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BEST'S
INSURANCE REPORTS
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FIRE and MARINE
1922
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TWENTY-THIRD ANNUAL EDITION

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**FROM AN APPROPRIATION
BY THE
Graduate School
OF
Business Administration**

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BEST'S
INSURANCE REPORTS
(fire and casualty)
(FIRE AND MARINE EDITION)

UPON

American and Foreign Stock Companies,
American Mutual Companies, Reciprocal or Inter-insurance Associations,
and Individual Underwriting (Lloyds) Organizations

TRANSACTIONING FIRE AND MARINE INSURANCE OR ANY OF THE FOLLOWING
MISCELLANEOUS ALLIED CLASSES

AIRCRAFT, AUTOMOBILE, CROP, EARTHQUAKE, EXPLOSION, FLOOD, HAIL, RAIN,
REGISTERED MAIL, RIOT AND CIVIL COMMOTION, SPRINKLER LEAKAGE,
TORNADO, TOURIST'S BAGGAGE

TWENTY-THIRD ANNUAL EDITION
1922-1923

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Preface

The volume herewith presented is the twenty-third consecutive annual edition of this publication. The general form of the reports has been continued, the statistical exhibits have been amplified.

The underwriting, investment and gain and loss exhibits show the net result of the operations of the respective companies, both as regards their underwriting and their investments, upon the established basis of accounting; and the gain and loss exhibit shows the increase or decrease of surplus during the year under review, explaining the reasons for such change.

Under the heading "Ratios to Premiums Earned," we show the ratios of losses and expenses *incurred* and of the net underwriting profit or loss to premiums *earned*; showing also, under the appropriate heading, the ratios based upon premiums *written*. Companies in their first year, and companies whose income is rapidly increasing, are enabled to show moderate ratios of losses and expenses to premiums *written*, but the large increase of undischarged liabilities must be taken into account in arriving at the true result of their transactions.

Embodied in each report will be found a record of premiums written and losses incurred (with ratios) on *miscellaneous classes of business*, if any such are written by the company under review. The increasing importance of such miscellaneous classes of business makes this information interesting and valuable.

The annual statements for the year 1921, from which the reports in this volume are compiled, furnish interesting and valuable information concerning these miscellaneous classes of business, not previously available. The increasing volume of income derived by the fire and marine insurance companies from these classes, and their effect in the results of the operations of the companies writing them, make the segregated showing a very valuable addition to these reports. The companies are required to report as to their operations in the following classes, viz:

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| 1. Fire. | 6. Tornado. |
| 2. Ocean marine. | 7. Hail. |
| 3. Motor Vehicle. | 8. Sprinkler Leakage. |
| 4. Aircraft. | 9. Riot, Insurrection, Civil Commotion. |
| 5. Inland Navigation and Transportation. | 10. Any other classes written not included in the above. |

The statements show gross premiums, reinsurance, return premiums and net premiums; gross amounts paid for losses, reinsurance, salvage, and net amount paid for losses, in each of these classes separately. The liabilities show the total amount of unpaid losses, reinsurance and net amount of unpaid losses in each class separately. The commissions and underwriting expenses applying to each class, would be very valuable in showing the actual underwriting results of each class, but unfortunately those data are not available, nor are there sufficient data to compute the earned premiums by classes.

Special care has been devoted to the section embracing Reciprocal or Inter-insurance exchanges, which during the past few years have multiplied in number. We have carefully investigated the methods and plans of operation of every association of this class in the United States and have reported thereon. To a student of insurance practices the special features of each plan of operation will be found interesting, although the general plan is similar. In connection with this subject, an important article introducing the section of this volume dealing with Reciprocal or Inter-insurance exchanges should be read.

We again thank our subscribers for their continued support of this bureau, and pledge them our best efforts in the future, as we have given them in the past, toward the elimination of weak or fraudulent insurance concerns and of improper insurance practices.

ALFRED M. BEST.

NEW YORK, June 28, 1922.

How to Read the Statement of Condition of an Insurance Company

The following is intended to be a non-technical explanation of the principles of insurance accounting for the enlightenment of the layman:

A policy of fire insurance is an agreement on the part of the institution issuing it to indemnify the policyholder for loss or damage caused by or arising out of the occurrence of a fire. It usually continues in force for a considerable period. To afford ideal protection, the policy must be enforceable under the most adverse possible conditions, which means that the institution issuing the policy must be, beyond question, responsible, both at the time the policy is issued and the time the loss occurs; and that the terms of the contract shall be clear and comprehensive, the minds of the insurer and the insured meeting on every essential point. In this article, however, we deal only with the *analysis of the statements of fire insurance companies*, and not with the preparation of forms.

Fire insurance companies file an elaborate annual statement with the insurance departments of each of the States in which they are licensed to operate. These are prepared as of December 31st, and are practically uniform throughout the United States. They include detailed information concerning assets, liabilities, income and disbursements. Knowledge of a few fundamental principles of underwriting and insurance accounting will make them clear even to those who have no deep technical knowledge of insurance.

Fire insurance companies are always subject to the possibility of sustaining great losses through a conflagration. Their assets should therefore be liquid and of sufficient volume to offset all liabilities, including capital, and leave a substantial surplus, which in well managed companies is maintained at an amount at least equal to the paid-in capital. Such companies might find themselves called upon to pay for conflagration losses, at any time, an amount equal to their premium income for six months, or more. Consequently, a fire insurance company doing a general business of average character should not write annually in net premiums an amount greatly exceeding its combined capital and surplus, unless the business is more widely distributed than is usually the case. On the other hand, since fire insurance is based upon the law of average, it is desirable that a company operate in a sufficiently wide territory to be able to make up with reasonable promptness losses sustained at any one point by means of the income derived from other sections.

In applying these few general principles the following items in the statements of the companies should be considered:

Assets.—In their statements the companies set out in detail the nature and amount of their assets. In most States the kinds of investments permitted are carefully restricted, but in other States considerably more latitude is allowed, and frequently abused. Heavy investments in real estate are undesirable because non-liquid and because arbitrary increases in valuations may be made to conceal excessive losses. Good real estate mortgages, bonds and stocks are more desirable, but, of course, the desirability of all of these investments varies greatly, and the lists should be closely scrutinized. Securities in the least degree speculative are undesirable; the shrinkage in recent years in even standard securities has been so great that the supervising insurance officials agreed to permit fire insurance companies to list their securities at the end of 1917 at the average of the quotations of November 1, 1916, and the first of February, May, August and November, 1917; and a similar process was approved for the statement as of December 31, 1921, resulting in considerable inflation of the returns. From one point of view this is equitable, but policyholders must remember, in scanning the statements published this year, that the companies could not realize on these securities at anything like the figures reached by this averaging process—unless there should be a most unexpected recovery in the next few months. Therefore, the surplus shown should be proportionately discounted. A comparatively few of the companies have valued their securities at market quotations December 31, 1921, which reports herein will show in each case. It is understood that at the end of 1922 all companies will be required to use market valuations.

Liabilities.— Most of the items set down in the published statements need no explanation. Losses are reported gross, with deductions, stated separately, for reinsurance recoverable. If a company's business is not prosperous, there is a temptation to minimize the estimates for unsettled claims, but usually this item is honestly reported. The item of unearned premiums (or reinsurance reserve) represents the amount returnable should all policies in force be canceled. This is computed on the entire premium, without considering the expense of acquiring the business, including the commissions allowed to agents. If policies are canceled, the agents' percentage of commission is in practice deducted from the return premium, and where business is reinsured *en bloc* the company assuming the business usually allows a very substantial commission upon the unearned premium turned over to it, representing the expense which would attend the acquisition of a similar volume of business through its own agents. There is, therefore, an unrevealed element of strength in the statements of well-managed fire insurance companies, representing the amount which could be realized by the cancellation or reinsurance of the business in force. In other words, the unearned premium liability, under ordinary conditions, can be discharged by the payment of from 40 to 70 per cent. of the amount which the companies are required by law to report as a liability.

Premiums are shown net, after deducting return premiums on canceled policies and reinsurance premiums. The premium income is the fund from which losses and expenses are to be paid. Therefore, in all standard statistical publications the last-mentioned items are compared with the premium revenue. Roughly speaking, losses on a business which is of reasonably stable volume should average, over a period of years, about 50 and expenses 40 per cent., or a little less. On a rapidly increasing business the loss ratio is deceptively low, because premiums are paid in advance for a considerable period, during the whole of which period losses will occur and must be paid. The true test, therefore, of the progress or retrogression of a fire insurance company is a comparison of the losses and expenses incurred (taking into account the increase or decrease of those unpaid) with the premiums earned, taking into account the increase or decrease of unearned premium liability.

To sum up: The business man should satisfy himself as to the character of the management and the quality of the assets (including a consideration of their convertibility into cash quickly and without undue sacrifice) of each company whose policy is submitted; he should make sure that it is transacting a volume of business neither too large nor too small in proportion to its net resources — i. e., first, its surplus, and, second, its paid-in capital, and he should make sure that its loss and expense ratios are normal, for a prosperous company is likely to be more just in its settlements than one which maintains only a struggling hold upon existence.

These comments apply particularly to the statements of standard stock fire insurance companies. The statements of mutual companies and reciprocal or inter-insurance exchanges are, in many instances, made up upon a basis so different from the one under discussion that it would be impossible within the limits of such a statement as this even to attempt to fix rules for their analysis. The important articles introducing the reciprocal, or inter-insurance section of this volume will help to an understanding of that class of institutions.

FOREIGN EXCHANGE

The rates of foreign exchange have fluctuated so greatly in recent years that if, on any given date, the statements of foreign insurance companies were converted into United States values at the current rate of exchange they would not long be correct. In converting these statements we have used arbitrarily the same rates of exchange which we have used for years in our publications. This gives a better basis of comparison of these foreign statements with those of previous years. If an exact showing is desired the current rates of exchange should be applied.

State Officials Having Charge of Insurance Affairs

Corrected to June 15, 1922

ADDRESS	NAME	OFFICIAL TITLE	TERM	EXPIRES
Alabama, Montgomery.....	A. W. Briscoe.....	Commissioner of Insurance.....	Dec.	31, 1923
Alaska, Juneau.....	W. G. Smith.....	Territorial Treasurer.....		
Arizona, Phoenix.....	Amos A. Betts.....	Commissioner of Insurance.....	April	1, 1923
Arkansas, Little Rock.....	Bruse T. Bullion.....	Commissioner of Insurance.....		
California, San Francisco.....	Alexander McCabe.....	Commissioner of Insurance.....		
Canal Zone, Balboa Heights.....	C. A. McIlvane.....	Executive Secretary.....		
Colorado, Denver.....	Jackson Cochrane.....	Insurance Commissioner.....	July	1, 1923
Connecticut, Hartford.....	Burton Mansfield.....	Insurance Commissioner.....	Jan.,	1925
Delaware, Dover.....	Horace Sudler.....	Insurance Commissioner.....	Not defined	
District of Columbia, Washington.....	Lewis A. Griffith.....	Superintendent of Insurance.....	Jan.,	1925
Florida, Tallahassee.....	J. C. Luning.....	State Treasurer.....	July	1, 1923
Georgia, Atlanta.....	W. A. Wright.....	Insurance Commissioner.....		
Hawaii, Honolulu.....	A. Lewis, Jr.....	Insurance Commissioner.....		
Idaho, Boise City.....	Howard J. Brace.....	Director of Insurance.....	Jan.	1, 1923
Illinois, Springfield.....	T. J. Houston.....	Superintendent of Insurance.....		
Indiana, Indianapolis.....	Thos. S. McMurray.....	Auditor of State.....		
Iowa, Des Moines.....	A. C. Savage.....	Commissioner of Insurance.....	Feb.	1, 1923
Kansas, Topeka.....	F. L. Travis.....	Superintendent of Insurance.....	Jan.	1, 1923
Kentucky, Frankfort.....	James F. Ramey.....	Insurance Commissioner.....		
Louisiana, Baton Rouge.....	Jas. J. Bailey.....	Secretary of State.....		
Maine, Augusta.....	G. Waldon Smith.....	Insurance Commissioner.....	April	1, 1923
Maryland, Baltimore.....	T. J. Keating.....	Insurance Commissioner.....	Mar.	3, 1923
Massachusetts, Boston.....	Clarence W. Hobbs.....	Insurance Commissioner.....		
Michigan, Lansing.....	L. T. Hands.....	Commissioner of Insurance.....		
Minnesota, St. Paul.....	Gustaf Lindquest.....	Insurance Commissioner.....		
Mississippi, Jackson.....	T. M. Henry.....	Insurance Commissioner.....	Jan.,	1924
Missouri, Jefferson City.....	Ben C. Hyde.....	Superintendent of Insurance.....		
Montana, Helena.....	Geo. P. Porter.....	Auditor of State and Com'r of Ins.		
Nebraska, Lincoln.....	W. B. Young.....	Chief, Bureau of Insurance.....	Jan.	1, 1923
Nevada, Carson City.....	George A. Cole.....	State Comptroller.....		
New Hampshire, Concord.....	John J. Donahue.....	Insurance Commissioner.....		
New Jersey, Trenton.....	Wm. E. Tuttle, Jr.....	Commissioner of Banking and Ins.		
New Mexico, Santa Fe.....	H. R. MacGibbon.....	Deputy of Insurance.....		
New York, Albany.....	F. R. Stoddard, Jr.....	Superintendent of Insurance.....	Jan.	1, 1924
North Carolina, Raleigh.....	Stacey W. Wade.....	Insurance Commissioner.....	Jan.	1, 1923
North Dakota, Bismark.....	S. A. Olsness.....	Commissioner of Insurance.....		
Ohio, Columbus.....	B. W. Gearheart.....	Superintendent of Insurance.....		
Oklahoma, Oklahoma City.....	E. W. Hardin.....	Insurance Commissioner.....		
Oregon, Salem.....	A. C. Barber.....	Insurance Commissioner.....		
Pennsylvania, Harrisburg.....	Thos. B. Donaldson.....	Insurance Commissioner.....	May,	1923
Philippine Islands, Manila.....	V. Carmona.....	Insurance Commissioner <i>ex-officio</i>		
Porto Rico, San Juan.....	J. E. Benedicto.....	Treasurer.....		
Rhode Island, Providence.....	Phillip H. Willbour.....	Insurance Commissioner.....		
South Carolina, Columbia.....	J. J. Mahan.....	Insurance Commissioner.....		
South Dakota, Pierre.....	Wm. N. Van Camp.....	Commissioner of Insurance.....		
Tennessee, Nashville.....	E. N. Rodgers.....	Insurance Commissioner.....		
Texas, Austin.....	Edwin Hall.....	Commissioner of Ins. and Banking.....		
Utah, Salt Lake City.....	J. W. Walker.....	Commissioner of Insurance.....	Feb.	2, 1923
Vermont, Montpelier.....	Joseph G. Brown.....	Insurance Commissioner.....		
Virginia, Richmond.....	Joseph Button.....	Commissioner of Insurance.....	Jan.,	1925
Washington, Olympia.....	H. O. Fishback.....	Insurance Commissioner.....		
West Virginia, Charleston.....	John C. Bond.....	<i>ex officio</i>		
Wisconsin, Madison.....	Platt Whitman.....	Commissioner of Insurance.....	July	1, 1923
Wyoming, Cheyenne.....	D. M. Forsyth.....	Insurance Commissioner.....	Mar.	1, 1923
CANADA				
Alberta, Edmonton.....	W. V. Newson.....	Superintendent of Insurance.....		
British Columbia, Victoria.....	J. P. Dougherty.....	Superintendent of Insurance.....		
Dominion of Canada, Ottawa.....	G. D. Finlayson.....	Superintendent of Insurance.....		
Manitoba, Winnipeg.....	Charles Heath.....	Superintendent of Insurance.....		
New Brunswick, Fredericton.....	Robert Bayley.....	Receiver of Revenue.....		
Nova Scotia, Halifax.....	Arthur S. Barnstead.....	Deputy Provincial Secretary.....		
Ontario, Toronto.....	V. Evan Gray.....	Superintendent of Insurance.....		
Prince Edward Island, Charlottetown.....	A. Newberry.....	Assistant Provincial Treasurer.....		
Quebec, Quebec.....	F. L. Monck.....	Superintendent of Insurance.....		
Saskatchewan, Regina.....	Arthur E. Fisher.....	Superintendent of Insurance.....		
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Motor Indemnity Company, South Bend, Ind.	802	New York National, Buffalo, N. Y.	603
Motor Insurance Exchange, Detroit, Mich.	803	New York Reciprocal Underwriters, New York, N. Y. .	900
Motor Union Ins. Co., Ltd., London, England	837	New York State Fire Ins. Co., Albany, N. Y.	374
Motor Vehicle Underwriters, Chicago, Ill.	808	New Zealand Ins. Co., Ltd., Auckland, N. Z.	375
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National American Fire Ins. Co., Omaha, Neb.	338	North River Ins. Co., New York, N. Y.	384
National Assn. of Dyers & Cleaners Inter-Ins. Ex., St. Louis, Mo.	894	Northwestern Fire & Marine Ins. Co., Minneapolis, Minn.	386
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National Hardware Dealers Mut. Fire Ins. Co., Huntington, Pa.	716	Occidental Fire Ins. Co., Winnipeg, Canada	408
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National Lumber Ins. Co., Buffalo, N. Y.	603	Ohio Underwriters Mut. Fire Ins. Co., Van Wert, Ohio ..	732
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Nebraska Hardware Mut. Ins. Co., Lincoln, Neb.	722	Pacific Coast Fire Ins. Co., Vancouver, Canada	416
Nebraska Mut. Ins. Co., Lincoln, Neb.	710	Pacific Fire Ins. Co., New York, N. Y.	417
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Joint Stock Fire and Marine Insurance Companies

"ABEILLE" FIRE INSURANCE COMPANY,

Paris, France.

UNITED STATES BRANCH, 17 CUSTOM HOUSE STREET, PROVIDENCE, R. I.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,148,736 13
Interest due and accrued thereon.....	14,558 80
Cash in banks and office.....	69,964 95
Agents' balances not over three months due.....	209,200 53
Reinsurance due from other companies....	462 52
Cash deposited with Philadelphia Fire Underwriters Association.....	100 00

TOTAL ADMITTED ASSETS..... \$1,443,022 03

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$258,582.70;	
reinsurance, \$97,618.93; net unpaid claims	\$160,963 77
Unearned premiums.....	747,265 49
Contingent commissions, etc.....	71,980 63
Estimated taxes hereafter payable.....	20,000 00
Estimated amount for adjustment expenses.....	2,000 00

TOTAL LIABILITIES, except deposit capital	\$1,002,209 89
DEPOSIT CAPITAL	\$200,000
NET SURPLUS, U. S. Branch, including deposit capital.....	440,813 04

TOTAL \$1,443,022 03

GENERAL REVIEW.

HISTORY.—This company was established in 1857. Its authorized capital is 12,000,000 francs (\$2,400,000), divided into 12,000 shares, par value, 1,000 francs (\$200) each, of which 3,000,000 francs (\$600,000) has been paid in, and the balance is represented by stockholders' liability. (An arbitrary rate of exchange has been used; see note page vii.) The company is under the same management and control as two other companies of similar title, one of which was established in 1877 to write life insurance, and the other in 1881 to write accident insurance. The United States Branch was established in 1911 and wrote reinsurance only, but since March, 1919, the company is also operating direct throughout the United States. Previous to that time the company wrote some "surplus lines" in this country through its present United States managers.

MANAGEMENT AND REPUTATION.—The company is in excellent repute at its home and abroad, and its loss paying record is excellent. Starkweather & Shepley, Inc., its United States managers, are in excellent standing and are conservative underwriters. They also represent, as United States managers, the Union Nationale and Phenix insurance companies, of Paris, all of which write a direct fire insurance business. They also control and act as general agents for the Rhode Island Insurance Company, of Providence, R. I.

The expense and loss ratios of the United States Branch of this company have been moderate. In 1921 the loss ratio was high.

The bonds owned are of excellent character. The security valuations are those fixed by the Convention of Insurance Commissioners.

The company writes a full volume of business compared with its United States resources.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses, wherever incurred. We

therefore present the following information from the Home Office balance sheet (the latest available), which includes all its assets and liabilities: Total assets, December 31, 1920, \$6,415,083.48; capital paid in, \$600,000, and net surplus, \$1,876,806.41. (An arbitrary rate of exchange has been used; see note, page vii.)

AFFILIATIONS.—Western Insurance Bureau, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

UNITED STATES MANAGERS.—Starkweather & Shepley, Inc., 17 Custom House Street, Providence, R. I. President, Geo. L. Shepley; vice-president and manager agency department, Emil G. Pieper.

UNITED STATES TRUSTEE.—Bankers Trust Company of New York.

KINDS OF INSURANCE WRITTEN.—Fire and lightning insurance.

TERRITORY.—It is licensed in Cal., Colo., Conn., D. C., Fla., Ga., Ill., Ky., La., Md., Mass., Mich., Minn., Mo., Neb., N. H., N. J., N. Y., N. C., Ore., Ohio, Pa., R. I., S. C., Tenn., Utah, W. Va., Wash. and Wis.

INCOME, U. S. BRANCH, 1921.

Gross premiums, \$1,867,803.61; reinsurance, \$493,248.21; return premiums, \$465,245.98; net premiums.....	\$909,309 42
Interest, etc.....	48,326 04
Received from Home Office.....	92,000 00
Profit on maturity of ledger assets.....	1,500 00

TOTAL INCOME..... \$1,051,135 46

DISBURSEMENTS, U. S. BRANCH, 1921.

Fire: Gross amount paid for losses, \$666,771.96; reinsurance, \$47,621.78; salvage, \$9,849.85; net amount paid policyholders for losses.....	\$609,300 33
Underwriting expenses.....	376,986 98

"ABEILLE" FIRE INSURANCE COMPANY—Continued.

Remitted to Home Office.....	1,987 50
Investment expense.....	1,378 02

TOTAL DISBURSEMENTS..... \$989,652 83

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 67.0%; losses incurred, 68.9%; underwriting expenses, 41.4%; underwriting loss, 10.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 70.2%; expenses incurred, 39.9%; underwriting loss, 10.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$85,408,131; net risks in force on business effective prior to January 1, 1921, \$56,726,768; net premiums in force on business on and after January 1, 1921, \$870,830.91; net premiums in force on business effective prior to January 1, 1921, \$547,670.36.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$892,263.68.

Losses incurred during 1921, \$626,686.45; underwriting expenses incurred during 1921, \$356,653.70; total, \$983,340.15.

Loss from underwriting during 1921, \$91,076.47.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$50,062.27; profit on investments during 1921, \$47,396.58; total, \$97,458.85.

Investment expenses incurred during 1921, \$1,378.02; total, \$1,378.02.

Gain from investments during 1921, \$96,080.83.

GAIN AND LOSS EXHIBIT, 1921.—Gains: investments, \$96,080.83; remitted from Home Office, \$92,000; total, \$188,080.83.

Losses: Underwriting, \$91,076.47; remitted to Home Office, \$1,987.50; total, \$93,063.97.

Surplus, December 31, 1920, \$345,796.18; increase, \$95,016.86; surplus, December 31, 1921, \$440,813.04.

ACADIA FIRE INSURANCE COMPANY,

58 Bedford Row, Halifax, N. S.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$60,000 00
Mortgage loans on real estate.....	18,000 00
Bonds and stocks owned.....	758,191 00
Interest accrued.....	1,625 00
Cash in banks and office.....	25,731 26
Agents' balances.....	44,094 93
Due from reinsurers.....	1,086 67
Goods, plans and office furniture.....	2,500 00

TOTAL ADMITTED ASSETS..... \$911,228 86

LIABILITIES, DECEMBER 31, 1921.

Unpaid losses and claims.....	\$11,428 04
Unearned premiums.....	175,487 91
Funds held under reinsurance treaties.....	48,437 57
Due reinsurers.....	10,008 99
Hail insurance surplus fund.....	14,388 65
Other liabilities.....	2,698 94

TOTAL LIABILITIES, except capital. \$262,350 10
CAPITAL PAID UP..... 400,000 00
NET SURPLUS..... 248,878 76

TOTAL..... \$911,228 86

GENERAL REVIEW.

HISTORY.—This company was established in 1862, with a paid-in capital of \$100,000, later increased to \$200,000. In 1907 a stock dividend of \$100,000 was declared, increasing the paid-in capital to \$300,000, and in 1911 another stock dividend of \$100,000 was declared, increasing the paid-in capital to \$400,000. The par value of the stock is \$40 per share.

The company's operations were confined to the Province of Nova Scotia up to July 31, 1905, when it secured a Dominion license, and now operates throughout the Dominion of Canada and also in Newfoundland.

Early in 1915 the Phoenix Assurance Company, of London, acquired a controlling interest in this company, and the underwriting in upper Canada is controlled from the Canadian office of the "Phoenix."

Policies entitled "Allied Underwriters" are guaranteed by this company and the "Phoenix," such policies being issued only in the provinces Nova Scotia and New Brunswick.

MANAGEMENT AND REPUTATION.—The company is well managed, and the Phoenix Assurance Company, of London, a very large and reputable institution, guarantees its policies.

The company bears an excellent reputation in the matter of loss settlements. The volume of business written is conservative. The loss and expense ratios are about normal.

Substantial dividends have been paid to stockholders each year since the company began business.

Its investments are of good character. The real estate is the head office building, carried at book value.

AFFILIATIONS.—Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters and Nova Scotia Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.—Fire and hail insurance.

TERRITORY.—Operates throughout the Dominion of Canada and in Newfoundland.

DIVIDENDS.—Since organization the company has paid dividends ranging from 6% to 15%; from 1914 to 1921, inclusive, the rate was 6%.

OFFICERS.—President, C. C. Blackadar; vice-president, A. E. Jones; secretary-treasurer, R. K. Elliot.

DIRECTORS.

Blackadar, C. C., proprietor Acadian Recorder.

Hart, George R., Brazilian consul.

Jones, A. E., president Robin, Jones & Whitman, Ltd.

Mitchell, Charles H., W. and C. H. Mitchell, Ltd.

Peterson, J. B., Canadian manager of the "Phoenix."

Webster, William M. P., Webster, Smith & Company.

BRANCH OFFICES.—J. B. Paterson, manager, Montreal; Wm. Lawrie, Winnipeg.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in February.

ACADIA FIRE INSURANCE COMPANY — *Continued.*

INCOME, 1921.

Fire: Gross premiums, \$634,926.05; reinsurance, \$272,289.31; return premiums, \$101,843.68; net premiums.....	\$260,793 06
Interest, etc	46,293 60
Amount transferred from hail insurance surplus fund	3,960 49
Other income	145 82

TOTAL INCOME \$311,192 97

DISBURSEMENTS.

Net amount paid policyholders for losses including adjustment expenses.....	\$174,130 00
Underwriting expenses.....	113,666 37
Dividends	24,000 00
Loss on hail operations.....	12,217 40
Other disbursements	6,438 54

TOTAL DISBURSEMENTS \$330,452 31

ÆTNA INSURANCE COMPANY,

670 Main Street, Hartford, Conn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value.....	\$410,000 00	Bills receivable	51,479 26
Bonds and stocks owned, market value....	30,766,295 86	Reinsurance due on paid losses.....	459,868 86
Interest due and accrued thereon.....	207,273 90	Salvage recoverable on paid losses.....	81,931 00
Cash in banks and office.....	2,941,343 91	Other admitted assets.....	3,064 31
Agents' balances not over three months due.	3,973,441 90	TOTAL ADMITTED ASSETS.....	\$38,894,699 00

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$2,478,072 77	\$2,327,477 91	\$389,318 00	\$23,683 00	\$56,271 49	.....	\$1,107 78	\$54 22	\$5,275,965 17
Reinsurance	428,144 48	1,171,387 00	15,082 00	794 00	8,791 08	.....	230 27	.....	1,624,436 43
Net unpaid claims...	2,049,928 29	1,156,090 91	374,226 00	22,889 00	47,479 81	.....	877 51	54 22	3,051,545 74
Unearned premiums			\$20,210,193 94	Contingent commissions, etc.					30,000 00
Amount reclaimable on perpetual deposits..			85,869 18	TOTAL LIABILITIES, except capital.					\$24,827,608 86
Salaries, rents, etc.			20,000 00	CAPITAL PAID UP.....					5,000,000 00
Estimated taxes hereafter payable.....			800,000 00	NET SURPLUS					9,067,096 14
Estimated expenses of investigation and ad-justment of losses.....			30,000 00	TOTAL.					\$38,894,699 00

GENERAL REVIEW.

HISTORY.—This company was incorporated by special act of the Legislature of Connecticut in 1819 to write fire insurance. The first meeting of the stockholders was held on June 15, 1819, and its first policy was issued August 17, 1819. The company's authorized capital was \$150,000, with authority to increase it to \$500,000. In 1839 its charter was amended to cover inland marine risks.

On May 26, 1820, \$150,000 additional stock was authorized, and the company given authority to write life insurance and grant annuities. On May 28, 1853, the charter was amended, and from the annuity fund a separate corporation was formed under the title, "Ætna Life Insurance Company," the present corporation of that name.

In addition to the original \$150,000 capital, which was paid up in instalments, the following increases have been made: 1822, \$50,000; 1846, \$50,000; 1849, \$50,000; 1854, \$100,000 cash payment and \$100,000 stock dividend; 1857, stock dividend, \$500,000; 1859, stock dividend, \$500,000; 1864, stock dividend, \$750,000; 1866, stock dividend, \$750,000; 1881, \$1,000,000, by the issuance of 10,000 new shares at par; 1910, \$1,000,000, by the issuance of 10,000 new shares, par value \$100, at \$200 per share, adding \$1,000,000 to surplus. This made the total paid-in capital \$5,000,000.

The company issues and guarantees policies under the title "Ætna Underwriters Agency."

MANAGEMENT AND REPUTATION.—The underwriting policy of the company has been conservative and very suc-

cessful. It has made steady progress and ranks as one of the leading companies of the country.

Its directors are successful men, prominent in business and financial circles. The control of the company is not closely held. The directors owned at the end of 1921 only \$241,100, par value of the company's \$5,000,000 capital stock.

The company's loss paying record is excellent, under all conditions. In conflagrations, the company's losses have always been moderate in proportion to its income and resources, showing that the conflagration hazard is carefully observed. It writes a volume of business in proper proportion to its net resources.

Its expenses of operation are very moderate and its loss ratio normal.

Its investments are excellent. The security valuations are at actual market value. The real estate owned consists of a fire-proof stone and brick five-story office building at 662-680 Main street, Hartford, Conn., and a lot, and building thereon, at 45 Prospect street, adjoining same in rear.

The company has paid substantial dividends, and in addition has steadily increased its surplus. In 1921 it had a bad year in ocean marine and motor vehicle insurance, and brought its security valuations to actual market value, the previous valuations being those fixed by the Convention of Insurance Commissioners. This operated to reduce the surplus.

ÆTNA INSURANCE COMPANY—Continued.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters, Western Insurance Bureau, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference and the Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, automobile, tornado, registered mail, tourists' baggage, explosion, sprinkler leakage, war risk insurance, hail, parcel post and inland transportation.

DIVIDENDS.—In recent years the dividends paid have been as follows: 1907, 19.4%; 1908, 19%; 1909, 18.8%; 1910, 16%; 1911, 10.6%; 1912, 18.9%; 1913 to 1915, inclusive, 18%; 1916 to 1918, inclusive, 20%; 1919, 25%; 1920, 24%; 1921, 24%.

TERRITORY.—Licensed in every State and Territory of the United States except Mississippi, Guam, the Philippines, Porto Rico and the Virgin Islands. It also operates in Cuba and Canada, except in Newfoundland.

OFFICERS.—President, William B. Clark; vice-presidents, A. N. Williams and E. J. Sloan; vice-president and secre-

tary, Guy E. Beardsley; vice-president, at Western Branch, Ralph B. Ives; assistant secretaries, E. S. Allen and W. Ross McCain; comptroller, Geo. L. Burnham; marine vice-president, W. F. Whittelsey; marine secretary, R. E. Stronach; marine assistant secretary, M. W. Morron.

DIRECTORS.—

Bulkeley, Morgan G., president Ætna Life Insurance Company.

Clark, William B., president.

Cheney, Horace B., So. Manchester, Conn.

Collins, Atwood, president Security Trust Company.

Cooley, Charles P., banker.

Goodwin, Charles A., attorney.

Goodwin, Francis, firm of J. J. & F. Goodwin.

Gross, Charles E., attorney.

Knight, James H., president First National Bank.

Morgan, J. P., of J. P. Morgan & Company, New York.

Shipman, Arthur L., attorney.

Sloan, E. J., vice-president.

Way, John L., vice-president Travelers Insurance Co.

Williams, A. N., vice-president.

Woodward, Chas. G., financial secretary Connecticut General Life Insurance Company.

STOCKHOLDERS' ANNUAL MEETING.—January or February; date set by directors.

GENERAL AGENTS.—

W. H. Breeding, Pacific Department, San Francisco, Cal.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$24,061,832 60	\$4,321,584 61	\$2,504,244 05	\$296,108 17	\$1,138,350 27	\$215,356 78	\$52,401 03	\$149,245 29	\$33,629,122 84
Reinsurance	3,632,041 20	1,954,909 77	66,042 56	9,383 95	61,515 20	71,445 41	7,006 99	24,707 67	5,878,012 75
Return premiums....	4,399,726 47	676,889 01	503,719 32	32,054 74	164,901 44	513 61	19,619 37	44,130 59	5,841,044 76
Net premiums.....	16,070,065 02	1,689,723 83	1,933,592 17	254,669 43	911,843 63	143,397 71	25,774 47	80,407 03	21,909,465 34
Losses to prms. writ'n	62.7	128.3	75.6	71.9	33.1	52.8	71.3	7.3	
Deposit premiums on perpetual risks.....			\$1,057 00		Other income				2,012 55
Interest and rents.....			1,677,602 16						
Profit on sale or maturity of bonds and stocks			55,686 92						
TOTAL INCOME									\$23,645,823 97

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses.....	\$13,044,895 68	\$4,762,696 68	\$1,585,119 80	\$217,632 26	\$322,393 59	\$116,157 29	\$31,120 60	\$6,076 08	\$20,076,111 94
Reinsurance	2,313,558 18	2,240,311 09	74,564 17	12,610 14	20,133 32	40,485 24	11,829 80	161 19	4,713,033 13
Salvage	149,241 81	353,455 08	48,064 28	22,014 24	31 83		918 06		573,725 90
Net amt. paid policyholders for losses..	10,582,095 69	2,168,930 51	1,462,491 35	183,027 88	302,228 44	75,672 05	18,372 14	5,914 89	14,798,732 95
Underwriting expenses. .			\$9,258,829 22		Other disbursements				63,209 02
Dividends to stockholders			1,200,000 00						
Deposit premiums returned			4,865 54						
Loss on sale or maturity of bonds and stocks			126,077 85						
TOTAL DISBURSEMENTS									\$25,451,714 58

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, fire, 62.3%; ocean marine, 119.0%; motor vehicle, 86.0%; inland nav. and transp., 59.6%; tornado, etc., 33.7%; hail, 52.8%; sprinkler leakage, 69.0%; riot, etc., 5.4%; underwriting expenses, 42.2%; underwriting loss, 5.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 64.7%; expenses incurred, 40.0%; underwriting loss, 5.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$1,518,975,123; ocean marine, \$51,505,510; motor vehicle, \$155,407,638; inland nav. and transp., \$14,393,914; tornado, etc., \$206,600,748; sprinkler leakage, \$5,936,781; riot, etc., \$34,841,900; net risks in force on business effective prior to January 1, 1921,

fire and misc., \$1,767,827,257; net premiums in force on business on and after January 1, 1921, fire, \$16,846,182; ocean marine, \$832,598; motor vehicle, \$1,809,355; inland nav. and trans., \$64,257; tornado, etc., \$969,378; sprinkler leakage, \$24,150; riot, etc., \$82,962; net premiums in force on business effective prior to January 1, 1921, fire and misc., \$18,583,472.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$22,782,748.24; loss from underwriting profit and loss items, \$131,954.69; total, \$22,650,793.55.

Losses incurred during 1921, \$14,736,216.14; underwriting expenses incurred during 1921, \$9,113,829.22; total, \$23,850,045.36.

Loss from underwriting during 1921, \$1,199,251.81.

ÆTNA INSURANCE COMPANY — *Continued.*

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$1,677,296.42; profit on investments during 1921, \$55,686.92; total, \$1,732,983.34.

Loss on investments during 1921, \$421,297.94; investment expenses incurred during 1921, \$60,258.20; total, \$481,551.14.

Gain from investments during 1921, \$1,251,432.20.

GAIN AND LOSS EXHIBIT, 1921.— Gain from investments, \$1,251,432.20.

Losses: Underwriting, \$1,199,251.81; dividends, \$1,200,000; total, \$2,399,251.81.

Surplus, December 31, 1920, \$10,214,909.75; decrease, \$1,147,819.61; surplus, December 31, 1921, \$9,067,090.14.

AGRICULTURAL INSURANCE COMPANY.

203 Washington Street, Watertown, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$105,000 00	Interest due and accrued thereon.....	48,842 51
Mortgage loans on real estate.....	427,482 00	Cash in banks and office.....	1,208,536 45
Interest accrued thereon	10,248 99	Agents' balances not over three months due	559,563 53
Loans on collateral security.....	166,350 00	Reinsurance due on paid losses	50,687 84
Interest due and accrued thereon.....	3,671 12	Other admitted assets.....	1,329 67
Bonds and stocks owned.....	4,936,886 92	TOTAL ADMITTED ASSETS.....	\$7,518,599 03

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$963,611 39	\$294,571 24	\$159,233 27	\$8,674 49	\$8,546 05	\$1,344 05	\$314 67		\$1,436,294 36
Reinsurance	405,722 97	101,065 45	19,995 16		2,701 68	355 00	12 38		529,852 64
Net unpaid claims...	557,888 42	193,505 79	139,238 11	8,674 49	5,844 37	989 05	302 29		906,441 72
Unearned premiums.....			\$3,618,029 83						
Salaries, rents, etc.....			12,300 00						
Estimated taxes hereafter payable.....			100,000 00						
Contingent commissions, etc.....			10,000 00						
Reserve for discount on foreign funds.....			7,040 70						
Estimated expenses of investigation and adjustment of losses.....			23,875 00						
Reserve for contingencies.....								200,000 00	
TOTAL LIABILITIES, except capital.									\$4,877,687 25
CAPITAL PAID UP.....									1,000,000 00
NET SURPLUS									1,640,911 78
TOTAL									\$7,518,599 03

GENERAL REVIEW.

HISTORY.—This company began business as a mutual company in 1853. In 1863 it was incorporated as a stock company with a paid-in capital of \$50,000 and a surplus of \$21,847.15, which was taken over from the mutual company. In 1865 its capital was increased to \$100,000 by the issuance of new stock; in 1872 to \$200,000, by a stock dividend; in 1880 to \$300,000, by a stock dividend; in 1883 to \$500,000, by a stock dividend of \$200,000. In 1874 its stockholders contributed \$100,000 to make good an impairment of capital which was brought about by new reserve requirements. On April 3, 1920, the Superintendent of Insurance of the State of New York approved the increase of the capital to \$1,000,000 by transfer of \$500,000 from surplus, and at the same time the par value of the shares was reduced to \$50 per share.

The par value of its stock is \$50 per share.

MANAGEMENT AND REPUTATION.—The company has successful and substantial men identified with it as directors, and its stock is well distributed. The directors owned at the end of 1921 \$235,800, par value, of its \$1,000,000 capital stock.

Its underwriting policy has been conservative and successful. The company has made steady progress and bears an excellent reputation. It is in excellent repute concerning its treatment of loss claimants.

Its management expenses have been about the average, and its loss ratio has been below normal.

The investments of the company are of excellent character.

The mortgage and collateral loans are well secured. The real estate owned is the Home Office building.

AFFILIATIONS.—Eastern Union, Western Insurance Bureau, Southeastern Underwriters Assn., Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Assn., Mainland Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, hail, explosion and riot, automobile, tourists' baggage, registered mail, parcel post, sprinkler leakage and tornado.

TERRITORY.—Licensed in all the States and Territories, except Guam, Miss., N. D., the Philippines, Porto Rico, and Virgin Islands; it also operates in British Columbia, Ontario, Quebec and Mexico.

DIVIDENDS.—Dividends paid in recent years have been as follows: 1900 to 1908, inc., 10%; 1909, 12.5%; 1910 and 1911, 15%; 1912 and 1913, 15%; 1914 to 1916, inc., 20%; 1917, 22.5% 1918 and 1919, 40%; 1920, two quarterly dividends of 10% on \$500,000 capital and two quarterly dividends of 5% on \$1,000,000 capital; 1921, 20%.

OFFICERS.—President, W. H. Stevens; vice-presidents, J. Q. Adams and W. C. Stebbins; secretary, P. H. Willmott; assistant secretaries, H. F. Waterman, R. A. Parkinson, F. P. Stoddard; treasurer, H. R. Waite.

DIRECTORS.—

Adams, J. Q., vice-president Agricultural Ins. Co.

AGRICULTURAL INSURANCE COMPANY — *Continued.*

Anderson, D. M., retired paper manufacturer.
 Buck, R. J., president Jefferson Co. National Bank.
 Carlisle, F. L., president Northern N. Y. Trust Co.
 Machold, H. E., vice-president Northern N. Y. Trust Co.
 Middleton, D. C., vice-president Northern N. Y. Trust Co.
 Peck, C. F., insurance.
 Stebbins, J. C.
 Stebbins, W. C., merchant.
 Sterling, E. B., president West End Paper Company.
 Stevens, W. H., president Agricultural Ins. Co.
 Upham, S. A., president Brownville Paper Co.
 Willmott, P. H., secretary Agricultural Ins. Co.

STOCKHOLDERS' ANNUAL MEETING.—First Wednesday in February.

GENERAL AGENCIES.—Ed. Brown & Sons, San Francisco, Cal., for Alaska, Arizona, California, Idaho, Montana, Nevada, Oregon, Utah, Washington, Wyoming, Hawaii, British Columbia; Alfred Paull & Son, Wheeling, W. Va., for West Virginia; H. T. Higinbotham, New Orleans, for Louisiana; Cashman & Evans, Denver, for Colorado and New Mexico; Gross R. Scruggs & Company, Dallas, Tex., for Arkansas and Texas.

HAIL, GENERAL AGENTS.—Glenn L. Cavanaugh Co., Omaha, Neb., for Kansas, Nebraska, South Dakota, Missouri, Iowa and Minnesota.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$5,692,073 83	\$663,947 79	\$719,583 63	\$46,711 38	\$123,958 00	\$190,728 00	\$15,359 00	\$13,432 00	\$7,465,793 63
Reinsurance	1,300,812 59	232,766 86	88,481 46	.....	16,557 00	15,536 00	3,209 00	2,793 00	1,660,155 91
Return premiums.....	1,237,346 57	116,032 36	210,651 19	2,204 00	21,485 00	18,739 00	5,145 00	3,814 00	1,615,417 12
Net premiums.....	3,153,914 67	315,148 57	420,450 96	44,507 38	85,916 00	156,453 00	7,005 00	6,825 00	4,190,220 60
Losses to prms. writ'n	59.5	58.0	64.4	52.0	22.0	68.0	20.5	.....	.....
Interest, etc. ....	.....	.....	\$393,834 74	.....	.....	.....	.....	.....	16,547 99
Profit on sale or maturity of bonds and stocks .....	.....	.....	7,320 39	.....	.....	.....	.....	.....	254 24
Increase by adjustment in book value of	.....	.....	.....	.....	.....	.....	.....	.....	.....
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$4,608,177 96

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$2,774,066 56	\$736,026 05	\$375,524 58	\$23,261 36	\$27,439 90	\$115,894 73	\$2,133 08	\$200 00	\$4,064,546 26
Reinsurance	832,621 07	482,890 08	83,305 18	.....	8,511 79	9,563 84	690 65	170 00	1,477,762 61
Salvage	15,455 18	70,273 52	11,456 79	122 94	.....	.....	4 65	.....	97,343 06
Net amt. paid policy-holders for losses..	1,875,960 31	182,862 45	270,762 61	23,138 42	18,928 11	106,330 89	1,437 78	30 00	2,479,450 57
Underwriting expenses. ....	.....	.....	\$1,833,504 39	.....	.....	.....	.....	.....	16,081 01
Dividends to stockholders.....	.....	.....	200,000 00	.....	.....	.....	.....	.....	.....
Loss on sale or maturity of bonds and stocks .....	.....	.....	90,162 69	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$4,619,198 66

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 61.5%; underwriting expenses, 43.7%; underwriting loss, 4.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.5%; expenses incurred, 42.4%; underwriting loss, 3.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$355,837,200; ocean marine, \$14,038,800; motor vehicle, \$23,081,600; inland nav. and transp., \$159,800; tornado, etc., \$19,462,500; sprinkler leakage, \$2,251,400; riot, etc., \$1,746,500; net risks in force on business effective prior to January 1, 1921, \$358,408,300; net premiums in force on business on and after January 1, 1921, fire, \$3,185,082; ocean marine, \$135,398; motor vehicle, \$342,308; inland nav. and transp., \$2,983; tornado, etc., \$69,624; sprinkler leakage, \$4,099; riot, etc., \$3,959; net premiums in force on business effective prior to January 1, 1921, \$3,231,410.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$4,260,746.20; loss from underwriting profit and loss items, \$45,404.02; total, \$4,215,342.18.

Losses incurred during 1921, \$2,577,213.93; underwriting expenses incurred during 1921, \$1,806,209.87; total, \$4,383,423.80.

Loss from underwriting during 1921, \$168,081.62.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$391,222.56; profit on investments during 1921, \$108,477.96; total, \$499,700.52.

Loss on investments during 1921, \$90,565.27; investment expenses incurred during 1921, \$14,234.46; total, \$104,799.73.

Gain from investments during 1921, \$394,900.79.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$394,900.79.

Losses: Underwriting, \$168,081.62; dividends, \$200,000; total, \$368,081.62.

Surplus, December 31, 1920, \$1,614,092.61; increase, \$26,819.17; surplus, December 31, 1921, \$1,640,911.78.

AGRICULTURAL INSURANCE COMPANY, LTD.,

Regina, Saskatchewan.

GENERAL REVIEW.

This company had not, at the time of going to press, responded to our several requests for statement and information as of December 31, 1921. If report is later received we shall be glad to furnish information upon request. The report made below is based upon information previously furnished to us.

HISTORY.—This company was incorporated under the laws of the Province of Saskatchewan in 1916. It received a license to do business March 30, 1920, and began business the same date. The authorized capital is \$500,000, of which \$321,400 is subscribed and \$40,175 paid in in cash, and a surplus provided of \$6,581.19. The par value of the shares is \$100, and they were sold at \$110 subject to a selling cost of \$7.50 per share. In 1920 the authorized capital was increased to \$1,000,000.

MANAGEMENT AND REPUTATION.—The underwriting of the company is operated by Bell & Mitchell, Ltd., general agents, located in Regina, Saskatchewan. The company has

not as yet operated long enough to justify comment on its transactions.

KINDS OF INSURANCE WRITTEN.—Fire and hail insurance.

OFFICERS.—President, G. M. Bell; vice-president, Hon. C. A. Dunning; secretary, J. H. Mitchell.

DIRECTORS.—

Bell, G. M., Bell & Mitchell, Ltd., Regina.

Craig, P. L., farmer, Vanguard.

Drennan, R. E., farmer, Canora.

Dunning, Hon. C. A., Provincial Treasurer, Regina.

Laxdal, E. J., farmer, Daffoe.

McSweeney, R., farmer, Cupar.

Meilicke, Hugo E., lumber merchant and farmer, Saskatoon.

Orchard, W. J., president Farmers Political Party, Tregarva.

Robinson, James, managing director Saskatchewan Co-operative Elevator Co., Ltd., Regina.

ALBANY INSURANCE COMPANY,

93 State Street, Albany, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$81,000 00
Mortgage loans on real estate.....	227,400 00
Interest due and accrued thereon.....	1,082 25
Bonds and stocks owned.....	1,050,988 50
Interest due and accrued thereon.....	8,452 38
Cash in banks and office.....	41,484 92
Agents' balances not over three months due.....	77,853 72
Other admitted assets.....	100 00

TOTAL ADMITTED ASSETS..... \$1,488,361 77

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Total, \$51,-	
850.80; reinsurance, \$6,620.75; net unpaid claims	\$45,230 05
Unearned premiums.....	538,117 87
Salaries, rents, etc.....	2,529 55
Estimated taxes hereafter payable.....	17,645 17
Contingent commissions, etc.....	3,193 42
Estimated adjusting expenses.....	904 60

TOTAL LIABILITIES, except capital. \$607,620 66

CAPITAL PAID UP..... 250,000 00

NET SURPLUS 630,741 11

TOTAL \$1,488,361 77

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York in 1811 with \$500,000 authorized capital. In 1829 its capital was reduced to \$300,000, and in 1851 to \$100,000. In 1857 the capital was increased to \$125,000; in 1859 to \$150,000; in 1872 to \$200,000, and in 1889 to \$250,000, the amount at which it now stands.

The par value of the company's stock is \$50 a share.

MANAGEMENT AND REPUTATION.—The company is backed by substantial interests, and its directorate includes prominent business and financial men. The directors of the company owned at the end of 1921 \$56,806, par value, of the company's \$250,000 capital stock.

Its underwriting policy has been conservative, and the company has built up a substantial surplus. Good dividends have been paid to stockholders. The majority of the company's stock is held by residents of Albany.

The company's loss paying record is excellent. Its expense ratio is somewhat above the average. Its average loss ratio is normal, but in 1918 and 1919 the loss ratio was low. In 1921 it made an underwriting profit and a substantial gain in surplus.

Its investments are of excellent character. The security valuations are those fixed by the Convention of Insurance Commissioners. The mortgage loans are well secured by improved property in New York State.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—Conn., Ill., Mass., N. J., N. Y., Ohio, Pa. and R. I.

DIVIDENDS.—From 1906 to 1915, inclusive, 10%; 1916 to 1921, inclusive, 12%.

OFFICERS.—President, Ledyard Cogswell; first vice-president, Chas. E. McElroy; second vice-president, Chas. H. Hahn; secretary, John P. Deal.

ALBANY INSURANCE COMPANY — *Continued.*

DIRECTORS.—

Arnold, Benjamin W., wholesale lumber dealer, Albany, N. Y.

Cogswell, Ledyard, banker, president of company, Albany, N. Y.

Corning, Parker, manufacturer, Albany, N. Y.

Deal, John P., secretary of Company.

Ellis, Delancey M., real estate, 111 State street, Albany,

Hahn, Charles H., second vice-president of company, Albany, N. Y.

Lansing, Gerrit Y., real estate, Albany, N. Y.

McElroy, Charles E., banker and broker, Albany Trust Company Building, Albany, N. Y.

Nachtman, Martin T., lawyer, 82 State street, Albany.

Olcott, Robert, banker, Albany, N. Y.

Rankin, Edward W., lawyer, 74 Chapel street, Albany.

Sage, Henry M., wholesale lumber dealer, Albany Trust Company Building, Albany, N. Y.

Stedman, Charles S., lawyer, 51 State street, Albany, N. Y.

Van Antwerp, T. I., banker, Union Trust Company, Albany, N. Y.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

GENERAL AGENT.—Henry J. Ide, Boston, Mass.

INCOME, 1921.

Fire: Gross premiums, \$663,577.34; reinsurance, \$108,121.78; return premiums, \$95,003.51; net premiums..... \$460,452 05

Tornado, etc.: Gross premiums, \$1,982.10; reinsurance, \$119.83; return premiums, \$101.95; net premiums..... 1,760 32

TOTALS: Gross premiums, \$665,559.44; reinsurance, \$108,241.61; return premiums, \$95,105.46; net premiums... \$462,212 37

Interest, etc. 80,696 00

Hahn & Deal Agency profits..... 3,406 94

Profit on sale of bonds..... 2,109 50

TOTAL INCOME \$548,424 81

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$275,115.56; reinsurance, \$60,260.36; salvage, \$1,268.17; net amount paid policyholders for losses..... \$213,587 03

Tornado, etc.: Gross amount paid for losses, \$354.30; reinsurance, \$5; net amount paid policyholders for losses..... 349 30

TOTALS: Gross amount paid for losses, \$275,469.86; reinsurance, \$60,265.36; salvage, \$1,268.17; net amount paid policyholders for losses..... \$213,936 33

Underwriting expenses 240,471 50

Dividends to stockholders..... 30,000 00

TOTAL DISBURSEMENTS \$484,407 83

RATIOS TO PREMIUMS WRITTEN.—Losses paid: Fire, 46.3%; tornado, etc., 19.8%; losses incurred, 46.8%; underwriting expenses, 52.0%; underwriting profit, 5.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 45.2%; expenses incurred, 49.2%; underwriting profit, 4.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$48,998,317; tornado, etc., \$481,319; net risks in force on business effective prior to January 1, 1921, \$63,461,130; net premiums in force on business on and after January 1, 1921, fire, \$470,839.51; tornado, etc., \$1,821.06; net premiums in force on business effective prior to January 1, 1921, \$562,562.20.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$477,821.12; loss from underwriting profit and loss items, \$2,400.06; total, \$475,420.16.

Losses incurred during 1921, \$216,378.34; underwriting expenses incurred during 1921, \$235,262.97; total, \$451,641 31.

Gain from underwriting during 1921, \$23,778.85.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$81,489.54; profit on investments during 1921, \$32,734.19; total, \$114,223.73.

Loss on investments during 1921, \$1,261.07; investment expenses incurred during 1921, \$9,840.42; total, \$11,101.49.

Gain from investments during 1921, \$103,122.24.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$23,778.85; investments, \$103,122.24; total, \$126,901.09

Loss from dividends, \$30,000.

Surplus, December 31, 1920, \$533,840.02; increase, \$96,901.09; surplus, December 31, 1921, \$630,741.11.

ALLEMANNA FIRE INSURANCE COMPANY.

7 Wood Street, Pittsburgh, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$144,305 31
Rents due and accrued.....	800 00
Mortgage loans on real estate.....	583 587 80
Interest due and accrued thereon.....	9,483 00
Loans on collateral security.....	11,200 00
Interest due and accrued thereon.....	148 00
Bonds and stocks owned.....	2,008,745 66
Interest due and accrued thereon.....	33,693 00
Cash in banks and office.....	146,229 94
Agents' balances not over three months due.....	242,293 87

TOTAL ADMITTED ASSETS.....\$3,180,486 58

LIABILITIES, DECEMBER 31, 1921.

Fire: Net unpaid claims.....	\$207,783 11
Unearned premiums: Fire, \$1,470,989.99; other than fire, \$5,200.63; total.....	1,476,190 62
Estimated taxes hereafter payable.....	45,842 67
Contingent commissions, etc.....	7,968 70

TOTAL LIABILITIES, except capital.....	\$1,787,785 10
CAPITAL PAID UP	500,000 00
NET SURPLUS	942,701 48

TOTAL\$3,180,486 58

GENERAL REVIEW.

HISTORY.—This company was established in April, 1868, with a paid-in capital of \$150,000 (par value \$50). In 1872 its capital was increased to \$200,000 by a stock dividend of \$50,000. On June 1, 1920, the capital was increased from \$200,000 to \$500,000, by a stock dividend of \$300,000.

Policies issued under the title "Pittsburgh Underwriters" are guaranteed by this company and the Superior, National-Ben Franklin, and Republic insurance companies of Pittsburgh.

MANAGEMENT AND REPUTATION.—The company is backed by substantial interests in Pittsburgh, and its stock is not closely held. The directors owned at the end of 1921, \$117,500, par value, of the \$500,000 capital stock.

Its underwriting policy has been conservative, and the company has made good progress. The average loss ratio is moderate, but the expense ratio has been somewhat above the average.

The company has an excellent loss paying record.

Substantial dividends have been paid stockholders.

The investments of the company are high grade. The security valuations are those fixed by the Convention of Insurance Commissioners. The mortgage loans are for small amounts and are well secured.

AFFILIATIONS.—Western Insurance Bureau and Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—Cal., Colo., Conn., Ga., Fla., Ill., Ind., La., Md., Mass., Mich., N. J., N. Y., O., Okla., Ore., Pa., Tenn., Tex., Utah, Wash. and Wis.

DIVIDENDS.—The dividends paid in recent years have been as follows: 1902 and 1903, 8%; 1904, 4%; 1905 and 1906, 8%; 1907, 10%; 1908 to 1916, inclusive, 15%; 1917, 10%; 1918 and 1919, 20%; 1920, 16% on \$500,000 capital; 1921, 10%.

OFFICERS.—President, W. Steinmeyer; vice-president, Wm. A. Steinmeyer; treasurer and secretary, C. B. Reiter; assistant secretary, G. W. Unverzagt.

DIRECTORS.—

Babcock, Oscar H., vice-president Babcock Lumber Co.

Bell, William M., investment banker.

Hillman, Jr., J. H., president Heda Coal & Coke Co.

Lloyd, J. W., Woods-Lloyd Co.

Ludebuehl, H. W., banker.

Reiter, C. B., secretary and treasurer

Sands, L. E., president First National bank.

Sheppard, George, expert accountant.

Steinmeyer, Wm., president.

Steinmeyer, William A., vice-president and attorney at law.

Sterrett, James R., attorney at law.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

GENERAL AGENCIES.—Crum & Forster, New York, Metropolitan District; George Berry, New York suburban, New York; Percy B. Dutton, Rochester, Upper New York State; Eliet & Loeb Co., Chicago, Illinois; Geo. S. Rosencrantz Boston, Massachusetts and Connecticut; Fish & Schulkamp, Madison, Wisconsin; Gross R. Scruggs & Co., Dallas, for Texas, Louisiana and Oklahoma; Cashman & Evans, Denver, Colorado; Clarence De Veuve, San Francisco, for California, Oregon and Washington; W. L. Timmerman, Memphis, Tennessee; Rhett & Weaver, G. A., Atlanta, Ga., for Georgia and Florida.

INCOME, 1921.

Fire: Gross premiums, \$2,229,900.71; reinsurance, \$388,225; return premiums, \$417,583.72; net premiums.....	\$1,424,091 52
Tornado, etc.: Gross premiums, \$9,720.19; reinsurance, \$1,693.49; return premiums, \$759.48; net premiums.....	7,267 22

TOTALS: Gross premiums, \$2,239,620.90; reinsurance, \$389,918.96; return premiums, \$418,343.20; net premiums..	\$1,431,358 74
Interest, etc.	171,983 57

TOTAL INCOME\$1,603,342 31

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$931,510.93; reinsurance, \$239,060.64; salvage, \$6,964.19; net amount paid policyholders for losses	\$685,486 00
Tornado, etc.	45 17

TOTALS: Gross amount paid for losses, \$901,556.10; reinsurance, \$239,060.64; salvage, \$6,964.29; net amount paid policyholders for losses.....	\$685,531 17
Underwriting expenses	729,073 21
Dividends to stockholders.....	50,000 00

TOTAL DISBURSEMENTS\$1,464,604 38

ALLEMANNA FIRE INSURANCE COMPANY — *Continued.*

RATIOS TO PREMIUMS WRITTEN.— Losses paid, 47.8%; losses incurred, 50.5%; underwriting expenses, 50.9%; underwriting loss, 4.5%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 51.8%; expenses incurred, 52.6%; underwriting loss, 4.6%.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$1,394,724.55; loss from underwriting profit and loss items, \$3,326.13; total, \$1,391,398.42.

Losses incurred during 1921, \$722,977.32; underwriting expenses incurred during 1921, \$733,846.96; total, \$1,456,824.28.

Loss from underwriting during 1921, \$65,425.86.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during

1921, \$178,565.57; profit on investments during 1921, \$86,944.58; total, \$265,510.15.

Loss on investments during 1921, \$5,837.20; investment expenses incurred during 1921, \$18,476.38; total, \$24,313.58.

Gain from investments during 1921, \$241,196.57.

GAIN AND LOSS EXHIBIT, 1921.— Gain from investments, \$241,196.57.

Losses: Underwriting, \$65,425.86; dividends, \$50,000; total, \$115,425.86.

Surplus, December 31, 1920, \$816,930.77; increase, \$125,770.71; surplus, December 31, 1921, \$942,701.48.

ALLIANCE ASSURANCE COMPANY, LTD.,

London, Eng.

UNITED STATES BRANCH, 5 SOUTH WILLIAM ST, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,357,120 00	Agents' balances not over three months due.....	48,003 23
Interest due and accrued thereon.....	24,765 59	Losses due from reassuring companies.....	25,933 09
Cash in banks and office	3,924 13	TOTAL ADMITTED ASSETS.....	\$1,459,746 04

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total		\$588,822 00	\$15,000 00	\$20,300 00					\$623,922 00
Reinsurance		85,088 00							85,088 00
Net unpaid claims...		503,534 00	15,000 00	20,300 00					538,834 00
Unearned premiums			\$286,662 14						
Contingent commissions, etc.....			10,000 00						
Salaries, rents, etc.			1,000 00						
Estimated taxes hereafter payable.....			43,041 71						
Estimated expenses of investigation and adjustment of losses.....			16,500 00						
					TOTAL LIABILITIES, except deposit capital				\$896,037 85
					DEPOSIT CAPITAL	\$200,000 00			
					NET SURPLUS, U. S. Branch, including deposit capital				563,708 19
					TOTAL				\$1,459,746 04

GENERAL REVIEW.

HISTORY.— This company was established in 1824. Its authorized capital is £5,450,000, consisting of 250,000 original shares of £20 each, with £2 4s. paid up, and 450,000 new shares of £1 each fully paid up, making the total paid in capital £1,000,000. The balance of the authorized capital is all subscribed and subject to call. It entered the United States and Canada in 1892.

In January, 1907, it ceased writing fire business in the United States, but in 1911 re-entered to write marine and inland business only, under the management of Chubb & Son, of New York.

It is one of the leading companies in England and one of the strongest insurance companies in the world.

It maintains a branch in Canada, where it writes only fire insurance.

HOME OFFICE RESOURCES.— All assets of the company (other than life insurance funds) are liable for the payment of losses incurred here. On December 31, 1920, the total assets amounted to \$138,256,726; capital paid in, \$5,000,000. (An arbitrary rate of exchange has been used; see note page vii.)

MANAGEMENT AND REPUTATION.— The company has exceptionally strong backing. It is in excellent repute at its

home and in this country. Its loss paying reputation is excellent.

Mr. W. Knox Denham is manager at the Home Office in London.

Chubb & Son, its United States managers, also represent, as United States managers, the Marine Insurance Company, Limited, of London, the Sea Insurance Company, Limited, of Liverpool, and the United States Marine Branch of the London Assurance Corporation; they also manage the Federal Insurance Company of Jersey City, New Jersey. In April, 1917, they became the managers of the Marine and Inland Department of the Hartford Fire Insurance Company, of Hartford, Conn.

The expense ratio of the United States Branch has been low, and the loss ratio, except in 1918, 1920 and 1921 in recent years has also been low.

The investments are of excellent character.

UNITED STATES TRUSTEES.— Bankers Trust Co., New York.

KINDS OF INSURANCE WRITTEN.— In the United States it writes marine, inland, registered mail, tourists' baggage, war risk and automobile insurance. The Home Office writes life, fire, marine, personal accident, liability and burglary insurance.

ALLIANCE ASSURANCE COMPANY, LTD.—Continued.

TERRITORY.—The company operates in Australia, Canada, it was licensed in Cal., Conn., Ill., Ky., La., Me., Denmark, England, France, Holland, South Africa and in Md., Mass., Mich., N. H., N. J., N. Y., Ore., Pa., Vt., Wash. the United States. In the United States, at last advices, and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....		\$866,692 97	\$517,287 77	\$372,414 28				\$236 72	\$1,756,631 72
Reinsurance		220,033 43	241,353 00	181,464 98				98 48	592,949 84
Return premiums.....		197,937 98	89,171 57	80,322 73				844 70	318,276 98
Net premiums.....		448,721 61	186,763 20	210,626 55				—706 41	845,404 95
Losses to prms. writ'n		80.5	66.4	30.4					
Interest, etc.			\$76,283 87		Other income				198 46
Received from Home Office.....			71,899 73						
Profit on sale or maturity of bonds.....			26,702 94						
					TOTAL INCOME				\$1,020,489 95

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....		\$608,202 48	\$330,869 29	\$263,294 57					\$1,192,866 34
Reinsurance		211,494 88	199,594 44	141,400 79					552,490 11
Salvage		36,614 72	6,735 22	47,839 88					91,189 62
Net amt. paid policy-holders for losses..		361,092 88	124,039 63	64,058 90					549,196 41
Underwriting expenses.			\$316,524 42		Other disbursements.....				3,698 86
Remitted to Home Office.....			217,807 67						
					TOTAL DISBURSEMENTS.....				\$1,087,217 36

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 65.3%; underwriting expenses, 37.4%; underwriting profit, 5.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.7%; expenses incurred, 35.3%; underwriting profit, 4.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, ocean marine, \$9,695,146; inland navigation \$30,152,366; motor vehicle, \$7,281,179; net premiums in force on business on and after January 1, 1921, ocean marine, \$203,007; inland navigation \$146,342.27; motor vehicle, \$187,954.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$957,357; loss from underwriting profit and loss items, \$19,858.12; total, \$937,498.88.

Losses incurred during 1921, \$552,134.27; underwriting expenses incurred during 1921, \$338,277; total, \$890,411.27. Gain from underwriting during 1921, \$47,087.61.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$75,506.74; profit on investments during 1921, \$44,279.13; total, \$119,785.87.

Investment expenses incurred during 1921, \$3,080.91.

Gain from investments during 1921, \$116,704.96.

GAIN AND LOSS EXHIBIT, 1921.—Gains: underwriting, \$47,087.61; investments, \$116,704.96; remitted from Home Office, \$71,899.73; total, \$235,692.30.

Losses: remitted to Home Office, \$217,807.67.

Surplus, December 31, 1920, \$345,823.56; increase, \$17,884.43; surplus, December 31, 1921, \$363,708.19.

ALLIANCE INSURANCE COMPANY,

Third and Walnut Streets, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$4,601,607 00	Bills receivable	2,940 00
Interest accrued thereon.....	60,097 77	Reinsurance due on paid losses.....	22,376 65
Cash in banks and office.....	287,348 60		
Agents' balances not over three months due.	294,085 54	TOTAL ADMITTED ASSETS.....	\$5,268,455 56

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Sprinkler Leakage.	Riot Ex-plo., etc.	Use and Occupancy	Totals.
Losses and Claims:									
Total	\$368,796 11	\$277,350 00	\$66,507 00	\$61,350 00	\$872 00	\$195 00	\$3,071 00	\$29,880 65	\$808,821 76
Reinsurance	108,414 11		43,461 00		58 00	50 00	35 00	11,343 65	164,361 76
Net unpaid claims...	260,382 00	277,350 00	23,046 00	61,350 00	614 00	145 00	3,036 00	18,537 00	644,460 00
Unearned premiums.			\$1,827,072 63						
Amount reclaimable on perpetual deposits..			23,296 50						
Salaries, rents, etc.....			2,433 47						
Estimated taxes hereafter payable.....			106,000 00						
Contingent commissions, etc.....			17,500 00						
Estimated expenses of investigation of losses			7,040 00						
					TOTAL LIABILITIES, except capital.				\$2,627,802 60
					CAPITAL PAID UP				1,000,000 00
					CONTINGENT RESERVE FUND				640,652 96
					NET SURPLUS				1,000,000 00
					TOTAL				\$5,268,455 56

GENERAL REVIEW.

HISTORY.—This company was incorporated December 5, 1904, and began business January 1, 1905, with \$500,000 capital and \$500,000 surplus paid in.

The company reported a net loss of \$1,063,576 in the San Francisco conflagration in April, 1906, which exhausted its capital and surplus. Its stockholders contributed \$15 a share as a voluntary contribution, \$10.86 of which was

ALLIANCE INSURANCE COMPANY — *Continued.*

applied to capital and \$4.14 to surplus account. In return for this the company issued scrip bearing interest at 6%, which was not considered a liability against the company and which was to be redeemed later at the discretion of the directors. During 1911 the scrip, amounting to \$194,348.16, was redeemed.

In 1911 its capital was increased from \$500,000 to \$750,000. On December 26, 1919, the stockholders approved an increase of 25,000 shares of the capital stock of the company. During 1920 the entire amount was subscribed and paid for and \$125,000 contributed to surplus.

It will be noted that the company carries in its statement an item of \$640,652.96, "Contingent Reserve Fund," which is not included in the net surplus.

The par value of the stock is \$10 per share.

MANAGEMENT AND REPUTATION.—The company was organized by prominent insurance and business men of Philadelphia, many of whom are also identified with the Insurance Company of North America, Philadelphia, a large and responsible company. It is under the same management as that company.

It is backed by substantial interests, and its directorate includes prominent business men and financiers. The control of the company is not closely held. The directors owned at the end of 1921 only \$95,200, par value, of the \$1,000,000 capital stock.

The underwriting policy of the company has been conservative and successful. During 1920 the company increased its writings heavily, necessitating a large increase in unearned premium reserve, which contributed to an underwriting loss and a decrease of surplus.

Its loss paying record is excellent under all conditions. Its average expenses of operation are very low, and its average loss ratio is normal. The marine loss ratios in recent years were high.

Its investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Under-

writers of the Pacific, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, marine, tornado, tourists' baggage, sprinkler leakage, explosion, earthquake, war risk and motor vehicle insurance.

DIVIDENDS.—The dividends paid in recent years have been as follows: 1906, 4%; 1909 and 1910, 6%; 1911 to 1915, inclusive, 8%; 1916, 10%; 1917, 14%; 1918, 10%; 1919, 12%; 1920 and 1921, 15%.

TERRITORY.—Ala., Ariz., Ark., Cal., Colo., Conn., Del., D. C., Fla., Ga., Hawaii, Ida., Ill., Ind., Ia., Kan., Ky., La., Me., Ml., Mass., Mich., Minn., Miss., Mo., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., O., Okla., Ore., Pa., R. I., S. C., Tenn., Tex., Utah, Vt., Va., Wash., W. Va. and Wis. It also operates in Canada.

OFFICERS.—President, Benjamin Rush; vice-president, John O. Platt; second vice-president, Sheldon Catlin; third vice-president, Galloway C. Morris; secretary, John Kremer; treasurer and assistant secretary, J. J. Connor; marine secretary, T. Leaming Smith.

DIRECTORS.—

Biddle, Henry W., of Thos. A. Biddle & Co., bankers.

Curwen, Samuel M., president J. G. Brill Co.

Gest, Wm. P., president Fidelity Trust Co.

Gribbell, John, president of John J. Griffin & Co., manufacturers.

Henry, Bayard, attorney at law.

Kuhn, C. Hartman, capitalist.

Packard, Charles S. W., president Pennsylvania Co. for Insurance on Lives and Granting Annuities.

Rush, Benjamin, president of company.

Sewall, Arthur W., president General Asphalt Company.

STOCKHOLDERS' ANNUAL MEETING.—Third Tuesday in January.

DEPARTMENT MANAGERS AND GENERAL AGENTS.—New England States, Chas. E. Parker, manager, Hartford, Conn.; Southern States, Robt. N. Hughes, Atlanta, Ga.; Pacific Coast, McClure Kelly, San Francisco, Cal.; Western States, W. P. Robertson, manager, Chicago, Ill.; Robt. Hampson & Son, general agents, Montreal, Can.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Other Lines.	Totals
Gross premiums.....	\$3,473,772 08	\$555,745 74	\$655,081 96	\$105,362 47	\$65,420 66	\$11,362 74	\$57,341 02	\$35,116 72	\$4,959,806 89
Reinsurance	927,642 66	41,947 84	533,891 61	763 01	12,771 18	2,476 25	12,490 58	11,692 08	1,513,675 21
Return premiums.....	902,303 25	74,725 09	227,994 34	22,561 00	18,130 33	3,592 40	11,768 65	8,376 03	1,269,453 79
Net premiums.....	1,643,826 77	439,072 81	106,203 09	82,037 77	34,519 15	5,294 09	33,081 79	15,048 61	2,146,677 90
Losses to prms. writ'n	59.1	92.2		93.6	15.0	22.1	10.8	28.6	
Deposit premiums on perpetual risks.....			\$1,957 30						5,617 58
Interest, etc.			246,593 69						2,400,846 47
									TOTAL INCOME

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Other Lines.	Totals.
Gross amount paid for losses.....	\$1,638,287 46	\$451,184 08	\$469,605 94	\$84,469 57	\$6,580 65	\$1,750 39	\$6,117 22	\$7,160 44	\$2,665,155 75
Reinsurance	642,287 27	16,708 38	303,653 16	176 83	1,385 52	434 92	2,526 03	2,949 80	979,081 91
Salvage	23,118 70	29,267 19	10,634 75	7,445 19	2 10	143 31		4,310 61	70,811 24
Net amt. paid policyholders for losses..	972,881 49	405,148 51	155,318 03	76,847 55	5,193 03	1,172 16	3,591 19		1,624,462 60
Underwriting expenses.....			\$907,187 70						30,135 91
Dividends to stockholders.....			150,000 00						
Deposit premiums returned.....			366 00						
									TOTAL DISBURSEMENTS

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 68.8%; underwriting expenses, 42.2%; underwriting profit, 6.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 58.9%; expenses incurred, 35.9%; underwriting profit, 5.3%.

MISCELLANEOUS.—Net risks in force on business effective

on and after January 1, 1921, fire, \$192,394,051; ocean marine, \$7,048,929; inland nav. and transp., \$5,202,350; tornado, etc., \$7,262,922; sprinkler leakage, \$1,200,635; riot, etc., \$9,641,902; use and occupancy, \$2,540,848; earthquake, \$423,900; net risks in force on business effective

ALLIANCE INSURANCE COMPANY — *Continued.*

prior to January 1, 1921, \$163,389,188; net premiums in force on business on and after January 1, 1921, fire, \$1,726,361; ocean marine, \$128,586; inland nav. and transp., \$53,211; tornado, etc., \$29,808; sprinkler leakage, \$4,936; riot, etc., \$25,910; use and occupancy, \$12,377; earthquake, \$1,949; net premiums in force on business effective prior to January 1, 1921, \$1,504,994.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,505,602.76; gain from underwriting profit and loss items, \$7,814.80; total, \$2,513,417.56.

Losses incurred during 1921, \$1,477,222.60; underwriting expenses incurred during 1921, \$901,577.34; total, \$2,378,799.94.

Gain from underwriting during 1921, \$134,617.62.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$238,378.40; profit on investments during 1921, \$185,202.82; total, \$423,581.22.

Loss on investments during 1921, \$23,575; investment expenses incurred during 1921, \$5,852.35; total, \$29,427.35. Gain from investments during 1921, \$394,153.87.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$134,617.62; investments, \$394,153.87; total, \$528,771.49.

Losses: Increase in special reserves, \$253,771.101; dividends, \$150,000; other sources, \$0.48; total, \$403,771.49.

Surplus, December 31, 1920, \$875,000; increase, \$125,000; surplus, December 31, 1921, \$1,000,000.

ALLIED FIRE INSURANCE COMPANY,

730 Park Bldg., Pittsburgh, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$5,100 00
Interest due and accrued thereon	164 50
Bonds and stocks owned	155,818 85
Interest due and accrued thereon	1,547 26
Cash in banks and office	4,472 44
Agents' balances not over three months due	8,562 69
Other admitted assets	180 40

TOTAL ADMITTED ASSETS \$175,846 14

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Total,	
\$14,015.45; reinsurance, \$5,793.17; net unpaid claims	\$8,222 28
Unearned premiums	13,001 03
Estimated taxes hereafter payable	500 00
Contingent commissions, etc.	50 00
Estimated adjustment expenses on unpaid losses	100 00

TOTAL LIABILITIES, except capital	\$21,873 36
CAPITAL PAID UP	100,000 00
NET SURPLUS	53,972 78

TOTAL \$175,846 14

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Pennsylvania September 3, 1918, and received its license September 26, 1918, to transact a general fire insurance business.

The authorized and paid-in capital is \$100,000. The stock, par value \$100 per share, was sold at \$150 per share, so that the company started with a paid-in surplus of \$50,000. The organization expenses consisted merely of charter fees and the necessary expenses attached thereto amounting to approximately \$500.

MANAGEMENT AND REPUTATION.—The company has reputable backing, and the management is closely affiliated with that of the Pittsburgh Lumbermen's Mutual Fire Insurance Co., of Pittsburgh.

Edwin M. Hill, president of the company, is vice-president of the Pittsburgh Lumbermen's Mutual Fire Insurance Company. He has been engaged in the lumber and planing mill business for many years, and is in excellent repute.

Carl Van der Voort, secretary of the company, has acted as secretary of the Pittsburgh Lumbermen's Mutual since its organization in 1907. He has had considerable insurance experience and is in excellent standing.

On December 31, 1921, the directors owned \$74,800, par value, of the company's \$100,000 capital stock.

It writes a small volume of business and has had a low expense ratio for a new company, considering also the volume written. The loss ratio has been high. It has a good loss paying reputation.

The company's investments are of excellent character. The mortgage loans are all upon Allegheny County property valued at over twice the amount loaned. The bonds owned are all Liberty bonds.

The treasurer, secretary and assistant secretary are bonded in the sum of \$10,000 each.

OFFICERS.—President, E. M. Hill; vice-president, Watson E. Provost; treasurer, George N. Glass; secretary, Carl Van der Voort; assistant secretary, R. F. McCrea.

DIRECTORS.—Glass, George N.; Babcock, F. R.; Diebold, E. A.; Ahlers, W. E.; Parsons, J. T.; Donges, J. C.; Van der Voort, Carl; Eiler, Edward; Provost, W. E.; Diebold, M.; Hill, E. Bruce; Means, S. W.; Textor, G. P.; Hill, E. M.; Ross, Charles F.

KINDS OF INSURANCE WRITTEN.—It writes direct fire and reinsurance.

DIVIDEND.—In 1921, the company paid a dividend of 4%.

TERRITORY.—The company is licensed in Pennsylvania, New Jersey and Illinois.

STOCKHOLDERS' ANNUAL MEETING.—Third Thursday in January.

ALLIED FIRE INSURANCE COMPANY — *Continued.*

INCOME, 1921.

Fire: Gross premiums, \$61,028.61; reinsurance, \$20,432.21; return premiums, \$14,594.24; net premiums	\$26,002 16
Interest, etc.	7,121 92
TOTAL INCOME	\$33,124 08

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$29,899.26; reinsurance, \$13,818.85; salvage, \$22.44; net amount paid policyholders for losses	\$16,057 97
Underwriting expenses	10,404 33
Dividends to stockholders	4,000 00
Agents' balances charged off	11 20
TOTAL DISBURSEMENTS	\$30,473 50

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 61.7%; losses incurred, 73.1%; underwriting expenses, 40.0%; underwriting loss, 8.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 70.2%; expenses incurred, 38.0%; underwriting loss, 8.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$1,625,312; net premiums in force on business on and after January 1, 1921, \$26,002.16.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$27,102.16; loss from underwriting profit and loss items, \$11.20; total, \$27,090.96.

Losses incurred during 1921, \$19,022.82; underwriting expenses incurred during 1921, \$10,303.18; total, \$29,326.

Loss from underwriting during 1921, \$2,235.04.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$7,222.63; profit on investments during 1921, \$24; total, \$7,246.63.

Investment expenses incurred during 1921, \$201.15.

Gain from investments during 1921, \$7,045.48.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$7,045.48.

Losses: Underwriting, \$2,235.04; dividend, \$4,000; total, \$6,235.04.

Surplus, December 31, 1920, \$3,162.34; increase, \$810.44; surplus, December 31, 1921, \$53,972.78.

ALPHA GENERAL INSURANCE COMPANY, LTD.,

Calcutta, India.

UNITED STATES BRANCH, 110 WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned	\$1,219,280 08
Interest due and accrued thereon	15,174 68
Cash in banks and office	22,924 62
Agents' balances not over three months due	—36,925 50

TOTAL ADMITTED ASSETS **\$1,220,453 88**

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS:

Fire.	\$87,490 38
Motor vehicle	2,237 85
Tornado, etc.	5 20

TOTAL	\$89,733 43
Unearned premiums	329,077 16
Contingent commissions, etc.	2,500 00
Salaries, rents, etc.	3,700 00
Estimated taxes hereafter payable	12,500 00
Estimated expense adjustment of losses	1,473 54

TOTAL LIABILITIES, except deposit capital	\$438,984 13
DEPOSIT CAPITAL	\$200,000
NET SURPLUS, U. S. Branch, including deposit capital	781,469 75

TOTAL **\$1,220,453 88**

GENERAL REVIEW.

HISTORY.—This company, which was organized during 1919, entered this country for the purpose of transacting a fire reinsurance business, and was licensed by the Insurance Department of the State of New York on September 4, 1920.

We have been unable to obtain any statement showing the Home Office resources of the company.

MANAGEMENT AND REPUTATION.—The U. S. manager is the partnership of Fester, Fothergill and Hartung, who are

in excellent repute and also manage the U. S. branches of the Union & Phenix Espanol; the Warsaw Insurance Company, Warsaw, Poland; Nippon Fire Insurance Company, Tokyo, Japan; Northern Insurance Co., Moscow, Russia, and the European General Reinsurance Company, Ltd., London, Eng. The company has not operated long enough to have established a general reputation.

In 1921, the first full year of operations at its United States branch, the company wrote a moderate volume of

ALPHA GENERAL INSURANCE COMPANY, LTD.— *Continued.*

business, at a moderate expense ratio, and losses somewhat above normal. The investment returns were good, and it made a substantial gain in surplus.

UNITED STATES TRUSTEE.—The U. S. trustee is the Bankers Trust Company, of New York.

KINDS OF INSURANCE WRITTEN.—In the United States it writes reinsurance, fire, motor vehicle, tornado, riot and civil commotion, explosion and sprinkler leakage.

TERRITORY.—Licensed in Ark., Colo., Ill., Iowa, La., Me., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Tex. and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$591,120 58		\$8,424 80		\$5,344 48		\$365 22	\$1,248 05	\$606,507 13
Return premiums.....	170,353 91		2,207 95		1,020 18		43 61	75 56	173,701 21
Net premiums.....	420,766 67		6,216 85		4,324 30		321 61	1,172 49	432,805 92
Losses to prms. writ'n	61.1		50.2		2.7		1.9		
Interest, etc.			\$57,209 93						657 50
Received from Home Office.....			192,106 42						657 50
									<u>\$682,779 77</u>

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$258,455 35		\$3,496 76		\$114 72		\$5 86	\$0 85	\$262,073 54
Salvage.....	1,826 04								1,826 04
Net amt. paid policyholders for losses..	256,629 31		3,496 76		114 72		5 86	85	260,247 50
Underwriting expenses.			\$164,995 35						
Remitted to Home Office.....			237,469 22						

TOTAL DISBURSEMENTS \$662,712 07

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 70.6%; underwriting expenses, 38.1%; underwriting loss, 0.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 65.0%; expenses incurred, 35.1%; underwriting loss, 0.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$54,621,576; net risks in force on business effective prior to January 1, 1921, \$24,920,115; net premiums in force on business on and after January 1, 1921, fire, \$392,273.17; motor vehicle, \$6,550; tornado, etc., \$4,399.43; sprinkler leakage, \$248.36; riot, etc., \$604.17; net premiums in force on business effective prior to January 1, 1921, \$242,655.81.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$469,846.12.

Losses incurred during 1921, \$305,728.95; underwriting expenses incurred during 1921, \$165,198.43; total, \$470,927.38.

Loss from underwriting during 1921, \$1,081.26.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$52,011.56; profit on investments during 1921, \$173,856.96; total, \$225,868.52.

Investment expenses incurred during 1921, \$1,296.70.

Gain from investments during 1921, \$224,571.82.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$224,571.82; remitted from Home Office, \$192,106.42; total, \$416,678.24.

Losses: Underwriting, \$1,081.26; remitted to Home Office, \$237,469.22; total, \$238,550.48.

Surplus, December 31, 1920, \$603,341.99; increase, \$178,127.76; surplus, December 31, 1921, \$781,469.75.

AMERICAN ALLIANCE INSURANCE COMPANY,

1 Liberty Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$3,509,719 00	Agents' balances not over three months due	149,210, 39
Interest due and accrued thereon.....	39,639 00		
Cash in banks and office.....	109,869 88	TOTAL ADMITTED ASSETS.....	\$3,808,438 27

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Losses and Claims:									
Total	\$661,794 00		\$168,046 00	\$2,115 00	\$2,179 00	\$1,000 00	\$1,201 00	\$44 00	\$831,379 00
Reinsurance	478,292 00		100,244 00	2,115 00	1,461 00	1,000 00	537 00		643,649 00
Net unpaid claims...	183,502 00		2,802 00		718 00		664 00	44 00	187,730 00
Unearned premiums.			\$1,319,483 62						
Estimated taxes hereafter payable.....			45,000 00						
Estimated expenses of investigation and adjustment of losses.....			1,000 00						
TOTAL LIABILITIES, except capital.			1,553,213 62						
									<u>\$3,808,438 27</u>

GENERAL REVIEW.

HISTORY.—This company, until 1918 known as the German Alliance Insurance Company, was incorporated under the laws of New York in February, 1897, by persons

identified with the German-American Insurance of New York City, now the Great American Insurance Company. It began business with \$200,000 capital and \$100,000 surplus paid in. In 1898 the capital was increased to \$400,000

AMERICAN ALLIANCE INSURANCE COMPANY—Continued.

and \$100,000 additional surplus was paid in. In 1917 the capital was increased to \$1,000,000 and \$150,000 was added to surplus.

The par value of the stock is \$100 per share.

It operates in harmony with the Great American Insurance Company, and guarantees with that company underwriters' policies entitled "American Alliance Insurance Association."

MANAGEMENT AND REPUTATION.—The company is well and conservatively managed and has made excellent progress. It is backed by substantial interest. The directors owned at the end of 1921 \$132,800, par value, of the company's \$1,000,000 capital stock.

The volume of business written is conservative in proportion to the company's net resources. It operates under a low expense ratio, and a favorable loss ratio.

Its investments are excellent.

Its loss paying record is excellent under all conditions.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, war risk, riot and civil commotion, explosion, sprinkler leakage, tornado and automobile insurance.

TERRITORY.—It is licensed in all the states and territories except Guam, Mississippi, Philippines, Porto Rico and Vermont. It also operates in British Columbia.

DIVIDENDS.—In recent years it has paid dividends as follows: 1901 and 1902, 6%; 1903 to 1905, inc., 10%; 1906 to 1909, inc., 12%; 1910 to 1916, inc., 15%; 1917, 20% on all capitalization of \$400,000; 1918, 13.5%; 1919, 19½%; 1920 and 1921, 20%.

OFFICERS.—President, Charles G. Smith; secretary, Edwin M. Cragin; assistant secretaries, Jesse E. White and Alexander R. Phillips.

DIRECTORS.—

Babst, Earl D., president American Sugar Refining Company, New York City.

Choate, Arthur O., Clark, Dodge & Co., bankers, New York City.

Cutter, Ralph L., Smith Hogg & Co., cotton goods—commissions, New York City.

Dommerich, Otto L., L. F. Dommerich & Co., commission merchants, New York City.

Fleitmann, Herman C., Fleitmann & Co., dry goods commission merchants, New York City.

Garver, John A., Shearman & Sterling, attorneys, New York City.

Hopkins, Eustis L., Bliss, Fabyan & Co., cotton goods commissions merchants, New York City.

McRoberts, Samuel, New York City.

Norton, Charles D., president First Security Co. (First National Bank), New York City.

Smith, Charles G., president Great American Insurance Company, New York City.

Smith, Howard C., Hathaway, Smith, Folds & Co., commercial paper, New York City.

Stillman, James A.

Stockton, Phillip, president Old Colony Trust Co., Boston, Mass.

Stursberg, Julius A., New York City.

Wood, William, William Wood & Company, woolen manufacturers, Philadelphia.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Tuesday in March.

DEPARTMENTS.—Western Department, Chicago, Ill., W. H. Sage, general manager; W. L. Lerch, manager; George B. Sedgwick and Edward O. Basse, assistant managers. Pacific Department, San Francisco, Cal., G. H. Tyson, general agent; Clifford Conly and Harry Benner, assistant general agents.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$6,016,419 22	\$8,582 62	\$504,232 39	\$36,104 95	\$144,131 26	\$38,490 91	\$11,075 71	\$19,779 82	\$6,890,437 88
Reinsurance	3,324,711 94	7,829 16	413,113 16	32,044 45	84,805 25	38,490 91	4,881 93	4,708 50	3,910,585 30
Return premiums....	1,390,370 60	754 46	172,338 63	3,010 44	32,959 32	.....	3,007 61	8,952 06	1,621,122 21
Net premiums.....	1,322,336 59	.....	8,800 60	441 06	26,336 69	.....	3,696 17	6,119 26	1,367,730 37
Losses to prms. writ'n	40.3	.....	108.3	5.0	28.5	.....	24.7	5.1	.....
Interest etc. ....	.....	.....	\$185,795 39	.....	.....	.....	.....	.....	.....
Other income .....	.....	.....	606 02	.....	.....	.....	.....	.....	.....
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$1,554,131 78

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$2,545,395 72	\$6,029 00	\$414,953 94	\$19,070 91	\$21,122 55	\$21,276 14	\$1,157 81	648 37	\$3,029,054 44
Reinsurance	1,990,749 37	6,029 00	405,116 59	19,049 16	13,596 01	21,276 14	243 50	332 99	2,465,392 76
Salvage	12,507 09	.....	306 14	.....	.....	.....	.....	.....	12,813 23
Net amt. paid policy-holders for losses..	533,139 26	.....	9,531 21	21 75	7,526 54	.....	914 31	315 38	551,448 45
Underwriting expenses. ....	.....	.....	\$495,924 40	.....	.....	.....	.....	.....	.....
Dividends to stockholders.....	.....	.....	200 000 00	.....	.....	.....	.....	.....	.....
Other disbursements .....	.....	.....	4,487 13	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$1,550,036 65

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 42.1%; underwriting expenses, 36.2%; underwriting profit, 19.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 43.2%; expenses incurred, 37.2%; underwriting profit, 19.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$172,763,635; motor vehicle,

\$567,420; inland nav. and trans., \$17,475; tornado, etc., \$8,057,253; sprinkler leakage, \$1,238,934; riot, etc., \$4,001,336; net risks in force on business effective prior to Jan. 1, 1921, \$127,306,917; net premiums in force on business on and after Jan. 1, 1921, fire, \$1,352,063; motor vehicle, \$8,369; inland nav. and trans., \$273; tornado, etc.,

AMERICAN AND FOREIGN MARINE INS. CO—Continued.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Aircraft	Hall	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals
Gross premiums.....	\$723,845 13	\$87,560 71	\$416,220 90	73 08	29 23				\$1,227,701 91
Reinsurance	249,944 09	11,079 35	136,605 71						397,658 38
Return premiums.....	182,562 57	25,069 34	12,533 06						220,164 97
Net premiums	291,338 47	51,412 02	267,084 22	43 85					609,878 56
Losses to prms. writ'n	85.5	72.4	118.9						
Interest, etc.			\$127,531 11						
Gross profit on sale or maturity of bonds ..									3,557 43

Gross increase by adjustments in book value of bonds	3,205 98	TOTAL INCOME	\$744,173 08
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DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Aircraft	Hall	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals
Gross amount paid for losses.....	\$1,049,054 15	\$48,257 27	\$711,142 91	398 61					\$1,806,852 94
Reinsurance	652,690 17	4,828 83	306,924 43	159 44					964,572 92
Salvage	147,381 07	4,224 23	86,751 56						238,356 86
Net amt. paid policy-holders for losses..	249,012 91	37,204 16	317,468 92	239 17					603,923 16
Underwriting expenses.			\$230,376 45						1,693 55
Dividends to stockholders.....			75,000 00						671 12
Gross decrease by adjustment in book value of bonds			1,402 90						
TOTAL DISBURSEMENTS									\$913,067 18

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 111.3%; underwriting expenses, 37.8%; underwriting loss, 32.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 108.2%; expenses incurred, 24.0%; underwriting loss, 31.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921; ocean marine, \$10,111,585; motor vehicle, \$887,720; inland nav. and transp., \$40,206,393; net premiums in force on business on and after January 1, 1921, ocean marine, \$67,663.91; motor vehicle, \$18,030.74; inland nav. and transp., \$36,075.61.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$637,090.12; loss from underwriting profit and loss items, \$7,900.33; total, \$629,189.79.

Losses incurred during 1921, \$678,559.23; underwriting

expenses incurred during 1921, \$150,679.94; total, \$829,239.17.

Loss from underwriting during 1921, \$200,049.38.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$123,694.12; profit on investments during 1921, \$32,616.63; total, \$156,310.75.

Loss on investments during 1921, \$3,096.45; investment: expenses incurred during 1921, \$3,762.47; total, \$6,858.92.

Gain from investments during 1921, \$149,451.83.

GAIN AND LOSS EXHIBIT, 1921.—Gains from investments, \$149,451.83.

Losses: Underwriting, \$200,049.38; dividends, \$75,000; total, \$275,049.38

Surplus, December 31, 1920, \$1,812,981.19; decrease, \$125,597.55; surplus, December 31, 1921, \$1,687,383.64.

AMERICAN AUTOMOBILE INSURANCE COMPANY.

Pierce Bldg., St. Louis, Mo.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned (market value) ..	\$2,113,742 50
Interest due and accrued thereon.....	22,579 88
Cash in banks and office.....	325,451 26
Agents' balances not over three months due.	751,516 64
Due from reinsuring companies, for losses and expenses	34,975 34
Other admitted assets	10,153 84

TOTAL ADMITTED ASSETS..... \$3,258,419 46

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Motor vehicle, reported or in process of adjustment, \$943,178.21; reinsurance, \$57,743.53; net unpaid claims	\$883,434 68
Unearned premiums	1,513,904 63
Salaries, rents, etc.	5,000 00
Estimated taxes hereafter payable.....	65,000 00
Commissions, brokerage, etc.....	171,080 15
Estimated expense of investigation and adjustment of unpaid claims.....	5,000 00

TOTAL LIABILITIES, except capital. \$2,643,419 46
CAPITAL PAID UP..... 300,000 00
NET SURPLUS

TOTAL \$3,258,419 46

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Missouri December 15, 1911. It was organized under the general insurance laws of Missouri for companies other than life, and its charter powers are broad. The intention

of the company, however, is to confine its underwriting to all kinds of insurance on automobiles, including fire, theft, collision, property damage and liability, and any other insurance relating to automobiles.

It began business January 1, 1912, with \$200,000 author-

AMERICAN AUTOMOBILE INSURANCE COMPANY—Continued.

ized capital divided into 2,000 shares, par value \$100 each. The stock was sold at \$131 per share and a premium of \$62,000 was realized. Of this amount \$12,000 was paid to the organizers of the company, out of which all expenses of organization, up to the date when it commenced business, had been paid, so that the company started with a capital of \$200,000 and a net surplus of \$50,000.

In December, 1912, its capital was increased to \$300,000, and \$50,000 surplus was paid in. On December 9, 1913, the capital was reduced to \$225,000, thus transferring \$75,000 to surplus account. In August, 1916, the capital was again increased to \$300,000, such increase being paid in by stockholders at par. In the early part of 1920 the stockholders paid in \$225,000 to surplus as a voluntary contribution to take care of the rapidly increasing business. In the latter part of 1921 \$225,000 additional funds were contributed by the stockholders to the surplus account. The total amount paid in by stockholders was \$937,000, of which \$300,000 was applied to capital, \$625,000 to surplus and \$12,000 for organization expenses.

MANAGEMENT AND REPUTATION.—The directors of the company are substantial financial and business men of St. Louis. On December 31, 1921, the directors owned \$237,966, par value, of the capital stock. The active managers are energetic and efficient.

The *President*, Charles W. Disbrow, has general charge of all departments and gives special attention to the underwriting, claims and statistical departments; but each department has its own superintendent. He is an attorney at law and admitted to the New York and Colorado bars. In 1902 he was appointed special agent of the United States Fidelity and Guaranty Company of Baltimore, and was later made manager of the Mountain Department of that company, with headquarters at Denver, Colo. Later he was transferred from Denver to St. Louis as manager of the Central Western Department of the same company, from which position he resigned November 1, 1911, to organize this company.

The *Treasurer*, S. S. Williams, had many years' experience as an accountant before he became connected with this company several years ago.

The average loss ratio has been moderate, and the expense ratio low, with an increasing tendency in the last few years. Since 1916 the premium volume has increased very greatly and it is large in proportion to the company's capital and surplus. The company, however, writes only automobile insurance, and therefore it is not subjected to the same conflagration hazard as a company writing a general fire insurance business.

It had a loss from underwriting in 1920 of \$145,891.78 and an increase of \$120,450.29 in surplus. It increased its reserves for unearned premiums about \$112,000 and paid dividends of \$12,000, which were offsets to the \$225,000 contribution to surplus. In 1921 it had a loss from underwriting of \$309,505.94, the interest income and \$225,000 contributed by stockholders offsetting this item and adding \$43,710.75 to surplus.

The company's reputation in regard to loss settlements is good. The reserve for unpaid liability losses in the above statement is figured on the same basis as required of all standard stock casualty companies.

We have been advised that the company charges conference rates for fire, theft, property damage and collision insurance, but does not in all cases charge manual rates for liability coverage.

Th; investments are of good quality and are remunera-

tive. We are advised by the company that the security valuations are at the market quotations.

DIVIDENDS.—A 10% dividend was paid in 1915 and 12% in 1916; 1917, 12.5%; 1918, 12%; 1919, 16%; 1920, 4%; 1921, none.

TERRITORY.—Licensed in Ariz., Ark., Cal., Colo., Del., D. C., Ga., Idaho, Ill., Ind., Ia., Kan., Ky., La., Md., Mich., Minn., Mo., Neb., N. J., N. C., O., Ore., Pa., Tenn., Tex., Utah, Va., Wash. and Wis. It also writes business in States where it is not licensed.

OFFICERS.—President, Charles W. Disbrow; vice-presidents, S. S. Williams, J. H. Sheahan, E. J. Mauntel; treasurer, S. S. Williams; secretary, P. R. Ryan; comptroller, L. A. Harris.

DIRECTORS.—

Britton, Roy F., St. Louis, of Barker & Britton, lawyers. Brown, Paul, St. Louis capitalist, director Mercantile Trust company.

Bryan, P. Taylor, St. Louis, of Bryan & Williams & Cave lawyers.

Catlin, Daniel K., St. Louis, capitalist, director State National Bank.

Compton, Wm. R., president Wm. R. Compton & Co., bonds; president, American Trust Co.

Disbrow, Charles W., St. Louis, president of company.

Harris, L. A., comptroller of company.

Heyworth, J. O., engineer and contractor, Chicago.

Olcott, H. C., vice-president Commercial Trust Co., Chicago.

Orr, Isaac H., St. Louis, vice-president St. Louis Union Trust Company.

Shapleigh, A. L., St. Louis, chairman Shapleigh Hardware Company; vice-president Merchants-Laclede National Bank.

Stanard, W. K., St. Louis, Stanard-Tilton Milling Company; director Boatmen's Bank.

Williams, S. S., vice-president and treasurer of company.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Tuesday in January.

BRANCHES.—*Illinois Branch*, C. M. Kinney, manager, Chicago; *Wisconsin Branch*, J. Lucas Turner, manager, Milwaukee; *Missouri Branch*, E. J. Mauntel, manager, St. Louis; *San Francisco Branch*, F. R. Taylor, manager.

GENERAL AGENTS.—Memphis, G. L. Meyers & Co., for Tenn. and Ark.; New Orleans, Jas. B. Ross, for Louisiana; Indianapolis, H. H. Woodsmall, for Indiana; Topeka, Stephenson & Webb, for Kansas; Denver, Bishop & Cass Investment Co.; Los Angeles, Aronson-Gale Co.; Fort Worth, Mitchell-Gartner & Walton; Kansas City, O'Brien, Hobart & Perrin; Washington, LeRoy Mark, for District of Columbia; Cincinnati, Henry Insurance Agency Co.; Minneapolis, March & McLennan; Baltimore, J. Ramsey Barry, for Maryland; Winston-Salem, Barber & Cobb, for North Carolina; Cleveland, Talles and Mayer Agency; Columbus, Ohio; M. J. Hanly; Youngstown, Ohio, Davis Security Co.

INCOME, 1921.

Motor vehicle: Gross premiums, \$5,065,-	
835.81; reinsurance, \$711,110.75 return	
premiums, \$1,251,470.88; net premiums..	\$3,103,254 18
Interest, etc.	98,602 41
Contribution to surplus by stockholders....	225,000 00
Other income	62,527 22

TOTAL INCOME \$3,487,383 81

AMERICAN AUTOMOBILE INSURANCE COMPANY—Continued.

DISBURSEMENTS, 1921.

Motor vehicle: Gross amount paid for losses,	
\$2,070,845.56; reinsurance, \$445,376.56;	
Salvage, \$48,307.64; net amount paid policyholders for losses.....	\$1,577,161 36
Underwriting expenses	1,430,640 92
Other disbursements	79,201 93
TOTAL DISBURSEMENTS	\$3,087,004 21

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 50.8%; losses incurred, 55.4%; underwriting expenses, 46.1%; underwriting loss, 10.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.4%; expenses incurred, 50.3%; underwriting loss, 10.9%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,846,795.63; loss from underwriting profit and loss items, \$5,800.60; total, \$2,840,995.03.

Losses incurred during 1921, \$1,718,542; underwriting expenses incurred during 1921, \$1,431,958.97; total, \$3,150,500.97.

Loss from underwriting during 1921, \$309,505.94.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$99,134.19; profit on investments during 1921, \$55,576.25; total, \$154,710.44.

Loss on investments during 1921, \$21,513.75; investment expenses incurred during 1921, \$4,980; total, \$26,493.75.

Gain from investments during 1921, \$128,216.69.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$128,216.69; contribution to surplus, \$225,000; total, \$353,216.69.

Loss from underwriting, \$309,505.94.

Surplus, December 31, 1920, \$271,289.25; increase, \$43,710.75; surplus, December 31, 1921, \$315,000.

AMERICAN CENTRAL INSURANCE COMPANY.

816 Olive Street, St. Louis, Mo.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$15,000 00	Cash in banks and office.....	439,818 09
Interest due and accrued thereon.....	207 08	Agents' balances not over three months due.	901,491 25
Loans on collateral security.....	3,500 00	Reinsurance recoverable on paid losses....	32,321 16
Bonds and stocks owned.....	5,816,667 08		
Interest due and accrued thereon.....	92,445 82	TOTAL ADMITTED ASSETS.....	\$7,300,450 48

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$977,454 42		\$217,390 33		\$10,398 72			\$126 00	\$1,205,369 47
Reinsurance	384,426 26		2,673 50		1,461 47				390,561 23
Net unpaid claims...	591,028 16		214,716 83		8,937 25			126 00	814,808 24
Unearned premiums: Fire, \$3,498,062.32; other than fire, \$521,492.95; total.....			\$4,019,555 27						
Dividends to stockholders unpaid.....			255 98						
Salaries, rents, etc.....			2,737 87						
Estimated taxes hereafter payable.....			200,000 00						
Contingent commissions, etc.....			50,000 00						
Adjusting expenses									2,783 22
TOTAL LIABILITIES, except capital..									\$5,090,140 58
CAPITAL PAID UP									1,000,000 00
NET SURPLUS									1,210,309 90
TOTAL									\$7,300,450 48

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Missouri, and commenced business in February, 1853, as a mutual company, with the title "Atlantic Mutual Insurance Company." It operated on that basis until 1869, when it became a stock company, with a subscribed capital of \$300,000, and changed its name to "Atlantic Insurance Company." Early in 1870 the present title was adopted.

On January 1, 1870, the paid-up capital was \$143,719.10; a year later, \$231,370, and on January 1, 1872, \$275,000, at which figure it remained until January 1, 1876, when the remainder of the \$300,000 authorized capital was paid in. During 1881 it was increased to \$600,000. In 1901, \$400,000 capital and \$400,000 surplus, and in 1906, \$1,000,000 capital and \$1,000,000 surplus were paid in.

On December 23, 1913, its directors voted to change the par value of the stock from \$100 to \$50 per share, reducing the capital of the company from \$2,000,000 to \$1,000,000 and transferring the difference to surplus account. This action was approved by the stockholders and the transfer made on March 6, 1914, with the approval of the Missouri Insurance Department.

For a number of years the Mercantile Fire and Marine Insurance Company of Boston, Mass., was represented in

the West in the Home Office of this company, and the latter company's New England business was handled by the Home Office of the Mercantile Fire and Marine. In 1912 the "American Central" reinsured the Mercantile Fire and Marine's business.

A contract was consummated December 31, 1914, by and between this company and the Commercial Union Assurance Company, Ltd., of England, by which the Commercial Union reinsured one-half of the entire net liability of the American Central and entered into a continuing contract for a considerable term of years to reinsure one-half of all business written. The stock control of the company was purchased by the Commercial Union Assurance Company in April, 1916, and that company owns 19,250 of its 20,000 shares of capital stock. The above reinsurance contract was by mutual consent terminated December 31, 1919, and commencing January 1, 1920, the American Central retained the full amount of its net writings for its sole account.

MANAGEMENT AND REPUTATION.—This company is under competent management, and is in excellent repute.

The company is writing a full volume in proportion to its capital and surplus. During 1920 the company greatly increased its premium income, being nearly two and one-half times as much as that written in 1919, resulting in a

AMERICAN CENTRAL INSURANCE COMPANY — *Continued.*

heavy contribution to unearned premium reserve, and a considerable reduction in surplus. Although its premium volume decreased in 1921, compared with 1920, its unearned premiums increased, and with loss and expense ratios somewhat above normal there was an underwriting loss. The investment account produced good gains and there was a substantial increase in the surplus.

The business written in the congested centers of the largest cities is of moderate volume, the conflagration hazard being carefully observed. The business of the company is widely distributed through the operation of over 6,000 agencies.

The company is in excellent repute concerning its treatment of loss claimants.

Its average expense ratio is below the average of companies transacting relatively the same volume and character of business. The average loss ratio is about normal.

Its investments are of good character. The security valuations are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association.

AUTOMOBILE UNDERWRITERS CONFERENCES.—Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, automobile, sprinkler leakage, tornado, explosion and war risk insurance.

TERRITORY.—Licensed in all the States and Territories, except Miss., Guam, Philippine Islands, Porto Rico and Virgin Islands; it also operates in Hawaii and in Canada in the provinces of Alberta, B. C., Manitoba, N. B., N. S., Ontario, Quebec and Saskatchewan.

DIVIDENDS.—The dividends paid in recent years have been as follows: 1900 to 1903, inc., 10%; 1904 to 1907, inc., 12%; 1908, 12%; 1909, 12%; 1910, 12%; 1911, 12%; 1912, 12%; 1913, 6%; 1914, 15%; 1915, 12%, on \$1,000,000 capital. In 1916 3% was paid, but none since the acquirement by the Commercial Union.

OFFICERS.—President, B. G. Chapman, Jr.; vice-president, D. E. Monroe; secretary, Harold M. Hess; assistant secretaries, Conrad Roeder, R. W. Smith and H. I. Rieman.

DIRECTORS.—

Chapman, Jr., B. G., president of company.

D. E. Monroe, vice-president of company.

Jones, Robt. McK., director First National Bank, St. Louis.

Layman, W. A., president Wagner Electric Manufacturing Co.

Lee, John F., counsel of the company.

Palache, Whitney, manager Commercial Union, New York.

Reller, A. H., cashier Bremen Bank.

Watts, F. O., president of First National Bank.

Wray, A. H., New York City.

STOCKHOLDERS' ANNUAL MEETING.—Third Tuesday in April.

DEPARTMENTS AND GENERAL AGENCIES.—B. Goodwin, Mgr., San Francisco, Pacific Coast Dept.; Simpson, Campbell & Co., Boston, New England Dept.; Cravens, Dargan and Roberts, general agents for Texas, Houston; Godechaux & Mayer, general agents, New Orleans, for Louisiana; L. B. Leigh & Co., Little Rock, Ark., general agents for Arkansas; Fess & Smith, Winnipeg, Manitoba, for Canada.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$6,739,307 91	\$2 10	\$1,160,375 63	.....	\$192,695 16	.....	\$906 04	\$6,505 72	\$8,099,992 56
Reinsurance	1,699,994 25	.....	11,112 22	.....	22,470 77	.....	293 77	4,118 29	1,697,919 30
Return premiums....	1,470,448 53	.....	254,877 16	.....	35,129 76	.....	38 47	1,554 56	1,762,046 48
Net premiums.....	3,608,937 13	2 10	894,586 25	.....	135,094 63	.....	573 50	332 87	4,610,626 73
Losses to prms. writ'n	54.0	.....	62.2	.....	10.5	.....	0.6	183.1	.....
Interest, etc. ....	.....	.....	\$283,354 16	.....	TOTAL INCOME ..	.....	.....	.....	\$4,952,651 30
Profit on sale or maturity of bond.....	.....	.....	29,270 36	.....	.....	.....	.....	.....	.....

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$3,262,804 45	\$940 48	\$374,946 90	.....	\$41,741 68	.....	\$3 73	\$1,525 63	\$3,881,962 77
Reinsurance	1,258,907 53	.....	4,378 72	.....	19,414 06	.....	.....	.....	1,312,790 31
Salvage	23,115 63	735 65	13,571 60	.....	.....	.....	.....	.....	37,422 88
Net amt. paid policyholders for losses..	1,950,001 29	204 73	556,996 58	.....	22,327 62	.....	3 73	1,525 63	2,531,749 58
Underwriting expenses, .....	.....	.....	\$2,063,818 87	.....	Investment expense .....	.....	.....	.....	7,002 45
Loss on sale schedule D.....	.....	.....	29,721 03	.....	TOTAL DISBURSEMENTS .....	.....	.....	.....	\$4,637,543 50
Other disbursements.....	.....	.....	5,251 57	.....	.....	.....	.....	.....	.....

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 59.7%; underwriting expenses, 44.4%; underwriting loss, 0.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.7%; expenses incurred, 45.2%; underwriting loss, 6.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$371,652,616; motor vehicle, \$60,243,587; tornado, etc., \$32,406,280; sprinkler leakage, \$1,349,197; riot, etc., \$594,251; net risks in force on business effective prior to January 1, 1921, \$208,770,.

976; net premiums in force on business on and after January 1, 1921, fire, \$3,506,391.39; motor vehicle, \$807,921.76; tornado, etc., \$145,278.15; sprinkler leakage, \$486.30; riot, etc., \$1,486.20; net premiums in force on business effective prior to January 1, 1921, \$2,872,324.61.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$4,568,810.12; loss from underwriting profit and loss items, \$7,604.46; total, \$4,561,205.66.

Losses incurred during 1921, \$2,774,410.45; underwriting

AMERICAN CENTRAL INSURANCE COMPANY — *Continued.*

expenses incurred during 1921, \$2,067,139.55; total, \$4,841,550.

Loss from underwriting during 1921, \$280,344.34.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$296,821; profit on investments during 1921, \$206,881.24; total, \$503,702.24.

Loss on investments during 1921, \$30,377.11; investment

expenses incurred during 1921, \$7,002.45; total, \$37,379.56.

Gain from investments during 1921, \$466,322.68.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$466,322.68; other sources, \$4,087.50; total, \$470,410.18.

Losses: Underwriting, \$280,344.34; other sources, \$568.55; total, \$280,912.89.

Surplus, December 31, 1920, \$1,020,812.61, increase, \$189,497.29; surplus, December 31, 1921, \$1,210,309.90.

AMERICAN DRUGGISTS FIRE INSURANCE COMPANY,

Mercantile Library Bldg., Cincinnati, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$46,785 46
Bonds and stocks owned.....	813,747 00
Interest due and accrued thereon.....	5,238 82
Cash in banks and office.....	10,282 23
Agents' balances not over three months due.	35,254 05
Reinsurance due	408 82
Other admitted assets.....	41 48

TOTAL ADMITTED ASSETS..... \$911,757 86

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, adjusted,	
\$1,033.82; in process of adjustment \$3,-	
447.79; incurred but not reported, \$2,000;	
total, \$6,481.61; reinsurance, \$1,742.01;	
net unpaid claims.....	\$4,739 60
Unearned premiums	149,568 27
Salaries, rents, etc.....	2,395 03
Estimated taxes hereafter payable.....	27,912 98
Estimated adjustment expense.....	200 00
Other liabilities	11,476 23

TOTAL LIABILITIES, except capital. \$196,292 11
CAPITAL PAID UP..... 300,000 00
NET SURPLUS 415,465 75

TOTAL \$911,757 86

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Ohio February 6, 1906, with \$200,000 authorized capital. It was licensed by the Ohio Insurance Department January 15, 1907, with \$100,000 paid-in capital. During 1908 \$50,000 capital and \$25,000 surplus were paid in. On February 10, 1920, the authorized capital was increased to \$300,000, and by June 1, 1920, the additional \$100,000 capital and \$5,000 surplus were paid in.

The par value of the stock is \$25 per share.

MANAGEMENT AND REPUTATION.—The company has reputable local backing and is under competent management, which is reflected in its large underwriting profits.

The company's stock is well distributed among druggists, the directors owning at the end of 1920 \$37,912.50 of the \$300,000 capital stock then outstanding.

It insures only drug stores.

The volume of business written is conservative and the risks are well scattered. Its expense of operation has been moderate, and its loss ratio much below the average.

Its investments are of excellent character. The security valuations are those fixed by the National Convention of Insurance Commissioners. It owns three small pieces of real estate, all in Cincinnati, and all carried at cost.

Its loss paying record is excellent.

KIND OF INSURANCE WRITTEN.—Fire insurance.

DIVIDENDS.—1910, 6%; 1911, 8%; 1912, 1913, 1914 and 1915, respectively, 9%; 1916 to 1919, 10%; 1920, 10% on \$300,000; 1921, 10%. The total dividends paid since organization, \$230,000.

TERRITORY.—It is licensed in Ark., Cal., Colo., Conn., Del., D. C., Fla., Ga., Ill., Ind., Ia., Kan., Ky., La., Me.,

Md., Mass., Mich., Miss., Minn., Mo., Neb., N. H., N. J., N. Y., N. D., O., Okla., Ore., Pa., R. I., S. C., Tenn., Tex., Vt., Wash., W. Va., and Wis. It issues a few policies on property of its stockholders in States where it is not regularly licensed.

OFFICERS.—President, Charles H. Avery; vice-president, L. G. Heinritz; secretary and general counsel, Frank H. Freericks; active treasurer, John H. Linnemann.

DIRECTORS.—

Anderson, Wm. C., Brooklyn, N. Y., dean Brooklyn College of Pharmacy and agent for State of N. Y. of company.

Avery, Chas. H., Chicago, president of company.

Beal, James H., Urbana, Ill., retired.

Freericks, Frank H., attorney, secretary and general counsel of company.

Heimstreet, E. B., Lake Mills, Wis., druggist, agent for Wis. of company.

Heinritz, L. G., Holyoke, Mass., vice-president, general agent for New England States of company.

Hopp, Lewis C., Cleveland, Mayell & Hopp Co., druggists.

Jones, Simon N., Louisville, Ky., Simon N. Jones Co., druggists, agent for Ky. of company.

Kahn, M. S., Baltimore, M. S. Kahn & Co., druggists.

Muir, John D., Grand Rapids, Mich., drug manufacturer.

Rothwell, Walter, Hatboro, Pa., druggist, agent for Pa. of company.

Stucky, Edw. W., Indianapolis, Ind., druggist.

Young, Geo. O., Buckhannon, W. Va., druggist, agent for W. Va. of company.

Zwick, A. O., Cincinnati, Ohio, physician.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday after second Monday in February.

AMERICAN DRUGGISTS FIRE INSURANCE COMPANY — *Continued.*

INCOME, 1921.

Fire: Gross premiums, \$409,969.59; reinsurance, \$106,836.57; return premiums, \$18,633.43; net premiums.....	\$284,499 59
Interest, etc.	36,589 75
Other income	2,916 84
TOTAL INCOME	\$324,006 18

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$113,041.48; reinsurance, \$34,236.75; salvage, \$754.54; net amount paid policyholders for losses	\$78,050 19
Underwriting expenses	111,632 34
Dividends to stockholders.....	30,000 00
Other disbursements	4,216 84
TOTAL DISBURSEMENTS	\$223,899 47

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 27.4%; losses incurred, 26.9%; underwriting expenses, 39.2%; underwriting profit, 25.9%.

RATIO TO PREMIUMS EARNED.—Losses incurred, fire, 28.2%; expenses incurred, 44.7%; underwriting profit, 27.1%.

Net risks in force on business effective on and after Jan. 1, 1921, \$37,176,474.

Net risks in force on business effective prior to Jan. 1, 1921, \$1,232,002.

Net premiums in force on business on and after Jan. 1, 1921, \$391,336.16.

Net premiums in force on business effective prior to Jan. 1, 1921, \$18,825.69.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$271,641.32; losses incurred during 1921, \$76,599.82; underwriting expenses incurred during 1921, \$121,396.23; total, \$197,996.05.

Gain from underwriting during 1921, \$73,645.27.

INVESTMENT EXHIBIT.—Interest, etc., earned during 1921, \$36,968.34; profit on investments during 1921, \$17,432.15; total, \$54,400.49.

Loss on investments during 1921, \$135.15; investment expenses incurred during 1921, \$10,081.79; total \$10,216.94.

Gain from investments during 1921, \$44,183.55.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$73,645.27; investments, \$44,183.55; total \$117,828.82.

Loss from dividends, \$30,000.

Surplus, December 31, 1920, \$327,636.93; increase, \$87,828.82; surplus December 31, 1921, \$415,465.75.

AMERICAN EAGLE FIRE INSURANCE COMPANY,

80 Maiden Lane, New York City, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned (market value)...	\$3,915,906 00	Reinsurance due on paid losses	41,074 42
Interest accrued thereon.....	21,726 27	Other admitted assets	317 09
Cash in banks and office.....	720,257 61		
Agents' balances not over three months due.	739,824 17	TOTAL ADMITTED ASSETS	\$5,439,107 56

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Exp., etc.	Totals.
Total	\$308,189 59	\$197,945 65	\$2,894 98	\$16,172 29	\$17,567 37	\$189 00	\$7,081 65	\$684 00	\$1,135,644 62
Reinsurance	540,287 47	93,974 50	62,836 83	11,124 68	14,082 79	.....	5,896 96	114 00	728,297 21
Net unpaid claims...	262,902 12	103,971 15	30,028 15	5,047 63	3,474 58	189 00	1,164 69	570 00	407,347 41
Unearned premiums.			\$2,618,074 98		Other liabilities				159 35
Salaries, rents, etc.			14,000 00		TOTAL LIABILITIES, except capital. \$3,156,920 96				
Estimated taxes hereafter payable.....			68,000 00		CAPITAL PAID UP 1,000,000 00				
Contingent commissions, etc.			39,176 82		NET SURPLUS 1,282,186 60				
Estimated expenses of investigation and adjustment of losses			10,162 40		TOTAL . . . \$5,439,107 56				

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York State and began business in August, 1915, with \$1,000,000 capital and a like amount of surplus paid in. It was organized for the purpose of continuing the business of the Fidelity Underwriters, whose policies were guaranteed by the Continental and Fidelity-Phenix Fire Insurance Companies of New York.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—This company is under the same management as the Continental and Fidelity-Phenix Insurance Companies, very large and reputable institutions.

The American Eagle Investing Company, Incorporated, a business corporation of the State of New York, owns

all of the capital stock of this company, except Directors qualifying shares.

Its expense ratio is very low, and its average loss ratio is low. Its loss paying reputation is excellent.

The company's business increased greatly during 1919, and a corresponding increase in the unearned premium liability was made. At the close of the year a good underwriting profit was shown. In 1920 it made an underwriting profit, but a reduction in surplus was caused by continuing to adjust the securities to market value. In 1921 the volume of premiums written, and the unearned premiums, increased a considerable amount, and there was a moderate underwriting loss. The interest earnings and profit on investments enabled the company to show a substantial increase in surplus.

AMERICAN EAGLE FIRE INSURANCE COMPANY — *Continued.*

The "Marine Office of America," 53 Beaver street, New York, represents the marine department of this company.

The securities owned are high grade. They are valued at the actual market prices and not at the higher average rates allowed by the Convention of Insurance Commissioners.

KINDS OF INSURANCE WRITTEN.—Fire, marine, motor vehicle, tornado, tourist baggage, hail, earthquake, registered mail, explosion, sprinkler leakage and war risk insurance.

AFFILIATIONS.—Western Union, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Automobile Underwriters Conference, Southern Automobile Underwriters Conference and Western Automobile Underwriters Conference.

TERRITORY.—Licensed in all States and Territories except Alaska, Guam, Hawaii, New Mexico, Mississippi, Philippine Islands and Porto Rico.

DIVIDENDS.—In 1916 it paid a dividend of 12%; 1917, 16%; 1918, 13%; 1919, 1920 and 1921, 14%.

OFFICERS.—Chairman of the board, Henry Evans; president, James A. Swinnerton; secretary and treasurer,

Ernest Sturm; secretary and assistant to chairman, Paul L. Haid; secretaries, F. R. Millard, Herbert E. Maxson, E. A. Henne and C. W. Pierce; assistant secretaries, M. E. Moriarty and J. P. Breeden; auditor, Chas. E. Swan.

DIRECTORS.—

Altschul, Frank.

Ballard, Sumner, reinsurance manager, New York.

Branch, John Aiken.

Evans, Henry, chairman of the board.

Forrest, Thomas E., broker, New York.

Herrick, Walter R., broker, New York.

Lopez, J. E.

Millard, F. R., secretary of company.

Riker, John J., chairman of the executive committee of the New Jersey Zinc Company.

Robertson, Norman T.

Rumsey, David, attorney, New York.

Sturm, Ernest, secretary and treasurer of the company.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

DEPARTMENTS.—

Western department — E. A. Henne, Secretary, 207 West Jackson Blvd., Chicago, Ill.

Coast department — C. E. Allan, secretary, San Francisco, Cal.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$8,368,972 89	\$411,087 52	\$708,587 47	\$12,718 70	\$278,510 53	\$77,001 77	\$18,804 95	\$50,067 04	\$9,919,750 87
Reinsurance.....	4,185,415 88	280,354 45	318,591 08	21,744 16	67,491 47	22,674 12	11,737 66	17,034 31	4,925,913 15
Return premiums.....	1,403,978 68	52,431 88	209,532 33	946 45	19,255 94	377 12	3,282 30	15,216 10	1,758,910 60
Net premiums.....	2,719,578 33	78,301 19	181,444 06	10,128 09	191,763 32	58,950 53	3,784 99	16,916 63	3,255,867 14
Losses to policyholders	44.7	122.8	68.2	134.5	6.2	80.1	43.9	6.8	
Interest, etc.			\$218,349 55						
Profit on sale or maturity of bonds and stocks			60,439 00						
Increase by adjustment in book value of									
bonds and stocks									334,524 00
Other income									159 35
TOTAL INCOME									\$3,869,339 04

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses.....	\$3,342,128 09	\$224,978 85	\$410,416 79	\$28,594 79	\$21,754 96	\$51,254 77	\$13,057 72	\$4,350 79	\$4,096,834 76
Reinsurance.....	2,082,247 15	124,745 13	270,602 33	14,726 70	9,815 14	8,013 94	11,872 96	3,191 37	2,524,714 72
Salvage.....	41,910 93	4,024 08	16,084 04	539 87			19 87		62,528 70
Net amt. paid policyholders for losses..	1,217,968 01	96,209 64	123,780 42	13,328 22	11,939 82	43,240 83	1,664 98	1,159 42	1,509,591 34
Underwriting expenses			\$1,049,420 93						
Dividends to stockholders			140,000 00						
Other disbursements									16,412 78
TOTAL DISBURSEMENTS									\$2,715,425 05

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 46.3%; underwriting expenses, 32.2%; underwriting loss, 3.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.2%; expenses incurred, 43.7%; underwriting loss, 4.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$288,385,133; ocean marine, \$4,126,836; motor vehicle, \$8,208,027; inland nav. and trans., \$199,498; tornado, etc., \$40,412,975; sprinkler leakage, \$1,175,965; riot, etc., \$5,851,283; net risks in force on business effective prior to January 1, 1921, \$127,743,196; net premiums in force on business on and after January 1, 1921, fire, \$2,847,864; ocean marine, \$37,380.78; motor vehicle, \$186,835.44; inland nav. and trans., \$4,504.33; tornado, etc., \$188,805.72; sprinkler leakage, \$4,211.47; riot, etc., \$14,205.77; net premiums in force on business effective prior to January 1, 1921, \$1,170,139.

UNDERWRITING EXHIBIT, 1921.—Premiums earned dur-

ing 1921, \$2,503,509.32; loss from underwriting profit and loss items, \$6,634.06; total, \$2,496,875.26.

Losses incurred during 1921, \$1,507,539.20; underwriting expenses incurred during 1921, \$1,095,288.64; total, \$2,602,827.84.

Loss from underwriting during 1921, \$105,952.58.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$226,975.22; Profit on investments during 1921, \$398,873.50; total, \$625,848.72.

Loss on investments during 1921, \$11,521; investment expenses incurred during 1921, \$1,715.36; total, \$16,236.36.

Gain from investments during 1921, \$609,612.36.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$609,612.36.

Losses: Underwriting, \$105,952.58; dividends, \$140,000; total, \$245,952.58.

Surplus, December 31, 1920, \$918,526.82; increase, \$363,659.78; surplus, December 31, 1921, \$1,282,186.60.

AMERICAN EQUITABLE ASSURANCE COMPANY — *Continued.*

OFFICERS.—President, R. A. Corroon; vice-president and secretary, T. A. Duffey; vice-presidents, J. A. Campbell and H. O. McLain; assistant secretaries, William J. Reynolds, George D. Vail and F. H. Gibson.

DIRECTORS.—

Barker, Wendell P., attorney, 27 William street, New York City.

Campbell, John A., second vice-president of company, New York.

Chapal, Antonin, C. & E. Chapal, Freres & Cie, Paris and New York, 415 Willoughby avenue, Brooklyn, N. Y.

Corroon, R. A., president of company, New York, 92 William street, New York.

Cullman, Joseph F., Jr., Cullman Brothers, 161 Front street, New York.

Donner, Philip C., Donner & Company, Polk street, Newark, N. J.

Duffey, Thomas A., vice-president and secretary of the company.

Ewart, Clifford B., Taylor, Ewart & Co., Chicago, Ill.

Falk, Herbert V., White Plains, New York.

Graham, Sigsbee, 92 William St., New York.

Heist, John, retired, Chicago, Ill.

Loughman, Edward J., retired, 1790 Broadway, New York.

McLain, A. O., president, Railways Ice Co., Chicago, Ill.
McLain, Harold O., vice-president of the company, Chicago, Ill.

Morgan, C. L., secretary Westerlin & Campbell Co., Chicago, Ill.

Naumburg, Aaron, president Jonas & Naumburg, Inc., 1101 Broadway, New York.

Pilsbry, Frank W., president York Products Corp., Chicago, Ill.

Rushton, W. J., president Birmingham Ice and Cold Storage Co., Birmingham, Ala.

Stevenson, S. P., Stevenson Cold Storage Door Co., Chester, Pa.

Van Iderstine, Robert, president International F. & M. Agency Corp., 27 William street, New York.

Wick, William, vice-president R. A. Corroon & Co., New York.

STOCKHOLDERS' ANNUAL MEETING.—Third Tuesday in April.

GENERAL AGENTS.—Central Fire Office, Inc., 92 William street, New York, N. Y.

T. H. Williams, Portland, Ore., for territory covered by the Underwriters Association of the Pacific, and J. E. Clement, for Canada.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$3,210,282 19	\$428,591 23	\$84,230 11	\$142,102 08	\$7,408 47	\$4,138 88	\$42,516 37	\$15,307 66	\$3,912,574 97
Reinsurance	1,122,889 80	204,065 67	—49,925 09	34,743 47	301 00	.....	26,261 02	3,872 23	1,386,197 50
Return premiums.....	1,092,222 86	97,147 72	121,449 19	51,512 48	2,463 92	19 87	14,243 43	7,115 12	1,386,174 61
Net premiums.....	995,219 51	125,377 84	—7,293 39	55,846 11	4,643 55	4,117 01	8,011 92	4,320 31	1,190,242 86
Losses to prms. writ'n	65.5	199.0		43.4	25.6	48.1	33.4	0.1	
Interest, etc.			\$111,589 57		bonds and stocks.....				18,901 50
Increase in liabilities during the year on account of reinsurance treaties.....			75,998 80		Other income				6,239 25
Increase by adjustment in book value of					TOTAL INCOME				\$1,402,971 98

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$1,390,950 93	\$667,487 90	\$402,476 09	\$79,557 53	\$1,747 42	\$1,982 38	\$6,229 78	\$17 39	\$2,559,450 01
Reinsurance	738,558 76	413,462 99	281,962 62	55,228 79	557 60	.....	3,561 83	10 57	1,498,353 16
Salvage	9,242 39	4,410 50	4,062 06	77 62	.....	.....	.....	.....	17,792 59
Net amt. paid policy- holders for losses..	652,149 78	249,614 41	116,451 99	24,251 12	1,189 82	1,982 38	2,677 95	6 81	1,048,304 26
Underwriting expenses.			\$632,440 49	account of reinsurance treaties.....					43,266 98
Dividends to stockholders.....			123,500 00	Loss on sale or maturity of bonds.....					33,150 50
Premiums returned			20,235 91	Other disbursements					19,942 83
Decrease in liabilities during the year on			TOTAL DISBURSEMENTS						\$1,920,840 97

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 75.8%; underwriting expenses, 53.1%; underwriting loss, 6.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 62.0%; expenses incurred, 43.3%; underwriting loss, 5.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$91,238,333; ocean marine, \$3,373,421; inland nav. and transp., \$1,463,128; tornado, etc., \$1,525,262; sprinkler leakage, \$1,489,147; riot, etc., \$1,171,094; net risks in force on business effective prior to January 1, 1921, \$84,423,624; net premiums in force on business on and after January 1, 1921, fire, \$871,119; ocean marine, \$54,312; inland nav. and transp., \$48,790; tornado, etc., \$5,307; sprinkler leakage, \$8,351; riot, etc., \$3,860; net premiums in force on business effective prior to January 1, 1921, \$794,623.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,454,196.62; gain from underwriting profit and loss items, \$4,501.95; total, \$1,458,698.57.

Losses incurred during 1921, \$902,414.91; underwriting expenses incurred during 1921, \$630,838.97; total, \$1,533,253.88.

Loss from underwriting during 1921, \$74,555.31.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$103,733.03; profit on investments during 1921, \$20,808.55; total, \$124,541.58.

Loss on investments during 1921, \$43,003.84; investment expenses incurred during 1921, \$2,992.83; total, \$45,996.67. Gain from investments during 1921, \$78,544.91.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$78,544.91; other sources, \$12,438.48; total, \$90,983.39

AMERICAN EQUITABLE ASSURANCE COMPANY— *Continued.*

Losses: Underwriting, \$74,555.31; other sources, \$23,-
390.80; dividends, \$125,000; total, \$222,946.11.

Surplus, December 31, 1920, \$637,714.40; decrease, \$131,-
962.72; surplus, December 31, 1921, \$505,751.68.

CANADIAN BRANCH.

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$50,000 00
Interest due and accrued thereon.....	229 16
Cash in banks and office.....	14,779 18
Agents' balances not over three months due.....	15,221 37

TOTAL ADMITTED ASSETS..... \$80,229 71

INCOME, CANADIAN BRANCH, 1921.

Fire: Gross premiums, \$143,669.83; reinsur- ance, \$7,794.38; return premiums, \$24,- 857.24; net premiums	\$111,018 21
Interest, etc.	3,265 06

TOTAL INCOME \$114,283 27

DISBURSEMENTS, CANADIAN BRANCH, 1921.

Fire: Gross amount paid for losses, \$87,- 948.52; reinsurance, \$7,328.01; salvage, \$11.26; net amount paid policyholders for losses	\$80,609 25
Underwriting expenses	44,233 96

TOTAL DISBURSEMENTS \$124,843 21

RATIOS TO PREMIUMS WRITTEN.—Losses paid: 72.6%;

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Reported or in process of adjustment, \$26,980; reinsur- ance, \$8,366.68; net unpaid claims.....	\$18,613 32
Unearned premiums	50,206 24
Estimated taxes hereafter payable.....	1,827 68
Reinsurance premiums due.....	493 23

TOTAL LIABILITIES, except capital. \$71,140 47
NET SURPLUS, Canadian Branch..... 9,089 24

TOTAL \$80,229 71

losses incurred, fire, 72.6%; underwriting expenses, 39.8%;
underwriting loss, 12.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 72.6%:
expenses incurred, 39.8%; underwriting loss, 12.4%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during
1921, \$111,018.21.

Losses incurred during 1921, \$80,609.25; underwriting
expenses incurred during 1921, \$44,233.96; total, \$124,-
843.21.

Loss from underwriting during 1921, \$13,825.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned dur-
ing 1921, \$3,265.06.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments.
\$3,265.06.

Losses: Underwriting, \$13,825; other sources, \$16,979.56;
total, \$30,804.56.

Surplus, December 31, 1920, \$36,628.74; decrease, \$27,-
539.50; surplus, December 31, 1921, \$9,089.24.

AMERICAN FIRE INSURANCE COMPANY OF THE DISTRICT OF COLUMBIA,

511 Seventh Ave., Washington, D. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value.....	\$75,973 70
Mortgage loans on real estate.....	285,850 00
Interest due and accrued thereon.....	4,235 48
U. S. Liberty Bonds.....	30,000 00
Interest due and accrued thereon.....	197 82
Cash in banks and office.....	12,349 42
Agents' balances not over three months due.....	142 37
N. Y. Treasury Certificates.....	1,500 00
War Savings Stamps.....	40 47
Other assets	69 71

TOTAL ADMITTED ASSETS \$410,358 97

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Total, \$354.07; net unpaid claims.....	\$354 07
Unearned premiums	44,121 24
Salaries, rents, etc.	47 33
Estimated taxes hereafter payable.....	3,493 04

TOTAL LIABILITIES, except capital. \$48,015 68
CAPITAL PAID UP 100,000 00
NET SURPLUS 262,343 29

TOTAL \$410,358 97

GENERAL REVIEW.

HISTORY.—This company was incorporated under the
laws of the District of Columbia as The German American
Fire Insurance Company of the District of Columbia, and
began business in 1873 with \$100,000 authorized and paid-
in capital. The present title was adopted during 1918 and
was later legally approved.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is small
but well managed and bears an excellent local reputation.
Its business is entirely local and has been profitable.

Its expense of operation, due to the small volume of busi-
ness transacted, is high, but its loss ratio has been very
low.

AMERICAN FIRE INSURANCE COMPANY OF THE DISTRICT OF COLUMBIA—Continued.

On December 31, 1921, the directors owned \$21,200 of the par value of its capital stock of \$100,000.

The item of real estate is the company's office building. The mortgage loans are on Washington, D. C., property. The bonds owned are U. S. Liberty Bonds.

KIND OF INSURANCE WRITTEN.— Fire insurance.

TERRITORY.— It is licensed and operates only in the District of Columbia.

DIVIDENDS.— In recent years it has paid dividends as follows: 1907, 12%; 1908 and 1909, 15%; 1910, 20%; 1911, 18%; 1912, 12%; 1913 to 1916, inc., 18%; 1917, 19%; 1918, 1919 and 1920, 18%; 1921, 21%.

OFFICERS.— President, Chas. Schaefer; vice-president, F. A. Blundon; treasurer, Julius A. Maedel; secretary, H. H. Bergmann; assistant secretary, G. M. Emmerich; insurance clerk, F. J. Ehlers.

DIRECTORS.—

Bergmann, H. H., secretary of company.

Blundon, F. A., vice-president of company.

Edmonston, W. E., lawyer.

Emmerich, G. M., assistant secretary of company.

Gasch, H. E., real estate.

Maedel, Julius A., treasurer of company.

Schaefer, Chas., president of company.

Schmidt, E. L., lawyer.

Snyder, E. H.

STOCKHOLDERS' ANNUAL MEETING.— Third Thursday in June.

INCOME, 1921.

Fire: Gross premiums, \$36,840.14; reinsurance, \$1,959.63; return premiums, \$3,893.13; net premiums	\$30,987 38
Interest, etc.	23,003 53
Borrowed money.....	2,000 00
TOTAL INCOME	\$55,990 91

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$6,116.68; reinsurance, \$433.62; net amount paid policyholders for losses....	\$5,683 06
Underwriting expenses	23,857 14
Dividends to stockholders	21,000 00
Borrowed money repaid	2,000 00
Interest paid	61 93

TOTAL DISBURSEMENTS **\$52,602 13**

RATIOS TO PREMIUMS WRITTEN.— Losses paid, 18.3%; losses incurred, 18.4%; underwriting expenses, 76.9%; underwriting profit, 9.8%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 20.0%; expenses incurred, 69.3%; underwriting profit, 10.6%.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921, \$6,528,050; net risks in force on business effective prior to January 1, 1921, \$9,680,759; net premiums in force on business on and after January 1, 1921, \$32,574.33; net premiums in force on business effective prior to January 1, 1921, \$49,203.13.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$28,614.

Losses incurred during 1921, \$5,730.68; underwriting expenses incurred during 1921, \$19,836.89; total, \$25,567.57.

Gain from underwriting during 1921, \$3,046.43.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$23,232.96.

Investment expenses incurred during 1921, \$4,478.87.

Gain from investments during 1921, \$18,754.09.

GAIN AND LOSS EXHIBIT, 1921.— Gains: Underwriting, \$3,046.43; investments, \$18,754.09; total, \$21,800.52.

Loss from dividends, \$21,000.

Surplus, December 31, 1920, \$255,724.77; increase, \$6,618.52; surplus, December 31, 1921, \$262,343.29.

AMERICAN FIRE INSURANCE CORPORATION,

84 William Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$913,400 00	Companies' balances not over three months due	—315 24
Interest due and accrued thereon.....	7,537 33	TOTAL ADMITTED ASSETS	\$1,475,437 78
Cash in banks and office.....	554,815 69		

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$208,329 00		\$216 00		\$347 00	168 00			\$209,052 00
Reinsurance	77,371 00		39 00		82 00				77,492 00
Net unpaid claims....	130,958 00		177 00		265 00	168 00			131,568 00
Unearned premiums.			\$658,423 20						1,500 00
Salaries, rents, etc.....			1,500 00						
Estimated taxes hereafter payable.....			2,060 00						
Contingent commissions, etc.....			300 00						
Estimated expenses of investigation and adjustment of losses.....									1,500 00
TOTAL LIABILITIES, except capital.									\$795,951 20
CAPITAL PAID UP									300,000 00
NET SURPLUS									379,486 58
TOTAL									\$1,475,437 78

GENERAL REVIEW.

HISTORY.— This company was incorporated under the laws of the State of New York and was licensed on February 7, 1919, with a paid-in capital of \$200,000 and \$300,000

surplus. Stock, par value \$100, was sold at \$250 per share, thus providing the surplus.

In 1921 the paid-in capital was increased to \$300,000, and \$100,000 was contributed by the stockholders to surplus.

AMERICAN FIRE INSURANCE CORPORATION—Continued.

The company was organized a year or more prior to starting operations by J. S. Frelinghuysen and associates, but it is now owned and controlled by other interests.

MANAGEMENT AND REPUTATION.—The management is experienced and in good repute, and it has the substantial backing of interests identified with the Russia Insurance Company of America, and the Fire Reassurance Company of New York.

Carl F. Sturhahn, president of this company, is also president of the Russia Insurance Company of America.

B. N. Carvalho, vice-president, is also vice-president of the Russia Insurance Company of America and president of the Fire Reassurance Company of New York.

T. B. Boss, treasurer, holds the same office in the Russia Insurance Company of America and is also vice-president of the Union Reserve Insurance Company.

The directors are all prominent bankers, attorneys and insurance company officials of American or foreign companies, and held, as of December 31, 1921, \$2,500, par value, of the \$300,000 capital stock.

The company transacts fire reinsurance only and during its first year wrote a conservative volume of business with a low loss ratio and moderate expense for a young Company.

In 1920 it very largely increased its volume, and wrote a very large volume compared to its net resources. The unearned premiums increased heavily and the company had an underwriting loss of \$133,429.90.

In 1921 its writings were reduced to a moderate volume, and with the losses above normal there was a small rate of underwriting loss. Its expense ratio is low.

Its investments are of high character.

KIND OF INSURANCE WRITTEN.—Fire reinsurance only.

TERRITORY.—It is licensed in Ark., Colo., Conn., Del., Ill., Ind., Iowa, La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas, Utah and W. Va.

OFFICERS.—President, C. F. Sturhahn; vice-president, B. N. Carvalho; treasurer, T. B. Boss; assistant secretary, T. B. McDermott; treasurer, A. T. Lamblyn.

DIRECTORS.—

Blaine, J. G., Jr., vice-president New York Trust Company.

Boss, T. B., treasurer of company.

Carvalho, B. N., vice-president of company.

Cillis, Hubert, president Guardian Life Insurance Company of America, New York City.

Cosby, J. T., vice-president National City Bank, New York City.

Ellison, William B., attorney, New York City.

Jones, R. E., president Merchants National Bank, N. Y.

Seilels, Edwin G., manager Cotton Fire & Marine Underwriters, New York City.

Spycket, Bernard, managing director Fire Reassurance Company, Paris, France.

Sturhahn, C. F., president of company.

Tenney, H. S., vice-president New York Trust Company.

Wiingaard, Aage, general manager Internationale Assurance Compagni, Copenhagen, Denmark.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in February.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,912,075 32		\$3,426 51		\$21,291 58	\$17,706 79	\$8,481 25	\$3,259 20	\$1,906,810 65
Reinsurance	487,321 50		878 75		6,734 66		2,829 27	1,288 27	499,052 45
Return premiums.....	566,226 54		314 25		3,167 23		809 50	495 91	571,103 73
Net premiums.....	858,527 28		2,233 51		11,389 69	17,706 79	4,752 18	2,045 02	896,654 47
Losses to prms. writ'n	64.1		3.6		16.9	41.2	0.2	4.4	
Interest, etc.			\$56,225 44						
Surplus paid in			100,000 00						
					TOTAL INCOME				\$1,052,879 91

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$914,561 02		\$83 60		\$2,924 58	\$7,308 27	\$25 78	\$1 53	\$924,904 78
Reinsurance	335,171 99		1 67		982 01		12 89	62	336,160 18
Salvage	11,288 94				13 84				11,252 78
Net amt. paid policy-holders for losses..	568,150 09		81 93		1,928 73	7,308 27	12 89	91	577,482 82
Underwriting expenses.			\$319,658 77						
Other disbursements			1,076 66						
					TOTAL DISBURSEMENTS				\$898,218 25

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 65.2%; underwriting expenses, 35.6%; underwriting loss, 2.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 65.7%; expenses incurred, 36.4%; underwriting loss, 2.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$81,474,378; motor vehicle, \$47,109; tornado, etc., \$2,641,009; sprinkler leakage, \$316,294; riot, etc., \$599,612; net risks in force on business effective prior to January 1, 1921, \$40,183,477; net premiums in force on business on and after January 1, 1921, fire, \$811,190; motor vehicle, \$1,176; tornado, etc., \$11,154; sprinkler leakage, \$4,444; riot, etc., \$1,818; net premiums in force on business effective prior to January 1, 1921, \$361,041.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$889,339.74.

Losses incurred during 1921, \$584,766.82; underwriting expenses incurred during 1921, \$323,888.77; total, \$908,655.59.

Loss from underwriting during 1921, \$19,315.85.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$55,861.73; profit on investments during 1921, \$39,877.24; total, \$95,738.97.

Loss on investments during 1921, \$1,076.66.

Gain from investments during 1921, \$94,662.31.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$94,662.31; surplus paid in, \$100,000; total, \$194,662.31.

Loss from underwriting, \$19,315.85.

Surplus, December 31, 1920, \$204,140.12; increase, \$175,346.46; surplus, December 31, 1921, \$379,486.58.

326 North Michigan Boulevard, Chicago, Ill.

LIABILITIES, DECEMBER 31, 1921.

CAPITAL PAID UP.....	\$200,000 00
NET SURPLUS	108,005 54

TOTAL	\$308,005 54
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No items of income and disbursements are shown as the company is only starting to write business in 1922.

70 Park Place, Newark, N. J.

Real estate owned.....	\$475,700 00	Cash in banks and office.....	863,597 87
Rents due and accrued.....	375 00	Agents' balances not over three months due.	1,260,630 81
Mortgage loans on real estate.....	1,247,395 00	Bills receivable	434,608 36
Interest due and accrued thereon.....	21,124 52	Reinsurance recoverable	117,178 82
Bonds and stocks owned.....	13,281,610 00	Other admitted assets.....	5,718 47
Interest due and accrued thereon.....	128,563 12	TOTAL ADMITTED ASSETS.....	\$17,836,501 97

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Hall	Sprinkler Leakage.	Other Lines.	Totals
Total	\$1,060,855 93	\$308,542 80	\$250,591 96	\$182,105 00	\$13,806 21	\$25 50	\$192 74	\$7,769 39	\$1,843,789 53
Reinsurance	219,705 64	136,082 85	504 84	49,241 12	3,957 10	.....	37 96	.....	409,529 51
Net unpaid claims...	860,950 29	172,459 95	250,387 12	132,863 88	9,649 11	25 50	154 78	7,769 39	1,434,280 02
Unearned premiums.			\$9,601,821 52		Special reserve fund.....				300,000 00
Dividends to stockholders unpaid.....			125,000 00		Other liabilities				35 00
Salaries, rents, etc.....			10,000 00						
Estimated taxes hereafter payable.....			175,000 00		TOTAL LIABILITIES, except capital. .				\$11,725,030 50
Contingent commissions, etc.....			10,000 00		CAPITAL PAID UP.....				2,500,000 00
Commissions on farm premiums			43,913 96		NET SURPLUS				3,611,471 47
Estimated expenses of investigation and adjustment of losses.....			25,000 00		TOTAL				\$17,836,501 97

AMERICAN INSURANCE COMPANY—Continued.

GENERAL REVIEW.

HISTORY.—This company began business in February, 1846, as the American Mutual Fire and Marine Insurance Company. In 1855 it discontinued writing marine business, but in 1917 again began writing that class. Dividends or profits were paid policyholders in the form of scrip, which amounted to \$600,000 in 1872, and in addition the company had a net surplus of \$291,907. In that year the company discontinued issuing scrip and was reorganized as a stock company with the \$600,000 scrip as capital. In 1899 it re-insured the risks of the Rockford Insurance Company, of Rockford, Ill.

In 1907 its capital was increased from \$600,000 to \$750,000 by the issuance of \$150,000 additional stock, which was sold at 300%, producing \$300,000 additional surplus, and in 1909 it was increased from \$750,000 to \$1,000,000, by the issuance of \$250,000 additional stock, which was sold to old stockholders at par, the market price of the stock at that time being about 500%.

During 1917 the capital was increased to \$2,000,000 by a stock dividend of \$1,000,000. In 1921 there was paid in capital \$500,000, making the paid-in capital \$2,500,000, and \$500,000 was contributed to surplus.

The par value of the stock is \$5 a share.

Policies entitled "The Jersey Fire Underwriters" are also issued by this company throughout the United States.

MANAGEMENT AND REPUTATION.—The company is backed by substantial interests, and its directorate includes prominent business men and financiers. The control of the company is not closely held. The directors owned at the end of 1921 \$199,510, par value, of the company's \$2,000,000 capital stock.

Its underwriting policy has been conservative and successful. It has made steady progress and bears an excellent reputation. Its business has been profitable, and substantial dividends have been paid to stockholders.

It writes a full volume of business in proportion to its net resources. Its writings have increased considerably in recent years. Its average loss ratio has been favorable and the average expense ratio moderate.

Its general loss paying record is excellent.

Its investments are of excellent character.

The principal items of real estate are the Home Office building at 68 to 72 Park Place, Newark, acquired in 1902, and carried at \$357,800 (cost over \$425,000); a building at the northwest corner of Main and Peach streets, Rockford, Ill., used for the Western Department office, built in 1904, with a new addition built in 1913, carried at \$96,900, and a dwelling and lot adjoining at 56 Main street, Orange, N. J., valued at \$15,960.

Its mortgage loans are nearly all small, and are amply secured by New Jersey real estate.

AFFILIATIONS.—Eastern Union, Western Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, marine, tornado, hail, sprinkler leakage, explosion, automobile and riot and civil commotion insurance.

TERRITORY.—It is licensed in all the States and Territories except Guam, Hawaii, Mississippi, Nev., Philippine Islands, Porto Rico, Vt. and Wyo. It also operates in Canada in the Provinces of Ontario, Quebec, Manitoba, Saskatchewan and Alberta.

DIVIDENDS.—1900 to 1902, inc., 10%; 1903 to 1905, inc., 16%; 1906, 18%; 1907, 16%; 1908 to 1910, inc., 20%; 1911, 23%; 1912, 24%; 1913, 1914, and 1915, 28%; in 1916, 32%. In January and April, 1917, it paid 9% on \$1,000,000 capital, and in July and October, 4½% on \$2,000,000. In 1918, 1919, 1920 and 1921 it paid 20%.

OFFICERS.—President, C. Weston Bailey; vice-presidents, Charles E. Sheldon, William E. Stewart and J. O. H. Pitney; secretary, Frederick Hoadley; treasurer, Archibald C. Cyphers.

DIRECTORS.—

Atha, Benjamin, vice-president National Newark & Essex Banking Co.

Bailey, C. Weston, president of company.

Carter, William T., Carter, Gough & Co.

Clark, J. William, president Clark Thread Co.

Dennis, Samuel S., president Howard Savings Institution.

Dryden, Forrest F., president Prudential Insurance Co.

Farrell, Charles L., president National Newark & Essex Banking Company.

Hardin, John R., Pitney, Hardin & Skinner.

Pitney, John O. H., counsel of the company.

Sheldon, Charles E., vice-president of company.

Stewart, William E., vice-president of company.

Vanderpool, Wynant D., vice-president Howard Savings Institution.

STOCKHOLDERS' ANNUAL MEETING.—First Monday in February.

GENERAL AGENTS.—

Pacific Department, Balfour, Guthrie & Co., general agents, San Francisco, for California, Idaho, Montana, Oregon, Utah, Washington, Alaska and Arizona.

Western Department, Chas. E. Sheldon, manager, Rockford, Ill., for Colorado, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, New Mexico, North Dakota, South Dakota, Oklahoma and Wisconsin.

New England Department, Henry J. Ide, general agent, Boston, Mass., for Connecticut, Maine, Massachusetts and New Hampshire.

Southern Department, Harry R. Bush, manager, Greensboro, N. C., for North Carolina, South Carolina and Virginia.

Southern Farm Department, Roy M. Henry, Memphis, Tenn.

Western Canadian Department, C. S. Riley, Winnipeg, Can.

Ontario and Quebec, Murphy Love, Hamilton and Bascom, Toronto.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Hail.	Sprinkler Leakage.	Other Lines.	Totals
Gross premiums.....	\$10,706,656 19	\$563,694 68	\$1,598,160 00	\$510,000 83	\$777,673 00	\$136,952 77	\$7,127 67	\$56,088 91	\$14,328,333 22
Reinsurance	1,758,681 33	311,868 03	14,968 73	278,426 80	47,645 90	48,712 72	1,670 09	17,466 96	2,479,640 56
Return premiums.....	2,219,960 42	66,429 37	390,493 04	50,633 34	150,776 64	3,258 05	1,891 62	7,239 40	2,890,600 88
Net premiums.....	6,727,935 44	185,397 28	1,162,707 32	181,000 68	579,250 55	84,982 00	3,565 96	33,382 55	8,958,031 78
Losses to prms. writ'n	50.5	107.1	71.7	90.4	(8).1	62.4	25.6	50.8	
Interest, etc.			\$797,423 38						9,399 74
Surplus paid in			500,000 00						
									TOTAL INCOME
									\$10,264,854 90

AMERICAN INSURANCE COMPANY—Continued.

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Hail	Sprinkler Leakage.	Other Lines	Totals
Gross amount paid for losses.....	\$4,541,106 89	\$344,672 11	\$843,371 77	\$356,238 72	\$438,555 81	\$79,432 89	\$1,005 91	\$18,033 36	\$6,070,537 46
Reinsurance	1,102,651 40	142,336 77	550 52	175,339 23	85,936 34	26,333 54	180 71	40 00	1,533,309 17
Salvage	35,165 00	3,836 86	8,164 53	878 84	.....	.....	.....	1,070 56	49,115 79
Net amt. paid policyholders for losses..	3,403,290 49	198,498 48	834,656 72	180,020 65	400,619 47	53,099 35	915 20	10,972 14	5,088,072 50
Underwriting expenses. ....	.....	.....	\$4,002,873 19	.....	stocks .....	.....	.....	.....	132,905 83
Dividends to stockholders .....	.....	.....	425,000 00	.....	Other disbursements .....	.....	.....	.....	44,449 19
Real estate expenses .....	.....	.....	50,301 83	.....	.....	.....	.....	.....	.....
Loss on sale or maturity of bonds and	.....	.....	.....	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$9,743,602 54

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 60.1%; underwriting expenses, 44.6%; underwriting loss, 3.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 59.3%; expenses incurred, 44.0%; underwriting loss, 3.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$657,980,608; ocean marine, \$4,621,247; motor vehicle, \$63,796,678; inland nav. and trans., \$4,667,504; tornado, etc., \$128,220,617; hail, \$7,489,510; sprinkler leakage, \$1,755,139; riot, \$5,876,503; net risks in force on business effective prior to January 1, 1921, \$990,556,647; net premiums in force on business on and after January 1, 1921, fire, \$6,726,627; ocean marine, \$57,089; motor vehicle, \$1,415,642; inland nav. and trans., \$75,143; tornado, etc., \$642,020; hail, \$17,784; sprinkler leakage, \$3,706; riot, etc., \$13,167; net premiums in force on business effective prior to January 1, 1921, \$9,758,960.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$9,079,748.60; loss from underwriting profit and loss items, \$55,227.59; total, \$9,024,521.01.

Losses incurred during 1921, \$5,386,464.66; underwriting expenses incurred during 1921, \$3,995,712.96; total, \$9,382,177.62.

Loss from underwriting during 1921, \$357,656.61.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$815,791.61; profit on investments during 1921, \$411,862.58; total, \$1,227,654.19.

Loss on investments during 1921, \$148,122.33; investment expenses incurred during 1921, \$69,314.68; total, \$217,437.01.

Gain from investments during 1921, \$1,010,217.18.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$1,010,217.18; other sources, \$2,997.07; surplus paid in, \$500,000; total, \$1,513,214.25.

Losses: Underwriting, \$357,656.61; other sources \$267.65; dividends, \$450,000; total, \$807,924.26.

Surplus, December 31, 1920, \$2,906,181.48; increase \$705,289.99; surplus, December 31, 1921, \$3,611,471.47.

AMERICAN MERCHANTS FIRE INSURANCE COMPANY,

300 Insurance Bldg., Kansas City, Mo.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$104,400 00
Interest due and accrued thereon.....	1,053 90
Loans on collateral security.....	38,900 00
Interest due and accrued thereon.....	232 41
Bonds and stocks owned.....	141,198 78
Interest due and accrued thereon.....	2,025 10
Cash in banks and office.....	97,852 47
Agents' balances not over three months due.	48,120 41

TOTAL ADMITTED ASSETS..... \$433,783 07

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$38,265 43
Unearned premiums.....	152,638 95
Estimated taxes hereafter payable.....	750 00

TOTAL LIABILITIES, except capital.	\$191,654 38
CAPITAL PAID UP.....	200,000 00
NET SURPLUS.....	42,128 69

TOTAL \$433,783 07

GENERAL REVIEW.

HISTORY.—This company was incorporated under the Missouri laws June 21, 1916, as the Retailers National Fire Insurance Company. It was licensed by the Insurance Department of that State May 14, 1919, and adopted its present title June 2, 1919, on which date it began business, with an authorized, subscribed and paid-in capital of \$200,000 and a surplus of \$50,000. In 1920 \$100,000 was contributed to surplus.

The company was organized without expense, which is commendable. Its stock, par value, \$10 per share, was sold at \$12.50 per share.

MANAGEMENT AND REPUTATION.—The president of the company is F. C. Harvey, who was its active promoter. He is attorney and manager of the Western Reciprocal Underwriters. He is capable and in excellent repute.

E. G. Trimble, vice-president, is president of the Employers Indemnity Corporation, which writes accident and health, automobile and teams property damage, automobile liability and workmen's compensation. He has had many years experience in handling these lines.

The company is backed by substantial interests and at the end of 1921 the officers and directors owned, at par value, \$109,000 of the capital stock.

In 1920 the loss ratio was very high, but the expense ratio was very low. In 1921 the loss ratio was high, and the expense ratio was above normal. There was a comparatively heavy underwriting loss in both these years.

The volume of business transacted is moderate.

No complaints have reached us concerning its treatment of loss claimants.

Its investments are of good character.

AMERICAN MERCHANTS FIRE INSURANCE COMPANY — *Continued.*

KINDS OF INSURANCE WRITTEN.—Fire, automobile, tornado and hail.

TERRITORY.—Ark., Colo., Ill., Kan., Miss., Mo. and Tex.

OFFICERS.—President, F. C. Harvey; vice-president, E. G. Trimble; secretary and treasurer, M. W. Belcher.

DIRECTORS.—

Belcher, M. W., secretary and treasurer, American Merchants Fire Insurance Co., Kansas City, Mo.

Harvey, F. C., president, Campbell-Harvey Underwriting Co., Kansas City, Mo.

Jones, Chester L., president Jones Store Co., Kansas City, Mo.

McCrum, W. H., investments, Kansas City, Mo.

Mehornay, O. F., president North-Mehornay Furniture Co., Kansas City, Mo.

Parker, Gerald, vice-president Commerce Trust Co., Kansas City, Mo.

Smith, L. C., chairman of the Board of the Commonwealth National Bank, Kansas City, Mo.

Trimble, E. G., president Employers Indemnity Corporation, Kansas City, Mo.

Whittmann, Otto, The Beach-Whittmann Co., Kansas City, Mo.

Woodhead, John, secretary Employers Indemnity Corporation, Kansas City, Mo.

STOCKHOLDERS' ANNUAL MEETING.—January, 1922.

INCOME, 1921.

Gross premiums, \$428,595.16; reinsurance, \$41,583.50; return premiums, \$85,810.25;	
net premiums	\$301,201 41
Interest, etc.....	17,554 20
TOTAL INCOME.....	\$318,755 61

DISBURSEMENTS, 1921.

Net amount paid policyholders for losses..	\$136,623 02
Underwriting expenses.....	137,727 86
Stock	1,250 00

TOTAL DISBURSEMENTS..... \$275,000 88

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 45.3%; losses incurred, 54.8%; underwriting expenses, 45.7%; underwriting loss, 25.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 73.7%; expenses incurred, 60.9%; underwriting loss, 34.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$15,281,595; motor vehicle, \$1,674,781; tornado, etc., \$2,712,636; net risks in force on business effective prior to January 1, 1921, \$721,142; net premiums in force on business on and after January 1, 1921, \$246,018.31; motor vehicle, \$34,471.99; tornado, etc., \$7,151.90; net premiums in force on business effective prior to January 1, 1921, \$8,305.51.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$224,069.01.

Losses incurred during 1921, \$165,225.35; underwriting expenses incurred during 1921, \$136,677.86; total, \$301,903.21.

Loss from underwriting during 1921, \$77,834.20.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$17,383.54; profit on investment during 1921, \$535.63; total, \$17,919.17.

Loss on investments during 1921, \$1,250.

Gain from investments during 1921, \$16,669.17.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$16,669.17.

Loss from underwriting, \$77,834.20.

Surplus, December 31, 1920, \$103,293.72; decrease, \$61,165.03; surplus, December 31, 1921, \$42,128.69.

AMERICAN MERCHANT MARINE INSURANCE COMPANY,

67 Wall Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned, book value.....	\$2,263,136 76
Interest due and accrued thereon	22,765 75
Cash in banks and office.....	392,308 87
Agents' balances not over three months due.	78,828 30
Furniture and fixtures.....	16,161 15

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Net unpaid claims: Fire, \$718.75; ocean marine, \$1,312,258 04; motor vehicle, \$1,500; total, *	\$1,314,476 79
Salaries, rents, etc.	2,000 00
Estimated taxes hereafter payable.....	2,000 00
Reserve for possible losses in reinsurance recoveries and on sale of investments....	800,000 00

TOTAL LIABILITIES, except capital. \$1,314,476 79

CAPITAL PAID UP 600,000 00

NET SURPLUS * 54,724 04

TOTAL ADMITTED ASSETS \$2,773,200 83

TOTAL \$2,773,200 83

*Allowing credit for unadmitted reinsurance (see below); on the New York statutory basis the capital was impaired \$174,064.44

GENERAL REVIEW.

HISTORY.—This company was organized under the laws of New York and began business February 29, 1916, with \$200,000 capital and \$100,000 surplus paid in. The stock,

par value \$100 per share, was sold at \$150 per share. There were no organization expenses.

In August, 1917, the stockholders voluntarily contributed \$300,000 to surplus account.

AMERICAN MERCHANT MARINE INSURANCE COMPANY—Continued.

On October 1, 1918, the capital stock was increased from \$200,000 to \$300,000, the entire new issue being taken by the then stockholders at \$500 per share, so that \$400,000 was added to the surplus account.

In January, 1919, the paid-in capital was increased to \$400,000 by a stock dividend of \$100,000.

In June, 1919, the paid-in capital was increased to \$600,000, the entire new issue of 2,000 shares being subscribed at \$400 per share, so that \$600,000 was added to surplus account, making a total contribution to surplus by the stockholders of \$1,400,000.

Up to January 1, 1919, the company confined its operations to marine and automobile insurance, but at that time it opened a separate fire insurance branch.

As of January 1, 1919, the company reinsured the outstanding fire business of the United States Branch of the Prussian National Insurance Company, of Stettin, Germany, by contract executed February 5, 1919. The unearned premiums involved in this transaction were approximately \$350,000.

In July, 1920, this company ceased writing marine business, and early in August it also ceased writing fire insurance, and reinsured its outstanding fire risks in the National Bonding and Insurance Company (now the Inter-Ocean Reinsurance Company,) of Cedar Rapids, Iowa.

At the time of ceasing business the company had a large amount of claims against unadmitted companies by reason of claims made under its policies which were reinsured, and for which no credit could be taken in its statement to the New York Insurance Department. It has since been bending its energies to collect these claims, and to liquidating its own, and when these unadmitted items are converted to cash, or admitted assets, it will decide upon future plans.

For some time past the New York Insurance Department has been scrutinizing closely the company's affairs, but it has made no formal report of examination.

MANAGEMENT AND REPUTATION.—The officers of the company have had long experience in the marine insurance business, and the interests controlling the company are reputable. The business, however, has been unprofitable.

The company's loss paying reputation is good.

Mr. C. P. Stewart, president of this company, is also president of C. P. Stewart & Company, Inc., formerly managers of insurance companies, and of Frank B. Hall & Company, insurance brokers and average adjusters.

The company wrote a very large volume of business. Its general practice was to write very heavy marine lines, reinsuring all but a small percentage of the risks so assumed. It is primarily responsible for the entire line whether the reinsurance proves collectible or not. This practice of the company is reflected in its statement printed as part of this report.

The expenses of operation were moderate.

In the statement printed above the company takes credit

for certain reinsurance in companies not licensed in New York State, and it has set up a reserve of \$800,000 for "possible losses on reinsurance recoveries, and on sale of investments," which the Company believes to be ample to cover any loss from those sources. On the New York Insurance Department basis, which does not recognize reinsurance in non-admitted companies, the capital was shown to be impaired \$174,064.44. Since this condition was reported upon in our 1921 Fire and Marine Volume, considerable amounts have been collected from unadmitted reinsurers, and it has improved its position over \$400,000, computing its assets and liabilities upon the statutory basis.

About twenty-seven per cent of the securities owned are Liberty Bonds, and the others are of a miscellaneous character being carried at the company's book value.

On December 31, 1921, the directors owned \$399,600, par value, of the company's capital stock then outstanding.

TERRITORY.—The company is licensed in Alaska, Cal., Del., Idaho, Ill., Ind., Iowa, Ky., La., Mich., Mont., Neb., N. J., N. Y., Ore., Pa., R. I., Texas, Utah, Wash. and W. Va.

DIVIDENDS.—Cash, \$50,000; stock, \$100,000, in January, 1919.

OFFICERS.—President, Cecil P. Stewart; vice-president, John R. Van Horne; secretary, Charles H. Gardner; treasurer, John R. Van Horne; chairman of board, George A. Gaston; assistant treasurer and auditor, C. S. Carr.

DIRECTORS.—

Austin, J. B., Jr., Susquehanna S. S. Co., 4 Stone street, New York City.

Barlow, S. L. M. 11 Gramercy Park, New York City.

Benfield, E. S., vice-president, Frank B. Hall & Co., Inc., 67 Wall street, New York City.

Carr, C. S., assistant treasurer and auditor of company.

Carver, Amos D., Baker, Carver & Morrell, 39 Water street, New York City.

Gardner, Charles H., secretary of this company, 67 Wall street, New York City.

Gaston, George A., president, Gaston & Co., 165 Broadway.

Hoyt, Arthur, vice-president, Frank B. Hall & Co., Inc., 67 Wall street, New York City.

Keelson, Wilfred D., Gaston, Williams & Wigmore Inc., 165 Broadway, New York City.

Martin, R. H. Lee, secretary, Merchant Marine House, Inc., 67 Wall street, New York City.

Stewart, C. P., president of this company, 67 Wall street, New York City.

Stoll, Charles H., 66 Broadway, New York City.

Van Horne, John R., vice-president and treasurer of this company, 67 Wall street, New York City.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$7,318 07	\$40,096 14	\$2,124 82	.....	.....	.....	.....	.....	\$56,439 03
Reinsurance	—15,299 44	—38,754 90	—1,532 26	.....	.....	.....	.....	.....	—55,586 60
Return premiums....	31,866 17	107,457 02	1,131 16	.....	.....	.....	.....	.....	140,234 35
Net premiums.....	—0,048 08	—21,706 89	2,625 92	.....	.....	.....	.....	.....	—28,228 03
Interest, etc.			\$161,501 78	TOTAL INCOME					\$710,907 01
Income from sale of reinsurance contract.			577,633 86						

AMERICAN MERCHANT MARINE INSURANCE COMPANY—Continued.

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$103,314 74	\$2,567,687 16	\$35,364 75						\$2,706,346 65
Reinsurance	77,404 47	1,192,197 65							1,269,602 12
Salvage	3,231 36	196,219 62	5,372 57						204,823 55
Net amt. paid policy-holders for losses..	22,678 91	1,179,249 89	29,992 18						1,231,920 98
Underwriting expenses			\$154,594 96						
Decrease in loss reserve			—1,186,384 74						
Decrease in reserve for untermimed risks.			—31,478 77						
Agents' balances charged off.....			61,474 21						
Loss on sale of investments.....			157,695 50						
Return of reinsurance recoveries on unpaid losses			534,534 85						
TOTAL DISBURSEMENTS									\$1,122,356 99
Loss									\$411,449 98

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$3,250.14; loss from underwriting profit and loss items, \$61,474.21; total, \$58,224.07.

Losses incurred during 1921, \$45,536.24; underwriting expenses incurred during 1921, \$154,594.96; total, \$200,131.20.

Loss from underwriting during 1921, \$258,355.27.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$161,501.78.

Loss on investments during 1921, \$157,695.50.

Gain from investments during 1921, \$3,806.28.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$3,806.28; sale of reinsurance contracts, \$577,633.86; total, \$581,440.14.

Losses: Underwriting, \$258,355.27; return of reinsurance recoveries, \$534,534.85; addition to reserve for losses in reinsurance recoveries and sale of investments, \$200,000; total, \$992,890.12.

Surplus, December 31, 1920, \$466,174.02; decrease, \$411,449.98; surplus, December 31, 1921, \$54,724.04.

AMERICAN NATIONAL FIRE INSURANCE COMPANY.

8 East Long Street, Columbus, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$62,703 00	Agents' balances not over three months due.	106,384 20
Interest due and accrued thereon.....	239 40	Deposit with Philadelphia Fire Underwriters Association	100 00
Bonds and stocks owned.....	1,102,880 10	Reinsurance recoverable on paid losses....	4,480 89
Interest due and accrued thereon.....	8,896 26	TOTAL ADMITTED ASSETS.....	\$1,346,769 38
Cash in banks and office.....	61,085 53		

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims.	Fire.	Ocean Marine.	Motor Vehicle.	Aircraft.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals
Total	\$112,594 58		\$1,201.44	157.50	\$927 79		\$22 80	\$0 36	\$114,874 47
Reinsurance	21,006 83		500 50		571 06				22,177 39
Net unpaid claims	91 587 75		601 94	157.50	356 73		22 80	36	22,697 08
Unearned premiums.			\$558,430 22						1,200 00
Salaries, rents, etc.....			1,625 70						
Estimated taxes hereafter payable.....			12,000 00						
Contingent commissions, etc.....			1,500 00						
Estimated expenses of investigation and ad-									
TOTAL LIABILITIES, except capital..									\$667,453 00
CAPITAL PAID UP.....									500,000 00
NET SURPLUS									179,316 38
TOTAL									\$1,346,769 38

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Ohio, September 17, 1914, and was licensed by the Insurance Department of that State, November 28, 1916, with \$350,000 paid-in capital. The stock, par value, \$10 per share, was sold at \$20 per share. This is reasonable, and was provided for in the stock subscription blank. Up to the end of 1917, \$328,892.20 surplus had been collected. The sale of stock was handled by John W. Zuber, former president of the company, who was formerly State Fire Marshal of Ohio.

In February, 1919, the capital stock was increased from \$350,000, to \$500,000. The new stock, par value, \$10 per share, was sold at \$20 per share, without cost or expense to the company, thereby adding \$150,000 to surplus account.

MANAGEMENT AND REPUTATION.—The company bears a good reputation. It has reinsurance arrangements with the United States Branch of the Royal Insurance Company, Ltd., of Liverpool, and has the benefit of the conservative judgment and guidance of the Western Department of the Royal Insurance Company.

On December 31, 1921, the directors owned \$52,690, par value, of the \$500,000 capital stock.

The company increased its business considerably in 1918, 1919 and 1920, and the underwriting loss in those years was due in part, but not wholly, to the corresponding increase in unearned premium reserve.

The company's loss ratio has been low. Its expense ratio has been high, but has shown a downward tendency in recent years, until 1921, when it increased, and with a considerably

AMERICAN NATIONAL FIRE INSURANCE COMPANY—Continued.

increased loss ratio there was a heavy rate of underwriting loss in that year.

Its investments are of good character. The security valuations are those fixed by the Convention of Insurance Commissioners. The mortgage loans are apparently well secured, and all cover property in Cleveland and Lakewood, except one, which is in Columbus, Ohio.

The company bears a good reputation in the matter of loss settlements.

KINDS OF INSURANCE WRITTEN.—Fire, sprinkler leakage, hail and tornado insurance.

TERRITORY.—The company is licensed in Cal., Colo., Del., Ill., Ind., Ia., Kan., La., Md., Mich., Minn., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Ore., Pa., Tex., Wash., W. Va., Wis. and Wyo.

AFFILIATIONS.—Western Union, Eastern Union, Rocky Mountain Underwriters Association.

OFFICERS.—President, Chauncey B. Baker; vice-presidents, Charles S. M. Krumm and Frank S. Ransbottom, secretary, John A. Dodd; treasurer, Oscar A. Schenck.

DIRECTORS.

Baker, Chauncey B., Columbus, Ohio, president of the

company.

Dodd, John A., Columbus, O., secretary of company.

Duffey, B. T., Cleveland, O., State agent Royal Insurance Company.

Krumm, Charles S. M., Columbus, O., attorney and director Ohio National Bank.

Ransbottom, Frank, Zanesville, O., president American Clay Products Co.

Schenck, O. A., Columbus, O., president Market Ex. Bk.

Simons, A., Roseville, O., coal operator.

Smith, Lank M., Bucyrus, O., editor and merchant.

Zuber, John W., Columbus, O., president Columbus Tire Rubber Co.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

DEPARTMENTS.

Pacific Coast States under management of the Pacific Coast Agency, Ltd., at San Francisco.

Wisconsin and Minnesota handled by Main & Hobbins, General Agents, at Madison, Wis.

Colorado, Kansas and Wyoming handled by E. J. Miller, General Agent, Denver, Colo.

INCOME, 1921.

	Fire.	Motor Vehicle.	Aircraft	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross Premiums.....	\$1,244,830 47	\$1,156 57	101 54	.....	\$18,074 85	\$6 79	\$372 77	\$1,221 63	\$1,265,764 62
Reinsurance	274,330 23	— 150 01	.....	.....	4,954 24	.....	.....	291 90	279,426 36
Return premiums.....	320,639 34	2,145 86	162 30	.....	3,279 44	.....	116 55	311 15	326,634 64
Net premiums.....	649,860 90	— 839 28	— 60 76	.....	9,841 17	6 79	256 22	618 58	650,683 62
Losses to prms. writ'n	50.9	.....	.....	.....	12.0	.....	24.2	3.2	.....
Interest, etc. ....	.....	.....	.....	.....	.....	.....	.....	.....	\$58,671 09
Other income .....	.....	.....	.....	.....	.....	.....	.....	.....	90 87
									TOTAL INCOME
									\$718,445 58

DISBURSEMENTS, 1921.

	Fire.	Motor Vehicle.	Aircraft	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$444,328 05	\$15,568 88	367 42	.....	\$1,487 79	.....	\$61 82	\$19 71	\$461,833 67
Reinsurance	107,231 56	5,596 79	.....	.....	303 35	.....	.....	.....	113,131 70
Salvage	5,707 71	868 26	.....	.....	.....	.....	10	.....	6,666 07
Net amt. paid policy-holders for losses	331,298 78	9,103 83	367 42	.....	1,184 44	.....	61 72	19 71	342,035 90
Underwriting expenses. ....	.....	.....	.....	.....	.....	.....	.....	.....	\$346,673 42
Other disbursements .....	.....	.....	.....	.....	.....	.....	.....	.....	486 31
									Investment expenses
									1,478 15
									TOTAL DISBURSEMENTS
									\$690,673 78

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 57.4%; underwriting expenses, 52.5%; underwriting loss, 26.3%.

RATIO TO PREMIUMS EARNED.—Losses incurred, 67.9%; expenses incurred, 62.9%; underwriting loss, 31.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$64,810,218; motor vehicle, \$4,387; tornado, etc., \$2,159,800; hail, \$97; sprinkler leakage, \$103,072; riot, etc., \$251,051; net risks in force on business effective prior to January 1, 1921, \$33,855,346; net premiums in force on business on and after January 1, 1921, fire, \$680,842.46; motor vehicle, \$40.54; tornado, etc., \$10,147.51; hail, \$6.79; sprinkler leakage, \$240.15; riot, etc., \$541.74; net premiums in force on business effective prior to January 1, 1921, \$303,999.28.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$557,968.59; loss from underwriting profit and loss items, \$1,542.22; total, \$556,426.37.

Losses incurred during 1921, \$379,000.27; underwriting expenses incurred during 1921, \$351,029.19; total, \$730,029.46.

Loss from underwriting during 1921, \$173,603.09.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$60,169.39; profit on investments during 1921, \$34,262.09; total, \$94,431.48.

Loss on investments during 1921, \$425; investment expenses incurred during 1921, \$1,478.15; total, \$1,903.15.

Gain from investments during 1921, \$92,528.33.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$92,528.33.

Loss from underwriting, \$173,603.09.

Surplus, December 31, 1920, \$260,391.14; decrease, \$81,074.76; surplus, December 31, 1921, \$179,316.38.

AMERICAN STANDARD INSURANCE COMPANY

Nashville, Tenn.

HISTORY.—This is a stock company incorporated under the laws of Tennessee on October 7, 1921, licensed by the Insurance Department of that State October 25, 1921, and began business November 1, 1921. The authorized, subscribed and paid in capital is \$50,000. The par value of the shares is \$100 which were sold at \$150, providing a surplus of \$25,000 which the management advises has been paid in in cash and notes; also that there were no organization expenses, which is commendable. It will write fire insurance.

MANAGEMENT AND REPUTATION.—The company is operated by Davis, Bradford & Company, Insurance Agents of Nashville, Tennessee. The company has not operated

long enough to have established records. The directors own the entire capital stock.

OFFICERS.—President and treasurer, Paul M. Davis; vice-president and secretary, J. C. Bradford.

DIRECTORS.—

Bradford, J. C., member agency firm Davis Bradford & Company.

Cato, V. W., office manager, Davis Bradford & Company.

Davis, Paul M., vice-president American National Bank, Nashville, Tenn.

Jackson, R. F., Jr., manager casualty dept., Davis, Bradford & Company.

No financial statement, as of December 31, 1921, was available at the time of going to press.

ANCHOR INSURANCE COMPANY

New York, N. Y.

This is a company organized to take over the business of the United States Branch of the Jakor Insurance Company of Moscow, Russia. Complete information was not received

in time to be included in this section; if available in time, report will be included in the addenda to this volume.

ASSURANCE COMPANY OF AMERICA,

80 Maiden Lane, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$106,000 00
Interest due and accrued thereon	1,290 00
Bonds and stocks owned.....	1,080,839 50
Interest due and accrued thereon	8,581 00
Cash in banks and office	62,173 28
Agents' balances not over three months due.	68,349 86

LIABILITIES, DECEMBER 31, 1921

LOSSES AND CLAIMS: Fire: Total,	
\$124,531; reinsurance, \$35,945; net unpaid claims	\$88,586 00
Motor vehicle: Total, \$59,244; reinsurance, \$20,970; net unpaid claims	38,274 00
TOTAL, \$183,775; reinsurance, \$56,915; net unpaid claims	\$126,860 00
Unearned premiums: Fire, \$311,077.30; other than fire, \$111,432.16; total.....	\$422,509 46
Salaries, rents, etc.	1,000 00
Estimated taxes hereafter payable	18,000 00
Contingent commissions, etc.	7,770 41
Estimated expenses of investigation and adjustment of losses	1,000 00
TOTAL LIABILITIES, except capital.	\$577,139 87
CAPITAL PAID UP	200,000 00
NET SURPLUS	550,093 77
TOTAL	\$1,327,233 64

TOTAL ADMITTED ASSETS **\$1,327,233 64**

GENERAL REVIEW.

HISTORY.—This company was incorporated in February, 1897, and began business April 1, 1897, with \$200,000 capital and \$200,000 surplus. It took over the business of the Assurance Lloyds of America, which was organized in 1892.

In December, 1903, it absorbed the National Standard Insurance Company of New York, organized in 1896, which

had been under the same management, and the capital was increased to \$400,000. In February, 1904, the company sustained a loss of \$183,309 in the Baltimore conflagration, which considerably reduced the surplus. In 1906 it sustained a net loss of \$400,750 in the San Francisco conflagration, and the capital was reduced from \$400,000 to \$200,000, transferring \$200,000 to surplus.

ASSURANCE COMPANY OF AMERICA — *Continued.*

On February 14, 1907, it reinsured all its outstanding risks in the National Fire Insurance Company, Hartford, Conn. In January, 1908, the company resumed operations and since that time has made continuous and substantial progress.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The underwriting is in charge of the secretary, Charles S. Conklin. The management is conservative and also conducts the underwriting departments of the British General Insurance Company, Ltd., of London, England, the Century Insurance Company, Ltd., of Edinburgh, Scotland and the Independence Insurance Company of Philadelphia.

It is controlled by its directors, who owned \$119,100, par value, of its stock on December 31, 1921.

Its management expenses are low, and its operations in recent years have been very profitable, enabling it to pay good dividends to its stockholders, besides materially increasing its surplus. Its average loss ratio is normal and in 1919 was low.

Its loss paying record is excellent.

Its investments are high grade. The securities in this statement are carried at the actual market value as of December 31, 1921.

KINDS OF INSURANCE WRITTEN.—Fire, explosion and motor vehicle insurance.

TERRITORY.—It is licensed in Colo., Conn., Ill., La., Md., Mass., Minn., Mo., N. J., N. Y., Ohio, Ore., Pa., R. I., Wash. and Wis. It also writes lines in other States direct.

DIVIDENDS.—1900 and 1901, 12%; 1902, 5%; 1904, 4.3%; 1905 to 1909, inc., none; 1910 to 1914, inc., 5%; 1915 and 1916, respectively, 8%; 1917 and 1918, 10%; 1919, 1920 and 1921, 15%.

OFFICERS.—President, R. Bleeker Rathbone; vice-president, Albert R. Ledoux; secretary, Charles S. Conklin; assistant secretary, Rathbone Williams.

DIRECTORS.

Ackerson, G. G., of General Chemical Co.

Atwood, Kimball C., president Preferred Accident Insurance Co.

Conklin, Charles S., insurance.

Diaz, Jose M., president Preferred Havana Tobacco Co.

Foster, W. E., vice-president American Sugar Refining Co.

Hall, Edward E., insurance.

Ledoux, Albert R., Ledoux & Co.

Masury, John W., president John W. Masury & Sons.

Maxwell, Jos. S., vice-president New York Trust Co.

Pouch, Fred H., president Am. Dock & Trust Co.

Rathbone, R. Bleeker, insurance.

Willcox, W. G., Albert Willcox & Co.

Williams, Rathbone, insurance.

STOCKHOLDERS' ANNUAL MEETING.—Third Wednesday in January.

INCOME, 1921.

Fire: Gross premiums, \$932,618.33; reinsurance, \$317,731.77; return premiums, \$253,460.79; net premiums \$361,425 77
Motor vehicle: Gross premiums, \$439,-

715.52; reinsurance, \$136,267.37; return premiums, \$83,276.23; net premiums 220,171 92

TOTALS: Gross premiums, \$1,372,-333.85; reinsurance, \$453,999.14; return premiums, \$336,737.02; net premiums \$581,597 69
Interest, etc. 59,180 40
Gross profit on sale of bonds 2,092 00

TOTAL INCOME \$642,870 09

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$387,-228.99; reinsurance, \$194,695.63; salvage, \$5,933.03; net amount paid policyholders for losses \$186,600 33
Motor vehicle: Gross amount paid for losses, \$133,308.45; reinsurance, \$52,-302.85; salvage, \$3,002.60; net amount paid policyholders for losses 78,003 00

TOTALS: Gross amount paid for losses, \$520,537.44; reinsurance, \$246,998.48; salvage, \$8,935.63; net amount paid policyholders for losses \$264,603 33
Underwriting expense 226,146 82
Dividends to stockholders 30,000 00
Investment expenses paid during 1921 1,402 76

TOTAL DISBURSEMENTS \$522,152 91

RATIOS TO PREMIUMS WRITTEN.—Losses paid, fire, 51.6%; motor vehicle, 35.4%; losses incurred, 50.8%; underwriting expenses, 38.9%; underwriting profit, 3.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 54.6%; expenses incurred, 41.9%; underwriting profit, 3.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$44,672,551; motor vehicle, \$5,092,611; net risks in force on business effective prior to January 1, 1921, \$18,778,480; net premiums in force on business on and after January 1, 1921, fire, \$236,-915.21; motor vehicle, \$111,432.16; net premiums in force on business effective prior to January 1, 1921, \$205,423.71.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$541,835.28.

Losses incurred during 1921, \$295,783.33; underwriting expenses incurred during 1921, \$227,344.03; total, \$523,-127.36.

Gain from underwriting during 1921, \$18,707.92.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$59,791.36; profit on investments during 1921, \$2,092; total, \$61,883.36.

Investment expenses incurred during 1921, \$1,402.76.

Gain from investments during 1921, \$60,480.60.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$18,707.92; investments, \$60,480.60; total, \$79,188.52.

Loss from dividends, \$30,000.

Surplus, December 31, 1920, \$500,905.25; increase, \$49,188.52; surplus, December 31, 1921, \$550,093.77.

ATLANTICA INSURANCE COMPANY, LTD

Gothenburg, Sweden.

U. S. BRANCH, 370 SEVENTH AVENUE, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds owned	\$540,064 65
Interest due and accrued thereon.....	3,349 26
Cash in banks	99,358 11
Companies' balances not over three months due.....	10,330 66
Cash in hands of trustees.....	21 35

TOTAL ADMITTED ASSETS..... \$653,124 03

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Ocean marine:	
Net unpaid claims	\$17,819 00
Inland nav. and transp: Net unpaid claims	123 00
TOTAL: Net unpaid claims.....	
Unearned premiums	26,181 00
Salaries, rents, etc.	208 33
Estimated taxes hereafter payable	1,500 00
Commission account	307 13

TOTAL LIABILITIES, except deposit capital	
Deposited with the State of New York.....	\$46,138 46
NET SURPLUS, U. S. Branch, including deposit capital	200,000 00
	406,985 57
TOTAL	\$653,124 03

GENERAL REVIEW.

HISTORY.—This company was organized in 1916, and has a paid-in capital of Kr. 1,000,000. Mr. Nils Philipson is the Managing Director, and Mr. C. Rohss the Sub-Managing Director. It entered the United States February 5, 1921, by making statutory deposit with the Insurance Department of the State of New York, and will write in the United States a marine reinsurance business only.

HOME OFFICE RESOURCES.—We have not been furnished with a general Home Office balance sheet, but have been advised by the United States management that on December 31, 1920, the admitted assets were \$4,099,814, and surplus, \$1,195,239. (An arbitrary rate of exchange has been used; see note page vii.)

MANAGEMENT AND REPUTATION.—Messrs. Carr & Company of Penn Terminal Building, New York City, represent the company as United States managers. They have had considerable experience in the insurance and reinsurance business. Francis C. Carr being president of Francis C. Carr and Company, Inc., a prominent New York City brokerage office, and Oscar Thieme, a member of the firm, has been engaged in insurance and reinsurance for many years.

In the first year of its operations in the United States, the company wrote a small volume with good results; having a low expense ratio and making a fair underwriting profit.

The securities are high class, and are carried in the statement at the valuations fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGERS.—Carr and Company.

UNITED STATES TRUSTEE.—United States Mortgage and Trust Co. New York N. Y.

KINDS OF INSURANCE WRITTEN.—Marine and inland.

TERRITORY.—Licensed in New York State only.

INCOME, U. S. BRANCH, 1921.

Ocean marine: Gross premiums, \$97,787.64; return premiums, \$6,470.89; net premiums	\$91,316 75
Inland nav. and transp.: Gross premiums,	

\$12,888.95; return premiums, \$1,530.08; net premiums	11,358 87
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TOTALS: Gross premiums, \$110,676.59; return premiums, \$8,000.97; net premiums	
Interest, etc.	\$102,675 62
Received from Home Office	10,329 32
Profit on sale of securities.....	512,794 42
	1,265 00

TOTAL INCOME

DISBURSEMENTS, U. S. BRANCH, 1921.

Ocean marine: Net amount paid policy-holders for losses	
Underwriting expenses	\$26,727 84
Remitted to Home Office	23,795 57
	5,000 00
TOTAL DISBURSEMENTS	\$55,523 41

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 26.0%; losses incurred, fire, 43.5%; underwriting expenses, 23.1%; underwriting profit, 5.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 58.3%; expenses incurred, 33.7%; underwriting profit, 7.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, ocean marine, \$1,072,012; inland nav. and trans., \$290,748; net premiums in force on business on and after January 1, 1921, ocean marine, \$26,896.55; inland nav. and trans., \$8,451.64; net premiums in force on business effective prior to January 1, 1921, \$35,348.19.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$76,494.62.

Losses incurred during 1921, \$44,669.84; underwriting expenses incurred during 1921, \$25,811.03; total, \$70,480.87.

Gain from underwriting during 1921, \$6,013.75.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$13,678.58; profit on investments during 1921, \$80,075.38; total, \$93,753.96.

Investment expenses incurred during 1921, \$576.56.

Gain from investments during 1921, \$93,177.40.

ATLANTIC CITY FIRE INSURANCE COMPANY.

Atlantic and Tennessee Avenues, Atlantic City, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$142,000 00
Mortgage loans on real estate.....	9,450 00
Interest due and accrued thereon.....	192 36
Bonds and stocks owned.....	327,747 50
Interest due and accrued thereon.....	1,808 30
Cash in banks and office.....	25,056 13
Agents' balances not over three months due	10,353 09
Bills receivable taken for fire risks.....	130 00
Interest	4,071 67
Building and Loan Association shares.....	31,639 02
Deposit with Philadelphia Fire Under. Assn.	200 00

TOTAL ADMITTED ASSETS..... \$552,648 07

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, total, \$13,-	
688.82; reinsurance, \$3,028.25; net unpaid	
claims	\$10,060 57
Unearned premiums	103,917 01
Salaries, rents, etc.....	75 00
Dividends to stockholders unpaid.....	6,000 00
Estimated taxes hereafter payable.....	1,901 39
Contingent commissions, etc.....	100 00
Estimated exp. investigation and adjust.	75 00

TOTAL LIABILITIES, except capital. \$122,128 07
CAPITAL PAID UP..... 200,000 00
NET SURPLUS 230,519 10

TOTAL \$552,648 07

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New Jersey, July 8, 1902, and began business January 5, 1903, with \$100,000 capital paid in. In August, 1918, the paid-in capital was increased to \$200,000, and \$25,000 was collected for surplus. The par value of the stock is \$100.

No surplus was contributed when the company started, the surplus shown above having been earned, with the exception of the \$25,000 paid in during 1918.

MANAGEMENT AND REPUTATION.—The company has made good progress and is in good repute. The directors owned at the end of 1921 \$51,400, par value, of the \$200,000 capital stock.

It writes freely upon hotels and other property in Atlantic City, and is subject to conflagration loss, but so far, its local business has been very profitable, and the company has paid substantial dividends to stockholders. The company is now writing business throughout the United States and Canada upon application to its Home Office, and it advises that only risks of the better classes are accepted.

Its loss ratio has averaged very low and its expense ratio is about normal. In 1919 it had a high loss ratio, but in 1920 its loss ratio was favorable. In 1921 the loss ratio was low, and, although the expense ratio was high, an underwriting profit was made.

Its general loss paying record is good.

The securities owned are of good character. The valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgages are all first liens upon Atlantic City and Ventnor property, valued at twice the amount loaned.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed in Mass., N. J., N. Y. and Pa.

DIVIDENDS.—1906, 1907 and 1908, 6%; 1909, 8%; 1910, 10%; 1911 and 1912, 12%; 1913 to 1916, inc., 14%; 1917, 66%; 1918, 14.9%; 1919, 10%; 1920, 10½%; 1921, 10½%.

OFFICERS.—President, Wm. Riddle; vice-president and treasurer, Jas. T. Bew; acting secretary, Chas. E. Schroeder.

DIRECTORS.—

Bateman, Amos, capitalist.
 Bew, Jas. T., capitalist.
 Bew, Dr. Richard, physician.
 Gordon, Wm., merchant.
 Johnson, Enoch L.
 O'Neil, John F.
 Riddle, Florence M.
 Riddle, Wm., ex-mayor (real estate).
 Risley, Maurice, real estate and insurance.
 Ruffu, A. M., real estate.
 Schroeder, Chas. E., hardware.
 Shoemaker, Silas, banker.
 Sickler, H. T., banker.
 Woodruff, M. B., sheriff.

STOCKHOLDERS' ANNUAL MEETING.—Last Saturday in January.

INCOME, 1921.

Fire: Gross premiums, \$174,638.06; reinsurance, \$20,069.04; return premiums, \$39,337.06; net premiums.....	\$115,231 96
Interest, etc.	35,917 38

TOTAL INCOME \$151,149 34

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$37,-690.96; reinsurance, \$2,748.09; salvage, \$213.40; net amount paid policyholders for losses	\$34,729 47
Underwriting expenses	58,694 06
Dividends to stockholders.....	21,000 00
Real estate	13,535 14
Other disbursements	418 98

TOTAL DISBURSEMENTS \$128,377 65

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 30.1%; losses incurred, fire, 29.1%; underwriting expenses, 50.9%; underwriting profit, 8.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 31.8%; expenses incurred, 57.1%; underwriting profit, 9.1%.

ATLANTIC CITY FIRE INSURANCE COMPANY — *Continued.*

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$105,535.43; loss from underwriting profit and loss items, \$2,026.13; total, \$103,509.30.

Losses incurred during 1921, \$33,544.85; underwriting expenses incurred during 1921, \$60,300.45; total, \$93,845.30. Gain from underwriting during 1921, \$9,664.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$35,433.65; profit on investments during 1921, \$5,737.22; total, \$41,170.87.

Loss on investments during 1921, \$366; investment expenses incurred during 1921, \$12,284.17; total, \$12,650.17

Gain from investments during 1921, \$28,520.70.

GAIN AND LOSS EXHIBIT, 1921.— Gains: Underwriting, \$9,664; investments, \$28,520.70; total, \$38,184.70.

Loss from dividends, \$27,000.

Surplus, December 31, 1920, \$219,251.85; increase, \$11,184.70; surplus, December 31, 1921, \$230,436.55.

ATLANTIC FIRE INSURANCE COMPANY.

204 Fayetteville Street, Raleigh, N. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$85,470 00
Interest due and accrued thereon.....	503 25
Loans on collateral security.....	5,500 00
Interest due and accrued thereon.....	82 50
Bonds and stocks owned.....	198,005 37
Interest due and accrued thereon.....	1,675 25
Cash in banks and office.....	69,490 56
Agents' balances not over three months due.	57,357 77
Other admitted assets.....	80 02

TOTAL ADMITTED ASSETS..... \$418,764 72

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, adjusted,	
\$18,545.07; in process of adjustment,	
\$15,441.36; total, \$33,986.43; reinsur-	
ance, \$22,150.36; net unpaid claims.....	\$11,836 07
Unearned premiums	121,487 79
Estimated taxes hereafter payable.....	1,000 00
Other liabilities, estimated for adjustment	
of losses	125 00

TOTAL LIABILITIES, except capital.	\$134,448 86
CAPITAL PAID UP.....	200,000 00
NET SURPLUS	84,315 86

TOTAL... \$418,764 72

GENERAL REVIEW.

HISTORY.— This company was incorporated under the laws of the State of North Carolina in 1905, and commenced business February 1, 1906, with a paid-in capital of \$125,000. During that year the stockholders voluntarily contributed \$25,000 to create a surplus.

In 1917 the capital was increased to \$150,000 through a stock dividend of \$25,000. During 1918 it was increased to \$200,000 by a stock dividend of \$50,000.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.— Though small, the company has good local backing, and its underwriting operations have been very profitable, until 1921, when it had an unfavorable year resulting in a small underwriting loss for the year. The company's loss paying record is excellent. It transacts a conservative volume of business. Its loss and expense ratios in recent years have been low, except for the year 1921.

R. S. Busbee, its secretary, was for several years in the employ of the Southeastern Underwriters Association, and for seven years special agent of the Seibels General Agency of Columbia, S. C.

The directors owned at the end of 1921, \$102,700, par value, of the capital stock.

The mortgage loans are amply secured by improved town and city property in North Carolina.

The securities owned are North Carolina 4% bonds; St. Mary's School, Raleigh, N. C., 6% bonds; Peace Institute 6% bonds; Liberty bonds; Carolina Power & Light pfd. stock, and Yadkin River Power Co. pfd. stock.

AFFILIATION.— Southeastern Underwriters Association.

KIND OF INSURANCE WRITTEN.— Fire insurance.

TERRITORY.— North Carolina only.

DIVIDENDS.— 1908, 12%; 1909 to 1915, inc., 8%; 1916,

9%; 1917, 10% cash, and a stock dividend of \$25,000; 1918, 10% cash, on \$150,000 capital, and a stock dividend of \$50,000. In 1919 it paid a cash dividend of \$19,862, in 1920, \$21,971.40; and in 1921, 10%, \$19,979.

OFFICERS.— President, Chas. E. Johnson; vice-president, Jos. G. Brown; treasurer and secretary, R. S. Busbee.

DIRECTORS.—

Andrews, A. B., attorney, Raleigh, N. C.
 Andrews, Graham H., banker, Raleigh, N. C.
 Barrow, W. B., contractor, Raleigh, N. C.
 Brown, Joseph G., banker, Raleigh, N. C.
 Busbee, R. S., secretary of company; insurance, Raleigh, N. C.
 Dunn, N. A., merchant, Raleigh, N. C.
 Durfey, C. K., stocks and bonds, Raleigh, N. C.
 Edwards, C. B., capitalist, Raleigh, N. C.
 Hicks, H. T., manufacturing chemist, Raleigh, N. C.
 Hill, D. H., educator, Raleigh, N. C.
 Hillyer, E. C., capitalist, Raleigh, N. C.
 Horne, C. W., merchant, Clayton, N. C.
 Johnson, Chas. E., banker and manufacturer, Raleigh, N. C.

Johnson, C. E., Jr., insurance, Raleigh, N. C.
 Jones, W. N., attorney, Raleigh, N. C.
 Park, Chas. B., educator, Raleigh, N. C.
 Procter, Ivan M., capitalist, Raleigh, N. C.
 Royall, R. E., manufacturer, Wake Forest, N. C.
 Sanders, Wm. M., merchant, Smithfield, N. C.
 Shepherd, S. B., attorney, Raleigh, N. C.
 Tucker, G. S., merchant, Raleigh, N. C.
 Wilson, W. G., farmer, Wilson Mills, N. C.
 Young, W. J., merchant, Raleigh, N. C.

STOCKHOLDERS' ANNUAL MEETING.— Third Monday in January.

ATLANTIC FIRE INSURANCE COMPANY—Continued.

INCOME, 1921.

Fire: Gross premiums, \$322,796.49; reinsurance, \$147,489.99; return premiums, \$49,560.65; net premiums.....	\$125,745 85
Interest, etc.	16,413 04
TOTAL INCOME	\$142,158 89

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$192,173.22; reinsurance, \$103,520.60; net amount paid policyholders for losses....	\$88,652 62
Underwriting expenses	55,466 50
Dividends to stockholders.....	19,979 00
TOTAL DISBURSEMENTS	\$164,098 12

RATIO TO PREMIUMS WRITTEN.—Losses paid, 70.5%; losses incurred, 68.7%; underwriting expenses, 44.1%; underwriting loss, 6.9%.

RATIO TO PREMIUMS EARNED.—Losses incurred, 63.4%; expenses incurred, 40.8%; underwriting loss, 6.3%.

Net risks in force on business effective on and after Jan. 1, 1921, \$7,184,927.

Net risks in force on business effective prior to Jan. 1, 1921, \$5,914,397.

Net premiums in force on business on and after Jan. 1, 1921, \$127,925.65.

Net premiums in force on business effective prior to Jan. 1, 1921, \$120,818.39.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$136,274.23; loss from underwriting profit and loss items, \$2,890.28; total, \$133,383.95.

Losses incurred during 1921, \$86,422.58; underwriting expenses incurred during 1921, \$55,591.50, total, \$142,014.08.

Loss from underwriting during 1921, \$8,630.13.

INVESTMENT EXHIBIT, 1921.—Gain from investments during 1921, \$16,533.45.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$16,533.45; other sources, \$8,392.80; total, \$24,926.25.

Losses: Underwriting, \$8,630.13; dividends, \$19,979.00; total, \$28,609.13.

Surplus, December 31, 1920, \$87,998.74; decrease, \$3,682.88; surplus, December 31, 1921, \$84,315.86.

ATLAS ASSURANCE COMPANY, LIMITED,

London, England.

UNITED STATES BRANCH, 100 WILLIAM STREET, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Mortgage loans on real estate	\$20,000 00	Cash in banks and office.....	205,977 81
Interest due and accrued thereon	291 66	Agents' balances not over three months due.	1,030,747 12
Bonds and stocks owned	4,132,070 70	Reinsurance due on paid losses.....	6,098 81
Interest due and accrued thereon.....	45,622 92	TOTAL ADMITTED ASSETS	\$5,440,809 02

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$646,535 70		\$106,482 33		\$15,681 00	\$1,275 00	\$1,125 00	\$13,500 00	\$784,582 09
Reinsurance	312,386 14		2,236 16		11,470 00		238 00	11,650 00	337,990 30
Net unpaid claims....	334,149 02		104,226 17		4,211 00	1,275 00	890 00	1,850 00	446,601 79
Unearned premiums: Fire, \$3,086,034.49; other than fire, \$338,713.57; total.....	\$3,424,748 06								
Estimated taxes hereafter payable	109,500 00								
Contingent commissions, etc.	9,484 77								
Reserve for loss adjustments	10,164 58								
Unpaid bills									5,558 28
TOTAL LIABILITIES, except capital.									\$4,006,057 48
NET SURPLUS, including statutory deposit.									1,434,751 54
TOTAL									\$5,440,809 02

GENERAL REVIEW.

HISTORY.—This company was established in 1808. Its subscribed capital is £2,200,000, divided into 220,000 shares of £10 each, of which £1,320,000 has been paid in. It entered the United States in 1886.

Early in 1904 this company absorbed the Manchester Assurance Company, Limited, of Manchester, England.

Policies are issued and guaranteed by this company under the title, "Atlas Underwriters Agency," and policies are issued under the title "The Manchester Underwriters Agency."

As of May 31, 1921, this company reinsured the outstanding policies of the Atlas National Insurance Company, of Sioux Falls, South Dakota.

HOME OFFICE RESOURCES.—As all assets of the company (other than life insurance funds) are liable for the pay-

ment of losses, wherever incurred, we present the following information from the Home Office balance sheet: Total assets, December 31, 1919, \$32,892,640; capital paid in, \$1,283,040, and net surplus, \$4,432,537. (An arbitrary rate of exchange has been used; see note page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute both at its home and in this country.

The United States Branch is under competent and experienced management. It transacts a full business and its operations in this country have been profitable. The premium income increased considerably in 1918, 1919 and 1920, and reduced slightly in 1921. Its operation expenses are moderate, and its loss ratio has been normal. The expense ratio was above the average in 1921, and the company had a considerable underwriting loss in that year.

ATLAS ASSURANCE COMPANY, LIMITED — *Continued.*

Its loss paying record is excellent under all conditions. The securities owned are high grade and yield a good return. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, Western Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference, Western Hall and Adjustment Association.

UNITED STATES MANAGER.—Oswald G. Boyle, 100 William Street, New York; Ins. Exchange Bldg., Chicago, Ill.

UNITED STATES TRUSTEES.—New York Life Insurance and Trust Company, New York, N. Y.

LOCAL BOARD OF DIRECTORS, NEW YORK.—Frank Lock, chairman, Walter P. Bliss, Wilham R. Cross, Edwin G. Merrill and Tompkins Mc Ilvaine.

KINDS OF INSURANCE WRITTEN.—In the United States it writes fire, automobile, sprinkler leakage, earthquake, ex-

plosion, war risk, tornado, riot, hail, and civil commotion insurance. Its Home Office writes fire, life, employers' liability, accident and burglary insurance.

TERRITORY.—It operates direct, or by reinsurance, all over the Continent of Europe, and has branches or direct agencies in India, in all of the principal Asiatic Ports, Africa, Australia, New Zealand, South America, the West Indian Islands, Central America, Mexico Philippine Islands and Cuba.

In the United States it is licensed in all the States and Territories except Alaska and Mississippi.

DEPARTMENTS.—

Pacific Coast Department, F. J. Devlin, manager, San Francisco.

Western Department, E. W. Jewell, General agent, Chicago, Ill.

General Agents for Louisiana and Mississippi, L. Monroe & Sons, New Orleans.

General Agents for Texas, Beers, Kenison & Co., Galveston.

General Agents for Arkansas, Coates & Raines, Little Rock, Ark.

General Agents for Tennessee, Hall & Benedict, Nashville, Tenn.

General Agents for Florida, Mills & Whitner, Jacksonville, Fla.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Lines.	Totals
Gross premiums.....	\$6,873,498 18		\$774,092 17		\$169,470 77	\$29,513 33	\$14,959 28	\$62,948 64	\$7,924,872 87
Reinsurance	2,201,908 52		43,325 73		55,132 81		6,336 76	12,713 21	2,319,912 03
Return premiums.....	1,460,306 31		176,513 55		34,060 22		6,249 91	33,173 10	1,715,298 09
Net premiums.....	3,211,278 35		554,852 89		80,287 74	29,513 33	1,772 61	11,962 83	3,869,667 75
Losses to prms. writ'n	60.5		65.3		25.0	80.5	81.9	2.8	
Interest, etc.			206,078 09						206,078 09
Received from Home Office.....			3,348 40						3,348 40
					Profit on sale of securities				987 50
					TOTAL INCOME				\$4,100,061 74

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Lines.	Totals
Gross amount paid for losses.....	\$3,512,135 09		\$393,654 32		\$49,086 79	\$23,760 30	\$3,418 37	\$760 00	\$3,982,764 87
Reinsurance	1,533,092 02		22,655 80		28,961 82		1,966 10	417 53	1,592,098 07
Salvage	28,173 01		8,274 72						36,447 73
Net amt. paid policyholders for losses..	1,945,870 06		362,724 00		20,074 97	23,760 30	1,452 27	342 47	2,354,224 07
Underwriting expenses.			\$1,893,859 68						1,893,859 68
Investment expenses.....			7,985 05						7,985 05
Loss on sale of ledger assets			53,876 25						53,876 25
					Remittance to Home Office.....				28,812 48
					TOTAL DISBURSEMENTS				\$4,338,756 53

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 63.0%; underwriting expenses, 48.6%; underwriting loss, 13.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 64.9%; expenses incurred, 49.7%; underwriting loss, 14.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$337,752,750; motor vehicle, \$26,167,217; tornado, etc., \$19,164,955; sprinkler leakage, \$2,536,615; riot, etc., \$2,635,213; earthquake, \$3,000; net risks in force on business effective prior to January 1, 1921, fire and misc., \$293,481,037; net premiums in force on business on and after January 1, 1921, fire, \$3,157,269.10; motor vehicle, \$542,787.65; tornado, etc., \$80,979.72; sprinkler leakage, \$2,739.85; riot, etc., \$11,700.90; earthquake, \$9.25; net premiums in force on business effective prior to January 1, 1921, fire and misc., \$2,826,292.32.

UNDERWRITING EXHIBIT, 1921.—Premiums earned dur-

ing 1921, \$3,771,410.67; gain from underwriting profit and loss items, \$18,020.15; total, \$3,789,430.82.

Losses incurred during 1921, \$2,450,790.06; underwriting expenses incurred during 1921, \$1,874,874.32; total, \$4,325,664.38.

Loss from underwriting during 1921, \$536,233.56.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$200,299.54; profit on investments during 1921, \$271,518.56; total, \$471,818.10.

Loss on investments during 1921, \$53,876.25; investment expenses incurred during 1921, \$7,985.05; total, \$61,861.30.

Gain from investments during 1921, \$409,956.80.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$409,956.80; remittances from Home Office, \$3,348.40; total, \$413,305.20.

Losses: Underwriting, \$536,233.56; remittances to Home Office, \$28,812.48; total, \$565,046.04.

ATLAS ASSURANCE COMPANY, LIMITED — *Continued.*

Surplus, including deposit capital, U. S. Branch, December 31, 1920, \$1,586,492.38; decrease, \$151,740.84;

surplus, including deposit capital, U. S. Branch, December 31, 1921, \$1,434,751.54.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$654,529 98
Interest due and accrued thereon.....	4,584 81
Cash in banks and office.....	72,607 75
Agent's balances not over three months due.....	57,800 56
Balances due from other companies.....	16,139 15

TOTAL ADMITTED ASSETS..... \$805,662 25

INCOME, CANADIAN BRANCH, 1921.

Gross premiums, \$943,679.86; reinsurance, \$67,158.13; return premiums, \$142,964.53; net premiums.....	\$733,557 20
Interest, etc.....	36,420 30

TOTAL INCOME \$769,977 50

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS.....	\$37,073 88
Unearned premiums.....	458,153 96
Estimated taxes hereafter payable.....	14,997 41
Contingent commissions, etc.....	6,350 00

TOTAL LIABILITIES, except capital. \$516,575 25
NET SURPLUS Canadian branch..... 289,087 00

TOTAL \$805,662 25

DISBURSEMENTS, CANADIAN BRANCH, 1921

Fire: Gross amount incurred for losses, \$434,017.07; reinsurance, \$56,064.43; salvage, \$344.34; net amount incurred for losses	\$377,608 30
General expenses and taxes.....	327,746 79

TOTAL DISBURSEMENTS \$705,355 09

ATWOOD FIRE INSURANCE COMPANY.

80 Maiden Lane, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$669,860 00
Interest due and accrued thereon.....	11,245 28
Cash in banks and office.....	41,780 15
Agents' balances not over three months due.....	12,619 40
Other admitted assets.....	4,491 45

TOTAL ADMITTED ASSETS..... \$739,996 28

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Total, \$10,392.86; reinsurance, \$2,418.75; net unpaid claims	\$7,974 11
Motor vehicle: Total, \$2,255; reinsurance, \$150; net unpaid claims.....	2,105 00

TOTALS: Total, \$12,647.86 reinsurance, \$2,568.75; net unpaid claims..... \$10,079 11

Unearned premiums: Fire, \$31,135.52; other than fire, \$7,599.54; total	\$38,735 06
Salaries, rents, etc.....	1,280 00
Estimated taxes hereafter payable.....	2,600 00
Contingent commissions, etc.....	7,425 50
Estimated expenses for adjustment unpaid losses	500 00

TOTAL LIABILITIES, except capital. \$60,619 67
CAPITAL PAID UP..... 300,000 00
NET SURPLUS 379,376 61

TOTAL \$739,996 28

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of New York, December 26, 1919, and was licensed February 9, 1920, with an authorized subscribed and paid-in capital of \$300,000 and a surplus of like amount. Shares, par value \$50 were sold at \$100, thus providing the surplus. There was no expense of promotion, which is highly commendable.

MANAGEMENT AND REPUTATION.—The officers and direct-

ors of this company hold similar offices in the Preferred Accident Insurance Company of New York, which company writes general casualty lines, such as accident, health, auto and teams property damage, burglary and theft, fidelity, surety and liability insurance. The company has substantial backing, virtually the same as that supporting the Preferred Accident Insurance Company of New York.

The company reduced its writings in 1921 under that of its first year, 1920, resulting in a high loss and expense

ATWOOD FIRE INSURANCE COMPANY — *Continued.*

ratio to premiums written. No dividend was paid and a substantial amount was added to surplus.

On December 31, 1921, the directors owned \$6,500 par value of the capital stock, 5,593 shares being owned by the Preferred Accident Insurance Company, of New York.

The securities valuations in the statement are those fixed by the Convention of Insurance Commissioners.

KIND OF INSURANCE WRITTEN.— Fire, automobile fire and theft, property damage and collision.

OFFICERS.— President, Kimball C. Atwood; vice-president, Phineas C. Lounsbury; secretary, Wilfrid C. Potter; treasurer, George H. Ackerman.

DIRECTORS.—

The directors, who are also the directors of the Preferred Accident Insurance Company, are:

Atwood, Kimball C., president Preferred Accident Insurance Company.

Lounsbury, Hon. Phineas C., ex-Governor of Connecticut, chairman of board, Atlantic National Bank, New York.

Morrison, David M., capitalist, New York.

Johnson, Gilbert H., iron manufacturer, New York.

Ackerman, George H., treasurer Preferred Accident Insurance Company.

Potter, Wilfred C., secretary Preferred Accident Insurance Company.

Young, William E., with Harris, Winthrop Co., bankers, New York.

Whitney, A. E., of H. N. Whitney and Sons, bankers, New York.

Spencer, Charles H., Passaic, N. J.

Atwood, Jr., Kimball C., vice-president The Atwood Grapefruit Co., New York.

Lanpher, Henry S., New York.

Biglow, L. H., L. H. Biglow & Co., stationers, New York.

Heywood, Robt. R., president Heywood, Strasser & Voigt Litho Co., New York.

STOCKHOLDERS' ANNUAL MEETING.— First Tuesday after the second Monday in January.

TERRITORY.— Licensed in Conn., Ill., Ind., Mass., N. J., N. Y., Penna., R. I.

GENERAL AGENT.— Jackson-Smith Agency, Inc., New York, N. Y., metropolitan and suburban agents.

INCOME, 1921.

Fire: Gross premiums, \$105,829.09; reinsurance, \$20,268.24; return premiums, \$39,349.18; net premiums.....	\$46,211 67
Motor vehicle: Gross premiums, \$22,981.69; reinsurance, \$1,621.80; return premiums, \$6,205.84; net premiums.....	15,094 05
TOTALS: Gross premiums, \$128,810.78; reinsurance, \$21,890.04; return premiums, \$45,615.02; net premiums...	\$61,305 72

Interest, etc. \$33,793 97

TOTAL INCOME \$95,099 09

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$48,757.81; reinsurance, \$7,482.89; salvage, \$1,138.71; net amount paid policyholders for losses \$40,136 21

Motor vehicle: Gross amount paid for losses, \$10,872.33; reinsurance, \$3,262.53; salvage, \$59.60; net amount paid policyholders for losses..... 7,550 20

TOTALS: Gross amount paid for losses, \$59,630.14; reinsurance, \$10,745.42; salvage, \$1,198.31; net amount paid policyholders for losses..... \$47,686 41

Underwriting expenses \$46,353 30

TOTAL DISBURSEMENTS \$94,039 71

RATIOS TO PREMIUMS WRITTEN.— Losses paid: fire, 86.9%; motor vehicle, 50.0%; losses incurred: fire, 91.5%; vehicle, 30.6%; underwriting expenses, 75.6%; underwriting loss, 6.1%.

RATIOS TO PREMIUMS EARNED.— Losses incurred: fire, 54.4%; motor vehicle, 5.9%; expenses incurred, 45.1%; underwriting loss, 4.8%.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921, \$5,200,712; motor vehicle, \$726,460; net risks in force on business effective prior to January 1, 1921, \$1,224,694; net premiums in force on business on and after January 1, 1921: fire, \$39,755.13; motor vehicle, \$15,199.08; net premiums in force on business effective prior to January 1, 1921, \$13,769.86.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$77,759.22; gain from underwriting profit and loss items, \$476.07; total, \$78,235.29.

Losses incurred during 1921, \$46,909.52; underwriting expenses incurred during 1921, \$35,046.59; total, \$81,956.11. Loss from underwriting during 1921, \$3,720.82.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$34,827.82; profit on investments during 1921, \$25,550; total, \$60,377.82.

Investment expenses incurred during 1921, \$29.23.

Gain from investments during 1921, \$60,348.59.

GAIN AND LOSS EXHIBIT, 1921.— Gain from investments, \$60,348.59.

Loss from underwriting, \$3,720.82.

Surplus, December 31, 1920, \$322,748.84; increase, \$56,627.77; surplus, December 31, 1921, \$379,376.61.

AUTOCAR FIRE AND ACCIDENT INSURANCE COMPANY, LTD.,

Montreal Trust Bldg., Montreal, Quebec.

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921	
Bonds and stocks owned.....	\$54,531 00
Interest due and accrued thereon.....	273 75
Cash in banks and office.....	370 15
Agents' balances not over three months due	10,610 92

TOTAL ADMITTED ASSETS, in Canada \$65,785 82

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.	
Unearned premiums.....	\$9,076 14
Contingent commissions, etc.....	500 00
Funds held under reinsurance treaties.....	149 80

TOTAL LIABILITIES, except capital. \$9,725 94
NET SURPLUS, Canadian Branch..... 56,059 88

TOTAL \$65,785 82

GENERAL REVIEW.

HISTORY.—This company was established in 1919 to write all classes of insurance except life. The authorized capital is £500,000, of which £250,000 is subscribed and £125,001 paid in. The chairman of the board is Edward M. Iliffe, of Mess. Iliffe & Sons, Ltd., a large publishing house. This company was admitted August 1, 1921, to the Dominion of Canada to write fire insurance.

MANAGEMENT AND REPUTATION.—It is represented in Canada by the Montreal Agencies, Ltd., of Montreal, a subsidiary of the Montreal Trust Company, which office also represents as Canadian managers the Queensland Insurance Company of Sydney, Australia. The Montreal Agencies, Ltd., has a branch office in Winnipeg, which has charge of its business in Alberta, Saskatchewan and Manitoba, and a branch also at Vancouver for British Columbia. All other agents report direct to Montreal. The business of the Autocar will be extended throughout the various provinces of the Dominion.

The underwriting is in charge of Mr. J. D. Cherry, formerly connected with the Royal Insurance Company, Ltd., of Liverpool.

HOME OFFICE RESOURCES.—All the assets are liable for losses here. The Home Office balance sheet, December 31, 1921, shows assets of £199,070 (\$995,350); capital paid up, £125,001 (\$625,005). (An arbitrary rate of exchange has been used, see page vii.)

The company ceased writing marine insurance in April, 1921, and the volume of the fire business transacted is a large percentage of the total and the company does a substantial foreign business having recently entered Canada as above referred to and it also operates in India and the Near East.

A substantial volume of miscellaneous business is transacted being largely motor car insurance in the United Kingdom only.

INCOME, CANADIAN BRANCH, (Three Months), 1921

Fire: Gross premiums, \$25,413.36; reinsurance, \$735.75; return premiums, \$2,729.90; net premiums, \$21,947.71; total income, \$21,947.71.

DISBURSEMENTS, CANADIAN BRANCH, 1921.

Fire: Net amount paid policyholders for losses, \$1,375.32; underwriting expenses, \$11,685.03; total disbursements, \$13,060.35.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$1,976,897.75; net premiums in force on business on and after January 1, 1921, \$21,484.73.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$21,947.71.

Losses incurred during 1921, \$1,375.32; underwriting expenses incurred during 1921, \$11,685.03; total, \$13,060.35.

Gain from underwriting during 1921, \$8,887.36.

AUTOMOBILE INSURANCE ASSOCIATION,

Pierce Building, St. Louis, Mo.

GENERAL REVIEW.

HISTORY.—This is an association organized under the laws of Missouri in January, 1922, and began business in the same month. It operates as an unlimited co-partnership. Two hundred thousand dollars has been subscribed and paid in and this amount has been deposited in United States Government Bonds with the Insurance Department of the State of Missouri. It was organized to write fire, theft, collision liability and property damage insurance on automobiles. For the present it will write fire, theft and collision only. It operates on the stock company basis with no mutual, reciprocal or inter-insurance features and will comply with the laws applicable to stock companies in regard to reserves. The shares in this co-partnership are held by eleven individuals as follows:

Charles L. Crane, the manager of this association and president of the Charles L. Crane Agency in St. Louis.

William W. LaBeaume, secretary of this association.

Charles G. Petrie, connected with the management of this association.

John R. Scott, president of this association and a prominent railroad director.

Johns S. Leahy of Leahy & Saunders, attorneys.

Charles H. Duncker of Torlicht-Duncker Carpet Company.

Thomas D. Petrie, Rice-Stix Dry Goods Company.

J. Garneau Weld.

Frank M. Crane.

Harry M. White of the Crane Agency.

George N. Meissner, general manager of General Baking Company.

MANAGEMENT AND REPUTATION.—The association is under the management of Charles L. Crane, who is capable and in excellent repute. He is president of the Charles L. Crane Agency at St. Louis where he has been active in the

AUTOMOBILE INSURANCE ASSOCIATION — *Continued.*

insurance business for many years in the local and general agency business. Associated with Mr. Crane in the management are William W. LaBeaume and Charles G. Petrie, both experienced insurance men who are also interested in the Charles L. Crane Agency.

The formation of this organization is unusual as it is not a stock company although it will conduct its business along the accepted lines of that class, nor is it a mutual,

reciprocal or inter-insurance exchange. In accordance with an "Underwriting Agreement" it will file statements with the State Insurance Department, and observe the laws, rules and regulations of that Department applying to corporations underwriting these classes.

It has not operated long enough to have established any records, but as indicated above the management is capable and in excellent repute.

AUTOMOBILE INSURANCE COMPANY,

650 Main Street, Hartford, Conn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$604,200 00	Cash in banks and office	2,354,489 01
Interest due and accrued thereon.....	20,507 52	Agents' balances not over three months due.	2,182,728 79
Loans on collateral security	589,750 00	Interest accrued on bank balances.....	1,046 82
Interest accrued thereon.....	11,322 08	Reinsurance due on paid losses.....	748,223 52
Bonds and stocks owned.....	5,389,164 00	Salvage on hand, automobile.....	15,559 00
Interest accrued thereon	53,511 39	TOTAL ADMITTED ASSETS	\$11,970,502 13

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Other Lines.	Totals
Total	\$875,105 83	\$1,734,732 16	\$362,615 00	\$199,226 91	\$7,992 50	\$492 00	\$4,454 33	\$1,859 74	\$3,236,479 57
Reinsurance	259,023 95	886,133 19	.....	61,047 71	4,142 47	324 00	276 92	539 00	1,241,487 24
Net unpaid claims...	586,061 88	898,598 97	362,615 00	138,179 20	3,850 03	168 00	4,177 91	1,320 74	1,994,992 33
Unearned premiums.....	\$5,669,568 38			Estimated expenses of investigation and adjustment of losses					40,699 85
Dividends to stockholders unpaid.....	50,000 00			TOTAL LIABILITIES, except capital.					\$8,120,552 82
Salaries, rents, etc.	24,066 74			CAPITAL PAID UP					2,000,000 00
Estimated taxes hereafter payable.....	273,032 99			NET SURPLUS					1,849,949 31
Contingent commissions, etc.	25,000 00			TOTAL ...					\$11,970,502 13
Funds held under reinsurance treaties	42,902 31								
Other liabilities	290 22								

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Connecticut June 13, 1907, as the Manufacturers Fire and Marine Insurance Company, with an authorized capital of \$2,000,000. Early in 1912 its charter was secured by the Aetna Life Insurance Company interests, and it began business in April, 1913, with \$300,000 capital and \$300,000 surplus paid in. Its stock, par value \$100 per share, was paid in at \$200 per share.

On February 3, 1915, the stockholders voted to increase the paid-in capital from \$300,000 to \$1,000,000, the new stock to be sold at \$200 per share. On July 8, 1915, the paid-in capital was increased to \$500,000, and \$200,000 was added to surplus. In December, 1915, the paid-in capital was increased to \$1,000,000 and \$500,000 additional surplus was paid in, and as of June 30, 1917, the capital was further increased to \$2,000,000 by the issuance of 10,000 additional shares of stock at \$200 per share, thus adding \$1,000,000 to surplus. The capital stock of the company is controlled by the Aetna Life Insurance Company.

This company is authorized by its charter to write all lines of fire and marine insurance, including use and occupancy, loss of profits, and any other consequential loss resulting from destruction or damage to property by fire, water, explosion, or other casualties or calamities.

Policies entitled "Fire and Marine Underwriters Agency" are issued and guaranteed by this company.

MANAGEMENT AND REPUTATION.—The company is under the same management as the Aetna Casualty and Surety Company and the Aetna Life Insurance Company, of Hart-

ford, Conn., and prior to 1915 wrote automobile fire insurance in conjunction with the liability business of those companies. It now writes a general fire and marine business.

On December 31, 1921, the directors owned \$81,100, par value, of the capital stock.

The company greatly increased its writing in the last several years until the end of 1920, requiring heavy additions to its unearned premium liability. In 1921, its premium income was reduced and its unearned premium liability was also reduced, showing an underwriting profit of \$105,746.33.

The company has paid \$200,000 in dividends each year in 1918, 1919, 1920 and 1921.

The company's average loss and expense ratios have been low.

Its loss paying reputation is excellent.

Its investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific and Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Ocean and inland marine lines, fire, hail, windstorm, explosion, parcel post, aircraft, all risk jewelry, fine arts, registered mail, sprinkler leakage and baggage insurance; also fire, theft, collision and loss of use insurance on automobiles.

TERRITORY.—Licensed in all States and Territories ex-

AUTOMOBILE INSURANCE COMPANY — *Continued.*

cept Alaska, Guam, N. M., P. I., Canada, Virgin Islands and Porto Rico.

DIVIDENDS.— It paid a dividend of 10% on \$300,000 capital stock in 1914; \$28,000 in 1915; 7% on \$1,000,000 capital stock in 1916; 5% on \$2,000,000 capital stock in 1917. In 1918, 1919, 1920 and 1921, 10%. Since beginning business it has paid \$1,028,000 to stockholders in dividends.

OFFICERS.— President, M. G. Bulkeley; vice-president, M. B. Brainard; vice-president and treasurer, C. H. Remington; assistant treasurer, M. G. Bulkeley, Jr.; secretaries, J. C. Barden, W. Ellwood Jones, John S. Turn (New York Branch), C. R. Ebert (Marine Department); assistant secretaries, G. R. Fulton, H. J. Parker, and R. R. Stone; agency secretary, W. L. Mooney; auditor, W. E. A. Bulkeley.

DIRECTORS.—

Brainard, M. B., vice-president Aetna Life Ins. Co.

Bulkeley, Morgan G., president Aetna Life Ins. Co.

Bulkeley, M. G., Jr., treasurer Aetna Life Ins. Co.

Bulkeley, W. E. A., auditor Aetna Life Ins. Co.

Dunham, S. G., president Hartford Electric Light Co.

Enders, J. O., president United States Bank.

English, J. L., vice-president Aetna Life Ins. Co.

Remington, C. H., vice-president Aetna Life Ins. Co.

STOCKHOLDERS' ANNUAL MEETING.— First Wednesday in February.

DEPARTMENT BRANCH OFFICES.—

New York Branch, 100 William street, John S. Turn, secretary.

New York Marine Branch, 82 Beaver street, C. R. Ebert, marine secretary.

Western Branch, 33 Pine street, San Francisco, Cal., J. R. Molony, manager.

Farm Department, Insurance Exchange, Chicago, Ill., James Silhanek, manager.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Other Lines.	Totals
Gross premiums.....	\$9,493,372 18	\$4,190,847 60	\$4,039,273 16	\$2,048,516 79	\$224,089 36	\$118,491 26	\$31,478 52	\$223,288 06	\$20,469,336 93
Reinsurance	2,546,432 63	1,450,268 68	37,672 95	256,210 91	80,708 22	31,684 32	1,509 14	32,118 94	4,436,005 99
Return premiums....	2,317,906 20	802,502 50	1,568,835 78	345,420 98	46,761 28	5,090 86	52,055 01	116,495 50	5,254,823 11
Net premiums.....	4,629,243 15	1,938,076 42	2,432,764 43	1,446,878 90	96,619 86	81,707 08	77,964 37	74,673 62	10,777,927 83
Losses to prime writ'n	57.8	32.8	95.3	58.0	11.6	56.4	42.9	9.4	
Interest and rents.....			\$335,335 83						372 51
Borrowed money			700,000 00						
					Other income				372 51
					TOTAL INCOME				\$11,813,636 17

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Other Lines.	Totals
Gross amount paid for losses.....	\$4,464,311 55	\$4,378,242 00	\$2,419,380 83	\$1,051,241 95	\$19,918 44	\$56,053 21	\$35,799 04	\$30,545 90	\$12,455,493 03
Reinsurance	1,771,722 70	3,590,470 15	5,041 35	207,311 46	8,739 14	9,968 76	845 46	23,404 93	5,617,501 91
Salvage	14,701 06	152,595 11	96,197 14	4,519 56			1,492 79	52 50	209,556 16
Net amt. paid policy- holders for losses..	2,677,887 79	635,176 74	2,318,142 36	839,410 93	11,179 30	46,086 45	33,460 79	7,088.56	6,568,432 92
Underwriting expenses.			\$4,149,369 36						
Dividends to stockholders			200 000 00						
Decrease in liabilities during the year on account of reinsurance treaties			219,136 79						
					Borrowed money repaid				700,000 00
					Interest on borrowed money				21,384 89
					Other disbursements				39,597 94
					TOTAL DISBURSEMENTS				\$11,897,921 90

RATIOS TO PREMIUMS WRITTEN.— Losses incurred, 62.6%; underwriting expenses, 38.5%; underwriting profit, 1.0%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 61.1%; expenses incurred, 37.9%; underwriting profit, 1.0%.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921, fire, \$454,077.445; ocean marine, \$36,276,003; motor vehicle, \$140,404,804; aircraft, \$10,000; inland nav. and trans., \$63,009,146; tornado, etc., \$21,922,235; sprinkler leakage, \$8,344,230; riot, etc., \$43,342,656; net risks in force on business effective prior to January 1, 1921, \$330,489,344; net premiums in force on business on and after January 1, 1921, fire, \$4,400,396; ocean marine, \$786,632; motor vehicle, \$2,182,374; aircraft, \$916; inland nav. and trans., \$462,264; tornado, etc., \$114,814; sprinkler leakage, \$74,771.08; riot, etc., \$53,505; net premiums in force on business effective prior to January 1, 1921, \$2,979,679.

UNDERWRITING EXHIBIT, 1921.— Premiums earned dur-

ing 1921, \$11,042,551.60; loss from underwriting profit and loss items, \$6,595.18; total, \$11,035,956.42.

Losses incurred during 1921, \$6,750,426.10; underwriting expenses incurred during 1921, \$4,179,783.99; total, \$10,930,210.09.

Gain from underwriting during 1921, \$105,746.33.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$301,332.86; profit on investments during 1921, \$1.68; total, \$301,334.54.

Loss on investments during 1921, \$71,517.30; investment expenses incurred during 1921, \$10,126.62; total, \$81,643.92.

Gain from investments during 1921, \$219,690.62.

GAIN AND LOSS EXHIBIT, 1921.— Gains: Underwriting, \$105,746.33; investments, \$219,690.62; total, \$325,436.95.

Loss from dividends, \$200,000.00.

Surplus, December 31, 1920, \$1,724,512.36; increase, \$125,436.95; surplus, December 31, 1921, \$1,849,949.31.

BALTICA INSURANCE COMPANY, LTD.,

Copenhagen, Denmark.

UNITED STATES BRANCH, 45 JOHN STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$2,200,808 00	Agents' balances not over three months due.....	99,519 84
Interest due and accrued thereon.....	31,252 91	Reinsurance due on paid losses.....	29,988 39
Cash in banks and office.....	101,713 66	TOTAL ADMITTED ASSETS.....	\$2,463,282 80

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.	
Total	\$265,594 00	\$218,422 00	\$16 00	\$167,450 00	\$233 00	.....	\$127 00	.....	\$651,842 00	
Reinsurance	46,581 00	19,683 00	.....	3,305 00	47 00	.....	1 00	.....	69,617 00	
Net unpaid claims...	219,013 00	198,739 00	16 00	164,145 00	186 00	.....	126 00	.....	582,225 00	
Unearned premiums: fire, \$834,480.13; other than fire, \$53,794.65; total.....			\$888,274 78	TOTAL LIABILITIES, except deposit capital.						\$1,487,229 78
Salaries, rents, etc.....			3,500 00	DEPOSIT CAPITAL.						400,000 00
Estimated taxes hereafter payable.....			6,500 00	NET SURPLUS, U. S. BRANCH, including deposit capital.						976,053 02
Estimated expense of adjustment of o/s losses.			6,730 00	TOTAL.						\$2,463,282 80

GENERAL REVIEW.

HISTORY.—This company was established in 1915. It is an exclusively Danish company, the majority of the stock being owned by prominent Danish banks and steamship companies whose managers are all members of the board of directors of this company.

The authorized capital of the company is 17,000,000 crowns with 25% actually paid in. No stock of the company can be transferred without the consent of the board of directors.

The company was admitted to the United States in January, 1919, its license being granted by the New York Insurance Department on January 16, 1919.

HOME OFFICE RESOURCES.—The home office balance sheet as of December 31, 1920 shows the following items:

Assets, crowns, 52,154,000 (\$13,560,004); capital paid in, crowns, 4,250,000 (\$1,105,000); surplus, crowns, 2,375,983.35 (\$617,755.56). (An arbitrary rate of exchange has been used; see note page vii).

MANAGEMENT AND REPUTATION.—The company is in excellent repute at its home, and is under conservative management.

The United States manager for the fire department is Franklin W. Fort, secretary of the Eagle Fire Insurance Company, Newark, N. J. who is in excellent repute. O'Keeffe & Lynch are United States managers of the marine

department. They also act in the same capacity for the New Jersey Insurance Company, and United States Marine Insurance Company of New Jersey.

The company transacts a direct marine insurance business in this country and also a fire reinsurance business.

In 1920 the loss ratio was normal and the expense ratio low, but the unearned premiums increased greatly, and the company had an underwriting loss of \$270,632.76. In 1921 the premium volume was reduced very materially, the loss ratio was high and there was a considerable underwriting loss. The United States Branch operates at a low expense ratio.

The securities owned by the United States Branch are of excellent character, and are carried at market quotations rather than the higher valuations fixed by the convention of Insurance Commissioners.

TERRITORY.—In the United States it is licensed in Colo., Del., Ill., Ia., La., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., O., Pa., Tex. and W. Va.

The United States Trustee is the Guaranty Trust Company, New York City.

UNITED STATES MANAGERS.—Fire Department, Franklin W. Fort, Newark, N. J.; Marine Department, O'Keeffe & Lynch, 48 Beaver street, New York.

KINDS OF BUSINESS WRITTEN.—The United States Branch writes direct marine insurance and fire reinsurance.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,965,243 64	\$312,296 07	\$8,128 68	\$218,806 20	\$30,905 22	\$228 95	\$1,796 67	\$5,727 31	\$2,543,134 74
Reinsurance	315,021 99	31,546 09	.....	1,881 37	3,778 98	113 22	244 18	1,569 95	354,156 68
Return premiums.....	578,330 15	37,893 38	2,129 40	103,745 53	8,672 77	.....	500 17	1,452 00	732,723 40
Net premiums.....	1,071,891 50	242,857 70	5,999 28	113,179 30	18,453 47	115 73	1,052 32	2,705 36	1,456,254 66
Losses to prms. writ'n	65.7	169.6	7.7	247.2	8.1	.....	16.7	.....	.....
Interest, etc.			\$134,067 35	Gross profit on sale or maturity of bonds..					30,802 58
Received from home office.....			155,000 00	TOTAL INCOME.					\$1,776,124 59

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$858,537 34	\$412,420 80	\$314 19	\$281,790 06	\$1,833 67	.....	\$182 30	.....	\$1,555,278 38
Reinsurance	138,593 47	455 81	.....	1,921 07	314 73	.....	5 77	.....	141,290 85
Salvage	15,171 23	31 01	47 77	8 14	17 85	.....	35	.....	15,276 35
Net amt. paid policyholders for losses..	704,772 64	411,933 98	406 42	279,800 87	1,501 09	.....	176 18	.....	1,398,711 18

BALTICA INSURANCE COMPANY—*Continued*

Underwriting expenses.....	\$484,753 77
Remitted to home office.....	65,901 33
Gross loss on sale of bonds.....	108 75
TOTAL DISBURSEMENTS	\$1,949,475 03

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 96%; underwriting expenses, 33.2%; underwriting loss, 22.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 89.2%; expenses incurred, 30.7%; underwriting loss, 22.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$978,220.51; ocean marine, \$19,231.58; motor vehicle, \$1,904.23; inland nav. and trans., \$12,184.58; tornado, etc., \$30,605.59; hail, \$26.18; sprinkler leakage, \$3,344.77; riot, etc., \$12,193.11, net risks in force on business effective prior to Jan. 1, 1921, \$472,296.74, net premiums in force on business on and after Jan. 1, 1921, fire, \$1,044,429.53; ocean marine, \$30,316.15; motor vehicle, \$5,642.32; inland nav. and trans., \$8,804.14; tornado, etc., \$17,716.71; hail, \$115.73; sprinkler leakage, \$993.68; riot, etc., \$2,462.45; net premiums in force on business effective prior to Jan. 1, 1921, \$509,434.67.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,550,227.42; loss from underwriting profit and loss items, \$34,839.26; total, \$1,515,388.16.

Losses incurred during 1921, \$1,383,762.79; underwriting expenses incurred during 1921, \$476,221.08; total \$1,859,983.87.

Loss from underwriting during 1921, \$344,595.71.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$129,357.79; profit on investments during 1921, \$154,051.90; total, \$284,009.69.

Loss on investments during 1921, \$108.75; investment expenses incurred during 1921, \$2,762.69; total, \$2,871.44.

Gain from investments during 1921, \$281,138.25.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$281,138.25; remitted from home office, \$155,000.00; total, \$436,138.25.

Losses: Underwriting, \$344,595.71; remitted to home office, \$65,901.33; total, \$410,497.04.

Surplus, December 31, 1920, \$950,411.81; increase, \$25,641.21; surplus, December 31, 1921, \$976,053.02.

BALTIMORE AMERICAN INSURANCE COMPANY.

411 East Baltimore Street, Baltimore, Md.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$57,638 34
Rents due and accrued.....	427 00
Mortgage loans on real estate.....	764,579 50
Interest due and accrued thereon.....	10,113 54
Loans on collateral security.....	44,825 00
Interest due and accrued thereon.....	119 51
Bonds and stocks owned.....	648,008 90
Interest due and accrued thereon.....	7,455 93
Cash in banks and office.....	48,995 53
Agents' balances not over three months due.....	53,478 78
Other admitted assets.....	200 00

TOTAL ADMITTED ASSETS..... \$1,635,842 03

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: total, \$35,313.73; reinsurance, \$13,079.31; net unpaid claims	\$22,234 42
Unearned premiums: fire, \$353,908.91; other than fire, \$991.81; total.....	354,900 72
Amount reclaimable on perpetual deposits..	105 50
Salaries, rents, etc.,.....	1,000 00
Estimated taxes hereafter payable.....	22,000 00
Contingent commissions, etc.....	2,000 00
Estimated expenses of adjustment of losses.....	700 00

TOTAL LIABILITIES, except capital.	\$402,940 64
CAPITAL PAID UP.....	500,000 00
NET SURPLUS	732,901 39

TOTAL \$1,635,842.03

GENERAL REVIEW.

HISTORY.—This company began business September 20, 1880, with \$215,000 capital, which later was reduced to \$200,000. It lost \$330,562.35 in the Baltimore conflagration in 1904 and the stockholders promptly paid in \$150,000, thereby keeping the capital intact, and maintaining a working surplus. Only two other local stock companies survived the Baltimore disaster.

During 1911 its capital was increased from \$200,000 to \$500,000 by the issuance of 12,000 shares (par value \$25), at \$40 per share. The stock was all paid in during the year, with \$180,000 surplus.

The par value of the stock is \$25 per share.

Prior to 1918 its corporate title was German-American Fire Insurance Co.

MANAGEMENT AND REPUTATION.—The company is backed by substantial interests. The control is not closely held.

On December 31, 1921, the directors owned \$87,261.25, par value, of the \$500,000 capital.

The company is in excellent repute concerning its treatment of loss claims. The volume of business written is conservative in proportion to the company's net resources. Its expense of management is normal and its average loss ratio is low.

Its investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The largest item of real estate is the company's office building, No. 411 E. Baltimore street, corner Custom House avenue, carried at \$40,000.

The mortgage loans are secured by Maryland property, mainly in Baltimore, valued at nearly three times the amount loaned thereon.

BALTIMORE AMERICAN INSURANCE COMPANY —Continued.

The security for the collateral loans is of the same general character.

AFFILIATION.—Western Insurance Bureau.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—It is licensed in Conn., D. C., Ill., Md., Mass., Mich., N. J., N. Y., O. and Pa.

DIVIDENDS.—In recent years it has paid dividends as follows: 1900 to 1902, inc., 6%; 1903, 8%; 1904, 5½%; 1905 to 1908, inc., 6%; 1909 to 1913, inc., 8%; 1914 to 1918, inc., 10%; 1919, 11%; 1920, 12%; 1921, 12%.

OFFICERS.—President, John C. Distler, Jr.; vice-presidents, George A. Hax and Louis Huether, Jr.; secretary, Edward J. Cook; assistant secretary, Fred'k L. C. Wehrenberg, Jr.

DIRECTORS.—

Bressler, Dr. F. C., physician.

Distler, Jr., John C., capitalist.

Hax, George A., grain dealer.

Huether, Jr., Louis, insurance.

Kakel, Frederick W., insurance.

Lederer, L. J., grain dealer.

Schmeisser, Ernst, capitalist.

Schneidereith, L., printer.

Sommerwerck, R., capitalist.

Von Heine, Henry G., coal merchant.

Wallenhorst, Arthur, capitalist.

STOCKHOLDERS' ANNUAL MEETING.—First Monday in June.

GENERAL AGENTS.—

Secor Cunningham, Illinois, for Cook county.

Wakefield, Morley & Co., for Connecticut.

Bierce and Sage Co., for Wayne Co., Mich.

INCOME, 1921.

Fire: Gross premiums, \$489,899.94; reinsurance, \$109,584.18; return premiums, \$87,006.86; net premiums.....	\$293,308 90
Tornado, etc.: Gross premiums, \$1,398.86; return premiums, \$267.57; net premiums.....	1,131 29
TOTALS: Gross premiums, \$491,298.80; reinsurance, \$109,584.18; return premiums, \$87,274.43; net premiums....	\$294,440 19
Interest, etc.....	83,536 28
Gross profits on sale of ledger assets: bonds and stocks	942 00
Gross increase in book value of bonds and stocks	8,744 72
TOTAL INCOME.....	\$387,663 19

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$231,918; reinsurance, \$85,909.65; salvage, \$1,399.56; net amount paid policyholders.	\$144,608 79
Tornado, etc.: Net amount paid policyholders for losses.....	412 68
TOTALS: Gross amount paid for losses, \$232,330.68; reinsurance, \$85,909.65; salvage, \$1,399.56; net amount paid policyholders for losses	145,021 47
Underwriting expenses	136,079 30
Dividends to stockholders	60,000 00
Income tax	5,621 26
Investment expenses	5,803 74
Gross decrease in book value of bonds and stocks	12,495 60
TOTAL DISBURSEMENTS	\$365,021 37

RATIOS TO PREMIUMS WRITTEN.—Losses paid: Fire, 49.3%; tornado, 36.5%; losses incurred, 49.3%; underwriting expenses, 46.2%; underwriting profit, 4.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 48.8%; expenses incurred, 46.1%; underwriting profit, 4.2%

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921: Fire, \$38,806,788; tornado, etc., \$328,451; net risks in force on business effective prior to January 1, 1921, \$46,204,219; net premiums in force on business on and after January 1, 1921, \$308,772.89; tornado, etc., \$1,132.29; net premiums in force on business effective prior to January 1, 1921, \$358,525.33.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$297,897.94; loss from underwriting profit and loss items, \$2,464.29; total, \$295,433.65.

Losses incurred during 1921, \$145,400.25; underwriting expenses incurred during 1921, \$137,279.30; total, \$282,679.55; gain from underwriting during 1921, \$12,754.10.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$85,101.52; profit on investments during 1921, \$9,686.72; total, \$94,788.24.

Loss on investments during 1921, \$12,495.60; investment expenses incurred during 1921, \$1,803.74; total, \$14,299.34.

Gain from investments during 1921, \$80,488.90.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$12,754.10; investments, \$80,488.90; total, \$93,243.

Losses: Income tax, \$5,621.26; dividends, \$60,000; total, \$65,621.26.

Surplus, December 31, 1920, \$705,279.65; increase, \$27,621.74; surplus, December 31, 1921, \$732,901.39.

BANKERS & MERCHANTS FIRE INSURANCE

Jackson, Miss.

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Mississippi, January 17, 1922, licensed February 27, 1922, and began business on the same date. Its authorized capital is \$1,000,000 of which \$100,000 is subscribed and paid in in cash, \$100,000 was contributed to surplus. The par value of the shares is \$10, which shares were sold at \$20. We are advised by the management that the additional shares will be sold at a price which will net the

company a little over \$1,000,000 in surplus above its capital of \$1,000,000, the entire cost of promotion not to exceed 15%. The first \$200,000 of capital and surplus was paid in without expense. It is being organized by George B. Reynolds who organized the Mississippi Fire Insurance Company, and will write fire and tornado insurance.

MANAGEMENT AND REPUTATION.—The president, R. E. Kennington, will be active in directing the affairs of the Company. Mr. Kennington is prominent in business and

BANKERS & MERCHANTS FIRE INSURANCE COMPANY — *Continued.*

financial affairs in Mississippi, being chairman of the Board of the Merchants Bank and Trust Company, of Jackson, Miss., president of R. E. Kennington Co., a mercantile house, and interested in other business enterprises. The underwriting management will be in charge of John E. King and W. G. Sours. Mr. King has had many years of insurance experience and is in good repute. He has been active in the insurance business in New York for many years and is at present first vice-president and underwriting manager of King, Alley & Company, New York City. The secretary, W. G. Sours, was formerly special agent in Mississippi for the Insurance Company of North America and Alliance Insurance Company of Philadelphia, also Philadelphia Underwriters and later with the J. C. Hood & Co., agency in Jackson, Miss.

DIRECTORS.—

Bradshaw, E. H., bonds and insurance.
 Brister, M. M., president Citizens Bank & Trust Co., Yazoo City, Miss., and wholesale merchant.
 Eager, Jr., P. H., lawyer.
 Green, R. H., wholesale merchant.
 Hartfield, J. M., president Merchants Bank & Trust Co., Jackson Miss.
 Hederman, T. M., editor Clarion Ledger.
 Heidelberg, R. L., automobile dealer, owner Heidelberg Hotel, Jackson Miss.
 High, S. J., president Peoples Bank & Trust Co., Tupelo, Miss., and Chain of Banks.

Kennington, R. E., merchant and financier.
 Kent, Judge Jeff, lawyer and president Farmers & Merchants Bank of Forest, Miss., and president Bank of Morton, Morton, Miss.
 King, Jno. E., fire underwriter of New York City.
 Lake, Mrs. Viola E., capitalist.
 Lehman, Isidore, manager Jackson Steam Laundry.
 McDonald, W. A., wholesale merchant, Bay St. Louis, Miss.
 McRae, S. P., merchant.
 Powers, J. N., Chancellor University of Mississippi, Oxford, Miss.
 Pullen, Wm. H., gen. agt. Security Mutual Life Ins. Co.
 Reynolds, G. B., stocks and bonds.
 Seavey, Jno. E., merchant and president Mississippi Merchants' Association, Brookhaven, Miss.
 Smith, C. C., real estate.
 Sours, W. G., fire insurance.
 Spengler, C. H., cashier, Merchants Bank & Trust Co.
 Taylor, O. B., vice-president Merchants Bank & Trust Company.
 Tonsmeire, F. C., president First National Bank, Biloxi, Miss.
 Watkins, H. V., lawyer.
 Wells, J. H., insurance, real estate.
 Wills, W. G., wholesale grocer.

BANKERS AND SHIPPERS INSURANCE COMPANY,

59 John Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$3,000,292 50	Agents' balances not over three months due.....	218,007 70
Interest due and accrued thereon.....	41,917 67	Reinsurance recoverable on paid losses.....	69,936 78
Cash in banks and office.....	224,460 53	TOTAL ADMITTED ASSETS.....	\$3,554,615 18

LIABILITIES. DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$452,631 34	\$1,135,665 00	\$113,901 00	.....	\$90 00	.....	\$762 00	\$2,316 00	\$1,705,365 94
Reinsurance	295,034 60	514,001 55	.....	.....	.....	.....	.....	.....	809,126 15
Net unpaid claims...	157,596 74	621,574 05	113,901 00	.....	90 00	.....	762 00	2,316 00	896,239 79
Unearned premiums.....			\$1,152,733 63						
Salaries, rents, etc.....			3,248 35						
Estimated taxes hereafter payable.....			30,000 00						
Reserve for depreciation of securities.....			11,153 75						
TOTAL LIABILITIES, except capital.			\$2,093,375 52						
				TOTAL					\$3,554,615 18

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York State and received its license from the New York Insurance Department on January 9, 1919. It began business with a paid-in capital of \$1,000,000, a surplus of \$1,000,000 and a special reserve of \$500,000. The stock, par value \$100 per share, was sold at \$250 per share, without promotion expense, which is very commendable.

MANAGEMENT AND REPUTATION.—The underwriting of the fire business, which it began to write in April, 1919, is under the management of the president, C. V. Meserole. Mr. Meserole is also president of the Pacific Fire Insurance Company of New York and vice-president and fire manager

of the New Jersey Insurance Company of Newark, N. J. L. R. Bowden, who is vice-president of the Bankers and Shippers Insurance Company, as well as Pacific Fire Insurance Company, is also the assistant fire manager of the New Jersey Insurance Company.

L. P. Tremaine, assistant secretary, is the active underwriter under Mr. Meserole.

In June 1920 the Automobile Department was placed under the present management, and in September 1920 the management of all business was assumed by the present officers.

The active officers are all thoroughly experienced and in high repute.

Some of the stockholders are associated with several of

BANKERS AND SHIPPERS INSURANCE COMPANY — *Continued.*

the largest banks and trust companies in New York City, and also with large shipping and insurance interests.

It is writing a full volume of business with a favorable expense ratio for a young company. In 1919 and 1920 the company added heavily to its unearned premiums, which contributed to an underwriting loss of \$207,075 and \$372,844 in those years. In 1921 the loss ratio was high, and there was a further underwriting loss of \$352,966.50. The marine losses, on business written by the previous management, contributed heavily to the underwriting loss, and the company advises that it has claims for \$654,912.76 against unadmitted companies for reinsurance that is deducted as an unadmitted asset.

The company has a good loss paying record.

The securities are of good character.

TERRITORY.—It is licensed in Ala., Cal., Conn., Del., D. C., Ga., Ida., Ill., Ind., Ia., Ky., La., Md., Mass., Mich., Minn., Mo., Mont., Neb., N. J., N. Y., Ohio, Ore., Pa., R. I., S. C., S. D., Tenn., Tex., Utah, Wash. and Wis.

KINDS OF INSURANCE WRITTEN.—Fire, marine, riot and civil commotion, automobile, tornado, sprinkler leakage and explosion insurance.

OFFICERS.—President, C. V. Meserole; vice-presidents, L. R. Bowden and H. B. Lamy, Jr.; secretaries, H. B. Lamy, Jr., and L. P. Tremaine; assistant secretaries, R. Cholmley Jones and H. N. Camp, Jr.

DIRECTORS.—

Austin, Obellis A., president Seaboard National Bank.
Barber, Edward J., president Barber & Company.
Barber, James, chairman of the Board, Barber & Co.
Bayne, Howard, vice-president Columbia Trust Company.
Bowden, L. R., vice-president of the Bankers & Shippers and Pacific Fire Insurance Companies.

Fitzpatrick, Paul, General Motors Corp.

Harwood, P. H., vice-president Pan American Petroleum & Transport Co.

Kirkby, Oswald, director Willcox, Peck & Hughes.

Lane, W. C., vice-president, Guaranty Co. New York, N. Y.

Meserole, C. V., president Bankers and Shippers Ins. Co. and Pacific Fire Ins. Co.

Palmer, Edgar, president New Jersey Zinc Co.

Peck, Charles E., chairman of the board, Willcox, Peck & Hughes.

Spoor, John A., chairman, Chicago Junction Railway.

Stanley, Harold, president Guaranty Co. of N. Y.

Thayer, E. V. R., chairman of the board of the company

Walker, Elisha, director Pan American Petroleum Transport Company.

Watson, Jr., John J., vice-president International Agricultural Chemical Co.

Willcox, William G., president Willcox, Peck & Hughes.

Wood, Oakley, vice-president Barber & Company.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in March, or such other day in March as the Board of Directors by resolution prescribe.

DEPARTMENTS.—

Pacific Coast Department, Dixwell Davenport, manager, Insurance Exchange, San Francisco, Cal.

Pennsylvania Department, Edwin S. Nyce, manager, Norristown Trust Bldg., Norristown, Pa.

Marine Department, Platt, Fuller & Co., 56 Beaver street, New York City.

STATE AGENTS.—

J. F. Lewis & Co., 317 Hurt Bldg., Atlanta, Ga.

Geo. W. Pangborn, Fletcher Trust Bldg., Indianapolis, Ind.

Harry S. Kaufman, Ltd., 327 Baronne street, New Orleans, La.

Johnson, Locke & Levy, 212 North Twelfth street, Birmingham, Ala.

Geo. V. B. Hill & Co., Globe Bldg., Minneapolis, Minn.

Perry Moses, Sumter, S. C.

Harry A. Koch Co., South Dakota.

Olin L. Pattillo, Dallas, Texas.

W. L. Nelson & Co., Memphis, Tenn.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$2,738,017 61	\$340,666 40	\$1,065,484 90	.....	\$39,171 60	.....	\$5,028 10	\$18,827 01	\$4,227,195 62
Reinsurance	1,040,663 20	206,668 99	39,030 40	.....	10,835 21	.....	1,454 65	7,635 47	1,305,288 01
Return premiums.....	867,620 69	45,328 43	161,779 93	.....	12,840 90	.....	1,098 30	6,701 86	1,095,370 20
Net premiums.....	829,733 72	89,668 98	884,674 48	.....	15,496 40	.....	2,475 15	4,489 68	1,826,537 41
Losses to pri-m. writ'n	61.6	326.3	60.6	.....	7.6	.....	25.0	.....	.....
Interest, etc. ....	.....	.....	\$147,753 90	.....	.....	.....	.....	.....	.....
Gross profit on sale of bonds.....	.....	.....	5,856 37	.....	.....	.....	.....	.....	.....
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$1,980,147 68

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,172,750 07	\$1,414,321 41	\$621,936 02	.....	\$3,878 03	.....	\$959 06	.....	\$3,213,844 50
Reinsurance	658,180 71	1,102,822 06	2,149 32	.....	2,500 41	.....	339 57	.....	1,766,082 07
Salvage	3,188 93	18,864 57	4,022 16	.....	97 35	.....	.....	.....	28,173 01
Net amt. paid policy-holders for losses..	511,380 43	292,634 78	615,764 54	.....	1,190 27	.....	619 49	.....	1,421,580 51
Underwriting expenses .....	.....	.....	\$777,827 16	.....	.....	.....	.....	.....	.....
Loss on sale of bonds.....	.....	.....	10,945 76	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$2,210,362 43

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 73.8%; underwriting expenses, 42.6%; underwriting loss, 19.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 76.2%; expenses incurred, 43.6%; underwriting loss, 19.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$85,343,635; ocean marine, \$5,397,658; motor vehicle, \$26,396,906; tornado, etc., \$3,286,839; sprinkler leakage, \$879,566; riot, etc.,

\$2,031,459; net risks in force on business effective prior to January 1, 1921, \$41,650,619; net premiums in force on business on and after January 1, 1921, fire, \$844,183.94; ocean marine, \$61,548.98; motor vehicle, \$881,056.22; tornado, etc., \$15,036.20; sprinkler leakage, \$2,826.91; riot, etc., \$5,984.60; net premiums in force on business effective prior to January 1, 1921, \$356,887.23.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

BANKERS AND SHIPPERS INSURANCE COMPANY — *Continued.*

1921, \$1,769,568.36; loss from underwriting profit and loss items, \$928.44; total, \$1,768,639.92.

Losses incurred during 1921, \$1,349,036.94; underwriting expenses incurred during 1921, \$772,569.48; total, \$2,121,606.42.

Loss from underwriting during 1921, \$352,966.50.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$153,665.51; profit on investments during 1921, \$86,249.77; total, \$239,915.28.

Loss on investments during 1921, \$10,945.76; investment expenses incurred during 1921, \$3,517.73; total, \$14,463.49.

Gain from investments during 1921, \$225,451.79.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$225,451.79.

Losses: Underwriting, \$352,966.50; increase in unauthorized reinsurance due on losses, \$385,399.96; total, \$738,366.46.

Surplus, December 31, 1920, \$974,154.33; decrease, \$512,914.67; surplus, December 31, 1921, \$461,239.66.

BANKERS FIRE INSURANCE COMPANY,

Parish 112, Durham, N. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$107,277 50
Interest due and accrued thereon.....	2,787 41
Loans on collateral security.....	9,500 00
Interest due and accrued thereon.....	160 00
Bonds and stocks owned.....	11,695 65
Interest due and accrued thereon.....	413 75
Cash in banks and office.....	27,912 35
Agents' balances not over three months due.....	4,774 32
Insurance maps	1,171 00
Furniture and fixtures.....	2,840 12
Bills and accounts receivable.....	12,250 86
Other admitted assets.....	46 18

TOTAL ADMITTED ASSETS..... \$180,829 14

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$692 71
Unearned premiums	16,163 14
Salaries, rents, etc.....	386 63
TOTAL LIABILITIES, except capital.	\$17,242 48
CAPITAL PAID UP.....	147,094 93
NET SURPLUS	16,581 73

TOTAL \$180,829 14

GENERAL REVIEW.

HISTORY.—This company was incorporated July 22, 1920, licensed February 1, 1921, and began business February 4, 1921, with an authorized capital of \$500,000, of which \$175,000 was subscribed and \$133,284.58 paid in, together with \$34,427.54 contributed to surplus. In 1921 \$13,720.35 additional capital was paid in, and \$38,455.94 was contributed to surplus.

The par value of the shares is \$100. The shares were sold at from \$125 to \$150 per share, and the expense of promotion limited to 10% of the par value. It will write fire, tornado and hail insurance, but at the present time is only writing fire insurance.

In 1921 the loss ratio was about normal but the expense ratio very high, as might be expected in its first year considering the small volume written.

The securities owned are Liberty bonds, and the mortgages cover improved property in North Carolina and one on improved property in Virginia.

MANAGEMENT AND REPUTATION.—The directorate is made up of a number of bankers and several men interested in the North Carolina Mutual Life Insurance Company. The secretary, W. Gomez, has had several years' experience in the insurance business.

We are advised that Hon. James R. Young, for many years Commissioner of Insurance for the State of North Carolina, has been acting in an advisory capacity for the management.

AFFILIATION.—Southeastern Underwriters Association.

TERRITORY.—It is licensed in the District of Columbia, Maryland and North Carolina.

OFFICERS.—President, W. G. Pearson; first vice-president, J. S. Jones; second vice-president, C. C. Spaulding; third vice-president, A. M. Moore; secretary, W. Gomez; assistant secretary, M. A. Goine; treasurer, J. M. Avery.

DIRECTORS.—

Avery, J. M., vice-president N. C. Mutual Life Ins. Co., Durham, N. C.

Banton, J. G., cashier Peoples Bank, Kinston, N. C.

Brown, Levi C., president Mutual Savings Bank, Portsmouth, Va.

Bryant, Ira T., secretary-treasurer Sunday School Union, Nashville, Tenn.

Clarke, M. C., secretary-treasurer, Commercial Bank and Trust Co., Richmond, Va.

Goins, M. A., statistician N. C. M. Life Ins. Co., Durham, N. C.

Gomez, W., secretary-manager, Durham, N. C.

Jones, J. S., secretary-treasurer Tidewater Bank and Trust Co., Norfolk, Va.

McDougald, R. L., bankers, treasurer Mutual Bldg. and Loan Ass'n, Durham, N. C.

Merrick, E. R., assistant secretary N. C. M. Life Ins. Co., Durham, N. C.

Moore, A. M., president N. C. Mutual Life Ins. Co., Durham, N. C.

Pearson, W. G., president Fraternal Bank and Trust Co., Durham, N. C.

Ridley, J. H., Newport News, Va.

Scarborough, J. C., funeral director, Durham, N. C.

Smith, E. W., dentist, Winston-Salem, N. C.

BANKERS FIRE INSURANCE COMPANY — *Continued.*

Spaulding, C. C., secretary-treasurer N. C. M. Life Ins. Co., Durham, N. C.

Strong, A. J., vice-president Metropolitan Bank and Trust Co., Norfolk, Va.

Thompson, J. S., physician, Med. Dept., N. C. M. Life Ins. Co., Durham, N. C.

Tinsley, J. A., physician, Weldon, N. C.

STOCKHOLDERS' ANNUAL MEETING.—First Wednesday after third Tuesday in July.

INCOME, 1921.

Fire: Gross premiums, \$24,823.95; reinsurance, \$1,026.88; return premiums, \$2,084.31; net premiums.....	\$21,712 76
Interest, etc.	2,200 59
Profit on investments and interest on short-term notes	3,538 46
Surplus contributed through sale of capital stock	38,455 94
TOTAL INCOME	\$65,907 75

DISBURSEMENTS, 1921.

Fire: Net amount paid policyholders for losses	\$2,648 37
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Underwriting expenses	\$17,793 74
Promotion, organization and other expenses	19,059 89

TOTAL DISBURSEMENTS **\$39,502 00**

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 12.1%; losses incurred, 15.3%; underwriting expenses, 81.9%; underwriting loss, 72.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.2%; expenses incurred, 323.9%; underwriting loss, 284.1%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$5,540.62.

Losses incurred during 1921, \$3,341.08; underwriting expenses incurred during 1921, \$17,973.74; total, \$21,314.82. Loss from underwriting during 1921, \$15,765.20.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$5,607.93; profit on investments during 1921, \$3,538.46.

Gain from investments during 1921, \$9,146.39.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$9,146.39; contributions to surplus, net, \$23,200.54; total, \$32,346.93.

Loss from underwriting, \$15,765.20.

Surplus, December 31, 1921, \$16,581.73.

BEAVER FIRE INSURANCE COMPANY

290 Garry Street, Winnipeg, Manitoba, Can.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$2,293 45
Mortgage loans on real estate.....	241,268 57
Interest due and accrued thereon.....	8,869 10
Bonds and stocks owned.....	121,032 73
Interest due and accrued thereon.....	1,353 45
Cash in banks and office.....	15,903 05
Agents' balances not over three months due	14,638 52
Insurance plans and office furniture after writing off depreciation.....	1,279 95
Other assets	11,592 05

TOTAL ADMITTED ASSETS..... **\$418,230 87**

LIABILITIES, DECEMBER 31, 1921.

Unpaid losses and claims.....	\$1,985 00
Unearned premiums	37,005 92
Estimated taxes hereafter payable.....	5,261 50
Contingent commissions, etc.....	17,500 00
Funds held under reinsurance treaties.....	13,677 49
Bonuses, etc.	3,909 36

TOTAL LIABILITIES, except capital. **\$79,339 27**

CAPITAL PAID UP **237,395 00**

NET SURPLUS **101,496 60**

TOTAL **\$418,230 87**

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the Dominion of Canada May 16, 1913, and began business January 15, 1914. Its authorized capital is \$1,000,000, \$300,500 of which was subscribed and \$105,175 paid in, with \$15,025 surplus, when it began business. The organization expenses were \$10,814.15. Its stock, par value \$100 per share, was sold at \$105 per share.

The company's Dominion charter called for an annual increase in paid-in capital of at least \$15,000, until such item became \$175,000. On December 1, 1914, a call of 5% on the subscribed capital was made, increasing the paid-in capital to \$120,200, and in 1915, \$15,025 more was paid into capital account, making that item \$135,225. In 1916 the capital was again increased by \$15,025, making it \$150,250, and in 1917 it was increased to \$165,275. In 1918 it was increased to \$180,300; in 1919 it was further increased, by a call of 5% of the subscribed capital, to \$195,325, a

shareholders' bonus of \$15,025 being paid, and in 1920 it was still further increased to \$216,360, by a call of 7% of the subscribed capital. At the time of this last increase a special shareholders' bonus of \$21,035 was paid, being the amount of call on the subscribed capital. In 1921 it was increased \$21,035, making the paid-in capital \$237,395. A special shareholders bonus was paid in 1921 practically neutralizing this call upon the subscribed capital.

MANAGEMENT AND REPUTATION.—The company bears a good reputation and is conservatively managed. It writes only "preferred" business, and its net lines are small. The expenses of management are moderate, and the loss ratio is low.

The securities owned are of good character.

The unearned premium reserve is calculated upon the Dominion Government basis.

The company's loss paying reputation is excellent.

AFFILIATIONS.—Western Canada Fire Underwriters Asso-

BEAVER FIRE INSURANCE COMPANY — *Continued.*

ciation, British Columbia Fire Underwriters Association and Canadian Fire Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—The company operates in the Provinces of Alberta, British Columbia, Manitoba, Ontario, Quebec and Saskatchewan.

DIVIDENDS.—In 1915 it paid \$5,321.35; 1916, \$7,287.10; 1917, \$8,188.62; 1918, \$9,090.15; 1919, \$13,597.05; 1920, \$15,625; 1921, \$17,308.80. Special bonus in addition to dividends: 1919, \$15,025; 1920, \$21,035; 1921, \$21,035.

OFFICERS.—President, W. J. Christie; vice-presidents, G. W. Allan and Andre Gouzée; general manager and managing director, A. de Jardin; manager, G. de Jardin.

DIRECTORS.—

Allan, G. W. (K. C.), solicitor, director Canadian Bank of Commerce, Great West Life Assur. Co., Northern Trust Co., etc.

Christie, W. J., real estate.

Cross, W. H., manager The Land and Agricultural Co. of Canada.

Galt, John, president Union Bank of Canada.

Griffin, F. T., land com'r for Canada N. W. Land Co.

Gouzée, Andre, director of companies.

De Jardin, A., managing director, manager of the Mortgage Company of Canada, the General Financial Corporation of Canada.

Laird, D. H. (K. C.), solicitor, member firm of Munson, Allan, Laird & Davis, Winnipeg.

Morse, F. Morton, president of Miller-Morse Hardware Co., director and secretary Winnipeg Electric Railway Co.

Montague, Ede C., general manager Union Insurance Society of Canton.

ANNUAL MEETING OF SHAREHOLDERS.—January 25th.

INCOME, 1921.

Gross premiums, \$133,582.65; reinsurance, \$77,234.83; return premiums, \$20,008.87; net premiums.....	\$36,338 95
Interest, etc.	25,027 13
Discount re purchase of mortgages.....	4,262 94
Profit, commissions	1,393 96
Transfer from unearned premium reserve..	1,417 44
TOTAL INCOME	\$68,440 42

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$28,483.83; reinsurance, \$19,965.01; net amount paid policyholders for losses	\$8,518 82
Underwriting expenses	16,292 55
Dividends to stockholders.....	17,308 80
Stock bonus	21,035 00
Staff bonuses	2,762 00
TOTAL DISBURSEMENTS	\$65,917 17

BIRMINGHAM FIRE INSURANCE COMPANY,

1812 Carson Street, Pittsburgh, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$17,500 00
Mortgage loans on real estate.....	219,100 00
Interest due and accrued thereon.....	3,631 06
Bonds and stocks owned.....	259,882 00
Interest due and accrued thereon.....	3,924 16
Cash in banks and office.....	33,546 61
Agents' balances not over three months due.	18,747 26
Bills receivable taken for fire risks.....	30 58

TOTAL ADMITTED ASSETS..... \$556,361 67

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, in process of adjustment, \$15,936.97; resisted, \$2,250; total, \$18,186.97; reinsurance, \$7,799; net unpaid claims.....	\$10,387 97
Unearned premiums	141,375 99
TOTAL LIABILITIES, except capital.	\$151,763 96
CAPITAL PAID UP.....	200,000 00
NET SURPLUS	204,597 71

TOTAL..... \$556,361 67

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Pennsylvania and commenced business August 1, 1871, with a paid-in capital of \$100,000. The capital was gradually increased to \$200,000.

The par value of the stock is \$50 per share.

MANAGEMENT AND REPUTATION.—The company is managed by reputable interests. The president has been engaged in the insurance business for many years and is in excellent repute.

The business transacted is conservative. The expense of management has been high, owing to the small volume of business transacted, but its average loss ratio is moderate.

On December 31, 1921, its directors owned \$15,700, par value of its \$200,000 capital stock.

The chief item of real estate is the Home Office building

of the company at 1812 Carson street, which cost \$24,536.03 and is carried at \$17,500. The mortgages are well secured by improved property located in Allegheny County, chiefly dwelling and mercantile property, valued at more than twice the amount loaned. The securities owned are mainly municipal and Liberty bonds, carried at market values.

The company's loss paying reputation is excellent.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed only in Illinois and Pennsylvania.

DIVIDENDS.—It paid dividends of 10% for several years prior to 1913, 1913 to 1918, inclusive, 12%; 1919, 16%; 1920, 14%; total dividends paid since organization, \$719,046.

OFFICERS.—President, Wm. Henning; vice-president, Joseph F. Ploeger; secretary, A. J. Henning; assistant secretary, A. G. Kaufmann.

DIRECTORS.—

Underwriting expenses	70,987 97
Dividends to stockholders	28,000 00
Other disbursements	3,824 65

TOTAL DISBURSEMENTS	\$170,286 34
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RATIOS TO PREMIUMS WRITTEN.—Losses paid, 57.6%; losses incurred, 50.7%; underwriting expenses, 60.6%; underwriting profit, 18.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 43.3%; expenses incurred, 51.8%; underwriting profit, 15.5%.

NET LOSSES INCURRED.—Fire, \$59,317.89.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$137,074.40; gain from underwriting profit and loss items, \$14,491.09; total, \$151,565.49.

Losses incurred during 1921, \$59,317.89; **underwriting expenses** incurred during 1921, \$70,987.97; **total**, \$130,305.86.

Gain from underwriting during 1921, \$21,259.63.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$27,885.95.

Loss on investments during 1921, \$261.53; investment expenses incurred during 1921, \$3,511.65; total, \$3,773.18.

Gain from investments during 1921, \$24,112.77.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$21,259.63; investments, \$24,112.77; total \$45,372.40.

Loss from dividends, \$28,000.

Surplus, December 31, 1920, \$187,225.31; increase, \$17,372.40; surplus, December 31, 1921, \$204,597.71.

Rudolph, John C., cashier Manufacturers Bank, Pittsburgh.

Seiferth, John, retired, Carrick, Pa.

Sutter, Geo. L., attorney, Carrick.

Wiegel, Charles, druggist, Pittsburgh.

GENERAL AGENTS.—Eliel & Loeb, Chicago, Ill.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

INCOME, 1921.

Fire: Gross premiums, \$200,861.24; reinsurance, \$58,187.33; return premiums, \$25,606.16; net premiums.....	\$117,067 75
Interest	27,155 58
Com. from other companies	19,006 45

TOTAL INCOME	\$163,229 78
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DISBURSEMENTS. 1921.

Fire: Gross amount paid for losses, \$95,- 352.64; reinsurance \$27,175.26; salvage, \$703.66; net amount paid policyholders for losses	\$67,473 72
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87 Kilby Street, Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$474,900 00
Mortgage loans on real estate.....	220,350 00
Interest due and accrued thereon.....	1,432 00
Loans on collateral security.....	2,500 00
Interest due and accrued thereon.....	80 70
Bonds and stocks owned, market value...	9,950,905 00
Interest due and accrued thereon.....	73,515 12

Cash in banks and office.....	809,230 51
Agents' balances not over three months due.....	956,573 43
Bills receivable taken for fire risks.....	45,952 08
Reinsurance due on paid losses.....	243,223 72
Other admitted assets.....	446 47

TOTAL ADMITTED ASSETS.....\$12,779,109 03

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Other Lines.	Totals
Total	\$1,055,992 20	\$2,806,435 00	\$174,648 00	\$169,45 00	\$32,989 52	.....	\$1,208 32	\$8,745 00	\$4,096,961 04
Reinsurance	411,095 22	959,115 00	\$11 00	3,575 00	369 04	.....	997 46	.....	1,375,682 72
Net unpaid claims....	644,896 98	1,847,320 00	173,837 00	13,370 00	32,620 48	.....	506 86	8,745 00	2,721,296 32

Unearned premiums.	\$5,346,285 75
Interest due and accrued.	23 82
Dividends to stockholders unpaid.	140,000 00
Salaries, rents, etc.	19,500 00
Estimated taxes hereafter payable.	120,000 00
Contingent commissions, etc.	28,000 00
Estimated expenses of investigation and adjustment of losses	22,923 58

Reserve for marine lay up return premiums	25,000 00
Other liabilities	3,573 70

TOTAL LIABILITIES, except capital. \$8,426,605 17

CAPITAL PAID UP	1,000,000 00
NET SURPLUS	3,352,503 86

TOTAL\$12,779,109 03

GENERAL REVIEW.

HISTORY.—This company was incorporated in December, 1873, with \$300,000 authorized capital (par value \$100) as the Boston Marine Insurance Company, and began business January 20, 1874, writing only marine insurance. In 1876

its capital was increased to \$500,000, and in 1881 to \$1,000,000. In 1886 it was authorized to write fire insurance, but did not commence writing that class of business until April, 1896. In April, 1898, its present title was adopted.

BOSTON INSURANCE COMPANY — *Continued.*

The Old Colony Insurance Company of Boston is under the same management.

Policies entitled "Michigan Commercial Underwriters" are guaranteed by this company.

MANAGEMENT AND REPUTATION.—The company has been conservatively managed and has made excellent progress. It has paid substantial dividends to stockholders besides having built up a large surplus. It is backed by substantial interests.

The control of the company is not closely held. The directors owned at the end of 1921, \$124,000, par value, of the company's \$1,000,000 capital stock.

The business written in the larger cities is of moderate volume, indicating that the conflagration hazard is carefully observed. In 1921 the ocean marine losses were very high, and the company had a substantial underwriting loss.

Its expenses of operation have been low, and its average loss ratio normal.

The company is in excellent repute concerning its treatment of loss claims.

Its investments are of excellent character. The security valuations shown in this statement are actual market value as of December 31, 1921.

The real estate owned is the company's Home Office property at the corner of Milk and Kilby streets, Boston, carried at \$474,900. The mortgages are all upon property in Boston and its suburbs, and are well secured.

AFFILIATIONS.—Eastern Union, Western Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, British Columbia Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, riot and civil commotion, tornado, tourists' baggage, registered mail, hail, explosion, motor vehicle and sprinkler leakage insurance.

TERRITORY.—It is licensed in all States and Territories except Ala., Ariz., Guam, Hawaii, Miss., Nev., N. M., Porto Rico, Virgin Islands and Wyo. It also operates in all of

the Provinces of Canada except Prince Edward Island, being authorized in New Brunswick, Nova Scotia, Ontario and Quebec for marine business only.

DIVIDENDS.—The dividends paid in recent years are as follows: 1901 to 1906, inc., 10%; 1907, 20%; 1908, 18%; 1909 and 1910, 30%; 1912, 21%; 1913 to 1919, inc., 24%; 1920 and 1921, 28%.

OFFICERS.—President, William R. Hedge; vice-presidents, Herbert Fuller and Henry R. Hedge; secretary, Freeman Nickerson; assistant secretaries, W. J. Chisholm, John M. Eaton and M. M. Veazie.

DIRECTORS.—

Austin, Calvin, president Eastern Steamship Lines, Inc., Boston.

Blodgett, Edward E., lawyer, Boston.

Decrow, Israel E., ship broker, Boston.

Dole, Frank B., retired, Boston.

Fuller, Herbert, vice-president of company, N. Y. City.

Hedge, Henry R., vice-president, Boston.

Hedge, William R., president, Boston.

Hill, Donald M., lawyer, Boston.

Lincoln, Wm. H., retired, Brookline, Mass.

McQuesten, Frank B., lumber merchant, Boston.

STOCKHOLDERS' ANNUAL MEETING.—First Wednesday in February.

GENERAL AGENCIES.—

Western Department, Ralph Rawlings and B. L. Hewett, managers, Lansing, Mich.

Pacific Coast, A. T. Bailey, San Francisco, Cal.

Southwestern, Geo. M. Easley & Co., Dallas, Tex.

Florida, J. H. Norton & Co., Jacksonville, Fla.

Louisiana, J. D. Kitchen & Bro., New Orleans, La.

Colorado, Lyons & Johnson, Denver.

Virginia, North and South Carolina, Cummins & English, Richmond.

Georgia, Chas. M. Jerome, Atlanta, Ga.

Canada, C. C. Wansbrough, Calgary, Alberta, Can.

MARINE BRANCH OFFICES.—New York, David R. Lecraw, manager; John M. Williams, assistant manager, New York, N. Y.; Baltimore, Felix R. Sullivan, Jr., manager; Christian Volz, assistant manager, Baltimore, Md.; Pacific Coast Department, H. J. Knowles, manager, San Francisco, Cal.; Great Lakes Department, W. Betteridge, manager, Chicago, Ill.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	All other Lines.	Totals.
Gross premiums.....	\$7,760,793 06	\$2,024,068 59	\$1,485,155 65	\$60,295 37	\$116,032 00	\$898 87	\$24,639 95	\$37,196 72	\$11,529,061 81
Reinsurance	1,948,572 80	617,403 95	18,751 07	19,451 49	9,433 91	—10 00	8,076 43	3,772 10	2,625,451 25
Return premiums....	1,775,348 98	482,071 66	337,471 53	6,323 77	28,142 35	545 52	8,456 24	9,136 82	2,647,503 37
Net premiums.....	4,036,871 78	924,590 98	1,128,933 05	34,513 11	78,456 34	333 35	8,107 28	44,289 30	6,256,097 19
Losses to prms. writ'n	57.5	129.5	60.1	69.2	24.3		40.2	39.4	
Interest, etc.			\$542,051 20						9,294 16
Profit Home Office agency.....			19,068 12						
Profit on sale or maturity of bonds.....			6,812 34						
									TOTAL INCOME
									\$6,833,523 01

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	All other Lines.	Totals.
Gross amount paid for losses.....	\$3,694,856 61	\$2,258,865 91	\$730,458 79	\$32,665 54	\$29,749 39	\$196 00	\$14,145 57	\$18,171 18	\$6,779,061 19
Reinsurance	1,348,832 53	966,741 31	18,276 04	8,535 75	10,663 11	166 00	10,981 98	643 37	2,393,590 09
Salvage	23,734 26	64,963 41	32,519 80	222 77			209 49	70 00	121,710 73
Net amt. paid policyholders for losses..	2,322,291 82	1,196,161 19	679,662 95	23,907 02	19,066 48		3,263 10	17,457 81	4,263,810 37

BOSTON INSURANCE COMPANY — *Continued.*

Underwriting expenses.....	2,937,926 18
Dividends to stockholders.....	280,000 00
Real estate expenses.....	26,795 59
Loss on sale or maturity of bonds and stocks	66,960 21
Other disbursements	22,326 50

TOTAL DISBURSEMENTS \$7,597,818 85

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 67.6%; underwriting expenses, 46.9%; underwriting loss, 7.5%

RATIOS TO PREMIUMS EARNED.—Losses incurred, 63.1%; expenses incurred, 42.9%; underwriting loss, 7.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$419,199,832; ocean marine, \$27,683,265; motor vehicle, \$70,992,930; inland nav. and transp., \$658,307; tornado, etc., \$23,931,663; hail, \$177,000; sprinkler leakage, \$3,756,770; riot, etc., \$4,788,345; tourists' baggage, \$718,055; net risks in force on business effective prior to January 1, 1921, \$460,408,642; net premiums in force on business on and after January 1, 1921, fire, \$4,143,272; ocean marine, \$732,279; motor vehicle, \$1,094,432; inland nav. and transp., \$10,721; tor-

nado, etc., \$83,885; hail, \$371; sprinkler leakage, \$9,136; riot, etc., \$12,648; tourists' baggage, \$12,597; net premiums in force on business effective prior to January 1, 1921, \$4,221,297.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$6,702,913.76; loss from underwriting profit and loss items, \$60,955.08; total, \$6,641,958.68.

Losses incurred during 1921, \$4,230,718.65; underwriting expenses incurred during 1921, \$2,880,656.76; total, \$7,111,375.41.

Loss from underwriting during 1921, \$469,416.73.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$544,224.55; profit on investments during 1921, \$12,440.51; total, \$556,665.06.

Loss on investments during 1921, \$71,310.21; investment expenses incurred during 1921, \$39,749.99; total, \$111,060.20.

Gain from investments during 1921, \$445,604.86.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$445,604.86.

Losses: Underwriting, \$469,416.73; dividends, \$280,000; total, \$749,416.73.

Surplus, December 31, 1920, \$3,656,315.73; decrease, \$303,811.87; surplus, December 31, 1921, \$3,352,503.86.

BRITISH AMERICA ASSURANCE COMPANY,

18, 20, 22 Front Street, E., Toronto, Canada.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,953,402 27	Agents' balances not over three months due.....	124,332 35
Interest due and accrued thereon.....	32,703 30	Reinsurance unpaid on paid losses.....	2,777 30
Cash in banks and office.....	143,699 88	TOTAL ADMITTED ASSETS.....	\$2,256,915 10

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$391,374 15		\$10,990 00	\$27,604 00	\$36 80		\$156 00		\$430,100 95
Reinsurance	147,327 00		547 00	3,641 00					151,515 00
Net unpaid claims...	244,047 15		10,443 00	23,963 00	36 80		156 00		278,645 95
Unearned premiums: fire, \$1,268,000.97; other than fire, \$23,268.39; total.....									\$200,000 00
Contingent commissions, etc.....									655,879 21
Salaries, rents, etc.....									
Estimated taxes hereafter payable.....									
Adjustment expenses of unpaid losses.....									
TOTAL LIABILITIES, except deposit.....									\$2,256,915 10

GENERAL REVIEW.

HISTORY.—This company was incorporated in 1833 as the British America Fire and Life Assurance Company, and began business in June, 1835. Its title was afterwards changed to the above.

Its authorized capital is \$3,000,000, of which \$1,400,000 has been subscribed and \$1,399,029.79 paid in. Of this, \$550,000 is preferred stock and \$849,029.79 common.

It entered the United States in 1874. It is under the same directorate and has the same president and general manager as the Western Assurance Company of Toronto, Ontario, but the offices of the companies are in separate buildings and the stockholders are not identical.

To offset heavy losses sustained in the Baltimore, Md., and Toronto conflagrations in 1904 the stockholders agreed to write off \$500,000 of the capital, and authorized the

issue of a like amount of new stock. The stockholders paid into the treasury \$350,000 on account of this new capital, making same \$850,000.

The company reported a net loss of \$1,029,025.43 in the San Francisco conflagration in 1906, to offset which \$550,000 of the preferred stock was issued at a premium of 25%, and the entire proceeds of the new issue, viz., \$687,500, were paid in before December 31, 1906.

A policy entitled "British Empire Underwriters" is guaranteed by this company. It is issued in Canada only.

MANAGEMENT AND REPUTATION.—The company has strong backing, its board of directors being influential and wealthy men. Its stock is fairly well distributed.

The company is in excellent repute concerning its general treatment of loss claims, and credit is due it for the manner

BRITISH AMERICAN ASSURANCE COMPANY—*Continued.*

in which it has met the severe conflagration losses sustained in the past.

The United States Branch writes a large volume of business in proportion to its net resources. The expense and loss ratios of the United States Branch have been above the average.

The loss from underwriting in recent years was due partly to the increase in the company's business in those years and the corresponding increase in unearned premium liability. In 1919 a substantial underwriting profit was made. The marine loss ratio in 1918 and 1919 was very high. Its surplus decreased \$36,997.96 during 1919, but this was due to the fact that \$347,017.95 net was remitted to the Home Office. In 1920 the United States Branch of the company had an underwriting loss of \$62,993.15, and remitted to its Home Office \$226,906.60 more than it received in remittances from the Home Office. The surplus decreased \$246,490.99. In 1921 the company had an underwriting loss of \$149,266.41, there was remitted from the Home Office \$117,494.45 more than was remitted to it, and the surplus at its United States Branch increased \$122,870.33.

Its investments are of excellent character. The valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

UNITED STATES TRUSTEE.—United States Mortgage and Trust Company, New York City.

KINDS OF INSURANCE WRITTEN.—Fire, riot, civil commotion, tornado, marine, explosion, sprinkler leakage, and automobile insurance.

TERRITORY.—It operates throughout the Dominion of Canada, West Indies, Newfoundland and in the United States, Mexico, Hawaii, Porto Rico, India, Burmah, Ceylon, Great Britain, Antigua and Bermuda. In the United States it is licensed in all the States and Territories except Philippine Islands, Guam, Miss., Vt., Nevada and Virgin Islands.

OFFICERS.—President and general manager W. B. Meikle; vice-president, W. M. Cox; assistant general manager E. F. Garrow, secretary, C. S. Wainwright.

DIRECTORS.—

Aird, Sir John, general manager Canadian Bank of Commerce, Toronto.

Bickerdike, Robert, director Canada Life Assurance Co., Montreal.

Brock, Lt.-Col. Henry, president W. R. Brock, Ltd., Toronto.

Cooper, Alfred (Grahams & Co.), East India merchants, London and India.

Cox, H. C., president and general manager Canada Life Assurance Company.

Cox, Wilfred M., vice-president of the company.

Fulton, J. H., vice-president National City Bank, New York, N. Y.

Hanna, D. B., president Canadian National Railways, Toronto.

Lash, Miller, barrister, of Blake, Lash, Anglin & Cassels, Toronto.

Meikle, W. B., president and general manager of the company, Toronto.

Morrow, George A., president Imperial Life Assurance Co., Toronto.

Pellatt (C. V. O.), Sir Henry, president Toronto and Niagara Power Company, Toronto.

Wood, E. R., president Central Canada Loan and Savings Co., Toronto.

DEPARTMENTS.—

Louis T. Miller, manager Southern Department, Atlanta, Ga., for Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina.

H. T. Lamey, manager Western Department, Denver, Colo., for Arizona, Colorado, Idaho, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Utah, Wyoming.

O'Brien, Russell & Co., managers New England Department, Boston, Mass., for Maine, Massachusetts, New Hampshire, Rhode Island.

GENERAL AGENTS.—

John S. Aldehoff & Co., Dallas, Tex., for Oklahoma, Texas.

A. G. Hancock, Baltimore, Md., for Delaware, District of Columbia, Maryland, Virginia, West Virginia.

L. B. Leigh & Co., Little Rock, Ark., for Arkansas.

Miller, Henley & Scott, San Francisco, Cal., for Alaska, Hawaii, Nevada, Oregon and Washington.

Watson & Taylor, San Francisco, Cal., for California.

Wakefield, Morley & Co., Hartford, Conn., for Connecticut.

F. F. Richardson, New York, New York suburban.

J. Lynn Truscott, Camden, N. J., for New Jersey, except Jersey City.

Chas. G. Wolfe, New Orleans, for Louisiana.

HOME OFFICE STATEMENT**ADMITTED ASSETS, DECEMBER 31, 1921.**

Real estate owned.....	\$220,000 00
Bonds, stocks and mortgages owned.....	2,607,079 87
Accrued interest	40,584 15
Cash in banks and office.....	20,310 37
Branch office and agents' balances.....	639,199 64
Bills receivable	3,972 25
Losses due from other companies.....	97,317 98
Rents due	175 00

TOTAL ADMITTED ASSETS..... \$3,628,639 26

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$944,290 20
Premiums due other companies.....	238,338 68
Provision for taxes, contingencies and depreciation of securities.....	25,000 00
Reserve for possible unreported losses.....	25,000 00
Other liabilities	5,957 10

TOTAL LIABILITIES, except capital. \$1,238,585 98

CAPITAL PAID UP, common stock, \$849,-

379.79; preferred stock, \$550,000.

SURPLUS TO POLICYHOLDERS..... 990,673 49

TOTAL. \$3,628,639 26

INCOME, 1921.—Net premiums written: Fire and miscellaneous, \$2,723,955.26; marine and inland, \$144,957.25; interest, etc., \$137,333.19; profit on bonds, \$2,414.73; carried from special reserve, \$150,000.00; total income, \$3,202,444.21.

BRITISH AMERICAN ASSURANCE COMPANY— *Continued.*

DISBURSEMENTS, 1921.—Net losses incurred: Fire and dividends to stockholders, \$38,500.00; total disbursements, miscellaneous, \$1,807,659.70; marine and inland, \$394, \$3,633,608.97.
513.39; underwriting and general expenses, \$1,392,935.88;

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$2,623,460 11		\$57,877 12	\$32,592 02	\$13,629 83		\$176 93	\$3,763 53	\$2,731,490 54
Reinsurance	736,496 14		8,882 06	622 78	3,053 99		3 85	1,177 29	750,236 71
Return premiums.....	554,977 88		20,344 90	7,427 88	1,580 29		2 47	1,324 84	585,687 26
Net premiums.....	1,331,986 09		28,649 56	24,541 36	8,986 55		170 61	1,261 40	1,395,595 57
Losses to prms. writ'n	64.0		105.7	107.4	1.8		116.9	3.8	
Interest, etc.			\$98,327 57	Agents' balances previously charged off					6 43
Received from home office (gross)			838,254 94						
Profit on sale of securities (gross)			1,254 00	TOTAL INCOME					\$2,333,438 51

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,374,919 36		\$35,967 33	\$31,748 43	\$213 30		\$203 24	\$127 22	\$1,443,178 88
Reinsurance	511,228 32		5,455 16	2,577 63	49 73		2 80	78 74	519,392 38
Salvage	10,555 68		210 99	2,812 05					13,578 72
Net amt. paid policy-holders for losses..	853,135 36		30,301 18	26,358 75	163 57		200 44	48 48	910,207 78
Underwriting expenses.			\$708,948 44	Loss on sale of securities (gross)					1,144 50
Remitted to home office (gross)			720,760 49	TOTAL DISBURSEMENTS					\$2,341,061 21

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 67.2%; underwriting expenses, 50.7%; underwriting loss, 10.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 62.6%; expenses incurred, 47.0%; underwriting loss, 9.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$144,237.744; motor vehicle, \$596,080; inland nav. and trans., \$640,409; tornado, etc., \$3,361,083; sprinkler leakage, \$497,599; riot, etc., \$702,855; net risks in force on business effective prior to Jan. 1, 1921, \$119,953,083; net premiums in force on business on and after Jan. 1, 1921, fire, \$1,336,037.86; motor vehicle, \$25,692.23; inland nav. and trans., \$20,844.53; tornado, etc., \$8,967.31; sprinkler leakage, \$141.90; riot, etc., \$1,196.02; net premiums in force on business effective prior to Jan. 1, 1921, \$1,165,163.39.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,498,532.66; loss from underwriting profit and loss items, \$3,348.51; total, \$1,495,184.15.

Losses incurred during 1921, \$939,123.25; underwriting expenses incurred during 1921, \$705,327.31; total, \$1,644,450.56.

Loss from underwriting during 1921, \$149,266.41.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$99,217.69; profit on investments during 1921, \$60,515.47; total, \$159,733.16.

Loss on investments during 1921, \$2,582.83; investment expenses incurred during 1921, \$2,508.04; total, \$5,090.87.

Gain from investments during 1921, \$154,642.29.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$154,642.29; remitted from home office, \$838,254.94; total, \$992,897.23.

Losses: Underwriting, \$149,266.41; remitted to home office, \$720,760.49; total, \$870,026.90.

Surplus, December 31, 1920, \$333,008.88; increase, \$122,870.33; surplus, December 31, 1921, \$455,879.21.

BRITISH AND FOREIGN MARINE INSURANCE COMPANY, LTD.,

Liverpool, England.

UNITED STATES BRANCH OFFICE, COTTON EXCHANGE BLDG., NEW YORK CITY, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$2,433,319 60	Due from other companies for reinsurance	
Interest due and accrued thereon.....	31,493 18	on losses already paid.....	125,283 06
Cash in banks and office.....	273,236 21		
Agents' balances not over three months due.	256,454 38	TOTAL ADMITTED ASSETS.....	\$3,119,786 43

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$755,273 00		\$68,088 00	\$500,708 00					\$1,324,089 00
Reinsurance	353,578 00		13,554 00	100,778 00					467,908 00
Net unpaid claims...	401,695 00		54,534 00	399,930 00					856,161 00

BRITISH AND FOREIGN MARINE INSURANCE COMPANY, LTD.—*Continued.*

Unearned premiums.....	\$320,577 41
Salaries, rents, etc.....	21,001 44
Estimated taxes hereafter payable.....	69,373 00
Estimated expenses of investigation and adjustment of losses.....	8,000 00

TOTAL LIABILITIES, except deposit capital	\$1,275,112 85
DEPOSIT CAPITAL	\$200,000
NET SURPLUS, U. S. Branch, including deposit capital	1,844,673 58
TOTAL	\$3,119,786 43

GENERAL REVIEW.

HISTORY.—This company was established in 1863. Its authorized capital is £1,340,000, of which at last advices £804,000 had been paid in. It entered the United States in 1876, and is owned and controlled by the Royal Insurance Company, Ltd., of Liverpool, one of the strongest insurance companies in the world. This company controls the American and Foreign Marine Insurance Company, of New York.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses, wherever incurred. We therefore present the following extracts from the Home Office balance sheet, the latest available, which includes all its assets and liabilities: Total assets, December 31, 1919, \$19,072,188; capital paid in, \$3,912,666; net surplus, \$9,287,735. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The underwriting policy of the company has been conservative and successful. It has made steady progress and is in excellent repute. Until the last three years its expense and loss ratios have

been very low. In 1919 and 1920 its loss ratio was high and its expense of operation was above normal. In 1921 the loss ratio was very low, especially considering that it was a bad year for the class, and the expense ratio was high, but applied to a considerably reduced income.

Its United States manager, W. L. H. Simpson, is president of the American and Foreign Marine Insurance Company, and is also the United States manager of the Ocean Marine and Reliance Marine insurance companies, of England.

The company's loss paying reputation is excellent.

The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES TRUSTEE.—Central Union Trust Company, New York, N. Y.

KINDS OF INSURANCE WRITTEN.—Marine, tourists' baggage, registered mail and automobile insurance.

TERRITORY.—It operates throughout the United Kingdom, and in Canada and the United States.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Aircraft	Hall	Sprinkler Leakage.	Other Lines.	Totals
Gross premiums.....	\$2,588,633 38	\$414,506 41	\$658,491 95	\$ 208 80	.....	.....	.....	.....	\$3,660,840 54
Reinsurance	1,738,405 04	184,924 74	388,706 30	135 72	.....	.....	.....	.....	2,312,172 30
Return premiums.....	200,736 50	6,264 76	58,469 50	.....	.....	.....	.....	.....	265,460 76
Net premiums.....	647,491 84	223,316 91	211,316 65	73 08	.....	.....	.....	.....	1,082,198 48
Losses to prms. writ'n	28.2	73.3	26.8	545.2	.....	.....	.....	.....	.....
Interest, etc. ....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Received from Home Office.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Gross increase by adjustment in book value of bonds .....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Gross increase by adjustment in book value of stocks .....	.....	.....	.....	.....	.....	.....	.....	.....	.....
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$3,075,069 19

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Aircraft	Hall	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals
Gross amount paid for losses.....	\$4,112,313 13	\$295,867 01	\$472,574 97	\$1,138 89	.....	.....	.....	.....	\$4,881,894 00
Reinsurance	3,408,686 45	119,995 07	376,240 36	740 27	.....	.....	.....	.....	3,902,662 15
Salvage	523,952 26	12,090 65	39,736 77	.....	.....	.....	.....	.....	575,779 68
Net amt. paid policy-holders for losses..	182,674 42	163,781 29	56,597 84	398 62	.....	.....	.....	.....	403,452 17
Underwriting expenses.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Remitted to Home Office.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Other disbursements .....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Gross decrease by adjustment in book value of bonds .....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Gross decrease by adjustment in book value of stocks .....	.....	.....	.....	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$2,395,569 32

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 29.0%; underwriting expenses, 58.2%; underwriting profit, 21.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 30.2%; expenses incurred, 61.0%; underwriting profit, 22.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, ocean marine, \$31,441,847; motor vehicle, \$8,517,337; inland nav. and transp., \$23,456,585; net premiums in force on business on and after January 1, 1921, ocean marine, \$120,522.87; motor vehicle, \$130,900.56; inland nav. and transp., \$69,153.98.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,040,315.99; gain from underwriting profit and loss items, \$141,698.11; total, \$1,182,014.10.

Losses incurred during 1921, \$314,120.60; underwriting expenses incurred during 1921, \$634,852.73; total, \$948,973.33.

Gain from underwriting during 1921, \$233,040.77.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$106,319.77; profit on investments during 1921, \$226,841.60; total, \$333,161.37.

Loss on investments during 1921, \$124,284.20; investment expenses incurred during 1921, \$2,579.72; total, \$126,863.92.

Gain from investments during 1921, \$206,297.45.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$233,040.77; investments, \$206,297.45; remitted from Home Office, \$1,775,795.64; total, \$2,215,133.86.

Losses: Canadian bank balance, \$11,264.81; remitted to Home Office, \$1,238,345.78; total, \$1,249,610.59.

Surplus, December 31, 1920, \$670,150.31; increase, \$965,523.27; surplus, December 31, 1921, \$1,644,673.58.

BRITISH COLONIAL FIRE INSURANCE COMPANY,

2 Place d'Armes, Montreal, Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$222,251 50
Interest due and accrued thereon.....	4,549 57
Cash in banks and office.....	67,689 62
Agents' balances not over three months due.....	38,416 57
Bills receivable taken for fire risks.....	469 50
Furniture and plans.....	11,960 82

TOTAL ADMITTED ASSETS..... \$345,337 58

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: reported or in process of adjustment, \$5,144.57; resisted, \$2,018; net unpaid claims.....	\$7,162 57
Unearned premiums.....	139,297 04
Estimated taxes hereafter payable.....	3,000 00
Funds held under reinsurance treaties.....	70,017 32

TOTAL LIABILITIES, except capital.....	\$219,476 93
CAPITAL PAID UP.....	\$309,145
NET SURPLUS to policyholders.....	125,860 65

TOTAL \$345,337 58

GENERAL REVIEW.

HISTORY.—This company was incorporated in March, 1909, with \$2,000,000 authorized capital, of which \$500,000 was subscribed and \$150,000 paid in. It began business on June 1, 1912. The par value of the stock is \$100 per share.

In 1912 the subscribed capital was increased to \$1,000,000 and the paid-in capital of \$170,000; a premium of \$20,000 was collected that year. In 1914 the paid-in capital was increased to \$170,350, and \$350 was collected for surplus. During 1915 the paid-in capital was increased to \$218,877.50 and a premium of \$29,650 was collected. In 1916 the paid-in capital was increased to \$219,805; in 1917 to \$220,135.70; in 1918 to \$247,041.34; in 1919 to \$248,670, in 1920 to \$301,145, and in 1921 to \$309,145. The amount paid in by calls on subscribed capital was \$13,400, of which \$8,000 applied to capital and \$5,400 to surplus.

On December 31, 1919, the capital was impaired \$138,307.29; December 31, 1920, \$141,025.06; and on December 31, 1921, \$183,284.35.

MANAGEMENT AND REPUTATION.—The company is under the management of Theodore Meunier, who has had many years' insurance experience. In 1906 he accepted the management of the Dominion Mutual Fire Insurance Company of Waterloo, Quebec, and in 1908 became the manager of the Providence Mutual Fire Insurance Company, of Montreal. Mr. Meunier advised us that both of these companies were in bad condition when he undertook the management and that he was asked to straighten out their involved conditions. In 1909 these two companies were placed in voluntary liquidation, Mr. Meunier being appointed liquidator.

Mr. Carl F. Sturhahn, of Hartford, Conn., prominent in the insurance business as officer and manager of several reinsurance companies, is now a director of this company. Mr. Sturhahn is in excellent repute.

AFFILIATIONS.—Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is operating under a Dominion license in all the Provinces of Canada.

OFFICERS.—President, I. L. Lafleur, wholesale hardware merchant, Montreal; general manager, Theodore Meunier, Montreal.

DIRECTORS.—The above officers and Azay, Luzarche-d', proprietor, Paris, France. Denault, D. O. E., merchant, Sherbrooke, Quebec. Descat, Dupont, proprietor, Paris, France. Desjardins, L. H., merchant, Terrebonne, Quebec. Drouin, Nap., manufacturer, Quebec. Huard, Eusebe, merchant, Lake Megantic. Sturhahn, Carl F., insurance manager, Hartford, Conn. Patenaude, J. Leon, importer, Montreal. Propper, Michel, banker, Paris, France. Roberge, Hon. J. E., legislative councillor, Lambton, Que. Spycket, Jean, Paris, France.

Turgeon, Hon. Adelard, legislative councillor, Quebec.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in March.

INCOME, 1921.

Fire: Gross premiums, \$445,569.80; reinsurance, \$141,673.68; return premiums, \$102,251.65; net premiums.....	\$201,644 47
Interest, etc.	11,013 06
Calls on capital	13,400 00

TOTAL INCOME \$226,067 53

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$272,795.58; reinsurance, \$130,550.22; net amount paid policyholders for losses....	\$142,245 36
Underwriting expenses	103,129 35
Loss expenses	12,585 05

TOTAL DISBURSEMENTS \$257,959 76

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$24,049,614; net premiums in force on business on and after January 1, 1921, \$330,627.88.

BRITISH CROWN ASSURANCE CORPORATION, LTD.,

Traders Bank Bldg., Glasgow, Scotland.

GENERAL REVIEW.

HISTORY.—This company was incorporated in Scotland in March, 1907, and has £500,000 authorized capital. At last advices £250,000 had been subscribed and £100,000 paid in in cash.

It is not transacting any business in the United States, but during 1911 it entered Canada and is now licensed in every Province except Quebec. At last advices it had deposited in Canada \$155,000 for the protection of policyholders.

MANAGEMENT AND REPUTATION.—Under an agreement made May 29, 1918, between this company and the Eagle,

Star and British Dominions Insurance Company, Limited, of London, the latter acquired control of the former, and policies of the "British Crown" will carry the guarantee of the Eagle. Star and British Dominions Ins. Co., a large and reputable institution. The head office for Canada of both companies is in Toronto, under the management of J. H. Riddel, assisted by E. C. Johnson.

This company had not, at the time of going to press, furnished us with statements showing its operations for the years 1920 and 1921, if our subscribers are interested and will require statements of the company and send to us we shall be glad to report upon same.

BRITISH GENERAL INSURANCE COMPANY.

London, England.

U. S. BRANCH, 80 MAIDEN LANE, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned (market value)...	\$609,465 00
Cash in banks and office.....	139,948 69
Agents' balances not over three months due.	61,768 15
Reinsurance due from other companies....	28,143 88

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Total, \$118,-	
933.32; reinsurance, \$56,376.65; net un-	
paid claims	\$62,556 67
Motor vehicle: Total, \$62,315.40; reinsur-	
ance, \$33,728.34; net unpaid claims.....	28,587 06

TOTALS: Total, \$181,248.72; reinsur-	
ance, \$90,104.99; net unpaid claims.	\$91,143 73
Unearned premiums: Fire, \$171,667.16;	
other than fire, \$128,400.73; total.....	\$300,067 89
Estimated taxes hereafter payable.....	5,000 00
Contingent commissions, etc.....	4,000 00
Estimated expenses of investigation.....	1,000 00

TOTAL LIABILITIES, except capital.	\$401,211 62
DEPOSIT CAPITAL	\$200,000
NET SURPLUS, including deposit capital..	438,114 10

TOTAL ADMITTED ASSETS..... \$839,325 72

TOTAL \$839,325 72

GENERAL REVIEW.

HISTORY.—This company, was organized in 1904. It entered this country by being admitted to do business in the State of New York on May 21, 1920, having made the statutory capital deposit with the Insurance Department of that State.

At the sixteenth annual meeting held April 7, 1920, it was decided to increase the authorized capital to £1,000,000, and to issue 250,000 shares, making the subscribed capital £500,000, of which £125,000 would be paid up.

HOME OFFICE RESOURCES.—The company had as of December 31, 1921, an authorized capital of £1,000,000 (\$5,000,000) of which £695,455 was subscribed and £174,439 (\$872,198) paid in, and had total assets of £1,462,469 (\$7,312,340).

MANAGEMENT AND REPUTATION.—Its United States man-

agers are Henry W. Brown & Company of Philadelphia and New York, who are also United States managers of the Century Insurance Company, Ltd., Edinburgh, Scotland, and they control the Independence Insurance Company, of Philadelphia, Pa. They are in excellent repute and are conservative underwriters.

The United States trustee is the Bankers Trust Company of New York City.

In 1921, the expenses were moderate but the loss ratio was above normal.

The underwriting for these companies is conducted in conjunction with the underwriting department of the Colonial Assurance Company of America, New York, under charge of Charles S. Conklin, secretary.

Thomas Dobbin, 17 St. John street, Montreal, has been appointed general agent of the company for Canada.

BRITISH GENERAL INSURANCE COMPANY, LTD.— *Continued.*

INCOME, U. S. BRANCH, 1921.

Fire: Gross premiums, \$1,069,891.16; reinsurance, \$371,863.01; return premiums, \$311,015.47; net premiums.....	\$387,012 08
Motor vehicle: Gross premiums, \$573,980.35; reinsurance, \$148,221.68; return premiums, \$210,567.83; net premiums....	215,190 84
TOTALS: Gross premiums, \$1,643,871.51; reinsurance, \$520,084.69; return premiums, \$521,583.30; net premiums..	\$602,203 52
Interest, etc.	13,578 35
TOTAL INCOME	\$615,781 87

DISBURSEMENTS, U. S. BRANCH, 1921.

Fire: Gross amount paid for losses, \$262,317.86; reinsurance, \$72,579.89; salvage, \$5,404.16; net amount paid policyholders for losses	\$184,333 81
Motor vehicle: Gross amount paid for losses, \$109,771.41; reinsurance, \$43,437.71; salvage, \$344.20; net amount paid policyholders for losses.....	65,980 50
TOTALS: Gross amount paid for losses, \$372,089.27; reinsurance, \$116,017.60; salvage, \$5,748.36; net amount paid policyholders for losses.....	\$250,323 31
Underwriting expenses	228,179 51
Remittances to Home Office.....	111,254 68
TOTAL DISBURSEMENTS	\$589,757 50

RATIOS TO PREMIUMS WRITTEN.—Losses paid: Fire, 47.6%; motor vehicle, 30.6%; losses incurred, 45.8%; underwriting expenses, 37.8%; underwriting loss, 2.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 56.7%; expenses incurred, 46.7%; underwriting loss, 3.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$39,144,818; motor vehicle, \$7,648,917; net risks in force on business effective prior to January 1, 1921, \$1,417,451; net premiums in force on business on and after January 1, 1921, fire, \$290,075.22; motor vehicle, \$256,801.45; net premiums in force on business effective prior to January 1, 1921, \$26,758.96.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$486,608.46.

Losses incurred during 1921, \$276,141.48; underwriting expenses incurred during 1921, \$227,404.51; total, \$503,545.99.

Loss from underwriting during 1921, \$16,937.53.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$13,578.35; profit on investments during 1921, \$28,665; total, \$42,243.35.

Investment expenses incurred during 1921, \$775.

Gain from investments during 1921, \$41,468.35.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$41,468.35.

Losses: Underwriting, \$16,937.53; remitted to Home Office, \$111,254.68; total, \$128,192.11.

Surplus, December 31, 1920, \$524,837.96; decrease, \$86,723.86; surplus, December 31, 1921, \$438,114.10.

BRITISH NORTHWESTERN FIRE INSURANCE COMPANY,

Bank of Hamilton Bldg., Toronto, Can.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$409,304 35
Interest due and accrued.....	10,764 49
Cash in banks and office.....	32,237 44
Agents' balances	38,409 61
Automobile.	703 12
Insurance plans	5,318 79
Prepaid expenses	715 00
Due by affiliated companies.....	45,626 02
Due by re-insuring companies.....	4,829 83
TOTAL ADMITTED ASSETS.....	\$547,908 65

LIABILITIES, DECEMBER 31, 1921.

Reserve for outstanding and unadjusted losses.	\$21,508 01
Unearned premiums.	117,397 35
Estimated taxes hereafter payable.....	1,000 00
Due to re-insuring companies.....	2,431 01
Accounts payable	5,929 18
TOTAL LIABILITIES, except capital.	\$163,265 55
CAPITAL PAID UP.....	248,699 20
NET SURPLUS	135,943 90
TOTAL.	\$547,908 65

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Manitoba in 1906, with an authorized capital of \$500,000 (par value \$40). The present title was adopted early in 1909, and the authorized capital was increased to \$2,000,000.

On December 31, 1910, \$306,640 had been subscribed, and \$50,240 paid in in cash. During 1911 the paid-in capital was increased to \$101,625, and \$10,083.00 additional surplus was paid in. The paid-in capital has been further increased as follows: 1912, to \$150,000; 1913, \$215,060; 1914, \$232,407.20; 1915, \$238,573.20; 1916, \$242,162.20; 1917, \$243,294.20; 1918, to \$244,589.20; 1919, to \$246,919.20; 1920,

to \$248,099.20. The subscribed capital at the close of 1921 amounted to \$594,400.

Previous to 1911 it did a very limited business, operating only in the city of Winnipeg. Since 1912 it has operated under a Dominion license.

In December, 1913, it took over the Security National Fire Insurance Company of Winnipeg.

In March, 1920, the Eagle Star & British Dominions Insurance Company, Ltd., of London, England, secured control of and guarantees the policies of this company.

MANAGEMENT AND REPUTATION.—The company is managed by J. H. Riddell, managing director, and now has the backing of the Eagle Star & British Dominions Insurance

BRITISH NORTHWESTERN FIRE INSURANCE COMPANY—*Continued.*

Company. Ltd., which company is in good repute at its home and elsewhere.

The volume of business transacted is conservative.

The company's loss ratio in 1919 was low, and in 1921 under the average. The expense ratio is above normal.

The company has set aside a special contingency reserve of \$15,000; this is actually surplus.

AFFILIATIONS.—Canadian Fire Underwriters Association; Western Canada Fire Underwriters Association; British Columbia Fire Underwriters Association; Nova Scotia Board of Fire Underwriters.

BANKERS.—Merchants Bank of Canada, Winnipeg.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It operates in Ontario, Manitoba, Saskatchewan, Alberta, British Columbia and Nova Scotia.

OFFICERS.—President and managing director, J. W. Riddle; vice-president and managing director, E. C. G. Johnson; secretary, S. Fairley.

DIRECTORS.—Mountain, Sir Edward, London, Eng.; Watson, J. Douglas, London, Eng.; Mackenzie, A. G.,

London, Eng.; Bennett, S. A., London, Eng.; Fairley, H. T., Toronto, Can.; Riddle, J. H., Toronto, Can.; Johnson, E. C. G., Toronto, Can.; Cronyn, B. B., Toronto, Can.; Fairley, S., Toronto, Can.

STOCKHOLDERS' ANNUAL MEETING.—Third Wednesday in February.

INCOME, 1921.	
Premium income.....	\$202,707 13
Commissions on re-insurance and brokerage	5.595 36
TOTAL INCOME	\$208,302 49

DISBURSEMENTS, 1921.	
Losses paid	\$86,854 30
Underwriting expenses	91,794 89
Other disbursements	6.722 50
Addition to government re-insurance reserve	628 18
TOTAL DISBURSEMENTS	\$185,999 87

BRITISH OAK INSURANCE COMPANY, LTD.

London, England.

GENERAL REVIEW.

HISTORY.—This company was established in 1908. The authorized and subscribed capital is £1,000,000, paid-up capital £250,000. The name was formerly British Oak Benefit Insurance Company. It operates in England as a non-tariff company, and writes a general fire, marine and accident insurance business. Sir William Edgar Nicholls is chairman of the Board, H. B. F. Bingham, general manager, and Herbert Cowan, fire manager.

This company entered the Dominion of Canada October 1, 1921. It is not admitted to do business in the United States.

MANAGEMENT AND REPUTATION.—J. Gillis Keator is manager for Canada. Mr. Keator is in good repute and is a member of the firm of Rainnie & Keator, of Halifax, N. S., and the head office for Canada will be located with that firm.

The company is not entered in the United States, but writes a small amount of surplus line business through

Fred S. James & Company, who are in excellent standing and write surplus line business for several other foreign companies, and in addition are United States managers of the General Fire Assurance Company of Paris, the Urbaine Fire Insurance Company of Paris, and the Eagle Star and British Dominions Insurance Company, Limited, of London.

HOME OFFICE RESOURCES.—The assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet of the company showed the following items as of December 31, 1920:

Assets, £475,337 (\$2,376,685); capital paid in, £250,000 (\$1,250,000); insurance funds, £89,508 (\$447,540); profit and loss balance, £9,201 (\$46,005). (An arbitrary rate of exchange has been used; see note, page vii.)

Upon entering Canada the company started operations in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Quebec and Ontario. It will extend its plant to the other Provinces.

BRITISH TRADERS INSURANCE COMPANY, LTD.,

Hong Kong, China.

CANADIAN BRANCH, 36 TORONTO ST., TORONTO, ONT.

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.

Dominion of Canada War Loan	\$25,000 00
Cash in banks and office	39,550 60
Agents' balances not over three months due.	50,820 04
British War Loan stock (market value)...	429,459 00

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Reported or in process of adjustment, \$23,443; resisted, \$2,000; net unpaid claims.....	\$25,443 00
Motor vehicle (auto): Reported or in process of adjustment, \$16,987.06; net unpaid claims	16,987 06

TOTALS; Reported or in process of adjustment, \$40,430 06; resisted, \$2,000; net unpaid claims	\$42,430 06
Unearned premiums: Fire, \$167,182.41; other than fire, \$51,856.73; total	219,039 14
Estimated taxes hereafter payable	8,575 54
Contingent commissions, etc.	1,500 00

TOTAL LIABILITIES, except capital.	\$271,544 74
NET SURPLUS, Canadian Branch.....	273,284 90

TOTAL ADMITTED ASSETS \$544,829 64

TOTAL \$544,829 64

GENERAL REVIEW.

HISTORY.—This company began business in 1867 as the China Traders Insurance Company, Ltd. The present title was adopted in May, 1916. It is owned by the Union Insurance Society of Canton, Ltd., Hong Kong, China, a large and reputable British company, which was established in 1835 and which operates practically all over the world.

The British Traders Insurance Company, Ltd., was licensed on April 17, 1918, to transact fire insurance in the Province of Ontario, Canada.

HOME OFFICE RESOURCES.—The home office balance sheet of the Company as of December 31, 1920, shows the following items:

Assets, £1,636,064 (\$8,183,470); capital paid in, £192,000

(\$960,000); working account balance, 1920, £399,515 (\$1,997,575). (An arbitrary rate of exchange has been used: see note page VII).

MANAGEMENT AND REPUTATION.—The Canadian manager is C. R. Drayton, 36 Toronto street, Toronto, who acts in the same capacity for the Union Insurance Society of Canton, Ltd. The company is operated in Canada entirely independent of the Insurance Society.

The company has a contract with Marsh & McLennan, of Chicago, Ill., who are in excellent repute, for writing excess lines on fire, tornado and automobile business in the United States, Canada and Mexico.

All assets of the company are liable for the payment of losses wherever incurred.

INCOME, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$321,978 39		\$127,453 74			\$96,754 66			\$546,186 79
Reinsurance	4,864 71		1,289 36			12,216 92			18,370 99
Return premiums.....	65,040 23		18,812 83			4,215 30			88,068 36
Net premiums.....	252,073 45		107,351 55			82,322 44			441,747 44
Interest, etc.			\$3,123 14						
TOTAL INCOME									\$444,870 58

DISBURSEMENTS, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$156,536 43		\$76,151 23			\$161,663 86			\$394,351 52
Reinsurance						28,391 62			28,391 62
Salvage	142 02		13,240 25						13,382 27
Net amt. paid policy-holders for losses..	156,394 41		62,910 98			133,272 24			352,577 63
Underwriting expenses.			\$173,302 47						
TOTAL DISBURSEMENTS									\$625,880 10

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$20,882,416; net risks in force on business effective prior to January 1, 1921, \$4,352,871; net premiums in force on business on and after

January 1, 1921, \$257,274.12; automobile, \$103,713.45; net premiums in force on business effective prior to January 1, 1921, \$65,556.12.

BUCKEYE NATIONAL FIRE INSURANCE COMPANY.

337 Spitzer Bldg., Toledo, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$74,225 00
Interest due and accrued thereon.....	1,959 51
Loans on collateral security.....	1,500 00
Bonds and stocks owned.....	89,558 00
Interest due and accrued thereon.....	934 80
Cash in banks and office.....	27,235 71
Agents' balances not over three months due	17,780 86
Interest accrued on savings account.....	76 39

TOTAL ADMITTED ASSETS..... \$213,270 27

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, adjusted, \$5,- 302.12; reported or in process of adjust- ment, \$14,440.90; total, \$19,743.02; rein- surance, \$2,664.15; net unpaid claims....	\$17,078 87
Unearned premiums	66,387 97
Dividends to stockholders unpaid.....	60 50
Salaries, rents, etc.....	383 34
Estimated taxes hereafter payable.....	1,460 08

TOTAL LIABILITIES, except capital. \$85,370 76
CAPITAL PAID UP..... 101,470 00
NET SURPLUS

TOTAL \$213,270 27

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Ohio, being originally chartered as the People's National Fire Insurance Company, with an authorized capital of \$100,000. The title of the company was changed to Buckeye National Fire Insurance Company in January, 1914. It was licensed on September 24, 1914, and began business October 1, 1914.

The stock of the company, par value \$10, was sold at \$20 a share and the subscriptions were payable in instalments, 25 per cent. being payable upon the signing of the subscription, the remainder being subject to call within thirty days after the entire capital stock had been fully subscribed. The company began business with its entire capital paid in and with a surplus of \$48,097.18. The organization expenses were high, being 25 per cent. of the proceeds of the sale of stock. During 1920 \$100,000 additional capital was authorized, and \$1,470 additional was paid up, with \$1,176 in addition subscribed to surplus. Efforts to sell the balance ceased owing to general financial conditions.

MANAGEMENT AND REPUTATION.—The company is backed by substantial local interests. Its stockholders are said to number over 1,000, and reside in Toledo and northwestern Ohio. On December 31, 1921, the directors owned \$21,000, par value, of the capital stock.

The Underwriting Department is in charge of Chas. H. Harraden, who has had thirty-eight years of practical experience in insurance in both office and field work. H. S. Bassett, secretary of the company, was identified with the Ohio Insurance Department for nine years.

The company's underwriting operations, with the exception of 1918, have shown a loss. Its expense ratio is moderate, considering the volume of business written. During 1918 its loss ratio on fire business was very high, partly due to a decrease in the volume of fire premiums written. Its loss ratio was high in 1920. In 1921 the loss ratio was high, and there was a moderate underwriting loss. It also wrote, for a time, a considerable volume of marine business on which its losses were heavy. On the entire business the statement as of December 31, 1918, indicated that it made an underwriting profit of 10.2%; but no adequate provision was made for unreported and unknown marine losses. The company ceased writing marine business February 1, 1919. The marine premiums for January were

\$11,062.84. Upon discontinuance of writing marine risks it reinsured the term business and cost of reinsurance and return premiums on cancellations consumed the premiums; \$20,042.38 in losses, incurred in 1918, but not reported December 31, 1918, were paid in 1919. The fire underwriting operations in 1919 were profitable, but show a heavy ratio of underwriting loss in 1920.

The volume of business transacted is conservative.

The company bears a good reputation in the matter of loss settlements.

The company's investments are of good character. The mortgage loans are secured by improved farm and city property in Ohio, valued at over twice the amount loaned.

AFFILIATION.—Western Insurance Bureau.

KINDS OF INSURANCE* WRITTEN.—Fire and tornado insurance.

DIVIDENDS.—In 1920, 5%; 1921, \$21. being part of the \$50,000 authorized and paid in 1920.

TERRITORY.—The company is licensed in Illinois, Michigan and Ohio.

OFFICERS.—President, H. M. Barfield; vice-presidents, Charles Feilbach, O. D. Tiffany and D. L. Durbin; secretary-treasurer, H. S. Bassett; assistant secretary, E. H. Norton; general counsel, U. G. Denman, and underwriting manager, Chas. H. Harraden.

DIRECTORS.—

Altenburger, George, insurance and real estate, Ottoville, Ohio.

Barfield, H. M., ex-treasurer of Lucas County, Ohio.

Barnett, C. L., secretary-treasurer Collier-Barnett Company, Toledo, Ohio.

Bassett, H. S., for nine years statistician and examiner in the Ohio Insurance Department, Columbus, Ohio.

Bond, Sherman, proprietor Boody House, Toledo, Ohio.

Chandler, A. R., banker, Sylvania, Ohio.

Clark, F. P., retired, North Baltimore, Ohio.

Denman, U. G., ex-attorney-general of Ohio.

Durbin, D. L., president Durbin Bank, McClure, Ohio.

Feilbach, Charles, wholesale grocer, Toledo, Ohio.

Johnson, C. B., furniture dealer, Toledo, Ohio.

Lisiakowski, W. J., president Opieka Savings Bank, Toledo, Ohio.

Lutz, F. A., banker, Hamler, Ohio.

Nettleman, G. H., commission merchant, Toledo, Ohio.

Pickard, J. H., retired, Toledo, Ohio.

BUCKEYE NATIONAL FIRE INSURANCE COMPANY — *Continued.*

Tiffany, O. D., cashier Peoples State Savings Bank, Toledo, Ohio.

Turner, Charles S., president Moreton Truck and Storage Company, Toledo, Ohio.

Voegele, C. H., president Voegele-Dinning Company, Mansfield, Ohio.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Thursday in January.

INCOME, 1921.

Fire: Gross premiums, \$139,085.62; reinsurance, \$35,677.13; return premiums, \$22,032.70; net premiums	\$81,375 79
Tornado, etc.: Gross premiums, \$590.92; return premiums, \$57.57; net premiums...	533 35

Totals: Gross premiums, \$139,676.54; reinsurance, \$35,677.13; return premiums, \$22,090.27; net premiums....	\$81,909 14
Interest, etc.	9,355 03
Profit on sale of bonds.....	8 10

TOTAL INCOME \$91,272 27

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$62,246.67; reinsurance, \$6,185.83; salvage, \$569.50; net amount paid policyholders for losses	\$55,491 34
Underwriting expenses	36,441 28
Dividends to stockholders.....	21 00
Other disbursements	2,530 02

TOTAL DISBURSEMENTS \$94,483 64

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 67.7%; losses incurred, 75.7%, underwriting expenses, 44.5%; underwriting loss, 14.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 70.9%; expenses incurred, 42.1%; underwriting loss, 13.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$9,097,036; tornado, etc., \$125,575; net risks in force on business effective prior to January 1, 1921, \$6,468,263; net premiums in force on business on and after January 1, 1921, fire, \$80,392.47; tornado, etc., \$53,335; net premiums in force on business effective prior to January 1, 1921, \$49,853.23.

UNDERWRITING EXHIBIT, 1921—Premiums earned during 1921, \$87,403.32; loss from underwriting profit and loss items, \$173.72; total, \$87,229.60.

Losses incurred during 1921, \$62,001.66; underwriting expenses incurred during 1921, \$36,823.01; total, \$98,824.67.

Loss from underwriting during 1921, \$11,595.07.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$9,720.95; profit on investments during 1921, \$1,558.90; total, \$11,279.85.

Loss on investments during 1921, \$37.86; investment expenses incurred during 1921, \$2,688.23; total, \$2,726.09.

Gain from investments during 1921, \$8,553.76.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$8,553.76; other sources, \$21; total, \$8,574.76.

Loss from underwriting, \$11,595.07.

Surplus, December 31, 1920, \$29,449.82; decrease, \$3,020.31; surplus, December 31, 1921, \$26,427.51.

BUFFALO INSURANCE COMPANY,

447-449 Main Street, Buffalo, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$525,000 00
Rents due	70 00
Mortgage loans on real estate	566,100 00
Interest accrued thereon.....	8,793 38
Loans on collateral security.....	21,500 00
Interest due and accrued thereon.....	150 00
Bonds and stocks owned (market value)...	2,163,738 48
Interest accrued thereon.....	17,792 92
Cash in banks and office.....	319,020 51
Agents' balances not over three months due	164,297 42
Reinsurance recoverable on paid losses....	4,082 68

TOTAL ADMITTED ASSETS..... \$3,790,545 39

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Total, \$105,025.02; reinsurance, \$26,550.63; net unpaid claims.....	\$78,474 39
Tornado, etc.: Total, \$398; reinsurance, \$206.50; net unpaid claims.....	192 50
TOTAL: \$105,423.02; reinsurance, \$26,756.13; net unpaid claims.....	\$78,666 89
Unearned premiums	\$1,103,202 42
Salaries, rents, etc.....	1,000 00
Estimated taxes hereafter payable.....	35,000 00
Contingents, commissions, etc.....	7,500 00
Reserves for contingencies.....	55,000 00
Estimated expenses of investigation and adjustment of losses	1,500 00

TOTAL LIABILITIES, except capital. \$1,281,869 31
CAPITAL PAID UP..... 400,000 00
NET SURPLUS 2,108,676 08

TOTAL..... \$3,790,545 39

BUFFALO INSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

HISTORY.—This company began business February 15, 1867, with \$100,000 paid-in capital. Its capital was increased to \$200,000 in March, 1870. In April, 1914, the Buffalo Commercial Insurance Company (capital \$200,000), was merged with it, increasing the capital to \$400,000. It was formerly the Buffalo German Insurance Company, but during 1917 the above title was adopted.

The par value of the company's stock is \$100 per share.

It issues policies in accordance with the special reserve fund and guaranty surplus law of New York, and has on deposit with the Insurance Department of New York \$300,000 "special reserve fund" and \$300,000 "guaranty surplus fund."

MANAGEMENT AND REPUTATION.—The company does a conservative business, and has built up a large surplus besides having paid substantial dividends. Its directorate includes prominent business and financial men of Buffalo. On December 31, 1921, the directors owned \$66,900, par value, of the company's stock.

It writes a moderate volume of business in proportion to its loss paying capacity, with a good spread of liability.

The company is in excellent repute concerning its general treatment of loss claims. Its expense of operation has been above the average, but its loss ratio is normal.

The real estate consists of a five-story fire-proof office building at Main street and Broadway, Buffalo, occupied in part by the company, carried at \$525,000. The cost of the building was \$320,000.

The securities owned are of excellent character and are carried at the prices fixed by the Convention of Insurance Commissioners. The collateral loan is well secured. The mortgage loans are secured by improved property in Buffalo, valued at nearly three times the amount loaned.

AFFILIATIONS.—Western Insurance Bureau.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

DIVIDENDS.—The dividends paid in recent years have been as follows: 1901 to 1905, inc., 30%; 1906, 20%; 1907 to 1909, inc., 30%; 1910 to 1912, 35%; a special dividend in 1913 of 100% (on account of increase in the valuation of its real estate); and in 1914, 15% on the increased capital; 1915 and 1916, 24%; 1917, 24.5%; 1918, 24%; 1919, 25%; 1920, 25%; 1921, 25%; total dividends paid since organization (cash), \$3,068,925.

TERRITORY.—Conn., D. C., Ill., Ind., Ia., Ky., Md., Mass., Mich., Minn., Mo., Neb., N. J., N. Y., Ohio, Pa., R. I., W. Va. and Wis.

OFFICERS.—President, John G. Wickser; first vice-president, Edwin B. Eggert; second vice-president, Fred Greiner; secretary, Charles A. Georger.

DIRECTORS.—

Adolf, Jr., Louis P., real estate and insurance, Buffalo, N. Y.

Benstead, Jno., vice-president Swope, Hughes, Waltz and Benstead, Buffalo, N. Y.

Berrick, A. A., capitalist, Buffalo, N. Y.

Beyer, Wm. J., commissioner of elections, Buffalo, N. Y.

Beyer, Oliver J., O. J. Beyer & Sons, pants and overalls manufacturing, Buffalo, N. Y.

Daniels, William H., pianos, Denton, Cottier & Daniels, Buffalo, N. Y.

Dold, Jacob C., meat packers, Buffalo, N. Y.

Eggert, Edwin B., first vice-president, Buffalo, N. Y.

Georger, Chas. A., secretary, Buffalo, N. Y.

Goetz, Frederick L., insurance.

Greiner, Fred, second vice-president and attorney, Buffalo, N. Y.

Groben, Arthur, merchant, Buffalo, N. Y.

Houck, George E., attorney, Buffalo, N. Y.

Houck, Wm. G., steel manufacturer, Buffalo, N. Y.

Koons, Edw. L., banking and real estate.

Mesmer, John M., physician, Buffalo, N. Y.

Miller, G. F., Gerhard-Lang Brewing Company, Buffalo, N. Y.

Schmidt, Geo. W., brick manufacturer, Buffalo, N. Y.

Urban, Jr., George, president Geo. Urban Milling Co., Buffalo, N. Y.

Wickser, John G., president, Buffalo, N. Y.

Wickser, Philip, J., attorney, Buffalo, N. Y.

STOCKHOLDERS' ANNUAL MEETING.—First Thursday in February.

INCOME, 1921.

Fire: Gross premiums, \$1,420,914.17; reinsurance, \$225,037.99; return premiums, \$255,673.98; net premiums.....	\$940,202 50
Tornado, etc.: Gross premiums, \$30,414.37; reinsurance, \$13,634.70; return premiums, \$2,700.19; net premiums.....	14,079 48

TOTALS: Gross premiums, \$1,451,328.54; reinsurance, \$238,672.69; return premiums, \$258,374.17; net premiums..	\$954,281 98
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Interest and rents.....	\$199,739 65
Other income.....	1,297 75

TOTAL INCOME \$1,155,319 38

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$620,206.36; reinsurance, \$136,128.31; salvage, \$6,082.11; net amount paid policyholders for losses.....	\$477,995 91
Tornado, etc.: Gross amount paid for losses, \$1,596.47; reinsurance, \$823.49; salvage, \$823.49; net amount paid policyholders for losses.....	772 98

TOTALS: Gross amount paid for losses, \$621,802.83; reinsurance, \$136,951.80; salvage, \$6,082.11; net amount paid policyholders for losses.	\$478,768 92
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Underwriting expenses.....	\$476,954 34
Dividends to stockholders.....	100,000 00
Other disbursements.....	45,166 89

TOTAL DISBURSEMENTS \$1,100,890 15

RATIOS TO PREMIUMS WRITTEN.—Losses paid: fire, 50.8%; tornado, etc., 5.4%; losses incurred, 48.6%; underwriting expenses, 49.9%; underwriting loss, 1.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 49.9%; expenses incurred, 51.4%; underwriting loss, 1.6%.

MISCELLANEOUS.—Net risks in force on and after January 1, 1921: fire, \$99,590,358; tornado, etc., \$3,070,209; net risks in force on business effective prior to January 1, 1921, \$121,784,001; net premiums in force on business on and after January 1, 1921: fire, \$973,704.59; tornado, etc., \$13,719; net premiums in force on business effective prior to January 1, 1921, \$1,123,658.

BUFFALO INSURANCE COMPANY — *Continued.*

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$927,472.27; loss from underwriting profit and loss items, \$1,940.22; total, \$925,532.05.

Losses incurred during 1921, \$463,477.12; underwriting expenses incurred during 1921, \$476,954.34; total, \$940,431.46.

Loss from underwriting during 1921, \$14,899.41.

INVESTMENT EXHIBIT, 1921.—Interest and rents earned during 1921, \$196,874.29; profit on investments during 1921, \$45,959.77; total, \$242,834.06.

Loss on investments during 1921, \$5,554.17; investment expenses incurred during 1921, \$40,527.63; total, \$46,081.80.

Gain from investments during 1921, \$196,752.26.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$196,752.26.

Losses: Underwriting, \$14,899.41; dividends, \$100,000; total, \$114,899.41.

Surplus, December 31, 1920, \$2,026,823.23; increase, \$81,352.85; surplus, December 31, 1921, \$2,108,676.08.

CALEDONIAN-AMERICAN INSURANCE COMPANY,

50-52 Pine Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$678,230 00
Interest due and accrued thereon.....	4,675 70
Cash in banks and office.....	36,021 88
Agents' balances not over three months due.....	27,690 71
Reinsurance recoverable on paid losses.....	952 65

TOTAL ADMITTED ASSETS..... \$747,570 94

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$68,816.49;	
reinsurance, \$49,276.70; net unpaid claims.....	\$19,539 79
Unearned premiums: Fire, \$242,496.11;	
other than fire, \$846.67; total.....	243,342 78
Salaries, rents, etc.....	500 00
Estimated taxes hereafter payable.....	6,000 00
Reserve for contingencies.....	5,000 00
Estimated expenses of investigation and adjustment of losses.....	600 00

TOTAL LIABILITIES, except capital..	\$274,982 57
CAPITAL PAID UP.....	200,000 00
NET SURPLUS	272,588 37

TOTAL \$747,570 94

GENERAL REVIEW.

HISTORY.—This company was organized December 24, 1897, and began business March 24, 1898, with \$200,000 capital paid in. It is owned and operated by the Caledonian Insurance Company of Edinburgh, an old and reputable company. The business written prior to 1920 was small and was mainly reinsured in the parent company. Late in 1919, \$275,000 was contributed to surplus account by the parent company and the company will hereafter write independent lines.

This company guarantees policies under the title "Caledonian-American Underwriters."

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—It is under the same management as the United States Branch of the Caledonian Insurance Company of Edinburgh, Scotland. Its expense of management has been moderate, and its loss ratio is normal. During 1920, the company considerably increased its writings and increased its unearned premiums accordingly. This operated to decrease the surplus. The expense ratio increased in 1921, and this together with an increasing unearned premium account caused a moderate underwriting loss.

On December 31, 1921, the directors owned \$4,500, par value, of the capital stock.

Its general loss paying reputation is excellent.

The securities owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association,

Western Canada Fire Underwriters Association, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.—Fire, sprinkler leakage, riot and civil commotion, explosion and tornado insurance.

TERRITORY.—It is licensed in Cal., Colo., Conn., D. C., Ill., Ind., Kan., Ky., Me., Md., Mass., Mich., N. H., N. J., N. Y., O., Ore., Pa., R. I., Tenn., Utah, Wash., W. Va., Wis. and Wyo. It is also licensed in Canada.

DIVIDENDS.—1908, 3%; 1909 to 1919, inc., 4%; 1920, and 1921, 10%.

OFFICERS.—President, Charles H. Post; vice-president and secretary, R. C. Christopher; assistant secretary, Herman E. Franck.

DIRECTORS.—

Christopher, R. C., vice-president.
Clarke, Lewis L., banker.
Franck, H. E., assistant secretary.
Hubbell, Chas. B., lawyer.
Humbert, J. J. C., banker.
Kahler, Harry A., banker.
McNeil, N. A., insurance.
Patterson, Edw. J., lawyer.
Post, Chas. H., president.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday in March,

GENERAL AGENTS AND DEPARTMENTS.—Wakefield, Morley & Co., general agent for Connecticut, Hartford, Conn. Cobb & Co., general agent for Colorado and Wyoming, Denver, Colo. Selbach & Deans, general agent for Pacific Coast Department, San Francisco, Cal. John G. Borthwick, manager Canadian Department, Montreal, Can.

INCOME, 1921.

Interest, etc.	\$29,236 53	TOTAL INCOME.....	\$298,657 91
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Fire: Gross amount paid for losses, \$174,227.19; reinsurance, \$89,205.15; salvage, \$1,140.83; net amount paid policyholders for losses.....	\$83,881 21	Underwriting expenses.....	118,133 17
		Dividends to stockholders.....	20,000 00
		Other disbursements.....	794 47
		TOTAL DISBURSEMENTS.....	\$222,808 85

Surplus, December 31, 1920, \$261,188.45; increase, \$11,-99.92; surplus, December, 31, 1921, \$272,588.37.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

UNITED STATES BRANCH, 50 PINE STREET, NEW YORK.

Mortgage loans on real estate.....	\$325,000 00	Cash in banks and office	146,307 07
Interest accrued thereon	2,979 16	Agents' balances not over three months due.	504,970 50
Bonds and stocks owned.....	2,668,690 00	Reinsurance due on paid losses	3,440 09
Interest due and accrued thereon	25,087 14	TOTAL ADMITTED ASSETS	\$3,676,473 96

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$361,281 15		\$50,017 67		\$1,217 39				\$412,516 21
Reinsurance	121,095 50		13,291 41		434 49				134,835 49
Net unpaid claims..	240,197 58		36,726 26		782 90				277,680 72

Unearned premiums.	\$2, 133, 157 18	TOTAL LIABILITIES, except deposit	
Contingent commissions, etc.	5, 000 00	capital.	\$2, 511, 838 30
Salaries, rents, etc.	2, 000 00	DEPOSIT CAPITAL.	\$200,000
Estimated taxes hereafter payable	72, 000 00	NET SURPLUS, U. S. Branch, including	
Estimated expenses of investigation and ad-		deposit capital	1, 164, 635 66
justment of losses	12, 000 00		
Reserve for contingencies	10, 000 00	TOTAL	\$3, 676, 473 96

MANAGEMENT AND REPUTATION.—The company is con-

CALEDONIAN INSURANCE COMPANY — *Continued.*

servatively managed and is in excellent standing at its home and in this country.

It is in excellent repute concerning its general treatment of loss claimants. Its expense and loss ratios have been about normal.

The investments of the United States Branch are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

UNITED STATES MANAGER.—Charles H. Post, New York; assistant manager, R. C. Christopher.

UNITED STATES TRUSTEES.—Central Union Trust Co. of New York; U. S. Board of Finance; Walter Phelps Bliss, E. G. Merrill and John Yates Gholson Walker of New York.

KINDS OF INSURANCE WRITTEN.—The company writes life, fire, accident and liability insurance. In the United States and Canada it writes fire, sprinkler leakage, riot, civil commotion, explosion, automobile and tornado insurance.

TERRITORY.—It is licensed in all the States and Territories except Ark., Guam, Miss., N. D., Philippine Islands Porto Rico, S. D. and the Virgin Islands. It also operates in Canada.

DEPARTMENT.—Pacific Coast Department, Balfour, Guthrie & Co., Geo. O. Hoadley, fire manager, San Francisco, Cal.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$3,568,180 74		\$819,030 02		\$30,063 57		\$2,730 76	\$5,471 80	\$4,455,486 89
Reinsurance	942,157 80		242,848 60		7,474 98		412 31	1,556 35	1,194,450 04
Return premiums....	825,218 90		198,259 26		5,470 14		376 24	1,304 94	1,030,629 48
Net premiums.....	1,830,814 04		377,922 16		17,118 45		1,942 21	2,610 51	2,230,407 37
Losses to prms. writ'n	55.1		70.6		22.8				
Interest, etc.			\$146,207 47						
Received from Home Office			50,647 50						
Other income			3,460 00						
					Borrowed money				50,000 00
					TOTAL INCOME				\$2,480,722 34

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,655,295 83		\$391,973 16		\$4,138 78				\$2,051,397 77
Reinsurance	633,787 64		108,439 27		224 62				742,451 53
Salvage	11,962 51		16,547 54						28,510 05
Net amt. paid policy-holders for losses..	1,009,535 68		266,986 35		3,014 16				1,280,436 19
Underwriting expenses.			\$1,041,942 07						
Remitted to Home Office			52,761 50						
Borrowed money repaid			50,000 00						
					Other disbursements				26,078 90
					TOTAL DISBURSEMENTS				\$2,451,218 66

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 58.3%; underwriting expenses, 46.7%; underwriting loss, 0.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 56.0%; expenses incurred, 44.8%; underwriting loss, 0.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$194,524,733; motor vehicle, \$13,941,299; tornado, etc., \$4,082,376; sprinkler leakage, \$429,400; riot, etc., \$1,404,154; net risks in force on business effective prior to January 1, 1921, \$180,139,063; net premiums in force on business on and after January 1, 1921, fire, \$1,915,751; motor vehicle, \$381,260; tornado, etc., \$18,647; sprinkler leakage, \$1,962; riot, etc., \$3,262; net premiums in force on business effective prior to January 1, 1921, \$1,816,642.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,321,660.79; gain from underwriting profit and loss items, \$6,057.18; total, \$2,327,717.97

Losses incurred during 1921, \$1,301,661.52; underwriting expenses incurred during 1921, \$1,040,942.07; total, \$2,342,603.59.

Loss from underwriting during 1921, \$14,885.62.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$144,496.14; profit on investments during 1921, \$141,345.02; total, \$285,841.16.

Loss on investments during 1921, \$18,684.50; investment expenses incurred during 1921, \$7,343.57; total, \$26,028.07.

Gain from investments during 1921, \$259,813.09.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$259,813.09; remitted from Home Office, \$50,647.50; total, \$310,460.59.

Losses: Underwriting, \$14,885.62; remitted to Home Office, \$52,761.50; total, \$67,647.12.

Surplus, December 31, 1920, \$921,822.19; increase, \$242,813.47; surplus, December 31, 1921, \$1,164,635.66.

CALIFORNIA INSURANCE COMPANY,

550 Sacramento Street, San Francisco, Cal

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$612,913 43	Cash in banks and office.....	263,342 93
Mortgage loans on real estate.....	604,517 23	Agents' balances not over three months due.....	300,784 01
Interest due and accrued thereon.....	11,077 37	Bills receivable	500 00
Loans on collateral security.....	10,000 00	Interest on bank deposits.....	613 67
Bonds and stocks owned.....	1,807,601 75	Reinsurance due on paid losses.....	21,115 92
Interest due and accrued thereon.....	11,062 24	TOTAL ADMITTED ASSETS	\$3,143,528 55

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$312,784 00		\$29,960 04		\$112 50				342,856 54
Reinsurance	123,709 00		7,523 96						131,232 96
Net unpaid claims...	189,075 00		22,436 08		112 50				211,623 58
Unearned premiums.....			\$1,404,858 12						1,404,858 12
Salaries, rents, etc.....			5,000 00						5,000 00
Estimated taxes hereafter payable.....			55,000 00						55,000 00
Contingent commissions, etc.....			5,000 00						5,000 00
Estimated expenses of investigation and adjustment of losses			5,000 00						5,000 00
Interest on mortgage unearned.....									652 35
TOTAL LIABILITIES, except capital.....									\$1,687,134 05
CAPITAL PAID UP.....									1,000,000 00
NET SURPLUS									456,394 50
TOTAL									\$3,143,528 55

GENERAL REVIEW.

HISTORY.—This company was incorporated in 1861. In 1892 it reinsured all its outstanding policies and retired from business until June, 1905, when it resumed with \$240,000 capital and \$150,000 surplus paid in. In 1907 its capital was increased from \$240,000 to \$400,000 and \$80,000 surplus was paid in. On February 4, 1920, its capital was increased to \$1,000,000 by the issuance of 15,000 shares at par value of \$40 per share and its charter was amended to include marine, boiler and machine, sprinkler leakage, team and vehicle and other miscellaneous lines.

The company's record is unique and admirable. Its net losses in the San Francisco conflagration in 1906 were considerably over five times its combined capital and surplus. The stockholders levied eight assessments upon themselves, and the company settled all claims in full (100%). The par value of its shares is \$40. Six assessments of \$40 (100%) per share, one of \$35 per share, and one of \$30 per share, were made on the 6,000 shares of its capital stock, a total of \$305 per share, or \$1,830,000.

In October, 1913, control of this company was purchased by the Commercial Union Assurance Company, Ltd., London, England, a strong and reputable company.

This company and the City of New York Insurance Company, of New York, guarantee policies entitled "New York-California Underwriters," which are issued only in California. This company also guarantees policies entitled "California Underwriters Agency," issued only in California, Montana and Washington. It also assumes two-thirds, and the Home Insurance Company of Hawaii, one-third of the "California-Hawaiian Underwriters," issued in the Hawaiian Islands, and one-half of the liability of the "Pacific Underwriters," the Nevada Fire Insurance Company, of Reno, Nevada, assuming the other one-half, which policies are issued in California, Nevada and Idaho.

MANAGEMENT AND REPUTATION.—The company has been conservatively managed and in recent years has made excellent progress.

The volume of business written is moderate. The company's expense of management has been slightly above the average, but its loss ratio has been low. In 1920 the com-

pany considerably increased its writings, necessitating a considerable increased unearned premium reserve, and it had an underwriting loss of \$177,288.82. In 1921 the loss and expense ratios were above normal and the company had a considerable underwriting loss. On December 31, 1921, the directors owned \$2,000 par value of the company's capital stock of \$1,000,000.

Its loss paying record is excellent under all conditions.

Its investments are excellent. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The real estate owned is a four-story and basement brick building located at 550-558 Sacramento street, San Francisco, Cal., carried at \$60,000. The company also has a one-quarter interest in a new sixteen-story class "A" building at the northwest corner of Pine and Montgomery streets, San Francisco, Cal.

The mortgages are well secured by improved property in California, Oregon and Washington.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, boiler and machinery, sprinkler leakage, team and vehicle, automobile and tornado insurance.

TERRITORY.—This company is or anticipates being licensed in the near future in all the States of the Union with the exception of Ark., Guam, N. D., Philippine Islands, Porto Rico, S. D. and Virgin Islands. In the Dominion of Canada it is entered in Alberta, British Columbia, Man., Ont., Saskatchewan and holds a Dominion license.

DIVIDENDS.—1908, 7.5%; 1909 to 1912, inc., 15%; 1913, 13.8%; none since; total dividends paid since organization, \$325,000.

CALIFORNIA INSURANCE COMPANY — *Continued.*

OFFICERS.—President, C. J. Holman; vice-president, James K. Moffitt; secretary, George W. Brooks; treasurer, Charles H. Jones; assistant secretaries, A. N. Lindsay and B. A. Sifford.

DIRECTORS.—

Buckbee, S. C., real estate, San Francisco, Cal.
 Dean, W. E., vice-president of company, capitalist, San Francisco, Cal.
 Haas, Charles M.
 Holman, C. J., manager Commercial Union Assurance Co., San Francisco, Cal.
 Jones, Charles H., banker, Oakland, Cal.
 Moffitt, J. K., vice-president and cashier First National Bank, San Francisco, Cal.
 Morrow, W. W., judge U. S. Circuit Court of Appeals, San Francisco, Cal.
 Niebling, E. T., retired.
 Oliver, B. P., real estate, San Francisco, Cal.
 Palache, Whitney, U. S. general manager Commercial Union Assurance Co.
 Thomas, William, attorney, San Francisco, Cal.

GENERAL AGENCIES AND DEPARTMENTS.—Rocky Mountain Department, Gerald L. Schuyler, manager, Denver, Colo.; Canadian Department, A. W. Ross, chief agent, Vancouver, B. C.; Eastern Department, Whitney Palache, general agent, 59 John street, New York City; with C. E. Porter, Clark & Monroe streets, Chicago, Ill., acting as general agent of the western portion of Whitney Palache's territory; Nevada, Robert Carlson, general agent, Reno, Nev.; Florida, J. H. Norton & Co., Jacksonville, Fla.; Georgia, John C. Whitner & Co., Atlanta, Ga.; Louisiana and Mississippi, L. Monrose & Sons, New Orleans, La.; Tennessee, Messrs. Hall and Benedict; New England States, Simpson, Campbell & Co., Boston, Mass.; Alabama, Thames & Batre, Mobile, Ala.; N. C., S. C. and Va., Harry R. Bush, Greensboro, N. C.; Oklahoma, Kansas and Nebraska, and accepted reinsurance in Colorado and Wyoming, J. F. Edmonds, Denver, Colo.; Toronto, Ont., Geo. R. Hargraft & Co.; Del., Md., W. Va. and D. C., Albert G. Hancock, general agent; Texas, W. Hugh Hunter; Manitoba and Saskatchewan, John Holroyde, Winnipeg.

STOCKHOLDERS' ANNUAL MEETING.—Third Monday in February.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Earthquake	Sprinkler Leakage.	Riot, Ex-pro., etc.	Totals.
Gross premiums.....	\$3,627,256 75		\$778,549 53	\$46 25	\$32,408 57	\$2,755 65	\$1,822 55	\$2,573 82	\$4,445,413 12
Reinsurance.....	1,120,986 93		363,663 87		10,581 10	96 00	442 56	—19 19	1,495,701 27
Return premiums.....	967,733 76		217,700 94		7,493 62	515 00	362 00	906 67	1,194,803 69
Net premiums.....	1,538,536 08		197,184 82	46 25	14,333 85	2,144 65	1,017 99	1,594 34	1,754,907 96
Losses to prms. writ'n	50.1		217.1	73.9	85.7		0.6	0.1	
Interest, etc.			115,416 22						10,825 73
Reinstated expense on real estate			6,638 69						
					Profit on sale or maturity of bonds.....				10,825 73
					TOTAL INCOME				\$1,887,788 60

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Earthquake.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,560,877 36		\$509,547 24	\$33 63	\$5,655 20		\$6 92	\$2 58	\$2,106,122 93
Reinsurance.....	806,352 26		44,860 27		530 76				851,812 29
Salvage.....	13,251 99		36,432 31						49,684 30
Net amt. paid policyholders for losses..	771,243 11		428,215 66	33 63	5,124 44		6 92	2 58	1,204,626 34
Underwriting expenses.			\$900,706 19						
Agents' balances charged off.....			8,849 14						
Decrease by adjustment of bonds and stocks.			1,676 50						
					Other disbursements				9,740 95
					TOTAL DISBURSEMENTS				\$2,125,599 12

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 69.8%; underwriting expenses, 51.3%; underwriting loss, 16.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 66.2%; expenses incurred, 47.6%; underwriting loss, 15.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$125,033,134; motor vehicle, \$2,672,382; inland nav. and transp., \$2,450; tornado, etc., \$3,530,178; sprinkler leakage, \$322,490; riot, etc., \$825,777; earthquake, \$539,600; net premiums in force on business on and after January 1, 1921, fire, \$1,464,770.21; motor vehicle, \$80,953.92; inland nav. and transp., \$46.25; tornado, etc., \$14,727.94; sprinkler leakage, \$1,033.76; riot, etc., \$1,973.22; earthquake, \$2,026.65.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,848,363.34; loss from underwriting profit and loss items, \$35,016.96; total, \$1,813,346.38.

Losses incurred during 1921, \$1,224,986.13; underwriting expenses incurred during 1921, \$880,706.19; total, \$2,105,692.32.

Loss from underwriting during 1921, \$292,345.94.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$115,777.84; profit on investments during 1921, \$28,370.98; total, \$144,148.82.

Loss on investments during 1921, \$1,676.50; investment expenses incurred during 1921, \$9,245.95; total, \$10,922.45.

Gain from investments during 1921, \$133,226.37.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$133,226.37.

Loss from underwriting, \$292,345.94.

Surplus, December 31, 1920, \$615,514.07; decrease, \$159,119.57; surplus, December 31, 1921, \$456,394.50.

432 Federal Street, Camden, N. J.

Real estate owned.....	\$154,193 43	Cash in banks and office.....	210,828 50
Mortgage loans on real estate.....	613,342 59	Agents' balances not over three months due.....	562,993 17
Interest due and accrued thereon.....	9,782 80	Reinsurance due on paid losses.....	562 93
Loans on collateral security.....	17,800 00	Other admitted assets.....	1,709 27
Bonds and stocks owned.....	5,573,367 50		
Interest due and accrued thereon.....	69,155 38		
		TOTAL ADMITTED ASSETS.....	\$7,213,785 48

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$318,846 00	\$224,226 00	\$87,011 00	\$17,146 00	\$1,226 00		\$565 00		\$1,149,020 00
Reinsurance	228,009 00	18,388 00	4,959 00		68 00		51 00		251,478 00
Net unpaid claims...	590,837 00	205,838 00	82,052 00	17,146 00	1,160 00		514 00		897,547 00
Unearned premiums.			\$3,722,992 05		Contingent commissions, etc.....				30,000 00
Amount reclaimable on perpetual deposits..			28,168 83		Other liabilities				1,875 00
Dividends to stockholders unpaid.....			530 40						
Salaries, rents, etc.....			4,464 52		TOTAL LIABILITIES, except capital.				\$4,806,582 80
Estimated taxes hereafter payable.....			105,000 00		CAPITAL PAID UP				1,250,000 00
Estimated expenses of investigation and ad-justment of losses.....			16,005 00		NET SURPLUS				1,167,152 68
					TOTAL				\$7,213,735 48

OFFICERS.—President, Edmund E. Read, Jr.; vice-president, J. Lynn Truscott; secretary and treasurer, Joseph K. Sharp; secretary, John F. Gilliams; assistant secretaries, Milwood Truscott, Norman B. Stinson, Elwood S. Thompson and Barrey Truscott.

CAMDEN FIRE INSURANCE ASSOCIATION — *Continued*

DIRECTORS.—

Archer, F. M., Camden, N. J., president National State Bank.

Ayer, F. Wayland, banker, Philadelphia, Pa.

Baird, David, retired, Camden, N. J.

Burr, Frank J., real estate, Camden, N. J.

Harned, John F., lawyer, Camden, N. J.

Jones, Wm. C., lawyer, Camden, N. J.

Read, E. E., Jr., president of company, Camden, N. J.

Read, Wm. T., lawyer, New Jersey.

Reynolds, Chas. A., manufacturer, Camden, N. J.

Sewell, Wm. J., Jr., banker, Camden, N. J.

Somers, Frank C., Philadelphia, Pa.

Truscott, J. Lynn, vice-president of company.

GENERAL AGENTS.—

Wm. H. McGee & Co., general agents for marine insurance.

Edmund Winchester, Boston, Mass., manager New England Department.

Henry J. Ide, Boston, Mass., manager for "Eastern Underwriters" for New England.

A. J. Woodworth & Co., Syracuse, N. Y., general agents New York State.

Wallace Reid & Co., Inc., New York City, general agents for New York City and suburban districts.

Lohmeyer-Goldsmith-Patterson Co., Charlestown, W. Va., general agents West Virginia.

Chas. M. Jerome, Atlanta, Ga., manager Southeastern Department, and for "Eastern Underwriters Agency" for Florida.

Loren H. Green & Co., Jacksonville, Fla., general agents for Florida.

Cravens, Dargen and Roberts, Houston, Texas, general agents for Texas.

Cashman & Evans, Denver, Colo., general agents for Colo.

Reynolds-Morrison-Rathbone Co., Fremont, Neb., general agents for Ia., Kan., Neb. and "Eastern Underwriters Dept." for Neb.

Gross R. Scruggs & Co., Dallas, Tex., general agents for Oklahoma and for "Eastern Underwriters" for Texas.

E. E. Potter & Sons, managers for "Eastern Underwriters" for Pacific Department.

Balfour, Guthrie & Co., San Francisco, Cal., general agents for Cal., Oregon, Washington, Montana and Hawaii

STOCKHOLDERS' ANNUAL MEETING.—First Thursday in February.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$5,914,539 82	\$311,905 62	\$482,526 39	\$99,337 47	\$126,198 56	\$96,705 07	\$8,981 78	\$14,717 48	\$7,055,282 21
Reinsurance	1,088,482 64	82,282 07	23,853 04	32,831 78	13,708 22	1,272 39	896 37	3,227 75	1,234,729 26
Return premiums....	1,361,711 97	60,589 17	143,491 90	7,653 62	24,516 70	10,925 38	2,456 84	3,765 79	1,615,110 87
Net premiums.....	3,464,355 21	158,734 38	315,181 45	58,802 07	88,578 66	84,507 30	5,529 07	7,723 94	4,185,442 06
Losses to prms. writ'n	60.2	136.2	83.5	91.4	13.8	68.4	30.3	0.5	
Deposit premiums on perpetual risks.....			\$846 50						8,162 23
Interest, etc.			357,240 36						
Borrowed money for investment.....			75,000 00						
									TOTAL INCOME
									\$4,626,691 17

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses.....	\$2,862,903 18	\$328,546 38	\$297,342 05	\$62,149 31	\$12,983 78	\$59,283 23	\$1,863 28	\$54 22	\$3,623,125 43
Reinsurance	745,410 86	110,297 90	21,931 35	8,391 44	747 27	1,447 80	186 91	9 04	888,422 57
Salvage	28,932 51		12,138 29						41,070 80
Net amt. paid policyholders for losses..	2,088,559 81	218,248 48	263,272 41	53,757 87	12,236 51	57,835 43	1,676 37	45 18	2,693,632 06
Underwriting expenses.			\$1,789,114 18						
Dividends to stockholders.....			157,476 20						
Deposit premiums returned.....			728 32						
									Borrowed money repaid.....
									75,000 00
									Other disbursements
									16,609 60
									TOTAL DISBURSEMENTS
									\$4,732,560 36

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 63.1%; underwriting expenses, 42.7%; underwriting loss, 1.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.5%; expenses incurred, 40.1%; underwriting loss, 1.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$343,601,749; ocean marine, \$3,029,102; motor vehicle, \$18,514,576; inland nav. and transp., \$1,577,569; tornado, etc., \$19,241,985; sprinkler leakage, \$1,420,934; riot, etc., \$3,328,337; net risks in force on business effective prior to January 1, 1921, \$301,385,980; net premiums in force on business on and after January 1, 1921, fire, \$3,551,284; ocean marine, \$73,478; motor vehicle, \$301,737; inland nav. and transp., \$34,736; tornado, etc., \$97,091; sprinkler leakage, \$4,851; riot, etc., \$7,267; net premiums in force on business effective prior to January 1, 1921, \$3,028,745.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$4,371,855.46; loss from underwriting profit and loss items, \$42,496.56; total, \$4,329,358.90.

Losses incurred during 1921, \$2,644,981.14; underwriting expenses incurred during 1921, \$1,756,788.83; total, \$4,401,769.97.

Loss from underwriting during 1921, \$72,411.07.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$360,115.61; profit on investments during 1921, \$29,069.80; total, \$389,185.41.

Loss on investments during 1921, \$3,238.25; investment expenses incurred during 1921, \$12,330.62; total, \$15,568.87.

Gain from investments during 1921, \$373,616.54.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$373,616.54.

Losses: Underwriting, \$72,411.07; dividends, \$157,500; total, \$229,911.07.

Surplus, December 31, 1920, \$1,013,447.21; increase, \$143,765.47; surplus, December 31, 1921, \$1,157,152.68.

CANADA ACCIDENT AND FIRE ASSURANCE COMPANY,

232 St. James Street, Montreal, Que.

GENERAL REVIEW.

HISTORY.— This company was incorporated June 23, 1887, and began business September 10, 1888, with \$500,000 authorized capital, of which \$108,300 has been subscribed and \$43,320 paid in.

It is owned and controlled by the Commercial Union Assurance Company, Limited, of London, England, a very strong and reputable institution.

This Company had not at the time of going to press, rendered statements to us showing its operations for the years 1920 and 1921. If our subscribers are interested and will require statements of the company and send to us we shall be glad to report upon same.

AFFILIATIONS.— Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.— Fire, accident and health, plate glass, liability, automobile and teams property damage and fidelity bonds.

TERRITORY.— The company has a Dominion license.

OFFICERS.— President, S. H. Ewing; vice-president, Hon. N. Curry; managers, T. H. Hudson and H. F. Roden.

DIRECTORS.— The above officers, together with Godfrey, C. H.; Jopling, W. S.; McGregor, James, all of Montreal.

STOCKHOLDERS' ANNUAL MEETING.— First Wednesday in March.

CANADA NATIONAL FIRE INSURANCE COMPANY.

Winnipeg, Manitoba, Can.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$648,263 57
Mortgage loans on real estate and accrued interest	1,593,306 86
Bonds and stocks and accrued interest.....	245,329 27
Cash in banks and office.....	227,978 11
Agents' balances	52,422 86
Accounts receivable	9,103 24
Office furniture, maps and plans.....	16,258 09

TOTAL ADMITTED ASSETS..... \$2,792,662 00

LIABILITIES, DECEMBER 31, 1921.

Losses unpaid	\$16,672 00
Unearned premiums	167,277 15
Dividends to stockholders unpaid.....	112,127 80
Accounts payable	16,110 75
Reinsurance premiums	66,901 76
Special reinsurance account.....	71,356 39
Contingent reserve fund	100,000 00

TOTAL LIABILITIES, except capital..	\$550,445 85
CAPITAL PAID UP.....	1,872,845 52
NET SURPLUS	369,370 63

TOTAL..... \$2,792,662 00

GENERAL REVIEW.

HISTORY.— This company was incorporated on April 7, 1909, by a special act of the Parliament of Canada, and began business August 8, 1911. Its authorized capital is \$3,000,000, of which \$2,050,400 has been subscribed. Its stock, par value \$100 per share, was sold at \$115 per share.

In 1911, \$380,044.13 capital and \$279,061 surplus were collected. The organization expenses during that year amounted to \$101,423.17. In 1912, \$386,610.79 capital and \$27,214 surplus were collected. During 1913, \$290,652.58 capital was paid in and \$317.61 surplus. In 1914, \$270,152.89 capital was collected; in 1915, \$230,367.69; in 1916, \$150,332.64; in 1917, \$53,887.93. No surplus was paid in during those years. This made the paid-in capital at the end of 1917, \$1,762,048.65. In 1918 the capital was increased to \$1,795,077.70; in 1919 to \$1,825,958.20; in 1920 to \$1,849,736.35 and in 1921, \$1,872,845.52.

It maintains a reserve fund of \$100,000 to meet any contingencies arising from depreciation of securities or from other causes.

Besides its own policies it issues and guarantees the policies of the Federal Underwriters Ltd.

In 1920 the company made a deposit of £20,000 in securities with the Government of Great Britain, and entered that country to write fire reinsurance.

MANAGEMENT AND REPUTATION.— The company is backed by substantial interests. W. T. Alexander, its managing director, is president and manager of the Great West Permanent Loan Company of Winnipeg, and it was mainly through his efforts that the company was organized. He is also managing director of the Imperial Canadian Trust Company of Winnipeg. Several of the directors of the company are also identified with the Great West Permanent Loan Company and the Imperial Canadian Trust Co.

The company transacts a very moderate amount of business in proportion to its large net resources. Its loss ratios in recent years have been moderate.

The real estate consists of the company's head office and other property carried at \$648,263.57. The mortgage investments are distributed through the four western provinces and Western Ontario.

KIND OF INSURANCE WRITTEN.— Fire insurance.

TERRITORY.— The company transacts business throughout

CANADA NATIONAL FIRE INSURANCE COMPANY — *Continued.*

the Dominion of Canada, except in Prince Edward Island, Newfoundland and New Brunswick.

DIVIDENDS.—In 1913 a dividend of \$28,914.72 was declared for that year, and in 1914, \$71,420.98. In 1915, \$86,466.57 was declared; 1916, \$99,235.90; 1917, \$105,193.59; 1918, \$107,375.37; 1919, \$109,278.66; 1920, \$110,503.84, 1921, \$112,128.

OFFICERS.—President, J. H. G. Russell; vice-presidents, W. J. Boyd and F. H. Alexander; managing director, W. T. Alexander.

DIRECTORS.—

Alexander, F. H.
Alexander, W. T.
Boyd, W. J., Director the Great West Permanent Loan Co.
Carscallen, Dr. A. D.
Drake, F. N., Regina, Sask., director Canadian Guaranty Trust Co.
Gray, Andrew, Victoria, B. C., proprietor Marine Iron Works.
Lazier, S. D., Toronto, Ont.
Rutherford, A. C., K. C., Edmonton, Alta, director Great West Permanent Loan Co.

McPherson, Thos. S., Victoria, B. C., financial broker.

Russell, J. H. G.

Sprague, D. E., K. C.

Taylor, E. L., Winnipeg, Man., vice-president The Great West Permanent Loan Co., president The Imperial Canadian Trust Co.

INCOME, 1921.

Fire: Gross premiums, \$340,392.83; reinsurance, \$110,282.43; net premiums....	\$230,110 39
Profits from mortgages, stocks and other sources	166,107 74
TOTAL INCOME	\$396,218 13

DISBURSEMENTS, 1921.

Loss and loss adjustment expenses, less reinsurance and recoveries.....	\$98,329 85
Underwriting expenses	146,657 90
Dividends to stockholders.....	112,127 80
Depreciation written off furniture and maps	3,443 80
TOTAL DISBURSEMENTS	\$360,559 35

CANADA SECURITY ASSURANCE COMPANY,

12-14 Wellington Street East, Toronto, Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$218,391 68
Interest due and accrued thereon.....	2,061 03
Cash in banks and office	36,485 96
Agents' balances not over three months due.	97,474 59
Other admitted assets.....	5,106 34
Amount due for reinsurance on losses paid.	170 56

TOTAL ADMITTED ASSETS..... \$359,690 16

LIABILITIES, DECEMBER 31, 1921

LOSSES AND CLAIMS: Fire.....	\$13,684 00
Motor vehicle.	2,980 00
Hail.	5 00
TOTAL	\$16,664 00
Unearned premiums	73,306 33
Estimated taxes hereafter payable.....	9,525 82
Unpaid expenses.....	2,351 82
Reinsurance and return premiums.....	6,366 52

TOTAL LIABILITIES, except capital..	\$108,214 49
CAPITAL PAID UP.....	205,000 00
NET SURPLUS	46,475 67

TOTAL \$359,690 16

GENERAL REVIEW.

HISTORY.—This company was incorporated in March, and began business in June, 1913, with \$500,000 authorized capital, all of which has been subscribed and \$150,000 paid in. In 1920 \$25,000 additional capital was paid in. The paid in capital was reduced in 1921 to \$46,475.67.

The par value of the stock is \$100 per share; the stock was sold at par.

This company is owned by the Norwich Union Fire Insurance Society, Ltd., of Norwich, Eng., a very old company, which is in excellent repute at home and abroad.

MANAGEMENT AND REPUTATION.—The company is controlled by the Norwich Union Fire Insurance Society, which is in excellent repute, and its operations in 1917, 1918, 1919 and 1920 were profitable.

The company had an unprofitable year in 1921, the loss ratio being high.

The amount of unearned premium liability seems small compared to the annual premium volume, but a large part of the company's business is hail insurance, in which there is no outstanding liability at the close of the year.

The securities owned are of good character.

The company is a member of the Canadian Hail Underwriters Association and the Western Canada Fire Underwriters Association.

OFFICERS.—President-manager, John B. Laidlaw; vice-president, Sir James A. Loughheed; secretary, T. B. Redding.

DIRECTORS.—Coste, Eugene; Gooderham, H. F.; Laidlaw, John B.; Loughheed, Sir James A.; Malcolm, C. Stuart; Patteson, G. B.; Rodgers, A. H.; Sketch, R. Y.; Woods, Sir Jas. W.

CANADA SECURITY ASSURANCE COMPANY—Continued.

TERRITORY.—The company is licensed throughout all Canada.

STOCKHOLDERS' ANNUAL MEETING.—Third Thursday in February.

INCOME, 1921.		DISBURSEMENTS, 1921.	
Net premiums	\$416,485 94	Net amount paid policyholders for losses . . .	\$404,902 75
Interest, etc	16,806 64	Commissions	62,476 02
Other income	22,279 17	Taxes	15,507 13
		All other expenditures in Canada	91,959 26
TOTAL INCOME	\$455,571 75	TOTAL DISBURSEMENTS	\$574,845 16

CANADA WEATHER INSURANCE COMPANY

Toronto, Ontario, Canada.

GENERAL REVIEW.

HISTORY.—This company was incorporated in June, 1906, with an authorized capital of \$500,000, of which, at last advices, \$119,000 had been subscribed and \$77,128 paid in. It began business in February, 1910. It insures against injury to property caused by cyclones, tornadoes, wind-

storms, frost or hail, except with respect to property in transit on water.

The company does not respond to our request for information, and we therefore cannot present a complete report upon it.

CANADIAN FIRE INSURANCE COMPANY,

333 Main Street, Winnipeg, Manitoba, Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.		LIABILITIES, DECEMBER 31, 1921.	
Real estate owned	\$125,000 00	LOSSES AND CLAIMS: Fire: Total, \$44,-	
Mortgage loans on real estate	874,485 17	431.17; reinsurance, *\$17,477.98; net	
Loans on collateral security	6,592 39	unpaid claims	\$26,953 19
Bonds and stocks owned	715,981 55	Motor vehicle: Total, \$2,470; net unpaid	
Cash in banks and office	55,290 46	claims	2,470 00
Agents' balances not over three months due	81,433 29		
Reinsurance losses payable	12 20	TOTALS: Total, \$46,901.17; reinsurance,	
Underwriting profits due by former reinsur-		\$17,477.98; net unpaid claims	\$29,423 19
ing companies	3,501 62	Unearned premiums: Fire, \$296,801.76;	
Other admitted assets	1 00	other than fire, \$4,229.88; total	301,031 64
		Estimated taxes hereafter payable	29,542 68
		Employees profit fund (balance undis-	
		tributed)	2,389 20
		Funds held in reserve for reinsuring cos	84,278 85
		Reinsurance premiums payable	11,488 31
		TOTAL LIABILITIES, except capital.	\$458,153 87
		CAPITAL PAID UP	1,000,000 00
		NET SURPLUS	404,143 81
TOTAL ADMITTED ASSETS	\$1,862,297 68	TOTAL	\$1,862,297 68

* Of which \$12,843.16 is in unlicensed companies.

GENERAL REVIEW.

HISTORY.—This company was organized under the laws of the Province of Manitoba in 1895 with \$500,000 authorized capital. By the year 1901 it had a paid-in capital of \$110,000, which has been increased by stock dividends as follows: 1902, \$15,000; 1904, \$125,000; 1908, \$250,000; 1917, \$500,000, making the present capital \$1,000,000.

The par value of the stock is \$50 per share.

In 1897 the company received a Dominion charter.

MANAGEMENT AND REPUTATION.—The company is conservatively and well managed, and its operations have been very profitable. It is backed by substantial interests.

On December 31, 1921, the directors owned \$275,100, par value, of the capital stock.

Its directors control the stock of the Canadian Indemnity Company, and are large holders in the Great West Life Assurance Co., of Winnipeg. C. S. Riley is manager of both this company and the Canadian Indemnity Company.

The company is in excellent repute concerning its general treatment of loss claims. Its average management expenses are low, and its loss ratio has been much below the average. The volume of business written is conservative and in proportion to the company's net resources.

From 1913 to 1916, inc., cash dividends of 10% were paid

CANADIAN FIRE INSURANCE COMPANY — *Continued.*

to stockholders. In 1917 the rate was 12%; 1918, 6.5%; 1919, 8%; 1920 and 1921, 10%.

The company maintains, on deposit with the Dominion Government at Ottawa, a special reserve fund for conflagrations of \$170,000.

The securities owned are of good character, and are valued at the Dominion Government standard. The real estate owned is the head office building property.

AFFILIATIONS.— Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.— Fire and automobile insurance.

TERRITORY.— It operates in Newfoundland and throughout Canada except in the Province of New Brunswick.

OFFICERS.— President, J. H. Ashdown; vice-president and managing director, R. T. Riley; manager, C. S. Riley; assistant manager, A. L. Denison; secretary, J. A. Dowler.

DIRECTORS.—

Aikins, Sir J. A. M., barrister, Winnipeg, Man.
Ashdown, J. H., president and wholesale merchant, Winnipeg, Man.

Campbell, R. J., wholesale merchant.

Crowe, G. R., grain merchant.

Galt, Geo. F., wholesale merchant, Winnipeg, Man.

Hastings, G. V., capitalist, Winnipeg, Man.

Riley, R. T., vice-president of company and manager Northern Trust Co., Winnipeg, Man.

STOCKHOLDERS' ANNUAL MEETING.— Second Tuesday in February.

GENERAL AGENTS.—

Montreal Securities Corporation, Ltd., Montreal, for Quebec.

Saunders & Duffus, Halifax, for Nova Scotia.

Percie Johnson, St. Johns, Newfoundland, for Newfoundland.

BRANCH OFFICES.— Toronto, F. N. Boyd, manager; Calgary, W. J. Snaddon, manager.

INCOME, 1921.

Fire: Gross premiums, \$759,348.86; reinsurance, \$255,205.92; return premiums, \$116,571.03; net premiums.....	\$420,171 92
Motor vehicle: Gross premiums, \$42,667.32; reinsurance, \$968.81; return premiums, \$9,100.48; net premiums.....	32,598 03
Underwriting profits due from former reinsuring companies earned prior to August 1, 1914	5,653 75
Profits realized from appreciation of securities realized through sale.....	952 49
Profits from subsidiary companies	1,524 45
Uncollectible accounts, formerly written off, collected during the year.....	55 05
Interest, etc.	87,282 09
Other income	10,679 49

TOTAL INCOME \$558,917 87

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$252,576.88; reinsurance, \$100,480.90; net amount paid policyholders for losses....	\$152,095 98
Motor vehicle: Gross amount paid for losses, \$16,571.55; net amount paid policyholders for losses	16,571 55

TOTALS: Gross amount paid for losses, \$269,148.43; reinsurance, \$100,480.90; net amount paid policyholders for losses	\$168,667 53
Underwriting expenses	196,791 59
Dividends to stockholders.....	100,000 00
Adjustment fees paid re losses.....	3,283 04

TOTAL DISBURSEMENTS \$468,742 16

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921, fire, \$46,953,277; net risks in force on business on and after January 1, 1921, fire, \$702,724.32; motor vehicle, \$13,648.10.

CANADIAN INDEMNITY COMPANY,

Winnipeg, Manitoba, Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$197,099 20
Bonds, debentures and stocks owned.....	284,211 00
Interest accrued	8,310 07
Cash in banks and office.....	42,701 92
Bills receivable and agents' accounts.....	20,901 07

TOTAL ADMITTED ASSETS..... \$553,223 26

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, losses unadjusted and outstanding.....	\$14,600 26
Unearned premiums.....	74,439 12
Estimated taxes hereafter payable.....	48,280 00
Other liabilities	3,528 65

TOTAL LIABILITIES, except capital..	\$140,854 03
CAPITAL PAID UP.....	300,000 00
NET SURPLUS.....	112,369 23

TOTAL \$553,223 26

GENERAL REVIEW.

HISTORY.— This company was incorporated under the laws of the Province of Manitoba, March 26, 1912, and began business May 1, 1912, with \$500,000 authorized capi-

tal, of which \$200,000 was subscribed and \$30,000 paid up. Stock dividends of \$20,000 in 1912, \$10,000 in 1913, \$40,000 in 1914 and \$100,000 in 1916 increased the paid-in capital to \$200,000 at the end of 1918. In 1919 this company was

CANADIAN INDEMNITY COMPANY — *Continued.*

taken over by a company of the same name but a Dominion corporation. The entire capital of \$200,000 of the Provincial company was purchased at \$150 per share and the present company has an authorized capital of \$1,000,000, and a paid-in capital of \$300,000.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company has reputable backing. Its operations in 1915 were very successful. In 1916, however, the losses were heavy and the underwriting results very unprofitable. This, together with the stock dividend paid in that year resulted in an impairment of capital of \$21,679.40.

In 1917, 1918 and 1919 the business was profitable and the surplus increased. The company had a very good year in 1920, and the surplus increased \$92,074.72. In 1921 the fire loss ratio was low but the hail loss ratio high. The net result was a slight increase in surplus. The underwriting expenses have been low.

The company is closely affiliated with the Canadian Fire Insurance Company of Winnipeg, C. S. Riley being manager of both companies. The rate of dividend in 1918 was 10%. In 1919 it was 10% on \$200,000, and in 1920 10%. None was paid in 1921.

On December 31, 1920, the directors owned \$159,000, par value, of the capital stock.

AFFILIATIONS.—Canadian Hail Underwriters Association, Canadian Fire Underwriters Association, Mainland Fire Underwriters Association of British Columbia, Western Canada Fire Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire and hail insurance and some fire reinsurance of the Canadian Fire Insurance Company.

TERRITORY.—It is licensed and operated in the Provinces of Alberta, British Columbia, Manitoba and Saskatchewan only.

OFFICERS.—President, R. T. Riley; secretary, James A. Dowler.

DIRECTORS.—

Akins, Sir James, director Canadian Fire Insurance Company, Northern Trusts Company, Imperial Bank of Canada
Ashdown, J. H., president Canadian Fire Insurance Company, director Northern Trusts Company, Northern Mortgage Company and Northern Crown Bank.

Crowe, G. H., director Royal Bank of Canada, Great West Life Assurance Company, Northern Trusts Company, Northern Mortgage Company and Canadian Fire Insurance Company.

Denison, A. L., assistant manager Canadian Fire Ins. Co. and Canadian Indemnity Co.

Galt, G. F., president G. F. & J. Galt, director Bank of Commerce, president Northern Trusts Co.

Hastings, George V., general manager Lake of the Woods Milling Company, president Northern Mortgage Company, director Northern Trusts Company and Canadian Fire Insurance Company.

Riley, C. S., manager Canadian Fire Insurance Company.

Riley, R. T., managing director Northern Trusts Company, Northern Mortgage Company, vice-president Canadian Fire Insurance Company and Great West Life Assurance Company.

Wilson, R. R. R., wholesale merchant.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

INCOME, 1921.

Fire: Gross premiums, \$153,902.10; reinsurance, \$32,239.35; net premiums.....	\$121,662 75
Hail, gross premiums, \$209,384.56; reinsurance, \$31,054.43; net premiums.....	178,330 13
Interest earnings	32,090 34
TOTAL INCOME	\$332,083 22

DISBURSEMENTS, 1921.

Fire: Net amount paid policyholders for losses	\$31,858 84
Hail: Net amount paid policyholders for losses (includes adjustment fee).....	166,559 86
Fire reinsurance: Net amount paid policyholders for losses.....	28,096 79
TOTALS	\$226,515 49
Underwriting expenses	103,119 48
Increase in unearned premium reserve.....	2,204 22
TOTAL DISBURSEMENTS	\$331,839 19

CANTON INSURANCE OFFICE, LTD.,

Hong Kong, China.

GENERAL REVIEW.

HISTORY.—This company was established in 1836. It transacts a marine business on the Pacific coast, and at last advices had deposited \$200,000 of United States registered bonds with the Insurance Department of the State of Washington. Jardine, Matheson & Co. are general agents for the company at Hong Kong, and Messrs. Parrott & Co., of San Francisco, have been the United States agents since 1882.

The company is conservatively managed and is in good repute.

HOME OFFICE RESOURCES.—The assets of the company are liable for losses here. December 31, 1920, the paid-in capital was \$500,000; assets, \$4,334,694; surplus, \$2,822,563.44. (An arbitrary rate of exchange has been used; see note, page vii.)

CAPITAL FIRE INSURANCE COMPANY,

2 South Main Street, Concord, N. H.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$75,000 00	Bonds and stocks owned	1,065,878 40
Rents due and accrued	629 83	Interest due and accrued thereon	10,209 61
Mortgage loans on real estate	70,740 00	Cash in banks and office	17,464 31
Interest due and accrued thereon	1,016 22	Agents' balances not over three months due.	54,823 18
Loans on collateral security	1,300 00	Reinsurance recoverable on losses paid ...	4,891 84
Interest due and accrued thereon	28 17	TOTAL ADMITTED ASSETS	\$1,301,981 56

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$150,325 06		\$5,909 40		\$0 25			\$0 55	\$156,235 86
Reinsurance	53,427 93		5,419 75						58,847 68
Net unpaid claims...	96,897 73		489 65		25			55	97,388 13
Unearned premiums: Fire, \$479,344.32 other than fire, \$1,094 70; total.....			\$480,439 02						
Salaries, rents, etc.			4,056 40						
Estimated taxes hereafter payable			7,500 00						
Contingent commissions, etc.			2,500 00						
Due for borrowed money			77,000 00						
Estimated expenses of investigation and adjustment of losses.....									500 00
TOTAL LIABILITIES, except capital.									\$669,383 60
CAPITAL PAID UP									300,000 00
NET SURPLUS									332,597 96
TOTAL									\$1,301,981 56

GENERAL REVIEW.

HISTORY.—This company began business March 19, 1886. On June 5, 1915, the capital was increased from \$200,000 to \$300,000, of which \$110,000 is common and the balance 6% preferred stock.

The stock was all common until 1909, when \$90,000 was retired and the same amount of 6% preferred stock issued to stockholders who were not satisfied to wait until the company was strong enough to pay larger dividends. Since 1912 it has each year paid a 10% dividend on the common stock, and 6% on the preferred.

No surplus was paid in when the company began business. The surplus shown in the above statement has been earned.

The par value of the stock is \$100 per share.

In addition to its own policies, it guarantees policies issued under the title "New England Underwriters Agency."

The Underwriters Fire Insurance Company, the Phenix Mutual and the Manufacturers and Merchants' Mutual fire insurance companies, all of Concord, N. H., are closely identified with this company, and are practically under the same management.

MANAGEMENT AND REPUTATION.—The company bears an excellent reputation, and has substantial backing.

On December 31, 1921, the directors owned \$24,900, par value, of the company's capital stock.

The volume of business written is conservative and a large portion of the business in force is term business. The average loss ratio is moderate, but the expenses have been a little above the average. In 1921, both the loss and expense ratios were somewhat above the average.

The company is in excellent repute concerning its treatment of loss claims. The business written in the larger cities is of moderate volume, indicating that the conflagration hazard is carefully observed.

Its investments are of good character, the bonds owned being a general selection of government, municipal, railroad and industrial issues. The stocks are railroad, bank and industrials, about equal in value to the bonds owned.

The real estate is a brick building on School street, Concord, N. H., carried at \$75,000.

The mortgages are upon improved property in New Hampshire, Kansas, Vermont and Massachusetts, valued at more than twice the amount loaned.

KINDS OF INSURANCE WRITTEN.—Fire, motor vehicle, tornado, sprinkler leakage, riot, civil commotion and explosion insurance.

TERRITORY.—It is licensed in Ark., Colo., Conn., Ill., Ind., Iowa, La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., Ohio, Pa., R. L., Texas, Vt. and W. Va.

DIVIDENDS.—From the year it began business until 1895 it paid dividends of 6% per annum, and the rate was then reduced to 4%. In 1901 only one dividend (2%) was declared, and in 1902 none, earnings being added to the surplus. It paid 4% in 1903, 1904 and 1905, and 5% in 1906, 1907 and 1908. In 1909 it paid 2.5%; 1910, 4.5%; 1911, 4.5%; 1912 to 1921, inclusive, 10% on the common stock, besides the regular annual 6% dividend on the preferred stock.

OFFICERS.—President, Charles L. Jackman; vice-president, Edward G. Leach; treasurer, Josiah E. Fernald; secretary, Archibald R. Kendall; assistant secretary, Freeman T. Jackman.

DIRECTORS.—

Britton, Arthur H., merchant, Concord, N. H.
 Fernald, Josiah E., banker, Concord, N. H.
 Jackman, Charles L., Concord, N. H.
 Jackman, Freeman T., Concord, N. H.
 Ladd, F. N., treasurer Loan & Trust Savings Bank, Concord, N. H.
 Leach, Edward G., Franklin, N. H.
 Mills, John D., member of firm of Mills & Honness, 75 Maiden Lane, New York City.
 Savage, I. M., retired merchant, Concord, N. H.
 Thompson, Willis D., merchant, Concord, N. H.
 White, Benj. C., capitalist, Concord, N. H.
STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in February.

CAPITAL FIRE INSURANCE COMPANY—*Continued.*

GENERAL AGENTS.—

Mills & Honness, 75 Maiden Lane, New York City, for
Metropolitan and Suburban Department.

Percy B. Dutton, Rochester, N. Y., for New York State

outside of territory covered by Mills & Honness.

M. J. O'Malley & Co., Scranton, Pa., for Scranton and
vicinity.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$892,441 03	.....	\$30,634 87	.....	\$923 88	.....	\$236 35	\$938 56	\$925,174 69
Reinsurance	237,003 86	.....	25,060 74	.....	.....	.....	.....	.....	262,064 60
Return premiums....	166,912 91	.....	5,601 77	.....	293 00	.....	56 22	312 28	173,176 27
Net premiums.....	488,524 26	.....	—27 64	.....	630 79	.....	180 13	626 28	489,933 82
Interest, etc. . . . .	.....	.....	\$71,287 34	.....	Other income .....	.....	.....	.....	2,000 12
Borrowed money .....	.....	.....	17,500 00	.....	TOTAL INCOME .....	.....	.....	.....	\$580,721 28

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$487,372 71	.....	\$6,798 02	.....	\$28 26	.....	\$33 84	.....	\$494,232 83
Reinsurance	196,574 64	.....	4,937 67	.....	.....	.....	.....	.....	201,512 31
Salvage	3,321 90	.....	.....	.....	.....	.....	.....	.....	3,321 90
Net amt. paid policy- holders for losses..	287,476 17	.....	1,860 35	.....	28 26	.....	33 84	.....	289,398 62
Underwriting expenses. . . . .	.....	.....	\$236,935 89	.....	Borrowed money repaid .....	.....	.....	.....	17,500 00
Dividends to stockholders .....	.....	.....	22,400 00	.....	Other disbursements .....	.....	.....	.....	6,972 34
Real estate repairs and expenses and taxes	.....	.....	6,105 88	.....	TOTAL DISBURSEMENTS .....	.....	.....	.....	\$579,312 73

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 59.0%; losses incurred, 63.3%; underwriting expenses, 48.3%; underwriting loss, 15.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 65.4%; expenses incurred, 50.1%; underwriting loss, 15.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$47,334,807; motor vehicle, \$37,687; tornado, etc., \$217,304; sprinkler leakage, \$77,376; riot, etc., \$226,497; net risks in force on business effective prior to January 1, 1921, \$45,442,330; net premiums in force on business on and after January 1, 1921, fire, \$484,223.42; motor vehicle, \$418.24; tornado, etc., \$588.07; sprinkler leakage, \$180.14; riot, etc., \$587.60; net premiums in force on business effective prior to January 1, 1921, \$429,374.45.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$473,984.13; gain from underwriting profit and loss items, \$24.50; total, \$474,008.63.

Losses incurred during 1921, \$310,348.97; underwriting expenses incurred during 1921, \$237,552.07; total, \$547,901.04.

Loss from underwriting during 1921, \$73,892.41.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$67,788.94; profit on investments during 1921, \$21,408.25; total, \$89,197.19.

Loss on investments during 1921, \$2,257.50; investment expenses incurred during 1921, \$7,567.56; total, \$9,825.06.

Gain from investments during 1921, \$79,372.13.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$79,372.13.

Losses: Underwriting, \$73,892.41; dividends, \$22,400; total, \$96,292.41.

Surplus, December 31, 1920, \$349,518.24; decrease, \$16,920.28; surplus, December 31, 1921, \$332,597.96.

CAPITAL FIRE INSURANCE COMPANY OF CALIFORNIA,

Capital National Bank Bldg., 7th and J Streets, Sacramento, Cal.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$123,096 49
Mortgage loans on real estate.....	74,111 57
Interest due and accrued thereon.....	161 24
Bonds and stocks owned.....	11,848 10
Interest due and accrued thereon.....	122 60
Cash in banks and office.....	46,928 44
Bills receivable taken for fire risks.....	10,900 00
Interest due on real estate sold under contract	64 94
Reinsurance recoverable on losses paid.....	6,716 58
TOTAL ADMITTED ASSETS.....	\$273,949 96

LIABILITIES, DECEMBER 31, 1921.

Fire, \$41,624.68; reinsurance, \$31,608.82; net unpaid claims	\$10,015 86
Estimated taxes hereafter payable.....	1,100 00
Contingent commissions, etc.	450 00
Estimated expense of investigation and ad- justment of losses	310 00
TOTAL LIABILITIES, except capital.	\$11,875 86
CAPITAL PAID UP	225,000 00
NET SURPLUS	37,074 10
TOTAL	\$273,949 96

GENERAL REVIEW.

HISTORY.—This company was incorporated January 21,

1911, as the Western National Fire Insurance Company, with \$250,000 capital and \$50,000 surplus paid in. The

CAPITAL FIRE INSURANCE COMPANY OF CALIFORNIA — *Continued.*

present title was adopted before the company received a license to do business, which was granted January 20, 1912. The par value of the shares is \$1.

During 1915 an assessment was called and paid on the capital stock of \$67,500. In January, 1916, the capital stock was reduced to \$225,000.

In 1919 an assessment of 30% on stockholders was made and \$67,500 was thus provided for surplus.

In 1921 \$101,250 was paid in to surplus by an assessment on the stockholders.

Policies entitled "Liberty Underwriters of Capital Fire Insurance Company" are guaranteed by this company, and are issued through the general agency of C. J. Stovel, of San Francisco, Cal.

On December 31, 1921, the directors owned \$42,903 par value of the capital stock of \$225,000.

Under the laws of California, stockholders of insurance companies are liable to assessments to meet the companies' obligations.

MANAGEMENT AND REPUTATION.—The underwriting management of this company is now in the hands of Rollo V. Watt, its president, who is manager of the Pacific Coast Departments of the Royal Insurance Company, Ltd., of Liverpool, England, the Queen Insurance Company of America, of New York, and the Newark Fire Insurance Company, of Newark, New Jersey.

In 1921 the Royal Insurance Company, Ltd., secured an option on a majority of the shares of this company, but will not assume stock control unless this option is exercised. The former president, H. C. Muddox, who had held that position since the company was organized, retired, and was succeeded by the Pacific Coast manager of the Royal Insurance Company, Ltd., and its associated companies. F. B. Kellam, the vice-president, is assistant manager of the Royal; the secretary, F. H. Farr, and two other directors are also associated with the Pacific Coast Department of the Royal.

Since organization, the company's underwriting operations have been very unprofitable. The expense and loss ratios have been high.

On March 8, 1921, this company reinsured all its eastern business (which was in charge of the Meta-Stovel Agency, New York City) in the Globe and Rutgers Fire Insurance Company, of New York.

The remainder of its outstanding risks were reinsured in the Royal Insurance Company, Ltd., and it had no net liability as of December 31, 1921, so that loss and expense ratios cannot be applied.

By virtue of a contract entered into as of July 1, 1921, all business written is automatically reinsured in the "Royal," profits, if any, to be divided upon an agreed percentage basis.

The mortgage loans are upon improved property in California and are considered of good character.

The principal item of real estate owned is a lot and building in Sacramento, which was acquired by the company on November 1, 1915, at a cost of \$32,637.62. It is now carried in the assets at \$55,000.

It also owns a piece of property in Sacramento acquired

October 9, 1917, for \$20,634.52, which it carries in the above statement at \$50,000.

The company bears a good general reputation in the matter of loss settlements.

AFFILIATIONS.—Board of Fire Underwriters of the Pacific and Rocky Mountain Underwriters Association.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—Licensed in Cal., Nev. and N. M.

OFFICERS.—President, Rolla V. Watt; vice-presidents, J. D. Meredith and F. B. Kellam; treasurer, J. S. Gattman; secretary, F. H. Farr.

DIRECTORS.—Burke, H. R.; Ellis, C. J.; Gattman, J. S.; Kellam, F. B.; Meredith, J. D.; Muddox, H. C.; Selwood, W. G.; Watt, Rolla V.; Williamson, H. S.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday after January 15th.

GENERAL AGENTS.—C. J. Stovel, San Francisco, for Liberty Underwriters.

INCOME, 1921.

Gross premiums, \$274,772.19; reinsurance, \$226,340.09; return premiums, \$120,240.77; net premiums,.....	—\$71,808 67
Interest, etc.	12,465 77
Increase in liabilities during the year on account of reinsurance treaties.....	101,250 00
Borrowed money (gross).....	100,000 00
Gross profit on sale of real estate.....	1,697 08
TOTAL INCOME	\$143,604 18

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$229,532.08; reinsurance, \$121,741.09; refund of salvage, —\$943.63 net amount paid policyholders for losses	\$108,735 22
Underwriting expenses	35,301 62
Loss adjustment expenses.....	1,155 47
Borrowed money repaid (gross).....	100,000 00
Real estate expenses.....	3,521 54
Carried to investment expense.....	194 55
TOTAL DISBURSEMENTS	\$248,908 40

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$10,449.15; gain from underwriting profit and loss items, \$6,011.24; total, \$25,460.39.

Losses incurred during 1921, \$106,609.52; underwriting expenses incurred during 1921, \$11,393.89; total, \$118,003.41.

Loss from underwriting during 1921, \$92,543.02.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$12,786.87; profit on investments during 1921, \$1,697.08; total, \$14,483.95.

Loss on investments during 1921, \$6,347.08; investment expenses incurred during 1921, \$3,716.09; total, \$10,063.17.

Gain from investments during 1921, \$4,420.78.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$4,420.78; assessment, \$101,250; total, \$105,670.78.

Loss from underwriting, \$92,543.02.

Surplus, December 31, 1920, \$23,946.34; increase, \$13,127.76; surplus, December 31, 1921, \$37,074.10.

CAR & GENERAL INSURANCE CORPORATION, LTD.,

London, England

GENERAL REVIEW.

HISTORY.—This company was established in 1903. The authorized capital is £250,000; subscribed capital, £130,745, and paid up capital, £51,436.

The control of the company passed to the Royal Exchange Assurance Corporation, Ltd., of London, England in 1917. The Royal Exchange Assurance Corporation is a prominent, world wide operating company in excellent repute. The managing director is A. W. Walmaley, who is the accident manager of the Royal Exchange Assurance Corporation.

The company is not admitted to do business in the United

States but is admitted to the Dominion of Canada, having commenced business there December 4, 1918.

MANAGEMENT AND REPUTATION.—The chief Canadian agent is Arthur Barry, Montreal, Quebec, who is in excellent repute and is also Canadian manager of the Royal Exchange Assurance Corporation.

Canadian branch statement of this company was not received at the time of going to press, but on December 31, 1920, the total assets in Canada were \$508,476.16 and the total liabilities in Canada, \$114,211.60.

CAROLINA INSURANCE COMPANY

10 Princess Street, Wilmington, N. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$100,800 00
Loans on collateral security.....	2,300 00
Bonds and stocks owned.....	65,458 45
Cash in banks and office.....	2,365 83
Agents' balances not over three months due	12,079 51

TOTAL ADMITTED ASSETS..... \$183,003 79

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, adjusted, \$454.55; reported or in process of adjustment, \$6,587; total, \$7,041.55; reinsurance, \$2,500; net unpaid claims.....	\$4,541 55
Unearned premiums	38,473 18
Estimated taxes hereafter payable.....	2,500 00
Due reinsurance companies.....	1,641 39
Reserve for conflagration	4,876 87

TOTAL LIABILITIES, except capital.....	\$52,032 99
CAPITAL PAID UP.....	50,000 00
NET SURPLUS	80,970 80

TOTAL \$183,003 79

GENERAL REVIEW.

HISTORY.—This company was incorporated in 1887 with an authorized capital of \$50,000 and commenced business in 1889. The capital is all paid in.

The par value of the stock is \$10 per share.

MANAGEMENT AND REPUTATION.—The company has good local backing. On December 31, 1921, its directors owned \$29,260, par value, of the capital stock.

It writes a conservative volume of business and bears a good general reputation. It has paid good dividends to stockholders, and the surplus has shown a steady increase. It operates only in North Carolina.

Its expense of operation has been moderate. Its average loss ratio is below normal. In 1921 its loss ratio was low but its expense ratio increased, and it had a small underwriting loss, still showing an increase of surplus.

The mortgage loans are upon improved property located in Wilmington and valued at about twice the amount loaned.

Its loss paying record is excellent.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—North Carolina.

DIVIDENDS.—It paid 6% each year up to 1909, inclusive, and 8% to 1917; 1917 to 1919 it paid 10%, in 1920 and 1921, 12%. Total dividends paid since organization, \$108,710.40.

OFFICERS.—President, H. C. McQueen; vice-president, R. A. Parsley; secretary, M. S. Willard.

DIRECTORS.—

Beery, E. M., special agent of company.

Bellamy, Jr., J. D., lawyer.

MacRae, Donald, capitalist.

McQueen, H. C., bank president.

Parsley, R. A., lumber manufacturer.

Sternberger, Sol., capitalist.

Willard, M. S., secretary of the company.

All of the above directors are of Wilmington, N. C.

STOCKHOLDERS' ANNUAL MEETING.—Third Tuesday in January.

INCOME, 1921.

Fire: Gross premiums, \$73,907.50; reinsurance, \$33,118.08; return premiums, \$8,663.11; net premiums.....	\$32,126 31
Interest, etc.	7,547 45
Borrowed money	6,000 00
Profit on sale of real estate.....	13,500 00
Other income	1,649 64
TOTAL INCOME	\$60,823 40

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$25,180.47; reinsurance, \$14,150.63; net amount paid policyholders for losses....	\$11,029 84
Underwriting expenses	16,931 43
Dividends to stockholders.....	6,000 00
Repaid borrowed money.....	6,000 00
Interest on borrowed money.....	34 50
State, county and municipal taxes.....	324 81
TOTAL DISBURSEMENTS	\$40,320 58

CAROLINA INSURANCE COMPANY — *Continued.*

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 34.3%; losses incurred, 41.8%; underwriting expenses, 52.7%; underwriting loss, 13.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 49.6%; expenses incurred, 66.1%; underwriting loss, 15.7%.

Net risks in force on business effective on and after January 1, 1921, \$1,975,159.

Net risks in force on business effective prior to January 1, 1921, \$3,979,778.

Net premiums in force on business on and after January 1, 1921, \$32,126.31.

Net premiums in force on business effective prior to January 1, 1921, \$74,564.52.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$27,107.71; losses incurred during 1921, \$13,445.84;

underwriting expenses incurred during 1921, \$17,931.43; total, \$31,377.27.

Loss from underwriting during 1921, \$4,269.56.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$7,547.45; profit on investments during 1921, \$13,508.25; total, \$21,055.70.

Investment expenses incurred during 1921, \$359.31.

Gain from investments during 1921, \$20,696.39.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$20,696.39.

Losses: Underwriting, \$4,269.56; dividends, \$6,000; total, \$10,269.56.

Surplus, December 31, 1920, \$70,543.97; increase, \$10,426.83; surplus, December 31, 1921, \$80,970.80.

CENTRAL FIRE INSURANCE COMPANY,
Baltimore and Holliday Streets, Baltimore, Md.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$160,000 00
Deposit—Philadelphia Fire Underwriters Association	100 00
Mortgage loans on real estate.....	12,900 00
Interest due and accrued thereon	180 43
Accrued losses recoverable from re-insurance.	311 44
Bonds and stocks owned	1,723,095 69
Interest due and accrued thereon.....	18,925 46
Cash in banks and office	92,462 26
Agents' balances not over three months due.	50,223 82
Investments in ground rents	24,145 79
Interest due and accrued thereon.....	333 65

TOTAL ADMITTED ASSETS \$2,082,678 54

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Total, \$20,995.50; reinsurance, \$9,493.65; net unpaid claims	\$11,501 85
Tornado, etc.: Total, \$21; net unpaid claims	21 00
TOTAL, \$21,016.50; reinsurance, \$9,493.65; net unpaid claims.....	\$11,522 85
Unearned premiums: Fire, \$516,732.55; other than fire, \$6,117.40; total	522,849 95
Amount reclaimable on perpetual deposits.	4,128 62
Due for reinsurance	9,888 77

TOTAL LIABILITIES, except capital.	\$548,390 19
CAPITAL PAID UP	500,000 00
NET SURPLUS	1,034,288 35

TOTAL \$2,082,678 54

GENERAL REVIEW.

HISTORY.—This company commenced business in March, 1865, with \$60,000 paid-in capital. In January, 1871, a stock dividend of \$240,000 was declared, increasing the capital to \$300,000, and in January, 1878, a stock dividend of \$200,000 was declared, increasing the capital to \$500,000.

In 1904 the company lost \$924,497.31 in the Baltimore conflagration, which it was able to pay out of its surplus and still show a good balance. It was one of only three local stock companies to survive that disaster.

It was formerly known as the German Fire Insurance Company, the present title being adopted during 1918.

The par value of the stock is \$10 per share.

MANAGEMENT AND REPUTATION.—The company has been conservatively and successfully managed and is in excellent repute. It transacts a moderate volume of business, and its surplus has steadily increased. It is backed by substantial interests.

The control of the company is not closely held. The directors owned at the end of 1921 \$56,270, par value, of the company's \$500,000 capital stock.

The company is in excellent repute concerning its general treatment of loss claims. Its loss ratio has been unusually low; its expense ratio is slightly above the average.

Its investments are high grade. The security valuations

in this statement are based upon those fixed by the Convention of Insurance Commissioners.

The real estate consists of one-half interest in buildings at Baltimore and Holliday streets, 308 and 310 E. Baltimore street, and 8 N. Holliday street, Baltimore, Md.

AFFILIATIONS.—Eastern Union and Southeastern Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, tornado and hail insurance.

TERRITORY.—It is licensed in Maryland, Pennsylvania and Virginia only.

DIVIDENDS.—The company paid 10% dividends for a great many years prior to 1904, when it paid 5%. In 1905 it paid 3%; from 1906 to 1913, inc., 6%; 1914 to 1919, inc., 10%; 1920, 11%; 1921, 12%.

OFFICERS.—President, John P. Lauber; vice-president, Chas. H. Koppelman; secretary, Chas. H. Roloson, Jr.

DIRECTORS.—

Eisenbrandt, Wm. A., musical instruments, Baltimore, Md.

Koppelman, Chas. H., vice-president, Baltimore, Md.

Lang, George, retired, Baltimore, Md.

Lang, George F., cashier National Central Bank of Baltimore, Baltimore, Md.

Lauber, John P., president, Baltimore, Md.

Novak, Frank, builder and contractor, Baltimore, Md.

CENTRAL FIRE INSURANCE COMPANY — *Continued.*

Roll, Frank J., paints and hardware, Baltimore, Md.
 Roloson, Chas. H., Jr., secretary Central Fire Insurance Company, Baltimore, Md.
 Uhrig, Lewis H., retired, Baltimore, Md.
 Volk, Kilian A., retired, Baltimore, Md.

Weber, August, president National Central Bank of Baltimore, Baltimore, Md.
 Wehr, August, retired, Baltimore, Md.
 STOCKHOLDERS' ANNUAL MEETING.—First Monday in March.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$538,791 32				\$5,258 13	\$2,900 83			\$546,950 28
Reinsurance.....	172,770 70				504 69	225 54			173,500 93
Return premiums....	59,011 36				567 37	289 53			59,868 26
Net premiums.....	307,009 26				4,186 07	2,385 76			313,581 09
Losses to prms. writ'n	32.9				28.6				
Interest, etc.			99,198 49						18 00
Increase in liabilities during the year on account of reinsurance treaties.....			9,888 77						29,202 87
Borrowed money			30,000 00						
									TOTAL INCOME
									\$481,889 22

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$146,667.37; reinsurance, \$45,546.35; salvage, \$4.45; net amount paid policyholders for losses	\$101,116 57
Tornado, etc.: Gross amount paid for losses, \$1,214.96; reinsurance, \$15.90; net amount paid policyholders for losses....	1,199 06

TOTALS: Gross amount paid for losses, \$147,882.33; reinsurance, \$45,562.25; salvage, \$4.45; net amount paid policyholders for losses.....	\$102,315 63
Underwriting expenses.....	158,363 44
Dividends to stockholders.....	60 000 00
Borrowed money repaid.....	30,000 00
Investment expense.....	99 35
Agents' balances charged off.....	10,426 17
Reduction, book value of assets.....	60,618 70

TOTAL DISBURSEMENTS \$421,823 20

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 33.1%; underwriting expenses, 50.5%; underwriting profit, 8.3%

RATIOS TO PREMIUMS EARNED.—Losses incurred, 34.8%; expenses incurred, 53.0%; underwriting profit, 8.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$44,850,652; tornado, etc., \$1,829,879; hail, \$1,748,525; net risks in force on business effective prior to January 1, 1921, \$77,738,826; net premiums in force on business on and after January 1, 1921, fire, \$320,354.55; tornado, etc., \$4,520.55; hail, \$2,591.70; net premiums in force on business effective prior to January 1, 1921, \$631,676.96.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$298,882.57; loss from underwriting profit and loss items, \$10,426.17; total, \$288,456.40.

Losses incurred during 1921, \$103,951.23; underwriting expenses incurred during 1921, \$158,363.44; total, \$262,314.67.

Gain from underwriting during 1921, \$26,141.73.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$99,198.49; profit on investments during 1921, \$20,220.87; total, \$128,419.36.

Loss on investments during 1921, \$60,618.70; investment expenses incurred during 1921, \$99.35; total, \$60,718.05.

Gain from investments during 1921, \$67,701.31.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$26,141.73; investments, \$67,701.31; total, \$93,843.04.

Loss from dividends, \$60,000.

Surplus, December 31, 1920, \$1,000,445.31; increase, \$33,843.04; surplus, December 31, 1921, \$1,034,288.35.

CENTRAL INSURANCE COMPANY, LTD.,

London, England.

GENERAL REVIEW.

HISTORY.—This company was originally established in 1899. Early in 1907 it was absorbed by the Liverpool & London & Globe Insurance Company. On the transfer of the business to the Liverpool & London & Globe the old company was wound up and a new company formed, using the identical title of the old one.

This new company was incorporated in June, 1907, and has power to write most classes of insurance. Its author-

ized capital is £100,000, all of which has been paid in full. No balance sheet has been issued since the absorption, as all obligations are now guaranteed by the Liverpool & London & Globe Insurance Company.

It is writing "surplus lines" in the United States through Fred S. James & Company, 123 William street, New York, who are in excellent standing, and who hold power of attorney to accept service in case of disputes in this country.

CENTRAL NATIONAL FIRE INSURANCE COMPANY,

908 West Eighth St., Des Moines, Iowa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$50,000 00	Bills receivable taken for fire risks.....	47,133 68
Mortgage loans on real estate.....	902,600 00	Bills receivable taken for marine and inland risks.....	209 43
Interest due and accrued thereon.....	21,688 50	Other admitted assets.....	50 00
Bonds and stocks owned.....	45,330 00	Reinsurance due on paid losses.....	279 98
Interest due and accrued thereon.....	397 89		
Cash in banks and office.....	30,225 29		
Agents' balances not over three months due.	34,940 01		
		TOTAL ADMITTED ASSETS.....	\$1,132,854 78

CENTRAL NATIONAL FIRE INSURANCE COMPANY — *Continued.*

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$24,206 34	.....	\$2,611 23	.....	\$282 60	.....	.....	.....	\$27,100 17
Reinsurance	7,147 00	.....	.....	.....	41 90	.....	.....	.....	7,188 90
Net unpaid claims...	17,059 34	.....	2,611 23	.....	240 70	.....	.....	.....	19,911 27
Unearned premiums: fire, \$269,352.81; other than fire, \$88,596.74; total.....			\$357,949 55					Reserve for unpaid loss expense.....	370 60
Salaries, rents, etc.....			258 13					TOTAL LIABILITIES, except capital..	\$404,779 38
Estimated taxes hereafter payable.....			7,952 90					CAPITAL PAID UP.....	500,000 00
Contingent commissions, etc.....			2,200 88					NET SURPLUS.....	228,075 40
Funds held under reinsurance treaties.....			16,136 05					TOTAL	\$1,132,854 78

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Iowa in November, 1916, and began business May 1, 1917, with \$500,000 authorized capital, of which \$209,300 was subscribed and paid in, together with approximately \$145,000 surplus. During the year 1917 it collected \$500,000 for capital account and \$350,000 for surplus account.

The par value of the stock is \$100 a share, and the selling price was \$200 per share. The stock was sold through a firm under contract limiting the organization expenses to 15% (\$150,000), which is moderate and commendable.

MANAGEMENT AND REPUTATION.—The president of the company has been in the insurance business for many years. He organized the Anchor Fire Insurance Company, of Des Moines, and was for ten years its president, retiring some time before that company discontinued business. Upon retiring from the Anchor he organized the Century Fire Insurance Company, serving for ten years as its president, until that company sold out its business.

The secretary of the company was for fifteen years secretary of the State Insurance Company, of Des Moines, which reinsured in 1913, three years after he had resigned.

This company began business in 1917, and has developed a reasonable though conservative volume of business compared to its resources. During the first three years its loss ratio was low, in 1920 moderate and in 1921 fairly high. Its expense ratio has been high (which the company explains is due to the extension of its agency plant), and this, with the necessary additions to unearned premium reserve, has produced an underwriting loss and a reduction in surplus each year. In 1920 the surplus decreased \$55,396.74. In 1921 the underwriting loss was \$79,520.37, and the surplus was reduced \$22,461.93. In 1921 the company retired from five Eastern States on account of an unprofitable experience, the resulting loss of income had a tendency to increase the expense ratio.

The company is in good repute concerning its treatment of loss claimants.

On December 31, 1921, the directors owned only \$102,000 par value, of the company's \$500,000 capital stock.

The securities owned are high class.

The securities owned are high class. The real estate item in the company's statement is its Home Office building.

KINDS OF INSURANCE WRITTEN.—Fire, automobile and tornado insurance.

AFFILIATIONS.—Western Union, Western Automobile Underwriters Conference.

TERRITORY.—It is licensed in Cal., Ill., Ind., Ia., Minn., Neb., O., Ore., S. D., Wash. and Wis.

OFFICERS.—President, Geo. J. Delmege; vice-presidents, F. C. Waterbury and Homer A. Miller; treasurer, Simon Casady; secretary, Theo. F. Grefe; assistant secretary, A. H. Watson; superintendent of agents, Chas. O. Goodwin.

DIRECTORS.—

Casady, Simon, president Central State Bank, treasurer Bankers Life Company.

Delmege, George J., insurance, president of company.

De Veuve, Clarence, insurance, San Francisco, Cal.

Grefe, Theo. F., secretary of company.

Hannan, Jr., Chas. R., banker and capitalist, Council Bluffs, Ia.

McCarley, John, president First National Bank, Williams, Ia.

McHenry, Sears, cashier First National Bank, Denison, Ia.

McRory, W. W., vice-president, Citizens State Bank, Oakland, Ia.

Miller, Homer A., president Iowa National Bank, director C. & N. W. R. R.

Newcomer, Carl S., president J. D. Newcomer Company, Eldora, Ia.

Rogg, C. W., president Rogg Drug Company.

Rummel, U. H., cashier State Bank, Dows, Iowa.

Rutt, S. Lincoln, president Abram-Rutt National Bank, Casey, Ia.

Waterbury, F. C., president Waterbury Chemical Company, vice-president Commercial Savings Bank.

Wright, O. L., cashier Marion Co. National Bank, Knoxville, Ia.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday after the third Monday of January.

GENERAL AGENTS OR DEPTS.—Clarence De Veuve, 407 Pine St., San Francisco, Calif., general agent for California, Oregon and Washington.

INCOME, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$319,794 74	.....	\$20,303 82	.....	\$52,923 29	.....	.....	.....	\$393,021 85
Reinsurance	63,423 85	.....	498 22	.....	8,877 47	.....	.....	.....	72,804 54
Return premiums.....	86,445 80	.....	4,279 39	.....	9,204 62	.....	.....	.....	99,929 81
Net premiums.....	169,920 09	.....	15,526 21	.....	34,841 20	.....	.....	.....	220,287 50
Ratios to prms. writ'n	76.3	.....	182.0	.....	14.2	.....	.....	.....	
Interest, etc.....			\$62,617 24					Increase in liability on account of deferred commissions	1,501 88
Increase in liabilities during the year on account of reinsurance treaties.....			1,881 03					TOTAL INCOME.....	\$287,197 65
Sale of maps.....			890 00						

CENTRAL NATIONAL FIRE INSURANCE COMPANY — *Continued.*

	DISBURSEMENTS, 1921.								Totals.
	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	
Gross amount paid for losses.....	\$174,140 91		\$29,944 03		\$5,805 36				\$209,890 35
Reinsurance	43,832 34		1,030 39		827 10				45,689 83
Salvage	626 66		650 00						1,276 66
Net amt. paid policy-holders for losses..	129,681 91		28,263 69		4,978 26				162,923 86
Underwriting expenses.....			\$183,436 06						
Investment expenses.....			4,998 26						
					TOTAL DISBURSEMENTS.....				\$351,358 18

RATIOS TO PREMIUMS WRITTEN. — Losses incurred, 65.4%; underwriting expenses, 83.2%; underwriting loss, 36.1%.

RATIOS TO PREMIUMS EARNED. — Losses incurred, 55.8%; expenses incurred, 68.9%; underwriting loss, 30.8%.

MISCELLANEOUS. — Net risks in force on business effective on and after January 1, 1921, fire, \$16,036,848; motor vehicle, \$1,185,996; tornado, etc., \$6,286,308; net risks in force on business effective prior to January 1, 1921, fire and miscellaneous, \$34,711,045; net premiums in force on business on and after January 1, 1921, fire, \$197,407.73; motor vehicle, \$16,939.93; tornado, etc., \$38,766.29; net premiums in force on business effective prior to January 1, 1921, fire and miscellaneous, \$386,468.71.

UNDERWRITING EXHIBIT, 1921. — Premiums earned during 1921, \$257,902.26; loss from underwriting profit and loss items, \$15,496.29; total, \$242,405.97.

Losses incurred during 1921, \$144,151.62.

Underwriting expenses incurred during 1921, \$177,774.72; total, \$321,926.34.

Loss from underwriting during 1921, \$79,520.37.

INVESTMENT EXHIBIT, 1921. — Interest, etc., earned during 1921, \$61,024.70; loss on investments during 1921, \$744.07; investment expenses incurred during 1921, \$3,222.19; total, \$3,966.26.

Gain from investments during 1921, \$57,058.44.

GAIN AND LOSS EXHIBIT, 1921. — Gain from investments, \$57,058.44.

Loss from underwriting, \$79,520.37.

Surplus, December 31, 1920, \$250,537.33; decrease, \$22,461.93; surplus, December 31, 1921, \$228,075.40.

CENTRAL STATES FIRE INSURANCE COMPANY,

1000 Bitting Bldg., Wichita, Kan.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$39,900 00
Interest due and accrued thereon	983 09
Loans on collateral security	1,150 00
Bonds and stocks owned	272,927 60
Interest due and accrued thereon	3,165 73
Cash in banks and office	152,925 70
Agents' balances not over three months due.	37,458 14
Bills receivable taken for fire risks.....	7,732 77
Other admitted assets	866 29
Accounts recoverable	3,932 68

TOTAL ADMITTED ASSETS \$521,031 91

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, Total, \$47,-	
443.91; reinsurance, \$26,173.07, net un-	
paid claims.....	\$21,270 84
Motor vehicle: Total, \$17,946.38; reinsur-	
ance, \$11,487.21; net unpaid claims.....	6,459 17
TOTALS: Total, \$65,390.29; reinsurance,	
\$37,660.28; net unpaid claims.....	\$27,730 01
Unearned premiums.....	126,286 22
Estimated taxes hereafter payable.....	7,125 00
Contingent commissions.....	688 19

TOTAL LIABILITIES, except capital. \$161,829 42
CAPITAL PAID UP 250,000 00
NET SURPLUS 109,202 49

TOTAL \$521,031 91

GENERAL REVIEW.

HISTORY. — This company was incorporated under the laws of Kansas February 2, 1915, and began business May 1, 1916, with \$250,000 authorized capital, of which \$132,250 was subscribed and \$100,000 paid in in cash, together with \$96,727.81 surplus. The par value of the stock is \$100 per share and the selling price \$250 per share.

The fiscal agent of the company was B. B. DeMasters, of Kansas City, Mo., who received 25% of the selling price for organization expenses. This was not specified in the stock subscription blank, and the percentage is high.

On December 31, 1916, the paid-in capital amounted to \$105,950 and the net surplus \$68,181.38. At the end of 1917 the subscribed capital was \$226,300, and the paid-up

capital, \$138,050; the surplus was \$62,441.52. On December 31, 1918, the paid-up capital was \$151,550 and the surplus, \$73,557.92. On December 31, 1919, the paid-up capital was \$205,600 and the surplus \$180,297.97. During 1920 the balance of the authorized capital of \$250,000 was paid in, and \$31,785 contributed to surplus.

November 1, 1921 interests identified with the Phoenix Insurance Company, of Hartford, Conn., secured control of the company.

MANAGEMENT AND REPUTATION. — The underwriting management is now under the same general management as the Phoenix Insurance Company, of Hartford, Conn., and companies identified with it, a notably successful group of companies. The president was formerly State agent of the

CENTRAL STATES FIRE INSURANCE COMPANY — *Continued.*

Phoenix Insurance Company for the State of Missouri.

On December 31, 1921, the directors owned only \$1,700, par value, of the capital stock.

The volume of business transacted is conservative.

The company's loss ratio was low in 1917 and 1918, but the expense ratios were high in those years. In 1919 the loss ratio was very low and expenses moderate. The company's operations in 1919 were profitable, and the surplus increased \$106,740.05.

In 1920 its expense ratio increased considerably and this with an increase reserve contribution to an underwriting loss of \$45,974.68, and a decrease in surplus of \$24,050.32.

In 1921 the expense ratio was still high, and the loss ratio high, resulting in a high rate of underwriting loss, and a considerable reduction in surplus.

It bears a good reputation for loss settlements.

AFFILIATIONS.—Western Union, Western Automobile Underwriters Conference.

DIVIDENDS.—It paid a dividend of 6% in 1921.

KINDS OF INSURANCE WRITTEN.—Fire, registered mail, marine, tornado, hail and automobile insurance.

TERRITORY.—Licensed in Kan., Mo., Neb., Okla. and Texas, for direct writing. Entered in the following States for rein-

surance only; Ark., Colo., Ill., Ind., Iowa, La., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Tenn. and W. Va.

OFFICERS.—President, Roy E. Eblen; vice-president, Sam M. La Rose; secretary and treasurer, Dan. F. Callahan; assistant secretary, B. G. Mains.

DIRECTORS.—

Amidon, S. B., attorney and banker.

Bowers, Fred W., Hartford, Conn.

Callahan, Dan. F., secretary of company, Wichita, Kan.

Eblen, Roy E., president of the company, Wichita, Kan.

Lovejoy, George M., Hartford, Conn.

Milligan, Edward, Hartford, Conn.

Temple, Thomas C., Hartford, Conn.

Russell, F. A., banker, Wichita, Kan.

Whalen, H. C., Chairman of the Board of Directors, Wichita, Kan.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Wednesday in January.

GENERAL AGENTS.—Texas, handled by State agent, L. H. Haeger, Bedell Bldg., San Antonio; Oklahoma, handled by State agent, Finley M. Scruggs, Oklahoma City.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums....	\$477,944 86	\$8,271 12	\$35,721 67	.....	\$63,656 40	\$103,954 40	\$124 90	\$598 88	\$710,272 23
Reinsurance	164,707 28	.....	18,116 25	.....	20,600 08	71,158 69	.....	458 41	275,040 71
Return Premiums...	144,950 64	39 88	18,017 19	.....	19,084 59	275 24	95 31	35 20	180,498 05
Net premiums.....	168,286 94	8,231 24	21,588 23	.....	23,971 73	32,520 47	29 59	105 27	254,733 47
Losses to prime writ'n	58.8	202.8	90.4	.....	18.7	47.5	86.2	.....	.....
Interest, etc. ....	.....	.....	\$25,076 44	.....	TOTAL INCOME .....	.....	.....	.....	\$282,225 37
Commission received on reinsurance .....	.....	.....	2,415 46	.....	.....	.....	.....	.....	.....

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$196,110 49	\$16,999 35	\$61,283 06	.....	\$10,610 16	\$42,353 22	\$25 38	.....	\$327,061 68
Reinsurance	96,707 31	.....	41,602 66	.....	6,125 03	26,899 64	.....	.....	171,335 14
Salvage	442 11	.....	151 80	.....	.....	.....	.....	.....	593 91
Net amt paid policy-holders for losses:	96,960 57	16,999 35	19,528 62	.....	4,485 13	15,453 58	25 38	.....	155,152 63
Underwriting expenses .....	.....	.....	\$131,192 23	.....	Other disbursements .....	.....	.....	.....	3,225 51
Dividends to stockholders.....	.....	.....	15,000 00	.....	Decrease by adjustment in book value of bonds . . .	.....	.....	.....	4,315 06
Decrease in liabilities during the year on account of reinsurance treaties .....	.....	.....	52,041 50	.....	TOTAL DISBURSEMENTS .....	.....	.....	.....	\$860,926 93

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 66.7%; underwriting expenses, 51.5%; underwriting loss, 22.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 67.5%; expenses incurred, 53.9%; underwriting loss, 22.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$11,107,126; ocean marine, \$332,586; motor vehicle, \$1,289,060; tornado, etc., \$5,632,891; hail, \$22,454; sprinkler leakage, \$37,500; riot, etc., \$82,941; net risks in force on business effective prior to January 1, 1921, \$28,145,237; net premiums in force on business on and after January 1, 1921, fire, \$116,534; ocean marine, \$121; motor vehicle, \$15,054; tornado, etc., \$12,395; hail, \$734; sprinkler leakage, \$30; riot, etc., \$275; net premiums in force on business effective prior to January 1, 1921, \$236,413.

UNDERWRITING EXHIBIT, 1921.—Premiums earned dur-

ing 1921, \$251,779.14; loss from underwriting profit and loss items, \$3,025.26; total, \$248,753.78.

Losses incurred during 1921, \$169,964.34; underwriting expenses incurred during 1921, \$135,936.31; total, \$305,900.65.

Loss from underwriting during 1921, \$57,146.87.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$22,297.75; profit on investments during 1921, \$2,823.04; total, \$25,120.79.

Loss on investments during 1921, \$4,315.06; investment expenses incurred during 1921, \$656.11; total, \$4,971.17.

Gain from investments during 1921, \$20,149.62.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$20,149.62; other sources, \$5,284.42; total, \$25,434.04.

Losses: Underwriting, \$57,146.87; other sources, \$332.33; dividends, \$15,000; total, \$72,479.20.

Surplus, December 31, 1920, \$156,247.65; decrease, \$47,045.16; surplus, December 31, 1921, \$109,202.49.

CENTRAL WEST FIRE INSURANCE COMPANY,

I. O. O. F. Bldg., Bloomington, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Interest due and accrued on bank deposit	\$505 64
Bonds and stocks owned, market value....	265,000 00
Interest due and accrued thereon	1,233 06
Cash in banks and office	29,197 63
Agents' balances not over three months due.	34,200 72

TOTAL ADMITTED ASSETS	\$330,137 05
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LIABILITIES, DECEMBER 31, 1921.

Salaries, rents, etc.....	\$4,917 92
Funds held under reinsurance treaties	34,169 60

TOTAL LIABILITIES, except capital.	\$39,087 58
CAPITAL PAID UP	200,000 00
NET SURPLUS	91,049 47

TOTAL	\$330,137 05
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GENERAL REVIEW.

HISTORY.—This company was incorporated June 8, 1921, and licensed by the Illinois Insurance Department on the same date. It began business July 15, 1921, with \$200,000 capital authorized and fully paid in in cash, together with \$100,000 subscribed to surplus. The par value of shares is \$100 which was sold at \$150 per share. There was no promotion expense, which is very commendable.

The company is controlled by the interests identified with the Gardner Mortgage and Security Company, of Bloomington, Ill.

All of the risks written in 1921 were reinsured by a running contract with the Pennsylvania Fire Insurance Company of Philadelphia, Pa., therefore no net premium income is shown. In 1922 the automobile liability is being reinsured in the Queen Insurance Company of America, New York, and all other lines in the Great American Insurance Company, of New York, both continuing contracts, the liability being assumed concurrently with the binding of this company.

MANAGEMENT AND REPUTATION.—The officers of the company have had considerable experience in the insur-

ance business. The president, H. P. Gardner, is manager of the farm department of the Great American Insurance Company, of New York; vice-president, W. H. Gardner, twenty years in the local agency business; secretary, L. M. Linnell, for twenty years chief examiner of the western department of the Great American Insurance Company; assistant secretary, A. D. Veniel, six years with the Illinois Insurance Department.

On December 31, 1921, the directors owned \$30,400 of the par value of its \$200,000 capital stock.

TERRITORY.—It is licensed in Ill., Iowa and Nebraska.

AFFILIATIONS.—Western Union, National Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, automobile, riot, sprinkler leakage and tornado.

OFFICERS.—President, H. P. Gardner; vice-president, W. H. Gardner; secretary, L. M. Linnell; assistant secretary, A. D. Vensill.

DIRECTORS.—H. P. Gardner, W. H. Gardner, G. S. McCurdy, Spencer Ewing, B. A. Franklin.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$11,483 48		\$67,605 75		\$1,385 45				\$80,474 68
Reinsurance	10,253 58		50,920 42		1,168 98				62,342 98
Return premiums....	1,229 90		16,685 33		216 47				18,131 70
Interest, etc.			\$7,700 00						21,629 66
Increase in liabilities during the year on account of reinsurance treaties			34,169 66						34,169 66
TOTAL INCOME									\$63,499 32

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$1,503.05; reinsurance	\$1,503 05	TOTALS: Gross amount paid for losses, \$4,733.39; reinsurance	\$4,733 39
Motor vehicle: Gross amount paid for losses, \$3,230.34; reinsurance.....	3,230 34	Underwriting expenses	32,046 45
		TOTAL DISBURSEMENTS	\$32,046 45

UNDERWRITING EXHIBIT, 1921.—Gain from underwriting profit and loss items, \$18,575.14.

Total losses incurred and underwriting expenses, \$36,964.37.

Loss from underwriting during 1921, \$18,389.23.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$9,438.70.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments. \$9,438.70.

Loss from underwriting, \$18,389.23.

Surplus, June 8, 1921, \$100,000; decrease, \$8,950.53; surplus, December 31, 1921, \$91,049.47.

CENTRO DE NAVIEROS ASEGURADORES,

Barcelona, Spain.

UNITED STATES BRANCH, NATIONAL INS. BLDG., GALVESTON, TEXAS.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$200,000 00
Cash in banks and office.....	9,142 13

TOTAL ADMITTED ASSETS..... \$209,142, 13

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

DEPOSIT CAPITAL	\$200,000
NET SURPLUS, U. S. BRANCH, including deposit capital	\$209,142 13

TOTAL \$209,142 13

GENERAL REVIEW.

HISTORY.—This company was established in 1879, and at the latest advices had authorized capital pesetas 10,000,000.

The company entered the United States, having been licensed by the Insurance Department of the State of Texas in March, 1920 to transact general marine insurance; \$200,000 in Victory bonds has been deposited with the State Treasury of Texas.

No recent home office balance sheet is available.

MANAGEMENT AND REPUTATION.—E. Sevilla & Son, Galveston, Texas, are general agents and United States managers. The company writes a small volume only at its United States Branch.

INCOME, U. S. BRANCH, 1921.

Premiums written	\$13,147 78
Interest.	19,000 00

TOTAL INCOME \$32,147 78

DISBURSEMENTS, U. S. BRANCH, 1921.

Underwriting expenses	\$2 678 16
Remitted to home office.....	24,926 84
TOTAL DISBURSEMENTS	\$27,605 00

RATIOS TO PREMIUMS WRITTEN.—Underwriting expenses, 20.3%; underwriting profit, 79.6%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$13,147.78.

Underwriting expenses incurred during 1921, \$2,678.16.

Gain from underwriting during 1921, \$10,469.62.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$19,000.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$10,469.62; investments, \$19,000; total, \$29,469.62.

Losses: Remitted to home office, \$24,926.84.

Surplus, December 31, 1920, \$4,599.35; increase, \$4,542.78; surplus, December 31, 1921, \$9,142.13.

CENTURY INSURANCE COMPANY, LTD.,

Edinburgh, Scotland.

UNITED STATES BRANCH, 80 MAIDEN LANE, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned (market value)...	\$919,550 00
Interest due and accrued thereon.....	14,722 52
Cash in banks and office.....	32,837 69
Agents' balances not over three months due.	58,591 51
Deposit, Philadelphia Underwriters Ass'n.	100 00
Reinsurance due from other companies.....	90,467 85

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Total, \$154,055.79; reinsurance, \$58,078.50; net unpaid claims	\$95,977 29
Motor vehicle: Total, \$91,632.03; reinsurance, \$46,743.69; net unpaid claims.....	44,888 34

TOTALS: Total, \$245,687.82; reinsurance, \$104,822.19; net unpaid claims.	\$140,865 63
Unearned premiums: Fire, \$215,205.80; other than fire, \$115,370.61; total.....	395,898 76
Unpaid salaries	100 00
Contingent commissions and taxes.....	15,000 00
Due for borrowed money.....	3,000 00
Other liabilities	1,000 00

TOTAL LIABILITIES, except deposit capital	\$556,764 39
DEPOSIT CAPITAL	\$400,000
NET SURPLUS, U. S. Branch, including deposit capital	559,505 18

TOTAL ADMITTED ASSETS..... \$1,116,269 57

TOTAL \$1,116,269 57

CENTURY INSURANCE COMPANY, LTD.—*Continued.*

GENERAL REVIEW.

HISTORY.—This company was founded in 1885 with an authorized capital of \$315,000, of which, at last advices, \$105,000 was paid in. At first it wrote only health insurance, but later extended its business to life and fire insurance and general casualty lines.

In November, 1908, it began writing "surplus lines" in the United States upon the better classes of risks, operating through Henry W. Brown & Company, of Philadelphia and New York, its present United States managers. In October, 1911, it regularly entered the United States. The control of the company was purchased in 1918 by the Friends' Provident Institution, of London, a large and reputable mutual organization, established in 1832.

The staff and organization of the Century Insurance Company will remain unchanged, but certain directors of the Friends' Provident Institution now serve on the board of the Century, and vice versa.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses, wherever incurred. We therefore present the following information from the Home Office balance sheet, which includes all its assets and liabilities: Total admitted assets, as of December 31, 1919, the latest available, \$11,512,210; capital paid in, \$525,000; unearned premiums, fire account, \$386,675; surplus funds, \$666,915. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent standing. Its United States managers are Henry W. Brown & Company, of Philadelphia and New York who are in excellent repute and conservative underwriters. They also manage the United States Branch of the British General Insurance Company, Ltd., of London, England, and they control the Independence Insurance Company, of Philadelphia, Pa.

The expense of management of the U. S. Branch has been moderate and its average loss ratio is normal. In 1921 the loss ratio was high, and there was a considerable underwriting loss.

On March 1, 1915, Henry W. Brown & Company, on behalf of the Century Insurance Company, Limited, and the Independence Insurance Company, joined forces with the underwriting department of the Assurance Company of America, New York; and Mr. Charles S. Conklin acts as underwriter for the Century and the Independence and for the Assurance Company of America and the Colonial Assurance Company.

The Canadian Branch of the company is located at Vancouver, B. C. T. W. Greer, who is managing director of the Pacific Coast Fire Insurance Company, is chief agent.

Its investments are of excellent character.

The company's loss paying record is excellent.

AFFILIATIONS.—Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

UNITED STATES MANAGER.—Henry W. Brown & Company, New York and Philadelphia.

UNITED STATES TRUSTEES.—Henry I. Brown, Philadelphia; Uberto C. Crosby, Boston, and Roland L. Taylor, Philadelphia.

KINDS OF INSURANCE WRITTEN.—Life, fire, accident, health, liability, plate glass, automobile insurance and fidelity bonds. In the United States, fire, marine and automobile insurance are written.

TERRITORY.—Licensed in Cal., Colo., Ill., Ind., Ia., Md.,

Mass., Minn., Mo., N. J., N. Y., N. C., Ore., Pa., R. I., Texas, Wash. and Wis.

INCOME, U. S. BRANCH, 1921.

Fire: Gross premiums, \$1,134,691.20; reinsurance, \$375,710.98; return premiums, \$321,328.30; net premiums.....	\$437,651 92
Motor vehicle: Gross premiums, \$785,301.43; reinsurance, \$296,984.06; return premiums, \$285,879.24; net premiums.....	202,438 13
TOTALS: Gross premiums, \$1,919,922.63; reinsurance, \$672,695.04; return premiums, \$607,207.54; net premiums..	\$640,090 05
Profit on sale of bonds.....	3,449 37
Interest on bonds, schedule D.....	45,111 66
Interest on bank balances.....	2,209 03
TOTAL INCOME	\$690,860 11

DISBURSEMENTS, U. S. BRANCH, 1921.

Fire: Gross amount paid for losses, \$616,611.05; reinsurance, \$271,847.11; salvage, \$3,554.33; net amount paid policyholders for losses	\$341,209 61
Motor vehicle: Gross amount paid for losses, \$205,897.87; reinsurance, \$69,294.28; salvage, \$1,169.50; net amount paid policyholders for losses.....	135,434 09
TOTALS: Gross amount paid for losses, \$822,508.92; reinsurance, \$341,141.39; salvage, \$4,723.83; net amount paid policyholders for losses.....	\$476,643 70
Underwriting expenses	255,790 51
Remitted to Home Office.....	48,296 36
TOTAL DISBURSEMENTS	\$780,730 57

RATIOS TO PREMIUMS WRITTEN.—Losses paid: Fire, 77.9%; motor vehicle, 66.9%; losses incurred, 66.9%; underwriting expenses, 39.9%; underwriting loss, 9.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred: 68.6%; expenses incurred, 40.7%; underwriting loss, 9.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$39,470,564; motor vehicle, \$6,130,114; net risks in force on business effective prior to January 1, 1921, fire and misc., \$19,161,862; net premiums in force on business on and after January 1, 1921, fire, \$386,793.58; motor vehicle, \$230,741.21; net premiums in force on business effective prior to January 1, 1921, fire and misc., \$181,433.29.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$624,520.85.

Losses incurred during 1921, \$428,614.58; underwriting expenses incurred during 1921, \$254,637.01; total \$683,251.59.

Loss from underwriting during 1921, \$58,730.74.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$48,671.23; profit on investments during 1921, \$78,983.45; total, \$127,654.68.

Investment expenses incurred during 1921, \$1,153.50.

Gain from investments during 1921, \$126,501.18.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$126,501.18; increased deposit capital, \$200,000; total, \$326,501.18.

Losses: Underwriting, \$58,730.74; remitted to Home Office, \$48,296.36; total, \$107,027.10.

Surplus, December 31, 1920, \$340,031.10; increase \$219,474.08; surplus, December 31, 1921, \$559,505.18.

CENTURY INSURANCE COMPANY, LTD.—*Continued.*

CANADIAN BRANCH.

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$275,333 00
Interest due and accrued thereon	2,500 00
Cash in Banks and office.....	22,077 72
Agents' balances not over three months due.	43,356 86
Due from reinsurance companies on losses paid.....	1,154 58

TOTAL ADMITTED ASSETS..... \$344,422 16

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Reported or in process of adjustment.....	\$19,772 64
Unearned premiums	146,680 32
Estimated taxes hereafter payable.....	7,500 00
Contingent commissions, etc.	6,312 93
Reinsurance company's balances	7,385 85

TOTAL LIABILITIES, except capital. \$187,651 74
NET SURPLUS, Canadian Branch . . . 156,770 42

TOTAL \$344,422 16

INCOME, CANADIAN BRANCH, 1921.

Fire: Gross premiums, \$422,525.51; reinsurance, \$46,358.39; return premiums, \$91,385.46; net premiums	\$284,781 66
Interest, etc.	9,184 13

TOTAL INCOME \$293,965 79

DISBURSMENTS, CANADIAN BRANCH, 1921.

Fire: Gross amount paid for losses, \$165,668.55; reinsurance, \$21,390.45; salvage, \$2,932.97; net amount paid policyholders for losses	\$141,355 13
Underwriting expenses	110,326 37

TOTAL DISBURSMENTS \$251,681 50

MISCELLANEOUS, CANADIAN BRANCH.—Net risks in force on business effective on and after January 1, 1921, \$32,949,912; net premiums in force on business on and after January 1, 1921, \$183,350.40.

Surplus, December 31, 1920, \$44,111.53; increase, \$112,658.89; surplus, December 31, 1921, \$156,770.42.

CHARLESTON INSURANCE AND TRUST COMPANY.

9 State Street, Charleston, S. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$64,265 00
Mortgage loans on real estate.....	8,220 10
Bonds and stocks owned.....	435,186 25
Cash in banks and office.....	10,493 53
Agents' balances not over three months due	2,220 40
Accounts receivable	2,419 05
Prepaid interest	1,080 22
Unexpired insurance on buildings.....	79 37

TOTAL ADMITTED ASSETS..... \$523,963 92

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$2,772 98
Due for borrowed money.....	211,295 00
Accounts payable	19,280 22

TOTAL LIABILITIES, except capital. \$233,348 20
CAPITAL PAID UP..... 210,600 00
NET SURPLUS 80,015 72

TOTAL \$523,963 92

GENERAL REVIEW.

HISTORY.—This company was licensed by the State of South Carolina on September 30, 1919, having an authorized capital of \$300,000, of which \$210,600 had been subscribed and paid in. It is licensed to transact a general fire insurance business, and started writing on December 1, 1919. Shares have a par value of \$100.

The Charleston Trust & Guaranty Company, organized in April, 1910, for the purpose of doing a general guaranty and trust business, had its charter amended September 30, 1919, to enable it to engage in the fire insurance business and its name changed to the Charleston Insurance & Trust Company.

MANAGEMENT AND REPUTATION.—The president, R. G. Rhett, is also president of the Peoples National Bank of Charleston, S. C. T. T. Hyde, vice-president, is president of the Commercial National Bank of Charleston and is a member of the firm of T. T. Hyde & Sons, real estate and insurance agents, Charleston, S. C. W. D. Middleton, vice-president and general manager, is head of the firm of

W. D. Middleton & Company, who for the past twenty-five years have represented insurance companies locally.

Stockholders are for the most part substantial and progressive business men of Charleston.

The company writes a very small volume, and only in its native State at the present time.

KIND OF INSURANCE WRITTEN.—Fire insurance only.

TERRITORY.—It is licensed in South Carolina.

OFFICERS.—President, R. G. Rhett; vice-president and general manager, W. D. Middleton; vice-president, T. T. Hyde; secretary and treasurer, J. F. Brenner.

DIRECTORS.—

Buell, G. B., (Charleston, S. C., of Buell and Roberts.

Hyde, T. T., Charleston, S. C., president Commercial National Bank.

Middleton, W. D., Charleston, S. C., of W. D. Middleton & Co., general insurance.

Mixson, W. H., Charleston, S. C., president-treasurer Southern Fruit Company.

Pinkussohn, J. S., Charleston, S. C., president J. S. Pinkussohn Cigar Company.

CHARLESTON INSURANCE AND TRUST COMPANY— *Continued.*

Rhett, R. G., Charleston, S. C., president Peoples Nat. Bank.

Rugheimer, A. R., Charleston, S. C., vice-president Commercial National Bank.

Storfer, J. A., Charleston, S. C., president C. B. Prentiss Company.

Wulbern, J. H. C., Charleston, S. C., vice-president-secretary Wulbern Fertilizer Co.

STOCKHOLDERS' ANNUAL MEETING.—Third Tuesday in May.

INCOME, 1921.

Fire: Gross premiums, \$26,674.73; reinsurance, \$13,005.78; return premiums, \$2-417.84; net premiums.....	\$11,251 11
Other income	111,926 52
TOTAL INCOME	\$123,177 63

DISBURSEMENTS, 1921.

Fire: Net amount paid policyholders for losses	\$1,715 76
Other disbursements	51,790 03
TOTAL DISBURSEMENTS	\$53,505 70

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 15.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921 (amount covered), \$45,086; net risks in force on business effective prior to January 1, 1921 (amount covered), \$525,178; net premiums in force on business on and after January 1, 1921, \$5,198.47; net premiums in force on business effective prior to January 1, 1921, \$832.35.

CHICAGO FIRE & MARINE INSURANCE COMPANY

Chicago, Ill.

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Illinois December 20, 1920, received its license February 15, 1922, and began business on the same date. The company was the out-growth of the Chicago Fire & Marine Insurance Company, incorporated March 12, 1919, but the charter of that company was not used and a new charter was taken out on December 20, 1920. The authorized capital is \$1,000,000 fully paid and \$573,344.33 was contributed to surplus. The company holds notes given for subscriptions which will expire in 1922 and the proceeds will be applied to additional surplus. The par value of the shares is \$10 and the stock was sold at \$25 per share. We are advised that the organization expenses are being limited to 15% of the amount paid in to capital and surplus.

This company issues policies in Illinois under the title "Chicago Fire and Marine Underwriters."

MANAGEMENT AND REPUTATION.—The company was organized under the influences of and will be managed by the same interests as the O'Brien Insurance Agency of Chicago, Illinois. This agency has been in business for many years and is in good repute. The underwriting for the company will be in charge of the assistant-secretary, Henry Hoffman, who was formerly connected with the Marquette National Fire Insurance Company in the capacity of an underwriter.

At the time of going to press we had not received full financial statement showing the character of the company's assets.

OFFICERS.—President, Harold M. O'Brien; vice-president, Frederick O'Brien; secretaries, William J. Nolan and Charles R. McCabe, Jr., treasurer, Willett M. Potter; assistant secretary, Henry Hoffman.

DIRECTORS.—Harold M. O'Brien, Frederick O'Brien, George M. Willetts, Edward J. Young, Louis M. Alsted, Alexander J. MacKay, Samuel Weedon, Geo. L. Avery, Kenneth MacLellan.

CHINA FIRE INSURANCE COMPANY, LTD.,

Hong Kong, China.

GENERAL REVIEW.

This company is not regularly licensed in the United States, but transacts a fire and tornado "surplus line" business in the United States, Canada and Mexico through Messrs. Marsh & McLennan, of Chicago, a large and reputable insurance house.

The Home Office statement of the company, as of December 31, 1920, shows assets, \$6,168,718, and paid-in capital \$400,000. (An arbitrary rate of exchange has been used; see note, page vii.)

The company is in excellent repute and is owned by the Union Insurance Society of Canton, Ltd., a long established and responsible institution, which company is licensed and transacting a general fire and marine business in all the States and Territories, a report upon which will be found elsewhere in this volume.

Marsh & McLennan advise us that they are retaining premiums on business written through them in the United States, and that losses incurred on such business are paid by them from such fund, which is deposited in one of the Chicago banks.

CHRISTIANIA GENERAL INSURANCE COMPANY,
Christiania, Norway.

UNITED STATES BRANCH, 100 WILLIAM STREET, NEW YORK CITY.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.	
Bonds and stocks owned.....	5,413,405 00
Interest due and accrued thereon.....	79,698 50
Cash in banks and office.....	87,546 73
Company balances not over three months due.	—43,255 30

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.	
LOSSES AND CLAIMS: Fire.....	\$920,099 00
Motor vehicle	577 00
Tornado, etc.	1,364 00
Sprinkler leakage	27,346 00
Riot, explosion, etc.	13 00
TOTAL	\$949,399 00
Unearned premiums; Fire, \$2,446,846.77; other than fire, \$937,271.48; total.....	3,384,118 25
Estimated taxes hereafter payable.....	7,500 00
Contingent commissions, etc.....	2,500 00

TOTAL LIABILITIES, except deposit capital	\$4,343,517 25
CAPITAL DEPOSIT	\$200,000
NET SURPLUS, U. S. Branch, including capital deposit	1,193,877 68

TOTAL ADMITTED ASSETS..... \$5,537,394 93

TOTAL..... \$5,537,394 93

GENERAL REVIEW.

HISTORY.—This company was organized in 1847, and is one of the leading fire insurance companies of Norway. Its subscribed capital is \$1,350,000, of which, at last advices, \$945,000 had been paid in. (An arbitrary rate of exchange has been used; see note, page vii.) The Board of Directors is as follows: H. Ingetad, barrister at law; Fr. Rustad, marshal of the Royal Court; A. Arntzen, solicitor; W. R. Pihl, C. E.; Chr. Hansson, managing director.

It was admitted to the United States in January, 1918, to transact a fire reinsurance business.

This company owns a majority of the shares of the Hudson Insurance Company, of New York.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. No late Home Office balance sheet is available.

MANAGEMENT AND REPUTATION.—United States manager is J. M. Wennstrom, who acts in the same capacity for the Svea Fire and Life Insurance Company, Limited, of Gothenburg, Sweden. He is also president of the Hudson Insurance Company, of New York.

The company has operated in the United States only since January, 1918. During that year it wrote a good

volume of business, and an underwriting loss was caused by the large unearned premium reserve which the company had to set up against such business. In 1919 it made an underwriting profit. In 1920 it had an underwriting loss of \$272,028.67, but a large amount was added to the unearned premium reserve. In 1921 on a considerably reduced premium volume the expense ratio was low, but the loss ratio high, and there was an underwriting loss of \$414,718.61.

The volume of its United States business is large compared to its net resources at its United States Branch.

The securities owned by the United States Branch are high grade, and the valuations are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGER.—J. M. Wennstrom, 100 William street, New York City; assistant U. S. Manager, Fred W. Kentner.

UNITED STATES TRUSTEE.—The New York Trust Co.

KINDS OF INSURANCE WRITTEN.—In the United States the company writes only fire reinsurance.

TERRITORY.—The company is licensed in Ark., Colo., Ill., Ind., Iowa, Kans., La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Tex., and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland	Tornado.	Sprinkler	Riot, Ex-	
Gross premiums.....	\$6,024,634 36	.....	\$19,316 65	Nav.	etc.	Hall.	Leakage.	plo., etc.
Return premiums.....	2,012,063 14	.....	7,827 10	.....	\$87,020 83	.....	\$18,795 47	\$29,428 43
Net premiums.....	4,012,581 22	.....	11,489 55	.....	30,183 50	.....	7,634 73	9,317 88
Losses to prms. writ'n	78.4	.....	18.4	.....	56,436 83	.....	11,160 74	20,110 60
					31.8		38.9	8.1
Interest, etc.			\$275,686 18					12,872 29
Remittances from Home Office to United States Branch			78,559 00					
TOTAL INCOME								\$4,479,296 41

CHRISTIANIA GENERAL INSURANCE COMPANY — *Continued.*

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$3,191,679 52		\$2,181 28		\$18,001 42		\$4,420 00	\$1,632 80	\$3,218,005 02
Salvage	47,135 21		67 49				79 66		47,282 36
Net amt. paid policy-holders for losses..	3,144,544 31		2,113 79		18,001 42		4,340 34	1,632 80	3,170,722 66
Underwriting expenses.			\$1,386,019 57		Investment expenses				6,203 73
Loss expenses			48,680 83		Gross loss on bonds				1,635 51
Remittances to Home Office by United States Branch			399,070 53		TOTAL DISBURSEMENTS				\$5,012,332 83

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 83.7%; underwriting expenses, 33.7%; underwriting loss, 10.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 78.6%; expenses incurred, 30.8%; underwriting loss, 8.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$418,071,620; motor vehicle, \$791,076; tornado, etc., \$11,320,917; sprinkler leakage, \$2,381,596; riot, etc., \$9,357,470; net risks in force on business effective prior to January 1, 1921, \$207,481,667; net premiums in force on business on and after January 1, 1921, fire, \$3,929,242.54; motor vehicle, \$8,604.14; tornado, etc., \$48,162.79; sprinkler leakage, \$8,375.35; riot, etc., \$20,570.45; net premiums in force on business effective prior to January 1, 1921, \$2,036,371.67.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$4,378,978.45.

Losses incurred during 1921, \$3,442,677.49; underwriting expenses incurred during 1921, \$1,351,019.57; total, \$4,793,697.06.

Loss from underwriting during 1921, \$414,718.61.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$290,417.68; profit on investments during 1921, \$403,145.27; total, \$693,562.95.

Loss on investments during 1921, \$1,635.51; investment expenses incurred during 1921, \$6,203.73; total, \$7,839.24.

Gain from investments during 1921, \$685,723.71.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$685,723.71; remitted from Home Office, \$78,559; total, \$764,282.71.

Losses: Underwriting, \$414,718.61; remitted to Home Office, \$399,070.53; total, \$813,789.14.

Surplus, December 31, 1920, \$1,243,384.11; decrease, \$49,506.43; surplus, December, 31, 1921, \$1,193,877.68.

CITIZENS' INSURANCE COMPANY.

Pierce Bldg., St. Louis, Mo.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned	\$529,349 00	Agents' balances not over three months due.	280,425 40
Interest due and accrued thereon	9,258 22	Due from reinsurance company	32,016 13
Cash in banks and office	227,559 60	TOTAL ADMITTED ASSETS	\$1,078,608 40

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Losses and Claims:									
Total	\$347,023 58		\$22,081 52		\$343 81		\$1,250 00		\$370,698 91
Reinsurance	308,713 70		22,061 52		306 82		1,250 00		332,352 14
Net unpaid claims..	38,809 88				36 89				38,846 77
Unearned premiums.			\$288,947 64		CAPITAL PAID UP				200,000 00
Estimated taxes hereafter payable			5,000 00		NET SURPLUS				285,057 70
Funds held under reinsurance treaties			261,256 29		TOTAL				\$1,078,608 40
TOTAL LIABILITIES, except capital.			\$593,550 70						

GENERAL REVIEW.

HISTORY.—This company began business in 1837. In 1899 it passed into the control of interests identified with the Hartford Fire Insurance Company, Hartford, Conn., one of the strongest of the American companies, and it is under the same management as that company. During 1906 \$35,000 additional surplus was paid in.

The paid-in capital of the company is \$200,000. The par value of the stock is \$100 per share.

At the end of 1914 practically all of its outstanding business was reinsured in the Hartford Fire. The greater part of all the business written is reinsured in that company. In recent years all of the marine business was reinsured.

MANAGEMENT AND REPUTATION.—The company is in excellent repute and is under the same management as the

Hartford Fire Insurance Co., a large and reputable institution.

Its average expense of operation has been low and its average loss ratio about normal.

Its investments are excellent. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Its loss paying record is excellent.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire and marine insurance.

CITIZENS' INSURANCE COMPANY — *Continued.*

TERRITORY.— It is licensed to operate in all the States and Territories except Del., Guam, Hawaii, N. M., the Philippines, Porto Rico, Vt. and Wyo. It is also licensed in British Columbia.

DIVIDENDS.— It paid dividends ranging from 3% to 7% per annum up to 1899, when it paid \$150,000; none was paid thereafter until 1908, when 8% was paid. In 1909 it paid 8%; 1910, 11%, and in 1911 and 1912, 12%; in 1913 it paid 11%; in 1914, 9%, and in 1915, 59½%; 1916, 8.5%; 1917, 13.5%; 1918 and 1919, 8%; 1920, 13%; 1921, 8%.

OFFICERS.— President, Chas. E. Chase; vice-presidents, R. M. Bissell, J. H. Carr and F. C. White; secretary, P. O. Crocker.

DIRECTORS.—

Bissell, R. M., president of the Hartford Fire Ins. Co.
Carr, J. H., general agent Hartford Fire Ins. Co.
Case, F. C., fire insurance.

Chase, C. E., chairman of the board of directors Hartford Fire Ins. Co.

Crocker, P. O., secretary.

Gordon, George, fire insurance.

Prescott, W. R., general agent, Atlanta.

Tenner, J. E., fire insurance.

Whitehill, T. H.

STOCKHOLDERS' ANNUAL MEETING.— First Monday in April.

GENERAL AGENCIES.—

Western Department, Dugan & Carr, general agents, Chicago, Ill.

Pacific Department, Dixwell Hewitt, general agents, San Francisco, Cal.

Southern Department, W. R. Prescott, general agent, Atlanta, Ga.

Eastern Department, Thos. H. Scotland, general agent, Hartford, Conn.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Tornado, etc.	Hail.	Sprinkler Leakage.	All other lines.	Totals.
Gross premiums.....	\$3,952,444 12		\$235,058 45	\$98,383 70	\$21,737 33	\$11,403 86	\$5,075 47	\$4,319,200 83
Reinsurance	2,600,857 08		130,772 47	61,889 67	21,628 68	5,590 96	2,394 39	2,863,131 25
Return premiums.....	1,093,528 90		104,285 98	16,294 16	110 65	5,902 90	1,448 11	1,221,570 70
Net premiums.....	198,078 14			15,199 87			1,229 97	214,507 98
Losses to prms. writ'n	133.1			38.6				
Interest, etc.			\$34,003 97					1,170 00
Increase in liabilities during the year on account of reinsurance treaties.....		55,124 41						
								TOTAL INCOME
								\$304,806 36

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Totals.
Gross amount paid for losses.....	\$1,905,637 62		\$112,261 88		\$19,682 40	\$15,583 70	\$1,775 05	\$2,114,940 85
Reinsurance	1,689,409 95		109,525 88		13,806 12	15,583 70	1,775 05	1,810,100 70
Salvage	32,485 16		2,736 00		3 85			35,225 01
Net amt. paid policyholders for losses..	263,742 51				5,872 43			269,614 94
Underwriting expenses.			\$119,819 51					717 85
Dividends to stockholders.....		16,000 00						
								TOTAL DISBURSEMENTS
								\$406,152 28

RATIOS TO PREMIUMS WRITTEN.— Losses incurred, 98.9%; underwriting expenses, 55.8%; underwriting profit, 1.0%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 63.8%; expenses incurred, 35.4%; underwriting profit, 0.6%.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921, fire, \$32,817,632; tornado, etc., \$3,327,115; net risks in force on business effective prior to January 1, 1921, \$3,203,272; net premiums in force on business on and after January 1, 1921, fire, \$329,130; tornado, \$14,356; net premiums in force on business effective prior to January 1, 1921, \$40,452.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$332,302.42.

Losses incurred during 1921, \$212,191.82; underwriting expenses incurred during 1921, \$117,819.51; total, \$330,011.33.

Gain from underwriting during 1921, \$2,291.09.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$32,573.27; profit on investments during 1921, \$7,682.89; total, \$40,256.16.

Investment expenses incurred during 1921, \$717.83.

Gain from investments during 1921, \$39,538.33.

GAIN AND LOSS EXHIBIT, 1921.— Gains: Underwriting, \$2,291.09; investments, \$39,538.33; total, \$41,829.42.

Loss from dividends, \$16,000.

Surplus, December 31, 1920, \$259,228.28; increase, \$25,829.42; surplus, December 31, 1921, \$285,057.70.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DEC. 31, 1921.

Cash in banks and office.....	\$6,288 87
Agents' balance not over three months due.	4,725 46
Government deposit (Can. Victory Loan).	35,000 00

LIABILITIES, CANADIAN BRANCH, DEC. 31, 1921

Net unpaid claims.....	\$141 00
Unearned premiums.	27,155 20
Estimated taxes hereafter payable.....	100 35

TOTAL LIABILITIES, except capital.	\$27,296 55
NET SURPLUS, Canadian Branch.....	18,717 78

TOTAL ADMITTED ASSETS..... **\$46,014 33**

TOTAL **\$46,014 33**

CITIZENS INSURANCE COMPANY — *Continued*

INCOME, CANADIAN BRANCH, 1921

Gross premiums, \$47,204.24; reinsurance, \$437.00; return premiums, \$10,382.71; net premiums	\$36,384 53
Interest on bank deposit.....	21 75

TOTAL INCOME \$36,406 28

DISBURSEMENTS, CANADIAN BRANCH, 1921

Net amount paid policyholders for losses...	\$17,027 98
Underwriting expenses	13,274 11

TOTAL DISBURSEMENTS \$30,302 04

CITY INSURANCE COMPANY,

440 Market St., Sunbury, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$474,376 03	Cash in banks and office.....	92,456 83
Interest due and accrued thereon.....	13,411 30	Agents' balances not over three months due.	81,746 88
Loans on collateral security.....	995 00	Funds in hands of reinsurance companies..	4,025 26
Interest due and accrued thereon.....	5 15	Other admitted assets.....	1,480 50
Bonds and stocks owned.....	664,756 50		
Interest due and accrued thereon.....	10,286 79		
Interest on certificates of deposit.....	357 41		
		TOTAL ADMITTED ASSETS.....	\$1,343,897 76

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Hail.	Tornado, etc.	Sprinkler Leakage.	Riot, Ex-plo, etc.	Aircraft	Total.
Total	\$142,172 80	\$52,891 54	\$1 44	.....	\$19 14	\$22 80	\$ 36	\$157 50	\$195,265 58
Reinsurance	49,455 57	.....	.....	.....	.....	.....	.....	.....	49,455 57
Net unpaid claims...	92,717 23	52,891 54	1 44	.....	19 14	22 80	36	157 50	145,810 01
Salaries, rents, etc.			\$200 00						
Estimated taxes hereafter payable.....			15,500 00						
Contingent commissions, etc.....			4,500 00						
Other liabilities			1,168 03						
TOTAL LIABILITIES, except capital.			\$558,404 57						
					CAPITAL PAID UP				600,000 00
					NET SURPLUS				185,493 19
					TOTAL				\$1,343,897 76

GENERAL REVIEW.

HISTORY.—This company was created on December 24, 1920, by the merger of the City Insurance Company of Pittsburgh (organized in 1870), and the North Branch Fire Insurance Company of Sunbury, Pa. (organized in 1911). The capital of the former was \$250,000 and of the latter \$500,000; the capital of the merged company was fixed at \$600,000, thus transferring \$150,000 to surplus, that item, at the end of 1920, being \$183,591.21.

The par value of the stock is \$20 per share.

Prior to 1916, the City Insurance Company of Pittsburgh was licensed only in Pennsylvania, where it transacted a small volume of business. In October, 1915, control of the company was purchased by interests identified with the North Branch Fire Insurance Company. Both companies increased the volume of their business greatly, and this proved unprofitable. In the latter part of 1920 the active manager of the companies resigned.

Policies entitled "Pennsylvania Underwriters" are guaranteed by this company.

On December 30, 1920, the North Branch Fire Insurance Company reinsured all its outstanding risks (except that ceded to them by a reinsurance pool contract) in the Baltica Insurance Company, of Copenhagen, Denmark.

MANAGEMENT AND REPUTATION.—The underwriting management is in the hands of the secretary, A. F. O'Daniel, who has had over twenty-five years experience with the Delaware Insurance Company of Philadelphia, Underwriters Association of the Middle Department, as secretary at Allentown, Pa., and special agent of the Philadelphia Underwriters, and the Fidelity Phenix Ins. Co. of N. Y.

The present management has been in control only since the latter part of 1920, too short a time to justify comment.

In 1921 both the loss and expense ratios were high, and there was a considerable underwriting loss.

On December 31, 1921, the directors owned \$76,666 of the par value of its capital stock of \$600,000.

The securities are of a miscellaneous nature. Among the mortgages are two loaned upon property in Montana, which fell due in 1921, aggregating \$45,000, and which we are told has been appraised at the request of the Pennsylvania State Insurance Department, at \$84,592.

The companies merged to form the present corporation were in good repute concerning their treatment of loss claims.

AFFILIATIONS.—Western Insurance Bureau and Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, automobile, tornado, hail, sprinkler leakage and explosion.

DIVIDENDS.—It paid dividends of 10% each year for many years up to 1916; 1917, 7.6%; 1918, 9%; 1919, 10%.

TERRITORY.—Licensed in Colo., Del., Ill., Ia., La., Md., Mass., Mich., Mont., Nev., N. H., N. C., N. J., N. Y., O., Pa., Tex. and W. Va.

OFFICERS.—Elected January 30, 1922: President, J. H. Lenker; vice-president, P. H. Fuhrmann; secretary and underwriting manager, A. F. O'Daniel; treasurer, Ambrose Persing; assistant secretary, C. W. Voellger.

DIRECTORS.—

Barclay, W. L., chemical manufacturer, Williamsport, Pa.
Curtin, J. W., insurance, Shenandoah, Pa.
Deppen, Geo. E., lawyer, Sunbury, Pa.

CITY INSURANCE COMPANY — *Continued.*

Fuhrmann, P. H., bank director and vinegar manufacturer, Shamokin, Pa.

Groce, W. F., bank director and silk manufacturer, Selinsgrove, Pa.

Hull, A. P., bank president and doctor, Montgomery, Pa.

Lenker, J. Harris, bank director, lumber and coal, Sunbury, Pa.

Machmer, F. M., shoe manufacturer, Selinsgrove, Pa.

O'Daniel, A. F., insurance, Sunbury, Pa.

Persing, A., bank director and miller, Arters, Pa.

Pontius, A. W., bank director and automobile dealer, Sunbury, Pa.

Quinn, M. F., chemical manufacturer, Olean, N. Y.

Rookefeller, Isaac, retired, Sunbury, Pa.

Sankey, J. J. bank director, Sunbury, Pa.

Shipman, Russel C., bank director and undertaker, Sunbury, Pa.

STOCKHOLDERS' ANNUAL MEETING.—Last Monday in January.

GENERAL AGENCIES.—Hornberger, Schmitt & Co., San Antonio, Texas; Gardner General Agency, Denver, Colo.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Aircraft	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$857,608 48	\$5,459 46	\$359 32	\$102 89	\$2,526 79	\$7 36	\$383 45	\$948 23	\$867,396 88
Reinsurance	48,126 07								48,126 07
Return premiums.....	280,247 08	9,115 17	268 40	102 30	779 78		116 55	311 15	291,000 41
Net premiums.....	529,235 33	—3,655 71	90 92	—59 41	1,747 08	7 36	266 90	637 08	529,269 50
Interest, etc.			\$63,965 06						
Other income			1,349 07						
					TOTAL INCOME				\$593,583 63

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Aircraft	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$555,945 66	\$70,206 98	\$53 89	\$367 42	\$347 68		\$61 82	\$19 71	\$627,063 16
Reinsurance	243,327 40								243,327 40
Salvage	5,327 77		4 78				10		5,332 65
Net amt. paid policy-holders for losses..	307,290 49	70,206 98	49 11	367 42	347 68		61 72	19 71	378,403 11
Underwriting expenses.			\$273,334 69						
Decrease in book value of ledger assets.....			13,000 00						
Borrowed money repaid.....			103,000 00						
					Agents' balances charged off.....				6,354 61
					Other disbursements				7,254 28
					TOTAL DISBURSEMENTS				\$781,346 69

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 71.6%; losses incurred, 56.8%; underwriting expenses, 51.7%; underwriting loss, 10.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 64.8%; expenses incurred, 59.2%; underwriting loss, 12.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$44,696,150; motor vehicle, \$5,118; tornado, etc., \$385,331; hail, \$114; sprinkler leakage, \$96,965; riot, etc., \$275,393; net risks in force on business effective prior to January 1, 1921, \$20,665,983.48; net premiums in force on business on and after January 1, 1921, fire, \$509,201.03; motor vehicle, \$47.29; tornado, etc., \$1,661.45; hail, \$7.92; sprinkler leakage, \$260.96; riot, etc., \$583; net premiums in force on business effective prior to January 1, 1921, \$231,655.11.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$463,219.92; gain from underwriting profit and loss items, \$53,957.49; total, \$517,177.41.

Losses incurred during 1921, \$300,275.29; underwriting expenses incurred during 1921, \$274,502.72; total, \$574,778.01.

Loss from underwriting during 1921, \$57,600.60.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$65,016.43; profit on investments during 1921, \$16,329.13; total, \$81,345.56.

Loss on investments during 1921, \$16,113.09; investment expenses incurred during 1921, \$1,554.03; total, \$17,667.12.

Gain from investments during 1921, \$63,678.44.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$63,678.44.

Loss from underwriting, \$57,600.60.

Surplus, December 31, 1920, \$179,415.35; increase, \$6,077.84; surplus, December 31, 1921, \$185,493.19.

CITY OF NEW YORK INSURANCE COMPANY,

56 Cedar Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$144,500 00	Cash in banks and office.....	385,397 52
Interest due and accrued thereon.....	1,860 33	Agents' balances not over three months due	356,606 57
Bonds and stocks owned.....	2,471,045 00	Reinsurance due on paid losses.....	89,863 00
Interest due and accrued thereon.....	28,239 67	TOTAL ADMITTED ASSETS.....	\$3,477,512 09

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, Unreported etc.	Leakage. Sprinkler	plio., etc. Riot, Ex-plo., etc.	Totals.
Losses and Claims:								
Total	\$209,585 00	\$186,785 00	\$118,502 00		\$436 00	\$10,000 00	\$78 00	\$525,392 00
Reinsurance	86,457 00	26,832 00	18,570 00					131,859 00
Net unpaid claims..	123,128 00	159,953 00	99,932 00		436 00	10,000 00	78 00	393,513 00

CITY OF NEW YORK INSURANCE COMPANY—*Continued.*

Unearned premiums.....	\$1,146,096 00
Salaries, rents, etc.....	1,000 00
Estimated taxes hereafter payable.....	45,000 00
Contingent commissions, etc.....	4,000 00
Unpaid reinsurance premiums.....	260,167 79

TOTAL LIABILITIES, except capital.	\$1,850,366 79
CAPITAL PAID UP.....	1,000,000 00
NET SURPLUS.....	627,145 30
TOTAL	\$3,477,512 09

GENERAL REVIEW.

HISTORY.—This company began business April 12, 1905, with \$200,000 capital and \$300,000 surplus paid in. During 1909 its capital was increased from \$200,000 to \$500,000, the new stock being sold at a premium of 100%, which produced \$300,000 additional surplus. In July, 1913, the directors unanimously adopted a resolution to increase its capital from \$500,000 to \$1,000,000, the new stock, par value \$100, to be sold at 200% to produce \$500,000 additional surplus. Of this increase \$80,000 with \$80,000 surplus were paid in in 1913; \$3,200 in 1914, and none in 1915, 1916 or 1917. As of December 31, 1918, a stock dividend of \$16,800 was paid, increasing the capital stock to \$600,000.

In March, 1920, the capital of the company was increased from \$600,000 to \$1,000,000 by the issuance of 4,000 shares, all of this stock being taken by interests closely identified with the Home Insurance Company, New York, N. Y. This new stock, together with other stock already purchased, gave the control of the company to these interests, and the City of New York Insurance Company will hereafter be operated as a separate corporation. The official staff of this Company is made up largely from the officers of the Home Insurance Company. The new stock issued was paid for at \$200 per share, which added \$400,000 to surplus account.

MANAGEMENT AND REPUTATION.—The management of the company is now directed by the management of the Home Insurance Company, one of the largest and most successful of the American companies. The directors are substantial and reputable, and owned at the end of 1921 \$52,100, par value, of the \$1,000,000 capital stock.

The company is in excellent repute concerning its general treatment of loss claimants. The volume of business written is conservative and in proportion to the company's net resources. Its expenses of operation have been high, but in recent years have shown a steady and satisfactory decrease, and are now low. Its average loss ratio is normal. In 1921 the loss ratio was above normal and there was a substantial underwriting loss.

Its investments are of excellent character.

The mortgage loans, with one exception, are upon improved property located in New York City.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Automobile Underwriters Conferences: Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Un-

derwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, automobile, riot and civil commotion, war risk, tornado, hail and sprinkler leakage insurance.

TERRITORY.—Licensed in Ala., Ark., Cal., Colo., Conn., D. C., Fla., Ga., Idaho, Ill., Ind., Iowa, Kan., Ky., La., Md., Mass., Mich., Minn., Mo., Mont., Neb., N. H., N. J., N. Y., N. C., Ohio, Okla., Ore., Pa., R. I., S. C., S. D., Tenn., Texas, Utah, Va., Wash., W. Va. and Wis.

DIVIDENDS.—It paid a dividend of 7.5% on the old capital in 1909, and approximately 10% on the increased capital each year to 1915; in 1915 the rate was 4.5%; in 1916 and 1917, none; 1918, 3% on \$583,200 capital, and a stock dividend of \$16,800; 1919, 6%; 1920, 10%; 1921, 10%.

OFFICERS.—President, Elbridge G. Snow; vice-presidents, Frank E. Burke, Frederic C. Buswell and Clarence A. Ludlum; vice-president and secretary, Wilfred Kurth; vice-president and treasurer, Charles L. Tyner; assistant secretaries, Ferd Ermisch and V. P. Wyatt.

DIRECTORS.—

Brown, J. Romaine, real estate.

Burke, Frank E., insurance.

Buswell, Frederic C., insurance.

Claffin, John, dry goods.

Dixon, Wm. P., trustee Mutual Life Ins. Co.

Flagler, John H., capitalist.

Kelsey, Clarence H., president Title Guaranty & Trust Co.

Kent, Thomas B., vice-president American Brass Company.

Kinnan, A. P. W., president Union Dime Savings Bank.

Kurth, Wilfred, insurance.

Ludlum, Clarence A., insurance.

Richards, Geo. H., manager Dalton Adding Machine Co.

Snow, Elbridge G., president of company.

Tyner, Charles L., insurance.

Washburn, William Ives, attorney.

White, Mayor A., insurance.

STOCKHOLDERS' ANNUAL MEETING.—First Monday in March.

GENERAL AGENTS.—

E. A. Groover, 121 Laura street, Jacksonville, Fla., for Florida and Alabama.

L. B. Leigh & Co., Little Rock, Ark., for Arkansas.

Thompson, Derr & Bros., Wilkes Barre, Pa. for Pennsylvania.

McCargar, Bates & Lively, 301-309 Yeon Bldg., Portland, Ore., for Oregon.

Willet E. Main Insurance Agency, Madison, Wis., for Wisconsin.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums....	\$2,852,732 23		\$906,057 26		\$34,430 78	\$25,190 32	\$9,585 73	\$8,234 67	\$3,836,279 99
Reinsurance	919,828 75		316,164 07		7,690 25	25,101 32	3,123 13	423 10	1,272,630 62
Return premiums....	744,701 93		180,050 60		10,247 00	88 00	2,001 34	627 37	937,725 33
Net premiums.....	1,188,261 55		409,833 50		16,133 53		4,461 26	7,184 20	1,625,924 04
Losses to prms. writ'n	55.8		26.4		5.4	36.1	5.6		
Interest, etc.			\$129,863 10						
Increase in liabilities during year on account of reinsurance treaties.....			218,902 69						
Profit on sale or maturity of bonds and stocks								96,686 25	
TOTAL INCOME.....									2,071,376 08

CITY OF NEW YORK INSURANCE COMPANY— *Continued.*

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,596,510 86	\$148,007 58	\$345,116 92	.....	\$1,461 59	\$17,900 65	\$1,614 93	\$407 10	\$2,111,079 63
Reinsurance.....	364,052 95	106,266 97	233,588 29	.....	550 69	.....	3 15	.....	1,204,462 05
Salvage.....	68,885 98	745 68	2,944 34	.....	26 80	17,900 65	.....	.....	90,563 45
Net amt paid policy-holders for losses.	663,571 93	40,994 93	108,564 29	.....	884 10	.....	1,611 78	407 10	816,064 13
Underwriting expenses. . . . .	.....	.....	\$609,378 52	.....	Dividends to stockholders.....	.....	.....	.....	50,000 00
Loss on sale or maturity of bonds and stocks . . . . .	.....	.....	38,487 91	.....	Other disbursements.....	.....	.....	.....	2,943 80
TOTAL DISBURSEMENTS.....									\$1,516,864 36

RATIOS TO PREMIUMS WRITTEN.— Losses incurred, 56.1%; underwriting expenses, 37.4%; underwriting loss, 13.7%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 70.1%; expenses incurred, 46.7%; underwriting loss, 17.1%.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921, fire, \$124,117,075; motor vehicle, \$14,492,471; tornado, etc., \$3,766,833; sprinkler leakage, \$1,448,925; riot, etc., \$3,438,947; net risks in force on business effective prior to January 1, 1921, \$36,897,529; net premiums in force on business on and after January 1, 1921, fire, \$1,191,252; motor vehicle, \$409,833; tornado, etc., \$14,439; sprinkler leakage, \$4,303; riot, etc., \$6,096; net premiums in force on business effective prior to January 1, 1921, \$369,424.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$1,303,223.42; loss from underwriting profit and loss items, \$3,740.45; total, \$1,299,482.97.

Losses incurred during 1921, \$913,335.13.

Underwriting expenses incurred during 1921, \$609,378.52; total, \$1,522,713.65.

Loss from underwriting during 1921, \$223,230.68.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$138,812.79; profit on investments during 1921, \$96,686.23; total, \$235,499.04.

Loss on investments during 1921, \$48,182.77.

Investment expenses incurred during 1921, \$2,943.90; total, \$51,126.57.

Gain from investments during 1921, \$184,372.47.

GAIN AND LOSS EXHIBIT, 1921.— Gain from investments, \$184,372.47.

Losses: Underwriting, \$223,230.68; dividends, \$50,000; total, \$273,230.68.

Surplus, December 31, 1920, \$716,003.51; decrease, \$88,858.21; surplus, December 31, 1921, \$627,145.30.

THE CLEVELAND NATIONAL FIRE INSURANCE COMPANY,

414 Prospect Avenue, S. E., Cleveland, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$16,000 00	Interest due and accrued thereon	12,962 10
Rents due and accrued	515 00	Cash in banks and office	23,177 61
Mortgage loans on real estate	284,685 33	Agents' balances not over three months due.	210,285 64
Interest due and accrued thereon	9,978 17	Other admitted assets	3,937 10
Bonds and stocks owned	1,346,527 50	TOTAL ADMITTED ASSETS	\$1,908,068 45

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$192,000 71	\$2,875 95	\$0 65	.....	\$290 60	.....	\$227 16	\$450 61	\$195,835 68
Reinsurance	77,660 54	270 00	.....	.....	63 86	.....	.....	.....	77,904 40
Net unpaid claims...	114,340 17	2,605 95	65	.....	216 74	.....	227 16	450 61	117,841 28
Unearned premiums; Fire, \$689,077.34; other than fire, \$10,651.25; total.....	.....	.....	\$699,728 59	.....	TOTAL LIABILITIES, except capital.	.....	.....	.....	\$852,288 15
Salaries, rents, etc. ....	.....	.....	1,985 99	.....	CAPITAL PAID UP .....	.....	.....	.....	839,580 00
Estimated taxes hereafter payable.....	.....	.....	32,241 94	.....	NET SURPLUS .....	.....	.....	.....	216,200 30
Contingent commissions, etc. ....	.....	.....	490 35	.....	TOTAL .....	.....	.....	.....	\$1,908,068 45

GENERAL REVIEW.

HISTORY.— This company was incorporated under the laws of Ohio, October 14, 1911, with an authorized capital of \$250,000. On May 19, 1913, the authorized capital was increased from \$250,000 to \$400,000; on June 28, 1913, to \$500,000; on September 4, 1913, to \$600,000; on November 6, 1913, to \$700,000; and on January 12, 1916, to \$1,000,000.

Its stock, par value \$10 per share, was sold at \$15, \$20, \$22.50 and \$25 per share.

The first \$700,000 capital stock was sold as follows: 5,398 shares at \$15; 39,843 shares at \$20; and 25,400 shares at \$22.50 per share, a total of 70,281 shares upon

which had been subscribed \$1,441,230. The stock was over-subscribed 281 shares.

No stock has been sold since January 1, 1917.

The company began business April 1, 1914, with \$700,000 capital and \$360,738.31 surplus. The total expense of organization was 24.9% of the total stock subscriptions, which is very high. During 1916, \$139,130 capital and \$125,217 surplus were paid in; during 1917, \$450 capital and \$406 surplus were collected. During 1918 \$10,000 was contributed to surplus.

MANAGEMENT AND REPUTATION.— The underwriting management of the company from November, 1915, until early

THE CLEVELAND NATIONAL FIRE INSURANCE COMPANY—Continued.

in 1919 was handled by J. H. Macfarlane, who then resigned to become connected with the Niagara Fire Insurance Company, of New York.

The underwriting is now in charge of Archibald Kemp, who has had long experience as an underwriter and who is in excellent standing. He was a member of the agency firm of Wickham & Kemp, New York, and was formerly connected with the Camden Fire Insurance Company, of Camden, N. J.

On December 31, 1921, the directors owned \$42,320, par value, of the capital stock.

The company's underwriting so far has shown a loss each year, which is not unusual in the experience of new companies; in 1919 decided improvement was effected, and the very small technical underwriting loss was more than offset by the value of the substantial addition to the company's premium volume. Its loss ratio has been normal, but its expense ratio has been high, with, however, a downward tendency. During 1920 the company discontinued some reinsurance arrangements which produced a considerable volume of premiums, and extended its agency plant for direct writing. The expense of extending the agency plant added somewhat to the expense ratio, but there is still a slight reduction in the expense ratio to premiums written. The loss of income from reinsurance contracts continued to affect its income in 1921, and the extension of the agency plant and reduced income adversely affected the expense ratio; the loss and expense ratios were above normal resulting in the underwriting loss shown.

The volume of business transacted is conservative.

The company bears an excellent reputation for its treatment of loss claimants.

The securities owned are of good character and are valued in this statement at the average rates fixed by the Convention of Insurance Commissioners. The mortgage loans are upon improved property in Ohio, valued at twice the amounts loaned. The real estate owned is a farm of 143 acres in Summit County, Ohio, carried at market value.

AFFILIATIONS.—Western Union, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, and Rocky Mountain Underwriters Association.

TERRITORY.—The company is licensed in Cal., Colo., Conn., Del., D. C., Idaho, Ill., Ind., Iowa, Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., Ohio, Ore., Pa., R. I., Tenn., Texas, Wash., W. Va. and Wis.

DIVIDENDS.—1921, \$41,992.

KINDS OF INSURANCE WRITTEN.—Fire, marine, wind-storm and tornado, sprinkler leakage and explosion.

OFFICERS.—President, E. Kimball; vice-president, G. E. Wells; treasurer, secretary and managing underwriter, Archibald Kemp; assistant secretary-treasurer, Wm. C. Doolittle.

DIRECTORS.—

Feller, Wm., capitalist, Canton, O.
Firestone, J. H., banker, Spencer, O.
Heath, C. E., manufacturing, Plymouth, O.
Jenkins, I. W., druggist, Youngstown, O.
Johnson, F. N., wholesale grocer, Bellefontaine, O.
Kemp, Archibald, secretary-treasurer, Cleveland, O.
Kimball, E., president, Conneaut, O.
Kremer, T. J., attorney, Woodsfield, O.
Krueger, E. H., attorney, Cleveland, O.
Myers, Ira E., banker, Akron, O.
Wells, Guy E., Wellington, O.
Wyrick, C. M., banker, Bellaire, O.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

GENERAL AGENTS.—Watson & Taylor, San Francisco, California, for California; Gerald L. Schuyler General Agency Company, Denver, Colorado, for Colorado; Ellis & Holland Company, Des Moines, Iowa, for Iowa and Nebraska; Lamping and Company, Incorporated, Seattle, Washington, for Idaho, Oregon and Washington; Main and Hobbins, Madison, Wisconsin, for Minnesota, Montana and Wisconsin; Tennessee Underwriters Agency, Memphis, Tenn., for Tennessee; T. A. Maning & Son, Dallas, Texas, for Texas.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Aircraft	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums....	\$1,501,841 35	\$10,228 74	\$305 25	\$53 46	\$22,070 34	\$4 53	\$24 32	\$1,233 33	\$1,536,727 32
Reinsurance	304,343 80	0 74			4,357 75				309,182 36
Return premiums..	395,509 02	527 27	150 19	81 13	4,417 75		340 29	4,592 16	405,623 81
Net premiums.....	801,988 44	9,700 73	200 06	—27 67	13,420 86	4 53	—15 97	—3,358 83	821,021 15
Losses to prms. writ'n	54.8	223.8	8.1		15.6				
Interest, etc.			\$101,263 79		Other income				1,226 90
Borrowed money.			40,000 00						
Profit on sale of bonds			4,974 37						
					TOTAL INCOME				\$969,386 21

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Aircraft	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$694,970 24	\$22,001 05	\$16 63	\$93 34	\$2,106 50		\$238 80	\$407 55	\$720,433 61
Reinsurance	245,286 31	612 92							245,899 23
Salvage	9,402 37	276 58					23 28		9,702 23
Net amt't paid policy-holders for losses.	440,281 56	21,711 55	16 63	93 34	2,106 50		215 02	407 55	464,832 15
Underwriting expenses.			\$441,382 63		Real estate expenses				508 73
Dividends to stockholders.....			41,992 50		Gross loss on sale of ledger assets				2,026 25
Borrowed money.....			40,000 00						
Interest on same.....			1,240 01						
					TOTAL DISBURSEMENTS				\$991,982 27

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 56.6%; underwriting expenses, 53.7%; underwriting loss, 16.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 61.6%; expenses incurred, 56.1%; underwriting loss, 17.3%.

MISCELLANEOUS.—Net risks in force on business effective

THE CLEVELAND NATIONAL FIRE INSURANCE COMPANY — *Continued.*

on and after January 1, 1921, fire, \$84,744,890; motor vehicle, \$23,894; tornado, etc., \$2,316,618; hail, \$81; sprinkler leakage, \$69,261; riot, etc., \$196,709; net risks in force on business effective prior to January 1, 1921, \$47,104,746; net premiums in force on business on and after January 1, 1921, fire, \$859,367.02; motor vehicle, \$152.52; tornado, etc., \$12,862.58; hail, \$5.66; sprinkler leakage, \$186.40; riot, etc., \$416.42; net premiums in force on business effective prior to January 1, 1921, \$412,525.55.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$754,690.04; loss from underwriting profit and loss items, \$63.92; total, \$754,626.12.

Losses incurred during 1921, \$465,604.26; underwriting

expenses incurred during 1921, \$423,612.17; total, \$889,216.43.

Loss from underwriting during 1921, \$134,590.31.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$97,708.67; profit on investments during 1921, \$8,276.27; total, \$105,984.94.

Loss on investments during 1921, \$7,545.50; investment expenses incurred during 1921, \$25,941.81; total, \$33,487.31.

Gain from investments during 1921, \$72,497.63.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$72,497.36.

Losses: Underwriting, \$134,590.31; dividends, \$41,992.50; total, \$176,582.81.

Surplus, December 31, 1920, \$320,285.48; decrease, \$104,085.18; surplus, December 31, 1921, \$216,200.30.

COLONIAL ASSURANCE COMPANY,

80 Maiden Lane, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$776,610 00
Interest due and accrued thereon.....	8,781 41
Cash in banks and office.....	106,864 88
Agents' balances not over three months due.....	59,214 57
Reinsurance due on paid losses.....	7,069 51

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, total, \$90,- 882.91; reinsurance, \$33,792.80; net un- paid claims	\$57,090 11
Motor vehicle, total, \$55,176.29; reinsur- ance, \$13,698.00; net unpaid claims.....	41,478 29

TOTALS, total, \$146,059.20; reinsur- ance, \$47,490.80; net unpaid claims.....	\$98,568 40
Unearned premiums.....	310,428 29
Estimated taxes hereafter payable.....	15,600 00
Contingent commissions, etc.....	4,150 87
Estimated expenses of investigation and ad- justment of losses.....	2,689 89

TOTAL LIABILITIES, except capital.....	\$431,437 45
CAPITAL PAID UP.....	200,000 00
NET SURPLUS	327,102 92

TOTAL ADMITTED ASSETS..... \$958,540 37

TOTAL \$958,540 37

GENERAL REVIEW.

HISTORY.—This company began business July 15, 1896, under the management of George A. Stanton & Co., which firm later organized the Washington Assurance Company of New York. The Colonial and Washington Assurance companies were merged on December 31, 1899, under the above title, with \$400,000 capital, and \$5,011.94 net surplus over capital and all other liabilities. In August, 1900, the capital was reduced to \$200,000, the difference being transferred to surplus. The par value of the stock is \$50 per share.

MANAGEMENT AND REPUTATION.—The management is reputable and capable. The company's underwriting has, on the whole, been profitable in recent years, and the company is making progress.

On December 31, 1921, the directors owned \$112,700, par value, of the capital stock.

It transacts a moderate volume of business. Its expense of operation, and its average loss ratios have been moderate.

The company is in excellent repute concerning its general treatment of loss claims.

Its investments are excellent. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

KINDS OF INSURANCE WRITTEN.—Fire, war risk and automobile insurance.

TERRITORY.—It is licensed in Cal., Colo., Conn., Ill., La., Md., Mass., Minn., Mo., N. J., N. Y., Ohio, Pa., Texas, Wash. and Wis.

DIVIDENDS.—1902, 3%; 1903, 4%; 1904 and 1905, 5%; 1906, 6%; 1907 and 1908, 7%; 1910, 8%; 1911 to 1915, inc., 4%; 1916 to 1918, 5%; 1919, 6%; 1920, 8%; 1921, 10%.

OFFICERS.—President, Leo H. Wise; vice-presidents, Edward E. Hall, David S. Walton; secretary, E. S. Powell, Jr.

DIRECTORS.—Eidlitz, Otto M.; Hall, Edward E.; Palmer, Edgar; Powell, E. S., Jr.; Rathbone, R. Bleecker; Stitt, Wm. J.; Sutphen, John S.; Walton, David S.; Wise, Edward H.; Wise, Leo H.; Hardenbergh, William P.; Williams, Arthur P.; Phillips, Wm. H.; Stewart, Robert L.

STOCKHOLDERS' ANNUAL MEETING.—Third Wednesday in January.

COLONIAL ASSURANCE COMPANY—Continued.

INCOME, 1921.

Fire: Gross premiums, \$905,940.57; reinsurance, \$307,222.12; return premiums \$295,758.20; net premiums,	\$302,960 25
Motor vehicle, gross premiums, \$462,678.88; reinsurance, \$155,684.97; return premiums, \$86,397.96; net premiums.....	220,595 95
TOTALS, gross premiums, \$1,368,619.45 reinsurance, \$462,907.09; return premiums, \$382,156.16; net premiums....	\$523,556.20
Interest, etc.	36,835 08
TOTAL INCOME	\$560,391 28

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$314,166.94; reinsurance, \$122,846.43; salvage, \$4,883.90; net amount paid policyholders, for losses	\$186,436 61
Motor vehicle, gross amount paid for losses, \$118,786.99; reinsurance, \$37,108.95; salvage \$3,036.38; net amount paid policyholders for losses.....	78,641.66
TOTALS, gross amount paid for losses, \$432,953.93; reinsurance, \$159,955.38; salvage, \$7,920.28; net amount paid policyholders for losses.....	\$265,078 27
Underwriting expenses.	218,104 46
Dividends to stockholders.....	20,000 00
Other disbursements	982 54
Loss on sale or maturity of bonds.....	4,399 44
TOTAL DISBURSEMENTS	\$508,564 71

RATIOS TO PREMIUMS WRITTEN.—Losses paid: fire, 61.5%; motor vehicle, 35.6%; losses incurred, 53.0%; underwriting expenses, 41.6%; underwriting loss, 2.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.5%; expenses incurred, 44.7%; underwriting loss, 2.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$33,762.573; motor vehicle, \$4,833,644; net risks in force on business effective prior to Jan. 1, 1921, \$10,196.899; net premiums in force on business on and after Jan. 1, 1921, fire, \$297,185; motor vehicle, \$221,086; net premiums in force on business effective prior to Jan. 1, 1921, \$79,189.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$482,443.15; gain from underwriting profit and loss items, \$227.80; total, \$482,670.95.

Losses incurred during 1921, \$277,560.36; underwriting expenses incurred during 1921, \$215,545.22; total, \$493,105.58.

Loss from underwriting during 1921, \$10,434.63.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$35,890.37; profit on investments during 1921, \$19,399.43; total, \$55,289.80.

Loss on investments during 1921, \$4,399.44; investment expenses incurred during 1921, \$982.54; total, \$5,381.98.

Gain from investments during 1921, \$49,907.82.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$49,907.82.

Losses: Underwriting, \$10,434.63; dividends, \$20,000.00; total, \$30,434.63.

Surplus, December 31, 1920, \$307,629.73; increase, \$19,473.19; surplus, December 31, 1921, \$327,102.92.

COLUMBIA INSURANCE COMPANY,

Second and Jefferson Streets, Dayton, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$50,000 00
Mortgage loans on real estate.....	13,400 00
Interest due and accrued thereon.....	278 33
Bonds and stocks owned.....	935,860 00
Interest due and accrued thereon.....	7,617 29
Cash in banks and office.....	13,932 34
Agents' balances not over three months due	15,210 61

TOTAL ADMITTED ASSETS..... \$1,036,298 57

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, adjusted, \$3,155.28; reported or in process of adjustment, \$2,920; resisted, \$1,500; total, \$7,575.28; reinsurance, \$812.61; net unpaid claims	\$6,762 67
Unearned premiums	134,003 85
Estimated taxes hereafter payable.....	9,725 41

TOTAL LIABILITIES, except capital.	\$150,491 93
CAPITAL PAID UP.....	150,000 00
NET SURPLUS	735,806 64

TOTAL \$1,036,298 57

GENERAL REVIEW.

HISTORY.—The company was incorporated under the laws of Ohio, December 10, 1881, with an authorized capital of \$150,000, and began business January 2, 1882. Its capital is fully paid in.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company has been conservatively managed and has made excellent progress. It has substantial local backing and bears an excellent reputation.

Its operating expenses are slightly above the average, but its loss ratio has been low. Its loss paying record is excellent.

The real estate owned consists of a building occupied by the company. The securities owned are of excellent character.

The total amount of the company's stock owned by the directors on December 31, 1921, was \$42,600.

COLUMBIA INSURANCE COMPANY — *Continued*

AFFILIATION.— Western Insurance Bureau.

KIND OF INSURANCE WRITTEN.— Fire insurance.

TERRITORY.— It operates in Ind., Mich., Ohio and W. Va.

DIVIDENDS.— It paid 8% dividends for many years previous to 1904. From 1904 to 1916, inc., it paid 10% each year; 1917 and 1918, 15%; 1919, 20%; 1920, 15%; 1921, 20%.

OFFICERS.— President, O. I. Gunckel; vice-president, F. P. Beaver; secretary, Herman Rice.

DIRECTORS.—

Beaver, F. P., retired.

Black, A. D., real estate.

Gunckel, O. L., insurance.

Huffman, Torrence, manufacturer.

Wuichet, Chas., manufacturer.

All of Dayton, Ohio.

STOCKHOLDERS' ANNUAL MEETING.— First Monday in January.

GENERAL AGENT.— E. W. Clinton Spa, Norwood, Ohio.

INCOME, 1921.

Fire: Gross premiums, \$142,394.77; reinsurance, \$30,527.68; return premiums, \$3,-890.84; net premiums	\$107,976 25
Interest, etc.	47,225 81
TOTAL INCOME	\$155,202 06

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$49,-681.47; reinsurance, \$14,879.25; salvage, \$737.56; net amount paid policyholders for losses	\$34,064 66
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Underwriting expenses	52,811 77
Dividends to stockholders.....	30,000 00

TOTAL DISBURSEMENTS **\$116,876 43**

RATIOS TO PREMIUMS WRITTEN.— Losses paid, 31.5%; losses incurred, 28.8%; underwriting expenses, 48.9%; underwriting profit, 19.9%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 27.5%; expenses incurred, 53.5%; underwriting profit, 19.0%.

Net risks in force on business effective on and after January 1, 1921, \$13,089,753.

Net risks in force on business effective prior to January 1, 1921, \$31,687,920.

Net premiums in force on business on and after January 1, 1921, \$111,262.78.

Net premiums in force on business effective prior to January 1, 1921, \$269,347.32.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$113,256.20; loss from underwriting profit and loss items, \$112.17; total, \$113,144.03.

Losses incurred during 1921, \$31,108.01; underwriting expenses incurred during 1921, \$60,537.18; total, \$91,645.19.

Gain from underwriting during 1921, \$21,498.84.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$55,121.43; loss on investments during 1921, \$20,314.50; investment expenses incurred during 1921, \$5,488.12; total, \$25,802.62.

Gain from investments during 1921, \$29,318.81.

GAIN AND LOSS EXHIBIT, 1921.— Gains: Underwriting, \$21,498.84; investments, \$29,318.81.

Loss from dividends, \$30,000.

Surplus, December 31, 1920, \$714,988.99; increase, \$20,-817.65; surplus, December 31, 1921, \$735,806.64.

COLUMBIA INSURANCE COMPANY,

15 Exchange Place, Jersey City, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,733,088 13	Reinsurance due on losses paid.....	3,847 80
Interest due and accrued thereon.....	19,742 88	Other admitted assets.....	300 00
Cash in banks and office.....	32,032 23		
Agents' balances not over three months due.	414,051 58	TOTAL ADMITTED ASSETS	\$2,203,062 62

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$179,230 00	\$2,795 00	\$164,216 40	\$4,395 00	\$311 00		\$45 00	\$62 00	\$351,104 40
Reinsurance	95,527 00	2,795 00	23,506 00	1,864 00					123,692 00
Net unpaid claims...	83,753 00		140,710 40	2,531 00	311 00		45 00	62 00	227,412 40

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums.....	\$918,736 99	Contingent commissions, etc.....	3,500 00
Salaries, rents, etc.....	3,500 00	TOTAL LIABILITIES, except capital..	\$1,188,649 39
Estimated taxes hereafter payable.....	32,000 00	CAPITAL PAID UP	400,000 00
Estimated expenses of investigation and adjustment of losses.....	3,500 00	NET SURPLUS	614,413 23
		TOTAL	\$2,203,062 62

GENERAL REVIEW.

HISTORY.— This company began business March 1, 1901, with \$250,000 capital and \$50,000 surplus paid in. In March, 1902, the capital was increased to \$400,000, and \$30,000 additional surplus was paid in. The par value of the stock is \$100 per share. A majority of its stock is owned by the Union Marine Insurance Company, Ltd., of

Liverpool, which in turn is controlled by the Phoenix Assurance Company, Ltd., of England, but the company is conducted as a separate institution.

In 1919 it started to transact a general fire business.

During 1921 the stockholders contributed \$388,425.55 to surplus.

MANAGEMENT AND REPUTATION.— The marine underwrit-

COLUMBIA INSURANCE COMPANY — *Continued*

ing management of the company is directed by Frank H. Cauty and the Fire Branch by Percival Beresford, United States manager of the Phoenix Assurance of London and president of the Imperial Assurance Company of New York (which is also controlled by the Phoenix). The management is capable and in excellent repute.

The principal business office of the company is at 27 William street, New York City. Frank H. Cauty, vice-president, treasurer and manager, is also United States manager of the Union Marine Insurance Company, of Liverpool, England; the North China Insurance Company, of Shanghai and London; the Thames & Mersey Insurance Company, of Liverpool, England; the United States Marine Department of the Phoenix Assurance Company, Ltd., of London; the United States Marine Department of the Liverpool and London and Globe Insurance Company, of Liverpool, England, and the Norwich Union Fire Insurance Society, Ltd., of Norwich, England.

The fire business is transacted in accordance with the policy of the Phoenix of London, which, under Mr. Beresford's management, has produced excellent results for that company.

The underwriting results were good until 1919, when the company had a moderate underwriting loss. In 1920 it had a rather heavy underwriting loss, due largely to heavy increase of unearned premiums as a result of fire volume being increased. In 1921 the underwriting loss was rather heavy, the loss and expense ratios being above normal.

The average expense and loss ratios are about normal. The company writes a full volume of business.

The loss paying record of the company is excellent under

all conditions. The investments are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

December 31, 1921, the directors owned \$700 of the par value of the capital stock.

AFFILIATIONS.— Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.— It writes marine transportation, automobile fire and sprinkler insurance.

TERRITORY.— It is licensed in all States and Territories of the United States except Ariz., Nev., Porto Rico and the Virgin Islands. It also operates in Canada.

DIVIDENDS.— It has paid dividends as follows: 1902, 3%; 1903, 3½%; 1908, 3½%; 1916, 6%, and 6% extra; 1920, 12½%. For several years the policy of the management had been to strengthen the surplus instead of to pay out its earnings in dividends.

OFFICERS.— President, Percival Beresford; vice-presidents, Frank H. Cauty and Herbert W. Ellis; secretary, Howard Terhune.

DIRECTORS.— Beresford, P.; Busk, Frederick T.; Cauty, Frank H.; Crane, George F.; Ellis, Herbert W.; Hallock, George D.; Thatcher, Archibald G.

STOCKHOLDERS' ANNUAL MEETING.— First Tuesday in March.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$2,229,562 32	\$7,109 39	\$1,151,585 79	\$71,952 04	\$22,108 35	.....	\$5,532 77	\$3,586 01	\$3,496,426 67
Reinsurance	827,452 46	24,998 46	124,248 05	25,088 16	5,564 32	.....	3,110 34	1,479 47	1,011,939 26
Return premiums....	606,759 94	12,005 01	437,562 82	11,477 63	5,538 69	.....	2,319 13	2,908 87	1,079,280 29
Net premiums.....	795,350 92	30,562 08	589,774 82	35,386 25	10,935 34	.....	103 30	4,199 87	1,405,207 12
Losses to prms. writ'n	40.6	.....	123.8	40.9	6.1	.....	889.3	8.1	.....
Interest, etc. ....	.....	.....	\$92,073 93	.....	.....	.....	.....	.....	.....
Gross increase by adjustment of ledger assets .....	.....	.....	31,439 00	.....	.....	.....	.....	.....	.....
Stockholders' subscription to surplus.....	.....	.....	.....	.....	.....	.....	.....	.....	388,425 55
Gross profit on sale of ledger assets.....	.....	.....	.....	.....	.....	.....	.....	.....	14,076 50
TOTAL INCOME.....	.....	.....	.....	.....	.....	.....	.....	.....	\$1,931,222 10

DISBURSEMENTS, 1921.

	Fire.	Marine.	Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses.....	\$733,788 04	\$44,478 88	\$832,482 60	\$38,304 04	\$1,163 91	.....	\$3,778 48	\$340 68	\$1,704,426 63
Reinsurance	405,707 22	761 65	136,667 85	18,097 78	498 25	.....	2,862 84	.....	564,595 59
Salvage	5,426 59	20,254 78	15,322 73	5,813 53	.....	.....	2,862 84	.....	46,317 63
Net amt. paid policyholders for losses..	322,654 23	23,462 45	730,492 02	14,482 73	665 66	.....	915 64	340 68	1,093,013 41
Underwriting expenses.....	.....	.....	\$695,269 29	.....	.....	.....	.....	.....	.....
Gross decrease by adjustment of ledger assets .....	.....	.....	114,792 11	.....	.....	.....	.....	.....	.....
Gross loss on sale of ledger assets.....	.....	.....	.....	.....	.....	.....	.....	.....	7,569 75
Other disbursements .....	.....	.....	.....	.....	.....	.....	.....	.....	2,398 24
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$1,913,042 80

RATIOS TO PREMIUMS WRITTEN.— Losses incurred, 70.6%; underwriting expenses, 49.5%; underwriting loss, 22.1%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 69.3%; expenses incurred, 47.9; underwriting loss, 21.7.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921: Fire, \$84,466,274; ocean marine, \$3,640; motor vehicle, \$23,086,747; inland nav. and transp., \$7,562,928; tornado, etc., \$3,666,649; sprinkler leakage, \$595,297; riot, etc., \$2,246,999; net premiums in force on business on and after January 1, 1921, fire, \$712,929.06; ocean marine, \$50.80; motor vehicle, \$580,166.84;

inland nav. and transp., \$29,031.32; tornado, etc., \$12,986.99; sprinkler leakage, \$813.07; riot, etc., \$3,171.55.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$1,431,916.31; loss from underwriting profit and loss items, \$64,410.18; total, \$1,367,506.13.

Losses incurred during 1921, \$992,755.53; underwriting expenses incurred during 1921, \$685,769.29; total, \$1,678,524.82.

Loss from underwriting during 1921, \$311,018.69.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$91,637.29; profit on investments during 1921, \$45,515.50; total, \$137,152.79.

Loss on investments during 1921, \$122,361.86; investment expenses incurred during 1921, \$2,224.54; total, \$124,586.40. Gain from investments during 1921, \$12,566.39. GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$12,566.39; stockholders' subscriptions to surplus, \$388,-	425.55; other sources, \$139,759.30; total, \$540,751.24. Losses: Underwriting, \$311,018.69; other sources, \$1,-332.38; total, \$312,351.07. Surplus, December 31, 1920, \$386,013.06; increase, \$228,400.17; surplus, December 31, 1921, \$614,413.23.
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430 N. Pennsylvania Street, Indianapolis, Ind.

Real estate owned.....	\$76,440 00	Cash in banks and office.....	32,821 25
Mortgage loans on real estate.....	277,525 00	Agents' balances not over three months due.....	45,615 27
Interest due and accrued thereon.....	6,010 93	Reinsurance recoverable on paid losses.....	2,412 43
Bonds and stocks owned.....	197,305 64		
Interest due and accrued thereon.....	1,207 17	TOTAL ADMITTED ASSETS.....	\$639,337 69

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Aircraft	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$88,696 20	\$4,983 11	\$163 27	\$157 50	\$225 50		\$22 80	\$0 36	\$94,147 83
Reinsurance	20,668 09	2,125 24							22,793 33
Net unpaid claims...	67,937 11	2,857 87	463 27	157 50	225 50		22 80	36	71,664 50
Unearned premiums: Fire, \$227,849.93; other than fire, \$11,483.24; total.....			\$239,333 17						
Salaries, rents, etc.			500 00						
Estimated taxes hereafter payable.....			5,000 00						
Funds held under reinsurance treaties.....			43,175.00						
Other liabilities			750 00						
					TOTAL LIABILITIES, except capital.				\$360,422 67
					CAPITAL PAID UP				241,073 00
					NET SURPLUS				37,842 02
					TOTAL				\$639,337 69

HISTORY.—This company was incorporated under the laws of Indiana in July, 1911, with \$50,000 authorized capital in shares of \$10, par value. Later in the same year the authorized capital was increased to \$100,000.

It took over a company previously organized under the title Inter-State Securities Corporation, issuing for that purpose 5,900 shares of Columbian Insurance Company stock at par. All the shares were sold at \$20 per share with the exception of the 5,900 shares just noted.

The company began business in March, 1912, with \$60,819.50 paid-in capital and \$5,976 net surplus. In 1912 the company again increased its authorized capital to \$150,000, and in 1913 to \$250,000.

The collections on account of capital and surplus have been as follows:

<i>Year</i>	<i>Capital</i>	<i>Surplus</i>
1912.....	\$107,010 13	\$48,919 43
1913.....	65,399 17	66,436 03
1914.....	77,590 70	40,170 69
1915.....	6,708 64	7,132 15
1916.....	37,896 36	26,523 64
1917.....	12,675 00	8,183 00
1917.....	*—92,184 00	*+92,184 00
1918.....	1,022 00	.....
1919.....	16,382 00	21,163 55
1920.....	8,123 76	10,730 45
1921.....	265 24	.....
	\$324,949 24	\$218,528 54

* In 1917 the capital was reduced \$92,184, transferring that amount to surplus, and the par value of the stock was changed from \$10 to \$7 per share.

MANAGEMENT AND REPUTATION.—The underwriting management is in the hands of the secretary-treasurer, E. T.

Lyons, assisted by A. M. Wagner as agency superintendent, who, we are advised, has had seventeen years' experience in the insurance business.

The company's underwriting has shown a loss each year, and the surplus has declined to the amount shown in the above statement. Its expense of operation has been high. In 1919 it showed some improvement, though still operating at an underwriting loss.

The average loss ratio in recent years has been about normal. In 1921 the volume written was considerably reduced, showing a still higher expense ratio to premiums written, but a moderate cost ratio to the earned premiums. The loss ratio was high, and a considerable underwriting loss resulted.

It writes a full volume of business compared to its net resources.

Its loss paying reputation is good.

The directors owned at the end of 1921 \$47,040, par value, of the capital stock.

The company owns the building which it occupies, carried in 1920 at \$60,000. The book value of this building was increased by adjustment in 1921 to \$75,000, which the company advises us, is an appraised value and that it will probably be taken over by the County in 1922 for public purposes. The net income from the building for the past three years has been: 1919, —\$159.84; 1920, \$583.16; 1921, —\$990.90. It also owns two dwellings in Indianapolis, carried at \$340.50 and \$1,100. Its mortgage loans are on Indiana real estate valued in the aggregate at about three times the amount loaned thereon. The securities shown under the bond and stock item are of very high class, being all United States issues of Liberty and Victory Bonds, except a small amount of local school and township bonds.

The security valuations in the statement are those fixed by the Convention of Insurance Commissioners.

COLUMBIAN INSURANCE COMPANY OF INDIANA — *Continued.*

AFFILIATIONS.—Western Insurance Bureau and National Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, motor vehicle, aircraft, hail, sprinkler leakage, riot, civil commotion, explosion and tornado insurance.

TERRITORY.—It is licensed in Colo., Del., Ill., Ind., La., Md., Mass., Mich., Minn., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., W. Va. and Wis.

OFFICERS.—President, Matthew F. Gartland; vice-presidents, M. F. Gill and J. Buennagel; secretary-treasurer, Edward T. Lyons.

DIRECTORS.—

Blackwell, John J., undertaker, Indianapolis.

Buennagel, Jacob, fire insurance, Indianapolis.

Feeney, Albert G., merchant, Indianapolis.

Fox, Charles, real estate and insurance, Terre Haute, Ind.
Gartland, Matthew F., Gartland Foundry Co., Indianapolis, Ind.

Gill, Michael F., fire insurance, Indianapolis.

Langsenkamp, Henry, manufacturer, Indianapolis.

Lavelle, Thomas A., president Lavelle Foundry Co., Indianapolis, Ind.

Lyons, Edward T., secretary-treasurer, Indianapolis.

STOCKHOLDERS' ANNUAL MEETING.—Third Tuesday in February.

GENERAL AND STATE AGENT.—Francis J. Sebastian, Logansport, Ind., for Illinois, Indiana and Wisconsin; Wm A. Maher, Cleveland, Ohio, for Michigan, Ohio and West Virginia.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Aircraft	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$663,143 05	\$36 80	\$5,119 72	\$101 54	\$17,484 37	\$6 79	\$372 77	\$903 88	\$687,168 92
Reinsurance	116,485 54		282 36		4,263 68				121,032 08
Return premiums....	198,167 71	43 81	1,265 56	162 30	3,345 80		116 55	311 15	203,412 88
Net premiums.....	348,489 80	—7 01	3,571 30	—60 76	9,874 39	6 79	256 22	592 73	362,723 96
Losses to prms. writ'n	76.0		125.6		26.9		21.6	4.3	
Interest, etc.			\$29,525 35						
Other income			64,469 36						
					TOTAL INCOME				\$456,718 67

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Aircraft	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$358,495 02	\$3,047 59	\$6,165 90	\$367 42	\$3,227 35		\$55 81	\$25 72	\$371,394 81
Reinsurance	77,451 54	445 58	61 06		364 23				78,362 41
Salvage	9,191 52	160 93	654 80				08		10,007 33
Net amt. paid policy-holders for losses..	271,821 96	2,441 03	5,450 04	367 42	2,863 12		55 73	25 72	283,025 07
Underwriting expenses.			\$193,257 82						
Decrease in liabilities during the year on account of reinsurance treaties.....			78,500 00						
					Dividends to stockholders.....				6 30
					Other disbursements				3,948 66
					TOTAL DISBURSEMENTS				\$558,737 85

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 81.0%; underwriting expenses, 53.2%; underwriting loss, 14.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 61.6%; expenses incurred, 39.8%; underwriting loss, 11.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$29,216.594; motor vehicle, \$161,005; tornado, etc., \$1,542,525; hail, \$97; sprinkler leakage, \$83.113; riot, etc., \$236.051; net risks in force on business effective prior to January 1, 1921, \$18,334,091; net premiums in force on business on and after January 1, 1921, fire, \$277,252.34; motor vehicle, \$2,197.05; tornado, etc., \$17,723.65; hail, \$6.79; sprinkler leakage, \$223.68; riot, etc., \$499.71; net premiums in force on business effective prior to January 1, 1921, \$160,710.76.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$477,053.97; loss from underwriting profit and loss

items, \$46,167.81; total, \$430,886.16.

Losses incurred during 1921, \$293,864.25; underwriting expenses incurred during 1921, \$190,058.66; total, \$483,922.91.

Loss from underwriting during 1921, \$53,036.75.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$29,827.14; profit on investments during 1921, \$28,254.33; total, \$58,081.47.

Loss on investments during 1921, \$5,000; investment expenses incurred during 1921, \$4,415.76; total, \$9,415.76. Gain from investments during 1921, \$48,665.71.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$48,665.71.

Losses: Underwriting, \$53,036.75; other sources, \$63.79; dividends, \$6.30; total, \$53,106.84.

Surplus, December 31, 1920, \$42,283.15; decrease, \$4,441.13; surplus, December 31, 1921, \$37,842.02.

COLUMBIAN NATIONAL FIRE INSURANCE COMPANY,

426 South Washington Avenue, Lansing, Mich.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$40,200 00
Mortgage loans on real estate	1,227,635 16
Interest due and accrued thereon.....	37,971 50
Loans on collateral security	3,500 00
Interest due and accrued thereon.....	126 58
Bonds and stocks owned.....	318,099 00
Interest due and accrued thereon	5,761 45
Cash in banks and office	87,296 52
Agents' balances not over three months due	215,899 70
Certificates of deposit.....	2,664 59
Spec. dep.—Phil. Under. Assoc'n.....	300 00
Reinsurance recoverable	3,604 42

TOTAL ADMITTED ASSETS..... \$1,943,058 92

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, total	
\$223,342 42; reinsurance, \$82,190.64; net	
unpaid claims.....	\$141,151 78
Inland Nav. and Transp: Total, \$849.72;	
reinsurance, \$212.15; net unpaid claims..	637 57

TOTALS: total, 224,192.14; reinsur-	
ance, \$82,402.79; net unpaid claims ...	\$141,789 35
Unearned premiums	727,793 90
Salaries, rents, etc.	1,000 00
Estimated taxes hereafter payable.....	17,500 00
Contingent commissions, etc.....	3,000 00
Est. exp. of investigation and adjustment...	2,500 00

TOTAL LIABILITIES, except capital.	\$893,563 25
CAPITAL PAID UP.....	976,675 00
NET SURPLUS	72,800 67

TOTAL..... \$1,943,058 92

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of Michigan in May, 1911, with an authorized capital of \$500,000, divided into 20,000 shares of a par value of \$25 each. It was licensed to begin business on February 27, 1913, with its full capital paid in and a surplus of \$229,248.54. During 1913 its authorized capital was increased from \$500,000 to \$1,000,000, and \$402,650 of the additional capital was paid in, with \$104,265.68 surplus. In 1914 \$59,675 capital and \$94,950.19 surplus were collected; in 1915, \$925 capital and \$5,018.13 surplus were collected; 1916, \$425 capital and \$50 surplus; 1917, \$500 capital and \$500 surplus. In 1918, \$12,500 capital and a like amount of surplus were paid in, making the paid-up capital \$976,675 on January 1, 1919.

The contract for the sale of the first \$500,000 capital stock sold provided for a commission of 27½%, and 25% for the second \$500,000 capital stock, making the total amount to be paid \$525,000 on the total subscriptions of \$2,000,000. Its stock was sold at \$50 per share, and subscription payments were made in instalments as follows: 40% in cash with subscriptions, 40% three months later, and 20% six months later.

The persons most active in the promotion of the company were John G. Ewing, who was a professor at law at Notre Dame University, Notre Dame, Indiana, and Sherman Steele, who was a professor at the St. Louis University, St. Louis, Mo. The stock of the company was sold mainly to Roman Catholics. The organizers of the company are open to criticism for the heavy cost of promotion.

On April 10, 1915, John G. Ewing and M. M. Welsh resigned as president and secretary, respectively. At that time H. P. Orr, formerly Deputy Insurance Commissioner of Michigan, was elected secretary, and T. A. Lawler, then first vice-president, was designated acting president, later being elected president.

At the stockholders' meeting held January 26, 1920, it was voted to change the Home Office of the company from Detroit to Lansing, Mich.

MANAGEMENT AND REPUTATION.—The control of the management is in the hands of the President, J. A. Lawler, an attorney of Lansing, Mich.

In 1921 a "Committee of Stockholders" circularized the other stockholders alleging mismanagement of the Company's affairs, and proposing a change of management or merger with another company. Owing to a dispute over the recognition of proxies submitted, the annual meeting April 11, 1921 was adjourned, and at a special meeting June 24, 1921 the management was sustained. The secretary and treasurer, J. E. Murphy, resigned in 1921, and was succeeded by W. D. Lawrence.

The company's underwriting operations since organization have been unprofitable. In 1919 the surplus was increased by \$31,818.24, and underwriting loss being more than offset by the gains from investments. The loss and expense ratios have been above normal. In 1920 the company had an underwriting loss, but, paying no dividend, the investment earnings exceeded this amount by \$41,463.76 and the surplus increased in that amount. In 1921 the loss and expense ratios were high, resulting in an underwriting loss of \$172,927.90. A dividend of \$48,833.75, and the surplus decreased \$118,641.46.

The stock of the company is not closely held. At the end of 1921 the amount of stock held by the directors, at par value, was \$83,350.

It transacts a moderate volume of business.

The company's loss paying reputation is excellent.

The real estate shown in the assets is valued at about cost.

Its investments appear to be of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners. The mortgage loans are secured by property mainly in Michigan, Illinois, Iowa and Minnesota.

AFFILIATIONS.—Western Union, Board of Fire Underwriters of the Pacific.

KINDS OF INSURANCE WRITTEN.—Fire, marine, hail, automobile and tornado insurance.

COLUMBIAN NATIONAL FIRE INSURANCE COMPANY—Continued.

TERRITORY.—It is licensed in Ark., Cal., Colo., Ill., Ind., Iowa, Kan., La., Md., Mass., Mich., Minn., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., R. I., Tenn., Texas, W. Va. and Wis.

DIVIDENDS.—The first dividend was paid in 1917, the amount being \$28,910; 1918, \$39,067; 1919 and 1920, none; 1921, \$48,834.

OFFICERS.—President, T. A. Lawler; first vice-presidents, Jas. J. Carey and S. C. Hilszoner; secretary and treasurer, W. D. Lawrence.

DIRECTORS.—

Beaver, P. T. Jamestown, Pa.
 Bushman, F. E., Detroit, Mich.
 Campbell, P. M., capitalist, Ottawa, Ill.
 Carey, James J., manufacturer, Lansing, Mich.
 Drolet, F. D., Kalamazoo, Mich.
 Dunn, E. G., lawyer, Mason City, Iowa.
 Gerson, J. manufacturer, Detroit, Mich.
 Hilszoner, S. C., capitalist, Monassen, Pa.
 Lawler, Thomas A., attorney, Lansing, Mich.
 O'Neary, banker, Algonac, Mich.
 Ross, F. H., New York City.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Monday in April.

GENERAL AGENTS.—

For Pacific Coast, Jos. F. Magee, San Francisco, Cal.
 For Minnesota and Kansas, Hedwall-Sundberg Co., Minneapolis.
 For Tennessee, W. L. Timmerman, Memphis.
 For Texas, M. Murphy, Dallas, Tex.

INCOME, 1921.

Fire, gross premiums, \$1,414,250.05; reinsurance, \$262,289.00; return premiums, \$367,997.90; net premiums	\$783,963 15
Tornado, etc., gross premiums, \$37,103.15; reinsurance, \$3,328.08; return premiums, \$8,287.83; net premiums.....	25,487 24
TOTALS, gross premiums, \$1,451,353.20; reinsurance, \$265,617.08; return premiums, \$376,285.73; net premiums	\$809,450 39
Interest, etc.....	94,347 87
Gross increase by adj.	1,330 00
Other income	1,298 91
Agents' bal. previously chgd. off	437 09
Gross profit on sale or mat. R. E.	450 00
Bonds.	2,000 00
TOTAL INCOME	\$909,314 26

DISBURSEMENTS, 1921.

Fire, gross amount paid for losses, \$705,976.86; reinsurance, \$236,630.57; salvage, \$2,901.94; net amount paid policyholders for losses.....	466,444 35
Tornado, etc., gross amount paid for losses, \$13,613.84; reinsurance, \$4,596.24; net amount paid policyholders for losses....	\$9,017 60

TOTALS, gross amount paid for losses, \$719,590.70; reinsurance, \$241,226.81; salvage, \$2,901.94; net amount paid policyholders for losses	\$475,461 95
Underwriting expenses.....	420,032 83
Dividends to stockholders	48,833 75
Other disbursements	3,639 33
Loss on sale or maturity of bonds	5,552 99

TOTAL DISBURSEMENTS \$953,520 85

RATIOS TO PREMIUMS WRITTEN.—Losses paid, fire, 59.4%; tornado, etc., 35.3%; losses incurred, 62.4%; underwriting expenses, 51.8%; underwriting loss, 21.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 66.1%; expenses incurred, 55.3%; underwriting loss, 22.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$69,090,890; tornado, etc., \$4,590,284; net risks in force on business effective prior to Jan. 1, 1921, \$48,043,117; net premiums in force on business on and after Jan. 1, 1921, fire, \$823,940.04; tornado, etc., \$25,370.25; net premiums in force on business effective prior to Jan. 1, 1921, \$540,271.14.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$763,807.24; from underwriting profit and loss items, \$8,806.50; total, \$755,000.74.

Losses incurred during 1921, \$505,295.81; underwriting expenses incurred during 1921, \$422,532.83; total, \$927,828.64.

Loss from underwriting during 1921, \$172,827.90.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$105,143.93; profit on investments during 1921, \$7,021.18; total, 112,165.11.

Loss on investments during 1921, \$5,552.99; investment expenses incurred during 1921, \$3,591.93; total, \$9,144.92. Gain from investments during 1921, \$103,020.19.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$103,020.19.

Losses: Underwriting, \$172,827.90; dividends, \$48,833.75; total, \$221,661.65.

Surplus, December 31, 1920, \$191,442.13; decrease, \$118,641.46; surplus, December 31, 1921, \$72,800.67.

COLUMBUS INSURANCE AND MORTGAGE COMPANY,

Columbus, Miss.

GENERAL REVIEW.

This is a very old institution which, under the style of Columbus Insurance and Banking Company, has conducted a banking and also a local insurance business, formerly reinsuring all risks written in six very large and reputable companies. It was chartered February 14, 1852, and maintained its credit during the war, redeeming its circulation after the war. It is small but reputable, and has very substantial local backing. Its insurance operations are not extensive, and are of a local character.

On May 14, 1915, the company's charter was amended and its name changed to Columbus Insurance and Mort-

gage Co. On May 15, 1915, the banking department of the Columbus Insurance and Banking Co. began business as a National Bank.

The company writes fire and tornado insurance only.

The December 31, 1921, Statement of the Company shows the following items:

Admitted assets	\$210,062 58
Total liabilities (including \$58,188.96 unearned premiums)	\$72,305 84
Capital paid in	\$100,000 00
Net surplus	\$37,756 74

COMMERCE INSURANCE COMPANY,

53-57 Lodge Street, Albany, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value	\$180,000 00
Rents due and accrued	545 82
Mortgage loans on real estate	31,000 00
Interest due and accrued thereon	285 00
Bonds and stocks owned, market value	779,460 00
Interest due and accrued thereon	7,079 31
Cash in banks and office	29,749 22
Agents' balances not over three months due	37,829 72

TOTAL ADMITTED ASSETS..... \$1,065,949 07

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, total, \$52,- 463.23; reinsurance, \$21,279.11; net un- paid claims	\$31,184 12
Unearned premiums	320,345 19
Salaries, rents, etc.	500 00
Estimated taxes hereafter payable	7,900 00
Taxes on real estate payable January 1, 1922	4,700 00
Other income	100 00

TOTAL LIABILITIES, except capital	\$364,729 31
CAPITAL PAID UP	200,000 00
NET SURPLUS	501,219 76

TOTAL \$1,065,949 07

GENERAL REVIEW.

HISTORY.—This company was incorporated and began business June 1, 1859, with an authorized capital of \$200,000. The capital was reduced in 1871 to \$100,000 by reason of the Chicago conflagration and then restored to \$200,000 by an assessment on the stockholders. In 1889 a dividend of 50% was paid to stockholders, returning the amount which they had been assessed in 1871.

The par value of the stock is \$25 per share.

MANAGEMENT AND REPUTATION.—The company is backed by substantial interests. On December 31, 1921, the directors owned \$61,100, par value, of the capital stock.

The volume of business written is conservative in proportion to the company's net resources. Its expense ratio has been above the average, but its loss ratio is normal. In 1919 the loss ratio was low and it made a good underwriting profit, and also a fair underwriting profit in 1920. In 1921 it made an underwriting profit, and a substantial gain in surplus.

Its loss paying record is excellent.

Its investments are of good character. The securities in the statement are carried at market valuations, except Liberty bonds, which are at the valuations fixed by the Convention of Insurance Commissioners.

The real estate consists of two four- and five-story brick buildings, adjoining and communicating, at 53, 55, 57 State street, Albany, formerly used in part as the Home Office and now rented for mercantile and office purposes, and a three-story brick and stone building, and one-story brick building in the rear, situate southwest corner Lodge and Howard streets, Albany, N. Y., now used as the Home Office. The company carries both properties at considerably less than the market value.

The mortgage loans are first liens on real estate in the city of Albany.

AFFILIATION.—Western Insurance Bureau.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed in Cal., Conn., Ill., Ind., Me., Md., Mass., Mich., Minn., N. J., N. Y., O., Pa., R. I. and Wis.

DIVIDENDS.—It has paid dividends of 10% for many years; total dividends paid since organization, \$1,316,000.

OFFICERS.—President, E. D. Jenison; vice-president Frank Van Benthuyzen; secretary, C. R. Whitehead; assistant secretary, F. W. Stein.

DIRECTORS.—Milwain, James; Adams, William Platt; Jenison, E. Darwin; Van Benthuyzen, Frank; Nellis, William J.; Gibson, Charles; Chalmers, Robert M.; Kohn,

COMMERCE INSURANCE COMPANY—*Continued.*

Henry H.; Becker, John A.; Pruyn, F. McEwan; Tucker.
Luther H.; Hackett, William S.; Graves, Frank B.;
Hinman, Harold J.; Ten Eyck, Peter G.; Haines, Edgar M.
STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in
February.

INCOME, 1921.

Fire: Gross premiums, \$504,944.36; reinsurance, \$129,938.98; return premiums, \$87,623.85; net premiums	\$287,381 53
Interest, etc.	68,023 39
TOTAL INCOME	\$355,404 92

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$179,239.12; reinsurance, \$60,110.72; salvage, \$1,667.50; net amount paid policyholders for losses	\$117,460 90
Underwriting expenses	145,164 27
Dividends to stockholders	20,000 00
Loss on sales of ledger assets	10,105 00
Other disbursements	17,961 04

TOTAL DISBURSEMENTS \$309,691 21

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 40.8%; losses incurred, fire, 41.8%; underwriting expenses, 50.5%; underwriting profit, 6.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 42.8%; expenses incurred, 50.9%; underwriting profit, 6.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$32,769,331, net risks in force on business effective prior to January 1, 1921, \$34,323,196; net premiums in force on business on and after January 1, 1921, \$301,618.15; net premiums in force on business effective prior to January 1, 1921, \$308,108.58.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$280,718.75; gain from underwriting profit and loss items, \$241.51; total, \$280,960.33.

Losses incurred during 1921, \$120,158.73; underwriting expenses incurred during 1921, \$143,064.29; total, \$263,223.

Gain from underwriting during 1921, \$17,737.33.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$68,627.84; profit on investments during 1921, \$16,497.64; total, \$85,125.48.

Loss on investments during 1921, \$10,105; investment expenses incurred during 1921, \$16,417.43; total, \$26,522.43.

Gain from investments during 1921, \$58,603.05.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$17,737.33; investments, \$58,603.05; total, \$76,340.38.

Loss from dividends, \$20,000.

Surplus, December 31, 1920, \$444,879.38; increase, \$56,340.38; surplus, December 31, 1921, \$501,219.76.

COMMERCIAL UNION ASSURANCE COMPANY. LTD.

London, England.

UNITED STATES BRANCH, 114 FIFTH AVENUE, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Real estate owned	\$2,050,858 41	Interest due and accrued thereon	90,870 00
Rents due and accrued	2,313 34	Cash in banks and office	2,269,086 09
Mortgage loans on real estate	99,600 00	Agents' balances not over three months due ..	1,970,777 75
Interest due and accrued thereon	1,323 38	Reinsurance due on paid losses	61,581 87
Bonds and stocks owned	7,511,393 00	TOTAL ADMITTED ASSETS	\$14,057,803 84

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$1,617,393 00	\$428,223 58	\$173,143 00	\$220,712 17	\$12,592 00	.....	\$655 00	\$230 00	\$2,450,948 75
Reinsurance	526,146 00	61,346 31	180 00	155,486 05	961 00	.....	240 00	.....	744,359 36
Net unpaid claims ..	1,091,247 00	364,877 27	172,963 00	65,226 12	11,631 00	.....	415 00	230 00	1,706,589 39
Unearned premiums ..	\$7,502,420 52								
Amount reclaimable on perpetual deposits ..	80,146 71								
Contingent commissions, etc.	28,000 00								
Salaries, rents, etc.	20,000 00								
Estimated taxes hereafter payable	222,443 00								
Estimated expenses of investigation and adjustment of losses	1,770 00								
TOTAL LIABILITIES, except deposit capital									\$9,561,369 62
NET SURPLUS, U. S. branch, including deposit capital									4,496,434 22
TOTAL									\$14,057,803 84

GENERAL REVIEW.

HISTORY.—This company was established in 1861. Its authorized and subscribed capital is £2,950,000, of which £1,475,000 has been paid in. It has operated in the United States for many years, having entered in 1871.

It owns and controls the West of England Life Insurance Company, the Palatine Insurance Company, the Union Assurance Society, Ltd., and the Ocean Accident & Guarantee Corporation, Ltd., of London. In connection with the purchase of those companies it carries in its statement

\$9,571,275 of 4% debenture stock. It also controls the Commercial Union Fire Insurance Company, of New York, the California Insurance Company, of San Francisco, Cal., and the American Central Insurance Company, of St. Louis, Mo. It is one of the largest and strongest companies in the world.

On December 31, 1914, a contract was made with the American Central Insurance Co. of St. Louis, Mo., by which this company reinsured one-half the entire net liability of that company and entered into a continuing contract,

COMMERCIAL UNION ASSURANCE COMPANY, LTD.—Continued.

which continued until it was terminated by mutual consent December 31, 1919, to reinsure one-half of all business written by the American Central.

Policies issued under the title "Hand-in-Hand Underwriters" and "Atlantic Underwriters," issued in the United States, are guaranteed by this company.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses incurred here. We therefore present the following information from the fire branch of the Home Office balance sheet: Total assets, December 31, 1920, \$100,793,997.13; capital paid in \$7,375,000 (in addition to the debenture stock mentioned above); surplus except capital, \$15,436,411.10. (An arbitrary rate of exchange has been used, see note page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute, both at home and abroad, and transacts a large and profitable business. It is one of the largest and strongest companies in the world.

On March 1, 1920, Col. A. H. Wray, who had served as U. S. manager for many years, retired and was succeeded by Whitney Palache, who resigned as vice-president of the Hartford Fire Insurance Company to assume the management of the United States business of this company and its affiliated companies. The assistant United States manager has had a wide experience in the insurance business. Previous to coming with this company he was vice-president of the Continental Insurance Company, of New York.

The company's operations in the United States have been very profitable.

The expense of management of the United States Branch is very moderate, and its average loss ratio is normal.

Its loss paying record is excellent.

The real estate owned consists largely of property in New York City, carried at \$800,000, and property at 416-420 Walnut street, Philadelphia, carried at \$160,000, and parcel of land in San Francisco, carried at \$250,000.

The bonds and stocks owned are of excellent character. The security valuations are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, Southwestern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

UNITED STATES OFFICIALS.—Manager, Whitney Palache; assistant manager, F. W. Koeckert.

UNITED STATES TRUSTEES.—John Clafin, Walter P. Bliss and Frederick B. Campbell, all of New York.

GENERAL AGENTS AND DEPARTMENTS.

Western Department, Chicago, Ill.—F. A. Rye, manager; A. M. Nelson, assistant manager.

Northwestern Department, Denver, Colo.—J. F. Edmonds, manager.

Pacific Coast Branch, San Francisco, Cal.—C. J. Holman, manager; R. C. Medcraft, assistant manager.

Southern Department, Atlanta, Ga.—Dowdell Brown, manager; assistant manager, E. M. Ransom.

Texas Department, Dallas, Tex.—W. Hugh Hunter, manager.

Philadelphia Suburban Department, Philadelphia, Pa.—Frederick L. Holman, suburban secretary.

KINDS OF INSURANCE WRITTEN.—Life, fire, automobile, tornado, accident, and marine insurance.

In the United States it writes fire, marine, war risk, explosion, sprinkler leakage, automobile, tourists' baggage, earthquake, registered mail, flood, horse and wagon and tornado insurance.

TERRITORY.—In the United States it is licensed in all the States and Territories except Alaska, Guam, Philippine Islands, Porto Rico and Virgin Islands.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Sprinkler Leakage.	Riot, Explo., etc.	Earthquake	Totals
Gross premiums.....	\$13,391,517 18	\$1,106,114 07	\$1,306,694 53	\$850,026 62	\$299,401 70	\$16,529 89	\$55,170 75	\$5,474 49	\$17,032,929 23
Reinsurance	3,933,811 76	550,089 58	24,253 44	227,398 83	47,751 40	5,367 66	9,019 42	2,630 60	4,900,321 69
Return premiums....	3,285,014 86	150,050 11	256,343 01	51,008 73	71,647 80	2,631 36	14,892 39	753 42	3,832,996 68
Net premiums.....	6,172,690 56	405,974 38	1,028,098 08	570,964 06	180,002 50	8,530 87	31,259 94	2,090 47	8,399,610 86
Losses to prms. writ'n	58.7	87.0	68.2	90.3	93.0	12.4	0.4		
Deposit premiums on perpetual risks.....			\$8,546 60						
Interest, etc.			534,780 67						
Received from Home Office.....			759,464 72						
Profit on sale or maturity of bonds.....			30,831 87						
					Increase by adjustment in book value of real estate				11,011 20
					Other income				20 41
					TOTAL INCOME				\$9,744,266 33

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses.....	\$6,494,946 95	\$1,111,649 20	\$782,104 66	\$955,770 50	\$213,738 66		\$3,245 33	\$197 17	\$9,550,642 47
Reinsurance	2,790,822 47	556,417 31	41,110 73	208,076 18	46,226 74		1,179 71	46 93	3,643,890 07
Salvage	72,965 85	202,113 45	39,316 32	232,165 82	6 36		4 64		546,572 44
Net amt. paid policyholders for losses..	3,621,158 63	353,118 44	701,677 61	515,528 50	167,505 56		1,060 98	140 24	5,360,189 96
Underwriting expenses.			\$3,638,573 87						
Remitted to Home Office.....			1,078,901 36						
Deposit premiums returned.....			11,565 70						
Real estate expenses.....			71,800 65						
					Loss on sale or maturity of bonds.....				40,011 16
					Other disbursements				10,621 42
					TOTAL DISBURSEMENTS				\$10,211,664 12

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 63.6%; underwriting expenses, 42.3%; underwriting loss, 5.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 63.1%; expenses incurred, 41.9%; underwriting loss, 5.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$853,154,303; ocean marine, \$12,200,130; motor vehicle, \$62,943,797; inland nav. and transp., \$40,364,977; tornado, etc., \$35,369,514:

COMMERCIAL UNION ASSURANCE COMPANY, LTD.—Continued.

sprinkler leakage, \$3,595,431; riot, etc., \$11,255,018; earthquake, \$622,316; net risks in force on business effective prior to January 1, 1921, \$643,647,688, net premiums in force on business on and after January 1, 1921, fire, \$6,900,650; ocean marine, \$113,140; motor vehicle, \$1,052,411; inland nav. and transp., \$100,145; tornado, etc., \$146,194; sprinkler leakage, \$7,222; riot, etc., \$25,268; earthquake, \$1,685; net premiums in force on business effective prior to January 1, 1921, \$6,503,066.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$8,468,472.80; loss from underwriting profit and loss items, \$5,890.93; total, \$8,462,581.87.

Losses incurred during 1921, \$5,342,632.61; underwriting expenses incurred during 1921, \$3,549,583.87; total, \$8,891,946.48.

Loss from underwriting during 1921, \$429,364.61.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$516,910.34; profit on investments during 1921, \$309,660.36; total, \$826,570.70.

Loss on investments during 1921, \$40,011.16; investment expenses incurred during 1921, \$81,930.11; total, \$121,941.27.

Gain from investments during 1921, \$704,629.43.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$704,629.43; remitted from Home Office, \$759,464.72; total, \$1,464,094.15.

Losses: Underwriting, \$429,364.61; other sources, \$6,034.61; remitted to Home Office, \$1,078,901.36; total, \$1,514,300.58.

Surplus, December 31, 1920, \$4,546,640.65; decrease, \$50,206.43; surplus, December 31, 1921, \$4,496,434.22.

COMMERCIAL UNION FIRE INSURANCE COMPANY.

114 Fifth Avenue, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,415,579 97	Agents' balances not over three months due.....	313,227 91
Interest due and accrued thereon.....	18,758 00	Reinsurance due on paid losses.....	2,844 19
Cash in banks and office.....	217,680 52	TOTAL ADMITTED ASSETS.....	\$1,968,090 62

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$315,551 00	.....	\$91,894 00	.....	\$11,848 00	.....	\$94 00	\$175 00	\$419,562 00
Reinsurance	136,400 00	.....	.....	.....	7,363 00	.....	24 00	.....	143,787 00
Net unpaid claims...	179,151 00	.....	91,894 00	.....	4,485 00	.....	70 00	175 00	275,775 00
Unearned premiums.....	\$1,282,032 31		TOTAL LIABILITIES, except capital. \$1,597,642 31						
Salaries, rents, etc.....	1,000 00		CAPITAL PAID UP						
Estimated taxes hereafter payable.....	33,585 00		NET SURPLUS						
Contingent commissions, etc.	5,000 00		TOTAL						
Estimated expenses of investigation and adjustment of losses.....	250 00		\$1,968,090 62						

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York with \$200,000 authorized capital, and commenced business April 1, 1891. It is owned and controlled by the Commercial Union Assurance Company, Ltd., of London, a large and reputable company, which gives its policies additional security.

MANAGEMENT AND REPUTATION.—It is under the same management as the parent company. It writes a large volume of business and its operations have been profitable.

Of the \$200,000 capital stock, the directors owned at the end of 1921 only \$6,500.

Its loss paying reputation is excellent. Its expenses of management and average loss ratio have been moderate. In 1921 the loss and expense ratios were above the average, and the company had a considerable underwriting loss.

The company's investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile

Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, inland, marine, explosion, automobile, tornado, tourists' baggage and sprinkler leakage insurance.

TERRITORY.—At last advices it was licensed in Ala., Ariz., Ark., Cal., Colo., Conn., Del., D. C., Fla., Ga., Hawaii, Ill., Ind., Iowa, Kan., Ky., La., Me., Md., Mass., Mich., Minn., Miss., Mo., Mont., Neb., N. H., N. J., N. Y., N. C., N. D., O., Okla., Ore., Pa., R. I., S. D., Tenn., Tex., Utah, Vt., Va., Wash., W. Va. and Wis. It also operates in British Columbia.

DIVIDENDS.—1899 to 1905, inc., 5%; 1906 to 1908, inc., 7%; 1909 to 1921, inc., 10%.

OFFICERS.—President, Whitney Palache; vice-president, F. W. Koeckert; secretary, W. M. Ballard.

DIRECTORS.—Ballard, Wm. M.; Banks, Theodore H.; Bliss, Walter P.; Campbell, F. B.; Claflin, John; Hilliard, J. G.; Koeckert, F. W.; Marling, Alfred E.; Palache, W.; Porter, C. E.; Wray, A. H.; Walton, H.; Edmonds, J. F.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday in February.

GENERAL AGENTS AND DEPARTMENTS.—

Western Department, Chicago, Ill., F. A. Rye, manager; A. M. Nelson, assistant manager.

COMMERCIAL UNION FIRE INSURANCE COMPANY—Continued.

Northwestern Department, Denver, Colo., J. F. Edmonds, manager.

Pacific Coast Branch, San Francisco, Cal., C. J. Holman, manager; R. C. Medcraft, assistant manager.

Southern Department, Atlanta, Ga., Dowdell Brown, manager; assistant manager, E. M. Ransom.

Texas Department, Dallas, Texas, W. Hugh Hunter, manager.

Philadelphia Suburban Department, Philadelphia, Pa. Frederick L. Holman, suburban secretary.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Earthquake	Totals.
Gross premiums....	\$2,416,131 70		\$382,096 29	\$8,730 01	\$52,340 45	\$2,365 28	\$4,600 83	360 11	\$2,866,624 67
Reinsurance	712,887 37		455 72	43 13	7,486 74	975 68	1,660 25		723,508 89
Return premiums...	576,183 03		115,165 81	888 96	12,453 20	219 40	1,126 37		705,966 77
Net premiums.....	1,127,061 30		266,474 76	7,847 92	\$2,400 51	1,170 20	1,814 21	\$360 11	1,437,129 01
Losses to prms. writ'n	58.8		95.2	1.8	75.6	5.4			
Interest, etc.			\$72,750 12						
Profit on sale or maturity of bonds.....			11,405 44						
					TOTAL INCOME				\$1,521,293 57

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,100,265 10		\$275,556 02	\$148 84	\$30,558 52		\$134 64	\$3 40	\$1,406,668 52
Reinsurance	485,418 16		14,518 31		6,027 10		71 84		506,035 41
Salvage	8,628 22		7,399 21	10 00	17 00				16,054 43
Net amt't paid policyholders for losses.	606,218 72		253,633 50	138 84	24,514 42		62 80	3 40	884,576 66
Underwriting expenses.			\$704,971 95						
Dividends to stockholders.....			20,000 00						
Loss on sale or maturity of bonds.....			12,534 37						
					Other disbursements				1,744 90
					TOTAL DISBURSEMENTS				\$1,623,827 90

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 68.4%; underwriting expenses, 56.0%; underwriting loss, 15.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 67.0%; expenses incurred, 47.9%; underwriting loss, 15.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$145,568,283; motor vehicle, \$27,430,800; inland nav. and transp., \$319,750. tornado, etc., \$5,337,558; sprinkler leakage, \$457,423; riot, etc., \$808,718; earthquake, \$89,500; net risks in force on business effective prior to January 1, 1921, \$113,998,919; net premiums in force on business on and after January 1, 1921, fire, \$1,184,489; motor vehicle, \$198,918; inland nav. and transp., \$6,575; tornado, etc., \$19,352; sprinkler leakage, \$962; riot, etc., \$1,272; earthquake, \$335; net premiums in force on business effective prior to January 1, 1921, \$1,054,368.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$1,466,422.80; loss from underwriting profit and loss items, \$5,730.71; total, \$1,460,692.09.

Losses incurred during 1921, \$982,719.68; underwriting expenses incurred during 1921, \$703,006.95; total, \$1,685,726.63.

Loss from underwriting during 1921, \$225,034.54.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$78,325.12; profit on investments during 1921, \$40,980.87; total, \$119,305.99.

Loss on investments during 1921, \$12,648.37; investment expenses incurred during 1921, \$1,630.90; total, \$14,279.27. Gain from investments during 1921, \$105,026.72.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$105,026.72.

Losses: Underwriting, \$225,034.54; other sources, \$250; dividends, \$20,000; total, \$245,284.54.

Surplus, December 31, 1920, \$310,706.13; decrease, \$140,257.82; surplus, December 31, 1921, \$170,448.31.

THE COMMONWEALTH INSURANCE COMPANY OF NEW YORK,

76 William Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$12,872 60	Cash in banks and office.....	191,693 06
Mortgage loans on real estate.....	196,450 00	Agents' balances not over three months due.	443,640 40
Interest due and accrued thereon.....	2,627 38	Reinsurance recoverable on paid losses.....	2,903 21
Bonds and stocks owned (market value) ..	3,528,142 56		
Interest due and accrued thereon.....	43,138 81	TOTAL ADMITTED ASSETS.....	\$4,421,467 96

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	All other lines	Totals.
Total	\$408,066 00	\$4,332 47	\$47,696 00	\$70 00	\$1,556 00		\$1,530 00	\$100 00	\$463,563 47
Reinsurance	165,335 00		1,495 00		5 00		410 00		167,245 00
Net unpaid claims...	242,701 00	4,332 47	46,174 00	70 00	1,551 00		1,120 00	100 00	296,348 47

COMMONWEALTH INSURANCE COMPANY OF NEW YORK — *Continued.*

Unearned premiums.....	\$2,154,076 35
Salaries, rents, etc.....	6,000 00
Estimated taxes hereafter payable.....	54,060 19
Contingent commissions, etc.....	12,332 81
Estimated expenses of investigation and adjustment of losses.....	22,204 00

TOTAL LIABILITIES, except capital.	\$2,545,021 82
CAPITAL PAID UP	500,000 00
NET SURPLUS	1,376,446 14
TOTAL	\$4,421,467 96

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York with \$300,000 authorized capital. It began operations September 15, 1886, with \$300,000 capital paid in. In January, 1887, its capital was increased to \$500,000.

The company's operations previous to 1900 showed little, if any, profit. Early in 1907 control of the company was purchased by the North British and Mercantile Insurance Company, of London, and it has since been under the same management as the United States Branch of that company, but operated as a separate institution.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—Early in 1919 Mr. Richards retired as president of this company and was succeeded by Cecil F. Shallcross, who at the same time became United States manager of the North British and Mercantile Insurance Company, Ltd.

The company is in excellent repute and is conservatively managed.

Its loss paying record is excellent under all conditions. Its operating expenses are moderate and its average loss ratio is normal. In 1918 and 1919 the marine loss ratio was high. In 1919 it had a very low loss ratio on fire business and made the large underwriting profit of \$189,992.71. In 1920 the unearned premium reserve increased heavily but it made a small underwriting profit. In 1921, operating on a reduced volume, its loss and expense ratios increased and it had a moderate underwriting loss.

Its investments are excellent. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Its mortgages are all upon improved property in New York City.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters As-

sociation, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, lightning, wind-storm, ocean and inland marine, automobile, explosion, riot, civil commotion, invasion, leakage, aircraft, earthquake, water damage, hail, crops and weather.

TERRITORY.—It is licensed in all States and Territories, except Alaska, Ark., Guam, Miss., Nev., N. M., Philippines, Porto Rico, S. C., Virgin Islands and Wyo.

DIVIDENDS.—1900 to 1902, inclusive, 6%; 1903, 7%; 1904, 8%; 1905, 9%; 1906 to 1916, inclusive, 10%; 1917, 45%; 1918, 10%; 1919, none; 1920, 10%; 1921, 10%.

OFFICERS.—President, Cecil F. Shallcross; vice-presidents, C. E. Case, W. S. Alley, C. R. Perkins, C. H. Batchelder, R. P. Barbour; secretary, H. J. Thomsen.

DIRECTORS.

Belding, M. M., president Belding Bros. Co., silk manufacturers, New York.

Carpenter, James E. R., architect.

Demorest, Wm. C., president Realty Trust, New York.

Duncan, Stuart, John Duncan's Sons, merchants, New York.

Elliman, Lawrence B., real estate, New York.

Franklin, Wm. B.

Horne, Frederick J., vice-president New York Trust Co.

Jones, Raymond E., vice-president Manhattan Co.

Sage, Dean, lawyer, New York.

Shallcross, Cecil F., fire insurance.

Snow, G. Palen, lawyer.

Stewart, Wm. A. W., Stewart & Shearer, lawyers.

Walker, J. Y. G., vice-president Central Union Trust Co.

STOCKHOLDERS' ANNUAL MEETING.—Last Wednesday in February.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	All other Lines.	Totals.
Gross premiums....	\$3,815,093 80	\$27,856 72	\$501,940 49	\$30,495 73	\$54,182 02	\$2,134 17	\$47,201 07	\$19,798 41	\$4,496,702 41
Reinsurance	937,079 62	15,637 77	11,253 89	*420 00	9,150 63	840 64	11,821 84	4,231 82	989,596 21
Return premiums....	1,028,639 97	5,803 70	128,318 72	2,679 67	10,233 00	.....	17,849 19	5,181 61	1,198,705 86
Net premiums.....	1,849,374 21	6,415 25	362,367 88	28,236 06	34,798 39	1,293 53	17,530 04	10,384 98	2,310,400 34
Losses to prms. writ'n	55.1	292.6	66.3	22.3	15.1	11.2	36.8	12.2	

* Reinsurance cancelled.

Interest, etc.	\$193,471 32	Agents' balances previously charged off....	7 97
Gross profit on sale or maturity of ledger assets	16,866 00	TOTAL INCOME	\$2,520,745 63

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	All other Lines.	Totals.
Gross amount paid for losses	\$1,863,719 63	\$24,225 31	\$245,791 91	\$6,347 87	\$6,707 57	\$730 00	\$11,249 02	\$1,263 44	\$2,100,034 75
Reinsurance	831,055 66	3,898 62	389 37	37 08	908 67	584 00	4,517 17	.....	841,360 57
Salvage	14,073 77	1,560 31	5,277 93	.....	551 17	.....	277 08	.....	21,700 26
Net amt paid policy-holders for losses.	1,018,590 20	18,776 38	240,124 61	6,310 79	5,247 73	146 00	6,454 77	1,263 44	1,296,913 92
Underwriting expenses.	\$1,152,990 62								135,793 68
Dividends to stockholders.....	50,000 00								
TOTAL DISBURSEMENTS									\$2,635,707 22

COMMONWEALTH INSURANCE COMPANY OF NEW YORK — *Continued.*

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 56.2%; underwriting expenses, 49.9%; underwriting loss, 4.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 54.9%; expenses incurred, 48.9%; underwriting loss, 4.3%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,361,016.37; loss from underwriting profit and loss items, \$11,612.04; total, \$2,349,404.33.

Losses incurred during 1921, \$1,297,559.05; underwriting expenses incurred during 1921, \$1,154,916.49; total, \$2,452,475.54; loss from underwriting during 1921, \$103,071.21.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$195,964.29; profit on investments during 1921, \$190,703.54; total, \$386,667.83.

Loss on investments during 1921, \$127,218.46; investment expenses incurred during 1921, \$7,696.52; total, \$134,914.98.

Gain from investments during 1921, \$251,752.85.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$251,752.85.

Losses: Underwriting, \$103,071.21; other sources, \$740.46; dividends, \$50,000; total, \$153,811.67.

Surplus, December 31, 1920, \$1,278,504.96; increase, \$97,941.18; surplus, December 31, 1921, \$1,376,446.14.

CONCORDIA FIRE INSURANCE COMPANY,

West Water and Wells Sts., Milwaukee, Wis.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$1,507,150 00	Cash in banks and office.....	186,257 36
Interest due and accrued thereon.....	19,221 55	Agents' balances not over three months due.....	401,619 21
Bonds and stocks owned.....	2,549,200 00	Due from other companies for losses paid..	12,211 98
Interest due and accrued thereon.....	34,926 43	TOTAL ADMITTED ASSETS.....	\$4,710,586 53

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$471,132 96	\$52,677 00	\$19,113 16	.....	\$390 52	.....	\$100 00	.....	\$543,413 64
Reinsurance	165,284 25	.....	.....	.....	29 77	.....	.....	.....	165,314 02
Net unpaid claims...	305,948 71	52,677 00	19,113 16	.....	360 75	.....	100 00	.....	378,099 62
Unearned premiums.	\$2,692,304 24		TOTAL LIABILITIES, except capital. \$3,170,403 86						
Estimated taxes hereafter payable.....	80,000 00		CAPITAL PAID UP..... 750,000 00						
Contingent commissions, etc.....	10,000 00		NET SURPLUS						
Estimated expenses, adjustment of losses...	10,000 00		TOTAL						
			\$4,710,586 53						

GENERAL REVIEW.

HISTORY.—This company was incorporated in 1870, under a special act of the Legislature, as a joint stock and mutual insurance company, with \$50,000 subscribed capital. Its original title was "Concordia Mutual Fire Insurance Company." It began business in March, 1870, with a paid-in capital of \$52,600. Its capital was increased from time to time up to 1882, when it amounted to \$200,000.

The company reported a net loss of \$195,237.10 in the San Francisco conflagration in 1906, and by the issuance of \$100,000 of new stock at 150% its capital was increased from \$200,000 to \$300,000 and \$50,000 additional surplus was collected.

In 1912 the capital stock was increased from \$300,000 to \$600,000, which was sold so as to provide \$300,000 additional surplus. During the latter part of 1917 the capital was increased to \$750,000 by the issuance of 1,500 new shares at \$150 per share, thus also adding \$75,000 to surplus.

The par value of the stock is \$100 per share.

It issues a separate policy under the title "Wisconsin Underwriters Agency."

MANAGEMENT AND REPUTATION.—The company is under capable management and is in good repute. The company is controlled by prominent business men and financiers, its control being in comparatively few hands. On December 31, 1921, its directors owned \$126,400, par value, of its \$750,000 capital stock.

Until 1918, in recent years the company's underwriting had not been profitable. In both 1918 and 1919 good un-

derwriting profits were made and in the latter year, besides adding greatly to unearned premium reserve because of increased volume, it paid a 12% dividend and added \$197,705.25 to surplus. In 1920 it increased its business considerably, especially marine and inland. Its unearned premium reserve increased considerably and it had an underwriting loss of \$127,088.12, and decreased its surplus \$91,930.72. In 1921 the volume decreased with the loss and expense ratios slightly above normal, resulting in a small underwriting loss.

It is in excellent repute concerning its general treatment of loss claims. The company writes a large volume of business in proportion to its net resources.

The average expense of operation has been above normal, but its average loss ratio below normal.

Its investments are of good character and yield a good return. The security valuations shown in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgages are upon improved property in Wisconsin and Illinois valued at more than twice the amount loaned.

AFFILIATIONS.—Western Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, sprinkler leakage, explosion, riot and civil commotion, and tornado insurance.

TERRITORY.—Licensed in Alaska, Ariz., Cal., Colo., Conn., Del., D. C., Fla., Ga., Hawaii, Idaho, Ill., Ind., Iowa, Kan., Ky., La., Md., Mass., Mich., Minn., Mo., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., Ohio, Okla., Ore., Pa., R. I., S. C.,

CONCORDIA FIRE INSURANCE COMPANY—*Continued.*

Tenn., Tex., Utah, Va., Wash., W. Va., Wis. and Wyo.

DIVIDENDS.—In recent years it has paid dividends as follows: 1907, 1908 and 1910, 8%; 1911 to 1918, inc., 10%; 1919, 12%; 1920, 12½%; 1921, 10%.

OFFICERS.—President, Wm. E. Wollaeger; vice-presidents, Geo. P. Mayer and Aug. J. Luelke; secretary, Frank Damkoehler; assistant secretary, Herman Ambos; assistant secretary, Robert H. Moore; treasurer, R. E. Brandenburg.

AGENCY SUPERINTENDENTS.—H. W. Ashby, A. C. Meeker, DIRECTORS.—

Brumder, Geo. F., of the North American Press.

Brumder, Wm. C.

Damkoehler, Frank, secretary Concordia Fire Insurance Company.

Goll, Fred T., of Goll & Frank Co., wholesale dry goods.

Kieckhefer, Robt. J., president American Lace Paper Co.

Luedke, Aug. J., secretary Milwaukee Corrugating Co.

Luedke, Fred F., John Pritzlaff Hardware Co.

Mayer, Geo. P., president F. Mayer Boot & Shoe Co.

Munkwitz, Arthur R., secretary and treasurer Edw. H. Munkwitz Co.

Pritzlaff, Fred C., president John Pritzlaff Hardware Co.

Vogel, Fred, Jr., president Pfister & Vogel Leather Co.

Wollaeger, Franz, treasurer John Pritzlaff Hardware Co.

Wollaeger, John G., president John A. Wollaeger Co.

Wollaeger, Wm. E., president Concordia Fire Ins. Co.

Zinn, Walter A., secretary and treasurer Milwaukee Western Malt Co.

STOCKHOLDERS' ANNUAL MEETING.—Third Thursday in January.

GENERAL AGENTS.—Selbach & Deans, San Francisco, Cal., for Alaska, Ariz., Cal., Hawaii, Idaho, Mont, Nev., Ore., Utah and Wash.; J. R. Gardner, Denver, for Colo. and Wyo.; Allen Mehle, New Orleans, for La.; Hay Bros. & Reynolds, Raleigh, N. O., for N. C. and Va.; The T. E. Braniff Co., Oklahoma City, for Okla.; Lockwood Bros., New York City, Metropolitan district.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$3,891,056 21	\$194,550 91	\$269,209 37	\$1,232 47	\$98,580 41	.....	\$3,195 91	\$4,286 67	\$4,462,751 95
Reinsurance	714,890 68	37,558 58	112,991 22	.....	5,308 15	.....	1,041 54	947 15	872,727 32
Return premiums.....	769,968 35	.....	108,268 47	.....	13,873 45	.....	1,045 26	2,327 53	895,471 06
Net premiums.....	2,406,817 18	156,992 33	48,011 68	1,232 47	79,378 81	.....	1,109 11	1,011 99	2,604,553 57
Losses to prima writ'n	47.8	96.4	306.5	.....	23.6	.....	0.3	2.6	.....
Interest, etc. ....	.....	.....	\$215,821 06	.....	.....	.....	.....	.....	.....
Sale of American T. & T. Co. rights.....	.....	.....	122 50	.....	.....	.....	.....	.....	99,264 25
Agents' balances .....	.....	.....	702 25	.....	.....	.....	.....	.....	120 00
Borrowed money .....	.....	.....	145,000 00	.....	.....	.....	.....	.....	.....
	.....	.....	.....	.....	.....	.....	.....	.....	TOTAL INCOME
	.....	.....	.....	.....	.....	.....	.....	.....	\$3,155,583 63

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,773,052 34	\$173,872 44	\$193,881 41	.....	\$21,408 12	.....	\$39 63	\$54 22	\$2,162,308 16
Reinsurance	594,879 36	16,427 23	.....	.....	2,609 12	.....	35 15	27 10	614,037 96
Salvage	26,781 44	6,067 22	3,503 15	.....	.....	.....	.....	.....	36,351 81
Net amt. paid policy-holders for losses..	1,151,391 54	151,377 99	190,378 26	.....	18,739 00	.....	4 48	27 12	1,511,918 39
Underwriting expenses. ....	.....	.....	\$1,263,052 79	.....	.....	.....	.....	.....	.....
Investment expenses .....	.....	.....	5,812 24	.....	.....	.....	.....	.....	.....
Dividends to stockholders.....	.....	.....	75,000 00	.....	.....	.....	.....	.....	.....
Borrowed money repaid.....	.....	.....	145,000 00	.....	.....	.....	.....	.....	.....
	.....	.....	.....	.....	.....	.....	.....	.....	Agents' balances charged off.....
	.....	.....	.....	.....	.....	.....	.....	.....	268 89
	.....	.....	.....	.....	.....	.....	.....	.....	Decrease by adjustment, book value of
	.....	.....	.....	.....	.....	.....	.....	.....	bonds and stocks.....
	.....	.....	.....	.....	.....	.....	.....	.....	30,850 00
	.....	.....	.....	.....	.....	.....	.....	.....	TOTAL DISBURSEMENTS
	.....	.....	.....	.....	.....	.....	.....	.....	\$3,031,902 30

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 58.5%; underwriting expenses, 46.8%; underwriting loss, 0.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 55.8%; expenses incurred, 44.7%; underwriting loss, 0.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$235,212,465; ocean marine, \$2,697,771; inland nav. and transp., \$4,216; tornado, etc., \$19,220,766; sprinkler leakage, \$259,639; riot, etc., \$715,334; net risks in force on business effective prior to January 1, 1921, \$257,296,299; net premiums in force on business on and after January 1, 1921, fire, \$2,464,806.39; ocean marine, \$67,988.82; inland nav. and transp., \$3.79; tornado, etc., \$83,786.97; sprinkler leakage, \$1,237.17; riot, etc., \$1,461.12; net premiums in force on business effective prior to January 1, 1921, \$2,526,070.59.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,824,970.56; loss from underwriting profit and loss items, \$6,340.95; total, \$2,818,629.61.

Losses incurred during 1921, \$1,578,189.19; underwriting expenses incurred during 1921, \$1,263,052.79; total, \$2,841,241.98.

Loss from underwriting during 1921, \$22,612.37.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$215,808.36; profit on investments during 1921, \$99,506.75; total, \$315,315.11.

Loss on investments during 1921, \$30,850; investment expenses incurred during 1921, \$5,812.24; total, \$36,662.24.

Gain from investments during 1921, \$278,652.87.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$278,652.87.

Losses: Underwriting, \$22,612.37; dividends, \$75,000; total, \$97,612.37.

Surplus, December 31, 1920, \$609,142.17; increase, \$181,040.50; surplus, December 31, 1921, \$790,182.67.

CONNECTICUT FIRE INSURANCE COMPANY.

30 Trinity Street, Hartford, Conn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$408,300 00	Cash in banks and office.....	830,251 83
Interest accrued thereon	5,835 94	Agents' balances not over three months due.	749,562 09
Loans on collateral security.....	10,000 00	Bills receivable	52,336 13
Interest accrued thereon.....	143 33	Reinsurance due on paid losses.....	62,393 42
Bonds and stocks owned.....	10,175,204 00	Other admitted assets.....	287 10
Interest due and accrued thereon.....	126,703 82	TOTAL ADMITTED ASSETS.....	\$12,421,017 66

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$813,233 62	\$265,907 16	\$79,808 40	\$15,616 58	\$18,524 82	\$6,891 63	\$3,731 10	\$882 22	\$1,304,655 53
Reinsurance	206,935 17		2,028 44		935 16	3,442 87	16 77		212,388 41
Net unpaid claims...	707,298 45	265,907 16	77,839 96	15,616 58	17,589 66	3,448 76	3,714 33	882 22	1,092,267 12
Unearned premiums.....			\$6,490,560 64						
Salaries, rents, etc.....			15,000 00						
Estimated taxes hereafter payable.....			200,000 00						
Contingent commissions, etc.....			25,000 00						
Estimated expense of investigation and adjustment of losses			10,000 00						
					TOTAL LIABILITIES, except capital.				\$7,832,827 76
					CAPITAL PAID UP.....				1,000,000 00
					NET SURPLUS				3,588,189 90
					TOTAL				\$12,421,017 66

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Connecticut in June, 1850, and began business in July of the same year with \$200,000 authorized capital (par value of shares, \$100 each). Its capital was increased from time to time up to December 31, 1905, when it stood at \$1,000,000. In 1906 the capital was reduced from \$1,000,000 to \$500,000, the difference being transferred to surplus account. At the same time \$500,000 of new stock was issued at a premium of \$500,000, adding \$1,000,000 to the company's resources.

During 1913 control of the company was purchased by interests allied with the Phoenix Insurance Company, of Hartford, Conn. Of the stock of this company, 9,988 shares out of 10,000 are held by the Phoenix Securities Company, a holding company which was organized for that purpose.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—This company is very well managed, in excellent repute, and has made excellent progress.

It is under the same general management as the Phoenix Insurance Company, of Hartford, Conn., and the Equitable Fire and Marine Insurance Company, of Providence, R. I.

It writes a full volume of business, but the liability is widely distributed. Its expense ratio has been about the average, and its average loss ratio moderate.

Its loss paying record is excellent under all conditions.

On December 31, 1921, the directors owned \$1.00 at par of the capital stock.

Its investments are high grade. The security valuations in the statement are those fixed by the Convention of Insurance Commissioners. The mortgages are upon improved property in Connecticut, Illinois and Minnesota, valued at over twice the amount loaned.

AFFILIATIONS.—Eastern Union, Western Union, Western Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire

Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference Eastern Tornado Association, Southern Tornado Association, and Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, Marine, automobile, tornado, tourists' baggage, earthquake, hail, explosion, registered mail, riot and civil commotion and sprinkler leakage insurance.

TERRITORY.—It is licensed in all of the States and Territories except Guam, Miss., Philippine Islands, Porto Rico and the Virgin Islands; it also operates in all the Provinces of Canada.

DIVIDENDS.—In recent years it has paid dividends as follows: 1900 to 1903, inc., 10%, 1904 and 1905, 12%; 1906, 9%; 1907 to 1909, inc., 12%; 1910 to 1912, 16%; 1913, 18%; also a special dividend of \$75 per share, or \$750,000; 1914, 16%; 1915, 1916 and 1917, respectively, 20%; 1918, 1919, 1920 and 1921, 25%.

OFFICERS.—President, Edward Milligan; vice-presidents, Geo. M. Lovejoy, John A. Cosmos and F. W. Bowers; secretaries, John A. Cosmos and George C. Long, Jr.; assistant secretaries, Henry P. Whitman, F. Minot Blake and Edward V. Chaplin, all of Hartford, Conn.

DIRECTORS.

Cooley, Francis R., banker.

Cosmos, John A., vice-president and secretary Connecticut Fire Insurance Company.

Howe, William T., retired.

Knox, John B., secretary Phoenix Fire Insurance Company.

Lovejoy, George M., vice-president Phoenix Fire Insurance Company.

Milligan, Edward, president Phoenix Fire Insurance Company.

Robinson, Lucius F., attorney.

Russell, Thomas W., general agent, Connecticut General Life Insurance Co.

CONNECTICUT FIRE INSURANCE COMPANY — *Continued.*

Temple, Thomas C., secretary Phoenix Fire Insurance Company.

Welch, Henry K. W., secretary J. B. Williams Company.
Whitmore, Franklin G., real estate.

STOCKHOLDERS' ANNUAL MEETING.—January; date fixed by board of directors.

DEPARTMENT AND GENERAL AGENTS.—

Pacific Department, Dick and Simpson, managers, San Francisco.

Canadian Department, J. W. Tatley, manager, Montreal.

Louisiana Department, J. B. Ross, manager, New Orleans.

Florida, Wm. Douglas, general agent, Jacksonville.

Colorado, New Mexico and Wyoming, G. L. Schuyler, general agent, Denver.

Farm Department, Webb M. Elliott, manager, Chicago, Ill.

Chicago, Ill., Cook County Department, A. I. Ullman, manager, 2133 Insurance Exchange.

Milwaukee, Wis., S. Herdegen, district manager, Broadway and Wisconsin street.

Brooklyn, N. Y., J. W. DeMott, general agent, 187 Montague street.

Maritime Provinces, F. J. G. Knowlton, general agents, St. John, N. B.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$8,370,597 36	\$235,004 50	\$449,760 03	\$95,760 74	\$488,785 19	\$511,474 19	\$24,308 90	\$23,485 55	\$10,199,389 46
Reinsurance	1,576,748 12		22,144 96		20,235 83	247,721 02	6,610 34	3,787 91	1,877,278 18
Return premiums....	1,696,080 53	55,831 97	104,963 99	23,442 30	75,654 88	8,967 73	7,655 27	9,584 33	1,982,181 50
Net premiums.....	5,097,768 71	179,172 53	322,884 08	72,318 44	392,824 48	254,785 44	10,043 29	10,132 81	6,339,929 78
Losses to prms. writ'n	53.8	144.9	76.3	89.1	44.9	34.4	52.3	3.8	
Interest, etc.			\$543,512 54						
Other income			9,067 28						
									TOTAL INCOME \$6,892,509 60

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$3,801,014 98	\$260,602 42	\$261,882 70	\$64,542 68	\$196,565 16	\$410,493 22	\$7,190 32	\$412 34	\$4,992,203 77
Reinsurance	1,027,726 28		7,883 85		10,316 50	195,438 79	1,575 01	23 37	1,243,268 80
Salvage	30,099 55	854 56	7,226 17	111 05	9 55		63 04		38,363 92
Net amt. paid policyholders for losses..	2,743,189 10	259,747 86	246,272 68	64,431 63	176,239 11	215,054 43	5,252 27	388 97	3,710,576 05
Underwriting expenses.			\$2,844,803 46						
Dividends to stockholders.....			279,000 00						
Loss on sale or maturity of bonds.....			61,924 40						
									Other disbursements 16,924 63
									TOTAL DISBURSEMENTS \$6,913,228 59

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 61.5%; underwriting expenses, 44.9%; underwriting loss, 2.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 59.8%; expenses incurred, 42.8%; underwriting loss, 2.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$557,575,955; ocean marine, \$4,275,285; motor vehicle, \$14,146,071; inland nav. and transp., \$1,884,820; tornado, etc., \$92,880,101; hail, \$3,256,471; sprinkler leakage, \$4,072,804; riot, etc., \$5,405,201; net risks in force on business effective prior to January 1, 1921, \$668,890,398; net premiums in force on business on and after January 1, 1921, fire, \$5,387,770; ocean marine, \$69,270; motor vehicle, \$298,027; inland nav. and transp., \$35,943; tornado, etc., \$410,387.39; hail, \$5,575; sprinkler leakage, \$5,744; riot, etc., \$12,592; net premiums in force on business effective prior to January 1, 1921, \$6,355,975.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$6,524,648.81; loss from underwriting profit and loss items, \$12,791.42; total, \$6,511,857.39.

Losses incurred during 1921, \$3,899,327.76; underwriting expenses incurred during 1921, \$2,794,803.46; total, \$6,694,131.22.

Loss from underwriting during 1921, \$182,273.83.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$555,223.34; profit on investments during 1921, \$300,449.05; total, \$855,672.39.

Loss on investments during 1921, \$61,924.40; investment expenses incurred during 1921, \$15,242.86; total, \$77,167.26.

Gain from investments during 1921, \$778,505.13.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$778,505.13.

Losses: Underwriting, \$182,273.83; dividends, \$279,000; total, \$461,273.83.

Surplus, December 31, 1920, \$3,270,958.60; increase, \$317,231.30; surplus, December 31, 1921, \$3,588,189.90.

CONSOLIDATED ASSURANCE COMPANY, LTD.,

London, England.

51 Beaver Street, New York.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,866,860 21	Agents' balances not over three months due.	—22,560 59
Interest due and accrued thereon.....	23,197 00		
Cash in banks and office.....	100,541 17	TOTAL ADMITTED ASSETS.....	\$1,968,037 79

CONSOLIDATED ASSURANCE COMPANY, LTD.—Continued.

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Parcel Post	Totals.
Total	\$589,988 00		\$6,347 00	\$13 00	\$362 00		\$118 00	8 00	\$596,812 00
Reinsurance	77,628 00		1,112 00	7 00	145 00		18 00		78,908 00
Net unpaid claims	512,340 00		5,235 00	6 00	217 00		98 00	8 00	517,904 00
Unearned premiums			\$851,934 80						
Contingent commissions, etc.			2,500 00						
Salaries, rents, etc.			7,500 00						
Estimated taxes hereafter payable			20,000 00						
Estimated expenses of investigation and adjustment of losses			7,768 56						
Home Office marine liabilities			35,069 05						
TOTAL LIABILITIES, except deposit capital									\$1,442,676 41
DEPOSIT CAPITAL,									\$200,000
NET SURPLUS, U. S. Branch, including deposit capital									525,361 38
TOTAL									\$1,968,037 79

GENERAL REVIEW.

HISTORY.—This company was established in 1903, being the oldest British reinsurance company in existence. The authorized capital is £600,000 all of which has been subscribed, there being 470,740 ordinary shares of £1 each, 2s called, and 129,260 ordinary shares of £1 each, fully paid, or a paid-up capital of £176,334.

It entered the United States for fire reinsurance and was licensed by the Insurance Department of the State of New York on February 21, 1920.

It wrote in the United States in previous years fire reinsurance through its representatives, Fester & Folsom, although not regularly admitted to this country.

HOME OFFICE RESOURCES.—The Home Office balance sheet as of December 31, 1920, showed the following: Total assets, £2,889,864 (\$14,449,320); capital paid in, £176,334 (\$881,670); insurance and reserve funds, £1,436,113 (\$7,180,565); profit and loss account, £106,202 (\$531,010).

MANAGEMENT AND REPUTATION.—This company bears an excellent reputation at home. The United States manager

is in excellent repute, and acts in a similar capacity for the State Assurance Company, Ltd., of Liverpool, England, and the Western Alliance Reinsurance Company, Ltd., of London, England. Mr. Hare was for many years United States manager of the Norwich Union Fire Insurance Society Ltd., of Norwich, England.

Henry L. Rosenfield, who acted as United States manager of this company since it entered the United States, resigned early in 1921.

It will write for the present fire reinsurance only.

The expenses are moderate but the loss ratio was high in 1921, and a considerable underwriting loss resulted.

UNITED STATES MANAGER.—Wm. Hare, 100 Maiden Lane, New York, N. Y.

UNITED STATES TRUSTEE.—The Bankers Trust Company of New York.

TERRITORY.—Licensed in Ark., Colo., Ill., Ia., La, Me., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., O., Pa., Tex. and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Earth- quake.	Totals.
Gross premiums	\$4,106,946 32		\$26,126 14	\$705 39	\$24,242 44	\$12,260 39	\$12,726 51	\$666 36	\$4,183,673 55
Reinsurance	624,056 70		4,435 24	74 50	5,156 41	2,953 42	2,657 12	76 13	639,309 52
Return premiums ..	1,364,989 84		15,588 49	51 60	8,846 90	4,246 11	2,810 18	133 11	1,396,668 23
Net premiums	2,117,899 78		6,102 41	579 29	10,239 13	5,060 86	7,359 21	457 12	2,147,697 80
Losses to prms. writ'n	70.9		63.2		3.3	6.7			
Interest, etc.			\$107,428 19						
Gross profit on sale or maturity of ledger assets			66,850 91						
Received from Home Office									129,503 75
TOTAL INCOME									\$2,451,480 65

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses	\$1,794,871 59		\$4,443 98		\$1,147 07		\$341 20	\$10 33	\$1,800,814 17
Reinsurance	275,540 63		572 29		805 91				276,918 83
Salvage	18,477 41		17 08						18,494 49
Net am't paid policy- holders for losses ..	1,500,853 55		3,854 61		341 16		341 20	10 33	1,505,400 85
Underwriting expenses ..			\$783,922 13						
Remitted to Home Office			621,489 98						
Other disbursements									2,475 35
TOTAL DISBURSEMENTS									\$2,913,288 31

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 74.7%; underwriting expenses, 36.5%; underwriting loss, 12.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 76.0%; expenses incurred, 36.8%; underwriting loss, 12.8%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,110,269.77.

Losses incurred during 1921, \$1,604,176.85.

Underwriting expenses incurred during 1921, \$776,940.69; total, \$2,381,117.54.

Loss from underwriting during 1921, \$270,847.77.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$114,108.29; profit on investments during 1921, \$250,346.39; total, \$364,454.68.

Loss on investments during 1921, \$140.63.

Investment expenses incurred during 1921, \$2,334.72; total, \$2,475.35.

Gain from investments during 1921, \$361,979.33.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$361,979.33; reserve from Home Office marine liabilities, \$418,578.75; remitted from Home Office, \$129,503.75; total, \$910,061.83.

Losses: Underwriting, \$270,847.77; remitted to Home Office, \$621,489.98; total, \$892,337.75.

Surplus, December 31, 1920, \$307,637.30; increase \$17,724.08; surplus, December 31, 1921, \$325,361.38.

CONTINENTAL INSURANCE COMPANY,

80 Maiden Lane, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$153,465 86	Agents' balances not over three months due	2,005,675 79
Mortgage loans on real estate.....	1,207,292 48	Bills receivable taken for fire risks.....	207,513 65
Interest due and accrued thereon.....	27,110 74	Interest on bank balances.....	1,546 13
Bonds and stocks owned.....	35,061,834 50	Other admitted assets.....	30,900 00
Interest due and accrued thereon.....	173,572 83	Reinsurance recoverable on paid losses....	61,211 33
Cash in banks and office.....	4,459,738 52	TOTAL ADMITTED ASSETS.....	\$43,389,861 83

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo. etc.	Totals.	
Total	\$2,256,858 23	\$698,135 50	\$222,427 24	\$117,047 72	\$29,417 89	\$1,200 00	\$5,345 47	\$19,535 00	\$3,340,967 05	
Reinsurance	748,370 77	275,191 00	61,584 40	91,379 50	5,938 44	670 00	1,002 50	680 00	1,182,816 61	
Net unpaid claims...	1,510,487 46	422,944 50	160,842 84	25,668 22	23,479 45	530 00	4,342 97	18,855 00	2,167,150 44	
Unearned premiums,	\$17,364,726 93		Principal unpaid on scrip or certificates of profit							26,152 00
Interest due and accrued.....	6,054 90		Other liabilities.....							506 07
Dividends to stockholders unpaid.....	1,000,000 00		TOTAL LIABILITIES, except capital.							\$21,250,562 72
Salaries, rents, etc.....	36,000 00		CAPITAL PAID UP.....							10,000,000 00
Estimated taxes hereafter payable.....	345,500 00		NET SURPLUS.....							12,139,299 11
Contingent commissions, etc.....	148,904 53		TOTAL							\$43,389,861 83
Estimated expense of adjustment.....	55,567 85									
Reserve for contingencies.....	100,000 00									

GENERAL REVIEW.

HISTORY.—This company began business in January, 1853, with a paid-in capital of \$500,000 (par value \$100 per share). In October, 1871, its capital was increased to \$1,000,000 by the sale of new stock, and in March, 1910, it was increased to \$2,000,000 by a stock dividend of \$1,000,000.

In January, 1916, the capital was increased to \$10,000,000 by a stock dividend of \$7,000,000 and the issuance of \$1,000,000 new stock at par. The number of shares was changed from 20,000, par value \$100 per share, to 400,000 shares, par value \$25 per share. Stockholders were given the right to subscribe at par for two shares of the new stock (par value \$25) for each share of the old stock held.

The Fidelity-Phenix Fire Insurance Company and the American Eagle Fire Insurance Company, of New York, are under the same management as this company.

This company guarantees policies issued as the "Continental Underwriters" and together with the Fidelity-Phenix guarantee policies entitled "Fidelity Underwriters," the latter issued in Canada only.

MANAGEMENT AND REPUTATION.—The underwriting policy of the company has been conservative and very successful. It has made steady progress and ranks as one of the leading companies of the country. It is backed by powerful interests. The directors owned at the end of 1921 \$1,210,125, par value, of the company's \$10,000,000 capital stock.

The conflagration hazard is carefully observed. The volume of business written is conservative in proportion to the company's net resources.

Its average expenses of operation are moderate and its loss ratio has been moderate. In 1920 the company made an underwriting profit of \$89,452 33. In 1921 it had a small underwriting gain, and a large gain from the increased value of securities resulted in an increase in surplus of \$3,092,027.11 after paying a large amount in dividends.

Its loss paying record is excellent under all conditions.

The Marine Office of America, 56 Beaver street, New York, represents the marine department of this company.

Its investments are excellent. The securities in this statement are carried at the actual market values as of December 31, 1921, and not at the higher average rates allowed by the Convention of Insurance Commissioners.

The real estate is a building at 158 Montague street, Brooklyn, valued at \$30,000, and property in Chicago upon which the company intends to erect a building for its use as an office and in which the Fidelity Phenix Insurance Company will have a one-half interest.

AFFILIATIONS.—Western Union, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, war risk, automobile, sprinkler leakage, explosion, tornado, tourists' baggage, registered mail, earthquake and hail insurance.

TERRITORY.—It is licensed in every State and Territory of the United States, except Guam and Hawaii. It also operates throughout Canada, Central America and Cuba, and is also a member of American Foreign Insurance Association which operates in Foreign Countries.

DIVIDENDS.—For some years previous to 1903, when it paid 30%, the rate was 25% per annum. In 1904 and 1905 it paid 36%; in 1906, 1907 and 1908, 45%; in 1909, 55%. In 1910 it paid \$750,000 cash dividends and a special stock dividend of \$1,000,000. The rate each year from 1911 to 1915, inclusive, was 50%. In 1916 it paid in January a cash dividend of 25% on \$2,000,000 capitalization, and in July, 5% on \$10,000,000; also a special stock dividend of \$7,000,000; 1917, 12%; 1918, 14%; 1919, 20%; 1920, 20%; 1921, 20%.

OFFICERS.—Chairman of the Board, Henry Evans; presi-

CONTINENTAL INSURANCE COMPANY — *Continued.*

dent, Norman T. Robertson; first vice-president, Paul L. Haid; second vice-presidents, J. R. Wilbur and Wm. Quaid; secretary and treasurer, Ernest Sturm; secretaries, F. R. Millard, C. W. Pierce, and Geo. A. Clarke; assistant secretaries, O. F. Grover, M. E. Moriarity, J. P. Breeden and Wm. C. Kirkland; auditor, Chas. E. Swan.

DIRECTORS.—

Bliss, Walter P., capitalist, New York.

Blumenthal, George, Lazard Freres, bankers.

Branch, John Kerr, vice-president Merchants National Bank, Richmond, Va.

Davison, George W., president Central Union Trust Co., New York.

Evans, Henry, chairman of the board.

Leonard, C. M., president Leonard Construction Company.
Matheson, William J., president Matheson Lead Co.
Reid, Daniel G., chairman of board, American Can Co.
Reynolds, George M., president Continental and Commercial National Bank, Chicago.

Riker, Samuel, Jr., lawyer.

Robertson, Norman T., president of company.

Schmidlapp, Carl J., vice-president Chase National Bank, New York.

Watts, Ridley, president Ridley Watts and Co.

Woodward, Wm., president Hanover National Bank, N. Y.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday in February.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$26,603,518 11	\$1,306,135 38	\$1,927,499 74	\$132,031 55	\$1,537,491 60	\$420,436 45	\$45,163 00	\$190,436 23	\$32,252,761 06
Reinsurance	8,880,274 40	567,049 52	490,483 17	74,625 15	473,105 43	148,959 93	16,157 70	62,542 08	10,713,197 38
Return premiums.....	4,309,505 23	182,059 02	537,820 08	7,301 39	134,336 44	1,773 96	9,220 07	55,103 91	5,237,120 05
Net premiums.....	13,413,738 48	647,026 84	899,196 54	50,105 01	930,049 73	269,752 56	19,785 23	72,789 24	16,302,443 63
Losses to prms. writ'n	56.1	69.2	78.2	152.8	24.7	71.9	41.3	10.0	
Interest, etc.			\$2,285,738 29						
Gross profit on sale or maturity of ledger assets			337,964 00						
Gross increase by adjustment in book value									
of ledger assets.....								3,195,236 00	
Other income									748 42
TOTAL INCOME.									\$22,122,130 34

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$10,509,280 79	\$324,875 38	\$1,052,479 73	\$175,387 42	\$275,168 70	\$330,327 00	\$11,231 27	\$10,006 51	\$13,188,757 60
Reinsurance	2,919,611 06	344,889 00	321,758 44	89,811 22	45,287 45	135,246 11	2,996 45	2,696 30	3,862,268 63
Salvage	66,807 12	32,072 59	27,171 63	9,001 47	20 00	912 63	84 27		136,069 71
Net amt. paid policy-holders for losses..	7,522,862 01	447,914 29	703,549 66	76,574 73	229,861 25	194,168 26	8,180 55	7,308 51	9,190,419 26
Underwriting expenses.			\$7,523,488 35						
Dividends to stockholders.....			2,000,000 00						
Other disbursements.....									790,553 52
TOTAL DISBURSEMENTS									\$19,504,461 13

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 57.1%; underwriting expenses, 46.1%; underwriting profit, 0.3%.

RATIO TO PREMIUMS EARNED.—Losses incurred, 55.2%; expenses incurred, 43.8%; underwriting profit, 0.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$1,460,011,832; ocean marine, \$30,984,050; motor vehicle, \$41,333,360; inland nav. and trans., \$977,488; tornado, etc., \$202,064,881; sprinkler leakage, \$5,879,829; riot, etc., \$29,256,413; net premiums in force on business on and after January 1, 1921: Fire, \$14,386,558.90; ocean marine, \$325,445.89; motor vehicle, \$937,614.31; inland nav. and trans., \$22,321.43; tornado, etc., \$941,528.92; sprinkler leakage, \$21,059.40; riot, etc., \$71,028.90.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$16,866,423.50; loss from underwriting profit and loss items, \$97,443.11; total, \$16,768,980.39.

Losses incurred during 1921, \$9,319,596.53; underwriting expenses incurred during 1921, \$7,398,281.72; total, \$16,717,878.25.

Gain from underwriting during 1921, \$51,102.14.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$2,322,555.16; profit on investments during 1921, \$3,533,200; total, \$5,855,755.16.

Loss on investments during 1921, \$744,524.25; investment expenses incurred during 1921, \$70,305.94; total, \$814,830.19.

Gain from investments during 1921, \$5,040,924.97.

GAIN AND LOSS EXHIBIT, 1921.—Gains; Underwriting, \$51,102.14; investments, \$5,040,924.97; total, \$5,092,027.11.

Loss from dividends, \$2,000,000.

Surplus, December 31, 1920, \$9,047,272; increase, \$3,092,027.11; surplus, December 31, 1921, \$12,139,299.11.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DEC. 31, 1921

Bonds and Stocks owned.....	\$590,845 00
Interest due and accrued thereon.....	8,517 16
Cash in banks and office.....	36,606 29
Agents' balances not over three months due.	76,804 13

TOTAL ADMITTED ASSETS..... \$712,772 58

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.

Fire, net unpaid claims, \$36,283.90; motor vehicle, \$3,215.00; tornado, etc.	\$988 10
TOTAL	\$40,487 00

Unearned premiums: Fire, \$293,816.13; other than fire, \$13,913.34; total.....	307,729 47
Estimated taxes hereafter payable.....	14,824 10

TOTAL LIABILITIES, except capital.	\$363,040 57
NET SURPLUS Canadian Branch	349,732 01

TOTAL .. \$712,772 58

CONTINENTAL INSURANCE COMPANY — *Continued.*

INCOME, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums....	\$679,974 54	.....	\$30,637 86	.....	\$2,014 36	\$147,003 68	.....	\$27,321 04	\$336,961 48
Reinsurance	39,032 73	.....	480 42	.....	51 96	.....	.....	6,005 47	45,570 63
Return premiums...	144,276 97	.....	9,253 72	.....	303 96	1,022 03	.....	14,431 84	169,288 52
Net premiums.....	496,664 79	.....	20,903 72	.....	1,658 44	145,981 65	.....	6,883 73	672,092 33
Losses to prms. writ'n	57.7	.....	86.8	.....	61.6	102.1	.....	.....	.....
Interest, etc .....	.....	.....	15,074 07	.....	TOTAL INCOME .....	.....	.....	.....	\$687,166 40

DISBURSEMENTS, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses.....	\$421,878 25	.....	\$24,357 44	.....	\$1,177 75	\$153,356 34	.....	.....	\$600,769 78
Reinsurance	134,423 18	.....	5,159 60	.....	158 01	3,293 20	.....	.....	143,031 99
Salvage	578 65	.....	1,038 18	.....	.....	912 63	.....	.....	2,529 46
Net amt. paid policyholders for losses	286,876 42	.....	18,159 66	.....	1,021 74	149,150 51	.....	.....	465,206 33
Underwriting expenses .....	.....	.....	293,254 69	.....	TOTAL DISBURSEMENTS .....	.....	.....	.....	\$748,463 02

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 74.7%; underwriting expenses, 43.6%; underwriting loss, 17.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 73.8%; expenses incurred, 43.5%; underwriting loss, 17.3%.

MISCELLANEOUS.—Net risks in force on business on and after Jan. 1, 1921, \$44,972,190.00; net risks in force on business effective prior to Jan. 1, 1921, \$182,193.28; net premiums in force on business on and after Jan. 1, 1921, fire, \$499,469.33; motor vehicle, \$19,190.64; tornado, etc., \$1,765.41; total, \$9,228.09; net premiums in force on business effective prior to Jan. 1, 1921, \$219,721.32.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$679,931.87.

Losses incurred during 1921, \$502,071.68; underwriting expenses incurred during 1921, \$296,052.23; total, \$798,123.91.

Loss from underwriting during 1921, \$118,192.04.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$8,517.16; profit on investments during 1921, \$90,040.00.

Gain from investments during 1921, \$98,557.16.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$98,557.16.

Loss from underwriting, \$118,192.04.

Surplus, December 31, 1920, \$330,099.13; increase, \$19,634.88; surplus, December 31, 1921, \$349,732.01.

CONTINENTAL FIRE AND CASUALTY COMPANY

Huron and Erie Building, Winnipeg, Manitoba.

GENERAL REVIEW.

HISTORY.—This company began business October 26, 1909. Its authorized capital is \$500,000, \$441,700 of which has been subscribed, and \$55,337.50 paid in. The name of the company was formerly the Continental Fire Insurance Company, and was changed to the present title in 1921.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company transacts a moderate volume of business compared to its net resources. The management of the company was formerly in the hands of M. J. A. M. de la Giclais, but control was secured by the present directors and officers November 1, 1921.

The securities owned are war loan bonds and municipal and school debentures, which yield a good return. The company's expense ratio has been high, due in part to the small volume of business transacted. Its loss ratio in 1919 and 1920 was low.

The surplus decreased \$4,232.45 in 1917 and \$1,280.72 in 1918, due in part to the increase of unearned premium

liability. In 1919 the surplus increased \$5,995.43, and in 1920 \$2,300.19.

This company had not, at the time of going to press, furnished us with financial statement as of December 31, 1921, and report of its operations in 1921. The comments upon its assets and operations contained in this report, are made from information previously furnished to us.

KINDS OF INSURANCE WRITTEN.—Fire, health and accident, automobile, bonding and transportation insurance.

TERRITORY.—It operates in Alberta, Manitoba and Saskatchewan.

DIVIDENDS.—In 1913 the company paid \$1,917; in 1914 \$2,157.50; in 1915, \$1,767; none since.

OFFICERS.—President, D. W. McCuaig; vice-president, A. E. Hom; secretary and treasurer, G. S. Francis.

DIRECTORS.—

J. W. Storms, farmer, Emerson, Man.; R. W. Craig, Barrister firm; McDonald Craig, Farn & Armstrong.

STOCKHOLDERS' ANNUAL MEETING.—January 24th.

GENERAL AGENT.—C. J. Campbell & Co., Calgary.

CORCORAN FIRE INSURANCE COMPANY.

604 Eleventh Street, N. W., Washington, D. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$68,966 61
Mortgage loans on real estate.....	237,925 00
Interest due and accrued thereon.....	4,233 41
Bonds and stocks owned.....	20,000 00
Interest due and accrued thereon.....	111 25
Cash in banks and office.....	14,784 75
Agents' balances not over three months due.....	1,819 29

TOTAL ADMITTED ASSETS..... \$347,840 31

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Net unpaid claims	\$315 80
Unearned premiums	33,511 15
Estimated taxes hereafter payable.....	3,335 66
Contingent commissions, etc.....	1,164 83

TOTAL LIABILITIES, except capital. \$38,327 44
 CAPITAL PAID UP..... 100,000 00
 NET SURPLUS 209,512 87

TOTAL \$347,840 31

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the District of Columbia in 1873 with \$100,000 authorized capital. It transacts a small local business in the District of Columbia.

The par value of the stock is \$50 per share.

MANAGEMENT AND REPUTATION.—The company is small but in good repute. Its business is almost entirely confined to dwellings, apartments, and their contents.

The directors owned December 31, 1921, \$21,450, par value, of its \$100,000 capital stock.

Its expenses are small in amount but high in proportion to premium income; its loss ratio is very low. Its loss paying record is excellent. Its investments are of good character.

The real estate shown in the assets consists of two pieces, located 604 and 606 Eleventh street, Washington, D. C., carried at cost. The mortgages are secured by District of Columbia real estate valued at more than double the amount of the mortgages.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—District of Columbia only.

DIVIDENDS.—In recent years it has paid dividends of 10%; total dividends since organization, \$378,000.

OFFICERS.—President, Wm. E. Edmonston; vice-president, Frank McClelland; secretary, Louis R. Peak; assistant secretary, F. H. Ridgway.

DIRECTORS.—

Clark, Watson F., real estate.
 Cumbe, Albert T., lawyer and real estate.
 Edmonston, William E., president of company, lawyer, president Real Estate and Columbia Title Insurance Co.
 Jackson, B. Lowndes, real estate.
 Marsh, Albert F., retired.
 McClelland, Frank, Washington Gas Light Co.
 Peak, Louis R., secretary of company.
 Reeside, Frank P., secretary Equitable Cooperative Bldg. Association.

Weaver, Robert D., president Georgetown Gas Light Co.

STOCKHOLDERS' ANNUAL MEETING.—First Monday in April.

INCOME, 1921.

Fire: Gross premiums, \$29,441.54; reinsurance, \$5,536.83; return premiums, \$1,527.50; net premiums.....	\$22,377 21
Interest, etc.	13,867 82
Liberty bond interest.....	777 50
Interest on deposits.....	64 13
Rents	8,589 96
Other items	281 93
TOTAL INCOME	\$45,958 55

DISBURSEMENTS, 1921.

Fire: Net amount paid policyholders for losses	\$3,271 10
Underwriting expenses	17,950 91
Dividends to stockholders.....	10,000 00
Other disbursements	4,669 67
TOTAL DISBURSEMENTS	\$35,891 68

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 14.6%; losses incurred, 15.8%; underwriting expenses, 80.2%; underwriting loss, 20.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 18.7%; expenses incurred, 106.1%; underwriting loss, 24.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$4,601,224.87; net risks in force on business effective prior to January 1, 1921, \$13,265,191.87; net premiums in force on business on and after January 1, 1921, \$23,389.30; net premiums in force on business effective prior to January 1, 1921, \$40,043.48.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$18,856.74.

Losses incurred during 1921, \$3,537.40; underwriting expenses incurred during 1921, \$20,016.09; total, \$23,553.49.

Loss from underwriting during 1921, \$4,696.75.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$23,517.90.

Investment expenses incurred during 1921, \$1,398.57.

Gain from investments during 1921, \$22,119.33.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments \$22,119.33.

Losses: Underwriting, \$4,696.75; dividends, \$10,000; total, \$14,696.75.

Surplus, December 31, 1920, \$202,090.29; increase, \$7,422.58; surplus, December 31, 1921, \$209,512.87.

COUNTY FIRE INSURANCE COMPANY,

110 South Fourth Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$50,200 00
Mortgage loans on real estate.....	7,000 00
Interest due and accrued thereon.....	190,00
Bonds and stocks owned.....	1,420,502 00
Interest due and accrued thereon.....	10,691 11
Cash in banks and office.....	39,260 36
Agents' balances not over three months due	75,686 91
Perpetual deposits, other companies.....	1,303 75
Reinsurance due on losses paid.....	55 78
Philadelphia Fire Underwriters Association deposit	100 00

TOTAL ADMITTED ASSETS..... \$1,604,989 91

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, total, \$142,308.08; reinsurance, \$108,889.05; net unpaid claims	\$33,419 03
Tornado, etc., total, \$16.75; reinsurance, \$16.75.	
TOTALS, total, \$142,324.83; reinsurance, \$108,905.80; net unpaid claims....	\$33,419 03
Unearned premiums	277,379 77
Amount reclaimable on perpetual deposits.	131,027 27
Salaries, rents, etc.....	4,000 00
Estimated taxes hereafter payable.....	26,000.00
Contingent commissions, etc.....	3,190 00
10% perpetual deposits other companies...	130 37

TOTAL LIABILITIES, except capital.	\$475,146 44
CAPITAL PAID UP.....	500,000 00
NET SURPLUS	629,843 47

TOTAL \$1,604,989 91

GENERAL REVIEW.

HISTORY.—This company was incorporated in 1832 under the laws of Pennsylvania, under a perpetual charter, with an authorized capital of \$400,000, as the Fire Insurance Company of the County of Philadelphia. It began business in 1833 with \$100,000 paid-in capital. In 1880 its capital was increased to \$200,000 and in 1883 to \$400,000. In 1915 \$100,000 was contributed to the surplus.

Its present title was adopted on December 7, 1905.

A controlling interest in the company's stock was acquired late in March, 1914, by the New Hampshire Fire Insurance Company of Manchester. That company reinsured the entire liability of this company as of June 30, 1915. Since that date all business written has been automatically reinsured, to a large extent, in the New Hampshire Fire. In 1921 the capital was increased to \$500,000, the additional \$100,000 having been paid in and \$300,000 was contributed to surplus.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company now is under practically the same management as the New Hampshire Fire Insurance Company, a large successful company in excellent repute. In the statement below we show income, disbursements and ratios upon the net basis, but show also the net premiums and losses including the business ceded by reinsurance to the parent company.

The expense ratio, when the business ceded to the parent company is taken into account, is low, and the loss ratio normal.

Its directors are substantial and of high business standing, and on December 31, 1921, owned \$2,400 par value of the capital stock of the company of \$500,000.

The company is in excellent repute concerning its general treatment of loss claims. Its investments are of good character. The security valuations are those fixed by the Convention of Insurance Commissioners.

The largest item of real estate is a four-story brick and stone office building on the west side of Fourth street, Philadelphia, carried at \$48,000. There are five other small Philadelphia properties, all conservatively valued.

The mortgage loans are upon improved Philadelphia property, worth over twice the amount loaned.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—It is licensed in Cal., Colo., Conn., D. C., Fla., Ga., Ill., Ind., Iowa, Kan., Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont., Neb., N. H., N. J., N. Y., N. C., Ohio, Okla., Pa., R. I., Tenn., Texas, Utah, Va., Wash., W. Va., Wis. and Wyo.

DIVIDENDS.—It paid 6% dividends for many years until 1906, and 8% each year up to July, 1914, when a dividend of 50% was paid in connection with the purchase of control mentioned above. No dividend was paid in 1915 or 1916. In 1917, 1918, 1919 and 1921 it paid dividends of 5%.

OFFICERS.—President, Charles R. Peck; vice-president, Frank W. Sargeant; treasurer, Nathan P. Hunt; secretaries, Frank E. Martin, William B. Burpee, George A. French and Charles E. Chase; assistant secretaries, Gilman McAllaster, Victor E. Stevens and George W. Swallow.

DIRECTORS.—

Alexander, Jos. S., Pittsburgh, Pa., of McCandless, Colingwood and Alexander, insurance agents.

Allen, J. Burns, Philadelphia, Pa., of Chas. Tredick & Co., insurance agents.

Burpee, Frank H., Philadelphia, Pa., with John J. Felin & Co., beef packers.

Carpenter, Frank P., Manchester, N. H., president Mechanics Savings Bank.

Creighton, Wm. G., Lockhaven, Pa., fire insurance field man.

Heard, Arthur M., Manchester, N. H., president Amoskeag National Bank.

Hunt, N. P., Manchester, N. H., president Merchants National Bank.

Joseph, E. S., Harrisburg, Pa., fire insurance agent.

COUNTY FIRE INSURANCE COMPANY—Continued.

Parker, Walter M., Manchester, N. H., president Manchester National Bank.

Peck, Chas. R., Philadelphia, Pa., president County Fire Insurance Co.

Sargeant, Frank W., Manchester, N. H., president New Hampshire Fire Insurance Co.

Wannemacher, C. R., Philadelphia, Pa., Arnold and Wannemacher, insurance agents.

Wilson, S. M. Pittsburgh, Pa., fire insurance field man.

STOCKHOLDERS' ANNUAL MEETING.—Third Monday in January.

GENERAL AGENTS AND DEPARTMENTS.—

Southwestern Department, Trezevant, & Cochran, Dallas, Texas.

Pacific Coast Department, A. T. Bailey, San Francisco, Calif.

Rocky Mountain Department, G. L. Schuyler Agency, Denver, Colo.

INCOME, 1921.

Fire, gross premiums, \$1,250,773.54; reinsurance, \$714,979.17; return premiums, \$228,203.21; net premiums.....	\$307,591 16
Tornado, etc., gross premiums, \$9,894.27; reinsurance, \$8,470.29; return premiums, \$1,423.98.	
TOTALS, gross premiums, \$1,260,667.81; reinsurance \$723,449.46; return premiums, \$229,627.19; net premiums.	\$307,591 16
Deposit premiums on perpetual risks.....	74 40
Interest, etc.	65,913 97
Discount perpetual premium.....	697 68
Premium 1,000 shares new capital stock...	300,000 00
Gross profit on sale on maturity of bonds ..	320 00
TOTAL INCOME	\$674,597 21

DISBURSEMENTS, 1921.

Fire, gross amount paid for losses, \$502,470.23; reinsurance, \$360,799.47; salvage, \$1,553.69; net amount paid policyholders for losses.....	\$140,117 07
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Tornado, etc., gross amount paid for losses \$521.27; reinsurance, \$521.27.

TOTALS, gross amount paid for losses, \$502,991.50; reinsurance, \$361,320.74; salvage, \$1,553.69; net amount paid policyholders for losses.....

Underwriting expenses.....	146,905 15
Dividends to stockholders.....	25,030 00
Deposit premiums returned.....	7,848 88
Loss adjustment expense.....	1,132 55
Other disbursements	2,580 76

TOTAL DISBURSEMENTS \$323,614 41

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 45.5%; losses incurred, 46.7%; underwriting expenses, 47.7%; underwriting loss, 0.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 48.4%; expenses incurred, 52.8%; underwriting loss, 0.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$32,272,126; net risks in force on business effective prior to Jan. 1, 1921, \$25,311,982; net premiums in force on business on and after Jan. 1, 1921, \$295,571.82; net premiums in force on business effective prior to Jan. 1, 1921, \$222,292.13.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$296,877.06; gain from underwriting profit and loss items, \$900.56; total, \$297,777.62.

Losses incurred during 1921, \$143,808.58; underwriting expenses incurred during 1921, \$156,895.15; total, \$300,703.73.

Loss from underwriting during 1921, \$2,926.11.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$65,776.61; profit on investments during 1921, \$66,787.12; total, \$132,563.73.

Investment expenses incurred during 1921, \$3,036.56.

Gain from investments during 1921, \$129,527.17.

GAIN AND LOSS EXHIBIT, 1921—Gains: Investments, \$129,527.17; capital stock, \$300,000.00; total, \$429,527.17.

Losses: Underwriting, \$2,926.11; dividends, \$25,000.00; total, 27,926.11.

Surplus, December 31, 1920, \$228,242.41; increase, \$401,601.06; surplus, December 31, 1921, \$629,843.47.

LA CUBANA COMPANIA NACIONAL DE SEGUROS,
Havana, Cuba

UNITED STATES BRANCH, 110 WILLIAM STREET. NEW YORK CITY, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$864,715 00
Interest due and accrued thereon.....	12,453 22
Cash in banks and office.....	79,410 18
Agents' balances not over three months due.	22,400 61

TOTAL ADMITTED ASSETS \$978,979 01

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Net unpaid claims: Fire, \$37,990.79; motor vehicle, \$611; tornado, \$603.20; sprinkler leakage, \$45; total	\$39,249 99
Unearned premiums	497,213 62
Salaries, rents, etc.	18,793 61
Estimated taxes hereafter payable.....	7,500 00
Estimated expenses of adjustments of losses	654 17

TOTAL LIABILITIES, except deposit capital

\$563,411 39

DEPOSIT CAPITAL \$200,000

NET SURPLUS, U. S. Branch, including

deposit capital 415,567 62

TOTAL \$978,979 01

LA CUBANA COMPANIA NACIONAL DE SEGUROS—Continued.

GENERAL REVIEW.

HISTORY.—This company was founded in January, 1918. The authorized capital is \$5,000,000 and paid capital, \$1,250,000.

The company entered the United States to do a fire re-insurance business by making the necessary capital deposit with the New York State Insurance Department, May 11, 1921.

MANAGEMENT AND REPUTATION.—Fester, Fothergill & Hartung, United States managers for the company, also represent as United States managers, the Northern Insurance Company of Moscow, Russia; Union & Phenix Espanol Insurance Company, Madrid, Spain; Warsaw of Poland; Nippon of Japan; Alpha General Insurance Company of Calcutta, India, and the European General Insurance Com-

pany of London, England, all of which are transacting a reinsurance business in the United States.

HOME OFFICE RESOURCES.—The Home Office statement of the company submitted shows as of December 31, 1919, total assets of \$1,753,980.31; authorized capital, \$5,000,000; capital paid in, \$1,250,000, and surplus, \$254,987.03.

KINDS OF INSURANCE WRITTEN.—Fire, auto, tornado, sprinkler leakage, riot, tourist baggage, flood and water damage insurance.

UNITED STATES TRUSTEE.—The Bankers Trust Company of New York City.

TERRITORY.—It is licensed in Ark., Colo., Ill., Iowa, La., Me., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Classes.	Totals.
Gross premiums.....	\$547,340 31		\$2,230 07		\$2,903 74		\$2,509 79	\$2,003 19	\$557,077 10
Return premiums.....	7,024 03				57 14		26 94		7,108 11
Net premiums.....	540,316 28		2,230 07		2,836 60		2,482 85	2,003 19	549,968 99
Interest, etc.			\$9,009 89						
Received from Home Office			539,451 43						
					TOTAL INCOME				\$1,098,430 31

DISBURSEMENTS, U. S. BRANCH, 1921.

Net amount paid policyholders for losses..	\$3,142 92	TOTAL DISBURSEMENTS	\$180,122 32
Underwriting expenses	176,979 40		

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 0.6%; losses incurred, 7.7%; underwriting expenses, 33.2%; underwriting loss, 35.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 80.3%; expenses incurred, 384.6%; underwriting loss, 365.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$83,543,907; net risks in force on business effective prior to January 1, 1921, \$8,475,611; net premiums in force on business on and after January 1, 1921, fire, \$749,723.83; motor vehicle, \$3,898.87; tornado, \$4,181.74; water damage, \$3.45; sprinkler leakage, \$3,809.14; riot, etc., \$3,467.97; tourists baggage, \$66.76; flood, \$39.95; net premiums in force on business effective prior to January 1, 1921, \$87,366.38.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$52,755.37.

Losses incurred during 1921, \$42,392.91; underwriting expenses incurred during 1921, \$202,906.56; total, \$245,299.57.

Loss from underwriting during 1921, \$192,544.10.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$21,463.11; profit on investments during 1921, \$48,217.80; total, \$69,680.91.

Investment expenses incurred during 1921, \$1,020.62.

Gain from investments during 1921, \$68,660.29.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$68,660.29; remitted from Home Office, \$539,451.43; total, \$608,111.62.

Loss from underwriting, \$192,544.10.

Surplus, December 31, 1921, \$415,567.62.

DES MOINES REINSURANCE FIRE COMPANY,

415 W. Fifth Street, Des Moines, Iowa. .

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$391,650 00	Agents' balances not over three months due	11,452 47
Interest due and accrued thereon.....	13,766 18	Interest accrued on bank balances.....	243 62
Bonds and stocks owned.....	11,652 94	Reinsurance or paid losses.....	4,821 58
Interest due and accrued thereon.....	512 86		
Cash in banks and office.....	196,082 84	TOTAL ADMITTED ASSETS.....	\$630,182 49

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$5,920 62		\$113 73		\$94 00				\$6,128 35
Reinsurance	21,392 26		63 53						21,455 79
Net unpaid claims...	64,328 36		30 20		94 00				64,672 56
Unearned premiums: Fire, \$165,001.08; other than fire, \$4,099.33; total.....			\$169,100 41						
Salaries, rents, etc.....			44 40						
Estimated taxes hereafter payable.....			4,500 00						
Funds held under reinsurance treaties.....			63,767 52						
Other liabilities			850 76						
					TOTAL LIABILITIES, except capital.				\$302,935 65
					CAPITAL PAID UP.....				300,000 00
					NET SURPLUS				27,246 84
					TOTAL				\$630,182 49

DES MOINES REINSURANCE FIRE COMPANY — *Continued.*

GENERAL REVIEW.

HISTORY.—This company was incorporated July 2, 1919, as the "Re-insurance Fire Company," with an authorized capital of \$500,000, of which \$100,000 was subscribed and paid in, and with a surplus of \$100,000. Stock, par value \$100 per share, was sold at \$200 to provide the surplus. The company was licensed January 10, 1920. On April 27, 1920, the name of the company was changed to the present title.

During 1920 additional capital of \$182,950 was paid in. The total amount paid in by stockholders to December 31, 1920, was \$648,340; \$157,175.17 commission was paid for selling the stock, a cost of 24.2%, which is high.

On March 22, 1921 the authorized Capital was reduced to \$300,000, and in 1921 \$17,050 additional capital was paid in making the capital fully paid, and \$5,775 was contributed to surplus.

MANAGEMENT AND REPUTATION.—The president, P. J. Clancy, has been for the past twelve years engaged in the local agency business in Des Moines and his is one of the prominent agencies in that city. His previous connection was with local companies, such as the Hawkeye Insurance Company of Des Moines, which some twelve years ago passed out of existence through reinsurance.

Starting as a stenographer, he served in various capacities, being finally promoted to chief examiner of the Hawkeye Insurance Company and being elected in 1907 secretary of the Commercial Fire Insurance Company.

The secretary and underwriter, Frank E. Hathorn, has been in the insurance business since 1893, when he started with the Farmers Insurance Company of Cedar Rapids, Iowa, as an endorsement clerk. After having served in numerous capacities he became an examiner, handling the Iowa field. In 1899 he resigned from that company and for three years was a local agent in Cedar Rapids, selling out his agency to become special agent of the Farmers Insurance Company for the Iowa field. He left that com-

pany in 1905 and was State Agent of the Hanover Fire Insurance Company, of New York, resigning from that Company to assume his present position. He is in good repute.

It has operated too short a time to have established records.

1920 was the first year of its operations, and it wrote a substantial volume of business, requiring a corresponding unearned premium liability.

In 1921 its loss ratio was high and it had a comparatively heavy underwriting loss.

The valuations of securities in the statement are those fixed by the Convention of Insurance Commissioners.

The company transacts a reinsurance business.

TERRITORY.—Ark., Cal., Ind., Iowa, Kan., La., Mich., Mont, Nev., N. H., N. J., N. Y., Ohio, Pa., S. D., Tex., W. Va. and Wis.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, automobile and hail reinsurance.

OFFICERS.—President, P. J. Clancy; vice-president, J. S. Rawson; secretary, F. E. Hathorn; treasurer, Taylor Grimes; assistant secretary, Joseph I. Brody.

DIRECTORS.—

Clancy, P. J., Des Moines, Iowa.

Brody, Joseph, Des Moines, Iowa.

Rawson, J. S., Des Moines, Iowa.

Bolton, Ralph, Des Moines, Iowa.

Grimes, Taylor, Des Moines, Iowa.

Hathorn, C. M., Des Moines, Iowa.

Hathorn, F. E., Des Moines, Iowa.

Miller, E. W., Guthrie Center, Iowa.

Shaw, H. N., Winterset, Iowa.

Shaw, M. J., Winterset, Iowa.

Dee, H. W., Mt. Vernon, Iowa.

STOCKHOLDERS' ANNUAL MEETING.—Third Tuesday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$609,514 08		\$4,541 39		\$19,065 04		\$157 87	\$741 84	\$634,620 22
Reinsurance	154,686 15		474 02		10,935 56				166,105 73
Return premiums....	178,169 77		3,283 77		6,435 00		63 33	221 96	188,178 83
Net premiums.....	276,648 16		783 60		2,294 48		89 54	519 88	280,335 66
Losses to prms. writ'n	75.0		915.0		30.9		30.0		
Interest, etc.			\$19,990 90						5,775 00
Increase in liabilities during the year on account of reinsurance treaties.....			60,443 43						640 29
					Stockholders contributed to surplus.....				5,775 00
					Other income				640 29
					TOTAL INCOME				\$367,185 28

DISBURSEMENTS, 1921

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$228,851 94		\$7,453 00		\$726 87		\$27 14		\$237,060 95
Reinsurance	19,858 51		37 50		16 99				20,013 00
Salvage	1,329 51		243 35						1,572 86
Net amt. paid policyholders for losses..	207,563 92		7,174 15		709 88		27 14		215,475 09
Underwriting expenses.....			\$125,802 15						
Other disbursements.....			28,182 50						
					TOTAL DISBURSEMENTS				\$369,459 74

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 89.6%; underwriting expenses, 44.8%; underwriting, 32.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 88.4%; expenses incurred, 43.5%; underwriting loss, 32.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$22,599,133; net risks in force on business effective prior to January 1, 1921, \$5,861,812; net premiums in force on business on and after

January 1, 1921, \$246,374.27; motor vehicle, \$1,079.41; tornado, etc., \$4,090.18; sprinkler leakage, \$135.11; riot, etc., \$445.31; net premiums in force on business effective prior to January 1, 1921, \$64,304.95.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$284,231.01.

Losses incurred during 1921, \$251,411; underwriting expenses incurred during 1921, \$123,873.10; total, \$375,284.10.

DES MOINES REINSURANCE FIRE COMPANY—Continued.

Loss from underwriting during 1921, \$91,053.09.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$23,715.64; profit on investments during 1921, \$740.29; total, \$24,455.93.

Investment expenses incurred during 1921, \$595.

Gain from investments during 1921, \$23,860.93.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments,
\$23,860.93.

Losses: Underwriting, \$91,053.09; other sources, \$8,920; total, \$99,973.09.

Surplus, December 31, 1920, \$103,359; decrease, \$76,112.16; surplus, December 31, 1921, \$27,246.84.

DETROIT FIRE AND MARINE INSURANCE COMPANY,

625 Shelby Street, Detroit, Mich.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$146,213 25	Interest due and accrued thereon.....	25,148 42
Mortgage loans on real estate.....	834,661 00	Cash in banks and office.....	142,446 92
Interest due and accrued thereon.....	11,773 33	Agents' balances not over three months due..	227,140 39
Loans on collateral security.....	21,200 00	Other admitted assets.....	6 77
Interest due and accrued thereon.....	177 07		
Bonds and stocks owned.....	1,887,470 99	TOTAL ADMITTED ASSETS.....	\$3,296,238 14

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$194,143 42			\$94 32	\$281 20				\$194,518 94
Reinsurance	56,924 57								56,924 57
Net unpaid claims...	137,218 85			94 32	281 20				137,504 87
Unearned premiums: Fire, \$1,024,336.81; other than fire, \$229,971.39; total.....			\$1,254,308 20		Contingent commissions, etc.....				10,000 00
Salaries, rents, etc.....			1,000 00		TOTAL LIABILITIES, except capital..				\$1,440,702 57
Estimated taxes hereafter payable.....			35,000 00		CAPITAL PAID UP.....				500,000 00
Estimated expenses of investigation and ad- justment of losses.....			2,800 00		NET SURPLUS				1,355,535 57
					TOTAL				\$3,296,238 14

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Michigan in January, 1866, with \$500,000 authorized capital (par value of shares, \$50), and began business March 14, 1866, with \$100,000 capital paid in. In 1873 its paid-in capital was increased to \$150,000. The balance of the authorized capital of \$500,000 was paid in by stock dividends amounting to \$350,000, as follows: 1876, \$100,000; 1881, \$50,000; 1887, \$50,000; 1891, \$50,000, and 1896, \$100,000.

Policies under the title Niagara-Detroit Underwriters were formerly guaranteed by this company, the Niagara Fire Insurance Company of New York and the Michigan Fire and Marine Insurance Company of Detroit, Mich., but this company no longer guarantees this Underwriters' policy.

MANAGEMENT AND REPUTATION.—The company has made good progress; is conservatively managed, and bears an excellent reputation.

It is backed by substantial interests, and its directorate includes prominent business and financial men. The control of the company is not closely held. The directors owned at the end of 1921, \$113,550 par value of the company's \$500,000 capital stock.

The volume of the business written is conservative.

The company's average expenses of operation are moderate, and its average loss ratio has been normal.

Its loss paying record is excellent.

Its investments are high grade and yield a good return. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The real estate consists of the Home Office building, carried at actual cost, \$144,963.25, and some small properties

acquired under foreclosure. The mortgage loans are secured by improved property in Michigan valued at about three times the amount loaned, and the other securities owned are high class, and are included at the valuations fixed by the Convention of Insurance Commissioners. The collateral loans are well secured.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.— Fire, tornado, sprinkler leakage, explosion and marine insurance.

TERRITORY.—It is licensed in Ariz., Ark., Cal., Colo., Conn., Idaho, Ill., Ind., Ia., Kan., Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont., Nev., N. H., N. J., N. Y., Ohio, Ore., Pa., R. I., Tenn., Tex., Utah, Vt., Wash., W. Va. and Wis.

DIVIDENDS.—In recent years it has paid dividends as follows: 1900-1908, inc., 10%; 1909, 12.5%; 1910, 10%; 1911, 14.5%; 1912, 12%; 1913, 13%; 1914 and 1915, 12%; 1916, 12½%; 1917 and 1918, 12%; 1919, 1920 and 1921, 14%.

OFFICERS.—President, E. H. Butler; vice-presidents, C. L. Andrews and A. H. McDonell; secretary, C. A. Reckie.

DIRECTORS.—

Andrews, C. L., vice-president of company.

Barbour, William T., president Detroit Stove Works.

Beal, Junius E., Regent University of Michigan.

Brady, R. McC., manufacturer.

Butler, Edward H., president Detroit Fire and Marine Insurance Company.

Butler, Lawrence K., vice-president Detroit Trust Co.

DETROIT FIRE AND MARINE INSURANCE COMPANY — *Continued.*

Croul, Elwood, president Riverside Storage and Cartage Company.

Dean, Chas. A., president Pittmans and Dean Company.

Douglas, S. T., attorney at law.

Ducharme, Chas. A., vice-president Michigan Stove Company.

Heineman, D. E., attorney at law.

Hemmeter, J. P., president Hemmeter Cigar Company.

McDonell, A. H., vice-president of company.

Miller, S. T., counselor at law.

Moore, W. V., attorney at law.

Reekie, Chas. A., secretary of the company.

Standart, Jos. G., president National Loan and Investment Co.

Stephens, Albert L., president Wabash Portland Cement Co.

Van Husen, Edward C., real estate.

Wells, Charles R., manufacturer.

STOCKHOLDERS' ANNUAL MEETING.—Third Tuesday in January.

GENERAL AGENTS.—Texas, Cravens, Dargan and Roberts, Houston, Tex.; Louisiana, Godchaux and Mayer, Ltd., New Orleans; Massachusetts, Connecticut, Maine, Rhode Island and Vermont, Simpson Campbell & Co., Boston, Mass.; Pacific Coast States, Edwin Parrish, San Francisco, Cal.; Kentucky and Tennessee, D. Cliffe Stone, Nashville, Tenn.; Colorado and Kansas, Edwin J. Miller, Denver Colo.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,887,940 04			\$1,311 88	\$15,911 54		\$825 74	\$57 18	\$1,906,846 38
Reinsurance	407,953 42			1,126 72	3,360 22				412,440 36
Return premiums.....	294,478 28				2,168 74		87 51		296,729 53
Net premiums.....	1,185,508 34			185 16	10,373 58		538 23	57 18	1,196,667 49
Losses to prms. writ'n	58.6			1,086.9	23.1				
Interest, etc.			\$143,123 03		bonds				2,634 36
Other income			23 30						
Increase by adjustment in book value of									
TOTAL INCOME									\$1,342,448 18

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,008,671 83			\$2,078 85	\$4,301 60				\$1,015,051 78
Reinsurance	806,951 67			69 44	1,900 23				808,921 34
Salvage	6,852 83								6,852 83
Net amt. paid policy-holders for losses..	695,766 83			2,009 41	2,401 37				700,177 61
Underwriting expenses.			\$566,183 49		Investment expenses				13,308 19
Dividends to stockholders			70,000 00		Agents' balances charged off.....				437 90
Gross decrease by adjustment in book value of bonds			2,604 60						
TOTAL DISBURSEMENTS									\$1,352,711 79

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 57.4%; underwriting expenses, 47.3%; underwriting loss, 3.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 56.2%; expenses incurred, 47.3%; underwriting loss, 3.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$113,671,520; tornado, etc., \$2,350,063; sprinkler leakage, \$80,780; riot, etc., \$18,972; net risks in force on business effective prior to January 1, 1921, \$125,004,387; net premiums in force on business on and after January 1, 1921, fire, \$1,205,411.84; tornado, etc., \$10,418.74; sprinkler leakage, \$330.22; riot, etc., \$28.57; net premiums in force on business effective prior to January 1, 1921, \$1,223,322.81.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,223,294.58; gain from underwriting profit and loss items, \$5,973.10; total, \$1,229,267.68.

Losses incurred during 1921, \$688,949.96; underwriting expenses incurred during 1921, \$578,983.49; total, \$1,267,933.45.

Loss from underwriting during 1921, \$37,765.77.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$148,985.98; profit on investments during 1921, \$31,912.38; total, \$180,898.36.

Loss on investments during 1921, \$2,604.60; investment expenses incurred during 1921, \$13,308.19; total, \$15,912.79.

Gain from investments during 1921, \$164,985.57.

GAIN AND LOSS EXHIBIT, 1921: Gain from investments, \$164,985.57.

Losses: Underwriting, \$37,765.77; dividends, \$70,000; total, \$107,765.77.

Surplus, December 31, 1920, \$1,298,315.77; increase, \$57,219.80; surplus, December 31, 1921, \$1,355,535.57.

DETROIT NATIONAL FIRE INSURANCE COMPANY,

231 John R Street, Detroit, Mich.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$10,178 32
Mortgage loans on real estate	367,493 00
Interest due and accrued thereon	6,149 61
Bonds and stocks owned	94,034 15
Interest due and accrued thereon	1,604 58
Cash in banks and office	33,865 52
Agents' balances not over three months due	5,578 41
American Reinsurance Exchange deposit	300 00
Other admitted assets, reinsurance due on losses paid	9 00

TOTAL ADMITTED ASSETS..... \$519,212 59

LIABILITIES, DECEMBER 31, 1921.

Fire: Net unpaid claims	\$17,393 90
Tornado, etc.	66 99
Sprinkler leakage	20 64
Riot, explosion, etc.....	121 92
TOTALS	\$17,603 45
Unearned premiums: Fire, \$77,882.81; other than fire, \$1,047.78; total	78,930 59
Salaries, rents, etc.....	3,000 00
Estimated taxes hereafter payable	3,000 00
Other liabilities	300 00

TOTAL LIABILITIES, except capital ..	\$102,834 04
CAPITAL PAID UP	200,000 00
NET SURPLUS	216,378 55

TOTAL \$519,212 59

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Michigan, in February, 1911, and began business January 10, 1912. Its authorized capital at first was \$100,000 and was later increased to \$500,000, divided into 10,000 shares, par value \$50 each. It began business with a paid-in capital of \$140,250 and a surplus of \$66,917.84.

During 1912, \$140,300 capital and \$139,550 surplus were paid in; 1913, \$90,150 capital and \$88,775 surplus; 1914, \$18,150 capital and \$18,150 surplus; 1915, \$500 capital and \$500 surplus; 1918, \$750 capital and \$300 surplus. Up to the end of 1918, therefore, \$390,100 capital and \$314,192.84 surplus had been paid in. The surplus remaining on January 1, 1919, was only \$13,233.72. In December, 1919, the capital was decreased to \$200,000 and \$200,000 was turned into surplus account.

The stock of the company was at first sold at \$100 per share, and \$25 per share allowed for organization expenses. The present par value is \$25.

It reinsured May 2, 1919, all of its outstanding business received through agency channels in the Hartford Fire Insurance Company, of Hartford, Conn. This contract included all liability from agencies whether under direct policies or policies of reinsurance. It did not, however, take in reinsurance of other companies which this company had assumed direct.

The company retained the larger portion of its agency plant in Michigan.

MANAGEMENT AND REPUTATION.—In March, 1919, Paul Turner, formerly president of the company, resigned, and changes were made in the directorate and list of officers of the company. He was succeeded by Philip Breitmeyer, formerly vice-president of the company, a wealthy wholesale florist, who was at one time mayor of Detroit.

At the same time George K. March was elected secretary and general manager. He is an experienced fire insurance underwriter in excellent repute. He was in charge of the business of the New Hampshire Fire Insurance Company in Michigan for many years. He is careful, straightforward and reliable.

The new board of directors is composed of men of means, who are all in excellent business standing.

The stock of the company is widely scattered, and its control is not in the hands of any one group of individuals. On December 31, 1921, the directors owned \$26,775, par value, of the company's stock.

The expenses have been very high and the average loss ratio considerably above normal. Its operations thus far have resulted in an underwriting loss each year, but improvement is looked for under the new management.

Its loss from underwriting in 1919 was \$90,082.78, notwithstanding the fact that it received over \$60,000 from the Hartford in the reinsurance transaction referred to above. In 1920 both the loss and expense ratios were very high, and the company had an underwriting loss of \$22,327.09. In 1921 the loss ratio was more nearly normal, but the expense ratio still quite high, and there was an underwriting loss of \$22,473.35.

The company is now transacting a limited volume of business, and exercising care in its selection and supervision, under the direction of its secretary and general manager, who has had many years' experience in the field in Michigan.

Its loss paying reputation is good.

Its investments are of good character. The property owned consists of three pieces of farm property in Cass and Roscommon counties, Michigan, acquired through foreclosure. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are upon improved property in Michigan, except two small loans on property in Illinois, and are apparently well secured.

AFFILIATIONS.—Eastern Union and Western Union.

OFFICERS.—President and general manager, George K. March; vice-president, Allan A. Templeton; second vice-president, F. J. Haynes; secretary, W. C. Gerow; assistant secretary, M. E. Black; treasurer, James M. Teahen; counsel, Frank C. Cook.

DIRECTORS.—

Breitmeyer, Philip.

DETROIT NATIONAL FIRE INSURANCE COMPANY — *Continued.*

Carter, George W., vice-president Detroit Insurance Agency.

Cook, Frank C., attorney, Detroit.

Fixel, Adolphus, A. Krolik & Co., wholesale dry goods, Detroit.

Haynes, F. J., president and general manager Dodge Bros., automobile manufacturers, Detroit.

Lee, T. Fred, Detroit Real Estate, Detroit.

March, George K., president and general manager of the company.

Mercier, John A., president National Twist Drill, Detroit.

Sullivan, F. J., president Sullivan Packing Co., Detroit.

Templeton, Allan A., ex-president Detroit Board of Com-

merce and president of Detroit Seamless Steel Tube Company.

Teahen, James M., treasurer of the company.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—Ark., Colo., Ill., Ind., Iowa, La., Md., Mich., Minn., Mont., N. H., N. J., N. Y., Nev., N. C., Ohio, Pa., R. I., Texas and W. Va.

DIVIDENDS.—A dividend of \$8,904 was paid in 1913 and \$7,792 in 1918; 1919, none; 1920, none; 1921, \$8,000.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

INCOME, 1921.									
	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$256,405 80				\$3,344 81		\$177 30	\$671 26	\$260,599 17
Reinsurance.....	92,241 49				2,074 36				94,315 85
Return premiums.....	53,115 85				360 68		67 99	221 37	53,765 87
Net premiums.....	111,048 46				909 79		109 31	449 89	112,517 45
Interest, etc.			\$28,196 78						203 35
Earnings from local department.....			32,744 27						3,716 20
Discount on mortgage.....			2,000 00						
Profit on sale of bonds.....									203 35
Increase by adjustment in book value.....									3,716 20
TOTAL INCOME.....									\$179,378 05

DISBURSEMENTS, 1921.									
	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$77,209 34				\$21 20		\$25 39		\$77,255 93
Reinsurance.....	23,638 72								23,638 72
Salvage.....	604 54								604 54
Net amt. paid policyholders for losses..	52,966 08				21 20		25 39		53,012 67
Underwriting expenses.....			\$91,165 01						2,583 05
Dividends to stockholders.....			8,000 00						
Other disbursements.....									2,583 05
TOTAL DISBURSEMENTS.....									\$154,760 73

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 47.1%; losses incurred, 46.8%; underwriting expenses, 81.0%; underwriting loss, 19.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.3%; expenses incurred, 67.5%; underwriting loss, 24.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$10,066,413; tornado, etc., \$316,472; sprinkler leakage, \$58,015; riot, etc., \$172,053; net risks in force on business effective prior to January 1, 1921, \$4,235,987; net premiums in force on business on and after January 1, 1921, fire, \$102,954.46; tornado, etc., \$960.56; sprinkler leakage, \$135.13; riot, etc., \$445.32; net premiums in force on business effective prior to January 1, 1921, \$36,869.51.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$92,056.01; gain from underwriting profit and loss items, \$314.99; total, \$92,371.

Losses incurred during 1921, \$52,713.14; underwriting expenses incurred during 1921, \$62,131.21; total, \$114,844.35.

Loss from underwriting during 1921, \$22,473.35.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$27,812.22; profit on investments during 1921, \$7,292.75; total, \$35,104.97.

Loss on investments during 1921, \$967.35; investment expenses incurred during 1921, \$2,102.63; total, \$3,069.98.

Gain from investments during 1921, \$32,034.99.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$32,034.99.

Losses: Underwriting, \$22,473.35; dividends, \$8,000; total, \$30,473.35.

Surplus, December 31, 1920, \$214,816.91; increase, \$1,561.64; surplus, December 31, 1921, \$216,378.55.

DIXIE FIRE INSURANCE COMPANY,

125 South Elm Street, Greensboro, N. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$208,943 07	Interest due and accrued thereon.....	7,328 44
Rents due and accrued.....	3,075 05	Cash in banks and office.....	91,467 68
Mortgage loans on real estate.....	549,000 00	Agents' balances not over three months due.....	150,143 51
Interest due and accrued thereon.....	8,001 45	Other admitted assets.....	1,052 24
Loans on collateral security.....	44,000 00	Reinsurance recoverable on paid losses.....	39,669 78
Interest due and accrued thereon.....	191 58		
Bonds and stocks owned.....	597,154 00	TOTAL ADMITTED ASSETS.....	\$1,700,026 80

DIXIE FIRE INSURANCE COMPANY — *Continued.*

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$200,818 80	\$48,646 35	\$12,702 40	.....	.....	.....	.....	.....	\$262,167 55
Reinsurance	59,163 00	.....	.....	.....	.....	.....	.....	.....	59,163 00
Net unpaid claims...	141,655 80	48,646 35	12,702 40	.....	.....	.....	.....	.....	203,004 55
Unearned premiums, fire, \$546,232.35; other than fire, \$39,586.81; total .....	.....	.....	585,819 16	.....	.....	.....	.....	.....	.....
Dividends to stockholders unpaid .....	.....	.....	657 00	.....	.....	.....	.....	.....	.....
Salaries, rents, etc. ....	.....	.....	2,000 00	.....	.....	.....	.....	.....	.....
Estimated taxes hereafter payable .....	.....	.....	25,724 71	.....	.....	.....	.....	.....	.....
Estimated expenses of investigation and adjustment of losses .....	.....	.....	4,500 00	.....	.....	.....	.....	.....	.....
Other liabilities .....	.....	.....	.....	.....	.....	.....	.....	.....	125 70
TOTAL LIABILITIES, except capital..	.....	.....	.....	.....	.....	.....	.....	.....	\$821,831 12
CAPITAL PAID UP .....	.....	.....	.....	.....	.....	.....	.....	.....	500,000 00
NET SURPLUS .....	.....	.....	.....	.....	.....	.....	.....	.....	378,195 68
TOTAL .....	.....	.....	.....	.....	.....	.....	.....	.....	\$1,700,026 80

GENERAL REVIEW.

HISTORY.—This company was incorporated March 14, 1906, under the laws of North Carolina, with \$500,000 authorized capital. It began business September 1, 1906. The par value of its stock is \$50 per share.

In June, 1909, the North Star Fire Insurance Company, of Greensboro, which was under the same management, was merged with this company.

In 1911, 1913 and 1915 the company reinsured most of its business and has since operated in a smaller field. During 1920 the company entered additional territory, being now licensed in twenty-two States.

MANAGEMENT AND REPUTATION.—The company's underwriting operations previous to 1916 were not profitable, but early in 1916 changes were effected, and since the reorganization the company has made satisfactory progress and its underwriting has been profitable.

It is now being operated along conservative lines. The underwriting is in charge of the president, who also manages the American Insurance Co. of Newark, the Yorkshire Insurance Co., Ltd., Caledonian Insurance Co. and the California Insurance Co., for Virginia and North and South Carolina.

The company writes some business, principally sprinklered, in States where it is not regularly licensed through the general agency of Edward E. Hall & Co., New York. The company advised us that in Louisiana and Texas it does not write any direct business, but under a reinsurance contract accepts cessions on cotton and storage, fire proof and sprinklered risks from a prominent company operating in those States.

Its directorate includes a number of men prominent in business and financial circles. The directors owned \$126,250, par value, of the total \$500,000 capital on December 31, 1921.

The company is in excellent repute concerning its general treatment of loss claims. Its expense of operation and its loss ratio in recent years have been moderate. In 1921 the loss ratio was above normal, and there was a moderate underwriting loss. The surplus has made gains in each of the last several years.

Its investments are of good grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The real estate is a six-story stone building in Greens-

boro partially occupied by the company, carried at \$208,943.07. It has been appraised at \$325,000.

The mortgage loans are upon property, mostly improved, in North Carolina, South Carolina, and Virginia, valued at over three times the amount loaned.

AFFILIATION.—Southeastern Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, marine, tornado and automobile insurance.

TERRITORY.—Ark., Colo., Fla., Ga., Ill., Ind., Ia., La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., O., Pa., S. C., Tex., Va. and W. Va.

In Ark., Cal., Ind., Ia., La., Mich., Mont., Nev., N. H., N. J., O. and W. Va. the company is entered for reinsurance only and is not doing a direct business.

DIVIDENDS.—It paid a dividend of 8% in 1908 and 6% in 1913; 1914, none; 1915 to 1921, inclusive, 6%; total dividends paid since organization, \$279,343.

OFFICERS.—President, Harry R. Bush; first vice-president, Dr. L. S. Blades; second vice-president, George Hackney; secretary, Edward G. Michaels; treasurer, Wm. G. Davis.

DIRECTORS.—

Benbow, C. D., capitalist, Greensboro, N. C.
Blades, Dr. L. S., vice-president First National Bank, Elizabeth City, N. C.
Blades, L. C., Elizabeth City, N. C.
Blades, W. B., Jr., New Bern, N. C.
Brooks, A. L., attorney-at-law, Greensboro, N. C.
Bush, Harry R., president of company.
Hackney, George, president Hackney Wagon Co., Wilson, N. C.

Hopkins, Lindsey, capitalist, Atlanta, Ga.
Latham, J. E., cotton broker and manufacturer, Greensboro, N. C.

Little, Julian H., president Independence Trust Co., Charlotte, N. C.

McNair, John F., merchant and capitalist, Laurinburg, N. C.

Robinson, C. O., Elizabeth City, N. C.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in February.

GENERAL AGENTS.—

For New York, Massachusetts, Pennsylvania, E. E. Hall & Co., New York City.

For Philadelphia, H. W. Brown & Co., Philadelphia, Pa.

For Texas, R. D. Coughanour, Dallas, Texas.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,335,145 14	\$86,371 37	\$28,279 53	\$21,848 45	\$6,766 36	.....	\$1,456 64	\$22,974 92	\$1,502,842 41
Reinsurance	278,647 68	.....	.....	.....	.....	.....	.....	.....	278,647 68
Return premiums....	388,068 69	13,597 98	8,934 97	561 22	1,241 41	.....	463 82	8,647 57	421,565 66
Net premiums.....	670,408 77	72,773 39	19,344 56	21,287 23	5,524 95	.....	992 82	14,327 35	\$804,629 07
Losses to prms. writ'n	71.3	66.6	124.6	.....	.....	.....	.....	.....	.....

DIXIE FIRE INSURANCE COMPANY — *Continued.*

Interest, etc.	\$99,011 28	Other income	125 70
Gross profit on sale or maturity of bonds	2,395 09	TOTAL INCOME	\$906,161 14

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$605,985 46	\$49,613 22	\$30,684 73						\$776,283 41
Reinsurance	215,034 13		6,549 51						221,583 64
Salvage	2,848 77	1,149 15	21 43						4,019 35
Net amt. paid policyholders for losses..	478,102 56	48,469 07	24,113 79						550,685 42
Underwriting expenses.			\$355,760 10						
Dividends to stockholders			29,949 00						
Real estate expenses			17,745 80						
Other disbursements									2,565 48
TOTAL DISBURSEMENTS									\$956,705 80

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 68.4%; losses incurred, 70.6%; underwriting expenses, 44.2%; underwriting loss, 4.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 64.9%; expenses incurred, 38.5%; underwriting loss, 4.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$58,753,306; ocean marine, \$1,474,702; motor vehicle, \$1,013,680; inland nav. and transp., \$1,194,885; tornado, etc., \$1,197,797; sprinkler leakage, \$358,256; riot, etc., \$3,114,971; net risks in force on business effective prior to January 1, 1921, fire, \$36,064,802; net premiums in force on business on and after January 1, 1921, fire, \$671,527.20; ocean marine, \$19,259.02; motor vehicle, \$18,031.49; inland nav. and transp., \$17,577.23; tornado, etc., \$5,295.89; sprinkler leakage, \$1,110.08; riot, etc., \$15,017.98; net premiums in force on business effective prior to January 1, 1921, \$383,064.27.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$875,094.87; loss from underwriting profit and loss items, \$4,878.23; total, \$870,216.64.

Losses incurred during 1921, \$568,736.97; underwriting expenses incurred during 1921, \$337,483.36; total, \$906,220.33.

Loss from underwriting during 1921, \$36,003.69.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$103,253.01; profit on investments during 1921, \$17,313.51; total, \$120,566.52.

Loss on investments during 1921, \$1,815.88; investment expenses incurred during 1921, \$19,527.82; total, \$21,343.70.

Gain from investments during 1921, \$99,222.82.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$99,222.82.

Losses: Underwriting, \$36,003.69; dividends, \$30,000; total, \$66,003.69.

Surplus, December 31, 1920, \$344,976.55; increase, \$33,219.13; surplus, December 31, 1921, \$378,195.68.

DOMINION FIRE INSURANCE COMPANY,

20 Victoria Street, Toronto, Ontario, Canada.

GENERAL REVIEW.

HISTORY.—This company was incorporated in March, 1904, by interests in Vancouver, B. C., but it did not begin business until May, 1907.

The authorized capital of the company is \$1,000,000. of which \$250,000 is paid in.

The par value of the stock is \$100 per share.

Its paid-in capital was impaired \$163,180.75 on December 31, 1908. This impairment has since been gradually made good until, December 31, 1919, it had a net surplus of \$58,540.71.

We have been unable to secure statements of this company for either 1920 or 1921 transactions, before going to press with this report. The list of officers and other information contained herein is that reported to us as of December 31, 1919. If our subscribers are interested and will require a statement of the company and send same to us we shall be glad to report upon it.

MANAGEMENT AND REPUTATION.—At the time of our last advices the underwriting management of the company was in the hands of its secretary, Neil W. Renwick, who is an experienced underwriter. The company was handicapped by several drains upon its resources the first eighteen months of its existence, having paid out upwards of \$50,000 in promotion expenses, losing a large sum by the failure of its reinsuring companies, and about \$70,000 through the

conflagration at Fernie and Three Rivers. In recent years it has made steady progress.

The company has substantial backing. The president of the company is the largest stockholder.

The company is in good repute concerning its treatment of loss settlements. Its investments are of good character.

KINDS OF INSURANCE WRITTEN.—Fire and hail insurance.

TERRITORY.—The company operates in all the Provinces of the Dominion of Canada, except New Brunswick.

DIVIDENDS.—No dividends have so far been paid to stockholders.

OFFICERS.—(At last advices) President, Robert F. Massie; vice-president, Philip Pocock; secretary, Neil W. Renwick; assistant secretary, J. J. Bell.

DIRECTORS.—(At last advices).

Cassels, R. S., K. C., Toronto, Cassels, Brock & Kelley. Cuthbertson, Geo. T., Montreal, Que.

Hutchings, R. J., Calgary, Alta.

Kelly, Robt., Vancouver, B. C.

Massie, R. F., Toronto.

Ostiguy, Emile, London, Ont.

Pocock, Philip, London, Ont., president The London Shoe Co.

Renwick, N. W., Toronto, Ont.

Walker, Thaddius, Walkerville, Ont.

DOMINION OF CANADA GUARANTEE AND ACCIDENT INSURANCE COMPANY,

Traders Bank Bldg., Toronto, Canada.

GENERAL REVIEW.

HISTORY.—This company was incorporated June 23, and began business November 5, 1887, with \$1,000,000 authorized capital, of which \$246,920 has been paid in, at the end of 1919. In 1920 the paid-up capital was increased to \$248,000.

The company writes personal accident, sickness, plate glass, burglary, automobile and fire insurance, and guarantee bonds. It commenced writing fire business in July, 1915, limiting its operations to three-year risks.

The company has reputable backing and has made satisfactory progress.

We were unable to secure a statement of this company, as of December 31, 1921, showing its operations for the year and its financial condition at its close.

OFFICERS.—President, Col. A. E. Gooderham; vice-president, C. D. Warren; secretary and treasurer, J. L. Turquand; managing director, C. A. Withers.

DIRECTORS.—

Blackstock, Col. G. G., Toronto.

Gooderham, Col. A. E., director Bank of Toronto.

Gooderham, G. E., G. E. Gooderham & Co., Toronto.

Mann, Sir Donald, Mackenzer & Mann.

Ross, D. G., insurance broker, Toronto.

Warren, C. D., capitalist, Toronto.

DIVIDENDS.—In recent years the company has paid dividends as follows: 1910 and 1911, 15%; 1912-1914, inc., 30%; 1915, 24%; 1916, 15%; 1917 and 1918, 15%; 1919 15%

DUBUQUE FIRE AND MARINE INSURANCE COMPANY,

Bank and Insurance Bldg., Dubuque, Iowa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$7,287 50
Mortgage loans on real estate.....	768,087 50
Interest due and accrued thereon.....	13,815 10
Loans on collateral security.....	10,000 00
Interest accrued thereon.....	141 95
Bonds and stocks owned.....	1,905,570 00
Interest accrued thereon.....	24,626 34
Cash in banks and office.....	182,314 04
Agents' balances not over three months due.	343,020 66

TOTAL ADMITTED ASSETS..... \$3,254,863 09

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Total,	
\$215,049.42; reinsurance, \$70,735.10; net	
unpaid claims	\$144,314 32
Tornado, etc.: Total, \$465.78; reinsurance,	
\$67.75; net unpaid claims.....	398 03
TOTALS: \$215,515.20; reinsurance, \$70,-	
802.85; net unpaid claims.....	\$144,712 35
Unearned premiums	1,904,596 74
Salaries, rents, etc.....	7,500 00
Estimated taxes hereafter payable.....	55,000 00
Contingent commissions, etc.	17,500 00
Estimated expenses of investigation and ad-	
justment of losses	3,500 00

TOTAL LIABILITIES, except capital \$2,132,809 09
CAPITAL PAID UP 500,000 00
NET SURPLUS 622,054 00

TOTAL \$3,254,863 09

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Iowa, with \$25,000 authorized capital, and began business July 18, 1883. In 1891 its capital was increased from \$25,000 to \$100,000. During 1905 a stock dividend of \$100,000 was declared, increasing the capital to \$200,000. On May 14, 1920, \$300,000 was transferred from the surplus to the capital account, thus making the paid-in capital \$500,000.

The par value of the stock is \$100 per share.

Policies under the title "Iowa Underwriters" are issued and guaranteed by this company.

MANAGEMENT AND REPUTATION.—The company has made good progress. It is controlled by substantial business men, the control being in comparatively few hands. On December 31, 1921, the directors owned \$173,000, par value, of its \$200,000 capital stock.

The company is in excellent repute concerning its general treatment of loss claims. It writes a full volume of business in proportion to its capital and surplus. Its expense of operation has been above the average, but its loss ratio has been very favorable. In 1919 it had a very low loss ratio, and it also had a good result in 1920. In 1921 the underwriting results produced a very slight loss, with a substantial gain from the investment account. Substantial dividends have been paid stockholders.

The company does not figure its unearned premiums on the 40% basis, as permitted under the Iowa laws, but on the higher one used by other states.

Its investments are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners. The mortgage loans are upon improved city and farm property in Illinois, Oklahoma, South Dakota and Iowa, and are well secured.

DUBUQUE FIRE AND MARINE INSURANCE COMPANY—Continued.

The real estate represents property acquired through foreclosure of mortgages.

AFFILIATIONS.—Western Insurance Bureau, Rocky Mountain Fire Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—It is licensed in Alaska, Cal., Colo., D. C., Idaho, Ill., Ind., Iowa, Md., Mass., Mich., Minn., Mo., Neb., N. Y., Ohio, Okla., Ore., Pa., Utah, Wash., Wis. and Wyo.

DIVIDENDS.—1900 and 1901, 16%; 1902 to 1904, inc., 20%; 1905, 12%; 1906, 14%; 1907, 16%; 1908, 18%; 1909 to 1914, inc., 20%; 1915 and 1916, 25%; 1917, 20%; 1918, 25%; 1919, 30%; in 1920, stock dividend of 150%, and cash dividend of 12% on the increased stock; 1921, 14%.

OFFICERS.—President, N. J. Schrup; vice-presidents, John Palen, and M. J. McCullough; secretary, S. F. Weiser; assistant secretary, S. W. Waring; treasurer, C. J. Schrup.

DIRECTORS.

Gehrig, Henry, retired capitalist.

McCullough, M. J., Dubuque, real estate and insurance.

Palen, John, Dubuque, real estate and insurance.

Schrup, Charles J., Dubuque, treasurer Dubuque Fire & Marine Insurance Company.

Schrup, N. J., Dubuque, president Dubuque Fire & Marine Insurance Company and bank president.

Waring, S. W., assistant secretary.

Weiser, S. F., secretary of company.

GENERAL AGENT.—Clarence De Veuve, San Francisco, Cal., for California, Oregon and Washington.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in January.

INCOME, 1921.

Fire: Gross premiums, \$2,623,157.59; reinsurance, \$712,879.93; return premiums, \$474,955.98; net premiums	\$1,435,321 68
Tornado, etc.: Gross premiums, \$47,777.11; reinsurance, \$4,588.54; return premiums, \$3,894.71; net premiums	39,293 86

TOTALS: Gross premiums, \$2,670,934.70; reinsurance, \$717,468.47; return premiums, \$478,850.69; net premiums	\$1,474,615 54
Interest, etc.	164,919 68
Other income	2,386 50

TOTAL INCOME \$1,641,921 72

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$1,151,525.30; reinsurance, \$451,654.89; salvage, \$4,056; net amount paid policyholders for losses	\$695,814 41
Tornado, etc.: \$5,955.41; reinsurance, \$641.22; net amount paid policyholders for losses	5,314 19

TOTALS: Gross amount paid for losses, \$1,157,480.71; reinsurance, \$452,206.11; salvage, \$4,056; net amount paid policyholders for losses.....	\$701,128 60
Underwriting expenses	710,720 06
Dividends to stockholders	70,000 00
Other disbursements	329 49
Loss on sale or maturity of bonds and stocks	45,199 66

TOTAL DISBURSEMENTS \$1,527,377 81

RATIOS TO PREMIUMS WRITTEN.—Losses paid: Fire, 48.4%; tornado, etc., 13.5%; losses incurred, 49.6%; underwriting expenses, 48.2%; underwriting loss, 0.09%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 48.9%; expenses incurred, 50.1%; underwriting loss, 0.09%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$114,823,296; tornado, etc., \$10,446,984; net risks in force on business effective prior to January 1, 1921, \$202,354,717; net premiums in force on business on and after January 1, 1921, fire, \$1,562,400; tornado, etc., \$43,086; net premiums in force on business effective prior to January 1, 1921, \$2,003,813.96.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,494,722.87; loss from underwriting profit and loss items, \$15,399.89; total, \$1,479,322.98.

Losses incurred during 1921, \$731,575.90; underwriting expenses incurred during 1921, \$749,220.06; total, \$1,480,795.96.

Loss from underwriting during 1921, \$1,472.98.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$171,822.34; profit on investments during 1921, \$88,257.41; total, \$260,079.75.

Loss from investments during 1921, \$45,199.66; investment expenses incurred during 1921, \$329.49; total, \$45,529.15.

Gain from investments during 1921, \$214,550.60.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$214,550.60.

Losses: Underwriting, \$1,472.98; dividends, \$70,000; total, \$71,472.98.

Surplus, December 31, 1920, \$478,976.38; increase, \$143,077.62; surplus, December 31, 1921, \$622,054.

EAGLE FIRE INSURANCE COMPANY,

18 Washington Place, Newark, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned (market value)	\$107,309 91	Interest due and accrued thereon.....	8,333 62
Rents due and accrued.....	3,950 02	Cash in banks and office.....	108,338 92
Mortgage loans on real estate.....	119,300 00	Agents' balances not over three months due.	147,649 42
Interest due and accrued thereon.....	2,174 76	Due from other companies, acc. of expenses	3,376 56
Bonds and stocks owned (market value) ..	1,001,077 46	TOTAL ADMITTED ASSETS	\$1,501,510 67

LIABILITIES, DECEMBER 31, 1921

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Aircraft.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$785,391 00	.....	\$40 00	.....	\$524 00	\$2,100 00	\$380 00	\$6 00	\$788,441 00
Reinsurance	621,860 12	.....	34 48	.....	419 35	1,417 50	292 60	4 62	624,028 67
Net unpaid claims...	163,530 88	.....	5 52	.....	104 65	682 50	87 40	1 38	164,412 33

EAGLE FIRE INSURANCE COMPANY — *Continued.*

Unearned premiums: Fire, \$530,702.22; other than fire, \$6,113; total.....	\$536,815 22
Salaries, rents, etc.	500 00
Estimated taxes hereafter payable	500 00
Contingent commissions, etc.	2,500 00
Funds held under reinsurance treaties....	50,426 30
Reserve for depreciation in securities.....	20,270 71

Other liabilities	2,038 00
TOTAL LIABILITIES, except capital.	\$777,462 56
CAPITAL PAID UP	400,000 00
NET SURPLUS	324,048 11
TOTAL	\$1,501,510 67

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New Jersey, February 27, 1912, to write fire insurance. It was licensed February 25, 1913 and began business June, 1913 with a paid-in capital of \$100,000 (par value of stock \$25 per share), and a paid-in surplus of \$72,000.

On December 1, 1913, the company increased its capital stock to \$200,000 and \$72,000 surplus was paid in. At the time the stock was increased, a number of prominent business men of New Jersey were elected to the board. Concurrent with the increase of capital, it was arranged to liquidate an investment company that had furnished much of the initial capital of the Eagle Fire Company which up to that time had owned a majority of its shares; this has since been done. On March 22, 1915, the stockholders authorized an increase in the capital stock to \$500,000.

In 1917 the paid-in capital was increased to \$250,000, and \$40,000 was collected for surplus account, without commission or other expense to the company.

In May, 1918, the directors, feeling that the chief need of a reinsurance company was surplus rather than capital, recommended to the stockholders that the par value of the stock be reduced from \$25 to \$20 per share, but that the sale of stock be continued at \$45 per share. The stockholders approved this resolution, and the company immediately proceeded with its plans.

In April, 1919, the paid-in capital of this company was increased from \$250,000 to \$400,000. The new stock was sold at \$45 per share (par value \$20), so that \$187,500 was added to surplus. There were no commissions or other charges against this sum, the stock being subscribed for almost entirely by the old stockholders.

MANAGEMENT AND REPUTATION.—The company is doing a reinsurance business exclusively. It is well managed and bears a good reputation.

The company has arranged contracts with several companies whereby they accept retrocessions of a share of the reinsurance written by the "Eagle."

The gross volume of business written during 1919 increased greatly, but was reduced through the retroceding by the "Eagle" of a greater share of its writings. This reduced the net premiums considerably, but the net volume was a substantial increase over that of 1918. The expenses have been moderate, and in 1920 were low.

In 1920 the company still further increased its gross and net writings, continuing to cede a large proportion as reinsurance. In 1921 the incurred loss ratio was high and the expense ratio low. There was a moderate underwriting loss.

The securities are of good character. The security valuations in this statement are at actual market value. The mortgages are on improved property in New Jersey valued at over twice the amount loaned.

On December 31, 1921, the directors owned \$236,980, par value, of the \$400,000 capital stock.

KINDS OF INSURANCE WRITTEN.—Fire, automobile, riot, sprinkler leakage, and tornado reinsurance.

DIVIDENDS.—In 1914 it paid a dividend of 6%; 1916, 5%; 1917, 2½% on \$200,000 and 2½% on \$250,000 capital; 1918, 6.7%; in 1919 it paid \$36,250; 1920 and 1921, 15%.

TERRITORY.—Ark., Colo., Del., Ill., Ia., La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Tex., and W. Va.

OFFICERS.—President, E. M. Waldron; vice-presidents, Jacob R. Hall and Paul Guenther; secretary, Franklin W. Fort; assistant secretary, Jas. Y. Milne; treasurer, Louis V. Aronson.

DIRECTORS.—All of New Jersey.

Aronson, Louis V., Newark, president The Art Metal Works, president Federal Building and Loan Association.

Birch, Wm. F., director National Union Bank, proprietor Dover Boiler Works, director American Trust Co., Morristown, N. J., vice-president New Jersey Insurance Co.

Birkenhauer, John, president New York & Pacific Hop Company.

Downer, Victor E., Lynhurst, president Bergen County Bank, Rutherford; president Vierow Towing Co., New York.

Fort, Franklin W., of Fort, Hunt & Shipman, counsellors-at-law; vice-president New Jersey Insurance Co.; U. S. manager Baltica Insurance Co., Ltd.

Guenther, Paul, Dover, manufacturer "Onyx" hosiery, director National Union Bank.

Hall, Jacob R., Flemington, of Jacob R. Hall & Co., wholesale grocers; vice-president Flemington National Bank; president New Jersey Insurance Co.

Howe, Albert E., Nutley, secretary George LaMonte & Son, safety papers; vice-president Bank of Nutley.

Howe, John, city commissioner, Newark.

Milne, James Y., secretary New Jersey Insurance Co.

O'Neil, Thomas J., president Bank of Nutley; treasurer George LaMonte & Son, safety papers; director Washington Trust Co., Newark.

Sargeant, Edgar, New York, paper mill supplies.

Struppmann, Charles, West Hoboken, of C. Struppmann & Co., die manufacturers.

Stumpf, Frank C., Harrison, president Hahn & Stumpf, leather manufacturers; director West Hudson County Trust Co.

Van Kirk, P. S., Paterson, president P. S. Van Kirk & Co., contractors; president Diamond Coal Company, proprietor Lakeview Silk Mill.

Waldron, Edward M., Newark, president E. M. Waldron Co., builders; director Washington Trust Co., Newark.

STOCKHOLDERS' ANNUAL MEETING.—Last Thursday in February.

EAGLE FIRE INSURANCE COMPANY — *Continued.*

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Aircraft.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$5,575,505 42		\$7,274 22	\$1,002 79	\$45,598 93	\$113 22	\$7,253 11	\$16,728 42	\$5,584,186 11
Reinsurance	3,081,581 84		2,032 95	—698 98	24,495 17	87 12	4,005 89	3,554 55	3,120,068 86
Return premiums...	1,773,817 67		4,915 11	2,705 55	15,075 36		2,268 77	5,886 32	1,804,068 78
Net premiums.....	720,105 91		306 16	—314 10	6,028 40	26 10	953 45	2,277 55	729,413 47
Losses to prms. writ'n	68.8		50.9		21.5		23.4	3.2	
Interest, etc.			\$97,495 30						
Increase in liabilities during the year on account of reinsurance treaties			50,426 30						11,950 00
Gross profit on sale of bonds and stocks...			6,461 41						116 24
									TOTAL INCOME
									\$895,862 72

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Aircraft.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.....	\$2,443,057 08		\$833 10	\$5,521 16	\$6,292 42		\$1,088 50	\$322 78	\$2,457,115 04
Reinsurance	1,937,538 40		659 98	3,772 52	4,992 80		856 65	248 02	1,948,068 37
Salvage.....	9,849 26		16 53				82		9,866 16
Net am't. paid policyholders for losses...	495,669 42		156 54	1,748 64	1,299 62		231 53	74 76	499,180 51
Underwriting expenses. . .			\$237,358 29						21,950 00
Dividends to stockholders			60,000 00						2,211 10
Gross loss on sale of bonds and stocks....			14,296 61						7,260 12
Gross decrease by adjustments in book									TOTAL DISBURSEMENTS
									\$842,256 63

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 75.3%; underwriting expenses, 32.5%; underwriting loss, 3.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 77.7%; expenses incurred, 33.1%; underwriting loss, 3.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$72,108,456; motor vehicle, \$12,857; tornado, etc., \$1,280,609; hail, \$368; sprinkler leakage, \$313,623; riot, etc., \$404,858; net risks in force on business effective prior to January 1, 1921, \$25,497,539; net premiums in force on business on and after January 1, 1921, fire, \$719,858.98; motor vehicle, \$156.61; tornado, etc., \$5,509.68; hail, \$26.10; sprinkler leakage, \$839.65; riot, etc., \$1,916.12; net premiums in force on business effective prior to January 1, 1921, \$261,822.73.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$707,362.53; gain from underwriting profit and

loss items, \$50,426.30; total, \$757,788.83.

Losses incurred during 1921, \$549,934.46; underwriters expenses incurred during 1921, \$234,235.15; total, \$784,169.61.

Loss from underwriting during 1921, \$26,380.78.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$97,343.61; profit on investments during 1921, \$18,411.41; total, \$115,755.02.

Loss on investments during 1921, \$45,012.67; investment expenses incurred during 1921, \$10,639.56; total, \$55,652.23.

Gain from investments during 1921, \$60,102.79.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$60,102.79.

Losses: Underwriting, \$26,380.78; dividends, \$60,000.00; total, \$86,380.78.

Surplus, December 31, 1920, \$421,023.11; decrease, \$96,975; surplus, December 31, 1921, \$324,048.11.

EAGLE, STAR, AND BRITISH DOMINIONS INSURANCE COMPANY, LTD.,

London, England.

UNITED STATES BRANCH OFFICE, 123 WILLIAM STREET, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$4,465,063 00	Agents' balances not over three months due.	240,888 14
Interest due and accrued thereon.....	52,985 88	Reinsurance recoverable on paid losses.....	8,008 00
Cash in banks and office.....	257,203 09	TOTAL ADMITTED ASSETS.....	\$5,024,148 11

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Rain and Flood.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total.....	\$837,286 42	\$5,265 50	\$96,009 69	\$275 00	\$7,225 30	\$25,472 00	\$189 00	\$680 00	\$972,382 91
Reinsurance	108,116 77				578 65			336 00	109,031 42
Net unpaid claims...	729,149 65	5,265 50	96,009 69	275 00	6,646 65	25,472 00	189 00	344 00	863,351 49
Unearned premiums.....			\$3,047,339 91						
Contingent commissions, etc.....			11,000 00						
Salaries, rents, etc.....			4,608 28						
Estimated taxes hereafter payable.....			37,654 15						
Estimated expenses of investigation and adjustment of losses.....			16,522 47						
									TOTAL LIABILITIES, except deposit capital
									\$3,980,476 30
									NET SURPLUS, U. S. Branch, including deposit capital
									1,043,671 81
									TOTAL
									\$5,024,148 11

EAGLE STAR AND BRITISH DOMINIONS COMPANY, LTD. — *Continued.*

GENERAL REVIEW.

HISTORY.—This company was established in 1904 as the British Dominions Marine Insurance Company. It transacted only marine business up to early in 1911, when its name was changed to British Dominions General Insurance Co., Ltd., and a fire branch added. In 1917 it was merged with the Eagle Insurance Company, of London, established in 1807 and the title Eagle and British Dominions Insurance Company was adopted. Early in 1918 it absorbed the Star Assurance Society, of London, established in 1843, and the present title was adopted. In the same year it acquired control of the British Crown Assurance Corporation, Ltd., of Glasgow, Scotland.

Its authorized capital is £3,000,000. During 1919 additional capital was issued to make £2,956,000 subscribed, of which £1,049,000 will be called. December 31, 1919, the paid-in capital was £825,144.

The company wrote surplus lines in this country from 1912 to October, 1916, when it regularly entered the United States

In May, 1919, the United States Branch was licensed by the New York Insurance Department to transact an ocean marine business in addition to the fire insurance business which it has been writing in this country since 1916.

This was the first stock company to write rain insurance in the United States, having at first maintained a separate department to write that class, and later consolidated this with its United States Branch.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet showed the following as of December 31, 1919, the latest available, total assets, \$90,377,795; capital paid in, \$4,125,720; investment reserve fund, \$550,000; reserve fund, \$5,544,965; additional reserve, \$1,181,995. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in good repute at its home and in this country. Its United States managers, Fred S. James & Company, are in excellent standing, and act in the same capacity for the General Fire Assurance Company, of Paris, and the Urbaine Fire Insurance Company of Paris.

Its business in this country increased greatly during 1918, 1919 and 1920, and an underwriting loss in those years was due largely to the corresponding increase of unearned premium liability. Until 1921 its expense ratio was

moderate, and its loss ratio low. The underwriting loss was large in 1920, the addition to unearned premiums being especially heavy in that year.

In 1921 the loss ratio was high, and there was a large underwriting loss, which was overcome, however, by the investment account. The volume is heavy at its United States Branch.

The company's investments are of high grade. The security valuations are those fixed by the Convention of Insurance Commissioners.

Its loss paying reputation is excellent.

U. S. MANAGERS.—Fred S. James & Company, 123 William street, New York, N. Y.

U. S. TRUSTEES.—Bankers Trust Company, New York, N. Y.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rock Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—In the United States it writes fire, explosion, war risk, tornado, earthquake, ocean marine, motor vehicles, rain and sprinkler leakage.

TERRITORY.—It operates in England, Canada and the United States.

In the United States it is licensed in Ala., Ark., Cal., Colo., Conn., D. C., Fla., Ga., Ill., Ind., Iowa, Kan., La., Me., Md., Mass., Mich., Minn., Mo., Mont., Nev., N. H., N. J., N. M., N. Y., N. C., Ohio, Okla., Ore., Pa., R. I., Texas, Utah, Va., Wash., W. Va., Wis. and Wyo.

GENERAL AGENTS.

Dargan & Turner, managers Southeastern Department, Hurt Building, Atlanta, Ga.

Godchaux & Mayer, for Louisiana, 817 Union street, New Orleans, La.

Cravens, Dargan & Roberts, for Texas, 712 Main street, Houston, Texas.

Fred S. James & Co., Pacific Coast managers, 362 Pine street, San Francisco, Cal.

Gordon & Brown, Mutual Bldg., Richmond, Va., for Virginia, North Carolina and West Virginia.

Standart & Main, Colorado Bldg., Denver for Colorado, Wyoming, New Mexico and Utah.

Western Department, O. F. Wallin, Assistant U. S. Manager, 175 West Jackson blvd., Chicago, Ill.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Sprinkler Leakage.	Riot, Explo., etc.	All other Lines.	Totals.
Gross premiums.....	\$6,600,786 72	\$12,892 71	\$848,428 24	\$762 38	\$62,672 39	\$16,915 78	\$32,008 07	\$302,254 18	\$7,877,319 93
Reinsurance	746,372 37	.....	11,086 01	.....	5,896 71	1,550 16	7,283 00	.....	772,190 25
Return premiums.....	2,181,103 73	590 77	238,051 88	.....	22,785 23	3,155 15	7,449 83	48,548 68	2,501,685 27
Net premiums.....	3,673,310 62	12,301 40	599,290 35	762 38	33,988 45	12,210 47	17,875 24	253,705 50	4,603,444 41
Ratios to prms. writ'n	73.1	64.0	60.6	.....	31.8	10.5	.....	124.7	.....
Interest, etc. ....	.....	.....	242,301 32	.....	.....	.....	.....	.....	.....
Received from Home Office.....	.....	.....	113,201 60	.....	.....	.....	.....	.....	.....
Profit on sale or maturity of bonds.....	.....	.....	.....	.....	.....	.....	.....	.....	12,796 86
TOTAL INCOME	\$4,971,744 19	.....	.....	.....	.....	.....	.....	.....	.....

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Sprinkler Leakage.	Riot, Explo., etc.	All other Lines.	Totals.
Gross amount paid for losses.....	\$3,233,948 94	\$7,875 18	\$374,480 90	.....	\$13,237 59	\$1,294 66	\$65 32	\$316,425 61	\$3,947,328 20
Reinsurance	511,240 59	.....	.....	.....	2,409 29	11 37	.....	.....	513,661 25
Salvage	38,511 41	.....	11,219 50	.....	.....	.....	.....	.....	49,730 91
Net amt. paid policyholders for losses..	2,684,196 94	7,875 18	363,261 40	.....	10,828 30	1,283 29	65 32	316,425 61	3,383,936 01
Underwriting expenses. ....	.....	.....	\$1,818,658 75	.....	.....	.....	.....	.....	5,919 16
Remitted to Home Office.....	.....	.....	142,359 06	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS	\$5,350,873 01	.....	.....	.....	.....	.....	.....	.....	.....

EAGLE STAR AND BRITISH DOMINIONS COMPANY, LTD. — *Continued.*

RATIOS TO PREMIUMS WRITTEN.— Losses incurred, 75.8%; underwriting expenses, 39.5%; underwriting loss, 11.9%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 73.1%; expenses incurred, 38.3%; underwriting loss, 11.4%.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921, fire, \$389,332,204; ocean marine, \$50,000; motor vehicle, \$14,078,585; inland nav. and transp., \$18,641; tornado, etc., \$7,684,053; sprinkler leakage, \$2,893,718; riot, etc., \$6,065,586; tourist floater, \$8,900; earthquake, \$79,050; rain and flood, \$2,012; net risks in force on business effective prior to January 1, 1921, \$173,724,443; net premiums in force on business on and after January 1, 1921, fire, \$3,479,956; ocean marine, \$558; motor vehicle, \$498,679; inland nav. and transp., \$386; tornado, etc., \$31,958; sprinkler leakage, \$9,276; riot, etc., \$17,576; tourist floater, \$167; earthquake, \$183; rain and flood, \$24; net premiums in force on business effective prior to January 1, 1921, \$1,667,060.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during

1921, \$4,775,953.06; loss from underwriting profit and loss items, \$2,206.11; total, \$4,773,746.95.

Losses incurred during 1921, \$3,489,230.46; underwriting expenses incurred during 1921, \$1,830,851.08; total, \$5,320,081.54.

Loss from underwriting during 1921, \$546,334.59.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$239,705.99; profit on investments during 1921, \$392,185.22; total, \$631,891.21.

Loss on investments during 1921, \$521.93; investment expenses incurred during 1921, \$5,397.23; total, \$5,919.16.

Gain from investments during 1921, \$625,972.05.

GAIN AND LOSS EXHIBIT, 1921.— Gains: Investments, \$625,972.05; remitted from Home Office, \$113,201.60; total, \$739,173.65.

Losses: Underwriting, \$546,334.59; remitted to Home Office, \$142,359.06; total, \$688,693.65.

Surplus, December 31, 1920, \$993,191.81; increase, \$50,480; surplus, December 31, 1921, \$1,043,671.81.

EASTERN FIRE INSURANCE COMPANY,

Guaranty Trust Bldg., Atlantic City, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$172,000 00
Interest due and accrued thereon.....	2,471 37
Loans on collateral security	7,500 00
Bonds and stocks owned	167,629 00
Interest due and accrued thereon.....	2,564 26
Cash in banks and office.....	39,607 18
Agents' balances not over three months due.	10,313 80
Commission due from Eastern Fire Office..	10,879 77
Deposit Philadelphia Fire Underwriters Association	100 00
TOTAL ADMITTED ASSETS	\$413,065 47

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$22,539 20
Unearned premiums	78,105 73
Salaries, rents, etc.	50 00
Estimated taxes hereafter payable.....	1,000 00
Reserve for unpaid return premiums.....	15 99
Interest on cash; loan paid in advance....	118 75
TOTAL LIABILITIES, except capital.	\$101,829 67
CAPITAL PAID UP	200,000 00
NET SURPLUS	111,235 80
TOTAL	\$413,065 47

GENERAL REVIEW.

HISTORY.— This company was organized in 1902 with \$100,000 capital and \$200,000 surplus paid in. In 1904 \$100,000 was transferred from surplus to capital, making the latter item \$200,000.

The par value of its stock is \$100 per share.

MANAGEMENT AND REPUTATION.— The company in general bears a good reputation. Since 1910, when it reinsured practically all of its outstanding liability and retired from most of the States in which it had been operating, its management has been conservative, and the volume of business written has been small, but is steadily increasing and is in proportion to its capital and surplus. Since 1911 its expenses have been moderate.

Its underwriting operations in 1913-1918, inclusive, were profitable and its resources steadily increased. In 1919 it sustained an underwriting loss and its surplus decreased \$20,718.22. In 1920 the loss ratio was very high to net premiums written, due, at least in part, to a reinsurance of part of the outstanding liability of the company in November, 1920, but the expense ratio was low, and the company made an underwriting profit of \$10,734.47. The results in 1921 were quite unfavorable, the loss ratio was high and there was a heavy ratio of underwriting loss.

Its directorate includes prominent local business and financial men. The directors owned at the end of 1921 \$63,129, par value, of its \$200,000 capital stock.

Its general loss paying record is good. Its investments are of good character and yield a fair return.

The company is writing lines throughout the United States and Canada through Corroon & Duffy, Inc., 68 William street, New York, principally as reinsurance of the Knickerbocker and American Equitable Insurance Companies.

The mortgage loans are secured by improved property in Atlantic City, and Ventnor, N. J., valued at over twice the amount loaned.

KINDS OF INSURANCE WRITTEN.— Fire and motor vehicle insurance.

DIVIDENDS.— 1908, 6%; 4% in 1912 and 1913; 1914 to 1917, inc., 5%; 1918, 6%; 1919, 9%; 1920, 8%; 1921, 6%; total dividends paid since organization, \$186,000.

TERRITORY.— It is licensed in N. J., N. Y. and Pa.

OFFICERS.— President, John C. Slape; vice-president, Walter J. Buzby; second vice-president, J. S. Morris Parker; treasurer, John B. Slack; secretary, J. Haines Lippincott; assistant secretary, F. L. Bosworth.

EASTERN FIRE INSURANCE COMPANY — *Continued.*

DIRECTORS.—

Burkard, Chas. I., capitalist, Atlantic City.
 Buzby, Walter J., banker and hotel man, Atlantic City.
 Collins, Daniel L., real estate man, Atlantic City.
 Deacon, Clifford B., hotel man, Atlantic City.
 Doughty, Somers L., retired, Atlantic City.
 Edge, Walter E., senator, State of New Jersey.
 Evans, Lewis, banker, Atlantic City.
 Higbee, Wilbert S., builder and contractor.
 Leeds, Henry W., hotel man, Atlantic City.
 Lippincott, J. Haines, banker and hotel man, Atlantic City.

Marvel, Jos. H., hotel man, Atlantic City.
 Mott, Joseph, hotelman.
 Myres, Daniel W., hotel man, Atlantic City.
 Parker, J. S. Morris, insurance man, Atlantic City.
 Ryon, L. B., merchant, Atlantic City.
 Slack, John B., lawyer, Atlantic City.
 Slape, John C., lawyer, Atlantic City.
 Somers, Hubert, merchant, Atlantic City.
 Tilton, Chas. P., contractor and builder, Atlantic City.
 Wahl, Wm. F., capitalist, Atlantic City.

STOCKHOLDERS' ANNUAL MEETING.—Third Wednesday in January.

GENERAL AGENTS.—

Corroon & Duffy, 68 William street, New York.

INCOME, 1921.

Gross premiums, \$157,938.88; reinsurance, \$2,383.14; return premiums, \$48,518.91; net premiums.....	\$107,034 83
Interest, etc.	22,803 68
Agents' balances previously charged off....	408 12
Profit on sale of bonds	22 35
TOTAL INCOME	\$130,268 98

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$88,739.47; reinsurance, \$38,876.45; salvage, \$281.38;

net amount paid policyholders for losses.	\$49,561 64
Interest on borrowed money.....	3,973 50
Underwriting expenses	45,490 04
Dividends to stockholders	12,000 00
Borrowed money repaid	87,500 00
Interest on borrowed money.....	3,973 50
Other disbursements	707 23

TOTAL DISBURSEMENTS **\$199,252 41**

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 46.3%; losses incurred, 56.3%; underwriting expenses, 42.5%; underwriting loss, 30.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 80.3%; expenses incurred, 61.9%; underwriting loss, 44.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$12,175,263; net risks in force on business effective prior to January 1, 1921, \$2,737,337; net premiums in force on business on and after January 1, 1921, \$144,904.93; net premiums in force on business effective prior to January 1, 1921, \$39,926.89.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$74,148.62; gain from underwriting profit and loss items, \$990.20; total, \$73,158.42.

Losses incurred during 1921, \$60,284.35; underwriting expenses incurred during 1921, \$45,930.23; total, \$106,214.58.

Loss from underwriting during 1921, \$33,056.16.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$18,328.07; profit on investments during 1921, \$914.25; total, \$19,242.32.

Investment expenses incurred during 1921, \$473.58.

Gain from investments during 1921, \$18,768.74.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$18,768.74; borrowed money, \$88,000; total, \$106,768.74. Losses: Underwriting, \$33,056.16; borrowed money, \$87,500; reserve for unpaid returned premiums, \$15.99; dividends, \$12,000.00 total, \$132,572.15.

Surplus, December 31, 1920, \$137,039.21; decrease, \$25,803.41; surplus, December 31, 1921, \$111,235.80.

EASTERN FIRE INSURANCE COMPANY,

2 South Main Street, Concord, N. H.

ADMITTED ASSETS, DECEMBER 31, 1921.

Loans on collateral security.....	\$17,109 84
Interest due and accrued thereon.....	88 11
Bonds and stocks owned.....	156,633 50
Interest due and accrued thereon.....	921 10
Cash in banks and office.....	738 31
Agents' balances not over three months due.	1,420 96
Other admitted assets.....	109 93

TOTAL ADMITTED ASSETS..... **\$177,021 84**

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums: Fire, \$39,125.45; other than fire, \$1,966.09; total.....	\$41,091 54
Estimated taxes hereafter payable.....	300 00
Due for borrowed money.....	5,000 00

TOTAL LIABILITIES, except capital.	\$46,391 54
CAPITAL PAID UP	100,000 00
NET SURPLUS	30,630 30

TOTAL **\$177,021 84**

GENERAL REVIEW.

HISTORY.—This company was incorporated in March, 1905, and commenced business in April of that year. Its paid-in capital is \$30,000. During 1920 it increased its paid-up capital to \$100,000, the increase having been au-

thorized in March, 1920, and paid in during the year at par.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is operated by interests identified with the Capital Fire Insurance Company and the Underwriters Fire Insurance

EASTERN FIRE INSURANCE COMPANY—*Continued.*

Company, both of Concord, and is under the same management. It has heretofore written a small volume of reinsurance business, which proved profitable. During 1920 the company commenced writing a direct business and considerably increased its volume. In 1921 the volume was reduced considerably. The expenses were moderate, but the loss ratio high.

The bonds and stocks owned are of good character.

On December 31, 1921, the directors owned \$5,900, par value, of the capital stock.

Since commencing business dividends of \$29,195 have been paid.

KIND OF INSURANCE WRITTEN.—Fire insurance only.

TERRITORY.—It is licensed in New Hampshire only.

DIVIDENDS.—During 1921 a dividend of 6.9% was paid.

OFFICERS.—President, Charles L. Jackman; secretary, Freeman T. Jackman.

DIRECTORS.—

Fernald, Josiah E., treasurer Capital Fire Insurance Co., president National State Capital Bank, Concord, N. H.

Jackman, Charles L., president Capital Fire Insurance Co., president The Page Belting Company, director National State Capital Bank, Concord, N. H.

Jackman, Freeman T., assistant secretary Capital Fire Insurance Company and treasurer of the Northern Securities Company, Concord, N. H.

Savage, Isaac M., retired merchant, treasurer of the Rumford Building & Loan Association, Concord, N. H.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in February.

INCOME, 1921.

Fire: Gross premiums, \$41,991.53; reinsurance, \$790.46; return premiums, \$9,421.47; net premiums.....	\$31,779 60
Motor vehicle: Gross premiums, \$4,426.07; return premiums, \$337.03; net premiums.....	4,089 04
TOTALS: Gross premiums, \$46,417.60; reinsurance, \$790.46; return premiums, \$9,758.50; net premiums....	\$35,868 64
Interest, etc.	8,016 18
Borrowed money	5,000 00
Profit on sale of bonds.....	400 80
TOTAL INCOME	\$49,285 62

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$27,074.38; reinsurance, \$1,888.79; salvage,

\$161.33; net amount paid policyholders for losses	\$24,981 70
Motor vehicle: Gross amount paid for losses, \$425.83; salvage, \$21.28; net amount paid policyholders for losses.....	447 11

TOTALS: Gross amount paid for losses, \$27,500.21; reinsurance, \$1,888.79; salvage, \$182.61; net amount paid policyholders for losses.....	\$25,428 81
Underwriting expenses	15,149 87
Dividends to stockholders.....	6,900 00
Life insurance premiums.....	1,709 50
Safe deposit box rent.....	4 00

TOTAL DISBURSEMENTS \$49,192 18

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 78.5%; motor vehicle, 10.9%; losses incurred, 70.8%; underwriting expenses, 42.2%; underwriting loss, 6.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 66.6%; expenses incurred, 39.6%; underwriting loss, 6.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$8,760,699; motor vehicle, \$349,965; net risks in force on business effective prior to January 1, 1921, \$5,115,586; net premiums in force on business on and after January 1, 1921, fire, \$33,663.12; motor vehicle, \$3,932.19; net premiums in force on business effective prior to January 1, 1921, \$47,774.03.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$38,171.50.

Losses incurred during 1921, \$25,428.81; underwriting expenses incurred during 1921, \$15,149.87; total, \$40,578.68.

Loss from underwriting during 1921, \$2,407.18.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$7,954.85; profit on investments during 1921, \$400.80; total, \$8,355.65.

Loss on investments during 1921, \$163.40; investment expenses incurred during 1921, \$1,910.62; total, \$2,074.02.

Gain from investments during 1921, \$6,281.63.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$6,281.63.

Losses: Underwriting, \$2,407.18; dividends, \$6,900; total, \$9,307.18.

Surplus, December 31, 1920, \$33,655.85; decrease, \$3,025.55; surplus, December 31, 1921, \$30,630.30.

EASTERN SHORE OF VIRGINIA FIRE INSURANCE COMPANY, INC.,

Kellar, Va.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$2,854 00
Mortgage loans on real estate.....	176,792 45
Interest due and accrued thereon.....	6,867 56
Bonds and stocks owned.....	46,820 20
Interest due and accrued thereon.....	747 67
Cash in banks and office.....	13,384 68
Agents' balances not over three months due	33,311 93
Bills receivable taken for fire risks.....	3,603 63
Due from reinsurance companies.....	1,000 00

TOTAL ADMITTED ASSETS..... \$285,382 12

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$75,838 82
Dividends to stockholders unpaid.....	250 00
Estimated taxes hereafter payable.....	6,432 36
Reserve for agents commissions accrued....	4,500 00
Reserve for loss on notes and premiums acc.	4,000 00
TOTAL LIABILITIES, except capital.	\$91,021 18
CAPITAL PAID UP.....	104,600 00
NET SURPLUS	89,760 94

TOTAL \$285,382 12

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Virginia in March and commenced business April 2, 1906, with an authorized capital of \$100,000, all of which was subscribed and \$20,550 paid in in cash. The paid-in capital at the end of 1915 was \$36,990. Each year from 1916 \$13,152 was paid in, making the paid-in capital on January 1, 1920, \$102,750. In 1921 \$1,850 additional was paid in, making the paid-in capital \$104,600.

It confines its operations to the eastern portion of Virginia.

The par value of the stock is \$50 per share.

MANAGEMENT AND REPUTATION.—The company, though small, is efficiently and conservatively managed, and its underwriting has been profitable each year. Its loss ratio has been low, and its expenses ratio low also, considering the small volume of business transacted.

It has the backing of substantial interests, and is in excellent repute.

On December 31, 1921, the directors owned \$21,650 of its \$104,600 capital stock.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—Virginia only.

DIVIDENDS.—In 1914 the company paid \$6,165; in 1915, \$10,275; 1916, \$13,152; 1917, \$13,152; 1918, \$13,152; 1919, \$26,304; 1921, \$10,210.

OFFICERS.—President, S. W. Ames; vice-president, R. L. Ailworth; treasurer, Thos. W. Blackstone, and secretary, Leonard C. Mears.

DIRECTORS.—

Ames, Samuel W., president of company, Pungoteague, Va.

Ames, Warner, lawyer, Onomack, Va.

Bell, Frank B., produce merchant, Machipongo, Va.

Barnes, John W., retired merchant, Bloxom, Va.

Blackstone, Thos. W., banker, Accomac, Va.

Bowdoin, John W., doctor, Bloxom, Va.

Bull, Joseph S., retired farmer, Onley, Va.

Chandler, J. W., produce merchant, Exmore, Va.

Hopkins, John H., merchant, Parksley, Va.

Johnson, S. T., retired merchant, Horntown, Va.

Jones, J. H., merchant, Temperanceville, Va.

Mason, W. T., farmer, Hocksneck, Va.

Mears, Otho F., lawyer, Eastville, Va.

Parsons, Jr., Frank, merchant, Cape Charles, Va.

Tankard, S. D., merchant, Franktown, Va.

Upshur, Wm. M., merchant, Cheriton, Va.

Walker, J. C., Nassawadox, Va.

White, H. T., merchant, Makemie Park, Va.

White, Dr. R. J., Keller, Va.

Wilkins, John T., doctor, Cape Charles, Va.

Wilkins, S. S., capitalist, Birds Nest, Va.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Tuesday in February.

INCOME, 1921.

Gross premiums, \$109,070.09; reinsurance, \$23,602.27; return premiums, \$9,252.18; net premiums.	\$76,215 64
Interest, etc.	9,235 41
Increase in liabilities during the year on account of reinsurance treaties.....	1,777 47
Other income	108 23
TOTAL INCOME	\$87,336 75

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$36,429.13; reinsurance, \$6,073.74; net amount paid policyholders for losses.....	\$30,355 39
Underwriting expenses	30,925 67
Dividends to stockholders.....	10,210 00
Other disbursements	1,850 00
TOTAL DISBURSEMENTS	\$73,341 06

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 39.8%; losses incurred, 39.5%; underwriting expenses, 40.6%; underwriting profit, 16.2%:

RATIOS TO PREMIUMS EARNED.—Losses incurred, 37.9%; expenses incurred, 43.2%; underwriting profit, 15.5%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$79,624.33; loss from underwriting profit and loss items, \$2,677.07; total, \$76,947.26.

Losses incurred during 1921, \$30,145.39; underwriting expenses incurred during 1921, \$34,441.49; total, \$64,586.88.

Gain from underwriting during 1921, \$12,360.38.

INVESTMENT EXHIBIT, 1921.—Gain from investments during 1921, \$14,879.37.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$12,360.38; investments, \$14,879.37; other sources, \$70.05; total, \$27,309.80.

Losses: Other sources, \$1,950; dividends, \$10,210; total, \$12,160.

Surplus, December 31, 1920, \$74,611.14; increase, \$15,149.80; surplus, December 31, 1921, \$89,760.94.

EMPLOYERS CASUALTY COMPANY

Interurban Bldg., Dallas, Texas

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$176,857 80
Interest due and accrued thereon.....	7,299 10
Bonds and stocks owned, market value....	47,928 76
Interest due and accrued thereon.....	455 29
Cash in banks and office.....	40,609 78
Premiums in course of collection.....	27,110 96

TOTAL ADMITTED ASSETS \$300,261 69

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Public liability and compensation, \$19,169.93; auto theft, \$3.64; auto property damage and collision, \$789.12; property damage and collision other than auto, \$6,000; automobile, \$154.47; total, \$20,177.06; net unpaid claims.	\$20,177 06
Unearned premiums: fire, \$4,928.70; other than fire, \$47,173.12; total.....	52,101 82
Salaries, rents, etc.....	1,918 64
Estimated taxes hereafter payable.....	4,850 04
Commissions, etc.....	237 90
Dividends declared and unpaid to policyholders	12,496 02
Reserve for reinsurance	2,311 33

TOTAL LIABILITIES, except capital. \$94,092 81
CAPITAL PAID UP 150,000 00
NET SURPLUS 56,168 88

TOTAL \$300,261 69

GENERAL REVIEW.

HISTORY.—Interest connected with the Texas Employers' Insurance Association, Dallas, Texas, organized this company. The charter was filed at Austin, Texas, on July 2, 1920. The capital of the company, fully paid, is \$150,000, with a par value of \$100 per share. This was sold at \$125, thus yielding \$37,500 as surplus.

There were no organization expenses, which is commendable.

MANAGEMENT AND REPUTATION.—The officers and directors of this company are very nearly the same as that of the Texas Employers Insurance Association, of Dallas, Texas, a mutual association writing workmen's compensation and employers' liability insurance. That association has been in successful operation since May 15, 1914.

On December 31, 1921 the directors owned \$3,390 par value of the capital stock of \$150,000.

The company has not operated long enough to have established a record, but in 1920 the losses were nominal, and the expense ratio low, especially for a new company. In 1921 the loss and expense ratios were low, and there was a fair underwriting profit.

KINDS OF INSURANCE WRITTEN.—(a) Automobile, public liability, private and commercial, property damage, collision, fire, theft and transportation.

(b) General public liability, including owners', landlords' and tenants' public liability; manufacturers' or contractors'

public liability and owners' or contractors' protective liability.

(c) Teams public liability.

(d) Theater public liability.

(e) Employers' liability.

(f) Workmen's compensation in States other than Texas.

OFFICERS.—President, W. B. Head; vice-president and general manager, Homer R. Mitchell; vice-presidents, J. E. Farnsworth, Ernest Steves and D. Edward Greer; secretary and assistant treasurer, J. J. Watson; treasurer and assistant secretary, A. F. Allen; assistant secretary and assistant treasurer, E. E. Watts; assistant secretary, W. B. Todd.

DIRECTORS.—Allen, A. F.; Burrus, Perry; Farnsworth, J. E., Greer, D. Edward; Head, W. B.; Holmgreen, E. A.; Mitchell, Homer R.; Morgan, Sam T.; Peyton, J. C.; Reed, T. S.; Steves, Ernest; Watts, E. E.; Watson, J. J.

TERRITORY.—The company has not advised us of the names of States in which it is entered, but some time ago advised that it would commence its operations in Texas, and later would enter the States of Arkansas, Louisiana, New Mexico and Oklahoma, to be followed as soon as practicable by entry into Alabama, Georgia, Kansas, Missouri and Tennessee.

DIVIDENDS to policyholders; 16%.

STOCKHOLDERS, ANNUAL MEETING.—Last Thursday in January

INCOME, 1921.

	Auto	Auto Theft	Auto Lia'b	Lia'b. other than Auto	Workmen's Comp	Auto Prop. Damage	Prop. Damage	Total
Gross Premiums .	\$12,608 07	\$8,196 13	\$36,700 27	\$36,905 49	\$42,259 67	\$26,779 79	\$1,197 25	\$164,641 67
Reinsurance.....	208 34	83 63	2,465 22	3,931 47	463 43	113 64	.....	7,265 73
Return Premiums	2,836 40	1,502 14	6,918 00	4,288 50	3,126 67	5,332 50	338 22	23,892 52
Net Premiums ...	10,068 33	6,610 36	27,317 05	28,685 43	38,669 57	21,283 65	859 03	133,483 42
Losses to prems. written.....	16.0	69.7	4.2	9.7	16.7	20.4	4.2	
Interest, etc and rents.....				\$17,179 58				
Commissions				116 76				
TOTAL INCOME								\$150,779 76

EMPLOYERS CASUALTY CO — *Continued*

DISBURSEMENTS, 1921.

	Auto.	Auto Theft.	Auto Lia'b.	Liab. other than Auto.	Workmen's Com'p.	Auto Prot. Damage.	Prot. Damage.	Totals.
Gross Amount Paid for Losses	\$1,668 04	\$4,610 22	\$1,156 95	\$2,798 29	\$6,451 70	\$4,378 38	\$35 55	\$21,097 13
Salvage	67 00	..	..	..	..	27 50	..	94 50
Net Amount Paid Policyholders for Losses	1,599 04	4,610 22	1,156 95	2,798 29	6,451 70	4,350 38	35 55	21,002 68
Underwriting expenses				\$32,218 31				
Dividends to policyholders				4,053 55				
					TOTAL DISBURSEMENTS			\$57,274 49

RATIOS TO PREMIUMS WRITTEN.—Losses paid: fire, 15.7%; losses incurred, 30.2%; underwriting expenses, 24.1%; underwriting profit, 7.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 44.5%; expenses incurred, 41.4%; underwriting profit, 8.4%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$90,522.97; loss from underwriting profit and loss items, \$3,315.12; total, \$87,207.85.

Losses incurred during 1921, \$40,334.83; underwriting expenses incurred during 1921, \$37,452.47; total, \$77,787.30.

Gain from underwriting during 1921, \$9,420.55.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$14,837.31; profit on investment during 1921, \$2,524.17; total, \$17,361.48.

Investment expenses incurred during 1921, \$167.90.

Gain from investments during 1921, \$17,193.58.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting \$9,420.55; investments, \$17,193.58; total, \$26,614.13.

Losses from dividends declared to policyholders \$16,549.57.

Surplus, December 31, 1920, \$46,104.32; increase, \$10,064.56; surplus, December 31, 1921, \$56,168.88

THE EMPLOYERS' FIRE INSURANCE COMPANY,

5 Doane Street, Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned (market value)...	\$2,100,297 50
Interest due and accrued thereon.....	21,210 62
Cash in banks and office.....	47,059 36
Agents' balances not over three months due	47,950 15

TOTAL ADMITTED ASSETS..... \$2,216,517 63

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: total,	
\$17,615.47; reinsurance, \$7,231.18; net	
unpaid claims.	\$10,384 29
Motor vehicle: Total, \$15,203.67; reinsur-	
ance, \$546.25; net unpaid claims.....	14,657 42

TOTALS: Total, \$32,819.14; reinsur-
ance, \$7,777.43; net unpaid claims.. \$25,041 71

Unearned premiums: fire, \$65,456.51; other	
than fire, \$64,076.04.....	129,532 55
Salaries, rents, etc.....	1,915 97
Estimated taxes hereafter payable.....	5,177 54
Estimated expense of investigation and	
adjustment of losses.....	400 00

TOTAL LIABILITIES, except capital. \$162,067 77
CAPITAL PAID UP..... 1,000,000 00
NET SURPLUS 1,054,449 86

TOTAL \$2,216,517 63

GENERAL REVIEW.

HISTORY.—This company is incorporated under the laws of Massachusetts and commenced business March 15, 1921. It is owned and controlled by The Employers' Liability Assurance Corporation, Ltd., of London, England, a large and reputable English company. It has a capital of \$1,000,000 fully paid, and a surplus of \$1,000,000 was contributed by the stockholders. The par value of the shares is \$100.

MANAGEMENT AND REPUTATION.—It is under the same control and management as the United States Branch of

The Employers' Liability Assurance Corporation, Ltd., of London, England, which is admitted to the United States to write casualty lines of insurance, and is admitted to the Dominion of Canada to write fire and casualty lines. The active underwriter of the fire insurance company is the vice-president and secretary, H. Belden Sly. The investments are of excellent character and are carried at actual market value.

Of its capital stock 8,980 shares are held in trust by the New England Trust Company, and 1,007 shares by The Employers' Securities Company, but under the Massachu-

EMPLOYERS FIRE INSURANCE COMPANY — *Continued.*

sets laws a stockholder's voting power is limited to one-tenth of its capital stock, so that neither corporation controls the company. The remaining thirteen shares are held by seven other stockholders.

KINDS OF INSURANCE WRITTEN.—Fire, motor vehicle, tornado, sprinkler leakage, riot, civil commotion and explosion.

TERRITORY.—Licensed in Cal., Conn., Del., Ill., Ind., Ky., Me., Md., Mass., Mich., Mo., N. H., N. J., N. Y., O., Pa., R. I. and Vt.

OFFICERS.—President, Samuel Appleton; vice-president and secretary, H. Belden Sly; treasurer, Franklin P. Horton.

DIRECTORS.—

Adams, Charles Francis, treasurer Harvard College, Boston.

Appleton, Samuel, president, United States manager The Employers' Liability Assurance Corp., Boston.

Edgar, Charles L., president Edison Electric Illuminating Co., Boston.

Rogers, Henry M., lawyer, Boston.

Sly, H. Belden, vice-president and secretary, Boston.

Thomas, John B., real estate, Boston.

AFFILIATIONS.—Eastern Union, Western Union, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Western Automobile Underwriters Conference.

STOCKHOLDERS ANNUAL MEETING.—Second. Tuesday in March.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$150,861 02		\$147,734 60		\$339 34		\$38 80		\$298,973 76
Reinsurance	48,560 33		10,297 48		71 13		1 17		58,930 11
Return premiums....	11,742 39		27,451 98						39,194 37
Net premiums.....	90,558 30		109,985 14		268 21		37 63		200,849 28
Interest, etc.			\$61,018 55						
Cash surplus paid in			1,000,000 00						
					TOTAL INCOME				\$1,261,867 83

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$18,344.96; reinsurance, \$6,972.74; salvage, \$57.88; net amount paid policyholders for losses	\$11,314 34
Motor vehicle: Gross amount paid for losses, \$23,037.52; reinsurance, \$3,307.47; salvage, \$94.56; net amount paid policyholders for losses.....	19,635 49

TOTALS: Gross amount paid for losses, \$41,382.48; reinsurance, \$10,280.21; salvage, \$152.44; net amount paid policyholders for losses.....	\$30,949 83
Underwriting expenses.	140,170 06
Investment expenses	2,491 43
Other disbursements	100,00
TOTAL DISBURSEMENTS	\$173,711 32

RATIOS TO PREMIUMS WRITTEN.—Losses paid: fire, 12.5%; motor vehicle, 17.8%; losses incurred: fire, 24.0%; motor vehicle, 31.2%; underwriting expenses, 60%; underwriting loss, 65.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 78.5%; expenses incurred, 207.0%; underwriting loss, 185.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921: fire, \$9,225,094; motor vehicle, \$4,768,601; tornado, etc., \$79,200; sprinkler leakage, \$9,333; net premiums in force on business on and after January 1, 1921: fire, \$87,652.53; motor vehicle, \$105,640.82; tornado, etc., \$268.21; sprinkler leakage, \$37.63.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$71,316.73.

Losses incurred during 1921, \$55,991.54; underwriting

expenses incurred during 1921, \$147,663.57; total, \$203,655.11.

Loss from underwriting during 1921, \$132,338.38.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$82,229.17; profit on investments during 1921, \$107,150.50; total, \$189,379.67.

Investment expenses incurred during 1921, \$2,491.43.

Gain from investments during 1921, \$186,888.24.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$186,888.24.

Losses: Underwriting, \$132,338.38; other sources, \$100; total, \$132,438.38.

Surplus, January 25, 1921, \$1,000,000; increase, \$54,449.86; surplus December 31, 1921, \$1,054,449.86.

EMPLOYERS LIABILITY ASSURANCE CORPORATION, LTD.,

London, England.

CANADIAN BRANCH, 17 ST. JOHN STREET, MONTREAL, QUEBEC.

GENERAL REVIEW

HISTORY.—This company was incorporated October 25, 1880. Its authorized capital is £1,000,000 (\$5,000,000), all of which is subscribed, and £200,000 (\$1,000,000) paid in. It established a branch in the United States for the writing of casualty lines in 1886. In 1894 it was licensed to write accident and guarantee business in Canada, and commenced such business in 1895. In 1900 it received

its license to write general casualty lines in Canada. In November 1910, its Canadian branch was licensed to write fire insurance in Canada, but it is not writing that class of business in the United States.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses, wherever incurred. The Home Office balance sheet, which includes all its assets and liabilities, showed the following as of December 31, 1921:

EMPLOYERS' LIABILITY ASSURANCE

Total assets, \$47,060,675; capital paid in, \$1,798,960; general reserve fund (surplus), \$8,345,095. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—This company is well and conservatively managed, and in all respects enjoys an excellent reputation. Its casualty business in the United States has been very profitable.

Its loss paying reputation is excellent.

It guarantees policies issued in Canada by the "Britannic Underwriters Agency."

AFFILIATIONS.—Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, British Columbia Board of Fire Underwriters, New Brunswick

CORPORATION, LTD.—Continued.

Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

General manager for Canada, Chas. I. Woodland.

KINDS OF INSURANCE WRITTEN.—Fire, hail, accident, liability, burglary, boiler, automobile, health insurance, riot and explosion, and fidelity bonds.

TERRITORY.—This company operates in all provinces of Canada; in Denmark, England and its colonies, Egypt, Holland, South Africa and the United States. In the United States it writes only casualty lines.

CANADIAN BRANCH STATEMENT.—On December 31, 1921, the company had at its Canadian Branch assets, \$2,366,148.46; surplus to policyholders, \$982,362.74. Premiums written 1921, \$2,283,289.95; losses paid, \$1,150,506.31.

EQUITABLE FIRE AND MARINE INSURANCE COMPANY,

Turks Head Bldg., Weybosset St., Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$58,600 00	Cash in banks and office.....	251,883 35
Interest accrued thereon.....	89 74	Agents' balances not over three months due	23,903 60
Bonds and stocks owned.....	3,101,727 00	Other admitted assets.....	1,013 50
Interest accrued thereon.....	40,511 54	TOTAL ADMITTED ASSETS.....	\$3,477,728 73

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$420,738 66	\$136,516 74	\$90,459 27	\$7,352 41	\$3,988 14	\$1,118 25	\$328 13	\$882 22	\$660,381 82
Reinsurance	250,581 64	2,402 49	86,778 35	7,352 41	2,548 03	1,118 25	102 50	882 22	342,413 61
Net unpaid claims...	170,157 02	133,114 25	3,680 92		1,437 51		225 63		317,968 21
Unearned premiums			\$837,634 56						
Estimated taxes hereafter payable.....			25,000 00						
Contingent commissions, etc.....			5,000 00						
Estimated expenses of investigation and adjustment of losses			2,500 00						
Other liabilities			914 03						
TOTAL LIABILITIES, except capital.									\$1,189,016 80
CAPITAL PAID UP									1,000,000 00
NET SURPLUS									1,288,711 93
TOTAL									\$3,477,728 73

GENERAL REVIEW.

HISTORY.—This company began operations in September, 1860, with a paid-in capital of \$100,000. In June, 1864, its capital was increased to \$200,000, and in February, 1872, to \$300,000. The capital was reduced to \$60,000 owing to the Boston conflagration in the same year (1872) and then increased to \$200,000 by the issuance of new stock. In January, 1881, the capital was increased to \$300,000; in April, 1899, to \$400,000, and in April, 1915, to \$500,000, \$200,000 additional being paid into surplus account.

In 1919 the capital was increased to \$750,000. The new stock, par value \$50 per share, was sold at \$100 per share, so that \$250,000 was added to surplus account.

In 1920 the capital was increased to \$1,000,000 by the issuance of 5,000 shares (par value \$50). All the issue was taken by the stockholders at a premium of 100%, thus adding \$250,000 to surplus.

The par value of the stock is \$50 per share.

During 1911 interests connected with the Phoenix Insurance Co. of Hartford, Conn., acquired control of the company, and on December 1, 1911, reinsured about two-thirds of its outstanding business. The Phoenix Securities Company, of Hartford, owns a majority of the stock.

Policies issued under the title "Equitable Insurance Alliance" are guaranteed by this company and the Phoenix Insurance Co. of Hartford, Conn. These policies are used principally on the Pacific coast and in New York State.

It issues policies in accordance with the special reserve

fund and guaranty surplus law of Rhode Island, and has on deposit with the Insurance Department \$70,000 "special reserve fund;" it also maintains a \$70,000 "guarantee surplus fund."

This Company, effective December 1, 1921, reinsured the outstanding risks of the Prudential Fire Insurance Company of Greenville, S. C.

MANAGEMENT AND REPUTATION.—The company is under the same general management as the Phoenix Insurance Co. of Hartford, Conn., a large and reputable institution, and the Connecticut Fire Insurance Company, of Hartford, Conn., which is also in excellent repute.

The business written in the larger cities is of moderate volume, indicating that the conflagration hazard is carefully observed. Prior to the change in control the expenses of operation had been much above the average and the loss ratio high. The expenses are now moderate and the loss ratio normal. In 1919, 1920 and 1921 it had a low loss ratio, except that in 1921 on a small volume of ocean marine insurance the loss ratio was high.

Its loss paying record is excellent under all conditions.

Its investments are of excellent character. The security valuations used are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are upon improved property, chiefly in Providence, valued at over three times the amount loaned.

AFFILIATIONS.—Eastern Union, Western Union, Western

EQUITABLE FIRE AND MARINE INSURANCE COMPANY — *Continued.*

Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference and Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.— Fire, marine, automobile, registered mail, inland navigation and transportation, sprinkler leakage, hail, explosion, war risk and tornado insurance.

TERRITORY.— It is licensed in all States and Territories, except Ariz., Guam, Hawaii, Nev., N. M., N. D., Miss., Philippine Islands, Porto Rico, and Virgin Islands; it also operates in Canada.

DIVIDENDS.— In recent years it has paid dividends as follows: 1900 to 1905, inc., 7%; 1906, 4%; 1908, 2½%; 1909, 5%; 1910, 6%; 1911, 3%; 1912, none; 1913, 6%; 1914, 6%; 1915, 7.4%; 1916 to 1918, 10%; 1919, 12.5%; 1920, 10% on \$750,000 capital; 1921, 10% on \$1,000,000 capital.

OFFICERS.— President, Edward Milligan; vice-presidents, George M. Lovejoy and Jno. B. Knox; secretaries, Samuel G. Howe and Geo. C. Long, Jr.; assistant secretaries, Edward V. Chaplin, Henry P. Whitman and Fred C. Gustetter.

DIRECTORS.—

Arnold, Fred W.

Braman, Packer, of Henry Bull & Co.
Brown, H. Martin, president Industrial Trust Company.
Day, Edward M., lawyer.
Gross, George L., of G. L. & H. J. Gross.
Henshaw, Joseph G., vice-president and treasurer of Beach & Sweet, Inc.
Hinckley, Herbert F., vice-president Blackstone Canal National Bank.
Knox, John B., secretary Phoenix Insurance Company.
Lester, William A., insurance.
Lovejoy, George M., vice-president Phoenix Insurance Company.
Milligan, Edward, president Phoenix Insurance Company.
Morgan, Charles A., insurance.
Smith, George R., insurance.
Spencer, Robert L., of Spencer & Boss.
Temple, Thomas C., secretary Phoenix Insurance Company.

DEPARTMENTS.—

Pacific Coast Department, Geo. H. Tyson, general agent, San Francisco, Cal.

Canadian Department, J. W. Tatley, manager, Montreal, P. Q., Can.

Maritime Department, Knowlton & Gilchrist, general agents, St. John, N. B.

A. I. Ullman, manager, Chicago, Ill.

The Gerald L. Schuyler General Agency, Denver, Colo.

Geo. Grimm, Cincinnati, O.

R. E. Eblen, State agent, St. Louis, Mo.

Gross R. Scruggs, office manager, Dallas, Texas.

S. Herdegen, State Agent, Milwaukee, Wis.

STOCKHOLDERS' ANNUAL MEETING.— First Wednesday in August.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$3,701,420 54	\$120,267 22	\$404,100 50	\$55,521 52	\$69,876 15	\$69,626 93	\$19,107 86	\$12,261 91	\$4,452,242 63
Reinsurance	1,913,231 73	2,469 22	267,935 83	13,221 24	36,358 42	25,274 01	9,343 75	5,310 09	2,273,144 29
Return premiums....	895,467 45	28,211 75	122,687 41	13,233 43	20,027 80	14,140 15	6,012 22	2,800 49	1,102,580 70
Net premiums.....	892,721 36	89,586 25	13,537 26	29,066 85	13,489 93	30,212 77	3,751 89	4,151 33	1,076,517 64
Losses to prms. writ'n	53.7	144.9	58.0	100.2	35.3	50.0	34.7	2.8	
Interest, etc.....			173,117 25						
Profit on sale or maturity of bonds.....			6,037 85						
TOTAL INCOME									\$1,255,672 74

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,571,150 28	\$135,820 01	\$205,274 90	\$37,795 27	\$11,347 00	\$45,609 01	\$2,618 73	\$117 50	\$2,009,823 60
Reinsurance	1,065,057 81	5,500 00	197,396 19	8,652 30	6,586 50	20,595 58	1,310 62		1,335,099 00
Salvage	6,585 39	427 28	19 54				3 75		7,035 96
Net amt. paid policyholders for losses..	479,507 08	129,893 63	7,859 17	29,142 97	4,760 50	15,103 43	1,304 36	117 50	667,688 64
Underwriting expenses.....			\$360,726 94						
Dividends to stockholders.....			100,000 00						
Other disbursements.....			232 01						
TOTAL DISBURSEMENTS									\$1,148,362 32

RATIOS TO PREMIUMS WRITTEN.— Losses incurred, 64.1%; underwriting expenses, 34.3; underwriting profit, 4.1%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 62.9%; expenses incurred, 33.1%; underwriting profit, 4.0%.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921, fire, \$87,313,977; ocean marine, \$2,137,642; motor vehicle, \$688,281; inland nav. and trans., \$843,385; tornado, etc., \$3,247,080; hail, \$1,250; sprinkler leakage, \$902,461; riot, etc., \$1,736,780; net risks in force on business effective prior to January 1, 1921, \$66,912,329; net premiums in force on business on and after January 1, 1921, fire, \$806,161; ocean marine,

\$33,635; motor vehicle, \$8,915; inland nav. and trans., \$13,748; tornado, etc., \$13,967; hail, \$2.50; sprinkler leakage, \$3,515; riot, etc., \$3,648; net premiums in force on business effective prior to January 1, 1921, \$698,722.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$1,098,258.67; loss from underwriting profit and loss items, \$242.58; total, \$1,098,016.09.

Losses incurred during 1921, \$690,400.00; underwriting expenses incurred during 1921, \$363,374.20; total, \$1,053,774.20.

Gain from underwriting during 1921, \$44,241.89.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned dur-

Surplus, December 31, 1920, \$1,077,115.96; increase, \$211,595.97; surplus, December 31, 1921, \$1,288,711.93.

O'Neill, F. Q., director First National Bank.

EQUITABLE FIRE INSURANCE COMPANY—Continued.

Pringle, E. H., president Bank of Charleston, N. B. A.
 Simmons, B. I., wholesale lumber, director South Carolina Loan and Trust Co.
 Wulbern, J. H. C., of C. Wulbern & Company, wholesale

grocers, director of Peoples National Bank.

STOCKHOLDERS' ANNUAL MEETING.—Last Thursday in January.

GENERAL AGENT.—T. J. Ingram, Lynchburg, for Virginia.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$504,995 71				\$362 62		\$212 83	\$710 29	\$506,781 45
Reinsurance	148,231 48								148,231 48
Return premiums.....	94,990 85				219 83		30 88	221 86	95,471 92
Net premiums.....	261,764 38				642 79		181 95	438 93	263,073 05
Interest, etc.			\$48,233 73						563 80
Increase in cash surrender value policy, 875009 Equitable Life Assur. Society....			105 00						
									TOTAL INCOME
									\$311,980 58

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$260,201 06				\$21 20		\$25 38		\$260,248 54
Reinsurance	128,465 09								128,465 09
Salvage	5,755 89								5,755 89
Net amt. paid policy- holders for losses..	127,980 98				21 20		25 38		128,027 56
Underwriting expenses.			\$140,541 88						70 00
Dividends to stockholders			33,000 00						
Investment expenses			2,411 94						
									TOTAL DISBURSEMENTS
									\$304,051 38

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 48.6%; losses incurred, 52.6%; underwriting expenses, 53.4%; underwriting profit, 9.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 48.1%; expenses incurred, 43.3%; underwriting profit, 8.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921: Fire, \$19,052,089.66; tornado, etc., \$203,389.14; sprinkler leakage, \$13,718.58; riot, etc., \$175,043.22; net risks in force on business effective prior to January 1, 1921, \$8,284,191.55; net premiums in force on business on and after January 1, 1921, \$256,038.91; tornado, etc., \$591.63; sprinkler leakage, \$150.18; riot, etc., \$453.75; net premiums in force on business effective prior to January 1, 1921, \$185,805.86.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$287,055.85; gain from underwriting profit and loss

items, \$25.38; total, \$287,081.23.

Losses incurred during 1921, \$138,343.69; underwriting expenses incurred during 1921, \$124,054.54; total, \$262,398.23.

Gain from underwriting during 1921, \$24,683.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$48,120.09; profit on investments during 1921, \$21,081.25; total, \$69,201.34.

Loss on investments during 1921, \$70; investment expenses incurred during 1921, \$2,411.94; total, \$2,481.94.

Gain from investments during 1921, \$66,719.40.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$24,683; investments, \$66,719.40; total, \$91,402.40.

Loss from dividends, \$33,000.

Surplus, December 31, 1920, \$263,804.91; increase, \$58,402.40; surplus, December 31, 1921, \$322,207.31.

EQUITABLE MUTUAL FIRE INSURANCE COMPANY,

180 St. James Street, Montreal, Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned, market value.....	\$150,004 26
Interest due and accrued thereon.....	2,214 00
Cash in banks and office.....	21,700 49
Agents' balances not over three months due.	372 95
Assessments due in course of collection....	70,662 32
Unearned reinsurance premiums.....	10,102 91
Office furniture	2,386 63
Unassessed deposit notes	484,191 77
TOTAL ADMITTED ASSETS.....	\$759,635 33

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$3,408 24
Unearned premiums	1,280 09
Salaries, rents, etc.	5,486 15
Funds held under reinsurance treaties.....	6,046 39
TOTAL LIABILITIES, except capital..	\$16,220 87
CAPITAL PAID UP.....	20,000 00
NET SURPLUS	723,414 46
TOTAL	\$759,635 33

GENERAL REVIEW.

HISTORY.—This company was organized and commenced business in May, 1901, and was licensed in June of that year, by the Quebec Provincial Department, as a purely

mutual company, transacting fire insurance under the mutual system taking premium notes.

A license was granted to the company on May 30, 1919, to transact fire insurance on both the cash and mutual

EQUITABLE MUTUAL FIRE INSURANCE COMPANY—*Continued.*

plans, with a capital stock of \$200,000 subscribed and \$10,000 paid in. In 1920 the paid-in capital was increased to \$20,000.

The principal volume of business is on the mutual plan.

MANAGEMENT.—The president of the company is Dr. George E. Mignault, and the secretary and underwriting manager Francois Gauthier, both of Montreal, Canada.

The loss ratio is favorable, and the expense ratio moderate considering the small volume written.

TERRITORY.—Licensed in the Province of Quebec only.

DIRECTORS.—Dr. George E. Mignault, Dr. R. C. Laurier, Joseph Desautels, J. N. Legault, N. P., Francois Gauthier, A. Gauthier, D. M. Charbonneau.

KINDS OF INSURANCE WRITTEN.—Fire insurance only.

INCOME, 1921.

Gross premiums, \$146,206.89; reinsurance and return premiums, \$38,205.83; net premiums, on mutual system..... \$108,001 06

Deposit premiums on perpetual risks..... 8,358 10
Premiums on cash system..... 1,643 51
Transfer fees 150 45

TOTAL INCOME \$118,153 12

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$67,554.11; reinsurance, \$25,399.53; net amount paid policyholders for losses..... \$42,214 58
Underwriting expenses 51,067 25

TOTAL DISBURSEMENTS \$93,281 83

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 38.5%; underwriting expenses, 46.5%.

EQUITY FIRE INSURANCE COMPANY,

Twenty-Eighth and Wyandotte Streets, Kansas City, Mo.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned..... \$115,139 94
Mortgage loans on real estate..... 132,000 00
Interest due and accrued thereon..... 2,452 22
Bonds and stocks owned..... 163,034 13
Interest due and accrued thereon..... 1,609 84
Cash in banks and office..... 106,805 15
Agents' balances not over three months due 16,212 10

TOTAL ADMITTED ASSETS..... \$537,253 38

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$2,888.25; reinsurance, \$1,183.47; net unpaid claims. \$1,704 78
Unearned premiums 99,306 05
Salaries, rents, etc..... 5,597 98

TOTAL LIABILITIES, except capital. \$106,608 81
CAPITAL PAID UP..... 100,000 00
NET SURPLUS 330,644 57

TOTAL \$537,253 38

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Missouri, December 19, 1908, and began business January 19, 1909, with an authorized capital of \$100,000, all of which was paid in, with a surplus of \$10,000.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is in good repute, and is managed and controlled by Bruce Dodson, who operates the Reciprocal Exchange, an inter-insurance organization in Kansas City.

The company does a small and conservative business, and its operations have shown a substantial underwriting profit each year since organization. Its loss ratio has been very low, and its average expense ratio is also low.

The company is in excellent repute concerning its general treatment of loss claims. Its investments are of good character.

The mortgages are first liens on improved real estate in Jackson county, Missouri, and St. Louis, Missouri, valued at over twice the amount loaned.

On December 31, 1921, the directors owned \$99,600 of the \$100,000 par value of the capital stock.

KIND OF INSURANCE WRITTEN.—Fire insurance.

DIVIDENDS.—It has paid dividends as follows: 1910 to 1916, inc., 6%; 1917, 1918 and 1919, 12%; no dividends were declared in 1920 or 1921; total dividends paid since organization, \$78,000.

TERRITORY.—Licensed only in Missouri.

OFFICERS.—President, E. G. Rowley; vice-president, Ralph Dodson; second vice-president and secretary, Bruce Dodson, Jr.; assistant secretary, Robert W. Knowles.

DIRECTORS.—Dodson, Bruce; Rowley, E. G.; Rankin, E. R.; Dodson, A. L.; Hice, A.; Dodson, Ralph; Dodson, Bruce, Jr.; Shaw, H. C.; Knowles, Robert W.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday after the first Monday in January.

INCOME, 1921.

Gross premiums, \$315,364.28; reinsurance, \$56,553.38; return premiums, \$98,276.10; net premiums \$160,534 80
Interest, etc. 22,220 29
Contingent underwriting profit..... 2,019 80

TOTAL INCOME \$184,774 89

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$54,631.96; reinsurance, \$2,085.33; salvage, \$357.57; net amount paid policyholders for losses. \$52,189 06
Underwriting expenses 55,588 52
Other disbursements 194 25
Loss on investments..... 5,750 00
Investment expenses 15,956 34

TOTAL DISBURSEMENTS \$129,678 17

EQUITY FIRE INSURANCE COMPANY — *Continued.*

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 32.5%; losses incurred, 33.3%; underwriting expenses, 34.6%; underwriting profit, 30.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 33.8%; expenses incurred, 36.9%; underwriting profit, 30.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$14,655,422; net risks in force on business effective prior to January 1, 1921, \$216,500; net premiums in force on business on and after January 1, 1921, \$195,948.82; net premiums in force on business effective prior to January 1, 1921, \$3,366.80.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$158,151.60; gain from underwriting profit and loss items, \$2,019.80; total, \$160,171.40.

Losses incurred during 1921, \$53,393.84; underwriting expenses incurred during 1921, \$58,423.91; total, \$111,817.75.

Gain from underwriting during 1921, \$48,353.65.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$22,482.28; profit on investments during 1921, \$12,384; total, \$34,866.28.

Loss on investment during 1921, \$5,750; investment expenses incurred during 1921, \$15,956.34; total, \$21,706.34; Gain from investments during 1921, \$13,159.94.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$48,353.65; investments, \$13,159.94; total, \$61,513.59.

Surplus, December 31, 1920, \$269,130.98; increase, \$61,513.59; surplus, December 31, 1921, \$330,644.57.

ESSEX AND SUFFOLK EQUITABLE INSURANCE SOCIETY, LTD.,

Colchester, Essex, Eng.

GENERAL REVIEW.

HISTORY.—This company was founded in 1802 by farmers and traders for mutual fire insurance. Its authorized capital is £600,000, of which £560,000 is subscribed and £56,000 paid up. At the commencement a stock capital of £20,000 (\$100,000), with £2,000 (\$10,000) paid up was provided. By the original constitution, the taking of risks within ten miles of London and in Scotland and Ireland were forbidden. In time the society gradually acquired wealth and strength, and as a local concern operated most successfully for over one hundred years. In 1906 its operations were extended and other classes of business were taken up, and it now writes fire, workmen's compensation, personal accident, burglary and employers' liability insurance. It bears an excellent reputation, and its directors and management are highly respected.

In August, 1911, the Atlas Assurance Company, of London, secured control of this company. It is operated as a separate institution, but its policies are guaranteed by the Atlas, a large and reputable institution.

It is writing "surplus lines" in this country through Fred S. James & Company, 123 William street, New York, who advise us that they hold power of attorney from the company to accept service should suit be brought against the company, and to adjust and settle all losses. Fred S. James & Co. are in excellent repute.

HOME OFFICE RESOURCES.—The December 31, 1921, Home Office balance sheet shows the following figures: Assets, £308,898 (\$1,544,490); capital paid in, £56,000 (\$280,000); balance to profit and loss, £5,303 (\$26,515).

ESSEX INSURANCE COMPANY,

15 Clinton Street, Newark, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds owned	\$163,319 00
Interest due and accrued thereon.....	2,630 42
Cash in banks and office.....	22,128 05
Agents' balances not over three months due	2,596 60
Other admitted assets.....	46 45

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Ocean marine, reported or in process of adjustment, \$8,699; incurred but not reported, \$8,000; total, \$16,699; net unpaid claims.....		\$16,699 00
Inland nav. and transp.: Adjusted, \$461; reported or in process of adjustment, \$2,624; incurred but not reported, \$7,000; total, \$10,085; net unpaid claims.....		10,085 00

TOTALS: Adjusted, \$461; reported or in process of adjustment, \$11,323; incurred but not reported, \$15,000; total, \$26,784; net unpaid claims....		\$26,784 00
Unearned premiums		11,492 23
Contingent commissions, etc.....		2,715 47

TOTAL LIABILITIES, except capital.	\$40,991 70
CAPITAL PAID UP.....	100,000 00
NET SURPLUS	49,728 82

TOTAL ADMITTED ASSETS..... \$190,720 52

TOTAL \$190,720 52

ESSEX INSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New Jersey, August 28, 1918, licensed in January, 1920, and began business January, 1920. The authorized capital is \$100,000, which is fully paid in in cash. The par value of the shares is \$100,000, which is paid in in cash and \$25,000 contributed to surplus by the stockholders.

The company is authorized to write marine insurance.

MANAGEMENT AND REPUTATION.—The management of the company is in the hands of W. H. McGee & Co., 15 William street, New York City, who represent as marine agents the Camden Fire Insurance Association, Great American Insurance Company, Phoenix Insurance Company of Hartford, St. Paul Fire and Marine Insurance Company and the marine agency of other prominent companies.

The company has not operated long enough to have established records. In 1921 its loss ratio was high, but its expense ratio was very low.

The security valuations in the statement are those fixed by the Convention of Insurance Commissioners.

The stock is closely held, on December 31, 1921, the directors owned \$75,000 of the \$100,000 par value of the capital stock.

KIND OF INSURANCE WRITTEN.—Marine, inland navigation and transportation.

OFFICERS.—President, William H. McGee; treasurer, W. A. Foot; secretary and vice-president, R. C. King.

DIRECTORS.

Foot, W. A., 275 Clinton Avenue, Brooklyn, N. Y.

Grein, F. A., 15 William Street, New York City.

King, R. C., 15 Clinton Street, Newark, N. J.

McGee, William H., 15 William Street, New York City.

McGee, Jr., Wm. H., 15 William Street, New York City.

TERRITORY.—It is licensed in New Jersey only.

INCOME, 1921.

Ocean marine: Gross premiums, \$32,800.52;	
reinsurance, \$165.19; return premiums,	
\$998; net premiums	\$31,637 33
Inland nav. and transp.: Gross premiums,	
\$30,647.14; return premiums, \$3,777.33;	
net premiums	26,869 81
TOTALS: Gross premiums, \$63,447.66;	
reinsurance, \$165.19; return pre-	
miums, \$4,775.33; net premiums....	\$58,507 14
Interest, etc.	7,713 60
TOTAL INCOME	\$66,220 74

DISBURSEMENTS, 1921.

Ocean marine: Gross amount paid for losses, \$26,418.28; reinsurance, \$8.86; salvage, \$1,188.42; net amount paid policyholders for losses

\$25,221 00

Inland nav. and transp.: Gross amount paid for losses, \$26,182.99; salvage, \$507.61; net amount paid policyholders for losses.

25,675 38

TOTALS: Gross amount paid for losses, \$52,601.27; reinsurance, \$8.86; salvage, \$1,696.03; net amount paid policyholders for losses

\$50,896 38

Underwriting expenses

13,171 92

Other disbursements

171 95

TOTAL DISBURSEMENTS

\$64,240 25

RATIOS TO PREMIUMS WRITTEN.—Losses paid, ocean marine, 79.7%; inland nav. and transp., 95.5%; losses incurred, 74.7%; underwriting expenses, 22.5%; underwriting profit, 22.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.1%; expenses incurred, 18.1%; underwriting profit, 18.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, ocean marine, \$122,471; inland nav. and transp., \$1,008,393; net premiums in force on business on and after January 1, 1921, ocean marine, \$367.91; inland nav. and transp., \$22,364.50.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$72,783.66; loss from underwriting profit and loss items, \$2,715.47; total, \$70,068.19.

Losses incurred during 1921, \$43,744.38; underwriting expenses incurred during 1921, \$13,171.92; total, \$56,916.30.

Gain from underwriting during 1921, \$13,151.89.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$8,066.18; profit on investments during 1921, \$8,188; total, \$16,254.18.

Investment expenses incurred during 1921, \$171.95.

Gain from investments during 1921, \$16,082.23.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$13,151.89; investments, \$16,082.23; total, \$29,234.12.

Surplus, December 31, 1920, \$20,494.70; increase, \$29,234.12; surplus, December 31, 1921, \$49,728.82.

EUREKA INSURANCE COMPANY

3926 Chestnut Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Loans on collateral security.....	\$2,000 00	Cash in banks and office.....	77,884 16
Interest due and accrued thereon.....	8 67	Agents' balances not over three months due.	4,296 96
Bonds and stocks owned, market value....	670,729 05		
Interest due and accrued thereon.....	9,668 81	TOTAL ADMITTED ASSETS	\$764,577 65

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$28,587 00	.....	.....	\$32,160 00	.....	.....	.....	.....	\$60,747 00
Reinsurance	99 00	.....	.....	250 00	.....	.....	.....	.....	349 00
Net unpaid claims..	28,488 00	.....	.....	31,910 00	.....	.....	.....	.....	60,888 00

EUREKA INSURANCE COMPANY — *Continued.*

Unearned premiums: Fire, \$148,894.60;		TOTAL LIABILITIES, except capital..	\$263,686 85
other than fire, \$30,375.14; total.....	\$179,269 74	CAPITAL PAID UP.....	200,000 00
Salaries, rents, etc.....	6,519 11	NET SURPLUS	300,890 80
Estimated taxes hereafter payable.....	17,500 00	TOTAL	\$764,577 65

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Pennsylvania on December 30, 1920, licensed on the same date, and began business January 1, 1921. The authorized and paid-in capital is \$200,000 and \$200,000 was contributed to surplus. In 1921 \$100,000 was paid in to surplus. The par value of the shares is \$100. It was organized by interests closely identified with the Berwind-White Coal Mining Company, a large, successful coal mining institution.

This company succeeded to the business of the Eureka Mutual Insurance Company, which, since December, 1915, has been conducted by the same interests, and on December 31, 1920, it reinsured the outstanding risks of that company.

MANAGEMENT AND REPUTATION.—The underwriting management of the company is now in the hands of Edward B. Creighton, who is in high repute and has had many years' experience in the insurance business. He was for a number of years special agent and adjuster of the New Hampshire Fire Insurance Company, and for several years secretary of the Underwriters Association of the Middle Department.

For many years he has been closely identified with the Berwind-White Coal Mining Company.

The stock of the company is fairly closely held. On December 31, 1921, the directors owned \$60,000 of the par value of the capital stock of \$200,000. It operated in its first year with successful results. The loss ratio was normal, the expense ratio low, and it made a substantial underwriting profit. Having succeeded to the business of the Mutual Company it was placed promptly on an earning basis.

KINDS OF INSURANCE WRITTEN.—Fire, motor vehicle, inland marine, tornado, sprinkler leakage, riot, explosion, and earthquake.

OFFICERS.—President, Thomas Fisher; secretary, Edward B. Creighton; treasurer, F. M. Tuton.

DIRECTORS.—Harry A. Berwind, Thomas Fisher, Daniel A. Newhall, William W. Wharton, Edward B. Creighton.

TERRITORY.—It is licensed in Colo., Ill., Ind., Iowa, Kan., La., Mich., Minn., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas and W. Va.

AFFILIATIONS.—Eastern Union.

STOCKHOLDERS' ANNUAL MEETING.—Third Monday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Earth-quake.	Totals.
Gross premiums....	\$326,460 09	.....	\$1,405 99	\$83,479 61	\$227 24	\$36 03	\$820 06	406 23	\$412,835 27
Reinsurance	—3,643 80	.....	.....	4 18	.....	.....	.....	.....	—3,639 62
Return premiums....	136,145 34	.....	130 72	8,193 19	.....	12 93	250 00	168 83	144,901 01
Net premiums.....	193,958 55	.....	1,275 27	75,282 24	227 24	23 10	570 06	237 42	271,573 83
Interest, etc. ....	.....	.....	\$34,300 41	.....	.....	.....	.....	.....	4,271 10
Surplus paid by stockholders.....	.....	.....	100,000 00	.....	.....	.....	.....	.....	.....
Other income .....	.....	.....	1,550 00	.....	.....	.....	.....	.....	.....
Gross profit on sale of ledger assets.....	.....	.....	.....	.....	.....	.....	.....	.....	4,271 10
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$411,695 39

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$126,876 59	.....	.....	\$30,489 37	.....	.....	.....	.....	\$157,365 96
Reinsurance	51 43	.....	.....	91 33	.....	.....	.....	.....	142 81
Salvage	1,686 94	.....	.....	7,023 37	.....	.....	.....	.....	8,600 31
Net amt'n paid policy-holders for losses.	126,188 22	.....	.....	23,374 62	.....	.....	.....	.....	148,562 84
Underwriting expenses .....	.....	.....	\$89,464 77	.....	.....	.....	.....	.....	.....
Loss on sale of ledger assets.....	.....	.....	4,147 85	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$242,175 46

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 54.7%; underwriting expenses, 32.9%; underwriting profit, 19.3%

RATIOS TO PREMIUMS EARNED.—Losses incurred, 46.9%; expenses incurred, 36.6%; underwriting profit, 16.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$18,629,212; motor vehicle, \$56,320; inland nav. and transp., \$1,445,763; tornado, etc., \$62,500; sprinkler leakage, \$3,180; riot, etc., \$290,666; net risks in force on business effective prior to January 1, 1921, \$7,442,872; net premiums in force on business on and after January 1, 1922, fire, \$187,072.17; motor vehicle, \$1,268.20; inland nav. and transp., \$56,387.09; tornado, etc., \$227.24; sprinkler leakage, \$23.10; riot, etc., \$732.48; net premiums in force on business effective prior to January 1, 1921, \$84,309.27.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$310,030.75; gain from underwriting profit and loss items, \$1,550; total, \$311,580.75.

Losses incurred during 1921, \$145,631.84; underwriting expenses incurred during 1921, \$113,483.88; total, \$259,115.72.

Gain from underwriting during 1921, \$52,465.03.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$35,726.06; profit on investments during 1921, \$20,796.40; total, \$56,522.46.

Loss on investments during 1921, \$4,147.85.

Gain from investments during 1921, \$52,374.61.

GAIN AND LOSS EXHIBIT.—Gains: Underwriting, \$52,465.03; investments, \$52,374.61; surplus paid in, \$100,000; total, \$204,839.64.

Loss from furniture and fixtures, \$2,035.58.

Surplus, December 31, 1920, \$98,086.74; increase, \$202,804.06; surplus, December 31, 1921, \$300,890.80.

THE EUREKA-SECURITY FIRE AND MARINE INSURANCE COMPANY,

22 Garfield Place, Cincinnati, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$941,859 80
Interest due and accrued thereon.....	2,100 00
Interest due and accrued thereon.....	6,711 87
Cash in banks and office.....	40,536 04
Agents' balances not over three months due	46,176 85

TOTAL ADMITTED ASSETS..... \$1,037,384 56

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Total, \$25,- 317.37; reinsurance, \$9,111.43; net un- paid claims	\$16,205 94
Unearned premiums	275,977 10
Salaries, rents, etc.....	2,138 40
Estimated taxes hereafter payable.....	7,606 07
Contingent commissions, etc.....	800 00
Reinsurance and return prems. due other cos.	16,428 23

TOTAL LIABILITIES, except capital.	\$319,155 74
CAPITAL PAID UP.....	250,000 00
NET SURPLUS	468,228 82

TOTAL \$1,037,384 56

GENERAL REVIEW.

HISTORY.—This company was formed February 14, 1922, by the merger of the Eureka Fire and Marine Insurance Company and the Security Insurance Company, both of Cincinnati, Ohio, all of the capital stock, except a few shares, of these two companies having been purchased by interests identified with the Pure Oil Company.

The Eureka Fire and Marine Insurance Company began business September 26, 1864, and on December 31, 1921, had \$100,000 paid-in capital, and \$269,569.27 net surplus. The Security Insurance Company began business July 19, 1881, and on December 31, 1921, it had \$150,000 paid-in capital, and \$198,659.55 net surplus. The statement shown above is the combined figures of the two companies as of December 31, 1921.

The par value of the stock is \$100 per share.

It guarantees policies entitled "Cincinnati Underwriters."

MANAGEMENT AND REPUTATION.—The management is the same as formerly managed the two companies merged to form this company, and is capable and in excellent repute.

The loss paying record of the two companies merged to form this one, was excellent under all conditions. The volume of business written is conservative in proportion to the company's net resources. Its expense of operation is high, but its loss ratio has been low.

Its investments are of good character.

AFFILIATION.—Western Insurance Bureau.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—It is licensed in Ill., Ky., Mich., O. and Wis.

DIVIDENDS.—It has paid dividends of 6% per annum for many years; 1921, 6% paid.

OFFICERS.—President, F. A. Rothier; vice-president, C. E. Mason; vice-president and secretary, B. Gates Dawes, Jr.; treasurer and assistant secretary, Adam Benus; assistant secretary, F. C. Barton.

DIRECTORS.—

Benus, Adam, treasurer and assistant secretary of company.

Carpenter, W. B., stationer.

Dawes, Jr., B. Gates, vice-president and secretary of the company.

Mason, Charles E.

Rothier, C. C., insurance agent.

Rothier, F. A., president of the company.

Ryan, Michael, of the Cincinnati Abattoir Co.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

INCOME, 1921.

Fire: Gross premiums, \$373,187.12; reinsurance, \$118,426.05; return premiums, \$44,472.73; net premiums.....	\$210,288 34
Tornado, etc.: Gross premiums, \$2,423.62; reinsurance, \$137.32; return premiums, \$238; net premiums.....	2,048 30

TOTALS: Gross premiums, \$375,610.74; reinsurance, \$118,563.37; return premiums, \$44,710.73; net premiums...	\$212,336 64
Interest, etc	47,795 42
Brokerage commission	33,278 92
Agents' balances previously charged off....	40 32
Bonds per schedule D.....	66 50

TOTAL INCOME \$293,517 80

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$144,- 289.19; reinsurance, \$46,612.78; salvage, \$1,225.98; net amount paid policyhold- ers for losses.....	\$96,480 43
Tornado, etc.: Gross amount paid for losses	133 32

TOTALS: Gross amount paid for losses, \$144,422.51; reinsurance, \$46,612.78; salvage, \$1,225.98; net amount paid policyholders for losses.....	\$96,583 75
Underwriting expenses	120,052 37
Dividends to stockholders.....	17,000 00
Other disbursements	8,158 54

TOTAL DISBURSEMENTS \$241,794 66

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 45.9%; tornado, etc., 6.5%; losses incurred, fire, 45.0%; underwriting expenses, 56.5%; underwriting profit, 23.0%;

RATIOS TO PREMIUMS EARNED.—Losses incurred, 39.3%; expenses incurred, 50.0%; underwriting profit, 20.1%.

MISCELLANEOUS.—Net risks in force on business

EUREKA-SECURITY FIRE AND MARINE INSURANCE COMPANY—*Continued.*

effective on and after January 1, 1921, \$25,255,982; net risks in force on business effective prior to January 1, 1921, \$42,407,522; net premiums in force on business on and after January 1, 1921, \$210,670.89; net premiums in force on business effective prior to January 1, 1921, \$347,228.94.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$243,447.88; gain from underwriting profit and loss items, \$22,843.53; total, \$266,291.41.

Losses incurred during 1921, \$95,639.93; underwriting expenses incurred during 1921, \$121,725.69; total, \$217,365.62.

Gain from underwriting during 1921, \$48,925.79.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$48,251.61; profit on investments during 1921, \$66.50; total, \$48,318.11.

Loss on investments during 1921, \$2,725.06; investment expenses incurred during 1921, \$7,147.51; total, \$9,872.57.

Gain from investments during 1921, \$38,445.54.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$48,925.79; investments, \$38,445.54; total, \$87,371.33.

Loss from dividends, \$17,000.

Surplus, December 31, 1920, \$397,857.49; increase, \$70,371.33; surplus, December 31, 1921, \$468,228.82.

EXCELSIOR INSURANCE COMPANY OF NEW YORK,

711 City Bank Bldg., Syracuse, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$169,150 00
Interest due and accrued thereon.....	24 00
Bonds and stocks owned	126,953 84
Interest due and accrued thereon.....	539 28
Cash in banks and office	11,328 93
Agents' balances not over three months due.	28,572 92
Reinsurance recoverable on paid losses	2,004 62
Other admitted assets	200 00

TOTAL ADMITTED ASSETS \$338,773 59

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$21,290.59; reinsurance, \$11,040.29; net unpaid claims	\$10,250 30
Unearned premiums	56,083 23
Salaries, rents, etc.	250 00
Estimated taxes hereafter payable.....	1,750 00
Contingent commissions, etc.	250 00
TOTAL LIABILITIES, except capital.	\$68,583 53
CAPITAL PAID UP	200,000 00
NET SURPLUS	70,190 06

TOTAL \$338,773 59

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of New York April 1, 1919, was licensed June 26, 1919, and began business July 1, 1919, with an authorized, subscribed and paid-in capital of \$200,000 and a surplus of \$100,000. Stock, par value \$5 per share, was sold at \$8.83 so that the organization expenses were \$53,200.

This company was incorporated under its present title, but the title "Eureka Fire Insurance Company, Organizing," was used during the period of organization and the company began soliciting subscriptions for stock in 1917.

MANAGEMENT AND REPUTATION.—At present the underwriting is supervised by David F. Ryan, who has been connected with the company since it began business. He was formerly connected with the Underwriting Department of the Western Department of the Fidelity-Phenix Insurance Company.

The president is Ray B. Smith, City Bank Building, Syracuse, N. Y. He is a member of the law firm of Smith, Hayden and Setright, and is in good repute. He is also president of the Syracuse Press, Inc., and of the Selina Paper Company, and was formerly a member of the New York State Assembly. For several years he has been the attorney for a number of fire insurance companies and has also been president of one of the leading Syracuse fire insurance agencies.

The company has not operated long enough to have fully established records. The volume of business transacted is conservative. In 1920 its loss and expense ratios were moderate for a new company. In 1921 the loss ratio was

high, and as a result of the small volume written the expenses also high. Its underwriting loss for the three years since starting business has been \$58,011, which is more than the unearned premium account built up in that time.

The board of directors is composed of substantial business men of Central New York, who owned, at the end of 1921, at par value, \$38,790 of the capital stock of the company.

It is in good repute as to its treatment of loss claimants.

Its mortgage loans upon property in Oneida, Onondaga, Herkimer and Columbia Counties, New York, are of good character and the securities owned by this company are high grade and the valuations are those fixed by the Convention of Insurance Commissioners.

KIND OF INSURANCE WRITTEN.—Fire.

TERRITORY.—Cal., Ill., Iowa, Md., Mass., Mo., N. J., N. Y., Ohio and Pa.

DIVIDEND.—It paid a dividend of 30% during 1921.

OFFICERS.—President, Ray B. Smith; vice-presidents, Robert Dey, Frank T. Miller, W. H. Start; secretary, H. S. Getman; assistant secretary, David F. Ryan; treasurer, W. T. Klink.

DIRECTORS.—

Smith, Ray B., Syracuse, N. Y., attorney, president of First Mortgage Bond Corporation of America.

Dey, Robert, Syracuse, N. Y., president of Dey Brothers Department Store.

Miller, Frank T., Syracuse, N. Y., attorney.

Start, W. H., Utica, N. Y., wholesale grocer.

EXCELSIOR INSURANCE COMPANY OF NEW YORK—*Continued.*

Getman, H. S., Frankfort, N. Y., secretary Excelsior Insurance Co., secretary United Tractor Corporation.
 Klink, Wm. T., Syracuse, N. Y., coal dealer.
 Brown, John H., Oneida, N. Y. president of Madison County Trust and Deposit Co.
 Foster, Theodore, Utica, N. Y., president of Foster Paper Box Mfg. Co.

Strobel, Daniel F., Herkimer, N. Y., president of the West Canada Lumber Co.

Maier, Fred, Seneca Falls, N. Y. lumber and coal dealer.
 Brown, Ralph R., South Otselic, N. Y., president of Gladding Mfg. Co.

Bedell, Charles M., Syracuse, N. Y., retail merchant.
 Maher, William F., Cortland, N. Y., coal dealer.
 Copeley, Albert A., Lowville, N. Y., fire insurance agent.
 Lay, E. Eugene, Seneca Falls, N. Y., capitalist.
 Moore, Fred M., Richland, N. Y., merchant.
 Klein, A., Gloversville, N. Y., president of Bellis and Klein, glove manufacturers.

Ogden, L. Gerome, Penn Yan, N. Y., capitalist.
 Hayden, Myron, Syracuse, N. Y., attorney.
 Holt, Milton W., Lowville, N. Y., manufacturer.
 Seeley, H. G., Syracuse, N. Y., certified public accountant.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in February.

GENERAL AGENTS.—Pacific Coast Agency Co., Ltd., San Francisco, Cal.

INCOME, 1921.

Gross premiums, \$219,656.51; reinsurance, \$36,349.98; return premiums, \$78,384.79; net premiums.....	\$104,921 74
Interest, etc.	17,239 89
Increase in liabilities during the year on account of reinsurance treaties.....	145 81
Other income	608 40
TOTAL INCOME	\$122,915 84

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$136,777.48; reinsurance, \$55,470.81; salvage, \$42.45; net amount paid policyholders for losses.	\$81,264 22
Underwriting expenses	57,707 55
Dividends to stockholders	6,000 00

TOTAL DISBURSEMENTS \$144,971 77

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 77.4%; losses incurred, 66.5%; underwriting expenses, 54.9%; underwriting loss, 13.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 62.0%; expenses incurred, 50.8%; underwriting loss, 12.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$6,702,820; net risks in force on business effective prior to January 1, 1921, \$1,229,390; net premiums in force on business on and after January 1, 1921, \$93,775.91; net premiums in force on business effective prior to January 1, 1921, \$8,421.55.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$112,594.36; loss from underwriting profit and loss items, \$101; total, \$112,493.36.

Losses incurred during 1921, \$69,839.24; underwriting expenses incurred during 1921, \$57,207.55; total, \$127,046.79.

Loss from underwriting during 1921, \$14,553.43.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$16,801.69; profit on investments during 1921, \$754.21; total, \$17,555.90.

Loss on investments during 1921, \$1,166.80.

Gain from investments during 1921, \$16,389.10.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$16,389.10.

Losses: Underwriting, \$14,553.43; dividends, \$6,000; total, \$20,553.43.

Surplus, December 31, 1920, \$74,354.39; decrease, \$4,164.33; surplus, December, 31, 1921, \$70,190.06.

EXCESS INSURANCE COMPANY, LTD.,

London, England.

ASSETS, DECEMBER 31, 1921.

Investments at cost.....	\$6,825,505 00
Mortgages on property in United Kingdom.....	336,265 00
Loans to limited companies and others.....	934,665 00
Sundry debtors.....	693,960 00
Funds deposited abroad.....	34,435 00
Cash at bank and in hand.....	364,150 00
Bills receivable.....	206,185 00
TOTAL	\$9,407,665 00

LIABILITIES, DECEMBER 31, 1921.

Capital paid in.....	\$2,500,000 00
Reserve fund	2,000,000 00
Underwriters' accounts.....	4,121,965 00
Sundry creditors.....	637,315 00
Profit and loss balances.....	148,385 00
TOTAL	\$9,407,660 00
(An arbitrary rate of exchange has been used; see note page vii.)	

GENERAL REVIEW.

HISTORY.—This company was established in 1894 with £5,000, authorized capital all subscribed and paid in. Up

to December 31, 1909, its paid-up capital remained at £5,000, but during 1910 it was increased to £50,000.

It is practically a private corporation, and its opera-

We also have been advised that the company had deposited \$100,000 in securities in the Continental and Commercial Bank of Chicago, for the protection of American policyholders.

FARMERS INSURANCE COMPANY—Continued.

interests identified with the Continental, American Eagle Fire and Fidelity Phenix Fire Insurance Companies, of New York, and Henry Evans, chairman of the board of those companies, is also chairman of the board of this company.

MANAGEMENT AND REPUTATION.—The affairs of the company are now under the same general management as the group of companies noted above, which is very progressive and successful.

The company writes farm business and takes notes for premiums, which accounts for the large item of "bills receivable," in the statement of assets. These are considered good.

The unearned premiums are figured on the basis required by most States, instead of but 40%, in accordance with the Iowa laws as formerly.

On December 31, 1921, the directors owned \$700, par value of the capital stock.

The company is in excellent repute concerning its general treatment of loss claimants. It writes a moderate volume in proportion to its capital and surplus. Its expense of operation has been high, but its average loss ratio is normal.

Its investments are of good character and yield a good return.

The company states that the property formerly used as its Home Office was sold on contract dated January 28, 1918, and that the unpaid portion thereof is carried as an

asset, under real estate owned. It is no longer used as the company's office building.

The mortgage loans are principally upon improved Iowa farm property and are valued at over three times the amount loaned.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, hail and automobile insurance.

TERRITORY.—It is licensed in Ill., Ia., Minn., Neb. and S. D.

DIVIDENDS.—1901 to 1909, inc., 15%; 1910 to 1919, inc., 10%; 1920, 12%; total dividends paid since organization (cash) \$739,500; (stock) \$175,000.

OFFICERS.—President, J. F. Donica; vice-president and secretary, C. N. Jenkins; secretary and treasurer, Ernest Sturm.

DIRECTORS.

Evans, Henry, chairman of the board.

Haid, Paul L., first vice-president of Continental Insurance Company.

Donica, J. F., president of company.

Jenkins, C. N., vice-president and secretary of company.

Stinson, Alfred, secretary of Fidelity-Phenix Fire Ins. Co.

Sturm, Ernest, secretary and treasurer of company.

Wilbur, J. R., second vice-president of Continental Insurance Company.

STOCKHOLDERS' ANNUAL MEETING.—Third Monday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums....	\$496,280 36	.....	\$18,295 40	.....	\$162,056 59	\$1,413 58	.....	.....	\$680,025 93
Reinsurance	126,390 92	.....	1,936 38	.....	12,151 02	1,413 58	.....	.....	141,891 90
Return premiums....	63,571 85	.....	3,690 03	.....	22,594 53	.....	.....	.....	89,856 41
Net premiums.....	306,297 59	.....	12,668 99	.....	127,311 04	.....	.....	.....	448,277 62
Losses to prms. writ'n	62.7	.....	93.2	.....	31.8	.....	.....	.....	.....
Interest, etc. ....	.....	.....	\$67,843 80	.....	Other income.....	.....	.....	.....	3,642 26
Gross income by adjustment in book value of ledger assets .....	.....	.....	42,689 00	.....	TOTAL INCOME .....	.....	.....	.....	\$562,452 28

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses.....	\$318,500 48	.....	\$16,197 80	.....	\$53,350 46	\$446 50	.....	.....	\$388,495 24
Reinsurance	123,923 92	.....	4,378 17	.....	12,775 83	446 50	.....	.....	141,524 42
Salvage	1,093 48	.....	.....	.....	.....	.....	.....	.....	1,093 48
Net amt paid policyholders for losses.	193,483 08	.....	11,819 63	.....	40,574 63	.....	.....	.....	245,877 34
Underwriting expenses. ....	.....	.....	\$233,294 20	.....	TOTAL DISBURSEMENTS.....	.....	.....	.....	\$483,584 16
Other disbursements .....	.....	.....	4,412 62	.....	.....	.....	.....	.....	.....

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 54.4%; underwriting expenses, 52.0%; underwriting loss, 0.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 47.8%; expenses incurred, 46.5%; underwriting loss, 0.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$24,693,892; motor vehicle, \$961,564; tornado, etc., \$19,907,906; net risks in force on business effective prior to January 1, 1921, \$59,479,421; net premiums in force on business on and after January 1, 1921, fire, \$324,628.53; motor vehicle, \$11,852.12; tornado, etc., \$139,086.19; net premiums in force on business effective prior to January 1, 1921, \$1,271,174.66.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$509,593; loss from underwriting profit and loss items, \$30,900.20; total, \$478,693.80.

Losses incurred during 1921, \$244,051.56; underwriting

expenses incurred during 1921, \$237,312.69; total, \$481,364.25.

Loss from underwriting during 1921, \$2,680.45.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$56,322.88; profit on investments during 1921, \$52,754; total, \$109,076.88.

Loss on investments during 1921, —\$3,031.67.

Investment expenses incurred during 1921, \$5,505.80 total, —\$2,474.13.

Gain from investments during 1921, \$111,551.01.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$111,551.01.

Loss from underwriting, \$2,680.45.

Surplus, December 31, 1920, \$145,873.33; increase, \$108,870.56; surplus, December 31, 1921, \$254,743.89.

FARMERS INSURANCE COMPANY,

Liberty Bank Bldg., Dickinson, N. Dak.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds, market value	\$1,550 00
Miscellaneous assets	1,787 04
Cash in banks and office	14,113 73
Agents' balances not over three months due.	6,619 93
Bills receivable	126,158 27
Certificates of deposits	131,732 85
Accrued interest	10,872 35
Losses recoverable	2,162 12
Other admitted assets	125 02

TOTAL ADMITTED ASSETS \$295,121 31

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Total,	
\$7,950; reinsurance, \$3,530; net unpaid	
claims	\$4,420 00
Tornado, etc.: Total, \$850; reinsurance,	
\$305; net unpaid claims	545 00
TOTAL: \$8,800; reinsurance, \$3,835;	
net unpaid claims	\$4,965 00
Unearned premiums	32,980 72
Funds held under reinsurance treaties	9,846 23
Due for borrowed money	2,500 00
Loss drafts issued and outstanding	8,372 53

TOTAL LIABILITIES, except capital. \$58,664 48
 CAPITAL PAID UP 232,400 00
 NET SURPLUS 4,056 83

TOTAL \$295,121 31

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of North Dakota, February 21, 1919, with an authorized capital of \$250,000, of which \$160,050 had been subscribed on December 31, 1919, and \$72,060 paid in. It was licensed June 12, 1919. In 1920 \$103,590 additional capital was paid in and \$1,812.12 contributed to surplus. In 1921 \$56,750 was paid in to capital, making the paid-in capital \$232,400.

Stock, par value \$50, was sold at \$65 per share. The surplus collected, except that noted as paid in 1920, was all allowed for organization expense.

MANAGEMENT AND REPUTATION.—The company has not operated long enough to justify comment on the success of its operations. In 1920 its expense ratio was high, which was to be expected of a new company writing a small volume. In 1921 it wrote a small volume, the loss ratio being high, and the expense ratio very high.

On December 31, 1921, the directors owned \$53,750 at par, of the company's capital stock of \$232,400.

AFFILIATION.—Western Union.

OFFICERS.—President, Obert A. Olson; vice-presidents, L. R. Baird, James A. Buchanan and David Kirk; secretary, L. B. Merry; treasurer, W. A. McClure and general manager, C. F. Merry.

DIRECTORS.—Olson, Obert A.; Bennett, O. H.; Kirk, David; McClure, W. A.; Maddock, Walter J.; Merry, C. F.; Merry, L. B.; Hollister, George H.; Davis, John F.; Buchanan, James A.; Baird, L. R.; Martin, A. L.; Scharf, Chas. F.; Crowell, L. A.; Hess, Jos. P.

Obert A. Olson, president, is treasurer of the State of North Dakota.

This company writes fire, tornado, automobile, hail and live stock insurance. According to latest advices this company was licensed only in North Dakota.

STOCKHOLDERS' ANNUAL MEETING.—Third Tuesday in October.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$55,587 14				\$7,631 22	\$42,125 34			\$105,343 70
Reinsurance	14,890 08				1,830 90	42,125 34			58,946 92
Return premiums	4,271 34				483 09				4,754 43
Net premiums	36,426 12				5,317 23				41,742 35
Losses to prms. writ'n	52.8				103.5				
Interest, etc.			\$17,819 84						
Increase in liabilities during the year on account of reinsurance treaties			5,888 05						
Taxes recovered			988 46						
Commissions on business reinsurance and other miscellaneous income									16,350 00
TOTAL INCOME									\$82,788 70

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$43,723 90				\$9,905 02	\$41,578 45			\$95,297 37
Reinsurance	24,502 97				4,437 32	41,578 45			70,518 74
Net amt. paid policyholders for losses ..	19,220 93				5,557 70				24,778 63
Underwriting expenses			\$37,082 46						
Investment disbursements			3,467 55						
TOTAL DISBURSEMENTS									\$65,328 64

FARMERS INSURANCE COMPANY — *Continued.*

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 71.4%; underwriting expenses, 87.8%; underwriting loss, 48.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 119.1%; expenses incurred, 148.4%; underwriting loss, 81.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$2,082,780.69; net risks in force on business effective prior to January 1, 1921, \$3,900,566.53; net premiums in force on business on and after January 1, 1921, fire, \$27,084.40; tornado, etc., \$4,075.94; net premiums in force on business effective prior to January 1, 1921, \$51,291.47.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$24,976.78; gain from underwriting profit and loss items, \$21,435.92; total, \$46,412.70.

Losses incurred during 1921, \$29,743.63; underwriting expenses incurred during 1921, \$37,082.46; total, \$66,826.09.

Loss from underwriting during 1921, \$20,413.39.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$9,861.98; profit on investments during 1921, \$16,350; total, \$26,211.98.

Investment expenses incurred during 1921, \$2,707.17.

Gain from investments during 1921, \$23,504.81.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$23,504.81.

Loss from underwriting, \$20,413.39.

Surplus, December 31, 1920, \$965.41; increase, \$3,091.42; surplus, December 31, 1921, \$4,056.83.

FEDERAL FIRE AND MARINE INSURANCE COMPANY,

Colorado National Bank Bldg., Denver, Colo.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$61,650 00	Agents' balances not over three months due	5,273 45
Interest due and accrued thereon	1,949 50	School warrant	44 00
Loans on collateral security	315,755 00	State warrant	950 00
Bonds and stocks owned	3,437 60	Certificates of deposit	17,654 25
Cash in banks and office	21,031 84	TOTAL ADMITTED ASSETS	\$427,745 64

LIABILITIES, DECEMBER 31, 1921

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$651 22	.....	\$1,000 00	.....	.....	\$112 00	.....	.....	\$1,763 22
Reinsurance	366 80	.....	.....	.....	.....	.....	.....	.....	366 80
Net unpaid claims...	284 42	.....	1,000 00	.....	.....	112 00	.....	.....	1,396 42
Unearned premiums:	Fire, \$12,787.39;								
other than fire, \$1,387.84; total.....			\$14,175 23						\$17,153 29
Estimated taxes hereafter payable			328 03						200,000 00
Funds held under reinsurance treaties.....			1,204 61						210,592 35
Estimated expenses of investigation and adjustment of unpaid losses			49 00						

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Colorado in August, 1918, and was licensed and commenced business March 6, 1920, with an authorized and fully paid capital of \$200,000, the stockholders having contributed \$325,000 to surplus.

This company guarantees policies under the title *The Associated Federal Underwriters.*

During the years 1920 and 1921 the Company issued hail insurance policies on the participating plan, but it has assumed membership in the Western Hail and Adjustment Association, and no longer issues these policies.

MANAGEMENT AND REPUTATION.—The underwriting is in charge of J. A. Rice, who for many years was manager of the Rocky Mountain district for the Northwestern National Insurance Company, Wisconsin. The vice-president, A. W. Payne, Jr., was formerly with the Northwestern National Life Insurance Company.

The Federal Mortgage and Investment Company, incorporated for \$100,000, which specializes in farm mortgages, is owned by the same interests.

In 1921, the first year of its operations, its loss ratio

was about normal, and the expense ratio high, as might be expected considering that it is its first year. There was an underwriting loss of \$8,357.23, and it paid dividends to hail policyholders, issued under a participating plan, of \$2,113.04.

AFFILIATIONS.—Western Union, Rocky Mountain Underwriters Association, National Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, automobile, hail and tornado insurance.

TERRITORY.—It is licensed in Colorado.

OFFICERS.—President, John Gaffy; vice-president, A. W. Payne, Jr.; secretary and manager, J. A. Rice; treasurer, W. E. Letford; general counsel, R. Lilyard.

DIRECTORS.—

Cooley, Earl, Lt. Governor of Colorado, Trinidad, Colo. Gilman, Ralph, banker, Bovina, Colo.

Jamieson, W. M., president Jamieson Company, Trinidad, Colo.

Klink, Fred.

Klüver, A. C. vice-president First National Bank, Ft. Collins, Colo.

Packard, S. S., attorney, Pueblo, Colo.

FEDERAL FIRE AND MARINE INSURANCE COMPANY — *Continued.*

Solis, Ramon, president Solis Cigar Co., Denver Colo.
STOCKHOLDERS' ANNUAL MEETING.—January 26th.

GENERAL AGENTS.—A. W. Payne, Jr., Agency Company,
Denver, Colo.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums....	\$28,370 92		\$3,342 65		\$476 89	\$41,409 97			\$73,600 43
Reinsurance	7,960 28		—194 55		38 58	1,270 80			9,075 11
Return premiums....	5,719 28		1,111 21		89 77				6,920 26
Net premiums.....	14,691 36		2,425 99		348 54	40,139 17			57,606 06
Losses to prms. writ'n	18.6		82.5		47.9	57.6			
Interest, etc.			\$2,276 77						
Commission on reinsurance placed			3,043 51						
					TOTAL INCOME				\$62,925 34

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$5,004 25		\$2,316 95		\$167 00	\$23,857 89			\$31,345 59
Reinsurance	2,265 04		514 61			730 00			3,509 65
Net amt paid policyholders for losses.	2,739 21		2,002 34		167 00	23,127 39			28,035 94
Underwriting expenses.			\$32,686 16						
Decrease in liabilities during the year on account of reinsurance treaties.....			288 13						
Loss adjustment expenses			849 25						
					Dividends paid to Hail policyholders.....				2,113 04
					Interest on borrowed money				5 79
					TOTAL DISBURSEMENTS				\$63,978 30

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 50.9%; underwriting expenses, 56.7%; underwriting loss, 14.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.3%; expenses incurred, 63.3%; underwriting loss, 16.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$824,429; motor vehicle, \$61,466; tornado, etc., \$47,252; net risks in force on business effective prior to January 1, 1921, \$1,344,818; net premiums in force on business on and after January 1, 1921, fire, \$13,504.11; motor vehicle, \$1,030; tornado, etc., \$348.54; net premiums in force on business effective prior to January 1, 1921, \$18,472.81.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$51,166.37; gain from underwriting profit and loss items, \$2,194.26; total, \$53,360.63.

Losses incurred during 1921, \$29,321.36; underwriting expenses incurred during 1921, \$32,396.50; total, \$61,717.86.

Loss from underwriting during 1921, \$8,357.23.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$3,781.88; profit on investments during 1921, \$4,352.92; total, \$8,134.80.

Loss on investments during 1921, \$66.50; investment expenses incurred during 1921, \$477.38; total, \$543.88.

Gain from investments during 1921, \$7,590.92.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$7,590.92.

Losses: Underwriting, \$8,357.23; dividends to policyholders, \$2,113.04; total, \$10,470.27.

Surplus, December 31, 1920, \$213,471.70; decrease, \$2,879.35; surplus, December 31, 1921, \$210,592.35.

FEDERAL INSURANCE COMPANY,

1 Montgomery Street, Jersey City, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$24,000 00	Cash in banks and office	457,152 24
Interest due and accrued thereon	110 00	Agents' balances not over three months due.	800,689 17
Bonds and stocks owned	3,978,645 00	Due from reinsurance companies	209,121 32
Interest due and accrued thereon	54,005 25	TOTAL ADMITTED ASSETS	\$5,523,722 98

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Losses and Claims:									
Total	\$49,253 74	\$2,945,937 00	\$5,000 00	\$156,300 00	\$54 70				\$3,236,545 44
Reinsurance		1,798,604 00							1,798,604 00
Net unpaid claims....	49,253 74	1,149,333 00	85,000 00	156,300 00	54 70				1,439,941 44
Unearned premiums.			\$1,741,083 90						
Dividends to stockholders unpaid			100,000 00						
Salaries, rents, etc.			5,500 00						
Estimated taxes hereafter payable			110,000 00						
Estimated expenses of investigation and adjustment of losses			49,298 18						
					Contingent commissions, etc.				12,939 54
					TOTAL LIABILITIES, except capital.				\$3,457,863 15
					CAPITAL PAID UP				1,000,000 00
					NET SURPLUS				1,065,859 83
					TOTAL				\$5,523,722 98

FEDERAL INSURANCE COMPANY — *Continued*

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New Jersey, and began business on March 2, 1901, with \$500,000 authorized capital. It was organized by interests associated with Chubb & Sons, its managers, who also manage the United States branches of the Alliance Assurance Corporation of London, the Marine Insurance Company of London, the Sea Insurance Company, Limited, of Liverpool, the United States marine branch of the London Assurance Corporation of London and the marine department of the Hartford Fire Insurance Company.

During 1906 its capital stock was increased from \$500,000 to \$1,000,000 and \$100,000 was added to surplus.

It at first wrote marine insurance exclusively, but during the summer of 1903 it began writing fire insurance also. On February 14, 1907, it reinsured its outstanding fire risks in the National Fire Insurance Company, Hartford, Conn. In 1918 it resumed writing fire business, at first on a limited scale.

MANAGEMENT AND REPUTATION.—The company is under reputable management, and has made good progress. On December 31, 1921, the directors owned \$83,200, par value, of the capital stock.

The company is in excellent repute concerning its general treatment of loss claims.

Its expense of operation has been reasonable, and its average loss ratio has been low. In 1919 the fire loss ratio was high but the marine was normal. Due largely to increased reserves, it lost from underwriting \$237,933.58. In 1920 the company had an underwriting profit of \$468,999.48, and increased the surplus \$347,879.27. In 1921 the company greatly curtailed its writings, especially fire, and the loss and expense ratios were high on the written basis. On the earned basis the loss and expense ratios were above normal and there was a substantial under-

writing loss. Substantial dividends have been paid stockholders.

Its investments are of good character. The security valuations are those fixed by the Convention of Insurance Commissioners.

KINDS OF INSURANCE WRITTEN.—Fire, marine, automobile, tourists' baggage, registered mail, war risk, tornado, hail, sprinkler leakage and explosion insurance.

DIVIDENDS.—It has paid dividends as follows: 10%, 1902 to 1906, inc.; 6% in 1907 and 1908; 8% in 1909, 1910 and 1911; in 1912 and 1913, 10%; 1914 and 1915, 12%; 1916, 14%; 1917 to 1919, 19%; 1920 and 1921, 20%.

TERRITORY.—At last advices it was licensed in Ala., Ariz., Ark., Cal., Colo., Conn., D. C., Fla., Ga., Ill., Ind., Ia., Kan., Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., N. D., O., Ore., Pa., R. I., S. C., S. D., Tenn., Tex., Utah, Vt., Wash., Wyo., W. Va. and Wis. It also operates in Canada, Cuba, France, Holland, China and England.

OFFICERS.—President, Percy Chubb; vice-presidents, Hendon Chubb, Geo. B. Ogden, William A. Hamilton and William Redmond Cross; treasurer, Sidney Chubb; secretary, Thomas J. Goddard.

DIRECTORS.—

Chubb, Hendon, of Chubb & Son, vice-president.

Chubb, Percy, of Chubb & Son, president.

Cross, William Redmond.

Myers, Charles.

Schall, Jr., Wm., of Miller, Schall & Co.

Sloan, Francis H., of Dodge & Olcott Co.

Sloan, Samuel, vice-president of Farmers Loan and Trust Co.

Stillman, James A.

White, Harold T.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$2,517,862 77	\$5,623,275 44	\$1,895,990 08	\$3,364,993 21	\$54,090 13	\$311,918 01	\$2,532 70	\$5,625 54	\$13,775,767 88
Reinsurance.....	1,889,438 86	4,063,487 68	181,544 49	2,121,524 44	24,329 76	.....	67 00	—1,528 74	8,279,063 49
Return premiums.....	444,716 12	706,891 47	592,059 56	371,945 61	7,726 37	2,515 23	2,465 70	7,860 65	2,136,188 71
Net premiums.....	183,707 79	852,896 29	1,122,056 03	871,330 16	21,834 00	309,402 78	.....	—706 37	3,360,520 68
Losses to prms. writ'n	180.4	75.5	62.5	32.1	23.6	70.3	.....	.....	.....
Interest, etc. ....	.....	.....	\$245,258 08	.....	.....	.....	.....	.....	24,854 42
Borrowed money .....	.....	.....	100,000 00	.....	.....	.....	.....	.....	TOTAL INCOME
.....	.....	.....	.....	.....	.....	.....	.....	.....	\$3,730,633 78

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$893,538 61	\$5,477,635 98	\$970,224 59	\$1,626,943 96	\$7,622 01	\$217,805 98	\$39 29	.....	\$9,093,810 37
Reinsurance.....	532,787 61	4,635,114 09	126,501 33	1,284,058 79	2,464 05	.....	39 29	.....	6,581,055 16
Salvage.....	9,192 67	198,174 09	38,953 00	62,499 73	.....	.....	.....	.....	306,519 49
Net amt. paid policyholders for losses..	351,558 33	644,347 80	704,680 26	280,385 44	5,157 96	217,805 98	.....	.....	2,203,935 72
Underwriting expenses.....	.....	.....	\$1,846,041 19	.....	.....	.....	.....	.....	.....
Dividends to stockholders .....	.....	.....	200,000 00	.....	.....	.....	.....	.....	36,843 38
Borrowed money repaid .....	.....	.....	100,000 00	.....	.....	.....	.....	.....	TOTAL DISBURSEMENTS
.....	.....	.....	.....	.....	.....	.....	.....	.....	\$4,386,820 23

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 64.9%; underwriting expenses, 54.9%; underwriting loss, 11.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 58.1%; expenses incurred, 45.8%; underwriting loss, 10.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$36,919,836; ocean marine, \$264,493,074; motor vehicle, \$40,058,667; inland nav. and trans., \$150,986,413; tornado, etc., \$3,743,005; net premiums in force on business on and after January 1,

1921, fire, \$370,272; ocean marine, \$395,599.48; motor vehicle, \$1,128,626.19; inland nav. and trans., \$1,346,156; tornado, etc., \$16,151.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$3,755,540.58; loss from underwriting profit and loss items, \$235,416.81; total, \$3,520,123.77.

Losses incurred during 1921, \$2,184,189.12; underwriting expenses incurred during 1921, \$1,723,459.45; total, \$3,907,648.57.

Loss from underwriting during 1921, \$287,524.90.

Gain from investments during 1921, \$315,034.54.

Surplus, December 31, 1920, \$1,338,350.09; decrease, \$272,490.26; surplus, December 31, 1921, \$1,065,859.83.

Krupka, Chas., vice-president Kaspar State Bank, Chicago, Ill.

FEDERAL UNION INSURANCE COMPANY — *Continued.*

Mashek, V. F., president Pilsen Lumber Company, Chicago, Ill.
 McKelvey, R. H., insurance, New York, N. Y.
 Lange, A. G., treasurer of the company, Chicago, Ill.
 Osborn, F. H., insurance, New York, N. Y.
 Osborn, T. L., insurance, Chicago, Ill.

Potter, Frederic P., of Potter, Teare & Co., Cleveland, Ohio.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Saturday in January.

GENERAL AGENTS OR DEPARTMENTS.—R. H. McKelvey & Co., New York City.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums....	\$842,164 04	.....	\$46,329 78	\$135,414 48	.....	.....	.....	.....	\$1,023,908 30
Reinsurance	201,187 61	.....	38,228 99	50,187 89	.....	.....	.....	.....	289,604 49
Return premiums...	209,641 95	.....	8,100 79	45,063 01	.....	.....	.....	.....	262,805 75
Net premiums.....	431,334 48	.....	.....	40,163 58	.....	.....	.....	.....	471,498 06
Losses to prms. writ'n	65.6	.....	.....	105.3	.....	.....	.....	.....	.....
Interest, etc. ....	.....	.....	\$34,449 49	.....	.....	.....	.....	.....	.....
Gross profit on bonds sold .....	.....	.....	1,986 32	.....	.....	.....	.....	.....	.....
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$507,933 87

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$444,217 75	.....	\$11,364 06	\$96,869 15	.....	.....	.....	.....	\$552,450 96
Reinsurance	156,846 35	.....	11,364 06	51,062 43	.....	.....	.....	.....	219,272 84
Salvage	4,161 34	.....	.....	3,523 41	.....	.....	.....	.....	7,684 75
Net amt. paid policyholders for losses..	283,210 06	.....	.....	42,283 31	.....	.....	.....	.....	325,493 37
Underwriting expenses. ....	.....	.....	\$206,968 49	.....	.....	.....	.....	.....	.....
Dividends to stockholders .....	.....	.....	20,000 00	.....	.....	.....	.....	.....	.....
Investment expenses .....	.....	.....	703 65	.....	.....	.....	.....	.....	.....
Agents' balances charged off .....	.....	.....	.....	.....	.....	.....	.....	.....	10,983 67
Gross loss on sale of bonds.....	.....	.....	.....	.....	.....	.....	.....	.....	1,351 65
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$565,500 83

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 67.3%; underwriting expenses, 43.9%; underwriting loss, 14.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 67.9%; expenses incurred, 43.9%; underwriting loss, 14.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$33,438,957; inland nav. and trans., \$1,081,839; net risks in force on business effective prior to January 1, 1921, \$22,459,166; net premiums in force on business on and after January 1, 1921, fire, \$418,897.63; inland nav. and trans., \$30,789.93; net premiums in force on business effective prior to January 1, 1921, \$243,382.50.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$467,122.73; loss from underwriting profit and loss items, \$10,983.67; total, \$456,139.06.

Losses incurred during 1921, \$317,431.48; underwriting expenses incurred during 1921, \$205,018.49; total, \$522,449.97.

Loss from underwriting during 1921, \$66,310.91.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$34,512.26; profit on investments during 1921, \$18,771.32; total, \$53,283.58.

Loss on investments during 1921, \$1,351.65; investment expenses incurred during 1921, \$703.65; total, \$2,055.30.

Gain from investments during 1921, \$51,228.28.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$51,228.28.

Losses: Underwriting, \$66,310.91; dividends, \$20,000; total, \$86,310.91.

Surplus, December 31, 1920, \$91,526.20; decrease, \$35,082.63; surplus, December 31, 1921, \$56,443.57.

FEDERATED FIRE REINSURANCE COMPANY,

314 M. B. A. Bldg., Mason City, Ia.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$690,469 44
Interest due and accrued thereon.....	25,935 80
Bonds and stocks owned.....	122,045 00
Interest due and accrued thereon.....	993 19
Cash in banks and office.....	82,595 40
Certificate of deposit.....	9,750 00

TOTAL ADMITTED ASSETS..... \$931,788 83

LIABILITIES, DECEMBER 31, 1921.

Salaries, rents, etc.....	\$500 00
Estimated taxes hereafter payable.....	5,000 00
Liability, 1/2 of \$242,001.82, partial paid stock not issued.....	121,000 91

TOTAL LIABILITIES, except capital. \$126,500 91
 CAPITAL PAID UP..... 606,150 00
 NET SURPLUS

TOTAL..... \$931,788 83

FEDERATED FIRE REINSURANCE COMPANY—Continued

GENERAL REVIEW.

HISTORY.—This company was incorporated August 11, 1919, and was licensed by the Insurance Department of the State of Iowa, February 26, 1920.

It has an authorized capital of \$1,000,000. December 31, 1920, the capital fully paid was \$580,450. In addition \$246,806.48 had been collected as partial payments on stock, and one-half of this amount is held as a liability in the above statement, being the proportion of these payments to apply to capital, the stock not being issued until fully paid. During 1921 the paid-in capital was increased to \$806,150, and \$23,297.68 was contributed to surplus. The shares were sold at about \$200, and the expense of promotion was 25%, which is high.

The par value of the shares is \$100.

MANAGEMENT AND REPUTATION.—E. G. Dunn, president, was vice-president of the Automotive Insurance Company, Mason City, Iowa, which he helped to organize during 1919. That company reinsured and retired in 1921. He is an attorney and is in excellent repute.

W. C. Kuester, secretary and underwriter, was for many years connected with the Stuyvesant Insurance Company, New York City, in an executive capacity, and prior to that connection held responsible positions with several good stock companies.

W. S. Hazard, Jr., vice-president, is second vice-president and director of the Hawkeye Securities Fire Insurance Company, Des Moines, Iowa, and well known in insurance circles.

The company has not operated long enough to have established a record.

It will be noted that the company has not set up a liability in the above statement for unearned premiums. It advises us that all fire and allied lines had been

marked off as expired or terminated, and all hail insurance had expired, so that it had no insurance in force on December 31, 1921, and for this reason there was no unearned premium liability.

In 1920 the expenses were high, as might be expected with a new company. In 1921 the loss ratio was moderate and the expense ratio high. The underwriting loss, \$27,888.57.

The stock is not closely held; on December 31, 1921, the directors owned \$48,400 of its fully paid capital stock, and \$98,100 of its subscribed capital stock.

The securities are high class, and the mortgages secured principally by farm property in the company's home State, with small amounts in Minnesota, North Dakota, South Dakota and Wyoming.

KIND OF INSURANCE WRITTEN.—Fire reinsurance and hail insurance.

TERRITORY.—Licensed in Ark., Colo., Iowa, Kans., La., Mich., Minn., Mont., Neb., Nev., N. H., N. J., N. Dak., Ohio, Okla., Pa., Texas and W. Va.

OFFICERS.—President, E. G. Dunn, Mason City; 1st vice-president, W. S. Hazard, Jr., Des Moines; 2nd vice-president, A. H. Gale, Mason City; secretary, Walter C. Kuester, Mason City; treasurer, James A. Parden, Mason City.

DIRECTORS.—Beck, Peter; Doerfler, Edd. G.; Duhigg, Charles; Dunn, E. G.; Essex, Bert; Gale, A. H.; Hazard, W. S., Jr.; Howell, R. S.; Kerper, Otto N.; Kutiah, A. A.; Martin, E. G.; Meade, Dr. F. N.; Miller, Geo. F.; Murphy, H. J.; Peterson, H. H.; Rhoades, J. A.; Rich, E. H.; Runge, W. D.; Schnieders, J. A.; Senneff, John A.; Studer, A. A.

STOCKHOLDERS' ANNUAL MEETING.—Third Friday in January.

INCOME, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$25,704 75				\$401 53	\$212,576 19	\$97 64	\$282 70	\$239,062 81
Return premiums.....	22,247 87				313 05	1,687 99	99 76	212 98	24,511 65
Net premiums.....	3,456 88				88 48	210,908 20	27 88	69 72	214,551 16
Losses to prms. written	19.1				21.5	52.2	57.1		
Interest, etc.			\$51,915 80						
Other income			337 36						
Surplus paid in by stockholders.....									23,297 68
TOTAL INCOME									\$290,102 00

DISBURSEMENTS, 1921.

Net amount paid policyholders for losses:	
Fire, \$6,606.72; tornado, etc., \$18.84;	
hail, \$110,147.99; sprinkler leakage,	
\$15.92; total	\$116,789 47
Underwriting expenses	128,451 06
Decrease in liabilities during the year on	
account reduction partial paid capital	
stock	2,402 33
Other disbursements	1,354 63
Transfer from stock note acct. to cash as	
per items 3-31-37.....	46,595 35
TOTAL DISBURSEMENTS	\$295,593 44

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 54.2%; underwriting, expenses, 59.8%; underwriting profit, 13.0%.

RATIO TO PREMIUMS EARNED.—Losses incurred, 53.2%; expenses incurred, 59.2%; underwriting profit, 12.7%.

NET LOSSES INCURRED.—Fire, \$6,071.72; tornado, etc., \$18.84; hail, \$110,147.99; sprinkler leakage, \$15.92.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$218,396.43; loss from underwriting profit and loss items, \$680.48; total, \$217,715.95.

Losses incurred during 1921, \$116,254.47; underwriting expenses incurred during 1921, \$129,350.05; total, \$245,604.52.

Loss from underwriting during 1921, \$27,888.57.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$54,793.72; profit on investments during 1921, \$2,829.44; total, \$57,623.16.

Loss on investments during 1921, \$750; investment expenses incurred during 1921, \$1,402.24; total, \$2,152.24.

Gain from investments during 1921, \$55,470.92.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$55,470.92; surplus paid in, \$23,297.68; total, \$78,768.60.

Loss from underwriting, \$27,888.57.

Surplus, December 31, 1920, \$148,257.89; increase, 50,880.03; surplus, December 31, 1921, \$199,137.92.

125 South Harvin Street, Sumter, S. C.

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FIDELITY FIRE INSURANCE COMPANY — *Continued.*

Underwriting expenses.....	\$84,235 11
Dividends to stockholders	20,000 00
Other disbursements	834 70
TOTAL DISBURSEMENTS	\$439,578 74

RATIOS TO PREMIUMS WRITTEN.—Losses incurred: 159.6%; underwriting expenses, 34.7%; underwriting profit, 2.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 76.8%; expenses incurred, 21.2%; underwriting profit, 1.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$2,369,638; tornado, etc., \$157,924; net risks in force on business effective prior to Jan. 1, 1921, \$366,131.48; net premiums in force on business on and after Jan. 1, 1921, fire, \$34,278.55; tornado, etc., \$624.68; net premiums in force on business effective prior to Jan. 1, 1921, \$293,609.76.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$504,007.67; loss from underwriting profit and loss items, \$5,312.75; total, \$498,694.92.

Losses incurred during 1921, \$387,166.44; underwriting expenses incurred during 1921, \$106,735.11; total, \$493,901.55.

Gain from underwriting during 1921, \$4,793.37.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$31,400.95; profit on investments during 1921, \$705.00; total, \$32,105.95.

Loss on investments during 1921, \$6,808.50; investment expenses incurred during 1921, \$333.20; total, \$7,141.70.

Gain from investments during 1921, \$24,964.25.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$4,793.37; investments, \$24,964.25; total, \$29,757.62.

Loss from dividends, \$20,000.00.

Surplus, December 31, 1920, \$91,311.28; increase, \$9,757.62.

Surplus, December 31, 1921, \$101,068.90.

FIDELITY INSURANCE COMPANY,

Atlantic City, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$31,000 00
Interest due and accrued thereon.....	394 83
Bonds and stocks owned.....	136,160 00
Interest due and accrued thereon.....	2,708 04
Cash in banks and office.....	133,557 89
Agents' balances not over three months due	6,120 15
Other admitted assets.....	893 34

TOTAL ADMITTED ASSETS..... **\$310,834 25**

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, adjusted,	
\$1,583.33; reported or in process of adjustment, \$786.65; incurred but not reported, \$100; net unpaid claims.....	\$2,469 98
Unearned premiums	28,463 82
Salaries, rents, etc.....	250 00
Estimated taxes hereafter payable.....	586 38
Other liabilities	52 39

TOTAL LIABILITIES, except capital.	\$31,822 57
CAPITAL PAID UP.....	200,000 00
NET SURPLUS	79,011 68

TOTAL..... **\$310,834 25**

GENERAL REVIEW

HISTORY.—This Company was incorporated August 26, 1919, under the laws of the State of New Jersey and was licensed by the Insurance Department of that State January 8, 1920.

On December 31, 1920, the paid in capital was \$100,000, and this was increased in 1921 to \$200,000 by the sale of 1,000 additional shares of stock at \$135 per share, \$100 to capital and \$35 to surplus, which was sold without cost for promotion or commissions. The surplus was increased \$35,000 by the sale of this stock.

The par value of the shares is \$100.

MANAGEMENT AND REPUTATION.—The company is under the management of Edward E. Seeler as secretary, who started the Atlantic City Fire Insurance Company and who was its secretary for nineteen years; retired from that company in January of 1922 to devote his entire time to the Fidelity Insurance Company.

The Company has not operated long enough to have established records, but in 1921 the loss ratio was low, and the expense ratio especially low for a new company.

TERRITORY.—It is operating at present in New Jersey only.

OFFICERS.—President, Frank B. Off; vice-president, Harry White; treasurer, Chas. E. Schroeder; secretary, Edward E. Seeler; assistant secretary and assistant treasurer, H. L. Seeler.

DIRECTORS.—

Anderson, John C., secretary of Atlantic Coast Building and Loan Association.

Carroll, Wm. H., insurance and real estate.

Elvins, Geo. A., insurance.

Goldenberg, C. L., attorney at law, city recorder.

Hickman, Fred, insurance department of C. J. Adams Co. Off, Frank B., insurance director of Atlantic City National Bank.

Off, Louis B., director of First National Bank, Abescon, N. J.

Robbins, Fred C., secretary West Jersey Title Co.

Salus, Jos. W., president Broad Street Trust Company.

Schroeder, Chas. E., of the Currie Hardware Co.

Seeler, Edward E., secretary of company.

Seeler, Harry L., insurance secretary of Seeler Company.

Shoemaker, Silas, treasurer of Atl. Safe Dep. & Trust Co.

Siracusa, John, real estate and insurance.

Somers, Warren, president Atlantic County Trust Co.

FIDELITY INSURANCE COMPANY — *Continued.*

White, Harry, vice-president of company.

STOCKHOLDERS' MEETING.— Last Friday in February.

INCOME, 1921.

Fire: Gross premiums, \$39,833.27; reinsurance, \$906.15; return premiums, \$3,226.91; net premiums	\$35,700 21
Interest, etc.	6,518 94
Surplus contributed	35,000 00
Other income	25 00
TOTAL INCOME	\$77,244 15

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$3,841.19; reinsurance, \$35.12; salvage, \$22.30; net amount paid policyholders for losses	\$3,783 77
Underwriting expenses	12,135 59
Dividends to stockholders	3,000 00
Other disbursements	860 91
TOTAL DISBURSEMENTS	\$19,780 27

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 10.6%; losses incurred, 14.6%; underwriting expenses, 34.0%; underwriting profit, 18.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 21.6%; expenses incurred, 51.5%; underwriting profit, 26.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$2,465,939.59; net risks in force on business effective prior to January 1, 1921, \$826,975; net premiums in force on business on and after January 1, 1921, \$34,724.16; net premiums in force on business effective prior to January 1, 1921, \$12,494.67.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$24,165.39; loss from underwriting profit and loss items, \$77.09; total, \$24,088.30.

Losses incurred during 1921, \$5,219.41; underwriting expenses incurred during 1921, \$12,437.98; total, \$17,657.39.

Gain from underwriting during 1921, \$6,430.91.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$8,179.13; profit on investments during 1921, \$2,966.25; total, \$11,145.38.

Investment expenses incurred during 1921, \$1,447.29.

Gain from investments during 1921, \$9,698.09.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$6,430.91; investments, \$9,698.09; contributed to surplus, \$35,000; total, \$51,129.

Loss from dividends, \$3,000.

Surplus, December 31, 1920, \$30,882.68; increase, \$48,129; surplus, December 31, 1921, \$79,011.68.

FIDELITY-PHENIX FIRE INSURANCE COMPANY,

80 Maiden Lane, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$123,465 88	Agents' balances not over three months due.	1,445,412 28
Mortgage loans on real estate	473,282 52	Bills receivable	469,155 09
Interest accrued thereon	7,698 54	Other admitted assets	11,446 37
Bonds and stocks owned	23,904,957 87	Reinsurance due on paid losses	104,127 68
Interest accrued thereon	121,368 52		
Cash in banks and office	2,528,915 33	TOTAL ADMITTED ASSETS	\$29,189,830 08

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$2,085,942 14	\$492,550 67	\$228,628 74	\$61,274 62	\$38,791 96	\$476 00	\$12,159 38	\$5,417 64	\$2,923,241 15
Reinsurance	778,643 88	90,165 00	86,290 30	40,555 80	7,576 60		6,391 70	3,096 00	1,012,689 28
Net unpaid claims...	1,307,298 26	402,385 67	140,338 44	20,748 82	31,215 36	476 00	5,767 68	2,321 64	1,910,551 87
Unearned premiums.			\$16,204,223 89						50,000 00
Dividends to stockholders unpaid.....			500,000 00						39 20
Salaries, rents, etc.			28,500 00						
Estimated taxes hereafter payable			287,500 00						
Contingent commissions, etc.			63,525 91						
Estimated expenses of investigation and adjustment of losses			48,988 51						
Reserve for contingencies									50,000 00
Other liabilities									39 20
TOTAL LIABILITIES, except capital.									\$18,093,329 38
CAPITAL PAID UP									2,500,000 00
NET SURPLUS									8,596,500 70
TOTAL									\$29,189,830 08

GENERAL REVIEW.

HISTORY.—This company was formed in February, 1910, by the consolidation of the Fidelity Fire Insurance Company, organized in June, 1906, and the Phenix Insurance Company, of Brooklyn, N. Y., which began business September 10, 1853, and which had a paid-in capital of \$1,500,000. The Fidelity Fire was organized with \$1,000,000 capital, \$1,000,000 surplus, and a special fund of \$500,000 to provide for the creation of the unearned premium reserve. The merger became effective March 1, 1910. None

of the executive officers of the Phenix Insurance Company are connected with the enlarged company.

The Continental Insurance Company, The Farmers Insurance Company of Cedar Rapids, Ia., and the American Eagle Fire Insurance Company, of New York, are under the same management as this company.

This company guarantees policies issued as the "Phenix Underwriters," and "Fidelity Underwriters," and together with the Continental Insurance Company guarantees policies entitled "Fidelity underwriters," the latter issued in Canada only.

FIDELITY-PHENIX FIRE INSURANCE COMPANY — *Continued.*

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company has made excellent progress and ranks as one of the leading companies in the United States. It is backed by powerful interests, and its directorate includes prominent financiers and business men. The control of the company is not closely held. The directors owned at the end of 1921 only \$184,700, par value, of the company's \$2,500,000 capital stock.

The company is in excellent repute concerning its treatment of loss claims. It carefully limits its conflagration liability in large cities, its business in the principal ones being of moderate volume in proportion to its premium income. Its writings were increased considerably during 1918, 1919 and 1920. In 1920 the company had a heavy loss, due to continuing to mark its securities down to market value, and this with a large increase in unearned premium reserve and a moderate underwriting loss caused the surplus to be reduced by a considerable amount. In 1921 its premium volume was considerably reduced and with moderate loss and expense ratios it made a substantial underwriting gain, and it made a large gain from the increased value of securities, resulting in a large increase in net surplus.

The company's average expenses of operation are moderate, and its loss ratio has been favorable.

The "Marine Office of America," 56 Beaver street, New York, represents the marine department of this company.

Its investments are excellent. The securities in this statement are carried at the actual market value as of December 31, 1921, and not at the higher average rates allowed by the Convention of Insurance Commissioners.

The mortgage loans are secured by improved property in Brooklyn, N. Y.

AFFILIATIONS.—Western Union, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, war risk,

automobile, registered mail, explosion, riot and civil commotion, hail, sprinkler leakage, earthquake, tornado, transportation and tourists' floater insurance.

TERRITORY.—It is licensed in all the States and Territories except Guam, Hawaii, the Philippine Islands, Porto Rico and the Virgin Islands; it also operates in Canada.

DIVIDENDS.—1910, 2%; 1911 to 1915, inc., 10%; 1916 and 1917, 20%; 1918, 22%; 1919, 1920 and 1921, 30%.

OFFICERS.—Chairman of the Board, Henry Evans; president, C. R. Street; secretary and treasurer, Ernest Sturm; second vice-president, Sidney R. Kennedy; secretary and assistant to chairman, Paul L. Haid; secretaries, F. R. Millard, Alfred Stinson, C. W. Pierce and C. E. Allan; assistant secretaries, M. E. Moriarty, J. P. Breeden and Llewellyn Freeman; auditor, Chas. E. Swan.

DIRECTORS.—

Baerwald, Paul, banker, Lazard Freres, New York.
Baldwin, Jos. C., Jr., president American Dyewood Co., New York.

Evans, Henry, chairman of the board.

Haskell, J. Amory; vice-president E. J. du Pont de Nemours & Co.

Hine, Francis L., president First National Bank, New York.

Mallinckrodt, Edward, president Mallinckrodt Chemical Works, St. Louis, Mo.

Olcott, Dudley, Billings, Olcott and Winsmore, bankers, New York.

Palmer, Edgar, president New Jersey Zinc Company.

Pomroy, Henry K., Denny, Pomroy & Co., bankers, N. Y. C.

Riker, John J., merchant, N. Y. C.

Street, C. R., president of the company.

Taylor, Hy. R., capitalist.

Wiggin, Albert H., chairman of the Board, Chase National Bank, New York.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday in February.

Western Department, 137 South La Salle street, Chicago, Ill.; Alfred Stinson, secretary.

Pacific Coast Department, C. E. Allan, secretary, San Francisco, Cal.

Canadian Department, W. E. Baldwin, manager, 17 St. Johns street, Montreal, Que.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$22,462,419 53	\$1,006,711 60	\$1,481,273 24	\$105,240 30	\$1,466,408 52	\$354,302 78	\$43,236 50	\$152,097 27	\$27,070,689 74
Reinsurance	7,972,923 80	249,890 82	334,367 88	59,970 15	617,885 13	140,623 78	19,786 98	52,315 42	9,447,763 96
Return premiums....	3,765,820 34	127,800 85	440,236 16	3,731 46	170,514 46	1,644 48	9,201 69	44,210 01	4,583,249 45
Net premiums.....	10,723,675 39	629,019 93	706,669 20	41,538 69	677,008 93	212,034 52	14,157 83	55,571 84	13,056,676 33
Losses to prms. writ'n	61.3	69.4	89.0	138.6	36.9	81.4	88.1	9.5	
Interest, etc.			\$1,551,653 40						
Profit on sale or maturity of bonds and stocks			234,190 39						
Increase by adjustment in book value of									
bonds and stocks								2,152,202 00	
Other income								266 17	
TOTAL INCOME									\$16,997,988 29

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$9,517,524 71	\$563,922 46	\$921,434 53	\$145,750 33	\$316,247 29	\$272,444 05	\$20,753 18	\$7,695 02	\$11,765,771 57
Reinsurance	2,847,164 51	103,966 83	278,871 02	78,938 76	60,250 32	98,971 97	7,623 46	2,400 00	3,434,186 87
Salvage	86,043 73	23,308 29	13,303 10	9,216 84	120 44	767 47	655 64		133,415 51
Net amt. paid policy- holders for losses..	6,584,316 47	436,647 34	629,260 41	57,594 73	249,876 53	172,704 61	12,474 08	5,295 02	8,148,169 19

FIDELITY-PHENIX FIRE INSURANCE COMPANY — *Continued.*

Underwriting expenses,	\$6,059,090 76
Dividends to stockholders,	750,000 00
Loss on sale or maturity of bonds and stocks,	234,787 00
Decrease by adjustment in book value of bonds and stocks,	309,506 00
Other disbursements,	60,284 59
TOTAL DISBURSEMENTS,	\$15,561,837 54

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 62.0%; underwriting expenses, 46.4%; underwriting profit, 3.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 55.4%; expenses incurred, 40.7%; underwriting profit, 2.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$1,152,889,532; ocean marine, \$30,984,055; motor vehicle, \$33,147,848; inland nav. and transp., \$781,990; tornado, etc., \$161,651,908; sprinkler leakage, \$4,703,865; riot, etc., \$23,405,130; net risks in force on business effective prior to January 1, 1921, \$1,500,242,554; net premiums in force on business on and after January 1, 1921, fire, \$11,414,772; ocean marine, \$325,238; motor vehicle, \$751,812; inland nav. and transp.,

\$17,857; tornado, etc., \$753,223; sprinkler leakage, \$16,846; riot, etc., \$56,823; net premiums in force on business effective prior to January 1, 1921, \$15,911,089.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$14,612,986.10; loss from underwriting profit and loss items, \$132,630.43; total, \$14,480,355.67.

Losses incurred during 1921, \$8,099,838.84; underwriting expenses incurred during 1921, \$5,951,802.83; total, \$14,051,641.67.

Gain from underwriting during 1921, \$428,714.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$1,570,373.36; profit on investments during 1921, \$2,386,392.39; total, \$3,956,765.75.

Loss on investments during 1921, \$551,438.63; investment expenses incurred during 1921, \$48,748.62; total, \$600,187.25.

Gain from investments during 1921, \$3,356,578.50.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$428,714; investments, \$3,356,578.50; total, \$3,785,292.50. Loss from dividends, \$875,000.

Surplus, December 31, 1920, \$5,686,208.20; increase, \$2,910,292.50; surplus, December 31, 1921, \$8,596,500.70.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DEC. 31, 1921.

Bonds and stocks owned, market value,	\$541,409 00
Interest due and accrued thereon,	9,076 64
Cash in banks and office,	51,382 16
Agents' balances not over three months due,	83,407 40

TOTAL ADMITTED ASSETS, **\$685,275 20**

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921

LOSSES AND CLAIMS: Net unpaid claims: fire, \$50,257.00; motor vehicle, \$884.00; tornado, etc., \$125.00; total,	\$51,266 00
Unearned premiums: fire, \$261,046.37; other than fire, \$10,601.96; total,	271,648 33
Estimated taxes hereafter payable,	13,203.75

TOTAL LIABILITIES, except capital, **\$336,118 08**

NET SURPLUS, Canadian branch, **349,157 12**

TOTAL, **\$685,275 20**

INCOME, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross Premiums,	\$612,530 89		\$20,105 27		\$2,577 85	\$80,868 63		\$14,490 89	\$730,573 53
Reinsurance,	34,433 35		342 87		296 39			343 76	35,416 37
Return Premiums,	111,317 39		6,594 58		519 06	500 54		4,810 18	123,741 75
Net premiums,	466,780 15		13,167 82		1,762 40	80,368 09		9,336 95	571,415 41
Losses to prems. writ'n,	49.0		90.3		75.1	114.7			
Interest, etc.,			\$11,092 24						
TOTAL INCOME,									\$582,507 65

DISBURSEMENTS, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses,	\$356,003 36		\$17,417 55		\$1,676 43	\$96,797 81			\$471,895 15
Reinsurance,	127,104 43		5,527 51		353 43	3,811 49			136,796 36
Salvage,						767 47			767 47
Net am't. paid policy-holders for losses,	228,898 93		11,890 04		1,323 00	92,218 85			334,330 82
Underwriting expenses,			\$253,608 93						
TOTAL DISBURSEMENTS,									\$587,939 75

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 67.4%; underwriting expenses, 44.3%; underwriting loss, 8.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 65.1%; expenses incurred, 42.8; underwriting loss, 8.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921; Canadian branch, \$39,553,831; net risks in force on business effective prior to Jan. 1, 1921, \$13,683,207; net premiums in force on business on and after Jan. 1, 1921, fire, \$461,159.37; motor vehicle, \$12,017.15; tornado, etc., \$1,877.00; riot, etc., \$7,388.14; net premiums in force on business effective prior to Jan. 1, 1921, \$180,990.82.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$591,152.68.

Losses incurred during 1921, \$385,312.49; underwriting expenses incurred during 1921, \$253,608.93; total, \$638,921.42.

Loss from underwriting during 1921, \$47,768.74.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$9,076.64; profits on investments during 1921, \$12,567.03.

Gain from investments during 1921, \$21,643.67.

FIDELITY UNION FIRE INSURANCE COMPANY,

703 Browder Street, Dallas, Texas

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$487,350 00	Agents' balances not over three months due.....	39,786 24
Interest due and accrued thereon.....	11,358 36	Due by other companies.....	8,168 99
Bonds and stocks owned.....	20,000 00	Due by U. S. Treasury Dept., overpayment of income tax.....	445 00
Interest due and accrued thereon.....	602 09		
Cash in banks and office.....	53,267 37	TOTAL ADMITTED ASSETS.....	\$611,978 05

LIABILITIES, DECEMBER 31, 1921

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Reported or in process of adjustment.....	\$91,674 90					\$1,238 80			\$92,913 70
Reinsurance.....	38,879 50					490 00			39,369 50
Net unpaid claims..	52,795 31					748 80			53,544 11
Unearned premiums: fire, \$183,513.70; other than fire, \$2,069.86; total.....			\$185,583 58						300,000 00
Estimated taxes hereafter payable.....			7,519 62						65,330 74
TOTAL LIABILITIES, except capital.....			\$246,647 31						\$611,978 05

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the state of Texas and was licensed and began business March 20, 1920, with an authorized capital of \$300,000 all of which has been paid in, together with a surplus of \$150,000.

Stock, par value \$100, was sold at \$150 per share, thus providing the surplus. There was no expense of promotion, which is very commendable.

The company had made special deposits with the Insurance Departments of the States of Georgia and South Carolina amounting to \$20,000, but it has withdrawn from those states.

The company is operating on a profit sharing plan, by attaching to policies an agreement that the sum of losses and the expenses of doing business shall be deducted from the total earned premiums, and on all profit sharing policies, the profit thus arrived at shall be divided between the company and the policyholders.

It has some agents, but obtains most of its business by direct solicitation of the insured.

MANAGEMENT AND REPUTATION.—Bailey & Collins, who organized this company, have been appointed United States managers under a general agency agreement, of which we have a copy and find the provisions are very favorable to the company. Bailey & Collins are prominent underwriters in the South and Southwest and are also managers of the Fidelity Union Casualty Company, Dallas, Tex., a stock participating casualty company, and of the American Lloyds of Dallas, Tex.

P. B. Bailey, formerly a member of the firm of Bailey & Collins, sold his interests in 1921 to E. G. Trimble, president of the Employer Indemnity Corporation, of Kansas City, Mo., a casualty Company which he organized in 1914. Mr. Trimble is also attorney and manager of the Employers Indemnity Exchange of Kansas City and president of the Exchange Mutual Indemnity Insurance Company of Buffalo, N. Y.

Carr P. Collins was formerly secretary of the Industrial Accident Board of Texas, and later secretary of the Texas Employers Insurance Association.

The president, J. S. Le Clercq, is also president of the Dallas Oil & Refining Company, and the directors are

connected with prominent business enterprises in the Southwest.

On December 31, 1921, the directors owned \$60,700 of its \$300,000 capital stock.

In 1920, its first year, the expenses were favorable for a new company.

In 1921 the expenses were high, due mainly to the fact that the volume of business increased greatly during that year, and new business, under this company's direct-writing plan is necessarily costly, and the losses above normal. A small amount was paid out as dividends under participating policies, and the company had a comparatively heavy underwriting loss.

The securities are Liberty bonds, and the mortgages apply to Texas properties, seemingly well secured.

TERRITORY.—It is licensed in Ala., Kans., La., Mo., Okla., S. C. and Texas.

KINDS OF INSURANCE WRITTEN.—It writes fire, tornado, hail, automobile fire, theft and auto property damage insurance.

DIVIDEND.—In 1921 the company paid a dividend of 3% to stockholders.

OFFICERS.—President, J. S. Le Clercq; first vice-president, A. A. Frierson; second vice-president, R. W. Fort; secretary, George A. Chatfield; treasurer, A. A. Frierson.

DIRECTORS.

Simmons, J. W., Jr., president Sweetwater Cotton Oil Company and other oil mills, Dallas, Tex.

Harris, Baylis, partner of cotton firm of Harris, Irby and Vose, New York and Galveston.

Fain, Earl, president Shippers Compress and Warehouse Co., Dallas, Tex.

King, A. E., secretary and manager Southwestern Cotton Oil Company, Oklahoma City, Okla.

Bell, Bryan, secretary Louisiana Cottonseed Crushers Association, New Orleans, La.

Chatfield, Geo. A., general manager, Bailey & Collins, Dallas, Tex.

Collins, Carr P., Bailey & Collins, Dallas, Tex.

Frierson, A. A., treasurer Bailey and Collins, Dallas, Tex.

Jones, Roy B., president Panhandle Refining Company, Dallas, Tex.

Smith, Frank M., vice-president Oriental Oil Company, Dallas, Tex.

FIDELITY UNION FIRE INSURANCE COMPANY — *Continued.*

Trimble, E. G., president Employers Indemnity Corp.,
Kansas City, Mo.

Fix, G. G., secretary and treasurer of the Terrell Oil and
Refinery Co., Terrell, Tex.

Le Clercq, John S., president Dallas Oil & Refining Co.,
Dallas, Tex.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Tuesday in
January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums....	\$672,233 46		\$11,361 74		\$19,412 54	\$32,300 30			\$735,428 04
Reinsurance	170,626 82				4,754 82	3,004 00			178,386 24
Return premiums...	163,073 63		5,439 90		4,562 00	171 80			173,247 33
Net premiums.....	338,533 01		5,951 84		10,095 72	29,213 90			383,794 47
Losses to prms. writ'n	32.7		79.2		76.1	71.1			
Dividends received from reinsuring com- panies.			\$19,919 96		Interest, etc.				30,678 78
					TOTAL INCOME				\$434,393 21

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$166,191 64		\$4,834 00			\$25,944 43			\$196,973 07
Reinsurance	53,840 20		115 33			3,707 77			57,663 30
Salvage	1,335 51								1,335 51
Net amt paid policy- holders for losses.	111,018 93		4,718 67			22,236 66			137,974 26
Underwriting expenses			\$208,871 18		Dividends paid to policyholders.....				1,593 41
Dividends to stockholders.....			9,000 00		Hail notes discounted.....				350 00
Premium for life insurance for Carr P. Col- lins			1,043 00		TOTAL DISBURSEMENTS.....				\$358,831 85

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 46.1%;
underwriting expenses, 54.4%; underwriting loss, 27.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 66.3%;
expenses incurred, 72.7%; underwriting loss, 39.0%.

MISCELLANEOUS.—Net risks in force on business effective
on and after January 1, 1921, fire and tornado. \$24,452,-
164; motor vehicle, \$213,798; net risks in force on busi-
ness effective prior to January 1, 1921, \$1,620,738; net pre-
miums in force on business on and after January 1, 1921,
fire and tornado, \$317,079.90; motor vehicle, \$5,951.84; net
premiums in force on business effective prior to January
1, 1921, \$22,981.31.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during
1921, \$266 643.85.

Losses incurred during 1921, \$176,921.18.

Underwriting expenses incurred during 1921, \$193,886.56;
total, \$370,807.74.

Loss from underwriting during 1921, \$104,163.89.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned dur-
ing 1921, \$32,853.24.

Investment expenses incurred during 1921, \$1,627.28;
total, \$1,627.28.

Gain from investments during 1921, \$31,225.96.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments,
\$31,225.96.

Losses: Underwriting, \$104,163.89; dividends, \$10,-
593.41; total, \$114,757.30.

Surplus, December 31, 1920, \$148,862.08; decrease
\$83,531.34; surplus, December 31, 1921, \$65,330.74

FIRE ASSOCIATION OF PHILADELPHIA,

401-405 Walnut Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$604,232 86	Interest due and accrued thereon.....	131,309 79
Rents due and accrued	8,452 67	Cash in banks and office.....	864,722 39
Mortgage loans on real estate.....	3,693,636 66	Agents' balances not over three months due.	1,496,342 28
Interest due and accrued thereon.....	71,271 48	Bank balances	2,434 83
Loans on collateral security	161,150 00	Reinsurance due on paid losses.....	44,860 35
Interest due and accrued thereon.....	676 50		
Bonds and stocks owned, market value....	9,405,959 17	TOTAL ADMITTED ASSETS	\$16,485,049 06

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Losses and Claims:									
Total	\$1,520,272 71	\$296,118 80	\$160,845 36		\$4,492 51		\$351 32	\$34 00	\$1,981,114 70
Reinsurance	403,437 07	59,721 00	185 58		264 32			7 00	463,614 95
Net unpaid claims...	1,116,835 64	235,397 80	160,659 80		4,228 19		351 32	27 00	1,517,499 75
Unearned premiums.			\$8,381,343 46		Contingent commissions, etc.				11,916 00
Amount reclaimable on perpetual deposits.			1,210,432 58		TOTAL LIABILITIES, except capital.				\$11,351,277 66
Salaries, rents, etc.			13,321 24		CAPITAL PAID UP				1,000,000 00
Estimated taxes hereafter payable.....			191,056 56		NET SURPLUS				4,133,771 40
Estimated adjustment and investigation expenses			25,708 07		TOTAL				\$16,485,049 06

FIRE ASSOCIATION OF PHILADELPHIA — *Continued.*

GENERAL REVIEW.

HISTORY.—This company began business September 1, 1817, with \$500,000 authorized capital. Its surplus was considerably reduced by reason of the San Francisco conflagration in 1906. During 1906 its capital was increased from \$500,000 to \$750,000, and \$1,250,000 was added to surplus by the issuance of 5,000 shares of new stock at \$300. During 1917 the paid-in capital was increased to \$1,000,000, and \$1,000,000 was added to surplus through the sale of 5,000 shares of stock at \$250 per share.

The par value of the stock is \$50 per share.

Policies issued under the style "Philadelphia Underwriters" are guaranteed by this company and the Insurance Company of North America.

The Victory Fire Insurance Company, Philadelphia, Pa., was organized in 1919 under the auspices of this company and interests identified with those of the Fire Association control the stock. Both companies have the same officers.

MANAGEMENT AND REPUTATION.—The company is well managed and has paid large dividends to its stockholders. It is backed by substantial interests. The control of the company is not closely held. The directors owned at the end of 1921 only \$62,350, par value, of the company's capital stock.

It writes rather a large volume of business in proportion to its capital and surplus.

The company is in excellent repute concerning its general treatment of loss claims. Its expenses of operation have been moderate and its average loss ratio normal.

Its investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The largest items of real estate are the company's Home Office (a four-story brick and stone building at 401-405 Walnut street, Philadelphia); a seven-story office building, corner of Fourth and Walnut streets, Philadelphia, and a brick mill and two frame dwellings at 4155-4163 Frankford avenue, Philadelphia. Most of the other items are dwellings in Camden, N. J., and Philadelphia.

The mortgage loans are principally upon improved property in Pa., N. J., Ohio, Ill., S. D., Tex., Minn., Colo. and Iowa, and are well secured.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference,

New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference and the Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, riot and civil commotion, explosion, sprinkler leakage, tornado and automobile insurance.

TERRITORY.—It is licensed in all the States and Territories, except Guam, Philippines, Porto Rico and Virgin Islands. It also operates in Canada, under a Dominion license.

DIVIDENDS.—It has paid cash dividends of 40% per annum since 1876.

OFFICERS.—President, E. C. Irvin; vice-president, J. W. Cochran; second vice-president, John B. Morton; secretary, M. G. Garrigues; assistant secretary, R. N. Kelly, Jr.

DIRECTORS.—(All of Philadelphia.)

Adamson, Charles B., chemist.

Beeber, Dimmer, lawyer.

Butterworth, James, retired.

Cochran, James W., fire insurance.

Gribbel, John, plumbing supplies.

Irvin, E. C., insurance officer.

Jones, Livingston E.

Law, William A., banker.

Moore, Edward J., banker.

Nevil, George W., retired.

Potts, Horace T., iron merchant.

Stout, C. F. C., leather.

Whitaker, Robert, retired.

DEPARTMENTS.—Western Department, Chicago, J. M. Thomas, manager; Southern Department, Atlanta, W. E. Chapin, manager; Southwestern Department, Dallas, Trezevant & Cochran, general agents; Pacific Department, San Francisco, F. M. Avery, manager.

MANAGERS.—W. E. Chapin, Atlanta, Ga., for Va., N. C., S. C., Ga., Fla., Ala., Miss., Ky., Tenn., and the city of New Orleans, La.

J. M. Thomas, manager, Chicago, Ill., for Colo., Ida., Ill., Ia., Kan., Mich., Minn., Mo., Mont., Neb., N. D., S. D., Wis. and Wyo.

Trezevant & Cochran, general agents, Dallas, Texas, for Ark., La., N. M., Okla. and Texas.

F. M. Avery, manager, San Francisco, Cal., for Alberta, Arizona, B. C., Cal., Nev., Ore., Utah and Wash.

STOCKHOLDERS' ANNUAL MEETING.—January 13, 1922.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Earth-quake.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$13,033,078 50	\$568,366 88	\$1,011,815 52	\$15,835 48	\$260,241 01	\$723 11	\$11,775 45	\$58,208 52	\$15,010,044 47
Reinsurance	2,524,436 01	197,078 90	4,207 63	.....	42,240 95	600 53	3,239 43	16,945 95	2,788,749 40
Return premiums....	2,668,704 54	87,256 10	240,291 68	1,196 86	32,538 27	24 00	2,907 77	7,842 74	3,040,738 20
Net premiums.....	7,899,937 95	284,031 88	767,316 21	14,638 62	185,461 79	122 34	5,628 25	33,419 83	9,180,566 87
Ratios to prms. writ'n	55.2	86.1	70.9	.....	20.4	.....	40.3	5.8	.....
Deposit premiums on perpetual risks.....			\$26,703 65						
Interest, etc.			731,782 25						
Earned deposits on perpetual policies cancelled			7,332 26						
Gross profit on sale or maturity of bonds and stocks									10,110 59
Agents' balances previously charged off....									947 33
TOTAL INCOME									\$9,957,432 95

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$6,145,458 17	\$557,563 40	\$570,216 18	.....	\$45,344 13	.....	\$2,758 55	\$2,608 81	\$7,323,949 22
Reinsurance	1,748,753 59	274,616 02	3,862 93	.....	7,470 56	.....	488 35	684 17	2,033,907 42
Salvage	39,676 69	38,224 47	22,243 94	.....	.....	.....	.....	.....	.....
Net amt. paid policyholders for losses..	4,356,028 09	244,692 91	544,109 29	.....	16 09	.....	2,270 20	1,924 64	5,189,880 61
					37,857 48	.....	.....	.....	.....

FIRE ASSOCIATION OF PHILADELPHIA — *Continued.*

Underwriting expenses.	\$4,045,861 65	Other disbursements	52,275 78
Dividends to stockholders	400,000 00		
Deposit premiums returned	79,226 47	TOTAL DISBURSEMENTS	\$9,767,244 51

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 57.9%; underwriting expenses, 44.1%; underwriting loss, 1.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 58.9%; expenses incurred, 43.0%; underwriting loss, 1.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$726,424,450; ocean marine, \$15,467,321; motor vehicle, \$23,356,849; inland nav. and trans., \$205,978; tornado, etc., \$44,474,134; sprinkler leakage, \$3,043,665; riot, etc., \$11,209,772; earthquake, \$203,838; net risks in force on business effective prior to January 1, 1921, \$819,947,829; net premiums in force on business on and after January 1, 1921, fire, \$7,595,444.26; ocean marine, \$125,744.90; motor vehicle, \$646,816.13; inland nav. and trans., \$3,103.54; tornado, etc., \$179,341.04; sprinkler leakage, \$6,478.04; riot, etc., \$30,322.66; earthquake, \$723.11; net premiums in force on business effective prior to January 1, 1921, \$7,776,995.93.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$9,028,291.87; gain from underwriting profit and loss items, \$17,972.23; total, \$9,046,264.10.

Losses incurred during 1921, \$5,319,134.80; underwriting expenses incurred during 1921, \$3,883,060.33; total, \$9,202,195.13.

Loss from underwriting during 1921, \$155,931.03.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$745,276.86; profit on investments during 1921, \$122,938.84; total, \$868,215.70.

Loss on investments during 1921, \$4,617.05; investment expenses incurred during 1921, \$45,492.26; total, \$50,109.31.

Gain from investments during 1921, \$818,106.39.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$818,106.39.

Losses: Underwriting, \$155,931.03; dividends, \$400,000; total, \$555,931.03.

Surplus, December 31, 1921, \$3,871,596.04; increase, \$262,175.36; surplus, December 31, 1921, \$4,133,771.40.

FIRE INSURANCE COMPANY OF CANADA,

142 Notre Dame Street West, Montreal, Quebec, Can.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned, market value.	\$398,881 33
Interest due and accrued thereon.	7,231 59
Cash in banks and office.	43,550 08
Agents' balances not over three months due.	44,007 26
Amount due for reinsurance losses.	15,666 50

TOTAL ADMITTED ASSETS. \$509,336 76

LIABILITIES, DECEMBER 31, 1921

Losses and claims.	\$10,737 00
Unearned premiums	123,243 05
Salaries, rents, etc.	250 00
Estimated taxes hereafter payable.	1,740 90
Funds held under reinsurance treaties.	106,163 08
Reinsurance premiums due.	2,444 64
Reserve and unpaid losses under unlicensed reinsurance, unsecured	17,902 16

TOTAL LIABILITIES, except capital.	\$262,480 83
CAPITAL PAID UP	200,000 00
NET SURPLUS	46,855 93

TOTAL \$509,336 76

GENERAL REVIEW.

HISTORY.—This company was licensed by the Insurance Department of Ottawa to commence business October 28, 1918, with an authorized capital of \$500,000, with power to increase to \$1,000,000; a subscribed capital of \$250,000, and a paid-in capital of \$100,000. The capital was subscribed at par, \$100 per share, with 40% paid up.

With a view of extending the company's operations, the directors decided to further increase the subscribed capital to \$500,000, of which \$150,000, or 1,500 shares, were offered to the public.

The subscription forms called for the payment of a cash installment of 10%, and 30% on or before December 15, 1918. The present intention of the company is not to call the balance of the capital, but rather to gradually pay it off from earnings. The subscribed capital is \$500,000. In 1921 the paid-in capital was increased to \$200,000.

The company writes fire insurance only, and operates in all provinces of Canada, except Nova Scotia and Prince

Edward Island. It does not operate in Newfoundland, or in the Maritime Provinces. It is a "board company" in the Northwest province.

MANAGEMENT AND REPUTATION.—The officers and directors are reputable bankers, insurance and business men.

The vice-president and general director of the company is J. E. Clement, who was formerly for many years manager of the Mount Royal Assurance Company, Montreal, which company he organized in 1903. Mr. Clement is an experienced insurance man, and acts as Canadian manager for the Nationale Fire Insurance Company, of Paris, France. He and the secretary of the company, Mr. J. A. Blondeau, are the only officers who have had any past insurance experience. Mr. Blondeau having acted as Mr. Clement's assistant in the "Mount Royal."

It is writing a conservative volume of business with a low-loss ratio, and a low expense for a young company. The securities owned are high class.

FIRE INSURANCE COMPANY OF CANADA — *Continued.*

AFFILIATION.—Western Canada Fire Underwriters Association.

OFFICERS.—President, Hon. R. Dandurand, K. C., C. P., president Montreal City & District Savings Bank, director Montreal Trust Co., director Montreal Cotton Co., director Sun Life Assurance Co., vice-president and managing director, J. E. Clement; secretary, J. A. Blondeau.

DIRECTORS.—

Auld, James, barrister Winnipeg.
 Beaubien, Hon. C. P., director Toronto Street Railway, Canadian Car & Foundry Co., Ltd.
 Blondeau, J. A., secretary of company.
 Clement, J. E., vice-president and managing director.
 Dandurand, Hon. R., K. C., P. C., president of company.
 Fortier, J. M., president J. M. Fortier, Ltd., director Dominion Gresham Guarantee & Casualty Co.
 Hart, Charles M., president Hart & Tuckwell.
 Lavoie, N., director La Banque Nationale, director General-Administration Society.
 Lemieux, Hon. Rodolphe, K. C. P. C., former Postmaster General, director La Societe d'Administration Generale, director National Life Assurance Co. of Canada, director Quebec, Montreal & Southern Railway, director Napierville Junction Railway.
 Raymond, D., president Queens Hotel Company, president Windsor Hotel Company.
 Robinson, Captain Wm., merchant, Winnipeg, director Royal Bank of Canada, director Northern Mortgage Co.

Ross, William G., S. S. D., director Canadian General Electric Co., Ltd., director Dominion Steel Corporation, director Montreal Tramways Co., etc.

STOCKHOLDERS' ANNUAL MEETING.—Monday following the second Sunday of March.

INCOME, 1921.

Fire: Gross premiums, \$458,916.42; reinsurance, \$192,577.21; return premiums, \$66,836.08; net premiums.....	\$199,503 13
Interest, etc.	19,971 17
Increase in liabilities during the year on account of reinsurance treaties.....	6,856 61
Profit on sale of securities.....	1,427 00
TOTAL INCOME	\$227,757 91

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$200,709.61; reinsurance, \$97,383.44; salvage, \$390.01; net amount paid policyholders for losses	\$102,936 16
Underwriting expenses	79,405 96
TOTAL DISBURSEMENTS	\$182,342.12

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 51.6%; losses incurred, 51.5%; underwriting expenses, 39.8%; underwriting profit, 8.6%.

FIREMAN'S FUND INSURANCE COMPANY,

401 California St., San Francisco, Cal.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$724,270 63	Interest due and accrued thereon.....	160,673 34
Mortgage loans on real estate	1,966,952 19	Cash in banks and office	2,348,906 70
Interest due and accrued thereon.....	19,116 56	Agents' balances not over three months due.	3,079,206 28
Loans on collateral security	195,768 70	Bills receivable taken for fire risks	355,866 29
Interest due and accrued thereon	1,515 43		
Bonds and stocks owned	13,019,474 10	TOTAL ADMITTED ASSETS	\$21,871,750 22

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.	
Total	\$1,173,575 91	\$3,082,520 48	\$620,568 08	\$514,503 00	\$7,028 25	.....	\$70 00	\$232 00	\$5,398,495 72	
Reinsurance	386,776 45	1,829,761 25	148,171 00	294,418 00	415 00	.....	.....	135 00	2,607,676 70	
Net unpaid claims...	836,799 46	1,252,759 23	474,397 08	220,085 00	6,611 25	.....	70 00	97 00	2,790,819 02	
Unearned premiums.....			\$11,374,350 63	TOTAL LIABILITIES, except capital.						\$14,558,849 39
Salaries, rents; etc.			10,500 00	CAPITAL PAID UP						3,000,000 00
Estimated taxes hereafter payable.....			350,000 00	NET SURPLUS						4,312,900 83
Contingent commissions, etc.			20,000 00							
Estimated expenses of investigation and adjustment of losses			13,179 74	TOTAL						\$21,871,750 22

GENERAL REVIEW.

HISTORY.—This company was organized May 6, 1863, and began writing fire insurance June 18, 1863, with \$200,000 authorized capital, par value of stock \$10 per share. During 1865 its capital was increased to \$500,000. In 1867 it commenced writing marine insurance.

In 1871 its stockholders were assessed 50% to meet Chicago conflagration losses, in which the company paid more than its entire capital. In January, 1873, its capital was reduced from \$500,000 to \$300,000, to assist in meet-

ing losses sustained in the Boston, Mass., conflagration of November, 1872. The par value of its stock was increased to \$100 per share, and provision was made for increasing the capital to \$1,000,000. In 1880 the paid-in capital was increased to \$750,000, and in 1886 to \$1,000,000, and \$75,000 surplus was also paid in. In January, 1907, the capital was increased from \$1,000,000 to \$1,600,000, and during 1909 was reduced to \$1,500,000, the difference being transferred to surplus. On December 10, 1919, the issue of 15,000 additional shares was authorized (par value

FIREMAN'S FUND INSURANCE COMPANY — *Continued.*

\$100) to be sold at \$150, and during 1920 this additional capital was paid in, making the paid-up capital \$3,000,000, and \$750,000 was contributed to surplus.

The company lost an immense sum in the San Francisco conflagration, being liable not only under policies issued in its own name, but also under those issued by the Home Fire and Marine Insurance Company, which was owned by the Fireman's Fund, and under policies of the "Pacific Underwriters," which were guaranteed two-thirds by the Fireman's Fund and one-third by the Home Fire and Marine.

Under the laws of California, stockholders of insurance companies were liable to assessment to meet the companies' obligation. The Fireman's fund owned all of the \$300,000 stock of the Home Fire and Marine. The total losses for which the Fireman's Fund was liable under the three classes of policies mentioned amounted to \$11,175,916.09 gross, on which there was reinsurance of \$2,627,354.13, leaving a net loss of \$8,545,561.96. In order to protect its policyholders and preserve the business and agency plant of the company, its directors formed, soon after the fire, in 1906, the Firemen's Fund Insurance Corporation, with \$1,000,000 capital. All of this company's outstanding risks were reinsured by the "corporation," and later, after the reorganization had been completed, were changed back to the original Firemen's Fund Insurance Company.

The resources of this company and of the Home Fire & Marine were inadequate to meet the San Francisco losses. A settlement was affected with the creditors by which all losses under policies of the Fireman's Fund, the Home Fire & Marine, or the Pacific Underwriters were treated alike. The Fireman's Fund agreed to pay the creditors in cash 50% of the adjusted claims, the other 50% being paid in stock of the Fireman's Fund Insurance Company at an arbitrary valuation of \$500 per share, the par value being \$100.

An assessment of \$3,000,000 was levied upon the stockholders, and over \$2,000,000 collected, the stock of those who did not pay being forfeited and used in the settlement with creditors.

In its settlement the company *actually* paid on each \$1,000 of its liabilities 56½% in cash, amounting to \$565, and one share of its reinstated stock. Claimants have received in cash and convertible stock much more than the full 100% of their claims.

Practically all of the company's records were destroyed in the conflagration, increasing the difficulty of adjusting its affairs. In view of that fact and the immense liability which it had to discharge, the action of the management of the company is worthy of high praise.

The Home Fire & Marine Insurance Co., of San Francisco, is operated and managed in conjunction with this company.

Policies under the title "Occidental Underwriters" are issued and guaranteed by this company and the Home Fire & Marine Insurance Co., of San Francisco.

MANAGEMENT AND REPUTATION.— In recent years the underwriting has been profitable, and the company has made substantial progress. It has strong backing and is in excellent repute.

The control of the company is not closely held. The directors owned at the end of 1921 \$200,000, par value, of the \$3,000,000 capital stock.

The company increased its writings greatly during 1917, and the fire premiums increased considerably in 1918 and

1919. The volume of business transacted is reasonable in proportion to the company's capital and surplus; for it is widely distributed and a large percentage of the total business is marine. Its expenses of operation are moderate and its average loss ratio is normal.

The company has made a large underwriting profit in recent years, but in 1920 it showed a considerable underwriting loss. In 1921, operating on a considerably reduced income a heavy underwriting loss was incurred, the loss ratio being high especially in Marine classes. This loss was overcome largely by profits in the investment accounts.

Its investments are excellent. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The principal value of real estate owned is the company's Home Office property. During 1920 it acquired additional real estate adjoining its Home Office at a cost of \$225,000.

The mortgage loans are well secured by property, mostly improved, in the States of California, Washington and Iowa.

The company's loss paying record is excellent.

AFFILIATIONS.— Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, National Board of Fire Underwriters, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters and Nova Scotia Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.— Fire, marine, sprinkler leakage, explosion, earthquake, automobile, tourists' baggage, registered mail, tornado and war risk insurance.

TERRITORY.— It is licensed in all the States and Territories. It also operates a branch in Canada.

DIVIDENDS.— For many years prior to 1906, 12%; 1908, 10%; 1909, 10.3%; 1910, 15%; 1911, 12%; 1912-15, inc.; 16%; 1916, 16%, and an extra dividend of 10% declared; 1917, 16%; 1918, 20%; 1919, 23%; 1920, 21%; 1921, 24%.

OFFICERS.— President, J. B. Levison; vice-president, John Marshall, Jr.; secretary, H. P. Blanchard; treasurer, Thos. M. Gardiner; marine secretary, A. W. Follansbee, Jr.; assistant secretaries, John S. French, C. C. Wright and F. G. White; general auditor, Edward Randall.

DIRECTORS.—

Anderson, Frank B., president Bank of California.

Dutton, William J., retired.

Eells, Charles P., attorney.

Eyre, Edward L., E. L. Eyre & Co.

Levison, J. B., president of company.

Marshall, John, Jr.

Newhall, George A., capitalist.

Rosenfeld, Henry, John Rosenfeld's Sons, capitalists.

Smith, Arthur A., capitalist and banker.

Van Sicklen, F. W., capitalist.

Zane, Franklin A.

STOCKHOLDERS' ANNUAL MEETING.— The first Tuesday in February.

DEPARTMENTS.— Western, W. A. Chapman, manager, Chicago, Ill.; Eastern, Edward T. Cairns, manager, Boston, Mass.; Southern, Edgar T. Gentry, manager, Atlanta, Ga.; Atlantic Marine, Charles R. Page, manager, New York City; European Marine Agency, Joseph Hadley, London, Eng.

FIREMAN'S FUND INSURANCE COMPANY — Continued.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$13,747,995 47	\$6,020,328 84	\$4,624,335 41	\$1,206,807 78	\$390,101 27	\$4,008 85	\$12,934 95	\$31,903 21	\$26,098,415 78
Reinsurance.....	2,594,582 11	2,480,822 24	36,835 21	569,388 80	39,685 49	116 14	2,835 20	6,112 69	5,730,377 88
Return premiums....	2,939,182 42	604,161 49	1,291,723 37	147,248 41	83,188 17	731 10	2,752 47	9,535 91	5,078,503 34
Net premiums.....	8,214,250 94	2,935,345 11	3,295,776 83	550,170 57	267,227 61	3,161 61	7,347 28	16,254 61	15,289,534 56
Losses to prms. writ'n	56.8	113.0	86.7	97.0	22.5		17.0	12.1	
Interest, etc.			\$1,047,820 75						214,922 74
Profit on sale or maturity of bonds and stocks			14,718 46						1,010 63
					Foreign exchange, (adjusting rate)				
					Other income				
					TOTAL INCOME				\$16,568,007 14

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Aircraft	Inland Nav.	Tornado, etc.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$6,594,966 28	\$7,237,172 59	\$3,004,562 80	\$38,448 01	\$1,782,607 20	\$69,864 75	\$2,340 99	\$2,297 54	\$18,772,159 78
Reinsurance	1,810,193 05	2,636,813 63	10,176 80	16,470 63	767,355 58	9,483 26	1,087 39	397 23	6,251,983 57
Salvage	100,776 25	381,273 20	135,143 24		431,494 59	183 73			1,048,871 01
Net amt. paid policy-holders for losses..	4,673,896 98	3,319,085 76	2,859,242 56	21,971 38	533,756 85	60,197 76	1,253 60	1,900 31	11,471,305 20
Underwriting expenses.....			\$6,715,717 28						35,564 00
Dividends to stockholders			720,000 00						
Real estate expenses			36,559 36						
					Other disbursements				
					TOTAL DISBURSEMENTS				\$18,979,145 84

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 72.1%; underwriting expenses, 43.9%; underwriting loss, 9.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 67.8%; expenses incurred, 40.8%; underwriting loss, 9.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$758,052,835; ocean marine, \$81,964,407; motor vehicle, \$123,422,604; inland nav. and trans., \$36,405,531; tornado, etc., \$53,220,905; hail, \$1,387,163; sprinkler leakage, \$2,983,891; riot, etc., \$8,141,919; earthquake, \$147,800; net risks in force on business effective prior to January 1, 1921, \$783,740,233; net premiums in force on business on and after January 1, 1921, fire, \$8,303,112; ocean marine, \$1,388,341; motor vehicle, \$3,141,916; inland nav. and trans., \$376,009; tornado, etc., \$299,405; hail, \$3,165; sprinkler leakage, \$5,978; riot, etc., \$16,245; earthquake, \$634; net premiums in force on business effective prior to January 1, 1921, \$8,310,095.

UNDERWRITING EXHIBIT, 1921.—Premiums earned dur-

ing 1921, \$16,275,060.18; loss from underwriting profit and loss items, \$106,546.76; total, \$16,168,513.42.

Losses incurred during 1921, \$11,037,654.84; underwriting expenses incurred during 1921, \$6,648,897.02; total, \$17,686,551.86.

Loss from underwriting during 1921, \$1,518,038.44.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$1,041,987.78; profit on investment during 1921, \$162,594.72; total, \$1,204,582.50.

Loss on investments during 1921, \$2,421.51; investment expenses incurred during 1921, \$59,919.62; total, \$62,341.13.

Gain from investments during 1921, \$1,142,241.37.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$1,142,241.37; gain in foreign exchange, \$214,922.74; other sources, \$1,700; total, \$1,358,864.11.

Losses: Underwriting, \$1,518,038.44; dividends, \$720,000; total, \$2,238,038.44.

Surplus, December 31, 1920, \$5,192,075.16; decrease, \$879,174.33; surplus, December 31, 1921, \$4,312,900.83.

FIREMEN AND MECHANICS' INSURANCE COMPANY.

1205 City Trust Bldg., Indianapolis, Ind.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$6,000 00	Interest due and accrued thereon.....	153 33
Loans on collateral security.....	2,000 00	Cash in banks and office.....	31,804 91
Interest due and accrued thereon.....	128 90	Agents' balances not over three months due	10,018 18
Bonds and stocks owned.....	363,088 91	TOTAL ADMITTED ASSETS.....	\$413,254 23

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$70,579 05			\$1,421 97					\$72,001 02
Reinsurance	16,997 24								16,997 24
Net unpaid claims...	53,581 81			1,421 97					55,008 78
Unearned premiums: Fire, \$123,036.10; other than fire, \$32,678.91; total.....			\$155,715 01						\$216,718 79
Salaries, rents, etc.....			1,500 00						150,000 00
Estimated taxes hereafter payable.....			2,000 00						46,535 44
Contingent commissions, etc.....			1,500 00						
Estimated expense, loss adjustment.....			1,000 00						
					TOTAL LIABILITIES, except capital.....				\$216,718 79
					CAPITAL PAID UP.....				150,000 00
					NET SURPLUS.....				46,535 44
					TOTAL				\$413,254 23

GENERAL REVIEW.

HISTORY.—This company was incorporated January 21, 1850, under special charter from the State of Indiana, permitting it to transact practically all classes of insurance as

well as a general banking business. Under this special charter it is not supervised by the Insurance Department of that State. The company was originally located at Madison, Ind., but during 1916 a syndicate of Indianapolis

FIREMEN AND MECHANICS' INSURANCE COMPANY *Continued.*

business men purchased control, and the Home Office was moved to Indianapolis.

After this change, the directors voted to increase the capital stock from \$100,000 to \$150,000 by the issuance of 2,000 additional shares (par value \$25), to be sold at \$50 a share. During 1917 the capital was increased from \$100,475 to \$103,000; in 1918 to \$104,425; in 1919 to \$105,275; and in 1920 the balance of the \$150,000 had been paid in, and \$49,239.12 was contributed to surplus.

In November, 1915, all the business of the company was reinsured in the Madison Insurance Company, but in June, 1916, it resumed business with a complete change in officers.

In April, 1919, interests identified with this company purchased control of the Pittsburgh Fire Insurance Company, of Pittsburgh, Pa.

In April 1922 interests identified with the Marquette National Insurance Company secured control of this company, and it will be operated in harmony with that company, and with the Great Western Insurance Company, which is under the same control.

MANAGEMENT AND REPUTATION.—The president, Edson T. Wood; the vice-president, I. N. Harland, and the secretary, H. W. Watkins, have all had considerable experience in the insurance business. The management changed in April 1922 and it is now under the same general management as the Marquette National Insurance Company of Chicago, Ill., Anthony Matre becoming chairman of the Board, and Francis J. Matre president of the company.

It states that it reports to the Indiana Insurance Department, although it has no supervision over the company's methods of doing business; and that it sets up the same unearned premium reserve as other companies.

The company's loss and expense ratios were low in 1916, and in 1918 a good underwriting profit was made; in 1919

it gained from underwriting \$4,160.38. In 1920 the marine loss ratio was high, and the company had an underwriting loss of \$54,708.58, caused in part by an increase in unearned premium reserve. In 1921 the loss ratio was about normal, the expense ratio favorable, and the company had an underwriting profit of \$23,042.85. A loss from investments about offset the underwriting gain.

On December 31, 1920, the directors owned \$75,975, par value of the company's capital stock.

The company bears a good reputation concerning its treatment of loss claimants.

AFFILIATION.—Western Insurance Bureau.

KINDS OF INSURANCE WRITTEN.—Fire, marine, tornado and automobile insurance.

TERRITORY.—It is licensed only in Indiana.

DIVIDENDS.—In recent years it has paid dividends as follows: 1902 and 1903, 4%; 1904 and 1905, 6%; 1906 to 1908, inc. 7%; 1909 and 1910, 8%; 1911, 10%; 1912, 8%; 1913, 7%; 1914, 6%; 1916, 3% for six months' operations; 1917, 6%; 1918, 6%; 1919 it paid a cash dividend of \$6,280.50, and in 1920 of \$3,173.25.

OFFICERS.—President, Edson T. Wood; vice-president, E. M. Henderson; secretary, H. W. Watkins; assistant secretary, William W. Watkins.

DIRECTORS—

Harlan, M. S., insurance department, State Savings and Trust Company.

Henderson, E. M., insurance.

Watkins, W. H., secretary and manager.

Watkins, William W., insurance.

Wood, Edson T., capitalist.

STOCKHOLDERS' ANNUAL MEETING.—First Monday in October.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Blot, Ex-plo., etc.	Totals.
Gross premiums.....	\$393,038 22		\$3,852 91	\$74,785 47	\$6,377 80				\$478,054 40
Reinsurance	76,732 33		1,425 70		2,331 69				80,489 72
Return premiums.....	77,860 73		146 46	9,427 66	585 32				88,020 17
Net premiums.....	238,445 16		2,280 75	65,357 81	3,460 79				309,544 51
Losses to prms. writ'n	53.1		2.2	93.3	39.5				
Interest, etc.....			14,679 09						
Other income			32 08						
					TOTAL INCOME				\$324,255 68

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Blot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$188,693 13		\$50 00	\$60,998 03	\$1,622 77				\$251,363 93
Reinsurance	80,948 34				256 00				81,204 34
Salvage	\$1,223 92								1,223 92
Net amt. paid policyholders for losses..	126,520 87		50 00	60,998 03	1,366 77				188,935 67
Underwriting expenses.....			120.637 97						
					TOTAL DISBURSEMENTS				\$309,573 64

RATIOS TO PREMIUMS WRITTEN.—Losses incurred: Fire, 63.9%; motor vehicle, 2.2%; inland nav. and transp., 83.6%; tornado, etc., 39.5%; underwriting expenses, 39.0%; underwriting profit, 7.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred: Fire, 42.5%; nav. and transp., 15.2%; tornado, etc., 0.4%; expenses incurred, 35.3%; underwriting profit, 6.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$15,578.303, motor vehicle included with fire; net risks in force on business effective prior to January 1, 1921, \$12,605,914; net premiums in force on business on and after January 1, 1921, \$192,613.39; net premiums in force on business effective prior to January 1, 1921, \$109,329.40.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$358,248.39; loss from underwriting profit and loss items, \$242.42; total, \$358,005.97.

Losses incurred during 1921, \$208,325.15; underwriting expenses incurred during 1921, \$126,637.97; total \$334,963.12.

Gain from underwriting during 1921, \$23,042.85.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$14,961.32.

Loss on investments during 1921, \$38,478.01.

Loss from investments during 1921, \$23,516.69.

GAIN AND LOSS EXHIBIT, 1921.—Gain from underwriting, \$23,042.85.

Loss from investments, \$23,516.69.

Surplus, December 31, 1920, \$47,009.28; decrease, \$473.84; surplus, December 31, 1921, \$46,535.44.

FIREMEN'S INSURANCE COMPANY,

780-786 Broad Street, Newark, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$1,066,190 34	Cash in banks and office.....	372,427 97
Mortgage loans on real estate.....	1,894,950 00	Agents' balances not over three months due	841,301 54
Interest due and accrued thereon.....	27,604 14	Bills receivable taken for fire risks.....	8,569 00
Bonds and stocks owned.....	6,232,942 82	Reinsurance due on paid leases.....	55,098 18
Interest due and accrued thereon.....	18,358 65	TOTAL ADMITTED ASSETS.....	\$10,517,442 64

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Registered Mail	Totals.
Total	\$919,133 51	\$287,917 21	\$46,677 48	\$130,649 59	\$5,802 07	\$727 00	.....	\$ 10,244 00	\$1,440,950 86
Reinsurance	243,930 04	15,422 18	3,529 00	9,483 49	720 76	544 49	.....	.....	273,929 96
Net unpaid claims...	676,203 47	272,495 03	82,848 48	121,166 10	4,881 31	182 51	.....	10,244 00	1,167,020 90
Unearned premiums.....			\$5,021,670 58						
Salaries, rents, etc.			12,000 00						
Estimated taxes hereafter payable			152,354 06						
Contingent commissions, etc.			30,000 00						
Estimated expenses of investigation and adjustment of losses.....			35,000 00						
Home Office Commissions due brokers.....			6,500 00						
Other liabilities									2,426 04
TOTAL LIABILITIES, except capital..									\$6,426,871 58
CAPITAL PAID UP									1,250,000 00
NET SURPLUS									2,840,571 06
TOTAL									\$10,517,442 64

GENERAL REVIEW.

HISTORY.—This company began operations December 3, 1855. It has a paid-up capital of \$1,250,000.

Policies entitled "Firemen's Underwriters" are issued and guaranteed by this company.

In January, 1916, it purchased control of the Mechanics Insurance Company and the Girard Fire and Marine Insurance Company, both of Philadelphia, and operates them as separate companies.

MANAGEMENT AND REPUTATION.—The company is well managed, and considering the rapid growth of its business and the corresponding increase of unearned premium liability, its underwriting has shown satisfactory results. It transacts a large and profitable business and has paid good dividends.

It is backed by substantial interests. On December 31, 1921, the directors owned \$128,850. par value, of the capital stock then outstanding.

The company is in excellent repute concerning its general treatment of loss claims. It writes a full volume of business. Its expenses of operation and its loss ratio have been normal. In 1921 the loss and expense ratios were higher and there was a considerable underwriting loss, but a very substantial gain from investments provided a large gain in surplus.

Its investments are of high grade and yield a good return. The security valuations in this statement are actual market values as of December 31, 1921.

The real estate owned is the company's Home Office at Broad and Market streets, Newark. The mortgage loans are mainly upon improved Newark, Elizabeth and Orange, N. J., property, worth over twice the amount loaned.

AFFILIATIONS.—Southeastern Underwriters Association

and Board of Fire Underwriters of the Pacific.

KINDS OF INSURANCE WRITTEN.—Fire, marine, automobile, sprinkler leakage, hail, registered mail and tornado insurance.

TERRITORY.—It is licensed in all the States and Territories except Del., Guam, Nev., Philippines, P. R. and the Virgin Islands; it is also licensed in Canada in the Provinces of Alta., B. C., Man., Ont., Quebec and Sask.

DIVIDENDS.—In recent years it has paid dividends as follows: 1908, 18%; 1909, 16%; 1910, 18%; 1911 and 1912, 20%; 1913 to 1921, inc., 24%.

OFFICERS.—President, Daniel H. Dunham; vice-presidents, John Kay and Neal Bassett; secretary, A. H. Hassinger; treasurer, John Kay.

DIRECTORS.—Dunham, Daniel H.; Frelinghuysen, Frederick; Hubbell, George W.; Ward, Edward T.; Dusenberry, James P.; Jackson, Percy; Baldwin, Samuel W.; Kanouse, Edward; Dawson, Thomas W.; Kinney, William B.; Kay, John; Coyle, Charles G.; Bassett, Neal; Hassinger, A. H.; Peters, Edward H.; Coyle, M. C.; Douglas, Frederick H.; Spurr, Joseph J.; Jackson, Edward W.; Heath, Walter C.; Young, Percy S.

GENERAL AGENTS.—E. E. Potter & Sons, San Francisco, for Cal., Ore. and Washington; Miller, Henley & Scott, San Francisco, for Cal., Ore., Wash., and Hawaii; Cravens Dargan & Roberts, Houston, for Tex.; Loren H. Green & Co., Jacksonville, for Fla.; Poor & Alexander, Inc., Baltimore, for Md.; Lohmeyer, Goldsmith & Patterson Co., Charleston, for West Virginia; Neal Bassett, Chicago, for all States west of Mississippi and Ohio river and east of Rocky Mountains.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Registered Mail	Totals.
Gross premiums.....	\$7,168,017 50	\$206,265 25	\$562,764 72	\$442,194 17	\$176,895 49	\$103,747 08	\$1,783 13	\$16,549 12	\$8,758,216 46
Reinsurance	1,811,194 30	72,050 29	33,240 64	78,950 27	16,581 56	38,920 70	668 02	.....	2,051,695 78
Return premiums.....	1,257,505 19	55,479 52	128,058 95	143,497 20	28,217 11	111 07	113 93	239 06	1,593,222 03
Net premiums.....	4,119,318 01	158,735 44	401,465 13	219,746 70	132,006 82	64,715 31	1,001 18	16,310 06	5,113,388 65
Losses to prms. writ'n	54.2	138.6	70.8	48.2	22.8	81.6		95.1	

FIREMEN'S INSURANCE COMPANY — *Continued.*

Borrowed money	225,000 00	Profit on sale or maturity of bonds and stocks	55,775 00
Interest, etc.	618,276 11	Increase by adjustment in book value of bonds	90,965 63
Increase in liabilities during the year on account of reinsurance treaties.....	2,772 63	TOTAL INCOME	\$6,106,178 02

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Registered Mail	Totals.
Gross amount paid for losses.....	\$3,435,016 26	\$291,140 17	\$302,664 31	\$152,301 35	\$31,299 66	\$89,612 06	.....	\$15,510 49	\$4,317,544 30
Reinsurance	1,178,647 70	58,084 59	13,454 69	39,771 94	1,086 19	36,744 05	.....	.....	1,325,789 16
Salvage	20,523 85	14,902 04	4,845 72	6,482 12	6 08	.....	.....	.....	46,760 41
Net amt. paid policyholders for losses..	2,235,844 71	220,152 94	284,363 90	106,047 29	30,207 39	52,868 01	.....	15,510 49	2,944,994 73
Underwriting expenses.			\$2,344,942 65						
Dividends to stockholders.....			300,000 00						
Borrowed money repaid			225,000 00						
Real estate expenses.....			96,038 44						
Other disbursements			11,587 63						
									TOTAL DISBURSEMENTS
									\$6,659,316 45

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 61.5%; underwriting expenses, 45.8%; underwriting loss, 4.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 59.6%; expenses incurred, 44.6%; underwriting loss, 4.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$422,157,888; ocean marine, \$7,157,784; motor vehicle, \$30,380,740; inland nav. and transp., \$4,474,236; tornado, etc., \$33,025,785; sprinkler leakage, \$176,750; registered mail, \$21,680,512; net risks in force on business effective prior to January 1, 1921, \$507,026,311; net premiums in force on business on and after January 1, 1921, fire, \$4,273,986; ocean marine, \$76,021; motor vehicle, \$381,088; inland nav. and transp., \$70,895; tornado, etc., \$137,945; sprinkler leakage, \$937; registered mail, \$1,350; net premiums in force on business effective prior to January 1, 1921, \$4,852,315.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$5,282,797.84; loss from underwriting profit and loss items, \$18,350.20; total, \$5,264,447.64.

Losses incurred during 1921, \$3,149,795.19; underwriting expenses incurred during 1921, \$2,360,519.77; total, \$5,510,314.96.

Loss from underwriting during 1921, \$245,867.32.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$606,982.33; profit on investments during 1921, \$1,534,404.51; total, \$2,141,386.84.

Loss on investments during 1921, \$736,753; investment expenses incurred during 1921, \$104,937.54; total, \$841,690.54.

Gain from investments during 1921, \$1,299,696.30.

GAIN AND LOSS EXHIBIT, 1921.—Gains from investments, \$1,299,696.30.

Losses: Underwriting, \$245,867.32; dividends, \$300,000, total, \$545,867.32.

Surplus, December 31, 1920, \$2,086,742.08; increase, \$753,829.98; surplus, December 31, 1921, \$2,840,571.06.

FIREMEN'S INSURANCE COMPANY,

Seventh Street and Louisiana Avenue, Washington, D. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$75,000 00
Rents due and accrued.....	40 00
Mortgage loans on real estate.....	280,165 00
Interest due and accrued thereon.....	4,434 84
Loans on collateral security.....	700 00
Interest due and accrued thereon.....	37 82
Bonds and stocks owned, market value....	96,175 00
Interest due and accrued thereon.....	1,191 90
Cash in banks and office.....	24,466 65
Agents' balances not over three months due.	20,207 70
Other admitted assets.....	139 21

TOTAL ADMITTED ASSETS..... \$502,558 12

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$20,237 54
Unearned premiums	140,752 68
Salaries, rents, etc.....	100 00
Estimated taxes hereafter payable.....	6,269 92
Contingent commissions, etc.	1,850 00

TOTAL LIABILITIES, except capital. \$169,210 14

CAPITAL PAID UP 200,000 00

NET SURPLUS 133,347 93

TOTAL \$502,558 12

GENERAL REVIEW.

HISTORY.—This company was chartered by Congress in 1837. It transacted only a local business up to early in 1911, when its charter was amended, giving it authority to write business outside of the District of Columbia.

The paid-in capital is \$200,000, and the par value of the stock is \$20 per share.

MANAGEMENT AND REPUTATION.—The company has been well managed, and, while its business is small, it has made progress. It has substantial local backing. Its management expenses are high, but its average loss ratio is low.

FIREMEN'S INSURANCE COMPANY—Continued.

On December 31, 1921, the directors owned \$60,420 par value of its capital stock of \$200,000.

Its investments are of good character, and their earnings have enabled the company to pay substantial dividends to stockholders.

The company's loss paying reputation is excellent.

KINDS OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—At last advices it was licensed in D. C., Mass., N. J. and N. Y.

DIVIDENDS.—It has paid dividends of 6% for many years.

OFFICERS.—President, Wm. M. Hoffman; vice-president, Geo. W. Moss; secretary, Albert W. Howard.

DIRECTORS (at last advices).—Dixon, M. T.; Edwards, Jno. L.; Groomes, L. W.; Kindle, C. H.; Moss, G. W.; Walker, Allan E.; Woodward, J. M.; Galiher, P. A.; Howard, A. W.; Snyder, Jno. H.; Hoffman, Wm. M.; Symons, S. S.; Brawner, J. W.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday in January.

INCOME, 1921.

Fire: Gross premiums, \$156,481.38; reinsurance, \$14,176.83; return premiums, \$23,395.20; net premiums.....	\$118,909 35
Interest, etc.	28,434 99
TOTAL INCOME	\$147,344 34

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$61,148.29; reinsurance, \$4,124.76; salvage, \$103.03; net amount paid policyholders for losses	\$56,920 50
Underwriting expenses	56,480 65

Dividends to stockholders.....	12,000 00
Borrowed money	10,000 00
Other disbursements	1,101 07

TOTAL DISBURSEMENTS \$136,602 22

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 47.9%; losses incurred, 56.8%; underwriting expenses, 47.5%; underwriting loss, 12.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 63.3%; expenses incurred, 50.8%; underwriting loss, 14.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$18,392,298; net risks in force on business effective prior to January 1, 1921, \$39,697,627; net premiums in force on business on and after January 1, 1921, \$134,588.59; net premiums in force on business effective prior to January 1, 1921, \$263,407.07.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$106,861.32; gain from underwriting profit and loss items, \$38.43; total, \$106,899.75.

Losses incurred during 1921, \$67,658.04; underwriting expenses incurred during 1921, \$54,320.20; total, \$121,978.24.

Loss from underwriting during 1921, \$15,078.49.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$28,241.82; profit on investments during 1921, \$195; total, \$28,436.82.

Investment expenses incurred during 1921, \$1,096.07.

Gain from investments during 1921, \$27,340.75.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$27,340.75.

Losses: Underwriting, \$15,078.49; dividends, \$12,000; total, \$27,078.49.

Surplus, December 31, 1920, \$133,085.72; increase, \$262.26; surplus, December 31, 1921, \$133,347.98.

FIRE REASSURANCE COMPANY OF NEW YORK,

84 William Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$2,521,898 50	Agents' balances not over three months due. .	40,779 46
Interest due and accrued thereon.....	28,684 33	State tax refund collectible.....	3,525 34
Cash in banks and office.....	507,712 19	TOTAL ADMITTED ASSETS	\$3,102,599 82

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$784,732 00	\$50,909 00	\$2,704 00	\$12,602 00	\$6,237 00	\$175 00	\$7 00	\$2,596 00	\$859,962 00
Reinsurance	271,371 00		729 00		1,679 00			687 00	274,466 00
Net unpaid claims...	513,361 00	50,909 00	1,975 00	12,602 00	4,558 00	175 00	7 00	1,909 00	585,496 00
Unearned premiums.	\$1,589,951 58								
Salaries, rents, etc.....	1,100 00								
Estimated taxes hereafter payable.....	1,500 00								
Contingent commissions, etc.....	500 00								
Estimated expenses of investigation of adjustment of losses.....	1,900 00								
TOTAL LIABILITIES, except capital.	\$2,180,447 58								
CAPITAL PAID UP	400,000 00								
NET SURPLUS	522,152 24								
TOTAL	\$3,102,599 82								

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of New York during 1919, and was licensed May 11, 1920, with an authorized, subscribed and paid-in capital of \$400,000 and a surplus of \$200,000. Shares have a par value of \$100. The expense of organization was nominal.

A majority of the capital stock of the company is owned by the Societe Anonyme Reassurances Contra Incendie, of Paris, France.

MANAGEMENT AND REPUTATION.—This company was organized for the purpose of taking over the business of the Fire Reassurance Company of Paris, France, for which B. N. Carvalho was the United States manager. Mr. Car-

FIRE REASSURANCE COMPANY OF NEW YORK — *Continued.*

valho is president of this company and he is vice-president of the Russia Insurance Company of America, whose interests are handled by Carl F. Sturhahn and associates.

T. B. Boss, secretary of this company, is second vice-president of the Union Reserve Insurance Company of New York, which was organized during 1919 and licensed September 11, 1920. He is also secretary and treasurer of the Russia Insurance Company of America.

The management is experienced and in excellent repute.

The executive offices of this company are in New York, but the underwriting will be done at Hartford, in conjunction with that of the Russia Insurance Company of America, American Fire Insurance Corporation of New York and the Union Reserve Insurance Company of New York.

The operating expenses are low, but the loss ratio thus far, has been high.

On December 31, 1921, the directors owned \$7,500 of the par value of the capital stock of the company of \$400,000.

TERRITORY.—Licensed in Ark., Colo., Conn., Del., Ill. Ind., Ia., La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., O., Pa., Tex., Utah and W. Va.

DIVIDENDS.—1921, 5%.

KIND OF INSURANCE WRITTEN.—This company transacts fire and marine insurance only.

OFFICERS.—President, B. N. Carvalho; vice-presidents, B. Spycket, C. F. Sturhahn and J. Spycket; secretary and treasurer, T. B. Boss; assistant secretary, G. E. Jones.

DIRECTORS.—T. B. Boss, B. N. Carvalho, J. E. Davis, Raymond E. Jones, A. Meunier, A. G. Meyer, A. Terry Post, Wm. H. Sale, H. A. Smith, C. F. Sturhahn, B. Spycket, J. Spycket, and Hunter Wykes.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in February.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Lines	Totals.
Gross premiums.....	\$6,408,564 82	\$173,890 26	\$27,537 06	\$39,698 52	\$79,535 41	\$17,706 79	\$10,829 77	\$17,070 27	\$8,794,838 90
Reinsurance	2,028,457 04		8,505 32	5,036 42	20,825 64	31,074 55	4,314 40	4,962 75	2,077,314 06
Return premiums.....	1,743,516 99	17,148 23	5,036 42	20,825 64	10,238 78		975 36	3,795 02	1,801,546 44
Net premiums.....	2,636,590 79	156,748 03	13,975 32	38,872 88	38,222 08	17,706 79	5,540 01	8,322 50	2,915,978 40
Losses to prms. writ'n	77.6	106.2	49.9	107.6	27.1	43.1	5.5	4.6	
Interest, etc.			\$145,961 77						1,947 75
Paid into surplus			750 00						
									TOTAL INCOME
									\$3,064,637 92

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Lines	Totals.
Gross amount paid for losses.....	\$3,308,309 03	\$167,695 08	\$9,559 40	\$41,923 77	\$16,209 02	\$7,645 73	\$393 82	\$413 99	\$3,552,209 94
Reinsurance	1,215,835 12		1,977 78		5,649 03		86 94	23 99	1,223,572 86
Salvage	45,004 40	1,185 26	603 33	296 31	265 77				47,355 07
Net amt. paid policyholders for losses..	2,047,469 51	166,509 82	6,978 29	41,627 46	10,354 22	7,645 73	306 88	390 00	2,281,281 91
Underwriting expenses.			\$1,064,551 33						3,211 84
Dividends to stockholders.....			20,000 00						
Loss on sale or maturity of bonds.....			2,187 50						
									TOTAL DISBURSEMENTS
									\$3,371,232 58

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 82.7%; underwriting expenses, 36.5%; underwriting loss, 6.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 73.6%; expenses incurred, 32.4%; underwriting loss, 6.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$198,906,869; ocean marine, \$3,150,691; motor vehicle, \$1,067,505; inland nav. and transp., \$1,468,210; tornado, etc., \$6,278,309; sprinkler leakage, \$1,072,075; riot, etc., \$1,589,842; net risks in force on business effective prior to January 1, 1921, \$65,032,389; net premiums in force on business on and after January 1, 1921, fire, \$2,119,568; ocean marine, \$5,947; motor vehicle, \$8,407; inland nav. and transp., \$31,280; tornado, etc., \$31,524; sprinkler leakage, \$4,511; riot, etc., \$5,794; net premiums in force on business effective prior to January 1, 1921, \$682,032.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$3,277,148.50.

Losses incurred during 1921, \$2,413,236.91; underwriting expenses incurred during 1921, \$1,062,921.33; total, \$3,476,158.24.

Loss from underwriting during 1921, \$199,009.74.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$145,098.63; profit on investments during 1921, \$105,287.01; total, \$250,385.64.

Loss on investments during 1921, \$2,187.50; investment expenses incurred during 1921, \$3,211.76; total, \$5,399.26.

Gain from investments during 1921, \$244,986.38.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$244,986.38; surplus paid in, \$750; state tax refund collectible, \$3,525.34; total, \$249,261.72.

Losses: Underwriting, \$199,009.74; dividends, \$20,000; total, \$219,009.74.

Surplus, December 31, 1920, \$491,900.26; -increase, \$30,251.98; surplus, December 31, 1921, \$522,152.24.

FIRST REINSURANCE COMPANY OF HARTFORD,

750 Main Street, Hartford, Conn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$2,042,715 00	Balances due from solvent companies.....	179,257 86
Interest due and accrued thereon.....	27,628 27	Accrued interest thereon.....	1,373 12
Cash in banks and office.....	548,534 98	Other assets	8,005 00
Deposits of premium reserves with ceding companies	1,444,232 81	TOTAL ADMITTED ASSETS.....	\$4,251,747 04

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Casualty	Totals.
Losses and Claims:									
Total	\$105,765 00		\$2,459 00	\$1,084 00	\$589 00		\$45 00	\$381,242 00	\$491,181 00
Reinsurance in not admitted companies.....								—8,005 00	—8,005 00
Net unpaid claims....	105,765 00		2,459 00	1,084 00	589 00		45 00	389,247 00	490,189 00
Unearned premiums: Fire, \$410,860.24; life, \$1,495,970.14; casualty, \$482,105.92; total									
Dividends to stockholders unpaid.....			12,500 00						
Salaries, rents, etc.....			1,600 00						
Estimated taxes hereafter payable.....			20,000 00						
Contingent commissions, etc.....			6,000 00						
Funds held under reinsurance treaties.....			202,582 63						
Life Branch: Dividends left with company to accumulate at interest.....									921 48
TOTAL LIABILITIES, except capital..									\$3,221,729 41
CAPITAL PAID UP.....									500,000 00
NET SURPLUS									530,017 63
TOTAL									\$4,251,747 04

GENERAL REVIEW.

HISTORY.—This company was incorporated November 13, 1912, and licensed to begin business December 31, 1912. It was organized with \$500,000 capital and \$500,000 surplus. Its charter provides for the increase of its capital from time to time, to not exceeding \$5,000,000. It is chartered to transact all classes of reinsurance.

The par value of its stock is \$100 per share.

Nearly all of the stock of the company (4,505 out of 5,000 shares outstanding) was owned by the Munich Reinsurance Company, or interests closely connected with that company. For that reason, the Alien Property Custodian took over the control of the company in 1918.

The enemy-owned stock of the company was sold by the Alien Property Custodian, May 13, 1920, to persons identified with several responsible American Life, Fire and Casualty companies. Since that time the management has been made up of representatives of the new interests.

MANAGEMENT AND REPUTATION.—Until 1918, Carl Schreiner, for many years United States manager of the Munich Reinsurance Company, was president of this company. He was succeeded by the former vice-president and secretary of the company, H. H. Stryker. Mr. Stryker was formerly president of the Surety Association of America, and vice-president of the American Bonding Company of Baltimore. Samuel Ludlow, Jr., the vice-president and secretary, has long been prominent in banking and financial circles. During the war he was the personal representative in the management of the Alien Property Custodian.

On December 31, 1921, the directors owned \$13,400 of the capital stock of \$500,000.

The expenses of operating are low. Until 1921 its underwriting results were profitable. In 1921 the loss ratio was high, and there was a substantial underwriting loss. The securities owned are high class, and the valuations are

those fixed by the Convention of Insurance Commissioners.

KINDS OF INSURANCE WRITTEN.—Fire, automobile, tornado, sprinkler leakage, riot, civil commotion, explosion, registered mail, fidelity, surety, burglary, accident and life reinsurance.

TERRITORY.—It is licensed in Ark., Colo., Conn., La., Mass., Mich., Mont., Nev., N. H., N. C., Ohio, Pa., Texas and W. Va.

DIVIDENDS.—1920, 5%; 1921, 10%.

OFFICERS.—President, H. H. Stryker; vice-president and secretary, Samuel Ludlow, Jr.

DIRECTORS.—

Alling, J. W., president Security Insurance Company, New Haven.

Bissell, R. M., president, Hartford Fire Insurance Co.

Bulkeley, Hon. M. G., president Aetna Life Insurance Company.

Clark, W. B., president Aetna Insurance Company.

Damon, A. Willard, president Springfield Fire and Marine Insurance Co.

Goodwin, E. S., member of Goodwin-Beach & Company, Boston.

Gross, Charles E., of Gross, Gross and Hyde, attorneys.

Huntington, Robert W., president Connecticut General Life Insurance Co.

Ludlow, Jr., S., vice-president of the company.

Stryker, H. H., president the First Reinsurance Co. of Hartford.

Welch, Archibald A., vice-president Phoenix Mutual Life Ins. Co.

Whaples, Meigs H., chairman of board, Hartford-Connecticut Trust Company, Hartford.

STOCKHOLDERS' ANNUAL MEETING.—Last Tuesday in March.

INCOME, 1921.

	Fire.	Casualty	Motor Vehicle.	Inland Nav.	Tornado, etc.	Life	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$701,683 85	\$1,250,979 11	\$140,153 89	\$20,357 15	\$7,539 65	\$981,457 73	\$956 31	1,102 78	\$3,064,235 47
Reinsurance		33 13		236 25		156,094 19			156,363 57
Return premiums.....	201,279 46	276,128 69	71,283 98		1,062 29		214 54	121 69	550,110 84
Net premiums.....	500,404 20	974,817 29	68,874 91	20,120 90	6,457 36	775,363 54	741 77	981 09	2,347,761 06
Losses to prms. writ'n	78.8	46.3	100.8	128.9	50.9	21.6	5.3		

FIRST REINSURANCE COMPANY OF HARTFORD — *Continued.*

Life Branch: Reserve and extra premiums for assuming liability of certain life re-insurance	137,015 59	Interest, etc.	175,272 10
		TOTAL INCOME	\$2,660,048 75

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Casualty	Sprinkler Leakage.	Life	Totals.
Gross amount paid for losses.....	\$402,978 71		\$71,474 57	\$34,555 70	\$3,800 63	\$461,138 41	\$40 26	\$176,476 00	\$1,150,533 97
Reinsurance						370 30		8,256 15	8,563 45
Salvage	8,337 40		2,018 86	5,003 39		9,241 04			28,850 60
Net amt. paid policy-holders for losses..	394,591 31		69,455 71	25,952 31	3,800 63	450,990 07	40 26	168,220 54	1,113,119 83
Underwriting expenses.			\$753,876 03						
Dividends to stockholders.....			50,000 00						
Decrease in liabilities during the year on account of reinsurance treaties.....			84,614 09						
									TOTAL DISBURSEMENTS
									\$2,100,257 55

RATIO TO PREMIUMS WRITTEN.—Losses incurred, 59.4%; underwriting expenses, 32.1%; underwriting loss, 12.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 78.1%; expenses incurred, 42.2%; underwriting loss, 16.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$44,587,298; net risks in force on business effective prior to January 1, 1921, \$24,080,460; net premiums in force on business on and after January 1, 1921, fire, \$285,424.14; motor vehicle, \$33,603.91; net premiums in force on business effective prior to January 1, 1921, \$91,832.19.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,785,633.59; gain from underwriting profit and loss items, \$69,424.49; total, \$1,855,058.08.

Losses incurred during 1921, \$1,394,452.83; underwriting

expenses incurred during 1921, \$754,628.92; total, \$2,149,081.75.

Loss from underwriting during 1921, \$294,023.67.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$170,284.40; profit on investments during 1921, \$93,938.96; total, \$264,223.36.

Loss on investments during 1921, \$29,236; investment expenses incurred during 1921, \$2,741.98; total, \$31,977.98.

Gain from investments during 1921, \$232,245.38.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$232,245.38.

Losses: Underwriting, \$294,023.67; dividends, \$50,000; total, \$344,023.67.

Surplus, December 31, 1920, \$641,795.92; decrease, \$111,778.29; surplus, December 31, 1921, \$530,017.63.

FIRST RUSSIAN INSURANCE COMPANY,

Petrograd, Russia.

UNITED STATES BRANCH, 15 WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$3,207,610 00
Interest due and accrued thereon.....	29,067 92
Cash in banks and office.....	73,236 64
Agents' balances not over three months due.	—42,871 88

TOTAL ADMITTED ASSETS..... \$3,267,032 68

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire.....	\$488,771 00
Motor vehicle	25,147 00
Tornado, etc.	2,617 00
Sprinkler leakage	383 00
Riot, explosion, etc.....	5 00

TOTAL	\$516,923 00
Unearned premiums	1,774,076 24
Contingent commissions, etc.....	10,000 00
Estimated taxes hereafter payable.....	40,000 00
Estimated expenses of investigation and adjustment of losses.....	8,425 84

TOTAL LIABILITIES, except deposit capital

DEPOSIT CAPITAL

NET SURPLUS, U. S. Branch, including

deposit capital

TOTAL

GENERAL REVIEW.

HISTORY.—This company was established in 1827. Its authorized capital is 4,000,000 roubles, all of which is paid in. It entered the United States early in 1907.

HOME OFFICE RESOURCES.—No recent Home Office balance sheet is available.

Owing to the present chaotic state of affairs in Russia it would be very difficult, if not impossible, to secure addi-

FIRST RUSSIAN INSURANCE COMPANY — *Continued.*

tional funds from the Home Office if needed, and on December 1, 1918, the Soviet Government of Russia decreed the dissolution of all private insurance companies and the confiscation of their assets by the state on April 11, 1919. This action, if sustained, would apparently terminate the authority of their United States representatives; but the assets in this country can be used only to liquidate obligations incurred here.

MANAGEMENT AND REPUTATION.—The company has always been in excellent repute at its home and in this country. In the United States it is managed by Paul E. Rasor, who is in high standing and is also United States manager of the Moscow Fire Insurance Company, of Moscow, Russia, the Russian Reinsurance Company, of Petrograd, Russia, and of the Nordisk Reinsurance Company, of Copenhagen, Denmark, reported upon elsewhere in this volume.

The United States Branch writes a heavy volume of business in proportion to its net resources.

The expense of management of the United States Branch has been low; its loss ratio has been about normal. In 1920 the company had an underwriting loss of \$202,415.22, accounted for largely by the increased unearned premium reserve, and by a slightly higher loss ratio. In 1921 the loss ratio was high, and there was a moderate underwriting loss.

The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGER.—Paul E. Rasor, New York.

UNITED STATES TRUSTEE.—Bankers' Trust Company, New York.

KINDS OF INSURANCE WRITTEN.—In the United States it writes fire, explosion, sprinkler leakage and tornado reinsurance.

TERRITORY.—In the United States it is licensed in Ark., Colo., Del., Ill., Iowa, La., Mass., Mich., Miss., Mont., Nev., N. H., N. Y., N. C., Ohio, Pa., Texas and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$3,196,133 45	.....	\$63,046 36	.....	\$38,665 18	.....	\$6,066 77	\$12,063 75	\$3,314,985 51
Return premiums....	1,153,371 50	.....	17,968 25	.....	17,235 43	.....	2,293 60	3,736 66	1,190,623 74
Net premiums.....	2,036,761 65	.....	45,080 11	.....	21,429 75	.....	3,793 17	8,317 09	2,115,361 77
Losses to prms. writ'n	82.0	.....	119.5	.....	20.8	.....	33.8	70.0	
Interest, etc.			\$143,766 63						\$2,250,128 40

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,696,024 59	.....	\$54,366 43	.....	\$4,468 34	.....	\$1,284 11	\$5,821 77	\$1,761,885 23
Salvage	25,725 17	.....	431 83	.....	3 84	.....	2 38	.....	26,163 22
Net amt. paid policy-holders for losses..	1,670,299 42	.....	53,934 60	.....	4,464 50	.....	1,281 73	5,821 77	1,735,722 01
Underwriting expenses.			\$769,742 72						3,958 95
Remitted to Home Office.....			100,000 00						\$2,609,423 68

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 88.5%; underwriting expenses, 36.4%; underwriting loss, 3.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 76.0%; expenses incurred, 27.2%; underwriting loss, 3.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$207,692,401; motor vehicle, \$2,144,752; tornado, etc., \$6,479,125; sprinkler leakage, \$1,719,249; riot, etc., \$3,651,389; net risks in force on business effective prior to January 1, 1921, \$143,944,153; net premiums in force on business on and after January 1, 1921, fire, \$2,046,137; motor vehicle, \$38,855; tornado, etc., \$25,787; sprinkler leakage, \$3,984; riot, etc., \$7,471; net premiums in force on business effective prior to January 1, 1921, \$1,444,875.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,463,816.25.

Losses incurred during 1921, \$1,872,662.01; underwriting expenses incurred during 1921, \$670,985.83; total, \$2,543,647.84.

Loss from underwriting during 1921, \$79,831.59.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$143,766.63; profit on investments during 1921, \$261,120; total, \$404,886.63.

Investment expenses incurred during 1921, \$3,958.95.

Gain from investments during 1921, \$400,927.68.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$400,927.68.

Losses: Underwriting, \$79,831.59; remitted to Home Office, \$100,000; total, \$179,831.59.

Surplus, December 31, 1920, \$496,511.51; increase, \$221,096.09; surplus, December 31, 1921, \$717,607.60.

"LA FONCIERE" MARINE INSURANCE COMPANY

Paris, France.

UNITED STATES BRANCH, 53 BEAVER STREET, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$303,490 00
Interest due and accrued thereon.....	1,988 73
Cash in banks and office.....	19,651 75
Agents' balances not over three months due	4,893 71

TOTAL ADMITTED ASSETS \$330,024 19

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Ocean marine, adjusted, \$2,900; reported or in process of adjustment, \$12,039; total, \$14,939; reinsurance, \$1,260; net unpaid claims...	\$13,679 00
Unearned premiums	4,590 34
Salaries, etc.	100 00
Estimated taxes hereafter payable.....	2,500 00

TOTAL LIABILITIES, except deposit capital	\$20,869 34
DEPOSIT CAPITAL	200,000 00
NET SURPLUS, U. S. Branch, including Statutory Deposit Capital.....	309,154 85

TOTAL \$330,024 19

GENERAL REVIEW.

HISTORY.—This company commenced business in 1879. Its authorized capital is 25,000,000 francs (\$5,000,000 at normal rate of exchange). It was authorized by the New York Insurance Department to transact business in New York State as an ocean marine company on October 28, 1907. It has on deposit with the Insurance Department of New York \$200,000 corporate stock of the city of New York for the protection of its United States policyholders.

HOME OFFICE RESOURCES.—The home office assets are liable for losses here. The home office balance sheet, as of December 31, 1920, shows the following figures: Assets, \$14,862,396.29; capital paid in, \$1,250,000; surplus, \$2,576,193.88. (An arbitrary rate of exchange has been used; see note page vii).

MANAGEMENT AND REPUTATION.—This company is in excellent standing at its home and in this country. It is under the same management in the United States as the Switzerland General Insurance Company, of Zurich, Switzerland.

The company's loss paying record is excellent. Its expense of management has been very low, but its average loss ratio is high. The volume of business transacted is small.

The investments are of excellent character.

UNITED STATES MANAGERS.—Bertschmann & Maloy, New York.

KINDS OF INSURANCE WRITTEN.—It writes marine and accident insurance. In the United States it writes marine and registered mail insurance.

TERRITORY.—It operates in Belgium, France, Holland, Spain and the United States.

INCOME, U. S. BRANCH, 1921.

Ocean marine: Gross premiums, \$41,302.98; reinsurance, \$1,868.45; return premiums, \$7,691.09; net premiums.....	\$31,743 44
--	-------------

Interest, etc.	13,307 71
Received from Home Office.....	850 34

TOTAL INCOME \$45,902 49

DISBURSEMENTS, U. S. BRANCH, 1921.

Ocean marine: Gross amount paid for losses, \$41,336.48; reinsurance, \$304.70; salvage, \$5,589.48; net amount paid policyholders for losses.....	\$35,442 30
Underwriting expenses	12,255 77
Remitted to Home Office.....	45,004 86

TOTAL DISBURSEMENTS \$92,702 93

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 111.6%; losses incurred, 84.2%; underwriting expenses, 38.6%; underwriting profit, 3.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 66.5%; expenses incurred, 30.5%; underwriting profit, 3.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$216,934; net premiums in force on business on and after January 1, 1921, \$9,012.38.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$40,181.05.

Losses incurred during 1921, \$26,734.30; underwriting expenses incurred during 1921, \$12,255.77; total, \$38,990.07.

Gain from underwriting during 1921, \$1,190.98.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$13,624.59; profit on investments during 1921, \$12,790.

Gain from investments during 1921, \$26,414.59.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$1,190.98; investments, \$26,414.59; remitted from Home Office, \$850.34; total, \$28,455.91.

Loss: remitted to Home Office, \$45,004.86.

Surplus, December 31, 1920, \$125,703.80; decrease, \$16,548.95; surplus, December 31, 1921, \$109,154.85.

FRANKLIN FIRE INSURANCE COMPANY,

421 Walnut Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$129,776 05	Cash in banks and office	462,238 30
Bonds and stocks owned	5,454,850 00	Agents' balances not over three months due	811,671 62
Interest due and accrued thereon	83,205 56	TOTAL ADMITTED ASSETS	\$6,941,741 53

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	All classes	Totals.
Total	\$436,503 00	\$924,071 00	\$372,306 00	\$579,899 01	\$10,509 00	\$232 00	\$3,217 00	\$25,000 00	\$2,731,737 01
Reinsurance	355,128 00	823,951 00	159,880 00	507,889 01	6,205 00	232 00	1,378 00	.....	2,054,663 01
Net unpaid claims	281,375 00	100,120 00	212,426 00	72,010 00	4,304 00	.....	1,839 00	25,000 00	697,074 00

Unearned premiums	\$2,031,720 00
Amount reclaimable on perpetual deposits ..	420,427 87
Salaries, rents, etc	2,000 00
Estimated taxes hereafter payable	50,000 00
Unpaid reinsurance premiums	1,193,685 40

TOTAL LIABILITIES, except capital.	\$4,394,907 27
CAPITAL PAID UP.....	1,000,000 00
NET SURPLUS.....	1,546,834 26
TOTAL	\$6,941,741 53

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Pennsylvania April 22, 1829, with \$400,000 authorized capital (par value of stock \$25 per share), and began business in June, 1829.

The company reported a net loss of \$1,361,280 in the San Francisco conflagration in 1906. To meet these losses its capital was reduced from \$400,000 to \$100,000 and then increased by the issuance of \$300,000 of new stock at 200%; \$600,000 being added to its resources during the year. In 1910 its capital was increased from \$400,000 to \$500,000; the additional stock was sold at a premium of \$25, producing \$100,000 additional surplus.

On May 1, 1915, all the outstanding risks of this company were reinsured in the Home Insurance Company of New York. Interests identified with that company purchased the stock of the Franklin, which, however, is operated as a separate company.

Early in 1919 the capital was increased from \$500,000 to \$1,000,000. The stock was offered to the then stockholders at \$50 a share, par value \$25, so that \$500,000 was added to surplus account.

MANAGEMENT AND REPUTATION.—The company is backed by substantial interests, and is under the same management as the Home Insurance Company, New York, a very large, successful and reputable institution. The Home interests since February, 1920, have also controlled the City of New York Insurance Company.

At the close of 1921 the directors held \$17,790, par value, of the company's \$1,000,000 capital stock.

The company is in excellent repute as to its general treatment of loss claims. The volume of business transacted is moderate. Its loss and expense ratios have been below normal in recent years. In 1918 and 1919 the loss ratio was low, and the company made a good underwriting profit in those years. In 1920 the company considerably increased its volume of business, necessitating a large increase in unearned premium reserve, which operated to produce an underwriting loss, and a reduction in surplus. In 1921 the loss ratio was high, but with a low expense ratio there was only a slight underwriting loss.

Its investments are high grade. The security valuations in this statement are those based upon the actual market values.

The chief item of real estate is the company's office building at 421 Walnut street.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, automobile, earthquake, sprinkler leakage, explosion, war risk, tourists' baggage and tornado, riot and civil commotion.

TERRITORY.—It is licensed in all the States and Territories except Alaska, Guam, Hawaii, Nevada, Philippines, Porto Rico and Virgin Islands. In Canada it is licensed in the provinces of Ontario and Quebec.

DIVIDENDS.—In recent years it has paid dividends as follows: 1900 to 1905, inc., 20%; 1906 and 1907, 10%; 1908, 11%; 1909, 12%; 1910, 10.8%; 1911 to 1914, inc., 12%; 1915, 10.6%; 1916 to 1918, inc., 10%; 1919, 14%; 1920 and 1921, 20%.

OFFICERS.—President Elbridge G. Snow; vice-presidents, Frederic C. Buswell and Clarence A. Ludlum; vice-president and treasurer, Charles L. Tyner; vice-president and secretary, Wilfred Kurth; secretary, Harold V. Smith; assistant secretaries, Joseph A. Steel and Vincent P. Wyatt.

DIRECTORS.—Buswell, Frederic C.; Jenks, John Story; Ludlum, Clarence A.; Parkhurst, Frank E.; Smith, J. Wilson; Snow, Elbridge G.; Steel, Joseph A.; Steel, Joseph M.; Tyner, Charles L.; Washburn, William Ives; Virgin, Thomas; Yungman, Charles K.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday following the third Monday in January.

GENERAL AGENTS.—Thompson, Derr & Bros., Wilkes-Barre, Pa., for twenty-two counties in Pennsylvania, not including the larger cities.

FRANKLIN FIRE INSURANCE COMPANY — *Continued.*

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Other Lines	Totals.
Gross premiums.....	\$8,870,059 19	\$962,994 49	\$2,367,342 99	\$727,066 24	\$173,256 14	\$210,474 81	\$32,123 13	\$39,034 37	\$11,413,551 36
Reinsurance	4,722,205 86	836,971 39	806,783 95	615,485 90	117,763 00	210,474 81	14,297 98	29,455 17	7,353,438 03
Return premiums....	436,400 37	10,207 12	592,920 31	14,970 34	10,827 02	.....	4,268 69	4,035 71	1,073,627 56
Net premiums.....	1,711,453 02	145,815 98	967,638 70	97,210 00	44,666 12	.....	13,558 46	6,143 49	2,986,485 77
Losses to prms. writ'n	53.4	76.0	87.9	45.5	22.2	.....	40.6	9.8	.....
Deposit premiums on perpetual risks.....			\$26,479 07						
Interest, etc.....			291,234 27						11,377 31
Increase in liabilities during the year on account of reinsurance treaties.....			66,101 61						340 50
									TOTAL INCOME
									\$3,382,018 53

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Other Lines	Totals.
Gross amount paid for losses.....	\$4,081,105 37	\$1,401,685 21	\$1,673,979 95	\$479,712 11	\$30,976 82	\$129,229 95	\$11,848 95	\$837 64	\$7,809,376 00
Reinsurance	3,029,237 13	1,272,663 29	779,454 11	425,088 54	21,037 59	129,227 85	6,295 39	231 16	5,663,855 06
Salvage	136,392 69	18,135 35	43,430 10	9,738 22	20 47	2 10	36 83	.....	207,755 76
Net amt. paid policyholders for losses..	915,455 55	110,886 57	851,095 74	44,285 35	9,918 76	.....	5,516 73	606 48	1,937,765 18
Underwriting expenses.			\$1,002,038 90						48,890 07
Dividends to stockholders.....			200,000 00						8,295 44
Loss on sale or maturity of bonds and stocks			59,547 17						
									TOTAL DISBURSEMENTS
									\$3,256,536 76

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 70.0%; underwriting expenses, 33.5%; underwriting loss, 1.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 68.4%; expenses incurred, 33.4%; underwriting loss, 1.1%.

MISCELLANEOUS.—Net risks in force in business effective on and after January 1, 1921, fire \$170,686,531; ocean marine, \$1,913,238; motor vehicle, \$23,238,856; inland nav. and trans., \$2,634,855; tornado, etc., \$11,619,449; sprinkler leakage, \$2,860,598; riot, etc., \$2,832,307; earthquake, \$10,416; net risks in force on business effective prior to January 1, 1921, \$191,561,550; net premiums in force on business on and after January 1, 1921, fire, \$1,403,141; ocean marine, \$47,191; motor vehicle, \$715,514; inland nav. and trans., \$54,830; tornado, etc., \$42,803; sprinkler leakage, \$12,777; riot, etc., \$6,190; earthquake, \$132; net premiums in force on business effective prior to January 1, 1921, \$1,528,083.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$3,056,978.52; gain from underwriting profit and loss items, \$340.50; total, \$3,057,319.02.

Losses incurred during 1921, \$2,091,526.18.

Underwriting expenses incurred during 1921, \$1,022,038.90; total, \$3,093,565.08.

Loss from underwriting during 1921, \$36,246.06.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$300,982.70; profit on investments during 1921, \$470,613.42; total, \$771,596.12.

Loss on investments during 1921, \$59,547.17.

Investment expenses incurred during 1921, \$8,295.44; total, \$67,842.61.

Gain from investments during 1921, \$703,753.51.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$703,753.51.

Losses: Underwriting, \$36,246.06; dividends, \$200,000.00; total, \$236,246.06.

Surplus, December 31, 1920, \$1,079,326.81; decrease, \$467,507.45; surplus, December 31, 1921, \$1,546,834.26.

FUSO MARINE AND FIRE INSURANCE COMPANY, LTD.,

Tokio, Japan.

UNITED STATES BRANCH, 3 SOUTH WILLIAM STREET, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$352,562 50
Interest due and accrued thereon.....	5,815 52
Cash in banks and office.....	38,400 62
Agents' balances not over three months due.	9,433 64
Other admitted assets.....	97 80

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Net unpaid claims, ocean marine.....	\$1,655 00
Inland navigation and transportation.....	1,439 00
TOTAL	\$3,094 00
Unearned premiums	\$20,312 92
Estimated taxes hereafter payable.....	2,136 81

TOTAL LIABILITIES, except deposit capital	\$25,543 73
DEPOSIT CAPITAL	*\$200,000
NET SURPLUS, U. S. Branch, including deposit capital	380,766 35

TOTAL ADMITTED ASSETS..... \$406,310 08

TOTAL \$406,310 08

FUSO MARINE AND FIRE INSURANCE COMPANY, LTD.—Continued.

* On February 6, 1922, there was deposited with the Insurance Department of New York, United States Liberty bonds of market value \$202,020, and with the United States Trustee Liberty bonds of market value \$101,010, and Japanese Sterling loan of market value \$200,968.75. If these assets are added to the assets in

above statement it would show as of February 6, 1921 (subject to fluctuations of liabilities and assets items between December 31, 1921 and February 6, 1922, of the above statement rendered by the United States Marine Branch), assets... \$910,308 83
Net surplus, U. S. Branch, including deposit capital \$884,765 10

GENERAL REVIEW.

HISTORY.—This company was licensed at its Home Office December 19, 1917, and commenced business on the 21st of the same month with Y. 10,000,000 being 200,000 shares of Y. 50, par value, per share. The paid-up capital is Y. 2,500,000. The company regularly entered the United States for business by making a statutory deposit with the Insurance Department of New York of Liberty bonds and received its license from that Department on December 24, 1920, and commenced writing marine business January 1, 1921. On February 6, 1922, it made an additional capital deposit of Liberty bonds with the New York State Department and was authorized to write fire insurance also.

Mr. T. Matsuki is managing director and Mr. Hirao, one of the directors of this company, is also a director of the Tokio Marine and Fire Insurance Company and the Taisho Marine Insurance Company, Ltd.

MANAGEMENT AND REPUTATION.—The U. S. managers of the marine department are Messrs. Carpenter & Baker, 3 South William street, New York City, who are in good repute and represent a number of well-known insurance companies for marine business. The U. S. manager of the fire department is the William H. Kenzel Company, 45 John street, New York City, who are in good repute and represented, until recently, as agents a number of prominent companies for the metropolitan district of New York.

The securities held at the U. S. Branches are high class. In addition to the U. S. Liberty bonds, deposited with the New York State Insurance Department, the bonds held by the trustees are Japanese Sterling loan bonds, held at market value.

The United States trustee is the Central Union Trust Co.

HOME OFFICE RESOURCES.—The Home Office balance sheet as of December 31, 1920, shows total assets, Y. 13,110,404.22 (\$6,555,202.11), which includes unpaid capital Y. 7,500,000; paid-up capital, Y. 2,500,000 (\$1,250,000); underwriting reserves, special and legal, Y. 1,915,996.63 (\$957,998.32); balance from previous year to profit and loss account, Y. 274,571.57 (\$137,285.78). An arbitrary rate of exchange has been used.

KINDS OF INSURANCE WRITTEN.—Fire, marine and allied lines.

TERRITORY.—The company at present is entered in New York State only, but will make application to other States in 1922.

INCOME, U. S. BRANCH, 1921.

Ocean marine: Gross premiums, \$49,058.28;
reinsurance, \$10,350.19; return premiums,
\$1,798.90; net premiums..... \$36,909 19

Inland nav. and transp.: Gross premiums,
\$17,147.93; reinsurance, \$500.48; return
premiums, \$2,195.64; net premiums..... 14,451 81

TOTALS: Gross premiums, \$66,206.21;
reinsurance, \$10,850.67; return pre-
miums, \$3,994.54; net premiums.... \$51,361 00
Interest, etc. 16,378 08
Received from Home Office..... 23,347 72

TOTAL INCOME \$91,086 80

DISBURSEMENTS, U. S. BRANCH, 1921.

Net amount paid policyholders for losses:
Ocean marine..... \$15,376 20
Inland navigation and transportation.... 1,756 25
Underwriting expenses 14,085 26

TOTAL DISBURSEMENTS \$31,217 71

RATIOS TO PREMIUMS WRITTEN.—Losses paid: Ocean marine, 41.6%; inland navigation and transportation, 12.1%; losses incurred, 39.5%; underwriting expenses, 27.4%; underwriting loss, 10.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 65.1%; expenses incurred, 48.8%; underwriting loss, 17.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, ocean marine, \$1,679,698; inland navigation and transportation, \$759,244; net premiums in force on business on and after January 1, 1921, ocean marine, \$18,139.12; inland navigation and transportation, \$13,102.89.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$31,048.08; loss from underwriting profit and loss items, \$950.15; total, \$30,097.93.

Losses incurred during 1921, \$20,226.45; underwriting expenses incurred during 1921, \$15,163.40; total, \$35,389.85. Loss from underwriting during 1921, \$5,291.92.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$10,680.02; profit on investments during 1921, \$38,609.97; total, \$55,289.99.

Investment expenses incurred during 1921, \$1,058.67.

Gain from investments during 1921, \$54,231.32.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$54,231.32; remitted from Home Office, \$23,347.72; total, \$77,579.04.

Loss from underwriting, \$5,291.92.

Surplus, December 31, 1920, \$108,479.23; increase, \$72,287.12; surplus, December 31, 1921, \$180,766.35.

THE GENERAL ACCIDENT ASSURANCE COMPANY OF CANADA

Bay and Richmond Streets, Toronto, Canada

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$64,347 09
Bonds and stocks owned.....	641,425 26
Interest due and accrued thereon.....	7,811 18
Cash in banks and office.....	54,529 00
Agents' balances not over three months due.....	92,221 58
Other admitted assets.....	815 30
Sterling offices limited guarantee adjustment.....	1,952 52
Agents ledger balances.....	3,860 86

TOTAL ADMITTED ASSETS..... \$866,962 79

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$2,462.45; motor vehicle, \$33,530.41; accident, health, \$10,481.93; liability, \$21,733.38; total...	\$68,208 17
Unearned premiums	\$289,162 19
Special reserve hail a/c.....	4,839 91
General corporation	18,417 29
Individual agents bond premium a/c.....	830 54
Salaries, rents, etc.....	2,846 54
Estimated taxes hereafter payable.....	16,857 90
Funds held under reinsurance treaties.....	28,120 27
Reinsurance premiums	7,012 69
Other liabilities	5,356 47

TOTAL LIABILITIES, except capital. \$441,651 97
 CAPITAL PAID UP..... 100,000 00
 NET SURPLUS

TOTAL. \$866,962 79

GENERAL REVIEW.

HISTORY.—This company was incorporated in August, and began business in September, 1906, with \$1,000,000 capital, of which \$400,000 is subscribed and \$100,000 paid in. It is controlled by the Gaffac Securities Company of Wilmington, Delaware, which in turn is controlled by the United States branch of the General Accident Fire and Life Assurance Corporation of Perth, Scotland.

On June 30, 1916, the Canadian Casualty and Boiler Insurance Company of Toronto was merged with this company. In that transaction the capital paid in was increased from \$50,000 to \$100,000, and the subscribed capital from \$200,000 to \$400,000.

It writes accident and health, fire, motor vehicle, hail and liability insurance, operating under a Dominion license.

The underwriting operations of the company during the past nine years have been very profitable. The losses and expenses for that period have been moderate.

The securities owned are of an excellent character.

DIVIDENDS.—The company paid 20% dividends to stockholders in 1912, and 60% in 1913 and 1914; 1915, 80%; 1916, 20%. In 1917 no dividend was paid. In 1921 dividends of 25% was paid.

OFFICERS.—President, F. Norie-Miller, J. P.; vice-president and general manager, Thos. H. Hall; assistant manager and secretary, Hedley C. Wright.

DIRECTORS.—F. Norie-Miller, J. P. Thos. H. Hall, J. A. Macintosh, W. A. Young, M.D., W. A. Barrington, Frederick Richardson, Colonel Sidney Wishart.

INCOME, 1921.

	Fire.	Accident Health.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Liability.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$110,881 10	\$179,840 05	\$381,294 40	.....	.....	\$66,548 63	\$322,023 11	.....	\$1,060,587 29
Reinsurance.....	42,011 44	6,363 67	14,354 65	.....	.....	46,440 34	23,556 36	.....	132,726 46
Return premiums	20,253 35	26,901 21	102,149 27	.....	.....	944 00	63,066 02	.....	213,343 85
Net premiums	48,616 31	146,575 17	264,790 48	.....	.....	19,164 29	235,370 73	.....	714,516 98
Losses to prms. writ'n	48.0	48.4	57.7	.....	.....	65.0	43.1	.....	.....
Deposit premiums on outside Canada reinsurance risks .....	.....	.....	.....	\$171 90	.....	.....	.....	.....	35,899 64
Increase in liabilities during the year on account of reinsurance treaties profit on sale of investments.....	.....	.....	.....	490 24	.....	.....	.....	.....	10,093 89
Interest, etc .....	.....	.....	.....	.....	.....	.....	.....	.....	26 50
Other income .....	.....	.....	.....	.....	.....	.....	.....	.....	196 24
Transfer fees .....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Balance building revenue a/c.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$761,395 39

DISBURSEMENTS, 1921.

	Fire.	Accident Health.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Liability.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.....	\$55,406 28	\$73,765 64	\$159,333 85	.....	.....	\$110,682 55	\$117,132 00	.....	\$516,320 32
Reinsurance.....	32,055 45	2,700 67	3,599 04	.....	.....	97,115 26	9,417 94	.....	144,891 36
Salvage.....	.....	45 00	2,838 43	.....	.....	1,107 50	6,263 66	.....	10,254 59
Net am't. paid policyholders for losses...	23,350 83	71,019 97	152,896 38	.....	.....	12,456 79	101,450 40	.....	361,174 37
Underwriting expenses.....	.....	.....	\$302,057 01	.....	.....	.....	.....	.....	.....
Dividends to stockholders.....	.....	.....	25,000 00	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$688,231 38

RATIOS TO PREMIUMS WRITTEN.—Underwriting expenses, 42.2%.

GENERAL ACCIDENT FIRE AND LIFE ASSURANCE CORPORATION, LIMITED, Perth, Scotland.

CANADIAN BRANCH, TORONTO, CANADA.

GENERAL REVIEW.

HISTORY.—This corporation was organized in 1885 as the General Accident Assurance Corporation, Limited under the laws of Great Britain. On March 2, 1906, the present title was adopted. It entered the United States in 1899. It commenced writing fire insurance in Canada on July 13, 1908. Thomas H. Hall, Toronto, is the Canadian manager.

Its subscribed capital amounts to £1,153,000 (\$5,765,000) of which £403,000 (\$2,015,000) has been paid in. Of the latter amount £153,000 (\$765,000) consisted of 5% preferred shares. In October, 1913, the company issued and offered for public sale 125,000 shares of preferred stock of one pound per share, par value.

It controls the General Accident Assurance Company of Toronto, a small company which was organized in 1906. The General Accident Insurance Company of Philadelphia was absorbed by this company on June 30, 1908. It also

owns a controlling interest in the Potomac Insurance Company of Washington, D. C., which transacts a fire insurance business in the United States. Interests closely allied with it also control the Law Fidelity and General Insurance Corporation, Ltd., of London, which writes various classes of business.

The Home Office assets are liable for losses here.

Home Office statement as of December 31, 1920: Total assets, \$16,771,155; total liabilities, except capital, \$12,184,515; capital paid in, £403,000 (\$2,015,000), consisting of £250,000 (\$1,250,000) ordinary, and £153,000 (\$765,000) 5% preferred stock; surplus over capital and all other liabilities, \$693,155. In addition to the cash assets the company has £750,000 (\$3,750,000) of subscribed capital subject to call.

(An arbitrary rate of exchange has been used; see note, page vii).

GENERAL FIRE ASSURANCE COMPANY,

Paris, France.

UNITED STATES BRANCH, 123 WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER, 31, 1921.

Bonds and stocks owned.....	\$1,366,623 42
Interest due and accrued thereon.....	14,931 29
Cash in banks and office.....	24,778 61
Agents' balances not over three months due.....	227,430 82
Reinsurance recoverable on paid losses....	9,560 44

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, total, \$260,504.34; reinsurance, \$77,423.19; net unpaid claims		\$183,081 15
Unearned premiums		801,200 86
Contingent commissions, etc.....		1,500 00
Salaries, rents, etc.....		3,690 86
Estimated taxes hereafter payable.....		20,172 82
Estimated expenses of investigation and adjustment of losses		4,018 21

TOTAL LIABILITIES, except deposit

capital.....	\$1,013,563 90
NET SURPLUS, U. S. Branch, including deposit capital	629,760 68

TOTAL ADMITTED ASSETS..... \$1,643,324 58

TOTAL \$1,643,324 58

GENERAL REVIEW.

HISTORY.—This company was established in 1819. Its authorized capital is 2,000,000 francs, all of which is paid in. On July 14, 1910, it was regularly admitted to do business in the United States.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. We therefore present the following information from the Home Office balance sheet, which includes all its assets and liabilities. Total assets, December 31, 1920, \$13,421,677; capital paid in \$400,000; surplus funds, \$5,177,942. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent standing, and its United States managers, Fred S.

James & Co., are in excellent repute, and act in the same capacity for the Urbaine Fire Insurance Company of Paris, and the Eagle, Star and British Dominion Insurance Company, of London, Eng. The United States Branch writes a full volume of business in proportion to its net resources.

Its average loss and expense ratios are normal. In 1921 the loss ratio was above normal, and there was a moderate underwriting loss.

Its loss paying reputation is excellent.

The securities owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Under-

GENERAL FIRE ASSURANCE COMPANY—Continued.

writers of the Pacific, Rocky Mountain Underwriters Association.

UNITED STATES MANAGERS.—Fred S. James & Company, New York, N. Y.

UNITED STATES TRUSTEE.—Central Trust Company, New York.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It operates in Argentine, Brazil, Canada, Egypt, France, Holland, Morocco, Spain, Sweden, and the United States.

In the United States it is licensed in Cal., Colo., Conn., D. C., Fla., Ind., Ill., Ia., Kan., Ky., La., Md., Mass., Mich., Minn., Mo., Mont., Neb., N. H., N. J., N. Y., N. C., Ohio, Okla., Ore., Pa., R. I., Tex., Utah, Va., Wash., W. Va., Wis. and Wyo. In Canada it is licensed in all of the Provinces except New Brunswick, Nova Scotia, and Prince Edward Island.

GENERAL AGENCIES.—

F. C. Calkins, for Florida, 601 Bisbee Bldg., Jacksonville, Fla.

Emery & Norton, for Louisiana, 144 Carondelet street, New Orleans, La.

E. J. Miller & Co., for Colorado, Utah, Wyoming, Gas & Electric Building, Denver, Colo.

Fred S. James & Co., Pacific Coast managers, 362 Pine street, San Francisco, Cal.

Western Department, O. F. Wallin, assistant U. S. manager, 175 West Jackson blvd., Chicago, Ill.

INCOME, U. S. BRANCH, 1921.

Fire: Gross premiums, \$2,335,703.62; reinsurance, \$735,471.94; return premiums, \$620,689.52; net premiums	\$979,542 16
Interest, etc.	71,130 64
Profit on sale or maturity of bonds	281 25

TOTAL INCOME \$1,050,954 05

DISBURSEMENTS, U. S. BRANCH, 1921.

Fire: Gross amount paid for losses, \$1,222,685.55; reinsurance, \$521,575.05; salvage,

\$27,092.34; net amount paid policyholders for losses	\$674,018 16
Underwriting expenses	481,993 48
Remitted to Home Office	9,526 40
Loss on sale or maturity of bonds	44,150 25
Other disbursements	1,847 35

TOTAL DISBURSEMENTS \$1,211,535 70

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 68.8%; losses incurred, 66.4%; underwriting expenses, 49.2%; underwriting loss, 7.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.3%; expenses incurred, 44.8%; underwriting loss, 6.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$101,144,374; net risks in force on business effective prior to January 1, 1921, \$74,431,428; net premiums in force on business on and after January 1, 1921, \$871,564; net premiums in force on business effective prior to January 1, 1921, \$695,464.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,079,766.04; loss from underwriting profit and loss items, \$18,115.46; total, \$1,061,650.58.

Losses incurred during 1921, \$650,835.62; underwriting expenses incurred during 1921, \$482,896.27; total, \$1,133,731.89.

Loss from underwriting during 1921, \$72,081.31.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$70,171.90; profit on investments during 1921, \$119,582.73; total, \$189,754.63.

Loss on investments during 1921, \$44,150.25; investment expenses incurred during 1921, \$1,847.35; total, \$45,997.60.

Gain from investments during 1921, \$143,757.03.

GAIN AND LOSS EXHIBIT, 1921.—Gains from investments, \$143,757.03.

Losses: Underwriting, \$72,081.31; remitted to Home Office, \$9,526.46; total, \$81,607.77.

Surplus, December 31, 1920, \$567,611.42; increase, \$62,149.26; surplus, December 31, 1921, \$629,760.68.

GEORGE WASHINGTON FIRE INSURANCE COMPANY,

112 East Market Street, Greensboro, N. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$183,790 58
Interest due and accrued thereon	3,329 76
Loans on collateral security	35,190 00
Interest due and accrued thereon	820 69
Bonds and stocks owned	227,306 50
Interest due and accrued thereon	922 77
Cash in banks and office	23,260 27
Agents' balances not over three months due	64,146 44
Bills receivable taken for fire risks	213 69

TOTAL ADMITTED ASSETS \$538,980 70

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, reported or in process of adjustment, \$42,577.34; reinsurance, \$15,412.67; net unpaid claims.	\$27,164 67
Motor vehicle, reported or in process of adjustment, \$1,446.34; reinsurance, \$156; net unpaid claims	1,290 34

TOTALS: Reported or in process of adjustment, \$44,023.68; reinsurance, \$15,568.67; net unpaid claims	\$28,455 01
Unearned premiums	220,547 45
Dividends to stockholders unpaid	12,000 00

TOTAL LIABILITIES, except capital.	\$261,002 46
CAPITAL PAID UP	200,000 00
NET SURPLUS	77,978 24

TOTAL \$538,980 70

GEORGE WASHINGTON FIRE INSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of North Carolina and began business March 13, 1903, as the Southern Underwriters, continuing under this name until 1921, when the present title was adopted.

The policies first issued under this title were guaranteed by the Home Insurance Company of Greensboro, the Southern Life and Trust Company, the Southern Stock Fire Insurance Company and Underwriters of Greensboro, which were all under the same management. In 1905, however, a change was made, and \$100,000 capital was paid in.

The Home Insurance Company of Greensboro was absorbed by this company during 1908, and the capital was made \$150,000.

During 1909 the capital was increased from \$150,000 to \$200,000, and \$4,900 premium on this stock was paid in to surplus account.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is under the same management as the Pilot Fire Insurance Company and the Greensboro Fire Insurance Company (formerly the Underwriters of Greensboro). Its president is also president of the Southern Life and Trust Company of Greensboro.

In March, 1920, this company, together with the Pilot Fire Insurance Company and the Underwriters of Greensboro (now the Greensboro Fire Insurance Company) formed a special department through which policies are issued under the title of "McAlister Underwriters," which are guaranteed by these three companies.

On December 31, 1921, the directors owned \$13,800, par value, of the \$200,000 capital stock.

Its average expenses are slightly above the average, but not unreasonable considering the volume of business transacted. The loss ratio in recent years has been low, and the company has made a good underwriting profit. In 1921 its loss ratio was high and it had a substantial underwriting loss.

The securities owned are mainly local trust and industrial company stocks, and United States Liberty bonds.

The mortgage loans are secured by property in North and South Carolina and Virginia valued at over twice the amount loaned.

The company's loss paying record is excellent. The volume of business transacted is conservative.

KINDS OF INSURANCE WRITTEN.—Fire, and automobile fire and theft insurance.

TERRITORY.—It is licensed in N. C., S. C. and Va.

DIVIDENDS.—It has paid dividends of 6% since 1904, in 1921 it paid 7%.

OFFICERS.—President and treasurer, A. W. McAlister; first vice-president, R. G. Vaughn; second vice-president, A. M. Scales; secretary, C. A. Mebane; assistant secretary, W. L. Sharpe.

DIRECTORS.—

Alderman, S. L., photographer, Greensboro, N. C.

Carr, J. S., banker, Durham, N. C.

Davis, E. J., insurance, Greensboro, N. C.

Dupuy, T. D., insurance, Greensboro, N. C.

McAlister, A. W., insurance, Greensboro, N. C.

Mebane, C. A., insurance, Greensboro, N. C.

Rankin, S. M., minister, Greensboro, N. C.

Scales, A. M., attorney, Greensboro, N. C.

Sharpe, W. L., insurance, Greensboro, N. C.

Sherwood, T. D., merchant, Greensboro, N. C.

Smith, W. A., farmer and capitalist, Ansonville, N. C.

Smythe, Ellison A., cotton mill owner, Palzer, S. C.

Sykes, A. J., merchant, Greensboro, N. C.

Vaughn, R. G., banker, Greensboro, N. C.

STOCKHOLDERS' ANNUAL MEETING.—Third Thursday in January.

GENERAL AGENTS.—McAlister, Vaughn & Scales, Inc.

INCOME, 1921.

Fire: Gross premiums, \$481,356.22; reinsurance, \$189,855.04; return premiums, \$62,701.79; net premiums.....	\$228,799 39
Motor Vehicle: Gross premiums, \$7,963.54; reinsurance, \$946.04; return premiums, \$1,884.47; net premiums.....	5,133 03

TOTALS: Gross premiums, \$489,319.76; reinsurance, \$190,801.08; return premiums, \$64,586.26; net premiums..	233,932 42
Interest, etc.	27,093 10
Borrowed money (gross).....	34,000 00
Gross increase by adjustment in book value of stocks	18,825 00

TOTAL INCOME \$313,850 52

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$328,054.35; reinsurance, \$169,780.10; salvage, \$7,106.64; net amount paid policyholders for losses.	\$151,167 61
Motor vehicle: Gross amount paid for losses, \$12,553.81; reinsurance, \$533.17; salvage, \$14.17; net amount paid for policyholders for losses.....	12,006 47

TOTALS: Gross amount paid for losses, \$340,608.16; reinsurance, \$170,313.27; salvage, \$7,120.81; net amount paid policyholders for losses.....	\$163,174 08
Underwriting expenses	114,038 01
Dividends to stockholders.....	14,000 00
Borrowed money repaid	44,000 00
Other disbursements	3,842 41

TOTAL DISBURSEMENTS \$339,054 50

RATIOS TO PREMIUMS WRITTEN.—Losses paid, fire, 66.1%; motor vehicle, 233.8%; losses incurred, 77.7%; underwriting expenses, 48.7%; underwriting loss, 25.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 76.4%; expenses incurred, 47.9%; underwriting loss, 24.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$14,829,947; motor vehicle, \$262,561; net risks in force on business effective prior to January 1, 1921, \$11,037,275; net premiums in force on business on and after January 1, 1921, fire, \$231,645.57; motor vehicle, \$5,057.08; net premiums in force on business effective prior to January 1, 1921, \$197,748.46.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$237,729.33; loss from underwriting profit and loss items, \$1,302.96; total, \$236,426.37.

Losses incurred during 1921, \$181,687.41; underwriting expenses incurred during 1921, \$114,038.01; total, \$295,725.42.

Loss from underwriting during 1921, \$59,299.05.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned dur-

GEORGE WASHINGTON FIRE INSURANCE COMPANY—*Continued.*

ing 1921, \$25,666.11; profit on investments during 1921, \$18,825; total, \$44,491.11.

Investment expenses incurred during 1921, \$3,249.15.

Gain from investments during 1921, \$41,241.96.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$41,241.96.

Losses: Underwriting, \$59,299.05; dividends, \$12,000; total, \$71,299.05.

Surplus, December 31, 1920, \$108,035.34; decrease, \$30,057.09; surplus, December 31, 1921, \$77,978.25.

GEORGIA HOME INSURANCE COMPANY,

1046 Broad Street, Columbus, Ga.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$125,000 00
Mortgage loans on real estate.....	53,250 00
Interest due and accrued thereon.....	727 41
Loans on collateral security.....	17,000 00
Interest due and accrued thereon.....	26 67
Bonds and stocks owned.....	404,274 50
Interest due and accrued thereon.....	920 92
Cash in banks and office.....	37,177 03
Agents' balances not over three months due	91,559 56
Due from reinsuring companies on losses	
paid	195 37
Other admitted assets	85 00

TOTAL ADMITTED ASSETS..... \$730,216 46

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS, \$52,345.04; report-	
ed or in process of adjustment, \$43,-	
817.80; resisted, \$16,300; total, \$112,-	
462.84; reinsurance, \$45,851.84; net un-	
paid claims	\$66,611 00
Unearned premiums	258,503 91
Estimated taxes hereafter payable.....	7,500 00
Funds held under reinsurance treaties.....	9,775 94
Due for borrowed money.....	45,000 00

TOTAL LIABILITIES, except capital.	\$387,390 85
CAPITAL PAID UP.....	200,000 00
NET SURPLUS	142,825 61

TOTAL \$730,216 46

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Georgia and began business in 1859 with \$300,000 authorized capital.

In 1915 \$100,000 was transferred from capital to surplus account, making the capital \$200,000.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—It is under experienced management, but its underwriting operations have been unprofitable recently. It made a gain from underwriting of \$10,831 in 1918 and \$19,024 in 1919. In 1920 its loss and expense ratios were higher, and it had an underwriting loss of \$29,500.76. In 1921 the loss and expense ratios were still high and it had an underwriting loss of \$83,624.83. It is now writing a conservative volume of business in States where the business has proved most satisfactory.

The control of the company is in comparatively few hands. On December 31, 1921, the directors owned \$17,346.67, par value, of the capital stock.

The company is in excellent repute concerning its general treatment of loss claims.

Its investments are of good character and have generally yielded a good return. Some local industrial stocks are held. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners. The collateral loans are secured by local stocks and United States bonds.

The real estate owned is the company's Home Office at 1046 Broad street, Columbus, Ga., valued at \$125,000.

The mortgage loans are chiefly upon Columbus, Ga., property, valued at over twice the amount loaned.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed in Fla., Ga., Ill., La., N. Y., N. C., Pa., S. C., Tenn., Va. and W. Va.

AFFILIATION.—Western Union.

DIVIDENDS.—In recent years it has paid dividends as follows: 1902, 10%; 1903, 30%; 1905, 6%; 1906 to 1909, inc., 10%; 1910, 7½%; 1911, 3.06%; 1912, none; 1913, 3%; 1914 to 1918, none; 1919, 6%; 1920, 8%; 1921, 6%.

OFFICERS.—President, Rhodes Browne; vice-president and secretary, Dana Blackmar; treasurer, A. P. Bugg; assistant secretary, George Klump.

DIRECTORS.—

Blackmar, Dana, officer, Columbus.

Browne, Rhodes, president, Columbus.

Chappell, L. H., real estate and insurance, Columbus.

Dismukes, R. E., attorney at law.

Friedlaender, Julius, manufacturer, Columbus.

Swift, H. H., attorney at law, Columbus.

Williams, H. L., president Swift Mfg. Co., cotton mills, Columbus.

STOCKHOLDERS' ANNUAL MEETING.—Third Wednesday in February.

GENERAL AGENTS.—For New York State, outside Metropolitan district, P. B. Dutton, Rochester, N. Y.

For Tennessee, Tennessee Underwriters Agency, Memphis, Tenn.

For Louisiana, A. L. LaCombe, Opelousas, La.

INCOME, 1921.

Gross premiums, \$644,341.97; reinsur-	
ance, \$191,400.39; return premiums,	
\$143,025.43; net premiums.....	\$309,916 15
Interest, etc.	37,427 57
Other income	6 03
Borrowed money	80,000 00
Adjustment in book value of ledger assets..	52,527 97

TOTAL INCOME \$479,877 72

GEORGIA HOME INSURANCE COMPANY — *Continued.*

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$390,-	
374.23; reinsurance, \$178,038.75; salvage,	
\$2,703.38; net amount paid policyholders	
for losses	\$209,632 10
Underwriting expenses	166,363 13
Dividends to stockholders.....	12,000 00
Decrease in liabilities during the year on	
account of reinsurance treaties.....	9,803 90
Investment expenses	8,530 27
Borrowed money repaid.....	114,000 00
Loss on sale and adjustment of ledger assets	8,478 75
TOTAL DISBURSEMENTS	\$528,808 15

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 67.6%; losses incurred, 73.1%; underwriting expenses, 53.7%; underwriting loss, 26.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 73.0%; expenses incurred, 53.6%; underwriting loss, 26.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$27,386,194; net risks in force on business effective prior to January 1, 1921,

\$12,524,244; net premiums in force on business on and after January 1, 1921, \$317,053.01; net premiums in force on business effective prior to January 1, 1921, \$184,531.27.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$310,446.47; loss from underwriting profit and loss items, \$1,017.87; total, \$309,428.60.

Losses incurred during 1921, \$226,690.30; underwriting expenses incurred during 1921, \$166,363.13; total, \$393,053.43.

Loss from underwriting during 1921, \$83,624.83.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$37,055.97; profit on investments during 1921, \$52,534; total, \$89,589.97.

Loss on investments during 1921, \$9,292.77; investment expenses incurred during 1921, \$8,530.27; total, \$17,823.04.

Gain from investments during 1921, \$71,766.93.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$71,766.93.

Losses: Underwriting, \$83,624.83; dividends, \$12,000; total, \$95,624.83.

Surplus, December 31, 1920, \$166,683.51; decrease, \$23,-857.90; surplus, December 31, 1921, \$142,825.61.

GIRARD FIRE AND MARINE INSURANCE COMPANY,

502 Walnut Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$76,700 00	Agents' balances not over three months due.	270,143 15
Interest due and accrued thereon.....	928 01	Bills receivable	1,017 63
Bonds and stocks owned, market value....	3,732,704 69	Reinsurance due on paid losses.....	33,724 90
Interest due and accrued thereon.....	37,449 99	Other admitted assets.....	200 00
Cash in banks and office.....	207,640 88	TOTAL ADMITTED ASSETS.....	\$4,360,509 25

LIABILITIES, DECEMBER 31, 1921

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$330,817 75		\$10,379 62		\$1,124 01	\$727 00	\$253 00		\$343,301 38
Reinsurance	121,445 62		10,379 62		27 72	727 00			132,579 96
Net unpaid claims...	200,372 13				1,096 29		253 00		210,721 42
Unearned premiums.			\$1,818,517 55						
Amount reclaimable on perpetual deposits..			422,415 14						
Salaries, rents, etc.....			4,000 00						
Estimated taxes hereafter payable.....			38,000 00						
Estimated expenses of investigation and ad-justment of losses			6,000 00						
Contingent commissions, etc.....								9,000 00	
TOTAL LIABILITIES, except capital.									\$2,508,654 11
CAPITAL PAID UP									1,000,000 00
NET SURPLUS									851,855 14
TOTAL									\$4,360,509 25

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Pennsylvania in March, 1853, and commenced business in May, 1853. In 1906 its capital was increased from \$300,000 to \$500,000, and \$400,000 additional surplus was collected by the issuance of \$200,000 of new stock (par value \$100), at 300%. The new money was paid in after the San Francisco conflagration, in which the company lost \$886,643.

On February 16, 1921, the capital was increased to \$1,000,000, and \$275,000 was contributed to surplus.

In January, 1916, control of this company was purchased by the Firemen's Insurance Company, of Newark, N. J. The Girard continued in business without any change in its agency or other affiliations.

A policy entitled "Girard's Underwriters" is issued and guaranteed by this company.

MANAGEMENT AND REPUTATION.—The company is under the same management as the Firemen's Insurance Co. of Newark, N. J., a large and reputable institution.

The company is in excellent repute concerning its general treatment of loss claims.

It writes a volume of business commensurate with its net resources. Its expense of operation is about normal. Its average loss ratio is low.

Its surplus decreased \$95,128.18 in 1919, but it added \$272,840 to reserve for unearned premiums on account of increase in volume of business accepted. In 1920 a considerable amount was added to the unearned premiums and the surplus lost \$103,065.53. In 1921 a small underwriting profit was earned, and there was a substantial gain in surplus from the investment account.

Its investments are of good character. The security

GENERAL AGENCIES.—H. C. Hare & Co., Jacksonville, for Florida; E. E. Potter & Sons, San Francisco, for Cal., Ore. and Wash.; H. W. Saunders, Hampton, for Virginia; Western Department, Neal Bassett, Chicago, Ill., covering all States west of the Mississippi and Ohio Rivers and east of the Rocky Mountains.

Surplus, December 31, 1920, \$174,841.63; increase, \$677.-013.51; surplus, December 31, 1921, \$851,855.14.

GLENS FALLS INSURANCE COMPANY,

Bay and Glen Streets, Glens Falls, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$226,406 55	Interest due and accrued thereon.....	62,868 85
Rents due and accrued.....	22 50	Cash in banks and office.....	602,510 97
Mortgage loans on real estate.....	1,640,935 00	Agents' balances not over three months due.....	967,706 10
Interest due and accrued thereon.....	23,190 90	Other admitted assets.....	22,695 86
Loans on collateral security.....	143,657 50	Reinsurance due on paid losses.....	120,262 68
Interest due and accrued thereon.....	2,979 10		
Bonds and stocks owned.....	6,532,114 10	TOTAL ADMITTED ASSETS.....	\$10,345,350 17

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Registered Mail.	Totals.
Total	\$853,345 85	\$458,771 11	\$214,381 00	\$34,023 00	\$1,284 00	\$94 00	\$1,457 00	\$8,291 00	\$1,371,647 06
Reinsurance	212,094 95	107,365 11	1,500 00						320,960 06
Net unpaid claims.....	441,251 00	351,406 00	212,881 00	34,023 00	1,284 00	94 00	1,457 00	8,291 00	1,050,687 00
Unearned premiums.....			\$4,941,353 50		justment of losses.....				11,823 00
Dividends to stockholders unpaid.....			60,000 00		Other liabilities				5,727 41
Salaries, rents, etc.....			10,000 00						
Estimated taxes hereafter payable			165,000 00		TOTAL LIABILITIES, except capital.....				\$6,568,981 02
Funds held under reinsurance treaties.....			24,390 11		CAPITAL PAID UP				1,000,000 00
Reserve for contingencies.....			300,000 00		NET SURPLUS				2,776,369 15
Estimated expense of investigation and ad-					TOTAL				\$10,345,350 17

GENERAL REVIEW.

HISTORY.—This company began business May 4, 1850, as the Dividend Mutual Insurance Company. It was reorganized as a stock company under the present title on April 30, 1864, with a capital stock of \$100,000, divided into 10,000 shares, par value, \$10 each. In January, 1867, its charter was amended and its capital was increased from \$100,000 to \$200,000. On August 1, 1912, a stock dividend of \$300,000 was declared, increasing the capital to \$500,000, and, in addition, a cash dividend of 105% was paid during the year. On September 25, 1919, the company increased its capital to \$1,000,000.

The company issues policies in accordance with the special reserve fund and guaranty surplus law of New York. It has on deposit with the Insurance Department of New York, \$500,000 "special reserve fund," and maintains a \$500,000 "guaranty surplus fund."

This company guarantees policies under the title "Glens Falls Underwriters."

MANAGEMENT AND REPUTATION.—The company is conservatively managed and has made excellent progress. On December 31, 1921, its directors owned \$202,770, par value, of its \$1,000,000 capital stock.

Its loss paying record is excellent under all conditions. The company writes a full volume of business, and appears to pay due regard to the conflagration liability in large cities. Its expenses of operation have been moderate and its loss ratio is normal.

Its investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The real estate consists of the company's Home Office, carried at \$200,000, and some smaller properties acquired under foreclosure. The mortgage loans are well secured.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Under-

writers, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, inland and ocean marine, riot and civil commotion, explosion, sprinkler leakage, hail, registered mail, automobile and tornado insurance.

TERRITORY.—It is licensed in all the States and Territories except Alaska, Guam, Hawaii, Mississippi, the Philippines, Porto Rico and the Virgin Islands. It also operates in Canada.

DIVIDENDS.—In recent years it has paid dividends as follows: 1907 and 1908, 30%; 1909, 115%; 1910, 120%; 1911, 110%; 1912, 105%; 1913, 37%; 1914, 22%; 1915, 12%; 1916 to 1918, inc., 37%; 1919, 27½% on \$1,000,000 capital; 1920, 24%; 1921, 24%.

OFFICERS.—President, E. W. West; vice-president, H. N. Dickinson; treasurer, R. C. Carter; secretary, F. M. Smalley; assistant secretaries, F. L. Cowles, H. W. Knight and J. A. Mavon.

DIRECTORS.

Cunningham, John L., ex-president of Glens Falls Ins. Co.
Little, Russell A., retired.
Brown, Louis M., lawyer.
Dickinson, Horace N., vice-president, Glens Falls Ins. Co.
Brown, Samuel T., T. Y. Brown & Co., insurance, New York City.

Lapham, Byron, president of First Nat. Bank of Glens Falls, N. Y.

Sheldon, Mark L., president of the National Bank of Salem, N. Y.

West, Egbert W., president of Glens Falls Ins. Co.

Chahoon, George, Jr., president and manager Laurentide Pulp and Paper Co.

Greenslet, George B., retired.

Delong, Cutler J., retired.

Hoopas, Maurice, president of Finch, Pruyn & Co.

GLENS FALLS INSURANCE COMPANY — *Continued.*

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross Premiums.....	\$338,908 73		\$47,988 57	\$1,582 05	\$1,062 92	\$298,591 23	\$999 45	\$7,938 68	\$663,069 68
Reinsurance.....	59,136 17				12 36	132,759 96		162 85	192,071 34
Return Premiums.....	71,228 68		13,087 96	693 80	61 68	4,271 42	752 20	2,546 32	92,642 04
Net Premiums.....	208,541 95		34,900 61	888 25	988 88	159,559 85	247 25	5,229 51	408,366 30
Interest on stocks and bonds			\$20,857 17		Interest on Deposits				1,197 94
Interest on Mortgages.....			262 50		TOTAL INCOME in Canada.....				\$430,673 91

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$214,185 59		\$16,018 38	\$1,224 94	\$3,708 77	\$169,699 21		\$356 80	\$405,191 69
Reinsurance.....	317,992 46							68 15	38,060 61
Salvage.....	1,550 75		413 76						2,264 51
Net amt paid policy-holders for losses....	174,640 38		15,304 62	1,224 94	3,708 77	169,699 21		288 65	364,866 57
Underwriting expenses			\$194,403 43		TOTAL EXPENDITURES in Canada.....				\$559,270 00

MISCELLANEOUS.—Net risks in force on December 31, 1921, \$245,925.95; net premiums in force, fire, \$28,293,043; motor vehicle, \$32,285.85; inland navigation and transportation, \$717.50; tornado, etc. \$4,501.94; sprinkler leakage, \$1,310.95; riot, etc., \$5,064.54.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$420,986.55.

Losses incurred during 1921, \$377,162.51; underwriting expenses incurred during 1921, \$182,107.49; total, \$559,270.

Loss from underwriting during 1921, \$138,283.45.

GLOBE AND RUTGERS FIRE INSURANCE COMPANY,

111 William Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$307,300 00	Cash in banks and office	2,044,131 33
Interest accrued thereon.....	8,687 93	Agents' balances not over three months due.	7,752,610 87
Loans on collateral security.....	25,000 00	Reinsurance recoverable on paid losses....	52,247 40
Bonds and stocks owned.....	36,119,860 21		
Interest accrued thereon.....	342,735 64	TOTAL ADMITTED ASSETS.....	\$46,652,573 38

LIABILITIES, DECEMBER 31, 1921

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Losses and Claims:									
Total	\$4,105,248 00	\$2,543,974 00	\$118,968 00	\$778,451 00	\$57,373 00	\$305,646 00		\$21,350 00	\$7,931,000 00
Reinsurance	1,483,404 00								1,483,404 00
Net unpaid claims....	2,621,844 00	2,543,974 00	118,968 00	778,451 00	57,373 00	305,646 00		21,350 00	6,447,596 00
Unearned premiums.....			\$17,887,912 10		justment of losses.....				25,000 00
Salaries, rents, etc.....			25,000 00						
Estimated taxes hereafter payable.....			1,200,000 00		TOTAL LIABILITIES, except capital.				\$33,012,884 04
Contingent commissions, etc.....			472,375 94		CAPITAL PAID UP				700,000 00
Due for borrowed money.....			4,695,000 00		NET SURPLUS				12,939,689 34
Reserve for depreciation of securities.....			2,200,000 00						
Estimated expenses of investigation on ad-					TOTAL				\$46,652,573 38

GENERAL REVIEW.

HISTORY.—This company was organized in February, 1899, by the consolidation of the Globe Fire Insurance Company (organized in March, 1863), and the Rutgers Fire Insurance Company (organized in October, 1853). Each company had \$200,000 paid-in capital, and merged on the basis of \$400,000 paid-in capital. During 1916 the capital was increased to \$700,000 by a stock dividend of \$200,000 and by the stockholders purchasing \$100,000 of new stock at par, \$100 per share.

Policies entitled "Globe Underwriters Agency" are issued by this company.

MANAGEMENT AND REPUTATION.—The company has made remarkable progress, and is one of the largest in the country. For many years it has shown a large underwriting profit each year. Its management is able and aggressive.

Its assets, unearned premiums and net surplus have increased very greatly in recent years. It has paid large dividends to stockholders.

Its premium income is very large, and its business was greatly increased in 1917 and 1918. In 1919 it decreased its marine writing considerably, and in 1920 both its fire and marine writings were greatly increased. There was a moderate reduction of volume in 1921.

The remarkable success of the company has, to a large extent, been due to the very low expense of management.

Its loss ratio has been about the average. Its general loss paying record is good.

It is controlled by a few persons who are active in its management, its president being the largest individual stockholder. On December 31, 1921, the directors owned \$563,900, par value, of the capital stock. Its investments

GLOBE AND RUTGERS FIRE INSURANCE COMPANY — *Continued.*

are of good character and are remunerative. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners. It will be noted that the company carries under liabilities a reserve of \$2,200,000 for depreciation of securities.

The mortgage loans are upon property in Georgia, New York and New Jersey, and are well secured.

AFFILIATIONS.—Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

AUTOMOBILE UNDERWRITERS CONFERENCE.—Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, inland and ocean marine, war risk, tornado, tourists' baggage, registered mail, hail, sprinkler leakage, explosion, earthquake, and automobile insurance.

TERRITORY.—Ala., Alaska, Ariz., Ark., Cal., Colo., Conn., Del., D. C., Fla., Ga., Hawaii, Ida., Ill., Ind., Kan., Ky., La., Md., Mass., Mich., Minn., Mo., Neb., Nev., N. H., N. J., N. Y., N. C., O., Ore., Pa., P. I., R. I., S. C., S. D., Tenn., Utah, Va., Wash., W. Va., Wis. and Wyo. It also operates throughout Canada and China. During 1919 it established in London, Eng., an office for reinsurance of business located anywhere outside of the United States and Canada.

DIVIDENDS.—In recent years the company has paid dividends as follows: 1905 and 1906, 16%; 1907, 30%; 1908, 45%; 1909 to 1915, inc., 40%; in 1916 a stock dividend of \$200,000 was paid and a cash dividend of 14% on \$700,000 capital and 20% on \$400,000; 1917, 36%; 1918, 48%; 1919, 1920 and 1921, 60%.

OFFICERS.—President, E. C. Jameson; vice-presidents, Lyman Candee, W. H. Paulison and H. S. Thompson; vice-president and secretary, J. H. Mulvehill; secretaries, J. D. Lester and W. L. Lindsay; assistant secretaries, A. H. Witthohn and George C. Owens.

DIRECTORS.—

Brown, Howard K., merchant.

Candee, Lyman, vice-president.

Chambers, C. E. W., secretary, Lloyds Plate Glass Co.

Chambers, H. R., president insurance company.

Coggeshall, Edwin W.

Frelinghuysen, J. S., insurance.

Gregory, E. C., retired.

Hills, William, retired.

Jameson, C. M., retired.

Jameson, E. C., president.

Kellner, W. H., merchant.

Mahany, David, manufacturer.

Prentice, R. K., attorney.

Rogers, Alfred M., merchant.

Stearns, J. N., merchant.

Thompson, H. S., manufacturing business.

Watkins, J. Y., manufacturer.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in April.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other lines	Totals.
Gross premiums.....	\$27,702,411 75	\$3,803,548 08	\$1,452,188 13	\$4,828,931 86	\$601,069 29	\$430,217 27	\$26,382 35	\$374,491 96	\$39,219,238 69
Reinsurance	5,484,879 09	521,609 55	36,171 54	92,462 07	78,370 81	.....	2,113 00	59,538 33	6,275,144 39
Return premiums....	6,392,438 01	845,736 78	427,592 06	691,774 42	233,083 03	43,188 18	5,247 24	95,509 00	8,734,568 72
Net premiums.....	15,825,094 65	2,436,201 75	988,422 53	4,044,695 37	289,615 45	387,029 09	19,022 11	219,444 63	24,209,526 58
Losses to prms. writ'n	54.1	127.6	106.9	46.4	31.8	67.4	22.9	61.6	
Interest, etc.			\$1,973,890 37						
Profit on sale or maturity of bonds.....			104,487 78						
					TOTAL INCOME				\$26,287,903 73

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other lines	Totals.
Gross amount paid for losses.....	\$13,052,519 73	\$3,405,229 20	\$1,067,066 26	\$2,448,395 30	\$110,280 54	\$265,342 75	\$4,380 89	\$151,980 55	\$20,505,185 22
Reinsurance	4,400,868 41	228,216 81	3,250 38	134,577 45	18,044 94	4,255 51	6 64	16,809 70	4,806,029 84
Salvage	90,197 54	66,850 16	6,950 15	434,436 40	.....	.....	.....	.....	598,434 25
Net amt. paid policyholders for losses..	8,561,453 78	3,110,162 23	1,056,955 73	1,879,381 45	92,235 60	261,087 24	4,374 25	135,170 85	15,100,721 13
Underwriting expenses.			\$6,240,147 99						
Dividends to stockholders.....			420,000 00						
Interest on borrowed money.....			373,051 96						
Loss on sale or maturity of bonds and stocks			1,415,086 44						
					Other disbursements				115,406 27
					TOTAL DISBURSEMENTS				\$23,664,413 79

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 64.5%; underwriting expenses, 25.8%; underwriting profit, 2.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 68.2%; expenses incurred, 28.9%; underwriting profit, 2.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$2,409,061,484; ocean marine, \$124,979,014; motor vehicle, \$40,721,878; aircraft, \$15,000; inland nav. and transp., \$217,396,701; tornado, etc., \$53,287,972; hail, \$215,390; sprinkler leakage, \$4,752,635; riot, etc., \$64,148,351; flood, \$52,750; earthquake, \$4,338,900; net risks in force on business effective prior to

January 1, 1921, \$465,404,958; net premiums in force on business on and after January 1, 1921, fire, \$22,376,548; ocean marine, \$2,458,846; motor vehicle, \$1,844,635; aircraft, \$728; inland nav. and transp., \$2,803,538; tornado, etc., \$470,975; hail, \$517; sprinkler leakage, \$18,063; riot, etc., \$234,244; flood, \$1,319; earthquake, \$10,792; net premiums in force on business effective prior to January 1, 1921, \$5,231,334.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$22,915,377.64; loss from underwriting profit and loss items, \$5,299.62; total, \$22,910,078.02.

GLOBE AND RUTGERS FIRE INSURANCE COMPANY — *Continued.*

Losses incurred during 1921, \$15,619,045.80; underwriting expenses incurred during 1921, \$6,640,700.43; total, \$22,259,746.03.

Gain from underwriting during 1921, \$650,331.99.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$1,985,252.83; profit on investments during 1921, \$1,391,337.30; total, \$3,376,590.13.

Loss on investments during 1921, \$1,415,086.44; investment expenses incurred during 1921, \$413,458.23; total, \$1,828,544.67.

Gain from investments during 1921, \$1,548,045.46.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$650,331.99; investments, \$1,548,045.46; total, \$2,198,377.45.

Losses: Other sources, \$200,000; dividends, \$420,000; total, \$620,000.

Surplus, December 31, 1920, \$11,361,311.89; increase, \$1,578,377.45; surplus, December 31, 1921, \$12,939,689.34.

GLOBE INDEMNITY COMPANY

Montreal, Que.

GENERAL REVIEW.

HISTORY.—This company was incorporated July 23, 1894, and commenced business August 27, 1895, with \$500,000 authorized capital, which is all subscribed, and \$200,000 paid in. The title of the company was originally "Canadian Railway Accident Insurance Company," but the name was changed to the above in 1914.

The company is owned and controlled by the Liverpool and London and Globe Insurance Company of Liverpool, England, and its policies are guaranteed by that company. It makes a specialty of writing accident and health insurance for railroad employees. It also writes employers' liability, burglary, guarantee and auto property damage insurance.

On October 1, 1917, the company was granted a license to transact fire insurance.

The underwriting operations of the company have been profitable.

The company has a Dominion license.

DIVIDENDS.—In recent years the dividends paid have been as follows: 1910, 10%; 1911, 5%; 1912 and 1913, none; 1914, 10% cash and \$37,500 stock; each year since, 10%.

OFFICERS.—President, J. Gardner Thompson; vice-president, Lewis Laing; general manager and secretary, John Emo; assistant manager, Robert Welch.

DIRECTORS.—Chevalier, Martial; Dent, A. G.; Lacoste, Sir Alexander; Laing, L.; Macpherson, W. Moleon; Simpson, J. D.; Thompson, J. G.; Williams-Taylor, Sir Frederick.

We had received no statement of this company, at the time of going to press, showing its operations during 1920 or 1921, and financial condition at the close of those years. The report above is based upon reports previously received. If our subscribers are interested and will require of the company statements and send to us we shall be glad to report upon same.

GLOBE INSURANCE COMPANY OF PENNSYLVANIA,

216-218 Fourth Avenue, Pittsburgh, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$143,000 00
Mortgage loans on real estate	231,007 77
Interest due and accrued thereon	4,047 47
Loans on collateral security	305,500 00
Interest due and accrued thereon	501 17
Bonds and stocks owned	322,042 00
Interest due and accrued thereon	3,899 39
Cash in banks and office	243,727 64
Agents' balances not over three months due	108,778 58
Reinsurance recoverable	3,602 11
Other admitted assets	1,413 47

TOTAL ADMITTED ASSETS \$1,367,519 60

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$100,396.29; reinsurance, \$24,273.91; net unpaid claims	\$76,122 38
Tornado, etc.: \$273.77; reinsurance, \$2,33; net unpaid claims	271 44
TOTAL: \$100,670.06; reinsurance, \$24,276.24; net unpaid claims	\$76,393 82
Unearned premiums	661,373 84
Estimated taxes hereafter payable	2,588 49
Contingent commissions, etc.	15,905 30
Funds held under reinsurance treaties	4,414 21

TOTAL LIABILITIES, except capital	\$760,675 66
CAPITAL PAID UP	300,000 00
NET SURPLUS	306,843 94

TOTAL \$1,367,519 60

GENERAL REVIEW.

HISTORY.—This company began business in July, 1862, with a capital of \$50,000 (par value of shares \$50 each).

In 1877 the capital was increased to \$200,000 by a stock dividend of \$150,000. On January 14, 1907, the stockholders voted to pay in \$150,000 in five instalments of

GLOBE INSURANCE COMPANY OF PENNSYLVANIA — *Continued.*

\$30,000 each, increasing the capital from \$200,000 to \$300,000, and the balance, \$50,000, was added to surplus.

The name of the company was formerly the German Fire Insurance Company; the above title was adopted in January, 1918.

This company, and the United-American, the National Union, and the Superior Fire Insurance Companies of Pittsburgh, issue and guarantee a policy entitled "Keystone Underwriters."

MANAGEMENT AND REPUTATION.—The company is carefully managed and its underwriting in recent years has been fairly satisfactory. It writes a conservative volume of business. Its expense of operation has been high, but its loss ratio has been normal.

It is backed by substantial interests. The control of the company is not closely held. The directors owned at the end of 1921, \$57,850, par value, of the company's \$300,000 capital stock.

The company is in excellent repute concerning its general treatment of loss claims.

Its investments are of good character.

The real estate is the four-story brick office building at 216 and 218 Fourth avenue, valued at \$143,000. The mortgages are mostly small loans upon real estate in Pittsburgh and suburbs, valued at over twice the amount loaned. The collateral loans are well secured.

AFFILIATIONS.—Western Insurance Bureau, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—It is licensed in Colo., Conn., Ill., Ind., Md., Mass., Mich., N. J., N. Y., Ohio, Pa., Utah and Wis.

DIVIDENDS.—In recent years it has paid dividends as follows: 1878 to 1888, inc., 12%; 1889 to 1905, inc., 10%; 1906, 11%; 1907 to 1921, inc., 12%.

OFFICERS.—President, A. E. Succop; vice-president, John A. Eckert; vice-president and assistant secretary, C. H. E. Succop; secretary and treasurer, A. H. Eckert; assistant treasurer, C. C. Henry.

DIRECTORS.—(All of Pittsburgh.)

Carpenter, J. McF., judge.

Daub, August, merchant.

Eckert, A. H., secretary and treasurer.

Eckert, John A., vice-president.

Henry, C. C., assistant treasurer.

Kohne, John C., insurance.

Niebaum, C. H., wholesale.

Niemann, A. E., banker.

Niemann, C. F., manufacturer.

Succop, A. E., president.

Succop, C. H. E., vice-president.

Wehrstedt, Gustay, insurance.

GENERAL AGENTS.—

Cashman & Evans, Denver, for Colorado.

Ashton Jenkins Co.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

INCOME, 1921.

Fire: Gross premiums, \$886,145.40; reinsurance, \$185,294.47; return premiums,

\$127,413.83; net premiums \$573,437 10
Tornado, etc.: Gross premiums, \$4,916.99;
return premiums, \$385.66; net premiums 4,531 33

TOTALS: Gross premiums, \$891,062.39;
reinsurance, \$185,294.47; return pre-
miums, \$127,799.49; net premiums.. \$577,968 43
Interest, etc. 68,914 57

TOTAL INCOME \$646,883 00

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$368,249.76; reinsurance, \$101,293.73; salvage, \$1,652.85; net amount paid policyholders for losses \$265,303 18
Tornado, etc.: Gross amount paid for losses, \$666.84; reinsurance, \$57.33; net amount paid policyholders for losses..... 609 51

TOTALS: Gross amount paid for losses, \$368,916.60; reinsurance, \$101,351.06; salvage, \$1,652.85; net amount paid policyholders for losses..... \$265,912 69
Underwriting expenses 301,824 83
Dividends to stockholders 36,000 00
Real estate expenses and taxes..... 12,415 25
Profit and loss 4,053 12
Investment expenses 1,221 59

TOTAL DISBURSEMENTS \$621,427 48

RATIOS TO PREMIUMS WRITTEN.—Losses paid, fire, 46.3%; tornado, 13.5%; losses incurred, 49.4%; underwriting expenses, 52.2%; underwriting profit, 0.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 48.7%; expenses incurred, 50.8%; underwriting profit, 0.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$61,120,920; tornado, etc., \$1,058,165; net risks in force on business effective prior to January 1, 1921, \$73,359,219; net premiums in force on business on and after January 1, 1921, fire, \$599,751.38, tornado, etc., \$4,674.81; net premiums in force on business effective prior to January 1, 1921, \$688,426.45.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$586,946.09; loss from underwriting profit and loss items, \$1,385.55; total, \$585,560.54.

Losses incurred during 1921, \$285,736.89; underwriting expenses incurred during 1921, \$298,433.01; total, \$584,169.90.

Gain from underwriting during 1921, \$1,390.64.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$70,320.27; profit on investments during 1921, \$5,084.25; total, \$75,404.52.

Loss on investments during 1921, \$4,053.12; investment expenses incurred during 1921, \$13,636.84; total, \$17,689.96.

Gain from investments during 1921, \$57,714.56.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$1,390.64; investments, \$57,714.56; total, \$59,105.20.

Loss from dividends, \$36,000.

Surplus, December 31, 1920, \$283,738.74; increase, \$23,105.20; surplus, December 31, 1921, \$306,843.94.

GLOBE NATIONAL FIRE INSURANCE COMPANY,

825 Frances Bldg., Sioux City, Iowa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$5,645 48
Mortgage loans on real estate.....	1,468,760 00
Interest due and accrued thereon.....	41,261 62
Liberty bonds	300,000 00
Interest due and accrued thereon.....	3,079 53
Cash in banks and office.....	375,841 75
Agents' balances not over three months due	137,019 38
Interest accrued on bank deposits.....	651 78
Interest accrued on certificates of deposit..	1,053 33

TOTAL ADMITTED ASSETS..... \$2,333 312 88

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire.....	\$166,195 62
Ocean marine.....	165,235 95
Motor vehicle	496 00
Tornado, etc.	1,067 75
Hail	22 50
Sprinkler leakage	245 00
Riot, explosion, etc.....	410 00

TOTAL	\$333,672 82
Unearned premiums: fire, \$686,277.77; other than fire, \$30,932.01; total.....	717,209 78
Salaries, rents, etc.....	500 00
Estimated taxes hereafter payable.....	20,000 00
Contingent commissions, etc.....	3,000 00
Reinsuring companies, credit balances.....	25,399 97

TOTAL LIABILITIES, except capital.	\$1,099,782 57
CAPITAL PAID UP.....	1,000,000 00
NET SURPLUS	233,530 31

TOTAL \$2,333,312 88

GENERAL REVIEW.

HISTORY.—This company was organized in May, 1917, received its license to commence business July 24, 1918, and commenced business October, 1918. The company's authorized and paid-in capital is \$1,000,000, composed of 10,000 shares, par value \$100 per share. The total amount paid in by stockholders was \$1,817,400, of which \$1,000,000 was applied to capital and \$394,505.30 to surplus, after paying the organization expenses.

MANAGEMENT AND REPUTATION.—Mr. Doerfler, president of the company, was at one time assistant secretary of the Acme Fire Insurance Co. and later California manager for the Washington Fire Insurance Co., of Seattle. He is also the owner of the Edd G. Doerfler Co., of Cedar Rapids, one of the largest general insurance agencies in Iowa, and is a director of the Federated Fire Reinsurance Company of Mason City, Ia. He is energetic, capable and in excellent repute.

Mr. Fulton, secretary of the company, was formerly accountant for the Old Phenix of Brooklyn, under C. R. Street and was later chief accountant for the London and Lancashire under their Western Department Manager, Charles E. Dox.

The Iowa Insurance Department examined the company and states that the contracts secured by it are with well known, conservative and reputable companies.

On December 31, 1921, the directors owned \$163,208 of the par value of the \$1,000,000 capital stock.

It writes a conservative volume of business in proportion to its loss paying capacity.

It has a good reputation for treatment of loss claimants.

The expense ratio, in 1919, 1920 and 1921 was moderate. The loss ratio has been about normal.

In 1919, 1920 and 1921 the surplus decreased, due to a rapid increase in premium volume, and a corresponding increase in unearned premium liability. The losses on marine business were heavy in 1920, and very heavy in 1921.

Its securities are of good character.

AFFILIATION.—National Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.—The company writes fire, marine, automobile, tornado, sprinkler leakage, hail, explosion and war risk reinsurance.

TERRITORY.—On December 31, 1921, the company was licensed in the following States: Ark., Colo., Del., Ill., Ia., Ind., La., Mass., Mich., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., O., Pa., Tenn., Tex. and W. Va.

OFFICERS.—President and general manager, Edd G. Doerfler; vice-president, F. E. Gill; secretary, George Fulton; treasurer, J. A. Magoun.

DIRECTORS.—

Brown, H. D., real estate, Sioux City, Iowa.

Chaney, M. J., president Citizens Bank and Trust Co., Vermillion, S. D.

Chesley, Fred, grain, Platte, S. D.

Corrigan, W. F., judge and attorney, Aberdeen, S. D.

Doerfler, Edd G., president and general manager, Sioux City, Iowa.

Fulton, George, secretary, Sioux City, Iowa.

Gill, F. E., vice-president and general counsel, Sioux City, Iowa.

Heldridge, F. A., president Arnolds Park Savings Bank, Milford, Iowa.

Lamp, Peter, president First National Bank, Mapleton, Iowa.

Magoun, J. A., treasurer, and president of Sioux National Bank, Sioux City, Iowa.

Pierce, H. B., loans and investments, Rock Rapids, Iowa.

Spies, J. A., president Union Dairy Co., St. Louis, Mo.

Thompson, Wm., vice-president First National Bank, Tyndall, S. D.

Van Dyke, J. W., assistant secretary of National Bank of Commerce, Sioux City, Iowa.

Vank, Robert, cashier Farmers Savings Bank, Tabor, S. D.

STOCKHOLDERS' ANNUAL MEETING.—Last Friday in January.

GLOBE NATIONAL FIRE INSURANCE COMPANY — *Continued.*

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,345,146 38	\$47,395 48	\$3,119 30	\$16,462 24	\$15,047 18	\$53,120 41	\$4,519 45	\$14,129 07	\$1,499,439 51
Return premiums.....	339,441 36	23,417 22	851 43	6,835 35	3,950 28	.....	734 47	3,674 44	379,004 55
Net premiums.....	1,005,705 02	24,478 26	2,267 87	9,526 89	11,096 90	53,120 41	3,784 98	10,454 63	1,120,434 96
Losses to prem's written	43.4	679.3	5.4	.....	11.8	41.2	20.4	0.2	.....
Interest, etc. . . . .	.....	.....	\$101,410 02	.....	TOTAL INCOME .....	.....	.....	.....	\$1,224,171 82
Discount on mortgage loans.....	.....	.....	2,326 84	.....	.....	.....	.....	.....	.....

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Losses and Claims:									
Gross amount paid for losses	\$445,611 73	\$172,365 35	\$12 20	.....	\$1,312 46	\$21,896 69	\$771 69	\$26 44	\$641,996 56
Salvage	9,535 61	6,072 85	.....	.....	.....	.....	1 04	.....	15,009 50
Net amt. paid policy-holders for losses..	436,076 12	166,292 50	12 20	.....	1,312 46	21,896 69	770 65	26 44	626,387 06
Decrease in liabilities during the year on account of reinsurance treaties, companies' credit balances .....	.....	.....	30,321 91	.....	Underwriting expenses. ....	.....	.....	.....	\$431,059 81
.....	.....	.....	.....	.....	Other disbursements .....	.....	.....	.....	2,874 80
.....	.....	.....	.....	.....	TOTAL DISBURSEMENTS .....	.....	.....	.....	\$1,090,643 58

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 53.9%; underwriting expenses, 38.5%; underwriting loss, 6.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 62.9%; expenses incurred, 45.1%; underwriting loss, 8.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$102,495,696; ocean marine, \$1,206,198; motor vehicle, \$218,735; inland nav. and transp., \$777,788; tornado, etc., \$2,760,610; sprinkler leakage, \$992,266; riot, etc., \$2,703,940; net risks in force on business effective prior to January 1, 1921, \$37,420,070; net premiums in force on business on and after January 1, 1921, fire, \$955,283.17; ocean marine, \$10,984.47; motor vehicle, \$2,280.91; inland nav. and transp., \$10,749.45; tornado, etc., \$12,076.88; sprinkler leakage, \$3,741.95; riot, etc., \$7,358.09; net premiums in force on business effective prior to January 1, 1921, \$312,982.04.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$961,568.79.

Losses incurred during 1921, \$604,791.88; underwriting expenses incurred during 1921, \$434,059.81; total, \$1,038,851.69.

Loss from underwriting during 1921, \$77,282.90.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$99,870.01; profit on investments during 1921, \$2,326.84; total, \$102,196.85.

Investment expenses incurred during 1921, \$2,874.80.

Gain from investments during 1921, \$99,322.05.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$99,322.05.

Loss from underwriting, \$77,282.90.

Surplus, December 31, 1920, \$211,491.16; increase, \$22,039.15; surplus, December 31, 1921, \$233,530.31.

GRAIN BELT INSURANCE COMPANY,

S. & L. Bldg., Des Moines, Iowa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$101,450 00
Interest due and accrued thereon.....	3,761 02
Cash in banks and office.....	61,394 68
Interest due and accrued	115 15
Agents' balances not over three months due.	3,363 28
Bills receivable taken for hail risks	450,283 13

TOTAL ADMITTED ASSETS \$620,367 26

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$551 00
Unearned premiums.	450,283 13
Salaries, Rents, etc	1,028 10
Estimated taxes hereafter payable	650 00
Expense adjusting (estimated).....	25 00

TOTAL LIABILITIES, except capital .	\$452,537 23
CAPITAL PAID UP	100,000 00
NET SURPLUS	67,830 03

TOTAL \$620,367 26

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of Iowa January 2, 1920, and was licensed and began business January 9, 1920, with an authorized and paid-in capital of \$100,000 and a surplus of \$60,000. Shares, par value \$100, were sold at \$160, thus providing the surplus. There was no expense of promotion, which is highly commendable.

The company was organized to write hail insurance on growing crops.

MANAGEMENT AND REPUTATION.—C. Fred Morgan, president, was for twenty years an adjuster with the Horticultural Insurance Company, Des Moines, and Frank S. White was for ten years with the same company as district agent and adjuster. Warren T. Ayres, vice-president, served four years as special and district agent for the Horticultural Insurance Company.

On December 31, 1921, the directors owned \$44,600 par value of the capital stock of the company then outstanding.

On January 29, 1921, this company took over the business

GRAIN BELT INSURANCE COMPANY—Continued.

on the books of the Horticultural Insurance Company, of Des Moines, Iowa, and that company is retiring from business.

The company has not operated long enough to have established a record, but in 1920 its loss and expense ratios were low. For the year 1921 the statement shows some unusual features, which at the time of going to press with these reports had not been explained to us. While the gross premiums written were much more than in 1920 the net was very much less, and the unearned premiums appear much higher than would ordinarily be required for the net volume written. The heavy cancellations and small net volume will account, to some extent at least, for the high expense ratio. The loss ratio was quite low.

The income, and the loss and gain exhibit shows "borrowed money" \$81,500, with the effect of carrying that amount into surplus. We do not find any corresponding item in the liabilities, and if this amount was set up as a liability, and removed as a gain item, the surplus would be reduced \$81,500 and show a deficit of \$13,669.97.

KIND OF INSURANCE WRITTEN.—Hail insurance.

TERRITORY.—It is licensed in Iowa only.

OFFICERS.—President, C. Fred Morgan; vice-presidents, Warren T. Ayres, Frank S. White, W. S. Tidrick; secretary, Glen L. Tidrick; treasurer, W. H. Thompson.

DIRECTORS.—Ayres, Warren T.; Heiken, John R.; Morgan, C. Fred; Thompson, W. H.; Tidrick, Glenn L.; Tidrick, W. S.; White, Frank S.

STOCKHOLDERS' ANNUAL MEETING—Second Wednesday in January.

INCOME, 1921.

Gross premiums, \$1,691,685.19; return premiums, \$1,584,623.05; net premiums.....	\$107,062 14
Interest, etc	2,806 21
Premium penalty	102 51

Borrowed money	81,500 00
TOTAL INCOME	\$191,470 86
DISBURSEMENTS, 1921.	
Net amount paid policyholders for losses..	\$48,638 30
Underwriting expenses	330,176 87
Interest on borrowed money	2,844 72

TOTAL DISBURSEMENTS

\$381,659 89

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 45.4%; losses incurred, 45.9%; underwriting expenses, 308.3%; underwriting loss, 33.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 14.6%; expenses incurred, 96.1%; underwriting loss, 10.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, hail, \$13,020,611; net premiums in force on business on and after Jan. 1, 1921, hail, \$450,283.13; net premiums in force on business effective prior to Jan. 1, 1921, \$450,283.13.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$336,909.83; gain from underwriting profit and loss items, \$102.51; total, \$337,012.34.

Losses incurred during 1921, \$49,189.30; underwriting expenses incurred during 1921, \$323,844.45; total, \$373,033.75.

Loss from underwriting during 1921, \$36,021.41.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$2,408.52.

Investment expenses incurred during 1921, \$5,500.00.

Loss from investments during 1921, \$3,091.48.

GAIN AND LOSS EXHIBIT, 1921.—Gains from borrowed money, \$81,500.00.

Losses: Underwriting, \$36,021.41; investments, \$3,091.48; total, \$39,112.89

Surplus, December 31, 1920, \$25,442.92; increase \$42,387.11; surplus, December 31, 1921, \$67,830.03

GRAIN INSURANCE AND GUARANTEE COMPANY,

Paris Building, Winnipeg, Man.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$469,658 50
Interest due and accrued thereon.....	3,605 53
Cash in banks and office.....	27,129 62
Agents' balances not over three months due.	7,154 09
Brokerage commissions	303 02
Bond investigation	601 54
Reinsurance commissions	6 35
Bank interest accrued.....	60 30
Provincial taxes prepaid	815 00

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, net unpaid claims.		\$52,950 00
Guarantee, reported or in process of adjustment, \$2,080.00; net unpaid claims.....		2,080 00
TOTALS, net unpaid claims		\$55,030 00
Unearned premiums: Fire, \$106,675.16; other than fire, \$44,446.90; total.....		120,897 65
Management expense		2,122 45
Estimated taxes hereafter payable.....		14,427 46
Reinsurance premiums, \$42.34; guarantee bond liability, \$5,998.65; payment on a/c of capital stock not yet issued, \$1,725.00		7,765 99

TOTAL LIABILITIES, except capital.	\$200,243 55
CAPITAL PAID UP	181,665 00
NET SURPLUS	127,425 40

TOTAL ADMITTED ASSETS..... **\$509,333 95**

TOTAL **\$509,333 95**

GRAIN INSURANCE AND GUARANTEE CO.—Continued.

GENERAL REVIEW.

HISTORY.—This company was organized in 1919 under the Dominion act of 1917, with an authorized capital of \$500,000. December 31, 1920, \$330,300 of the capital had been subscribed and \$165,150 paid in, and at the close of the year had \$37,310.81 surplus. During 1921 the paid in capital was increased to \$181,665. The par value of the shares is \$100. The company was organized by western Canadian grain dealers, chiefly for the purpose of writing fire insurance on country elevator property and guarantee bonds required in the grain trade.

MANAGEMENT AND REPUTATION.—The company is managed by the Insurance Underwriting Company, Limited, and we are advised that the company has confined its activities so far to fire insurance on country or line elevators and guarantee bonds, with a safe spread of liability. The stock of the company is not closely held and on December 31, 1921 the directors owned, at par, \$34,500 of the \$181,665 capital stock. In 1921 the expense ratio was low and the loss ratio was normal. The company made a good rate of underwriting profit. The bonds owned are Dominion Victory Loan issues.

KINDS OF INSURANCE WRITTEN.—Fire insurance and guarantee bonds.

TERRITORY.—It is licensed in Alberta and Manitoba, and registered in Saskatchewan.

OFFICERS.—President, R. T. Evans; vice-president, W. H. McWilliams; secretary, A. Thomson.

DIRECTORS.—

Anderson, W. A., North Star Grain Company, Ltd.

Evans, R. T., British America Elevator Co., Ltd.

Hall, E. E., Dominion Loan & Securities Co., Ltd.

Kavaner, Harvey, Dominion Elevator Company, Ltd.

Leach, N. L., National Elevator Co., Ltd.

Leaman, C. H., Northern Elevator Co., Ltd.

Murphy, W. H., Province Elevator Co., Ltd.

McWilliams, W. H., Canadian Elevator Co., Ltd.

Richardson, J. H., James Richardson, Ltd.

Spencer, C. G., Spencer Grain Co., Ltd.

Topper, F. E., Saskatchewan & Western Elevator Co., Ltd.

Thomson, A., International Elevator Co., Ltd.

AFFILIATIONS.—Western Canada Fire Underwriters Asso.

STOCKHOLDERS' ANNUAL MEETING.—First Thursday in September.

INCOME, 1921.

Fire, gross premiums, \$241,173.71; return premiums \$9,022.46; net premiums.....	\$232,151 25
Guarantee, gross premiums, \$81,235.45; reinsurance, \$608.16; return premiums, \$14,337.50; net premiums.....	66,289 79

TOTALS, gross premiums, \$322,409.16;

reinsurance, \$608.16; return premiums, \$23,359.96; net premiums...	\$298,441 94
Interest, etc.	21,015 50
Brokerage and reinsurance commissions...	6,632 29

TOTAL INCOME \$326,088 83

DISBURSEMENTS, 1921.

Fire, gross amount paid for losses, \$89,796.67; salvage, \$755.82; net amount paid policyholders for losses,.....	\$89,040 85
Guarantee, gross amount paid for losses, \$37,625.80; salvage, \$13,912.79; net amount paid policyholders for losses.....	23,713 01

TOTALS, gross amount paid for losses,

\$127,422.47; salvage, \$14,668.61; net amount paid policyholders for losses.	\$112,753 86
Underwriting expenses.	90,804 94
Bond and bond claim investigation.....	8,437 78
General.	5,152 81
Reserve for bond liability.....	5,998 65

TOTAL DISBURSEMENTS \$223,148 04

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 37.9%; losses incurred, 50.9%; underwriting expenses, 30.4%; underwriting profit, 16.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 50.9%; expenses incurred, 31.8%; underwriting profit, 16.9%.

MISCELLANEOUS.—Net risks in force as at December 31, 1921, fire, \$16,510,913.00; guarantee, \$14,101,500.00; net risks in force on business effective as at December 31, 1921, fire, \$161,786.09; guarantee, \$66,289.79.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$298,441.04; loss from underwriting profit and loss items, \$1,137.94; total, \$297,303.10.

Losses incurred during 1921, \$151,961.09; underwriting expenses incurred during 1921, \$94,868.30; total, \$246,829.39.

Gain from underwriting during 1921, \$50,473.71.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$21,015.50.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$50,473.71; investments, \$21,015.50; brokerage, \$6,632.29; gain on market value of investments. \$11,993.09; total, \$90,114.59.

Surplus, December 31, 1920, \$37,310.81; increase, \$90,114.59; surplus, December 31, 1921, \$127,425.40.

GRANITE STATE FIRE INSURANCE COMPANY,

46-50 Congress Street, Portsmouth, N. H.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$51,600 00
Interest due and accrued thereon.....	1,706 00
Bonds and stocks owned.....	1,607,534 00
Interest due and accrued thereon.....	19,954 91
Cash in banks and office.....	124,712 29
Agents' balances not over three months due.	143,524 22
Due for reinsurance of losses paid.....	1,710 20

TOTAL ADMITTED ASSETS..... \$1,950,741 62

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Total, \$200,-	
315.35; reinsurance, \$69,726; net unpaid	
losses	\$130,589 35
Unearned premiums	1,022,248 29
Estimated legal expenses on unpaid losses..	1,000 00
Salaries, rents, etc.....	4,570 39
Estimated taxes hereafter payable.....	50,000 00
Contingent commissions, etc.....	10,000 00
Other contingent liabilities.....	60,000 00

TOTAL LIABILITIES, except capital.. \$1,278,408 03
 CAPITAL PAID UP..... 200,000 00
 NET SURPLUS 472,333 59

TOTAL \$1,950,741 62

GENERAL REVIEW.

HISTORY.—This company commenced business November 12, 1885, with \$200,000 authorized capital, which has all been paid in. The par value of the stock is \$100 per share.

In the first part of 1921 control of this company was purchased by interests identified with the New Hampshire Fire Insurance Company, of Manchester, N. H.

MANAGEMENT AND REPUTATION.—The company bears a good reputation, and has made fair progress. It is now controlled by the New Hampshire Fire Insurance Company, a large, successful company, and is being operated under the management of that company as a separate institution.

It writes a large volume of business in proportion to its capital and surplus. Its expenses of operation are moderate, but its average loss ratio has been somewhat above normal. In 1917, 1918, 1919 and 1920, however, its loss ratios were normal.

On December 31, 1921, the directors owned \$64,400, par value, of the total \$200,000 capital stock.

The company's loss paying record is excellent.

Its investments are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are first liens upon property valued at over twice the amount loaned.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association and Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, explosion, sprinkler leakage and windstorm insurance.

TERRITORY.—It is licensed in Colo., Conn., Del., D. C., Ill., Ind., Ia., Ky., La., Me., Md., Mass., Mich., Mo., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Ore., Pa., R. I., Vt., Va., Wash., W. Va. and Wis.

DIVIDENDS.—In recent years it has paid dividends as follows: 1901 to 1905, inc., 6%; 1906 and 1907, 8%; 1908 to 1918, inc., 10%; 1919, 13%; 1920, 14%; 1921, 14%; total dividends paid since organization, \$526,000.

OFFICERS.—President, John H. Bartlett; vice-presidents, Joseph O. Hobbs, Frank W. Sargeant; secretaries, John W. Emery, Frank E. Martin, William B. Burpee, George A. French, Charles E. Chase; assistant secretary, Orel A. Dexter; cashier, Wallace D. Smith.

DIRECTORS.—

Bartlett, John H., Portsmouth, N. H., president of the company.

Carpenter, Frank P., Manchester, N. H.

Emery, John W., Portsmouth, N. H., secretary.

Heard, Arthur M., Manchester, N. H.

Hobbs, Joseph O., North Hampton, N. H., capitalist and farmer.

Hunt, Nathan P., Manchester, N. H.

Macomber, George E., Augusta, Me., president Augusta Trust Company and insurance.

Parker, Walter M., Manchester, N. H.

Sargeant, Frank W., Manchester, N. H.,

Sullovay, Alvah W., Franklin, N. H., president Franklin National Bank.

Walton, William C., Portsmouth, N. H., president New Hampshire National Bank.

STOCKHOLDERS' ANNUAL MEETING.—Wednesday following the last Tuesday of January.

GENERAL AND SPECIAL AGENTS.—

George E. Macomber, Augusta, Me.

Charles S. Downing, Augusta, Me.

Arthur F. Howard, Portsmouth, N. H.

Henry H. Hickok, Burlington, Vt.

A. G. Hancock, Baltimore, for Md., Del., Va., D. C., W. Va. and N. C.

The James A. Jones Agency, Detroit, for Ohio and Mich.

G. L. Schuyler, Denver, for Colo.

John A. Whalley & Co., Seattle, for Wash.

McManus & Kennedy, Hartford, Conn., state agents.

Byron J. Moore, Indianapolis, Ind.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,772,043 93				\$3,122 00		\$123 96	\$703 92	\$1,772,998 81
Reinsurance	473,848 09				2,505 09				476,353 18
Return premiums....	236,832 01				1,076 32		86 31	230 69	300,225 30
Net premiums.....	960,363 83				1,540 59		37 65	473 26	1,001,415 33
Losses to prms. writ'n	59.7				47.0			5.5	

GRANITE STATE FIRE INSURANCE COMPANY — *Continued.*

Interest, etc.	\$74,257 35	TOTAL INCOME	\$1,063,685 53
Adjustment of bond values.....	8,012 85		

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses.....	\$916,306 36				\$822 98			\$25 78	\$917,155 12
Reinsurance	316,552 91				97 60				316,650 51
Salvage	2,759 37								2,759 37
Net amt. paid policyholders for losses..	596,994 08				725 38			25 78	597,745 24
Underwriting expenses.			\$438,834 29						438,834 29
Dividends to stockholders.....			28,000 00						28,000 00
Investment and expenses.....			2,326 55						2,326 55
					Loss by sale of investments.....				3,420 00
					Adjustment of bond values.....				4,871 31
					TOTAL DISBURSEMENTS				\$1,075,197 39

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 61.5%; underwriting expenses, 43.8%; underwriting loss, 5.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 58.9%; expenses incurred, 46.5%; underwriting loss, 5.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$85,389,380; tornado, etc., \$538,863; sprinkler leakage, \$37,429; riot, etc., \$178,020; net risks in force on business effective prior to January 1, 1921, \$119,382,223; net premiums in force on business on and after January 1, 1921, fire, \$989,701.73; tornado, etc., \$1,540.59; sprinkler leakage, \$36.72; riot, etc., \$438.03; net premiums in force on business effective prior to January 1, 1921, \$1,367,028.27.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,046,365.97; gain from underwriting profit and loss items, \$150.83; total, \$1,046,516.80.

Losses incurred during 1921, \$615,969.55; underwriting expenses incurred during 1921, \$486,595.45; total, \$1,102,565.

Loss from underwriting during 1921, \$50,048.20.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$76,653.86; profit on investments during 1921, \$64,815.85; total, \$141,469.71.

Loss on investments during 1921, \$8,291.31; investment expenses incurred during 1921, \$2,326.55; total, \$10,617.86.

Gain from investments during 1921, \$130,851.85.

GAIN AND LOSS EXHIBIT, 1921.—Gains from investments, \$130,851.85.

Losses: Underwriting, \$56,048.20; dividends, \$28,000; total, \$84,048.20.

Surplus, December 31, 1920, \$425,529.94; increase, \$46,803.65; surplus, December 31, 1921, \$472,333.59.

GREAT AMERICAN INSURANCE COMPANY,

1 Liberty Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$20,000 00	Agents' balances not over three months due.	2,750,838 63
Interest due and accrued thereon.....	550 00	Bills receivable taken for fire risks.....	150,372 80
Bonds and stocks owned, market value....	37,977,621 00	Reinsurance recoverable on paid losses.....	50,155 62
Interest due and accrued thereon.....	337,539 00	Other admitted assets.....	227 38
Cash in banks and office.....	1,518,704 44	TOTAL ADMITTED ASSETS.....	\$42,806,008 87

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$3,277,563 04	\$575,773 00	\$522,056 00	\$54,046 00	\$27,461 00	\$6,226 00	\$4,436 00	\$384 00	\$4,467,945 04
Reinsurance	1,027,916 49	25,922 17	10,340 00	14,348 00	1,237 00	64 43	733 00	129 00	1,080,690 09
Net unpaid claims...	2,249,646 55	549,850 83	511,716 00	39,698 00	26,224 00	6,161 57	3,703 00	255 00	3,387,254 95
Unearned premiums			\$16,511,344 07						16,511,344 07
Salaries, rents, etc.....			79,562 38						79,562 38
Estimated taxes hereafter payable.....			450,000 00						450,000 00
Contingent commissions, etc.....			100,000 00						100,000 00
Other liabilities			9,836 55						9,836 55
					Estimated expenses of investigation and adjustment of losses.....				55,000 00
					TOTAL LIABILITIES, except capital.....				\$20,592,997 95
					CAPITAL PAID UP.....				10,000,000 00
					NET SURPLUS				12,213,010 92
					TOTAL				\$42,806,008 87

GENERAL REVIEW.

HISTORY.—This company was organized and commenced business March 7, 1872, with \$1,000,000 authorized capital. In 1903 \$500,000 additional capital and \$913,680 surplus were paid. In. On May 10, 1911, the Rochester German Insurance Company of Rochester, N. Y., was merged with this company, and by this transaction its capital was increased to \$2,000,000.

During the latter part of 1918 the paid-in capital was

increased to \$5,000,000. The new stock, par value \$100 per share, was sold at \$150 per share, so that \$1,500,000 was added to surplus.

On February 2, 1920, the capital was increased to \$10,000,000.

The American Alliance Insurance Company is under the same management as this company, and operates in harmony with it.

Interests identified with this company control the North

GREAT AMERICAN INSURANCE COMPANY—Continued.

Carolina Home Insurance Company, of Raleigh, N. C., and the Massachusetts Fire and Marine Insurance Company, of Boston, Mass., both of which operate as separate institutions.

This company was formerly the German American Insurance Company, the present title being adopted late in 1917.

Policies entitled "American Alliance Insurance Association" are issued and guaranteed by this company and the American Alliance Insurance Company. This company also guarantees policies entitled "Rochester Underwriters."

MANAGEMENT AND REPUTATION.—The underwriting policy of the company has been conservative and successful. The company has made steady progress, and ranks as one of the leading companies of the country. It is backed by substantial interests, and its directorate includes prominent business men and financiers.

The control of the company is not closely held. The directors owned at the end of 1921 \$772,200, par value, of the company's \$10,000,000 capital stock.

The volume of business written is moderate in proportion to the company's net resources. Its average expense ratio is moderate, and its average loss ratio is normal. In 1920, continuing to mark its securities down to the market value, the company took a heavy loss on its investments, and although it had only a small underwriting loss, reduced its surplus in a substantial amount. In 1921 both the loss and expense ratios moved up and there was a heavy underwriting loss, which was overcome and a large gain made in the surplus from the investment account.

Its loss paying record is excellent under all conditions.

The marine underwriting of this company is in charge of Wm. H. McGee & Co., general agents, New York City.

Its investments are high grade. The securities in this statement are based upon actual market values as of December 31, 1921, and not at the higher average prices allowed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.—Fire, marine, war risk, riot and civil commotion, explosion, tornado, hail, automo-

bile, tourists' baggage, earthquake, registered mail and sprinkler leakage insurance.

TERRITORY.—It is licensed in every State and Territory except Guam and Mississippi. It also operates in Cuba, Canada and Newfoundland.

DIVIDENDS.—It paid 20% per annum in dividends for a long time prior to 1897, when it paid 25%, and from 1898 to 1916, inclusive, it has paid 30%, with an extra dividend of 20% in 1903; 1917, 31%; 1918, 30% on capital of \$2,000,000; 1919, 25%; 1920, 15% on capital of \$10,000,000; 1921, 16%.

OFFICERS.—President, Charles G. Smith; vice-president, Jesse E. White; secretaries, Edwin M. Cragin and Alexander R. Phillips; assistant secretaries, William H. Koop, Eugene S. Archer, Robert S. Glass, Logan J. Borland, George E. Krech and Heber B. Churchill.

DIRECTORS.—

Babst, Earle D., president American Sugar Refining Co.
Choate, Arthur O., Clark, Dodge & Co., bankers.
Cutter, Ralph L., merchant.
Dommerich, Otto L., merchant.
Fleitmann, Herman C., merchant.
Garver, John A., Shearman & Sterling, attorneys.
Hopkins, Eustice L., merchant.
McRoberts, Samuel, executive manager, National City Bank, N. Y.

Norton, Charles D., banker.
Smith, Charles G., president of company.
Smith, Howard C., Hathaway, Smith, Folds & Co., N. Y.
Stillman, James A., New York.
Stockton, Philip, president Old Colony Trust Co., Boston, Mass.
Stursberg, Julius A., real estate.
White, Jesse E., vice-president of company.
Wood, William, manufacturer.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Tuesday in March.

GENERAL AGENTS AND DEPARTMENTS.—

Boston Office, Rogers & Howes, managers, Appleton Bldg., Boston, Mass.

Western Department, Chicago, Ill., W. H. Sage, general manager, W. L. Lerch, manager.

Pacific Department, San Francisco, Cal., G. H. Tyson, general agent.

Marine Department, William H. McGee & Co., general agents, 15 William street, New York City, N. Y.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Lines.	Totals.
Gross premiums.....	\$24,802,880 04	\$1,007,856 30	\$2,797,307 64	\$596,070 75	\$683,903 75	\$701,147 87	\$49,467 51	\$90,705 49	\$30,733,390 35
Reinsurance	5,066,288 81	469,257 89	96,151 92	201,560 38	43,991 38	93,808 43	11,353 30	19,208 37	6,001,629 48
Return premiums....	5,499,777 82	121,721 24	758,235 65	68,937 39	113,247 73	5,191 74	13,321 42	29,661 59	6,610,124 49
Net premiums.....	14,236,813 41	416,877 17	1,942,920 07	325,563 98	326,664 64	602,147 70	24,792 79	50,895 62	18,126,645 38
Losses to prms. writ'n	67.7	159.0	77.6	63.0	84.8	65.8	28.4	5.7	
Interest, etc.,			\$2,169,994 73		Other income				11,398 31
Profit on sale on maturity of bonds and stocks.			20,677 54		TOTAL INCOME				\$20,328,715 96

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$11,600,514 12	\$1,095,782 36	\$1,562,365 15	\$356,097 77	\$193,020 64	\$449,291 25	\$9,026 09	\$3,688 18	\$15,269,785 56
Reinsurance	3,282,120 46	392,728 42	29,504 04	141,584 88	9,484 39	53,350 22	1,965 35	783 35	3,911,530 40
Salvage	106,621 94	40,826 02	44,875 60	9,260 16	3 60		4 64		199,791 86
Net amt. paid policy-holders for losses..	8,212,771 72	662,227 92	1,488,285 61	205,252 73	183,532 65	395,932 03	7,055 81	2,904 83	11,158,463 36

Loss on sale on maturity of bonds and stocks	1,116,442 71
Other disbursements	49,478 57
TOTAL DISBURSEMENTS	\$22,225,768 59

Surplus, December 31, 1920, \$10,013,906.14; increase, \$2,199,104.78; surplus, December 31, 1921, \$12,213,010.92.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

175 West Jackson Blvd., Chicago, Ill.

Agents' balances not over three months due.	48,126 27
Recoverable on paid losses.....	784 55
Other admitted assets.....	100 00

TOTAL ADMITTED ASSETS.....	\$985,933 75
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Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$74,867 50	\$6,314 25		\$3,794 93	\$10 00				\$84,968 77
Reinsurance	49,792 21				5 00				49,797 21
Net unpaid claims:	25,075 38	6,314 25		3,794 93	5 00				35,189 56

TOTAL LIABILITIES, except capital.	\$220,223 18
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CAPITAL PAID UP	400,000 00
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NET SURPLUS **365,710 57**

TOTAL **\$985,933 75**

Its surplus remaining at the close of 1917 was \$16,107.19. By March 1, 1918, \$19,964.80 of additional stock had been sold and the cash surplus was \$20,566.81, besides which the company held subscription notes aggregating \$26,079. The surplus at the end of 1918 was \$46,277.57, and the unpaid subscription notes amounted to \$575, which were paid in during January, 1919.

The stock (par value \$10) was sold as follows: 10,917 shares at \$20; 204 shares at \$22.50; 8,879 shares at \$25, and 20,000 at \$30 per share.

In January, 1919, the paid-in capital was increased to \$200,000, and \$76,757.16 was added to surplus, making that item \$109,150.30 on January 31, 1919. Later in 1919 the paid-in capital was increased to \$400,000, the surplus collected during the year being \$316,336. In 1920 \$73,464.73.

The original title was Polonia Fire Insurance Company, which company was incorporated for the purpose of taking over the completed and uncompleted business of the Polish Union Fire Insurance Company which was incorporated under the laws of Illinois October 23, 1915, with \$1,000,000 authorized capital. At a stockholders' meeting held February 4, 1918, the present title was chosen.

GREAT LAKES INSURANCE COMPANY—*Continued.*

and in 1921 \$1,645.97, was collected on outstanding notes and applied to surplus account.

MANAGEMENT AND REPUTATION.—The underwriting is in charge of Harold W. Letton, who is United States manager of the Netherlands Fire and Life Insurance Company. He is capable and reliable.

The officers and directors represent some of the most influential Polish citizens in Chicago. Mr. Piotrowski, the president, bears a good reputation, and is well regarded by men of influence and position in his community. He is a director of the Metropolitan-Hibernia Fire Insurance Company of Chicago. The directors owned on December 31, 1921, \$31,170, at par value, of the \$400,000 capital stock.

The income of the company had been built up, prior to January 1, 1921, principally of treaty reinsurance business. As of that date this treaty reinsurance was reinsured and discontinued. This operated to reduce the net writings, and accounts for the small volume in 1921. The company now confines its operations to an agency business. Owing to the very greatly reduced income the loss and expense ratios on the written basis, are out of proportion. The loss and expense ratios on the earned basis were high in 1921, and there was an underwriting loss, as there had been in the three previous years of its operations.

The company bears an excellent loss paying reputation.

The securities owned are of good character and yield a good return. The mortgage loans are apparently well secured.

AFFILIATION.—Western Insurance Bureau and Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, automobile, tornado and sprinkler leakage insurance.

TERRITORY.—It is licensed in Cal., Colo., Conn., Fla., Ida., Ill., Ind., Ia., La., Md., Mass., Mich., Minn., Mo., Neb., N. J., N. Y., Ohio, Ore., Pa., R. I., Tenn., Tex., Utah, Wash., W. Va. and Wis.

OFFICERS.—President, N. L. Piotrowski; vice-presidents, Albert Wachowski and Harold W. Letton; secretary, Julius F. Smietanka; treasurer, John F. Smulski.

DIRECTORS.—

Ceranski, L. F., Chicago, Ill.

Helinski, T. M., cashier Northwestern Trust and Savings Bank, Chicago.

Kazmierski, Andrew, newspaperman and secretary Building and Loan Association, Pittsburg, Pa.

Letton, Harold W., Chicago, Ill.

Nowak, Albert, Chicago, Ill.

Nowak, M. M., president Broadway National Bank, Buffalo, N. Y.

Pachynski, Louis J., shoe merchant, Chicago.

Piotrowski, N. L., Chicago, Ill.

Sadowski, Joseph J., undertaker, Chicago.

Slamkowski, Leo, merchant, Benton Harbor, Mich.

Smietanka, Julius F., Chicago, Ill.

Smulski, John F., Chicago, Ill.

Wachowski, Albert, Chicago, Ill.

Wojtalewicz, Rev. F., clergyman, Chicago.

STOCKHOLDERS' ANNUAL MEETING.—February 28th.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$723,164 65		\$207 77	\$2,064 82	\$5,055 52				\$731,112 76
Reinsurance	538,556 36		27 09	493 71	2,970 49				541,060 53
Return premiums.....	134,173 00		412 83	2,963 26	362 94				137,912 03
Net premiums.....	50,435 29		232 75	384 73	2,322 09				52,139 90
Interest, etc.			\$53,416 87						
Commission or reinsurance effected.....			67,757 58						
Profit on sale or maturity of bonds.....			1,046 25						
Borrowed money			77,000 00						
					Paid into surplus during year by stockholders				1,645 97
					TOTAL INCOME				\$253,006 57

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$206,152 29	\$13,000 51	\$4,761 92	\$5,360 72	\$27 59				\$233,372 03
Reinsurance	65,675 25				13 79				65,689 04
Salvage	3,874 48		63 90	549 75					4,488 13
Net amt. paid policyholders for losses	135,602 56	18,000 51	4,698 02	4,810 97	13 80				163,194 86
Underwriting expenses.			\$83,410 09						
Borrowed money repaid.....			107,000 00						
Interest on borrowed money.....			4,895 55						
					Loss on sale or maturity of bonds.....				4,525 67
					Other disbursements				68,246 61
					TOTAL DISBURSEMENTS				\$431,272 78

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 312.9%; losses incurred, 213.4%; underwriting expenses, 159.9%; underwriting loss, 51.3%

RATIOS TO PREMIUMS EARNED.—Losses incurred, 65.7%; expenses incurred, 50.1%; underwriting loss, 15.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$18,606.827; tornado, etc., \$574,651; net risks in force on business effective prior to January 1, 1921, \$4,977,934; net premiums in force on business on and after January 1, 1921, fire, \$206,014; tornado, etc., \$2,372; net premiums in force on business effective prior to January 1, 1921, \$60,996.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$169,420.86; loss from underwriting profit and loss items, \$87.71; total, \$169,508.57.

Losses incurred during 1921, \$111,284.33; underwriting expenses incurred during 1921, \$84,966.98; total, \$196,251.31.

Loss from underwriting during 1921, \$26,742.74.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$46,998.99; profit on investments during 1921, \$7,923; total, \$54,921.99.

Loss on investments during 1921, \$4,525.67; investment expenses incurred during 1921, \$489.03; total, \$5,014.70.

Gain from investments during 1921, \$49,907.29.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$49,907.29; from stockholders, \$1,645.97; total, \$51,553.26.

Loss from underwriting, \$26,742.74.

Surplus, December 31, 1920, \$340,900.05; increase, \$24,810.52; surplus, December 31, 1921, \$365,710.57.

GREAT REPUBLIC FIRE INSURANCE COMPANY,

Fifth and Locust Streets, Des Moines, Iowa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$330,600 00
Interest due and accrued thereon.....	7,556 68
Bonds and stocks owned.....	36,968 61
Interest due and accrued thereon.....	733 21
Cash in banks and office.....	81,080 71
Agents' balances not over three months due.	21,690 52

TOTAL ADMITTED ASSETS..... \$478,629 73

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims: Fire, \$10,138.05; tornado, etc., \$142.75; hail, \$902.00; total..	\$11,182 80
Unearned premiums: Fire, \$43,253.11; other than fire, \$3,790.62; total.....	47,043 73
Estimated expense of adjustment and investigation	188 00
Salaries, rents, etc.....	250 00
Estimated taxes hereafter payable.....	5,384 47
Partial payments on capital stock.....	8,600 00
Suspense (to be adjusted).....	300 00

TOTAL LIABILITIES, except capital.. \$72,949 00
 CAPITAL PAID UP..... 316,850 00
 NET SURPLUS 88,830 73

TOTAL..... \$478,629 73

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Iowa on September 9, 1919, and received its license from the State Department on January 1, 1921. The authorized capital is \$1,000,000, the subscribed \$1,000,000 and paid-in capital \$314,850. The par value of the shares is \$100 and selling price \$200. We are advised that 25% was authorized for organization expenses, but we are not advised what expense has actually been paid out for promotion cost. The company was organized by interests identified with the North American National Insurance Company of Des Moines, Iowa. In 1921 \$2,000 additional capital was paid in, and \$115,375 was added to surplus by completing stock subscriptions.

MANAGEMENT AND REPUTATION.—The officers of this company are practically the same as those of the North American National Insurance Company of Des Moines, and the company is being conducted jointly with that company. We are advised that the secretary, John Peterson, has had twenty years' experience in hail and fire insurance business. In its first year, 1921, its losses were about normal, but expenses high, as might be expected, considering the volume and that it is the first year of its operations.

The "Net item of decrease assets" \$295,080 in the disbursements is an adjustment of stock subscription accounts

to capital and surplus. The total reduction on these accounts was \$410,455, and \$115,375 added to surplus by completing subscriptions, leaving the net reduction as stated.

The securities are high grade.—The mortgages are all upon Iowa properties, except one in South Dakota, and appear to be well secured.

KINDS OF INSURANCE WRITTEN.—Fire, tornado and hail insurance.

TERRITORY.—It is licensed in Colo., Iowa, Kan., Mass., Mont., Neb., N. J., N. D., and Pa.

OFFICERS.—President, O. P. Ode; first vice-president, H. J. Green; treasurer, V. F. Becker; secretary, John Peterson; assistant secretary, W. G. Hodge.

DIRECTORS.—O. P. Ode, H. J. Green, H. E. Schultz, C. J. Locker, J. A. Haleen, C. C. Miller, Otto C. Herman, Alvah Gerot, E. W. Weeks, John Peterson, Jos. W. Kiefer, V. F. Becker, L. S. Hill, W. G. Hodge, William Griffin, J. W. H. Brammeier, A. G. Widmer, O. A. Tenold.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Wednesday in January.

GENERAL AGENCIES.—Iowa, R. R. Hufstader, Des Moines, and Oscar Coon, Iowa City; Kansas, Elmer F. Bagley Investment Co., Topeka; Montana, W. J. Carroll, Great Falls; North Dakota, H. G. Carpenter, Fargo.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$74,533 37				\$5,431 01	\$192,164 68			\$272,129 06
Reinsurance	1,568 91				27 51	43,064 76			44,661 18
Return premiums.....	11,706 17				363 25				12,069 42
Net premiums.....	61,268 29				5,040 25	149,079 92			215,378 46
Losses to prms. writ'n	16.6				3.5	47.8			
Interest, etc.			\$22,229 70						
Commission on Peninsular Agency account.			4,742 10						
Commission on mortgage loans.....			1,430 80						
							From capital account to suspense account..		300 00
							TOTAL INCOME		\$244,081 06

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses.....	\$10,246 20				\$177 57	\$101,767 42			\$112,191 19
Reinsurance						80,501 86			80,501 86
Salvage	15 87								15 87
Net amt. paid policyholders for losses..	10,230 33				177 57	71,265 56			81,673 46

GREAT REPUBLIC INSURANCE COMPANY — *Continued.*

Underwriting expenses.	\$118,796 35	Investment expense	609 05
County taxes	5,000 50	Legal expense	7,023 96
Net item of decreased assets.	295,080 00		
Gross loss on sale of bonds.	1,089 22	TOTAL DISBURSEMENTS	\$509,272 54

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 43.1%; underwriting expenses, 55.1%; underwriting loss, 25.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 55.1%; expenses incurred, 73.7%; underwriting loss, 32.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$5,253,141; tornado, etc., \$867,967; net premiums in force on business on and after January 1, 1921, fire, \$58,185.99; tornado, etc., 4,661.98.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$168,334.73; loss from underwriting profit and loss items, \$6,310.52; total, \$162,024.21.

Losses incurred during 1921, \$92,856.26; underwriting expenses incurred during 1921, \$124,103.41; total, \$216,959.67.

Loss from underwriting during 1921, \$54,935.46.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$22,916.10; profit on investments during 1921, \$5,180.80; total, \$28,096.90.

Loss on investments during 1921, \$1,089.22; investment expenses incurred during 1921, \$609.05; total, \$1,698.27.

Gain from investments during 1921, \$26,398.63.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$26,398.63; other sources, \$41,712.64; total, \$68,111.27.

Loss from underwriting, \$54,935.46.

Surplus, December 31, 1920, \$75,654.92; increase, \$13,175.81; surplus, December 31, 1921, \$88,830.73.

GREAT SOUTHERN FIRE INSURANCE COMPANY,

178 Auburn Avenue, Atlanta, Ga.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned	\$101,645 50
Interest due and accrued.	1,239 81
Cash in banks and office.	41,013 29
Bills receivable	65 69
Furniture and fixtures.	2,135 98
TOTAL.	\$146,100 27
LESS ASSETS NOT ADMITTED.	5,591 30
TOTAL ADMITTED ASSETS.	\$140,108 30

LIABILITIES, DECEMBER 31, 1921.

Unpaid losses	6 160
Unearned premiums	14,681 70
Estimated taxes hereafter payable.	292 90
Other liabilities	643 53
TOTAL LIABILITIES, except capital.	\$21,778 13
CAPITAL PAID UP.	100,000 00
NET SURPLUS	18,330 17
TOTAL.	\$140,108 30

GENERAL REVIEW.

HISTORY.—This company was incorporated June 5, 1919, under the laws of the State of Georgia with an authorized capital of \$100,000. It received its license and began business on October 28, 1920.

The subscribed capital of \$100,000 was fully paid in in cash. The stock, par value \$100, was sold at \$150 per share, which would produce a surplus of \$50,000, less the cost of promotion; which it is stated was limited to 10%, which was deducted from the surplus, leaving approximately \$35,000 for net surplus.

The company was organized by, and is operated by, negroes for the purpose of doing a fire insurance business.

MANAGEMENT AND REPUTATION.—The president of the company is W. C. Thomas and secretary and treasurer, L. A. Townsley.

The figures furnished to us by the company with the above financial statement show the income and disbursements for the last six month period of 1921, and are inadequate to analyze results for 1921, the first full year of its operations.

List of securities owned were not furnished.

AFFILIATIONS.—Southeastern Underwriters Association.

KIND OF INSURANCE WRITTEN.—Fire.

TERRITORY.—Licensed in Georgia only.

OFFICERS.—President, W. C. Thomas; vice-presidents,

S. C. Johnson, Dr. H. R. Butler and R. E. Pharrow; secretary-treasurer, J. S. Allen.

DIRECTORS.—

Allen, J. S., Secy-Treas. Great Southern Fire Insurance Co., Atlanta, Ga.

Brown, Dr. D. H., Dentist, Newman, Ga.

Butler, Dr. H. R. Grand Master, M. W. U. G. L. of Masons, Atlanta, Ga.

Clark, C. A., Grand Representative Pythian Grand Lodge, Brunswick, Ga.

Cain, Dr. C. I., Physician and Surgeon, Rome, Ga.

Gaines, Carlton W., President Laborers' Penny Savings Bank, Waycross, Ga.

Johnson, Sol C., Editor The Savannah Tribune, Savannah, Ga.

Perry, P. E., President Mechanics Savings Bank, Savannah, Ga.

Pharrow, R. E., General Contractor, Atlanta, Ga.

Scarlett, S. M., Capitalist, Waycross, Ga.

Singleton, Rev. R. H., Pastor, Bethel A. M. E. Church, Atlanta, Ga.

Thomas, W. C., Sec'y-Treas. Masonic Relief Association, Atlanta, Ga.

Williams, L. E., President Wage Earners Savings Bank, Savannah, Ga.

Williams, Rev. A. D., Pastor Ebenezer Baptist Church, Atlanta, Ga.

Wright, J. J., Undertaker and Capitalist, Forsyth.

GREAT SOUTHERN FIRE INSURANCE CO.—*Continued.*

INCOME, LAST SIX MONTHS 1921.		DISBURSEMENTS, LAST SIX MONTHS 1921.	
Interest, etc.,	\$3,330 79	Underwriting expenses	\$10,117 80
Other income	409 00	Other disbursements	100 00
TOTAL INCOME	\$22,790 89	TOTAL DISBURSEMENTS	\$15,861 30

GREAT UNION FIRE AND MARINE INSURANCE COMPANY,

830 Union Street, New Orleans, La.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$203,750 00
Interest due and accrued thereon.....	4,425 29
Bonds and stocks owned.....	315,957 24
Interest due and accrued thereon.....	3,232 47
Cash in banks and office.....	36,017 20
Agents' balances not over three months due.	2,993 57
Bills receivable taken for risks other than fire	897 97
Reinsurance recoverable on paid losses.....	625 92

TOTAL ADMITTED ASSETS..... \$567,899 66

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Total, \$4,-	
524; net unpaid claims.....	\$4,542 00
Motor vehicle: Total, \$1,130; reinsurance, \$848, net unpaid claims.....	282 00
Total, \$5,672; reinsurance, \$848; net unpaid claims	4,824 00
Unearned premiums.....	26,679 59
Salaries, rents, etc.....	13 00
Estimated taxes hereafter payable.....	1,036 20

TOTAL LIABILITIES, except capital..	\$32,552 79
CAPITAL PAID UP.....	250,000 00
NET SURPLUS.....	285,346 87

TOTAL \$567,899 66

GENERAL REVIEW.

HISTORY.— This company was incorporated on October 1, 1920, at which time it was examined by the Insurance Department of the State of Louisiana and license issued. The capital is \$250,000, fully paid in, and a like amount subscribed to surplus. The par value of the shares is \$10, which was paid in at \$20 per share. Nearly all the capital stock of the company is controlled by the Union Indemnity Company of New Orleans.

MANAGEMENT AND REPUTATION.— The company is under the same management as the Union Indemnity Company of New Orleans, the officers and directors being the same. The underwriting is in charge of the president, secretary and assistant secretary, who have been engaged in the insurance business for many years, as local and general agents in New Orleans.

On December 31, 1921, the directors owned \$3,000, par value, of the capital stock of \$250,000.

It is writing direct business only in the State of Louisiana and is a member of the American Reinsurance Exchange, through which it is ceded reinsurance on fire and tornado business throughout the United States.

In 1921, the first full year of its operation, it wrote a small volume with losses somewhat above normal and the expense ratio high, but not unreasonable considering the small volume written and the age of the company. No complaints have reached us as to its treatment of loss claimants.

OFFICERS.— President, W. Irving Moss; senior vice-president, Mike M. Moss; vice-presidents, M. W. Hardy, R. S. Hecht, Edward Kory, L. M. Pool and Felix P. Vaccaro; treasurer, Horace Brownell; secretary, Arthur S. Huey; assistant treasurer, Lewis E. Koppang; assistant secretary, Edward C. Barker.

DIRECTORS.—

Barnett, J. Allen, secretary-treasurer Baldwin Lumber Company, Baldwin, La.

Bouden, W. W.

Brownell, Horace, capitalist and lumberman, New Orleans, La.

Caldwell, L. D., insurance, Meridian, Miss.

Fitzgibbons, Ward J., manager Morris & Co., New Orleans, La.

Geoghegan, A. D., president Southport Mill, Ltd., New Orleans, La.

Goldberg, Abraham, Farrar, Goldberg & Dufour, attorneys, general counsel, New Orleans, La.

Grunewald, Theodore, president The Hotel Grunewald Co., Ltd., New Orleans, La.

Hardy, M. W., Hardy & Co., insurance, Little Rock, Ark.

Hecht, R. S., president Hibernia Bank and Trust Company, New Orleans, La.

Henriques, James C., attorney, associate general counsel, New Orleans, La.

Hodge, J. Floyd, insurance, New Orleans, La.

Huey, Arthur S., secretary.

Israel, Sam, Leon Israel & Bros., coffee importers, New Orleans, La.

Kory, Edward, vice-president.

Moss, W. Irving, president.

Moss, Mike M., senior vice-president.

Newman, Harold W., M. W. Newman & Sons, bankers, New Orleans, La.

O'Neal, William P., Standard Rice Company, New Orleans, La.

Overton, John H., attorney, Backman, Overton & Dawkins, Alexandria, La.

Pool, L. M., president Marine Bank and Trust Company, New Orleans, La.

Bouden, W. W., vice-president Whitney-Central National Bank, New Orleans, La.

Salmen, F. W., president Salmen Brick and Lumber Company, New Orleans, La.

Saunders, P. H., Isidore Newman & Sons, bankers, New Orleans, La.

GREAT UNION FIRE AND MARINE INSURANCE COMPANY—Continued.

Shlenker, Simon J., M. Levy & Sons, cotton factors, New Orleans, La.

Souers, Sidney W., president Mortgage & Securities Co., New Orleans, La.

Terriberry, George H., attorney, Terriberry, Rice & Young, New Orleans, La.

Vaccaro, Felix P., Vaccaro Bros. & Co., steamship owners, New Orleans, La.

Weil, Louis A., treasurer Kohn, Weil & Simon, Inc., wholesale hats, New Orleans, La.

Weil, Walter H., Weil & Gatling, cotton merchants, New Orleans, La.

Wilbert, Frederic, sugar planter and lumberman, Plaquemine, La.

Woods, Rodney P., Lutchter & Moore Cypress Co., Luther, La.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$60,105 28		\$34,170 50		\$970 63				\$95,246 50
Reinsurance	5,145 56		19,829 30		283 41				25,258 27
Return premiums.....	17,040 79		6,701 86		191 81				23,934 46
Net Premiums.....	37,918 93		7,639 43		495 41				46,053 77
Losses to premiums written	28.7		12.9		1.2				
Interest, etc.			\$29,884 74						\$77,158 21
Other income.....			1,219 70						
					TOTAL INCOME.....				\$77,158 21

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$12,113 45		\$4,480 40		\$6 50				\$16,600 35
Reinsurance	1,209 81		3,491 54						4,701 35
Net amt. paid policyholders for losses..	10,903 64		988 86		6 50				11,899 00
Underwriting expenses.....			\$23,923 76						\$36,608 47
Other disbursements.....			785 71						
					TOTAL DISBURSEMENTS.....				\$36,608 47

RATIOS TO PREMIUMS WRITTEN.— Losses incurred, 34.2%; underwriting expenses, 51.9%; underwriting loss, 30.1%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 59.6%; expenses incurred, 92.9%; underwriting loss, 52.6%.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921, fire, \$3,956,604; tornado, etc., \$27,500; net risks in force on business effective prior to January 1, 1921, \$305,364; net premiums in force on business on and after January 1, 1921, fire, \$31,886; motor vehicle, \$7,185; tornado, etc., \$305; net premiums in force on business effective prior to January 1, 1921, \$6,840.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$26,400.49.

Losses incurred during 1921, \$15,753.06; underwriting

expenses incurred during 1921, \$24,536.41; total, \$40,289.47.

Loss from underwriting during 1921, \$13,888.98.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$31,492.42; profit on investments during 1921, \$16,329.24; total, \$47,821.66.

Loss on investments during 1921, \$134; investment expenses during 1921, \$651.71; total, \$785.71.

Gain from investments during 1921, \$47,035.95.

GAIN AND LOSS EXHIBIT, 1921.— Gain from investments, \$47,035.95.

Loss from underwriting, \$13,888.98.

Surplus, December 31, 1920, \$252,199.90; increase, \$33,146.97; surplus, December 31, 1921, \$285,346.87.

GREAT WESTERN FIRE INSURANCE COMPANY,

175 W. Jackson Blvd., Chicago, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$317,300 00
Interest due and accrued thereon.....	4,544 35
Loans on collateral security.....	32,500 00
Interest due and accrued thereon.....	365 41
Bonds and stocks owned.....	353,659 35
Interest due and accrued thereon.....	2,970 97
Cash in banks and office.....	50,503 80
Agents' balances not over three months due	2,766 15
Interest due and accrued on certificate of deposits.	26 45
TOTAL ADMITTED ASSETS.....	\$764,636 48

LIABILITIES, DECEMBER 31, 1921.

Unpaid claims.	\$9,500 00
Unearned premiums: fire, \$28,430.01; other than fire, \$296.43; total.....	28,726 44
Estimated taxes hereafter payable.....	1,000 00
TOTAL LIABILITIES, except capital.....	\$39,226 44
CAPITAL PAID UP.....	400,000 00
NET SURPLUS	325,401 04
TOTAL	\$764,636 48

GENERAL REVIEW.

HISTORY.— This company was incorporated under the laws of Illinois, January 19, 1920, and received license to

do business on January 4, 1921. The authorized capital is \$400,000, the par value of the shares being \$20, and the selling price \$50 subject to an organization expense of 15%.

GREAT WESTERN FIRE AND MARINE INSURANCE COMPANY—Continued.

The entire authorized capital of \$400,000 has been paid in and \$450,000 contributed to surplus.

The company was organized by F. J. Matre & Company, who are interested in the Marquette National Fire Insurance Company also of Chicago. The company was organized to do a reinsurance business and is under the same management as the Marquette National Fire Insurance Company.

This company, together with the Marquette National Fire Insurance Company of Chicago, guarantee policies under the title "Great Western Underwriters."

MANAGEMENT AND REPUTATION.—The president of the company is Anthony Matre, and the secretary-treasurer, Napoleon Picard, both of whom hold similar positions with the Marquette National Fire Insurance Company and are in good repute. This company will participate in the reinsurance of the first cession of the Marquette National Fire Insurance Company.

On December 31, 1921 the directors owned \$9,400 par value of the company's capital stock of \$400,000.

In the first year of its operations the company wrote a small volume of business with a high loss ratio, and expense ratio above normal.

The company reduced its surplus \$138,133.53 in 1921 by charging off "Stock Notes due subject to Call."

The securities owned are high class and the valuations in the statement are those fixed by the convention of Insurance Commissioners. The mortgages cover property principally in Illinois, there being a few loans on property in Kansas, Missouri, Iowa, Penn., South Dakota, and Wisconsin. The valuations placed upon the properties are more than three times the amount loaned.

KINDS OF INSURANCE WRITTEN.—Fire, direct and reinsurance.

OFFICERS.—President, Anthony Matre; first vice-president, F. J. Matre; secretary and treasurer, Napoleon Picard.

DIRECTORS.—Devlin, R. G., director, Metropolitan-Hibernia Fire Ins. Co.

Houlehan, J. F., Kansas City, Mo., vice-president Midwest Reserve Trust Co.

Leonard, F. P., Cook County manager of Marquette National Fire.

Matre, Anthony, president of the company and also president of the Marquette National Fire.

Matre, F. J., vice-president of company, also a director and president F. J. Matre & Co., investments, Chicago.

Picard, Napoleon, general manager insurance exchange, Chicago.

Reis, Henry, vice-president, Marquette National Fire.

Ross, F. H., Jr., of F. H. Ross General Insurance Agency, New York City.

INCOME, 1921.

Fire, gross premiums, \$69,104.25; return premiums, \$11,396.38; net premiums....	\$57,707 87
Tornado, etc., gross premiums, \$569.94; return premiums, \$159.78; net premiums..	410 16

TOTALS, gross premiums, \$69,674.19; return premiums, \$11,556.16; net premiums.	\$58,118 03
Interest, etc.,	26,665 95
Gross profit on sale of bonds.....	6,193 02

TOTAL INCOME ,..... \$90,977 00

DISBURSEMENTS, 1921.

Fire, net amount paid policyholders for losses.	\$17,864 10
Tornado, etc., net amount paid policyholders for losses	73 00

TOTALS, net amount paid policyholders for losses	\$17,864 83
Underwriting expenses	32,269 06
Investment losses and expenses.....	238 26

TOTAL DISBURSEMENTS \$50,372 15

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 30.7%; losses incurred, 47.1%; underwriting expenses, 55.5%; underwriting loss, 53.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 93.1%; expenses incurred, 113.1%; underwriting loss, 106.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$4,789,458; tornado etc., \$121,434; net premiums in force on business on and after Jan. 1, 1921, fire, \$53,699.86; tornado, etc., \$498.84.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$29,391.59.

Losses incurred during 1921, \$27,373.83; underwriting expenses incurred during 1921, \$33,269.06; total, \$60,642.89.

Loss from underwriting during 1921, \$31,251.30.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$34,573.13; profit on investments during 1921, \$10,451.00; total, \$45,024.13.

Loss on investments during 1921, \$6.25; investment expenses incurred during 1921, \$232.01; total, \$238.26.

Gain from investments during 1921, \$44,785.87.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$44,785.87.

Losses: Underwriting, \$31,251.30; stock notes due subject to call, \$138,133.53; total, \$169,384.83.

Surplus, December 31, 1920, \$450,000.00; decrease, \$124,598.96; surplus, December 31, 1921, \$325,401.04.

GREENSBORO FIRE INSURANCE COMPANY,

112 East Market Street, Greensboro, N. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$146,838 88
Interest due and accrued thereon.....	2,813 34
Loans on collateral security.....	27,689 69
Interest due and accrued thereon.....	659 70
Bonds and stocks owned.....	163,246 00
Interest due and accrued thereon.....	300 22
Cash in banks and office.....	17,977 50
Agents' balances not over three months due	33,463 09
Bills receivable taken for fire risks.....	132 39

TOTAL ADMITTED ASSETS..... \$393,120 81

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of North Carolina in 1898 with \$37,500 capital paid in. In 1909 its capital was increased to \$100,000 by a stock dividend of \$37,500 and \$25,000 which was paid in by stockholders. It was chartered as the "Underwriters of Goldsboro," but the charter was afterwards amended and the title "Underwriters of Greensboro" adopted. In 1921 the charter was amended to the above title.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is in very good repute and is under the same management as the Pilot Fire Insurance Company and the George Washington Fire Insurance Company (formerly the Southern Underwriters). In March, 1920, this company, together with the Pilot Fire Insurance Company and the Southern Underwriters, formed a special department through which policies are issued under the title "McAlister Underwriters," which are guaranteed by these three companies. It writes a conservative volume of business and its operations have been profitable.

The company is controlled by prominent financiers and business men of North Carolina. On December 31, 1921, the directors owned \$15,800, par value, of the capital stock then outstanding.

Its loss paying record is excellent. Its expenses of operation are slightly above normal, but not unreasonable considering the volume of business transacted. Its loss ratio in recent years has been low, and it has made an underwriting profit in each of the past several years, except a small loss in 1920 and more substantial amount in 1921.

Its investments are local in character, with the exception of U. S. Liberty bonds which it owns. Among its securities it carries 162 shares of Southern Underwriters (George Washington Fire Insurance Company) stock.

The mortgage loans are upon improved city and farm property in North Carolina and South Carolina. The collateral loans are apparently well secured.

KINDS OF INSURANCE WRITTEN.—Fire, automobile fire and theft insurance.

TERRITORY.—It is licensed and operates in North and South Carolina only.

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, reported or in process of adjustment, \$57,862.33; reinsurance, \$35,207.67; net unpaid claims	\$22,654 66
Motor vehicle: Reported or in process of adjustment	637 33

TOTALS: Reported or in process of adjustment, \$58,499.66; reinsurance, \$35,207.67; net unpaid claims.....	\$23,291 99
Unearned premiums	141,037 56
Dividends to stockholders unpaid.....	6,000 00

TOTAL LIABILITIES, except capital.	\$170,329 55
CAPITAL PAID UP.....	100,000 00
NET SURPLUS	122,791 26

TOTAL \$393,120 81

DIVIDENDS.—It has paid a dividend of 6% each year since it began business, but paid 7% in 1920 and 1921.

OFFICERS.—President and treasurer, A. W. McAlister; first vice-president, R. G. Vaughn; second vice-president, A. M. Scales; secretary, C. A. Mebane; assistant secretary, W. L. Sharpe.

DIRECTORS.—

Hackney, Geo., manufacturer, Wilson, N. C.
 Hunter, Carey J., insurance, Raleigh, N. C.
 Joyner, J. Y., former State Superintendent Public Instruction, Raleigh, N. C.

McAlister, A. W., insurance, Greensboro, N. C.

Mebane, C. A., insurance, Greensboro, N. C.

Scales, A. M., attorney, Greensboro, N. C.

Sykes, A. J., merchant, Greensboro, N. C.

Thomas, W. A., manufacturer, Statesville, N. C.

Vaughn, R. G., banker, Greensboro, N. C.

Wright, C. G., capitalist, Greensboro, N. C.

STOCKHOLDERS' ANNUAL MEETING.—Third Thursday in January.

GENERAL AGENTS.—McAlister, Vaughn and Scales, Inc., Greensboro, N. C.

INCOME, 1921.

Fire: Gross premiums, \$283,913.40; reinsurance, \$86,007.30; return premiums, \$42,779.41; net premiums.....	\$155,126 69
Motor vehicle: Gross premiums, \$6,577.42; reinsurance, \$892.81; return premiums, \$1,834.77; net premiums.....	3,849 84

TOTALS: Gross premiums, \$290,490.82; reinsurance, \$86,900.11; return premiums, \$44,614.18; net premiums.....	\$158,976 53
Interest, etc.	19,362 72
Adj. book value of stocks.....	23,400 00

TOTAL INCOME. \$201,739 25

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$255,980; reinsurance, \$118,253.54; salvage, \$35,199.05; net amount paid policyholders for losses.....	\$102,527 41
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GREENSBORO FIRE INSURANCE COMPANY — *Continued.*

Motor vehicle: Gross amount paid for losses, \$15,183.47; reinsurance, \$2,841.43; salvage, \$199.17; net amount paid policyholders for losses 12,142 87

TOTALS: Gross amount paid for losses, \$271,163.47; reinsurance, \$121,094.97; salvage, \$35,398.22; net amount paid policyholders for losses..... \$114,670 28
Underwriting expenses. 75,399 21
Dividends to stockholders 7,000 00
Other disbursements 3,818 11

TOTAL DISBURSEMENTS. \$200,887 60

RATIOS TO PREMIUMS WRITTEN.—Losses paid: fire, 66.1%; motor vehicle, 315.3%; losses incurred, 81.7%; underwriting expenses, 47.4%; underwriting loss, 21.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 75.0%; expenses incurred, 43.6%; underwriting loss, 19.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$9,741,843; motor vehicle, \$203,729; net risks in force on business

effective prior to January 1, 1921, \$6,740,464; net premiums in force on business on and after January 1, 1921, fire, \$150,923.99; motor vehicle, \$3,913.12; net premiums in force on business effective prior to January 1, 1921, \$131,305.77.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$173,063.08; loss from underwriting profit and loss items, \$1,971.28; total, \$171,091.80.

Losses incurred during 1921, \$129,889.62; underwriting expenses incurred during 1921, \$75,399.21; total, \$205,288.83.

Loss from underwriting during 1921, \$34,197.03.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$18,953.33; profit on investments during 1921, \$23,400; total, \$42,353.33.

Investment expenses incurred during 1921, \$3,769.82.

Gain from investments during 1921, \$38,583.51.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investment, \$38,583.51.

Losses: Underwriting, \$34,197.03; dividends, \$6,000; total, \$40,197.03.

Surplus, December 31, 1920, \$124,404.78; decrease, \$1,613.52; surplus, December 31, 1921, \$122,791.26.

GRESHAM FIRE AND ACCIDENT INSURANCE SOCIETY, LTD.,

London, England.

GENERAL REVIEW.

HISTORY.—This company was organized in 1908. It is controlled by, and is under the same management, as the Gresham Life Assurance Society, Ltd., which is an old established company with assets over \$50,000,000. The paid-up capital of the Gresham Fire and Accident is \$1,000,000; the life company took \$500,000 of the stock and the balance was taken by the public. (An arbitrary rate of exchange has been used; see note, page vii.) The directors of the life and fire companies are the same.

This company is not regularly licensed in this country, but is writing "surplus lines" here through Fred S. James & Co., of New York and Chicago. Under their power of attorney they are authorized to accept service in case of dispute occurring over claims in the United States, and to

adjust and pay all losses from their office. They are a prominent and reputable firm of underwriters representing as United States managers the following companies: Eagle, Star and British Dominions Ins. Co., London, England; General Fire Assurance Co., of Paris, France, and the Urbaine Fire Ins. Co., of Paris, France.

It writes fire, employers' liability and general casualty lines at its home.

The Home Office balance sheet as of December 31, 1919, the latest available shows the following: Total assets, \$1,933,900; capital paid in, \$1,000,000; fire insurance reserve, \$270,230; investment reserve, \$101,355; profit and loss account, \$59,580. (An arbitrary rate of exchange has been used; see note, page vii.)

GUARANTY FIRE ASSURANCE CORPORATION,

80 Maiden Lane, New York City.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$827,200 00
Interest due and accrued thereon.....	9,347 91
Cash in banks and office.....	132,843 61
Agents' balances not over three months due	22,412 85
Other admitted assets.....	100 00
Reinsurance due on paid losses.....	13,174 74

TOTAL ADMITTED ASSETS..... \$1,005,079 11

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$69,146.77; reinsurance, \$23,491.44; net unpaid claims	\$45,656 33
Motor vehicle, \$45,160.05; reinsurance, \$9,836.57; net unpaid claims.....	35,323 48
TOTALS, \$114,306.92; reinsurance, \$33,- 328 01; net unpaid claims.....	\$80,978 81
Unearned premiums.....	245,559 17
Salaries, rents, etc.....	8,500 00
Estimated taxes hereafter payable.....	15,500 00
Estimated expenses of investigation and ad- justment of losses.....	1,019 57
TOTAL LIABILITIES, except capital.	\$352,157 55
CAPITAL PAID UP.....	337,500 00
NET SURPLUS	315,421 56

TOTAL..... \$1,005,079 11

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of New York, November 11, 1919, and was licensed December 22, 1919, with an authorized, subscribed and paid in capital of \$200,000, and surplus of like amount. Shares, par value \$100, were sold at \$200, thus providing the surplus. There was no expense of promotion, which is commendable. In 1920 the authorized capital was increased to \$500,000. During 1921, \$137,500 was paid in to capital and \$137,500 was contributed to surplus.

MANAGEMENT AND REPUTATION.—This company was organized by interests identified with Edward E. Hall & Co., a large and reputable underwriting firm of New York City, and has substantial backing. The underwriting of the British General Insurance Company, Ltd., and the Century Insurance Company, Ltd., Edinburgh, Scotland of which Henry W. Brown & Company are United States managers, and of the Independence Insurance Company of Philadelphia, Pa., is carried on through this office. Edward E. Hall is also manager of the Underwriters at American Lloyds.

The company has not operated long enough to have established a record, but as indicated above, the management is capable and reputable.

KINDS OF INSURANCE WRITTEN.—Fire, war risk and automobile insurance.

TERRITORY.—It is licensed in Cal., Colo., Conn., Del., Ill., Ia., La., Md., Mass., Mo., Nev., N. H., N. J., N. Y., N. C., O., Ore., Pa., R. I., Tex., Wash. and W. Va.

OFFICERS.—President, John S. Sutphen; vice-presidents, William H. Andrews and Edward E. Hall; secretary-treasurer, S. Powell, Jr.

DIRECTORS.—

Andrews, William H., chairman board of directors Pratt & Lambert.

Williams, Arthur P., R. C. Williams & Co.

Hall, Edward E., Edward S. Hall & Company.

Hardenberg, W. P., capitalist.

Palmer, Edgar, president New Jersey Zinc Co.

Phillips, Wm. N., Devoe & Reynolds Co.

Powell, Jr., E. S. E. E. Hall & Company.

Sloan, Samuel, Farmers Loan & Trust Company.

Stewart, Robert L., Edward E. Hall & Company.

Stitt, William J., Jacob Ad'el & Company.

Sutphen, John S., capitalist.

Walton, David S., D. S. Walton & Company.

Wise, Leo H., Wise Bros., New York and Baltimore.

STOCKHOLDERS' ANNUAL MEETING.—Third Wednesday in January.

INCOME, 1921.

Fire, gross premiums, \$657,611.93; reinsur- ance, 198,530.88; return premiums, \$172,- 729.69; net premiums.....	\$286,351 36
Motor vehicle, gross amount paid for losses, \$338,425.18; reinsurance, \$51,578.89; re- turn premiums, \$61,436.27; net premiums	225,410 02
TOTALS, gross premiums, \$996,037.11; reinsurance, \$250,109.77; return pre- miums, \$234,165.96; net premiums..	\$511,761 38
Interest, etc.	36,964 25
Surplus paid in.....	135,000 00
TOTAL INCOME	\$683,725 63

DISBURSEMENTS, 1921.

Fire, gross amount paid for losses, \$247,- 950.23; reinsurance, \$101,046.75; salvage, \$6,264.53; net amount paid policyholders for losses	\$140,038 95
Motor vehicle, gross amount paid for losses, \$57,902.09; reinsurance, \$3,532.38; sal- vage, \$178.33; net amount paid policy- holders for losses.....	54,191 38
TOTALS, gross amount paid for losses, \$305,852.32; reinsurance, \$104,579.13; salvage, \$6,442.86; net amount paid policyholders for losses.....	\$194,830 33
Underwriting expenses.	196,910 65
Other disbursements	823 82

TOTAL DISBURSEMENTS..... \$392,564 80

GUARANTY FIRE ASSURANCE CORPORATION—*Continued.*

RATIOS TO PREMIUMS WRITTEN.—Losses paid, fire, 49.1%; motor vehicle, 24.0%; losses incurred, 45.2%; underwriting expenses, 38.4%; underwriting loss, 6.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.8%; expenses incurred, 50.4%; underwriting loss, 8.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$24,206,860; motor vehicle, \$4,833,644; net risks in force on business effective prior to Jan. 1, 1921, \$5,674,681; net premiums in force on business on and after Jan. 1, 1921, fire, \$192,961; motor vehicle, \$221,086; net premiums in force on business effective prior to Jan. 1, 1921, \$48,410.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$401,424.58; gain from underwriting profit and loss items, \$77.97; total, \$401,502.55.

Losses incurred during 1921, \$231,182.21; underwriting

expenses incurred during 1921, \$202,530.22; total, \$433,712.43.

Loss from underwriting during 1921, \$32,209.88.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$44,103.84; profit on investments during 1921, \$5,630.49; total, \$49,734.33.

Loss on investments during 1921, \$19.69; investment expenses incurred during 1921, \$804.13; total, \$823.82.

Gain from investments during 1921, \$48,910.51.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$48,910.51; surplus paid in advance, \$2,500.00; surplus paid in, \$135,000.00; total, \$186,410.51.

Loss from underwriting, \$32,209.88.

Surplus, December 31, 1920, \$161,220.93; increase, \$154,200.63; surplus, December 31, 1921, \$315,421.56.

GUARDIAN ASSURANCE COMPANY, LTD.,

London, England.

CANADIAN BRANCH, 160 ST. JAMES STREET, MONTREAL, QUEBEC.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, assessed value.....	\$457,400 00
Bonds and stocks owned.....	1,446,254 03
Interest accrued thereon.....	471 04
Cash in banks and office.....	322,261 36
Agents' balances not over three months due.	146,460 49
Other admitted assets.....	1,000 00

TOTAL ADMITTED ASSETS..... \$2,373,846 92

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Net unpaid claims	\$157,645 14
Unearned premiums	878,335 32
Estimated taxes hereafter payable.....	28,994 89

TOTAL LIABILITIES, except capital.. \$1,064,975 35
NET SURPLUS, Canadian Branch..... 1,308,871 57

TOTAL..... \$2,373,846 92

GENERAL REVIEW.

HISTORY.—This company was established in 1821. Its authorized capital is £2,000,000, all of which has been subscribed and £1,000,000 paid in. The Canadian Branch was established in 1869. At one time the company operated a large branch in the United States, but this branch was discontinued many years ago.

Early in 1917 the Reliance Marine Insurance Company, Liverpool, was merged with this company, but is being operated as a separate institution.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses, wherever incurred. We therefore present the following information from the Home Office balance sheet: Total assets, December 31, 1920, \$46,105,240; capital paid in, \$5,000,000. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is conservatively managed and is in good standing. It transacts a large volume of business in Canada, where its operations have been profitable.

Its loss paying reputation is excellent.

AFFILIATIONS.—Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, British Columbia Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

CANADIAN MANAGER.—H. M. Lambert, Montreal, Que.; assistant manager, Bertram E. Hards.

TERRITORY.—It is licensed in all the Provinces of Canada.

CANADIAN TRUSTEES.—

Angus D. Forbes.

Hon. A. W. Atwaters. K. C.

Bienvenu Tanevede.

Hebert Zepherin.

GENERAL AGENTS.—

Brydges & Waugh, Ltd., Winnipeg, Man.

T. J. S. Skinner Co., Ltd., Calgary, Alta.

W. E. Graveley, Vancouver, B. C.

R. S. Day Son, Ltd., Victoria, B. C.

Knowlton & Gilchrist, St. John, N. B.

Major General H. H. McLean, St. John, N. B.

W. R. MacInnes & Co., Halifax, N. S.

Hyndman & Co., Ltd., Charlottetown, P. E. I.

Armstrong, DeWitt & Crossin, Ltd., Toronto, Ont.

KIND OF INSURANCE WRITTEN.—Life, fire, use and occupancy, accident, plate glass, burglary and fidelity bonds. In Canada it writes only fire insurance, but recently incorporated a subsidiary company to write accident, liability, automobile, plate glass, burglary and fidelity insurances under the title of The Guardian Insurance Company of Canada.

TERRITORY.—It operates throughout the United Kingdom, Australia, Canada, New Zealand, South Africa and other foreign countries.

GUARDIAN ASSURANCE COMPANY, LTD. — Continued.

INCOME, 1921.

Fire: Gross premiums, \$1,891,260.57; re-insurance, \$11,435.74; return premiums, \$294,075.99; net premiums.....	\$1,585,748 84
Interest, etc.	8,318 49
Other income	16,220 44

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$888,061.81; reinsurance, \$6,812.75; salvage, 3,502.63; net amount paid policyholders for losses.....	\$877,686 43
Other disbursements	514,842 47

TOTAL INCOME \$1,610,287 77

TOTAL DISBURSEMENTS \$1,392,528 90

GUARDIAN FIRE INSURANCE COMPANY,

30 West Broadway, Salt Lake City, Utah.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$30,000 00	Agents' balances not over three months due.....	32,714 26
Mortgage loans on real estate.....	317,612 78	Loss accounts recoverable from reinsurance companies	4,002 11
Interest due and accrued thereon.....	10,794 67	Other admitted assets	87 82
Bonds and stocks owned	71,664 80		
Interest due and accrued thereon.....	658 55		
Cash in banks and office.....	20,129 83		
		TOTAL ADMITTED ASSETS	\$487,664 82

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$57,059 80	\$4,340 91	\$2,293 60						\$63,694 31
Reinsurance	3,810 17		1,274 88						5,085 05
Net unpaid claims...	53,249 63	4,340 91	1,018 72						58,609 26
Unearned premiums: Fire, \$94,691.83; other than fire, \$1,315.58; total.....			\$96,007 41						
Interest due and accrued			280 04						
Estimated taxes hereafter payable			3,000 00						
Due for borrowed money			25,000 00						
Adjustment expenses unpaid.....			400 68						
Other liabilities									11 50
									TOTAL LIABILITIES, except capital. \$183,308 89
									CAPITAL PAID UP 200,000 00
									NET SURPLUS 104,355 93
									TOTAL \$487,664 82

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Utah, in December, 1913, and began business January 1, 1914. Its authorized capital is \$500,000, of which, on December 31, 1915, \$96,320 had been paid in, with a like amount of surplus. Its stock, par value \$10, was sold at \$25 per share. The expense of organization was limited by the stock subscription form to 20% or \$5 per share. On June 10, 1916, a syndicate purchased 10,000 shares of stock of this company at \$20 per share, par value \$10. Through this transaction the paid-in capital was increased to \$200,250 and the surplus to \$200,000. In 1918 the capital was reduced to \$200,000.

The company was organized by interests identified with "The Agency Company, Inc.," Salt Lake City, Utah, general agent for this company, and for the Guardian Casualty and Guaranty Company of this city until the latter retired in 1917. The Agency Company, Inc., had a contract for the management of the Guardian Fire Insurance Company for six years from October 1, 1919, with privilege of renewal. The company has advised us, that effective June 1, 1921, this agency contract was terminated, and that "The Agency Company, Inc.," no longer represents the company.

MANAGEMENT AND REPUTATION.—The company has substantial backing, and bears a good general reputation.

The underwriting is in charge of the secretary, Walter Cox, who has been with the company since it was organized, and its secretary since March, 1920.

The company advises that it has discontinued writing ocean marine and automobile classes, and that it has dis-

continued direct writing in Maryland, Massachusetts, Pennsylvania and South Carolina.

The company transacts a conservative volume of business. The expense ratio has been above normal.

In 1920 the company had an underwriting loss of \$34,276.15 and reduced its surplus \$33,253.43. In 1921 the loss ratio was high, and there was an underwriting loss of \$86,615.69.

On December 31, 1921, the directors owned \$55,800, par value, of the \$200,000 capital stock then outstanding.

Its loss paying reputation is excellent.

The mortgage loans are upon property in California, Utah and Idaho, mostly improved, and are apparently well secured.

AFFILIATIONS.—Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire and automobile insurance.

TERRITORY.—It is licensed in Cal., Colo., Idaho, Mich., Mass., N. Y. and Utah.

DIVIDENDS.—In 1916 the company paid its initial dividend of \$2,002.50; 1917, \$14,017.50; 1918, \$24,030; 1919, \$16,000; 1920, \$19,000; 1921, none.

OFFICERS.—President, no successor to D. C. Eccles, former president, has been elected; vice-president, E. P. Ellison; secretary, Walter Cox; treasurer, Frank Pingree.

DIRECTORS.—

Ellis, A. C., attorney, Salt Lake City, Utah.

Ellison, E. P., capitalist and banker, Layton, Utah.

Evans D. L., banker, Malad, Idaho.

GUARDIAN FIRE INSURANCE COMPANY — *Continued.*

Fishburn, R. L., Jr., banker and merchant, Brigham City, Utah.
 Gilson, O. B., capitalist, Ogden, Utah.
 Hardy, John K., vice-president Bankers Trust Co., Salt Lake City, Utah.
 Pingree, Frank, banker, Salt Lake City.

Richards, Preston D., attorney, Salt Lake City, Utah.
 Schweitzer, Thea., copper mining, Bingham Canyon, Utah.
STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in October.
GENERAL AGENT.—
 H. T. Lamey, Denver, general agent, Colorado.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals
Gross premiums.....	\$272,770 43	\$1,168 51	\$2,027 60	.....	.....	.....	.....	.....	\$276,866 54
Reinsurance	35,306 28	.....	1,447 49	.....	.....	.....	.....	.....	36,753 77
Return premiums.....	62,470 81	90 64	900 44	.....	.....	.....	.....	.....	63,500 89
Net premiums.....	174,993 34	1,068 87	489 67	.....	.....	.....	.....	.....	176,551 88
Losses to prima writ'n	76.9	495.3	190.5	.....	.....	.....	.....	.....	.....
Interest, etc. ....	.....	.....	\$28,185 49	.....	.....	.....	.....	.....	101 96
Borrowed money .....	.....	.....	45,000 00	.....	.....	.....	.....	.....	TOTAL INCOME
.....	.....	.....	.....	.....	.....	.....	.....	.....	\$249,839 33

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$237,114 95	\$7,501 92	\$3,914 37	.....	.....	.....	.....	.....	\$248,561 24
Reinsurance	101,432 70	.....	2,058 67	.....	.....	.....	.....	.....	104,411 46
Salvage	1,028 84	2,206 02	24 23	.....	.....	.....	.....	.....	3,250 09
Net amt. paid policy-holders for losses..	134,653 32	5,295 30	961 47	.....	.....	.....	.....	.....	140,890 09
Underwriting expenses.....	.....	.....	\$94,045 79	.....	.....	.....	.....	.....	4,358 67
Interest on borrowed money.....	.....	.....	1,464 44	.....	.....	.....	.....	.....	77 00
Borrowed money repaid.....	.....	.....	20,000 00	.....	.....	.....	.....	.....	TOTAL DISBURSEMENTS
.....	.....	.....	.....	.....	.....	.....	.....	.....	\$260,835 99

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 81.9%; ocean marine, 43.6%; motor vehicle, 283.4%; underwriting expenses, 53.3%; underwriting loss, 49.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 90.3%; expenses incurred, 57.7%; underwriting loss, 52.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$9,861,056; ocean marine, \$254,450; motor vehicle, \$16,157; net risks in force on business effective prior to January 1, 1921, \$20,654.29; net premiums in force on business on and after January 1, 1921, fire, \$165,322.46; ocean marine, \$1,068.87; motor vehicle, \$489.67; net premiums in force on business effective prior to January 1, 1921, \$21,205.60.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$165,381.12; loss from underwriting profit and loss items, \$7,195.66; total, \$158,185.46.

Losses incurred during 1921, \$149,354.68; underwriting expenses incurred during 1921, \$95,446.47; total, \$244,801.15.

Loss from underwriting during 1921, \$86,615.69.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$20,881.13.

Loss on investments during 1921, \$7,500; investment expenses incurred during 1921, \$4,358.67; total, \$11,858.67.

Gain from investments during 1921, \$18,022.46.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$18,022.46.

Losses: Underwriting, \$86,615.69; furniture and fixtures purchased during year, but not admitted as an asset, \$3,250; total, \$89,865.69.

Surplus, December 31, 1920, \$176,199.16; decrease, \$71,813.23; surplus, December 31, 1921, \$104,355.93.

GUARDIAN FIRE INSURANCE COMPANY OF CANADA

160 St. James St., Montreal, Quebec.

ADMITTED ASSETS, DECEMBER 31, 1921.

Investments, book value.....	\$842,757 92
Interest accrued	8,200 33
Cash in banks and office.....	31,464 61
Agents' balances	56,358 79
Due from reinsurance companies.....	10,432 82
Sundry accounts receivable.....	2,753 39
Other admitted assets.....	2,621 30
TOTAL ADMITTED ASSETS.....	\$954,649 16

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$166,335 76
Unearned premiums	249,155 12
Sundry accounts payable.....	10,026 37
TOTAL LIABILITIES, except capital.....	\$425,517 25
CAPITAL PAID UP.....	375,000 00
NET SURPLUS	154,131 91
TOTAL	\$954,649 16

GENERAL REVIEW.

HISTORY.—This company was incorporated in September, and commenced business in November, 1911, with \$1,000,000

authorized capital all of which has been subscribed and \$375,000 paid in. Up to the end of 1917 the capital was impaired but in 1918 the impairment was made good and a

GUARDIAN INSURANCE COMPANY OF CANADA—*Continued.*

surplus of \$58,805.10 shown. It was organized and is owned by the Guardian Assurance Company, Limited, of London, a very old and reputable institution, which was established in 1821. The Canadian branch manager of that company is the managing director of this company. In the early part of 1918 the title of the company was changed to The Guardian Insurance Company of Canada.

It writes fire, accident and health, burglary, employers' liability, automobile (all risks), plate glass insurance and fidelity and surety bonds, and has a Dominion license. All the business written is guaranteed by the Guardian Assurance Company, Ltd.

The underwriting operations previous to 1921 were unprofitable, due to heavy increases in reserves, as a "trading profit" is shown. In 1921 the premiums written, and the unearned premium liability items were reduced and an underwriting profit was made.

The underwriting exhibit for 1919, 1920 and 1921 includes the figures of the fire department.

OFFICERS.—President, D. Forbes Angus; vice president and managing director, H. M. Lambert; secretary, John Good.

DIRECTORS.—Angus, D. Forbes, Montreal: President of company and director of the Bank of Montreal.

Atwater, Hon. A. W. (K. C.), Montreal.

Hebert, Zeph, Montreal: Hudson Hebert & Co., Ltd.

Hublard, Hon. Evelyn, London, Eng.: Chairman Guardian Assurance Company, Limited.

Lambert, H. M., Montreal: Vice-president and managing director of the company and Canadian manager of the Guardian Assurance Company, Limited.

Molson, F. W., Montreal: Director Molson's Bank.

Reynolds, George W., London, Eng.: Guardian Assurance Company, Limited.

Sweet, A. G., London, Eng.: Guardian Assurance Company, Limited.

Wanklyn, F. L., Montreal: Canadian Pacific Railway Company.

INCOME, 1921.

Gross premiums, \$802,817.61; reinsurance, \$189,696.61; net premiums.....	\$613,121 00
Interest, etc.,	39,395 58

TOTAL INCOME \$652,516 58

DISBURSEMENTS, 1921.

Net amount paid policyholders for losses...	\$334,323 50
Underwriting expenses	174,800 13

TOTAL DISBURSEMENTS \$509,123 03

HALIFAX FIRE INSURANCE COMPANY,

60 Bedford Row, Halifax, N. S.

GENERAL REVIEW.

HISTORY.—This company began business in 1809, and for ten years operated as a mutual company. In 1819 an Act of Incorporation was obtained under which it did business until 1859, when it was reincorporated, with an authorized capital of \$400,000, of which \$240,000 has been paid in.

It is the oldest Canadian fire insurance company.

MANAGEMENT AND REPUTATION.—The company is conservatively managed and its business has been profitable. The volume of business written has been small, and the losses and expenses have been moderate.

It is in excellent standing, and its officers and directors are reputable and responsible.

As of January 1, 1919, the company took out a Dominion license, limited to doing business within the Province of Nova Scotia, and has made arrangements for the necessary deposit at Ottawa.

Up to the time of going to press this company had not responded to our requests for statements for the years 1920 and 1921. The report made herein was compiled from information previously furnished to us. If our subscribers are interested and will require statements of the Company and send to us we shall be glad to report upon same.

KIND OF INSURANCE WRITTEN.—Fire insurance only.

DIVIDENDS.—In recent years it has paid dividends as follows: 1904 and 1905, 10% on \$120,000 capital; 1906 and 1907, 5%; 1908 and 1912, inc., 6%; 1913 to 1916, inc., 7%; 1917, 6% on \$240,000 capital; 1918, 7%.

OFFICERS.—President, Hon. William Roche; vice-president, James Moorman; secretary and treasurer, A. G. Cross; auditor, T. L. E. Piers.

DIRECTORS.—

Bauld, Henry G., M. P. P., merchant.

Bligh, Frederick P., K. C., barrister.

Cross, A. G., secretary-treasurer of company.

Longard, Edward J., president Acadia Sugar Refining Company, Ltd.

Moorman, James, manager Canada Corporations, Ltd.

Roche, Hon. William, senator.

Smith, Edmund G., merchant.

STOCKHOLDERS ANNUAL MEETING.—First Monday in March.

HAMILTON FIRE INSURANCE COMPANY

111 William Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$23,000 00	Cash in banks and office.....	139,679 33
Interest due and accrued thereon.....	210 83	Agents' balances not over three months due	122,690 44
Bonds and stocks owned.....	1,821,005 21	Reinsurance recoverable on paid losses....	38,275 50
Interest due and accrued thereon.....	10,648 04	TOTAL ADMITTED ASSETS	\$2,155,509 35

HAMILTON FIRE INSURANCE COMPANY — *Continued.*

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Losses and Claims:									
Total	\$442,864 74		\$161,963 83		\$1,080 00			\$6,000 00	\$611,908 57
Reinsurance	178,224 82				526 00			3,000 00	181,750 82
Net unpaid claims	264,639 92		161,963 83		554 00			3,000 00	430,157 75
Unearned premiums:	Fire, \$400,322.90;								
other than fire, \$273,274.71			\$673,597 61						10,000 00
Dividends to stockholders unpaid			685 35						22 72
Salaries, rents, etc.			6,000 00						
Estimated taxes hereafter payable			75,000 00						
Contingent commissions, etc.			22,904 94						
Estimated expenses of investigation and									
adjustment of losses									10,000 00
Other liabilities									22 72
TOTAL LIABILITIES, except capital									\$1,218,368 37
CAPITAL PAID UP									200,004 00
NET SURPLUS									737,136 98
TOTAL									\$2,155,509 35

GENERAL REVIEW.

HISTORY.—This company began business May 22, 1852.

In 1909 control of the company was secured by interests identified with Lenssen & Co. and E. C. Jameson, president of the Globe and Rutgers Fire Insurance Company of New York, and it resumed active operations on December 10, 1909.

The paid-up capital of the company is \$200,004. The par value of the stock is \$15 per share.

MANAGEMENT AND REPUTATION.—The company is under experienced and aggressive management, and has substantial backing.

Its stock is closely held, the directors owning \$125,844, par value, on December 31, 1921. The majority of the stock is owned by E. C. Jameson and Arthur Lenssen, Jr., who are, respectively, president and vice-president of the company.

Up to 1917 it wrote a moderate volume of business, but has since increased its writings very greatly, and now it transacts a full volume of business in proportion to its capital and surplus.

Its operating expenses are very low. In 1917, 1918, 1919, 1920 and 1921, the combined loss and expense ratios on the earned basis were sufficiently low to enable the company to show a large underwriting profit in those years.

The company's general loss paying reputation is excellent.

Its investments are of good character. The security valuations are those fixed by the Convention of Insurance Commissioners.

KINDS OF INSURANCE WRITTEN.—Fire, automobile, explosion, tornado, sprinkler leakage and war risk insurance.

TERRITORY.—It is licensed to operate in Cal., Conn., Ill. N. J., N. Y. and Pa.

DIVIDENDS.—It paid a dividend of 4% in 1913 and 1914; 1915, 6%; 1916 and 1917, 8%; 1918, 10%; 1919, 12%; 1920 and 1921, 12%; total dividends since commencing business, \$829,201.50.

OFFICERS.—President, E. C. Jameson; vice-president, Arthur Lenssen, Jr.; secretary, Charles H. Sanger.

DIRECTORS.—

Bailly, Theodore L., lawyer.

Campbell, Samuel S., vice-president Mechanics and Metals National bank.

Chambers, Hilary R., insurance.

Douglas, Archibald, of Douglas, Armitage & McCann.

Forrest, Archibald A., of Wycoff, Seamans & Benedict.

Frelinghuysen, J. S., insurance.

Gardner, Henry B., Edward B. Smith & Co.

Jameson, E. C., president of the Globe and Rutgers Fire Insurance Company.

Jameson, C. M., capitalist.

Lenssen, Jr., Arthur, vice-president Hamilton Fire Ins. Co.

Lenssen, Nicholas F., of Davies, Auerbach & Cornell, law firm.

McLean, Marshall, lawyer.

Outerbridge, Samuel R., promoter.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

GENERAL AGENTS.—

C. J. Adams Co., Atlantic City, N. J.

J. T. Birdsall Co., Philadelphia, Pa.

Edw. Brown & Sons, San Francisco, Cal.

W. A. Jones & Son, Inc., Beacon, N. Y.

Rollins, Burdick, Hunter Co., Chicago, Ill.

Wakefield, Morley & Co., Connecticut.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums	\$1,665,310 50		\$676,019 53		\$53,784 23		\$1,594 71	\$26,864 50	\$2,423,573 47
Reinsurance	582,119 87				25,341 02			4,742 90	612,203 79
Return premiums	525,049 43		180,419 49		11,445 50		583 99	7,923 67	705,422 08
Net premiums	558,141 20		515,600 04		16,997 71		1,010 72	14,197 93	1,105,947 60
Losses to prms. writ'n	91.5		54.6		12.9			26.8	
Interest, etc.			\$94,185 72						
Borrowed money			50,000 00						
From agents' balances previously charged off									1,741 54
TOTAL INCOME									\$1,251,874 86

DISBURSEMENTS, 1921

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses	\$943,585 69		\$287,419 09		\$8,193 47			\$3,919 23	\$1,243,117 48
Reinsurance	420,025 96				6,002 26			111 39	426,139 61
Salvage	12,916 58		6,011 06						18,927 64
Net amt. paid policyholders for losses	510,643 15		281,408 03		2,191 21			3,807 84	798,050 23
Underwriting expenses			\$248,618 96						
Dividends to stockholders			23,995 80						
Borrowed money repaid			50,000 00						
Interest on borrowed money			593 33						
Gross loss on sale and maturity of ledger assets									25,000 00
Other disbursements									2,200 41
TOTAL DISBURSEMENTS									\$1,148,458 73

HAMILTON FIRE INSURANCE COMPANY — *Continued.*

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 75.8%; underwriting expenses, 22.5%; underwriting profit, 4.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 73.5%; expenses incurred, 23.7%; underwriting profit, 4.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921: Fire, \$48,114,952; motor vehicle, \$14,675,602; tornado, etc., \$2,963,656; sprinkler leakage, \$345,380; riot, etc., \$2,596,554; net risks in force on business effective prior to January 1, 1921: fire and misc., \$12,790,872; net premiums in force on business on and after January 1, 1921: fire, \$637,301.06; motor vehicle, \$492,118.36; tornado, etc., \$17,396.83; sprinkler leakage, \$748.27; riot, etc., \$9,008.84; net premiums in force on business effective prior to January 1, 1921: fire and misc., \$187,067.03.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$1,141,048.12; gain from underwriting profit and loss items, \$20,340.14; total, \$1,161,388.26.

Losses incurred during 1921, \$838,300.95; underwriting expenses incurred during 1921, \$270,855.38; total, \$1,109,156.33.

Gain from underwriting during 1921, \$52,231.93.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$94,923.30.

Loss on investments during 1921, \$63,841.54; investment expenses incurred during 1921, \$2,200.41; total, \$66,041.95.

Gain from investments during 1921, \$28,881.35.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$52,231.93; investments, \$28,881.35; total, \$81,113.28.

Loss from dividends, \$23,995.80.

Surplus, December 31, 1920, \$680,019.50; increase, \$57,117.48; surplus, December 31, 1921, \$737,136.98.

HAMPTON ROADS FIRE & MARINE INSURANCE COMPANY,

Norfolk, Va.

This is a new company in process of organization, and had not, at the time of going to press taken out a license to do business.

The authorized capital is reported as being \$500,000, the amount subscribed and paid in not yet having been reported.

Full report was unobtainable at the time of going to press with this section of these reports, but will be found in the Addenda to this volume.

The directors are as follows: P. D. Bain, Henry G. Barbee, A. P. Grice, Harry Hofheimer, E. J. Robertson, S. D. Hardy, James A. Blainey, Chas. F. Taylor, Barton Myers, L. J. Upton, Otto Wells, F. S. Sager, S. A. Woodward, W. A. Parker, R. A. Pretlow.

HAND-IN-HAND INSURANCE COMPANY,

32 Church Street, Toronto, Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$21,300 00
Bonds and debentures.....	299,998 04
Interest accrued	4,327 40
Cash in banks and office.....	64,222 49
Agents' balances	34,435 87
Other assets	212 79

TOTAL ADMITTED ASSETS..... \$424,496 59

LIABILITIES, DECEMBER 31, 1921.

Unpaid claims	\$15,992 80
Unearned premiums	194,529 38
Estimated taxes hereafter payable.....	1,287 22
TOTAL LIABILITIES, except capital.	\$211,809 40
CAPITAL PAID UP.....	100,000 00
NET SURPLUS	112,687 19

TOTAL \$424,496 59

GENERAL REVIEW.

HISTORY.—This company commenced business July 1, 1873. Its authorized capital is \$500,000, \$100,000 of which was subscribed and \$50,000 paid up on December 31, 1916. During 1917 the paid-up capital was increased to \$100,000 by a stock dividend of \$50,000.

In order to reduce overhead expenses the Fire Insurance Exchange Corporation, which is under the same control and management, is being absorbed by this Company.

MANAGEMENT AND REPUTATION.—The company is small but has always borne a good reputation.

Late in 1918, control of the company was secured by the London and Lancashire Fire Insurance Co., Ltd., of Liverpool, a large and reputable institution which was established in 1861.

It is under the same management and ownership as the Fire Insurance Exchange Corporation (which will be absorbed by this company), and the Queen City Fire Insurance Company, (which has absorbed the Millers and Manufacturers' Insurance Company), all of Toronto. These companies are operated by Scott & Walmsley, Ltd., under the general supervision of Mr. Alfred Wright, Canadian manager for the London and Lancashire Fire Insurance Co., Ltd., which guarantees their policies.

KINDS OF INSURANCE WRITTEN.—Fire, automobile and plate glass insurance.

TERRITORY.—It is licensed only in the Province of Ontario, Canada.

OFFICERS.—President, Alfred Wright; vice-president and manager, Jos. Walmsley; secretary, F. E. Dingle.

Received as commission on rebates.....	1,733 78
TOTAL INCOME	\$363,141 80
DISBURSEMENTS, 1921.	
Gross amount paid for losses, \$184,- 022.39; salvage, \$437.17; net amount paid policyholders for losses.....	\$183,586 22
Underwriting expenses	113,274 10
Cash paid for dividends on capital stock...	20,000 00
Other disbursements	4,213 60
TOTAL DISBURSEMENTS	\$321,073.92

Cash in banks and office.....	343,045 10
Agents' balances not over three months due.....	683,580 63
Unpaid reinsurance on paid losses.....	48,606 99
Balance reinsurance treaties.....	710 46
TOTAL ADMITTED ASSETS.....	\$6,889,164 53

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$751,478 59	\$118,653 53	\$151,279 38	\$202,940 82	\$6,146 51				\$1,230,503 83
Reinsurance	327,079 50	39,947 04	20,194 84	78,521 49	113 80				466,737 36
Net unpaid claims...	423,499 00	78,710 89	131,084 54	124,419 33	6,032 71				763,746 47
Unearned premiums: Fire, \$3,538,493.93; other than fire, \$391,779.56; total.....			\$3,930,273 49	Rents paid in advance.....					6,342 50
Dividends to stockholders unpaid.....			25,000 00	TOTAL LIABILITIES, except capital.					\$4,852,347 96
Salaries, rents, etc.....			11,275 04	CAPITAL PAID UP					1,000,000 00
Estimated taxes hereafter payable.....			100,000 00	NET SURPLUS					1,036,816 57
Contingent commissions, etc.....			15,000 00						
Funds held under reinsurance treaties.....			710 46	TOTAL					\$6,889,164 53

TERRITORY.—Licensed in all States and Territories except

HANOVER FIRE INSURANCE COMPANY—*Continued*

Ark., Guam, Hawaii, Miss., Nev., N. M., Philippine Islands, Porto Rico, S. C., Vt. and the Virgin Islands.

OFFICERS.—President, R. Emory Warfield; vice-presidents, Fred A. Hubbard and C. W. Higley; secretary, E. S. Jarvis; assistant secretary, William Morrison.

DIRECTORS.—Arnold, Benjamin Walworth; Butler, William Allen; Carpenter, Frank P.; Cogan, Chas.; Clarke, Samuel J.; Coleman, Horace C.; Darte, Frank G.; Higley, Chas. W.; Hubbard, Fred A.; Ladd, Jr., Edward H.; Landon, Edward Hunter; Low, Joseph T.; Marling, Alfred E.; McCord, Joseph; Pardee, Israel P.; Pierrepont, Robert L.;

Sanford, Henry G.; Shaw, Charles A.; Stickles, George W.; Straus, A. D.; Walcott, Arthur S.; Warfield, R. Emory; Warfield, S. Davies; Ziegler, W. H.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

GENERAL AGENTS.

Western Department, Chas. W. Higley, Chicago, Ill.

Pacific Coast Department, Selbach & Deans, San Francisco, Cal.; general agents for Metropolitan district, Howie & Cain, Inc., 110 William street, New York.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$5,464,020 04	\$276,133 71	\$652,526 73	\$224,553 29	\$171,554 50	.....	\$531 62	.....	\$6,789,319 89
Reinsurance	1,460,822 23	48,534 06	33,144 90	109,419 49	14,344 78	.....	197 73	.....	1,671,963 19
Return premiums....	938,769 02	40,547 98	124,383 16	54,251 81	23,715 58	.....	214 87	.....	1,181,882 42
Net premiums.....	3,064,428 79	187,051 67	489,998 67	60,881 99	132,994 14	.....	119 02	.....	3,935,474 28
Losses to prms. writ'n	51.9	43.1	66.1	229.4	48.0	.....	.....	.....	.....
Interest, etc. ....	.....	.....	\$379,688 98	.....	Profit on sale of securities.....	.....	.....	.....	4,607 50
Profit and loss agency balances.....	.....	.....	598 16	.....	TOTAL INCOME .....	.....	.....	.....	\$4,320,368 92

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$2,704,453 74	\$129,618 86	\$359,530 96	\$215,504 47	\$68,759 41	.....	.....	.....	\$3,477,867 44
Reinsurance	1,100,072 17	40,528 54	25,356 21	68,336 59	4,906 97	.....	.....	.....	1,239,200 48
Salvage	14,979 34	4,623 52	10,000 81	7,474 42	04	.....	.....	.....	37,078 13
Net amt. paid policyholders for losses..	1,589,402 23	\$4,466 80	\$24,173 94	139,693 46	63,852 40	.....	.....	.....	2,201,588 83
Underwriting expenses .....	.....	.....	\$1,971,759 63	.....	Real estate expenses.....	.....	.....	.....	84,213 39
Dividends to stockholders.....	.....	.....	100,000 00	.....	Profit and loss agency balances.....	.....	.....	.....	303 74
Decrease in liabilities during the year on account of reinsurance treaties.....	.....	.....	956 05	.....	Loss on sale of securities.....	.....	.....	.....	162,625 48
.....	.....	.....	.....	.....	TOTAL DISBURSEMENTS .....	.....	.....	.....	\$4,521,447 12

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, fire, 54.4%; ocean marine and inland navigation, 86.5%; motor vehicle, 77.1%; tornado, etc., 49.2%; underwriting expenses, 50.1%; underwriting loss, 3.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 56.2%; expenses incurred, 46.9%; underwriting loss, 3.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$317,426,759; ocean marine, \$11,045,318; motor vehicle, \$31,112,805; inland nav. and transp., \$2,584,321; tornado, etc., \$31,522,619; sprinkler leakage, \$91,744; net risks in force on business effective prior to January 1, 1921, \$427,917,923; net premiums in force on business on and after January 1, 1921, fire, \$3,149,233; ocean marine, \$40,309; motor vehicle, \$457,055; inland nav. and transp., \$40,920; tornado, etc., \$137,086; sprinkler leakage, \$221; net premiums in force on business effective prior to January 1, 1921, \$3,921,350.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$4,136,819.23; loss from underwriting profit and loss items, \$21,014.52; total, \$4,115,804.71.

Losses incurred during 1921, \$2,325,722.20; underwriting expenses incurred during 1921, \$1,939,435.29; total, \$4,265,157.49.

Loss from underwriting during 1921, \$149,352.78.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$382,130.79; profit on investments during 1921, \$178,268.35; total, \$560,399.14.

Loss on investments during 1921, \$162,625.48; investment expenses incurred during 1921, \$84,839.84; total, \$247,465.32.

Gain from investments during 1921, \$312,933.82.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$312,933.82.

Losses: Underwriting, \$149,352.78; dividends, \$100,000; total, \$249,352.78.

Surplus, December 31, 1920, \$973,235.53; increase, \$63,581.04; surplus, December 31, 1921, \$1,036,816.57.

HARMONIA FIRE INSURANCE COMPANY.

99 East Genesee Street, Buffalo, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$195,350 00
Interest due and accrued thereon.....	4,203 29
Bonds and stocks owned.....	165,100 00
Interest due and accrued thereon.....	1,461 97
Cash in banks and office.....	139,935 80
Agents' balances not over three months due.....	1,051 66
Bills receivable taken for fire risks.....	583 15
Reinsurance recoverable on paid losses....	14 30
TOTAL ADMITTED ASSETS.....	\$507,700 17

LIABILITIES, DECEMBER 31, 1921.

Estimated taxes hereafter payable.....	4,000 00
Contingent commissions, etc.....	31 81
Other liabilities, contingent expense.....	5,000 00
TOTAL LIABILITIES, except capital.....	\$9,031 81
CAPITAL PAID UP.....	200,000 00
NET SURPLUS	298,668 36
TOTAL	\$507,700 17

GENERAL REVIEW.

HISTORY.—This company began business in August, 1915, with \$200,000 capital paid in at par, \$50 per share. It succeeded the Harmonia Mutual Fire Insurance Co., which had been in operation since 1877. The stock was oversubscribed by the policyholders, and therefore the allotment was made to them under the supervision and direction of the New York Insurance Department, with scrupulous regard to the rights accorded them by the statute.

The company reinsured its outstanding business in the New Hampshire Fire Insurance Company as of January 4, 1917. It continues to operate locally under a treaty arrangement with the Home Insurance Company, of New York, as of August 31, 1918, all risks being automatically reinsured in that company as written.

MANAGEMENT AND REPUTATION.—The company bears a good reputation. It reports no net premium income, reinsuring all its business, receiving a commission on the business written. It is making gains under this plan, adding to its surplus each year.

The stock is closely held; on December 31, 1921, the directors owned \$138,650 of the par value of its capital stock of \$200,000.

The mortgage loans are secured by Buffalo real estate, valued at over twice the amount loaned.

The company's loss paying reputation is excellent.

KIND OF INSURANCE WRITTEN.—Fire.

DIVIDENDS.—In 1918 it paid a dividend of 5%.

OFFICERS.—President, John H. Knepper; first vice-president, John Honecker; second vice-president, Geo. A. Herner; secretary, William O. Weimar; treasurer, Edw. D. Strebel.

DIRECTORS.—Baitz, Louis J.; Erbes, Philip; Hagmann, Gottlieb; Herner, George A.; Hoeckh, John G.; Honecker, Christ; Honecker, John; Kleindinst, George; Knepper, John H.; Miller, George; Rounds, David D.; Speidel, Balthaser; Strebel, Edward D.; Weimar, Wm. O.; Woltz, Charles P.

STOCKHOLDERS' ANNUAL MEETING.—Third Friday in January.

TERRITORY.—Licensed in New York only.

INCOME, 1921.

Fire: Gross premiums, \$18,473.57; reinsurance, \$15,107.28; return premiums.....	\$3,366 29
Interest, etc.	23,984 79
Commission on reinsurance.....	5,992 28
Other income	6,996 26
TOTAL INCOME	\$36,973 33

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$5,435.89; reinsurance, \$5,435.89.	
Underwriting expenses	\$9,502 62
Gross loss on sale of bonds.....	137 00
TOTAL DISBURSEMENTS.	\$9,639 62

UNDERWRITING EXHIBIT, 1921.—Loss from underwriting profit and loss items, \$6,120.68.

Underwriting expenses incurred during 1921, \$9,476.94.

Loss from underwriting during 1921, \$3,356.26.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$24,123.27; profit on investments during 1921, \$6,996.26; total, \$31,119.53.

Loss on investments during 1921, \$137.

Gain from investments during 1921, \$30,982.53.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$30,982.53.

Loss from underwriting, \$3,356.26.

Surplus, December 31, 1920, \$271,042.09; increase, \$27,026.27; surplus, December 31, 1921, \$298,668.36.

HARTFORD FIRE INSURANCE COMPANY,

690 Asylum Avenue, Hartford, Conn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$3,998 000 00
Mortgage loans on real estate	697,750 00
Interest due and accrued thereon	6,630 07
Loans on collateral security	14,500 00
Interest due and accrued thereon	265 62
Bonds and stocks owned	38,437,495 74

Interest due and accrued thereon	431,719 44
Cash in banks and office	4,286,342 13
Agents' balances not over three months due ..	8,109,494 27
Bills receivable	117,979 30
Reinsurance due on losses paid	70,908 82

TOTAL ADMITTED ASSETS\$56,171,085 44

LIABILITIES, DECEMBER 31, 1921

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Other Lines.	Totals.
Total	\$1,756,206 00	\$379,539 26	\$617,803 15	\$4,824 28	\$35,464 21	\$6,699 65	\$28,408 93	\$159,480 47	\$6,039,426 62
Reinsurance	1,191,477 48	118,069 52			1,424 97		2,786 50	17,544 00	1,331,332 47
Net unpaid claims...	3,564,729 21	261,439 74	617,803 15	4,824 28	84,039 24	6,699 65	25,622 43	141,936 47	4,707,064 15
Unearned premiums			\$32,044,680 15						
Salaries, rents, etc.			100,000 00						
Estimated taxes hereafter payable			1,000,000 00						
Contingent commissions, etc.			50,458 33						
Special reserve			1,000,000 00						
Other liabilities			541 67						
TOTAL LIABILITIES, except capital..									\$38,911,774 30
CAPITAL PAID UP									4,000,000 00
NET SURPLUS									13,259,311 14
TOTAL									\$56,171,085 44

GENERAL REVIEW.

HISTORY.—This company began business in August, 1810, with \$150,000 paid-in capital. The par value of the stock is \$100 per share. In 1854 the capital was increased to \$300,000; in 1857 to \$500,000 by subscriptions, and in 1864 to \$1,000,000 by a stock dividend of \$500,000. In 1871 it was reduced to \$500,000, and in the same year was increased to \$1,000,000 by subscription. In 1877 it was increased to \$1,250,000 by a stock dividend of \$250,000, and in 1906 to \$2,000,000 by subscription.

The company sustained a net loss of \$6,766,937 in the San Francisco conflagration (which was but 52.31% of the previous year's income), including claims under policies of the New York Underwriters Agency, a separate department of the company, writing independent lines. To offset these losses the company issued \$750,000 additional stock at 500%, making the paid-in capital \$2,000,000, and adding \$3,000,000 to surplus. Thus \$3,750,000 were added to the company's resources during 1906.

During 1919 the capital was increased to \$4,000,000 by the issuance of 20,000 additional shares, par value \$100. The new stock was sold at \$150 per share, thereby adding \$1,000,000 to surplus.

At a special meeting of the stockholders March 8, 1922, the capital was increased to \$8,000,000, the additional \$4,000,000 to be sold at par, and to be paid in by October 1, 1922.

One department of this company is styled "New York Underwriters Agency." This department, 100 William street, New York, maintains a separate system of local agencies throughout the United States and Canada, and issues "Hartford" policies through such local agencies.

Interests identified with this company control the Hartford Accident and Indemnity Company, which began business in 1913, the Hartford Live Stock Insurance Company, the Citizens Insurance Company of Missouri, and the Twin City Fire Insurance Company of Minneapolis, Minn., control of which was secured in 1920. These companies are operated in close co-operation with this company.

This company also has participating agreements with the Northwestern Fire and Marine Insurance Company, of

Minneapolis, Minn., and the Henry Clay Fire Insurance Company of Lexington Kentucky.

In 1921 the same interests secured control of the London Mutual Fire Insurance Company, of Toronto, Canada.

MANAGEMENT AND REPUTATION.—The underwriting policy of the company has been conservative and successful. It has made steady progress, and ranks as one of the leading companies of the country. Its directors are substantial and of high business standing. Its directors owned at the end of 1921, \$165,800, par value, of the \$4,000,000 capital stock.

The marine department, both ocean and inland, is in charge of Chubb & Son, New York City, who are in excellent standing, and who act as United States managers for several large foreign marine insurance companies.

The company's loss paying record is excellent under all conditions. It carefully limits its conflagration liability in large cities, its business in the principal ones being of conservative volume in proportion to its size.

Besides its capital and surplus, the company has set aside a special reserve of \$1,000,000. The volume of business written appears large in proportion to the company's capital and surplus, but it is widely distributed, being produced by a very large agency force. The new capital being paid in (referred to above) will increase the proportion of surplus to policyholders compared to premium volume. In 1920 the company very greatly increased its unearned premium reserve, which operated to make an underwriting loss and a reduction in surplus. In 1921 both the loss and expense ratios increased somewhat and the company had a moderate underwriting loss.

Its expenses of operation have been low and its average loss ratio normal.

Its investments are excellent. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The items of real estate include the company's previous Home Office at the corner of Trumbull and Pearl streets, a well-located brick and granite building, and also new modern Home Office buildings on Asylum avenue.

HARTFORD FIRE INSURANCE COMPANY — *Continued.*

The mortgage loans are nearly all upon improved property and well secured.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, war risk, tornado, sprinkler leakage, hail, automobile, tourists' baggage, registered mail and explosion insurance.

It also writes with the Hartford Accident and Indemnity Company and the Hartford Live Stock Insurance Company, both of which it controls, policies covering mortality on live stock. It assumes the fire, tornado, lightning and transportation hazards, and the Hartford Accident and Indemnity Company or the Hartford Live Stock Insurance Company assumes the hazards of disease, accidental death, etc.

TERRITORY.—It is licensed to operate in all the States and Territories except Guam and the Philippine Islands. It also operates in Canada and Cuba.

DIVIDENDS.—In recent years it has paid dividends as follows: 1900 to 1902, inc., 32%; 1903 and 1904, 35%;

1905, 40%; 1906, 35%; 1907, 23%; 1908, 30%; 1909, 32½%; 1910, 40%; 1911 and 1912, 35%; 1913 to 1919, inc., 40%; 1920 and 1921, 30%.

OFFICERS.—President, R. M. Bissell; vice-presidents, James Wyper, Fred'k C. White and S. E. Locke; secretary and treasurer, D. J. Glazier; assistant secretaries, Thos. H. Scotland, Fred'k C. Moore, G. A. Russell and C. S. Kremer.

DIRECTORS.—

Bissell, R. M., president Hartford Fire Insurance Company.

Chase, Charles E., chairman Board of Directors.

Ferguson, Samuel, vice-president Hartford Electric Light Company.

Gale, Philip B., president Standard Screw Company.

Goodwin, Walter L., capitalist.

Robinson, H. S., president Connecticut Mutual Life Insurance Company.

Stevenson, George S.,

Whaples, Meigs H., president Connecticut Trust and Safe Deposit Company.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

DEPARTMENTS.—Western Department, Chicago, Ill., Dugan & Carr, General Agents.

Pacific Department, San Francisco, Cal., Dixwell Hewitt, General Agent.

Southern Department, Atlanta, Ga., W. R. Prescott, General Agent.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Classes.	Totals.
Gross premiums	\$47,977,527	\$1,272,389	\$3,778,707	\$799,425	\$1,661,480	\$2,298,884	\$207,632	\$1,030,197	\$59,026,246
Reinsurance	7,640,158	524,676	5,068	12,496	127,806	54,368	14,550	187,306	8,536,425
Return premiums	8,527,648	145,028	887,720	42,230	251,089	44,681	61,232	171,230	10,131,520
Net premiums	31,809,720	602,684	2,885,928	744,068	1,281,982	2,199,835	181,790	701,000	40,358,300
Losses to prms. writ'n	52.1	72.9	69.1	29.1	31.5	79.0	30.6	198.6	
Interest, etc.			\$2,096,110	57					
Other income			7,853	82					
Stock received by reorganization			33,000	00					
					Increase by adjustment in book value of bonds			114,519	00
					TOTAL INCOME			\$42,609,783	77

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Classes.	Totals.	
Gross amount paid for losses.....	\$22,450,521 74	\$713,042 07	\$2,053,166 66	\$387,644 56	\$437,169 57	\$1,862,190 66	\$52,894 76	\$1,458,412 91	\$29,414,542 93	
Reinsurance	5,689,221 02	184,207 23		5,336 16	31,985 25	122,135 30	7,254 23	55,468 32	6,095,607 51	
Salvage	182,961 65	89,539 40	58,087 13	165,744 65	800 62	1,253 24	4,706 83	9,067 56	512,221 88	
Net amt. paid policy- holders for losses..	16,578,339 07	439,295 44	1,995,079 53	216,563 75	404,383 70	1,738,802 12	40,373 70	1,393,876 73	22,806,714 04	
Underwriting expenses.			\$17,825,921 40		Decrease by adjustment in book value of					
Dividends to stockholders			1,200,000 00		real estate and bonds					245,761 90
Loss on sale or maturity of bonds and stocks					Other disbursements					237,247 95
			117,267 47		TOTAL DISBURSEMENTS					\$42,432,912 76

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 57.6%; underwriting expenses, 44.2%; underwriting loss, 2.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 59.9%; expenses incurred, 42.4%; underwriting loss, 2.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$3,191,436,452; ocean marine, \$9,555,800; motor vehicle, \$226,949,177; inland nav. and trans., \$5,317,429; tornado, etc., \$318,977,639; sprinkler leakage, \$32,178,143; riot, etc., \$70,903,534; rain and flood, \$2,074,642; net risks in force on business effective prior to January 1, 1921, \$2,776,931,287; net premiums in force on business on and after January 1, 1921, fire, \$32,-

283,181; ocean marine, \$43,001; motor vehicle, \$2,367,397; inland nav. and trans., \$140,588; tornado, etc., \$1,378,439; sprinkler leakage, \$144,177; riot, etc., \$149,160; rain and flood, \$18,825; net premiums in force on business effective prior to January 1, 1921, \$25,073,917.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$38,797,958.59; loss from underwriting profit and loss items, \$33,237.22; total, \$38,764,721.37.

Losses incurred during 1921, \$23,257,009.92; underwriting expenses incurred during 1921, \$16,449,457.02; total, \$39,707,066.94.

Loss from underwriting during 1921, \$942,345.57.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned dur-

Surplus, December 31, 1920, \$13,158,288.53; increase, \$101,022.61; surplus, December 31, 1921, \$13,259,311.14.

This company had not responded to our requests for statement and information showing their operations for the year 1921, and financial condition at close of same, at the time of going to press with these reports. The information given above is compiled from statements previously made to us.

The organization expenses were high, but the company

HAWKEYE SECURITIES FIRE INSURANCE COMPANY — *Continued.*

business prior to January 1, 1921, \$15,951,070; net premiums in force on business on and after January 1, 1921, fire, \$253,768.89; motor vehicle, \$4,472.50; tornado, etc., \$21,756.79; sprinkler leakage, \$135.11; riot, etc., \$445.33, net premiums in force on business effective prior to January 1, 1921, \$225,171.39.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$751,210.90; gain from underwriting profit and loss items, \$1,321.34; total, \$752,532.24.

Losses incurred during 1921, \$386,138.50; underwriting expenses incurred during 1921, \$411,574.46; total, \$797,712.96.

Loss from underwriting during 1921, \$45,180.72.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$87,518.61.

Loss on investments during 1921, \$642.01; investment expenses incurred during 1921, \$2,182.76; total, \$2,824.77.

Gain from investments during 1921, \$84,693.84.

GAIN AND LOSS EXHIBIT, 1921,—Gain from investments, \$84,693.84.

Loss from underwriting, \$45,180.72.

Surplus, December 31, 1920, \$486,132.46; increase, \$39,513.12; surplus, December 31, 1921, \$525,645.58.

HENRY CLAY FIRE INSURANCE COMPANY,
Lexington, Ky.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$500 00
Mortgage loans on real estate	337,094 42
Interest due and accrued thereon	4,528 53
Loans on collateral security	8,329 40
Interest due and accrued thereon.....	125 20
Bonds and stocks owned	384,975 33
Interest due and accrued thereon	5,580 15
Cash in banks and office	57,045 69
Agents' balances not over three months due.	239,673 93
Div. assets on bank stocks	448 00
State, county and city warrants.....	81,446 61
Int. ac. on State, Co. & City Warrants, \$2,073.92; on bank deposits, \$464.05.....	2,537 97

TOTAL ADMITTED ASSETS \$1,122,283 23

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$278,103.73; reinsurance, \$107,970.14; net unpaid claims.	\$170,133 59
Tornado, \$3,805.85; reinsurance, \$12.00; net unpaid claims.	3,793 85
TOTALS, \$281,909.58; reinsurance, \$107,982.14; net unpaid claims.....	173,927 44
Salaries, rents, etc.	500 00
Estimated taxes hereafter payable	19,000 00
Contingent commissions, etc	16,301 39
Funds held under reinsurance treaties	320,164 79

TOTAL LIABILITIES, except capital.	\$529,893 62
CAPITAL PAID UP	450,000 00
NET SURPLUS	142,389 61

TOTAL \$1,122,283 23

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Kentucky on March 1, 1910, with an authorized capital of \$200,000, later increased to \$500,000. The par value of its stock is \$10 per share.

It began business July 14, 1910, with \$55,000 capital and \$72,546.88 surplus paid in. The amounts subsequently paid into capital and surplus accounts were as follows: 1911, capital, \$26,420, surplus, \$56,250; 1912, capital \$42,410, surplus, \$40,926.79; 1913, capital, \$38,780; surplus, \$79,850.23; 1914, capital, \$137,390, surplus, \$165,691.91. This made the paid-in capital at the end of 1914, \$300,000.

In 1912 it purchased the plant and charter of the Louisville Insurance Company, and in November, 1913, absorbed the United American Fire Insurance Company of Frankfort, Ky.

On February 1, 1915, it absorbed the Great Southern Fire Insurance Company of Lyndon, Ky. Stock of this company was substituted for that of the Great Southern and thus the paid-in capital was increased to \$450,000. The surplus collected in 1915 amounted to \$61,360.06.

All of the outstanding business of the Great Southern was reinsured by this company. The Kentucky plant of the Great Southern, consisting of about 130 agencies, was conserved by the issuance of an underwriters policy en-

titled, "Treaty Underwriters," guaranteed by the Henry Clay and issued in Kentucky only.

The entire business of the company outstanding on December 31, 1921 was reinsured in the Hartford Fire Insurance Company, of Hartford, Conn., and it is understood that a continuing reinsurance, or working agreement has been made between these two companies, the details of which had not been furnished to us at the time of going to press with these reports.

MANAGEMENT AND REPUTATION.—Claude F. Snyder, the manager of the company, is an experienced insurance man, having formerly been identified, as State Agent, at different times with the Orient, Thuringia and Manchester insurance companies, and the Insurance Company of North America, in the States of Illinois, Indiana, Missouri, Iowa, Kentucky, Tennessee and Arkansas. He was secretary of the Kentucky and Tennessee Board of Fire Underwriters for five years, and was with the local and general offices of the Liverpool and London and Globe Insurance Companies, in Chicago, for four years.

The directors of the company are substantial Kentucky business men. They owned \$35,075 of its capital stock of \$450,000 capital stock at the end of 1921.

The company writes tobacco hail insurance on which no reserve is required at the end of the year. The net hail premiums written in 1919 amounted to \$100,507.93, and the

HENRY CLAY FIRE INSURANCE COMPANY—Continued.

net hail losses incurred were \$23,892.52. In 1920 the net hail premiums were \$69,746.72, and losses \$30,415.16, and in 1921 the premiums in this class were \$12,625.89, and losses \$3,029.28. The volume of business transacted is conservative.

In 1918 and 1919 a good underwriting profit was made.

The company's loss ratio and expense of operation in 1918 and 1919 were low. In 1920 the expense ratio was somewhat higher, the unearned premiums increased considerably, and the company had an underwriting loss. The losses were above normal in 1921, and there was a moderate underwriting loss. To account for the absence of unearned premium liability it will be noted above that the outstanding risks were reinsured.

Its loss paying reputation is excellent.

The company's investments are of good character. The security valuations used are those fixed by the Convention of Insurance Commissioners. The mortgage loans are secured by property, mostly in Kentucky, valued at over twice the amount loaned.

AFFILIATIONS.—Eastern Union, Western Union, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, hail and tornado insurance.

TERRITORY.—It is licensed in Ariz., Cal., Colo., Ill., Ind., Iowa, Ky., Mass., Mich., Mont., N. J., N. Y., Ohio, Ore., Pa., Tenn., Wash., Wis. and Wyo.

DIVIDENDS.—It paid dividends of \$20,000 in 1913 and \$45,000 in 1914; 1915, 1916 and 1917, none; 1918, 3%; 1919, none; 1920 and 1921, 6%: total dividends paid since organization, \$151,389.

OFFICERS.—President, H. M. Froman; vice-president and treasurer, J. L. Watkins; secretary, F. G. Stilz.

DIRECTORS.—Brock, W. B., Lexington, Ky., insurance.

Cramer, J. G. Lexington, Ky., Phoenix hotel manager.

Dorman, J. R., High Bridge, Ky., vice-president and general manager American Stone Ballast Co.

Dorsey, L. L., Anchorage, Ky., farmer.

Durham, J. R., Springfield, Ky., farmer.

Fisher, F. M., Paducah, Ky., president Ohio Valley F. & M. Ins. Co.

Froman, H. M., Lexington, Ky., farmer.

Gaines, P. B., Carrollton, Ky., farmer.

Gaines, W. A., Burlington, Ky., farmer.

Gooding, L. P., Lexington, Ky., hardware.

Haas, Adam C., Newport, Ky., insurance.

Hornsby, T. L., Eminence, Ky., farmer.

Letterlee, J. L., Harrods Creek, Ky., farmer.

Marshall, Louis, Versailles, Ky., cashier Woodford Bank & Trust Co.,

McGregor, T. B. Frankfort, Ky., lawyer.

Morris, C. H., Frankfort, Ky., lawyer.

O'Rear, E. C., Frankfort, Ky., lawyer.

Scott, J. T., physician, Williamstown, Ky.

Skiles, H. G., Bardstown, Ky., banker.

Smith, V. P., Somerset, Ky., lawyer.

Snyder, C. F., Lexington, Ky., insurance.

Stilz, F. G. cashier Bank of Commerce, Lexington Ky.

Walton, Matthew, Lexington, Ky., lawyer.

Watkins, J. L., Lexington, Ky., hardware.

Young, E. W., Shelbyville, Ky., farmer.

STOCKHOLDERS' ANNUAL MEETING.—Last Thursday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,026,346 08				\$30,800 84	\$13,697 37			\$1,071,344 29
Reinsurance	133,247 67				5,505 46	454 18			139,207 31
Return premiums....	250,257 24				5,089 52	617 30			226,544 06
Net premiums	643,341 17				19,225 86	12,625 89			675,592 92
Losses to prems. writ'n	61.1				31.0	23.9			
Interest, etc.			\$50,252 46						
Div. unpaid			11 40						
Borrowed money.			15,000 00						
					F'r. Agents sal. previous charged off				8,671 08
					Gross profit on sale or mat. of bonds				1,825 10
					TOTAL INCOME				\$751,352 96

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$622,672 92				\$7,404 66	\$3,029 23			\$633,106 86
Reinsurance	226,291 14				1,302 05				227,593 19
Salvage	3,147 55								3,147 55
Net amt. paid policy holders for losses..	393,234 23				6,102 61	3,029 28			402,366 12
Underwriting expenses			\$328,928 00						
Dividends to stockholders			27,000 00						
Borrowed money			15,000 00						
Int. on borrowed money			2,300 00						
Gross loss on sale or mat. of bonds and stocks			1,810 31						
					Agents bal. charged off				14,603 72
					Gross decrease on sale or mat. of bonds and stocks				21,000 00
					Other disbursements				1,018 00
					TOTAL DISBURSEMENTS				\$811,956 15

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 72.1%; underwriting expenses, 48.6%: underwriting loss, 6.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred: 62.5%; expenses incurred, 43.7%: underwriting loss, 5.9%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$779,722.39; gain from underwriting profit and loss items, \$2,589.30; total, \$782,311.69.

Losses incurred during 1921, \$487,719.25; underwriting expenses incurred during 1921, \$341,229.39; total, \$828,948.64.

Loss from underwriting during 1921, \$46,636.95.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$46,233.64; profit on investments during 1921, \$10,528.25; total, \$56,761.89.

Loss on investments during 1921, \$25,061.81; investment expenses incurred during 1921, \$1,018.00; total, \$26,079.81. Gain from investments during 1921, \$30,682.08.

GAIN AND LOSS EXHIBIT, 1921.—Gains from investments, \$30,682.08.

Surplus, December 31, 1920, \$185,344.48; decrease, \$42,954.87; surplus, December 31, 1921, \$142,389.61.

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HOME FIRE AND MARINE INSURANCE COMPANY — *Continued.*

DEPARTMENTS AND GENERAL AGENTS.—

Eastern Department—Edward T. Cairns, Boston, manager.

Western Department—W. A. Chapman, Chicago, manager.

Southern Department—Edgar T. Gentry, Atlanta, manager.

Atlantic Marine Department—Charles R. Page, New York, manager.

European Marine Agency—Joseph Hadley, New York, agent.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premium.....	\$2,846,219 87	\$308,934 31	\$1,519,976 18	\$83,219 95	\$27,836 12	\$413 97	\$1,702 75	\$4,963 61	\$4,793,271 76
Reinsurance	780,474 03	94,066 35	846,386 10	15,525 99	5,336 72	77 76	405 76	748 21	1,543,020 92
Return premiums.....	735,071 51	87,631 38	846,453 54	44,237 97	6,551 70	110 48	960 48	2,381 91	1,524,290 06
Net premiums.....	1,329,774 33	127,236 58	227,131 54	23,455 99	15,947 61	225 73	327 51	1,358 49	1,725,960 78
Losses to prms writ'n	51.2	160.5	137.0	281.9	9.6		48.3		
Interest, etc.			\$108,796 93						
Other income			4 48						
					TOTAL INCOME				\$1,834,762 19

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,282,942 14	\$580,026 79	\$871,539 26	\$231,968 00	\$1,924 55		\$310 58		\$2,968,711 32
Reinsurance	546,906 12	367,995 09	530,747 42	164,401 40	249 41		152 48		1,610,451 92
Salvage	15,021 59	7,786 93	29,544 66	1,426 88	136 26				53,915 32
Net amt. paid policy-holders for losses..	721,014 43	204,244 77	311,247 18	66,140 72	1,538 88		158 10		1,304,344 08
Underwriting expenses.			\$883,453 95						
Other disbursements			2,877 71						
					TOTAL DISBURSEMENTS				\$2,190,675 74

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 56.9%; underwriting expenses, 51.2%; underwriting loss, 5.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 55.9%; expenses incurred, 49.8%; underwriting loss, 5.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$135,029,903; ocean marine, \$3,162,749; motor vehicle, \$6,936,518; inland nav. and trans., \$2,569,371; tornado, etc., \$4,155,659; hail, \$163,750; sprinkler leakage, \$299,289; riot, etc., \$1,204,700; net risks in force on business effective prior to January 1, 1921, \$89,026,009; net premiums in force on business on and after January 1, 1921, fire, \$1,317,665; ocean marine, \$51,949; motor vehicle, \$205,679; inland nav. and trans., \$17,171; tornado, \$16,293; hail, \$214; sprinkler leakage, \$948; riot, etc., \$2,890; net premiums in force on business effective prior to January 1, 1921, \$915,298.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$1,756,769.13; gain from underwriting profit and loss items, \$1,671.16; total, \$1,758,440.29.

Losses incurred during 1921, \$981,562.47; underwriting expenses incurred during 1921, \$875,005.98; total, \$1,856,568.45.

Loss from underwriting during 1921, \$98,128.16.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$108,373.47.

Loss on investments during 1921, \$2,097.55; investment expenses incurred during 1921, \$2,442.40; total, \$4,539.95.

Gain from investments during 1921, \$103,833.52.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$103,833.52.

Loss from underwriting, \$98,128.16.

Surplus, December 31, 1920, \$329,261.20; increase, \$5,705.36; surplus, December 31, 1921, \$334,966.56.

HOME FIRE INSURANCE COMPANY,

Southern Trust Bldg., Little Rock, Ark.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$49,000 00
Interest due and accrued thereon.....	429 96
Bonds and stocks owned.....	948,063 66
Cash in banks and office.....	205,769 17
Agents' balances not over three months due.	125,881 10
Bills receivable taken for fire risks.....	747 62

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$58,096.30;	
reinsurance, \$11,294.35; net unpaid claims.	\$40,081 95
Unearned premiums.....	431,029 84
Dividends to stockholders unpaid.....	82,450 57
Estimated taxes hereafter payable.....	10,505 51
Funds held under reinsurance treaties.....	50,000 00
Estimated expenses of investigation and adjustment of losses.....	504 04

TOTAL LIABILITIES, except capital..	\$621,291 91
CAPITAL PAID UP.....	350,000 00
NET SURPLUS	358,599 60

TOTAL ADMITTED ASSETS..... \$1,329,891 51

TOTAL..... \$1,329,891 51

HOME FIRE INSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

HISTORY.—This company began business in February, 1905, with \$50,000 paid-in capital. The same interests control and operate the Home Life and Accident Company, of Fordyce.

Early in 1907 its capital stock was increased from \$50,000 to \$100,000, and \$75,000 additional surplus paid in. Early in 1908 a stock dividend of \$100,000 was declared, increasing the capital to \$200,000. On December 31, 1908, the Standard Fire Insurance Company of Fordyce (capital \$100,000) (which absorbed the Mercantile Fire of Little Rock early in 1908), was merged with this company. Just prior to this merger \$50,000 of stock of the Home Fire was retired and its stockholders contributed \$40,000 so that its surplus would equal that of the Standard. The capital of this company was later increased to \$250,000.

In April, 1912, the company reduced its capital stock from \$250,000 to \$100,000, and at the same time reduced its surplus to \$100,000, and in making the latter reduction paid a special dividend of \$73,377, in addition to a regular dividend of \$17,500. In 1919 it increased its capital by stock dividend to \$200,000. In 1920 the capital was increased to \$300,000 by a stock dividend of \$100,000.

In 1921 the paid-in capital was increased to \$350,000 by a stock dividend of \$50,000.

The par value of its stock is \$25 per share.

It issues two forms of participating policies, the Lumber Underwriters of the Home Fire, and the Merchants Underwriters of the Home Fire. These are issued on the inter-insurance plan, the policyholders sharing in the profits. The company guarantees the policy and receives 15% commission on the earned premium, and 15% contingent, after deducting losses and expenses, in the case of the Lumber Underwriters. It receives 25% to cover expenses on the business of the Merchants Underwriters.

In the latter part of 1921 the interests in control of this company secured control of Lee Blakemore, Inc., of Chicago, Ill., the attorney in fact of the Manufacturing Wood Workers Underwriters, an inter-insurance exchange organized in 1909. That Inter-insurance Exchange has discontinued and the business is being absorbed by the "Lumber Underwriters" of The Home Fire Insurance Company, of which Banks-Blakemore Company, Inc., is now manager. In consideration of an agreement made in taking over this business the Inter-Insurance Exchange deposited \$50,000 with the Home Fire Insurance Company.

MANAGEMENT AND REPUTATION.—The officers of the company are experience insurance men, being the two mem-

bers of the local agency firm of A. B. Banks & Co., which firm controls the company.

The stock of the company is very closely held. On December 31, 1921, the directors owned all of its capital stock of \$350,000.

Its business is largely insurance on lumber risks. It writes some lumber business in States where it is not regularly licensed, through the Lumber Insurers General Agency, 43 Cedar street, New York. It also writes some business on the Pacific Coast through J. H. DeVeve, Seattle, Washington.

The company is in good repute concerning its general treatment of loss claims. It writes a moderate volume of business in proportion to its capital and surplus. The company's expense ratio is very low, and the average loss ratio, considering the class of business written, has not been excessive but has been rather high for the past three years.

In 1920 it had an underwriting loss of \$28,270.25, and paid a dividend to policyholders of \$31,377.37, a stock dividend of \$100,000, and a regular dividend to stockholders of \$20,000. The gains from investments offset these items. In 1921 it made an underwriting profit of \$38,225.05, increased its reserve for unpaid dividends to stockholders \$30,156.33, and paid \$91,156.67 dividends to policyholders. Its surplus increased \$50,860.84 in 1921.

The investments of the company consist chiefly of local industrial and bank stocks.

KINDS OF INSURANCE WRITTEN.—Fire, automobile and tornado insurance.

TERRITORY.—It is licensed only in Arkansas and Louisiana.

DIVIDENDS.—It has paid dividends to stockholders of 10% annually since organization. In 1912 a special dividend of \$73,377 was paid. In 1919 a stock dividend of 100% or \$100,000 and a cash dividend of \$10,000 was paid in 1920. In 1921 a stock dividend of \$50,000 and a cash dividend of \$30,000 was paid.

OFFICERS.—President, A. B. Banks; vice-presidents John R. Hampton and Vann M. Howell; secretary and treasurer, C. D. Kenesson; assistant secretary, J. F. Foreyth.

DIRECTORS.—

Banks, A. B., president of company.

Hampton, John R., vice-president of company.

Holmes, E. F.

Howell, Vann M., vice-president of company.

Kenesson, C. D., secretary and treasurer of company.

STOCKHOLDERS' ANNUAL MEETING.—April 27.

GENERAL AGENTS.—A. B. Banks & Co., Little Rock, Ark.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,020,151 12		\$1,337 90		\$33,082 85				\$1,054,571 93
Reinsurance	79,444 98								79,444 98
Return premiums.....	234,228 57		134 03		5,677 12				240,039 72
Net premiums.....	706,477 57		1,203 93		27,405 73				735,087 23
Losses to prms. writ'n	58.4		248.5		2.4				
Interest, etc.			\$58,538 68						
Increase in liabilities during the year on account of reinsurance treaties.....			50,000 00						10,996 88
Profit on sale or maturity of bonds and stocks			19,527 32						38 93
									TOTAL INCOME.....
									\$874,189 02

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$438,238 78		\$2,992 13		\$664 55				\$441,895 46
Reinsurance	25,846 10								25,846 10
Salvage	1 50								1 50
Net amt. paid policyholders for losses..	412,391 18		2,992 13		664 55				416,047 86

HOME FIRE INSURANCE COMPANY — *Continued.*

Underwriting expenses	\$196,239 98	Loss on sale or maturity of stocks	9,810 38
Dividends to stockholders	80,000 00	Other disbursements	4,839 22
Dividends paid to policyholders	11,156 67		
Agents' balances charged off	2,527 24	TOTAL DISBURSEMENTS	\$720,621 35

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 53.2%; underwriting expenses, 26.7%; underwriting profit, 5.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 61.4%; expenses incurred, 32.3%; underwriting profit, 60.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$36,851,642; motor vehicle, \$64,420; tornado, etc., \$6,405,157; net risks in force on business effective prior to January 1, 1921, \$5,355,855; net premiums in force on business on and after January 1, 1921, fire, \$684,649; motor vehicle, \$1,252; tornado, etc., \$27,537; net premiums in force on business effective prior to January 1, 1921, \$107,066.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$637,087.51; gain from underwriting profit and loss items, \$1,327.11; total, \$635,760.40.

Losses incurred during 1921, \$391,355.73; underwriting

expenses incurred during 1921, \$206,179.02; total, \$597,534.75.

Gain from underwriting during 1921, \$38,225.65.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$56,038.63; profit on investments during 1921, \$95,700.27; total, \$151,738.90.

Loss on investments during 1921, \$9,810.38; investment expenses incurred during 1921, \$4,839.22; total, \$14,649.60. Gain from investments during 1921, \$137,089.30.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$38,225.65; investments, \$137,089.30; total, \$175,314.95.

Losses: Other sources, \$3,141.11; increase in reserve for dividends to policyholders, \$30,156.33; dividends, \$91,156.67; total, \$124,454.11.

Surplus, December 31, 1920, \$307,738.76; increase, \$50,860.84; surplus, December 31, 1921, \$358,599.60.

HOME FIRE INSURANCE CORPORATION OF VIRGINIA,

36 East Queen Street, Hampton, Va.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$9,700 00
Interest due and accrued thereon	424.80
Loans on collateral security	11,090 00
Interest due and accrued thereon	313.72
Bonds and stocks owned	92,164 12
Interest due and accrued thereon	1,408 89
Cash in banks and office	3,500 26
Agents' balances not over three months due	8,062 75

TOTAL ADMITTED ASSETS \$126,664 54

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$30,556 27
Estimated taxes hereafter payable	782.76
Funds held under reinsurance treaties	3,486 24
TOTAL LIABILITIES, except capital	\$34,825 27
CAPITAL PAID UP	53,250 00
NET SURPLUS	38,589 27

TOTAL \$126,664 54

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Virginia, July 1, 1905, with \$100,000 authorized capital, of which \$15,975 had been paid in on December 31, 1914.

During 1915 the capital was increased to \$34,080 by a stock dividend of \$18,105; in 1916 to \$43,132.50 by a stock dividend of \$9,052.50, and in 1917 to \$52,185 by a stock dividend of \$9,052.50. In 1918 the capital was increased to \$53,250 by a stock dividend of \$1,065.

MANAGEMENT AND REPUTATION.—The company is under experienced management and, though small, is reputable, and has made progress. The volume of business transacted is conservative.

Its secretary is in local business and general agent for the Girard Fire Insurance Company of Philadelphia, and is an experienced insurance man. The directorate includes a number of bankers and prominent business men, who control the company.

Its expense ratio is above the average, but its loss ratio is very moderate.

Its loss paying reputation is excellent.

AFFILIATION.—Southeastern Underwriters Association.

KIND OF INSURANCE WRITTEN.—Fire Insurance.

TERRITORY.—Its operations are confined to Eastern Virginia.

DIVIDENDS.—1915, a stock dividend of \$18,105; 1916 and 1917, stock dividends of \$9,052.50 each year. In 1918 it paid a cash dividend of \$3,195, and a stock dividend of \$1,065. In 1919, 1920 and 1921 it paid a cash dividend of \$4,260.

OFFICERS.—President, J. T. Lee; vice-president, N. S. Groome; secretary, H. W. Saunders.

DIRECTORS.—

Baldwin, W. B., insurance, Norfolk, Va.

Booker, H. R., president Merchants National Bank, Hampton, Va.

Darling, F. W., vice-president Bank of Hampton, Hampton, Va.

Groome, N. S., president Bank of Hampton, Hampton, Va.

Hewins, Chas. H., oyster dealer, Hampton, Va.

Holt, H. H., clerk of courts.

Hope, Dr. J. W., director Merchants National Bank, Hampton, Va.

Hunt, Geo. E., Mathews, Va.

Johnson, David, Hampton, Va.

Lee, J. T., merchant and director of Bank of Hampton, Old Point, Va.

Ransome, A. T., merchant, Hampton, Va.

Rees, S. C., cashier, Bank of Phoebus, Phoebus, Va.

Richardson, W. W., merchant and director Bank of Hampton, Hampton, Va.

HOME FIRE INSURANCE CORPORATION OF VIRGINIA—Continued.

Saunders, H. W., insurance, Hampton, Va.
 Tennis, E. M., president, Bank of Phoebus, Newport News, Va.
 Willet, J. A., cashier, First National Bank, Hampton, Va.
 Willis, J. M., Hampton, Va.
 Wilson, R. E., merchant, Phoebus, Va.
 Vanderslice, Dr. Geo. K., director, Bank of Phoebus, Phoebus, Va.

INCOME, 1921.

Fire, gross premiums, \$53,297.30; reinsurance, \$13,793.01; return premiums, \$8,568.10; net premiums.....	\$30,936 19
Interest, etc.....	6,305 49
Other income	33 75
TOTAL INCOME	\$37,275 43

DISBURSEMENTS, 1921.

Fire, gross amount paid for losses \$19,888.62; reinsurance, \$7,745.41; net amount paid policyholders for losses.....	\$12,143 21
--	-------------

Underwriting expenses	18,902 13
Dividends to stockholders.....	4,260 00

TOTAL DISBURSEMENTS \$35,305 34
RATIOS TO PREMIUMS WRITTEN.—Losses paid, 39.2%; losses incurred, 36.4%; underwriting expenses, 61.1%; underwriting profit, 11.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 34.1%; expenses incurred, 55.1%; underwriting profit, 10.8%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$33,038.40; gain from underwriting profit and loss items, \$26.25; total, \$33,064.65.

Losses incurred during 1921, \$11,268.21; underwriting expenses incurred during 1921, \$18,220.73; total, \$29,488.94. Gain from underwriting during 1921, \$3,575.71.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$6,763.44.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$3,575.71; Investments, \$6,763.44; total, \$10,339.15.

Loss from dividends, \$4,260.00

Surplus, December 31, 1920, \$32,510.12; increase, \$6,079.15; surplus, December 31, 1921, \$38,589.27.

HOME INSURANCE COMPANY OF HAWAII, LTD..

816 Fort Street, Honolulu, Hawaii.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$96,438 06	Cash in banks and office.....	33,415 47
Interest due and accrued thereon.....	89 25	Agents' balances not over three months due.....	28,170 44
Loans on collateral security.....	68,850 00	Other admitted assets.....	4,107 35
Bonds and stocks owned, market value.....	173,950 00	TOTAL ADMITTED ASSETS.....	\$406,380 47
Interest due and accrued thereon.....	1,359 90		

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Package.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$9,828 70		\$7,060 89	2 50					\$17,139 59
Reinsurance	8,068 45		4,266 81						12,335 26
Net unpaid claims....	1,760 25		2,794 08	2 50					4,904 33
Unearned premiums: Fire, \$29,188.01; other than fire, \$26,105.95; total.....			\$55,293 96						
Estimated taxes hereafter payable.....			7,800 00						
Contingent commissions, etc.			1,800 00						
Discount on bonds (deferred earnings not amortized)			12,161 20						
Accounts payable									12,446 86
TOTAL LIABILITIES, except capital.....									\$94,306 44
CAPITAL PAID UP									150,000 00
NET SURPLUS									162,074 03
TOTAL									\$406,380 47

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the Territory of Hawaii on August 10, and began business August 15, 1911. The authorized and subscribed capital was \$100,000, \$50,000 having been paid in in cash. At a stockholders' meeting March 31, 1920, the balance of the subscribed capital of \$100,000 was called in. Later in 1920 500 additional shares of par value \$100 were sold at \$200 per share, thus increasing the paid-up capital to \$150,000 and adding \$50,000 to the surplus.

The par value of the shares is \$100.

The company states that there was no expense incurred in promoting it. Its charter provides for the writing of various classes of insurance, including fire, casualty and surety.

MANAGEMENT AND REPUTATION.—The promoter of the company, Zeno K. Myers, who was formerly treasurer and

manager, died in 1919, and was succeeded by the present incumbent of this office, Ralph E. Clark.

The company operates directly in Hawaii only, but accepts reinsurance in six States.

Commencing January 1, 1921, this company and the California Insurance Company, of San Francisco, issue and guarantee an underwriters' policy styled "California-Hawaiian Underwriters' Policy," issued in Hawaii only.

The volume of business written is small and consequently the expense of management ratio has been high. In 1921 the volume written considerably increased over that of any previous year. A general agency is maintained for all lines of insurance. The surplus is steadily increasing.

On December 31, 1921, the directors owned \$38,200, par value, of the capital stock then outstanding.

It bears a good reputation for loss settlements.

The securities owned are high grade. The company holds

HOME INSURANCE COMPANY OF HAWAII, LTD.—Continued.

44 mortgages covering properties in the residential and business districts of Honolulu.

AFFILIATION.—Pacific Coast Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, automobile, registered mail, liability and miscellaneous classes of insurance.

TERRITORY.—It operates in Hawaii only.

DIVIDENDS.—The first dividend was paid in 1917, the rate being 9%; 1918 and 1919, 12%; 1920 and 1921, 10%.

OFFICERS.—President J. A. McCandless; vice-president, A. J. Campbell; secretary, E. A. Berndt; treasurer and manager, Ralph E. Clark; assistant treasurer, M. V. Ferreira; auditor, Henry Davis Audit Co.

DIRECTORS.

Berndt, E. A., vice-president and manager W. W. Dimond & Co.

Bush, G. F., manager sales department Honolulu Iron Works, Ltd., treasurer Pacific Engineering Co., Ltd.

Campbell, A. J., capitalist.

Clark, Ralph E., treasurer and manager of company.

Eames, A. W., vice-president California Packing Corp.

Gem, Chu, principal manager Quong San Kee Co.

McInerny, W. H., president M. McInerny, Ltd.

Lowrey, F. D., vice-president Lowers & Cooke, Ltd.

McCandless, J. A., director Pacific Gas & Electric Co., California, capitalist.

Scott, John A., capitalist.

STOCKHOLDERS' ANNUAL MEETING.—January or February.

GENERAL AGENTS.

Chinese Mutual Investment Company of Hawaii, Ltd., Honolulu, T. H.

C. B. Gray, general agent, Kauai.

Mr. C. D. Lufkin, Insurance Department, Wailuku, Maui.

Security Trust Co., Ltd., Insurance Department, Hilo, Hawaii.

INCOME, 1921.

	Fire.	Accident.	Motor Vehicle.	Package.	Compensation.	Plate Glass.	Tourist Baggage.	Surety Bonds.	Totals.
Gross premiums....	\$130,588 93	\$127 00	\$109,531 59	\$763 25	.....	\$420 32	\$4 50	\$5,433 80	\$247,070 14
Reinsurance	70,332 88	102 08	35,905 05	.....	.....	.....	.....	1,200 99	107,441 00
Return premiums....	19,610 79	.....	17,164 10	.....	7 48	.....	.....	1,474 85	38,257 32
Net premiums.....	40,645 26	25 52	56,562 44	763 25	7 13	629 32	4 50	2,758 01	101,371 82
Losses to prms.writ'n	19 0	.....	40 5	33 3	.....	27 9	.....	.....	.....
Interest, etc. ....	.....	.....	\$21,977 34	.....	.....	.....	.....	.....	9,506 52
Increase in liabilities during the year....	.....	.....	15,511 05	.....	.....	.....	.....	.....	.....
Agents' balances charged off .....	.....	.....	804 83	.....	.....	.....	.....	.....	.....
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$149,171 56

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Package.	Plate Glass.	Compensation.	Sprinkler Leakage.	Riot, ex-plo, etc.	Totals.
Gross amount paid for losses.....	\$17,143 92	.....	\$50,346 18	\$254 00	\$173 32	\$12 85	.....	.....	\$87,980 27
Reinsurance	9,414 31	.....	24,719 56	.....	.....	.....	.....	.....	34,134 37
Salvage .....	.....	.....	2,731 05	.....	.....	.....	.....	.....	2,731 05
Net amt. paid policyholders for losses.	7,729 11	.....	22,895 57	254 00	173 32	12 85	.....	.....	31,064 85
Underwriting expenses. ....	.....	.....	\$58,942 97	.....	.....	.....	.....	.....	.....
Dividends to stockholders .....	.....	.....	15,000 00	.....	.....	.....	.....	.....	.....
Unpaid losses .....	.....	.....	4,804 33	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$109,899 15

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 35.4%; underwriting expenses, 58.1%; underwriting profit, 6.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 39.2%; expenses incurred, 64.5%; underwriting profit, 7.3%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$91,399.14; gain from underwriting profit and loss items, \$10,057.08; total, \$101,456.22.

Losses incurred during 1921, \$35,869.18; underwriting expenses incurred during 1921, \$58,942.97; total, \$94,812.15.

Gain from underwriting during 1921, \$6,644.07.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$21,977.34.

Investment expenses incurred during 1921, \$87.

Gain from investments during 1921, \$21,890.34.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$6,644.07; investments, \$21,890.34; non-admitted assets, \$1,823.40; total, \$30,357.81.

Losses: Increase in reserves, \$3,400; dividends, \$15,000; total, \$18,400.

Surplus, December 31, 1920, \$150,116.22; increase, \$11,957.81; surplus, December 31, 1921, \$162,074.03.

THE HOME INSURANCE COMPANY,

56 Cedar Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$63,614,979 57	Agents' balances not over three months due.	5,926,852 56
Interest due and accrued thereon.....	694,866 00	Recoverable for reinsurance on paid losses..	804,179 00
Cash in banks and office.....	4,890,674 55	TOTAL ADMITTED ASSETS.....	\$75,931,551 68

LIABILITIES, DECEMBER 31, 1921

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Other Classes.	Totals.
Total	\$4,918,913 00	\$1,202,689 00	\$958,521 00	\$809,203 23	\$101,966 00	\$2,951 00	\$13,047 00	\$552,884 00	\$8,560,177 23
Reinsurance	1,064,030 00	316,398 00	272,058 00	277,201 00	.....	.....	5,359 00	.....	1,935,050 00
Net unpaid claims....	3,854,883 00	886,291 00	686,463 00	531,999 23	101,966 00	2,951 00	7,688 00	552,884 00	6,625,127 23

THE HOME INSURANCE COMPANY — *Continued.*

Unearned premiums.	\$34,250,790 00
Salaries, rents, etc.	200,000 00
Estimated taxes hereafter payable.	1,000,000 00
Unpaid reinsurance premiums.	891,478 14

TOTAL LIABILITIES, except capital. \$42,967,383 37
CAPITAL PAID UP 12,000,000 00
NET SURPLUS 20,964,168 31
TOTAL \$75,931,551 69

GENERAL REVIEW.

HISTORY.—This company began business in April, 1853, with \$500,000 paid-in capital, which has been increased as follows: 1858 to \$600,000 by subscription; 1859 to \$1,000,000 by subscription; 1864 to \$2,000,000 by subscription; 1870 to \$2,500,000 by stock dividend; 1875 to \$3,000,000 by stock dividend, and 1913 to \$6,000,000 by stock dividend.

In 1875 the shareholders paid in an assessment on their stock of \$1,500,000.

In 1921 the paid-in capital was increased to \$12,000,000. The increase of \$6,000,000 was paid in at \$150 per share, providing additional surplus of \$3,000,000.

The par value of the stock is \$100 per share.

On May 1, 1915, this company reinsured the outstanding risks of the Franklin Fire Insurance Company of Philadelphia. A syndicate purchased control of that company and later the stock was purchased by the stockholders of the Home Insurance Company, whose officers now operate the Franklin as a separate institution.

In February, 1920, interests identified with this company purchased control of the City of New York Insurance Company, of New York City, which is operated as a separate institution under practically the same officer personnel as that of the Home.

This company issues policies in accordance with the special reserve fund and guaranty surplus law of New York, and has on deposit with the Insurance Department of New York \$3,000,000 "special reserve fund" and \$3,000,000 "guaranty surplus fund."

Besides its own policies, this company has four separate series of policies under the following titles: "Home Underwriters Agency" and "Hibernia Underwriters Agency," issued in the United States and Canada; "Nova Scotia Fire Underwriters Agency" and "Winnipeg Fire Underwriters Agency," issued only in Canada.

MANAGEMENT AND REPUTATION.—It is the largest and one of the best managed and most progressive insurance companies in the United States, and is in the highest repute because of its liberality to policyholders and agents.

The underwriting policy of the company has been liberal and successful. In 1918 and 1919 it made very large underwriting profits, besides increasing its unearned premium reserve nearly \$7,000,000 during those years. In 1920, although it had a favorable loss and expense ratio, it had an underwriting loss of \$1,796,702.67, the unearned premiums having increased about \$8,000,000. It took a heavy loss by continuing to bring its security valuations to the market value, and reduced its surplus over \$3,370,000. In 1921 it had a comparatively small underwriting loss, and it made very large gains from its investments. The surplus gained \$8,512,424.07, including the \$3,000,000 paid in by the stockholders.

It is backed by very substantial interests, and its directors are men of proved ability and high reputation. The control of the company is not closely held. The directors owned at the end of 1921, \$387,300, par value, of the company's \$12,000,000 capital stock.

Its loss paying record is excellent under all conditions. The conflagration hazard is carefully observed. The volume of business written, in view of its very wide distribution, is conservative in proportion to the company's resources. Its expenses of operation are moderate and its average loss ratio is low. In 1921 the loss ratio was above normal.

Its investments are excellent and of such character that they could be readily converted into cash, if necessary. The security valuations in this statement are those based upon the actual market values and not the higher rates allowed by the Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, aircraft, parcel post, riot and civil commotion, hail, sprinkler leakage, explosion, tornado, registered mail, earthquake, rain and flood, tourists' baggage, automobile and war risk insurance.

TERRITORY.—It is licensed in all the States and Territories except Guam. It is also a member of American Foreign Insurance Association which operates in foreign countries.

DIVIDENDS.—In recent years it has paid dividends as follows: 1900, 10%; 1901, 13%; 1902-04, inc., 14%; 1905-8, inc., 20%; 1909, 25%; 1910, 30%; 1911 and 1912, 35%; 1913, 40% cash and 100% stock; 1914 and 1915, 20%; 1916, 22%; 1917, 26%; 1918, 1919, 1920 and 1921, 25%.

OFFICERS.—President, Elbridge G. Snow; vice-presidents, Frederick C. Buswell, Charles L. Tyner and Clarence A. Ludlum; vice-president and secretary, Wilfred Kurth; secretaries, Vincent P. Wyatt, John A. Campbell, William L. Dennis, Harold S. Poole; assistant secretaries, Elmer C. Decker, William Millar, Frank J. McFadden, Gustave A. Blumenreiter, Harry H. Schulte, Henry G. Foard, Arthur C. Baillie, Charles M. Martindale.

DIRECTORS.—Baldwin, William D.; Bliss, Cornelius N., Jr.; Buswell, Frederick C.; Clafin, John; Clarke, Lewis L.; Flager, John H.; Gary, Elbert H.; Gray, William S.; Kelsey, Clarence H.; Kent, Thomas B.; Meyer, Charles G.; Snow, Elbridge G.; Tyner, Chas. L.; Warner, Lucien C.; Washburn, William Ives.

CANADIAN BRANCH.—The chief agent for Canada is F. W. Evans, Montreal, Canada.

STOCKHOLDERS' ANNUAL MEETING.—First Monday in April.

THE HOME INSURANCE COMPANY — *Continued.*

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Lines.	Totals.
Gross premiums.....	\$48,500,424 74	\$1,760,500 75	\$7,722,167 76	\$1,739,698 16	\$1,913,765 00	\$2,053,510 33	\$238,357 42	\$705,408 35	\$64,653,832 51
Reinsurance	8,786,545 18	408,436 06	1,372,510 05	347,670 00	83,644 00	7,018 05	78,471 78	120,616 58	11,204,911 65
Return premiums.....	8,489,015 63	117,299 58	1,799,032 82	179,093 17	450,846 00	10,312 41	50,184 70	218,623 43	11,314,407 31
Net premiums.....	31,224,863 93	1,234,765 11	4,550,625 39	1,212,934 99	1,379,275 00	2,036,179 87	129,700 99	366,168 27	42,134,513 55
Losses to prms. writ'n	58.5	105.4	66.6	62.3	30.9	80.3	37.8	86.5	
Interest, etc.			\$3,284,360 98						1,640 48
Surplus paid in by stockholders			3,000,000 00						
Profit on sale or maturity of bonds and stocks			201,361 64						
									TOTAL INCOME
									\$48,621,876 65

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Classes.	Totals.
Gross amount paid for losses.....	\$23,193,109 71	\$2,059,492 92	\$4,134,938 34	\$1,317,559 36	\$443,000 81	\$1,639,307 35	\$80,223 29	\$368,546 33	\$33,225,808 11
Reinsurance	4,482,489 85	698,026 39	1,005,071 16	479,071 68	15,944 70	19,504 53	51,642 20	6,751,750 49	
Salvage	427,521 84	60,006 89	97,847 07	83,280 11	203 97	4,763 60	600 72	157 50	674,381 20
Net amt. paid policyholders for losses..	18,283,088 52	1,301,459 64	3,032,020 11	755,237 59	427,452 14	1,634,543 75	49,118 04	316,746 63	25,799,676 42
Underwriting expenses.			\$17,484,525 40						
Dividends to stockholders			2,250,000 00						
Decrease in liabilities during the year on account of reinsurance treaties			78,821 47						
									Loss on sale or maturity of bonds and stocks
									1,233,607 18
									Other disbursements
									74,513 48
									TOTAL DISBURSEMENTS
									\$46,921,143 95

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 61.1%; underwriting expenses, 41.5%; underwriting loss, 1.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 59.9%; expenses incurred, 40.7%; underwriting loss, 1.3%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$42,934,051.55; loss from underwriting profit and loss items, \$282,798.66; total, \$42,651,252.89.

Losses incurred during 1921, \$25,737,497.65; underwriting expenses during 1921, \$17,484,525.40; total, \$43,222,023.05.

Loss from underwriting during 1921, \$570,770.16.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned dur-

ing 1921, \$3,434,917.98; profit on investments during 1921, \$6,204,731.78; total, \$9,639,649.76.

Loss on investments during 1921, \$1,233,607.18; investment expenses incurred during 1921, \$72,988.35; total, \$1,306,595.53.

Gain from investments during 1921, \$8,333,054.23.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$8,333,054.23; surplus paid in, \$3,000,000; other sources, \$140; total, \$11,333,194.23.

Losses: Underwriting, \$570,770.16; dividends, \$2,250,000; total, \$2,820,770.16.

Surplus, December 31, 1920, \$12,451,744.24; increase, \$8,512,424.07; surplus, December 31, 1921, \$20,964,168.31.

CANADIAN BRANCH

Bonds and debentures (market value)....	\$2,335,654 00	Total net amount incurred for all claims	
Cash in banks in Canada	790,055 54	in Canada	\$2,179,395 14
Agents' balances uncollected	328,493 36	General expenses and taxes incurred.....	938,135 99
GROSS ASSETS	\$3,454,202 90	TOTAL EXPENDITURE	\$3,117,531 13
Less agents' balances prior to Oct. 1, 1921.	50,027 88		

TOTAL ADMITTED ASSETS

Outstanding loss claims	375,633 00
Reserve (unearned premiums) 80%.....	1,108,126 06
Agency expenses due and accrued	17,037 35
Taxes due and accrued.....	51,200 48

TOTAL LIABILITIES.

REVENUE ACCOUNT IN CANADA.

Total net premiums written in Canada.	\$2,393,692 00
Interest and dividends earned.....	146,382 32
TOTAL INCOME	\$2,540,074 32

UNDERWRITING ACCOUNT IN CANADA.

Losses incurred	\$2,179,395 14
Expenses incurred	938,135 99
Reserve of unearned premiums, end of year.	1,385,157 58
TOTAL	\$4,502,688 71

Reserve of unearned premiums, beginning

year	\$1,398,682 99
Net premiums written	2,393,692 00
Underwriting loss	710,313 72

TOTAL \$4,502,688 71

HUDSON BAY INSURANCE COMPANY,

2 Place D'Armes, Montreal, Que.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Real estate owned.....	\$80,732 13
Mortgage loans on real estate.....	13,432 06
Interest due and accrued thereon.....	338 29
Bonds and stocks owned.....	288,972 29
Interest due and accrued thereon.....	3,100 81
Cash in banks and office.....	39,170 11
Agents' balances not over three months due.....	39,130 55
Amount due for reinsurance on paid losses.....	14 95
Due from Royal Insurance Company, Ltd.....	3,216 35

TOTAL ADMITTED ASSETS..... \$468,107 54

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$16,712; re-insurance, \$2,730; net unpaid claims.....	\$13,982 00
Unearned premiums	135,359 94
Estimated taxes hereafter payable.....	5,070 00
Contingent commissions, etc.....	90 22
Funds held under reinsurance treaties.....	40,504 14
Reinsurance premiums	11,180 10

TOTAL LIABILITIES, except capital.. \$206,186 40
 CAPITAL PAID UP..... 229,150 00
 NET SURPLUS 32,771 14

TOTAL \$468,107 54

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the North-West Territories of Canada, August 31, 1905, with its Head Office at Moose Jaw, Sask. In November, 1908, the company's Head Office was moved from Moose Jaw to Vancouver, B. C., and in December, 1915, to Montreal.

Its authorized capital was \$100,000, in shares of \$10 each. On December 31, 1907, the capital had been fully subscribed and \$10,000 paid in in cash. In 1908, by special act of Parliament of Saskatchewan, the company was reincorporated with an authorized capital of \$500,000, all of which was subscribed and \$50,000 paid in in cash on January, 30, 1910. In 1910 the company was again reincorporated by special act of Parliament of Canada with an authorized capital of \$2,000,000, and on December 31, 1911, \$829,900 of the capital was subscribed and \$150,620 paid up. In 1912 the paid-in capital was increased to \$185,930; to \$188,080 in 1913; to \$228,735 in 1915, and to \$230,850 in 1916. The subscribed capital is \$872,400. The paid-in capital (\$230,850) was impaired at the close of 1919. The paid-in capital at the close of 1920 was \$229,150. During 1920 \$10 per share was written off the capital account, and \$10 per share called in, and the company shows a net surplus of \$33,341.20.

On October 3, 1913, this company reinsured all its outstanding liability in the Provinces of Ontario, Quebec, New Brunswick and Nova Scotia in the Northwestern National Insurance Company of Milwaukee. It had been operating in those provinces as a non-tariff company, and this business was reinsured so as to enable the company to resume operations in that territory as a tariff company.

In 1915 control of this company was purchased by the Royal Insurance Company, Ltd., of Liverpool, a very large and reputable institution.

MANAGEMENT AND REPUTATION.—The company is controlled by the Royal Insurance Company, Ltd., of Liverpool, England, as stated above. J. H. Labelle, manager for Canada of the Royal and Queen insurance companies, is president of this company, and Fred W. Walker, branch manager

of the Royal Insurance Company, of Vancouver, is vice-president. Fred J. Walker, assistant manager of the Royal Insurance Company is secretary. Allan F. Glover is assistant secretary.

The company's investments are of good character.

KIND OF INSURANCE WRITTEN.—Fire.

AFFILIATIONS.—Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

DIRECTORS.—

The directors, in addition to the above officers, are:

Atkinson, J. J.
 Barker, W. H., Vancouver, B. C.
 Fraser, Geo. B., Montreal, Que.
 Gault, P. R., Montreal, Que.
 Mackay, Wm., Montreal, Que.
 Quinn, P. J., Toronto, Ont.
 St. Cyr, A., Montreal, Que.

STOCKHOLDERS' ANNUAL MEETING.—Third Wednesday in February.

INCOME, 1921.

Gross premiums, \$358,041.01; reinsurance, \$105,175.06; return premiums, \$67,447.20:	
net premiums.....	\$185,418 75
Interest, etc. earned.....	15,722 49
Net rents earned	229 38
Received on account of old hail insurance note	1 29
TOTAL INCOME.....	\$201,371 91

DISBURSEMENTS, 1921.

Gross incurred losses, \$180,735.30; reinsurance, \$53,395.50; salvage, \$131.45; net incurred losses.....	\$127,208 35
Underwriting expenses, incurred	89,065 17
Adjustment expenses incurred.....	3,405 30
Taxes on unimproved real estate.....	385 40
TOTAL EXPENDITURES	\$220,064 22

100 William Street, New York, N. Y.

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.			
Total	\$297,834	18 \$267,861	00	\$24,915	00	\$1,162	55	\$110	70	\$581,445	73	
Reinsurance	151,089	46	6,715	00		57	88			157,973	04	
Net unpaid claims...	146,244	72	251,146	00	24,915	00	1,104	67	62	30	423,472	69
Unearned premiums.				\$784,741	77	TOTAL LIABILITIES, except capital.				\$1,329,561	03	
Salaries, rents, etc.				7,500	00	CAPITAL PAID UP				500,000	00	
Estimated taxes hereafter payable.				32,000	00	NET SURPLUS				701,746	95	
Contingent commissions, etc.				2,500	00							
Funds held under reinsurance treaties.				79,346	57	TOTAL				\$2,531,307	98	

American Agency, Oklahoma City, for Oklahoma.

HUDSON INSURANCE COMPANY — *Continued.*

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,619,611 52	\$418,748 14	.....	\$152,703 06	\$68,848 01	\$73,835 46	\$224 95	.....	\$2,333,971 14
Reinsurance	526,778 74	310,835 28	.....	114,858 87	8,994 87	25,464 45	.....	.....	986,932 21
Return premiums....	428,067 54	77,364 01	.....	25,062 10	14,982 59	31 90	.....	.....	545,528 14
Net premiums.....	664,765 24	30,548 85	.....	12,762 09	44,870 55	48,339 11	224 95	.....	801,310 79
Losses to prin. writ'n	68.1	83.1	.....	29.8	21.4	58.7	8.9	.....	.....
Interest, etc. ....	.....	.....	\$111,383 07	.....	Other income.....	.....	.....	.....	2,500 06
Increase in liabilities during the year on account of reinsurance treaties.....	.....	.....	46,722 86	.....	TOTAL INCOME.....	.....	.....	.....	\$962,116 78

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$907,073 35	\$315,467 47	.....	\$38,920 01	\$12,222 08	\$39,008 37	\$95 13	.....	\$1,312,787 36
Reinsurance	446,576 88	289,822 01	.....	35,035 54	2,001 51	10,590 40	75 50	.....	784,701 84
Salvage	7,864 68	262 70	.....	78 44	33 52	.....	.....	.....	8,239 34
Net amt. paid policy-holders for losses..	452,631 79	25,382 76	.....	3,806 03	9,587 00	28,418 97	19 63	.....	519,846 18
Underwriting expenses.....	.....	.....	\$413,689 99	.....	Other disbursements.....	.....	.....	.....	42,733 56
Decrease in liabilities during the year on account of reinsurance treaties.....	.....	.....	46,722 86	.....	TOTAL DISBURSEMENTS.....	.....	.....	.....	\$1,022,992 59

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 69.4%; underwriting expenses, 51.6%; underwriting loss, 9.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 63.1%; expenses incurred 45.2%; underwriting loss, 8.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$60,981,691; ocean marine, \$5,488,298; inland nav. and trans., \$1,931,239; tornado, etc., \$8,947,073; sprinkler leakage, \$121,600; net risks in force on business effective prior to January 1, 1921, \$55,437,602; net premiums in force on business on and after January 1, 1921, fire, \$704,320; ocean marine, \$76,613; inland nav. and tranep., \$55,150; tornado, etc., \$46,295; sprinkler leakage, \$106; net premiums in force on business effective prior to January 1, 1921, \$564,509.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$881,705.66; loss from underwriting profit and loss items, \$4,093.58; total, \$877,612.08.

Losses incurred during 1921, \$556,043.80.

Underwriting expenses incurred during 1921, \$398,689.99; total, \$954,733.79.

Loss from underwriting during 1921, \$77,121.71.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$109,874.45; profit on investments during 1921, \$65,462.73; total, \$175,337.18.

Loss on investments during 1921, \$287.50.

Investment expenses incurred during 1921, \$2,279.17; total, \$2,566.67.

Gain from investments during 1921, \$172,770.51.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$172,770.51.

Loss from underwriting, \$77,121.71.

Surplus, December 31, 1920, \$606,098.15; increase, \$95,648.80; surplus, December 31, 1921, \$701,746.95.

ILLINOIS FIRE INSURANCE COMPANY OF PEORIA,

327 Peoria Life Bldg., Peoria, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned (market value) ..	\$374,558 22
Interest due and accrued thereon.....	724 85
Cash in banks and office.....	44,271 00
Agents' balances not over three months due	21,897 72
Interest accrued	296 49
Dividends accrued	6,482 00

TOTAL ADMITTED ASSETS..... \$448,230 28

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$4,313.69; re-insurance, \$210.01; net unpaid claims...	\$4,103 68
Tornado, etc.	79 50
TOTALS, \$4,393.19; reinsurance, \$210 01;	.....
net unpaid claims.....	\$4,183 16
Unearned premiums: fire, \$123,136.20;	.....
other than fire, \$2,279.60; total.....	125,415 80
Estimated taxes hereafter payable.....	5,000 00
Contingent commissions, etc.	1,000 00
TOTAL LIABILITIES, except capital.....	\$135,598 98
CAPITAL PAID UP.....	200,000 00
NET SURPLUS	112,631 30
TOTAL	\$448,230 28

ILLINOIS FIRE INSURANCE COMPANY OF AMERICA — *Continued.*

GENERAL REVIEW.

HISTORY.— This company was incorporated under the laws of Illinois May 1, 1876. It began business May 10, 1876, with \$100,000 capital and \$5,000 surplus paid in. In 1880 the capital was increased to \$200,000 and in 1882 to \$300,000. In 1892 its capital was reduced from \$300,000 to \$200,000.

It was formerly known as the German Fire Insurance Company, the present title having been adopted during 1918.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.— The general reputation of the company is good. It formerly wrote a larger amount of business, but now transacts only a moderate volume.

The control of the company is closely held. At the end of 1921 the directors owned \$157,600, par value, of the capital stock.

Its underwriting of late years has not been profitable, but in 1919 a good underwriting profit was made and the surplus increased \$39,688.14. In 1920 the company had an underwriting loss, but increased its surplus \$30,890.05 from investment earnings. In 1921 it had a small underwriting gain and added a substantial amount to surplus.

Its expense ratio is high and its loss ratio for several years was very high, but in 1919 it was normal, and low in 1920 and 1921.

The securities owned are of excellent character, a large percentage being Peoria, Chicago and New York bank stock. At the end of 1921 the company carried among its securities a block of stock of the Commercial National Bank, which is controlled by persons connected with this company. The securities shown in this statement are valued at the actual market quotations on December 31, 1921.

The general loss paying reputation of the company is good.

KINDS OF INSURANCE WRITTEN.— Fire and tornado insurance.

TERRITORY.— The company is licensed in Ill., Ind., Pa. and Wis.

DIVIDENDS.— For some years prior to 1912 no dividends were paid. In 1912 and 1913 it paid 10%; in 1914, 20%. In 1919 and 1920 it paid a dividend of 5%; 1921 6%. Total dividends paid since organization, \$508,000.

OFFICERS.— President, M. S. Cremer; vice-president, Robert Zimmermann; secretary, Henry F. Tuerk; treasurer, Adolph Cremer.

DIRECTORS.

Cremer, Adolph.

Cremer, M. S.

Giehl, Frank, ex-mayor, Metamora, Ill.

Sieberns, John R., capitalist, Peoria, Ill.

Story, F. M., capitalist, Peoria, Ill.

Zimmermann, Robt., druggist, Peoria, Ill.

STOCKHOLDERS' ANNUAL MEETING.— Second Tuesday in January.

INCOME, 1921.

Fire: Gross premiums, \$141,465.18; reinsurance, \$16,726.63; return premiums, \$19,177.04; net premiums..... \$105,561 51

Tornado, etc.: Gross premiums, \$3,190.23; reinsurance, \$80.07; return premiums, \$372.68; net premiums..... 2,737 48

TOTALS: Gross premiums, \$144,655.41; reinsurance, \$16,806.70; return premiums, \$19,549.72; net premiums.. \$108,298 90
Interest, etc. \$17,870 60

TOTAL INCOME \$126,169 59

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$43,044.92; reinsurance, \$9,654.22; net amount paid policyholders for losses..... \$33,390 70
Tornado, etc.: Net amount paid policyholders for losses..... 177 64

TOTALS: Gross amount paid for losses, \$43,222.56; reinsurance, \$9,654.22; net amount paid policyholders for losses \$33,568 34

Underwriting expenses. 54,591 59
Dividends to stockholders 12,000 00
Agents' balances charged off..... 5,505 10

TOTAL DISBURSEMENTS \$105,614 03

RATIOS TO PREMIUMS WRITTEN.— Losses paid: fire, 31.6%; tornado, etc., 6.5%; losses incurred: fire, 30.7%; tornado, etc., 7.2%; underwriting expenses, 50.4%; underwriting profit, 3.1%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 35.5%; expenses incurred, 61.0%; underwriting profit, 3.6%.

NET LOSSES INCURRED.— Fire, \$32,422.45; tornado, etc., \$195.98.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921: fire, \$10,497,444; tornado, etc., \$658,729; net risks in force on business effective prior to January 1, 1921, \$10,773,027; net premiums in force on business on and after January 1, 1921: fire, \$111,141.84; tornado, etc., \$2,737.48; net premiums in force on business effective prior to January 1, 1921, \$107,815.49.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$91,893.15; gain from underwriting profit and loss items, \$211.16; total, \$92,104.31.

Losses incurred during 1921, \$32,618.43; underwriting expenses incurred during 1921, \$56,091.59; total, \$88,710.02.

Gain from underwriting during 1921, \$3,394.29.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$18,844.38; profit on investments during 1921, \$7,775.81.

Gain from investments during 1921, \$26,620.19.

GAIN AND LOSS EXHIBIT, 1921.— Gains: Underwriting, \$3,394.29; investments, \$26,620.19; total, \$30,014.48.

Loss from dividends, \$12,000.

Surplus, December 31, 1920, \$94,616.82; increase, \$18,014.48; surplus, December 31, 1921, \$112,631.30.

INCOME, 1921.

DISBURSEMENTS, 1921.									
	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses	\$743,494 95	.....	\$58,582 85	.....	\$4,658 95	.....	\$5,519 52	\$556 09	\$815,812 36
Reinsurance	355,674 98	.....	896 60	.....	1,888 89	.....	4,210 83	184 63	362,856 00
Salvage	4,285 55	.....	1,410 64	.....	.....	.....	.....	.....	5,696 19
Net amt. paid policyholders for losses..	388,534 44	.....	54,275 52	.....	2,770 06	.....	1,308 69	371 46	\$447,200 17
Underwriters expenses. ....	.....	.....	\$471,249 81	Decrease by adjustment in book value of					.....
Other disbursements .....	.....	.....	2,364 46	bonds.					4,910 00
Paid stockholders for dividends.....	.....	.....	50,000 00	TOTAL DISBURSEMENTS.					\$975,784 44

Surplus, December 31, 1920, \$668,268.35; surplus, December 31, 1921, \$874,295.08; increase, \$206,026.73.

15 Wellington Street, East, Toronto, Ontario, Can.

LIABILITIES, DECEMBER 31, 1921.

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IMPERIAL UNDERWRITERS CORPORATION OF CANADA — Continued.
GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the Dominion of Canada in May, 1913, to take over the Imperial Underwriters Corporation of Vernon, B. C. which was purchased in 1912 by the Sun Insurance Office, of London, England. Its authorized capital is \$1,000,000, of which, on December 31, 1916, \$457,400 was subscribed and \$100,475 paid in. During 1917 the paid-in capital was increased to \$175,000.

This corporation is owned and controlled by the Sun Insurance Office, of London, England, a large and reputable institution, and all policies are guaranteed by the "Sun."

MANAGEMENT AND REPUTATION.—The company is under the same management as the Canadian Branch of the Sun Insurance Office, of London, England, and is in excellent repute.

Its investments are high grade.

The loss and expense ratios are moderate.

Its loss paying reputation is excellent.

AFFILIATIONS.—Canadian Fire Underwriters Association, British Columbia Fire Underwriters Association, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters, Western Canada Fire Underwriters Association.

KIND OF INSURANCE WRITTEN.—Fire and casualty insurance.

TERRITORY.—It is licensed and operates in all the Provinces of the Dominion of Canada.

DIVIDEND.—1921, \$9,148.

OFFICERS.—President and managing director, Lyman Root; vice-president and assistant managing director, Robert Lynch Stailing; secretary, F. E. Heyes.

DIRECTORS.—H. F. Petman, W. J. Blackburn, G. S. Lyon, Lyman Root, Robert Lynch Stailing, H. W. Musket, Chas. J. Harvey, Thos. A. Brydall, Arthur H. Butler.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in February.

INCOME, 1921.

Fire: Gross premiums, \$388,916.17; reinsurance, \$173,706.51; return premiums, \$61,471.13; net premiums.....	\$153,738 53
Accident and sickness: Gross premiums, \$678.76; reinsurance, \$106.65; return premiums, \$25; net premiums	547 11
Automobile: Gross premiums, \$415.76; return premiums, \$56; net premiums...	359 76
Guarantee: Gross premiums, \$400.15; net premiums	400 15
Liability: Gross premiums, \$241.84; net premiums	241 84

TOTALS: Gross premiums, \$390,652.68; reinsurance, \$173,813.16; return premiums, \$61,552.13; net premiums...	\$155,287 39
Interest, etc.	22,248 10
Other income	108 57

TOTAL INCOME \$177,644 06

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$140,982.53; reinsurance, \$78,650.12; salvage, \$63.05; net amount paid policyholders for losses	\$62,281 39
Accident: Gross amount paid for losses, \$30; net amount paid policyholders for losses	30 00

TOTALS: Gross amount paid for losses, \$141,012.53; reinsurance, \$78,650.12; salvage, \$63.05; net amount paid policyholders for losses.....	\$62,311 39
Underwriting expenses	59,608 07
Dividends to stockholders.....	9,148 00

TOTAL DISBURSEMENTS \$131,067 46

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 40.1%; losses incurred, 41.1%; underwriting expenses, 38.3%; underwriting profit, 15.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 44.0%; expenses incurred, 39.9%; underwriting profit, 16.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$22,525,944; net premiums in force, \$257,219.05.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$145,272.27.

Losses incurred during 1921, \$63,934.79; underwriting expenses incurred during 1921, \$57,984.67; total, \$121,919.46.

Gain from underwriting during 1921, \$23,352.81.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$22,248.10; profit on investments during 1921, \$5,459.13; total, \$27,707.23.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$23,352.81; investments, \$27,707.23; other sources, \$1,297.59; total, \$52,357.63.

Loss from other sources, \$24,930.28.

Surplus, December 31, 1920, \$107,750.90; increase, \$27,427.35; surplus, December 31, 1921, \$135,178.25.

IMPORTERS' & EXPORTERS' INSURANCE COMPANY,

47-49 Beaver Street, New York City.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$281,571 41	Agents' balances not over three months due.	466,270 59
Bonds and stocks owned.....	1,709,033 70	Reinsurance due on paid losses.....	45,954 12
Interest due and accrued thereon.....	19,350 84		
Cash in banks and office.....	219,228 94	TOTAL ADMITTED ASSETS	\$2,741,409 60

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$119,918 92	\$610,853 70	\$83,917 00	.....	.....	.....	.....	.....	\$814,689 62
Reinsurance	72,640 04	18,002 81	27 00	.....	.....	.....	.....	.....	91,269 85
Net unpaid claims...	47,278 88	592,250 89	83,890 00	.....	.....	.....	.....	.....	723,419 77

IMPORTERS' & EXPORTERS' INSURANCE COMPANY — *Continued.*

Unearned premiums: Fire, \$506,776.44;	
other than fire, \$333,270.62; total.....	\$840,047 06
Interest due and accrued.....	1,237 50
Salaries, rents, etc.....	1,769 88
Estimated taxes hereafter payable.....	36,147 42
Contingent commissions, etc.....	11,097 26

TOTAL LIABILITIES, except capital. \$1,613,718 89	
CAPITAL PAID UP	700,000 00
NET SURPLUS	427,690 71
TOTAL	\$2,741,409 60

GENERAL REVIEW.

HISTORY.—This is a joint stock corporation organized under the provisions of the insurance laws of the State of New York for the purpose of transacting ocean marine insurance. It began business February 20, 1918, with \$200,000 authorized and paid-in capital, and a paid-in surplus of \$100,000. The stock, par value \$100 per share, was sold at \$150 per share.

In April, 1919, the paid-in capital was increased to \$700,000, \$250,000 being added to surplus account, and the charter was amended to permit the company to write fire insurance also.

At the same time control of this company was purchased by Leon Schinasi, a wealthy man, prominent in the tobacco industry (who became its president), and his associates.

In 1920 its charter was amended to permit it to write the additional classes authorized under the amended New York laws (weather, rain insurance, etc.), but it does not write those classes as yet.

The company was organized without any promotion expenses, which is commendable.

MANAGEMENT AND REPUTATION.—The company is backed by substantial interests and has a strong directorate. The directors owned as of December 31, 1921, at par value, \$678,950 of the \$700,000 capital stock.

The marine manager for the company is The Trans Marine Underwriting Agency, Inc., 47 Beaver street, New York. Jesse Spier, president of The Trans Marine Underwriting Agency, Inc., has the marine underwriting in charge. He has had considerable insurance experience and is in good repute.

On June 1, 1919, the company started a fire department, which is now in charge of P. A. Cosgrove, formerly an assistant United States manager of the insurance companies managed by Fred S. James & Co., of New York; and on June 15, 1919, under direction of A. Whelpley, an automobile department was organized. Both of these underwriters have had long and excellent insurance training. The company is conservatively managed, and the conflagration liability closely observed.

Prior to Mr. Schinasi and his associates assuming control, this company and the Washington Marine Insurance Company of New York wrote a joint marine policy through The Trans Marine Underwriting Agency, Inc.

The company writes a full volume of business. It decreased its marine business considerably in 1919 and had a more favorable loss experience on this class of business than the average company. Its expense ratio has been very low for a company of recent organization.

In 1921 its loss and expense ratios increased somewhat. It has a good reputation for treatment of loss claimants.

The securities owned are of good character. The valuations used are those fixed by the Convention of Insurance Commissioners. The real estate owned is a five-story brick building at 17 South William street, New York, which the company has recently leased for a term of years at a favorable figure, and a six-story and basement fireproof building

located at 47-49 Beaver street, New York City, used as the company's home office.

AFFILIATIONS.—Western Insurance Bureau, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Southeastern Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, auto and marine insurance.

TERRITORY.—Licensed in Ala., Ark., Cal., Colo., Conn., D. C., Fla., Ga., Ida., Ill., Ind., Ia., Ky., La., Md., Mass., Mich., Minn., Mo., Mont., N. H., N. J., N. Y., N. C., Ohio, Okla., Ore., Pa., R. I., S. C., Texas, Utah, Va., Wash., Wis. and Wyo.

OFFICERS.—President, Leon Schinasi; vice-presidents, J. E. Valensi, M. L. Heide, Jesse Spier, M. S. Amado; treasurer, A. Valensi; secretaries, Converse D. West, P. A. Cosgrove, A. Whelpley.

DIRECTORS.—

Amado, M. S., vice-president.

Bull, Ernest M., president A. H. Bull Steamship Company.

Dixon, James M., president Tobacco Products Corp.

Farrell, J. Fletcher, vice-president and treasurer Sinclair Oil & Refining Corp.

Heide, M. L., vice-president.

Kinnicutt, G. Hermann, Kissel, Kinnicutt & Company.

Shinasi, Leon, president.

Spier, Jesse, vice-president.

Storm, George L., chairman Board of Directors American Safety Razor Corp.

Valensi, Albert, treasurer of the company.

Valensi, J., vice-president; president Tobacco Trading & Finance Corp.

West, Converse D., marine secretary.

Whelpley, Archibald, auto secretary.

GENERAL AGENCIES.

MARINE DEPARTMENT.

California.—Parrott & Company, San Francisco, Cal.

FIRE DEPARTMENT.

North Carolina and Virginia.—Merrimon Insurance Agency, Dixie Building, Greensboro, N. C.

District of Columbia.—J. P. Collins Co., Washington.

Georgia.—J. F. Lewis & Company, Hurt Building, Atlanta, Ga.

Wisconsin.—Hilbert & Baerwald, 88 Michigan street, Milwaukee, Wis.

Colorado, Utah and Wyoming.—Geo. W. Beck Company, Kittredge Building, Denver, Colo.

Minnesota.—Fred C. Sammis, Minneapolis, Minn.

Alabama.—Chas. C. Terry & Co., Birmingham, Ala.

California, Idaho, Montana, Washington and Oregon.—Bentley & Johnson, 354 Pine street, San Francisco, Cal.

Florida.—Finley Tucker & Bro., Jacksonville, Fla.

Oklahoma and Texas.—R. D. Coughanour & Son, Dallas, Tex.

AUTO DEPARTMENT.

Wisconsin.—Hilbert & Baerwald, 88 Michigan street, Milwaukee, Wis.

IMPORTERS' & EXPORTERS' INSURANCE COMPANY — *Continued.**Florida.*—Finley Tucker & Bro., Jacksonville, Fla.*California.*—Aaronson Insurance Agency, San Francisco, Cal.*Colorado.*—Geo. W. Beck Company, Kittredge Building, Denver, Colo.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,544,327 77	\$1,193,254 45	\$957,944 19	.....	\$12,827 10	.....	.....	\$707 97	\$3,709,061 48
Reinsurance	467,597 41	538,904 93	18,658 63	.....	3,194 16	.....	.....	157 73	1,028,512 56
Return premiums.....	381,014 07	70,081 17	203,445 55	.....	1,096 29	.....	.....	261 87	745,898 95
Net premiums.....	695,716 29	586,268 35	645,840 01	.....	8,536 65	.....	.....	288 37	1,936,649 67
Losses to prms. writ'n	49.7	60.9	76.5	.....	1.1	.....	.....	2.4	.....
Interest, etc. ....	.....	.....	\$131,704 14	.....	TOTAL INCOME .....	.....	.....	.....	\$2,072,932 11
Profit on sale of securities.....	.....	.....	4,578 30	.....	.....	.....	.....	.....	.....

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$709,486 46	\$806,899 16	\$524,704 65	.....	\$144 60	.....	.....	\$7 43	\$2,131,242 30
Reinsurance	362,307 33	489,825 82	12,608 49	.....	42 70	.....	.....	.....	864,784 34
Salvage	831 21	49,458 32	17,571 03	.....	.....	.....	.....	.....	67,860 56
Net amt. paid policy-holders for losses..	346,347 92	357,615 02	494,525 13	.....	101 90	.....	.....	7 43	1,198,597 40
Underwriting expenses. ....	.....	.....	\$809,320 86	.....	.....	.....	.....	.....	.....
Agents' balances charged off.....	.....	.....	112 06	.....	.....	.....	.....	.....	.....
Investment expenses .....	.....	.....	20,284 99	.....	.....	.....	.....	.....	.....
Loss on sale of securities.....	.....	.....	.....	.....	.....	.....	.....	.....	12,882 47
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$2,041,197 78

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 58.6%; underwriting expenses, 41.7%; underwriting loss, 3.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.1%; expenses incurred, 43.1%; underwriting loss, 3.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$63,519,418; ocean marine, \$7,582,195; motor vehicle, \$13,770,560; tornado, etc., \$1,243,096; riot, etc., \$7,500; net risks in force on business effective prior to January 1, 1921, \$16,198,410; net premiums in force on business on and after January 1, 1921, fire, \$693,602.86; ocean marine, \$100,114.57; motor vehicle, \$553,619.93; tornado, etc., \$8,219.79; riot, etc., \$4.38; net premiums in force on business effective prior to January 1, 1921, \$160,222.15.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,889,108.32; gain from underwriting profit and loss items, \$534.56; total, \$1,889,642.88.

Losses incurred during 1921, \$1,135,894.88; underwriting expenses incurred during 1921, \$814,567.16; total, \$1,950,462.04.

Loss from underwriting during 1921, \$60,819.16.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$135,090.30; profit on investments during 1921, \$4,578.30; total, \$139,668.60.

Loss on investments during 1921, \$31,269.89; investment expenses incurred during 1921, \$20,152.23; total, \$51,422.12.

Gain from investments during 1921, \$88,246.48.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$88,246.48.

Loss from underwriting, \$60,819.16.

Surplus, December 31, 1920, \$400,263.39; increase, \$27,427.32; surplus, December 31, 1921, \$427,690.71.

INDEMNITY COMPANY OF AMERICA,

Federal Reserve Bank Bldg., St. Louis, Mo.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$358,100 00
Interest due and accrued thereon.....	11,434 42
Bonds and stocks owned.....	408,380 76
Interest due and accrued thereon.....	7,318 54
Cash in banks and office.....	23,413 62
Premiums in course of collection not over three months due.....	147,881 87
Other admitted assets.....	3,642 56

LIABILITIES, DECEMBER 31, 1921.

Unpaid losses	\$30,696 00
Unearned Premiums.....	282,500 68
Special reserve for unpaid liability losses..	76,775 00
Salaries, rents, etc.	4,044 34
Estimated taxes hereafter payable.....	16,500 00
Commissions, etc.	39,063 22
Reinsurance.	101,917 50
Due for borrowed money.....	105,000 00
Other liabilities.	13,366 89

TOTAL LIABILITIES, except capital. \$669,853 63

CAPITAL PAID UP..... 250,000 00

NET SURPLUS. 40,318 14

TOTAL ADMITTED ASSETS..... \$960,171 77

TOTAL..... \$960,171 77

INDEMNITY COMPANY OF AMERICA—Continued.

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Missouri on October 12, 1917, and began business on October 13, 1917, with an authorized capital of \$200,000 and a surplus of \$100,000, all of which was paid in, the entire capital and surplus being subscribed, without any promotion expense whatever, which is very commendable. On January 2, 1918, the paid-in capital was increased to \$250,000.

This company was examined by the Insurance Department of Missouri as to its condition at the close of April 30, 1920, the report being dated May 10, 1920, with no adverse comment.

On February 18, 1921, the stockholders unanimously voted an increase of \$50,000, to surplus, which was all paid in by March 11, 1921. Subsequently in 1921, \$100,000 more was paid into surplus.

The directors at December 31, 1920, owned 2,432 shares out of 2,500.

Among the liabilities in the annual statement preceding this report will be found an amount of \$101,917.50 for reinsurance. This is the amount due the Employers' Indemnity Corporation of Kansas City, Missouri, for reinsuring a portion of the indemnity company's short-term business, which was left with the indemnity company for the purpose of paying losses occurring under reinsured policies; any profit made under this re-insurance treaty at its expiration, May 1, 1921, will then be adjusted.

MANAGEMENT AND REPUTATION.—During 1919 and 1920, the company increased its volume rapidly. During those two years, as well as 1921, the automobile expense was very low generally, and the Indemnity Company of America suffered heavy losses, which the low expense of the company helped to mitigate. The company wisely reduced its writings during 1921, and the high loss ratio for that year is largely due to losses arising under policies issued prior to 1921. The company will probably participate in the present better quality of automobile insurance generally.

During 1921 the management underwent extensive changes, and the present officers and directors intend to reinforce the company with experienced insurance men and additional capital, avoid the concentration of business in the automobile line by adding other casualty lines, and profiting by the experience of the past, to carry on the work of the company upon a more stable basis.

KINDS OF INSURANCE WRITTEN.—Fire, theft, liability, collision and property damage insurance on automobiles.

TERRITORY.—Licensed in Ill., Ind., La., Mich., Minn., Mo., Ohio, Okla., Pa., Tenn., Tex. and Wis.

DIVIDENDS.—The company declared its first dividend during 1920, being 5% of which one-half, or \$6,250, was paid during that year, and the remainder in 1921. It would appear odd that this dividend was declared, in view of the following contribution to surplus, but this was done by vote of the majority stockholder who has since disposed of his holdings, and new interests have entered into the organization.

OFFICERS.—President, J. B. McCutchan; vice-president and general manager, George Dodson; treasurer, Edward G. Rolining; secretary and general attorney, John L. McNatt.

DIRECTORS.—

Dodson, George, vice-president and general manager.

Harty, Alfred L., treasurer International Life Insurance Co.

Hill, David W., vice-president Republic National Bank.

Hill, G. C., treasurer Supersix Oil Co., Ottawa, Kansas.

McCutchan, J. B., president of the company.

McNatt, John L., secretary and general attorney of the company.

Paisley, J. R., president Standard Life Insurance Co.

Rolining, Edward G., real estate.

INCOME, 1921.

Net premiums written.....	\$879,485 62
Interest and rents.....	\$43,688 58
Increase market value over book value of bonds.....	5,967 26
Increase in liabilities during the year on account of reinsurance treaties.....	40,233 56
Contribution to surplus.....	150,000 00
Borrowed money.....	215,000 00
Other income.....	7,403 60

TOTAL INCOME. \$1,347,778 62

DISBURSEMENTS, 1921.

Net amount paid policyholders for losses..	\$976,724 57
Underwriting expenses.....	\$409,816 35
Dividends to stockholders.....	6,250 00
Investigation and adjustment of claims....	122,068 84
Loss on sale or maturity of assets.....	15,008 45
Borrowed money repaid.....	110,000 00
Interest on borrowed money.....	7,677 47
Other disbursements.....	19,797 29

TOTAL DISBURSEMENTS. \$1,667,332 97

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 111.0%; losses incurred, 108.1%; underwriting expenses, 46.5%; underwriting loss, 20.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 72.1%; expenses incurred, 38.9%; underwriting loss, 13.8%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,320,109.03; loss from underwriting profit and loss items, \$37,463.81; total, \$1,282,645.22.

Losses incurred during 1921, \$951,341.72; underwriting expenses incurred during 1921, \$514,062.74; total, \$1,465,404.46.

Loss from underwriting during 1921, \$182,759.24

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$40,123.91; profit on investments during 1921, \$5,040.10; total, \$45,764.01.

Loss on investments during 1921, \$15,008.45; investment expenses incurred during 1921, \$1,126.94; total, \$16,135.39.

Gain from investments during 1921, \$29,628.62.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments \$29,628.62; contribution to surplus, \$150,000; total, \$179,628 62.

Losses from underwriting, \$182,759.24.

Surplus, December 31, 1920, \$43,448.76; decrease \$3,130.62; surplus, December 31, 1921, \$40,318.14.

INDEMNITY MUTUAL MARINE ASSURANCE COMPANY, LTD.,

London, England.

UNITED STATES BRANCH, 3 SOUTH WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,026,200 00	Agents' balances not over three months due.....	99,636 42
Interest due and accrued thereon.....	12,018 63	Not admitted assets in excess of other non-	
Cash in banks.....	110,807 11	ledger assets	— 2,075 90
Cash in bank at San Francisco in company's name	933 24	TOTAL ADMITTED ASSETS.....	\$1,247,519 50

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total		\$310,146 15	\$97,072 12	\$10,540 29					\$417,758 56
Reinsurance		96,941 00	34,600 00	660 00					132,201 00
Net unpaid claims...		213,205 15	62,472 12	9,880 29					285,557 56
Unearned premiums.....			\$208,740 89		DEPOSIT CAPITAL		\$200,000		
Estimated taxes hereafter payable.....			17,200 00		NET SURPLUS, U. S. Branch, including				
Estimated expenses of investigation and adjustment of unpaid losses.....			10,681 97		deposit capital			725,339 08	
TOTAL LIABILITIES, except deposit capital			\$522,180 42		TOTAL				\$1,247,519 50

GENERAL REVIEW.

HISTORY.—This company was established in 1824. Its authorized capital is £1,005,000, all subscribed, of which £201,100 is paid in. It entered the United States in 1889.

Control of this company was secured by the Northern Assurance Company, Ltd., of London, England, in 1917.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. We therefore present the following information from the Home Office balance sheet, which includes all its assets and liabilities: Total assets, December 31, 1921, \$18,486,797; capital paid in, \$1,005,000. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute at its home and in this country, and its operations have been profitable. Its United States managers also direct the business of the United States Lloyds, Inc., of New York, the marine department of the Tokio Marine and Fire Insurance Co., Ltd., of Tokio, and the marine department of the Royal Exchange Assurance of London, and are in excellent standing.

Its average loss ratio is about normal, and its expense

ratio is low. The loss ratios in 1919 and 1920 were above the average.

Its loss paying reputation is excellent.

Its investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

UNITED STATES MANAGERS.—Appleton & Cox, Inc., New York.

UNITED STATES TRUSTEES.—Bankers Trust Company, New York.

KINDS OF INSURANCE WRITTEN.—Marine, automobile, tourists' baggage and registered mail insurance.

TERRITORY.—It operates throughout the United Kingdom and in the United States where it is licensed in Ala., Ark., Cal., Colo., D. C., Ill., Ind., Iowa, Ky., La., Md., Mass., Mich., Minn., Mo., Neb., N. J., N. Y., N. D., Ohio, Okla., Ore., Pa., Tenn., Texas, Wash. and Wis.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....		\$648,207 65	\$979,413 25	\$23,582 01					\$1,651,202 91
Reinsurance		279,180 41	242,989 15	1,118 76					523,287 32
Return premiums.....		90,816 47	392,984 05	2,369 52					486,170 04
Net premiums.....		278,210 77	343,441 05	20,093 73					611,745 55
Losses to prms.writ'n		63.0	88.5	87.1					
Interest, etc.....			\$44,775 50		TOTAL INCOME				\$968,795 72
Received from Home Office.....			282,274 67						

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....		\$606,093 76	\$750,403 52	\$34,893 74					\$1,391,391 02
Reinsurance		334,302 23	397,484 93	16,290 30					748,077 46
Salvage		96,507 55	48,667 02	1,118 09					146,292 66
Net amt. paid policyholders for losses.....		175,283 86	304,251 57	17,495 35					497,030 90

INDEMNITY MUTUAL ASSURANCE COMPANY, LTD.—Continued.

Underwriting expenses.....	\$242,437 25	Loss on sale of bonds.....	10,750 00
Remitted to Home Office	66,000 18		
Agents' balance charged off.....	549 79	TOTAL DISBURSEMENTS	\$816,768 12

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 59.1%; underwriting expenses, 37.8%; underwriting profit, 12.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 54.6%; expenses incurred, 32.9%; underwriting profit, 11.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, ocean marine, \$16,544.106; motor vehicle, \$9,265,281; inland nav. and transp., \$195,391; net premiums in force on business on and after January 1, 1921, ocean marine, \$116,069.30; motor vehicle, \$284,236.62; inland nav. and transp., \$3,111.93.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$694,208.19; loss from underwriting profit and loss items, \$5,534.05; total, \$688,674.14.

Losses incurred during 1921, \$379,339.51; underwriting

expenses incurred during 1921, \$228,676.52; total, \$608,010.03.

Gain from underwriting during 1921, \$80,658.11.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$46,169.86; profit on investments during 1921, \$33,352.25; total, \$79,522.11.

Loss on investments during 1921, \$10,750; investment expenses incurred during 1921, \$1,343.77; total, \$12,093.77

Gain from investments during 1921, \$67,428.34.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$80,658.11; investments, \$67,428.34; remitted from Home Office, \$282,274.67; total, \$430,361.12.

Loss from remittance to Home Office, \$66,000.18.

Surplus, December 31, 1920, \$160,978.14; increase, \$364,360.94; surplus, December 31, 1921, \$525,339.08.

INDEPENDENCE INSURANCE COMPANY,

435 Walnut Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned (market value) ..	\$414,283 50
Interest due and accrued thereon.....	6,811 63
Cash in banks and office.....	39,299 22
Agents' balances not over three months due	18,228 76

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$64,992.46;	
reinsurance, \$24,511.25; net unpaid claims	\$40,480 94
Unearned premiums	109,937 06
Estimated taxes hereafter payable.....	3,500 00
Contingent commissions, etc.	1,000 00
Loss expenses	500 00

TOTAL LIABILITIES, except capital.	\$155,418 00
CAPITAL PAID UP.....	200,000 00
NET SURPLUS	123,205 11

TOTAL ADMITTED ASSETS \$478,623 11

TOTAL \$478,623 11

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Pennsylvania, August, 1910, with \$200,000, authorized capital (par value of shares \$100 each). It began business in September, 1910, with \$200,000 capital and \$50,000 surplus paid in. It was organized by the well-known insurance agency and brokerage firm of Henry W. Brown & Company of Philadelphia and New York.

MANAGEMENT AND REPUTATION.—Henry W. Brown & Company act as managers of the company, on a commission basis, and in addition receive a contingent commission on the underwriting profits. The management expenses have been moderate and the company's operations have been profitable. The average loss ratio is below normal. In 1921 the loss ratio was above the average and it had a small underwriting loss.

The volume of business written is conservative.

The officers of the company are all associated with the firm of Henry W. Brown & Company, and considerable of its stock is held by members of that firm. On December 31, 1921, the directors owned \$53,500 of the par value of its capital stock of \$200,000.

On March 1, 1915, Henry W. Brown & Company, on behalf of the Century Insurance Company, Limited, and the Independence Insurance Company, joined forces with the underwriting department of the Assurance Company of America. Mr. Charles S. Conklin acts as Underwriter for the Century and the Independence, as well as for the Assurance Company of America and the Colonial Assurance Company.

The company's loss paying reputation is excellent.

Its investments are high grade. The securities in this statement are carried at the actual market values as of December 31, 1921, and not at the higher average rates allowed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed in Cal., Colo., Ill., Md., Mass., Mo., N. J., N. Y., N. C. and Pa.

DIVIDENDS.—In 1915 the company paid a dividend of \$13,333; 1916, 5%; and an extra dividend of 5% to apply to the year 1911, when none was paid; 1917 and 1918, 5%; 1919, 17.5%; 1920 and 1921, 5%.

INDEPENDENCE INSURANCE COMPANY—Continued.

OFFICERS.— President, Henry I. Brown; vice-president, Everett U. Crosby; secretary, Chas. S. Conklin.	Loss by sale of securities.....	958 01
DIRECTORS.—	TOTAL DISBURSEMENTS	\$201,680 17
Biddle, Lynford, capitalist.		
Brown, Henry I.		
Conklin, Chas. S.		
Crosby, Uberto C., retired insurance man.		
Crosby, Everett U.		
Henson, Edward F., president Edw. F. Henson & Co., lumber dealers.		
Law, Wm. A., president First National Bank, Philadelphia.		
McAdoo, Jr., Wm.		
Morgan, Marshall S., U. G. I. Company.		
Taylor, Roland L.		
STOCKHOLDERS' ANNUAL MEETING.— Third week in February.		

INCOME, 1921.

Fire: Gross premiums, \$393,565.75; reinsurance, \$100,416.87; return premiums, \$114,916.72; net premiums.....	\$178,232 16
Interest, etc.	21,237 97
Profit on sale of securities.....	920 00

TOTAL INCOME	\$200,390 13
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DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$195,995.12; reinsurance, \$72,174.60; salvage, \$1,267.91; net amount paid policyholders for losses	\$122,552 61
Underwriting expenses	68,169 55
Dividends to stockholders.....	10,000 00

RATIOS TO PREMIUMS WRITTEN.— Losses paid, 68.8%; losses incurred, 72.8%; underwriting expenses, 38.2%; underwriting loss, 6.1%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 69.4%; expenses incurred, 36.4%; underwriting loss, 5.8%.

NET LOSSES INCURRED.— Fire, \$129,839.73.

Net risks in force on business effective on and after January 1, 1921, \$17,222,297.

Net risks in force on business effective prior to January 1, 1921, \$4,611,678.

Net premiums in force on business on and after January 1, 1921, \$170,580.63.

Net premiums in force on business effective prior to January 1, 1921, \$41,451.29.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$187,116.75.

Losses incurred during 1921, \$129,839.73; underwriting expenses incurred during 1921, \$68,169.55; total, \$198,009.28.

Loss from underwriting during 1921, \$10,892.53.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$21,516.57; profit on investments during 1921, \$23,987.76; total, \$45,504.33.

Loss on investments during 1921, \$958.01; investment expenses incurred during 1921, \$525; total, \$1,483.01.

Gain from investments during 1921, \$44,021.32.

GAIN AND LOSS EXHIBIT, 1921.— Gain from investments, \$44,021.32.

Losses: Underwriting, \$10,892.53; dividends, \$10,000; total, \$20,892.53.

Surplus, December 31, 1920, \$100,076.32; increase, \$23,128.79; surplus, December 31, 1921, \$123,205.11.

INDUSTRIAL FIRE INSURANCE COMPANY,

622-630 Central Savings & Trust Bldg., Akron, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$1,518 00
Mortgage loans on real estate.....	176,550 00
Interest due and accrued thereon.....	2,518 71
Bonds and stocks owned.....	644,915 00
Interest due and accrued thereon.....	4,814 57
Cash in banks and office.....	86,646 44
Agents, balances not over three months due	99,159 10
Interest accrued from bonds.....	400 00
Due from industrial insurance agency.....	457 01
Due from reinsurance companies for losses..	11,718 81

TOTAL ADMITTED ASSETS.....	\$1,028,697 64
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LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$214,870.98; reinsurance, \$41,579.15; net unpaid claims	\$173,291 83
Unearned premiums	438,478 76
Salaries, rents, etc.....	150 00
Estimated taxes hereafter payable.....	3,142 00
Due for borrowed money.....	23,374 80
Personal property tax.....	802 13

TOTAL LIABILITIES, except capital.	\$639,239 52
CAPITAL PAID UP	300,000 00
NET SURPLUS	89,458 12

TOTAL	\$1,028,697 64
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GENERAL REVIEW.

HISTORY.— This company was incorporated under the laws of Ohio in August, 1910, and began business December 5, 1911, with an authorized capital of \$100,000, all of which was paid in, together with \$51,710.74 surplus. The stock, par value \$10 per share, was sold at \$10, \$20 and \$25 per

share. Up to September, 1912, it operated an industrial department for the writing of fire insurance in small amounts on the weekly and monthly payment plan.

In June, 1912, the authorized capital was increased to \$200,000. On February 19, 1915, the directors voted to absorb the Wilmington Fire Insurance Company of Dela-

INDUSTRIAL FIRE INSURANCE COMPANY—*Continued.*

ware, and on that date the outstanding liability of that company was assumed by this company, thus increasing the capital paid in to \$200,000. The company received from the Wilmington Fire interests \$113,919.45, or \$12.15 per share. Of this amount \$93,730 was credited to capital and \$20,189.45 to surplus account.

The surplus received from the sale of the balance of the \$100,000 capital was \$4,724.97.

On December 30, 1915, the authorized capital was increased to \$500,000. On the same date the paid-in capital was increased from \$200,000 to \$300,000, and \$50,000 was paid in to surplus account. The total payments to surplus in 1915 amounted to \$74,914.42.

MANAGEMENT AND REPUTATION.—At the time of the transaction with the Wilmington Fire Insurance Company, J. S. Frelinghuysen, of New York, was elected vice-president of the company, and he has control of its underwriting. G. F. Hutchings, formerly secretary and treasurer of the Wilmington Fire, was elected secretary.

The company has reputable backing, but its underwriting up to 1919 had been very unprofitable. In 1919 an underwriting profit of \$55,715.67 was made. A dividend of \$9,000 was paid and the surplus increased by \$81,281.51. In 1920 it showed an underwriting loss of \$47,026.29, a dividend of \$18,000 was paid, and the surplus reduced \$36,839.42. In 1921 the loss ratio was high, and there was an underwriting loss of \$23,437.86. Its expense of operation is low, but its loss ratio is high.

The company transacts a large volume of business in proportion to its capital and surplus.

On December 31, 1921, the directors owned \$76,195, par value, of the \$300,000 paid-in capital.

Its general loss paying record is good.

The securities owned are of good character. The valuations used are those fixed by the Convention of Insurance Commissioners.

The mortgages are mostly upon improved property in Akron and are well secured. The real estate consists of three lots in Raritan, N. J., valued at \$1,518.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—Licensed in Ariz., Cal., Del., Ill., Ind., Mich., N. J., N. Y., O., Ore., Pa. and Wash.

DIVIDENDS.—The first dividend was paid to stockholders in 1915, the amount being \$5,000; 1916, \$13,500; 1917, \$18,000; 1918, none. In 1919 it paid \$9,000 and in 1920 and 1921 \$18,000. Total dividends since organization, \$81,500.

OFFICERS.—President, F. R. Ormsby; vice-president, J. S. Frelinghuysen; secretary, G. F. Hutchings; treasurer and assistant secretary, Joseph Winum.

DIRECTORS.—

Canfield, A. L., Somerville, N. J.

Frelinghuysen, J. S., New York, N. Y., general insurance, 111 William street.

Hutchings, G. F., New York, N. Y., general insurance, 111 William street.

Kepler, C. J., general insurance, Akron, Ohio.

Kline, J. J., Somerville, N. J.

Ley, C. A., Akron, Ohio.

Mets, Jr., J. A., New York, N. Y.

Myers, I. S., Akron, Ohio, real estate and clothing merchant.

Ormsby, F. R., Akron, Ohio, attorney-at-law.

Rohner, G. A., Akron, Ohio, treasurer Burger Iron Company.

Rower, A. H., Wadsworth, Ohio.

Seiberling, C. W., Akron, Ohio.

Squire, Aldis B., New York, N. Y., general insurance, 1 Liberty street.

Van Cleef, G. W., Somerville, N. J.

Winum, Joseph, Akron, Ohio, general insurance.

STOCKHOLDERS' ANNUAL MEETING.—First Wednesday in June.

GENERAL AGENT.—J. S. Frelinghuysen Agency, New York City.

INCOME, 1921.

Fire, gross premiums, \$1,150,986.61; reinsurance, \$207,349.58; return premiums \$303,088.96; net premiums.....	\$640,548 07
Tornado, etc., gross premiums, \$2,781.67; reinsurance, \$138.96; return premiums, \$135.00; net premiums.....	2,507 71
TOTALS, gross premiums, \$1,153,768.28; reinsurance, \$207,488.54; return premiums, \$303,223.96; net premiums.	\$643,055 78
Interest, etc.,.....	45,404 38
Stock dividend	12 00
Gross profit on sale or maturity of bonds and stocks.....	4,392 67
TOTAL INCOME	\$692,864 83

DISBURSEMENTS, 1921.

Fire, gross amount paid for losses, \$622,668.56; reinsurance, \$148,663.41; salvage, \$5,782.81; net amount paid policyholders for losses	\$468,222 34
Tornado, etc., gross amount paid for losses, \$180.43; reinsurance, \$35.22; net amount paid policyholders for losses.....	145 21
TOTALS, gross amount paid for losses, \$622,848.99; reinsurance, \$148,698.63; salvage, \$5,782.81; net amount paid policyholders for losses.....	\$468,367 55
Underwriting expenses.	214,196 49
Dividends to stockholders.....	18,000 00
Other disbursements	1,198 21
Borrowed money	31,708 45
Interest on borrowed money.....	2,565 53
TOTAL DISBURSEMENTS	\$736,035 23

RATIOS TO PREMIUMS WRITTEN.—Losses paid: fire, 73.1%; tornado, etc., 5.7%; losses incurred, 71.7%; underwriting expenses, 33.3%; underwriting loss, 3.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 70.9%; expenses incurred, 32.6%; underwriting loss, 3.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$62,979,911; tornado, etc., 587,950; net risks in force on business effective prior to Jan. 1, 1921, \$22,665,148; net premiums in force on business on and after Jan. 1, 1921, fire, \$640,235.20; tornado, etc., \$2,437.75; net premiums in force on business effective prior to Jan. 1, 1921, \$228,288.95.

INSURANCE COMPANY OF NORTH AMERICA—*Continued.*

automobile, tourists' baggage, registered mail, hail, sprinkler leakage, explosion, use and occupancy, earthquake and tornado insurance.

TERRITORY.—It operates in all the States and Territories of the United States except Guam and the Virgin Islands; it also operates in Canada and Cuba.

DIVIDENDS.—It paid dividends of 12% per annum for many years previous to 1916, when it paid 15%; 1917, 17¼%; 1918, 16%; 1919, 21.5%; 1920, 18.4%; 1921, 23%.

OFFICERS.—President, Benjamin Rush; vice-president, John O. Platt; second vice-president, Sheldon Catlin; third vice-president, Galloway C. Morris; secretary, John Kremer; assistant secretary and treasurer, John J. Connor; assistant secretary, Edmund H. Porter; marine secretary, T. Leaming Smith; assistant treasurer, Curtis L. Clay.

DIRECTORS.

Biddle, Henry W., banker, Thomas A. Biddle & Company.

Brown, Clarence M., attorney.

Buckley, Edward S., Jr., treasurer Real Estate Trust Company.

Curwen, Samuel M., president J. G. Brill Co.

Gest, Wm. P., president Fidelity Trust Co.

Godfrey, Wm. S., president Wm. Simpson Sons & Co.

Henry, Bayard, lawyer, Philadelphia.

Hopkinson, Edward, lawyer, Philadelphia.

Hutchinson, S. Pemberton, president, Westmoreland Coal Company.

Jenks, John Story, capitalist, Philadelphia.

Kuhn, C. Hartman, capitalist, Philadelphia.

McFadden, George H., cotton broker, George H. McFadden & Bro.

Morris, Effingham B., president, Girard Trust Co.

Packard, Charles S. W., president Pennsylvania Company for Insurance on Lives and Granting Annuities.

Platt, John O., vice-president of company.

Purves, G. Colesberry, president Philadelphia Savings Fund Society.

Rush, Benjamin, president of company.

Sewall, Arthur W., president General Asphalt Co.

Townsend, J. Barton, vice-president Provident Life and Trust Co.

Warriner, Samnel D., president Lehigh Coal and Navigation Co.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in January.

DEPARTMENTS.—Western States, C. R. Tuttle, general manager, Chicago; New England States, C. E. Parker, manager, Hartford; Southern States, Robert N. Hughes, manager, Atlanta; Pacific Coast, McClure Kelly, manager, San Francisco.

GENERAL AGENCIES.—Robert Hampson & Son, general agents, Montreal.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Lines.	Totals.
Gross premiums...	\$22,918,798 65	\$6,551,761 89	\$3,588,442 71	\$2,227,109 35	\$678,175 14	\$218,636 38	\$63,364 53	538,080 58	\$36,784,369 23
Reinsurance	3,727,267 15	1,324,652 13	28,645 08	231,067 70	44,174 36	78,005 03	15,944 28	142,689 49	5,562,445 22
Return premiums	5,068,204 26	758,893 82	1,137,865 18	363,191 29	125,063 39	.....	24,163 33	155,285 99	7,632,642 26
Net premiums	14,123,327 24	4,468,215 94	2,421,992 45	1,632,850 36	508,907 39	140,631 35	23,251 92	240,105 10	23,559,261 75
Ratios to prems. writ'n	52.5	82.7	81.6	63.5	30.0	53.7	24.6	24.6	
Deposit premiums on perpetual risks.....			\$45,707 09						
Interest, etc.			1,770,502 21						
Agents' balances previously charged off....			30,687 16						
Profit on sale or maturity of real estate and bonds								48,509 30	
TOTAL INCOME									\$25,454,687 51

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Lines.	Totals.
Gross amount paid for losses.....	\$10,661,500 60	\$5,320,359 65	\$2,048,964 63	\$2,266,274 21	\$163,860 30	\$113,664 67	\$10,011 17	\$101,818 61	\$20,716,453 84
Reinsurance	3,166,299 40	1,089,749 09	9,272 43	806,062 85	10,748 38	38,085 55	3,519 62	42,566 52	5,166,355 84
Salvage	108,134 14	331,989 50	62,813 73	423,123 27	48 05	.....	755 09	32 65	1,126,896 43
Net am't pd. policyholders for losses.	7,417,067 06	3,698,621 06	1,976,878 47	1,037,068 09	153,063 87	75,579 12	5,736 46	59,137 44	14,423,201 57
Underwriting expenses,			\$10,040,400 28						
Dividends to stockholders.....			1,150,000 00						
Loss on sale or maturity of real estate. bonds and stocks.....			219,979 90						
Deposit premiums returned.....								39,369 33	
Real estate expenses.....								81,899 46	
Other disbursements								135,153 32	
TOTAL DISBURSEMENTS									\$26,090,003 86

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 61.8%; underwriting expenses, 42.6%; underwriting loss, 1.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.6%; expenses incurred, 41.1%; underwriting loss, 1.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$1,599,848,774; ocean marine, \$69,119,367; motor vehicle, \$85,603,568; inland nav. and transp., \$163,186,797; tornado, etc., \$111,482,487; sprinkler leakage, \$6,782,882; riot, etc., \$61,418,284; use and occupancy \$21,731,691; earthquake, \$1,499,120; contingent commissions, \$28,450; net risks in force on business effective prior to January 1, 1921, \$1,475,199,255; net premiums in force on business on and after January 1, 1921,

fire, \$14,174,619; ocean marine, \$901,654; motor vehicle, \$1,995,465; aircraft, inland nav. and transp., \$929,387; tornado, etc., \$505,381; sprinkler leakage, \$25,727; riot, etc., \$154,089; use and occupancy, \$110,371; earthquake, \$8,818; contingent commissions, \$785; net premiums in force on business effective prior to January 1, 1921, \$13,507,646.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$24,047,149.98; gain from underwriting profit and loss items, \$70,180.73; total, \$24,117,330.71.

Losses incurred during 1921, \$14,580,577.68; underwriting expenses incurred during 1921, \$9,878,781.90; total, \$24,459,359.58.

Loss from underwriting during 1921, \$342,028.87.

INSURANCE COMPANY OF NORTH AMERICA — *Continued.*

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$1,783,475.44; profit on investments during 1921, \$1,052,479.30; total, \$2,835,954.74.

Loss on investments during 1921, \$229,979.90; investment expenses incurred during 1921, \$125,404.24; total, \$355,384.14.

Gain from investments during 1921, \$2,480,570.60.

GAIN AND LOSS EXHIBIT, 1921.— Gains: Investments, \$2,480,570.60; other sources, \$62,906.17; total, \$2,543,476.77.

Losses: Underwriting, \$342,028.87; other sources, \$51,447.90; dividends, \$1,150,000; total, \$1,543,476.77.

Surplus, December 31, 1920, \$7,000,000; increase, \$1,000,000; surplus, December 31, 1921, \$8,000,000.

INSURANCE COMPANY OF THE STATE OF PENNSYLVANIA,

308-310 Walnut Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$210,000 00	Cash in banks and office.....	365,134 13
Mortgage loans on real estate.....	100,000 00	Agents' balances not over three months due.....	524,258 29
Interest due and accrued thereon.....	2,750 00	Deposits reclaimable on perpetual policies.....	1,541 25
Bonds and stocks owned.....	3,788,358 50	Reinsurance due on losses paid.....	9,088 07
Interest due and accrued thereon.....	35,548 60		
		TOTAL ADMITTED ASSETS.....	\$5,036,678 84

LIABILITIES, DECEMBER 31, 1921

	Fire	Ocean Marine	Motor Vehicle	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage	Riot, Explo., etc.	Totals
Total.....	\$330,175 30	\$22,382 22	\$50,245 91	.....	\$3,170 02	.....	.....	.....	\$605,973 45
Reinsurance.....	102,385 29	5,907 00	61 65	.....	101 51	.....	.....	.....	108,545 45
Net unpaid claims.....	427,780 01	16,475 22	50,184 26	.....	2,978 31	.....	.....	.....	497,428 00
Unearned premiums: Fire, \$2,260,479.95; other than fire, \$163,677.76; total.....			\$2,424,157 71						
Amount reclaimable on perpetual deposits.....			402,852 48						
Dividends to stockholders unpaid.....			2,337 08						
Salaries, rents, etc.....			2,893 11						
Estimated taxes hereafter payable.....			50,000 00						
Contingent commissions, etc.....			7,500 00						
Estimated expenses of investigation and adjustment of losses.....									12,500 00
TOTAL LIABILITIES, except capital.....									\$3,399,668 38
CAPITAL PAID UP.....									1,000,000 00
NET SURPLUS.....									637,010 46
TOTAL.....									\$5,036,678 84

GENERAL REVIEW.

HISTORY.— This company began business November 5, 1794, and is one of the oldest of American companies. In 1905 there was a change in its management, and up to April, 1911, it was operated in close association with the Union Insurance Company of Philadelphia, established in 1803. In February, 1906, its capital was increased from \$200,000 to \$400,000, and later in the same year was reduced to \$200,000, and the difference was transferred to surplus account. This was in connection with the San Francisco conflagration losses.

On August 16, 1911, effective as of June 30, 1911, the Union Insurance Company of Philadelphia and the Spring Garden Insurance Company of Philadelphia, which was organized in 1835, and which, at the time had \$400,000 capital, were merged with this company to operate thereafter under the above title, but under the management of those who had been operating the Spring Garden Insurance Company. This consolidation increased the capital of this company to \$800,000, and on June 30, 1911, it had a net surplus of \$403,254.81. In December, 1913, the American Fire Insurance Company of Philadelphia (established in 1810), which was practically under the same control and management, was merged with this company, increasing its capital to \$1,000,000. The par value of the stock is \$100 per share.

Besides its own policies this company issues an entirely separate series under the style "Insurance Underwriters Agency," through J. S. Frelinghuysen, 111 William street, New York, who writes similar brokerage business for the Stuyvesant Insurance Company of New York and the

Industrial Fire Insurance Company of Akron, Ohio. It also guarantees policies under the title "American Underwriters Agency," which are issued through the Home Office.

MANAGEMENT AND REPUTATION.— The control of this company is held by J. S. Frelinghuysen, of New York, and some persons closely identified with him. The underwriting, except for the "Insurance Underwriters Agency" business, is in the hands of the vice-president, Waite Bliven, who has had many years' experience.

The volume of business written is rather large in proportion to the net resources of the company. It has, however, exhibited to us evidence that it has carefully limited its liability in congested districts subject to conflagrations.

Its loss paying record, in general, is excellent. The expenses of operation have been normal, but its average loss ratio has been above the average. In 1921 the losses and expenses were above normal, resulting in a moderate underwriting loss.

The investments of the company are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The principal item of real estate owned is the office building at 308-310 Walnut street, Philadelphia, carried at \$180,000.

AFFILIATIONS.— Western Insurance Bureau, Southeastern Underwriters Association Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters.

INSURANCE COMPANY OF THE STATE OF PENNSYLVANIA — *Continued.*

KINDS OF INSURANCE WRITTEN.—Fire, automobile and tornado insurance.

TERRITORY.—It is licensed in all States and Territories, except Alaska, Ala., Guam, Miss., Nev., N. H., N. M., N. D., Philippine Islands, Porto Rico, Vt., Virgin Islands and Wyo. It also operates in Canada.

DIVIDENDS PAID.—1912 and 1913, 8%; 1914 to 1916, inc., 6%; 1917, 3%; 1918 and 1919, none; 1920 and 1921, 6%.

OFFICERS.—President, Gustavus Remak, Jr.; vice-presidents, Waite Bliven and Percy H. Clark; secretary-treasurer, John J. P. Rodgers; assistant secretary, Samuel P. Rodgers.

DIRECTORS.—

Austin, Richard L., chairman Federal Reserve Bank, Philadelphia.

Beale, Edward F., president John T. Lewis & Bros. Co., Philadelphia.

Bliven, Waite, insurance, Philadelphia.

Chambers, H. R., insurance, New York.

Clark, Percy H., attorney at law, Philadelphia.

Curtin, W. W., insurance, Philadelphia.

Daggett, John M., insurance, New York.

Frelinghuysen, J. S., insurance, New York City, N. Y.

Hutchings, Geo. F., insurance, New York.

Krumbhaar, Jr., C. H., W. H. Newbold's Son & Co., bankers, Philadelphia.

Mets, Jr., James A., insurance, New York.

Minch, L. W., agriculturalist, Bridgeton, N. J.

Morgan, 3rd, C. E., attorney, Philadelphia, Pa.

Murray, John P., attorney at law, New York.

Remak, Jr., Gustavus, attorney at law, Philadelphia.

STOCKHOLDERS' ANNUAL MEETING.—Third Monday in January.

GENERAL AGENTS.—

Alberta, Saskatchewan, Messrs. Dunham & Tod, Ltd., Grain Exchange Bldg., Calgary, Alberta, Canada.

Arizona, California, Messrs. Seeley & Co., 140 Sansome St., San Francisco, Cal.

British Columbia, Messrs. Seeley & Co., Dominion Bldg., Vancouver, B. C.

Connecticut, Messrs. Wakefield, Morley & Co., 197 Asylum St., Hartford, Conn.

Florida, Messrs. Loren H. Green & Co., Florida Life Bldg., Jacksonville, Fla.

Georgia, Louisiana, Messrs. Rhett & Weaver, 31 Poplar St., Atlanta, Ga.

Utah, Idaho, Tracy Loan & Trust Co., Salt Lake City, Utah.

Maryland (except Baltimore), Messrs. Poor & Alexander, 26 and 28 S. Calvert St., Baltimore, Md.

Montana, Messrs. Seeley & Co., Colman Bldg., Seattle, Wash.

New York Suburban, Messrs. R. B. McFalls & Co., 56 John St., New York, N. Y.

Kansas, Oklahoma, Messrs. T. E. Braniff Co., Terminal Bldg., Oklahoma City, Okla.

Ontario, Messrs. Reed, Shaw & McNaught, 60 Wellington St., West, Toronto, Ontario, Can.

Oregon, Messrs. John H. Burgard & Co., Lewis Bldg., Portland, Ore.

Quebec, Montreal Agencies, Ltd., Montreal Trust Bldg., Montreal, Quebec, Can.

Rhode Island, Messrs. Starkweather & Shepley, 17 Custom House St., Providence, R. I.

Texas, Messrs. T. A. Manning & Son, Interurban Bldg., Dallas, Texas.

Virginia, North Carolina, Bristol, Tenn., Messrs. Gordon & Brown, Mutual Bldg., Richmond, Va.

Washington, Messrs. E. A. Strout & Co., Hoge Bldg., Seattle, Wash.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$4,300,083 13		\$323,147 80		\$94,303 50				\$4,717,534 43
Reinsurance	1,080,305 88		8,943 15		13,789 73				1,103,038 76
Return premiums....	902,796 96		89,873 49		19,280 51				1,071,952 96
Net premiums.....	2,256,978 29		224,331 16		61,233 26				2,542,542 71
Losses to prms. writ'n	61.0		61.5		18.1				
Deposit premiums on perpetual risks.....			\$3,334 79						50,000 00
Interest, etc.			244,450 30						5,653 96
Profit on sale or maturity of bonds and stocks			11,338 15						
									TOTAL INCOME
									\$2,857,319 91

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$2,192,829 58	\$16,542 23	\$147,934 22		\$16,545 47				\$2,373,851 50
Reinsurance	796,523 87	980 39	4,081 82		5,477 31				807,062 89
Salvage	19,182 11	2,782 39	5,851 71						27,816 21
Net amt. paid policyholders for losses..	1,377,123 60	12,779 45	138,001 19		11,068 16				1,538,972 40
Underwriting expenses.....			\$1,183,846 27						5,486 81
Dividends to stockholders.....			60,000 00						19,649 05
Deposit premiums returned.....			21,504 59						1,773 43
Borrowed money repaid.....			50,000 00						
Loss on sale or maturity of bonds and stocks			30,960 60						
									TOTAL DISBURSEMENTS
									\$2,912,193 15

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 61.6%; underwriting expenses, 46.6%; underwriting loss, 4.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 59.5%; expenses incurred, 45.4%; underwriting loss, 4.0%.

MISCELLANEOUS.—Net risks in force on business effective

on and after January 1, 1921, fire, \$224,107,589; motor vehicle, \$7,663,285; tornado, etc., \$14,927,223; net risks in force on business effective prior to January 1, 1921, \$219,882,962; net premiums in force on business on and after January 1, 1921, fire, \$2,319,381.33; motor vehicle, \$222,-

INSURANCE COMPANY OF THE STATE OF PENNSYLVANIA — *Continued.*

582.15; tornado, etc., \$64,038.76; net premiums in force on business effective prior to January 1, 1921, \$2,095,652.09.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$2,633,637.63; gain from underwriting profit and loss items, \$25,799.73; total, \$2,659,437.36.

Losses incurred during 1921, \$1,568,513.93; underwriting expenses incurred during 1921, \$1,196,321.44; total, \$2,764,835.37.

Loss from underwriting during 1921, \$105,398.01.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during

1921, \$241,967.62; profit on investments during 1921, \$71,176.82; total, \$313,144.44.

Loss on investments during 1921, \$30,960.60; investment expenses incurred during 1921, \$25,135.86; total, \$56,096.46.

Gain from investments during 1921, \$257,047.98.

GAIN AND LOSS EXHIBIT, 1921.— Gain from investments, \$257,047.98.

Losses: Underwriting, \$105,398.01; dividends, \$60,000; total, \$165,398.01.

Surplus, December 31, 1920, \$545,360.49; increase, \$91,649.97; surplus, December 31, 1921, \$637,010.46.

INTERNATIONAL INSURANCE COMPANY,

80 Maiden Lane, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$25,000 00	Cash in banks and office.....	313,203 52
Interest due and accrued thereon.....	91 67	Agents' balances not over three months due.	200,431 81
Bonds and stocks owned.....	5,694,642 20		
Interest due and accrued thereon.....	75,609 19		
		TOTAL ADMITTED ASSETS.....	\$6,308,978 30

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$1,092,214 09		\$11,601 97		\$1,151 26	\$453 47	\$18 75	\$2,006 00	\$1,107,442 54
Reinsurance	145,628 09		1,160 20		115 13	45 35	1 87	200 30	147,150 94
Net unpaid claims...	946,586 00		10,441 77		1,036 13	408 12	16 88	1,802 70	960,291 60
Unearned premiums			\$3,188,311 38						
Salaries, rents, etc.....			30,000 00						
Estimated taxes hereafter payable.....			90,000 00						
Contingent commissions, etc.....			30,000 00						
TOTAL LIABILITIES, except capital.			\$4,298,602 98						
					CAPITAL PAID UP				1,000,000 00
					NET SURPLUS				1,010,375 32
					TOTAL				\$6,308,978 30

GENERAL REVIEW.

HISTORY.— This company was incorporated under the laws of New York, March 6, 1909, and began business July 1, 1909, with \$200,000 capital and \$50,000 surplus paid in. In 1909 its stockholders voluntarily contributed \$335,000 to surplus account; in 1912, \$100,000, and in 1914, \$50,000.

During 1919 its capital was increased to \$1,000,000.

The par value of the stock is \$100 per share.

The company cancelled its entire business in force on April 1, 1914, and up to 1917 wrote only a small business, which was simultaneously reinsured with the United States Branch of the Hamburg Assurance Co., of Hamburg, Germany, which company in 1917 was prohibited from transacting further business in this country.

In October, 1918, this company was taken over by the Alien Property Custodian because its capital stock was owned by the Hamburg Assurance Company, of Hamburg, Germany, and other enemy aliens.

On November 21, 1918, the entire stock of the company was sold at auction under the direction of the Alien Property Custodian for \$576,500. It was bid in by the Chase Securities Company, of 61 Broadway, New York, which is closely affiliated with the Chase National Bank, a very strong and reputable institution. This bid was later rejected by the Custodian, and the stock was sold at private sale to interests composing the firm of Crum and Forster.

MANAGEMENT AND REPUTATION.— As stated above, in November, 1918, the ownership of this company passed into the hands of interests connected with the firm of Crum &

Forster, 110 William street, New York, which acts as general agent for the United States for the North River Insurance Company and the United States Fire Insurance Company, besides representing other small institutions in various capacities.

Sumner Ballard, the former president of the company, was re-elected president. He is also the United States manager of the five branches of the Scandinavia Insurance Company, and the National Insurance Company, of Copenhagen, Denmark, New India Assurance Company of Bombay, India, Metropolitan National Insurance Company, of Havana, Cuba and the Osaka Marine & Fire Insurance Company of Osaka, Japan.

Its expense ratio is very moderate and its average loss ratio somewhat above normal.

The securities owned are high grade. The security valuations are those fixed by the Convention of Insurance Commissioners.

KINDS OF INSURANCE WRITTEN.— Fire, hail, sprinkler leakage, explosion, automobile and tornado insurance.

TERRITORY.— It is licensed in Ark., Colo., Del., Ill., Iowa, La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas, Utah and W. Va.

DIVIDENDS.— It paid dividends of 10% each year up to 1914, when it paid 310%; none were paid in 1915, 1916, 1917 or 1918. In 1919 it paid 30% and in 1920 and 1921, 10%.

OFFICERS.— President, Sumner Ballard; vice-president and secretaries, Daniel F. Gordon, O. Ehmann; vice-presi-

INTERNATIONAL INSURANCE COMPANY — *Continued.*

dents, David G. Wakeman and Caspar J. Voorhis.

Rumsey, David; Smith, Albert A.; Voorhis, Caspar J.;

DIRECTORS.—Ballard, Sumner; Ehmann, O.; Forster, John A.; Gordon, Daniel F.; Haubold, R. O.; Hutchins, Augustus S.; Newcomb, Andrew B.; Parsons, J. Lester;

Wakeman, David G.; Wyatt, Henry J.

STOCKHOLDERS' ANNUAL MEETING.—First Wednesday in December.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Earth quake.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$6,336,747 17		\$78,335 30	682 97	\$103,790 39	\$34,118 86	\$21,833 90	\$20,408 38	\$6,595,867 18
Reinsurance	550,506 38		4,997 97	52 60	7,602 92	3,394 23	1,321 11	1,404 81	569,540 02
Return premiums.....	1,834,392 56		42,316 78	107 00	27,161 19	176 72	6,622 86	6,360 24	1,917,637 35
Net premiums.....	3,951,848 23		30,520 55	473 37	68,966 28	30,548 03	13,690 02	12,643 33	4,108,689 81
Losses to prms.writ'n	68.6		142.2		24.1	107.4		9.8	
Interest, etc.			\$319,280 70						1,780 00
Profit on sale or maturity of bonds and stocks			53,928 34						
					Investment commission				1,780 00
					TOTAL INCOME				\$4,483,678 85

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Earthquake.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$3,184,055 63		\$59,471 37		\$18,488 51	\$36,450 60	\$49 74	\$1,373 50	\$3,299,898 35
Reinsurance	388,877 02		16,054 47		1,848 85	3,645 96	4 97	137 35	410,568 62
Salvage	44,300 68								44,300 68
Net amt. paid policy-holders for losses..	2,750,877 93		43,416 90		16,639 66	32,813 64	44 77	1,236 15	2,845,029 05
Underwriting expenses,			\$1,464,470 50						
Dividends to stockholders.....			100,000 00						
Loss on sale or maturity of bonds.....			17,771 56						
					Other disbursements				7,019 61
					TOTAL DISBURSEMENTS				\$4,434,290 72

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 73.2%; underwriting expenses, 35.6%; underwriting loss, 5.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 71.8%; expenses incurred, 32.4%; underwriting loss, 5.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$365,004.063; motor vehicle, \$2,672,087; tornado, etc., \$13,168,110; sprinkler leakage, \$2,469,375; riot, etc., \$5,422,965; earthquake, \$39,975; net risks in force on business effective prior to January 1, 1921, \$211,167,766; net premiums in force on business on and after January 1, 1921, fire, \$3,750,353; motor vehicle, \$30,560; tornado, etc., \$77,368; sprinkler leakage, \$15,022; riot, etc., \$11,593; earthquake, \$270; net premiums in force on business effective prior to January 1, 1921, \$2,264,546.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$4,191,071.40; loss from underwriting profit and loss items, \$37,183.21; total, \$4,153,888.19.

Losses incurred during 1921, \$3,009,894.70; underwriting expenses incurred during 1921, \$1,359,470.50; total, \$4-369,365.20.

Loss from underwriting during 1921, \$215,477.01.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$339,682.64; profit on investments during 1921, \$132,320.54; total, \$472,003.18.

Loss on investments during 1921, \$19,772.56; investment expenses incurred during 1921, \$7,019.61; total, \$26,792.17.

Gain from investments during 1921, \$445,211.01.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$445,211.01.

Losses: Underwriting, \$215,477.01; dividends, \$100,000; total, \$315,477.01.

Surplus, December 31, 1920, \$880,641.32; increase, \$129,734; surplus, December 31, 1921, \$1,010,375.32.

INTER-OCEAN REINSURANCE COMPANY,

Inter-State Bldg., Cedar Rapids, Iowa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$60,500 00	Interest accrued thereon.....	1,849 23
Rents accrued	20 00	Cash in banks and office.....	153,458 64
Mortgage loans on real estate.....	944,900 00	Agents' balances not over three months due.	224,955 77
Interest due and accrued thereon.....	22,701 05	Accrued interest on deposits in banks.....	1,455 49
Loans on collateral security.....	5,000 00	Reinsurance recoverable.	5,494 79
Interest accrued thereon.....	29 16		
Bonds and stocks owned.....	202,000 01	TOTAL ADMITTED ASSETS.....	\$1,622,364 14

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims: Fire, \$70,844.64; ocean marine, \$328.27; tornado, etc., \$212.82;	sprinkler leakage, \$10.32; riot, explosion, etc., \$60.96; totals.....	\$71,497 01
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INTER-OCEAN REINSURANCE COMPANY — *Continued.*

Unearned premiums	500,584 22	Other liabilities	3,554 45
Salaries, rents, etc.....	2,400 49	TOTAL LIABILITIES, except capital..	\$586,667 01
Estimated taxes hereafter payable.....	7,186 72	CAPITAL PAID UP.....	500,000 00
Estimated expenses of investigation and adjustment of losses.....	1,444 12	NET SURPLUS	535,697 13
		TOTAL	\$1,622,364 14

GENERAL REVIEW.

HISTORY.—This company was incorporated April 26, 1918, as the National Bonding and Insurance Company of Cedar Rapids, with an authorized capital of \$1,000,000, divided into 10,000 shares of par value of \$100 each. A contract was made May 1, 1918, with the National Finance Company by which it was to receive 25% commission for the sale of the stock, which was to be sold at not less than \$200 per share. The National Finance Company in turn entered into a contract with T. F. Fitzpatrick, Walter W. Garner and L. E. Eisele, providing for the actual sale of the National Bonding and Insurance Company stock for 22%.

Contract was later made for the 3% saving in commission to be returned to the insurance company. Total shares sold during the organization period were 10,506, representing sale price of \$2,101,200, which was reduced by cancellations to a net subscription of \$2,000,000. May 31, 1920, 6,234 shares of stock had been issued.

The company was examined by the Iowa State Insurance Department on May 31, 1920, and received a license to commence business on May 31, 1920. The State Department again examined the company on September 22, 1920, showing at that time capital fully paid up of \$624,400; partially paid, \$101,539.80, with total admitted assets of \$1,055,202.10, and surplus \$243,182.18. The cost of promotion was high. At the annual meeting of the company held January 26, 1921, the corporate name was changed to Inter-Ocean Reinsurance Company, the company having originally been organized as a bonding and casualty company and later amended to write a reinsurance fire business. This name was adopted as being more appropriate.

At a stockholders' meeting, February 21, 1921, it was provided that the authorized capital be reduced from \$1,000,000 to \$500,000 to be fully paid and non-assessable. The officers of the company were given discretion as to the time of filing this amendment. This reduction of capital was carried out in 1921, thus reducing the paid-in capital from \$722,500 to \$500,000 transferring the difference to the surplus account.

The company was again examined by the Iowa Insurance Department as of June 30, 1921. A large percentage of the assets are invested in mortgages in covering property principally in Iowa, with smaller amounts in Minnesota, Missouri, Nebraska, and South Dakota. The securities are largely United States bonds. The real estate owned is the company's Home Office building.

MANAGEMENT AND REPUTATION.—The company has not operated long enough to justify comment upon the success of its operations. The stock is not closely held, and on

December 31, 1920, the directors owned at par \$48,100 of the stock.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—It is licensed in Ark., Colo., Del., Ill., Ind., Iowa, La., Mass., Mich., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Tex., and W. Va.

OFFICERS.—President and general manager, R. Lord; vice-presidents, J. E. Johnson and E. E. Pinney; secretary, A. C. Torgeson; treasurer, James E. Hamilton; assistant secretary, Roy E. Curray.

DIRECTORS.

Bollinger, Judge J. W., president Security Fire Insurance Company, Davenport, Iowa.

Canby, L. W., farmer, Winfield, Iowa.

Cherry, W. L., president J. G. Cherry Company, Cedar Rapids, Iowa.

Dee, H. W., farmer and stockman, Mt. Vernon, Iowa.

Dunshoe, W. H., president Chandler Pump Company, Cedar Rapids, Iowa.

Flenniken, H. W., vice-president and cashier Citizens' Savings Bank, Olin, Iowa.

Gindorff, N. C., cashier Union Trust and Savings Bank, Dubuque, Iowa.

Green, J. C., president Winfield State Bank, Winfield, Iowa.

Hamilton, James E., vice-president Merchants National Bank, Cedar Rapids, Iowa.

Howell, D. E., vice-president Warfield-Pratt-Howell, Cedar Rapids, Iowa.

Johnson, J. E., vice-president Iowa Life Insurance Company, Waterloo, Iowa.

Jones, R. E., lumber and coal dealer, Williamsburg, Iowa.

Lord, R., president Inter-Ocean Reinsurance Company, Cedar Rapids, Iowa.

McElroy, George D., cashier Farmers National Bank, Vinton, Iowa.

Matthews, L., vice-president Farmers & Merchants State Savings Bank, Manchester, Iowa.

Pinney, E. E., president Pinney Coal Co., Cedar Rapids, Iowa.

Rasmus, Alfred, grain dealer, Mt. Union, Ia.

Schroeder, E. E., insurance, Davenport, Iowa.

Torgeson, A. C., president Denecke Company, Cedar Rapids, Iowa.

Willenborg, Frank S., director Farmers State Savings Bank, New Vienna, Ia.

Zickefoose, H. C., farmer and stockman, Olds, Iowa.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$704,142 41	\$2,618 16	.....	.....	\$21,824 65	.....	\$405 64	\$1,454 83	\$730,445 19
Return premiums.....	91,010 67	263 15	.....	.....	1,572 23	.....	48 91	275 45	93,170 41
Net premiums.....	613,131 74	2,355 01	.....	.....	20,252 42	.....	356 73	1,178 88	637,274 78
Interest and rents.....	.....	.....	\$75,957 15	.....	.....	.....	.....	.....	.....
Other income .....	.....	.....	36 79	.....	.....	.....	.....	.....	.....
					TOTAL INCOME.....				\$713,268 72

INTER-OCEAN REINSURANCE COMPANY — *Continued.*

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$98,463 06	\$6 92	.....	.....	\$596 48	.....	\$13 54	.....	\$99,060 00
Reinsurance	20,646 57	.....	.....	.....	215 90	.....	.....	.....	20,862 47
Salvage	63 85	.....	.....	.....	.....	.....	.....	.....	63 85
Net amt. paid policy-holders for losses..	77,752 64	6 92	.....	.....	380 58	.....	13 54	.....	78,153 08
Underwriting expenses.....	.....	.....	\$268, 079 17	.....	Other disbursements .....	.....	.....	.....	4, 128 20
Real estate expenses.....	.....	.....	4, 832 43	.....	TOTAL DISBURSEMENTS .....	.....	.....	.....	\$355, 192 48

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 12.2%; losses incurred, 23.2%; underwriting expenses, 42.1%; underwriting loss, 26.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.9%; expenses incurred, 107.0%; underwriting loss, 64.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$55,967,191; ocean marine, \$131,456; tornado, etc., \$3,163,952; sprinkler leakage, \$135,391; riot, etc., \$931,879; net premiums in force on business effective on and after January 1, 1921, fire, \$572,181; ocean marine, \$1,977; tornado, etc., \$15,367; sprinkler leakage, \$299,46; riot, etc., \$1,131.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$256,172.50; loss from underwriting profit and loss items, \$5.66; total, \$256,166.84.

Losses incurred during 1921, \$148,355.94; underwriting expenses incurred during 1921, \$274,139.95; total, \$422,495.89.

Loss from underwriting during 1921, \$166,329.05.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$82,947.20; profit on investments during 1921, \$21,361.79; total, \$104,308.99.

Investment expenses incurred during 1921, \$6,700.78.

Gain from investments during 1921, \$97,608.21.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$97,608.21; decrease in paid-up capital stock, \$222,500; partial payments not issued stock, \$82,760.84; decrease in not admitted assets (bills receivable), \$52,275.38; other sources, \$5,950; total, \$461,094.43.

Losses: Underwriting, \$166,329.05; furniture and fixtures deducted as not admitted, \$4,031.03; contributions (expenses incident to organization charged off), \$2,500; other sources, \$714.90; total, \$173,574.98.

Surplus, December 31, 1920, \$248,177.69; increase, \$287,519.45; surplus, December 31, 1921, \$535,697.13.

INTER-STATE FIRE INSURANCE COMPANY,

408 West Fort Street, Detroit, Mich.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$433, 743 46	Cash in banks and office.....	44, 880 58
Interest due and accrued thereon.....	5, 452 09	Agents' balances not over three months due.	—56, 703 86
Loans on collateral security	9, 142 58	Loss reserve (2%).....	4, 696 10
Interest due and accrued thereon.....	20 50	Interest accrued on other assets.....	197 32
Bonds and stocks owned.....	6, 524 45	Other admitted assets.....	587 51
Interest due and accrued thereon.....	151 67	TOTAL ADMITTED ASSETS.....	\$448, 692 40

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Aircraft.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$55,338 28	\$157 50	\$1 08	.....	\$22 33	.....	\$26 60	\$0 42	\$55,546 81
Reinsurance	10,734 00	.....	.....	.....	.....	.....	.....	.....	10,734 00
Net unpaid claims...	44,604 28	157 50	1 68	.....	22 33	.....	26 60	42	44,812 81
Unearned premiums.....	.....	.....	\$70, 046 07	.....	TOTAL LIABILITIES, except capital.	.....	.....	.....	\$115, 976 99
Estimated taxes hereafter payable.....	.....	.....	200 00	.....	CAPITAL PAID UP .....	.....	.....	.....	281, 425 00
Contingent commissions, etc.....	.....	.....	469 98	.....	NET SURPLUS .....	.....	.....	.....	51, 290 41
Estimated expenses of investigation and adjustment of losses.....	.....	.....	448 13	.....	TOTAL .....	.....	.....	.....	\$448, 692 40

GENERAL REVIEW.

HISTORY.—This company was incorporated December 18, 1911, with \$250,000 authorized capital, par value of shares \$25 each. It began business July 15, 1914. Its capital and surplus were then \$116,912 and \$23,572.34, respectively. Up to the end of 1914, \$170,495 capital and \$54,660.15 surplus had been paid in. During 1915 the paid-in capital was increased to \$224,825, and \$6,446 was contributed to surplus. In 1916 the capital was increased to \$250,000, and \$28,047.56 was collected for surplus. In 1917 the capital was increased to \$259,150, and \$9,150 was added to

surplus. In 1921, \$22,275 was paid in to capital, and \$17,520 was contributed to surplus.

The stock of the company was at first sold through salesmen, at \$50 per share, and in 1914 the selling price was increased to \$60 a share. A considerable amount of the stock was sold to local insurance agents, who act as representatives of the company in their localities.

Among those active in the organization of the company were several insurance men of Detroit, who are now identified with it as officers, among these being C. A. Palmer, former Commissioner of Insurance of Michigan, and W. A.

INTER-STATE FIRE INSURANCE COMPANY — *Continued.*

Eldridge and Leo K. Hennes, both local insurance men.

This company has entered into a contract with the Commonwealth Insurance Company, of New York, whereby the latter company automatically participates in all the agency business written, and the "Inter-State" issues policies guaranteed by the "Commonwealth."

MANAGEMENT AND REPUTATION.—The president was formerly Insurance Commissioner of Michigan and is in excellent repute. S. D. Andrus, the underwriter of this company, was for fifteen years assistant manager of the Western Department of the Providence-Washington Insurance Company, of Providence. He later became manager of the Western Department of the Georgia Home Insurance Company, of Columbus, Ga. He was the special agent of the Standard Fire Insurance Company, Hartford, for a short time, and later became superintendent of agents of the New Jersey Insurance Company, Newark, which position he held until he went with this company. On March 31, 1922, F. H. Sabin, who previously had been engaged as Resident General Agent of the North British and Mercantile Insurance Company, Ltd., engaged with this company in its underwriting department, as general agent.

On December 31, 1921, the directors owned \$47,325, par value, of the capital stock then outstanding.

The directors are substantial and reputable men.

The company transacts a moderate net volume in proportion to its capital and surplus. Its operations so far have resulted in an underwriting loss each year.

Its expense ratio has been above the average. Its loss ratio in 1917 was normal, but in 1918 and 1919 it was high. On a somewhat reduced business, the loss and expense ratios were high in 1920. With a considerably further reduced net business in 1921 the loss and expense ratios to net premiums written are out of proportion. There was a considerable underwriting loss.

The company's loss paying reputation is good.

The mortgages are mainly small loans on improved property in Michigan, and are apparently well secured. They constitute the bulk of the assets.

AFFILIATIONS.—Western Union, Eastern Union.

KINDS OF INSURANCE WRITTEN.—Tornado, inland marine, civil commotion, riot, strike, commissions, explosion, implements, leasehold, profits, rents and rental value, sprinkler leakage and use and occupancy insurance.

TERRITORY.—At last advices it was licensed in Colo., Del., Ill., Ia., Ind., Kan., La., Md., Mass., Mich., Minn., Miss., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas and W. Va.

DIVIDENDS.—The first dividend was paid in 1917, the rate being 4%; 1918, 1919 and 1920, none, 1921, \$20,894.50.

OFFICERS.—President, C. A. Palmer; vice-president, S. D. Andrus; secretary, W. A. Eldridge; treasurer, Leo K. Hennes; assistant secretary, H. R. Vernor; general agent, F. H. Sabin; general counsel, F. H. Aldrich.

DIRECTORS.

Aldrich, F. H., general counsel.

Andrus, S. D., vice-president of company.

Beckton, J. H., cashier Peoples State Bank, Caro, Mich. Bennett, Thos., capitalist, Wyandotte, Mich.

Berns, Jul. W., real estate and insurance, Grosse Pointe Park, Mich.

Clarage, Chas., manager, Clarage Foundry and Mfg. Co., Kalamazoo, Mich.

Dodge, Dr. W. T., physician, Big Rapids, Mich.

Eldridge, W. A., chairman Parker Bros. Co., insurance, Detroit.

Hennes, Leo K., L. K. Hennes Insurance Agency, Detroit.

Moss, W. E., capitalist, Detroit.

Palmer, C. A., president of company.

Sadowaki, Dr. R., physician, Detroit.

Sands, G. T., banker, Pentwater, Mich.

Santo, John R., insurance, Traverse City, Mich.

Vance, Dr. W. A., dentist, Nashville, Mich.

Vernor, H. R., Vernor Bros., assistant secretary of company, Detroit.

Wright, W. W., insurance and real estate, Jackson, Mich.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Tuesday in January.

GENERAL AGENTS OR DEPARTMENTS.—New York Branch, 76 William street, New York, N. Y.

INCOME, 1921.

	Fire.	Aircraft.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$775,513 06	\$118 47	\$406 37	.....	\$4,798 44	\$7 92	\$693 22	\$1,064 54	\$782,502 04
Reinsurance	297,571 55	.....	.....	.....	1,042 28	.....	240 04	.....	299,754 47
Return premiums....	329,780 77	194 74	357 19	.....	1,720 43	2 28	196 34	540 41	332,702 16
Net premiums.....	148,160 76	—76 27	49 18	.....	1,135 73	5 64	256 24	514 13	150,045 41
Losses to prms. writ'n	125.4	.....	110.2	.....	38.5	.....	27.3	4.5	.....
Interest, etc. ....	.....	.....	\$32,616 68	.....	.....	.....	.....	.....	39,795 00
Commission received account treaty with Commonwealth Insurance Co. of N. Y....	.....	.....	120,281 84	.....	.....	.....	.....	.....	120,281 84
									TOTAL INCOME
									\$342,738 93

DISBURSEMENTS, 1921.

	Fire.	Aircraft.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$335,981 20	\$398 54	\$50 43	.....	\$723 27	.....	\$70 39	\$22 70	\$337,256 03
Reinsurance	144,875 52	.....	.....	.....	286 39	.....	.....	.....	145,161 91
Salvage	5,356 46	398 54	4 98	.....	.....	.....	11	.....	5,361 55
Net amt. paid policy-holders for losses..	185,749 72	.....	54 45	.....	436 88	.....	70 28	22 70	186,732 57
Underwriting expenses. ....	.....	.....	\$104,878 78	.....	.....	.....	.....	.....	104,878 78
Dividends to stockholders.....	.....	.....	20,894 50	.....	.....	.....	.....	.....	20,894 50
Agents' balances charged off.....	.....	.....	3,281 58	.....	.....	.....	.....	.....	3,281 58
Decrease in liabilities during the year on account of reinsurance treaties.....	.....	.....	7,536 61	.....	.....	.....	.....	.....	7,536 61
									TOTAL DISBURSEMENTS
									\$436,884 72

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 120.6%; underwriting expenses, 69.9%; underwriting loss, 35.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 77.1%; expenses incurred, 44.4%; underwriting loss, 22.8%.

MISCELLANEOUS.—Net risks in force on business effective

INTER-STATE FIRE INSURANCE COMPANY — *Continued.*

on and after January 1, 1921, fire, \$9,405,364; motor vehicle, \$2,193; tornado, etc., \$165,141; hail, \$49; sprinkler leakage, \$41,557; riot, etc., \$118,025; net risks in force on business effective prior to January 1, 1921, \$3,331,289; net premiums in force on business on and after January 1, 1921, fire, \$93,888; motor vehicle, \$20; tornado, etc., \$712; hail, \$3; sprinkler leakage, \$112; riot, etc., \$250; net premiums in force on business effective prior to January 1, 1921, \$34,229.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$234,651.29; loss from underwriting profit and loss items, \$3,065.49; total, \$231,585.80.

Losses incurred during 1921, \$180,953.80; underwriting expenses incurred during 1921, \$104,208.25; total, \$285,162.05.

Loss from underwriting during 1921, \$53,576.25.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$34,248.51; profit on investments during 1921, \$46,805.12; total, \$81,053.63.

Loss on investments during 1921, \$143.05; investment expenses incurred during 1921, \$752.45; total, \$895.50.

Gain from investments during 1921, \$80,158.13.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$80,158.13.

Losses: Underwriting, \$53,576.25; loss on 1920 non-ledger reinsurance account, \$13,455.59; dividends, \$20,894.50; total, \$87,926.34.

Surplus, December 31, 1920, \$59,058.62; decrease, \$7,768.21; surplus, December 31, 1921, \$51,290.41.

IOWA MANUFACTURERS' INSURANCE COMPANY,

622 Commercial Street, Waterloo, Iowa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$20,000 00
Mortgage loans on real estate.....	156,100 00
Interest due and accrued thereon.....	3,553 96
Loans on collateral security.....	16,000 00
Interest due and accrued thereon.....	394 00
Bonds and stocks owned.....	38,350 00
Interest due and accrued thereon.....	967 05
Cash in banks and office.....	113,322 10
Agents' balances not over three months due	20,399 33
Bills receivable	16,721 25
Due from reinsurance companies for losses.	3,142 93
Other admitted assets.....	587 24

TOTAL ADMITTED ASSETS..... \$389,537 86

LIABILITIES, DECEMBER 31, 1921.

Unpaid losses	\$850 00
Unearned premiums	194,680 35
Estimated taxes hereafter payable.....	4,638 62

TOTAL LIABILITIES, except capital.	\$200,168 97
CAPITAL PAID UP.....	100,000 00
NET SURPLUS	89,368 89

TOTAL \$389,537 86

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Iowa July 31, 1905, and commenced business January 17, 1906, with \$100,000 authorized capital, all of which was subscribed, and \$25,000 paid in. During 1906 \$10,000 surplus was paid in. During 1909 the balance of its capital, which had been represented by stockholders' notes, was paid in, with \$40,000 additional surplus. The par value of the company's stock is \$100 a share.

At a stockholders' meeting January, 1920, the authorized capital was increased to \$500,000.

Its reinsurance reserve is figured on the 40% basis, as permitted by the Iowa law, and this must be considered when comparing its statement with those of other companies which figure the reserve on the higher basis required in other States.

On October 21, 1921, this company reinsured the outstanding risks of the Automotive Insurance Company, of Mason City, Iowa.

MANAGEMENT AND REPUTATION.—The directors are reputable Iowa business men, and the company, though small is in good standing. The directors control the company, owning on December 31, 1921, \$66,166.67, par value, of the capital stock. Its secretary, Hermann Miller, has been in the insurance business for many years and is in good repute.

The company writes a full volume of business in proportion to its capital and surplus. Its underwriting opera-

tions up to the end of 1917 were unprofitable, but a small underwriting profit was made in 1918, 1919 and 1920. In 1919 the surplus was increased \$13,556; in 1920, \$12,197.62, and in 1921, \$26,966.28.

Its expenses of operation have been high, but are showing a satisfactory downward tendency. The loss ratio is normal.

It has a good loss paying reputation.

Its investments are of good character. The real estate, which consists of a Home Office site, is carried at \$20,000, and the company states that the appraised value is \$30,000. The mortgage loans are secured by Iowa farm lands valued at over three times the amount loaned.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, plate glass and automobile insurance.

TERRITORY.—It is licensed in Iowa only.

DIVIDENDS.—It paid a dividend of \$1,500 in 1910 and \$3,000 in 1911. In 1919 it paid a dividend of \$6,000, in 1920, \$7,000 and 1921 \$8,000.

OFFICERS.—President, W. W. Marsh; vice-presidents, Geo. N. Garrettson, Robert Palmer and Carl Miller; treasurer, A. H. Holt; secretary, Hermann Miller.

DIRECTORS.—

Bauch, J. C., special agent of company, Des Moines, Ia.

Copley, I. M., insurance, Waterloo, Ia.

Garrettson, Geo. N., president Iowa State Bank, Waterloo, Ia.

Headford, A. H., Headford Bros. & Hitchens, Waterloo, Ia.

IOWA MANUFACTURERS' INSURANCE COMPANY — *Continued.*

Holt, A. H., retired capitalist, Waterloo, Ia.
 Kingsley, M. H., capitalist, Waterloo, Ia.
 Lichty, Geo. E., president Smith, Lichty, Hillman Co. wholesale grocers, Waterloo, Ia.
 Louden, Wm., president Louden Machinery Co., Fairfield, Ia.
 Marsh, W. W., president Iowa Dairy Separator Co.
 Miller, Carl, insurance adjuster.
 Miller, Hermann, secretary of company.
 Myers, H. V., State agent of Security Insurance Company, of New Haven, Conn.
 Northey, F. L., Northey Mfg. Co., Waterloo, Ia.

Northey, N., president Northey Mfg. Co., Waterloo, Ia.
 Palmer, Robert, Dun's Commercial Agency, Cedar Rapids, Ia.
 Paterson, Robert, president Iowa Paint Mfg. Co., Fort Dodge, Ia.
 Sinclair, Robert S., T. M. Sinclair Packing Co., Cedar Rapids, Ia.
 Sullivan, J. T., attorney and banking interests.
 Turney, D., member of Joel Turney & Co., Fairfield, Ia.
 Weis, Henry, manufacturer, Waterloo, Ia.
 STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Plate Glass.	Totals.
Gross premiums.....	\$164,676 00		\$63,350 57		\$29,853 55			\$10,331 04	\$271,216 25
Reinsurance	40,513 82		5,157 01		2,347 15				48,018 58
Return premiums.....	16,857 44		4,322 13		2,676 52			710 48	24,566 57
Net premiums.....	107,304 83		56,370 83		24,834 83			10,120 56	198,631 10
Losses to prms. writ'n	51.1		9.1		13.6			22.5	
Interest, etc.			\$15,961 48						
Other income			5,518 17						
					TOTAL INCOME				\$220,110 75

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Plate Glass.	Totals.
Gross amount paid for losses.....	\$78,186 68		\$4,481 92		\$4,234 96			\$2,276 13	\$91,199 69
Reinsurance	22,941 67		1,324 58		874 20				25,140 45
Salvage	865 32								305 32
Net amt. paid policyholders for losses..	54,879 69		5,157 34		3,380 76			2,276 13	65,693 92
Underwriting expenses.			\$90,364 75						
Dividends to stockholders.....			8,000 00						
					Other disbursements				1,383 38
					TOTAL DISBURSEMENTS				\$165,626 35

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 33.0%; underwriting expenses, 45.5%; underwriting profit, 6.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 38.1%; expenses incurred, 54.1%; underwriting profit, 7.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$8,591,644.35; motor vehicle, \$4,070,396; tornado, etc., \$4,335,303.73; net risks in force on business effective prior to January 1, 1921, \$25,426,342.03; net premiums in force on business on and after January 1, 1921, fire, \$107,214.94; motor vehicle, \$37,934.03; tornado, etc., \$24,014.75; plate glass, \$9,407.64; net premiums in force on business effective prior to January 1, 1921, \$308,129.53.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$172,079.52; loss from underwriting profit and loss items, \$920.88; total, \$171,158.64.

Losses incurred during 1921, \$65,618.92; underwriting expenses incurred during 1921, \$93,071.79; total, \$158,690.71.

Gain from underwriting during 1921, \$12,467.93.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$17,405.98.

Investment expenses incurred during 1921, \$184.30.

Gain from investments during 1921, \$17,221.68.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$12,467.93; investments, \$17,221.68; other sources, \$5,518.17; total, \$35,207.78.

Losses: Donations, \$241.50; dividends, \$8,000; total, \$8,241.50.

Surplus, December 31, 1920, \$62,402.61; increase, \$26,966.28; surplus, December 31, 1921, \$89,368.89.

IOWA NATIONAL FIRE INSURANCE COMPANY,

1018-1024 Valley Nat'l Bank Bldg., Des Moines, Iowa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$978,900 00	Interest due and accrued thereon.....	4,892 49
Interest due and accrued thereon.....	31,146 74	Cash in banks and office.....	45,196 90
Loans on collateral security.....	5,000 00	Agents' balances not over three months due	20,108 34
Interest due and accrued thereon.....	29 16	Bills receivable taken for fire risks.....	7,523 13
Bonds and stocks owned.....	136,314 74	TOTAL ADMITTED ASSETS.....	\$1,229,111 50

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Motor Vehicle.	Aircraft.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Plot. Ex- plo., etc.	Totals.
Losses and Claims:									
Total.....	\$68,821 80	\$401 68	\$157 50		\$39 45		\$28 60	\$0 42	\$69,497 45
Reinsurance	11,111 61				18 72				11,130 33
Net unpaid claims..	55,710 19	401 68	157 50		70 73		28 60	42	56,367 12

IOWA NATIONAL FIRE INSURANCE COMPANY—Continued.

Unearned premiums: fire, \$363,432.07; other than fire, \$26,841.42; total.....	\$390,273 49	CAPITAL PAID UP	500,000 00
Salaries, rents, etc.....	500 00	NET SURPLUS	274,470 89
Estimated taxes hereafter payable.....	7,500 00		
TOTAL LIABILITIES, except capital.	\$454,640 61	TOTAL .	\$1,229,111 50

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Iowa, December 9, 1915, and began business January 1, 1917, with \$500,000 authorized capital, which was all subscribed. At the end of 1917 the entire \$500,000 capital had been paid in, and during that year \$221,503.49 was collected for surplus. The surplus on January 1, 1917, amounted to \$55,050.80.

The par value of the stock is \$100 per share. The stock was sold at \$200 per share, except that the forty-seven original incorporators of the company secured the stock at \$150 per share. The company was promoted by its president through the Iowa National Investment Company, and the organization expenses were not limited. The company advised us that \$40.65 per share, or about 21%, was used for promotion expenses.

MANAGEMENT AND REPUTATION.—The second vice-president, who is also the underwriting manager, has had twenty years insurance experience in the State of Iowa. When the Rate Law of Iowa was enacted in 1914 he was selected to take charge of that department under the Commissioner of Insurance, which position he held until his connection with this company. The secretary of the company was for five years chief examiner in the Insurance Department of Iowa.

On December 31, 1921, the directors owned \$95,800, par value, of the company's \$500,000 capital stock.

The underwriting losses in 1917, 1918, 1919 and 1920 were largely due to the setting up of reserves for unearned premium liability.

Expenses have been moderate for a comparatively new company, with a downward tendency. In 1921 the premium volume decreased, with a somewhat higher expense ratio, and loss ratio above normal.

The company bears a good reputation for loss settlements. The investments are of high character. The security valuations shown in this statement are those fixed by the Convention of Insurance Commissioners. The mortgage loans

consist of first liens on Iowa property, and bear interest at from 5% to 6%.

KINDS OF INSURANCE WRITTEN.—The company transacts fire, lightning, tornado and automobile fire and theft insurance.

TERRITORY.—It is licensed in Colo., Ill., Iowa, La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas and W. Va.

DIVIDEND.—1921, 6%.

OFFICERS.—President, F. L. Miner; honorary vice-president, Parley Sheldon; first vice-president and secretary, C. M. Spencer; second vice-president and underwriting manager, C. S. Vance; treasurer, Frank P. Flynn.

DIRECTORS.

Adams, H. C., Algona, Ia., member of General Assembly, banker and capitalist.

Beebe, N. W., Hampton, Ia., banker and lumber dealer.

Beman, C. Ed., Oskaloosa, Ia., banker.

Clark, B. B., Red Oak, Ia., banker.

Flynn, Frank P., Des Moines, Ia., banker.

Fransham, A. D., Marengo, Ia., lumber and coal dealer.

Grossman, G. A., Waverly, Ia., banker.

Groves, Mack J., Estherville, Ia., banker, insurance and capitalist.

Hopkins, F. M., Guthrie Center, Ia., banker.

Hoyt, E. H., Capitalist, Des Moines, Ia.

Manahan, C. A., physician, Vinton, Ia.

Miner, Frank L., Des Moines, Ia., insurance.

McKlveen, Samuel, Charlton, Ia., banker.

Oleson, O. M., Fort Dodge, Ia., wholesale druggist.

Pickett, Adam, Creston, Ia., attorney.

Schwane, J. E., Winterset, Ia., merchant.

Sheldon, Parley, Ames, Ia., banker.

Spencer, C. M., Des Moines, Ia.

Vance, C. S., Des Moines, Ia.

Voss, C. L., Dennison, Ia., banker.

Wohlenberg, C. J., Holstein, Ia., banker.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Wednesday in January.

INCOME, 1921.

	Fire.	Motor Vehicle.	Aircraft.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums ...	\$551,369 06	\$5,020 40	\$118 47	.....	\$37,159 28	\$7 92	\$434 98	\$1,064 54	595,164 65
Reinsurance	72,641 98	.....	189 84	.....	3,345 12	.....	.....	.....	75,967 10
Return premiums ..	147,110 35	833 45	—70 87	.....	6,962 76	.....	136 02	363 01	155,594 93
Net premiums	331,616 73	4,186 95	.....	.....	26,851 40	7 92	298 96	691 53	363,582 62
Losses to prms. writ'n	62.6	58.7	.....	.....	22.2	.....	12.4	3.3	.....
Interest, etc., .....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Profit on sale of bonds.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
			\$57,496 99						
			373 00						
					TOTAL INCOME				\$421,452 61

DISBURSEMENTS, 1921.

	Fire.	Motor Vehicle.	Aircraft.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$250,934 94	\$3,894 04	\$398 54	.....	\$6,250 17	.....	\$70 39	\$22 70	\$261,570 78
Reinsurance.....	40,276 29	1,513 32	.....	.....	276 48	.....	.....	.....	42,066 09
Salvage.....	3,047 28	4 98	.....	.....	.....	.....	11	.....	3,052 35
Net amt. paid policy-holders for losses.	207,611 39	2,375 74	398 54	.....	5,973 69	.....	70 28	22 70	216,452 34
Underwriting expenses .....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Dividends to stockholders.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Investment expense .....	.....	.....	.....	.....	.....	.....	.....	.....	.....
			\$177,344 05						
			30,000 06						
			1,858 79						
					TOTAL DISBURSEMENTS				\$425,830 30
					Agents' balance charged off.....				175 12

IOWA NATIONAL FIRE INSURANCE COMPANY—*Continued.*

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 66.0%; underwriting expenses, 48.8%; underwriting loss, 11.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 63.9%; expenses incurred, 46.5%; underwriting loss, 11.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$30,587,719; motor vehicle, \$329,046; tornado, etc., \$6,093,975; hail, \$114; sprinkler leakage, \$96,965; riot, etc., \$275,393; net risks in force on business effective prior to Jan. 1, 1921, \$35,320,935; net premiums in force on business on and after Jan. 1, 1921, fire, \$330,578.40; motor vehicle, \$4,136.23; tornado, etc., \$29,845.12; hail, \$7.92; sprinkler leakage, \$260.96; net premiums in force on business effective prior to Jan. 1, 1921, \$369,273.83.

UNDERWRITING EXHIBIT, 1921.— Premiums earned dur-

ing 1921, \$375,670.60; loss from underwriting profit and loss items, \$2,686.92; total, \$372,983.68.

Losses incurred during 1921, \$240,095.72; underwriting expenses incurred during 1921, \$174,714.28; total, \$414,810.00.

Loss from underwriting during 1921, \$418,826.32.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$63,260.20; profit on investments during 1921, \$571.50; total, \$63,831.70.

Investment expenses incurred during 1921, \$1,858.79.

Gain from investments during 1921, \$61,972.91.

GAIN AND LOSS EXHIBIT, 1921.— Gains: Investments, \$61,972.91; other sources, \$929.99; total, \$62,902.90.

Losses: Underwriting, \$41,826.32; dividends, \$30,000.00; total, \$71,826.32.

Surplus, December 31, 1920, \$283,394.31; decrease, \$8,923.42; surplus, December 31, 1921, \$274,470.89.

IROQUOIS FIRE INSURANCE COMPANY,

Peoria, Ill.

HISTORY.—This company was incorporated under the laws of Illinois March 27, 1920, with an authorized capital of \$100,000 and was licensed by the Insurance Department of that State March 9, 1921. It began business April 1, 1921, with \$100,000 paid-in capital and surplus contributed of \$21,424.46. The par value of the shares is \$50.

Two thousand of the first issue of shares were sold for \$150,000, \$100,000 being credited to capital stock and the balance above organization expenses, to surplus. The organization expense or commissions on sales of stocks amounted to \$22,500. The preliminary expenses amounted to \$6,075.54. A second issue of 13,000 shares was put on the market to be sold at \$100 per share. Of this issue, we were advised that on August 31, 1921, 3,308 shares were sold and that the organization expense or commissions on sales of stock of this issue amounted to 15% and the preliminary expense to 1.9%. On December 31, 1921, the paid in capital had been increased to \$250,000, and the company had net surplus of \$29,440.67, but we were not advised as to the amount contributed to surplus nor the additional amount expended for organization expenses.

This company started to organize with headquarters in Chicago, Ill., Henry J. Woessner, formerly secretary and managing underwriter of the Marquette National, being active in the promotion, William L. Diekelman being associated with him as secretary and treasurer. Some of the promotion methods were subject to criticism.

The company later moved its offices to Peoria, Ill.

MANAGEMENT AND REPUTATION.—The Underwriting management is in the hands of Harold W. Letton, 175 West Jackson Boulevard, Chicago, Ill., who is in excellent repute, and is the United States manager of the Netherlands Fire and Life Insurance Company, of The Hague, Holland, and also vice-president and managing underwriter of the Great Lakes Insurance Company, of Chicago, Ill.

OFFICERS.—President E. W. Wilson; vice-president and

secretary, E. R. Wilson; treasurer, A. H. Addison; vice-president and managing underwriter, Harold W. Letton.

DIRECTORS.—The directors are: E. W. Wilson, president American National Bank, Pekin, Ill.; president Wilson Provision Co., Peoria, Ill.; director State Trust and Savings Bank, Peoria, Ill.; E. R. Wilson, president Brown Swiss Breeders Association, Peoria, Ill.; A. H. Addison, formerly cashier Central National Bank, Peoria, Ill.; C. A. Farwell; Peoria, Ill.; Frank T. Miller, vice-president Home Savings and State Bank, Peoria, Ill.; Warren Kinsey, Kinsey and Mahler Co., Peoria, Ill.; A. H. Purdie, cashier American National Bank, Pekin, Ill.; J. F. Sturgeon, cashier Woodford County National Bank, El Paso, Ill.; David Cation, president First State Bank Co., Williamsfield, Ill.; F. W. Jacobes, cashier San Jose State Bank, San Jose, Ill.; W. H. Springer (proposed), president Stanford State Bank, Stanford, Ill.; W. T. Pratt (proposed), cashier Peoples State Bank, Chandlerville, Ill.; W. R. Davis (proposed), cashier Smithfield State Bank, Smithfield, Ill.; J. H. Hedrich (proposed), president First State Bank of Tiskilwa, Tiskilwa, Ill.; W. W. Crabb (proposed), cashier Tazewell County National Bank, Delavan, Ill.

We quote extracts from the December 31, 1921 annual statement of the company as follows:

Capital paid in.....	\$250,000 00
Total admitted assets.....	283,352 00
Net surplus.....	29,440 67
Unearned premiums.....	3,696 43
Net premiums written.....	4,240 32
Net premiums earned.....	543 89
Net losses paid.....	127 76
Net expenses paid.....	5,758 98
Losses incurred.....	127 76
Expenses incurred.....	5,758 98
Underwriting loss.....	5,342 85
Gain from investments.....	1,728 53

William Street, New York, N. Y.

Mortgage loans on real estate.....	\$105,750 00	Agents' balances not over three months due.....	186,386 10
Interest due and accrued thereon.....	1,627 22	Reinsurance treaties and accounts.....	23,454 10
Bonds and stocks owned.....	998,010 00	Reinsurance due on paid losses.....	12,019 17
Interest due and accrued thereon.....	6,591 14	Other admitted assets.....	7,960 01
Cash in banks and office.....	120,650 86	TOTAL ADMITTED ASSETS.....	\$1,462,448 60

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$320,679 00	\$130,367 94	\$55,389 29	\$11,042 00			\$879 00	\$412 00	\$518,769 23
Reinsurance	232,344 94	48,096 08	50,762 30	6,044 00				398 00	337,648 32
Net unpaid claims...	88,334 06	82,268 86	4,626 99	4,998 00			879 00	14 00	181,120 91
Unearned premiums.			\$377,159 88		CAPITAL PAID UP.....				*600,000 00
Estimated taxes hereafter payable.....			12,000 00		NET SURPLUS.				*251,496 71
Funds held under reinsurance treaties....			38,267 60						
Estimated expenses of investigation and adjustment of losses			2,403 50		TOTAL				\$1,462,448 60
TOTAL LIABILITIES, except capital.			\$610,951 89		*On April 11, 1922, the capital was reduced to \$400,000, transferring \$200,000 to surplus.				

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in April.

KNICKERBOCKER INSURANCE COMPANY OF NEW YORK — *Continued.*

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$2,238,561 39	\$125,755 63	\$103,976 51	\$46,384 55			\$21,764 96	\$41,224 15	\$2,577,667 19
Reinsurance	942,011 70	20,217 87	36,373 06	5,281 41			8,553 25	28,759 38	966,450 55
Return premiums.....	802,638 38	25,896 47	139,396 76	17,501 04			8,111 32	9,450 82	1,002,984 79
Net premiums.....	493,911 31	79,651 29	952 81	23,602 10			7,100 39	3,013 95	606,231 85
Losses to prms. writ'n	54.0	206.4		80.6			13.1		
Interest, etc.			\$62,683 76		Other income				18,556 73
Increase in liabilities during the year on account of reinsurance treaties.....			30,584 52		TOTAL INCOME				\$720,056 86

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,105,884 90	\$184,162 88	\$369,434 21	\$30,932 13			\$2,455 45	\$7 35	\$1,712,376 51
Reinsurance	896,019 78	22,156 24	328,167 91	11,870 13			1,523 68	5 51	1,199,743 27
Salvage	3,043 16	2,375 51	2,091 59	34 95					7,545 21
Net amt. paid policy-holders for losses..	266,822 05	159,630 63	59,175 71	19,027 03			931 77	1 84	505,598 03
Underwriting expenses.			\$331,747.24		account of reinsurance treaties.....				20,164 19
Dividends to stockholders.....			96,000 00		Other disbursements.				8,406 87
Decrease in liabilities during the year on					TOTAL DISBURSEMENTS				\$961,965 32

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 65.7%; underwriting expenses, 54.5%; underwriting loss, 15.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 65.0%; expenses incurred, 50.8%; underwriting loss, 15.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$45,391,693; ocean marine, \$2,024,053; inland nav. and transp., \$802,236; sprinkler leakage, \$1,388,276; riot, etc., \$1,330,816; net risks in force on business effective prior to January 1, 1921, \$23,867,100; net premiums in force on business on and after January 1, 1921, fire, \$417,351; ocean marine, \$32,587; inland nav. and transp., \$23,650; sprinkler leakage, \$7,858; riot, etc., \$2,189; net premiums in force on business effective prior to January 1, 1921, \$261,534.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$615,194.

Losses incurred during 1921, \$399,638.99; underwriting expenses incurred during 1921, \$312,556.09; total, \$712,195.08.

Loss from underwriting during 1921, \$97,001.08.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$60,639.13; profit on investments during 1921, \$19,059.90; total, \$79,699.03.

Loss on investments during 1921, \$4,700; investment expenses incurred during 1921, \$2,218.05; total, \$6,918.05. Gain from investments during 1921, \$72,780.98.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$72,780.98; other sources, \$2,292.92; transfer to reinsurance accounts, \$47,149.67; total, \$122,223.57.

Losses: Underwriting, \$97,001.08; dividends, \$96,000; total, \$193,001.08.

Surplus, December 31, 1920, \$322,274.22; decrease, \$70,777.51; surplus, December 31, 1921, \$251,496.71.

LAFAYETTE FIRE INSURANCE COMPANY

2123 Magazine Street, New Orleans, La.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value.....	\$4,500 00
Mortgage loans on real estate.....	64,225 00
Bonds and stocks owned, market value....	564,751 00
Interest due and accrued thereon.....	8,430 00
Cash in banks and office.....	640 08
Agents' balances not over three months due	9,285 51
Furniture and fixtures.....	1,500 00

TOTAL ADMITTED ASSETS..... 653,331.59

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$2,502 55
Unearned premiums	61,572 75
Dividends to stockholders, unpaid.....	16,920 00
Due for borrowed money.....	3,000 00

TOTAL LIABILITIES, except capital \$63,995 30
CAPITAL PAID UP..... 200,000 00
NET SURPLUS. 369,336 29

TOTAL \$653,331.59

GENERAL REVIEW.

HISTORY.—This company began business in 1869 with an authorized capital of \$150,000, of which \$46,500 was paid in, the balance (\$103,500) being subscribed and paid in later by stock dividends.

In October, 1916, it was voted to amend the charter, increasing the capital stock to \$200,000, and permitting

the company to write tornado and windstorm insurance in addition to fire insurance.

The new stock was sold at \$200 per share, thus increasing the paid-in capital to \$200,000 and adding \$50,000 to surplus.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is well

LAFAYETTE FIRE INSURANCE COMPANY—Continued.

managed, bears a good reputation, and has made excellent progress. It does purely a local business, which has been very profitable, but subjects it to the conflagration hazard. It has never failed to pay a dividend of at least 10% per annum since 1878.

The control of the company is in a comparatively few hands. On December 31, 1921, its directors owned \$59,400, par value, of its \$200,000 capital stock.

The company is in excellent repute concerning its general treatment of loss claims.

Its average expense ratio has been normal and its loss ratio has been low. In 1919 it had very low losses. In 1920 it showed a small underwriting loss. In 1921 it made a substantial rate of underwriting gain.

Its investments are of good character. The security valuations in this statement are based upon quotations on the New Orleans stock exchange.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance

TERRITORY.—It is licensed only in Louisiana and Pennsylvania.

DIVIDENDS.—In recent years it has paid dividends as follows: 1900 to 1904, inc., 20%; 1905 to 1907, inc., 10%; 1908 and 1909, 12%; 1910 to 1915, inc., 15%; 1916 to 1921, inc., 16%.

OFFICERS.—President, John X. Wegmann; vice-president, Joseph Tranchina; secretary, A. J. Wegmann; inspector, Edward J. Mullen.

DIRECTORS.

Baumann, Joseph, retired.

Dart, Henry P., attorney-at-law, Dart, Kernan & Dart.

Faivre, George M., retired.

Gambel, Adam, manager, Henderson Sugar Refinery.

Gras, F. W., retired.

Hartson, M. J., general agent.

Hoffman, Walter H., levee engineer.

Holmes, John T., merchant.

Miller, Christian, retired.

O'Keefe, A. J., merchant.

Pfeffer, Henry P., contractor.

Regal, A., retired.

Schuler, L., real estate agent.

Skardon, A. Norton, merchant, A. W. Skardon's Sons.

Thuem, R., retired.

Tranchina, Joseph, retired.

Wegmann, John X., president of company.

Young, Jacob, manufacturing jeweler.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in January.

INCOME, 1921.

Fire, gross premiums, \$85,995.07; reinsurance, \$21,140.81; return premiums, \$16,328.53; net premiums..... \$48,525 73

Tornado, etc.: Gross premiums, \$2,788.91; return premiums, \$477.99; net premiums..

2,310 92

TOTALS, gross premiums, \$88,783.98; reinsurance, \$21,140.81; return premiums, \$16,806.52; net premiums... 50,836 65
Interest, etc. 24,963 50
Refund from U. S. on 1917 income tax.... 79 56
Borrowed money (gross)..... 10,500 00
Gross profit on sale of bonds..... 2,525 00
Other income. 25 00

TOTAL INCOME...... \$88,929 71

DISBURSEMENTS, 1921.

Fire, gross amount paid for losses, \$28,091.54; reinsurance, \$3,979.49; salvage, \$59.21; net amount paid policyholders for losses. \$24,052 84
Tornado, etc., net amount paid policyholders for losses. 179 45

TOTALS, gross amount paid for losses, \$28,270.99; reinsurance, \$3,979.49; salvage, \$59.21; net amount paid policyholders for losses..... \$24,232 29
Underwriting expenses..... 28,317 62
Dividends to stockholders..... 32,000 00
Other disbursements. 12,583 45

TOTAL DISBURSEMENTS...... \$97,133 36

RATIOS TO PREMIUMS WRITTEN.—Losses paid: fire, 49.6%; tornado, etc., 7.7%; losses incurred, 34.7%; underwriting expenses, 55.7%; underwriting profit, 26.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 29.3%; expenses incurred, 47.0%; underwriting profit 22.4%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$60,212.87; loss from underwriting profit and loss items, \$778.81; total, \$59,434.06.

Losses incurred during 1921, \$17,643.92; underwriting expenses incurred during 1921, \$28,317.62; total, \$45,961.54.

Gain from underwriting during 1921, \$13,472.52.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$33,365.01; profit on investments during 1921, \$15,488.40; total, \$48,853.41.

Loss on investments during 1921, \$2,100.00; investment expenses incurred during 1921, \$1,171.59; total, \$3,271.59.

Gain from investments during 1921, \$45,581.82.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$13,472.52; investments, \$45,581.82; total, \$59,054.34.

Loss from dividends, \$32,000.

Surplus, December 31, 1920, \$342,281.95; increase, \$27,054.34; surplus, December 31, 1921, \$369,336.29.

LA SALLE FIRE INSURANCE COMPANY,

801 Carondelet Bldg., New Orleans, La.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$54,666 66
Interest due and accrued thereon.....	2,647 99
Loans on collateral security.....	15,000 00
Interest due and accrued thereon.....	580 00
Real estate and stocks owned.....	524,952 39
Interest due and accrued thereon.....	7,116 51
Cash in banks and office.....	34,879 48
Agents' balances not over three months due	14,780 05
Participating certificates, 6%.....	34,828 00
Certificates of deposit, 4%.....	48,452 03
Reinsurance recovered on paid losses.....	11 84
Accrued interest on above.....	1,147 13

TOTAL ADMITTED ASSETS..... \$739,062 08

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, total,	
\$3,442.06; reinsurance, \$747.31; total un-	
paid claims	\$2,694 75
Unearned premiums	38,004 93
Salaries, rents, etc.....	2,178 94
Estimated taxes hereafter payable.....	2,031 75
Estimated adjustment expenses.....	150 00

TOTAL LIABILITIES, except capital.	\$45,060 37
CAPITAL PAID UP.....	524,640 00
NET SURPLUS	169,361 71

TOTAL..... \$739,062 08

GENERAL REVIEW.

HISTORY.—This company was incorporated as the Liberty National Fire Insurance Company, under the laws of the State of Louisiana, February 24, 1920, and was licensed June 22, 1920, and commenced business July 12, 1920, with an authorized capital of \$200,000. The title was changed to the above in 1921. The organization of the company was started in 1919 with a proposed capital and surplus of \$2,000,000. Its statement as of December 31, 1920, showed paid-in capital of \$199,980 and net surplus of \$32,004.38. During 1921 \$324,660 was paid in to capital and \$159,244.54 was contributed to surplus. The par value of the shares is \$30.

At a stockholders' meeting, February 17, 1922, the charter was amended making the authorized capital \$568,590. The company is still collecting unpaid subscriptions and plans that as about \$50,000 additional is collected special meetings of the stockholders will be called to authorize increases in the capital, until that item is brought to \$600,000 or \$650,000.

MANAGEMENT AND REPUTATION.—The managing underwriter of the company is H. H. Rimington, who has been engaged in the fire insurance business for many years in executive and field capacities. He was at one time managing underwriter of the Jefferson Fire Insurance Company, which was then doing a general fire insurance business. He is capable and in good repute. In 1920 the company did only a small business, and the expense ratio was high, as might be expected with a new company. In 1921 the company wrote a small amount of business and the expense ratio was still high, resulting in a comparatively heavy underwriting loss. At December 31, 1921, the directors of the company owned, at par, \$42,690 of the stock of the company.

The securities owned by the company shown in the statement are of high class, carried at market values. The mortgages are well secured by Louisiana city and farm properties.

The company writes business in Pacific Coast territory through J. F. McGee of San Francisco, in states in which it is not regularly licensed.

KINDS OF INSURANCE WRITTEN.—Fire and tornado.

TERRITORY.—Louisiana and Tennessee. When the com-

pany's organization is completed, it plans to seek admittance to a number of other states.

OFFICERS.—President, H. H. Rimington; vice-president Chas. J. Babst; secretary and treasurer, Chas. F. Voss.

DIRECTORS.—

Teal, Chas. H., former State Senator, Colfax, La., active farmer and stock raiser, vice-president Big Pine Lumber Co., Colfax, La., vice-president Iatt Lumber Co., Colfax, La. Caffery, Chas. D., attorney-at-law, Lafayette, La. Williams, H. P., capitalist and lumberman, Patterson, La. Sinclair, F. W., president Sinclair Agency Inc., general insurance, New Orleans, La.

Roy, V. L., Natchitoches, La., president Louisiana State Normal School.

Thomas, Dr. John N., Pineville, La., superintendent Louisiana Hospital for Insane.

Wilkinson, Horace, Port Allen, La., banker, sugar planter and manufacturer.

Breaux, Judge Joseph A., New Orleans, La., former member of Supreme Court, president New Iberia National Bank, New Iberia, La.

Gilbert, T. B., Sr., Wisner, La., member of State Senate, banker and planter.

Kent, R. A., Fluker, La., banker, merchant and lumberman.

Rimington, H. H., president of the company.

Kenzel, William H., president, W. H. Kenzel & Co., N. Y., general insurance.

McKowen, T. C., capitalist and merchant, Lindsay, La. Babst, Chas. J., capitalist and treasurer Eureka Homestead Society, New Orleans, La.

Stubbs G. W., superintendent Engineers Kentwood & Eastern Railway Co., Kentwood, La.

AFFILIATIONS.—Western Insurance Bureau.

STOCKHOLDERS' ANNUAL MEETING.—Third Friday in February.

INCOME, 1921.

Gross premiums, \$113,963.73; reinsur-	
ance, \$34,710.12; return premiums,	
\$24,780.22; net premiums.....	\$54,473 39
Interest, etc.	23,608 62
Profit from sale assets.....	65 50

TOTAL INCOME..... \$78,147 51

LA SALLE FIRE INSURANCE COMPANY — *Continued*

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$37,667.43; reinsurance, \$15,018.31; salvage, \$0.00; net amount paid policyholders for losses	\$22,648 13
Underwriting expenses	58,626 11
Investment expenses	1,435 98
TOTAL DISBURSEMENTS	\$82,710 22

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 41.6%; losses incurred, 39.8%; underwriting expenses, 107.6%; underwriting loss, 85.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 59.2%; expenses incurred, 168.5%; underwriting loss 127.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$3,153,802; net risks in force on business effective prior to Jan. 1, 1921, \$645,115. Net premiums in force on business on and after Jan. 1, 1921,

\$54,273.30; net premiums in force on business effective prior to Jan. 1, 1921, \$10,765.72.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$36,588.06; gain from underwriting profit and loss items, \$227.50; total, \$36,815.56.

Losses incurred during 1921, \$21,669.28; underwriting expenses incurred during 1921, \$61,649.13; total, \$83,318.41.

Loss from underwriting during 1921, \$46,502.85.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$33,353.88; profit on investment during 1921, \$65.50; total, \$33,419.38.

Loss on investments during 1921, \$7,457.76; investment expenses incurred during 1921, \$1,435.98; total, \$8,893.74.

Gain from investments during 1921, \$24,525.64.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$24,525.64; from stockholders, \$159,244.54; total, \$183,770.18.

Loss from underwriting, \$46,502.85.

Surplus, December 31, 1920, \$32,094.38; increase, \$137,267.33; surplus, December 31, 1921, \$169,361.71.

LAW UNION AND ROCK INSURANCE COMPANY, LTD.,

London, England.

UNITED STATES BRANCH, 59 WILLIAM STREET, NEW YORK.

EXECUTIVE OFFICE, 20 TRINITY STREET, HARTFORD, CONN.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned, market value...	\$1,368,585 00	Agents' balances not over three months due.	148,952 73
Interest accrued thereon	16,733 20	Reinsurance due on paid losses	1,867 72
Cash in banks and office	193,401 89	TOTAL ADMITTED ASSETS	\$1,729,540 59

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$162,224 64	.....	\$26,032 00	.....	\$69 87	.....	\$50 00	.....	\$188,426 51
Reinsurance	\$1,750 41	.....	8,258 01	.....	9 54	.....	.....	.....	100,026 96
Net unpaid claims...	70,465 23	.....	17,823 99	.....	60 33	.....	50 00	.....	88,339 55
Unearned premiums. ....	.....	.....	\$719,877 96	.....	.....	.....	.....	.....	.....
Contingent commissions, etc. ....	.....	.....	4,500 00	.....	.....	.....	.....	.....	.....
Salaries, rents, etc. ....	.....	.....	1,500 00	.....	.....	.....	.....	.....	.....
Estimated taxes hereafter payable .....	.....	.....	38,700 00	.....	.....	.....	.....	.....	.....
Estimated expenses of investigation and adjustment of losses .....	.....	.....	6,968 25	.....	.....	.....	.....	.....	.....
TOTAL LIABILITIES, except deposit capital .....	.....	.....	.....	.....	.....	.....	.....	.....	\$859,945 76
NET SURPLUS, U. S. Branch, including deposit capital .....	.....	.....	.....	.....	.....	.....	.....	.....	869,594 83
TOTAL .....	.....	.....	.....	.....	.....	.....	.....	.....	\$1,729,540 59

GENERAL REVIEW.

HISTORY.—This company was established in 1806. Its authorized capital is £2,075,000, with £1,575,000 subscribed and £406,951 paid in. In 1892 this company purchased the Crown Life Insurance Company, at which time it issued £283,360 of 4% debentures, redeemable at par on December 31, 1942. In 1906 it issued £200,000 in debentures, carrying 4½% interest, to meet the losses sustained in the conflagration at San Francisco, Cal. These debentures were payable in fifteen years at par, or any time after the expiration of five years, at £102 for each £100 of stock, and this was done in 1910. Prior to 1909 this company was known as the Law Union and Crown Insurance Company. In that year the business of the Rock Life Assurance Company, Ltd., of London, was merged with this company and the present title was adopted.

This company entered the United States in 1897.

Early in 1919 the London and Lancashire Insurance Co., Ltd., of London, purchased control of this company, and it was continued as a separate institution.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses, wherever incurred. The Home Office balance sheet, as of December 31, 1920, which includes all its assets and liabilities, showed the following: Total assets, \$52,261,934.31; capital paid in, \$1,979,760; consisting of capital \$825,000 and debenture stock \$1,154,760; surplus fund, \$2,584,492.25. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent standing at its home and abroad. In 1919 the management was transferred from Hall & Henshaw, New York, to A. G. McIlwaine, who is also United States manager of the London and Lancashire Insurance, Ltd.,

LAW UNION AND ROCK INSURANCE COMPANY, LTD. — *Continued.*

and president of the Safeguard Insurance Company of New York and of the Orient Insurance Company of Hartford, Conn. He is in excellent repute.

Its expenses of management have been slightly above the average, but its loss ratio has been about normal. The volume of business transacted by the United States Branch is conservative. In 1920 both the loss and expense ratios were materially reduced, but were higher again in 1921, and in the latter year there was a moderate underwriting loss.

Its loss paying reputation is excellent.

The securities owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

UNITED STATES MANAGER.—A. G. McIlwaine, Hartford, Conn.

UNITED STATES TRUSTEE.—Central Union Trust Company of New York.

KINDS OF INSURANCE WRITTEN.—Life, fire and general casualty lines.

In the United States it writes fire, motor vehicle, tornado, sprinkler leakage, earthquake and inland marine insurance.

TERRITORY.—It operates throughout the United Kingdom and in Canada.

In the United States it is licensed in the following States: Ala., Cal., Colo., Conn., D. C., Fla., Hawaii, Idaho, Iowa, Ill., Ind., Kan., Ky., Md., Mass., Mich., Minn., Mo., Mont., Neb., Nev., N. J., N. Y., N. D., Ohio, Okla., Ore., Pa., R. I., S. D., Tenn., Texas, Utah, Wash., W. Va., Wis. and Wyo.

DEPARTMENTS.—Western Department, Chas. E. Dox, Chicago, Ill.; Pacific Department, Geo. O. Smith, San Francisco, Cal.; Hawaii, Theo. H. Davies & Co., Ltd., Honolulu, H. I.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,561,828 19		\$134,042 91		\$17,564 90		\$2,401 97	\$3,381 42	\$1,739,219 39
Reinsurance.....	546,377 07		9,633 46		1,672 55		785 41	2,013 55	560,482 04
Return premiums.....	422,396 29		43,725 18		3,650 12		833 09	856 16	471,450 94
Net premiums.....	613,064 73		80,684 27		12,242 23		783 47	511 71	707,286 41
Losses to prms. writ'n	49.8		75.2		2.8		0.1		
Interest, etc.			\$66,286 60		Other income				78 95
Received from Home Office			4,900 00		TOTAL INCOME				\$778,551 96

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$657,244 97		\$75,170 27		\$369 59		\$21 85		\$732,806 68
Reinsurance	341,672 02		10,706 05		22 90		10 93		352,411 90
Salvage	9,942 94		1,343 41						11,286 35
Net amt. paid policyholders for losses..	305,630 01		63,120 81		346 69		10 92		369,108 43
Underwriting expenses.			\$350,883 85		Other disbursements				2,197 84
Remitted to Home Office			19,304 04		TOTAL DISBURSEMENTS				\$741,494 16

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 53.5%; underwriting expenses, 49.6%; underwriting loss, 3.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 53.5%; expenses incurred, 49.4%; underwriting loss, 3.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$74,132,590; motor vehicle, \$4,952,830; tornado, etc., \$3,319,514; sprinkler leakage, \$97,118; riot, etc., \$222,350; net risks in force on business effective prior to January 1, 1921, \$61,519,279; net premiums in force on business on and after January 1, 1921, fire, \$664,541; motor vehicle, \$75,103; tornado, etc., \$13,935; sprinkler leakage, \$719; riot, etc., \$146; net premiums in force on business effective prior to January 1, 1921, \$587,951.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$707,511.72; loss from underwriting profit and loss items, \$355.80; total, \$707,155.92.

Losses incurred during 1921, \$378,929.59; underwriting expenses incurred during 1921, \$349,552.10; total, \$728,481.69.

Loss from underwriting during 1921, \$21,325.77.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$68,482.48; profit on investments during 1921, \$30,891.26; total, \$99,373.74.

Investment expenses incurred during 1921, \$1,883.96; gain from investments during 1921, \$97,489.78.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$97,489.78; remitted from Home Office, \$4,900; total, \$102,389.78.

Losses: Underwriting, \$21,325.77; remitted to Home Office, \$19,304.04; total, \$40,629.81.

Surplus, December 31, 1920, \$807,834.86; increase, \$61,759.97; surplus, December 31, 1921, \$869,594.83.

LAW UNION AND ROCK INSURANCE COMPANY, LTD.— *Continued.*
CANADIAN BRANCH

ASSETS AND LIABILITIES IN CANADA		Interest and rents.....	33,334 00
Assets.	\$1,178,270 00	TOTAL INCOME	\$577,032 00
Liabilities.	335,067 00		
SURPLUS.	\$843,203 00		
GOVERNMENT DEPOSIT		EXPENDITURE	
Market value.	\$525,350 00	Losses fire.	\$144,715 00
INCOME		Losses casualty	122,993 00
Premiums fire	\$324,029 00	General expenses and taxes.....	204,593 00
Premiums casualty	119,669 00	TOTAL EXPENDITURE.	\$472,301 00
		Net insurance in force in Canada (Fire) ..	\$43,590,845 00

LEGAL INSURANCE COMPANY, LIMITED,

London, England.

GENERAL REVIEW.

HISTORY.—This company began business in 1908. Its authorized capital is £1,000,000, of which, at last advices, £500,000 had been subscribed and £100,000 paid in.

The company has £400,000 subscribed capital subject to call.

MANAGEMENT AND REPUTATION.—It is controlled by the Royal Insurance Company, Ltd., of Liverpool, England, a large and reputable institution.

On June 15, 1900, it commenced writing "surplus lines" in the United States through Fred S. James & Co., 123 William street, New York, who advised us that they hold power of attorney to accept service in case of disputes in this country and that they keep sufficient funds on hand for the payment of all ordinary losses. Fred S. James & Co.,

are in excellent repute, and represent as United States managers, the following companies: Eagle, Star and British Dominions Ins. Co., Ltd., London, England; General Fire Assurance Co., Paris, and the Urbaine Fire Insurance Co. of Paris, France.

As stated above, it is controlled by the Royal Insurance Company, Ltd., one of the strongest companies in the world.

The Home Office balance sheet as of December 31, 1920 showed the following: Total assets, £495,657 (\$2,478,285); capital paid in, £100,000 (\$500,000); balance revenue account, £43,196 (\$215,980). (An arbitrary rate of exchange has been used; see note, page vii.)

KINDS OF INSURANCE WRITTEN.—Fire, personal accident, burglary, fidelity, liability and plate glass insurance.

LIBERTY FIRE INSURANCE COMPANY.

207-209 West Market Street, Louisville, Ky

ADMITTED ASSETS, DECEMBER 31, 1921.		LIABILITIES, DECEMBER 31, 1921.	
Mortgage loans on real estate.....	\$198,943 71	Unearned premiums	\$38,608 77
Interest due and accrued thereon.....	2,911 25	Due for borrowed money.....	25,000 00
Loans on collateral security.....	109,429 20		
Bonds and stocks owned, market value....	64,368 25	TOTAL LIABILITIES, except capital.	\$63,608 77
Interest due and accrued thereon.....	175 00	CAPITAL PAID UP.....	200,000 00
Cash in banks and office.....	3,459 66	NET SURPLUS	283,035 99
First lien notes.....	120,742 65		
Commercial notes	45,000 00		
Other admitted assets.....	1,615 04		
TOTAL ADMITTED ASSETS.....	\$546,644 76	TOTAL.....	\$546,644 76

GENERAL REVIEW.

HISTORY.—This company was incorporated in March, 1854, but did not commence business until November, 1858. The authorized capital is \$200,000, of which \$100,000 was paid in, in cash, when the company began business. The capital was later increased by a stock dividend of \$100,000.

The par value of stock is \$100 per share.

Until 1918 its corporate title was German Insurance Company.

MANAGEMENT AND REPUTATION.—The company has sub-

stantial backing and is well managed. Its directors owned \$42,700, par value, of its capital stock on December 31, 1921.

Its premium income is very small and entirely local, its investment income being greater than the premium income. Good dividends have been paid stockholders and the surplus has steadily increased.

The company's high expense ratio is due to the small premium income referred to above. Its loss paying record is excellent, and its loss ratio is very low.

LIBERTY FIRE INSURANCE COMPANY—Continued.

The mortgage loans are practically all secured by property in Jefferson county, Ky., most of it being located in Louisville.

The security valuations in this statement are those based upon the actual market values.

KIND OF INSURANCE WRITTEN.—Fire.

DIVIDENDS.—It has paid annual dividends of 6% from 1875 to 1920, inclusive; total dividends paid since January, 1873, stock, \$100,000; cash, \$530,000.

TERRITORY.—It is licensed only in Kentucky.

OFFICERS.—President, A. P. Winkler; secretary, Frank R. Merhoff; assistant secretary, Jos. F. Laufer; treasurer, John E. Huhn.

DIRECTORS.—

Almstedt, Henry, Almsted Bros.

Huhn, John E., vice-president Liberty Insurance Bank.

Kopmeier, Geo., retired.

Merhoff, Frank R., vice-president Liberty Insurance Bank.

Peter, Edw. F., retired.

Sabel, Joseph, president M. Sabel & Sons, Inc.

Scholtz, Charles, president Joseph Denunzio Fruit Co., Inc.

Walbeck, Henry C., chairman Board of Directors, Liberty Insurance Bank.

Wathen, O. H., president R. E. Wathen & Co., Inc.

Winkler, A. P., vice-president P. Winkler's Sons and president Liberty Insurance Bank.

STOCKHOLDERS' ANNUAL MEETING.—First Monday in January.

INCOME, 1921.

Gross premiums, \$35,006.79; reinsurance, \$6,547.11; return premiums, \$5,347.24;	
net premiums.....	\$23,112 44
Interest, etc.....	34,241 44
Commissions.....	20,000 00
Borrowed money.....	106,000 00
TOTAL INCOME.....	\$183,353 88

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$5,024.01;	
reinsurance, \$130.69; salvage, \$156.30;	
net amount paid policyholders for losses.....	\$4,737 02
for losses.....	\$4,737 02
Underwriting expenses.....	31,826 44
Dividends to stockholders.....	20,000 00
Investment expenses.....	6,165 88
Loss on sale of stocks.....	6,637 00
Borrowed money.....	114,000 00
TOTAL DISBURSEMENTS.....	\$183,366 34

RATIOS TO PREMIUMS WRITTEN.—Losses paid: 20.5%; losses incurred, 20.5%; underwriting expenses, 137.7%; underwriting loss, 67.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 22.6%; expenses incurred, 152.1; underwriting loss, 74.7%.

Net risks in force on business effective on and after January 1, 1921, \$5,437,331.73.

Net risks in force on business effective prior to January 1, 1921, \$3,279,493.18.

Net premiums in force on business on and after January 1, 1921, \$67,634.30.

Net premiums in force on business effective prior to January 1, 1921, \$42,824.78.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$20,927.68; losses incurred during 1921, \$4,737.02; underwriting expenses incurred during 1921, \$31,826.44; total, \$36,563.46.

Loss from underwriting during 1921, \$15,635.78.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$33,471.42; profit on investments during 1921, \$20,000; total, \$53,471.42.

Loss on investments during 1921, \$6,637; investment expenses incurred during 1921, \$6,165.88; total, \$12,802.88.

Gain from investments during 1921, \$40,668.54.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$40,668.54.

Losses: Underwriting, \$15,635.78; dividends, \$20,000; total, \$35,635.78.

Surplus, December 31, 1920, \$278,003.23; increase, \$5,032.76; surplus, December 31, 1921, \$283,035.99.

LIBERTY FIRE INSURANCE COMPANY,

Title Guaranty Bldg., St. Louis, Mo.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$66,000 00	Special deposit, Eagle Fire Ins. Co.....	5,358 92
Interest due and accrued thereon.....	2,522 10	In hands of special agents.....	471 87
Bonds and stocks owned.....	796,349 00	Losses due from reinsuring companies.....	6,363 57
Interest due and accrued thereon.....	14,225 85		
Cash in banks and office.....	28,874 90		
Agents' balances not over three months due	82,536 26	TOTAL ADMITTED ASSETS.....	\$1,002,702 47

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Aircraft.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total.....	\$146,002 89	\$157 50	\$8,671 97		\$97 02		\$30 40	\$0 48	\$154,960 26
Reinsurance.....	48,786 84				42 50				48,829 34
Net unpaid claims.....	102,216 05	157 50	8,671 97		54 52		30 40	48	111,130 92

Unearned premiums: fire, \$391,010.14;		Due for borrowed money.....	15,000 00
other than fire, 41,136.98; total.....	\$432,147 12		
Salaries, rents, etc.....	5,698 73	TOTAL LIABILITIES, except capital	624,857 61
Estimated taxes hereafter payable.....	26,249 28	CAPITAL PAID UP.....	200,000 00
Contingent commissions, etc.....	3,300 00	NET SURPLUS.....	177,844 86
Funds held under reinsurance treaties....	30,803 29		
Estimated expense of investigation and ad-			
justment of losses.....	528 27	TOTAL	\$1,002,702 47

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LIBERTY FIRE INSURANCE COMPANY—Continued.

Underwriting expenses.....	\$352,755 74	Loss on sale of ledger assets.....	528 49
Interest on demand loan.....	126 81	TOTAL DISBURSEMENTS.....	\$747,905 53

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 63.7%; underwriting expenses, 53.7%; underwriting loss, 28.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred: 75.6%; expenses incurred, 65.4%; underwriting loss, 34.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$49,491,510; motor vehicle, \$2,321,073; tornado, etc., \$2,305,123; hail, \$14,430; sprinkler leakage, \$137,429; riot, etc., \$318,734; net risks in force on business effective prior to January 1, 1921, \$14,226,766; net premiums in force on business on and after January 1, 1921, fire, \$551,760.41; motor vehicle, \$60,639.52; tornado, etc., \$12,672.23; hail, \$31.51; sprinkler leakage, \$319.27; riot, etc., \$699.14; net premiums in force on business effective prior to January 1, 1921, \$156,736.66.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$553,160.56; gain from underwriting profit and loss items, \$37,473.80; total, \$590,634.36.

Losses incurred during 1921, \$418,313.89; underwriting expenses incurred during 1921, \$361,850.55; total, \$780,164.44.

Loss from underwriting during 1921, \$189,530.08.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$54,558.81; profit on investments during 1921, \$23,302.96; total, \$77,861.77.

Loss on investments during 1921, \$664.49; investment expenses incurred during 1921, \$126.81; total, \$791.30.

Gain from investments during 1921, \$77,070.47.

GAIN AND LOSS EXHIBIT, 1921.—Gain: Investments, \$77,070.47; surplus contribution, \$45,519.50; total, \$122,589.97.

Losses from underwriting, \$189,530.08.

Surplus, December 31, 1920, \$244,784.97; decrease, \$66,940.11; surplus, December 31, 1921, \$177,844.86.

LINCOLN FIRE INSURANCE COMPANY,

202 Stahlman Bldg., Nashville, Tenn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$1,270 00
Mortgage loans on real estate.....	8,101 55
Interest due and accrued thereon.....	141 60
Loans on collateral security.....	200 00
Bonds and stocks owned.....	109,131 88
Interest due and accrued thereon.....	2,382 18
Cash in banks and office.....	4,503 83
Agents' balances not over three months due	8,504 47
Bills receivable.....	6,875 00
War savings stamps.....	647 48
Deposit for taxes.....	700 00

TOTAL ADMITTED ASSETS..... \$142,457 99

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, adjusted, \$2,850.23; reported or in process of adjustment, \$1,800; reinsurance, \$1,200; net unpaid claims.....	\$3,450 23
Unearned premiums.....	21,647 84
Salaries, rents, etc.....	3,370 25
Estimated taxes hereafter payable.....	2,500 00
Due for borrowed money.....	8,000 00
Other liabilities.....	801 90
TOTAL LIABILITIES, except capital.....	\$39,770 22
CAPITAL PAID UP.....	100,000 00
NET SURPLUS.....	2,687 77

TOTAL \$142,457 99

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Tennessee March 3, 1913, but the sale of stock was not actively begun until September, 1915. It was licensed by the Tennessee Insurance Department on June 30th, and began business July 2, 1917. Its authorized and subscribed capital is \$100,000, of which \$36,760 was paid in on June 16, 1917, together with \$15,504 surplus.

On December 31, 1917, the capital was \$47,965 and the surplus \$4,397.77. At the end of 1918 the paid-in capital was \$61,280, and the surplus \$1,050.71. During 1920 \$9,057.50 was paid in to capital and \$976 contributed to surplus. During 1921 \$29,662.50 additional capital was paid in, making its capital fully paid. The par value of the stock is \$5 per share.

The stock was sold by the American Securities Company, of Nashville, Tenn., at \$10 and \$12.50 per share, and \$3 per share was available for organization expenses, which was consented to by the stockholders.

MANAGEMENT AND REPUTATION.—The company operates

on the industrial and also on the cash plan. In 1920 it wrote net premiums of \$250,424.75, and the management explains that the comparatively small item of reserve covers the unearned premiums, as the industrial policies are written for one week only, and the premiums for the last week of the year are all included in the reserve, together with a pro rata part of the premium collected on the cash plan. The reserve is set up under the Tennessee law which permits the deduction of agents' commissions.

The company's loss ratio is very low, but its expense ratio is very high, on account of the cost of its industrial business.

The president, B. B. Coffey, was formerly president and general manager of the Southwestern Publishing Company, of Nashville. He is also president of the American Securities Co., Inc.

The first vice-president and underwriting manager is H. S. Dortch. The company gives his insurance experience as follows: He has been engaged for fourteen years in fire, life and accident insurance, one year in industrial life and

LINCOLN FIRE INSURANCE COMPANY — *Continued.*

accident business in Nashville, two years as fire insurance solicitor in Jackson and Nashville, for two years was associated with a fire insurance agency in Gulfport, Miss., and in charge of a fire insurance agency in Gulfport for three years. He was in the life insurance business in Mississippi and Louisiana for one year, and in the fire, life and accident business in Nashville for about two years. He is vice-president of the American Securities Co., Inc.

The second vice-president is W. T. Eastes, an employee of the Postoffice at Nashville, Tenn.

The secretary-treasurer is M. S. Ross, an attorney-at-law.

On December 31, 1921, the directors owned \$41,167.50, par value, of the capital stock then outstanding.

The securities are principally high class government issues, and a small amount of railroad and industrial securities.

The mortgages are secured by Nashville and Chattanooga real estate. The real estate owned is lots in Nashville.

The company is writing business in Alabama and Tennessee only. It advised us that the largest policy written is for \$1,500, and that it does not accept risks in excess of that amount subject to any one fire. It does business direct and not through brokers.

OFFICERS.—President, B. B. Coffey; first vice-president, H. S. Dortch; second vice-president, W. T. Eastes; secretary-treasurer, M. S. Ross; assistant secretary, F. J. Watson.

DIRECTORS.—

The directors, in addition to the above officers, are: B. H. Acuff, broker, Knoxville, Tenn.; A. L. Clabaugh, merchant, Clabaugh Bros., Springfield, Tenn.; E. L. Crossway, tobacco business, Knoxville, Tenn.; M. S. Dickert, superintendent Chattanooga Plow Co., Chattanooga, Tenn.; Herman L. Rich, president Rich Printing Co., Nashville, Tenn.; John Weise, owner John Weise Cutlery Co., Nashville, Tenn.; Roy F. Williams, president of the Williams Printing Company, Nashville, Tenn.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in March.

TERRITORY.—It is licensed in Tennessee and Alabama.

INCOME, 1921.

Gross premiums, \$258,342.59; reinsurance, \$11,485.27; return premiums, \$252.09; net premiums.....	\$246,605 23
Entrance fees	5,795 55

Interest, etc.	6,069 89
Borrowed money	19,000 00
Other income	1,945 27
Reinsurance commissions	3,429 54

TOTAL INCOME \$282,845 48

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$52,111.49; reinsurance, \$7,570.11; salvage, \$60.01; net amount paid policyholders for losses	\$44,481 37
Underwriting expenses	219,044 00
Agents' bonds returned.....	884 28
Borrowed money repaid.....	11,000 00
State and county taxes.....	797 95

TOTAL DISBURSEMENTS \$276,207 60

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 18.0%; losses incurred, fire, 16.9%; underwriting expenses, 88.8%; underwriting loss, 8.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 17.1%; expenses incurred, 89.9%; underwriting loss, 8.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$6,813,025.50; net premiums in force on business on and after January 1, 1921, \$28,950.95.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$244,095.85; loss from underwriting profit and loss items, \$2,794.47; total, \$241,301.38.

Losses incurred during 1921, \$41,836.30; underwriting expenses incurred during 1921, \$219,585.12; total, \$261,421.42.

Loss from underwriting during 1921, \$20,120.04.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$6,855.75; profit on investments during 1921, \$4,252.48; total, \$11,108.23.

Investment expenses incurred during 1921, \$797.95.

Gain from investments during 1921, \$10,310.28.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$10,310.28; other sources, \$10,159.55; total, \$20,469.83.

Losses: Underwriting, \$20,120.04; other sources, \$15,923.77; total, \$36,043.81.

Surplus, December 31, 1920, \$18,261.75; decrease, \$15,573.98; surplus, December 31, 1921, \$2,687.77.

LIVERPOOL AND LONDON AND GLOBE INSURANCE COMPANY, LTD.,

Liverpool, England.

United States Branch, Washington Park, Newark, N. J.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Real Estate owned.....	\$486,746 61	Agents' balances not over three months due	2,556,345 06
Mortgage loans on real estate.....	1,547,349 30	Bills receivable.....	29,846 05
Interest due and accrued thereon.....	31,791 87	Interest due and accrued.....	3,677 66
Loans on collateral security.....	917 50	Other admitted assets.....	7,555 82
Bonds and stocks owned.....	13,183,255 94	Reinsurance recoverable on paid losses....	162,747 12
Interest due and accrued thereon.....	130,067 19		
Cash in banks and office.....	1,210,454 14		
		TOTAL ADMITTED ASSETS	\$19,350,754 26

LIVERPOOL AND LONDON AND GLOBE INSURANCE COMPANY, LTD—Continued.

LIABILITIES, U. S. BRANCH, DEC. 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total.....	\$3,308,000 38	\$130,023 00	\$363,424 68	\$220,947 00	\$17,090 00		\$5,292 00	\$25,120 00	\$4,069,906 06
Reinsurance.....	1,648,211 03	66,332 00	66,437 00	176,915 00	3,805 00		1,438 00	19,550 00	1,985,688 03
Net unpaid claims.....	1,659,798 35	63,691 00	293,987 68	44,032 00	13,285 00		3,854 00	5,570 00	2,084,218 03
Unearned premiums.....			\$10,916,124 82						
Amount reclaimable on perpetual deposits..			160,757 57						
Salaries, rents, etc.....			54,250 00						
Estimated taxes hereafter payable.....			379,380 62						
Contingent commissions, etc.....			29,387 96						
Net premium reserve.....			3,000 00						
Estimated expenses of investigation and adjustment of losses.....									56,914 33
TOTAL LIABILITIES, except deposit capital.....									\$13,684,033 33
NET SURPLUS, including deposit capital.....									\$5,666,720 93
TOTAL.....									\$19,350,754 26

GENERAL REVIEW.

HISTORY.—This company was established in 1836. Its authorized capital is £3,000,000 of which £631,050 has been paid in. In addition the company has issued £1,256,495 in debenture stock, making its total paid-in capital £1,787,545.

It entered the United States in 1848 and owns the Star Insurance Company of America, of New York, the Globe Indemnity Company of New York, and the Thames and Mersey Marine Insurance Co., Liverpool.

In 1919 the Royal Insurance Company, Liverpool, England, acquired control of this company, which will continue to operate as a separate institution. Both of these companies are very prominent in the insurance business, and world wide in their operations.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds, are liable for the payment of losses, wherever incurred. We therefore present the following information from the Home Office balance sheet, which includes all its assets and liabilities: Assets, December 31, 1920, capital paid in, including 4% debenture stock, \$8,937,725; general reserve fund, \$5,000,000; profit and loss balance, \$1,063,622. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—This company is in excellent repute both at home and abroad. It is well and conservatively managed and bears an excellent reputation in the matter of loss settlements.

The company's operations in the United States have generally been very profitable. Its expenses of operation have been very moderate, and its average loss ratio is low. The United States Branch of the company did not have a good year in 1921, the loss and expense ratios were higher, and there was a substantial underwriting loss.

Its investments are of excellent character. The security valuations in the United States Branch statement are those

fixed by the Convention of Insurance Commissioners, and those of the Canadian Branch at market valuations.

DIRECTORS IN NEW YORK.—Walter C. Hubbard, Thatcher M. Brown, William H. Wheelock, Edward W. Cheldon and Bertram H. Borden.

Branch offices are maintained in New York, Chicago, San Francisco and New Orleans with the following managers: New York, Thos. H. Anderson and C. A. Nottingham; Chicago, W. P. Robertson and Harold F. Carlidge; San Francisco, Clarence E. Allen; New Orleans, I. G. Pepper.

The company also maintains a branch in Canada, J. Gardner Thompson being the manager, and Lewis Laing assistant manager.

Mr. Thos. H. Anderson is attorney-in-fact for the United States. The ocean marine department is in charge of Frank H. Cauty.

AFFILIATIONS.—Eastern Union, Western Union, Western Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, life and marine insurance and general casualty lines.

In the United States it writes fire, marine and inland, war risk, automobile, property damage, tornado, sprinkler leakage, tourists' baggage, hail, explosion, flood, earthquake, registered mail, riot and civil commotion insurance.

TERRITORY.—It operates throughout the United Kingdom and the British possessions and in France, China, Japan and North and South America. In the United States it is licensed in all the States and Territories except Mississippi.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$22,965,146 59	\$217,632 86	\$1,953,598 60	\$804,279 19	\$546,222 04	\$231,475 79	\$71,966 77	\$85,744 22	\$26,676,066 06
Reinsurance.....	7,487,439 32	124,290 05	126,563 22	287,901 43	61,639 17	101,412 21	27,741 31	40,231 44	8,257,247 15
Return premiums.....	6,573,881 81	38,451 20	577,731 57	117,550 75	251,294 14	1,764 37	27,784 83	25,592 88	7,614,061 05
Net premiums.....	8,903,825 96	54,892 61	1,249,283 81	198,827 01	233,288 73	128,299 21	16,400 63	19,919 90	10,804,787 86
Ratios to prems writ'n	67.7	155.2	76.3	62.6	53.3	59.1	74.5	13.7	
Deposit premiums on perpetual risks.....			\$3,629 17						
Interest, etc.,.....			768,368 44						
Other income.....			23,118 38						
Remittances from Home Office.....									1,949,151 36
TOTAL INCOME.....									\$13,539,055 21

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.....	\$11,917,963 29	\$229,905 34	\$1,191,299 67	\$378,391 18	\$144,055 01	\$130,675 71	\$22,120 67	\$10,311 15	\$13,924,742 02
Reinsurance.....	5,632,612 82	106,117 50	81,390 03	227,813 00	19,676 00	54,852 60	9,845 42	7,582 52	6,139,790 75
Salvage.....	157,137 04	38,609 12	32,153 86	26,063 76	77 00	12 96	17 00		254,070 74
Net am't. paid policyholders for losses...	6,028,333 33	85,178 72	1,077,755 78	124,514 42	124,301 25	75,810 15	12,258 25	2,728 63	7,530,880 53

LIVERPOOL AND LONDON AND GLOBE

Underwriting expenses	\$5,752,158 21
Remittances to Home Office.....	386,460 87
Deposit premiums returned.....	6,832 58
Other disbursements	93,141 79

INSURANCE COMPANY, LTD—Continued.

Loss on sale or maturity of bonds.....	52,479 81
Decrease by adjustment in book value of bonds and stocks.....	17,927 27
TOTAL DISBURSEMENTS	\$13,839,881 06

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 71.0%; underwriting expenses, 53.2%; underwriting loss, 9.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 64.2%; expenses incurred, 45.2%; underwriting loss, 8.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$960,876,557; ocean marine, \$17,087,777; motor vehicle, \$48,394,794; inland navigation and transportation, \$10,788,769; tornado etc., \$77,492,842; sprinkler leakage, \$9,411,870; riot, etc., \$11,920,307; net risks in force on business effective prior to Jan. 1, 1921, \$1,015,001,176; net premiums in force on business on and after Jan. 1, 1921, fire, \$9,615,808; ocean marine, \$22,040; motor vehicle, \$1,194,337; inland navigation and transportation, \$118,485; tornado, etc., \$315,070; sprinkler leakage, \$24,988; riot, etc., \$22,483; net premiums in force on business effective prior to Jan. 1, 1921, \$10,054,177.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$11,957,504.28; gain from underwriting profit and loss items, \$154,941.60; total, \$12,112,445 88.

Losses incurred during 1921, \$7,676,490.77; underwriting expenses incurred during 1921, \$5,409,516.12; total, \$13,086,006.89.

Loss from underwriting 1921, \$973,561.01.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$770,709.50; profit on investments during 1921, \$13,820.55; total, \$784,620.14.

Loss on investments during 1921, \$169,663.29; investment expenses incurred during 1921, \$84,489.71; total, \$254,153.

Gain from investments during 1921, \$530,467.14.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$530,467.14, other sources, \$63,66; remitted from Home Office, \$1,949,151.36; total, \$2,479,682.16.

Losses: Underwriting, \$973,561.01; other sources, \$1.88; remitted to Home Office, \$386,460.87; total, \$1,360,023.76.

Surplus, December 31, 1920, \$4,547,062.53; increase, \$1,119,658.40; surplus, December 31, 1921, \$5,666,720.93.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DEC. 31, 1921.

Real estate owned.....	\$200,000 00
Rents due and accrued.....	683 32
Mortgage loans on real estate.....	735,480 00
Interest due and accrued thereon.....	472 50
Bonds and stocks owned.....	1,570,361 75
Interest due and accrued thereon.....	28,738 95
Cash in banks and office.....	169,375 24
Agents' balances not over three months due	179,409 89
Accrued expenses of subsidiaries.....	20,984 03
Life balances	157 32
Life loans	1,286 40
TOTAL ADMITTED ASSETS	\$2,906,949 40

LIABILITIES, CANADIAN BRANCH, DEC. 31, 1921.

Net unpaid claims.....	\$116,859 31
Unearned premiums	962,980 96
Estimated taxes hereafter payable.....	25,952 57
Funds held under reinsurance treaties.....	264 09
Valuation of life policies.....	46,531 10
TOTAL LIABILITIES, except capital..	\$1,152,588 03
NET SURPLUS, Canadian Branch.....	\$1,754,361 37
TOTAL	\$2,906,949 40

INCOME, CANADIAN BRANCH, 1921.

Gross premiums, \$1,818,454.91; reinsurance, \$4,251.60; return premiums, \$331,141.38; net premiums.....	\$1,483,061 93
Interest, etc.,	120,650 36

TOTAL INCOME **\$1,603,712 29**

DISBURSEMENTS, CANADIAN BRANCH, 1921.

Gross amount paid for losses, \$766,578 08; reinsurance, \$18,529.55; salvage, \$1,328 41; net amount paid policyholders for losses	\$746,720 12
Adjustment expenses	24,592 14
Underwriting expenses	557,305 08
Building expense	905 59

TOTAL DISBURSEMENTS **\$1,329,522 90**

LIVERPOOL-MANITOBA ASSURANCE COMPANY,

343 Dorchester St., West, Montreal, Canada

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,168,216 62
Interest due and accrued thereon.....	12,877 86
Cash in banks and office.....	63,095 56
Agents' balances not over three months due	50,212 04

TOTAL ADMITTED ASSETS..... \$294,401 08

LIABILITIES, DECEMBER 31, 1921.

Losses and claims reported or in process of adjustment	\$24,115 70
Unearned premiums	202,226 17
Salaries, rents, etc.....	13,171 28
Estimated taxes hereafter payable.....	7,850 66
Funds held under reinsurance treaties.....	129,852 10
Investment reserve	73,970 96

TOTAL LIABILITIES, except capital. \$451,186 87
 CAPITAL PAID UP..... 175,000 00
 NET SURPLUS..... 668,214 21

TOTAL \$1,294,401 08

GENERAL REVIEW.

HISTORY—This company began business on October 1, 1912, when it took over all the business assets and liabilities of the Manitoba Assurance Company, which was incorporated in 1886 and which had been in business since 1890.

The authorized capital of this company is \$1,000,000, \$500,000 of which has been subscribed and \$175,000 paid in.

MANAGEMENT AND REPUTATION.—The company is controlled by the Liverpool and London and Globe Insurance Company, Ltd., a large and reputable institution, and is managed by representatives of that company in Canada, with headquarters at Montreal.

Mr. J. Gardner Thompson, manager of the Liverpool and London and Globe Insurance Company, Ltd., is president and managing director. All of the company's policies are guaranteed by the Liverpool and London and Globe Insurance Company, Ltd.

The company writes a moderate business compared with its net resources, and in 1920 its loss and expense ratios were low. In 1921 the expenses were about normal and the losses moderate.

The securities owned are high class.

AFFILIATIONS.—Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Vancouver Island Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.—Fire, explosion, riot, civil commotion and automobile insurance.

TERRITORY.—It is licensed and operates in the Dominion of Canada.

DIVIDEND.—In 1921 the company paid a dividend of \$34,501.

OFFICERS.—President and managing director, J. Gardner Thompson; vice-president and secretary, Lewis Laing.

DIRECTORS.—

Carruthers, James, Montreal.
 Lacoste, Sir Alex., Montreal.
 Laing, Lewis, Montreal.
 Lewis, Hugh, Liverpool, England.
 Macpherson, W. M., Montreal.
 Nelson, T. R., Montreal.
 Patterson, R. E., Montreal.
 Thompson, J. Gardner, Montreal.
 Williams-Taylor, Sir Frederick, Montreal.

INCOME, 1921.

Gross premiums, \$565,626.00; reinsurance, \$160,455.95; return premiums, \$102,436.24; net premiums.....	\$282,733 81
Interest, etc.,	54,682 60

TOTAL INCOME \$337,416 41

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$247,331 84; reinsurance, \$119,292.00; salvage, \$598.00; net amount paid policyholders for losses.....	\$127,441 84
Underwriting expenses	127,166 71
Dividends to stockholders.....	34,500 01

TOTAL DISBURSEMENTS \$289,108 56

THE LONDON AND LANCASHIRE INSURANCE COMPANY, LTD.,

Liverpool, England.

UNITED STATES BRANCH, 59 WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Real estate owned.....	\$300,000 00	Agents' balances not over three months due.	\$28,478 87
Bonds and stocks owned.....	5,491,860 00	Reinsurance due on paid losses.....	2,715 52
Interest due and accrued thereon.....	86,543 71		
Cash in banks and office.....	992,770 79		
		TOTAL ADMITTED ASSETS.....	\$7,702,368 80

LONDON AND LANCASHIRE INSURANCE COMPANY, LTD. — *Continued.*

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Losses and Claims:									
Total	\$458,541 00		\$130,110 85		\$3,448 17		\$396 00	\$700 00	\$593,196 02
Reinsurance	208,783 65		13,659 14		1,539 30		63 00	467 00	225,512 09
Net unpaid claims	248,757 35		116,451 71		1,908 87		333 00	233 00	367,683 93
Unearned premiums			\$3,655,902 00						
Contingent commissions, etc.			11,000 00						
Salaries, rents, etc.			3,000 00						
Estimated taxes hereafter payable			218,000 00						
Estimated expenses of investigation and adjustment of losses			21,480 00						
Reserve for contingent liabilities			10,000 00						
TOTAL LIABILITIES, except deposit capital									\$4,287,065 93
DEPOSIT CAPITAL									\$200,000
NET SURPLUS, U. S. Branch, including Deposit Capital									3,415,302 96
TOTAL									\$7,702,368 89

GENERAL REVIEW.

HISTORY.—This company was established in 1861. Previous to 1917, its authorized capital was £3,000,000, of which, on December 31, 1916, £2,641,250 had been subscribed and £264,125 paid in. It entered the United States in 1879.

In October 1917, it was voted to increase the capital from £3,000,000 to £3,141,250 by the creation of 5,650 new shares of £25 each. On December 31, 1917, the paid-in capital amounted to \$1,566,412. On December 31, 1919, the paid-in capital was £717,430.

This company owns and operates the Orient Insurance Company of Hartford, Conn., acquired in June, 1900, and which the same year reinsured the Norwalk Fire Insurance Company of Norwalk, Conn., the operations of which company were directed by the United States management of this company from 1891 to July, 1900.

In 1917 it purchased control of the Marine Insurance Company, of London. During 1918 it secured control of the Hand-in-Hand Insurance Co., the Queen City Fire Insurance Co., the Millers and Manufacturers Insurance Co., and the Fire Insurance Exchange Corporation, all of Toronto, Canada.

It also controls and operates the Safeguard Insurance Co., of New York, and the Standard Marine Insurance Co., Ltd., Liverpool, England. Early in 1919 it also acquired control of the Law Union and Rock Insurance Co., Ltd., of London.

Besides its own policies the United States Branch issues and guarantees policies entitled "English-American Underwriters Agency."

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses, wherever incurred. The Home Office balance sheet, which includes all its assets and liabilities, showed the following as of December 31, 1920: Total assets, \$109,966,540; capital paid in, \$3,587,150; The London and Lancashire Insurance Company, Ltd., 5%

marine debenture stock, redeemable 1937, \$4,046,940; Law Union and Rock Insurance Company, Ltd., 5% debenture stock, redeemable 1929, \$4,103,815. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute at its home and in this country. The United States Branch is well managed and its operations have been very profitable. Its expenses of operation are moderate and its average loss ratio is low.

Its general loss paying record is excellent.

Its investments are of excellent character. The security valuations are those fixed by the Convention of Insurance Commissioners. The real estate owned is an eight-story fireproof office building in New York City, carried at cost.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

UNITED STATES MANAGER.—A. G. McIlwaine, Hartford, Conn.

UNITED STATES TRUSTEES.—United States Mortgage and Trust Company of New York.

KINDS OF INSURANCE WRITTEN.—Fire, marine, accident, loss of profits, burglary, plate glass, liability and live stock insurance and fidelity bonds.

In the United States it writes fire, marine, war risk, automobile, tourists' baggage, tornado, hail, sprinkler leakage, earthquake and explosion insurance.

TERRITORY.—In the United States it is licensed in all States and Territories, except Delaware, Guam, Mississippi, Porto Rico and the Virgin Islands.

MANAGERS.—Western department, Chas. E. Dox, Chicago, Ill.; Pacific department, Geo. O. Smith, San Francisco, Cal.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Earthquake.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$5,722,502 50		\$1,124,993 85	\$127 00	\$107,253 12	\$3,715 65	\$2,438 84	\$4,096 01	\$6,965,126 97
Reinsurance	1,903,887 00		80,807 76		24,704 24	2,369 55	627 90	969 03	2,022,425 48
Return premiums	1,183,645 85		272,221 88	1 50	14,963 37		714 98	2,168 88	1,473,706 41
Net premiums	2,634,968 65		762,904 21	125 50	67,585 51	1,346 10	1,095 96	958 15	3,468,995 08
Losses to prms. writ'n	51.7		70.5		13.9		102.9	20.9	
Interest, etc.			\$321,522 14						623 19
Received from Home Office			44,804 29						
TOTAL INCOME									\$3,835,944 70

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$2,527,083 38		\$607,571 87		\$11,081 31		\$1,871 93	\$802 00	\$3,148,210 49
Reinsurance	1,119,123 29		41,806 54		1,657 57		739 89	401 34	1,163,730 12
Salvage	46,474 51		27,915 13				4 66		74,394 29
Net amt. paid policyholders for losses	1,361,485 58		537,848 20		9,423 74		1,127 90	200 66	1,910,066 08

LONDON AND LANCASHIRE INSURANCE COMPANY, LTD.—*Continued.*

Underwriting expenses	\$1,680,750 78	Real estate expenses	26,915 47
Remitted to Home Office.....	309,046 70	Other disbursements	7,486 30
Loss on sale or maturity of bonds.....	87,840 62	TOTAL DISBURSEMENTS	\$3,972,134 95

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 55.5%; underwriting expenses, 48.4%; underwriting profit, 5.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 50.7%; expenses incurred, 44.6%; underwriting profit, 4.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$322,422,887; motor vehicle, \$43,057,889; inland nav. and transp., \$10,333; tornado, etc., \$21,385,068; sprinkler leakage, \$2,386,144; riot, etc., \$374,308; earthquake, \$195,760; net risks in force on business effective prior to Jan. 1, 1921, \$397,385,891; net premiums in force on business on and after Jan. 1, 1921, fire, \$2,841,288; motor vehicle, \$689,018; inland nav. and trans., \$90; tornado, etc., \$73,031; sprinkler leakage, \$1,200; riot, etc., \$470; earthquake, \$1,235; net premiums in force on business effective prior to January 1, 1921, \$3,583,391.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$3,800,940.86; gain from underwriting profit and loss items, \$918.07; total, \$3,801,858.93.

Losses incurred during 1921, \$1,926,440.51; underwriting expenses incurred during 1921, \$1,696,239.78; total, \$3,622,680.29.

Gain from underwriting during 1921, \$179,178.64.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$327,948.41; profit on investments during 1921, \$201,310.95; total, \$529,259.36.

Loss on investments during 1921, \$37,840.62; investment expenses incurred during 1921, \$34,393.97; total, \$72,234.59.

Gain from investments during 1921, \$457,024.77.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$179,178.64; investments, \$457,024.77; remitted from Home Office, \$44,804.29; total, \$681,007.70.

Losses: Contingent reserve, \$10,000; remitted to Home Office, \$309,046.70; total, \$319,046.70.

Surplus, December 31, 1920, \$3,053,341.96; increase, \$361,961; surplus, December 31, 1921, \$3,415,302.96.

LONDON AND PROVINCIAL MARINE AND GENERAL INSURANCE CO., LTD.,

London, England.

UNITED STATES BRANCH, 80 MAIDEN LANE, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DEC. 31, 1921.

Bonds and stocks owned.....	\$690,830 00
Interest due and accrued thereon.....	5,650 05
Cash in banks and office.....	45,621 73
Agents' balances not over three months due	42,315 90

LIABILITIES, U. S. BRANCH, DEC. 31, 1921.

LOSSES AND CLAIMS: \$59,333; reinsur-	
ance, \$34,208; net unpaid claims.....	\$25,035 00
Unearned premiums: fire, \$81,411.88; other	
than fire, \$6.88; total.....	81,418 76
Salaries, rents, etc.....	250 00
Estimated taxes hereafter payable.....	2,000 00
Estimated expenses of investigation and ad-	
justment of losses.....	400 00

TOTAL LIABILITIES, except deposit

capital	\$109,103 76
DEPOSIT CAPITAL.....	\$200,000 00
NET SURPLUS, U. S. BRANCH, including	
deposit capital	\$675,313 92

TOTAL ADMITTED ASSETS..... \$784,417 68

TOTAL \$784,417 68

GENERAL REVIEW.

HISTORY.—This company was organized in 1860. The subscribed capital is £1,000,000, of which £100,000 is paid up. Its shares were purchased by the Yorkshire Insurance Company, Ltd., of York, England.

The company entered this country and was licensed by the Insurance Department of the State of New York, July 31, 1920, to transact a general fire business. At the time of going to press no late Home Office statement of the company was available.

MANAGEMENT AND REPUTATION.—United States managers are Frank & DuBois, who also manage the Yorkshire Insurance Company, Ltd. They are in excellent repute.

The company only operated a part of the year, so the amount of business written in 1920 was small. In 1921 the volume was conservative, but the loss and expense ratios were high.

KINDS OF INSURANCE WRITTEN.—Fire, sprinkler leakage, riot and explosion.

UNITED STATES TRUSTEE.—The New York Life Insurance and Trust Company of New York.

TERRITORY.—Ala., Cal., Colo., Conn., Ga., Guam, Hawaii, Idaho, Ill., N. J., N. Y., Ohio, Ore., Pa., Philippine Islands, Porto Rico, La., Md., Mass., Tex., Utah, Wash. and Wyo. Also Canada, Newfoundland, Cuba, Europe, Asia, Africa and South America.

LONDON AND PROVINCIAL MARINE AND GENERAL INSURANCE CO., LTD.—Continued.

INCOME, U. S. BRANCH, 1921.

Fire, gross premiums, \$413,569.08; reinsurance, \$165,705.71; return premiums, \$114,600.80; net premiums.....	\$133,262 57
Sprinkler leakage; gross premiums, \$.60; return premiums, \$.35; net premiums...	25
Riot, explosion, etc., gross premiums, \$38.40; return premiums, \$15.00; net premiums	23 10

TOTALS, gross premiums, \$413,608.08; reinsurance, \$165,705.71; return premiums, \$114,616.15; net premiums..	\$133,286 22
Interest, etc.,	40,385 75
TOTAL INCOME	\$173,671 97

DISBURSEMENTS, U. S. BRANCH, 1921.

Gross amount paid for losses, \$80,725.81; reinsurance, \$38,095 66; salvage, \$24.26; net amount paid policyholders for losses.	\$42,605 89
Underwriting expenses	62,123 22
Remitted to Home Office.....	24,532 17
TOTAL DISBURSEMENTS	\$129,261 28

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 31.9%; losses incurred, 48.3%; underwriting expenses, 46.6%; underwriting loss, 34.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 81.5%; expenses incurred, 79.0%; underwriting loss, 58.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$13,344,365; sprinkler leakage, \$1,200; riot, etc., \$10,000; net risks in force on business effective prior to Jan. 1, 1921, \$900,537; net premiums in force on business on and after Jan. 1, 1921, fire, \$131,943.32; sprinkler leakage, \$.25; riot, etc., \$13.40; net premiums in force on business effective prior to Jan. 1, 1921, \$7,354.27.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$78,986.21; gain from underwriting profit and loss items, \$1,825.98; total, \$80,812.19.

Losses incurred during 1921, \$64,434.89; underwriting expenses incurred during 1921, \$62,425.74; total, \$126,860.63.

Loss from underwriting during 1921, \$46,048.44.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$33,190.44; profit on investments during 1921, \$117,291.20; total, \$150,481.64.

Investment expenses incurred during 1921, \$747.48.

Gain from investments during 1921, \$149,734.16.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$149,734.16.

Losses: Underwriting, \$46,048.44; remitted to Home Office, \$24,532.17; total, \$70,580.61.

Surplus, December 31, 1920, \$596,160.37; increase, \$79,153.55; surplus, December 31, 1921, \$675,313.92.

LONDON & SCOTTISH ASSURANCE CORPORATION, LTD.,

London, England.

UNITED STATES BRANCH, 110 WILLIAM STREET, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned	\$1,430,579 80	Agents' balances not over three months due.	182,956 62
Interest due and accrued thereon	17,576 23		
Cash in banks and office	121,461 95	TOTAL ADMITTED ASSETS	\$1,752,574 60

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$144,015 00	\$161,707 00	\$13,505 00	\$7,806 00	\$5 00	.....	\$75 00	.....	\$327,163 00
Reinsurance	78,978 48	33,158 00	150 00	.....	3 33	.....	56 25	.....	112,846 06
Net unpaid claims..	66,036 52	128,549 00	13,355 00	7,806 00	1 67	.....	18 75	.....	214,816 94
Unearned premiums			\$390,602 98						
Contingent commissions, etc.			1,391 00						
Salaries, rents, etc.			3,197 66						
Estimated taxes hereafter payable			20,702 35						
Estimated expenses of adjustment of losses.			1,000 00						
TOTAL LIABILITIES, except deposit capital									\$631,710 93
STATUTORY DEPOSIT,									\$400,000 00
NET SURPLUS, U. S. Branch including statutory capital.....									1,120,863 61
TOTAL									\$1,752,574 60

GENERAL REVIEW.

HISTORY.—This company was incorporated August 4, 1862, and commenced business in that year. It has been operating in Canada since 1863. It was formerly known as the London and Lancashire Life Assurance Company and the London and Lancashire Life and General Assurance Association, Ltd., the present title having been adopted in 1919.

The authorized capital is £1,000,000 of which £600,000 has been subscribed and £120,000 paid in.

In May, 1911, this company absorbed the Welsh Insurance Corporation of Cardiff, Wales, a non-tariff concern which had a paid-up capital of £50,000. In 1912 it purchased control of the Scottish Metropolitan Assurance Company, Ltd., of Edinburgh.

On September 11, 1914, the company was regularly admitted in this country.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses incurred here. The Home Office balance

LONDON & SCOTTISH ASSURANCE CORPORATION, LIMITED — *Continued.*

sheet showed the following items as of December 31, 1920: Assets, £7,152,406 (\$35,762,030); capital paid up, £120,000 (\$600,000); profit and loss account, £30,124 (\$150,620). (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—This company in 1919 decided to enlarge its operations in America and to establish a head office for the United States. This decision caused a change of management from Messrs. Edward E. Hall & Co., 80 Maiden Lane, New York City, who had for five years acted as United States managers, to Mr. Horatio N. Kelsey, to succeed them in that capacity.

Mr. Kelsey has been in the managerial role for a number of years, first being assistant manager, and then manager of the western department of the Sun Insurance office. This connection started in 1901 and he terminated it in 1913 to become manager of the Hamburg-Bremen Fire Insurance Company, which discontinued business in the United States during 1917. He bears an excellent reputation as an underwriter.

The company is in good repute both at home and abroad.

The volume of business written by the United States Branch is moderate. The loss and expense ratios to premiums written have been low. In 1920, partially due to increase in unearned premiums, there was a considerable loss from underwriting, and in 1921 on a reduced income the loss ratio was high with a more moderate underwriting loss.

Its loss paying reputation is excellent.

Its investments are of good character. The security valuations are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Board of Fire Underwriters of the Pacific, Eastern Automobile Underwriters Conference, Eastern Union, National Board of Fire Underwriters, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile

Underwriters Conference, Rocky Mountain Underwriters Association, Southeastern Underwriters Association, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference and the Western Union.

UNITED STATES MANAGER.—The United States manager is Horatio N. Kelsey, 110 William street, New York.

TERRITORY.—It is licensed in Ala., Cal., Colo., Conn., D. C., Fla., Ga., Hawaii, Ill., Ind., Iowa, Kan., Ky., La., Md., Mass., Mich., Minn., Mo., Neb., N. J., N. Y., N. C., Ohio, Okla., Ore., Pa., R. I., S. C., Tenn., Utah, Va., Wash., W. Va., Wis. and Wyo.

UNITED STATES TRUSTEES.—George Cabot Lee, Francis Lee Higginson, Jr., and Norwood Penrose Hallowell.

KINDS OF INSURANCE WRITTEN.—The company at its home writes accident, health, burglary, plate glass, automobile and employers' liability, fire and life insurance. In the United States it transacts fire, tornado, automobile, sprinkler leakage, use and occupancy, rents, ocean and inland marine.

GENERAL AGENCIES.—

Dargan & Turner, manager Southern Department, Hurt Building, Atlanta, Ga., for Alabama, Florida, Georgia and Louisiana.

Thomas Griffith, general agent, Charlotte, N. C., for North Carolina and South Carolina.

George W. Beck Co., general agents, 401-405 Kittridge Building, Denver, Colo., for Colorado and Wyoming.

Benjamin Goodwin, manager Pacific Department, 241 Sansome street, San Francisco, Cal., for California, Utah, Oregon, Washington and Hawaii.

GENERAL AGENTS, PACIFIC AUTOMOBILE DEPARTMENT.—

Goodwin, Klinger, MacKay Co., 237 Sansome street, San Francisco, Cal., for California, Utah, Oregon, Washington and Hawaii.

MARINE DEPARTMENT.—Appleton & Cox, Inc., Attorney, 3 South William street, New York City.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums....	\$987,115 11	\$452,927 60	\$48,747 78	\$15,516 46	\$10,221 66	.....	\$474 94	.....	\$1,515,303 55
Reinsurance	311,285 06	120,477 67	1,408 87	281 68	3,332 77	.....	181 61	.....	438,917 66
Return premiums..	366,776 93	69,414 94	10,141 83	903 39	2,864 84	.....	55 51	.....	450,157 44
Net premiums.....	309,108 12	263,034 99	87,197 08	14,631 39	4,024 05	.....	237 82	.....	628,228 45
Losses to prms. writ'n	71.5	60.0	30.2	46.4	3.7	.....	13.9	.....	
Interest, etc.			\$68,885 44						
Received from Home Office			101,260 70						
					TOTAL INCOME				\$798,374 59

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$496,627 24	\$254,004 91	\$11,472 20	\$6,794 48	\$182 35	.....	\$120 96	.....	\$769,202 14
Reinsurance	268,477 91	82,747 18	99 32	.....	32 31	.....	56 57	.....	351,413 29
Salvage	7,050 31	13,137 48	155 00	.....	.....	.....	0 89	.....	20,343 68
Net amt paid policyholders for losses.	221,099 02	158,120 25	11,247 88	6,794 48	150 04	.....	33 50	.....	397,445 17
Underwriting expenses			\$311,064 55						1,890 40
Remitted to Home Office			40,427 16						657 77
Agents' balances charged off			7 99						
					TOTAL DISBURSEMENTS				\$751,493 04

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, fire, 71.2%; ocean marine, 68.2%; motor vehicle, 66.1%; tornado, 4.0%; inland nav. and trans., 99.8%; sprinkler leakage, 21.8%; underwriting expenses, 49.5%; underwriting loss, 10.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 65.9%; expenses incurred, 44.6%; underwriting loss, 10.2%.

MISCELLANEOUS.—Net risks in force on business effective

on and after January 1, 1921, fire, \$30,180,044; ocean marine, \$16,575,924; motor vehicle, \$1,299,282; inland nav. and trans., \$194,291; tornado, etc., \$970,315; sprinkler leakage, \$93,809; net risks in force on business effective prior to January 1, 1921, \$26,481,174; net premiums in force on business on and after January 1, 1921, fire, \$297,462.49; ocean marine, \$118,054.10; motor vehicle, \$37,197.08; inland nav. and trans., \$3,103.54; tornado, etc.,

Surplus, December 31, 1920, \$964,708.47; increase, \$156,155.20; surplus, December 31, 1921, \$1,120,863.67.

LONDON ASSURANCE CORPORATION — *Continued.*

Miss. It also operates in Canada, Guam, Philippine Islands, Porto Rico, Virgin Islands and Cuba, but this territory is not in the jurisdiction of the United States Branch.

GENERAL AGENTS.—Pacific Coast Branch, A. W. Thornton, manager, 369 Pine street, San Francisco, Cal. Marine Branch, Chubb & Son, 5 South William street, New York City.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$5,696,972 50	\$1,690,071 42	\$672,675 92	\$303,588 26	\$35,726 87	.....	\$1,572 62	\$1,491 76	\$8,401,997 35
Reinsurance	1,796,080 77	1,109,545 96	61,948 83	50,062 83	5,225 96	.....	327 58	318 48	3,023,510 41
Return premiums.....	1,233,762 50	158,101 83	181,911 07	32,600 51	6,251 73	.....	744 93	1,798 14	1,615,170 71
Net premiums.....	2,667,129 23	422,423 63	428,716 02	220,922 92	24,249 18	.....	500 11	—824 86	3,763,316 23
Losses to prms. writ'n	52.7	157.9	64.8	30.1	18.8	.....	.....	.....	.....
Interest, etc. ....	.....	.....	\$318,015 53	.....	.....	.....	.....	.....	6,510 72
Received from Home Office.....	.....	.....	403,769 23	.....	.....	.....	.....	.....	1,465 27
Income tax withheld at source (New York State) .....	.....	.....	42 52	.....	.....	.....	.....	.....	773 44
	.....	.....	.....	.....	.....	.....	.....	.....	TOTAL INCOME
	.....	.....	.....	.....	.....	.....	.....	.....	\$4,493,892 94

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$2,615,534 94	\$2,025,652 49	\$321,093 16	\$136,914 24	\$5,644 79	.....	.....	.....	\$5,104,880 62
Reinsurance	1,191,068 71	1,243,049 39	39,103 18	22,206 82	1,074 16	.....	.....	.....	2,496,522 26
Salvage	17,613 63	115,535 14	3,946 89	48,085 54	.....	.....	.....	.....	185,186 20
Net amt. paid policy-holders for losses..	1,406,827 60	667,067 96	278,043 09	66,621 88	4,570 63	.....	.....	.....	2,423,131 16
Underwriting expenses .....	.....	.....	\$1,849,906 74	.....	.....	.....	.....	.....	5,525 70
Remitted to Home Office.....	.....	.....	810,641 83	.....	.....	.....	.....	.....	12,494 00
Income tax withheld at source (New York State) .....	.....	.....	127 18	.....	.....	.....	.....	.....	9,069 80
	.....	.....	.....	.....	.....	.....	.....	.....	TOTAL DISBURSEMENTS
	.....	.....	.....	.....	.....	.....	.....	.....	\$5,110,886 41

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 64.9%; underwriting expenses, 49.1%; underwriting loss, 7.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.9%; expenses incurred, 44.8%; underwriting loss, 6.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$255,148,640; ocean marine, \$18,208,648; motor vehicle, \$17,056,459; inland nav. and transp., \$24,087,844; tornado, etc., \$6,502,361; sprinkler leakage, \$113,263; riot, etc., \$570,808; net risks in force on business effective prior to January 1, 1921, fire and misc., \$246,979,431; net premiums in force on business on and after January 1, 1921, fire, \$2,754,618.63; ocean marine, \$254,493.29; motor vehicle, \$420,675.63; inland nav. and transp., \$147,725.66; tornado, etc., \$25,776.39; sprinkler leakage, \$434.03; riot, etc., \$456.47; net premiums in force on business effective prior to January 1, 1921, fire and misc. \$2,765,065.64.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$4,012,676.46; loss from underwriting profit and loss items, \$36,763.49; total, \$3,975,912.97.

Losses incurred during 1921, \$2,445,478.86; underwriting expenses incurred during 1921, \$1,799,138.92; total, \$4,244,617.78.

Loss from underwriting during 1921, \$268,704.81.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$308,043.22; profit on investments during 1921, \$343,054.75; total, \$651,097.97.

Loss on investments during 1921, \$12,494; investment expenses incurred during 1921, \$9,059.80; total, \$21,553.80.

Gain from investments during 1921, \$629,544.17.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$629,544.17; sale of So. Pac. Ry. Co. "rights," \$6,510.72; remitted from Home Office, \$403,769.23; total, \$1,039,824.12.

Losses: Underwriting, \$268,704.81; losses due from unauthorized companies, \$80,512.04; remitted to Home Office, \$810,641.83; total, \$1,159,858.68.

Surplus, December 31, 1920, \$2,612,920.54; decrease, \$120,034.56; surplus, December 31, 1921, \$2,492,885.98.

LONDON GUARANTEE & ACCIDENT COMPANY, LTD.,

London, England.

GENERAL REVIEW.

This company was established in 1869. It has £250,000 authorized capital, of which £194,763 has been subscribed, and £119,803 paid in.

The company writes a general casualty business through its United States Branch, F. W. Lawson, general manager. Full report of its operations is contained in our Best's Insurance Reports, Casualty and Miscellaneous volume.

The company also maintains a separate branch in Canada, with head office in Toronto and branch offices throughout the Dominion, writing general casualty and fire insurance business. It began business in Canada in 1880, and its premium income in the Dominion in 1921 was \$1,560,000.

The general manager for Canada is George Weir, and the assistant manager, Headley C. Wright.

LONDON GUARANTEE AND ACCIDENT COMPANY, LTD.—*Continued.*

On December 9, 1920, this company secured control of the United Firemen's Insurance Company, of Philadelphia, Pa., a fire insurance company, reported upon elsewhere herein, and it will be operated in connection with the United States Branch of this company.

HOME OFFICE RESOURCES, DECEMBER 31, 1918.—(Latest available.) Total cash assets, \$18,426,890; unearned premiums, \$5,372,090; total liabilities, except capital, \$17,-

827,775; capital paid in, \$599,015; profit and loss account and reserve funds (surplus), \$2,227,205. The above mentioned assets do not include \$401,985 of subscribed capital subject to call. The figures are the latest available.

An arbitrary rate of exchange has been used; see note, page vii.

The company is in excellent standing and bears a very good reputation for loss settlements.

LONDON MUTUAL FIRE INSURANCE COMPANY OF CANADA,

33 Scott Street, Toronto, Ontario, Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$157,500 00
Mortgage loans on real estate.....	8,350 00
Interest due and accrued thereon.....	173 68
Bonds and stocks owned.....	476,818 89
Interest due and accrued thereon.....	7,189 23
Cash in banks and office.....	44,439 09
Agent's balances not over three months due.....	103,900 75
Due from reinsurers.....	17,538 65
Sundry.....	85 95

TOTAL ADMITTED ASSETS..... \$815,996 24

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire.....	\$18,618 86
Motor vehicle.....	17,332 42
Unearned premiums.....	269,760 31
Estimated taxes hereafter payable.....	14,000 00
Contingent commissions, etc.....	2,000 00
Funds held under reinsurance treaties.....	165,322 85
Sundry accts. payable.....	1,101 75
Reserve for unlicensed reinsurance.....	30,000 00
Due for reinsurance premiums.....	212,049 46

TOTAL LIABILITIES, except capital..... \$730,185 65
NET SURPLUS including capital..... 85,810 59

TOTAL..... \$815,996 24

GENERAL REVIEW.

HISTORY.—This company was organized as a mutual company and commenced business in Canada in 1859. It was subsequently changed to a cash mutual and so continued until 1899, when, by Act of Parliament, a capital stock issue of \$500,000 was authorized, of which \$110,000 has been subscribed and \$19,250 paid up. Both the stockholders and the policyholders have the right to vote for directors.

In February, 1912, the stock of this company was purchased by the London and Midland Insurance Company, Ltd., of London, England.

Early in 1917, the London and Midland was placed in the hands of receivers.

In March, 1919, A. H. Carson and his partner, F. D. Williams, purchased from the liquidator of the London and Midland Insurance Co. the stock of the "London Mutual," which had been held by that company since 1912.

About the first of the year 1922, control of this company was secured by interests identified with the Hartford Fire Insurance Company, of Hartford, Conn., and it will be operated under the general directions of the management of that company.

At the time of the latest advices the company operated on the premium note plan in Ontario, the only Province in which the mutual feature is retained by the company. Everywhere else stock policies only are issued, the holders being free from any liability beyond the payment of premiums. The premium notes, however, being liable for all losses.

MANAGEMENT AND REPUTATION.—The company has built up a considerable business and agency plant, and has accumulated a surplus as shown in the above statement. It is in good repute as regards loss payments.

The firm of Carson, Williams and Williams, Ltd., acts as general managers of the company under an agreement based upon salary and contingent commission.

The volume of business transacted is large in proportion to the company's net cash resources. In 1919 and 1920 the loss ratio was normal and the expense ratio moderate. In 1921, on a reduced premium income, the loss ratio was very high, and the expense ratio above normal.

The investments are of good character.

The real estate owned is the company's Home Office building at Scott and Wellington streets.

The mortgage loans are nearly all small, and are entirely upon property in the Province of Ontario.

AFFILIATIONS.—Canada Fire Underwriters Assn., Western Canadian Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.—Fire and automobile insurance.

TERRITORY.—It is licensed and operates in all the Provinces of the Dominion of Canada except Prince Edward Island, Nova Scotia, Newfoundland and New Brunswick.

DIVIDEND.—In 1921, the company paid a dividend of \$2,750.00.

OFFICERS.—President, A. H. C. Carson; vice-president, F. D. Williams; secretary, A. V. Stamper; underwriter, A. K. Woolley.

DIRECTORS.—

Ballard, B. W., ass't. chief agent, Hartford Fire, Canada. Carson, A. H. C., Toronto, president Carson, Williams and Williams, Ltd.

Cowan, H. N., Toronto, president and managing director Cowan Co., Ltd.

Hunter, W. H., president Independent Order of Foresters, Toronto, Ont.

LONDON MUTUAL FIRE INSURANCE CO.—Continued.

Kernahan, W. T., Toronto, managing director O'Keefe
Brewery Co., Ltd.
McCallum, chief agent, Hartford Fire, Canada.
McMaster, A. C., Toronto, McMaster, Montgomery,
Fleury & Company, barristers.
Wikox, W. J., director Carson, Williams and Williams,
Ltd., Winnipeg, Man.

Williams, F. D., Toronto, director Car-on, Williams and
Williams, Ltd., Toronto.

STOCKHOLDERS' ANNUAL MEETING.—Third Saturday in
February.

REPRESENTATIVES.—

Hobson & Co., Ltd., Vancouver, for British Columbia.
Carson, Williams & Willcox, Ltd., Winnipeg for Mani-
toba, Alberta and Saskatchewan.
W. J. Cleary, manager, Montreal, Quebec.

INCOME, 1921.

Fire: gross premiums, \$1,121,458.18; rein- surance, \$618,994.18; return premiums, \$150,128.81; net premiums.....	3352.337 19
Motor vehicle: gross premiums, \$289,019.- 46; reinsurance, \$135,895.48; return pre- miums, \$59,066.82; net premiums.....	94.057 16

TOTALS: gross premiums, \$1,411,077.64; reinsurance, \$754,889.66; return pre- miums, \$209,793.63; net premiums.....	446,394 35
Interest, etc.	23.734 43
Transfer fees.	676 05
Rents receivable.	1,910 68
TOTAL INCOME.	\$472,715 51

DISBURSEMENTS, 1921.

Fire: gross amount paid for losses, \$713,587.71; reinsurance, \$300,132.65; salvage. —\$124.83; net amount paid policyholders for losses.....	\$413.579 89
Motor Vehicle: Gross amount paid for losses, \$127,746.52; reinsurance, \$62,- 442.45; salvage, \$1,725.51; net amount paid policyholders for losses.....	63.578 56
TOTALS: gross amount paid for losses, \$841,334.23; reinsurance, \$362,575.10; salvage, \$1,600.68; net amount paid pol- icyholders for losses.....	477,158 45
Underwriting expenses.	247,176 34
Dividends to stockholders.....	2,750 00
TOTAL DISBURSEMENTS.	\$727,084 79

LOUISIANA FIRE INSURANCE COMPANY,

Baton Rouge, La.

GENERAL REVIEW.

HISTORY.—This company was organized in 1891 with
\$250,000 authorized capital. It is licensed only in Louisa-
iana, and transacts a very small business.

All business written by this company is reinsured in the
Great American Insurance Company of New York.

OFFICERS.—President, O. B. Steele; secretary, R. N. Ross.

This company did not comply with our several requests
for information and statement as of December 31, 1921. If
our subscribers are interested and will secure statement
and send to us we shall be glad to report upon same.

LUMBERMEN'S INSURANCE COMPANY,

427 Walnut Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$45,661 50
Mortgage loans on real estate.....	33,550 00
Interest due and accrued thereon.....	305 69
Bonds and stocks owned.....	1,970,240 00
Interest due and accrued thereon.....	30,475 03
Cash in banks and office.....	57,871 27
Agents' balances not over three months due	72,154 40

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, adjusted, \$19,649.89; reported or in process of adjustment, \$46,769.29; incurred but not reported, \$2,037.52; resisted, \$6,953.10; total, \$75,409.80; reinsurance, \$28,112.99; net unpaid claims.....	\$47,296 81
Unearned premiums	494,860 28
Amount reclaimable on perpetual deposits..	146,556 55
Estimated taxes hereafter payable.....	16,250 00
Contingent commissions, etc.....	12,250 00

TOTAL LIABILITIES, except capital.	\$717,213 64
CAPITAL PAID UP.....	250,000 00
NET SURPLUS	1,243,044 25

TOTAL ADMITTED ASSETS..... \$2,210,257 89

TOTAL \$2,210,257 89

LUMBERMEN'S INSURANCE COMPANY—*Continued.*

GENERAL REVIEW.

HISTORY.—This company was organized in December, 1873, with \$125,000 paid-in capital and no surplus. In 1876 its capital was increased to \$200,000 and in 1880 to \$250,000. The par value of the stock is \$25 per share.

MANAGEMENT AND REPUTATION.—The company is well managed and has made excellent progress.

It is backed by substantial interests. The control of the company is not closely held. On December 31, 1921, the directors owned \$39,650, par value, of the capital stock.

The company is in excellent repute concerning its treatment of loss claims. The volume of business transacted is very conservative. Its expenses of operation have been above the average, but its loss ratio has been favorable.

Its investments are high grade and remunerative. Substantial dividends have been paid to stockholders.

The largest item of real estate is the company's Home Office at 427 Walnut street, Philadelphia, carried at \$40,000. The other items were acquired under foreclosure, and consist mainly of improved property in Philadelphia, and some western cities. The mortgage loans are nearly all small, and are well secured. The security valuations are those fixed by the Convention of Insurance Commissioners.

AFFILIATION.—Western Insurance Bureau.

KIND OF INSURANCE WRITTEN.—Fire.

TERRITORY.—It is licensed in Colo., Ill., Mich., Minn., N. Y., Ohio, Pa. and Wis.

DIVIDENDS.—In recent years it has paid dividends as follows: 1900 to 1905, inc., 10%; 1906 to 1908, inc., 12%; 1909, 14%; 1910, 16%; 1911 to 1915, inc., 18%; 1916 to 1919, 20%; 1920 and 1921, 20%; total dividends paid since organization, \$1,303,000.

OFFICERS.—President, Oliver H. Hill; vice-president, Isaac W. Roberts; secretary, Arthur H. Clevenger.

DIRECTORS.

Brown, J. Howard, insurance.

Gates, Jay, vice-president of The Penna. Co. for Insurance on Lives and Granting Annuities.

Haines, Wm. A., leather.

Hay, John, retired.

Hill, Oliver H., insurance.

Hoopes, Herman, surety.

McIlvain, Walter B., lumber.

Maule, Alfred Collins, manufacturer.

Roberts, Isaac W., real estate.

Watson, George J., builder.

Whelen, T. Duncan, investments.

Williams, David E., coal.

STOCKHOLDERS' ANNUAL MEETING.—Third Monday in January.

WESTERN MANAGERS.—Herrick & Auerbach, Chicago, Ill.

INCOME, 1921.

Gross premiums, \$669,115.95; reinsurance, \$198,497.81; return premiums, \$126,761.12; net premiums.....	\$343,857 02
Deposit premiums on perpetual risks.....	5,476 86
Interest, etc.	105,728 13
Gross profits sale ledger assets.....	584 00
Other income	85 50
TOTAL INCOME	\$455,731 51

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$282,409.05; reinsurance, \$121,688.28; salvage, \$2,795.93; net amount paid policyholders for losses	\$157,924 84
Underwriting expenses	162,399 25
Dividends to stockholders.....	50,000 00
Deposit premiums returned.....	10,244 74
Investment expense	7,139 30
Loss on sale ledger assets.....	360 05
TOTAL DISBURSEMENTS	\$388,068 18

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 45.9%; losses incurred, 46.7%; underwriting expenses, 47.2; underwriting profit, 8.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 45.8%; expenses incurred, 46.1%; underwriting profit, 8.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$43,443,888; net risks in force on business effective prior to January 1, 1921, \$61,415,813; net premiums in force on business on and after January 1, 1921, \$389,942.86; net premiums in force on business effective prior to January 1, 1921, \$509,379.24; perpetual risks, \$61,977.35; deposits, \$162,840.61.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$349,975.82; gain from underwriting profit and loss items, \$1,464.18; total, \$351,440.

Losses incurred during 1921, \$160,494.01; underwriting expenses incurred during 1921, \$161,449.25; total, \$321,943.26.

Gain from underwriting during 1921, \$29,496.74.

INVESTMENT EXHIBIT, 1921.—Interest, etc. earned during 1921, \$107,186.82; profit on investments during 1921, \$29,976.40; total, \$137,163.22.

Loss on investments during 1921, \$360.05; investment expenses incurred during 1921, \$10,089.30; total, \$10,449.35.

Gain from investments during 1921, \$126,713.87.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$29,496.74; investments, \$126,713.87; total, \$156,210.61.

Loss from dividends, \$50,000.

Surplus, December 31, 1920, \$1,136,833.64; increase, \$106,210.61; surplus, December 31, 1921, \$1,243,044.25.

MADISON INSURANCE COMPANY OF INDIANA,

108 N. Delaware St., Indianapolis, Ind.

ADMITTED ASSETS, DECEMBER 31, 1921.

Loans on collateral security	\$136,475 00
Interest due and accrued thereon	7,146 52
Bonds and stocks owned, market value	37,828 82
Interest due and accrued thereon	54 18
Cash in banks and office	14,995 64
Agents' balances not over three months due.	27,626 38

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Net unpaid claims: Fire, \$12,150.57; ocean marine, \$8,190.41; total	\$20,340 98
Unearned premiums: Fire, \$24,503.02; other than fire, \$2,470.92; total.....	26,973 94
Salaries, rents, etc.	5,004 31
Estimated taxes hereafter payable	728 17
Reinsurance premiums	1,640 99
Due on securities purchased	13,402 07
Miscellaneous	1 95

TOTAL ADMITTED ASSETS \$224,126 54

TOTAL LIABILITIES, except capital.	\$68,092 41
CAPITAL PAID UP	100,000 00
NET SURPLUS	56,034 13

TOTAL \$224,126 54

GENERAL REVIEW.

HISTORY.—This company was organized in 1831 with an authorized capital of \$100,000 (par value of shares \$50 each), 20% of which was paid in when it began business, and the balance was represented by notes of stockholders which were paid later. It operates under a special perpetual charter.

During 1919 the present management purchased the special charter and reorganized the company. Collateral loan certificates (permitted under the special charter) were given for the par value of the stock by the subscribers. The par value of stock is \$50, and \$25 per share was contributed to surplus.

It is not under the supervision of the Insurance Department of Indiana, since the special charter does not compel it to report to it, but as a matter of courtesy statements are submitted by the company.

MANAGEMENT AND REPUTATION.—The president, H. H. Woodsmall, has a local agency in Indianapolis and bears a good general reputation.

The Union Insurance Company of Indiana (also under special charter) is operated in conjunction with it.

The fire underwriting of both companies is in charge of W. W. Cleary, assistant secretary, and the casualty underwriting is directed by H. H. Woodsmall, president.

In the first two years of its operations under the present management the loss ratio has been high, and the expense ratio low, resulting in a small underwriting loss for the period. A considerable portion of the premiums in 1921 were from ocean marine insurance.

The bonds owned are valued at local market prices. The company owns 110 shares of the Union Insurance Company

of Indiana stock, which cost the company \$13,230.32 and is carried at \$11,000. A considerable portion of the assets is invested in loans on collateral, \$100,000 of which, the president of the company advises us, represents stock notes given by the subscribers for the par value of the stock, and secured by collateral satisfactory to the finance committee of the company. The balance is on various securities held as collateral.

KINDS OF INSURANCE WRITTEN.—Fire, plate glass, marine, excluding inland, and automobile insurance.

TERRITORY.—It operates only in Indiana.

DIVIDENDS.—5% declared and paid during 1921.

OFFICERS.—President, H. H. Woodsmall; treasurer, Wm. M. Fogarty; secretary, Chas. E. Henderson; assistant secretary, James T. Healy.

DIRECTORS.—

Adams, Thos. H., proprietor Vincennes Commercial, Vincennes, Ind.

Fogarty, Wm. M., president Fidelity Trust Co., Indianapolis, Ind.

Fowler, C. G., president Fowler National Bank, Lafayette, Ind.

Henderson, Charles E., attorney-at-law, Indianapolis, Ind.

Kittle, John S., owner City Ice & Coal Co., Indianapolis, Ind.

McCartney, Harry, vice-president Sears & Nichols Canning Co., Chillicothe, Ohio.

Woodsmall, H. H., president H. H. Woodsmall & Co., Indianapolis, Ind.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in October.

INCOME, 1921.

	Fire and Tornado.	Marine. Ocean	Vehicle. Motor	Glass. Plate	Bond.	Intl.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$69,275 66	\$49,460 25	\$111 00	\$4,768 34	\$62 50	.....	.....	.....	\$123,677 75
Reinsurance	17,206 89	.....	.....	.....	.....	.....	.....	.....	17,206 89
Net premiums.....	52,068 77	49,460 25	111 00	4,768 34	62 50	.....	.....	.....	106,470 86
Interest, etc. ....	.....	.....	\$10,804 08	.....	.....	.....	.....	.....	47 59
Increase by adjustment of errors in last year's statement .....	.....	.....	30 00	.....	.....	.....	.....	.....	13,404 02
	.....	.....	.....	.....	.....	.....	.....	.....	TOTAL INCOME \$130,756 55

MADISON INSURANCE COMPANY OF INDIANA — *Continued.*

DISBURSEMENTS. 1921.

	Fire and Tornado.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Plate Glass.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$69,423 19	\$23,584 92	.....	.....	\$970 74	.....	.....	.....	\$93,978 85
Reinsurance	9,444 48	.....	.....	.....	.....	.....	.....	.....	9,444 48
Net amt. paid policy-holders for losses..	59,978 71	23,584 92	.....	.....	970 74	.....	.....	.....	84,534 37
Underwriting expenses .....	.....	.....	\$35.085 95	.....	.....	.....	.....	.....	.....
Dividends to stockholders.....	.....	.....	.....	.....	.....	.....	.....	.....	7,500 00
Decrease in liabilities during the year on account of reinsurance treaties.....	.....	.....	9,212 39	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$136,332 71

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 79.3%; losses incurred, 86.0%; underwriting expenses, 32.9%; underwriting profit, 0.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 71.5%; expenses incurred, 28.3%; underwriting profit, 0.2%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$128,151.76; gain from underwriting profit and loss items, \$47.59; total, \$128,199.35.

Losses incurred during 1921, \$91,654.23; underwriting expenses incurred during 1921, \$36,282.63; total, \$127,936.86.

Gain from underwriting during 1921, \$262.49.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$8,777.49; profit on investments during 1921, \$754.66. Gain, \$9,532.15.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$262.49; investments, \$9,532.15; adjustment of errors in previous year's statement, \$32.51; total, \$9,827.15.

Losses: Adjustment of errors in previous year's statement, \$424.79; dividends, \$7,500; total, \$7,924.79.

Surplus, December 31, 1920, \$54,131.77; increase, \$1,902.36; surplus, December 31, 1921, \$56,034.13.

MANUFACTURERS FIRE INSURANCE COMPANY,

37 Montgomery Street, Jersey City, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$52,630 00
Interest due and accrued thereon.....	657 83
Cash in banks and office.....	7,956 34
Agents' balances not over three months due.	7,794 00

TOTAL ADMITTED ASSETS..... \$69,038 26

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$3,459 00
Unearned premiums	15,316 20
Salaries, rents, etc.....	8,010 07
Estimated taxes hereafter payable.....	17 42
Reinsurance	341 92

TOTAL LIABILITIES, except capital.	\$27,144 61
CAPITAL PAID UP	25,000 00
NET SURPLUS	16,893 65

TOTAL \$69,038 26

GENERAL REVIEW.

HISTORY.—This company commenced business May 20, 1849, having been organized as a mutual company. It was incorporated as the Morris County Insurance Company, and continued under that name as a county mutual until November, 1918, when the control changed, the offices moved to the present location, and the name changed to the above title. Previous to this change the charter had been amended to provide for an authorized capital of \$25,000, without surrendering the mutual features.

On December 31, 1920, \$12,771 capital had been paid in, of which \$10,241 was paid in during 1920, \$10,146 of the latter amount being stock dividends. In 1921 the paid-in capital was increased to \$25,000 by a stock dividend of \$12,229. It is closely affiliated with and operated under the same management as the Manufacturers Liability Insurance Company of Jersey City, the officers being practically the same in each case.

MANAGEMENT AND REPUTATION.—It is under the same management as the Manufacturers Liability Insurance Company of Jersey City, which is fully reported upon in our Casualty and Miscellaneous Volume.

On December 31, 1921, the directors owned \$15,660 at par of the capital stock of \$25,000.

In 1921 the loss ratio was about normal and the expense ratio very low.

DIVIDENDS.—During 1921, \$12,229 was paid in dividends.

OFFICERS.—President, A. E. Williamson; first vice-president, E. S. Holman; secretary, W. H. Gould; treasurer, J. G. S. Johnson.

DIRECTORS.—

Atwater, Fred, treasurer Columbia Nut and Bolt Co., Bridgeport, Conn.

Brady, S. Proctor, president Poole Engineering and Machine Co., Baltimore, Md.

Dodd, Samuel H., president Vulcanized Rubber Company, 251 Fourth avenue, New York City.

Edwards, Jr., Edward I., Jersey City, N. J.

Garrett, Victor, president Franco-American Food Company, Jersey City, N. J.

Gould, W. H., actuary, 75 Fulton street, New York City, N. Y.

Hoffman, T. R., retired from business.

Holman, D. W., vice-president Bank of South Hudson, Bayonne, N. J.

Holman, E. S., vice-president Manufacturers' Liability Insurance Company, Jersey City, N. J.

MANUFACTURERS FIRE INSURANCE COMPANY — *Continued.*

Johnson, J. G. S., secretary and treasurer Manufacturers' Liability Insurance Company, Jersey City, N. J.
 Moore, Samuel L., vice-president Moore Bros. Co., Elizabethport, N. J.

Raymond, George G., president Tietjen and Lang Dry Dock, Hoboken, N. J.

Riedel, Carl R., treasurer Todd Shipyards Corporation, New York City, N. Y.

Reilly, John D., care Todd Shipyards Corporation, New York City.

Smith, Capt. A. M., president M. P. Smith & Sons Co., New York City, N. Y.

Van Buskirk, DeWitt, president Mechanics' Trust Company, Bayonne, N. J.

Williamson, A. E., president Manufacturers' Liability Insurance Company, Jersey City, N. J.

Williamson, Geo. E., president Brooklyn Finishing Co., Brooklyn, N. Y.

Winter, Jr., D. T., M.D., medical director, Manufacturers' Liability Insurance Company, 37 Montgomery street, Jersey City, N. J.

Wood, Oakley, secretary Atlantic Stevedoring Company, New York City.

INCOME, 1921.

Fire: Gross premiums, \$50,204.42; reinsurance, \$5,048.60; return premiums, \$12,798.09; net premiums.....	\$32,357 73
Interest, etc.	2,384 06
Profit on sale of bonds.....	50 54

TOTAL INCOME	\$34,792 33
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DISBURSEMENTS, 1921.

Net amount paid policyholders for losses..	\$16,394 73
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Underwriting expenses	\$1,123 92
Dividends to stockholders.....	12,229 00
Agents' balances charged off.....	108 40
Investment expense	63 75

TOTAL DISBURSEMENTS	\$29,919 80
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RATIOS TO PREMIUMS WRITTEN.—Losses paid, 50.6%; losses incurred, 46.6%; underwriting expenses, 3.4%; underwriting profit, 24.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 48.3%; expenses incurred, 16.2%; underwriting profit, 25.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$4,963,609; net risks in force on business effective prior to January 1, 1921, \$9,000; net premiums in force on business on and after January 1, 1921, \$30,566.97; net premiums in force on business effective prior to January 1, 1921, \$153.86.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$31,228.48; loss from underwriting profit and loss items, \$2,971.71; total, \$28,256.77.

Losses incurred during 1921, \$15,103.73; underwriting expenses incurred during 1921, \$5,085.56; total, \$20,189.29.

Gain from underwriting during 1921, \$8,067.48.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$2,478.33; profit on investments during 1921, \$3,003.19; total, \$5,481.52.

Investment expenses incurred during 1921, \$63.75.

Gain from investments during 1921, \$5,417.77.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$8,067.48; investments, \$5,417.77; total, \$13,485.25.

Loss from dividends, \$12,229.

Surplus, December 31, 1920, \$15,637.40; increase, \$1,256.25; surplus, December 31, 1921, \$16,893.65.

MANUFACTURERS FIRE INSURANCE COMPANY,

Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$191,170 00
Interest due and accrued thereon.....	4,227 07
Cash in banks and office.....	11,436 05
Agents' balances not over three months due.	2,908 00
Interest on bank balances.....	363 89

TOTAL ADMITTED ASSETS.....	\$210,105 01
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LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$2,974 59
Unearned premiums	18,307 06
Dividends to stockholders unpaid.....	5,000 00
Estimated taxes hereafter payable.....	407 77
Estimated expenses of investigation and adjustment of losses.....	185 00
Interest paid in advance.....	1,600 00
Estimated commissions payable on uncollected premiums	195 43

TOTAL LIABILITIES, except capital..	\$28,669 85
CAPITAL PAID UP.....	100,000 00
NET SURPLUS	81,435 16

TOTAL	\$210,105 01
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GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Pennsylvania, October 20, 1920, and received license December 28, 1920. It commenced business January 1, 1921, with an authorized and paid-in capital of \$100,000 and \$50,000 contributed to surplus. The par value of the shares is \$10, which were sold at \$15 to provide the surplus.

In 1921 the stockholders contributed \$23,765 to surplus. The company was organized by officers of the Manufacturers Casualty Company of Philadelphia, in order to give full coverage insurance on automobiles.

MANAGEMENT AND REPUTATION.—The officers of the company are the same as the Manufacturers Casualty Company, which was organized in 1915, and is reported upon in our

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MARINE AND MOTOR INSURANCE COMPANY OF AMERICA—Continued.

Insurance Company, Galveston, Texas, organized in 1919 for the purpose of writing workmen's compensation insurance. Mr. Seinsheimer has been in the insurance business for nineteen years and bears a good reputation.

J. M. Jacobs, assistant secretary and agency manager, has been in the insurance business for many years. He is also assistant secretary and agency manager of the American Indemnity Company.

It is backed by substantial interests and the directors are men of prominence in the business world.

The stock of the company is very closely held, the directors, on December 31, 1921, owned \$180,000 of the par value of the \$200,000 capital stock.

It is too young to have established a record.

It wrote a considerable volume of business for the few months that it was in operation in 1919, and in 1920 greatly increased the volume, which was heavy compared to its net resources. The underwriting expenses were low for a new company, but the loss ratio high, and it had an underwriting loss of \$116,469.82 in 1920. The company advised us that they were trying to improve the loss results. In 1921 it greatly reduced its volume resulting in very high loss and expense ratios on the written basis, and these ratios were also very high on an earned basis. The underwriting loss for 1921 was \$85,222.90, and the surplus was reduced \$66,440.72.

The company advises that on January 1, 1922, it dis-

continued all lines other than marine, which will be accepted through the American Marine Insurance Syndicate of New York. Also that all automobile lines have been cancelled.

The securities owned are of good character, consisting mainly of Liberty Loan bonds and stocks of banks.

KINDS OF INSURANCE WRITTEN.—Marine, automobile fire and theft, transportation, property damage and collision.

TERRITORY.—It is licensed in Ala., Ark., Cal., D. C., Ill., Ind., Kan., La., Md., Minn., Miss., N. J., N. Y., Ore., Pa., Tenn., Texas, Wash. and Wis.

OFFICERS.—President, S. E. Kempner; vice-president and secretary, J. F. Seinsheimer; treasurer, R. Lee Kempner.

DIRECTORS.

Economidy, H.

Gulldman, Hans, secretary, treasurer, manager, New Orleans Export Company, Ltd.

Jacobs, J. M.

Kempner, R. Lee, vice-president and cashier Texas Bank & Trust Co.

Kempner, S. E., member of H. Kempner, cotton and banking.

Seinsheimer, J. F., general manager American Indemnity Co., vice-president and general manager Texas Indemnity Insurance Company.

STOCKHOLDERS' ANNUAL MEETING.—Last Tuesday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Fire on Autos.	Totals.
Gross premiums.....	\$36,346 40	\$9,132 64	.....	.....	.....	.....	.....	\$127,788 74	\$173,267 78
Reinsurance .....	.....	.....	.....	.....	.....	.....	.....	9,783 50	9,783 50
Return premiums.....	27,327 70	5,990 68	.....	.....	.....	.....	.....	67,532 67	100,850 99
Net premiums.....	9,018 70	3,141 96	.....	.....	.....	.....	.....	50,472 57	62,633 23
Interest, etc. ....	.....	.....	\$26,273 45	.....	.....	.....	.....	.....	.....
Borrowed money .....	.....	.....	5,000 00	.....	.....	.....	.....	.....	.....
TOTAL INCOME									\$93,906 68

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Fire on Autos.	Totals.
Gross amount paid for losses.....		\$50,532 00	\$5,430 17	.....	.....	.....	.....	\$97,476 48	\$153,438 65
Reinsurance								8,086 19	8,086 19
Salvage								967 50	967 50
Net amt. paid policyholders for losses..		50,532 00	5,430 17	.....	.....	.....	.....	88,422 79	144,384 96
Underwriting expenses			\$51,990 15	.....	.....	.....	.....	.....	.....
Other disbursements			489 04	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS									\$196,864 15

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 203.1%; losses incurred, 242.7%; underwriting expenses, 83.0%; underwriting loss, 136.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 129.8%; expenses incurred, 51.2%; underwriting loss, 73.0%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$117,067.62; loss from underwriting profit and loss items, \$9,723.97; total, \$126,791.59.

Losses incurred during 1921, \$152,042.58; underwriting expenses incurred during 1921, \$59,971.91; total, \$212,014.49.

Loss from underwriting during 1921, \$85,222.90.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$24,423.18; profit on investments during 1921, \$7,535.04; total, \$31,958.22.

Loss on investments during 1921, \$17,764.04; investment expenses incurred during 1921, \$411.10; total, \$18,176.04.

Gain from investments during 1921, \$13,782.18.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$13,782.18; other sources, \$5,000; total, \$18,782.18.

Loss from underwriting, \$85,222.90.

Surplus, December 31, 1920, \$67,588.52; decrease, \$66,440.72; surplus, December 31, 1921, \$1,147.80.

MARINE INSURANCE COMPANY, LIMITED.

London, England.

UNITED STATES BRANCH, 5 SOUTH WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$2,658,712 08	Bills receivable taken for risks other than fire	3,617 99
Interest due and accrued thereon.....	35,720 56	Reinsurance due on paid losses.....	85,516 75
Cash in banks and office.....	46,171 12		
Agents' balances not over three months due.	312,539 21	TOTAL ADMITTED ASSETS.....	\$3,142,277 71

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	riot, Explo., etc.	Totals.
Total		\$1,195,826 00	\$15,000 00	\$96,800 00					\$1,307,626 00
Reinsurance		285,931 00							285,931 00
Net unpaid claims...		909,895 00	15,000 00	96,800 00					1,021,695 00
Unearned premiums			\$698,117 33		TOTAL LIABILITIES, except deposit capital				\$1,817,025 43
Contingent commissions, etc.....			40,000 00		DEPOSIT CAPITAL				\$200,000
Salaries, rents, etc.....			3,000 00		NET SURPLUS, U. S. Branch, including				
Estimated taxes hereafter payable.....			44,713 10		Deposit Capital				1,325,252 28
Estimated expenses of investigation and adjustment of losses.....			19,500 00		TOTAL				\$3,142,277 71

GENERAL REVIEW.

HISTORY.—This company was established in 1836. Its authorized capital is £1,000,000, of which £600,000 has been paid in; the balance has been subscribed and is subject to call. It entered the United States in October, 1884.

In 1917 control of this company was purchased by the London and Lancashire Fire Insurance Company, Ltd., Liverpool, England.

HOME OFFICE EXTRACTS.—December 31, 1919, assets, \$21,869,565; capital paid in, \$3,000,000; reserve fund, \$3,000,000; balance of underwriting account, \$8,038,585. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute and is backed by substantial interests. The underwriting operations of the United States Branch have, on the whole, been very profitable, the losses being normal and the expenses low. In 1918, the loss and expense ratios were high, and the company's operations in this country resulted in an underwriting loss, but in 1919 it had a successful year, gaining from underwriting \$342,219.93. In 1920 its loss ratio was normal and expense ratio favorable, and it had an underwriting profit, although it was generally

an unfavorable year for marine insurance. On a considerably reduced income in 1921 the loss ratio was high and there was a heavy underwriting loss.

Its loss paying reputation is excellent.

The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGERS.—The United States managers, Chubb & Son, New York City, are capable and in excellent repute. They also manage the Federal Insurance Company of Jersey City, the United States Branch of the Sea Insurance Company, Limited, of Liverpool, the United States marine branch of the London Assurance Corporation of London, the United States Branch of the Alliance Assurance Corporation of London, and the marine branch of the Hartford Fire Insurance Company.

UNITED STATES TRUSTEE.—Guaranty Trust Co., of New York.

TERRITORY.—It is licensed in Cal., Colo., Conn., D. C., Ill., Ind., Iowa, Kan., Ky., La., Md., Mass., Mich., Minn., Mo., N. J., N. Y., Ohio, Ore., Pa., R. I., Tenn., Wash., W. Va. and Wis. It also operates in Canada.

KINDS OF INSURANCE WRITTEN.—In the United States it writes marine, war risk, registered mail, tourists' baggage and automobile insurance.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....		\$2,095,751 02	\$778,513 17	\$1,714,944 61				\$238 76	\$4,589,445 56
Reinsurance		1,327,360 45	359,885 43	621,026 88				98 43	2,308,371 19
Return premiums.....		191,104 84	274,190 20	131,509 88				844 70	597,639 62
Net premiums.....		577,285 73	144,447 54	962,407 85				—706 37	1,683,434 75
Losses to prms. writ'n		153.0	91.5	74.4					
Interest, etc.			\$128,104 33	Other income					310 32
Received from Home Office.....			1,049,332 72	TOTAL INCOME					\$2,861,182 12

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses.....	\$2,156,138 15	\$451,250 97	\$1,254,797 89						\$3,862,187 01
Reinsurance	1,137,183 47	312,906 99	374,726 51						1,824,818 97
Salvage	135,005 62	6,118 12	163,536 22						304,660 96
Net amt. paid policy-holders for losses.....	883,949 06	132,225 86	716,535 16						1,732,710 08

MARINE INSURANCE COMPANY, LIMITED — *Continued.*

Underwriting expenses	\$755,081 14	Other disbursements	10,128 06
Remitted to Home Office.....	536,350 33	TOTAL DISBURSEMENTS	\$3,033,667 61

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 100.9%; underwriting expenses, 44.8%; underwriting loss, 37.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 95.7%; expenses incurred, 39.6%; underwriting loss, 35.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, ocean marine, \$130,134,074; motor vehicle, \$6,551,195; inland nav. and transp., \$896,296,396; net premiums in force on business on and after January 1, 1921, ocean marine, \$275,491; motor vehicle, \$145,639; inland nav. and transp., \$809,361.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,776,670.90; loss from underwriting profit and loss items, \$8,920.63; total, \$1,767,750.27.

Losses incurred during 1921, \$1,699,986.37; underwriting

expenses incurred during 1921, \$703,792.30; total, \$2,403,778.67.

Loss from underwriting during 1921, \$636,028.40.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$129,088.13; profit on investments during 1921, \$81,825.44; total, \$210,913.57.

Investment expenses incurred during 1921, \$4,419.75.

Gain from investments during 1921, \$206,493.82.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$206,493.82; remitted from Home Office, \$1,049,332.72; total, \$1,255,826.54.

Losses: Underwriting, \$636,028.40; remitted to Home Office, \$536,350.33; total, \$1,172,378.73.

Surplus, December 31, 1920, \$1,041,804.47; increase, \$83,447.81; surplus, December 31, 1921, \$1,125,252.28.

MARITIME INSURANCE COMPANY, LIMITED,

Liverpool, England.

UNITED STATES BRANCH, 66 BEAVER STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$510,850 00
Interest due and accrued thereon.....	5,063 37
Cash in banks and office.....	28,530 57
Agents' balances not over three months due	4,671 24
Due from other companies for reinsurance	
on losses already paid.....	86 36

TOTAL ADMITTED ASSETS..... \$549,201 54

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Ocean Marine;	
Total, \$3,242.47; reinsurance, \$6,030; net	
unpaid claims	\$87,212 47
Inland Nav. and transp.	10,163 82

TOTALS, \$103,406.29; reinsurance, \$6,030; net unpaid claims.....	\$97,376 29
Unearned premiums	56,051 93
Salaries, rents, etc.....	800 00
Estimated taxes hereafter payable.....	8,192 67
Estimated expenses of investigation of losses.....	365 00

TOTAL LIABILITIES, except deposit capital.	\$162,785 89
DEPOSIT CAPITAL	\$200,000
NET SURPLUS, U. S. Branch, including deposit capital	386,415 65

TOTAL..... \$549,201 54

GENERAL REVIEW.

HISTORY.—This company was established in 1864. Its authorized capital is £1,000,000, of which £500,000 has been subscribed and £100,000 paid in. It regularly entered the United States in July, 1908. Previous to that time it wrote some business on the Pacific Coast.

In 1914 control of this company was purchased by the Scottish Union and National Insurance Company of Edinburgh.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. We therefore present the following extracts from the Home Office balance sheet (the latest available) which includes all its

assets and liabilities: Assets, December 31, 1919, \$7,735,136; capital paid in, \$500,000; net surplus, \$3,661,140. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is under reputable and experienced management, and is in excellent repute at its home and abroad. Since early in 1920 its United States branch has been under the same management as the Marine Departments of the Royal Insurance Company, Ltd., of Liverpool, England, the Queen Insurance Company of America, of New York, the Newark Fire Insurance Company of Newark, New Jersey, and the Star Insurance Company of America, of New York.

MARITIME INSURANCE COMPANY, LIMITED — *Continued.*

Its management expenses have been very low, and its average loss ratio in recent years has been normal. In 1921 the loss ratio was high.

Its loss paying reputation is excellent.

The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGER.—J. E. Hoffman, New York.

UNITED STATES TRUSTEE.—Bank of America, New York, with which is merged the Franklin Trust Company, of Brooklyn, N. Y.

KIND OF INSURANCE WRITTEN.—It writes only marine insurance.

TERRITORY.—It operates throughout the United Kingdom and in Canada and the United States.

INCOME, U. S. BRANCH, 1921.

Ocean marine: Gross premiums, \$292,445.70; reinsurance, \$75,041.62; return premiums, \$36,436.33; net premiums.....	\$180,967 75
Aircraft: Net premiums	31 32
Inland nav. and transp., \$62,688.34; reinsurance, \$23,616.84; return premiums, \$7,691.08; net premiums.....	31,380 42
TOTALS: Gross premiums, \$355,165.36; reinsurance, \$98,658.46; return premiums, \$44,127.41; net premiums.....	212,379 49
Interest, etc.	23,416 57
Received from Home Office.....	37,760 52
Profit on exchange.....	295 28
Gross increase by adjustment in book value of bonds	53,734 25
TOTAL INCOME	\$327,586 11

DISBURSEMENTS, U. S. BRANCH, 1921.

Ocean marine: Gross amount paid for losses, \$366,830.04; reinsurance, \$88,758.18; salvage, \$44,126.12; net amount paid policyholders for losses.....	\$233,945 74
Aircraft: Gross amount paid for losses, \$170.83; net amount paid policyholders for losses	170 83
Inland nav. and transp.: Gross amount paid for losses, \$77,907.89; reinsurance,	

\$20,177.24; salvage, \$14,052.89; net amount paid policyholders for losses....	\$43,077 76
TOTALS: Gross amount paid for losses, \$444,308.76; reinsurance, \$108,935.42; salvage, \$58,179.01; net amount paid policyholders for losses	277,194 23
Underwriting expenses	75,086 17
Remitted to Home Office.....	14,796 45
Agents' balance charged off.....	377 39

TOTAL DISBURSEMENTS **\$367,454 34**

RATIOS TO PREMIUMS WRITTEN.—Losses paid: Ocean marine, \$129.3%; aircraft, 55.2%; inland nav. and transp., 137.2%; losses incurred, 111.4%; underwriting expenses, 35.3, underwriting loss, 19.1%;

RATIOS TO PREMIUMS EARNED.—Losses incurred, 101.5%; expenses incurred, 15.6%; underwriting loss, 17.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, ocean marine, \$5,762,102; inland nav. and transp., \$1,206,601; net premiums in force on business on and after January 1, 1921, ocean marine, \$50,882.82; inland nav. and transp., \$5,169.11.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$233,203.38; loss from underwriting profit and loss items, \$199.83; total, \$233,003.55.

Losses incurred during 1921, \$236,696.32; underwriting expenses incurred during 1921 \$36,969.79; total, \$273,666.11.

Loss from underwriting during 1921, \$40,662.56.

INVESTMENT EXHIBIT, 1921.—Interest, etc, earned during 1921, \$23,524.90; profit on investments during 1921, \$53,734.25; total, \$77,259.15.

Loss on investments during 1921, \$19,767.30; investment expenses incurred during 1921, \$586.24; total, \$20,353.54.

Gain from investments during 1921, \$56,905.61.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$56,905.61; remitted from Home Office, \$37,760.52; total, \$94,666.13.

Losses: Underwriting, \$40,662.56; remitted to Home Office, \$14,796.45; total, \$55,459.01.

Surplus, December 31, 1920, \$147,208.53; increase, \$39,207.12; surplus, December 31, 1921, \$186,415.65

MARQUETTE NATIONAL FIRE INSURANCE COMPANY,

5203 North Clark St., Chicago, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$144,403 00
Mortgage loans on real estate.....	525,535 00
Interest due and accrued thereon.....	17,826 83
Loans on collateral security.....	8,800 00
Interest due and accrued thereon.....	271 75
Bonds and stocks owned.....	995,506 57
Interest due and accrued thereon.....	8,889 61
Cash in banks and office.....	167,979 30
Agents' balances not over three months due.....	132,766 17

TOTAL ADMITTED ASSETS..... \$2,001,978 23

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire; total, \$170,930.69; reinsurance, \$68,343.47; net unpaid claims.....	\$112,587 21
Tornado, etc., total, \$574.75; reinsurance \$42.85; net unpaid claims.....	531 90
TOTALS; total, 171,505.43; reinsurance \$58,386.32; net unpaid claims.....	113,119 11
Unearned premiums: fire, \$771,030.94; other than fire, \$9,094.49; total.....	780,125 43
Interest due and accrued.....	8,000 00
Estimated taxes hereafter payable.....	30,000 00
Contingent commissions, etc.....	8,000 00
Due for borrowed money.....	179,000 60
Estimated expenses of adjustment on unpaid losses.....	2,000 00
TOTAL LIABILITIES, except capital.....	\$1,120,244 54
CAPITAL PAID UP.....	475,000 00
NET SURPLUS.....	406,733 69
TOTAL.....	\$2,001,978 23

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of Illinois on October 1, 1912, with an authorized capital of \$1,000,000 divided into 40,000 shares; with a par value of \$25 each. The company sold 30,000 shares at \$50 per share.

In 1914 the charter was amended by reducing the capitalization to \$300,000, and the par value of the shares from \$25 to \$10.

After an examination made by the Insurance Department of the State of Illinois, the company was licensed on January 28, 1915, with \$300,000 capital and \$35,348.65 surplus.

The company advised us that the organization expenses amounted to 24%, which included the office equipment, maps, etc.

The Marquette Stock Agency, whose president is Francis J. Matre, son of Anthony Matre, president of this company, sold stock of the company which came into the possession of the Stock Agency through the failure of some of the subscribers to complete their payments. Most of this stock was sold at \$50 per share, par value, \$10, and a limited amount was sold at \$60.

On July 13 1921 the Western Alliance Insurance Company of Chicago, Ill., was merged into this company, and the authorized and paid in capital of the merged company, was made \$475,000. The paid in capital of the Western Alliance Insurance Company was \$350,000, and the net surplus of that company at the time of the merger was \$230,333 50.

Early in 1922 interests identified with this company secured control of the Firemens and Mechanics Insurance Company of Indianapolis, Ind., and the Pittsburgh Fire Insurance Company of Pittsburgh, Pa.

MANAGEMENT AND REPUTATION.—The officers of the company are capable and in good repute.

Mr. Picard, secretary-treasurer, is manager of the Insurance Exchange Building, Chicago, and has had long experience as an insurance man. He is also secretary-treasurer of the Great Western Fire Insurance Company, Chicago, Ill.

The underwriting is directly in charge of H. J. Davis, who has had many years insurance experience.

The expense ratio has been above the average, but it had a downward tendency until the beginning of 1921. The loss ratio had been favorable previous to 1921. A decrease in surplus in 1919 of \$39,573.20 was due to the increase of reserves because of greater volume of premiums, and in 1920 there was a further decrease of \$100,081.81, partly due to increase of business, and partly to the payment of \$61,000 dividends.

The company's business increased greatly during 1918, 1919 and 1920. In 1921 the volume was considerably reduced and is conservative compared to its net resources. The loss ratio was high, and the expense ratio, effected somewhat by the reducing volume was above normal.

Among the securities owned, the company carries United States, municipal, and industrial bonds. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are chiefly upon Chicago property, and appear to be well secured. There are a few mortgages upon farm lands of Illinois and adjoining States well secured.

The company bears a good reputation with reference to its treatment of loss claims.

AFFILIATIONS.—Western Insurance Bureau, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—Licensed in Colo., Ill., Ind., Ia., Kan., Ky., La., Md., Mass., Mich., Minn., Mo., Mont., Nev., N. H., N. J., N. Y., N. C., O., Pa., Tenn., Tex., W. Va. and Wis.

DIVIDENDS.—The first dividend was paid in 1918 the rate being 5%. In 1919 it paid 10%; 1920, 20%; 1921, 30% on \$300,000 capital.

OFFICERS.—President, Anthony Matre; vice-presidents, Dr. Henry Reis, Francis J. Matre and Joseph Berning; secretary and treasurer, Napoleon Picard.

DIRECTORS.—

Berning, Joseph, Cincinnati, president Joseph Berning Printing Company, Inc.

MARQUETTE NATIONAL FIRE INSURANCE COMPANY—Continued.

Gaudin, Dr., Felix, New Orleans, president Gaudin Insurance-Underwriters Agency.

Houlehan, James F., Kansas City, Mo., president Houlehan Realty and Insurance Company.

Matre, Anthony, Chicago, president of the company.

Matre, Francis J., Chicago, vice-president Great Western Fire Insurance Company.

McKinley, A. A., president A. A. McKinley Ins. Agency.

O'Neill, Hugh, Chicago, Ill., attorney-at-law.

Picard, Napoleon, Chicago, manager Insurance Exchange, Chicago, Ill.

Reis, Dr. Henry, member Illinois State Board of Health, Supreme Medical Director of the Catholic Knights of Illinois.

STOCKHOLDERS' ANNUAL MEETING.—February twenty-fifth.

INCOME, 1921.

Fire: Gross premiums, \$1,566,389.94; reinsurance, \$392,099.60; return premiums, \$423,365.54; net premiums,.....	\$750,924 80
Tornado etc., gross premiums, \$30,585.80; reinsurance, \$11,704.05; return premiums, \$6,240.06; net premiums.....	12,641 69
TOTALS, gross premiums, \$1,596,975.74; reinsurance, \$403,803.65; return premiums, \$429,605.60; net premiums....	763,566 49
Interest, etc.	89,936 71
Profit on sale of bonds.....	3,817 25
Acquired by reinsurance of Western Alliance Ins. Co. capital. ....\$350,000 00	
Surplus230,333 50	580,333 50
From banks.	210,000 00
TOTAL INCOME	\$1,647,653 95

DISBURSEMENTS, 1921.

Fire, gross amount paid for losses, \$830,976.33; reinsurance \$240,871.01; salvage, \$7,612.06; net amount paid policyholders for losses.	\$592,493 27
Tornado, etc., gross amount paid for losses, \$5,948.83; reinsurance, \$2,399.26; net amount paid policyholders for losses....	3,549 57
Investment expenses, decrease by adjustment in book value of bonds and collateral loans	73,889 62

TOTALS, gross amount paid for losses, \$830,925.16; reinsurance, \$243,270.27; salvage, \$7,612.06; net amount paid policyholders for losses	\$586,042 84
Underwriting expenses	429,044 80
Dividends to stockholders	90,000 00

TOTAL DISBURSEMENTS \$1,178,977 26

RATIOS TO PREMIUMS WRITTEN.—Losses paid; fire, 77.5%; tornado, etc., 28.1%; losses incurred, 78.3%; underwriting expenses, 56.1%; underwriting loss, 24.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 69.0%; expenses incurred, 51.9%; underwriting loss, 21.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$72,381,781; tornado, etc., \$27,237.68; net risks in force on business effective prior to Jan. 1, 1921, \$75,904,083; net premiums in force on business on and after Jan. 1, 1921, fire, \$787,886.44; tornado etc., \$11,013.71; net premiums in force on business effective prior to Jan. 1, 1921, \$701,596.43.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$866,112.26; loss from underwriting profit and loss items, \$7,725.65; total, \$858,386.61.

Losses incurred during 1921, \$598,393.50; underwriting expenses incurred during 1921, \$449,544.80; total, \$1,047,938.30.

Loss from underwriting during 1921, \$189,551.69.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$96,722.04; profit on investments during 1921, \$36,739.45; total, \$133,461.49.

Loss on investments during 1921, \$28,016.66; investment expenses incurred during 1921, \$56,856.88; total, \$84,873.54.

Gain from investments during 1921, \$48,587.95.

GAIN AND LOSS EXHIBIT, 1921.—Gains from investments, \$48,587.95; borrowed money, \$210,000.00; increase in capital, \$175,000.00; increase in surplus from merger with the Western Alliance Insurance Company, \$230,333.50; total, \$663,921.45.

Losses: Underwriting, \$189,551.69; borrowed money, \$179,000.00; dividends, \$90,000.00; total, \$458,551.69.

Surplus, December 31, 1920, \$201,363.93; increase, \$205,369.76; surplus, December 31, 1921, \$406,733.69.

MARYLAND MOTOR CAR INSURANCE COMPANY OF DELAWARE,

Garrett Building, Baltimore, Md.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$555,220 95
Interest due and accrued thereon.....	7,478 43
Cash in banks and office.....	53,294 82
Agents' balances not over three months due.	34,347 80
Reinsurance recoverable	49,457 29
Amount due from reinsuring company for State tax on premiums	13,261 03

TOTAL ADMITTED ASSETS..... \$713,060 32

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Motor vehicle, total, \$107,272; reinsurance, \$85,872; net unpaid claims	\$21,400 00
Unearned premiums	69,886 15
Salaries, rents, etc.....	1,818 50
Estimated taxes hereafter payable.....	16,170 69
Contingent commissions, etc.....	2,653 73

TOTAL LIABILITIES, except capital.. \$111,929 07

CAPITAL PAID UP..... 500,000 00

NET SURPLUS 101,131 25

TOTAL \$713,060 32

MARYLAND MOTOR CAR INSURANCE COMPANY OF DELAWARE — *Continued.*

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Maryland and began business March 1, 1910, with an authorized capital of \$100,000, 50% of which was paid in, with \$12,500 surplus. The balance of the capital and \$12,500 surplus were paid in by May 1, 1910.

During 1912 its capital was increased from \$100,000 to \$300,000, and \$50,000 additional surplus was paid in. The par value of its stock is \$100 per share. On December 19, 1912, it was reincorporated under the laws of Delaware.

In 1919 it increased the capital to \$500,000 and added \$50,000 to surplus. At this time the par value of the shares was reduced to \$50 per share.

MANAGEMENT AND REPUTATION.—The company was organized and is managed by J. Purviance Bonsal, its president, who was connected with the United States Fidelity and Guaranty Company of Baltimore for six years, and who had previously been in the insurance agency and brokerage business in the city of Baltimore for some years.

It is backed by substantial interests and its directorate includes prominent bankers and business men of Baltimore. On December 31, 1921, the directors owned \$100,700, par value, of its capital stock.

The company has made progress. The loss ratio has been low, but its expenses of operation are high, due mainly to the character of its business.

A greatly increased business was written in 1919. This increase necessitated larger reserves, so that in spite of the \$50,000 contributed during the year, the surplus decreased \$591.35. In 1920 the company increased its business greatly, and then wrote a very large volume of business compared to its net resources. Its underwriting loss in that year was \$71,832.06, and the surplus was reduced \$80,119.27. In 1921 the premium volume was greatly reduced, and there was an underwriting profit of \$69,415.84.

Its loss paying reputation is excellent.

The securities owned are of good character. The security valuations are those fixed by the Convention of Insurance Commissioners.

The company writes motor car insurance only, and is a member of the National Automobile Underwriters Conference, Eastern Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Automobile insurance only, covering fire, loss or damage in transportation, theft, collision and property damage.

TERRITORY.—It is licensed in Ariz., Cal., Colo., Conn., Del., D. C., Fla., Ga., Idaho, Ill., Ind., Iowa, Kan., Ky., Me., Md., Mass., Mich., Minn., Mo., Mont., Neb., N. H., N. J., N. Y., N. C., Ohio, Ore., Pa., R. I., S. C., Texas, Utah, Vt., Va., Wash., W. Va., and Wis.

DIVIDENDS.—In 1912 it paid a dividend of 2% on \$100,000 capital and 2% on \$300,000 capital; in 1913-1915, inc., 5%; 1916, 5.5%; 1917, 6%; 1918, 6.75%; 1919, 7½% on \$300,000 capital, the increase of \$200,000 not having been paid in until after the dividend period; 1920, 8% on \$300,000 capital the first quarter and on \$500,000 the remaining quarters; 1921, 8% on \$500,000.

OFFICERS.—President, J. Purviance Bonsal; vice-presidents, Charles B. Reeves, William Whitridge; vice-president and secretary, Charles B. Reeves; treasurer and assistant secretary, H. Ross Barton; assistant treasurer and assistant secretary, A. B. Crisp.

DIRECTORS.—

Bland, John R., president U. S. Fidelity and Guaranty Company, Baltimore.

Bonsal, J. Purviance, president.

Bowdoin, W. Graham, Jr., attorney at law, Baltimore.

James, Norman, James Lumber Co.

Keyser, W. Irvine, banker, Baltimore.

Reeves, Charles B., vice-president.

Rieman, Charles E., president Western National Bank, Baltimore.

Riggs, Alfred R., attorney at law.

Ulman, Jacob A., president The Anodion Metal Co., Baltimore.

White, Miles, Jr., capitalist, Baltimore.

Whitridge, William, banker, Baltimore.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday in February.

INCOME, 1921.

Motor vehicle: Gross premiums	\$1,551,096.99	
reinsurance,	\$700,840.98	
return premiums,	\$498,857.33	
net premiums....		\$351,398 68
Interest, etc.		48,973 42
Profit on sale of bonds.....		5,792 05

TOTAL INCOME \$406,164 15

DISBURSEMENTS, 1921

Motor vehicle: Gross amount paid for losses,	\$718,480.84	
reinsurance, \$95,010.19; salvage,	\$18,540.94	
net amount paid policyholders for losses.....		\$605,929 71
Underwriting expenses		264,945 32
Dividends to stockholders.....		40,000 00
Other disbursements		4,856 55

TOTAL DISBURSEMENTS \$915,731 58

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 172.4%; losses incurred, 137.3%; underwriting expenses, 75.4%; underwriting profit, 19.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.5%; expenses incurred, 30.5%; underwriting profit, 8.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$6,297,088; net risks in force on business effective prior to January 1, 1921, \$1,735; net premiums in force on business on and after January 1, 1921, \$139,696.03; net premiums in force on business effective prior to January 1, 1921, \$38.31.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$798,255.63; loss from underwriting profit and loss items, \$1,804.25; total, \$796,451.38.

Losses incurred during 1921, \$482,691.51; underwriting expenses incurred during 1921, \$244,344.03; total, \$727,035.54.

Gain from underwriting during 1921, \$69,415.84.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$44,161.28; profit on investments during 1921, \$14,816.80; total, \$58,978.08.

Loss on investments during 1921, \$3,443.18; investment expenses incurred during 1921, \$964.51; total, \$4,407.69.

Gain from investments during 1921, \$54,570.39.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$69,415.84; investments, \$54,570.39; total, \$123,986.23.

Losses: Other sources, \$427.68; dividends, \$40,000; total, \$40,427.68.

Surplus, December 31, 1920, \$17,572.70; increase, \$83,558.55; surplus, December 31, 1921, \$101,131.25.

MASSACHUSETTS FIRE AND MARINE INSURANCE COMPANY.

93 Water Street, Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned	\$1,147,727 00	Recoverable for reinsurance on paid losses..	6,623 91
Interest due and accrued thereon	8,577 00	Interest on accrued bank balance.....	40 00
Cash in banks and office	52,283 92		
Agents' balances not over three months due.	30,928 68	TOTAL ADMITTED ASSETS	\$1,246,180 51

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Blot, Ex-plo., etc.	Totals.
Total	\$160,002 46	\$123,789 09	\$51,148 78	\$521 97	\$13 00	.....	\$16 00	.....	\$338,091 30
Reinsurance.	108,181 50	80,706 72	35,108 00	56 35	5 00	.....	.....	.....	174,657 57
Net unpaid claims....	52,420 96	93,082 37	16,040 78	465 62	8 00	.....	16 00	.....	162,033 73
Unearned premiums			\$117,222 89		TOTAL LIABILITIES, except capital.				\$325,229 94
Salaries, rents, etc			25,000 00		CAPITAL PAID UP				500,000 00
Estimated taxes hereafter payable			12,000 00		NET SURPLUS				420,950 57
Due reinsuring co's. for salvage			973 32						
Est. exp. of investigation and adjustment..			8,000 00		TOTAL				\$1,246,180 51

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Massachusetts, March 3, 1910, with an authorized capital of \$500,000, and began business June 18, 1910. Its stock, par value \$100, was sold at a premium of 100%, providing a surplus of \$500,000.

On December 13, 1920, the board of directors of this company submitted to their stockholders an offer from interests allied with the Great American Insurance Company of New York, to purchase the stock. The offer was accepted and the control of the company passed to those interests.

MANAGEMENT AND REPUTATION.—The management is under the same general control as the Great American, and American Alliance Insurance Companies, of New York, which companies are very successful.

The directors owned at the end of 1921, \$1,400, par value, of the company's \$500,000 capital stock.

Its investments are high grade. The security valuations are based upon the actual market quotations and not the higher average prices allowed by the Convention of Insurance Commissioners.

The company's loss paying reputation is excellent.

AFFILIATIONS.—Eastern Union, Western Union, Southeastern Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference and the Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, war risk, explosion, parcel post, automobile and tourists' floater insurance.

DIRECTORS.—

Babst, Earl D., president American Sugar Refining Company, New York City.

Choate, Arthur O., Clark, Dodge & Co., bankers, New York City.

Choate, Charles F., Jr., Choate, Hall & Stewart, lawyers,
Boston, Mass.

Cutter, Ralph L., Smith, Hogg & Co., cotton goods commission, New York City.

Dommerich, Otto L., L. F. Dommerich & Co., commission
merchants. New York City.

Gardner, G. Peabody, Jr., Jackson and Curtis, bankers,
Boston, Mass.

Lanning, Edward, Boston, Mass.

Lee, George C., Lee, Higginson & Co., bankers, Boston,
Mass.

McRoberts, Samuel, New York City.

Rogers, William H., Boston, Mass., Rogers & Howes,
Boston managers Great American Insurance Co., New York.

Smith, Charles G., president Great American Insurance Company, New York City.

Stockton, Philip, president Old Colony Trust Company,
Boston, Mass.

Thayer, John E., Jr., trustee, Nathaniel Thayer Estate,
Boston, Mass.

Wing, Daniel G., president First National Bank of Boston,
Boston, Mass.

TERRITORY.—It is licensed in Ariz., Cal., Conn., Del., D. C., Ga., Ill., Ind., Ia., Ky., La., Me., Md., Mass., Mich., Minn., Mo., Neb., N. H., N. J., N. Y., N. C., O., Okla., Ore., Pa., R. I., S. C., Tex., Va., Vt., Wash., W. Va. and Wis.

DIVIDENDS.—It paid a dividend of 3% in 1913 and 1914; 1915, none; 1916 to 1921, inc., 6%. Total dividends paid since organization, \$210,000.

OFFICERS.—President, Charles G. Smith; vice-president, Jesse E. White; vice-president and secretary, Walter Adlard; assistant secretaries, John J. Downey, George E. Krech and H. F. Lawrence.

GENERAL AGENTS AND DEPARTMENTS.—

New England Department, 93 Water street, Boston, Mass.

New York Department, 1 Liberty street, New York City.

Western Department, 76 West Monroe street, Chicago, Ill., Walter H. Sage, general manager; W. L. Lerch, manager; George B. Sedgwick and Edward O. Basse, assistant managers.

Pacific Department, 210 Sansome street, San Francisco, Cal., George H. Tyson, general agent; Herbert Folger, Clifford Conly and Harry Benner, assistant general agents.

Marine Department, 15 William street, New York City,
Wm. H. McGee & Co., general agents.

For North Carolina and Virginia, Alexander Webb, general agent; George P. Folk, assistant general agent.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in February.

MASSACHUSETTE FIRE AND MARINE INSURANCE COMPANY — *Continued.*

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$1,330,966 99	\$10,938 09	\$321,249 16	\$40 5 30	\$12,063 84		\$691 96	\$2,877 23	\$1,679,813 20
Reinsurance	799,478 86	4,430 15	243,461 80	37 2 47	9,203 03		208 29		1,027,154 80
Return premiums	300,006 09	6,506 54	77,526 45	3 2 83	2,007 54		102 27	423 48	386,607 20
Net premiums	231,482 04		280 91		1,473 27		381 43	2,453 75	266,051 40
Interest, etc.			\$54,349 63						
Other income			12,623 64						946 08
Agents' balance charged off			429 13						
Gross profit on sale or maturity of bonds and stocks									
TOTAL INCOME									\$334,399 88

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Other classes.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$563,254 13	\$155,923 59	\$158,121 73	\$4,259 80			\$30 68	\$95 10	\$881,685 03
Reinsurance	440,108 09	89,975 28	130,210 93	85 37			19 68		660,399 35
Salvage	906 56	5,651 96	9,009 80	553 82					16,122 14
Net amt paid policyholders for losses ..	122,239 48	60,296 35	18,901 00	3,620 61			11 00	95 10	205,163 54
Underwriting expenses			\$112,584 48						249 84
Dividends to stockholders			30,000 00						1,413 87
Gross loss on sale or maturity of bonds and stocks			21,298 96						
TOTAL DISBURSEMENTS									\$370,710 69

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 77.1%; losses incurred, 30.6%; underwriting expenses, 42.3%; underwriting loss, 1.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 54.8%; expenses incurred, 50.6%; underwriting loss, 2.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$33,459,368; motor vehicle, \$14,300; tornado, etc., \$638,357; sprinkler leakage, \$126,378; riot, etc., \$1,256,657; net premiums in force on business on and after Jan. 1, 1921, fire, \$228,536.25; motor vehicle, \$227.00; tornado, etc., \$1,301.59; sprinkler leakage, \$316.53; riot, etc., \$2,319.93.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$148,828.51; gain from underwriting profit and loss items, \$12,665.08; total, \$161,493.59.

Losses incurred during 1921, \$81,627.24; underwriting expenses incurred during 1921, \$84,225.79; total, \$165,753.03

Loss from underwriting during 1921, \$4,259.44

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$54,579.89; profit on investments during 1921, \$96,971.83; total, \$151,551.72.

Loss on investment during 1921, \$21,298.96; investment expenses incurred during 1921, \$1,413.87; total, \$22,712.83.

Gain from investments during 1921, \$128,838.89.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$128,838.89.

Losses: underwriting, \$4,259.44; dividends, \$30,000.00; total, \$34,259.44.

Surplus, December 31, 1920, \$326,371.12; increase, \$94,579.45; surplus, December 31, 1921, \$420,950.57.

MECHANICS AND TRADERS INSURANCE COMPANY.

144 Carondelet Street, New Orleans, La

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$23,500 00	Agents' balances not over three months due	236,196 31
Bonds and stocks owned	1,833,156 90	Due from other insurance companies' reinsurance on losses paid	16,965 03
Interest due and accrued thereon	30,794 40	TOTAL ADMITTED ASSETS	\$2,671,645 03
Cash in banks and office	531,032 39		

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$281,118 42		\$48,798 40		\$30,000 59		\$271 21		\$360,188 62
Reinsurance	133,416 19		36,628 60		22,997 09		117 44		192,859 32
Net unpaid claims	147,702 23		12,169 80		7,303 50		153 77		167,329 30
Unearned premiums: Fire, \$965,277.13; other than fire, \$67,707.39; total			\$1,033,044 52						
Salaries, rents, etc.			2,500 00						
Estimated taxes hereafter payable			17,000 00						
Contingent commissions, etc.			5,000 00						
TOTAL LIABILITIES, except capital									\$1,224,873 82
CAPITAL PAID UP									300,000 00
NET SURPLUS									1,146,771 21
TOTAL									\$2,671,645 03

GENERAL REVIEW.

HISTORY.—This company began business in November, 1869. In June, 1898, interests identified with the National Fire Insurance Company of Hartford secured control of the company, and have operated it since, the National acting

as general agent of the company. A majority of the stock is owned by the Colonial Securities Company of Hartford, Conn., which is practically owned and controlled by the National Fire.

This company, together with the National Fire Insurance

MECHANICS AND TRADERS INSURANCE COMPANY — *Continued.*

Company, of Hartford, Conn., guarantee policies in the State of Wyoming under the title "Columbia Fire Underwriters."

MANAGEMENT AND REPUTATION.—The company is under the same management as the National Fire Insurance Company of Hartford, a large and reputable institution. The volume of business written is conservative. Its expense of management is moderate, and its average loss ratio below normal.

It has greatly increased its writing in recent years and has added considerably to reserves for unearned premium liability, but it has steadily added to its net surplus.

The amount of stock owned by the directors on December 31, 1921, at par, was \$71,000.

Its investments are of good character. The security valuations are those fixed by the Convention of Insurance Commissioners.

The real estate consists of a three-story brick office building at 144 Carondelet street, New Orleans, acquired in 1901.

The company's loss paying reputation is excellent.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Mainland Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.—Fire, auto, tornado, hail sprinkler leakage and automobile insurance.

TERRITORY.—Licensed in Ark., Cal., Colo., Conn., D. C., Fla., Ill., Ind., Iowa, Kan., Ky., La., Md., Mass., Mich., Minn., Mo., Neb., N. J., N. Y., N. C., Ohio, Okla., Pa., R. I., Tenn., Texas, Va., Wash., W. Va., Wis. and Wyo. It also operates in British Columbia.

DIVIDENDS.—In recent years it has paid dividends as follows: 1909 and 1910, 6%; 1911-1914, inc., 4%; none since; total dividends paid since organization, \$1,262,337.

OFFICERS.—President, H. A. Smith; vice-presidents, R. L. Emery and S. T. Maxwell; secretaries, T. B. Norton and

F. D. Layton; assistant secretary, R. M. Anderson; treasurer, R. L. Emery.

DIRECTORS.—

Baldwin, J. P., lawyer, Baldwin & Cage, New Orleans, La.
Casanas, B. C., merchant, president Merchants Coffee Co., New Orleans, La.

Cochran, Sam P., insurance, Trezevant & Cochran, Dallas, Texas.

Emery, R. L., insurance, New Orleans, La.

Godchaux, F. A., president California and Louisiana State Rice Milling Companies, New Orleans, La.

Grote, John, grocer, president A. M. & J. Solari, Ltd., New Orleans, La.

Kernaghan, W. A., real estate, Kernaghan & Cordill, New Orleans, La.

Maxwell, S. T., vice-president, Hartford, Conn.

Saunders, P. H., banker, Isador Newman Son, New Orleans, La.

Smith, H. A., president, Hartford, Conn.

Zunts, Jas. E., attorney, New Orleans, La.

STOCKHOLDERS' ANNUAL MEETING.—Third Thursday in February.

GENERAL AGENTS.—

Eastern Department, H. A. Smith, president; S. T. Maxwell, vice-president; F. D. Layton, secretary, R. M. Anderson, assistant secretary, 95 Pearl street, Hartford, Conn.

Western Branch, G. H. Bell, manager; D. H. Dresser, L. R. Hanawalt, and R. D. Safford, assistant managers, Chicago, Ill.

Southwestern Branch, Trezevant & Cochran, Dallas, Tex.

Pacific Coast Branch, W. O. Wayman, general agent, and F. E. Stone & M. H. Thomson, assistant general agents, San Francisco, Cal.

Home Office Department, R. L. Emery, vice-president, and T. B. Norton, secretary, New Orleans, La.

Florida Branch, H. C. Hare & Co., Jacksonville, Fla.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$2,306,453 01	.....	\$423,010 70	.....	\$61,685 60	\$15,517 46	\$436 56	\$175 00	\$2,807,278 33
Reinsurance	832,083 74	.....	201,264 01	.....	14,804 72	6 40	218 44	175 00	1,048,562 31
Return premiums.....	512,769 11	.....	155,223 46	.....	9,429 86	599 31	164 84	.....	673,176 56
Net premiums.....	961,610 16	.....	66,523 23	.....	37,451 02	14,911 75	53 28	.....	1,080,549 44
Losses to prems. writ'n	52.8	.....	27.5	.....	13.0	45.8	348.9	.....	.....
Interest, etc. ....	.....	.....	\$107,818 70	.....	.....	.....	.....	.....	128 96
Profit on sale of securities.....	.....	.....	985 00	.....	.....	.....	.....	.....	.....
					Other income				128 96
					TOTAL INCOME				\$1,189,482 10

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$1,134,960 32	.....	\$72,529 89	.....	\$5,846 58	\$6,827 23	\$1,134 52	.....	\$1,221,296 54
Reinsurance	611,796 85	.....	53,250 12	.....	993 21	.....	944 00	.....	666,984 18
Salvage	15,320 97	.....	972 48	.....	.....	.....	4 65	.....	16,298 10
Net amt. paid policy-holders for losses..	507,842 50	.....	18,307 29	.....	4,853 37	6,827 23	185 87	.....	533,016 26
Underwriting expenses .....	.....	.....	\$495,241 40	.....	.....	.....	.....	.....	3 05
Real estate taxes and expenses.....	.....	.....	1,227 74	.....	.....	.....	.....	.....	.....
					Agents' balances charged off				3 05
					TOTAL DISBURSEMENTS				\$1,034,488 45

RATIOS TO PREMIUMS WRITTEN.—Losses incurred: Fire, 53.8%; motor vehicle, 45.1%; tornado, etc., 27.8%; hail, 43.5%; sprinkler leakage, 44.7%; underwriting expenses, 45.8%; underwriting loss, 1.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 53.6%; expenses incurred, 46.7%; underwriting loss, 1.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$102,272,829; motor vehicle, \$4,435,534; tornado, etc., \$9,335,074; sprinkler leakage, \$651,641; net risks in force on business effective

prior to January 1, 1921, \$96,472,446; net premiums in force on business on and after January 1, 1921, fire, \$968,044.17; motor vehicle, \$71,055.13; tornado, etc., \$41,231.33; hail, \$80.25; sprinkler leakage, \$141.22; net premiums in force on business effective prior to January 1, 1921, \$897,021.35.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,053,276.03; loss from underwriting profit and loss items, \$16,288.49; total, \$1,036,987.54.

Losses incurred during 1921, \$564,667.81; underwriting

MECHANICS AND TRADERS INSURANCE COMPANY — *Continued.*

expenses incurred during 1921, \$492,241.40; total, \$1,056,909.21.

Loss from underwriting during 1921, \$19,921.67.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$107,647.05; profit on investments during 1921, \$33,493.65; total, \$141,140.70.

Investment expenses incurred during 1921, \$3,779.88.

Gain from investments during 1921, \$137,360.82.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$137,360.82.

Loss from underwriting, \$19,921.67.

Surplus, December 31, 1920, \$1,029,332.06; increase, \$117,439.15; surplus, December 31, 1921, \$1,146,771.21.

CANADIAN BRANCH.

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$20,000 00
Interest due and accrued thereon.....	106 25
Cash in banks and office.....	4,558 68
Agents' balances not over three months due.....	2,112 36

TOTAL ADMITTED ASSETS..... \$26,777 29

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.

Losses and claims.....	\$4,837 95
Unearned premiums.....	10,564 18
Estimated taxes hereafter payable.....	611 48

TOTAL LIABILITIES, except capital. \$16,013 61

NET SURPLUS, Canadian Branch..... 10,763 68

TOTAL \$26,777 29

INCOME, CANADIAN BRANCH, 1921.

Fire: Gross premiums, \$34,374.72; reinsurance, \$3,565.90; return premiums, \$8,263.93; net premiums.....	\$22,544 89
Interest, etc.....	850 00
Decrease in reserve.....	1,763 16

TOTAL INCOME \$25,158 05

DISBURSEMENTS, CANADIAN BRANCH, 1921.

Fire: Gross amount paid for losses, \$19,638.47; reinsurance, \$37; net amount paid policyholders for losses.....	\$19,601 47
Underwriting expenses.....	7,459 10

TOTAL DISBURSEMENTS \$27,060 57

MECHANICS' INSURANCE COMPANY,

500-502 Walnut Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$98,000 00	Agents' balances not over three months due.....	206,808 48
Mortgage loans on real estate.....	59,300 00	Bills receivable taken for fire risks.....	1,798 75
Interest due and accrued thereon.....	685 48	Reinsurance due on paid losses.....	10,260 84
Bonds and stocks owned.....	2,568,472 76	Other admitted assets.....	100 00
Interest due and accrued thereon.....	31,190 44		
Cash in banks and office.....	158,623 30		

TOTAL ADMITTED ASSETS..... \$3,135,240 05

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total.....	\$209,248 08		\$22,167 97		\$621 01				\$232,037 06
Reinsurance.....	64,814 20		22,167 97		96 79				87,080 96
Net unpaid claims.....	144,433 88				522 22				144,956 10
Unearned premiums.....			\$1,254,185 21						4,000 00
Amount reclaimable on perpetual deposits..			308,072 00						
Salaries, rents, etc.....			3,000 00						
Estimated taxes hereafter payable.....			28,000 00						
Estimated expenses of investigation and adjustment of losses.....			4,000 00						

Contingent commissions, etc..... 4,000 00

TOTAL LIABILITIES, except capital. \$1,746,213 31

CAPITAL PAID UP 600,000 00

NET SURPLUS 789,026 74

TOTAL \$3,135,240 05

GENERAL REVIEW.

HISTORY.—This company began business May 4, 1854. Its paid-in capital was \$250,000.

On January 3, 1916, control of the company was purchased by the Firemen's Insurance Company of Newark, N. J., which also controls the Girard Fire and Marine Insurance Company of Philadelphia. This company is being continued in business as a separate institution under the direction of the Firemen's Insurance Company.

At the annual meeting of the stockholders of this company, held on May 10, 1917, it was voted to increase the authorized capital to \$1,000,000, and to amend the by-laws

to permit the company to transact other branches of insurance in addition to fire. During 1920 the paid-in capital stock was increased from \$250,000 to \$600,000 and \$385,000 contributed to surplus.

Besides its own policies it guarantees policies under the title "Mechanics Underwriters."

MANAGEMENT AND REPUTATION.—It is under very capable management, being the same as the Firemen's Insurance Company, of Newark, N. J., a large, successful company in excellent repute.

Except in 1919, when a gain of \$42,981.62 was made, the

MECHANICS' INSURANCE COMPANY — *Continued.*

company's underwriting operations in recent years have not been profitable.

The expenses in the past have been high, but in recent years it has been about normal, until 1921, when it was above normal. The loss ratio in recent years has been below the average.

It writes a conservative volume of business in proportion to its net resources.

Its investments are of good character. The security valuations in this statement are at actual market and not at the higher valuations fixed by the Convention of Insurance Commissioners.

Its loss paying record is excellent.

The real estate is the company's Home Office at 500 Walnut street, corner of Fifth street, a four-story brick and stone building very well located, carried at \$98,000.

The mortgage loans are mainly upon improved Philadelphia property worth about twice the amount loaned.

KINDS OF INSURANCE WRITTEN.— Fire, automobile sprinkler leakage, hail, and tornado insurance.

DIVIDENDS.— For many years the company has paid dividends of 10% per annum.

TERRITORY.— It is licensed in Ala., Ariz., Ark., Cal., Colo.,

Conn., D. C., Fla., Ga., Idaho, Ill., Ind., Iowa, Kan., Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont., Neb., N. H., N. J., N. M., N. Y., N. C., N. D., Ohio, Okla., Ore., Pa., R. I., S. C., S. D., Tenn., Texas, Utah, Va., Vt., Wash., W. Va. and Wis.

OFFICERS.— President, Daniel H. Dunham; vice-presidents, Neal Bassett and John Kay; secretary, John A. Snyder; treasurer, John Kay.

DIRECTORS.— Baldwin, Samuel W.; Bassett, Neal; Bowen, Daniel A.; Brown, J. Howard; Colyer, Morrison C.; Dunham, Daniel H.; Duroso, John A.; Dusenberry, James P.; Glenn, James H.; Jackson, Percy; Kay, John; McGrath, William V., Jr.; Reid, Archibald S.; Snyder, John A.; Kelly, James M.; Douglas, Frederick H.; Bodine, William W.; Colyer, Chas. G.; Clawson, Wm. S., and Daly, James M.

GENERAL AGENTS.— Loren H. Green & Co., Jacksonville, for Florida; Western Department, Neal Bassett, Chicago, for all States west of Mississippi and Ohio rivers and east of the Rocky Mountains; Chapman & Naumann, San Francisco, for California, Oregon and Washington; Mullin Acton & Co., California, for Mechanics Underwriters.

STOCKHOLDERS' ANNUAL MEETING.— First Monday in May.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,919,346 21		\$103,641 46		\$25,603 80	\$3,240 91	\$155 00		\$2,051,967 38
Reinsurance.....	483,390 06		80,691 73		3,170 53	3,240 91			570,462 23
Return premiums.....	361,211 60		22,949 73		4,580 51				388,741 84
Net premiums.....	1,074,744 55				17,853 76		155 00		1,092,733 31
Losses to prms. writ'n	43.2				14.5				
Deposit premiums on perpetual risks.....			\$12,707 40		Interest, etc.				141,428 96
Increase by adjustment in book value of bonds			53,094 49		Other income				316 75
					TOTAL INCOME				\$1,300,330 91

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$791,496 05		\$80,461 99		\$3,420 20	\$2,727 05			\$878,106 99
Reinsurance.....	320,830 11		78,217 83		829 14	2,727 05			402,604 13
Salvage.....	6,484 66		2,243 86						8,728 52
Net amt. paid policyholders for losses..	464,183 28				2,591 06				466,774 34
Underwriting expenses,			\$512,211 13		Decrease by adjustment in book value of bonds and stocks.....				19,766 51
Dividends to stockholders.....			60,000 00		Other disbursements				18,204 57
Deposit premiums returned.....			15,778 25		TOTAL DISBURSEMENTS				\$1,104,428 23
Loss on sale or maturity of bonds.....			11,693 43						

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 46.3%; underwriting expenses, 47.1%; underwriting loss, 3.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 50.9%; expenses incurred, 51.9%; underwriting loss, 3.6%.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921, fire, \$114,214,931; tornado, etc., \$4,550,133; sprinkler leakage, \$21,000; net risks in force on business effective prior to January 1, 1921, \$127,545,553; net premiums in force on business on and after January 1, 1921, fire, \$1,088,954; tornado, etc., \$18,972; sprinkler leakage, \$155; net premiums in force on business effective prior to January 1, 1921, \$1,139,900.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$993,384.34; loss from underwriting profit and loss items, \$8,111.63; total, \$985,272.71.

Losses incurred during 1921, \$505,667.86; underwriting

expenses incurred during 1921, \$515,211.13; total, \$1,020,878.99.

Loss from underwriting during 1921, \$35,606.28.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$142,981.87; profit on investments during 1921, \$225,824; total, \$368,805.87.

Loss on investments during 1921, \$31,459.94; investment expenses incurred during 1921, \$17,254.85; total, \$48,714.79.

Gain from investments during 1921, \$320,091.08.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$320,091.08.

Losses: Underwriting, \$35,606.28; dividends, \$60,000; total, \$95,606.28.

Surplus, December 31, 1920, \$564,541.94; increase, \$224,484.80; surplus, December 31, 1921, \$789,026.74.

MERCANTILE FIRE INSURANCE COMPANY,

179 Boulevard Girouard, St. Hyacinthe, Quebec, Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned	\$111,738 87
Interest due and accrued thereon	1,630 68
Cash in banks and office	29,864 06
Agents' balances not over three months due.	8,411 90
Assessments levied but not collected.....	22,574 02

TOTAL ADMITTED ASSETS	174,219 53
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LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Net unpaid claims	\$14,702 40
Unearned premiums.	29,944.52

TOTAL LIABILITIES, except capital .	\$44,646 92
CAPITAL PAID UP	20,000 00
NET SURPLUS	109,572 61

TOTAL	\$174,219 53
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GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the Province of Quebec, and began business in December, 1909. The authorized and subscribed capital is \$200,000, of which \$20,000 has been paid in.

It writes on both the cash and mutual plans.

MANAGEMENT AND REPUTATION.—The company transacts a moderate volume of business and is making progress. Its loss ratio has generally been low; the expense ratio has been above normal, but in 1919 was low and a gain of \$31,198.43 was made in underwriting for the year. In 1920 the company had moderate loss and expense ratios and made an underwriting profit of \$19,002.10. In 1921 the expenses were moderate and the losses above normal.

In addition to the cash assets shown above, the company had on December 31, 1921, unassessed deposit notes amounting to \$471,544.44, and office furniture \$1,083.01.

On December 31, 1921, the directors owned \$175,000 par value of the subscribed capital stock.

DIVIDENDS.—In recent years the company has paid dividends as follows: 1913 to 1916, inclusive, 6%; 1917 to 1921, inclusive, 7%.

OFFICERS AND DIRECTORS.—President, Dr. F. H. Daigeneault, Acton-Vale; vice-president, P. C. Neault, merchant and industrial, Grand 'Mere; J. E. Phaneuf, M. P. P. merchant, St. Hugues; J. E. Boulais, merchant, St. Angele de Rouville; Irene Auclair, merchant, Chambly Canton; D. J. Racine, broker, Montreal; Ovilva Demers, manufacturer,

La Providence, St. Hyacinthe; T. A. St. Germain, managing-director; Octave Auclair, secretary.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in February.

INCOME, 1921.

Gross premiums and assessments, \$140,675.31; reinsurance, \$18,041.49; return premiums, \$6,723.76; net premiums and assessments.	\$115,910 06
Interest, etc.	6,354 87
Transfer.	36 95
TOTAL INCOME.	\$122,301 88

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$88,475.38; reinsurance, \$22,505.31; net amount paid policyholders for losses	\$65,970 07
Underwriting expenses.	43,350 93
Dividends to stockholders.....	1,400 00
TOTAL DISBURSEMENTS.	\$110,721 00

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$90,500.00; net risks in force on business effective prior to Jan. 1, 1921, \$8,481.698; net premiums in force on business on and after Jan. 1, 1921, fire, \$70,710.69; assessments, \$71,092.56; net premiums in force on business effective prior to Jan. 1, 1921, fire, \$66,727.06; assessments, \$55,415.90.

MERCANTILE FIRE INSURANCE COMPANY,

14 Richmond Street, Toronto, Ont., Can.

ADMITTED ASSETS, December 31, 1921.

Mortgage loans on real estate.....	\$32,000 00
Interest due and accrued thereon.....	190 25
Bonds and stocks owned.....	394,539 03
Interest due and accrued thereon.....	5,861 18
Cash in banks and office.....	141,320 54
Agents' balances not over three months due.	34,957 08

TOTAL ADMITTED ASSETS.....	\$608,868 03
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LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$6,455 00
Unearned premiums	181,838 87
Estimated taxes hereafter payable.....	17,097 36

TOTAL LIABILITIES, except capital..	\$205,391 23
CAPITAL PAID UP.....	50,000 00
NET SURPLUS	353,476 80

TOTAL	\$608,868 03
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GENERAL REVIEW.

HISTORY.—This company commenced business November 1, 1875, with an authorized capital of \$500,000, of which

\$250,000 has been subscribed and \$50,000 paid in. Its Head Office was formerly located at Waterloo, Ont., but was moved to Toronto early in 1916.

MERCANTILE FIRE INSURANCE COMPANY — *Continued.*

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is well managed and is making progress. Its volume is conservative, and the loss and expense ratios favorable. It is owned by, and its policies are guaranteed by, the London and Lancashire Insurance Company, Limited, of London, England, a large and reputable institution. It is under the same management as the Canadian Branch of the London and Lancashire. It paid dividends of \$50,000 in 1920 and 1921.

AFFILIATIONS.—Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It operates in all the Provinces except Newfoundland and Quebec. It is also operating in India.

OFFICERS.—President, William A. Sims; managing director, Albert E. Blogg; secretary, Alfred Wright.

DIRECTORS.—

Blake, A. W., Vancouver. B. C.

Blogg, Albert E., Toronto.

Sword, C. E., Montreal.

MacLean, Alex., Toronto.

Sims, Wm. A., Herts, England.

BRANCH OFFICERS.—

Montreal, Colin E. Sword, manager.

Winnipeg, W. L. White, assistant branch manager.

Vancouver, B. C., A. W. Blake, manager.

INCOME, 1921.

Gross premiums, \$335,866.88; reinsurance, \$7,288.05; return premiums, \$45,734.60;	
net premiums	\$282,844 23
Interest, etc., received	28,932 74
Endorsement fees	6 39
TOTAL INCOME	\$311,783 36

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$140,555.40; reinsurance, \$2,270.33; net amount paid policyholders for losses	\$138,285 07
Underwriting expenses	126,743 87
Dividends to stockholders	50,000 00
TOTAL DISBURSEMENTS	\$315,028 94

MERCANTILE INSURANCE COMPANY OF AMERICA,

76 William Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned	\$3,371,068 60	Agents' balances not over three months due	364,347 23
Interest due and accrued thereon	43,735 16	Reinsurance due on paid losses	1,372 11
Cash in banks and office	267,829 83	TOTAL ADMITTED ASSETS	\$4,048,352 93

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$253,555 00	\$3,617 81	\$49,713 00	\$2,115 00	\$8,226 00		\$1,115 00		\$318,341 81
Reinsurance	110,762 00				3,301 00				114,063 00
Net unpaid claims	142,793 00	3,617 81	49,713 00	2,115 00	4,925 00		1,115 00		204,278 81
Unearned premiums			\$1,666,411 45						
Salaries, rents, etc.			6,000 00						
Estimated taxes hereafter payable			46,869 66						
Contingent commissions, etc.			11,698 49						
Estimated expenses of investigation and adjustment of losses			16,442 00						
TOTAL LIABILITIES, except capital.									\$1,951,700 41
CAPITAL PAID UP									1,000,000 00
NET SURPLUS									1,096,652 52
TOTAL									\$4,048,352 93

GENERAL REVIEW.

HISTORY.—This company is a continuation of the North British and Mercantile Insurance Company which was incorporated under the laws of New York, August 4, 1897, with \$200,000 authorized capital (par value of shares \$100 each). It began business October 1, 1897, with its capital fully paid, and \$1,000,000 surplus. On November 1, 1915, the name was changed to the "Mercantile Insurance Company of America," and on that date the capital of the Mercantile Insurance Company was increased from \$200,000 to \$1,000,000 by the capitalization of \$300,000 cash surplus, \$200,000 of earned surplus and by the payment in cash of \$300,000 for 3,000 shares of new stock at par. It is controlled by the North British and Mercantile Insurance Company, Ltd., of London, England.

MANAGEMENT AND REPUTATION.—This company is under the same management as the parent company, and has

made excellent progress. The volume of business written is conservative. Its average expense of management and loss ratios are normal.

It is in excellent repute in the matter of loss settlements.

Its investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Early in 1919 Mr. Cecil F. Shallcross, who formerly was United States attorney and manager of the Eastern department of the Royal Insurance Co., Ltd., of Liverpool, assumed the presidency of this company. He is also U. S. manager of the North British and Mercantile Insurance Company.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New Eng-

MERCANTILE INSURANCE COMPANY OF AMERICA — *Continued.*

land Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.— Fire, lightning, wind-storm, ocean and inland marine, automobile, explosion, riot, civil commotion and invasion, leakage, aircraft, earthquake, hail, crops, water damage and weather.

TERRITORY.— It is licensed in Ala., Cal., Colo., Conn., Del., D. C., Fla., Ga., Idaho, Ill., Ind., Iowa, Kan., Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont., Neb., N. H., N. J., N. Y., N. C., N. D., Ohio, Okla., Ore., Pa., R. I., S. D., Tenn., Texas, Utah, Va., Wash., W. Va. and Wis.

DIVIDENDS.— It paid a dividend of 6% in 1902, and 10% each year since; 1919, none; 1920 and 1921, 10%.

OFFICERS.— President, Cecil F. Shallcross; vice-presidents, C. E. Case, C. R. Perkins, W. S. Alley, G. H. Batchelder and R. P. Barbour; secretary, H. J. Thomsen.

DIRECTORS.—

Berwind, Edward J., Berwind-White Coal Mining Co.
Brown, Chas. S., Brown & Wheelock Co., New York.
Douglass, Walter, Phelps Dodge Corporation.
Hamilton, Wm. Pierson, J. P. Morgan & Co., New York.
Iselin, Juilliard, Adrian, A. Iselin & Co., New York.
Juilliard, F. A., A. D. Juilliard & Co., New York.
Middlebrook, Frederic J., Middlebrook & Borland.
Shallcross, C. F., insurance.
Straus, Jesse Isidor, R. H. Macy & Co., New York.
Turnure, George E., Lawrence Turnure & Co.
Vanderbilt, Cornelius.

MANAGER.—Pacific Department, Avey T. Bailey, San Francisco, Cal.

STOCKHOLDERS' ANNUAL MEETING.— Last Thursday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Other classes.	Totals.
Gross premiums.....	\$2,963,758 25	\$26,216 71	\$426,871 65	\$16,127 24	\$51,710 94	\$38,561 52	\$28,239 50	\$33,000 30	\$3,585,153 11
Reinsurance	781,742 53	14,810 50	6,498 13	435 00	5,068 54	18,457 37	1,091 56	4,541 84	833,275 77
Return premiums....	746,242 28	5,762 04	164,248 70	1,006 27	8,798 20	.....	11,441 64	.....	941,378 47
Net premiums.....	1,435,771 14	5,644 17	256,154 82	14,626 97	37,814 20	20,074 15	15,106 30	25,305 12	1,810,498 87
Losses to premis. writ'n	54.9	262.1	85.0	153.9	33.1	39.4	23.0	3.1	
Interest, etc.			\$175,961 30						
Profit on sale or maturity of bonds.....			9,351 75						
					TOTAL INCOME				\$1,995,812 01

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Other Classes.	Totals.
Gross amount paid for losses.....	\$1,242,855 38	\$19,397 85	\$226,306 68	\$22,515 91	\$13,218 80	\$15,649 30	\$3,091 89	\$807 48	\$1,544,943 20
Reinsurance	443,558 26	3,573 80	979 28	.....	675 89	7,735 10	51 38	.....	456,573 71
Salvage	10,567 32	1,529 94	7,436 81	.....	.....	.....	152 79	.....	19,736 86
Net amt. paid policyholders for losses..	788,729 80	14,794 11	217,840 59	22,515 91	12,542 91	7,914 20	3,437 72	807 48	1,068,632 72
Underwriting expenses			\$914,268 37						
Dividends to stockholders			100,000 00						
Loss on sale or maturity of bonds and stocks			59,443 98						
					Other disbursements				7,815 08
					TOTAL DISBURSEMENTS				\$2,150,160 15

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 55.4%; underwriting expenses, 50.4%; underwriting loss, 1.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 52.6%; expenses incurred, 47.8%; underwriting loss, 1.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$197,394,977; ocean marine, \$895,204; motor vehicle, \$11,587,874; inland nav. and transp., \$9,846,860; tornado, etc., \$10,898,995; sprinkler leakage \$2,646,265; riot, etc., \$3,497,701; miscellaneous, \$40,806; net risks in force on business effective prior to January 1, 1921, \$188,420,450; net premiums in force on business on and after January 1, 1921, fire, \$1,446,590.61; ocean marine, \$13,907; motor vehicle, \$256,155; inland nav. and transp., \$9,089; tornado, etc., \$35,617; sprinkler leakage, \$15,824; riot, etc., \$17,801; miscellaneous, \$1,431; net premiums in force on business effective prior to January 1, 1921, \$1,439,002.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$1,904,548.45; loss from underwriting profit and loss items, \$8,488.75; total, \$1,896,059.70.

Losses incurred during 1921, \$1,003,182.82; underwriting expenses incurred during 1921, \$911,967.38; total, \$1,915,150.20.

Loss from underwriting during 1921, \$19,090.50.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$174,165.33; profit on investments during 1921, \$161,090.08; total, \$335,255.41.

Loss on investments during 1921, \$61,626.30; investment expenses incurred during 1921, \$4,396.99; total, \$66,023.29.

Gain from investments during 1921, \$269,232.12.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$269,232.12.

Losses: Underwriting, \$19,090.50; other sources, \$804.61; dividends, \$100,000; total, \$119,895.11.

Surplus, December 31, 1920, \$947,315.51; increase, \$149,337.02; surplus, December 31, 1921, \$1,096,652.52.

MERCHANTS AND SHIPPERS INSURANCE COMPANY.

35 South William Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$439,794 69
Interest due and accrued thereon.....	4,171 34
Cash in banks and office.....	100,286 35
Agents' balances not over three months due.....	29,988 31
Reinsurance due on paid losses.....	2,498 19

TOTAL ADMITTED ASSETS..... \$576,738 88

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$207,395.70;	
reinsurance, \$26,409.22; net unpaid claims	\$180,986 48
Unearned premiums.....	25,691 40
Salaries, rents, etc.....	500 00
Estimated taxes hereafter payable.....	2,000 00
Contingent commissions, etc.....	4,500 00
Estimated expenses of investigation and adjustment of losses.....	5,597 52

TOTAL LIABILITIES, except capital.....	\$219,275 40
CAPITAL PAID UP.....	200,000 00
NET SURPLUS.....	157,463 48

TOTAL..... \$576,738 88

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York State, and received its license to commence business on April 22, 1919, with a paid-up capital of \$200,000, and a surplus of \$300,000. The par value of the stock is \$100 per share.

This company, at a meeting of the board of directors, held on January 21, 1920, authorized an additional \$200,000 capital. This new issue, par value \$100 per share, will be sold at \$250 per share, thus providing additional resources of \$500,000; \$200,000 will be carried to capital account and \$300,000 to surplus account. The company later decided to postpone the sale of this stock, awaiting improvements in financial conditions.

MANAGEMENT AND REPUTATION.—The underwriting management of the company is in the hands of W. J. Roberts, 63 Beaver street, New York City, who is a capable underwriter and in excellent repute. Mr. Roberts also represents as United States manager The Standard Marine Insurance Company, Ltd., of Liverpool, England. The Union Insurance Society of Canton, Ltd., Hong Kong, China, and Marine Department of The Orient Insurance Company, of Hartford, Conn., all of which are in excellent repute. The company has substantial backing, the directors being men of prominent business connections, who owned as of December 31, 1921, at par value, \$60,400 of the \$200,000 capital stock.

The active direction of the company's affairs is largely in the hands of the secretary, Samuel L. Martin.

It transacts marine insurance only.

It writes a conservative volume of business at a moderate expense. The low loss ratio has been favorable.

It is in excellent repute as to treatment of loss claimants.

If the company was permitted to take credit for reinsurance in, and claims against, unadmitted companies, which are considered good, the net surplus on December 31, 1921 would be \$309,612.09. The surplus shown in the statement above is on the New York basis.

The securities owned are of an excellent character, and the valuations are those fixed by the Convention of Insurance Commissioners.

KINDS OF INSURANCE WRITTEN.—Marine, inland navigation and transportation insurance.

STOCKHOLDERS' ANNUAL MEETING.—Third Wednesday in February.

TERRITORY.—It is licensed in Cal., N. Y., Ore. and Wash.
OFFICERS.—President, Robert E. Binger; vice-presidents, Enrico N. Stein, Louis J. Robertson and Sylvan Bier; vice-president and secretary, Samuel L. Martin; treasurer, Julian B. Beaty.

DIRECTORS.—

Arnstein, Leo, J. H. Rosebach & Brother, New York, N. Y.
Binger, Robert E., president, New Castle Leather Company, New York, N. Y.

Beaty, Julian B., treasurer, American Metal Company, Ltd., New York, N. Y.

Bier, Sylvan, attorney-at-law, New York, N. Y.

Crawford, William C., Jelke, Hood & Co., New York, N. Y.

Goldman, Samuel P., Goldman & Unger, attorneys, New York, N. Y.

Jacobs, Samuel Keller, Walter Emmerich & Co.

Lorsch, Edwin S., Sussfeld, Lorsch & Company, New York, N. Y.

Martin, Samuel L., vice-president and secretary of the company.

Mather, Charles E., Mather & Company, New York, N. Y.

Pater, B. J., Alberti, Baird & Carlton, Inc., New York, N. Y.

Robertson, Louis J., president, L. F. Robertson & Sons, New York, N. Y.

Stein, Enrico N., vice-president, Abe Stein & Company, New York, N. Y.

GENERAL AGENTS.—Seeley & Co., San Francisco, Cal. Portland, Ore. and Seattle, Wash.

INCOME, 1921.

Ocean Marine; Gross premiums, \$220,420.24;	
reinsurance, \$79,452.13; return premiums, \$14,413.94; net premiums.....	\$126,553 67
Inland nav. and trans., gross premiums, \$50,632.17; reinsurance, \$1,560.28; return premiums, \$5,048.99; net premiums.....	50,023 50
TOTALS, gross premiums, \$277,053.01;	
reinsurance, \$81,012.91; return premiums \$19,462.93; net premiums....	\$176,577 17
Interest, etc.	16,813 53
Other income.....	910 29

TOTAL INCOME..... \$194,300 99

MERCHANTS AND SHIPPERS INS. CO.—Continued.

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$293,483.53; reinsurance, \$205,064.81; salvage, \$2,898.07; net amount paid policyholders for losses.	\$85,520 65
Underwriting expenses.	73,895 91
Decrease in liabilities during the year on account of reinsurance treaties.	28,398 28
Other disbursements.	2,834 39
TOTAL DISBURSEMENTS.	\$190,649 23

RATIOS TO PREMIUMS WRITTEN.—Losses paid: Marine, 48.4%; losses incurred; marine, 56.6%; underwriting expenses, 41.8%; underwriting loss, 2.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred; marine 53.2%; expenses incurred, 40.9%; underwriting loss, 2.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, ocean marine, \$3,059,182; inland nav. and trans., \$2,067,653; net premiums in force on busi-

ness on and after Jan. 1, 1921, ocean marine, \$11,514; inland navigation and transportation, \$31,920.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$187,675.40; loss from underwriting profit and loss items, \$14,987.04; total, \$172,688.36.

Losses incurred during 1921, \$99,997.03; underwriting expenses incurred during 1921, \$76,763.40; total, \$176,760.43
Loss from underwriting during 1921, \$4,072.07.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$16,813.53; profit on investments during 1921, \$19,364.56; total, \$36,178.09.

Investment expenses incurred during 1921, \$550.48.

Gain from investments during 1921, \$35,627.61.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments \$35,627.61; other sources, \$9,936.75; total, \$45,564.36.

Losses: Underwriting, \$4,072.07; other sources, \$230.55; total, \$4,302.62.

Surplus, December 31, 1920, \$116,201.74; increase \$41,261.74; surplus, December 31, 1921, \$157,463.48.

MERCHANTS' FIRE ASSURANCE CORPORATION,

45 John Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.	\$230,900 00	Cash in banks and office.	366,227 54
Interest due and accrued thereon.	5,082 77	Agents' balances not over three months due.	472,825 17
Bonds and stocks owned, market value.	3,599,072 00	Reinsurance due on paid losses.	15,042 79
Interest due and accrued thereon.	22,728 18	TOTAL ADMITTED ASSETS.	\$4,711,878 45

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total.	\$610,175 00	\$56,901 00	\$23,312 00	\$18,981 00	\$9,984 00	\$28 00		\$2,120 00	\$721,485 00
Reinsurance.	110,672 05		116 00		7,455 00				118,243 05
Net unpaid claims.	499,502 95	56,901 00	23,196 00	18,981 00	2,513 00	28 00		2,120 00	603,241 95
Unearned premiums.			\$2,433,038 65						700,000 00
Other liabilities.			75,209 91						900,387 94

TOTAL LIABILITIES, except capital. \$3,111,490 51

TOTAL. \$4,711,878 45

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York in February, 1910, with \$200,000 authorized capital. It began business March 1, 1910, with its capital all paid in and a surplus of \$300,000. In January, 1916, the capital was increased to \$400,000. The common stock was offered to the stockholders at par, and the preferred stock was issued at 7% accumulative and offered pro rata to the stockholders at \$105 per share.

In 1921 the authorized capital was increased to \$700,000, and the paid in capital increased to the same amount by a common stock dividend of \$300,000. Of the \$700,000 stock \$600,000 is common and \$100,000 preferred.

The company was organized by E. L. Ballard, formerly vice-president of the Continental Insurance Company of New York, who has been president of the company since it commenced business until 1920, when he became chairman of the board of directors.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is well managed and has made good progress. It made an underwriting profit each year for the first nine years of its corporate existence, but in 1920 it very greatly increased its

volume of business written, and the unearned premium liability more than doubled, which operated to make an underwriting loss, and continuing to mark the securities down to market value still further reduced the surplus. In 1921, the expense ratio was under the average and the loss ratio above normal. There was a small underwriting loss, but a large gain from investments, making a substantial gain in surplus after providing for the stock and regular dividends.

The volume of business written is large in proportion to the net resources of the company. The management expenses are low, and its average loss ratio is normal.

The company is controlled by prominent business men and financiers, its control being in a comparatively few hands. On December 31, 1921, the directors owned \$513,800, par value, of its \$700,000 capital stock.

It is in excellent repute in the matter of loss settlements.

The mortgage loans are secured by improved property in New York.

The securities owned are high grade. The security valuations used in this statement are those of actual market values as of December 31, 1921.

MERCHANTS' FIRE ASSURANCE CORPORATION —Continued.

AFFILIATIONS.—Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, inland and ocean marine, hail, tornado, earthquake, riot, strike, automobile (including collision and property damage) and explosion insurance.

TERRITORY.—It is licensed in Cal., Colo., Conn., Hawaii, Idaho, Ill., Ind., Iowa, La., Md., Mass., Mich., Minn., Mo., Mont., N. H., N. J., N. Y., N. C., Ohio, Ore., Pa., Tex., Utah, Wash., Wis. and W. Va. It also operates in Canada in the Provinces of Manitoba, British Columbia, Ontario and Saskatchewan.

DIVIDENDS.—It paid dividends of 10% in 1912 and 1913; 12% in 1914, and 16% in 1915; 1916, 11.4%; 1917, 15%; 1918, 15¼%; in 1919, 19¼%; 1920, 21¼%; 1921, 57 4/7%.

OFFICERS.—Chairman, Edward L. Ballard; president, Alden C. Noble; vice-presidents, William B. Carter and Alfred A. Moser; secretaries, George L. McIntire and Joseph L. Leffson; assistant secretaries, G. A. Zieman and Don R. Frary; auditor, George F. Warch.

DIRECTORS.—

Ballard, Charles, W., D. S. Walton & Co., New York.

Ballard, Edward L., chairman.

Carter, William B.

Cutler, Bertram, 26 Broadway.

Hilton, Frederick M., Wm. A. White & Sons.

Luce, David L., W. Va. Pulp & Paper Co.

Millett, Stephen C., Millett, Roe & Hagen, bankers.

Moser, Alfred A.

Noble, A. C., president of company.

Rockefeller, John D., Jr., 26 Broadway.

Roe, Alexander V., Millett, Roe & Hagen, bankers.

Rogers, Hubert E., attorney.

Shepard, Finley J., 120 Broadway.

STOCKHOLDERS' ANNUAL MEETING.— Fourth Monday in January.

GENERAL AGENTS.—

A. G. Hancock, South and Water streets, Baltimore, Md., for Md., D. C. and W. Va.

Hornberger, Schmidt & Co., San Antonio, Tex., for Texas.

Hobson & Co., Ltd., for British Columbia.

Newcomb Cleveland Agency Co., Denver, Colo., for Colorado

Reed Pennington & Co., Denver, Colo., general agents for Merchants Underwriters, for Colorado.

Lorenz Schmitt & Sons, Inc., Indianapolis, Ind., state agents for Indiana.

Tracy Loan & Trust Co., Salt Lake City, state agents for Utah and Idaho.

Herbert Begg, Toronto, Ont., chief agent for Canada.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Other Lines.	Riot, Ex- plo., etc.	Totals.
Gross premiums	\$4,951,421 10	\$171,597 87	\$233,624 95	\$29,046 77	\$65,363 51	\$209,776 52	\$1,603 74	\$20,113 70	\$5,682,548 17
Reinsurance	764,975 85	42,684 80	5,144 01	.....	15,949 85	19,197 00	.....	3,773 83	851,605 24
Return premiums	1,391,533 94	19,797 79	48,610 02	3,366 44	23,406 76	1,802 61	692 46	9,492 90	1,498,701 92
Net premiums	2,794,911 31	109,135 28	179,870 92	25,680 33	26,108 10	186,776 92	911 28	6,846 87	3,332,241 01
Losses to prms. writ'n	50.5	113.1	39.4	189.6	35.3	101.5	81.7	5.6	.....
Interest, etc. ....	.....	.....	\$227,735 51	.....	.....	.....	.....	.....	.....
Borrowed money. ....	.....	.....	25,000 00	.....	.....	.....	.....	.....	.....
Other income. ....	.....	.....	209 91	.....	.....	.....	.....	.....	.....
Profit on sale or maturity of bonds and stocks .....	.....	.....	.....	.....	.....	.....	.....	.....	18,593 00
TOTAL INCOME. ....	.....	.....	.....	.....	.....	.....	.....	.....	\$3,603,779 43

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Other Lines.	Riot, Ex- plo., etc.	Totals.
Gross am't. paid for losses	\$1,852,141 00	\$125,082 32	\$72,812 53	\$37,396 24	\$18,330 56	\$214,640 25	\$832 34	\$439 21	\$2,321,076 45
Reinsurance	421,596 54	.....	579 59	.....	9,106 66	22,977 83	88 56	56 93	454,406 13
Salvage	19,026 35	1,619 77	1,348 23	1,558 50	.....	.....	08	.....	23,551 93
Net am't. paid policy- holders for losses	1,411,519 11	123,462 55	70,884 71	35,839 74	9,224 90	191,662 42	743 68	382 28	1,843,719 39
Underwriting expenses. ....	.....	.....	\$1,225,914 31	.....	.....	.....	.....	.....	.....
Dividends to stockholders .....	.....	.....	403,000 00	.....	.....	.....	.....	.....	.....
Borrowed money repaid .....	.....	.....	25,000 00	.....	.....	.....	.....	.....	.....
Other disbursements. ....	.....	.....	1,213 27	.....	.....	.....	.....	.....	.....
Loss on sale or maturity of bonds and stocks .....	.....	.....	.....	.....	.....	.....	.....	.....	123,129 00
Agents' balances charged off .....	.....	.....	.....	.....	.....	.....	.....	.....	2,533 14
TOTAL DISBURSEMENTS. ....	.....	.....	.....	.....	.....	.....	.....	.....	\$3,624,609 11

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 59.3%; underwriting expenses, 36.8%; underwriting loss, 1.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 62.3%; expenses incurred, 38.6%; underwriting loss, 1.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$287,972,723; ocean marine, \$1,429,617; motor vehicle, \$4,406,871; inland nav. and trans., \$611,024; tornado, etc., \$4,480,265; sprinkler leakage, \$217,913; riot, etc., \$2,030,270; earthquake, \$76,500; tourist floater, \$5,100; net risks in force on business effective prior to Jan. 1, 1921, \$144,335,584; net premiums in force on business on and after Jan. 1, 1921, fire, \$2,892,847; ocean marine, \$56,543; motor vehicle, \$165,979; inland nav. and trans., \$17,096; tornado, etc., \$30,784; sprinkler leakage, \$494; riot, etc., \$8,236; earthquake, \$412; tourist floater \$89; net premiums in force on business effective prior to Jan. 1, 1921, \$1,422,394.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$3,172,072.29; loss from underwriting profit and loss items, \$4,900.05; total, \$3,167,172.24.

Losses incurred during 1921, \$1,977,630.55; underwriting expenses incurred during 1921, \$1,225,914.31; total, \$3,203,544.86.

Loss from underwriting during 1921, \$36,372.62.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$228,511.29; profit on investments during 1921, \$439,530.00; total, \$668,041.29.

Loss on investments during 1921, \$123,129.00; investment expenses incurred during 1921, \$981.20; total, \$124,110.20.

Gain from investments during 1921, \$543,931.09.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$543,931.09.

Losses: Underwriting, \$36,372.62; dividends, \$403,000; total, \$439,372.62.

Surplus, December 31, 1920, \$795,829.47; increase \$104,558.47; surplus, December 31, 1921, \$900,387.94.

MERCHANTS' FIRE INSURANCE COMPANY.

627-634 Gas and Electric Building, Denver, Colo.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$11,091 37
Rents due and accrued.....	1,858 63
Mortgage loans on real estate.....	222,163 25
Interest due and accrued thereon.....	3,730 13
Loans on collateral security.....	10,000 00
Interest due and accrued thereon.....	91 65
Bonds and stocks owned.....	599,553 45
Interest due and accrued thereon.....	9,857 29
Cash in banks and office.....	32,638 09
Agents' balances not over three months due.....	76,924 77
Other admitted assets.....	1,024 75

TOTAL ADMITTED ASSETS..... \$968,933 38

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, total, \$76,686.60; reinsurance, \$11,505.12; net unpaid claims.....	\$65,181 48
Unearned premiums: Fire, \$443,016.33; other than fire, \$2,324.72; total.....	445,341 05
Estimated taxes hereafter payable.....	11,889 38
Income tax, 1921.....	3,122 21
U. S. Govt. Irrigation, Stedman Ranch.....	2,034 12
Contingent salary reserve.....	661 21

TOTAL LIABILITIES, except capital.. \$528,229 45
 CAPITAL PAID UP..... 200,000 00
 NET SURPLUS 240,703 93

TOTAL..... \$968,933 38

GENERAL REVIEW.

HISTORY.—This company was organized under the laws of Colorado in July, 1907, with \$50,000 capital and \$0 surplus. It succeeded the Merchants Mutual Fire Insurance Company.

In December, 1909, the Mercantile Fire Insurance Company of Denver, which was under the same management, was merged with this company and its capital was increased to \$200,000. The par value of the stock is \$10 per share.

Policies issued under the title "Mercantile Fire Underwriters" are guaranteed by this company.

MANAGEMENT AND REPUTATION.—The company is under competent management. Its directorate includes prominent local business and financial men and its stock is not closely held. The directors owned at the end of 1921, \$63,040, par value, of its \$200,000 capital stock.

Its operating expenses have been above the average, but its loss ratio has been low. A good underwriting profit was made in 1918, 1919 and 1920, and the surplus increased \$18,093.63, \$48,963.08 and \$7,029.38, respectively, in those years. In 1921 there was a moderate underwriting loss, but the surplus gained \$31,904.71 from the investment account.

The company bears on excellent reputation in regard to loss settlements. The volume of business written is conservative.

Its investments are of good character and yield a good return. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners. Substantial dividends have been paid stockholders from investment earnings.

The mortgage loans are mostly on improved property in Denver, Colorado, and are well secured.

AFFILIATIONS.—Western Insurance Bureau, New York Insurance Exchange, Philadelphia Board of Underwriters, Board of Underwriters of Allegheny County, Pittsburgh, Washington Surveying and Rating Bureau, Rocky Mountain Fire Underwriters Association, New Brunswick Board

of Fire Underwriters, Oklahoma Audit Bureau, Texas Inspection Bureau, Chicago Board of Underwriters, Fire Insurance Stamping Office, Boston, National Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance

TERRITORY.—It is licensed in Ark., Cal., Colo., Idaho, Ill., Ind., Ia., La., Mass., Mich., Mont., Neb., Nev., N. H., N. J., N. Y., Ohio, Okla., Ore., Pa., Tex., Utah, Wash., W. Va. and Wyo.

DIVIDENDS.—It has paid dividends as follows: 1907, 9%; 1908, 8%; 1909, 12.5%; 1910, 4%; 1911, 8%; 1912, 4%; 1913 to 1918, inc., 8%; 1919, 9%; 1920 and 1921, 12%.

OFFICERS.—President, W. J. Galligan; vice-president, C. M. Schenck; treasurer, D. A. Holaday; secretary and manager, J. R. Gardner.

DIRECTORS.

Dukes, M. E., secretary International Trust Co., Denver.
 Galligan, W. J., vice-president The Globe National Bank, Denver.

Gardner, H. C., local fire insurance agent, Denver, Colo.

Gardner, J. R., secretary and manager this company.

Knight, Roger D., secretary Macklem Baking Company, Denver, Colo.

Morris, R. J., retired merchant, Denver.

Petrikin, J. M. B., president First National Bank, Greeley.

Recker, Charles, capitalist, Rocky Ford.

Schenck, C. M., treasurer, Denver Federated Charities, Denver.

Shaw, H. H., broker, Denver.

Wild, Alfred, manufacturer, Denver.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

GENERAL AGENTS.—San Francisco, Cal., Clarence de Veuve; Chicago, Ill., Herrick & Auerbach; New York City, W. L. Perrin & Son; New Brunswick, N. J., Wycoff & Clark; Dallas, Tex., T. A. Manning & Son; Tulsa, Okla., L. N. Ewing & Co.; Seattle, Wash., E. A. Strout & Co.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$653,897 14				\$3,643 53		\$56 92	\$482 57	\$658,080 16
Reinsurance.....	98,009 24								98,009 24
Return premiums.....	68,271 24				323 53				167,004 01
Net premiums.....	486,616 66				3,320 00		56 92	482 57	490,476 15

MERCHANTS' FIRE INSURANCE COMPANY — *Continued.*

Interest, etc.	\$43,820 54	Other income	2,608 75
Increase adjustment book value of bonds.	28,886 05	TOTAL INCOME	\$565,791 49

DISBURSEMENTS, 1921

Gross amount paid for losses, \$250,- 717.06; reinsurance, \$33,861.30; salvage, \$850.73; net amount paid policyholders for losses	\$216,005 03	Dividends to stockholders	24,000 00
Underwriting expenses, adjustment losses..	228,956 50	Agents' balance	1,174 43
		Other disbursements	1,616 34
		TOTAL DISBURSEMENTS	\$471,742 30

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 44.0%; losses incurred, 50.9%; underwriting expenses, 46.7%; underwriting loss, 4.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 54.6%; expenses incurred, 49.7%; underwriting loss, 4.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$49,116,000; tornado, etc., \$768,558; sprinkler leakage, \$37,648; riot, etc., \$178,021; net risks in force on business effective prior to January 1, 1921, \$32,330,056; net premiums in force on business on and after January 1, 1921, fire, \$475,363.02; tornado, etc., \$3,178.44; sprinkler leakage, \$56.92; riot, etc., \$482.57; net premiums in force on business effective prior to January 1, 1921, \$140,232.03.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$457,580.99; loss from underwriting profit and loss items, \$1,607.99; total, \$455,973.

Losses incurred during 1921, \$249,971.95; underwriting expenses incurred during 1921, \$227,609.94; total, \$477,581.89.

Loss from underwriting during 1921, \$21,608.89.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$47,141.68; profit on investments during 1921, \$31,468; total, \$78,609.68.

Loss on investments during 1921, \$718; investment expenses incurred during 1921, \$378.08; total, \$1,096.08.

Gain from investments during 1921, \$77,513.60.

GAIN AND LOSS EXHIBIT, 1921.—Gains from investments, \$77,513.60.

Losses: Underwriting, \$21,608.89; dividends, \$24,000; total, \$45,608.89.

Surplus, December 31, 1920, \$208,799.22; increase, \$31,904.71 surplus, December 31, 1921, \$240,703.93.

MERCHANTS FIRE INSURANCE COMPANY OF INDIANA,

312-313 Merchants Bank Bldg., Indianapolis, Ind.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.	\$17,500 00
Interest due and accrued thereon.	271 54
Bonds and stocks owned.	159,636 60
Interest due and accrued thereon.	2,415 95
Cash in banks and office.	53,709 14
Agents' balances not over three months due	14,856 28
Other admitted assets.	9 75

TOTAL ADMITTED ASSETS. \$248,399 26

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Reported or in process of adjustment, \$7,558.17; reinsurance, \$1,690.80; net unpaid claims.	\$5,867 37
Unearned premiums	53,745 46
Salaries, rents, etc.	2,036 40
Estimated taxes hereafter payable.	1,465 27
Contingent commissions, etc.	946 10
Other liabilities	1,684 84

TOTAL LIABILITIES, except capital.	\$65,765 44
CAPITAL PAID UP.	100,000 00
NET SURPLUS	82,633 82

TOTAL \$248,399 26

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Indiana and began business September 6, 1917. Its authorized and subscribed capital is \$100,000, all of which has been paid in. The stock, par value \$50 per share, was sold at \$62.50 per share, thus contributing \$20,000 to the company's surplus in addition to the organization expenses, which were limited to 5% of the capital, or \$5,000, as specified in the application for stock. The company advises that the stock was voluntarily subscribed, and that no solicitors were employed. It is a stock company, but issues participating policies. The amount of dividends paid is noted below.

MANAGEMENT AND REPUTATION.—The company was organized by R. B. Clark, who is secretary-manager of the

Indiana Retail Merchants Association Mutual Fire Insurance Company, of Indianapolis (formerly of Anderson, Indiana), with which company he has been connected since it commenced business in 1907. The Merchants Fire and the Indiana Retail Merchants Association Mutual are under the same management, and are in the same office, dividing expenses equally.

In 1919, 1920 and 1921 its loss and expense ratios have been low, and the company made a good underwriting profit during these years. The volume of business transacted is conservative.

The investments are of good character.

On December 31, 1921, the directors owned \$43,850 par value of the capital stock.

MERCHANTS FIRE INSURANCE COMPANY OF INDIANA — *Continued.*

The company is in good repute with reference to its treatment of loss claimants.

KIND OF INSURANCE WRITTEN.—Fire insurance.

DIVIDENDS.—In 1920 it paid dividends of \$5,000 to stockholders and \$1,987 to its policyholders. In 1921 it paid \$5,000 dividends to stockholders and \$14,534.43 to policyholders.

TERRITORY.—It is licensed in Indiana and Ohio.

OFFICERS.—President, Frank Donner, Greencastle, Ind., retired capitalist; vice-president, L. H. Rulo, South Bend, grocer; secretary-treasurer, Ralph B. Clark, Indianapolis, insurance; assistant secretary and manager, Robert W. Clark, Indianapolis; general counsel, Burke G. Slaymaker.

DIRECTORS.—

Adamson, W. W., Terre Haute, merchant.

Brickley, E. T., Anderson, druggist.

Clark, R. B., Indianapolis.

Donner, Frank, Greencastle, president of company.

Haughton, C. L., Vincennes, retired merchant.

Levi, S. V., Evansville, merchant.

McKiernan, T. J., Ft. Wayne, merchant.

Rulo, L. H., South Bend, grocer.

Smock, W. V., Frankfort, furniture dealer.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in January.

INCOME, 1921.

Gross premiums, \$180,545.25; reinsurance, \$55,530.12; return premiums, \$16,024.81; net premiums,	\$108,990 32
Interest, etc.	8,945 98
Other income	367 60
TOTAL INCOME	\$118,303 90

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$78,142.07; reinsurance, \$37,043.24; salvage, \$937.50; net amount paid policyholders for losses	\$40,161 33
Dividends to stockholders	5,000 00
Underwriting expenses	29,882 32
Dividends to policyholders, \$27,588.77; less \$13,054.34 received from reinsurance companies	14,534 43
Other disbursements	244 80

TOTAL DISBURSEMENTS **\$89,822 88**

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 36.8%; losses incurred, fire, 37.6%; underwriting expenses, 27.4%; underwriting profit, 27.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 39.6%; expenses incurred, 31.6%; underwriting profit, 28.7%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$103,564.88; loss from underwriting profit and loss items, \$50.17; total, \$103,514.71.

Losses incurred during 1921, \$41,023.18; underwriting expenses incurred during 1921, \$32,731.16; total, \$73,754.34.

Gain from underwriting during 1921, \$29,760.37.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$9,829.38; profit on investments during 1921, \$274.49; total, \$10,103.87.

Loss on investments during 1921, \$244.80.

Gain from investments during 1921, \$9,859.07.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$29,760.37; investments, \$9,859.07; other sources, \$113.53; total, \$39,732.97.

Losses: Dividends to policyholders, \$16,126.16; dividends to stockholders, \$5,000; total, \$21,126.16.

Surplus, December 31, 1920, \$64,027.01; increase, \$18,006.81; surplus, December 31, 1921, \$82,633.82.

MERCHANTS' FIRE INSURANCE COMPANY.

86 Adelaide Street, East, Toronto, Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$105,660 00
Mortgage loans on real estate.....	242,500 00
Bonds and stocks owned.....	495,115 70
Interest	8,463 45
Cash in banks and office.....	14,312 17
Agents' balances	27,779 45

TOTAL ADMITTED ASSETS **\$893,830 77**

LIABILITIES, DECEMBER 31, 1921.

Unpaid losses	\$4,000 00
Unearned premiums	473,304 36
Contingent account	10,000 00

TOTAL LIABILITIES, except capital.	\$487,304 36
CAPITAL PAID UP.....	150,000 00
NET SURPLUS	256,466 41

TOTAL **\$893,830 77**

GENERAL REVIEW.

HISTORY.—This company began business in January, 1898. It was incorporated under the laws of the Province of Ontario, with an authorized capital of \$500,000, \$380,000 of which was subscribed and \$96,312.50 paid in on December 31, 1908. It lost heavily in the Toronto conflagration in 1904, and made a call upon the subscribed capital. Its paid-in capital was heavily impaired on December 31, 1908, and to offset this, that item was reduced one-half early in 1909, and the amount written off was credited to the reserve fund. The amount subscribed was

also reduced by this transaction, but has since increased to \$300,000.

During 1910 its paid-in capital was increased from \$48,812.50 to \$75,000. During 1918, a stock dividend of \$75,000 was declared, increasing the paid-in capital to \$150,000.

The par value of the stock is \$50 per share.

MANAGEMENT AND REPUTATION.—The company is in good standing and is under reputable management. Its operations are confined to the Province of Ontario. It writes a full volume of business in proportion to its net cash resources.

MERCHANTS FIRE INSURANCE COMPANY OF TORONTO—Continued.

Its expense of management was moderate and its loss ratio low in 1918, 1919 and 1920. In 1921 its loss and expense ratios were moderate.

On December 31, 1921, the amount at risk was \$106,458,876, and there were 79,504 policies in force.

Its loss paying reputation is good.

The real estate owned is the company's own office, located at 86 Adelaide street, East, Toronto. The securities owned are of good character, consisting mainly of municipal debentures. The mortgage loans are secured by improved real estate.

The company has \$156,566.68 deposited with the Ontario Insurance Department for the security of policyholders.

KINDS OF INSURANCE WRITTEN.—Fire Insurance.

TERRITORY.—It operates only in the Province of Ontario.

DIVIDENDS.—It has paid dividends of 10% each year since 1904. In 1918 it paid a 10% dividend on its capital of \$75,000 and a stock dividend of \$75,000. In 1920 and 1921 it paid 10% on \$150,000 capital.

OFFICERS.—President, Ralph E. Gibson; first vice-president, Major-General G. Sterling Ryerson; second vice-president and general manager, J. H. C. Durham; assistant manager, Frederic P. Wythe.

DIRECTORS.—

Gibson, Ralph E., Toronto, vice-president Conger Lehigh Coal Co., Limited; president Gibson-McCormack-Irvin Co., Limited; director Toronto Feed & Produce Co., Limited.

Ryerson, G. S., major-general, Toronto, president Sterling Realty Corporation, Limited.

Durham, John H. C., Toronto, vice-president Sterling Realty Corporation, Limited.

Greene, R. H., Toronto, director Gutta Percha & Rubber, Limited; director Toronto Iron Works, Limited.

Corey, Bloss P., Petrolia, H. Corey & Sons, oil producers; director Crown Savings & Loan Co., Limited; president Draper Manufacturing Co., Inc.; president J. E. Scott Cup Co., Inc.; director Detroit Valve & Fittings Co., Inc.

Scott, J. W., Listowel. J. W. Scott & Son, private bankers; president British Mortgage Loan Co., Limited; director Sterling Trusts Corporation, Limited; director Canada Bond Co., Limited.

Dingman, W. S., Toronto, vice-chairman Ontario License Commission.

Warren, James R., M. D., Warren, Pa., director Sterling Realty Corporation, Limited.

Prendergast, William, Toronto, math. master, Normal School.

BANKERS.—Royal Bank of Canada, Union Bank of Canada and Canada Permanent Mortgage Corporation.

INCOME, 1921.

Fire, gross premiums, \$721,110.32; reinsurance, \$27,645.76; return premiums, \$38,024.65; net premiums	\$655,439 91
Interest and rents	48,566 19
Other income	7,943 07
TOTAL INCOME	\$711,949 17

DISBURSEMENTS, 1921.

Fire, gross amount paid for losses, \$329,693.12; reinsurance, \$9,853.76; net amount paid policyholders for losses	\$319,839 36
Underwriting expenses	287,452 13
Dividends to stockholders	15,000 00
TOTAL DISBURSEMENTS	\$622,291 49

MERCHANTS MARINE INSURANCE COMPANY, LTD.,

London, England.

GENERAL REVIEW.

This company was established in 1871. The authorized capital is £500,000, of which £125,000 is paid up. In 1919 the Employers Liability Assurance Corporation secured control of this company, and it is operated as a subsidiary by that company. The owning company is a large, aggressive and successful company organized in 1880. It is operating a branch in the United States with large funds to its credit. It also maintains a separate branch in Canada, with headquarters in Montreal, Charles W. Woodland being the general manager and John Jenkins the fire manager.

The Merchants Marine Insurance Company, Limited, of London, is not entered in the United States, but has recently

taken out a license to operate in Canada, and will be under the same management as the Employers Liability Assurance Corporation, Ltd. The December 31, 1920, Home Office balance sheet of the Merchants Marine, shows the following items:

Assets, £1,132,453 (\$5,662,265); capital paid up, £125,000 (\$625,000). In 1921 the Home Office premium income was £457,555 (\$2,287,775); losses paid, £106,180 (\$530,900). (An arbitrary rate of exchange has been used; see note, page vii)

CANADIAN BRANCH STATEMENT.—Assets \$145,596.22; surplus to policyholders \$75,959.29; premiums written \$149,511.

MERCHANTS UNION INSURANCE COMPANY,

Jackson, Miss.

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Mississippi in 1903 with \$100,000 capital, and began business March 25, 1903, with this capital fully paid and \$10,000 credited to surplus. The par value of the shares is \$100.

It operated until November 29, 1916, when it reinsured

its outstanding risks in the Northern Assurance Company, Ltd., of London, and retired from business.

We are advised that the last payment to the old stockholders in liquidation of the assets was made on March 12, 1921. In reorganizing the company we are advised that the shares were sold principally to local agents.

The company resumed business in 1921 with \$100,000

MERCHANTS UNION INSURANCE COMPANY—*Continued.*

capital and \$10,000 contributed to surplus on August 1, 1921. Statement received from the company shows: Assets, \$147,830.43; liabilities, except capital, \$22,737.42; capital, \$100,000; surplus, \$25,093.01.

We are advised that this company issues and guarantees an underwriters policy called the Merchants Union Underwriters, jointly with the Republic Insurance Company of Dallas, Texas, one-third of the policy being assumed by the Merchants Union and two-thirds by the Republic Insurance Company.

MANAGEMENT AND REPUTATION.—The secretary-manager of the company is Mrs. Bessie Street Coburn, daughter of H. M. Street, the former secretary-manager and organizer of the company. Mrs. Coburn was assistant secretary of

the former company and associated with her father in the management.

OFFICERS.—President, L. D. Caldwell; vice-president, Maurice A. Bergman; secretary-manager, Mrs. Bessie Street Coburn; treasurer, Wilson Carroll.

DIRECTORS.—John B. Sanders, R. C. Wilkerson, J. H. Johnson, P. L. Gaston, F. V. Becker, M. D. King, R. M. Houston, E. C. Hinds, L. D. Caldwell, Wilson F. Carroll, M. A. Bergman, Mrs. Bessie Street Coburn.

No statement of this company has been received at the time of going to press with these reports, showing its operations in 1921, and financial condition at the close of the year.

METROPOLITAN-HIBERNIA FIRE INSURANCE COMPANY,

175 West Jackson Blvd., Chicago, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned, market value....	\$461,447 56
Interest due and accrued thereon	7,721 02
Cash in banks and office	25,775 41
Agents' balances not over three months due.	17,393 78
Philadelphia Fire Underwriters Association charged off in error.....	100 00

TOTAL ADMITTED ASSETS \$512,437 77

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$37,-	
260.06; reinsurance, \$7,319.60; net unpaid	
claims.	\$29,940 46
Unearned premiums.	155,882 89
Dividends to stockholders unpaid.....	76 00
Estimated taxes hereafter payable	2,500 00

TOTAL LIABILITIES except capital.	\$188,399 35
CAPITAL PAID UP	250,000 00
NET SURPLUS	74,038 42

TOTAL \$512,437 77

GENERAL REVIEW.

HISTORY.—This company is the result of a merger, consummated early in 1919, of the Metropolitan Fire Insurance Company and the Hibernia Fire Insurance Company, both of Chicago, Illinois.

The Metropolitan Fire Insurance Company began business in 1903 with an authorized, subscribed and paid-in capital of \$100,000 and a surplus of \$25,000. It subsequently increased its capital to \$200,000 and afterwards reduced it and at the time of the merger it had a paid-in capital of \$100,000. It was organized by John Naghten & Company, which practically controlled the company and which acted as its general agent.

John Naghten & Company also organized and were general agent for the Hibernia Fire Insurance Company, which began business in 1916 with \$100,000 capital and \$49,341.75 surplus.

As of December 31, 1918, the Metropolitan Fire Insurance Company had total admitted assets of \$222,575.56; capital paid in, \$100,000; net surplus, \$23,135.61. The Hibernia had, as of December 31, 1918, total admitted assets of \$203,702.67; capital paid in, \$100,000; net surplus, \$33,561.36. The combined resources of the two companies as of December 31, 1918, were total admitted assets, \$426,278.23; capital, \$200,000; net surplus, \$56,696.97.

The par value of the stock of the merged company is \$10 per share.

The Hibernia Fire Insurance Company had not made any underwriting profit and the Metropolitan Fire Insurance Company for the ten year period prior to the merger had

shown an underwriting loss. Both companies had a moderate expense ratio.

During 1920, \$50,000 additional was paid into capital, and \$11,341.29 contributed to surplus.

MANAGEMENT AND REPUTATION.—John Naghten & Co., who are in good repute, act as general agent under a contract which is fair to both. The company is under experienced management and has responsible backing. As of December 31, 1921, the directors owned at par value, \$69,570 of the capital stock.

In 1919 and 1920 the merged company had a normal loss ratio and an expense ratio which was moderate, so that an underwriting profit of \$10,800.24 was made in 1919, and \$5,262.41 in 1920. In 1921 the expenses were moderate but the losses above normal, and there was a moderate underwriting loss.

The company is in excellent repute in the matter of loss settlements.

Its investments, listed at local market quotations are of good character, consisting of U. S. Government, industrial, railway, public service corporation and other classes of securities.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed in Ill., O. and Pa.

DIVIDENDS.—With the exception of 1918, when it paid 4%, and in 1920, 6%, the Hibernia Fire Insurance Company has not paid any dividends: the Metropolitan Fire Insurance Company, prior to the merger, paid 10% annually to the stockholders; in 1919 it paid a dividend of \$15,984.80; in 1920 it paid 8%. 1921, 10%.

METROPOLITAN-HIBERNIA FIRE INSURANCE COMPANY — *Continued.*

OFFICERS.—President, Thomas F. Keeley; first vice-president, James I. Naghten; second vice-president, Richard W. Wolfe; secretary, George Essig; assistant secretary and treasurer, James Hanning.

DIRECTORS.—

James G. Barsaloux, insurance, Chicago, Ill.
 George E. Brennan, manager U. S. Fidelity & Guaranty Co., Chicago, Ill.
 Squire S. Burke, insurance, Squire S. Burke & Co., Chicago, Ill.
 Edward Cluff, insurance, New York City, N. Y.
 Robert G. Devlin, vice-president Great Western Fire Ins. Co., Chicago, Ill.
 George Essig, secretary Met.-Hib. Fire Ins. Co., Chicago, Ill.
 John C. Gorman, president John C. Gorman Co., Chicago, Ill.
 P. J. Hennessey, president Chicago Distilling Co., Chicago, Ill.
 Louis Jourdan, manager Jourdan Packing Co., Chicago, Ill.
 Thomas F. Keeley, president Keeley Brewing Co., Chicago, Ill.
 Charles C. Kerwin, investments, Halsey-Stuart & Co., Chicago, Ill.
 Ed. Landsburg, president United Breweries, Chicago, Ill.
 Philip J. Maguire, lawyer, Chicago, Ill.
 Frank A. Naghten, insurance, John Naghten & Co., Chicago, Ill.
 James I. Naghten, insurance, John Naghten & Co., Chicago, Ill.
 Richard W. Wolfe, real estate, R. W. Wolfe & Co., Chicago, Ill.
 D. J. Young, president D. J. Young & Co., Chicago, Ill.

INCOME, 1921.

Gross premiums, \$323,538.01; reinsurance, \$67,575.74; return premiums, \$78,516.62; net premiums.	\$177,445 65
Interest, etc.	22,960 07

Other income	120 00
TOTAL INCOME.	\$200,525 72

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$135,782.37; reinsurance, \$28,937.87; salvage, \$2,930.28; net amount paid policyholders for losses.	\$103,914 22
Underwriting expenses	73,912 37
Dividends to stockholders	25,000 00

TOTAL DISBURSEMENTS	\$202,826 59
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RATIOS TO PREMIUMS WRITTEN.—Losses paid, 58.6%; losses incurred, 65.5%; underwriting expenses, 41.6%; underwriting loss, 4.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 63.8%; expenses incurred, 40.6%; underwriting loss, 4.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$14,253,166; net risks in force on business effective prior to Jan. 1, 1921, \$9,852,502; net premiums in force on business on and after Jan. 1, 1921, \$180,867.70; net premiums in force on business effective prior to Jan. 1, 1921, \$130,640.77.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$182,109.56.

Losses incurred during 1921, \$116,286.11; underwriting expenses incurred during 1921, \$73,912.37; total, \$190,198.48.

Loss from underwriting during 1921, \$8,088.92.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$23,285.82; profit on investments during 1921, \$12,399.56.

Gain from investments during 1921, \$35,685.38.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments \$35,685.38; decrease bill record bad during stock sub., \$7,846.81; total, \$43,532.19.

Losses: Underwriting, \$8,088.92; increase in tax reserve, \$500.00; dividends, \$25,000.00; total, \$33,588.92.

Surplus, December 31, 1920, \$64,095.15; increase, \$9,943.27; surplus, December 31, 1921, \$74,038.42.

METROPOLITAN MOTOR INSURANCE COMPANY,

Cleveland, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned	\$133,595 86
Interest due and accrued thereon	4,173 37
Cash in banks and office	40,524 60
Agents' balances not over three months due.	8,916 66

TOTAL ADMITTED ASSETS	\$187,210 49
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LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$2,600 25
Unearned premiums	42,867 09
Salaries, rents, etc.	1,526 71
Estimated taxes hereafter payable	2,058 00
Estimated expenses of investigation and adjustment of claims	50 00

TOTAL LIABILITIES, except capital.	\$49,102 05
CAPITAL PAID UP	100,000 00
NET SURPLUS	38,108 44

TOTAL	\$187,210 49
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GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Ohio, December 18, 1920, licensed March 5, 1921, and began business April 1, 1921. The authorized capital is

\$500,000, of which \$100,000 has been subscribed and paid in, together with \$50,000 surplus. The par value of shares is \$10. We are advised that there were no organization expenses, which is very commendable. The company writes

METROPOLITAN MOTOR INSURANCE COMPANY—Continued.

the different classes of automobile insurance. We are advised that it absorbed the business of the Metropolitan Motor Underwriters of Buffalo, N. Y., a Lloyds Institution in which a number of the officers and directors of this company were interested.

MANAGEMENT AND REPUTATION.—The underwriting is in charge of the vice-president, H. W. Ritter, and E. G. Hogan, Jr., secretary, and both of these men have had insurance experience. W. H. Kelly is the first vice-chairman and F. G. Hogan, Jr., the secretary of the Metropolitan Motor Underwriters of Buffalo, N. Y.

On December 31, 1921, the directors owned \$41,720 par value of its capital stock of \$100,000. The company has not operated long enough to have established records, but in the part of the year 1921 during which it operated the expenses were low and the losses above normal.

OFFICERS.—President, R. H. York; vice-presidents, W. H. Kelly; A. R. Davis and H. W. Ritter; secretary, F. G. Hogan, Jr.; treasurer, Wm. J. Ellenberger.

DIRECTORS.—R. H. York, president The Berkshire Manufacturing Co.; F. A. Pease, president Pease Engineering Company; J. J. Thomas, physician and surgeon; C. W. Gabriel, Gabriel Carriage and Wagon Company; C. W. Hascall, president The Tropical Paint and Oil Co.; Charles M. Buss, attorney-at-law; Louis C. Hahn, The Hahn-Nim-

berger Company; M. J. Hinkel, president The Hinkle Motor Truck Corporation; W. H. Kelly, treasurer The Kelly Company; Halsey J. Teare, The Potter-Teare Lumber Company; H. C. Hinds, retired; Carroll W. Brown, The Brown Hoisting and Conveying Machinery Co.; J. G. James, Union Rolling Mills Company; C. E. Ward, physician; Wm. J. Ellenberger, president The Smeed Box Company; H. W. Ritter, president Ritter Commercial Trust.

INCOME, 1921.

Net premiums	\$85,734 18
Interest, etc	3,102 07
Capital paid in	100,000 00
Sale on stocks	500 00
Increase by adjustment in book value of bonds and stocks	11,750 56
TOTAL INCOME	\$201,086 81

DISBURSEMENTS, 1921.

Net amount paid policyholders for losses...	46,740 13
Underwriting expenses	22,849 40
TOTAL DISBURSEMENTS	\$69,589 53

METROPOLITAN NATIONAL INSURANCE COMPANY, HAVANA, CUBA,

United States Branch, 80 Maiden Lane, New York, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DEC. 31, 1921.

Bonds and stocks owned	\$859,975 00
Interest due and accrued thereon	7,998 95
Cash in banks and office	192,547 70
Agents' balances not over three months due.	36,737 66

TOTAL ADMITTED ASSETS \$1,097,259 31

LIABILITIES, U. S. BRANCH, DEC 31, 1921

Unpaid claims.	\$184,095 77
Unearned premiums	489,794 13
Contingent commissions, etc	5,000 00
Salaries, rents, etc.	7,500 00
Estimated taxes hereafter payable	7,500 00

TOTAL LIABILITIES, except deposit capital	\$693,889 90
DEPOSIT CAPITAL,	\$200,000.00.
NET SURPLUS, U. S. branch, including deposit capital.	403,369 41

TOTAL \$1,097,259 31

GENERAL REVIEW.

HISTORY.—This company is organized under the laws of Cuba. The authorized capital is \$2,500,000, and paid in capital \$1,000,000. The company was licensed by the New York Insurance Department July 8, 1920, to transact the business of fire reinsurance, the statutory capital being \$200,000.

MANAGEMENT AND REPUTATION.—Summer Ballard is United States manager of the company. He also represents the Skandinavia Insurance Company of Copenhagen, the International Insurance Company of New York, National Insurance Company of Copenhagen, and the New India Assurance Company of Bombay.

The expense ratio is low, but the losses in 1921 were above normal.

UNITED STATES TRUSTEE.—The Bank of New York.

HOME OFFICE RESOURCES.—The Home Office balance sheet of this company as of December 31, 1921, shows the following items: Total assets, \$2,996,881.74; unearned premiums, \$368,916.56; capital paid in, \$1,000,000. (An arbitrary rate of exchange has been used; see note, page vii.)

TERRITORY.—The company is transacting business in the following states: Ark., Col., Del., Ill., Ia., La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., O., Pa., Tex., Vt. and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Earth- quake.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums	\$835,369 07	\$21 67	\$5,408 78	.....	\$12,964 97	\$1,034 22	\$122 88	\$4,039 15	\$858,960 74
Return premiums	189,093 14	12 88	1,368 23	.....	3,441 41	4 96	30 06	579 60	194,524 77
Net premiums	646,275 93	9 29	4,045 55	.....	9,513 56	1,029 26	92 83	3,459 55	664,425 97
Ratios to prem. writ'n	39.2		18.9		16.8	48.1	2.1	0.06	

METROPOLITAN NATIONAL INSURANCE COMPANY—Continued.

Interest, etc.	\$39,495 20
Received from Home Office	48,200 00
Profit on sale or maturity of ledger assets	800 00
TOTAL INCOME.	\$752,921 17

DISBURSEMENTS, 1921.

Net amount paid policyholders for losses:	
Fire, \$253,635.66; motor vehicle, \$687.20; tornado, etc., \$1,607.27; hail, \$495.58; sprinkler leakage, \$1.80; riot, explosion, etc., \$1.94; total	\$256,429 45
Underwriting expenses	220,838 94
Remitted to Home Office	30,450 00
Other disbursements	821 06
TOTAL DISBURSEMENTS.	\$508,539 45

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 60.0%; underwriting expenses, 33.2%; underwriting loss, 9.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred: 70.9%; expenses incurred, 40.1%; underwriting loss, 11.1%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$562,444.45.

Losses incurred during 1921, \$398,856.57; underwriting expenses incurred during 1921, \$225,838.94; total, \$624,695.51.

Loss from underwriting during 1921, \$62,251.06.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$41,273.61; profit on investments during 1921, \$51,522.06; total, \$92,795.67.

Investment expenses incurred during 1921, \$821.06.

Gain from investments during 1921, \$91,974.61.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$91,974.61, remitted from Home Office, \$48,200; total, \$140,174.61.

Losses: Underwriting, \$62,251.06; remitted to Home Office, \$30,450; total, \$92,701.06.

Surplus, December 31, 1920, \$355,895.86; increase, \$47,473.55; surplus, December 31, 1921, \$403,369.41.

MICHIGAN AUTOMOBILE INSURANCE COMPANY,

208 Souseman Bldg., Grand Rapids, Mich.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$14,438 09
Bonds and stocks owned	281,345 58
Interest due and accrued thereon	7,313 88
Cash in banks and office	260,233 27
Agents' balances not over three months due	61,223 19
Deposit in agencies	6,450 00
Inter insurance agency company	2,786 43
Other admitted assets	75 00
TOTAL ADMITTED ASSETS	\$633,865 44

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$48,092 05
Unearned premiums	261,736 50
Salaries, rents, etc.	2,047 27
Estimated taxes hereafter payable	10,640 85
Due for borrowed money	20,000 00
Reinsurance	190 51
TOTAL LIABILITIES, except capital.	\$342,707 18

CAPITAL PAID UP	250,000 00
NET SURPLUS	41,158 26
TOTAL	\$633,865 44

GENERAL REVIEW.

HISTORY.—This is a stock company incorporated September 20, 1920, and licensed by the Insurance Department of Michigan, October 21, 1920. It began business January 1, 1921. The authorized capital is \$250,000, all of which has been paid in.

The company was organized to write different classes of automobile insurance, and to take over at expiration the automobile business of the Michigan Automobile Inter-Insurance Exchange, but did not reinsure same.

MANAGEMENT AND REPUTATION.—The secretary and treasurer is Henry J. Kennedy, who was secretary-treasurer of the Inter-Insurance Agency Company, which was the attorney-in-fact for the Michigan Automobile Inter-Insurance Exchange of Grand Rapids, Mich.

The stock of the company is closely held. On December 31, 1921, the directors owned \$172,650 par value of its capital stock of \$250,000.

The company has not operated long enough to have established records, but in its first year the expenses were moderate and the losses not excessive.

The securities owned are of an excellent character, and are valued at the rates fixed by the Convention of Insurance Commissioners.

OFFICERS.—President and general counsel, George E. Nichols; vice-president and general manager, Henry J. Kennedy; secretary-treasurer, William M. Ames.

KIND OF INSURANCE WRITTEN.—Automobile insurance.

TERRITORY.—Ill., Ind., Ia., Mich., Minn., Mo., Ohio.

INCOME, 1921.

Automobile: Gross premiums, \$771,841.52; reinsurance, \$4,629.62; return premiums, \$192,395 17; net premiums	\$574,816 73
Interest, etc.	15,437 78
Surplus paid by stockholders	124,500 00
Inter-Insurance Agency Co. (under contract)	23,957 62
TOTAL INCOME	\$740,705 13

Profit on sale of bonds	1,993 00
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MICHIGAN AUTOMOBILE INSURANCE COMPANY—*Continued.*

DISBURSEMENTS, 1921.			
Automobile: Gross amount paid for losses, \$128,373.70; salvage, \$3,841.94; net amount paid policyholders for losses.....	\$124,531 70	Loss on sale of assets	930 29
Underwriting expenses.....	201,389 35	Agents' balances charged off	75 26
Investment expenses	2,031 00	Borrowed money returned	1,444 40
Interest on bonds purchased	322 03	Adjustment of losses	35,272 85
		TOTAL DISBURSEMENTS.....	\$365,997 84

MICHIGAN FIRE AND MARINE INSURANCE COMPANY,

Penobscot Bldg., Detroit, Mich.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$656,720 00
Interest due and accrued thereon.....	11,112 10
Bonds and stocks owned.....	1,301,660 00
Interest due and accrued thereon.....	22,915 99
Cash in banks and office.....	60,272 09
Agents' balances not over three months due.....	325,128 91
Philadelphia Underwriters Association.....	100 00

TOTAL ADMITTED ASSETS..... \$2,377,909 09

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$281,319 18; reinsurance, \$115,924.79; net unpaid claims.....	\$165,394 39
Tornado, etc., net unpaid claims	1,658 24
TOTALS, \$282,977.42; reinsurance, \$115,924.79; net unpaid claims	167,052 63
Unearned premiums.....	1,258,945 52
Dividends to stockholders unpaid.....	20,000 00
Salaries, rents, etc.....	960 79
Estimated taxes hereafter payable.....	21,000 00
Contingent commissions, etc.....	565 84

TOTAL LIABILITIES, except capital. \$1,468,524 78
 CAPITAL PAID UP..... 400,000 00
 NET SURPLUS..... 509,384 31

TOTAL..... \$2,377,909 09

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Michigan, in May, 1880, with \$200,000 authorized capital. It began business in March, 1881, with its capital fully paid at par. In 1888 its capital was increased from \$200,000 to \$400,000, and \$50,000 surplus was paid in.

The company reported a net loss of \$371,101.02 in the San Francisco conflagration, and the stockholders contributed \$200,000 to restore its surplus.

The par value of stock is \$50 per share.

Formerly this company, the Detroit Fire and Marine Insurance Company of Detroit, and the Niagara Fire Insurance Company of New York, issued and guaranteed policies entitled "Niagara-Detroit Underwriters." The Niagara Fire only now guarantees these policies.

MANAGEMENT AND REPUTATION.—The company has been conservatively managed and is in excellent repute. It is backed by substantial interests. The control of the company is not closely held. The directors owned at the end of 1921 \$85,900, par value, of the company's \$400,000 capital stock.

The company's loss paying record is excellent under all conditions. It writes a full volume of business. The conflagration hazard is carefully observed.

Its average expense ratio has been slightly above the normal, but its average loss ratio has been moderate.

Its investments are of high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are upon improved Detroit property valued at about three times the amount loaned.

AFFILIATIONS.—Eastern Union, Western Union, Western Insurance Bureau, Board of Fire Underwriters of the Pacific, Southeastern Underwriters Association, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—It is licensed in Alaska, Ariz., Ark., Cal., Colo., Conn., Ida., Ill., Ind., Kan., Ky, La., Me., Md., Mass., Mich., Minn., Mo., Mont., Nev., N. H., N. J., N. Y., O., Ore., Pa., R. I., Tenn., Tex., Utah, Vt., Wash., Wis and Wyo.

DIVIDENDS.—It has paid dividends of 10% for the past eleven years.

OFFICERS.—President, D. M. Ferry, Jr.; vice-president, E. J. Booth; treasurer, F. A. Schulte; secretary, H. E. Everett; assistant secretary, E. P. Webb.

DIRECTORS.—

Barbour, George H., president Michigan Stove Co.
 Beaumont, J. W., lawyer.
 Benallack, W. T., Home Office general agent, Michigan Fire and Marine Insurance Co.
 Booth, E. J., vice-president, Michigan Fire and Marine Insurance Co.
 Borgman, H. P., banker.
 Bowen, Lem. W., president Standard Accident Insurance Co.
 Buhl, Lawrence D., capitalist.
 Cravens, James, member of the firm of Cravens & Cage, general agents, Houston, Tex.
 Edgar, Clinton Goodloe, president Continental Sugar Co.

MICHIGAN FIRE AND MARINE INSURANCE COMPANY—*Continued.*

Everett, H. E., secretary Michigan Fire and Marine Insurance Co.

Ferry, Jr., D. M., treasurer D. M. Ferry & Co., and president Michigan Fire and Marine Insurance Co.

Hammond, E. P., capitalist.

Hecker, F. J. capitalist.

Hees, William R., capitalist.

Henry, C. A., general agent, San Francisco, Cal.

Jenks, Chas. C., president Security Trust Co.

Mack, Walter C., merchant.

Murphy, Wm. H., capitalist.

Palms, Chas. L., capitalist.

Schulte, F. A., vice-president People's State Bank.

Stevens, William P., capitalist.

Thompson, Frank, merchant.

Thompson, J. W., capitalist.

Whittlesey, M. B., capitalist.

Wing, J. T., merchant.

STOCKHOLDERS' ANNUAL MEETING.—Last Tuesday in January.

GENERAL AGENTS.—

Pacific Coast Department, C. A. Henry, San Francisco, Cal., for Alaska, Ariz., Cal., Ida., Mont., Nev., Ore., Utah, Wash. and Wyo.

Southern Department, Cravens, Dargan & Roberts, Houston, Tex., for Tex.

Eastern Department, Simpson, Campbell & Co., Boston, Mass., for Conn., Mass., Me., N. H., R. I. and Vt.

INCOME, 1921.

Fire: Gross premiums, \$2,459,509.04; reinsurance, \$499,784.22; return premiums, \$748,844.80; net premiums..... \$1,210,880 02

Tornado, etc., gross premiums, \$28,156.37; reinsurance, \$4,208.74; return premiums, \$5,641.91; net premiums..... 18,305 72

TOTALS, gross premiums, \$2,487,665.

41; reinsurance, \$503,992.96; return

premiums, \$754,486.71; net pre-

miums..... 1,229,185 74

Interest, etc. 107,510 48

From agents bal. prev. charged off..... 6 77

Gross increase by adj. of bonds..... 3,196 90

TOTAL INCOME..... \$1,339,899 89

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$1,050,251.19; reinsurance, \$363,569.72; salvage, \$13,123.83; net amount paid policyholders for losses..... \$673,557 64

Tornado, etc., gross amount paid for losses, \$3,621.67; reinsurance, \$227.78; net amount paid policyholders for losses. 3,393 89

TOTALS, gross amount paid for losses,

\$1,053,872.86; reinsurance, \$363,797.

50; salvage, \$13,123.83; net amount

paid policyholders for losses..... 676,951 53

Underwriting expenses..... 609,466 53

Dividends to stockholders..... 40,000 00

Agents balance charged off..... 2,101 69

Gross loss on sale or mat. of bonds..... 879 10

Other disbursements..... 2,406 62

TOTAL DISBURSEMENTS..... \$1,331,805 47

RATIOS TO PREMIUMS WRITTEN.—Losses paid: fire, 55.6%; tornado, etc., 18.5%; losses incurred, 55.5%; underwriting expenses, 49.6%; underwriting loss, 4.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred: 55.0%; expenses incurred, 49.1%; underwriting loss, 4.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$120,051,828; tornado, etc., \$4,033,795; net risks in force on business effective prior to Jan. 1, 1921, \$116,894,662; net premiums in force on business on and after Jan. 1, 1921, fire, \$1,292,680.36; tornado, etc., \$18,305.72; net premiums in force on business effective prior to Jan. 1, 1921, \$1,099,709.35.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,240,954.92; loss from underwriting profit and loss items, \$1,552.26; total, \$1,239,402.66.

Losses incurred during 1921, \$682,387.04; underwriting expenses incurred during 1921, \$609,187.01; total, \$1,291,574.05.

Loss from underwriting during 1921, \$52,171.39

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$108,992.90; profit on investments during 1921, \$28,216.90; total, \$137,209.80.

Loss on investments during 1921, \$879.10; investment expenses incurred during 1921, \$2,406.62; total, \$3,285.72.

Gain from investments during 1921, \$133,924.08.

GAIN AND LOSS EXHIBIT, 1921.—Gains from investments, \$133,924.08.

Losses: Underwriting, \$52,171.39; dividends, \$40,000.00; total, \$92,171.39.

Surplus, December 31, 1920, \$467,631.62; increase, \$41,752.69; surplus, December 31, 1921, \$509,384.31.

MILWAUKEE MECHANICS' INSURANCE COMPANY,

Mason and East Water Streets, Milwaukee, Wis.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned \$11,800 00

Mortgage loans on real estate..... 1,168,660 00

Interest due and accrued thereon..... 20,515 30

Bonds and stocks owned..... 5,742,119 38

Interest due and accrued thereon..... 45,571 07

Cash in banks and office..... 236,247 53

Agents' balances not over three months due. 701,973 00

Reinsurance due on paid losses..... 18,069 26

Other admitted assets..... 100 00

TOTAL ADMITTED ASSETS..... \$7,945,055 63

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$477,535 99	\$197,565 88	\$47,465 51	.....	\$2,518 22	.....	\$1,250 00	\$75 00	\$726,410 00
Reinsurance	147,640 61	33,659 82	648 03	.....	419 87	.....	.....	31 25	187,399 58
Net unpaid claims...	329,895 38	158,906 06	46,817 48	.....	2,098 35	.....	1,250 00	43 75	539,011 02

MILWAUKEE MECHANICS' INSURANCE COMPANY — *Company.*

Underwriting expenses	\$1,784,925 57	Dividends to stockholders.....	150,000 00
Decrease in liabilities during the year on account of reinsurance treaties.....	10,518 77	Other disbursements	20,680 68
		TOTAL DISBURSEMENTS	\$3,879,949 30

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 52.7%; underwriting expenses, 47.8%; underwriting profit, 1.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 51.2%; expenses incurred, 46.4%; underwriting profit, 1.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$304,280.388; ocean marine, \$11,076,316; motor vehicle, \$10,331,616; inland nav. and transp., \$4,140; tornado, etc., \$29,619,156; sprinkler leakage, \$1,249,968; riot, etc., \$3,204,791; net risks in force on business effective prior to January 1, 1921, \$406,781,958; net premiums in force on business on and after January 1, 1921, fire, \$3,306,740; ocean marine, \$115,750; motor vehicle, \$288,434; inland nav. and transp., \$36; tornado, etc., \$138,691; sprinkler leakage, \$5,659; riot, etc., \$6,970; net premiums in force on business effective prior to January 1, 1921, \$3,970,255.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$3,844,213.44; loss from underwriting profit and loss items, \$28,012.20; total, \$3,816,201.24.

Losses incurred during 1921, \$1,967,135.74; underwriting expenses incurred during 1921, \$1,784,925.57; total, \$3,752,061.31.

Gain from underwriting 1921, \$64,139.93.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$357,249.77; profit on investments during 1921, \$243,269.25; total, \$600,519.02.

Loss on investments during 1921, \$573.13; investment expenses incurred during 1921, \$8,851.56; total, \$9,424.69.

Gain from investments during 1921, \$591,094.33.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$64,139.93; investments, \$591,094.33; total, \$655,234.26

Losses: Increase in special reserve, \$62,500; dividends, \$150,000; total, \$212,500.

Surplus, December 31, 1920, \$1,414,371.59; increase, \$442,734.26; surplus, December 31, 1921, \$1,857,105.85.

MINNEAPOLIS FIRE AND MARINE INSURANCE COMPANY,

419-429 Second Avenue, South, Minneapolis, Minn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$240,050 00
Interest due and accrued thereon.....	9,188 20
Bonds and stocks owned.....	585,687 00
Interest accrued thereon.....	9,099 85
Cash in banks and office.....	103,958 45
Agents' balances not over three months due	77,553 94
Bills receivable	4,603 63
Other admitted assets.....	196 27
Reinsurance recoverable on paid losses....	1,339 59

TOTAL ADMITTED ASSETS..... \$1,031,676 93

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$97,386.64; reinsurance, \$30,258; net unpaid claims	\$67,128 64
Hail, \$3,000; reinsurance, \$2,000; net unpaid claims	1,000 00
TOTAL, \$100,386.64; reinsurance, \$32,258; net unpaid claims	\$68,128 64
Unearned premiums.....	550,668 07
Dividends to stockholders unpaid.....	20,000 00
Salaries, rents, etc.....	2,000 00
Estimated taxes hereafter payable.....	20,000 00
Contingent commissions, etc.....	15,000 00
Estimated expenses of investigation and adjustment of losses.....	2,200 00

TOTAL LIABILITIES, except capital. \$677,896 71
CAPITAL PAID UP..... 200,000 00
NET SURPLUS 153,680 22

TOTAL \$1,031,676 93

GENERAL REVIEW.

HISTORY.—This company began business July 1, 1902, as the Winona Fire Insurance Company, with \$100,000 capital, and assumed risks of the Grain Dealers' Indemnity, an inter-insurance organization. During 1904 its capital was increased to \$160,000 and in 1906 the company declared a stock dividend of \$40,000, increasing the capital to \$200,000. In March, 1911, its title was changed to the above.

During 1917 the stockholders paid in \$51,815.18 to surplus account. The par value of the stock is \$100 per share.

Policies entitled "Globe Fire Underwriters Agency" (issued in N. D., S. D. and Mont.) are guaranteed by this company.

MANAGEMENT AND REPUTATION.—Since late in 1917 the underwriting has been in charge of the secretary, Walter C. Leach, who is an experienced underwriter, having been formerly president of the Northwestern Fire and Marine Insurance Co. until that company was purchased by the Hartford.

The company is owned and controlled mainly by people identified with grain elevator interests in Minneapolis. The stock is closely held. On December 31, 1921, its directors owned \$166,425, par value, of the \$200,000 capital stock.

The company transacts a large volume of business in proportion to its capital and surplus, and wrote a very large

MINNEAPOLIS FIRE AND MARINE INSURANCE COMPANY — *Continued.*

volume in 1919 and 1920. In recent years its underwriting has not shown a profit, due in part to the increase of the unearned premium liability, but in 1919 and in 1920 a small underwriting profit was made. Its loss ratio has been high in recent years, although in 1918, 1919 and in 1920 improvement was shown in that item. It was high in 1921 and the company had a moderate underwriting loss. The expense ratio is now about normal. Its loss paying record is excellent.

The company was examined by the Minnesota State Insurance Department as of September 30, 1921. The report was favorable, and the examiner commented that "The officers in active management of the company are experienced in management and underwriting and the affairs of the company appear to be in a very satisfactory condition."

Its investments are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are secured largely by improved farm property located in Minnesota and North and South Dakota.

AFFILIATIONS.—Western Union, Board of Fire Underwriters of the Pacific.

KINDS OF INSURANCE WRITTEN.—Fire, hail, registered mail and tornado insurance.

TERRITORY.—It is licensed in Ariz., Ark., Cal., Colo., Ill., Ind., Ia., Kan., La., Md., Mass., Mich., Minn., Mo., Mont.,

Neb., Nev., N. H., N. J., N. Y., N. D., O., Okla., Ore., Pa., S. D., Tex., Wash., W. Va., Wis. and Wyo.

DIVIDENDS.—In 1905 it paid a dividend of 10%; in 1906, 10% in cash and a stock dividend of 25% on \$160,000 capital; 10% cash dividend each year since. In 1921 a 10% dividend was declared; total dividends paid since organization (stock), \$40,000; (cash), \$336,800.

OFFICERS.—President, Fred C. Van Dusen; vice-president, J. D. McMillan; treasurer and secretary, Walter C. Leach; assistant secretary and treasurer, F. M. Merigold; superintendent of agencies, Geo. E. Leach; auditor, John A. Rummelhoff.

DIRECTORS.—(All of Minneapolis.)

Case, Chas M., president Atlantic Elevator Co.

Crosby, John, president Washburn-Crosby Co.

Douglas, H. F., grain dealer.

Howe, P. L., president Imperial Elevator Co.

Leach, Walter C., secretary of company.

Marfield, J. R., grain dealer.

McMillan, J. D., president Osborne-McMillan Co.

Van Dusen, Fred C., Van Dusen-Harrington, capitalist.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in January.

GENERAL AGENT.—H. M. Newhall & Co., San Francisco, for Arizona, California, Oregon and Washington.

INCOME, 1921.

	Fire.	Registered Mail.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$919,657 56	\$2,319 49			\$63,589 72	\$501,499 59	\$183 41	\$778 72	\$1,488,028 49
Reinsurance	194,918 64	717 32			18,511 26	271,059 75			485,206 97
Return premiums.....	274,767 97				37,915 99			325 28	313,009 24
Net premiums.....	449,970 95	1,602 17			7,162 47	230,439 84	183 41	453 44	689,812 28
Losses to prems. writ'n	66.6	35.5			707.5	66.1	14.2		
Interest, etc.			\$44,964 44						572 09
Borrowed money			20,000 00						
					Other income.....				755,348 81
					TOTAL INCOME				\$755,348 81

DISBURSEMENTS, 1921.

	Fire.	Registered Mail.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses.....	\$489,583 53	\$1,500 00			\$77,320 57	\$402,071 76	\$25 80		\$970,501 66
Reinsurance	186,067 65	900 00			26,648 53	249,697 79			463,313 97
Salvage	3,593 99	30 00							3,623 99
Net amount paid policyholders for losses..	299,921 89	570 00			50,672 04	152,373 97	25 80		503,563 70
Underwriting expenses			\$306,802 49						9,794 46
Borrowed money repaid			20,000 00						
					Other disbursements.....				840,160 65
					TOTAL DISBURSEMENTS				\$840,160 65

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 72.6%; underwriting expenses, 44.4%; underwriting loss, 3.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 63.5%; expenses incurred, 38.7%; underwriting loss, 3.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$39,087,571; tornado, etc., \$7,361,931; sprinkler leakage, \$64,043; riot, etc., \$164,434; net risks in force on business effective prior to January 1, 1921, \$43,576,834; net premiums in force on business on and after January 1, 1921, fire, \$485,175; tornado, etc., \$38,260; sprinkler leakage, \$143; riot, etc., \$394; net premiums in force on business effective prior to January 1, 1921, \$483,473.68.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$787,877.12; loss from underwriting profit and loss items, \$5,896 80; total, \$781,980.32.

Losses incurred during 1921, \$501,086.74; underwriting expenses incurred during 1921, \$305,002.49; total, \$806,089.23.

Loss from underwriting during 1921, \$24,108.91.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$47,892.71; profit on investments during 1921, \$18,084.20; total, \$65,976.91.

Loss on investments during 1921, \$7,719.44; investment expenses incurred during 1921, \$1,006.06; total, \$8,725.50.

Gain from investments during 1921, \$57,251.41.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$57,251.41.

Losses: Underwriting, \$24,108.91; dividends, \$20,000; total, \$44,108.91.

Surplus, December 31, 1920, \$140,537.72; increase, \$13,142.50; surplus, December 31, 1921, \$153,680.22.

MINNESOTA FIRE INSURANCE COMPANY, Chatfield, Minn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$12,086 01
Mortgage loans on real estate, including farm mortgage bonds.....	93,234 00
Interest due and accrued thereon.....	3,622 98
Bonds and stocks owned.....	30,130 00
Interest due and accrued thereon.....	216 81
Cash in banks and office.....	7,506 59
Int. accrued on certificate of deposit.....	8 06
Agents' balances not over three months due.....	10,779 00
Due from Security Mutual Insurance Co., on account of claims allowed on Cloquet conflagration losses of 1918.....	1,520 00
Unpaid reinsurance losses due from other companies.....	259 64

TOTAL ADMITTED ASSETS..... \$159,363 09

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, total, \$6,923.96; reinsurance, \$1,006.25; net unpaid claims.....	\$5,917 71
Tornado, etc., total, \$859.50; reinsurance, \$27.85; net unpaid claims.....	831 65
TOTAL, \$7,783.46; reinsurance, \$1,034.10; net unpaid claims.....	6,749 36
Unearned premiums.....	37,559 91
Salaries, rents, etc.....	68,85
Estimated taxes hereafter payable.....	1,550 00
Contingent commissions, etc.....	2,190 65
Unpaid return premiums.....	1,925 99
1% war tax on premiums for December....	37 62
Estimated expenses of adjustment of unpaid losses.....	75 00

TOTAL LIABILITIES, except capital. \$50,157 38
CAPITAL PAID UP..... 100,840 00
NET SURPLUS..... 8,365 71

TOTAL..... \$159,363 09

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Minnesota July 15, 1909, with an authorized capital of \$200,000 (par value of stock \$10 per share). It was organized by interests identified with the Security Mutual Fire Insurance Company of Chatfield, and up to 1912 was practically under the same management as that company. Changes in the management of this company took place in August, 1912.

It began business in November, 1909, with \$100,000 capital and \$50,000 surplus. Its paid-in capital was later increased to \$103,040.

Owing to heavy losses on hail business in 1918, and also to losses sustained in the Minnesota forest fires in October, 1918, this company's capital at the close of 1918 was impaired \$25,796.75. The company, after consulting with the Insurance Department, decided to reinsure, as of December 31, 1918, a large portion of its business in force, and also to make an assessment upon the stockholders to restore the capital and furnish a small working surplus.

In 1919 the company restored the impairment of capital by an assessment upon the stockholders of 32½% of the par value of the stock, or \$3.25 per share, and retired \$2,200 of its capital, making the present capital stock \$100,840.

MANAGEMENT AND REPUTATION.—The company is under experienced management, and though small, has always borne a good reputation.

Its operations to date have not been profitable. In 1918 its losses on hail business were very heavy, and the company also suffered through losses sustained in the Minnesota forest fires.

It formerly wrote a large volume of business in proportion to its net resources, but this has been reduced to a conservative amount.

Its loss ratio has been very high in recent years, although its expense ratio is normal. In 1920 the loss ratio was normal, and it was high in 1921. The expense

ratio is above the average but not unreasonable in view of the small volume written. There was an underwriting loss in 1921, of \$9,800.76.

The company enjoys an excellent reputation in the matter of its treatment of loss claimants.

In Minnesota and South Dakota the business is written at a discount of 20% from the board rate. In North Dakota it is written at 15% off.

The present president of the company is the president of the First National Bank of Chatfield, Minn., and the directors are prominent local men. The amount of the company's stock owned by them at the end of 1921 was \$24,690.

The mortgage loans are 6% and 7% first liens on farm lands located in Minnesota and North and South Dakota, valued at over twice the amount loaned.

The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—The company affiliates with the Rating Bureau known as the General Inspection Bureau of Minneapolis, Minnesota.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—It is licensed only in Ill., Minn., N. D. and S. D.

DIVIDENDS PAID.—5% in 1911; and 6% in 1914, 1915, 1916 and 1917, respectively; 1918, 7%; 1919 and 1920, none, 1921, 4%.

OFFICERS.—President, Jos. Underleak; secretary, S. E. Bibbins; treasurer, F. G. Stoudt.

DIRECTORS.—Bibbins, S. E., insurance, Chatfield.
Franklin, D. B., special agent Security Mutual Fire Insurance Co.

Johnson, R. A., St. Charles, Minn., automobile dealer.
Maddock, S., Catholic priest, Chatfield.
Stoudt, F. G., cashier First National Bank, Chatfield.
Tesca, F. L., retired hardware merchant.
Underleak, Jos., president First National Bank, Chatfield.

MINNESOTA FIRE INSURANCE COMPANY—Continued.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Wednesday in January.

GENERAL AGENTS.—For North Dakota, F. H. Wilder, Fargo, N. D.; South Dakota, N. S. Tyler, Sioux Falls.

Taxes on real estate..... 825 58
Expense to mortgage loans, recording, etc. 9 50

TOTAL DISBURSEMENTS..... \$60,091 86

INCOME, 1921.

Fire: Gross premiums, \$84,346.10; reinsurance, \$26,548.90; return premiums, \$10,808.12; net premiums..... \$46,989 08

Tornado, etc., gross premiums, \$4,325.68; reinsurance, \$1,450.84; return premiums, \$790.11; net premiums..... 2,084.73

TOTALS, gross premiums, \$88,671.78; reinsurance, \$27,999.74; return premiums, \$11,598.23; net premiums, \$49,073 81
Interest, etc. 6,156 79

TOTAL INCOME..... \$55,230 60

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$48,725.38; reinsurance, \$17,701.69; salvage, \$14.56; net amount paid policyholders for losses..... \$31,009 13

Tornado, etc., gross amount paid for losses, \$1,132.63; reinsurance, \$240.35; net amount paid policyholders for losses..... 892 28

TOTALS, gross amount paid for losses, \$49,858.01; reinsurance, \$17,942.04; salvage, \$14.56; net amount paid policyholders for losses..... \$31,901 41
Underwriting expenses..... 23,321 77
Dividends to stockholders..... 4,033 60

RATIOS TO PREMIUMS WRITTEN.—Losses paid: fire, 65.9%; tornado, etc., 42.7%; losses incurred, 73.4% underwriting expenses, 47.5%; underwriting loss, 19.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 72.4%; expenses incurred, 47.4%; underwriting loss, 19.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$3,459,286; tornado, etc., \$722,727; net risks in force on business effective prior to Jan. 1, 1921, fire and misc., \$2,918,866; net premiums in force on business on and after Jan. 1, 1921, fire, \$50,116.90; tornado, etc., \$2,486.60; net premiums in force on business effective prior to Jan. 1, 1921, fire and misc., \$22,291.34.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$49,803.62; gain from underwriting profit and loss items, \$113.28; total, \$49,916.90.

Losses incurred during 1921, \$36,066.02; underwriting expenses incurred during 1921, \$23,651.64; total, \$59,717.66.

Loss from underwriting during 1921, \$9,800.70.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$7,254.03; profit on investments during 1921, \$50.00; total, \$7,304.03.

Investment expenses incurred during 1921, \$835.08.

Gain from investments during 1921, \$6,468.95.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$6,468.95; from Security Mutual, \$1,520; total, \$7,988.95.

Losses: Underwriting, \$9,800.70; dividends, \$4,033.60; total, \$13,834.36.

Surplus, December 31, 1920, \$14,211.12; decrease, \$5,845.41; surplus, December 31, 1921, \$8,365.71.

MISSISSIPPI FIRE INSURANCE COMPANY

Jackson, Miss.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate..... \$9,000 00
Interest due and accrued thereon..... 284 86
Bonds and stocks owned..... 549,090 00
Interest due and accrued thereon..... 3,872 90
Cash in banks and office..... 204,337 28
Agents' balances not over three months due..... 156,674 03
Reinsurance recoverable on paid losses..... 2,182 68
Other admitted assets..... 276 48

TOTAL ADMITTED ASSETS..... \$925,718 23

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$165,394.37; reinsurance, \$93,605.41; net unpaid claims \$71,788 96
Unearned premiums..... 340,896 78
Salaries, rents, etc..... 1,500 00
Estimated taxes hereafter payable..... 25,000 00
Estimated expenses of investigation and adjustment of losses..... 700 00

TOTAL LIABILITIES, except capital. \$439,885 74
CAPITAL PAID UP 343,830 00
NET SURPLUS 142,002 49

TOTAL \$925,718 23

GENERAL REVIEW.

HISTORY.—This is a stock company incorporated March 18, 1921, licensed by the Mississippi State Insurance Department, April 27, 1921, and began business May 2, 1921.

The authorized capital is \$1,000,000. The company started with \$200,000 subscribed and fully paid capital, together with \$164,489.85 contributed surplus. The par value of the shares is \$10 and the selling price was \$15, \$20 and \$25. The stock was sold under contract with G. B.

Reynolds to sell up to \$1,000,000 capital and \$1,000,000 surplus beginning April 27, 1921, and ending April 27, 1922. We were advised by the company that there was no commission paid on the first \$150,000, but that the company contributed \$3,000 to the expense of selling that amount of the stock. On the next \$200,000 (one-half to capital and one-half to surplus account) sold by Mr. Reynolds he was paid 15% commission. On the next \$200,000 the selling price was \$25, \$10 to go to capital and \$15 to the surplus.

MISSISSIPPI FIRE INSURANCE COMPANY — *Continued.*

account less 20% commission to be paid for selling same. The contract with Mr. Reynolds was terminated about the end of 1921.

On December 31, 1921, \$143,830 additional capital had been paid in, making that item \$343,830, and \$318,737.62 additional surplus had been contributed by the stockholders. Additional organization expenses had been paid during that time, of \$98,476.82.

On December 31, 1921, the directors owned \$60,330 par value of the capital stock of \$343,830.

MANAGEMENT AND REPUTATION.—The officers are: President, George A. Wilson, Sr., Greenwood, president of the Wilson Banking Co. of Greenwood, Miss.; first vice-president, Judge J. Morgan Stevens, Jackson, ex-judge State Supreme Court, general counsel of Columbian Woodmen of the World, member of the law firm of Wells, Stevens & Jones; secretary, W. D. Mounger, of Natchez, Miss.; treasurer, Dr. J. P. Taylor, Winona, ex-State Treasurer and planter.

The company advises that the financial statement above shown was prepared by a well-known firm of accountants, who set up a liability for the item "estimated taxes hereafter payable," \$25,000, but that no such tax will be levied against their 1921 business. It also advises that if credit could be taken for non-admitted reinsurance the surplus would be increased \$44,640.24.

The company has not operated long enough to have established records, but in 1921, from the time of commencing business, the expenses were very moderate, especially for a new company, but the losses were above normal.

KINDS OF INSURANCE WRITTEN.—The charter of the company permits it to write marine, casualty bonds and automobile insurance, but we are advised that for the present it will write only fire and tornado insurance.

DIRECTORS.—

Barbour, J. F., member of the law firm of Barbour & Henry, Yazoo City, Miss.

Barksdale, Dr. J. W., physician and surgeon, Greenwood, Miss.

Beeson, Dr. J. W., member of the firm of Moore & Beeson, automobile dealers, Meridian, Miss.

Bond, E. G., cashier Bank of Collins, Collins, Miss.

Carpenter, N. L., capitalist and cotton factor, Natchez, Miss., and New York.

Chambers, E. T., owner and manager Chambers Office Supply Company Stores, Jackson, Miss.

Eure, O. E., capitalist and lumberman, Hattiesburg, Miss.

Kent, Judge Jeff, president Farmers and Merchants Bank, Forest, Miss.

Lotterhos, A., president Lotterhos & Huber Co., Crystal Springs, Miss.

McGlathery, Sam L., president of the Bank of Pass Christian, Pass Christian, Miss.

Mounger, W. D., real estate and insurance, Natchez, Miss.

Thomas, J. T., president of a chain of banks in Mississippi, Grenada, Miss.

Wells, W. Calvin, member of the law firm of Wells, Stevens & Jones, Jackson, Miss.

Wilson, Calhoun, active vice-president of the Planters' Bank of Clarksdale, Clarksdale, Miss.

Wilson, Jr., George A., cashier of the Wilson Banking Co., Greenwood, Miss.

INCOME, 1921.

Fire: Gross premiums, \$958,527.15; reinsurance, \$474,986.67; return premiums, \$74,307.58; net premiums.....	\$409,232 90
Tornado, etc.: Gross premiums, \$24,762.23; reinsurance, \$4,620.51; return premiums, \$4,409.85; net premiums.....	15,731 87
TOTALS: Gross premiums, \$983,289.38; reinsurance, \$479,607.18; return premiums, \$78,717.43; net premiums...	\$424,964 77
Interest, etc.	6,929 25
Paid-in surplus on increase in capital stock	318,737 62
TOTAL INCOME	\$750,631 64

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$67,117.68; reinsurance, \$28,116.13; salvage, \$243.49; net amount paid policyholders for losses	\$38,758 06
Tornado, etc.: Gross amount paid for losses, \$246.18; reinsurance, \$60.02; net amount paid policyholders for losses.....	186 16
TOTALS: Gross amount paid for losses, \$67,363.86; reinsurance, \$28,176.15; salvage, \$243.49; net amount paid policyholders for losses.....	\$38,944 22
Underwriting expenses	84,094 70
Organization expense	98,476 82
Investment expense	25 00
TOTAL DISBURSEMENTS	\$221,540 74

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 9.2%; losses incurred, 25.5%; underwriting expenses, 19.8%; underwriting loss, 32.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 129.1%; expenses incurred, 132.4%; underwriting loss, 166.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$23,765,177; tornado, etc., \$3,803,595; net premiums in force on business on and after January 1, 1921, fire, \$453,734; tornado, etc., \$15,874.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$84,067.99; loss from underwriting profit and loss items, \$4,193.35; total, \$79,874.64.

Losses incurred during 1921, \$108,550.50; underwriting expenses incurred during 1921, \$111,294.70; total, \$219,845.20.

Loss from underwriting during 1921, \$139,970.56.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$11,363.49; profit on investments during 1921, \$340; total, \$11,703.49.

Investment expenses incurred during 1921, \$25.

Gain from investments during 1921, \$11,678.49.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments. \$11,678.49; paid-in surplus, \$318,737.62; total, \$330,416.11.

Losses: Underwriting, \$139,970.56; organization expense, \$98,476.82; total, \$238,447.38.

MONARCH FIRE INSURANCE COMPANY (CASH, MUTUAL AND STOCK),

1109 C. P. R. Bldg., Toronto, Ontario, Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and debentures owned.....	\$55,793 80
Interest accrued	424 20
Cash in banks and office	10,690 00
Agents' balances	5,400 61
Residue premium notes.....	3,200 70
Unearned reinsurance premiums.....	11,288 79
Claims due from reinsuring companies.....	28,295 22
Other assets	5,100 49

TOTAL ADMITTED ASSETS..... \$120,193 81

LIABILITIES, DECEMBER 31, 1921.

Unpaid losses	\$2,887 86
Unearned premiums	42,744 48
Reinsurance and accounts payable.....	27,603 83
Other liabilities	1,177 68

TOTAL LIABILITIES, except capital. \$74,413 85
 CAPITAL PAID UP..... 101,400 00

TOTAL..... \$175,813 85

IMPAIRMENT OF CAPITAL..... \$55,620 04

GENERAL REVIEW.

HISTORY.—This company commenced business in June, 1903. In May, 1914, interests identified with Tudhope & Aletter, Ltd., of Toronto, purchased control of the company and moved its headquarters from London, Ont., to Toronto.

In October, 1918, control of the stock was secured by a Montreal syndicate, headed by J. C. Gagne, general manager and secretary-treasurer of the Provident Assurance Co., of Montreal. Mr. Gagne is now the president and managing-director of this company.

Its authorized capital is \$500,000, of which \$101,400 was subscribed and paid in at the close of 1921. The par value of the stock is \$50 per share. The capital has been impaired since 1913.

Early in 1917 the Metropolitan Fire Insurance Co., of Toronto, which was under the same management, was merged with this company.

Its writes business on the cash and mutual premium note plans.

The company is small, but in good repute. The loss and expense ratios are high.

The management advised us that it entered the Province of Quebec in November, 1920, and that the time of entry proved inopportune, the company suffering heavy losses in that Province. It withdrew from Quebec in July, 1921 and reinsured its business there with the Provident Assurance Company.

The underwriting management for Ontario continues to be in the hands of A. M. Aletter, under the title of Ontario Provincial manager.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed only in the Province of Ontario.

OFFICERS.—President, J. C. Gagne; vice-president, J. d'Halewyn; secretary, A. M. Aletter; treasurer, J. H. Lusier.

DIRECTORS.—

Adams, C. J., London, Ont.

Aletter, A. M., Toronto, Ont.

Boisseau, J. A., St. Hyacinthe, Que.

Darche, J. A., Sherbrooke, Que.

Feeney, B., Montreal, Que.

d'Halewyn, Baron J., Montreal, Que.

Gagne, J. C., Montreal, Que.

Harvey, T. B., Merlin, Ont.

Hebert, J. C., Montreal, Que.

La Porte, J. P., Joliette, Que.

Mousseau, J. A., Montmagny, Que.

Ranger, A. R., Montreal, Que.

Sylvestre, E., Sherbrooke, Que.

Tanguay, G. E., Quebec, Que.

Taylor, Fred, Hamilton, Ont.

STOCKHOLDERS ANNUAL MEETING.—Second Wednesday, in February.

INCOME, 1921.

Gross premiums, \$84,316.51; reinsurance, \$18,708.60; return premiums, \$21,294.15; net premiums	\$44,313 76
Interest, etc.	5,837 03
Other income	9 46
TOTAL INCOME	\$50,160 25

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$69,449.84; reinsurance, \$26,055.59; net amount paid policyholders for losses....	\$43,394 25
Underwriting expenses	31,663 80
Other disbursements	540 20
TOTAL DISBURSEMENTS	\$75,598 25

Net risks in force on business effective on and after January 1, 1921, \$4,950,074.

Net risks in force on business effective prior to January 1, 1921, \$6,382,397.

Net premiums in force on business on and after January 1, 1921, \$56,262.96.

Net premiums in force on business effective prior to January 1, 1921, \$56,031.14.

MOSCOW FIRE INSURANCE COMPANY.

Moscow, Russia.

UNITED STATES BRANCH, 15 WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$3,311,035 00
Interest due and accrued thereon.....	29,329 91
Cash in banks and office.....	225,951 83
Agents' balances not over three months due.	—76,855 70

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Net unpaid claims	\$562,285 00
Motor vehicle	16,319 00
Tornado, etc.	1,698 00
Sprinkler leakage	439 00

TOTAL	\$580,741 00
Unearned premiums	1,921,059 64
Contingent commissions, etc.....	15,000 00
Estimated taxes hereafter payable.....	62,000 00
Estimated expenses of investigation and adjustment of losses.....	9,582 23

TOTAL LIABILITIES, except deposit capital	\$2,588,382 87
DEPOSIT CAPITAL	\$200,000
NET SURPLUS, U. S. Branch, including deposit capital	901,078 17

TOTAL ADMITTED ASSETS..... \$3,489,461 04

TOTAL \$3,489,461 04

GENERAL REVIEW.

HISTORY.—This company was established in 1858. Its authorized capital is 2,000,000 roubles, all paid in. It entered the United States in January 1, 1900, and writes only reinsurance in this country.

HOME OFFICE RESOURCES.—No recent Home Office balance sheet is available.

Owing to the chaotic state of affairs in Russia it would be very difficult, if not impossible, to secure additional funds from the Home Office if needed, and on December 1, 1918, the Soviet Government of Russia decreed the dissolution of all private insurance companies and the confiscation of their assets by the State on April 11, 1919. This action, if sustained, would apparently terminate the authority of their United States representative; but the assets in this country can be used only to liquidate obligations incurred here.

MANAGEMENT AND REPUTATION.—The company has always borne an excellent reputation at its home and in this country, and its United States management is in high standing. It is one of the foremost fire insurance com-

panies in Russia, and its management in the United States is in experienced hands.

The volume of business transacted in this country is very large in proportion to the surplus of the United States Branch.

The company had an underwriting loss in 1920 accounted for by the increased unearned premium reserve, and in 1921 the loss ratio was high, contributing to an underwriting loss in that year. It operates on a low expense ratio.

The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES TRUSTEE.—Bankers Trust Company, New York.

UNITED STATES MANAGER.—P. E. Rasor, New York.

KINDS OF INSURANCE WRITTEN.—In the United States it writes fire, war risk, explosion, sprinkler leakage, tornado and reinsurance.

TERRITORY.—In the United States, at last advices, it was licensed in Ark., Colo., Del., Ill., Iowa, La., Mass., Mich., Miss., Mont., Nev., N. H., N. Y., N. C., Ohio, Pa., Texas and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$3,431,608 74		\$35,272 92		\$44,505 43		\$7,311 60	\$13,817 83	\$3,532,516 52
Return premiums.....	1,160,799 30		8,867 55		21,778 58		2,420 19	3,944 89	1,197,908 51
Net premiums.....	2,270,809 44		26,405 37		22,726 85		4,891 41	9,872 94	2,334,708 01
Losses to prems. writ'n	78.0		85.8		27.7		33.6	26.4	
Interest, etc.			\$151,402 55						
Refund of Federal income tax.....			2,018 42						
TOTAL INCOME									\$2,488,128 98

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,795,398 91		\$23,166 49		\$6,310 58		\$1,643 47	\$2,601 53	\$1,829,120 98
Salvage	24,622 67		509 95		6 12				25,138 74
Net amt. paid policy-holders for losses..	1,770,776 24		22,656 54		6,304 46		1,643 47	2,601 53	1,803,982 24

MOSCOW FIRE INSURANCE COMPANY — *Continued.*

Underwriting expenses	\$851,346 93	Other disbursements	6,259 83
Remitted to Home Office.....	150,000 00	TOTAL DISBURSEMENTS	\$2,811,589 00

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 85.5%; underwriting expenses, 36.5%; underwriting loss, 7.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 76.7%; expenses incurred, 30.3%; underwriting loss, 7.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$225,085,486; motor vehicle, \$1,305,369; tornado, etc., \$7,260,299; sprinkler leakage, \$1,729,780; riot, etc., \$4,456,400; net risks in force on business effective prior to January 1, 1921, \$151,396,382; net premiums in force on business on and after January 1, 1921, fire, \$2,251,558; motor vehicle, \$20,807; tornado, etc., \$29,509; sprinkler leakage, \$4,330; riot, etc., \$8,795.03; net premiums in force on business effective prior to January 1, 1921, \$1,568,780.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,804,357.12.

Losses incurred during 1921, \$1,997,402.24; underwriting expenses incurred during 1921, \$790,213; total, \$2,787,615.24.

Loss from underwriting during 1921, \$183,258.12.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$151,402.55; profit on investments during 1921, \$238,175; total, \$389,577.55.

Investment expenses incurred during 1921, \$4,241.41.

Gain from investments during 1921, \$385,336.14.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$385,336.14.

Losses: Underwriting, \$183,258.12; remitted to Home Office, \$150,000; total, \$333,258.12.

Surplus, December 31, 1920, \$649,000.15; increase, \$52,078.02; surplus, December 31, 1921, \$701,078.17.

MOTOR UNION INSURANCE COMPANY, LTD.,

26 A Albemarle St., London, England.

GENERAL REVIEW.

HISTORY.—This company was established in 1906 with an authorized capital of £300,000 in 10,000 shares of £10 each, and 200,000 5½% preference shares of £1 each. Capital paid up, £274,543. In 1912 the company secured a controlling interest in the National British & Irish Millers Insurance Company. The company transacts at its Home Office fire, life, marine, motor, accident, workmen's compensation, burglary, sickness, and plate glass insurance.

HOME OFFICE STATEMENT.—On December 24, 1920, the total assets were £3,328,587 (\$16,642,935); paid-up capital, £374,543, (\$1,872,715); general reserve fund, £450,000; balance from profit and loss account; £122,285 (\$611,425).

(An arbitrary rate of interest has been used; see note page vii.)

MANAGERS.—General manager, H. F. Baker; home manager, W. A. Denton; foreign manager, S. A. Slipper; Motor Department, home manager, H. H. Howard; foreign manager, A. Hall; Life Department, manager, J. H. Robinson.

This company was admitted to the Dominion of Canada May 30, 1919. The Chief Agent for the Dominion is Frederick Williams, 50 Yonge Street, Toronto, Canada.

This company is not admitted to do business in the United States, and we have no advice that it is at the present time writing business in this country.

MOUNT ROYAL ASSURANCE COMPANY,

17 St. John Street, Montreal, Can.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and debentures owned.....	\$1,363,515 50
Interest due and accrued thereon.....	8,130 05
Cash in banks and office.....	123,695 79
Agents' balances not over three months due.....	120,711 01
Reserve deposits in other countries.....	5,310 86
Plate glass salvage.....	3,507 75
Reinsurance due on paid losses	32,596 99
Other admitted assets.....	1,964 62

TOTAL ADMITTED ASSETS..... **\$1,659,432 57**

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$28,307 00
Unearned premiums; other than fire.....	469,515 43
Estimated taxes hereafter payable.....	25,000 00
Funds held under reinsurance treaties.....	204,010 60
Other liabilities.....	395 02
TOTAL LIABILITIES, except capital.....	\$727,228 05
CAPITAL PAID UP.....	250,000 00
NET SURPLUS.....	682,204 52

TOTAL..... **\$1,659,432 57**

GENERAL REVIEW.

OFFICERS.—President, Hon. H. B. Rainville; vice-presi-

BANKERS.—Bank of Hochelaga and Provincial Bank of Canada, Royal Bank of Canada.

TOTAL DISBURSEMENTS.	\$699,691 00
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TOTAL ADMITTED ASSETS \$1,468,956 98

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$3,273 00		\$5,400 00		\$136 00				\$13,809 00
Reinsurance	4,968 99		5 15						4,974 14
Net unpaid claims	3,304 01		5,394 85		136 00				8,834 86
Unearned premiums			\$178,159 60		TOTAL LIABILITIES, except capital.				\$193,253 26
Salaries, rents, etc.			1,700 00		CAPITAL PAID UP				913,585 30
Estimated taxes hereafter payable			2,500 00		NET SURPLUS				362,118 42
Contingent commissions, etc.			1,619 80						
Estimated loss adjustment expense			439 00		TOTAL				\$1,468,956 98

It was licensed April 12, 1919 and began business October 23, 1919, with an authorized capital of \$1,500,000, of which \$1,115,000 was subscribed. Stock, par value \$50 per share, was sold at \$100 and \$125 per share to provide the surplus, the terms of subscription being one-half cash, notes

NATIONAL AMERICAN FIRE INSURANCE COMPANY — *Continued.*

taken for the balance due in six months, with interest at 6%, the stock being held as collateral until the notes were paid. As of December 31, 1919, \$753,300 capital had been paid in. During 1920 the paid-up capital was increased by collection on notes for subscription to capital stock in the amount of \$124,955.60, to \$878,255.60. In 1921, \$35,329.70 additional capital was paid in, making the amount paid in \$913,585.30.

The sale of stock and establishing of an agency plant was conducted under an agreement made by the stockholders and Messrs. J. B. Smith and Leroy E. Hughes at a meeting held on April 11, 1919.

In report of examination made by the State of Nebraska, under date of December 30, 1919, the examiner, in concluding his report to the Chief of the Bureau of Insurance, commented as follows: "That item, 'Organization expense, \$142,840' (statement as of August 29, 1919) of disbursement is out of proportion; how much, is left for you to decide."

MANAGEMENT AND REPUTATION.—The president of the company, W. H. Ahmanson, has had over thirty years' office experience in fire insurance companies, being secretary of the State Insurance Company of Nebraska until that company was sold to the National of Hartford, and subsequently was with the National of Hartford and the Columbia Fire Underwriters as assistant manager, resigning to assume his present position.

W. L. Wilcox, vice-president, is head of the Wilcox-Burns Agency, one of the largest insurance agencies in Omaha.

James E. Foster, secretary-treasurer, has been in the fire insurance business for many years, having been auditor of the Northwestern Department of the Aetna Insurance Company of Hartford and chief examiner of the Columbia Fire Underwriters, resigning to assume his present position.

Merrick E. Lease, agency superintendent, has been in the insurance business for a long period, serving as state agent and adjuster for the Norwich Union and the Pennsylvania Fire Insurance companies, and eight years as assistant manager and agency superintendent of the Columbia Fire Underwriters, leaving that organization to join this company.

The directors are representative business men of substantial interests scattered throughout the State of Nebraska, and on December 31, 1921, owned \$145,700 of the capital stock of the company.

In the assets is shown a large item of cash in banks, a large part of which we understand is time certificates of deposit.

It is writing a moderate amount of business. Its loss ratio was normal until 1921 when it was high, and the

expense has been high with a downward tendency, but still above normal.

No complaints have come to us concerning its treatment of loss claimants.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, automobile, hail and marine.

TERRITORY.—Iowa and Nebraska.

DIVIDENDS.—1921, \$42,582.

OFFICERS.—President, W. H. Ahmanson; vice-presidents, W. L. Wilcox and W. A. Smith; secretary and treasurer, James E. Foster; agency superintendent, Merrick E. Lease.

DIRECTORS.—

Ahmanson, W. H., president of company.

Wilcox, William L., vice-president Universal Finance Corporation.

Smith, W. A., vice-president of company, capitalist, president of the State Savings Bank, Missouri Valley, Iowa; vice-president of the Mondamin Savings Bank, Mondamin, Iowa.

Foster, James E., secretary and treasurer of company, Omaha, Nebraska.

Tyson, N. H., president of the Bank of Benson, Benson, Nebraska.

Goodman, E. R., president of the firm of Goodman-Buckley Trust Co., North Platte, Neb.

Achtemeier, F. C., vice-president of the State Bank of Jansen, Jansen, Neb.

Jones, H. H., vice-president of Brinn & Jensen Co., wholesale paper and notions, Omaha, Neb.

Dunham, C. L., retired president of Farmers State Bank, Eustis, Neb.; director of Phelps County State Bank, Holdrege, Neb.; vice-president Farnam State Bank, Farnam, Nebraska.

Barta, Dr. Frank, bank director and physician, Ord, Neb.

Polski, S. S., cashier Bank of Ashton, Neb.

Hueftle, G. C., president of Farmers State Bank, Eustis, Nebraska.

Smith, J. F., insurance and real estate broker, Eustis, Nebraska.

Poynter, D. J., capitalist, Albion, Neb.

Harrison, G. J., grain dealer, Seward, Neb.

Brinkerhoff, C. L., farming and stock raising, Mt. Clare, Nebraska.

Misko, Frank, capitalist, Ord, Neb.

Johnson, Alfred J., bank director and stock raiser, Axtell, Neb.

STOCKHOLDERS' ANNUAL MEETING.—First Monday in February.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$193,625 51	\$16,939 14	\$54,471 70	.....	\$37,076 01	\$96,746 91	.....	.....	\$398,959 33
Reinsurance.....	47,549 62	.....	732 20	.....	3,369 08	34,152 81	.....	.....	85,823 61
Return premiums.....	26,963 63	.....	5,501 75	.....	4,045 71	58 24	.....	.....	38,569 33
Net premiums.....	119,112 36	\$16,939 14	48,237 81	.....	29,661 22	62,536 86	.....	.....	276,466 39
Losses to prms. writ'n	52.6	59.7	57.8	.....	30.4	47.0	.....	.....	.....
Interest, etc. ....	.....	.....	\$88,364 01	Agents' commissions deferred	.....	427 49	.....	.....	.....
Discount . . . . .	.....	.....	10,733 31	TOTAL INCOME	.....	\$375,991 20	.....	.....	.....

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$32,490 11	\$10,123 02	\$28,166 17	.....	\$10,852 27	\$63,103 41	.....	.....	\$194,224 98
Reinsurance	18,720 23	.....	.....	.....	1,318 81	33,679 17	.....	.....	53,718 21
Salvage	997 10	.....	268 79	.....	.....	.....	.....	.....	1,265 89
Net amt. paid policy-holders for losses..	62,762 78	10,123 02	27,877 38	.....	9,033 46	29,424 24	.....	.....	139,220 88

NATIONAL AMERICAN FIRE INSURANCE COMPANY—*Continued.*

Underwriting expenses.	\$149,177 83
Dividends to stockholders	42,582 00
TOTAL DISBURSEMENTS	\$330,980 71

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 50.4%; underwriting expenses, 53.9%; underwriting loss, 27.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 63.2%; expenses incurred, 69.1%; underwriting loss, 34.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$7,155,452; motor vehicle, \$3,545,065; tornado, etc., \$5,119,827; hail, \$99,270; net risks in force on business effective prior to January 1, 1921, \$11,567,423; net premiums in force on business on and after January 1, 1921, fire, \$87,345.42; motor vehicle, \$42,840.08; tornado, etc., \$27,129.39; hail, \$329.84; net premiums in force on business effective prior to January 1, 1921, \$115,515.31.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$220,517.61; loss from underwriting profit and loss items, \$4,280.36; total, \$216,237.25.

Losses incurred during 1921, \$139,538.49; underwriting expenses incurred during 1921, \$152,344.72; total, \$291,883.21.

Loss from underwriting during 1921, \$75,645.96.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$96,456.30; profit on investments during 1921, \$10,945.93.

Gain from investments during 1921, \$107,402.23.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$107,402.23; stock subscription notes, \$57,122.08; total, \$164,524.31.

Losses: Underwriting, \$75,645.96; stock subscription notes cancelled, \$26,275; dividends, \$42,582; total, \$144,502.96.

Surplus, December 31, 1920, \$342,097.07; increase, \$20,021.35; surplus, December 31, 1921, \$362,118.42.

NATIONAL AUTOMOBILE INSURANCE COMPANY,

1548 "O" Street, Lincoln, Neb.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.	\$136,900 00
Interest due and accrued thereon.	1,665 54
Bonds and stocks owned.	12,400 00
Cash in banks and office.	2,825 93
Premium notes.	2,290 96
Other admitted assets.	1,756 79

TOTAL ADMITTED ASSETS. **\$157,839 22**

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims: Fire, theft and tornado, \$8,842.52; auto property damage and collision, \$1,854.45; total.	\$10,696 97
Unearned premiums.	41,474 70
Salaries, rents, etc.	301 42
Estimated taxes hereafter payable.	152 01
Contingent commissions, etc.	428 43
Agents' credit balances.	406 50

TOTAL LIABILITIES, except capital.	\$53,460 03
CAPITAL PAID UP.	100,000 00
NET SURPLUS.	4,379 19

TOTAL **\$157,839 22**

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Nebraska in May, 1916, and began business January 3, 1917, with \$250,000 subscribed capital, of which \$100,000 was paid in cash, together with \$25,000 surplus. The par value of the stock is \$50 per share. There were no promotion expenses, which is very commendable.

MANAGEMENT AND REPUTATION.—The company's affairs are under the direct management of its secretary, who was formerly manager of the Automobile Insurance Company, of Lincoln, Neb., the agencies and business of that company having been taken over by this company. He was a pioneer in the automobile insurance business in this State and consequently has a very wide experience. The president of the company was formerly president of the Federal Insurance Company, of Lincoln, Nebraska.

The assets appear less in 1920 than in 1919, but the company advises that the net assets have increased. In 1919 the premiums in course of collection were included gross

in the assets, with an item in the liabilities to cover commissions due the agents, and in 1920 the net premiums only were included in the assets. In 1921 the company very considerably reduced its writings so that the loss and expense ratios to premiums written were very high. These ratios to premiums earned were high and there was a substantial rate of underwriting loss.

It writes a conservative volume of business, with a low loss ratio.

The company transacts all lines of automobile insurance, principally in small towns and farming communities.

It is licensed in Nebraska only.

OFFICERS.—President, Richard Wilkinson; vice-president, Richard F. Stout; secretary and treasurer, Rees Wilkinson; assistant secretary and treasurer, David E. Wilkinson.

DIRECTORS.—Wilkinson; Richard; Wilkinson, D. E.; Wilkinson, Rees; Campbell, S. E.; Richards, Frank S.; Stouf, Richard F.; Gish, J. W.; Herzing, F. N.; Livingston, Clarence.

NATIONAL AUTOMOBILE INSURANCE COMPANY—Continued.

INCOME, 1921.									
	Fire Theft & Tornado.	Ocean Marine.	Auto Liability.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Collision.	Totals.
Gross premiums.....	\$21,408 05		\$20,284 66					\$2,386 24	\$44,078 95
Reinsurance	1,795 27								1,795 27
Return premiums.....	\$9,802 41		6,057 30					934 83	16,794 54
Net premiums.....	9,810 37		14,227 36					1,451 41	25,489 14
Losses to prms. writ'n	471.7		9.0					360.7	
Policy fees represented by applications.....			\$9,094 79		Borrowed money.....				23,000 00
Interest, etc.....			10,204 36		TOTAL INCOME.....				\$67,788 29

DISBURSEMENTS, 1921.									
	Fire Theft & Tornado.	Ocean Marine.	Auto Liability.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Auto P. D. & Collision.	Totals.
Gross amt. paid for losses.....	\$52,514 85		\$1,286 85					\$5,365 32	\$59,167 02
Reinsurance	6,237 84								6,237 84
Net amt. paid policy- holders for losses..	46,277 01		1,286 85					5,365 32	52,929 18
Underwriting expenses.....			\$39,079 63		Investigation and adjustment of claims....				2,088 44
Borrowed money repaid.....			23,000 00		Premiums notes charged off.....				6,011 18
Other disbursements.....			11,391 96		TOTAL DISBURSEMENTS.....				\$128,489 21

RATIOS TO PREMIUMS WRITTEN.—Losses incurred 178.6%; underwriting expenses, 153.3%; underwriting loss, 27.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 65.7%; expenses incurred, 57.7%; underwriting loss, 10.3%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$69,275.74; gain from underwriting profit and loss items, \$9,094.79; total \$78,370.53.

Losses incurred during 1921, \$45,525.94; underwriting expenses incurred during 1921, \$39,961.49; total, \$85,487.43.

Loss from underwriting during 1921, \$7,116.90.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$9,526.56.

Loss on investments during 1921, \$4,193.96.

Gain from investments during 1921, \$5,332.60.

GAIN AND LOSS EXHIBIT, 1921.—Gains: investments, \$5,332.60; decrease in assets not admitted, \$105.93; total, \$5,438.53

Loss from underwriting, \$7,116.90.

Surplus, December 31, 1920, \$6,057.56; increase, \$1.678.37; surplus, December 31, 1921, \$4,379.19.

NATIONAL AUTOMOBILE INSURANCE COMPANY,

Investment Bldg., Los Angeles, Calif.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgages loans on estate.....	\$90,000 00
Interest accrued thereon.....	2,475 00
Bonds and stocks owned, market value...	159,275 24
Interest accrued thereon.....	195,66
Cash in banks and office.....	9,355 73
Agents' balances not over three months due.	36,066 46
Other admitted assets	190 09

TOTAL ADMITTED ASSETS..... \$297,558 18

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Auto property damage and collision, total, \$19,005.20:	
net unpaid claims.....	\$19,005 20
Unearned premiums.....	140,102 03
Salaries, rents, etc.....	2,940 10
Estimated taxes hereafter payable.....	7,837 13
Estimated expenses of investigation of un- paid claims.....	2,500 00

TOTAL LIABILITIES, except capital.	\$172,384 46
CAPITAL PAID UP.....	100,000 00
NET SURPLUS.....	25,173 72

TOTAL \$297,558 18

GENERAL REVIEW.

HISTORY.—This company was incorporated March 22, 1919, and licensed by the California Insurance Department June 7, 1919, beginning business on October 1, 1919.

It started with an authorized, subscribed and paid-in capital of \$100,000 and a surplus of \$20,000. Shares, par value \$100, were sold at \$120 each to provide the surplus. It was expected that the cost of organization would be nominal, but because of the fact that a change in the title

was necessary in order to meet the requirements of the Insurance Department, additional expense was incurred, the entire cost of promotion being \$4,026, which may be regarded as a very reasonable organization expense.

MANAGEMENT AND REPUTATION.—The company is backed by substantial interests.

The stock is held very closely, as of December 31, 1921, the directors owned, at par value, all of the \$100,000 capital stock.

NATIONAL AUTOMOBILE INSURANCE COMPANY—*Continued.*

It is too young to have established a record. In 1919, 1920 and 1921 the loss ratio was favorable, and the expense ratio has been moderate for a new company. It made small underwriting profits in 1919 and 1920, and in 1921 a moderate underwriting loss considering a considerable increase in unearned premiums.

Its securities owned are of good character, and are carried at market value. The mortgage item represents a mortgage of \$90,000 covering property of the McClure estate, due July, 1922.

KINDS OF INSURANCE WRITTEN.—Automobile fire and theft, collision, property damage, embezzlement and confiscation.

TERRITORY.—California only.

OFFICERS.—President, Charles Kerr; vice-president, John Q. McClure; secretary, P. O. Gunness.

DIRECTORS.—Charles Kerr, retired rancher and former associate and partner of Senator John P. Jones; John A. McClure, manager of the McClure estate.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday of January.

INCOME, 1921.

Motor vehicle: Gross premiums, \$343,147.72; reinsurance, \$3,500.59; return premiums, \$41,719.44; net premiums.....	\$297,927 69
Interest, etc.....	10,012 96
Other income.....	1,217 71
TOTAL INCOME.....	\$309,158 36

DISBURSEMENTS, 1921.

Motor vehicle: Gross amount paid for losses, \$87,211.82; salvage, \$8,677.13; net amount paid policyholders for losses.	\$78,534 69
Underwriting expenses.....	134,095 70
TOTAL DISBURSEMENTS.....	\$212,630 39

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 26.3%; losses incurred, 31.3%; underwriting expenses, 45.0%; underwriting loss, 5.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 41.9%; expenses incurred, 64.6%; underwriting loss, 7.7%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$222,801.17; loss from underwriting profit and loss items, \$2,569.22; total, \$220,231.95.

Losses incurred during 1921, \$93,486.68; underwriting expenses incurred during 1921, \$144,052.92; total, \$237,539.60.

Loss from underwriting during 1921, \$17,307.65.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$10,144.57; profit on investments during 1921, \$14,547.09; total, \$24,691.66.

Investment expenses incurred during 1921, \$294.70.

Gain from investments during 1921, \$24,396.96.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$24,396.96.

Loss from underwriting, \$17,307.65.

Surplus, December 31, 1920, \$18,084.41; increase, \$7,089.31; surplus, December 31, 1921, \$25,173.72.

THE NATIONAL BENEFIT ASSURANCE COMPANY, LTD.,

London, England.

GENERAL REVIEW.

HISTORY.—This company was established in 1890 as the National Benefit Trust, Ltd., as a bond investment and endowment certificate company. Additional departments were added from time to time and the company now transacts all classes of insurance. The title of the company was changed to National Benefit Assurance Company, Ltd., in the early part of 1918.

The authorized capital is £500,000 (\$2,500,000); subscribed capital, £317,800 (\$1,589,000); paid-up capital, £187,537 (\$937,685); total assets at the close of 1920, £1,699,913 (\$8,499,565). (An arbitrary rate of exchange has been used; see note, page vii.)

KINDS OF INSURANCE WRITTEN.—The company writes fire, marine and life insurance, and general casualty lines, including employers' liability and also conducts a bond investment and endowment department. In November, 1918, the Company was licensed to transact fire business throughout the Dominion of Canada and has since obtained powers to transact casualty, automobile and hail business, for which licenses have been issued. The chief agent and attorney for the Dominion, is Mr. Bartle Mahon Armstrong of the firm of Messrs. Black & Armstrong, Winnipeg.

A "combine" policy for the marine coverage is guaranteed by this company and (from January 1, 1920), the following: The Argonaut Marine Insurance Company, Ltd., (established 1917), the Importers & Exporters Marine Insurance Company, Ltd., (established 1918), and the

National Marine & Fire Insurance Company, Ltd., (established 1908), all of England. This company and the three others, none of which is licensed anywhere in this country, are jointly and severally liable under this "combine" policy and the four represent combined assets of over \$10,000,000.

In the early part of 1922 this agency for writing "surplus lines" in the United States was discontinued by mutual consent, and the company ceased writing this business. W. L. Webster & Co., Inc., will continue to look after such business placed by them until it runs off.

MANAGEMENT AND REPUTATION.—The company has made considerable growth in recent years, and is in good repute at its home. It is a non-tariff office in England.

It is not licensed anywhere in the United States, but since January, 1917, wrote some "surplus line" fire business through W. L. Webster & Company, Inc., 1 Liberty street, New York City. The latter have advised us that they hold power of attorney to direct and superintend the affairs of the company in the United States except on marine business, and to accept service and receive process in any lawful suits and proceedings issued against the company in this country.

In June, 1920, this company made application to the State of New York for admission to that state for the transaction of marine business, having arranged to appoint the Trans-Marine Underwriting Agency, Inc., United States Managers, but later withdrew its application for a license.

120 West Ohio Street, Pittsburgh (North Side), Pa.

Real estate owned.....	\$203,844 44	Interest due and accrued thereon.....	18,334 82
Rents due and accrued.....	24 00	Cash in banks and office.....	364,958 34
Mortgage loans on real estate.....	2,573,318 00	Agents' balances not over three months due.....	474,087 20
Interest due and accrued thereon.....	35,456 78	Reinsurance recoverable on losses paid....	8,711 17
Loans on collateral security.....	146,850 00	Other admitted assets.....	700 00
Interest due and accrued thereon.....	1,480 32		
Bonds and stocks owned.....	1,556,476 53	TOTAL ADMITTED ASSETS.....	\$5,384,241 60

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$547,120 69		\$58,085 05		\$437 61				\$605,643 35
Reinsurance	156,371 62				48 75				156,420 37
Net unpaid claims...	390,749 07		58,085 05		388 86				449,222 98
Unearned premiums.			\$3,130,389 38		TOTAL LIABILITIES, except capital.				\$3,755,121 78
Salaries, rents, etc.			253 73		CAPITAL PAID UP				1,000,000 00
Estimated taxes hereafter payable.....			150,000 00		NET SURPLUS				629,119 82
Contingent commissions, etc.....			23,516 71						
Adjusting expenses			1,738 98		TOTAL				\$5,384,241 60

Pitcairn, R. V., physician, N. S. Pittsburgh.

NATIONAL-BEN FRANKLIN FIRE INSURANCE COMPANY—*Continued.*

Pitcairn, Thos. C., attorney at law, Pittsburgh.

Porter, Joseph C., retired capitalist.

Schmitt, H. M., president National-Ben Franklin Fire Ins. Co., N. S. Pittsburgh.

Stifel, Chas. F., retired capitalist, N. S. Pittsburgh.

Tannehill, R. C., contractor, N. S. Pittsburgh.

Thompson, Wm. D., secretary Uniondale Cemetery.

GENERAL AGENCIES.—

James F. Cobb Co., San Francisco, for California.

B. Duke Crouch, Nashville, for Tennessee.

Eliel & Loeb, Chicago, for Ben Franklin Underwriters in Illinois and Indiana, and National-Ben Franklin in Indiana.

J. R. Gardner, Denver, for Colorado, Idaho, Montana and part of Utah.

J. G. Hornberger, San Antonio, for southern Texas.

David Huguenin, Charleston, for South Carolina.

Allen Mehle, New Orleans, for Louisiana.

F. Merges & Co., New York City, for New York City, New York suburban and New Jersey suburban.

A. H. Ensign, Salt Lake City, part of Utah.

J. N. Fehl, Lancaster, part of Pennsylvania.

Massie & Renwick, Toronto, Ont., for Canada.

Hurt & Quin, Atlanta, for Georgia, Florida and Alabama.

Geo. S. Rosencrantz, Boston, for Massachusetts, Connecticut and Maine.

Hay Bros. & Reynolds, Raleigh, for North Carolina.

T. E. Braniff Co., Oklahoma City, for Oklahoma.

John J. Yingling, Allentown, for part of Pennsylvania.

Fish & Schulkamp, Madison, for Wisconsin and Minnesota.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$4,321,478 33		\$322,557 03		\$37,996 98				\$4,682,032 34
Reinsurance	888,297 71		7,358 06		5,445 63				901,001 40
Return premiums....	749,920 31		116,227 72		3,884 09				870,032 12
Net premiums.....	2,683,260 31		198,501 25		28,667 26				2,910,428 82
Losses to prms. writ'n	46.3		146.9		12.3				
Interest, etc.			\$260,979 19						
Other income			3,476 80						
					TOTAL INCOME				\$3,174,884 81

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,828,985 76		\$307,739 26		\$6,349 11				\$2,143,074 13
Reinsurance	573,265 23		3,112 02		2,701 35				579,078 60
Salvage	12,446 35		12,928 05						25,374 40
Net amt. paid policy-holders for losses..	1,243,274 18		291,699 19		3,647 76				1,538,621 13
Underwriting expenses.....			\$1,402,135 80						
Dividends to stockholders.....			160,335 00						
					Other disbursements				19,597 06
					TOTAL DISBURSEMENTS				\$3,120,688 97

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 54.7%; underwriting expenses, 48.1%; underwriting loss, 1.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 54.6%; expenses incurred, 46.2%; underwriting loss, 1.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$273,869,747; motor vehicle, \$8,475,039; tornado, etc., \$6,562,825; net risks in force on business effective prior to January 1, 1921, \$296,845,757; net premiums in force on business on and after January 1, 1921, fire, \$2,852,759.23; motor vehicle, \$202,170.44; tornado, etc., \$28,341.94; net premiums in force on business effective prior to January 1, 1921, \$2,876,028.62.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,914,939.17; loss from underwriting profit and loss items, \$13,266.04; total, \$2,901,673.13.

Losses incurred during 1921, \$1,593,776.39; underwriting expenses incurred during 1921, \$1,348,095.05; total, \$2,941,871.44.

Loss from underwriting during 1921, \$40,198.31.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$262,310.50; profit on investments during 1921, \$22,756.41; total, \$285,066.91.

Loss on investments during 1921, \$708.24; investment expenses incurred during 1921, \$17,450.99; total, \$18,159.23.

Gain from investments during 1921, \$266,907.68.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$266,907.68.

Losses: Underwriting, \$40,198.31; dividends, \$160,000; total, \$200,198.31.

Surplus, December 31, 1920, \$562,410.45; increase, \$66,709.37; surplus, December 31, 1921, \$629,119.82.

NATIONAL CAPITAL INSURANCE COMPANY OF THE DISTRICT OF COLUMBIA,

336 Pennsylvania Avenue, S. E., Washington, D. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$115,200 00
Interest due and accrued thereon.....	1,819 12
Bonds and stocks owned.....	24,321 03
Interest due and thereon.....	137 58
Cash in banks and office.....	1,172 45
Agents' balances not over three months due	1,999 63

TOTAL ADMITTED ASSETS..... \$144,649 81

LIABILITIES, DECEMBER 31, 1921.

Fire, net unpaid claims, \$100.00; motor vehicle, net unpaid claims, \$500.00; total	\$800 00
Unearned premiums.....	\$22,403 54
Estimated taxes hereafter payable.....	500 00
TOTAL LIABILITIES, except capital.	\$23,503 54
CAPITAL PAID UP.....	100,000 00
NET SURPLUS	21,146 27

TOTAL ... \$144,649 81

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the District of Columbia on August 5, 1919, and was licensed and commenced business January 10, 1920, with an authorized and paid-in capital of \$100,000 and a surplus of \$10,000. Stock, par value \$10, was sold at \$11 per share to provide the surplus. There was no expense of promotion, which is very commendable.

The directors owned on December 31, 1921, \$23,000 par value, of the \$100,000 capital stock.

MANAGEMENT AND REPUTATION.—George R. Repetti, president, who was active in organizing this company, is said to be a real estate and insurance man of some prominence in Washington.

John C. Yost, first vice-president, is president of the East Washington Savings Bank, D. C.

James A. Donohoe, second vice-president, is president of the Donohoe Motor Company, D. C.

Wm. N. Payne, Jr., secretary, was for three years an employee of the Royal Insurance Company, Ltd., at the District of Columbia office, afterwards promoted in 1917 to manager of branch office of the company in East Washington, D. C., which position he held at the time of assuming his present position.

The other directors are men of prominent business connections in Washington.

AFFILIATIONS.—Eastern Union, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, automobile fire and theft, and plate glass breakage.

TERRITORY.—It is licensed only in the District of Columbia.

DIVIDEND.—A dividend of 3% was paid in 1921.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in January.

OFFICERS.—President, George R. Repetti; first vice-president, John C. Yost; second vice-president, James A. Donohoe; secretary, Wm. N. Payne, Jr.

DIRECTORS.—In addition to the officers there are the following:

Carry, Charles A., retired.
 Donohoe, Clarence F., secretary-treasurer John F. Donohoe & Sons, Inc., real estate firm.
 Flemer, Lewis, retired.
 Hartig, Louis, merchant.
 Herbert, Jos. A., Jr., real estate and insurance.
 Malone, W. P., physician.
 Marlow, Morriw E., manager Marlow Coal Co., D. C.
 Marlow, Walter H., Jr., attorney.
 McKenzie, Alex., board of assessors, D. C.
 Newson, Hubert, real estate and insurance.
 Otterback, Maurice, president Anacostia Bank.
 Steuart, Guy T., manager and president Steuart's Garage, D. C.
 Weller, Michael A., contractor.

INCOME, 1921.

	Fire.	Plate Glass.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$18,850 46	\$2,265 09	\$11,916 29	.....	.....	.....	.....	.....	\$33,037 84
Reinsurance	4,575 36	.....	.....	.....	.....	.....	.....	.....	4,575 36
Return premiums	2,535 93	272 00	930 21	.....	.....	.....	.....	.....	3,738 14
Net premiums	11,745 17	1,993 09	10,986 08	.....	.....	.....	.....	.....	24,724 34
Losses on prems writ'n	20.5	9.9	2.6	.....	.....	.....	.....	.....	.....
Borrowed money.....	.....	.....	\$5,000 00	.....	.....	.....	.....	.....	543 00
Interest, etc .....	.....	.....	6,474 76	.....	.....	.....	.....	.....	852 98
Commissions on outside insurance .....	.....	.....	4,260 57	.....	.....	.....	.....	.....	.....
Commissions on real estate loans.....	.....	.....	.....	.....	.....	.....	.....	.....	543 00
Profit on sale on bonds.....	.....	.....	.....	.....	.....	.....	.....	.....	852 98
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$41,855 59

DISBURSEMENTS, 1921.

	Fire.	Plate Glass.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.....	\$3,700 19	\$190 51	\$204 44	.....	.....	.....	.....	.....	\$4,263 14
Reinsurance.....	1,361 75	.....	.....	.....	.....	.....	.....	.....	1,361 75
Net am't. paid policyholders for losses...	2,407 44	190 51	204 44	.....	.....	.....	.....	.....	2,601 39

NATIONAL CAPITAL INSURANCE COMPANY OF THE D. OF C.—Continued.

DISBURSEMENTS, 1921.			
Dividends to stockholders.....	\$3,000 00	Interest on same	87 17
Underwriting expenses	14,772 39		
Borrowed money repaid.....	5,000 00	TOTAL DISBURSEMENTS	\$25,760 95

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 14.4%; underwriting expenses, 50.7%; underwriting profit, 14.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred 19.8%; expenses incurred, 83.9%; underwriting profit, 20.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$2,608,907; motor vehicle, \$253,819; net risks in force on business effective prior to Jan. 1, 1921, \$4,342,638; net premiums in force on business on and after Jan. 1, 1921, fire, \$14,281.10; motor vehicle, \$11,916.29; plate glass, \$2,265.09; net premiums in force on business effective prior to Jan. 1, 1921, \$39,891.63.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$17,504.45; gain from underwriting profit and loss items, \$4,260.51; total, \$21,854.96.

Losses incurred during 1921, \$3,501.39; underwriting expenses incurred during 1921, \$14,772.39; total, \$18,273.78.

Gain from underwriting during 1921, \$3,581.18.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$7,666.69; profit on investments during 1921, \$852.98; gain from investments during 1921, \$8,519.67.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting \$3,581.18; investments, \$8,519.67; total, \$1,210.85.

Losses from dividends, \$3,000.00.

Surplus, December 31, 1920, \$11,045.42; increase, \$10,100.85; surplus, December 31, 1921, \$21,146.27.

NATIONALE FIRE INSURANCE COMPANY,

Paris, France.

UNITED STATES BRANCH, 17 CUSTOM HOUSE STREET, PROVIDENCE, R. I.

ADMITTED ASSETS U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,133,086 00
Interest due and accrued thereon.....	14,623 37
Cash in banks and office.....	83,219 34
Agents' balances not over three months due.	229,486 14
Other admitted assets.....	200 00
Reinsurance due from other companies....	1,516 65

TOTAL ADMITTED ASSETS..... \$1,462,131 50

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$302,220.76;	
reinsurance, \$141,257.00; net unpaid	
claims	\$160,963 76
Unearned premiums.....	747,265 49
Commissions on uncollected premiums.....	71,980 63
Estimated taxes hereafter payable.....	20,000 00
Estimated amount for adjustment expenses	2,000 00

TOTAL LIABILITIES, except deposit capital	\$1,002,209 88
DEPOSIT CAPITAL	\$200,000.00
NET SURPLUS, U. S. Branch, including deposit capital.....	459,921 62

TOTAL \$1,462,131 50

GENERAL REVIEW.

HISTORY.—This company was established in 1820. Its authorized capital is 10,000,000 francs, of which 2,500,000 francs is paid in, and the balance is represented by stockholders' notes.

In 1904 this company began writing "surplus lines" in this country through its present United States managers. During 1910 it was regularly licensed to do business in this country. It also maintains a Canadian Department at Montreal.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet, which includes all its assets and liabilities, showed the following, as of December 31, 1920: Total assets, \$11,164,666; capital paid in, \$500,000; surplus, \$2,809,290. (An arbitrary rate of exchange has been used; see note, page vii).

MANAGEMENT AND REPUTATION.—This company is in excellent standing at its home and in this country. Its

United States managers are in excellent repute and are conservative underwriters. Besides this company they represent as United States managers, "L'Abeille," the "Phenix," and the "Union" fire insurance companies, of Paris, France. The same interests control and operate the Rhode Island Insurance Company, of Providence, R. I.

Its loss paying record is excellent under all conditions. Its expense of management is moderate, and its average loss ratio is normal. In 1919 its loss ratio was low and it made a gain from underwriting of \$56,047.16. In 1920 its loss and expense ratios were higher and it had an underwriting loss of \$90,669.39. In 1921 the loss ratio was high and there was an underwriting loss of \$94,640.85.

The company's investments are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Western Insurance Bureau, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

NATIONALE FIRE INSURANCE COMPANY—Continued.

UNITED STATES TRUSTEE.—Bankers Trust Company, New York City.

UNITED STATES MANAGERS.—Starkweather & Shepley, Inc., 17 Custom House street, Providence, R. I. President, Geo. L. Shepley; vice-president and manager agency department, Emil G. Pieper.

KINDS OF INSURANCE WRITTEN.—Fire insurance and lightning.

TERRITORY.—In the United States this company is licensed in Cal., Colo., Conn., D. C., Fla., Ga., Ida., Ill., Ind., Ia., Ky., La., Me., Md., Mass., Mich., Minn., Mo., Neb., N. H., N. J., N. Y., N. C., N. D., O., Okla., Ore., Pa., R. I., S. C., Tenn., Tex., Utah, Va., Wash., W. Va. and Wis. It also maintains a Canadian Department at Montreal, Canada.

INCOME, U. S. BRANCH, 1921.

Gross premiums, \$2,359,362.93; reinsurance, \$923,440.05; return premiums, \$526,813.47; net premiums.	\$909,309 41
Interest, etc.	53,921 10
TOTAL INCOME.	\$963,230 51

DISBURSEMENTS, U. S. BRANCH, 1921.

Gross amount paid for losses, \$765,346.60; reinsurance, \$145,819 47; salvage, \$10,214.71; net amount paid policyholders for losses	\$609,312 42
Underwriting expenses	376,955 67
Remitted to Home Office	2,225 00
Investment expenses	1,520 42
TOTAL DISBURSEMENTS.	\$990,013 51

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921	
Bonds and stocks owned	\$523,724 16
Interest due and accrued thereon	2,052 89
Cash in banks and office	70,831 40
Agents' balances not over three months due	73,859 16
Grain Insurance Association, Winnipeg deposit	1,000 00

TOTAL ADMITTED ASSETS. \$671,467 61

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921	
Net unpaid claims	\$31,296 00
Unearned premiums	356,398 82
Salaries, rents, etc.	450 00
Estimated taxes hereafter payable	31,562 48
Reinsurance premiums due	648 44
TOTAL LIABILITIES, except capital	\$420,355 74
NET SURPLUS, Canadian Branch	251,111 87
TOTAL.	671,467 61

INCOME, CANADIAN BRANCH, 1921.

Gross premiums, \$675,442.94; reinsurance, \$4,746.70; return premiums, \$82,903.44; net premiums	\$587,792 80
Interest, etc.	7,912 41
TOTAL INCOME	\$595,705 21

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 67.0%; losses incurred, 69.3%; underwriting expenses, 41.4%; underwriting loss, 10.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 70.6%; expenses incurred, 40.0%; underwriting loss, 10.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$85,408,130; net risks in force on business effective prior to Jan. 1, 1921, \$56,726,769; net premiums in force on business on and after Jan. 1, 1921, \$870,830.93; net premiums in force on business effective prior to Jan. 1, 1921, \$547,570.35.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921 \$892,263.68.

Losses incurred during 1921, \$630,282.17; underwriting expenses incurred during 1921, \$356,622.36; total, \$986,904.53.

Loss from underwriting during 1921, \$94,640.85.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$53,863.94; profit on investments during 1921, \$37,258.60; total, \$91,122.54.

Investment expenses incurred during 1921, \$1,520.42.

Gain from investments during 1921, \$89,602.12.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$89,602.12.

Losses: Underwriting, \$94,640.85; remitted to Home Office, \$2,225.00; total, \$96,865.85.

Surplus, December 31, 1920, \$467,185.35; decrease, \$7,263.73; surplus, December 31, 1921, \$459,921.62.

DISBURSEMENTS, CANADIAN BRANCH, 1921.

Gross amount paid for losses, \$341,503.64; reinsurance, \$541.26; salvage, \$490.34; net amount paid policyholders for losses	\$340,472 04
Underwriting expenses	142,874 95

TOTAL DISBURSEMENTS \$483,346 99

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 57.9%; losses incurred, 57.9%; underwriting expenses, 24.3%; underwriting profit, 17.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$47,323.655; net risks in force on business effective prior to Jan. 1, 1921, \$23,466.390; net premiums in force on business on and after Jan. 1, 1921, \$581,107.90; net premiums in force on business effective prior to Jan. 1, 1921, \$286,218.68.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$587,792.80.

Losses incurred during 1921, \$340,472.04; underwriting expenses incurred during 1921, \$142,874.95; total, \$483,346.99.

Gain from underwriting during 1921, \$104,445.81.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$7,912.41.

NATIONAL FIRE & MARINE INSURANCE COMPANY,

128 Broad St., Elizabeth, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$8,200 00
Interest due and accrued thereon	126 42
Bonds and stocks owned	505,500 00
Interest due and accrued thereon	3,085 77
Cash in banks and office	22,946 20
Agents' balances not over three months due.	—141,612 24
Due for reinsurance on paid losses.....	54,308 60
Due for refund on overpaid Income Tax..	2,337 88

TOTAL \$454,892 63

DEDUCT ASSETS not admitted..... 90,181 50

TOTAL ADMITTED ASSETS \$364,711 13

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$119,-	
057.69; reinsurance, \$114,597.27; net	
unpaid claims	\$4,400.42
Ocean marine, \$38,576.41; reinsurance,	
\$18,161.16; net unpaid claims	20,415 25
Total, \$157,634.10; reinsurance, \$132,758.-	
43; net unpaid claims.....	24,875 67
Interest due and accrued on borrowed	
money.	1,125 00
Salaries, rents, etc.	25 60
Estimated taxes hereafter payable	167 21
Contingent commissions, etc.....	462 35
Due for borrowed money	225,000 00

TOTAL LIABILITIES, except capital. \$251,655 83

CAPITAL PAID UP 100,000 00

NET SURPLUS 13,055 30

TOTAL. \$364,711 13

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New Jersey in August, 1865, with \$100,000 authorized capital, par value of stock \$50 per share. It began business November 1, 1865. In 1921 the stockholders contributed \$125,000 to the surplus.

On April 1, 1920, all of the outstanding marine and one-half of the fire business of this company was reinsured in the Globe & Rutgers Fire Insurance Company. As of December 31, 1920, the entire outstanding business of the company was reinsured in the Globe & Rutgers Fire Insurance Company. As of December 31, 1921, the entire outstanding business was again reinsured in the Globe & Rutgers Fire Insurance Company. The company will continue writing fire insurance only.

The responsibility of the Globe & Rutgers Fire Insurance Company is beyond question.

MANAGEMENT AND REPUTATION.—The company though small is under aggressive management and bears a good general reputation. Its directors held \$51,750, par value, of its capital stock on December 31, 1921.

It has been writing a very large volume of business in proportion to its rather limited net cash resources as has been pointed out in our reports for some time, being far in excess of conservative figures proportionate to its capital and surplus. Its writings have been heavy in recent years, especially in 1917 and 1918. A large portion of the business was marine, but the company no longer writes that class.

The company makes a specialty of writing high rated special hazards, and it also writes "surplus lines." On account of the reinsurance of its business loss and expense ratios are out of proportion.

Its investments are of good character. The security valuations shown in this statement are those fixed by the Convention of Insurance Commissioners. The mortgage loans are upon improved property in Elizabeth, N. J., valued at over twice the amount loaned.

The company's loss paying record is good.

KIND OF INSURANCE WRITTEN.—Fire insurance only.

TERRITORY.—It is licensed only in New Jersey, but writes "surplus lines" in other States.

DIVIDENDS.—In recent years it has paid dividends as follows: 1901 to 1905, inc., 6%; 1906 and 1907, 7%; 1908, 8%; 1909, 9%; 1910 to 1912, 10%; 1913, 8%; 1914, 6%; 1915, 10%; 1916, 14%; 1917, 12.5%; 1918, 15%; 1919, 5%.

OFFICERS.—President, Hilary R. Chambers; vice-president, John W. Whelan; secretary, H. C. Trowbridge.

DIRECTORS.—

Brown, P. K., retired, Elizabeth, N. J.

Chambers, A. D., retired, Orange, N. J.

Chambers, H. R., president of the company, New York, N. Y.

Chambers, H. R. Jr., insurance, New York, N. Y.

Chambers, J. F., Title Guaranty & Trust Co., New York, N. Y.

Coleman, C. C., Union Co. Trust Co., Elizabeth, N. J.

Crane, H. W., Elizabethtown Gas Co., Elizabeth, N. J.

Crane, M. M., Union Co. Trust Co., Elizabeth, N. J.

Frelinghuysen, J. S., insurance, New York, N. Y.

Glasby, F. F., retired, Elizabeth, N. J.

Jameson, E. C., president Globe & Rutgers Fire Ins. Co., New York, N. Y.

Kellner, W. H., retired, Newark, N. J.

Lewis, R. W., secretary Union Co. Trust Co., Springfield, N. J.

Parrot, R. T., lawyer, Elizabeth, N. J.

Spinning, J. F., retired, New York, N. Y.

Trowbridge, H. C., secretary of company, Elizabeth, N. J.

Voorhees, Foster M., lawyer, Elizabeth, N. J.

Whelan, J. W., Elizabethtown Water Co., vice-president of company, Elizabeth, N. J.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in January, April, July and October.

GENERAL AGENTS.—

Charles Bogert, Westwood, N. J.

David Gordon, Paterson, N. J.

L. Lazarus, Bayonne, N. Y.

E. A. Wilson Co., Atlantic City, N. J.

NATIONAL FIRE AND MARINE INSURANCE COMPANY—Continued.

Alfred Popik, Newark, N. J.

M. Robbins, Newark, N. J.

INCOME, 1921.

Fire: Gross premiums, \$447,989.18; reinsurance, \$209,868.09; return premiums, \$174,672.50; net premiums	\$64,448 59
Ocean marine: Gross premiums \$11,477.56; reinsurance, —\$16,074 59; return premiums, \$29,604.16; net premiums	—2,052 01
Totals, gross premiums, \$459,466 74; reinsurance, \$192,793.50; return premiums, \$204,276.66; net premiums	62,396 58
Interest, etc.	27,859 06
Contribution to surplus by stockholders...	125,000 00
Unknown agents' balance	3 00
Borrowed money	50,000 00
TOTAL INCOME	\$265,258 64

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$351,060.67; reinsurance, \$168,934.44; salvage, \$3,483.93; net amount paid policyholders for losses	\$178,642 30
Ocean marine: Gross amount paid for losses, \$168,716.98; reinsurance, \$47,014.64; salvage, \$9,987.62; net amount paid policyholders for losses	111,714 72

Total, gross amount paid for losses, \$519,777.65; reinsurance, \$215,949.08; salvage, \$13,471.55; net amount paid policyholders for losses	290,357 02
Underwriting expenses.	—14,578 60
Interest on borrowed money	10,951 65

TOTAL DISBURSEMENTS \$286,730 06

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$62,396.58; over paid premium, \$3.00; total, \$62,399.58.

Losses incurred during 1921, \$199,285.35; underwriting expenses incurred during 1921, —\$17,590.86; total, \$181,694.49.

Loss from underwriting during 1921, \$119,294.91.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$16,818.48.

Loss on investments during 1921, \$25,950.50.

Loss from investments during 1921, \$9,132.02.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Contributions to surplus, \$125,000.00.

Losses: Underwriting, \$119,294.91; investments, \$9,132.02; total, \$128,426.93.

Surplus, December 31, 1920, \$16,482.23; decrease, \$3,426.93; surplus, December 31, 1921, \$13,055.30.

NATIONAL FIRE INSURANCE COMPANY.

95 Pearl Street, Hartford, Conn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$635,000 00	Cash in banks and office	3,599,785 26
Mortgage loans on real estate	2,253,225 00	Agents' balances not over three months due.	2,740,336 02
Interest due and accrued thereon	39,730 26	Bills receivable taken for fire risks	482,113 52
Bonds and stocks owned	18,059,956 49	Due from other insurance companies	205,119 39
Interest due and accrued thereon	209,154 46	TOTAL ADMITTED ASSETS	\$28,224,420 40

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$2,335,815 80	\$615,154 10	\$509,900 61	.....	\$38,967 50	\$70 00	\$824 68	\$4,137 45	\$3,552,370 14
Reinsurance	859,786 46	354,634 06	.....	.....	9,377 00	.....	504 02	140 91	1,224,442 45
Net unpaid claims	1,626,029 34	260,520 04	509,900 61	.....	27,590 50	70 00	320 66	3,996 54	2,328,427 69
Unearned premiums: fire, \$13,827,978.19; other than fire, \$2,023,808.92; total	\$15,851,787 31								
Salaries, rents, etc.	50,000 00								
Estimated taxes hereafter payable	600,000 00								
Contingent commissions, etc.	40,000 00								
Special reserve fund covering all contingent liabilities	500,000 00								
Funds held under reinsurance treaties ...	9,724 21								
TOTAL LIABILITIES, except capital	\$19,379,939 21								
CAPITAL PAID UP	2,000,000 00								
NET SURPLUS	6,844,481 19								
TOTAL	\$28,224,420 40								

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Connecticut, June 4, 1869, with \$500,000 authorized capital, par value of shares \$100 each. It began business December 1, 1871, with its capital fully paid in.

In 1878 its capital was increased to \$600,000 by a stock dividend. In 1881, \$400,000 capital was paid in at par, and in 1912 \$1,000,000 capital and \$1,250,000 surplus were paid in, making the total paid-in capital \$2,000,000.

The company maintains a separate department, issuing

policies entitled "Colonial Fire Underwriters," writing independent lines in all the States in which the company is operating. It also issues policies under the title "Columbia Fire Underwriters," on business in the States of Colorado, Iowa, Kansas, Minnesota, Montana, Nebraska, North Dakota, Oklahoma, South Dakota, and Wyoming.

This company indirectly controls the Mechanics and Traders' Insurance Company of New Orleans, and acts as its general agent for a portion of the United States.

In January, 1917, it commenced writing ocean marine

NATIONAL FIRE INSURANCE COMPANY — *Continued.*

insurance, but writes only a small volume of this class.

MANAGEMENT AND REPUTATION.—The company is very successful and well managed, and substantial dividends have been paid to stockholders. The business has grown rapidly in recent years, and in spite of the corresponding increase of unearned premium liability, the company's underwriting, taken on the whole, shows a large profit.

The company is backed by substantial interests, and its directorate includes prominent business men and financiers. The control of the company is not closely held. The directors owned at the end of 1921 \$112,900. par value, of the company's \$2,000,000 capital stock.

The company has set up a special reserve fund of \$500,000, to cover all contingent liabilities which is not included in the surplus, but deducted as a liability.

It writes a full volume of business, but it has an exceptionally large income in certain Western States in which its liability is widely distributed, and we understand that its conflagration liability is closely observed. Its average expenses of operation are moderate and its loss ratio has been low.

It made a large underwriting profit in 1919 and added \$1,382,336.24 to surplus, and an underwriting profit was made in 1920 with an addition of \$260,727.59 to surplus. In 1921 it had a comparatively small underwriting loss, but made a substantial gain in surplus from the investment account.

Its general loss paying reputation is excellent.

Its investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The largest item of real estate is the company's Home Office at 95 Pearl street, a well-located, modern brick building, and an addition, carried at \$445,000. The next largest item is an office building at 119 Pearl street, Hartford, Conn., carried at \$90,000. The other items are located in Hartford, and all are carried at the market value.

The mortgages are principally loans upon western city improved and farm property, the largest amounts being in the States of Iowa, Kansas, Nebraska, and Missouri, valued at more than three times the amount loaned.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.—Fire, ocean marine,

war risk, hail, motor vehicle, tourists' baggage, sprinkler leakage, explosion and tornado insurance.

TERRITORY.—It is licensed in all the States and Territories except Guam and Philippines. It also operates throughout Canada, Central America and West Indian Republics.

DIVIDENDS.—In recent years it has paid dividends as follows: 1900 to 1905, inc., 12%; 1906, 7%; 1907, 11%; 1908, 12%; 1909, 13%; 1910 to 1921, inc., 20%.

OFFICERS.—President, H. A. Smith; vice-president, F. D. Layton; secretary, S. T. Maxwell; assistant secretaries, C. B. Roulet, G. F. Cowee and R. M. Anderson; treasurer, F. B. Seymour.

DIRECTORS.—

Barbour, Lucius A., banker.

Buck, J. H., attorney at law.

Burt, George H., president State Bank & Trust Co.

Cheney, Charles, silk manufacturer.

Holcomb, M. H., ex-Governor of Connecticut.

James, Fred S., insurance.

Judd, E. Y., wool.

Layton, F. D., vice-president of company.

Maxwell, Francis T., woolen manufacturer.

Small, Frederick F., wholesale drugs.

Smith, H. A., president.

Woolley, A. G., retired capitalist.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in February.

DEPARTMENTS.—

Maritime Department, Douglas, Rogers Co., Ltd., Amherst, N. S.

Ontario Department, Smith, MacKenzie, Hall and Hunter, Toronto, Ont.

Western Department, George H. Bell, manager; assistant managers, D. H. Dresser, L. R. Hanawalt and R. D. Saford, Chicago, Ill.

Pacific Department, Willard O. Wayman, general agents, Frank E. Stone and Maxwell H. Thomson, assistant general agents, San Francisco, Cal.

West Virginia, Alfred Paull & Son, Wheeling, W. Va.

Gulf Department, Emery & Norton, New Orleans, La.

Southwestern Department (Colonial), Trezevant & Cochran, Dallas, Texas.

Southern Department (Colonial), Seibels, Bruce & Co., managers, Columbia, S. C.

Florida, H. C. Hare & Co., Jacksonville.

Ocean Marine Department, Platt Fuller & Co., New York City.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo, etc.	Totals.
Gross premiums.....	\$20,906,665 38	\$315,516 40	\$3,218,213 38	.....	\$1,180,452 49	\$454,371 76	\$3,796 86	\$95,124 31	\$26,172,140 58
Reinsurance	5,694,882 58	177,337 90	28,709 70	.....	84,161 22	98,180 83	1,754 92	45,946 60	6,130,973 75
Return premiums....	3,538,935 70	53,940 66	657,157 97	.....	183,542 56	2,484 28	1,339 72	25,975 37	4,463,378 26
Net premiums.....	11,672,847 10	84,237 84	2,530,345 71	.....	912,748 71	353,706 65	702 22	23,202 34	15,577,790 57
Losses to prms. writ'n	52.9	261.7	60.1	.....	32.7	34.5	243.0	18.7	.....
Interest, etc. ....	.....	.....	.....	.....	.....	.....	.....	.....	.....
					\$1,011,777 61				\$16,589,568 18

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo, etc.	Totals.
Gross amount paid for losses.....	\$10,078,094 50	\$568,225 01	\$1,580,067 86	.....	\$330,279 26	\$165,300 00	\$6,648 29	\$5,883 47	\$12,733,908 39
Reinsurance	3,812,140 32	318,795 51	5,009 27	.....	31,196 20	43,069 08	4,942 42	1,022 91	4,216,175 71
Salvage	90,451 01	28,925 18	53,891 05	.....	.....	.....	.....	.....	173,267 24
Net amt. paid policy-holders for losses..	6,175,503 17	220,504 32	1,521,167 54	.....	299,083 06	122,230 92	1,705 87	4,360 56	8,344,553 44
Underwriting expenses, .....	.....	.....	\$6,900,579 76	.....	.....	.....	.....	.....	.....
Dividends to stockholders .....	.....	.....	400,000 00	.....	.....	.....	.....	.....	.....
					Other disbursements				25,689 42
									\$15,670,824 62

NATIONAL FIRE INSURANCE COMPANY — *Continued.*

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 56.4%; underwriting expenses, 44.2%; underwriting loss, 2.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.2%; expenses incurred, 44.3%; underwriting loss, 2.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$1,126,168,040; ocean marine, \$2,790,083; motor vehicle, \$185,610,035; tornado, etc., \$172,745,455; hail, \$293,800; sprinkler leakage, \$3,598,199; riot, etc., \$12,120,250; net risks in force on business effective prior to January 1, 1921, \$1,552,481,836; net premiums in force on business on and after January 1, 1921, fire, \$11,466,496.29; ocean marine, \$23,607.33; motor vehicle, \$2,339,791.95; tornado, etc., \$985,114.48; hail, \$2,891.17; sprinkler leakage, \$1,206.90; riot, etc., \$27,075.93; net premiums in force on business effective prior to January 1, 1921, \$15,881,566.59.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$15,371,518.11; loss from underwriting profit and loss items, \$108,216.58; total, \$15,263,301.53.

Losses incurred during 1921, \$8,793,477.47; underwriting expenses incurred during 1921, \$6,820,579.76; total, \$15,614,057.23.

Loss from underwriting during 1921, \$350,755.70.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$1,110,988.46; profit on investments during 1921, \$633,353.15; total, \$1,744,341.61.

Loss on investments during 1921, \$417,564.38; investment expenses incurred during 1921, \$49,846.16; total, \$467,410.54.

Gain from investments during 1921, \$1,276,931.07.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$1,276,931.07.

Losses: Underwriting, \$350,755.70; dividends, \$400,000; total, \$750,755.70.

Surplus, December 31, 1920, \$6,318,305.82; increase, \$526,175.37; surplus, December 31, 1921, \$6,844,481.19.

NATIONAL INSURANCE COMPANY,

Copenhagen, Denmark.

UNITED STATES BRANCH, 80 MAIDEN LANE, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$2,320,156 50
Interest due and accrued thereon.....	18,238 20
Cash in banks and office.....	117,201 20
Agents' balances not over three months due	93,799 19
Reinsurance claims recoverable.....	4 43

TOTAL ADMITTED ASSETS..... \$2,549,399 52

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, net unpaid	
claims.....	\$582,583 38
Ocean marine, net unpaid claims.....	306,649 00
TOTAL	\$889,232 38
Unearned premiums.....	814,756 45
Contingent commissions, etc.....	10,000 00
Salaries, rents, etc.....	15,000 00
Estimated taxes hereafter payable.....	20,000 00

TOTAL LIABILITIES, except deposit capital	\$1,748,988 83
DEPOSIT CAPITAL.....	400,000 00
NET SURPLUS, U. S. BRANCH, including deposit capital.....	800,410 69

TOTAL \$2,549,399 52

GENERAL REVIEW.

HISTORY.—This company was organized in 1905 with a subscribed capital of kr. 1,000,000, of which kr. 100,000 was paid in. On December 31, 1917, the subscribed capital was kr. 6,000,000 and the paid-in capital kr. 1,500,000.

Since beginning business the company has paid dividends ranging from 6% to 20% per annum, the latter being the rate in 1917.

On July 12, 1917, this company entered the United States and was licensed by the Insurance Department of New York to transact marine and fire insurance. It writes both direct and reinsurance business in the marine branch, but reinsurance only in the fire branch.

In this report the statements of the fire and marine branches have been combined.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet as of December 31, 1920, which in-

cluded all its assets and liabilities, showed: Total assets, \$14,830,864; surplus to policyholders, \$999,353; capital paid in, \$400,000. (An arbitrary rate of exchange has been used; see note page vii).

MANAGEMENT AND REPUTATION.—The company bears a good reputation and has made steady progress.

The U. S. manager is Sumner Ballard, who also acts in the same capacity for the Skandinavia Insurance Co., of Copenhagen, Denmark, the New India Assurance Company of Bombay, India, and the Metropolitan National Insurance Company of Havana, Cuba. Mr. Ballard is president of the International Insurance Co., of New York.

The United States manager for the marine branch is Walter D. Despard, who also is president of the Union Hispano Americana Insurance Company, of New York.

The company writes a full volume of business compared to its net United States resources. It has had a low expense ratio and a normal loss ratio, but has shown an

NATIONAL INSURANCE COMPANY—*Continued*

underwriting loss in each year except one, principally on account of a rapidly growing unearned premium reserve.

The bonds owned are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

It operates at a low expense ratio, and rapidly built up a large business at its United States Branch. The volume at the end of 1920 was large compared to the net resources of its United States Branch, but in 1921 the volume was greatly reduced. The ratios of losses and expenses to premiums written are out of proportion on account of the great reduction in premium volume, but there was a slight underwriting gain.

UNITED STATES MANAGER.—Sumner Ballard, 80 Maiden

Lane, New York, for fire branch; Walter D. Despard, 31 South William street, for marine branch.

UNITED STATES TRUSTEES.—Daniel Schnakenberg, president Hagedorn & Co., insurance, New York; John E. Gardin, vice-president National City Bank of New York, and Henry Schaefer.

KINDS OF INSURANCE WRITTEN.—At its home the company writes fire, marine, liability automobile, and accident and health insurance. In the United States it writes marine, both direct and reinsurance, and fire, automobile, explosion and tornado reinsurance.

TERRITORY.—The company is licensed in Ark., Colo., Del., Ill., Iowa, La., Mass, Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas, Utah and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Earth-quake.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$2,605,870 08	\$64,286 34	\$38,361 38	.....	\$46,875 97	\$37 50	\$1,065 34	\$13,912 77	\$2,770,009 38
Reinsurance	541,987 77	632 54	.....	.....	.....	.....	.....	.....	542,620 31
Return premiums.....	801,184 84	53,453 47	8,229 66	.....	13,667 02	12 50	182 51	4,619 35	881,349 35
Net premiums.....	1,262,497 47	10,200 33	30,131 72	.....	33,008 95	25 00	882 83	9,293 42	1,346,039 72
Losses to prms. writ'n	115.6	4,103.8	17.2	.....	45.5	.....	.....	1.7	.....
Interest etc.....	.....	.....	\$136,111 41	.....	.....	.....	.....	.....	17,756 45
Received from home office.....	.....	.....	160,000 00	.....	.....	.....	.....	.....	TOTAL INCOME..... \$1,659,907 58

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,480,800 43	\$434,256 61	\$5,197 14	.....	\$15,017 60	.....	.....	\$155 17	\$1,935,426 85
Reinsurance .....	.....	117 29	.....	.....	.....	.....	.....	.....	117 29
Salvage	21,065 23	15,553 92	.....	.....	.....	.....	.....	.....	36,649 15
Net amt. paid policy-holders for losses..	1,459,705 20	418,585 40	5,197 14	.....	15,017 60	.....	.....	155 17	1,898,660 51
Underwriting expenses.....	.....	.....	\$480,674 26	.....	.....	.....	.....	.....	5,200 00
Remitted to home office.....	.....	.....	214,176 30	.....	.....	.....	.....	.....	.....
Other disbursements.....	.....	.....	3,184 40	.....	.....	.....	.....	.....	TOTAL DISBURSEMENTS..... \$2,601,895 47

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 132.9%; underwriting expenses, 35.7%; underwriting profit, 0.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 78.5%; expenses incurred, 21.5%; underwriting profit, 0.07%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,279,738.24; gain from underwriting profit and loss items, \$1,477.66; total, \$2,281,215.90.

Losses incurred during 1921, \$1,788,968.76; underwriting expenses incurred during 1921, \$490,674.26; total, \$2,279,643.02.

Gain from underwriting during 1921, \$1,572.88.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$122,470.22.

Profit on investments during 1921, \$173,023.35; total, \$295,493.57.

Loss on investments during 1921, \$5,200; investment expenses incurred during 1921, \$3,184.40; total \$8,384.40.

Gain from investments during 1921, \$287,109.17.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$1,572.88; investments, \$287,109.17; remitted from home office, \$160,000.00; total, \$448,682.05.

Losses: Other sources, \$1,468.61; overpaid Federal Income Tax to be refunded, \$23,078.36; remitted to home office, \$214,176.30; total \$238,723.27.

Surplus, December, 31, 1920, \$590,451.91; increase, \$209,958.78; surplus, December 31, 1921, \$800,410.69

NATIONAL LIBERTY INSURANCE COMPANY OF AMERICA,

709 Sixth Avenue, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$1,331,100 00	Cash in banks and office	1,161,958 61
Interest due and accrued thereon.....	32,327 75	Agents' balances not over three months due	1,344,777 10
Bonds and Stocks owned, market value....	8,115,671 00	Reinsurance on losses paid.....	111,989 00
Interest due and accrued thereon.....	60,254 80	TOTAL ADMITTED ASSETS	\$12,158,078 26

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Aircraft.	Sprinkler Leakage.	Tourist Baggage.	Totals.
Total	\$1,347,469 63	\$201,890 00	\$100,506 77	\$27,595 00	\$8,459 09	\$18,700 00	\$3,474 75	\$605 00	\$1,708,760 24
Reinsurance	581,170 16	37,822 00	7,723 97	3,710 00	4,519 00	14,960 00	280 60	.....	650,185 73
Net unpaid claims...	766,299 47	164,068 00	92,842 80	23,885 00	3,940 09	3,740 00	3,194 15	605 00	1,058,574 51

NATIONAL LIBERTY INSURANCE COMPANY—Continued.

Unearned Premiums:	\$6,553,104 57	Annuities	185,685 00
Salaries, rents, etc.....	15,012 17	TOTAL LIABILITIES, except capital. \$8,137,412 94	
Estimated taxes hereafter payable.....	225,000 00	CAPITAL PAID UP.....	1,000,000 00
Contingent commissions, etc.....	25,036 69	NET SURPLUS	3,020,665 32
Estimated cost of investigation and adjustment of losses.....	75,000 00	TOTAL ..	\$12,158,078 26

GENERAL REVIEW.

HISTORY.—This company was formerly the Germania Fire Insurance Company, but on March 1, 1918, the present title was adopted.

It began business March 2, 1859, with \$200,000 paid in. In 1865 the capital was increased to \$500,000, and in 1880 to \$1,000,000. The par value of the stock is \$50 per share.

It issued policies in accordance with the special reserve fund and guaranty surplus law of New York, and has on deposit with the Insurance Department of New York \$500,000 "special reserve fund," and maintains a "guaranty surplus fund" of the same amount. It ceased issuing these policies in October, 1919, and when all policies with this provision expire the fund will be withdrawn.

Policies issued under the title "Washington Underwriters Department" are guaranteed by this company.

MANAGEMENT AND REPUTATION.—This company is conservatively and well managed, and its business has been profitable.

It is backed by substantial interests. The control of the company is not closely held. The directors owned at the end of 1921 \$105,300, par value, of the company's \$1,000,000 capital stock.

The company is in excellent repute concerning its general treatment of loss claims. The volume of business written is moderate. Its expense ratio has been above the average for a company of its size, but its average loss ratio is low. In 1921 the expense ratio was high, and the loss ratio above normal.

Its investments are excellent. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

In 1920 the company sold its Home Office building at a profit of \$238,300 over the amount at which it had been carried on their books. The property was sold for \$950,000, and the company holds a purchase money mortgage against it in the amount of \$650,000.

The marine department of the company is in charge of Carpenter and Baker, 3 South William Street, New York.

The mortgage loans are all upon first class New York property worth nearly twice the amount loaned. The securities owned are high class, and are carried in the statement at market values.

AFFILIATIONS.—Western Insurance Bureau, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, war risk, automobile, tourists' baggage, sprinkler leakage, explosion, and tornado insurance.

DIVIDENDS.—In recent years it has paid dividends as follows: 1902 and 1903, 16%; 1904 and 1905, 20%; 1906, 15%; 1907 and 1908, 12%; 1909, 15%; 1910, 18%; 1911-1915, inc., 20%; 1916, 22.5%; 1917, 23.5%; 1918 and 1919, 20%; 1920 and 1921, 22.5%.

TERRITORY.—It is licensed in all the States and Territories except Alaska, Guam, Miss., Nevada, the Phillipines, Porto Rico and the Virgin Islands.

OFFICERS.—M. J. Averbek, chairman of the board; Charles H. Coates, president; L. Pfingstag, vice-president and secretary; Wm. H. Frank, F. L. Brokaw and W. G. Armstrong, secretaries; George Harrington and Charles H. Uhle, assistant secretaries; Benjamin B. Avery general counsel.

DIRECTORS.—O. W. Uhl, Frank Presbrey, Chester A. Brauman, I. W. Cokefair, Albert B. Ashforth, R. Pagenstecher, George C. Haigh, M. J. Averbek, Benjamin B. Avery, Frank H. Jones, H. G. Eilshemius, Charles H. Coates, Edmond E. Robert, F. J. H. Ludwig, Ralph A. Sturges.

STOCKHOLDERS' ANNUAL MEETING.—Last Tuesday in December.

DEPARTMENTS.—Eastern Dept: William G. Armstrong, 709 Sixth Ave., New York City. Western Dept.: Herbert A. Clark, 207 North Michigan Blvd., Chicago, Ill. Southern Dept: George Harrington, 709 Sixth Ave., New York City.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Aircraft.	Sprinkler Leakage.	Other Lines.	Totals.
Gross premiums.....	\$9,565,329 52	\$326,032 55	\$767,582 17	\$100,799 79	\$161,520 37	\$9,499 68	\$169,663 41	\$17,279 28	\$11,118,056 77
Reinsurance	2,413,835 43	111,887 20	119,229 21	54,408 52	30,326 97	5,439 35	22,499 40	4,364 54	2,761,111 82
Return premiums....	1,750,701 05	52,195 91	293,617 83	1,734 72	17,069 69	13,924 04	112,337 76	6,990 00	2,248,601 00
Net premiums.....	5,400,793 04	162,050 44	354,335 13	44,696 55	134,093 71	1,015 59	34,826 25	5,924 74	6,108,344 45
Losses to prms. writ'n	49.9	85.3	121.7	7.0	13.6	1254.6	9.0	55.2	
Interest, etc.			\$521,222 36						
Stock dividend from United Trust Co.			20,000 00						
Gross profits on sale or maturity of Ledger Assets			56,456 01						
Gross increase by adjustment in book value of Ledger assets									1,126,780 49
TOTAL INCOME									\$7,832,803 31

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Aircraft.	Sprinkler Leakage.	Other Lines.	Totals.
Gross amount paid for losses.....	\$4,504,785 22	\$277,986 49	\$485,491 49	\$30,644 18	\$25,089 18	\$11,706 46	\$8,685 25	\$3,279 06	\$5,386,867 33
Reinsurance	1,754,056 35	104,400 03	26,653 35	36,496 19	6,869 18	28,884 66	5,262 04	4 87	2,022,627 57
Salvage	56,971 74	467 35	27,485 62		2 81	75 00	468 18		85,470 70
Net amt. paid policyholders for losses..	2,693,757 13	113,119 11	431,352 52	3,147 99	18,217 19	12,746 80	3,154 13	3,274 19	3,278,769 06

NATIONAL LIBERTY INSURANCE COMPANY—Continued.

Underwriting expenses.....	\$3,121,233 25
Dividends to Stockholders	225,000 00
Investment expenses	11,342 25
Agent balances charged off	329 95
Gross loss on sale of ledger assets.....	22,626 00
Gross decrease by adjustment in book value of ledger assets.....	183,925 89
TOTAL DISBURSEMENTS	\$6,843,226 40

RATIOS TO PREMIUMS WRITTEN.— Losses incurred; 60.0%; underwriting expenses, 51.1%; underwriting loss, 15.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 59.3%; expenses incurred, 54.9%; underwriting loss, 14.8%.

MISCELLANEOUS.— Net risks in force on business effective on and after Jan. 1, 1921, fire, \$567,938,080; ocean marine, \$10,095,241; motor vehicle, \$20,241,150; inland nav. and trans., \$4,769,776; tornado, etc., \$32,593,984; sprinkler leakage, \$9,425,030; riot, etc., \$2,395,911; tourist baggage, \$145,150; parcel post, \$208,000; net risks in force on business effective prior to Jan. 1, 1921, \$679,919,020; net premiums in force on business on and after Jan. 1, 1921, fire, \$5,688,899.86; ocean marine, \$45,346.51; motor vehicle, \$345,595.50; inland nav. and trans., \$40,222.03; tornado,

etc., \$138,284.68; sprinkler leakage, \$53,439.64; riot, etc., \$4,816.70; parcel post \$2,080.00; tourist baggage, \$1,864.16; net premiums in force on business effective prior to Jan. 1, 1921, \$6,245,990.18.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$6,180,925.32. Loss from underwriting profit and loss items, \$38,676.54; total, \$6,142,248.78

Losses incurred during 1921, \$3,667,719.16; underwriting expenses incurred during 1921, \$3,391,967.11; total, \$7,059,686.27.

Loss from underwriting during 1921, \$917,437.49.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$523,034.56; Profit on investments during 1921, \$1,203,236.50; total, \$1,726,271.06.

Loss on investments during 1921, \$1,057,783.42; Investment expenses incurred during 1921, \$11,342 25; total, \$1,069,125.67; gain from investments during 1921, \$657,145.39.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$657,145.39.

Losses: underwriting, \$917,437.49; dividends, \$225,000.00; total, \$1,142,437.49.

Surplus, December 31, 1920, \$3,505,957.42; decrease, \$485,292.10; surplus, December 31, 1921, \$3,020,665.32.

NATIONAL RESERVE INSURANCE COMPANY,

Bank and Insurance Bldg., East Dubuque, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$318,100 00
Interest due and accrued thereon.....	4,897 71
Bonds and stocks owned.....	678,590 00
Interest accrued thereon.....	10,686 02
Cash in banks and office.....	74,434 79
Agents' balances not over three months due.	99,861 17

TOTAL ADMITTED ASSETS..... **\$1,186,569 69**

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, total, \$91,-	
575.56; reinsurance, \$7,376.25; net unpaid claims.....	\$84,199 31
Tornado, etc.: Total, \$187.50; net unpaid claims.....	187 50
Total, \$91,763.06; reinsurance, \$7,376.25; net unpaid claims.....	84,386 81
Unearned premiums.....	531,130 74
Salaries, rents, etc.....	5,000 00
Estimated taxes hereafter payable.....	5,000 00
Contingent commissions, etc.....	5,000 00
Estimated expenses of investigation and adjustment of losses.....	2,500 00

TOTAL LIABILITIES, except capital. \$633,017 55
CAPITAL PAID UP..... 300,000 00
NET SURPLUS..... 253,552 14

TOTAL \$1,186,569 69

GENERAL REVIEW

HISTORY.—This company was incorporated under the laws of Illinois and licensed by the same State May 29, 1919, and began business July 1, 1919, with an authorized, subscribed and paid-in capital of \$300,000 and a surplus of like amount. Shares, par value \$100, were sold at \$220, which provided \$660,000, the \$60,000 additional being the cost of promotion, or \$20 per share, which was less than 10% of the funds collected. It was organized by interests identified with the Dubuque Fire & Marine Insurance Company, Dubuque, Iowa, and is operated in connection with that company.

MANAGEMENT AND REPUTATION.—With the exception of vice-president, an inactive office in both companies, the officers are the same as those of the Dubuque Fire & Marine, which company has made good progress and is in excellent repute. As of December 31, 1921, the directors owned, at par value, \$93,500 of the \$300,000 capital stock.

The company has rapidly developed its business to a full volume. The reserve for unearned premiums increased greatly in 1920, and this with decline in the value of securities resulted in a decrease in surplus. In 1921 it slightly decreased its volume, but there was a considerable

NATIONAL RESERVE INSURANCE COMPANY—Continued.

increase in unearned premiums, which contributed largely to the underwriting loss.

Valuations placed upon securities are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Western Insurance Bureau, Rocky Mountain Fire Underwriters.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—Cal., Colo., Ill., Ind., Ia., Mich., N. J., N. Y., Ohio, Ore., Pa., Texas, Wash. and Wis.

OFFICERS.—President, N. J. Schrup; vice-president, Geo. W. Myers; secretary, S. F. Weiser; assistant secretary, S. W. Waring; treasurer, C. J. Schrup.

DIRECTORS.—Frudden, A. F., president Frudden Lumber Co., Dubuque, Ia.

Kransz, P. P., real estate and insurance, Chicago, Ill.

Meyers, Geo. W., president Dubuque National Bank and secretary and treasurer of the Myers-Cox Wholesale Tobacconists, Dubuque, Ia.

Newburger, J. M., insurance, Chicago, Ill.

Rathje, G. Arthur, secretary and treasurer Chicago City Bank, Chicago, Ill.

Schrup N. J., president Dubuque Fire & Marine Insurance Co., Dubuque, Ia.

Oullen, R. J., cashier State Bank, East Dubuque, Ill.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

GENERAL AGENTS.—California, Oregon and Washington, Pacific Coast Agency Co. Ltd., Texas, H. C. Burt.

INCOME, 1921.

Fire: Gross premiums, \$880,026.07; reinsurance, \$138,152.76; return premiums \$201,999.19; net premiums.....	\$539,874 12
Tornado, etc.: Gross premiums, \$5,973.78; reinsurance, \$35.93; return premiums, \$524.77; net premiums.....	5,413.08
Totals: Gross premiums, \$885,999.85; reinsurance, \$138,188.69; return premiums, \$202,523.96; net premiums.....	545,287 20
Interest, etc.....	57,111 38
TOTAL INCOME.....	\$602,398 58

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$268,453.06; reinsurance, \$35,267.25; salvage, \$2,443.82; net amount paid policyholders for losses.....	\$230,741 99
Tornado, etc.: Gross amount paid for losses, \$395.01; reinsurance, \$7.58; net amount paid policyholders for losses.....	387 43
Totals: Gross amount paid for losses, \$268,848.07; reinsurance, \$35,274.83; salvage, \$2,443.82; net amount paid policyholders for losses.....	231,129 42
Underwriting expenses.....	224,090 91
Loss on sale or maturity of bonds and stocks	28,228 75
TOTAL DISBURSEMENTS.....	\$483,458 08

RATIOS TO PREMIUMS WRITTEN.—Losses paid: fire, 42.7%; tornado, etc., 7.1%; losses incurred, 48.6%; underwriting expenses, 41.0%; underwriting loss, 12.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 62.5%; expenses incurred, 53.4%; underwriting loss, 16.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan 1, 1921, fire, \$49,257,667; tornado, etc., \$1,338,070; net risks in force on business effective prior to Jan. 1, 1921, \$29,935,053; net premiums in force on business on and after Jan. 1, 1921, fire, \$554,213; tornado, etc., \$5,205; net premiums in force on business effective prior to Jan. 1, 1921, \$341,503.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$423,567.11; loss from underwriting profit and loss items, \$1,444.14; total, \$422,122.97.

Losses incurred during 1921, \$265,150.65; underwriting expenses incurred during 1921, \$226,599.91; total, \$491,750.56.

Loss from underwriting during 1921, \$69,627.59.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$59,952.22; profit on investments during 1921, \$42,300.00; total, \$102,252.22.

Loss on investments during 1921, \$28,228.75.

Gain from investments during 1921, \$74,023.47.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$74,023.47.

Loss from underwriting, \$69,627.59.

Surplus, December 31, 1920, \$249,156.26; increase, \$4,395.88; surplus, December 31, 1921, \$253,552.14.

NATIONAL SECURITY FIRE INSURANCE COMPANY,

250 Omaha National Bank Bldg., Omaha, Neb.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$265 00	Municipal warrants	13,607 75
Bonds and stocks owned.....	382,125 59	Certificate of deposit.....	1,022 55
Interest due and accrued thereon.....	4,759 02	Other admitted assets.....	15 90
Cash in banks and office.....	78,912 27		
Agents' balances not over three months due	28,151 51		
Bills receivable	11,522 63		
TOTAL ADMITTED ASSETS	\$520,382 23		

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total.....	\$27,442 95		\$2,272 77		\$104 00				\$29,819 72
Reinsurance.....	16,647 34		681 61		9 38				17,948 33
Net unpaid claims....	10,795 61		1,561 16		94 62				12,471 39

NATIONAL SECURITY FIRE INSURANCE COMPANY—Continued.

Unearned premiums.	\$83,275 84	Deferred commissions due agents.	593 77
Salaries, rents, etc.	500 00	TOTAL LIABILITIES, except capital.	\$150,625 00
Estimated taxes hereafter payable.	4,000 00	CAPITAL PAID UP.	250,000 00
Funds held under reinsurance treaties.	49,065 59	NET SURPLUS	119,757 23
Credit balances due agents.	718 41	TOTAL	\$520,382 23

GENERAL REVIEW.

HISTORY.—This company was incorporated September 11, 1914, and began business on June 14, 1915, with \$500,000 authorized capital. At the end of 1915 \$248,875 capital and \$216,450.70 surplus had been paid in. Out of the latter amount \$42,617.50 was paid for commissions on stock sales. During 1916, \$1,125 was added to capital, making that item \$250,000, and \$1,125 premium was collected. In addition, \$1,257.42 surplus was paid in through stock subscription notes held at the end of 1915. The stock notes remaining unpaid on January 1, 1917, were \$39,076.50. During 1917, \$21,804.49, and in 1918, \$3,475, were paid into surplus on these stock notes.

The par value of its stock is \$100 per share and the stock was sold at \$200 per share. The amount available for organization expenses was 15%, which was specified in the application for stock.

In the latter part of 1921 interests identified with the Insurance Company of North America, Philadelphia secured a controlling interest in the stock of this company, and it will continue as a separate institution.

As of March 16, 1922, this company reinsured the outstanding risks of the Bankers Fire Insurance Company of Lincoln, Nebraska.

MANAGEMENT AND REPUTATION.—The management of the company is now under the control of the Insurance Company of North America, a large, successful company, which is in excellent repute.

The company's loss paying reputation is excellent.

The bonds owned are of good character and are carried at

par. The mortgage loans are upon Nebraska property valued at nearly three times the amount loaned.

AFFILIATIONS.—Western Union, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, hail, automobile and windstorm insurance.

TERRITORY.—It is licensed in Ark., Colo., Calif., Del., D. C., Ill., Idaho, Ind., Iowa, Kan., La., Md., Mass., Me., Mich., Minn., Mo., Mont., Neb., Nev., N. H., N. J., N. C., N. Y., Ore., Okla., Ohio, Pa., Texas, Tenn., Utah, Vt., Wash., Wis., W. Va. and Wyo.

DIVIDENDS.—In 1919 a dividend of 6% was paid.

OFFICERS.—President, A. J. Love; vice-presidents, C. R. Tuttle, John Kremer and P. K. Walsh; secretary, P. K. Walsh.

DIRECTORS.—Adair, W. R.; Belt, W. B. T.; Eberle, W. M.; Foster, W. S.; Gest, W. P.; Jenks, J. S.; Henry, Bayard; Johnson, N. B.; Kauffman, B. F.; Love, A. J.; Reed, A. L.; Robinson, C. N.; Rush, Benjamin; Tuttle, C. R.; Walsh, P. K..

STOCKHOLDERS ANNUAL MEETING.—Second Wednesday in January.

DEPARTMENTS.—Eastern Department, John Kremer manager, 232 Walnut Street, Philadelphia, Pa. New England Department, Charles E. Parker manager, 50 State Street, Hartford Conn. Southern Department, Robt. N. Hughes, manager, Trust Co. of Georgia Bldg., Atlanta, Ga. Pacific Coast Department, Fred S. James & Co., managers, 362 Pine Street, San Francisco, Cal. Western Department, C. R. Tuttle, general manager, 209 West Jackson Blvd., Chicago, Illinois.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$220,258 83		\$53,705 81		\$28,873 26				\$302,837 90
Reinsurance.	104,889 68		14,348 53		20,329 03				139,566 24
Return premiums	63,135 24		12,393 66		5,346 95				80,875 85
Net premiums	52,233 91		26,965 62		3,197 28				82,396 81
Losses to prems writ'n	133.0		96.8		147.9				
Deposit premiums on perpetual risks, com-missions received on re-insurance.			\$58,758 56		Interest, etc.,				29,049 52
Increase in liabilities during the year on account of reinsurance treaties.			49,065 59		Other income				4,917 12
					TOTAL INCOME				\$224,187 60

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.	\$123,305 73		\$33,984 49		\$5,714 20				\$163,004 42
Reinsurance.	53,121 80		6,944 49		983 16				61,049 45
Salvage.	688 12		936 00						1,624 12
Net am't. paid policy-holders for losses.	69,495 81		26,104 00		4,731 04				100,330 85
Underwriting expenses			\$80,112 20		Other disbursements				58,925 17
Deposit premiums returned, agents balances charged off			1,383 45		TOTAL DISBURSEMENTS				\$240,721 67

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 119.7%; underwriting expenses, 97.2%; underwriting loss, 19.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 61.8%; expenses incurred, 49.1%; underwriting loss, 10.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$5,249,195; motor vehicle, \$2,865,323; tornado etc., \$2,533,354; net risks in force on

business effective prior to Jan. 1, 1921, \$8,036,702; net premiums in force on business on and after Jan. 1, 1921, fire, \$57,440; motor vehicle, \$17,521; tornado, etc., \$11,300; net premiums in force on business effective prior to Jan. 1, 1921, \$77,749.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$159,467.74; gain from underwriting profit and loss items, \$1,253.42; total, \$160,721.16.

NATIONAL SECURITY FIRE INSURANCE COMPANY—*Continued.*

Losses incurred during 1921, \$98,652.31; underwriting expenses incurred during 1921, \$78,412.20; total, \$177,064.51.

Loss from underwriting during 1921, \$16,343.35.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$26,695.30; profit on investments during 1921, \$7,408.53; total, \$34,103.83.

Loss on investments during 1921, \$3,494.17; investment expenses incurred during 1921, \$42.35; total, \$3,536.52.

Gain from investments during 1921, \$30,567.31.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$30,567.31; charged off stock subscription, \$1,875.00; canceled div. check, \$75.00; total, \$32,517.31.

Loss from underwriting, \$16,343.35.

Surplus, December 31, 1920, \$103,583.27; increase, \$16,173.96; surplus, December 31, 1921, \$119,757.23.

NATIONAL UNION FIRE INSURANCE COMPANY,

Seventh Avenue and Smithfield Street, Pittsburgh, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$241,700 00	Agents' balances not over three months due.	678,129 61
Interest accrued thereon	3,884 69	Bills receivable	59,674 10
Bonds and stocks owned	5,979,546 60	Reinsurance due on paid losses	343,076 51
Interest due and accrued thereon	90,992 99	Other admitted assets	893 38
Cash in banks and office	596,735 99	TOTAL ADMITTED ASSETS	\$7,994,633 87

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$921,654 27	\$116,449 35	\$124,074 01	.....	\$11,164 50	\$6,324 80	.....	\$100 00	\$1,179,766 93
Reinsurance	364,688 58	36,726 40	9,440 33	.....	102 36	3,162 40	.....	.....	414,130 05
Net unpaid claims...	557,015 71	79,722 95	114,633 68	.....	11,062 14	3,162 40	.....	100 00	765,636 88
Unearned premiums.			\$4,662,298 42						5,000 00
Salaries, rents, etc.			5,000 00						
Estimated taxes hereafter payable			200,000 00						
Estimated expenses of investigation and adjustment of losses			15,000 00						
Contingent commissions, etc.									5,000 00
TOTAL LIABILITIES, except capital.									\$5,652,935 30
CAPITAL PAID UP									1,500,000 00
NET SURPLUS									841,698 57
TOTAL									\$7,994,633 87

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Pennsylvania February 14, 1901, and began business March 1, 1901, with \$200,000 paid-in capital, which was increased later in the year to \$500,000, and \$250,000 surplus was paid in. In 1902 additional capital in the amount of \$250,000, and surplus of \$125,000 were paid in. It reported a net loss of \$1,119,892.95 after the San Francisco conflagration, to meet which an assessment of 140%, \$1,050,000, was levied upon and paid in by the stockholders. In 1909 \$150,000 capital and \$75,000 surplus, and in 1911 \$100,000 capital and \$60,000 surplus were paid in.

At a special meeting of the stockholders held on April 9, 1920, the authorized capital was increased to \$2,000,000, the additional \$1,000,000 to be sold at a premium of \$500,000, to be credited to surplus. The board of directors was authorized by the stockholders to issue the increased capital in accordance with the company's program for future expansion, and during 1920, \$300,000 additional capital was paid in, and \$150,000 contributed to surplus. In 1921, \$200,000 was paid in to capital and \$100,000 to surplus.

The par value of the stock is \$100 per share.

Besides its own policies it issues and guarantees those issued under the title "Duquesne Department" and "Calumet Department."

During 1915 this company established a branch in London, England, to do a home and foreign fire reinsurance business. The manager of the London branch is A. Percy Mummery.

This company reinsured the outstanding risks of the Union Insurance Company, of Pittsburgh, Pa., as of December 31, 1921.

MANAGEMENT AND REPUTATION.—The company was organized and is controlled by men prominent in Pittsburgh business and financial circles. Its directors owned \$457,900, par value, of its capital stock on December 31, 1921.

The company bears a good reputation for its treatment of loss claimants.

The volume of business appears rather large in proportion to the company's present capital and surplus, but the liability is secured through a broad agency organization and is widely distributed. The increase of capital and surplus above referred to is intended to meet the requirements of this growing business.

The expense of management has been moderate, and the average loss ratio about normal. In 1921 the loss and expense ratios were somewhat above normal, and the company had a considerable underwriting loss.

Its investments are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are upon improved property in Pennsylvania and Utah valued at over three times the amount loaned.

AFFILIATIONS.—Western Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, British Columbia Fire Un-

NATIONAL UNION FIRE INSURANCE COMPANY — *Continued.*

Underwriters Association, Western Hail and Adjustment Association, Canadian Hail Underwriters, Pacific Coast Hail Conference, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.—Fire, marine, war risk, riot and civil commotion, hail, explosion, automobile, sprinkler leakage and tornado insurance. In Europe it writes fire reinsurance.

TERRITORY.—Licensed in all States and Territories except Guam, Miss., Nev., N. Dak., Philippines, Porto Rico, Vt. and Virgin Islands. It also operates in Canada.

DIVIDENDS.—The dividends paid in recent years are as follows: 1906 to 1908, inc. 4%; 1909, 4% on \$750,000 capital and 4% on \$900,000 capital; 1910, 9%; 1911, 9.5%; 1912, 1913 and 1914, 9%; 1915, 1½%; 1916, 9%; 1917, 1918 and 1919, 10%; 1920, 12%; 1921, 12%.

OFFICERS.—President, E. E. Cole; vice-president, A. W. Mellon; second vice-president and secretary, E. W. Hall; assistant secretary, W. F. Braun; treasurer, A. W. McEldowney; assistant treasurer, C. A. Tyler.

DIRECTORS.—

Brown, J. Stuart, president Wayne Iron Company.

Buhl, Jr., H., Boggs & Buhl.

Cole, E. E., president.

Craig, Geo. L., president of Greensboro Gas Company.

Dahlinger, Chas. W., attorney.

Haines, Jr., Jas. B., wholesale dry goods.

Hosack, George Z., treasurer Berger-Aiken Coal Company.

Jones, Jr., B. F., president Jones & Laughlin, Ltd.

Lockhart, Jas. H., director Union Trust Company.

McEldowney, H. C., president Union Trust Company.

Mellon, A. W., Washington, D. C.

Mellon, R. B., president Mellon National Bank.

Mellon, W. L., president Gulf Oil Corporation.

Oliver, David B., Oliver Iron & Steel Co.

Robinson, A. C., president Peoples Savings and Trust Company.

Sands, Louis C., vice-president Oil Well Supply Company.

Schiller, Wm. B., president National Tube Company.

Smith, Edwin W., Reed, Smith, Shaw & Beal, attorneys.

Woods, Edward A., manager Equitable Life Assurance Society.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

GENERAL AGENTS.—

Pacific Coast Department, John T. Beales, manager, San Francisco, Cal., for Wash., Alaska, Arizona, Hawaii, Ore. and Cal.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$7,257,748 31	\$195,483 48	\$924,890 55	.....	\$319,760 49	\$159,591 32	\$3,165 74	\$12,810 20	\$8,873,249 09
Reinsurance	2,068,737 13	5,047 36	67,227 19	.....	23,690 49	80,179 65	1,044 91	2,785 69	2,238,721 32
Return premiums.....	1,421,739 01	49,681 73	280,750 32	.....	69,541 52	3,960 70	823 45	3,630 65	1,830,147 88
Net premiums.....	\$3,777,272 17	140,754 39	576,702 54	.....	226,528 48	75,430 97	1,297 38	6,393 96	4,804,379 89
Losses to prims. writ'n	55.0	75.1	106.2	.....	57.0	76.0	24.5	22.7	.....
Interest, etc. ....	.....	.....	\$350,412 53	.....	.....	.....	.....	.....	.....
Borrowed money .....	.....	.....	200,000 00	.....	.....	.....	.....	.....	.....
Other income .....	.....	.....	6,531 33	.....	.....	.....	.....	.....	.....
Surplus paid in .....	.....	.....	.....	.....	.....	.....	.....	.....	100,000 00
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$5,461,323 75

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$3,641,540 64	\$205,203 93	\$685,968 22	.....	\$137,115 53	\$139,761 45	\$357 24	\$1,452 74	\$4,811,299 75
Reinsurance	1,544,266 75	\$1,201 15	57,454 15	.....	7,833 06	59,833 09	38 81	.....	1,750,617 08
Salvage	19,702 45	18,331 98	15,453 72	.....	140 76	22,592 08	.....	.....	76,220 99
Net amt. paid policyholders for losses..	2,077,581 44	105,670 80	612,960 35	.....	129,141 69	57,336 28	318 43	1,452 74	2,984,461 73
Underwriting expenses.....	.....	.....	\$2,245,747 72	.....	.....	.....	.....	.....	.....
Dividends to stockholders .....	.....	.....	156,000 00	.....	.....	.....	.....	.....	.....
Borrowed money .....	.....	.....	200,000 00	.....	.....	.....	.....	.....	.....
Other disbursements .....	.....	.....	.....	.....	.....	.....	.....	.....	24,826 18
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$5,611,035 63

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 63.6%; underwriting expenses, 46.7%; underwriting loss, 8.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 61.1%; expenses incurred, 45.1%; underwriting loss, 8.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$368,835,166; ocean marine, \$4,201,720; motor vehicle, \$18,485,870; tornado, etc., \$38,316,396; sprinkler leakage, \$292,769; riot, etc., \$2,478,875; net risks in force on business effective prior to January 1, 1921, \$393,724,871; net premiums in force on business on and after January 1, 1921, fire, \$3,830,270; ocean marine, \$93,343; motor vehicle, \$536,200; tornado, etc., \$194,863; sprinkler leakage, \$1,407; riot, etc., \$6,106; net premiums in force on business effective prior to January 1, 1921, \$4,329,733.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$5,002,689.28; loss from underwriting profit and loss items, \$93,969.25; total, \$4,908,720.03.

Losses incurred during 1921, \$3,057,112.32; underwriting expenses incurred during 1921, \$2,255,747.72; total, \$5,312,860.04.

Loss from underwriting during 1921, \$404,140.01.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$356,239.56; profit on investments during 1921, \$151,071.03; total, \$507,310.59.

Loss on investments during 1921, \$12,193; investment expenses incurred during 1921, \$7,894.66; total, \$20,087.66.

Gain from investments during 1921, \$487,222.93.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$487,222.93; surplus paid in, \$100,000; decrease in special reserve, \$10,000; total, \$597,222.93.

Losses: Underwriting, \$404,140.01; dividends, \$156,000; total, \$560,140.01.

Surplus, December 31, 1920, \$804,615.65; increase, \$37,082.92; surplus, December 31, 1921, \$841,698.57.

NATIONAL UNION FIRE INSURANCE COMPANY — *Continued.*

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921	
Bonds and stocks owned.....	\$308,713 80
Interest due and accrued thereon.....	3,262 92
Cash in banks and office.....	38,687 13
Agents' balances not over three months due	35,080 81

TOTAL ADMITTED ASSETS..... \$385,744 66

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921	
Net unpaid claims: Fire, \$46,509.46; motor vehicle, \$1,125.00; tornado, \$135.00; total,	\$47,769 46
Unearned premiums: Fire, \$136,243.27; other than fire, \$3,815.18; total	140,058 45
Estimated taxes hereafter payable.....	7,500 00
TOTAL LIABILITIES, except capital..	\$195,327 91
NET SURPLUS, Canadian Branch.....	190,416 75
TOTAL	\$385,744 66

INCOME, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$362,551 60		\$3,729 03		\$3,321 31	\$51,464 73			\$411,066 67
Reinsurance.	16,498 28					953 25			17,451 53
Return premiums	72,426 25		696 39		337 16	492 40			73,952 20
Net premiums	263,657 07		3,032 64		2,984 15	50,019 08			319,692 94
Losses to prms. writ'n	75.8		40.9		39.7	77.2			
Interest, etc.			\$25,500 61						
Other income.....			2 87						
TOTAL INCOME.....									\$345,196 42

DISBURSEMENTS, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.	\$208,534 70		\$1,240 40		\$1,184 65	\$38,846 16			\$249,805 91
Reinsurance.	7,056 92					226 80			7,283 72
Salvage.	1,482 31								1,482 31
Net am't. paid policy-holders for losses...	199,995 47		1,240 40		1,184 65	38,619 36			241,039 88
Underwriting expenses.....			\$125,327 72						
TOTAL DISBURSEMENTS.....									\$366,367 60

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 75.3%; underwriting expenses, 39.2%; underwriting loss, 8.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 74.9%; expenses incurred, 33.5%; underwriting loss, 8.4%.

MISCELLANEOUS.—Net risks in force at ending of 1921, fire, \$26,544,432; net premiums in force at ending of 1921, fire, \$334,621.33; motor vehicle, \$2,937.56; tornado, etc., \$4,932.90.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$321,927.52.

Losses incurred during 1921, \$241,039.88; underwriting expenses incurred during 1921, \$107,827.72; total, \$348,867.60.

Loss from underwriting during 1921, \$26,940.08.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$25,500.61.

NATIONAL UNION FIRE INSURANCE COMPANY,

918 F St., N. W., Washington, D. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$170,734 00
Rents due and accrued.....	241 00
Mortgage loans on real estate.....	142,050 00
Interest due and accrued thereon.....	2,117 21
Bonds and stocks owned.....	20,000 00
Interest due and accrued thereon.....	177 08
Cash in banks and office.....	5,245 99
Agents' balances not over three months due	400 02
Other admitted assets.....	137 33

TOTAL ADMITTED ASSETS..... \$341,102 63

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Reported or in process of adjustment, \$2,864.95; reinsurance, \$912; net unpaid claims.....	\$1,952 95
Unearned premiums	51,960 00
Salaries, rents, etc.....	886 69
Estimated taxes hereafter payable.....	1,250 00
Reinsurance owing, net.....	14,239 19

TOTAL LIABILITIES, except capital.. \$70,288 83
CAPITAL PAID UP..... 100,000 00
NET SURPLUS

TOTAL .. \$341,102 63

GENERAL REVIEW.

HISTORY.—This company was incorporated by special act of Congress, and began business in 1865. The paid-in capital is \$100,000

The par value of the stock is \$5 per share.

MANAGEMENT AND REPUTATION.—The company is in good

repute and is conservatively managed. The volume of business written is very small and is entirely local.

The company's high expense ratio is due to the small premium income referred to. Its loss ratio is low.

The company's loss paying reputation is excellent.

On December 31, 1921, the directors owned \$36,035, par value, of the \$100,000 capital stock.

NATIONAL UNION FIRE INSURANCE COMPANY—Continued.

KIND OF INSURANCE WRITTEN.—Fire Insurance.

DIVIDENDS.—It paid dividends of 7% per annum in recent years until 1915, inclusive, since then the rate has been 8%, but in 1920 and 1921, it paid 10%.

TERRITORY.—It is licensed and operates only in the District of Columbia.

OFFICERS.—President, Albert F. Fox; vice-presidents, Charles B. Bailey, B. F. Saul; secretary, Philip F. Larnier; assistant secretary, William H. Somervell.

DIRECTORS.—Bailey, Charles B.; Bradley, Thomas; Davis, Floyd, E.; Fox, Albert F.; Galliher, W. T.; Kolb, J. Leo; Larnier, John B.; Larnier, Philip F.; Pratt, Walter S. Jr.; Saul, B. F.; Spransy, George; Weedon, John C.

INCOME, 1921.

Gross premiums, \$73,117.18; reinsurance, \$18,524.92; return premiums, \$9,047.08; net premiums.....	\$45,545 18
Interest, etc.,	29,811 32
TOTAL INCOME	\$75,356 50

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$18,447.14; reinsurance, \$8,977.55; net amount paid policyholders for losses.....	\$9,469 59
Underwriting expenses	26,539 44
Dividends to stockholders.....	10,000 00
Other disbursements	18,723 26
TOTAL DISBURSEMENTS.	\$64,732 29

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 20.7%; losses incurred 24.3%; underwriting expenses, 58.2%; underwriting loss, 2.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 21.4%; expenses incurred, 50.6; underwriting loss, 1.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$56,648.04; net risks in force on business effective prior to Jan. 1, 1921, \$12,175,620; net premiums in force on business on and after Jan. 1, 1921, \$37,772.27; net premiums in force on business effective prior to Jan. 1, 1921, \$56,363.36.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$51,592.56; loss from underwriting profit and loss items, \$15,411.59; total, \$36,180.97.

Losses incurred during 1921, \$11,074.43; underwriting expenses incurred during 1921, \$26,117.81; total, \$37,192.24. Loss from underwriting during 1921, \$1,011.27.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$30,051.53.

Investment expenses incurred during 1921, \$18,368.11.

Gain from investments during 1921, \$11,083.42.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$11,083.42.

Losses: Underwriting, \$1,011.27; dividends, \$10,000; total, \$11,011.27.

Surplus, December 31, 1920, \$170,141.65; increase, \$672.15; surplus, December 31, 1921, \$170,813.80.

NETHERLANDS INSURANCE COMPANY, The Hague, Holland.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,101,250 00
Interest due and accrued thereon.....	14,549 24
Cash in banks and office.....	69,685 95
Agents' balances not over three months due.	303,086 48
Other admitted assets	100 00

TOTAL ADMITTED ASSETS **\$1,488,671 66**

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$380,348.56; reinsurance, \$256,701.18; net unpaid claims	\$123,647 38
Tornado, etc., \$687.83; reinsurance, \$515.85; net unpaid claims.....	171 98

TOTALS, \$381,036.39; reinsurance, \$257,

217.03; net unpaid claims.....	\$123,819 36
Unearned premiums	642,467 59
Contingent commissions, etc.....	5,000 00
Salaries, rents, etc.....	6,940 70
Estimated taxes hereafter payable.....	25,000 00
Estimated expenses of investigation and adjustment of losses	2,141 06

TOTAL LIABILITIES, except deposit capital	\$805,368 71
DEPOSIT CAPITAL	\$200,000
NET SURPLUS, U. S. Branch, including deposit capital	683,302 95

TOTAL **\$1,488,671 66**

GENERAL REVIEW.

HISTORY.—This company was established in 1845. Its authorized capital is £500,000, of which £100,000 has been paid in, and the balance is subject to call. The name of the Company was formerly the Netherlands Fire and Life Insurance Company, having been changed to the above title in the latter part of 1921. It originally entered the United

States in 1897, and transacted an agency business in this country up to 1901, when it reinsured all its outstanding risks and withdrew. It then wrote some "surplus lines" business here through agents in New York City.

Early in 1913 it re-entered the United States, making the necessary deposit with the New York Insurance Department, and depositing also \$367,000 with the Harris

NETHERLANDS INSURANCE COMPANY—Continued.

Trust and Savings Bank, Chicago, Ill., its United States trustee.

The United States Branch issues and guarantees underwriters' policies entitled "Holland-American Underwriters Agency."

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses wherever incurred. The Home Office balance sheet, which includes all its assets and liabilities, showed the following as of December 31, 1920: Assets, \$4,911,167, capital paid in, \$500,000; reserve fund, \$597,938. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute at its home, and its United States management is in capable hands. Its manager in this country is Harold W. Letton, Chicago, Ill., who is also vice president and managing underwriter of the Great Lakes Insurance Company, of Chicago, Ill.

Until 1919 its underwriting in recent years was not profitable, due mainly to the increase of business and the corresponding increase of unearned premium liability. Its expense of management and its average loss ratio have been about normal. It had a very moderate loss ratio in 1919 and gained from underwriting, \$49,666.52. In 1920 the expense ratio was considerably reduced, and the loss ratio somewhat above normal. In 1921 the loss ratio was high, and there was a substantial underwriting loss.

Its loss paying record is excellent. The volume of business transacted is conservative.

The securities owned are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Western Insurance Bureau, Rocky Mountain Underwriters Association.

UNITED STATES MANAGER.—Harold W. Letton, Chicago, Ill.

UNITED STATES TRUSTEE.—Harris Trust and Savings Bank, Chicago, Ill.

KINDS OF INSURANCE WRITTEN.—The United States Branch writes fire and tornado insurance.

TERRITORY.—It is licensed in all States and Territories of the United States except Ala., Ariz., Ark., Guam, Hawaii, Kan., Me., Miss., Nev., N. H., N. M., N. D., Philippines, Porto Rico, S. D., Va., Virgin Islands and Wyo.

INCOME, U. S. BRANCH, 1921.

Fire: Gross premiums, \$2,574,704.13; reinsurance, \$1,322,197.17; return premiums, \$597,814.64; net premiums.....	\$654,692 32
Tornado, etc.: Gross premiums, \$36,066.25; reinsurance, \$23,363.36; return premiums, \$5,727.49; net premiums.....	6,975 15
TOTALS: Gross premiums, \$2,610,770.38; reinsurance, \$1,345,560.78; return premiums, \$603,542.13; net premiums.	\$661,667 47

Interest, etc.	51,498 93
Borrowed money	25,000 00
Other income	350 45

TOTAL INCOME \$738,516 85

DISBURSEMENTS, U. S. BRANCH, 1921.

Fire: Gross amount paid for losses, \$1,372,276.57; reinsurance, \$874,458 83; salvage, \$4,154.32; net amount paid policyholders for losses	\$493,663 42
Tornado, etc.: Gross amount paid for losses, \$5,085.95; reinsurance, \$3,565.43; net amount paid policyholders for losses....	1,520 52

TOTALS: Gross amount paid for losses \$1,377,362.52; reinsurance, \$878,024.26; salvage, \$4,154.32; net amount paid policyholders for losses	\$495,183 94
Underwriting expenses	322,412 64
Borrowed money repaid.....	25,000 00
Other disbursements	5,776 42

TOTAL DISBURSEMENTS \$848,373 00

RATIOS TO PREMIUMS WRITTEN.—Losses paid: Fire, 75.4%; tornado, etc., 21.7%; losses incurred, 74.0%; underwriting expenses, 48.7%; underwriting loss, 9.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 65.5%; expenses incurred, 42.4%; underwriting loss, 8.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$64,011,979; tornado, etc., \$1,671,502; net risks in force on business effective prior to January 1, 1921, \$59,893,918; net premiums in force on business on and after January 1, 1921, fire, \$676,688; tornado, etc., \$7,400; net premiums in force on business effective prior to January 1, 1921, \$616,083.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$746,801.89; loss from underwriting profit and loss items, \$2,178.27; total, \$744,623.62.

Losses incurred during 1921, \$489,821.62; underwriting expenses incurred during 1921, \$316,994.40; total, \$806,816.02.

Loss from underwriting during 1921, \$62,192.40.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$52,111.93; profit on investments during 1921, \$34,521.40; total, \$86,633.33.

Loss on investments during 1921, \$3,546; investment expenses incurred during 1921, \$1,452.76; total, \$4,998.76.

Gain from investments during 1921, \$81,634.57.

GAIN AND LOSS EXHIBIT, 1921: Gain from investments, \$81,634.57.

Loss from underwriting, \$62,192.40.

Surplus, December 31, 1920, \$463,860 78; increase, \$19,442.17; surplus, December 31, 1921, \$483,302.95.

NEVADA FIRE INSURANCE COMPANY,

110 East 2nd. St., Reno, Nev.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value.....	\$13,944 95
Mortgage loans on real estate.....	176,414 72
Interest due and accrued thereon.....	3,189 98
Bonds and Stocks owned, market value....	159,384 00
Interest due and accrued thereon.....	3,928 80
Cash in banks and office.....	56,237 08
Agents' balances not over three months due.	34,164 40
Other admitted assets.....	492 46

TOTAL ADMITTED ASSETS..... \$447,756 39

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$18,893; reinsurance, \$15,000; net unpaid claims....	\$3,893 00
Motor vehicle, \$1,428; reinsurance, \$600; net unpaid claims	828 00
Unearned premiums: fire, \$67,650.74; other than fire, \$4,425.12: total.....	72,075 86
Estimated taxes hereafter payable.....	1,500 00
Funds held under reinsurance treaties....	13,158 21
Other liabilities	25 00

TOTAL LIABILITIES, except capital.	\$91,480 07
CAPITAL PAID UP.....	250,610 00
NET SURPLUS	106,666 32

TOTAL \$447,756 39

GENERAL REVIEW.

HISTORY.—This company was organized under the laws of Nevada and was incorporated on March 30, 1911. It commenced writing business on March 1, 1914. Its head office was formerly at Carson City, but was moved to Reno in March, 1916.

The authorized capital was formerly \$200,000, of which on December 31, 1914, \$179,340 had been subscribed and \$100,000 paid in. In 1914, \$15,698.43 was collected for surplus accounts; in 1915, \$6,354.27, and in 1916, \$48,290.52. In 1916 the capital was increased to \$200,000 by the transfer of \$93,285 from surplus account.

In accordance with a recommendation of the California Insurance Department, following an examination of this company by it, the par value of the stock was increased at a special meeting of the stockholders on June 5, 1917, from \$5 to \$10 per share. This increased its authorized capital from \$200,000 to \$400,000. During 1917 the paid-in capital was increased to \$204,510 and \$791.02 was collected for surplus. In 1918 the capital was increased to \$218,090, and \$6,790 was paid into surplus. In 1919 the capital was increased to \$221,210. In 1920 the capital was increased to \$250,360, and \$14,575 was contributed to surplus.

This company, together with the California Insurance Company, of San Francisco, California, guarantees policies under the title "Pacific Underwriters."

MANAGEMENT.—The underwriting is in the hands of Robert Carlson, secretary and treasurer of the company. He had been in the fire insurance business in San Francisco for many years, during which time he occupied various positions with different companies.

It writes a conservative volume of business and its loss ratio has been low. The expense ratio is also low. In 1920 it had an underwriting profit of \$26,038.04. In 1921 it had an underwriting profit of \$11,155.52.

On December 31, 1921, the directors owned \$86,830, par value, of the capital stock then outstanding.

It bears an excellent reputation concerning loss settlements.

The mortgages are chiefly farm loans, no loan exceeding 50% of the real value of the property.

AFFILIATIONS.—Board of Fire Underwriters of the Pacific Coast Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire and automobile insurance.

TERRITORY.—The company is licensed in Nevada and California.

DIVIDENDS.—In 1918 the company paid a dividend of \$10,289. In 1919 it paid \$13,160, 1920, \$13,312.60 and in 1921, \$17,525.20.

OFFICERS.—President, W. C. Pitt; vice-presidents, R. Kirman, W. H. Hood and J. J. Hylton; secretary and treasurer, Robert Carlson.

DIRECTORS.—

Pitt, W. C., banker and merchant, Lovelock, Nev.

Kirman, Richard, banker, Reno, Nev.

Hood, W. H. physician, Reno, Nev.

Hylton, J. J., merchant and rancher, Hylton, Nev.

Carlson, Robert, secretary-treasurer Nevada Fire Ins. Co., Reno, Nev.

Southward, G. M., banker and livestock, Winnemucca, Nev.

Stickney, F. O., banker and rancher, Yerington, Nev.

Price, Robert M., attorney, Reno, Nev.

Jones, T. A., insurance, Fallon, Nev.

Dressler, W. F., banker and livestock, Minden, Nev.

Steiner, G. W., merchant, Sparks, Nev.

Buol, Peter, real estate and insurance, Las Vegas, Nev.

MacPherson, W. S., Merchant, Sparks, Nev.

Holstrom, John, rancher, Lovelock, Nev.

Jepson, O. A., assistant secretary Nevada Fire Ins. Co., Reno, Nev.

STOCKHOLDERS' ANNUAL MEETING.—Second Friday in March.

INCOME, 1921.

Fire: Gross premiums. \$234,518.29; reinsurance, \$111,781.98; return premiums \$38,487.45; net premiums	\$84,248 86
Motor vehicle, gross premiums, \$21,235.68; reinsurance, \$9,283.19; return premiums, \$3,102.24; net premiums.....	8,850 25
TOTALS, gross premiums, \$255,753.97; reinsurance, \$121,065.17; return premiums, \$41,589.69; net premiums	93,099 11

NEVADA FIRE INSURANCE COMPANY—Continued

Interests, etc.....	20,558 27
Other income	503 39
TOTAL INCOME	\$114,160 77
DISBURSEMENTS, 1921.	
Fire: Gross amount paid for losses, \$111,456.82; reinsurance, \$72,377.84; net amount paid policyholders for losses	\$39,078 98
Motor vehicle, Gross amount paid for losses, \$5,890.07; reinsurance, \$2,290.77; net amount paid policyholders for losses.....	3,599 30
TOTALS, gross amount paid for losses, \$117,346.89; reinsurance, \$74,668.61; net amount paid policyholders for losses	42,678 28
Underwriting expenses	39,660 01
Dividends to Stockholders	17,525 20
Other disbursements:	6,176 79

TOTAL DISBURSEMENTS **\$106,040 28**

RATIOS TO PREMIUMS WRITTEN.—Losses paid: Fire, 46.3%; motor vehicle, 40.4%; losses incurred, 46.0% underwriting expenses, 42.5%; underwriting profit, 11.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred: 46.5%; expenses incurred, 41.3%; underwriting profit 12.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$4,574,267.00; motor vehicle, \$386,209.00; net risks in force on business effective prior to Jan. 1, 1921, \$4,293,908.00, net premiums in force on business on and after Jan. 1, 1921, fire, \$69,015.89; motor vehicle, \$8,850.25, net premiums in force on business effective prior to Jan. 1, 1921, \$62,802.65.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$92,094.95.

Underwriting expenses incurred during 1921, \$38,110.01; total, \$80,939.43.

Losses incurred during 1921, \$42,829.42.

Gain from underwriting during 1921, \$11,155.52.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$21,764.80; profit on investments during 1921, \$378.39; total \$22,143.19.

Investment expenses incurred during 1921, \$2,228.96; gain from investment during 1921, \$19,914.23.

GAIN AND LOSS EXHIBIT, 1921.—Gains: underwriting \$11,155.52; Investments, \$19,914.23; Other sources, \$503.00, total, \$31,572.75.

Losses: Dividends, \$17,525.20; other sources, \$2,724.54; total, \$20,249.74.

Surplus, December 31, 1920, \$94,343.31; increase, \$11,323.01; surplus, December 31, 1921, \$105,666.32.

NEWARK FIRE INSURANCE COMPANY,

41 Clinton Street, Newark, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$186,226 47	Bills receivable taken for fire risks.....	238 03
Mortgage loans on real estate	232,275 30	Bills receivable taken for marine and inland risks	24 25
Interest due and accrued thereon	4,514 62	Reinsurance recoverable on losses paid....	63,649 21
Bonds and stocks owned	2,954,792 50	Other admitted assets	300 00
Interest due and accrued thereon	24,556 25		
Cash in banks and office	287,757 79	TOTAL ADMITTED ASSETS.....	\$4,233,343 22
Agents' balances not over three months due	479,001 80		

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$531,514 27	\$59,651 00	\$56,527 08	\$11,245 00	\$7,605 92	.....	\$55 00	.....	\$666,578 27
Reinsurance	235,632 45	11,942 00	181 00	1,530 00	76 00	.....	.....	.....	249,361 45
Net unpaid claims....	295,881 82	47,699 00	56,346 08	9,715 00	7,529 92	.....	55 00	.....	417,216 82
Estimated expenses of investigation of losses			\$12,520 88						
Unearned premiums			2,191,122 33						
Dividends to stockholders unpaid			801 25						
Salaries, rents, etc.			3,604 26						
Estimated taxes hereafter payable			60,000 00						
Contingent commissions, etc.			11,625 06						
Reserve for depreciation on Home Office building, 1916 to 1921									26,874 20
TOTAL LIABILITIES, except capital.									\$2,723,764 80
CAPITAL PAID UP									500,000 00
NET SURPLUS									1,009,578 42
TOTAL									\$4,233,343 22

GENERAL REVIEW.

HISTORY.—This is a very old company, having been incorporated in 1811 with an authorized capital of \$250,000. In December, 1911, the charter of the company was amended, broadening its scope of operations, and an increase in its capital from \$250,000 to \$500,000 was authorized by its stockholders. The new stock was sold in 1912, and \$255,937 surplus was paid up. The par value of the stock is \$5 per share.

At a meeting of the stockholders of this company held on July 24, 1914, it was voted to authorize the increase of the capital to \$1,000,000, and to amend the charter, per-

mitting the company to insure automobiles against loss or damage, and against damage to the property of others resulting from the operation of automobiles.

In April, 1917, the control of this company passed to the Royal Insurance Company, Limited, of Liverpool, England, a very strong and reputable institution, the Newark being continued as a separate company.

Policies issued under the title "Newark Fire Underwriters" are guaranteed by this company.

MANAGEMENT AND REPUTATION.—The company bears a high reputation and has aggressive and efficient management.

NEWARK FIRE INSURANCE COMPANY—*Continued*

Its loss paying record is excellent. Its expense ratio is normal, and its loss ratio has been moderate.

Its investments are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The chief item of real estate is the company's Home Office building, at 39-41 Clinton street, Newark.

The mortgage loans are upon New Jersey property, valued at over twice the amount loaned.

AFFILIATIONS.— Eastern Union, Western Union, Western Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.— Fire, marine, sprinkler leakage, automobile, tornado, explosion, tourists' baggage, registered mail, riot and civil commotion insurance.

TERRITORY.— It is licensed in all the States and Territories except Guam, N. D., P. I., Porto Rico, Vt. and the Virgin Islands. It also operates in Canada in the Provinces of Alberta, B. C., Man., N. B., N. S., Ont., Pr. Ed. Is., Quebec and Sask.

DIVIDENDS.— It paid 10% annual dividends for some years prior to 1910. In 1910 it paid 13%; 1911 to 1916 inclusive, 14%; 1917, 5%; 1918 and 1919, none, 1920 and 1921, 5%.

OFFICERS.— President, Alexander R. Monroe; vice-president and secretary, Thomas L. Farquhar; treasurer, Thomas D. Richardson; assistant secretary, Clarence E. Titworth.

DIRECTORS.—

Bacheller, J. H.

Bartow, N. S.

Byrne, Joseph M.

Carter, Walter

Garrison, Winton C.

Gleason, Herbert P.

Higbie, James S.

Mackintosh, W.

Monroe, A. R., president of company.

Perkins, Merritt G.

Reeve, George F.

Scheerer, William.

Skinner, Alfred F.

STOCKHOLDERS' ANNUAL MEETING.— First Tuesday in December.

DEPARTMENTS AND MANAGERS.—

For New England, Field & Cowles, managers, Boston, Mass.

Southern Department, Milton Dargan, manager, Atlanta, Ga.

Western Department, Elwin W. Law, manager, Chicago, Ill.

Pacific Department, Rolla V. Watt, manager, San Francisco.

Marine Department, J. E. Hoffman, manager, New York.

Canadian Department, Joseph H. Labelle, manager, Montreal, Que.

Maritime Provinces, T. E. Patterson, manager, Halifax, Nova Scotia.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$4,296,881 35	\$142,118 42	\$533,211 37	\$23,360 47	\$46,985 37	.....	\$4,254 04	\$9,598 44	\$5,025,867 46
Reinsurance	1,088,852 51	14,736 73	146,763 50	1,747 91	11,188 30	.....	845 92	2,418 19	1,266,553 06
Return premiums....	1,133,934 07	42,259 57	9,911 82	12,113 45	7,944 53	.....	1,253 82	4,543 73	1,211,980 79
Net premiums.....	2,043,594 77	85,122 12	376,536 25	9,499 11	27,832 54	.....	2,154 30	2,604 52	2,547,343 61
Losses to prms. writ'n	50.9	99.1	61.8	131.9	10.1	.....	94.1	1.8	.....
Interest, etc. ....	.....	.....	\$177,863 64	.....	.....	.....	.....	.....	.....
Other income .....	.....	.....	6,852 50	.....	.....	.....	.....	.....	.....
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$2,732,059 75

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,874,695 63	\$153,006 13	\$248,931 19	\$24,827 40	\$5,325 86	.....	\$2,045 14	\$55 05	\$2,308,886 40
Reinsurance	798,845 98	61,271 82	6,777 63	9,194 58	2,516 14	.....	16 78	5 53	878,628 46
Salvage	34,245 84	7,355 56	9,080 80	3,098 76	.....	.....	.....	.....	53,780 96
Net amt. paid policy-holders for losses..	1,041,603 81	84,378 75	233,072 76	12,534 06	2,809 72	.....	2,028 36	49 52	1,376,476 98
Underwriting expenses. ....	.....	.....	\$1,039,148 69	.....	.....	.....	.....	.....	.....
Dividends to stockholders .....	.....	.....	25,004 20	.....	.....	.....	.....	.....	.....
Investment expenses .....	.....	.....	20,237 33	.....	.....	.....	.....	.....	.....
Other disbursements .....	.....	.....	.....	.....	.....	.....	.....	.....	6,555 89
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$2,467,423 09

RATIOS TO PREMIUMS WRITTEN.— Losses incurred, 57.2%; underwriting expenses, 40.7%; underwriting loss, 1.1%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 58.4%; expenses incurred, 41.9%; underwriting loss, 1.1%.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921, fire, \$209,658,554; ocean marine, \$2,506,570; motor vehicle, \$17,423,688; inland nav. and trans., \$2,468,014; tornado, etc., \$7,630,340; sprinkler leakage, \$614,960; riot, etc., \$1,091,555; net risks in force

on business effective prior to January 1, 1921, \$194,238,434; net premiums in force on business on and after January 1, 1921, fire, \$2,017,313.89; ocean marine, \$26,391.06; motor vehicle, \$364,359.76; inland nav. and trans., \$2,439.78; tornado, etc., \$28,530.06; sprinkler leakage, \$1,927.70; riot, etc., \$2,220.13; net premiums in force on business effective prior to January 1, 1921, \$1,776,324.58.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$2,491,980.58; loss from underwriting profit and loss items, \$18,753.85; total, \$2,473,226.73.

NEWARK FIRE INSURANCE COMPANY — *Continued*

Losses incurred during 1921, \$1,456,694.74; underwriting expenses incurred during 1921, \$1,045,398.89; total, \$2,502,093.63.

Loss from underwriting during 1921, \$28,866.90.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$180,329.65; profit on investments during 1921, \$92,631.99; total, \$272,961.04.

Loss on investments during 1921, \$4,024.94; investment

expenses incurred during 1921, \$20,237.33; total, \$24,262.27.

Gain from investments during 1921, \$248,698.77.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$248,698.77.

Losses: Underwriting, \$28,866.90; depreciation, \$26,874.20; dividends, \$25,000; total, \$80,741.10.

Surplus, December 31, 1920, \$841,620.75; increase, \$167,957.67; surplus, December 31, 1921, \$1,009,578.42.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$123,200 00
Interest due and accrued thereon.....	608 33
Cash in banks and office.....	73,906 24
Agents' balances not over three months due	18,852 71
Due from Royal Insurance Company, Ltd..	2,441 75
Local reinsurance.....	460 33

TOTAL ADMITTED ASSETS..... \$219,469 36

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, total, \$10,360; reinsurance, \$777; net unpaid claims	\$9,583 00
Motor vehicle: Net unpaid claims.....	2,000 00
Total, \$12,360; reinsurance, \$777; net unpaid claims	11,583 00
Unearned premiums.....	\$66,031 90
Estimated taxes hereafter payable.....	2,200 00
Contingent commissions, etc.....	267 10
Reinsurance premiums.....	1,695 84

TOTAL LIABILITIES, except capital \$81,777 84

NET SURPLUS, Canadian Branch..... 137,691 52

TOTAL \$219,469 36

INCOME, CANADIAN BRANCH, 1921.

Fire: Gross premiums, \$207,032.69; reinsurance, \$51,940.63; return premiums, \$44,501.66; net premiums.....	\$110,590 40
Motor vehicle, gross premiums, \$6,241.60; return premiums, \$1,195.69; net premiums	5,045 91
Totals, gross premiums, 213,274.29; reinsurance, \$51,940.63; return premiums, \$45,697.35; net premiums.....	\$115,636 31
Interest, etc. earned	7,049 43

TOTAL INCOME..... \$122,685 74

DISBURSEMENTS, CANADIAN BRANCH, 1921.

Fire: Gross incurred losses, \$94,772.17; reinsurance, \$28,577.92; salvage, \$20.20; net incurred losses.....	\$66,174 05
Motor vehicle: Net incurred losses.....	2,590 11
Totals: Gross incurred losses, \$97,362.28; reinsurance, \$28,577.92; salvage, \$20.20; net incurred losses.....	68,764 16
Underwriting expenses incurred	40,265 71
Loss adjustment expenses incurred	1,185 45

TOTAL EXPENDITURE..... \$110,215 32

NEW BRUNSWICK FIRE INSURANCE COMPANY,

70 Bayard Street, New Brunswick, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$200,000 00	Cash in banks and office	46,267 43
Mortgage loans on real estate.....	213,810 00	Agents' balances not over three months due.	52,946 66
Interest due and accrued thereon.....	2,886 97	Other admitted assets	10,394 53
Bonds and stocks owned.....	1,221,272 00		
Interest due and accrued thereon.....	6,141 44		

TOTAL ADMITTED ASSETS..... \$1,753,719 03

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$273,069 58	\$30,285 65	\$42,508 00	\$8,088 00	\$1,140 00		\$1,650 00		\$356,741 23
Reinsurance.....	135,105 71		9,275 61		464 34		266 00		145,111 66
Net unpaid claims...	137,963 87	30,285 65	33,232 39	8,088 00	675 66		1,384 00		211,629 57
Unearned premiums			\$423,411 13						
Interest due and accrued.....			3,361 63						
Salaries, rents, etc.....			3,500 00						
Estimated taxes hereafter payable.....			17,000 00						
Contingent commissions, etc.....			9,000 00						
Due for borrowed money.....			410,000 00						
Other liabilities.....									6,192 18
TOTAL LIABILITIES, except capital..									\$1,084,094 51
CAPITAL PAID UP.....									500,000 00
NET SURPLUS.....									169,624 52
TOTAL.....									\$1,753,719 03

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New Jersey, December 27, 1826, with \$50,000

authorized capital (par value of shares \$25), and began business May 1, 1832. There was a change in control early in 1903, so that its previous history is unimportant.

NEW BRUNSWICK FIRE INSURANCE COMPANY—Continued.

During 1905 its capital was increased from \$50,000 to \$200,000, and \$30,000 surplus was paid in. In March, 1906, the capital was increased to \$300,000 and later in the same year was reduced to \$200,000, the difference being transferred to surplus. During the same year it was again increased from \$200,000 to \$300,000 and then reduced to \$200,000, thus again transferring \$100,000 to surplus.

In January, 1912, it was voted to increase the capital to \$500,000 by the issuance of 12,000 shares at \$50 per share, and during July, 1913, the paid-in capital was increased to \$300,000 and \$100,000 additional surplus was paid in. During 1914 the capital was increased to \$400,000, and \$51,649.99 surplus was paid in. In 1916 the capital was increased to \$500,000 and \$100,000 surplus was paid in, the stock being sold at double par.

The company retired from the Pacific Coast States, reinsuring its outstanding risks in those states in the latter part of 1920, and as of December 1, 1921, reinsured in the Home Insurance Company, of New York, a part of its outstanding liability in Eastern, Western and Southern states.

MANAGEMENT AND REPUTATION.—The company bears a good reputation. Upon the death in 1918 of its president, Mr. Geo. A. Viehman, Mr. Chas. D. Ross, formerly vice-president of the company, was elected president. The underwriting is now in the hands of its vice-president, I. D. Clark, who has been with the company for a number of years.

Its directors are substantial and of high business standing. On December 31, 1921, the directors owned \$85,950, par value, of the total \$500,000 paid-in capital.

Its general loss paying reputation is excellent.

It now writes a moderate volume of business in proportion to its capital and surplus. Its expense of operation was formerly above the average, but in recent years it has been about normal. Its loss ratio has been low, but in 1919 the marine loss ratio was high. In 1920 the fire loss was somewhat higher, the marine loss very high, and the expense ratio increased. In 1921 the premium volume was greatly reduced causing the loss and expense ratios to amount

written to appear very high. On the earned basis the loss ratio was high but the expense ratio low, resulting in about an even break on underwriting results.

Its investments are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The bulk of the mortgage loans are secured by improved property in and around New Brunswick, N. J.

The real estate owned is the company's home office property.

AFFILIATIONS.—Western Insurance Bureau and Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, sprinkler leakage, explosion and tornado insurance.

TERRITORY.—It is licensed in Ala., Colo., Conn., D. of C., Fla., Ga., Ill., Ind., Iowa, Ky., La., Md., Mass., Mich., Minn., Mo., Neb., N. J., N. Y., Ohio, Pa., S. C., Tenn., Texas, Va. and Wis.

DIVIDENDS.—It paid dividends of 10% each year from 1900 to 1911, inclusive; then 12% each year to 1918; 1918, 13.5%; 1919, 14%; 1920, 14%; 1921, \$47,498.63.

OFFICERS.—President, Charles D. Ross; vice-president, I. D. Clark; secretary-treasurer, E. B. Wycoff.

DIRECTORS.

Clark, I. D., vice-president of company.

Hicks, Theodore F., Coulton House, New York City.

Jones, F. R., vice-president of Johnson & Johnson, New Brunswick, N. J.

Lloyd, William B., banker and broker, 25 West 43rd street, New York City.

Perrin, Sydney F., insurance, 75 Maiden Lane, New York City.

Ross, Charles D., president of company, member of firm of Lloyd & Co., bankers, New York City.

Runyon, W. Parker, president Perth Amboy Dry Dock Co., Perth Amboy, N. J.

Wycoff, E. B. secretary and treasurer of company.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Other Classes.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$2,059,129 55	\$149 83	\$146,234 35	\$19,176 74	\$46,106 68	\$113 33	\$3,268 28	\$2,472 50	\$2,276,653 24
Reinsurance	1,157,000 27		—19,414 96	797 43	55,167 62	372 60	1,451 86	396 43	1,195,851 33
Return premiums	519,629 14	1,799 71	95,645 99	4,125 62	7,955 33		1,240 57	1,612 43	632,008 84
Net premiums	382,410 14	—1,649 88	70,003 32	14,253 69	—17,014 32	—259 36	575 84	473 64	448,793 07
Interest, etc.			\$102,375 19						
Other income.			705,120 18						
TOTAL INCOME.									\$1,256,288 44

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.	\$1,109,034 46	\$36,212 19	\$332,315 49	\$5,818 51	\$5,254 04			39 32	\$1,483,674 01
Reinsurance.	467,688 58		36,960 58	7 88	1,538 91			73	506,196 68
Salvage.	6,570 42	1,324 41	8,240 70						16,135 53
Net am't. paid policyholders for losses. . .	634,775 46	34,887 78	287,114 21	5,810 63	3,715 13			38 59	966,341 80
Underwriting expenses.			\$415,576 10						
Dividends to stockholders.			47,498 63						
Other disbursements.									286,706 97
TOTAL DISBURSEMENTS.									\$1,716,123 50

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 215.3%; losses incurred, 192.7%; underwriting expenses, 92.6%; underwriting loss, 0.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 68.0%; expenses incurred, 31.6%; underwriting loss, 0.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$38,254,012; motor vehicle, \$2,903,646; inland navigation and transportation, \$747,728; tornado, etc., \$864,858; hail, \$8,300; sprinkler leakage,

\$109,137; riot, etc., \$185,787; all other, \$6,875; net risks in force on business effective prior to Jan. 1, 1921, \$38,921,297; net premiums in force on business on and after Jan. 1, 1921, fire, \$388,114.20; motor vehicle, \$62,968.30; inland navigation and transportation, \$14,816.10; tornado, etc., \$3,628.65; hail, \$14.68; sprinkler leakage, \$596.39; riot, etc., \$301; all other, \$22.45; net premiums in force on business effective prior to Jan. 1, 1921, \$383,656.72.

NEW BRUNSWICK FIRE INSURANCE COMPANY—*Continued.*

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,271,104.92; loss from underwriting profit and loss items, \$6,707.55; total, \$1,264,397.37.

Losses incurred during 1921, \$864,666.01; underwriting expenses incurred during 1921, \$401,741.74; total, \$1,266,407.75.

Loss from underwriting during 1921, \$2,010.38.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$88,875.86; profit on investments during 1921, \$37,928.00; total, \$126,803.86.

Loss on investments during 1921, \$111,363.35; investment expenses incurred during 1921, \$11,042.29; total, \$122,405.64.

Gain from investments during 1921, \$4,398.22.

GAIN AND LOSS EXHIBIT, 1921.—Gains from investments, \$4,398.22.

Losses: Underwriting, \$2,010.38; dividends, \$47,498.63; total, \$49,509.01.

Surplus, December 31, 1920, \$214,735.31; decrease, \$45,110.79; surplus, December 31, 1921, \$169,624.52.

NEW ENGLAND FIRE INSURANCE COMPANY,

116 North St., Pittsfield, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$50,000 00
Interest due and accrued thereon.....	250 00
Bonds and stocks owned.....	517,654 50
Interest due and accrued thereon.....	7,003 60
Cash in banks and office.....	117,608 89
Agents' balances not over three months due.	—2,199 94
Special loss payments—2% of net premiums as per contract.....	4,096 10

TOTAL ADMITTED ASSETS..... \$695,013 15

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire.....	\$70,269 32
Motor vehicle.....	1 68
Aircraft.....	157 50
Tornado, etc.....	22 33
Sprinkler leakage.....	26 60
Riot, explosion, etc.....	42
Total.....	70,477 85
Unearned premiums, fire, \$237,244.73; other than fire, \$1,918.05; total.....	239,162 78
Salaries, rents, etc.....	250 00
Estimated taxes hereafter payable.....	1,500 00
Estimated expenses of investigation and ad- justment of losses.....	986 69
TOTAL LIABILITIES, except capital.....	\$312,377 32
CAPITAL PAID UP.....	200,000 00
NET SURPLUS.....	182,635 83

TOTAL..... \$695,013 15

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Massachusetts on November 14, 1919, and was licensed under the laws of that State January 7, 1920. It started business with an authorized, subscribed and paid-in capital of \$200,000 and a surplus of \$300,000. Shares, par value \$100, were sold at \$250 per share, thus providing the surplus. The expense of organization was \$2,383.99, less than one-half of one per cent., which is very commendable.

MANAGEMENT AND REPUTATION.—The company is backed by substantial interests, the directors being men of business prominence in New England, and the underwriting is under the control of Franklin W. Fort, of Newark, N. J., who acts as United States manager of the fire department of the Baltica Insurance Company, Ltd., of Copenhagen, Denmark, and secretary of the Eagle Fire Insurance Company, of Newark, N. J.

The stock of the company is rather closely held, on December 31, 1921, the directors owned \$88,200 par value of its capital stock of \$200,000.

The company has not operated long enough to have established a reputation, but in its first year its losses were moderate and its expense ratio low for a new company,

and in its second year the losses were high and the expenses moderate.

The securities owned are of a good grade, and are valued at market. The mortgage item is one mortgage covering improved property in Pittsfield, Mass., valued at over three times the amount loaned.

KINDS OF INSURANCE WRITTEN.—Fire insurance only.

TERRITORY.—Colo., Del., Ill., Ia., La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas and W. Va.

DIVIDEND.—It paid a dividend of 15% in 1921.

OFFICERS.—President, H. Calvin Ford; vice-president, Winthrop M. Crane, Jr.; secretary, Carl B. Gale; manager, Franklin W. Fort; office manager, James Y. Milne.

DIRECTORS.—

Adams, G. B. Adams Bros. Mfg. Co.

Bancroft, Charles G., president International Trust Company, Boston.

Coogan, Clement F., Owen Coogan & Sons.

Crane, Winthrop M., Jr., Crane & Company.

England, Benjamin, England Bros.

Ferrey, Irving D., president Agricultural National Bank.

Ford, H. Calvin, president of the company.

Foye, E. Elmer, E. Elmer Foye & Company, Boston.

NEW ENGLAND FIRE INSURANCE COMPANY—Continued.

Gale, Carl B., secretary of the company.

Hollingworth, Louis, director Berkshire Loan & Trust Co.

Kellogg, Walter C., Hawkins, Ryan & Kellogg.

Miller, Kelton B., Eagle Publishing Co.

Pritchard, Wm. H., president North Adams National Bank.

Savery, James R., Berkshire Woolen Company.

Tucker, George H., president Pittsfield National Bank.

STOCKHOLDERS' ANNUAL MEETING.—First Friday in March.

INCOME, 1921.

	Fire.	Aircraft.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$183,958 77	\$118 47	\$987 50	.....	\$2,744 25	\$7 92	\$434 98	\$1,134 00	\$489,415 98
Return premiums	158,756 76	189 34	606 83	.....	909 76	.....	136 02	410 68	161,090 39
Net premiums	325,232 01	—70 87	290 76	.....	1,834 49	7 92	298 96	723 32	328,316 59
Losses to prems writ'n	60.5	.....	18.5	.....	11.3	.....	23.4	3.2	.....
Interest, etc. ....	.....	.....	\$33,276 61	.....	Profit on sale of bonds.....	.....	.....	.....	9,252 22
Other income. ....	.....	.....	2 00	.....	TOTAL INCOME. ....	.....	.....	.....	\$370,847 42

DISBURSEMENTS, 1921.

	Fire.	Aircraft.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.....	\$200,475 80	\$396 54	\$59 43	.....	\$396 50	.....	\$70 39	\$22 73	\$201,423 48
Salvage.....	3,600 90	.....	4 98	.....	.....	.....	11	.....	3,605 99
Net am't. paid policyholders for losses...	196,874 90	396 54	54 45	.....	396 50	.....	70 28	22 73	197,817 49
Underwriting expenses.....	.....	.....	\$142,210 28	.....	Dividends to stockholders.....	.....	.....	.....	30,000 00
Decrease in liabilities during the year on account of reinsurance treaties.....	.....	.....	4,696 10	.....	Loss on sale of bonds.....	.....	.....	.....	3,493 75
.....	.....	.....	.....	.....	TOTAL DISBURSEMENTS.....	.....	.....	.....	\$378,217 62

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 72.0%; underwriting expenses, 43.3%; underwriting loss, 19.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 75.6%; expenses incurred, 45.3%; underwriting loss, 20.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$30,074,258; motor vehicle, \$13,110; tornado, etc., \$385,331; hail, \$114; sprinkler leakage, \$90,965; riot, etc., \$275,393. Net risks in force on business effective prior to Jan. 1, 1921, \$14,126,828; net premiums in force on business on and after Jan. 1, 1921, fire, \$300,928.69; motor vehicle, \$168.18; tornado, etc., \$1,661.45; hail, \$7.92; sprinkler leakage, \$260.96; riot, etc., \$583.00; net premiums in force on business effective prior to Jan. 1, 1921, \$160,739.32.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$312,711.60; gain from underwriting profit and loss items, \$2.00; total, \$312,713.60.

Losses incurred during 1921, \$236,470.66; underwriting expenses incurred during 1921, \$141,724.19; total, \$378,194.85.

Loss from underwriting during 1921, \$65,481.25.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$37,431.35; profit on investments during 1921, \$14,822.00; total, \$52,253.35.

Loss on investments during 1921, \$3,493.75; investment expenses incurred during 1921, \$722.78; total, \$4,216.53.

Gain from investments during 1921 \$48,036.82.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$48,036.82.

Losses: Underwriting, \$65,481.25; dividends, \$30,000.00; total, \$95,481.25.

Surplus, December 31, 1920, \$230,080.26; decrease, \$47,444.43; surplus, December 31, 1921, \$192,635.83.

NEW HAMPSHIRE FIRE INSURANCE COMPANY.

156 Hanover Street, Manchester, New Hampshire.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$268,500 00	Cash in banks and office.....	354,249 61
Mortgage loans on real estate.....	6,307 50	Agents' balances not over three months due.....	721,417 00
Interest due and accrued thereon.....	112 71	Reinsurance due on losses paid.....	16,105 23
Bonds and stocks owned.....	9,489,869 34		
Interest due and accrued thereon.....	87,788 38	TOTAL ADMITTED ASSETS.....	\$10,944,349 77

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Losses and Claims:									
Total	\$748,474 22	\$149,517 94	\$24,744 07	\$1,545 74	\$1,360 52	.....	\$423 53	.....	\$928,066 02
Reinsurance	175,645 74	.....	1,964 94	.....	113 56	.....	69 23	.....	177,783 47
Net unpaid claims...	572,828 48	149,517 94	22,789 13	1,545 74	1,246 96	.....	354 30	.....	748,232 55
Unearned premiums.....	.....	.....	\$4,684,844 80	.....	Due for borrowed money.....	.....	.....	.....	50,000 00
Dividends to stockholders unpaid.....	.....	.....	80,184 00	.....	TOTAL LIABILITIES, except capital.....	.....	.....	.....	\$5,905,144 09
Salaries, rents, etc.....	.....	.....	45,000 00	.....	CAPITAL PAID UP.....	.....	.....	.....	2,000,000 00
Estimated taxes hereafter payable.....	.....	.....	240,000 00	.....	NET SURPLUS .....	.....	.....	.....	3,039,205 68
Contingent commissions, etc.....	.....	.....	45,687 64	.....	TOTAL .....	.....	.....	.....	\$10,944,349 77
Funds held under reinsurance treaties.....	.....	.....	11,165 10	.....					

NEW HAMPSHIRE FIRE INSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New Hampshire with \$100,000 authorized capital, and began business in April, 1870. Its capital has been increased as follows: In 1872 from \$100,000 to \$221,450; in 1873 to \$250,000; in 1882 to \$500,000; in 1888 to \$600,000; in 1891 to \$700,000; in 1893 to \$800,000; in 1896 to \$900,000; in 1897 to \$1,000,000; in 1907 to \$1,100,000; in 1910 to \$1,200,000, and in 1912 to \$1,350,000. On January 5, 1917, the paid-up capital was increased to \$1,500,000, the required \$150,000 being paid in by the stockholders at par. October 1, 1920, \$250,000 additional capital was paid in at par, and in 1921 \$250,000 was paid in, making the paid-in capital \$2,000,000.

The par value of the stock is \$100 per share.

Early in 1914 interests identified with this company purchased control of the County Fire Insurance Company of Philadelphia, an old and reputable institution, which has continued in operation as a separate company but under the direction of the New Hampshire Fire Insurance Company. Early in 1921 these same interests secured control of the Granite State Fire Insurance Company, of Portsmouth, New Hampshire.

MANAGEMENT AND REPUTATION.—The company is under excellent management, and its underwriting policy has been conservative and successful. It has made steady progress and ranks as one of the leading companies of the country. It transacts a large and profitable business, and bears an excellent reputation. It is backed by substantial interests, and its directorate includes prominent business men and bankers.

The control of the company is not closely held. The directors owned at the end of 1921 \$409,400, par value, of the company's \$2,000,000 capital stock.

The conflagration hazard is carefully observed. The volume of business written is conservative and in proportion to the company's net resources.

Its expenses of operation are moderate, and its loss ratio is normal.

Its loss paying record is excellent under all conditions.

Its investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

There are six items of real estate, one being located in a western city and six in Manchester, N. H. The largest item is a new fireproof Home Office building at 156 Hanover street, valued at \$150,000.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Eastern National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile

Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, automobile, tornado and sprinkler leakage insurance.

TERRITORY.—It operates in all States and Territories of the United States except Guam, Hawaii, Miss., Nev., New Mexico, Philippine Islands, Porto Rico and the Virgin Islands. In Canada it operates in the provinces of Alberta, B. C. Man., Sask., Ont. and Quebec.

DIVIDENDS.—It paid dividends of 10% each year for many years up to 1917, when the rate was made 12%; 1919, 15%; 1920, 15% on \$1,500,000 capital stock; 1921, 16% on \$1,750,000 capital stock.

OFFICERS.—President, Frank W. Sargeant; vice-president, Walter M. Parker; treasurer, Nathan P. Hunt; secretaries, Frank E. Martin, William B. Burpee, George A. French, Charles E. Chase; assistant secretaries, Victor E. Stevens, Gilman McAllaster, George W. Swallow.

DIRECTORS.—

Bell, Samuel K., attorney, Exeter, N. H.
Brown, Albert O., Governor of N. H., Manchester, N. H.
Brown, Edgar T., merchant, Raymond, N. H.
Brown, Orton B., lumber manufacturer, Berlin, N. H.
Cadwell, William H., cotton manufacturer, Nashua, N. H.
Carpenter, Aretas B., paper manufacturer, Manchester, N. H.
Carpenter, Frank P., banker and paper manufacturer, Manchester, N. H.
Colony, John J., capitalist, Keene, N. H.
Crafts, George P., shoe manufacturer, Manchester, N. H.
Faulkner, Frederic A., capitalist, Keene, N. H.
Fisher, John A., merchant, Nashua, N. H.
Fowler, George W., banker, Pembroke, N. H.
Harrington, Wm. F., shoe manufacturer, Manchester, N. H.
Heard, Arthur M., banker, Manchester, N. H.
Howison, Arthur W., capitalist, Milford, N. H.
Hunt, Nathan P., banker, Manchester, N. H.
Hunt, Sam P., electrical engineer, Manchester, N. H.
Merrill, Louis C., insurance, Concord, N. H.
Parker, Walter M., banker, Manchester, N. H.
Richards, William F., woolen manufacturer, Newport, N. H.
Sargeant, Frank W., insurance, Manchester, N. H.
Shaw, Harris M., contractor and builder, Dover, N. H.
Straw, Herman F., cotton manufacturer, agent Amoskeag Mfg. Co., Manchester, N. H.
Varick, Thomas R., wholesale hardware merchant, Manchester, N. H.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

GENERAL AGENTS.—Trezevant and Cochran, Dallas, for Texas, La., Ark. and Okla.

A. T. Bailey, San Francisco, Cal., manager of Pacific Coast Department.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$6,761,217 36	\$109,037 27	\$189,879 06	\$3,353 85	\$80,227 58	.....	\$7,357 21	\$4,681 92	\$7,160,564 25
Reinsurance	1,253,981 89	.....	10,341 58	.....	9,851 48	.....	1,030 38	.....	1,275,206 38
Return premiums....	1,287,440 41	81,982 12	43,901 13	4,306 48	12,166 66	.....	1,894 96	1,824 47	1,338,025 97
Net premiums.....	4,219,795 06	77,155 15	135,346 35	4,047 42	58,199 54	.....	4,431 93	3,357 45	4,502,332 95
Losses to prms. writ'n	54.2	127.6	72.0	66.4	20.6	.....	64.0	10.2	.....
Interest, etc. ....	.....	.....	\$459,932 19	.....	.....	.....	.....	.....	.....
Profit on sale or maturity of ledger assets..	.....	.....	91,458 75	.....	.....	.....	.....	.....	.....
Borrowed money .....	.....	.....	.....	.....	.....	.....	.....	.....	100,000 00
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$5,153,723 89

NEW HAMPSHIRE FIRE INSURANCE COMPANY — *Continued.*

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$3,192,446 95	\$102,115 74	\$112,349 27	\$2,688 07	\$12,034 20		\$2,865 46	\$342 69	\$3,424,842 38
Reinsurance	876,332 62	3,629 90	12,477 15		46 12		27 64		892,513 52
Salvage	29,793 67		2,376 28						32,169 95
Net amt. paid policy-holders for losses..	2,286,320 66	98,485 75	97,495 84	2,688 07	11,988 08		2,837 82	342 69	2,500,138 91
Adjusting expenses			\$52,150 80		Other disbursements				2,500 00
Underwriting expenses			1,879,068 61		Loss on sale of ledger assets.....				88,005 83
Dividends to stockholders.....			280,264 00		Decrease by adjustment in book value of ledger assets				905,189 35
Investment expenses			41,486 11						
Decrease in liabilities during the year on account of reinsurance treaties; borrowed money repaid			50,000 00						
					TOTAL DISBURSEMENTS				\$5,798,823 61

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 57.2%; underwriting expenses, 41.7%; underwriting profit, 2.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 55.5%; expenses incurred, 42.0%; underwriting profit, 2.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$421,496,120; ocean marine, \$2,304,895; motor vehicle, \$6,706,846; inland navigation and transportation, \$63,600; tornado, etc., \$15,029,611; sprinkler leakage, \$1,561,137; riot, etc., \$1,298,479; net risks in force on business effective prior to January 1, 1921, \$464,657,378; net premiums in force on business on and after January 1, 1921, fire, \$4,368,829; ocean marine, \$53,545; motor vehicle, \$137,226; inland nav. and tranep., \$1,644; tornado, etc., \$60,489; sprinkler leakage, \$4,457; riot, etc., \$3,474; net premiums in force on business effective prior to January 1, 1921, \$4,452,617.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$4,640,967.48; gain from underwriting profit and loss items, \$1,315.62; total, \$4,642,283.10.

Losses incurred during 1921, \$2,577,464.41; underwriting expenses incurred during 1921, \$1,951,907.05; total, \$4,529,371.46.

Gain from underwriting during 1921, \$112,911.64.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$459,360.30; profit on investments during 1921, \$1,181,697.29; total, \$1,641,057.59.

Loss on investments during 1921, \$993,195.18; investment expenses incurred during 1921, \$41,486.11; total, \$1,034,681.29.

Gain from investments during 1921, \$606,376.30.

GAIN AND LOSS EXHIBIT, 1921.—Gain: Underwriting, \$112,911.64; investments, \$606,376.30; total, \$719,287.94.

Losses: Other sources, \$13,665.10; dividends, \$290,000; total, \$303,665.10.

Surplus, December 31, 1920, \$2,623,582.84; increase, \$415,622.84; surplus, December 31, 1921, \$3,039,205.68.

NEW INDIA ASSURANCE COMPANY,

Bombay, India.

UNITED STATES BRANCH, 80 MAIDEN LANE, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DEC. 31, 1921.

Bonds and stocks owned.....	\$1,050,086 80
Interest due and accrued thereon.....	3,208 88
Cash in banks and office.....	138,889 92
Agents' balances not over three months due	39,852 44

TOTAL ADMITTED ASSETS..... \$1,232,038 04

LIABILITIES, U. S. BRANCH, DEC. 31, 1921.

Net unpaid claims.....	\$45,159 30
Unearned premiums	154,210 51
Contingent commissions etc	5,000 00
Salaries, rents, etc.....	5,000 00
Estimated taxes hereafter payable.....	15,000 00

TOTAL LIABILITIES, except deposit capital	\$224,369 81
DEPOSIT CAPITAL.....	\$200,000.00
NET SURPLUS, U. S. BRANCH, including deposit capital.....	1,007,668 23

TOTAL \$1,232,038 04

GENERAL REVIEW.

HISTORY.—This company was organized in 1919 with an authorized capital of Rs. 200,000,000 which approximates at Rs. 25 about \$50,000,000. The capital subscribed is Rs. 118,634,250 (\$29,658,562) and paid up, Rs. 11,869,425 (\$2,965,856). (An arbitrary rate of exchange has been used; see note, page vii.) There are strong local interests in India back of the company and it is closely affiliated

with the banking firm of Tata Sons, Limited. The London agents of the company are Sedgwick Collins Agencies, Limited.

This company has entered the United States to do a re-insurance business having made the statutory capital deposit of \$200,000 with the New York State Insurance Department, and was licensed by that department on February 2, 1921.

NEW INDIA ASSURANCE COMPANY—Continued.

HOME OFFICE RESOURCES.—The assets of the Home Office are liable for losses here. On March 31, 1921, the Home Office balance sheet showed the company as having: Assets, Rupees 14,566,118 (\$3,641,529); paid-in capital, Rupees 11,868,425 (\$2,967,106); surplus to policyholders, Rupees 12,403,287 (\$3,100,822). (An arbitrary rate of exchange has been used; see note page vii).

MANAGEMENT AND REPUTATION.—The United States Manager of the company is Sumner Ballard, 80 Maiden Lane, New York City, who represents in a similar capacity the Skandinavia Insurance Company, Limited, and the Nation-

al Insurance Company of Copenhagen, Denmark, and is president of the International Insurance Company of New York.

The United States Trustee is the Guaranty Trust Company of New York.

KINDS OF INSURANCE WRITTEN.—Reinsurance of general fire and allied lines.

TERRITORY.—Ark., Colo., Del., Ill., Ia., La., Me., Mass., Mich., Mont., N. H., N. J., N. Y., N. C., O., Pa., Tex., Utah and W. Va.

INCOME, U. S. BRANCH, 1921.									
	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$230,812 94		\$75 92		\$502 18		\$1,327 42	\$312 32	\$233,220 90
Return premiums	20,500 00		2 83		122 47		73 67	22 82	20,728 58
Net premiums	210,412 25		72 99		462 09		1,253 75	289 70	212,491 38
Interest, etc.			\$25,600 87						
Received from Home Office.....			1,004,023 65						
					Gross profit on sale or maturity of bonds..			150 00	
					TOTAL INCOME			\$1,242,265 90	

DISBURSEMENTS, U. S. BRANCH, 1921.

Gross amount paid for losses, \$29,967.31; salvage, \$833.85; net amount paid policyholders for losses.....	\$29,133 46
Underwriting expenses	74,049 40
Other disbursements	1,198 93
TOTAL DISBURSEMENTS	\$104,381 79

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 13.7%; losses incurred, 35.0%; underwriting expenses, 34.8%; underwriting loss, 54.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred 127.5%; expenses incurred, 169.9%; underwriting loss, 197.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$17,045,500; motor vehicle, \$11,858; tornado, etc., \$99,735; sprinkler leakage, \$97,090; riot, etc., \$163,035; net premiums in force on business on and after Jan. 1, 1921, fire, \$172,514.78; motor vehicle,

\$72.99; tornado, etc., \$478.62; sprinkler leakage, \$660.20; riot, etc., \$301.43.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$58,280.87.

Losses incurred during 1921, \$74,292.76; underwriting expenses incurred during 1921, \$99,049.40; total, \$173,342.16.

Loss from underwriting during 1921, \$115,061.29.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$28,809.75; profit on investments during 1921, \$91,095.05; total, \$119,904.80.

Investment expenses incurred during 1921, \$1,198.93.

Gain from investments during 1921, \$118,705.87.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$118,705.87; remitted from Home Office, \$1,004,023.65; total, \$1,122,729.52.

Loss from underwriting, \$115,061.29.

Surplus, December 31, 1921, \$1,007,668.23.

NEW JERSEY INSURANCE COMPANY,

18 Washington Place, Newark, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$328,439 97	Agents' balances not over three months due.....	233,029 99
Mortgage loans on real estate.....	109,000 00	Joint operation expense recoverable.....	19,619 90
Interest due and accrued thereon.....	1,090 00	Reinsurance due on paid losses.....	73,358 25
Bonds and stocks owned.....	1,399,961 00	Other admitted assets	100 00
Interest due and accrued thereon.....	11,239 02		
Cash in banks and office.....	122,204 39	TOTAL ADMITTED ASSETS.....	\$2,298,042 52

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$365,977 81	\$58,399 00	\$38,574 80	\$177,909 18	\$57 00		\$140 00		\$634,057 79
Reinsurance	104,240 22	5,835 00	123 00	35,438 00					145,736 22
Net unpaid claims..	161,687 59	47,564 00	38,451 80	142,471 18	57 00			140 00	388,321 57
Unearned premiums: Fire, \$524,068.06; other than fire, \$139,207.97; total.....			\$663,276 03						
Salaries, rents, etc.....			3,500 00						
Estimated taxes hereafter payable.....			25,000 00						
Estimated expenses for investigation and adjustment of losses.....			8,543 06						
					Contingent commissions, etc.....			1,500 00	
					TOTAL LIABILITIES, except capital.....			\$1,090,140 66	
					CAPITAL PAID UP			1,000,000 00	
					NET SURPLUS			207,901 86	
					TOTAL			\$2,298,042 52	

NEW JERSEY INSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New Jersey on December 21, 1910, and began business in April, 1911. Its authorized capital at first was \$200,000, with privilege to increase it to \$750,000. In January, 1912, its charter was amended, providing for the increase of its capital from time to time until it reached \$1,000,000. It began business with a paid-in capital of \$200,000 and a paid-in surplus of \$148,363.27.

On December 31, 1912, its paid-in capital was \$400,000, and during 1912 \$500,000 additional capital and \$381,627.50 surplus were paid in. In December, 1913, the final \$100,000 of the \$1,000,000 authorized capital was paid in, together with \$76,500 surplus. The total surplus paid in by stockholders was \$754,000 net, after deducting organization expenses.

Previous to June, 1917, the title of the company was New Jersey Fire Insurance Co.

The par value of the stock is \$25 per share.

The outstanding liability of this company, with the exception of that in the State of New Jersey, was reinsured in the Providence-Washington Insurance Company, of Providence, as of noon, May 26, 1915, but the company has continued in the same territory.

The outstanding liability of this company, other than marine insurance, was reinsured in the Home Insurance Company, of New York, as of noon November 15, 1920.

At the regular annual meeting of the stockholders of the company on December 11, 1918, a new board of directors was elected and control of the company passed into the hands of C. P. Stewart, president of the American Merchant Marine Insurance Company, of New York, and his associates. During 1920 the control of the company changed to the present management, and November 15, 1920, the outstanding fire, automobile, windstorm, and allied classes, were reinsured in the Home Insurance Company, of New York, and the company is continued under the new management.

MANAGEMENT AND REPUTATION.—The underwriting management is in charge of C. V. Meserole, who also acts as an officer and underwriter for the Pacific Fire Insurance Company, and the Bankers and Shippers Insurance Company, of New York. The marine business is under the supervision of O'Keefe & Lynch, New York City.

On December 31, 1921, the directors owned \$90,000 par value, of the capital stock then outstanding.

The underwriting to date has not been profitable. The company's expenses of operation were high prior to 1916, but its average loss ratio has been normal. In 1919 and 1920 it had a high loss ratio on marine business. In 1920 owing to the reinsurance of its business, above referred to, the reinsurance and return premiums exceeded the written premiums, so that loss and expense ratios cannot be applied thereto. In 1921 the loss and expense ratios were above normal, and there was a heavy underwriting loss.

The company bears an excellent reputation for loss settlements.

Its investments are of good character. The security valuations in this statement are at actual market.

The largest item of real estate owned is an eight-story fireproof building, used as the Home Office of the company, situated at 38-40 Clinton street, Newark, N. J., carried at \$325,000.

The mortgage loans are upon improved property in the State of New Jersey, and are well secured.

AFFILIATIONS.—Southwestern Underwriters Association, Board of Fire Underwriters of the Pacific, Canadian Fire Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, marine, automobile, war risk, sprinkler leakage, explosion and tornado insurance.

TERRITORY.—It is licensed in Ala., Ariz., Cal., Conn., Fla., Ga., Hawaii, Ida., Ill., Ind., Iowa, Ky., La., Md., Mass., Mich., Minn., Mo., Mont., Neb., Nev., N. J., N. Y., Ohio, Ore., Pa., S. C., Texas, Utah, Va., Wash., Wis. and Wyo. It is also licensed in British Columbia, Ontario and Quebec, Canada.

DIVIDENDS.—In 1919 it paid 4%, and in 1920, 5%.

OFFICERS.—President, Jacob R. Hall; vice-presidents, Wm. F. Birch, Franklin W. Fort; secretary, James Y. Milne; treasurer, Arthur L. Bowerman; vice-president and manager, fire office, C. V. Meserole; assistant manager, fire office, L. R. Bowden; secretary, fire office, H. B. Lamy, Jr.; assistant secretaries, fire office, L. P. Tremaine, R. Cholmeley-Jones; vice-president and manager, marine department, Frank J. Lynch; secretary, marine department, Geo. A. Brenker; assistant secretary, marine department, William A. Tompkins.

DIRECTORS.—

Louis V. Aronson, president Art-Metal Works, Newark, N. J.

L. R. Bowden, assistant manager, fire office of company, New York City.

Wm. F. Birch, vice-president of company, Dover, N. J.

Victor E. Downer, president of the Bergen County Bank, Rutherford, N. J.

Franklin W. Fort, vice-president of company, Newark, N. J.

Paul Guenther, president Onyx Hosiery Co., Dover, N. J.

Jacob R. Hall, president of company, Flemington, N. J.

Albert E. Howe, secretary The Lamonte Safety Paper Co., New York City.

Frank J. Lynch, manager, marine department of company, New York City.

C. V. Meserole, manager fire office, New York City.

James Y. Milne, secretary of the company, Newark, N. J.

Charles Niebling, president American National Bank, Newark.

Arthur J. O'Keefe, marine underwriter, New York City.

Samuel Stothoff, pump manufacturer, Flemington, N. J.

E. M. Waldron, contractor, Newark, N. J.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in February.

GENERAL AGENTS.—

Seeley & Co., San Francisco, Cal., managers Pacific Coast Department.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$1,885,544 45	\$133,045 59	\$237,400 59	\$252,948 77	\$41,205 87	.....	\$4,682 74	\$5,928 83	\$2,540,814 34
Reinsurance	482,782 44	9,864 19	7,809 67	2,706 32	12,004 28	.....	1,355 72	1,627 67	518,410 29
Return premiums....	346,872 67	17,394 23	50,690 04	157,346 39	6,631 72	.....	962 21	1,621 96	581,419 22
Net premiums.....	1,055,869 34	105,687 17	179,400 88	92,896 06	21,969 57	.....	2,464 81	2,677 20	1,440,965 33
Losses to pmt. writ'n	31.8	54.6	36.7	20.3	0.9	.....	0.2	.....	.....

NEW JERSEY INSURANCE COMPANY — *Continued.*

Interest, etc.	\$128,472 67	TOTAL INCOME	\$1,587,070 61
Other income	17,612 61		

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$644,772 76	\$58,958 15	\$67,840 04	\$19,042 39	\$209 23		\$7 20		\$790,829 77
Reinsurance	805,887 35	1,250 00	1,718 34	113 13					308,968 82
Salvage	9,149 42		289 38						9,438 80
Net amt. paid policy-holders for losses..	329,735 99	57,708 15	65,832 32	18,929 26	209 23		7 20		472,422 15
Underwriting expenses.			\$650,428 76						20,132 06
Borrowed money repaid.			375,000 00						34,683 23
Loss on sale of ledger assets.			34,555 15						
Agents' balances charged off.			23,332 92						
									TOTAL DISBURSEMENTS \$1,610,554 27

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 36.9%; underwriting expenses, 45.1%; underwriting loss, 25.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 61.0%; expenses incurred, 73.6%; underwriting loss, 42.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$86,041,101; ocean marine, \$1,483,350; motor vehicle, \$5,753,932; inland nav. and transp., \$3,251,521; tornado, etc., \$3,391,494; sprinkler leakage, \$627,922; riot, etc., \$688,814; net risks in force on business effective prior to January 1, 1921, \$2,117,126; net premiums in force on business on and after January 1, 1921, fire, \$841,740.98; ocean marine, \$21,732.97; motor vehicle, \$173,892.50; inland nav. and transp., \$25,844.32; tornado, etc., \$22,181; sprinkler leakage, \$2,397.67; riot, etc., \$1,411.54; net premiums in force on business effective prior to January 1, 1921, \$24,394.48.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$871,259.07; loss from underwriting profit and loss items, \$66,399.20; total, \$804,859.87.

Losses incurred during 1921, \$532,015.15; underwriting expenses incurred during 1921, \$641,260.13; total, \$1,173,275.28.

Loss from underwriting during 1921, \$368,415.41.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$113,105.22; profit on investments during 1921, \$40,094.54; total, \$153,199.76.

Loss on investments during 1921, \$81,079.06; investment expenses incurred during 1921, \$26,612.06; total, \$107,691.12.

Gain from investments during 1921, \$45,508.64.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$45,508.64.

Loss from underwriting, \$368,415.41.

Surplus, December 31, 1920, \$300,660.56; decrease, \$92,758.70; surplus, December 31, 1921, \$207,901.86.

NEW JERSEY MANUFACTURERS ASSOCIATION FIRE INS. CO.,

Trenton, N. J.

GENERAL REVIEW.

HISTORY.—This is a stock company which was incorporated under the laws of New Jersey, licensed by the Insurance Department of that state December 22, 1921, and began business January 1, 1922. The authorized capital is \$200,000, all of which has been subscribed and paid in in cash, together with \$100,000 contributed to surplus. The par value of the shares is \$10 and the stock was sold at \$15 per share. The Manufacturers Association of New Jersey owns the entire issue of capital stock.

MANAGEMENT AND REPUTATION.—It is operated in connection with the New Jersey Manufacturers Casualty Insurance Co. No statement was furnished to us by the company as of December 31, 1921, but it will be noted that the company began business on January 1, 1922, and the figures quoted above were given near the close of the year.

OFFICERS.—President, J. Philip Bird; vice-president, Chas. W. Crane; treasurer, Harry D. Leavitt; secretary and assistant treasurer, W. C. Billman.

DIRECTORS.—

Bird, J. Philip, vice-president, Riverside Steel Casting Co., Newark, N. J.

Crane, Chas. W., treasurer, Crossman Co., South Amboy, N. J.

Ferguson, John W., president John W. Ferguson Co., Paterson, N. J.

Foster, J. W., general manager F. A. Straus & Co., Trenton, N. J.

Leavitt, Harry D., treasurer Crossley Machine Co., Trenton, N. J.

Frome, A. R., general superintendent Joseph Campbell Co., Camden, N. J.

Leslie, J. S., president The Leslie Co., Inc., Lyndhurst, N. J.

Schmidt, F. W., president North Jersey Amiesite Co., Morristown, N. J.

Wilckes, Ferd, treasurer, Athenia Steel Co., Athenia, N. J.

Lyall, Herbert J., general counsel Brighton Mills, Passaic, N. J.

Wiss, F. C. J., president J. Wiss & Sons Co., Newark, N. J.

Hand William, treasurer John Hand & Sons Inc., Paterson, N. J.

Cox, Chas. F., treasurer The Cox & Sons Co., Bridgeton, N. J.

McGrath, L. J., secretary and treasurer, Thos. Devlin Mfg. Co., Burlington, N. J.

Bell, R. M. secretary Warner Sugar Refining Co., 79 Wall Street, New York.

Valentine Frank R., president M. D. Valentine & Bro. Co., Woodbridge, N. J.

NEW JERSEY MANUFACTURERS ASSOCIATION FIRE INSURANCE COMPANY—*Continued.*

Bateman, Fred H., president Bateman & Cos., Inc., Grenloch, N. J.

Birch, W. F., proprietor Dover Boiler Works, 62 South Morris Street, Dover, N. J.

Farmer, Edward D., president Jenkins Mfg. Co., Bloomfield, N. J.

Weiss, F. A., purchasing agent Hyatt Bearing Division General Motors Corp., Newark, N. J.

Goertz, Frederick, August Goertz Company, Newark N. J.

McKenzie, J. J., president Standard Bleachery Co., Carlton Hill, N. J.

DuBois, Jean, factory business manager. Roessler Hasslacher, Chemical Co., Perth Amboy, N. J.

Wilson, S. Taylor, president Tippet & Wood, Inc., Phillipsburg, N. J.

KINDS OF INSURANCE WRITTEN.—For the present the company will write only fire, theft, property damage and collision automobile insurance.

NEW YORK STATE FIRE INSURANCE COMPANY,

446 Broadway, Albany, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned (market value).....	\$50,000 00
Rents due and accrued.....	66 67
Mortgage loans on real estate.....	3,000 00
Interest due and accrued thereon.....	12 50
Bonds and stocks owned.....	459,755 40
Interest due and accrued thereon.....	5,554 89
Cash in banks and office.....	33,507 74
Agents' balances not over three months due.	18,229 83
Deposit with Albany Board of Underwriters	50 00

TOTAL ADMITTED ASSETS..... \$570,177 03

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Adjusted, \$47; reported or in process of adjustment, \$35,000; incurred but not reported, \$5,000; net unpaid claims.....	\$40,047 00
Unearned premiums	84,012 47
Salaries, rents, etc.	55 34
Estimated taxes hereafter payable.....	2,000 00
Contingent commissions, etc.	609 40
Estimated adjusting expenses.....	500 00

TOTAL LIABILITIES, except capital.	\$127,224 21
CAPITAL PAID UP.....	200,000 00
NET SURPLUS	242,952 82

TOTAL \$570,177 03

GENERAL REVIEW.

HISTORY.—This is a stock fire insurance company, incorporated under the laws of New York State, October 17, 1921, licensed and began business on the same date. The authorized capital is \$200,000, all of which is subscribed and fully paid in, together with \$200,000 surplus. The par value of the shares is \$10.

This is a reorganization of the Mutual Fire Insurance Company of Albany. All assets and liabilities of that company are taken over by the New York State Fire Insurance Company.

The Mutual Fire Insurance Company of Albany began business in 1836 and confined its operations to the State of New York. The company owned the building which it occupied as a Home Office and which was carried in its statement at \$50,000. On December 31, 1920, it had admitted assets of \$415,518.43, and net cash surplus of \$265,571.90.

The officers of that company were: President, A. K. Smith; vice-president, Noel S. Bennett; secretary, Russell M. Johnston; treasurer, E. C. Leonard.

MANAGEMENT AND REPUTATION.—The underwriting for this company is done by Crum & Foster, 110 William street, New York, who are in excellent repute, and who also operate the North River Insurance Company, of New York, the United States Fire Insurance Company, of New York, the Richmond Insurance Company, of West New Brighton, New York, and who control the International Insurance Company, of New York.

The investments are high grade. The securities valuations are those fixed by the Convention of Insurance Commissioners. The stock is closely held. The directors at the

end of 1921, owned \$190,340 of the \$200,000 issue of capital stock.

OFFICERS.—The officers of the New York State Fire Insurance Company are: President, A. K. Smith; vice-president, Noel S. Bennett; secretary, J. Allen Warner.

DIRECTORS.—

Edgar C. Leonard, Cotrell & Leonard, Albany, N. Y.

Russell M. Johnston, lawyer, Albany, N. Y.

A. Page Smith, lawyer, Albany, N. Y.

Donald McDonald, American Meter Co., New York City.

William G. Van Loon, lawyer, Albany, N. Y.

Noel S. Bennett, Barber & Bennett, Albany, N. Y.

James R. Watt, United Construction Co., Albany, N. Y.

Oscar F. Kinney, Kinney & Woodward Co., Albany, N. Y.

Hildreth J. Ackroyd, Jas. Ackroyd & Sons, Albany, N. Y.

J. Allen Warner, Albany Card & Paper Mfg. Co., Albany, N. Y.

Carl H. Graf, Municipal Gas Company, Albany, N. Y.

John A. Forster, Crum & Forster, New York City.

David G. Wakeman, Crum & Forster, New York City.

KIND OF INSURANCE WRITTEN.—Fire.

TERRITORY.—Licensed in New York.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in January.

INCOME, 1921.

Gross premiums, \$183,337.16; reinsurance, \$1,798.32; return premiums, \$52,389.75; net premiums.....	\$129,149 09
Interest, etc.	17,810 94
Profit on sale or maturity of bonds.....	187 60

TOTAL INCOME \$147,147 63

DISBURSEMENTS, 1921.

Net premiums in force on business on and after January 1, 1921, \$123,981.72.

Surplus, December 31, 1920, \$265,571.90; decrease, \$22,619.08; surplus, December 31, 1921, \$242,952.82.

Auckland, N. Z.

TOTAL ADMITTED ASSETS..... \$2,124,389 86

deposit capital	996,066 25
TOTAL	<u>\$2,124,389 86</u>

In January, 1919, the company opened an Eastern Department in New York City, with Mr. H. E. Kempthorne, 110 William street, as manager. Mr. Kempthorne has been

NEW ZEALAND INSURANCE COMPANY, LTD.—Continued.

connected with the company for many years, and previous to his present appointment, acted as manager for the company at Wellington, New Zealand.

The investments are of excellent character. In this statement the market values used are those allowed by the Convention of Insurance Commissioners.

The real estate owned is a three-story brick building on California street, between Sansome and Battery streets, San Francisco.

UNITED STATES MANAGERS.—Pacific Department, W. M. Speyer, San Francisco, Cal.; Eastern Department, H. E. Kempthorne, New York; Ellis & Powers, of New Orleans, La., general agents for Alabama, Florida, Georgia, Louisiana, and Mississippi.

UNITED STATES TRUSTEES.—Anglo-California Trust Co., San Francisco, Cal.

AFFILIATIONS.—Western Union Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, marine, accident, liability, plate glass, burglary, and live stock insurance, and fidelity and surety bonds.

In the United States it writes fire, marine, tornado, sprinkler leakage, explosion and riot, and earthquake insurance.

TERRITORY.—It is licensed in Ala., Alaska, Ariz., Cal., Colo., Conn., Fla., Ga., Hawaii, Idaho, Ill., Ind., La., Md., Mass., Mich., Mont., Nev., N. J., N. Y., N. C. (for reinsurance only), Ohio, Ore., Pa., Tex., Utah, Wash., Wis. and Wyo.

In Canada it is licensed in British Columbia, and through branches it operates practically all over the world.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Earthquake.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$2,215,145 82	\$259,004 35	\$125,006 48	\$11,587 58	\$6,736 56	\$481 55	\$2,285 93	\$930 00	\$2,621,780 27
Reinsurance	1,121,108 69	19,613 87	52,123 66	13 33	6,101 62	92 50	1,113 46	218 33	1,200,385 46
Return premiums....	524,808 70	8,332 68	27,790 77	1,616 62	1,365 19	155 74	527 13	907 85	565,494 08
Net premiums.....	569,228 43	231,057 80	45,094 05	9,957 63	—720 25	233 31	645 34	—196 18	855,900 13
Losses to prms. writ'n	102.5	54.4	65.5	16.4			0.1		
Interest, etc.			\$98,456 51						1,216 90
Received from Home Office.....			91,466 07						TOTAL INCOME
									\$1,047,039 61

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$987,848 23	\$197,273 01	\$51,011 97	\$1,636 81	\$514 09		\$2 92		\$1,238,287 63
Reinsurance	390,362 17	70,825 88	21,433 88		257 34		1 46		482,880 78
Salvage	13,911 30	417 87	25 00						14,354 17
Net amt. paid policyholders ofr losses..	583,574 76	126,029 26	29,553 09	1,636 81	257 35		1 46		741,052 78
Underwriting expenses.			\$416,127 30						10,404 54
Remitted to Home Office.....			228,152 00						492 10
Decrease in book value and loss on sale bonds			2,671 61						TOTAL DISBURSEMENTS
									\$1,398,900 28

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 80.9%; underwriting expenses, 48.6%; underwriting profit, 6.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 58.1%; expenses incurred, 34.9%; underwriting profit, 4.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$72,011,098; ocean marine, \$654,009; motor vehicle, \$847,318; inland nav. and transp., \$95,515; tornado, etc., \$379,220; sprinkler leakage, \$222,260; riot, etc., \$40,000; earthquake, \$110,000; net risks in force on business all effective prior to January 1, 1921, \$50,715,859; net premiums in force on business on and after January 1, 1921, fire, \$871,887.16; ocean marine, \$6,811.93; motor vehicle, \$37,677.23; inland nav. and transp., \$999.63; tornado, etc., \$2,473.62; sprinkler leakage, \$701.99; riot, etc., \$158.85; earthquake, \$342; net premiums in force on all business effective prior to January 1, 1921, \$662,230.37.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$1,190,927.26; loss from underwriting profit and loss items, \$24,561.71; total, \$1,166,365.55.

Losses incurred during 1921, \$692,594.11; underwriting expenses incurred during 1921, \$415,907.75; total, \$1,108,501.86.

Gain from underwriting during 1921, \$57,863.69.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$95,084.89; profit on investments during 1921, \$39,205.07; total, \$134,289.96.

Loss on investments during 1921, \$2,671.61; investment expenses incurred during 1921, \$12,954.54; total, \$15,626.15.

Gain from investments during 1921, \$118,663.81.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$57,863.69; investments, \$118,663.81; remitted from Home Office, \$91,466.07; total, \$267,993.57.

Losses: Remitted to Home Office, \$228,152.

Surplus, December 31, 1920, \$956,224.68; increase, \$39,841.57; surplus, December 31, 1921, \$996,066.25.

123 William Street, New York, N. Y.

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NIAGARA FIRE INSURANCE COMPANY — *Continued.*

de Forest, Robert W., lawyer.
 de Forest, Henry W., lawyer.
 de Forest, Johnston, lawyer.
 Dewey, Geo. W., retired.
 Herrick, Harold, retired.
 Johnston, J. Herbert.
 Lane, O. E., president.
 Laue, Charles, real estate.
 Low, Ethelbert I., lawyer, Low, Miller & Low.

Mali, Pierre.

Williams, Thomas, lumber, Ichabod T. Williams & Son.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in January.

DEPARTMENTS.—Pacific Coast Department, Edwin Parrish, manager, John A. Carlson, assistant manager, San Francisco, Cal., territory includes Alaska, Ariz., Cal., Hawaii, Idaho, Mont., Nev., Ore., Utah, and Wash.

Canadian, W. E. Findlay, manager, Montreal.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$13,484,281 53	\$952,148 06	\$1,603,936 28	\$56,267 03	\$269,238 73	\$81,396 21	\$30,634 21	\$98,806 63	\$16,566,708 73
Reinsurance	3,597,819 31	172,308 66	6,647 26	15,149 35	43,881 57	2,991 15	11,387 47	11,542 77	3,861,728 04
Re-ins premiums.....	3,004,425 99	145,469 67	394,477 35	15,931 08	60,333 43	67 50	3,855 41	14,280 24	3,638,820 67
Net premiums.....	6,882,036 23	634,369 73	1,202,811 67	25,186 10	165,023 78	78,337 56	15,391 83	63,003 62	9,066,160 02
Losses to prms. writ'n	58.1	93.0	63.4	18.7	20.8	72.0	26.3	1.9	
Interest and rents.....			\$748,930 91						
Other income			934 59						185,609 00
Profit on sale or maturity of bonds.....			8,671 25						
									TOTAL INCOME.....\$10,010,305 77

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$6,607,993 73	\$769,292 06	\$792,526 02	\$88,424 79	\$43,107 79	\$57,633 26	\$12,407 37	\$2,061 75	\$8,373,468 79
Reinsurance	2,554,769 44	162,248 01	983 74	37,681 59	8,843 83	1,192 12	8,354 90	877 15	2,774,950 78
Salvage	53,385 07	16,707 90	29,215 94	3,339 33					102,348 24
Net amt. paid policy-holders for losses..	3,999,839 22	590,336 17	762,326 34	47,203 87	34,263 96	56,441 14	4,052 47	1,204 60	5,495,667 77
Underwriting expenses			\$3,946,105 66						8,565 63
Dividends to stockholders.....			400,000 00						18,503 47
Decrease by adjustment in book value of stocks.....			185,609 00						
									TOTAL DISBURSEMENTS.....\$10,544,451 53

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 64.6%; underwriting expenses, 43.5%; underwriting loss, 5.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 64.2%; expenses incurred, 40.8%; underwriting loss, 5.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$692,763,981; ocean marine, \$26,890,462; motor vehicle, \$48,871,729; inland navigation and transportation, \$291,195; tornado, etc., \$29,685,505; sprinkler leakage, \$4,156,152; riot, etc., \$16,212,945; net risks in force on business effective prior to January 1, 1921, \$649,503,624; net premiums in force on business on and after January 1, 1921, fire, \$6,859,194; ocean marine, \$317,495; motor vehicle, \$1,108,611; inland navigation and transportation, \$4,797; tornado, etc., \$156,495; sprinkler leakage, \$14,687; riot, etc., \$42,308; net premiums in force on business effective prior to January 1, 1921, \$6,169,733.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$9,122,967.81; loss from underwriting profit and loss items, \$12,956.72; total, \$9,110,011.09.

Losses incurred during 1921, \$5,853,432.97; underwriting expenses incurred during 1921, \$3,719,605.66; total, \$9,573,038.63.

Loss from underwriting during 1921, \$463,027.54.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$759,977.05; profit on investments during 1921, \$280,765.86; total, \$1,040,742.91.

Loss on investments during 1921, \$194,174.63; investment expenses incurred during 1921, \$15,544.18; total, \$209,718.81.

Gain from investments during 1921, \$831,024.10.

GAIN AND LOSS EXHIBIT, 1921.—Gains from investments, \$831,024.10.

Losses: Underwriting, \$463,027.54; dividends, \$400,000; total, \$863,027.54.

Surplus, December 31, 1920, \$3,750,498.48; surplus, December 31, 1921, \$3,718,495.04; decrease, \$32,003.44.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned, market value....	\$395,300 00	Canadian hail underwriters (balance of deposit)	179 35
Interest due and accrued thereon.....	4,812 51	Losses and loss exp. rec. due by reinsuring companies	2,122 80
Cash in banks and office.....	46,064 63		
Agents' balances not over three months due	44,255 42	TOTAL.....	\$495,682 25
Cash in hands of special agents and others	2,947 54		

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Losses and Claims: Adjusted.						\$245 00			\$245 00
Reported or in process of adjustment	\$23,715 00		\$80 00						23,795 00
Reinsured.	11,562 00								11,562 00
Net unpaid claims....	40,277 00		80 00			245 00			40,602 00

NIAGARA FIRE INSURANCE COMPANY—Continued.

Unearned premiums: fire, \$156,169.27;		TOTAL LIABILITIES, except capital.	\$209,227 66
other than fire, \$4,017.19; total.....	\$160,186 46	NET SURPLUS Canadian Branch.....	286,454 59
Estimated taxes hereafter payable.....	5,144 19		
Due treaties and reinsuring companies....	3,295 01	TOTAL	\$495,682 25

INCOME, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$557,051 86		\$10,128 77		\$385 81	\$12,184 34		\$4,745 95	\$564,496 73
Reinsurance.	112,790 56				16 85	644 37		—183 14	113,268 64
Return premiums	131,201 39		2,363 39		164 07	67 50		4,909 00	138,795 35
Net premiums	313,059 91		7,765 38		204 89	11,472 47		—69 91	332,482 74
Interest, etc.			\$20,118 24						\$352,550 98

DISBURSEMENTS, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.	\$264,246 74		\$5,871 35		—\$4 33	\$10,513 25			\$280,627 01
Reinsurance.	76,501 80					600 80			77,102 60
Salvage.	364 00								364 00
Net am't. paid policy-holders for losses...	187,380 94		5,871 35		—4 33	9,912 45			203,160 41
Underwriting expenses.....			\$181,171 48						\$384,331 89

NIPPON FIRE INSURANCE COMPANY, LIMITED,

Tokyo, Japan.

UNITED STATES BRANCH, 110 WILLIAM STREET, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$877,600 00
Interest due and accrued thereon.....	10,325 51
Cash in banks and office.....	456,533 90
Agents' balances not over three months due	—10,805 39

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, net unpaid claims \$183,963.92; motor vehicle, \$1,445.01; tornado, etc., \$2,069.31; total...	\$187,478 24
Unearned premiums	630,469 40
Salaries, rents, etc.....	12,000 00
Estimated taxes hereafter payable.....	2,500 00
Estimated adjustment of losses.....	3,116 83

TOTAL LIABILITIES, except deposit

capital	\$835,564 47
DEPOSIT CAPITAL	\$200,000.00
NET SURPLUS, U. S. Branch, including deposit capital.....	498,089 64

TOTAL ADMITTED ASSETS..... \$1,333,654 11

TOTAL

GENERAL REVIEW.

HISTORY.—The Nippon Fire Insurance Company was established in 1892. It has a subscribed capital of Yen 5,000,000, with Yen 2,500,000 paid up in cash.

This company has entered the United States, and was licensed by the New York Insurance Department August 6, 1919, to transact a fire reinsurance business.

HOME OFFICE RESOURCES.—The home office balance sheet as of December 31, 1920, shows the following items: Admitted assets, \$8,260,820.26; paid in capital, \$1,250,000; surplus, \$577,842.52. (Arbitrating rate of exchange has been used; see note page vii.)

MANAGEMENT AND REPUTATION.—Fester, Fothergill & Hartung, 110 William street, New York City, are its United States managers, who also act in the same capacity for the Northern Insurance Company of Moscow, Russia, the Union and Phenix Espanol Insurance Co., Madrid, Spain, and the Warsaw Fire Insurance Company of War-

saw, Russia; Alpha General Ins. Co., Ltd. of Calcutta, India, and the European General Reinsurance Co., Ltd., London, England.

In 1920 the loss and expense ratios were favorable, but the rapidly increasing business necessitated a considerably increased unearned premium reserve and the company showed an underwriting loss of \$163,578.42. In 1921 the expenses were moderate, but the loss ratio was high and there was an underwriting loss of \$205,916.50.

UNITED STATES TRUSTEE.—The Banker's Trust Company as trustees.

KINDS OF INSURANCE WRITTEN.—Fire, auto, inland, tornado, sprinkler leakage, riot, tourist baggage, earthquake and flood.

TERRITORY.—It is licensed in Ark., Colo., Ill., Iowa., La., Me., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. O. O., Pa., Tex. and W. Va.

NIPPON FIRE INSURANCE COMPANY, LTD.—Continued.

INCOME, U. S. BRANCH, 1921.

	Fire.	Tourist Baggage.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Other Lines.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums	\$1,304,213 45	\$128 03	\$10,584 26	\$8 25	\$8,601 40	\$378 93	\$1,108 35	\$2,140 03	\$1,327,250 70
Return premiums	404,093 50	38 67	9,307 45	.....	2,919 13	53 10	397 82	792 23	417,601 90
Net premiums	900,119 95	87 36	1,276 81	8 25	5,772 27	325 83	710 53	1,347 80	909,648 90
Losses to prms. writ'n	66.4	2.2	132.4	.....	38.3	.....	.....	.....	.....
Interest, etc .....	.....	.....	\$55,050 54	.....	.....	.....	.....	.....	\$964,699 34

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Tourist Baggage.	Totals.
Gross amount paid for losses.....	\$604,368 98	.....	\$1,792 66	.....	\$2,210 61	.....	\$1 03	\$2 19	\$608,375 47
Salvage	6,569 18	.....	101 23	.....	.....	.....	.....	.....	6,670 41
Net amt. paid policy- holders for losses..	597,799 80	.....	1,691 43	.....	2,210 61	.....	1 03	2 19	601,705 06
Underwriting expenses .....	.....	.....	\$340,704 74	.....	.....	.....	.....	.....	\$942,409 80

RATIOS TO PREMIUMS WRITTEN.—Losses incurred: fire, 70.7%; motor vehicle, 245.5%; tornado, etc., 74.1%; underwriting expenses, 37.4%; underwriting loss, 22.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred: 82.1%; expenses incurred, 44.1%; underwriting loss, 26.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$87,242,251; net risks in force on business effective prior to Jan. 1, 1921, \$31,316,726; net premiums in force on business on and after Jan. 1, 1921, fire, \$861,500.26; motor vehicle, \$1,530.77; inland navigation and transportation, \$8.25; tornado, etc., \$5,267.79; tourist baggage \$48.78; sprinkler leakage \$437.30; riot, etc., \$1,172.34; earthquake \$91.57; flood \$12.15; net premiums in force on business effective prior to Jan. 1, 1921, \$279,415.28.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$783,903.87; losses incurred during 1921, \$644,017.67; underwriting expenses incurred during 1921, \$345,802.70, total, \$969,820.37.

Loss from underwriting during 1921, \$205,916.50.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$55,029.71; profit on investments during 1921, \$40,650.00 total, \$95,679.71.

Loss on investments, during 1921. None; investment expenses incurred during 1921, \$1,072.58; total, \$1,072.58.

Gain from investments during 1921, \$94,607.13.

GAIN AND LOSS EXHIBIT, 1921.—Gains: from investments, \$94,607.13; loss from underwriting, \$205,916.50.

Surplus, December 31, 1920, \$609,399.01; decrease, \$111,309.37; surplus, December 31, 1921, \$498,089.64.

NORDISK REINSURANCE COMPANY.

Copenhagen, Denmark.

UNITED STATES BRANCH, NEW YORK CITY.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,195,274 38
Interest due and accrued thereon.....	12,596 54
Cash in banks and office.....	13,555 48
Agents' balances not over three months due.	2,804 09

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Net unpaid claims	\$136,245 00
Motor vehicle	15,673 00
Tornado, etc.	167 00
Sprinkler leakage	130 00
Riot, explosion, etc.....	5 00

TOTAL	\$152,220 00
Unearned premiums	546,587 62
Contingent commissions, etc	2,500 00
Estimated taxes hereafter payable.....	2,500 00
Estimated expenses of investigation and adjustment of losses.....	2,283 30

TOTAL LIABILITIES, except deposit capital	\$706,090 92
DEPOSIT CAPITAL	\$200,000
NET SURPLUS, U. S. Branch, including deposit capital	518,139 57

TOTAL ADMITTED ASSETS..... \$1,224,230 49

TOTAL \$1,224,230 49

NORDISK REINSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

HISTORY.—This company was established in 1894 and bears a good reputation. The capital is Kr. 10,000,000 with 25% paid in. The general manager is P. Chr. Olsen.

This company has entered the United States by making the statutory capital deposit with the New York State Insurance Department, and was licensed by that department October 8, 1919, to transact a fire reinsurance business.

The Home Office balance sheet as of June 30, 1919, showed the following: Total assets, \$7,589,938; capital paid in, \$675,000, capital reserve fund, \$400,190. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—Paul E. Rasor has been appointed United States manager. He is in high standing

and is also United States manager for the First Russian Insurance Company, the Moscow Fire Insurance Company and the Russian Reinsurance Company, all of which are in good standing.

The company had a rather heavy underwriting loss in 1920 accounted for principally by the large addition to unearned premium reserve. In 1921 the loss ratio was high, and there was a moderate underwriting loss. The expense ratio is low.

UNITED STATES MANAGER.—Paul E. Rasor.

UNITED STATES TRUSTEE.—Bankers Trust Company, New York, N. Y.

KIND OF INSURANCE WRITTEN.—It writes fire reinsurance.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,052,560 38		\$37,300 24		\$10,509 26		\$2,079 57	\$3,111 67	\$1,105,711 12
Return premiums....	417,730 36		10,942 33		3,179 78		884 22	1,524 39	434,271 08
Net premiums.....	634,830 02		26,417 91		7,419 48		1,185 35	1,587 28	671,440 04
Losses to prms. writ'n	85.9		149.8		6.2		20.3	26.4	
Interest, etc.			\$55,232 99		Other income				5,960 16
Received from Home Office.....			40,000 00		TOTAL INCOME				\$772,633 19

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$550,035 94		\$39,682 70		\$164 08		\$242 33	\$4,195 84	\$594,620 89
Salvage	4,634 35		113 45				1 55		4,749 35
Net amt. paid policy-holders for losses..	545,401 59		39,569 25		464 08		240 78	4,195 84	589,871 54
Underwriting expenses.			\$229,609 88		Other disbursements				7,404 82
Remitted to Home Office.....			8,956 74		TOTAL DISBURSEMENTS				\$835,842 98

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 90.9%; underwriting expenses, 34.2%; underwriting loss, 7.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 77.2%; expenses incurred, 29.5%; underwriting loss, 6.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$67,013,971; motor vehicle, \$1,328,896; tornado, etc., \$1,941,436; sprinkler leakage, \$638,138; riot, etc., \$866,140; net risks in force on business effective prior to January 1, 1921, \$39,078,225; net premiums in force on business on and after January 1, 1921, fire, \$638,913; motor vehicle, \$25,851; tornado, etc., \$7,344; sprinkler leakage, \$1,277; riot, etc., \$1,975; net premiums in force on business effective prior to January 1, 1921, \$351,941.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$790,121.71.

Losses incurred during 1921, \$610,139.54; underwriting expenses incurred during 1921, \$232,853.34; total, \$842,992.88.

Loss from underwriting during 1921, \$52,871.17.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$55,235.86; profit on investments during 1921, \$156,467.49; total, \$211,703.35.

Investment expenses incurred during 1921, \$1,444.66.

Gain from investments during 1921, \$210,258.69.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$210,258.69; remitted from Home Office, \$40,000; total, \$250,258.69.

Losses: Underwriting, \$52,871.17; remitted to Home Office, \$8,956.74; total, \$61,827.91.

Surplus, December 31, 1920, \$129,708.69; increase, \$188,430.78; surplus, December 31, 1921, \$318,139.57.

NORTH AMERICAN NATIONAL INSURANCE COMPANY,

401 Crocker Bldg., Des Moines, Ia.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$436,307 35	Bills receivable taken for fire risks.....	724 00
Interest due and accrued thereon.....	14,552 03	Other admitted assets.....	304 08
Bonds and stocks owned.....	220,355 47	Reinsurance due on losses paid.....	1,837 27
Interest due and accrued thereon.....	5,921 60	Due from other reinsurance companies in	
Cash in banks and office.....	154,081 52	adj. of their accounts.....	3,226 39
Agents' balances not over three months due.	90,145 68	TOTAL ADMITTED ASSETS.....	\$927,455 39

NORTH AMERICAN NATIONAL INSURANCE COMPANY—Continued.

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total.....	\$36,666 22				\$10 00	\$902 00			\$37,578 22
Reinsurance.....	14,210 86				8 35				14,219 21
Net unpaid claims.....	22,455 36				1 65	902 00			23,359 01
Unearned premiums.....			\$137,471 41						1,188 22
Salaries, rents, etc.....			300 00						
Estimated taxes hereafter payable.....			8,441 39						
Funds held under reinsurance treaties.....			27,794 02						
Partial payment on capital.....			4,847 50						
Other liabilities.....									1,188 22
TOTAL LIABILITIES, except capital.									\$203,401 55
CAPITAL PAID UP.....									562,350 00
NET SURPLUS.....									161,703 84
TOTAL.....									\$927,455 39

GENERAL REVIEW.

HISTORY.—This company, which started to organize in 1918 under the title of Farmer's Crop Insurance Company, by amended articles of incorporation as of March 5, 1919, changed its name to North American Fire Insurance Company and made the capital stock \$500,000, divided into shares of \$100 each.

The authorized capital was increased to \$750,000 on August 23, 1919. An examination under date of September 20, 1919, was made by the Insurance Department of Iowa, and the company was granted a license to commence business with \$500,000 capital paid up and a surplus of \$243,233.11. The expense of promotion was slightly more than 25%, which is high.

The paid in capital was increased in 1921 by \$9600, making the paid in capital \$562,350.

*On June 6, 1922 the stockholders voted to reduce the capital to \$281,500. This will operate to transfer \$280,500 from the capital account to surplus.

MANAGEMENT AND REPUTATION.—The officers first elected were: O. G. Chesley, president of Des Moines, Ia.; M. H. Cohen, vice-president; A. E. Reed, secretary; R. L. Chase, Jr., treasurer.

After an investigation by the Insurance Department of the State of Iowa the following officers were elected early in April, 1920: President, O. P. Ode; vice-president, M. H. Cohen; secretary, John Peterson; assistant secretary, A. E. Reed; treasurer, P. L. Chase, Jr.

Later in 1920, H. J. Green was elected vice-president in place of M. H. Cohen; V. F. Becker treasurer, in place of P. L. Chase, Jr., and W. G. Hodge was elected assistant secretary.

The secretary, John Peterson, has had an insurance experience of more than twenty years in office and field work. On December 31, 1921, the Directors owned \$37,400 par value of the capital stock then outstanding.

The company has not operated long enough to have established a record, but in 1920 the expense ratio was low, especially for a new company. The losses were about normal in 1921, but the expense ratio high, and there was a high rate of underwriting loss.

The item of \$124,300 in disbursement is a net decrease in ledger assets by adjustment of stock subscription accounts.

The securities are high class, and are carried at the valuations fixed by the Convention of Insurance Commissioners. The mortgages cover properties located in Iowa, except a few loans made upon properties in South Dakota.

KINDS OF INSURANCE WRITTEN.—Fire, tornado and hail insurance.

TERRITORY.—It is licensed in Calif., Iowa, Kan., La., Md., Mass., Mich., Minn., Mont., Neb., N. J., N. Y., N. D., Ohio, Okla., Pa., S. D. and Tex.

DIRECTORS.—

Adams, H. L., Des Moines, Ia.
 Becker, V. F., Calmar, Ia.
 Chase, R. L., Jr., Des Moines, Ia.
 Cordes, Al., Osage, Ia.
 Green, H. J., Des Moines, Ia.
 Haleen, J. A., Dayton, Ia.
 Herman, Otto, Boone, Ia.
 Hill, Harry W., Earlham, Ia.
 Hill, L. S., Des Moines, Ia.
 Hodge, W. G., Des Moines, Ia.
 Kiefer, Joseph, Riverside, Ia.
 Lundien, E. M., Dayton, Ia.
 Miller, C. C., Clermont, Ia.
 Nye, C. C., Ft. Dodge, Ia.
 Ode, O. P., Calmar, Ia.
 Peterson, John, Des Moines, Ia.
 Tenold, O. A., Calmar, Ia.
 Wallace, E. O., Des Moines, Ia.

DIVIDEND.—1921.—\$33,561.00.

GENERAL AGENTS.—

Minnesota, Joe Bohen, Minneapolis, Minn.; J. C. Bohen, St. Paul.

Iowa, Oscar A. Coon, Iowa City; R. R. Hufstader, Waterloo.

Oklahoma and Texas, W. R. & J. C. Willisams, Enid.

North Dakota, H. G. Carpenter, Fargo.

Nebraska, F. C. Roberts, Omaha.

Montana, W. J. Carroll, Great Falls.

Kansas, Clmes F. Bagley Investment Co., Topeka.

California, R. H. Jenkins, Los Angeles.

STOCKHOLDERS ANNUAL MEETING.—The fourth Tuesday in January of each year.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$327,512 76				\$19,509 64	\$470,398 60			\$817,511 00
Reinsurance.....	94,316 30				6,233 26	317,375 76			417,925 32
Return premiums.....	60,004 93				1,925 07				61,930 00
Net premiums.....	173,191 53				11,441 31	153,022 84			337,655 68
Losses to prems writ'n	10.4				3.1	49.0			
Interest, etc.....			\$34,656 21						
Increase in liabilities during the year on account of reinsurance treaties.....			27,794 02						
Commission on Peninsular account.....			4,262 71						
Gross increase by adjustment of book value of assets.....									1,822 73
Other income.....									90 24
TOTAL INCOME.....									\$406,281 59

DISBURSEMENTS, 1921.

Surplus, December 31, 1920, \$258,917.71; decrease, \$97,-213.87; surplus, December 31, 1921, \$161,703.84.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses incurred here. The Home Office balance sheet,

NORTH BRITISH AND MERCANTILE INSURANCE COMPANY, LTD.—*Continued.*

which includes all the assets and liabilities, showed, on December 31, 1920. Total assets, £29,513,085 (\$148,603,543); total capital paid in £2,437,500 (\$12,187,500); surplus funds, including capital paid in, £4,657,271 (\$26,270,989.98). (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent standing at its home and abroad. Its operations have been successful and its business in the United States has been very profitable. The United States Branch writes a full volume of business.

Its loss paying record is excellent under all conditions. The average expense of management of the United States branch has been moderate and its average loss ratio normal.

The securities owned are of excellent character. The security valuations in this statement are market valuations.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

UNITED STATES MANAGER.—Cecil F. Shallcross, New York; assistant managers, C. E. Case, C. R. Perkins, W. S.

Alley, G. H. Batchelder and R. P. Barbour; secretary, H. J. T. Thomsen.

In April, 1919, E. G. Richards retired as manager, and was succeeded by Cecil F. Shallcross, formerly U. S. attorney and manager of the Eastern Department of the Royal Insurance Co., Ltd., of Liverpool.

UNITED STATES TRUSTEE.—Central Union Trust Co.

KINDS OF INSURANCE WRITTEN.—Fire, lightning, wind-storm, ocean and inland marine, automobile, explosion, riot, civil commotion and invasion, leakage, aircraft, earthquake, hail, tourists' floater, salesmen's samples, mail package, trip transit, transportation floaters, crops, water damage and weather.

DIRECTORS IN THE UNITED STATES.—

Berwind, Edward J.

Brown, Chas. S., Brown, Wheelock Co., Inc.

Douglas, Walter, Phelps Dodge Corporation.

Hamilton, Wm. Pierson, J. P. Morgan & Co.

Iselin, Adrian, A. Iselin & Co.

Juilliard, F. A., A. D. Juilliard & Co.

Middlebrook, Frederic J.

Straus, Jesse Isidor, R. H. Macy & Co.

Turnure, George E., Lawrence Turnure & Co.

Vanderbilt, Cornelius.

TERRITORY.—It operates all over the world.

The United States Branch is licensed in every State and Territory except Miss., Guam, Philippine Islands and Porto Rico.

It operates in the three last-named Territories, its agents there reporting to the head office in London.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Other Lines.	Totals.
Gross premiums.....	\$11,507,491 29	\$74,242 08	\$362,448 48	\$21,703 59	\$204,453 34	\$16,783 45	\$159,292 98	\$122,423 48	\$12,968,838 69
Reinsurance.....	2,747,600 77	49,891 02	34,598 82	1,208 54	22,927 67	8,401 13	24,151 80	35,139 50	2,923,979 35
Return premiums.....	2,752,948 43	11,448 05	230,230 77	4,514 23	37,538 94	30 00	48,762 46	27,072 26	3,112,585 14
Net premiums.....	6,006,882 00	12,903 01	597,618 88	15,960 82	143,966 73	8,352 32	86,378 72	60,312 63	6,982,294 20
Losses to prems. writ'n	56.6	241.2	72.3	10.9	32.1	54.4	21.3	10.2	
Deposit premiums on perpetual risks.....			\$2,381 17						
Interest, etc.			513,237 34						
Received from Home Office.....			65,848 99						
Other income									18,502 78
TOTAL INCOME									\$7,632,264 49

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Other Lines.	Totals.
Gross amount paid for losses.....	\$5,326,900 14	\$78,695 03	\$441,284 13	\$2,825 78	\$53,116 67	\$9,148 80	\$26,347 97	\$7,236 49	\$5,945,555 01
Reinsurance	1,884,729 30	41,529 72	604 44	1,074 12	6,836 18	4,599 40	7,157 59	1,078 94	1,947,609 69
Salvage	39,785 53	6,034 67	8,743 86				720 90		55,284 46
Net amt. paid policyholders for losses..	3,402,385 31	31,130 64	431,936 33	1,751 66	46,280 49	4,549 40	18,469 48	6,157 55	3,942,680 86
Underwriting expenses.			\$3,314,121 59						
Remitted to Home Office.....			437,283 06						
Deposit premiums returned.....			1,761 37						
Loss on sale or maturity of bonds and stocks			171,535 28						
Other disbursements									16,903 62
TOTAL DISBURSEMENTS									\$7,884,265 78

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 55.3%; underwriting expenses, 47.8%; underwriting profit, 1.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 51.8%; expenses incurred, 46.1%; underwriting profit, 1.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$792,597,874; ocean marine, \$1,823,504; motor vehicle, \$89,046,001; inland nav. and transp., \$2,042,497; tornado, etc., \$40,995,893; sprinkler leakage, \$16,120,734; riot, etc., \$19,308,777; miscellaneous, \$1,167,126; net risks in force on business effective prior to January 1, 1921, \$786,282,150; net premiums in force on business on and after January 1, 1921, fire, \$6,

105,441; ocean marine, \$27,124; motor vehicle, \$597,619; inland nav. and transp., \$14,049; tornado, etc., \$145,516; sprinkler leakage, \$90,223; riot, etc., \$51,415; miscellaneous, \$3,839; net premiums in force on business effective prior to January 1, 1921, \$6,217,363.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$7,392,645.68; loss from underwriting profit and loss items, \$22,223.47; total, \$7,370,422.21.

Losses incurred during 1921, \$3,835,932.01; underwriting expenses incurred during 1921, \$3,415,135.84; total, \$7,251,067.85.

Gain from underwriting during 1921, \$119,354.36.

NORTH BRITISH AND MERCANTILE INSURANCE COMPANY, LTD.—*Continued.*

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$504,041.36; profit on investments during 1921, \$395,718.32; total, \$899,759.68.

Loss on investments during 1921, \$173,004.64; investment expenses incurred during 1921, \$12,950.68; total, \$185,955.32.

Gain from investments during 1921, \$713,804.36.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$119,354.36; investments, \$713,804.36; remitted from Home Office, \$65,848.99; total, \$899,007.71.

Losses: Other sources, \$1,216.37; remitted to Home Office, \$437,283.06; total, \$438,499.43.

Surplus, December 31, 1920, \$3,404,588.60; increase, \$460,508.28; surplus, December 31, 1921, \$3,865,096.88.

NORTH CAROLINA HOME INSURANCE COMPANY,

Commercial National Bank Bldg., Raleigh, N. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$932,081 00
Interest due and accrued thereon.....	9,238 69
Cash in banks and office.....	95,171 11
Agents' balances not over three months due.....	70,886 85
American Alliance Insurance Company.....	5,211 38
Mass. Fire and Marine Insurance Co.....	1,190 54

TOTAL ADMITTED ASSETS..... \$1,113,779 57

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, total, \$45,-	
928.34; reinsurance, \$11,911.03; net un-	
paid claims	\$34,017 31
Unearned premiums	281,993 94
Estimated taxes hereafter payable.....	11,000 00

TOTAL LIABILITIES, except capital.....	\$327,011 25
CAPITAL PAID UP	400,000 00
NET SURPLUS	386,768 32

TOTAL \$1,113,779 57

GENERAL REVIEW.

HISTORY.—This company began business January 1, 1869. Of its first \$200,000 capital stock, only \$48,664 was actually paid in in cash, the remaining \$151,336 being paid through stock dividends.

At the close of 1914 the paid-up capital was \$126,400, but in 1915 a stock dividend of \$73,600 was declared, making the paid-in capital stock \$200,000.

During 1919 the capital was increased to \$400,000.

In May, 1888, interests identified with the German American Insurance Company of New York (now the Great American), acquired controlling interest in the stock of this company.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—Though small, the company is very well managed and has made steady progress. It writes a conservative volume of business, and its underwriting has been very profitable.

It is operated under practically the same control as the Great American Insurance Company of New York, a large and reputable company. At the close of 1920 the directors owned \$43 200. par value, of the \$400,000 capital stock.

Its expense ratio has been moderate, and its average loss ratio low.

The securities owned are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The company's loss paying record is excellent.

AFFILIATION.—Southeastern Underwriters Association.

TERRITORY.—It is licensed for direct business in Ill., N. J., N. Y., Ohio, Cal., Ore., Wash., Va. and Wis. It is also licensed in Mass. and Pa., to accept reinsurance from the Great American Insurance Company.

KIND OF INSURANCE WRITTEN.—Fire insurance.

DIVIDENDS.—In 1913 and 1914 it paid dividends of 6%; 1915, 6% and a stock dividend of \$73,600; 1916 to 1919,

inc., 6%; 1920 and 1921, 7%; total dividends paid since organization, cash, \$172,296.29; stock, \$151,336.

OFFICERS.—President, Alexander Webb; vice-president, John F. Bruton; secretary, George P. Folk; assistant secretary, Jno. M. Harney.

DIRECTORS.—

Andrews, G. H., Raleigh, N. C., cashier Citizens National Bank.

Biggs, Crawford J., Raleigh, N. C., attorney at law and former judge Superior Court.

Bruton, John F., Wilson, N. C., president First National Bank.

Cragin, E. M., New York, secretary Great American Insurance Company.

Dewey, E. B., Goldsboro, N. C., insurance and real estate dealer.

Folk, Geo. P., secretary of North Carolina Home Insurance Company.

Jerman, B. S., Raleigh, N. C., president Commercial National Bank.

Koop, W. H., New York, assistant secretary, Great American Insurance Company.

Litchford, Henry E., Richmond, Va., president Federal Trust Co.

Phillips, Alex. R., New York, secretary Great American Insurance Company.

Smith, C. G., New York, president Great American Insurance Company.

Taylor, Walker, Wilmington, N. C., local fire insurance agent.

Webb, Alexander, Raleigh, N. C., president North Carolina Home Insurance Company.

White, Jesse E., New York, vice-president Great American Insurance Company.

Wilkinson, W. A., Winston, N. C., insurance.

STOCKHOLDERS' ANNUAL MEETING.—First Wednesday in February.

NORTH CAROLINA HOME INSURANCE COMPANY — *Continued.*

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$649,028 45		\$10,528 63		\$3,800 79		\$250 22	\$39 81	\$663,654 92
Reinsurance	219,876 07		7,970 21		561 52				228,397 80
Return premiums....	121,296 83		2,556 42		664 83		6 38	26 23	124,590 69
Net premiums.....	307,855 55				2,554 44		262 84	13 60	310,676 43
Losses to prms. writ'n	44.3				1.9		20.6		
Interest, etc.			\$42,394 27						22,204 51
Agents' balances previously charged off....			14 62						
									TOTAL INCOME
									\$375,289 83

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$205,686 84		\$2,526 78		\$50 70		\$75 25		\$208,339 55
Reinsurance	67,085 09		2,526 78						69,611 85
Salvage	1,966 64								1,966 64
Net amt. paid policy- holders for losses..	136,635 11				50 70		75 25		136,761 06
Underwriting expenses.			\$119,668 40						1,506 10
Dividends to stockholders.....			28,000 00						
Decrease by adjustment stocks.....			400 00						
									TOTAL DISBURSEMENTS
									\$286,335 56

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 46.2%; underwriting expenses, 38.5%; underwriting profit, 13.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 47.4%; expenses incurred, 39.5%; underwriting profit, 13.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$30,916,277; tornado, etc., \$749,305; sprinkler leakage, \$85,835; riot, etc., \$6,349; net risks in force on business effective prior to January 1, 1921, \$16,658,467; net premiums in force on business on and after January 1, 1921, fire, \$309,750.25; tornado, etc., \$2,554.44; sprinkler leakage, \$252.84; riot, etc., \$13.60; net premiums in force on business effective prior to January 1, 1921, \$220,334.02.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$302,885.05; gain from underwriting profit and loss items, \$1,895.85; total, \$304,780.90.

Losses incurred during 1921, \$143,826.94; underwriting expenses incurred during 1921, \$119,668.40; total, \$263,495.34.

Gain from underwriting during 1921, \$41,285.56.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$42,769.53; profit on investments during 1921, \$22,204.51; total, \$64,974.04.

Loss on investments during 1921, \$400; investment expenses incurred during 1921, \$1,506.10; total, \$1,906.10.

Gain from investments during 1921, \$63,067.94.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$41,285.56; investments, \$63,067.94; total, \$104,353.50.

Loss from dividends, \$28,000.

Surplus, December 31, 1920, \$300,414.82; increase, \$86,353.50; surplus, December 31, 1921, \$386,768.32.

NORTH CAROLINA STATE FIRE INSURANCE COMPANY,

Sunset Avenue and Howard Street, Rocky Mount, N. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$55,525 00
Interest due and accrued thereon.....	1,896 30
Bonds and stocks owned.....	17,500 00
Interest due and accrued thereon.....	300 00
Cash in banks and office.....	8,094 12
Agents' balances not over three months due.	2,250 25

TOTAL ADMITTED ASSETS..... \$85,565 67

LIABILITIES, DECEMBER 31, 1921.

Fire, net unpaid claims.....	\$2,755 84
Unearned premiums.....	9,967 39
Contingent commissions, etc.,.....	376 47

TOTAL LIABILITIES, except capital.	\$13,099 70
CAPITAL PAID UP	50,000 00
NET SURPLUS	22,465 97

TOTAL \$85,565 67

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of North Carolina March 2, 1918, and received its license May 7, 1918, to transact a general fire insurance business. Its authorized capital is \$250,000, of which \$50,000 has been paid in, together with \$12,500 surplus. The stock, par value \$100 per share, was sold at \$125.

MANAGEMENT AND REPUTATION.—This company is under the same management as the Underwriters Fire Insurance Company of Rocky Mount, and was organized largely for the purpose of affording reinsurance facilities for that company. W. S. Wilkinson, secretary and manager of

both companies, is an experienced insurance man, and is in excellent repute.

Only a small volume of business is written; the loss ratio is low, and the expense ratio is moderate for a young company.

On December 31, 1921, the directors, owned \$13,200, par value, of the company's \$50,000 capital stock.

AFFILIATION.—Southeastern Underwriters Association.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—Licensed in North Carolina only.

DIVIDEND.—In 1921, a 10% dividend was paid.

OFFICERS.—President, M. R. Braswell; vice-president,

NORTH CAROLINA STATE FIRE INSURANCE COMPANY—Continued.

Dr. G. L. Wimberly, Jr.; treasurer, J. C. Braswell; secretary and general manager, W. S. Wilkinson.

DIRECTORS.—Braswell, J. C.; Braswell, M. R.; Bunn, J. P.; Edwards, Geo. S.; Rose, D. J.; Wilkinson, W. S.; Wimberly, Jr., Dr. G. L.; Bryan, H. B.; Braswell, M. C.; Marriott, Dr. H. B.; Munn, M. D.; Hines, J. W.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

INCOME, 1921.

Gross premiums, \$16,115.88; reinsurance, \$4,092.42; return premiums, \$3,241.57; net premiums.....	\$8,781 89
Interest, etc.....	4,552 68
TOTAL INCOME.....	\$13,334 57

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$3,675.69; \$3,675.69; reinsurance, \$357.10; net amount paid policyholders for losses.....	\$3,318 59
Underwriting expenses.....	3,457 64
Dividends to stockholders.....	3,000 00
Investment expenses.....	1,689 88
TOTAL DISBURSEMENTS.....	\$11,466 11

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 37.8%; losses incurred, 46.1%; underwriting expenses, 39.4%; underwriting profit, 36.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 38.1%; expenses incurred, 30.1%; underwriting profit, 31.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$1,217,906; net risks in force on business effective prior to Jan. 1, 1921, \$1,135,360; net premiums in force on business on and after Jan. 1, 1921, \$20,566.95; net premiums in force on business effective prior to Jan. 1, 1921, \$20,590.90

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$10,647.82.

Losses incurred during 1921, \$4,053.38; underwriting expenses incurred during 1921, \$3,206.17; total, \$7,259.55. Gain from underwriting during 1921, \$3,388.27.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$4,431.23.

Loss on investments during 1921, \$1,689.88.

Gain from investments during 1921, \$2,741.35.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting \$3,388.27; investments, \$2,741.35; total, \$6,129.62.

Loss from dividends, \$3,000, total, \$3,000.

Surplus, December 31, 1920, increase, \$19,336.35; increase, \$3,129.62; surplus, December 31, 1921, \$22,465.97.

NORTH CHINA INSURANCE COMPANY, LTD.,

Shanghai, China.

UNITED STATES BRANCH, 27 WILLIAM STREET, NEW YORK

ADMITTED ASSETS U. S. BRANCH, DECEMBER 31, 1921

Bonds and stocks owned.....	\$1,017,510 00	Agents' balances not over three months due	28,756 24
Interest due and accrued thereon.....	14,164 56	Reinsurance recoverable on losses paid....	33,670 59
Cash in banks and office.....	38,542 61	TOTAL ADMITTED ASSETS.....	\$1,132,643 40

LIABILITIES, U. S. BRANCH, DEC. 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total.....	\$7,768 00	\$115,592 88	.....	\$5,253 00	.....	.....	.....	.....	\$128,608 88
Reinsurance.....	61 00	7,930 00	.....	2,848 00	.....	.....	.....	.....	10,839 00
Net unpaid claims....	7,702 00	107,662 88	.....	2,405 00	.....	.....	.....	.....	117,769 88
Unearned premiums. . . . .	.....	.....	\$82,440 38	.....	.....	.....	.....	.....	.....
Contingent commissions, etc .....	.....	.....	3,000 00	.....	.....	.....	.....	.....	.....
Salaries, rents, etc.....	.....	.....	1,000 00	.....	.....	.....	.....	.....	.....
Estimated taxes hereafter payable.....	.....	.....	5,000 00	.....	.....	.....	.....	.....	.....
Estimated expense of investigation and adjustment of losses.....	.....	.....	600 00	.....	.....	.....	.....	.....	.....
TOTAL LIABILITIES, except deposit capital .....	.....	.....	.....	.....	.....	.....	.....	.....	\$209,810 26
DEPOSIT CAPITAL .....	.....	.....	.....	.....	.....	.....	.....	.....	\$400,000.00
NET SURPLUS, U. S. Branch, including deposit capital.....	.....	.....	.....	.....	.....	.....	.....	.....	922,833 14
TOTAL .....	.....	.....	.....	.....	.....	.....	.....	.....	\$1,132,643 40

GENERAL REVIEW.

HISTORY.—This company was established in 1862. Its authorized capital is £150,000, all of which has been subscribed, and £40,000 paid in. The company was established in China, but its registered office is in London, England.

It regularly entered the United States in November, 1912, to write marine insurance. For some years previous to that time it wrote marine business in California and Washington.

On March 21, 1919, it was licensed by the New York Insurance Department to transact a fire insurance business. The United States trustee is the Metropolitan Trust Company, of New York.

The Home Office statement as of December 31, 1919, the latest available, showed the following: Total assets, \$4,450,998.26; capital paid in, \$200,000; net cash surplus, \$3,314,070.88. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent standing and is backed by reputable interests. Its United States manager is also manager here for the Thames and Mersey Marine and the Union Marine Insurance companies of Liverpool; also of the marine department of the Liverpool and London and Globe Insurance Co., Liverpool, the Phoenix Assurance Co., Ltd., London, England, the Norwich Union Fire Insurance Society, Ltd., Norwich,

NORTH CHINA INSURANCE COMPANY—*Continued.*

and the Columbia Insurance Company of Jersey City.

It writes a conservative volume of business, and its underwriting operations in the United States have been generally profitable. However, in 1919 and 1920, it had a high loss ratio on marine business. Its loss paying reputation is excellent. The expense ratio has been low.

The securities owned are high grade.

UNITED STATES MANAGER.—Frank H. Cauty, New York.

KINDS OF INSURANCE WRITTEN.—Fire and marine in California, Massachusetts, Montana, New York, Oregon and Washington.

TERRITORY.—In the United States it is licensed in California, Massachusetts, Montana, New York, Oregon and Washington.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$124,252 79	\$162,708 96	.....	\$33,681 72	.....	.....	.....	.....	\$320,643 47
Reinsurance	28,882 15	34,475 32	.....	5,255 37	.....	.....	.....	.....	68,612 84
Return premiums	39,004 00	18,302 65	.....	.....	.....	.....	.....	.....	57,306 65
Net premiums	56,366 64	109,930 99	.....	28,426 35	.....	.....	.....	.....	194,723 98
Losses to prems writ'n	35.9	71.7	.....	37.6	.....	.....	.....	.....	.....
Interest, etc. ....	.....	.....	\$46,070 27	.....	.....	.....	.....	.....	.....
Received from home office.....	.....	.....	5,000 00	.....	.....	.....	.....	.....	.....
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$245,794 25

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.....	\$38,160 37	\$146,920 47	.....	\$19,920 85	.....	.....	.....	.....	\$205,001 69
Reinsurance.....	17,650 57	48,195 47	.....	7,461 19	.....	.....	.....	.....	73,307 23
Salvage.....	263 90	19,924 20	.....	1,760 28	.....	.....	.....	.....	21,950 28
Net am't. paid policy-holders for losses...	20,244 00	78,800 80	.....	10,699 38	.....	.....	.....	.....	109,744 18
Underwriting expenses.....	.....	.....	\$65,214 61	.....	.....	.....	.....	.....	.....
Remitted to home office.....	.....	.....	15,012 11	.....	.....	.....	.....	.....	.....
Other disbursements: .....	.....	.....	.....	.....	.....	.....	.....	.....	1,255 95
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$191,226 85

RATIOS TO PREMIUMS WRITTEN.—Losses incurred: 74.5%; underwriting expenses, 33.5%; underwriting loss, 0.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred: 73.5%; expenses incurred, 26.9%; underwriting loss, 0.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$6,343,675; ocean marine, \$17,672,106; inland nav. and trans., \$1,232,709; net risks in force on business effective prior to Jan. 1, 1921, \$1,461,986; net premiums in force on business on and after Jan. 1, 1921, fire, \$79,729; ocean marine, \$38,906; inland nav. and trans., \$14,112; net premiums in force on business effective prior to Jan. 1, 1921, \$19,293.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$197,583.74; loss from underwriting profit and loss items, \$758.79; total, \$196,824.95.

Losses incurred during 1921, \$145,171.99; underwriting

expenses incurred during 1921, \$53,214.61; total, \$198,386.60.

Loss from underwriting during 1921, \$1,561.65.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$47,670.31; profit on investments during 1921, \$37,842.92; total, \$85,513.23; investment expenses incurred during 1921, \$1,244.74; gain from investments during 1921, \$84,268.49.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$84,268.49; remitted from home office, \$5,000.00, total, \$89,268.49.

Losses: underwriting, \$1,561.65; remitted to home office, \$15,012.11; total, \$16,573.76.

Surplus, December 31, 1920, \$450,138.41; increase, \$72,694.73; surplus, December 31, 1921, \$522,833.14.

NORTH EMPIRE FIRE INSURANCE COMPANY,

Winnipeg, Manitoba, Can.

GENERAL REVIEW

HISTORY.—This company was incorporated under the laws of the Dominion of Canada and began business August 12, 1909. Its authorized capital is \$2,000,000, of which \$687,900 has been subscribed and \$206,370 paid in. The par value of the stock is \$100 per share.

The company was organized by A. J. Adamson, banker, Winnipeg; Donald H. McDonald, former president of the company, and Michael Long, the former manager of the company.

On May 1, 1912, the company secured control of the Canada-West Fire Insurance Company, and reinsured the business of that company in the Provinces of Saskatchewan and British Columbia. Policies of the Canada-West in force in the Provinces of Manitoba and Alberta are guaranteed by this company. The Canada-West Fire was fully absorbed by this company later on.

On March 9, 1920, we were advised that the London Guarantee & Accident Company, Ltd., London, Eng., now controls this company but that the Head Office will remain in Winnipeg and it will be operated as a separate institution.

MANAGEMENT AND REPUTATION.—The company is under experienced management, and has responsible backing.

The loss ratio in recent years has been above normal, but the expense ratio moderate.

KIND OF INSURANCE WRITTEN.—Fire.

TERRITORY.—It is operating in the Provinces of Alberta, British Columbia, Manitoba, Ontario and Saskatchewan.

OFFICERS.—President, J. A. Thompson; vice-president, J. D. McArthur.

DIRECTORS.—

Adamson, C. A., general manager The Western Trust Co, Winnipeg.

NORTH EMPIRE FIRE INSURANCE COMPANY —Continued.

Coyle, D. F., manager, The Dominion Equipment & Supply Co., Winnipeg.

Drewry, F. W., director Home Investment and Savings Association, Winnipeg.

Hounson, J. E., manager, Toronto.

McArthur, J. D., railway contractor, Winnipeg.

Thompson, J. A., president of company and director Western Trust Co.

Thompson, H. B., manager for Manitoba, of the London Guarantee.

Weir, Geo., Canadian manager of the London Guarantee.

Wilson, P. Turner, accountant, London Guarantee.

We are not able to show the December 31, 1921 statement of this company, as it has not responded to our several requests for statement, and the information given above is taken from previous reports. If our subscribers are interested and will secure from the company statement showing its condition and send it to us we shall be glad to report upon same.

NORTHERN ASSURANCE COMPANY, LIMITED, London, England.

UNITED STATES BRANCH, 55 JOHN STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Real estate owned.....	\$225,000 00	Cash in banks and office.....	696,693 27
Mortgage loans on real estate.....	135,000 00	Agents' balances not over three months due	1,104,400 15
Interest due and accrued thereon.....	478 12	Other admitted assets.....	10,451 26
Bonds and stocks owned.....	7,200,622 63	Amount recoverable on paid losses.....	143,794 98
Interest due and accrued thereon.....	94,500 39	TOTAL ADMITTED ASSETS.....	\$9,610,940 80

LIABILITIES, U. S. BRANCH, DEC. 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plb., etc.	Totals.
Total.....	\$1,190,213 47		\$182,227 84	\$2,500 00	\$15,725 95		\$1,570 43	\$1,286 44	\$1,372,524 13
Reinsurance.....	374,194 35		\$43,352 51		3,225 66		599 00	14 97	421,376 49
Net unpaid claims.....	795,019 12		138,875 33	2,500 00	12,500 29		961 43	1,271 47	951,147 64
Unearned premiums.....			\$5,184,774 43						
Interest due and accrued.....			10,208 33						
Contingent commissions, etc.....			11,675 33						
Salaries, rents, etc.....			16,695 63						
Estimated taxes hereafter payable.....			138,268 31						
Other liabilities.....			20,792 00						
TOTAL LIABILITIES, except deposit capital.....									
									\$6,333,562 24
DEPOSIT CAPITAL.....									
NET SURPLUS, U. S. Branch, including deposit capital.....									
									3,277,378 56
TOTAL.....									
\$9,610,940 80									

GENERAL REVIEW.

HISTORY.—This company was organized in 1836. Its authorized and subscribed capital is £3,502,500, composed of 300,000 ordinary shares of £10 each, and 67,000 6% participating preferred shares of £7 10s each. The company has increased its authorized capital to £6,502,500 by the creation of 300,000 new shares of £10 each, such new shares to be ordinary. The paid-in capital is £4,262,500. It entered the United States in 1854.

Policies issued by the United States Branch under the title "Northern Underwriters Agency Department" are guaranteed by this company.

This company controls the Provident Accident and Guarantee Co., Ltd., and the Indemnity Mutual Marine Assurance Co., Ltd., of London, and owns all the shares of the White Cross Insurance Association, Ltd., of London, the National Guarantee and Suretyship Association, Ltd., of Edinburgh, and the Royal Scottish Insurance Co., Ltd., of Glasgow.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payments of losses, wherever incurred. The December 31, 1921, home office balance sheet shows the following items: Assets, \$82,144,182.87; capital paid in, \$4,262,500; surplus, \$9,949,023.02. (An arbitrary rate of exchange has been used; see note page vii).

MANAGEMENT AND REPUTATION.—The company transacts a large and profitable business and is in excellent standing. Its United States Branch is under able management and bears an excellent reputation.

The volume of business written by the United States Branch is proportionate to its resources. Its expenses of management are about the average. Its average loss ratio is normal.

It is in excellent repute in the matter of both its everyday and conflagration loss settlements.

In March, 1919, the company made the necessary additional deposit and was licensed to write marine insurance.

The securities owned are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, National Automobile Underwriters Conference, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

UNITED STATES MANAGERS.—General attorney for the United States and manager for Eastern and Southern States, A. G. Martin, New York; manager for Western and Pacific States, J. C. Corbet, Chicago, Ill.

CANADIAN DEPARTMENT.—G. E. Mobrey, chief agent, Montreal, Canada.

UNITED STATES TRUSTEES.—J. V. B. Thayer, James Brown and Richard M. Hurd, all of New York City.

KINDS OF INSURANCE WRITTEN.—Fire, life, accident, health, automobile, use and occupancy, tornado, explosion, sprinkler leakage, burglary, plate glass and employers'

NORTHERN ASSURANCE COMPANY LTD.—Continued.

Habily, strikes, riots, civil commotion and ocean marine insurance and fidelity and guarantee bonds.

The United States Branch writes fire, marine, war risk, sprinkler leakage, tornado, explosion, riot, civil commotion, ocean marine, automobile and use and occupancy insurance.

TERRITORY.—The company operates in England and its

Colonies, Belgium, Denmark France, Holland. Russia, Switzerland and the United States.

The United States Branch is licensed in all States and Territories except Arkansas, Guam, Miss., P. I., Porto Rico and the Virgin Islands.

A separate branch is maintained in Canada.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$9,140,814.45	.....	\$896,864.81	\$165.03	\$193,446.75	.....	\$25,425.70	\$28,136.81	\$10,284,563.53
Reinsurance	2,214,367.85	.....	121,988.07	.....	24,777.55	.....	5,086.65	8,290.33	2,374,400.45
Return premiums	2,069,289.08	.....	237,369.29	50.00	41,962.99	.....	8,723.66	9,696.96	2,396,991.96
Net premiums	4,837,157.52	.....	537,507.45	115.03	126,506.31	.....	11,665.39	10,149.52	5,533,401.13
Losses to prems writ'n	58.8	.....	100.0	.....	16.7	.....	93.1	20.9	.....
Interest, etc .....	.....	.....	\$455,726.15	.....	.....	.....	.....	.....	9,570.00
Received from home office .....	.....	.....	13,099.94	.....	.....	.....	.....	.....	.....
Other income .....	.....	.....	23.75	.....	.....	.....	.....	.....	.....
TOTAL INCOME									\$6,001,820.96

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses	\$4,374,521.69	.....	\$655,620.42	.....	\$22,858.00	.....	\$22,368.00	\$39,512.42	\$5,115,433.03
Reinsurance	1,495,104.51	.....	104,904.47	.....	767.32	.....	11,165.58	18,248.83	1,630,190.71
Salvage	36,439.12	.....	18,042.19	.....	.....	.....	833.42	.....	50,214.73
Net am't. paid policy-holders for losses	2,843,078.06	.....	537,678.76	.....	21,153.77	.....	10,859.00	21,263.50	3,435,028.18
Underwriting expenses .....	.....	.....	\$2,448,218.77	.....	.....	.....	.....	.....	33,566.57
Remitted to home office .....	.....	.....	420,969.70	.....	.....	.....	.....	.....	72,315.30
Real estate expenses .....	.....	.....	55,162.70	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS									\$6,465,261.22

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 64.4%; underwriting expenses, 44.3%; underwriting loss, 3.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred: 61.8%; expenses incurred, 42.2%; underwriting loss, 3.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$466,758,877; motor vehicle, \$19,681,479; inland navigation and transportation, \$34,704.00; tornado, etc., \$32,319,807; sprinkler leakage, \$3,935,692; riot, etc., \$2,084,373; net risks in force on business effective prior to Jan. 1, 1921, \$456,227,877; net premiums in force on business on and after Jan. 1, 1921, fire, \$4,930,416; motor vehicle, \$530,141; inland navigation and transportation, \$115; tornado, etc., \$137,472; sprinkler leakage, \$12,110; riot, etc., \$9,779; net premiums in force on business effective prior to Jan. 1, 1921, \$4,471,360.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$5,757,307.87; gain from underwriting profit and loss items, \$26,949.76; total, \$5,784,257.63.

Losses incurred during 1921, \$3,555,783.79; underwriting expenses incurred during 1921, \$2,427,964.46; total, \$5,983,748.25.

Loss from underwriting during 1921, \$199,490.62.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$444,589.94; profit on investments during 1921, \$462,171.67; total, \$906,761.61.

Loss on investments during 1921, \$72,315.30; investment expenses incurred during 1921, \$74,560.00; total, \$146,875.30.

Gain from investments during 1921, \$759,896.31.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$759,896.31; remitted from home office, \$13,099.94; total, \$772,996.25.

Losses: Underwriting, \$199,490.62; remitted to home office, \$420,969.70; total, \$620,460.32.

Surplus, December 31, 1920, \$2,724,852.63; increase, \$152,525.93; surplus, December 31, 1921, \$2,877,378.56.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned	\$1,238,172.83
Interest due and accrued thereon	13,959.45
Cash in banks and office	60,676.42
Agents' balances not over three months due	143,374.29
Other admitted assets	42,615.34

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Net unpaid claims; fire, \$71,079.00; motor vehicle, \$13,965.00; casualty, \$8,425.00; total

TOTAL, net unpaid claims	\$93,469.00
Unearned premiums	892,120.72
Estimated taxes hereafter payable	25,266.34
Agency and other expenses accrued	2,290.22
Workmen's compensation reserve	474.00
Return premiums due	1,141.75
Reinsurance	641.33

TOTAL LIABILITIES, except capital \$1,015,403.28
NET SURPLUS Canadian Branch

TOTAL ADMITTED ASSETS

TOTAL

NORTHERN ASSURANCE COMPANY LTD.—Continued.

INCOME, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Casualty.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$1,281,302 92		\$54,088 19				\$208,339 70		\$1,543,689 81
Reinsurance	17,436 24		1,006 34				17,261 10		35,702 68
Return premiums	107,160 00		14,917 56				67,676 21		279,763 77
Net premiums	1,066,706 68		38,115 29				173,402 39		1,278,224 36
Losses to prems writ'n	59.8		104.8				37.4		
Interest, etc.			\$69,071 04						
									TOTAL INCOME.....\$1,347,295 40

DISBURSEMENTS, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Casualty.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses	\$651,900 96		\$40,371 12				\$71,663 02		\$763,935 10
Reinsurance	14,228 04		78 50				5,492 56		19,794 10
Salvage	1,540 67		348 31				1,237 42		3,126 40
Net am't. paid policy-holders for losses...	686,137 25		39,944 31				64,983 04		741,014 00
Underwriting expenses.			\$513,803 93						
Bad debts			1,000 00						
									TOTAL LOSSES AND EXPENSES INCURRED. \$1,255,818 53

RATIOS TO PREMIUMS WRITTEN.—Loss incurred: 58.0%; underwriting expenses, 40.2%; underwriting profit, 2.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred: 57.3%; expenses incurred, 39.9%; underwriting profit, 2.8%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,292,495.71; losses incurred during 1921, \$741,-

014.60; underwriting expenses incurred during 1921, \$514,794.93; total, \$1,255,809.53.

Gain from underwriting during 1921, \$36,686.18.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$69,071.04.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$36,686.18; investments, \$69,071.04; total, \$105,757.22.

NORTHERN INSURANCE COMPANY,

Moscow, Russia.

UNITED STATES BRANCH 110 WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned	\$657,750 00
Interest due and accrued thereon	10,487 49
Cash in banks and office	6,273 13
Agents' balances not over three months due	28,594 67

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, net unpaid claims, \$22,439.45; motor vehicle, \$568.75; tornado, etc., \$2.00; sprinkler leakage, \$1.00; total,	\$23,011 20
Unearned premiums	13,129 59
Salaries, rents, etc.	1,450 00
Estimated taxes hereafter payable	5,000 00
Estimated expenses adjustment of losses...	381 10

TOTAL LIABILITIES, except deposit capital.

\$42,971 89

DEPOSIT CAPITAL.

\$200,000.00

NET SURPLUS, U. S. Branch, including

deposit capital

660,133 40

TOTAL ADMITTED ASSETS..... \$703,105 29

TOTAL

\$703,105 29

GENERAL REVIEW.

HISTORY.—This company was established in 1872. Its authorized capital is 1,200,000 roubles (\$600,000), all paid in. The company also has a reserve capital of \$600,000. (An arbitrary rate of exchange has been used; see note page vii). It entered the United States in 1911 to transact a fire reinsurance business.

HOME OFFICE RESOURCES.—Owing to the present chaotic state of affairs in Russia, it would be very difficult, if not impossible, to secure additional funds from the Home Office if needed, and on December 1, 1918, the Soviet Government of Russia decreed the dissolution of all private insurance

companies, and the confiscation of their assets by the State on April 11, 1919. This action, if sustained, would apparently terminate the authority of their United States representatives; but the assets in this country can be used only to liquidate obligations incurred here.

MANAGEMENT AND REPUTATION.—The company has always been in excellent repute in Russia. Its United States managers, Feester, Fothergil & Hartung, represent also, as United States managers, the Union and Phenix Espanol Insurance Company, Madrid, Spain, the Warsaw Fire Insurance Company, of Russia, the Nippon Fire Insurance of Japan, Alpha General Insurance Company, of

NORTHERN INSURANCE COMPANY—Continued.

Calcutta, India, and the European General Insurance company of London, England, all of which are transacting reinsurance business in the United States.

The United States Branch of this company formerly transacted a full volume of business in proportion to the net cash resources of that branch, but its writings were considerably reduced in 1918, 1919 and 1920. It will be noted that the Company had a deficit in premium income, at its United States Branch, in 1921, the return premiums having exceeded the written premiums. The ratios on the written basis are not significant because of the decreased volume of business. The normal expense ratio is low.

The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

TERRITORY.—It is licensed in Ark., Colo., Ill., Iowa, La., Me., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas and W. Va.

UNITED STATES MANAGER.—Fester, Fothergill and Hartung, New York.

UNITED STATES TRUSTEE.—Bankers Trust Company, New York.

KINDS OF INSURANCE WRITTEN.—In the United States it writes fire, motor vehicles, tornado, sprinkler leakage, explosion and war risk reinsurance.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$25,522 05		\$429 77		\$208 92		\$60 44	\$115 36	\$26,337 14
Return premiums.....	43,700 85		142 05		518 05		53 52	245 61	44,726 08
Net premiums.....	—18,244 20		287 72		—309 13		6 92	—130 25	—18,388 94
Interest, etc			\$35,903 73						\$17,514 79

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$117,010 80		\$209 15		\$1,206 44		\$57 93		\$118,484 32
Salvage	5,770 28						14		5,770 42
Net amt. paid policyholders for losses..	111,240 52		209 15		1,206 44		57 79		112,713 90
Underwriting expenses			\$15,482 60						\$15,482 60
Remitted to Antwerp office.....			1,600 00						1,600 00

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$10,725; net risks in force on business effective prior to Jan. 1, 1921, \$4,130,580; net premiums in force on business on and after Jan. 1, 1921, fire, \$120.56; net premiums in force on business effective prior to Jan. 1, 1921, \$37,396.13.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$30,380.40.

Losses incurred during 1921, \$53,967.19; underwriting expenses incurred during 1921, —\$3,693.00; total, \$50,274.19.

Loss from underwriting during 1921, \$19,893.70.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$33,378.73; profit on investments during 1921, \$22,576.25; total, \$55,954.98.

Loss on investments during 1921, \$13,272.75; investment expenses incurred during 1921, \$1,020.71; total, \$14,293.46.

Gain from investments during 1921, \$41,661.52.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$41,661.52.

Losses: Underwriting, \$19,893.70; remitted to home office, \$1,600.00; total, \$21,493.70.

Surplus, December 31, 1920, \$639,965.58; increase, \$20,167.82; surplus, December 31, 1921, \$660,133.40.

NORTHERN INSURANCE COMPANY OF NEW YORK,

1 Liberty Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$67,000 00
Interest due and accrued thereon.....	605 00
Bonds and stocks owned.....	2,260,032 37
Interest due and accrued thereon	15,250 05
Cash in banks and office.....	116,227 02
Agents' balances not over three months due	173,079 20
Reinsurance recoverable on paid losses....	14,257 30

TOTAL ADMITTED ASSETS..... \$2,655,450 94

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: total.....	\$204,252 94
Reinsurance	60,679 66
Net unpaid claims	143,573 28
Unearned premiums	1,469,573 12
Estimated taxes hereafter payable.....	25,000 00
Estimated expense of adjustment of losses..	3,000 00

TOTAL LIABILITIES, except capital. \$1,641,146 40

CAPITAL PAID UP..... 500,000 00

NET SURPLUS..... 514,304 54

TOTAL \$2,655,450 94

GENERAL REVIEW.

HISTORY.—This company was formed in November, 1900, by the consolidation of the Northern Insurance Company

and Eastern Insurance Company, both of New York. The former began business October 25, 1897, with \$200,000 paid-in capital and \$100,000 surplus. The Eastern Insur-

NORTHERN INSURANCE COMPANY OF NEW YORK—Continued.

ance Company of New York began business under the same management April 22, 1896, with \$200,000 capital and \$100,000 surplus. On November 30, 1900, the two companies, whose combined capital was \$400,000, were merged and the capital of the enlarged company was reduced to \$250,000. In June, 1904, \$100,000 additional capital was paid in at par, making that item \$350,000. In June, 1917, the stockholders paid in \$150,000, increasing the capital to \$500,000.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The entire business of this company is transacted under a general managers' contract with the firm of Willard S. Brown & Co., New York City. The present contract expires in 1925. Willard S. Brown & Co. are experienced underwriters and are in excellent repute. James Marshall, a member of that firm, is secretary of this company.

Its underwriting, considering the growth of the business and corresponding increase of unearned premium liability, has been satisfactory. The company writes a volume of business in proportion to its net resources. Its business is well distributed, and the conflagration hazard is carefully observed. Its expense of operation has been above the average, but its average loss ratio is normal.

Its directors are substantial and of high business standing. The company's stock is fairly well distributed. The directors owned at the end of 1921 \$131,600 par value, of the \$500,000 capital stock then outstanding.

Its loss paying record is excellent under all conditions.

Its investments are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are guaranteed as to principal and interest by a very strong institution and are secured by improved real estate in New York City.

AFFILIATIONS.—Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—It is licensed in Ala., Ariz., Cal., Colo., Conn., Fla., Ga., Idaho, Ill., Ind., La., Md., Mass., Mich., Minn., Mo., Mont., N. J., N. M., Va., N. Y., Ore., Pa., R. I., Utah, Va., Wash., Wis. and Wyo.

DIVIDENDS.—In recent years it has paid dividends as follows: 1907 to 1911, inc., 5%; 1912 to 1917, inc., 6%; 1918, 1919, 1920 and 1921, 7% on capitalization of \$500,000.

OFFICERS.—President, William Brewster; secretary, James Marshall assistant secretary, Theodore Plessner.

DIRECTORS.—Berwind, John E.; Brewster, Wm.; Brokaw Howard C.; Brown, Willard S.; Faber, Eberhard; Fowler, Arthur A.; Grace, Jos. P.; Hite, George E., Jr.; Keech, Frank B.; Mallory, Robert, Jr.; Lewis, Spencer Morris; Marshall, James; Street, Wm. A.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday after the 15th of January.

GENERAL AGENTS.—

Dargan & Turner, Hurt Building, Atlanta, Ga., for Georgia, Florida, Alabama.

H. T. Higinbotham, 100A Canal Commercial Bldg., New Orleans, La., for Louisiana.

McClure Kelly, Pacific Coast, 215 Sansome street, San Francisco, Cal., for Arizona, California, Idaho, Montana, Oregon, Utah, Washington, Wyoming and New Mexico.

INCOME, 1921.

Fire: Gross premiums, \$2,264,933.11; reinsurance, \$497,653.69; return premiums, \$403,649.89; net premiums.....	\$1,363,629 53
Tornado: Gross premiums, \$688.16; return premiums, \$33.95; net premiums.....	654 21
Totals, gross premiums, \$2,265,621.27; reinsurance, \$497,653.69; return premiums, \$403,683.84; net premiums.....	1,364,283 74
Interest, etc	111,553 38
Profit on sale of ledger assets.....	7,779 75
Increase by adjustment in book values.....	23,381 56

TOTAL INCOME \$1,506,998 43

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$943,395.65; reinsurance, \$276,980.13; salvage, \$7,673.23; net amount paid policyholders for losses.....	\$658,742 29
Tornado, etc., gross amount paid for losses \$260.85; net amount paid policyholders for losses	260 85
Totals, gross amount paid for losses \$943,656.50; reinsurance, \$276,980.13; salvage, \$7,673.23; net amount paid policyholders for losses.	\$659,003 14

Underwriting expenses	621,361 39
Dividends to stockholders.....	35,000 00
Loss on sale of ledger assets.....	17,533 63
Decrease by adjustment in book values....	43,677 24
Investment expenses	2,817 22

TOTAL DISBURSEMENTS \$1,379,392 62

RATIOS TO PREMIUMS WRITTEN.—Losses paid: Fire, 49.3%; tornado, etc., 39.9%; losses incurred: 48.5%; underwriting expenses, 45.5%; underwriting profit, 3.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 49.5%; expenses incurred, 46.6%; underwriting profit, 3.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$141,781,515; tornado, etc., \$145,200; net risks in force on business effective prior to Jan. 1, 1921, \$156,090,485; net premiums in force on business on and after Jan. 1, 1921, fire, \$1,450,431.46; tornado, etc., \$651.16; net premiums in force on business effective prior to Jan. 1, 1921, \$1,409,279.02.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,337,975.58; loss from underwriting profit and loss items, \$8,387.50; total, \$1,329,588.08.

Losses incurred during 1921, \$662,513.09; underwriting expenses incurred during 1921, \$624,361.39; total, \$1,286,874.48.

Gain from underwriting during 1921, \$42,713.60.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$113,318.46; profit on investments during 1921, \$53,252.87; total, \$166,571.33.

Loss on investments during 1921, \$61,210.87; investment expenses incurred during 1921, \$2,817.22; total, \$64,028.09.

Gain from investments during 1921, \$102,543.24.

GAIN AND LOSS EXHIBIT, 1921.—Gains: underwriting, \$42,713.60; investments, \$102,543.24; total, \$145,256.84.

Losses: from dividends, \$35,000.

Surplus, December 31, 1920, \$404,047.70; increase, \$110,256.84; surplus, December 31, 1921, \$514,304.54.

NORTH RIVER INSURANCE COMPANY,

110 William Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Interest due and accrued.....	\$242,126 80	Bills receivable taken for marine and inland risks	26,020 93
Loans on collateral security.....	2,672 13	Reinsurance due on paid losses.....	23,398 00
Bonds and stocks owned.....	7,760,102 00		
Interest due and accrued thereon.....	30,768 77		
Cash in banks and office.....	957,396 22		
Agents' balances not over three months due	809,147 73	TOTAL ADMITTED ASSETS.....	\$9,851,632 58

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$1,031,753 00	\$157,830 00	\$226,803 00	.....	\$7,614 00	\$4,852 00	.....	\$5,334 00	\$1,484,186 00
Reinsurance	344,410 00	.....	8,985 00	.....	.....	100 00	.....	.....	353,505 00
Net unpaid claims...	737,343 00	157,830 00	217,808 00	.....	7,614 00	4,752 00	.....	5,334 00	1,130,681 00
Unearned premiums: Fire, \$3,983,083.86; other than fire, \$570,699.79; total.....	\$4,553,783 65								
Dividends to stockholders unpaid.....	41 25								
Salaries, rents, etc.....	15,000 00								
Estimated taxes hereafter payable.....	160,000 00								
Estimated adjustment expenses.....	30,000 00								
TOTAL LIABILITIES, except capital.....	\$5,889,505 90								
CAPITAL PAID UP.....	2,000,000 00								
NET SURPLUS.....	1,962,126 68								
TOTAL.....	\$9,851,632 58								

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York, February 6, 1822, with \$350,000 authorized capital. It began business March 6, 1822, with its capital fully paid in.

In August, 1913, its stockholders voted to increase its capital from \$350,000 to \$500,000. The new stock (par value \$25 per share) was sold at \$37.50 per share, producing \$75,000 additional surplus. In October, 1916, the capital was increased to \$600,000. The stock was sold at \$37.50 per share, thus adding \$50,000 to surplus. In August, 1919, the capital was increased to \$1,000,000 by the issuance of 16,000 shares (par value \$25), which were sold at \$31.25, thus adding \$100,000 to surplus. On June 7, 1920, the stockholders approved the recommendation of its board of directors that the capital stock be increased to \$2,000,000 by a stock dividend of \$500,000, and the sale of \$500,000 additional stock at \$31.25 per share (par \$25). This adjustment was made, and the \$500,000 additional stock and \$125,000 surplus was paid in.

It issues policies in accordance with the special reserve fund and guaranty surplus law of New York, and has on deposit with the Insurance Department of New York \$500,000 "special reserve fund"; it also maintains a \$500,000 "guaranty surplus fund."

Early in 1921 this company occupied a new fire-proof office building, owned by interests identified with the management.

The underwriting for the entire United States is done by the general agency of Crum & Forster, 110 William street, New York, who also operate in the same way the United States Fire, the Richmond Fire insurance companies, of New York, the Union Fire Insurance Company, of Buffalo, N. Y., and the New York State Fire Insurance Company, of Albany, N. Y.

It underwrites, with the United States Fire Insurance Company of New York, policies entitled "United States Underwriters Policy."

In 1918 Crum & Forster purchased the International Insurance Company, of New York, reported upon elsewhere in this volume.

MANAGEMENT AND REPUTATION.—The company is aggressively managed and in general bears an excellent reputation. It writes a full volume in proportion to the capital and surplus, but the business is well distributed.

On December 31, 1921, the directors owned \$205,900, par value, of the \$2,000,000 capital stock.

Prior to 1918 the underwriting operations had not shown a net profit in recent years, due largely to the increase in the volume of premiums written, and the corresponding increase in the unearned premium liability. In 1918, however, even though the reserve increased over \$400,000, the company made a gain on its underwriting of \$133,831.17, and in 1919 it gained in underwriting \$325,096.81. In 1921 it had an underwriting loss of \$405,009.54.

The loss ratio has been normal, but the average expense ratio is slightly above the average.

Its treatment of loss claimants is excellent.

Its investments are high grade. The mortgage loans are principally secured by improved New York and Brooklyn property, valued at over twice the amount loaned, two mortgages cover property in Salt Lake City, Utah.

AFFILIATIONS.—Western Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, marine, automobile, sprinkler leakage, explosion, hail, earthquake, and tornado insurance.

TERRITORY.—It is licensed in all the States and Territories except Alaska, Del., Guam, Me., Miss., N. H., N. M., Philippine Islands, Porto Rico, Vt., Virgin Islands and Wyo.

DIVIDENDS.—The company has never failed to pay a dividend since 1822. In recent years it has paid dividends as follows: 1909 to 1904, inc., 8%; 1905 to 1918, inc., 10%; 1919, 10%; 1920, stock dividend of \$500,000 and cash 10% on \$2,000,000 capital; 1921, 10%.

OFFICERS.—President, John A. Forster; vice-presidents, J. Lester Parsons, Rudolph O. Haubold and James H. Ackerman; secretary, David G. Wakeman.

DIRECTORS.—Ackerman, J. H.; Allen, I. L.; Andrews, R. D.; Ballard, L. F.; Conover, Samuel S.; Currey, Jonathan

NORTH RIVER INSURANCE COMPANY—Continued.

B.; Fisher, William J.; Forster, John A.; Gund, Frederick M.; Harkness, William H.; Harrison, Henry F.; Haubold, Rudolph O.; Hoffman, Samuel V.; Hutchins, Augustus S., Chairman of the Board; Hutchins, Waldo; Miller, George F. Mulford, Vincent S.; Newcombe, Andrew B.; Parsons, J. Lester; Smith, Albert A.; Smith, John F.; Stuart, Inglis; Swan, E. H.; Treadwell, Harry H.; Turner, James; Voorhis, Casper J.; Wakeman, D. G.; Wolcott, Charles M.; Wyatt, Henry J.

DEPARTMENTS.—

Western Department, Freeport, Ill., Fred M. Gund, manager.

Pacific Coast, San Francisco, Harold Junker, manager.

Texas Department, McKinney, Texas, Hines Bros., managers.

Brooklyn office, Andrew B. Newcombe, manager.

Jersey City office, Arnold Rippe, manager.

STOCKHOLDERS' ANNUAL MEETING.—Last Monday in March.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Other Lines.	Totals.
Gross premiums....	\$8,000,231 61	\$158,570 08	\$1,322,099 50	\$6,454 07	\$187,901 14	\$39,301 52	\$143 37	\$42,338 74	\$9,757,040 03
Reinsurance	1,575,219 44	15,944 36	59,632 08		22,468 71	20,224 89	40 07	4,739 49	1,698,319 59
Return premiums..	1,835,647 49	48,331 84	298,319 82	5,667 44	28,005 17		2 04	8,802 15	2,192,775 95
Net premiums.....	4,589,364 68	96,293 88	964,097 65	786 63	137,427 26	19,076 63	100 66	23,797 10	5,865,944 49
Losses to prems. writ'n	47.4	198.3	60.4	146.1	23.1	22.0		11.7	
Increase in liabilities during the year on account of reinsurance treaties.....			\$428,881 77						
Profit on security sales			136,120 78						
Increase by adjustment, etc.....									150 00
TOTAL INCOME									\$6,431,097 04

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$3,414,597 26	\$216,132 71	\$639,853 42	\$1,188 56	\$34,436 74	\$27,702 38		\$3,386 88	\$4,337,297 97
Reinsurance	1,172,798 17	15,049 14	20,912 91	38 70	2,728 37	23,506 74			1,235,032 03
Salvage	66,524 19	10,063 22	18,041 33						94,648 74
Net amt. paid policyholders for losses..	2,175,278 90	191,000 35	600,899 18	1,149 83	31,708 37	4,195 64		3,386 88	3,007,617 20
Underwriting expenses.			\$2,594,304 41						
Dividends to stockholders.....			200,000 00						
Loss on security sales.....			38,472 35						
Decrease by adjustments, etc.....			150 00						
Investment expenses									8,863 47
TOTAL DISBURSEMENTS									\$5,819,407 43

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 53.4%; underwriting expenses, 44.2%; underwriting loss, 6.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 58.8%; expenses incurred, 48.7%; underwriting loss, 7.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$439,366,424; ocean marine, \$1,608,378; motor vehicle, \$34,586,813; inland nav. and trans., \$23,876; tornado, etc., \$24,934,855; sprinkler leakage, \$17,351; riot, etc., \$8,857,659; earthquake, \$315,476; net premiums in force on business effective prior to January 1, 1921, \$304,864,016.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$5,324,238.97; loss from underwriting profit and loss items, \$4,824.51; total, \$5,319,414.46.

Losses incurred during 1921, \$3,130,119.59; underwriting

expenses incurred during 1921, \$2,594,304.41; total, \$5,724,424.

Loss from underwriting during 1921, \$405,009.54.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$442,095.72; profit on investments during 1921, \$136,270.78; total, \$578,366.50.

Loss on investments during 1921, \$129,139.23; investment expenses incurred during 1921, \$8,863.47; total, \$138,002.70

Gain from investments during 1921, \$440,363.80.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$440,363.80.

Losses: Underwriting, \$405,009.54; dividends, \$200,000; total, \$605,009.54.

Surplus, December 31, 1920, \$2,126,772.42; decrease, \$164,645.74; surplus, December 31, 1921, \$1,962,126.68.

NORTH WEST FIRE INSURANCE COMPANY,

364 Main Street, Winnipeg, Manitoba.

ADMITTED ASSETS, DECEMBER 31, 1921.

Debentures and mortgages	\$358,767 58
Interest due and accrued thereon.....	8,613 80
Cash in banks and office.....	67,511 97
Agents' balances not over three months due	23,608 32
Due from reinsuring companies.....	4,496 07

TOTAL ADMITTED ASSETS..... \$462,997 74

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums:	\$136,450 00
Estimated taxes hereafter payable.....	8,291 72
Funds held under reinsurance treaties....	19,156 84
Reserve for unadjusted losses	7,154 00

TOTAL LIABILITIES, except capital.	\$171,052 56
CAPITAL PAID UP.....	100,000 00
NET SURPLUS	191,945 18

TOTAL \$462,997 74

NORTH WEST FIRE INSURANCE COMPANY—Continued.

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Manitoba, and began business in October, 1883. Its authorized capital is \$500,000, of which \$250,000 has been subscribed and \$100,000 paid in. It is controlled by the the Union Assurance Society, Ltd.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is small, but is conservatively managed. Thomas Bruce, its deputy manager, has been for a number of years connected with the Union Assurance Society, Ltd.

Its loss ratios in 1916 and 1917 were high. In 1918 the loss ratio was 43.24%; 1919, 48.90%; 1920, 42.93%; and in 1921, 45.8%.

The expense ratio is moderate.

The loss ratio was low in 1920.

The company bears a good reputation for its treatment of loss claimants.

AFFILIATIONS.—Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

KIND OF INSURANCE WRITTEN.—Fire insurance.

DIVIDENDS.—In recent years it has paid dividends as follows: 1912, 16%; 1913 and 1914, 6%; none in 1918; 1919 and 1920, 12%.

TERRITORY.—It operates throughout the Dominion of Canada.

OFFICERS.—President, G. R. Crowe; vice-president, G. V.

Hastings; general manager, T. L. Morrissey; deputy manager, Thos. Bruce.

DIRECTORS.—

Allan, W. R.

Bruce, T. deputy manager of the company.

Crowe, G. R., president of company, and president and manager of British Grain Company, Winnipeg.

Galt, G. F., Blue Ribbon Tea Co., Winnipeg.

Hastings, G. V., retired, Winnipeg.

Hough, J. S., K. C., Winnipeg.

The business in the provinces of Manitoba, Saskatchewan and Alberta is transacted through the Home Office.

The Eastern Branch, T. L. Morrissey, general manager, Montreal, has control of the provinces of Ontario, Quebec, New Brunswick, Nova Scotia, Prince Edward Island and British Columbia.

INCOME, 1921.

Gross premiums, \$290,706.88; reinsurance, \$88,752.98; return premiums, \$38,286.16;	
net premiums	\$163,667 74
Interest, etc.	22,010 33
Other income	5 10

TOTAL INCOME \$185,683 17

DISBURSEMENTS, 1921.

Net amount paid policyholders for losses..	\$74,969 86
Underwriting expenses	69,323 22

TOTAL DISBURSEMENTS \$144,293 10

NORTHWESTERN FIRE AND MARINE INSURANCE COMPANY,

117-129 South Fifth Street, Minneapolis, Minn

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$809,250 00	Bills receivable taken for marine and inland risks	9,406 65
Interest due and accrued thereon.....	24,695 83	Warrants	2,499 59
Certificate of deposit.....	5,817 31	Due from reinsurance company.....	314 95
Bonds and stocks owned.....	272,950 02	Due to reinsurance company on return premiums	— 161,220 74
Interest due and accrued thereon.....	4,688 22		
Cash in banks and office.....	301,580 16		
Agents' balances not over three months due.	182,257 16		
Bills receivable taken for fire risks.....	7,798 25		
		TOTAL ADMITTED ASSETS	\$1,460,037 40

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$196,472 49		\$18,546 63		\$3,422 33	\$1,042 85			\$219,484 30
Reinsurance	158,199 49		18,546 63		3,385 44	1,042 85			181,174 41
Net unpaid claims...	38,273 00				36 89				38,309 89
Unearned premiums: Fire, \$210,744.93; other than fire, \$11,010.64; total.....			\$221,755 57						
Estimated taxes hereafter payable.....			25,000 00						
Funds held under reinsurance treaties.....			482,593 72						
					TOTAL LIABILITIES, except capital..				\$767,659 18
					CAPITAL PAID UP				400,000 00
					NET SURPLUS				292,378 22
					TOTAL				\$1,460,037 40

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of North Dakota in May, 1899, with \$100,000 authorized capital. It began business with \$26,000 paid-in capital, which was increased to \$100,000 in May, 1900; to \$122,250 during 1902, and to \$200,000 in 1904. It was reincorporated under the laws of Minnesota on March 7, 1906, and its capital stock was increased from \$200,000 to \$300,000, and \$75,500 additional surplus was paid in by the issuance of \$100,000 new stock at 175%. It was originally located at

Grand Forks, N. D. Its headquarters were moved to Minneapolis April 30, 1904.

The company's operations up to 1909 were very unprofitable. Early in 1909 it was reorganized, and a considerable portion of its business was reinsured at a good profit. The change proved beneficial and the company has since made progress.

In February, 1909, the capital of the company was reduced from \$300,000 to \$200,000, carrying \$100,000 to the surplus account, and in November, 1910, this amount was

NORTHWESTERN FIRE AND MARINE INSURANCE COMPANY — *Continued.*

restored to the capital by a stock dividend. On December 1, 1915, the capital was increased to \$400,000, the \$100,000 additional stock being sold on the basis of \$155 per share, thus adding \$55,000 to surplus.

The par value of the stock is \$100 per share.

Early in 1915 the company entered into a reinsurance contract with the Hartford Fire Insurance Company, Hartford, Connecticut, whereby its entire outstanding business was reinsured. The company continued to write new business which was automatically reinsured in the Hartford Fire. In October, 1915, the reinsurance contract with the Hartford was amended and extended for a term of years, and a reinsurance treaty contract was entered into with Hartford Fire, by the terms of which the Northwestern Fire and Marine Insurance Company reinsures with that company all of its original business and in turn participates in a portion of the Hartford's business. It writes a large volume of gross premiums, but retains only a moderate part, which is in proportion to its loss paying capacity. In 1919 it wrote but \$311,356.49 in net premiums, a large reduction from the net premium income of the preceding year. In 1920 it increased its net writings to \$602,557.24, again reducing same to \$209,521.85 in 1921.

During 1915 this company distributed \$570,000 among its stockholders. It has paid 10% dividends in each of the past few years.

MANAGEMENT AND REPUTATION.—The company is well managed, and in recent years has made progress. Its expenses of operation have been low and the loss ratio normal. It made a good underwriting profit in 1919, an underwriting loss in 1920, and substantial gain in 1921.

The company under the present management is in excellent repute in the matter of loss settlements.

The company's investments are of good character. The security valuations in this statement are those fixed by the Convention Commissioners. The mortgage loans cover improved farm property in Minnesota, Montana, and North and South Dakota, and are apparently very well secured.

On December 31, 1921, the directors owned \$79,200, par value, of the company's capital stock.

AFFILIATIONS.—Eastern Union, Western Union, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, automobile, and hail insurance.

TERRITORY.—It is licensed in Cal., Colo., Conn., Del., Fla., Ga., Hawaii, Idaho, Ill., Iowa, Kan., Ky., La., Md., Mass., Mich., Minn., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., N. D., Ohio, Okla., Ore., Pa., R. I., S. C., S. D., Tenn., Texas, Wash., W. Va., Wis. and Wyo.

DIVIDENDS.—It has paid dividends as follows: 1901, 10%; 1902 and 1903, none; 1904, 17½%; 1905, none; 1906, 7%; 1907, 6%; 1908, 7½%; 1909, none; 1910, 6% and stock dividend of 50%; 1911, 6%; 1912, 1913 and 1914, 10%; 1915, 5% on capital of \$300,000, and a distribution of \$570,000 among stockholders; 1916, 5%; 1917 to 1921, inclusive, 10%.

OFFICERS.—President, John H. Griffin; vice-presidents, E. C. Warner, Isaac Hazlett and G. W. Buffington; secretary and treasurer, Wm. Collins; assistant treasurer, L. B. Van De Wall; assistant secretaries, Oscar J. Eastman and J. B. Berkvam.

DIRECTORS.

Brown, Earle, capitalist, Minneapolis.

Buffington, G. W., attorney, Minneapolis.

Chamberlain, F. A., chairman board, First National Bank, Minneapolis.

Collins, William, secretary and treasurer, Minneapolis.

Crane, A. A., vice-president, Bankers Investment Co., Minneapolis.

Griffin, John H., president, Minneapolis.

Hazlett, Isaac, banker, Minneapolis.

Jaffray, C. T., president, First National Bank, Minneapolis.

Jaffray, C. T., chairman board of directors.

Warner, E. C., president, Midland Linseed Products Company, Minneapolis.

Webb, R. W., president, Minneapolis Trust Company, Minneapolis.

Wold, Theo., vice-president, Northwestern National Bank, Minneapolis.

STOCKHOLDERS' ANNUAL MEETING.—Third Tuesday in January.

GENERAL AGENCIES.—Marsh & McLennan, general agents, San Francisco, Cal., Pacific Coast Department; Hartford General Agency Company, Inc., general agent, Eastern Department, Hartford, Conn.; Ellis & Holland Co., Des Moines, Iowa; Standart & Main, Denver, Colo.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,773,681 87	.....	\$121,747 53	.....	\$156,929 11	\$584,306 34	\$1,383 78	\$3,180 22	\$2,641,237 85
Reinsurance	927,794 86	.....	58,399 15	.....	118,814 73	568,779 96	211 73	1,871 24	1,676,371 09
Return premiums....	651,565 03	.....	63,348 38	.....	22,914 51	15,526 36	1,172 05	1,817 98	759,344 31
Net premiums.....	194,321 98	.....	.....	.....	15,199 87	.....	.....	.....	209,521 85
Losses to prms. writ'n	129.7	.....	.....	.....	37.4	.....	.....	.....	.....
Interest, etc. . . . .	.....	.....	\$65,058 93	.....	.....	.....	.....	.....	.....
Increase in liabilities during the year on account of reinsurance treaties.....	.....	.....	2,891,717 10	.....	.....	.....	.....	.....	284 00
Expenses recovered from reinsurance company . . . . .	.....	.....	638,023 83	.....	.....	.....	.....	.....	39 70
	.....	.....	.....	.....	.....	.....	.....	.....	\$3,304,645 41

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$750,156 00	.....	\$75,781 03	.....	\$105,528 13	\$400,145 24	.....	.....	\$123,610 40
Reinsurance	497,926 10	.....	75,781 03	.....	99,830 63	400,145 24	.....	.....	1,073,683 00
Salvage	45 74	.....	.....	.....	.....	.....	.....	.....	45 74
Net amt. paid policyholders for losses..	252,184 16	.....	.....	.....	5,697 50	.....	.....	.....	267,881 68

NORTHWESTERN FIRE AND MARINE INSURANCE COMPANY — *Continued.*

Underwriting expenses.....	\$752,585 66
Dividends to stockholders	40,000 00
Decrease in liabilities during the year on account of reinsurance treaties.....	2,557,117 13
Interest on reinsurance company balances..	6,236 77
Gross loss on sale or maturity of ledger assets.	536 20
Gross decrease by adjustment of ledger assets	69 00

TOTAL DISBURSEMENTS \$3,614,426 42

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 97.3%; underwriting expense, 54.6%; underwriting profit, 15.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 54.6%; expenses incurred, 36.9%; underwriting profit, 8.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$32,817,632; tornado, etc., \$3,327,115; net risks in force on business effective prior to January 1, 1921, \$2,284,786; net premiums in force on

business on and after January 1, 1921, fire, \$329,130.46; tornado, etc., \$14,356.14; net premiums in force on business effective prior to January 1, 1921, \$29,594.96.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$373,196.60.

Losses incurred during 1921, \$203,958.28; underwriting expenses incurred during 1921, \$137,791.83; total, \$341,750.11.

Gain from underwriting during 1921, \$31,446.49.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$63,502.27; profit on investments during 1921, \$10,479.75; total, \$73,982.02.

Loss on investments during 1921, \$605.20; investment expenses incurred during 1921, \$1,340; total, \$1,945.20.

Gain from investments during 1921, \$72,036.82.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$31,446.49; investments, \$72,036.82; total, \$103,483.31.

Loss from dividends, \$40,000.

Surplus, December 31, 1920, \$228,894.91; increase, \$63,483.31; surplus, December 31, 1921, \$292,378.22.

NORTHWESTERN NATIONAL INSURANCE COMPANY.

Wisconsin and Jackson Streets, Milwaukee, Wis.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$218,000 00	Cash in banks and office.....	261,525 87
Mortgage loans on real estate.....	1,471,500 00	Agents' balances not over three months due.	680,234 40
Interest due and accrued thereon.....	14,604 30	Bills receivable	16,300 00
Bonds and stocks owned.....	7,721,347 06	Reinsurance recoverable on paid losses....	1,015 72
Interest due and accrued thereon.....	67,648 60	TOTAL ADMITTED ASSETS.....	\$10,452,175 95

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$448,839 18	\$289,879 00	\$91,468 45	\$15,017 60	\$9,463 87		\$1 00	\$237 00	\$854,906 10
Reinsurance	96,667 27	142,578 00			2,024 54				243,269 81
Net unpaid claims...	350,171 91	147,301 00	91,468 45	15,017 60	7,439 33		1 00	237 00	611,636 29
Unearned premiums.			\$5,083,770 57	Reserve for conflagration and other extraordinary losses					1,000,000 00
Dividends to stockholders unpaid.			75,000 00						
Salaries, rents, etc.			6,475 15	TOTAL LIABILITIES, except capital.					\$7,052,260 23
Estimated taxes hereafter payable.			200,000 00	CAPITAL PAID UP.					1,000,000 00
Contingent commissions, etc.			50,378 22	NET SURPLUS					2,399,915 72
Estimated expenses of investigation and adjustment of losses.			25,000 00	TOTAL					\$10,452,175 95

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Wisconsin on February 20, 1869, and began business July 1, 1869, with \$150,000 capital paid in. The capital has been increased as follows: 1871, \$187,500; 1872, \$235,500; 1873, \$300,000; 1874, \$600,000, and in 1906 to \$1,000,000.

The par value of the stock is \$100 per share.

Besides its own policies this company issues and guarantees policies styled "Northwestern Underwriters' Agency."

MANAGEMENT AND REPUTATION.—The company is very well managed and has strong backing. Its premium income has steadily grown, until 1921, when there was a considerably reduced volume.

The directors are responsible and in high business standing. On December 31, 1921, the directors owned \$225,400, par value, of the company's \$1,000,000 capital stock.

The company is in excellent repute concerning its general treatment of loss claims. It writes a full volume of business. The company has set aside and carries as a liability a special conflagration reserve of \$1,000,000 as a reserve for conflagration and extraordinary losses.

The company's expense ratio is high, but its average loss ratio is under normal.

Its investments are of excellent character.

The mortgage loans are mostly all upon Milwaukee property, all improved, valued at over three times the amount loaned.

The principal item of real estate is an office building, corner of Jackson and Wisconsin streets, used for the company's offices, valued at \$178,000.

AFFILIATIONS.—Western Insurance Bureau, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, windstorm and automobile insurance and allied branches.

NORTHWESTERN NATIONAL INSURANCE COMPANY — *Continued.*

TERRITORY.—It is licensed in all States and Territories, except Alaska, Ala., Ark., Del., Fla., Ga., Guam, Me., Miss., Nev., N. H., P. I., Porto Rico, S. C., Vt. and the Virgin Islands. It also operates throughout Canada.

DIVIDENDS.—In recent years it has paid dividends as follows: 1901, 13½%; 1902, 14%; 1903 to 1906, inc., 15%; 1907 to 1909, inc., 12%; 1910 and 1911, 14%; 1912 to 1916, inc., 15%; 1917, 21½%; 1918, 18½%; 1919, 19%; 1920 and 1921, 20%.

OFFICERS.—President, Alfred F. James; vice-president, William D. Reed; second vice-president, Joseph Huehl; secretary, Lubin M. Stuart; assistant secretary, Herman A. Schmidt; general adjuster, Arthur J. Wright.

DIRECTORS.—

Armour, J. Ogden, packer, Chicago, Ill.
Becker, Washington, president Marine National Bank, Milwaukee, Wis.
Black, William E., attorney, Milwaukee, Wis.
Camp, Robert, capitalist, Milwaukee, Wis.
Fitch, Grant, vice-president National Exchange Bank, Milwaukee, Wis.
Edgar, David A., president Edgar, Ricker & Co., Milwaukee, Wis.
Greene, Howard, capitalist, Milwaukee, Wis.
Huehl, Joseph, second vice-president Northwestern National Insurance Company, Milwaukee, Wis.

James, Alfred F., president Northwestern National Insurance Company, Milwaukee, Wis.

Lindsay, Arthur H., vice-president Marine National Bank.

Ray, Charles, capitalist, Milwaukee, Wis.

Reed, William D., vice-president Northwestern National Insurance Company, Milwaukee, Wis.

Tweedy, John H., Jr., president Tweedy Land Company, Milwaukee, Wis.

Van Dyke, W. D., president Northwestern Mutual Life Insurance Company, Milwaukee, Wis.

Vogel, Fred, Jr., capitalist, Milwaukee, Wis.

STOCKHOLDERS' ANNUAL MEETING.—First Monday in July.

DEPARTMENTS AND MANAGERS.—

D. W. Clark, San Francisco, for British Columbia, Hawaii, Washington, Oregon and California.

Frifeldt, Carl M., Kansas City, Mo.

F. C. Horigan, Baltimore, for Baltimore.

Willard G. Jones, St. Paul, for St. Paul.

E. Louis Klobasa, St. Louis, for St. Louis.

Emil F. Kraus, Cleveland, for Cleveland.

John B. Faatz, New York, for New York.

J. F. Norse, Chicago, for Chicago.

L. T. Parker, Minneapolis, for Minneapolis.

H. F. Avery, Denver, for Denver.

E. J. Walsh, Washington, D. C., for Washington.

Massie & Renwick, Toronto, Ont., for Canada.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$5,175,594 84	\$5,718 05	\$442,230 71	\$23 00	\$231,437 04		\$845 83	\$1,009 54	\$5,856,868 01
Reinsurance	865,047 01	—2,918 43	41,614 54	—14 59	53,578 04				857,306 57
Return premiums....	711,192 20	10,006 85	109,522 18	427 78	20,783 80		99 83	141 21	832,173 85
Net premiums.....	3,599,355 13	—1,375 37	291,093 99	—385 19	157,075 20		745 50	868 33	4,047,377 59
Losses to prms. writ'n	40.5		129.5		25.8		7.6	2.0	
Underwriting expenses.			\$2,147,336 51						978 45
Borrowed money received.....			50,000 00						
Profit on sale or maturity of bonds.....			26,845 87						
									TOTAL INCOME. \$4,635,550 17

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,794,009 95	\$173,519 76	\$405,548 23	\$19,966 30	\$47,157 65		\$57 22	\$18 50	\$2,440,297 75
Reinsurance	317,059 98	31,325 70	2,287 58	71 11	6,529 50				357,273 85
Salvage	16,495 39	23,582 75	26,018 71	1,202 32	15 10				67,314 27
Net amt. paid policyholders for losses..	1,460,454 60	118,611 31	377,241 99	18,712 96	40,613 05		57 22	18 50	2,015,709 63
Unearned premiums.			\$627,224 49						
Dividends to stockholders.....			200,000 00						
Borrowed money repaid.....			50,000 00						
Real estate expenses.....			23,429 24						
									TOTAL DISBURSEMENTS \$4,458,600 90

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 48.6%; underwriting expenses, 53.0%; underwriting profit, 9.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 44.2%; expenses incurred, 48.6%; underwriting profit, 8.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$399,530,786; ocean marine, \$41,334; motor vehicle, \$20,610,450; tornado, etc., \$35,447,572; sprinkler leakage, \$171,737; riot, etc., \$210,768; net risks in force on business effective prior to January 1, 1921, \$645,213,273; net premiums in force on business on and after January 1, 1921, fire, \$3,780,646; ocean marine, \$92; motor vehicle, \$276,957; tornado, etc., \$165,300; sprinkler leakage, \$723; riot, etc., \$748; net premiums in force on business effective prior to January 1, 1921, \$5,673,927.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$4,451,839.48; gain from underwriting profit and loss items, \$47,460.16; total, \$4,499,299.64.

Losses incurred during 1921, \$1,968,972.94; underwriting expenses incurred during 1921, \$2,164,416.89; total, \$4,133,389.83.

Gain from underwriting during 1921, \$365,909.81.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$515,461.36; profit on investments during 1921, \$273,997.06; total, \$789,458.42.

Loss on investments during 1921, \$7,097.80; investment expenses incurred during 1921, \$35,654.48; total, \$42,752.28.

Gain from investments during 1921, \$746,706.14.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$365,909.81; investments, \$746,706.14; total, \$1,112,615.95.

Losses: Increase in special reserves, \$400,000; dividends, \$225,000; total, \$625,000.

Surplus, December 31, 1920, \$1,912,299.77; increase \$487,616.95; surplus, December 31, 1921, \$2,399,916.72.

NORWEGIAN ATLAS INSURANCE COMPANY, LTD.,

Christiania, Norway.

UNITED STATES BRANCH, 56 BEAVER STREET, NEW YORK CITY.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$2,078,718 52	Anticipated loss on accounts with liquidating companies	—40,217 33
Interest due and accrued thereon.....	36,158 29		
Cash in banks and office.....	228,025 46		
Agents' balances not over three months due.	310,632 89	TOTAL ADMITTED ASSETS.....	\$2,613,317 83

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total.....	\$233,396 69	\$632,334 00	\$37,468 00	\$44,515 00	\$775 10	\$22 50			\$948,511 29
Reinsurance.....		165,333 00		9,679 00					175,012 00
Net unpaid claims.....	233,396 69	467,001 00	37,468 00	34,836 00	775 10	22 50			773,499 29
Unearned premiums.....			\$627,224 49						
Estimated taxes hereafter payable.....			56,856 88						
Due insurance companies for unearned premiums on cancelled contracts.....			130,000 00						
TOTAL LIABILITIES, except deposit capital			\$1,587,580 66						
DEPOSIT CAPITAL.....					\$400,000.00				
NET SURPLUS, U. S. Branch, including deposit capital.....								1,025,737 17	
TOTAL									\$2,613,317 83

GENERAL REVIEW.

HISTORY.—This company began business in January, 1915, and entered the United States during 1918, receiving its license from the New York Insurance Department on November, 9, 1918. In this country it transacts a direct marine business and a fire reinsurance business.

On December 31, 1921, its paid-in capital amounted to Kr. 6,000,000 (\$1,560,000).

The company is backed by important interests in Norway. The managing director, Harald Stange, is considered an experienced insurance man.

HOME OFFICE RESOURCES.—All assets of the company are liable for losses incurred here. The Home Office balance sheet as of December 31, 1920, showed the following: Total admitted assets, \$7,551,763; paid-in capital, \$1,560,000; surplus funds, reserve fund, \$392,438; general insurance fund, \$1,845,846. (An arbitrary rate of exchange has been used; see note, page vii).

MANAGEMENT AND REPUTATION.—The United States manager is the Northern Underwriting Agency, Inc., 56 Beaver street, New York City, which also acted as general agent for the Jefferson, Liberty Marine, and North Atlantic insurance companies, until the retirement of these companies in 1920. The president of the Northern Underwriting Agency, Inc., Mr. C. Steendal, also acted for a time as marine manager of the Hudson Insurance Com-

pany of New York, and the National Liberty Insurance Company of America, of New York.

In 1919, writing a volume of business well up to its net resources, it sustained a loss ratio somewhat above normal. In 1920 the volume of business written increased greatly, necessitating a heavy increase in unearned premium reserve, which partially accounted for the underwriting loss of \$239,824.14. The loss ratio was somewhat above normal.

In 1921 the loss ratio was high, and there was a moderate underwriting loss. The expenses at its United States Branch are low. The company is now writing a full volume of business in proportion to its net resources at its United States Branch.

The securities owned by the United States Branch are high grade.

UNITED STATES MANAGER.—Northern Underwriting Agency, Inc., 56 Beaver street, New York City.

UNITED STATES TRUSTEE.—Empire Trust Company.

KINDS OF INSURANCE WRITTEN.—In the United States it writes a direct marine business and fire reinsurance.

TERRITORY.—It operates principally in Scandinavia, England and France, but has an organization extending all over the world. The United States Branch is licensed in Ark., Cal., Colo., Ill., Ia., Ky., La., Mass., Mich., Mont., N. H., N. J., N. Y., N. C., O., Pa., Tex. and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$1,493,721 07	\$765,705 97	\$133,588 21	\$253,934 08	\$18,136 33	\$53,346 86	\$65 60	\$3,526 10	\$2,717,064 07
Reinsurance.....		214,781 47		71,284 87					286,066 34
Return premiums	554,272 12	177,311 45	30,640 24	51,840 98	5,522 89	76 50	71	2,189 80	821,854 64
Net premiums	939,448 95	373,673 05	102,947 97	130,808 23	7,613 44	53,270 36	64 79	1,336 30	1,606,165 09
Losses to prems writ'n	90.0	90.9	135.1	33.2	5.7	80.7			
Interest, etc.			\$124,525 49						
Received from Home Office.....			314,134 44						
Profit on sale or maturity of bonds.....								4,623 88	
TOTAL INCOME.....									\$2,052,446 90

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.....	\$849,960 63	\$739,385 20	\$141,850 47	\$64,729 47	\$437 96	\$43,011 30			\$1,839,375 03
Reinsurance.....		388,670 71		20,574 34					409,245 05
Salvage.....	4,310 74	10,887 92	2,761 68	735 63					18,695 97
Net am't. paid policyholders for losses...	845,649 89	339,826 57	139,068 79	43,419 50	437 96	43,011 30			1,411,434 01

NORWEGIAN ATLAS INSURANCE COMPANY, LTD.— *Continued.*

Underwriting expenses.....	\$519,986 77
Other disbursements.....	2,040 27
TOTAL DISBURSEMENTS.....	\$1,933,461 05

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 100.1%; underwriting expenses, 32.3%; underwriting loss, 5.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 78.6%; expenses incurred, 23.9%; underwriting loss, 4.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$88,672,966; ocean marine, \$2,451,552; motor vehicle, \$2,745,732; inland navigation and transportation, \$2,028,605; tornado, etc., \$313,981; sprinkler leakage, \$2,510; riot, etc., \$836,747; net risks in force on business effective prior to Jan. 1, 1921, 35,238,747, net premiums in force on business on and after Jan. 1, 1921, fire, \$714,659; ocean marine, \$88,715; motor vehicle, \$62,710; inland navigation and transportation, \$59,020; tornado, etc., \$6,159; sprinkler leakage, \$65; riot, etc., 2,718; net premiums in force on business effective prior to Jan. 1, 1921, \$308,322.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,048,080.92; loss from underwriting profit and loss items, \$43,723.48; total, \$2,004,307.44.

Losses incurred during 1921, \$1,610,279.30; underwriting expenses incurred during 1921, \$488,978.34; total, \$2,099,257.64.

Loss from underwriting during 1921, \$94,950.20.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$141,000.28; profit on investments during 1921, \$93,805.82; total, \$234,806.10.

Loss on investments during 1921, \$12.00; investment expenses incurred during 1921, \$2,028.27; total, \$2,040.27.

Gain from investments during 1921, \$232,765.83.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$232,765.83; remitted from Home Office, \$314,134.44; total, \$546,900.27.

Losses: Underwriting, \$94,950.20; cash not admitted, \$23,164.66; anticipated loss with liquidating companies, \$86,747.50; due to companies for unearned premiums, \$130,000.00; total, \$334,862.36.

Surplus, December 31, 1920, \$413,699.26; increase, \$212,037.91; surplus, December 31, 1921, \$625,737.17.

NORWICH UNION FIRE INSURANCE SOCIETY, LTD.,

Norwich, England.

UNITED STATES BRANCH, 75 MAIDEN LANE, NEW YORK CITY.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Real estate owned.....	\$175,000 00	Agents' balances.....	746,599 05
Bonds and Stocks owned.....	4,519,844 50	Reinsurance due on paid losses.....	37,249 30
Interest accrued thereon.....	48,165 34		
Cash in banks and office.....	283,696 78	TOTAL ADMITTED ASSETS.....	\$5,810,554 97

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo, etc.	Totals.	
Total	\$553,955 56	\$290,086 71	\$103,634 26	\$15,988 00	\$4,605 36	\$1,526 80	\$510 25	\$4,348 04	\$1,079,654 98	
Reinsurance	308,154 19	83,553 00	6,740 29	3,768 00	1,789 56	661 27	156 40	2,898 70	412,761 41	
Net unpaid claims...	345,801 37	206,533 71	101,893 97	7,222 00	2,835 80	835 53	321 85	1,449 34	666,893 57	
Unearned premiums.	\$3,332,539 98			TOTAL LIABILITIES, except deposit capital						\$4,141,294 18
Contingent commissions, etc.	27,000 00			DEPOSIT CAPITAL						\$400,000 00
Salaries, rents, etc.	9,443 96			NET SURPLUS, U. S. Branch, including Deposit Capital.						1,669,260 79
Estimated taxes hereafter payable.....	91,915 00			TOTAL						\$5,810,554 97
Estimated expenses of investigation and ad-justment of losses.	13,501 67									

GENERAL REVIEW.

HISTORY.—This company began business in 1797. Its authorized capital is £1,100,000, of which £132,000 (\$660,000 at normal rate of exchange) is paid in.

In 1907 this company took over the business of the Norwich and London Accident Insurance Company, and in connection with the purchase of this company issued debentures amounting to £580,000 bearing interest at the rate of 4%. This company owns and controls the Norwich Union Indemnity Company, of New York, N. Y.

The Phoenix Assurance Company, Ltd., gained control of this company in 1919, but it will continue to operate as a separate institution.

Policies under the title "British and Federal Underwriters" are guaranteed by this company.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet, which includes all its assets and liabilities, showed the following as of December 31, 1920; Total assets, \$32,870,599; capital paid in, \$660,000; unearned premiums, fire account, \$6,250,825; surplus fund, \$442,490. (An arbitrary rate of exchange has been used; see note page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute at its home and abroad. The United States Branch has been well managed, and its operations have been very profitable.

The management expenses are moderate and its average loss ratio is normal. The marine loss ratio has been low, except in 1920, when it was fairly high, and very high in

NORWICH UNION FIRE INSURANCE SOCIETY, LTD.,—Continued.

1921 but on a reduced income. In 1921 its fire loss ratio was about normal, the motor vehicle loss ratio high, and the company had a fairly heavy underwriting loss. The company writes a full volume of business at its United States Branch.

Its investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Its loss paying record is excellent.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Western Automobile Underwriters Conference.

UNITED STATES MANAGERS.—Hart Darlington, New York. The marine branch is managed by Frank H. Cauty, New York City.

UNITED STATES TRUSTEES.—Central Union Trust Company of New York.

KINDS OF INSURANCE WRITTEN.—In the United States it writes fire, marine automobile, tornado, hail, rent, use and occupancy, sprinkler leakage, explosion, tourist baggage, riot and civil commotion and golfers outfit insurance.

TERRITORY.—It operates in England and its Colonies, France, Denmark, Sweden, Holland, Portugal, Spain, India, China, Japan, Ceylon, Africa, Argentine, Mexico and the United States.

In the United States it was, at last advices, licensed in all the States and Territories except Ark. and Del.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Lines.	Totals.
Gross premiums	\$5,961,804 70	\$941,602 06	\$774,772 88	\$112,282 00	\$92,536 52	\$19,657 57	\$11,901 01	\$22,301 11	\$7,636,967 88
Reinsurance	1,664,478 58	269,714 77	48,056 83	24,749 51	20,532 68	7,083 49	4,996 15	8,395 92	2,047,504 99
Return premiums ...	1,296,092 23	112,740 17	169,919 32	959 95	19,749 82	305 60	3,421 58	7,050 85	1,613,239 42
Net premiums	2,999,238 94	269,147 12	556,796 73	86,582 64	52,254 02	12,296 48	3,481 28	7,354 36	3,976,123 57
Losses to prms. writ'n	55.2	113.7	76.6	43.2	35.4	25.2	126.8	13.8	
Interests and rents.			\$228,891 35						14,005 25
Received from Home Office.....			1,166,082 51						TOTAL INCOME. \$5,385,102 68

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Lines.	Totals.
Gross am't. paid for losses.	\$2,783,112 23	\$741,831 79	\$480,034 93	\$60,049 09	\$28,358 96	\$4,420 81	\$7,528 61	\$1,918 87	\$4,067,055 29
Reinsurance	1,105,056 25	353,936 97	15,506 05	22,670 11	9,965 79	957 41	2,907 44	888 63	1,511,788 65
Salvage	23,651 26	93,123 01	18,191 23		7 25		5 70		134,978 45
Net am't. paid policyholders for losses...	1,654,404 72	294,771 81	426,337 65	37,378 98	18,485 92	3,463 40	4,415 47	1,030 24	2,440,288 19
Underwriters expenses.			\$1,810,693 69						Loss on sales or maturity of bonds and stocks. 57,441 37
Remitted to Home Office.			751,295 22						
Real estate expenses.			5,870 52						
Other disbursements.			8,579 87						TOTAL DISBURSEMENTS. \$5,074,168 86

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 65.0%; underwriting expenses, 45.5%; underwriting loss, 10.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 65.8%; expenses incurred, 45.9%; underwriting loss 10.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$325,989,533; ocean marine, \$53,601,081; motor vehicle, \$17,099,125; inland nav. and trans., \$3,697,766; tornado, etc., \$12,940,220; sprinkler leakage, \$3,081,465; riot, etc., \$1,123,850; miscellaneous, \$84,116; net risks in force on business effective prior to January 1, 1921, \$263,775,732; net premiums in force on business on and after January 1, 1921, fire, \$3,158,406; ocean marine, \$71,474; motor vehicle, \$531,425; inland nav. and trans., \$42,323; tornado, etc., \$54,895; sprinkler leakage, \$5,481; riot, etc., \$4,194.89; miscellaneous, \$988.64; net premiums in force on business effective prior to January 1, 1921, \$2,536,043.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$3,929,525.64; gain from underwriting profit and loss items, \$47,838.76; total, \$3,977,364.40.

Losses incurred during 1921, \$2,584,787.52; underwriting expenses incurred during 1921, \$1,803,739.84; total, \$4,388,527.36.

Loss from underwriting during 1921, \$411,162.96.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$231,957.04; Profit on investments during 1921, \$251,592.84; total, \$483,549.88.

Loss on investments during 1921, \$57,441.37; investment expenses incurred during 1921, \$13,917.37; total, \$71,358.74.

Gain from investments during 1921, \$412,191.14.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$412,191.14; other sources, \$650.97; remitted from Home Office, \$1,166,082.51; total, \$1,578,924.62.

Losses: Underwriting, \$411,162.96; other sources, \$28,322.20; remitted to Home Office, \$751,295.22; total, \$1,190,780.38.

Surplus, December 31, 1920, \$1,281,116.65; increase, \$388,144.14; surplus, December 31, 1921, \$1,669,260.79.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.	
Real estate owned.....	\$120,000 00
Bonds and stocks owned.....	1,303,465 60
Cash in banks and office.....	74,982 89
Agents' balances not over three months due	165,013 52

Furniture and plans.....	5,000 00
Other admitted assets.....	3,439 55

TOTAL ADMITTED ASSETS..... \$1,671,901 56

NORWICH UNION FIRE INSURANCE SOCIETY, LTD.,—Continued.

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.	
Net unpaid claims.....	\$149,576 00
Unearned premiums.....	821,976 31
Salaries, rents, etc.....	29,047 16
Reinsurance premiums.....	7,390 43
Other liabilities.....	9,173 98
TOTAL LIABILITIES.	\$1,017,163 88
NET SURPLUS Canadian Branch.	654,737 68
TOTAL	\$1,671,901 56

INCOME, CANADIAN BRANCH, 1921.	
Net premiums written.....	\$1,516,462 88
Interest, etc.....	70,805 51
Other income.....	481 94
TOTAL INCOME.	\$1,587,750 33
DISBURSEMENTS, CANADIAN BRANCH, 1921.	
Net amount paid policyholders for losses..	\$792,182 32
Underwriting expenses.	650,476 15
TOTAL DISBURSEMENTS.	\$1,442,658 47

OCCIDENTAL FIRE INSURANCE COMPANY,

909 Paris Bldg., Winnipeg, Manitoba, Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.	
Mortgage loans on real estate.....	\$99,044 42
Bonds and stocks owned.....	571,236 00
Interest due and accrued thereon.....	11,248 31
Cash in banks and office.....	20,607 93
Agents' balances not over three months....	99,851 39
Losses recoverable.....	10,000 77

TOTAL ADMITTED ASSETS.	\$811,988 82
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LIABILITIES, DECEMBER 31, 1921.	
LOSSES AND CLAIMS: Fire: Reported or in process of adjustment, \$40,397.67; reinsurance, \$14,021.21; net unpaid claims.	\$26,376 46
Motor vehicle: net unpaid claims.....	3,046 82
Totals, reported or in process of adjustment, \$43,444.49; reinsurance, \$14,021.21; net unpaid claims.	29,423 28
Unearned premiums.	186,390 73
Sundry creditors.....	6,640 62
Taxes, interest and commission accrued....	19,195 18
Funds held under reinsurance treaties.....	68,201 52

TOTAL LIABILITIES, except capital..	\$309,851 33
CAPITAL PAID UP.	200,000 00
NET SURPLUS.	302,137 49

TOTAL	\$811,988 82
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GENERAL REVIEW.

HISTORY.—This company began business in 1901 with \$500,000 authorized capital, all of which has been subscribed and \$174,762.70 paid in; the balance is subject to call. It received a Dominion of Canada charter on June 17, 1908, previous to which time it operated only in Manitoba and the Northwestern Territories. During 1920 the paid-up capital was increased to \$200,000.

Prior to October, 1914, it was located at Wawanesa, Manitoba. At that time control was purchased by the North British and Mercantile Insurance Company of London, England, a large and reputable institution. All but thirty shares of its stock are owned by that company.

MANAGEMENT AND REPUTATION.—The company is well managed and is in good repute.

The president of the company is Canadian manager of the North British and Mercantile and the secretary is the Western Canada branch manager of that company.

The securities owned are of good character. The mortgage loans are chiefly upon farm properties in Manitoba.

The volume of business transacted is conservative.

The loss and expense ratios have been about the average.

AFFILIATIONS.—Canadian Fire Underwriters Association,

Western Canada Fire Underwriters Association, British Columbia Fire Underwriters Association, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.—Fire and automobile insurance.

TERRITORY.—It is licensed and operates in all the Provinces of Canada except Prince Edward Island.

OFFICERS.—President and manager, C. A. Richardson; vice-president and secretary, T. J. L. Harrison.

DIRECTORS.—

Richardson, C. A., manager for Canada, North British and Mercantile Insurance Company, Limited.

Cork, S. L., supervisor of Central Western Branches, Royal Bank of Canada.

Richard, S. E., Richard, Sweatman, Kemp & Fillmore, solicitors.

Harrison, T. J. L., branch manager North British and Mercantile Insurance Company, Limited, Winnipeg.

Sweatman, W. A. T., Richards, Sweatman, Kemp & Fillmore, solicitors.

STOCKHOLDERS' ANNUAL MEETING.—First Thursday in March.

OCCIDENTAL FIRE INSURANCE COMPANY—Continued.

INCOME, 1921.								
	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.
Gross premiums	\$499,491 76	.....	\$53,408 87	.....	.....	\$40,877 74	.....	.....
Reinsurance	169,944 61	.....	1,537 06	.....	.....	14,859 09	.....	.....
Return premiums	91,453 84	.....	10,822 67	.....	.....	.....	.....	.....
Net premiums	238,093 31	.....	41,109 14	.....	.....	26,018 65	.....	.....
Interest, etc.....	.....	.....	\$36,747 81	.....	.....	.....	.....	.....
Profit on sterling exchange.....	.....	.....	2,903 38	.....	.....	.....	.....	.....
					INCREASE IN VALUE OF BONDS.....			1,129 50
					TOTAL INCOME.....			\$346,001 79

DISBURSEMENTS, 1921.								
	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.
Gross am't. paid for losses	\$243,643 86	.....	\$15,238 09	.....	.....	\$42,935 55	.....	.....
Reinsurance	119,046 94	.....	292 58	.....	.....	18,300 55	.....	.....
Net am't. paid policyholders for losses...	123,596 92	.....	14,945 51	.....	.....	24,635 00	.....	.....
Underwriting expenses.....	.....	.....	\$134,697 47	.....	.....	.....	.....	.....
Other disbursements.....	.....	.....	11,206 46	.....	.....	.....	.....	.....
					TOTAL DISBURSEMENTS.....			\$309,081 36

OCEAN ACCIDENT AND GUARANTEE CORPORATION, LTD.,

London, England.

CANADIAN BRANCH, TORONTO, ONTARIO.

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.	
Real estate owned (market value)	\$6,805 59
Bonds and debentures (market value)	1,029,764 47
Cash in banks.....	90,598 29
Agents' balances not over three months due	144,286 87
Other admitted assets.....	72,425 64
Cash at chief agency in Canada.....	1,125 00

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.	
Unpaid losses and claims.....	\$196,279 09
Unearned premiums	487,928 54
Estimated taxes hereafter payable.....	13,200 00
Reinsurance premiums	8,128 69
Other liabilities	4,486 11

TOTAL LIABILITIES, except capital.....	\$710,022 43
SURPLUS as regards policyholders.....	634,783 43

TOTAL ADMITTED ASSETS..... \$1,344,805 86

TOTAL \$1,344,805 86

GENERAL REVIEW.

HISTORY.—This corporation was organized under the laws of Great Britain in 1871. It has £1,000,000 authorized capital.

In 1910 the Commercial Union Assurance Company, Limited, of London, one of the largest companies in the world, purchased control of this company, but it is run as an entirely separate organization. E. Roger Owen is chairman of the Board, and W. Singleton Hooper is manager.

The company operates throughout the United States and Canada. In Canada it writes fire insurance as well as general casualty lines, but in the United States it writes casualty lines only. W. T. Perry is manager for Canada, and the statement shown above are the figures for that branch.

The company is large and bears an excellent reputation.

OFFICERS.—Chairman, E. Roger Owen, Esq.; manager and

secretary, W. Singleton Hooper; manager for Canada, W. T. Perry.

HOME OFFICE RESOURCES, DECEMBER 31, 1920.—Total assets, £7,472,881 (\$37,364,405); total liabilities, except capital, £7,300,573 (\$36,502,865); capital paid in, £172,308 (\$861,540). In addition, the company has £449,232 (\$2,246,160) subscribed capital subject to call. (An arbitrary rate of exchange has been used; see note, page vii.)

INCOME, CANADIAN BRANCH, 1921..	
Total net premiums written.....	\$1,149,430 71
Interest, dividends and rents.....	8,621 66

TOTAL INCOME \$1,158,052 37

DISBURSEMENTS, CANADIAN BRANCH, 1921.	
Net amount paid policyholders for losses..	\$589,720 55
Underwriting expenses.....	555,756 33

TOTAL DISBURSEMENTS \$1,145,476 88

OCEAN MARINE INSURANCE COMPANY, LIMITED — *Continued.*

RATIOS TO PREMIUMS WRITTEN.— Losses incurred, 166.1%; underwriting expenses, 30.2%; underwriting loss, 86.9%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 161.3%; expenses incurred, 24.0%; underwriting loss, 84.4%.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921, ocean marine, \$9,240,075; motor vehicle, \$1,121,326; inland nav. and transp., \$3,579,457; net premiums in force on business on and after January 1, 1921, ocean marine, \$37,305.66; motor vehicle, \$19,017.97; inland nav. and transp., \$12,535.87.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$204,025; gain from underwriting profit and loss items, \$1,923.93; total, \$205,948.93.

Losses incurred during 1921, \$329,113.11; underwriting expenses incurred during 1921, \$49,046.50; total, \$378,159.61.

Loss from underwriting during 1921, \$172,210.68.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$2,596.90; profit on investments during 1921, \$62,860.02; total, \$88,821.92.

Loss on investments during 1921, \$52,060.83; investment expenses incurred during 1921, \$660.33; total, \$52,721.16.

Gain from investments during 1921, \$36,100.76.

GAIN AND LOSS EXHIBIT, 1921.— Gains: Investments, \$36,100.76; remitted from Home Office, \$255,118.47; total, \$291,219.23.

Losses: Underwriting, \$172,210.68; remitted to Home Office, \$161,093.63; total, \$333,304.31.

Surplus, December 31, 1920, \$188,568.19; decrease, \$42,085.08; surplus, December 31, 1921, \$146,483.11.

OHIO CASUALTY INSURANCE COMPANY,

214 South Second Street, Hamilton, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value.....	\$20,380 58
Bonds and stocks owned, market value....	336,051 70
Interest due and accrued thereon.....	3,370 83
Cash in banks and office.....	20,791 13
Agents' balances not over three months due.	61,888 41
Due as refund on losses from reinsurance company	10,334 34
Other admitted assets	2,300 00

TOTAL ADMITTED ASSETS \$455,116 99

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Reported or in process of adjustment: Fire, \$5,369.50; theft, \$4,502.18; collision, \$1,252.76; liability, \$768; property damage, \$471.97; total.	\$12,364 41
Unearned premiums: Fire, \$60,001.65; other than fire, \$88,565.77; total.....	148,567 42
Estimated taxes hereafter payable.....	1,024 08
Special reserve—unpaid liability claims..	2,033 86
Other liabilities.....	11,980 95

TOTAL LIABILITIES, except capital.	\$175,970 72
CAPITAL PAID UP	200,000 00
NET SURPLUS	79,146 27

TOTAL ... \$455,116 99

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Ohio November 6, 1919, and was licensed February 18, 1920. It began business on March 1, 1920, with an authorized and paid-in capital of \$200,000 and a surplus of \$100,000. Stock, par value \$50, was sold at \$75 per share, thus providing the surplus. The company reports the cost of organization as \$3,600 which is very moderate and commendable.

MANAGEMENT AND REPUTATION.—B. D. Lecklider, president of this company, was for a number of years district agent of the Union Central Life Insurance Company, Cincinnati, Ohio, and subsequently helped organize and became president of the Union Mutual Insurance Company, Hamilton, Ohio, a fire insurance institution writing principally automobile fire and theft.

Howard Sloneker, secretary and manager, has had a valuable experience as secretary-treasurer of the Union Mutual Insurance Company, Hamilton, Ohio. He has been actively engaged in local agency and company insurance affairs for the past decade. He is in good repute.

The company has made a voluntary deposit of \$120,000 in United States Liberty Bonds of the fourth issue, with the Ohio State Insurance Department.

In 1920 the company wrote a full volume, at a moderate expense ratio considering that it was the first year of its operation.

In 1921 the loss ratio was high in the theft and fire lines, there was an underwriting loss in that year of \$32,204.22.

The securities in the statement are high class and valued at market. The real estate owned is an office building in Hamilton, Ohio.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, theft, collision, liability and property damage on automobiles.

TERRITORY.—Licensed in District of Columbia, Illinois, Indiana, Maryland, Michigan, Minnesota, New Jersey, Ohio, Pennsylvania and West Virginia.

OFFICERS AND DIRECTORS.—

Lecklider, B. D., president and director, Hamilton, Ohio. Sohngen, Charles, vice-president and director, chairman, board of directors, Second National Bank, Hamilton, Ohio. Fitton, Don W., vice-president and director, assistant cashier First National Bank, Hamilton, Ohio.

Sloneker, Howard, secretary-manager and director, Hamilton, Ohio.

Wys, Martin J., assistant secretary, insurance, Hamilton, Ohio.

OHIO CASUALTY INSURANCE COMPANY — *Continued.*

Goodman, S. M., treasurer and director, director of The American Rolling Mill, Middletown, Ohio; director Second National Bank, Hamilton, Ohio.

Huesman, A. M., assistant treasurer, insurance, Hamilton, Ohio.

STOCKHOLDERS' ANNUAL MEETING.—Third Wednesday in January.

INCOME, 1921.

	Fire.	Collision.	Liability.	Theft.	Rein- surance.	Prop. Damage.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$156,903 35	\$82,291 08	\$137,788 49	\$85,306 65	\$6,279 59	\$50,896 50	.....	.....	\$509,432 66
Reinsurance	32,233 67	.....	56,334 40	.....	.....	21,014 54	.....	.....	109,582 61
Return premiums.....	29,602 34	22,920 62	21,999 51	13,730 70	238 17	8,246 28	.....	.....	96,737 62
Net premiums.....	127,801 01	37,186 79	59,452 58	51,575 95	6,041 42	21,634 68	.....	.....	303,142 43
Losses to prms. writ'n	67.8	16.1	4.9	126.5	116.2	13.3	.....	.....	.....
Interest, etc. ....	.....	.....	\$19,221 43	.....	Other income .....	.....	.....	.....	1,061 71
Commission under contract of reinsurance.	.....	.....	9,653 41	.....	.....	.....	.....	.....	.....
Borrowed money — Bond .....	.....	.....	1,567 38	.....	.....	.....	.....	.....	.....
Increase market value over book value.....	.....	.....	12,972 25	.....	TOTAL INCOME .....	.....	.....	.....	\$347,618 61

DISBURSEMENTS, 1921.

	Fire.	Collision.	Liability.	Theft.	Rein- surance.	Prop. Damage.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$97,170 78	\$35,448 01	\$15,158 75	\$76,185 07	\$7,147 83	\$11,061 37	.....	.....	\$242,171 81
Reinsurance .....	.....	29,404 57	12,220 87	.....	.....	8,183 51	.....	.....	49,808 95
Salvage	10,754 34	56 57	.....	10,909 63	125 00	.....	.....	.....	21,845 54
Net amt. paid policy-holders for losses..	86,416 44	5,986 87	2,937 88	65,275 44	7,022 83	2,877 86	.....	.....	170,517 32
Underwriting expenses. ....	.....	.....	\$150,260 76	.....	Other disbursements .....	.....	.....	.....	529 30
Interest on borrowed money .....	.....	.....	115 30	.....	TOTAL DISBURSEMENTS .....	.....	.....	.....	\$321,422 68

RATIOS TO PREMIUMS WRITTEN.—Underwriting expenses, 49.5%; underwriting loss, 10.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 64.2%; expenses incurred, 51.4%; underwriting loss, 11.2%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$285,017.14; loss from underwriting profit and loss items, \$12,263.98; total, \$297,281.12.

Losses incurred during 1921, \$182,971.06; underwriting expenses incurred during 1921, \$146,514.28; total, \$329,485.34.

Loss from underwriting during 1921, \$32,204.22.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$18,628.89; profit on investments during 1921, \$13,134.25; total, \$31,763.14.

Investment expenses incurred during 1921, \$510.78.

Gain from investments during 1921, \$31,252.36.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$31,252.36; loss from underwriting, \$32,204.22.

Surplus, December 31, 1920, \$80,098.13; decrease, \$951.86; surplus, December 31, 1921, \$79,146.27.

OHIO VALLEY FIRE AND MARINE INSURANCE COMPANY,

227 Broadway, Paducah, Ky.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value.....	\$34,439 90	Agents' balances not over three months due	35,952 57
Mortgage loans on real estate.....	229,395 63	Due from other insurance companies.....	15,691 67
Interest due and accrued thereon.....	9,851 84	Commission in equity on reinsurance re- serves	43,347 04
Loans on collateral security.....	14,447 47		
Interest due and accrued thereon.....	138 47		
Bonds and stocks owned, market value....	85,079 50		
Cash in banks and office.....	36,087 00	TOTAL ADMITTED ASSETS.....	\$504,431 09

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$65,035 84	\$5,000 00	\$472 29	.....	\$1,150 67	.....	.....	.....	\$71,658 80
Reinsurance	21,709 00	.....	252 95	.....	48 46	.....	.....	.....	22,010 41
Net unpaid claims....	43,326 84	5,000 00	219 34	.....	1,102 21	.....	.....	.....	49,648 39
Unearned premiums.....	.....	.....	\$141,156 83	.....	TOTAL LIABILITIES, except capital .....	.....	.....	.....	\$225,900 86
Estimated taxes hereafter payable.....	.....	.....	1,000 00	.....	CAPITAL PAID UP.....	.....	.....	.....	180,000 00
Balances .....	.....	.....	11,701 54	.....	NET SURPLUS.....	.....	.....	.....	98,530 23
Due for borrowed money.....	.....	.....	20,000 00	.....		.....	.....	.....	
Due bills.....	.....	.....	2,394 10	.....	TOTAL .....	.....	.....	.....	\$504,431 09

GENERAL REVIEW

HISTORY.—This company was incorporated under the laws of Kentucky April 10, 1914, with \$250,000 authorized

capital, divided into 25,000 shares, par value \$10 each. It began business July 30, 1914, on which date it had a paid-in capital of \$51,750 and \$44,409.20 surplus. Its

stock was sold at \$20 a share prior to March 15, 1916, and later, until March, 1917, at \$21 per share. On March 15, 1917, the price was increased to \$22 per share, and on March 15, 1918, to \$23 per share. The company's charter provides that no stock can be sold at less than \$20 per share. A large portion of the company's stock was sold by its officers without commission. Up to the time the company began business the organization expenses were only \$4,065.25, which is commendable. In May, 1917, the authorized capital was reduced to \$150,000.

In 1918, \$16,890 capital and \$21,969.20 surplus were paid in, making the paid-up capital on December 31, 1918, \$140,000. During 1919 it increased the capital to \$150,000, and in 1921 the paid-in capital was increased to \$180,000.

MANAGEMENT AND REPUTATION.—The company, though small, has reputable backing.

Its president, Frank M. Fisher, was the most active in the organization of the company. During 1917 Mr. Auber Smith resigned as secretary and managing underwriter, and was succeeded by Gordon E. Head, a local agent of Paducah, who has had many years' experience in the local agency business. He was for several years a special agent of the Henry Clay Fire Insurance Company of Lexington. He resigned that position early in 1917. R. G. Fisher is now secretary and manager of the company.

At the close of 1921 the directors owned \$32,207. par value, of the company's capital stock then outstanding.

The company writes a conservative volume of business, but its underwriting had not been profitable prior to 1919, when it made a gain from underwriting of \$15,541.55. In 1917 and 1918 the loss ratios were high, due chiefly to the marine business. The company states that it has discontinued writing that class. In 1920 its loss ratio was fairly high, and its increased writings increased the unearned premium reserve. Its surplus decreased \$17,834.89. In 1921 the loss ratio was very high, and the expenses moderate. There was a heavy rate of underwriting loss

The expenses are normal.

The company's general loss paying reputation is good.

The company's assets are principally first mortgages on property in Ballard, McCracken and Graves Counties, Kentucky, valued at over twice the amounts loaned. The real estate is their equity in the company's Home Office building and two farms, worth about \$35,000.

AFFILIATION.—Western Union.

KINDS OF INSURANCE WRITTEN.—Fire, automobile, hail and tornado insurance.

TERRITORY.—It is licensed in District of Columbia, Illinois, Michigan, Kentucky and Tennessee only.

DIVIDENDS.—1916, \$6,068; 1917, \$6,305; 1918, \$6,950.65; 1919, \$7,777.95; 1920, \$8,827.46; 1921, \$15,000 or 9½%.

OFFICERS.—President, Frank M. Fisher; first vice-president, R. G. Fisher; second vice-president, R. E. Cooper; treasurer, O. E. Cloys; secretary and manager, R. G. Fisher; general counsel, W. A. Berry.

DIRECTORS.—

Barlow, C. J., president of Bank of Barlow, Ky.

Berry, W. A., Mocquot, Berry & Reed, attorneys, Paducah.

Bender, W. E., Hamilton, Ohio.

Brewer, L., miller, Mayfield, Ky.

Caldwell, A. M., county judge, Campbell county, Ky.

Cooper, R. E., tobacco dealer and capitalist, Hopkinsville, Ky.

Craig, Hon. Jno., State Auditor of Kentucky, Frankfort.

Emery, C. W., ex-county judge, Paducah.

Farmer, T. H., banker, Martin, Tenn.

Fisher, Frank M., president of company.

Jones, Miss Mary L., merchant, Paducah.

Krebs, Casper, merchant, Metropolis, Ill.

Kolb, Louis F., president Kolb Bros. Drug Co.

Leonard, C. C. manufacturer, Metropolis, Ill.

Meyer, H. L., of Nagel & Meyer, jewelers.

Megibben, C. K., capitalist, Cynthiana, Ky.

Moore, F. S., attorney, Hickman, Ky.

Reynolds, Dr. H. G., oculist, Paducah.

Shearer, W. C., manufacturer.

Walbright, Dr. G. W., surgeon for C., B. & Q. R. R.,
Metropolis, Ill.

Walker, Ed. E., insurance and real estate, Covington, Ky.

Wolff, J. L., jeweler, Paducah.

STOCKHOLDERS' ANNUAL MEETING.— Third Tuesday in January.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$328,416 33		\$4,035 68		\$9,226 20	\$13,249 40			\$352,927 61
Reinsurance	68,704 56		728 02			1,826 87			71,259 45
Return premiums	91,767 71		1,234 55		1,453 00	373 75			94,829 01
Net premiums	165,944 06		2,073 11		7,773 20	11,048 78			186,839 15
Losses to prms. writ'n	113.7		79.7		27.8	43.2			
Interest, etc			\$18,866 97		Borrowed debts and commissions				246 52
Commission on reinsurance and surplus paid in			43,728 97		Increase value of stocks				14,493 16
Borrowed money			20,000 00		TOTAL INCOME				\$284,174 77

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross am't. paid for losses.....	\$252,118 82	\$1,009 32	\$3,006 83		\$2,350 51	\$5,334 09			\$284,699 57
Reinsurance.....	63,312 38	247 87	1,413 85		185 17	577 49			65,736 76
Salvage.....	505 14								505 14
Net am't. paid policy- holders for losses..	188,641 30	1,361 45	1,652 98		2,165 34	4,776 60			198,597 67

OHIO VALLEY FIRE AND MARINE INSURANCE COMPANY—Continued.

Underwriting expenses	\$80,374 37
Dividends to stockholders	15,000 00
Other disbursements	33,814 30
TOTAL DISBURSEMENTS	\$327,786 36

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 106.9%; underwriting expenses, 43.0%; underwriting loss, 44.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 102.0%; expenses incurred, 40.5%; underwriting loss, 42.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$13,418,990; motor vehicle, \$277,890; tornado, etc., \$1,765,288; net premiums in force

on business on and after Jan. 1, 1921, fire, \$234,048; motor vehicle, \$2,801.13; tornado, etc., \$7,773.20.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$195,813.70; loss from underwriting profit and loss items, \$228.26; total, \$195,585.44.

Losses incurred during 1921, \$199,835.29; underwriting expenses incurred during 1921, \$79,374.39; total, \$279,209.68.

Loss from underwriting during 1921, \$83,624.24.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$21,541.31; profit on investments during 1921, \$14,493.16; total, \$36,034.47.

Investment expenses incurred during 1921, \$5,717.67.

Gain from investments during 1921, \$30,316.80.

THE OLD BAY STATE INSURANCE COMPANY,

Concord, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned, market value....	\$1,026,735 00	Deposit with Ceding Company	5,367 72
Interest due and accrued thereon	11,287 31	Recoverable for reinsurance on paid losses	5,305 17
Cash in banks and office	1,427 36	Reinsurance commission due	8,574 34
Agents' balances not over three months due.	71,973 79	TOTAL ADMITTED ASSETS	\$1,130,670 69

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$247,902 83	.....	.....	.....	\$25 52	.....	\$30 40	\$0 48	\$247,959 23
Reinsurance	93,786 55	.....	.....	.....	.....	.....	.....	.....	93,786 55
Net unpaid claims..	154,116 28	.....	.....	.....	25 52	.....	30 40	48	154,172 68
Unearned premiums. ....	.....	.....	\$514,552 67	.....	.....	.....	.....	.....	.....
Salaries, rents, etc. ....	.....	.....	1,000 00	.....	.....	.....	.....	.....	.....
Estimated taxes hereafter payable .....	.....	.....	950 00	.....	.....	.....	.....	.....	.....
Other liabilities .....	.....	.....	1,050 00	.....	.....	.....	.....	.....	.....
TOTAL LIABILITIES, except capital.	.....	.....	.....	.....	.....	.....	.....	.....	\$671,725 35
CAPITAL PAID UP .....	.....	.....	.....	.....	.....	.....	.....	.....	200,000 00
NET SURPLUS .....	.....	.....	.....	.....	.....	.....	.....	.....	258,945 34
TOTAL .....	.....	.....	.....	.....	.....	.....	.....	.....	\$1,130,670 69

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Massachusetts and received its license to commence business February 28, 1919.

It began with a paid-in capital of \$200,000, and a paid-in surplus of \$440,000.

On March 15, 1919, the name of this company was changed to the Old Bay State Insurance Company.

MANAGEMENT.—The company was organized by interests closely identified with the Middlesex Mutual Fire Insurance Company, of Concord, a mutual institution which has been in successful operation since 1826, and which bears an excellent reputation. The president of this company holds a similar position in the mutual company.

It wrote during 1919 a very conservative volume of reinsurance business with a very low loss ratio and a moderate expense for a new company. In 1920 it considerably increased its business, necessitating a largely increased unearned premium reserve, and showed an underwriting loss of \$84,383.09. The surplus reduced \$92,184.98. In 1921 the volume was also increased considerably, necessitating corresponding increase in unearned premiums. The expense ratio was low but the loss ratio high resulting in a comparatively heavy underwriting loss.

Its investments are of high character, and the valuations are those fixed by the Convention of Insurance Commissioners.

KINDS OF INSURANCE WRITTEN.—Fire reinsurance business.

TERRITORY.—It is licensed in Ark., Colo., Del., Ill., Ind., Ia., La., Mass., Mich., Miss., Mont., Nev., N. H., N. J., N. C., Ohio, Pa., Texas and W. Va.

DIVIDENDS.—1919, \$12,000; 1920, \$44,000; 1921, \$20,000.

OFFICERS.—President and assistant treasurer, Prescott Keyes; first vice-president and secretary, Charles F. Bowers; second vice-president, Geo. W. Hinckley; assistant secretary, Eliot R. Howard; treasurer, C. Fay Heywood.

DIRECTORS.—(All of Concord.)

Adams, Charles Francis, trustee; treasurer Harvard University.

Bowers, Charles F., insurance.

Brown, Charles E., treasurer Middlesex Institution for Savings.

Buttrick, Stedman, Estabrook & Company.

Eaton, Frederick W., lawyer.

Heywood, C. Fay, vice-president and cashier Concord National Bank.

Hoar, Samuel, lawyer.

Jewell, Pliny, Coffin & Burr, 60 State street.

Keyes, Prescott, lawyer; president Concord National Bank; president Middlesex Mutual Fire Insurance Company.

Metcalf, Leonard, consulting engineer.

Parker, Edward L., certified public accountant.

THE OLD BAY STATE INSURANCE COMPANY — *Continued.*

Robb, Russell, Stone & Webster.

Shaw, Walter K., cotton merchant.

Wheeler, William, consulting engineer; president Middlesex Institution for Savings.

Whitney, C. Hayden, treasurer Blaine Manufacturing Company; treasurer Leonard Watch Company.

STOCKHOLDERS' ANNUAL MEETING.—Third Saturday in February.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,803,064 16				\$3,136 48	\$9 05	\$497 16	\$1,205 27	\$1,807,932 12
Reinsurance.....	484,485 47								484,485 47
Return premiums.....	474,016 34				1,039 69		155 54	414 96	475,626 43
Net premiums.....	844,562 35				2,096 79	9 05	341 62	790 41	847,820 22
Losses to prms. writ'n	52.2				21.3		23.0	3.2	
Interest, etc.			\$41,068 24						\$888,888 46
									TOTAL INCOME

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$603,153 48				\$446 88		\$78 90	\$25 69	\$603,704 95
Reinsurance.....	162,460 76								162,460 76
Net amt. paid policy-holders for losses..	440,692 72				446 88		78 90	25 69	441,244 19
Underwriting expenses.....			\$307,939 38						307,939 38
Dividends to stockholders.....			20,000 00						20,000 00
Gross loss on sale or maturity of bonds...			14,667 37						14,667 37
									Other disbursements
									TOTAL DISBURSEMENTS

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 63.2%; underwriting expenses, 36.3%; underwriting loss, 19.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 79.1%; expenses incurred, 44.7%; underwriting loss, 23.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$69,500,049; tornado, etc., \$440,378; hail, \$130; sprinkler leakage, \$110,817; riot, etc., \$314,734; net risks in force on business effective prior to January 1, 1921, \$15,767,822; net premiums in force on business on and after January 1, 1921, fire, \$751,374.71; tornado, etc., \$1,898.80; hail, \$9.05; sprinkler leakage, \$298.27; riot, etc., \$666.28.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$676,540.77.

Losses incurred during 1921, \$535,532.68; underwriting expenses incurred during 1921, \$302,365.04; total, \$837,897.72.

Loss from underwriting during 1921, \$161,356.95.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$43,168.82; profit on investments during 1921, \$62,402.73; total, \$105,571.55.

Loss on investments during 1921, \$14,667.37; investment expenses incurred during 1921, \$1,166.35; total, \$15,833.72.

Gain from investments during 1921, \$89,737.83.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$89,737.83.

Losses: Underwriting, \$161,356.95; dividends, \$20,000; total, \$181,356.95.

Surplus, December 31, 1920, \$350,564.46; decrease, \$91,619.12; surplus, December 31, 1921, \$258,945.34.

OLD COLONY INSURANCE COMPANY,

87 Kilby Street, Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$16,000 00	Agents' balances not over three months due.....	220,546 13
Interest due and accrued thereon.....	89 37	Bills receivable	6,594 89
Bonds and stocks owned, (market value) ..	3,687,439 75	Reinsurance due on losses paid	8,922 11
Interest due and accrued thereon.....	33,394 22		
Cash in banks and office.....	179,191 65	TOTAL ADMITTED ASSETS	\$4,152,178 12

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Tourist Baggage.	Totals.
Total	\$250,544 84	\$359,540 00	\$51,551 00	\$4,035 00	\$394 46		\$161 87	\$1,460 00	\$967,677 17
Reinsurance	85,817 17	52,660 00	4,542 00	870 00	84 16				143,973 33
Net unpaid claims...	164,727 67	306,880 00	47,009 00	3,165 00	310 30		161 87	1,460 00	523,703 84
Unearned premiums.....			\$1,283,430 32						1,283,430 32
Salaries, rents, etc.			4,700 57						4,700 57
Estimated taxes hereafter payable.....			32,857 98						32,857 98
Contingent commissions, etc.			8,000 00						8,000 00
Estimated expenses of investigation and adjustment of losses			6,603 57						6,603 57
									Reserve for marine lay-ups—return premiums
									5,000 00
									TOTAL LIABILITIES, except capital.
									\$1,864,296 28
									CAPITAL PAID UP
									1,000,000 00
									NET SURPLUS
									1,287,881 84
									TOTAL
									\$4,152,178 12

OLD COLONY INSURANCE COMPANY—Continued.

GENERAL REVIEW.

HISTORY.—This company was incorporated June 2, 1906, and began business June 7, 1906, with \$400,000 capital and \$200,000 surplus paid in. In May, 1911, the stockholders paid in \$75 per share, adding \$300,000 to the surplus account. In 1917 the paid-in capital was increased to \$600,000, the new stock being sold at \$200 per share, thus adding \$200,000 to surplus. In 1919 the capital was increased to \$1,000,000 by selling 4,000 additional shares of stock at \$200 per share, thereby adding \$400,000 to surplus account.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is under the same management as, and is controlled by, the Boston Insurance Company, a very successful and reputable institution.

On December 31, 1921, the directors owned \$25,100, par value, of the company's capital stock of \$1,000,000.

The volume of business written is conservative. Its expenses of operation are low and its average loss ratio is normal.

The company's loss paying record is excellent.

Its investments are high grade. The security valuations in this statement are actual market value as of December 31, 1921.

AFFILIATIONS.—Eastern Union, Western Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, tornado, hail, sprinkler leakage, explosion, registered mail, tourists' baggage, automobile and war risk.

DIVIDENDS.—It has paid dividends as follows: 1907, 2%; 1908 and 1909, 4%; 1910, 2%; 1913 to 1916, inc., 6%; 1917, 7% on capitalization of \$400,000; 1918, 7% on capitalization of \$600,000; 1919, 7% on capitalization of \$600,000; 1920 and 1921, 8% on capitalization of \$1,000,000.

TERRITORY.—It is licensed in Cal., Colo., Conn., Del., D. C., Fla., Ill., Ind., Iowa, Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont., Neb., N. H., N. J., N. Y., N. C., N. D., Ohio, Okla., Ore., Pa., R. I., Tenn., Tex., Vt., Va., Wash., W. Va. and Wis.

OFFICERS.—President, William R. Hedge; vice-presidents, Edmund Winchester, Henry R. Hedge and I. Lloyd Green; secretary, John P. Morgan; assistant secretaries, Wm. J. Chisholm, John M. Eaton and Marcellus M. Veazie.

DIRECTORS.

Austin, Calvin, president Eastern S. S. Lines, Inc., Boston, Mass.

Blodgett, Edward E., lawyer, Newton, Mass.

Hedge, Wm. R., president Boston Insurance Company, Plymouth, Mass.

Hedge, Henry R., vice-president, Boston Insurance Company, Brookline, Mass.

Hill, Donald M., lawyer, Waban, Mass.

McQuesten, Frank B., lumber merchant, Boston, Mass.

STOCKHOLDERS' ANNUAL MEETING.—First Wednesday in February.

DEPARTMENTS.—Western Department, Ralph Rawlings and B. L. Hewett, Lansing, Mich., for Ill., Ind., Iowa, Ky., Mich., Minn., Mo., Neb., N. D., Ohio, Okla., Tenn. and Wis.; Pacific Coast, A. T. Bailey, San Francisco, for Cal., Ore. and Wash.

GENERAL AGENTS.

Cummins & English, Richmond, Va.

Wm. S. Wilkinson, Rocky Mount, N. C.

George M. Easley & Co., Dallas, Tex.

J. D. Kitchen Bro., New Orleans, La.

J. H. Norton & Co., Jacksonville, Fla.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Sprinkler Leakage.	Riot, Explo., etc.	Other Lines.	Totals.
Gross premiums.....	\$2,065,182 40	\$344,750 02	\$388,890 04	\$10,630 02	\$33,340 70	\$4,882 35	\$1,583 39	\$5,384 86	\$2,849,602 87
Reinsurance	543,343 39	95,902 95	26,978 21	1,068 36	5,975 95	1,001 16	*69 72	255 40	673,756 70
Return premiums.....	471,136 07	73,766 65	108,002 45	1,353 37	7,519 52	1,344 43	660 34	1,437 20	680,219 39
Net premiums.....	1,050,623 03	175,081 42	253,918 38	8,208 29	19,945 23	2,536 76	992 77	3,692 90	1,515,627 78
Losses to prms. writ'n	55.2	119.1	69.7	117.1	16.8	54.9		53.3	

* Means credit.

Interest, etc.	\$184,128 51	Other income	436 21
Profit on sale or maturity of bonds and stocks	6,509 59	TOTAL INCOME	\$1,706,702 09

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Tourist Baggage.	Totals.
Gross amount paid for losses.....	\$339,580 24	\$258,290 00	\$229,597 37	\$10,030 14	\$4,742 61	\$30 00	\$1,510 67	\$2,024 30	\$1,445,835 23
Reinsurance	360,537 97	45,628 52	43,524 53	391 41	1,875 89	80 00	16 36	34 91	441,839 64
Salvage	7,529 97	3,306 29	9,054 95	30 16			100 26	2 06	20,325 09
Net amt. paid policyholders for losses..	589,912 30	209,353 19	177,017 84	9,608 57	3,366 72		1,594 95	1,987 33	963,640 00
Underwriting expenses.			\$607,470 32						
Dividends to stockholders			80,000 00						
Other disbursements			4,721 75						
Loss on sale or maturity of stocks.....									23,377 47
TOTAL DISBURSEMENTS									\$1,699,209 54

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 61.2%; underwriting expenses, 40.1%; underwriting profit, 2.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 58.9%; expenses incurred, 38.5%; underwriting profit, 2.0%.

MISCELLANEOUS.—Net risks in force on business effective

on and after January 1, 1921, fire, \$103,850,465; ocean marine, \$2,801,811; motor vehicle, \$13,936,314; inland nav. and trans., \$619,490; tornado, etc., \$5,039,170; hail, \$14,200; sprinkler leakage, \$633,365; riot, etc., \$409,800; tourists' baggage, \$144,100; net risks in force on business

Losses incurred during 1921, \$928,224.93; underwriting expenses incurred during 1921, \$605,781.77; total, \$1,534,006.70.

Surplus, December 31, 1920, \$1,134,433.80; increase, \$153,448.04; surplus, December 31, 1921, \$1,287,881.84.

Mortgage loans on real estate.....	\$180,730 00	Bills receivable taken for fire risks.....	5,335 20
Interest due and accrued thereon.....	4,643 14	Due from reinsurance companies.....	19,089 30
Bonds and stocks owned.....	375,934 55	Accrued interest on bank deposits and premium notes, not past due	572 18
Interest due and accrued thereon.....	6,637 21		
Cash in banks and office	99,833 24		
Agents' balances not over three months due	81,496 74	TOTAL ADMITTED ASSETS	\$774,271 56

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$88,710 66		\$3,583 80		\$3,874 28				\$94,168 54
Reinsurance	35,905 09		379 50		1,102 33				37,386 92
Net unpaid claims...	50,805 57		3,204 10		2,771 95				56,781 62

Unearned premiums: Fire, \$203,005.71;		Funds held under reinsurance treaties.....	21,279 85
other than fire., \$86,371.50; total.....	\$269,377 21		
Salaries, rents, etc.	1,265 05	TOTAL LIABILITIES, except capital.	\$355,222 22
Estimated taxes hereafter payable.....	5,467 47	CAPITAL PAID UP	250,000 00
Contingent commissions, etc.....	301 02	NET SURPLUS	169,049 34
Estimated expenses of investigation and ad-			
justment of unpaid losses	750 00	TOTAL	\$774,271 56

The stock was sold at \$150 per share, \$50 to apply to capital, \$50 to reserve fund and \$50 to surplus fund, organization, promotion and establishing the company in business. As of December 31, 1920, the Nebraska Insurance Department examined the company, and finding that in addition to certificates of stock the company had issued receipts in the form of certificates for the "Reserve

The company very greatly increased its writings in 1920, and necessarily added considerably to unearned premium reserve, and this with a high expense ratio caused an

OMAHA LIBERTY FIRE INSURANCE COMPANY — *Continued.*

underwriting loss of \$154,530.20. In 1921 the expense ratio was very high, and there was an underwriting loss of \$140,949.50.

It has substantial backing. The directors as of December 31, 1921, owned, at par value, \$52,375 of the \$250,000 capital stock.

No complaints have come to us concerning treatment of loss claimants. Its investments are of good character.

KINDS OF INSURANCE WRITTEN.—It writes fire, tornado, hail, sprinkler leakage and automobile insurance.

TERRITORY.—It is licensed in Cal., Ill., Ind., Ia., Kan., Mass., Minn., Miss., Neb., N. J., Ohio, Pa. and Tex.

OFFICERS.—President, P. F. Zimmer; vice-presidents, John A. Wachter and George J. Adams; secretary, R. J. Wachter; treasurer, Samuel Patterson.

DIRECTORS.—

Adams, George J., retired banker, Lincoln, Neb.

Hager, George E., attorney, Lincoln, Neb.

Steinauer, Frank, banker, Steinauer, Neb.

Skoog, Chas. A., president Phelps County Mutual Insurance Co., Holdrege, Neb.

Varney, T. T., banker, Ansley, Neb.

Wachter, John A., retired, Lincoln, Neb.

Zimmer, P. F., president of company.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday after the third Monday in January.

GENERAL AGENTS OR DEPARTMENTS.—Eastern Department, L. A. Burnett Co., 223 4th avenue, Pittsburgh, Pa.

Pacific Coast, Pacific Coast Agency Co., 114 Sansome street, San Francisco, Cal.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$751,360 07	.....	\$14,665 84	.....	\$59,306 74	\$115,422 31	.....	.....	\$940,755 46
Reinsurance	217,146 51	.....	2,323 28	.....	15,122 83	53,884 02	.....	.....	268,476 64
Return premiums....	228,062 48	.....	3,446 62	.....	18,593 55	2,495 98	.....	.....	248,188 63
Net premiums.....	310,551 08	.....	8,895 94	.....	25,590 36	59,052 81	.....	.....	404,090 19
Losses to prms. writ'n	39.6	.....	72.8	.....	25.6	24.6	.....	.....	.....
Interest, etc. ....	.....	.....	\$27,307 16	.....	Suspense . . . .	.....	.....	.....	4,249 33
Increase in liabilities during the year on account of reinsurance treaties .....	.....	.....	3,255 72	.....	TOTAL INCOME .....	.....	.....	.....	\$438,902 40

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$184,786 75	.....	\$3,258 06	.....	\$7,024 79	\$29,910 46	.....	.....	\$229,980 06
Reinsurance	60,219 87	.....	1,755 30	.....	461 27	15,350 52	.....	.....	77,786 96
Salvage	1,328 68	.....	21 00	.....	.....	.....	.....	.....	1,347 68
Net amt. paid policyholders for losses..	123,240 20	.....	6,481 76	.....	6,563 32	14,559 94	.....	.....	150,845 42
Underwriting expenses. ....	.....	.....	\$279,858 09	.....	TOTAL DISBURSEMENTS .....	.....	.....	.....	\$432,027 25
Inspections and surveys .....	.....	.....	1,328 74	.....	.....	.....	.....	.....	.....

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 47.5%; underwriting expenses, 69.2%; underwriting loss, 34.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 56.7%; expenses incurred, 82.4%; underwriting loss, 41.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$24,163,671; motor vehicle, \$2,944,670; tornado, etc., \$6,407,960; net risks in force on business effective prior to January 1, 1921, \$7,020,287; net premiums in force on business on and after January 1, 1921, fire, \$341,374.01; motor vehicle, \$8,761.97; tornado, etc., \$26,733.01; net premiums in force on business effective prior to January 1, 1921, \$73,558.59.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$338,717.39; loss from underwriting profit and loss items, \$8,255.32; total, \$330,462.07.

Losses incurred during 1921, \$192,211.42; underwriting expenses incurred during 1921, \$279,200.15; total, \$471,411.57

Loss from underwriting during 1921, \$140,949.50.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$33,188.47; profit on investments during 1921, \$55,574.50; total, \$88,762.97.

Loss on investments during 1921, \$4,541.45.

Gain from investments during 1921, \$84,221.52.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$84,221.52; diff. non admitted assets, 1920-1921, \$32,625.78; total, \$116,847.30.

Loss from underwriting, \$140,949.50.

Surplus, December 31, 1920, \$193,151.54; decrease, \$24,102.20; surplus, December 31, 1921, \$169,049.34.

ORIENT INSURANCE COMPANY,

20-22 Trinity Street, Hartford, Conn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$240,835 54	Agents' balances not over three months due.	497,279 82
Bonds and stocks owned	4,479,982 00	Reinsurance due on paid losses.....	15,828 47
Interest due and accrued thereon	56,372 95		
Cash in banks and office	388,448 89	TOTAL ADMITTED ASSETS	\$5,678,747 67

ORIENT INSURANCE COMPANY — *Continued.*

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$346,745 35	.....	\$107,404 60	.....	\$3,501 56	.....	\$535 00	.....	\$458,186 51
Reinsurance	138,645 25	.....	4,762 86	.....	1,018 00	.....	15 00	.....	144,441 11
Net unpaid claims...	208,100 10	.....	102,641 74	.....	2,483 56	.....	520 00	.....	313,745 40
Unearned premiums.....	.....	.....	\$2,662,625 83	.....	.....	.....	.....	.....	35,000 00
Contingent commissions, etc. ....	.....	.....	6,500 00	.....	.....	.....	.....	.....	.....
Salaries, rents, etc. ....	.....	.....	2,500 00	.....	.....	.....	.....	.....	.....
Estimated taxes hereafter payable .....	.....	.....	135,000 00	.....	.....	.....	.....	.....	.....
Estimated expenses for adjustment and investigation of losses .....	.....	.....	17,942 70	.....	.....	.....	.....	.....	.....
Reserve for contingent liabilities .....	.....	.....	.....	.....	.....	.....	.....	.....	35,000 00
TOTAL LIABILITIES, except capital.	.....	.....	.....	.....	.....	.....	.....	.....	\$3,173,313 93
CAPITAL PAID UP .....	.....	.....	.....	.....	.....	.....	.....	.....	1,000,000 00
NET SURPLUS .....	.....	.....	.....	.....	.....	.....	.....	.....	1,505,433 74
TOTAL .....	.....	.....	.....	.....	.....	.....	.....	.....	\$5,678,747 67

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Connecticut June 28, 1867, with an authorized capital of \$2,000,000. It began business in January, 1872, with \$500,000 capital paid in. In April, 1881, its capital was increased to \$1,000,000. During 1893 it incurred and paid very heavy losses, and its capital was reduced from \$1,000,000 to \$500,000.

In July, 1900, control of the company was secured by the London and Lancashire Insurance Company, Ltd., of London, a large and responsible company. During 1909, \$200,000 was paid into surplus account by the stockholders.

In 1913 the capital was increased from \$500,000 to \$1,000,000 by a stock dividend.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is operated by, and is under the same management as, the United States Branch of the London and Lancashire Insurance Company, Ltd., and is in excellent repute.

On December 31, 1921 the directors owned \$4,500 of the par value of its capital stock.

The volume of business written is conservative in proportion to the company's net resources. The company's average loss and expense ratios are normal, but in 1921 both ratios were above normal. Its underwriting since the change in ownership has been profitable.

The company's general loss paying record is excellent.

Its investments are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The real estate consists of property at 20 and 22 Trinity street, Hartford, on which is built a fire-proof building, occupied as the Home Office of the company.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, marine and inland, tourists' baggage, explosion, sprinkler leakage, earthquake, tornado and automobile insurance.

TERRITORY.—It is licensed in all States and Territories except Alaska, Del., Miss., Guam, Porto Rico and the Virgin Islands.

DIVIDENDS.—In recent years it has paid dividends as follows: 1912, 20%; 1913, stock dividend of 100%; 1914, none; 1915 to 1921, inclusive, 10%.

OFFICERS.—President, A. G. McIlwaine; vice-president, Henry W. Gray, Jr.; secretary, A. H. Murphy.

DIRECTORS.

Dox, Charles E., manager Western Department, Chicago, Ill.

Fothergill, J. V., assistant secretary of company.

Gray, Jr., Henry W., vice-president of company.

McIlwaine, A. G., president of company.

Murphy, A. H., secretary of company.

Pearce, E. E., 57 William street, New York.

Rutter, F. W. P., general manager London & Lancashire Insurance Co., Ltd., London, England.

Scholl, C. F., assistant secretary of company.

Smith, Geo. O., manager Pacific Department, San Francisco, Cal.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday in February.

DEPARTMENTS.—Western Department, Chicago, Ill., Chas. E. Dox, manager; Pacific Department, San Francisco, Cal., Geo. O. Smith, manager.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Earthquake.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$3,756,103 12	\$12,448 81	\$747,286 22	\$384 90	\$86,071 61	\$280 37	\$2,293 74	\$1,190 45	\$4,608,059 22
Reinsurance	1,213,120 42	—1,158 24	46,473 69	11 85	8,591 74	101 11	671 45	351 16	1,286,182 98
Return premiums.....	723,454 58	13,607 05	186,708 49	58 00	12,139 94	16 53	600 43	132 12	986,767 23
Net premiums.....	1,819,528 12	.....	514,104 04	315 16	65,289 93	162 73	1,021 86	707 17	2,401,129 01
Losses to prms. writ'n	54.9	.....	67.2	230.7	13.1	.....	60.9	.....	.....
Interest, etc. ....	.....	.....	\$241,640 82	.....	.....	.....	.....	.....	.....
Other income .....	.....	.....	1,102 10	.....	.....	.....	.....	.....	.....
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$2,643,871 93

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Earthquake.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,718,821 04	\$13,931 33	\$389,323 53	\$727 20	\$9,367 54	.....	\$1,206 27	.....	\$2,133,376 91
Reinsurance	603,986 06	12,243 94	23,075 69	.....	766 89	.....	578 78	.....	730,661 36
Salvage	25,364 29	1,687 39	20,504 68	.....	.....	.....	4 64	.....	47,561 00
Net amt. paid policyholders for losses..	990,470 69	.....	345,743 16	727 20	8,600 65	.....	622 85	.....	1,355,164 56
Underwriting expenses.....	.....	.....	\$1,206,294 91	.....	.....	.....	.....	.....	59,242 77
Dividends to stockholders .....	.....	.....	100,000 00	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$2,720,702 23

ORIENT INSURANCE COMPANY — *Continued.*

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 58.1%; underwriting expenses, 50.2%; underwriting loss, 3.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 55.5%; expenses incurred, 47.6%; underwriting loss, 3.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$234,524,019; motor vehicle, \$35,627,500; inland nav. and trans., \$20,654; tornado, etc., \$18,209,180; sprinkler leakage, \$1,197,553; riot, etc., \$67,804; earthquake, \$8,000; net risks in force on business effective prior to January 1, 1921, \$289,367,391; net premiums in force on business on and after January 1, 1921, fire, \$2,035,193; motor vehicle, \$483,441; inland nav. and trans., \$128; tornado, etc., \$68,997; sprinkler leakage, \$929; riot, etc., \$145; earthquake, \$68; net premiums in force on business effective prior to January 1, 1921, \$2,564,884.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$2,516,208.11; loss from underwriting profit and loss items, \$3,422.23; total, \$2,512,785.88.

Losses incurred during 1921, \$1,397,119.16; underwriting expenses incurred during 1921, \$1,198,237.61; total, \$2,595,356.77.

Loss from underwriting during 1921, \$82,570.89.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$245,700.32; profit on investments during 1921, \$141,681.11; total, \$387,381.43.

Loss on investments during 1921, \$39,498.01; investment expenses incurred during 1921, \$18,964.97; total, \$58,462.98.

Gain from investments during 1921, \$328,918.45.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$328,918.45.

Losses: Underwriting, \$82,570.89; increase in special reserve, \$36,000; dividends, \$100,000; total, \$217,570.89.

Surplus, December 31, 1920, \$1,394,086.18; increase, \$111,347.56; surplus, December 31, 1921, \$1,505,433.74.

OSAKA MARINE AND FIRE INSURANCE COMPANY,

80 Maiden Lane, New York, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DEC. 31, 1921.

Bonds owned (market value).....	\$414,985 00
Cash in bank.....	104,001 09
Accrued interest on bonds.....	2,565 93

TOTAL ASSETS. \$521,552 02

U. S. BRANCH, DEC. 31, 1921.

Surplus to policyholders..... \$521,552 02

GENERAL REVIEW.

HISTORY.—This company was established in October, 1893, as the Osaka Fire and Marine Insurance Company, and continued under this name until 1916, when the above title was adopted. Its authorized capital is Yen 10,000,000 and Yen 2,790,000 are paid up.

We are advised by the company that as of March 31, 1920, its various reserves were Yen 5,000,000.

This company was admitted to do business in the United States early in 1922, and will do a fire reinsurance business.

It is represented in London by Sedgwick Collins (Agencies) Limited.

We are advised that interests identified with the Osaka Shosen Kaisha, one of the largest Japanese steamship companies, are backing this company and that Mr. G. Tarao, of the steamship company is president of this insurance company.

HOME OFFICE RESOURCES.—Its Home office statement as of March 31, 1921, converted at the normal rate of exchange, shows the following:

ASSETS.

Real estate.....	\$362,978 68
Mortgage loans on real estate.....	180,500 00
Collateral loan.....	1,500 00
Bonds and stocks.....	864,033 70
Government deposits.....	40,942 80
Cash in bank.....	1,262,368 62
Agency balances.....	1,567,469 29
Reinsurance recoverable.....	532,444 11
Accrued interest.....	16,415 46
Accounts receivable, etc.....	170,804 91

Aggregate assets. \$4,999,457 57

LIABILITIES

Unpaid losses.....	\$487,453 64
Unearned premiums.....	517,849 75
Dividends declared.....	133,830 51
Borrowed money.....	292,439 34
Unpaid reinsurance.....	133,805 52

Total liabilities, except capital and surplus.	\$1,555,378 7
Capital paid up.....	1,395,000 00
Net surplus.....	2,049,078 81

Aggregate liabilities including capital and surplus. \$4,999,457 57

The U. S. trustee is the Bankers Trust Company of New York.

TERRITORY.—It is licensed in Arkansas, Colorado, Illinois, Iowa, Louisiana, Massachusetts, Michigan, Montana, Nevada, New Hampshire, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Texas and West Virginia.

MANAGEMENT AND REPUTATION.—The management of the U. S. Branch of the company is Sumner Ballard. Mr. Ballard is president of the International Insurance Company of New York, and U. S. manager of the fire branches of the Skandinavia Insurance Company, Ltd., the National Insurance Company of Copenhagen, the New India Assurance Company of Bombay, and the Metropolitan National Insurance Company of Havana, Cuba.

UNITED STATES TRUSTEE.—Bankers Trust Company, New York.

INCOME, U. S. BRANCH, 1921.

Received from Home Office..... \$520,268 34

DISBURSEMENTS, U. S. BRANCH, 1921.

Interest on bonds..... \$2,394 87

PACIFIC COAST FIRE INSURANCE COMPANY.

325 Howe Street, Vancouver, B. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$554,999 10
Mortgage loans on real estate.....	82,351 34
Interest due and accrued thereon.....	409 59
Bonds and stocks owned (market value)...	445,826 76
Interest due and accrued thereon.....	3,832 70
Cash in banks and office.....	43,527 78
Agents' balances not over three months due.	35,616 08
Other admitted assets.....	11,065 97

TOTAL ADMITTED ASSETS..... \$1,177,629 32

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$16,170 51
Unearned premiums.....	120,072 50
Estimated taxes hereafter payable.....	6,725 00
Funds held under reinsurance treaties.....	26,006 38
Investment reserve fund.....	186,338 28
TOTAL LIABILITIES, except capital.	\$355,312 67
CAPITAL PAID UP.....	552,280 90
NET SURPLUS	270,035 75

TOTAL \$1,177,629 32

GENERAL REVIEW.

HISTORY.—This company was incorporated in 1890. Its authorized capital is \$1,000,000, of which \$831,600 was subscribed and \$577,376 paid in on December 31, 1914. In 1915 the paid-in capital was increased to \$586,431.87, and a premium of \$10,472.95 was collected. In 1916 the capital was increased to \$587,421.87 and a premium of \$545 was collected. In 1917 the capital was increased to \$587,821.87 and a premium of \$150 was collected. At the end of 1919 the capital was \$543,787.90, which was increased to \$548,852.90 in 1920, and \$20,283.96 was contributed to surplus. The capital was increased 1921 to \$552,280.90, and \$4,112.55 was contributed to surplus.

Early in 1902 this company passed into the control of interests identified with the British Columbia Permanent Loan Company, a very successful and reputable institution, but at the present time its control is held entirely outside of those interests. The insurance company writes the policies protecting the property upon which the loan company has advanced money. During 1920 a majority of the shares were purchased by the Century Insurance Company, Ltd., of Edinburgh, Scotland.

MANAGEMENT AND REPUTATION.—The company is in excellent repute. Its management is careful and conservative, the volume of business written being moderate.

Its investments are of good character.

AFFILIATIONS.—Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, British Columbia Board of Fire Underwriters.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It operates in all the Provinces of the Dominion of Canada except Nova Scotia, Prince Edward Island, Newfoundland and New Brunswick.

DIVIDENDS.—In recent years it has paid dividends as follows: 1908 to 1913, inc., 10% (an additional 2% bonus was paid for 1910, 1911 and 1912); 1914, 6%; 1915-1918, none declared; 1919, 6%; 1920, nil; 1921, nil.

OFFICERS.—President, W. H. Malkin; vice-president, J. B. Mathers; managing director, T. W. Greer; secretary, F. H. Godfrey; treasurer, Thomas Reed.

DIRECTORS.—

Gelletley, Robt., Vancouver, B. C., broker.

Greer, T. W., Vancouver, B. C., general manager.

Ker, W. H., Brackman Kerr Milling Co.

Knight, E. C., manager, Vancouver Lumber Co.

Malkin, W. H., Vancouver, B. C., president W. H. Malkin Co., Ltd., wholesale grocers; director Union Bank of Canada.

Mathers, J. B., Vancouver, B. C., capitalist.

Spencer, Chris, Vancouver and Victoria, director David Spencer, Ltd., department stores.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in March.

GENERAL AGENCIES.—

Ontario, Reed, Shaw & McNaught, Toronto.

INCOME, 1921.

Gross premiums, \$411,194.77; reinsurance, \$105,573.32; return premiums, \$74,908.69; net premiums.....	\$230,712 76
Interest, etc.	28,565 78
Rents	14,045 27
Premiums on capital stock.....	4,112 55
Other income	629 71
TOTAL INCOME	\$278,066 07

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$179,545.88; reinsurance, \$52,091.27; salvage, \$1,803.27; net amount paid policyholders for losses	\$125,651 34
Underwriting expenses	100,520 93
Other disbursements	911 02
TOTAL DISBURSEMENTS	\$227,083 29

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$12,369,955; net premiums in force on business on and after January 1, 1921, \$285,554.72.

PACIFIC FIRE INSURANCE COMPANY.

59 John Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$64,500 00	Cash in banks and office.....	287,287 32
Interest due and accrued thereon	1,205 83	Agents' balances not over three months due.	436,895 63
Bonds and stocks owned, market value...	2,109,718 53	Reinsurance due on paid losses.....	24,945 81
Interest due and accrued thereon.....	16,999 24	TOTAL ADMITTED ASSETS.....	\$2,941,552 36

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$646,628 45	\$8,602 87	\$57,833 00	.....	\$125 00	.....	\$375 00	\$728 00	\$714,292 32
Reinsurance	337,176 15	.....	.....	.....	.....	.....	.....	.....	337,176 15
Net unpaid claims...	309,452 30	8,602 87	57,833 00	.....	125 00	.....	375 00	728 00	377,116 17
Unearned premiums: Fire, \$820,417.77; other than fire, \$511,266.05; total.....	\$1,331,683 82			CAPITAL PAID UP					400,000 00
Estimated taxes hereafter payable.....	30,000 00			NET SURPLUS					802,752 37
TOTAL LIABILITIES, except capital.	\$1,738,709 99			TOTAL					\$2,941,552 36

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York in 1851 with \$200,000 authorized capital and began business April 29, 1851, with its entire capital paid in. On June 11, 1901, it reinsured all its outstanding risks and retired until December, 1902, when it resumed active operations under its present control and management.

In 1913 the Greenwich Insurance Company (organized in 1835, capital \$200,000) was merged with this company, increasing the capital of the Pacific Fire to \$400,000, as it now stands.

The par value of the company's stock is \$25 per share.

MANAGEMENT AND REPUTATION.—The company is well managed and has made steady progress. It is controlled by its officers and directors. At the end of 1920 the directors owned \$200,800, par value, of the \$400,000 capital stock.

The company writes a full volume of business in proportion to its capital and surplus, but the business is well distributed.

The company is in excellent repute concerning its general treatment of loss claims.

It operates under a low expense ratio; its average loss ratio is somewhat above the average. In each of the last six years a good underwriting profit was made.

Its investments are of good character. The mortgage loans are upon improved property in Brooklyn and New York. The security valuations in this statement are at actual market value, and lower than the high valuations fixed by the Convention of Insurance Commissioners.

AFFILIATION.—Board of Fire Underwriters of the Pacific.

KINDS OF INSURANCE WRITTEN.—Fire, marine, automobile, windstorm and tornado, sprinkler leakage, explosion, riot and civil commotion, and war risk insurance.

TERRITORY.—It is licensed in Cal., Fla., Ga., Ill., Ind., Iowa, La., Md., Mass., Minn., Mo., Mont., Neb., N. J., N. Y., Ohio, Ore., Pa., S. C., Tenn., Texas, Wash., Wis. and Dominion of Canada.

DIVIDENDS.—In recent years it has paid dividends as follows: 1902, 10%; 1905, 3%; 1906 and 1907, 6%; 1908 and 1909, 12%; 1910 to 1913, inclusive, 14%; 1914 and

1915, 10% on increased capital; 1916 to 1918, 10%; 1919, 15%; 1920 and 1921, 15%; total dividends paid since organization, \$2,104,000.

OFFICERS.—President, C. V. Meserole; vice-presidents, L. R. Bowden and Mason A. Stone; vice-president and secretary, Henry B. Lamy, Jr. secretary, Laurence P. Tremain, assistant secretaries, Roynon Cholmeley Jones and H. N. Camp, Jr.

DIRECTORS.—

Bowden, L. R., vice-president Pacific Fire Insurance Co.
Demarest, Eben, court official, New York.
Gibson, H. D., president New York Trust Co.
Hallock, John H., real estate.
Hayden, Charles, Hayden, Stone & Co.
Jameson, E. C., president Globe & Rutgers Fire Ins. Co.
Lamy, H. B., Jr., vice-president and secretary Pacific Fire Insurance Co.
Loth, H. A., Joseph Loth & Company, silk merchants.
Marshall, H. P., insurance.
Meserole, C. V., president Pacific Fire Insurance Co.
Murray, J. P., Coudert Brothers, lawyers, New York.
Osborne, C. W., retired.
Pearce, Edward E., London and Lancashire Fire Insurance Co.
Robinson, Henry J., retired.
Rossiter, C. L., vice-president Underwood Typewriter Co.
Sherwood, Arthur C., Hayden, Stone & Co.
Stearns, John N., J. N. Stearns Company.
Stephens, H. G., philanthropic work.
Stone, M. A., vice-president Pacific Fire Insurance Co.

ANNUAL MEETING.—Third Monday in May.

GENERAL AGENTS.—

Pacific Coast Department, Dixwell Davenport, San Francisco, for Cal., Wash., Mont. and Ore.
J. F. Lewis & Company, Atlanta, for Ga. and Fla.
H. S. Kaufman, New Orleans, for La.
Geo. W. Pangburn, Indianapolis, for Ind.
Chris, Schroeder & Company, Milwaukee, for Wis.
G. V. B. Hill & Company, Minneapolis, for Minn.
Perry Moses, Sumter, for South Carolina.
Olin L. Pattill, Dallas, for Texas.

PACIFIC FIRE INSURANCE COMPANY — *Continued.*

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$3,507,236 03	\$147,624 15	\$948,576 84	.....	\$48,922 41	.....	\$10,804 39	\$14,662 96	\$4,677,826 78
Reinsurance	1,263,772 00	49,879 79	24,277 95	.....	18,069 21	.....	4,415 27	6,357 58	1,367,371 80
Return premiums....	1,095,526 07	31,262 90	342,234 92	.....	12,387 72	.....	2,640 35	7,333 56	1,491,385 52
Net premiums.....	1,147,937 96	66,481 46	582,063 97	.....	17,865 48	.....	3,748 77	971 82	1,819,069 46
Losses to prms. writ'n	70.4	13.9	44.4	.....	13.0	.....	11.9	.....	.....
Interest, etc. ....	.....	.....	\$124,502 10	.....	TOTAL INCOME .....	.....	.....	.....	\$1,946,507 96
Gross profit on sale of ledger assets.....	.....	.....	2,936 40	.....	.....	.....	.....	.....	.....

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,944,054 60	\$14,222 90	\$268,325 07	.....	\$4,936 05	.....	\$877 84	.....	\$2,232,416 46
Reinsurance	1,123,515 09	4,983 70	590 04	.....	2,609 36	.....	311 07	.....	1,132,009 26
Salvage	12,280 93	6 71	8,868 56	.....	.....	.....	121 97	.....	21,287 17
Net amt. paid policyholders for losses..	\$68,249 58	\$232 49	\$258,866 47	.....	\$2,326 69	.....	\$44 80	.....	\$1,079,120 03
Underwriting expenses. ....	.....	.....	\$641,451 87	.....	Gross loss on sale of ledger assets.....	.....	.....	.....	\$38,512 62
Dividends to stockholders .....	.....	.....	60,000 00	.....	TOTAL DISBURSEMENTS .....	.....	.....	.....	\$1,819,084 52

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 66.1%; underwriting expenses, 35.2%; underwriting profit, 4.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 62.7%; expenses incurred, 33.3%; underwriting profit, 3.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$138,501,274; ocean marine, \$1,085,878; motor vehicle, \$12,367,572; tornado, etc., \$3,676,620; sprinkler leakage, \$1,164,230; riot, etc., \$782,309; net risks in force on business effective prior to January 1, 1921, \$46,211,673; net premiums in force on business on and after January 1, 1921, fire, \$1,336,195.79; ocean marine, \$50,881.25; motor vehicle, \$515,596.26; tornado, etc., \$18,693.49; sprinkler leakage, \$3,976.72; riot, etc., \$1,603.56; net premiums in force on business effective prior to January 1, 1921, \$460,907.62.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,916,093.44; loss from underwriting profit and loss

items, \$474.68; total, \$1,915,618.76.

Losses incurred during 1921, \$1,201,909.10; underwriting expenses incurred during 1921, \$639,416.34; total, \$1,841,325.44.

Gain from underwriting during 1921, \$74,293.32.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$126,553.49; profit on investments during 1921, \$2,936.40; total, \$129,489.89.

Loss on investments during 1921, \$57,602.33; investment expenses incurred during 1921, \$2,035.53; total, \$59,637.86.

Gain from investments during 1921, \$69,852.03.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$74,293.32; investments, \$69,852.03; total, \$144,145.35.

Loss from dividends, \$60,000.

Surplus, December 31, 1920, \$718,607.02; increase, \$84,145.35; surplus, December 31, 1921, \$802,752.37.

PACIFIC NATIONAL FIRE INSURANCE COMPANY,

1006A Fourth Street, Sacramento, Cal.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$19,084 80
Mortgage loans on real estate....	117,998 44
Interest due and accrued thereon.....	2,841 08
Bonds and stocks owned.....	371,372 17
Interest due and accrued thereon.....	3,549 30
Cash in banks and office	47,163 45
Agents' balances not over three months due	26,765 89
Other admitted assets.....	538 67
TOTAL ADMITTED ASSETS.....	\$589,313 80

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$1,201 88
Unearned premiums	70,481 47
Estimated taxes hereafter payable.....	1,500 00
Other liabilities	21 50
TOTAL LIABILITIES, except capital.	\$73,154 85
CAPITAL PAID UP.....	250,000 00
NET SURPLUS	266,158 95
TOTAL	\$589,313 80

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of California March 8, 1911; it was licensed December 31, 1914, but did not commence business until April 1, 1915.

Its authorized and paid-in capital is \$250,000, and the surplus paid in up to December 31, 1914, amounted to \$12,946.98. The following amounts have since been received from stock subscriptions and applied to surplus: During

1915, \$61,946.46; in 1916, \$7,893.18; in 1917, \$11,935; in 1918, \$1,365.05; in 1919, \$100,000; in 1921, \$750.

The company was first located at Fresno, but moved to Sacramento in 1913.

The company was organized by G. W. Cartwright, who until 1918 was its president.

The capital is represented by 50,000 shares of stock, par value \$5.

PACIFIC NATIONAL FIRE INSURANCE COMPANY—Continued.

Its president is a prominent banker, in high repute. He is first vice-president of the California National Bank, Sacramento.

The underwriting is in charge of L. M. Ware, who has been identified with the company since it began business.

The company has been establishing a very desirable agency plant in California, and has a reinsurance contract with the California Insurance Company.

The directors are in high standing.

The mortgage loans are upon improved real estate, appraised at nearly three times the amount loaned. The real estate owned consists of 480 acres of land in Fresno County, 80 acres in Kern County and 160 acres in Tulare County, California. The securities are of good grade, and the valuations are those fixed by the Convention of Insurance Commissioners.

The company's loss ratio has been low, and the expense ratio has been very high, but has been brought to normal. The losses were high in 1921 resulting in an underwriting loss as shown below.

MANAGEMENT AND REPUTATION.—The company has an excellent loss paying reputation.

AFFILIATION.—Board of Fire Underwriters of the Pacific.

KIND OF INSURANCE WRITTEN.—Fire insurance only.

TERRITORY.—It is licensed in California and New York.

OFFICERS.—President, G. W. Peltier; vice-presidents, W. F. Gormley, Leon M. Ware and R. T. Melton; secretary and treasurer, Byron F. Vandenberg, Jr.

DIRECTORS.—Geo. W. Peltier, W. F. Gormley, R. T. Melton, A. N. Bullock, H. J. Barceloux, James Madison, J. I. McConnell, L. M. Ware, B. F. Vandenberg, Jr.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday in April.

INCOME, 1921.

Gross premiums, \$209,519.83; reinsurance, \$62,499.39; return premiums, \$48,444.62;	
net premiums.	\$98,575 82
Interest, etc.	27,236 70
Subscription to surplus.	750 00
Gross profit on sale of assets.	728 50
TOTAL INCOME	\$127 291 02

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$90,892.31; reinsurance, \$27,418.83; salvage, \$311.83;	
net amount paid policyholders for losses.	\$63,161 65
Underwriting expenses.	42,727 39
Investment expenses	3,029 36
Loss on sale of assets.	506 40

TOTAL DISBURSEMENTS \$109,424 80

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 64.1%; losses incurred, 63.6%; underwriting expenses, 43.3%; underwriting loss, 15.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 69.8%; expenses incurred, 47.6%; underwriting loss, 17.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$6,317,571; net risks in force on business effective prior to Jan. 1, 1921, \$3,394,150; net premiums in force on business on and after Jan. 1, 1921, \$82,574.11; net premiums in force on business effective prior to Jan. 1, 1921, \$45,324.77.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$89,857.97.

Losses incurred during 1921, \$62,702.99; underwriting expenses incurred during 1921, \$42,748.89; total, \$105,451.88.

Loss from underwriting during 1921, \$15,593.91.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$29,124.84; profit on investments during 1921, and difference in inadmitted assets 1920-1921, \$1,536.80; total, \$30,661.64.

Loss on investments during 1921, \$506.40; investment expenses incurred during 1921, \$3,029.36; total, \$3,535.76.

Gain from investments during 1921, \$27,125.88.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$27,125.88; subs. to surplus, \$750.00; total, \$27,875.88.

Loss from underwriting, \$15,593.91.

Surplus, December 31, 1920, \$253,876.98; increase, \$12,281.97; surplus, December 31, 1921, \$266,158.95.

PACIFIC STATES FIRE INSURANCE COMPANY,

Eleventh and Alder Streets, Portland, Ore.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$295,601 79
Mortgage loans on real estate.....	59,311 35
Interest due and accrued thereon.....	473 13
Loans on collateral security.....	1,613 45
Interest due and accrued thereon.....	138 88
Bonds and stocks owned.....	536,620 53
Interest due and accrued thereon.....	11,344 38
Cash in banks and office.....	28,899 93
Agents' balances not over three months due.....	74,080 86
Bills receivable taken for fire risks.....	1,472 28
Due from reinsurance companies.....	13,690 87
Other admitted assets.....	693 98

TOTAL ADMITTED ASSETS..... \$1,023,941 43

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Total, \$35,- 385.60; reinsurance, \$13,841.91; net un- paid claims	\$21,543 69
Motor vehicle: Total, \$7,094.01; reinsur- ance, \$317.99; net unpaid claims.....	6,776 02
TOTALS: Total, \$42,479.61; reinsur- ance, \$14,159.90; net unpaid claims.....	\$28,319 71
Unearned premiums: Fire, \$188,146.03; other than fire, \$40,100.61; total.....	228,246 64
Interest due and accrued.....	505 30
Dividends to stockholders unpaid.....	668 85
Estimated taxes hereafter payable.....	5,000 00
Due for borrowed money.....	19,000 00
Mortgages on real estate.....	110,000 00
Reserve advance reinsurance.....	2,350 93
Partial payments stock subscription.....	1,580 00

TOTAL LIABILITIES, except capital. \$396,087 11
CAPITAL PAID UP 309,220 00
NET SURPLUS 318,634 32

TOTAL \$1,023,941 43

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Oregon, in November, 1909, with \$250,000 authorized capital (par value of shares, \$100), with power to increase it to \$1,000,000. It began business January 1, 1911, with \$100,000 capital paid in. The stock of the company was sold to the public through stock salesmen, who received a commission of 10%. The par value of the shares is now \$10.

The company was examined by the Insurance Departments of Oregon and Washington in May, 1916. The examiners ascertained that on March 31, 1916, the total number of shares subscribed amounted to 7,204; shares issued, fully paid, 3,455; subscriptions cancelled, 841; leaving subscriptions for 2,908 shares partially paid. Of the shares fully paid 1,112 were sold at \$125 a share, 947 shares were sold at \$150 per share, 3 shares were sold at \$165 per share, and 1,393 shares were sold at \$200 per share, making the total capital paid in \$345,500 and collections on surplus account, \$214,645. The net commission paid for the sale of stock was \$121,733.26.

There was a further increase during 1917, and on December 31, 1917, the paid-in capital amounted to \$405,000; the surplus was \$151,001.67.

Between January 1 and March 31, 1918, \$4,700 was paid into capital account, making the paid-in capital \$409,700 on the latter date. On March 31, 1918, the capital was reduced to \$286,790, and the difference, \$122,910, was added to surplus, the par value of the shares being changed from \$100 to \$10, the stockholders receiving seven of the new shares for one of the old. On December 31, 1918, the paid-up capital stood at \$292,690, \$5,900 additional having been paid in since April 1, 1918. The surplus on December 31, 1918, amounted to \$295,731.80. During 1919 it made a further increase in capital, so that on December 31, 1919, the paid-up capital was \$299,510. In 1921, \$27,190 was

paid in, of which \$9,710 applied to capital, making the paid-in capital \$309,220, and the balance, \$21,480, was applied to surplus.

The company was examined by the insurance departments of Washington, Idaho, and Oregon as of December 31, 1920. The report covered the ground of the company's history, and recommended changes in the treatment of the accounts of the T. H. Williams General Agency, conducted by the president of the company, that it should be conducted in separate offices and by a separate force. Also that a clear contract as to the relations between the general agency and the company should be made and entered on the company's books.

The company guarantees policies issued under the title "Oregon Underwriters."

MANAGEMENT AND REPUTATION.—This company was promoted mainly through the efforts of its former president, F. E. Beach, of F. E. Beach & Co., Portland, Ore., who resigned in 1916.

On December 1, 1916, T. H. Williams, formerly of San Francisco, was appointed secretary and underwriting manager. Mr. Williams is an experienced and capable underwriter and is in excellent repute.

The company has arrangements with several other companies by which it cedes to them a large amount of business; in consequence of which its income and disbursement schedules are somewhat out of the ordinary.

In the past, the expenses have been very heavy, but improvement has been shown in recent years. The average loss ratio has been low since 1916.

The company's premium income increased greatly in 1918, and the underwriting loss in that year was due to the corresponding increase in unearned premium liability. In 1919 the volume of business transacted was again increased and reserves for unearned premiums were considerably strengthened, but nevertheless it made a gain of \$20,519.06

PACIFIC STATES FIRE INSURANCE COMPANY — *Continued.*

from underwriting and paid dividends of \$17,834.40. In 1920 its writings again required a considerable addition to unearned premium reserve, and the surplus was reduced \$36,445.54. In 1921 the volume reduced somewhat and the expenses increased, the loss ratio being a little above normal. There was an underwriting loss of \$28,392.80.

The company has been making progress in recent years. At the end of 1921 the directors owned \$33,120, par value, of the capital stock.

The company bears an excellent reputation as regards loss settlements.

The securities owned are of good character. The mortgages are secured by Washington and Oregon properties.

AFFILIATIONS.—Board of Fire Underwriters of the Pacific, Pacific Coast Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire and automobile insurance.

TERRITORY.—It is licensed in Cal., Idaho, Mass., Mont., Nev., N. Y., Ore. and Wash.

DIVIDENDS.—It paid in 1919, \$17,834.40; in 1920, \$18,000; 1921, \$20,782.65.

OFFICERS.—President and manager, H. H. Williams; vice-president, W. L. Thompson; treasurer, L. G. Clarke; secretary, O. R. Jeffress; assistant secretaries, V. V. Mueller

and L. S. Hopfield.

DIRECTORS.—

Blauvelt, H. R., Oregon Life Insurance Co., Portland, Ore.

Clarke, L. G., president Clarke-Woodward Drug Co., wholesale druggist.

Friedley, Manuel, insurance and loan broker, Pendleton, Ore.

Frank, C. S., capitalist, Eugene, Oregon.

Hubbard, F. B., capitalist, Centralia, Washington.

Korrell, F. F., attorney-at-law, Portland, Ore.

Kertchem, J. F., general adjuster, Portland, Ore.

Newton, H. W., president Guernsey-Newton Co., Spokane, Wash.

Thompson, W. L., vice-president First National Bank, Portland, Ore.

Williams, T. H., president of company, Portland.

Williamson, Dr. W. T., physician, Portland.

STOCKHOLDERS' ANNUAL MEETING.—Third Monday in March.

GENERAL AGENTS.—

H. M. Newhall & Co., San Francisco, for California and Nevada.

Guernsey-Newton Co., Spokane, for Eastern Washington, the panhandle of Idaho, and all of Montana.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$550,347 58	.....	\$128,595 68	.....	.....	\$61,860 95	.....	.....	\$738,804 19
Reinsurance	236,724 78	.....	17,880 46	.....	.....	60,904 20	.....	.....	315,009 44
Return premiums....	131,164 53	.....	29,013 98	.....	.....	868 75	.....	.....	161,045 26
Net premiums.....	182,458 27	.....	80,201 22	.....	.....	.....	.....	.....	262,659 49
Losses to prms. writ'n	53.7	.....	57.2	.....	.....	.....	.....	.....	.....
Interest, etc. ....	.....	.....	\$48,311 88	.....	Other income .....	.....	.....	.....	535 82
Increase in surplus and stock subscription accounts .....	.....	.....	27,190 00	.....	.....	.....	.....	.....	.....
Borrowed money .....	.....	.....	29,581 67	.....	TOTAL INCOME .....	.....	.....	.....	\$368,278 86

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$261,857 74	.....	\$68,968 24	.....	.....	\$59,254 46	.....	.....	\$388,080 44
Reinsurance	162,953 26	.....	19,293 63	.....	.....	59,254 46	.....	.....	241,551 35
Salvage	759 39	.....	1,790 25	.....	.....	.....	.....	.....	2,549 64
Net amt. paid policy- holders for losses..	98,145 09	.....	45,584 36	.....	.....	.....	.....	.....	144,029 45
Underwriting expenses. ....	.....	.....	\$160,331 89	.....	Repairs and taxes.....	.....	.....	.....	11,019 69
Dividends to stockholders.....	.....	.....	20,782 65	.....	Adv. res. and int.....	.....	.....	.....	440 00
Decrease in liabilities during the year on account of reinsurance treaties.....	.....	.....	6,561 54	.....	Bonds .....	.....	.....	.....	286 87
Investment expenses .....	.....	.....	5,736 97	.....	Amortization of bonds .....	.....	.....	.....	1,349 81
Borrowed money paid.....	.....	.....	10,581 67	.....	Other disbursements .....	.....	.....	.....	925 56
Interest on borrowed money.....	.....	.....	1,863 64	.....	TOTAL DISBURSEMENTS .....	.....	.....	.....	\$363,909 74

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 54.8%; underwriting expenses, 61.0%; underwriting loss, 10.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 53.2%; expenses incurred, 59.4%; underwriting loss, 10.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$12,077,657; motor vehicle, \$2,958,754; net risks in force on business effective prior to January 1, 1921, fire, \$12,182,937; net premiums in force on business on and after January 1, 1921, fire, \$185,060.96; motor vehicle, \$40,100.61; net premiums in force on business effective prior to January 1, 1921, fire, \$179,065.74.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$270,379.83; gain from underwriting profit and loss items, \$6,041.99; total, \$276,421.82.

Losses incurred during 1921, \$144,067.05; underwriting

expenses incurred during 1921, \$160,747.57; total, \$304,814.62.

Loss from underwriting during 1921, \$28,392.80.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$44,976.77; profit on investments during 1921, \$491.19; total, \$45,467.96.

Loss on investments during 1921, \$2,315.61; investment expenses incurred during 1921, \$17,682.22; total, \$19,997.83.

Gain from investments during 1921, \$25,470.13.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$25,470.13; other sources, \$14,490; total, \$39,960.13.

Losses: Underwriting, \$28,392.80; other sources, \$5,578.54; dividends, \$20,000; total, \$54,971.34.

Surplus, December 31, 1920, \$333,645.53; decrease, \$15,011.21; surplus, December 31, 1921, \$318,634.32.

London, England.

UNITED STATES BRANCH, 114 FIFTH AVENUE, NEW YORK.

Bonds and stocks owned.....	\$3,011,309 00	Agents' balances not over three months due.....	646,406 16
Interest due and accrued thereon.....	37,831 00	Reinsurance recoverable on paid losses.....	24,679 60
Cash in banks and office.....	1,277,411 82	TOTAL ADMITTED ASSETS.....	\$4,997,637 58

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$718,849 00		\$84,251 00	\$25 00	\$7,490 00		\$475 00	\$290 00	\$811,390 00
Reinsurance	344,865 00		96 00		1,219 00		296 00		348,487 00
Net unpaid claims...	373,984 00		84,155 00	25 00	6,280 00		189 00	290 00	464,923 00
Unearned premiums.			\$2,868,587 21		TOTAL LIABILITIES, except deposit capital				
Salaries, rents, etc.			2,500 00		\$3,440,832 21				
Estimated taxes hereafter payable.....			89,562 00		NET SURPLUS, U. S. Branch, including				
Contingent commissions, etc.			14,000 00		deposit capital				
Estimated expenses of investigation and ad-justment of losses			1,260 00		TOTAL . . .				
					\$4,997,637 58				

The United States Branch is licensed in all States and Territories except Alaska, Guam, Philippines, Porto Rico and the Virgin Islands.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Earth-quake.	Sprinkler Leakage.	riot, Explo., etc.	Totals.
Gross premiums.....	\$5,798,854 94		\$551,470 97	\$19,808 58	\$154,920 43	\$1,876 36	\$6,091 55	\$18,537 15	\$6,552,239 98
Reinsurance	1,740,592 01		19,184 52	87 00	32,154 54	643 00	968 94	3,724 51	1,797,344 82
Return premiums.....	1,579,331 93		188,078 96	14,056 99	39,348 91	344 16	1,334 41	4,519 33	1,827,012 06
Net premiums.....	2,478,931 00		344,209 49	5,724 59	83,416 98	889 20	4,396 20	10,313 31	2,927,962 77
Losses to prms. writ'n	55 5		103 6	18 4	115 1		21 3		
Interest, etc.			\$197,105 58		TOTAL INCOME			\$3,138,550 85	
Profit on sale or maturity of bonds			13,562 50						

PALATINE INSURANCE COMPANY, LIMITED—Continued.

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$2,555,785 10		\$382,700 83	\$1,876 79	\$109,502 27		\$1,429 66	\$29 24	\$3,051,383 89
Reinsurance	1,181,157 36		11,333 40	195 54	13,480 00		485 68		1,186,652 02
Salvage	17,090 60		14,762 95		34 96		4 65		32,502 16
Net amt. paid policy-holders for losses..	1,376,928 14		356,664 48	1,681 25	95,987 22		939 38	29 24	1,832,229 71
Underwriting expenses.			\$1,411,529 04						
Remitted to Home Office			223,499 61						
Loss on sale or maturity of bonds.....			6,021 53						
					Other disbursements				3,971 58
					TOTAL DISBURSEMENTS				\$3,477,251 47

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 64.4%; underwriting expenses, 48.2%; underwriting loss, 3.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 58.4%; expenses incurred, 44.0%; underwriting loss, 3.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$324,323,585; motor vehicle, \$13,974,582; inland nav. and trans., \$291,793; tornado, etc., \$20,908,055; sprinkler leakage, \$883,668; riot etc., \$2,993,100; earthquake, \$380,094; net risks in force on business effective prior to January 1, 1921, \$252,944,405; net premiums in force on business on and after January 1, 1921, fire, \$2,592,417; motor vehicle, \$341,661; inland nav. and trans., \$5,506; tornado, etc., \$75,962; sprinkler leakage, \$2,964; riot, etc., \$5,516; earthquake, \$1,252; net premiums in force on business effective prior to January 1, 1921, \$2,632,725.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$3,227,420.49; loss from underwriting profit and loss items, \$18,649.08; total, \$3,208,771.41.

Losses incurred during 1921, \$1,886,715.71; underwriting expenses incurred during 1921, \$1,421,191.04; total, \$3,307,906.75.

Loss from underwriting during 1921, \$99,135.34.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$191,421.58; profit on investments during 1921, \$132,369.03; total, \$323,790.61.

Loss on investments during 1921, \$6,021.53; investment expenses incurred during 1921, \$3,971.58; total, \$9,993.11.

Gain from investments during 1921, \$313,797.50.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$313,797.50; other sources, \$472.81; total, \$314,270.31.

Losses: Underwriting \$99,135.34; remitted to Home Office, \$223,499.61; total, \$322,634.95.

Surplus, December 31, 1920, \$1,565,170.01; decrease, \$8,364.64; surplus, December 31, 1921, \$1,556,805.37.

PALMETTO FIRE INSURANCE COMPANY,

125 South Harvin Street, Sumter, S. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$20,000 00
Rents due and accrued.....	150 00
Mortgage loans on real estate.....	535,002 91
Interest due and accrued thereon.....	27,572 87
Loans on collateral security.....	33,814 95
Interest due and accrued thereon.....	1,991 48
Bonds and stocks owned.....	158,478 00
Interest due and accrued thereon.....	1,286 09
Cash in banks and office.....	78,874 74
Agents' balances not over three months due.....	267,290 84
Losses due from reinsurance companies.....	49,938 97
Refund on taxes due from City of Sumter.....	770 94

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$301,421.25; reinsurance, \$178,557.87; net unpaid claims.	\$122,863 38
Tornado, etc., net unpaid claims.....	800 00
TOTAL, \$302,221.25; reinsurance, \$178,557.87; net unpaid claims....	123,663 38
Unearned premiums \$69,530.28; other than fire, \$1,246.64; total.....	70,776 92
Interest due and accrued.....	29 75
Dividends to stockholders unpaid.....	20,000 00
Unearned premiums, fire, \$69,530.28; other	
Salaries, rents, etc.....	4,500 00
Estimated taxes hereafter payable.....	20,000 00
Contingent commissions, etc.....	22,000 00
Due for borrowed money.....	12,750 00
Balances due reinsuring companies.....	343,948 75
Reserved for loss adjusted expenses.....	500 00

TOTAL LIABILITIES, except capital. \$618,168 80

CAPITAL PAID UP..... 400,000 00

NET SURPLUS. 157,003 59

TOTAL ADMITTED ASSETS..... \$1,175,172 39

TOTAL. \$1,175,172 39

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of South Carolina on June 9, 1912, and began business August 13, 1912, with \$25,000 capital paid in, together with a surplus of \$6,250. In May, 1916, the paid-in capital was increased to \$50,000, and in January, 1917, to \$100,000. The stock was subscribed for by the original stockholders in proportion to their holdings, and was paid in at par. \$10 per share.

In July, 1918, the capital was increased to \$200,000, the new stock, par value \$10, being sold at \$12.50 per share, so that \$25,000 was collected for surplus. The entire subscription was taken up by the then stockholders.

During 1919 the capital was increased from \$200,000 to \$400,000, and \$62,500 added to surplus account.

In 1919, a stock dividend of \$75,000 and a cash dividend of \$10,000 were paid to its stockholders. In 1920 a cash dividend of 10% was paid.

PALMETTO FIRE INSURANCE COMPANY—Continued.

The company was organized by Perry Moses, its vice-president, secretary and manager, who has been in the local fire and life insurance business for a number of years.

The Fidelity Fire Insurance Company, of Sumter, is under the same management.

MANAGEMENT AND REPUTATION.—The company transacted a very limited business in Sumter county until April, 1916, when its field of operation was extended throughout the State. It is now licensed in thirteen States. It has written a large volume of business in proportion to its capital and surplus, but as of December 31, 1921 it reinsured its outstanding risks in the Globe and Rutgers Fire Insurance Company, and the net volume in 1921 was moderate.

It is backed by prominent business men of Sumter. On December 31, 1921, the directors owned \$277,280, par value, of the capital stock then outstanding.

Its expense of management has been moderate and its loss ratio is low. A good underwriting profit was made in 1918 and 1919. In 1920 both its loss ratio and expense ratio were higher, and the company had an underwriting loss of \$21,748. Owing to the reinsurance of a large part of its business in 1921 the loss and expense ratios are out of proportion to premiums written, but on the earned basis an underwriting profit was made.

It bears a good reputation for loss settlements.

The mortgage loans are upon South Carolina properties valued at more than twice the amount loaned. The real estate owned is occupied by the company as an office, and is carried at the market value. The securities owned are

high class, and the valuations are those fixed by the Convention of Insurance Commissioners.

AFFILIATION.—Southeastern Underwriters Association.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed in Ga., Ill., La., Mass., Mich., Miss., N. Y., N. C., O., Pa., S. C., Tex. and Va.

DIVIDENDS.—In 1920 and 1921, the company paid a dividend of 10%.

OFFICERS.—President, I. C. Strauss; vice-president and secretary, P. Moses; vice-presidents, D. D. Moise and Neil O'Donnell; treasurer, S. C. Roper; assistant secretaries, T. B. Caudle and W. W. McIver.

DIRECTORS.

Barnett, H. D., banker and merchant.

Lemmon, G. A., president City National Bank.

Manning, Hon. R. I., ex-Governor of South Carolina.

Moise, D. D., lawyer, member firm of Lee & Moise.

Moses, P., insurance.

O'Donnell, Neill, president First National Bank.

Phelps, A. C., manager Harby & Co., cotton exporters.

Rowland, C. G., president National Bank of So. Carolina.

Sibert, W. W., wholesale and retail druggist.

Strauss, I. C., president Sumter Trust Company.

STOCKHOLDERS' ANNUAL MEETING.—Last Tuesday in February.

GENERAL AGENTS.—Harry S. Kaufman, Ltd., New Orleans, La., Meserole & Bowden, New York, N. Y., E. G. Cox, Greensboro, N. C.

STATE AGENTS.—American Bank & Trust Company, Suffolk, Va., L. P. Ducournau, Jackson, Miss.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums	\$1,901,086 23		\$790 85		\$55,470 25		\$2,295 26	\$3,202 32	\$1,962,844 91
Reinsurance	1,124,805 56		308 24		32,409 73		612 22	1,302 18	1,159,497 98
Return premiums	410,846 90		279 96		7,958 78		1,168 46	1,039 86	421,204 04
Net premiums	365,373 68		202 65		15,101 74		514 58	860 29	382,052 94
Losses to prems writ'n	154.6		31.0		17.5		1.5	47.7	
Interest, etc.			\$42,915 38						2,320 50
Borrowed money.			12,750 00						\$440,038 82
									TOTAL INCOME.

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross am't. paid for losses	\$936,595 25		\$125 00		\$3,424 61		\$7 61	\$410 28	\$940,562 75
Reinsurance	368,017 26		62 50		784 82				368,864 75
Salvage	3,735 65								3,735 65
Net am't. paid policyholders for losses...	564,842 34		62 50		2,639 79		7 61	410 28	567,962 52
Underwriting expenses.			\$136,704 79						333 20
Dividends to stockholders.....			20,000 00						
Interest borrowed money.....			63,75						
									TOTAL DISBURSEMENTS.

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 154.3%; underwriting expenses, 35.8%; underwriting profit, 5.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred: 74.0%; expense incurred, 22.4%; underwriting profit, 2.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$6,373,956; tornado, etc., \$282,434; net premiums in force on business on and after Jan. 1, 1921, fire, \$72,196.28; tornado, etc., \$1,300.84.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$796,617.29; loss from underwriting profit and loss items, \$7,032.37; total, \$789,584.92.

Losses incurred during 1921, \$589,417.27; underwriting

expenses incurred during 1921, \$178,704.79; total, \$768,122.06.

Gain from underwriting during 1921, \$21,462.86.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$55,581.43; profit on investments during 1921 \$2,320.50; total, \$57,901.93.

Loss on investments during 1921, \$11,088.64; investment expenses incurred during 1921, \$333.20; total, \$11,421.84.

Gain from investments during 1921, \$46,480.09.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$21,462.86; investments, \$46,480.09; total, \$67,942.95.

Losses from dividends, \$40,000.00.

Surplus, December 31, 1920, \$129,060.64; increase, \$27,942.95; surplus, December 31, 1921, \$157,003.59.

"LA PATERNELLE" FIRE INSURANCE COMPANY, LTD.,

Paris, France.

UNITED STATES BRANCH, 80 MAIDEN LANE, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,677,363 22
Interest due and accrued thereon.....	23,147 79
Cash in banks and office.....	320,727 21
Agents' balances not over three months due.....	3,285 44
Other admitted assets.....	839 66

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Net un-	
paid claims	\$296,450 00
Tornado, etc.	4,448 00
Sprinkler leakage	70 00
Riot, explosion, etc.....	10 00
TOTAL	\$300,978 00
Unearned premiums	1,233,614 54
Contingent commissions, etc.	15,000 00
Estimated taxes hereafter payable.....	25,000 00

TOTAL LIABILITIES, except deposit

capital	\$1,574,592 54
DEPOSIT CAPITAL	\$200,000
NET SURPLUS, U. S. Branch, including	
deposit capital	450,770 78

TOTAL ADMITTED ASSETS \$2,025,363 32

TOTAL \$2,025,363 32

GENERAL REVIEW.

HISTORY.—This company was established in 1843. Its authorized capital, at the normal rate of exchange, is \$1,200,000. It entered the United States in 1913 to transact a fire reinsurance business.

Some years ago this company wrote business as an unadmitted company in the United States through Starkweather & Shepley, Providence, R. I.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet, which includes all its assets and liabilities showed the following as of December 31, 1920: Assets, \$10,456,730.64; capital paid in, \$1,020,000; surplus over all liabilities \$1,542,153.38. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute at its home and abroad, and has been successfully operated for years.

In March, 1919, the management in the United States was transferred from Meinel & Wemple, Inc., to E. G.

Snow, Jr. Mr. Snow is in good repute, and has had many years experience in the reinsurance business.

The volume of business written by the United States Branch is large in proportion to the net cash resources of that branch. Both loss and expense ratios average about normal.

The securities owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGER.—E. G. Snow, Jr., 80 Maiden Lane, New York City.

UNITED STATES TRUSTEE.—Farmers' Loan & Trust Company, New York.

KINDS OF INSURANCE WRITTEN.—In the United States it writes fire, war risk, automobile, sprinkler leakage, explosion and tornado reinsurance.

TERRITORY.—In the United States it is licensed in Ark., Colo., Del., Ill., Iowa, La., Mass., Mich., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Tex. and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$2,003,749 02		\$732 01		\$20,826 38		\$6,447 23	\$3,635 47	\$2,040,390 11
Return premiums.....	641,720 56		40 67		8,765 58		2,485 30	904 82	653,916 83
Net premiums.....	1,367,028 46		691 44		12,060 80		3,961 93	2,730 65	1,386,473 28
Losses to prms. writ'n	73.4		387.6		43.6		110.6	5.7	
Interest, etc.			\$88,442 31						
TOTAL INCOME									\$1,474,915 59

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,003,827 42		\$2,679 27		\$5,262 68		\$4,383 11	\$155 76	\$1,016,308 24
Reinsurance	323 11								323 11
Net amt. paid policy-holders for losses..	1,003,504 31		2,679 27		5,262 68		4,383 11	155 76	1,015,935 13
Underwriting expenses. . .			\$517,761 64						300 00
Remitted to Home Office.....			1,484 00						
TOTAL DISBURSEMENTS									\$1,535,530 77

"LA PATERNELLE" FIRE INSURANCE COMPANY, LTD.—Continued.

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 76.1%; underwriting expenses, 37.3%; underwriting loss, 0.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 67.4%; expenses incurred, 33.0%; underwriting loss, 0.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$138,055,224; motor vehicle, \$26,419; tornado, etc., \$2,800,398; sprinkler leakage, \$1,023,817; riot, etc., \$1,119,021; net premiums in force on business on and after January 1, 1921, fire, \$1,429,038.70; motor vehicle, \$691.44; tornado, etc., \$12,060.80; sprinkler leakage, \$3,961.93; riot, etc., \$2,730.65.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,567,280.06.

Losses incurred during 1921, \$1,056,489.13; underwriting

expenses incurred during 1921, \$517,761.64; total, \$1,574,250.77.

Loss from underwriting during 1921, \$6,970.71.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$91,160.21; profit on investments during 1921, \$57,768.82; total, \$148,929.03.

Loss on investments during 1921, \$300.

Gain from investments during 1921, \$148,629.03.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$148,629.03.

Losses: Underwriting, \$6,970.71; remitted to Home Office, \$1,484; total, \$8,454.71.

Surplus, December 31, 1920, \$110,596.46; increase, \$140,174.32; surplus, December 31, 1921, \$250,770.78.

PATRIOTIC ASSURANCE COMPANY, LIMITED,

Dublin, Ireland.

UNITED STATES BRANCH, 54 PINE STREET, NEW YORK CITY.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$736,222 00	Agents' balances not over three months due.....	184,635 97
Interest due and accrued thereon.....	8,062 55	Reinsurance recoverable on paid losses.....	24,904 46
Cash in banks and office.....	59,904 82	TOTAL ADMITTED ASSETS.....	\$1,013,730 40

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$184,406 41	.....	\$30,671 35	.....	\$54 00	.....	\$1 00	.....	\$215,132 76
Reinsurance	105,352 15	.....	6,977 21	.....	32 00	.....	.....	.....	112,361 36
Net unpaid claims...	79,054 26	.....	23,604 14	.....	22 00	.....	1 00	.....	102,771 40
Unearned premiums.....	\$385,808 49			TOTAL LIABILITIES, except deposit capital					\$513,710 76
Contingent commissions, etc.....	5,000 00			DEPOSIT CAPITAL					\$200,000
Salaries, rents, etc.....	448 89			NET SURPLUS, U. S. Branch, including deposit capital					500,019 64
Estimated taxes hereafter payable.....	17,000 00			TOTAL					\$1,013,730 40
Estimated expenses of investigation and adjustment of losses	2,681 98								

GENERAL REVIEW.

HISTORY.—This company succeeded the old Patriotic which was founded in 1824 and purchased in 1905 by the Sun Insurance Office, of London.

It entered the United States in December, 1915, primarily for the purpose of carrying on the business of the "Sun Underwriters Agency" policies, which were guaranteed by the Sun Insurance Office. Its United States Branch is at 54 Pine street, New York, occupying the same office with the "Sun."

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses incurred here. The Home Office balance sheet showed the following items as of December 31, 1920: Assets, \$1,413,355; capital paid in, \$500,000; surplus to policyholders, \$713,447. (An arbitrary rate of exchange has been used; see note. page vii.)

MANAGEMENT AND REPUTATION.—In this country the company is under the same management as the United States Branch of the Sun Insurance Office, of London, a very old and reputable institution; its policies are guaranteed by the latter.

It transacts a conservative volume of business in this

country. The loss ratio to premiums written is low and the expense ratio about normal.

The bonds and stocks owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Its loss paying reputation is excellent.

UNITED STATES MANAGER.—Preston T. Kelsey, 54 Pine street, New York City; F. H. Sherman, secretary; P. P. Glover, assistant secretary.

UNITED STATES TRUSTEES.—

James Brown, of Brown Brothers & Co., New York.

Herbert L. Griggs, president Bank of New York.

Samuel T. Hubbard, of Hubbard Brothers & Co., New York.

TERRITORY.—The United States Branch is licensed in all States except Ark., Ga., Guam, Hawaii, Mass., Miss., N. M., N. C., Ohio, P. I., Porto Rico, Utah, Va. and the Virgin Islands.

AFFILIATIONS.—Eastern Union, Western Union, Western Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters

PATRIOTIC ASSURANCE COMPANY, LIMITED — *Continued.*

Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, sprinkler leakage, automobile and tornado insurance.

DEPARTMENTS AND GENERAL AGENCIES.—

Western Department, J. F. Stafford, manager, 76 W. Monroe streets, Chicago, Ill.

Pacific Coast, C. A. Henry, general agent, N. W. corner Sansome and Sacramento streets, San Francisco, Cal.

Florida, L. Haynes & Son, general agents, Jacksonville, Florida.

Louisiana, James B. Ross, manager, New Orleans, La.

South Carolina, Thomas Griffith, general agent, Charlotte, N. C.

Alabama, Thames & Batre, general agents, Mobile, Ala.

Texas, I. Reinhardt & Son, general agents, Dallas, Tex.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,178,664 62	.....	\$324,124 58	.....	\$24,069 98	.....	\$8,396 96	.....	\$1,531,260 14
Reinsurance	503,518 65	.....	69,763 82	.....	4,932 82	.....	3,836 37	.....	582,051 68
Return premiums.....	307,018 84	.....	73,713 54	.....	8,733 48	.....	2,095 74	.....	391,559 60
Net premiums.....	368,129 13	.....	180,647 22	.....	10,416 68	.....	444 85	.....	557,667 88
Losses to prms. writ'n	34.6	.....	51.7	.....	2.4	.....	102.5	.....	
Interest, etc.			\$29,661 89						
Received from Home Office.....			71,532 20						
					TOTAL INCOME				\$658,851 97

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$459,056 87	.....	\$127,776 33	.....	\$1,174 90	.....	\$1,178 56	.....	\$589,186 66
Reinsurance	328,045 75	.....	31,248 35	.....	917 68	.....	701 20	.....	360,913 18
Salvage	4,136 92	.....	3,056 80	.....	.....	.....	.....	.....	7,197 72
Net amt. paid policyholders for losses..	126,872 20	.....	93,468 98	.....	257 22	.....	477 36	.....	221,075 76
Underwriting expenses			\$239,942 42						
Remitted to Home Office.....			52,461 89						
					TOTAL DISBURSEMENTS				\$513,480 07

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 47.2%; underwriting expenses, 43.0%; underwriting loss, 12.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 69.9%; expenses incurred, 57.8%; underwriting loss, 15.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$43,622,150; motor vehicle, \$8,623,716; tornado, etc., \$2,996,935; sprinkler leakage, \$71,033; net risks in force on business effective prior to January 1, 1921, \$19,639,879; net premiums in force on business on and after January 1, 1921, fire, \$363,306.64; motor vehicle, \$183,940.16; tornado, etc., \$9,804.99; sprinkler leakage, \$1,070.12; net premiums in force on business effective prior to January 1, 1921, \$132,379.13.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$432,110.87; gain from underwriting profit and loss items, \$13,138.49; total, \$445,249.36.

Losses incurred during 1921, \$263,462.16; underwriting expenses incurred during 1921, \$249,851.23; total, \$513,313.39.

Loss from underwriting during 1921, \$68,064.03.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$31,927.30; profit on investments during 1921, \$23,286.23; total, \$55,213.53.

Loss on investments during 1921, \$857.39.

Gain from investments during 1921, \$54,356.14.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$54,356.14; remitted from Home Office, \$71,532.20; total, \$125,888.34.

Losses: Underwriting, \$68,064.03; remitted to Home Office, \$52,461.89; total, \$120,525.92.

Surplus, December 31, 1920, \$494,657.22; increase, \$5,362.42; surplus, December 31, 1921, \$500,019.64.

PENINSULAR FIRE INSURANCE COMPANY OF AMERICA,

Houseman Bldg., Grand Rapids, Mich.

GENERAL REVIEW.

HISTORY.—This company, which started with the name of Commonwealth Fire Insurance Company, has been in process of organization since 1917. In July, 1917, it changed its name to the Peninsular Fire Insurance Company of America.

It first had an authorized capital of \$250,000, being incorporated May 19, 1917. On the 20th of September, 1919, permission was granted by the Michigan Securities Commission to increase the capitalization to \$1,000,000.

It was licensed by the Insurance Department of the State of Michigan on January 20, 1920. The company was examined by the Insurance Department of the State of Michigan, the report dated April 5, 1920, showed 31,559

shares fully paid and 8,441 shares partially paid. On December 31, 1920, the paid-up capital was increased to \$895,700. The promotion was handled under contract and we are advised the cost of promotion was 21%, which is heavy.

The par value of the stock is \$25.

The company had its offices originally in Saginaw, Mich., removing to Grand Rapids late in 1919.

Policies issued under the style "Empire Underwriters" were guaranteed by this company and the Pittsburgh Fire Insurance Company, of Pittsburgh, Pa.

This company was examined by the Michigan State Insurance Department as of October 31, 1921. The examiners' report showed that the company's capital, which at that time stood \$922,100, was impaired in the amount of

PENINSULAR FIRE INSURANCE COMPANY OF AMERICA—Continued.

\$351,014.83. Efforts were made to reinsure the outstanding liability of the company, these efforts at first being without success.

A special meeting of the stockholders was held at the offices of the company December 31, 1921. At this meeting a resolution was passed requesting the Insurance Commissioner of the State of Michigan to take charge of and handle the affairs of the company temporarily. This action was taken and as of January 31, 1922, the fire insurance risks of the company were reinsured in the Globe & Rutgers Fire Insurance Company of New York. The other classes of insurance, principally automobile insurance, were not reinsured. At the time of going to press with this section of our reports, reorganization of the company was being effected and it is proposed to reduce the capital of the company. The company was turned over to a new board of directors and officers about June 1, 1922, and they advise that statements will be made as soon as they can be prepared.

MANAGEMENT AND REPUTATION.—Under the former management of the company all of the officers having been interested in its promotion, its operations were very unprofitable. In less than two years' operations the amount subscribed to surplus was wiped out and the capital became impaired to the extent stated above.

The former officers of the company were as follows:

President, Colon C. Lillie; secretary, J. Floyd Irish; vice-president, Francis F. McGinnis.

As indicated above, it is reported at the time of going to press with these reports that the company is being reorganized under new management, but confirmation with full particulars has not at this time been received.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, automobile, marine, hail and other allied lines.

TERRITORY.—It is licensed in Ala., Ark., Cal., Fla., Ill., Ind., Iowa, Kan., Ky., La., Md., Mass., Mich., Minn.,

Mont., Nev., N. H., N. J., N. Y., Ohio, Pa., S. C., Tex., Wis. and W. Va.

OFFICERS.—President, Colon C. Lillie; vice-presidents, Comfort A. Tyler and Francis F. McGinnis; secretary-treasurer and managing underwriter, J. Floyd Irish.

DIRECTORS.—

Affeld, Jr., C. E., Chicago Ill.
Bake, John J., Lakeview, Mich.
Bearce, W. I., Ovid, Mich.
Buck, E. A., Portland, Mich.
Buell, Thomas, Union City, Mich.
Danville, H. A., Maristee, Mich.
Graebner, Henry J. P., Saginaw, Mich.
Hull, N. P., Lansing, Mich.
Irish, J. Floyd, Grand Rapids, Mich.
Jakway, J. J., Benton Harbor, Mich.
Lillie, Colon C., Grand Rapids, Mich.
McColl, James, Yale, Mich.
McGinnis, Francis F., Bay City, Mich.
Owen, E. E., Lapeer, Mich.
Porter, B. C., Grand Rapids, Mich.
Powell, H. E., Ionia, Mich.
Read, E. G., Richland, Mich.
Schaiberger, W. H., Au Tres, Mich.
Sprague, T. W., Battle Creek, Mich.
Taggart, Ganson, Grand Rapids, Mich.
Ter Avest, John, Cooperville, Mich.
Tyler, Comfort A., Detroit, Mich.
Warner, Fred M., Farmington, Mich.
Watkins, L. Whitney, Manchester, Mich.
Wells, Harmon J., Bay City, Mich.
Waterbury, I. R., Detroit, Mich.

GENERAL AGENTS.—South Carolina, W. K. Sease; California, J. W. Going.

STOCKHOLDERS' ANNUAL MEETING.—First Wednesday in February.

PENNSYLVANIA FIRE INSURANCE COMPANY,

508-510 Walnut Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$150,000 00	Cash in banks and office.....	540,759 70
Loans on collateral security	1,897 50	Agents' balances not over three months due.	815,852 25
Bonds and stocks owned, market value.....	8,845,268 20	Reinsurance recoverable on paid losses....	3,912 88
Interest due and accrued thereon.....	116,864 46	TOTAL ADMITTED ASSETS	\$10,474,555 05

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Other Lines.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$633,325 00	.....	\$87,493 00	\$20 00	\$28,028 00	\$16 00	\$1,937 00	\$2,850 00	\$754,169 00
Reinsurance	167,596 00	.....	103 00	.....	2,250 00	.....	369 00	10 00	170,328 00
Net unpaid claims...	466,229 00	.....	87,390 00	20 00	25,778 00	16 00	1,568 00	2,840 00	583,841 00
Unearned premiums.....			\$5,015,919 32						20,061 25
Amount reclaimable on perpetual deposits.			985,986 65						
Salaries, rents, etc.			9,000 00						
Estimated taxes hereafter payable.....			147,809 74						
Estimated expenses of investigation and adjustment of losses			38,969 00						
Contingent commissions, etc.									20,061 25
TOTAL LIABILITIES, except capital.									\$6,801,586 96
CAPITAL PAID UP									750,000 00
NET SURPLUS									2,922,968 09
TOTAL									\$10,474,555 05

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Pennsylvania in 1825 with \$200,000 authorized capital (par value of shares \$100 each). It began busi-

ness in April, 1825, with \$200,000 capital paid in. In 1863 it was increased from \$200,000 to \$400,000.

During 1906 3,500 new shares of stock were issued at \$400 per share, producing \$1,400,000 additional funds, of

PENNSYLVANIA FIRE INSURANCE COMPANY — *Continued.*

which \$350,000 was used to increase the capital from \$400,000 to \$750,000, and \$1,050,000 was contributed to surplus.

In February, 1917, interests identified with the North British and Mercantile Insurance Co., Ltd., of London and Edinburgh, purchased control of this company. The Pennsylvania Fire continues as a separate institution.

MANAGEMENT AND REPUTATION.—The company has been well and conservatively managed, and has made good progress.

The company is in excellent repute concerning its general treatment of loss claims, and in settling conflagration losses has made a good record. The company writes a full volume of business.

Its expenses of operation are moderate, and its average loss ratio is about normal. In 1919 it had a low loss ratio and made an underwriting gain of \$260,250.62. In 1920 its loss ratio was favorable and it had a small underwriting profit after providing a large increase in unearned premium reserve. In 1921 it made a substantial gain in surplus, principally from the investment account.

Its investments are of good character.

The real estate is a four-story white marble and brick building at 508-510 Walnut street, Philadelphia, Pa., occupied as the Home Office of the company, carried at \$150,000. The mortgage loans are well secured by improved property in Kansas City, Mo.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, lightning, wind-storm, ocean and inland marine, automobile, explosion, riot, civil commotion and invasion, leakage, aircraft, earthquake, hail, crops, water damage and weather.

TERRITORY.—It is licensed in all the States and Territories except Guam, Mississippi, Philippines, Porto Rico and the Virgin Islands.

DIVIDENDS.—In recent years it has paid dividends as follows: 1908, 20%; 1909, 25%; 1910, 27½%; 1911, 21%; 1912 to 1916, inc., 30%; 1917, 70%; 1918, 50%; 1919, none; 1920, 20%; 1921, 22½%.

OFFICERS.—President, Cecil F. Shallcross; vice-presidents, C. E. Case, C. R. Perkins, W. S. Alley, G. H. Batchelder, R. P. Barbour; secretary-treasurer, H. T. Thomsen.

DIRECTORS.—

Bodine, Sam. T., president United Gas Improvement Co. Brown, Henry I., Henry W. Brown & Co. Clothier, Morris L., Strawbridge & Clothier. Cummings, J. Howell, president John B. Stetson Co. Cuyler, Thos. DeWitt, chairman of board, Commercial Trust Co.

Frazier, George H., president Franklin Sugar Ref. Co.

McAllister, J. R., president Franklin National Bank.

Shallcross, Cecil F., insurance.

Wayne, Jr., Jos., president Girard National Bank.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Monday in January.

DEPARTMENTS.—

Willard S. Brown & Co., New York City, managers for Metropolitan Department, New York.

Avery T. Bailey, San Francisco manager for Pacific Department, Alaska, Ariz., Cal., Colo., Idaho, Mont., N. M., Nev., Ore., Utah, Wash. and Wyo.

INCOME, 1921.

	Fire.	Motor Vehicle.	Inland Nav.	Tornado etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Other Lines.	Totals.
Gross premiums	\$7,088,678 20	\$816,154 17	\$10,285 65	\$129,447 26	\$2,596 01	\$61,406 86	\$41,650 97	\$2,509 35	\$8,151,608 47
Reinsurance	1,505,615 64	7,585 20	63 29	8,005 17	1,791 53	16,859 58	8,978 17	57 68	1,548,946 26
Return premiums	1,477,752 25	199,286 35	1,007 38	20,162 50	.....	13,773 07	10,337 01	100 89	1,722,419 45
Net premiums	4,105,310 31	608,282 62	9,194 98	101,189 59	794 48	30,974 21	22,335 79	2,350 78	4,880,432 76
Losses to prima. writ'n	57.3	65.3	8.9	23.0	96.2	24.1	7.8	.....	.....
Deposit premiums on perpetual risks .....	.....	.....	\$23,957 19	.....	.....	.....	.....	.....	653 63
Interest, etc. ....	.....	.....	484,765 29	.....	.....	.....	.....	.....	.....
Gross profit on sale or maturity of ledger assets .....	.....	.....	13,538 64	.....	.....	.....	.....	.....	.....
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$6,403,347 51

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses	\$3,417,367 60	.....	\$404,377 20	\$820 30	\$23,750 87	\$1,700 60	\$9,101 31	\$2,944 26	\$3,860,062 14
Reinsurance	1,027,115 30	.....	1,232 55	.....	436 28	936 55	1,117 38	1,201 16	1,032,039 20
Salvage	33,879 25	.....	5,378 40	.....	37 43	.....	516 21	.....	39,811 29
Net amt. paid policy-holders for losses ..	2,356,373 05	.....	397,766 25	820 30	23,277 18	764 05	7,467 72	1,743 10	2,788,211 65
Underwriting expenses .....	.....	.....	\$2,468,567 01	.....	.....	.....	.....	.....	.....
Dividends to stockholders .....	.....	.....	150,000 00	.....	.....	.....	.....	.....	.....
Deposit premiums returned .....	.....	.....	55,715 15	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$5,692,795 90

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 53.2%; underwriting expenses, 50.5%; underwriting profit, 2.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 50.2%; expenses incurred, 47.4%; underwriting profit, 2.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$529,039,695; motor

vehicle, \$22,194,973; inland nav. and trans., \$1,562,936; tornado, etc., \$29,026,170; sprinkler leakage, \$5,582,617; riot, etc., \$8,119,301; misc., \$149,293; net premiums in force on business on and after January 1, 1921, fire, \$4,054,994.90; motor vehicle, \$608,282.62; inland nav. and trans., \$8,391.46; tornado, etc., \$105,135.89; sprinkler leakage, \$32,109.42; riot, etc., \$21,756.93; misc., \$2,178.92.

PENNSYLVANIA FIRE INSURANCE COMPANY — *Continued.*

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$5,208,473.42; gain from underwriting profit and loss items, \$7,019.47; total, \$5,215,492.89.

Losses incurred during 1921, \$2,617,530.73; underwriting expenses incurred during 1921, \$2,473,360.20; total, \$5,090,890.93.

Gain from underwriting during 1921, \$124,601.96.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$486,229.99; profit on investments during 1921, \$425,162.01; total, \$911,392.

Loss on investments during 1921, \$200,031.18; investment expenses incurred during 1921, \$27,967.38; total, \$227,998.56.

Gain from investments during 1921, \$683,393.44.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$124,601.96; investments, \$683,393.44; total, \$807,995.40.

Losses: Dividends, \$150,000; other sources, \$85.29; total, \$150,085.29.

Surplus, December 31, 1920, \$2,265,057.98; increase, \$657,910.11; surplus, December 31, 1921, \$2,922,968.09.

PENNSYLVANIA MANUFACTURERS' ASSOCIATION FIRE INSURANCE COMPANY,

2005 Finance Bldg., Philadelphia, Pa

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$168,168 15
Interest due and accrued thereon.....	1,682 70
Cash in banks and office.....	24,030 93
Co. premiums not over three months due..	9,915 57

TOTAL ADMITTED ASSETS..... \$203,797 35

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$2,280 31
Unearned premiums.....	60,512 54
25% return to policyholders on premiums in course of collection	305 06
1922 premiums paid 1921.....	121 97

TOTAL LIABILITIES, except capital	\$63,199 88
CAPITAL PAID UP.....	100,000 00
NET SURPLUS	40,597 47

TOTAL..... \$203,797 35

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of Pennsylvania August 6, 1919, and received its license to commence business August 17, 1919, with an authorized and paid-in capital of \$100,000. Stock, par value \$100, was not sold at a premium, so that the company started without surplus. There was no expense of promotion, which is very commendable.

The company operates on a participating plan.

MANAGEMENT AND REPUTATION.—It was organized by interests identified with the Pennsylvania Manufacturers' Association Casualty Insurance Company, Philadelphia, Pa., which was incorporated in 1915 to write automobile and teams property damage, liability and workmen's compensation insurance.

The officers of this company are also officers of the Pennsylvania Manufacturers' Association Casualty Insurance Company, and the directors, prominent in Pennsylvania business affairs, are substantially the same for both.

On December 31, 1921, the directors owned \$11,300 of the \$100,000 capital stock of the company.

In its operations thus far the company has had a very low expense ratio, and a favorable loss ratio, showing good underwriting gains. No complaints have been received in regard to treatment of loss claimants.

AFFILIATIONS.—While not admitted to Eastern Auto Underwriters Conference (Participating Co.) we receive benefit of their service and are governed by their rates.

KINDS OF INSURANCE WRITTEN.—Automobile, fire and theft.

TERRITORY.—It is licensed in Pennsylvania only.

DIVIDENDS.—Stockholders—\$6,000.00, policyholders—\$19,759.53.

OFFICERS.—President, Joseph R. Grundy; first vice-presi-

dent, Nathan T. Folwell; secretary, W. W. Finn; treasurer, Joseph S. Rambo; underwriter, F. G. Rees; actuary, J. D. Maddrill.

DIRECTORS.—

Grundy, Joseph R., William H. Grundy Co., Inc., Bristol.
Folwell, Nathan T., Folwell Bro. & Co., Inc., Philadelphia.
Wood, John P., Philadelphia.

Shipley, Thomas, York Manufacturing Co., York.

Nicholson, George, Vulcan Iron Works, Wilkes-Barre.

Williams, C. K., C. K. Williams & Co., Easton.

Hetzel, George C., George C. Hetzel Co., Chester.

Fisler, John, Yewdall & Jones Co., Philadelphia.

Leippe, Charles E., Reading Knitting Mills, Reading.

Biddle, Robert, Biddle-Gaumer Co., Philadelphia.

Luppert, John, Keystone Furniture Co., Williamsport.

Boasworth, H. H., Delaine Mills, Inc., Philadelphia.

Walker, F. W., Beaver Falls Art Tile Co., Beaver Falls.

Tyson, Harry B., Tyson Shirt Co., Norristown.

McClave, William R., McClave-Brooks Co., Scranton.

Trexler, Harry C., Lehigh Portland Cement Co., Allentown.

Knobloch, E. E., Union Iron Works, Erie.

Coover, Charles M., Lebanon Paper Box Co., Lebanon.

Rawle, S. W., Phila. Pa., T. G. Brill Co.

STOCKHOLDERS ANNUAL MEETING.—Second Monday in January.

INCOME, 1921.

Gross premiums, \$129,213.40; reinsurance, \$2,620.73; return premiums, \$12,105.51; net premiums	\$114,487 16
Interest, etc.....	7,427 86
1922 premiums paid in 1921 less 1921 premiums paid in 1920	—42 56
TOTAL INCOME.....	121,872 46

PENNSYLVANIA MANUFACTURERS' ASSOCIATION FIRE INSURANCE COMPANY—Continued.

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$40,134.60; salvage, \$367.00; net amount paid policyholders for losses	\$39,767 00
Underwriting expenses	12,268 92
Dividends to stockholders	6,000 00
25% premium return to policyholders	19,759 53
Company balances charged off	89 32

TOTAL DISBURSEMENTS..... \$77,885 37

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 34.7%; losses incurred 36.1%; underwriting expenses, 10.7%; underwriting profit, 33.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 44.5%; expenses incurred, 10.5%; underwriting profit, 41.9.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$92,780.34; loss from underwriting profit and loss items, \$2,813.78; total, \$89,966.56.

Losses incurred during 1921, \$41,296.66; Underwriting expenses incurred during 1921, \$9,768.92; total, \$51,065.58.

Gain from underwriting during 1921, \$38,900.98.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$7,746.07.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$38,900.98; investments, \$7,746.07; total, 46,647.05.

Loss from dividends, \$26,064.59.

Surplus, December 31, 1920, \$20,015.01; increase, \$20,582.46; surplus, December 31, 1921, \$40,597.47.

PEOPLES FIRE INSURANCE COMPANY,

Court and Church Streets, Frederick, Md.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$30,000 00
Mortgage loans on real estate	227,450 00
Interest due and accrued thereon	2,534 26
Loans on collateral security	13,950 00
Interest accrued thereon	57 50
Bonds and stocks owned	91,655 50
Interest accrued thereon	695 35
Cash in banks and office	19,934 04
Agents' balances not over three months due	33,719 44
Other admitted assets	100 00
Due from U. S. Gov't. refund of taxes	1,718 71

TOTAL ADMITTED ASSETS..... \$421,814 80

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, total, \$21,688.81; reinsurance, \$5,786.31; net unpaid claims	\$15,902 50
Motor vehicle: Total, \$1,309.70; reinsurance, \$41.25; net unpaid claims	1,268 45
TOTALS: Total, \$22,998.51; reinsurance, \$5,827.56; net unpaid claims	17,170 95
Unearned premiums	117,072 21
Estimated taxes hereafter payable	1,000 00
Contingent commissions, etc.	8,767 05
Premiums on reinsurance in other companies not yet due	4,070 72

TOTAL LIABILITIES, except capital. \$148,080 93
CAPITAL PAID UP..... 200,000 00
NET SURPLUS..... 73,733 87

TOTAL \$421,814 80

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Maryland December 12, 1907, with \$100,000 authorized capital, and began business January 15, 1908, with its capital fully paid in, but with no surplus. In 1909 its stockholders contributed \$25,000 to surplus account. In 1910 its authorized capital was increased to \$1,000,000 and its stockholders voted to increase the paid-in capital to \$200,000. During 1919 \$100,000 was paid in to capital account, making present capital \$200,000, and \$50,000 was contributed to surplus.

On March 31, 1910, it took over the business of the Maryland Fire Insurance Company of Easton, Md., which had been in business only since February, 1909.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is small, but is under experienced management and writes a conservative volume of business.

Good dividends have been paid stockholders. In explanation of the large dividend paid in 1918, the company states that during that year the meetings of the directors were changed from July and January to June and December, thus making three dividends declared in 1918.

In recent years, until the last two, it has made substantial underwriting profits. In 1920 it had an underwriting loss of \$6,142.10 and paid a dividend of \$20,000, decreasing the surplus \$22,038.64. In 1921 the loss ratio was above normal and it had an underwriting loss of \$14,486.06.

Its expense of management has been low, and its average loss ratio is somewhat below normal.

The officers and directors of the company are substantial men and are in good standing. At the end of 1921 the directors owned \$109,400, par value, of the \$200,000 capital stock.

Its investments are of good character. The securities in this statement are based upon values fixed by the Convention of Insurance Commissioners.

The real estate owned consists of the Home Office building, occupied by the company, situated at Court and Church streets, Frederick, Md.

The mortgage loans are secured by real estate in Maryland and the District of Columbia.

The collateral loans are secured by first mortgage bonds, bank and other dividend paying stocks.

KINDS OF INSURANCE WRITTEN.—Fire and automobile insurance.

PEOPLES FIRE INSURANCE COMPANY—Continued.

TERRITORY.—It is licensed in the District of Col., Md, N. J., N. Y. and Pa.

DIVIDENDS.—It has paid dividends as follows: 1909 and 1910, 5%; 1911, 9%; 1912 to 1915, inc., 6%; 1916, 6.5%; 1917, 7.5%; 1918, 14%; 1919, 6.45%; 1920, 10%, on \$200,000 capital, 1921, 10%.

OFFICERS.—President, Emory L. Coblentz; vice-presidents, R. Rush Lewis and Edwin G. Cover; secretary, William W. Doub; assistant secretary, Wm. I. Deter; Bessie C. Withide, supt. Home Office Department.

DIRECTORS.—

Allen, Wm. F., nurseryman, Salisbury, Md.
Belt, McGill, farmer and dairyman, Dickerson, Md.
Biser, Charles C., Middletown, Md.
Byrn, S. L., farmer and trucker, Cambridge, Md.
Coblentz, E. L., president Central Trust Co. and lawyer, Frederick, Md.

Coblentz, Calvin R., farmer, Middletown, Md.
Cover, E. G., president Cover & Co., investments, Easton, Md.

Doub, W. W., secretary, Middletown, Md.
Hemp, Abraham, stockman and merchant, Jefferson, Md.
Holter, J. W., farmer and county commissioner, Jefferson, Md.

Lewis, R. Rush, farmer and dairyman, Frederick, Md.
Motter, Isaac M., Motter Bros. Co., brokers, Frederick, Md.

Nalle, E. Cary, insurance, Baltimore, Md.
Reddie, William, president Talbot Bank, Easton, Md.
Remsburg, Henry C., retired farmer, Middletown, Md.
Renn, E. Charles, farmer, Frederick, Md.
Shank, Chas. M., creamery, ice factory and cold storage, Middletown, Md.

Stup, Spencer E., deputy tax supervisor, Frederick, Md.
Thomas, J. W., Thomas & Co., grain and produce, Adamstown, Md.

Wrightson, F. G., president Farmers & Merchants Bank, Easton, Md.

Zimmerman, E. E., merchant, Emmitsburg, Md.

SPECIAL AGENT.—Virgil W. Doub.

STOCKHOLDERS' ANNUAL MEETING.—Last Friday in December.

INCOME, 1921.

Fire: Gross premiums, \$205,126.94; reinsurance, \$25,522.29; return premiums, \$45,880.24; net premiums.....	\$133,724 41
Motor vehicle: Gross premiums, \$32,772 73; net premiums.	32,772 73
TOTALS: Gross premiums, \$237,899 67; reinsurance, \$25,522.29; return premiums, \$45,880.24; net premiums.....	166,497 14
Interest, etc.....	25,908 31

Borrowed money.....	10,000 00
Other income.....	2,842 87

TOTAL INCOME	\$205,248 32
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DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$90,097.18; reinsurance, \$17,148.54; salvage, \$228.47; net amount paid policyholders for losses.	\$72,720 17
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Motor vehicle: Gross amount paid for losses, \$37,035.32; reinsurance, \$1,900.00; salvage, \$40 00; net amount paid policyholders for losses.	35,095 32
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Totals: Gross amount paid for losses, 127,132.50; reinsurance, \$19,048.54; salvage, \$268.47; net amount paid policyholders for losses.	107,815 49
Underwriting expenses.....	65,985 94
Dividends to stockholders.....	20,000 00
Other disbursements.....	6,895 60
Borrowed money repaid.....	10,000 00

TOTAL DISBURSEMENTS	\$210,697 03
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RATIOS TO PREMIUMS WRITTEN.—Losses paid, fire, 54.3%; motor vehicle, 107.1%; losses incurred, 61.1%; underwriting expenses, 39.6%; underwriting loss, 8.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 65.9%; expenses incurred, 43.5%; underwriting loss, 9.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$2,157,444; net risks in force on business effective prior to Jan. 1, 1921, \$19,377,226; net premiums in force on business on and after Jan. 1, 1921, \$27,938; net premiums in force on business effective prior to Jan. 1, 1921, \$226,474.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$154,432.84; gain from underwriting profit and loss items, \$142.87; total, \$154,575.71

Losses incurred during 1921, \$101,804.36; underwriting expenses incurred during 1921, \$67,257.41; total, \$169,061.77.

Loss from underwriting during 1921, \$14,486.06.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$25,358.50; profit on investments during 1921, \$4,418.71; total, \$29,777.21.

Loss on investments during 1921, \$3,698.05; investment expenses incurred during 1921, \$4,847.27; total, \$8,545.32.

Gain from investments during 1921, \$21,231.89.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$21,231.89.

Losses: Underwriting, \$14,486 06; dividends, \$20,000.00; total, \$34,486.06.

Surplus, December 31, 1920, \$86,988.04; decrease, \$13,254.17; surplus, December 31, 1921, \$73,733.87.

PEOPLE'S NATIONAL FIRE INSURANCE COMPANY OF DELAWARE,

Northeast Corner Third and Walnut Streets, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$190,000 00	Interest due and accrued thereon	17,739 57
Rents due and accrued.....	225 00	Cash in banks and office.....	75,776 18
Mortgage loans on real estate.....	504,200 00	Agents' balance not over three months due.	244,589 50
Interest due and accrued thereon	10,034.71	Reinsurance due on losses paid	3,765 14
Bonds and stocks owned	1,328,639 20	TOTAL ADMITTED ASSETS	\$2,374,969 30

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$235,814 04	\$903 60	.....	\$32,019 32	.....	.....	.....	.....	\$318,736 96
Reinsurance	123,600 88	.....	.....	10,043 45	.....	.....	.....	.....	133,643 83
Net unpaid claims.....	162,213 66	903 60	.....	21,975 87	.....	.....	.....	.....	185,093 13
Unearned premiums: fire, \$843,058.98; other than fire, \$5,675.34; total.....	\$848,734 32			Estimated expenses of investigation and adjustment of losses.....					850 00
Amount reclaimed on perpetual deposits ..	15,425 90			TOTAL LIABILITIES except capital..					\$1,168,259 85
Interest due and accrued.....	262 50			CAPITAL PAID UP					1,000,000 00
Salaries, rents, etc.....	295 73			NET SURPLUS.					206,709 45
Estimated taxes hereafter payable.....	10,000 00			TOTAL.					\$2,374,969 30
Contingent commissions, etc.....	2,598 27								
Due for borrowed money.....	105,000 00								

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Delaware, April 29, 1908, with an authorized capital of \$1,000,000. It began business January 2, 1909, with \$712,200 paid-in capital and \$316,871.32 surplus. The balance of the capital, with half a million dollars additional surplus, was paid in during 1909.

On February 27, 1920, this company reinsured all business of the Pittsburgh Fire Insurance Company written for western territory over which Herrick & Auerbach had charge.

The par value of the stock is \$25 per share.

MANAGEMENT AND REPUTATION.—The officers and directors include prominent financiers and business men in Philadelphia and other eastern cities. The stock of the company is widely scattered and is held by representative and responsible business men. On December 31, 1921, the directors owned only \$75,325, par value of the \$1,000,000 capital stock.

Its loss ratio has been about the average in recent years.

The company's business increased greatly in 1918, and the loss on underwriting in that year was due to the corresponding increase in unearned premium liability. In 1919 it added about \$67,000 to the unearned premium liability, with only a nominal loss on underwriting. In 1920 it added, owing to increased business, \$155,722 to unearned premium reserve, and the surplus was reduced \$91,616.13. In 1921 operating on a reduced income, there was a moderate underwriting loss, but a gain in surplus from the investment account after paying a substantial dividend.

The company's loss paying reputation is excellent.

Its investments are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Its mortgage loans are well secured by improved property, mostly in Pennsylvania, New Jersey, New York and Illinois.

The real estate owned is a three-story stone building at

the corner of Third and Walnut streets, Philadelphia, Pa., which has since been sold at a profit.

AFFILIATIONS.—Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Western Insurance Bureau.

KINDS OF INSURANCE WRITTEN.—Fire, riot, explosion and tornado insurance.

TERRITORY.—It is licensed in Cal., Colo., Conn., Del., D. C., Fla., Ga., Ill., La., Md., Mass., Mich., N. J., N. Y., Ohio, Ore., Pa., S. C., Tenn., Utah, Wash. and Wis.

DIVIDENDS.—It paid dividends of 5% in 1910 and 1911; 1912 to 1917, inc., none; 1918, 1.2%; 1919, 1920 and 1921, 5%. Total dividends paid since organization, \$262,500.

OFFICERS.—President, Edward C. Stokes; vice-president, J. H. McNeal; secretary pro tem., J. M. Canning; treasurer, J. M. Canning; assistant treasurer, Wm. G. Wible.

DIRECTORS.—

Adams, C. J., of C. J. Adams Co., insurance Atlantic City, N. J.

Canning, J. M., treasurer of company, Philadelphia.

Cooper, Wm. J., W. J. Cooper & Co., building materials, Camden, N. J.

Coryell, Jas. B., coal operator, Philadelphia.

Devlin, Thomas, hardware manufacturer, Philadelphia.

Ferris, Isaac, Jr., shoe manufacturer, Camden, N. J.

Hall, E. E., fire underwriter, New York.

Hammond, L. J., physician, Philadelphia.

Keim, George DeB., banker, Philadelphia.

Kerle, J. A., president Wright Textile Co., Philadelphia.

Mayer, J. B., builder, Philadelphia.

McNeal, J. H., lawyer, Philadelphia.

Mulford, H. K., manufacturing chemist, Philadelphia.

Newman, Wm. G., insurance, New York.

Ober, Thos. K., Jr., Philadelphia.

MacBain, Walter, insurance, New York.

Robinette, E. B., banker,

Stokes, E. C., president of company and of Mechanics' National Bank, Trenton, N. J.

Taylor, Francis R., lawyer, Philadelphia.

James F. Cobb & Co., San Francisco, for California.

Gardiner General Agency, Denver, for Colorado.

N. J.

Herrick & Auerbach, Chicago, Ill., for Ohio, Indiana, Michigan, Wisconsin and Illinois.

Wakefield, Walter L., of Wakefield, Morley & Co., Hartford, Conn., insurance.

C. B. De Mille, Seattle, for Washington State.

Wells, George B., merchant, Philadelphia.

A. H. Ensign & Co., Salt Lake City, for Utah.

STOCKHOLDERS' ANNUAL MEETING.—Last Wednesday in February.

Dooly & Co., Portland, for Oregon.

GENERAL AGENCIES.—

Perry Moses, Sumter, for South Carolina.

Wakefield, Morley & Co., Hartford, for Connecticut.

H. S. Kaufman Co., Ltd., New Orleans, for Louisiana.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums	\$1,927,834 93	\$393 95		\$100,664 28	\$11,472 72			\$2,311 02	\$2,102,676 90
Reinsurance	562,197 81			72,951 18	2,286 40			219 10	637,654 49
Return premiums	534,199 66	1,979 72		60,343 92	1,974 47			1,824 61	900,322 38
Net premiums	831,437 46	—1,585 77		27,369 18	7,211 85			267 31	864,700 03
Deposit premiums on perpetual risks			\$1,280 40		Borrowed money.				180,000 00
Interest, etc.			135,720 96		Other income.				109 60
Gross profit on sale or maturity ledger assets.			13,613 48		TOTAL INCOME.				\$1,195,424 47

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses	\$797,394 33	\$8,137 12		\$88,624 30	\$1,278 00				\$885,434 44
Reinsurance.	299,037 52			62,528 19	455 53				362,021 24
Salvage.	10,926 95	34 20		8 52					10,969 67
Net am't. paid policy-holders for losses...	487,429 86	8,102 92		26,087 59	823 16				522,443 53
Underwriting expenses			\$443,245 80		Interest on borrowed money.....				2,474 16
Dividends to stockholders			50,000 00		Gross decrease by adjustment in book value				
Deposit premiums returned			2,579 26		of ledger assets				0,704 16
Other disbursements.			488 00						
Real estate expenses			26,421 76						
Borrowed money repaid			100,000 00		TOTAL DISBURSEMENTS.....				\$1,164,356 67

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 60.4%; Losses incurred, 67.5%; underwriting expenses, 51.3%; underwriting loss, 6.2%.

Losses incurred during 1921, \$583,344.47; underwriting expenses incurred during 1921, \$430,787.55; total, \$1,014,132.02.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.6%; expenses incurred, 44.8%; underwriting loss, 5.5%.

Loss from underwriting during 1921, \$53,284.99.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$74,701,932; tornado, etc., \$1,392,632; perpetual, \$501,863.00; net risks in force on business effective prior to Jan. 1, 1921, \$77,280,928; net premiums in force on business on and after Jan. 1, 1921, fire, \$790,761.00; tornado, etc., \$7,390.63; perpetual deposits, \$17,139.89; net premiums in force on business effective prior to Jan. 1 1921, \$809,331.23.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$133,399.14; profit on investments during 1921 \$23,299.92; total, \$156,699.06.

Loss on investments during 1921, \$7,074.66; investment expenses incurred during 1921, \$29,172.27; total, \$36,246.93.

Gain from investments during 1921, \$120,452.13.

GAIN AND LOSS EXHIBIT 1921,—Gain from investments.
\$120,452.13.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$962,176.58; loss from underwriting profit and loss items, \$1,329.55, total, \$960,847.03.

Losses: Underwriting, \$53,284.99; dividends, \$50,000.00; total, \$103,284.99.

Surplus, December 31, 1920, \$189,542.31; increase, \$17,167.14; surplus, December 31, 1921, \$206,709.45.

PETERSBURG INSURANCE COMPANY, INC.,

North Sycamore and West Tabb Streets, Petersburg, Va.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$202,777 66
Cash in banks and office.....	371,165 32
Agents' balances not over three months due	31,214 95
Bills receivable taken for fire risks.....	268 50
Premiums over three months due.....	961 39

TOTAL ADMITTED ASSETS..... \$606,387 82

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: \$13,510.90; reinsurance, \$1,951.36; net unpaid claims.	\$11,559 54
Unearned premiums.....	160,032 96

TOTAL LIABILITIES, except capital	\$171,592 50
CAPITAL PAID UP.....	200,000 00
NET SURPLUS.....	234,795 32

TOTAL \$606,387 82

GENERAL REVIEW

HISTORY.—The Petersburg Savings and Insurance Company began business June 1, 1860. It transacted a banking and insurance business, the former being much the more important branch.

The banking and insurance department of the company separated on June 30, 1918, and a new company was chartered under the title "Petersburg Insurance Company, Inc.," with a capital of \$200,000 and a net surplus of \$100,000.

The insurance business of the Petersburg Savings and Insurance Company was transferred to the Petersburg Insurance Company, Inc., June 30, 1918. There was no expense to the new company in the way of commissions or otherwise.

The loss and expense ratios were high in 1921.

The par value of the company's stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is under reputable and experienced management and its insurance business has been profitable. The officers and directors hold the same positions in the banking institution, which has been in successful and honorable operation for many years.

On December 31, 1921, the directors owned \$2,000, at par, of the company's capital stock of \$200,000.

The volume of business written is conservative and the expense of management has been moderate. The average loss ratio is below normal. In the last two years the expense ratio has increased, and the loss ratio also higher, resulting in a moderate underwriting loss in both years.

The company's loss paying reputation is excellent.

TERRITORY.—It is licensed in Md., N. C., Pa. and Va.

DIVIDENDS.—1921, 3.0%.

OFFICERS.—President, E. H. Patterson; vice-president, W. D. McKenney and S. W. Zimmer; secretary-treasurer, Edward W. Butcher.

DIRECTORS.—

McKenney, W. D., wholesale lumber.

Patterson, E. H., secretary-treasurer and manager Apptomox Box Shook Co., Inc.

Friend, Alfred, manager Petersburg Trunk & Bag Co.

Clements, E. F.

Cooper, Sol., department store.

Parham, I. Val, president Virginia Feed & Grain Co.

Hobbs, F. M., manager Charles Leonard Hardware Co.

Ferrell, J. W., president Atlantic Coast Realty Co.

Martin, J. Dunn, secretary and treasurer Martin & Sons, Inc., wholesale cotton and peanuts.

Butcher, E. W., secretary-treasurer and general manager of Petersburg Insurance Co.

Harvell, J. E., general superintendent Virginia Railway & Power Co.

Harrison, G. W., president W. H. Harrison Hardware Co.

Jones, J. Bolling, physician.

Myers, H. C., president Stockdell-Myers Hardware Co.

Pollard, P. M., vice-president and cashier Petersburg Savings and Trust Co.

Grossman, Jr., Wm.

Williams, M., peanuts.

Wilson, R. T., attorney at law.

Zimmer, S. W., attorney at law.

Finn, W. A.

STOCKHOLDERS' ANNUAL MEETING.—Second Thursday in February.

GENERAL AGENTS.—For North Carolina, Hay Brothers & Reynolds, Raleigh, N. C.

INCOME, 1921.

Gross premiums, \$211,550.78; reinsurance, \$25,025.05; return premiums, \$27,296.40; net premiums.....	\$158,329 33
Interest, etc.....	23,249 78
Commissions from agency companies.....	15,753 96

TOTAL INCOME..... \$197,333 07

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$106,920.99; reinsurance, \$11,444.08; salvage, \$2,494.89; net amount paid policyholders for losses.....	\$92,982 02
Underwriting expenses.....	85,620 11
Dividends to stockholders.....	6,000 00
Profit and loss accounts.....	149 97

TOTAL DISBURSEMENTS..... \$184,752 10

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 58.7%; losses incurred, 58.2%; underwriting expenses, 54.1%; underwriting loss, 10.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.1%; expenses incurred, 53.0%; underwriting loss, 10.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$11,107,725; net risks in force on business effective prior to Jan. 1, 1921, \$9,013,277; net premiums in force on business on and after Jan. 1, 1921, \$159,471.52; net premiums in force on business effective prior to Jan. 1, 1921, \$160,766.07.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$161,492.75; loss from underwriting profit and loss items, \$149.97; total, \$161,342.78.

Losses incurred during 1921, \$92,283.79; underwriting

PETERSBURG INSURANCE COMPANY—*Continued.*

expenses incurred during 1921, \$85,620.11; total, \$177,903.90.

Loss from underwriting during 1921, \$16,561.12.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$23,249.78.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$23,249.78; other sources, \$15,753.96; total, \$39,003.74.

Losses: Underwriting \$16,561.12; dividends, \$6,000; total, \$22,561.12.

Surplus, December 31, 1920, \$218,352.70; increase, \$16,442.62; surplus, December 31, 1921, \$234,795.32.

PHENIX FIRE INSURANCE COMPANY,

Paris, France.

UNITED STATES BRANCH, 17 CUSTOM HOUSE STREET, PROVIDENCE, R. I.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned	\$1,116,417 11
Interest due and accrued thereon	14,007 92
Cash in banks and office	84,043 58
Agents' balances not over three months due	236,131 82
Other admitted assets	415 40

TOTAL ADMITTED ASSETS \$1,451,015 83

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: \$327,493.48;	
reinsurance, \$166,529.71; net unpaid	
claims	\$160,963 77
Unearned premiums	747,265 49
Commissions, etc.	71,980 63
Estimated taxes hereafter payable	20,000 00
Estimated amount for adjustment expenses	2,000 00

TOTAL LIABILITIES, except deposit	
capital	\$1,002,209 89
DEPOSIT CAPITAL.	\$200,000.00
NET SURPLUS, U. S. Branch, including	
deposit capital.	448,805 94

TOTAL \$1,451,015 83

GENERAL REVIEW.

HISTORY.—This company was incorporated in 1919 with an authorized capital of 1,000,000 francs, all of which has been paid in. The interests operating this company are also operating a company with a similar title which writes life insurance.

It regularly entered the United States in 1910, but no business was transacted here until 1911. It formerly wrote some business in the United States as an unadmitted company through its present United States managers.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. We therefore present the following information from the Home Office balance sheet, which includes all its assets and liabilities: Total assets, December 31, 1920, \$12,786,048.52; capital paid in, \$800,000; surplus over all liabilities, \$4,827,834.30. (An arbitrary rate of exchange has been used; see note, page vii).

MANAGEMENT AND REPUTATION.—The company is in excellent repute and has made steady progress. Its United States managers are in high standing, and represent also as United States managers L'Abeille Fire Insurance Company, the National Fire Insurance Company, and the Union Fire Insurance Company, all of Paris, France.

The same interests control and operate the Rhode Island Insurance Company, of Providence, Rhode Island.

The business written is conservative. The losses and expenses have been moderate. The premium income increased considerably in 1919, but only slightly in 1920. The loss ratio was very low in 1919, and it made an under-

writing gain of \$59,264.82, besides adding considerably to reserve for unearned premium liability. In 1920 its unearned premiums increased considerably, and it showed an underwriting loss of \$57,126.09. In 1921 its loss ratio was high and it had an underwriting loss of \$104,443.93.

Its loss paying reputation is excellent.

The company's investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

A separate department is maintained at Montreal, Canada.

AFFILIATIONS.—Western Insurance Bureau, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

UNITED STATES MANAGERS.—Starkweather & Shepley, Inc., 17 Custom House street, Providence, R. I. President, Geo. L. Shepley; vice-president and manager, agency department, Emil G. Pieper.

UNITED STATES TRUSTEE.—Bankers' Trust Company, New York.

KINDS OF INSURANCE WRITTEN.—Fire and lightning insurance.

TERRITORY.—It operates in France, Italy, Holland, Switzerland, Canada and the United States.

In the United States it is licensed in Ala., Cal., Colo., Conn., D. C., Fla., Ga., Ill., Ind., Iowa, Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont., Neb., N. H., N. J., N. Y., N. C., N. D., Ohio, Okla., Ore., Pa., R. I., S. D., S. C., Tenn., Texas, Utah, Va., Wash., W. Va. and Wis.

PHENIX FIRE INSURANCE COMPANY *Continued.*

INCOME, U. S. BRANCH, 1921.

Gross premiums, \$2,319,529.45; reinsurance, \$887,043.14; return premiums, \$523,176.90; net premiums.....	\$909,309 41
Interest, etc.	51,701 67
Received from home office	38,834 95
Profit on maturity of ledger assets	1,875 00

TOTAL INCOME \$1,001,721 03

DISBURSEMENTS, U. S. BRANCH, 1921.

Gross amount paid for losses: \$768.792.61; reinsurance, \$149,265.48; salvage, \$10,214.73; net amount paid policyholders for losses.....	\$600,312 40
Underwriting expenses	377,118 62
Remitted to Home Office	2,505 00
Investment expenses	1,416 60

TOTAL DISBURSEMENTS \$990,352 62

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 67.0%; losses incurred, 70.4%; underwriting expenses, 41.5%; underwriting loss, 11.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 71.7%; expenses incurred, 40.0%; underwriting loss, 11.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$85,408,130; net risks in force on business effective prior to Jan. 1, 1921, \$56,726,769.00; net premiums in force on business on and after Jan. 1, 1921, \$870,830.93; net premiums in force on business effective prior to Jan. 1, 1921, \$547,570.35.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$892,263.68.

Losses incurred during 1921, \$639,922.30; underwriting expenses incurred during 1921, \$356,785.31; total \$996,707.61.

Loss from underwriting during 1921, \$104,443.93.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$53,410.75; profit on investments during 1921, \$30,806.71; total, \$84,217.46.

Investment expenses incurred during 1921, \$1,416.60.

Gain from investments during 1921, \$82,800.86.

GAIN AND LOSS EXHIBIT, 1921.—Gains, investments, \$82,800.86; remitted from Home Office, \$38,834.95; total, \$121,635.81.

Losses, underwriting, \$104,443.93; remitted to Home Office, \$2,505.00; total, \$106,948.93.

Surplus, December 31, 1920, \$434,119.06; increase, \$14,686.88; surplus, December 31, 1921, \$448,805.94.

PHENIX ASSURANCE COMPANY, LIMITED,

London, England.

UNITED STATES BRANCH, 100 WILLIAM ST., NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$4,976,696 00	Bills receivable	2,375 00
Interest accrued thereon	70,237 70	Other admitted assets	300 00
Cash in banks and office.....	315,885 64	Reinsurance due on losses paid.....	16,002 39
Agents' balances not over three months due.	1,390,258 02	TOTAL ADMITTED ASSETS.....	\$6,777,754 75

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$858,016 00	\$73,424 10	\$95,004 00	\$1,350 00	\$3,354 00	.....	\$3,611 00	\$245 00	\$1,035,004 10
Reinsurance	473,664 00	49,685 00	223 00	810 00	1,110 00	.....	2,058 00	126 00	527,666 00
Net unpaid claims...	384,332 00	23,739 10	94,781 00	540 00	2,244 00	.....	1,553 00	119 00	507,308 10
Unearned premiums.	\$3,617,661 09			TOTAL LIABILITIES, except deposit capital. \$4,244,979 44					
Contingent commissions, etc.	5,000 00			DEPOSIT CAPITAL. \$400,000					
Salaries, rents, etc.	8,010 25			NET SURPLUS, U. S. Branch, including deposit capital 2,532,775 31					
Estimated taxes hereafter payable.....	97,000 00			TOTAL					
Estimated expenses of investigation and adjustment of losses.....	10,000 00			\$6,777,754 75					

GENERAL REVIEW.

HISTORY.—This company was established in January, 1782. Its authorized capital is £3,210,650, all of which has been subscribed and £422,855 paid in.

Early in 1920 it secured control of the Norwich Union Fire Insurance Society, Ltd., and additional capital was created to take over this company.

This company controls the Imperial Assurance Company of New York, and that company, together with the Columbia Insurance Company, Jersey City, N. J., which is controlled through the Union Marine Insurance Company, Ltd., are under the same management as its United States Branch. It controls the Union Marine Insurance Company,

Ltd., of Liverpool, England, which, early in 1918, purchased control of the Northern Maritime Insurance Co., Ltd., established in 1863.

It issues and guarantees policies entitled "Phoenix Underwriters."

In this report the statements of the fire and ocean marine branches are merged.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses, wherever incurred. The Home Office balance sheet, which includes all its assets and liabilities, showed the following as of December 31, 1919 (the latest available): Assets, \$98,403,800; capital paid in, \$2,114,275;

PHOENIX ASSURANCE COMPANY, LIMITED — *Continued.*

debenture stock, \$6,389,750; fire insurance funds, \$11,465,000; maritime insurance funds, \$3,829,460; profit and loss account, \$1,676,870. (An arbitrary rate of exchange has been used; see note, page vii.)

The company remitted to its United States Branch in 1921 \$94,200.59, and received from that branch, \$99,405.93.

MANAGEMENT AND REPUTATION.—This company is a very strong institution and has established an excellent reputation. Its business in the United States has been profitable, and its management, both in fire and marine departments, capable and in excellent repute.

Its reputation in the matter of settling losses is excellent. Its average expense and loss ratios are normal. The volume of business transacted in this country is conservative.

The investments of the United States Branch are of excellent character.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile

Underwriters Conference, Western Automobile Underwriters Conference.

UNITED STATES MANAGERS.—Manager and attorney, Percival Beresford, New York; marine department, F. H. Cauty, manager, New York City, N. Y.

UNITED STATES TRUSTEES.—George A. Strong, George Francis Crane and Harry Hayden Treadwell, of New York.

KINDS OF INSURANCE WRITTEN.—Life, fire, marine, accident, workmen's compensation, burglary insurance, and fidelity and surety bonds.

In the United States it writes fire, marine, war risk, tornado, sprinkler leakage, tourists' baggage, explosion, earthquake, registered mail and automobile insurance.

TERRITORY.—It operates throughout the continents of Europe, Asia, North and South America and Australia.

The United States Branch is licensed in all States and Territories except Miss., Guam, Philippines and Porto Rico.

GENERAL AGENTS.—H. Vonderlieth, Eastern Department, J. T. Tabler, Southern Department; George F. Kern, Automobile Department, New York; E. C. F. Knowles, Pacific Department, San Francisco; J. F. Paull, Wheeling, W. Va., for W. Va.; Strickland and Travis, Jacksonville, for Fla.; R. E. Lidster, Western Department, Chicago, Ill.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$8,633,224 06	\$94,704 64	\$80,740 49	\$54,000 52	\$128,258 14	.....	\$85,436 85	\$35,247 98	\$9,391,702 67
Reinsurance	3,055,148 40	42,421 43	34,874 42	36,536 49	23,581 53	.....	47,453 15	15,695 90	3,255,711 38
Return premiums....	2,148,767 98	9,517 54	237,755 86	7,386 81	28,678 12	.....	\$4,970 18	13,014 75	2,480,081 24
Net premiums.....	3,429,307 61	42,765 67	588,110 21	10,077 22	75,993 49	.....	3,013 52	6,537 33	4,155,900 06
Losses to prms. writ'n	49.2	124.8	60.4	13.9	12.5	.....	161.3	18.1	.....
Interest and rents	\$232,761 52			Gross profit on sale of maturity of bonds..					5,820 00
Received from Home Office.....	94,200 59			Other income					33 00
Gross increase by adjustment in book value of bonds	226,733 13			TOTAL INCOME					\$4,715,448 29

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$3,643,046 89	\$108,488 76	\$371,849 65	\$10,054 76	\$13,570 77	.....	\$24,922 45	\$8,836 70	\$4,180,769 98
Reinsurance	1,910,447 41	51,661 48	848 45	8,386 08	3,570 12	.....	17,742 84	7,652 48	2,000,308 86
Salvage	43,391 49	3,334 16	15,773 80	267 85	518 20	.....	2,318 70	.....	65,604 20
Net amt. paid policyholders for losses..	1,689,207 99	53,493 12	355,227 40	1,400 83	9,482 45	.....	4,860 91	1,184 22	2,114,856 92
Underwriting expenses	\$2,044,545 26			Remitted to Home Office.....					99,405 93
Increase by adjustment in book value of bonds.	21,769 25			Other disbursements					8,518 08
TOTAL DISBURSEMENTS									\$4,289,095 44

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 52.3%; underwriting expenses, 49.2%; underwriting profit, 1.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 50.3%; expenses incurred, 47.5%; underwriting profit, 1.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921: fire, \$406,498,944; ocean marine, \$1,587,377; motor vehicle, \$19,971,142; inland nav. and trans., \$283,005; tornado, etc., \$25,012,904; sprinkler leakage, \$6,533,404; riot, etc., \$5,377,935; net risks in force on business effective prior to January 1, 1921, \$378,930,383; net premiums in force on business on and after January 1, 1921, fire, \$3,402,721; ocean marine, \$21,359; motor vehicle, \$497,818.84; inland nav. and trans., \$8,438; tornado, etc., \$80,575; sprinkler leakage, \$11,827; riot, etc., \$10,640; net premiums in force on business effective prior to January 1, 1921, \$2,817,178.

UNDERWRITING EXHIBIT, 1921.—Premiums earned dur-

ing 1921, \$4,329,166.47; loss from underwriting profit and loss items, \$24,937.66; total, \$4,304,228.81.

Losses incurred during 1921, \$2,175,846.92; underwriting expenses incurred during 1921, \$2,058,501.67; total, \$4,234,348.59.

Gain from underwriting during 1921, \$69,880.22.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$236,067.24; profit on investments during 1921, \$232,553.13; total, \$468,620.37.

Loss on investments during 1921, \$21,769.25; investment expenses incurred during 1921, \$5,843.89; total, \$27,613.14.

Gain from investments during 1921, \$441,007.23.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$69,880.22; investments, \$441,007.23; remitted from Home Office, \$94,200.59; other sources, \$8,370.31; total, \$613,458.35.

Loss from remitted to Home Office, \$99,405.93.

Surplus, December 31, 1920, \$1,618,722.89; increase, \$514,062.42; surplus, December 31, 1921, \$2,132,775.31.

PHENIX INSURANCE COMPANY,

Trinity and Elm Streets, Hartford, Conn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$672,134 42	Interest accrued thereon.....	142,882 58
Rents accrued.....	824 58	Cash in banks and office.....	1,705,489 25
Mortgage loans on real estate.....	144,150 00	Agents' balances not over three months due	1,928,787 27
Interest due and accrued thereon.....	2,588 14	Bills receivable taken for fire risks.....	7,612 22
Loans on collateral security.....	100,000 00	Other admitted assets.....	3,229 15
Interest accrued thereon.....	500 00	Reinsurance due on paid losses.....	140,389 72
Bonds and stocks owned.....	19,165,441 00		
		TOTAL ADMITTED ASSETS.....	\$24,014,028 33

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$1,492,554 64	\$807,652 38	\$237,325 38	\$39,445 87	\$12,190 93	\$2,375 49	\$1,150 24	\$4,533 05	\$2,597,227 98
Reinsurance	469,724 24	403,826 19	23,213 86	17,563 79	2,640 51	43 00	272 64	2,205 55	919,491 28
Net unpaid claims...	1,022,830 40	403,826 19	214,112 02	21,882 08	9,550 42	2,330 49	877 60	2,327 50	1,677,736 70
Unearned premiums			\$9,511,356 21						99 75
Salaries, rents, etc.			30,000 00						
Estimated taxes hereafter payable.....			300,000 00						
Contingent commissions, etc.			50,000 00						
Estimated expenses of investigation and adjustment of losses.			20,150 00						
Other liabilities.....									99 75
									TOTAL LIABILITIES, except capital \$11,589,342 66
									CAPITAL PAID UP..... 3,000,000 00
									NET SURPLUS..... 9,424,685 67
									TOTAL..... \$24,014,028 33

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Connecticut in May, 1854, with \$200,000 authorized capital, since increased to \$10,000,000. It began business in June, 1854. Its paid-in capital has been increased as follows: June, 1859, to \$400,000; April, 1864, to \$600,000; July, 1876, to \$1,000,000; July, 1881, to \$2,000,000, and October, 1913, to \$3,000,000.

In 1912 this company secured control of the Equitable Fire and Marine Insurance Company of Providence, R. I., and organized the Equitable Securities Company as a holding company. In 1913 it secured control of the Connecticut Fire Insurance Company (capital \$1,000,000), and organized the Phoenix Securities Company as a holding company. In October, 1915, the two securities companies were combined, the Phoenix Securities Co. taking the assets of the Equitable Securities Co., the latter being dissolved. Both of the fire insurance companies mentioned are operated as separate institutions. The stock of the Phoenix Securities Company is carried in the above statement of assets.

This company issues and guarantees an underwriters' policy entitled "Protector Underwriters," issued only on the Pacific coast and in Canada. It also issues and guarantees an underwriters policy under the title "Equitable Insurance Alliance" used principally on the Pacific coast.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—This company is under excellent management. It is backed by substantial interests, and has made steady progress. The control of the company is not closely held. The directors owned at the end of 1921 only \$69,600, par value, of the company's \$3,000,000 capital stock.

Its loss paying record is excellent, under all conditions. The volume of business written is conservative in proportion to the company's net resources.

Its expenses of operation are moderate and its loss ratio low.

In 1919 it had a very low loss ratio, gain from under-

writing \$1,172,159.50; and increased its surplus \$1,234,058.28. In 1920 it had a good year, the underwriting profit being \$350,846.97, and increase in surplus \$233,949.96. In 1921 it had a small underwriting loss but made a very substantial increase to surplus from investment earnings.

Its investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The real estate includes stores and dwellings at 65 to 81 Pearl street, Hartford, carried at \$120,000; dwellings and land at 38-40 Lewis street, Hartford, carried at \$21,013.38; a lot and office building (occupied by the company) thereon at the corner of Elm and Trinity streets, Hartford, carried at \$496,721.04; lot and building 111 North Beacon street, Hartford, carried at \$14,000; and lot and building 99 Elm street, Hartford, carried at \$20,400.

The mortgages are small loans on property in Connecticut, Iowa, Georgia, Minnesota and Texas, valued at over three times the amount advanced.

AFFILIATIONS.—Eastern Union, Western Union, Western Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.—Fire, marine, war risk, explosion, tourists' baggage, registered mail, automobile, hail, sprinkler leakage and tornado insurance.

TERRITORY.—It is licensed in all the States and Territories except Guam, Miss. and the Virgin Islands; it also writes in Cuba, Canada and Newfoundland.

DIVIDENDS.—In recent years it has paid dividends as follows: 1907, 10%; 1908, 12%; 1909, 13.5%; 1910, 16%; 1911, 16%; 1912, 16%; 1913, 17%; 1914 to 1918, 20%; 1919, 26.8%; 1920 and 1921, 24%.

OFFICERS.—President, Edward Milligan; vice-president, George M. Lovejoy; secretaries, John B. Knox, Thomas C.

PHOENIX INSURANCE COMPANY — *Continued.*

Temple and George C. Long, Jr.; assistant secretaries, Henry P. Whitman, Fred C. Gustetter, Edward V. Chaplin and F. Minot Blake.

DIRECTORS.—

Allyn, Robert J., retired.
Butler, Louis F., president Travelers Insurance Company.
Clark, C. H., editor Hartford Courant.
Day, Edward M., lawyer.
Holcombe, John M., president Phoenix Mutual Life Insurance Company.
Lovejoy, George M., vice-president of company.
Marvin, L. P. Waldo, Judge of Probate.
Milligan, Edw., president of company.
Parsons, Francis, vice-president Security Trust Co.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in January, or within thirty days thereafter.

GENERAL AGENTS AND DEPARTMENTS.—

Geo. H. Tyson, general agent, San Francisco, Pacific Coast Department.
J. W. Tatley, Montreal, manager Canadian Department.
Wm. H. McGee & Co., general agents, Marine Department, New York.
Knowlton & Gilchrist, general agents, St. Johns, New Brunswick.
Geo. Grimm, district manager, Cincinnati, O.
Ralph A. Elliott, manager, Des Moines, Ia.
A. I. Ullman, manager, Chicago, Ill.
J. W. De Mott, general agent, Brooklyn, N. Y.
The Trust Co. of Cuba, general agents, Havana, Cuba.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$13,551,223 52	\$1,347,178 52	\$1,300,080 86	\$537,501 07	\$388,112 81	\$360,032 37	\$38,404 17	\$58,468 99	\$17,581,032 31
Reinsurance	2,796,437 78	911,236 72	90,001 43	352,704 90	26,461 20	100,339 19	11,650 00	11,337 85	4,302,769 07
Return premiums....	2,725,555 23	167,182 93	361,731 21	69,240 43	84,476 88	16,893 38	12,288 34	15,786 93	3,453,155 38
Net premiums.....	8,027,230 51	268,758 87	847,748 22	115,555 74	277,204 73	242,799 80	14,465 83	31,344 16	9,825,107 86
Losses to prms. writ'n	50.4	145.0	69.8	89.2	21.8	92.8	35.5	2.7	
Interest and rents.			\$1,259,706 38						12,684 29
Other income.			2,619 45						
					Profit on sales or maturity of bonds.....				12,684 29
					TOTAL INCOME				\$11,100,117 98

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$6,039,941 98	\$1,298,733 86	\$661,406 85	\$344,052 24	\$63,068 79	\$290,272 89	\$10,340 41	\$1,620 45	\$8,705,037 47
Reinsurance	1,964,909 05	902,790 24	52,954 89	240,850 86	3,347 19	64,996 39	5,141 37	773 49	3,227,762 96
Salvage	34,205 34	1,331 84	16,183 39	73 17			64 64		31,856 38
Net amt. paid policy-holders for losses..	4,040,827 59	395,621 78	592,268 57	103,128 71	60,321 60	225,276 50	5,134 40	846 96	5,425,426 11
Underwriting expenses.....			\$4,409,343 51						101,546 00
Dividends to stockholders.....			847,300 62						15,010 08
Real estate expenses			52,415 06						
					Loss on sale or maturity of bonds.....				101,546 00
					Other disbursements.....				15,010 08
					TOTAL DISBURSEMENTS.				\$10,851,041 38

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 57.4%; underwriting expenses, 44.8%; underwriting loss, 0.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 56.6%; expenses incurred, 43.0%; underwriting loss, 0.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$870,081,119; ocean marine, \$6,412,928; motor vehicle, \$33,088,982; inland nav. and trans., \$3,024,480; tornado, etc., \$69,144,494; hail, \$1,313,319; sprinkler leakage, \$5,334,987; riot, etc., \$7,867,845; net risks in force on business effective prior to January 1, 1921, \$886,654,115; net premiums in force on business on and after January 1, 1921, fire, \$8,367,928; ocean marine, \$103,905; motor vehicle, \$802,812.08; inland nav. and trans., \$54,086; tornado, etc., \$294,274; hail, \$3,185.75; sprinkler leakage, \$15,593; riot, etc., \$26,253; net premiums in force on business effective prior to January 1, 1921, \$8,590,671.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$9,961,988.01; loss from underwriting profit and loss items, \$72,101.90; total, \$9,889,886.11.

Losses incurred during 1921, \$5,642,160.59; underwriting expenses incurred during 1921, \$4,287,110.42; total, \$9,929,271.01.

Loss from underwriting during 1921, \$39,384.90.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$1,244,147.60; profit on investments during 1921, \$272,955.90; total, \$1,517,103.51.

Loss on investments during 1921, \$101,546; investment expenses incurred during 1921, \$78,606.88; total, \$180,152.88.

Gain from investments during 1921, \$1,336,950.63.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$1,336,950.63.

Losses: Underwriting, \$39,384.90; dividends, \$847,300.62; total, \$886,685.52.

Surplus, December 31, 1920, \$8,974,420.56; increase, \$450,265.11; surplus, December 31, 1921, \$9,424,685.67.

PIEDMONT FIRE INSURANCE COMPANY,

South Tryon Street, Charlotte, N. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$75,000 00
Premiums in course of collection.....	43,829 58
Secured by collateral, first mortgages, etc..	541,995 00
War saving stamps.....	846 00
Cash in banks and office.....	35,476 40
Liberty loan bonds.....	100,000 00
Rents due.....	175 00

TOTAL ADMITTED ASSETS..... \$797,321 98

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Reported or in process of adjustment, \$38,820.91; re-insurance, \$24,902.09; net unpaid claims.	\$13,918 82
Unearned premiums	190,492 10

TOTAL LIABILITIES, except capital.	\$204,410 92
CAPITAL PAID UP	100,000 00
NET SURPLUS	492,911 06

TOTAL \$797,321 98

GENERAL REVIEW.

HISTORY.—This company began business in 1895 as the Carolina Mutual Fire Insurance Company. In 1896 it was reorganized as a stock company with \$50,000 capital, and the present title was adopted. During 1909 its capital was increased from \$50,000 to \$100,000.

The par value of the stock is \$10 per share.

MANAGEMENT AND REPUTATION.—The company is small but is very well managed, and is making steady progress, its underwriting each year being profitable. The bulk of the company's stock is held by the directors, who at the end of 1920 owned \$84,400, par value.

Its loss paying record is excellent. The volume of business written is conservative, and its operating expenses are low. Its average loss ratio is normal, and in recent years has been low.

The chief item of real estate is the company's Home Office, a four and one-half story brick building on the principal business street of Charlotte.

The mortgage loans are secured by improved property in North Carolina, and the collateral loans are secured by local bank and industrial stocks, and by personal notes.

AFFILIATION.—Southeastern Underwriters Association.

KIND OF INSURANCE.—Fire insurance.

TERRITORY.—It is licensed in North Carolina only.

DIVIDENDS.—In recent years it has paid dividends as follows: 1902 and 1903, 10%; 1905, 6%; 1906, 7%; 1907, 8%; 1908 and 1909, 8%; 1910, 6%; 1911 and 1912, 8%; 1913-1917, inc., 10%; 1918, 1919 and 1920, 15%; 1921, 20%; total dividends paid since organization, \$165,500.

OFFICERS.—President, Henry M. McAden; vice-president, W. H. Belk; secretary, A. L. Smith; manager, Eug. H. Chisholm.

DIRECTORS.—

Anthony, J. T., manufacturer, Charlotte, N. C.

Belk, W. H., president Belk Bros., chain of department stores, Charlotte, N. C.

Chisholm, Eug. H., manager of company.

Heath, H. B., manufacturer and dealer in cotton.

McAden, Henry M., president of company; also president of First National Bank, Charlotte, N. C., and of McAden Mills, McAdenville, N. C.

Smith, A. L., secretary of company, manufacturer and dealer in cotton.

Valaer, C., manufacturer and president of Valaer Bottling Works, Charlotte, N. C.

STOCKHOLDERS' ANNUAL MEETING.—Last Thursday in January.

INCOME, 1921.

Fire: Gross premiums, \$274,800.27; reinsurance, \$112,277.04; return premiums, \$35,277.79; net premiums	\$127,245 44
Interest, etc.	38,840 27
Rents	28,190 75
Other income	2,149 41

TOTAL INCOME \$196,425 87

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$140,328.59; reinsurance, \$66,764.65; salvage, \$322.96; net amount paid policyholders for losses	\$73,240 98
Underwriting expenses	45,890 27
Dividends to stockholders.....	20,000 00
Taxes	7,588 54
Other disbursements	24,797 94

TOTAL DISBURSEMENTS \$171,517 73

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 57.5%; losses incurred, 61.4%; underwriting expenses, 36.1%; underwriting profit, 18.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 53.7%; expenses incurred, 30.4%; underwriting profit, 15.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$14,751,498; net premiums in force on business on and after January 1, 1921, \$391,163.49.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$145,321.36.

Losses incurred during 1921, \$78,110.60; underwriting expenses incurred during 1921, \$44,166.05; total, \$22,276.65.

Gain from underwriting during 1921, \$23,044.71.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$67,031.02; profit on investments during 1921, \$1,152.12; total, \$68,183.14.

Investment expenses incurred during 1921, \$31,389.19.

Gain from investments during 1921, \$36,793.95.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$23,044.71; investments, \$36,793.95; total, \$59,838.66.

Loss from dividends, \$20,000.

Surplus, December 31, 1920, \$453,072.40; increase, \$39,838.66; surplus, December 31, 1921, \$492,911.06.

PILOT FIRE INSURANCE COMPANY,

112 East Market Street, Greensboro, N. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$110,105 00
Interest due and accrued thereon.....	1,864 40
Loans on collateral security.....	49,997 13
Interest due and accrued thereon.....	681 30
Bonds and stocks owned.....	220,446 00
Interest due and accrued thereon.....	412 92
Cash in banks and office.....	20,844 28
Agents' balances not over three months due.	63,511 74
Bills receivable taken for fire risks.....	3,613 82

TOTAL ADMITTED ASSETS..... \$471,476 59

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, in process of adjustment, \$28,734.33; reinsurance, \$6,089.66; net unpaid claims.....		22,044 67
Motor vehicle, in process of adjustment, \$4,541.33; reinsurance, \$1,200; net unpaid claims.....		3,341 33
TOTALS: In process of adjustment, \$33,275.66; reinsurance, \$7,289.66; net unpaid claims		\$25,986 00
Unearned premiums: fire, \$195,986.63; other than fire, \$3,122.07; total.....		199,108 70
Dividends to stockholders unpaid.....		11,500 00

TOTAL LIABILITIES, except capital.	\$236,594 70
CAPITAL PAID UP.....	175,000 00
NET SURPLUS.....	59,881 89

TOTAL \$471,476 59

GENERAL REVIEW.

HISTORY.—This company began business early in 1895 as the Southern Stock Mutual Insurance Company, but early in 1906 changed its title to the Southern Stock Fire Insurance Company. During 1919 the name was again changed and the present title adopted. It at first operated on the plan of charging tariff rates, paying dividends to policyholders out of its profits. In December, 1901, rates having been reduced, it decided to charge the reduced rates and pay no dividends.

On January 1, 1906, the company increased its capital from \$100,000, represented by stockholders' notes, to \$200,000. This was done by converting the surplus of \$70,000 into cash capital and by an additional payment of \$30,000 by the stockholders, the notes of the guarantors remaining \$100,000 as before. During 1909, \$20,000 additional capital was paid in. During 1918, \$120,000 of the surplus was distributed to the stockholders, retiring the guarantee capital of \$100,000. The stockholders were given the option of taking cash or stock. In this way the capital was reduced in 1918 from \$220,000 to \$179,700, and in 1919 to \$175,000.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is well managed and has made good progress. It is under the same management as the Greensboro Fire Insurance Company (formerly the Underwriters of Greensboro), and George Washington Fire Insurance Company (formerly the Southern Underwriters) of that city. Its president is also president of the Southern Life and Trust Company of Greensboro. All three companies have established good reputations.

In March, 1920, this company, together with the Underwriters of Greensboro and the Southern Underwriters, formed a special department through which policies are issued under the title of "McAlister Underwriters," which are guaranteed by these three companies.

Its expenses of operation are slightly above normal, but are not unreasonable considering the volume of business

transacted. In recent years the loss ratios were very low, but in 1921 considerably above the average.

On December 31, 1921, the directors owned \$24,500, par value, of the company's capital stock.

The volume of business transacted is conservative, and the company's loss paying record is excellent.

The securities owned consist mainly of local bank and industrial stocks, and United States Liberty Loan bonds. The company carries among its securities 162 shares of Southern Underwriters stock. The collateral loans are well secured.

KINDS OF INSURANCE WRITTEN.—Fire, and automobile fire and theft insurance.

TERRITORY.—It is licensed and operates in North Carolina, South Carolina and Virginia.

DIVIDENDS.—It has paid dividends of 7% each year. In 1918 and 1919 a special stock and cash dividend was paid. See above under "History."

OFFICERS.—President and treasurer, A. W. McAlister; first vice-president, R. G. Vaughn; second vice-president, A. M. Scales; secretary, C. A. Mebane; assistant secretary, W. L. Sharpe.

DIRECTORS.—

Davis, E. J., insurance, Greensboro, N. C.
McAlister, A. W., insurance, Greensboro, N. C.
Mebane, C. A., insurance, Greensboro, N. C.
Mebane, R. J., automobile manufacturer, Greensboro, N. C.

Scales, A. M., attorney, Greensboro, N. C.

Sherwood, T. D., merchant, Greensboro, N. C.

Sykes, A. J., merchant, Greensboro, N. C.

Tanner, S. B., cotton mill owner, Forest City, N. C.

Tate, F. P., banker, Morganton, N. C.

Vaughn, R. G., banker, Greensboro, N. C.

STOCKHOLDERS' ANNUAL MEETING.—Third Thursday in January.

GENERAL AGENTS.—McAlister, Vaughn & Scales, Inc.

PILOT FIRE INSURANCE COMPANY—*Continued*

INCOME, 1921.

Fire: Gross premiums, \$435,766.31; reinsurance, \$147,113.71; return premiums, \$67,076.79; net premiums.....	\$221,577 81
Motor vehicle: Gross premiums, \$9,945.83; reinsurance, \$877.21; return premiums, \$2,045.42; net premiums.....	7,023 20

TOTALS: Gross premiums, \$445,714.14; reinsurance, \$147,990.92; return premiums, \$69,122.21; net premiums.....	\$228,601 01
Interest, etc.....	22,034 12
Gross increase, by adjustment, in book value of stocks.....	38,275 00
Gross income.....	8 80
TOTAL INCOME	\$288,918 93

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$234,349.99; reinsurance, \$81,430.81; salvage, \$5,009.97; net amount paid policyholders for losses	\$147,909 21
Motor vehicle: Gross amount paid for losses, \$19,228.51; reinsurance, \$5,819.32; salvage, \$14.16; net amount paid policyholders for losses.....	13,395 03

TOTALS: Gross amount paid for losses, \$253,578.50; reinsurance, \$87,250.13; salvage, \$5,024.13; net amount paid policyholders for losses.....	\$161,304 24
Underwriting expenses.....	108,920 53
Dividends to stockholders.....	12,250 00

Other disbursements.....	3,951 92
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TOTAL DISBURSEMENTS	\$286,426 69
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RATIOS TO PREMIUMS WRITTEN.—Losses paid: fire, 66.7%; motor vehicle, 190.7%; losses incurred, 75.1%; underwriting expenses, 47.4%; underwriting loss, 21.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 74.2%; expenses incurred, 47.1%; underwriting loss, 21.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$13,683,721; motor vehicle, \$332,981; net risks in force on business effective prior to January 1, 1921, \$9,092,111; net premiums in force on business on and after January 1, 1921, fire, \$214,500.98; motor vehicle, \$6,244.14; net premiums in force on business effective prior to January 1, 1921, \$173,552.29.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$231,414.88; loss from underwriting profit and loss items, \$552.03; total, \$230,862.85.

Losses incurred during 1921, \$171,806.57.

Underwriting expenses incurred during 1921, \$108,920.53; total, \$280,727.10.

Loss from underwriting during 1921, \$49,864.25.

INVESTMENT EXHIBIT, 1921.—Interest earned during 1921, \$21,260.88; profit on investments during 1921, \$38,283.80; total, \$59,544.68.

Investment expenses incurred during 1921, \$3,903.64.

Gain from investments during 1921, \$55,641.04.

GAIN AND LOSS EXHIBIT, 1921.—Gains from investments, \$55,641.04.

Losses: Underwriting, \$49,864.25; dividends, \$11,500; total, \$61,364.25.

Surplus, December 31, 1920, \$65,605.09; decrease, \$5,723.21; surplus, December 31, 1921, \$59,881.88.

PIONEER FIRE INSURANCE COMPANY OF AMERICA,

29 South LaSalle Street, Chicago, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$67,950 00
Interest due and accrued thereon.....	866 62
Bonds and stocks owned, market value.....	59,890 00
Interest due and accrued thereon.....	693 11
Cash in banks and office.....	6,948 18
Premiums in course in collection.....	20,483 57
War saving stamps.....	85 00
Due from reinsuring companies	1,462 86
TOTAL ADMITTED ASSETS	\$157,879 34

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums.....	\$21,872 62
Balance due reinsurance accounts.....	14,497 29
Accounts payable.....	697 26
TOTAL LIABILITIES, except capital.	\$37,067 17
CAPITAL PAID UP	100,000 00
NET SURPLUS	20,812 17
TOTAL	\$157,879 34

GENERAL REVIEW.

HISTORY.—This is a stock company which was incorporated under the laws of Illinois, November 22, 1915, and began business February 8, 1918.

The paid-in capital is \$100,000. The stock, par value \$20 per share, was sold at \$40 per share, so that a premium of \$100,000 was collected. The stock was not sold through the services of any stock selling organization, and yet an examination of the company made in 1918 revealed that the commissions on the sale of stock amounted to \$30,161.53, and the entire cost of selling this stock, as shown by the

company's records, was \$48,760.92. This was a heavy drain upon the surplus of \$100,000 contributed by the stockholders, and at the end of 1918 only \$18,656.87 surplus remained.

The stockholders have authorized an increase of capital to \$200,000, but no additional capital had been paid in to January 1, 1922.

The active promoters of the company were Peter Czaja, the former president of the company, and J. M. Justus, the former secretary. The stock was placed almost entirely among Lithuanian and Polish people of Chicago.

PIONEER FIRE INSURANCE COMPANY OF AMERICA—Continued.

MANAGEMENT AND REPUTATION.—The underwriting, until early in 1919, was in charge of J. T. Harrop, who is no longer connected with the company. The underwriting at present is in charge of V. W. Rutkanskas, treasurer of the company. So far as we are advised, he had no underwriting experience prior to his connection with this company.

The president of the company, Frank J. Palt, is chairman of Board of Directors of the Central Manufacturing District Bank of Chicago.

The report of an examination by the Illinois Department, under date of September 22, 1919, however, among other comments stated:

"A large portion of risks formerly assumed were not very desirable risks, being accepted through agents and surplus line agencies without being properly inspected, but the company advises us that this has been discontinued.

"The losses and expenses for the entire period since beginning business shows an excess of \$36,689.38 over income, which, together with \$45,499.93 paid out for organization expenses, leaves a balance of \$17,810.69 surplus out of the \$100,000 contributed by the stockholders."

The company's loss and expense ratios on the incurred basis were very high in 1918, resulting in a large underwriting loss, and in 1919, while there was improvement in loss ratio, the expenses were still high.

In 1921, operating on a small volume, the losses were about normal and the expenses were very high. The company advises that steps have been taken to reduce expenses.

The company bears a good general reputation in the matter of loss settlements.

On December 31, 1919, the directors owned \$10,640, par value, of the company's \$100,000 capital stock.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—The company is licensed only in Illinois.

DIVIDENDS.—1920, 3%

OFFICERS.—President, Frank J. Palt; 1st vice-president, Adam Alginowicz; 2nd vice-president, S. M. Kaczmarek; secretary, John B. Brenza; treasurer, V. W. Rutkanskas.

DIRECTORS.—

Palt, Frank J., 3205 So. Morgan street, Chicago, Ill., in-

surance and banker; vice-president and chairman board of directors of Central Manufacturing District Bank.

Wlodarski, A. J., 1653 West 47th street, Chicago, Ill., insurance and banker; member Wlodarski Bros., bankers; secretary of Polish Building and Loan Association League.

V. W. Rutkanskas, 29 So. LaSalle street, Chicago, Ill., attorney-at-law.

Krotkas, John, 2454 So. Oakley avenue, Chicago, Ill., merchant; director Metropolitan State Bank.

Alginowicz, Adam, 223 Cassity avenue, Joliet, Ill., merchant.

Klyczek, A. J. 285 East 16th street, Chicago Heights, Ill., real estate broker.

Szymkiewicz, S., 2409 So. Hoyne avenue, Chicago, Ill., retired merchant and capitalist.

Brenza, John B., 807-809 West 35th street, Chicago, Ill., insurance and banker; president Metropolitan State Bank.

Kaczmarek, S. M., 2925 So. 48 Court, Cicero, Ill.

STOCKHOLDERS' ANNUAL MEETING.—Third Thursday in January.

INCOME, 1921.

Gross premiums, \$105,984.04; reinsurance and return premiums, \$76,846.27; net premiums.	\$29,137 77
Commissions on re-insurance.	18,952 14
Interest, etc.	8,371 75
Other income.	1,254 09
Accounts previously charged off.	972 00
Profit on sale or maturity of bonds.	141 59
TOTAL INCOME.	\$58,829 34

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$36,946.06; re-insurance, \$20,983 96; salvage, \$202.55; net amount paid policyholders for losses.	\$15,759.55
Underwriting expenses.	41,685 06
Agents' balances charged off.	112 99
Other disbursements.	1,214 85
TOTAL DISBURSEMENTS.	\$58,772 45

PITTSBURGH FIRE INSURANCE COMPANY,

316 Fourth Avenue, Pittsburgh, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$9,373 43
Mortgage loans on real estate.	132,450 00
Interest due and accrued thereon.	1,626 19
Bonds and stocks owned.	373,651 50
Interest due and accrued thereon.	3,089 57
Cash in banks	82,218 19
Agents' balances not over three months due	103,126 65
Reinsurance recoverable on losses paid	505 97

TOTAL ADMITTED ASSETS. \$706,041 50

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: In process of adjustment, \$55,942.15; incurred but not reported, \$11,500; total, \$67,442.15; reinsurance, \$16,022.05; net unpaid claims	\$51,420 10
Unearned premiums	381,122 15
Salaries, rents, etc.	500 00
Estimated taxes hereafter payable.	7,000 00
Contingent commissions, etc.	500 00
Estimated adjusting expenses.	100 00

TOTAL LIABILITIES, except capital.	\$420,642 25
CAPITAL PAID UP.	200,000 00
NET SURPLUS	85,399 25

TOTAL \$706,041 50

PITTSBURGH FIRE INSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Pennsylvania February 10, 1851, with \$100,000 authorized capital (par value of shares \$50 each). It began business in May, 1851, under the title "Pittsburgh Life Insurance Company." Its charter was afterwards amended and its title was changed to "Pittsburgh Life, Fire and Marine Insurance Company." Later its charter was again amended, and the title changed to "Pittsburgh Insurance Company."

In March, 1910, its charter was again amended, and the title was changed to "Pittsburgh Fire Insurance Company," and its authorized capital was increased to \$200,000. The new stock was issued during that year, and \$50,000 premium was added to surplus account. Prior to 1909 it operated only in Pennsylvania, and its business was mainly local.

In January, 1918, control of this company was secured by John G. Sell, president of the North Branch Fire Insurance Company, Sunbury, Pa., and of the City Insurance Company of Pittsburgh, and associates, and in April, 1920, it passed into the control of Edson T. Wood, president of the Firemen and Mechanics' Insurance Company of Indianapolis and interests identified with that company. Mr. Wood, following reorganization, became its president.

Early in 1921 interests identified with the Marquette National Insurance Company, of Chicago, Ill., secured control of this company, and Anthony Matre, the president of that company, became chairman of the board, and Francis J. Matre, a director of that company, its president.

This company, together with the North Branch Fire Insurance Company and the City Insurance Company, issued and guaranteed a separate set of policies under the title "Pennsylvania Underwriters," but ceased doing so in the latter part of 1920.

This company, together with the Peninsular Fire Insurance Company, of Grand Rapids, Mich., formerly issued and guaranteed a separate set of policies under the title of "Empire Underwriters."

MANAGEMENT AND REPUTATION.—The company is now under the same general control as the Marquette National Fire, and Great Western Fire Insurance Companies, of Chicago, Ill., and the Firemen and Mechanics' Insurance Company, of Indianapolis, Ind.

The company has increased its business considerably since 1917; and now transacts a large volume in proportion to its net resources. Its management expenses have been above the average, but its average loss ratio about normal. In 1919 it had a loss ratio above normal and

lost from underwriting \$37,346.21. In 1920 it had an underwriting loss of \$9,582.26, the expense ratio still being above the average. In 1921, the expense ratio was slightly above normal, and the loss ratio considerably above normal, resulting in an underwriting loss of \$32,854.73.

In April, 1921, this company reinsured the outstanding risks of the Mid-West Fire Insurance Company of Quincy, Illinois.

The stock of the company is rather closely held. At the end of 1921, the directors owned \$91,500 at par of the capital stock of \$200,000.

It is in excellent repute in the matter of loss settlements.

Its investments are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners. The mortgage loans are secured by property in Allegheny county.

AFFILIATION.—Western Insurance Bureau.

KINDS OF INSURANCE WRITTEN.—Fire and Tornado Insurance.

TERRITORY.—It is licensed in Cal., Colo., Ill., Ind., La., Mass., Mich., Minn., Mo., N. J., N. Y., Ohio, Pa., Tenn., Texas, Wash. and Wis.

DIVIDENDS.—In recent years it has paid the following dividends: 1912, 16%; 1913, 16%; 1914, 8%; 1915, 7%; 1916 and 1917, 8%; 1918, 4%; 1919, 8%; 1920, 6%; 1921, 2%.

OFFICERS.—President, Edson T. Wood; vice-president and treasurer, W. B. Koch, Jr.; secretary, H. W. Watkins; assistant secretaries, Wm. W. and C. M. Snelsire.

DIRECTORS.—

Wood, Edson T., insurance, president of company, Indianapolis, Ind.

Watkins, H. W., secretary of company, Indianapolis, Ind.

Watkins, W. W., assistant secretary of company, Indianapolis, Ind.

Koch, Wm. B., Jr., insurance, vice-president and treasurer of company.

Reis, George E., manager Indiana Condensed Milk Company, Pittsburgh, Pa.

Ruth, Carl, chemist, superintendent Walker Chemical Company, Pittsburgh, Pa.

Allison, R. W., attorney-at-law, Pittsburgh, Pa.

DEPARTMENTS.—Western Department, Firemen & Mechanics' Insurance Co., Indianapolis, Ind.

Pacific Coast Department, Insurance Exchange Building, San Francisco, Cal.

STOCKHOLDERS' ANNUAL MEETING.—Last Tuesday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$958,853 42				\$7,017 13				\$965,870 55
Reinsurance	160,309 49				603 01				160,912 50
Return premiums....	255,045 98				1,382 76				256,428 74
Net premiums.....	543,497 95				5,031 36				548,529 31
Losses to prin. writ'n	61.9				15.5				
Interest, etc.			\$30,331 74						
Gross profit on sale of bonds.....			67 50						
TOTAL INCOME									\$578,928 55

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$438,981 09				\$781 56				\$439,763 25
Reinsurance	100,340 18								100,340 18
Salvage	1,978 43								1,978 43
Net amt. paid policy-holders for losses..	336,663 08				781 56				337,444 64

PITTSBURGH FIRE INSURANCE COMPANY — *Continued.*

Underwriting expenses	\$246,528 98
Dividends to stockholders	4,000 00
Investment expenses	936 26
TOTAL DISBURSEMENTS	\$588,909 88

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 62.6%; underwriting expenses, 44.9%; underwriting loss, 6.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 62.0%; expenses incurred, 43.8%; underwriting loss, 5.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$35,945,997; tornado, etc., \$1,003,458; net risks in force on business effective prior to January 1, 1921, \$24,431,606; net premiums in force on business on and after January 1, 1921, fire, \$448,076.70; tornado, etc., \$4,493.51; net premiums in force on business effective prior to January 1, 1921, \$264,325.02.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$553,522.95; loss from underwriting profit and loss items, \$543.29; total, \$552,979.66.

Losses incurred during 1921, \$343,305.41; underwriting expenses incurred during 1921, \$242,528.98; total \$585,834.39.

Loss from underwriting during 1921, \$32,854.73.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$28,619.69; profit on investments during 1921, \$14,522.82; total, \$43,142.51.

Investment expenses incurred during 1921, \$936.26.

Gain from investments during 1921, \$42,206.25.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$42,206.25.

Losses: Underwriting, \$32,854.73; dividends, \$4,000; total, \$36,854.73.

Surplus, December 31, 1920, \$80,047.73; increase, \$5,351.52; surplus, December 31, 1921, \$85,399.25.

POTOMAC INSURANCE COMPANY,

900 F Street, N. W., Washington, D. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$3,075 00
Rents due and accrued	9 90
Mortgage loans on real estate	281,525 00
Interest due and accrued thereon	5,042 91
Bonds and stocks owned	506,450 00
Interest due and accrued thereon	5,433 83
Cash in banks and office	55,606 50
Agents' balances not over three months due	87,879 24

TOTAL ADMITTED ASSETS **\$945,022 38**

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$95,079.77; reinsurance, \$2,674.90; net unpaid claims	\$92,404 87
Motor vehicle: \$19,680.22; reinsurance, \$1,333.33; net unpaid claims	18,346 89
TOTALS: \$114,759.99; reinsurance, \$4,008.23; net unpaid claims	\$110,751 76
Unearned premiums: fire, \$306,395.60; other than fire, \$45,300.62; total	\$351,696 22
Estimated taxes hereafter payable	156 40
Contingent commissions, etc.	10,000 00
Funds held under reinsurance treaties	750 00
Estimated adjustment expenses	881 25

TOTAL LIABILITIES, except capital. **\$474,235 63**
CAPITAL PAID UP. **200,000 00**
NET SURPLUS. **270,786 75**

TOTAL **\$945,022 38**

GENERAL REVIEW.

HISTORY.—This company was chartered by a special Act of Congress in 1831, and until 1899 operated only in the District of Columbia. During that year it absorbed the Lincoln Fire Insurance Company of Washington, and its capital was increased from \$75,500 to \$200,000. It then branched out and transacted business in twelve States.

The company was very heavily involved in the Baltimore conflagration of February 7 and 8, 1904, its losses being estimated at \$230,000. This resulted in an impairment of capital, and on February 26, 1904, all its outstanding risks were reinsured in the North British and Mercantile Insurance Company at a large profit. This transaction enabled the company to show its \$200,000 capital intact and a surplus of \$19,077.09 on December 31, 1904. It then withdrew from outside territory.

Early in 1900 control of the company was secured by John A. Kelly, of Kelly & Fuller, prominent New York

local agents, and it branched out once more to do a general business. Its operations were again unprofitable, and on December 1, 1910, it reinsured all of its outstanding liability, with the exception of that in the States of Ohio, Massachusetts and in the District of Columbia, with the Sovereign Fire Assurance Company of Toronto, Ont.

In 1911 control of the company was purchased by the General Accident, Fire and Life Assurance Corporation of Perth, Scotland, Mr. Kelly retaining the general agency, except for the District of Columbia. Its operations were unprofitable in 1911 and 1912 and on February 25, 1913, it reinsured all its outstanding liability, except that in the District of Columbia, in the Globe and Rutgers Fire Insurance Company of New York, and the Kelly general agency was definitely terminated.

During the year 1913 the General Accident, Fire and Life Assurance Corporation of Perth, Scotland, contributed \$89,130 to surplus account giving the company a net sur-

POTOMAC INSURANCE COMPANY — *Continued.*

plus on December 31, 1913, of \$100,000. In 1914 it again branched out and now operates in the States mentioned below.

The par value of the stock is \$25 per share.

MANAGEMENT AND REPUTATION.—The business of the company outside of the District of Columbia is handled by Crum & Forster, New York, as general agents, which firm also acts as general agents of the North River Insurance Company, the Richmond Fire Insurance Company, the United States Fire Insurance Company, the Union Fire Insurance Company of Buffalo, N. Y., New York State Fire Insurance Company, of Albany, N. Y., and the Potomac Insurance Company, of Washington, D. C. Mr. Thos. C. Moore, vice-president of the company, was superintendent of agencies in Canada for the Great American Insurance Company of New York, and previous to that was identified with the United States Branch of the Aachen and Munich Fire Insurance Company.

In recent years the volume of business has greatly increased. In 1921 the loss ratio was above the average, and it had a small underwriting loss. In 1918 and 1919 it made good profits on its underwriting. In 1920 it increased its premium income, and unearned premium reserve, and had a small underwriting loss. It now writes a full volume of business.

The loss and expense ratios have been moderate.

The company's loss paying reputation is good.

Its investments are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are secured by District of Columbia property worth over twice the amount loaned.

KINDS OF INSURANCE WRITTEN.—Fire and motor vehicles insurance.

TERRITORY.—It is licensed in Colo., Conn., D. C., Ill., Ind., Ky., La., Md., Mass., Mich., Neb., N. J., N. Y., N. C., O., Ore., Pa., R. I., Tenn., Texas, Utah, Va., Wash. and Wis.

DIVIDENDS.—No dividends have been paid since 1912.

OFFICERS.—President, George W. White; vice-president, and manager, Thos. C. Moore; second vice-president, Edmund D. Rheem; secretary, Alex. K. Phillips; assistant secretary, H. P. Howard.

DIRECTORS.—

Carr, J. W., secretary Perpetual Building Association.

Fairfax, Chas. W., real estate and insurance.

Hood, Chas. E., real estate and insurance.

Howe, Chas. E., treasurer American Security and Trust Company.

Norie-Miller, F., general manager General Accident, Fire and Life Assurance Corporation, Perth, Scotland.

Moore, Thos. C., vice-president and manager.

Ogilby, C. F. R., attorney at law.

Pairo, Richard E., attorney at law.

Phillips, Alexander K., secretary.

Rheem, Edmund D., vice-president and treasurer Swartzell, Rheem and Hensley Co.

Richardson, Frederick, U. S. manager General Accident Fire and Life Assurance Corporation, Philadelphia.

White, George W., president National Metropolitan Bank.

STOCKHOLDERS' ANNUAL MEETING.—First Monday in August.

INCOME, 1921.

Fire: Gross premiums, \$663,657.47; reinsurance, \$30,802.54; return premiums, \$184,449.69; net premiums..... \$448,405 24

Motor vehicle: Gross premiums, \$118,679.70; reinsurance, \$2,802.52; return premiums, \$24,637.35; net premiums..... 91,239 83

TOTALS: Gross premiums, \$782,337 17; reinsurance, \$33,605.06; return premiums, \$209,087.04; net premiums.. \$539,645 07
Interest, etc. \$45,356 83
Commission on investments..... 462 50
Profit on bonds. 1,270 00
Adjustment book value of bonds 678 68
TOTAL INCOME. \$587,413 08

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$313,341.55; reinsurance, \$11,023.74; salvage, \$3,644.05; net amount paid policyholders for losses..... \$298,673 76
Motor vehicle: Gross amount paid for losses, \$57,432.22; reinsurance, \$7.46; salvage, \$1,806.45; net amount paid policyholders for losses..... 55,618 31

TOTALS: Gross amount paid for losses, \$370,773.77; reinsurance, \$11,031.20; salvage, \$5,450.50; net amount paid policyholders for losses. \$354,292.07
Underwriting expenses. 219,007 91
Other disbursements. 81 99
Adj. book value of stocks and bonds..... 1,014 38

TOTAL DISBURSEMENTS. \$574,396 35

RATIOS TO PREMIUMS WRITTEN.—Losses paid: fire, 66.6%; motor vehicle, 60.9; losses incurred, 62.3%; underwriting expenses, 40.6%; underwriting loss, 1.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.9%; expenses incurred, 40.6%; underwriting loss, 1.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$43,609,514; motor vehicle, \$4,205,983; net risks in force on business effective prior to January 1, 1921, \$19,575,383; net premiums in force on business on and after January 1, 1921, fire, \$420,728.99; motor vehicle, \$90,601.24; net premiums in force on business effective prior to January 1, 1921, \$170,235.95.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$551,707.34.

Losses incurred during 1921, \$336,180.53; underwriting expenses incurred during 1921, \$224,268.78; total, \$560,449.31.

Loss from underwriting during 1921, \$8,741.97.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$46,683.57; profit on investments during 1921, \$11,725.35; total, \$58,408.92.

Loss on investments during 1921, \$1,014.28; investment expenses incurred during 1921, \$1,059.68; total, \$2,073.96.

Gain from investments during 1921, \$56,334.96.

GAIN AND LOSS EXHIBIT, 1921.—Gain from underwriting, \$56,334.96.

Loss from underwriting, \$8,741.97.

Surplus, December 31, 1920, \$233,193.76; increase, \$47,592.99; surplus, December 31, 1921, \$270,786.75.

PREFERRED RISK FIRE INSURANCE COMPANY,

701 Jackson St., Topeka, Kan.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$50,000 00
Mortgage loans on real estate.....	710,550 00
Interest accrued thereon.....	16,588 01
Bonds and stocks owned.....	527,117 50
Interest due and accrued thereon.....	10,115 54
Cash in banks and office.....	130,131 33
Agents' balances not over three months due.....	27,814 93
Other admitted assets	365 01

TOTAL ADMITTED ASSETS..... \$1,472,682 32

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Net unpaid claims	\$221,256 81
Ocean marine	1,000 00
Inland navigation and transportation.....	7,445 54
Lake marine	841 03
TOTAL	\$230,543 98
Unearned premiums	562,395 28
Estimated taxes hereafter payable.....	12,922 22
Contingent commissions, etc.....	1,000 00
Estimated expenses of investigation and adjustment of losses.....	2,881 80
Other liabilities.....	296 17
TOTAL LIABILITIES, except capital..	\$810,039 45
CAPITAL PAID UP.....	475,500 00
NET SURPLUS	187,142 87

TOTAL \$1,472,682 32

GENERAL REVIEW.

HISTORY.—This company was organized on April 18, 1917, and received its license from the Kansas Insurance Department in November, 1917, to transact a general fire insurance business, but it writes reinsurance only.

It started with an authorized capital of \$400,000, which had all been paid in on December 31, 1918, together with \$594,150 surplus. The commissions paid for the sale of stock amounted to \$106,450. During 1919 its authorized capital was increased to \$500,000 and the paid-in capital increased to \$406,500. During 1920 the stockholders paid in on subscriptions \$82,817.87, of which \$69,000 applied to increased capital, making the paid-in capital, \$475,500.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The president of the company is Clyde W. Miller, who is president of the Miller Live Stock and Investment Company, which owns a large tract of land in Osage and Wabaunsee counties, where it raises cattle.

Will J. Miller, vice-president of the company and Isaac W. Jones, secretary of the company, are also directors of the Sunflower Fire Insurance Company, Topeka, Kansas.

All of the officers have had considerable insurance experience and are in good repute.

The directors on December 31, 1921, owned \$49,900, par value, of the capital stock of \$475,500.

The loss ratio in 1918 was very low, normal in 1920, and high in 1921. The underwriting results thus far have been unprofitable, the underwriting loss for the four years reported upon being \$401,810, while the earned premiums December 31, 1921, were built up to \$562,395.28. The expense ratio has been low for a new company.

It bears a good reputation in the matter of loss settlements.

Its investments are of good character. The mortgage loans are first liens upon property in Kansas and Missouri, and bear from 5½% to 6% interest.

KINDS OF INSURANCE WRITTEN.—Fire, automobile, tornado, hail, sprinkler leakage and explosion.

TERRITORY.—It is licensed in Ark., Colo., Ind., Ia., Ill., Kan., La., Mass., Mich., Mont., Neb., Nev., N. H., N. J., N. Y., Ohio, Pa., Tex. and W. Va.

OFFICERS.—President, Clyde W. Miller; vice-president, Will J. Miller; second vice-president, C. B. Merriam; secretary, Isaac W. Jones; treasurer, O. G. Colwell; assistant secretary, L. B. Burt.

DIRECTORS.—

Miller, Clyde W., president of this company.

Miller, Will J., vice-president of company.

Jones, Isaac W., secretary of company.

Lee, J. H., banker, Topeka, Kan.

Colwell, O. G., treasurer of company.

Merriam, C. B., banker, Topeka, Kan.

Fulton, E. R., banker, Marysville, Kan.

Carver, Thad C., banker, Pratt, Kan.

Hooper, F. G., banker, Belvue, Kan.

Shintaffer, V. R., banker, Fairview, Kan.

Bailey, Seth J., manufacturer, Chanute, Kan.

Gall, D. E., farmer, Reserve, Kan.

Dalton, W. B., banker and merchant, St. George, Kan.

Glenn, W. M., attorney, Tribune, Kan.

Moss, F. A., banker, Topeka, Kan.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday in February.

INCOME, 1921.

	Fire.	Ocean	Motor	Inland	Tornado,	Sprinkler	Plot, Ex-	Other	Totals.
		Marine.	Vehicle.	Nav.	etc.	Leakage.	plo., etc.	Lines.	
Gross premiums.....	\$1,094,032 26	\$742 10	\$144 49	\$26,722 93	\$13,024 43	\$671 23	\$2,551 89	\$65 12	\$1,137,844 45
Reinsurance	31,924 16		30	485 45	53 13	1 21	10 32		32,474 66
Return premiums....	317,573 18	174 91	65 33	11,584 98	2,220 54	213 28	493 71	89 66	332,415 59
Net premiums.....	744,534 92	567 19	78 77	14,652 50	10,750 76	356 74	2,047 86	—34 54	772,954 20
Losses to prms. writ'n	57.2	432.4		69.8	13.1	9.5			

PREFERRED RISK FIRE INSURANCE COMPANY — *Continued.*

Interest, etc.	\$71,059 30	Profit on sale or maturity of bonds.	3,250 00
Increase by adjustment in book value of bonds	2,317 70	Other income	602 60
		TOTAL INCOME	\$850,183 80

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Lake Marine.	Totals.
Gross amount paid for losses.....	\$432,553 90	\$2,451 98	.....	\$10,325 30	\$1,406 45	.....	\$33 85	\$11,732 36	\$458,503 84
Reinsurance	1,700 37	.....	.....	4 90	.....	.....	.....	.....	1,705 27
Salvage	5,199 47	.....	.....	96 92	.....	.....	.....	47 19	5,343 58
Net amt. paid policyholders for losses..	425,654 06	2,451 98	.....	10,223 48	1,406 45	.....	33 85	11,685 17	451,454 99
Underwriting expenses			\$279,420 98						21,922 77
Real estate expenses.....			7,411 39						
									TOTAL DISBURSEMENTS
									\$760,210 13

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 73.9%; underwriting expenses, 36.1%; underwriting loss, 32.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 94.8%; expenses incurred, 47.2%; underwriting loss, 42.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$63,662,739; motor vehicle, \$17,517; inland nav. and transp., \$594,078; tornado, etc., \$2,078,383; sprinkler leakage, \$106,069; riot, etc., \$746,735; net risks in force on business effective prior to January 1, 1921, \$12,238,423; net premiums in force on business on and after January 1, 1921, fire, \$742,411; motor vehicle, \$103; inland navigation and transp., \$16,783; tornado, etc., \$11,073; sprinkler leakage, \$327; riot, etc., \$2,019; net premiums in force on business effective prior to January 1, 1921, \$125,620.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$602,779.64.

Losses incurred during 1921, \$571,795.44; underwriting expenses incurred during 1921, \$284,895.80; total, \$856,691.24.

Loss from underwriting during 1921, \$253,891.60.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$77,324.07; profit on investments during 1921, \$13,437.80; total, \$90,761.87.

Loss on investments during 1921, \$495; investment expenses incurred during 1921, \$30,244.71; total, \$30,739.71.

Gain from investments during 1921, \$60,022.16.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$60,022.16; other sources, \$8,246.75; total, \$68,268.91.

Losses: Underwriting, \$253,891.60; other sources, \$6,909.25; total, \$260,800.85.

Surplus, December 31, 1920, \$379,674.81; decrease, \$192,531.94; surplus, December 31, 1921, \$187,142.87.

PROVIDENCE WASHINGTON INSURANCE COMPANY.

20 Market Square, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$100,000 00	Agents' balances not over three months due	1,031,944 63
Bonds and stocks owned.....	7,373,380 50	Due from reinsurance companies.....	40,134 99
Interest due and accrued thereon.....	40,308 82	Interest special deposits.....	1,816 67
Cash in banks and office.....	772,982 03	Recoverable for reinsurance on losses paid..	59,008 02
Bills receivable taken for marine and inland risks	42,867 21	TOTAL ADMITTED ASSETS.....	\$9,462,442 87

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$849,525 95	\$800,079 44	\$100,924 01	\$17,716 33	\$1,413 25	\$84 00	\$3,096 10	\$1,037 50	\$1,828,284 98
Reinsurance	223,468 51	276,390 14	64 18	7,515 90	325 07	.....	1,060 57	768 00	507,471 23
Net unpaid claims...	626,057 44	524,289 30	100,859 83	10,200 43	1,088 18	84 60	2,035 53	260 50	1,320,813 75
Unearned premiums			\$4,076,498 50						
Salaries, rents, etc.....			10,000 00						
Estimated taxes hereafter payable.....			143,500 00						
Contingent commissions, etc.....			20,000 00						
Funds held under reinsurance treaties.....			50,866 25						
									TOTAL LIABILITIES, except capital. \$5,021,678 50
									CAPITAL PAID UP..... 1,000,000 00
									NET SURPLUS
									2,840,764 37
									TOTAL
									\$9,462,442 87

GENERAL REVIEW.

HISTORY.—This company began business in 1799 with \$132,000 paid-in capital. In February, 1827, it was increased to \$200,000, and in 1875 to \$400,000. In 1898 the capital was increased to \$500,000, in 1911 to \$750,000, and in 1912 to \$1,000,000.

Policies bearing the title "Providence Underwriters Agency" are issued by this company.

The company has a special deposit of \$500,000 with the

insurance authorities of Rhode Island, under the provisions of the "Safety Fund" law. This money could be segregated from the other assets should the company sustain severe losses in a conflagration.

The par value of the stock is \$50 per share.

MANAGEMENT AND REPUTATION.—The company is very well managed and its underwriting operations have been profitable. It writes a reasonable volume of business in proportion to its net resources.

PROVIDENCE WASHINGTON INSURANCE COMPANY — *Continued.*

Its average expense of management has been low, and its average loss ratio is about normal. The ocean marine loss ratio was high in 1918, normal in 1919, rather high in 1920, and very high in 1921; the ratio in the last year being effected by a reduced volume.

It is backed by substantial interests. The control of the company is not closely held. The directors owned at the end of 1920 \$114,600, par value, of the company's \$1,000,000 capital stock.

Its investments are of high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners. The real estate owned is the company's Home Office building.

The company's loss paying record is excellent.

KINDS OF INSURANCE WRITTEN.—Fire, marine, automobile, tornado, hail, tourists' baggage, registered mail, explosion, sprinkler leakage, riot and civil commotion, and earthquake insurance.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

TERRITORY.—It is licensed in all the States and Territories except Mississippi, Guam, Philippine Islands, Porto Rico and the Virgin Islands. It also operates in Canada.

DIVIDENDS.—For several years prior to 1916 it paid dividends of 10% per annum; 1916 to 1918, inc., 12%; 1919 to 1921, 16%.

OFFICERS.—President, C. D. Dunlop; vice-president, G. C. House; secretary, A. G. Beals; treasurer, Geo. E. Bixby; marine secretary, J. C. Keegan; assistant secretaries, W. H. Phillips and W. E. Maynard.

DIRECTORS.—

Branch, J. B., chairman of the board of directors of the Providence Washington Ins. Co.

Congdon, G. Maurice, vice-president of The Congdon & Carpenter Co.

Dunlop, C. D., vice-president of the Providence Washington Ins. Co.

Gammell, William, Jr., of Goddard Bros., agents, cotton goods manufacturers, vice-president Providence National Bank.

Knight, C. Prescott, president National Bank of Commerce.

Metcalf, Jesse H., president Wanskuck Mills.

Taft, Robert W., treasurer Coventry Company, president Merchants National Bank.

Tillinghast, A. H., capitalist.

Viall, Wm. A., secretary Brown & Sharpe Mfg. Co.

STOCKHOLDERS' ANNUAL MEETING.—Last Tuesday in January.

DEPARTMENTS.—Western Department, Chicago. F. B. Luce, manager, C. E. Clutia, assistant manager; Southern Department, New Orleans, J. D. Kitchen & Bro., general agents; Southeastern Department, Atlanta, Chas. M. Jerome, manager, A. R. Wilkerson, assistant manager; Eastern Canada Department, Montreal, Robert Hampson & Son, Limited, general agents; Western Canada Department, Winnipeg, Man., Fess and Smith, Ltd., general agents; Florida State Agency, Jacksonville, Fla., J. H. Norton & Co., general agents; Alabama State Agency, Mobile, Alabama, Thomas & Batre, general agents.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$6,938,463 05	\$1,332,946 08	\$997,114 30	\$749,436 43	\$77,330 43	\$246,304 99	\$9,839 84	\$16,408 37	\$10,367,863 49
Reinsurance	1,729,188 77	577,879 08	11,899 04	514,902 25	14,730 76	115,371 68	4,704 35	6,062 10	2,774,766 03
Return premiums....	1,292,501 40	149,374 93	284,329 47	106,304 67	10,932 75	776 06	2,519 37	4,811 15	1,851,549 30
Net premiums.....	3,916,802 38	605,692 07	700,885 79	328,229 51	51,666 92	130,157 25	2,611 12	5,510 12	5,741,555 06
Losses to prms. writ'n	52.3	170.4	84.7	32.6	25.1	53.4	211.2		
Interest, etc.			\$426,736 35						
From agents balance previously charged off			478 28						
Gross profit on sale or maturity of ledger assets; bonds			8,168 75						
Gross increase by adjustment in book value of ledger assets; stocks.....									4,843 98
TOTAL INCOME									\$6,181,783 02

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$3,201,086 57	\$2,216,346 31	\$613,158 79	\$225,833 47	\$16,475 26	\$130,808 87	\$12,037 16		\$6,415,746 43
Reinsurance	1,115,384 47	1,194,500 89	3,502 67	104,883 79	3,498 35	61,244 79	6,519 54		2,489,539 50
Salvage	36,237 57	10,813 08	15,761 24	13,630 05			1 16		54,811 94
Net amt. paid policyholders for losses.	2,049,464 53	1,032,663 50	593,894 88	107,314 63	12,976 91	69,564 01	5,516 46		3,871,394 90
Underwriting expenses			\$2,385,311 52						
Dividends to stockholders.....			160,000 00						
Decrease in liabilities during the year on account of reinsurance treaties.....			32,446 14						
Real estate expenses.....			12,730 95						
Investment expenses			7,999 71						
Agents' balances charged off.....									1,230 89
Gross loss on sale or maturity of ledger assets; bonds									5,507 50
TOTAL DISBURSEMENTS									\$6,476,621 70

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 69.4%; underwriting expenses, 41.5%; underwriting loss, 8.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 67.8%; expenses incurred, 40.2%; underwriting loss, 8.4%.

MISCELLANEOUS.—Net risks in force on business

effective on and after January 1, 1921, fire, \$370,984.947; ocean marine, \$3,042,014; motor vehicle, \$23,497,964; inland nav. and transp., \$9,642,041; tornado, etc., \$15,686,594; sprinkler leakage, \$1,957,058; riot, etc., \$2,972,890; net risks in force on business effective prior to January 1.

PROVIDENCE WASHINGTON INSURANCE COMPANY — *Continued.*

1921, \$334,499.734; net premiums in force on business on and after January 1, 1921, fire, \$3,662,898.84; ocean marine, \$126,919.84; motor vehicle, \$650,160.73; inland nav. and transp., \$182,648.42; tornado, etc., \$59,571.84; sprinkler leakage, \$3,495.16; riot, etc., \$5,750.63; net premiums in force on business effective prior to January 1, 1921, \$3,181,881.91.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$5,875,484.19; loss from underwriting profit and loss items, \$19,902.97; total, \$5,855,581.22.

Losses incurred during 1921, \$3,984,737.85; underwriting expenses incurred during 1921, \$2,362,859.54; total, \$6,347,597.39.

Loss from underwriting during 1921, \$492,016.17.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$431,224.42; profit on investments during 1921, \$76,471.83; total, \$507,696.25.

Loss on investments during 1921, \$5,507.50; investment expenses incurred during 1921, \$20,730.66; total, \$26,238.16.

Gain from investments during 1921, \$481,458.09.

GAIN AND LOSS EXHIBIT, 1921.— Gain from investments, \$481,458.09.

Losses: Underwriting, \$492,016.17; dividends, \$160,000; total, \$652,016.17.

Surplus, December 31, 1920, \$3,011,322.45; decrease, \$170,558.08; surplus, December 31, 1921, \$2,840,764.37.

PROVINCIAL INSURANCE COMPANY, LIMITED,

Bolton (Kendal), England.

GENERAL REVIEW.

HISTORY.—This company was established in 1903 with an authorized capital of £250,000, of which £180,000 has been subscribed and £140,000 (\$700,000) paid in. It writes fire, loss of profit, employers' liability, burglary, fidelity guarantee, plate glass, public liability, personal accident and health insurance. It maintains a branch office in Canada, where it has a deposit of \$100,000 for the protection of policyholders.

It writes some "surplus line" business in the United States through the O'Brien Insurance Agency, Chicago, Ill., who are in good repute. This agency has informed us that it acts as United States manager and keeps on deposit with the Continental Commercial Bank, Chicago, Ill., at all times, an amount equal to the maximum liability assumed under any one policy. The agency further declares that it is the practice to maintain on deposit at least \$25,000 for the payment of losses, and that in the event of this being exhausted it has authority to withhold premiums due the Home Office. The company is not regularly licensed to do business in this country, and in case of dispute over a loss, suit would have to be brought at its home.

MANAGEMENT AND REPUTATION.—The company is in good standing, and has substantial backing. It is practically controlled by the cotton spinning industries in Bolton.

The company transacts a fair volume of business and has made progress.

HOME OFFICE RESOURCES.—The assets at its Home Office are liable for the payment of losses here. The Home Office sheet as of December 31, 1920, shows the following items: Assets, £358,245 (\$1,791,225); capital paid in, £140,000 (\$700,000); surplus, £131,677 (\$653,385). (An arbitrary rate of exchange has been used; see note, page vii.)

DIRECTORS.—

Scott, Sir S. H., Bart., chairman (director John Haslam & Co., Ltd., Bolton).

Heaketh, George, chairman T. M. Heaketh & Sons, Ltd., Bolton; director The Manchester & County Bank, Ltd.

Haslam, Oliver H., director John Haslam & Co., Ltd., Bolton; director Haslams, Ltd., Manchester.

Butterfield, F. A., 137 Victoria street, London, S. W.

Scott, F. C., managing director and secretary.

PRUDENTIAL INSURANCE COMPANY OF GREAT BRITAIN

New York, N. Y.

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York, March 23, 1922, received its license on that date and began business May 1, 1922. The authorized subscribed and fully paid-in capital is \$1,000,000; \$500,000 was contributed to surplus. This company is controlled by the Prudential Assurance Company, Ltd., of London, England, considered the largest English company.

MANAGEMENT AND REPUTATION.—The management of this company is the same as the United States branch of the Liverpool and London and Globe Insurance Company, Ltd. C. A. Nottingham, president, and Thomas H. Anderson, vice-president, are joint United States managers of the Liverpool and London and Globe Insurance Company, Ltd., and vice-president and president respectively of the Star Insurance Company of America. The secretary and treasurer

of this company, Robert H. Williams, is the assistant manager of the United States branch of the Liverpool and London and Globe Insurance Company and is secretary of the Star Insurance Company of America. Those companies are successful and in excellent repute.

KINDS OF INSURANCE WRITTEN.—The company will write fire and marine reinsurance.

OFFICERS.—President, C. A. Nottingham; vice-president, Thomas H. Anderson; secretary and treasurer, Robert H. Williams.

DIRECTORS.—Thomas H. Anderson, U. S. attorney and manager Liverpool and London and Globe Insurance Co., and president Star Insurance Company of America, Newark, N. J.; C. A. Nottingham, manager Liverpool and London and Globe and vice-president Star Insurance Company of America, Newark, N. J.; Walter C. Hubbard, Hubbard

PRUDENTIAL INSURANCE COMPANY OF GREAT BRITAIN—*Continued.*

Bros. & Co., New York City; Edward W. Sheldon, president U. S. Trust Co., New York City; Bertram H. Borden, M. C. D. Borden & Sons, New York City; William H. Wheelock, Brown, Wheelock & Co., New York City; F. H. Cauty, manager Thames & Mersey Marine Insurance Co., N. Y. City; J. H. Burnside, City Department, Liverpool and London and Globe, N. Y. C.; F. I. Crisfield, general adjuster,

Liverpool and London and Globe, N. Y. C.; Alfred C. Thompson, director of the Prudential Assurance Co., of Great Britain; William E. Horne, director the Prudential Assurance Company, of Great Britain; Sir John S. Luscombe, director of the Prudential Assurance Company of Great Britain; Sir George E. May, K. B. E. director of the Prudential Assurance Company of Great Britain.

PRUDENTIA RE- AND COINSURANCE COMPANY, LTD.,

Zurich, Switzerland.

UNITED STATES BRANCH, 110 WILLIAM STREET, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$3,387,215 00	Agents' balances not over three months due.....	52,279 12
Interest due and accrued thereon.....	62,731 34		
Cash in banks and office.....	53,329 00	TOTAL ADMITTED ASSETS.....	\$3,555,554 46

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$412,572 84		\$2,287 87		\$4,550 02		\$916 91	\$2,011 06	\$422,338 70
Reinsurance	3,615 59		213 13						3,828 72
Net unpaid claims...	408,957 25		2,074 74		4,550 02		916 91	2,011 06	418,509 98

Unearned premiums: Fire, \$1,820,938; other than fire, \$34,533.76; total.....	\$1,855,471 76
Contingent commissions, etc.....	3,000 00
Salaries, rents, etc.....	1,000 00
Estimated taxes hereafter payable.....	44,674 66

TOTAL LIABILITIES, except deposit capital

DEPOSIT CAPITAL (statutory deposit)	\$200,000
NET SURPLUS, U. S. Branch, including deposit capital	1,232,898 06

TOTAL

GENERAL REVIEW.

HISTORY.—This company was established in 1875. Its subscribed capital is Fr. C,900,000 and its paid-in capital, Fr. 1,500,000, or approximately \$300,000.

The company is controlled by the Swiss Reinsurance Company, of Zurich, and is operated from the same Home Office, being under the same management and having the same board of directors. To a large extent, the shareholders are also the same.

It was regularly admitted to the United States in 1918, receiving its license from the New York Insurance Department July 16, 1918.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses incurred here. The Home Office balance sheet, which includes all its assets and liabilities, showed the following as of December 31, 1920: Total assets, \$11,235,850.99; capital paid in, \$300,000; surplus, \$590,631.65. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—As stated above, the company is under the same management as the Swiss Reinsurance Company, of Zurich, Switzerland. The United States manager is Rodney Davis, who is in excellent standing, and who has many years experience in the insurance business. He was, for several years general agent in western territory for the Camden Fire Insurance Association,

of Camden, N. J., and previously held field positions with prominent companies.

The business of the company has grown rapidly, and it now writes a large volume compared to its resources. Its loss ratio is somewhat above normal, but its expense ratio is low. The heavy additions to unearned premium reserve, have contributed to the showing of an underwriting loss each year. In 1921, the unearned premiums increased, while the premiums written were reduced quite materially, and there was an underwriting loss from its operations.

The securities owned by the United States Branch are high grade. The valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Its loss paying reputation is excellent.

UNITED STATES MANAGER.—Rodney Davis, 110 William street, New York.

UNITED STATES TRUSTEE.—New York Life Insurance and Trust Co., New York City.

KINDS OF INSURANCE WRITTEN.—The company at its Home Office writes fire, marine, accident, liability, burglary, fidelity, surety and life reinsurance. In the United States it writes automobile, fire, sprinkler leakage, windstorm, war risk and explosion reinsurance.

TERRITORY.—The United States branch is licensed in Ark., Colo., Ill., Iowa, La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Tex. and W. Va.

PRUDENTIA RE- AND COINSURANCE COMPANY, LTD.—*Continued.*

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$3,320,130 03		\$24,092 63		\$29,923 06		\$17,134 72	\$10,973 41	\$3,402,253 85
Reinsurance	20,331 59		3,103 82		35 56		58		23,471 55
Return premiums.....	936,717 88		6,839 23		8,019 18		5,950 94	3,973 03	961,500 26
Net premiums.....	2,363,080 56		14,149 58		21,868 82		11,183 20	7,000 33	2,417,282 04
Losses to prims. writ'n	66.9		45.7		62.7		39.5	1.8	
Interest, etc.			\$181,184 70						\$2,607,008 41
Profit on sale of bonds.....			8,541 67						

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,602,299 23		\$8,570 96		\$13,715 20		\$4,429 14	\$130 26	\$1,629,144 79
Reinsurance	3,285 84		1,653 74						4,942 58
Salvage	17,921 17		446 17				9 45		18,376 79
Net amt. paid policy-holders for losses..	1,581,089 22		6,471 05		13,715 20		4,419 69	130 26	1,605,825 42
Underwriting expenses			\$912,075 15						\$2,517,900 57

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 68.9%; underwriting expenses, 37.7%; underwriting loss, 7.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 69.5%; expenses incurred, 37.8%; underwriting loss, 7.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$227,892,376; motor vehicle, \$1,078,894; tornado, etc., \$4,938,035; sprinkler leakage, \$3,210,214; riot, etc., \$2,963,731; net risks in force on business effective prior to January 1, 1921, \$127,768,044; net premiums in force on business on and after January 1, 1921, \$2,276,593.98; motor vehicle, \$13,878.41; tornado, etc., \$25,620; sprinkler leakage, \$10,420.86; riot, etc., \$7,303.87; net premiums in force on business effective prior to January 1, 1921, \$1,212,238.63.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,397,163.35.

Losses incurred during 1921, \$1,666,290.44; underwriting expenses incurred during 1921, \$906,171.51; total, \$2,572,461.95.

* Loss from underwriting during 1921, \$175,298.60.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$182,610.52; profit on investments during 1921, \$155,340.17; total, \$337,950.69.

Loss on investments during 1921, \$27,449; investment expenses incurred during 1921, \$4,076.08; total, \$31,525.08.

Gain from investments during 1921, \$306,425.61.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$306,425.61.

Loss from underwriting, \$175,298.60.

Surplus, December 31, 1920, \$901,771.05; increase, \$131,127.01; surplus, December 31, 1921, \$1,032,898.06.

QUEBEC FIRE ASSURANCE COMPANY,

81 St. Peter Street, Quebec, Que.

GENERAL REVIEW.

HISTORY.—This company was organized April 2, 1818. Its authorized capital is \$225,000, all of which has been subscribed and \$125,000 paid in.

The company has always borne a good reputation, and on two occasions the stockholders contributed funds to make up impairments caused by heavy losses. In September, 1901, it passed into the control of the London and Lancashire Fire Insurance Company, Ltd., of Liverpool, a very reputable institution.

MANAGEMENT AND REPUTATION.—The company is under the same management as the Canadian Branch of the London and Lancashire Fire Insurance Company of Liverpool.

Its underwriting operations have been profitable in recent years. Its expense of management has been moderate, and its average loss ratio normal.

The real estate owned is the Home Office building of the company in the city of Quebec.

Its loss paying reputation is excellent.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed and operates in all of the Provinces of Canada.

DIVIDENDS.—For several years previous to 1915 it paid a dividend of 20% each year; in 1915 the rate was 40%; 1917, 50%.

OFFICERS.—(At last advices) President, Victor Chateauvert; secretary, G. H. Henderson.

DIRECTORS.—(At last advices) Audette, R.; Blake, A. W.; Blogg, A. E.; Chateauvert, Victor; MacLean, Alex.; Meredith, E. G.; Sims, Wm. A.; Sword, Colin E.; Wright, Alfred; Thompson, W.

This company does not respond to our repeated requests for information, and the company's statement as of December 31, 1921, had not been received when this report went to press. If our subscribers are interested and will secure from the company statements showing its condition and send to us we shall be glad to report upon same.

QUEEN CITY FIRE INSURANCE COMPANY,

335 North Main Avenue, Sioux Falls, S. D.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$44,212 00
Mortgage loans on real estate	79,191 50
Interest due and accrued thereon.....	4,556 96
Loans on collateral security.....	2,500 00
Interest due and accrued thereon.....	1 66
Bonds and Stocks owned.....	8,100 00
Interest due and accrued thereon.....	62 36
Cash in banks and office.....	22,863 94
Agents' balances not over three months due	10,529 38
Bills receivable taken for fire risks.....	5,332 39
Interest accrued on certificates of deposit..	13 97
Due from reinsurance companies account	
loss expense	250 35
Due from reinsurance on premiums.....	733 85

TOTAL ADMITTED ASSETS..... \$178,348 36

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$15,734.07;	
reinsurance, \$14,311.86; net unpaid claims	\$1,422 21
Tornado, etc., \$2,567.11; reinsurance, \$2,-	
513.21; net unpaid claims.....	53 90
TOTALS, \$18,301.18; reinsurance, \$16,825.-	
07; net unpaid claims.....	\$1,476 11
Salaries, rents, etc.....	500 00
Estimated taxes hereafter payable.....	6,000 00
Funds held under reinsurance treaties....	27,327 57
Advance payment of reinsurance loss.....	16 34
TOTAL LIABILITIES, except capital	\$35,320 02
CAPITAL PAID UP	100,000 00
NET SURPLUS	43,028 34

TOTAL .. \$178,348 36

GENERAL REVIEW.

HISTORY.—This company was incorporated March 23, 1905, and began business April 1, 1905. Its organizers previously operated the Equitable Mutual Fire Insurance Company and the Agricultural Mutual Fire Insurance Company of Sioux Falls, which companies were successful, being considered the best of their class in South Dakota.

It began business with \$200,000 paid-in capital and \$20,000 surplus. In December, 1905, \$100,000 additional capital and \$15,000 additional surplus were paid in. On October 11, 1906 (some months after the San Francisco fire), the stockholders voted to reduce the capital from \$300,000 to \$200,000, and then increased it to \$500,000, at the discretion of the directors. The capital on December 31, 1906, was \$389,616.67. Early in 1907 \$10,383.33 additional stock was sold, making the paid-in capital \$400,000. In April, 1907, the capital was reduced to \$200,000, and on November 21, 1918, it was reduced to \$100,000, the difference being transferred to surplus.

The par value of the stock is \$100 per share.

The company formerly operated in about twenty-eight States, but is now licensed only in North Dakota and South Dakota.

MANAGEMENT AND REPUTATION.—The company's underwriting operations prior to 1916 were very unprofitable. Its expense of management was high and its average loss ratio was also high. The company has been more conservatively managed in recent years.

It reinsured all of its outstanding liability with the American Central Insurance Company, of St. Louis, as of May 24, 1916. In lieu of commission the American Central agreed to pay all of the Queen City's expenses and losses. As of that date it entered into a continuing contract to reinsure with the American Central all policies as written, such contract to continue for three years. It was the idea of the company to improve the conditions of the assets during the three-year contract and thus place itself in a healthy condition to pursue the insurance business along independent lines.

In 1919, after the termination of this reinsurance ar-

rangement, it wrote \$159,497.13 in gross premiums, retaining but \$19,167.21 net, an amount equal to this being set up as a reserve for unearned premiums, which accounts largely for the decrease in surplus of \$3,954.06.

In 1919 the expense ratio was high, as is necessarily the case because of small net premium volume.

In 1920 it wrote gross premiums of \$203,458.06 and retained \$31,059.32 net, and had a low loss ratio to premiums written. No dividend was paid and the surplus increased \$6,691.66.

D. P. Lemen, formerly associated with the Northwestern Fire & Marine Insurance Company, at its Home Office was appointed secretary and manager of this company early in 1915. The directors are bankers and business men of Sioux Falls and are in good repute. On December 31 1921, the directors owned \$35,955, par value, of the \$100,000 capital stock. It will be noted that the Company now reinsures its entire liability, therefore no unearned premium is set up in the statement. This reinsurance is placed with the Hartford Group through the Northwestern Fire and Marine Insurance Company. The company's general loss paying reputation is excellent.

The greater part of the company's investments are in the form of mortgage loans, not exceeding 50% of the value of the property securing them. The loans are mainly on farm property in North and South Dakota.

The real estate owned is the company's Home Office building, which cost \$42,000 some years ago, exclusive of the land on which it stands. The company bought it for \$25,000 at a foreclosure sale, and has made some improvements.

In 1918 it reduced the valuation of the Home Office building from \$60,000 to \$40,000. During 1918 the company marked off all questionable assets, and states that its assets are now on a rock-bottom basis.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, automobile, thresher bonds, and hail insurance.

TERRITORY.—It is licensed in N. D. and S. D.

DIVIDENDS.—1905, 4%; 1906, 3%; 1907, 1%; and none since.

QUEEN CITY FIRE INSURANCE COMPANY—Continued.

OFFICERS.—President, H. R. Dennis; vice-president, W. L. Baker; secretary, treasurer and manager, D. P. Lemen.

DIRECTORS.—

Bailey, T. M., Bailey & Voorhes, lawyers, Sioux Falls, Ia.
Brown, Oscar A., president Sioux Investment Company, Sioux Falls.

Baker, W. L., president Minnehaha National Bank, Sioux Falls.

Dennis, H. R., investments, Sioux Falls.

Laidlaw, W. A., banker and insurance, Minneapolis, Minn.

Waechter, Charles, automobile distributor, grain and lumber, Glen Ullin, North Dakota.

Lemen, D. P., secretary treasurer and manager, Sioux Falls.

STOCKHOLDERS' ANNUAL MEETING.—Last Tuesday in February unless that day falls on a holiday and then on the Wednesday immediately following.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums	\$114,927 27				\$36,341 24	\$19,211 94			\$170,480 45
Reinsurance	120,204 09				40,763 45	19,023 84			179,991 38
Return premiums	9,135 28				2,780 84	188 10			12,104 22
Net premiums	—14,412 10				—7,206 05				—21,618 15
Other income			\$86 33						
Interest, etc			14,762 23						
Increase in liabilities during the year on account of reinsurance treaties			27,327 57						
Commission on reinsurance ceded			29,457 55						
Expenses recovered from reinsurance company ..									36,797 04
Mortgage loans previously charged off									1,000 00
TOTAL INCOME									\$87,812 57

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross am't. paid for losses	\$55,832 56				\$63,821 56	\$17,544 50			\$136,698 62
Reinsurance	49,063 07				62,542 08	17,544 50			129,160 60
Net am't. paid policyholders for losses ..	6,249 49				1,279 53				7,529 02
Underwriting expenses			\$67,496 46						
Decrease in liabilities during the year on account of reinsurance treaties			10,518 28						
Decrease by adjustment in book value of furniture and fixtures									198 65
TOTAL DISBURSEMENTS									\$85,742 41

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$9,659.42; loss from underwriting profit and loss items, \$154.36; total, \$9,505.06.

Losses incurred during 1921, \$6,457.41; underwriting expenses incurred during 1921, \$7,762.19, total, \$1,304.78.

Gain from underwriting during 1921, \$10,809.84.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$16,226.77; profit on investments during 1921, \$1,685.00; total, \$17,911.77.

Loss on investments during 1921, \$198.65; investment expenses incurred during 1921, \$11,113.57; total, \$11,312.22.

Gain from investments during 1921, \$6,599.55.

GAIN AND LOSS EXHIBIT, 1921.—Gains: underwriting, \$10,809.84; investments, \$6,599.55; total, \$17,409.39.

Surplus, December 31, 1920, \$25,618.95; increase, \$17,409.39; surplus, December 31, 1921, \$43,028.34.

QUEEN CITY FIRE INSURANCE COMPANY,

32 Church Street, Toronto, Ont.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$72,000 00
Mortgage loans on real estate	16,550 00
Bonds, stocks and debentures	426,533 31
Interest accrued	6,069 50
Cash in banks and office	52,498 33
Agents' balances	19,709 04
Other assets	269 31

TOTAL ADMITTED ASSETS

LIABILITIES, DECEMBER 31, 1921.

Unpaid claims	\$9,775 10
Unearned premiums	167,924 33
Estimated taxes and audit fees	864 26
TOTAL LIABILITIES, except capital ..	\$175,563 69
CAPITAL PAID UP	100,000 00
NET SURPLUS	318,065 80

TOTAL

GENERAL REVIEW

HISTORY.—This company began business in 1871 with an authorized capital of \$250,000, of which \$100,000 has been paid in.

During the latter part of 1918, control of this company was secured by the London and Lancashire Fire Insurance Co., Ltd., of Liverpool, England, a large and reputable institution, and in 1920 the ownership of the stock passed to that company.

OFFICERS.—President, Alfred Wright; vice-president and manager, Joseph Walmsley; secretary, Hugh F. Crighton.

TOTAL DISBURSEMENTS.....	256,305 40
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Mortgage loans on real estate.....	\$80,000 00	Agents' balances not over three months due.	1,508,341 65
Interest due and accrued thereon	1,429 15	Due for reinsurance on losses paid.....	65,702 59
Bonds and stocks owned.....	14,649,374 10	Interest due and accrued on other assets....	666 90
Interest due and accrued thereon.....	146,708 74		
Cash in banks and office.....	693,376 51	TOTAL ADMITTED ASSETS.....	\$17,125,599 64

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Tourist Floater.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$920,084 53	\$298,935 00	\$329,057 72	\$68,516 03	\$21,503 49	\$817 52	\$4,609 12	\$11,737 41	\$1,654,330 82
Reinsurance	237,136 29	87,443 00	10,081 85	29,720 67	5,133 00		113 66	6,866 31	376,494 88
Net unpaid claims...	682,938 24	212,492 00	318,975 77	38,795 36	16,370 49	817 52	4,555 46	4,871 10	1,279,835 94
Unearned premiums.			\$8,062,829 72		Pension obligations.....				74,467 00
Salaries, rent, etc.....			23,836 77						
Estimated taxes hereafter payable.....			294,978 06		TOTAL LIABILITIES, except capital.				\$9,827,427 35
Contingent commissions, etc.....			53,448 62		CAPITAL PAID UP.....				2,000,000 00
Estimated expenses of adjustment.....			37,163 99		NET SURPLUS.....				5,298,172 29
Income tax withheld from employees' salaries			867 25		TOTAL				\$17,125,599 64

AFFILIATIONS.—Eastern Union, Western Union, Western

QUEEN INSURANCE COMPANY OF AMERICA — *Continued.*

Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference

KINDS OF INSURANCE WRITTEN.— Fire, marine, automobile (fire, theft, collision, property damage and loss of use of car from above hazards), tourist floater, registered mail, tornado, war risk, riot, explosion, sprinkler leakage, air and seaplane insurance.

TERRITORY.—It is licensed in all the States and Territories except Mississippi, Guam, Philippine Islands, Porto Rico and the Virgin Islands; it also operates in Canada.

DIVIDENDS.—It paid dividends of 10% each year from 1895 to 1908, inclusive. In 1909 it paid 20%, and 30% in 1910-1914, inclusive; in 1915, 35%, and in 1916, 40%; in 1917, 42.5% and a stock dividend of \$1,000,000; in 1918 and 1919, 25%; 1920, 30%; 1921, 35%.

OFFICERS.— President, Nevett S. Bartow; vice-president, Frederick P. Hamilton; secretary, Frank E. Jenkins; assistant secretary, T. Livingstone Kennedy; general agent, Sigourney F. Nininger.

DIRECTORS.—

Bartow, Nevett S., president.
Bingham, David, merchant.
Burchell, Geo. W., chairman of board.
Carter, Walter, insurance.
Cromwell, Lincoln, merchant.
Hamilton, Frederick P., vice-president.
Iselin, Columbus O'D., banker.
Macdonald, James A., capitalist.
Marston, Edwin S., banker.
Nash, William A., banker.
Sloan, Samuel, banker.
Stillman, James A., banker.

BRANCH MANAGERS.— Western Department, P. D. McGregor, Chicago, Ill.; Pacific Coast Department, Rolla V. Watt, San Francisco, Cal.; Southern Department, S. Y. Tupper, Atlanta, Ga.; Marine Department, John E. Hoffman, New York; Canadian Branch, J. H. Labelle, Montreal, Que., Maritime Provinces, C. A. Evans, Halifax, N. S.

STOCKHOLDERS' ANNUAL MEETING.— Second Monday in April.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Other Lines.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$10,686,200 23	\$722,207 94	\$2,447,077 83	\$147,502 79	\$238,825 18	\$15,204 94	\$95,394 21	\$46,992 27	\$14,396,405 49
Reinsurance	2,163,073 53	404,340 25	17,241 90	53,688 83	7,148 69	762 90	10,510 64	19,386 41	2,676,153 15
Return premiums.....	1,984,223 04	88,749 40	601,302 30	19,623 00	42,534 52	2,989 17	37,374 12	11,545 11	2,788,240 66
Net premiums.....	6,537,903 66	229,118 29	1,828,633 73	74,190 96	189,141 97	11,462 87	47,609 45	16,060 75	8,934,011 68
Losses to prms. writ'n	32.2	138.2	59.9	137.4	19.7	42.5	36.3	17.0	
Interest, etc.....			\$699,635 75						867 63
Gross profit on sale or maturity of ledger assets			3,947 50						
									TOTAL INCOME..... 9,638,462 56

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Other Lines.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$4,793,690 88	\$904,190 83	\$1,154,959 60	\$151,514 13	\$37,934 91	\$7,099 83	\$21,385 54	\$10,441 70	\$7,081,187 42
Reinsurance	1,327,579 60	503,494 82	16,854 17	32,699 17	668 19	2,227 12	2,720 02	7,703 24	1,893,916 33
Salvage	53,611 05	84,106 49	43,295 89	16,858 42			1,411 04		199,282 89
Net amt. paid policyholders for losses..	3,412,500 23	316,559 52	1,094,809 54	101,966 54	37,266 72	4,872 71	17,254 48	2,738 46	4,987,988 20
Underwriting expenses			\$4,143,320 46						91,787 24
Dividends to stockholders.....			700,000 00						
Loss on sale of ledger assets.....			173,350 47						
									TOTAL DISBURSEMENTS.....\$10,096,356 37

RATIOS TO PREMIUMS WRITTEN.— Losses incurred, 54.6%; underwriting expenses, 46.3%; underwriting loss, 0.1%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 54.4%; expenses incurred, 45.6%; underwriting loss, 0.1%.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921, fire, \$684,872.127; ocean marine, \$8,800,402; motor vehicle, \$104,922,696; inland nav. and trans., \$215,421; tornado, etc., \$54,431,245; sprinkler leakage, \$15,131,218; riot, etc., \$6,075,618; tourist floater, \$469,537; net risks in force on business effective prior to January 1, 1921, \$715,143,801; net premiums in force on business on and after January 1, 1921, fire, \$6,875,689.38; ocean marine, \$75,758.27; motor vehicle, \$1,697,018.87; inland nav. and transp., \$6,689.28; tornado, etc., \$197,183.63; sprinkler leakage, \$54,069.80; riot, etc., \$14,298.88; tourist floater, \$7,156.80; net premiums in force on business effective prior to January 1, 1921, \$6,684,475.20.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during

1921, \$8,953,080.18; loss from underwriting profit and loss items, \$7,794.55; total, \$8,945,285.63.

Losses incurred during 1921, \$4,874,921.41.

Underwriting expenses incurred during 1921, \$4,080,680.84; total, \$8,955,602.25.

Loss from underwriting during 1921, \$10,316.62

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$698,510.49; profit on investments during 1921, \$539,706.35; total, \$1,238,216.84.

Losses on investments during 1921, \$219,108.88.

Investment expense during 1921, \$35,701.04; total, \$254,908.92.

Gain from investments during 1921, \$983,407.92.

GAIN AND LOSS EXHIBIT, 1921.— Gain from investments, \$983,407.92.

Losses: Underwriting, \$10,316.62; dividends, \$699,118.20; total, \$709,434.82.

Surplus, December 31, 1920, \$5,024,199.19; increase, \$273,973.10; surplus, December 31, 1921, \$5,298,172.29.

QUEEN INSURANCE COMPANY OF AMERICA — *Continued.*

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH DECEMBER 31, 1921.	
Bonds and stocks owned.....	\$853,868 87
Interest due and accrued thereon.....	10,925 72
Cash in banks and office.....	133,238 38
Agents' balances not over three months due.	89,761 06

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921	
LOSSES AND LAIMS: Fire, \$78,728; reinsurance, \$38; net unpaid claims.....	
Motor vehicle, \$13,815; net unpaid claims.	13,815 00
TOTALS, \$92,543; reinsurance, \$38; net unpaid claims.	92,505 00
Unearned premiums.	514,162 66
Estimated taxes hereafter payable.....	62,950 00
Contingent commissions, etc.	1,735 53
Reinsurance premiums.	89 72
Due Royal Insurance Company, Limited...	5,010 50

TOTAL LIABILITIES, except capital.	\$676,453 41
NET SURPLUS, Canadian Branch.....	411,340 62

TOTAL ADMITTED ASSETS..... \$1,087,794 03

TOTAL..... \$1,087,794 03

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$942,014 80		\$121,436 29	\$20 02					\$1,063,471 11
Reinsurance.....	39,543 29								39,543 29
Return premiums	150,680 02		34,066 72						184,746 74
Net premiums	751,791 49		87,349 57	20 02					\$839,161 08
Interest, etc., earned.....			\$44,355 77						
									TOTAL INCOME..... \$883,516 85

DISBURSEMENTS, CANADIAN BRANCH, 1921.

Fire: Gross incurred losses, \$433,933.43; reinsurance, \$5,121.18; salvage, \$1,179.04; net incurred losses.....	\$427,633 21								
Motor vehicle: Gross incurred losses, \$78,646.13; salvage, \$3,879.26; net incurred losses.			74,766 87						
									TOTALS: Gross incurred losses, \$512,579.56; reinsurance, \$5,121.18; salvage, \$5,058.30; net incurred losses.....
									\$502,400 08
									Underwriting expenses incurred.....
									322,976 28
									Adjustment expenses incurred.....
									12,952 22
									TOTAL EXPENDITURE.....
									\$838,328 58

QUEENSLAND INSURANCE COMPANY, LIMITED,

Sydney, Australia.

UNITED STATES BRANCH, CALIFORNIA AND SANSOME STREETS, SAN FRANCISCO, CAL.

GENERAL REVIEW.

HISTORY.—This company was established in 1886 with an authorized capital of £500,000, consisting of 500,000 shares of £1 each. The subscribed and paid-in capital on September 30, 1921, amounted to £500,000.

The company writes fire, marine, and all classes of liability insurance and operates practically throughout the world.

MANAGEMENT AND REPUTATION.—The company is under excellent management and bears a very good reputation.

Extraces from the Home Office sheet as of September 30, 1921, are as follows: Total assets, \$7,285,822; unearned premiums, \$825,000; capital paid in, \$2,500,000. (An arbitrary rate of exchange has been used; see note, page vii.)

The Montreal Agencies, Limited, Montreal, a subsidiary of the Montreal Trust Company, which is closely affiliated with the Royal Bank of Canada, has full charge of the fire branch of the company for Canada, as general agent. The manager of the Montreal Agencies, Limited, is J. D. Cherry.

The Montreal Agencies, Limited, has a branch office in Winnipeg, which has charge of Alberta, Saskatchewan and

Manitoba. Douglas & Mackay, Vancouver, act as chief agents of the fire branch for British Columbia. All other agents report direct to Montreal.

The marine business in Canada is in charge of Dale & Co., Ltd., Montreal, Halifax and Vancouver. C. Gardner Johnson & Co., Vancouver, act as marine agents, under Dale & Co., Ltd.

The United States manager for both fire and marine business is Balfour, Guthrie & Company, San Francisco. Messrs. Strong & Trowbridge act as marine claim settling agents for the company in New York City.

It writes fire and marine insurance.

AFFILIATION.—Board of Fire Underwriters of the Pacific.

TERRITORY.—It is licensed in Cal., Ore., Wash., Idaho and Mont.; also in Canada.

UNITED STATES BRANCH STATEMENT.—The December 31, 1921 statement of the United States Branch of the company shows the following items:

Total admitted assets.....	\$568,176 21
Capital (statutory deposit).....	500,000 00
Surplus to policyholders.....	487,062 58

QUEENSLAND INSURANCE COMPANY, LIMITED—Continued.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$225,181 66
Interest due and accrued thereon.....	737 90
Cash in banks and office.....	18,977 62
Agents' balances not over three months due.....	33,617 53
Guaranteed investments.....	10,000 00
Maps and plans.....	5,000 00

TOTAL ADMITTED ASSETS..... \$293,514 71

INCOME, CANADIAN BRANCH, 1921.

Fire: Net premiums.....	\$275,861 60
Interest, etc.	4,522 33

TOTAL INCOME..... \$280,383 93

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$28,528,223.94; net risks in force on business effective prior to Jan. 1, 1921, \$26,672,346.18; net premiums in force on business on and after Jan. 1, 1921, \$333,730.66; net premiums in force on business effective prior to Jan. 1, 1921, \$300,200.25.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$275,861.00.

LIABILITIES CANADIAN BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS.....	\$27,187 00
Unearned premiums.....	136,694 78
Estimated taxes hereafter payable.....	4,476 04
Other liabilities.....	700 00
Local reinsurance premiums.....	1,940 69

TOTAL LIABILITIES, except capital..... \$170,998 51

NET SURPLUS, Canadian Branch..... 122,516 20

TOTAL..... \$293,514 71

DISBURSEMENTS, CANADIAN BRANCH, 1921.

Net amount paid policyholders for losses....	\$172,821 96
Underwriting expenses.....	102,195 80

TOTAL DISBURSEMENTS..... \$275,017 76

Losses incurred during 1921, \$156,900.70; underwriting expenses incurred during 1921, \$102,195.80; total, \$259,096.50.

Gain from underwriting during 1921, \$16,764.50.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$4,522.33.

REINSURANCE COMPANY SALAMANDRA, LTD.,

Copenhagen, Denmark.

UNITED STATES BRANCH, 469 FIFTH AVENUE, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$65,000 00	Cash in banks and office.....	88,229 57
Interest due and accrued thereon.....	1,462 50	Agents' balances not over three months due.....	207,268 44
Bonds and stocks owned (market value) ..	3,837,200 00		
Interest due and accrued thereon.....	60,388 43		

TOTAL ADMITTED ASSETS..... \$4,259,548 94

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$1,076,742 53		\$7,896 64		\$11,810 13		\$230 61	\$784 08	\$1,097,453 94
Reinsurance	475,503 44		3,270 51		5,073 28		90 05	323 73	484,334 01
Net unpaid claims....	601,179 09		4,616 13		6,731 85		131 56	461 30	613,119 93

Unearned premiums.....	\$2,524,035 44
Contingent commissions, etc.....	24,000 00
Salaries, rents, etc.....	10,281 61
Estimated taxes hereafter payable.....	30,000 00
DEPOSIT CAPITAL	\$335,000

NET SURPLUS, U. S. Branch, including deposit capital..... 1,058,111 96

TOTAL LIABILITIES, except deposit capital..... \$3,201,436 98

TOTAL..... \$4,259,548 94

GENERAL REVIEW.

HISTORY.—This company was established in April, 1918, as a subsidiary of the Salamandra Insurance Company, of Petrograd, Russia, with a paid-in capital of Kr. 4,000,000. It was licensed by the New York Insurance Department, August 15, 1919, to transact the business of fire reinsurance.

HOME OFFICE RESOURCES.—Its Home Office funds are invested very largely in high-grade United States securities. The assets of its Home Office are liable for losses here. Its balance sheet as of June 30, 1921, shows the following items:

Assets, Kr. 51,565,449 (\$13,819,540); capital paid in, Kr. 4,000,000 (\$1,072,000); profit and loss account,

REINSURANCE COMPANY SALAMANDRA, LTD.— *Continued.*

Kr. 540,004 (\$144,721). (An arbitrary rate of exchange has been used. See note, page vii.)

The board of directors of this company consists of: N. Belotsvetov, president; Th. Weinert, Fr. L. Hey, M. A. Langberg, Hans Steensen, James Sheakston and W. Witzke. And general managers: G. D. Talbot and Edw. Preisler.

This company, as of June 30, 1921, took over the entire portfolio of the Salamandra Insurance Company, of Petrograd, Russia, and subsequently on the same date the latter company reinsured 40% of the portfolio of the Reinsurance Company Salamandra, Ltd.

MANAGEMENT AND REPUTATION.—The United States managers, Meinel & Wemple, Inc., 469 Fifth avenue, New York City, are experienced and in high standing, and also represent as United States managers the fire departments of the Salamandra Insurance Company, of Petrograd, Russia.

The United States trustee is the New York Life Insurance and Trust Company.

In accordance with the insurance law requirements the company has deposited with the Superintendent of Insurance of New York State, United States Government

Third Liberty Loan 4½% bonds to the amount of \$125,000 and United States Victory Loan notes, 4½%, to the amount of \$100,000, and with the Insurance Department of the State of Ohio, United States Government Third Liberty Loan 4½% bonds to the amount of \$100,000.

The expense ratio is low. For the three years of its operation the company has shown an underwriting loss principally on account of the large amounts set aside to unearned premiums. The volume has grown rapidly and is now very large compared to its net resources at its United States Branch. In 1921 the loss ratio was high. On account of the reinsurance, referred to above, the general results of this company and the parent company, the Salamandra Insurance Company, might well be considered together.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, motor vehicles, hail, sprinkler leakage, explosion and war risk.

TERRITORY.—It is licensed in Ark., Colo., Del., Ill., Ia., La., Mass., Mich., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Tex., Utah and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Earth-quake.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$7,962,202 20	\$46 00	\$81,244 95	.....	\$99,499 41	\$78,268 74	\$12,648 49	\$29,871 41	\$8,263,781 20
Reinsurance	3,013,979 24	20 70	26,853 34	.....	32,280 28	32,703 90	5,056 30	6,584 32	3,117,478 17
Return premiums ..	1,316,281 49	.....	19,555 88	.....	35,480 41	310 34	1,362 36	13,939 35	1,386,929 83
Net premiums	3,631,941 47	25 30	34,835 73	.....	31,738 72	45,254 41	6,229 83	9,347 74	3,759,373 20
Losses to prms. writ'n	39.2	.....	42.2	.....	6.0	67.4	18.5	.....	.....
Interest, etc.			\$111,489 27						
Taxes collected from ceding companies....			18,887 91						
Received from Home Office			337,042 60						
Gross profit on sale of bonds.....			27,291 25						
Retransfer from Salamandra									943,096 17
Taxes refunded by State of Iowa.....									418 88
TOTAL INCOME									\$5,197,599 28

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.....	\$2,131,041 21	.....	\$23,660 86	.....	\$4,150 20	\$51,771 14	\$1,884 01	.....	\$2,212,507 42
Reinsurance	707,100 50	.....	8,940 61	.....	2,238 21	21,248 54	730 48	.....	740,258 40
Net am't. paid policy-holders for losses...	1,423,940 71	.....	14,720 19	.....	1,911 99	30,522 60	1,153 53	.....	1,472,249 02
Underwriting expenses.....			\$734,637 86						
Remitted to Home Office.....			22,794 00						
Retransfer to Salamandra Ins. Co.....									536,749 92
TOTAL DISBURSEMENTS									\$2,766,430 80

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 48.9%; underwriting expenses, 19.5%; underwriting loss, 11.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 83.7%; expenses incurred, 36.3%; underwriting loss, 20.0%.

NET LOSSES INCURRED.—Fire, \$1,807,238.60; motor vehicle, \$19,336.32; tornado, etc., \$8,643.84; hail, \$4,265.83; sprinkler leakage, \$1,285.09; riot, etc., \$461.30.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$286,319,074; motor vehicle, \$1,799,879; tornado, etc., \$9,538,310; sprinkler leakage, \$1,271,438; riot, etc., \$8,362,247; earthquake, \$5,500; net risks in force on business effective prior to January 1, 1921, \$208,117,194; net premiums in force on business on and after January 1, 1921, fire, \$2,892,738.24; motor vehicle, \$22,715.89; tornado, etc., \$47,190.38; sprinkler leakage, \$2,735.79; riot, etc., \$12,950.20; earthquake, \$25.30; net premiums in force on business effective prior to January 1, 1921, \$1,945,683.45.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,199,449.40.

Losses incurred during 1921, \$1,841,230.98; underwriting expenses incurred during 1921, \$798,750.72; total, \$2,639,981.70.

Loss from underwriting during 1921, \$440,532.30.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$156,366.67; profit on investments during 1921 \$186,660.41.

Gain from investments during 1921, \$343,027.08.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$343,027.08; other sources, \$962,402.96; remitted from Home Office, \$337,042.60; total, \$1,642,472.64.

Losses: Underwriting, \$440,532.30; other sources, \$536,749.92; remitted to Home Office, \$22,794; total, \$1,000,076.22.

Surplus, December 31, 1920, \$415,715.54; increase, \$642,396.42; surplus, December 31, 1921, \$1,058,111.96.

RELIABLE FIRE INSURANCE COMPANY OF DAYTON, OHIO,

44-46 South Jefferson Street, Dayton, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$76,000 00	Cash in banks and office.....	7,225 88
Bonds and stocks owned.....	1,045,392 00	Agents' balances not over three months due..	30,025 41
Interest due and accrued thereon.....	8,771 47	TOTAL ADMITTED ASSETS.....	\$1,167,414 76

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total.....	\$19,363 95				\$33 49		\$10 32	\$62 76	\$19,470 52
Reinsurance.....	2,453 27								2,453 27
Net unpaid claims...	16,910 68				33 49		10 32	62 76	17,017 25
Unearned premiums: Fire, \$240,985.41; other than fire, \$864.84; total.....			\$241,850 25						\$264,207 50
Estimated taxes hereinafter payable.....			5,000 00						250,000 00
Estimated expense for adjusting unpaid losses.....			340 00						653,207 26
									TOTAL.....
									\$1,167,414 76

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Ohio and began business March 1, 1865, with \$100,000 paid-in capital. Previous to May, 1910, when its name was changed to Teutonia Fire Insurance Company of Dayton, it was known as the Teutonia Fire and Marine Insurance Company. During 1918 the present title was adopted.

In 1910 its capital was increased from \$100,000 to \$250,000 by a stock dividend of \$100,000 and the sale of \$50,000 additional stock at a premium of \$100,000, which was added to the surplus account.

The par value of the stock is \$20 per share.

MANAGEMENT AND REPUTATION.—The company is well managed and has made good progress. Its directors are substantial and of high business standing. The directors owned at the end of 1921 \$22,360 of the \$250,000 capital stock then outstanding.

The company's loss paying record is excellent. It writes a small volume of business, and its operations have been very profitable. The conflagration hazard is carefully observed. The expense ratio has been above the average, but its loss ratio has been very low.

Its investments are of good character and are remunerative. The security valuations are those fixed by the Convention of Insurance Commissioners.

The real estate consists of the company's office building in Dayton.

AFFILIATION.—Western Insurance Bureau.

KINDS OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed in Ill., Ind., Mich., N. Y., O., Pa. and W. Va., also licensed in the following States for reinsurance only: Ark., Iowa, N. J., Colo., Texas, La., Mont., N. H. and Nev.

DIVIDENDS.—In recent years it has paid dividends as follows: 1901 to 1919, inc., 20%; 1910 cash dividends of 20% on the old capital, and 6% (\$12,000) additional on the increased capital represented by the stock dividend of 100% (\$100,000) and the original \$100,000; 1911 to 1916, inc., 12%; 1917 to 1921, 15%; total dividends paid since organization, cash, \$1,100,750; stock, \$120,000.

OFFICERS.—President, W. H. Kuhlman; vice-president, C. H. Frank; secretary, Wm. F. Kramer.

DIRECTORS.—All from Dayton, Ohio.

Bucher, Frank J., cigar manufacturer.

Burkhardt, Louis J., secretary Henry Burkhardt Packing Company.

Frank, C. H., president Buckeye Veneer Company and vice-president of company.

Haas, Wm., plumbing and heating contractor.

Kramer, Wm. F., secretary of company.

Kuhlman, Wm. H., president Fidelity Building Association.

Oelman, W. Walter, Wm. F. Oelman & Co.

Prinz, Louis W., contractor.

Schantz, Wm. E., trustee, Adam Schantz Estate.

STOCKHOLDERS' ANNUAL MEETING.—First Monday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$289,074 94				\$1,085 75		\$62 44	\$351 93	\$290,575 06
Reinsurance.....	49,956 83				716 30				50,672 83
Return premiums....	38,209 79				132 91		33 99	110 67	38,487 36
Net premiums.....	200,908 62				236 54		28 45	241 26	201,414 87
Losses to prms. writ'n	30.6				4.6		46.4		
Increase by adjustment in book value of bonds.....			\$3,666 25						
									Interest, etc.
									\$48,860 90
									TOTAL INCOME.....
									\$253,942 02

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$73,861 52				10 59		\$12 69		\$73,884 80
Reinsurance.....	11,996 29								11,996 29
Salvage.....	222 56								222 56
Net amt. paid policyholders for losses..	61,642 67				10 59		12 69		61,665 95

RELIABLE FIRE INSURANCE COMPANY OF DAYTON, OHIO — *Continued.*

Underwriting expenses.....	\$106,045 39
Dividends to stockholders.....	37,500 00
Investment expenses paid.....	4,515 37
Agents' balances charged off.....	26 09
TOTAL DISBURSEMENTS	209,752 80

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 35.0%; underwriting expenses, 52.6%; underwriting profit, 4.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 37.9%; expenses incurred, 56.9%; underwriting profit, 4.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921: Fire, \$26,228,697; tornado, etc., \$243,517; sprinkler leakage, \$18,825; riot, etc., \$76,723; net risks in force on business effective prior to January 1, 1921, \$30,941,949; net premiums in force on business on and after January 1, 1921, fire, \$207,932.08; tornado, etc., \$925.43; sprinkler leakage, \$19.30; riot, etc., \$204.34; net premiums in force on business effective prior to

January 1, 1921, \$245,547.94.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$186,120.34; loss from underwriting profit and loss items, \$676.23; total, \$185,444.11.

Losses incurred during 1921, \$70,547.28; underwriting expenses incurred during 1921, \$105,935.39; total, \$176,492.67.

Gain from underwriting during 1921, \$8,961.44.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$49,230.17; profit on investments during 1921, \$4,545; total, \$53,775.17.

Investment expenses incurred during 1921, \$4,965.37;

Gain from investments during 1921, \$48,809.80.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$8,961.44; investments, \$48,809.80; total, \$57,771.24.

Loss from dividends, \$37,500.

Surplus, December 31, 1920, \$632,936.02; increase, \$20,271.24; surplus, December 31, 1921, \$653,207.26.

RELIANCE INSURANCE COMPANY,

Montreal, Canada.

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the Dominion of Canada, July 1, 1920, and began business in December, 1920. The authorized and subscribed capital is \$1,000,000, of which \$200,000 is paid-in in cash and \$100,000 contributed to surplus. The expense of organization was nominal, which is commendable.

The company was organized by interests identified with the Phoenix Insurance Company of Hartford, Conn.

MANAGEMENT AND REPUTATION.—The company is under the same management as the Phoenix Insurance Company of Hartford, Conn., which is a large, successful company in excellent repute. The company will at the present time write fire insurance only, but its charter provides for the

transaction of all lines permitted under the Dominion Insurance Act.

OFFICERS.—President, Edward Milligan; vice-presidents, J. W. Tatley and E. V. Chaplin; secretary, A. H. Vallance.

DIRECTORS.—The above officers and Major-General Sir John W. Carson, C. B., J. P. B. Casgrain, E. R. Decary, Lt.-Col. Royal L. H. Ewing John B. Knox, George C. Long, Jr., George M. Lovejoy, Walter Molsen, Robert Starke and Thomas C. Temple.

This company did not respond to our requests for information and statement as of December 31, 1921, and the report made above was compiled from information previously furnished.

RELIANCE INSURANCE COMPANY,

401 Walnut Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$80,017 42	Agent's balances not over three months due.....	250,686 47
Bonds and stocks owned.....	901,532 48	Reinsurance due on paid losses.....	14,971 83
Interest due and accrued thereon.....	9,613 51	Other admitted assets.....	144 24
Cash in banks and office.....	204,638 85	TOTAL ADMITTED ASSETS.....	\$1,461,604 80

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total.....	\$161,245 06	\$1,511 00	\$21,775 15	.....	\$640 26	.....	.....	\$40 00	\$185,212 07
Reinsurance.....	102,724 18	.....	11,949 64	.....	453 36	.....	.....	25 00	115,152 18
Net unpaid claims.....	58,521 48	1,511 00	9,825 51	.....	156 90	.....	.....	15 00	70,029 89
Unearned premiums.....	.....	.....	\$444,654 56	.....	.....	.....	.....	.....	.....
Amount reclaimable on perpetual deposits..	.....	.....	95,068 23	.....	.....	.....	.....	.....	.....
Salaries, rents etc.....	.....	.....	10,331 78	.....	.....	.....	.....	.....	.....
Estimated taxes hereafter payable.....	.....	.....	11,530 11	.....	.....	.....	.....	.....	.....
Estimated expenses of investigation and adjustment of losses.....	.....	.....	935 06	.....	.....	.....	.....	.....	.....
Contingent commissions, etc.....	.....	.....	.....	.....	.....	.....	.....	.....	21,636 02
TOTAL LIABILITIES, except capital.....	.....	.....	.....	.....	.....	.....	.....	.....	\$654,185 65
CAPITAL PAID UP.....	.....	.....	.....	.....	.....	.....	.....	.....	400,000 00
NET SURPLUS .....	.....	.....	.....	.....	.....	.....	.....	.....	407,419 15
TOTAL .....	.....	.....	.....	.....	.....	.....	.....	.....	\$1,461,604 80

RELIANCE INSURANCE COMPANY—Continued

GENERAL REVIEW.

HISTORY.—This company was incorporated April 21, 1841, and began business August 9, 1844, with \$100,000 authorized capital (par value of shares \$50 each). From 1841 to 1862 small annual increases in the amount of capital were made by the conversion of scrip certificates. In 1862 the capital was increased from \$250,000 to \$300,000. In January, 1910, it was increased from \$300,000 to \$400,000. The additional stock was sold at 150%, adding \$50,000 to the surplus account.

About midyear in 1921 control of this company passed to interests identified with the Fire Association, and the Victory Insurance Company, both of Philadelphia, Pa.

In making the policy of this company conform to the underwriting practices of the parent company the business of this company written through what is known as "Bureau" agencies in western states was reinsured in the Security Insurance Company, of New Haven, Conn., and the remaining portion of its risks in the Fire Association, both as of July 1, 1921. Policies are guaranteed by this company under the title "Reliance Underwriters Agency".

The stockholders on February 17, 1922, authorized increase of capital to one million dollars, to be sold at the discretion of the directors. No additional stock will be sold at the present time.

MANAGEMENT AND REPUTATION.—The company is now under the same general control and management as the Fire Association, of Philadelphia, Pa., which is an old successful company in excellent repute.

The Victory Insurance Company of Philadelphia is also under the same control and management.

The directors owned at the end of 1921 \$9,500, par value, of the company's \$400,000 capital stock.

The company is in excellent repute concerning its general treatment of loss claims.

The company's underwriting operations in recent years, under the former management, have not been profitable. It wrote rather a large volume of business in proportion to its capital and surplus. Its expenses of operation were high, but its average loss ratio about normal. Owing to the reinsurances effected, as above referred to, the premium income was reduced to a small amount and the ratios of losses and expenses to premiums written are out of proportion.

Its investments are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The item of real estate is the company's Home Office at 429 Walnut street, a very good location. It is a five-story brick and stone building which is carried at cost, \$80,017.42. This building was sold in February, 1922, for \$105,000.

AFFILIATIONS.—Eastern Union, Western Union, Board of Fire Underwriters of the Pacific, Southeastern Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, sprinkler leakage, war risk, explosion, automobile, riot and tornado insurance.

TERRITORY.—It is licensed in Ala., Ark., Cal., Colo., Conn., Del., D. C., Fla., Ga., Idaho, Ill., Ind., Iowa, Kan., Ky., La., Me., Md., Mass., Mich., Minn., Mont., Mo., Neb., Nev., N. H., N. J., N. Y., N. C., N. D., Ohio, Okla. Ore., Pa., R. I., S. C., S. D., Texas, Tenn., Utah, Vt., Wash., W. Va., Wis. and Wyo.

DIVIDENDS.—It paid dividends ranging from 6% to 8% for many years up to 1908; 1909-1913, inc., it paid 10%; 1914 to 1918, inc., 6%; 1919, 7%; 1920, 8%; 1921, 10%.

OFFICERS.—President E. C. Irvin; vice-president J. W. Cochran; second vice-president John B. Morton; secretary and treasurer, M. G. Garrigues; assistant secretary, R. N. Kelly, Jr.

DIRECTORS.—Adamsen, Charles B.; Beeber, Dimmer; Butterworth, James; Cochran, James W.; Gribbel, John; Irvin, Elihu; Jones, Livingston E.; Law, William A.; Whitaker, Robert; Moore, Edward J.; Nevil, George W.; Potts, Horace T.; Stout, C. Fred'k C.

STOCKHOLDERS' ANNUAL MEETING.—Third Monday in December.

DEPARTMENTS.—Western Department, Chicago, J. M. Thomas, manager; Southern Department, Atlanta, W. E. Chapin, manager; Southwestern Department, Dallas, Trezevant & Cochran, general agents; Pacific Department, San Francisco, F. M. Avery, manager.

MANAGERS.—W. E. Chapin, Atlanta, Ga., for Va., N. C., S. C. Ga., Fla., Ala., Miss., Ky., Tenn. and N. D.

J. M. Thomas, manager, Chicago, Ill., for Colo., Ida., Ill., Ia., Kan., Mich., Minn., Mo., Mont., Neb., N. D., S. D., Wis. and Wyo.

Trezevant & Cochran, general agents, Dallas, Texas, for Ark., La., N. M., Okla. and Texas.

F. M. Avery, manager, San Francisco, Cal., for Alberta, Arizona, B. C., Cal., Nev., Ore., Utah and Wash.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums	\$1,738,142 77	\$20,974 23	\$137,025 60	.....	\$19,057 25	.....	\$2,213 33	\$568 54	\$1,917,961 92
Reinsurance	1,367,575 90	5,892 88	36,896 72	.....	40,251 28	.....	1,397 01	469 47	1,452,483 26
Return premiums	359,692 59	4,811 66	55,376 40	.....	1,318 76	.....	989 35	411 01	422,590 77
Net premiums	10,874 28	10,269 69	44,752 48	.....	-22,512 79	.....	-172 83	-311 94	42,886 99
Deposit premiums on perpetual risks			\$1,957 19						
Interest, etc			77,256 28						
Commissions received			158,616 56						
Profit on sale or maturity of bonds									2,277 50
Other income									718 84
TOTAL INCOME									\$283,125 05

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross am't. paid for losses	\$655,335 73	\$1,495 75	\$46,477 13	.....	\$2,546 37	.....	\$48 25	.....	\$705,903 28
Reinsurance	313,659 22	2 79	17,370 85	.....	1,145 52	.....	10 92	.....	332,594 30
Salvage	2,445 06	.....	1,743 90	.....	.....	.....	.....	.....	4,188 96
Net am't. paid policyholders for losses	339,231 45	1,492 96	27,156 88	.....	1,400 85	.....	37 33	.....	369,319 50

RELIA NCE INSURANCE COMPANY—Continued

Underwriting expenses.....	\$117,858 88	Loss on sale or maturity of real estate and bonds	79,135 37
Dividends to stockholders.....	40,000 00	Agents' balances charged off.....	599 49
Deposit premiums returned.....	4,920 48		
Real estate expenses	4,565 94		
Other disbursements.	159,699 97	TOTAL DISBURSEMENTS	\$776,099 63

RATIOS TO PREMIUMS WRITTEN.— Losses paid, 860.9%; losses incurred, 717.1%; underwriting expenses, 274.7%; underwriting profit, 542.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 46 2%; expenses incurred, 18.5%; underwriting profit, 35.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$61,249,032; ocean marine, \$277,631; motor vehicle, \$616,507; tornado, etc., \$1,369,352; sprinkler leakage, \$292,555; riot, etc., \$71,600; net premiums in force on business on and after Jan. 1, 1921, fire, \$509,129; ocean marine, \$3,610; motor vehicle, \$26,035; tornado, etc., \$6,757; sprinkler leakage, \$417; riot, etc., \$94.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$665,701.96; loss from underwriting profit and loss items, \$1,771.68; total, \$663,930.28.

Losses incurred during 1921, \$307,629.33; underwriting expenses incurred during 1921, \$123,531.78; total, \$431,161.11.

Gain from underwriting during 1921, \$232,760.17.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$68,916.75; profit on investments during 1921, \$93,403.77; total, \$162,320.52.

Loss on investments during 1921, \$79,798.37; investment expenses incurred during 1921, \$6,249.56; total, \$86,047.93.

Gain from investments during 1921, \$76,272.59.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$232,760.17; investments, \$76,272.59; total, \$309,041.76. Loss from dividends, \$40,000.00.

Surplus, December 31, 1920, \$138,377.39; increase, \$269,041.76; surplus, December 31, 1921, \$407,419.15.

RELIA NCE MARINE INSURANCE COMPANY, LIMITED,

Liverpool, England.

UNITED STATES BRANCH, COTTON EXCHANGE BUILDING, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.		Agents' balances not over three months due.	—34,969 38
Bonds and stocks owned	\$595,710 00	Due from other companies for reinsurance losses already paid	6,195 01
Interest due and accrued thereon	6,920 60		
Cash in banks and office	13,245 97	TOTAL ADMITTED ASSETS.....	\$587,102 26

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total		\$88,967 00	\$13,299 00	\$20,574 00					\$122,840 00
Reinsurance			4,185 00						4,185 00
Net unpaid claims... . .		88,967 00	9,114 00	20,574 00					118,655 00
Unearned premiums.			\$62,249 94						
Salaries, rents, etc.			750 00						
Estimated taxes hereafter payable.....			6,500 00						
Estimated expenses of investigation and adjustment of losses			1,850 00						
					TOTAL LIABILITIES, except deposit capital.				\$190,004 94
					DEPOSIT CAPITAL		\$200,000		
					NET SURPLUS, U. S. Branch, including deposit capital				397,097 26
					TOTAL				\$587,102 26

GENERAL REVIEW.

HISTORY.—This company was established in 1881. Its authorized capital is £500,000, all of which has been subscribed and £100,000 paid in. It entered the United States in 1890.

During 1917 this company was merged with the Guardian Assurance Company, Ltd., of London, but will continue to be operated as a separate institution.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. We therefore present the following extracts from the Home Office balance sheet, which includes all its assets and liabilities: Total admitted assets, December 31, 1919,

(the latest available), \$3,356,345; capital paid-in, \$500,000; balance of profit and loss account, \$263,590. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute and has made progress. Its business in the United States has been profitable and its management in this country is in experienced hands.

Its United States manager, W. L. H. Simpson, also directs the business in the United States of the British and Foreign Marine, Maritime, and Ocean Marine insurance companies, of England. He is also president of the American and Foreign Marine Insurance Company, of New York.

The company's loss paying reputation is excellent.

Surplus, December 31, 1920, \$306,187.05; decrease, \$109,089.79; surplus, December 31, 1921, \$197,097.26.

REPUBLIC INSURANCE COMPANY OF TEXAS,

3504 Gillon Ave., Dallas, Tex.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$24,000 00
Mortgage loans on real estate.....	3,195,805 06
Interest due and accrued thereon.....	83,659 34
Loans on collateral security.....	2,450 00
Interest due and accrued thereon.....	138 43
Bonds and stocks owned.....	56,544 78
Interest due and accrued thereon.....	418 49
Cash in banks and office.....	272,535 55
Agents' balances not over three months due	208,042 90
Bills receivable taken for fire risks.....	55,961 93
Building material for office building.....	2,228 67
Due from other companies on reinsurance	
premiums	47,537 07
Due from other companies on paid losses..	299 73
Other assets.	773 56

TOTAL ADMITTED ASSETS..... \$3,950,395 51

LIABILITIES, DECEMBER 31, 1921.

Unpaid losses.	\$229,156 73
Unearned premiums.	1,403,555 83
Funds held under reinsurance treaties.....	49,917 88
Reserve for contingencies.....	250,000 00

TOTAL LIABILITIES, except capital. \$1,932,630 44

CAPITAL PAID UP..... 1,000,000 00

NET SURPLUS. 1,017,765 07

TOTAL..... \$3,950,395 51

GENERAL REVIEW.

HISTORY.—Early in 1919, the assets of the Austin, Commonwealth and International Fire Insurance Companies, of Dallas, which were under the same management, were merged, forming a company under the above title, with capital of \$1,000,000, and surplus of approximately \$650,000.

The shares have a par value of \$100.

The company does not write any policies in Texas under the title Republic Insurance Company, but the agents of the Austin, Commonwealth and International write independent lines, as heretofore, issuing policies respectively in the "Austin Underwriters," "Commonwealth Underwriters," and "International Underwriters" of the Republic Insurance Company, its entire assets being behind each policy contract. It also issues and guarantees the "Republic Underwriters" in Pacific coast territory, and together with the Merchants Union Insurance Company issues and guarantees the "Merchants Union Underwriters" in Mississippi.

MANAGEMENT AND REPUTATION.—It was formed by substantial interests and has good backing.

Its directing forces have long been successful underwriters in Texas and both the chairman, George W. Jalonick, and the president, I. Jalonick, are highly regarded and are in excellent repute.

The directors owned on December 31, 1921, \$277,080 at par of capital stock.

It writes a volume of business well within its net resources with a moderate loss and expense ratio.

Its investments are of high character, consisting mainly of farm mortgages. We are advised by the company that

appraisals value the land mortgaged at \$10,163,917.38, and the buildings at \$1,807,164.11. The real estate item is the Home Office carried at book value.

KINDS OF INSURANCE WRITTEN.—Fire, ocean marine, tornado.

TERRITORY.—It is licensed in Cal., Miss. and Texas.

DIVIDENDS.—1920, 10%; 1921, 12%.

OFFICERS.—Chairman of the Board, George W. Jalonick; president, I. Jalonick; vice president, J. B. Adoue; active vice-president, A. F. Pillet; secretaries, T. R. Mansfield, W. P. Anderson and Edison C. Jalonick; assistant secretaries, V. G. Vaughan and I. C. Hagerman.

DIRECTORS.—

Adoue, J. B., president National Bank of Commerce.

Coke, Alex, of Coke & Coke, attorneys, Dallas.

Sanger, Alex, of Sanger Bros., Dallas.

Jalonick, George W., chairman Board of Directors. Dallas.

Jalonick, I., president, Dallas.

Joy, M. A., investor, Terrell.

Ferris, Royal A., chairman, American Exchange National Bank, Dallas.

Heard, J. S., of J. S. & S. D. Heard, investors, McKinney, Texas.

Crouch, J. P., vice-president Collin County National Bank, McKinney, Texas.

Griffiths, Thos. W., of Griffiths Lumber Co.

Flippen, Edgar, president Armstrong Packing Co., Dallas.

Adoue, J. B., Jr., vice-president National Bank of Commerce, Dallas.

Moore, Ira T., Moore & Co., Dallas.

STOCKHOLDERS' ANNUAL MEETING.—January 27, 1921.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,879,741 80				\$62,621 07				\$1,942,362 87
Reinsurance	339,310 11				6,867 82				346,177 93
Return premiums.....	299,208 90				9,872 40				309,076 30
Net premiums.....	1,241,227 79				35,880 85				\$1,277,108 64
Losses to prms. writ'n	53.6				20.0				

Interest, etc.	\$227,811 70	Increase in agents balances account errors discovered in books.....	36,199 60
Increase in liabilities during the year on account of reinsurance treaties.....	2,861 05		
Borrowed money	70,000 00	TOTAL INCOME	\$1,613,980 99

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$842,539 79	\$15,835 01			\$8,082 19				\$866,466 99
Reinsurance.....	176,603 65				866 50				176,470 15
Salvage.....	2,064 68								2,064 68
Net amt. paid policy-holders for losses..	663,941 46	15,835 01			7,165 69				687,942 16
Underwriting expenses.....			\$553,257 97	Borrowed money repaid					70,000 00
Dividends to stockholders.....			120,000 00						
Investment expense.....			13,267 64	TOTAL DISBURSEMENTS					\$1,444,467 77

Gain from underwriting during 1921, \$182,248.95.
INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$233,911.44.

Loss on investments during 1921, \$500; investment expenses incurred during 1921, \$12,767.64; total, \$13,267.64.

Gain from investments during 1921, \$220,643.80.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$182,248.95; investments, \$220,643.80; adjustment of agents balances, \$36,199.60; other sources, \$2,073.29; total, \$441,165.64.

Losses: Increase in special reserves, \$161,199.60; dividends, \$120,000; total, \$281,199.60.

Surplus, December 31, 1920, \$857,799.03; increase, \$159,966.04; surplus, December 31, 1921, \$1,017,765.07.

735 East Ohio Street, Pittsburgh (North Side), Pa.

Real estate owned.....	\$59,872 99
Mortgage loans on real estate.....	713,227 44
Interest due and accrued thereon.....	11,021 52
Bonds and stocks owned.....	458,961 50
Interest due and accrued thereon.....	5,705 25
Cash in banks and office.....	89,994 01
Agents' balances not over three months due.	183,583 27
Unpaid reins. on paid losses.....	4,100 01

LOSSES AND CLAIMS: Total, \$173,980.02; reinsurance, \$55,864.05; net unpaid claims.	\$118,115 97
Unearned premiums: Fire, \$928,942.78; other than fire, \$2,665.10; total.	931,607 88
Estimated taxes hereafter payable.	15,000 00
Contingent commissions, etc.	3,500 00

TOTAL LIABILITIES, except capital.	\$1,068,223	85
CAPITAL PAID UP	200,000	00
RETAINED SURPLUS.	258,242	14
TOTAL	\$1,526,465	99

Teutonia Insurance Company to Teutonia Fire Insurance Company. During 1918 the present title was adopted.

Policies issued under the title "Pittsburgh Underwriters" are guaranteed by this company, and the Allemania, Superior Fire (formerly Humboldt Fire) and National Ben Franklin Insurance companies of Pittsburgh.

The par value of the stock is \$50 per share.

MANAGEMENT AND REPUTATION.—The company bears a good reputation.

REPUBLIC FIRE INSURANCE COMPANY — *Continued.*

It writes a large volume of business in proportion to its capital and surplus. Its expenses of operation have been above the average, but its loss ratio in recent years has been favorable.

The company's directors are substantial and of high business standing. At the end of 1921 the directors owned \$60,000, par value, of the \$200,000 capital stock then outstanding.

The securities owned are of high grade and are carried at the prices fixed by the Convention of Insurance Commissioners.

The largest item of real estate is the company's Home Office building. The mortgage loans are upon dwellings and mercantile property in Pittsburgh, and other Pennsylvania cities, valued at over twice the amount loaned.

The company's loss paying reputation is excellent.

AFFILIATIONS.—Western Insurance Bureau and Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed in Cal., Colo., Conn., D. C., Ill., Ind., Md., Mass., Mich., Minn., N. J., N. Y., O., Pa., Tenn., Utah and Wis.

DIVIDENDS.—In recent years it has paid dividends as follows: 1901 to 1903, inc., 10%; 1904, 12%; 1905, 10%; 1906, 16%; 1907, 22%; 1908 to 1911, inc., 20%; 1912 and 1913, 16%; 1914, 11%; 1915, 2%; 1916, 9.5%; 1917 and

1918, 10%; 1919, 11.5%; 1920, 13%; 1921, 15%; total dividends paid since organization, cash, \$771,500, stock, \$65,000.

OFFICERS.—President, C. W. Gerwig; vice-president, E. C. Gerwig; secretary and treasurer, N. A. Weed.

DIRECTORS.—

Brant, Wm. J., broker.
Gerwig, C. W., president.
Gerwig, E. C., attorney.
Hespenheide, H. W., merchant.
Kellner, Chas., grain merchant.
Lotz, Henry J., stock broker.
Meyer, George E., dry goods merchant.
Ommert, John, retired.
Steiner, Klaus J., engineer.
Weed, N. A., secretary.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

GENERAL AGENTS.—

Connecticut and Massachusetts, Geo. S. Rosencrantz.
Indiana and Illinois, W. P. Ray, manager.
California, Jas. F. Cobb Co.
Utah, Ashton Jenkins Co.
Colorado, Reed Penington, Inc.
Wisconsin, Neckerman Agency.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$1,087,033 21		\$169 11		\$6,353 58			\$146 97	\$1,094,062 87
Reinsurance	435,710 83				1,974 12				437,684 95
Return premiums.....	334,054 07		22 03		606 33			140 72	334,825 15
Net premiums.....	917,328 31		147 08		3,771 13			306 25	921,532 77
Interest, etc.			\$71,292 57						
Profit on sale of bonds.....			55 00						
					TOTAL INCOME.				\$992,900 34

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$519,128.82; reinsurance, \$102,353.27; salvage, \$2,175.30; net amount paid policyholders for losses	\$414,660 25	Dividends to stockholders	30,000 00
Underwriting expenses	462,396 96	Agents' balances charged off.....	112 10
		Real estate taxes and expenses.....	3,365 95
		TOTAL DISBURSEMENTS.	\$910,535 26

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 44.9%; losses incurred, 47.7%; underwriting expenses, 50.1%; underwriting loss, 2.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 50.7%; expenses incurred, 52.1%; underwriting loss, 2.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$92,152,436; motor vehicle, \$11,000; tornado, etc., \$128,000; net risks in force on business effective prior to January 1, 1921, \$194,290,922; net premiums in force on business on and after January 1, 1921, fire, \$864,744.10; motor vehicle, \$140.31; tornado, etc., \$3,646.97; net premiums in force on business effective prior to January 1, 1921, \$1,815,952.68.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$866,362.85; loss from underwriting profit and loss items, \$496.81; total, \$865,866.04.

Losses incurred during 1921, \$439,210.01; underwriting expenses incurred during 1921, \$451,741.12; total, \$890,951.13.

Loss from underwriting during 1921, \$25,085.09.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$72,676.78; profit on investments during 1921, \$4,690.10; total, \$77,366.88.

Investment expenses incurred during 1921, \$5,021.79.

Gain from investments during 1921, \$72,345.09.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$72,345.09.

Losses: Underwriting, \$25,085.09; dividends, \$30,000; total, \$55,085.09.

Surplus, December 31, 1920, \$240,982.14; increase, \$17,260; surplus, December 31, 1921, \$258,242.14.

RETAILERS' FIRE INSURANCE COMPANY,

319-322 Mercantile Bldg., Oklahoma City, Okla.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$294,754 65
Interest due and accrued thereon.....	5,106 28
Bonds and stocks owned.....	86,634 00
Interest due and accrued thereon.....	683 01
Cash in banks and office.....	46,136 64
Agents' balances.....	18,770 41
Mortgage loans uncompleted.....	1,819 41
Other admitted assets.....	3,303 76

TOTAL ADMITTED ASSETS..... \$457,208 16

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS, \$20,846.70; reinsurance, \$7,446.63; net unpaid claims....	\$13,400 07
Unearned premiums.....	87,253 53
Reserve for depreciation of furniture and fixtures.....	3,303 76
Other liabilities.....	1,139 66

TOTAL LIABILITIES, except capital.....	\$105,097 02
CAPITAL PAID UP.....	200,000 00
NET SURPLUS.....	152,111 14

TOTAL..... \$457,208 16

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Oklahoma in August, 1910, and began business in September, 1911. It was organized under the auspices of the Oklahoma Retailers' Association. Its authorized capital is \$250,000, of which \$50,000 was paid in when the company began business. Its stock (\$10 par value) was sold at \$20 per share, \$5 of which was used for organization expenses.

In July, 1912, the company was completely reorganized and new officers elected. The officers connected with the company during its promotion period were eliminated and all stock-selling contracts canceled. All stock disposed of in the future will be sold by the company.

During 1914 the paid-in capital was increased to \$50,800. During 1915 the paid-in capital was increased to \$72,230, and \$17,475 was added to surplus account. In 1916 the capital was increased to \$121,200, and \$22,741.67 surplus was collected. During 1917 the capital was reduced to \$104,560 by the cancellation of \$16,640 of the capital stock, the company exchanging therefor certain securities which it considered not altogether desirable to retain. It states that this transaction reduced the surplus \$11,145. In 1918 the capital was increased to \$104,790. In 1920 a stock dividend of \$95,210 was declared, thus increasing the capital to \$200,000.

MANAGEMENT AND REPUTATION.—The company has grown steadily, and its business in recent years has been profitable. Its loss ratio has been very low, and the expense ratio slightly above normal.

On December 31, 1921, the directors owned \$95,400 par value of the capital stock of \$200,000.

The company has explained to us that the reason for the high expense ratio is that it issues participating policies, charging the returns on policies to the expense account, and that in 1920 such returns to policyholders were 25% on expired policies.

KINDS OF INSURANCE WRITTEN.—Fire and tornado.

TERRITORY.—Its operations are confined to Oklahoma, Nebraska and Kansas.

OFFICERS.—President, A. M. Greiner; first vice-president, Louis Berlowitz; second vice-president, J. S. Peter; secretary, W. E. Hitchcock; treasurer, T. T. Eason; manager, W. E. Hitchcock; assistant manager, P. J. Slater.

DIRECTORS.—Berlowitz, Louis; Eason, T. T.; Fields, J.

W.; Good, E. E.; Hitchcock, W. E.; Houghton, F. E.; Montgomery, D. M.; Peter, J. S.; Wade, T. L.; Welch, A. L.

STATE AGENTS.—E. L. McElvain, Topeka, Kan., for the State of Kansas.

Thos. H. Turk, Omaha, for the State of Nebraska.

STOCKHOLDERS' ANNUAL MEETING.—Third Wednesday in January.

INCOME, 1921.

Fire: Gross premiums, \$304,305.66; reinsurance, \$89,224.19; return premiums, \$48,855.52; net premiums.....	\$166,225 95
Tornado, etc.: Gross premiums, \$10,027.20; reinsurance, \$623.05; return premiums, \$1,123.03; net premiums.....	8,281 12

TOTALS: Gross premiums, \$314,332.86; reinsurance, \$89,847.24; return premiums, \$49,978.55; net premiums....	\$174,507 07
Interest, etc.	21,759 90
Reinsurance commissions.....	30,082 68
Other income.....	4,812 06

TOTAL INCOME..... \$231,161 71

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$54,330.98; reinsurance, \$18,684.95; net amount paid policyholders for losses....	\$35,646 03
Tornado, etc.: Gross amount paid for losses, \$1,105.32; reinsurance, \$142.30; net amount paid policyholders for losses....	963 02

TOTALS: Gross amount paid for losses, \$55,436.30; reinsurance, \$18,827.25; net amount paid policyholders for losses.	\$36,609 05
Underwriting expenses.....	77,817 16
Agents' balances charged off.....	926 37
Decrease in liabilities during the year on account of reinsurance treaties.....	5,366 70
Other disbursements.....	1,203 00
Dividends to policyholders.....	62,296 52

TOTAL DISBURSEMENTS..... \$184,218 80

RHODE ISLAND INSURANCE COMPANY — *Continued.*

Goff, Lyman B., president Union Wadding Co., president American Textile Co., president Pawtucket Hair Cloth Co.
Huntman, J. F., Jr., vice-president Starkweather & Shepley, Inc.

Hutchins, C. H., chairman of the Board of Directors Crompton & Knowles Loom Works, Worcester, Mass., president U. S. Envelope Co.

Matteson, F. W., trustee of estates.

Nicholson, Samuel M., president Nicholson File Co., president American Screw Co.

Peck, Frederick S., president and treasurer Asa Peck & Co., vice-president National Exchange Bank.

Phillips, Frank N., president American Electrical Works president Eugene F. Phillips Electrical Works.

Pieper, Emil G., vice-president and secretary.

Shepley, George L., president.

Swanson, Oscar, Providence Public Market.

Sweet, Wm. L., treasurer Rumford Chemical Works.

Watson, Byron S., Greene, Anthony & Co.

Wood, William M., president American Woolen Co.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

GENERAL AGENTS.—Starkweather & Shepley, Providence, R. I.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$4,158,272 34				\$68,791 32		\$64,768 29	\$24,111 68	\$4,315,943 63
Reinsurance	1,690,378 64				21,001 10		32,906 31	17,523 06	1,761,899 10
Return premiums.....	902,294 59				10,970 51		16,693 34	4,552 37	934,415 81
Net premiums.....	1,565,599 11				36,819 71		15,073 64	2,136 26	1,619,628 72
Losses to prms. writ'n	60.4				15.2				
Interest, etc.			\$118,238 56						3,000 00
Profit on maturity of ledger assets.....			537 50						
					Stock dividends				\$1,741,404 78
					TOTAL INCOME				

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$2,089,948 57				\$10,093 78		\$7,571 81		\$2,107,614 16
Reinsurance	1,123,428 95				4,455 00		13,503 91		1,144,417 86
Salvage	17,903 35						930 55	\$33 72	18,867 62
Net amt. paid policy-holders for losses..	945,616 27				5,608 78		-6,962 65	-33 72	944,328 68
Underwriting expenses.			\$713,220 79						3,227 36
Dividends to stockholders.....			60,000 00						
					Other disbursements				\$1,720,776 83
					TOTAL DISBURSEMENTS				

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 60.8%; underwriting expenses, 44.0%; underwriting loss, 0.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 59.0%; expenses incurred, 41.2%; underwriting loss, 0.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$169,207,955; tornado, etc., \$8,660,882; sprinkler leakage, \$3,262,921; riot, etc., \$1,002,305; net risks in force on business effective prior to January 1, 1921, \$140,780,844; net premiums in force on business on and after January 1, 1921, fire, \$1,785,656.60; tornado, etc., \$36,737.32; sprinkler leakage, \$12,373.50; riot, etc., \$1,355.08; net premiums in force on business effective prior to January 1, 1921, \$1,339,759.96.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,668,969.33.

Losses incurred during 1921, \$985,577.85; underwriting

expenses incurred during 1921, \$688,308.66; total, \$1,673,886.51.

Loss from underwriting during 1921, \$4,917.18.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$117,907.44; profit on investments during 1921, \$29,835.68; total, \$147,743.12.

Loss on investments during 1921, \$99.18; investment expenses incurred during 1921, \$3,128.18; total, \$3,227.36.

Gain from investments during 1921, \$144,515.76.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$144,515.76.

Losses: Underwriting, \$4,917.18; dividends, \$60,000; total, \$64,917.18.

Surplus, December 31, 1920, \$441,871.78; increase, \$79,598.58; surplus, December 31, 1921, \$521,470.36.

RICHMOND INSURANCE COMPANY OF NEW YORK,

1210 Castleton Ave., West New Brighton, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$31,706 44	Cash in banks and office.....	189,088 88
Mortgage loans on real estate.....	220,500 00	Agents' balances not over three months due.	191,551 81
Interest due and accrued thereon.....	536 04	Reinsurance due on paid losses.....	17,412 06
Bonds and stocks owned, market value.....	1,064,435 00	Other admitted assets	60 00
Interest due and accrued thereon.....	7,518 78	TOTAL ADMITTED ASSETS.....	\$1,722,809 01

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Losses and Claims:									
Total	\$416,203 28		\$3,550 75		\$4,362 37	\$568 00			\$424,682 40
Reinsurance	208,741 27		447 68		214 00	378 00			209,778 93
Net unpaid claims...	207,462 01		3,103 09		4,148 37	190 00			214,903 47

Estimated expenses of investigation and adjustments of losses.....	\$4,000 00	Contingent commissions, etc.....	500 00
Unearned premiums: Fire, \$740,847.03; other than fire. \$22,836.96; total.....	763,883 99	TOTAL LIABILITIES, except capital..	\$1,012,087 46
Salaries, rents, etc.....	1,000 00	CAPITAL PAID UP.....	200,000 00
Estimated taxes hereafter payable.....	28,000 00	NET SURPLUS	510,721 55
		TOTAL	\$1,722,809 01

GENERAL AGENTS.—Crum & Forster, 95 William street.
New York, N. Y.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Earth-quake.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$2,529.683 04		\$12,527 44		\$74,841 97	\$55,942 79	\$172 80	\$13,130 23	\$2,686,296 87
Reinsurance	850,900 54		1,667 29		20,853 00	37,188 37		2,874 28	922,413 48
Return premiums.....	643,363 09		2,274 97		18,526 18	180 20		5,894 54	670,218 08
Net premiums.....	1,035,520 01		8,585 18		26,432 79	18,594 22	172 80	4,361 41	1,098,606 41
Losses to prms. writ'n	53.1		50.3		12.7	22.3		-	
Interest, etc.			\$70,105 80		TOTAL INCOME				\$1,174,533 46
Profit sale of ledger assets.....			10,781 25						

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$1,231,802 93		\$5,278 76		\$10,062 83	\$12,470 24	\$1 73	\$3 64	\$1,259,640 18
Reinsurance.....	673,508 62		933 21		6,734 70	8,313 18			689,489 71
Salvage.....	8,343 38		30 02						8,373 40
Net amt. paid policy-holders for losses..	549,950 93		4,315 53		3,348 18	4,157 06	1 73	3 64	561,777 07

RICHMOND INSURANCE COMPANY OF NEW YORK — *Continued.*

Underwriting expenses	\$424,954 03
Dividends to stockholders	20,000 00
Other disbursements	2,988 40

TOTAL DISBURSEMENTS \$1,011,280 44

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 52.3%; underwriting expenses, 38.8%; underwriting loss, 0.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.3%; expenses incurred, 43.0%; underwriting loss, 0.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$84,555,152; motor vehicle, \$394,227; tornado, etc., \$6,451,138; riot, etc., \$104,280; earthquake, \$40,250; net risks in force on business effective prior to January 1, 1921, \$43,463,900; net premiums in force on business on and after January 1, 1921, fire, \$988,294.74; motor vehicle, \$6,519.35; tornado, etc., \$30,159.58; riot, etc., \$3,941.59; earthquake, \$172.80; net premiums in force on business effective prior to January 1, 1921, \$428,246.12.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$998,555.03; loss from underwriting profit and loss items, \$344.51; total, \$998,210.52.

Losses incurred during 1921, \$572,540.26; underwriting expenses incurred during 1921, \$429,954.03; total, \$1,002,494.29.

Loss from underwriting during 1921, \$4,283.77.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$70,531.30; profit on investments during 1921, \$10,761.25; total, \$81,292.55

Loss on investments during 1921, \$5,369.84; investment expenses incurred during 1921, \$1,559.84; total, \$6,929.68.

Gain from investments during 1921, \$74,362.87.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$74,362.87.

Losses: Underwriting, \$4,283.77; dividends, \$20,000; total, \$24,283.77.

Surplus, December 31, 1920, \$460,642.45; increase, \$50,079.10; surplus, December 31, 1921, \$510,721.55.

ROCKY MOUNTAIN FIRE INSURANCE COMPANY,

601 Central Avenue, Great Falls, Mont.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$174,066 75
Rents due and accrued	315 96
Mortgage loans on real estate	280,284 76
Interest due and accrued thereon	17,557 51
Loans on collateral security	40,000 00
Interest due and accrued thereon	2,736 22
Bonds and stocks owned	21,941 25
Interest due and accrued thereon	211 90
Cash in banks and office	425,916 34
Agents' balances not over three months due	13,024 55
Due from other companies on account of taxes	2,040 45
Due from other companies on account of losses paid	2,417 98
Accrued interest on bank deposits	3,830 83
Other admitted assets	1,269 18

TOTAL ADMITTED ASSETS \$985,613 68

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$98,767.26; reinsurance, \$14,940.66; net unpaid claims	\$83,826 60
Ocean marine, \$176.30; net unpaid claims	176 30
TOTAL: \$98,943.56; reinsurance, \$14,940.66; net unpaid claims	\$84,002 90
Unearned premiums	398,761 85
Salaries, rents, etc.	600 00
Estimated taxes hereafter payable	2,000 00
Contingent commissions, etc.	1,000 00
Estimated expenses of investigation and adjustment of losses	2,064 80
Partial payments to capital stock	685 45
Other liabilities	25 00

TOTAL LIABILITIES, except capital. \$489,140 00
CAPITAL PAID UP 279,200 00
NET SURPLUS 217,273 68

TOTAL \$985,613 68

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Montana August 16, 1911, and began business January 6, 1913, with \$250,000 paid-in capital. The par value of the stock is \$100 per share, and the stock was sold at \$200 per share. The stock subscription form provided for organization expenses of 20%. The stock was sold by P. H. Sexton and George Lloyd, as fiscal agents.

During 1915 the paid-in capital was increased to \$265,200; in 1916 to \$271,800, and in 1917 to \$278,531. In 1918 the capital was increased to \$280,296.20, and \$2,362.75 was paid into surplus account. At the end of 1919 the company showed a stock liability of \$279,885.45 and contributed during the year \$623.75 to surplus. Through a

misunderstanding \$685.45, partial payments on stock subscriptions, was carried into the capital account. This was corrected in 1920, reducing the capital paid up to \$279,200, as shown in this statement.

This company guarantees policies entitled "Rocky Mountain Fire Underwriters" issued in Montana.

MANAGEMENT AND REPUTATION.—A change in management took place early in 1917. The new management requested the Montana Insurance Department to make a thorough examination and investigation of the company's affairs from the beginning, which was done, the report of examination being dated May 7, 1917. The examiners found much to criticize, and stated that under the former management the company was apparently run to the ad-

ROCKY MOUNTAIN FIRE INSURANCE COMPANY—*Continued.*

vantage of the promoters, who were also general agents and directors, one becoming vice-president, and the other president, of the company.

The company was again examined by the Montana Insurance Department in 1918, the report showing the company's condition as of June 30, 1918. This examination was made chiefly for the purpose of ascertaining if the recommendations made in the previous report of examination, in 1917, had been carried out.

The statement of the company as of June 30, 1918, was verified. The real estate is carried at book value, and provides for the reduction of \$13,594.81, stipulated in the report of examination dated May 7, 1917.

The real estate owned is a building in Great Falls used as the Home Office of the company. The examiners stated in 1917 that it was not a proper investment for the company and recommended that efforts be made to dispose of the property. The company advised us in February, 1918 that it intended to comply with the requirements of the department as soon as it could do so without resulting in financial loss to the stockholders. This building is still owned by the company, the value being reduced to the amount shown in the above statement.

An inspection was made of the mortgage loans files, which were found to be complete and in good order as to necessary papers and documents. The cash in banks and office was verified by the examiners in the usual way, and was found to be correct as shown. The unearned premium reserve was found to be correctly computed.

It was again examined by the Montana State Insurance Department as of June 30, 1920. The examiner reported that he found the accounts and records in excellent condition. The examination showed that the present management, which is composed of successful and reputable business men, was making every effort to carry out the recommendations of the department, and run the company along proper lines.

On December 31, 1921 the directors owned \$28,950 of the capital stock of the company.

No dividend was paid in 1918, in accordance with the recommendations of the examiners, but in 1919 \$22,336 was paid to stockholders. No dividend was paid in 1920, but \$22,336 was paid in 1921.

The company is in good repute in the matter of loss settlements.

The underwriting of the company is in charge of the secretary, Leo P. McMeel, who was for eight years a local insurance agent in Kansas. In 1915 it began writing hail insurance, and a reinsurance contract was entered into with a large stock company whereby all liability under hail policies is reinsured. It reinsured all hail business written.

The company transacts a conservative volume of business, and its loss ratio has so far been low. The expense ratio in 1918, 1919 and 1920 was moderate, with a downward tendency. In 1921 the expense ratio was under the average, but the loss ratio high, and there was a considerable underwriting loss.

AFFILIATION.—Board of Fire Underwriters of the Pacific.

KINDS OF INSURANCE WRITTEN.—Fire, motor vehicle, sprinkler leakage, explosion, riot and civil commotion, tornado and hail insurance.

TERRITORY.—It is licensed in Ark., Colo., Ill., Ind., Iowa, La., Mich., Minn., Miss., Mont., Neb., Nev., N. H., N. J., N. Y., Ohio, Pa., Tex. and W. Va.

DIVIDENDS.—It has paid dividends as follows: 1916

\$11,448; 1917, \$14,230; 1918, none; 1919, \$22,336; 1920, none, 1921, \$22,336.

OFFICERS.—President, Sam Stephenson; vice-presidents, John E. Dawson, Geo. H. Shanley and Alfred Malmberg; secretary-treasurer, Leo P. McMeel.

DIRECTORS.—

Brown, W. A., vice-president First National Bank, Great Falls.

Dawson, John E., vice-president and manager of company, Great Falls.

Gray, A. H., attorney at law, Great Falls.

McMeel, Leo P., secretary-treasurer of company, Great Falls.

Malmberg, Alfred, real estate and insurance, Great Falls.

Pfeninger, Arnold, assistant treasurer, Great Falls.

Shanley, Geo. H., architect, Great Falls.

Smith, W. N., president First National Bank, Harlowton.

Stephenson, Sam, president First National Bank, Great Falls.

Walsh, T. J., United States Senator, Helena.

Williams, C. H., president Deer Lodge Bank & Trust Co., Deer Lodge.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday in February.

INCOME, 1921.

Fire: Gross premiums, \$722,964.04; reinsurance, \$71,893.73; return premiums, \$206,205.55; net premiums	\$444,864 76
Tornado and sprinkler leakage: Gross premiums, \$164,591.41; reinsurance, \$154,791.01; return premiums, \$5,956.97; net premiums	3,843 43

TOTALS: Gross premiums, \$887,555.45; reinsurance, \$226,684.74; return premiums, \$212,162.52; net premiums.	\$448,708 19
Interest, etc.	57,339 16
Other income	275 51
TOTAL INCOME	\$506,322 86

DISBURSEMENTS, 1921

Fire: Gross amount paid for losses, \$332,102.75; reinsurance, \$25,718.88; salvage, \$2,544.79; net amount paid policyholders for losses	\$303,839 08
Tornado and sprinkler leakage: Gross amount paid for losses, \$107,410.71; reinsurance, \$102,156.36; net amount paid policyholders for losses	5,254 35

TOTALS: Gross amount paid for losses, \$439,513.46; reinsurance, \$127,875.24; salvage, \$2,544.79; net amount paid policyholders for losses	\$309,093 43
Underwriting expenses	175,860 56
Dividends to stockholders	22,336 00
Loss on bank deposits	7,433 74
Real estate expenses	9,064 32
Other disbursements	8,026 55

TOTAL DISBURSEMENTS **\$531,814 60**

RATIOS TO PREMIUMS WRITTEN.—Losses paid, fire, 68.2%; tornado and sprinkler leakage, 136.7%; losses incurred,

ROCKY MOUNTAIN FIRE INSURANCE COMPANY—Continued.

70.3%; underwriting expenses, 39.1%; underwriting loss, 8.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 69.4%; expenses incurred, 38.8%; underwriting loss, 8.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$35,686,153; tornado and sprinkler leakage, \$1,180,198; net premiums in force on business on and after January 1, 1921, fire, \$435,057.86; tornado and sprinkler leakage, \$6,950.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$454,226.74; loss from underwriting profit and loss items, \$348.90; total, \$453,877.84.

Losses incurred during 1921, \$315,521.04; underwriting expenses incurred during 1921, \$176,525.36; total, \$492,046.40.

Loss from underwriting during 1921, \$38,168.56.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$64,591.23; profit on investments during 1921, \$3,766.62; total, \$68,357.85.

Loss on investments during 1921, \$6,849.85; investment expenses incurred during 1921, \$14,611.66; total, \$21,461.51.

Gain from investments during 1921, \$46,896.34.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$46,896.34.

Losses: Underwriting, \$38,168.56; dividends, \$22,336, total, \$60,504.56.

Surplus, December 31, 1920, \$230,881.90; decrease, \$13,608.22; surplus, December 31, 1921, \$217,273.68.

ROCKINGHAM FIRE INSURANCE COMPANY,

49 Washington Street, Leaksville, N. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$69,133 98
Bonds and stocks owned.....	6,400 00
Cash in banks and office.....	6,849 16
Agents' balances not over three months due	1,035 69

TOTAL ADMITTED ASSETS..... \$83,418 83

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums: fire, \$8,052.39; other than fire, \$341.18; total,	8,393 57
Funds held under reinsurance treaties....	398 26

TOTAL LIABILITIES, except capital..	8,791 83
CAPITAL PAID UP.....	66,600 00
NET SURPLUS.	8,027 00

TOTAL \$83,418 83

GENERAL REVIEW

HISTORY.—This company was incorporated under the laws of North Carolina on January 21, 1919, and was licensed and began business April 13, 1919, with an authorized, subscribed and paid-in capital of \$50,000 and without a surplus. Shares have a par value of \$100. There was no expense incurred in promoting this company, which is very commendable. On January 22, 1920, the stockholders authorized \$50,000 additional capital, to be sold at \$110 per share, of which \$100 is to apply to capital and \$10 to surplus. On April 22, 1920, the directors authorized the sale of this stock, and during 1920 \$16,600 par value of this stock was paid in, and \$1,660 was contributed to surplus.

MANAGEMENT AND REPUTATION.—J. W. Norman, secretary and manager, has been manager of the insurance Department of the Leaksville Spray Insurance and Realty Company for a great many years.

The directors owned as of December 31, 1921, \$31,500, par value, of the capital stock of \$66,000.

The expenses of the company were low for a new company with a small premium income in 1919, but high in

1920. It had no losses in 1920. In 1921 the loss ratio was low and the expense ratio not high considering the very small volume transacted.

It will write fire insurance in North Carolina only.

No complaints concerning its loss paying record have come to us.

Its investments are of high character and the securities are listed at the prices fixed by the Insurance Commissioner.

AFFILIATION.—Southeastern Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, tornado and marine.

TERRITORY.—North Carolina only.

DIVIDENDS.—1921, \$1,998.00.

OFFICERS.—President, F. M. Flinn; vice-president, Dr. Jno. B. Ray; secretary and manager, J. W. Norman; treasurer, W. O. Jenkins; agency Supt. G. G. Irie.

DIRECTORS.—Hopper, J. M.; Hubbard, C. E.; Flinn, F. M. Norman, J. W.; Martin Dr. S. L.; Ray, Dr. J. B.; Dunn, A. W.; Dunn, T. W.; Barker, T. H.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Tuesday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums	\$10,881 67		\$542 09		\$225 37				\$11,649 13
Reinsurance	2,598 98		12 19						2,611 12
Return premiums	1,077 83		72 90						1,150 73
Net premiums	7,204 91		457 00		225 37				7,887 28
Interest, etc.			\$4,182 38						4,182 38
Other income			398 26						398 26
Commission from reinsurance.....									779 06
TOTAL INCOME.....									\$13,246 98

Surplus, December 31, 1920, \$4,141.05; increase, \$3,593.93; surplus, December 31, 1921, \$8,027.00.

KINDS OF INSURANCE WRITTEN.—Fire and marine reinsurance.

ROSSIA INSURANCE COMPANY OF AMERICA, — *Continued.*

TERRITORY.—It is licensed in Ark., Colo., Conn., Del., Ill., Ind., Iowa, La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas, Utah and W. Va.

DIVIDEND.—In 1921 the company paid a dividend of 64%.

OFFICERS.—President, C. F. Sturhahn; vice-president, B. N. Carvalho; secretary and treasurer, T. B. Boss; assistant secretary, G. E. Jones,

DIRECTORS.—

Baker, Stephen.

Burt, George H., president State Bank & Trust Co., Hartford.

Bylinine, A., general manager Compagnie d'Assurances "Rossia."

Carvalho, B. N., vice-president of the company, Hartford.

Dunlop, Charles D., vice-president Providence Washington Insurance Co.

Marshall, John, Jr., vice-president Firemen's Fund Insurance Co., San Francisco.

Ellison, William B., attorney at law, New York.

Gross, Charles Welles, attorney at law, Hartford.

James, Alfred F., president Northwestern National Ins. Co., Milwaukee.

Kamenka, B., chairman of the board, Compagnie d'Assurances "Rossia."

McRoberts, General Samuel, capitalist.

Plotnikoff, M., member of the board, Compagnie d'Assurances "Rossia."

Smith, H. A., president National Fire Insurance Co., Hartford.

Sturhahn, C. F., president of the company, Hartford.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in March.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Other Lines.	Totals.
Gross premiums.....	\$8,121,617 62	\$967,373 06	\$33,420 20	\$463,789 58	\$100,254 10	\$39,787 39	\$32,353 28	\$27,986 28	\$9,786,581 00
Reinsurance	566,375 76	105,258 40	2,348 26	.....	9,292 35	.....	2,827 61	2,495 80	687,598 18
Return premiums....	2,424,360 56	182,359 74	8,587 46	293,441 24	13,281 38	59 55	3,066 21	4,064 25	2,929,220 39
Net premiums.....	5,131,881 30	679,754 92	22,484 57	176,348 34	77,680 37	39,727 84	26,459 46	21,426 23	6,169,763 08
Ratios to prms. writ'n	82.5	206.1	61.0	218.6	31.6	41.9	9.0	0.5	
Interest, etc.			\$489,436 24		Other income				2,300 52
Profit on sale or maturity of bonds.....			65,553 12		TOTAL INCOME				\$6,727,052 91

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Other Lines.	Totals.
Gross amount paid for losses.....	\$4,412,770 66	\$1,540,726 36	\$14,835 81	\$385,181 59	\$25,269 78	\$16,641 28	\$2,604 78	\$96 73	\$6,398,134 99
Reinsurance	109,562 40	88,681 98	250 27	.....	629 02	.....	219 33	04	199,343 04
Salvage	71,362 99	51,100 54	874 65	12,775 13	96 89	2 33	1 91	.....	136,214 44
Net amt. paid policyholders for losses..	4,231,851 27	1,400,043 84	13,719 89	372,406 46	24,543 87	16,638 95	2,383 54	98 69	6,062,577 51
Underwriting expenses.			\$2,210,807 42		Loss on sale or maturity of bonds				51,426 56
Dividends to stockholders			256,000 00		Real estate expenses				11,409 44
Other disbursements			11,162 95		TOTAL DISBURSEMENTS				\$8,603,383 88

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 91.9%; underwriting expenses, 35.8%; underwriting loss, 4.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 74.4%; expenses incurred, 29.0%; underwriting loss, 3.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$462,481,510; ocean marine, \$18,182,125; motor vehicle, \$1,796,039; inland navigation and transportation, \$9,790,250; tornado, etc., \$14,397,982; sprinkler leakage, \$5,621,513; riot, etc., \$7,137,196; net risks in force on business effective prior to Jan. 1, 1921, \$344,048,680; net premiums in force on business on and after Jan. 1, 1921, fire, \$4,730,378; ocean marine, \$25,978; motor vehicle, \$18,277; inland navigation and transportation, \$240,753; tornado, etc., \$73,119; sprinkler leakage, \$25,381; riot, etc., \$19,687; net premiums in force, \$3,576,420.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$7,614,794.42.

Losses incurred during 1921, \$5,668,051.51; underwriting expenses incurred during 1921, \$2,210,595.42; total, \$7,878,646.93.

Loss from underwriting during 1921, \$263,852.51.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$485,706 07; profit on investments during 1921, \$300,995.16; total, \$786,701.23.

Loss on investments during 1921, \$51,426.56; investment expenses incurred during 1921, \$22,572.39; total, \$73,998.95.

Gain from investments during 1921, \$712,702.28.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$712,702.28; other sources, \$1,386.47; State tax collectible, \$21,691.08; total, \$735,779 83.

Losses: Underwriting, \$263,852.51; dividends, \$256,000.00; total, \$519,852 51.

Surplus, December 31, 1920, \$2,583,242.79; increase, \$215,927.32; surplus, December 31, 1921, \$2,799,170.11.

ROYAL EXCHANGE ASSURANCE,

London, England.

UNITED STATES FIRE BRANCH, 82 MAIDEN LANE, NEW YORK.

UNITED STATES MARINE BRANCH, 3 SOUTH WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$200,000 00	Agents' balances not over three months due	464,484 41
Interest due and accrued thereon.....	6,000 00	Reinsurance due on paid losses.....	42,066 77
Bonds and stocks owned.....	4,726,530 50	Other admitted assets.....	114 42
Interest due and accrued thereon.....	61,546 71		
Cash in banks and office.....	23,097 86	TOTAL ADMITTED ASSETS.....	\$5,523,840 67

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$479,274 00	\$376,710 00	\$87,358 00	\$8,795 00	\$430 00	.....	\$15 00	.....	\$930,582 00
Reinsurance	118,028 49	207,030 00	14,171 00	340 00	130 00	.....	4 00	.....	339,704 09
Net unpaid claims...	361,245 51	169,680 00	53,187 00	8,455 00	299 40	.....	11 00	.....	590,377 91
Unearned premiums	\$2,539,424 78		TOTAL LIABILITIES, except deposit capital						
Contingent commissions, etc.....	12,015 98		\$3,245,439 10						
Salaries, rents, etc.....	5,782 67		DEPOSIT CAPITAL						
Estimated taxes hereafter payable.....	90,478 71		\$400,000						
Estimated expense of investigation and adjustment of losses	6,725 31		NET SURPLUS, U. S. Branch, including deposit capital						
Other liabilities	133 74		2,278,401 57						
			TOTAL						
			\$5,523,840 67						

GENERAL REVIEW.

HISTORY.—This is one of the oldest companies in existence. It began writing marine insurance in 1696, and the charter under which it now writes fire insurance was granted in 1720. Its capital is £689,219, all of which has been paid in.

It entered the United States in 1891, with headquarters at San Francisco, and confined its operations to a limited territory up to 1898, when the headquarters of the United States Branch was moved to New York. It then commenced doing a general agency business. In 1910 it began writing marine insurance in the United States.

In 1917 this company purchased control of the Car and General Insurance Corporation, Ltd., of London.

Policies issued under the title "Exchange Underwriters" in the United States are guaranteed by this company.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses, wherever incurred. The Home Office balance sheet, which includes all its assets and liabilities, showed the following as of December 31, 1920: Assets, \$56,724,518; capital paid in, \$3,446,095; surplus funds, \$4,147,926. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute, and has made good progress in the United States. The United States manager, Mr. Everard C. Stokes, was formerly, for seven years, manager in the Levant section of the Near East, and is in excellent repute. The associate manager, Gayle T. Forbush, has been with the company for many years, and is in excellent repute. It bears an excellent reputation in the matter of loss settlements.

The expense of management of the United States Branch is moderate, and its average loss ratio is normal. In 1921 it considerably reduced its writings, resulting in an increased expense and loss ratio on the written basis. There was a large profit on investments in 1921.

The securities owned are of excellent character. The valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The marine branch is in charge of Appleton & Cox, attorneys, New York City, who are in excellent standing.

UNITED STATES MANAGER.—Everard C. Stokes; associate manager, Gayle T. Forbush, New York.

UNITED STATES TRUSTEE.—Bankers Trust Company, 16 Wall street, New York.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific.

KINDS OF INSURANCE WRITTEN.—Fire, life, marine and general casualty lines.

In the United States it transacts fire, marine, tornado, sprinkler leakage, tourists' baggage, explosion, rail, riot and civil commotion, earthquake and automobile insurance.

TERRITORY.—The United States Branch is licensed in all the States and Territories except Alaska, Del., Guam, Hawaii, N. M., N. D., Philippine Islands and Vt. It also operates throughout Canada.

DEPARTMENTS.—Southern Department, Seibels, Bruce & Co., general agents, Columbia, S. C.; Southwestern Department, Trezevant and Cochran, general agents, Dallas, Tex.; Metropolitan Department, Willard S. Brown & Co., general agents, New York, N. Y.; Pacific Department, Benjamin Goodwin, manager, San Francisco, Cal.; Marine Department, Appleton & Cox, attorneys, New York, N. Y.

ROYAL EXCHANGE ASSURANCE — *Continued.*

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Lines.	Totals.
Gross premiums.....	\$4,820,025 26	\$719,796 96	\$304,104 58	\$22,749 49	\$67,182 75	\$288 91	\$5,440 36	\$20,179 19	\$85,959,767 50
Reinsurance	1,220,572 36	373,294 36	25,968 87	9,305 70	10,843 99	.....	1,116 94	7,075 36	1,653,197 07
Return premiums.....	1,163,460 56	127,466 78	164,710 55	1,969 80	17,343 57	8 28	1,618 04	3,556 45	1,490,134 03
Net premiums.....	2,436,992 36	214,035 82	113,405 66	11,473 99	38,995 19	280 63	2,705 38	9,547 38	2,826,436 40
Losses to prms. writ'n	61.8	75.2	392.5	99.4	16.8	5.8	1.6	0.8	
Interest, and rents.....			\$235,664 92						9,733 16
Received from Home Office.....			310,951 46						136 23
Borrowed money			325,000 00						
					Gross profit on sale of ledger assets.....				9,733 16
					Other income				136 23
					TOTAL INCOME				\$3,707,922 17

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$2,186,777 70	\$1,039,687 60	\$669,634 49	\$25,313 79	\$5,714 43	\$15 00	\$60 79	\$84 00	\$3,927,287 80
Reinsurance	671,077 67	658,613 16	183,662 34	8,439 52	836 06	.....	16 75	.....	1,522,645 50
Salvage	20,662 48	220,207 39	40,834 46	5,464 05	.....	.....	.....	.....	287,188 33
Net amt. paid policy-holders for losses..	1,495,017 60	160,867 05	445,137 69	11,410 22	4,878 37	15 00	44 04	84 00	2,117,453 97
Underwriting expenses.			\$1,413,768 92						23,720 02
Remitted to Home Office.....			301,831 61						
Borrowed money repaid.....			325,000 00						
					Other disbursements				23,720 02
					TOTAL DISBURSEMENTS.....				\$4,181,774 52

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 69.6%; underwriting expenses, 50.0%; underwriting loss, 1.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.2%; expenses incurred, 41.4%; underwriting loss, 1.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$250,935,684; ocean marine, \$7,593,733; motor vehicle, \$6,009,274; inland nav. and transp., \$69,296; tornado, etc., \$9,927,433; hail, \$125,649; sprinkler leakage, \$757,989; riot, etc., \$2,984,420; earthquake, \$241,000; net risks in force on business effective prior to January 1, 1921, \$222,900,792; net premiums in force on business on and after January 1, 1921, fire, \$2,515,709.23; ocean marine, \$40,128.88; motor vehicle, \$111,635.79; inland nav. and transp., \$313.70; tornado, etc., \$42,643.74; hail, \$256.81; sprinkler leakage, \$2,660.16; riot, etc., \$9,322.39; earthquake, \$519.60; net premiums in force on business effective prior to January 1, 1921, \$2,141,103.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$3,268,178.11; gain from underwriting profit and loss items, \$18,550.43; total, \$3,286,728.54.

Losses incurred during 1921, \$1,969,869.82; underwriting expenses incurred during 1921, \$1,353,845.26; total, \$3,323,715.08.

Loss from underwriting during 1921, \$36,986.54.

INVESTMENT EXHIBIT, 1921.—Interest, etc., during 1921, \$232,421.85; profit on investments during 1921, \$408,739.21; total, \$641,161.06.

Loss on investments during 1921, \$8,217.86; investment expenses incurred during 1921, \$7,122.62; total, \$15,340.48.

Gain from investments during 1921, \$625,820.58.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$625,820.58; remitted from Home Office, \$310,951.46; total, \$936,772.04.

Losses: Underwriting, \$36,986.54; remitted to Home Office, \$301,831.61; total, \$338,818.15.

Surplus, December 31, 1920, \$1,280,447.68; increase, \$597,953.89; surplus, December 31, 1921, \$1,878,401.57.

ROYAL INSURANCE COMPANY, LIMITED,

Liverpool, England.

UNITED STATES BRANCH, 84 WILLIAM STREET, NEW YORK

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Real estate owned.....	\$2,324,045 50	Cash in banks and office.....	1,533,072 36
Rents due and accrued.....	7,678 63	Agents' balances not over three months due	2,246,068 36
Mortgage loans on real estate.....	356,800 00	Bills receivable.....	41,733 96
Interest due and accrued thereon.....	5,228 58	Reinsurance due on paid losses.....	233,025 09
Bonds and stocks owned.....	14,294,223 50		
Interest due and accrued thereon.....	175,228 90		
		TOTAL ADMITTED ASSETS.....	\$21,217,104 88

LIABILITIES, U. S. BRANCH, DEC. 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total.....	\$2,203,523 03	\$427,684 00	\$336,138 41	\$76,648 00	\$16,692 85	.....	\$2,653 00	\$49 00	\$3,095,388 29
Reinsurance.....	815,016 64	135,912 00	3 00	18,003 00	30,925 05	.....	386 00	45 00	1,000,290 69
Net unpaid claims....	1,388,506 39	291,772 00	336,135 41	58,645 00	17,767 80	.....	2,267 00	4 00	2,095,097 60

ROYAL INSURANCE COMPANY, LIMITED—Continued.

Unearned premiums.....	\$12,681,644 15	Estimated taxes hereafter payable.....	553,064 46
Amount reclaimable on perpetual deposits.....	57,372 90		
Contingent commissions, etc.....	74,922 81	TOTAL LIABILITIES, except deposit capital.....	\$15,544,587 47
Salaries, rents, etc.....	12,716 37	DEPOSIT CAPITAL.....	\$400,000.00
Net premium reserve and all other liabilities, except capital, under the life insurance or any other special department....	18,120 00	NET SURPLUS, U. S. Branch, including deposit capital.....	5,672,517 41
Estimated expenses of investigation and adjustment of losses.....	51,451 78		
Other liabilities.....	197 40	TOTAL.....	\$21,217,104 88

GENERAL REVIEW.

HISTORY.—This company was established in 1845. Its subscribed capital is £5,598,340, of which £1,399,585 (\$6,997,925) has been paid in. It entered the United States in 1851. It is one of the leading insurance companies of the world.

This company controls the British and Foreign Marine Insurance Company, Limited, which in turn owns and controls the American and Foreign Marine Insurance Company, a New York corporation. It also owns a majority of the stock of the Queen Insurance Company of America and of the Newark Fire Insurance Company both of which, however, are under independent managements.

During 1915 this company purchased control of the Hudson Bay Insurance Company, Vancouver, which it operates as a separate company.

During 1919 it gained control of the Liverpool & London & Globe Insurance Company, Liverpool, Eng., which will continue to operate as a separate institution and under independent management.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses incurred here. The Home Office balance sheet, which includes all its assets and liabilities showed the following as of December 31, 1920: Assets, \$155,825,644.23; capital paid in, \$6,997,925; surplus over all liabilities, \$9,296,013.86. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in the highest standing and is one of the strongest companies in the world. The United States Branch has a committee on management consisting of Wm. A. Nash, James A. Macdonald, Columbus O'Donnell Iselin and Wm. Woodward.

Besides this committee the company has department managers, as listed below, in the important insurance centers in the United States.

The United States Branch is conservatively managed and has made excellent progress. Its loss paying record is excellent under all conditions. The average expense and loss ratios are normal.

The investments of the United States Branch are of excellent character. The security valuations in this state-

ment are those fixed by the Convention of Insurance Commissioners.

The real estate owned consists of the company's office buildings, located and valued as follows: New York, \$1,275,000; San Francisco, \$1,068,500; and an office building at Philadelphia, \$65,000. (These valuations were given us as of December 31, 1920, and differ some what in the total from the valuations in the statement of December 31, 1921, the details of which were not furnished to us.)

The mortgage loans are upon improved New York property and Illinois farm lands, valued at over twice the amount loaned.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters, of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

UNITED STATES MANAGEMENT.—Manager for New York Department, Frederick B. Kellam; for Western Department, Elwin W. Law, Chicago, Ill.; for New England States, Field & Cowles, Boston, Mass.; for Southern Department, Milton Dargan, Atlanta, Ga.; for Pacific Department, Rolla V. Watt, San Francisco, Cal.; for Marine and Transportation Department, John E. Hoffman, New York.

CANADIAN MANAGEMENT.—J. H. Labelle, chief agent, Montreal, Canada.

UNITED STATES TRUSTEE.—New York Life Insurance and Trust Company, New York.

KINDS OF INSURANCE WRITTEN.—Fire, marine, life, automobile, workmen's compensation, liability, accident, health, elevator, plate glass insurance, and fidelity and guaranty bonds; also other lines. In the United States it transacts fire, marine, war risk, hail, tornado, sprinkler leakage, automobile, explosion, registered mail, tourists' floater, riot and civil commotion insurance.

TERRITORY.—It operates practically all over the world. A separate branch is maintained in Canada.

The United States Branch was, at last advices, licensed in practically all States and Territories.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Aircraft.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$18,068,033 22	\$964,930 16	\$2,882,042 91	\$224,948 22	\$484,574 62	\$208 80	\$46,612 92	\$37,038 62	\$22,728,389 47
Reinsurance.....	4,189,931 36	517,380 68	22,221 78	93,583 40	27,705 03	135 72	7,983 45	16,337 90	4,875,369 38
Return premiums.....	3,920,900 85	139,397 21	741,306 70	36,432 61	91,905 05	.....	13,311 75	9,867 86	4,953,122 93
Net premiums.....	9,977,201 01	308,152 27	2,118,514 43	94,932 15	364,873 04	73 08	25,317 72	10,832 86	12,899,897 16
Losses to prms. writ'n	53.5	13.1	73.7	112.3	40.2	546.6	39.6	5.7	
Interest, etc.....			\$1,025,805 49						3,062 28
Received from Home Office.....			278,556 46						
									TOTAL INCOME.....\$14,207,321 39

ROYAL INSURANCE COMPANY, LIMITED—Continued.

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Aircraft.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.....	\$3,406,721 42	\$1,313,625 41	\$1,747,489 86	\$273,920 19	\$152,726 36	\$1,138 89	\$18,236 50	\$1,554 75	\$11,914,413 38
Reinsurance.....	2,900,969 93	793,435 52	112,228 51	110,337 90	5,859 46	740 28	7,804 83	933 48	3,932,309 91
Salvage.....	167,412 21	116,251 77	74,120 86	56,962 79	27 50		400 82		415,165 96
Net amt. paid policy-holders for losses....	5,337,339 28	403,938 12	1,561,140 49	106,629 50	146,539 40	398 61	10,030 85	621 27	7,566,937 52
Underwriting expenses.....			\$6,426,737 52						
Remitted to Home Office.....			62,053 95						
Deposit premiums returned.....			3,485 92						
Real estate expenses.....			199,601 61						
Other disbursements.....			74,108 55						
Loss on sale or maturity of bonds.....									165,653 58
Decrease by adjustment in book value of bonds.....									776,247 91
TOTAL DISBURSEMENTS.....									\$15,274,826 56

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 60.7%; underwriting expenses, 49.8%; underwriting loss, 6.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 58.4%; expenses incurred, 47.2%; underwriting loss, 5.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$1,067,359,038; ocean marine, \$8,076,147; motor vehicle, \$117,605,467; inland navigation and transportation, \$8,617,802; tornado, etc., \$85,264,216; sprinkler leakage, \$8,235,142; riot, etc., \$4,436,894; net risks in force on business effective prior to Jan. 1, 1921, \$1,217,666,919; net premiums in force on business on and after Jan. 1, 1921, fire, \$10,315,100; ocean marine, \$86,346; motor vehicle, \$2,046,818; inland navigation and transportation, \$29,332; tornado, etc., \$384,657; sprinkler leakage, \$26,784; riot, etc., \$9,632; net premiums in force on business effective prior to Jan. 1, 1921, \$11,914,833.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$13,404,797.23; loss from underwriting profit and loss items, \$29,767.37; total, \$13,375,029.86.

Losses incurred during 1921, \$7,827,651.67; underwriting expenses incurred during 1921, \$6,327,670.60; total, \$14,155,322.27.

Loss from underwriting during 1921, \$780,292.41.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$1,017,654.33; profit on investments during 1921, \$1,261,707.40; total, \$2,279,361.73.

Loss on investments during 1921, \$941,901.49; investment expenses incurred during 1921, \$237,001.66; total, \$1,178,903.15.

Gain from investments during 1921, \$1,100,458.58.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$1,100,458.58; other sources, \$2,275.58; remitted from Home Office, \$278,556.46; total, \$1,381,290.62.

Losses: Underwriting, \$780,292.41; other sources, \$12,124.38; real estate, \$84,454.50; remitted to Home Office, \$62,053.95; total, \$938,925.24.

Surplus, December 31, 1920, \$4,830,152.03; increase, \$442,365.38; surplus, December 31, 1921, \$5,272,517.41.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.

Real estate owned.....	\$545,784 00
Rents due and accrued.....	4,496 84
Mortgage loans on real estate.....	474,500 00
Interest due and accrued thereon.....	8,910 75
Bonds and stocks owned.....	3,003,267 08
Interest due and accrued thereon.....	34,805 55
Cash in banks and office.....	363,884 92
Agents' balances not over three months due	256,515 95
Due from Queen Insurance Company.....	5,010 50
Loss adjustment fees recoverable.....	73 80

TOTAL ADMITTED ASSETS..... \$4,697,248 39

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$160,400;

reinsurance, \$22,273; net unpaid claims.	\$138,136 00
Unearned premiums.....	1,312,416 36
Salaries, rents, etc.....	5,159 75
Estimated taxes due and accrued.....	34,514 45
Reinsurance premium.....	12,545 42
Due to Hudson Bay Insurance company....	4,774 11
Due to Newark Fire Insurance company...	2,441 75

Due to Sundry Insurance companies..... 64 99

TOTAL LIABILITIES, except capital. \$1,510,052 83

NET SURPLUS CANADIAN BRANCH..... 3,187,195 56

TOTAL \$4,697,248 39

INCOME, CANADIAN BRANCH, 1921.

Gross premiums \$2,381,598.31; reinsurance, \$117,167.43; return premiums, \$368,857.80; net premiums.....	\$1,895,573 08
Interest, etc.....	205,447 56
Rents.....	17,119 48

TOTAL INCOME \$2,118,140 12

DISBURSEMENTS, CANADIAN BRANCH, 1921.

Gross losses incurred, \$1,288,954.04; reinsurance, \$105,317.30; salvage, \$7,766.79; net losses incurred.....	\$1,175,869 95
Underwriting expenses incurred.....	727,450 46
Adjustment expenses.....	23,239 46
TOTAL EXPENDITURE	\$1,926,559 87

ROYAL SCOTTISH INSURANCE COMPANY, LIMITED

Glasgow, Scotland.

GENERAL REVIEW.

HISTORY.—This company was established in 1907. The authorized capital is £300,000 of which £50,000 is subscribed and £30,000 paid-in in cash. The par value of the shares is £5. The control of the company was passed in 1911, to the National General Insurance Company. The latter company failed and the shares were purchased by a Glasgow syndicate. In 1914, the control was secured by the Northern Assurance Company, Ltd., of London, England. The company is not admitted to do business in the United States.

MANAGEMENT AND REPUTATION.—The company is admitted to the Dominion of Canada and Mr. G. E. Moberly, 17 St. John Street, Montreal, Canada, is the chief agent. We are advised by the management that the contracts are guaranteed by the Northern Assurance Company, Ltd., and that John Robertson, Esq. joint general manager of the Northern is a director of the Royal Scottish.

No home office balance sheet or statement of the Canadian Branch is available at this time.

RUSSIAN REINSURANCE COMPANY.

Petrograd, Russia.

UNITED STATES BRANCH, 15 WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned	\$2,216,780 00
Interest due and accrued thereon.....	18,995 41
Cash in banks and office	253,715 96
Agents' balances not over three months due.	—47,997 52

TOTAL ADMITTED ASSETS \$2,441,493 85

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Net unpaid	
claims: Fire, \$353,265; motor vehicle,	
\$10,200; tornado, etc., \$1,059; sprinkler	
leakage, \$274; total	\$364,798 00
Unearned premiums	1,202,707 79
Contingent commissions, etc.	10,000 00
Estimated taxes hereafter payable.....	40,000 00
Estimated expenses of investigation and ad-	
justment of losses	6,019 17

TOTAL LIABILITIES, except deposit

capital	\$1,623,524 96
DEPOSIT CAPITAL	\$200,000
NET SURPLUS, U. S. Branch, including	
deposit capital	817,968 89

TOTAL \$2,441,493 85

GENERAL REVIEW.

HISTORY.—This company was established in 1896. Its authorized capital is 3,000,000 roubles, all of which has been paid in. It entered the United States early in 1907.

HOME OFFICE RESOURCES.—No late Home Office balance sheet is available.

Owing to the chaotic state of affairs in Russia it would be difficult, if not impossible, to secure additional funds from the Home Office if needed, and on December 1, 1918, the Soviet Government of Russia decreed the dissolution of all private insurance companies and the confiscation of their assets by the State on April 11, 1919. This action, if sustained, would apparently terminate the authority of their United States representatives; but the assets in this country can be used only to liquidate obligations incurred here.

MANAGEMENT AND REPUTATION.—The company has always been in excellent repute at its home, and its United States management is in high standing. Its United States

manager also acts in the same capacity for the Moscow Insurance Company, the First Russian Insurance Company and the Nordisk Reinsurance Company of Copenhagen, Denmark (reported upon elsewhere in this volume) which are writing reinsurance in the United States.

The volume of business written in the United States is large in proportion to the net resources of that branch. The expenses of the United States Branch have been moderate, and the average loss ratio is somewhat above normal. In 1921 the loss ratio was high.

UNITED STATES MANAGER.—Paul E. Rasor, New York.

UNITED STATES TRUSTEE.—Bankers Trust Company, New York.

KINDS OF INSURANCE WRITTEN.—Fire, motor vehicle, sprinkler leakage, explosion and tornado reinsurance.

TERRITORY.—The United States Branch was licensed, at last advices, in Ark., Colo., Del., Ill., Iowa, La., Mass., Mich., Mont., Nev., N. H., N. Y., N. C., Ohio, Pa., Tex. and W. Va.

RUSSIAN REINSURANCE COMPANY — *Continued.*

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$2,144,825 70		\$22,045 61		\$27,815 88		\$4,569 73	\$8,636 16	\$2,207,893 08
Return premiums.....	726,642 26		5,542 21		13,610 38		1,512 64	2,465 57	749,773 06
Net premiums.....	1,418,183 44		16,503 40		14,205 50		3,057 09	6,170 59	1,458,120 02
Losses to prms. writ'n	78.3		55.8		27.7		33.5	26.3	
Interest, etc.			\$104,361 59						
									TOTAL INCOME. \$1,562,481 61

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,125,668 36		\$14,470 05		\$3,944 01		\$1,022 60	\$1,625 93	\$1,146,739 95
Salvage	15,544 32		318 72		3 84				15,866 88
Net amt. paid policy-holders for losses..	1,110,124 04		14,160 33		3,940 17		1,022 60	1,625 93	1,130,873 07
Underwriting expenses.			\$531,709 19						531,709 19
Remitted to Home Office.....			250,000 00						250,000 00
									TOTAL DISBURSEMENTS \$1,915,420 76

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 85.6%; underwriting expenses, 36.5%; underwriting loss, 8.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 76.4%; expenses incurred, 31.2%; underwriting loss, 7.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$140,678,430; motor vehicle, \$815,856; tornado, etc., \$4,537,689; sprinkler leakage, \$1,081,111; riot, etc., \$2,785,249; net risks in force on business effective prior to January 1, 1921, \$95,895,858; net premiums in force on business on and after January 1, 1921, fire, \$1,407,224; motor vehicle, \$13,004; tornado, etc., \$18,443; sprinkler leakage \$2,706; riot, etc., \$5,497; net premiums in force on business effective prior to January 1, 1921, \$995,916.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,633,172.67.

Losses incurred during 1921, \$1,247,727.07; underwriting expenses incurred during 1921, \$508,896.93; total, \$1,756,624.

Loss from underwriting during 1921, \$123,451.33.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$104,595.34; profit on investments during 1921, \$134,288.80; total, \$238,884.14.

Investment expenses incurred during 1921, \$2,838.50.

Gain from investments during 1921, \$236,045.64.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$236,045.64.

Losses: Underwriting, \$123,451.33; remitted to Home Office, \$250,000; total, \$373,451.33.

Surplus, December 31, 1920, \$755,374.58; decrease, \$137,405.69; surplus, December 31, 1921, \$617,968.89.

SAFEGUARD INSURANCE COMPANY,

57-59 William Street, New York, N. Y.

EXECUTIVE OFFICES, 20 TRINITY STREET, HARTFORD, CONN.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$962,160 00	Reinsurance due from other companies on	
Interest due and accrued thereon.....	12,132 44	paid losses	201 16
Cash in banks and office.....	164,205 30		
Agents' balances not over three months due.	103,136 65		
		TOTAL ADMITTED ASSETS.....	\$1,241,925 55

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$61,109 59		\$32,677 50		\$190 90				\$93,977 99
Reinsurance	23,229 13		5,246 00		50 00				28,525 13
Net unpaid claims...	37,880 46		27,431 50		140 80				65,452 86
Estimated expenses of investigation and adjustment of losses.....			\$4,432 25						4,432 25
Unearned premiums: Fire, \$393,918.86; other than fire, \$69,690.68; total.....			463,609 54						463,609 54
Salaries, rents, etc.....			500 00						500 00
Estimated taxes hereafter payable.....			30,000 00						30,000 00
									Contingent commissions, etc..... 7,000 00
									TOTAL LIABILITIES, except capital.. \$570,994 65
									CAPITAL PAID UP..... 200,000 00
									NET SURPLUS 470,930 90
									TOTAL \$1,241,925 55

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York March 9, and commenced business April 6,

1915, with \$200,000 capital and \$300,000 surplus paid in in cash. The par value of the shares is \$100 each. There were no organization expenses.

SAFEGUARD INSURANCE COMPANY — *Continued.*

The company was organized by interests connected with the London and Lancashire Insurance Company, Ltd., of London, which controls it.

MANAGEMENT AND REPUTATION.—It is managed by the executives and staff of the United States Branch of the London and Lancashire Insurance Company, Ltd., of London, a large and reputable institution.

Its average loss ratio is very low. The expenses have been moderate.

Its loss paying reputation is excellent.

Its investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The directors owned December 31, 1921, \$6,500, par value, of the \$200,000 capital stock.

KINDS OF INSURANCE WRITTEN.—Fire, marine, automobile, tourists' baggage and tornado insurance.

TERRITORY.—It is licensed in Alaska, Ariz., Cal., Colo., Conn., Hawaii, Idaho, Ill., Ind., Iowa, Kan., Ky., Mass., Mich., Minn., Mo., Mont., Md., Neb., N. H., N. J., N. M.,

N. Y., N. D., Ohio, Okla., Ore., Pa., R. I., S. D., Utah, Wash., Wis. and Wyo.

AFFILIATIONS.—Eastern Union, Western Union, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

OFFICERS.—President, A. G. McIlwaine; vice-president, Edward E. Pearce; vice-president and secretary, Henry W. Gray, Jr.; assistant secretaries, H. P. Iremonger, C. F. Scholl, and A. H. Murphy.

DIRECTORS.—Despard, W. D.; Dox, Charles E.; Fothergill, J. V.; Gabel, S.; Gray, Jr., Henry W.; Hall, J. O.; Jewell, John V.; Iremonger, H. P.; McIlwaine, A. G.; Parsons, Birt F.; Pearce, Edward E.; Schnakenberg, D.; Scholl, C. F.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

DEPARTMENTS.

Pacific Department, George O. Smith, manager, San Francisco.

Western Department, Charles E. Dox, manager, Chicago.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$724,831 84	.....	\$194,628 10	\$102 25	\$13,749 15	.....	\$0 10	.....	\$933,309 44
Reinsurance	208,682 30	.....	41,614 93	15 25	860 90	.....	.....	.....	251,173 38
Return premiums	167,807 87	.....	29,738 50	33 05	2,895 53	.....	08	.....	200,475 03
Net premiums	348,341 67	.....	123,272 67	53 95	9,992 72	.....	02	.....	481,661 03
Losses to prms. writ'n	36.2	.....	38.5	.....	9.0	.....	.....	.....	.....
Interest, etc. ....	.....	.....	\$47,488 85	.....	.....	.....	.....	.....	\$529,149 88

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses	\$273,511 23	.....	\$54,397 37	.....	\$1,076 09	.....	.....	.....	\$323,984 60
Reinsurance	143,800 27	.....	5,048 35	.....	113 42	.....	.....	.....	148,962 04
Salvage	3,579 28	.....	1,839 96	.....	.....	.....	.....	.....	5,419 24
Net amt. paid policyholders	126,131 68	.....	47,509 06	.....	962 67	.....	.....	.....	174,603 41
Underwriting expenses .....	.....	.....	\$209,086 90	.....	.....	.....	.....	.....	\$384,839 50
Other disbursements .....	.....	.....	1,149 19	.....	.....	.....	.....	.....	.....

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 43.0%; underwriting expenses, 43.4%; underwriting loss, 4.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 51.1%; expenses incurred, 53.5%; underwriting loss, 5.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$44,456,820; motor vehicle, \$6,897,255; inland nav. and transp., \$7,700; tornado, etc., \$3,104,143; net risks in force on business effective prior to January 1, 1921, \$44,645,618; net premiums in force on business on and after January 1, 1921, fire, \$367,295.22; motor vehicle, \$119,665.79; inland nav. and transp., \$53; tornado, etc., \$11,908.03; net premiums in force on business effective prior to January 1, 1921, \$344,777.57.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$406,191.50; loss from underwriting profit and loss items, \$1,561.78; total, \$404,629.72.

Losses incurred during 1921, \$207,570.21; underwriting expenses incurred during 1921, \$217,519.15; total, \$425,089.36.

Loss from underwriting 1921, \$20,459.64.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$47,708.19; profit on investments during 1921, \$19,409.50; total, \$67,117.69; investment expenses incurred during 1921, \$1,067.20.

Gain from investments during 1921, \$66,050.49.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$66,050.49.

Loss from underwriting, \$20,459.64.

Surplus, December 31, 1920, \$425,340.05; increase, \$45,590.85; surplus, December 31, 1921, \$470,930.90.

Fifth and Washington Streets, St. Paul, Minn.

Real estate owned (market value).....	\$434,762 87	Bills receivable taken for marine and inland risks	3,145 32
Mortgage loans on real estate.....	2,639,435 22	Due from reinsurance companies on losses paid	45,137 28
Interest due and accrued thereon.....	50,745 47	Federal tax refundable.....	4,201 59
Bonds and stocks owned (market value)..	13,423 401 86		
Interest due and accrued thereon.....	111,991 25		
Cash in banks and office.....	1,280,300 13		
Agents' balances not over three months due.	1,431,760 53		
Bills receivable taken for fire risks.....	185,500 09		
		TOTAL ADMITTED ASSETS.....	\$19,610,381 61

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$986,327 54	\$778,208 60	\$238,621 14	\$90,128 06	\$26,471 31	\$2,797 50	\$3,445 34	\$2,500 00	\$2,128,499 49
Reinsurance	192,589 65	263,172 00	815 14	14,730 00	3,269 64		1,828 10		476,394 48
Net unpaid claims...	793,757 89	515,036 60	237,806 00	75,398 06	23,201 77	2,797 50	1,617 24	2,500 00	1,652,115 03
Unearned premiums: Fire, \$6,797,947.77; other than fire, \$1,800,424.58; total.....			\$8,598,372 35			Special reserve			603,585 56
Salaries, rents, etc.....			5,000 00			TOTAL LIABILITIES, except capital..			\$11,226,572 97
Estimated taxes hereafter payable.....			290,000 00			CAPITAL PAID UP			2,000,000 00
Contingent commissions, etc.....			67,500 00			NET SURPLUS			6,383,808 64
Estimated expense of adjusting unpaid losses			10,000 00			TOTAL			\$19,610,381 61

TERRITORY.—It is licensed in all the States and Territories, except Alaska, Guam, Mississippi and the Virgin

ST. PAUL FIRE AND MARINE INSURANCE COMPANY — *Continued.*

Islands. It also operates in Canada, where it maintains a branch office.

DIVIDENDS.—The dividends paid in recent years ranged from 10% to 12% up to 1912, when 20% was paid; 1913, 20%; 1914, 12%; 1915, 20%; 1916, 25%; 1917, 20%; 1918 and 1919, 30%; 1920, 35%; 1921, 20%.

OFFICERS.—President, F. R. Bigelow; assistant to president, C. F. Codere; vice-president, J. H. Skinner; vice-president and secretary, A. W. Perry; auditor, A. E. Krebs; assistant secretaries, J. C. McKown, R. N. Martin, C. A. Dossall and L. B. Grossmith.

DIRECTORS.—

Bigelow, C. H., president Farwell, Osmun, Kirk & Co., St. Paul, Minn.

Bigelow, F. R., president, St. Paul, Minn.

Clark, H. P., president West Publishing Co., St. Paul, Minn.

Cole, H. S., president Investment Service Co., St. Paul, Minn.

Dean, W. B., retired, St. Paul, Minn.

Drake, H. T., loans and real estate, St. Paul, Minn.

Fogg, F. A., farmer, St. Paul, Minn.

Irvine, H. H., lumber, St. Paul, Minn.

Lusk, J. W., retired, St. Paul, Minn.

Myers, P. N., vice-president Waldorf Paper Products Co., St. Paul, Minn.

Perry, A. W., vice-president and secretary, St. Paul, Minn.

Prince, George H., chairman Merchants National Bank. Skinner, J. H., retired, St. Paul, Minn.

STOCKHOLDERS' ANNUAL MEETING.—Last Tuesday in January.

GENERAL AGENTS AND MANAGERS.—

Benj. Goodwin, San Francisco, Cal., manager for Alaska, Ariz., Cal., Hawaii, Ida., Mont., Nev., Ore., Utah and Wash. M. C. Harrison & Co., San Francisco, Cal., general marine agents for Pacific Coast.

F. Merges & Co., New York, managers for N. J., part of N. Y. and Pa.

W. H. McGee & Co., New York, N. Y., general marine agent.

Cravens, Dargan & Roberts, Houston, Tex., managers for Texas.

O'Brien, Russell & Co., Boston, managers for Me., Mass.

R. I., N. H. and Conn.

E. J. Richardson & Sons, Baltimore, general agents for Maryland and Delaware.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Other Classes.	Totals.
Gross premiums.....	\$9,798,279 65	\$1,762,379 93	\$2,184,106 50	\$909,576 92	\$548,598 65	\$822,749 33	\$31,149 59	\$57,715 42	\$16,114,356 08
Reinsurance	1,325,664 57	999,340 92	44,453 65	94,878 06	16,587 84	177,068 00	6,237 15	13,733 11	2,678,013 30
Return premiums.....	1,881,001 52	121,385 24	576,540 34	111,495 93	69,807 63	7,110 47	6,633 44	13,146 31	2,792,120 88
Net premiums.....	6,591,613 56	641,653 77	1,563,112 60	703,202 93	462,003 18	638,570 86	18,229 00	25,836 00	10,614,221 90
Losses to prms. writ'n	57.6	165.2	82.6	41.3	126.3	42.0	28.4	21.8	
Interest, etc.			\$935,109 87						150,000 00
Conscience money			730 00						10,574 63
Furniture, fixtures and maps.....			84,744 24						
Federal tax refundable.....			4,201 59						
									TOTAL INCOME
									\$11,829,582 23

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$4,782,607 81	\$2,915,955 80	\$1,414,600 35	\$391,776 53	\$502,885 11	\$343,607 03	\$6,223 20	\$5,652 82	\$10,453,308 65
Reinsurance	954,515 96	1,703,783 99	42,002 30	52,344 70	8,939 44	75,301 39	409 67		2,837,297 45
Salvage	33,022 08	151,721 57	65,402 78	48,930 07	135 80	7 30	624 80		299,844 40
Net amt. paid policyholders for losses..	3,795,069 77	1,060,450 24	1,307,195 27	290,501 76	563,809 87	268,296 34	5,188 73	5,652 82	7,316,166 80
Underwriting expenses.			\$4,454,213 22						627 81
Dividends to stockholders.....			400,000 00						13,379 19
Borrowed money repaid.....			150,000 00						13,545 00
Interest on same			1,075 00						
Real estate and investment expense.....			61,668 45						
									TOTAL DISBURSEMENTS
									\$12,410,675 46

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 67.3%; underwriting expenses, 41.8%; underwriting loss, 1.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 63.0%; expenses incurred, 38.4%; underwriting loss, 1.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$605,597,031; ocean marine, \$12,506,715; motor vehicle, \$124,680,950; inland nav. and transp., \$10,780,951; tornado, etc., \$95,791,841; sprinkler leakage, \$6,143,791; riot, etc., \$11,913,036; net risks in force on business effective prior to January 1, 1921, fire and misc., \$806,008,544; ocean and inland marine, \$12,524,493; net premiums in force on business on and after January 1, 1921, fire, \$6,402,734.40; ocean marine, \$136,750.28; motor vehicle, \$1,326,867.85; inland nav. and transp., \$159,122.83; tornado, etc., \$485,375.13; sprinkler leakage, \$19,215.06; riot, etc., \$25,522.02; net premiums in

force on business effective prior to January 1, 1921, fire and misc., \$8,089,534.26; ocean and inland marine, \$132,783.29.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$11,380,749.04; loss from underwriting profit and loss items, \$9,540.91; total, \$11,371,208.13.

Losses incurred during 1921, \$7,173,774.03; underwriting expenses incurred during 1921, \$4,371,213.22; total, \$11,544,987.25.

Loss from underwriting during 1921, \$173,779.12.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$945,775.83; profit on investments during 1921, \$1,105,631.51; total, \$2,051,407.34.

Loss on investments during 1921, \$42,606.26; investment expenses incurred during 1921, \$61,668.45; total, \$104,274.71.

ST. PAUL FIRE AND MARINE INSURANCE COMPANY — *Continued.*

Gain from investments during 1921, \$1,947,132.63.
GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments.
 \$1,947,132.63.
 Losses: Underwriting, \$173,779.12; increase in special

reserve, \$36,585.56; furniture, fixtures and maps, \$15, 496.60; dividends, \$400,000; total, \$625,861.28.
 Surplus, December 31, 1920, \$5,062,537.29; increase, \$1, 321,271.35; surplus, December 31, 1921, \$6,383,808.64.

CANADIAN BRANCH.

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.
 Victory bonds, purchased for staff..... \$200 00
 On deposit with receiver general..... 440,730 00
 Interest due and accrued thereon..... 6,244 01
 Cash in banks and office..... 61,826 31
 Agents' balances not over three months due. 70,321 70
 Due from special agents for expenses adv. 300 00
 Due from reinsurance companies for losses paid 665 02
 Due from reinsurance companies for canceled reinsurance 174 46

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.
LOSSES AND CLAIMS: Net unpaid
 claims: Fire \$37,766 39
 Motor vehicle 5,251 07
 Inland nav. and transp..... 5,655 51
 Tornado, etc. 686 71
TOTAL \$49,359 68
 Unearned premiums. 231,946 77
 Salaries, rents, etc..... 524 64
 Taxes due and accrued..... 51,158 09
 Reinsurance premiums 21 62

TOTAL LIABILITIES, except capital. \$333,010 80
NET SURPLUS, Canadian Branch..... 247,450 70

TOTAL ADMITTED ASSETS..... \$580,461 50

TOTAL..... \$580,461 50

INCOME, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$538,929 98		\$64,237 46	\$34,710 10	\$9,664 80				\$647,542 34
Reinsurance	51,361 15		97 03	370 73	40 13				51,869 04
Return premiums.....	106,790 47		19,895 87	2,663 66	2,097 97				131,417 97
Net premiums.....	380,808 36		44,244 56	31,675 71	7,526 70				464,255 33
Losses to prms. writ'n	34.6		52.4	44.5	115.9				
Interest, etc.			\$23,316 84						
From agents' balances previously charged off			4 77						
TOTAL INCOME									\$487,576 94

DISBURSEMENTS, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$169,133 31		\$23,496 34	\$14,009 50	\$8,774 32				\$216,103 50
Reinsurance	20,903 52			500 00	43 00				21,506 52
Salvage	932 69		279 72	18 62					1,231 03
Net amt. incurred for losses	147,297 10		23,216 62	14,120 97	8,731 32				193,366 01
Underwriting expenses.			\$197,606 20						
TOTAL DISBURSEMENTS									\$390,972 21

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 41.6%; underwriting expenses, 42.5%; underwriting profit, 21.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 39.4%; expenses incurred, 39.8%; underwriting profit, 20.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$36,006,040; motor vehicle, \$2,965,820; inland nav. and transp., \$2,048,289; tornado, etc., \$1,544,156; net risks in force on business effective prior to January 1, 1921, \$16,878,059; net premiums in force on business on and after January 1, 1921, fire, \$356,313.39; motor vehicle, \$35,970.11; inland nav.

and transp., \$12,388.65; tornado, etc., \$8,489.74; net premiums in force on business effective prior to January 1, 1921, \$173,973.95.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$490,304.29.

Losses incurred during 1921, \$193,366.01; underwriting expenses incurred during 1921, \$195,141.69; total, \$388, 507.70.

Gain from underwriting during 1921, \$101,796.50.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$23,316.84.

SALAMANDRA INSURANCE COMPANY,

Petrograd, Russia.

UNITED STATES BRANCH, 469 FIFTH AVENUE, NEW YORK.

ADMITTED ASSETS, DECEMBER 31, 1921.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.
 Bonds owned, market value..... \$2,058,614 60
 Interest due and accrued thereon..... 39,486 06

Cash in banks and office..... 244,364 68
 Agents' balances not over three months due. 48,330 10
TOTAL ADMITTED ASSETS..... \$2,900,795 44

SALAMANDRA INSURANCE COMPANY — *Continued.*

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$403,300 05		\$3,154 66		\$4,724 05		\$92 24	\$313 61	\$411,584 61
Net unpaid claims...	403,300 05		3,154 66		4,724 05		92 24	313 61	411,584 61
Unearned premiums.			\$1,785 837 19		DEPOSIT CAPITAL.		\$300,000		
Contingent commissions, etc.			16,000 00		NET SURPLUS, U. S. Branch, including				
Salaries, rents, etc.			6,043 73		deposit capital.				768,329 91
Estimated taxes hereafter payable.			3,000 00						
TOTAL LIABILITIES, except deposit capital.			\$2,222,465 53		TOTAL.		\$2,990,795 44		

GENERAL REVIEW.

HISTORY.—This company was established in 1846. Its authorized capital is 5,000,000 roubles, all paid in. It entered the United States in 1899 to transact a reinsurance business.

In April, 1918, this company established a new company in Copenhagen, Denmark, named the Reinsurance Company Salamandra, to handle its business outside of Russia, and transferred to that company its foreign reinsurance portfolio.

The Salamandra of Copenhagen holds funds of the parent company as a guarantee for the proper execution by the parent company of its obligations towards its ceding companies.

The statement of the Reinsurance Company Salamandra as of June 30, 1921, showed the following: Total assets, Kr. 51,565,449; capital paid in, Kr. 4,000,000; premium reserve, Kr. 9,705,921; loss reserve, Kr. 5,100,304; reserves held for account of reinsurers, Kr. 21,055,051; creditors, Kr. 8,887,592; deposits of the Salamandra Insurance Company of Petrograd, Kr. 1,114,712; profit and loss account, Kr. 540,005.

The Board of Directors of the Copenhagen company is as follows: President, N. Belotsvetov, Fr. R. Hey, M. A. Langberg, Hans Steensen, James Theakston, and W. Witzke; general managers, G. D. Talbot and Edward Preisler.

Owing to the chaotic state of affairs in Russia it would be very difficult to secure additional funds from the Home Office if needed, and on December 1, 1918, the Soviet Government of Russia decreed the dissolution of all private insurance companies and the confiscation of their assets by the State, April 11, 1919. This action, if sustained, would apparently terminate the authority of their United States representatives; but the assets in this country can be used only to liquidate obligations incurred here.

The Reinsurance Company Salamandra, Ltd., as of June 30, 1921, took over the entire portfolio of this company, and later, on the same date, this company reinsured 40%

of the portfolio of the Reinsurance Company Salamandra, Ltd.

MANAGEMENT AND REPUTATION.—The company has always been considered one of the strongest of the Russian companies. Its United States managers are experienced and in high standing. They act also as United States managers of the fire branch of the Reinsurance Company Salamandra, Copenhagen, Denmark.

The volume of business written in the United States has been very large in proportion to the net resources of that Branch. In 1921 the volume was greatly reduced, but is still a full volume compared to its net resources at the Branch. The loss ratio in 1919 and 1920 was normal and the expense about normal. In 1921 the results on an earned premium basis were profitable and a substantial underwriting gain was made. The loss and expense ratios on the written basis are out of proportion on account of the very great reduction in volume written. On account of the reinsurance, referred to above, the general results of this company and the Reinsurance Company Salamandra, Ltd., might well be considered together.

In 1921 there was \$943,096.17 transferred from this Branch to the Home Office of the Reinsurance Company Salamandra, of Copenhagen, and \$536,749.92 was transferred from the Home Office of that company to this Branch.

The securities owned by the United States Branch of this company are of excellent character.

UNITED STATES MANAGER.—Meinel & Wemple, Inc., New York.

UNITED STATES TRUSTEE.—New York Life Insurance and Trust Company.

KINDS OF INSURANCE WRITTEN.—Fire, accident, life, direct and reinsurance. In the United States it writes fire, sprinkler leakage, hail, explosion, war risk, automobile and tornado reinsurance.

TERRITORY.—The United States Branch is licensed in Ark., Colo., Del., Ill., Iowa, La., Mass., Mich., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas, and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Lines.	Totals.
Gross premiums	\$7,184,059 22		\$36,126 62		\$44,581 72	\$32,002 65	\$8,285 43	\$13,756 77	\$7,316,812 41
Reinsurance.	3,938,500 78		6,247 24		4,641 22	695 15	1,226 74	1,795 81	3,953,306 94
Return premiums ...	1,711,001 44		6,423 16		9,397 17	83 64	439 87	5,356 43	1,732,791 41
Net premiums	1,534,467 30		23,456 22		30,343 33	31,223 96	4,618 82	6,604 53	1,630,714 06
Losses to prms. writ'n	140.0		74.2		7.7	66.3	28.9	1.4	
Interest, etc.			\$246,330 04						
Gross profit on sale or maturity of bonds. . . .			26,402 08						
Gross increase by adjustment on book value of ledger assets.			2,696 25						
Retransfer from Reinsurance Company Salamandra.			536,749 92						
TOTAL INCOME.									\$2,479,689 28
Taxes refund from Iowa and Illinois.									11,031 57
Taxes and assessments collected from ceding companies.									25,765 36

SALAMANDRA INSURANCE COMPANY — *Continued.*

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross am't. paid for losses.....	\$2,002,888 95		\$19,098 10		\$3,056 74	\$20,708 46	\$1,505 40	\$194 95	\$2,048,052 60
Reinsurance.....	444,905 38		2,280 55		691 13		166 11	95 30	448,144 47
Net am't. paid policy-holders for losses...	2,157,983 57		17,411 55		2,365 61	20,708 46	1,339 29	99 65	2,199,908 13
Underwriting expenses.....			\$1,293,371 70		Gross decrease by adjustment in book value of bonds.....				45,878 91
Remitted to Home Office.....			537,042 60						
Retransfer to Reinsurance Co Salamandra..			943,096 17						
Gross loss on sale of bonds.....			210,356 86		TOTAL DISBURSEMENTS.....				\$5,229,654 37

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 115.4%; underwriting expenses, 79.3%; underwriting profit, 23.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 55.5%; expenses incurred, 33.3%; underwriting profit, 11.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$202,775,823; motor vehicle, \$1,281,454; tornado, etc., \$6,733,818; sprinkler leakage, \$922,512; riot, etc., \$5,786,464; earthquake, \$4,000.00; net risks in force on business effective prior to January 1, 1921, \$146,911,645; net premiums in force on business on and after January 1, 1921, fire \$2,047,659.06; motor vehicle, \$16,289.77; tornado, etc., \$39,865.28; sprinkler leakage, \$1,979.90; riot, etc., \$9,037.84; earthquake, \$18.90; net premiums in force on business effective prior to January 1, 1921, \$1,379,831.04.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$3,387,218.50.

Losses incurred during 1921, \$1,882,139.21; underwriting expenses incurred during 1921, \$1,128,274.37; total, \$3,010,413.58.

Gain from underwriting during 1921, \$376,804.92.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$218,238.31; profit on investments during 1921, \$306,554.42; total, \$524,792.73.

Loss on investments during 1921, \$256,235.77.

Gain from investments during 1921, \$268,556.96.

GAIN AND LOSS EXHIBIT.—Gains: Underwriting, \$376,804.92; investments, \$268,556.96; other sources, \$573,546.85; total, \$1,218,908.73.

Losses: Remitted to Home Office, \$537,042.60; other sources, \$943,096.17; total, \$1,480,138.77.

Surplus, December 31, 1920, \$1,029,559.95; decrease, \$261,230.04; surplus, December 31, 1921, \$768,329.91.

SAVANNAH FIRE INSURANCE COMPANY,

Bryan and Drayton Streets, Savannah, Ga.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$111,000 00
Rents due and accrued.....	302 00
Mortgage loans on real estate.....	8,000 00
Loans on collateral security.....	800 00
Bonds and stocks owned.....	285,084 60
Interest due and accrued thereon.....	2,464 01
Cash in banks and office.....	12,184 06
Agents' balances not over three months due.	28 746 84

TOTAL ADMITTED ASSETS..... \$449,181 51

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, reported or in process of adjustment, \$31,156.94; incurred but not reported, \$1,843.06; net unpaid claims.....		\$33,000 00
Unearned premiums, fire, \$116,000.80; other than fire, \$1,079.85; total.....		117,080 65
TOTAL LIABILITIES, except capital..		\$150,080 65
CAPITAL PAID UP.....		200,000 00
NET SURPLUS.....		99,100 86

TOTAL..... \$449,181 51

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Georgia on September 13, 1911, with an authorized capital of \$100,000, all of which was paid in, with a surplus of \$50,000, when the company began business. Its stock, par value \$100, was sold at \$150 per share. It began business in October, 1911.

On April 5, 1920, the company increased its capital stock from \$100,000 to \$200,000. This new issue was allotted to the then stockholders, in amounts equal to their holdings, on a basis of \$70 per share, and a stock dividend of \$30,000 was declared to all subscribed stock on this basis.

The entire new issue was subscribed and paid for on April 5th except 14 shares, which were sold April 6, 1920, at \$150 per share, and thus a little over \$1,000 was contributed to surplus.

MANAGEMENT AND REPUTATION.—The underwriting management of the company is in the hands of its secretary,

who has had many years experience in the local agency business.

On December 31, 1921, \$168,000, par value, of the capital stock was owned by directors of the company.

Its expense of management has been moderate, and its loss ratio low. Until 1920 the company operated in Georgia only, writing a small volume of business. It has now entered eighteen other States and considerably increased its writings. In 1920 it paid a dividend of \$30,000, and had an underwriting loss of \$13,007.11, and reduced its surplus \$31,118.98. In 1921 it further increased its volume with a loss ratio above normal and an increased expense ratio, there being an underwriting loss of \$33,007.84 for the year.

The company's loss paying record is excellent.

The real estate owned by the company consists of a five-story fireproof office building in the center of the business section of Savannah.

SAVANNAH FIRE INSURANCE COMPANY — *Continued.*

The securities owned are high grade, and consist mainly of U. S. Liberty Loan and City of Savannah bonds.

KIND OF INSURANCE WRITTEN.— Fire.

TERRITORY.— It is licensed in Ark., Colo., Ga., Ill., Ind., Iowa, La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas and W. Va.

DIVIDENDS.— A stock dividend of \$30,000 was declared in 1920.

OFFICERS.— President, Mill- B. Lane; vice-president and secretary-treasurer, W. F. Train; vice-presidents, Albert Wyly and Gordon L. Groover.

DIRECTORS.—

Clarke, Geo. B., vice-president Citizens and Southern Bank, Macon, Ga.

Cope, R. S., president Reliance Fertilizer Company.

Groover, Gordon L., vice-president Citizens and Southern Bank.

Lane, Mills B., president Citizens & Southern Bank.

Levy, B. H., B. H. Levy, Bro. & Co.

Murphey, Wm., vice-president Citizens and Southern Bank, Macon, Ga.

Myers, Joe D., vice-president Lee Roy Myers Co.

Paulsen, John F., secretary and treasurer Propeller Tow-boat Co.

Read, A. C., Read Phosphate Company.

Schirm, E. Lovell, cashier Citizens & Southern Bank, Liberty street branch.

Smart, H. P., vice-president Wadley Southern Ry.

Stillwell, W. H., president Realty Savings & Trust Co.

Train, W. F., insurance.

Wright, B. H., vice-president Bank of Thomasville.

Wyly, Albert, real estate.

STOCKHOLDERS' ANNUAL MEETING.— Last Tuesday in January.

SPECIAL AGENT.— Park Harper, Moultrie, Ga.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$316,277 00	.....	.....	.....	\$1,936 70	.....	\$243 85	\$1,334 67	\$319,792 22
Reinsurance.....	23,298 95	.....	.....	.....	.....	.....	.....	.....	23,298 95
Return premiums....	113,284 45	.....	.....	.....	791 49	.....	125 13	438 90	114,639 97
Net premiums.....	179,693 60	.....	.....	.....	1,145 21	.....	118 72	\$95 77	181,853 30
Interest, etc.....	.....	.....	.....	.....	\$24,001 58	.....	.....	.....	17,112 65
Refund on donation of previous year.....	.....	.....	.....	.....	10 00	.....	.....	.....	.....
									TOTAL INCOME.....
									\$222,977 53

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$123,246 78	.....	.....	.....	\$0 83	.....	\$0 62	.....	\$123,248 23
Reinsurance.....	19,726 45	.....	.....	.....	.....	.....	.....	.....	19,726 45
Salvage.....	3,656 29	.....	.....	.....	.....	.....	.....	.....	3,656 29
Net amt. paid policy- holders for losses..	99,864 04	.....	.....	.....	83	.....	62	.....	99,865 49
Underwriting expenses.....	.....	.....	.....	.....	\$75,456 55	.....	.....	.....	3,750 00
Investment expenses.....	.....	.....	.....	.....	9,025 54	.....	.....	.....	.....
									TOTAL DISBURSEMENTS.....
									\$188,097 58

RATIOS TO PREMIUMS WRITTEN.— Losses paid, 54.9%; losses incurred, 60.8%; underwriting expenses, 41.5%; underwriting loss, 18.2%.

RATIOS TO PREMIUMS EARNED.— Losses incurred, 72.2%; expenses incurred, 49.2%; underwriting loss, 21.6%.

MISCELLANEOUS.— Net risks in force on business effective on and after January 1, 1921, \$15,623,197; tornado, etc., \$122,966; sprinkler leakage, \$29,680; riot, etc., \$271,444; net risks in force on business effective prior to January 1, 1921, \$3,348,739; net premiums in force on business on and after January 1, 1921, \$165,123.72; tornado, etc., \$1,145.21; sprinkler leakage, \$118.72; riot, etc., \$895.77; net premiums in force on business effective prior to January 1, 1921, \$41,724.56.

UNDERWRITING EXHIBIT, 1921.— Premiums earned during 1921, \$153,084.46; loss from underwriting profit and loss items, \$120.26; total, \$152,964.20.

Losses incurred during 1921, \$110,515.49; underwriting expenses incurred during 1921, \$75,456.55; total, \$185,972.04.

Loss from underwriting during 1921, \$33,007.84.

INVESTMENT EXHIBIT, 1921.— Interest, etc., earned during 1921, \$23,809.06; profit on investments during 1921, \$17,112.65; total, \$40,921.71.

Loss on investments during 1921, \$3,750; investment expenses incurred during 1921, \$9,025.54; total, \$12,775.54.

Gain from investments during 1921, \$28,146.17.

GAIN AND LOSS EXHIBIT, 1921.— Gain from investments, \$28,146.17.

Loss from underwriting, \$33,007.84.

Surplus, December 31, 1920, \$103,962.53; decrease, \$4,861.67; surplus, December 31, 1921, \$99,100.86.

SCANDINAVIAN-AMERICAN ASSURANCE CORPORATION, LTD.,

Christiania, Norway.

UNITED STATES BRANCH, 100 WILLIAM STREET, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$25,000 00	Cash in banks and office.....	1,457,864 45
Interest due and accrued thereon.....	239 58	Agents' balances not over three months due.	26,282 91
Bonds and stocks owned.....	1,680,385 90	Losses due from authorized reinsurers.....	17,517 98
Interest due and accrued thereon.....	21,439 48	TOTAL ADMITTED ASSETS	\$3,228,730 30

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$179,921 00	\$1,149,165 65	.....	\$327,887 00	.....	.....	.....	.....	\$1,656,973 65
Reinsurance	78,829 00	78,249 00	.....	53,617 00	.....	.....	.....	.....	210,695 00
Net unpaid claims...	101,092 00	1,070,916 65	.....	274,270 00	.....	.....	.....	.....	1,446,278 65
Unearned premiums: Fire, \$618,148.95; other than fire, \$154,203.05; total.....			\$772,352 00						
Estimated taxes hereafter payable.....			35,000 00						
Estimated expenses of investigation and ad-justment of losses.....			27,452 66						
TOTAL LIABILITIES, except deposit capital			\$2,281,083 31						
				DEPOSIT CAPITAL			\$400,000		
				NET SURPLUS, U. S. Branch, including deposit capital				947,646 99	
				TOTAL					\$3,228,730 30

GENERAL REVIEW.

HISTORY.—This company was organized June 17, 1916, with a paid-in capital of \$348,189.41 (Kr. 1,250,000), and is backed by ten of the leading Norwegian insurance companies each owning from 10% to 16% of its capital stock. It writes both direct and reinsurance business.

HOME OFFICE RESOURCES.—Statement made by the Home Office of the company as of December 31, 1920, shows the following items: Assets, \$3,228,730.30; capital paid in, \$400,000; surplus, \$547,646.99. (An arbitrary rate of exchange has been used; see note on page vii.)

During 1917 the paid-in capital, which originally was \$348,189.41, was increased by the sum of \$700,000, which was all sent over to the United States Branch, and placed in trust with the Guaranty Trust Co. In 1918 the U. S. Branch received \$663,382.48 net from the Home Office. In 1920 the United States Branch remitted to the Home Office \$940,198.79, and received from the Home Office, \$1,321,198.31.

It entered the United States during the latter part of 1916 to write marine and automobile risks. On January 16, 1919, it was licensed by the New York Insurance Department to transact a fire insurance business, the necessary additional statutory deposit having been made.

The United States Branch was previously under the management of O. G. Orr & Co. It later passed to F. H. & C. R. Osborn, and was changed to the present management in 1921.

An examination of the United States Branch of the company, made by the New York Insurance Department as of February 28, 1921, showed, at that time an impairment of its capital deposit of \$148,475, which was made good by remittances of \$261,388.60.

MANAGEMENT AND REPUTATION.—The United States manager, J. M. Wennstrom, is in good repute and also acts as United States manager of the Svea Fire and Life Insurance Company, of Gothenburg, Sweden, the Christiania General Insurance Company, of Christiania, Norway, and is president of the Hudson Insurance Company, of New York.

The manager of the marine department is Charles R. Page, 72 Beaver street, New York.

The expenses have been low, but the marine losses have been high. Owing principally to the heavy marine losses, the company's United States Branch had an underwriting loss in 1920 of \$734,385.38. In 1921 the company very greatly reduced its writings, showing a very high loss ratio on the written basis, and a high loss ratio on the earned basis. The expenses were low and a moderate underwriting loss resulted.

The investments owned by the U. S. Branch are of excellent character, but a considerable portion consists of Norwegian securities. The valuations are those fixed by the Convention of Insurance Commissioners.

The names of the ten companies which furnished the capital for this company are:

Den Kjøbenhavnse og Assurance Forening, Ltd., of Copenhagen.

Aktieselskabet Reassurance Forening, of Copenhagen.

Christiania og forsikringselskab, of Christiania.

Forsikrings-Aktieselskabet Norden, of Christiania.

Forsikrings-Aktieselskabet Storebrand, of Christiania.

Forsikrings-Aktieselskabet Poseidon, of Christiania.

Aredals og forsikringselskab, of Arendal.

Forsikrings-Aktieselskabet Aeolus, Ltd., of Bergen.

Norsk Forsikrings Selskab Vesta, of Christiania.

Savanger sjø forsikringselskab, Ltd., of Stavanger.

UNITED STATES MANAGER.—J. M. Wennstrom, 100 William street, New York City.

UNITED STATES TRUSTEES.—Guaranty Trust Co., 140 Broadway, New York City.

KINDS OF INSURANCE WRITTEN.—Fire, windstorm and tornado, and marine insurance.

TERRITORY.—In the United States it is licensed in Ark., Colo., Ga., Ill., Ind., Ia., La., Mass., Mich., Mont., Nev., N. C., N. H., N. J., N. M., N. Y., Ohio, Pa., Tex., Va., W. Va.

GENERAL AGENTS.—Newman & MacBain, New York agent, 87 Maiden Lane, New York City.

SCANDINAVIAN-AMERICAN ASSURANCE CORPORATION — *Continued.*

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$2,279,468 68	\$531,072 45	.....	\$434,106 25	\$19,249 47	.....	.....	.....	\$3,283,896 85
Reinsurance	624,200 94	15,301 22	.....	55,843 25	4,279 15	.....	.....	.....	699,624 56
Return premiums....	870,082 49	66,814 13	.....	67,576 08	8,551 49	.....	.....	.....	1,013,024 19
Net premiums.....	785,185 25	448,957 10	.....	310,686 92	6,418 83	.....	.....	.....	1,551,248 10
Losses to prms. writ'n	109.6	208.9	.....	160.5	1.2	.....	.....	.....	.....
Interest, etc. ....	.....	.....	.....	\$183,280 85	Gross increase by adjustments in book value				.....
Received from Home Office.....	.....	.....	.....	615,317 63	of bonds				80 00
Gross profit on sale or maturity of bonds...	.....	.....	.....	2,750 47	TOTAL INCOME				\$2,352,677 06

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,337,490 71	\$1,160,069 46	.....	\$563,764 64	\$136 74	.....	.....	.....	\$3,061,481 55
Reinsurance	458,221 85	189,884 13	.....	57,238 10	54 70	.....	.....	.....	705,378 78
Salvage	18,320 15	31,994 79	.....	7,717 65	.....	.....	.....	.....	58,032 59
Net amt. paid policy-holders for losses..	860,948 71	938,230 54	.....	498,808 89	82 04	.....	.....	.....	2,298,070 18
Underwriting expenses .....	.....	.....	\$657,697 18	Agents' balances charged off.....				.....	262 95
Remitted to Home Office.....	.....	.....	496,280 20	Gross loss on sale or maturity of bonds....				.....	23,151 50
Investment expenses .....	.....	.....	2,801 55	TOTAL DISBURSEMENTS .....				.....	\$3,478,263 56

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 112.5%; underwriting expenses, 42.3%; underwriting loss, 6.0.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 77.7%; expenses incurred, 27.4%; underwriting loss, 4.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$70,420,915; ocean marine, \$3,229,051; inland nav. and transp., \$34,304,222; tornado, etc., \$1,474,427; net risks in force on business effective prior to January 1, 1921, \$29,311,757; net premiums in force on business on and after January 1, 1921, fire, \$781,848.97; ocean marine, \$37,310.66; inland nav. and transp., \$251,890.22; tornado, etc., \$6,418.83; net premiums in force on business effective prior to January 1, 1921, \$318,692.13.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,244,786.54; gain from underwriting profit and loss items, \$22,614.58; total, \$2,267,401.12.

Losses incurred during 1921, \$1,745,782.40; underwriting expenses incurred during 1921, \$615,149.84; total, \$2,360,932.24; loss from underwriting during 1921, \$93,531.12.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$163,520.37; profit on investments during 1921, \$141,435.52; total, \$304,955.89.

Loss on investments during 1921, \$23,151.50; investment expenses incurred during 1921, \$2,801.55; total, \$25,953.05.

Gain from investments during 1921, \$279,002.84.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$279,002.84; remitted from Home Office, \$615,317.63; total, \$894,320.47.

Losses: Underwriting, \$93,531.12; other sources, \$42,884.89; remitted to Home Office, \$496,280.20; total, \$632,696.21.

Surplus, December 31, 1920, \$286,022.73; increase, \$261,024.26; surplus, December 31, 1921, \$547,646.99.

SCOTTISH-METROPOLITAN ASSURANCE COMPANY, LTD.

Edinburgh, Scotland, and London, England.

GENERAL REVIEW.

This company was established in 1876 and is owned and controlled by the London & Lancashire Life & General Assurance Association, Ltd., of London, now the London and Scottish Assurance Corporation, Ltd., having changed its name during 1919, which was established in 1862.

The company transacts a small fire insurance business and a proportionately large marine business. Its accident, employers' liability and general insurance business is practically all automatically reinsured in the London and Scottish Assurance Corporation, Ltd. Its life business effected since 1912 has also been reinsured. The larger portion of the company's assets applies to its life business effected before 1912.

On December 17, 1918, the Scottish-Metropolitan was licensed in Canada to transact fire, accident, automobile, burglary, guarantee and sickness insurance. The chief agency of the company in Canada is in Montreal, and Mr. Alexander Bissett, manager of the London and Scottish Assurance Corporation, Ltd., in Canada, 164 St. James street, is chief agent. The government deposits in Canada as of January 1, 1919, consisted of £40,000 in British Government 5% war stock.

The company's Home Office statement as of December 31, 1919 (the latest available), showed the following: Total admitted assets, \$8,234,904; capital paid in, \$400,000; surplus funds, \$338,090. (An arbitrary rate of exchange has been used; see note, page vii.)

SCOTTISH UNION AND NATIONAL INSURANCE COMPANY,
Edinburgh, Scotland.

UNITED STATES BRANCH, 75 ELM STREET, HARTFORD, CONN.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Real estate owned, market value.....	\$193,842 05	Cash in banks an office.....	325,885 24
Mortgage loans on real estate.....	46,350 00	Agents' balances not over three months due	771,667 33
Interest due and accrued thereon.....	1,306 50	Recoverable for reinsurance on paid losses	20,020 16
Bonds and stocks owned.....	6,977,814 00		
Interest due and accrued thereon.....	106,615 41	TOTAL ADMITTED ASSETS.....	\$8,443,500 69

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$735,781 00		\$82,145 00		\$24,147 00		\$1,147 00	\$75 00	\$843,295 00
Reinsurance	348,113 00		5,171 00		17,949 00		380 00	64 00	371,677 00
Net unpaid claims...	387,668 00		76,974 00		6,198 00		767 00	11 00	471,618 00
Unearned Premiums, fire, \$3,623,770 75; other than fire, \$238,020.70; total			\$3,861,791 45						
Contingent commissions, etc.....			20,000 00						
Salaries, rents, etc.....			3,500 00						
Estimated taxes hereafter payable.....			150,000 00						
Funds held under reinsurance treaties....			11,903 05						
Payments by employers on Liberty Loan Bonds.....			1,158 41						
Estimated expenses of adjustment of losses.....									14,149 00
TOTAL LIABILITIES, except deposit capital.....									\$4,534,119 91
DEPOSIT CAPITAL.....									\$200,000.00
NET SURPLUS, U. S. BRANCH, including deposit capital.....									3,909,380 78
TOTAL.....									\$8,443,500 69

GENERAL REVIEW.

HISTORY.—This company was established in 1824. Its authorized capital is £6,000,000, of which £5,518,740 has been subscribed and £900,000 paid in.

Policies issued under the title, "British Underwriters Agency" are issued by the United States Branch of this company.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses incurred here. The Home Office balance sheet, which includes all its assets and liabilities, showed the following: Assets, December 31, 1920, \$60,159,610; capital paid in, \$1,500,000; general reserve fund and profit and loss accounts, \$2,934,490. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute and has built up a large and profitable business. The volume of business written in the United States is moderate and the underwriting operations as a whole have shown a good profit in recent years.

The company's loss paying reputation is excellent under all conditions. The expense of management of the United States Branch has been moderate, and its average loss ratio normal. In 1918 and 1919 the loss ratio was low.

In 1920 expense ratio increased somewhat and the company had a small underwriting loss. In 1921 the loss and expense ratios were about normal.

The item of real estate is an office building and land at 75 Elm street, Hartford, carried at \$193,842.05.

The mortgages are mostly small loans upon improved property in Hartford.

The securities owned are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Under-

writers of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

UNITED STATES MANAGER.—J. H. Vreeland, Hartford, Conn.; secretary, J. H. McCormick.

CANADIAN MANAGERS.—Esinhort and Evans, chief agents, Montreal, Canada.

UNITED STATES TRUSTEES.—Morgan G. Bulkeley, Hartford, president Aetna Life Insurance Company; Meigs H. Whaples, Hartford, chairman board of directors of the Hartford, Connecticut Trust and Safe Deposit Company; Morgan B. Brainard, Hartford, vice-president, Aetna Life Insurance Company.

KINDS OF INSURANCE WRITTEN.—Fire, life, accident and health, burglary, plate glass, liability, workmen's compensation insurance and fidelity bonds.

In the United States it writes fire, marine, earthquake, riot, civil commotion, sprinkler leakage, hail, explosion, automobile and tornado insurance.

TERRITORY.—The United States Branch is licensed in all the States and Territories except, Alaska, Guam, Hawaii, Kansas, Miss., N. D., Porto Rico, S. D., Vt. and the Virgin Islands. It also operates throughout Canada and Cuba.

GENERAL AGENTS.—

H. W. Fores, San Francisco, for Cal., Ariz. and Nev.

H. C. Hare & Co., Jacksonville, for Florida.

Trezevant & Cochran, Dallas, for Texas, Okla. and Ark.

Thompson, Derr & Bros., Wilkes-Barre, Pa.

SCOTTISH UNION AND NATIONAL INSURANCE COMPANY,—Continued.

INCOME, U. S. BRANCH, 1921.

	Fire.	Motor Vehicle.	Earthquake.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$6,907,402 26	\$522,257 12	\$2,439 53	.....	\$112,579 14	\$405 12	\$27,117 08	\$34,284 00	\$7,006,485 54
Reinsurance	2,239,678 44	50,139 49	602 45	.....	19,449 20	—33 83	9,794 28	8,728 26	2,328,358 29
Return premiums	1,431,944 51	151,038 09	1,200 86	.....	26,304 07	55 66	8,109 26	15,038 73	1,633,601 18
Net premiums	3,235,779 31	321,079 54	636 22	.....	66,825 87	383 29	9,214 14	10,517 70	3,644,436 07
Losses to prms. writ'n	51.6	133.6	.....	.....	23.0	.....	71.6	10.0	.....
Interest, etc. ....	.....	.....	\$364,170 66	.....	Gross profits on sale of ledger assets.....	.....	.....	.....	4,375 00
Received from home office.....	.....	.....	7,700 08	.....	TOTAL INCOME .....	.....	.....	.....	\$4,020,681 81

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$3,164,732 95	.....	\$463,988 07	.....	\$20,769 25	.....	\$14,620 21	\$1,347 07	\$3,665,457 55
Reinsurance	1,453,478 85	.....	18,359 96	.....	5,423 56	.....	7,267 15	297 16	1,484,828 68
Salvage	40,224 84	.....	16,475 61	.....	.....	.....	755 10	.....	57,455 53
Net amt. paid policyholders for losses..	1,671,029 26	.....	429,152 50	.....	15,345 69	.....	6,597 96	1,049 91	2,123,175 32
Underwriting expenses .....	.....	.....	\$1,741,998 15	.....	Agents, balances charged off.....	.....	.....	.....	21 69
Remitted to Home Office.....	.....	.....	79,594 25	.....	Investment expenses.....	.....	.....	.....	19,616 26
Decrease in liabilities during the year on account of reinsurance treaties.....	.....	.....	15,685 49	.....	Gross loss on sale of ledger assets.....	.....	.....	.....	18,966 52
.....	.....	.....	.....	.....	TOTAL DISBURSEMENTS.....	.....	.....	.....	\$3,999,057 68

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, fire, 52.3%; motor vehicle, 97.5%; tornado, etc., 27.9%; sprinkler leakage, 68.4%; riot, etc., 9.1%; underwriting expenses, 47.8%; underwriting profit, 4.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 50.9%; expenses incurred, 43.7%; underwriting profit, 4.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$368,254,214; motor vehicle, \$29,397,156; tornado, etc., \$19,714,128; hail, \$70,990; sprinkler leakage, \$4,069,202; riot, etc., \$7,552,863; net risks in force on business effective prior to Jan. 1, 1921, \$423,242,046; net premiums in force on business on and after Jan. 1, 1921, fire, \$3,382,620.59; motor vehicle, \$342,875.39; tornado, \$69,412.56; hail, \$380.03; sprinkler leakage, \$11,615.33; riot, etc., \$11,164.86; net premiums in force on business effective prior to Jan. 1, 1921, \$3,775,842.53.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$3,994,750.67; loss from underwriting profit and loss items, \$44,890.28; total, 3,949,860.39.

Losses incurred during 1921, \$2,032,297.32; underwriting expenses incurred during 1921, \$1,746,647.15; total, \$3,778,944.47.

Gain from underwriting during 1921, \$170,915.92.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$365,910.52; profit on investments during 1921, \$216,595.72; total, \$582,506.24.

Loss on investments during 1921, \$18,966.52; investment expenses incurred during 1921, \$19,616.26; total, \$38,582.78.

Gain from investments during 1921, \$543,923.46.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$170,915.92; investments, \$543,923.46; payments by employees on U. S. Bonds, \$1,608.68; remitted from Home Office, \$7,700.08; total, \$724,148.14.

Loss from remitted to Home Office, \$79,594.25; total, \$79,594.25.

Surplus, December 31, 1920, \$3,064,826.89; increase, \$644,553.89; surplus, December 31, 1921, \$3,709,380.78.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$596,357
Interest due and accrued thereon.....	6,161
Bonds and stocks owned.....	626,389
Interest due and accrued thereon.....	2,735

Cash in banks and office.....	84,137
Agents' balances not over three months due.....	49,544

TOTAL ADMITTED ASSETS..... \$1,365,323

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$27,691 00	.....	\$3,438 00	.....	\$18 00	.....	\$18 00	.....	\$31,163 00
Reinsurance	176 00	.....	.....	.....	.....	.....	.....	.....	176 00
Net unpaid claims.....	27,515 00	.....	3,438 00	.....	18 00	.....	18 00	.....	30,909 00
Unearned premiums, fire, \$279,923; other than fire, \$12,874; total .....	.....	.....	\$292,797	.....	NET SURPLUS, CANADIAN BRANCH.....	.....	.....	.....	1,005,619
Estimated taxes hereafter payable.....	.....	.....	35,468	.....	TOTAL .....	.....	.....	.....	\$1,365,323
Contingent commissions, etc.....	.....	.....	450	.....	.....	.....	.....	.....	.....

INCOME, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$488,845 00	.....	\$26,559 00	.....	\$2,009 00	.....	\$3,690 00	1,103 00	\$522,206 00
Reinsurance	17,198 00	.....	.....	.....	75 00	.....	308 00	185 00	17,761 00
Return premiums.....	56,888 00	.....	4,267 00	.....	13 00	.....	746 00	240 00	62,144 00
Net premiums.....	414,759 00	.....	22,302 00	.....	1,921 00	.....	2,641 00	678 00	442,301 00
Ratios to prms. writ'n	45.1	.....	57.3	.....	55.4	.....	39.9	.....	.....
Interest, etc. ....	.....	.....	\$45,601	.....	TOTAL INCOME.....	.....	.....	.....	\$487,902

SCOTTISH UNION AND NATIONAL INSURANCE COMPANY—Continued.

DISBURSEMENTS, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid holders for losses..	\$189,740 00		\$12,973 00		1,064 00		1,055 00		\$204,832 00
Reinsurance	1,209 00								1,209 00
Salvage	1,613 00		187 00						1,800 00
Net amt. paid policy-holders for losses..	186,918 00		12,786 00		1,064 00		1,055 00		201,823 00
Underwriting expenses			\$180,186						
Investment expense.....			176						
					TOTAL DISBURSEMENTS.....				\$382,185

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, fire, 44.3%; motor vehicle, 56.6%; tornado, etc., 56.3%; sprinkler leakage, 17.9%; underwriting expenses, 40.7%; underwriting profit, 12.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 43.2%; expenses incurred, 42.5%; underwriting profit, 12.4%.

MISCELLANEOUS.—Net premiums in force, fire \$697,938; motor vehicle, \$20,676; tornado, etc., \$3,552; sprinkler leakage, \$5,889; riot, etc., \$689.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$458,421; loss from underwriting profit and loss items, \$8,350; total, \$450,071.

Losses incurred during 1921, \$198,096; underwriting expenses incurred during 1921, \$194,902; total, \$392,998.

Gain from underwriting during 1921, \$67,073.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$29,736.

Investment expenses incurred during 1921, \$176.

Gain from investments during 1921, \$29,560.

SEABOARD FIRE INSURANCE COMPANY,

1315 Atlantic Ave., Atlantic City, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$63,800 00
Interest due and accrued thereon.....	611 82
Bonds and stocks owned (market value)...	71,265 00
Interest due and accrued thereon.....	663 78
Cash in banks and office.....	7,682 40
Agents' balances not over three months due	3,856 55
Other admitted assets.....	909 00

TOTAL ADMITTED ASSETS..... \$148,788 55

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$900 00
Unearned premiums	20,164 39
Salaries, rents, etc.....	204 95
Estimated taxes hereafter payable.....	397 03
Due for borrowed money.....	13,000 00
Other liabilities	50 00

TOTAL LIABILITIES, except capital.	\$34,716 37
CAPITAL PAID UP	100,000 00
NET SURPLUS	14,072 18

TOTAL \$148,788 55

GENERAL REVIEW.

HISTORY.—This company was incorporated as a mutual company August 20, 1907, and commenced business January 2, 1908. On February 8, 1910, it was reincorporated, the word "mutual" being eliminated from its title, and its surplus was capitalized to the extent of \$50,000. On January 1, 1910, the cash surplus and earnings of the company amounted to \$52,351.57. From time to time \$50,000 in scrip was issued for this surplus, and later the scrip was redeemed for \$50,000 in stock, par value \$100.

On March 12, 1919, the company filed with the Insurance Department of New Jersey a certificate providing for an increase of the capital stock from \$50,000 to \$100,000.

The company advised us on April 3, 1919, that control of the company had been secured by the directors of the Chelsea National Bank, of Atlantic City, the paid-in capital of the company was increased to \$100,000, and \$17,000 was contributed to surplus.

MANAGEMENT AND REPUTATION.—As stated above, control of this company was changed early in 1919. The company for a time wrote surplus line business, but in October, 1920, August F. Bolte was elected secretary, and the surplus line writing was discontinued, cancelling nearly all surplus line risks, and it now confines its business to its home state. The company advises that Mr. Bolte has been

connected in an official capacity with one of the local banks for twenty-two years; that he knows the local conditions and has made considerable study of the insurance business.

A considerable portion of the business written consists of risks of frame construction in Atlantic City which are subject to the conflagration hazard. The premium volume is very small. It had a low loss ratio in 1919, but its operations in 1920 were very unprofitable. In 1921 its loss ratio was low and it made a small underwriting profit, although its expense ratio is high.

The directors of the company contributed in 1918 \$7,831.43, which made good an impairment of capital and left a surplus of \$3,133.44 at the close of that year.

As of December 31, 1921, the directors owned, at par value, \$48,800 of the \$100,000 capital stock.

The investments are of good character.

The company's loss paying reputation is good.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed in New Jersey only.

DIVIDENDS.—It has paid dividends of 6% from 1912 to 1918, inc.; 1919, none; 1920, none; 1921, none.

OFFICERS.—President, J. B. Thompson; vice-president, Frank Walsh; treasurer, H. H. Deakyne; secretary, August F. Bolte.

SEABOARD FIRE INSURANCE COMPANY — *Continued.*

DIRECTORS.—Cramer, J. Pratt; Deakyne, H. H.; Hunt, Edward W.; Justice, Harvey; Lapres, Theo. J.; Murtland, John; Myers, Jacob C.; Reeves, J. Morris; Salus, Jos. W.; Shaw, Wm. F.; Spence, Newton; Thompson, J. B.; Walsh, Frank.

STOCKHOLDERS' ANNUAL MEETING.—Second Thursday in January.

INCOME 1921.

Gross premiums, \$32,515.77; reinsurance, \$2,644.33; return premiums, \$3,392.75; net premiums	\$26,478 69
Interest, etc.	9,156 75
Other income	540 67
TOTAL INCOME	\$36,176 11

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$5,685.75; reinsurance, \$5; net amount paid policyholders for losses	\$5,680 75
Underwriting expenses	13,287 04
Interest, borrowed money	2,234 41
Borrowed money repaid	3,500 00
Other disbursements	1,856 44
TOTAL DISBURSEMENTS	\$26,558 64

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 22.4%; losses incurred, 4.8%; underwriting expenses, 50.2; underwriting profit, 11.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 5.3%; expenses incurred, 55.3%; underwriting profit 13.0%.

MISCELLANEOUS.—Net risks in force effective on and after January 1, 1921, \$2,521,660; net premiums in force on business on and after January 1, 1921, \$36,476.79.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$24,032.85; loss from underwriting profit and loss items, \$6,358.69; total, \$17,674.16.

Losses incurred during 1921, \$1,266.47; underwriting expenses incurred during 1921, \$13,287.04; total, \$14,553.51.

Gain from underwriting during 1921, \$3,120.65.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$8,961.96; profit on investments during 1921, \$3,527; total, \$12,488.96.

Loss on investments during 1921, \$1,070; investment expenses incurred during 1921, \$3,070.60; total, \$4,140.60.

Gain from investments during 1921, \$8,348.36.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$3,120.65; investments, \$8,348.36; other sources, \$540.67; total, \$12,009.68.

Surplus, December 31, 1920, \$2,062.50; increase, \$12,009.68; surplus, December 31, 1921, \$14,072.18.

SEA INSURANCE COMPANY, LIMITED

Liverpool, England.

UNITED STATES BRANCH 5 SOUTH WILLIAM STREET, NEW YORK

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stock owned	\$2,350,850 00
Interest accrued thereon	39,939 87
Cash in banks and office	21,685 61
Agents' balances not over three months due	223,661 95
Reinsurance due on paid losses	263,950 28

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Ocean marine, \$2,204,900; reinsurance, \$1,115,975; net unpaid claims	\$1,088,925 00
Inland nav. and transp.: Net unpaid claims	42,300 00

TOTAL, \$2,247,200; reinsurance, \$1,115,-

975; net unpaid claims	\$1,131,225 00
Unearned premiums	324,160 88
Contingent commissions, etc.	25,000 00
Salaries, rents, etc.	2,000 00
Estimated taxes hereafter payable	70,763 16
Estimated expenses of investigation and adjustment of losses	40,000 00

TOTAL LIABILITIES, except deposit

capital	\$1,593,149 04
DEPOSIT CAPITAL	\$200,000
NET SURPLUS, U. S. Branch, including	
deposit capital	1,306,938 67

TOTAL ADMITTED ASSETS \$2,900,087 71

TOTAL \$2,900,087 71

SEA INSURANCE COMPANY LIMITED — *Continued.*

GENERAL REVIEW.

HISTORY.—This company was established in 1875. Its authorized capital is £500,000 (\$2,500,000) all paid in. It entered the United States soon after it began business.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet, which includes all its assets and liabilities, showed the following: Total assets, December 31, 1921, \$8,951,465; capital paid in, \$2,500,000; reserve fund, \$2,950,000; underwriting suspense and reinsurance accounts, \$976,575; balance of underwriting account, \$1,597,709; profit and loss account, \$272,168. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute. Its United States Management also directs the United States business of the Marine Insurance Company and the Alliance Assurance Company, both of London; also the marine branch of the London Assurance Corporation and the marine department of the Hartford Fire Insurance Company. They also manage the Federal Insur-

ance Company of Jersey City, N. J., of which company Mr. Percy Chubb is president.

The expense of management of the United States Branch has been moderate. The loss ratio in 1919 and 1920 was normal. In 1921 the company greatly reduced its writings, which accounts largely for the high loss and expense ratios to premiums written. A moderate underwriting loss resulted from its operations.

The company's loss paying reputation is excellent.

Its investments are of excellent character.

The security valuations are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGERS.—Chubb & Son, New York.

UNITED STATES TRUSTEE.—Bankers Trust Company of New York.

KINDS OF INSURANCE WRITTEN.—Marine, inland transportation, floaters, tourists' baggage, war risk and automobile insurance.

TERRITORY.—The United States Branch is licensed in Ala., Ark., Cal., Colo., Ill., Ia., La., Mich., Minn., N. J., N. Y., Ohio, Ore., Pa., Tex. and Wash.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....		\$5,043,802 61	\$323,176 21	\$486,979 98				\$236 74	\$5,854,195 45
Reinsurance		4,216,896 04	183,049 71	146,002 78				90 10	4,545,838 63
Return premiums.....		262,168 86	117,864 62	84,669 99				844 70	465,547 57
Net premiums.....		564,938 21	22,261 80	236,907 21				—698 06	842,909 25
Losses to prims. writ'n		72.4	331.6	48.8					
Interest, etc.			\$134,677 45						11,755 83
Received from Home Office			1,103,684 15						3,703 95
Borrowed money			150,000 00						
Profit on sale or maturity of bonds.....									11,755 83
Other income									3,703 95
TOTAL INCOME									\$2,246,630 63

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....		\$4,054,396 76	\$219,269 00	\$440,631 11					\$4,714,297 77
Reinsurance		3,472,937 36	140,567 01	271,847 37					3,885,351 74
Salvage		172,120 41	4,859 25	43,785 24					220,765 00
Net amt. paid policy-holders for losses..		409,338 99	73,843 54	124,998 50					608,181 03
Underwriting expenses			\$476,347 17						150,000 00
Remitted to Home Office.....			1,213,312 30						7,298 52
Agents' balances charged off.....			6,281 70						
TOTAL DISBURSEMENTS									\$2,461,420 72

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 86.0%; underwriting expenses, 56.5%; underwriting loss, 4.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.5%; expenses incurred, 40.2%; underwriting loss, 3.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, ocean marine, \$22,446,675; motor vehicle, \$766,891; inland nav. and transp., \$37,861,456; net premiums in force on business on and after January 1, 1921, ocean marine, \$274,066; motor vehicle, \$22,841; inland nav. and transp., \$246,596.92.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,261,948.61; loss from underwriting profit and loss items, \$70,093.92; total, \$1,191,854.24.

Losses incurred during 1921, \$725,263.58; underwriting expenses incurred during 1921, \$507,360.78; total, \$1,232,624.36.

Loss from underwriting during 1921, \$40,770.12.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$130,610.56; profit on investments during 1921, \$101,529.58; total, \$232,140.14.

Loss on investments during 1921, \$2,050; investment expenses incurred during 1921, \$4,553.19; total, \$6,603.19.

Gain from investments during 1921, \$225,536.95.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$225,536.95; remitted from Home Office, \$1,103,684.15; total, \$1,329,221.10.

Losses: Underwriting, \$40,770.12; remitted to Home Office, \$1,213,312.30; total, \$1,254,082.42.

Surplus, December 31, 1920, \$1,031,799.99; increase, \$75,138.68; surplus, December 31, 1921, \$1,106,938.67.

SECOND RUSSIAN INSURANCE COMPANY,

Petrograd, Russia.

UNITED STATES FIRE BRANCH, 469 FIFTH AVENUE, NEW YORK

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned, market value....	\$1,941,390 00	American Marine Syndicate—deposited in	
Interest due and accrued thereon.....	25,189 70	advance for expenses.....	1,120 95
Cash in banks and office.....	120,932 40		
Agents' balances not over three months due	67,357 99	TOTAL ADMITTED ASSETS.....	\$2,155,990 94

LIABILITIES, U. S. BRANCH, DEC. 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total.....	\$186,668 43	\$687,122 07	\$701 26	\$119,650 12	2,231 00		54 12	\$149 48	\$998,577 08
Reinsurance.....	1,747 14								1,747 14
Net unpaid claims...	184,921 29	687,122 07	701 26	119,650 12	2,231 00		54 12	149 48	994,820 94
Unearned premiums.....			\$534,737 23						
Contingent commissions, etc.....			2,500 00						
Salaries, rents, etc.....			1,500 00						
Estimated taxes hereafter payable.....			8,200 00						
Due for borrowed money.....			100,000 00						
TOTAL LIABILITIES, except deposit capital			\$1,641,767 17						
					DEPOSIT CAPITAL.....	\$552,000.00			
					NET SURPLUS, U. S. Branch, including deposit capital. . .				514,223 77
					TOTAL				\$2,155,990 94

GENERAL REVIEW.

HISTORY.—This company was established in 1835. Its paid-in capital is 2,500,000 roubles. It entered the United States in 1913 to transact a fire reinsurance business. In November, 1916, it was licensed in New York to transact a marine business.

HOME OFFICE RESOURCES.—No recent Home Office balance sheet is available.

Owing to the present chaotic state of affairs in Russia, it would be difficult, if not impossible, to secure additional funds from the Home Office if needed, and on December 1, 1918, the Soviet Government of Russia decreed the dissolution of all private insurance companies and the confiscation of their assets by the State, on April 11, 1919. This action, if sustained, would apparently terminate the authority of their United States representatives; but the assets in this country can be used only to liquidate obligations incurred here.

MANAGEMENT AND REPUTATION.—Meinel & Wemple, Inc., United States managers for the fire branch, are experienced, and in high standing, and also represent as United States managers the Salamandra Insurance Company, Petrograd, Russia, and the Reinsurance Company Salamandra, Denmark.

The United States manager of the marine department is John M. Grant, 82 Beaver street, New York, who is in excellent repute.

The volume of business written in the United States is large in proportion to the net resources of that branch.

The company's business in the United States was very profitable in 1918, 1919 and 1920, but it had a bad year in 1921, the loss ratio being very high, and the underwriting loss \$518,233.64.

On the basis of a capital deposit of \$552,000, \$452,000 of which is on deposit with the New York State Insurance Department, and \$100,000 on deposit with the Ohio Insurance Department, the deposit capital was impaired on December 31, 1921, in the amount of \$37,776.23.

The securities owned by the U. S. Branch are of excellent character. The security valuations are those fixed by the Convention of Insurance Commissioners.

UNITED STATES FIRE MANAGER.—Meinel & Wemple, Inc., 469 Fifth avenue, New York.

UNITED STATES MARINE MANAGER.—John MacGregor Grant, 82 Beaver street, New York.

UNITED STATES TRUSTEE.—New York Life Insurance and Trust Company, New York.

KINDS OF INSURANCE WRITTEN.—In the United States it writes fire, marine, war risk, automobile, registered mail, explosion, tornado, hail and sprinkler leakage reinsurance.

TERRITORY.—It writes reinsurance in all the States and is licensed in the following: Ark., Colo., Del., Ill., Iowa, La., Mass., Mich., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Other Lines.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$1,040,074 63	\$647,823 75	\$14,472 79	\$174,559 86	\$26,654 38	\$24,938 26	\$36 74	\$11,745 72	\$2,541,106 13
Reinsurance.....	3,840 87	87,099 04		4,788 03					95,725 94
Return premiums	885,472 71	109,777 50	3,179 43	34,831 33	5,455 84	10 45	54 98	3,753 32	1,102,535 56
Net premiums	750,761 05	390,947 21	11,293 36	134,942 50	21,198 54	24,927 81	781 76	7,992 40	1,342,844 63
Losses to prems writ'n	82.7	137.9	43.4	88.6	14.4	77.0	12.1	5.3	
Interest, etc.....			\$110,509 78						
Borrowed money (gross).....			270,000 00						
Profit on sale of bonds.....			20,624 03						
					Other income.....				8,211 75
					TOTAL INCOME.....				\$1,752,190 19

SECOND RUSSIAN INSURANCE COMPANY—Continued.

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amt. paid for losses.....	\$625,513 91	\$768,248 01	\$4,912 58	\$122,138 92	\$3,000 46	\$19,198 07	\$94 18	\$428 50	\$1,543,594 68
Reinsurance.....	4,068 15								4,068 15
Salvage.....	159 47	229,060 23		2,520 86					231,739 56
Net amt. paid policy-holders for losses...	621,288 29	539,188 78	4,912 58	119,618 06	3,000 46	19,198 07	94 18	428 50	1,307,768 92
Underwriting expenses.....			\$511,662 70						1,455 62
Remitted to Home Office.....			71,356 86						2,819 95
Borrowed money repaid.....			170,000 00						
Interest on borrowed money.....			3,713 33						
									TOTAL DISBURSEMENTS..... \$2,068 777 38

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 128.7%; underwriting expenses, 38.1%; underwriting loss, 38.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 104.2%; expenses incurred, 27.2%; underwriting loss, 31.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$51,105,744; ocean marine, \$1,595,379; motor vehicle, \$624,927; inland navigation and transportation, \$9,205,501; tornado, etc., \$1,637,996; sprinkler leakage, \$148,819; riot, etc., \$377,197; earthquake, \$500; net risks in force on business effective prior to Jan. 1, 1921, fire and misc., \$33,322,662; ocean and inland marine, \$10,800,880; net premiums in force on business on and after Jan. 1, 1921, fire, \$566,138.89; ocean marine, \$73,040.13; motor vehicle, \$5,978.19; inland navigation and transportation, \$29,695.47; tornado, etc., \$8,703.28; sprinkler leakage, \$442.04; riot, etc., \$1,226.41; earthquake, \$2.30; net premiums in force on business effective prior to Jan. 1, 1921, fire and misc., \$305,796.33; ocean and inland marine, \$99,735.60.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,658,536.18; gain from underwriting profit and loss items, \$4,745.94; total, \$1,663,282.12.

Losses incurred during 1921, \$1,728,991.86; underwriting expenses incurred during 1921, \$452,523.90; total, \$2,181,515.76.

Loss from underwriting during 1921, \$518,233.64.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$105,258.05; profit on investments during 1921, \$36,349.63; total, \$141,607.68.

Loss on investments during 1921, \$2,819.95.

Gain from investments during 1921, \$138,787.73.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$138,787.73; other sources, \$24,027.05; total, \$162,814.78.

Losses: Underwriting, \$518,233.64; remitted to Home Office, \$71,356.86; total, \$589,590.50.

Surplus, December 31, 1920, \$940,909.49; decrease, \$426,775.72; surplus, December 31, 1921, \$514,223.77.

SECURITY FIRE INSURANCE COMPANY.

217 West Fourth Street, Davenport, Iowa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$54,641 30	Cash in banks and office.....	97,249 98
Mortgage loans on real estate.....	770,818 00	Agents' balances not over three months due.....	66,484 81
Interest due and accrued thereon.....	24,967 34	Bills receivable taken for fire risks.....	37,983 92
Bonds and stocks owned.....	73,985 75	Other admitted assets.....	18,072 72
Interest due and accrued thereon.....	1,022 16		
		TOTAL ADMITTED ASSETS.....	\$1,145,225 98

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total.....	\$40,876 00				\$534 62				\$41,410 62
Reinsurance.....	9,415 01				88 35				9,483 86
Net unpaid claims...	31,460 99				465 77				31,926 76
Unearned premiums.....			\$717,063 13						\$717,063 13
Salaries, rents, etc.....			1,500 00						1,500 00
Estimated taxes hereafter payable.....			40,000 00						40,000 00
Contingent commissions, etc.....			3,368 49						3,368 49
Other liabilities.....			478 89						478 89
									TOTAL LIABILITIES, except capital. \$794,337 27
									CAPITAL PAID UP..... 200,000 00
									NET SURPLUS..... 150,888 71
									TOTAL..... \$1,145,225 98

GENERAL REVIEW.

HISTORY.—This company began business November 1, 1883, with \$100,000 authorized capital (par value of shares \$100 each), of which \$25,000 was paid in and the balance represented by stockholders' notes. In 1898 a stock dividend of \$75,000 was declared, increasing the paid-in capital to \$100,000. In January, 1911, its capital was increased

to \$200,000, and \$50,000 was added to the surplus. Later in the same year \$25,000 additional surplus was paid in.

MANAGEMENT AND REPUTATION.—The company is under experienced management, and its underwriting operations have been fairly satisfactory. In 1919 it made a gain of \$24,920.14, in 1920 a loss of \$9,375.99, and in 1921 a gain of \$32,708.61 from its underwriting operations. Its busi-

SECURITY FIRE INSURANCE COMPANY — *Continued.*

ness, which is largely preferred, has considerably increased in recent years, and the company now writes a full volume.

This company figures its unearned premium reserve on the pro rata basis instead of on the 40% basis permitted by the Iowa laws.

The company's loss paying record is excellent. Its expense of operation has been above the average, and its loss ratio is low. In 1921 its loss ratio was moderate and its expense ratio high.

On December 31, 1921, its directors owned \$51,792.86, par value, of its \$200,000 capital stock.

The real estate owned is a four-story brick building used as the company's Home Office.

The mortgages are first liens on properties (mostly improved farms) in Iowa, Ill., Minn., Mont., Neb. and S. D., and are well secured.

The securities owned consist of \$73,153.75 U. S. Liberty Loan bonds, \$832 War Saving Stamps, and Iowa school warrants, \$6,472.50.

AFFILIATIONS.—Western Insurance Bureau.

KINDS OF INSURANCE WRITTEN.—Fire, automobile, hail (except growing crops) and tornado insurance.

TERRITORY.—It is licensed in Ill., Ind., Ia., O. and Wis.

DIVIDENDS.—In recent years it has paid dividends as follows: 1900, 6%; 1901 and 1902, 5%; 1903, 14%; 1904, 1905 and 1906, 8%; 1907, 4%; 1908, 8%; 1909, 9%; 1910 and 1911, 10%; 1912, 11%; 1913 to 1920, inc., 12%; 1921, 12%.

OFFICERS.—President, Jas. W. Bollinger; vice-president, Rudolph Rohlf; treasurer, R. J. Clausen; secretary, E. E. Soenke.

DIRECTORS.—

Bollinger, J. W., of Bollinger & Block, attorneys, Davenport, Iowa.

Brummel, H. C., senior member of firm of Brummel Bros., Chicago, insurance underwriter.

Clausen, R. J., architect, Davenport, Iowa.

Hinsch, Paul, head adjuster for company, Davenport, Iowa.

Marks, L. M., Los Angeles, Cal.

Rohlf, Rudolph, director American Commercial and Savings Bank, Davenport, Iowa.

Soenke, E. E., secretary of company, Davenport, Iowa.

STOCKHOLDERS' ANNUAL MEETING.—Third Wednesday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$548,136 63		\$170 51		\$86,931 48				\$635,238 62
Reinsurance	133,293 31		33 10		20,450 64				153,776 95
Return premiums....	70,188 60		1 90		7,001 08				77,882 18
Net premiums.....	344,654 72		135 51		59,789 26				403,579 49
Losses to prima. writ'n	41.2				16.5				
Interest, etc.			\$54,302 42						
Other income			477 52						
					TOTAL INCOME				\$458,359 43

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$213,993 21				\$14,049 46				\$228,042 67
Reinsurance	71,910 86				4,355 86				76,266 72
Salvage	199 73								199 73
Net amt. paid policy-holders for losses...	141,882 62				9,693 60				151,576 22
Underwriting expenses			\$224,145 77						
Dividends to stockholders			24,000 00						
					Other disbursements				2,806 00
					TOTAL DISBURSEMENTS				\$402,527 99

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 41.2%; underwriting expenses, 55.5%; underwriting profit, 8.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 38.1%; expenses incurred, 52.0%; underwriting profit, 7.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$32,420,841; motor vehicle, \$12,250; tornado, etc., \$10,869,290; net risks in force on business effective prior to January 1, 1921, \$60,991,426; net premiums in force on business on and after January 1, 1921, fire, \$368,551.24; motor vehicle, \$132.91; tornado, etc., \$61,176.14; net premiums in force on business effective prior to January 1, 1921, \$938,072.41.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$436,801.19; loss from underwriting profit and loss items, \$10,591.16; total, \$426,210.03.

Losses incurred during 1921, \$166,257.39; underwriting expenses incurred during 1921, \$227,244.03; total, \$393,501.42.

Gain from underwriting during 1921, \$32,708.61.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$57,425.38; profit on investments during 1921, \$11,481.25; total, \$68,906.63.

Loss on investments during 1921, \$2.84; investment expenses incurred during 1921, \$26,728.87; total, \$26,731.71.

Gain from investments during 1921, \$42,174.92.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$32,708.61; investments, \$42,174.92; total, \$74,883.53.

Loss from dividends, \$24,000.

Surplus, December 31, 1920, \$100,005.18; increase, \$50,883.53; surplus, December 31, 1921, \$150,888.71.

115 Elm Street, New Haven, Conn.

LIABILITIES, DECEMBER 31, 1921.

GENERAL REVIEW.

OFFICERS.—President, John W. Alling; vice-presidents, E. G. Stoddard, Victor Roth and Walter D. Williams; secretary, Willis Parker; treasurer, W. A. Thomson; assistant secretary, W. P. Johnson.

SECURITY INSURANCE COMPANY—Continued.

DIRECTORS.—

Alling, Arnon A., of Alling, Webb & Morehouse, attorneys.

Alling, John W., chairman of the board of directors of Southern New England Telephone Co., director Merchants National Bank, director Connecticut Railway & Lighting Co., director United Illuminating Co.

Blakeslee, Dennis A., director Mechanics Bank, secretary and treasurer Seymour Water Co., C. W. Blakeslee & Sons, general contractors.

Day, Julius G., H. & E. Day Co., Inc., Seymour, director New England Box Co., Greenfield, Mass.; secretary and director Red River Valley Co.; secretary and treasurer Whitlock Printing Press Mfg. Co.; director Birmingham National Bank.

Hemingway, James S., treasurer New Haven Savings Bank, vice-president Second National Bank, director New Haven Gas Light Co.

Manson, John T., president First National Bank, vice-president National Savings Bank, director Equitable Life Assurance Society of New York, president Milford & Uxbridge Street Railway Co.

Moran, James T., president Southern New England Telephone Co., trustee Connecticut Savings Bank, director Merchants National Bank, director New Haven Gas Light Co., director Winchester Repeating Arms Co., director National Folding Box and Paper Co.

Nettleton, Charles H., president Birmingham National Bank of Derby, vice-president Derby Savings Bank, presi-

dent New Haven Gas Light Co., president and treasurer Derby Gas Co., treasurer Birmingham Water Co.

Roth, Victor, vice-president of company, director, Merchants National Bank.

Stoddard, E. G., president New Haven Bank, N. B. A., vice-president New Haven Savings Bank, president Red River Valley Co., director Austin-Nichols Co.

Whitney, Eli, president Union & New Haven Trust Co., N. B. A., trustee Connecticut Savings Bank, president New Haven Water Co., director New Haven Gas Light Co.

Williams, Walter D., vice-president and manager of company's Western Department, director Third National Bank, Rockford, Ill.

STOCKHOLDERS' ANNUAL MEETING.—Called at direction of directors; usually held on last Monday in January.

DEPARTMENTS.—

Pacific Coast, E. E. Potter & Sons, general agents, San Francisco, Cal. for Arizona, California, Oregon and Washington.

Southwestern Department, T. A. Manning & Son, general agents, Dallas, Tex. for Texas.

Western Department, Walter D. Williams, manager, Rockford, Ill. for Colorado, Indiana, Iowa, Idaho, Kansas, Michigan, Minnesota, Montana, Missouri, Nebraska, North Dakota, New Mexico, Oklahoma, South Dakota, Utah, Wisconsin and Wyoming. Canadian Department, W. E. Findlay, manager, Montreal, Quebec.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$6,578,341 77	\$258,504 97	\$161,563 11	\$3,851 32	\$312,352 60	\$111,009 41	\$6,754 39	\$12,721 76	\$8,047,060 33
Reinsurance	1,407,810 30	36,933 67	7,414 39	548 74	33,872 39	160,588 70	2,938 14	3,178 37	1,658,284 76
Return premiums.....	1,843,735 65	51,624 77	117,649 80	659 23	55,878 58	11,756 67	2,406 78	3,585 93	1,987,356 41
Net premiums.....	3,826,795 82	169,946 53	338,498 92	2,843 35	222,601 63	238,693 98	1,350 47	5,957 46	4,806,458 16
Losses to prms writ'n	54.4	117.7	92.5	61.2	29.5	71.8	88.0	5.2	
Interest, etc.			\$401,452 50						
From agents' balances previously charged off			1,487 20						
Gross profit on sale or maturity of ledger assets			17,270 95						
Borrowed money									340,000 00
TOTAL INCOME									\$5,566,663 81

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses	\$2,955,578 86	\$280,530 68	\$327,465 73	\$1,654 73	\$76,394 34	\$255,592 04	\$1,751 54	\$308 45	\$3,899,585 37
Reinsurance	844,988 46	38,644 00	4,284 75	31 87	10,803 37	84,265 93	563 81		965,583 09
Salvage	26,485 12	42,154 78	10,158 73	3 53					78,785 14
Net amt paid policy holders for losses ..	2,082,122 28	200,640 02	313,022 25	1,619 33	65,590 97	171,326 11	1,187 73	308 45	2,835,217 14
Underwriting expenses			\$2 242,547 41						
Dividends to stockholders			100,000 00						
Other disbursements			16,209 36						
Real estate expenses			11,366 46						
Borrowed money repaid									340,000 00
Gross loss on sale or maturity of ledger assets									97,250 32
TOTAL DISBURSEMENTS									\$5,642,590 68

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, fire, 56.1%; ocean marine, 83.3%; motor vehicle, 91.7; tornado, etc., 29.7%; hall, 70.3%; sprinkler leakage, 98.2%; riot, etc., 8.7%; underwriting expenses, 46.6%; underwriting loss, 6.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 61.4%; expenses incurred, 45.1%; underwriting loss, 6.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$332,816.980; ocean marine, \$2,246,630; motor vehicle, \$12,170,609; inland navigation and transportation, \$2,500; tornado, etc., \$42,617,287; sprinkler leakage, \$1,164,392; riot, etc., \$2,613,220; net risks in force on business effective prior to Jan. 1, 1921, \$471,565,099; net premiums in force on business on and

after Jan. 1, 1921, fire, \$3,478,906.62; ocean marine, \$6,093.17; motor vehicle, \$309,718.98; inland navigation and transportation, \$10.71; tornado, etc., \$213,313.58; sprinkler leakage, \$1,790.27; riot, etc., \$6,276.77; net premiums in force on business effective prior to Jan. 1, 1921, \$4,550,838.05.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$4,801,216.56; loss from underwriting profit and loss items, \$12,392.39; total, \$4,788,824.17.

Losses incurred during 1921, \$2,946,730.55; underwriting expenses incurred during 1921, \$2,166,974.16; total, \$5,113,704.71.

Loss from underwriting during 1921, \$324,880.54.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned dur-

SECURITY INSURANCE COMPANY—Continued.

ing 1921, \$389,387.68; profit on investments during 1921, \$227,075.87; total, \$616,463.55.

Loss on investments during 1921, \$97,250.32; investment expenses incurred during 1921, \$19,865.27; total, \$117,115.59.

Gain from investments during 1921, \$499,347.96.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments \$499,347.96; underwriting, \$324,880.54; dividends, \$100,000.00; total, \$424,880.54.

Surplus, December 31, 1920, \$1,405,012.16; increase, \$74,467.42; surplus, December 31, 1921, \$1,479,479.58.

SERVICE FIRE INSURANCE COMPANY,

Columbia, S. C.

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of South Carolina in March, 1921, licensed in April, 1921, and began business at the same time. The authorized capital is \$100,000, of which \$99,900 was subscribed and \$21,000 paid in. The shares were sold at par, and there were no organization expenses, which is very commendable. The promotion was handled by the officers of the company only.

It will write fire insurance.

MANAGEMENT AND REPUTATION.—The officers of the company are all experienced fire insurance men. The president, Hon. W. A. McSwain, was formerly local and special agent for fire insurance companies, and was also insurance commissioner of the State of South Carolina. He is in high

repute. The company plans to reinsure all of its business until the capital is all paid in, when small net lines will be retained.

J. E. McDavid, the vice-president, has been local and special agent for fire insurance companies, and Fred H. Gouth, the secretary-treasurer, was local agent for fire insurance companies and also has had home office experience.

OFFICERS.—President, W. A. McSwain; vice-president, J. E. McDavid; secretary-treasurer, Fred H. Gouth.

The company did not respond to our requests for report as of December 31, 1921, showing its financial condition on that date and the results of its operations from the time of commencing business until the end of the year.

SKANDIA INSURANCE COMPANY,

Stockholm, Sweden.

UNITED STATES BRANCH, 84 WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$2,238,770 00
Interest due and accrued thereon.....	21,965, 35
Cash in banks and office.....	53,007, 12
Agents' balances not over three months due.....	77,679 92

TOTAL ADMITTED ASSETS..... \$2,391,422 39

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Net unpaid claims, fire, \$357,496.10; riot, explosion, etc., \$975; total.....	\$357,505 85
Unearned premiums.....	1,213,229 23
Contingent commissions, etc.....	5,190 61
Estimated taxes hereafter payable.....	41,191 56
Estimated expenses of investigation and adjustment of claim.....	8,744 22

TOTAL LIABILITIES, except deposit capital..... \$1,025,861 47

DEPOSIT CAPITAL..... \$200,000.00

NET SURPLUS, U. S. BRANCH, including deposit capital..... 765,560 92

TOTAL..... \$2,391,422 39

GENERAL REVIEW.

HISTORY.—This company was established in 1855. Its authorized capital is 15,000,000 kronen, of which 7,500,000 kronen (\$2,027,027) have been fully paid up and 7,500,000 kronen guaranteed. It entered the United States in 1900 to write reinsurance only.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses incurred here. We therefore present the following information from the Home Office balance sheet:

Total assets, December 31, 1921, Kr121,465,470, (\$32,795,677); capital paid in, Kr7,500,000, (\$2,025,025); profit and loss balance, Kr1,852,651, (\$500,215). (An arbitrary rate of exchange has been used; see note, page vii).

MANAGEMENT AND REPUTATION.—The company is in excellent repute, and its business in this country has been very profitable.

It writes a full volume of business. Its expense ratio is low and its average loss ratio normal.

The securities owned by the United States Branch are

SKANDINAVIA INSURANCE COMPANY, LTD.—Continued.

GENERAL REVIEW.

HISTORY.—This company, starting as the Skandinavia Reinsurance Company, was established in 1899 and at its home writes fire, marine, life, accident and burglary insurance; also reinsurance. As of December 31, 1920, the subscribed capital amounted to \$5,400,000, with \$1,333,333 paid in. (An arbitrary rate of exchange has been used; see note page vii).

In 1918 a resolution was passed by the board of directors, authorizing a change of name to Skandinavia Insurance Company, Ltd., on account of the company doing a direct marine business.

In December, 1916, it was regularly admitted to the United States.

HOME OFFICE RESOURCES.—All assets of the company are liable for payment of losses incurred here. Its Home Office balance sheet, which includes all its assets and liabilities, showed the following as of December 31, 1920: Assets, \$21,450,890; capital paid in, \$1,333,333; surplus to policyholders, \$2,422,703. (An arbitrary rate of exchange has been used; see note, page vii).

MANAGEMENT AND REPUTATION.—The United States manager is Sumner Ballard, 80 Maiden Lane, New York City, who acts also as United States fire manager for the National Insurance Company, of Copenhagen, Denmark, New India Assurance Company of Bombay, the Metropolitan

National Insurance Company of Havana and the Osaka Marine & Fire Insurance Company of Osaka. Mr. Ballard is also president of the International Insurance Company, of New York.

The United States Branch transacts a large volume of business in proportion to its net resources.

The fire loss ratio was low in 1919, but the marine loss ratio was above the average. The loss ratio was high in 1920 and 1921. The expense ratio is low.

The general agent for the marine business is Wm. H. McGee & Co., 15 William street, New York.

The bonds owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGER.—Sumner Ballard, 80 Maiden Lane, New York City.

UNITED STATES TRUSTEE.—Guaranty Trust Company, New York.

KINDS OF INSURANCE WRITTEN.—Fire, marine, automobile, explosion riot and civil commotion, windstorm and tornado, sprinkler leakage, hail, explosion and earthquake insurance.

TERRITORY.—The United States Branch is licensed in the following States: Ark., Cal., Colo., Del., Ill., Iowa, La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas, Utah and W. Va.

INCOME, U. S. BRANCH, 1921.										
	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Other Lines.	Totals.	
Gross premiums.....	\$9,679,809 37	\$314,044 05	\$108,175 55	\$63,022 01	\$180,524 71	\$20,684 41	\$2,457 81	\$27,596 58	\$10,376,354 29	
Reinsurance.....	2,408,476 45	17,920 79	28,318 84	180 34	27,883 37	7,204 81	649 85	7,625 94	2,508,200 39	
Return premiums.....	2,798,448 02	37,649 56	27,264 57	6,100 21	52,286 51	90 23	600 89	5,806 17	2,928,257 18	
Net premiums.....	4,472,894 90	258,504 70	52,592 14	56,741 46	70,354 83	13,380 37	1,208 87	14,162 45	4,939,827 72	
Losses to prms. writ'n	88.6	122.1	19.4	61.5	27.1	48.1	1.9	9.6		
Interest, etc.			\$386,703 66						81,286 93	
Received from Home Office.....			6,604 72							
										Gross profit on sale or maturity of bonds... 81,286 93
										TOTAL INCOME. \$5,414,423 03

DISBURSEMENTS, U. S. BRANCH, 1921.										
	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.	
Gross amount paid for losses.....	\$5,473,808 67	\$341,581 56	\$15,022 09	\$36,240 53	\$26,668 39	\$9,911 82	\$36 01	\$1,357 43	\$5,904,627 10	
Reinsurance.....	1,432,960 84	12,701 34	4,810 40	258 68	7,587 48	3,469 06	12 00	13 54	1,461,903 92	
Salvage.....	76,173 95	13,195 68		1,079 75					90,454 38	
Net amt. paid policyholders for losses..	3,964,668 88	315,594 54	10,212 29	34,902 12	19,080 91	6,442 76	23 41	1,343 89	4,352,268 80	
Underwriting expenses.....			\$1,695,636 46							
Remitted to Home Office.....			1,058,151 39							
Other disbursements.			8,380 36							
										Gross loss on sale or maturity of bonds.. 19,512 56
										TOTAL DISBURSEMENTS \$7,133,949 57

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 78.2%; underwriting expenses, 34.2%; underwriting profit 1.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 69.9%; expenses incurred, 28.7%; underwriting profit, 1.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$391,060,535; ocean marine, \$2,609,292; motor vehicle, \$2,875,771; inland navigation and transportation, \$1,001,628; tornado, etc., \$13,181,503; sprinkler leakage, \$403,341; riot, etc., \$3,589,086; earthquake, \$13,439; net premiums in force on business on and after Jan. 1, 1921, fire, \$4,189,040.90; ocean marine, \$68,585.49; motor vehicle, \$34,140.25; inland navigation and transportation, \$23,768.01; tornado, etc., \$70,938.81; sprinkler leakage, \$1,124.59; riot, etc., \$10,580.27; earthquake, \$108.35.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$5,525,063.76; gain from underwriting profit and loss items, \$163.73; total, \$5,525,227.49.

Losses incurred during 1921, \$3,864,589.56; underwriting expenses incurred during 1921, \$1,585,636.46; total, \$5,450,226.02.

Gain from underwriting during 1921, \$75,001.47.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$388,111.14; profit on investments, during 1921, \$300,654.34; total, \$688,765.48.

Loss on investments during 1921, \$19,512.56; investment expenses incurred during 1921, \$8,380.36; total, \$27,892.92.

Gain from investments during 1921, \$660,872.56.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting \$75,001.47; investments, \$660,872.56; remitted from Home Office, \$6,604.72; total, \$742,478.75.

Losses: Other sources, \$992.44; remitted to Home Office, \$1,058,151.39; total, \$1,059,143.83.

Surplus, December 31, 1920, \$2,018,759.65; decrease, \$316,665.08; surplus, December 31, 1921, \$1,702,094.57.

THE SOUTH BRITISH INSURANCE COMPANY, LIMITED

Auckland, N. Z.

UNITED STATES BRANCH, 334 CALIFORNIA STREET, SAN FRANCISCO, CAL.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$847,070 00	Agents' balances not over three months due.	—21,201 19
Interest due and accrued thereon.....	9,950 90		
Cash in banks and office.....	52,065 37	TOTAL ADMITTED ASSETS.....	\$887,885 08

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$92,219 00		\$8,254 00		\$58 00				\$100,531 00
Net unpaid claims...	\$92,219 00		\$8,254 00		58 00				100,531 00
Unearned premiums			\$405,944 87				\$200,000.00		
Salaries, rents, etc.....			2,000 00						
Estimated taxes hereafter payable.....			17,000 00						
Unpaid return premiums.....			211 74						
TOTAL LIABILITIES, except deposit capital			\$525,687 61						
									TOTAL
									\$887,885 08

GENERAL REVIEW.

HISTORY.—This company was established in 1872, the Head Office being in Auckland, New Zealand. The authorized capital is £2,000,000, of which £1,000,000 is subscribed, and £750,000 paid in.

It is authorized at its Home Office to write fire, accident, guarantee, marine, trustees' and executors' insurance.

The company has been admitted to do business in the United States, having been licensed by the New York State Insurance Department April 5, 1921.

It will be operated in the United States in conjunction with the New Zealand Insurance Company, Limited, Auckland, N. Z.

HOME OFFICE RESOURCES.—The Home Office balance sheet of the company as of August 31, 1920, contains the following items:

Assets, £2,112,890 (\$10,564,450). Liabilities: To capital paid up, £750,000 (\$3,750,000); to reserve funds, £1,058,576

(\$5,292,880); to balance from profit and loss account, £111,467 (\$557,325).

MANAGEMENT AND REPUTATION.—The United States managers are: Pacific department, W. M. Speyer, San Francisco, California, who are in excellent repute, and have successfully managed the New Zealand Insurance Company for many years; Eastern Department, H. E. Kempthorne, New York City.

The securities owned are of an excellent character and the valuations are those fixed by the Convention of Insurance Commissioners.

TERRITORY.—Licensed in Ala., Ariz., Cal., Colo., Conn., Fla., Idaho., Ill., Ind., La., Md., Mass., Mich., Mont., N. J., N. Y., N. C., O., Ore., Pa., Tex. and Wash.

UNITED STATES TRUSTEES.—Anglo California Trust Co., San Francisco, Cal.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, sprinkler leakage, automobile, earthquake, riot and civil commotion. insurance.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Earth-quake.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$921,992 82		\$80,227 19		\$6,084 16	\$92 50	\$1,201 47	\$305 93	\$998,904 07
Reinsurance	4,310 64								4,310 64
Return premiums.....	119,480 76		17,480 89		734 61		279 23	87 90	138,063 09
Net premiums.....	798,201 42		51,746 30		5,349 55	92 50	922 24	218 33	856,330 34
Losses to prims. writ'n	25.9		41.3		4.8				
Interest, etc.,			\$23,472 06						
Received from Home Office.....			617,392 71						
									TOTAL INCOME
									\$1,497,395 11

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$236,858 26		\$21,422 44		\$257 34		\$1 46		\$258,530 50
Salvage	1,336 69								1,336 69
Net amt. paid policy-holders for losses..	235,521 57		21,422 44		257 34		1 46		257,202 81
Underwriting expenses			\$341,732 63						
Remitted to Home Office.....			76,843 84						
									TOTAL DISBURSEMENTS
									\$675,779 28

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 41.7%; underwriting expenses, 39.8%; underwriting loss, 31.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 79.4%; expenses incurred, 79.9%; underwriting loss, 59.3%.

MISCELLANEOUS.—Net risks in force on business effective

on and after January 1, 1921, fire, \$42,880,182; motor vehicle, \$847,317; tornado, etc., \$379,220; sprinkler leakage, \$222,259; riot, etc., \$15,000; net risks in force on business effective prior to January 1, 1921, \$18,111,959; net premiums in force on business on and after January 1,

THE SOUTH BRITISH INSURANCE COMPANY, LIMITED — *Continued.*

1921, fire, \$484,217.58; motor vehicle, \$37,677.23; tornado, etc., \$2,473.62; sprinkler leakage, \$701.99; riot, etc., \$187.50; net premiums in force on business effective prior to January 1, 1921, \$212,141.70.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$450,373.73; loss from underwriting profit and loss items, \$5.20; total, \$450,368.53.

Losses incurred during 1921, \$357,733.81; underwriting expenses incurred during 1921, \$359,878.63; total, \$717,612.44.

Loss from underwriting during 1921, \$267,243.91.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$33,422.96; profit on investments during 1921, \$56,323.55; total, \$89,746.51.

Investment expenses incurred during 1921, \$854.

Gain from investments during 1921, \$88,892.51.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$88,892.51; remitted from Home Office, \$617,392.71; total, \$706,285.22.

Losses: Underwriting, \$267,243.91; remitted to Home Office, \$76,843.84; total, \$344,087.75.

Surplus, December 31, 1921, \$362,197.47.

SOUTH CAROLINA INSURANCE COMPANY,

1400 Main Street, Columbia, S. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$409,707 31	Agents' balances not over three months due.....	38,722 25
Interest due and accrued thereon.....	1,818 48	Dep. with Globe & Rutgers Fire Ins. Co....	6,346 38
Loans on collateral security.....	64,250 00	Refund due and admitted by U. S. Govern- ment on taxes paid in 1918 and 1919.....	7,351 82
Interest due and accrued thereon.....	657 75		
Bonds and stocks owned.....	144,800 00		
Interest due and accrued thereon.....	1,892 67		
Cash in banks and office.....	45,846 37		
		TOTAL ADMITTED ASSETS.....	\$721,393 03

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total.....	\$125,159 38	\$8,508 97	\$229 00		\$666 66		\$14 76	\$317 28	\$132,956 05
Reinsurance.....	21,142 61	3,342 71							24,485 32
Net unpaid claims.....	104,016 77	3,226 26	229 00		666 66		14 76	317 28	108,470 73
Unearned premiums: Fire, \$334,882.97; other than fire, \$4,468.95; total.....			\$339,351 92						
Estimated taxes hereafter payable.....			2,500 00						
					CAPITAL PAID UP.....				200,000 00
					NET SURPLUS.....				71,070 38
TOTAL LIABILITIES, except capital.....			\$450,322 65		TOTAL.....				\$721,393 03

GENERAL REVIEW.

HISTORY.—This company began business June 11, 1910 with an authorized capital of \$100,000. The stock was subscribed for at the rate of \$20 per share, and \$50,000 capital and \$50,000 surplus had been paid in up to December 31, 1917. During 1918 the capital stock was increased to \$200,000 by transferring \$50,000 from the surplus and by selling \$100,000 new stock at \$150 per share, thus adding \$100,000 additional to capital and \$50,000 to surplus.

The par value of the stock is now \$100 per share.

MANAGEMENT AND REPUTATION.—The company was organized and is managed by Edwin G. Seibels, of Seibels, Bruce & Co., and manager of the Cotton Fire and Marine Underwriters, of New York, an agency or pool of companies for writing cotton insurance. This firm is in excellent repute and acts as managers for the southern States for several companies. Mr. Seibels receives a commission on business written, and also a small contingent on profits.

On December 31, 1921, the directors owned \$32,650 of the capital stock of \$200,000.

During 1918, 1919 and 1920 the business increased considerably. In 1921 the premium volume decreased considerably but is still large compared to the net resources of the company. The company made a substantial underwriting profit in the first named year, but lost from underwriting in 1919 and 1920, this, however, being more than offset

by increase in reserve for unearned premiums. The expense of management is moderate and the loss ratio has been low. In 1921 the loss ratio was high, and there was a moderate underwriting loss.

The company's general loss paying reputation is excellent.

The securities owned consist principally of U. S. Liberty Bonds.

The mortgages are upon property valued at over twice the amount loaned.

AFFILIATIONS.—S. C. Rating and Inspection Bureau.

KINDS OF INSURANCE WRITTEN.—Fire, hail, sprinkler leakage, explosion, and tornado insurance.

TERRITORY.—The company is licensed in Ark., Colo., Del., Ill., Ind., Iowa, La., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., S. C., Texas, Utah and W. Va.

It confines its operations entirely to South Carolina for direct business, but will write reinsurance in the other States in which it is licensed.

DIVIDENDS.—The company has paid dividends as follows: 1916, \$3,000, including \$1,501 carried over from 1915; 1917, \$4,500, including \$1,500, carried over from 1916; 1918, \$1,500; 1919, \$12,000; 1920 and 1921, \$14,000.

OFFICERS.—President, Edwin G. Seibels; vice-president, August Kohn; treasurer, G. M. Berry; secretary, John J. Seibels; assistant secretary, Chas. J. Bruce; counsel, W. D. Melton.

SOUTH CAROLINA INSURANCE COMPANY—Continued.

DIRECTORS.—

Berry, G. M., vice-president National Loan and Exchange Bank, Cola, S. C.
 Bruce, Chas. J., of Seibels, Bruce & Co., general agents Glen Falls Insurance Company, Cola, S. C.
 Cannon, S. F., insurance and stock broker, Spartanburg, S. C.
 Davis, R. Means, of Seibels, Bruce & Co., managers, Columbia, S. C.
 Dial, J. D., capitalist and insurance and real estate, Columbia, S. C.
 Lawton, J. J., capitalist, Hartsville, S. C.
 Kohn, August, stock and bond broker, Columbia, S. C.
 Manning, Richard I., banker and ex-governor of South Carolina.

Matthews, J. P., president Palmetto National Bank, Cola, S. C.
 Melton, W. D., attorney, Columbia, S. C.
 Norwood, Joseph, capitalist, Columbia, S. C.
 Pinckney, L. M., insurance and real estate, Charleston, S. C.
 Seibels, Edwin G. manager Cotton Fire and Marine Underwriters, Columbia, S. C.
 Seibels, John J., vice-president Palmetto National Bank and assistant manager Glens Falls Insurance Company Columbia, S. C.,
 Sullivan, P. W., cashier Citizens' Bank, Honea Path, S. C.
STOCKHOLDERS' ANNUAL MEETING.—Second Thursday in February.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$1,025,358 53	\$14 07	\$2,306 06	.....	\$3,069 50	\$8,853 41	\$1,132 43	\$1,689 94	\$1,047,483 94
Reinsurance.	220,766 07	.....	625 43	.....	2,116 67	.....	319 23	359 44	224,186 84
Return premiums	243,052 72	288 73	489 77	.....	1,098 06	.....	136 79	289 90	245,356 97
Net premiums	561,539 74	—274 66	1,250 86	.....	4,854 77	8,853 41	676 41	1,040 60	577,941 13
Losses to prems writ'n	75.8	.....	49.3	.....	28.8	45.1	8.1	51.7	.....
Interest, etc. ....	.....	.....	\$38,570 46	.....	.....	.....	.....	.....	7,060 00
Increase by adjustment in book value of bonds. ....	.....	.....	1,100 00	.....	.....	.....	.....	.....	\$624,671 59
TOTAL INCOME.....									\$624,671 59

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.	\$497,508 28	\$40,733 08	\$617 11	.....	\$1,400 80	\$4,001 05	\$55 35	\$538 93	\$544,854 60
Reinsurance.	59,067 30	25,000 00	.....	.....	.....	.....	.....	.....	84,067 30
Salvage.	12,488 12	.....	.....	.....	.....	.....	.....	.....	12,488 12
Net am't. paid policy-holders for losses...	425,962 86	15,733 08	617 11	.....	1,400 80	4,001 05	55 35	538 93	448,309 18
Underwriting expenses .....	.....	.....	\$230,677 49	.....	.....	.....	.....	.....	10,944 26
Dividends to stockholders.....	.....	.....	14,000 00	.....	.....	.....	.....	.....	\$703,930 93
TOTAL DISBURSEMENTS.....									\$703,930 93

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 84.8%; underwriting expenses, 39.9%; underwriting loss, 5.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 71.1%; expenses incurred, 33.4; underwriting loss, 4.6%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$688,900.16.

Losses incurred during 1921, \$490,482.81; underwriting expenses incurred during 1921, \$230,677.49; total, \$721,160.30.

Loss from underwriting during 1921, \$32,260.14.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during

1921, \$40,073.78; profit on investments during 1921, \$8,160.00; total, \$48,233.78.

Loss on investments during 1921, \$400.00; investment expenses incurred during 1921, \$3,192.44; total, \$3,592.44.

Gain from investments during 1921, \$44,641.34.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$44,641.34.

Losses: Underwriting, \$32,260.14; dividends, \$14,000.00; total, \$46,260.14.

Surplus, December 31, 1920, \$72,689.18; decrease, \$1,618.80; surplus, December 31, 1921, \$71,070.38.

SOUTHERN HOME INSURANCE COMPANY,

18 Broad Street, Charleston, S. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$137,662 16	Agents' balances not over three months due.....	54,335 43
Interest due and accrued thereon.....	2,768 20	Interest accrued from other assets.....	4,400 31
Loans on collateral security.....	18,100 00	Losses charged reinsurance companies....	4,392 79
Bonds and stocks owned.....	598,630 03		
Cash in banks and office.....	59,690 78	TOTAL ADMITTED ASSETS.....	\$879,979 70

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Losses and Claims:									
Total.	\$110,737 34	.....	.....	.....	\$89 32	.....	\$27 52	\$167 36	\$111,021 54
Reinsurance.	40,290 83	.....	.....	.....	.....	.....	.....	.....	40,290 83
Net unpaid claims...	70,446 51	.....	.....	.....	89 32	.....	27 52	167 36	70,730 71

SOUTHERN HOME INSURANCE COMPANY—Continued.

Unearned premiums: Fire, \$171,630.71;	
other than fire, \$2,530.71; total.....	\$174,161 42
Estimated taxes hereafter payable.....	10,000 00
Contingent commissions, etc.....	5,000 00
Funds held under reinsurance treaties.....	116,600 00

Estimated expense for adjustment of unpaid losses.....	1,000 00
TOTAL LIABILITIES, except capital.	\$377,492 13
CAPITAL PAID UP	300,000 00
NET SURPLUS	202,487 57
TOTAL	\$879,979 70

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of South Carolina February 4, 1911, and began business February 10, 1911. Its authorized capital was \$150,000, of which, on December 31, 1915, \$92,300 had been paid in, with \$23,075 surplus. During 1916 the paid-in capital was increased to \$97,700, and \$1,350 was collected for surplus. In 1917 the paid-in capital was increased to \$98,200, and \$125 surplus was collected. In 1918 the capital was increased to \$100,000, and \$450 surplus was paid in. In 1919 the capital was increased to \$200,000.

The new stock, par value \$100 per share, was sold at \$150 per share, adding \$50,000 to surplus account. In 1920 the capital was increased to \$300,000, and \$50,000 was contributed to surplus.

MANAGEMENT AND REPUTATION.—The company was organized by its president, Oscar E. Johnson, of the local agency of Ravenal, Johnson & Robertson, of Charleston, S. C. He has been in the local agency and independent adjusting business for many years. Its directors are substantial financial and business men in their respective communities.

The company's underwriting in recent years has been very profitable. Its expense ratio is normal and its loss ratio in 1919, 1920 and 1921 was low. The company's surplus increased \$84,750.84 in 1919. In 1920 it had an underwriting profit of \$22,811.47, and the surplus increased \$56,228.09, \$50,000 of which was contributed by stockholders.

The company's loss paying record is good. Its investments appear to be of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATION.—Southeastern Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, sprinkler leakage and riot insurance.

TERRITORY.—The company confines its direct operation to South Carolina and North Carolina, but is licensed in Ark., Colo., Del., Ind., Ill., Iowa, La., Mich., Mont., Nev., N. H., N. J., N. Y., Ohio, Pa., Texas and W. Va., for reinsurance.

DIVIDENDS.—It has paid dividends as follows: 1915, \$5,538; 1916, \$5,562; 1917, \$7,357.50; 1918, \$7,440.50; 1919, \$17,912; 1920, \$30,088; 1921, \$30,000.

OFFICERS.—President and treasurer, Oscar E. Johnson; vice-president, E. H. Pringle; vice-president and secretary, Dillard B. Sewell.

DIRECTORS.—

Brittlebank, Julius, merchandise broker, Charleston, S. C.
Geer, Dr. A. J., president of chamber of commerce and the Geer Drug Co.

Johnson, Oscar E., president and treasurer of company, Charleston, S. C.

Leonard, Jno. A., merchandise broker, Charleston, S. C.

Murray, W. J., president of the Murray Drug Co., and bank director, Columbia, S. C.

Pearlstone Hyman, president of I. M. Pearlstone & Sons, and bank director, Charleston, S. C.

Pringle, E. H., president of the Bank of Charleston, N. B. A. and vice-president of the Southern Home Insurance Co., Charleston, S. C.

Sewell, Dillard B., vice-president and secretary of company

Smyth, A. T., attorney and solicitor Southern Home Insurance Company.

Springs, Leroy, president of Bank of Lancaster, president of the Lancaster Cotton Mills, and officer of other institutions, Lancaster, S. C.

Whaley, F. Marion, assistant secretary of company.

STOCKHOLDERS' ANNUAL MEETING.—Last Tuesday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$1,013,647 88				\$2,686 12		\$1,469 18	\$1,170 35	\$1,017,973 53
Reinsurance.....	387,859 44								387,859 44
Return premiums	216,654 71				306 45		80 65	231 90	217,233 71
Net premiums	409,134 73				2,379 67		378 53	938 45	412,831 35
Losses to prems writ'n	67.9				1.2		9.0		
Interest, etc.			\$36,853 23						
Increase in liabilities during the year on account of reinsurance treaties.....			116,600 00						
From agents' balances previously charged off			19 54						
Gross profit on sales or maturity of ledger assets									1,162 92
TOTAL INCOME									\$567,467 07

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.....	\$420,906 63				\$28 26		\$33 85		\$420,968 74
Reinsurance.....	\$140,483 04								140,483 04
Salvage.....	2,654 28								2,654 28
Net am't. paid policyholders for losses.....	277,769 31				28 26		33 85		277,831 42
Underwriting expenses.....			\$156,125 83						156,125 83
Dividends to stockholders.....			30,000 00						30,000 00
Other disbursements.....									5,922 78
TOTAL DISBURSEMENTS									\$469,880 03

SOUTHERN HOME INSURANCE COMPANY—*Continued.*

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 73.9%; underwriting expenses, 37.8%; underwriting profit, 1.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 64.4%; expenses incurred, 34.2%; underwriting profit, 1.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$23,241,287; tornado, etc., \$570,901; sprinkler leakage, \$139,851; riot, etc., \$283,337; net risks in force on business effective prior to Jan. 1, 1921, \$6,739,157; net premiums in force on business on and after Jan. 1, 1921, fire, \$243,862.25; tornado, etc., \$2,450.28; sprinkler leakage, \$457.85; riot, etc., \$826.21; Net premiums in force on business effective prior to Jan. 1, 1921, \$82,611.06.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$473,913.61; loss from underwriting profit and loss items, \$925.56; total, \$472,988.05.

Losses incurred during 1921, \$305,197.93; underwriting expenses incurred during 1921, \$162,125.83; total, \$467,323.76.

Gain from underwriting during 1921, \$5,664.29.

INVESTMENT EXHIBIT, 1921.—Interest, etc. earned during 1921, \$38,688.87; profit on investments during 1921, \$23,429.19; total, \$62,118.06.

Loss on investments during 1921, \$2,500; investment expenses incurred during 1921, \$5,997.78; total, \$5,922.78.

Gain from investments during 1921, \$56,195.28.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$5,664.29; investments, \$56,195.28; total, \$61,859.57.

Loss from dividends, \$30,000.00.

Surplus, December 31, 1920, \$170,628.00; increase, \$31,859.57; surplus, December 31, 1921, \$202,487.57.

SOUTHWESTERN AUTOMOBILE INSURANCE COMPANY,

526-27 Consolidated Realty Bldg., Los Angeles, Cal.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$98,750 00
Interest due and accrued thereon.....	1,015 57
Bonds and stocks owned.....	9,765 00
Interest due and accrued thereon.....	125 14
Cash in banks and office.....	12,546 78
Agents' balances not over three months due	9,682 22
Interest on bank deposits.....	43 13

TOTAL ADMITTED ASSETS..... \$131,927 84

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS:.....	\$1,243 00
Unearned premiums.....	12,059 87
Estimated taxes hereafter payable.....	1,177 94
Estimated expenses of investigation and adjustment of losses.....	300 00

TOTAL LIABILITIES, except capital	\$14,780 81
CAPITAL PAID UP.....	100,000 00
NET SURPLUS.....	17,147 03

TOTAL \$131,927 84

GENERAL REVIEW.

HISTORY.—This company was incorporated and licensed under the laws of California, March 27, 1919, and began business in April, 1919.

The authorized capital is \$100,000, all of which has been subscribed and paid in. Shares, of par value of \$100, were sold at \$120 per share, which gave \$20,000 for surplus account. Stockholders contributed \$6,027.55 additional, so that the company started with a total surplus of \$26,027.55. In 1921 the stockholders contributed \$15,800 additional funds to surplus. The company states that there was no expense of organization, as J. L. Blodgett, the organizer, paid all promotion costs out of his personal resources. He is said to own all of the stock with exception of a few shares held by other officers.

MANAGEMENT AND REPUTATION.—The company is under the control of J. L. Blodgett, president, who has had a very limited insurance experience, but has been engaged for thirty-five years in business.

The company is too young to have established a record. In 1921 the losses were very low, and the expenses very high. The unearned premium reserve appears small compared to annual premiums written, if the policies are written for a year or longer term.

KINDS OF INSURANCE WRITTEN.—Automobile, fire, theft, collision and property damage.

TERRITORY.—It is licensed in California.

OFFICERS.—President, J. L. Blodgett; vice-president, Charles E. Irwin; secretary, Minnie Inches; treasurer, J. L. Bowman.

This company has not responded to our several requests for information, and we have not received its December 31, 1920, annual statement. The report above is based upon reports previously received

INCOME, 1921.

Net premiums.....	\$43,029 13
Interest, etc.	7,714 22
Other income.....	138 97
Contribution to surplus.....	15,800 00

TOTAL INCOME..... \$66,682 00

DISBURSEMENTS, 1921.

Net amount paid policyholders for losses...	\$2,464 20
Underwriting expenses.....	38,292 86
Other disbursements.....	344 77

TOTAL DISBURSEMENTS..... \$41,101 83

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 5.7%; losses incurred, 7.5%; underwriting expenses, 89.0%; underwriting loss, 28.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 9.1%; expenses incurred, 112.2%; underwriting loss, 35.1%.

SOUTHWESTERN AUTOMOBILE INSURANCE COMPANY—Continued.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$34,348.93; loss from underwriting profit and loss items, \$4,738.40; total, \$29,610.53.

Losses incurred during 1921, \$3,137.20; underwriting expenses incurred during 1921, \$38,547.78; total, \$41,684.98.

Loss from underwriting during 1921, \$12,074.45.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$6,958.42.

Loss on investments during 1921, \$235.00; investment expenses incurred during 1921, \$250.84; total, \$485.84.

Gain from investments during 1921, \$6,472.58.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$6,472.58; contributed to surplus, \$15,800.00; total, \$22,272.58.

Losses: Underwriting, \$12,074.45.

Surplus, December 31, 1920, \$6,948.90; increase, \$10,193.13; surplus, December 31, 1921, \$17,147.03.

SPRINGFIELD FIRE AND MARINE INSURANCE COMPANY,

195 State Street, Springfield, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$335,000 00	Cash in banks and office.....	2,351,499 11
Mortgage loans on real estate.....	2,610,270 00	Agents' balances not over three months due	1,824,329 94
Interest due and accrued thereon.....	68,927 44	Reinsurance due on paid losses.....	223,492 99
Bonds and stocks owned.....	12,859,729 50		
Interest due and accrued thereon.....	111,001 14		
		TOTAL ADMITTED ASSETS.....	\$20,384,250 12

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total.....	\$1,838,997 45	\$326,983 10	\$131,312 58	\$18,600 90	\$21,701 15	\$38 50	\$3,235 08	\$943 00	\$2,341,871 76
Reinsurance.....	451,180 90	55,718 72	2,320 49	5,000 00	7,178 31		1,169 08	93 00	522,680 59
Net unpaid claims....	1,387,816 46	271,264 38	128,992 09	13,600 90	14,522 84	38 50	2,066 00	850 00	1,819,211 17
Unearned premiums.....	\$10,878,927 69								
Dividends to stockholders unpaid.....	200,000 00								
Salaries, rents, etc.....	50,000 00								
Estimated taxes hereafter payable.....	300,000 00								
Estimated expenses of investigation and adjustment of losses.....	35,000 00								
Contingent commissions, etc.....	40,000 00								
									40,000 00
									TOTAL LIABILITIES, except capital \$13,323,138 86
									CAPITAL PAID UP..... 2,500,000 00
									NET SURPLUS..... 4,561,111 26
									TOTAL..... \$20,384,250 12

GENERAL REVIEW.

HISTORY.—This company was organized in 1849, and began business in 1851 with \$100,000 capital paid in. Its capital was increased by the issuance of new stock as follows: 1853, \$50,000; 1859, \$50,000; 1864, \$100,000; 1866, \$200,000; and by stock dividends as follows: 1875, \$100,000; 1876, \$150,000; 1880, \$250,000; 1887, \$250,000; 1889, \$250,000; 1901, \$500,000; and 1913, \$500,000, making the total of \$2,500,000, as it now stands.

In 1871 and 1872 its stockholders were assessed for \$325,000 and \$150,000, respectively.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company has been conservatively managed and has made excellent progress. It has accumulated a large surplus besides paying substantial dividends, both cash and stock. Its directors are in high business standing.

The company's stock is well distributed. Its directors owned at the end of 1921, \$169,300, par value, of the \$2,500,000 capital stock then outstanding.

Its loss paying record is excellent under all conditions.

It writes a full volume of business in proportion to its capital and surplus, but the liability is widely distributed. The company's expenses of operation are moderate, and its average loss ratio is normal.

Its investments are high grade. The security valuations are those fixed by the Convention of Insurance Commissioners.

The real estate is the company's Home Office building,

corner of State and Maple streets, Springfield, Mass., carried at \$335,000.

The mortgage loans are almost all upon dwelling and business property in Springfield. They bear good interest and are well secured.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, marine, tornado, hail, parcel post, riot and civil commotion, tourists' baggage, transit, motor vehicles, explosion, registered mail and sprinkler leakage insurance.

TERRITORY.—It is licensed in all the States and Territories except Guam, Porto Rico and Virgin Islands. It also operates throughout Canada, China, France, Algeria, Holland and Turkey.

DIVIDENDS.—The company has paid cash dividends at the rate of 10% per annum for years. In 1919 it paid 13% and 16% in 1920 and 1921. Total dividends paid since organization, stock, \$2,000,000; cash, \$9,129,542.

SPRINGFIELD FIRE AND MARINE INSURANCE COMPANY—*Continued.*

OFFICERS.—President, A. W. Damon; vice-president, Geo. G. Bulkley; secretary, E. H. Hildreth; assistant secretaries, Walter B. Cruttenden, Wm. A. Hebert and Carroll L. Garnett; treasurer, F. H. Williams; assistant treasurer, Frank A. Schlesinger.

DIRECTORS.—

Bosworth, Homer L., Springfield, Mass., retired.
Bulkley, Geo. G., vice-president of company.
Damon, A. Willard, Springfield, Mass., president.
Dean, Alfred F., Chicago, Ill., resident director western department Springfield Fire and Marine Insurance Company.
Gaylord, Emerson G., Chicopee, Mass., banker.
Harris, Frederick, Springfield, Mass., president and chairman of board Third National Bank.
Harris, William A., Springfield, Mass., retired.

Pease, James L., Chicopee, Mass., retired.

Southworth, Mase S., Springfield, Mass., retired.

STOCKHOLDERS' ANNUAL MEETING.—Last Tuesday in January.

DEPARTMENTS.—

WESTERN DEPARTMENT.—Harding and Lineger, managers, E. G. Carlisle and C. E. Varley, assistant managers, Chicago, Ill., for Ark., Colo., Ill., Ind., Ia., Kan., Mich., Minn., Mo., Neb., N. M., N. D., O., Okla., S. D., Tex., W. Va., Wis., Wyo., Alberta, Man., Ont. (West), Saskatchewan.

CANADIAN DEPARTMENT.—Joseph Murphy, chief agent.

PACIFIC DEPARTMENT.—Geo. W. Dornin, manager, San Francisco, Cal., for Alaska, Ariz., Cal., Hawaii, Idaho, Mont., Nev., Ore., Utah, Wash.; *Canada*, for British Columbia.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$15,474,399 95	\$876,196 81	\$954,579 49	\$57,094 38	\$672,720 73	\$273,155 57	\$81,664 02	\$179,902 25	\$18,599,713 20
Reinsurance	3,238,625 62	255,066 72	29,072 53	12,195 99	34,893 99	131,812 26	20,322 03	93,496 11	3,815,505 25
Return premiums	3,067,818 12	177,941 98	202,374 75	11,830 42	121,116 23	642 91	19,964 74	29,150 96	3,650,840 11
Net premiums	9,147,956 21	443,168 11	723,132 21	33,067 97	516,710 51	140,700 40	41,377 25	57,255 18	11,133,367 84
Losses to prems writ'n	58.3	93.7	75.1	87.6	29.3	53.7	39.1	7.3	
Interest, etc.	\$894,172 94								296 01
Profit on sale or maturity of bonds and stocks	4,523 40								TOTAL INCOME.....\$12,032,360 19

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses	\$7,629,544 97	\$571,775 37	\$570,544 77	\$94,891 42	\$159,862 54	\$148,174 31	\$28,123 94	\$17,787 42	\$9,220,704 74
Reinsurance	2,243,324 02	149,812 73	11,900 12	29,575 98	8,535 32	72,587 44	9,959 50	13,644 85	2,539,339 96
Salvage	54,087 66	6,564 27	15,200 62	10,055 96	46 35	.....	1,992 63	.....	87,996 49
Net am't. paid policyholders for losses...	5,332,133 29	415,408 37	543,384 03	55,259 48	151,281 87	75,586 87	16,171 81	4,142 57	6,593,368 29
Underwriting expenses.....	\$5,089,502 08								3,751 49
Dividends to stockholders.....	400,000 00								3,825 00
Real estate expenses.....	11,601 03								
Other disbursements.....	20,558 15								TOTAL DISBURSEMENTS.....\$12,122,606 14

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 59.8%; underwriting expenses, 45.7%; underwriting loss, 0.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.3%; expenses incurred, 42.8%; underwriting loss, 0.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$896,636,354; ocean marine, \$14,017,927; motor vehicle, \$61,297,940; inland navigation and transportation, \$910,138; tornado, etc., \$124,371,712; hail, \$25,700; sprinkler leakage, \$10,341,152; riot, etc., \$19,180,819; net risks in force on business effective prior to Jan. 1, 1921, \$1,039,211,431; net premiums in force on business on and after Jan. 1, 1921, fire, \$9,237,397; ocean marine, \$293,623; motor vehicle, \$653,277; inland navigation and transportation, \$7,244; tornado, etc., \$531,423; hail, \$15; sprinkler leakage, \$42,518; riot, etc., \$47,673; net premiums in force on business effective prior to Jan. 1, 1921, \$10,259,804.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$11,623,101.62; gain from underwriting profit and loss items, \$2,603.28; total, \$11,625,704.90.

Losses incurred during 1921, \$6,663,474.73; underwriting expenses incurred during 1921, \$4,974,502.08; total, \$11,637,976.81.

Loss from underwriting during 1921, \$12,271.91.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$903,473.67; profit on investments during 1921, \$72,476.10; total, \$975,949.77.

Loss on investments during 1921, \$4,610.90; investment expenses incurred during 1921, \$31,373.38; total, \$35,984.28.

Gain from investments during 1921, \$939,965.49.

GAIN AND LOSS EXHIBIT, 1921.—Gain from underwriting, \$939,965.49.

Losses: Underwriting, \$12,271.91; dividends, \$400,000.00; total, \$12,271.91.

Surplus, December 31, 1920, \$4,033,417.68; increase, \$527,693.58; surplus, December 31, 1921, \$4,561,111.26.

SPRINGFIELD FIRE AND MARINE INSURANCE COMPANY—Continued.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH DECEMBER 31, 1921.	
Bonds and stocks owned.....	\$608,090 00
Interest due and accrued thereon.....	9,297 03
Cash in banks and office.....	168,597 85
Agents' balances not over three months due.	30,452 77

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.	
LOSSES AND CLAIMS: Fire, \$113,101.93;	
motor vehicle, \$294 10; tornado, \$110.00;	
total.	\$113,506 03
Unearned premiums: fire, \$216,980.48;	
other than fire, \$8,259.98; total.....	225,240 40
Estimated taxes hereafter payable.....	7,253 10

TOTAL LIABILITIES, except capital.	345,999 59
NET SURPLUS, Canadian Branch.....	470,438 00

TOTAL ADMITTED ASSETS..... \$816,437 65

TOTAL..... \$816,437 65

INCOME, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$662,743 54		\$6,365 61		\$7,400 06	\$36,185 55	\$1,878 99		\$714,573 65
Reinsurance.	152,728 95		—34 43		570 03	16,007 02	754 74		170,026 31
Return premiums	128,626 01		745 64		3,336 81		118 54		132,827 00
Net premiums	381,388 58		5,654 30		3,493 22	20,178 53	1,005 71		411,720 34
Interest, etc.			\$33,437 03						
TOTAL INCOME									\$445,157 37

DISBURSEMENTS, CANADIAN BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.	\$386,469 10		\$431 84		\$16 59	\$31,120 52	\$636 61		\$418,674 66
Reinsurance.	94,129 74								94,129 74
Salvage.	3,249 70								3,249 70
Net am't. paid policyholders for losses...	289,089 66		431 84		16 59	31,120 52	636 61		321,295 22
Underwriting expenses.			\$180,131 79						
TOTAL DISBURSEMENTS.									\$501,427 01

MISCELLANEOUS.—Net risks in force on all business \$553,511.40; motor vehicle, \$4,541.11; tornado, etc., \$53,251.095; net premiums in force on all business, fire. \$10,113 44; sprinkler leakage, \$4,326.10.

STANDARD AMERICAN FIRE INSURANCE COMPANY

Chicago, Ill.

ADMITTED ASSETS, 1921.

Real estate loans.....	\$102,950 00
Collateral loans.....	1,450 00
Cash in office and banks.....	42,805 23
Cash in course of transmission.....	14,453 45
Bonds (U. S. and Municipal).....	10,488 69
Accrued interest.....	1,692 58

TOTAL ADMITTED ASSETS..... \$173,839 95

LIABILITIES, 1921.

Reserved for losses incurred.....	\$6,967 17
Unearned premiums.....	19,347 70
Reserved for taxes and other liabilities...	2,300 00
TOTAL LIABILITIES.	\$28,614 87
CAPITAL.	\$100,000.00
SURPLUS.	45,225 08
SURPLUS, as regards policyholders.....	145,225 08

TOTALS..... \$173,839 95

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Illinois, May 28, 1921, and received its license from the Insurance Department of that state July 28, 1921. The authorized capital is \$100,000, divided into 4,000 shares of the par value of \$25 each, the selling price of the shares being \$50.

The promotion expenses were limited to 15% by the laws of the state. After deducting the cost of promotion, \$70,000 was allotted to surplus.

MANAGEMENT AND REPUTATION.—Mr. George W. Wolfe and Mr. E. H. Steffelin are, respectively, president and vice-president of the Great American Casualty Company of Chicago, a company recently organized, which writes accident and health insurance. These officers were members

of the firm of Wolfe-Steffelin & Company, representing the North American Accident Insurance Company of Chicago for over twenty years, and bear an excellent reputation.

The underwriting of the company will be in charge of Charles H. Turner, who was for twenty-one years manager of the Cook County Department of the Continental Insurance Company of New York, and prior to that time was for five years state agent for Illinois, Iowa and Wisconsin of the Hartford Fire Insurance Company, Hartford, Conn. Mr. Turner also advises that he was for five years state agent in Iowa for the Insurance Company of North America, Philadelphia. He is assisted in the underwriting by Louis M. Risley, who was with the Hawkeye Fire Insurance Company, of Des Moines, Ia., for 15 years. The company is to be managed in conjunction with the Great American Casualty Company.

DIRECTORS.—Robert Quayle, general superintendent motive power, Chicago & N. W. R. R., and director of Garfield Park State Bank; Geo. I. Haight, prominent Chicago lawyer; A. C. Cronkhite, general manager Western Union Telegraph Company, Chicago, Ill.; G. S. Hart, manager National Malleable Casting Co., Melrose Park, Ill.; E. H. Steffelin, vice-president and secretary; George W. Wolfe, president.

Marsh & McLennan, managers, Pacific Coast Branch Office, San Francisco; supervises business in Ariz., Cal., Idaho, Mont., Utah, Wash. and Oregon.

STANDARD FIRE INSURANCE COMPANY—Continued.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,201,362 13				\$15,292 11		\$2,826 44		\$1,219,390 68
Reinsurance.....	268,214 55				1,796 06		353 92		268,364 53
Return premiums.....	220,921 25				1,338 83		977 91		223,237 99
Net premiums.....	714,226 33				12,067 22		1,494 61		727,788 16
Losses to prim. writ'n	52.2				6.9		175.1		
From agents' balances previously charged off.....				\$42 86					
Interest, etc.									66,040 32
TOTAL INCOME									\$793,871 34

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$580,729 46				\$1,001 48		\$2,924 16		\$584,655 10
Reinsurance.....	182,267 51				167 19		301 05		182,735 75
Salvage.....	4,935 30						4 13		4,939 43
Net amt. paid policyholders for losses..	373,526 65				834 29		2,618 98		376,979 92
Underwriting expenses			\$375,826 23						
Dividends to stockholders.....			40,000 00						
Investment expense			8,407 67						
Other disbursements									344 59
TOTAL DISBURSEMENTS									\$801,558 51

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 52.0%; underwriting expenses, 51.6%; underwriting loss, 3.5%

RATIOS TO PREMIUMS EARNED.—Losses incurred, 51.8%; expenses incurred, 51.6%; underwriting loss, 3.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$643,401.81; tornado, etc., \$13,068.16; sprinkler leakage, \$1,459.13; net risks in force on business effective prior to January 1, 1921, \$556,651.57.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$730,804.69; loss from underwriting profit and loss items, \$135.86; total, \$730,668.83.

Losses incurred during 1921, \$379,106.16; underwriting expenses incurred during 1921, \$377,493.80; total, \$756,599.96.

Loss from underwriting during 1921, \$25,931.13.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$66,071.16; profit on investments during 1921, \$46,163.46; total, \$112,234.62.

Loss on investments during 1921, \$119.76; investment expenses incurred during 1921, \$8,407.67; total, \$8,527.43.

Gain from investments during 1921, \$103,707.19.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$103,707.19.

Losses: Underwriting, \$25,931.13; dividends \$40,000; total, \$65,931.13.

Surplus, December 31, 1920, \$369,033.75; increase, \$37,776.06; surplus, December 31, 1921, \$406,809.81.

STANDARD FIRE INSURANCE COMPANY, OF NEW JERSEY.

15 West State St., Trenton, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$40,000 00
Mortgage loans on real estate.....	382,950 00
Interest due and accrued thereon.....	4,941 06
Bonds and stocks owned.....	941,372 00
Interest due and accrued thereon.....	9,609 38
Cash in banks and office.....	109,092 70
Agents' balances not over three months due	129,017 81
Reinsurance and salvage	1,287 81

TOTAL ADMITTED ASSETS \$1,618,270 76

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS, \$108,913.91; reinsurance, \$31,476.86; net unpaid claims..	\$77,437 05
Unearned premiums, fire, \$683,838.00; other than fire, \$30.61; total.....	683,839 38
Salaries, rents, etc.....	1,500 00
Estimated taxes hereafter payable.....	14,000 00
Contingent commissions, etc.....	2,000 00
Loss adjustment expenses	1,600 00

TOTAL LIABILITIES, except capital. \$780,376 43
CAPITAL PAID UP..... 200,000 00
NET SURPLUS..... 637,894 33

TOTAL \$1,618,270 76

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New Jersey with \$200,000 authorized capital, which has all been paid in. It began business February 22, 1868, as a corporation, doing business in the beginning on the mutual and stock plans. The par value of the stock is \$25 per share.

MANAGEMENT AND REPUTATION.—The company bears an excellent reputation and has made steady progress. The

control of the company is in comparatively few hands. On December 31, 1921, its directors owned \$66,700, par value, of its \$200,000 capital stock.

Its loss paying record is excellent. The volume of business written is conservative, and the company's expenses have been moderate. Its average loss ratio is normal and in 1919 was low, so that it made a gain from underwriting of \$41,933.94 in that year. It also made a small gain from underwriting in 1920, but a small loss in 1921.

STANDARD FIRE INSURANCE COMPANY—*Continued.*

Its investments are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are all upon Trenton dwellings and mercantile properties worth over twice the amount loaned.

The real estate is an office building, 15 West State street, carried at \$40,000.

AFFILIATION.—Western Insurance Bureau.

KINDS OF INSURANCE WRITTEN.—Fire and tornado.

TERRITORY.—It is licensed in Ill., Ind., Md., Mass., Mich., Minn., Mo., N. J., N. Y., O. and Pa.

DIVIDENDS.—In recent years it has paid dividends as follows: 1906-1909, inc., 6%; 1910-1913, inc., 8%; 1914 and 1915, 10%; 1916 to 1920, inc., 12%, 1921, 18%.

OFFICERS.—President, O. J. Prior; vice-president, W. A. Roebbling; second vice-president and treasurer, F. W. Wright; secretary, W. M. Crozer; assistant secretary, Richard J. Carey.

DIRECTORS.—

Brokaw, Wm. H. Jr.

Cook, Hampton W., retired.

Dinsmore, Benjamin B., Imperial Porcelain Works.

Dixon, Huston, lawyer.

Ivins, Nathan R., retired.

Kuser, Rudolph V., assistant treasurer of Peoples Brewing Co.

Manning, John W., furniture.

Parsons, Edward B., retired.

Petty, Nelson L., trust officer and vice-president Trenton Trust & Safe Deposit Co.

Prior, Owen J., insurance.

Roebbling, Ferdinand W., Jr.

Roebbling, S., Roebbling's Sons Co.,

Roebbling, W. A., president of J. A. Roebbling's Sons Co.

Scammell, S., lawyer.

Tobin, H. B., treasurer Woven Steel Hose & Rubber Co.

White, W. T.

Wilkinson, Ogden D., retired.

STOCKHOLDERS' ANNUAL MEETING.—First Monday in February each year.

INCOME, 1921.

Fire, gross premiums, \$1,034,247.92; reinsurance, \$239,692.16; return premiums, \$152,839.41; net premiums.....	\$641,716 35
Tornado, etc., gross premiums, \$35.20; net premiums	35.20
TOTALS, gross premiums, \$1,034,283.12; reinsurance, \$239,692.16; return premiums, \$152,839.41; net premiums.....	641,751 55
Interest, etc	75,479 61
Profit sale of ledger assets	181 25

Sale of American telephone and telegraph rights

57 44

TOTAL INCOME \$717,469 85

DISBURSEMENTS, 1921

Gross amount paid for losses, \$456,735.24; reinsurance, \$121,789.57; salvage, \$1,924.38; net amount paid policyholders for losses	\$333,021 29
Underwriting expenses	261,621 35
Dividends to stockholders	36,000 00
Agents balance charged off	414 39
Loss sale ledger assets	7,409 73
Repairs and expenses taxes real estate	3,207 01
Investment expense	1,832 69

TOTAL DISBURSEMENTS \$643,506 46

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 51.8%; losses incurred, 55.1%; underwriting expenses, 40.7%; underwriting loss, 0.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.3%; expenses incurred, 42.6%; underwriting loss, 0.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$63,761,655; tornado, etc., \$7,000; net risks in force on business effective prior to Jan. 1, 1921, fire and miscellaneous, \$72,127,858; net premiums in force on business on and after Jan. 1, 1921, fire \$654,402.46 tornado, etc., \$35.20; net premiums in force on business effective prior to Jan. 1, 1921, fire and miscellaneous, \$656,219.43.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$617,460.79; loss from underwriting profit and loss items, \$4,264.89; total, \$613,195.90.

Losses incurred during 1921, \$354,086.94; underwriting expenses incurred during 1921, \$263,221.35; total, \$617,308.29.

Loss from underwriting during 1921, \$4,112.39.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$77,501.97; profit on investments during 1921, \$238.69; total, \$77,740.66.

Loss on investments during 1921, \$18,533.25; investment expenses incurred during 1921, \$5,039.70; total, \$23,572.95.

Gain from investments during 1921, \$54,167.71.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments \$54,167.71.

Losses Underwriting, \$4,112.39; dividends, \$36,000; total, \$40,112.39.

Surplus, December 31, 1920, \$623,839.01; increase \$14,055.32; surplus, December 31, 1921, \$637,894.33.

STANDARD MARINE INSURANCE COMPANY, LIMITED,
Liverpool, England.

UNITED STATES BRANCH, 63-65 BEAVER STREET, NEW YORK CITY.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$2,382,860 00
Interest due and accrued thereon.....	37,925 93
Cash in banks and office.....	139,126 09
Agents' balances not over three months due.....	609,577 96
Due from sundry reinsurance companies on losses paid	176,523 54

TOTAL ADMITTED ASSETS..... \$3,346,013 52

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Ocean marine:	
total, \$2,087,306; reinsurance, \$1,032,-	
151.20; net unpaid claims	\$1,055,154 80
Inland nav. and transp.: total, \$122,571; re-	
insurance, \$5,829; net unpaid claims ...	116,742 00

TOTAL, \$2,209,877; reinsurance, \$1,037,-	
980.20; net unpaid claims	\$1,171,896 80
Unearned premiums	233,267 86
Contingent commissions, etc.	35,000 00
Estimated taxes hereafter payable.....	100,000 00
Estimated expense of investigation and ad-	
justment of unpaid losses	12,000 00

TOTAL LIABILITIES, except deposit	
capital.	\$1,552,164 66
DEPOSIT CAPITAL	\$200,000 00
NET SURPLUS, U. S. Branch, including	
deposit capital	1,793,848 86

TOTAL. \$3,346,013 52

GENERAL REVIEW.

HISTORY.—This company was established in 1871. Its subscribed capital is £500,000, £400,000 of which is at call of the directors and £100,000 paid in. The company is owned by the London and Lancashire Fire Insurance Company, Ltd., of Liverpool, England, which company directs its operations and guarantees its policies. It entered the United States in 1888.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet, which includes all its assets and liabilities, showed the following as of December 31, 1920: Total admitted assets, \$7,889,940; capital paid in, \$500,000; surplus \$3,607,750. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute and is well and conservatively managed. The underwriting operations of the United States Branch have been very profitable.

The expenses are exceedingly low. The loss ratio in 1919

was very low and it made the large gain from underwriting of \$829,391.24, the decrease in surplus arising because of large remittances to the Home Office. In 1920 the company made an underwriting profit of \$986,972.80, and in 1921, \$393,466.09.

Its loss paying reputation is excellent.

The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGER.—W. J. Roberts, 63-65 Beaver street, New York.

UNITED STATES TRUSTEES.—J. E. Gardin, Daniel Schnakenberg, New York, and A. G. McIlwaine, Hartford, Conn.

KINDS OF INSURANCE WRITTEN.—All kinds of marine and transportation insurance.

TERRITORY.—The company operates practically all over the world. In the United States it is licensed in Ark., Cal., Conn., Ga., Ill., La., Mass., Minn., Mo., Ohio, N. J., N. Y., Pa., R. I., S. C., Tenn., Texas, Wash. and Wis.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$3,481,590 61		\$145,021 16	\$349,271 74					\$3,975,873 51
Reinsurance	1,491,192 03		97,710 08	173,961 57					1,762,863 68
Return premiums.....	306,063 80		47,311 06	12,076 10					367,440 96
Net premiums.....	1,684,334 78		100,000 02	163,244 07					1,847,578 86
Losses to prms. writ'n	30.5			246.9					
Interest, etc.,			\$133,358 20						
Received from Home Office.....			1,709,961 08						
					TOTAL INCOME				\$3,688,898 13

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$2,173,482 60		\$45,182 91	\$789,694 74					\$3,008,360 25
Reinsurance	1,196,548 20		42,536 44	310,308 37					1,551,393 01
Salvage	461,666 55		2,646 47	76,151 12					540,463 14
Net amt. paid policyholders for losses..	515,278 85			403,195 25					918,474 10

Surplus, December 31, 1920, \$1,513,681.71; increase, \$80,167.15; surplus, December 31, 1921, \$1,593,848.86.

AFFILIATIONS.—Eastern Union, Western Union, Western Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Confer-

STAR INSURANCE COMPANY OF AMERICA —Continued.

ence. New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, inland marine, war risk, explosion, tornado, automobile, sprinkler leakage, tourists' baggage and registered mail insurance.

TERRITORY.—It is licensed in all States and Territories of the United States except Alaska, Guam, Hawaii, Miss., N. M., P. I., P. R., Virgin Islands and Wyo.

DIVIDENDS.—In recent years it has paid dividends as follows: 1902-1908, inc., 5%; 1909-1912, inc., 7½%; 1913, 10%; 1914, 12½%; 1915 and 1916, 6%; 1917-1919, inc., 7½%; 1920 and 1921, 10%; total dividends paid since organization (cash) \$362,825; (stock), \$200,000.

OFFICERS.—President, Thos. H. Anderson; vice-president, C. A. Nottingham; secretary, Robert H. Williams.

DIRECTORS.—

Anderson, Thomas, president of company.

Borden, Bertram H., of M. C. D. Borden & Sons.

Brown, Thatcher M., Messrs. Brown Bros. & Co., bankers.

Burnside, James H., Liverpool and London and Globe Ins. Co., Ltd., New York.

Crisfield, Francis I., Liverpool and London and Globe Ins. Co., Ltd., New York.

Hubbard, Walter C., Messrs. Hubbard Bros., cotton merchants.

Lewis, Hugh, general manager The Liverpool and London and Globe Ins. Co., Ltd., Liverpool, England.

Nottingham, C. A., vice-president of the company.

Sheldon, Edw. W., president U. S. Trust Co. of N. Y.

Wheelock, William H., president Brown, Wheelock Co., Inc., real estate.

Wilkey, William H., Liverpool and London and Globe Ins. Co., Ltd., New York.

STOCKHOLDERS' ANNUAL MEETING.—Third Wednesday in February.

BRANCH OFFICES.—

Harold T. Cartledge, Chicago, for Colorado, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota and Wisconsin.

J. G. Pepper, New Orleans, for Alabama, Arkansas, Florida, Georgia, Louisiana, Oklahoma, Tennessee and Texas.

Clarence E. Allan, San Francisco, for California, Arizona, Idaho, Montana, Nevada, Oregon, Utah, Washington.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Aircraft.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$3,749,092 23	\$117,758 87	\$562,284 47	\$51,328 74	\$104,165 28	\$20 88	\$11,277 00	\$22,427 42	\$4,618,954 80
Reinsurance	1,339,638 40	23,465 20	55,680 63	13,255 63	21,701 32	.....	3,518 37	10,372 53	1,467,649 08
Return premiums	1,000,079 05	13,394 36	185,198 48	9,386 85	44,872 28	.....	3,486 01	11,253 39	1,357,661 02
Net premiums	1,319,976 18	80,899 31	321,386 36	28,686 26	37,591 68	20 88	4,272 62	801 50	1,793,644 79
Losses to premis writ'n	61.6	111.9	88.7	91.3	28.6	542.8	37.3	17.3	
Interest, etc.			\$120,631 92						
Profit on sale or maturity of bonds			3,664 55						
TOTAL INCOME									\$1,917,941 26

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Aircraft.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses	\$1,808,961 92	\$133,229 25	\$364,161 56	\$32,785 04	\$15,339 11	\$113 89	\$1,727 53	\$1,062 07	\$2,357,390 97
Reinsurance	979,420 00	36,725 93	76,203 35	3,301 71	4,538 06	.....	120 86	924 14	1,101,234 65
Salvage	16,747 49	5,999 15	2,977 37	3,281 74	37 70	.....	12 33	.....	29,055 78
Net am't. paid policy-holders for losses...	812,794 43	90,504 17	284,980 84	26,201 59	10,762 75	113 89	1,594 34	138 53	1,227,090 54
Underwriting expenses			\$865,582 37						
Dividends to stockholders			50,000 00						
Agents' balances charged off			3,176 98						
Loss on sale or maturity of bonds									14,790 63
Other disbursements:									3,933 01
TOTAL DISBURSEMENTS									\$2,164,573 53

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 71.6%; underwriting expenses, 48.2%; underwriting loss, 19.6%.

RATIO TO PREMIUMS EARNED.—Losses incurred, 71.3%; expenses incurred 48.0%; underwriting loss, 19.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$144,908,509; ocean marine, \$2,512,418; motor vehicle, \$9,074,006; inland navigation and transportation, \$4,310,709; tornado, \$12,067,063; sprinkler leakage, \$2,214,358; riot, etc., \$1,472,511; net risks in force on business effective prior to Jan. 1, 1921, \$111,787,178; net premiums in force on business on and after Jan. 1, 1921, fire, \$1,306,186; ocean marine, \$25,846; motor vehicle, \$296,946; inland navigation and transportation, \$14,576; tornado, etc., \$43,085; sprinkler leakage, \$4,337; riot etc., \$8,329; net premiums in force on business effective prior to Jan. 1, 1921, \$1,048,005.

UNDERWRITING EXHIBIT, 1921—Premiums earned during 1921, \$1,799,445.39; loss from underwriting profit and loss

items, \$3,722.10; total, \$1,795,723.29.

Losses incurred during 1921, \$1,283,884.72; underwriting expenses incurred during 1921, \$863,272.74; total, \$2,147,157.46.

Loss from underwriting during 1921, \$351,434.17.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$116,211.83; profit on investments during 1921, \$150,484.96; total, \$266,696.79.

Loss on investments during 1921, \$15,436.69; investment expenses incurred during 1921, \$3,286.95; total, \$18,723.64.

Gain from investments during 1921, \$247,973.15.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$247,973.15.

Losses: Underwriting, \$351,434.17; dividends, \$50,000 00; total, \$401,434.17.

Surplus, December 31, 1920, \$689,073.35; decrease, \$153,461.02; surplus, December 31, 1921, \$535,612.35.

STATE ASSURANCE COMPANY, LIMITED.

Liverpool, England.

UNITED STATES BRANCH, 100 MAIDEN LANE, NEW YORK, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1, 074, 104 43	Agents' balances not over three months due.....	97, 022 61
Interest due and accrued thereon.....	12, 441 05	Reinsurance due on paid losses.....	56 43
Cash in banks and office.....	61, 753 82	TOTAL ADMITTED ASSETS.....	<u>\$1, 245, 378 34</u>

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total.	\$4,607 25	.....	\$7,224 30	.....	\$1,003 00	.....	\$103 00	\$2 00	\$92,939 55
Reinsurance.	43,188 75	.....	6,006 10	.....	5 00	.....	.....	.....	49,199 85
Net unpaid claims..	41,418 50	.....	1,218 20	.....	998 00	.....	103 00	2 00	43,739 70
Unearned premiums.			\$400,289 32		TOTAL LIABILITIES, except deposit				
Contingent commissions, etc.			500 00		capital.				\$473,364 25
Salaries, rents, etc.			15,000 00		DEPOSIT CAPITAL				\$200,000.00
Estimated taxes hereafter payable.			12,000 00		NET SURPLUS, U. S. Branch, including				
Reinsurance recoverable paid in advance.			698 00		deposit capital.				772,014 09
Estimated expenses of investigation and ad- justment of losses.			1,137 23		TOTAL.				\$1,245,378 34

GENERAL REVIEW.

HISTORY.—This company was established in 1891. Its authorized capital is £800,000, with £800,000 subscribed and £100,000 paid in. It entered the United States in 1897, and up to July, 1905, was under the management of Hall & Henshaw, of New York. Since that time it has been operated in the United States under the same management as the Scottish Union and National Insurance Company, Ltd., of Edinburgh, Scotland, with offices in Hartford Conn.

In the latter part of 1921, effective January 1, 1922, William Hare was appointed United States manager, and its United States Branch office was moved to New York.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet, which includes all its assets and liabilities, showed the following as of December 31, 1920: Total admitted assets, \$4,072,163.32; paid-up capital, \$500,000. Net cash surplus over capital and all other liabilities, \$1,841,572.78. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION—The company is in excellent repute and the United States Branch has made good progress. The United States Manager, William Hare, is in excellent repute, and has taken a prominent place in the insurance business for many years. He was joint United States Manager of the United States Branch of the Norwich Union Fire Insurance Society, Ltd., of Norwich, England, previous to engaging with this company. He is also United States Manager of the Consolidated Assurance Company, Ltd., and the Western Alliance Re-insurance Company, Ltd., both of London, England, and both transacting a re-insurance business in the United States.

The company is in excellent repute as to its general treatment of loss claims. The volume of business written is conservative.

The expense of management of the United States Branch is moderate, and its average loss ratio is low.

The securities owned are of excellent character. The security, valuations in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGER.—William Hare, N. Y. City,
agency Supt. H. L. Sowards, chief-accountant L. H. Post,
New York City.

UNITED STATES TRUSTEES.—J. Montgomery Hare, chairman, J. Frederic Kernochan, Dallas B. Pratt, W. Em'len Roosevelt.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Fire, loss of profits, burglary, workmen's compensation, plate glass, accident and health, automobile insurance, fidelity and guarantee bond. In the United States it writes fire, automobile, hail, war risk, sprinkler leakage, earthquake, explosion and tornado insurance.

TERRITORY.—In the United States it is licensed in Cal., Colo., Conn., D. C., Fla., Ill., Ind., Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont., N. J., N. C., N. C., Ohio, Ore., Pa., R. I., Tenn., Tex., Utah, Va., Wash. W. Va. and Wis.

GENERAL AGENTS.—Beers Kenison & Co., Galveston Tex.; W. H. Newhall & Co., San Francisco, Cal.; H. C. Hare & Co., Jacksonville, Fla.; A. G. Hancock, Baltimore, Md.; J. H. Good, Kansas City, Mo.; Cobb & Company, Denver, Colo.; H. T. Higinbotham, New Orleans, La.

STATE ASSURANCE COMPANY, LIMITED—Continued.

INCOME, U. S. BRANCH, 1921.									
	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$901,728 00		\$69,957 56		\$12,710 71	\$3 50	\$2,024 22	\$1,572 28	\$987,996 27
Reinsurance	355,548 73		28,586 23		2,598 60		331 93	44 00	387,109 49
Return premiums ..	201,983 78		25,934 33		2,307 78		530 98	572 69	231,419 24
Net premiums	344,195 49		15,437 00		7,714 33	3 50	1,161 63	955 59	369,467 54
Losses to prms. writ'n	47.5		31.5		8.2		49.5		
Interest etc.,			\$49,452 64						2,534 43
Received from Home Office.....			6,815 59						
Reinsurance recoverable paid in advance...			698 00						
									TOTAL INCOME. \$428,968 20

DISBURSEMENTS, U. S. BRANCH, 1921.									
	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.	\$409,861 75		\$89,039 48		\$788 60	\$49 00	\$700 31	\$3 58	\$500,442 72
Reinsurance	243,230 15		81,847 57		158 96	24 50			325,261 18
Salvage.	3,199 96		2,333 52				125 08		5,658 56
Net am't. paid policy-holders for losses..	163,431 64		4,858 39		629 64	24 50	575 23	3 58	169,522 98
Underwriting expenses			\$169,305 70						1,651 13
Remitted to Home Office.....			52,331 60						
									TOTAL DISBURSEMENTS. \$392,811 41

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 49.2%; underwriting expenses, 45.8%; underwriting profit, 3.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 47.8%; expenses incurred, 47.5%; underwriting profit, 3.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$42,118,928; motor vehicle, \$1,887,842; hail, \$2,500; riot, etc., \$809,486; net risks in force on business effective prior to Jan. 1, 1921, \$43,291,037; net premiums in force on business on and after Jan. 1, 1921, fire, \$349,495.76; motor vehicle, \$27,030.13; hail, \$3.50; riot, etc., \$1,057.73; net premiums in force on business effective prior to Jan. 1, 1921, \$367,177.75.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$358,695.38; loss from underwriting profit and loss items, \$2,894.40; total, \$355,800.98.

Losses incurred during 1921, \$171,665.98; underwriting expenses incurred during 1921, \$170,442.93; total, \$342,108.91.

Gain from underwriting during 1921, \$13,692.07.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$49,002.34; profit on investments during 1921, \$77,536.80; total, \$126,539.14.

Investments expenses incurred during 1921, \$1,621.26.

Gain from investments during 1921, \$124,917.88.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$13,692.07; investments, \$124,917.88; remitted from Home Office, \$6,815.59; total, \$145,425.54.

Loss from remittance to Home Office, \$52,331.60.

Surplus, December 31, 1920, \$478,920.15; increase, \$93,093.94; surplus, December 31, 1921, \$572,014.09.

STATE DWELLING HOUSE INSURANCE COMPANY,

77 North Main Street, Concord, N. H.

ADMITTED ASSETS, DECEMBER 31, 1921.		LIABILITIES, DECEMBER 31, 1921.	
Mortgage loans on real estate.....	\$2,000 00	Unearned premiums.....	\$9,600 60
Interest due and accrued thereon.....	12 31	Salaries, rents, etc.....	380 62
Bonds and stocks owned, market value....	39,379 13		
Interest due and accrued thereon.....	134 22	TOTAL LIABILITIES, except capital	\$9,981 22
Cash in banks and office.....	8,005 17	CAPITAL PAID UP.....	25,000 00
Agents' balances not over three months due.	586 07	NET SURPLUS.....	15,164 23
Other admitted assets.....	28 55		
TOTAL ADMITTED ASSETS.....	\$50,145 45	TOTAL	\$50,145 45

GENERAL REVIEW.

HISTORY.—This company began business as the State Mutual Insurance Company, and subsequently reorganized as a stock company with \$15,000 capital. During 1907 the capital was increased to \$25,000.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company, though small, is in good repute. It insures only dwellings and mercantile risks under fire protection.

Its directors are substantial financial and business men of Concord and on December 31, 1921, owned \$17,000 par value of its capital stock of \$25,000.

KIND OF INSURANCE WRITTEN.—Fire.

TERRITORY.—It is licensed only in New Hampshire.

DIVIDENDS.—It paid dividends to stockholders of 9% for many years.

OFFICERS.—President, Arthur P. Morrill; vice-president Allen Hollis; secretary, George N. Andrews; treasurer, George A. Foster.

DIRECTORS.—

Andrews, George N., fire underwriter.

Foster, Geo. A., treasurer of company.

Foster, Wm. A., attorney.

Hollis, Allen, attorney, president Concord Electric Co.

STATE DWELLING HOUSE INSURANCE COMPANY—Continued.

Hill, Isaac, cashier National State Capital Bank.
 Huntington, William S., treasurer Merrimack County Savings Bank.
 Morrill, Arthur P., fire underwriter.
 Robertson, John E., retired.
 Streeter, Frank S., attorney, former member International Boundary Commission.
 Thompson, Willis D., Thompson & Hoague Co., wholesale and retail hardware.
 Woodworth, Edward K., lawyer, Concord, N. H.
 All of these directors except Geo. N. Andrews are residents of Concord, N. H.
STOCKHOLDERS' ANNUAL MEETING.—Third Saturday in January.

INCOME, 1921.

Gross premiums, \$6,382.49; reinsurance, \$167.06; return premiums, \$603.05; net premiums	\$5,612 38
Interest, etc.....	2,691 61
Increase adjustment book value of bonds..	282 50
Increase adjustment book value of stocks..	726 25
TOTAL INCOME.....	\$9,312 74

DISBURSEMENTS, 1921

Net amount paid policyholders for losses..	\$2,238 38
Underwriting expenses.....	2,339 71

Dividends to stockholders.....	2,250 00
Dividends to policyholders.....	756 11
Decrease in book value of bonds.....	270 00
Decrease in book value of stocks.....	3,294 37

TOTAL DISBURSEMENTS..... \$11,148 56

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 39.9%; losses incurred, 39.9%; underwriting expenses, 41.7%; underwriting profit, 21.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 38.5%; expenses incurred, 40.4%; underwriting profit, 21.0%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$5,805.26.

Losses incurred during 1921, \$2,238.38; underwriting expenses incurred during 1921, \$2,345.00; total, \$4,583.98.

Gain from underwriting during 1921, \$1,221.28.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$2,717.70; profit on investments during 1921, \$1,008.75; total, \$3,726.45.

Loss on investments during 1921, \$3,564.37.

Gain from investments during 1921, \$162.08.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$1,221.28; investments, \$162.08; total, \$1,383.36.

Loss from dividends, \$3,006.11.

Surplus, December 31, 1920, \$16,786.98; increase, \$1,622.75; surplus, December 31, 1921, \$15,164.23.

STATE INSURANCE COMPANY

Hippee Bldg., Des Moines, Ia.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$119,400 00
Interest due and accrued thereon.....	4,147 31
U. S. Liberty bonds.....	6,948 26
Interest due and accrued thereon.....	121 77
Cash in banks and office.....	8,273 67
Agents' balances not over three months due.	685 00
Bills receivable.....	48,127 81
Other admitted assets.....	47 36

TOTAL ADMITTED ASSETS..... \$187,751 18

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$528.73; reinsurance, \$9.38; net unpaid claims.....	\$519 35
Unearned premiums.....	31,712 36
Estimated taxes hereafter payable.....	3,000 00
Contingent commissions, etc.....	500 00
Due for reinsurance.....	760 47
Due for borrowed money.....	2,000 00

TOTAL LIABILITIES, except capital. \$38,492 18
CAPITAL PAID UP..... 100,000 00
NET SURPLUS..... 49,249 02

TOTAL..... \$187,751 18

GENERAL REVIEW.

HISTORY.—This company was incorporated November 10, 1916, licensed February 7, 1917, and commenced business February 12, 1917. It has a paid-up capital of \$100,000, divided one half common and one half preferred shares. The par value of the shares is \$100.

The company has the right to purchase the preferred stock at par value by giving ninety days notice in writing. At a meeting December 9, 1920 the charter was amended reserving to the company the right to issue all its stock as common, and the authorized capital was increased to \$250,000.

The company writes a small amount of fire business, its business being principally hail insurance.

The stock of the company is closely held. On December 31, 1921, the directors owned \$85,200 par value of its capital stock.

The expenses were high in 1921 but the losses low, and an underwriting profit was made.

OFFICERS.—President, H. O. Green, vice-president, R. W. Ford; secretary, T. C. Bassett; treasurer, S. C. Pidgeon.

DIRECTORS.—H. O. Green, Spencer; R. W. Ford, Storm Lake; T. C. Bassett, Des Moines; S. C. Pidgeon, Des Moines; G. F. Tincknell, Des Moines.

TERRITORY.—It is licensed in Ill., Iowa, Kans., Ohio and Texas.

STATE INSURANCE COMPANY—Continued.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$5,707 56		\$1,050 01		\$38 32	\$257,937 45			\$265,702 34
Reinsurance	4,856 46		740 01		911 14	15,360 58			21,874 19
Return premiums	822 40		313 00		27 18	42,792 11			43,964 69
Net premiums	88 70					199,784 76			199,873 46
Interest, etc.			\$5,617 33		Dividend on reinsurance contract				398 44
Increase in liabilities on account of amounts due for reinsurance			760 47						
Borrowed money			17,900 00		TOTAL INCOME				\$224,549 70

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses	\$372 00		\$38 40			\$84,155 62			\$84,766 02
Reinsurance	372 00		38 40			2,020 44			2,630 44
Net am't. paid policyholders for losses						82,135 18			82,135 18
Underwriting expenses			\$136,070 19		Bills receivable				10,454 51
Dividends to stockholders			3,080 00		Return of surplus contributed in error				2,575 00
Other disbursements			141 56						
Borrowed money repaid			15,900 00		TOTAL DISBURSEMENTS				\$250,356 44

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 41.1%; losses incurred, 41.3%; underwriting expenses, 68.1%; underwriting profit, 5.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 35.0%; expenses incurred, 58.9%; underwriting profit, 4.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$321,638; motor vehicle, \$45,975; tornado, etc., \$152,483; hail, \$103,903; net risks in force on business effective prior to Jan. 1, 1921, fire and miscellaneous, \$966,328; hail, \$1,072,441; net premiums in force on business on and after Jan. 1, 1921, fire, \$4,941.59; motor vehicle, \$746.01; tornado, etc., \$911.14; hail, \$12,356.81; net premiums in force on business effective prior to Jan. 1, 1921, fire and miscellaneous, \$12,207.93; hail, \$67,428.25.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$235,589.35; loss from underwriting profit and loss items, \$3,517.09; total, \$232,072.26.

Losses incurred during 1921, \$82,569.53; underwriting expenses incurred during 1921, \$138,758.16; total, \$221,327.69.

Gain from underwriting during 1921, \$10,744.57.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$7,211.80.

Loss on investments during 1921, \$51.74; investment expenses incurred during 1921, \$141.56; total, \$193.30.

Gain from investments during 1921, \$7,018.50.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$10,744.57; investments, \$7,018.50; other sources, \$2,000.00; total, \$19,763.07.

Losses: Dividends, \$3,080.00; other sources, \$4,575.00; total, \$7,655.00.

Surplus, December 31, 1920, \$37,141.55; increase, \$12,108.07; surplus, December 31, 1921, \$49,249.62.

STERLING FIRE INSURANCE COMPANY,

115 North Pennsylvania Street, Indianapolis, Ind.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$2,885 00	Cash in banks and office	11,848 18
Mortgage loans on real estate	1,939,016 57	Agents' balances not over three months due	73,644 13
Interest due and accrued thereon	45,571 85		
Bonds and stocks owned	363,270 49		
Interest due and accrued thereon	1,872 95	TOTAL ADMITTED ASSETS	\$2,438,109 17

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Losses and Claims:									
Total	\$396,320 54		\$32,969 75		\$475 14	\$200 00	\$33 00		\$429,998 43
Reinsurance	178,983 22		32,969 75		420 48	200 00	33 00		212,606 45
Net unpaid claims	217,337 32				54 66				217,391 98
Unearned premiums			\$658,074 96		TOTAL LIABILITIES, except capital				\$1,005,666 94
Salaries, rents, etc.			200 00		CAPITAL PAID UP				850,000 00
Estimated taxes hereafter payable			60,000 00		NET SURPLUS				582,442 23
Special reserve			70,000 00		TOTAL				\$2,438,109 17

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Indiana, on January 28, 1911, as the Home Fire Insurance Company of Indiana, with an authorized capital of

\$100,000, which was later increased to \$850,000. It began business on January 2, 1912. In November, 1921, its title was changed to the above.

Its stock, par value \$10. was sold at \$20 per share, the promoters receiving 20% of that amount.

STERLING FIRE INSURANCE COMPANY—Continued.

By a contract, effective January 1, 1915, this company reinsured all its outstanding liability in the Hartford Fire Insurance Company, of Hartford, Conn., and as of the same date entered into a continuing reinsurance arrangement with that company. This arrangement includes a reciprocal exchange of direct and reinsurance business.

J. J. Purcell, western general agent for the Hartford, is general agent for the Sterling for the western territory. All the western agencies in which the Sterling is writing direct business report to J. J. Purcell in Chicago.

MANAGEMENT AND REPUTATION.—The company is backed by reputable interests. At the end of 1921, the directors owned \$177,725, par value, of the capital stock outstanding.

The underwriting operations prior to 1915 were unprofitable, but under the new arrangement referred to above, the company has shown substantial improvement. Its expense ratio is low, and its average loss ratio normal. In 1921 the loss ratio was high.

Its loss paying record is excellent.

Its investments are of good character. The bonds owned by the company are government, municipal, county and township bonds. A very large percentage of the company's assets are invested in mortgage loans, which are, with a few exceptions, all secured by first liens upon Indiana, Illinois, Louisiana, Oklahoma and Texas farm lands, residence property and business blocks, valued at about three times the amount loaned.

AFFILIATIONS.—Western Union, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific and Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, marine, automobile and tornado insurance.

TERRITORY.—It is licensed in Alaska, Ala., Ariz., Ark., Cal., Colo., Conn., D. C., Fla., Ga., Ida., Ill., Ind., Ia., Kan., Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont.,

Neb., Nev., N. H., N. J., N. Y., N. C., N. D., O., Okla., Ore., Pa., R. I., S. C., S. D., Tenn., Tex., Utah, Vt., Wash., W. Va. and Wis. It also operates in Canada.

DIVIDENDS.—The first dividend, 5%, was paid in 1915; 1916, 6%; 1917, none; 1918, 3%; 1919, 1920 and 1921, 6%.

OFFICERS.—President, Edward D. Evans; vice-presidents, L. A. Coleman and A. G. Dugan; secretary and treasurer, Oscar L. Ross.

DIRECTORS.—

Barrett, E. C., Indianapolis.

Baxter, J. Will, undertaker, Hartford City.

Coleman, Lewis A., attorney, Indianapolis.

Dugan, A. G., fire insurance, Chicago.

Evans, Edward D., president, Indianapolis.

Gandy, Elmer E., banker, Churubusco.

Lilly, James E., Eli Lilly & Co., Indianapolis.

Millikan, Lynn B., general contractor, Indianapolis.

Pulse, William C., Pulse & Porter, Greensburg.

Quick, George F., Indianapolis, Ind.

Rich, Jacob D., Brook, Ind.

Smith, Obie J., real estate and insurance, Indianapolis.

Taylor, Wm. L., attorney, Indianapolis.

STOCKHOLDERS' ANNUAL MEETING.—Last Tuesday in February.

GENERAL AGENCIES.—

J. J. Purcell, Chicago, for O., W. Va., Ky., Ind., Ia., Mich., Ill., Wis., Minn., Mo., Kan., Colo., Neb., N. D., Okla., S. D. and Tenn.

W. R. Prescott, Atlanta, for Ala., N. C., S. C., Ga., Fla., La. and Tex.

Dixwell-Hewitt, San Francisco, for Alaska, Ariz., Cal., Wash., Ore., Ida., Mont., Nev. and Utah.

Hartford General Agency Company, Hartford, for N. H., Me., R. I., Vt., Mass., Conn., N. Y., Pa., N. J., Md., Ark. and D. C.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$2,342,936 50	.....	\$194,797 81	.....	\$60,366 79	\$40,120 27	\$2,593 54	\$4,167 64	\$2,644,952 55
Reinsurance	1,019,190 28	.....	126,824 72	.....	25,939 69	39,846 31	222 19	198 73	1,212,221 87
Return premiums....	545,708 05	.....	67,943 09	.....	12,944 82	273 96	799 11	1,621 04	629,290 07
Net premiums.....	778,038 82	.....	.....	.....	21,482 28	.....	1,572 24	2,347 87	808,440 61
Ratios to prms writ'n	76.9	.....	.....	.....	42.4	.....	35.3	.....	.....
Interest, etc. ....	.....	.....	\$137,717 57	.....	.....	.....	.....	.....	.....
Commission on Mortgage loans.....	.....	.....	1,511 42	.....	.....	.....	.....	.....	.....
Profit on sale or maturity of bonds.....	.....	.....	.....	.....	.....	.....	.....	.....	4 30
TOTAL INCOME. .....	.....	.....	.....	.....	.....	.....	.....	.....	\$942,673 90

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$1,174,690 06	.....	\$95,341 53	.....	\$12,644 13	\$34,342 18	\$891 66	.....	\$1,317,899 56
Reinsurance	547,732 93	.....	98,772 34	.....	3,529 42	34,342 18	335 73	.....	679,712 60
Salvage	28,023 66	.....	1,569 19	.....	.....	.....	.....	.....	29,592 85
Net amt. paid policy- holders for losses..	598,913 47	.....	.....	.....	9,114 71	.....	555 93	.....	608,589 11
Underwriting expenses.....	.....	.....	\$323,065 78	.....	.....	.....	.....	.....	.....
Dividends to stockholders.....	.....	.....	51,000 00	.....	.....	.....	.....	.....	.....
Investment expenses .....	.....	.....	36,840 01	.....	.....	.....	.....	.....	.....
Loss on sale or maturity of Bonds.....	.....	.....	.....	.....	.....	.....	.....	.....	329 91
TOTAL DISBURSEMENTS. .....	.....	.....	.....	.....	.....	.....	.....	.....	\$1,019,824 81

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 69.5%; underwriting expenses, 40.2%; underwriting loss, 2.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, fire, 65.3%; expenses incurred, 37.0%; underwriting loss, 2.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$73,774,396; tornado, etc., \$5,327,057; sprinkler leakage, \$454,211; riot, etc., \$584,680;

net risks in force on business effective prior to January 1, 1921, \$40,362,652; net premiums in force on business on and after January 1, 1921, fire, \$762,421.84; tornado, etc., \$22,741.34; sprinkler leakage, \$1,491.34; riot, etc., \$1,534.30; net premiums in force on business effective prior to January 1, 1921, \$426,022.91.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$854,013.15.

STERLING FIRE INSURANCE COMPANY—*Continued.*

Losses incurred during 1921, \$558,143.29; underwriting expenses incurred during 1921, \$315,965.78; total, \$874,109.07.

Loss from underwriting during 1921, \$20,095.92.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$145,185.09; profit on investments during 1921, \$8,067.73; total, \$153,252.82.

Loss on investments during 1921, \$239.91; investment

expenses incurred during 1921, \$42,840.01; total, \$43,169.92.

Gain from investments during 1921, \$110,082.90.

GAIN AND LOSS EXHIBIT.—Gain from investments, \$110,082.90.

Losses: Underwriting, \$20,095.92; dividends, \$51,000.00; total, \$71,095.92.

Surplus, December 31, 1920, \$543,455.25; increase, \$38,986.98; surplus, December 31, 1921, \$582,442.23.

STERLING FIRE INSURANCE COMPANY,

97 St. Peter Street, Quebec, Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$47,385 13
Cash in banks and office.....	14,543 63
Agents' balances not over three months due.....	714 31
Balance net payable on premium notes.....	74,684 74
Balance due on subscribed capital (shareholders notes).....	60,000 00

TOTAL ADMITTED ASSETS..... \$197,327 81

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Net unpaid claims.....	\$5,333 00
Unearned premiums.....	7,655 33
Unearned on bills taken for fire risks.....	54,059 47
Reserve for depreciation of debentures held.....	4,500 00
Due for reinsurance.....	1,200 00

TOTAL LIABILITIES, except capital..... \$72,747 80

CAPITAL PAID UP, \$40,000; shareholders notes, \$60,000..... 100,000 00

NET SURPLUS..... 24,580 01

TOTAL..... \$197,327 81

GENERAL REVIEW.

This company was incorporated under the laws of the Province of Quebec in March, 1906, and began business the following month.

Its authorized capital is \$1,000,000. The subscribed capital is \$100,000, with \$40,000 paid in.

It will be noted that stockholders notes for capital subscribed, and not paid in, (\$60,000) is included in the assets, and also as a liability in the capital account.

It writes a small volume of business.

The company has good backing and, though small, is reputable. Its investments are of good character.

KINDS OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed and operates only in the Province of Quebec.

OFFICERS.—President, George Demers; secretary, Albert Demers; vice-president, Geo. Parent.

DIRECTORS.—

Demers, Geo., Quebec.

Demers, Albert, Quebec.

Demers, L. G., Quebec.

Parent, G., Quebec.

de Lery, C., Quebec.

INCOME 1921.

Gross premiums, \$52,949.65; reinsurance, \$8,863.79; return premiums, \$1,760.06; net premiums.....	\$42,325 80
Interest, etc.....	2,694 53
Transfer fees.....	41 10
Commissions on reinsurance premiums.....	1,861 38
Cash received on subscribed capital.....	10,420 00

TOTAL INCOME..... \$57,342 81

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$42,221.48; reinsurance, \$7,926.41; net amount paid policyholders for losses.....	\$34,295 07
Underwriting expenses.....	11,982 47
Dividends to stockholders.....	10,000 00

TOTAL DISBURSEMENTS..... \$56,277 54

STONEWALL INSURANCE COMPANY,

60 N. Royal Street, Mobile, Ala.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$4,750 00
Mortgage loans on real estate.....	103,553 86
Loans on collateral security.....	1,094 74
Interest due and accrued thereon.....	94 50
Bonds and stocks owned.....	137,868 66
Interest due and accrued thereon.....	253 09
Cash in banks and office.....	5,066 16
Premiums due.....	27,918 56
Loans.....	12,695 00
Interest due and accrued.....	164 61
Other admitted assets.....	4,135 31

TOTAL ADMITTED ASSETS..... \$297,594 49

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, reported or in process of adjustment.....	\$23 66
Unearned premiums.....	41,678 82
Prepaid interest reserve.....	2,334 70
Estimated taxes hereafter payable.....	1,666 43
Other liabilities.....	3,086 69

TOTAL LIABILITIES, except capital. \$48,790 30
 CAPITAL PAID UP..... 150,000 00
 NET SURPLUS..... 98,804 19

TOTAL..... \$297,594 49

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Alabama with \$150,000 authorized capital, par value of shares \$100 each. It began business in February, 1866, with \$151,535 capital, which was later increased to \$150,000, as authorized.

MANAGEMENT AND REPUTATION.—The company is well managed and is in good repute. It writes only a small volume of business, including a small amount of Mississippi River inland marine business. On December 31, 1921, its directors owned \$41,600, par value, of its \$150,000 capital stock.

Its loss paying record is excellent. Its average loss ratio is moderate and its expense ratio is about normal, considering the small volume of business transacted. In 1921 the expense ratio was above normal. If the commission income was deducted from the underwriting expenses the underwriting expenses would be 52.0% on the written basis and 47.9% on the earned basis.

Its investments are of good character. The mortgage loans are upon improved property in Mobile and vicinity worth over three times the amount loaned.

AFFILIATION.—Southeastern Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire and marine insurance.

TERRITORY.—It is licensed in Alabama only.

DIVIDENDS.—It paid dividends of 10% for several years prior to 1912; 1912 to 1916, inc., 12%; 1917 to 1921, inc., 10%.

OFFICERS.—President, Chas. H. Brown; vice-president, Stewart Brooks; secretary, John Gaillard; assistant secretary, R. Gaillard.

DIRECTORS.—(All of Mobile, Ala.)

Baker, Estes D., Baker, Lyons & Co., cotton factors.

Blacksher, J. J., Blacksher Company, lumber.

Brooks, A. W., retired.

Brooks, Stewart, Brooks & McMillan, attorneys.

Brown, Chas. H., Brown & Brown, bagging and ties.

Bush, J. C., vice-president Peoples Bank.

Davis, J. B., Clarke, Davis & Company, cotton factors.

Eichold, Samuel, president Mobile Drug Co.

Hahn, Samuel J., cigar manufacturer.

Jones, Winston, Winston Jones & Co., cotton factors.

Jossen, John F., W. G. Horn Realty Co.

McCorvey, G. T., Stevens, McCorvey & McLeod, lawyers.

McDonnell, Wm. F., James McDonnell Co., wholesale grocers.

Staples, A. L., president Peoples Bank.

Turner, F. C., F. C. Turner & Co., sash and doors.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in December.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$56,325 59		\$16 20	\$1,723 11	\$59 92				\$58,124 32
Reinsurance.....	14,155 42			404 87	59 92				14,620 21
Return premiums.....	7,187 07		14 41						7,181 48
Net premiums.....	35,003 10		1 79	1,318 24					36,323 13
Interest, etc.....			\$14,212 21						169 10
Commissions.....			4,879 85						
									TOTAL INCOME..... \$55,584 29

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$25,276 87		\$1,405 00						\$26,681 87
Reinsurance.....	8,104 30		441 25						8,545 55
Net amt. paid policy- holders for losses..	17,172 57		963 75						18,136 32
Underwriting expenses.....			\$23,763 58						2,574 26
Dividends to stockholders.....			15,000 00						
									TOTAL DISBURSEMENTS..... \$59,474 16

STONEWALL INSURANCE COMPANY—*Continued.*

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 49.9%; losses incurred, 46.2%; underwriting expenses, 65.4%; underwriting profit, 10.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 42.6%; expenses incurred, 60.0%; underwriting profit, 9.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921: fire, \$1,850,091; motor vehicle, \$400; net risks in force on business effective prior to January 1, 1921, \$1,843,092; net premiums in force on business on and after January 1, 1921, fire, \$36,140.91; motor vehicle, \$16.20; net premiums in force on business effective prior to January 1, 1921, \$48,973.66.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$39,449.37; gain from underwriting profit and loss items, \$4,024.67; total, \$44,074.04.

Losses incurred during 1921, \$16,796.21; underwriting expenses incurred during 1921, \$23,594.85; total, \$40,391.06.

Gain from underwriting during 1921, \$3,682.98.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$15,432.62; profit on investments during 1921, \$2,061.64; total, \$17,494.26.

Loss on investments during 1921, \$988.15; investment expenses incurred during 1921, \$1,834.58; total, \$2,822.73.

Gain from investments during 1921, \$14,671.53.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$3,682.98; investments, \$14,671.53; total, \$18,354.51.

Losses from dividends, \$15,000.

Surplus, December 31, 1920, \$95,449.68; increase, \$3,354.51; surplus, December 31, 1921, \$98,804.19.

STRATHCONA FIRE INSURANCE COMPANY,

90 St. James Street, Montreal, Que.

GENERAL REVIEW.

HISTORY.—This company was incorporated under a special charter of the Province of Quebec in 1908, and began business September 1, 1909. Its authorized capital is \$500,000, of which, on December 31, 1918, \$300,000 was subscribed and \$120,000 paid in.

The par value of the stock is \$100 per share.

In August, 1915, this company reinsured the outstanding business of the Protection Fire Insurance Company, of Fraserville, Quebec; and as of April 30, 1917, it assumed all of the outstanding risks of the Provincial Fire Insurance Company, of Montreal.

The paid-in capital was impaired at the close of 1919, and 1920, a considerable portion of the impairment having been restored during 1920.

The company made no report to us of its operations in 1921, or its condition at the close of that year. If our subscribers are interested and will secure statements and forward to us we shall be glad to report upon same. The report made herein was compiled from information furnished previous to 1921.

MANAGEMENT AND REPUTATION—The company was organized and is managed by its president, A. A. Mondou. Its directorate is composed of prominent notaries of Montreal.

Quebec, and other towns in the Province of Quebec. Its stock is mainly held by these notaries, who act as its agents, writing at tariff rates. The management of this company also acts as Canadian manager of the L'Urbaine Fire Insurance Company, of Paris, France, an old, well-established company in excellent standing.

The company writes a large volume of business in proportion to its net cash resources.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed and operates only in the Province of Quebec.

OFFICERS.—President and general manager, A. A. Mondou; vice-president, J. H. Olivier; secretary, Jacques Marchand.

DIRECTORS.

Aubin, M. A. L., Berthierville, Que.

Dozois, J. L., Granby, Que.

Fortier, F. G., Beauceville, Que.

Labelle, F. A., Hull, Que.

Mackay, F. S., Montreal, Que.

Mondou, A. A., Montreal, Que.

Roy, H. O., Quebec, Que.

STOCKHOLDERS' ANNUAL MEETING.—Second Thursday in February.

STUYVESANT INSURANCE COMPANY,

111 William Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921

Mortgage loans on real estate.....	\$13,000 00	Agents' balances not over three months due	363,176 67
Interest due and accrued thereon.....	197 49	Reinsurance due on paid losses.....	66,617 62
Bonds and stocks owned.....	1,990,593 20		
Interest due and accrued thereon.....	14,079 38		
Cash in banks and office.....	142,072 69		
		TOTAL ADMITTED ASSETS.....	\$2,589,737 05

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Losses and Claims:									
Total.....	\$586,446 00	\$18,755 00	\$38,128 00	.....	\$252 00	.....	.....	.....	\$643,581 00
Reinsurance.....	213,209 89	7,067 00	1,454 00	.....	1 00	.....	.....	.....	222,331 89
Net unpaid claims.....	373,236 11	11,088 00	36,674 00	.....	251 00	.....	.....	.....	421,249 11

STUYVESANT INSURANCE COMPANY—Continued.

Unearned premiums: fire, \$951,471.12; other than fire, \$84,919.28; total.....	\$1,036,390 40
Estimated taxes hereafter payable.....	20,000 00
Due or to become due for borrowed money.....	173,383 00
Estimated expenses of investigation and adjustment of losses.....	5,000 00

TOTAL LIABILITIES, except capital.....	\$1,656,028 60
CAPITAL PAID UP.....	700,000 00
NET SURPLUS.....	233,708 45
TOTAL	\$2,589,737 05

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York with \$200,000 authorized capital, and began business January 31, 1851. It has been under the present control and management since 1902. In December, 1908, its capital was increased from \$200,000 to \$400,000, and \$100,000 added to the surplus by the issuance of additional stock at \$150. The par value of the stock is \$100 per share.

The Lumber Insurance Company, of New York, was merged with this company in April 1916, and the capital was thereby increased to \$700,000. Through this merger \$80,238.94 was added to surplus.

MANAGEMENT AND REPUTATION.—The company is controlled by persons closely allied with the management. On December 31, 1921, its directors owned \$366,400, par value, of the company's \$700,000 capital stock.

It writes a full volume of business in proportion to its capital and surplus.

For some years its underwriting operations were unprofitable, but in 1919 it made a gain from underwriting of \$148,646.66. In 1920 it had an underwriting loss of \$67,184.94, which was accounted for by a large increase in unearned premiums.

J. S. Frelinghuysen, the president, is also general agent for the Industrial Fire Insurance Company, of Akron, Ohio, and a large stockholder of the Insurance Company of the State of Pennsylvania. He issues through his general agency policies of the latter company entitled "Insurance Underwriters Agency."

The company's expense ratio has been moderate, and for several years has been low. Its loss ratio in recent years has been about normal, but in 1921, it was high, which contributed to a moderate underwriting loss in that year.

The company is in good repute concerning its general treatment of loss claimants.

The bonds and stocks owned are of good character. The security valuations are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Board of Fire Underwriters of the Pacific and Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, automobile and tornado insurance.

TERRITORY.—It is licensed in Alaska, Ariz., Ark., Cal., Colo., D.C., Ga., Hawaii, Idaho, Ill., La., Md, Mich., Minn., Mo., Mont., N. J., N. Y., N. C., Ohio, Ore., Pa., Tenn., Utah Wash. and W. VA. It is also licensed in all the Provinces of Canada.

DIVIDENDS.—In recent years it has paid dividends as follows: 1906, 6%; 1907, 3%; 1908, 10½%; 1909, 8%; 1910-1914, inclusive, 10%; 1915, 5%; 1916, 4.5% on \$700,000 capital; 1917, 3%; 1918, 1919, 1920 and 1921, none.

OFFICERS.—President, J. S. Frelinghuysen; vice-president, C. A. Garthwaite and H. R. Chambers; secretary, G. F. Hutchings.

DIRECTORS.—

Chambers, H. R., New York City.
Chambers, C. E. W., New York City.
Cutler, N. P., Newton, Mass.
Daggett, John M., New York City.
Frelinghuysen, J. S., New York City.
Garthwaite, C. A., New York City.
Hutchings, G. F., secretary of company.
Jameson, E. C., New York City.
Kellner, W. H., Hahne & Co., Newark, N. J.
Knothe, A. C., New York City.
Prentice, Robert K., New York City.
Remak, Jr., Gustavius, Philadelphia, Pa.
Rollins, C. E., Jr., Chicago, Ill.
Seeley, C. M., Seattle, Wash.
Smith, Perry R., Ridgeway, Pa.
Thompson, L. A., Somerville, N. J.

FINANCIAL COMMITTEE.—G. F. Hutchings, E. C. Jameson, G. Remark, Jr., R. Kelly Prentice, H. R. Chambers.

STOCKHOLDERS' ANNUAL MEETING.—First Thursday in March.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$3,120,345 88	\$872 14	\$226,457 74	.....	\$23,811 37	.....	.....	\$21,630 94	\$3,392,118 07
Reinsurance	199,452 53	.....	8,126 81	.....	3,238 43	.....	.....	6,775 86	817,593 68
Return premiums	892,487 80	45 73	52,744 53	.....	5,351 51	.....	.....	5,807 05	956,436 62
Net premiums	1,428,405 55	826 41	164,686 40	.....	15,221 43	.....	.....	9,048 03	1,618,087 82
Losses to prms. writ'n	77.6	1259.8	49.4	.....	11.7	.....	.....	.....	.....
Interest, etc .....	.....	.....	\$103,171 33	.....	.....	.....	.....	.....	.....
Profit on sale of ledger assets .....	.....	.....	1,455 40	.....	.....	.....	.....	.....	.....
TOTAL INCOME .....	.....	.....	.....	.....	.....	.....	.....	.....	\$1,722,714 55

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses	\$1,802,485 97	\$13,808 24	\$88,744 58	.....	\$3,016 89	.....	.....	.....	\$1,908,055 68
Reinsurance	659,310 61	820 04	2,987 77	.....	1,235 18	.....	.....	.....	664,153 60
Salvage	34,107 90	2,782 39	4,410 34	.....	.....	.....	.....	.....	41,309 63
Net am't. paid policyholders for losses	1,109,067 46	10,405 01	81,337 47	.....	1,781 71	.....	.....	.....	1,202,592 45
Underwriting expenses .....	.....	.....	\$587,385 01	.....	.....	.....	.....	.....	.....
Other disbursements .....	.....	.....	69,463 06	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$1,859,440 52

STUYVESANT INSURANCE COMPANY—*Continued.*

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 68.5%; underwriting expenses, 36.3%; underwriting loss, 2.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 67.1%; expenses incurred, 35.4%; underwriting loss, 2.1%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,650,984.02; gain from underwriting profit and loss items, \$7,780.12; total, \$1,658,764.14.

Losses incurred during 1921, \$1,108,206.42; underwriting expenses incurred during 1921, \$584,885.01; total, \$1,693,091.43.

Loss from underwriting during 1921, \$34,327.29.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$91,648.64; profit on investments during 1921, \$1,455.40; total, \$93,104.04.

Loss on investments during 1921, \$75,426.20; investment expenses incurred during 1921, \$3,264.40; total \$78,690.60.

Gain from investments during 1921, \$14,413.44.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$14,413.44.

Loss from underwriting \$34,327.29.

Surplus, December 31, 1920, \$253,622.30; decrease, \$19,913.85; surplus, December 31, 1921, \$233,708.45.

THE SUNFLOWER FIRE INSURANCE COMPANY,

701 Jackson Street, Topeka, Kansas.

ADMITTED ASSETS, DECEMBER 31, 1921

Mortgage loans on real estate.....	\$256,900 00
paid claims, \$14,933.50; totals, total, \$23,-	
Interest accrued thereon.....	5,305 47
Bonds and stocks owned.....	115,585 50
Interest accrued thereon.....	1,976 34
Cash in banks and office.....	2,069 43
Agents' balances not over three months due	17,787 80

TOTAL ADMITTED ASSETS..... \$399,624 54

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, net unpaid claims, \$5,990.33; inland nav. and transp., net unpaid claims, \$44.35; livestock, net unpaid claims, \$14,933.50; Total net unpaid claims.....	\$20,968 18
--	-------------

Unearned premiums: Fire, \$28,493.64; other than fire, \$5,573.07; total.....	\$34,066 71
Estimated taxes hereafter payable.....	4,005 02
Estimated expenses of investigation and adjustment of losses.....	200 00

TOTAL LIABILITIES, except capital.....	\$59,239 91
CAPITAL PAID UP.....	239,700 00
NET SURPLUS	100,684 63

TOTAL..... \$399,624 54

GENERAL REVIEW.

HISTORY.—This company was organized in July, 1914, as the Capital Live Stock Insurance Company, under a mutual charter, to write insurance on live stock. March 24, 1917, it reincorporated as a stock company with \$200,000 authorized capital fully paid in. The authorized capital was later increased to \$300,000, and on December 31, 1920, it had \$239,700 paid-in capital, and \$101,672.91 net surplus. It operated in writing those lines at a heavy underwriting loss. The par value of the shares is \$100.

On January 25, 1921, the stockholders of the Capital Live Stock Insurance Company of Topeka, Kansas, voted to change its charter to that of a fire insurance company and to change the name of the company from the Capital Live Stock Insurance Co. to The Sunflower Fire Insurance Co.

MANAGEMENT AND REPUTATION.—The management is the same as the Capital Live Stock Insurance Company, which this company succeeded. Isaac W. Jones, a director, is secretary of this company, and also of The Preferred Risk Fire Insurance Company, of Topeka, Kansas. Mr. Jones is the underwriter for both of these companies.

The company has not operated long enough as a fire

insurance company to have established records. In 1921 its fire loss ratio was low, but it paid a considerable amount of losses on live stock liability still outstanding. The expense ratio was high.

On December 31, 1921, the directors owned \$15,700 par value of the capital stock of \$239,700.

TERRITORY.—It is licensed in Colo., Ill., Iowa, Kan., Mich., Ohio, Pa., Texas.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, lightning cyclone, windstorm, registered mail, earthquake, hail, frost or snow, bombardment, invasion, insurrection, riot, civil war commotion, military or usurped power, explosion, use and occupancy, sprinkler leakage, marine and inland, automobile, transportation, collision, legal liability, burglary or theft.

OFFICERS.—President, J. C. Mohler; vice-president, Harry O'Brien; secretary, Isaac W. Jones.

DIRECTORS.—J. C. Mohler, Isaac W. Jones, Harry O'Brien, W. B. Dalton, P. S. Houston, George Hupfer, F. J. Buist, Louis Williams and Thad. C. Carver.

STOCKHOLDERS' ANNUAL MEETING.—First Wednesday in February.

SUNFLOWER FIRE INSURANCE COMPANY — *Continued.*

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Live Stock.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums...	\$36,553 99		\$ 72	\$646 41	\$86 04	\$35,179 33	\$1 73	\$12 78	\$72,481 00
Reinsurance			33	100 96	10 70	10,358 69			10,958 69
Return premiums...	4,325 43		39	485 45	75 34	11,202 63	52	2 46	15,703 03
Net premiums...	32,228 56					13,018 28	1 21	10 32	45,819 28
Interest, etc.			\$23,625 23						\$69,444 51
TOTAL INCOME									\$69,444 51

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Live Stock.	Tornado.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,700 37			\$1 90	\$101,294 92				\$103,000 19
Reinsurance					32,627 71				32,627 71
Salvage	3 06								3 06
Net amt't paid policy-holders for losses	1,097 31			4 90	68,667 21				70,369 42
Underwriting expenses			\$34,423 64						\$112,493 61
Other disbursements			7,700 55						
TOTAL DISBURSEMENTS									\$112,493 61

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 153.5%; losses incurred, 173.1%; underwriting expenses, 75.1%; underwriting loss, 24.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 77.2%; expenses incurred, 30.4%; underwriting loss 10.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$4,676,316; motor vehicle, \$876; inland nav. and transp., \$29,703; tornado, etc., \$103,919; riot, etc., \$37,337; livestock, \$102,039; net premiums in force on business on and after January 1, 1921, fire, \$30,768; motor vehicle, \$5, inland nav. and transp., \$485; tornado, etc., \$554; riot, etc., \$101; livestock, \$7,981.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$102,788.58; loss from underwriting profit and loss items, \$3,142.40; total, \$99,646.18.

Losses incurred during 1921, \$79,337.60; underwriting expenses incurred during 1921, \$31,342.51; total, \$110,680.11.

Loss from underwriting during 1921, \$11,033.93.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$21,151.72; profit on investments during 1921, \$149.50; total, \$21,301.22.

Loss on investments during 1921, \$30; investment expenses incurred during 1921, \$11,225.57; total, \$11,255.57.

Gain from investments during 1921, \$10,045.65.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$10,045.65.

Loss from underwriting, \$11,033.93.

Surplus, December 31, 1920, \$101,672.91; decrease, \$988.28; surplus, December 31, 1921, \$100,684.63.

SUN INSURANCE OFFICE,

London, England.

UNITED STATES BRANCH, 54 PINE STREET, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Real estate owned.....	\$180,000 00	Agents' balances not over three months due	889,871 77
Bonds and stocks owned.....	5,005,058 84	Reinsurance recoverable on paid losses....	6,811 96
Interest due and accrued thereon.....	68,884 85		
Cash in banks and office.....	813,696 14	TOTAL ADMITTED ASSETS.....	\$6,964,323 56

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$786,089 14		\$75,628 98		\$1,279 61		\$840 00	\$150 00	\$863,787 73
Reinsurance	310,008 15		7,968 50		49 50		195 25		318,221 40
Net unpaid claims...	476,080 99		67,660 48		1,230 11		444 75	150 00	545,500 33
Unearned premiums.....			\$4,012,236 53						
Contingent commissions, etc.....			12,000 00						
Salaries, rents, etc.....			4,347 26						
Estimated taxes hereafter payable.....			100,000 00						
Estimated expenses of investigation and adjustment of losses.....			15,336 82						
TOTAL LIABILITIES, except deposit capital									\$4,689,486 94
DEPOSIT CAPITAL									\$200,000.00
NET SURPLUS, U. S. branch, including deposit capital.....									2,274,836 62
TOTAL.....									\$6,964,323 56

GENERAL REVIEW.

HISTORY.—This company was established in 1710 and is one of the oldest fire insurance companies in existence. Its authorized capital is £2,500,000, with £2,400,000 subscribed and £480,000 paid in.

This company owns the Patriotic Assurance Company,

Ltd., of Dublin, Ireland, and both companies are under the same management in this country.

Policies bearing the title "Sun Underwriters Agency" are issued and guaranteed by the United States Branch of this company.

HOME OFFICE RESOURCES.—All assets of the company are

SUN INSURANCE OFFICE—Continued.

liable for the payment of losses incurred here. The Home Office balance sheet, which includes all its assets and liabilities, showed the following on December 31, 1920: Assets, \$26,148,440; capital paid in, \$2,400,000; various funds and reserves, \$18,894,070; profit and loss balance, \$3,054,685. (An arbitrary rate of exchange has been used; see note, page vii).

MANAGEMENT AND REPUTATION.—The company is in excellent standing. Its management in the United States has been conservative and its business here has been profitable.

Early in 1919, Preston T. Kelsey was appointed United States manager, succeeding J. J. Guile, retired. Mr. Kelsey is an experienced underwriter, bearing an excellent reputation. He was formerly manager of the company's Western Department, at Chicago.

Its loss paying record is excellent under all conditions. Its expense and loss ratios are about the average.

Its investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The real estate is a five-story brick office building and lot at 54 Pine street, New York City, carried at \$180,000.

AFFILIATIONS.—Eastern Union, Western Union, Western Insurance Bureau, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

UNITED STATES MANAGER.—Preston T. Kelsey, New York; secretary, F. H. Sherman; assistant secretary, P. P. Glover.

UNITED STATES TRUSTEE.—Herbert L. Griggs, president Bank of New York, 48 Wall street, New York; Samuel T. Hubbard, Hubbard Bros. Co., 66 Beaver street, New York; James Brown, Brown Bros. & Co., 59 Wall street, New York.

KINDS OF INSURANCE WRITTEN.—Fire, employers' liability, accident and health, burglary and plate glass insurance and fidelity bonds. The United States Branch writes fire, automobile, sprinkler leakage and tornado insurance.

TERRITORY.—In the United States it is licensed in all States and Territories except Miss., New Mexico, Guam, Porto Rico, and the Virgin Islands.

DEPARTMENTS AND GENERAL AGENCIES.—

Western Department, J. F. Stafford, manager; J. C. Whartan and E. C. Smith, assistant managers, 76 West Monroe street, Chicago, Ill.

Pacific Coast, C. A. Henry, general agent, northwest corner Sansome and Sacramento streets, San Francisco, Cal.

Florida, L. Haynes & Son, general agents, Jacksonville, Fla.

Texas, Beers, Kenison & Co., general agents, Galveston, Tex.

Louisiana, James B. Ross, manager, New Orleans, La.

SUN UNDERWRITING AGENCY.—

North and South Carolina, Thomas Griffith, general agent, Charlotte, N. C.

Georgia, John C. Whitner & Co., general agents, Atlanta, Ga.

Florida, L. Haynes & Son, general agents, Jacksonville, Fla.

Louisiana, James B. Ross, general agents, New Orleans.

Alabama, Thames & Batre, general agents, Mobile, Ala.

Canadian Branch: Toronto, Canada, Lyman Root, manager, Robert L. Stalling, assistant-manager.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot. Ex-plo., etc.	Totals.
Gross premiums.....	\$6,657,345 91		\$926,584 88		\$112,895 50		\$13,073 03	\$629 50	\$7,710,528 82
Reinsurance	1,842,210 53		271,830 00		31,508 92		4,245 41	131 00	2,149,925 86
Return premiums.....	1,723,328 97		109,283 50		3,935 65		5,149 01	440 20	1,842,137 33
Net premiums.....	3,091,806 41		545,471 38		77,450 93		3,678 61	58 30	3,718,465 03
Losses to prms. writ'n	53.7		69.6		16.1		89.7	127.5	
Interest, etc.,			\$282,296 37						
Received from Home Office.....			60,319 21						
From agents' balances previously charged off			79 76						
Gross profit on sale of bonds.....									4,990 63
TOTAL INCOME.....									\$4,066,151 60

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot. Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$3,053,217 11		\$503,799 24		\$14,569 93		\$6,567 93	\$863 08	\$3,579,017 20
Reinsurance	1,331,940 67		102,780 90		2,019 96		3,262 00	789 14	1,440,792 67
Salvage	58,926 65		21,198 97		3 86		4 65		80,134 13
Net amt. paid policyholders for losses..	1,662,349 79		379,819 37		12,546 11		3,301 28	73 04	2,058,090 49
Underwriting expenses			\$1,873,208 49						
Remitted to Home Office.....			120,571 47						
Real estate expenses.....			15,795 24						
Agents' balances charged off.....			3,072 78						
Gross loss on sale or maturity of bonds and stocks.....									147,756 10
TOTAL DISBURSEMENTS.....									\$4,218,494 57

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 55.2%; underwriting expenses, 50.3%; underwriting profit, 3.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 51.3%; expenses incurred, 46.1%; underwriting profit, 3.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$352,054,759; motor vehicle, \$33,054,956; tornado, etc., \$21,678,266; sprinkler leakage, \$2,013,647; riot, etc., \$34,750; net risks in force on business effective prior to Jan. 1, 1921, \$389,070,180; net premiums in force on business on and after Jan. 1, 1921, fire, \$3,465,816.85; motor vehicle, \$530,905.67; tornado, etc., \$73,304.

85; sprinkler leakage, \$4,533.20; riot etc., \$214.97. Net premiums in force on business effective prior to Jan. 1, 1921, \$3,799,160.94.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$4,003,199.31; gain from underwriting profit and loss items, \$30,207.72; total, \$4,033,407.03.

Losses incurred during 1921, \$2,054,645.82; underwriting expenses incurred during 1921, \$1,847,675.78; total, \$3,902,321.60.

Gain from underwriting during 1921, \$131,085.43.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during

SUN INSURANCE OFFICE—Continued.

1921, \$281,751.59; profit on investments during 1921, \$430,784.21; total, \$712,535.80.

Loss on investments during 1921, \$147,756.10; investment expenses incurred during 1921, \$22,791.45; total, \$170,547.55.

Gain from investments during 1921, \$541,988.25.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$131,085.43; investments, \$541,988.25; remitted from Home Office, \$60,319.21; total, \$733,392.89.

Loss: remitted to Home Office, \$120,571.47.

Surplus, December 31, 1920, \$1,462,015.20; increase, \$618,821.42; surplus, December 31, 1921, \$2,074,836.62.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.

Real estate owned.....	\$50,000 00
Bonds and stocks owned.....	947,789 71
Cash in banks and office.....	145,096 28
Agents' balances not over three months due	115,949 97

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Net unpaid claims, fire, \$40,137.74; accident and sickness, \$280.00; automobile, \$115.00; liability, \$241.00; total	\$40,773 74
Unearned premiums: fire, \$542,388.08; other than fire, \$4,748.48; total.....	547,136 56
Estimated taxes hereafter payable.....	18,004 11

TOTAL LIABILITIES, except capital.	\$605,914 41
NET SURPLUS, Canadian Branch.....	652,921 56

TOTAL ADMITTED ASSETS..... \$1,258,835 96

TOTAL..... \$1,258,835 96

INCOME, CANADIAN BRANCH, 1921.

	Fire.	Accident & Sickness.	Auto-mobile.	Inland Nav.	Guarantee.	Hail.	Liability.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$1,086,103 56	\$2,728 11	\$3,245 72	.....	\$985 85	.....	\$5,032 16	.....	\$1,078,073 40
Reinsurance.	17,837 16	318 09	261 28	.....	75 00	.....	.....	.....	18,491 53
Return premiums	176,820 53	222 35	489 11	.....	.....	.....	541 72	.....	178,073 71
Net premiums	871,445 87	2,185 67	2,495 33	.....	890 85	.....	4,490 44	.....	881,508 16
Interest, etc. ....	.....	.....	\$22,419 27	.....	.....	.....	.....	.....	.....
TOTAL INCOME.....	.....	.....	.....	.....	.....	.....	.....	.....	\$903,927 43

DISBURSEMENTS, CANADIAN BRANCH, 1921.

	Fire.	Accident & Sickness.	Auto-mobile.	Inland Nav.	Guarantee.	Hail.	Liability.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.	\$440,921 33	\$470 70	\$457 91	.....	.....	.....	414 43	.....	442,264 87
Reinsurance.	12,413 05	30 00	.....	.....	.....	.....	.....	.....	12,443 05
Salvage.	275 31	.....	.....	.....	.....	.....	.....	.....	275 31
Net am't. paid policy-holders for losses...	428,233 47	440 70	457 91	.....	.....	.....	414 43	.....	429,546 51
Underwriting expenses.....	.....	.....	\$347,613 33	.....	.....	.....	.....	.....	.....
TOTAL DISBURSEMENTS .....	.....	.....	.....	.....	.....	.....	.....	.....	\$777,159 84

SUPERIOR FIRE INSURANCE COMPANY,

1310 Beaver Street, Pittsburgh, Pa., N. S.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$102,244 44	Interest due and accrued thereon.....	14,336 49
Rents due and accrued	152 25	Cash in banks and office.....	244,718 25
Mortgage loans on real estate.....	1,491,678 00	Agents' balances not over three months due.	401,495 09
Interest due and accrued thereon.....	21,287 99	Philadelphia Underwriters Assn. deposit...	240 00
Loans on collateral security.....	39,200 00		
Bonds and stocks owned.....	1,194,412 50	TOTAL ADMITTED ASSETS.....	\$3,509,765 01

LIABILITIES, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Losses and Claims: Total	\$350,380 42	\$51,109 69	.....	.....	\$15 00	.....	.....	.....	\$401,505 11
Reinsurance	113,658 82	.....	.....	.....	.....	.....	.....	.....	113,658 82
Net unpaid claims..	236,721 60	51,109 69	.....	.....	15 00	.....	.....	.....	287,846 29
Unearned premiums: Fire, \$1,605,378.58; other than fire, \$18,138.30; total .....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Salaries, rents, etc.....	.....	.....	8,000 00	.....	.....	.....	.....	.....	.....
Estimated taxes hereafter payable.....	.....	.....	50,000 00	.....	.....	.....	.....	.....	.....
Contingent commissions, etc.....	.....	.....	88,000 00	.....	.....	.....	.....	.....	.....
TOTAL LIABILITIES, except capital..	.....	.....	.....	.....	.....	.....	.....	.....	\$2,059,363 17
CAPITAL PAID UP.....	.....	.....	.....	.....	.....	.....	.....	.....	700,000 00
NET SURPLUS .....	.....	.....	.....	.....	.....	.....	.....	.....	750,401 84
TOTAL .....	.....	.....	.....	.....	.....	.....	.....	.....	\$3,509,765 01

SUPERIOR FIRE INSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

HISTORY.—This company began business November 17, 1871, as the Humboldt Fire Insurance Company, with \$100,000 paid-in capital. The present title was adopted during 1918.

In 1903 its capital was increased from \$100,000 to \$200,000, and \$50,000 additional surplus was paid in. In December, 1910, the Allegheny Fire Insurance Company of Pittsburgh was merged with this company, the consolidation increasing the capital to \$300,000.

In 1918, the authorized capital was increased from \$300,000 to \$500,000, and \$100,000 of this increase was paid in, making the paid-up capital at the end of 1918, \$400,000. The stock was sold at \$62.50 per share, thus adding \$25,000 to surplus account. During 1919 the remaining \$100,000 was paid in, increasing the paid-up capital to \$500,000, and \$100,000 was contributed to surplus. On June 29, 1920, the Board of Directors authorized the sale of \$100,000 additional capital at \$90 per share, thus increasing the paid-up capital to \$600,000, and contributing \$80,000 to surplus.

In the latter part of 1921 this company secured control of The Western Insurance Company of Pittsburgh, Pa. The Western Insurance Company was organized in 1849, and on December 31, 1920, had paid-in capital of \$300,000, and \$68,334.45 net surplus. For some of the shares of the "Western" stock of the "Superior" was exchanged at two shares for three of the "Western," and other shares were purchased for cash. The paid-in capital of this company was increased to \$700,000.

The authorized capital is \$1,000,000.

The par value of the stock is \$50 per share.

The company in 1919 entered the marine field, but ceased writing that class December 31, 1921.

Besides its own policies, this company issues and guarantees policies entitled "Allegheny Fire Underwriters," and as "Western Insurance Underwriters." It also guarantees, with the National-Ben Franklin, Allemannia and Republic insurance companies of Pittsburgh, policies under the title "Pittsburgh Underwriters," and with the Globe, United American and National Union insurance companies policies under the title, "Keystone Underwriters."

MANAGEMENT AND REPUTATION.—The management is capable and the company bears a good reputation. The directors are substantial and reputable. The company's stock is fairly well distributed. The directors owned at the end of 1921, \$141,200, par value, of the \$700,000 capital stock then outstanding.

The company writes a full volume in proportion to capital and surplus. Its expense of operation has been high, but its loss ratio is below the average. In 1915, 1916 and 1917, respectively, the company made a small gain on its underwriting. An underwriting loss in 1918 was due to the increase in the company's business, and the corresponding increase in the unearned premium liability. In 1919 it gained \$35,100.22 from underwriting operations. In 1920 it had a favorable loss ratio and made a small underwriting profit, and in 1921 broke about even on its underwriting.

The company is in excellent repute concerning its general treatment of loss claimants.

Its investments are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The principal items of real estate are the company's office building, valued at \$60,000, and an undivided 1/5 interest,

valued at \$42,244.44, in the brick and steel office building situated N. W. corner Wood and Water Streets, Pittsburgh, Pa. The mortgages are mainly small loans on dwellings in Pittsburgh and its suburbs and are well secured.

AFFILIATIONS.—Western Insurance Bureau, Southeastern Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, explosion, marine, riot, and civil commotion insurance.

TERRITORY.—Ala., Cal., Colo., Conn., D. C., Fla., Ga., Idaho, Ill., Ind., Md., Mass., Mich., Minn., Mont., N. J., N. Y., Ohio, Pa., S. C., Tenn., Texas, Utah, Wis. and W. Va.

DIVIDENDS.—In recent years it has paid dividends as follows: 1900 and 1901, 10%; 1902, 12%; 1903 to 1913, inc., 16%; 1914, 12%; 1915, 8%; 1916, 12%; 1917, 16%; 1918, 16% on \$400,000 capital. In 1919 it paid \$64,000, \$80,000 in 1920, and \$96,000 in 1921.

OFFICERS.—President, A. H. Trimble; vice-president and secretary, Edward Heer; secretary, J. D. C. Miller; assistant secretary, H. J. A. Finley; executive special agent, T. Lee Trimble.

DIRECTORS.—

Conroy, William E., Conroy, Prugh & Co., glass manufacturing.

Crawford, George W., retired.

Dahlinger, Charles W., attorney.

Finley, H. J. A., assistant secretary.

Fried, Edward, oil operator.

Gwinner, Edward W., capitalist.

Heer, Edward, insurance, vice-president and secretary of company.

Hoveler, E., retired.

Jacob, W. H., secretary Saltlick Lumber Co.

Kress, Michael, retired.

Keaggy, Dr. J. B., physician.

Loeb, Jacob M., insurance business.

Miller, J. D. C., secretary of company.

Schwerd, A. F., Schwerd Lumber Company.

Seiling, William A., merchant.

Stoner, M. W., attorney.

Trimble, A. H., fire insurance, president of company.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

GENERAL AGENCIES.—

George Berry, New York, New York and New Jersey Suburban.

James F. Cobb Co., San Francisco, for California.

Percy B. Dutton, Rochester, operates New York State outside of Metropolitan district.

Kimball & Pollock, Inc., New York, Metropolitan agents.

Eliel & Loeb Co., Inc., Chicago, for Illinois, Cook County.

W. P. Ray, manager Indiana and Illinois outside of Cook County, Illinois.

Fish & Schulkamp, Madison for Wisconsin and Minnesota.

Hornberger, Schmitt & Co., San Antonio, for Texas.

George S. Rosencrantz, manager New England States Department.

W. L. Timmerman, Memphis, for Tennessee.

Hurt & Quin, Atlanta, Georgia, for Alabama, Georgia, South Carolina and Florida.

Gardner General Agency Co., Denver Colo., for Colorado, Montana and Idaho.

Reed Penington Inc., Denver, for Colorado.

The Neckerman Agency Inc., Madison, Wisconsin, for Wisconsin.

SUPERIOR FIRE INSURANCE COMPANY — *Continued.*

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums....	\$3,337,922 24	\$12,798 83			\$29,532 16			\$1,064 00	\$3,381,317 23
Reinsurance	953,021 85	167 87			7,882 61			227 87	961,300 20
Return premiums...	514,149 70	8,445 46			3,981 28			422 30	526,998 74
Net premiums.....	1,870,750 69	4,185 50			17,068 27			413 83	1,893,018 29
Losses to prms. writ'n	42.7	874.3			23.1				
Profit on sale of real estate and bonds....			\$1,479 48						
Interest, etc.			147,838 23						
Agents' balances previously charged off....			5,487 17						
Surplus paid in on account of increase in capital stock			80,000 00						
					Surplus on account of purchase of Western Insurance Company				21,053 52
					Reserve on account of unpaid liabilities (unpaid losses, etc.)				21,940 48
					TOTAL INCOME				\$2,170,817 17

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses.....	\$1,126,382 04	\$36,758 31			\$4,377 89				\$1,167,518 24
Reinsurance	324,154 71	166 28			297 06				324,618 05
Salvage	2,596 67								2,596 67
Net amt. paid policyholders for losses.	799,630 66	36,592 03			4,080 83				840,303 52
Underwriting expenses.			\$875,736 24						
Dividends to stockholders			96,000 00						
					Agents' balances charged*off				11,430 29
					TOTAL DISBURSEMENTS				\$1,823,470 05

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 47.4%; underwriting expenses, 46.2%; underwriting loss, 0.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 48.1%; expenses incurred, 51.9%; underwriting loss, 0.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$1,860,117.62; ocean marine, 4,185.50; tornado, etc., \$17,054; riot, etc., \$413.83; net premiums in force on business effective prior to January 1, 1921, \$898,165.82.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,864,257.79; loss from underwriting profit and loss items, \$4,200.60; total, \$1,860,057.13.

Losses incurred during 1921, \$897,376.91; underwriting expenses incurred during 1921, \$967,736.24; total, \$1,865,113.15.

Loss from underwriting during 1921, \$5,056.02.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$155,933.25; profit on investments during 1921, \$49,660.21; total, \$205,593.46.

Loss on investments during 1921, \$48,194.96; investment expenses incurred during 1921, \$14,953.90; total, \$63,148.86.

Gain from investments during 1921, \$142,444.60.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$142,444.60; reserve account unpaid liabilities, \$21,940.48; increase in capital stock, \$80,000; surplus paid on account of purchase of Western Insurance Company, \$21,053.52; total, \$285,438.60.

Losses: Underwriting, \$5,056.02; dividends, \$96,000; total, \$101,056.02.

Surplus, December 31, 1920, \$586,019.26; increase, \$164,382.58; surplus, December 31, 1921, \$750,401.84.

SVEA FIRE AND LIFE INSURANCE COMPANY,

Gothenburg, Sweden.

UNITED STATES BRANCH, 100 WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and Stocks owned	\$2,408,262 74
Interest due and accrued thereon.....	26,335 89
Cash in banks and office.....	198,120 60
Agents' balances not over three months due.	298,015 26
Bills receivable taken for fire risks.....	73,897 75
Other admitted assets.....	873 41
Reinsurance recoverable on paid losses...	1,487 76

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: \$387,717.13; reinsurance, \$142,906.05; net unpaid claims	\$244,811 08
Unearned premiums	1,429,231 76
Contingent commissions, etc.....	2,500 00
Salaries, rents, etc.....	2,500 00
Estimated taxes hereafter payable.....	50,000 00
Estimated expenses of investigation and adjustment of losses.....	4,000 00

TOTAL LIABILITIES, except deposit capital.	\$1,733,042 84
DEPOSIT CAPITAL	\$200,000.00
NET SURPLUS, U. S. Branch, including deposit capital.	1,270 975 05

TOTAL ADMITTED ASSETS..... \$3,004,017 89

TOTAL..... \$3,004,017 89

SVEA FIRE AND LIFE INSURANCE COMPANY—Continued.

GENERAL REVIEW.

HISTORY.—This company was established in 1866. Its authorized capital is 12,000,000 kronen. It began operating in the United States in 1884 on the Pacific Coast. In 1895 the headquarters of the United States Branch was moved to New York.

The United States Branch of the Christiania General Insurance Company, Christiania, Norway, and the Hudson Insurance Company, of New York, are under the same management as the U. S. Branch of this company.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses, wherever incurred. The Home Office balance sheet, as of December 31, 1920, which includes all its assets and liabilities, showed: Total assets, \$22,522,786.24; subscribed capital, \$3,200,000; cash capital, \$1,600,000; net surplus, \$2,384,891.51. (The rate of exchange used in converting this statement was \$26.66, which, at the time of going to press, was about normal.)

MANAGEMENT AND REPUTATION.—The company is well managed both in the United States and abroad. Its loss paying record in general is excellent. The volume of business transacted in this country is moderate.

The expenses of operation have been slightly above the average, but its loss ratio is about normal. In 1918 the loss ratio was moderate and in 1919 low. In 1920 the loss ratio was above the average, and the company had an underwriting loss of \$175,873.91. In 1921 the loss and expense ratios were about normal.

The securities owned are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGER.—J. M. Wennstrom, 100 William street, New York; assistant U. S. manager, S. L. Stahler.

UNITED STATES TRUSTEE.—New York Trust Company, New York.

AFFILIATIONS.—Eastern Union, Western Union. South-eastern Underwriters Association, Board of Underwriters of the Pacific and Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, burglary, theft, and life insurance. In the United States it writes only fire insurance.

TERRITORY.—It operates practically all over the world, and maintains branch offices in Denmark, England, Finland, Norway and the United States.

In the United States it is licensed in all the States and Territories except Ark., Guam, Me., N. M., Philippine Islands, Porto Rico, Vt., Virgin Islands and Va.

GENERAL AGENTS.—

Rhett & Weaver, Atlanta, Ga., for Fla. and Ga.

H. T. Higinbotham, New Orleans, La., for Ala., La. and Miss.

Hedwall-Sundberg Co., Minneapolis, Minn., for Kans., Minn., Neb., N. D. and S. D.

Hay Bros. & Reynolds, Raleigh, N. C., for N. C. and S. C. American Agency Co., Oklahoma City, for Okla.

Hall & Benedict, Nashville, Tenn., for Tenn.

T. A. Manning & Son, Dallas, Tex., for Texas.

Alfred Paull & Son, Wheeling, W. Va., for W. Va.

Edward Brown & Sons, San Francisco, Cal., for Alaska, Ariz., Cal., Colo., Hawaii, Ida., Mont., Nev., Ore., Utah, Wash. and Wyo.

INCOME, U. S. BRANCH, 1921.

Gross premiums, \$2,857,007.63; reinsurance, \$751,196.51; return premiums, \$781,772.30; net premiums.....	\$1,324,038 82
Interest, etc.	101,399 85
Received from Home Office.....	7,924 26
Profit on sale or maturity of bonds.....	3,216 24

TOTAL INCOME. \$1,436,579 17

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$1,525,090.10; reinsurance, \$599,999.71; salvage, \$18,156.26; net amount paid policyholders for losses.....	\$906,934 13
Underwriting expenses.	640,747 97
Remitted to Home Office.....	46,230 87
Other disbursements.	26,075 66

TOTAL DISBURSEMENTS. \$1,619,988 63

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 68.4%; losses incurred, 71.3%; underwriting expenses, 48.3%; underwriting loss, 0.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 62.5%; expenses incurred, 40.4%; underwriting loss, 0.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$133,033,086; net risks in force on business effective prior to Jan. 1, 1921, \$114,200,993; net premiums in force on business on and after Jan. 1, 1921, \$1,439,049; net premiums in force on business effective prior to Jan. 1, 1921, \$1,360,257.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,511,313.22; gain from underwriting profit and loss items, \$39,473.12; total, \$1,550,786.34.

Losses incurred during 1921, \$944,768.05; underwriting expenses incurred during 1921, \$610,747.97 total, \$1,555,516.02.

Loss from underwriting during 1921, \$4,729.68.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$101,077.88; profit on investments during 1921, \$159,464.13; total, \$260,542.01.

Investment expenses incurred during 1921, \$2,951.62.

Gain from investments during 1921, \$257,590.39.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$257,590.39; remitted from Home Office, \$7,924.26; total, \$265,514.65.

Losses: Underwriting, \$4,729.68; remitted to Home Office, \$46,230.87; total, \$50,960.55.

Surplus, including deposit capital U. S. Branch, December 31, 1920, \$1,056,420.95; increase, \$214,554.10; surplus, including deposit capital U. S. Branch, December 31, 1921, \$1,270,975.05.

SWISS RE-INSURANCE COMPANY,

Zurich, Switzerland.

UNITED STATES BRANCH, 100 WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$3,269,255 00
Interest due and accrued thereon.....	53,066 98
Cash in banks and office.....	143,894 51
Agents' balances not over three months due	18,899 03

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Net unpaid claims,	
fire, \$427,543.48; motor vehicle, \$3,312.71;	
tornado, etc., \$2,862.91; sprinkler leakage,	
\$791.00; riot, explosion, etc., \$29.56;	
total.....	\$434,539 65
Unearned premiums.....	2,178,861 23
Contingent commissions, etc.....	10,000 00
Salaries, rents, etc.....	500 00
Estimated taxes hereafter payable.....	2,500 00
Estimated expenses of investigation and	
adjustment of claim.....	3,200 00

TOTAL LIABILITIES, except deposit capital

\$2,629,600 88

DEPOSIT CAPITAL

\$200,000 00

NET SURPLUS, U. S. Branch, including

deposit capital 855,514 64

TOTAL ADMITTED ASSETS..... \$3,485,115 52

TOTAL \$3,485,115 52

GENERAL REVIEW.

HISTORY.—This company was established in 1863. Its authorized and subscribed capital is 20,000,000 francs, of which 5,000,000 francs has actually been paid in. It entered the United States in 1910 for the purpose of writing reinsurance.

This company is under the same management and has the same board of directors as the Prudential Re- and Coinsurance Company, Ltd., Zurich, which entered the United States in 1918 to transact a fire reinsurance business.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses, wherever incurred. The Home Office balance sheet, which includes all its assets and liabilities, showed the following as of December 31, 1920: Assets, \$53,594,220; capital paid in, \$1,000,000; special reserve fund, \$840,000; profit and loss balance, \$454,757. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in ex-

cellent repute at its home. The United States Branch is under the same management as the Phoenix Assurance Company, Limited, of London, England, a large and reputable institution.

In 1919 the loss ratio was normal and the expense ratio low. There was a substantial underwriting loss in 1920 and in 1921.

The securities owned by the United States Branch are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGER.—Percival Beresford, New York.

UNITED STATES TRUSTEE.—New York Life and Trust Company, New York.

KINDS OF INSURANCE WRITTEN.—Reinsurance of practically all branches of insurance. In the United States it writes fire, tornado, war risk and sprinkler leakage, reinsurance.

TERRITORY.—The United States Branch is licensed in Ark., Colo., Ill., Ia., Kan., La., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., O., Pa., Tex. and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums	\$3,401,995 43		\$40,643 82		\$28,353 92		\$16,063 35	\$10,377 86	\$3,497,436 38
Return premiums	902,868 85		11,287 26		9,065 22		4,969 70	3,032 15	931,331 18
Net premiums	2,499,006 58		29,356 56		19,288 70		11,105 65	7,345 71	2,566,105 20
Losses to prems writ'n	63.5		49.6		18.4		34.7	11.1	
Interest, etc.			\$167,407 78						
Received from Home Office			3,010 00						
Profit on sale or maturity of bonds.....			2,533 75						
					Increase by adjustment in book value of bonds.				125,416 25
					TOTAL INCOME				\$2,864,472 98

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross am't. paid for losses.....	\$1,600,909 75		\$14,617 97		\$3,556 08		\$3,855 87	\$819 83	\$1,623,819 50
Salvage.....	13,862 81		95 32		09		27		13,968 49
Net am't. paid policy-holders for losses...	1,587,106 94		14,522 65		3,555 99		3,855 00	819 83	1,609,861 01
Underwriting expenses			\$956,864 41						
Remitted to Home Office.....			1,400 00						
Other disbursements			4,118 56						
					Decrease by adjustment in book value of bonds.				3,150 00
					TOTAL DISBURSEMENTS				\$2,575,393 98

SWISS RE-INSURANCE COMPANY, *Continued.*—

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 65.1%; underwriting expenses, 37.3%; underwriting loss, 7.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 68.5%; expenses incurred, 39.4%; underwriting loss, 7.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$41,611,959; motor vehicle, \$2,510,542; tornado, etc., \$5,335,173; sprinkler leakage, \$3,373,022; riot, etc., \$3,354,275; net risks in force on business effective prior to Jan. 1, 1921, \$154,566,632; net premiums in force on business on and after Jan. 1, 1921, fire, \$2,523,056, motor vehicle, \$23,900; tornado, etc., \$20,620; sprinkler leakage, \$12,507; riot, etc., \$7,434; net premiums in force on business effective prior to Jan. 1, 1921, \$1,644,247.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,438,339.32.

Losses incurred during 1921, \$1,669,501.33; underwriting expenses incurred during 1921, \$959,914.41; total, \$2,629,415.74.

Loss from underwriting during 1921, \$191,076.42.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$168,193.41; profit on investments during 1921, \$127,950.00; total, \$296,143.41.

Loss on investments during 1921, \$3,300.00; investment expenses incurred during 1921, \$3,968.56; total, \$7,268.56.

Gain from investment during 1921, \$288,874.85.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$288,874.85; remitted from Home Office, \$3,010.00; total, \$291,894.85.

Losses: Underwriting, \$191,076.42; remitted to Home Office, \$1,400.00; total, \$192,476.42.

Surplus, December 31, 1920, \$556,106.21; increase, \$99,408.43; surplus, December 31, 1921, \$655,514.64.

SWITZERLAND GENERAL INSURANCE COMPANY.

Zurich, Switzerland.

UNITED STATES BRANCH OFFICE, 53 BEAVER STREET, NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$962,400 00
Interest due and accrued thereon.....	14,252 04
Cash in banks and office.....	245,228 19
Agents' balances not over three months due	30,662 81

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Ocean marine:	
total, \$594,902.26; reinsurance, \$92,953;	
net unpaid claims.....	\$501,949 26
Inland nav. and transp.: net unpaid claims	3,030 88

TOTAL: \$597,933.14; reinsurance, \$92,953; net unpaid claims.....	\$504,980 14
Estimated expense on unpaid losses.....	14,300 00
Unearned premiums	55,109 39
Estimated taxes hereafter payable.....	23,000 00

TOTAL LIABILITIES, except deposit capital	\$597,389 53
STATUTORY DEPOSIT.	\$200,000
NET SURPLUS, U. S. Branch, including deposit capital.	655,053 51

TOTAL ADMITTED ASSETS..... \$1,252,443 04

TOTAL \$1,252,443 04

GENERAL REVIEW.

HISTORY.—This company was established in 1869. Its authorized and subscribed capital is 5,000,000 francs, of which 1,000,000 francs has been paid in. Previous to 1901 it was known as the Switzerland Marine Insurance Company.

It entered the United States in 1872.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet (the latest available), which includes all its assets and liabilities, showed the following: Assets, December 31, 1920, \$3,314,762.78; capital paid in,

\$250,000; surplus excepting capital paid in \$446,064.87. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent standing both at its home and abroad, and its United States management is in good repute.

The La Fonciere Marine Insurance Company, of Paris, France, is under the same management in the United States.

The expense of management of the United States Branch is very moderate. The company's loss ratio in 1918 was low, but in 1919 and 1920 it was high, and in 1921 very high. It lost from underwriting \$77,453.71 in 1919, \$316,-

SWITZERLAND GENERAL INSURANCE COMPANY — *Continued.*

632.62 in 1920, and in 1921 \$165,869.42. Its business in this country has been generally profitable.

The company conducts a separate department at San Francisco which reports direct to the Home Office. It submits statements quarterly to the New York office.

The securities owned are of excellent character.

The company's loss paying reputation is excellent.

UNITED STATES MANAGER.—Bertschmann & Maloy, New York.

UNITED STATES TRUSTEE.—Guaranty Trust Company of New York, N. Y.

KIND OF INSURANCE WRITTEN.—In the United States it writes marine, war risk and registered mail insurance.

TERRITORY.—In the United States it was, at last advices, licensed in Cal., Hawaii, N. Y. and Wash.

INCOME, U. S. BRANCH, 1921.

Ocean marine: Gross premiums, \$681,745.48;	
reinsurance, \$62,740.08; return premiums,	
\$28,326.09; net premiums.....	\$590,679 31
Inland nav. and transp.: Gross premiums,	
\$43,497.46; return premiums, \$1,037.91;	
net premiums	42,459 55

TOTALS: Gross premiums, \$725,242.94;	
reinsurance, \$62,740.08; return pre-	
miums, \$29,364; net premiums.....	\$633,138 86
Interest, etc.	53,198 06
Received from Home Office.....	354,363 13
Other income	300 00

TOTAL INCOME \$1,041,000 05

DISBURSEMENTS, U. S. BRANCH, 1921.

Ocean marine: Gross amount paid for losses,	
\$772,766.60; reinsurance, \$29,199.81; sal-	
vage, \$37,128.51; net amount paid policy-	
holders for losses	\$706,438 28
Inland nav. and transp.: Gross amount paid	
for losses, \$50,976.77; salvage, \$15,695.84;	
net amount paid policyholders for losses.	35,280 93

TOTALS: Gross amount paid for losses,
\$823,743.37; reinsurance, \$29,199.81;
salvage, \$52,824.35; net amount paid
policyholders for losses.....

\$741,719 21
Underwriting expenses
195,376 89
Remitted to Home Office.....
30,819 74
Agents' balance charged off (prems. uncoll.)
5,685 32
Investment expenses
373 50

TOTAL DISBURSEMENTS \$973,974 66

RATIOS TO PREMIUMS WRITTEN.—Losses paid, ocean marine, 119.6%; inland nav. and transp., 83.1%; losses incurred, 100.2%; underwriting expenses, 30.8%; underwriting loss, 26.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 96.3%; expenses incurred, 28.6%; underwriting loss, 25.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, ocean marine, \$4,695,940; inland nav. and transp., \$320,000; net premiums in force on business on and after January 1, 1921, ocean marine, \$64,668.80; inland nav. and transp., \$13,908.28.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$659,008.87; loss from underwriting profit and loss items, \$1,409.34; total, \$657,599.53.

Losses incurred during 1921, \$634,792.06; underwriting expenses incurred during 1921, \$188,676.89; total, \$823,468.95.

Loss from underwriting during 1921, \$165,869.42.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$53,610.90; profit on investments during 1921, \$26,950; total, \$80,560.90.

Investment expenses incurred during 1921, \$373.50.

Gain from investments during 1921, \$80,187.40.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$80,187.40; remitted from Home Office, \$354,363.13; total, \$434,550.53.

Losses: Underwriting, \$165,869.42; remitted to Home Office, \$30,819.74; total, \$196,689.16.

Surplus, December 31, 1920, \$217,192.14; increase, \$237,861.37; surplus, December 31, 1921, \$455,053.51.

THAMES AND MERSEY MARINE INSURANCE COMPANY,

Liverpool, England.

UNITED STATES BRANCH. 27 WILLIAM, STREET, NEW YORK

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,603,921 00
Interest due and accrued thereon.....	15,417 38
Cash in banks and office.....	44,238 06

Agents' balances not over three months due	14,048 46
Reinsurance due on losses paid.....	100,128 86

TOTAL ADMITTED ASSETS..... \$1,777,753 76

THAMES AND MERSEY MARINE INSURANCE COMPANY—Continued.

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$799,355 86	\$82,557 00	\$41,894 00	.....	.....	.....	.....	\$923,806 86
Reinsurance	316,253 00	10,118 00	24,065 00	.....	.....	.....	.....	350,436 00
Net unpaid claims	483,102 86	72,439 00	17,829 00	.....	.....	.....	.....	573,370 86
Unearned premiums		\$298,604 51						
Contingent commissions, etc.		10,000 00						
Salaries, rents, etc.		10,000 00						
Estimated taxes hereafter payable		45,000 00						
Estimated expenses of investigation and adjustment of losses		2,450 00						
				TOTAL LIABILITIES, except deposit capital				\$939,425 37
				DEPOSIT CAPITAL				\$200,000
				NET SURPLUS, U. S. Branch, including deposit capital				838,328 39
				TOTAL				\$1,777,753 76

GENERAL REVIEW.

HISTORY.—This company was established in 1860 with an authorized capital of £2,000,000 (\$10,000,000), all of which has been subscribed and £200,000 (\$1,000,000) paid in. It entered the United States in 1880.

In November, 1911, control of the company was purchased by the Liverpool and London and Globe Insurance Company, Ltd., one of the strongest companies in the world.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet (the latest available), which includes all its assets and liabilities, showed the following as of December 31, 1919. Assets, \$7,637,495; capital paid in, \$1,000,000; surplus funds, \$3,900,244. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—This company bears an excellent reputation, and its United States management is in experienced hands. Its business in this country has been generally profitable.

Its loss paying reputation is excellent.

The United States manager is Frank H. Cauty, New York, who is in excellent repute. He is also manager of the United States branches of the North China and Union Marine Insurance Companies, and the marine departments of the Phoenix of London, the Liverpool and London and Globe, and the Columbia Insurance Company of Jersey City.

The securities owned are high grade.

The expenses of the United States Branch have been moderate, and the average loss ratio about normal. In 1920 both these items were somewhat above normal. In 1921 the loss ratio was high, and owing to a greatly reduced volume the expense ratio again increased considerably.

UNITED STATES TRUSTEE.—Central Union Trust Company, New York.

KINDS OF INSURANCE WRITTEN.—Marine, inland, automobile and registered mail insurance.

TERRITORY.—In the United States it is licensed in Ark., Cal., Ga., Ill., La., Md., Mass., N. Y., Ore., S. C., Texas, and Wash.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums	\$1,874,144 55	\$417,994 70	\$404,450 74	.....	.....	.....	.....	.....	\$2,696,589 99
Reinsurance	1,220,906 73	44,227 70	131,604 18	.....	.....	.....	.....	.....	1,446,738 61
Return premiums	270,108 60	171,900 20	12,557 92	.....	.....	.....	.....	.....	463,605 72
Net premiums	374,069 22	201,767 80	210,288 64	.....	.....	.....	.....	.....	786,125 66
Losses to prems writ'n	133.8	146.5	41.9	.....	.....	.....	.....	.....	
Interest, etc.			\$69,543 41						
Received from Home Office			842,010 22						
				TOTAL INCOME					\$1,697,679 29

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross am't. paid for losses	\$2,437,726 40	\$337,006 36	\$177,311 62	.....	.....	.....	.....	.....	\$2,952,104 38
Reinsurance	1,579,087 70	34,112 39	76,025 22	.....	.....	.....	.....	.....	1,689,225 31
Salvage	358,886 43	7,300 93	13,123 00	.....	.....	.....	.....	.....	379,319 36
Net am't. paid policy- holders for losses	499,752 27	295,644 04	88,163 40	.....	.....	.....	.....	.....	883,559 71
Underwriting expenses			\$475,601 83						
Remitted to Home Office			403,221 98						
				Other disbursements					2,308 47
				TOTAL DISBURSEMENTS					\$1,764,691 99

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 110.0%; underwriting expenses, 60.5%; underwriting loss, 62.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 107.2%; expenses incurred, 55.9%; underwriting loss, 61.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, ocean marine, \$125,886,485; motor vehicle, \$4,180,920; inland navigation and transportation, \$21,834,739; net risks in force on business effective prior to January 1, 1921, \$860,081; net premiums in force on business on and after January 1, 1921, ocean

marine, \$180,281; motor vehicle, \$201,768; inland navigation and transportation, \$106,197; net premiums in force on business effective prior to January 1, 1921, \$6,882.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$806,330.02; gain from underwriting profit and loss items, \$15,529.18; total, \$821,859.20.

Losses incurred during 1921, \$864,655.68; underwriting expenses incurred during 1921, \$450,601.83; total, \$1,315,257.51.

Loss from underwriting during 1921, \$493,398.31.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during

THAMES AND MERSEY MARINE INSURANCE COMPANY—*Continued.*

1921, \$70,723.35; profit on investments during 1921, \$129,547.50; total, \$200,270.85.

Loss on investments during 1921, \$151.25; investment expenses incurred during 1921, \$2,157.22; total, \$2,308.47.

Gain from investments during 1921, \$197,963.38.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investment,

\$197,962.38; remitted from Home Office, \$842,010.22; total, \$1,039,972.60.

Losses: Underwriting, \$493,399.31; decrease in securities, \$3,360.00; remitted to Home Office, \$403,221.98; total, \$899,980.29.

Surplus, December 31, 1920, \$498,336.08; increase, \$139,992.31; surplus, December 31, 1921, \$638,328.39.

TOKIO MARINE AND FIRE INSURANCE COMPANY, LIMITED,

Tokio, Japan.

UNITED STATES MARINE BRANCH, 1-3 SOUTH WILLIAM STREET, NEW YORK.

UNITED STATES FIRE BRANCH, 80 MAIDEN LANE, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$3,668,457 87	Auto. reinsurance recoveries due on paid losses, less estimated salvage.....	17,600 66
Interest due and accrued thereon.....	42,297 10		
Cash in banks and office.....	1,082,847 02		
Agents' balances not over three months due	361,927 97		
Cash in hands of trustees.....	123,943 09		
		TOTAL ADMITTED ASSETS.....	\$5,297,082 71

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$295,177 92	\$519,042 70	\$68,486 45	\$13,589 87	\$180 00			40 00	\$896,516 74
Reinsurance	100,352 00	276,092 00	41,360 00	200 00	160 00			25 00	418,189 00
Net unpaid claims...	194,825 92	242,950 70	27,126 45	13,389 87	20 00			15 00	478,327 74
Unearned premiums, fire, \$869,355.56; other than fire, \$156,090.23; total.....			\$1,025,445 79						
Contingent commissions, etc.....			5,000 00						
Estimated taxes hereafter payable.....			53,078 85						
Estimated expenses of investigation and adjustment of unpaid losses.....			10,162 25						
					TOTAL LIABILITIES, except deposit capital				\$1,572,014 63
					DEPOSIT CAPITAL.....				\$430,000 00
					NET SURPLUS, U. S. branch, including deposit capital.....				3,725,068 08
					TOTAL				\$5,297,082 71

GENERAL REVIEW.

HISTORY.—This company was established in 1879, as the Tokio Marine Insurance Company, Ltd.; the present title was adopted in April, 1918.

Its authorized capital is yen 15,000,000 of which, at the close of 1919, yen 7,500,000 had been paid in.

On November 24, 1911, it was regularly admitted to write marine business in the United States. On May 11, 1918, it was licensed by the New York Insurance Department to write fire insurance also, and the Home Office remitted additional funds \$1,000,000 for that branch.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. We therefore present the following information from the Home Office balance sheet, which includes all its assets and liabilities: Total admitted assets, December 31, 1920, \$46,532,490.38; capital paid in, \$3,750,000; unearned premiums, \$3,465,459.57; net cash surplus over capital and all other liabilities, \$35,627,091.37. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute at its home and abroad, and is considered the strongest in Japan.

Its United States marine manager is Appleton & Cox, Inc., attorney, 1-3 South William street, New York, who are in high standing and also act as manager of the United States Lloyds, Inc., New York, and as United States manager of the Indemnity Mutual Marine Assurance Company.

Ltd., of London, and of the Marine Department of the Royal Exchange Assurance, of London.

Messrs. Johnson & Higgins, one of the oldest and largest insurance houses in the country, are general managers of the fire branch for the United States, Canada, Porto Rico, Cuba, West Indies, Philippine Islands, Mexico and Colombia. The company transacts a general agency business. Mr. J. A. Kelsey, former United States manager of the Aachen & Munich Fire Insurance Company, is general agent of the fire branch, with offices at 80 Maiden Lane, New York City, for the above territory.

The loss and expense ratios of its United States Branch are moderate, and the average expense ratio is low.

Its loss paying reputation is excellent.

The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGERS.—Appleton & Cox, Inc., attorney, New York, for marine branch; Johnson & Higgins, New York, for fire branch; Jos. A. Kelsey, general agent for fire branch.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific

TOKIO MARINE AND FIRE INSURANCE COMPANY, LIMITED—Continued.

Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—The United States Branch writes fire, marine, motor vehicle, tourists' baggage, registered mail, explosion and tornado insurance.

TERRITORY.—The company operates practically all over the world. In the United States it is licensed in Ala.,

Ark., Cal., Colo., Conn., Del., D. C., Fla., Ga., Hawaii, Ill., Ind., Ia., Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont., Neb., N. H., N. J., N. Y., N. C., Ohio, Okla., Ore., Pa., R. I., S. C., Tenn., Tex., Va., Wash., W. Va. and Wis. Also operates in British Columbia, Ontario and Quebec.

UNITED STATES TRUSTEES.—The United States trustee for the fire branch is the Guaranty Trust Company, New York City; marine branch, Central Union Trust Company, New York.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$1,937,508 89	\$1,131,748 93	\$374,756 50	\$28,471 85	\$13,279 89	.....	.....	\$6,024 81	\$3,541,790 87
Reinsurance	351,134 72	621,601 21	83,376 93	2,563 70	4,491 00	.....	.....	371 39	1,063,538 95
Return premiums....	566,865 18	100,961 75	127,040 02	2,317 91	2,218 93	.....	.....	495 83	799,890 62
Net premiums.....	1,019,508 99	459,185 97	164,339 55	23,590 24	6,569 96	.....	.....	5,157 59	1,678,352 30
Losses to prms. writ'n	68.9	33.4	99.3	64.2	14.0	.....	.....	2.2	.....
Interest, etc.			\$190,402 70						
Received from Home Office			480,105 04						
Remittance from Canadian Branch to U. S. Branch			51,201 56						
Gross profit on sale or maturity of bonds..									11,380 18
TOTAL INCOME.....									\$2,411,441 78

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross amount paid for losses.....	\$1,055,090 84	\$1,190,955 90	\$348,284 35	\$23,582 24	1,479 41	.....	.....	115 54	\$2,619,517 28
Reinsurance	335,241 34	842,709 04	154,104 46	6,601 23	559 53	.....	.....	.....	1,339,215 60
Salvage	16,982 17	194,622 15	30,971 17	1,818 66	.....	.....	.....	.....	244,894 15
Net amt. paid policyholders for losses..	702,876 33	153,624 71	163,208 72	15,162 35	919 88	.....	.....	115 54	1,035,907 53
Underwriting expenses.....			\$691,134 26						
Remitted to Home Office.....			63,797 09						
Investment expenses.....			641,62						
Gross loss on sale or maturity of bonds....									130 00
TOTAL DISBURSEMENTS.....									\$1,791,610 50

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, fire, 66.6%; ocean marine, 50.2%; motor vehicle, 102.8%; inland nav. and trans., tornado, etc., 14.3%; riot, etc., 2.5%; underwriting expenses, 41.2%; underwriting profit, 5.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 58.5%; expenses incurred, 36.4%; underwriting profit, 5.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$106,122,914; ocean marine, \$25,279,527; motor vehicle, \$3,162,968; inland nav. and trans., \$85,887; tornado, etc., \$1,689,680; riot, etc., \$1,545,492; net risks in force on business effective prior to January 1, 1921, \$75,577,728; net premiums in force on business on and after January 1, 1921, fire, \$1,036,876.15; ocean marine, \$177,276.72; motor vehicle, \$100,957.04; inland nav. and trans., \$1,099.49; tornado, etc., \$6,581.38; riot, etc., \$5,138.45; net premiums in force on business effective prior to January 1, 1921, \$682,545.80.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,858,830.18; gain from underwriting profit and loss items, \$1,863.09; total, \$1,860,693.27.

Losses incurred during 1921, \$1,087,937.55; underwriting expenses incurred during 1921, \$675,893.95; total, \$1,763,831.50.

Gain from underwriting during 1921, \$96,861.77.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$196,755.43; profit on investments during 1921, \$138,376.50; total, \$335,131.93.

Loss on investments during 1921, \$130.00; investment expenses incurred during 1921, \$4,793.57; total, \$4,923.57.

Gain from investments during 1921, \$330,208.36.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$96,861.77; investments, \$330,208.36; other sources, \$3,668.46; remitted from Canadian Branch, \$51,201.56; remitted from Home Office, \$480,105.04; total, \$962,045.19.

Losses: Other sources, 24,237.28; remitted to Home Office, \$63,797.09; total, \$88,034.37.

Surplus, December 31, 1920, \$2,421,057.26; increase, \$874,010.82; surplus, December 31, 1921, \$3,295,068.08.

TOLEDO FIRE AND MARINE INSURANCE COMPANY,

434 Adams Street, Sandusky, O.

GENERAL REVIEW.

HISTORY.—This company was chartered in 1848 with \$100,000 authorized capital. Early in 1902 the present owners secured control and its headquarters were removed from Toledo to Sandusky.

On December 31, 1911, all of the outstanding liability of the company was reinsured in the "Federal Underwriters"

(Franklin and Potomac Insurance Companies of Washington, D. C.)

In July, 1912, its directors voted to increase the capital of the company from \$100,000 to \$150,000, and the additional capital and \$52,247.50 surplus were paid in during 1912 and 1913. It transacted very little business in 1912. During 1914 the capital was reduced to \$100,000.

TOLEDO FIRE AND MARINE INSURANCE COMPANY,—Continued.

On May 15, 1915, it reinsured all of its outstanding business in the Federal Union Fire Insurance Company of Chicago, Illinois, and remained inoperative until August, 1919, when it resumed writing.

It now has an authorized capital of \$250,000, of which \$100,000 is subscribed and paid in.

The par value of the stock is \$50 per share.

The company did not furnish us with a statement showing its condition December 31, 1920, but in response to telegraphic inquiry the Company telegraphed us under date of March 10, 1921, as follows: "Toledo Fire and Marine Insurance Company is underwriting in a limited way the same as heretofore and marking time until conditions are more favorable for increase in its capital with the corresponding resumption of larger field of activity." In response to requests for statement and information as of December 31, 1921, the Company furnished the statement below and advised that it "Will file no formal statement as its activities will continue only as a holding company until an increase of its capital and surplus is possible." Also that its remaining risks are being carried to expiration.

Not having received full statements and information covering the two past years the general report herein is based upon information previously furnished to us.

MANAGEMENT AND REPUTATION.—The stock of the company is closely held, the officers and directors being in control.

During the years prior to reinsuring its outstanding liability in the Federal Union in 1915, the expense of operation had been moderate, but its losses had been heavy.

During the short time of its resumed operations during 1919 it wrote a very small volume of business at a very moderate expense.

KIND OF INSURANCE WRITTEN.—It writes fire insurance only.

TERRITORY.—The company is not licensed by the Ohio Insurance Department, nor in any other State, so far as we know. It has been writing "surplus lines" through the Lumber Insurers General Agency, 43 Cedar street, New York City.

ASSETS

Cash.....	\$963 20
Bonds.....	53,594 60
Real estate.....	12,500 00
Mortgage loans.....	24,725 00
Collateral and other loans.....	35,313 28
Agents balances.....	14,795 38
Due from re-insuring companies.....	106 92
Accrued interest.....	935 42

TOTAL ADMITTED ASSETS..... \$142,933 80

LIABILITIES

Re-insurance reserve.....	\$7,239 98
Estimated losses.....	7,500 00
Notes payable.....	17,500 00
Capital stock.....	100,000 00

\$132,239 98

Surplus..... 10,693 82

TOTAL..... \$142,933 80

TRADERS AND GENERAL INSURANCE ASSOCIATION, LTD.,

London, England.

GENERAL REVIEW.

HISTORY.—This company was established in 1907, and at the end of 1920 it had a subscribed capital of £500,000 (\$2,500,000), of which £125,000 (\$625,000) was paid up.

MANAGEMENT AND REPUTATION.—It is not regularly licensed in the United States, but is writing fire insurance in this country through the O'Brien Insurance Agency, 112 W. Adams street, Chicago, Illinois, which is in good repute.

It is authorized to transact at home all classes of insurance except life and bond investment. The present board of directors took charge early in 1909, and at the close of 1916 the well-known firm of brokers, Messrs. Muir Beddall & Co., Ltd., who have always been closely interested in the company, were appointed governing directors.

Since the company is not regularly authorized to do business in this country, in case of a dispute a law suit would have to be brought at its home. The United States manager advises us that \$25,000 is maintained on deposit in this country for payment of losses.

We have been furnished with the following extracts from the Home Office statement of the company, as of December 31, 1920:

Total assets.....	\$1,281,552 00
Earned premiums, fire and general.....	166,037 00
Unpaid claims.....	42,750 00

Marine insurance fund.....	277,930 00
Capital paid in.....	625,000 00
Balance profit.....	22,646 00
Net premiums, all departments.....	1,079,707 00
Claims paid.....	615,853 00
Expenses of management.....	135,131 00
Other underwriting expenses.....	116,088 00

(An arbitrary rate of exchange has been used, see note page vii.)

UNITED STATES MANAGER.—O'Brien Insurance Agency, 112 W. Adams street, Chicago, Illinois.

DIRECTORS.—

Gamage, A. W., governing directors A. W. Gamage, Ltd., director Benetfink & Co., Ltd., chairman.

Allwright, R. W., director Muir Beddall & Co., Ltd., incorporated insurance brokers.

Bray, Major-General Sir Claude, C. B., K. C. M. G., late paymaster-in-chief, B. E. F., France.

Clare, Lt.-Colonel O. C., D. S. O., M. C., managing director George Clare & Co., Ltd., director Vauxhall Motors, Ltd., Auto-Carriers (1911), Ltd.

Raybould, W. A., incorporated insurance broker.

Satchell, Octavious, partner, Messrs. Turner Lord & Co. Beddall, H. Muir, chairman, Muir Beddall & Co., Ltd., incorporated insurance brokers, managing director.

Builders Exchange, Minneapolis, Minn.

Mortgage loans on real estate.....	\$406,534 33	Bills receivable taken for marine and inland risks	1,140 69
Interest due and accrued thereon.....	26,919 91	Certificates of deposit and accrued interest.	10,646 14
Bonds and stocks owned, market value.....	349,418 20	Due from reinsurance companies acc. losses.	16,265 02
Interest due and accrued thereon.....	3,360 86	Other admitted assets.....	392 06
Cash in banks and office	99,492 75		
Agents' balances not over three months due.	93,475 25		
Bills receivable taken for fire risks.....	4,597 04		
		TOTAL ADMITTED ASSETS.....	\$1,012,242 25

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$75,688 34		\$39,879 16		\$1,750 25	\$4 50			\$117,322 25
Reinsurance	67,512 88		31,550 90		1,597 53	4 50			100,665 81
Net unpaid claims...	8,175 46		8,328 26		152 72				16,666 44
Unearned premiums: Fire, \$56,038.21; other than fire, \$15,852.48; total.....			\$71,890 69	Other liabilities					4,000 00
Salaries, rents, etc.....			6,569 01	TOTAL LIABILITIES, except capital.					\$231,485 06
Estimated taxes hereafter payable.....			25,332 14	CAPITAL PAID UP.....					500,000 00
Funds held under reinsurance treaties.....			105,896 99	NET SURPLUS					280,756 29
Deferred commission due agents.....			1,140 69	TOTAL					\$1,012,242 25

Reichert, John J., president Peoples State Bank, Long Prairie, Minn.

TWIN CITY FIRE INSURANCE COMPANY — *Continued.*

VonderWeyer, W. J., Hennepin Insurance Agency, Minneapolis, Minn.

Walsh, William, secretary Twin City Fire Insurance Company, Minneapolis, Minn.

White, Fred C., vice-president Hartford Fire Insurance Company, Hartford, Conn.

STOCKHOLDERS' ANNUAL MEETING.—Last Thursday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$647,435 73		\$264,928 59		\$70,016 87	\$126,895 53			\$1,109,276 72
Reinsurance	495,428 64		175,472 66		65,579 29	126,205 88			862,686 47
Return premiums.....	104,822 09		39,589 79		11,425 76	689 65			156,540 39
Net premiums.....	47,185 00		49,866 14		—6,988 18			\$13 10	90,049 86
Losses to prms. writ'n	158.0		59.1					—13 10	
Interest, etc.,			\$37,268 13						2,285 68
Increase in liabilities during the year on account of reinsurance treaties.....			105,896 99						
									TOTAL INCOME
									\$235,500 66

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$389,949 11		\$123,131 27		\$75,582 40	\$96,417 48			\$685,080 26
Reinsurance	315,135 66		92,335 93		61,203 04	96,417 48			565,092 11
Salvage	241 58		1,300 88						1,542 46
Net amt. paid policy-holders for losses..	74,571 87		29,494 46		14,379 36				118,445 69
Underwriting expenses			\$67,528 11						
Other disbursements			2,235 78						
									TOTAL DISBURSEMENTS
									\$188,209 58

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 125.3%; underwriting expenses, 74.9%; underwriting profit, 20.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.3%; expenses incurred, 30.4%; underwriting profit, 9.2%.

MISCELLANEOUS.—Net risks in force on business effective, fire, \$7,321,329; motor vehicle, \$1,761,987; tornado, etc., \$1,205,281; riot, etc., \$9,000; net premiums in force on business, fire, \$83,612.84; motor vehicle, \$21,400.76; tornado, etc., \$6,140.40; riot, etc., \$56.56.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$196,750.97; loss from underwriting profit and loss items, \$5,814.20; total, \$190,936.77.

Losses incurred during 1921, \$112,910.25; underwriting

expenses incurred during 1921, \$59,832.98; total, \$172,743.23.

Gain from underwriting during 1921, \$18,193.54.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$51,707.75; profit on investments during 1921, \$487.50; total, \$52,195.25.

Loss on investments during 1921, \$10,447.67; investment expenses incurred during 1921, \$5,589.65; total, \$16,037.32.

Gain from investments during 1921, \$36,157.93.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$18,193.54; investments, \$36,157.93; total, \$54,351.47.

Surplus, December 31, 1920, \$226,404.82; increase, \$54,351.47; surplus, December 31, 1921, \$280,756.29.

UNDERWRITERS' FIRE INSURANCE COMPANY,

2 South Main Street, Concord, N. H.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$15,000 00
Loans on collateral security	29,350 00
Interest due and accrued thereon.....	476 76
Bonds and stocks owned	276,816 18
Interest due and accrued thereon	523 73
Cash in banks and office	32,792 35
Agents' balances not over three months due.	43 07
Other admitted assets.....	2,442 85

TOTAL ADMITTED ASSETS \$357,444 94

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$6,135.97;	
reinsurance, \$5,635.97; net unpaid claims	\$500 00
Unearned premiums	8,502 05
Interest due and accrued	179 28
Dividends to stockholders unpaid	1,000 00
Estimated taxes hereafter payable	500 00
Due for borrowed money	21,500 00

TOTAL LIABILITIES, except capital.	\$32,181 33
CAPITAL PAID UP	200,000 00
NET SURPLUS	125,263 61

TOTAL \$357,444 94

GENERAL REVIEW.

HISTORY.—This company was organized in 1887 with \$10,000 paid-in capital. It was known as the Fire Under-

writers' Association up to early in 1907, when its name was changed to the above, and the capital increased from \$10,000 to \$35,000. In 1908 the capital was increased to

UNDERWRITERS' FIRE INSURANCE COMPANY—Continued.

\$50,000 and in 1909 to \$100,000. Early in 1911 it was again increased to \$200,000, of which \$20,000 is common stock and \$180,000 preferred.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—The company is practically owned by officers of the Capital Fire Insurance Company of Concord. The president owns personally almost all of the outstanding common stock.

On December 31, 1921 the directors owned \$17,300 of its capital stock of \$200,000.

It writes a small and conservative volume of business, and its underwriting operations have been profitable. In 1918, its loss and expense ratios were high, and its operations resulted in an underwriting loss that year, but in 1919 it returned to a low loss ratio. In past years its loss ratio has been low and the expense not excessive considering the small volume written.

The December 31, 1920, statement shows a minus item for premiums. The company advised us that this was caused by the reinsurance premiums being more than the amount written, the greater part of its business being re-insured in January, 1920. In 1921 its loss ratio was very low on the small volume retained, but the expense ratio by reason of the small volume is naturally very high.

The company's loss paying reputation is excellent.

The real estate owned is a lot with a new dwelling erected thereon, carried at the market value.

The collateral loans appear to be well secured.

The securities owned are of good quality. The security valuations shown in this statement are those fixed by the Convention of Insurance Commissioners.

KIND OF INSURANCE WRITTEN.—Fire.

TERRITORY.—It is licensed in Mass., N. H., Pa. and Vt.

DIVIDENDS.—In recent years it has paid dividends as follows (preferred stock, 6%): 1909, \$13,920; 1910, \$5,963; 1911, \$9,684; 1912, \$13,800; 1913, \$14,800; 1914, \$13,800; 1915, 1916, 1917, and 1918, respectively, \$12,800; 1919, \$12,800; 1920 and 1921, \$12,800.

OFFICERS.—President and treasurer, Charles L. Jackman; vice-president, M. R. Jackman; secretary, Freeman T. Jackman; assistant secretary, Walter Williamson.

DIRECTORS.—Brown, Henry C.; Jackman, Charles L.; Jackman, Freeman T.; Jackman, M. R.; Prescott, B. F.; Williamson, Walter.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in February.

INCOME. 1921.

Gross premiums, \$44,805.03; reinsurance, \$32,602.60; return premiums, \$2,971.53;
net premiums \$9,230 90

Interest, etc. 18,582 50
Commissions received 13,818 15
Profit on sale of stocks 13 67

TOTAL INCOME \$41,645 22

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$12,604.82; reinsurance \$11,224.34; net amount paid policyholders for losses \$1,380 48
Underwriting expenses 17,097 39
Dividends to stockholders 12,800 00
Investment expenses 4,085 57
Borrowed money repaid \$5,000, and interest on same \$1,245.83 6,245 83
Loss on sale of stocks, \$138.38, decrease in book value of real estate, \$5,000 5,138 38

TOTAL DISBURSEMENTS \$46,747 65

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 14.9%; losses incurred, 14.7%; underwriting expenses, 185.2%; underwriting profit, 20.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 22.1%; expenses incurred, 272.1%; underwriting profit, 30.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$844,510; net risks in force on business effective prior to Jan. 1, 1921, \$453,250; net premiums in force on business on and after Jan. 1, 1921, \$7,751.33; net premiums in force on business effective prior to Jan. 1, 1921, \$4,775.54.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$6,146.62; gain from underwriting profit and loss items, \$13,818.15; total, \$19,964.77.

Losses incurred during 1921, \$1,362.40; underwriting expenses incurred during 1921, \$16,725.17; total, \$18,087.57.

Gain from underwriting during 1921, \$1,877.20.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$17,157.14; profit on investments during 1921, \$3,518.49; total, \$20,675.63.

Loss on investments during 1921, \$13,506.31; investment expenses incurred during 1921, \$4,457.79; total, \$17,964.10.

Gain from investments during 1921, \$2,711.53.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$1,877.20; investments, \$2,711.53; total, \$4,588.73.

Loss from dividends, \$12,800.00.

Surplus, December 31, 1920, \$133,474.88; decrease, \$8,211.27; surplus, December 31, 1921, \$125,263.61.

UNDERWRITERS' FIRE INSURANCE COMPANY,

Howell Street and Sunset Avenue, Rocky Mount, N. C.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$132,936 00
Interest due and accrued thereon.....	3,833 50
Loans on collateral security.....	2,000 00
Interest due and accrued thereon.....	20 00
Bonds and stocks owned.....	19,000 00
Interest due and accrued thereon.....	245 00
Cash in banks and office.....	3,202 22
Agents' balances not over three months due	10,994 91

TOTAL ADMITTED ASSETS..... \$187,856 63

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$16,-	
585.45; reinsurance, \$12,869.46; net un-	
paid claims	\$3,715 99
Unearned premiums.....	38,521 89
Contingent commissions.....	1,001 06
Reserve for taxes.....	2,500 00
Contingent reserve	15,000 00
TOTAL LIABILITIES, except capital.	\$60,738 94
CAPITAL PAID UP.....	51,500 00
NET SURPLUS.....	75,617 69

TOTAL \$187,856 63

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of North Carolina in January 1906, and began business February 7, 1906, with an authorized capital of \$250,000, of which \$51,500 has been paid in, with \$12,875 surplus.

The par value of the stock is \$100 per share.

The North Carolina State Fire Insurance Co., of Rocky Mount, N. C., is under the same management, having been organized largely to afford reinsurance facilities for this company.

MANAGEMENT AND REPUTATION.—The company is well managed. It transacts a small volume of business, but has made steady progress. W. S. Wilkinson, the secretary and underwriter, has been a local agent for many years.

The control of the company is in comparatively few hands. On December 31, 1921, the directors owned \$28,900 par value, of its \$51,500 capital stock.

Its loss paying record is excellent. Its average expenses have been moderate and its loss ratio low.

The mortgage loans are well secured by property in North Carolina.

AFFILIATION.—Southeastern Underwriters Association.

KIND OF INSURANCE WRITTEN.—Fire.

TERRITORY.—It is licensed only in North Carolina.

DIVIDENDS.—It paid dividends of 6% each year from 1908 to 1913, inclusive; in 1914 and 1915 it paid 7%; 1916 to 1918, 8%; 1919, 12%; 1920 and 1921, 10%.

OFFICERS.—President, M. R. Braswell; vice-president, George Hackney; treasurer, J. C. Braswell; secretary, W. S. Wilkinson.

DIRECTORS.—

Bellamy, S. C., planter, Enfield, N. C.
 Braswell, Dr. J. C., physician, Whitakers, N. C.
 Braswell, J. C., banker, Rocky Mount, N. C.
 Braswell, M. G., merchant, Brattleboro, N. C.
 Braswell, Dr. M. R., capitalist, Rocky Mount, N. C.
 Braswell, W. T., banker, Whitakers, N. C.
 Bryan, H. B., planter, Brattleboro, N. C.
 Edwards, G. S., merchant, Rocky Mount, N. C.
 Hackney, Geo., manufacturer, Wilson, N. C.
 Marriott, Dr. H. B., physician, Brattleboro, N. C.
 Phillips, J. B., planter, Brattleboro, N. C.
 Rose, D. J., contractor, Rocky Mount, N. C.
 Shore, P. C., manufacturer, Rocky Mount, N. C.
 Williford Blake, merchant, Rocky Mount, N. C.
 Wilkinson, W. S., insurance, Rocky Mount, N. C.

Wimberley, Dr. G. L., physician, Rocky Mount, N. C.

Wimberley, Dr. J. P., physician, Brattleboro, N. C.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

INCOME, 1921.

Gross premiums, \$70,685.82; reinsurance,	
\$25,584.40; return premiums, \$12,197.49;	
net premiums.....	\$32,903 93
Interest, etc.....	10,737 63
TOTAL INCOME.....	\$43,641 56

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$22,602.30;	
reinsurance, \$11,358.77; net amount paid	
policyholders for losses.....	\$11,243 53
Underwriting expenses.....	15,335 69
Dividends to stockholders.....	5,150 00
Investment expenses.....	4,075 70
TOTAL DISBURSEMENTS.....	\$35,804 92

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 34.2%; losses incurred, 32.1%; underwriting expenses, 46.6%; underwriting profit, 37.52%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 27.2%; expenses incurred, 41.0%; underwriting profit, 31.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$4,375.333; net risks in force on business effective prior to January 1, 1921, \$4,285.658; net premiums in force on business on and after January 1, 1921, \$80,539.09; net premiums in force on business effective prior to January 1, 1921, \$82,236.78.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$36,795.91; losses incurred during 1921, \$10,553.22; underwriting expenses incurred during 1921, \$15,897.21; total, \$26,450.43.

Gain from underwriting during 1921, \$12,345.48.

INVESTMENT EXHIBIT.—Interest, etc., earned during 1921, \$9,674.63; investment expenses incurred during 1921, \$4,075.70.

Gain from investments during 1921, \$5,598.93.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$12,345.48; investments, \$5,598.93; total, \$17,944.41.

Losses: Increase in special reserves, \$7,500.00; dividends, \$5,150.00; total, \$12,650.00.

Surplus, December 31, 1920, \$70,323.28; increase, \$5,294.41; surplus, December 31, 1921, \$75,617.69.

"UNION AND PHENIX ESPANOL" INSURANCE COMPANY,
Madrid, Spain.

UNITED STATES BRANCH, 110 WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.
 Bonds and stocks owned..... \$3,880,135 00
 Interest due and accrued thereon..... 54,168 54
 Cash in banks and office..... 14,704 16
 Agents' balance not over three months due. —11,552 43

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.
LOSSES AND CLAIMS: Net unpaid claims, fire, \$647,325.91; motor vehicle, \$25,665.45; tornado, etc., \$1,716.91; sprinkler leakage, \$2,899.00; riot, explosion, etc., \$28.55; total..... \$677,605 82
 Unearned premiums..... 2,567,620 20
 Contingent commissions, etc..... 10,000 00
 Salaries, rents, etc..... 21,003 95
 Estimated taxes hereafter payable..... 25,000 00
 Estimated adjustment of losses..... 11,073 91

TOTAL LIABILITIES, except deposit capital..... \$3,312,303 88
DEPOSIT CAPITAL..... \$200,000 00
NET SURPLUS, U. S. branch including deposit capital..... 625,151 39

TOTAL ADMITTED ASSETS..... \$3,937,455 27

TOTAL..... \$3,937,455 27

GENERAL REVIEW.

HISTORY.—This company was established in 1864, and its authorized capital is 12,000,000 pesetas, all of which has been paid in. It entered the United States in 1910 to write fire reinsurance.

MANAGEMENT AND REPUTATION.—The company is in excellent repute at its home, and in this country. Fester, Fothergill & Hartung, its United States managers, are also United States managers for the Warsaw Fire Insurance Company of Warsaw, Russia; Nippon Fire Insurance Company, Tokyo, Japan; Alpha General Insurance Company of Calcutta, India; the Northern Insurance Company of Moscow, and the European General Insurance Company, Ltd., of London, Eng., all of which are writing reinsurance in the United States.

The United States Branch writes a very large volume of business in proportion to its net cash resources in this country. The company states, however, that its liability in the United States is widely scattered, its acceptance being usually less than the net retention of the ceding company.

The Home Office balance sheet as of December 31, 1920 showed: Total assets, \$24,478,230.63; capital paid in, \$2,400,000; surplus, \$2,337,417.04. (An arbitrary rate of

exchange has been used; see note, page vii.)

The expenses of the United States Branch have been moderate, and the average loss ratio is normal. In 1920 the company had an underwriting loss of \$378,650.21, which was in part accounted for by a largely increased unearned premium reserve. In 1921 the expense ratio was low, the loss ratio above normal, and the company made a fair underwriting profit.

The investments are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGER.—Fester, Fothergill & Hartung, 110 William street, New York.

UNITED STATES TRUSTEE.—Bankers Trust Company, New York.

KINDS OF INSURANCE WRITTEN.—Life, fire and accident insurance.

In the United States it writes fire, automobile, sprinkler leakage, explosion, war risk and tornado reinsurance.

TERRITORY.—It operates in Spain, France, Portugal, Switzerland, Holland, Italy and the United States.

In the United States it is licensed in Ark., Ill., Iowa, La., Me., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Tourist Baggage.	Motor Vehicle.	Earth- quake.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$4,363,029 01	\$85 83	\$135,313 49	\$12 21	\$40,934 78		\$10,090 55	\$9,699 36	\$4,559,148 23
Return premiums ...	1,412,405 86	97 33	25,987 98		13,140 21		3,893 89	3,077 62	1,458,515 34
Net premiums	2,950,623 65	31 50	109,325 53	12 21	27,794 57		6,223 69	6,621 74	3,100,623 89
Losses to prms. writ'n	77.8		67.9		25.7		38.3	16.8	
Interest, etc.			\$197,859 82						
Bonds per schedule D.....			7,199 08						
TOTAL INCOME.....									\$3,305,691 79

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$2,338,906 69		\$75,852 50		7,147 54		2,073 55	1,119 32	\$2,425,099 60
Salvage	41,866 66		1,627 47				1 53		43,495 66
Net amt. paid policyholders for losses..	2,297,040 03		74,225 63		7,147 54		2,072 02	1,119 32	2,381,603 94

"UNION AND PHENIX ESPANOL" INSURANCE COMPANY—Continued.

Underwriting expenses..... \$1,264,627 33
Remitted to home office..... 116,063 35

TOTAL DISBURSEMENTS..... \$3,762,284 62

RATIOS TO PREMIUMS WRITTEN.—Losses incurred: Fire, 76.0%; motor vehicle, 91.4%; tornado etc., 31.9%; sprinkler leakage, 79.3%; riot etc., 17.3%; underwriting expenses, 40.8%; underwriting profit, 4.5%.

RATIOS TO PREMIUMS WRITTEN.—Losses paid: fire, 77.8%; motor vehicle, 67.9%; vehicle, 91.4%; tornado, etc., 31.9%; sprinkler leakage, 79.3%; riot, etc., 17.3%; underwriting expenses, 40.8%; underwriting profit, 4.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 63.2%; expenses incurred, 33.1%; underwriting profit 3.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$283,240,465; net risks in force on business effective prior to January 1, 1921, \$221,202,334; net premiums in force on business on and after January 1, 1921, fire, \$2,802,214.54; motor vehicle, \$82,124.68; tornado, etc., \$30,571.44; sprinkler leakage, \$8,536.76;

riot, etc.; \$5,471.57; earthquake, \$18.89; net premiums in force on business effective prior to January 1, 1921, \$2,095,071.44.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$3,731,004.66.

Losses incurred during 1921, \$2,358,293.37; underwriting expenses incurred during 1921, \$1,234,295.18; total, \$3,592,588.55.

Gain from underwriting during 1921 \$138,416.11.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$204,167.55; profits on investments during 1921, \$188,451.58; total \$392,619.13.

Loss on investments during 1921, \$31,228.50; investment expenses incurred during 1921, \$4,957.76; total, \$36,186.26.

Gain from investments during 1921, \$356,432.87.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$138,416.11; investments, \$356,432.87; total, \$494,848.98.

Losses from, remittance to home office, \$116,053.35.

Surplus, December 31, 1920, \$246,355.76; increase, \$378,795.63; surplus, December 31, 1921, \$625,151.39.

UNION ASSURANCE SOCIETY, LIMITED,

London, England.

UNITED STATES BRANCH, 114 5th AVE., NEW YORK, N. Y.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$2,067,220 00	Agents' balances not over three months due	365,061 56
Interest due and accrued thereon.....	22,987 00	Reinsurance recoverable	22,421 35
Cash in banks and office	324 938 00	TOTAL ADMITTED ASSETS	\$2,792,637 91

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$437,227 00	.....	\$68,111 00	.....	\$2,451 00	.....	\$154 00	\$300 00	\$508,246 00
Reinsurance	169,675 00	.....	65 00	.....	169 00	.....	9 00	.....	169,918 00
Net unpaid claims....	267,552 00	.....	68,046 00	.....	2,285 00	.....	145 00	300 00	338,328 00

Unearned premiums.....	\$1,485,200 45	TOTAL LIABILITIES, except deposit capital	\$1,873,422 45
Salaries, rents, etc.,.....	1,000 00	NET SURPLUS, U. S. Branch, including deposit capital	919,215 46
Estimated taxes hereafter payable.....	43,344 00	TOTAL	\$2,792,637 91
Contingent commissions, etc.....	5,000 00		
Estimated expenses of investigation and adjustment of losses.....	550 00		

GENERAL REVIEW.

HISTORY.—This company was originally established in 1714. Its authorized capital is £450,000, all subscribed and £50,000 paid-in. It entered the United States in 1861.

In July, 1907, control of the company was purchased by the Commercial Union Assurance Company, Limited, of London, Eng., one of the strongest companies in the world, and the old company was discontinued, being succeeded by a new company of the same name, which was incorporated July 30, 1907. The new company reinsured the business of the old company and absorbed all of its assets.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet, which includes all its assets and liabilities, showed the following as of December 31, 1921: Assets, \$11,889,004; capital paid in, \$250,000; investment reserve and general contingency fund, \$536,150; fire insurance fund, \$5,900,960; balance of profit and loss

account, \$958,450. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is under the same management at home and in the United States as the Commercial Union Assurance Company, Ltd., of London, England, a large and reputable institution.

The volume of business written is moderate. The losses and expense have been moderate, and the underwriting operations as a whole have been very profitable. In 1921 the losses and expenses were above normal, and there was a substantial underwriting loss.

The company's investment are of high grade, at both its United States and Canadian Branches. The security valuations in the United States Branch statement are those fixed by the Convention of Insurance Commissioners.

Is loss paying reputation is excellent.

UNITED STATES MANAGER.—Whitney Palache, assistant manager, F. W. Koeckert.

UNION ASSURANCE SOCIETY, LIMITED—Continued.

UNITED STATES TRUSTEES.—John Claffin, Walter P. Bliss and Frederick B. Campbell, New York.

GENERAL AGENTS AND DEPARTMENTS.—

Western Department, Chicago, Ill., Fred A. Rye, manager; A. M. Nelson and J. C. Griffiths, Jr., assistant managers.

Northwestern Department, Denver, Col., J. F. Edmonds, manager.

Pacific Coast Branch, San Francisco, Cal., C. J. Holman, manager; R. C. Medcraft, assistant manager.

Southern Department, Atlanta, Ga., Dowdell Brown, manager; assistant manager, E. M. Ransom.

Texas Department, Dallas, Tex., W. Hugh Hunter, manager.

Philadelphia Suburban Department, Philadelphia, Pa., Frederick L. Holmn, Suburban secretary.

AFFILIATIONS.—Eastern Union, Western Union, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association,

Eastern Automobile Underwriters Conference, New England Automobile Underwriters Conference, National Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference.

KINDS OF INSURANCE TRANSACTED.—It writes fire accident, burglary, liability, workmen's compensation, automobile and plate glass insurance and fidelity guarantee bonds.

In the United States it writes fire, inland marine, tourists' baggage, automobile, explosion and war risk, sprinkler leakage, earthquake, tornado, flood, and windstorm insurance.

TERRITORY.—United States Branch was, at last advises, licensed in Ala., Ariz., Ark., Cal., Colo., Conn., Del., D. C., Fla., Ga., Idaho, Ill., Ind., Iowa, Kan., Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont., Nev., N. H., N. J., N. Y., N. C., O., Ore., Pa., R. I., Tenn., Tex., Utah, Va., Wash., W. Va., Wis. and Wyo.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Earthquake.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums	\$3,195,650 61		\$535,728 37	\$6,533 68	\$40,690 23	\$2,839 37	\$2,493 86	\$9,961 92	\$3,793,888 14
Reinsurance	898,739 87		4,781 74	50 00	3,882 80	1,418 87	910 60	2,156 98	911,940 86
Return premiums	937,899 57		249,411 19	328 25	13,449 00	369 18	363 03	1,731 15	1,208,561 37
Net premiums	1,359,011 17		281,535 44	6,155 43	23,348 43	1,051 32	1,190 33	6,073 79	1,678,365 91
Losses to prems writ'n	56.8		101.8	0.5	62.4		29.2	1.1	
Interest, etc.			\$103,721 49						5,562 50
Received from Home Office			4,229 82						
									TOTAL INCOME
									\$1,791,879 72

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross am't. paid for losses	\$1,465,107 44		\$315,314 93	\$32 24	\$15,045 99		\$422 80	\$107 98	\$1,796,031 38
Reinsurance	683,465 74		17,628 06		464 93		72 39	40 00	701,671 12
Salvage	9,396 54		10,804 57				2 86		20,203 47
Net am't. paid policyholders for losses...	772,245 16		286,882 30	32 24	14,581 06		348 05	67 98	1,074,156 79
Underwriting expenses			\$819,233 34						33,802 73
Remitted to Home Office			142,133 45						2,445 27
Decrease by adjustment in book value of bonds			1,286 59						
									TOTAL DISBURSEMENTS
									\$2,073,058 17

RATIOS TO PREMIUMS WRITTEN.—Losses incurred: 67.7%; underwriting expenses, 48.8%; underwriting loss, 15.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred: 67.4%; expenses incurred, 47.5%; underwriting loss, 15.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$170,034,199; motor vehicle, \$17,762,530; inland navigation and transportation, \$184,700; tornado, etc., \$5,236,500; sprinkler leakage, \$320,025; riot, etc., \$1,848,937; Earthquake, \$275,801; net risks in force on business effective prior to Jan. 1, 1921, \$131,222,003; net premiums in force on business on and after Jan. 1, 1921, fire, \$1,416,924; motor vehicle, \$254,249; inland navigation and transportation, \$3,987; tornado, etc., \$25,256; sprinkler leakage, \$611; riot, etc., \$4,953; earthquake, \$1,114; net premiums in force on business effective prior to Jan. 1921, \$1,169,280.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,685,838.50; loss from underwriting profit and loss items, \$7,940.66; total, \$1,677,897.84.

Losses incurred during 1921, \$1,136,902.79; underwriting expenses incurred during 1921, \$800,927.34; total, \$1,937,830.13.

Loss from underwriting during 1921, \$259,932.29.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$107,732.49; profit on investments during 1921, \$124,171.82; total, \$231,904.31.

Loss on investments during 1921, \$35,089.32; investment expenses incurred during 1921, \$2,445.27; total, \$37,534.59.

Gain from investments during 1921, \$194,369.72.

GAIN AND LOSS EXHIBIT, 1921—Gains from investments, \$194,369.72; remitted from Home Office, \$4,229.82; total, \$198,599.54.

Losses: Underwriting, \$259,932.29; other sources, \$550.00; remitted to Home Office, \$142,133.45; total, \$402,615.74.

Surplus, December 31, 1920, \$1,123,231.66; decrease, \$204,016.20; surplus, December 31, 1921, \$919,215.46.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned	\$805,999 64	Due from other companies	10,392 48
Cash in banks and office	88,727 85		
Agents' balances not over three months due	56,525 03		
		TOTAL ADMITTED ASSETS	\$961,645 00

UNION ASSURANCE SOCIETY LIMITED—Continued.

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.

Net unpaid claims	\$42,541 00
Unearned premiums	431,568 18
Estimated taxes hereafter payable.....	34,999 53
Funds held under reinsurance treaties.....	8,167 83
Other liabilities	8,603 28

TOTAL LIABILITIES.....	\$525,874 82
NET SURPLUS, Canadian Branch.....	435,770 18

TOTAL	\$961,645 00
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INCOME, CANADIAN BRANCH, 1921.

Interest, etc	47,001 78
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Gross premiums, \$962,401.21; reinsurance,

\$119,703.99; return premiums, \$125,-	
507.17; net premiums.....	\$737,190 05
Other income	7 72

TOTAL INCOME	\$784,199 55
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DISBURSEMENTS, CANADIAN BRANCH, 1921.

Gross amount paid for losses, \$505,159.49;	
reinsurance, \$74,394.82; salvage, \$353.21;	
net amount paid policyholders for losses.	\$430,411 45
Underwriting expenses	338,722 29

TOTAL DISBURSEMENTS	\$769,133 74
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UNION AUTOMOBILE INSURANCE COMPANY,

214 Terminal Building, Lincoln, Nebraska.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$222,000 00
Interest due and accrued thereon.....	4,883 36
Bonds and stocks owned.....	75,272 50
Interest due and accrued thereon.....	1,069 75
Cash in banks and office.....	161,219 92
Agents' balances not over three months due..	143,847 82
Other admitted assets.....	6,157 36

TOTAL ADMITTED ASSETS.....	\$614,450 71
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LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Automobile, net	
unpaid claims, \$41,803.32; reinsurance,	
\$19,158.90; total.	\$60,962 22
Unearned premiums.	305,164 35
Salaries, rents, etc.....	1,500 00
Estimated taxes hereafter payable.....	10,000 00
Contingent commissions, etc.....	13,571 20

TOTAL LIABILITIES, except capital.	\$372,038 87
CAPITAL PAID UP.....	218,100 00
NET SURPLUS.	24,311 84

TOTAL.....	\$614,450 71
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GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Nebraska February 5, 1918, and began business March 1, 1918, with an authorized capital of \$100,000, all of which was paid in, together with \$25,000 surplus. The organization expenses were very moderate. The stock, par value \$100 per share, was sold at \$125 per share.

Early in 1919, the paid-in capital was increased to \$200,000. The new stock was sold at \$150 per share, so that \$50,000 was added to surplus account. There were no promotion expenses. The authorized capital has been increased to \$300,000, and during 1920 additional capital of \$17,700 was paid in, and \$26,450 contributed to surplus. In 1921 \$400 additional capital was paid in, making the paid in capital \$218,100, and \$600 additional was contributed to surplus.

MANAGEMENT AND REPUTATION.—The president of the company, J. W. Walt, is also vice-president of the Union Life and Accident Insurance Company, and president of the Union (Mutual) Fire Insurance Company, of Lincoln, Nebraska, the latter company having been in operation since 1886.

The directors owned a considerable proportion of the Company's capital stock, on December 31, 1921, \$139,500.

It is writing a comparatively large volume of business with a low loss ratio. The expense ratio has been low, but was high in 1920, and this, with the increased unearned premium reserve made necessary on account of the increased writings, made an underwriting loss of \$27,-

074.44. It bears a good reputation in the matter of loss settlements.

In 1921 the loss ratio was low and the expense ratio above normal but an underwriting profit was made.

KINDS OF INSURANCE WRITTEN.—The company writes automobile, fire, theft, tornado, liability and property damage and collision insurance.

TERRITORY.—Licensed in Cal., Colo., Iowa, Idaho, Minn., Neb., N. D., S. D., Texas, Utah and Wyo.

DIVIDEND.—It paid a dividend of \$22,886.50 in 1921.

OFFICERS.—President, Jos. W. Walt; vice-president, C. E. Haynie; second vice-president, R. R. Lounsbery; secretary-treasurer, N. H. Bedell.

DIRECTORS.—Doyle, T. J., attorney at law; Good, B. F., attorney at law; Groth, Fred, insurance; Johnson, A. V.; Wait, Ira T.; Walt, E. J., merchant; Walt, R. M., merchant; Warner, C. J., stockman-banker.

STOCKHOLDERS' ANNUAL MEETING.—Third Saturday in January.

INCOME, 1921.

Gross premiums, \$997,930.53; reinsurance,	
\$236,361.56; return premiums, \$202,-	
900.70; net premiums.....	\$558,668 27
Interest, etc.	23,730 34
Contributed to surplus from sale of capital	
stock.	600 00

TOTAL INCOME.....	\$583,394 23
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UNION AUTOMOBILE INSURANCE CO.—Continued.

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$280,145.50; reinsurance, \$77,194.43; salvage, \$3,736.78; net amount paid policyholders for losses	\$199,214 29
Underwriting expenses.	240,844 37
Dividends to stockholders.....	22,886 50
Agents' balances charged off.....	896 45
TOTAL DISBURSEMENTS.	\$463,841 61

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 35.6%; losses incurred, 40.0%; underwriting expenses, 43.1%; underwriting profit, 2.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred 44.1%; expenses incurred, 51.4%; underwriting profit, 3.2%.

MISCELLANEOUS.—Net premiums in force on business effective prior to Jan. 1, 1921, fire and miscellaneous, \$627,501.73.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$506,112.67; loss from underwriting profit and loss items, \$5,552.44; total, \$500,560.23.

Losses incurred during 1921, \$223,477.74; underwriting expenses incurred during 1921, \$260,519.95; total, \$483,997.69.

Gain from underwriting during 1921, \$16,562.54.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$22,449.98.

Gain from investments during 1921, \$22,449.98.

GAIN AND LOSS EXHIBIT, 1921.—Gains: underwriting, \$16,562.54; investments, \$22,449.98; contributed to surplus, \$600.00; total, \$39,612.52.

Losses: Increase in spec. reserve, \$5,673.22; dividends, \$22,886.50; total, \$28,559.72.

Surplus, December 31, 1920, \$13,259.04; increase, \$11,052.80; surplus, December 31, 1921, \$24,311.84.

UNION FIRE AND CASUALTY COMPANY,

Electric Railways Chambers, Winnipeg, Man., Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$4,552 20
Mortgage loans on real estate.....	13,550 00
Interest due and accrued thereon.....	329 70
Bonds and stocks owned.....	135,748 76
Interest due and accrued thereon.....	4,548 08
Cash in banks and office.....	7,650 47
Agents' balances not over three months due.....	6,000 00
Other admitted assets.....	153,176 53
TOTAL ADMITTED ASSETS.....	\$325,555 74

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$45,837 83
Unearned premiums: fire, \$76,454.87; other than fire, \$29,000.38; total.....	105,455 25
Other liabilities	53,392 76
TOTAL LIABILITIES, except capital..	\$204,685 84
CAPITAL PAID UP.....	101,521 02
NET SURPLUS	19,348 88
TOTAL.....	\$325,555 74

GENERAL REVIEW.

HISTORY.—This company was organized, licensed and commenced business in February, 1913, under the title *Master Builders Liability Insurance Company*, with \$500,000 authorized capital, all of which had been subscribed and paid in.

The present management purchased the entire stock in 1917.

The name was changed to *Union Casualty Company* in February, 1918, and in 1920 it was again changed, adopting the title above.

MANAGEMENT AND REPUTATION.—The company has substantial backing and is under experienced management.

The officers of the company are as follows:

S. D. Works, president, formerly Insurance Commissioner for the State of Minnesota.

Col. Dan McLean, first vice-president.

J. O. Melin, second vice-president, formerly Chief Examiner Minnesota State Insurance Department (12 years).

Geo. J. Deutz, secretary-treasurer.

R. J. Coolidge, in charge of the fire department at the company's Home Office, formerly underwriter and field man for the Springfield Fire and Marine (8 years).

Gordon Bell, provincial manager for Saskatchewan, office in Saskatoon, formerly underwriter and manager for the Canada National Fire Insurance Company. This company purchased the Canada National in 1918, retaining Mr. Bell in its employ.

R. L. Nicholson, provincial manager for Alberta, with

office at Calgary, formerly Deputy Superintendent of Insurance for a number of years for the Province of Alberta.

It is writing a large volume of business in proportion to its net resources.

In 1919, 1920 and 1921 the loss ratio was very low, but the expense ratio was high, due, we are advised, to the cost of establishing agents in additional territory.

The item of "Other admitted assets" in the statement, which is a considerable proportion of the assets, is not explained showing what values go to make up this item, so that we are unable to comment upon the standard of investments.

KINDS OF INSURANCE WRITTEN.—It writes fire, automobile bonding, health and accident insurance.

TERRITORY.—It is licensed in the Provinces of Alberta, Manitoba, Ontario, Saskatchewan, British Columbia and Nova Scotia.

OFFICERS.—(See above.)

DIRECTORS.—

Works, S. D., president of this company.

Melin, J. O., vice-president of this company.

Deutz, Geo. J., secretary-treasurer of this company.

McLean, Col. Dan, second vice-president of this company.

Kennedy, F. C.

Burchard, John E.

Carruthers, James.

Gunn, Daniel.

Nicholson, R. L.

Graham, R. B.

UNION FIRE AND CASUALTY COMPANY—Continued.

INCOME, 1921.		DISBURSEMENTS, 1921.	
Net premiums	\$337,933.61	Gross amount paid for losses, \$117,065.65; salvage, \$1,412.46; net amount paid	
Interest, etc.	8,578.48	policyholders for losses	\$115,653.19
		Underwriting expenses	217,052.69
		Other disbursements	44,846.86
TOTAL INCOME	\$346,512.09	TOTAL DISBURSEMENTS	\$377,552.74

UNION FIRE INSURANCE COMPANY.

238-244 Main Street, Buffalo, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$22,250.00
Interest due and accrued thereon.....	148.71
Bonds and stocks owned.....	505,398.33
Interest due and accrued thereon.....	4,515.79
Cash in banks and office.....	52,169.66
Agents' balances not over three months due	40,471.61
Reinsurance due on paid losses.....	152.58
Other admitted assets.....	2,500.00

TOTAL ADMITTED ASSETS..... \$627,606.68

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: total, \$71,511.18;	
reinsurance, \$5,842; net unpaid claims..	\$65,669.18
Unearned premiums	143,143.71
Estimated taxes hereafter payable.....	5,000.00
Contingent commissions, etc.....	6,500.00
Estimated expenses of investigation and adjustment of unpaid losses.....	1,300.00

TOTAL LIABILITIES, except capital.	\$221,612.89
CAPITAL PAID UP.....	200,000.00
NET SURPLUS	205,993.79

TOTAL..... \$627,606.68

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York with \$200,000 authorized capital. It began business June 16, 1874, with \$100,000 capital paid in. In October, 1904, the paid-in capital was increased to \$200,000. The par value of stock is \$100 a share.

Early in 1904 control of the company changed hands.

In October, 1909, it reinsured all its outstanding liabilities in the Western Assurance Company of Toronto, and retired from the agency field. It resumed business October 20, 1910.

The business of the company is written through, and supervised as general agents by, Crum & Forster, New York City, who are in excellent repute. Crum & Forster also act as general agent for the Potomac Insurance Company of Washington, D. C., and handle the underwriting for the entire United States of the North River, United States Fire, and Richmond insurance companies. In 1918 Crum & Forster purchased the International Insurance Company, of New York. A certain amount of business is also written directly through the Home Office of the company.

MANAGEMENT AND REPUTATION.—The company is under experienced management, and in recent years its underwriting operations have been profitable. It has a good record for paying claims promptly.

It is backed by substantial interests and its stock is closely held, its directors owning at the end of 1921 \$123,000, par value, of its \$200,000 capital stock. It writes a moderate volume of business. It made during 1919 an underwriting gain of \$56,463.21 and increased its surplus over that of December 31, 1918, \$60,371.55. Its expenses of operation are moderate and its loss ratio is normal.

In 1920 its expense ratio increased and it had a small underwriting loss and a small reduction in surplus. In 1921 it made an underwriting profit and a substantial increase in surplus.

Its investments are high grade. The security valuations are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are upon improved property, chiefly in Buffalo, and are well secured.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—It is licensed in Ill., Mich., N. J., N. Y. and Pa.

DIVIDENDS.—In recent years it has paid dividends as follows: 1901 to 1903, inc., 6%; 1904, 11%; 1905, 3%; 1906 to 1909, inc., 6%; 1910, 3%; 1911-1914, inc., 6%; 1915 to 1917, inc., 8%; 1918, 9%; 1919, 1920 and 1921, 10%; total dividends paid since organization (cash), \$441,000.

OFFICERS.—President, O. E. Foster; vice-president, J. H. Lascelles; 2nd vice-president, John T. Steele; secretary, Harold L. Abell.

DIRECTORS.—

Abell, Harold L., insurance, and president Marine Elevator Company, Buffalo, N. Y.

Adolph, F. W., wholesale woolens, Buffalo, N. Y.

Amba, G. J., Armstrong-Roth-Cady Co., Buffalo, N. Y.

Case, W. G., president W. A. Case & Co., engineers' supplies, Buffalo, N. Y.

Foster, O. E., president Foster-Milburn Company, proprietary medicines, Buffalo, N. Y.

Forster, John A., president of Crum & Forster, New York, N. Y.

Harrison, H. C., chamber of commerce, Buffalo, N. Y.

UNION FIRE INSURANCE COMPANY—*Continued.*

Lascelles, J. H., banker, chairman of the Advisory Board of the Marine Trust Co., Buffalo, N. Y.

Persons, H. H., president Bank of East Aurora, East Aurora, N. Y.

Roberts, Wm. T., agent for Williams & Peters Coal Co., Buffalo, N. Y.

Rodgers, G. B., capitalist, Buffalo, N. Y.

Steele, John T., investment banker, Buffalo, N. Y.

Towers, Walter J., capitalist, Toledo, Ohio.

Vars, Harry T., secretary Foster-Milburn Company, proprietary medicines, Buffalo, N. Y.

STOCKHOLDERS' ANNUAL MEETING.—First Thursday in June.

GENERAL AGENTS.—Crum & Forster, 95 William street, New York City.

INCOME, 1921.

Gross premiums, \$391,093.75; reinsurance, \$35,436.60; return premiums, \$110,449.34; net premiums.....	\$245,207 81
Interest, etc.	27,743 92
Other income	2,753 14
Gross profits on maturity of bonds.....	246 87
TOTAL INCOME	\$275,951 74

DISBURSEMENTS, 1921.

Gross amount paid for losses \$192,291.49; reinsurance, \$22,808.58; salvage, \$2,392.31; net amount paid policyholders for losses	\$167,090 00
Underwriting expenses	98,596 18
Dividends to stockholders.....	20,000 00

Investment expenses paid..... 780 45

TOTAL DISBURSEMENTS \$286,467 23

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 68.1%; losses incurred, 63.2%; underwriting expenses, 40.2%; underwriting profit, 6.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 56.5%; expenses incurred, 38.7%; underwriting profit, 5.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$22,869,520; net risks in force on business effective prior to January 1, 1921, \$4,518,140; net premiums in force on business on and after January 1, 1921, \$231,442.62; net premiums in force on business effective prior to January 1, 1921, \$52,673.38.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$274,253.60; gain from underwriting profit and loss items, \$2,753.14; total, \$277,006.74.

Losses incurred during 1921, \$155,103.29; underwriting expenses incurred during 1921, \$106,396.18; total, \$261,499.47.

Gain from underwriting during 1921, \$15,507.27.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$28,876.35; profit on investments during 1921, \$16,885.30; total, \$45,761.65.

Investment expenses incurred during 1921, \$780.45.

Gain from investments during 1921, \$44,981.20.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$15,507.27; investments, \$44,981.20; total, \$60,488.47.

Loss from dividends, \$20,000.

Surplus, December 31, 1920, \$165,505.32; increase, \$40,488.47; surplus, December 31, 1921, \$205,993.79.

UNION FIRE INSURANCE COMPANY,

Paris, France.

UNITED STATES BRANCH, 17 CUSTOM HOUSE STREET, PROVIDENCE, R. I.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,380,984 08
Interest due and accrued thereon.....	16,824 57
Cash in banks and office.....	90,615 31
Other admitted assets.....	100 00
Agents' balances not over three months due	221,733 11
Reinsurance due from other companies....	6,502 06

TOTAL ADMITTED ASSETS \$1,716,795 13

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Total, \$287,144 56; reinsurance, \$123,390.83; net unpaid claims	\$163,753 73
Unearned premiums:	865,911 71
Commissions, etc	73,171 92
Estimated taxes hereafter payable.....	22,500 00
Estimated amount for adjusting expenses..	2,000 00

TOTAL LIABILITIES, except deposit

capital	\$1,127,337 36
DEPOSIT CAPITAL	\$200,000.00
NET SURPLUS, U. S. Branch, including deposit capital	589,421 77

TOTAL \$1,716,759 13

GENERAL REVIEW.

HISTORY.—This company was established in 1828. Its authorized capital is 10,000,000 francs, of which 7,500,000 francs is subscribed and 5,000,000 francs paid in. It regularly entered the United States in 1910 to transact a general agency business. Previous to that time it had

written some "surplus line" business in this country through its present United States managers.

The company maintains a separate Canadian Department at Montreal.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses, wherever incurred. We

UNION FIRE INSURANCE COMPANY—Continued

therefore present the following extracts from the Home Office balance sheet, which includes all its assets and liabilities: Total assets, December 31, 1920, \$22,279,804; capital paid in \$1,000,000. (An arbitrary rate of exchange has been used; see note, page vii.)

This company together with the Rhode Island Insurance Company, of Providence, Rhode Island, guarantees an underwriters policy entitled "Rhode Island-Union Underwriters Agency".

MANAGEMENT AND REPUTATION.—This company is in excellent standing at home and abroad. Its United States managers are in high repute, and are conservative underwriters. They represent also, as United States managers, the "Abeille," National Fire and Phenix insurance companies of Paris, all doing an agency business.

The same interests control and operate the Rhode Island Insurance Company, of Providence, Rhode Island.

The company writes a full volume of business.

The expenses are moderate and the average loss ratio is normal. In 1921 the loss ratio was high and the company had an underwriting loss of \$58,679.85.

The company's loss paying reputation is excellent.

The securities owned are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGER.—Starkweather & Shepley, Inc., 17 Custom House street, Providence, R. I.; president, Geo. L. Shepley; vice-president and manager agency department, E. G. Pieper.

UNITED STATES TRUSTEE.—Farmers Loan and Trust Company, New York.

AFFILIATIONS.—Western Insurance Bureau, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters, subscriber to rates and regulations of the Southeastern Underwriters Association, but are not members of same.

KINDS OF INSURANCE WRITTEN.—Fire and lightning insurance.

TERRITORY.—In the United States it is regularly licensed in Cal., Colo., Conn., D. C., Fla., Ga., Idaho, Ill., Ind., Iowa, Ky., La., Me., Md., Mass., Mich., Minn., Mo., Neb., N. H., N. J., N. Y., N. C., N. D., Ohio, Okla., Ore., Pa., R. I., S. C., Tenn., Utah, Va., Wash., W. Va. and Wis.

INCOME, U. S. BRANCH, 1921.

Gross premiums, \$1,831,231.71; reinsurance, \$473,229.17; return premiums, \$389,660.07; net premiums	\$968,342 47
Interest, etc	69,721 73
Received from Home Office	44,500 00
TOTAL INCOME	\$1,082,564 20

DISBURSEMENTS, U. S. BRANCH, 1921.

Gross amount paid for losses, \$1,198,496.00; reinsurance, \$511,066.04; salvage, \$12,063.75 net amount paid policyholders for losses	\$675,366 21
Underwriting expenses	431,165 33
Remitted to Home Office	12,415 95
Investment expenses	1,845 98
TOTAL DISBURSEMENTS	\$1,120,793 47

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 69.7%; losses incurred, 70.5%; underwriting expenses, 44.5%; underwriting loss, 6.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 66.8%; expenses incurred, 38.9%; underwriting loss, 5.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$91,463,201; net risks in force on business effective prior to Jan. 1, 1921, \$72,132,547; net premiums in force on business on and after Jan. 1, 1921, fire, \$941,858.99; net premiums in force on business effective prior to Jan. 1, 1921, \$764,085.54.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,022,089.68.

Losses incurred during 1921, \$683,259.79; underwriting expenses incurred during 1921, \$397,509.74; total, \$1,080,769.53.

Loss from underwriting during 1921, \$58,679.85.

INVESTMENT EXHIBIT, 1921.—Interest etc., earned during 1921, \$72,243.72; profit on investments during 1921, \$75,082.53; total, \$147,326.25.

Investment expenses incurred during 1921, \$1,845.98.

Gain from investments during 1921, \$145,480.27.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$145,480.27; remitted from Home Office, \$44,500; total, \$189,980.27.

Losses: Underwriting, 58,679.85; remitted to Home Office, \$12,415.95; total, \$71,095.80.

Surplus, December 31, 1920, \$470,537.30; increase, \$118,884.47; surplus, December 31, 1921, \$589,421.77.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DEC. 31, 1921.

Interest due and accrued thereon	\$497 69
Cash in banks and office	22,834 91
Agents' balances not over three months due ..	36,617 29
Bonds at market value	289,213 85
Office furniture and plans	4,703 11
TOTAL ADMITTED ASSETS	\$353,866 85

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.

Net unpaid claims	\$23,890 14
Unearned premiums	177,180 50
Estimated taxes hereafter payable	5,825 47
Reinsurance premiums	632 27
Return premiums	2,076 03
TOTAL LIABILITIES, except capital.	\$209,604 41

NET SURPLUS, Canadian branch

144,262 44

TOTAL

\$353,866 85

INCOME, CANADIAN BRANCH, 1921.

Gross premiums, \$373,885.02; reinsurance, \$13,314.56; return premiums, \$67,093.72; net premiums	\$293,476 74
Interest, etc	4,758 30
TOTAL INCOME	\$298,235 04

DISBURSEMENTS, CANADIAN BRANCH, 1921.

Gross amount paid for losses, \$228,354.48; reinsurance, \$13,368.83; net amount paid policyholders for losses	\$214,985 65
Underwriting expenses	119,068 25
TOTAL DISBURSEMENTS	\$334,053 90

UNION HISPANO FIRE AND MARINE INSURANCE COMPANY

31 South William Street, New York.

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York State, January 5, 1922, and received its license from the New York State Insurance Department, February 10, 1922. The authorized and paid in capital is \$400,000 and \$250,000 was paid in to surplus. The par value of the shares is \$100.

This company was organized by, and is under the control of interests identified with the Union Hispano Americana de Seguros of Havana, Cuba. That company was organized in 1916, with \$2,000,000 paid in capital and entered the United States to write marine and fire reinsurance in October 1917.

The New York State Company has taken over, by contract approved by the New York Insurance Department on February 14, 1922, the American business of the Cuban company as of January 1, 1922 and the United States business of the Cuban Company will be liquidated. As the affairs of the United States Branch of the Cuban Company are liquidated, additional funds will be paid in to the surplus of the New York State Company. It is expected that about \$200,000 additional funds will be received from this source.

MANAGEMENT AND REPUTATION.—The president of this company, Mr. W. D. Despard, was formerly U. S. Manager of the Union Hispano Americana de Seguros. He bears an excellent reputation and has had a long experience in the marine insurance business. The vice-presidents, Francisco Tamames and Luis A. Moreno, are vice-president and director general respectively of the Union Hispano American de Seguros of Cuba. The secretary, William Otis Badger, Jr., is a leading New York City attorney specializing in insurance law and he has had a wide experience in matters pertaining to the insurance business.

The company has not operated long enough to have

established a loss paying record, but the United States Branch of the Cuban Company, which is operated and managed by the same interests, was in good repute as to treatment of loss claimants.

The securities held by the company are of excellent character and valued at market quotations.

DIRECTORS.—

William Otis Badger Jr., attorney, secretary of the company.

David H. Bellamore, secretary of the Mosler Safe Co.

Segundo Casteleiro, president Casteleiro-Vizoso & Co., president Matanzas Cordage Co., president Union Hispano Americana de Seguros S. A. of Havana, Cuba, capitalist.

Elias A. de Lima, president Battery Park National Bank.

Walter D. Despard, president of the company.

Edward J. Enthoven, Jacquelin & De Coppet, investments and securities.

Starr Anderson, W. C. Langley & Co.

John H. Kampff, director of Van Camp Packing Co., Van Camp Products Co.

John H. Lynch, president Terminal Warehouse Co., president Chelsea Lighterage Co.

Luis A. Moreno, director general of the Union Hispano Americana de Seguros S. A. of Havana, Cuba, vice-president La Hispano-Cubana Co.

Eusebio Ortiz, capitalist, treasurer of the Union Hispano Americana de Seguros S. A. of Havana, Cuba., president La Compania Papelera Cubana.

Francisco Seigle, vice-president Banco del Comercio.

Daniel Schnakenberg, president Hagedorn & Co.

Francisco Tamames, capitalist, president Compania Provedora Cubana, vice-president of the Union Hispano Americana de Seguros S. A. of Havana, Cuba.

William B. Vanderhoof, treasurer of the company.

UNION INSURANCE COMPANY OF INDIANA.

108 N. Delaware Street, Indianapolis, Ind.

ADMITTED ASSETS, DECEMBER 31, 1921.

Loans on collateral security.....	\$194,075 00
Interest due and accrued thereon.....	8,794 68
Bonds and stocks owned, market value...	122,204 65
Interest due and accrued thereon.....	474, 47
Cash in banks and office.....	30,621 47
Agents' balances not over three months due.	53,471 81
Bills receivable taken for fire and casualty risks	28,519 30
Due from reinsurance companies.....	10 17
Deposit premiums.....	1,750 00
Notes receivable, sale of salvage.....	13,568 96
Interest accrued thereon.....	107 72
Accounts receivable, Madison Insurance Co., their proportion of expenses.....	5,268 78

TOTAL ADMITTED ASSETS..... \$458,867 01

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Net unpaid claims, fire, \$11,053.58; ocean marine, \$20,551.34; motor vehicle, \$10,291.10; plate glass, \$161.80; surety, \$1,124.05; Pub. and Gen. Lia. Teams Lia. and P. D., \$19,405.75; total net unpaid claims	\$62,587 62
Unearned premiums, fire, \$29,240.88; other than fire, \$67,901.33; total.....	97,150 21
Reinsurance premiums payable.....	3,985 59
Due on investments.....	29,912 50

TOTAL LIABILITIES, except capital.	\$193,635 92
CAPITAL PAID UP.....	200,000 00
NET SURPLUS.....	65,231 09

TOTAL \$458,867 01

UNION INSURANCE COMPANY OF INDIANA—Continued.
GENERAL REVIEW.

HISTORY.—The charter under which this company operates was granted by the Indiana Legislature in 1849 to the Ohio Insurance Company, New Albany, Indiana, which did business for a while, but was later liquidated. In 1910 the name was changed to the Union Insurance Company, of Indiana.

During 1918 the charter of the company was secured by H. H. Woodsmall and associates, who reorganized the company with an authorized capital of \$200,000, all of which has been paid in. The stock, par value \$100 per share, was sold at \$135 per share, thus contributing \$70,000 to surplus account.

Mr. Woodsmall advised us that there were no promotion expenses of any kind. The new company took up and cancelled \$200,000 of the stock which was in the name of the Ohio Insurance Company, and paid two judgments standing against the company.

Under the provisions of the special charter by which this company operates it is not required to submit statements to the Insurance Department of the State of Indiana, as that body has no supervision over it, but as a matter of courtesy statements are submitted.

MANAGEMENT AND REPUTATION.—The reorganized company under the present management began business in January, 1919, so has been in operation too short a time to have fully established records.

The fire branch is in charge of W. W. Cleary, who has had many years experience as an executive special agent. H. H. Woodsmall, president, is in charge of the casualty underwriting.

The treasurer of the company is Eben H. Wolcott, president of the State Savings & Trust Company, which has the local fire agency of this company.

In 1919 it wrote a conservative volume of business and had a very moderate expense. In 1920 the volume and unearned premiums were considerably increased, and the company had an underwriting loss of \$3,401.65, which was not disproportionate. The loss ratio was above the average, but the expense ratio low. In 1921 the expense ratio was low, but the loss ratio high and there was a moderate underwriting loss.

The unearned premium liability includes 50% of the fire and tornado premiums written (\$29,240.88, against premiums \$58,497.77), and an item of \$67,901.33 for lines other than those mentioned in which the premiums were, in 1921, \$314,812.95; (\$80,723.03 of this ocean marine upon which the unearned premiums would be comparatively small).

The president is H. H. Woodsmall, president of H. H. Woodsmall & Company, Inc., which acts as general agent for the casualty branch of this company for the State of Indiana. It also acts as general agent of the Republic Casualty Insurance Company, of Pittsburgh, and the American Automobile Insurance Company, of St. Louis.

It has a good loss paying reputation.

The securities owned are of good character, and the valuations are at local market quotations.

AFFILIATIONS.—Western Insurance Bureau.

KINDS OF INSURANCE WRITTEN.—Fire, marine, public liability, plate glass, automobile fire and theft, liability, collision and property damage, teams liability, and property damage insurance.

TERRITORY.—The company is licensed in Indiana and Mississippi.

OFFICERS.—President H. H. Woodsmall; vice-president, C. E. Henderson; treasurer, Wm. M. Fogarty; assistant secretaries, Fred D. Doeppers, James T. Healey and George W. Mahoney; assistant treasurer, J. T. McNary.

DIRECTORS.—

Adams, Thomas H., owner Vincennes Commercial. Vincennes.

Fogarty, William M., president, Fidelity Trust Company, Indianapolis.

Fowler, C. G., President Fowler, National Bank, Lafayette, Ind.

Henderson, C. E., attorney, Indianapolis.

Kittle, Jno. S., owner, City Ice & Coal Co., Indianapolis, Ind.

McCartney, Harry, vice-president, Sears Nichols Co., Chillicothe, Ohio.

Woodsmall, H. H., president H. H. Woodsmall & Company, Inc., Indianapolis.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday in January.

INCOME, 1921.

	Fire & Tornado.	Ocean Marine.	Motor Vehicle.	Excess Lines.	Plate Glass.	Bond.	P. & G. L. T. L. & P. D.	Riot, Ex. plo., etc.	Totals.
Gross premiums	\$88,004 81	\$80,723 03	\$94,002 61	\$5,231 92	\$78,745 69	\$8,965 84	\$56,116 36	.....	\$410,380 26
Reinsurance.	29,507 04	.....	1,500 00	.....	.....	62 50	.....	.....	31,069 54
Net premiums	58,497 77	80,723 03	93,102 61	5,231 92	78,745 69	8,898 34	56,116 36	.....	379,310 72
Losses to prms. writ'n	77.6	95.5	53.7	.....	29.2	7.1	33.0	.....	.....
Interest, etc. ....	.....	.....	\$14,797 09	.....	.....	.....	.....	.....	377 06
Consideration for securities purchased— not paid. ....	.....	.....	29,912 50	.....	.....	.....	.....	.....	.....
	.....	.....	.....	.....	.....	.....	.....	.....	TOTAL INCOME..... \$424,397 37

DISBURSEMENTS, 1921.

	Fire & Tornado.	Ocean Marine.	Motor Vehicle.	Aircraft.	Plate Glass.	Bonds.	P. & G. L. P. L. & P. D.	Riot, Ex. plo., etc.	Totals.
Gross am't. paid for losses.	\$50,252 61	\$77,089 45	\$58,404 64	\$532 94	\$23,544 32	\$632 40	\$18,500 88	.....	\$228,957 24
Reinsurance.	4,832 51	.....	.....	.....	.....	.....	.....	.....	4,832 51
Salvage. ....	.....	.....	8,386 68	.....	1,100 53	.....	.....	.....	9,487 21
Net am't. paid policy-holders for losses.	45,420 10	77,089 45	50,017 96	532 94	22,443 79	632 44	18,500 88	.....	214,687 52
Underwriting expenses .....	.....	.....	\$142,058 78	.....	.....	.....	.....	.....	.....
Dividends to stockholders. ....	.....	.....	9,000 00	.....	.....	.....	.....	.....	.....
Decrease in liabilities during the year on account of reinsurance treaties. ....	.....	.....	678 47	.....	.....	.....	.....	.....	.....
	.....	.....	.....	.....	.....	.....	.....	.....	TOTAL DISBURSEMENTS..... \$366,381 27

Surplus, December 31, 1920, \$74,636.89; decrease, \$9,405.80; surplus, December 31, 1921, \$65,231.09.

It is writing a large volume of business in proportion to its net resources at very moderate expense. In 1920 the

UNION INSURANCE SOCIETY OF CANTON, LTD.—Continued.

volume very greatly increased, causing a heavy addition to unearned premiums, which contributed to a considerable underwriting loss, but the company remitted a large amount from the Home Office to its United States Branch. In 1921 the loss ratio was high, but the expense ratio was low. There was a moderate underwriting loss.

The securities owned by the United States Branch are of excellent character. Included in the securities is \$500,000 stock of the Balfour Building, Inc., San Francisco, Cal., carried at book value, \$442,500.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

TERRITORY.—It is licensed in all the States and Terri-

tories except Guam, Philippine Islands, Porto Rico and the Virgin Islands. It also operates in Canada, England, Australia, South America, Japan, China, India, Norway, France and South Africa.

UNITED STATES MANAGER.—Marsh & McLennan, Chicago, Ill.; Marine underwriter and attorney W. J. Roberts, 63 Beaver St., New York City.

KINDS OF INSURANCE WRITTEN.—The company writes all classes of insurance except life. In the United States it writes fire, marine, automobile, tornado, sprinkler leakage and explosion insurance. In Canada it writes fire, marine and automobile insurance.

UNITED STATES TRUSTEES.—Continental and Commercial Trust & Savings Bank, of Chicago.

INCOME, U. S. BRANCH, 1921.										
	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Aircraft.	Sprinkler Leakage.	Other Lines.	Totals.	
Gross premiums.....	\$5,249,945 43	\$721,176 46	\$2,555,076 98	\$108,419 54	\$74,555 02	\$7,191 74	\$4,324 27	\$27,001 18	\$8,747,690 82	
Reinsurance	447,782 23	231,977 13	181,159 28	29,916 56	5,858 31	.....	.....	2,559 06	890,252 57	
Return premiums.....	1,777,592 37	43,695 91	540,082 00	9,552 02	34,947 40	2,831 16	3,144 12	8,248 12	2,420,093 20	
Net premiums.....	3,024,570 83	445,503 42	1,833,835 70	68,950 96	33,749 31	4,360 58	1,180 15	16,193 80	5,428,344 85	
Losses to priors writ'n	80.9	125.0	74.3	50.7	13.9	19.4	.....	0.00	.....	
Interest, etc.			\$370,187 47	Profit on sale of bonds				29,115 86		
Received from Home Office.....			252,063 79	TOTAL INCOME				\$6,079,711 97		

DISBURSEMENTS, U. S. BRANCH, 1921.										
	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Aircraft.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.	
Gross amount paid for losses.....	\$2,682,723 17	\$892,484 40	\$1,556,519 79	\$47,775 93	\$4,770 36	\$1,150 00	.....	\$37 22	\$5,196,460 87	
Reinsurance	190,096 39	306,462 88	133,533 11	11,521 67	53 24	.....	.....	21 71	641,699 00	
Salvage	45,402 98	28,947 87	69,450 17	1,285 51	.....	300 00	.....	21 71	787,075 53	
Net amt. paid policy-holders for losses..	2,447,223 80	557,073 65	1,363,536 51	34,968 75	4,717 12	850 00	.....	15 51	4,408,385 34	
Underwriting expenses.			\$2,028,798 13	Loss on sale of bonds				5,673 75		
Remitted to Home Office			405,985 57	TOTAL DISBURSEMENTS				\$6,848,859 41		
Agents' balances charged off			16 62							

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 74.1%; underwriting expenses, 37.3%; underwriting loss, 3.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 67.8%; expenses incurred, 34.9%; underwriting loss, 3.1%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$354,091,377; ocean marine, \$7,222,526; motor vehicle, \$60,655,349; aircraft, \$6,500; inland nav. and trans., \$1,226,703; tornado, etc., \$10,599,652; sprinkler leakage, \$1,452,144; riot, etc., \$9,332,546; earthquake, \$245,300; net risks in force on business effective prior to January 1, 1921, \$178,562,191; net premiums in force on business on and after January 1, 1921, fire, \$3,005,350.29; ocean marine, \$57,630; motor vehicle, \$1,910,474.83; aircraft, \$755; inland nav. and trans., \$8,632.51; tornado, \$43,180.71; sprinkler leakage, \$2,335.61; riot, etc., \$15,727.42; net premiums in force on business effective prior to January 1, 1921, \$1,430,267.96.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$5,931,439.10; loss from underwriting profit and loss items, \$20,722.12; total, \$5,910,716.98.

Losses incurred during 1921, \$4,023,993.14; underwriting expenses incurred during 1921, \$2,073,456.23; total, \$6,097,449.37.

Loss from underwriting during 1921, \$186,732.39.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$368,823.90; profit on investments during 1921, \$487,513.94; total, \$856,337.84.

Loss on investments during 1921, \$5,673.75; investment expenses incurred during 1921, \$7,911.71; total, \$13,585.46.

Gains from investments during 1921, \$842,752.38.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$842,752.38; remitted from Home Office, \$252,063.79; total, \$1,094,816.17.

Losses: Underwriting, \$186,732.39; remitted to Home Office, \$405,985.57; total, \$592,717.96.

Surplus, December 31, 1920, \$1,381,411.20; increase, \$502,098.21; surplus, December 31, 1921, \$1,883,509.41.

CANADIAN BRANCH.

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.	
Real estate owned, market value.....	\$105,000 00
Bonds and stocks owned	1,020,070 00
Cash in banks and office	56,906 93
Agents' balances not over three months due.	107,366 43

TOTAL ADMITTED ASSETS \$1,289,343 36

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.	
LOSSES AND CLAIMS: Fire: Reported or in process of adjustment, \$54,966; net unpaid claims	\$54,966 00
Motor vehicle: Reported or in process of adjustment, \$12,142.47; resisted, \$2,500; net unpaid claims	14,642 47

UNION INSURANCE SOCIETY OF CANTON, LTD.—*Continued.*

Inland nav. and transp.: Reported or in process of adjustment, \$3,947.12; net unpaid claims	3,947 12	Interest, etc.	33,686 14
TOTALS: Reported or in process of adjustment, \$71,056.59; resisted, \$2,500; net unpaid claims	\$73,555 59	TOTAL INCOME	\$843,010 11
Unearned premiums: fire, \$332,743.87; other than fire, \$67,594.27; amount re-claimable on perpetual deposits.....	400,338 14	DISBURSEMENTS, CANADIAN BRANCH, 1921.	
Estimated taxes hereafter payable.....	11,243 25	Fire: Gross amount paid for losses, \$416,-	
Contingent commissions, etc.	2,000 00	639.39; reinsurance, \$191.32; salvage, \$2,495.10; net amount paid policyholders for losses.....	\$413,952 97
TOTAL LIABILITIES, except capital.	\$487,136 98	Motor vehicle: Gross amount paid for losses, \$80,736.82; salvage, \$3,874.80; net amount paid policyholders for losses.	76,862 02
NET SURPLUS, Canadian Branch.....	802,206 38	Inland nav. and transp.: Gross amount paid for losses, \$33,562.76; net amount paid policyholders for losses.....	33,562 76
TOTAL	\$1,289,343 36	Hail: Gross amount paid for losses, \$69,-	
INCOME, CANADIAN BRANCH, 1921.		536.55; reinsurance, \$7,494.06; net amount paid policyholders for losses....	62,042 49
Fire: Gross premiums, \$695,159.21; reinsurance, \$6,089.15; return premiums. \$151,438.22; net premiums.....	\$537,631 84	TOTALS: Gross amount paid for losses, \$600,475.52; reinsurance, \$7,685.38; salvage, \$6,369.90; net amount paid policyholders for losses.....	\$586,420 24
Motor vehicle: Gross premiums, \$164,-		Underwriting expenses (including commis-sions)	314,608 89
886.29; reinsurance, \$1,328.71; return premiums, \$31,906.88; net premiums....	131,650 70	TOTAL DISBURSEMENTS	\$901,029 13
Inland nav. and transp.: Gross premiums, \$72,907.75; return premiums, \$3,604.42; net premiums	69,303 33	MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$49,039,868; net risks in force on business effective prior to January 1, 1921, \$8,636,711; net premiums in force on business on and after January 1, 1921, fire, \$535,917.56; motor vehicle, \$120,830.40; inland nav. and trans., \$14,358.15; net pre-miums in force on business effective prior to January 1, 1921, \$101,355.58.	
Hail: Gross premiums, \$77,070; reinsur-ance, \$5,045.40; return premiums, \$1,-			
286.50; net premiums	70,738 10		
TOTALS: Gross premiums. \$1,010,-			
023.25; reinsurance, \$12,463.26; re-turn premiums, \$188,236.02; net pre-miums	\$809,323 97		

UNION MARINE INSURANCE COMPANY, LIMITED,
Liverpool, England.

UNITED STATES BRANCH, 27 WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,201,895 40	Agents' balances not over three months due	61,113 58
Interest due and accrued thereon.....	17,552 18	Reinsurance due on losses paid.....	52,787 30
Cash in banks and office.....	130,369 00	TOTAL ADMITTED ASSETS.....	\$1,463,717 46

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total		\$745,349 37	\$53,718 00	\$62,148 00					\$861,215 37
Reinsurance		268,557 00	53,718 00	38,816 00					361,091 00
Net unpaid claims.....		476,792 37		23,332 00					500,124 37
Unearned premiums.....			\$179,046 45						
Contingent commissions, etc.....			8,000 00						
Salaries, rents, etc.....			2,000 00						
Estimated taxes hereafter payable.....			10,000 00						
Estimated expenses of investigation and adjustment of losses.....			1,250 00						
TOTAL LIABILITIES, except deposit capital									\$700,420 82
DEPOSIT CAPITAL.....									\$200,000 00
NET SURPLUS, U. S. BRANCH, including deposit capital.....									763,296 64
TOTAL.....									\$1,463,717 46

GENERAL REVIEW.

HISTORY.—This company was established in 1863. Its authorized capital is £1,308,000, all of which has been

subscribed and £163,500 paid in. It entered the United States in October, 1880.

In 1911 control of this company was purchased by the

UNION MARINE INSURANCE COMPANY, LIMITED— *Continued.*

Phoenix Assurance Company, Limited, of London. The control of this company's business, however, is in the hands of its own directors and managers, as heretofore.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet, which includes all its assets and liabilities, showed the following as of December 31, 1919, (the latest available): Assets, \$11,867,190; capital paid in, \$817,500; unearned premiums, \$651,069; net surplus over capital and all other liabilities, \$4,919,773. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent standing and its United States management is in experienced hands. Its operations in the United States on the whole have been profitable. The loss ratio has been above the average, and the expenses in recent years have been high for marine operations.

The company very greatly reduced its writings in 1921 making disproportionate the loss and expense ratios.

The securities owned are of excellent character. The security valuations used in this statement are those fixed by the Insurance Commissioners.

The company's loss paying reputation is excellent.

The United States manager is Frank H. Cauty, New York, who is also manager here for North China Insurance

Company, Ltd., Shanghai, China, and the Thames and Mersey Marine of Liverpool. Also of the marine departments of the Liverpool and London and Globe Insurance Co., Liverpool, the Phoenix Assurance Co., Ltd., London, England, the Norwich Union Fire Insurance Society, Ltd., Norwich, Eng., and the Columbia Insurance Company of Jersey City.

AFFILIATIONS.—Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

UNITED STATES TRUSTEE.—Bank of New York.

KINDS OF INSURANCE WRITTEN.—In the United States it writes marine, tourists' baggage, inland navigation, motor vehicle and registered mail insurance.

TERRITORY.—The United States Branch is licensed in all States and Territories of the United States except Alaska, Ala., Ariz., Colo., D. C. Fla., Guam, Idaho, Miss., Mont., N. Mex., Nev., N. C., N. D., Philippine Islands, Porto Rico, R. I., S. C., S. D., Utah, Va., Vt., Virgin Islands and Wyo. It is also licensed in Canada in the Provinces of Man., Ont. and Quebec.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$1,426,438 66	\$504,304 00	\$133,779 34	.....	.....	.....	.....	.....	\$2,364,522 00
Reinsurance	1,167,955 82	355,922 32	186,958 86	.....	.....	.....	.....	.....	1,710,836 50
Return premiums	189,746 04	148,381 68	37,750 66	.....	.....	.....	.....	.....	375,878 37
Net premiums	68,736 80	.....	209,070 33	.....	.....	.....	.....	.....	277,807 13
Losses to prems writ'n	573.5	.....	38.8	.....	.....	.....	.....	.....	.....
Interest, etc.....	.....	.....	\$53,979 43	.....	.....	.....	.....	.....	1,243 75
Received from home office.....	.....	.....	883,961 96	.....	.....	.....	.....	.....	.....
	.....	.....	.....	.....	.....	.....	.....	.....	TOTAL INCOME..... \$1,216,992 27

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses	\$1,657,446 48	\$327,848 18	\$246,969 48	.....	.....	.....	.....	.....	\$2,232,264 14
Reinsurance	1,039,687 81	327,848 18	142,515 24	.....	.....	.....	.....	.....	1,510,051 23
Salvage	223,572 60	.....	23,438 81	.....	.....	.....	.....	.....	247,011 41
Net am't. paid policy-holders for losses.....	394,186 07	.....	81,045 43	.....	.....	.....	.....	.....	475,231 50
Underwriting expenses.....	.....	.....	\$311,955 11	.....	.....	.....	.....	.....	2,299 82
Remitted to home office.....	.....	.....	513,218 19	.....	.....	.....	.....	.....	.....
	.....	.....	.....	.....	.....	.....	.....	.....	TOTAL DISBURSEMENTS..... \$1,302,704 62

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 148.3%; underwriting expenses, 112.3%; underwriting loss, 134.5%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 140.0%; expenses incurred, 99.7%; underwriting loss, 127.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, marine, \$137,843,257; inland navigation and transportation, \$6,281,748; net premiums in force on business on and after January 1, 1921, marine, \$162,850; inland navigation and transportation, \$113,297.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$294,139.93; gain from underwriting profit and loss items, \$37,334.25; total, \$331,474.18.

Losses incurred during 1921, \$411,876.59; underwriting expenses incurred during 1921, \$293,205.19, total, \$705,081.68.

Loss from underwriting during 1921, \$373,607.50.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$57,530.44; profit on investments during 1921, \$74,908.40; total, \$132,438.84.

Loss on investments during 1921, \$875.25; investment expenses incurred during 1921, \$1,424.57; total, \$2,299.82.

Gain from investments during 1921, \$130,139.02.

GAIN AND LOSS EXHIBIT, 1921.—Gains from investments, \$130,139.02; remitted from home office, \$883,961.96; total, \$1,014,100.98.

Losses: Underwriting, \$373,607.50; remitted to home office, \$513,218.19; total, \$886,825.69.

Surplus, December 31, 1920, \$436,021.35; increase, \$127,275.29; surplus, December 31, 1921, \$563,296.64.

UNION RESERVE INSURANCE COMPANY.

1565 Broad Street, Hartford, Conn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,102,080 00
Interest due and accrued thereon.....	11,093 36
Cash in banks and office.....	385,099 84
Companies' balances not over three months due	79,289 67
Other admitted assets.....	95 00

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Net unpaid	
claims: Fire	\$206,285 00
Tornado, etc.	596 00
Hail	4 00
Sprinkler leakage	479 00
TOTAL	\$207,364 00
Unearned premiums	548,213 76
Estimated taxes hereafter payable.....	100 00
Contingent commissions, etc.....	97 51
Estimated expense of investigation.....	200 00
TOTAL LIABILITIES, except capital.	\$755,975 27
CAPITAL PAID UP	500,000 00
NET SURPLUS	321,682 60

TOTAL ADMITTED ASSETS..... \$1,577,657 87

TOTAL \$1,577,657 87

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of New York on August 14, 1919, and was licensed and began business September 11, 1920, with an authorized, subscribed and paid-in capital of \$500,000 and a surplus of like amount. Shares have a par value of \$100 each and the expense of organization was less than 5% of funds collected.

MANAGEMENT AND REPUTATION.—T. B. Boss, second vice-president of this company, is identified with the Carl F. Sturhahn interests, which organized the Fire Reassurance Company of New York, a fire reinsurance company licensed by the State of New York Insurance Department on May 11, 1920. He is secretary of the Fire Reassurance Company of New York and secretary and treasurer of the Russia Insurance Company of America.

The executive offices of this company are in New York, but the underwriting will be done at Hartford, Conn., in conjunction with that of the Fire Reassurance Company of New York and the Russia Insurance Company of America.

On December 31, 1921, the directors owned \$119,200 of the par value of its capital stock of \$500,000.

In the first year of its operations the losses were about

normal and the expense ratio high. In its second year the loss ratio was high and its expenses moderate. While a substantial amount has been set up as unearned premiums, somewhat more than a normal rate of underwriting loss was sustained.

OFFICERS.—President, Bertram H. Fancher; first vice-president and secretary, Albert T. Tamblin; assistant secretary, Esther C. Andrews; second vice-president, Thomas B. Boss; treasurer, James G. Blaine, Jr.

DIRECTORS.—Aldrich, Winthrop W.; Barry, James V.; Bissell, Richard M.; Blaine, Jr., James G.; Boss, Thomas B.; Bourne, George G.; Brigham, Clement H.; Brown, Henry I.; Bywater, Selwyn; Carvalho, B. N.; Crossett, Edward C.; Dunlap, Charles E.; Fancher, Bertram H.; Graves, Harmon S.; Iselin, Oliver; Runnells, Clive; Stone, Samuel M.; Tamblin, Albert T.; Tenney, Harrah S.; Warner, C. M.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, hail, sprinkler leakage and explosion.

TERRITORY.—It is licensed in Ark., Colo., Conn., Del., Ill., Ind., Ia., La., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., O., Pa., Tex., Utah and W. Va.

STOCKHOLDERS' ANNUAL MEETING.—Third Monday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,472,590 63		\$388 44		\$13,683 60	\$408 26	\$11,863 26	\$5,376 82	\$1,504,124 53
Return premiums...	376,326 81				1,592 59		970 08	141 58	379,031 06
Net premiums.....	1,096,272 82		688 44		12,091 01	408 28	10,893 18	5,234 74	1,125,093 47
Losses to pms. writ'n	87.8				1.6	56.6	7.4		
Interest, etc.				\$54,111 86					
Gross profit on sale at maturity of bonds...				24,135 50					
TOTAL INCOME									\$1,203,340 83

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$415,708 63				\$190 16	\$231 24	\$777 87		\$416,907 90
Salvage	1,407 09								1,407 09
Net amt. paid policy-holders for losses.	414,301 54				190 16	231 24	777 87		415,500 81
Underwriting expenses.			\$410,760 22						
Other disbursements			988 02						
TOTAL DISBURSEMENTS									\$827,249 05

UNION RESERVE INSURANCE COMPANY—Continued.

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 53.4%; underwriting expenses, 36.5%; underwriting loss, 36.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 82.4%; expenses incurred, 56.3%; underwriting loss, 38.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$93,175,729; motor vehicle, \$2,392; tornado, etc., \$1,513,439; sprinkler leakage, \$2,271,791; riot, etc., \$2,259,407; net risks in force on business effective prior to January 1, 1921, \$8,832,755; net premiums in force on business on and after January 1, 1921, fire, \$863,651.05; motor vehicle, \$10.76; tornado, etc., \$11,550.62; sprinkler leakage, \$10,185.26; riot, etc., \$5,126.53; net premiums in force on business effective prior to January 1, 1921, \$74,857.80.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$729,545.90.

Losses incurred during 1921, \$601,305.81; underwriting expenses incurred during 1921, \$410,657.73; total, \$1,011,963.54.

Loss from underwriting during 1921, \$282,417.64.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$58,910.64; profit on investments during 1921, \$65,141.25; total, \$124,051.89.

Investment expenses incurred during 1921, \$988.02.

Gain from investments during 1921, \$123,063.87.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$123,063.87.

Loss from underwriting, \$282,417.64.

Surplus, December 31, 1920, \$481,036.37; decrease, \$159,353.77; surplus, December 31, 1921, \$321,682.60.

UNITED AMERICAN INSURANCE COMPANY OF PENNSYLVANIA,

316 Fourth Avenue, Pittsburgh, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$7,463 93
Rents due and accrued.....	15 00
Mortgage loans on real estate.....	280,795 80
Interest due and accrued thereon.....	4,529 01
Loans on collateral security.....	9,500 00
Interest due and accrued thereon.....	58 33
Bonds and stocks owned.....	521,132 10
Interest due and accrued thereon.....	9,167 74
Cash in banks and office.....	69,534 70
Agents' balances not over three months due	76,401 48
Other admitted assets	100 00
Reinsurance due from other companies	
on paid losses	2,839 27

TOTAL ADMITTED ASSETS \$981,537 36

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS; \$105,201.23; reinsurance, \$13,854.61; net unpaid claims..	\$91,346 62
Unearned premiums:	483,618 49
Salaries, rents, etc.....	471 36
Estimated taxes hereafter payable.....	6,385 18
Contingent commissions, etc.....	1,403 39
Estimated expenses on adjusted and unadjusted losses	2,262 24

TOTAL LIABILITIES, except capital. \$685,497 28

CAPITAL PAID UP 200,000 00

NET SURPLUS 196,050 06

TOTAL \$981,537 36

GENERAL REVIEW.

HISTORY.—This company began business June 2, 1873, with \$100,000 capital. During 1909 its capital was increased from \$100,000 to \$200,000 and \$50,000 was added to surplus. Its name was formerly the German-American Insurance Co., but on March 1, 1918, its present title was adopted.

The par value of the stock is \$50 per share.

This company, the Globe Insurance Co. of Penn., the United American, Superior Fire and National Union Fire Insurance Companies, all of Pittsburgh, issue policies entitled "Keystone Underwriters."

MANAGEMENT AND REPUTATION.—The company is conservatively managed, and has made fair progress, but its underwriting in recent years has not been profitable, having shown an underwriting loss in each of the last five years.

On December 31, 1921, the directors owned \$38,450, par value, of its \$200,000 capital stock.

The company is in excellent repute concerning its general treatment of loss claims. The volume of business written is conservative. Its loss ratio is normal, but the expense ratio has been above average.

Its investments are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The real estate owned consists of dwellings in Pittsburgh and vicinity. The mortgage loans are mainly upon dwelling and mercantile property in, or near, Pittsburgh affording good security.

AFFILIATIONS.—Western Insurance Bureau, Mountain States Inspection Bureau.

KIND OF INSURANCE WRITTEN.—Fire.

TERRITORY.—It is licensed in Cal., Colo., Ill., Ind., La., Md., Mass., Mich., Minn., N. Y., O., Pa., Tenn., Tex., W. Va., and Wis.

DIVIDENDS.—1901, 8%; 1902, 9%; 1903, 10%; 1904, 8%; 1905, 7%; 1906 to 1909, inc., 10%; 1909, 12%; 1910, 10½%; 1911 and 1912, 14%; 1913 and 1914, 14%; 1915, 1916 and 1917, 13%; 1918, 14%; 1919, 15%; 1920, 18%; 1921, 12%.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

OFFICERS.—President, W. J. Patterson; vice-president, W. H. Barker; secretary, E. P. Niebaum; assistant secretary, J. W. Ahrenholtz.

DIRECTORS.—(All of Pittsburgh.)

Aufderheide, George R., with Arbutnot Stevenson Co. wholesale dry goods.

Barker, W. H., president of Hazelwood Savings and Trust Co.

UNITED AMERICAN INSURANCE COMPANY OF PENNSYLVANIA—Continued.

Geilfuss, Charles H., assistant treasurer of Manufacturer Light and Heat Co.
 Gettman, Philip, retired.
 Kaercher, J. B., retired.
 Klauss, George H., of Scarborough & Klauss, hardware merchants.

Myers, E. H., Jr., capitalist.
 Niebaum, E. P., secretary United American Insurance Co.
 Patterson, Alexander H., of S. R. Patterson & Son.
 Patterson, W. J., president of United American Insurance Company of Pennsylvania.
 Risemeyer, John R., retired.
 Voskamp, August H., retired.

GENERAL AGENCIES.—Berry, Tremaine & Co., New York City general agents for New York City and Suburban; Percy B. Dutton, Rochester, for New York State, except New York City and Suburban; Fish & Schulkamp, general agents for Wis. and Minn.; Clarence de Veuve, San Francisco, general agents for Cal.; H. J. Ide, Boston, general agent, Mass.; Geo. W. Jalonick, Dallas, general agent, Texas, except Dallas; Pennington-Oliphant Co., Denver, general agents for Colorado; Timmerman, Memphis, general agent for Tennessee.

INCOME, 1921.

Gross premiums, \$725,546.28; reinsurance, \$115,256.26; return premiums, \$140,155.95; net premiums,.....	\$470,134 07
Interest, etc	52,176 67
Profit on sale of bonds and stocks.....	3,250 67
TOTAL INCOME	\$525,561 41

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$336,963.06; reinsurance, \$56,095.36; salvage, \$4,017.43; net amount paid policyholders for losses	\$276,850 27
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Underwriting expenses	226,809 65
Dividends to stockholders.....	24,000 00
Loss on sale bonds	3,753 75
Decrease by adjustment book value bonds..	9,800 00
Other disbursements:	1,374 41

TOTAL DISBURSEMENTS	\$542,588 08
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RATIOS TO PREMIUMS WRITTEN.—Losses paid, 58.8%; losses incurred, 63.8%; underwriting expenses, 48.2%; underwriting loss, 7.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 61.0%; expenses incurred, 45.8%; underwriting loss, 6.7%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$44,527,658; net risks in force on business effective prior to Jan. 1, 1921, \$45,341,200; net premiums in force on business on and after Jan. 1, 1921, \$478,103.74; net premiums in force on business effective prior to Jan. 1, 1921, \$461,233.78.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$491,489.42; gain from underwriting profit and loss items, \$731.54; total, \$492,220.96.

Losses incurred during 1921, \$300,121.42; underwriting expenses incurred during 1921, \$225,350.78; total, \$525,472.20.

Loss from underwriting during 1921, \$33,251.24.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$53,300.96; profit on investments during 1921, \$3,250.67; total, \$56,551.63.

Loss on investments during 1921, \$28,595.82; investment expenses incurred during 1921, \$1,262.04; total, \$29,857.86.

Gain from investments during 1921, \$26,693.77.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$26,693.77.

Losses: Underwriting, \$33,251.24; dividends, \$24,000.00; total, \$57,251.24.

Surplus, December 31, 1920, \$226,607.55; decrease, \$30,557.47; surplus, December 31, 1921, \$196,050.08.

UNITED AUTOMOBILE INSURANCE COMPANY,

303-306 Michigan Trust Bldg., Grand Rapids, Mich.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$9,000 00
Interest due and accrued thereon	450 00
Bonds and stocks owned, market value.....	151,759 84
Interest due and accrued thereon	2,296 93
Cash in banks and office	10,390 92
Agents' balances not over three months due.	23,172 21

TOTAL ADMITTED ASSETS	\$197,069 90
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LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Adjusted, \$3,500.00; reported or in process of adjustment, \$6,500.00; net unpaid claims.....	\$10,000 00
Unearned premiums.	71,261 47
Contingent commissions, etc.	5,793 05
Adjustment reserve	600 00
Reserve for expenses, bills, accounts.....	1,350 00

TOTAL LIABILITIES, except capital ..	\$89,004 52
CAPITAL PAID UP	100,000 00
NET SURPLUS	8,065 38

TOTAL	\$197,069 90
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GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of Michigan, June 16, 1919, and was licensed November 5, 1919. It was originally organized as an inter-insurance exchange, which was established in Feb-

ruary, 1916, and began business in May, 1916, under the title of the United Automobile Exchange, Grand Rapids, Mich. It started, as a stock company, with a capital of \$100,000, and a cash surplus of \$11,646.96. The shares have a par value of \$10 each. They were sold at prices of

UNITED AUTOMOBILE INSURANCE COMPANY—Continued.

\$10, \$11.25, \$12.50 and \$15 per share to accumulate this surplus. Details regarding the amounts sold at these various prices were not furnished us, and, therefore, no estimate can be made of cost of promotion.

We were informed that it did not take over the business of the United Automobile Insurance Exchange, but that the business of the Exchange was being continued in regular form to the expiration of its contracts and its complete liquidation.

MANAGEMENT AND REPUTATION.—The management is practically the same as the former management of the United Automobile Exchange. The stock is rather closely held. On December 31, 1921, the directors owned \$57,250 of the capital stock of \$100,000.

It is authorized to write fire, theft, property damage, liability and collision insurance upon automobiles in one policy. The premiums written, and losses paid, shown in this report, included all the business written, and we have not received statement showing class segregation of these items.

In 1920 and 1921 the losses were about normal, and the expenses not excessive considering the age of the company.

It has not operated long to have established records, but no complaints have reached us as to its treatment of loss claimants.

OFFICERS.—President, S. J. Barkwell; first vice-president, George A. Bruton; second vice-president and general counsel, Roland M. Shivel; secretary-treasurer and general manager, James K. Miller.

DIRECTORS.—

Barkwell; S. J., Barkwell-Buick Sales Co., Grand Rapids.

Bruton, George A., Worden Grocer Company, Grand Rapids.

Elston, Frank S., Elston Packing Co., Grand Rapids.

Gingrich, Jesse H., Blizzard Sales Co.

Higgins, John A., Watson-Higgins Milling Co., Grand Rapids.

Mathison, Frank H., Michigan Lithograph Co., Grand Rapids.

Miller, James K., insurance, Grand Rapids.

Seabrook, John H., insurance, Grand Rapids.

Sherwood, B. P., president Grand Haven State Bank.

Shivel, Roland M., lawyer, Grand Rapids.

Tuttle, Hon. Arthur J. federal judge, Detroit.

KINDS OF INSURANCE WRITTEN.—Fire, theft, property damage and liability collision.

TERRITORY.—Licensed in Michigan only.

STOCKHOLDERS' ANNUAL MEETING.—First Monday in February.

INCOME, 1921.

Gross premiums, \$178,739.08; return premiums, \$36,216.15; net premiums.....	\$142,522 93
Interest, etc	7,110 00
TOTAL INCOME	\$149,632 93

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$70,520.84; salvage, \$1,582.20; net amount paid policyholders for losses.....	\$68,938 64
Underwriting expenses	69,213 38
TOTAL DISBURSEMENTS	138,152 02

UNITED BRITISH INSURANCE COMPANY, LTD.,

London, England.

GENERAL REVIEW.

HISTORY.—This company was incorporated and commenced business October 15, 1915. It is owned by the Motor Union Insurance Company, Ltd., London, England. The paid-in capital on December 31, 1920, was £400,000.

The company is admitted to Canada, having been licensed by the Superintendent of Insurance of Ottawa, November 30, 1921, to transact fire insurance business.

It entered the United States in 1918 to write both marine and fire insurance business, but reinsured its United States business in August 1920 and withdrew. Its affairs at this branch being in liquidation.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet as of December 24, 1920, which includes

all its assets and liabilities, showed the following items, converted at \$4.866 rate of exchange: Total assets, \$12,359,093; general reserve fund, \$2,068,333; trading account balance, \$4,918,041; the appropriated profit, \$234,107; capital paid in, \$1,946,667.

MANAGEMENT AND REPUTATION.—It is under the same control as the Motor Union Insurance Company, and the British Commonwealth Insurance Company. William MacInnes 759 Yonge Street, Toronto, is the chief agent for Canada.

No statement had been received, at the time of going to press with these reports, showing the company's operations in 1921, at its Canadian branch, or the financial condition of that branch at the end of the year.

UNITED FIREMEN'S INSURANCE COMPANY,

430 Walnut Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$97,400 00
Mortgage loans on real estate.....	166,095 00
Interest due and accrued thereon.....	2,508 13
Bonds and stocks owned.....	1,614,320 49
Interest due and accrued thereon.....	19,257 64
Cash in banks and office.....	79,281 76
Agents' balances not over three months due.....	150,132 31
Other admitted assets.....	832 50
Reinsurance due on losses paid.....	985 89

TOTAL ADMITTED ASSETS \$2,130,903 72

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$112,141.35; reinsurance, \$40,750.53; net unpaid claims	\$71,390 82
Motor vehicle, \$36,183.46; reinsurance, \$833.33; net unpaid claims.....	35,350 13
TOTALS, \$148,324.81; reinsurance, \$41,583.86; net unpaid claims.....	\$106,740 95
Unearned premiums, fire, \$518,058.20; other than fire, \$69,472.58; total.....	587,530 78
Estimated expenses of investments and adjustment of losses.....	2,668 50
Amount reclaimable on perpetual deposits..	556,074 28
Salaries, rents, etc.....	170 81
Estimated taxes hereafter payable.....	5,000 00
Contingent commissions, etc.....	1,500 00

TOTAL LIABILITIES, except capital. \$1,259,685 32
CAPITAL PAID UP 400,000 00
NET SURPLUS 471,218 40

TOTAL \$2,130,903 72

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of Pennsylvania in 1860, with \$100,000 authorized capital. It began business April 1, 1861, with \$100,000 capital paid in. This was later increased to \$300,000. During 1906 its capital was increased from \$300,000 to \$400,000 and \$100,000 additional surplus was paid in.

The company lost \$330,308 net in the conflagration at Chelsea, Mass., on April 12, 1908, and to meet these losses it was found necessary to reduce the capital from \$400,000 to \$200,000, transferring \$200,000 to surplus account, and to reinsure part of its outstanding liability. On August 14, 1908, the company reinsured all its remaining liability, outside of the State of Pennsylvania, in the Phenix Insurance Company of Brooklyn, N. Y.

During 1911 its capital stock was increased from \$200,000 to \$400,000 and \$100,000 additional surplus was paid in by the issuance of 20,000 additional shares at \$15 per share, par value \$10. In 1921 the stockholders contributed \$400,000 additional funds to the surplus.

On December 9, 1920, a majority interest in the capital stock of this company was transferred to the London Guarantee and Accident Insurance Company of London, England, and the control passed to that company. The latter company maintains a United States branch writing a general casualty business, and this company will be operated in conjunction with the controlling company.

MANAGEMENT AND REPUTATION.—The company is under the same management as the parent company, the London Guarantee and Accident Insurance Company, of London, England, which is admitted to the United States writing casualty lines. The fire insurance underwriting is in charge of the Secretary M. B. Yates, who has had many years insurance experience and was with the company under the former management.

The volume of business written is moderate in proportion to the company's net resources. The premium income increased considerably during 1918, and the unearned premium liability was correspondingly increased, resulting

in an underwriting loss in that year. In 1919 its writings decreased but the unearned premium reserve increased, \$46,823.77. It suffered a small underwriting loss and the surplus was decreased \$17,212.52. In 1920 it had an underwriting loss of \$66,738.13, and the surplus decreased \$45,649.03. In 1921 the losses and expenses were considerably above normal, and there was a substantial underwriting loss.

The company is in excellent repute concerning its general treatment of loss claims.

Its investments are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The principal item of real estate owned is a building at 419 Walnut street, carried at \$95,000.

The mortgage loans are upon improved property in Pa., Ill., N. Y. and N. J., valued about twice the amount loaned.

AFFILIATIONS.—Western Union, Rocky Mountain Board, Pacific Board, S. E. U. A.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, war risk, automobile and explosion insurance.

TERRITORY.—It is licensed in Ala., Cal., Colo., Conn., Del., D. C., Fla., Ga., Ill., Ia., Ind., Kan., Ky., Me., Md., Mass., Mich., Minn., Mo., Neb., N. H., N. J., N. Y., N. C., Ohio, Ore., Pa., S. C., Tenn., Utah, Tex., Vt., Wash., W. Va. and Wis.

DIVIDENDS.—1900 to 1907, inc., 10%; 1908, 3%; 1909, 6%; 1910 to 1915, inc., 8%; 1916 to 1919, 10%; 1920, 4%.

OFFICERS.—President, F. W. Lawson; vice-president, G. R. Packard; secretary, and treasurer, M. B. Yates; asst. sec'y and treas., Henry A. Knabe.

DIRECTORS.—

Freeman, R. L., manufacturer.

Haughton, R., insurance.

Kingsley, W. H., vice-president Penn. Mutual Life Ins. Co.

Lawson, F. W., insurance.

Packard, C. S. V. banker.

Packard, G. R., insurance.

UNITED FIREMEN'S INSURANCE COMPANY—Continued.

Smith, G. V., insurance.
Walters, F. J., insurance.
Wells, G. B., merchant.

STOCKHOLDERS' ANNUAL MEETING.—Fourth Thursday in January.

GENERAL AGENCIES.—

Landis & Brickell, California, Oregon.
Harry S. Kaufman, Ltd., Louisiana.

Wakefield, Morley & Co., Connecticut.
Fred L. Gray Company, Minnesota.
James H. Weyer & Co., Indiana.
T. A. Manning & Son, Texas.
Gaunt & Harris, Kentucky.
Alfred Paull & Son, West Virginia.
B. F. Adams & Son, Alabama.
Hansen & Rowland, Washington.

INCOME, 1921.

	Fire.	Motor Vehicle.	Other Classes.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums	\$936,912 68	\$198,883 11	\$4,608 46	.....	.....	.....	.....	.....	\$1,139,404 25
Reinsurance.	256,014 10	8,884 53	555 67	.....	.....	.....	.....	.....	265,454 30
Return premiums ...	194,881 72	47,834 91	787 93	.....	.....	.....	.....	.....	243,504 56
Net premiums	485,016 86	142,168 67	3,264 88	.....	.....	.....	.....	.....	630,445 39
Losses to prms. writ'n	62.9	20.8	.....	.....	.....	.....	.....	.....	.....
Deposit premiums on perpetual risks.....	.....	.....	\$8,085 45	.....	.....	.....	.....	.....	4,899 80
Interest, etc .....	.....	.....	99,198 85	.....	.....	.....	.....	.....	.....
Borrowed money (gross) .....	.....	.....	40,000 00	.....	.....	.....	.....	.....	6,723 73
Voluntary increase to surplus by London Guarantee and Accident Company Ltd., by bonds .....	.....	.....	408,050 00	.....	.....	.....	.....	.....	.....
	.....	.....	.....	.....	TOTAL INCOME .....	.....	.....	.....	\$1,197,403 22

DISBURSEMENTS, 1921

Fire: Gross amount paid for losses, \$435,050.86; reinsurance, \$126,720.35; salvage, \$3,369.40; net amount paid policyholders for losses.....	\$304,961 11	Underwriting expenses	359,460 05
Motor vehicle, gross amount paid for losses, \$32,229.00; reinsurance, \$2,533.33; salvage, \$228.85; net amount paid policyholders for losses.....	29,466 82	Deposit premiums returned	41,636 87
TOTALS: Gross amount paid for losses, \$467,279.86; reinsurance, \$129,253.68 salvage, \$3,598.25; net amount paid policyholders for losses.....	\$334,427 93	Deposit premiums reinsurance	60 00
		Gross loss on sale or maturity of ledger assets	33,021 82
		Investments expenses	1,970 08
		Borrowed money repaid	40,000 00
		Interest on borrowed money repaid.....	1,375 00
		TOTAL DISBURSEMENTS	\$611,951 75

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, fire, 65.6%; motor vehicle, 45.6%; underwriting expenses, 57.0%; underwriting loss, 24.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 65.6%; expenses incurred, 60.4%; underwriting loss, 26.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$46,787,004; motor vehicle, \$6,289,684; tornado, etc., \$1,043,328; net risks in force on business effective prior to Jan. 1, 1921, \$52,729,983; net premiums in force on business on and after Jan. 1, 1921, fire, \$479,930.03; motor vehicle, \$134,486.39; tornado, etc., \$3,264.86; net premiums in force on business effective prior to Jan., 1921, \$510,009.90.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$583,482.93; loss from underwriting profit and loss items, \$4,170.07; total, \$579,312.86.

Losses incurred during 1921, \$383,046.87; underwriting expenses incurred during 1921, \$352,698.21; total, \$735,745.08.

Loss from underwriting during 1921, \$156,432.22.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$98,990.69; profit on investments during 1921, \$44,917.50; total, \$143,908.29.

Loss on investments during 1921, \$33,021.82; investment expenses incurred during 1921, \$4,400.09; total, \$37,430.91.

Gain from investments during 1921, \$106,477.37.

GAIN AND LOSS EXHIBIT, 1921.—Gains Investments, \$106,477.37; voluntary increase, to surplus by London Guarantee and Accident Company Ltd., by bonds, \$408,050.00; total, \$514,527.37.

Losses from underwriting, \$156,432.22.

Surplus, December 31, 1920, \$113,123.25; increase, \$358,095.15; surplus, December 31, 1921, \$471,218.40.

UNITED MERCHANTS INSURANCE COMPANY,

New Jersey Trust Company Building, Jersey City, N. J.

GENERAL REVIEW.

HISTORY.—This is a stock company, incorporated under the laws of New Jersey June 1, 1920, licensed and began business February 11, 1921. The authorized and subscribed capital is \$200,000, of which \$100,000 is paid in, together with \$25,000 surplus. The par value of the shares is \$100, the selling price being \$125, with authorization

to use \$5 per share for organization expenses. We were advised by the company in the latter part of 1921, that the balance of the authorized capital and \$25,000 additional surplus had been paid in. A number of the directors of this company are connected with the candy manufacturing and confectionery business in New York and Jersey City.

UNITED STATES FIRE INSURANCE COMPANY — *Continued.*

insurance Company, of Albany, N. Y. They also purchased in November, 1918, the International Insurance Company of New York, a reinsurance company.

On December 31, 1921, the directors owned \$58,800 of the par value of its capital stock of \$1,400,000.

It writes a full volume of business. Its expenses of operation have been slightly above the average, but its average loss ratio is normal.

Its loss-paying record is excellent.

Its investments are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are well secured by improved property in New York and Illinois, valued at over twice the amount loaned.

AFFILIATIONS.—Western Insurance Bureau, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference and Canadian Fire Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, hail, earthquake, marine, war risk, sprinkler leakage, explosion, tourists' baggage, automobile and tornado insurance.

TERRITORY.—It is licensed in all the States and Territories except Alaska, Del., Guam, Miss., New Brunswick, Newfoundland, Nova Scotia, Philippine Islands, Prince Edward Island and the Virgin Islands; also licensed in Mexico, China, Havana, South America and Cuba.

DIVIDENDS.—In recent years it has paid dividends as follows: 1910 and 1911, 6%; 1912 to 1915, inc., 7%; 1916, 7% on \$400,000 capitalization, and 10% on \$1,000,000; 1917, 1918, 1919, 1920 and 1921, 10%.

OFFICERS.—President, J. Lester Parsons; vice-presidents, Charles A. Norris, David J. Burtis, Mortimer L. Allen, Ernest L. Allen, Frank L. Gardner; secretary, David G. Wakeman.

DIRECTORS.—Adrianse, I. Reynolds; Albrow, William L.; Allen, Isaac L.; Andrews, R. D.; Ballard, Louis F.; Branson, George R.; Burtis, Areunah M.; Candidus, Otto B.; Drake, Francis W.; Fisher, Frederick T.; Forster, John A.; Harkness, William H.; Haubold, Rudolph O.; Hutchins, Augustus S.; Hutchins, Waldo; Jones, William A.; Ketcham, Solomon; LeFevre, Frank J.; Linkroum, Courtlandt; Lounsbury, Herbert D.; Lown, Frank B.; Newcombe, Andrew B.; Norris, Charles A.; Parsons, J. Lester; Pierson, William McD.; Pilgrim, Charles W.; Poucher, J. Wilson; Troy, Peter, H.; Voorhis, Caspar J.; Wakeman, David G.

STOCKHOLDERS' ANNUAL MEETING.—The first Tuesday following the second Monday in June.

GENERAL AGENTS.—

Crum & Forster, New York, N. Y.

Western Department, Freeport, Ill., Fred M. Gund, mgr.

Pacific Coast Department, San Francisco, Cal., Harold Junker, mgr.

Texas Department, Hines Bros., mgrs.

Marine Department, New York City, Appleton & Cox, mgrs.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$10,328,963 01	\$932,471 88	\$1,163,148 16	\$23,072 36	\$335,624 16	\$130,744 67	\$57,903 27	\$91,514 40	\$13,063,441 91
Reinsurance	2,058,356 97	306,450 37	53,417 62	757 82	28,520 20	43,733 18	4,962 89	11,576 81	2,507,795 86
Return premiums....	2,374,123 27	124,885 90	213,003 05	1,776 23	27,327 80	214 67	13,446 62	31,931 82	2,786,709 36
Net premiums.....	5,896,482 77	501,135 61	896,727 49	20,538 31	279,776 16	86,796 82	39,478 76	48,005 77	7,768,986 09
Losses to prms. writ'n	50.0	65.7	73.6		32.2	65.4	9.4	5.0	
Interest, etc.			\$564,491 47						3,149 89
Gain from sale or adjustment of book value of securities			77,641 66						
									TOTAL INCOME
									\$8,414,219 71

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$4,462,892 38	\$701,133 96	\$680,398 66		\$103,938 60	\$99,511 27	\$3,695 81	\$2,411 15	\$6,054,276 83
Reinsurance	1,454,429 22	329,533 22	6,838 28		13,955 38	43,069 10		11 31	1,847,838 51
Salvage	59,109 55	42,098 36	13,601 60						114,809 51
Net amt. paid policyholders for losses..	2,949,353 61	329,502 38	659,953 78		89,983 22	56,742 17	3,695 81	2,399 84	4,091,030 81
Underwriting expenses			\$3,510,138 77						
Dividends to stockholders			174,489.00						
Real estate expenses			556 11						
Loss from sale and adjustment of book value of securities									57,751 66
									TOTAL DISBURSEMENTS
									\$7,834,566.35

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, fire, 69.0%; ocean marine, 55.6%; motor vehicle, 73.6%; tornado, etc., 32.2%; hail, 65.4%; sprinkler leakage, 9.4%; riot, etc., 5.0%; underwriting expenses, 45.1%; underwriting loss, 4.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.3%; expenses incurred, 46.7%; underwriting loss, 4.1%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$7,587,445.48; loss from underwriting profit and loss items, \$4,790.15; total, \$7,582,655.33.

Losses incurred during 1921, \$4,347,902.81; underwriting expenses incurred during 1921, \$3,544,523.54; total, \$7,892,426.35.

Loss from underwriting during 1921, \$309,771.02.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$577,432.82; profit on investments during 1921, \$155,950.04; total, \$733,382.86.

Loss on investments during 1921, \$57,751.66; investment expenses incurred during 1921, \$11,171.34; total, \$68,923.

Gain from investments during 1921, \$664,459.86.

GAIN AND LOSS EXHIBIT, 1921: Gain from investments, \$664,459.86.

Losses: Underwriting, \$309,771.02; dividends, \$175,000; total, \$448,771.02.

Surplus, December 31, 1920, \$2,878,546.97; increase, \$179,688.84; surplus, December 31, 1921, \$3,058,235.81.

UNITED STATES LLOYDS, INC.,

3 South William Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned	\$2,264,699 72	Agents' balances not over three months due.	—40,206 81
Interest due and accrued thereon	24,985 01	Reinsurance due on paid losses	39,961 23
Cash in banks and office	412,462 85	TOTAL ADMITTED ASSETS	\$2,701,902 00

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$12,539 00	\$1,747,349 79	\$175,717 18	\$212,683 71	.....	.....	.....	.....	\$2,148,289 68
Reinsurance	250 00	906,302 00	47,505 00	149,850 00	.....	.....	.....	.....	1,103,907 00
Net unpaid claims...	12,289 00	841,047 79	128,212 18	62,833 71	.....	.....	.....	.....	\$1,044,382 68
Unearned premiums: Fire, \$77,741.24; other than fire, \$605,688.11; total			\$683,429 35						TOTAL LIABILITIES, except capital. \$1,808,105 44
Salaries, rents, etc.			6,534 05						CAPITAL PAID UP..... 800,000 00
Estimated taxes hereafter payable			41,244 76						NET SURPLUS..... 93,796 56
Estimate expenses of adjustment of losses..			32,514 60						TOTAL \$2,701,902 00

GENERAL REVIEW.

HISTORY.—This corporation began business in December, 1872, as a "Lloyds" organization and operated as such until July 1, 1918, when it was changed to a stock company. As a "Lloyds," it had one hundred subscribers, all men of large resources, each having deposited \$1,000 in cash, making a capital of \$100,000.

In 1918, the subscribers added \$300,000 to the capital, making that item \$400,000. The stock company took over all of the "Lloyds," and continues under the same management.

At a meeting of stockholders July 22, 1921, the capital was increased to \$800,000, and the additional \$400,000 was paid in during 1921 at par. The company elected to exercise its privilege of writing fire insurance, having previously confined its operations to marine and automobile classes.

It conducts an agency in London, England.

MANAGEMENT.—This institution is under the management of Herbert Appleton and Douglas F. Cox, under the firm name of Appleton and Cox, Inc., a very substantial and reputable firm of marine underwriters.

The underwriting in the fire insurance department is in charge of Crum and Forster, of New York, a substantial and reputable firm, which acts as general agents for the North River, Richmond, and United States Fire Insurance Companies of New York, and the Potomac Fire Insurance Company of Washington, D. C.

It has very substantial backing and in every respect enjoys an excellent reputation. On December 31, 1921 the directors owned \$186,000 par value of its capital stock of \$800,000.

The loss ratio was high in 1919 and 1920, and in 1920 the company had a heavy underwriting loss. In 1921, operating on a reduced income the losses and expenses were

above normal, and there was a substantial underwriting loss.

If reinsurance in companies not entered in New York was taken into account the surplus would be increased \$302,872.19.

The securities owned are of excellent character. The security valuations shown in this statement are those fixed by the Convention of Insurance Commissioners.

KINDS OF INSURANCE WRITTEN.—Marine, fire, tornado, riot and civil commotion, automobile, tourists' baggage and registered mail insurance.

AFFILIATIONS.—Eastern Automobile Underwriters Conference, National Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference.

TERRITORY.—It is regularly licensed in Ala., Ark., Cal., Colo., D. C., Fla., Ga., Hawaii, Ill., Ind., Kan., La., Me., Md., Mass., Mich., Minn., Miss., Mo., N. J., N. M., N. Y., N. D., Ohio, Okla., Ore., Pa., R. I.; S. C., Tenn., Tex., Wash., W. Va., Wyo. and Wis. It also operates in Canada and in Cuba.

OFFICERS.—President, Herbert Appleton; vice-presidents, Douglas F. Cox and William B. Goodwin; secretary, F. H. Appleton; treasurer, C. J. Ziegler.

DIRECTORS.—Agnew, George B.; Appleton, Herbert; Bedford, Edw. T.; Brown, James; Cox, Douglas F.; Davis, Howland; Forster, John A.; Franklin, P. A. S.; Goodwin, William B.; Iselin, Lewis; Lethbridge, Edgar E.; Peters, William R.; Post, James H.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday in February.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$167,613 75	\$3,135,391 30	\$1,530,200 13	\$439,414 86	\$938 51	.....	.....	\$117 26	\$5,323,735 81
Reinsurance	7,577 20	1,757,931 58	218,144 08	275,970 22	.....	.....	.....	.....	2,250,623 08
Return premiums	\$11,494 15	557,332 09	437,001 37	44,798 40	60 89	.....	.....	.....	1,050,683 90
Net premiums	148,542 40	790,127 03	925,114 68	118,648 24	868 62	.....	.....	117 26	1,983,418 83
Losses to prms. writ'n		110.7	72.7	92.7					
Interest, etc.			\$131,384 16						Income from investments..... 40,985 01
Exchange			42,434 86						
Reinsurance commissions.....			126,913 57						
Borrowed money.....			500,000 00						TOTAL INCOME..... \$2,825,136 43

UNITED STATES LLOYDS, INC.,—Continued.

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.....		\$3,388,800 50	\$1,121,817 14	\$294,198 17					\$4,804,684 81
Reinsurance.....		2,005,250 06	380,300 90	159,648 58					2,545,206 52
Salvage.....		508,654 08	68,858 29	24,339 90					602,052 27
Net am't. paid policy-holders for losses.....		874,785 36	672,648 95	110,011 71					1,657,426 02
Underwriting expenses.....			\$1,096,273 59		From investments.....				10,005 13
Borrowed money repaid and interest there-on.....			520,208 34						
					TOTAL DISBURSEMENTS.....				\$3,283,913 08

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 72.3%; underwriting expenses, 55.3%; underwriting loss, 8.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 68.1%; expenses incurred, 51.2%; underwriting profit, 8.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$16,854,495; ocean marine, \$43,618,384; motor vehicle, \$21,799,829; inland nav. and trans., \$564,896; tornado, etc., \$150,441; riot, etc., \$112,500; net premiums in force on business on and after Jan. 1, 1921, fire, \$145,779.65; ocean marine, \$464,684.46; motor vehicle, \$704,146.30; inland nav. and trans., \$14,632.44; tornado, etc., \$868.62; riot, etc., \$117.26.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,106,730.07; gain from underwriting profit and loss items, \$230,983.04; total, \$2,337,713.11.

Losses incurred during 1921, \$1,434,144.71; underwriting expenses incurred during 1921, \$1,079,694.64; total, \$2,513,839 35.

Loss from underwriting during 1921, \$176,126.24.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$110,535.99; profit on investments during 1921, \$40,985.01; total, \$151,521.00.

Loss on investments during 1921, \$10,005.13; investment expenses incurred during 1921, \$3,008.12; total, \$13,013.25.

Gain from investments during 1921, \$138,507.75.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$138,507.75.

Losses: Underwriting, \$176,126.24; interest on bonds in default, \$2,450.00; total, \$178,576.24.

Surplus, December 31, 1920, \$133,865.05; decrease, \$40,068.49; surplus, December 31, 1921, \$93,796.56.

UNITED STATES MARINE INSURANCE COMPANY,

15 Exchange Place, Jersey City, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Loans on collateral security.....	\$12,500 00
Bonds and stocks owned.....	124,750 00
Interest due and accrued thereon.....	469 27
Cash in banks and office.....	216 96
Agents' balances.....	50,969 90
Reinsurance recoverable on paid losses....	23,770 45

TOTAL ADMITTED ASSETS..... \$212,242 66

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Ocean marine, \$52,095; reinsurance, \$16,455; net unpaid claims.....	\$35,640 00
Inland navigation and transportation, total, \$35,428; reinsurance, \$11,619; net unpaid claims.....	23,809 00
Totals, \$87,523; reinsurance, \$28,074; net unpaid claims.....	\$59,449 00
Unearned premiums.....	18,701 81
Salaries, rents, etc.....	750 00
Estimated taxes hereafter payable.....	1,000 00
Contingent commissions, etc.....	1,000 00

TOTAL LIABILITIES, except capital. \$80,900 81
CAPITAL PAID UP..... 100,000 00
NET SURPLUS..... 31,341 85

TOTAL..... \$212,242 66

GENERAL REVIEW.

HISTORY.—This company was incorporated in March, 1918, with an authorized capital stock of \$500,000. It was licensed to begin business November 27, 1918, with a paid-in capital of \$100,000 and a surplus of \$25,000. The company made a deposit with the Department of Banking and Insurance of the State of New Jersey of \$100,000, represented by United States Liberty bonds.

During 1919 the paid-in capital was increased to \$200,000, and \$60,920 was paid into surplus account. In 1921 the capital was reduced to \$100,000, by return to the stock-

holders \$70,000 par value of its stock and transferring \$30,000 to the surplus.

MANAGEMENT AND REPUTATION.—Messrs. O'Keeffe & Lynch, 45 John street, New York City, have charge of the marine underwriting for the City of New York Insurance Company. They are in good repute and act also as United States managers of the Marine Department of the Baltica Insurance Co., Ltd., of Copenhagen, Denmark. The company is writing a moderate volume of business, the expense ratio being low, and the loss ratio high. The underwriting thus far has not been profitable.

UNITED STATES MARINE INSURANCE COMPANY—Continued.

The company writes reinsurance only.

OFFICERS.—President, Arthur J. O'Keefe; vice-president, Olaf Mathiesen; treasurer, Frank J. Lynch; secretary, Edmund L. Cooper.

DIRECTORS.—All are connected with the brokerage firm of O'Keefe & Lynch, unless otherwise shown, and are as follows: Lynch, Frank J.; O'Keefe, Arthur J.; Brenker, George A.; Cooper, Edmund L.; Mathiesen, Olaf, treasurer Benham & Boysen; Fort, Franklin R., secretary Eagle Fire Insurance Company, Newark, N. J.; Dillmeier, A. J.; Schiff, Edgar E.

INCOME, 1921.

Ocean marine: Gross premiums, \$88,004.09; reinsurance, \$23,749.95; return premiums, \$23,495.94; net premiums.....	\$40,758 20
Inland navigation and transportation, gross premiums, \$81,812.52; reinsurance, \$11,196.73; return premiums, \$26,131.95; net premiums	44,483 84
Totals: Gross premiums, \$169,816.61; reinsurance, \$34,946.68; return premiums, \$49,627.89; net premiums.....	\$85,242 04
Interest, etc.....	11,010 52
Borrowed against sale of security to purchase bond and share company stock....	7,178 80
Profit on sale or maturity of stocks.....	549 00
TOTAL INCOME.....	\$103,980 36

DISBURSEMENTS, 1921.

Ocean marine: Gross amount paid for losses, \$181,187.39; reinsurance, \$4,318.45; salvage, \$133.44; net amount paid policyholders for losses.....	\$176,735.50
Inland navigation and transportation, gross amount paid for losses, \$44,793.10; reinsurance, \$491.00; net amount paid policyholders for losses.....	44,302 10
Totals, gross amount paid for losses, \$225,980.49; reinsurance, \$4,809.45; salvage, \$133.44; net amount paid policyholders for losses.....	\$221,037 60

Underwriting expenses.....	18,336 20
Dividends to stockholders.....	10,000 00
Borrowed money repaid.....	7,178 80
Other disbursements.....	173 12
Partial return capital to stockholders.....	70,000 00
Loss on sale or maturity of bonds and stocks	11,371 93

TOTAL DISBURSEMENTS..... \$338,097 65

RATIOS TO PREMIUMS WRITTEN.—Losses paid, ocean marine, 433.6%; inland navigation and transportation, 99.6%; losses incurred, 204.2%; underwriting expenses, 21.5%; underwriting loss, 59.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 122.7%; expenses incurred, 12.7%; underwriting loss, 35.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, ocean marine, \$213,445; inland navigation and transportation, \$637,953; net premiums in force on business on and after Jan. 1, 1921, ocean marine, \$6,356; inland navigation and transportation, \$30,909.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$141,852.53.

Losses incurred during 1921, \$174,105.31; underwriting expenses incurred during 1921, \$18,086.20; total, \$192,191.51.

Loss from underwriting during 1921, \$50,338.98.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$9,229.61; profit on investments during 1921, \$549.00; total, \$9,779.61.

Loss on investments during 1921, \$12,034.07; investment expenses incurred during 1921, \$173.12; total, \$12,207.19.

Loss from investments during 1921, \$2,428.58.

GAIN AND LOSS EXHIBIT, 1921.—Gain from reduced capital, \$100,000.00.

Losses: Underwriting, \$50,338.98; investments, \$2,428.58; partial return of capital stock, \$70,000.00; dividends, \$10,000.00; total, \$132,767.56.

Surplus, December 31, 1920, \$54,109.41; decrease, \$22,767.56; surplus, December 31, 1921, \$31,341.85.

UNIVERSAL INSURANCE COMPANY.

16 Washington Place, Newark, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$659,980 60	Agents' balances not over three months due.....	43,854 71
Interest due and accrued thereon.....	6,191 78		
Cash in banks and office.....	21,091 03	TOTAL ADMITTED ASSETS.....	\$731,118 12

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Plot, Ex-plo., etc.	Totals.
Total		\$5,803 22		\$1,825 43					\$7,628 65
Reinsurance		2,893 08							2,893 08
Net unpaid claims...		2,919 14		1,825 43					4,735 57
Unearned premiums			\$15,656 85						
Estimated taxes hereafter payable.....			5,469 51						
Due for borrowed money.....			20,000 00						
TOTAL LIABILITIES, except capital.			\$45,861 93						
				TOTAL					\$731,118 12

UNIVERSAL INSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New Jersey, March 15, 1921, licensed March 18, 1921, and began business May 6, 1921. The authorized and paid-in capital is \$400,000, with \$200,000 contributed to surplus, the par value of the shares being \$25, which sold at \$37.50. The organization expenses were less than one-half of one per cent., which is commendable.

MANAGEMENT AND REPUTATION.—The company was organized by Messrs. Talbot, Bird & Company, prominent marine underwriters of 63 and 65 Beaver street, New York City, and they are in high repute, representing also as marine managers the Franklin Fire Insurance Company of Pennsylvania, and the Springfield Fire and Marine Insurance Company of Springfield, Mass.

The company is chartered to write fire, marine and automobile insurance, but was formed principally for the purpose of insuring marine risks only.

The borrowed money, appearing in the financial statement, was secured to enable the company to make a larger investment in gold corporate stock of the city of New York, than cash on hand permitted at the time.

The directors of the company own, at par value, \$384,700 of the capital stock of the company.

KINDS OF INSURANCE WRITTEN.—Marine principally.

TERRITORY.—Licensed in Cal., Mass., N. J., N. Y. and Wash. It also advises that it writes universally.

OFFICERS.—President, Samuel Bird; vice-presidents, Harry Bird and J. S. Gilbertson; secretary, John T. Byrne; assistant secretaries, T. S. Bowen and P. J. Barthel. All of the officers are connected with Talbot, Bird & Company, Inc., of New York City.

DIRECTORS.—The above officers, Walter D. Despard and G. W. McIndoe.

STOCKHOLDERS' ANNUAL MEETING.—Second Tuesday in February.

GENERAL AGENTS.—Talbot, Bird & Co., Inc., general managers, 63 Beaver street, New York City; Mathews & Livingston, marine general agents for the Pacific coast of North America, 340 California street, San Francisco, Cal.; Henry Curzon Ramsay, marine general agent, State of Washington, Colman building, Seattle, Wash.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....		\$93,250 90		\$13,833 08				\$113 31	\$107,197 24
Reinsurance		25,300 20		793 47				16 20	26,109 87
Return premium.....		1,729 83		107 89					1,837 72
Net premiums.....		66,220 87		12,931 67				97 11	79,249 65
Losses to pms. writ'n		12.3		8.5					
Interest, etc.			\$19,091 11						30,000 00
Amount withheld from reinsurance company for taxes			44 38						
					Borrowed money				30,000 00
						TOTAL INCOME			\$128,385 14

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses		\$13,846 86		\$1,106 34					\$14,953 20
Reinsurance		5,358 00							5,358 00
Net amt. paid policy-holders for losses..		8,488 86		1,106 34					9,595 20
Underwriting expenses			\$25,035 60						
Borrowed money repaid			10,000 00						
					Interest on borrowed money.....				1,215 00
						TOTAL DISBURSEMENTS			\$45,845 80

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, ocean marine, 17.2%; inland nav. and transp., 22.7%; underwriting expenses, 31.6%; underwriting profit, 23.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred: ocean marine, 17.9%; inland nav. and transp., 4.6%; expenses incurred, 47.9%; underwriting profit, 29.6%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, \$1,481,376; net premiums in force on business on and after January 1, 1921, \$19,949.82.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$63,592.80.

Losses incurred during 1921, \$14,330.77; underwriting expenses incurred during 1921, \$30,460.73; total, \$44,791.50.

Gain from underwriting during 1921, \$18,801.30.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$24,067.89; profit on investments during 1921, \$42,387.

Gain from investments during 1921, \$66,454.89.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$18,801.30; investments, \$66,454.89; total, \$85,256.19.

Surplus, April 13, 1921, \$200,000; increase, \$85,256.19; surplus, December 31, 1921, \$285,256.19.

"L'URBAINE" FIRE INSURANCE COMPANY,

Paris, France.

UNITED STATES BRANCH, 123 WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$5,206,430 00	Reinsurance recoverable on paid losses....	20,302 29
Interest due and accrued thereon.....	70,839 29		
Cash in banks and office.....	12,970 26		
Agents' balances not over three months due	11,813 63	TOTAL ADMITTED ASSETS.....	\$5,322,355 47

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$840,525 53		\$18,198 02		\$2,766 26		\$17 00		\$859,506 81
Reinsurance	72,632 11								72,632 11
Net unpaid claims...	767,893 42		18,198 02		2,766 26		17 00		798,874 70
Unearned premiums.....			\$2,953,380 58						
Contingent commissions, etc.....			25,000 00						
Salaries, rents, etc.....			20,520 30						
Estimated taxes hereafter payable.....			67,663 53						
Estimated expenses of investigation and adjustment of losses.....			13,759 64						
					TOTAL LIABILITIES, except deposit capital				\$3,867,198 75
					NET SURPLUS, U. S. BRANCH, including deposit capital.....				1,455,156 72
					TOTAL				5,322,355 47

GENERAL REVIEW.

HISTORY.—This company was established in 1838. Its authorized and subscribed capital is 5,000,000 francs, of which 1,250,000 francs has been paid in. In March, 1913, it regularly entered the United States to write fire insurance.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. We therefore present the following information from the Home Office balance sheet, the latest available, which includes all its assets and liabilities: Total assets, December 31, 1918, \$8,784,342; capital paid in, \$240,385; surplus, \$1,063,149. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent standing at its home and in this country.

The managers of the United States Branch are in excellent standing, and are also United States managers for the Eagle, Star and British Dominions Insurance Co., Ltd., of London, Eng., and the General Fire Assurance Company of Paris, France. The expense of management of the United States Branch is moderate and its average loss ratio until 1921 was normal.

It writes a large volume of business in proportion to the net resources of this branch.

The premium income increased very greatly in the last several years, until 1921, the reserve for unearned premiums increasing proportionately and contributing to underwriting losses in those years, except that in 1919 it wrote about the the same volume of business as in 1918 and with a low loss ratio it made the large gain from underwriting of \$264,031.04. In 1921 the loss ratio was high, but the expense ratio very favorable on a considerably reduced volume, and there was a small underwriting loss.

The securities owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The company's loss paying record is excellent under all conditions.

AFFILIATIONS.—Eastern Union, Western Union, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association.

UNITED STATES MANAGERS.—Fred S. James & Company, 123 William street, New York.

UNITED STATES TRUSTEE.—Guaranty Trust Company, New York.

KINDS OF INSURANCE WRITTEN.—Fire insurance direct and reinsurance. In the United States it writes fire, motor vehicle, tornado, sprinkler leakage, explosion and flood insurance.

TERRITORY.—It operates in Belgium, France Holland, Italy, Spain, Switzerland and the United States.

In the United States it is licensed in the following States: Ala., Ark., Cal., Colo., Conn., Fla., Ga., Ill., Ind., Iowa, Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont., Nev., N. H., N. J., N. Y., N. G., Ohio, Ore., Pa., R. I., Tex., Utah, Wash., W. Va., Wis. and Wyo.

GENERAL AGENTS.—

For Colorado, Utah and Wyoming, E. J. Miller & Co., Gas and Electric Bldg., Denver, Colo.

For Pacific Coast States, Fred S. James & Co., San Francisco, Cal.

For Louisiana, Alabama, Florida and Georgia, Ellis & Powers, New Orleans, La.

WESTERN DEPARTMENT.—O. F. Wallin, assistant U. S. manager, 175 W. Jackson Blvd., Chicago, Ill.

INCOME, U. S. BRANCH, 1921.

	Fire.	Tourist Floater.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Earth- quake.	Sprinkler Leakage.	Other Lines.	Totals.
Gross premiums	\$6,119,136 29	\$188 18	\$136,090 06	\$11 00	\$31,007 61	\$38 58	\$4,796 83	\$3,690 10	\$6,294,806 63
Reinsurance	618,490 44								618,490 44
Return premiums	2,058,320 27	71 56	32,758 28		12,145 53		1,647 24	1,624 94	2,104,567 90
Net premiums	3,442,325 48	96 62	103,301 80	11 00	18,862 08	38 58	3,056 59	2,065 16	3,569,747 31
Losses to prms. writ'n	85.9		65.4		24.5		30.2		

"L'URBAINE" FIRE INSURANCE COMPANY—Continued.

Interest, etc	\$289,596 78	Profit on sale or maturity of bonds	11,664 95
Received from Home Office.....	2,480 62	TOTAL INCOME.....	\$3,873,489 66

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$3,506,848 55		\$60,970 32		\$4,623 11		\$925 58		\$3,582,367 56
Reinsurance	481,768 05								481,768 05
Salvage	68,635 99		1,882 30				0 94		70,019 23
Net amt. paid policy-holders for losses..	2,956,444 51		68,588 02		4,623 11		924 64		3,030,580 28
Underwriting expenses.....			\$1,504,933 54						51,589 73
Remitted to Home Office.....			19,908 46						
Other disbursements.....			6,786 13						
									TOTAL DISBURSEMENTS..... \$4,613,798 14

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 79.8%; underwriting expenses, 42.1%; underwriting profit, 1.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 63.6%; expenses incurred, 35.1%; underwriting profit, 0.9%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$353,823,683; motor vehicle, \$4,803,880; inland navigation and transportation, \$330; tornado, etc., \$5,909,738; sprinkler leakage, \$1,836,024; riot, etc., \$1,042,610; tourist floater, \$3,600; earthquake, \$52,700; flood, \$1,342; net risks in force on business effective prior to Jan. 1, 1921, \$239,880,755; net premiums in force on business on and after Jan. 1, 1921, fire, \$3,343,960; motor vehicle, \$74,063; inland navigation and transportation, \$11; tornado, etc., \$19,839; sprinkler leakage, \$4,112; riot, etc., \$1,972; tourist floater, \$65; earthquake, \$122; flood, \$16; net premiums in force on business effective prior to Jan. 1, 1921, \$2,260,054.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$4,482,345.21; loss from underwriting profit and loss items, \$18,115.44; total, \$4,464,229.77.

Losses incurred during 1921, \$2,850,410.86; underwriting expenses incurred during 1921, \$1,573,417.34; total, \$4,423,828.20.

Gain from underwriting during 1921, \$40,401.57.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$280,866.75; profit on investments during 1921, \$220,546.33; total, \$501,413.08.

Loss on investments during 1921, \$51,589.73; investment expenses incurred during 1921, \$6,786.13; total, \$58,375.86.

Gain from investments during 1921, \$443,037.22.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$40,401.57; investments, \$443,037.22; remitted from Home Office, \$2,480.62; total, \$485,919.41.

Loss from remitted to Home Office, \$19,908.46.

Surplus, December 31, 1920, \$989,145.77; increase, \$466,010.95; surplus, December 31, 1921, \$1,455,156.72.

UTAH HOME FIRE INSURANCE COMPANY,

22 South Main Street, Salt Lake City, Utah.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value.....	\$301,039 45
Mortgage loans on real estate.....	866,271 15
Interest due and accrued thereon.....	40,582 03
Loans on collateral security.....	4,492 00
Bonds and stocks owned, market value....	790,574 70

Interest due and accrued thereon.....	2,168 57
Cash in banks and office.....	2,519 03
Agents' balances not over three months due.	22,591 64
Reinsurance due on paid losses.....	692 39

TOTAL ADMITTED ASSETS..... \$2,030,930 96

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$186,759 90	\$12,209 54			\$157 72		\$34 40	\$209 20	\$199,370 76
Reinsurance	15,821 61								15,821 61
Net unpaid claims...	170,938 29	12,209 54			157 72		34 40	209 20	183,549 15
Unearned premiums.....			\$447,544 18						44,321 70
Salaries, rents, etc.			2,500 00						
Estimated taxes hereafter payable.....			23,000 00						
Contingent commissions, etc.			6,500 00						
Estimated expense of adjustment.....			3,000 00						
Mortgage interest received in advance....			12 22						
Due other companies.....									44,321 70
									TOTAL LIABILITIES, except capital. \$710,427 25
									CAPITAL PAID UP
									400,000 00
									NET SURPLUS
									920,503 71
									TOTAL.....
									\$2,030,930 96

GENERAL REVIEW.

HISTORY.—This company was organized and began business September 30, 1886, with \$200,000 paid-in capital. In February, 1891, a stock dividend of \$50,000 was declared, increasing the capital to \$250,000. In 1909 its capital was increased to \$300,000 and \$40,000 was paid into surplus account. In 1919 the capital was increased to \$400,000 and

\$250,000 was contributed to surplus. The par value of the company's stock is \$100 a share.

It was formerly the Home Fire Insurance Company of Utah, but in March, 1918, the present title was adopted.

The company issues policies entitled "Commercial Underwriters Agency."

MANAGEMENT AND REPUTATION.—The company is well

UTAH HOME FIRE INSURANCE COMPANY—Continued.

managed and has excellent backing. The amount of stock owned by its directors on December 31, 1921, was \$37,100.

It writes a conservative volume of business. Its management expenses have been about the average. Its average loss ratio is low. Its volume very greatly increased in 1920, and the unearned premiums increased accordingly, accounting very largely for the underwriting loss of \$193,307.83. The company greatly reduced its writings in 1921, with high loss and expense ratios to premiums written, but with a very low expense ratio on the earned basis, showing a substantial underwriting profit.

It will be noted that the company has included in its liabilities an item of \$44,321.70, which it advises us represents amount due other companies on account of cancellation of a large volume of unsatisfactory reinsurance being ceded, new and more satisfactory treaties having been made.

The company is in excellent repute concerning its treatment of loss claimants.

Its investments are high grade. The securities are valued at the actual market values as of December 31, 1921.

The real estate consists of a two-story brick building on Main street, Salt Lake City, at present occupied by the company and 110 x 157 feet purchased jointly with the Beneficial Life Insurance Company, on which they expect to erect their Home Office, and a small item being a farm in Idaho taken over under foreclosure.

Its mortgage loans are mostly for small amounts, and are first liens upon improved property, nearly all located in Utah and Idaho, valued at about three times the amount loaned.

AFFILIATIONS.—Board of Fire Underwriters of the Pacific and the Rocky Mountain Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire, tornado, explosion, riot, hail, marine and sprinkler leakage insurance.

TERRITORY.—It is licensed to operate in Ariz., Ark., Cal., Colo., Idaho, Ill., Ind., Iowa, La., Mass., Mich., Mont., Neb., Nev.; N. H., N. J., N. Y., N. C., N. D., Ohio, Ore., Pa., S. C., Texas, Utah, Wash., W. Va. and Wyo.

DIVIDENDS.—In recent years the company has paid dividends as follows: 1906 to 1910, inc., 12%; 1911 to 1915, inc., 14%; 1916, 16%; 1917, 19%; 1918 and 1919, 22%; 1920, 24%; 1921, 20%.

OFFICERS.—President, Heber J. Grant; vice-presidents, John C. Cutler and Charles S. Burton; secretary, George J. Cannon; assistant secretaries, A. L. MacDonald and Bertram F. Willis; treasurer, Edgar S. Hills.

DIRECTORS.—

Bennett, John F., president Bennett Glass and Paint Company; managing director Zions Co-operative Mercantile Institution.

Bowerman, Guy E., capitalist, Idaho.

Browning, M. S., president Utah National Bank, Ogden.

Burton, Charles S., vice-president, Utah State National Bank.

Burton, Edward L., investment banker.

Cannon, George J., secretary-manager Heber J. Grant Company.

Cutler, John C., president Deseret National Bank.

Gemmell, Robert C., manager Utah Copper Company.

Grant, Heber J., president of company; president Utah State National Bank.

Hills, Edgar S., vice-president Deseret National Bank.

Howard, E. O., president Walker Bros., bankers.

Nibley, Chas. W., capitalist.

Smith, Elias A., cashier Deseret Savings Bank.

Smoot, Reed, Washington, D. C., U. S. Senator from Utah.

Sweet, Leon, president Sweet Candy Co.

Taylor, Thomas N., merchant, Provo, Utah.

Woodruff, Elias S., manager Deseret News, Salt Lake.

STOCKHOLDERS' ANNUAL MEETING.—First Monday in February.

GENERAL AGENTS.—For Ida. and Utah, H. J. Grant & Co., Salt Lake City; Ariz., Cal., Mont., Nev., Ore. and Wash., F. M. Branch, manager, and H. R. Mann, Jr., assistant manager, San Francisco; Colo. and Wyo., Gerald L. Schuyler General Agency, Denver, Colo.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$1,390,825 47	\$58,478 94			\$19,381 70		\$2,613 27	\$4,598 73	\$1,484,893 11
Reinsurance	204,742 02								204,742 02
Return premiums....	901,824 80	15,834 53			9,655 85		2,517 95	3,789 43	933,122 56
Net premiums.....	293,256 65	43,144 41			9,725 85		95 32	804 30	347,028 53
Losses to prms. writ'n	192.3	23.4			19.8		856.8		
Interest, etc.			\$137,224 16						1,775 15
From agents' balances charged off.....			4 62						
									Profit, sale or maturity of stocks and bonds
									1,775 15
									TOTAL INCOME
									\$486,032 46

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$705,986 64	\$10,110 30			\$1,932 88		\$815 75		\$718,845 57
Reinsurance	135,901 46								135,901 46
Salvage	6,012 14						2 02		6,014 16
Net amt. paid policy-holders for losses..	564,013 04	10,110 30			1,932 88		813 73		576,869 95
Underwriting expenses.....			\$175,902 22						175,902 22
Dividends to stockholders.....			80,000 00						80,000 00
									Other disbursements
									18,433 04
									TOTAL DISBURSEMENTS
									\$851,205 21

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 137.6%; underwriting expenses, 50.6%; underwriting profit, 39.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 60.3%; expenses incurred, 22.2%; underwriting profit, 17.3%.

MISCELLANEOUS.—Net risks in force on business effective

on and after January 1, 1921, fire, \$52,101,835; ocean marine, \$1,725,446; tornado, etc., \$2,344,897; sprinkler leakage, \$65,751; riot, etc., \$296,697; net risks in force on business effective prior to January 1, 1921, \$22,466,352; net premiums in force on business on and after January 1, 1921, fire, \$552,430.58; ocean marine, \$14,926.25; tor-

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during

Surplus, December 31, 1920, \$899,262.08; increase, \$21.-241.63; surplus, December 31, 1921, \$920,503.71.

401-405 Walnut Street, Philadelphia, Pa.

Cash in banks and office.....	197,879 66
Agents' balances not over three months due	173,952 85
Reinsurance due on paid losses.....	3,701 10
Other admitted assets.....	100 00

TOTAL ADMITTED ASSETS..... \$1,508,275 63

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo. etc.	Totals.
Total	\$156,146 31		\$3,815 85		\$1,093 12			\$32 78	\$161,088 06
Reinsurance.	43,438 93		104 00		22 05				43,564 98
Net unpaid claims....	112,707 38		3,711 85		1,071 07			32 78	117,523 08

TOTAL LIABILITIES, except capital. \$827,883 34

CAPITAL PAID UP.....	500,000 00
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NET SURPLUS.....	240,392 29
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TOTAL **\$1,568,275 63**

In the first year of the company's operations, it wrote a full volume of business, resulting in a large reserve item, and an underwriting loss to premiums earned of 59.4%, which operated to reduce the surplus. The expense ratio was low. In 1921, the second year of its operations, the losses and expenses were a little above normal, and although the premiums were less than the year before that, the unearned premiums increased considerably, and there was a substantial underwriting loss.

W. E. Chapin, manager, Atlanta, Ga., for Virginia, N. C., S. C., Fla., Ala., Ky., Tenn. and New Orleans, La.

VICTORY INSURANCE COMPANY—Continued.

J. M. Thomas, manager, Chicago, Ill., for Colo., Idaho, Ill., Ia., Kan., Mich., Minn., Mo., Mont., Neb., S. D., Wis. and Wyo.

Trezevant & Cochran, general agents, Dallas, Tex., for Ark., La. (except for New Orleans), N. M., Okla. and Texas.

F. M. Avery, manager, San Francisco, Cal., for Ariz., Nev., Ore., Utah, Wash. and Cal.

STOCKHOLDERS' ANNUAL MEETING.—Second Friday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$1,668,398 09		\$37,224 35		\$29,600 53		\$502 78	8,071 70	\$1,743,797 45
Reinsurance.	456,211 83		5,277 16		10,272 02		265 05	4,411 97	476,438 03
Return premiums	379,633 71		6,126 01		4,399 25		80	809 96	390,969 73
Net premiums	832,552 55		25,821 18		14,929 26		236 93	2,849 77	876,389 09
Losses to prems writ'n	44.9		64.1		3.6			6.8	
Interest, etc.			\$62,528 70						
Other income.....			21 61						
					TOTAL INCOME.....				\$938,940 00

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.	\$652,933 47		\$19,514 80		\$895 81			\$216 52	\$673,560 60
Reinsurance.	275,107 76		2,311 05		363 21			21 17	277,803 19
Salvage.	4,155 89		658 05						4,793 94
Net am't. paid policy-holders for losses....	373,669 82		16,565 70		532 60			193 55	390,963 47
Underwriting expenses.			\$404,811 45						
Dividends to stockholders.....			60,000 00						
					Other disbursements.....				1,423 63
					TOTAL DISBURSEMENTS.				\$857,198 55

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 48.0%; underwriting expenses, 46.2%; underwriting loss, 13.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 59.2%; expenses incurred, 56.2%; underwriting loss, 16.2%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$85,167,453; motor vehicle, \$1,183,400; tornado, etc., \$3,575,328; sprinkler leakage, \$80,652; riot, etc., \$1,573,287; net risks in force on business effective prior to Jan. 1, 1921, \$33,522,179; net premiums in force on business on and after Jan. 1, 1921, fire, \$822,971; motor vehicle, \$23,725; tornado, etc., \$13,599; sprinkler leakage, \$234; riot, etc., \$2,886; net premiums in force on business effective prior to Jan. 1, 1921, \$291,140

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$710,499.96; loss from underwriting profit and loss items, \$460.38; total, \$710,039.58.

Losses incurred during 1921, \$421,033.48; underwriting expenses incurred during 1921, \$404,521.28; total, \$825,554.76.

Loss from underwriting during 1921, \$115,515.18.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$62,974.41; profit on investments during 1921, \$13,990.50; total, \$76,964.91.

Investment expenses incurred during 1921, \$1,423.63.

Gain from investments during 1921, \$75,541.28.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$75,541.28.

Losses: Underwriting, \$115,515.18; dividends, \$60,000.00; total, \$175,515.18.

Surplus, December 31, 1920, \$340,366.19; increase, \$99,973.90; surplus, December 31, 1921, \$240,392.29.

VIRGINIA FIRE AND MARINE INSURANCE COMPANY,

1015 East Main Street, Richmond, Va

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$120,000 00
Mortgage loans on real estate.....	70,600 00
Interest due and accrued thereon.....	850 28
Loans on collateral security	29,349 59
Interest due and accrued thereon.....	44 36
Bonds and stocks owned	2,275,039 00
Interest due and accrued thereon.....	27,852 52
Cash in banks and office	125,629 33
Agents' balances not over three months due	226,921 69
Reinsurance recoverable on paid losses....	18,901 87

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS, \$197,786.59; reinsurance, \$65,493.18; net unpaid claims..	\$132,293 41
Unearned premiums: fire, \$1,149,263.35; other than fire, \$44.13.....	1,149,297 48
Dividends to stockholders unpaid.....	25,000 00
Salaries, rents, etc	2,500 00
Estimated taxes hereafter payable.....	18,500 00
Contingent commissions, etc	7,500 00
Reserve for contingencies	70,000 00
Estimate expenses adjusting losses.....	1,500 00

TOTAL LIABILITIES, except capital. \$1,406,590 89

CAPITAL PAID UP..... 500,000 00

NET SURPLUS

TOTAL ADMITTED ASSETS

TOTAL

VIRGINIA FIRE AND MARINE INSURANCE COMPANY.—*Continued.*
GENERAL REVIEW.

HISTORY.—This company was organized as the Virginia Marine Insurance Company and began business March 14, 1832, with \$100,000 paid-in capital (par value of shares \$100 each). It wrote only marine insurance up to 1840, when its capital was increased to \$200,000. It then commenced writing fire insurance also. In 1852 its charter was amended, changing the title to Virginia Fire and Marine Insurance Company, and was again amended in 1858, changing the par value of the stock from \$100 to \$25 per share.

During the period from March, 1860, to January, 1867, the assets of the company were reduced to \$62,000 on account of the Civil War, and in order to again commence business, each block of five shares of stock was reduced to one share and the capital was increased to \$175,000 by cash subscriptions. In June, 1872, the capital was increased to \$200,000 by cash subscriptions. On March 5, 1874, the capital was increased to \$250,000 by cash subscriptions.

In 1920 the paid in capital was increased to \$500,000 by a stock dividend of \$250,000.

MANAGEMENT AND REPUTATION.—The company is very well managed and is making good progress. It has paid good dividends and has built up a substantial surplus. Its directors are men of high business standing.

The company's stock is fairly well distributed. Its directors owned at the end of 1921 \$96,700, par value, of the \$500,000 capital stock then outstanding.

Its loss paying record is excellent. The volume of business written is in proportion to the company's net resources.

Its expenses of operation have been low, but in 1919 were slightly above the average and its average loss ratio is about normal. In 1918 and 1919 the loss ratio was low, and the company made a good underwriting profit. In 1920 the loss and expense ratios were slightly higher, but the company made a fair underwriting profit. It also made a good underwriting profit in 1921.

Its investments are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The real estate consists of the company's Home Office on East Main street, and a warehouse in the rear thereof, and unimproved lots on North Seventh street, Richmond, Va.

The mortgage loans are first liens upon improved property in Richmond and vicinity.

AFFILIATIONS.—This company cooperates with the Eastern Union, Western Union and Southeastern Underwriters Association.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—It is licensed in Ala., Conn., D. C., Fla., Ga., Ill., Ind., La., Mass., Mich., N. Y., N. C., Ohio, Pa., Tenn., Texas, Va. and Wisc.

DIVIDENDS.—It has paid dividends ranging from 8% to 12% for many years. In 1918 the rate was 18%; 1919, 20%; 1920, 22% and stock dividend of 100%; 1921, 10% (declared).

OFFICERS.—President, William H. Palmer; vice-president, William H. Palmer, Jr.; secretary, B. C. Lewis, Jr.; treasurer, J. C. Watson; assistant secretary, Wm. Palmer Hill.

DIRECTORS.—

Addison, W. M., president Planters National Bank, Richmond, Va.

Cabel, H. L., Branch, Cabell & Co., bankers and brokers.

Funsten, O. H., Elam & Funsten, real estate.

Leake, J. Jordan, Leake & Buford, attorneys.

Nolting, Fred E., Fred E. Nolting & Co., investment bankers.

Palmer, Wm. H., chairman board, National State and City Bank of Richmond, Va.

Palmer, Jr., Wm. H., president Union Envelope Company.

GENERAL AGENTS.—A. J. Woodworth & Co., Syracuse, N. Y., New York State, outside of Metropolitan district.

Hall & Henshaw, New York Metropolitan district.

Gaubert & Irwin, Brooklyn, N. Y.

Henry J. Ide, Boston, Mass.

Thames & Batre, Mobile, Ala.

Logue Bros. & Company, Inc., Pittsburgh, Pa., Western Pennsylvania.

Joseph Doyle, Philadelphia, Pa., Philadelphia and vicinity.

A. K. Phillips, Washington, D. C.

Fred B. Luce, manager Western Department for Ill., Ind., Mich., Ohio, and Wisc.

Hall & Benedict, Nashville, Tenn.

J. D. Kitchen & Bro., New Orleans, La., for La. and Tex.

F. C. Calkins & Co., Jacksonville, Fla.

Chas. M. Jerome, Atlanta, Ga.

STOCKHOLDERS' ANNUAL MEETING.—First Tuesday after February 15th.

INCOME, 1921.

Fire: Gross premiums, \$1,920,124.72; reinsurance, \$463,349.28; return premiums, \$317,015.61; net premiums.....	\$1,139,750.83
Tornado, etc., gross premiums, \$55.75; net premiums	55 75

Totals, gross premiums, \$1,920,180.47; reinsurance, \$463,349.28; return premiums, \$317,015.61; net premiums.....	\$1,139,815 58
Interest, etc	134,407 33
Profit on sale or maturity stocks and bonds	2,963 02
Increase by adjustment real estate.....	622 59

TOTAL INCOME	\$1,277,808 52
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DISBURSEMENTS, 1921.

Gross amount paid for losses, \$977,659.03; reinsurance, \$282,451.35; salvage, \$5,753.85; net amount paid policyholders for losses	\$689,453 83
Underwriting expenses	526,555 97
Dividends to stockholders.....	55,000 00
Agents' balance charged off.....	5,231 74
Loss and decrease ledger assets.....	81,535 25
Real estate expense.....	4,043 28
Investment expense.....	4,531 86

TOTAL DISBURSEMENTS	1,366,351 93
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RATIOS TO PREMIUMS WRITTEN.—Losses paid, 60.4%; losses incurred, 58.6%; underwriting expenses, 46.1%; underwriting profit, 7.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 54.8%; expenses incurred, 36.5%; underwriting profit 7.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$91,674,115.00; tornado, etc., \$8,500.00; net risks in force on business effective prior to Jan. 1, 1921, \$78,767,162.00; net premiums in force on

VIRGINIA FIRE AND MARINE INSURANCE COMPANY,—Continued.

business on and after Jan. 1, 1921, fire, \$1,154,924.43; tornado, etc., \$57.75; net premiums in force on business effective prior to Jan. 1, 1921, \$1,123,621.83.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,219,667.84; loss from underwriting profit and loss items, \$13,987.55; total, \$1,205,680.29.

Losses incurred during 1921, \$668,481.89; underwriting expenses incurred during 1921, \$446,255.97; total, \$1,114,737.86.

Gain from underwriting during 1921, \$90,942.43.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during

1921, \$133,060.10; profit on investments during 1921, \$54,811.06; total, \$187,881.06.

Loss on investments during 1921, \$82,235.25; investment expenses incurred during 1921, \$8,575.14; total, \$90,810.39.

Gain from investments during 1921, \$97,070.67.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting \$90,942.43; investments, \$97,810.39; total, \$188,013.10.

Losses: Reserve for contingencies, \$70,000.00; dividends, \$50,000.00; total, \$120,000.00.

Surplus, December 31, 1920, \$920,674.65; increase, \$68,013.10; surplus, December 31, 1921, \$988,687.75.

VULCAN INSURANCE COMPANY,

94 Fulton Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$478,710 00
Interest due and accrued thereon.....	2,374 62
Cash in banks and office.....	9,094 63
Agents' balances not over three months due.....	2,368 93

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$10,638 09; motor vehicle, \$1,116 64; total net un- paid claims.....	\$11,754 73
Unearned premiums, fire, \$9,677.91; other than fire, \$1,485.79; total.....	11,163 70
Interest due and accrued.....	376 25
Salaries, rents, etc.....	9,543 15
Estimated taxes hereafter payable.....	2,491 84
Due for borrowed money.....	122,600 00
Estimated expenses of investigation and ad- justment of losses.....	500 00

TOTAL LIABILITIES, except capital.....	\$158,429 67
CAPITAL PAID UP.....	200,000 00
NET SURPLUS.....	134,118 51

TOTAL ADMITTED ASSETS..... \$492,548 18

TOTAL \$492,548 18

GENERAL REVIEW.

HISTORY.—This company was incorporated in February, 1911, with \$200,000 authorized capital. It began business July 24, 1911, with its capital and \$100,000 surplus paid in.

The par value of the stock is \$100 per share.

MANAGEMENT AND REPUTATION.—Isidor Kahn, the president of the company, has been in the insurance business in New York for many years. Charles E. Falk and I. Koenigsberger, vice-president and secretary, respectively, have been associated with Mr. Kahn for over thirty years.

The company is controlled by Mr. Kahn and some close associates. On December 31, 1921, the directors owned \$130,000, par value, of the \$200,000 capital stock.

The volume of business transacted is small. The business was profitable in 1918, and after paying a dividend of \$12,000, it increased its surplus by \$9,972.63. In 1919 the company had an underwriting profit of \$7,579, in 1920 \$4,614.15, and in 1921, \$4,421.46.

The company's loss paying reputation is excellent. Its average loss and expense ratios are normal.

Its investments are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

KINDS OF INSURANCE WRITTEN.—Fire, automobile, tornado and sprinkler leakage insurance.

TERRITORY.—It is licensed in N. J., N. Y., and Pa. The company writes some "surplus lines" direct.

DIVIDENDS.—The first dividend was paid in 1917, the rate being 6%; 1918, 1919, 1920 and 1921, 6%.

OFFICERS.—President, Isidor Kahn; secretary, I. Koenigsberger.

DIRECTORS.—Besthoff, Charles S., merchant; Curtis, Geo. E., contractor; Eisemann, Alex., merchant; Eisemann, Emil, merchant; Herman, Johl, merchant; Kahn, Isidor, president of company; Kahn, L., capitalist; Koenigsberger, Israel, secretary of company; Rawitser, Herman, merchant; Yankauer, Max, merchant.

All of the above directors are of New York.

STOCKHOLDERS ANNUAL MEETING.—Third Thursday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums	\$141,181 10		\$1,097 12				\$1,158 06		\$144,036 30
Reinsurance	104 80								104 80
Return premiums	102,006 84		301 74						102,408 68
Net premiums	38,977 36		1,395 38				1,158 06		41,530 92
Losses on prems writ'n	90.4		4.8						

VULCAN INSURANCE COMPANY—Continued.

Interest on bonds, interest on bank deposits, dividends on stocks.....	\$23,620 93
Reimbursement of return premium account.....	90 43
Borrowed money.....	36,500 00
TOTAL INCOME.....	\$101,742 18

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$38,854.- 04; reinsurance, \$20.08; salvage, \$55.76; net amount paid policyholders for losses..	\$38,778 20
Motor vehicle, gross amount paid for losses, \$353.00; salvage, \$291.66; net amount paid policyholders for losses.....	61 34
Totals, gross amount paid for losses, \$39,- 207.04; reinsurance, \$20.08; salvage, \$347.42; net amount paid policyholders for losses.	\$38,839 54
Underwriting expenses.....	25,543 19
Dividends to stockholders.....	12,000 00
Decrease in liabilities during the year on account of reinsurance treaties.....	42 40
Interest on borrowed money.....	4,307 64
Borrowed money repaid.....	27,500 00
Brokerage	1,322 50
TOTAL DISBURSEMENTS.....	\$109,555 27

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 88.0%; underwriting expenses, 61.5%; underwriting profit, 10.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 56.5%; expenses incurred, 36.7%; underwriting profit, 6.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$1,813,217; motor vehicle, \$53,535; sprinkler leakage, \$129,450; net risks in force on business effective prior to Jan. 1, 1921, \$1,814,415; net premiums in force on business on and after Jan. 1, 1921, fire, \$10,334.31; motor vehicle, \$1,563.86; sprinkler leakage, \$1,137.82; net premiums in force on business effective prior to Jan. 1, 1921, \$13,561.43.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$64,697.79; gain from underwriting profit and loss items, \$90.43; total, \$64,788.22.

Losses incurred during 1921, \$36,569.52; underwriting expenses incurred during 1921, \$23,797.24; total, \$60,366.76. Gain from underwriting during 1921, \$4,421.46.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$19,709.54; profit on investments during 1921, \$9,380.00; total, \$29,089.54.

Investment expenses incurred during 1921, \$565.59.

Gain from investments during 1921, \$28,523.95.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$4,421.46; investments, \$28,523.95; total, \$32,945.41.

Loss from dividends, \$12,000.00.

Surplus, December 31, 1920, \$113,173.10; increase, \$20,945.41; surplus, December 31, 1921, \$134,118.51.

WARSAW INSURANCE COMPANY, LTD.,

Warsaw, Poland.

UNITED STATES BRANCH, 110 WILLIAM STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,079,040 00
Interest due and accrued thereon.....	15,358 82
Cash in banks and office.....	6,384 20
Agents' balances not over three months due.....	—4,070 66

TOTAL ADMITTED ASSETS..... \$1,096,712 36

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Net unpaid claims, fire, \$134,108.33; motor vehicle, \$119.50; tornado, etc., \$408.00; sprinkler leakage \$9.00; total.....	\$134,644 83
Unearned premiums.....	398,265 71
Contingent commissions, etc.....	3,000 00
Salaries, rents, etc.....	3,350 00
Estimated taxes hereafter payable.....	15,000 00
Estimated adjustment of losses.....	2,229 77

TOTAL LIABILITIES, except deposit capital. \$556,490 31

DEPOSIT CAPITAL. \$200,000.00

**NET SURPLUS, U. S. Branch, including
deposit capital..... 540,222 05**

TOTAL \$1,096,712 36

GENERAL REVIEW.

HISTORY.—This company was established in 1870. Its authorized capital is 2,000,000 roubles, all subscribed. It entered the United States in September, 1911, to write fire reinsurance.

The name of this company was previously the Warsaw Fire Insurance Company, the above title having been adopted in 1920.

HOME OFFICE RESOURCES.—The Home Office balance sheet as of December 31, 1920, showed the following items: Total assets, \$27,800,675.67; capital paid in, \$1,028,571.42; net cash surplus over capital and all other liabilities, \$4,259,143.52. (An arbitrary rate of exchange has been used: see note, page vii.)

MANAGEMENT AND REPUTATION.—This was formerly a prominent Russian company, and has always borne an

WARSAW INSURANCE COMPANY, LTD—Continued.

excellent reputation. It is now under the jurisdiction of the Polish government. Its United States managers, Fester, Fothergill & Hartung, are also United States managers of the Union and Phenix Espanol Insurance Company, Northern Insurance Company of Moscow, Alpha General Insurance Company, Calcutta, India; Nippon Fire Insurance Company, Tokio, Japan, and the European General Insurance Company, Limited, of London.

The company now writes in this country a moderate volume of business in proportion to the surplus of the United States Branch.

The loss ratio of the United States Branch was above normal in 1919, 1920 and 1921, but the expense ratio was moderate. In 1921 the expense ratio was low and there was a fair underwriting profit.

The securities owned by the United States Branch are of excellent character. The valuations used are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGER.—Fester, Fothergill and Hartung, 110 William street, New York.

UNITED STATES TRUSTEE.—Bankers Trust Company, New York.

KINDS OF INSURANCE WRITTEN.—Fire insurance only; in the United States it writes fire, automobile, sprinkler leakage, explosion and tornado reinsurance.

TERRITORY.—It is licensed in Ark., Colo., Ill., Ia., La., Me., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., O., Pa., Tex. and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Earth-quake.	Tornado, etc.	Water Damage.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$791,204 81		\$1,620 04	\$49 56	\$5,863 68	\$144 87	\$4,892 74	\$4,069 13	\$807,534 03
Return premiums ...	837,251 48		231 73	6 67	2,244 25	7 91	1,681 65	1,501 06	342,924 75
Net premiums	453,953 33		1,388 31	42 89	3,619 43	136 78	3,211 09	2,568 07	464,609 28
Losses to prms. writ'n	97.8		20.1		43.7		10.2	1.5	
Interest, etc.			\$53,415 07						
Bonds per schedule D.....			698 00						
					TOTAL INCOME.....				\$519,022 95

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$449,661 89		\$279 97		\$1,589 53		\$332 25	\$38 93	\$451,993 57
Salvage	5,563 72		82				4 24		5,568 78
Net amt. paid policy-holders for losses..	444,098 17		279 15		1,589 53		328 01	38 93	446,324 79
Underwriting expenses			\$176,736 98						
Bonds per schedule D.....			1,443 25						
					TOTAL DISBURSEMENTS.....				\$624,505 02

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, fire 87.8%; motor vehicle, 28.7%; tornado, etc., 54.9%; hail, 1.5%; sprinkler leakage, 10.5%; underwriting expenses, 38.0%; underwriting profit, 9.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 63.2%; expenses incurred, 29.8%; underwriting profit, 7.0%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$47,799,800; net risks in force on business effective prior to Jan. 1, 1921, \$34,696,489; net premiums in force on business on and after Jan. 1, 1921, fire, \$436,879.09; motor vehicle, \$2,659.03; tornado, etc., \$3,586.15; sprinkler leakage, \$2,639.07; riot, etc., \$2,318.52; earthquake, \$48.08 water damage, \$125.94; net premiums in force on business effective prior to Jan. 1, 1921, \$308,568.68.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$635,085.05.

Losses incurred during 1921, \$401,183.68; underwriting expenses incurred during 1921, \$189,347.21; total, \$590,530.89.

Gain from underwriting during 1921, \$44,554.16.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$52,258.38; profit on investments during 1921, \$33,260.50; total, \$85,518.88.

Loss on investments during 1921, \$1,443.25; investment expenses incurred during 1921, \$1,427.54; total, \$2,870.79.

Gain from investments during 1921, \$82,648.09.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$44,544.16; investments, \$82,648.09; total, \$127,202.25.

Surplus, December 31, 1920, \$413,019.80; increase, \$127,202.25; surplus, December 31, 1921, \$540,222.05.

WASHINGTON MARINE INSURANCE COMPANY.

51 Beaver Street, New York.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$935,678 00	Agents' balances not over three months due	115,680 15
Interest due and accrued thereon.....	4,700 66	Statutory deposit.....	400 00
Cash in banks and office.....	81,035 02	Funds held under reinsurance treaties.....	10,639 69
Reinsurance recoverable on paid losses (Marine)	58,617 11	TOTAL ADMITTED ASSETS.....	\$1,206,750 63

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total	\$3,021 07	\$729,305 19	\$18,785 35	.....	.....	.....	.....	.....	\$751,111 61
Reinsurance .....	.....	70,348 00	.....	.....	.....	.....	.....	.....	70,348 00
Net unpaid claims...	3,021 07	658,957 19	18,785 35	.....	.....	.....	.....	.....	680,763 61
Unearned premiums.....	.....	.....	\$13,203 04	.....	.....	.....	.....	.....	2,452 81
Interest due and accrued.....	.....	.....	1,043 28	.....	.....	.....	.....	.....	.....
Salaries, rents, etc. ....	.....	.....	3,150 19	.....	.....	.....	.....	.....	.....
Estimated taxes hereafter payable.....	.....	.....	665 85	.....	.....	.....	.....	.....	.....
Funds held under reinsurance treaties.....	.....	.....	10,639 69	.....	.....	.....	.....	.....	.....
Due for borrowed money.....	.....	.....	64,999 44	.....	.....	.....	.....	.....	.....
TOTAL LIABILITIES, except capital.									\$776,917 91
CAPITAL PAID UP.....									400,000 00
NET SURPLUS									29,832 72
TOTAL.....									\$1,206,750 63

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of New York State and licensed October 1, 1918, with a paid-in capital of \$200,000 and a surplus of \$100,000. The par value of the stock is \$100 per share.

In 1919 it increased its capital to \$400,000, and \$100,000 was added to surplus account. When it first began operations, and until April, 1919, it was handled in conjunction with the Importers and Exporters Insurance Company by the Trans-Marine Underwriting Agency, Inc., New York City. At the time stated these two companies separated interests and are now entirely independent of each other.

MANAGEMENT AND REPUTATION.—On November 15, 1920, S. D. McComb & Co., who also act as marine managers for several other prominent companies, and are in high repute, became marine managers.

The interests which own the company and are represented on the directorate are prominent in the tobacco business. They are men of wealth and high business standing.

The management of the fire branch was for a time in charge of the officers of the National Liberty Insurance Company of America, of New York, a large and successful American company, but in 1921 that contract was discontinued and the business accepted under it was reinsured in the National Liberty.

The company wrote a large volume of marine business in 1919 and 1920, and became handicapped by having a large amount of claims against reinsurers not admitted to New York, and for which no credit could be taken as admitted assets.

In 1919 the loss ratio on fire business was normal, but the marine loss ratio was high. In 1920 the marine loss ratio was high. The expense ratio was very low.

About the middle of the year 1921 it decided to practically cease writing and to bend its energies to collecting reinsurance due. Its writings in 1921 were therefore greatly reduced, the fire premiums showing a minus figure. The loss and expense ratios for 1921, to premiums written are therefore out of proportion.

It is expected the company will assume active operations when these matters are cleared up.

As of December 31, 1921, the directors owned at par value \$30,700 of the \$400,000 capital stock.

It has a good reputation in connection with treatment of loss claimants.

KIND OF INSURANCE WRITTEN.—Marine only.

TERRITORY.—It is licensed in New York only.

OFFICERS.—President, Ery Kehaya; vice-president, H. L. Rodgers; vice-president and secretary, E. W. Murray; assistant secretaries, K. Ames, C. Rehman, A. J. Barnett.

DIRECTORS.—

William H. Black, attorney at law.

Ery Kehaya, president.

E. W. Murray, vice-president and secretary.

E. D. Osborn, secretary of the Standard Commercial Tobacco Company.

H. L. Rodgers, vice-president.

L. B. Whitaker, treasurer.

W. A. Whitaker, treasurer of the Standard Commercial Tobacco Co.

H. D. Meyers, vice-president of the Standard Commercial Tobacco Co

Ira B. Robbins, comptroller, Standard Commercial Tobacco Co.

STOCKHOLDERS' ANNUAL MEETING.—Second Monday in January.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$230,070 12	\$418,499 74	\$36,032 96	.....	.....	.....	.....	.....	\$682,602 82
Reinsurance	121,367 35	84,634 64	937 44	.....	.....	.....	.....	.....	206,939 43
Return premiums....	149,118 40	84,763 76	31,837 24	.....	.....	.....	.....	.....	265,719 40
Net premiums.....	—40,415 63	247,101 34	3,258 28	.....	.....	.....	.....	.....	209,943 99
Losses to prms. writ'n	.....	34.0	2113.1	.....	.....	.....	.....	.....	.....
Interest, etc. ....	.....	.....	\$31,584 89	.....	.....	.....	.....	.....	2,841 87
Borrowed money.....	.....	.....	75,000 00	.....	.....	.....	.....	.....	.....
TOTAL INCOME.....									\$319,370 75

WASHINGTON MARINE INSURANCE COMPANY — *Continued.*

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$88,292 23	\$1,011,548 17	\$68,941 21						\$1,168,781 61
Reinsurance	17,570 40	876,221 72							893,792 12
Salvage		51,301 61	93 50						51,395 11
Net amt. paid policy-holders for losses.,	70,721 83	84,024 84	68,847 71						223,594 38
Underwriting expenses.			\$126,141 03		Borrowed money unpaid				10,000 56
Other disbursements.....			4,023 50		Loss on sale of bonds and stocks.....				20,324 30
Decrease in liabilities during the year on account of reinsurance treaties.....			187,363 05						
					TOTAL DISBURSEMENTS				\$571,446 82

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 159.8%; underwriting expenses, 60.0%; underwriting loss, 101.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 75.3%; expenses incurred, 25.4%; underwriting loss, 47.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, ocean marine, \$557,576; motor vehicle, \$868,676; net premiums in force on business on and after January 1, 1921, ocean marine, \$15,429.30; motor vehicle, \$19,196.85.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$445,574.97; loss from underwriting profit and loss items, \$210,353.78; total, \$235,221.19.

Losses incurred during 1921, \$335,562.48.

Underwriting expenses incurred during 1921, \$112,997.19; total, \$448,559.67.

Loss from underwriting during 1921, \$213,338.48.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$30,579.59; profit on investments during 1921, \$2,841.87; total, \$33,421.46.

Loss on investments during 1921, \$86,626; investment expenses incurred during 1921, \$1,692.67; total, \$88,318.67.

Loss from investments during 1921, \$54,897.21.

GAIN AND LOSS EXHIBIT, 1921.—Losses: Underwriting, \$213,338.48; investments, \$54,897.21; other sources, \$2,330.83; total, \$270,566.52.

Surplus, December 31, 1920, \$300,399.24; decrease, \$270,566.52; surplus, December 31, 1921, \$29,832.72.

WELLINGTON FIRE INSURANCE COMPANY,

Toronto, Ont.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and debentures owned.....	\$180,532 83
Interest due and accrued thereon.....	1,282 76
Cash in banks and office.....	21,586 31
Agents' balances not over three months due	12,717 25
Premium notes.....	1,706 65
Office furniture and insurance plans.....	4,808 87
Reinsurance due on paid losses.....	3,827 12

TOTAL ADMITTED ASSETS..... \$226,461 79

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$250 00
Unearned premiums.....	52,040 81
Estimated taxes hereafter payable.....	778 40
Reserve held in trust for reinsurance....	31,925 61
TOTAL LIABILITIES, except capital.	\$84,994 82
CAPITAL PAID UP.....	124,500 00
NET SURPLUS.....	16,966 97

TOTAL \$226,461 79

GENERAL REVIEW.

HISTORY.—This company was established in 1840. Its authorized capital is \$150,000, of which \$124,500 has been paid in.

MANAGEMENT AND REPUTATION.—The company is small, but bears a good reputation. The underwriting of the company is conducted at its Toronto office. It now writes a moderate volume of business in proportion to its paid-in capital and surplus.

The directors are prominent financial business men, and, we are advised, own nearly all of the capital stock of the company.

KIND OF INSURANCE WRITTEN.—Fire.

TERRITORY.—It operates only in the Province of Ontario.

OFFICERS.—President, George Sleeman; vice-president, W. A. Denton; secretary, John Davidson.

DIRECTORS.—

John R. Wissler, retired, Elora, Ontario.

W. E. Buckingham, Guelph, Ont., barrister, vice-president Sterling Rubber Company, Limited, vice-president Victor H. Canahan Company, Limited, director Gibson Manufacturing Company Limited.

W. R. Begg, Esq., manufacturers' agent, Toronto.

E. J. Hayes, Esq., of Messrs. Hayes & Lailey, wholesale merchants, Toronto.

E. B. Stockdale, Esq., general manager and director of The Trusts and Guarantee Company, Limited, Toronto.

J. E. Clement, Esq., Montreal, Que., general manager of The Nationale Fire Insurance Company of Paris, France, and The Fire Insurance Company of Canada.

H. Begg, Esq., president and manager, Messrs. Shaw & Begg, Limited, Toronto.

BANKERS.—Dominion Bank.

WELLINGTON FIRE INSURANCE COMPANY—*Continued.*

INCOME, 1921.

Gross premiums, \$171,037.05 reinsurance, \$61,014.17; return premiums, \$31,340.18; net premiums.....	\$78,682 70
Interest, etc.....	8,657 41
Agents' balances.....	12,660 52
TOTAL INCOME.....	\$100,000 63

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$90,436.97; reinsurance, \$50,405.91; net amount paid policyholders for losses.....	\$40,031 06
Underwriting expenses.....	50,357 94
Dividends to stockholders.....	12,450 00
Statutory assessment and license fee.....	2,158 24
TOTAL DISBURSEMENTS.....	\$104,997 24

WEST AMERICAN AUTOMOBILE AND FIRE INSURANCE COMPANY
OF CALIFORNIA.

Trust and Savings Bldg., Los Angeles, Cal.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$175,000 00
Interest due and accrued thereon.....	447 22
Cash in banks and office.....	329,346 71
Agents' balances not over three months due	96,780 70

TOTAL ADMITTED ASSETS..... \$601,574 63

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS, \$49,528.90; rein- surance, \$21,792.72; net unpaid claims..	\$27,736 18
Unearned premiums	226,076 91
Estimated taxes hereafter payable.....	19,561 30
Funds held under reinsurance treaties.....	23,734 36

TOTAL LIABILITIES, except capital.	\$297,098 75
CAPITAL PAID UP.....	260,000 00
NET SURPLUS	54,475 88

TOTAL \$601,574 63

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of California on September 26, 1919, and was licensed March 30, 1920. It began business about April 15, 1920.

It has an authorized capital of \$250,000, all of which has been subscribed and paid in, with a surplus of \$150,000.

Stock, par value \$100, was sold at \$160 per share, thus providing the surplus.

There was no promotion expense, which is very commendable.

MANAGEMENT AND REPUTATION.—The vice-president, Thomas R. Lamb, organized and promoted the company, and acts as its general manager. He has had some ten or twelve years' insurance experience, first as a local agent and then as general agent for the automobile department of the California Insurance Company; later and for about three and one-half years, he was general agent for the automobile department of the Alliance Assurance Company, Ltd., of London. He was also for three years general agent for the automobile department of the Commonwealth Insurance Company of New York.

Figures which he afforded us relating to the loss ratios of his department of those companies for 1917, 1918 and 1919 indicate that he made good profits for them.

The directors owned, as of December 31, 1921, \$106,400 of the \$250,000 capital stock.

The company is operating at a moderate expense ratio, and loss ratio about normal. The underwriting loss in 1921 was caused principally by increased unearned premiums.

KINDS OF INSURANCE WRITTEN.—Fire and automobile insurance.

OFFICERS.—President, Wm. L. Hughson; vice-presidents, Ralph Hamlin, Thomas R. Lamb, George Habersfelde, A. D. Plughoff, Roy B. Alexander; secretary, O. H. Harrison; assistant secretary, Dave F. Smith; treasurer, A. C. Robbins.

DIRECTORS.—

Hughson, Wm. L., president Wm. L. Hughson Co.; Pacific Coast distributors Federal trucks; California distributors Fordson tractors and Ford automobiles, San Francisco, Cal.

Hamlin, Ralph, president Ralph Hamlin, Inc.; distributors Franklin automobiles, Southern California, Los Angeles, Cal.

Habersfelde, George, distributor Ford automobiles, Kern county, Bakersfield, Cal.

Plughoff, A. D., vice-president and general manager J. W. Leavitt & Co.; California distributor Oldsmobile automobiles, San Francisco, Cal.

Alexander, Roy B., vice-president Peacock Motor Sales Co.; distributor Chandler automobiles Northern California: San Francisco, Cal., and vice-president Peacock-Alexander-Hunter Company, distributor for the Cleveland automobile in Northern California.

Smith, Dave F., secretary Motor Car Dealers Association of Los Angeles, Cal.

Robbins, A. C., secretary and treasurer Greer-Robbins Co.; distributors Hupmobiles, California, Arizona, Nevada and Hawaiian Islands, Los Angeles, Cal., also president of the Union Motors, Inc.

WEST AMERICAN AUTOMOBILE AND FIRE INSURANCE COMPANY—Continued.

Baldwin, James V., president J. V. Baldwin Motor Co.; distributor Saxon automobiles, Southern California and Arizona, Los Angeles, Cal.

Burdy, G. G., Studebaker automobile dealer, Santa Monica, Cal.

Lamb, Thomas R., president Thomas R. Lamb Co., Inc., vice-president, Rogers Lamb Co., and vice-president and general manager for the Western Underwriters.

Coberly, J. E., agent Ford automobiles, Los Angeles, Cal.
Finch, Benjamin A., Ford dealer, Los Angeles, Cal.

Harrison, H. O., president H. O. Harrison Co., San Francisco; Northern California distributors Hudson, Essex and Dodge, San Francisco, Cal.

Martland, Robert W. state secretary California Auto
Trades Association, Oakland, Cal.

Noll, G. E., agent Ford automobiles, Los Angeles.

TERRITORY.—It is licensed in the State of California only.

STOCKHOLDERS' ANNUAL MEETING.—Third Thursday of March, each year.

INCOME, 1921.

Fire: Gross premiums, \$22,980.64; reinsur-	
ance, \$19,277.19; return premiums, \$6,-	
678.38; net premiums.....	\$2,974 93

Motor vehicle, gross premiums, \$934,678.75;	
reinsurance, \$334,589.74; return prem-	
iums, \$104,583.28; net premiums.....	495,505 73

TOTALS, gross premiums, \$957,659.39;	
reinsurance, \$353,866.93; return	
premiums, \$111,261.66; net premiums	\$492,530 80
Interest, etc	14,496 12
Increase in liabilities during the year on	
account of reinsurance treaties.....	23,734 36
Interest on U. S. Government certificate	
of indebt	3,777 76
Agents credit balances to profit, loss	62 43

TOTAL INCOME	\$534,601 47
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DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$1,408.35; reinsurance, \$1,408.35; motor vehicle, gross amount paid for losses, \$343,388.69; reinsurance, \$124,030.45; salvage, \$10,283.01; net amount paid policyholders for losses.....	\$209,066.23
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TOTALS, gross amount paid for losses, \$344,797.04; reinsurance, \$125- 447.80; salvage, \$10,283.01; net amount paid policyholders for losses	\$209,066 23
Underwriting expenses	185,065 62
Furniture, fixtures, automobiles.....	27,824 45
Excess reinsurance policy (premiums)....	8,181 97
Investment expenses	812 50
Suspense account	8,729 00

TOTAL DISBURSEMENTS	\$439,679 77
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RATIOS TO PREMIUMS WRITTEN.—Losses paid, 42.4%; underwriting loss, 7.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 53.0%: expenses incurred, 48.8%; underwriting loss, 8.9%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$406,047.75; loss from underwriting profit and loss items, \$28,779.28; total, \$377,268.47.

Losses incurred during 1921, \$215,361.33; underwriting expenses incurred during 1921, \$198,086.28; total, \$413,447.61.

Loss from underwriting during 1921, \$36,179.14.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921. \$17,505.14.

Investment expenses incurred during 1921, \$812.50;.

Gain from investments during 1921, \$16,782.64.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments \$16,782.64.

Loss from underwriting, \$36,179.14.

Surplus, December 31, 1920, \$73,872.38; decrease, \$19,396.50; surplus, December 31 1921, \$54,475.88.

WESTCHESTER FIRE INSURANCE COMPANY.

100 William Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$4,500 00	Cash in banks and office.....	1,033,453 39
Mortgage loans on real estate.....	93,210 00	Agents' balances not over three months due.....	1,059,630 55
Interest due and accrued thereon.....	527 31		
Bonds and stocks owned.....	8,327,129 33		
Interest due and accrued thereon.....	72,476 51		
		TOTAL ADMITTED ASSETS.....	\$10,590,927 08

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$1,940,636 60	\$187,413 00	\$71,227 57	\$18,583 00	\$6,521 12	\$1,343 92	\$336 29	\$220 00	\$1,906,781 50
Reinsurance	470,179 17	19,068 00	6,693 48	10,328 00	944 62	197 40	170 73	20 00	507,599 40
Net unpaid claims....	870,457 43	148,347 00	64,534 09	8,255 00	5,576 50	1,146 32	685 56	200 00	1,090,182 10
 Unearned premiums: fire, \$6,033,645.93; other than fire, \$345,872.08; total.....									\$6,379,518 01
Salaries, rents, etc.....				25,000 00	TOTAL LIABILITIES, except capital.				\$7,795,476 31
Estimated taxes hereafter payable.....				251,530 00	CAPITAL PAID UP.....				1,000,000 00
Contingent commissions.				20,000 00	NET SURPLUS.				1,795,450 78
Estimated expenses of investigation and adjustment of losses.....				20,000 00	TOTAL.....				\$10,590,927 08

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WESTCHESTER FIRE INSURANCE COMPANY—Continued.

GENERAL REVIEW.

HISTORY.—This company was incorporated as the Westchester County Mutual Insurance Company, March 14, 1837, and in January, 1870, was reorganized as a joint stock company under the name of Westchester Fire Insurance Company, with \$200,000 authorized capital (par value of shares \$10 each). In 1875 the capital was increased to \$250,000 by a stock dividend of \$50,000, and in 1876 to \$300,000 by another \$50,000 stock dividend. During 1914 the capital was increased to \$500,000, and \$600,000 surplus was paid in. In 1917 the paid-in capital was increased to \$1,000,000, the new stock being sold at \$20 per share, thus adding \$500,000 to surplus.

The company issues policies in accordance with the special reserve fund and guaranty surplus law of New York. It has \$500,000 on deposit with the Insurance Department of New York, and maintains a "guaranty surplus fund" of similar amount.

In 1912 it reinsured the business of the Delaware Insurance Company, of Philadelphia, and is now issuing through the former agents of that company, policies entitled "Delaware Underwriters of the Westchester Fire Insurance Company."

MANAGEMENT AND REPUTATION.—The company has been well managed and has made good progress.

Its directors are substantial and of high business standing. The directors owned at the end of 1921 \$147,120 par value of the capital stock then outstanding.

The company is in excellent repute as to its general treatment of loss claims.

The volume of business written is large in proportion to its capital and surplus. In 1919 the company had a low loss ratio on fire business and gained from underwriting \$553,004.46. In 1920 it considerably increased its volume and added heavily to unearned premiums, and had an underwriting loss of \$161,988.51. In 1921 the premium was considerably reduced, and there was a small underwriting loss. Its average expense of operation is moderate, and its loss ratio about the average. The marine loss ratio was high in 1918, 1919 and 1921.

Its investments are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are largely on dwellings in New York City and Mt. Vernon, N. Y., worth about twice the amount loaned.

AFFILIATIONS.—Eastern Union, Western Union, South-eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Eastern Automobile Underwriters Conference, New England Automobile Underwriters Conference, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference, Western Automobile Underwriters Conference, Mainland Board of Fire Underwriters, National Automobile Underwriters Conference, New Brunswick Board of Fire Underwriters.

KINDS OF INSURANCE WRITTEN.—Fire, marine, explosion, riot and strike, automobile, sprinkler leakage, registered mail, hail, civil commotion, inland navigation and transportation and tornado insurance.

TERRITORY.—It is licensed in all the States and Territories except Alaska, Delaware, Guam, Philippine Islands, Porto Rico and Virgin Islands. It operates in Canada

in the Provinces of Alberta, British Columbia, Manitoba, New Brunswick, Ontario, Quebec and Saskatchewan.

DIVIDENDS.—In recent years the dividends have been as follows: 1900, 10%; 1901 and 1903, inc., 16%; 1904 and 1905, 20%; 1906 to 1909, inc., 30%; 1910 to 1917, inc., 40%; 1918 to 1921, inc., 25%.

OFFICERS.—President, Otto E. Schaefer; vice-president and treasurer, Harry H. Clutia; secretary, C. B. G. Gaillard.

DIRECTORS.—

Willits, Frederick E., banker, Glen Cove N. Y.

Bishop, William F., broker, Norwalk, Conn.

Crawford, George B., assistant secretary of company.

Burdsall, Ellwood, manufacturer, Portchester, N. Y.

Hodgman, Frederick A., manufacturer, Tuckhoe, N. Y.

Schaefer, Otto E., president of company.

Goodsell, Stiles E., insurance, Bridgeport, Conn.

Conklin, William G., retired banker, New York City.

Hincks, Robert S., banker, Bridgeport, Conn.

Clutia, Harry H., vice-president of company.

Ammerman, Wm. H., furniture merchant, Newark, N. J.

Johnston, Percy H., president Chemical National Bank, New York City.

Payne, Frederick H., banker, New York City.

Leak, George, dealer, in unlisted securities and commercial paper, New York City.

STOCKHOLDERS' ANNUAL MEETING.—Second Wednesday in January.

DEPARTMENTS.—

Western Department, Walter E. Miller, Chicago, manager for Ill., Ind., Iowa, Kan., Mich., Minn., Mo., Neb., N. D., N. S., Ohio and Wis.

Mountain Department, H. T. Lamey, Denver, manager for Colo., Wyo. and N. Mex.

Pacific Department, Dick & Simpson, San Francisco, manager for Cal., Ore., Wash., Idaho, British Columbia, Mont., Nev., Ariz., Utah and Hawaii.

Southwestern Department, Gross R. Scrugges & Co., Dallas, general agents for Tex., Ark. and La.

Robert S. Price Company, Dallas, general agent for Oklahoma.

E. A. Groover, general agent, Jacksonville, Fla., for Fla. and Southern Georgia.

Canadian Department, J. W. Tatley, Montreal, manager for Alberta, Manitoba, Saskatchewan, Ontario, Quebec and New Brunswick.

The Delaware Underwriters Department is operated from a separate office and with its own general agents as follows:

Thos. L. Wilson, manager, Third and Walnut streets, Philadelphia, Pa., operating in the following states: Me., N. H., Vt., Mass., R. I., Conn., N. Y., N. J., Pa., Md., D. C., W. Va., N. C., S. C., Ga., Ala., Tenn., Ky., Ohio, Mich., Minn., Ill., Ind., Iowa, Wis., reporting direct to the Philadelphia, Office.

Texas, Arkansas, Louisiana, reporting through Gross R. Scrugges & Co., general agents, Dallas, Tex.

Oklahoma, reporting through Robert S. Price Company, general agents, Dallas Tex.

Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming, reporting through Selbach & Deans, general agents, San Francisco, Cal.

British Columbia, Canada, reporting through Leslie H. Wright & Co., Ltd., general agents, Vancouver, B. C.

WESTCHESTER FIRE INSURANCE COMPANY—Continued.

Alberta, Saskatchewan, Canada, reporting through Hornbrook, Whittemore and Allen, general agents, Alberta, Canada.

Manitoba, Canada, reporting through Geo. H. Garland,

general agent, Winnipeg, Canada.

Ontario, Canada, reporting through Reed, Shaw and McNaught, general agents, Toronto, Canada.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums	\$11,100,913 83	\$267,684 64	\$439,180 59	\$145,381 82	\$261,861 80	\$876,550 33	\$41,509 39	\$39,665 18	\$12,962,747 58
Reinsurance	2,419,535 10	62,900 16	14,849 08	92,886 78	32,607 49	839,904 80	10,008 49	11,054 80	2,983,646 25
Return premiums	2,262,848 80	52,143 47	157,415 76	17,609 24	40,272 64	25,750 36	11,589 24	14,270 62	2,581,900 33
Net premiums	6,418,529 83	142,741 01	266,915 80	34,885 70	188,981 67	310,895 67	19,911 66	14,339 66	7,397,201 00
Losses to prems writ'n	55.5	133.3	112.4	177.1	28.7	85.4	56.4	19.7	
Interest, etc.			\$508,319 10						899 87
Income tax withheld at source			262 30						
Gross profit on sale or maturity of ledger assets.			13,926 56						24,000 00
					Agents balances previously charged off				899 87
					Gross increase by adjustment in book value of ledger assets				24,000 00
					TOTAL INCOME				\$7,944,608 83

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross am't. paid for losses.	\$5,089,322 95	\$265,653 88	\$328,113 84	\$132,923 27	\$70,827 58	\$572,882 47	\$16,924 00	\$5,913 20	\$6,482,361 19
Reinsurance	1,491,991 35	66,729 98	16,231 17	65,772 23	16,323 45	307,488 76	5,619 47	3,091 91	1,976,248 32
Salvage	36,265 04	8,611 70	11,800 04	2,872 26		2 00	72 45		59,178 49
Net am't. paid policyholders for losses. .	3,561,076 56	190,312 20	300,022 63	61,778 78	54,304 13	265,391 71	11,232 08	2,821 29	4,446,939 38
Underwriting expenses			\$3,311,865 58						102,770 59
Dividends to stockholders			250,000 00						
					Other disbursements				102,770 59
					TOTAL DISBURSEMENTS				\$8,111,576 56

RATIOS TO PREMIUMS WRITTEN.—Losses incurred; fire, 56.4%; ocean marine, 103.7%; motor vehicles, 111.5%; inland nav. and trans., 182.1%; tornado, etc., 25.4%; hail, 85.2%; sprinkler leakage, 49.5%; riot, etc., 20.8%; underwriting expenses, 44.8%; underwriting loss, 0.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 57.6%; expenses incurred, 43.0%; underwriting loss, 0.8%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, fire, \$602,537,560; ocean marine, \$2,084,294; motor vehicle, \$20,435,235; inland nav. and trans., \$1,318,677; tornado, etc., \$42,738,669; sprinkler leakage, \$7,597,709; riot, etc., \$5,909,144. Net risks in force on business effective prior to Jan. 1, 1921, \$618,794,527; Net premiums in force on business on and after Jan. 1, 1921, fire, \$5,874,647.95; ocean marine, \$53,630.59; motor vehicle, \$259,025.06; inland nav. and trans., \$26,649.44; tornado, etc., \$196,997.20; sprinkler leakage, \$22,245.72; riot, etc., \$13,945.44. Net premiums in force on business effective prior to Jan. 1, 1921, \$5,967,480.60.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$7,736,806.82; loss from underwriting profit and loss items, \$14,890.38; total, \$7,721,916.44.

Losses incurred during 1921, \$4,456,271.20; underwriting expenses incurred during 1921, \$3,326,895.58; total, \$7,783,166.78.

Loss from underwriting during 1921, \$61,250.34.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$513,956.96; profit on investments during 1921, \$117,069.23; total, \$631,026.19.

Loss on investments during 1921, \$91,007.19; investment expenses incurred during 1921, \$11,151.09; total, \$102,158.28.

Gain from investments during 1921, \$528,867.91.

GAIN AND LOSS EXHIBIT, 1921.—Gains from investments, \$528,867.91.

Losses: Underwriting, \$61,250.34; dividends, \$250,000.00; total, \$311,250.34.

Surplus, December 31, 1920, \$1,577,833.21; increase, \$217,617.57; surplus, December 31, 1921, \$1,795,450.78.

WESTERN ALLIANCE REINSURANCE COMPANY, LTD.,

London, England.

UNITED STATES BRANCH, 100 MAIDEN LANE, NEW YORK

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned	\$989,893 70
Interest due and accrued thereon	15,945 66
Cash in banks and office	3,784 61

Agents' balances not over three months due. —6.335 14

TOTAL ADMITTED ASSETS

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Losses and Claims:									
Total	\$48,900 00		\$538 00	\$7 00	\$142 00				\$49,677 00
Net unpaid claims...	48,900 00		538 00	7 00	142 00				49,677 00

WESTERN ALLIANCE REINSURANCE COMPANY, LTD.—Continued.

Unearned premiums.....	\$493,927 59	DEPOSIT CAPITAL	\$200,000
Salaries, rents, etc., statistical	500 00	NET SURPLUS, U. S. Branch, including	
Estimated expenses of investigation and adjustment of losses	4,967 00	deposit capital	454,217 24
TOTAL LIABILITIES, except deposit capital	\$549,071 59	TOTAL	\$1,003,288 83

GENERAL REVIEW.

HISTORY.—This company was organized February 26, 1920, with headquarters in London. The authorized capital is £1,000,000, of which £800,000 has been subscribed, and £300,000 paid in.

The company regularly entered the United States for business by making the statutory deposit of \$200,000 with the Insurance Department of the State of New York on December 14, 1920.

HOME OFFICE RESOURCES.—All of its assets are liable for losses incurred here. The Home Office balance sheet December 31, 1920, shows the following items: Assets, £755,980 (\$3,724,900); capital paid in, £300,000 (\$1,500,000); profit and loss, £23,582 (\$117,910).

MANAGEMENT AND REPUTATION.—The United States manager of this company has been Henry L. Rosenfeld, but he resigned from this position early in 1922, and was

succeeded by William Hare, who is in excellent repute, and acts in a similar capacity for the State Assurance Company, Ltd., and the Consolidated Assurance Company, Ltd., of Liverpool and London, England, respectively.

This company took over en-bloc in the last month of 1920 a large volume of business, and wrote only a small volume in 1921, so that the loss and expense ratios to premiums written are out of proportion, but while the loss ratio was high the very low expense ratio on the earned basis shows an underwriting profit.

The United States trustee is the Bankers Trust Company, of New York.

KINDS OF INSURANCE WRITTEN.—The company will write fire reinsurance.

TERRITORY.—Licensed in Ark., Colo., Ill., Ia., La., Me., Mass., Mich., Mont., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., Texas and W. Va.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Earthquake.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$315,427 70	.....	\$2,225 42	\$52 63	\$2,100 87	\$76 13	\$150 22	\$824 20	\$320,666 17
Return premiums.....	231,325 64	.....	.....	.....	.....	.....	.....	.....	231,325 64
Net premiums.....	84,102 06	.....	2,225 42	52 63	2,100 87	76 13	150 22	824 20	89,340 53
Losses to prms. writ'n	321.5	.....	25.7	.....	38.3	.....	.....	.....	.....
Interest, etc. ....	.....	.....	\$39,698 49	.....	.....	.....	.....	.....	50,000 00
Gross profit on sale or maturity of ledger assets .....	.....	.....	19,960 35	.....	.....	.....	.....	.....	TOTAL INCOME
.....	.....	.....	.....	.....	.....	.....	.....	.....	\$198,999 37

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$272,397 71	.....	\$572 29	.....	\$505 91	.....	.....	.....	\$273,775 91
Salvage	1,869 05	.....	.....	.....	.....	.....	.....	.....	1,869 05
Net amt. paid policyholders for losses..	270,538 66	.....	572 29	.....	805 91	.....	.....	.....	271,916 86
Underwriting expenses .....	.....	.....	\$64,203 24	.....	.....	.....	.....	.....	Other disbursements
Remitted to Home Office .....	.....	.....	13,760 73	.....	.....	.....	.....	.....	1,192 63
.....	.....	.....	.....	.....	.....	.....	.....	.....	TOTAL DISBURSEMENTS
.....	.....	.....	.....	.....	.....	.....	.....	.....	\$351,073 46

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 304.3%; losses incurred, 360.0%; underwriting expenses, 71.9%; underwriting profit, 10.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 81.1%; expenses incurred, 16.6%; underwriting profit, 2.3%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$38,987,369; motor vehicle, \$253,718; inland nav. and trans., \$24,852; tornado, etc., \$772,353; sprinkler leakage, \$168,561; riot, etc., \$523,821; earthquake, \$69,219; net premiums in force on business on and after January 1, 1921, fire, \$535,258.71; motor vehicle, \$2,670.01; inland nav. and trans., \$83.50; tornado, etc., \$3,090.13; sprinkler leakage, \$228.94; riot, etc., \$1,049.46; earthquake, \$141.81.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$396,536.80.

Losses incurred during 1921, \$321,593.86; underwriting expenses incurred during 1921, \$65,670.24; total, \$387,264.10.

Gain from underwriting during 1921, \$9,272.70.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$46,295.09; profit on investments during 1921, \$127,912.30; total, \$174,207.39.

Investment expenses incurred during 1921, \$1,192.63.

Gain from investments during 1921, \$173,014.76.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$9,272.70; investments, \$173,014.76; remitted from Home Office, \$50,000; total, \$232,287.46.

Loss from remittance to Home Office, \$13,760.73.

Surplus, December 31, 1920, \$35,690.51; increase, \$218,526.73; surplus, December 31, 1921, \$254,217.24.

WESTERN ASSURANCE COMPANY,

22 Wellington Street, East, Toronto, Ont.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$3,206,297 33	Agents' balances not over three months due	926,984 43
Interest due and accrued thereon.....	48,221 51	Reinsurance due on losses paid.....	42,242 21
Cash in banks and office.....	611,799 78	TOTAL ADMITTED ASSETS.....	\$4,835,545 26

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Total	\$486,253 80	\$1,607,870 35	.....	\$162,264 80	\$336 20	.....	\$259 00	\$14 00	\$2,326,997 65
Reinsurance	193,858 00	475,157 00	.....	71,380 00	77 00	.....	31 00	10 00	740,513 00
Net unpaid claims...	272,395 80	1,222,713 35	.....	90,884 80	259 20	.....	228 00	4 00	1,586,484 65
Unearned premiums: Fire, \$1,484,971.91; other than fire, \$125,154.31; total.....	\$1,610,126 22			TOTAL LIABILITIES, except deposit capital					\$3,235,989 91
Contingent commissions, etc.....	4,593 01			DEPOSIT CAPITAL					\$400,000.00
Salaries, rents, etc.....	2,000 00			NET SURPLUS, U. S. Branch, including deposit capital.....					1,509,555 35
Estimated taxes hereafter payable.....	31,286 03			TOTAL					\$4,835,545 26
Estimated adjustment expenses.....	1,500 00								

GENERAL REVIEW.

HISTORY.—This company was incorporated in August, 1851. Its authorized capital is \$5,000,000, of which \$2,500,000 has been subscribed and paid in (of which \$1,000,000 is preferred). It entered the United States in 1874. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute, and its directors are influential and wealthy men of Toronto and Montreal. The British America Assurance Company of Toronto is under the same management as this company.

The company is in excellent repute concerning its general treatment of loss claims, and is entitled to credit for the manner in which it has met extremely heavy conflagration losses sustained in the past.

The United States Branch writes a reasonable volume of business in proportion to its net resources. Its expenses of operation are under the average, but its loss ratio has been slightly above the average. In 1920 the company had a heavy underwriting loss, occasioned principally by a very high loss ratio in its ocean marine department. In 1921 only a very small amount was retained net in its Ocean Marine writings, tending to make its ratio of losses out of proportion. The general loss ratio was high and there was a considerable underwriting loss.

Its investments are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

AFFILIATIONS.—Eastern Union, Western Union, South eastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Canadian Fire Underwriters Association, Western Canada Fire Underwriters Association, Mainland Board of Fire Underwriters, New Brunswick Board of Fire Underwriters, Nova Scotia Board of Fire Underwriters.

UNITED STATES TRUSTEE.—United States Mortgage and Trust Company, 55 Cedar street, New York City.

KINDS OF INSURANCE WRITTEN.—It writes fire, marine, automobile, tornado, explosion, riot, civil commotion and strike insurance.

TERRITORY.—It operates in Canada, Hawaii and Porto Rico, Newfoundland, Trinidad, West Indies and the United States. The company also has a branch office in London,

England, through which business is transacted in Great Britain and Ireland, France, Holland, Denmark, Australia, Egypt and India, and parts of Asia and Africa.

In the United States it is licensed in all States and Territories except Vermont, Guam, Philippine Islands and the Virgin Islands.

OFFICERS.—President and general manager, W. B. Meikle; Asst general manager, E. F. Garrow; secretary C. S. Wainwright.

DIRECTORS.—

Aird, Sir John, general manager Canadian Bank of Commerce, Toronto.

Bickerdike, Robert, director Canada Life Assurance Co., Montreal, P. Q.

Brock, Lt.-Col. Henry, president W. R. Brock Co., Ltd., Toronto.

Cooper, Alfred, Grahams & Co., East India merchants, London and India.

Cox, H. C., president Canada Life Assurance Co., Toronto.

Cox, W. M., vice-president.

Fulton, J. H., vice-president National City Bank of New York, New York City.

Hanna, D. B., president Canadian National Railways, Toronto.

Lash, Miller, barrister, of Blake, Lash, Anglin & Cassels, Toronto.

Meikle, W. B., president and general manager of the company, Toronto.

Morrow, George A., president Imperial Life Assurance Co., Toronto.

Pellat, Major General Sir Henry, C. V. O., president Toronto and Niagara Power Company, Toronto.

Wood, E. R., president Central Canada Loan and Savings Company, Toronto..

DEPARTMENT AND GENERAL AGENTS.—

Louis T. Miller, manager Southern Dept., Atlanta, Ga., for Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina.

H. T. Lamey, manager Western Dept., Denver, Colo., for Arizona, Colorado, Idaho, Kansas, Montana, Nebraska, North Dakota, South Dakota, Utah, Wyoming.

O'Brien, Russell & Co., managers New England Dept., Boston, Mass., for Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island.

WESTERN ASSURANCE COMPANY—Continued.

T. A. Manning and Son, general agents, Dallas, Texas, for Texas.

Miller, Henley & Scott, general agents, San Francisco, Cal., for Alaska, California, Nevada, Oregon, Washington.

L. B. Leigh & Co., general agents, Little Rock, for Arkansas.

Chas. E. Wickham, agent at New York City, for New York City, New York Suburban and New Jersey (except Atlantic City and Jersey City).

Godchawk & Mayer, Ltd., general agents, New Orleans, for Louisiana.

American Agency Co., general agent, Oklahoma City, for Oklahoma.

HOME OFFICE STATEMENT.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned (market value).....	\$200,000 00
Bonds mortgages and stocks owned (market value) ..	4,037,697 04
Accrued interest.....	59,359 70
Cash in banks and office	519,331 02
Branch office and agents' balances	1,444,109 36
Bills receivable	19,223 93
Losses due from other companies.....	242,996 33
TOTAL ADMITTED ASSETS.....	\$6,522,717 38

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$1,815,318 92
Premiums due other companies.....	196,069 81
Provision for taxes and other debts.....	75,000 00
Reserve for unreported losses.....	75,000 00
Other liabilities.....	2,350 11

TOTAL LIABILITIES, except capital.	\$2,163,747 84
CAPITAL PAID IN, common stock, \$1,500,000; preferred stock, \$1,000,000.....	2,500,000 00
SURPLUS TO POLICYHOLDERS.....	1,858,969 54
TOTAL	\$6,522,717 38

INCOME, 1921.—Net premiums written, fire, \$3,039,930.33; marine, \$745,959.10; carried from special reserves \$120,000 other income \$4,325.39; interest and rents, \$222,195.86; profit on bonds, \$11,204.42; total income, \$4,143,615.59.

DISBURSEMENTS, 1921.—Net losses paid, fire, \$1,970,038.20; marine, \$902,941.14; underwriting and general expenses, \$1,755,913.27; dividends to stockholders, \$115,000.00; total disbursements, \$4,743,892.61.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$3,723,923 06	\$815,800 28	\$36,417 62	\$461,661 98	\$48,500 90		\$193 53	\$7,308 19	\$5,004,290 65
Reinsurance	1,296,319 08	672,392 75	4,490 68	167,364 00	11,711 28		152 92	2,759 54	2,155,199 85
Return premiums.....	885,004 47	90,320 18	7,190 09	55,143 32	8,512 26		119 61	1,843 68	1,048,232 61
Net premiums.....	1,542,514 51	53,147 35	24,728 85	239,154 66	28,337 45		221 00	2,704 97	1,900,968 19
Ratios to prms. writ'n	64.1	706.1	79.2	42.3	15.3		137.1	47.0	
Interest, etc.,			\$194,396 93						
Received from Home Office.....			236,410 18						
From agents' balances previously charged off			100 10						
Gross profit on sale or maturity of bonds									12,250 00
TOTAL INCOME.....									\$2,334,025 40

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,814,579 62	\$1,858,006 51	\$20,150 48	\$247,780 09	6,639 75		\$684 24	\$5,200 00	\$3,953,040 69
Reinsurance	816,001 43	1,895,127 32	532 90	99,252 85	2,233 15		389 87	3,900 00	2,817,495 52
Salvage	8,657 66	87,603 12		47,220 46					143,481 23
Net amt. paid policyholders for losses	990,920 54	375,276 07	19,597 58	101,306 78	4,356 60		303 37	1,300 00	1,492,000 94
Underwriting expenses			\$869,609 92						
Remitted to Home Office.....			395,935 98						
Agents' balances charged off.....			2,590 70						
Loss on sale or maturity of bonds.....			102 20						
Loss on sale of stocks.....									8,682 88
TOTAL DISBURSEMENTS.....									\$2,768,982 62

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 79.2%; underwriting expenses, 45.9%; underwriting loss, 16.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 73.7%; expenses incurred, 41.5%; underwriting loss, 15.2%.

NET LOSSES INCURRED.—Fire, \$995,436.75; ocean marine, \$450,776.68; motor vehicle, \$19,597.58; inland navigation and transportation, \$27,806.10; tornado, etc., \$3,852.27; sprinkler leakage, \$288.97; riot, etc., \$1,304.00.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$166,325,590; ocean marine, \$3,786,268; motor vehicle, \$608,502 inland navigation and transportation, \$2,108,240; tornado, etc., \$7,481.145; sprinkler leakage, \$735,122; riot, etc., \$870,592; net risks in force on business effective prior to January 1, 1921, fire and miscellaneous, \$151,741,629;

net premiums in force on business on and after January 1, 1921, fire, \$1,554,493.32; ocean marine, \$47,622.57; motor vehicle, \$23,801.91; inland navigation and transportation, \$92,120.83; tornado, etc., \$25,537.63; sprinkler leakage, \$195.67; riot, etc., \$1,631.87; net premiums in force on business effective prior to January 1, 1921, fire and miscellaneous, \$1,438,158.38.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,032,550.91; gain from underwriting profit and loss items, \$1,123.62; total, \$2,033,674.53.

Losses incurred during 1921, \$1,499,064.35; underwriting expenses incurred during 1921, \$843,941.89; total, \$2,343,006.24.

Loss from underwriting during 1921, \$309,331.71.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$193,534.67; profit on investments during 1921, \$153,142.16; total, \$346,676.83.

WESTERN ASSURANCE COMPANY—Continued.

Loss on investments during 1921, \$8,835.08; investment expenses incurred during 1921, \$4,271.43; total, \$13,106.51.

Gain from investments during 1921, \$333,570.32.

GAIN AND LOSS EXHIBIT, 1921.—Gains from investments, \$333,570.32; remitted from Home Office, \$236,410.18; total, \$569,980.50.

Losses: Underwriting, \$300,331.71; remitted to Home Office \$95,935.98; total, \$705,267.69.

Surplus, December 31, 1920, \$1,334,842.54; decrease, \$135,287.19; surplus, December 31, 1921, \$1,199,555.35.

WESTERN NATIONAL FIRE INSURANCE COMPANY,

626 First Ave., No., Fargo, North Dakota.

ADMITTED ASSETS, DECEMBER 31, 1921

Bonds and stocks owned.....	\$145 09
Cash in banks and office.....	126,402 09
Agents' balances not over three months due.....	5,933 43
Other admitted assets.....	293 25
Certificates of deposit (time).....	28,203 34
Misc. notes.....	326 81

TOTAL ADMITTED ASSETS..... \$161,304 01

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$1,842.24; tornado, \$37.50; total.....	\$1,879 74
Unearned premiums.....	22,632 29
Estimated taxes hereafter payable.....	261 03
Funds held under reinsurance treaties.....	1,411 12
In suspense cer. of dep.....	500 00

TOTAL LIABILITIES, except capital	\$26,684 18
CAPITAL PAID UP.....	*166,900 00
NET SURPLUS.....	193,584 18

TOTAL..... *\$32,280 17

*The capital was reduced in January 1922 to \$100,140 thus transferring 66,760 to surplus.

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of North Dakota, was licensed June 19, 1919, and began business October 1, 1919. It has an authorized capital of \$500,000, and of this, according to advices received February 21, 1920, \$135,825 had been paid in, and a surplus of \$136,025 had been contributed. Stock, par value \$25, was sold at \$50 per share, thus providing the surplus.

Additional capital of \$19,950 had been paid in December 31, 1920, at par, making the paid-up capital \$155,775.

In 1921 the paid-in capital was increased \$11,125, paid in at par, making that item \$166,900 at the end of that year. At the annual meeting of the company in January 1922 the par value of the stock was reduced from \$25 to \$15 thus reducing the paid-in capital to \$100,140, and transferring \$66,760 to surplus.

According to information received from the Commissioner of Insurance of the State of North Dakota, this company was originally incorporated as the Equity Co-operative Insurance Company, on January 31, 1918. The Department of Insurance on January 23, 1920, informed us that examination had been made of the company just prior to that time, the examination being as of November 30, 1919.

We quote further from the letter of the insurance commissioner dated January 23, 1920, as follows:

"From this balance sheet, you will note that only \$132,550 of capital stock was paid up as of that date." * * *

"The company was originally incorporated with an authorized capital stock of \$100,000, and the stock was sold on a two-for-one basis. On October 13, 1919, the authorized capital stock was increased to \$500,000, so you will note that the promotion of the company has been very rapid. In our estimation, the promotion expenses of this company have been exceedingly heavy."

The company was organized by A. C. Shively and H. E. Day, both of Fargo, North Dakota.

MANAGEMENT AND REPUTATION.—The underwriting is in charge of the secretary, who has had about twenty years' experience in the insurance business, first with the German Insurance Company, of Freeport, Ill., then with the Western Department of the Williamsburg City Insurance Company, and later with the Western Department of the Crum and Forster companies.

The company is too young to have established a record. On December 31, 1921, the directors owned \$36,480 par value of the capital stock then outstanding. In 1921 both the losses and expenses were very high, the expenses are naturally so on account of the small volume written and age of the company. The management advises that its principal losses were from tornado and windstorm.

The impairment of the capital and notes in regard to reduction of capital will be observed above. The company advises that on January 27, 1922 its assets were \$160,991.11, and net surplus \$36,807.70.

It will be noted that the largest part of the assets is cash in banks.

AFFILIATION.—Western Union.

KINDS OF INSURANCE.—Fire, automobile and tornado insurance.

TERRITORY.—North Dakota.

OFFICERS.—President, A. H. Movius; vice-president, Otto Bremer; treasurer, Alex Stern; secretary, H. J. Petrie.

DIRECTORS.—

A. H. Movius, M. D., Jamestown, N. D.

Otto Bremer, St. Paul, Minn., vice-president American National Bank.

Alex Stern, Fargo, N. D., president Dakota National Bank.

Martin Larson, Wheatland, N. D.

WESTERN NATIONAL FIRE INSURANCE COMPANY—Continued.

R. E. Barron, Minot, N. D., president The Second National Bank.

Hugo Bachenheimer, Moorhead, Minn., president National Securities Co., Fargo, N. D.

J. R. Carley, Grand Forks, N. D., vice-president First National Bank

A. F. Lehr, Gackle, N. D., president Logan County State Bank.

Adam A. Lefor, Dickinson, N. D., president Farmers State Bank.

A. W. Fowler, Fargo, N. D., vice-president Dakota National Bank.

H. J. Petrie, Fargo, N. D., secretary.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot. Ex-plo., etc.	Totals.
Gross premiums	\$42,031 56		\$2,519 35		\$7,194 06				\$51,744 99
Reinsurance	18,370 75		350 22		1,258 81				19,979 78
Return premiums	4,198 25		508 68		634 31				5,337 24
Net premiums	19,464 56		1,662 45		5,300 96				26,427 97
Ratios to prems. writ'n	34.4		123.1		420.9				
Interest, etc.,			\$9,326 11						3,052 11
Rents			1,289 03						
Misc. Receipts									3,052 11
TOTAL INCOME									\$40,095 22

DISBURSEMENTS, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	In land Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot. Ex-plo., etc.	Totals.
Gross am't. paid for losses	\$15,757 78		\$3,125 18		\$27,960 21				\$46,863 17
Reinsurance	9,052 47		1,079 54		5,605 22				15,797 23
Net am't. paid policyholders for losses...	6,705 31		2,045 64		22,314 99				31,065 94
Underwriting expenses			\$26,559 13						\$57,625 07
TOTAL DISBURSEMENTS									\$57,625 07

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 124.4%; underwriting expenses, 100.5%; underwriting loss, 153.2%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 163.1%; expenses incurred, 126.0%; underwriting loss, 200.9%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$20,152.57; loss from underwriting profit and loss items, \$2,392.28; total, \$17,760.29.

Losses incurred during 1921, \$32,867.13; underwriting expenses incurred during 1921, \$25,390.00; total, \$58,258.03.

Loss from underwriting during 1921, \$40,497.74.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$10,615.14; profit on investments during 1921, \$3,052.11; total, \$13,667.25.

Loss on investments during 1921, \$623.70.

Gain from investments during 1921, \$13,043.55.

WHEELING FIRE INSURANCE COMPANY,

1219 Chapline Street, Wheeling, W. Va.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$85,000 00
Rents accrued	63 84
Mortgage loans on real estate	29,200 00
Interest accrued thereon	550 20
Bonds and stocks owned	467,990 00
Interest due and accrued thereon	7,115 40
Cash in banks and office	21,120 88
Agents' balances not over three months due	29,500 55

TOTAL ADMITTED ASSETS \$640,540 87

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$21,909.51; reinsurance, \$3,529.64; net unpaid claims	\$18,379 87
Tornado, etc.	44 66
TOTALS: Total, \$21,954.17; reinsurance, \$3,529.64; net unpaid claims	\$18,424 53
Unearned premiums	240,472 75
Salaries, rents, etc.	400 00
Estimated taxes hereafter payable	6,200 00
Contingent commissions, etc.	1,000 00
Estimated expenses of investigation and adjustment of losses	350 00

TOTAL LIABILITIES, except capital. \$266,847 28
CAPITAL PAID UP 200,000 00
NET SURPLUS 173,693 59

TOTAL \$640,540 87

WHEELING FIRE INSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of West Virginia, May 15, 1867, as the German Fire Insurance Company, and began business July 5, 1867, with \$100,000 authorized capital (par value \$100). In March, 1905, its capital was increased to \$200,000. During 1918 the present title was adopted.

MANAGEMENT AND REPUTATION.—The company is in good repute, and the volume of business written is conservative. The company's average loss ratio is normal. The expense of operation has been high.

The directors, who are substantial business men of Wheeling, owned at the end of 1921 \$55,100, par value, of the \$200,000 capital stock then outstanding.

The company is in excellent repute concerning its general treatment of loss claims. Its investments are of good character and yield a good return. The security valuations are those fixed by the Convention of Insurance Commissioners.

The real estate consists of a piece of ground fronting 66 feet on the west side of Chapline street, Wheeling, and running back 150 feet, on which are located two two-story brick office and mercantile buildings. This property cost the company \$66,354, and the market value is estimated at \$85,000, at which figure the property is carried in its statement.

The mortgage loans are secured by property located in Ohio and Brooke counties, West Virginia, mostly in Wheeling, valued at nearly three times the amount loaned.

AFFILIATION.—Western Insurance Bureau.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance.

TERRITORY.—It is licensed in Ark., Colo., Ill., Ind., Iowa, La., Mass., Mich., Mont., Nev., N. H., N. J., N. C., N. Y., O., Pa., Tex. and W. Va.

DIVIDENDS.—In recent years it has paid dividends as follows: 1900 to 1905, inc., 10%; 1906, 9%; 1907 to 1908, 10%; 1909, 14%; 1910 and 1911, 12%; 1912 and 1913, 9%; 1914 to 1919, inc., 8%; 1920, 9%; 1921, 10%; total dividends paid since organization, cash, \$596,000; stock, \$90,000.

OFFICERS.—President, William F. Stifel; vice-president, Henry Bieberson; secretary, O. E. Strauch; assistant secretary, Wm. V. Fischer; treasurer, F. C. Driehorst.

DIRECTORS.

Bieberson, Henry, retired.

Driehorst, F. C., president Half Dollar Savings Bank.

Hess, Henry, gents furnishing store.

Kirbach, Wm. A., wholesale notion store.

Oesterling, Dr. H. E., local physician.

Reymann, Anton, retired.

Stifel, Wm. F., senior member of J. L. Stifel & Sons, Calico Print Works.

Stifel, George E., president George E. Stifel Co., retail dry goods.

Welty, Wm., merchant.

STOCKHOLDERS' ANNUAL MEETING.—Last Tuesday in January.

INCOME, 1921.

Fire: Gross premiums, \$329,017.77; reinsurance, \$66,993.03; return premiums, \$58,413.76; net premiums..... \$203,410 98

Tornado, etc.: Gross premiums, \$949.16; reinsurance, \$457.60; return premiums, \$174.17; net premiums..... 315 39

TOTALS: Gross premiums, \$329,966.93; reinsurance, \$67,450.63; return premiums, \$58,789.93; net premiums... \$203,726 37
Interest and rents..... 30,971 04
Other income 350 00

TOTAL INCOME \$235,047 41

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$109,903.37; reinsurance, \$10,457.24; salvage, \$1,228.89; net amount paid policyholders for losses \$98,217 24

Tornado, etc.: Gross amount paid for losses, \$22.13; reinsurance, \$8; net amount paid policyholders for losses..... 14 13

TOTALS: Gross amount paid for losses, \$109,925.50; reinsurance, \$10,465.24; salvage, \$1,228.89; net amount paid policyholders for losses \$98,231 37
Underwriting expenses 104,490 59
Dividends to stockholders..... 20,000 00
Other disbursements 5,251 47

TOTAL DISBURSEMENTS \$227,973 43

RATIOS TO PREMIUMS WRITTEN.—Losses paid, fire, 48.2%; tornado, etc., 4.4%; losses incurred, 47.6%; underwriting expenses, 51.3%; underwriting profit, 4.4%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 44.9%; expenses incurred, 50.1%; underwriting profit, 5.0%

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$24,577,807; tornado, etc., \$111,243; net risks in force on business effective prior to January 1, 1921, \$23,396,728; net premiums in force on business on and after January 1, 1921, fire, \$235,093.32; tornado, etc., \$281.28; net premiums in force on business effective prior to January 1, 1921, \$224,283.69.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$216,012.62; loss from underwriting profit and loss items, \$29.78; total, \$215,982.84.

Losses incurred during 1921, \$96,994.81; underwriting expenses incurred during 1921, \$108,240.59; total, \$205,235.40.

Gain from underwriting during 1921, \$10,747.44.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$32,282.61; profit on investments during 1921, \$350; total, \$32,632.61.

Loss on investments during 1921, \$1,695.40; investment expenses incurred during 1921, \$5,251.47; total, \$6,946.87.

Gain from investments during 1921, \$25,685.74.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$10,747.44; investments, \$25,685.74; total, \$36,433.18.

Losses: Other sources, \$380.01; dividends, \$20,000; total, \$20,380.01.

Surplus, December 31, 1920, \$157,640.42; increase, \$16,053.17; surplus, December 31, 1921, \$173,693.59.

WOLVERINE INSURANCE COMPANY,

Lansing, Mich.

ADMITTED ASSETS, DECEMBER 31, 1921.		LIABILITIES, DECEMBER 31, 1921.	
Real estate owned	\$29,476 97	Net unpaid claims	\$5,763 47
Contracts	1,483 24	Unearned premiums	18,094 51
Stock loans	4,537 50	Commissions	2,996 47
Interest due and accrued thereon	1,806 86	Accounts payable	967 16
Mortgages	93,075 00		
Cash in bank and office	52,039 73	TOTAL LIABILITIES, except capital..	\$27,821 61
Other admitted assets	3,845 15	CAPITAL PAID UP	153,037 40
		NET SURPLUS	5,405 44
TOTAL ADMITTED ASSETS	\$186,264 45	TOTAL	\$186,266 45

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of Michigan, February 17, 1920, and was licensed and commenced business June 1, 1920, with an authorized and subscribed capital of \$100,000, of which \$79,866.66 had been paid in and a surplus of \$39,933.34 collected to that date. During 1920, the balance of the authorized capital of \$100,000 was paid in. The authorized capital was later increased to \$1,000,000. Shares, par value \$25, were sold at \$37.50 each to provide the surplus.

The unpaid and part paid, stock subscriptions have been placed under a trustee account, the Capital National Bank, of Lansing, Mich., being the trustee. In this account, on December 31, 1921, were subscriptions to capital \$545,062.50, and surplus \$389,962.50. The commissions on stock sales on this account were \$126,450.49, and other items of organization expenses bringing the total to \$134,510.50. The net assets in this trustee account were \$800,514.50 the largest items being stock notes \$734,126.38, and mortgages \$59,100.

The company was organized largely through the efforts of its president, Robert K. Orr, who is also president and general manager of the Michigan Employers Casualty Company which began business January 5, 1917, and which writes workmen's compensation, automobile and public liability, automobile property damage, collision and theft insurance. This company was formed principally for the purpose of writing automobile fire business controlled by the Michigan Employers Casualty Company, but it will also write fire insurance of a general character.

The examination of the financial condition of this company made by the Insurance Departments of the State of Michigan as of May 29, 1920, acting upon the company's application for a license, showed that the above capital and surplus had been paid in in cash and that there were out-

standing capital stock notes of \$20,133.34 and surplus notes of \$10,066.66. The commissions on sale of stock as shown in this examination were \$17,861.11, which is about 15% of funds already collected. The management stated that the organization expenses would not exceed 15%.

MANAGEMENT.—The underwriting for the company is in the hands of Theodore P. Lyons. The company has not operated long enough to comment upon the success of its management. In 1921 the volume written was small.

The real estate owned is a one-half interest in property located 303 West Allegan street, Lansing, Michigan, held jointly with the Michigan Employers Casualty Company, of Lansing, Michigan. The building is valued at \$50,000.

The company advised that pending the working out of plans to increase the resources of the company it is re-insuring the greater part of its business as written.

OFFICERS.—President, Robert K. Orr; secretary, Bernard V. Smith; treasurer, J. E. Beavis.

DIRECTORS.—

Orr, Robert K., president Michigan Employers Casualty Company, Lansing, Mich.

Sweeney, Williard K.

Beavis, J. E., treasurer of the company.

Speir, Rogert M., cashier Capital National Bank, Lansing, Mich.

Perry, Fred B., secretary Board State Auditors, Lansing, Mich.

Kelley, Dean W., attorney, Brown & Kelley, Lansing, Mich.

Watkins, John T., importer, Lansing, Mich.

Holmes, Clarence E., vice-president Michigan Employers Casualty Company, Lansing, Mich.

Orr, Herbert P., counsel Wildman Rubber Company, Lansing, Mich.

THE WORLD AUXILIARY INSURANCE CORP'N, LTD.,

London, England.

UNITED STATES BRANCH, 175 W. JACKSON BLVD., CHICAGO, ILL.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.			
Bonds and stocks owned, market value....	\$1,253,350 00	Agents' balances not over three months due.	894 11
Interest due and accrued thereon	17,274 57		
Cash in banks and office	37,576 00	TOTAL ADMITTED ASSETS	\$1,309,094 68

THE WORLD AUXILIARY INSURANCE CORP'N, LTD. — *Continued.*

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Losses and Claims:									
Total	\$129,350 92		\$111,584 00	\$5,000 00	\$2,447 81		\$679 19	\$2,530 00	\$251,501 92
Reinsurance	28,615 14		78,669 83	2,500 00	12 42		162 43	1,250 00	111,206 82
Net unpaid claims...	100,735 78		32,914 17	2,500 00	2,435 39		516 76	1,230 00	140,382 10
Unearned premiums			\$416,545 81						
Salaries, rents, etc.			2,000 00						
Estimated taxes hereafter payable.....			15,000 00						
Other liabilities			5,154 83						
TOTAL LIABILITIES, except deposit capital			\$579,082 74						
DEPOSIT CAPITAL							\$200,000		
NET SURPLUS, U. S. Branch, including deposit capital									730,011 94
TOTAL									\$1,309,094 68

GENERAL REVIEW.

HISTORY.—This company was organized during 1919 by very strong insurance interests in London, the subscribed capital being £750,000 of which £375,000 was paid in.

HOME OFFICE RESOURCES.—All assets of the company are liable for losses incurred here. Extracts from the Home Office balance sheet as of December 31, 1920: Capital paid in, £300,000 (\$1,500,000); total assets, £663,046 (\$3,315,224). (An arbitrary rate of exchange has been used; see note, page vii.)

The company made the statutory deposit of \$200,000 with the State of New York, and was licensed by that department, April 6, 1920.

MANAGEMENT AND REPUTATION.—The United States managers of the company are Marsh & McLennan, prominent brokers and underwriters, who are in excellent stand-

ing, and act also as United States managers of the fire branch of the Union Insurance Society of Canton, Ltd.

Since entering here its expense ratio at the United States Branch has been low, but the loss ratio high.

In 1920 the operating expenses were low.

TERRITORY.—Licensed in all States except Mississippi. It also operates in Hawaii and Alaska.

KINDS OF INSURANCE WRITTEN.—This company does principally a reinsurance business.

UNITED STATES TRUSTEE.—The United States trustee is the Continental and Commercial Trust and Savings Bank, Chicago, Ill.

The securities in the statement above are high class, and are carried at actual market and not at the higher rates fixed by the Convention of Insurance Commissioners.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross premiums.....	\$947,743 37		\$1,053,328 98	\$1,248 59	\$23,420 71		\$7,796 26	\$21,000 96	\$2,054,637 87
Reinsurance	224,389 67		701,904 22	400 41	5,336 51		1,997 16	4,741 83	938,769 90
Return premiums....	285,196 54		72,838 62	199 58	8,724 46		2,291 95	4,961 01	374,212 16
Net premiums.....	438,157 16		278,586 14	648 60	9,359 74		3,507 15	11,397 02	741,655 81
Losses to prms. writ'n	88.2		106.8		2.5			0.7	
Interest on bank balances.....			\$1,241 69						15,824 81
Interest, etc.			63,071 52						
Profit on sale of bonds									15,824 81
TOTAL INCOME									\$821,793 83

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Gross amount paid for losses.....	\$415,209 15		\$904,883 95		\$249 44		\$940 70	\$80 21	\$1,221,363 45
Reinsurance	25,497 51		493,532 30		10 59		570 80		519,611 20
Salvage	2,843 48		13,009 65				861 82		17,314 35
Net amt. paid policyholders for losses..	386,868 16		297,742 10		238 85		—491 42	80 21	684,437 90
Underwriting expenses.			\$233,983 79						375 00
Remitted to Home Office			64,700 00						
Loss on sale of bonds									375 00
TOTAL DISBURSEMENTS									\$983,496 69

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 93.2%; underwriting expenses, 31.5%; underwriting loss, 6.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 77.8%; expenses incurred, 27.6%; underwriting loss, 5.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$44,498,634; motor vehicle, \$7,894,124; inland nav. and trans., \$97,641; tornado, etc., \$2,691,864; sprinkler leakage, \$831,952; riot, etc., \$4,429,416; net risks in force on business effective prior to January 1, 1921, \$31,033,034; net premiums in force on business on and after January 1, 1921, fire, \$422,826.46; motor vehicle, \$219,170.25; inland nav. and tran., \$360.67; tornado, etc., \$9,088.14; sprinkler leakage, \$3,311.35; riot, etc., \$10,760; net premiums in force on business effective prior to January 1, 1921, \$212,720.16.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$888,243.13.

Losses incurred during 1921, \$691,936.88; underwriting expenses incurred during 1921, \$245,723.14; total, \$937,660.02.

Loss from underwriting during 1921, \$49,416.89.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$66,398.19; profit on investments during 1921, \$156,522.26; total, \$222,920.45.

Loss on investments during 1921, \$375; investment expenses incurred during 1921, \$1,415.48; total, \$1,790.48.

Gain from investments during 1921, \$221,129.97.

GAIN AND LOSS EXHIBIT, 1921.—Gain from investments, \$221,129.97.

Losses: Underwriting, \$49,416.89; remitted to Home Office, \$64,700; total, \$114,116.89.

Surplus, December 31, 1920, \$622,998.86; increase, \$107,013.08; surplus, December 31, 1921, \$730,011.94.

YANG-TSZE INSURANCE ASSOCIATION, LIMITED,

Shanghai, China.

UNITED STATES BRANCH, 56 BEAVER STREET, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DEC. 31, 1921.

Bonds owned	\$649,950 00
Interest due and accrued thereon.....	8,156 77
Cash in banks and office.....	109,096 99
Agents' balances not over three months due	20,998 92
Reinsurance recoverable on paid losses.....	6,918 79
Interest accrued on certificates of deposit,	
Canadian Bank of Commerce.....	655 90
War Saving Stamps.....	840 00

TOTAL ADMITTED ASSETS.....\$796,617 37

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Ocean marine,	
total, \$389,572.21; reinsurance, \$76,-	
048.48; net unpaid claims.....	\$313,523 73
Unearned premiums:	43,347 69
Salaries, rents, etc.....	510 70
Estimated taxes hereafter payable.....	5,143 35

TOTAL LIABILITIES, except deposit	
capital	\$362,525 47
DEPOSIT CAPITAL	\$200,000.00
NET SURPLUS, U. S. Branch, including	
deposit capital	434,091 90

TOTAL\$796,617 37

GENERAL REVIEW.

HISTORY.—This company was established in 1862, and writes marine and fire insurance at its Home Office.

It entered the United States in December, 1907, to write marine insurance.

HOME OFFICE RESOURCES.—All assets of the company are liable for the payment of losses incurred here. The Home Office balance sheet, the latest available, which includes all its assets and liabilities, showed: Admitted assets, December 31, 1920, \$6,978,123.67; capital paid in, \$876,000; surplus, \$3,242,466.95. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent repute at its home, and its United States managers are in high standing. They act also as agents of the Insurance Company of North America and the Alliance Insurance Company of Philadelphia and as general agents for the Ocean Marine Departments of the National Fire Insurance Company, of Hartford, Conn., the Bankers and Shippers Insurance Company, of New York, and the Pacific Fire Insurance Company, of New York.

For a number of years this company was managed at its United States Branch by Wilcox, Peck & Hughes, of New York, recently changing to the present management.

The United States Branch has made progress and its underwriting has been profitable. In 1918 and 1919, however, its loss ratio was high, resulting in underwriting losses for those years. In 1920 the company had a reduced income, and made an underwriting profit. In 1921 the premium income was greatly reduced, and with a high loss ratio, there was a substantial underwriting loss. The average expense of management has been low.

The securities owned are of excellent character.

The company's loss paying reputation is excellent.

UNITED STATES MANAGERS.—Platt Fuller & Co., 56 Beaver street, N. Y. City.

UNITED STATES TRUSTEE.—Metropolitan Trust Company, of the City of New York.

KIND OF INSURANCE WRITTEN.—Marine.

TERRITORY.—It operates in China, Japan, England, Australia, United States, Manila, France, Canada, India, East India and Korea. In the United States it is licensed in Cal., N. Y., Wash. and Hawaii.

INCOME, U. S. BRANCH, 1921.

Gross premiums, \$414,688.41; reinsurance,	
\$195,482.43; return premiums, \$39,430.61	
net premiums.....	\$159,775 37
Interest, etc	39,765 43
Received from Home Office.....	124,478 84
Profit on sale of bonds.....	840,95

TOTAL INCOME\$324,860 59

DISBURSEMENTS, U. S. BRANCH, 1921.

Gross amount paid for losses, \$680,941.24;	
reinsurance, \$156,404.03; salvage, \$31,-	
466.72; net amount paid policyholders	
for losses.	\$493,070 49
Underwriting expenses	94,656 74
Remitted to Home Office.....	33,363 40
Loss on sale of bonds.....	305 35

TOTAL DISBURSEMENTS\$621,395 98

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 308.6%; losses incurred, 138.0%; underwriting expenses, 59.2%; underwriting loss, 53.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 105.1%; expenses incurred, 40.6%; underwriting loss, 40.5%.

MISCELLANEOUS.—Net risks in force on business effective on and after Jan. 1, 1921, \$4,085,215; net premiums in force on business on and after Jan. 1, 1921, \$92,925.87.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$211,271.53; gain from underwriting profit and loss items \$11,025.91; total \$222,297.44.

Losses incurred during 1921, \$222,048.13; underwriting expenses incurred during 1921, \$85,682.30; total, \$307,930.43.

Loss from underwriting during 1921, \$85,632.09.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$39,167.71; profit on investments during 1921, \$21,344.04; total, \$60,511.75.

Loss on investments during 1921, \$305 35.

Gain from investments during 1921, \$60,206.40.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$60,206.40; remitted from Home Office \$124,478.84; total, \$184,685.24.

Losses: Underwriting, \$85,632.09; remitted to Home Office, \$33,363.40; total, \$118,995.39.

Surplus, December 31, 1920, \$168,403.05; increase, \$65,688.85; surplus, December 31, 1921, \$234,091.90.

YANG-TSZE INSURANCE ASSOCIATION, LIMITED—Continued.

CANADIAN BRANCH

ADMITTED ASSETS, CANADIAN BRANCH, DECEMBER 31, 1921.	
Bonds and stocks owned.....	\$49,400 00
Cash in banks and office.....	22,885 59
Agents' balances not over three months due.....	4,463 40
TOTAL ADMITTED ASSETS.....	\$76,748 99

LIABILITIES, CANADIAN BRANCH, DECEMBER 31, 1921.	
Net unpaid claims.....	\$26,127 49
Reserve of unearned premiums.....	16,471 56
TOTAL LIABILITIES.....	\$42,599 05
NET SURPLUS, Canadian Branch.....	34,149 94
TOTAL.....	\$76,748 99

INCOME, CANADIAN BRANCH, 1921.

Gross premiums.....	\$58,905 52
Return premiums.....	13,167 78
Net premiums.....	45,737 74
Interest, etc.,.....	3,332 65

TOTAL INCOME..... \$49,070 39

DISBURSEMENTS, CANADIAN BRANCH, 1921.

Net amount paid policyholders for losses...	\$26,337 93
General expenses.....	19,417 52

TOTAL DISBURSEMENTS..... \$45,805 50

YORKSHIRE INSURANCE COMPANY, LIMITED,

York, England.

UNITED STATES BRANCH, 80 MAIDEN LANE, NEW YORK.

ADMITTED ASSETS, U. S. BRANCH, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$2,208,170 80	Agents' balances not over three months due.....	327,423 53
Interest accrued thereon.....	19,839 67	Reinsurance due on paid losses.....	779 37
Cash in banks and office.....	379,017 53	TOTAL ADMITTED ASSETS.....	\$2,935,230 90

LIABILITIES, U. S. BRANCH, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hail.	Sprinkler Leakage.	Riot, Ex- plo., etc.	Totals.
Total.....	\$430,235 00		\$172,240 00		\$13 00			\$1,075 00	\$653,563 00
Reinsurance.....	229,570 16		473 00					732 00	231,075 16
Net unpaid claims...	260,364 84		171,767 00		13 00			343 00	422,437 84

Unearned premiums.....	\$1,397,828 69
Salaries, rents, etc.....	1,000 00
Estimated taxes hereafter payable.....	25,000 00
Estimated expenses of investigation and adjustment of losses.....	4,350 00

TOTAL LIABILITIES, except deposit capital.....	\$1,850,666 52
DEPOSIT CAPITAL.....	\$200,000
NET SURPLUS, U. S. Branch, including deposit capital.....	1,084,564 38
TOTAL.....	\$2,935,230 90

GENERAL REVIEW.

HISTORY.—This company was established in 1824. Its authorized capital is £1,000,000, composed of 190,000 shares of £5 each and 50,000 shares of £1 each. Of this practically all has been subscribed and £129,053 paid in. It entered the United States in 1910 to write fire insurance.

HOME OFFICE RESOURCES.—All assets of the company (other than life insurance funds) are liable for the payment of losses, wherever incurred. The Home Office balance sheet, which includes all its assets and liabilities, showed the following as of December 31, 1920: Assets, \$43,071,285; capital paid in, \$642,265; surplus funds, \$4,967,210. (An arbitrary rate of exchange has been used; see note, page vii.)

MANAGEMENT AND REPUTATION.—The company is in excellent standing at its home, and its United States managers are in high repute, being one of the oldest and most substantial insurance firms in New York City.

Its underwriting operations in the United States have produced satisfactory results.

The volume of business transacted by the U. S. Branch is conservative. Its loss ratio has been moderate, and its expenses about the average. In 1921 the loss and expense ratios were above normal and there was a substantial underwriting loss.

Its loss paying reputation is excellent.

The investments are of excellent character. The security valuations shown in this statement are those fixed by the Convention of Insurance Commissioners.

UNITED STATES MANAGERS.—Frank & DuBois, 80 Maiden Lane, New York; underwriting manager, Ernest B. Boyd; assistant manager, Frank B. Martin; branch secretary, Wallace Kelly.

UNITED STATES TRUSTEE.—New York Life Insurance and Trust Company, New York.

AFFILIATIONS.—Western Union, Southeastern Underwriters Association, Board of Fire Underwriters of the Pacific, Rocky Mountain Underwriters Association, Pacific Coast Automobile Underwriters Conference, Southern Automobile Underwriters Conference.

KINDS OF INSURANCE WRITTEN.—Life, fire, marine, accident, liability, burglary, livestock and automobile insurance, and fidelity guarantee bonds. In the United States it writes fire, riot and civil commotion, explosion, tornado, automobile and sprinkler leakage insurance.

TERRITORY.—It operates in England and its colonies, Australia, Europe, Cuba, Asia, South America, United States and Canada. A separate branch is maintained in Canada.

YORKSHIRE INSURANCE COMPANY, LIMITED — *Continued.*

In the United States it is licensed in all States and Territories except Ark., Del., Guam, Iowa, Kan., Me., Neb., Nev., N. H., N. D., Okla., S. D., Tenn., Vt., Virgin Islands and W. Va. It also operates in Cuba and throughout Canada.

DEPARTMENTS.—Metropolitan, Willard S. Brown & Co.

managers, New York; Pacific Coast, McClure Kelly, manager, San Francisco, Cal.; North and South Carolina and Virginia, Harry R. Bush, manager, Greensboro, N. C.; Southeastern, Dargan & Turner, managers, Atlanta, Ga.; Louisiana and Mississippi, Jas. B. Ross, manager, New Orleans, La.

INCOME, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross premiums.....	\$3,145,361 95		\$836,949 80		\$17,056 10		\$2,846 26	\$10,495 01	\$4,112,709 12
Reinsurance	931,023 97		15,943 70		9,695 09		574 51	3,049 50	990,286 77
Return premiums.....	799,308 39		251,851 90		1,068 52		636 78	7,405 85	1,060,269 44
Net premiums.....	1,415,029 59		669,154 20		6,294 49		1,684 97	89 66	2,092,152 91
Losses to prms. writ'n	57.6		74.0				12.2	400.0	
Interest, etc.,			\$117,293 77						540 43
Received from Home Office			228,311 54						
					Other income				\$2,438,298 65
					TOTAL INCOME				

DISBURSEMENTS, U. S. BRANCH, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Gross amount paid for losses.....	\$1,583,273 11		\$507,226 54				\$336 22	\$411 25	\$2,091,247 12
Reinsurance	737,456 73		2,677 98				135 57	251 13	740,321 41
Salvage	30,619 60		8,578 92						39,498 52
Net amt. paid policy-holders for losses..	815,196 78		495,669 64				200 65	160 12	1,311,227 19
Underwriting expenses			\$962,420 12						3,044 72
Remitted to Home Office			44,775 29						
					Other disbursements				\$2,321,467 32
					TOTAL DISBURSEMENTS				

RATIOS TO PREMIUMS WRITTEN.—Losses incurred, 68.8%; underwriting expenses, 46.0%; underwriting loss, 19.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 71.7%; expenses incurred, 47.5%; underwriting loss, 20.4%.

MISCELLANEOUS.—Net risks in force on business effective on and after January 1, 1921, fire, \$135,689,837; motor vehicle, \$18,440,178; tornado, etc., \$1,219,250; sprinkler leakage, \$414,057; riot, etc., \$611,214; net risks in force on business effective prior to January 1, 1921, \$76,987,027; net premiums in force on business on and after January 1, 1921, fire, \$1,361,094; motor vehicle, \$524,236; tornado, etc., \$6,361; sprinkler leakage, \$1,376; riot, etc., \$1,506; net premiums in force on business effective prior to January 1, 1921, \$825,398.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$2,006,905.42; loss from underwriting profit and loss items, \$22,349.77; total, \$1,984,555.65.

Losses incurred during 1921, \$1,440,442.58; underwriting expenses incurred during 1921, \$954,770.12; total, \$2,395,212.70.

Loss from underwriting during 1921, \$410,657.05.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$107,556.81; profit on investments during 1921, \$108,214.85; total, \$215,771.66.

Investment expenses incurred during 1921, \$2,606.12.

Gain from investments during 1921, \$213,165.54.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Investments, \$213,165.54; remitted from Home Office, \$228,311.54; total, \$441,477.08.

Losses: Underwriting, \$410,657.05; remitted to Home Office, \$44,775.29; total, \$455,432.34.

Surplus, December 31, 1920, \$898,519.64; decrease, \$13,955.26; surplus, December 31, 1921, \$884,564.38.

CANADIAN BRANCH

TOTAL ASSETS	\$3,924,280 23
Est. o/s losses: Fire, \$150,262.99; other, \$54,550.04; total,	204,813 03
Reserve of unearned premiums.....	440,569 50
Est. o/s taxes, etc.,	17,933 13
TOTAL	\$663,315 66

REVENUE ACCOUNT.

Total net premiums written in Canada....	\$821,770 51
Total other income	198,747 27
TOTAL INCOME	\$1,020,517 78

REVENUE ACCOUNT.

Expenditure: Net losses incurred to policy-holders; fire, \$421,583.02; other, \$199,321.52; total,	\$620,904 54
Expenditure: Fire, \$208,920.19; other, \$153,366.30; total,	362,286 49
Net premiums in force: Fire.....	837,694 86
Net premiums in force: Other.....	244,402 25
Net amount in force: Fire.....	67,884,825 00
MARINE.	
Premiums written	\$12,550 03
Expenses paid,	67 57
Losses paid,	840 25

Stock Fire and Marine Insurance Companies which have retired during the period January 1, 1910 to June 1, 1922.

AACHEN AND MUNICH FIRE INSURANCE COMPANY, Aix-la-Chapelle, Germany.—Ordered to discontinue business by the President of the United States, under the "Trading with the Enemy Act." Business of United States Branch reinsured by the United States Branch of the Tokio Marine and Fire Insurance Company, Tokio, Japan, as of May 15, 1918.

ACME FIRE INSURANCE COMPANY, Cedar Rapids, Iowa.—Reinsured in Sovereign Fire Assurance Company, Toronto, Ont., and Northwestern Fire and Marine Insurance Company, Minneapolis, Minn., April 1, 1912.

ADIRONDACK FIRE INSURANCE COMPANY, New York, N. Y.—Merged with Lumber Insurance Company, New York, April 1, 1911.

ALBERTA CANADIAN FIRE INSURANCE COMPANY, Edmonton, Alberta, Can.—Merged with Central Canada Insurance Company, Brandon, Manitoba, Can., during 1913.

ALLEGHENY FIRE INSURANCE COMPANY, Pittsburgh, Pa.—Merged with Humboldt Fire Insurance Company, of Pittsburgh, Pa., in December, 1910.

ALLIANZ INSURANCE COMPANY, Berlin, Germany.—Ordered to discontinue business by the President of the United States, under the "Trading with the Enemy Act."

AMAZON FIRE INSURANCE COMPANY, Shawnee, Okla.—Reinsured in the Concordia Fire Insurance Company, Wis., June 1, 1915.

AMERICAN FIRE INSURANCE COMPANY, Philadelphia, Pa.—Merged with the Insurance Company of the State of Pennsylvania, Philadelphia, Pa., December 19, 1913.

AMERICAN HOME INSURANCE COMPANY, Greenville, S. C.—Reinsured in German-American Insurance Company, New York, December 4, 1913.

AMERICAN NATIONAL INSURANCE COMPANY, Rock Island, Ill.—Reinsured in American Union Fire Insurance Company, Philadelphia, Pa., in August, 1911; liquidated in 1912.

AMERICAN UNION FIRE INSURANCE COMPANY, Philadelphia, Pa.—Placed in the hands of receiver March 27, 1918.

ANCHOR FIRE AND MARINE INSURANCE COMPANY, Calgary, Alta., Can.—Business assumed by Great North Insurance Company, Calgary, Alberta, Can.

ANCHOR FIRE INSURANCE COMPANY, Des Moines, Iowa.—Reinsured in the Northwestern Fire and Marine Insurance Company, Minneapolis, Minn., late in 1912.

ANGLO-AMERICAN FIRE INSURANCE COMPANY, Toronto, Ont.—Canadian business reinsured in the Western Assurance Company, Toronto, February 22, 1916. Receiver appointed.

ANGLO-AMERICAN REINSURANCE COMPANY, Chicago, Ill.—Reinsured in the Ohio Farmers Insurance Company, LeRoy, Ohio, July 3, 1915.

ARIZONA FIRE INSURANCE COMPANY, Phoenix, Ariz.—Reinsured in California Insurance Company and the Firemen's Fund of California, May 18, 1921.

ARLINGTON FIRE INSURANCE COMPANY, Washington, D. C.—All outstanding business outside of District of Columbia reinsured in Home Insurance Company, New York, December, 1915. Its local liability reinsured in Firemen's Fund Insurance Company, San Francisco, Cal., May, 1916. Company liquidated.

ATLANTA HOME INSURANCE COMPANY, Atlanta, Ga.—Reinsured in the Firemen's Fund Insurance Company, San Francisco, Cal., September 18, 1915.

ATLANTIC NATIONAL FIRE INSURANCE COMPANY, Macon, Ga.—Reinsured in the New Hampshire Fire Insurance Company, Manchester, N. H., January 1, 1915.

ATLAS INSURANCE COMPANY, Des Moines, Iowa.—Merged with Anchor Fire Insurance Company, Des Moines, Iowa, December 30, 1911.

ATLAS NATIONAL INSURANCE COMPANY, Sioux Falls, S. D.—Reinsured in the Atlas Assurance Company, of England, June 30, 1921.

AUGUSTA FIRE INSURANCE COMPANY, Augusta, Ga.—Reinsured in Citizens Fire Insurance Company of W. Va., Baltimore, Md., November 25, 1913.

AUSTIN FIRE INSURANCE COMPANY, Dallas, Texas.—Taken over during 1919, by the Republic Insurance Company of Texas, a new company formed for that purpose.

AUTOMOTIVE INSURANCE COMPANY, Mason City, Ia.—Reinsured in Iowa Manufacturers Insurance Company, of Waterloo, Ia., October 21, 1921.

AUTOMOBILE INSURANCE COMPANY OF AMERICA, Indianapolis, Ind.—Merged with Federal Union Surety Company, Indianapolis, Ind., October 8, 1910.

BALKAN NATIONAL INSURANCE COMPANY, Sofia, Bulgaria.—Ordered to discontinue business by the President of the United States under the "Trading with the Enemy Act."

BANKERS AND MERCHANTS FIRE INSURANCE COMPANY OF ARIZONA, Minneapolis, Minn.—Merged with Merchants National Fire Insurance Company, Chicago, Ill., early in 1919. A new company, the Western Alliance Insurance Company, of Chicago, has taken over the combined business.

BANKERS AUTOMOBILE INSURANCE COMPANY, Lincoln, Neb.—On April 4, 1921, the District Court of Lancaster county directed the Department of Trade and Commerce of Nebraska to liquidate the affairs of this company and at the same time approve a reinsurance contract with the Union Automobile Insurance Company of Lincoln.

BANKERS FIRE INSURANCE COMPANY OF PHOENIX, ARIZONA, Los Angeles, Cal.—Reinsured in the Firemen's Fund Insurance Company, of San Francisco, Cal., October 21, 1913.

BANKERS FIRE INSURANCE COMPANY, Lincoln, Neb.—Reinsured in the National Security Fire Insurance Company of Omaha during March, 1922.

BANKERS INSURANCE COMPANY, Helena, Montana.—On December 1, 1917, its license was revoked and a receiver appointed.

BEN FRANKLIN FIRE INSURANCE COMPANY, Pittsburgh, Pa.—Merged with the National Insurance Company, of Pittsburgh, Pa., under the title National-Ben Franklin Fire Insurance Company, December 28, 1910.

BLUFF CITY FIRE INSURANCE COMPANY, Memphis, Tenn.—Reinsured in Hernando Insurance Company, of Memphis, Tenn., April 1, 1914.

BRITISH CROWN ASSURANCE CORPORATION, LTD., Quebec, Can.—Ceased writing December 31, 1919, and its charter has now expired.

BRITISH CROWN HAIL UNDERWRITERS, LTD., Regina, Can.—A subsidiary company of the British Crown Assurance Corporation, which ceased writing during 1919.

BRITISH EMPIRE INSURANCE COMPANY, Vancouver, B. C.—Reinsured in Equity Fire Insurance Company, Toronto, Ontario, April 23, 1914.

BUFFALO COMMERCIAL INSURANCE COMPANY, Buffalo, N. Y.—Merged with Buffalo German Insurance Company, April 3, 1914.

CALGARY FIRE INSURANCE COMPANY, Calgary, Alberta, Can.—Merged with Hudson Bay Fire Insurance Company, of Vancouver, B. C., July 15, 1910.

CALUMET INSURANCE COMPANY, Chicago, Ill.—Reinsured in the National Union Fire Insurance Company, of Pittsburgh, Pa., October 27, 1913.

CANADA HAIL INSURANCE COMPANY, Winnipeg, Manitoba, Can.—Business assumed by Employers Liability Assurance Corp., Ltd., London, Eng.

CANADA NATIONAL INSURANCE COMPANY, Saskatoon, Sask., Can.—Taken over by the Union Casualty Company of Winnipeg, Man., early in 1919.

CANADA-WEST FIRE INSURANCE COMPANY, Winnipeg, Manitoba, Can.—Absorbed by North Empire Insurance Company, May 1, 1912.

CANADIAN PHOENIX INSURANCE COMPANY, Brandon, Man.—Reinsured in the London Mutual Fire Insurance Company, June 1, 1915, and went into liquidation.

CAPITAL AND MERCHANTS AND BANKERS INSURANCE COMPANY, Des Moines, Iowa.—Reinsured in German-American Insurance Company, New York, January 3, 1913.

CENTRAL CANADA INSURANCE COMPANY, Brandon, Manitoba, Can.—Reinsured in the British Colonial Fire Insurance Company, Montreal, Quebec, December 22, 1914.

CENTRAL UNION FIRE INSURANCE COMPANY, Kansas City, Mo.—Reinsured in Stuyvesant Insurance Company, New York, and North Branch Fire Insurance Company, Sunbury, Pa., in February, 1915.

CENTURY FIRE INSURANCE COMPANY, Des Moines, Iowa.—Reinsured in St. Paul Fire and Marine Insurance Company, July 1, 1911, and retired from business.

CITIZENS FIRE INSURANCE COMPANY, Clarksville, Ark.—Reinsured in Commercial Union Assurance Company, Ltd., of London, October 1, 1910.

CITIZENS FIRE INSURANCE COMPANY OF WEST VIRGINIA, Baltimore, Md.—Reinsured in Niagara Fire Insurance Company, of New York, December 1, 1914.

CITY EQUITABLE FIRE ASSURANCE COMPANY, LIMITED, London, England.—Receiver appointed for United States Branch.

COLOGNE REINSURANCE COMPANY, Cologne, Germany.—Ordered to discontinue business by the President of the United States, under the "Trading with the Enemy Act."

COLONIAL ASSURANCE COMPANY, Winnipeg, Man.—Receiver appointed May, 1915.

COLUMBIA FIRE INSURANCE COMPANY, Athens, Ga.—Reinsured in the North British and Mercantile Insurance Company, as of noon, June 9, 1915.

COLUMBIA FIRE INSURANCE COMPANY, Omaha, Neb.—Reinsured in National Fire Insurance Company, of Hartford, June 6, 1911, and retired from business.

COMMERCIAL FIRE INSURANCE COMPANY, Des Moines, Iowa.—Reinsured in Hawkeye and Des Moines Fire Insurance Company, Des Moines, Ia., in January, 1912.

COMMERCIAL FIRE INSURANCE COMPANY, Washington, D. C.—Reinsured in United States Branch of Nord Deutsche Insurance Company, of Hamburg, Germany, and Globe and Rutgers Fire Insurance Company, of New York, in December, 1914.

COMMERCIAL NATIONAL FIRE INSURANCE COMPANY, Chicago, Ill.—On June 2, 1917, the Central Trust Company of Chicago was appointed receiver for this company on application of the Attorney-General of Illinois.

COMMONWEALTH FIRE INSURANCE COMPANY, Dallas, Texas.—Taken over during 1919 by the Republic Insurance Company of Texas, a new company formed for that purpose.

CONSOLIDATED FIRE AND MARINE INSURANCE COMPANY, Minneapolis, Minn.—Merged with Northwestern Fire and Marine Insurance Company, Minneapolis, Minn., January 1, 1913.

COOPER INSURANCE COMPANY, Dayton, Ohio.—Reinsured in North British and Mercantile Insurance Company, London, England, July 11, 1911, and retired from business.

CROWN FIRE INSURANCE COMPANY, Toronto, Ontario, Can.—Reinsured in Rimouski Fire Insurance Company, Rimouski, Quebec, in February, 1912.

DELAWARE INSURANCE COMPANY, Philadelphia, Pa.—Reinsured all liability except perpetual business in Westchester Fire Insurance Company, New York, July 19, 1912; in liquidation.

DES MOINES FIRE INSURANCE COMPANY, Des Moines, Iowa.—Merged with Hawkeye Insurance Company, of Des Moines, under title "Hawkeye and Des Moines Fire Insurance Company," in December, 1912.

DUTCHESS INSURANCE COMPANY, Poughkeepsie, N. Y.—Merged with Nassau Fire Insurance Company, of Brooklyn, N. Y., forming the Nassau and Dutchess Fire Insurance Company, on October 15, 1910.

EMPIRE CITY FIRE INSURANCE COMPANY, New York.—Merged with Williamsburg City Fire Insurance Company, New York, December 31, 1912.

EQUITY FIRE INSURANCE COMPANY, Toronto, Ontario, Can.—Reinsured in National-Ben Franklin Fire Insurance Company, Pittsburgh, Pa., July 22, 1914.

L'VEIL FRANCAIS, Paris, France.—In bankruptcy.

FACTORIES INSURANCE COMPANY, Toronto Ontario, Can.—Reinsured in the Western Assurance Company, Toronto, Can., December 20, 1916.

FACTORIES UNDERWRITERS POLICIES.—Reinsured in the Western Assurance Company, of Toronto, Can., December 20, 1916.

FACTORS AND TRADERS INSURANCE COMPANY, Mobile, Ala.—Reinsured in Federal Insurance Company, of New Jersey as of November 11, 1921.

FACTORS FIRE INSURANCE COMPANY, Memphis, Tenn.—Reinsured in the Westchester Fire Insurance Company, New York, November 30, 1918.

FARMERS AND MERCHANTS INSURANCE COMPANY, Lincoln, Neb.—Receiver appointed on January 30, 1911.

FARMERS AUTOMOBILE INSURANCE COMPANY, Rock Rapids, Ia.—In process of liquidation.

FIDELITY FIRE INSURANCE COMPANY, Des Moines, Iowa.—Reinsured in German-American Insurance Company, New York, in October, 1918.

FIDELITY FIRE INSURANCE COMPANY, New York.—Merged with Phenix Insurance Company, Brooklyn, N. Y., and known as Fidelity-Phenix Fire Insurance Company, of New York, March 1, 1910.

FIRE INSURANCE COMPANY, Seattle, Wash.—Reinsured in Pacific States Fire Insurance Company, Portland, Ore., in January, 1915.

FIRE INSURANCE EXCHANGE CORPORATION, Toronto, Ontario, Canada.—Absorbed by the Hand and Hand Insurance Company.

FIRE REASSURANCE COMPANY, Paris, France.—Business taken over by the Fire Reassurance Company of New York during 1920.

FIRST NATIONAL FIRE INSURANCE COMPANY OF THE UNITED STATES, Washington, D. C.—On September 15, 1917, John Lewis Smith and Edward J. Walsh of Washington, D. C., and William Sohmer of New York were appointed receivers. In 1918 all business in force was reinsured in Agricultural Insurance Company, of Watertown, N. Y., Automobile Insurance Company, of Hartford, and Home Insurance Company, of New York.

FIRST BULGARIAN (BULGARIA) INSURANCE COMPANY, Roustchouk, Bulgaria.—Ordered to discontinue business by the President of the United States under the "Trading with the Enemy Act."

FLORIDA FIRE AND CASUALTY COMPANY, Jacksonville, Fla.—Reinsured in the First National Fire Insurance Company, Washington, D. C., in March, 1915.

FRANKLIN FIRE INSURANCE COMPANY, Wheeling, W. Va.—Reinsured in the National Fire Insurance Company, of Hartford, Conn., January 1, 1911, and retired from business.

FRANKLIN INSURANCE COMPANY, Washington, D. C.—Reinsured in Boston Insurance Company, of Boston, Mass., August 11, 1914.

FRANKONA REINSURANCE COMPANY, Frankfurt-on-Main, Germany.—Ordered to discontinue business by the President of the United States under the "Trading with the Enemy Act."

FREEHOLDERS INSURANCE COMPANY, Topeka, Kan.—Reinsured in Firemen's Insurance Company, of Newark, N. J., on September 1, 1910.

GEORGIA FIRE INSURANCE COMPANY, Cedartown, Ga., General Office, Atlanta, Ga.—Reinsured in United States Branch, Royal Insurance Company, of Liverpool, Eng., January 2, 1915.

GERMAN FIRE INSURANCE COMPANY, Indianapolis, Ind.—Reinsured in the National Fire Insurance Company, Hartford, Conn., December 17, 1912; in liquidation.

GERMAN SECURITY INSURANCE COMPANY, Louisville, Ky.—Reinsured in Boston Insurance Company, Boston, Mass., in July, 1914.

GLOBE FIRE INSURANCE COMPANY, Huron, S. D.—Reinsured in Minneapolis Fire and Marine Insurance Company, Minneapolis, Minn., as of July 17, 1916.

GREAT NORTHERN INSURANCE COMPANY, St. Paul, Minn.—Reinsured in the Western Alliance Insurance Company, Chicago Ill., July 2, 1919.

GREAT NORTH INSURANCE COMPANY, Calgary, Alberta, Can.—In process of liquidation.

GREAT SOUTHERN FIRE INSURANCE COMPANY, Lyndon, Ky.—Merged with Henry Clay Fire Insurance Company, of Lexington, Ky., February 13, 1915.

GREENWICH INSURANCE COMPANY, New York.—Merged with the Pacific Fire Insurance Company, of New York, December 28, 1918.

HAMILTON FIRE INSURANCE COMPANY, Hamilton, Ontario, Can.—Business assumed by Globe Indemnity Company, Montreal, Que., Can., September 30, 1917.

HAMBURG ASSURANCE COMPANY, Hamburg, Germany.—Ordered to discontinue business by the President of the United States under the "Trading with the Enemy Act."

HAMBURG-BREMEN FIRE INSURANCE COMPANY, Hamburg, Germany.—Ordered to discontinue business by the President of the United States under the "Trading with the Enemy Act." Business of United States Branch reinsured in Home Insurance Company, of New York, December 28, 1918.

HAWKEYE AND DES MOINES FIRE INSURANCE COMPANY—Reinsured in Firemen's Fund Insurance Company, San Francisco, Cal., February 1, 1913.

HAWKEYE INSURANCE COMPANY, Des Moines, Iowa.—Merged with Des Moines Fire Insurance Company, October 15, 1910, under the title Hawkeye and Des Moines Fire Insurance Company, Des Moines, Iowa.

HERNANDO INSURANCE COMPANY, Memphis, Tenn.—Reinsured in Standard Fire Insurance Company of Hartford, December 28, 1920.

HIBERNIA FIRE INSURANCE COMPANY, Chicago, Ill.—Merged with Metropolitan Fire Insurance Company, April 7, 1919, forming the Metropolitan-Hibernia Insurance Company, Chicago, Ill.

HIBERNIA INSURANCE COMPANY, New Orleans, La.—Reinsured in Home Insurance Company, New York, in March, 1914.

HOME FIRE INSURANCE COMPANY, Wheeling, W. Va.—Reinsured in Phoenix Insurance Company, Hartford, Conn., August 5, 1913.

HOMESTEAD FIRE INSURANCE CORPORATION, Franklin, Va.—Reinsured in Seaboard Fire Insurance Company, of Norfolk, on July 23, 1910.

HORTICULTURAL INSURANCE COMPANY, Des Moines, Iowa.—Reinsured in Grain Belt Insurance Company, Des Moines, Iowa, January 29, 1921.

IMPERIAL FIRE INSURANCE COMPANY, Denver, Colo.—Reinsured in German-American Insurance Company, New York, May 5, 1913.

IMPERIAL MARINE TRANSPORT AND FIRE INSURANCE JOINT STOCK COMPANY, LIMITED; Tokio, Japan.—United States Branch in process of liquidation.

INDIANA MILLERS INSURANCE COMPANY, Indianapolis, Ind.—Reinsured in December, 1913.

INSURANCE COMPANY OF THE STATE OF ILLINOIS, Ruckford, Ill.—Reinsured in Hanover Fire Insurance Company, New York, November 7, 1912.

INTERNATIONAL FIRE ASSURANCE COMPANY, St. Louis, Mo.—Went into hands of receiver June 30, 1910.

INTERNATIONAL FIRE INSURANCE COMPANY, Dallas, Texas.—Taken over by the Republic Insurance Company of Texas, a new company formed for that purpose.

INTERNATIONAL REASSURANCE COMPANY, Vienna, Austria.—Ordered to discontinue business by the President of the United States under the "Trading with the Enemy Act."

INTER-STATE AUTOMOBILE INSURANCE COMPANY OF IOWA, Rock Rapids, Ia.—In hands of receiver.

INTERSTATE FIRE INSURANCE COMPANY, Birmingham, Ala.—Reinsured in German Fire Insurance Company, of Peoria, Ill., February 28, 1913.

INTERSTATE FIRE INSURANCE COMPANY, Suffolk, Va.—Reinsured in German-American Insurance Company, of New York, on December 28, 1911, and retired from business.

JAKOR INSURANCE COMPANY, Moscow, Russia.—Assets and liabilities of United States Branch taken over by Anchor Insurance Company of New York, January 1, 1922.

JEFFERSON FIRE INSURANCE COMPANY, Philadelphia, Pa.—Reinsured in Firemen's Fund Insurance Company, San Francisco, Cal., and North River Insurance Company, New York, November 30, 1912. Perpetual business assumed by Pennsylvania Fire Insurance Company, December 4, 1912.

JEFFERSON INSURANCE COMPANY, Philadelphia, Pa.—Taken over by the Pennsylvania Insurance Department, February, 1921. To be liquidated.

KANAWHA INSURANCE COMPANY OF AMERICA, Maywood, W. Va.—Retired from business June 11, 1914.

LANCASHIRE AND CHESHIRE INSURANCE COMPANY, London, England.—Withdrew its application to transact business in the United States.

LIBERTY MARINE INSURANCE COMPANY, New York, N. Y.—Taken over by the New York State Insurance Department, February 14, 1921. To be liquidated.

LINCOLN FIRE INSURANCE COMPANY, Chambersburg, Pa.—Reinsured in the National Fire Insurance Company, of Hartford, Conn., in January, 1914.

LOS ANGELES FIRE INSURANCE COMPANY, Los Angeles, Cal.—Reinsured in Home Insurance Company, New York, October 3, 1918.

LOUISVILLE INSURANCE COMPANY, Louisville, Ky.—Reinsured in Globe and Rutgers Fire Insurance Company, New York, in January, 1912.

LUMBER INSURANCE COMPANY, New York.—Reinsured all general lines in the Western Assurance Company, of Toronto, December 17, 1914; lumber and wood-working risks will be carried to expiration; company will liquidate. Merged with the Stuyvesant Insurance Company, of New York.

LUMBERMEN'S MARINE INSURANCE COMPANY, Norfolk, Va.—Discontinued business March, 1916.

MADISON INSURANCE COMPANY, Madison Ind.—Reinsured all outstanding liability in the Hartford Fire Insurance Company, Hartford, Conn., as of May 12, 1919. Will liquidate.

MANNHEIM INSURANCE COMPANY, Mannheim, Germany.—Ordered to discontinue business by the President of the United States under the "Trading with the Enemy Act."

MANITOBA ASSURANCE COMPANY, Montreal, Quebec.—Business assumed by Liverpool-Manitoba Assurance Company, which was formed for that purpose, October 1, 1912.

MANUFACTURERS INSURANCE COMPANY OF AMERICA, Chicago, Illinois.—Merged with the American Equitable of New York, December 9, 1920.

MARYLAND FIRE INSURANCE COMPANY, Easton, Md.—Merged with People's Fire Insurance Company, of Frederick, Md., March 31, 1910.

MERCANTILE FIRE AND MARINE INSURANCE COMPANY, Boston, Mass.—Reinsured in American Central Insurance Company, of St. Louis, Mo., in March, 1912.

MERCHANTS AND PLANTERS INSURANCE COMPANY, Tulsa, Okla.—Went into hands of receiver April 21, 1910.

MERCHANTS FIRE INSURANCE COMPANY, Calgary, Alberta, Can.—Merged with Hudson Bay Fire Insurance Company, of Vancouver, on July 15, 1910.

MERCHANTS INSURANCE COMPANY, Bangor, Me.—Ceased writing business January 20, 1921. Assets will be liquidated.

MERCHANTS NATIONAL FIRE INSURANCE COMPANY, Chicago, Ill.—Business taken over during 1919 by the Western Alliance Insurance Company of Chicago, Ill., a new company.

MERCHANTS UNION INSURANCE COMPANY, Meridian, Miss.—Reinsured in the Northern Assurance Company, Ltd., London, Eng., November 29, 1916, and retired.

METROPOLITAN FIRE INSURANCE COMPANY, Toronto, Ont., Can.—Business taken over by Monarch Fire Insurance Company, Toronto, Ontario, Can., early in 1917, and retired.

METROPOLITAN FIRE INSURANCE COMPANY, Chicago, Ill.—Merged with Hibernia Fire Insurance Company April 7, 1919, forming the Metropolitan-Hibernia Insurance Company, Chicago, Ill.

MICHIGAN COMMERCIAL INSURANCE COMPANY, Lansing, Mich.—Reinsured practically all of its business in the Boston Insurance Company, Boston, Mass., August 1, 1918. The Pacific Coast business was taken over by the "Boston" as of October 1, 1918. Company in liquidation.

MIDDLEWEST FIRE INSURANCE COMPANY, Valley City, N. D.—Merged with Twin City Fire Insurance Company, Minneapolis, Minn., February 1, 1913.

MIDLAND FIRE AND ACCIDENT INSURANCE COMPANY, Brandon, Manitoba, Can.—Business reinsured in Canadian Branch of the Yorkshire Insurance Company, Ltd., London, Eng., April, 1916.

MID WEST AUTOMOBILE INSURANCE COMPANY, Cherokee, Ia.—Discontinued business and is liquidating its affairs.

MID-WEST FIRE INSURANCE CO., Quincy, Ill.—Reinsured in Pittsburgh Fire Insurance Co., of Pittsburgh, Pa., April 5, 1921.

MILAN INTERNATIONAL REINSURANCE COMPANY, LTD., Milan, Italy.—Ceased writing in U. S. during 1920.

MILLERS AND MANUFACTURERS INSURANCE COMPANY, Toronto, Ontario, Can.—Absorbed by the Queen City Fire Insurance Company of Toronto.

MILWAUKEE FIRE INSURANCE COMPANY, Milwaukee, Wis.—Merged with the Milwaukee Mechanics Insurance Company, Milwaukee, Wis., May 5, 1911.

MILWAUKEE GERMAN FIRE INSURANCE COMPANY, Milwaukee, Wis.—Reinsured in New Hampshire Fire Insurance Company, Manchester, N. H., July 1, 1912.

MINERVA RETROCESSION AND REINSURANCE COMPANY, Cologne, Germany.—Ordered to discontinue business by the President of the United States under the "Trading with the Enemy Act."

MONONGAHELA INSURANCE COMPANY, Pittsburgh, Pa.—Reinsured its entire business in the American Union Fire Insurance Company, Philadelphia, Pa., as of December 31, 1910. This was in effect but not in fact a merger.

MONTANA FIRE INSURANCE COMPANY, Butte, Mont.—Reinsured in Home Fire and Marine Insurance Company of San Francisco as of December 31, 1919.

MONTREAL-CANADA FIRE INSURANCE COMPANY, Montreal, Que.—Canadian business reinsured in Western Assurance Company of Toronto. Receiver appointed.

MUNICH REINSURANCE COMPANY, Munich, Germany.—Ordered to discontinue business by the President of the United States under the "Trading with the Enemy Act."

NASSAU AND DUTCHESS FIRE INSURANCE COMPANY, New York.—Merged with Williamsburg City Fire Insurance Company, New York, December 31, 1913.

NASSAU FIRE INSURANCE COMPANY, Brooklyn, N. Y.—Merged with Dutchess Insurance Company, of Poughkeepsie, N. Y., forming the Nassau and Dutchess Fire Insurance Company, December, 1912.

NATIONAL HOME FIRE INSURANCE COMPANY, Cedartown, Ga.—Reinsured in Georgia Fire Insurance Company, of Atlanta, Ga., February 28, 1913.

NATIONAL INSURANCE COMPANY, Cincinnati, Ohio.—Reinsured in the United States Branch of the Commercial Union Assurance Company, Ltd., London, England, December 1, 1913.

NATIONAL INSURANCE COMPANY, Pittsburgh, Pa.—Merged with Ben Franklin Fire Insurance Company, of Pittsburgh, under title National-Ben Franklin Fire Insurance Company, December 28, 1910.

NATIONAL LUMBER INSURANCE COMPANY, Buffalo, N. Y.—Reinsured in New Hampshire Fire Insurance Company, of Manchester, December 31, 1913.

NATIONAL TRADES FIRE INSURANCE COMPANY, Chicago, Ill.—Reinsured in the Guaranty Fire Assurance Corporation of New York as of November 30, 1921.

NEW AMSTERDAM FIRE INSURANCE COMPANY, New York, N. Y.—Absorbed by Empire City Fire Insurance Company, New York, N. Y., December 23, 1910.

NEW YORK NATIONAL, Buffalo, N. Y.—Taken over for liquidation by the New York Insurance Department in August, 1919.

NEW SOUTH FIRE INSURANCE COMPANY, Bamberg, S. C.—Decided to reinsure and discontinue business soon after starting up.

NORD-DEUTSCHE INSURANCE COMPANY, Hamburg, Germany.—Reinsured by Automobile Insurance Company, of Hartford, Conn., as of January 1, 1918.

NORSKE LLOYD INSURANCE COMPANY, LIMITED, Christiania, Norway.—Receiver appointed.

NORFOLK FIRE INSURANCE CORPORATION, Norfolk, Va.—Control purchased by Citizens Fire Insurance Company, Charlestown, W. Va., April 29, 1911; in liquidation.

NORTH ATLANTIC INSURANCE COMPANY, New York.—Taken over by the New York State Insurance Department for liquidation, February 14, 1921.

NORTH BRANCH FIRE INSURANCE COMPANY, Pittsburgh, Pa.—Merged with the City Insurance Company, of Pittsburgh, Pa., December 24, 1920.

NORTH COAST FIRE INSURANCE COMPANY, Seattle, Wash.—Reinsured in Pacific States Fire Insurance Company, Portland, Ore., May 8, 1918.

NORTHERN FIRE AND MARINE INSURANCE COMPANY, Grand Forks, N. D.—John Valley of Grand Forks was appointed receiver in March, 1917. Business reinsured in Bankers and Merchants Fire Insurance Company, Minneapolis, Minn., and Northern States Fire Insurance Company, Grand Forks, N. D. (Newly organized.)

NORWEGIAN ASSURANCE UNION, LIMITED, Christiania, Norway.—Discontinued business in the United States and canceled all of its liability effective as of December 31, 1921.

NORWEGIAN JOINT INSURANCE COMPANY, Christiania, Norway.—Discontinued writing business, December 31, 1920.

NORWEGIAN MARINE AND TRANSPORT INSURANCE COMPANY, LIMITED, Sandejord, Norway.—United States Branch discontinued during 1920. The United States management will take care of all losses and cancellations. Business will not be reinsured but allowed to run off and the United States Branch liquidated.

NOVA SCOTIA FIRE INSURANCE COMPANY, Halifax, N. S., Can.—Reinsured in Home Insurance Company, New York, July 20, 1913.

OCCIDENTAL FIRE INSURANCE COMPANY, Albuquerque, N. M.—Reinsured in the Arizona Fire Insurance Company, Phoenix, Arizona, January, 1917, and liquidated.

OKLAHOMA FIRE INSURANCE COMPANY, Oklahoma City, Okla.—Reinsured in Occidental Fire Insurance Company, Albuquerque, N. M., October 8, 1912.

ONTARIO FIRE INSURANCE COMPANY, Vancouver, B. C., Can.—Ordered to cease business by the Superintendent of Insurance of Canada.

OSAGE FIRE INSURANCE COMPANY, Topeka, Kan.—Reinsured in National Fire Insurance Company, Hartford, Conn., September 27, 1911, and retired from business.

OTTAWA ASSURANCE COMPANY, Montreal, Quebec, Canada.—Reinsured in London Mutual Fire Insurance Company, Toronto, Ontario, September 25, 1912.

PACIFIC MARINE INSURANCE COMPANY, Vancouver, B. C.—Ceased writing for the present February 1, 1922; fire and automobile risks reinsured in the Western Assurance Co. of Toronto, Can. Marine risks allowed to expire.

PENINSULAR FIRE INSURANCE COMPANY, Grand Rapids, Mich.—Reinsured in the Globe and Rutgers Fire Insurance Company of New York.

PETER COOPER FIRE INSURANCE COMPANY, New York.—Merged with United States Fire Insurance Company, of New York, in September, 1911.

PETERSBURGH SAVINGS AND INSURANCE COMPANY, Petersburg, Va.—Business reinsured by the Petersburg Insurance Company, Inc., Petersburg, Va. (A new company). as of June 30, 1918.

PHENIX INSURANCE COMPANY, Brooklyn, N. Y.—Merged with Fidelity Fire Insurance Company, of New York, and known as Fidelity-Phenix Fire Insurance Company, of New York, March 1, 1910.

PHOENIX FIRE AND MARINE INSURANCE COMPANY, Memphis, Tenn.—Reinsured in Westchester Fire Insurance Company of New York, September 30, 1913.

PHOENIX FIRE UNDERWRITERS, Phoenix, Arizona, headquarters, Los Angeles, Cal.—Reinsured in Firemen's Fund, October 21, 1913.

PISCATAQUA FIRE INSURANCE COMPANY, Portsmouth, N. H.—Reinsured its outstanding liability in the New Hampshire Fire Insurance Company, as of December 31, 1921, and will probably be liquidated.

PIONEER FIRE INSURANCE COMPANY, Oklahoma City, Okla.—Reinsured in Phoenix Insurance Company, of Hartford, February 2, 1911, and retired from business.

PIONEER FIRE INSURANCE COMPANY, Tacoma, Wash.—Reinsured in Arizona Fire Insurance Company, of Phoenix, Arizona, March 17, 1911, and liquidated.

PORTSMOUTH FIRE ASSOCIATION, Portsmouth, N. H.—Reinsured all liability in Granite State Fire Insurance Company, and will retire.

PROTECTION FIRE INSURANCE COMPANY, Fraserville, Que.—Reinsured in the Strathcona Fire Insurance Company, Montreal, August 30, 1915, and liquidated.

PROVINCIAL FIRE INSURANCE COMPANY, Montreal, Que., Can.—Reinsured by Strathcona Fire Insurance Company, Montreal, Que., as of May 3, 1917.

PRUDENTIAL FIRE INSURANCE COMPANY, Rochester, N. H.—Reinsured its business during 1920.

PRUDENTIAL FIRE INSURANCE COMPANY, Greenville, S. C.—Reinsured in the Equitable Fire and Marine, Providence, R. I., as of December 1, 1921: also discontinued writing new business.

PRUSSIAN NATIONAL INSURANCE COMPANY, Statin, Germany.—Ordered to discontinue business by the President of the United States under the "Trading with the Enemy Act." Business of United States Branch reinsured in January, 1919, in American Merchant Marine Insurance Company, New York City.

RALEIGH FIRE INSURANCE COMPANY, Raleigh, N. C.—Reinsured in North Carolina Home Insurance Company, Raleigh, N. C., May 23, 1916, and liquidated.

RICHMOND AND DRUMMOND FIRE INSURANCE COMPANY, Richmond, Que., Can.—Reinsured in Union Assurance Society, of London, July 8, 1910, and company liquidated.

RIMOUSKI FIRE INSURANCE COMPANY, Rimouski, Quebec.—Liquidator appointed March 14, 1914.

RIO GRANDE FIRE INSURANCE COMPANY, San Antonio, Tex.—Reinsured in the National Union Fire Insurance Company, Pittsburgh, Pa., April 29, 1914.

ROCHESTER GERMAN INSURANCE COMPANY, Rochester, N. Y.—Merged with the German-American Insurance Company, of New York, on May 10, 1911.

ROGER WILLIAMS FIRE AND MARINE INSURANCE COMPANY, Providence, R. I.—Reinsured with British Union & National Insurance Company, of London, Eng., in April, 1911.

ROSSIA INSURANCE COMPANY, Petrograde, Russia.—Business of United States Branch reinsured by Rossia Insurance Company of America, April 1, 1919.

ST. LOUIS FIRE INSURANCE COMPANY, St. Louis, Mo.—Reinsured in St. Paul Fire & Marine Insurance Company, and retired from business July 1, 1911.

SASKATCHEWAN INSURANCE COMPANY, Regina, Sask., Can.—Merged with Central Canada Insurance Company, Brandon, Manitoba, Canada, during 1913.

SCOTTISH FIRE INSURANCE COMPANY, Charlotte, N. C.—On January 7, 1910, reinsured in Monongahela Insurance Company, of Pittsburgh.

SCRANTON FIRE INSURANCE COMPANY, Scranton, Pa.—Reinsured in American Union Fire Insurance Company, of Philadelphia, Pa., on December 30, 1911; retired from business.

SEABOARD FIRE INSURANCE COMPANY, Norfolk, Va.—Reinsured in German-American Insurance Company, of New York, May 27, 1912.

SECURITY NATIONAL INSURANCE COMPANY OF CANADA, Winnipeg, Man.—Reinsured in the British Northwestern Insurance Company, of Winnipeg, December 31, 1913.

SENECA FIRE, Buffalo, N. Y.—Reinsured in Globe and Rutgers Fire Insurance Company, New York, August 19, 1919.

SECURITY INSURANCE COMPANY, Cincinnati, Ohio.—Merged with the Eureka Fire and Marine Insurance Company.

SHAWNEE FIRE INSURANCE COMPANY, Topeka, Kansas.—Reinsured in National Fire Insurance Company, of Hartford, September 20, 1910.

SIOUX FIRE INSURANCE COMPANY, Sioux City, Iowa.—Reinsured in Hartford Fire Insurance Company, January 4, 1913.

SOUTHERN NATIONAL INSURANCE COMPANY, Austin, Texas.—Reinsured in German Fire Insurance Company, of Peoria, Illinois, January 29, 1913.

SOUTHERN STATES FIRE INSURANCE COMPANY, Birmingham, Ala.—Reinsured in Great Southern Fire Insurance Company, of Anchorage, Kentucky, October 3, 1913.

SOUTH GERMAN REINSURANCE COMPANY, Munich, Germany.—Ordered to discontinue business by the President of the United States under the "Trading with the Enemy Act."

SOVEREIGN FIRE INSURANCE COMPANY, Toronto, Ontario, Canada.—Reinsured all Canadian liability in Phoenix Insurance Company, of Hartford, September 2, 1913. United States liability reinsured in Globe and Rutgers Fire Insurance Company early in 1913.

SPRING GARDEN INSURANCE COMPANY, Philadelphia, Pa.—Merged with Insurance Company of the State of Pennsylvania and Union Insurance Company, of Philadelphia, June 30, 1911.

STATE INSURANCE COMPANY, Des Moines, Iowa.—Reinsured in Phoenix Insurance Company, of Hartford, Conn., December 9, 1913.

STATE INSURANCE COMPANY, Omaha, Neb.—Reinsured in the National Fire Insurance Company, of Hartford, Conn., April 30, 1914.

SUN INSURANCE COMPANY, New Orleans, La.—Reinsured in the Royal Insurance Company, of Liverpool, May 23, 1912.

SWISS NATIONAL INSURANCE COMPANY, Basle, Switzerland.—United States Branch taken over by Alien Enemy Property Custodian during the latter part of 1918.

TEUTONIA INSURANCE COMPANY, New Orleans, La.—Reinsured in Hartford Fire Insurance Company, Hartford, Conn., May 24, 1913.

TEXAS NATIONAL FIRE INSURANCE COMPANY, Fort Worth, Texas.—Business taken over by Texas National Mutual Fire Insurance Company, which was organized by the same interests controlling stock company in June, 1913.

UNION HISPANO AMERICANA DE SEGUROS, Havana, Cuba.—United States Branch taken over by the Union Hispano Americana Fire and Marine Insurance, New York, N. Y.

UNION INSURANCE COMPANY, Bangor, Me.—Ceased writing. Will liquidate its affairs.

UNION INSURANCE COMPANY, Philadelphia, Pa.—Business reinsured in Commonwealth Insurance Company, of New York, April 18, 1911; later merged with Spring Garden Insurance Company and the Insurance Company of the State of Pennsylvania, under title of the latter.

UNION INSURANCE COMPANY, Pittsburgh, Pa.—Reinsured in the National Fire Insurance Company, of Pittsburgh, Pa., December 31, 1921.

UNITED AMERICAN FIRE INSURANCE COMPANY, Frankfort, Ky.—Absorbed by Henry Clay Fire Insurance Company, Lexington, Ky., in November, 1913.

UNITED AMERICAN FIRE INSURANCE COMPANY, Milwaukee, Wis.—Merged with Twin City Fire Insurance Company, Minneapolis, Minn., during 1913.

UNITED BRITISH INSURANCE COMPANY, LIMITED, London, England.—Reinsured all of its United States fire and inland marine business in Hartford Fire Insurance Company, of Hartford, Conn.

VIRGINIA STATE INSURANCE COMPANY, Richmond, Va.—Reinsured in German-American Insurance Company, of New York, September 27, 1913.

VULCAN FIRE INSURANCE COMPANY, San Francisco, Cal.—Reinsured in the North British and Mercantile Insurance Company, Limited, London, England.

WABASH FIRE INSURANCE COMPANY, Wabash, Indiana.—Reinsured in the Connecticut Fire Insurance Company, Hartford, Conn., in 1918.

WASHINGTON FIRE INSURANCE COMPANY, Seattle, Wash.—Reinsured in Firemen's Fund Insurance Company, San Francisco, February 23, 1911, and retired from business.

WESTERN ALLIANCE INSURANCE COMPANY, Chicago, Ill.—Merged with Marquette National Insurance Company, Chicago, Ill., July 18, 1921.

WESTERN AND ATLANTIC FIRE INSURANCE COMPANY, Nashville, Tenn.—Reinsured in Globe and Rutgers Fire Insurance Company, of New York, May 12, 1913.

WESTERN EMPIRE INSURANCE COMPANY, Spokane, Wash.—Merged with Los Angeles Fire Insurance Company, Los Angeles, Cal., December 31, 1912.

WESTERN FIRE INSURANCE COMPANY, Lincoln, Neb.—Reinsured in the St. Paul Fire and Marine Insurance Company, St. Paul, Minn., on July 3, 1911; retired from business.

WESTERN INSURANCE COMPANY, Pittsburgh, Pa.—Merged with Superior Fire of Pittsburgh, Pa.

WESTERN NATIONAL INSURANCE COMPANY, Oklahoma City, Okla.—Placed in hands of receiver October 3, 1910.

WESTERN RESERVE INSURANCE COMPANY, Cleveland, Ohio.—Reinsured in Queen Insurance Company, of New York, November 7, 1912. Liquidated.

WESTERN UNION FIRE INSURANCE COMPANY, Vancouver, B. C.—In liquidation.

WESTERN UNION FIRE INSURANCE COMPANY, Waseca, Minn.—In liquidation April, 1917.

WILLIAM PENN FIRE INSURANCE COMPANY, Pottsville, Pa.—Reinsured in Scranton Fire Insurance Company on April 1, 1911; retired from business.

WILLIAMSBURG CITY FIRE INSURANCE COMPANY, New York, N. Y.—Merged with United States Fire Insurance Company, New York, N. Y., September 27, 1916.

WILMINGTON FIRE INSURANCE COMPANY, Wilmington, Del.—Absorbed by the Industrial Fire Insurance Company, of Akron, O., March, 1915.

WINNIPEG FIRE ASSURANCE COMPANY, Winnipeg, Manitoba, Can.—Merged with Nova Scotia Fire Insurance Company, Halifax, N. S., Canada, during 1912.

WOODMEN FIRE INSURANCE COMPANY, Lincoln, Neb.—Reinsured in Fidelity-Phenix Fire Insurance Company, New York, N. Y., January 9, 1912, and retired.

YORK FIRE INSURANCE COMPANY, Toronto, Ont., Can.—Reinsured in Factories Insurance Company, Toronto, June 1, 1914.

American Stock Fire and Marine Insurance Companies which began business during 1921 and early in 1922, and Foreign Companies which entered the United States during that period.

American General Insurance Co., Chicago, Ill.
 American Standard Fire Insurance Co., Nashville, Tenn.
 Anchor Insurance Co., New York, N. Y.
 Atlantica Insurance Co., Gothenberg, Sweden.
 Automobile Insurance Assn., St. Louis, Mo.
 Bankers & Merchants Fire Ins. Co., Jackson, Miss.
 Bankers Fire Insurance Co., Durham, N. C.
 Central West Fire Insurance Company, Bloomington, Ill.
 Chicago, Fire and Marine Insurance Co., Chicago, Ill.
 La Cubana Compania Nacional De Seguros, Havana, Cuba.
 Employers Fire Insurance Co., Boston, Mass.
 Eureka Insurance Co., Phila., Pa.
 Great Republic Reinsurance Fire Co., Des Moines, Ia.
 Hampton Roads Fire & Marine Ins. Co., Norfolk, Va.

Iroquois Fire Insurance Co., Peoria, Ill.
 Merchants Union Insurance Co., Jackson, Miss.
 Mississippi Fire Insurance Co., Jackson, Miss.
 New Jersey Mfrs. Assn. Fire Insurance Co., Trenton, N. J.
 New York State Fire Insurance Co., Albany, N. Y.
 Osaka Marine & Fire Insurance Co., Osaka, Japan.
 Prudential Insurance Co. of Great Britain, Newark, N. J.
 Service Fire Insurance Co., Columbia, S. C.
 South British Insurance Co., Auckland, N. Z.
 Standard American Fire Insurance Co., Chicago, Ill.
 Union Hispano Americana Fire & Marine Ins. Co., New York, N. Y.
 United Merchants Insurance Co., Jersey City, N. J.
 Universal Insurance Co., Newark, N. J.

Underwriters' Agencies

(Revised to March 1, 1922.)

Policies issued under the titles mentioned below are guaranteed by the company specified, ratings of which will be found elsewhere herein.

For convenience we also show the territory in which the agency operates and the proportion of the liability assumed by each company where more than one is shown.

ÆTNA FIRE UNDERWRITERS AGENCY: U. S. and Canada. Ætna Insurance Company, of Hartford.

ALLEGHENY FIRE UNDERWRITERS: Ala., Cal., Colo., Conn., D. C., Fla., Ga., Idaho, Ill., Ind., Md., Mass., Mich., Minn., Mont., N. J., N. Y., Ohio, Pa., S. C., Tenn., Texas, Utah, W. Va. and Wis. Superior Fire Insurance Company, Pittsburgh, Pa. 100%.

ALLIED UNDERWRITERS: New Brunswick, Acadia Fire Insurance Company, Halifax, N. S.

ALLIED UNDERWRITERS: Pacific coast States. Union Insurance Society of Canton, Ltd., Hong Kong, China.

AMERICAN ALLIANCE INSURANCE ASSOCIATION: Great American, and the American Alliance Insurance Company, of New York, N. Y.

AMERICAN INTERNATIONAL UNDERWRITERS: American Equitable Assurance Co. 50%, and Knickerbocker Insurance Company of New York 50%.

AMERICAN UNDERWRITERS' AGENCY: U. S. Insurance Company of the State of Pennsylvania, Philadelphia, Pa. 100%.

ARIZONA FIRE INSURANCE AGENCY: California Insurance Company., 100%.

ATLANTIC UNDERWRITERS: Florida, Commercial Union Assurance Company, London, Eng., 50%, and Westchester Fire, New York, 50%.

ATLAS-MANCHESTER UNDERWRITERS: Pacific coast. Atlas Assurance Company, London; U. S. Branch, New York.

ATLAS UNDERWRITERS AGENCY: All the States and territories except Alaska, Kan., N. D., Okla., S. D. and Tenn. Atlas Assurance Company, Ltd., London, England; U. S. Branch, New York.

AUSTIN UNDERWRITERS: Texas. Republic Insurance Company, Dallas, Texas.

BEN FRANKLIN UNDERWRITERS: Colo., Conn., Ill., Ind., Iowa, Kans., Md., Me., Mass., Mich., Minn., Mo., Mont., Neb., N. J., N. Y., Ohio, Pa., S. C., Tenn., Tex., Utah, Wash., Wis. National-Ben Franklin Fire Insurance Company, Pittsburgh, Pa.

BRITISH AND FEDERAL FIRE UNDERWRITERS: Pacific coast. Dept. of Norwich Union Fire Ins. Society, Norwich, Eng.

BRITISH CANADIAN UNDERWRITERS: Canadian Branch, Norwich Union Fire Insurance Society, Ltd., Norwich, Eng.

BRITISH EMPIRE UNDERWRITERS: Dom. of Canada. British American Assur. Co., Toronto.

BRITISH UNDERWRITERS: Scottish Union and National Insurance Company, Edinburgh, Scot.; U. S. Branch, Hartford, Conn.

BRITANNIC UNDERWRITERS: Employers' Liability Assur. Corp., London, Eng. Policies issued only in Canada.

CALIFORNIA UNDERWRITERS: Pacific coast. California Ins. Co., San Francisco, Cal., 100%.

CALIFORNIA HAWAIIAN UNDERWRITERS: California Insurance Co., 66 2/3%, Home Insurance Co. of Hawaii. 33 1/3%.

CALUMET UNDERWRITERS: Connecticut, New York, New Jersey, Florida, Louisiana, Tennessee, Kentucky, West Virginia, Ohio, Indiana, Illinois, Michigan, Wisconsin, Minnesota, Iowa, Missouri, Kansas, South Dakota, Colorado, Wyoming, Manitoba, Alberta, Saskatchewan. National Union Fire Insurance Company, of Pittsburgh, Pa.

CANADIAN HARDWARE IMPLEMENT UNDERWRITERS: Retail Hardware Mutual 33⅓%, Minnesota Implement Mutual 33⅓%, Hardware Dealers Mutual 33⅓%.

CHELSEA UNDERWRITERS: Seaboard Fire Insurance Company, Atlantic City, N. J.

CHICAGO FIRE & MARINE UNDERWRITERS: Chicago, F. & M. Insurance Co., Chicago, Ill.

CINCINNATI UNDERWRITERS: Ohio, Mich., Ill., and Wis. Eureka-Security Insurance Company, of Cincinnati, Ohio, 100%.

COLONIAL FIRE UNDERWRITERS: U. S. National Fire Insurance Company, Hartford, Conn.

COLUMBIA FIRE UNDERWRITERS: Colo., Iowa, Kan., Minn., Mont., Neb., N. D., Okla., S. D., Wyo. National Fire Insurance Company, Hartford, Conn.

COMMERCIAL UNDERWRITERS AGENCY: Utah, Idaho, Colo., Wyo. Utah Home Fire Insurance Company, Salt Lake City, Utah. Small proportion.

COMMONWEALTH UNDERWRITERS: Texas, Republic Insurance Company, Dallas, Texas.

CONSTITUTION UNDERWRITERS: Springfield Fire and Marine Insurance Co.

CONTINENTAL UNDERWRITERS: Continental Insurance Company, New York.

DELEWARE UNDERWRITERS: All States except Kans., Miss., Mo., Neb. and Va. Also operates in Hawaii, Alberta, B. C., Sask., Man., and Ont. Westchester Fire Insurance Company, New York.

DUQUESNE UNDERWRITERS: Maine, New Hampshire, Massachusetts, Rhode Island, Connecticut, New York, New Jersey, Pennsylvania, Maryland, Virginia, North Carolina, South Carolina, Georgia, Florida, Alabama, Louisiana, Arkansas, Texas, Tennessee, Kentucky, West Virginia, Ohio, Indiana, Illinois, Michigan, Wisconsin, Minnesota, Iowa, Missouri, Oklahoma, Kansas, Nebraska, South Dakota, Colorado, Montana, Utah, Idaho, Washington, Oregon, California, Ontario, British Columbia. National Union Fire Insurance Company, Pittsburgh, Pa.

EASTERN UNDERWRITERS' AGENCY: Ala., Ark., Cal., Colo., Conn., D. C., Fla., Ga., Hawaii, Idaho, Ind., Ia., Kan., Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont., N. M., Neb., N. H., N. J., N. Y., N. C., N. D., Ohio, Okla., Ore., Pa., R. I., S. C., S. D., Tenn., Tex., Va., Wash., W. Va., Wis., Wyo. and Utah. Camden Fire Insurance Association, Camden, N. J.

EMPIRE UNDERWRITERS: Pittsburgh Fire Insurance Co., Pittsburgh, Pa.

ENGLISH AMERICAN UNDERWRITERS: U. S. The London and Lancashire Insurance Company, Ltd., London; U. S. Branch, Hartford, Conn.

EQUITABLE INSURANCE ALLIANCE: Pacific coast and New York State. Equitable Fire and Marine Insurance Company of Providence, R. I., 50%, and the Phoenix Insurance Company of Hartford, Conn., 50%.

EXCHANGE UNDERWRITERS: U. S. Royal Exchange Assurance, London, Eng.; U. S. Branch, New York.

FEDERAL HARDWARE AND IMPLEMENT UNDERWRITERS: Ark., Calif., Colo., Ga., Ill., Ind., Iowa, Kans., Ky., La., Mass., Mich., Minn., Miss., Mo., Mont., Neb., N. Y., N. C., N. D., Ohio, Okla., Pa., S. D., Tenn., Tex., Va., W. Va., Wis., Alberta, Manitoba, Ontario, Quebec and Saskatchewan. Retail Hardware Mutual Fire Insurance Company, Minneapolis, Minn., Minnesota Implement Mutual Insurance Company, Owatonna, Minn. and the Hardware Dealers Mutual Fire Insurance Company, Minneapolis, Minn.

FEDERAL UNDERWRITERS, LTD.: Ont. and B. C. Canada National Fire Insurance Company, Winnipeg, Manitoba.

FIDELITY UNDERWRITERS: Canada. Continental 50%, and Fidelity-Phenix Fire Insurance Companies, of New York, 50%.

FIRE AND MARINE UNDERWRITERS: U. S. Automobile Ins. Co., Hartford, Conn.

FIREMEN'S UNDERWRITERS: All the States and Territories except Del., Guam, Miss., Nev., Philippines, P. R. and the Virgin Islands; also Provinces of Alta., B. C., Man., Ont., Quebec and Sask. Firemen's Insurance Company, Newark, N. J.

GEORGIA FIRE UNDERWRITERS: Ala., Ark., Fla., Ga., Ky., La., Miss., Okla., S. C., Tenn., Texas. Royal Ins. Co., Ltd., U. S. Branch, New York.

GIRARD UNDERWRITERS: Girard Fire and Marine Ins. Co., Philadelphia, Pa.

GLOBE FIRE UNDERWRITERS AGENCY: Colo., Kan., Mont., N. D., S. D. Minneapolis Fire and Marine Ins. Co., Minneapolis, Minn.

GLOBE UNDERWRITERS: Most of the U. S. Globe and Rutgers Fire Insurance Company, New York.

GREAT WESTERN UNDERWRITERS: Marquette National Fire Insurance Company, Chicago, Ill. Great Western Fire Insurance Company, Chicago, Ill.

HAND-IN-HAND UNDERWRITERS, New York: Commercial Union Assurance Company, Ltd., London; U. S. Branch, New York.

HIBERNIA UNDERWRITERS, New Orleans, La.; U. S. Home Insurance Company, New York.

HOLLAND AMERICAN UNDERWRITERS: All States and Territories of the United States except Ala., Ariz., Ark., Guam, Hawaii, Kan., Me., Miss., Nev., N. H., N. M., N. D., Philippines, Porto Rico, S. D., Vt., Va., Virgin Islands and Wyo. Netherlands Ins. Co. of the Hague, Holland.

HOME UNDERWRITERS: U. S. and Canada. Home Insurance Company, New York.

ILLINOIS UNDERWRITERS: Hanover Fire Insurance Company, New York.

INSURANCE UNDERWRITERS' AGENCY, New York: U. S. Insurance Company of the State of Pennsylvania, Philadelphia, Pa.

INTERNATIONAL UNDERWRITERS: Texas. Republic Insurance Company, Dallas, Texas.

IOWA UNDERWRITERS AGENCY: Dubuque Fire and Marine Insurance Company, Dubuque, Iowa.

JERSEY FIRE UNDERWRITERS: All the States and Territories except Guam, Hawaii, Nev., Philippine Islands, Porto Rico, Vt. and Wyo. American Insurance Company, Newark, N. J.

KEYSTONE UNDERWRITERS: Ill., Md., Ohio, Pa., and Wis. National Union 25%, Superior 25%, Globe 25%, and United American 25%, Pittsburgh, Pa.

LIBERTY UNDERWRITERS OF CALIFORNIA: West of Rocky Mountains. Capital Fire Ins. Co., Sacramento, Cal.

LONDON UNDERWRITERS' AGENCY: London Assurance Corporation, London, England; U. S. Branch, New York.

LUMBER UNDERWRITERS: Ark., La., Miss., and a few other States. Home Fire Insurance Company, Little Rock, Ark.

MANHATTAN UNDERWRITERS: Tokio Marine & Fire Insurance Company, Tokio, Japan.

McALISTER UNDERWRITERS: N. C. and S. C. Pilot Fire Insurance Company 33⅓%; George Washington Fire Insurance Company 33⅓% and Greensboro Fire Insurance Company 33⅓%, all of Greensboro, North Carolina.

MERCANTILE FIRE & MARINE UNDERWRITERS: U. S., except Ark., Del., D. C., Md., Miss., Okla. Also operates in Alberta, Man., Sask., Alaska and Hawaii. American Central Insurance Company, St. Louis, Mo.

MERCANTILE FIRE UNDERWRITERS: Merchants' Fire Insurance Company, Denver, Colo.

MECHANICS UNDERWRITERS: Department of the Mechanics Insurance Company, Philadelphia, Pa.

MERCHANTS UNDERWRITERS: Merchants Fire Association Co., N. Y.

MERCHANTS UNION UNDERWRITERS: Merchants Union Fire Insurance Company, Jackson, Minn., 33⅓%; Republic Insurance Company, Dallas, Texas 66 2/3%.

MERCHANTS UNDERWRITERS: Ark. Home Fire Insurance Company, Little Rock, Ark.

MICHIGAN COMMERCIAL UNDERWRITERS: Middlewest States. Boston Insurance Company, Boston, Mass.

MIDDLEWEST FIRE UNDERWRITERS AGENCY: Kan., Minn., Mont., Neb., N. D., S. D. Twin City Fire Insurance Company, Minneapolis, Minn.

MILWAUKEE UNDERWRITERS: All the States and Territories except Alaska, Cal., Del., Guam, Hawaii, Miss., Nev., the Philippines, Porto Rico and the Virgin Islands. Milwaukee Mechanics Ins. Co., Milwaukee, Wis., 40%.

MINNESOTA UNDERWRITERS: All States except Del. Miss., N. H. and Va. St. Paul Fire & Marine Insurance Company, St. Paul, Minn.

NATIONAL FIRE INSURANCE UNDERWRITERS: U. S., except N. Y. National Hardware Dealers Mutual Fire Ins. Co. 50%, and Hardware Mutual Fire Ass'n of Huntingdon, Pa., 50%.

NEWARK FIRE UNDERWRITERS' AGENCY, Newark, N. J.: Newark Fire Ins. Co., Newark, N. J.

NEW ENGLAND UNDERWRITERS' AGENCY: Conn., Mass., N. H., N. Y., Pa., R. I., Vt. Capital Fire Insurance Company, Concord, N. H.

NEW HAVEN UNDERWRITERS: U. S. Security Insurance Company, New Haven, Conn., about 14%.

NEW YORK-CALIFORNIA UNDERWRITERS: California Commonwealth Ins. Co., of New York, N. Y. 50%; and California Insurance Company, San Francisco, Cal. 50%.

NEW YORK UNDERWRITERS' AGENCY: U. S. and Canada. Hartford Fire Insurance Company, Hartford, Conn.

NEW ZEALAND UNDERWRITERS: Pacific coast. New Zealand Insurance Company, Auckland, New Zealand, less than 1% issued on the Pacific coast.

NIAGARA-DETROIT UNDERWRITERS: All States except Del., D. C., Miss., Neb., N. C., S. C. Niagara Fire Insurance Company of New York.

NORTHERN UNDERWRITERS: Northern Assurance Company, Limited, London, Eng.; U. S. Branch, New York.

NORTHWESTERN UNDERWRITERS' AGENCY: Colo., Ill., Ind., Iowa, Kan., Ky., La., Mich., Minn., Mo., Neb., N. J., N. M., N. Y., Ohio, Okla., S. D., Utah, W. Va., Wis., Wyo., Alberta, Man. Northwestern National Insurance Company, Milwaukee, Wis.

NOVA SCOTIA FIRE UNDERWRITERS, Halifax, N. S., Can.: Canada. Home Insurance Company of New York.

OCCIDENTAL UNDERWRITERS: U. S. Firemans Fund Ins. Co. 75%, and Home Fire & Marine Ins. Co. 25%, San Francisco, Cal.

OGLETHORPE UNDERWRITERS: Fla. Insurance Company of North America, Philadelphia, Pa.

OREGON UNDERWRITERS: Ore. and Wash. Pacific States Fire Ins. Co., Portland, Ore.

PACIFIC UNDERWRITERS: California Ins. Co., 50%. Nevada Fire Ins. Co., 50%.

PENN ATLANTIC UNDERWRITERS OF PA.: Penn. Mutual Fire Ins. and the Atlantic Mutual of Phila. Pa., each participating for an equal amount.

PENNSYLVANIA UNDERWRITERS: Mass., N. J., N. Y., Pa. City Ins. Co. of Sunbury, Pa., 100%.

PHILADELPHIA UNDERWRITERS: U. S. and Territories. Insurance Company of North America 50%, and Fire Association of Philadelphia, Pa., 50%.

PHENIX UNDERWRITERS FIDELITY: Phenix Insurance Company, New York.

PHOENIX UNDERWRITERS: Phoenix Assurance Co., Ltd., London, Eng.; U. S. Branch, New York.

PITTSBURGH UNDERWRITERS: Cal., Colo., Conn., Ill., Ind., Md., Mass., Mich., N. J., N. Y., Ohio, Pa., Tenn., Utah, Wis. National-Ben Franklin 25%, Superior 25%. Republic 25%, and Allemannia Fire Insurance Company 25%, Pittsburgh, Pa.

PROTECTOR UNDERWRITERS: Phoenix Insurance Company, Hartford, Conn., issued in several states and throughout Canada.

PROVIDENCE UNDERWRITERS: Providence-Washington Insurance Company, Providence, R. I.

RHODE ISLAND UNDERWRITERS: U. S. Rhode Island Ins. Co., Providence, R. I.

ROCHESTER UNDERWRITERS: Dominion of Canada. Great American Insurance Co., New York.

ROCKY MOUNTAIN FIRE UNDERWRITERS: Mont. Rocky Mountain Fire Insurance Company, Great Falls, Mont.

ROYAL UNDERWRITERS: Royal Insurance Company, Ltd., Liverpool, Eng.; U. S. Branch, New York.

ST. LAWRENCE UNDERWRITERS: Dom. of Canada. Western Assurance Co., Toronto.

SCOTCH UNDERWRITERS: Ariz., Cal., Colo., Conn., Del., Hawaii, Idaho, Ind., Ky., Md., Mass., Mich., Mo., Mont., N. Y., N. J., Ohio, Ore., Pa., Tenn., Tex., Utah, Wash., W. Va., Wyo. Caledonian Insurance Company of Edinburgh, Scotland; U. S. Branch, New York.

SUN UNDERWRITERS: All States and Territories except New Mexico, Guam, Porto Rico and the Virgin Islands. Sun Insurance Office, London, Eng.; U. S. Branch, New York.

TREATY UNDERWRITERS: Kentucky. Henry Clay Fire Insurance Company, Lexington, Ky.

UNITED AMERICAN FIRE UNDERWRITERS AGENCY: Minn., Wis. and Ohio. Twin City Fire Insurance Company, Minneapolis, Minn.

UNITED STATES UNDERWRITERS POLICY: North River 50%, and United States Fire Insurance Company, 50%, New York.

WASHINGTON UNDERWRITERS' DEPARTMENT: All States except Nevada. National Liberty Insurance Company of America, New York.

WINNIPEG FIRE UNDERWRITERS: Canada. Home Insurance Company, New York.

WISCONSIN UNDERWRITERS' AGENCY: Alaska. Ariz., Cal., Colo., Conn., Del., D. C., Fla., Ga., Hawaii, Idaho, Ill., Ind., Ia., Kan., Ky., La., Md., Mass., Mich., Minn., Mo., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., O., Okla., Ore., Pa., R. I., Tenn., Tex., Utah, Va., Wash., W. Va., Wis. and Wyo. Concordia Fire Insurance Company, Milwaukee, Wis.

Mutual Fire Insurance Companies

In this section will be found detailed information concerning the history, financial condition, transactions and reputation of all mutual fire and/or marine insurance companies, other than those writing automobile insurance, which possess \$100,000 of cash assets and/or \$100,000 of cash income from premiums and/or assessments. In a comparatively few instances, reports have been included upon companies whose resources and/or income are smaller than that minimum. This has been done, however, only when the company, so included, is particularly active in competition for some special class or classes of business, or is operating in a territory more extensive than its resources and volume would ordinarily indicate, or which for some special reason, such as a peculiarity of structure, is likely to be the subject of inquiry by our subscribers.

In the case of companies writing automobile insurance it has been deemed wise to include reports upon all those institutions whose cash assets and/or cash income from premiums and/or assessments is \$50,000 or more.

This editorial scheme results in the inclusion of all mutual companies of the following classes:

1. Those which are members of the Senior and Junior Conferences of factory mutual companies, which specializes in writing properties equipped with automatic sprinklers according to certain strict specifications.
2. Lumber mutuals specializing on both sprinklered and non-sprinklered woodworking risks and on lumber.
3. Flour mill, grain and elevator mutuals.
4. Mutuals, writing through agents, general business, or some special classes on the cash premium basis only, or on both the cash premium and the assessment basis.
5. Hardware and implement mutuals.

For the further convenience of our subscribers we print at the end of this section tables dealing with mutual insurance institutions, as follows:

- (a.) A tabulation of the principal items from the statements of the Senior and Junior Conferences of factory mutual companies arranged so as to present a ready comparison of the results and responsibility of the various companies in those groups.
- (b.) All mutual companies, including farm mutuals, arranged alphabetically in State groups.

In the complete reports appearing herein and the tables just referred to will be found, therefore, information concerning all United States mutual companies about which data has been obtainable, whether large or small.

The titles of all mutual companies, individual reports upon which are included in this section, and those appearing in the tables of automobile and other mutual companies are listed in our general index to facilitate ready reference.

ABINGTON MUTUAL FIRE INSURANCE COMPANY,

Washington Street and Centre Avenue, Abington, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$4,300 00
Interest due and accrued thereon.....	120 45
Bonds and stocks owned.....	236,090 00
Interest due and accrued thereon.....	3,414 81
Cash in banks and office.....	28,142 94
Agents' balances not over three months due.	9,728 94

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: total, \$3,519.18;	
reinsurance, \$32.89; net unpaid claims...	\$3,486 29
Unearned premiums: Fire, \$122,839.75;	
other than fire, \$491.47; total	123,331 22
Dividends to policyholders unpaid.....	907 39
Salaries, rents, etc.	350 00
Estimated taxes hereafter payable.....	1,160 00
Other liabilities.	59 40

TOTAL LIABILITIES.	\$129,294 30
NET CASH SURPLUS.....	152,502 84

TOTAL ADMITTED ASSETS. \$281,797 14

TOTAL. \$281,797 14

ABINGTON MUTUAL FIRE INSURANCE COMPANY—Continued.

GENERAL REVIEW.

HISTORY.—This company was incorporated May 30, 1856, and began business June 15, 1857. It writes only fire insurance. It is licensed in Massachusetts, Rhode Island and Vermont.

It has accumulated a substantial surplus and bears a good reputation.

The assessment liability is fixed by the by-laws at one additional annual premium.

The business, with the exception of term, is written at the regular stock company rates.

It reports average dividends paid of 30%.

The contingent resources on December 31, 1921, were \$230,055.59.

The securities owned are of good character. The security valuations shown in this statement are those fixed by the Convention of Insurance Commissioners.

OFFICERS.—President, Isaac C. Howland; vice-president, Edgar H. Thompson; secretary and treasurer, Alfred H. Nash, assistant secretary, Merrill F. Ramsay.

DIRECTORS.—Isaac C. Howland, president of company, Abington, Mass.; Alfred H. Nash, secretary and treasurer of company, Abington, Mass.; Edgar H. Thompson, vice-president of company, Brockton, Mass.; Charles W. Howland, civil engineer, Rockland, Mass.; William C. Brett, grain merchant, No. Abington, Mass.; Henry W. Chandler, grain and coal merchant, Whitman, Mass.; Charles F. Dudley, ice dealer, Abington, Mass.; Frank E. Perkins, flour merchant, Abington, Mass.; Albert F. Barker, lawyer, Brockton, Mass.; Leon S. Fairbanks, savings bank official, Abington, Mass.; H. Loring Jenkins, treasurer Geo. O. Jenkins Co., leather board manufacturers, Bridgewater, Mass.; John A. Radcliffe, coal dealer, Rockland, Mass.

INCOME, 1921.

Fire: Gross premiums, \$106,504.48; reinsurance, \$6,164.15; return premiums, 6,018.54; net premiums.....	\$94,321 79
Motor vehicle: Gross premiums, \$1,085.71; net premiums.....	1,085 71
TOTALS: Gross premiums, \$107,590.19; reinsurance, \$6,164.15; return premiums, \$6,018.54; net premiums....	\$95,407 50
Interest, etc.	12,278 29
Final liquidation div. Old Boston National Bank.	10 00
Bonds as per Schedule D.....	57 40
Other income.	82 50
TOTAL INCOME.	\$107,835 69

DISBURSEMENTS, 1921.

Fire: Gross amount paid for losses, \$26,596.45; reinsurance, \$1,271.95; salvage, \$2.15; net amount paid policyholders, for losses.	\$25,322 35
Motor vehicle: Net amount paid policyholders for losses.....	814 13

TOTALS: Gross amount paid for losses, \$27,410.58; reinsurance, \$1,271.95; salvage, \$2.15; net amount paid policyholders for losses.	\$26,136 48
Underwriting expenses.	37,711 88
Dividends to policyholders.....	28,542 85
Bonds as per Schedule D.	214 50
Other disbursements.	379 90

TOTAL DISBURSEMENTS. \$92,985 61

RATIOS TO PREMIUMS WRITTEN.—Losses paid: fire, 26.8%; motor vehicle, 74.9%; underwriting expenses, 39.5%; underwriting profit, 23.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 32.6%; expenses incurred, 42.5%; underwriting profit, 24.9%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$89,749.53; gain from underwriting profit and loss items, \$65.53; total, \$89,815.06.

Losses incurred during 1921, \$29,311.55; underwriting expenses incurred during 1921, \$38,181.28; total, \$67,492.83.

Gain from underwriting during 1921, \$22,322.23.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$12,694.30; profit on investments during 1921, \$6,120.40; total, \$18,814.70.

Loss on investments during 1921, \$214.50; investment expenses incurred during 1921, \$379.90; total, \$594.40.

Gain from investments during 1921, \$18,220.30.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$22,322.23; investments, \$18,220.30; total, \$40,542.53.

Loss from dividends, \$28,489.48.

Surplus, December 31, 1920, \$140,449.79; increase, \$12,053.05; surplus, December 31, 1921, \$152,502.84.

BUSINESS FROM ORGANIZATION.—Net premiums and assessments, \$1,942,411.78; net losses paid, \$715,584.82; dividends to policyholders, \$588,939.49; average dividend, 30+ %.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; two years, 30%; three years, 40%; four years, 50%; five years, 60%.

ADDISON FARMERS MUTUAL INSURANCE COMPANY,

Addison, Ill.

GENERAL REVIEW.

This company was incorporated and commenced business February 15, 1855.

It writes fire insurance under a mutual plan and is licensed only in Illinois at latest advices.

Officers.—President, Adam S. Gloss; secretary, Otto A. Fisher.

This company did not respond to our requests for report as of December 31, 1921, and the statement published below

was secured from the Insurance Department of the State of Illinois.

Extracts from statement as of December 31, 1921:

Total admitted assets.....	\$98,439 48
Net cash surplus.....	46,937 09
Unearned premiums	51,502 39
Premiums and assessments.....	23,574 91
Net losses paid.....	28,370 07
Expenses paid	7,262 49

ALLIANCE CO-OPERATIVE INSURANCE COMPANY,

214-216 Central National Bank Bldg., Topeka, Kan.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, book value	\$1,993 87
Mortgage loans on real estate.....	65,800 00
Bonds and Stock owned.....	109,260 00
Cash in banks and office.....	9,554 75
Agents' balances not over three months due	303 25
Premium notes	19,469 07

TOTAL ADMITTED ASSETS..... \$206,380 94

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$2,760 00
Estimated taxes hereafter payable.....	863 33
Orders out	1,080 33

TOTAL LIABILITIES \$4,703 66
 NET CASH SURPLUS..... 201,677 28

TOTAL \$206,380 94

GENERAL REVIEW

This company began business in 1896, and operates in Kansas only. It writes on the assessment plan, taking premium notes at about the standard rates, and also issues non-assessable policies limiting the policyholders liability to the premium stated in the policy.

No extra assessments have been levied.

It writes fire, lightning, wind storm, cyclone and tornado insurance.

The company has premium notes amounting to \$19,469.07 which are carried among its assets.

Officers.—President, W. B. Gasche; vice-president, R. S. Spiker; secretary, E. J. Smalley; treasurer, E. C. Cavanaugh.

Directors.—Otis S. Allen, Topeka, Kan.; J. A. Bonjour, Onaga, Kan.; L. J. Boruff, Osage City, Kan.; H. G. Carls,

Perry, Kan.; W. B. Gasche, Topeka, Kan.; R. H. Irons, McPherson, Kan.; Paul Klein, Iola, Kan.; J. Y. Miller, Hartford, Kan.; P. A. Rogers, Topeka, Kan.; C. J. Shirk, University Place, Neb.; E. J. Smalley, Topeka, Kan.; E. C. Cavanaugh, Topeka, Kan.; R. S. Spiker, Emporia, Kan.; C. L. Troudner, Carbondale, Kan.; C. Wiles, Canton, Kan.

Income, 1921.—Total net premiums, \$63,253.22; interest, etc., \$9,410.22; continuances, \$1,867.87; rent, \$180.00; miscellaneous, \$1,652.55; total income, \$76,363.86.

Disbursements, 1921.—Net amount paid policyholders for losses, \$33,154.18; underwriting expenses, \$30,935.55; cash dividends to policyholders, \$274.63; total disbursements, \$64,364.36.

Business from Organization.—Net premiums and assessments, \$813,074.23; net losses paid, \$377,267.35; dividends to policyholders, \$134,841.97; average dividend, 16+ %.

ALLIED AMERICAN MUTUAL AUTOMOBILE INSURANCE COMPANY,

245 State St., Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and Stocks owned, market value....	\$162,100 00
Interest due and accrued thereon.....	2,361 97
Cash in banks and office.....	24,475 64
Premiums accounts not over three months due	3,397 92

TOTAL ADMITTED ASSETS..... \$192,335 53

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims.....	\$6,785 42
Unearned Premiums	46,081 81
Dividends to policyholders unpaid.....	2,755 96
Salaries, rents, etc.....	20 58
Estimated taxes hereafter payable.....	1,045 10
Premiums rec'd in advance.....	377 01
Interest rec'd in advance.....	667 02
Loss adjustment expenses.....	943 00

TOTAL LIABILITIES \$58,675 89
 Guaranty capital actually paid up..... 100,000 00
 NET CASH SURPLUS..... 33,659 64

TOTAL \$192,335 53

GENERAL REVIEW.

History.—This is a mutual company incorporated October 20, 1920, received license from the Massachusetts State Insurance Department and began business November 9, 1920. It has a guaranty capital of \$100,000, all of which has been paid in in cash. The par value of the shares is \$100.

The company is controlled by and is closely allied with and under the same management as the American Mutual Liability Insurance Company of Boston, Mass. The officers are the same, and the directors the same, with one exception. It is licensed by the department to write motor vehicles against loss or damage by accident, collision, theft and any of the perils usually insured against

by marine insurance, including navigation and transportation, but is writing fire and theft automobile insurance only.

The contingent liability of members is a sum not exceeding an amount equal to twice the amount of and in addition to the cash premium written in the policy.

Territory.—It is licensed in Mass. and N. Y.

The officers of the company are, president, Charles E. Hodges; vice-president, Chas E. Hodges, Jr.; secretary, H. C. Kneppenberg, Jr.; treasurer, W. H. Conway.

Directors.

Spencer Borden, Jr., Fall River Bleachery, Fall River, Mass.

ALLIED AMERICAN MUTUAL AUTOMOBILE INSURANCE COMPANY. — *Continued.*

Wm. L. S. Brayton, Sagamore Mfg. Co., Fall River, Mass.

Chas. E. Hodges, American Mutual Lia. Ins. Co., 245 State St., Boston, Mass.

Chas. E. Hodges, Jr., American Mutual Lia. Ins. Co., 245 State St., Boston, Mass.

Chas. C. Hoyt, Farnsworth, Hoyt Co., Boston, Mass.

Ronald T. Lyman, Whittenton Mfg. Co., Boston, Mass.

James Duncan Phillips, Houghton, Mifflin Co., Boston, Mass.

John A. Sweetser, Boston Mfg. Co., 1901, Waltham, Mass.

Income, 1921.—Gross premiums, \$128,226.79; reinsurance, \$136; return premiums, \$27,486.61; net premiums, \$100,604.18; interest, etc., \$7,009.64; premiums received in advance, \$377.01; total income, \$108,080.83.

Disbursements, 1921.—Net amount paid policyholders for losses, \$11,297.09; underwriting expenses, \$11,001.12; dividends to policyholders, \$1,315.30; dividend on guaranty capital, \$3,500; investment expenses, \$151.93; total disbursements, \$27,265.44.

Ratios to Premiums Written.—Losses paid, 11.2; losses incurred, 17.9; underwriting expenses, 10.9; underwriting profit, 26.2.

Ratios to Premiums Earned.—Losses incurred, 30.9%; expenses incurred, 20.4%; underwriting profit, 45.0%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$58,456.81; from underwriting profit and loss items, \$2,172.41; total, \$56,284.40.

Losses incurred during 1921, \$18,007.38; underwriting expenses incurred during 1921, \$11,952.81; total, \$29,960.19.

Gain from underwriting during 1921, \$26,324.21.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$7,086.26; profit on investments during 1921, \$6,016.50; total, \$13,102.76.

Investment expenses incurred during 1921, \$151.93.

Gain from investments during 1921, \$12,950.83.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$26,324.21; investments, \$12,950.83; total, \$39,275.04.

Losses: Increase in special res., \$043; dividends, \$7,571.25; total, \$6,514.25.

Surplus, December 31, 1920, \$2,896.85; increase, \$30,760.79; surplus, December 31, 1921, \$33,659.64.

Business from Organisation.—Net premiums and assessments, \$105,020.92; net losses paid, \$11,297.09; dividends to policyholders, \$1,315.30; average dividend, 30%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 30%.

AMERICAN MUTUAL FIRE INSURANCE COMPANY,

10 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,453,990.00
Interest due and accrued thereon.....	10,455.57
Cash in banks and office.....	139,797.21
Unpaid premium deposit not over three months due	37,924.58

TOTAL ADMITTED ASSETS..... \$1,642,167.36

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims.....	\$9,161.55
Unearned premiums	787,769.00
Salaries, rents, etc.....	320.53
Estimated taxes hereafter payable.....	4,660.51

TOTAL LIABILITIES \$801,911.59
NET CASH SURPLUS..... 840,255.77

TOTAL \$1,642,167.36

GENERAL REVIEW.

This company began business June 1, 1877, and is under the same management as the Enterprise, State, Manufacturers', Rhode Island, and Mechanics mutual fire insurance companies of Providence. It has accumulated a good surplus, besides paying large dividends to policyholders. It bears an excellent reputation.

The assessment liability of the members is fixed by the policy and is five times the annual premium. No assessments have ever been made.

The contingent resources held December 31, 1921, amounted to \$7,456,676.65.

Its policies cover losses from fire, sprinkler leakage and windstorm. It also writes use and occupancy insurance.

This company is a member of the Senior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

The bonds and stocks owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

It is licensed in Ill., Ky., Me., Md., Mass., Mich., N. H., N. Y., Ohio, Pa., R. I., S. C., Vt. and Wis.

Officers.—President and treasurer, Jno. R. Freeman; secretary and assistant treasurer, Theo. P. Bogert; vice-presidents and engineers, Benj. G. Buttolph, Edwin D. Pingree, Hovey T. Freeman.

Directors.—Arnold B. Chace, treasurer Valley Falls Co.; John R. Freeman, president of the companies, consulting engineer; William Gammell, president Berkeley Co., president Hope Co.; Henry F. Lippitt, general manager Manville Co.; Jesse M. Metcalf, president Wapaknuck Co., president Auburn Woolen Co.; Samuel M. Nicholson, president Nicholson File Co.; J. K. H. Nightingale, treasurer The Nightingale-Morse Mills, Inc.; Edward D. Pearce, president Providence Institution for Savings; Henry D. Sharpe, treasurer Brown & Sharpe Mfg. Co.; Robert W. Taft, treasurer Coventry Co.; Albert H. Tillinghast, vice-president Grosvenor Dale Co.; Robert H. I. Goddard, president Lonsdale Co., Goddard Bros., agents; Charles M. Holmes, treasurer Holmes Mfg. Co., treasurer Gosnold Mills Co., treasurer Page Manufacturing Co.; James B. MacColl, treasurer Lorrains Mfg. Co.; Frederick K. Copeland, president Sullivan Machinery Co.; A. O. Dawson, vice-pres. mgr. Canadian Cot., Ltd., pres. Canadian Woolens, Ltd., pres.

AMERICAN MUTUAL FIRE INSURANCE COMPANY.—Continued.

Belding Paul Corticelle Ltd.; John H. Goss, vice-pres. Sco-vill Mfg. Co.; Chas. O. Richardson, treas. Warwicke Mills, vice-pres. Equinox Mills.

Income, 1921.—Gross premium deposit, \$963,302.79; re-turn premium deposit, \$97,053.66; net premium deposit, \$856,249.13; interest, etc., \$85,407.28; gross premium on United States funds deposited in Canadian banks, \$22.64; other income, \$1,504.29; total income, \$943,183.34.

Disbursements, 1921.—Net amount paid policyholders for losses, \$36,439.35; underwriting expenses, \$71,184.84; return of unabsorbed premium deposit to policyholders, \$784,341.55; other disbursements, \$63,774.96; total dis-bursements, \$955,740.70.

Ratios to Premiums Written.—Losses paid, 4.2%; losses incurred, 4.1%; underwriting expenses, 8.3%; underwrit-ing profit, 100.8%.

Ratios to Premiums Earned.—Losses incurred, 3.7%; ex-penses incurred, 5.7%; underwriting profit, 90.7%.

Underwriting Exhibit, 1921.—Premium deposit earned during 1921, \$952,155.66; gain from underwriting profit and loss items, \$923.45; total, \$953,079.11.

Losses incurred during 1921, \$35,321.43; underwriting expenses incurred during 1921, \$54,507.07; total, \$89,828.50. Gain from underwriting during 1921, \$863,250.61.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$86,537.71; profit on investments during 1921, \$94,-933; total, \$181,470.71.

Loss on investments during 1921, \$63,774.96.

Gain from investments during 1921, \$117,695.75.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$863,250.61; investments, \$117,695.75; total, \$980,946.36.

Return of unabsorbed premium deposit, \$784,341.55.

Surplus December 31, 1920, \$643,650.96; increase, \$196,-604.81; surplus, December 31, 1921, \$840,255.77.

Business from Organisation.—Net premiums and assess-ments, \$12,458,895.72; net losses paid, \$1,771,336.55; un-absorbed premium deposit to policyholders, \$8,983,524.78; average percentage of cash premium deposit returned to date, 79.25%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 90.75%; two years, 84.83%; three years, 75.08%; four years, 62.50%; five years, 45.91%.

AMERICAN MUTUAL INSURANCE COMPANY, 111-121 N. Pennsylvania Street, Indianapolis, Ind.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned, market value.....	\$37,721 47
Interest due and accrued thereon.....	296 55
Cash in banks and office.....	28,330 04
Agents' balances not over three months due	49 92
Net equity in leasehold and improvement thereon	216,271 10

TOTAL ADMITTED ASSETS..... \$282,669 08

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$54,495 32
Unearned premiums	92,442 73
Amount reclaimable on perpetual deposits..	392 03
Salaries, rents etc.....	271 50
Estimated taxes hereafter payable.....	300 00
Contingent commissions, etc.....	3,000 00
Estimated adjustment expense.....	500 00

TOTAL LIABILITIES \$151,401 58
NET CASH SURPLUS..... 131,267 50

TOTAL \$282,669 08

GENERAL REVIEW.

This company was incorporated December 31, 1915, under the Mutual Act of Indiana, approved March 9, 1915, and began business September 29, 1916. Besides doing a general fire and tornado business it maintains a special department for the writing of automobile insurance covering fire and theft. It issues both assessable and non-assessable policies.

The company was organized by its secretary, John W. McGinety, who states that he has had considerable insur-ance experience, representing stock companies in various capacities in Indiana, Kentucky and West Virginia. Mr. McGinety advised us that the company was organized without any promotion fees or expenses, and that the offi-cers and directors all serve without compensation, with the exception of the secretary and vice-president, who devote their whole time to the business. Mr. McGinety is also connected with the International Lloyds of Indianapolis, from which this company accepts reinsurance.

The company operates on the cash premium plan. It states that it charges usually the regular tariff rates and pays dividends to policyholders at the end of the policy year, based on the experience of the company, and that on its "Cash Stock Policy," it allows "dividends in advance."

The company advises us that its policies are of the stand-

ard New York form with a mutual clause providing for a contingent liability of not more than the premium specified in its mutual policies.

Policies may be written for from one to five years, ac-cording to the class of risk and requirements of the assured.

The company has issued guarantee fund certificates which were purchased, the company states, by the officers and directors without rebate or commission. The certificates provide for 7% interest, but under the law are not a lia-bility of the company, and can be repaid or redeemed only out of the surplus earnings of the company.

Concerning the very large item in the schedule of assets designated "Net equity in leasehold," the company says:

"In explanation of the item above set out, your attention is directed to the following statement of facts:

"Under date of November 30, 1918, the American Mutual Insurance Company, by virtue of a contract of sale, ap-proved by the Insurance Department of the Auditor of State's office of the State of Indiana, became the owners of a modern fifteen-story, fire proof office building, known as the Lemcke Annex, through the acquisition of the entire common stock issue of the R. A. Lemcke Realty Company.

"Prior to the acquisition of said property, the American Mutual Insurance Company caused same to be appraised

AMERICAN MUTUAL INSURANCE

by the State Insurance Department of Indiana. Said appraisalment as filed in this office fixes the value of said property at \$701,811. The leasehold equity is arrived at as follows:

"Book value (real estate), \$600,000; preferred stock issue, \$335,000; bills payable (evidenced by notes), \$116,997.46, and equity in leasehold and improvements, \$148,002.54.

"It will be noted that for the basis of making our report this property is carried at \$101,311 less than the official appraisalment by the Insurance Department of the State of Indiana.

"The income from rentals of the building is approximately \$110,000 per year, and the American Mutual Insurance Company, by virtue of said purchase, is credited with the acquisition of a most desirable Home Office building."

In the 1919 statement, the equity in the leasehold was carried at an advance of about \$14,000 over the 1918 figure, and at the end of 1920 was increased again \$30,575.42, and at the end of 1921 it was increased \$23,099.76 over that of the previous year. In this three year period the value of this leasehold has been increased on the books of the company in the total of \$67,675.18, which increase, the company advises, is due to the additional payments on the monthly notes by the company, thus increasing its equity.

The investment of the major part of the company's resources in a single item, particularly of this character, is open to criticism.

Concerning the guaranty fund, it says:

"By reason of the acquisition of the property above referred to, the American Mutual Insurance Company increased its guaranty fund from \$14,000 to \$166,400, which action we are permitted to take under the laws governing the operation of mutual companies in the State of Indiana. We might add in this connection that the guaranty fund so established is not a liability against the company, but is evidenced by guaranty fund certificates, which are payable out of the surplus earnings of the company with interest not exceeding 7% annually. The total annual interest on the guaranty fund issue amounts to \$2,998, which is an average of 1.8%, covering the interest charge thereon."

In 1920 the loss ratio was high, and although the expenses were moderate the underwriting loss was \$38,959.51.

In 1921, the losses and expenses were heavy, and there was an underwriting loss of \$46,326.05.

We are unable to check the gain and loss exhibit of the statement submitted, and at the time of going to press it had not been explained by the company. The underwriting loss, (\$46,326.05) and dividends paid, (\$2,612.50), charged against the investment gain of \$8,924.87 would naturally

COMPANY.—Continued.

show a loss in surplus of \$40,013.68, while the statement shows an increase of \$5,114.85 in surplus. The increase in "Leasehold Value" of \$23,099.76 referred to above, if carried into gain in loss exhibit, would in part explain this discrepancy.

Territory.—It operates in Ill., Ind., Ohio and Pa.

Officers.—President, Dr. Sollis Runnels, physician and surgeon; vice-president, F. H. Irwin, insurance; second vice-president, J. P. Cook, insurance; secretary, J. W. McGinety, insurance; treasurer, Geo. W. Snyder, secretary Security Trust Co.

Directors.—The above officers and B. D. Brooks, president United Ice Co., and Maude McGinety.

Income, 1921.—Gross premiums, \$299,464.42; reinsurance, \$19,357.93; return premiums, \$125,480.43; net premiums, \$154,626.06; interest, etc., \$1,274.72; increase in net equity in leasehold, \$11,100.00; total income, \$167,000.78.

Disbursements, 1921.—Gross amount paid for losses, \$142,597.82; reinsurance, \$41,064.11; salvage, \$3,142.27; net amount paid policyholders for losses, \$99,391.44; underwriting expenses, \$91,657.23; dividends to policyholders, \$5,003.97; interest Lemoke notes, \$5,094.29; dividend on guaranty fund certificates, \$2,612.50; agents' balances charged off, \$25.82; loss on sale of Liberty bonds, \$563.89; total disbursements, \$204,349.14.

Ratios to Premiums Written.—Losses paid, 61.5%; motor vehicle, 90.7%; losses incurred, 74.7%; underwriting expenses, 59.3%; underwriting loss, 30.0%.

Ratios to Premiums Earned.—Losses incurred, 71.2%; expenses incurred, 55.5%; underwriting loss, 28.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$162,295.36; loss from underwriting profit and loss items, \$3,023.64; total, \$159,271.72.

Losses incurred during 1921, \$115,535.74; underwriting expenses incurred during 1921, \$90,062.03; total, \$205,597.77.

Loss from underwriting during 1921, \$46,326.05.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$1,380.11; profit on investments during 1921, \$11,668.97; total, \$13,039.08.

Loss on investments during 1921, \$563.89; investment expenses incurred during 1921, \$3,550.33; total, \$4,114.31.

Gain from investments during 1921, \$8,924.87.

Business from Organization.—Net premium and assessments, \$610,032.34; net losses paid, \$295,349.54; dividends to policyholders, \$7,650.72; average dividend, 20%.

Percentages of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%.

AMERICAN SHIPBUILDERS & SHIP OWNERS MUTUAL INSURANCE COMPANY.

226 Walnut Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$48,790 15
Reins. recoveries due on paid losses.....	429 41

TOTAL ADMITTED ASSETS..... \$49,219 56

LIABILITIES, DECEMBER 31, 1921

Losses and claims.....	\$42,549 14
Unearned premiums	6,455 36
Return premiums due assured.....	305 35

TOTAL LIABILITIES	\$49,309 85
NET DEFICIT	— 90 29

TOTAL \$49,219 56

AMERICAN SHIPBUILDERS & SHIP OWNERS

GENERAL REVIEW.

This is a mutual company which was organized during 1917 by a group of American ship builders and ship owners to increase the facilities for the insuring of American hulls in the United States. It confines its business strictly to the insurance of American hulls, for approved owners.

The company is under excellent management and the directors are all of high standing. It is licensed only in Pennsylvania.

The contingent liability of members is an amount equal to twice the premium specified in the policy.

Territory.—State of Pennsylvania.

Officers.—President, Charles E. Mather; first vice-president, Victor Charles Mather; second vice-president and treasurer, Joseph A. O'Brien; secretary, Henry F. Clark.

Its loss ratio was very high in 1920, exhausting the surplus and creating a deficit of \$6,434.86. In 1921 gains of \$6,344.57 were made wiping out this deficit, except \$90.29, as shown in the statement herewith.

Directors.—H. S. Snyder, vice-president Bethlehem Steel Company, South Bethlehem, Pa.; E. T. Stotesbury, Drexel & Co., Philadelphia; J. W. Van Dyke, president Atlantic Refining Company, Philadelphia; H. A. Berwind, vice-president Berwind-White Coal Mining Co., Philadelphia; Victor C. Mather, 226 Walnut street, Philadelphia; Henry S. Grove, Philadelphia; Marvin A. Neeland, president New York Shipbuilding Corp., Camden, N. J.; J. Howard Pew, president Sun Company, Philadelphia; Harvey C. Miller, president Southern Steamship Company, Philadelphia; J. A. O'Brien, 226 Walnut street, Philadelphia; Key Company, president Chesapeake Steamship Company, Baltimore,

MUTUAL INSURANCE COMPANY.—Continued.

Md.; H. B. Walker, president Old Dominion Steamship Co., New York; Charles E. Mather, 226 Walnut street, Philadelphia.

Income, 1921.—Gross premiums, \$17,639.84; reinsurance, \$542.70; return premiums, \$3,722.44; net premiums \$13,374.70; interest, etc., \$1,687.13; total income, \$15,061.83.

Disbursements, 1921.—Gross amount paid for losses, \$45,598.46; reinsurance, \$901.07; salvage, \$528.43; net amount paid policyholders for losses, \$44,168.96; underwriting expenses, \$242.99; total disbursements, \$44,411.95.

Ratios to Premiums Written.—Losses paid, 330.2; losses incurred, 133.3; underwriting expenses, 1.8; underwriting profit, 34.8.

Ratios to Premiums Earned.—Losses incurred, 77.4%; expenses incurred, 2.4%; underwriting profit, 20.2%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$23,029.42.

Losses incurred during 1921, \$17,823.64; underwriting expenses incurred during 1921, \$548.34; total, \$18,371.98.

Gain from underwriting during 1921, \$4,657.44.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$1,687.13.

Gain and Loss Exhibit, 1921.—Gain: Underwriting, \$4,657.44; investments, \$1,687.13; total \$6,344.57.

Deficit, December 31, 1920, —\$6,434.86; decrease of deficit but increase of surplus \$6,344.57; deficit, December 31, 1921, —\$90.29.

Business from Organisation.—Net premiums and assessments, \$273,063.50; net losses paid, \$220,654.76.

AMERICAN STEAMSHIP OWNERS MUTUAL PROTECTION AND INDEMNITY ASSOCIATION, INC.,

49-51 Wall Street, New York, N. Y.

GENERAL REVIEW

This company was incorporated in February, 1917, and began business February 30, 1917, with about 1,000,000 gross tons of steamships of American register.

We have not been furnished with a financial statement of the association, but the management has furnished us with the information contained in this report.

The object of the association is to insure steamship owners on a mutual plan against their liabilities in connection with the operation of their steamers. A summary of the risks covered is appended hereto.

Assessments are levied quarterly at 10 cents per ton on the contributing tonnage of the steamers entered. An entry fee of 8 cents per ton, which covers all operating expenses, is paid annually. Each insurance year is treated separately and the members for such year undertake to contribute, according to their tonnage, their pro rata share of the liabilities of such insurance year. If the quarterly assessments are insufficient to cover the liabilities, further assessments are made as necessary. The directors may set aside from each year's assessments such sums as they may deem necessary, or proper, to be added to a reserve fund. Any balance of the assessments remaining, after the payment of claims, is returned to the members in proportion to their contributing tonnage.

Early in 1918, the United States Shipping Board entered its vessels in the association, but it has since withdrawn all vessels not actively employed. A large majority of the privately owned oceangoing tonnage of the United States is now enrolled. The association, at the close of its fifth year, had in hand securities and cash in excess of \$3,500,000 with which to meet outstanding claims.

The recent deflation in the value of commodities and the tendency of wages to decline recently led the association to reduce the advance assessments from 12 cents to 10 cents per ton.

The association maintains a large service organization in New York for the purpose of investigating and dealing with claims and also for preventing claims. It has branch offices at the principal United States ports and is represented in the principal ports in the world.

On February 20, 1922, the tonnage entered in the association amounted to about 4,500,000 gross tons.

Directors.—The board of directors of the association is composed of the following: Alfred Gilbert Smith, chairman; W. A. Thompson, deputy chairman; Maurice Bouvier, C. W. Jungen, William B. Keene, and Joseph D. Tomlinson.

The secretary is Russell H. Loines.

The managers are Johnson & Higgins, 49 Wall street, New York, N. Y.

AMERICAN STEAMSHIP OWNERS MUTUAL PROTECTION AND INDEMNITY ASSOCIATION.— *Continued.*

Nature of Risks Covered.—Owners' liability, in respect of the vessel insured, for

1. Injury to any person, including laborers handling cargo, members of crew, passengers, persons on another vessel, or to any other person; including burial expenses not exceeding \$100.

2. Damage to other vessels by collision, to the extent of one-fourth the amount, when this risk is not covered in hull policies.

3. Damage to other vessels and their cargoes otherwise than by collision, including damage by wash of steamer, crowding other vessels ashore, causing two or more other vessels to collide, etc.

4. Damage to docks, piers, jetties, breakwaters, buoys, cables and other fixed or movable objects; and to property on docks or piers.

5. Damage to cargo, or responsibility for cargo carried or to be carried, including shortages and over carriages,

exclusive of shortage consequent on B/L guarantee. Subject to a stated deduction on each voyage.

6. Expenses of removing the wreck of the vessel.

7. Repatriating members of the crew.

8. Extraordinary quarantine expenses, by reason of outbreak of plague, or other contagious disease, on the vessel. Subject to deduction of \$200.

9. Illness of passengers or seamen, including burial expenses up to \$100.

10. Smuggling, mutiny or unfounded claims of crew.

11. Customs and immigration fines, and other fines arising from neglect or default of captain or crew.

12. Cargo's proportion of general average, if not otherwise recoverable, as in cases where the G/A is brought about by the vessel's negligence.

13. Legal and other expenses incurred in relation to any of the above risks, or when authorized in the interest of the association.

ARKWRIGHT MUTUAL FIRE INSURANCE COMPANY,

31 Milk Street, Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$4,878,155 00
Interest accrued.	82,194 79
Cash in banks and office.....	231,014 61
Premiums deposits due.....	185,014 01

TOTAL ADMITTED ASSETS..... \$5,376,378 41

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$25,574 80
Unearned premiums	2,449,391 97
Taxes accrued but not due.....	14,721 62

TOTAL LIABILITIES \$2,490,688 40
NET CASH SURPLUS 2,895,690 01

TOTAL \$5,376,378 41

GENERAL REVIEW.

This company began business October 1, 1860, and bears an excellent reputation. It has paid very large returns to members, besides accumulating a substantial surplus. It furnishes, under one premium charge, indemnity for losses from fire, windstorm and sprinkler leakage. It also writes use and occupancy insurance.

The contingent liability of members is five premiums.

It is licensed in Massachusetts, New York, South Carolina, Michigan, Maine, New Hampshire, Pennsylvania, North Carolina, Wisconsin, Ohio, Illinois and Rhode Island, but writes in other States direct from the Home Office.

This company is a member of the Senior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Its investments are of excellent character.

Since organization the average rate of dividends to policyholders has been 86.96%; for 1921 it was 94%.

On December 31, 1921, the amount at risk was \$669,831,379, with premiums thereon of \$4,736,869.53.

OFFICERS.—President, E. V. French; vice-president, D. W. Bartlett; secretary and treasurer, G. S. Young; assistant secretaries, T. J. Barry and F. W. Jones; assistant treasurer, H. F. Eaton; chairman of board, R. W. Toppan.

DIRECTORS.—Robert Amory, Amory, Browne & Co.; D. Wendell Bartlett, vice-president of the company; Philip Y.

DeNormandie, Androscoffin Mills, Boston Duck Co., Thorndike Co. and Bliss Fabyan & Co.; Edward V. French, president of the company; Franklin W. Hobbs, Arlington Mills; Lester Leland, United States Rubber Co., United States Tire Co.; Edward Lovering, Mass. Cotton Mills; Walter B. Nye, S. D. Warren Co.; T. A. Russell, Russell Motor Car Co., Ltd., Willys-Overland, Limited; R. P. Snelling, Saco-Lowell Shops; Nathaniel Stevens, M. T. Stevens & Sons Co.; Roland W. Toppan, chairman of board; M. F. Westover, General Electric Co.; Geo. W. Wheelwright, Geo. W. Wheelwright Paper Co.

INCOME, 1921.

Premium deposit	\$3,945,453 48
Interest, etc.	261,459 52

TOTAL INCOME \$4,206,913 00

DISBURSEMENTS, 1921.

Net amount paid policyholders for losses...	\$104,312 31
Underwriting expenses	211,880 99
Taxes	22,747 53
Premium deposit returned	3,722,904 56
Bonds purchased	409,077 27

TOTAL DISBURSEMENTS \$4,470,922 66

ATLANTIC MUTUAL FIRE INSURANCE COMPANY, Widener Bldg., Juniper and Chestnut Streets, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$135,200 00
Interest due and accrued thereon.....	2,472 93
Cash in banks and office.....	13,259 06
Agents' balances not over three months due	9,989 36

TOTAL ADMITTED ASSETS \$165,921 35

LIABILITIES, DECEMBER 31, 1921

Losses and claims.....	\$18,885 08
Unearned premiums	81,786 13
Interest due and accrued	108 57
Salaries, rents, etc.....	306 91
Estimated taxes hereafter payable.....	661 34

TOTAL LIABILITIES	\$101,248 03
Guaranty capital actually paid up.....	50,000 00
NET CASH SURPLUS	14,673 33

TOTAL \$165,921 35

GENERAL REVIEW

This company commenced business September 1, 1905, under the title of Cotton Seed Crushers Mutal Assurance Company. The above title was adopted early in 1913. Its president is also president of the Keystone Mutual Fire Insurance Company, the Manton Mutual, and the National Mutual Assurance Company, all of Philadelphia.

This company together with the Penn Mutual Life Insurance Company of Westchester, Pa., guarantees policies under the name "Penn-Atlantic Underwriters."

The company accepts business under two classifications, i. e., Classification "A" and Classification "B."

Nature of Risks Covered.—Class "A." Exclusively manufacturing and warehouse property protected with automatic sprinklers and kindred devices, sprinkler leakage, wind-storm and fire and use and occupancy insurance.

Class "B." Selected protected and unprotected manufacturing, mercantile, dwellings and fire and use and occupancy insurance. Participating policies.

Penn-Atlantic Underwriters Department.—Same as Class "B." Non-participating policies.

Its management is reputable; its directorate includes the principal officers of the leading companies in the textile metal working and fertilizer industries.

The assessment liability has been five times the amount of annual premium, but at the annual meeting held January 26, 1921, the liabilities of members was reduced to one additional premium. It has never made any assessments. The contingent resources of the company, December 31, 1921, were \$156,586.76.

The expense of operation are quite favorable, but the loss ratio in 1921, was high.

The securities owned are of good character and are remunerative.

It is licensed in D. C., Ill., Ind., Miss., O., Pa., S. C., S. D. and Wis.

Officers.—President and treasure, Frederick A. Downes; vice-president, W. A. Witherspoon; secretary, G. C. Hopson; R. A. Downes, general agent.

Directors.—Frederick A. Downes, president of the company, Philadelphia; W. A. Witherspoon, of Virginia-Carolina Chemical Co., Richmond Va.; E. L. Tessier, of Basin-Monumental Co., Richmond, Va.; W. S. Royster, of F. S. Royster Guano Co., Norfolk, Va.; Robert P. Hooper, of Hooper and Sons Mfg. Co., Philadelphia; Levis L. Mann, of Wheeler, Elliot and Mann, Philadelphia; Samuel

L. Hammer, of Columbia Paper Co., Philadelphia, Pa.; Thos. S. Gay, of John Gay's Sons, Inc., Philadelphia, Pa.; Albert E. Ford, of Ford & Kendig Co., Philadelphia, Pa.; William D. Whitaker, Cotton Mfg., Philadelphia, Pa.; Joseph A. Coleman, of Norristown Woolen Co., Norristown, Pa.; Thomas H. Ball, of Highland Worsted Co., Philadelphia, Pa.; J. A. Ryan, of Southern Cotton Oil Co., New York.

Income, 1921.—Gross premiums \$209,018.59; reinsurance, 22.50; return premiums, \$56,837.66; net premiums, \$152,158.43; interest, etc., \$6,327.02; other income, \$501.54; borrowed money, \$10,000.00; total income \$168,986.99.

Disbursements, 1921.—Gross amount paid for losses, \$116,638.86; salvage, \$1,197.81; net amount paid policyholders for losses, \$115,441.05; underwriting expenses, \$52,432.87; dividends to policyholders, \$42,315.79; borrowed money returned, \$10,000.00; interest on borrowed money, \$83.51; agents balances charged off, \$2,493.73; total disbursements, \$222,766.95.

Ratios to Premiums Written.—Losses paid 64.8; losses incurred 83.9; underwriting expenses, 34.4; underwriting loss, 3.8.

Ratios to Premiums Earned.—Losses incurred, 74.5%; expenses incurred, 29.7%; underwriting loss, 3.8%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$176,183.04; loss from underwriting profit and loss items, \$1,992.19; total \$174,190.85.

Losses incurred during 1921, \$127,702.00; underwriting expenses incurred during 1921, \$52,326.12; total, \$180,028.12.

Loss from underwriting during 1921, \$5,837.27.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$6,413.07; profit on investments during 1921, \$5,942.74; gain from investments during 1921, \$12,355.81.

Gain and Loss Exhibit, 1921.—Gains from: Investments, \$12,355.81.

Losses: Underwriting, \$5,837.27; dividends, \$42,315.79; total, \$48,153.06.

Surplus, December 31, 1920, \$50,470.57; decrease, \$35,797.25; surplus, December 31, 1921, \$64,673.32.

Business from Organization.—Net premiums and assessments, \$1,416,139.66; net losses paid, \$465,839.19; dividends to policyholders, \$601,652.24.

Percentage of cash premiums returned during the year on policies as dividends or profit, 90% class A, 25% class B.

ATLANTIC MUTUAL FIRE INSURANCE COMPANY

19 Bay Street, East, Savannah, Ga.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$35,000 00
Mortgage loans on real estate.....	147,352 92
Interest due and accrued thereon.....	1,658 99
Bonds and stocks owned.....	40,339 11
Interest due and accrued thereon.....	296 54
Cash in banks and office.....	80,225 07
Agents' balances not over three months due.	41,326 38
War savings stamps	840 00
Deposit with reinsurance bureau.....	200 00
Reinsurance recoverable on paid losses....	1,340 85

TOTAL ADMITTED ASSETS \$348,579 86

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims.....	\$12,043 81
Unearned Premiums	100,317 61
Dividends on guaranty capital declared and unpaid	4,000 00
Estimated taxes hereafter payable.....	3,000 00
Contingent commissions, etc.....	1,000 00
Funds held under reinsurance treaties.....	19,966 39

TOTAL LIABILITIES	\$140,327 81
Guaranty capital actually paid up.....	100,000 00
NET CASH SURPLUS.....	108,252 05

TOTAL \$348,579 86

GENERAL REVIEW.

This company was organized January 26th, and began business February 13, 1905. It has a paid-in guarantee fund of \$100,000. It was formerly the German Mutual Fire Insurance Company, but the present title was adopted during 1917. It writes fire, tornado and automobile insurance.

The company is not a member of any rating association, but advised us that it writes at full tariff rates. The assessment liability of members is fixed by the by-laws at an amount equal to one extra premium. The company since organization has not levied any extra assessments.

The largest net amount insured in any one hazard is \$5,000.

The mortgage loans are first liens upon Savannah improved real estate. The company advised us that all loans are investigated and inspected by the directors.

Territory.—The company writes direct in Georgia, South Carolina, Pennsylvania. Accepts reinsurance in Illinois, North Carolina, Texas and Mississippi.

Officers.—President, C. H. Konemann; vice-president, Nicholas Lang; vice-president and secretary, Fred Wessels; assistant secretary, Joseph A. Palmer; treasurer, John F. Lubs; attorney, U. H. McLaws.

Directors.—J. H. H. Entleman, president Commercial Bank, Savannah, Ga.; Cord Asendorf, capitalist, Savannah, Ga.; H. C. Brinkman, president Southern Savings & Loan Co., Savannah, Ga.; C. H. Schroder, president Schroder-Schnaars Grocery Co., Savannah, Ga.; H. J. Schnaars, vice-president Schroder-Schnaars Grocery Co., Savannah, Ga.; M. Blumenthal, merchant, Savannah, Ga.; H. H. Geffken, merchant, Savannah, Ga.; Carl Mendel, president Mendel Real Estate & Investment Co., Savannah, Ga.; John D. Siem, real estate, Savannah, Ga.; R. W. Farr, real estate, Savannah, Ga.; J. F. Heitman, merchant, Savannah, Ga.; U. H. McLaws, attorney at law, Savannah, Ga.; Fred Wessels, Jr., secretary of company, Savannah, Ga.; Jno. F. Lubs, merchandise broker, Savannah, Ga.; Nicholas Lang, capitalist and director Liberty Bank, Savannah, Ga.; C. H. Konemann, president of company, Savannah, Ga.; Geo. S. Clarke, real estate; J. L. Riley, insurance, Atlanta, Ga.; H. C. Ganther, capitalist, New York; John Harms, president Unity Wholesale Grocery Co.

Income, 1921.—Gross premiums, \$259,783.41; reinsurance, \$81,563.07; return premiums, \$12,433.18; net premi-

ums, \$165,787.16; interest, etc., \$19,345.30; commissions receivable from reinsurance company, \$23,757.85; increase in liabilities during the year on account of reinsurance treaties, \$9,120.87; total income, \$218,011.18.

Disbursements, 1921.—Gross amount paid for losses, \$100,690.09; reinsurance, \$42,986.96; salvage, \$4,214.33; net amount paid policyholders for losses, \$53,588.78; underwriting expenses, \$63,438; dividends to policyholders, \$34,465.81; real estate expenses, \$585.28; paid for interest or dividends on guaranty capital, \$7,000; loss on sale or maturity of bonds, \$1,528.75; other disbursements, \$26,494.40; total disbursements, \$187,391.02.

Ratios to Premiums Written.—Losses paid: Fire, 27.6%; motor vehicle, 369.0%; tornado, etc., 14.4%; losses incurred, 33.8%; underwriting expenses, 38.3%; underwriting profit, 21.0%.

Ratios to Premiums Earned.—Losses incurred, 35.2%; expenses incurred, 39.8%; underwriting profit, 21.8%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$159,411.63; loss from underwriting profit and loss items, \$5,070.77; total, \$154,340.86.

Losses incurred during 1921, \$56,109.77; underwriting expenses incurred during 1921, \$63,438; total, \$119,547.77.

Gain from underwriting during 1921, \$34,793.09.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$19,573.92; profit on investments during 1921, \$7,000; total, \$26,573.92.

Loss on investments during 1921, \$4,555.30; investment expenses incurred during 1921, \$685.28; total, \$5,440.58.

Gain from investments during 1921, \$21,133.34.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$34,793.09; investments, \$21,133.34; total, \$55,926.43.

Losses: Reserve for guarantors interest, \$1,500; dividends, \$41,465.81; total, \$42,965.81.

Surplus, December 31, 1920, \$95,291.43; increase, \$12,960.62; surplus, December 31, 1921, \$108,252.05.

Business from Organization.—Net premiums and assessments, \$762,955.11; net losses paid, \$252,097.38; dividends to policyholders, \$100,415; average dividend, 20%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%; two years, 25%; three years, 25%; four years, 25%; five years, 25%.

ATLANTIC MUTUAL INSURANCE COMPANY

51 Wall Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$3,900,000 00
Rents due and accrued.....	34,797 44
Bonds and stocks owned.....	9,088,069 20
Interest due and accrued thereon.....	57,492 23
Cash in banks and office.....	1,190,139 52
Agents' balances not over three months due	700,833 44
Bills receivable taken for risks other than	
fire	161,481 65
Reinsurance on paid losses in companies	
authorized in New York.....	138,016 79
Funds in hands of foreign bankers.....	124,421 76
Suspense real estate—State Island.....	75,000 00
Funds advanced American Marine Insurance	
Syndicate "A," "B" and "C".....	13,050 68
Other interest due and accrued.....	502 59
Notes receivable	3,194 48

TOTAL ADMITTED ASSETS \$15,487,059 78

LIABILITIES, DECEMBER 31, 1921

Losses and Claims.....	\$3,804,574 00
Unearned Premiums	612,049 46
Estimated expenses of investigation and	
adjustment of losses.....	15,000 00
Interest due and accrued.....	50,879 67
Principal unpaid on scrip or certificates of	
profits authorized or ordered to be	
redeemed	226,561 48
Salaries, rents, etc.....	23,298 10
Estimated taxes hereafter payable.....	20,000 00
Contingent commissions, etc.....	102,461 59
Return premiums reinsurance premiums due	
other companies	366,051 25
Other liabilities	1,090 28
Surplus on redemption of withheld certifi-	
cates of profits.....	22,667 55
Rents paid in advance by tenants of	
Atlantic building	3,698 75
Outstanding certificates of profits.....	3,996,670 00

TOTAL LIABILITIES \$9,244,808 13
NET CASH SURPLUS 6,242,251 65

TOTAL \$15,487,059 78

GENERAL REVIEW

This company began business July 1, 1842. It is one of the strongest of the marine insurance companies is conservatively managed, and is in excellent standing.

It is licensed in Massachusetts, New York and Pennsylvania.

The company is in excellent repute as to treatment of loss claimants.

Its investments are of excellent character.

The principal item of real estate is the company's Home Office building at Wall and William streets, carried at \$3,900,000.

Kinds of Insurance Written.—Registered mail, war risk and marine insurance.

Officers.—President, Cornelius Eldert; first vice-president, Walter Wood Parsons; second vice-president William D. Winter; third vice-president, Charles E. Fay; secretary, G. Stanton Floyd-Jones.

This company had during 1920 a very profitable year, and made also an underwriting profit of \$469,450.66 in 1921.

Trustees.—Edmund L. Baylies, John N. Beach, Nicholas Biddle, George M. Boardman, James Brown, John Claffin, J. William Clark, Frederic A. Dallett, Cleveland H. Dodge, Cornelius Eldert, G. Stanton Floyd-Jones, Philip A. S. Franklin, Samuel H. Gillespie, Herbert L. Griggs, Samuel T. Hubbard, Charles D. Leverich, Henry Forbes McCreery, Frank C. Munsen, Walter Wood Parsons, Charles A. Peabody, William B. Peters, James H. Post, Dallas B. Pratt, John J. Riker, Max J. H. Rossbach, Justus Ruperti, William Jay Schieffelin, Samuel Sloan, John Sloane, Louis Stern, William A. Street, George E. Turnure, George C. Van Tuyl, Jr., Richard H. Williams, Richard Young.

Income, 1921.—Gross premiums, \$4,321,001.71; reinsurance, \$1,207,733.53; return premiums, \$475,863.43; net premiums, \$2,637,404.75; interest, etc., \$937,730.67; gain on foreign exchange, \$30,538.95; balances of scrip banks entered on books, \$11,759.50; other income, \$9,084.56; total income, \$3,626,518.43.

Disbursements, 1921.—Gross amount paid for losses, \$4,064,114.96; reinsurance, \$1,643,894.96; salvage, \$373,114.06; net amount paid policyholders for losses, \$2,047,105.94; underwriting expenses, \$910,304.02; certificates of profits and interest paid to policyholders, \$2,488,673.90; other disbursements, \$4,510.85; real estate expenses, \$304,066.28; loss on sale or maturity of ledger assets, \$16,625.00; total disbursements, \$5,771,285 90.

Ratios to Premiums Written.—Losses paid: Ocean marine, 79.8; inland nav. and trans., 42.4; losses incurred, 77.9; underwriting expenses, 34.5; underwriting profit, 17.8.

Ratios to Premiums Earned.—Losses incurred, 58.6%; expenses incurred, 25.3%; underwriting profit, 13.4%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$3,508,157.34; loss from underwriting profit and loss items, \$97,386.11; total, \$3,410,771.23.

Losses incurred during 1921, \$2,055,103.10; underwriting expenses incurred during 1921, \$886,217.47; total, \$2,941,320.57.

Gain from underwriting during 1921, \$469,450.66.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$938,576.46; profit on investments during 1921, \$129,908.88; total, \$1,068,485.34.

Loss on investments during 1921, \$16,625.00; investment expenses incurred during 1921, \$228,776.52; total, \$245,401.52.

ATLANTIC MUTUAL INSURANCE COMPANY.—Continued.

Gain from investments during 1921, \$823,083.82.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$469,450.66; investments, \$823,083.82; total, \$1,292,534.48.

Losses: Dividends of interest declared on certificates of profits, \$236,113.90; dividends, \$2,273,900.00; total, \$2,510,013.90.

Surplus, December 31, 1920, \$7,459,731.07; decrease,

\$1,217,479.42; surplus, December 31, 1921, \$6,242,251.65.

Business from Organisation.—Net premiums and assessments, \$287,963,632.15; net losses paid, \$143,284,117.07; certificate of profits to policyholders, \$106,412,620.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 40%.

AUTOIST MUTUAL INSURANCE COMPANY

208 South La Salle Street, Chicago, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$144,151 55
Interest due and accrued thereon.....	1,559 53
Cash in banks and office.....	18,701 08
Bills receivable	403 20
War saving stamps, \$27.36; Dodge auto, \$908.28.	835 64
Accounts receivable	7,957 82

TOTAL ADMITTED ASSETS..... \$173,608 82

LIABILITIES, DECEMBER 31, 1921

Unpaid losses and claims.....	\$5,736 00
Unearned premiums	63,979 74
Estimated taxes hereafter payable.....	800 00
Special reserve for unpaid liability claims.	30,148 35
Due to policyholder—overpaid.....	2 00

TOTAL LIABILITIES \$105,666 09
NET CASH SURPLUS..... 67,942 73

TOTAL \$173,608 82

GENERAL REVIEW

This company was organized under the laws of Illinois on August 9, 1915, and was licensed February 14, 1916.

According to the latest advices this company is licensed in Illinois, Indiana and Wisconsin.

The company writes fire and theft, liability, collision and property damage on automobiles at rates approximately 20% below those of conference companies, and a cash premium is collected in advance. Business is not accepted through brokers.

The assessment liability is equal to and in addition to one annual premium. The contingent resources of the company December 31, 1921, were not furnished to us, and the management advises that they do not carry these as an asset.

The underwriting of this company is under the management of E. E. Hielscher, who has had considerable insurance experience. Mr. Hielscher was for three years State agent in Wisconsin for the Western Automobile Indemnity Association of Fort Scott, Kan.

In 1921 the loss ratio was low but the expense ratio was high.

Officers.—President, G. F. Ballou; vice-president, J. J. Merrill; secretary, Walter C. Stone; treasurer, A. T. Weaver; general counsel, W. A. Bowles.

The president is a member of the firm of Osgood & Company, printers and engravers, Chicago, and was also secretary and treasurer of the Chicago Automobile Club.

The vice-president is general superintendent of the Corn Products Refining Company.

The secretary is manager of the Grand Crossing Works of the Interstate Iron & Steel Company.

The treasurer is general sales manager of the Interstate Iron & Steel Company.

The general counsel is of the firm of Bowles & Bowles, attorneys, Chicago.

Directors.—The above officers are the directors.

Income, 1921.—Gross premiums, \$190,543.00; reinsurance, \$1,621.24; return premiums, \$39,008.10; net premiums, \$149,918.66; interest, etc., \$6,277.84; profit on bonds sold, \$290.75; total income, \$156,487.25.

Disbursements, 1921.—Gross amount paid for losses, \$43,197.99; reinsurance, \$265.01; net amount paid policyholders for losses, \$42,932.98; underwriting expenses, \$83,125.50; total disbursements, \$126,058.48.

AUTOMOBILE MUTUAL FIRE INSURANCE COMPANY

40 Central Street, Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$116,094 50
Interest due and accrued thereon.....	3,299 29
Cash in banks and office.....	19,096 27
Agents' balances not over three months due	4,966 04
Due from government for refund on war tax	121 68

TOTAL ADMITTED ASSETS \$143,577 78

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$15,882 04
Unearned premiums	91,129 15
Salaries, rents, etc.....	1,709 74
Estimated taxes hereafter payable.....	1,688 29
Unpaid reinsurance	140 48
Unpaid loss expense.....	12 75
Premium paid in advance.....	66 66

TOTAL LIABILITIES \$110,629 11
NET CASH SURPLUS 32,948 67

TOTAL \$143,577 78

AUTOMOBILE MUTUAL FIRE INSURANCE COMPANY.—Continued.

GENERAL REVIEW

This company, until 1919 known as the Massachusetts Mutual Automobile Insurance Company, was organized by interests identified with the Grain Dealers Mutual Fire Insurance Company of Boston. It was incorporated on July 7 and began business on September 10, 1914.

It insures automobiles against fire, theft and collision on the mutual plan.

The Grain Dealers Mutual Fire Insurance Company formerly issued policies covering the fire hazard on automobiles. The automobile business of the latter company has now been transferred to this company, and the automobile department of the Grain Dealers has been discontinued.

The rates of this company conform as closely as possible to the schedules adopted by stock companies issuing this class of insurance. The assessment liability of members is fixed by the by-laws and is equal to the premium. The contingent resources on December 31, 1921, were \$207,543.80.

The expense ratio is above normal, but the loss ratio is very low.

The company is licensed only in Massachusetts, but does business direct in other New England States. It has a marine license, but writes automobile insurance only.

Officers.—President, Dean K. Webster, president also of the Automobile Mutual Liability Insurance Company, Grain Dealers Mutual Fire Insurance Company and Beacon Mutual Fire Insurance Company; vice-president and secretary, A. Shirley Ladd, vice-president and secretary also of the Automobile Mutual Liability Insurance Company, Grain Dealers Mutual Fire Insurance Company and Beacon Mutual Fire Insurance Company; treasurer, William A. Thibodeau; assistant treasurer, David F. Butler, also assistant secretary of the Automobile Mutual Liability Insurance Company; assistant secretary, Daniel P. Walsh, also assistant treasurer of the Automobile Mutual Liability Insurance Company.

Directors.—Harry A. Black, Henry W. Chandler, Charles M. Cox, Howard A. Crossman, Milton L. Cushing, Charles E. Halstead, Eben J. Ham, Edward E. Jameson, Frank C. Jones, G. U. Kierstead, A. Shirley Ladd, Wm. F. McQuillen,

Frank A. Noyes, J. M. Perry, Wm. A. Thibodeau, Dean K. Webster, Charles W. Willis.

Income, 1921.—Gross premiums, \$251,563.25; reinsurance, \$11,511.04; return premiums, \$36,450.27; net premiums, \$203,601.94; interest, etc., \$7,101.86; reinsurance commission, \$1,515.07; premium paid in advance, \$66.66; profit on sale of bonds, \$1,081.75; borrowed money, \$15,500.00; total income, \$228,817.28.

Disbursements, 1921.—Gross amount paid for losses, \$70,249.70; reinsurance, \$4,071.74; salvage, 4,668.08; net amount paid policyholders for losses, \$61,509.88; underwriting expenses, \$98,944.61; dividends to policyholders, \$46,628.58; borrowed money returned, \$15,500.00; total disbursements, \$222,583.07.

Ratios to Premiums Written.—Losses paid, 30.2%; losses incurred, 33.1%; underwriting expenses, 48.6%; underwriting profit, 16.9%.

Ratios to Premiums Earned.—Losses incurred 33.7%; expenses incurred, 49.6%; underwriting profit, 17.2%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$199,971.04; gain from underwriting profit and loss items, \$1,152.53; total, \$201,123.57.

Losses incurred during 1921, \$67,467.78; underwriting expenses incurred during 1921, \$99,216.20; total, \$166,683.98.

Gain from underwriting during 1921, \$34,439.59.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$7,334.47; profit on investments during 1921, \$5,957.00; total, \$13,291.47.

Investment expenses incurred during 1921, \$184.23.

Gain from investments during 1921, \$13,157.24.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$34,439.59; investments, \$13,157.24; total, \$47,596.83.

Loss from dividends, \$46,628.58.

Surplus, December 31, 1920, \$31,960.42; increase, \$968.25; surplus, December 31, 1921, \$32,948.67.

Business from Organization.—Net premiums, \$724,865.46; net losses paid, \$164,462.47; dividends to policyholders, \$124,581.80; average dividend 20 7-10%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%.

AUTOMOBILE MUTUAL INSURANCE COMPANY OF AMERICA,

10 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,249,232 00
Interest due and accrued thereon.....	11,310 91
Cash in banks and office.....	29,676 08
Unpaid premiums not over three months due	12,528 97
Due for salvage on losses paid.....	1,350 00

TOTAL ADMITTED ASSETS \$1,304,097.96

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$23,600 00
Unearned premiums.....	339,174 95
Salaries, rents, etc.....	1,027 13
Estimated taxes hereafter payable.....	6,849 54

TOTAL LIABILITIES \$361,651 62
NET CASH SURPLUS 942,446 34

TOTAL \$1,304,097 96

GENERAL REVIEW.

This company was incorporated in March, 1907, and commenced business April 1, 1907. It insures automobiles, motor trucks, etc., against fire and theft, upon the mutual plan, writing at practically the stock company rates. It does not insure demonstrating cars, taxicabs or steam machines.

A. T. Vigneron, who was formerly secretary of the What

Cheer Mutual Fire Insurance Company and of the Hope Mutual Fire Insurance Company, both of Providence, is president of this company, and has charge of its underwriting. The directors are thoroughly reputable, and the company has made excellent progress.

The assessment liability of members is an amount equal to the premium originally paid. The contingent resources of the company on December 31, 1921, were \$3,301,749.45. It has never levied an assessment.

AUTOMOBILE MUTUAL INSURANCE COMPANY OF AMERICA — *Continued.*

It is licensed only in Rhode Island, but writes in other States and Canada direct.

The bonds and stocks owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Officers.—President and treasurer, A. T. Vigneron; vice-president, Frank N. Phillips; vice-president and assistant treasurer, Herbert B. Vigneron; secretary, John D. McLeod; assistant secretary, Henry W. Anderson.

Directors.—Geo. E. Boyden, Geo. E. Boyden & Son, knitting mills; Cyrus P. Brown, president First National Bank of St. Paul, Minn.; Louis W. Downes, president and general manager D. & W. Fuse Co.; C. C. Hanch, vice-president National Automobile Chamber of Commerce, New York City, executive vice-president Lexington Motor Co.; E. B. Hough, president and treasurer Wightman & Hough Co., president Franklin Machine Co.; C. Prescott Knight, president National Bank of Commerce; Frank N. Phillips, president American Electrical Works, vice-president of the company; Charles A. Russell, treasurer and general manager Irons & Russell Co., treasurer Manufacturers Refining Co.; Albert H. Sayles, retired; Archer J. Smith, Waterbury, Conn., president and treasurer The American Mills Co., Waterbury, Conn.; A. T. Vigneron, president and treasurer of the company; H. B. Vigneron, vice-president and assistant treasurer of the company.

Income, 1921.—Gross premiums, \$726,636.33; reinsurance, \$1,680.92; return premiums, \$59,871.92; net premiums, \$665,080.49; interest, etc., \$58,019; profit on sale of bonds, \$573.90; total income, \$723,673.39.

Disbursements.—Net amount paid policyholders for

losses, \$117,707.05; underwriting expenses, \$119,346.61; dividends to policyholders, \$319,614.97; loss on sales of bonds, \$1,093.75; total disbursements, \$557,762.38.

Ratios to Premiums Written.—Losses paid, 17.7%; losses incurred, 21.3%; underwriting expenses, 17.9%; underwriting profit, 59.4%.

Ratios to Premiums Earned.—Losses incurred, 21.7%; expenses incurred, 17.6%; underwriting profit, 60.7%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$651,466.69.

Losses incurred during 1921, \$141,557.05; underwriting expenses incurred during 1921, \$114,455.22; total, \$256,012.27.

Gain from underwriting during 1921, \$395,454.41.

Investment Exhibit, 1921.—Interest etc., earned during 1921, \$60,553.98; profit on investments during 1921, \$45,267.91; total, \$105,821.89.

Loss on investments during 1921, \$1,093.75; investment expenses incurred during 1921, \$2,917.40; total, \$4,011.15.

Gain from investments during 1921, \$101,810.74.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$395,454.41; investments, \$101,810.74; total, \$497,265.15.

Loss from dividends, \$319,614.97.

Surplus, December 31, 1920, \$764,796.16; increase, \$177,650.18; surplus, December 31, 1921, \$942,446.34.

Business from Organization.—Net premiums and assessments, \$3,810,440.69; net losses paid, \$693,897.97; dividends to policyholders, \$1,514,686.80; average dividend, 46.9%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 50%.

AUTO-OWNERS INSURANCE COMPANY, Capitol National Bank Bldg., Lansing, Mich.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$98,650 00
Bonds and stocks owned.....	6,434 50
Interest accrued	826 71
Salvage sales contracts.....	3,075 00
Agents' balances	9,835 76
Cash in banks and office.....	16,738 37
Office equipment (3 offices).....	3,200 00
Subrogation in process of collection.....	2,200 00
Automobiles used and recovered after being paid for	7,800 00

TOTAL ADMITTED ASSETS..... \$148,750 34

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$20,638 00
Unearned premiums	59,098 32
TOTAL LIABILITIES	\$79,736 32
SURPLUS	69,014 02

TOTAL \$148,750 34

GENERAL REVIEW.

This is a mutual company organized under the laws of Michigan, which commenced business July 1, 1916. It writes fire, theft, tornado, windstorm, liability, property damage and collision insurance on automobiles.

In 1920 the expense ratio was moderate and the loss ratio somewhat above normal. In 1921 the loss ratio was not excessive, in what was generally a bad year for the classes written, and the expense ratio was moderate. Dividends of \$19,311.66 were paid to the policyholders.

It is licensed in Michigan only.

OFFICERS.—President, Col. J. C. McCullough; vice-president and superintendent of agencies, F. P. Wright; vice-president and adjutant, F. A. Wall; secretary and treasurer, V. V. Moulton.

DIRECTORS.—The above officers and Ivan D. Wallington.

INCOME, 1921.

Net premiums	\$413,360 46
Interest, etc.	5,815 51
Transfer fees	471 25
TOTAL INCOME	\$419,587 22

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$209,459.99; salvage, \$19,965.31; net amount paid policyholders for losses.....	\$189,494 68
Underwriting expenses	150,597 84
Dividends to policyholders	19,311 66
Other disbursements	10,805 18

TOTAL DISBURSEMENTS \$370,209 36

THE BADGER MUTUAL FIRE INSURANCE COMPANY

356 Eleventh Avenue, Milwaukee, Wis.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$22,538 79
Mortgage loans on real estate.....	237,850 00
Interest due and accrued thereon.....	3,613 06
Bonds and stocks owned.....	10,050 00
Cash in banks and office.....	728 92
Agents' balances not over three months due.....	4,525 95

TOTAL ADMITTED ASSETS \$279,306 72

LIABILITIES, DECEMBER 31, 1921

Unearned premiums	\$62,175 30
Reserve for unadjusted losses.....	2,331 56
Agents' balances past due.....	372 99
Estimated taxes hereafter payable.....	2,600 00

TOTAL LIABILITIES, except capital \$67,479 85
 NET SURPLUS 211,826 87

TOTAL \$279,306 72

GENERAL REVIEW

This company began business March 13, 1887, was incorporated June 7, 1891, and is licensed only in Wisconsin.

Business is written at about 75% of the rates promulgated by the Wisconsin Inspection Bureau.

On January 1, 1922, the company changed from assessment liability plan to non-assessable. All policies in force, as well as those issued after that date were made free from assessment liability.

Officers.—President, Aug. J. Langhoff; vice-president, Richard Schmidt; secretary, W. H. Graebner; treasurer, C. L. Roloff; assistant secretary, Paul F. Wenzel.

Income, 1921.—Net premiums, \$51,174.45; interest, etc., \$13,361.96; taxes collected from reinsurance companies, \$559.03; total income, \$65,095.44.

Disbursements, 1921.—Net amount paid policyholders for losses, \$9,588.73; underwriting expenses, \$33,276.19; total disbursements, \$42,864.92.

BALTIMORE EQUITABLE SOCIETY

Baltimore, Md.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value.....	\$172,347 97
Mortgage loans on real estate.....	69,550 00
Interest due and accrued thereon.....	1,294 43
Bonds and stocks owned.....	1,214,339 92
Interest due and accrued thereon.....	18,181 32
Cash in banks and office.....	10,665 89
Interest accrued on rents.....	1,179 88
Other admitted assets.....	188 53

TOTAL ADMITTED ASSETS..... \$1,487,746 94

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$169 00
Unearned premiums	7,556 69
Amount reclaimable on perpetual deposits..	455,512 59
Salaries, rents, etc.....	2,500 00

TOTAL LIABILITIES \$465,738 28
 NET CASH SURPLUS..... 1,022,008 66

TOTAL \$1,487,746 94

GENERAL REVIEW.

This is a very strong institution, which began business in 1794. Its business is entirely local. For seventy years, until 1865, the company operated on the assessment plan, since that time it has been issuing perpetual policies under the regular perpetual deposit premium plan.

It lost, \$1,915,516 in the great Baltimore conflagration, and after paying those losses still had a large surplus left.

Its securities are of excellent character.

Officers.—Chairman of the Board, Elisha H. Perkins; treasurer, Wilton Snowden; secretary, Harry E. Rawlings.

Directors.—Wilton Snowden, Decatur H. Miller, Jr., Elisha H. Perkins, John K. Shaw, Miles White, Jr., Charles

Willms, Theodore F. Krug, Jacob B. Cahn, H. Bolton Jones, George W. Corner, Jr., Harry G. Evans, T. Courtenay Jenkins.

Income, 1921.—Gross premiums, \$5,308.59; return premiums, \$519.19; net premiums, \$4,789.40; deposit premiums written on perpetual risks, \$16,100.50; interest, etc., \$74,963.08; other income, \$42.63; profit on sale or maturity of bonds and stocks, \$16,989.17; total income, \$112,884.78.

Disbursements, 1921.—Net amount paid policyholders for losses, \$4,206.42; underwriting expenses, \$23,930.70; real estate expenses, \$2,923.77; deposit premiums returned on perpetual risks, \$22,853.07; loss on sale or maturity of bonds, \$925.00; decrease by adjustment in book value of bonds and stocks, \$8,538.01; total disbursements, \$63,376.97.

BALTIMORE MUTUAL FIRE INSURANCE COMPANY

13-15 Guilford Avenue, Baltimore, Md.

ADMITTED ASSETS, DECEMBER 31, 1921.		LIABILITIES, DECEMBER 31, 1921	
Mortgage loans on real estate.....	\$8,000 00	Losses and claims.....	\$788 73
Interest due and accrued thereon.....	104 44	Unearned premiums	72,582 96
Bonds and stocks owned.....	133,010 00	Salaries, rents, etc.....	149 43
Interest due and accrued thereon.....	2,296 24	Estimated taxes hereafter payable.....	1,600 00
Cash in banks and office.....	9,547 40		
Agents' balances not over three months due	4,541 15		
		TOTAL LIABILITIES	\$75,121 12
		NET CASH SURPLUS.....	82,378 11
TOTAL ADMITTED ASSETS.....	\$157,499 23	TOTAL	\$157,499 23

GENERAL REVIEW

This company began business January 19, 1886, as the Mutual Fire Insurance Company of Baltimore City, and in April, 1905, adopted the present title.

During 1914 it took over the entire business of the Patapasco and Maryland Mutual fire insurance companies of Baltimore, they retiring from business. These three companies were formerly under the same management.

The president and first vice-president of this company occupy similar positions with the Firemens Mutual, Mercantile Mutual Fire, and Narragansett Mutual Fire Insurance Companies, of Providence, R. I.

It has paid good dividends to policyholders and bears an excellent reputation.

It is licensed in Illinois, Maryland, Massachusetts, Michigan, New York, North Carolina, Ohio, Pennsylvania, South Carolina and Wisconsin.

The assessment liability is five times the cash premium. Amount of contingent resources held December 31, 1921, was 726,379.35. The company has never made any extra assessments.

The securities owned are of excellent character. The security valuations shown in this statement are mostly those fixed by the Convention of Insurance Commissioners.

This company is a member of the Junior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Officers.—Chairman of the Board, Wm. H. Purcell; president and treasurer, Frederick W. Moses; first vice-president, Frederick T. Moses; second vice-president, Ernst Schmeisser; third vice-president, Geo. H. Stewart; secretary and assistant treasurer, Chas. W. Grant.

Directors.—Summerfield Baldwin, Jr., of Woodward, Baldwin & Co., Baltimore, Md.; John H. Cheatham, president The Hartwell Mills, Hartwell, Ga.; Edward G. Cuyler, of Cuyler & Mohler, Baltimore, Md.; Simon Dalheimer, president The Lord Baltimore Press, Inc., Baltimore, Md.; J. C. Evins, president Clifton Mfg. Co., Clifton, S. C.; B. E. Geer, treasurer Roswell Mfg. Co., Greenville, S. C.; B. B. Gossett, president Toxaway & Riverside Mills, Anderson, S. C.; James D. Hull, treasurer Brigham Hopkins Co., Baltimore, Md.; Thomas Luke, vice-president West Virginia Pulp & Paper Co., Inc., New York City; W. S. Montgomery, president Spartan Mills, Spartanburg, S. C.; B. J. Nolan, secretary Oppenheim, Oberndorf & Co., Inc., Baltimore, Md.; William H. Purcell, chairman of the board, Baltimore, Md.; M. E. Geer, president Lois Cotton

Mills, Douglasville, Ga.; J. C. Saunders, Bonham and Guadalupe Valley Cotton Mills, Bonham, Texas; Ernst Schmeisser, vice-president of the company, Baltimore, Md.; Geo. H. Stewart, secretary of the company, Baltimore Md.; Fred P. Stieff, Jr., of Charles M. Stieff, Inc., Baltimore, Md.; John A. Welsh, secretary M. S. Levy & Sons, Inc., Baltimore, Md.; F. W. Moses, president of the company; F. T. Moses, vice-president of company; Thos. E. Witters, vice-president Baltimore Fidelity Warehouse Co., Baltimore, Md.

Income, 1921.—Gross premiums, \$140,091.64; reinsurance, \$38.75; return premiums, \$17,150.23; net premiums, \$122,902.66; interest, etc., \$8,103.14; gain on bonds sold, \$80.00; total income, \$131,065.80.

Disbursements, 1921.—Net amount paid policyholders for losses, \$6,515.00; underwriting expenses, \$21,090.36; dividends to policyholders, \$113,660.79; investment expenses \$456.15; total disbursements, \$141,722.30.

Ratios to Premiums Written.—Losses paid, 5.3%; losses incurred, 5.0%; underwriting expenses, 17.2%; underwriting profit, 85.8%.

Ratios to Premiums Earned.—Losses incurred 4.7%; expenses incurred, 15.6%; underwriting profit or loss, 79.7%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$132,185.53; gain from underwriting profit and loss items, \$55.28; total, \$132,240.81.

Losses incurred during 1921, \$6,161.44; underwriting expenses incurred during 1921, \$20,654.79; total \$26,816.23.

Gain from underwriting during 1921, \$105,424.58.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$8,179.39; profit on investments during 1921, \$350.00; total, \$8,529.39.

Investment expenses incurred during 1921, \$641.15.

Gain from investment during 1921, \$7,888.24.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$105,424.58; investments, \$7,888.24; total \$113,312.82.

Losses from dividends \$113,660.79.

Surplus, December 31, 1920, \$82,726.08; decrease, \$347.97; surplus, December 31, 1921, \$82,378.11.

Business from Organisation.—Net premiums and assessments, \$3,962,209.64; net losses paid, \$572,154.14; dividends to policyholders, \$2,826,666.23; average dividend, 71 3-4%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 86 to 88%; two years, 68 to 75%; three years 55 to 56%; four years, 39 to 41%; five years, none.

BARNSTABLE COUNTY MUTUAL FIRE INSURANCE COMPANY,

Hallett Street, Yarmouthport, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$1,000 00
Bonds and stocks owned.....	193,960 00
Interest due and accrued thereon.....	2,276 33
Cash in banks and office.....	22,718 60

TOTAL ADMITTED ASSETS..... \$219,954 93

LIABILITIES, DECEMBER 31, 1921.

Losses and claims reported or in process of adjustment	\$2,000 00
Unearned premiums	90,894 95
Dividends to policyholders unpaid.....	470 82
Salaries, rents, etc.....	300 00
Estimated taxes hereafter payable.....	500 00

TOTAL LIABILITIES \$94,165 77

NET CASH SURPLUS..... 125,789 16

TOTAL \$219,954 93

GENERAL REVIEW.

HISTORY.—This company began business August 1, 1833, and writes only in Barnstable county, Massachusetts. It has paid good dividends to members.

The contingent liability is fixed by the by-laws and is equal to one cash premium. The contingent resources on December 31, 1921, were \$174,246.17.

The securities owned are of good character. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

The company has never levied any assessment. It writes business at the regular stock company rates. It advises that the dividends to policyholders average about 58%.

KIND OF INSURANCE WRITTEN.—Fire insurance.

TERRITORY.—The company is licensed in Massachusetts only.

OFFICERS.—President, Frederick C. Swift; treasurer and secretary, John H. Clark; assistant secretary, Joshua E. Howes.

DIRECTORS.—Everett P. Kelley, Wellfleet, Mass., insurance; Warren G. Smith, Orleans, insurance; Jeremiah R. Wixon, North Brewster, barrel manufacturer and insurance; Jonathan P. Edwards, Dennieport, Mass., cranberry grower and insurance; E. Lawrence Jenkins, South Yarmouth, judge of first district court, Barnstable county, Mass.; Marcus N. Harris, Barnstable, farmer; Edgar W. Lovell, Santuit, selectman for the town of Barnstable; Frank Thacher, Hyannis, insurance; George W. Jones, Falmouth, postmaster and insurance; Herman A. Harding, Chatham, lawyer and insurance; Ralph H. Snow, Harwich, savings banks treasurer and insurance; Richard C. Handy, Buzzards Bay, tax collector and insurance.

INCOME, 1921.—Fire: Gross premiums, \$80,956.55; return premiums, \$137.70; net premiums, \$80,818.85; interest, etc., \$11,241.68; total income, \$72,060.53.

DISBURSEMENTS, 1921.—Net amount paid policyholders for losses, \$13,511.45; Underwriting expenses, \$15,493.66; dividends to policyholders, \$28,689.06; other disbursements, \$586.16; total disbursements, \$58,280.33.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 22.2%; losses incurred, 25.3%; underwriting expenses, 25.5%; underwriting profit, 45.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 26.6%; expenses incurred, 26.2%; underwriting profit, 47.2%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned, during 1921, \$58,022.51.

Losses incurred during 1921, \$15,411.45; underwriting expenses incurred during 1921, \$15,193.66; total, \$30,605.11.

Gain from underwriting during 1921, \$27,417.40.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$11,268.70; profit on investments during 1921, \$4,642.52; total, \$15,911.22.

Investment expenses incurred during 1921, \$328.63.

Gain from investments during 1921, \$15,582.59.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$27,417.40; investments, \$15,582.59; total, \$42,999.99.

Loss from dividends, \$28,845.96.

Surplus, December 31, 1920, \$111,635.13; increase, \$14,154.03; surplus, December 31, 1921, \$125,789.16.

BUSINESS FROM ORGANIZATION.—Net premiums and assessments, \$1,862,259.59; net losses paid, \$498,981.02; dividends to policyholders, \$1,084,680.84; average dividend about 58%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 50%; two years, 50%; three years, 50%; four years, 60%; five years, 60%.

BERKSHIRE MUTUAL FIRE INSURANCE COMPANY,

100 North Street, Pittsfield, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$11,000 00
Interest due and accrued thereon.....	30 00
Loans on collateral security.....	6,500 00
Interest due and accrued thereon.....	190 66
Bonds and stocks owned.....	491,930 00
Interest due and accrued thereon.....	5,598 85
Cash in banks and office.....	40,294 96
Agents' balances not over three months due.....	45,877 30

TOTAL ADMITTED ASSETS..... \$601,421 77

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$54,537 15
Unearned premiums	386,995 39
Dividends to policyholders unpaid.....	3,353 65
Salaries, rents, etc.....	500 00
Estimated taxes hereafter payable.....	5,500 00
Contingent commissions, etc.....	1,000 00
Estimated expenses on losses unadjusted...	750 00

TOTAL LIABILITIES \$452,636 19

NET CASH SURPLUS..... 148,785 58

TOTAL \$601,421 77

BERKSHIRE MUTUAL FIRE INSURANCE COMPANY.—Continued.

GENERAL REVIEW.

This company began business in August, 1835, and has paid substantial dividends to policyholders.

The contingent liability is limited to an amount equal to one annual premium. The contingent resources as of December 31, 1921, were \$742,541.

The company is well managed and bears an excellent reputation.

It writes business at the regular stock company rates. In 1919 this company began writing automobile insurance covering fire, theft, collision and property damage. This company and two others form a group, each reinsuring one-third of each other's lines on this class of business. It is affiliated with the Massachusetts Mutual Fire Insurance Union.

The company has never levied any assessments.

The company reports that the largest amount insured in one hazard is \$25,000.

The securities owned are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Officers.—President, Henry R. Peirson; vice-president, Charles L. Hibbard; secretary and treasurer, Robert A. Barbour; assistant secretary, Charles F. Reid.

Directors.—Henry R. Peirson, Pittsfield, president of Peirson Hardware Co.; James Wilson, Pittsfield, woolen manufacturer; Judge Charles L. Hibbard, Pittsfield, attorney; William L. Adam, Pittsfield, president Berkshire County Savings Bank; Frank W. Dutton, Pittsfield, cashier Agricultural National Bank; A. A. Mills, Pittsfield, merchant; C. C. Gamwell, Pittsfield, merchant; H. W. Clark, North Adams, wholesale grocer; T. Ellis Ramsdell, Housatonic, Monument Mills, George Z. Dean, Cheeshire, retired; Hon. John C. Crosby, Pittsfield, justice Massachusetts Supreme Court; Walter J. Raybold, Pittsfield, Mass., B. D. Rising Paper Co.

Territory.—It is licensed in Colo., Conn., D. of C., Ga., Ill., La., Me., Md., Mass., Mich., Mont., N. H., N. J., N. Y., Ohio, Pa., R. I., and Vt.

Income, 1921.—Gross premiums, \$724,594.18; reinsurance, \$96,326.76; return premiums, \$98,806.09; net premiums, \$529,461.33; interest etc., \$24,566.38; other in-

come, \$652.15; borrowed money, \$5,000; total income, \$559,679.86.

Disbursements, 1921.—Gross amount paid for losses, \$203,960.84; reinsurance, \$27,179.72; salvage, \$709.80; net amount paid policyholders for losses, \$176,071.32; underwriting expenses, \$195,847.46; dividends to policyholders, \$63,207.84; borrowed money repaid, \$5,000; other disbursements, \$815.46; total disbursements, \$440,742.08.

Ratios to Premiums Written.—Losses paid, 33.2%; losses incurred, 40.5%; underwriting expenses, 36.9%; underwriting profit, 6.9%.

Ratios to Premiums Earned.—Losses incurred, 49.1%; expenses incurred, 43.6%; underwriting profit, 8.2%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$445,765.61; loss from underwriting profit and loss items, \$120.76; total, \$445,644.85.

Losses incurred during 1921, \$214,487.16; underwriting expenses incurred during 1921, \$194,597.46; total, \$409,084.62.

Gain from underwriting during 1921, \$36,580.23.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$26,204.92; profit on investments during 1921, \$5,381.90; total, \$31,586.82.

Loss on investments during 1921, \$12.05; investment expenses incurred during 1921, \$581.57; total, \$593.62.

Gain from investments during 1921, \$30,993.20.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$36,580.23; investments, \$30,993.20; total, \$67,573.43.

Loss from dividends, \$63,659.08.

Surplus, December 31, 1920, \$144,871.23; increase, \$3,914.35; surplus, December 31, 1921, \$148,785.58.

Business from Organization.—Net premiums and assessments, \$3,511,918; net losses paid \$1,327,306; dividends to policyholders, \$835,592; average dividend, 23.79%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; two years, 25%; three years, 30%; four years, 35%; five years, 40%. Previous to 1919 three and five year policies were written at a differential over tariff rates, but since January, 1919, all policies have been written at the stock company rate with the expectation of paying a uniform dividend of 20%.

BLACKSTONE MUTUAL FIRE INSURANCE COMPANY,

10 Weybossett Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$2,486,866 00
Interest due and accrued thereon.....	20,148 06
Cash in banks and office.....	177,580 05
Agents' balances not over three months due	78,374 57

TOTAL ADMITTED ASSETS \$2,762,968 68

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$13,649 28
Unearned premiums	1,392,523 62
Salaries, rents, etc.....	1,107 36
Estimated taxes hereafter payable.....	6,820 76

TOTAL LIABILITIES \$1,414,101 02
NET SURPLUS, as regards policyholders. 1,348,867 66

TOTAL \$2,762,968 68

GENERAL REVIEW

This company began business in August, 1868, and bears an excellent reputation. It is licensed in Ill., Me., Md., Mass., Mich., N. H., N. Y., O., Pa., R. I., S. C., Vt. and Wis.

It has accumulated a large surplus besides paying good dividends to policyholders. It is under the same management as the Merchants' Mutual Fire Insurance Company of Providence. Its policies provide indemnity for damage

by fire and lightning, sprinkler leakage and windstorm. It also writes use and occupancy insurance.

The contingent liability of members is fixed by its charter and is five times the cash premium. The contingent resources as of December 31, 1921, amounted to \$13,294,360.45.

This company is a member of the Senior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

BLACKSTONE MUTUAL FIRE INSURANCE COMPANY. — Continued.

The securities owned are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Officers.—President and treasurer, Wm. B. McBee; vice-president and assistant treasurer, Charles H. Smith; secretary, Howard L. Lee; assistant secretary, Frank T. Daniels.

Directors.—William E. Beattie, Victor Monaghan Co., Greenville, S. C.; William B. McBee, president and treasurer of company, Providence, R. I.; Herbert G. Beede, Woonsocket Machine and Press Co., Pawtucket, R. I.; Charles H. Merriman, Jr., Manville Co., Providence, R. I.; Royal C. Taft, Coventry Co., Providence, R. I.; Henry L. Tiffany, Kilburn Mill, New Bedford, Mass.; Charles E. Patterson, General Electric Co., Schenectady, N. Y.; George M. Smith, Eagle Mills, Providence, R. I.; George H. Wilcox, International Silver Co., Meriden, Conn.; H. A. Higgins, The Standard Tool Co., Cleveland, O.; Charles H. Newell, Baltic Mills Co., Providence, R. I.

Income, 1921.—Gross premiums, \$1,915,756.55; return premiums, \$178,163.93; net premiums, \$1,737,592.62; interest, etc., \$135,919.63; gross profit on sale or maturity of ledger assets: Bonds, \$2,599.50; stocks \$203.48; total income, \$1,876,315.23.

Disbursements, 1921.—Gross amount paid for losses, \$58,518.57; net amount paid policyholders for losses, \$58,518.57; underwriting expenses, \$144,845.54; unabsorbed premium to policyholders, \$1,642,466.26; investment expenses, \$8,674.95; gross decrease by adjustment, in book value stocks, per schedule D, \$70,172.89; total disbursements, \$1,924,678.21.

Ratios to Premiums Written.—Losses paid 3.3%; losses

incurred, 2.9%; underwriting expenses, 8.3%; underwriting profit, 98.5%.

Ratios to Premiums Earned.—Losses incurred, 2.6%; expenses incurred, 6.7%; underwriting profit, 90.1%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$1,889,099.29; gain from underwriting profit and loss items, \$1,251.89; total, \$1,890,351.18.

Losses incurred during 1921, \$50,417.66; underwriting expenses incurred during 1921, \$127,868.30; total, \$178,285.96.

Gain from underwriting during 1921, \$1,712,065.22.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$137,721.41; profit on investments during 1921, \$91,502.47; total, \$229,223.88.

Loss on investments during 1921, \$70,172.89; investment expenses incurred during 1921, \$8,674.95; total, \$78,847.84.

Gain from investments during 1921, \$150,376.04.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$1,712,065.22; investments, \$150,376.04; total, \$1,862,441.26.

Losses from dividends, \$1,642,466.26.

Surplus, December 31, 1920, \$1,128,892.66; increase, \$219,975.00; surplus, December 31 1921, \$1,348,867.66.

Business from Organization.—Net premiums and assessments, \$25,153,517.00; net losses paid \$2,780,095.53, unabsorbed premium to policyholders, \$18,677,639.90. One year 86.9%; two years 78.90%; three years, 69.76%; four years, 59.23%; five years 48.85%.

Percentage of cash premiums returned during the year on expiring policies as unabsorbed premium or profits, viz.: One year, 92.33%; two years, 85%; three years, 76%; four years, 63.83%; five years, 49%.

BOSTON MANUFACTURERS' MUTUAL FIRE INSURANCE COMPANY,

31 Milk Street, Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$6,179,325 00
Interest due and accrued thereon.....	101,303 64
Cash in banks and office.....	261,826 85
Unpaid premiums not over three months due	165,981 05

TOTAL ADMITTED ASSETS..... \$6,708,436 54

LIABILITIES, DECEMBER 31, 1921.

Losses and claims	\$31,518 42
Unearned premiums	3,107,314 87
Salaries, rents, etc.....	2,029 02
Estimated taxes hereafter payable.....	8,990 73

TOTAL LIABILITIES \$3,149,852 04
NET CASH SURPLUS..... 3,558,584 50

TOTAL \$6,708,436 54

GENERAL REVIEW.

This company began business September 14, 1850, and has been remarkably successful, accumulating a substantial surplus, besides paying large dividends to members.

It insures only property protected by automatic sprinklers, and includes windstorm and sprinkler leakage insurance with its fire policies under one premium.

The contingent liability of members is fixed by the by-laws at five times the cash premium. On December 31, 1921, the contingent resources were \$30,538,844.35. No assessments have ever been made.

The securities owned are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

This company is a member of the Senior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Territory.—It does business in nearly every State in the United States east of the Mississippi and in Canada.

Officers.—President, Joseph P. Gray; vice-president and engineer, L. H. Kunhardt; secretary, H. Dwight Hall; treasurer, E. F. Robinson; assistant treasurer, E. T. Fillebrown; assistant secretaries, Otto F. Hauck, F. W. Harvey.

Directors.—Frederic Amory, Howard Stockton, Ronald T. Lyman, Simeon B. Chase, Edward T. Pierce, Joseph P. Gray, Edwin Farnham Greene, Frederic C. McDuffie, Frederic C. Dumaine, R. H. I. Goddard, Frank Cheney, Jr., H. DeForest Lockwood, E. Kent Swift.

Income, 1921.—Gross premiums, \$5,016,225.96; return premiums, \$296,817.01; net premiums, \$4,719,408.95; interest, etc., \$310,303.99; exchange on money deposited in Canadian bank, \$1,650; profit on sale of bonds, \$36,967.47; increase by adjustment in book value of ledger assets, \$750; total income, \$5,069,080.41.

BOSTON MANUFACTURERS' MUTUAL FIRE INSURANCE COMPANY.—Continued.

Disbursements, 1921.—Net amount paid policyholders for losses, \$126,236.95; underwriting expenses, \$278,364.36; dividends to policyholders, \$4,558,412.41; loss on sale of bonds, \$19,026.25; decrease by adjustment in book value of ledger assets, \$18,691.22; total disbursements, \$5,000,731.19.

Ratios to Premiums Written.—Losses paid, 2.7%; losses incurred, 2.1%; underwriting expenses, 5.9%; underwriting profit, 95.9%.

Ratios to Premiums Earned.—Losses incurred, 2.0%; expenses incurred, 5.2%; underwriting profit, 92.8%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$4,874,501.13; gain from underwriting profit and loss items, \$2,969.96; total \$4,877,471.09.

Losses incurred during 1921, \$98,065.39; underwriting expenses incurred during 1921, \$254,717.71; total \$352,773.10.

Gain from underwriting during 1921, \$4,524,697.99.

Investment Exhibit, 1921.—Interest, etc., earned during

1921, \$325,125.91; profit on investments during 1921, \$250,113.92; total, \$575,239.83.

Loss on investments during 1921, \$37,717.47; investment expenses incurred during 1921, \$7,670.40; total, \$45,387.87.

Gain from investments during 1921, \$529,851.96.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$4,524,697.99; investments, \$529,851.96; total, \$5,054,549.95.

Loss from dividends, \$4,559,412.41.

Surplus, December 31, 1920, \$3,062,446.96; increase, \$496,137.54; surplus, December 31, 1921, \$3,558,584.50.

Business from Organisation.—Net premiums and assessments, \$70,792,266.98; net losses paid, \$7,584,896.99; dividends to policyholders, \$54,851,098.59; average dividend, 84.71%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 95.41%; two years, 89.19%; three years, 83.50%.

BUCKEYE STATE MUTUAL INSURANCE ASSOCIATION, Covington, Ohio.

GENERAL REVIEW

This company was established in 1879, but was not incorporated under the laws of Ohio until 1897. It protects against fire and lightning, insuring farm property and town residences on an assessment plan.

It is licensed in Ohio only.

Officers.—President, C. H. Jackson; vice-president and auditor, C. B. Maier; secretary and treasurer, D. G. Wenrick.

Directors.—All of the Officers and the following: S. S. Miller, J. N. Avendall, A. B. Miller and Levi Warner.

The following extracts are quoted from statement of this company as of December 31, 1921:

Total cash assets.....	\$101,401 41
Net cash surplus.....	95,076 41
Interest received on deposits.....	997 72
Assessments collected.....	133,476 95
Total cash income.....	134,474 67
Losses paid.....	120,713 39
Expenses paid.....	13,954 19
Total disbursements.....	134,667 58

BUCKS COUNTY CONTRIBUTIONSHIP FOR INSURING HOUSES AND OTHER BUILDINGS FROM LOSS BY FIRE, Morrisville, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$472,702 00
Loans on collateral security.....	1,400 00
Bonds and stocks owned.....	160,621 79
Cash in banks and office.....	1,590 77
TOTAL ADMITTED ASSETS.....	\$636,314 56

LIABILITIES, DECEMBER 31, 1921.

Deposits on hand due policyholders (individually).....	\$74,918 59
TOTAL LIABILITIES.....	\$74,918 59
NET CASH SURPLUS.....	561,395 97
TOTAL.....	\$636,314 56

GENERAL REVIEW

This is an old and strong company, which began business in 1809. It was incorporated in 1811.

It insures mainly dwelling property, though it writes also upon other classes of property. It issues ten-year policies.

The net increase in deposits is small, but the investment income renders underwriting income or assessments unnecessary.

Territory.—It is licensed in New Jersey and Pennsylvania.

Directors.—William H. Booz, Bristol, Pa., real estate; Edward S. Kirkbride, Washington, D. C., retired; Chas. B. Case, Trenton, N. J., real estate, (Case and Cain), vice-

president, First National Bank; Evan T. Worthington, vice-president, Newtown, Pa., merchant; J. Howard Ronan, Trenton, N. J., vault custodian, Mechanics National Bank; Henry W. Comfort, president, Fallsington, Pa., farmer, president Yardley National Bank, president Castanea Dairy Co., president International Pottery Co., vice-president First National Bank; William S. Case, Trenton, N. J., J. B. Richardson and Sons, building materials; Arthur D. Foret, Trenton, N. J., president Trenton Saving Fund Society and Robertson Art Tile, Morrisville; Evan Roberts, Morrisville, Pa., secretary-treasurer Castanea Dairy Co. and director Morrisville Trust Co. and Hanover Trust Co., Trenton.

BUCKS COUNTY CONTRIBUTIONSHIP. — *Continued.*

Income, 1921.—Gross deposits, \$12,687.50; return deposit, \$10,293.58; net deposit, \$2,393.92; interest, etc., \$35,749.27; policy charges, etc., \$115.53; total income, \$38,258.72.

Disbursements, 1921.—Net amount paid policyholders for losses, \$7,324.19; underwriting expenses, \$14,129.44; dividends to policyholders, \$7,321.94; interest on temporary loan, \$9.16; total disbursements, \$28,784.73.

Underwriting Exhibit, 1921.—Increase in deposits during 1921, \$2,393.92; gain from underwriting profit and loss items, \$115.53; total, \$2,509.45.

Losses incurred during 1921, \$7,324.19; underwriting ex-

penses incurred during 1921, \$14,129.44; total, \$21,453.63.

Loss from underwriting during 1921, \$18,944.18.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$35,740.11.

Gain and Loss Exhibit, 1921.—Gain from: Investments, \$35,740.11.

Losses: Underwriting, \$18,944.18; dividends, \$7,321.94; total, \$26,266.12.

Surplus, December 31, 1920, \$626,840.57; increase, \$9,473.99; surplus, December 31, 1921, \$636,314.56.

Business from Organization.—Net losses paid, \$136,962.13. The present rate of dividend is 10% of deposit, per annum.

CAMBRIDGE MUTUAL FIRE INSURANCE COMPANY,

Bank Bldg., Main Street Andover, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$4,000 00
Rents due and accrued.....	280 00
Mortgage loans on real estate.....	8,500 00
Interest due and accrued thereon.....	67 25
Bonds and stocks	98,380 00
Interest due and accrued thereon.....	1,357 89
Cash in banks and office.....	24,792 96
Agents' balances not over three months due.....	6,571 50

TOTAL ADMITTED ASSETS..... \$143,949 60

LIABILITIES, DECEMBER 31, 1921.

Losses and claims	\$7,703 10
Unearned premiums	77,256 89
Dividends to policyholders unpaid.....	897 20
Salaries, rents, etc.....	64 66
Estimated taxes hereafter payable.....	943 47

TOTAL LIABILITIES \$86,865 31

NET CASH SURPLUS..... 57,084 29

TOTAL \$143,949 60

GENERAL REVIEW.

This company was incorporated March 13, 1833, and began business January 1, 1834. The company has been operating for more than 50 years under the cash premium plan. Contingent liability of policyholders is an amount equal to an additional cash premium, but during the fifty years no extra assessments have been made. The company is a member of the Mutual Fire Association of Boston, Mass. The securities owned are high class. The mortgages cover property located in Andover, Mass., apparently well secured. The real estate owned is a lot in Cambridge, Mass., improved with a frame dwelling.

Territory.—It is licensed in Massachusetts and Vermont.

Officers.—President, Burton S. Flagg; vice-president, William E. Burrage; secretary, Frederic G. Moore; treasurer, William E. Burrage.

Directors.—William E. Burrage, Harry R. Dow, Burton S. Flagg, Frederick H. Jones, J. J. E. Rothey, James C. Sawyer, Samuel D. Stevens, Augustus P. Thompson, L. R. J. Varnum.

Income, 1921.—Gross premiums, \$140,930.84; reinsurance, \$25,533.68; return premiums, \$12,904.61; net premiums, \$102,492.55; interest, etc., \$5,299.16; repayment Salem Syndicate, acct., \$53.14; borrowed money, \$1,000; profit on sale of bonds, \$13.50; total income, \$108,858.35.

Disbursements, 1921.—Gross amount paid for losses, \$34,567.52; reinsurance, \$4,041.74; salvage, \$12.52; net amount paid policyholders for losses \$30,513.26; underwriting expenses, \$34,306.89; dividends to policyholders, \$10,220.20; taxes, \$793.24; loss adjustment expenses \$334.79; real estate expenses, etc., \$205.19; total disbursements, \$76,463 55.

Ratios to Premiums Written.—Losses paid: Fire, 29.8%; motor vehicle, 4.7%; losses incurred, 34.3%; underwriting expenses, 33.6%; underwriting profit, 14.0%.

Ratios to Premiums Earned.—Losses incurred, 41.8%; expenses incurred, 41.2%; underwriting profit, 17.1%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$84,228; gain from underwriting profit and loss items, \$53.14; total, \$84,281.14.

Losses incurred during 1921, \$35,206.67; underwriting expenses incurred during 1921, \$34,700.31; total, \$69,906.98.

Gain from underwriting during 1921, \$14,374.16.

Investment Exhibit, 1921.—Interest earned during 1921, \$5,862.28; profit on investments during 1921, \$2,080.10; total, \$7,942.38.

Investment expenses incurred during 1921, \$320.21.

Gain from investments during 1921, \$7,622.17.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$14,374.16; investments, \$7,622.17; total, \$21,996.33.

Loss from dividends, \$10,520.35.

Surplus, December 31, 1920, \$45,608.31; increase, \$11,475.98; surplus, December 31, 1921, \$57,084.29.

Business from Organization.—Net premiums and assessments, \$2,660,495.02; net losses paid, \$1,082,976.90; dividends to policyholders, \$926,711.55; average dividend, 34.8%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; two years, 20%; three years, 20%; four years, 20%; five years 20%.

CANADIAN MILLERS' MUTUAL FIRE INSURANCE

7 Hughson Street, South, Hamilton, Ont.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and mortgages owned, market value	\$320,748 81
Interest due and accrued thereon.....	7,742 88
Cash in banks and office.....	10,341 06
Unpaid instalments	354 50
Premium notes	93,289 75

TOTAL ADMITTED ASSETS..... \$432,477 00

LIABILITIES, DECEMBER 31, 1921.

None reported.

GENERAL REVIEW

This company commenced business September 20, 1878, and now operates in the Province of Ontario only. During 1915 much of the business in the Western Provinces was allowed to lapse at maturity, the business there having proved unprofitable. The company is confining its operations to Ontario. Its officers and directors are reputable and in good standing.

We are advised that its risks are confined to the better class of flour and grist mills and their stocks, and to grain and flour in warehouses and elevators of millowners.

On December 31, 1921, the company had at risk \$1,352,150.

In this statement no reserve is set up for unearned premiums, and premium notes amounting to \$93,289.75, are included in the assets.

Officers.—President, Alex L. Noble; vice-president, R. A. Thompson; secretary-treasurer, John T. White.

Directors.—Lieut.-Col. Alex. L. Noble, Norval, Ont.; William Hollingahead, Dutton, Ont.; R. A. Thompson, Lynden, Ont.; Neil C. Sinclair, St. Thomas, Ont.; S. R. Stuart, New Hamburg, Ont.; Alex C. McLeod, Stratford, Ont.

Income, 1921.—Gross premiums, \$31,608.45; reinsurance and rebates, \$289.94; net premiums, \$31,318.51; interest, etc., \$17,287.89; payments and bonds, \$58,489.42; total income, \$107,095.82.

Disbursements, 1921.—Net amount paid policyholders for losses, \$24,196.95; underwriting expenses, \$7,448.56; refund to policyholders, \$10,433.98; invested in bonds, \$67,450.18; total disbursements, \$109,529.67.

CAPITAL (MUTUAL) FIRE INSURANCE COMPANY,

209 South Tenth Street, Lincoln, Neb.

ADMITTED ASSETS, DECEMBER 31, 1921.

Liberty bonds and war saving stamps.....	\$17,144 95
Interest due and accrued thereon.....	126 12
Cash in banks and office.....	78,681 67
Agents' balances not over three months due.	7,949 18
Bills receivable	4,534 12
Accrued interest certificates of deposit....	789 92

TOTAL ADMITTED ASSETS \$109,255 96

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums \$31,889 17

NET CASH SURPLUS..... 77,336 79

TOTAL \$109,225 96

GENERAL REVIEW.

This company was incorporated under the laws of Nebraska in 1902 and began business the same year. It writes fire, tornado, windstorm, hail, automobile fire, theft, collision and property damage, and liability insurance. A considerable portion of its premiums come from the coverage of threshing machines, of which class it makes a specialty.

This company has never levied an assessment.

The provisions of sample policies on file in this office are fair to the insurer. It writes its business under an agency plan.

The company advises that full published rates are charged, and that a stipulated premium is charged with no contingent mutual liability. Also that dividends are returned to policyholders if the profits of any class warrant it.

The secretary, John F. Zimmer, states that he has had over twenty-five years of insurance experience and is State agent of the Security Insurance Company, New Haven, Conn., for Nebraska.

The results of the operations of the company in 1921 were quite unprofitable, resulting in a considerable loss in surplus. The company advises that it lost money on automobile business in 1921, but has since reduced its writing in that class. The item of unearned premiums appears small compared to the annual premiums.

The company is licensed in Nebraska only.

Officers.—President, George H. Gutru; vice-president, R. H. Harris; secretary, J. F. Zimmer.

Directors.—George H. Gutru, R. H. Harris, Frank E. Masterson, J. F. Zimmer, B. S. Smith.

Income, 1921.—Gross premiums, \$275,799.73; reinsurance, \$52,102.72; return premium, \$34,463.52; net premiums, \$189,213.49; interest, etc., \$5,490.43; reinsurance commission received on insurance ceded other companies, \$15,446.55; from premium account charged off, \$46.97; total income, \$210,197.44.

Disbursements, 1921.—Gross amount paid for losses, \$141,473.48; reinsurance, \$15,493.32; salvage, \$1,227.62; net amount paid policyholders for losses, \$124,752.54; underwriting expenses, \$115,329.52; dividends to policy-

CAPITAL (MUTUAL) FIRE INSURANCE COMPANY — *Continued.*

holders less dividends from reinsuring companies, \$10,607.79; premium account charged off, \$4,036.02; interest on money overdrawn at bank, \$1.14; total disbursements, \$254,727.01.

Ratios to Premiums Written.—Losses paid: Fire, 45.8%; motor vehicle, 215.1%; tornado, etc., 604.6%; hail, 34.9%; losses incurred, 65.9%; underwriting expenses, 60.9%; underwriting loss, 21.6%.

Ratios to Premiums Earned.—Losses incurred, 65.1%; expenses incurred, 60.2%; underwriting loss, 21.3%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$191,600.29; gain from underwriting profit and loss items, \$7,588.97; total, \$199,189.26.

Losses incurred during 1921, \$124,752.54; underwriting expenses incurred during 1921, \$115,329.52; total, \$240,082.06.

Loss from underwriting during 1921, \$40,892.80.

Investment Exhibit, 1921.—Gain from investments during 1921, \$5,186.46.

Gain and Loss Exhibit, 1921.—Gain from investments, \$5,186.46.

Losses: Underwriting, \$40,892.80; dividends, \$10,607.79; total, \$51,500.59.

Surplus, December 31, 1920, \$123,650.92; decrease, \$46,314.13; surplus, December 31, 1921, \$77,336.79.

Business from Organization.—Net premiums, \$1,340,861; net losses paid, \$551,128; dividends to policyholders, \$63,885; average dividend, 20%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; three years, 20%; five years, 20%.

CAROLINA MUTUAL INSURANCE COMPANY,

37 Broad Street, Charleston, S. C.

ADMITTED ASSETS, JUNE 30, 1921.

Real estate owned, market value.....	\$10,000 00
Mortgage loans on real estate, 1st. mortgages	19,500 00
Interest due and accrued thereon.....	411 94
Bonds and stocks owned, market value.....	196,008 00
Interest due and accrued thereon.....	606 90
Cash in banks and office.....	6,929 74
Agents' balances not over three months due	1,467 08
Deferred charges	6,107 87
Office furniture and fixtures.....	1,387 87

TOTAL ADMITTED ASSETS \$242,419 40

LIABILITIES, JUNE 30, 1921.

Unearned premiums	\$21,829 55
Premium deposits	1,933 26
Dividends to policyholders unpaid.....	11,723 16
Salaries, rents, etc.....	78 05
Estimated taxes hereafter payable.....	691 60
TOTAL LIABILITIES	\$36,249 62
NET CASH SURPLUS.....	206,169 78

TOTAL \$242,419 40

GENERAL REVIEW

This company was organized and began business in July, 1851. Prior to 1917 the company operated on the basis of taking a premium deposit which was used as a basis of annual assessments. It now writes at tariff rates under both assessable and non-assessable plans, collecting cash premiums in advance and returning dividends to policyholders. Practically all of the business written is on the assessment basis and the liability for assessments is three times the annual premium.

It writes a general fire business and is licensed in South Carolina only.

The above statement is as of June 30, 1921, the close of the company's fiscal year. The loss ratio has been very low in recent years, and the company is making progress.

Officers.—President, E. E. Wehman; secretary, E. E. Wehman, Jr.; treasurer, J. F. Knobloch.

Income, Fiscal Year Ending June 30, 1921.—Gross premiums, \$56,880.22; reinsurance, \$8,451.98; return premiums, \$1,069.75; net premiums, \$47,358.49; interest and rents, \$9,265.76; other income, \$418.86; profit on bonds purchased, \$4,419.32; premium dividends restored from previous year, \$498.00; total income, \$61,955.20.

Disbursements, 1921.—Gross amount paid for losses, \$3,866.28; reinsurance, \$163.65; net amount paid policyholders for losses, \$3,702.63; underwriting expenses, includ-

ing real estate and other taxes, \$16,314.86; dividends to policyholders (net), \$10,001.80; other disbursements, \$391.55; decrease in liabilities, \$1,790.41; total disbursements, \$32,201.25.

Ratios to Premiums Written.—Losses paid, 7.8%; losses incurred, 7.8%; underwriting expenses, 34.4%; underwriting profit, 49.6%.

Ratios to Premiums Earned.—Losses incurred, 8.5%; expenses incurred, 37.5%; underwriting profit, 54.0%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$43,534.29.

Losses incurred during 1921, \$3,702.63; underwriting expenses incurred during 1921, \$16,314.86; total, \$20,017.49.

Gain from underwriting during 1921, \$23,516.80.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$9,835.64; profit on investments during 1921, \$4,445.32; total, \$14,280.96.

Investment expenses incurred during 1921, \$75.80.

Gain from investments during 1921, \$14,205.16.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$23,516.80; investments, \$14,205.16; accrued interest June 30, 1921, \$1,018.84; total, \$38,740.80.

Losses from dividends declared, \$11,723.16.

Surplus, June 30, 1920, \$179,152.14; increase, \$27,017.64; surplus, June 30, 1921, \$206,169.78.

THE CENTRAL MANUFACTURERS' MUTUAL INSURANCE COMPANY

122-124 West Main Street, Van Wert, Ohio

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$40,000 00
Mortgage loans on real estate.....	531,700 00
Interest due and accrued thereon.....	9,754 98
Bonds and Stock owned.....	1,223,973 00
Interest due and accrued thereon.....	10,691 35
Cash in banks and office.....	149,270 55
Agents' balances not over three months due.	263,961 06

TOTAL ADMITTED ASSETS..... \$2,229,350 94

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$187,875 06
Unearned premiums	963,845 38
Salaries, rents, etc.....	500 00
Estimated taxes hereafter payable.....	19,500 00
Contingent commissions, etc.....	52,792 21

TOTAL LIABILITIES	\$1,226,512 65
NET CASH SURPLUS	1,002,838 29

TOTAL \$2,229,350 94

GENERAL REVIEW.

This company began business October 2, 1876. It writes both non-assessable and assessable policies.

Mutual policyholders contingent liability has been fixed by the by-laws at three times the amount of the premium. Early in 1922 the Company reduced the contingent liability to once the annual premium. The company has never made any extra assessment. The contingent resources of the company December 31, 1921, were \$4,467,188.39

The company writes business at tariff rates, except on some special classes of risks. It is in excellent standing.

Territory.—It is licensed in Cal., Colo., Conn., D. C., Ga., Ill., Ind., Ia., Kan., Me., Mass., Mich., Minn., Neb., N. H., N. J., N. Y., N. C., O., Okla., Ore., Pa., Tenn., Tex., Va., Wash., W. Va. and Wis.

The real estate owned is the company's office building.

The mortgage loans are all upon farm property in Ohio, mostly in Van Wert county, worth over twice the amount loaned.

The bonds and stocks owned are of excellent character. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

Kinds of Insurance Written.—It writes fire, marine and automobile insurance.

Officers.—President, H. V. Olney; vice-president, C. M. Purmort; secretary and treasurer, C. A. L. Purmort; assistant secretaries, L. G. Purmort and G. A. Berger.

Directors.—H. V. Olney, president, Van Wert, Ohio; C. M. Purmort, vice-president, Van Wert, Ohio; H. L. Conn, attorney, Van Wert, Ohio; Jas. S. Kemper, president, Lumbermen's Mutual Casualty Company, Chicago; H. M. Gleason, Van Wert, Ohio, tobacconist; L. G. Purmort, Van Wert, Ohio, assistant secretary of this company; C. A. L. Purmort, Van Wert, Ohio, secretary of Central Mfrs. Mut. Ins. Co., president of Ohio Underwriters Mut. F. Ins. Co.

Income, 1921.—Gross premiums, \$2,295,157.89; reinsurance, \$9,304.79; return premiums, \$476,841.72; net premiums, \$1,809,011.38; interest, etc., \$85,535.48; gross in-

crease by adjustment in book value of ledger assets, \$24,200.00; total income, \$1,918,746.86.

Disbursements, 1921.—Gross amount paid for losses \$849,434.16; reinsurance, \$2,434.07; salvage, \$27,950.01; net amount paid policyholders for losses, \$819,050.08; underwriting expenses, \$569,707.19; dividends to policyholders, \$390,039.34; agents balances charged off, \$10,097.32; investment expenses, \$4,496.06; total disbursements, \$1,798,389.99.

Ratios to Premiums Written.—Losses paid, 45.2; losses incurred, 49.4; underwriting expenses, 31.5; underwriting profit, 19.4.

Ratios to Premiums Earned.—Losses incurred, 49.1%; expenses incurred, 31.0%; underwriting profit 19.8%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$1,820,286.45; loss from underwriting profit and loss items, \$10,097.32; total, \$1,810,189.13.

Losses incurred during 1921, \$894,578.93; underwriting expenses incurred during 1921, \$564,463.80; total \$1,459,042.73.

Gain from underwriting during 1921, \$351,146.40.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$37,988.47; profit on investments during 1921, \$42,472.00; total, \$130,460.47.

Investment expenses incurred during 1921, \$4,496.06.

Gain from investments during 1921, \$125,964.41.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$351,146.40; investments, \$125,964.41; total, \$477,110.81.

Losses from dividends, \$390,039.34.

Surplus, December 31, 1920, \$915,766.82; increase, \$37,071.47; surplus, December 31, 1921, \$1,002,838.29.

Business from Organization.—Net premiums and assessments, \$13,566,425.85; net losses paid, \$6,099,197.47; dividends to policyholders, \$2,047,636.05; average dividend 25+ %.

Percentage of cash premiums returned during the year on expiring policies as dividends or profit, viz.: One year, 30%; two years 30%, three years, 30%; four years, 30%; five years, 30%.

CINCINNATI EQUITABLE INSURANCE COMPANY

38 East Third Street, Cincinnati, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$20,000 00
Bonds and stocks owned.....	778,869 15
Interest due and accrued thereon.....	1,940 67
Cash in banks and office.....	6,657 22

TOTAL ADMITTED ASSETS \$807,467 04

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$8,605 53
Unearned premiums	265,832 63
Interest due on borrowed money.....	138 83
Estimated taxes hereafter payable.....	900 00
Due for borrowed money.....	9,000 00
Estimated expenses on adjustments of losses.....	200 00

TOTAL LIABILITIES \$284,676 99
 NET CASH SURPLUS..... 522,790 05

TOTAL \$807,467 04

GENERAL REVIEW.

This company was incorporated under the laws of the State of Ohio in 1826 and has made excellent progress. It writes a general fire business on a cash premium basis and is licensed only in that State. It writes in Hamilton county only, insuring brick buildings, inside protection. Its plan of operation and writing is very similar to the perpetual mutuals in Philadelphia and Baltimore, and it will be noted that a very large unearned premium reserve is maintained compared to the annual premium.

Territory.—It is licensed in Ohio only.

Officers.—President, Frank J. Jones; vice-presidents,

Charles L. Harrison and Louis E. Miller; secretary and treasurer, Edward H. Ernst.

Directors.—Frank J. Jones, Louis E. Miller, Chas P. Taft, Charles L. Harrison, Charles F. Windisch, Maurice J. Freiberg, Wm. V. Ebersole, A. Clifford Shinkle, James W. Bullock, Tylor Field, Chas. J. Livingood, John D. Sage.

Income, 1921.—Net premiums, \$6,771.25; interest, etc., \$43,414; rents, etc., \$1,737.08; total income, \$51,922.33.

Disbursements, 1921.—Net amount paid policyholders for losses, \$7,780.45; other disbursements, \$39,821.45; total disbursements, \$47,601.90.

CITIZENS' MUTUAL AUTOMOBILE INSURANCE COMPANY,

Howell, Mich.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$27,613 44
Interest due and accrued on savings deposits.....	1,351 62
Cash in banks and office.....	\$0,083 67
Agents' balances not over three months due.....	4,808 78

TOTAL ADMITTED ASSETS..... \$113,856 91

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$26,000 00
TOTAL LIABILITIES	\$26,000 00
SURPLUS	87,856 91

TOTAL \$113,856 91

GENERAL REVIEW

This company was organized in September, 1915. It writes assessable policies only, on automobiles, fire, theft, liability and collision coverages.

The contingent resources of the company December 31, 1921, were \$12,012.15.

Plan of operation (as reported to us by the management): it advises that it writes in the small cities and country districts of Michigan, but does not accept risks in Detroit or Grand Rapids.

It issues a policy covering against fire and theft in excess of \$25, up to \$1,000; and for liability in excess of \$25, up to \$5,000; and full coverage, fire and theft up to \$3,000, and collision up to \$1,500, for an additional charge. The rate charged on a policy covering liability, fire and theft, is 30 cents per horse power and a policy fee of \$1. Additional fire and theft coverage, \$1.50 per \$100. Collision insurance covers \$400, \$600 and \$800 loss at a cost of \$8, \$10 and \$12, respectively. Additional coverage over \$800 at \$2 per \$100.

An assessment is levied twelve months from the date of application, or from the date of the last assessment. Any member not paying his assessment within 60 days of the

date of notice becomes suspended and receives no benefit under his policy. Section 14 of the charter of the company provides as follows:

"All assessments levied by the Board of Directors of this company shall be a lien upon the property insured in the nature of a chattel mortgage, and in case said assessment shall remain due and unpaid for a period of sixty days, then and from thenceforth it shall and may be lawful for the said insurance company, through its authorized agent or attorney, to enter upon premises of the party or parties insured, or on any place or places where said property and chattels may be, and take possession thereof, and be authorized to sell at public auction, after giving ten days' notice of the sale by posting up written notices thereof in three public places in the city or township where the property is found, and to retain out of the proceeds the amount of the assessment and reasonable expenses, the overplus or residue, if any, to be beyond and to be returned to the party insured."

It will be noted that no reserve has been set up for unearned premiums, which should be done applying to any premiums collected in advance, in order to arrive at a correct showing of a company's financial condition.

CITIZENS' MUTUAL AUTOMOBILE INSURANCE COMPANY. — *Continued.*

The real estate owned is the company's office building completed in 1918.

Officers.—President, Edwin Farmer; vice-president, F. E. French, L. S. Hackett and S. R. Ketchum; secretary and treasurer, Wm. E. Robb.

Directors.—W. F. Nank, Mt. Cemens, auto sales; Wm. Brogan, Lansing, merchant, Dancer-Brogan Co.; Geo. J. Burke, Ann Arbor, lawyer, Cavanaugh & Burke; H. W. Ellis, Fowlerville, real estate; F. W. Comiskey, Ann Arbor, insurance; L. S. Hackett, Pittsford, insurance; R. J. Robb,

Fowlerville, farmer; K. P. Gannon, Brighton, auto sales; Dr. Chas. E. Skinner, Howell, physician.

Income, 1921.—Premiums and assessments, \$584,550.60; interest, etc., \$3,285.08; salvage dep't., \$2,179.74; net premiums in hand of agents, \$4,808.78; total income, \$594,824.20.

Disbursements, 1921.—Net amount paid policyholders for losses, \$323,273.36; underwriting expenses, \$239,367.29; returns to policyholders (premiums and assessments), \$4,288.25; total disbursements, \$566,928.90.

Business from Organisation.—Net premiums and assessments, \$1,491,133.97; net losses paid, \$966,550.78.

CITIZENS MUTUAL INSURANCE COMPANY

12 Monument Sq., Concord, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$6,725 00
Interest due and accrued thereon.....	702 27
Loans on collateral security.....	1,481 21
Bonds and stocks owned.....	113,853 00
Interest due and accrued thereon.....	2,220 74
Cash in banks and office.....	2,934 29
Agents' balances not over three months due	24,920 20
Reinsurance commission due.....	2,387 99
Value in excess of loan on Aetna Life endowment policy	1,238 79
TOTAL ADMITTED ASSETS.....	\$156,463 49

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$20,692 95
Unearned premiums	100,186 88
Dividends to policyholders unpaid.....	635 62
Salaries, rents, etc.....	1,197 03
Estimated taxes hereafter payable.....	1,500 62
Estimated expenses of investigation and adjustment of losses.....	636 45
TOTAL LIABILITIES	\$124,849 55
NET CASH SURPLUS.....	31,613 94
TOTAL	\$156,463 49

GENERAL REVIEW.

This company was incorporated March 7, 1846 and commenced business October 6, 1846. It writes only preferred business in Massachusetts and Vermont. The contingent liability is one additional premium.

The company bears an excellent reputation. Business is written at the regular stock company rates.

It lost \$199,670 in the conflagration at Chelsea, Mass., and on April 12, 1908, reinsured a large part of its outstanding liability in the Royal Insurance Company of Liverpool, England.

Its investments are of excellent character. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

Officers.—President, George W. Hinkley; vice-presidents, Prescott Keyes and Charles F. Bowers; secretary, Eliot R. Howard; treasurer, Prescott Keyes.

Directors or Trustees.—William F. Bacon, George M. Baker, Charles F. Bowers, John Buchanan, H. Bigelow Emerson, Charles B. D. Fiske, Charles W. Gould, C. Fay Heywood, George W. Hinkley, Leonard Huntress, Pliny Jewell, Prescott Keyes, Henry H. Learnard, Charles F. Stone, William Wheeler.

Income, 1921.—Net premiums, \$142,575.35; interest, etc., \$5,480.99; gross profit on sale or maturity of bonds, \$334.00; total income, \$148,390.34.

Disbursements, 1921.—Net amount paid policyholders for losses, \$62,052.34; underwriting expenses, \$50,935.17; dividend to policyholders, \$12,080.13; $\frac{1}{4}$ 1% mean invested assets, \$147.16; checks charged off, \$65.34; loss on bonds, \$84.85; total disbursements, \$125,365.04.

Ratios to Premiums Written.—Losses paid: Fire, 46.4%;

motor vehicle, 33.9%; losses incurred, 53.5%; underwriting expenses, 35.7%; underwriting loss, 4.4%.

Ratios to Premiums Earned.—Losses incurred, 63.5%; expenses incurred, 41.8%; underwriting loss, 5.3%.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$120,182.55; gain from underwriting profit and loss items, \$17.77; total, \$120,200.32.

Losses incurred during 1921, \$76,301.28; underwriting expenses incurred during 1921, \$50,254.31; total, \$126,555.59.

Loss from underwriting during 1921, \$6,355.27.

Premiums Earned, 1921.—Interest, etc., earned during 1921, \$6,439.34; profit on investments during 1921, \$1,661.15; total, \$8,100.49.

Loss on investments during 1921, \$84.85; investment expenses incurred during 1921, \$147.16; total, \$232.01.

Gain from investments during 1921, \$7,868.48.

Gain and Loss Exhibit, 1921.—Gain from underwriting, \$7,868.48.

Losses: Underwriting, \$6,355.27; dividends, \$12,254.02; total, \$18,609.29.

Surplus, December 31, 1920, \$42,354.75; decrease, \$10,740.81; surplus, December 31, 1921, \$31,613.94.

Business from Organization.—Net premium and assessments, \$3,396,048.28; net losses paid, \$1,211,801.79; dividends to policyholders, \$1,525,437.16; average dividend, 46%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; two years, 15%; three years, 10%; four years, 10%; five years, 10%.

CONCORD MUTUAL FIRE INSURANCE COMPANY

82 North Main Street, Concord, N. H.

Bonds and stocks owned.....	\$280,932 00	LIABILITIES, DECEMBER 31, 1921.	
Interest due and accrued thereon.....	223 82	Unpaid losses and claims.....	\$400 00
Cash in banks and office.....	12,179 67	Unearned premiums	18,615 75
Agents' balances not over three months due.	1,162 26	Dividends to policyholders unpaid.....	285 90
		TOTAL LIABILITIES	\$19,301 65
		NET CASH SURPLUS.....	275,196 10
TOTAL ADMITTED ASSETS.....	\$294,497 75	TOTAL	\$294,497 75

GENERAL REVIEW.

This company began business in 1885, and operates only in New Hampshire. It charges stock company rates, and on risks in unprotected districts charges 5% over the stock rates. It has accumulated a good surplus.

It writes assessable policies only, at stock company rates under fire protection, and at 5% over these rates outside of protection.

The contingent liability of policyholders is twice the premium paid. The contingent resources as of December 31, 1921, were \$72,676.92. It has never made any assessments.

The stocks and bonds owned are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners, except a few items purchased in 1921 which are carried at market values.

Officers.—President, George M. Kimball; secretary, Louis C. Merrill.

Directors.—Frank S. Streeter, George M. Kimball, M. D., Louis C. Merrill, Charles R. Corning, W. D. Thompson, Wm. W. Thayer, Edward N. Pearson, Robert J. Merrill and Burns P. Hodgman.

Income, 1921.—Gross premiums, \$16,399.58; return premiums, \$770.55; net premiums, \$15,629.03; interest, etc., \$16,147.14; liquidation dividends, \$222.12; refund of amount advanced for National Convention, \$102.67; profit on sale of stocks, \$332.16; total income, \$32,433.12.

Disbursements, 1921.—Net amount paid policyholders for losses, \$4,525.99; underwriting expenses, \$6,061.33; dividends to policyholders, \$3,657.91; investment expenses, \$58.79; agents' balances charged off, \$6.89; loss on sale of stocks, \$3,995.50; total disbursements, \$18,306.41.

Ratios to Premiums Written.—Losses paid, 28.9%; losses incurred, 30.2%; underwriting expenses, 38.7; underwriting profit, 39.7%.

Ratios to Premiums Earned.—Losses incurred, 27.9%; expenses incurred, 35.1%; underwriting profit, 36.6%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$16,958.90; loss from underwriting profit and loss items, \$50.87; total, \$16,908.03.

Losses incurred during 1921, \$4,734.72; underwriting expenses incurred during 1921, \$5,958.66; total, \$10,693.38.

Gain from underwriting during 1921, \$6,214.65.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$16,370.96; profit on investments during 1921, \$554.28; total, \$16,925.24.

Loss on investments during 1921, \$6,135.70; investment expenses incurred during 1921, \$58.79; total, \$6,194.49.

Gain from investments during 1921, \$10,730.75.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$6,214.65; investments, \$10,730.75; other sources, \$308.73; total, \$17,254.13.

Loss from dividend, \$3,679.07.

Surplus, December 31, 1920, \$261,621.04; increase, \$13,575.06; surplus, December 31, 1921, \$275,196.10.

Business from Organization.—Net premiums, \$635,011.72; net losses paid, \$297,405.81; dividends to policyholders, \$103,531.57; average dividend, 16 3/10%+.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; two years, 20%; three years, 20%; four years, 30%; five years 40%.

COTTON AND WOOLEN MANUFACTURERS' MUTUAL INSURANCE COMPANY
OF NEW ENGLAND,

31 Milk Street, Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.		LIABILITIES, DECEMBER 31, 1921.	
Bonds and stocks owned.....	\$1,136,520 00	Losses and claims.....	\$8,803 00
Interest due and accrued thereon.....	16,963 28	Unearned premiums	584,699 47
Cash in banks and office.....	115,893 00	Salaries, rents, etc.....	1,208 34
Agents' balances not over three months due	40,438 87	Estimated taxes hereafter payable.....	1,706 84
		TOTAL LIABILITIES	\$596,417 65
		NET CASH SURPLUS.....	713,397 50
TOTAL ADMITTED ASSETS.....	\$1,309,815 15	TOTAL	\$1,309,815 15

**COTTON AND WOOLEN MANUFACTURERS' MUTUAL INSURANCE COMPANY
OF NEW ENGLAND.—Continued.**

GENERAL REVIEW

This company began business October 20, 1875. It is in excellent repute and has paid large dividends to policyholders. It is under practically the same management as the Industrial Mutual and Rubber Manufacturers' Mutual insurance companies of Boston.

The contingent liability of members is fixed by the by-laws and is five times the cash premium. It has never levied any extra assessments.

The contingent resources December 31, 1921, were \$5,843,745.95.

This company is a member of the Senior and Junior Conferences of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Its policies protect against fire, tornado and sprinkler leakage. It also writes use and occupancy insurance.

The securities are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Officers.—President, E. H. Clapp; vice-president, C. C. Converse; vice-president and assistant treasurer, W. B. Brophy; secretary and treasurer, Benjamin Taft; assistant secretaries, C. H. Clough and H. P. Farwell.

Directors.—C. C. Converse, Boston, Mass.; A. H. Lowe, Fitchburg, Mass.; C. T. Plunkett, Adams, Mass.; F. W. Pitcher, Easthampton, Mass.; B. F. Peach, Lynn, Mass.; Lester Leland, Boston, Mass.; J. P. Stevens, Newburyport, Mass.; C. A. Stone, Boston, Mass.; Geo. B. Hodgman, New York, N. Y.; E. H. Clapp, Boston, Mass.; E. Frank Lewis, Lawrence, Mass.; Benjamin Taft, Ayer, Mass.; Marcus Beebe, Malden, Mass.; W. B. Brophy, Boston, Mass., and Frank R. Briggs, Boston, Mass.

Territory.—It is licensed in Ill., Me., Md., Mass., Mich., N. H., N. Y., N. C., Ohio, Pa., R. I., S. C., Vt. and Wis.

Income, 1921.—Gross premiums, \$972,181.79; return premiums, \$70,250.91; net premiums, \$901,880.88; interest,

etc., \$60,797.02; Canadian exchange, \$705.00; profit on sale of bonds, \$1,412.50; total income, \$964,795.40.

Disbursements, 1921.—Gross amount paid for losses, \$37,717.34; salvage, \$229.66; net amount paid policyholders for losses, \$37,487.68; underwriting expenses, \$60,033.47; expiration return of premium to policyholders, \$857,917.51; other disbursements, \$1,528.64; total disbursements, \$956,967.30.

Ratios to Premiums Written.—Losses paid, 4.1%; losses incurred, 3.7%; underwriting expenses, 6.6%; underwriting profit, 96.7%.

Ratios to Premiums Earned.—Losses incurred, 3.4%; expenses incurred, 5.9%; underwriting profit, 90.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$964,023.78; loss from underwriting profit and loss items, \$41.87; total, \$963,982.41.

Losses incurred during 1921, \$33,548.68; underwriting expenses incurred during 1921, \$57,707.29; total, \$91,255.97. Gain from underwriting during 1921, \$872,726.44.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$62,063.29; profit on investments during 1921, \$22,858.75; total, \$84,922.04.

Loss on investments during 1921, \$50.00; investment expenses incurred during 1921, \$1,478.64; total, \$1,528.64. Gain from investments during 1921, \$83,393.40.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$872,726.44; investments, \$83,393.40; total, 956,119.84.

Losses from expiration return of premium, \$857,917.51. Surplus, December 31, 1920, \$615,195.17; increase \$98,202.33; surplus, December 31, 1921, \$713,397.50.

Business from Organisation.—Net premiums and assessments, \$15,766,585.84; net losses paid, \$2,082,437.64; expiration return of premium to policyholders, \$11,467,278.48; average dividend, 79.87%.

Percentage of cash premiums returned during the year on expiring policies as expiration return of premium, viz.: One year, 90.58%; two years 80.10%; three years, 71.47%.

**CREAM CITY LIMITED MUTUAL FIRE INSURANCE COMPANY OF
MILWAUKEE, WIS.,**

557 Twelfth Street, Milwaukee. Wis.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	94,000 00
Interest due and accrued thereon.....	1,121 83
Bonds and stocks owned.....	2,500 00
Cash in banks and office.....	2,025 50
Agents' balances not over three months due.	2,549 06
Certificate of deposit.....	1,000 00
Accrued interest	17 50

TOTAL ADMITTED ASSETS..... \$103,213 89

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$29,017 12
Estimated taxes hereafter payable.....	596 25
Contingent, etc.	359 43

TOTAL LIABILITIES \$29,972 80
NET CASH SURPLUS..... 73,241 09

TOTAL \$103,213 89

GENERAL REVIEW.

This is a mutual company organized July 29, 1889, and commenced business August 18, 1889. It is licensed in the State of Wisconsin alone. The company advises us that it writes only in fire protected localities and issues assessable policies only at about 25% less than the stock company rates, and that it has not levied any extra assessments since its first year, 1889.

Officers.—President L. L. Kunkel; vice-president, August

F. Voigt; secretary, Julius Lambrecht; treasurer, William C. Wille.

Directors.—F. L. Kunkel, August F. Voigt, Julius Lambrecht, William C. Wille, John Grevesmuhl, Robert H. L. Jaeger, John Raddatz, A. L. Norenberg, August Tetzlaff.

Income, 1921.—Gross premiums, \$31,715.97; reinsurance, \$1,335.35; return premiums, \$1,553.12; net premiums, \$28,827.50; interest, etc., \$4,426.30; total income, \$33,253.80.

CREAM CITY LIMITED MUTUAL FIRE INSURANCE COMPANY — *Continued.*

Disbursements, 1921.—Gross amount paid for losses, \$8,706; reinsurance, \$960.38; net amount paid policyholders for losses, \$7,845.62; underwriting expenses, \$14,457.41; investment expenses, \$173.33; total disbursements, \$22,476.36.

Ratios to Premiums Written.—Losses paid, 27.2%; losses incurred, 27.2%; underwriting expenses, 50.1%; underwriting profit, 15.4%.

Ratios to Premiums Earned.—Losses incurred 29.2%; expenses incurred, 53.9%; underwriting profit, 16.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$26,899.73; agents' balances over three months, 129.71; total, \$26,771.02.

Losses incurred during 1921, \$7,845.62; underwriting expenses incurred during 1921, \$14,491.83; total, \$22,337.46. Gain from underwriting during 1921, \$4,433.57.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$4,555.02; investment expenses incurred during 1921, \$173.33.

Gain from investments during 1921, \$4,381.69.

CUMBERLAND MUTUAL FIRE INSURANCE COMPANY,

107 East Commerce Street, Bridgeton, N. J.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$8,000 00
Mortgage loans on real estate.....	66,000 00
Loans on collateral security.....	5,500 00
Bonds and stocks owned.....	62,600 00
Cash in banks and office.....	7,041 56
Agents' balances not over three months due	4,876 75
Other admitted assets.....	1,922 34

TOTAL ADMITTED ASSETS..... \$155,940 65

LIABILITIES, DECEMBER 31, 1921.

Unpaid losses and claims.....	\$1,050 65
Unearned premiums	98,605 00
TOTAL LIABILITIES	\$99,655 65
NET CASH SURPLUS.....	56,285 00

TOTAL \$155,940 65

GENERAL REVIEW.

HISTORY.—This company commenced business in 1844, and writes only in New Jersey. It had accumulated a good surplus, which was reduced considerably in 1920, by a dividend to policyholders of \$48,580.60 from an accumulation during 1895 to 1915.

Each member insuring his property pays a sum in cash which experience has shown will pay his proportion of losses and expenses under ordinary conditions. This sum varies according to the class of risk, the amount insured, and the term of the policy. Each member also gives a premium note to guarantee the full payment of all losses, should they exceed the amount of cash deposits.

It files its own rates with the rating department, about 20% to 25% lower than the stock company rates.

The only extra assessment ever made was in 1881, and was for 2½% of the premium notes in force at that time.

The contingent resources of the company on December 31, 1921, were \$1,585,600.

The mortgage loans are upon improved New Jersey property.

It is a member of the New Jersey State Association of Mutual Fire Insurance Companies and of the National Association of Mutual Insurance Companies.

TERRITORY.—Licensed in New Jersey only.

OFFICERS.—President, Harry H. Hankins; secretary and treasurer, Charles F. Reeves.

DIRECTORS.—Francis Reeves, lumber and building contractor, Millville, N. J.; J. K. Carroll, merchant, Dennisville, N. J.; Chas. F. Reeves, secretary and treasurer, Bridgeton, N. J.; H. B. Bamford, traffic specialist, N. J. State Dept. Agric., Bridgeton, N. J.; Harry H. Hankins, treasurer Wm. Laning & Son Co., canners, Bridgeton, N. J.; Wm. H. Souder, director Merchants National Bank, Bridgeton, N. J.; Wm. E. Shoemaker, farmer, Bridgeton, N. J.; Frank B. Ridgway, real estate, Bridgeton, N. J.; David S. Blew, director Farmers and Merchants National Bank, Bridgeton, N. J.; Isaac C. Smalley, merchant, Ewan, N. J.; F. H. G. Shimp, packer and canner, Canton, N. J.; L. W. Minch, Minch Bros., Bridgeton, N. J.; Wilbert M. Bacon, director Bridgeton National Bank; Howard B. Hancock, farmer, Greenwich, N. J.; E. M. Kimball, lumber, Vineland, N. J.

INCOME, 1921.—Fire: Gross premiums, \$53,249.34; return premiums and reinsurance, \$3,471.30; net premiums, \$49,778.04; interest, etc., \$6,326.93; rent, \$240; endorsement fees, \$262.19; miscellaneous, \$2.83; total income, \$56,609.99.

DISBURSEMENTS, 1921.—Fire: Gross amount paid for losses, \$23,609.17; reinsurance, \$1,616.35; net amount paid policyholders for losses, \$21,992.82; underwriting expenses, \$15,693.09; taxes, \$1,470.64; total disbursements, \$39,156.55.

DEDHAM MUTUAL FIRE INSURANCE COMPANY,

4 Pearl Street, Dedham, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$18,850 00
Interest due and accrued thereon.....	201 07
Bonds and stocks owned.....	162,150 00
Interest due and accrued thereon.....	2,287 59
Cash in banks and office.....	7,233 40
Agents' balances not over three months due	3,437 02
Interest accrued Dedham National Bank..	6 57
United Mutual Fire Ins. Co., due for loss paid	309 25
TOTAL ADMITTED ASSETS.....	\$194,474 90

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$606 96
Unearned premiums	84,408 68
Dividends to policyholders unpaid.....	673 49
Salaries, rents, etc	200 00
Estimated taxes hereafter payable.....	400 00
TOTAL LIABILITIES	\$86,284 13
NET CASH SURPLUS	108,190 77
TOTAL	\$194,474 90

GENERAL REVIEW

This is a mutual company which began business July 1, 1837 and has been successful. It is under the same management as the Norfolk Mutual Fire Insurance Company of Dedham.

The contingent liability of the members is fixed by the by-laws and is one additional premium. The contingent resources of the company, December 31, 1921, were \$174,399.52. The company has never levied any extra assessments.

It writes at stock company rates on one year business, and at an advance of 20% and 30% over stock rates on three and five year business.

Since organization the average rate of dividends to policyholders has been about 39%.

The mortgage loans cover property in Massachusetts and are well secured.

The securities are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Territory.—It is licensed in Mass. and R. I.

Officers.—President, James Y. Noyes; secretary and treasurer, Theodore T. Marsh.

Directors.—Charles M. Faunce, James Y. Noyes, Joseph H. Soliday, Samuel H. Capen, Andrew H. Hodgdon, Geo. L. Barnes, Bradley M. Rockwood, Clifford B. Sanborn and Ralph W. Redman.

Income, 1921.—Gross premiums, \$53,847.12; reinsurance, \$3,007.74; return premiums, \$3,385.44; net premiums, \$47,453.94; interest, etc., \$9,241.24; Salem M. F. I. Co., reimbursement of syndicate payment, \$397.40; Dedham Insurance partnership, \$445.34; total income, \$57,537.92.

Disbursements, 1921.—Gross amount paid for losses,

\$13,070.59; reinsurance, \$449.85; net amount paid policyholders for losses, \$12,620.74; underwriting expenses, \$20,401.23; dividends to policyholders, \$18,747.99; total disbursements, \$51,769.96.

Ratios to Premiums Written.—Losses paid, 26.6%; losses incurred, 25.9%; underwriting expenses, 43.0; underwriting profit, 32.0%.

Ratios to Premiums Earned.—Losses incurred, 25.7%; expenses incurred, 42.5%; underwriting profit, 31.9%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$47,893.26; gain from underwriting profit and loss items, \$.80; total, \$47,894.06.

Losses incurred during 1921, \$12,310.92; underwriting expenses incurred during 1921, \$20,401.23; total \$32,712.15.

Gain from underwriting during 1921, \$15,181.91.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$9,399.09; profit on investments during 1921, \$2,675.24; total, \$12,074.33.

Loss on investments during 1921, \$40.00; investment expenses incurred during 1921, \$275.32; total, \$315.32.

Gain from investments during 1921, \$11,759.01.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$15,181.91; investments, \$11,759.01; total, \$26,940.92.

Losses from dividends, \$18,714.48.

Surplus, December 31, 1920, \$99,964.28; increase, \$8,226.49; surplus, December 31, 1921, \$108,190.77.

Business from Organization.—Net premiums and assessments, \$1,418,710.70; net losses paid, \$482,362.84; dividends to policyholders, \$554,159.08; average dividend, 39%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profit, viz.: One year, 20 and 25%; three years, 30 and 40%; five years, 50 and 60%.

DORCHESTER MUTUAL FIRE INSURANCE COMPANY,

55 Kirby Street, Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$17,650 77
Interest due and accrued thereon.....	109 75
Bonds and stocks owned.....	281,946 00
Interest due and accrued thereon.....	405 09
Cash in banks and office.....	15,002 84
Agents' balances not over three months due	12,740 16
Reinsurance recoverable on paid losses.....	45 27

TOTAL ADMITTED ASSETS..... \$327,899 88

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, reported or in process of adjustment, \$18,142; incurred but not reported, \$200; total, \$18,342; reinsurance, \$11,717.21; net unpaid claims.	1,124 79
Unearned premiums	127,772 87
Dividends to policyholders unpaid.....	1,134 18
Salaries, rents, etc	360 00
Estimated taxes hereafter payable.....	1,500 00
Adjustment expense	290 00

TOTAL LIABILITIES \$137,531 84
NET CASH SURPLUS..... 190,368 04
TOTAL \$327,899 88

DORCHESTER MUTUAL FIRE INSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

History.—This company has been in business since July, 1855, and is licensed in Connecticut, Maine, Massachusetts, New Hampshire, New York, Rhode Island and Vermont. It is under excellent management and has paid good dividends to members.

The contingent liability is fixed by policy contract and State laws, and is one additional premium. Amount of contingent resources as of December 31, 1921, was \$402,043.23. Since organization the company has levied only one extra assessment, that being in the Boston fire of 1872.

All policies are written at the regular stock company rates.

The largest net amount insured in any one hazard is \$2,000.

The securities owned are high grade.

Officers.—President, Wm. A. Muller; vice-president, Arthur T. Hatch; treasurer, Frederick W. Hill; secretary and solicitor, Edward C. Mason; assistant secretaries, Wm. I. Arnold and Alfred N. McLean.

Directors.—Chas. G. Bancroft, president International Trust Co.; T. J. Falvey, president Mass. Bonding and Ins. Co.; Arthur T. Hatch, vice-president; Henry Hornblower, Hornblower & Weeks; Frederick W. Hill, treasurer of company; Louis K. Liggett, president United Drug Company; Wm. J. McGaffee, president Thomas G. Plant Co.; Edward C. Mason, secretary and solicitor; William A. Muller, president William A. Muller & Company; Henry J. Nichols, Swift interests; P. F. Sullivan, manager street railway; John P. Squire, John P. Squire & Sons; Benjamin F. Wild, president Wellington-Wild Coal Co.; J. Frank Wellington, president Somerville Co-operative Bank.

Income, 1921.—Fire: Gross premiums, \$170,622.08; reinsurance, \$65,464.86; return premiums, \$11,724.44; net premiums, \$93,432.78; interest, etc., \$16,967.12; agents' balances, \$38.36; total income, \$110,438.26.

Disbursements, 1921.—Fire: Gross amount paid for losses, \$50,088.05; reinsurance, \$17,513.16; net amount paid policyholders for losses, \$32,574.89; underwriting expenses, \$27,890.46; dividends to policyholders, \$26,433.85; repair and expense real estate, \$220.57; agents' balances charged off, \$79.72; loss on sale real estate, \$1,788.13; total disbursements, \$88,987.62.

Ratios to Premiums Written.—Losses paid, 34.8%; losses incurred, 40.3%; underwriting expenses, 29.8%; underwriting profit, 30.6%.

Ratios to Premiums Earned.—Losses incurred, 30.3%; expenses incurred, 29.6%; underwriting profit, 30.3%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$94,324.09; loss from underwriting profit and loss items, \$41.36; total, \$94,282.73.

Losses incurred during 1921, \$37,742.70; underwriting expenses incurred during 1921, \$27,937.52; total, \$65,680.22.

Gain from underwriting during 1921, \$28,602.51.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$17,147.79.

Loss on investments during 1921, \$6,734.86; investment expenses incurred during 1921, \$523.51; total, \$7,258.37.

Gain from investments during 1921, \$9,889.42.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$28,602.51; investments, \$9,889.42; total, \$38,491.93.

Loss from dividends, \$26,137.36.

Surplus, December 31, 1920, \$178,013.47; increase, \$12,354.57; surplus, December 31, 1921, \$190,368.04.

Business from Organization.—Net premiums and assessments, \$5,998,281.80; net losses paid, \$2,831,781.05; dividends to policyholders, \$2,071,548.88; average dividend, 34%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; two years, 20%; three years, 20%; four years, 20%; five years, 20%

DRUGGISTS MUTUAL INSURANCE COMPANY

Algona, Iowa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$30,000 00
U. S. Bonds.....	6,448 58
Interest due and accrued thereon.....	76 52
Cash in banks and office.....	67,190 65
Agents' balances not over three months due.....	9,252 65
Other admitted assets	179 17

TOTAL ADMITTED ASSETS \$113,147 57

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$1,414 52
Adjusting losses	35 00
Unearned premiums	51,290 28
Estimated taxes hereafter payable.....	900 00
Other liabilities	215 00

TOTAL LIABILITIES \$53,854 80
NET CASH SURPLUS..... 59,292 77

TOTAL \$113,147 57

GENERAL REVIEW.

This Association was organized October 16, 1909, by members of the Iowa Pharmaceutical Association for the purpose of insuring their stocks and trade against fire, plate glass under the mutual plan. It now writes tornado insurance also. It confines its writings largely to drug stocks, and other stocks associated with the drug business, buildings having such occupancies, and residences of those

engaged in that business, and to a limited extent on jewelry stocks. It uses the rates of the Iowa Rating Bureau, and issues assessable policies only. No extra assessments have been made.

The contingent resources December 31, 1921, were \$140,133.13.

A dividend of 30% is allowed as part payment on renewal of policies, and a further 10% for payment of renewal

DRUGGISTS MUTUAL INSURANCE COMPANY — *Continued.*

policies within 30 days of issue of policies. If policies are not renewed 40% dividends are paid.

Management and Reputation.—The officers are, president, Robert W. Harvey; vice-president, W. R. Beck, secretary, Al. Falkenhainer; treasurer, M. P. Haggard.

Net risks written, \$4,500 on brick buildings, \$4,000 on contents of brick buildings; and lesser amounts on more hazardous risks. Any excess is reinsured in other mutual companies.

Territory.—Licensed in Ill., Iowa, Minn., Okla., and Wis.

Officers.—President, Robert W. Harvey; vice-president, W. R. Beck; treasurer, M. P. Haggard; secretary, Al. Falkenhainer.

Directors.—John D. Royer, W. W. Haire, N. F. Reed, A. C. Phillip, Charles L. Cunningham, M. P. Haggard, Al. Falkenhainer.

Income, 1921.—Gross premiums, \$140,133.13; reinsurance, \$48,744.12; net premiums, \$91,389.01; interest, etc., \$4,231.10; total income, \$96,620.11.

Disbursements, 1921.—Net amount paid policyholders for losses, \$32,310.99; underwriting expenses, \$17,666.99; dividends to policyholders, \$33,417.59; interest on advance and surplus, \$1,800; adjusting expenses, \$604.64; real estate taxes, \$31.62; total disbursements, \$85,931.83.

Ratios to Premiums Written.—Losses paid: Fire, 33.8%; losses incurred: fire, 34.2%; underwriting expenses, 18.5%; underwriting profit, 37.2%.

Ratios to premiums Earned.—Losses incurred, 39.1%; expenses incurred, 18.8%; underwriting profit or loss, 42.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$83,663.04; loss from underwriting profit and loss items, \$343.42; total, \$84,006.46.

Losses incurred during 1921, \$32,716.74; underwriting expenses incurred during 1921, \$15,708.33; total, \$48,425.07.

Gain from underwriting during 1921, \$35,591.39.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$4,013.53.

Loss on investments during 1921, \$239.67; investment expenses incurred during 1921, \$1,831.62; total, \$2,071.29.

Gain from investments during 1921, \$1,942.24.

Gain and loss Exhibit, 1921.—Gains: Underwriting, \$35,581.39; investments, \$1,942.24; total, \$37,523.63.

Loss from dividends, \$33,417.59.

Surplus, December 31, 1920, \$55,186.73; increase, \$4,106.04; surplus, December 31, 1921, \$59,292.77.

Business from Organization.—Net premiums and assessments, \$364,542.73; net losses paid, \$95,328.30; dividends to policyholders, \$103,156.01; average dividend, 31%+.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 40%.

ECONOMICAL MUTUAL FIRE INSURANCE COMPANY,

18-20 North Queen Street, Kitchener, Ont.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$60,000 00
Mortgage loans on real estate.....	170,685 00
Debentures and war loan.....	642,298 85
Net premium notes.....	207,374 63
Interest due and accrued thereon.....	10,448 87
Cash in banks and office.....	17,113 56
Agents' balances	11,150 22

TOTAL ADMITTED ASSETS..... \$1,119,066 23

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$99 62
Reinsurance reserve	100,947 11
TOTAL LIABILITIES	\$101,046 73
NET CASH SURPLUS	1,018,019 50

TOTAL \$1,119,066 23

GENERAL REVIEW

This company began business October 28, 1871, and is licensed only in Ontario. It is a reputable institution and has accumulated a large surplus.

The company writes both assessable and non-assessable policies. Policies on the cash system are written at 10% below tariff, and on mutual system, 20% below.

The total insurance in force at the close of 1921 amounted to \$33,555,219.

On December 31, 1921, the company held premium notes amounting to \$207,374.63, which are carried in the assets.

Officers.—President, John Fennell; vice-president, Geo. C. H. Lang; manager, W. H. Schmalz.

Directors.—L. J. Breithaupt, Kitchener, president Breithaupt Leather Co.; J. Fennell, Kitchener, J. Fennell & Son,

hardware merchants; H. L. Janzen, Breslau, farmer; Hartman Krug, Kitchener, Krug Furniture Co.; H. G. Lackner, Kitchener, sheriff; Geo. C. Lang, Kitchener, president Lang Tanning Co.; P. S. Lautenschlager, Kitchener, capitalist; George Pattinson, Preston, president Preston Woolen Mills; W. H. Schmalz, Kitchener, manager of company.

Income, 1921.—Gross premiums, \$220,407.70; reinsurance, \$28,165.94; return premiums, \$13,870.06; net premiums, \$178,871.80; interest, etc., \$44,726.04; other income, \$11.50; total income, \$223,609.34.

Disbursements, 1921.—Gross amount paid for losses, \$101,006.86; reinsurance, \$13,112.61; net amount paid policyholders for losses, \$87,891.25; underwriting expenses, \$86,339.60; Y. M. C. A. subscription, \$4,000.00; total disbursements, \$178,230.85.

EMPIRE CO-OPERATIVE FIRE INSURANCE COMPANY, Middleburgh, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$66,563 50
Bonds and stocks owned.....	26,700 00
Cash in banks and office.....	18,965 60
Other admitted assets.....	18,048 36

TOTAL ADMITTED ASSETS..... \$180,277 46

LIABILITIES, DECEMBER 31, 1921.

Unearned premium	\$32,527 50
Unadjusted losses	2,972 00

TOTAL LIABILITIES \$35,499 50
NET CASH SURPLUS..... 94,777 96

TOTAL \$130,277 46

GENERAL REVIEW

This company began business in March, 1894. It is a member of the Co-Operative Fire Underwriters Association. Members may be assessed to pay their pro rata share of any losses which the cash on hand was insufficient to meet, but in accordance with the law under which these companies operate they are required to limit the liability in the business section of any city or village not to exceed 1% of the total business in force. The expenses are limited to 35% of the premiums. The company advises that it has never levied an assessment. The insurance in force on December 31, 1921, was, \$8,764,972.

Officers.—President, W. E. Bassler; vice-president, George B. Hyde; secretary, A. E. Requa; treasurer, J. L. Engle; general agent, George B. Wheeler.

Directors.—Wellington E. Bassler, Middleburgh; George B. Wheeler, Middleburgh; Jacob L. Engle, Middleburgh; Daniel D. Frisbie, Middleburgh; Albert, E. Requa, Middleburgh; George E. Borst, Middleburgh; Ettrick Bates, Middleburgh; Roger W. Cornell, Middleburgh; Alonso Almy, Middleburgh; George B. Hyde, Middleburgh; Henry V. Pindar, Middleburgh; Frank A. Wells, Middleburgh.

Income, 1921.—Gross premiums, \$69,918.14; return premiums, \$3,022.69; net premiums, \$66,895.45; interest, etc., \$5,608.57; total income, \$72,504.02.

Disbursements, 1921.—Gross amount paid for losses, \$32,763.47; salvage, \$471.18; net amount paid policyholders for losses, \$32,292.29; underwriting expenses, \$25,910.36; total disbursements, \$58,202.65.

ENTERPRISE MUTUAL FIRE INSURANCE COMPANY, 10 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,463,168 00
Interest due and accrued thereon.....	10,455 57
Cash in banks and office.....	109,040 73
Unpaid premium deposit not over three months due	38,344 15

TOTAL ADMITTED ASSETS..... \$1,621,008 45

LIABILITIES, DECEMBER 31, 1921.

Losses and claims	\$9,161 64
Unearned premium	789,464 57
Salaries, rents, etc.....	320 53
Estimated taxes hereafter payable.....	4,668 44

TOTAL LIABILITIES \$803,615 18
NET CASH SURPLUS 817,393 27

TOTAL \$1,621,008 45

GENERAL REVIEW.

This company began business July 14, 1874, and is under the same management as the American, State, Manufacturers', Rhode Island, and Mechanics' mutual fire insurance companies of Providence.

It is licensed in Ill., Ky., Me., Md., Mass., Mich., N. H., N. Y., Ohio, Pa., R. I., S. C. and Wis. Its policies cover losses from fire, sprinkler leakage and windstorm. It also writes use and occupancy insurance.

It is in excellent repute, and has accumulated a substantial surplus, besides paying large dividends to policyholders. The bonds and stocks owned are high grade.

The contingent liability of members is five times the cash premium. On December 31, 1921, the contingent resources were \$7,467,524.75. No assessment has ever been made.

This company is a member of the Senior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Officers.—(At latest advices) President and treasurer, Jas. R. Freeman; vice-presidents and engineers, Benj. G. Buttolph and Edwin D. Pingree; secretary and assistant treasurer, Theodore P. Bogert and Hovey T. Freeman.

Directors.—(At latest advices) Arnold B. Chace, treasurer Valley Falls Co.; Henry F. Lippitt, general manager, Manville Co.; Edward D. Pearce, president Providence Institution for Savings; J. K. H. Nightingale, treasurer The Nightingale-Morse Mills, Ins.; Robert W. Taft, treasurer Coventry Co.; John R. Freeman, president of the company, consulting engineer; Jesse H. Metcalf, agent Wanskuck Co., president Auburn Woolen Co.; Samuel M. Nicholson, president Nicholson File Co.; Albert H. Tillinghast, vice-president Grosvenor Dale Co.; Henry D. Sharpe, treasurer Browne & Sharpe Mfg. Co.; Robert H. I. Goddard, president Lonsdale Co., Goddard Bros., agents; Charles M. Holmes, treasurer Holmes Mfg. Co., treasurer Gosnold Mills Co., treasurer Page Manufacturing Company; James R. MacColl, treasurer Lorraine Mfg. Co.; Frederick K. Copeland, president Sullivan Machinery Company; A. O. Dawson,

ENTERPRISE MUTUAL FIRE INSURANCE COMPANY — *Continued.*

vice-president and manager Canadian Cotton, Ltd., president Canadian Woolens, Ltd., president Belding Paul Corticelli, Ltd.; John H. Goss, vice-president Scoville Mfg. Co.; Chas. O. Richardson, treasurer Warnick Mills; vice-president, Equinox Mills.

Income, 1921.—Gross premium deposit, \$955,264.26; return premium deposit, \$96,726.60; net premium deposit, \$858,537.66; interest, etc., \$84,006.72; gross premium on United States funds deposited in Canadian banks, \$22.65; other income, \$1,204.29; total income, \$944,430.32.

Disbursements, 1921.—Net amount paid policyholders for losses, \$36,526.85; underwriting expenses, \$71,065.06; return of unabsorbed premium deposit to policyholders, \$785,087.44; other disbursements, \$64,604.95; total disbursements, \$957,284.90.

Ratios to Premiums Written.—Losses paid, 4.2%; losses incurred, 4.1% underwriting expenses, 8.3% underwriting profit, 100.6%.

Ratios to Premiums Earned.—Losses incurred, 3.7%; expenses incurred, 5.7%; underwriting profit, 90.7%.

Underwriting Exhibit, 1921.—Premium deposit earned during 1921, \$952,661.98; gain from underwriting profit and loss items, \$789.94; total, \$953,451.92.

Losses incurred during 1921, \$35,409.02; underwriting expenses incurred during 1921, \$54,336.47; total \$89,744.49.

Gain from underwriting during 1921, \$863,707.43.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$85,979.50; profit on investments during 1921, \$93,395; total, \$179,374.50.

Loss on investments during 1921, \$64,604.95.

Gain from investments during 1921, \$114,769.55.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$863,707.43; investments, \$114,769.55; total, \$978,476.98.

Loss from unabsorbed premium deposit, \$785,087.44.

Surplus, December 31, 1920, \$624,003.73; decrease, \$193,399.54; surplus, December 31, 1921, \$817,393.27.

Business from Organization.—Net premiums and assessments, \$12,545,538.11; net losses paid, \$1,789,678.24; unabsorbed premium deposit to policyholders, \$9,053,356.28; average dividend, percentage of cash premium deposit returned to date, \$72.30%.

Percentage of cash premium deposit returned during the year on expiring policies as dividends or profits, viz.: One year, 90.75%; two years, 84.83%; three years, 75.08%; four years, 62.50%; five years, 45.91%.

FALL RIVER MANUFACTURERS MUTUAL INSURANCE COMPANY,

84 North Main Street, Fall River, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,785,415 00
Interest due and accrued thereon.....	23,118 34
Cash in banks and office.....	121,379 83
Agents' balances not over three months due.....	47,326 16
Interest on deposits, Metacomet National Bank accrued.....	144 37
Interest on deposits, Bank of Montreal....	52 13

TOTAL ADMITTED ASSETS..... \$1,977,435 83

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$8,997 35
Unearned premiums.....	936,441 07
Salaries, rents, etc.....	19 55
Estimated taxes hereafter payable.....	2,288 31

TOTAL LIABILITIES..... \$947,746 28
NET CASH SURPLUS..... 1,029,689 55

TOTAL..... \$1,977,435 83

GENERAL REVIEW

This company began business May 1, 1870, and is in excellent repute. It is licensed in Ill., Me., Md., Mass., Mich., N. H., N. Y., O., Pa., R. I., S. C., Ut. and Wis. But it secures a considerable volume of business from other States. It also operates in Canada. It writes fire, wind-storm and tornado and sprinkler leakage insurance.

It has paid large premium deposit returns to policyholders.

The contingent liability of members is five times the cash premium. The contingent resources, December 31, 1921, have not been furnished to us.

The securities owned are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

This company is a member of the Senior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Officers.—President and treasurer, Charles S. Waring; vice-president, Thomas E. Brayton; secretary, James W. Brigham; assistant secretary, H. Nelson G. Terry.

Directors.—Bradford D. Davol, president Barnard Mfg. Co.; Charles M. Shove, treasurer Granite Mills; Simeon B. Chase, treasurer King Philip Mills, Tecumseh Mills; Thomas E. Brayton, president Pocasset Mfg. Co.; James E. Osborn, treasurer Merchants Mfg. Co.; Andrew G. Pierce,

Jr., treasurer Pierce Mfg. Corporation; William O. Devoll, treasurer Potomaska Mills Corporation; Charles N. Borden, treasurer Richard Borden Mfg. Co.; Charles S. Waring, president and treasurer; Spencer Borden, Jr., treasurer Fall River Bleachery; Nathan Durfee, assistant treasurer American Printing Co.; Joseph H. Milliken, treasurer Mount Hope Finishing Co.

Annual Meeting.—First Monday in February.

Income, 1921.—Gross premiums, \$1,503,499.75; return premiums, \$114,229.29; net premiums, \$1,389,270.46; interest, etc., \$89,846.19; bonds, \$1,166.83; total income, \$1,480,283.48.

Disbursements, 1921.—Net amount paid policyholders for losses, \$49,300.17; underwriting expenses, \$69,143.64; dividends to policyholders, \$1,390,205.81; other disbursements, \$588.47; decrease in book value bonds, \$15,500.00; total disbursements, \$1,524,738.09.

Ratios to Premiums Written.—Losses paid, 3.5%; losses incurred, 2.1%; underwriting expenses, 4.9%; underwriting profit, 99.9%.

Ratios to Premiums Earned.—Loss incurred, 2.0%; expenses incurred, 4.2%; underwriting profit, 93.6%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$1,468,424.85; loss from underwriting profit and loss items, \$798.49; total, \$1,467,626.36.

FALL RIVER MANUFACTURERS MUTUAL INSURANCE COMPANY. — *Continued.*

Losses incurred during 1921, \$39,990.81; underwriting expenses incurred during 1921, \$62,142.24; total, \$92,132.55.

Gain from underwriting during 1921, \$1,375,503.81.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$90,650.49; profit on investments during 1921, \$66,942.15; total, \$157,592.64.

Loss on investments during 1921, \$15,500.00; investment expenses incurred during 1921, \$2,293.02; total, \$17,793.02.

Gain from investments during 1921, \$139,799.62.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$1,375,503.81; investments, \$139,799.62; total \$1,515,303.43.

Loss from dividends, \$1,390,205.81.

Surplus, December 31, 1920, \$904,591.93; increase, \$125,097.62; surplus, December 31, 1921, \$1,029,689.55.

Business from Organization.—Net premiums and assessments, \$20,820,985.06; net losses paid, \$2,219,907.32; dividends to policyholders, \$16,458,803.97; average dividend, 86.517%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profit, viz.: One year, 95.624%; two years, 90.961%; three years, 84.432%.

FARMERS' ALLIANCE INSURANCE COMPANY,

McPherson, Kan.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$19,050 00
Mortgage loans on real estate.....	107,215 00
War saving stamps.....	834 00
Bonds and stocks owned.....	463,200 00
Cash in banks and office.....	20,924 06
Premiums or deposit notes in force.....	128,070 22
Office equipment.....	3,129 03

TOTAL ADMITTED ASSETS..... \$742,422 31

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$20,020 00
Guarantee fund.....	140,000 00
Reserve fund.....	290,020 90
General fund.....	180,402 16

TOTAL LIABILITIES..... \$630,443 06
SURPLUS as regards to policyholders..... 111,979 25

TOTAL..... \$742,422 31

GENERAL REVIEW.

This company was organized in 1888 under the laws of the State of Kansas and is a purely mutual company.

It writes business at standard rates, issuing policies upon both the assessment and advanced cash premium plans. Under the former plan the assured gives a note for the premium, and on this note assessments are made annually as the amount of losses and expenses require; at expiration of the policy the unused portion of the note is returned to the assured. Under the "advanced price plan" the assured pays the full premium in cash and at the expiration of this policy the unused portion is returned to him.

It insures town dwellings as well as farm properties, segregating its business and making separate statements for these two classes. Of the assets in above statement \$645,124.82 belongs to the "First Class," or Farm Property Department, and \$97,297.49 to the "Second Class," or Town Dwelling Department. The premium notes held in the First Class amounted to \$121,916.04, and in the Second Class \$6,154.18, on December 31, 1921.

The company owns its Home Office, which is a two-story and basement building.

The company advises that the saving to policyholders has been 38% compared to the cost with stock companies.

The company operates only in Kansas, where it bears an excellent reputation, and is one of the largest companies of its class.

Officers.—President, I. F. Talbott; vice-president, V. Goodsheller; secretary and manager, C. F. Mingenback; treasurer, B. F. McGill.

Directors.—I. F. Talbott, C. F. Mingenback, B. F. McGill, V. Goodsheller, Edwin Capeay, S. Eaton, E. R. Ridgely, I. J. Cornelius, H. W. Ruble, Jay W. McFadden, S. H. Allen, P. J. Galle, O. G. Figgins, J. W. Laybourn, E. C. Mingenback.

Income, 1921.—Gross premiums and assessments, \$209,595.75; reinsurance, \$1,181.55; return premiums, \$22,185.41; net premiums and assessments, \$186,228.79; interest, etc., \$24,421.50; other income, \$1,686.61; total income, \$212,336.90.

Disbursements, 1921.—Net amount paid policyholders for losses, \$109,607.82; underwriting expenses, \$90,799.04; other disbursements, \$1,351.99; total disbursements, \$201,758.85.

FARMERS' FIRE INSURANCE COMPANY,

53 East Market Street, York, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$49,550 00
Mortgage loans on real estate.....	208,199 38
Interest due and accrued thereon.....	4,358 57
Loans on collateral security.....	47,327 38
Interest due and accrued thereon.....	865 48
Bonds and stocks owned.....	1,014,693 50
Interest due and accrued thereon.....	10,682 93
Cash in banks and office.....	100,922 21
Agents' balances not over three months due	99,923 04
Deposit with Philadelphia Fire Insurance	
Association	100 00
Reinsurance on paid losses.....	11 33
Accrued interest, certificates of deposit....	158 03

TOTAL ADMITTED ASSETS..... \$1,536,891 85

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$105,307 54
Unearned premiums	612,058 22
Amount reclaimable on perpetual deposits..	1,925 68
Salaries, rents, etc.....	843 82
Estimated taxes hereafter payable.....	40,000 00
Contingent commissions, etc.....	4,161 48
Estimated loss expenses.....	1,463 87

TOTAL LIABILITIES \$765,760 11
 NET CASH SURPLUS..... 771,131 74

TOTAL \$1,536,891 85

GENERAL REVIEW

This company was organized in 1853 as a mutual company, but it writes only upon the cash plan under a special charter; it makes no assessments and pays no dividends. It writes at the regular stock company rates.

The company is carefully managed, and bears a good reputation.

Its loss and expense ratios have been somewhat above the average. In 1918, 1919 and 1920, however, the loss ratios were about normal. In 1921 the loss and expense ratios were above normal.

The mortgage loans are secured by improved property, practically all in York, Pennsylvania, worth over three times the amount loaned. The chief item of real estate consists of the Home Office building at 53-55 East Market street, York, Pennsylvania.

The bonds and stocks owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Its loss paying record is excellent.

Territory.—It is licensed in Ark., Colo., Conn., Ill., Ind., Ia., La., Md., Mass., Mich., Minn., Mo., Mont., Neb., Nev., N. H., N. J., N. Y., N. C., Ohio, Pa., R. I., Tex., W. Va. and Wis.

Affiliations.—It is affiliated with the Western Insurance Bureau.

Officers.—President, C. M. Kerr; vice-president, James H. Schall; secretary and treasurer, A. S. McConkey.

Directors.—C. M. Kerr, president, banker, real estate and insurance, director water and gas companies; A. S. McConkey, secretary and treasurer; James H. Schall, vice-president, director gas and water companies; John I. Smith, assistant secretary and treasurer; James W. Kilgore, banker, Fred N. Re Qua, insurance, Chicago, Ill.; Wm. McConkey Kerr, insurance, York, Pa.; J. Frederick Saltsbach, insurance, York, Pa.; Ralph P. Wilton, banker, manufacturer, Wrightsville, Pa.

Income, 1921.—Gross premiums, \$918,617.00; reinsurance, \$146,280.48; return premiums, \$160,800.25; net premiums, \$611,536.27; interest, etc., \$67,805.20; profit on sale of bonds and stocks, \$279.96; total income, \$679,671.43.

Disbursements, 1921.—Gross amount paid for losses, \$446,029.28; reinsurance, \$92,804.26; salvage, \$4,285.48; net amount paid policyholders for losses, \$348,939.54; underwriting expenses, \$285,967.39; real estate expense, \$3,760.14; agents' balances charged off, \$455.89; other disbursements, \$531.96; total disbursements, \$639,654.92.

Ratios to Premiums Written.—Losses paid 57.0%; losses incurred, 82.2%; underwriting expenses, 46.7%; underwriting loss, 6.7%.

Ratios to Premiums Earned.—Losses incurred, 60.6%; expenses incurred, 45.7%; underwriting loss 6.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$628,976.56; loss from underwriting profit and loss items, \$1,735.75; total, \$626,340.81.

Losses incurred during 1921, \$380,511.46; underwriting expenses incurred during 1921, \$286,834.49; total, \$667,345.95.

Loss from underwriting during 1921, \$41,005.14.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$71,001.50; profit on investments during 1921, \$13,655.60; total, \$84,657.10.

Investment expenses incurred during 1921, \$3,785.14.

Gain from investments during 1921, \$80,871.96.

Gain and Loss Exhibit, 1921.—Gain from investments, \$80,871.96.

Losses from underwriting, \$41,005.14.

Surplus, December 31, 1920, \$731,264.92; increase, \$39,866.82; surplus, December 31, 1921, \$771,131.74.

Business from Organisations.—Net premiums and assessments, \$21,155,522.00; net losses paid, \$13,267,696.44.

FARMERS' FIRE INSURANCE COMPANY OF UPPER AND LOWER SAUCON TOWNSHIPS,

74 W. Market St., Bethlehem, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds, mortgages and stocks owned.....	\$242,220 50
Interest overdue	72 91
Cash in banks and office.....	2,556 45
Accounts receivable	41 00

TOTAL ADMITTED ASSETS..... \$244,890 86

GENERAL REVIEW.

This company was incorporated May 3, 1832, under the laws of the State of Pennsylvania, to which State it limits its operations.

It writes fire insurance under a mutual plan, accepting cash premiums in advance.

Board of Managers.—President, J. Samuel Krause; vice-president, Hon. W. Clayton Hackett; secretary and trea-

LIABILITIES, DECEMBER 31, 1921.

Premiums on deposit.....	\$103,107 44
Bond, account, depreciation.....	1,000 00

TOTAL LIABILITIES \$104,107 44
NET CASH SURPLUS..... 140,783 42

TOTAL \$244,890 86

surer, G. Fred Krause; John F. Rauch, Allen J. Sterner, James F. Laubach, Stewart A. Shimer, George H. Klepinger.

Income, 1921.—Fees, \$502.00; interest, etc., \$13,190.52; total income, \$13,692.52.

Disbursements, 1921.—Net amount paid policyholders for losses, \$2,102.62; expenses, \$4,320.87; total disbursements, \$6,424.49.

FARMERS HOME MUTUAL, TORNADO AND CYCLONE INSURANCE COMPANY, Madelia, Minn.

GENERAL REVIEW.

This company was organized under the laws of the State of Minnesota, January 12, 1898, and commenced business March 1, 1898. It insures its members against loss or damage by tornado, cyclone and windstorm on buildings, their contents, live stock and other personal property. It writes not to exceed fifteen thousand (\$15,000) dollars on any one building and contents, nor more than one hundred thousand (\$100,000) dollars in a radius of one-fourth of a mile.

The policyholders' liability is limited by law, according to the information which the secretary has furnished us, to not exceed in any one year 5% of their insurance. It is licensed, at latest advices, in the State of Minnesota only.

The company levied an assessment of one and one half mills on the amount of insurance outstanding September 1, 1921. The amount of the assessment was \$117,448.

The company was examined by the Minnesota State Insurance Department as of September 30, 1921, and it was recommended by the examiner that the company discontinue payment of commissions to officers and directors, and that amendment to by-laws permitting the company to write steel-tower, windmills and breakage of windows by wind-

driven hail be resubmitted to the members. The disbursements exceed the income for the reason that the assessment, above referred to, had not been collected.

The following extracts were obtained from an examination made by the Minnesota Insurance Department. The income and disbursements are from January 1 to Sept 30, 1921. The assets and surplus as of September 30, 1921:

Total admitted assets.....	\$20,158 11
Surplus or unassigned funds.....	13,845 76
Net premiums and assessments.....	43,208 54
TOTAL INCOME	45,006 00
LOSSES	64,376 00
TOTAL DISBURSEMENTS	93,715 00

Officers.—President, R. J. Hall; vice-president, P. M. Crawford; secretary, James T. Reynolds; treasurer, H. E. Moehnke.

Directors.—D. P. O'Neill, Minneapolis, Minn.; R. J. Hall, Morris, Minn.; Jas. T. Reynolds, Madelia, Minn.; H. E. Moehnke, Dover, Minn.; Jno. T. Lindem, Herman, Minn.; H. J. Farmer, Airlie, Minn.; A. R. Hammargren, Harris, Minn.; Scott Thomas, Rice, Minn.; P. M. Crawford, Beaver Creek, Minn.

FARMERS' MUTUAL FIRE INSURANCE COMPANY OF THE STATE OF DELAWARE,

833 Market Street, Wilmington, Del.

GENERAL REVIEW.

This company was organized in 1839. It charges an annual cash premium and takes in addition a deposit note subject to assessment. The company states that it has never assessed these notes.

The real estate owned is the company's three story brown stone Home Office building at 833 Market street, Wilmington, Del.

The company is permitted to write non-assessable policies, but has very few of such on its books.

The securities are of good character.

The company states that since 1870 it has received in net premiums, \$2,336,066, and has paid in dividends to policyholders, \$554,495.

Officers.—President, Frederic L. Kurtz; vice-president, Alfred D. Poole; secretary and treasurer, William E. Bothwell.

Directors.—Frederic L. Kurtz, Wilmington, Del.; Joseph Bancroft, Wilmington, Del.; George Gray, Wilmington,

FARMERS' MUTUAL FIRE INSURANCE COMPANY OF THE STATE OF DELAWARE. — Continued.

Del.; Francis E. Kelley, Philadelphia, Pa.; William T. Lynam, Wilmington, Del.; Alfred D. Poole, Wilmington, Del.; Frederick Brady, Middletown, Del.; Hiram B. Burton, Lewis, Del.; Wilson T. Cavender, Smyrna, Del.; Alfred A. Curtis, Newark, Del.; Andrew S. Eliason, Wilmington, Del.; D. Minn Wilson, Dover, Del.; Frederick E. Stone; Willard A. Speakman, Wilmington, Del.; Alexis I. du Pont, Wilmington, Del.

Territory.—It is licensed in Delaware.

Extracts from statement as of December 31, 1921:

Total admitted assets.....	\$376,524 86
Net cash surplus.....	346,478 56
Unearned premiums	22,310 30
Net premiums and/or assessments received	72,489 45
Total cash income.....	102,945 60
Net losses paid.....	61,508 40
Expenses paid	20,308 06
Savings returned to members.....	12,602 38
Total disbursements	117,308 77

FARMERS MUTUAL HAIL INSURANCE ASSOCIATION OF IOWA,

310 Observatory Bldg., Des Moines, Ia.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$100,000 00
Cash in banks and office.....	719,340 15

TOTAL ADMITTED ASSETS \$819,340 15

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$1,196 00
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NET CASH SURPLUS \$918,144 15

TOTAL \$819,144 15

GENERAL REVIEW.

This company was incorporated under the laws of the State of Iowa on March 4, 1893, and began business March 5, 1893.

It writes hail insurance on growing crops, issuing policies with unlimited assessment liability. Business is received direct from policyholders. The company writes at its own rates and does not accept any cash premium in advance. The largest amount accepted from any one township is \$100,000, but the secretary advises us that in one storm the company suffered aggregate losses of \$150,000.

Since organization it has paid \$3,773,188.66 in losses, and the average assessment for the ten years ending December 31, 1920, was 1.98%. In 1921 the rate was \$15 per thousand in Southern Iowa, and \$17 in the Northern section of the State.

No unearned premium reserve is set up in the above statement, as the company writes hail insurance only.

The principal part of the assets of the company is cash in banks.

Territory.—Licensed in Iowa and Nebraska.

Officers.—President, Scott Rutledge; vice-president, Perry Rutledge; treasurer, J. A. Benson; secretary, W. A. Rutledge.

Directors.—The above officers and E. B. Rutledge.

W. A. Rutledge, secretary, states that he has occupied this position since the date of organization.

Income, 1921.—Net premiums, \$635,024.85.

Disbursements, 1921.—Net amount paid policyholders for losses, \$192,513.27; underwriting expenses, \$334,908.52; total disbursements, \$527,421.79.

Ratios to Premiums Written.—Losses paid, 30.3%; losses incurred, 30.3%; underwriting expenses, 52.7%; underwriting profits, 16.9%.

Ratios to Premiums Earned.—Losses incurred, 30.3%; expenses incurred, 52.7%; underwriting profit, 16.9%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$635,024.85.

Losses incurred during 1921, \$192,513.27; underwriting expenses incurred during 1921, \$334,908.52; total, \$527,421.79.

Gain from underwriting during 1921, \$107,603.06.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$107,603.06; interest on bank balances, \$20,431.55; total, \$128,034.61.

Surplus, December 31, 1920, \$691,205.54; increase \$128,034.61; surplus, December 31, 1921, \$819,340.15.

FARMERS MUTUAL HOME INSURANCE COMPANY,

Hooper, Neb.

GENERAL REVIEW.

This company was organized under the laws of Nebraska in 1873, and writes fire and tornado insurance under a mutual plan.

The Farmers Mutual Home Tornado Insurance Company was consolidated with it during 1919. As of December 31, 1918, the two merged companies each had a "security fund," which was held on interest. These combined funds, as of that date, aggregated \$112,516. It is licensed only in the State of Nebraska.

Officers.—President, John Havekost; secretary, F. G. Panning; treasurer, G. F. Otteman.

Directors.—Busselman, Claussen, J. D. Hollmann, Diedrich, G. Hilgen, Johannes Jopp, G. Koopmann, Paul Sprick, H. H. Scheer.

The following are extracts taken from the company's financial statement as of December 31, 1921:

Total admitted assets.....	\$173,653 49
Net cash surplus.....	12,009 80
Net premiums and/or assessments received	22,076 82
Losses paid	5,236 13
Expenses paid	4,210 11

FARMERS MUTUAL INSURANCE COMPANY, OF NEBRASKA, 1220 P Street, Lincoln, Neb.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$77,405 10
Mortgage loans on real estate.....	407,700 00
Interest due and accrued thereon.....	16,529 61
Bonds and stocks owned.....	28,000 00
Interest due and accrued thereon.....	210 58
Cash in banks and office.....	88,073 80
Agents' balances not over three months due.	3,480 20
Uncollected current assessments not over three months due.....	6,812 29
Furniture and fixtures (new).....	5,197 95

TOTAL ADMITTED ASSETS..... \$633,409 53

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$17,996.09
Advance assessments	5,282 41
TOTAL LIABILITIES	\$23,278 50
NET CASH SURPLUS	610,131 03

Total \$633,409 53

GENERAL REVIEW.

This company began business in 1891, and transacts business in Nebraska only, and bears an excellent reputation. It insures members against the hazard of damage by fire, lightning, windstorm and tornado to farm buildings and contents.

In order to insure in the company, a membership fee of \$2 is required. Most of the policies of the company are perpetual, the valuations being readjusted every five years. An initial cash payment is collected in addition to the \$2 membership fee at the time the insurance is written. The rate of assessment is fixed each year by the board of directors, and the assessment is collected on the anniversary of the policy.

The contingent liability is fixed by its by-laws, and on December 31, 1921, the company had contingent resources of \$326,613.20.

Officers.—President, W. E. Straub; vice-president, J. G. Hornung; secretary, J. W. Trumble; treasurer, P. L. Hall.

Directors.—F. Waggoner, Republican City; J. M. Howe, Barnston; C. F. Stark, Fairbury; C. L. France, Syracuse; R. Durtschi, Wood River; W. E. Straub, Lincoln; George Mattison, Ponca; H. L. Keefe, Walthill; H. C. Kiester, St. Edwards.

Kinds of Insurance Written.—Fire, lightning, tornado, on farm property only.

Income, 1921.—Premiums and assessments, \$370,348.69; interest, etc., \$22,910.97; rents, cancellation and certificate fees, \$1,780.50; total income, \$395,040.16.

Disbursements, 1921.—Total amount paid for losses, \$298,845.83; underwriting expenses, \$102,867.56; total disbursements, \$391,713.39.

FEDERAL MUTUAL FIRE INSURANCE COMPANY, 1106 Continental Bldg., Baltimore, Md.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$117,531 00
Interest due and accrued thereon.....	1,210 12
Cash in banks and office.....	8,227 67
Agents' balances not over three months due	20,998 00
Accrued interest on deposit in Bank of N.	
Scotia	1 74
Due from Calvert Mutual for loan.....	4,300 54
Due from reinsurance company for return premiums	3,761 24

TOTAL ADMITTED ASSETS..... \$151,030 31

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$5,615.93
Unearned premiums	55,183 23
Interest due and accrued.....	460 00
Salaries, rents, etc.....	55 58
Estimated taxes hereafter payable.....	1,000 00
Due for borrowed money.....	30,000 00
Reinsurance premiums	1,041 61
Adjustment expenses	66 24

TOTAL LIABILITIES \$93,422 59
Guaranty capital actually paid up..... 26,250 00
NET CASH SURPLUS \$1,357 72

TOTAL \$151,030 31

GENERAL REVIEW

This company, until 1919 known as the Distillers Mutual Fire Insurance Company, was incorporated under the laws of Maryland April 18, 1907, and commenced business May 1, 1907. It has the backing of men formerly prominently identified with distillery and wholesale liquor interests. The company has a guaranty capital which was increased in 1921 from \$13,000 to \$26,500.

The assessment liability is fixed by the by-laws, and is five times the cash premium. The contingent resources on December 31, 1921, were \$464,179.

Its principal business had been the insuring of distilleries, bonded warehouses and wholesale liquor dealers' properties, but it now writes general classes, and writes at tariff rates. It also writes fire insurance on automobiles.

The Calvert Mutual Insurance Company which was under

FEDERAL MUTUAL FIRE INSURANCE COMPANY. — *Continued.*

the same management as this company, ceased business December 15, 1921, and its liabilities are guaranteed by this company.

In 1920 the loss ratio was very high, and the expense ratio favorable. In 1921 the losses and expenses were about normal.

The securities owned are of good character. The valuations are those fixed by the Convention of Insurance Commissioners.

The company writes at the regular stock company rates.

The company is licensed in Maryland, Massachusetts, Pennsylvania, Ohio and District of Columbia, but does business direct in other States.

Officers.—President, Chas Goldsborough; vice-president and manager, Thos. C. Grove; secretary, F. B. Grove; assistant secretary, H. A. Lethbridge.

Directors.—Chas. Goldsborough, retired; Thos. E. Grove, insurance underwriter; Caesar H. Rosenheim, retired; J. Brooks Boyle, John A. Welsh, M. S. Levy & Sons, straw hat Mfg.; Louis Moller, Anderson & Ireland Co.; Albert E. Droman, Patapasco-Feldspar Co.

Income, 1921.—Gross premiums, \$127,088.99; reinsurance, 8,006.96; return premiums, \$37,797.95; net premiums, \$89,291.04; interest, etc., \$5,188.90; Canadian exchange, \$480.26; profit on sale of stocks and bonds, \$1,914.99; increase by adjustment of book value, \$563.00; total income, \$97,438.19.

Disbursements, 1921.—Gross amount paid for losses, \$45,530.12; reinsurance, \$336.73; salvage, \$119.79; net amount paid policyholders for losses, \$45,073.60; underwriting expenses, \$30,371.28; dividends to policyholders, \$10,148.77; borrowed money returned, \$10,000; interest paid \$1,571.67; decrease in liabilities on account reinsurance

treaties, \$3,990.46; loan to Calvert, \$4,300.54; other disbursements, \$751.44; total disbursements, \$106,207.76.

Ratios to Premiums Written.—Losses paid, 50.5%; losses incurred, 50.7%; underwriting expenses, 34.0%; underwriting loss, 0.4%.

Ratios to Premiums Earned.—Losses incurred, 60.3%; expenses incurred, 40.1%; underwriting loss, 0.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$74,980.28; gain from underwriting profit and loss items, \$20.77; total, \$75,001.05.

Losses incurred during 1921, \$45,242.83; underwriting expenses incurred during 1921, \$30,111.09; total, \$75,353.92.

Loss from underwriting during 1921, \$352.87.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$5,065.45; profit on investments during 1921, \$2,477.99; total, \$7,543.44.

Loss on investments during 1921, \$1,772.84; investment expenses incurred during 1921, \$2,325.82; total, \$4,098.66.

Gain from investments during 1921, \$3,444.78.

Gain and Loss Exhibit, 1921.—Gains: Investments, \$3,444.78; increase in guaranty capital, \$13,250.00; total, \$16,694.78.

Losses: Underwriting, \$352.87; dividends, \$10,148.77; total, \$10,501.64.

Surplus, December 31, 1920, \$51,414.58; increase, \$6,193.14; surplus, including guaranty capital, December 31, 1921, \$57,607.72.

Business from Organization.—Net premiums, \$610,980.37; net losses paid, \$257,237.80; dividends to policyholders, \$95,350.92; average dividend, 10.56%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profit, viz.: One year, 25%; two years, 25%; three years, 25%; four years, 25%; five years, 25%.

FIDELITY MUTUAL FIRE INSURANCE COMPANY,

518 N. Delaware Street, Indianapolis, Ind.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$26,900 00
Interest due and accrued thereon.....	527 53
Bonds and stocks owned.....	105,037 72
Interest due and accrued thereon.....	2,161 00
Cash in banks and office.....	21,402 93
Agents' balances not over three months due.....	6,695 96
Other admitted assets.....	50 84

TOTAL ADMITTED ASSETS..... \$162,785 98

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$4,707 00
Unearned premiums	45,105 55
Salaries, rents, etc.....	400 00
Estimated taxes hereafter payable.....	800 00
Contingent commissions, etc.....	1,300 00

TOTAL LIABILITIES 52,312 55
NET CASH SURPLUS \$110,473 43

TOTAL \$162,785 98

GENERAL REVIEW.

This is a mutual company incorporated May 27, 1920, under the State acts of 1915. The by-laws of the company provide that the board of directors can set apart such amount of the profits as they may deem proper for surplus funds.

The contingent liability of the assured is an amount equal to one time the annual cash premium expressed in the policy, to be paid in whole or in part, as the board may require. The contingent resources of the company, December 31, 1921, were \$84,332.67.

Management and Reputation.—The company is under the same management as the Indiana Lumbermens Mutual In-

surance Company, which has been successful and is in excellent repute, and uses the same system of accounts as that company. The board of directors consists of eight members and they have advanced as capital for the company, \$105,000. This can only be repaid from the surplus earnings of the company. It has not operated long enough to comment upon its record.

In 1920, the company wrote net premiums of \$49,359.23; and paid losses of \$5,638.10; agents' compensation, \$7,249.10; total income, including the subscribed capital fund, \$162,875.03; total disbursements, \$23,044.88.

In 1921, the loss and expense ratios were favorable, and an underwriting profit of \$9,468.93.

FIDELITY MUTUAL FIRE INSURANCE COMPANY—Continued.

The mortgage loans are made upon property located in Morgan county with the exception of \$4,000 loaned in Marion county. The securities are high class.

Territory.—It is licensed in D. of C., Ill., Ind., Kan., Ky., Mo., Ohio, Okla., Pa., Tenn., Tex.

Officers.—President, F. B. Fowler; vice-president, H. B. Burnet, treasurer, C. A. Hubbard; secretary, C. Disher.

Directors.—H. B. Burnet, C. Disher, J. T. Eaglesfield, F. B. Fowler, Albert Greely, C. A. Hubbard, John Montano, and J. W. Pinnell.

Income, 1921.—Gross premiums, \$99,089.05; reinsurance, \$280.99; return premiums, \$17,959.45; net premiums, \$80,848.62; interest, etc., \$5,468.66; by adjustment in book value of bonds, \$4,175.62; total income, \$99,492.90.

Disbursements, 1921.—Net amount paid policyholders for losses, \$26,897.07; underwriting expenses, \$24,009.77; dividends to policyholders, \$10,642.32; interest on borrowed money, \$7,350; other disbursements, \$163; total disbursements, \$69,062.16.

Ratios to Premiums Written.—Losses paid, 33.2%; losses incurred, 36.3%; underwriting expenses, 29.6%; underwriting profit, 7.9%.

Ratios to Premiums Earned.—Losses incurred, 48.6%; expenses incurred, 40.6% underwriting profit, 10.6%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$60,358.60.

Losses incurred during 1921, \$29,394.07; underwriting expenses incurred during 1921, \$24,509.77; total, \$53,902.84.

Gain from underwriting during 1921, \$6,454.76.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, — \$520.61; profit on investments during 1921, \$10,152.54; total, \$9,631.93.

Investment expenses incurred during 1921, \$163.

Gain from investments during 1921, \$9,468.93.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$6,454.76; investments, \$9,468.93; total, \$15,923.69.

Loss from dividends, \$10,642.32.

Surplus, December 31, 1920, \$105,192.06; increase, \$5,281.37; surplus, December 31, 1921, \$110,473.43.

Business from Organization.—Net premiums and assessments, \$130,207.85; net losses paid, \$32,535.17; dividends to policyholders, \$11,418.13; average dividend, 25%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%.

FINNISH MUTUAL FIRE INSURANCE COMPANY, 444 Pine Street, Calumet, Mich.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$161,773 11
Interest due and accrued thereon.....	99 95
Cash in banks and office.....	99,494 76
Premiums in course of collection.....	7,332 63

TOTAL ADMITTED ASSETS..... \$268,700 45

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$3,500 00
Reserve for reinsurance.....	3,932 58

TOTAL LIABILITIES	\$7,432 58
NET CASH SURPLUS	261,267 87

TOTAL \$268,700 45

GENERAL REVIEW

This company was organized under the laws of the State of Michigan in 1890. It writes fire insurance under a mutual plan and has made good progress.

According to the latest information which we have concerning this company it is licensed in Michigan only.

Officers.—Henry A. Kitt, president; Oscar Keckonen, vice-president; O. H. Sorsen, secretary; J. P. Friak, treasurer; I. W. Frimodig, general manager; W. J. Galbraith, attorney.

Directors.—Henry A. Kitt, Calumet, salesman, P. Ruppe and Sons; Oscar Keckonen, Calumet, hardware dealer; Jacob Uitti, South Range, merchant; William Johnson, Hancock, contractor for Quincy Mfg. Co.; Matt Lohela, Laurium, prop. Copper City Bottling Works; Oscar H. Sorsen, Calumet, dentist; Albert Tapani, Atlantic, farmer and president Atlantic Milling Co.; John P. Friak, Mohawk, Salesman, Peterman Store Co., Inc.; I. W. Frimodig, Calumet, general manager; Charles Heusa, general agent, Laurium.

As of the above date it had a total amount of insurance in force of \$5,336,893.

The company has favored us with copy of their annual statement folder, December 31, 1921, but we have not had full convention form report, and do not find any item of unearned premium reserve in the printed report, which treats the entire assets as a "reserve fund to meet losses."

It writes at the "Board" rates, advance payment premiums, the "savings to be paid on policies which have been in force for three consecutive years." The company states that it has been able to return 50% of the premiums paid by the assured, and that savings to policyholders since organization have been \$404,263.03.

Income, 1921.—Gross premiums, \$94,836.51; reinsurance, \$5,062.44; return premiums, \$793.25; net premiums, \$79,040.82; interest, etc., \$10,571.55; total income, \$89,612 37.

Disbursements, 1921.—Net amount paid policyholders for losses, \$28,191.64; underwriting expenses, \$16,570.19; dividends to policyholders, \$22,655.52; total disbursements, \$67,417.35.

Business from Organization.—Net losses paid, \$226,086.87; dividends to policyholders, \$404,263.03.

FIREMEN'S MUTUAL INSURANCE COMPANY,

10 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$3,344,613 00
Interest due and accrued thereon.....	35,814 92
Cash in banks and office.....	628,229 10
Agents' balances not over three months due	133,161 80

TOTAL ADMITTED ASSETS..... \$4,141,818 82

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$29,278 00
Unearned premiums	1,938,770 60
Salaries, rents, etc.....	760 05
Estimated taxes hereafter payable.....	39,400 00

TOTAL LIABILITIES \$3,008,208 65
NET CASH SURPLUS 2,133,610 17

TOTAL \$4,141,818 82

GENERAL REVIEW

This company began business September 1, 1854. It has paid large dividends to policyholders besides accumulating a substantial surplus. It bears an excellent reputation, and has built up large resources.

The contingent liability is five times the cash premium, but it has never made any assessments. The contingent resources of the company, December 31, 1921, of the company were not reported to us.

This company is a member of the Senior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section. Its policies cover losses from fire, windstorm and sprinkler leakage. The company also writes use and occupancy insurance.

It is licensed in Ill., Me., Md., Mass., Mich., N. H., N. Y., Ohio, Pa., R. I., S. C., Vt. and Wis.

The securities owned are of excellent character. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

Officers.—President and treasurer, F. W. Moses; vice-president, secretary and assistant treasurer, Charles G. Easton; vice-president and engineer, F. T. Moses; assistant secretary, Carlos F. Hunt.

Directors.—Charles Warren Lippitt, Stephen O. Metcalf, Robert W. Taft, Russell Grinnell, Frederick W. Moses, Herbert E. Cushman, John O. Ames, James A. Atwood, Frank E. Richmond, W. A. Means, Charles D. Owen, Jr., Charles R. Makepeace.

Income, 1921.—Gross premiums, \$2,767,169.35; return premiums, \$245,194.65; net premiums, \$2,521,974.70; interest, etc., \$194,096.74; other income, \$673.25; total income, \$2,716,744.69.

Disbursements, 1921.—Gross amount paid for losses, \$90,498.79; salvage, \$127.61; net amount paid policyholders

for losses, \$90,371.18; underwriting expenses, \$225,177.12; dividends to policyholders, \$2,378,601.05; other disbursements, \$54,711.14; total disbursements, \$2,748,860.49.

Ratios to Premiums Written.—Losses paid, 3.5%; losses incurred, 3.2%; underwriting expenses, 8.9%; underwriting profit, 95.7%.

Ratios to Premiums Earned.—Losses incurred, 2.9%; expenses incurred, 8.1%; underwriting profit, 88.9%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$2,714,406.01; loss from underwriting profit and loss items, \$1,630.63; total, \$2,712,775.38.

Losses incurred during 1921, \$79,835.03; underwriting expenses incurred during 1921, \$219,035.79; total, \$298,870.82.

Gain from underwriting during 1921, \$2,413,904.56.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$196,724.66; profit on investments during 1921, \$139,904.90; total, \$336,629.56.

Loss on investments during 1921, \$50,468.85; investment expenses incurred during 1921, \$4,242.29; total \$54,711.14.

Gain from investments during 1921, \$281,918.42.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$2,413,904.56; investments, \$281,918.42; other sources, \$102.00; total, \$2,695,924.98.

Loss from dividends, \$2,378,601.05.

Surplus, December 31, 1920, \$1,816,286.24; increase, \$317,323.93; surplus, December 31, 1921, \$2,133,610.17.

Business from Organisation.—Net premiums and assessments, \$39,655,448.89; net losses paid, \$4,490,910.62; dividends to policyholders, \$80,284,454.40.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 93%; two years, 85.41%; three years, 75.66%; four years, 63.83%; five years, 51.50%.

FITCHBURG MUTUAL FIRE INSURANCE COMPANY,

781 Main Street, Fitchburg, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$53,000 00
Rents due and accrued.....	330 00
Bonds and stocks owned.....	445,925 60
Interest due and accrued thereon.....	4,986 33
Cash in banks and office.....	41,028 87
Agents' balances not over three months due	57,194 29
Due from reinsurance companies for paid losses schedule E.....	2,759 46

TOTAL ADMITTED ASSETS..... \$605,224 55

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$43,158 38
Unearned premiums	349,608 68
Dividends to policyholders unpaid.....	3,511 04
Salaries, rents, etc.....	1,500 00
Estimated taxes hereafter payable.....	10,000 00
Contingent commissions, etc.....	1,189 95
Other liabilities	1,000 00

TOTAL LIABILITIES \$409,968 05
NET CASH SURPLUS..... 195,256 50

TOTAL \$605,224 55

FITCHBURG MUTUAL FIRE INSURANCE COMPANY. — *Continued.*

GENERAL REVIEW

This company began business September 1, 1847. It has paid fair dividends to its policyholders, is well managed, and bears a good reputation.

It writes at the regular stock rates. The assessment liability is fixed by the by-laws and is the amount of one premium, but it has never levied any assessments.

The amount of contingent resources December 31, 1921, was \$679,807.96.

The bonds and stocks owned are high grade. The securities are of a good grade and the valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The real estate owned by the company consists of its Home Office property in Fitchburg. The building was erected about twenty-three years ago at an actual cost of something over \$72,000. This amount has been charged down from time to time so that it now stands on the company's books at \$53,000.

Kinds of Insurance Written.—It writes tornado, fire and motor vehicles insurance.

Officers.—President and treasurer, Lincoln B. Welch; vice-president, J. Lovell Johnson; secretary, Frederick W. Porter.

Directors.—J. Lovell Johnson, president Iver Johnson's Arms and Cycle Works; Frederic C. Nichols, treasurer Fitchburg Savings Bank; Frederick Fosdick, president Fitchburg Steam Engine Co.; Robert S. Parks, treasurer Parks-Cramer Co.; C. F. Baker, lawyer, Baker & Baker; R. N. Wallis, treasurer F. & L. Street Bk.; W. C. Goodwin, proprietor, shoe dealer; Warner M. Allen, office manager Parkhill Mfg. Co.; Frederick W. Porter, secretary, Fitchburg Mutual Fire Ins. Co.; Herbert E. Jennison, president Jennison Co.; Lincoln B. Welch, president of the company; Wilbur W. Henry, assistant treasurer Worcester North Savings Institution.

Territory.—Licensed in Cal., Colo., Conn., D. C., Ga., Ill., Ind., Ia., Kan., Ky., La., Me., Md., Mass., Mich., Minn., Mo., Mont., Neb., N. H., N. J., N. Y., N. C., O., Okla., Ore., Pa., R. I., S. C., S. D., Tenn., Tex., Vt., Wash., W. Va. and Wis.

Income, 1921.—Gross premiums, \$837,309.91; reinsurance, \$136,252.96; return premiums, \$124,070.43; net premiums, \$576,987.12; interest, etc., \$30,479.49; profit on sale of securities, \$611.25; total income, \$608,077.86.

Disbursements, 1921.—Gross amount paid for losses, \$283,636.84; reinsurance, \$39,308.95; salvage, \$1,450.95; net amount paid policyholders for losses, \$242,876.94; underwriting expenses, \$193,470.54; dividends to policyholders, \$99,390.80; real estate and investment, \$6,086.05; charged off on real estate, \$1,000.00; loss on sale of investments, \$18.75; total disbursements, \$542,843.08.

Ratios to Premiums Written.—Losses paid, 43.1%; losses incurred, 43.6%; underwriting expenses, 33.5%; underwriting profit, 19.3%.

Ratios to Premiums Earned.—Losses incurred, 45.2%; expenses incurred, 34.7%; underwriting profit, 20.0%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$656,508.48.

Losses incurred during 1921, \$251,859.06; underwriting expenses incurred during 1921, \$193,860.49; total, \$445,219.55.

Gain from underwriting during 1921, \$111,278.93.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$30,891.05; profit on investments during 1921, \$6,255.76; total, \$37,146.81.

Loss on investments during 1921, \$1,018.75; investment expenses incurred during 1921, \$6,086.05; total, \$7,104.80.

Gain from investments during 1921, \$30,042.01.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$111,278.93; investments, \$30,042.01; total, \$141,420.94.

Loss from dividends, \$100,163.97.

Surplus, December 31, 1920, \$153,999.53; increase, \$41,256.97, surplus, December 31, 1921, \$195,256.50.

Business from Organisation.—Net premiums and assessments, \$8,170,934.58; net losses paid, \$3,703,956.08; dividends to policyholders, \$2,073,203.65; average dividend 25%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%; two years, 20%; three years, 20%; four years, 20%; five years, 20%.

FRANKFORD MUTUAL FIRE INSURANCE COMPANY,

4510-4514 Frankford Avenue, Frankford, Phila., Pa.

GENERAL REVIEW.

This company was incorporated under the laws of the State of Pennsylvania in 1843 and has a perpetual charter. Fire risks are written in Philadelphia, Bucks and Montgomery counties and it has made good progress.

Officers.—President, Wm. H. Shallcross; vice-president, T. Comly Hunter; treasurer, James Hughes, secretary, Wm. C. Taylor.

Directors.—William H. Shallcross, T. Comly Hunter, James Hughes, Lewis F. Castor, Samuel W. Evans, Wm. Henry Smedley, William C. Taylor, Samuel F. Woodhouse,

Harry E. Eyre, George A. Sinn, Guernsey A. Hallowell, George E. Saul, Charles W. Castor, Newton M. Comly, J. Howard Horrocks.

Extracts from its statement as of December 31, 1921, are as follows:

Total assets	\$495,066 95
Net cash surplus	437,465 88
Unearned premiums	57,180 00
Net premiums and/or assessments received	18,913 86
Net losses paid	10,354 70
Expenses paid	28,195 74

GERMAN MUTUAL FIRE INSURANCE COMPANY OF NORTH CHICAGO, 512-514 North Avenue, Chicago, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$198,000 00
Cash in banks and office.....	3,873 96

TOTAL ADMITTED ASSETS \$201,873 96

LIABILITIES, DECEMBER 31, 1921.

The company reports that it had no liabilities.

GENERAL REVIEW.

This company was incorporated February 19, 1867, and commenced business in April of the same year. It is licensed only in Illinois, and advises that it operates in the northern part of Chicago, including the towns of North Chicago, West Chicago, Lake View, Jefferson, Rogers Park, Norwood Park, West Ridge, and Edison Park.

The business is small, but the company bears a good reputation. No unearned premium reserve or other liabilities were reported at the end of 1921.

The company advises that the assessment liability of members is twice the amount of cash premiums paid. The contingent resources on December 31, 1921, were \$50,267.88.

The only assessment ever levied was at the time of the great Chicago fire in 1871.

Officers.—President, John C. Cremer; secretary, Nicholas J. Schmitz; treasurer, Peter A. Schmitz.

Directors.—John C. Cremer, president, merchant; Thos. Hellbach, vice-president of company; Nicholas J. Schmitz, secretary, insurance and real estate; Peter A. Schmitz, treasurer; Henry Rose, contractor; Martin Wallner, contractor; Bernard P. Jung.

Income, 1921.—Net premiums, \$5,577.47; interest, etc., \$11,585.43; total income, \$17,162.90.

Disbursements, 1921.—Net amount paid policyholders for losses, \$2,981.70; salaries, rents, etc., \$5,643.94; total disbursements, \$8,625.64.

GERMANTOWN FARMERS MUTUAL FIRE INSURANCE COMPANY, South Germantown, Wis.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$11,250 50
Mortgage loans on real estate.....	244,925 00
Interest due and accrued thereon.....	2,753 43
Bonds and stocks owned.....	40,000 00
Interest due and accrued thereon.....	285 41
Cash in banks and office.....	13,740 92
Agents' balances not over three months due	693 26

TOTAL ADMITTED ASSETS..... \$313,648 52

LIABILITIES, DECEMBER 31, 1921.

Losses and claims reported or in process of adjustment	\$1,000 00
Unearned premiums	30,300 43

TOTAL LIABILITIES \$31,300 43

NET CASH SURPLUS..... 282,348 09

TOTAL \$313,648 52

GENERAL REVIEW.

HISTORY.—This company was organized in 1854 by a special act of the Legislature of Wisconsin.

The company operates on the cash plan, and issues only non-assessable policies at the regular stock company rates. From time to time it declares dividends to its policyholders. A dividend of \$50,000 was declared for 1919, which makes a total of \$200,000 paid since 1908. It did not pay any dividends in 1921.

Its expense ratio is high, but the loss ratio is low.

It is licensed only in Wisconsin, where it has established an excellent reputation.

OFFICERS.—President, J. B. Becker; secretary, J. A. Schwalbach.

DIRECTORS.—J. B. Becker, Frank J. Schwalbach, Herman Seefeld, Wm. F. Coerper, Robt. W. Klippel.

INCOME, 1921.—Fire: Gross premiums, \$26,560.30; return premiums, \$522.77; net premiums, \$26,037.53; interest, etc., \$15,301.25; total income, \$41,338.78.

DISBURSEMENTS, 1921.—Fire: Gross amount paid for losses, \$3,326.89; salvage, \$65.83; net amount paid policyholders for losses, \$3,261.06; underwriting expenses, \$15,

602.37; investment disbursements, \$816.75; total disbursements, \$19,680.18.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 12.5%; losses incurred, 16.4%; underwriting expenses, 59.9%; underwriting profit, 26.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 15.8%; expenses incurred, 58.1%; underwriting profit, 26.0%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$26,849.88.

Losses incurred during 1921, \$4,261.06; underwriting expenses incurred during 1921, \$15,602.37; total, \$19,863.43.

Gain from underwriting during 1921, \$6,986.45.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$15,635.19.

Investment expenses incurred during 1921, \$816.75.

Gain from investments during 1921, \$14,818.44.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$6,986.45; investments, \$14,818.44; total, \$21,804.89.

Surplus, December 31, 1920, \$260,543.20; increase, \$21,804.89; surplus, December 31, 1921, \$282,348.09.

BUSINESS FROM ORGANIZATION.—Net premiums, \$1,307,567.44; net losses paid, \$692,464.83; dividends to policyholders, \$200,000.

GLEN COVE MUTUAL INSURANCE COMPANY,

15 Glen Street, Glen Cove, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$30,000 00
Mortgage loans on real estate.....	147,900 00
Interest due and accrued thereon.....	2,039 48
Bonds and stocks owned.....	75,409 00
Interest due and accrued thereon.....	906 24
Cash in banks and office.....	6,873 15
Agents, balances not over three months due	2,378 40
Outstanding reinsurance recoveries.....	310 69

TOTAL ADMITTED ASSETS..... \$265,816 96

LIABILITIES, DECEMBER 31, 1921.

Losses and claims	\$12,553 00
Unearned premiums	57,488 63
Dividends to policyholders	471 91
Salaries, rents, etc.....	50 59
Estimated taxes hereafter payable.....	769 36
Contingent commissions, etc.....	1,499 86
Adjustment expenses	100 00
Reserve for members suspended accounts...	12,572 34

TOTAL LIABILITIES \$85,505 69
NET CASH SURPLUS..... 180,311 27

TOTAL \$265,816 96

GENERAL REVIEW

This company began business August 13, 1837, and is licensed only in New York State. It bears a good reputation.

The company writes both assessable and non-assessable policies using the regular stock company rates. On the former, the assessment liability of members is twenty times the amount of the annual premiums. The contingent resources of the company on December 31, 1921, were \$318,016. No extra assessments have ever been levied.

The real estate is the Home Office, partly rented to outsiders. The securities owned are of good character. The mortgage loans are nearly all small, and are secured by Long Island property. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

Officers.—President, Richard Downing; vice-president, Daniel J. Hegeman; secretary, James W. Townsend; treasurer, Frederick E. Willits; assistant secretary, Karl E. Green.

Directors.—Frederick E. Willits, Glen Cove, N. Y.; William T. James, Flushing, N. Y.; Edwin P. Roe, Whitestone, N. Y.; Richard Downing, East Norwich, N. Y.; Starr Brinckerhoff, Jamaica, N. Y.; Daniel J. Hegeman, Sea Cliff, N. Y.; C. Milton Foreman, Freeport, N. Y.; Daniel S. Whitney, Woodbury, N. Y.; Daniel Underhill, Jericho, N. Y.; George W. Cocks, Glen Cove, N. Y.; James W. Townsend, Glen Cove, N. Y.; John C. Baker, Great Neck, N. Y.; Theron H. Sammis, Huntington, N. Y.; Everett U. Crosby, New York, N. Y.; Frederick C. Hicks, Port Washington, N. Y.; James Willits, Glen Cove, N. Y.; Edward A. Hegeman, Oyster Bay, N. Y.; George S. Emory, Garden City, N. Y.; Wm. W. Cocks, Westbury, N. Y.; S. Townsend Titus, Glen Cove, N. Y.; Chas. P. Valentine, Glen Cove, N. Y.

Income, 1921.—Gross premiums, \$139,164.08; reinsurance,

\$45,453.89; return premiums, \$22,452.81; net premiums, \$71,257.38; interest, etc., \$14,939.71; refund 1918 income tax, \$300.00; total income, \$86,497.09.

Disbursements, 1921.—Gross amount paid for losses, \$50,249.37; reinsurance, \$15,936.27; salvage, \$304.56; net amount paid policyholders for losses, \$34,008.54; underwriting expenses, \$34,909.26; dividends to policyholders, \$1,750.87; investment expenses, \$2,754.88; total disbursements, \$73,423.55.

Ratios to Premiums Written.—Losses paid, 34.7%; losses incurred, 53.2%; underwriting expenses, 48.9%; underwriting loss, 7.3%.

Ratios to Premiums Earned.—Losses incurred, 54.9%; expenses incurred, 52.5%; underwriting loss, 7.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$69,151.17; loss from underwriting profit and loss items, \$102.13; total, \$69,049.04.

Losses incurred during 1921, \$37,988.54; underwriting expenses incurred during 1921, \$36,306.94; total, \$74,295.48.

Loss from underwriting during 1921, \$5,246.44.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$15,264.75; profit on investments during 1921, \$1,562.00; total, \$16,826.75.

Investment expenses incurred during 1921, \$2,754.88.

Gain from investments during 1921, \$14,071.87.

Gain and Loss Exhibit, 1921.—Gain from investments, \$14,071.87.

Losses: Underwriting, \$5,246.44; other sources, \$3,023.98; total, \$8,270.42.

Surplus, December 31, 1920, \$174,509.82; increase, \$5,801.45; surplus, December 31, 1921, \$180,311.27.

Business from Organization.—Net premiums and assessments, \$1,620,602.00; net losses paid, \$915,247.00; dividends to policyholders since 1896, \$47,598.59.

GORE DISTRICT MUTUAL FIRE INSURANCE COMPANY,

Cor. Ainslie and Main Street, Galt, Ont.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$30,000 00
Mortgage loans on real estate.....	89,500 00
Interest due and accrued thereon.....	1,743 45
Bonds and stocks owned.....	792,461 57
Interest due and accrued thereon.....	14,853 65
Cash in banks and office.....	14,595 90
Agents' balances not over three months due.	5,309 22
Reinsurance due from other companies.....	333 33
Accrued interest at Merchants' Bank.....	20 99

TOTAL ADMITTED ASSETS \$948,818 02

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$2,266 00
Unearned premiums	187,075 10
TOTAL LIABILITIES	\$189,341.10
NET CASH SURPLUS.....	779,476 92

TOTAL \$948,818 02

GENERAL REVIEW.

This company began business October 10, 1839. It writes only in the Province of Ontario. It has built up a profitable business, a substantial surplus, and bears an excellent reputation.

Officers.—President, C. R. H. Warnock; vice-president, Charles Turnbull; secretary, J. N. MacKendrick; inspector, R. R. Robertson, assistant secretary, Edwin S. Hood.

Directors.—C. R. H. Warnock, Galt, Charles Turnbull, Galt, Robert Scott, Galt; A. E. Watson, Ayr; L. Goldie,

Guelph; W. K. George, Toronto; F. S. Jarvis, Galt; J. N. MacKendrick, Galt; James D. Allan, Galt.

Income, 1921.—Gross premiums, \$252,665.35; reinsurance, \$14,473.08; return premiums, \$9,832.97; net premiums, \$228,359.30; interest and rent, \$41,836.50; total income, \$270,195.80.

Disbursements, 1921.—Gross amount paid for losses, \$133,508.62; reinsurance, \$7,176.31; net amount paid policyholders for losses, \$126,332.31; underwriting expenses, \$90,121.02; dividends to policyholders, \$13,658.49; total disbursements, \$230,111.82.

GRAIN DEALERS MUTUAL FIRE INSURANCE COMPANY,

40 Central Street, Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$216,280 00
Interest due and accrued thereon.....	9,235 28
Cash in banks and office.....	47,667 33
Agents' balances not over three months due.	15,016 49

TOTAL ADMITTED ASSETS \$288,199 10

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$11,705 43
Unearned premiums	111,747 94
Salaries, rents, etc.....	1,463 16
Estimated taxes hereafter payable.....	2,741 29
Contingent commissions, etc.....	201 77
Unpaid loss expense.....	9 57
Premiums paid in advance.....	428 71
Unpaid reinsurance.....	2,105 66

TOTAL LIABILITIES **\$130,403 53**
NET CASH SURPLUS..... **157,795 57**

TOTAL \$288,199 10

GENERAL REVIEW.

This company was incorporated February 27, 1907. It is licensed in Maine, Massachusetts, New Hampshire, New York, Texas and Vermont, but writes in other New England States direct.

It insures risks of grain dealers, wholesale grocers and coal dealers throughout New England and New York. It has been successful and has paid good dividends to its members. The directorate includes men prominently identified with the grain and coal business.

It writes at the regular board rates. The contingent liability of members is fixed by the by-laws and is one annual premium. The contingent resources on December 31, 1921, were \$264,374.19.

Its investments are high grade. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

Officers.—President, Dean K. Webster; vice-president and secretary, A. Shirley Ladd; treasurer, Milton L. Cushing; assistant secretary, Albert M. Nickerson; assistant treasurer, Winthrop A. Lord.

Directors.—Harry A. Black, Montpelier, Vt., Secretary of State of Vermont; Henry W. Chandler, of Whitman Grain and Coal Co., Whitman, Mass.; Charles M. Cox, of C. M. Cox Co., Boston, Mass.; Howard A. Crossman, of H. A. Crossman Co., Needham, Mass.; Milton L. Cushing, of J. Cushing & Co., Fitchburg, Mass.; Charles E. Halstead, of M. S. Converse Co., Springfield, Mass.; Eben J. Ham, of J. B. Ham Co., Lewiston, Me.; Edward E. Jameson, Premier & Potter Printing Press Co., Inc., Boston, Mass.; Frank C. Jones, Eastern Federation of Feed Merchants, Bullville, N. Y.; G. U. Kierstead, of City Coal Co., Hartford, Conn.; A. Shirley Ladd, insurance underwriter, Boston, Mass.; William F. McQuillen, of A. Storrs & Bement Co., Boston,

GRAIN DEALERS MUTUAL FIRE INSURANCE COMPANY—Continued.

Mass.; Frank A. Noyes, of Noyes & Colby, Boston, Mass.; Charles W. Willis, of the New England Grocer and Trades-Wilbraham, Mass.; Edmer D. Marshall, Concord, New Hampshire, Holbrook-Marshall Co.; William A. Thibodeau, of Thibodeau, Yont & Parker, Boston, Mass.; Dean K. Webster, of H. K. Webster Co., Lawrence, Mass.

Income, 1921.—Gross premiums, \$296,253.79; reinsurance, \$45,033.43; return premiums, \$28,078; net premiums, \$223,142.36; Reinsurance Commission, \$6,621.87; interest, etc., \$11,321.29; Syndicate Salem Mutual, \$107.57; premium paid in advance, \$428.71; profit on sale of bonds, \$476.25; total income, \$242,098.05.

Disbursements, 1921.—Gross amount paid for losses, \$76,156.50; reinsurance, \$19,764.33; salvage, \$20.20; net amount paid policyholders for losses, \$56,371.97; underwriting expenses, \$110,789.82; dividends to policyholders, \$56,716.90; total disbursements, \$223,876.69.

Ratios to Premiums Written.—Losses paid, 25.3%; losses incurred, 31.4%; underwriting expenses, 49.6%; underwriting profit, 22.2%.

Ratios to Premiums Earned.—Losses incurred, 31.5%; expenses incurred, \$50.0%; underwriting profit, 22.3%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$222,690.86; gain from underwriting profit and loss items, \$8,462.86; total, \$231,153.72.

Losses incurred during 1921, \$70,188.61; underwriting expenses incurred during 1921, \$111,355.48; total, \$181,544.09.

Gain from underwriting during 1921, \$49,609.63.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$13,843.10; profit on investments during 1921, \$11,502.50; total, \$25,645.60.

Investment expenses incurred during 1921, \$274.48.

Gain from investments during 1921, \$25,371.12.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$49,609.63; investments, \$25,371.12; total, \$74,980.75.

Loss from dividends, \$56,716.90.

Surplus, December 31, 1920, \$139,531.72; increase, \$18,268.85; surplus, December 31, 1921, \$157,795.57.

Business from Organization.—Average dividend, 22 8/10%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%.

GRAIN DEALERS' NATIONAL MUTUAL FIRE INSURANCE COMPANY,

800-816 Board of Trade, Indianapolis, Ind.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$551,150 00
Interest due and accrued thereon.....	22,855 61
Bonds and stocks owned.....	914,969 41
Interest due and accrued thereon.....	12,663 79
Cash in banks and office.....	79,709 34
Agents' balances not over three months due	19,113 95
Other admitted assets.....	317 60

TOTAL ADMITTED ASSETS..... \$1,600,199 70

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$10,470 30
Unearned premiums: Fire, \$392,470.00;	
other than fire, \$34,032.06; total.....	426,502 06
Salaries, rents, etc.....	2,779 21
Estimated taxes hereafter payable.....	12,180 56
Contingent commissions, etc.....	1,674 45
Other liabilities.....	205 11
Assessments paid in advance.....	7,427 77
Reserved for contingencies.....	175,000 00

TOTAL LIABILITIES..... \$668,189 46

NET CASH SURPLUS..... 964,010 24

TOTAL..... \$1,600,199 70

GENERAL REVIEW.

This is a mutual company which began business in 1902. It bears a good reputation.

This company formerly operated on the plan of collecting in advance one half the annual premium as a deposit, and at the end of six months charge the proper proportion of losses and expenses against this deposit collecting these costs from the assured to re-instate the deposit premium. The charges of losses and expenses against this deposit reduced so that in March, 1921, the directors of the company decided that the customary deposit of one half the annual premium was adequate to carry the insurance for twelve months instead of six, and to collect the six months renewal premium on all business in force during the first six months of 1921, and by such collection restore the original deposit and extend the insurance for twelve months instead of six, as these adjustments were made in the shape of return premiums and not as dividends, it operated to show high loss and expense ratios. The amount of premiums thus waived was \$185,484.50. If this had been collected it would greatly reduce these ratios.

The company does not operate on the dividend basis, and to show savings to policyholders the cost in this company should be compared to the cost at full tariff rates.

It writes fire, explosion, tornado and automobile insurance.

The company issues one and five year policies on the different classes of risks, with a contingent liability equal to once the premium named in the policy. No extra assessments have ever been levied.

The contingent resources of the company, December 31, 1921, were, \$668,367.87.

The mortgage loans are upon Indiana farm lands, valued at over twice the amount loaned. The bonds owned are chiefly Indiana non-taxable bonds, and United States certificates of indebtedness. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

The company is a member of the Mutual Fire Prevention Bureau, of Chicago, Ill.

Officers.—President, J. W. McCord; vice-president, A. E. Reynolds; treasurer, J. W. Sale; secretary, C. A. McCotter.

GRAIN DEALERS' NATIONAL MUTUAL FIRE INSURANCE COMPANY.—Continued.

Directors.—Charles S. Clark, editor Grain Dealers Journal, Chicago, Ill.; P. E. Goodrich, Goodrich Bros. Hay & Grain Co., Winchester, Ind.; V. E. Butler, Indianapolis, Ind.; F. A. Derby, Derby Grain Co., Topeka, Kan.; A. N. Steinhart, Steinhart Grain Co., Indianapolis, Ind.

Territory.—It is licensed in Cal., Colo., D. C., Idaho, Ill., Ind., Iowa, Kan., Md., Mass., Mich., Minn., Mo., Mont., Neb., N. J., N. Y., N. D., Ohio, Okla., Ore., Pa., S. D., Texas, Va., Wash. and Wis.

Income, 1921.—Gross premiums, \$574,458.36; reinsurance, —\$1,961.16; return premiums, \$332,726.31; net premiums, \$243,693.21; assessments collected during the year, \$196,410.02; interest, etc., \$91,251.80; profit on sale of bonds per schedule D, \$1,031.65; increase by adjustment, bonds per schedule D, \$3,741.28; total income, \$536,127.96.

Disbursements, 1921.—Gross amount paid for losses, \$474,599.54; salvage, \$12,490.16; net amount paid policyholders for losses, \$462,109.38; underwriting expenses, \$245,486.64; investment expense, \$3,297.97; loss on sale of bonds, \$2,045.00; decrease by adjustment of bonds, \$1,787.60; total disbursements, \$714,726.59.

Ratios to Premiums Written.—Losses paid, 105.0%; losses incurred, 95.8%; underwriting expenses, 55.7%; underwriting loss, 42.0%.

Ratios to Premiums Earned.—Losses incurred 87.7%; expenses incurred, 50.7%; underwriting loss, 38.4%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$480,855.91.

Losses incurred during 1921, \$421,946.48; underwriting expenses incurred during 1921, \$244,035.54; total, \$665,982.02.

Loss from underwriting during 1921, \$185,126.11.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$90,019.23; profit on investments during 1921, \$46,137.29; total, \$136,156.52.

Loss on investments during 1921, \$3,832.60; investment expenses incurred during 1921, \$3,297.97; total, \$7,130.57.

Gain from investments during 1921, \$129,025.95.

Gain and Loss Exhibit, 1921.—Gains: Investments, \$129,025.95; decrease in special reserve, \$35,000.00; total, \$154,025.95.

Losses: Underwriting, \$185,126.11.

Surplus, December 31, 1920; \$995,110.40; decrease, \$31,100.16; surplus, December 31, 1921, \$964,010.24.

Business from Organisation.—Net premiums and assessments, \$5,507,956.35; net losses paid, \$2,660,786.21.

GRAPHIC ARTS MUTUAL FIRE INSURANCE COMPANY,
Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$35,425 00
Cash in banks and office.....	487 96
Premiums not over three months due.....	2,841 00
Reinsurance recoverable	805 87

TOTAL ADMITTED ASSETS..... \$39,559 83

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$8,741 34
Dividends to policyholders unpaid.....	659 88
Reinsurance premium due.....	2,282 20
Accrued taxes	50 00

TOTAL LIABILITIES	\$11,713 42
Guaranty capital actually paid up.....	6,598 66
NET CASH SURPLUS.....	21,247 75

TOTAL \$39,559 83

GENERAL REVIEW.

This is a mutual company which was organized under the laws of Pennsylvania, and began business June 1, 1907. It has the backing of reputable interests. It is licensed only in Pennsylvania, but writes business direct in other States.

Members accepting insurance in this company are required to deposit the amount of one year's premium at the established board rates; and are subject to assessment to an amount not exceeding twice the said deposit. The liability of any member to assessment shall be only for the term during which his policy is in force, and any assessment to pay losses occurring during said term must be made upon members within one year after the termination of their insurance. No extra assessment has so far been made.

The securities owned are of good character.

Only fire insurance is written. The largest net aggregate amount insured in any one hazard is \$5,000.

Officers.—President, Wm. F. Fell; vice-president, Charles L. Kinsley; secretary and treasurer, Alfred J. Ferris.

Directors.—L. Linton Engle, The Holmes Press, Philadelphia; W. J. Eynon, Byron S. Adams, Washington, D. C.; E. Lawrence Fell, Franklin Printing Co., Philadelphia; Wm.

F. Fell, Wm. F. Fell Co., Philadelphia; Alfred J. Ferris, Ferris & Leach, Philadelphia; Albert W. Finlay, Geo. H. Ellis Co., Boston, Mass.; Geo. H. Gardner, Gardner Printing Co., Cleveland, O.; A. M. Glossbrenner, Levy Bros. & Co., Indianapolis, Ind.; Wm. J. Golder, Pittsburgh Printing Co., Pittsburgh, Pa.; William T. Innes, Innes & Sons, Philadelphia; Charles L. Kinsley, Geo. H. Buchanan Co., Philadelphia; Willson H. Lee, Price, Lee & Adkins Co., New Haven, Conn.; W. A. MacCalla, MacCalla & Co., Philadelphia; H. W. J. Meyer, Meyer-Rotter Printing Co., Milwaukee; E. A. Murphy, Murphy-Parker Co., Philadelphia; J. Clyde Oswald, The American Printer, New York City; Robert Schalkenback, John C. Rankin Co., New York City; C. M. Skinner, Buxton & Skinner Stationery Co., St. Louis, Mo.

Members' Annual Meeting.—Fourth Tuesday in January.

Income, 1921.—Net premiums, \$17,874.70; interest, etc., \$1,442.29; commissions, \$3,596.55; other income, \$845.87; increase in value of securities, \$1,560.70; total income, \$25,300.21.

Disbursements, 1921.—Net amount paid policyholders for losses, \$1,399.70; underwriting expenses, \$10,806.45; dividends to policyholders, \$3,408.10; total disbursements, \$15,614.25.

GRAPHIC ARTS MUTUAL FIRE INSURANCE COMPANY. — *Continued.*

Ratios to Premiums Written.—Losses paid, 7.9%; losses incurred, 3.2%; underwriting expenses, 60.4%; underwriting profit, 79.3%.

Ratios to Premiums Earned.—Losses incurred, 3.2%; expenses incurred, 61.1%; underwriting profit, 80.4%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$17,617.24; gain from underwriting profit and loss items, \$7,889.98; total, \$25,507.22.

Losses incurred during 1921, \$570.29; underwriting expenses incurred during 1921, \$10,768.07; total, \$11,338.36.

Gain from underwriting during 1921, \$14,168.86.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$1,444.29; profit on investments during 1921, \$1,743.20; total, \$3,185.49.

Loss on investments during 1921, \$152.50; investment expenses incurred during 1921, \$38.38; total, \$190.88.

Gain from investments during 1921, \$2,994.61.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$14,168.86; investments, \$2,994.61; total, \$17,163.47.

Losses: Guarantee deposits returned, \$1,193.05; dividends, \$7,990.34; total, \$9,183.39.

Surplus, December 31, 1920, \$19,866.33; increase, \$7,980.08; surplus, December 31, 1921, \$27,846.41.

Business from Organization.—Net premiums and assessments, \$230,329; net losses paid, \$84,196; dividends to policyholders, \$53,939; average dividend, 17.1%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 10%, 15%, 25%, 30%.

GREAT AMERICAN MUTUAL INDEMNITY COMPANY,

Great American Bldg., Mansfield, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value.....	\$60,000 00
Mortgage loans on real estate.....	15,840 00
Interest due and accrued thereon.....	530 00
Bonds and stocks owned, market value....	68,215 97
Interest due and accrued thereon.....	3,189 30
Cash in banks and office.....	204,774 27
Agents' balances not over three months due	90,579 94
Bills receivable	710 64

TOTAL ADMITTED ASSETS..... \$443,840 82

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$41,443 00
Unearned premiums	323,694 91
Salaries, rents, etc.....	2,668 25
Estimated taxes hereafter payable.....	3,500 00
Re-insurance	15 19

TOTAL LIABILITIES \$371,321 35
NET CASH SURPLUS..... 72,519 47

TOTAL \$443,840 82

GENERAL REVIEW.

This company was organized under the laws of Ohio on November 26, 1917, and began business December 26, 1917, \$10,400 was advanced to the company at the date of organization, which is to be repaid only out of surplus earnings; \$10,000 of this is a guaranteed capital and \$400 was used for organization expenses.

It writes automobile fire and theft, property damage and collision, public liability, plate glass, and health and accident insurance. The stock company rates are used in country districts, and elsewhere about 20% under those rates.

A cash premium is collected in advance and the assessment liability is equal to and in addition to one annual premium. The contingent resources on December 31, 1921, were \$647,389.82. It has never levied an extra assessment.

During 1918 the company reinsured the Wayne Mutual Fire Insurance Company of Eaton, Ohio, which wrote fire insurance, the Ideal Benefit Association of Mansfield, Ohio, which wrote accident and health insurance, and took over the management of the Northwestern Ohio Mutual Automobile Insurance Company of Holgate, Ohio, which wrote automobile fire insurance. At the expiration of policies of this last named mutual the business was renewed in the Great American Mutual Indemnity Company. These three companies were all small mutuals.

The secretary, Henry R. Endly, was formerly examiner of the State Insurance Department, and has had a number of years of general insurance experience.

In 1920 the company greatly increased its volume, and now writes a large volume compared to its net cash resources. In the 1921, the loss ratio was favorable, the

expense ratio moderate, and the company made an underwriting profit of \$22,997.65. In 1921 the expense ratio was higher, but there was an underwriting gain of \$17,952.85.

It is licensed in Ohio only.

Officers.—President, F. B. Black; vice-president, W. B. Martin; secretary and treasurer, Henry R. Endly; assistant secretary, R. B. Keffer.

Directors.—F. B. Black, W. B. Martin, F. W. Bloor, L. R. Dronberger and Henry R. Endly.

Income, 1921.—Gross premiums, \$883,042.15; reinsurance, \$13,569.60; return premiums, \$193,977.89; net premiums, \$675,494.66; interest, etc., \$11,024.52; reinsurance, \$15.19; borrowed money, \$5,000.00; total income, \$691,534.37.

Disbursements, 1921.—Gross amount paid for losses, \$319,236.19; reinsurance, \$1,710.08; salvage, \$13,880.06; net amount paid policyholders for losses, \$303,646.05; underwriting expenses, \$324,887.42; agents' balances charged off, \$287.22; guarantee deposit paid including interest, \$11,044.80; borrowed money and interest, \$15,391.91; total disbursements, \$655,257.40.

Ratios to Premiums Written.—Losses paid, 44.9%; losses incurred, 48.4%; underwriting expenses, 48.1%; underwriting profit, 2.6%.

Ratios to Premiums Earned.—Losses incurred, 47.6%; expenses incurred, 45.9%; underwriting profit, 2.6%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$686,102.96; loss from underwriting profit and loss items, \$26,215.34; total, \$659,887.62.

Losses incurred during 1921, \$326,889.05; underwriting expenses incurred during 1921, \$315,045.72; total, \$641,934.77.

GREAT AMERICAN MUTUAL INDEMNITY COMPANY.—Continued.

Gain from underwriting during 1921, \$17,952.85.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$10,760.87.

Loss on investments during 1921, \$2,677.48; investment expenses incurred during 1921, \$1,044.00; total, \$3,721.48.

Loss from investments during 1921, \$7,039.89.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$17,952.85; investments, \$7,089.89; total, \$24,992.24.

Loss from interest on guarantee fund, \$644.80.

Surplus, December 31, 1920, \$48,172.03; increase, \$24,347.44; surplus, December 31, 1921, \$72,519.47.

Business from Organization.—Net premiums and assessments, \$1,889,768.30; net losses paid, \$668,602.55.

GREEN COUNTY MUTUAL FIRE INSURANCE COMPANY,

Greenville, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$2,200 00
Mortgage loans on real estate.....	31,575 00
Interest due and accrued thereon.....	645 46
Bonds and stocks owned.....	77,374 00
Interest due and accrued thereon.....	983 10
Cash in banks and office.....	2,268 41
Agents' balances not over three months due	9,596 12
War savings certificates.....	168 40

TOTAL ADMITTED ASSETS..... \$124,805 53

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$4,053 53
Unearned premiums	35,791 62
TOTAL LIABILITIES	\$39,845 15
NET CASH SURPLUS.....	84,960 38

TOTAL \$124,805 53

GENERAL REVIEW.

This company began business in May, 1898. It writes in New York State, except in Greater New York. It is a member of the Co-operative Fire Underwriters Association, and its policies are of the New York State standard form. It writes usually at about 80% of the board rates.

Members may be assessed to pay their pro rata share of any losses which the cash on hand might fall short of paying, but in accordance with the law under which these companies operate, they are required to limit their liability in the business section of any city or village not to exceed 1% of the total amount of insurance in force. The expenses are limited by law to 35% of the premiums. These features are intended to eliminate the conflagration hazard and possibility of extravagance in management.

The company has never made any assessments.

Officers.—President, Ernest Ford; vice-president, H. T. Botsford; secretary, O. C. Stevens

Directors.—Henry T. Botsford, Greenville, N. Y., farming; C. P. McCabe, Greenville, N. Y., physician; George B. Evans, Albany, N. Y., wholesale druggist, (Gibson-Snow Co.); O. C. Stevens, Greenville, N. Y., insurance; W. A. Wasson, Greenville, N. Y., physician; John H. Sanford, Albany, N. Y., deputy collector internal revenue; P. Gardner Coffin, Catskill, N. Y.; cashier in bank; W. P. Elsbree, Preston Hollow, N. Y., mercantile; Ernest E. Ford, Oak Hill, N. Y., mercantile; R. C. Lacy, Freehold, N. Y.

Income, 1921.—Gross premiums, \$66,555.92; return premiums, \$5,444.58; net premiums, \$61,111.34; interest, etc., \$5,239.03; other income, \$323.88; total income, \$66,674.25.

Disbursements, 1921.—Net amount paid policyholders for losses, \$38,056.10; underwriting expenses, \$20,180.26; organization, \$652.54; other disbursements, \$1,258.81; total disbursements, \$60,147.71.

GREEN MOUNTAIN MUTUAL FIRE INSURANCE COMPANY

State Street, Montpelier, Vt.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$10,000 00
Interest due and accrued thereon.....	400 00
Bonds and stocks owned.....	46,109 75
Interest due and accrued thereon.....	468 17
Cash in banks and office.....	7,655 77
Agents' balances not over three months due	18,828 24
Interest accrued on bank account.....	107 88
Commission received on assessments.....	1,259 94

TOTAL ADMITTED ASSETS..... \$84,824 75

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$6,130 10
Unearned premiums	17,686 08
Estimated taxes hereafter payable.....	1,000 00
Contingent commissions, etc.....	3,093 23
Funds held under reinsurance treaties....	757 28
TOTAL LIABILITIES	\$29,266 64
Guaranty capital actually paid up.....	50,000 00
NET CASH SURPLUS.....	5,558 11

TOTAL \$84,824 75

GREEN MOUNTAIN MUTUAL FIRE INSURANCE COMPANY. — *Continued.*

GENERAL REVIEW.

This company was incorporated under the laws of Vermont July 27, 1916, but was not licensed and did not commence business until June 2, 1919. It was incorporated as a mutual and has a guaranty capital. Its authorized capital is \$200,000, of which \$50,000 has been subscribed and paid in.

The stock, par value \$50 per share, was sold at \$55, thus providing a surplus of \$5,000. There was no organization expense, which is commendable.

The company writes fire insurance under three plans, namely, first, stock; second, mutual cash premium and premium note; third, mutual cash premium with assessment liability equal to and in addition to premium paid. At the present time the company is licensed only in the State of Vermont. The company has writing agents who are paid commissions and write at tariff rates, except policies written on the mutual cash premium plan with premium notes taken.

Officers.—President, Hugh J. M. Jones; first vice-president, George L. Blanchard; second vice-president, Charles E. Schoff; secretary and managing underwriter, William A. Ellis; treasurer, E. H. Deavitt.

Mr. Ellis was formerly with the Vermont Mutual Fire Insurance Company as assistant secretary, his services extending over a period of many years. He was with the Queen Insurance Company of America for five years and with the Phoenix Assurance Company of London, Eng.

land, as special agent, for the past five years, which constitutes a long and valuable insurance training.

Mr. E. H. Deavitt, the treasurer of the company, is an ex-insurance commissioner of the State of Vermont.

The Board of Trustees includes a number of substantial business and insurance men, as follows: George L. Blanchard, Montpelier, president Capital Savings Bank and Trust Co.; Luther A. Cobb, Island Pond, president Island Pond National Bank; Sanford A. Daniels, Brattleboro, insurance; Harry Daniels, East Montpelier, woolen manufacturer; James F. Dewey, Quechee, woolen manufacturer; Edward H. Deavitt, Montpelier, ex-insurance commissioner; William A. Ellis, Montpelier, insurance; Joseph W. Fowler, Manchester, insurance; William E. Harlow, Montpelier, E. W. Bailey & Co.; Hugh J. M. Jones, Montpelier, granite manufacturer; A. Barber Noyes, St. Johnsbury, president Passumpsic Savings Bank and Trust Co.; Max L. Powell, Burlington, insurance; Chas. E. Schoff, St. Albans, president Franklin County Savings Bank and Trust Co.; H. Julius Volholm, Montpelier, banker; E. L. Walker, Bellows Falls, insurance.

Income, 1921.—Gross premiums, \$62,921.48; reinsurance, \$24,468.50; return premiums, \$6,992.33; net premiums, \$31,460.65; interest, etc., \$3,308.77; rent, \$458.12; total income, \$35,227.54.

Disbursements, 1921.—Net amount paid policyholders for losses, \$10,097.57; underwriting expenses, \$10,364.07; dividends to policyholders, \$1,155.04; dividend on guaranty capital, \$1,000.00; total disbursements, \$22,616.68.

GROCERS CASH DEPOSIT MUTUAL FIRE INSURANCE COMPANY,

205 Penn Street, Huntingdon, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$20,000 00
Mortgage loans on real estate.....	3,000 00
Interest due and accrued thereon.....	36 00
Bonds and stocks owned.....	88,857 13
Interest due and accrued thereon.....	897 97
Cash in banks and office.....	9,966 13
Agents' balances not over three months due.	20,140 08
Other admitted assets.....	184 66

TOTAL ADMITTED ASSETS..... \$143,082 02

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$46,163 20
Estimated taxes hereafter payable.....	101 73
TOTAL LIABILITIES	\$46,264 93
NET CASH SURPLUS.....	96,817 09

TOTAL \$143,082 02

GENERAL REVIEW.

This company was organized in 1905, and insures stocks of merchandise consisting wholly or partly of groceries, buildings containing the same, and store furniture and fixtures; also dwellings and household furniture of merchants.

For the first ten years, policyholders assumed a contingent liability equal and in addition to the original cash deposit. Early in 1916, however, the company discontinued the contingent liability plan. Under the present system, the assured, at the issuance of his policy, makes a deposit with the company equal to the regular stock company rate, and at the beginning of the second and third policy years deposits the same amount less such credit as he may be entitled to receive as his dividend on the previous year's insurance. At the end of the third year the dividend is paid in cash.

The by-laws authorize the executive committee to create a guaranty fund from the earnings.

In 1921 it returned dividends to policyholders of 35%. The average saving, compared to stock company rates, since 1905, has been 35%.

Policies are written for a term not to exceed three years. Policies may be cancelled at any time on five days' notice.

TERRITORY.—It is licensed in Maryland and Pennsylvania.

OFFICERS.—President, H. C. Kinsloe; vice-president, W. F. Burlew; treasurer, O. L. Weaver; secretary, W. B. Simpson.

DIRECTORS.—W. F. Burlew, Lewistown, Pa.; W. W. Holman, Liverpool, Pa.; H. C. Kinsloe, Newton Hamilton, Pa.; John H. Kinsloe, Mount Union, Pa.; D. M. Stewart, Huntingdon, Pa.; O. L. Weaver, Bellwood, Pa.; W. B. Simpson, Huntingdon, Pa.

GROCERS CASH DEPOSIT MUTUAL FIRE INSURANCE COMPANY — *Continued.*

INCOME, 1921.

Gross premiums, \$138,080.47; reinsurance, \$32,801.57; return premiums, \$45,293.43; net premiums	\$59,985 47
Interest, etc.	6,087 76
Commissions on reinsurance.....	6,235 51
Gross profit on sale of ledger assets.....	544 99

TOTAL INCOME \$72,853 73

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$41,676.53; reinsurance, \$13,974.47; salvage \$1,402.08; net amount paid policyholders for losses	26,299 98
Underwriting expenses	32,438 62
Other disbursements	957 47

TOTAL DISBURSEMENTS \$59,750 07

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 43.8%; losses incurred, 43.8%; underwriting expenses, 54.1%; underwriting profit, 13.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 43.5%; expenses incurred, 53.8%; underwriting profit, 12.9%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$60,430.97; gain from underwriting profit and loss items, \$6,207.05; total, \$66,638.02.

Losses incurred during 1921, \$26,299.98; underwriting expenses incurred during 1921, \$32,540.35; total, \$58,840.33. Gain from underwriting during 1921, \$7,797.69.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$6,141.46; profit on investments during 1921, \$5,245.25; total, \$11,386.71.

Investment expenses incurred during 1921, \$1,011.47.

Gain from investments during 1921, \$10,375.24.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$7,797.69; investments, \$10,375.24; other sources, \$1,271.82; total, \$19,444.75.

Surplus, December 31, 1920, \$77,372.34; increase, \$19,444.75; surplus, December 31, 1921, \$96,817.09.

BUSINESS FROM ORGANIZATION.—Net premiums and assessments, \$516,612.15; net losses paid, \$166,844.65; premiums reduced 35% below stock company rates.

HAMILTON COUNTY MUTUAL FIRE INSURANCE COMPANY,

East Twelfth and Walnut Streets, Cincinnati, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned (market value).....	\$60,000 00
Mortgage loans on real estate.....	5,300 00
Interest due and accrued thereon.....	9 90
Bonds and stocks owned.....	585,902 79
Interest due and accrued thereon.....	3,514 23
Cash in banks and office.....	808 46
Bills receivable taken for fire risks.....	242 18

TOTAL ADMITTED ASSETS..... \$655,777 56

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$119,483 50
Estimated taxes hereafter payable.....	1,204 55
Loss resisted	2,500 00

TOTAL LIABILITIES \$123,188 05

NET CASH SURPLUS..... 532,589 51

TOTAL \$655,777 56

GENERAL REVIEW.

This company was organized in 1858 and has made excellent progress. The title of the company was formerly the German Mutual Insurance Company.

It insures, under a mutual plan, collecting cash premiums in advance, at its own rates, against fire and gas or gasoline explosion insurance, writing only in Hamilton county, Ohio. The coverage of gas or gasoline explosion indemnifies the policyholder against damage done by the explosion of gas or gasoline whether or not fire ensues.

It is paying a substantial rate of dividend, and has accumulated a substantial net surplus.

OFFICERS.—President, J. H. Kohmescher; vice-president, Jos. B. Verkamp; treasurer, A. J. Wuest; secretary, H. A. Rattermann; assistant secretaries, F. D. Rattermann, J. G. Otting and F. J. Schmitt.

DIRECTORS.—J. H. Kohmescher, Jos. B. Verkamp, H. Wm. Meier, A. J. Wuest, J. H. Rielag, Leonard G. Schreiber, Eugene Schaefer, John B. Lucas, John Grimm, Jr.

TERRITORY.—It is licensed in Ohio only.

INCOME, 1921.

Gross premiums, \$59,185.66; return premiums, \$1,226; net premiums.....	\$57,959 66
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Interest, etc.	31,269 04
Taxes	836 92
Rents	4,106 00
Gross increase by adjustment in book value on stocks	698 75

TOTAL INCOME \$94,870 37

DISBURSEMENTS, 1921.

Net amount paid policyholders for losses...	\$12,574 28
Underwriting expenses	29,506 83
Dividends to policyholders.....	21,912 84
Other disbursements	5,324 44

TOTAL DISBURSEMENTS \$69,318 39

BUSINESS FROM ORGANIZATION.—Net premiums and assessments, \$1,549,730; net losses paid, \$676,088.81; dividends to policyholders, \$834,881.93; average dividend, 50%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 50%; three years, 50%; five years, 50%.

HARDWARE DEALERS MUTUAL FIRE ASSOCIATION OF PENNSYLVANIA,

714 Washington Street, Huntingdon, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$201,316 00
Interest due and accrued thereon.....	1,785 91
Cash in banks and office.....	4,035 69
Agents' balances not over three months due.	64,611 78

TOTAL ADMITTED ASSETS..... \$271,749 38

LIABILITIES, DECEMBER 31, 1921.

Losses and claims	\$29,006.57
Unearned premiums	111,544 54
Estimated taxes hereafter payable.....	12 30
Contingent commissions, etc.....	1,742 63
Funds held under reinsurance treaties.....	1,707 28
Due for borrowed money.....	19,500 00
Return premiums payable.....	1,885 20

TOTAL LIABILITIES \$165,398 52
NET CASH SURPLUS 106,350 86

TOTAL \$271,749 38

GENERAL REVIEW.

This company was incorporated October 3, 1902, as the Hardware Dealers' Mutual Fire Association of Pennsylvania, and is under the same management as the National Hardware Dealers' Mutual Fire Insurance Company of Huntingdon. It collects a deposit about equal to an annual premium at stock rates when a policy is issued, as a guarantee that assessments will be paid.

In 1916 a cash premium department was established under the management of James R. Skinner, New York City, N. Y., who also operates the Inter-Insurers of America, an inter-insurance exchange.

The policies in the cash premium department are issued under the title "National Fire Insurance Underwriters," and are guaranteed by this company and The National Hardware Dealers Mutual Fire Insurance Company of Huntingdon, Pa.

The contingent liability of policyholders is equal to one cash premium. The contingent resources, December 31, 1921, have not been furnished to us.

The bonds carried are high grade. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

The rate of dividend set for 1922 expirations is 50%.

Officers.—President and treasurer, C. H. Miller, Huntingdon, Pa.; vice-president, S. S. Bryan, Titusville, Pa.; secretary, W. P. Lewis, Huntingdon, Pa.

Directors.—C. H. Miller, Huntingdon, Pa.; F. C. Goodwin, Philadelphia, Pa.; S. S. Bryan, Titusville, Pa.; W. P. Lewis, Huntingdon, Pa.; George D. Krause, Lebanon, Pa.; James N. Kline, Williamsport, Pa..

Income, 1921.—Gross premiums, \$351,086.14; reinsurance, \$17,597.06; return premiums, \$109,231.62; net premiums, \$224,257.46; interest, etc., \$11,433.20; furniture

and fixtures (asset not set up December 31, 1920), \$5,021.50; special deposit State of Alabama (asset not set up, December 31, 1920), \$500; profit on sale of bonds, \$61.69; borrowed money, \$18,500; total income, \$259,773.85.

Disbursements, 1921.—Gross amount paid for losses, \$159,965.54; reinsurance, \$16,280.35; salvage, \$1,080.30; net amount paid policyholders for losses, \$143,501.89; underwriting expenses, \$88,530.45; dividends to policyholders, \$42,231.24; borrowed money repaid, \$6,750; interest on borrowed money, \$766.04; total disbursements, \$280,779.62.

Ratios to Premiums Written.—Losses paid, 63.5%; losses incurred, 64.5%; underwriting expenses, 39.4%; underwriting profit, 6.3%.

Ratios to Premiums Earned.—Losses incurred, 62.2%; expenses incurred, 31.1%; underwriting profit, 6.1%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$232,297.62.

Losses incurred during 1921, \$144,786.83; underwriting expenses incurred during 1921, \$73,285.57; total, \$218,072.40.

Gain from underwriting during 1921, \$14,225.22.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$10,594.76; profit on investments during 1921, \$5,495; total, \$16,089.76.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$14,225.22; investments, \$16,089.76; total \$30,314.98.

Losses: Loans payable (liability not set up December 31, 1920, \$7,750; dividends \$42,231.24; total, \$49,981.24.

Surplus, December 31, 1920, \$126,017.12; decrease, \$19,666.26; surplus, December 31, 1921, \$106,350.86.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 50%; two years, 50%; three years, 50%; four years, 50%. five years, 50%.

HARDWARE DEALERS' MUTUAL FIRE INSURANCE COMPANY,

212 Strong's Avenue, Stevens Point, Wis.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$121,975 71
Bonds and stocks owned.....	923,148 00
Interest due and accrued thereon.....	12,324 69
Cash in banks and office.....	91,327 77
Agents' balances not over three months due.....	96,596 33
Bills receivable taken for fire risks.....	1,155 42
Accounts receivable—due from Insurance Companies	5,998 64

TOTAL ADMITTED ASSETS..... \$1,252,526 56

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Reported or in process of adjustment, \$65,000; total, \$65,000; reinsurance, \$17,252.23; net unpaid claims	\$47,747 77
Unearned premiums	696,665 68
Dividends to policyholders unpaid.....	3,103 46
Salaries, rents, etc.....	500 00
Estimated taxes hereafter payable.....	15,000 00
Estimated expenses of investigation and adjustment of unpaid losses.....	500 00

TOTAL LIABILITIES \$763,516 91
NET CASH SURPLUS..... 489,009 65

TOTAL \$1,252,526 56

GENERAL REVIEW.

HISTORY.—This is a mutual company which began business in April, 1904, and has made good progress.

The company charges the same rate as stock companies and pays back profits in cash to the members. It has paid good dividends to members each year since organization; in 1921 it paid 50%.

The company has reputable backing. The assessment liability of members is one additional annual premium. No assessments have so far been levied.

The contingent resources, as of December 31, 1921, were not furnished to us.

This company together with the Retail Hardware Dealers Mutual Fire Insurance Company, of Stevens Point, Wis., and the Minnesota Implement Mutual Insurance Company, of Owatonna, Minn., guarantee policies as "Federal Hardware and Implement Underwriters."

The bonds owned are of good character. The security valuations used in this statement are taken from local quotations.

TERRITORY.—It is licensed in Ala., Ariz., Ark., Cal., Colo., Del., Ga., Ill., Ind., Iowa., Kan., Ky., La., Md., Mass., Mich., Minn., Miss., Mo., Mont., Neb., N. J., N. M., N. Y., N. C., N. D., Ohio, Okla., Pa., S. C., S. D., Tenn., Tex., Va., W. Va., Vt., Wash., Wis. and Canada.

OFFICERS.—President, O. P. Schlafer, Appleton; vice-president, R. C. Murdock, Beloit; secretary and treasurer, P. J. Jacobs, Stevens Point.

DIRECTORS.—E. H. Ramm, New London, Wis.; R. M. Burtis, The Ralph M. Burtis Co., Oshkosh, Wis.; J. Kornely, J. Kornely Hardware Co., Milwaukee, Wis.; L. Hirsig, Wolf, Kubly & Hirsig, Madison, Wis.; J. W. Jones, president Mohr-Jones Hardware Co., Racine, Wis.; J. B. Pierce, Brodhead Hardware Co., Brodhead, Wis.

KINDS OF INSURANCE WRITTEN.—Fire and tornado insurance on buildings, stocks, warehouses and dwellings, of retail hardware and implement dealers only.

INCOME, 1921.—Fire: Gross premiums, \$1,676,135.93; reinsurance, \$247,215.89; return premiums, \$198,250.47; net premiums, \$1,230,669.57; tornado, etc., gross premiums, \$27,994.36; reinsurance, \$1,684.82; return premiums, \$3,353.53; net premiums, \$22,956.01; totals, gross premiums, \$1,704,130.29; reinsurance, \$248,900.71; return premiums, \$201,604; net premiums, \$1,253,625.58; interest, etc., \$42,

858.49; reinsurance commission, \$405.21; bonds, per Schedule D, \$3,720; total income, \$1,300,609.28.

DISBURSEMENTS, 1921.—Fire: Gross amount paid for losses, \$395,447.98; reinsurance, \$90,245.83; salvage, \$839.09; net amount paid policyholders for losses, \$304,363.06; tornado, etc., net amount paid policyholders for losses, \$959.98; totals, gross amount paid for losses, \$396,407.96; reinsurance, \$90,245.83; salvage, \$839.09; net amount paid policyholders for losses, \$305,323.04; underwriting expenses, \$225,634.74; dividends to policyholders, \$482,170.54; decrease by adjustment in book value of real estate, \$50,000; agents' balances charged off, \$733.49; investment expense, \$2,023.92; total disbursements, \$1,095,885.73.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 24.3%; losses incurred, 25.8%; underwriting expenses, 20.3%; underwriting profit, 38.6%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 30.2%; expenses incurred, 24.3%; underwriting profit, 45.2%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,070,712.54; loss from underwriting profit and loss items, \$2,663.86; total, \$1,068,048.68; losses incurred during 1921, \$323,470.81; underwriting expenses during 1921, \$260,134.74; total, \$583,605.55; gain from underwriting during 1921, \$484,443.13.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$42,938.28; profit on investments during 1921, \$36,974; total, \$79,912.28; loss on investments during 1921, \$50,000; investment expenses incurred during 1921, \$2,023.92; total, \$52,023.92.

Gain from investments during 1921, \$27,888.36.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$484,443.13; investments, \$27,888.36; unpaid dividends, \$2,912.48; total, \$515,243.97.

Losses from dividends, \$485,274.

Surplus, December 31, 1920, \$459,039.68; increase, \$29,969.97; surplus, December 31, 1921, \$489,009.65.

BUSINESS FROM ORGANIZATION.—Net premiums and assessments, \$4,995,599.14; net losses paid, \$1,245,841.50; dividends to policyholders, \$1,806,466.25; average dividend, 46.66%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 50%; three years, 50%; five years, 50%.

HARTFORD COUNTY MUTUAL FIRE INSURANCE COMPANY, 803 Main Street, Hartford, Conn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,796,342 50
Interest due and accrued thereon.....	9,689 98
Cash in banks and office.....	48,049 68
Agents' balances not over three months due	15,888 51
Reinsurance due on paid losses.....	7,245 01

TOTAL ADMITTED ASSETS..... \$1,877,215 68

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$9,394 67
Unearned premiums	165,274 48
Salaries, rents, etc.....	250 00
Estimated taxes hereafter payable.....	8,000 00
Additional reserve to cover all contingencies for reinsurance, etc.....	200,000 00
TOTAL LIABILITIES	\$382,919 15
NET CASH SURPLUS.....	1,494,296 53

TOTAL \$1,877,215 68

GENERAL REVIEW.

This company transacts business only in Connecticut, and has been in operation since 1831. It has established an excellent reputation, and has accumulated a large surplus.

Its policies cover damage by lightning, whether fires ensue or not. It writes usually at the regular stock company rates.

The securities owned are of excellent character.

Officers.—President and treasurer, Wm. A. Erving, secretary, Edward F. Harrison; assistant secretary, Everett E. Dow.

Directors.—Wm. A. Erving, Geo. H. Burt, F. F. Small, Joseph R. Ensign, John H. Buck, James Lee Loomis, M. B. Brainard, Robt. W. Dwyer and William C. Corson.

Income, 1921.—Gross premiums, \$141,587.32; reinsurance, \$27,249.81; return premiums, \$8,661.56; net premiums, \$105,875.95; interest, etc., \$84,475.02; profit, sale of stocks, \$24.98; total income, \$190,175.95.

Disbursements, 1921.—Gross amount paid for losses, \$53,625.54; reinsurance, \$14,768.80; salvage, \$500.00; net amount paid policyholders for losses, \$38,356.74; underwriting expenses, \$56,574.02; total disbursements, \$94,930.76.

Ratios to Premiums Written.—Losses paid, 36.3%; losses incurred, 35.6%; underwriting expenses, 53.5%; underwriting profit, 12.2%.

Ratios to Premiums Earned.—Losses incurred, 35.1%; expenses incurred, 52.7%; underwriting profit 12.0%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$107,281.16; loss from underwriting profit and loss items, \$151.74; total, \$107,129.42.

Losses incurred during 1921, \$37,623.84; underwriting expenses incurred during 1921, \$56,574.02; total, \$94,197.86.

Gain from underwriting during 1921, \$12,981.56.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$85,048.97; profit on investments during 1921, \$40,194.83; total, \$125,243.80.

Loss on investments during 1921, \$25,379.10; investment expenses incurred during 1921, \$2,174.69; total, \$27,553.79.

Gain from investments during 1921, \$97,690.01.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$12,981.56; investments, \$97,690.01; total, \$110,671.57.

Surplus, December 31, 1920, \$1,383,674.96; increase, \$110,621.57; surplus, December 31, 1921, \$1,494,296.53.

Business from Organisation.—Net premiums and assessments, \$3,321,879.91; net losses paid, \$1,701,247.38.

HINGHAM MUTUAL FIRE INSURANCE COMPANY, Main Street, Hingham, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$6,000 00
Mortgage loans on real estate.....	7,850 00
Interest due and accrued thereon.....	67 14
Bonds and stocks owned.....	360,861 50
Interest due and accrued thereon.....	6,292 48
Cash in banks and office.....	24,366 11
Agents' balances not over three months due.	16,062 56

TOTAL ADMITTED ASSETS \$420,198 54

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$4,029 82
Unearned premiums	190,099 47
Adjustment expenses due.....	126 00
Dividends to policyholders unpaid.....	913 67
Salaries, rents, etc.....	285 89
Estimated taxes hereafter payable.....	1,173 94

TOTAL LIABILITIES \$196,628 79
NET CASH SURPLUS..... 223,569 75

TOTAL \$420,198 54

GENERAL REVIEW.

This is a very old company which commenced business September 1, 1826, and operates only in Massachusetts. It pays good dividends to members, whose contingent liability is fixed by the by-laws at an amount equal to one premium. It has never made any assessments.

The securities owned are high grade. The real estate is the Home Office.

Its business is written at practically stock company rates.

Income, 1921.—Gross premiums, \$184,369.63; reinsurance, \$6,960.59; return premiums, \$6,636.98; net premiums, \$120,772.06; interest, etc., \$19,742.94; profit on bonds sold, \$105; total income, \$140,620.

Disbursements, 1921.—Gross amount paid for losses, \$41,680.55; reinsurance, \$828.71; net amount paid policyholders

HINGHAM MUTUAL FIRE INSURANCE COMPANY — *Continued.*

holders for losses, \$40,251.84; dividends to policyholders, \$22,627.60; underwriting expenses, \$49,088.22; loss on sale of bonds, \$16; total disbursements, \$111,983.66.

Ratios to Premiums Written.—Losses paid, 33.3%; losses incurred, 31.4%; underwriting expenses, 18.7%; underwriting profit, 29.5%.

Ratios to Premiums Earned.—Losses incurred, 31.5%; expenses incurred, 38.7% underwriting profit, \$29.6%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$120,354.15; Loss from underwriting profit and loss items, \$194.88; total, \$120,159.27.

Losses incurred during 1921, \$37,915.58; underwriting expenses incurred during 1921, \$46,576.95; total, \$84,492.53.

Gain from underwriting during 1921, \$35,666.74.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$20,454.09; profit on investments during 1921, \$14,121.65; total, \$34,575.74.

Loss on investments during 1921, \$16; investment expenses incurred during 1921, \$2,150.69; total, \$2,166.69.

Gain from investments during 1921, \$32,409.05.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$35,666.74; investments, \$32,409.05; total, \$68,075.79.

Loss from dividends, \$22,659.69.

Surplus, December 31, 1920, \$178,153.65; increase, \$45,416.10; surplus, December 31, 1921, \$223,569.75.

Business from Organization.—Net premiums, \$4,660,745.60; net losses paid, \$1,725,516.42; dividends to policyholders, \$2,267,812.34; average dividend, 50.80%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; two years, 20%; three years, 20%; four years, 20%; five years, 20%.

HOLYOKE MUTUAL FIRE INSURANCE COMPANY,

114 Washington Street, Salem, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$97,500 00
Rents due and accrued.....	1,442 50
Bonds and stocks owned.....	841,477 86
Interest due and accrued thereon.....	11,877 75
Cash in banks and office.....	58,348 42
Agents' balances not over three months due	49,274 30
Other admitted assets.....	499 00

TOTAL ADMITTED ASSETS..... \$1,060,419 83

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, \$11,009.49;	
reinsurance, \$27.66; net unpaid claims.	\$10,981 83
Motor vehicle, total, \$11,230.50; net unpaid claims	11,230 50
Totals, \$22,239.99; reinsurance, \$27.66; net unpaid claims	22,212 33
Unearned premiums	444,940 72
Dividends to policyholders unpaid.....	21,863 41
Salaries, rents, etc.....	782 25
Estimated taxes hereafter payable.....	4,228 39
Other liabilities	738 50

TOTAL LIABILITIES	\$494,765 60
Guaranty capital actually paid up.....	100,000 00
NET CASH SURPLUS.....	465,654 23

TOTAL \$1,060,419 83

GENERAL REVIEW.

HISTORY.—This company began business May 23, 1843. It has paid good dividends and has accumulated a substantial surplus. It has a guaranty capital of \$100,000. It writes annual policies at stock company rates, with a differential added for term policies.

The assessment liability of members is fixed by the by-laws at one cash premium. It has never levied an extra assessment. The contingent resources were not reported to us.

It operates in Me., N. H., Vt., Mass., Pa., R. I. and Conn. In Pennsylvania it writes auto. insurance only.

The securities owned are high grade, and the values at which they are carried in the statement are those fixed

by the Convention of Insurance Commissioners. The real estate owned is the company's Home Office property.

KINDS OF INSURANCE WRITTEN.—Fire and automobile insurance.

OFFICERS.—President, Carlos P. Faunce; vice-president and secretary, Louis O. Johnson; treasurer and assistant secretary, Elmer A. Dreaser; general agent, Arthur F. Smith.

DIRECTORS.—Henry M. Batchelder, Francis H. Appleton, Charles S. Rea, George B. Harris, Carlos P. Faunce, Walter A. Tapley, Robert M. Mahoney, Louis O. Johnson, Charles B. Price, John H. Eddy, Edmund W. Longley, Seth F. Low.

INCOME, 1921.—Fire: Gross premiums, \$317,309.45; reinsurance, \$35,923.14; return premiums, \$17,774.59; net pre-

HOLYOKE MUTUAL FIRE INSURANCE COMPANY—Continued.

premiums, \$263,611.72; motor vehicle, gross premiums, \$178,039.38; reinsurance, \$25,800.95; return premiums, \$35,695.93; net premiums, \$116,542.50; totals, gross premiums, \$495,348.83; reinsurance, \$61,724.00; return premiums, \$53,470.52; net premiums, \$380,154.22; interest, etc., \$52,466.95; profit on sale adjustments, etc., \$3,586.25; total income, \$436,207.42.

DISBURSEMENTS, 1921.—Fire, gross amount paid for losses, \$90,662.72; reinsurance, \$33,667.74; salvage, \$189.29; net amount paid policyholders for losses, \$56,805.69; motor vehicle, gross amount paid for losses, \$70,913.14; reinsurance, \$29,603.65; salvage, \$1,783.17; net amount paid policyholders for losses, \$39,526.32; totals, gross amount paid for losses, \$161,575.86; reinsurance, \$63,271.39; salvage, \$1,972.46; net amount paid policyholders for losses, \$96,332.01; underwriting expenses, \$136,914.35; dividends to policyholders and guaranty stockholders, \$119,797.07; other disbursements, \$13,238.89; total disbursements, \$366,282.32.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, fire, 21.5%; motor vehicle, 33.9%; losses incurred, 29.1%; underwriting expenses, 36.0%; underwriting profit, 29.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 30.7%; expenses incurred, 38.4%; underwriting profit, 30.7%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during

1921, \$359,898.34; loss from underwriting profit and loss items, \$643.43; total, \$359,254.91.

Losses incurred during 1921, \$110,596.15; underwriting expenses incurred during 1921, \$138,074.74; total, \$248,670.89.

Gain from underwriting during 1921, \$110,584.02.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$54,195.35; profit on investments during 1921, \$12,698.89; total, \$66,894.24.

Loss on investments during 1921, \$2,230.04; investment expenses incurred during 1921, \$10,086.54; total, \$12,316.58.

Gain from investments during 1921, \$54,577.66.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$110,584.02; investments, \$54,577.66; total, \$165,161.68.

Loss from dividends, \$121,450.48.

Surplus, December 31, 1920, \$521,943.03; increase, \$43,711.20; surplus, December 31, 1921, \$565,654.23.

BUSINESS FROM ORGANIZATION.—Net premiums and assessments, \$910,727.37; net losses paid, \$3,787,738.92; dividends to policyholders, \$3,064,656.72; average dividend, 37.94%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%; two years, 30%; three years, 40%; four years, 50%; five years, 60%.

HOME FARMERS MUTUAL INSURANCE COMPANY,
Minneapolis, Minn.

GENERAL REVIEW.

This company, organized under the laws of the State of Minnesota, is a mutual which has made excellent progress. It writes fire insurance and is licensed and operates in Minnesota only.

Officers.—President, A. L. Fobes; secretary, C. F. Stout.

Statement of this company as of December 31, 1921, shows the following items:

Total admitted assets.....	\$182,249 76
Net cash surplus.....	180,728 01
Premiums and assessments.....	193,793 50
Net losses paid.....	69,877 13
Expenses paid	81,519 80
Contingent resources	97,036 90

HOME MUTUAL FIRE INSURANCE COMPANY,
400-403 Phelps Bldg., Binghamton, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$69,250 00
Interest due and accrued thereon.....	824 79
Bonds and stocks owned.....	20,841 30
Interest due and accrued thereon.....	145 14
Cash in banks and office.....	15,179 64
Agents' balances not over three months due	10,182 03
Other admitted assets.....	580 08

TOTAL ADMITTED ASSETS..... \$117,002 98

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$3,500 00
Unearned premiums	37,579 27
TOTAL LIABILITIES	\$41,079 27
NET CASH SURPLUS.....	75,923 71

TOTAL \$117,002 98

GENERAL REVIEW.

This company was organized in 1901 and is a member of the Co-operative Fire Underwriters Association. The members may be assessed to pay a pro rata share of any losses which the cash on hand is insufficient to meet, but in accordance with the law under which these companies operate they are required to limit their liability in the business section of any city or village not to exceed 1% of the total amount of insurance in force. The expenses are limited by law to 35% of the premiums. The company has never levied any extra assessments. The insurance in force December 31, 1921, was \$9,824,666.09.

Officers.—President, G. C. Bayless; vice-president, W. H. Morse; secretary, F. J. Bayless; treasurer, A. J. Parsons; general agent, J. L. McLaughlin.

Income, 1921.—Gross premiums, \$75,167.51; return premiums, \$7,843.10; net premiums, \$67,324.41; interest, \$4,105.59; total income, \$71,430.00.

Disbursements, 1921.—Gross amount paid for losses, \$35,359.38; salvage, \$326.71; net amount paid policyholders for losses, \$35,032.67; underwriting expenses, \$26,412.94; Co-operative Association dues, \$494.68; U. S. taxes, \$792.24; agency balances charged to profit and loss, \$239.20; total disbursements, \$62,971.73.

HOPE MUTUAL FIRE INSURANCE COMPANY,

10 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,240,236 70
Interest due and accrued thereon.....	7,275 92
Cash in banks and office.....	112,652 00
Agents' balances not over three months due.	31,214 18

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, adjusted....	\$7,913 49
Tornado, windstorm, etc., adjusted.....	417 85
Sprinkler leakage, adjusted.....	315 59

TOTAL	\$8,646 94
Unearned premiums	687,781 32
Salaries, rents, etc.....	768 50
Estimated taxes hereafter payable.....	7,079 45

TOTAL LIABILITIES	\$704,276 11
NET CASH SURPLUS.....	687,102 69

TOTAL ADMITTED ASSETS..... \$1,391,378 80

TOTAL \$1,391,378 80

GENERAL REVIEW.

HISTORY.—This company began business in April, 1875. It has paid large dividends and bears an excellent reputation.

The assessment liability of members is five times the premiums paid.

On December 31, 1921, the contingent resources of the company were \$6,619,841.90.

This company is a member of the Senior and Junior Conferences of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Its investments are high grade. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

OFFICERS.—President and treasurer, Charles C. Stover; vice-president and engineer, Ernest Kerr; vice-president, William C. Greene; secretary, Royal G. Luther; assistant secretaries, E. W. Allan and B. C. Hall.

DIRECTORS.—William C. Greene, manager Diamond Machine Company, Providence, R. I.; Zechariah Chafee, treasurer Builders Iron Foundry, Providence, R. I.; Frederick S. Chase, president Chase Rolling Mill Company and president Waterbury Mfg. Company, Waterbury, Conn.; James M. Scott, president R. I. Investment Company, Providence, R. I.; H. Martin Brown, president Industrial Trust Company, Providence, R. I.; Charles C. Stover, president of the Companies, Providence, R. I.; William D. Baldwin, chairman of the board, Otis Elevator Company, and president Otis-Fensom Elevator Company, Ltd., New York, N. Y.; Fred W. Easton, treasurer Easton & Burnham Machine Company, treasurer Fales & Jenks Machine Company, Pawtucket, R. I.; Rowland Hazard, director Allied Chemical and Dyes Corporation, New York, N. Y.; Franklin R. Johnson, Boston, Mass., general manager S. O. & C. Co., Ansonia, Conn.; E. A. Moore, president Stanley Works, New Britain, Conn.

TERRITORY.—It is licensed in Ill., Me., Md., Mass., Mich., N. H., N. Y., N. C., Ohio, Pa., R. I., S. C., Vt. and Wis.

Income, 1921.—Gross premiums, \$997,134.01; return premiums, \$85,043.16; net premiums, \$912,090.85; interest,

etc., \$68,185.33; other income, \$219.83; total income, \$980,496.01.

DISBURSEMENTS, 1921.—Fire: Gross amount paid for losses, \$30,082.25; salvage, \$210.82; net amount paid policyholders for losses, \$29,871.43; tornado, windstorm, etc., \$1,665.64; sprinkler leakage, \$7,553.31; totals, gross amount paid for losses, \$39,301.20; salvage, \$210.82; net amount paid policyholders, \$39,090.38; underwriting expenses, \$82,139.52; dividends to policyholders, \$866,264.67; gross decrease, by adjustment, in book value of ledger assets, viz., bonds, \$3,000; stocks, \$18,769.95; total disbursements, \$1,009,264.52.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 4.2%; losses incurred, 3.7%; underwriting expenses, 9.0%; underwriting profit, 97.1%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 3.4%; expenses incurred, 7.3%; underwriting profit, 89.3%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$991,534.61; gain from underwriting profit and loss items, \$931.01; total, \$992,465.62.

Losses incurred during 1921, \$33,862.06; underwriting expenses incurred during 1921, \$72,748.50; total, \$106,610.56.

Gain from underwriting during 1921, \$885,855.06.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$68,564.49; profit on investments during 1921, \$22,400.28; total, \$90,964.77.

Loss on investments during 1921, \$21,769.95.

Gain from investments during 1921, \$69,194.82.

GAIN AND LOSS EXHIBIT, 1921.—Gains: underwriting, \$885,855.06; investments, \$69,194.82; total, \$955,049.88.

Loss from dividends, \$866,264.67.

Surplus, December 31, 1920, \$598,317.48; increase, \$88,785.21; surplus, December 31, 1921, \$687,102.69.

BUSINESS FROM ORGANIZATION.—Net premiums and assessments, \$14,029,839.88; net losses paid, \$1,695,674.48; dividends to policyholders, \$10,361,335.34; average dividend, 84.78%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 92%; two years, 89.85%; three years, 78.43%; four years, 72.32%; five years, 49.61%.

IMPLEMENT DEALERS' MUTUAL FIRE INSURANCE COMPANY,

18 South Fifth Street, Grand Forks, N. D.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$16,000 00
Cash in banks and office.....	104,497 17
Agents' balances not over three months due	13,035 31
Bills receivable taken for fire risks.....	37,977 76
War savings stamps.....	211 00

TOTAL ADMITTED ASSETS..... \$171,721 24**LIABILITIES, DECEMBER 31, 1921.**

LOSSES AND CLAIMS: Fire, reported or in process of adjustment, \$10,967.58; reinsurance, \$1,000; net unpaid claims....	\$9,967 58
Unearned premiums	75,573 47
Salaries, rents, etc.....	1,831 33
Estimated taxes hereafter payable.....	250 00
Reinsurance	2,146 18

TOTAL LIABILITIES	\$89,818 56
NET CASH SURPLUS	81,902 68

TOTAL \$171,721 24**GENERAL REVIEW.**

HISTORY.—This company was organized in 1903 by the North Dakota and Northwestern Minnesota Implement Dealers Association. The company was formed for the purpose of providing fire insurance to implement dealers, but its writings are no longer confined to that class. It is licensed in Minnesota and North Dakota.

Its rates are based on those charged by the stock companies, but the policyholders remit only 60% of the premium in cash, giving a note for the balance. In 1906 the company collected this additional 40%.

The average rate of dividend returned to policyholders since 1907 is 39½%.

In 1921 the company changed from 40% to 50% basis of figuring unearned premiums.

The assessment liability of members is an amount equal to one additional premium. On December 31, 1921, the contingent resources of the company were \$151,101.

It will be noted that the company holds a large part of its assets as cash in banks.

OFFICERS.—President, George E. Duis; secretary, J. E. Sheehy.

DIRECTORS.—J. J. Dougherty, D. G. McIntosh, S. J. Doyle, Henry Brenna and Frank Goldammer.

INCOME, 1921.—Fire: Gross premiums, \$203,330.63; reinsurance, \$37,614.11; return premiums, \$35,671.27; net premiums, \$130,045.25; interest, etc., \$5,090.14; total income, \$135,135.39.

DISBURSEMENTS, 1921.—Fire: Gross amount paid for losses, \$63,646.97; reinsurance, \$12,529.18; net amount paid policyholders for losses, \$51,117.79; underwriting expenses, \$20,479.71; dividends to policyholders, \$45,198.20; total disbursements, \$116,795.70.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 39.3%; losses incurred, 40.5%; underwriting expenses, 15.7%; underwriting profit, 26.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 48.6%; expenses incurred, 17.9%; underwriting profit, 32.3%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$108,426.08; loss from underwriting profit and loss items, \$1,066.24; total, \$107,359.84.

Losses incurred during 1921, \$52,785.59; underwriting expenses incurred during 1921, \$19,496.05; total, \$72,281.64.

Gain from underwriting during 1921, \$35,078.20.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$5,090.14.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$35,078.20; investments, \$5,090.14; total, \$40,168.34.

Loss from dividends, \$45,198.20.

Surplus, December 31, 1920; \$86,932.54; decrease, \$5,029.86; surplus, December 31, \$81,902.68.

BUSINESS FROM ORGANIZATION.—Net losses paid, \$358,882; dividends to policyholders, \$382,909; average dividend, 39½%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 40%; three years, 40%.

INDIANA LUMBERMENS MUTUAL INSURANCE COMPANY,

518 North Delaware Street, Indianapolis, Ind.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$55,000 00
Mortgage loans on real estate.....	562,450 00
Interest due and accrued thereon.....	9,858 68
Loans on collateral security.....	6,000 00
Bonds and stocks owned, market value..	802,316 00
Interest due and accrued thereon.....	6,842 01
Cash in banks and office.....	57,120 89
Agents' balances not over three months due	36,318 76
Interest accrued on bank deposits.....	40 40

TOTAL ADMITTED ASSETS..... \$1,535,950 74**LIABILITIES, DECEMBER 31, 1921.**

Losses and claims.....	\$84,422 00
Unearned premiums: Fire, \$418,646.82; other than fire, \$37,221.21; total.....	455,868 08
Salaries, rents, etc.....	10,000 00
Estimated taxes hereafter payable.....	15,000 00

TOTAL LIABILITIES	\$515,290 08
NET CASH SURPLUS.....	1,020,660 71

TOTAL \$1,535,950 74

INDIANA LUMBERMENS MUTUAL INSURANCE COMPANY. — *Continued.* GENERAL REVIEW.

This company began business April 1, 1897, and is licensed in Ark., Cal., Conn., Ga., Idaho, Ill., Ind., Iowa, Kan., Ky., La., Me., Md., Mass., Mich., Minn., Miss., Mo., N. H., N. J., N. C., N. Y., Ohio, Okla., Ore., Pa., S. C., Tenn., Texas, Vt., Va., Wash., W. Va. and Wis.

This company specializes in lumber and wood-working risks and writes, in addition to this, tornado and fire and theft insurance on automobiles. Its rates are made under its own schedule. It has made substantial progress and is in excellent standing.

The assessment liability is three times the cash premium. The contingent resources on December 31, 1921, were, \$2,690,461.05.

No extra assessments have ever been levied.

Its investments are of excellent character. The security valuations used in this statement are fixed at local market quotations. The real estate is the company's Home Office. The mortgage loans, except one which is located in Ohio, are upon improved property in Indiana.

Officers.—President, J. W. Pinnell; vice-president, John Montano; treasurer, J. T. Eaglesfield; secretary and manager, F. B. Fowler.

Directors.—H. B. Burnet, Burnet-Binford Lumber Co., Indianapolis; J. T. Eaglesfield, Eaglesfield-Hill Lumber Co., Indianapolis; F. B. Fowler, secretary and manager; Albert Greely, Greely Lumber Co., Muncie; C. A. Hubbard, Hubbard Lumber Co., Martinsville; John Montano, John Montano Lumber Co., Union City; J. W. Pinnell, Pinnell-Coombs Lumber Co., Lebanon.

Income, 1921.—Gross premiums, \$1,027,416.12; reinsurance, \$9,425.98; return premiums, \$121,356.30; net premiums; \$896,633.84; interests, etc., \$77,860.83; adjustment book value of bonds, \$4,435.75; total income, \$978,930.42.

Disbursements, 1921.—Gross amount paid for losses,

\$321,791.09; reinsurance, \$14,598.62; salvage, \$1,273.62; net amount paid policyholders for losses, \$305,918.85; underwriting expenses, \$164,228.32; dividends to policyholders, \$391,070.33; investment expenses, \$6,887.32; total disbursements, \$868,104.82.

Ratios to Premiums Written.—Losses paid: Fire, 33.3%; motor vehicle, 91.5%; tornado, etc., 10.7%; losses incurred, 35.3%; underwriting expenses, 18.3%; underwriting profit, 44.4%.

Ratios to Premiums Earned.—Losses incurred, 35.9%; expenses incurred, 18.9%; underwriting profit, 45.2%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$880,609.66.

Losses incurred during 1921, \$316,306.85; underwriting expenses incurred during 1921, \$166,527.73; total, \$482,834.58.

Gain from underwriting during 1921, \$397,775.08.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$78,964.38; profit on investments during 1921, \$61,303.75; total, \$140,268.13.

Loss on investments during 1921, \$27,984.00; investment expenses incurred during 1921, \$9,377.32; total \$37,361.32.

Gain from investments during 1921, \$102,906.81.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$397,775.08; investments, \$102,906.81; total \$500,681.89.

Loss from dividends, \$391,070.33.

Surplus, December 31, 1920, \$911,049.15; increase, \$109,611.56; surplus, December 31, 1921, \$1,020,660.71.

Business from Organization.—Net premiums and assessments, \$7,142,742.22; net losses paid, \$2,466,497.53; dividends to policyholders, \$2,426,063.84; average dividend, 33.9%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 45%; three years, 40%.

INDIANA MUTUAL AUTOMOBILE INSURANCE COMPANY, INC., First National Bank Bldg., LaPorte, Ind.

GENERAL REVIEW.

This company was incorporated in September, 1915, and was licensed by the Indiana Insurance Department in December of that year.

The company advises that a membership fee of \$8 is collected the first year only, besides a deposit premium of 80 cents per hundred for cars list price up to \$1,799, and 60 cents per hundred for cars list price \$1,800 and up. The membership fee collected the first year is transferrable to any other risk at any time.

All membership and all dues are payable annually in advance.

Details showing the different items constituting the assets of the company were not furnished to us. The unearned premium liability appears rather small compared to the annual premium income.

It is licensed in Indiana and in Illinois to write fire and theft and collision insurance on automobile and also to write "collision only" policies at special rates and some special forms of automobile dealers' policies.

Officers.—President, F. J. Cook; vice-president, E. H. Handley; secretary and treasurer, F. C. Brewer; counsels, Frank J. Conboy and Norman Wolfe.

Directors.—E. H. Handley, H. T. Brewer, F. J. Cook, Norman Wolfe, F. C. Brewer.

Territory.—It is licensed in Indiana.

At the close of 1921 its total admitted assets were \$17,711.23. The liabilities were, unpaid claims, \$3,145.35; un-

earned premiums, \$9,507.37 and surplus to policyholders, \$5,058.51.

Income, 1921.—Net premiums and policy fees, \$34,011.88; inspections, \$539.99; borrowed money, \$1,500; total income, \$36,051.87.

Disbursements, 1921.—Net amount paid policyholders for losses, \$14,220.27; interest paid stockholders, \$749; borrowed money repaid, \$1,500; interest on borrowed money, \$33.50; underwriting expenses, \$21,493.14; total disbursements, \$37,996.91.

Ratios to Premiums Written.—Losses paid, 41.8%; losses incurred 43.0%; underwriting expenses, 63.2%; underwriting loss, 2.2%.

Ratios to Premiums Earned.—Losses incurred, 43.0%; expenses incurred, 59.2%; underwriting loss, 2.2%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$34,061.50.

Losses incurred during 1921, \$14,640.56; underwriting expenses incurred during 1921, \$20,184.39; total, \$34,824.94.

Loss from underwriting during 1921, \$763.44.

Investment Exhibit, 1921.—Loss from investments during 1921, \$237.07.

Gain and Loss Exhibit, 1921.—Losses: Underwriting, \$763.44; investments, \$237.07; total, \$1,000.51.

Surplus, Dec. 31, 1920, \$6,059.02; decrease, \$1,000.51; surplus, Dec. 31, 1921, \$5,058.51.

**THE INDIANA RETAIL MERCHANTS ASSOCIATION MUTUAL
FIRE INSURANCE COMPANY,
312 Merchant's Bank Bld'g, Indianapolis, Ind.**

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$81,654 47
Interest due and accrued thereon.....	966 89
Cash in banks and office.....	28,335 83
Agents' balances not over three months due	4,173 48

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$2,732 47
Unearned premiums	34,795 15
Dividends to policyholders unpaid.....	100 50
Salaries, rents, etc.....	1,758 40
Estimated taxes hereafter payable.....	11 47
Contingent commissions, etc.....	239 36
Adjustment expense	15 00
Advance premiums	26 62

TOTAL LIABILITIES	\$39,678 97
NET CASH SURPLUS.....	75,451 70

TOTAL ADMITTED ASSETS..... \$115,130 67

TOTAL \$115,130 67

GENERAL REVIEW.

This company was organized in October, 1907. It is licensed only in Indiana. It writes both participating and non-participating policies.

The company writes at stock company rates, and returns 20% in cash at the end of the policy year.

The assessment liability of mutual members is an amount equal to one annual premium. The company advises that it has never found it necessary to levy any assessment.

Officers.—President, T. J. McKiernan; vice-president, L. H. Rulo; secretary-treasurer, R. B. Clark; assistant secretary-manager, R. W. Clark; general counsel, Burke G. Slaymaker.

Directors.—T. J. McKiernan, W. W. Adamson, J. F. Cannon, R. W. Clark, S. V. Levi, L. H. Rulo, B. G. Slaymaker, E. T. Brickley, Frank Donner, C. L. Haughton, R. B. Clark, W. V. Smock.

Income, 1921.—Gross premiums, \$100,710.30; reinsurance, \$29,111.13; return premiums, \$5,925.31; net premiums, \$65,673.86; interest, etc., \$4,277.31; commissions on investments, etc., \$66.48; profit on maturity investments, \$271.85; total income, \$70,289.50.

Disbursement, 1921.—Gross amount paid for losses, \$30,105.82; reinsurance, \$3,015.57; salvage, \$8.21; net amount paid policyholders for losses, \$27,082.04; underwriting expenses, \$21,354.25; dividends to policyholders, \$10,-

632.49; decrease by adjustment ledger assets schedule D, \$104.84; total disbursements, \$59,173.62.

Ratios to Premiums Written.—Losses paid, 41.2%; losses incurred, 33.6%; underwriting expenses, 32.5%; underwriting profit, 27.1%.

Ratios to Premiums Earned.—Losses incurred, 35.2%; expenses incurred, 34.7%; underwriting profit, 28.4%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$62,637.43; loss from underwriting profit and loss items, \$1,061.63; total, \$61,575.80.

Losses incurred during 1921, \$22,054.51; underwriting expenses incurred during 1921, \$21,724.51; total, \$43,779.02.

Gain from underwriting during 1921, \$17,796.78.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$4,504.82; profit on investments during 1921, \$311.71; total, \$4,816.53.

Loss on investments during 1921, \$104.84.

Gain from investments during 1921, \$4,711.69.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$17,796.78; investments, \$4,711.69; total, \$22,508.47.

Loss from dividends, \$10,391.83.

Surplus, December 31, 1920, \$63,335.06; increase, \$12,116.64; surplus, December 31, 1921, \$75,451.70.

Average dividend, 20%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%.

**INDUSTRIAL MUTUAL INSURANCE COMPANY,
31 Milk Street, Boston, Mass.**

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$657,150 00
Interest due and accrued thereon.....	11,051 52
Cash in banks and office.....	57,503 05
Agents' balances not over three months due	19,248 92

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$5,742 00
Unearned premiums	303,263 94
Salaries, rents, etc.....	619 64
Estimated taxes hereafter payable.....	1,001 08

TOTAL LIABILITIES	\$310,616 66
NET CASH SURPLUS	434,336 83

TOTAL ADMITTED ASSETS \$744,953 49

TOTAL \$744,953 49

INDUSTRIAL MUTUAL INSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

This company began business June 1, 1890, and has built up a substantial business. It is practically under the same management as the Cotton and Woollen Manufacturers' and The Rubber Manufacturers' mutual insurance companies of Boston. The securities owned are of good character.

The assessment liability of members is fixed by the by-laws and is five times the cash premium, but it has never levied an assessment.

On December 31, 1921, the contingent resources of the company were \$3,080,447.85.

This company is a member of the Junior Conference of New England Mill Mutuals. See tabulation at end of this section.

The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

Kinds of Insurance Written.—Fire, windstorm and sprinkler leakage written.

Officers.—President, C. T. Plunkett; vice-president, F. W. Pitcher; vice-president and assistant treasurer, W. B. Brophy; secretary and treasurer, Benjamin Taft; assistant secretary, C. H. Clough; assistant secretary, H. P. Farwell.

Directors.—C. T. Plunkett, Adams, Mass.; F. W. Pitcher, Easthampton, Mass.; C. A. Stone, Boston; B. F. Peach, Lynn, Mass.; E. Frank Lewis, Lawrence, Mass.; A. H. Lowe, Fitchburg, Mass.; C. C. Converse, Boston; Lester Leland, Boston; E. H. Clapp, Boston; Geo. B. Hodgman, New York, N. Y.; J. P. Stevens, Newburyport, Mass.; Benjamin Taft, Ayer, Mass.; Marcus Beebe, Malden; W. B. Brophy, Boston, Mass.; Frank R. Briggs, Boston, Mass.

Territory.—It is licensed in Ill., Me., Md., Mass., Mich., N. H., N. Y., N. C., Ohio, Pa., R. I., S. C., Vt., and Wis.

Income, 1921.—Gross Premiums, \$522,744.37; return premiums, \$38,713.01; net premiums, \$484,031.36; interest, etc., \$36,324.68; Canadian Exchange, \$402.50; Profit on sale of bonds, \$742.75; total income, \$520,501.29.

Disbursements, 1921.—Gross amount paid for losses, \$19,330.36; salvage, \$160.76; net amount paid policyholders for losses, \$19,169.60; underwriting expenses, \$33,500.71; expiration return of premium to policyholders, \$473,675.23; investment expenses, \$877.63; other disbursements, \$50; total disbursements, \$527,273.17.

Ratios to Premiums Written.—Losses paid, 3.9%; losses incurred, 4.1%; underwriting expenses, 6.9%; underwriting profit, 98.1%.

Ratios to Premiums Earned.—Losses incurred, 3.7%; expenses incurred, 6.1%; underwriting profit, 90.1%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$527,411.72; gain from underwriting profit and loss items, \$146.69; total, \$527,558.41.

Losses incurred during 1921, \$19,932.60; underwriting expenses incurred during 1921, \$32,393.48; total, \$52,326.08.

Gain from underwriting during 1921, \$475,232.33.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$36,028.85; profit on investments during 1921, \$13,760.54; total, \$49,799.39.

Loss on investments during 1921, \$50; investment expenses incurred during 1921, \$877.63; total, \$927.63.

Gain from investments during 1921, \$48,861.76.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$475,232.33; investments, \$48,861.76; total, \$524,094.09.

Loss from expiration return of premium, \$473,675.23.

Surplus, December 31, 1920, \$383,917.97; increase, \$50,418.86; surplus, December 31, 1921, \$434,336.83.

Business from Organization.—Net premiums and assessments, \$8,565,771.92; net losses paid, \$958,643.93; expiration return of premium to policyholders, \$6,568,355.19; average dividend, 81.26%.

Percentage of cash premiums returned during the year on expiring policies as expiration return of premiums: One year, 90.57%; two years, 80.01%; three years, 71.38%.

INLAND MUTUAL MARINE INSURANCE COMPANY OF NEW YORK,

New York City.

This is a mutual company incorporated under the laws of the State of New York, November 5, 1921, and authorized by the New York State Insurance Department on December 30, 1921, to receive applications for insurance. When a sufficient number of applications are received as is required by the law of the State, the department will then pass upon the company's application for license.

The company was organized to write inland marine insurance, but by its charter it is authorized to write fire, lightning, wind storm, tornado, cyclone, earthquake, hail, frost, weather, flood or rain insurance, riot, civil commotion, explosion, inland marine insurance, automobiles and air craft insurance.

Owing to the depression in the shipping business the company will not begin active operations until 1923.

Management.—The company will be under the management of W. L. Webster & Company, Inc., 1 Liberty Street, New York City.

The officers of the company have not been elected as yet. The incorporators are as follows:

Charles Schwarz, George Wells, William E. Walsh, Raymond J. Knoepple, Walter L. Webster, Frederick W. Droge, Edgar F. Storms, Samuel T. Bell, Arthur L. Doremus, Frank G. Carrie, Howard C. Russ, Alfred A. Fraser, Edward S. Walsh, Edward P. Chalfant and Walter C. Gilbert.

INTEGRITY MUTUAL INSURANCE COMPANY,

220 South State Street, Chicago, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$41,343 25
Interest due and accrued thereon.....	469 85
Cash in banks and office.....	46,476 82
Agents' balances not over three months due	13,401 66
Reinsurance recoverable on losses paid....	361 05

TOTAL ADMITTED ASSETS..... \$102,052 63

LIABILITIES, DECEMBER 31, 1921.

Net unpaid losses.....	\$2,150 00
Unearned premiums	21,420 32
Salaries, rents, etc.....	6,321 28
Estimated taxes hereafter payable.....	115 38
Accrued interest on guaranty capital.....	1,047 06
Unpaid reinsurance premiums.....	7,662 15

TOTAL LIABILITIES	\$38,116 19
Guaranty surplus.	\$23,205.92
Divisible surplus.	40,730.52
Total surplus to policyholders.....	63,936 44

TOTAL \$102,052 63

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of Illinois in 1910. Under its charter it is permitted to write policies with or without contingent liability.

The company originally operated under the title of Printing Trades Mutual Fire Insurance Company. The present name was adopted during 1917, at which time the general business policy of the company was broadened and a general class of business is now being written which consists principally of manufacturing risks and mercantile establishments. At the end of 1919 the Laundry Owners Mutual Insurance Company and the Integrity Mutual were consolidated under the title of the latter.

GENERAL MANAGEMENT.—The active general management of this company is the same as that of the Integrity Mutual Casualty Company. For the purpose of economy and efficiency, the business of the two companies is handled through the same office wherever practicable. The business of the company has been profitable, and the company is reported to have paid a dividend or saving to its policyholders each year since it was organized.

The company advises us that it writes at stock company rates and the contingent liability was expressed in the policy, at one cash premium, but that it now writes non-assessable policies only.

In 1921 its loss and expense ratios were low, and it paid a fair dividend to policyholders.

TERRITORY.—The company is licensed at the present time in Illinois only.

OFFICERS.—President, Jos. C. Adderly; vice-presidents, Samuel A. Harper and Wm. Frew Long; secretary, W. H. Adderly; treasurer, John W. Ott; executive committee, Jos. C. Adderly, Samuel A. Harper and H. L. Ekern.

DIRECTORS.—W. J. Hartman, president The Transportation Bank of Chicago; H. L. Ekern; Ekern & Meyers, Chicago; R. C. Shanberger, Progress Laundry Company, Indianapolis; Geo. L. Mallery, Swift & Company, Chicago; Samuel A. Harper, Bradley, Harper & Ferrell, Chicago; Geo. H. Benedict, Globe Engraving and Electrotype Company, Chicago; John J. Miller, Barnard & Miller Company, Chicago; R. C. Deacon, Lambert-Deacon-Hull Company, St. Louis, Mo.; O. A. Koss, O. A. Koss & Company, Chicago; W. H. Sleeppeck, Sleeppeck-Helman Company, Chicago, T. E.

Donnelley, R. R. Donnelley & Sons Company, Chicago; Wm. Frew Long, Lincoln Laundry Company, Pittsburgh, Pa.; W. H. Adderly, secretary; John W. Ott, treasurer, and Jos. C. Adderly, president.

INCOME, 1921.—Fire: gross premiums, \$94,071.35; reinsurance, \$21,400.88; return premiums, \$13,371.61; net premiums, \$59,298.86; interest, etc., \$3,050.73; other income, \$527.02; total income, \$62,876.61.

DISBURSEMENTS, 1921.—Fire: Gross amount paid for losses, \$25,984.74; reinsurance, \$9,075.18; salvage, \$66.21; net amount paid policyholders for losses, \$16,243.35; underwriting expenses, \$16,028.13; dividends to policyholders, \$12,292.98; other disbursements, \$1,564.45; total disbursements, \$46,128.91.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 27.3%; losses incurred, 29.3%; underwriting expenses, 27.0%; underwriting profit, 29.5%.

RATIO TO PREMIUMS EARNED.—Losses incurred, 31.9%; expenses incurred, 35.1%; underwriting profit, 32.1%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$54,446.68; loss from underwriting profit and loss items, \$402.62; total, \$54,044.06.

Losses incurred during 1921, \$17,397.30; underwriting expenses incurred during 1921, \$19,139.98; total, \$36,537.28.

Gain from underwriting during 1921, \$17,506.78.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$3,043; profit on investments during 1921, \$572.02; total, \$3,570.02.

Loss on investments during 1921, \$40; investment expenses incurred during 1921, \$41.52; total, \$81.52.

Gain from investments during 1921, \$3,488.50.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$17,506.78; investments, \$3,488.50; increase in guaranty surplus, \$5,250; total, \$26,245.28.

Losses: Interest on guaranty capital, \$1,080.31; dividends, \$12,292.98; total, \$13,373.29.

Surplus, December 31, 1920, \$51,064.45; increase, \$12,371.99; surplus, December 31, 1921, \$63,936.44.

BUSINESS FROM ORGANIZATION.—Net premiums and assessments, \$304,828.47; net losses paid, \$122,945.14; dividends to policyholders, \$32,801.03; average dividend, 20%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%.

IOWA AUTOMOBILE MUTUAL INSURANCE COMPANY.

512 Second Avenue, East, Cedar Rapids, Iowa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$15,000 00
Interest due and accrued thereon.....	175 00
Bonds and stocks owned.....	13,900 92
Interest due and accrued thereon.....	285 21
Cash in banks and office.....	15,334 81
Agents' balances not over three months due	2,194 19
Accrued interest on bank deposits.....	11 32

TOTAL ADMITTED ASSETS..... \$46,901 45

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$2,763 14
Unearned premiums.....	35,260 65
Salaries, rents, etc.....	298 29
Estimated taxes hereafter payable.....	150 00
Adjustment expense.....	120 90

TOTAL LIABILITIES..... \$38,592 98
NET CASH SURPLUS..... 8,308 47

TOTAL..... \$46,901 45

GENERAL REVIEW.

This company was incorporated under the laws of Iowa on October 11, 1910, and began business in November of the same year. It operates on the mutual plan, writing fire, lightning, tornado, collision, property damage, and theft insurance on automobiles. The company bears a good reputation.

The business of the association is confined to the States of Illinois and Iowa.

Management and Reputation.—The company is under the same management as the Iowa Mutual Liability Insurance Company, of Cedar Rapids, Iowa, which company is reported upon in our Casualty and Miscellaneous Volume.

The company writes business on an annual basis only.

Officers.—President, Dr. Richard Lord, also president of the Lefebure Ledger Company, president Inter-Ocean Re-Insurance Company and director Peoples Savings Bank; vice-president and treasurer, John Burianek, Jr., also president of Peoples Saving Bank; secretary, H. L. Nehls, also president of the H. L. Nehls Investment Company; general manager, J. W. Lovellette.

Directors.—Dr. Richard Lord, John Burianek, Jr., H. L. Nehls, W. W. Wyant and John Hanson.

Income, 1921.—Gross premiums, \$101,291.17; reinsurance, \$44,130.97; return premiums, \$39,520.98; net premiums, \$17,639.22; interest, etc., \$3,243.06; from agents' balances previously charged off, \$48.82; increase by adjustment of book value of bonds, \$96.00; total income, \$21,027.10.

Disbursements, 1921.—Gross amount paid for losses, \$129,101.32; reinsurance, \$66,368.04; salvage, \$10,066.72; net amount paid policyholders for losses, \$52,666.56; underwriting expenses, \$32,780.65; total disbursements, \$85,447.21.

Ratios to Premiums Written.—Losses paid, 298.6%; losses incurred, 238.8%; underwriting expenses, 185.8%; underwriting loss, 7.7%.

Ratios to Premiums Earned.—Losses incurred, 57.3%; expenses incurred, 41.6%; underwriting loss, 1.8%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$73,568.81; loss from underwriting profit and loss items, \$2,191.95; total, \$71,376.86.

Losses incurred during 1921, \$42,129.93; underwriting expenses incurred during 1921, \$30,599.86; total, \$72,729.79.

Loss from underwriting during 1921, \$1,352.93.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$2,614.85; profit on investments during 1921, \$96.00; total, \$2,710.85.

Loss on investments 1921, \$37.52; investment expenses incurred during 1921, \$44.25; total, \$81.77.

Gain from investments during 1921, \$2,629.08.

Gain and Loss Exhibit, 1921.—Gain from investments, \$2,629.08.

Loss from underwriting, \$1,352.93.

Surplus, December 31, 1920, \$7,032.32; increase, \$1,276.15; surplus, December 31, 1921, \$8,308.47.

Business from Organisation.—Net premiums and assessments, \$643,492.76; net losses paid, \$307,107.93.

IOWA HARDWARE MUTUAL INSURANCE ASSOCIATION,

Mason City, Iowa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$40,000 00
Mortgage loans on real estate.....	111,000 00
Interest due and accrued thereon.....	4,341 88
Bonds and stocks owned.....	45,826 00
Interest due and accrued thereon.....	257 40
Cash in banks and office.....	7,252 67
Unpaid assessments.....	4,112 11
Certificate of deposit.....	35,000 00
Other admitted assets.....	479 77

TOTAL ADMITTED ASSETS..... \$248,269 83

Net unpaid claims.....	7,187 38
Unearned premiums.....	93,836 03
Salaries, rents, etc.....	2,439 02
Estimated taxes hereafter payable.....	50 29
Other liabilities.....	65 08

TOTAL LIABILITIES..... \$103,577 79
NET CASH SURPLUS..... 144,692 04

TOTAL..... \$248,269 83

IOWA HARDWARE MUTUAL INSURANCE ASSOCIATION — *Continued.*

GENERAL REVIEW.

HISTORY.—This company began business in August, 1903. It is licensed only in Iowa, but writes in other States.

On December 31, 1921, the total amount of insurance in force was \$12,648,306.07.

The dividend for 1921 was 50%.

The securities owned are of excellent character, and the mortgages seemingly well secured.

OFFICERS.—President, L. C. Abbott, Marshalltown; vice-president, Joseph Mattes, Odebolt; secretary, A. R. Sale, Mason City; treasurer, W. G. C. Bagley, Mason City.

DIRECTORS.—W. B. Baumgartner, Dubuque; G. A. Bieber, Ft. Atkinson; R. J. Breckenridge, Brooklyn; H. G. Dettboff, Muscatine, Ia.; C. R. Keating, Mt. Ayr; H. F. Leible, Des Moines; A. F. Mueller, Webster City; Th. N. Petersen, Council Bluffs; Jacob Seither, Keokuk.

INCOME, 1921.—Gross premiums, \$284,590.06; reinsurance, \$47,290.41; return premiums, \$24,632.11; net premiums, \$162,677.56; interest, etc., \$9,400.34; other income,

\$329.22; rents, including \$1,200 for own occupancy, \$3,655.35; sale mortgage, \$4,000; total income, \$180,062.47.

DISBURSEMENTS, 1921.—Gross amount paid for losses, \$58,052.95; reinsurance, \$24,596.36; salvage, \$166.68; net amount paid policyholders for losses, \$33,289.91; underwriting expenses, \$31,146.91; dividends to policyholders, \$84,234.23; other disbursements, \$1,286.45; real estate repairs and taxes, \$1,735.48; total disbursements, \$151,692.98.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 20.4%; losses incurred, 19.8%; underwriting expenses, 19.1%; underwriting profit, 24.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 30.7%; expenses incurred, 31.9%; underwriting profit, 37.2%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$104,968.12.

Losses incurred during 1921, \$32,827.46; underwriting expenses incurred during 1921, \$33,502.67; total, \$65,830.13.

Gain from underwriting during 1921, \$39,137.99.

IOWA MUTUAL INSURANCE COMPANY,
DeWitt, Iowa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$14,020 70
Rents due and accrued.....	10 50
Mortgage loans on real estate.....	162,400 00
Interest due and accrued thereon.....	5,084 10
Bonds and stocks owned.....	110,618 39
Interest due and accrued thereon.....	1,918 79
Cash in banks and office.....	18,290 55
Agents' balances not over three months due.....	20,576 48
Reinsurance balances.....	4,846 19
Premiums in course of collection.....	2,919 09

TOTAL ADMITTED ASSETS \$340,679 79

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$14,970 00
Unearned premiums.....	195,667 21
Estimated taxes hereafter payable.....	7,000 00
Funds held under reinsurance treaties.....	1,982 68
Agents' credit balances.....	1,001 89
Estimated expenses of adjustment and investigation of losses.....	300 00

TOTAL LIABILITIES \$220,921 28
NET CASH SURPLUS..... 119,758 51

TOTAL \$340,679 79

GENERAL REVIEW.

This association was organized in 1900. It was formerly known as the Iowa Mutual Insurance Association, but the present title was adopted in 1920. It writes fire, lightning, windstorm, tornado, cyclone, plate glass and motor vehicle insurance.

The company writes mercantile, church, and school risks at the regular stock company rates, and the other risks at its own rates.

The assessment liability of members is an amount equal and in addition, to the annual basis rate charged for the insurance. The contingent resources of the company, December 31, 1921, were \$542,117.

The real estate owned is the Home Office building built in 1913 and 1914 at a cost of \$17,000.

Territory.—It is licensed in Iowa.

Officers.—President, T. W. Large, DeWitt, Iowa; vice-president, J. G. Pearce, DeWitt, Iowa; secretary, G. M. Smith, DeWitt, Iowa; treasurer, J. V. Bloom, DeWitt, Iowa.

Directors.—G. H. Christensen, DeWitt, Iowa, merchant; W. H. Walker, DeWitt, Iowa, merchant; L. N. Williams, DeWitt, Iowa, cashier First National Bank; J. Alex Smith, DeWitt, Iowa, president DeWitt Savings Bank; M. J. Sullivan, Welton, Iowa, president Farmers Mutual Insurance Association; S. B. Walker, Calamus, Iowa, insurance; J. W. Judge, Lyons, Iowa, insurance; T. W. Large, DeWitt, Iowa, lumber dealer; J. G. Pearce, DeWitt, Iowa, vice-

president DeWitt Telephone Co.; G. M. Smith, DeWitt, Iowa, insurance; J. V. Bloom, DeWitt, Iowa, cashier De Witt Savings Bank; A. L. Pascal, Jr., attorney, DeWitt, Iowa.

Income, 1921.—Gross premiums, \$456,703.41; reinsurance, \$48,515.87; return premiums, \$35,679.70; net premiums, \$367,197.84; interest, etc., \$14,238.54; profit on sale of bonds, \$624.50; inc. by adjustment in book value of bonds, \$12.13; other income, \$3,083.72; total income, \$385,156.73.

Disbursements, 1921.—Gross amount paid for losses, \$181,309.76; reinsurance, \$17,293.31; salvage, \$1,703.95; net amount paid policyholders for losses, \$162,312.50; underwriting expenses, \$132,776.63; dividends to policyholders, \$20,800.13; other disbursements, \$2,220.74; total, disbursements, \$318,109.

Ratios to Premiums Written.—Losses paid: Fire, 45.3%; motor vehicle, 89.8%; tornado, etc., 17.9%; plate glass, 46.4%; losses incurred, 45.6%; underwriting expenses, 36.2%; underwriting profit, 12.7%.

Ratios to Premiums Earned.—Losses incurred, 48.2%; expenses incurred, 38.1%; underwriting profit, 13.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$347,710.63; loss from underwriting profit and loss items, \$702.48; total, \$347,008.15.

Losses incurred during 1921, \$167,561.90; underwriting

IOWA MUTUAL INSURANCE COMPANY—Continued.

expenses incurred during 1921, \$132,621.69; total, \$300,183.59.

Gain from underwriting, during 1921, \$46,824.56.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$18,055.53; profit on investments during 1921, \$5,262.19; total, \$23,317.72.

Loss on investments during 1921, \$1.75; investment expenses incurred during 1921, \$1,062.26; total, \$1,064.01.

Gain from investments during 1921, \$22,253.71.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$46,824.56; investments, \$22,253.71; total, \$69,078.27.

Loss from dividends, \$20,800.13.

Surplus, December 31, 1920, \$71,480.37; increase, \$48,278.14; surplus, December 31, 1921, \$119,758.51.

Business from Organization.—Net premiums and assessments, \$2,321,230; net losses paid, \$1,104,367; dividends to policyholders, \$122,963.

IOWA MUTUAL TORNADO INSURANCE ASSOCIATION, Hubbell Bldg., Des Moines, Iowa.

GENERAL REVIEW.

This company was organized under the laws of the State of Iowa, January 1, 1884.

It confines its writings to cyclone, tornado and windstorm insurance on buildings, live stock and implements, on or off the premises, and farm products while in buildings. It collects a cash premium in advance and all policies are written for a term of five years. The largest aggregate amount insured in any single risk without deduction for reinsurance is \$15,000, on frame buildings and \$30,000, on brick, stone or reinforced concrete.

An advance fee of \$1 is collected, and the dwelling, merchandise and class "A" mercantile risks rate is 10 cents, barns, churches, schools, etc., 20 cents, per hundred, and the policies are subject to assessment for the payment of losses and to maintain working reserves.

We are advised by the company that it had as of December 31, 1921, \$389,585,553 insurance in force, and also that in thirty years the total assessments had been 19 mills.

The management advises that the average cost to the policyholders was .802 per thousand in 1921; and average

for sixteen years ending at that time, .841 per year; average for 20 years a little less than 80c. a thousand per year.

Officers.—President, J. B. Herriman; secretary, H. F. Gross; vice-president, R. A. Kent; treasurer, Geo. A. Dalziel.

Executive Committee.—Alex Hartley, Ida Grove; A. T. Perrin, New Hartford; John Cooper, Boone.

Other Directors.—P. J. Shaw, Plover; A. T. Perrin, New Hartford; J. L. Fober, Cascade; C. N. Flugum, Leland; E. N. Dougherty, Creston; H. C. Brandes, Hancock; Theo. Zimmerman, Sanborn; John Evans, Grinnel; A. H. Kent, West Union.

The company's statement as of December 31, 1921, showed the following:

Total admitted assets, \$701,119.59; claims not adjusted, \$289.55; reserve for payment of losses, \$686,757.43; fees and assessments received in 1921, \$786,328.30; total income, \$791,811.30; net losses paid, \$163,293.88; adjustment of claims, \$8,569.78; policy fees retained by agents, \$66,872.11; expenses of management, \$54,620.79; total disbursements, \$293,356.66.

IOWA STATE INSURANCE COMPANY, 200 Main Street, Keokuk, Ia.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$8,000 00
Mortgage loans on real estate.....	89,400 00
Interest due and accrued thereon.....	8,234 19
Loans on collateral security.....	6,000 00
Interest due and accrued thereon.....	4 80
Bonds and stocks owned.....	300,892 19
Interest due and accrued thereon.....	2,600 80
Cash in banks and office.....	343,978 62
Agents' balances not over three months due.....	40,941 42
Bills receivable taken for fire risks.....	862,323 84
Due from reinsurance companies on losses.....	15,375 21
Interest accrued on bond deposits.....	286 64

TOTAL ADMITTED ASSETS \$1,672,627 71

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$54,029 78
Unearned premiums.....	1,276,081 00
Salaries, rents, etc.....	2,500 00
Estimated taxes hereafter payable.....	12,000 00
Estimated expense of adjustment of unpaid losses.....	1,500 00
Deferred commissions.....	5,202 48
Due reinsurance companies.....	22,317 61

TOTAL LIABILITIES \$1,373,030 87
NET CASH SURPLUS..... 298,996 84

TOTAL \$1,672,627 71

GENERAL REVIEW.

This company began business in July, 1855, and is licensed in Iowa and Missouri. It transacts a large volume of business, writing both short-term and five-year policies, taking notes for the latter, such notes representing the liability of the policyholders, and are included in its assets.

The short-term policies are written for cash in advance, and the company advises us that about half of its business is now done on that plan.

No assessments have ever been made.

Its investments are of good character.

The company writes fire, hail, windstorm and tornado insurance.

Officers.—President, William Logan; vice-president and treasurer, W. N. Sage; secretary, G. C. Tucker; assistant secretary, J. I. Annable; counsel, J. C. Davis; general agent, G. R. Homba.

IOWA STATE INSURANCE COMPANY — *Continued.*

Directors.—Wm. Logan, president State Central Savings Bank, Keokuk, Iowa; W. N. Sage, grain dealer, Keokuk, Iowa; G. C. Tucker, secretary of company, Keokuk, Iowa; J. C. Davis, counsel Director General of Railroads, Washington, D. C.; G. R. Hombs, general agent of company, Keokuk, Iowa; J. I. Annable, assistant secretary of company, Keokuk, Iowa.

Income, 1921.—Gross premiums, \$972,892.85; reinsurance, \$129,120.80; return premiums, \$177,884.21; net premiums, \$666,887.84; interest, etc., \$29,405.17; increase in reinsurance liabilities, \$11,205.75; agents' balances previously charged off, \$15,312.80; total income, \$721,811.56.

Disbursements, 1921.—Gross amount paid for losses, \$416,003.87; reinsurance, \$88,739.12; salvage, \$134.06; net amount paid policyholders for losses, \$327,130.69; underwriting expenses, \$283,188.53; investment expenses, \$745.28; total disbursements, \$611,064.50.

Ratios to Premiums Written.—Losses paid: Fire, 58.9%; tornado, etc., 16.3%; hail, 23.5%; losses incurred, 53.5%; underwriting expenses, 42.5%; underwriting loss, 1.9%.

Ratios to Premiums Earned.—Losses incurred, 57.4%; expenses incurred, 48.1%; underwriting loss, 2.0%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$621,278.90; gain from underwriting profit and loss items, \$21,290.71; total, \$642,569.70.

Losses incurred during 1921, \$356,431.28; underwriting expenses incurred during 1921, \$298,796.76; total, \$655,228.04.

Loss from underwriting during 1921, \$12,658.34.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$30,247.54.

Investment expenses incurred during 1921, \$845.28.

Gain from investments during 1921, \$29,402.26.

Gain and Loss Exhibit, 1921.—Gains from investments, \$29,402.26.

Loss from underwriting, \$12,658.34.

Surplus, December 31, 1920, \$282,252.92; increase, \$16,743.92; surplus, December 31, 1921, \$298,996.84.

Business from Organization.—Net premiums and assessments, \$12,526.081; net losses paid, \$5,915.897.

JEFFERSON MUTUAL FIRE INSURANCE COMPANY,

317 Chestnut Street, St. Louis, Mo.

GENERAL REVIEW.

This company began business May 1, 1861, and confines its writings to the city of St. Louis.

The company advised us that it made its last assessment in 1880, and that all mutual policies issued since that date have paid only the first 10% on the respective premium notes.

Officers.—President, Wm. Koenemann; vice-president, H. H. Biermann; secretary, Louis W. Schonebeck.

Directors.—Gustav Bischoff, Wm. G. Mueller, F. W. Hoffmeister, Louis Boeger, Michael Deck, Henry Griesedieck, Wm. Koenemann, H. H. Biermann, Herman C.

Kralemann, Frank W. Feuerbacher, Albert Theis, Oscar Nohl, Wm. A. Miller.

The following are extracts from statement as of December 31 1921:

Total admitted assets.....	\$462,649 56
Net cash surplus.....	413,591 80
Unearned premiums.....	49,057 76
Net premiums written.....	30,873 50
Total cash income.....	38,299 19
Net losses paid.....	8,705 93
Expenses paid.....	21,679 04
Total disbursements.....	39,511 22

KANSAS FARMERS MUTUAL INSURANCE ASSOCIATION, OF UPLAND, KAN.

Chapman, Kansas.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$1,700 00
Mortgage loans on real estate.....	133,250 00
Interest due and accrued thereon.....	3,209 00
Bonds and stocks owned.....	15,068 12
Interest due and accrued thereon.....	190 63
Cash in banks and office.....	8,081 09
Agents' balances not over three months due	2,804 97
Bills receivable taken for fire risks.....	6,081 89
War saving stamps.....	836 00

TOTAL ADMITTED ASSETS..... \$171,221 70

LIABILITIES, DECEMBER 31, 1921.

Estimated taxes hereafter payable.....	\$2,500 00
TOTAL LIABILITIES	\$2,500 00
NET CASH SURPLUS	168,721 70

TOTAL \$171,221 70

GENERAL REVIEW.

This is a mutual company organized under the laws of the State of Kansas in 1896. It operates under a cash and premium note plan, writing general fire, farm and tornado insurance. It makes its own rates. It is licensed and writes in Kansas only.

It will be noted that the company does not set up in the above statement any unearned premium reserve. It has levied no extra assessments.

The contingent liability of policyholders is five times the annual premium, and on December 31, 1921, the contingent resources were \$233,272.64.

Officers.—President, John Wilkins; secretary, C. J. Olson.

Income, 1921.—Gross premiums, \$68,052.40; reinsurance, \$1,721.66; return premiums, \$3,084.39; net premiums, \$63,246.35; interest, etc., \$7,964.12; total income, \$71,210.47.

Disbursements, 1921.—Gross amount paid for losses, \$36,

KANSAS FARMERS MUTUAL INSURANCE ASSOCIATION OF UPLAND, KANSAS.—Continued.

592.94; reinsurance, \$279.67; net amount paid policyholders for losses, \$36,313.27; underwriting expenses, \$26,052.81; total disbursements, \$62,366.08.

Ratios to Premiums Written.—Losses paid, 76.9%; tornado, etc., 13.4% losses incurred, fire, 57.4%; underwriting expenses, 41.2%; underwriting profit, 1.4%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$63,246.35.

Losses incurred during 1921, \$36,313.27; underwriting expenses incurred during 1921, \$26,052.81; total, \$62,366.08.

Gain from underwriting during 1921, \$880.27.

Investment Exhibit, 1921.—Gain from investments during 1921, \$7,964.12.

KENT COUNTY MUTUAL INSURANCE COMPANY,

305-307 S. State Street, Dover, Del.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value.....	\$6,240 85
Mortgage loans on real estate.....	159,700 00
Interest due and accrued thereon.....	4,295 00
Bonds and stocks owned, market value...	159,555 00
Interest due and accrued thereon.....	1,790 17
Cash in banks and office.....	319 19

TOTAL ADMITTED ASSETS..... \$331,900 21

LIABILITIES, DECEMBER 31, 1921.

Due for borrowed money.....	\$6,000 00
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NET CASH SURPLUS..... \$325,900 21

TOTAL \$331,900 21

GENERAL REVIEW.

This company began business in 1847, and does business in Delaware and Maryland only. It has accumulated a substantial surplus, and bears a good reputation.

Officers.—President, James J. Ross; vice-president, Harry McDaniel; secretary and treasurer, Cecil C. Fulton; assistant secretary, Robert L. Frazier.

Directors.—James J. Ross, farmer, Seaford, Del.; Harry McDaniel, merchant, Dover, Del.; Edward Hart, lumber, Townsend, Del.; Edward G. Walls, merchant, Smyrna, Del.; Thomas C. Horsey, retired, Dover, Del.; R. G. Paynter, M. D., Georgetown, Del.; Charles G. Waples, lumber, Milton, Del.; Joseph E. Holland, Merchant, Milford, Del.; William T. Records, retired, Laurel, Del.

Income, 1921.—Gross premiums, \$78,072.73; reinsurance, \$179.80; net premiums, \$77,892.93; interest, bonds, mortgage and collateral loan, \$17,253.51; rent, \$340.00; borrowed money, \$6,000.00; increase on bonds, \$2,542.72; total income, \$104,029.16.

Disbursements, 1921.—Net amount paid policyholders for losses, \$19,434.25; underwriting expenses, \$21,755.22; dividends to policyholders, \$29,158.20; returned members on surrendered policies, \$9,450.82; borrowed money repaid, \$13,500.00; interest on borrowed money, \$100.27; total disbursements, \$93,898.76.

Ratios to Premiums Written.—Losses paid, 24.9%; losses incurred, 24.9%; underwriting expenses, 27.9%; underwriting profit, 47.1%.

Ratios to Premiums Earned.—Losses incurred, 24.9%; expenses incurred, 27.9%; underwriting profit, 47.1%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$77,892.93.

Losses incurred during 1921, \$19,434.25; underwriting expenses incurred during 1921, \$21,755.22; total, \$41,189.47.

Gain from underwriting during 1921, \$36,703.46.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$17,165.68; profit on investments during 1921, \$2,542.72; total, \$19,708.40.

\$36,703.46; investments, \$19,708.40; total, \$56,411.86.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$36,703.46; investments, \$19,708.40; total, \$56,411.86.

Losses: Paid for surrendered policies, \$9,450.82; dividends, \$29,158.20; total, \$38,609.02.

Surplus, December 31, 1920, \$308,097.37; increase, \$17,802.84; surplus, December 31, 1921 \$325,900.21.

Business from Organization.—Net premiums and assessments, \$2,362,838.00; net losses paid, \$640,659.43; dividends to policyholders, \$676,843.00.

KENTUCKY AND LOUISVILLE MUTUAL INSURANCE COMPANY,

604 Columbia Bldg., Louisville, Ky.

ADMITTED ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$7,418 55
Bills receivable taken for fire risks.....	252,359 23

TOTAL ADMITTED ASSETS..... \$259,777 78

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$91 20
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NET CASH SURPLUS..... \$259,686 58

TOTAL \$259,777 78

KENTUCKY AND LOUISVILLE MUTUAL INSURANCE COMPANY.—Continued.

GENERAL REVIEW.

This company was organized under the laws of Kentucky in March, 1839, and holds a perpetual charter. It writes buildings, principally dwellings, in the city of Louisville only, on the mutual plan, taking deposit notes.

The contingent liability of policyholders is ten times the cash premium. On December 31, 1921, the contingent resources were, \$197,664.61.

Officers.—President, W. Wallace McDowell; secretary Alex M. Woodruff.

Directors.—Attila Cox, Jr., John D. Otter, John T.

Malone, Arthur E. Mueller, Tom B. Duncan, John Bacon, John Stites, Samuel Ouerbacker, W. Wallace McDowell.

Income, 1921.—Gross premiums, \$4,894.55; return premiums, \$123.32; net premiums, \$4,771.23; assessment, \$23,936.52; total income, \$28,707.75.

Disbursements, 1921.—Net amount paid policyholders for losses, \$6,874.03; underwriting expenses, \$7,343.35; other disbursements, \$7,051.82; total disbursements, \$21,269.20.

Business from Organisation.—Net premiums and assessments, \$1,090,534.27; net losses paid, \$642,386.71.

KEYSTONE MUTUAL FIRE INSURANCE COMPANY,

Widener Bldg., Chestnut and Juniper Streets, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$547,550 00
Interest due and accrued thereon.....	7,958 29
Cash in banks and office.....	48,190 87
Agents' balances not over three months due	21,897 65

TOTAL ADMITTED ASSETS..... \$625,096 81

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$3,816 08
Unearned premiums.....	308,536 37
Salaries, rents, etc.....	772 98
Estimated taxes hereafter payable.....	2,494 16

TOTAL LIABILITIES..... \$615,619 59
NET CASH SURPLUS..... 309,477 22

TOTAL..... \$625,096 81

GENERAL REVIEW.

This company began business January 1, 1885, and is under the same management as the Manton Mutual Fire Insurance Company and National Mutual Assurance Company both of Philadelphia. Its president is also president of the Atlantic Mutual Fire Insurance Company, of Philadelphia.

Its investments are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The assessment liability is fixed by the by-laws and is five times the cash premium. On December 31, 1921, the contingent resources of the company were \$3,097,622.85. No extra assessment has ever been levied.

This company is a member of the Junior Conference of New England Factory Mutual Insurance Companies. See tabulation at end of this section.

Territory.—Ill., Ky., Me., Md., Mass., Mich., N. Y., N. C., Ohio, Penn., R. I., S. C., Wis.

Officers.—President and treasurer, Frederick A. Downes; vice-president, Simon Miller; vice-president and engineer, Herbert P. Onyx; acting secretary, Chas. M. Corbett.

Directors.—Frederick A. Downes, president of the company; Simon Miller, of Jacob Miller Sons & Co.; John R. Williams, of Electric Storage Battery Co.; John C. Lowry, of Coulter & Lowry Co.; Henry F. Mitchell, of Mitchell & Pierson; Joseph Bancroft, of Joseph Bancroft & Sons Co.; C. F. C. Stout, of Ruby Kid Co.; Walter Lee, of American Ice Co.; Robert P. Hooper, of Hooper Sons Mfg. Co.; Thomas H. Ball, of Highland Worsted Mills; William G. Cox, of the Pusey & Jones Co.; H. W. Koch, of J. C. Blair Co.; Samuel L. Hammer, of Columbian Paper Co.

Income, 1921.—Gross premiums, \$558,506.94; return premiums, \$53,640.54; net premiums, \$504,866.40; interest, etc., \$27,358.81; total income, \$532,225.21.

Disbursements, 1921.—Net amount paid policyholders for losses, \$24,771.51; underwriting expenses, \$46,490.06; dividends to policyholders, \$479,514.53; gross loss on sale or maturity of bonds, \$2,260.90; total disbursements, \$553,037.00.

Ratios to Premiums Written.—Losses paid, 4.9%; losses incurred, 4.8%; underwriting expenses, 9.2%; underwriting profit, 92.8%.

Ratios to Premiums Earned.—Losses incurred, 4.5%; expenses incurred, 8.6%; underwriting profit, 86.9%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$538,874.70; gain from underwriting profit and loss items, \$232.49; total, \$539,107.28.

Losses incurred during 1921, \$24,009.17; underwriting expenses incurred during 1921, \$46,593.50; total \$70,602.67; Gain from underwriting during 1921, \$468,504.61.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$27,796.30; profit on investments during 1921, \$12,546.93; total, \$40,343.23.

Loss on investments during 1921, \$2,260.90.

Gain from investments during 1921, \$38,082.33.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$468,504.61; investments, \$38,082.33; total, \$506,586.94.

Loss from dividends, \$479,514.53.

Surplus, December 31, 1920, \$282,404.81; increase, \$27,072.41; surplus, December 31, 1921, \$309,477.22.

Business from Organization.—Net premiums and assessments, \$8,721,019.98; net losses paid, \$1,132,441.42; dividends to policyholders, \$6,470,997.88; average dividend, 74%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 90%; two years, 82.7%; three years, 68.5%; four years, 53.4%.

KNOX COUNTY MUTUAL INSURANCE COMPANY, Mt. Vernon, Ohio.

GENERAL REVIEW.

This company was incorporated in 1837 under the laws of Ohio and began business in 1839. It writes fire insurance for a five-year term under a mutual plan, accepting part cash premiums in advance and taking premium notes for the balance. It is licensed only in the State of Ohio. The policyholders' limit of liability is twenty times the cash premium. The company has operated conservatively and has made excellent progress. Under the law which governs its transactions, it is not required to maintain any unearned premium reserve, which accounts for its surplus item being large in proportion to its total resources.

Officers.—President, B. M. Allen; secretary, H. S. Jennings.

Directors.—(At last advices) Hugo Peterson, F. L. Beam, J. F. Lee, H. J. McGugin, S. W. Alsdorf, H. S. Jennings, B. M. Allen, L. T. Cromley, A. G. McCarthy.

Following are extracts taken from statement of this company as of December 31, 1921:

Total admitted assets.....	\$245,591 30
Net cash surplus.....	236,091 30
Premiums and assessments.....	68,961 35
Total cash income.....	79,908 84
Net losses paid.....	28,843 74
Expenses paid	38,737 37
Total disbursements	67,581 11

LEBANON MUTUAL INSURANCE COMPANY, Lebanon, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

United States Liberty bonds (market value)	\$98,496 80
Interest accrued	637 39
Cash in banks and office.....	12,001 31
Premiums and assessments in course of collection	91,907 45
Premiums notes on insurance.....	130,443 43
Office furniture and equipment.....	3,423 66

TOTAL ADMITTED ASSETS..... \$336,910 04

LIABILITIES, DECEMBER 31, 1921.

Net losses in process of adjustment.....	\$19,592 41
TOTAL LIABILITIES	\$19,592 41
NET CASH SURPLUS.....	317,316 63

TOTAL \$336,910 04

GENERAL REVIEW.

This company began business in June, 1856, and bears a good reputation.

Holders of straight mutual policies are subject to unlimited assessment.

The company issues some policies, the holders of which are liable to an assessment equal to the premium note given.

On December 31, 1921, the company held premium notes amounting to \$130,443.43, which are included in the assets and surplus.

OFFICERS.—President, Geo. W. Stine; vice-president, F. P. Hammar; secretary, James E. Walter; assistant secretary, Carl S. Karmany.

DIRECTORS.—M. E. Sowers, H. H. Ulrich, F. P. Hammar, James E. Walter, M. P. Karmany, F. A. Hammar, George W. Stine, I. R. Ulrich, E. V. Sowers, E. E. Walter, A. M. Stine, Carl S. Karmany.

TERRITORY.—Licensed in Pennsylvania only.

INCOME, 1921.

Gross premiums, \$162,602.31; reinsurance, \$28,383.38; return premiums, \$14,096.06; net premiums	\$120,122 87
Investments	4,402 50
Other income	1,092 95

TOTAL INCOME \$125,618 32

DISBURSEMENTS, 1921.

Gross amount paid for losses, \$116,493.26; reinsurance, \$24,735.34; net amount paid policyholders for losses.....	\$91,757 92
Underwriting expenses	34,969 78
Furniture	415 18

TOTAL DISBURSEMENTS ... \$127,142 88

LIBERTY MUTUAL AUTOMOBILE INSURANCE COMPANY, 407 Rialto Bldg., Kansas City, Mo.

GENERAL REVIEW.

This company was incorporated under the laws of the State of Missouri, in 1915, as Liberty Mutual Automobile Insurance Company, the name having been changed to above title April 26, 1919. It writes under a mutual plan fire and theft, liability, property damage, and collision on automobiles. According to its latest advices it is licensed and operates in Missouri only.

Officers.—President, Harry M. Bayne; vice-president, Victor E. Hayes; treasurer, Frank M. Kinlen; secretary and manager, C. D. Dolan.

The company did not respond to our requests for statement and figures showing its operations for the year 1921. If our subscribers are interested and will secure statement from the company and send to us we shall be glad to report upon same.

LITCHFIELD MUTUAL FIRE INSURANCE COMPANY, Litchfield, Conn.

GENERAL REVIEW.

This company was organized under the laws of the State of Connecticut and commenced business in 1838. It writes fire insurance under a mutual plan, and is licensed only in that State.

Officers.—President, George M. Woodruff; treasurer, James P. Woodruff; secretary, Frank B. Mason.

The following extracts were furnished to us by the Insurance Department and are as of December 31, 1921:

Total admitted assets.....	\$183,484 46
Net cash surplus.....	157,874 22
Unearned premiums	24,810 24
Net premiums and/or assessments received	16,196 65
Total cash income.....	27,553 65
Net losses paid.....	8,736 48
Expenses paid	6,805 68
Total disbursements	15,542 16

LOWELL MUTUAL FIRE INSURANCE COMPANY, Lowell, Mass.

GENERAL REVIEW.

This company was incorporated March 6, 1882, and commenced business April, 1882. It writes fire insurance under a mutual plan and has made excellent progress. According to latest advices it is licensed in Massachusetts, Connecticut, Rhode Island and Vermont.

The policyholders liability is one extra premium.

Officers.—President, Clarence H. Nelson; secretary, Joseph Peabody.

Extracts from statement as of December 31, 1921, show:

Total cash assets.....	\$219,267 28
Net cash surplus.....	91,920 85
Unearned premiums	121,040 30
Net premiums and/or assessments received	82,471 92
Total cash income.....	99,113 86
Net losses paid.....	20,880 86
Underwriting expenses paid.....	41,894 07
Savings returned to members.....	27,728 72
Contingent resources.....	265,707 34

LUMBERMEN'S MUTUAL INSURANCE COMPANY, Mansfield, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$100,000 00
Mortgage loans on real estate.....	399,260 00
Interest due and accrued thereon.....	8,598 63
Loans on collateral security.....	25,000 00
Interest due and accrued thereon.....	416 66
Bonds and stocks owned.....	850,079 00
Interest due and accrued thereon.....	7,159 79
Cash in banks and office.....	296,093 81
Agents' balances not over three months due.....	123,821 85

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$132,777 00
Unearned premiums	890,720 06
Salaries, rents, etc.....	1,000 00
Estimated taxes hereafter payable.....	30,000 00
Contingent commissions, etc.....	13,065 00
Estimated expenses of investigation and adjustment of unpaid losses	1,950 39
TOTAL LIABILITIES	\$1,069,512 46
NET CASH SURPLUS	740,917 29

TOTAL ADMITTED ASSETS..... \$1,810,429 74

TOTAL \$1,810,429 74

GENERAL REVIEW.

This company was organized by lumbermen and commenced business October 10, 1895. It has made steady progress and is in excellent repute. It writes both assessable and non-assessable policies. All of its policies are written on the "cash premium plan."

It specializes on lumber and woodworking risks which are written at independent rates promulgated through the application of a schedule based upon the combined experience of the Lumber Mutuals. Classes other than lumber, improved risks, mill and elevator properties are written at stock company rates. The premiums on lumber, woodworking and kindred risks are designated Class "A," upon which class the company is refunding to the policyholders out of the unabsorbed premium deposits, 40% of the cash premium paid. It also writes some selected

mercantile and manufacturing risks on both the mutual (participating) and stock (non-participating) plan. It designates all such miscellaneous risks as Class "B," and is refunding to the Class "B" mutual policyholders 25% of the premiums.

The assessment liability of mutual policyholders is fixed by the by-laws and is an amount equal to three times one annual cash premium. The contingent resources of the Company on December 31, 1921, were \$3,629,637.51.

The company has deposited with the Insurance Department of Ohio \$200,000 "for the benefit of all its policyholders."

The real estate owned is the company's Home Office. The mortgage loans, except one small loan in Pittsburg, Pa., are secured by improved property in Ohio valued at about three times the amount loaned. The bonds and

LUMBERMEN'S MUTUAL INSURANCE COMPANY — *Continued.*

stocks owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Territory.—It is licensed in Ala., Ark., Cal., Colo., Conn., Del., D. C., Ga., Ida., Ill., Ind., Ia., Kan., Ky., La., Me. Md. Mass. Mich. Minn. Miss. Mo. Neb. Nev., N. H., N. J., N. Y., N. C., O., Okla., Ore., Pa., S. C., Tenn., Tex., Utah, Vt., Va., Wash., W. Va., and Wis.

Kinds of Insurance Written.—Fire, tornado and automobile insurance.

This company is affiliated with the National Association of Mutual Insurance Companies.

Officers.—President and manager, E. S. Nail; vice-president, G. W. Campbell; secretary, W. H. G. Kegg; treasurer, J. W. Frankeberger.

Directors.—E. S. Nail, president and manager of company and president of The Mansfield Lumber Co. of Mansfield, Ohio; G. W. Campbell, vice-president of company and managing director of The Campbell Lumber & Manufacturing Company of Toledo, Ohio; B. F. Weybrecht, managing director of the firm of J. T. Weybrecht's Sons Company (lumber dealers). Alliance, Ohio; J. W. Frankeberger, managing director of The Mansfield Lumber Company of Mansfield, Ohio; C. A. Hubbard, principal owner of C. A. Hubbard Lumber Company, Martinsville, Ind.; H. E. Stone, president and manager of The Lumber Mutual Fire Insurance Company, Boston, Mass.; F. S. Danforth, assistant secretary, Millers National Insurance Company, Chicago, Ill.

Income, 1921.—Gross premiums, \$2,056,054.15; reinsurance, \$32,698.83; return premiums, \$488,465.77; net premiums, \$1,534,889.55; interest, etc., \$69,384.57; agents' balances previously charged off, \$21.99; other income, \$7,600; total income, \$1,611,896.11..

Disbursements, 1921.—Gross amount paid for losses, \$676,889.95; reinsurance, \$6,219.63; salvage, \$10,609.51;

net amount paid policyholders for losses, \$660,060.81; underwriting expenses, \$513,670.14; dividends to policyholders, \$366,542.35; investment expense, \$10,768.54; agents' balances charged off, \$7.77; other disbursements, \$635.50; total disbursements, \$1,551,685.11.

Ratios to Premiums Written.—Losses paid, 43.0%; losses incurred, 41.0%; underwriting expenses, 33.4%; underwriting profit, 25.9%.

Ratios to Premiums earned.—Losses incurred, 40.7%; expenses incurred, 33.4%; underwriting profit, 25.7%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$1,547,319.23; loss from underwriting profit and loss items, \$1,368.98; total, \$1,545,950.25.

Losses incurred during 1921, \$630,029.81; underwriting expenses incurred during 1921, \$517,647.53; total, \$1,147,677.34.

Gain from underwriting during 1921, \$398,272.91.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$79,673.03; profit on investments during 1921, \$19,162.50; total, \$98,835.53.

Loss on investments during 1921, \$635.50; investment expenses incurred during 1921, \$10,768.54; total, \$11,404.04.

Gain from investments during 1921, \$67,431.49.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$398,272.91; investments, \$97,431.49; total, \$495,704.40.

Loss from dividends, \$366,542.35.

Surplus, December 31, 1920, \$621,755.24; increase, \$119,162.05; surplus, December 31, 1921, \$740,917.29.

Business from Organization.—Net premiums and assessments, \$11,301,096.11; net losses paid, \$4,119,981.69; dividends to policyholders, \$2,995,730.54; average dividend, 34.57%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 40 and 25 and 30%; two years, 25%; three years, 25%.

LUMBERMEN'S MUTUAL SOCIETY,

308 Columbia Bldg., Spokane, Wash.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$23,000 00
Interest due and accrued thereon.....	377 24
Bonds and stocks owned.....	92,300 00
Interest due and accrued thereon.....	1,228 24
Cash in banks and office.....	67,643 81
Accrued interest	566 66
Other admitted assets.....	399 00
Assessments in process of collection.....	2,001 76

TOTAL ADMITTED ASSETS..... \$187,516 71

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$72 93
Estimated taxes hereafter payable.....	649 16
Guaranty fund	157,681 62

TOTAL LIABILITIES \$158,403 71
NET CASH SURPLUS..... 29,113 00

TOTAL \$187,516 71

GENERAL REVIEW.

HISTORY.—This institution was formed in 1904, and writes indemnity for members of the Western Retail Lumbermen's Association only. It will write any amount up to \$15,000 on each improved risk.

Contracts are made for five years, but may be cancelled at any time. A deposit equal to one year's premium is required, based on the board rate in effect on the risk, provided such rate is adequate. The deposit is held in the reserve fund as a credit to the account of the contract holder, and is returnable on cancellation or expiration of the contract, less any unpaid assessments. This deposit

is used as a guarantee of, and the basis for charging, assessments. The assessments, which are paid twice a year, on the first of June and the first of December, represent the net cost of the indemnity. The assessment liability of members is an amount equal to two annual premiums.

The company's rider forms are very liberal and endeavor to cover everything used in connection with the retail lumber business, such as buildings, office furniture and fixtures, horses, wagons, stable equipment, stock of lumber, fuel and building materials of all kinds.

It will be noted that the society sets up as a liability "Guaranty Fund," \$157,681.62; this represents the total

LUMBERMEN'S MUTUAL SOCIETY — *Continued.*

of guaranty deposits, and no unearned premium liability is set up, but the company advises that it collects assessments at the end of each six months period to pay the losses of that period.

TERRITORY.—This society was operating, at last advices, in Ariz., Cal., Colo., Idaho, Mont., Nev., Ore., Utah, Wash. and Wyo.

OFFICERS.—President, F. E. Robbins; vice-president, Robt. Anderson; secretary-treasurer and manager, A. L. Porter.

DIRECTORS.—F. E. Robbins, White River Lumber Co., Riverville, Wash., president; Robert Anderson, Anderson & Sons Co., Logan, Utah, vice-president; A. L. Porter, Spokane, Wash., secretary-treasurer-manager; J. M. Crawford,

Cum-A-Lum Lumber Co., Walla Walla, Wash.; I. G. Fosness, Madison Lumber & Mill Co., Lewiston, Idaho; J. Kendall, Potlax Lumber Co., Spokane, Wash.; H. J. Mattes, H. J. Mattes Lumber Co., Reardan, Wash.; E. C. Van Petten, Van Petten Lumber Co., Ontario, Ore.; B. J. Boorman, Boorman Lumber Co., Great Falls, Mont.; J. G. Martin, Fresno Lumber Co., Fresno, Cal.

INCOME, 1921.—Gross assessment, \$79,124.27; interest, etc., \$8,491.60; other income, \$5.59; guaranty fund charged during year, \$32,237.35; total income, \$119,858.81.

DISBURSEMENTS, 1921.—Net amount paid policyholders for losses, \$45,040.26; underwriting expenses, \$25,275.85; guaranty fund returned, \$58,582.41; total disbursements, \$128,898.52.

THE LUMBER MUTUAL FIRE INSURANCE COMPANY,

141 Milk Street, Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$22,159 19
Bonds and stocks owned.....	1,630,094 08
Interest due and accrued thereon.....	23,573 33
Cash in banks and office.....	167,299 64
Agents' balances not over three months due.....	34,324 64
Other admitted assets.....	577 74

TOTAL ADMITTED ASSETS..... \$1,878,028 62

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$39,230 13
Unearned premiums.....	437,033 86
Interest due and accrued.....	1,159 58
Salaries, rents, etc.....	1,217 47
Estimated taxes hereafter payable.....	12,667 62

TOTAL LIABILITIES..... \$491,308 66

NET CASH SURPLUS..... 1,386,719 96

TOTAL..... \$1,878,028 62

GENERAL REVIEW.

This company began business March 28, 1895, and has made excellent progress, steadily added to its assets and surplus, besides paying policyholders good dividends. It insures only lumber and wood working risks.

The assessment liability is fixed by the by-laws and is limited to three times the cash premium paid. It has never levied any assessments. The contingent resources of the company December 31, 1921, were \$2,622,203.13.

The securities are of excellent character and the valuations in this statement are those fixed by the Convention of Insurance Commissioners. The real estate owned is located in Boston, Mass., acquired in 1921, and the company is erecting thereon a Home Office building.

The rate of dividend for 1922 is 40%, with extra dividend of 5% on policies terminating on and after January 1, 1922.

During 1915 the company set aside out of the cash surplus the sum of \$200,000 as a special reserve for contingencies; this is actually surplus. The company states that this fund was transferred from surplus account in 1915 because of a Massachusetts law limiting the surplus of a Mutual Company to 2% of the amount at risk; that the limitation has now been changed to 4% of the amount at risk, and that the Finance Committee of the company, at a meeting held in January, 1919, abolished the Guaranty Capital account, and transferred the \$200,000 back to net surplus.

Officers.—President and manager, H. E. Stone; first vice-president, Horace B. Shepard; second vice-president, Jerome C. Borden; treasurer George W. Curtis; assistant treasurer, M. S. Weinschenk; secretary, Geo. W. Curtis; assistant secretary, T. E. Baker.

Directors.—Alfred W. Booth, of Alfred W. Booth & Bro., Bayonne, N. J.; Jerome C. Borden, of Cook, Borden & Co., Fall River, Mass.; George E. Briggs, of Lexington Lumber Co., Lexington, Mass.; John B. Bugbee, of Holt

& Bugbee Co., Boston, Mass.; George W. Curtis, of William Curtis' Sons Co., Boston, Mass.; Wm. H. Judd, of The Getman & Judd Co., Stamford, Conn.; George E. Kimball, Hingham, Mass.; Edwin S. Nail, of the Mansfield Lumber Co., Mansfield, Ohio; William M. Paul, of Joseph F. Paul Co., Boston, Mass.; Justin Peters of Penn. Lumbermens Mutual Fire Ins. Co., Philadelphia, Pa.; William H. Sawyer, of W. H. Sawyer Lumber Co., Worcester, Mass.; Horace B. Shepard, of Shepard & Morse Lumber Co., Boston, Mass.; John F. Steeves, of Church E. Gates & Co., New York, N. Y.; H. E. Stone, Boston, Mass.

Territory.—It is licensed in Ark., Cal., Conn., Ga., Ida., Ill., Ind., Ia., Kan., Ky., La., Me., Mass., Mich., Minn., Miss., Mo., N. H., N. J., N. Y., N. C., O., Okla., Ore., Pa., S. C., Tenn., Tex., Va., Vt., Wash., W. Va. and Wis.

Income, 1921.—Gross premiums, \$996,872.08; reinsurance, \$19.16; return premiums, \$92,288.23; net premiums, \$904,564.69; interest, etc., \$78,257.04; from Gale & Stone, agents, \$41,000.00; other income, \$4,444.19; total income, \$1,028,265.92.

Disbursements, 1921.—Gross amount paid for losses, \$285,248.23; salvage, \$123.58; net amount paid policyholders for losses, \$285,124.65; underwriting expenses, \$199,399.74; dividends to policyholders, \$408,384.17; other disbursements, \$3,934.99; total disbursements, \$896,843.55.

Ratios to Premiums Written.—Losses paid, 31.5%; losses incurred, 33.6%; underwriting expenses, 22.1%; underwriting profit, 48.7%.

Ratios to Premiums Earned.—Losses incurred, 33.6%; expenses incurred, 22.3%; underwriting profit, 48.7%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$904,736.21; gain from underwriting profit and loss items, \$42,768.21; total, \$947,504.42.

Losses incurred during 1921, \$304,495.25; underwriting expenses incurred during 1921, \$201,900.50; total, \$506,395.75.

Gain from underwriting during 1921, \$441,108.67.

THE LUMBER MUTUAL FIRE INSURANCE COMPANY. — *Continued.*

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$88,212.71; profit on investments during 1921, \$47,404.22; total, \$135,616.93.

Loss on investments during 1921, \$922.60; investment expenses incurred during 1921, \$2,978.88; total, \$3,901.48.

Gain from investments during 1921, \$131,715.45.

Gain and Loss Exhibit, 1921.—Gains. Underwriting \$441,108.67; investments, \$131,715.45; total, \$572,824.12.

Loss from dividends, \$408,384.17.

Surplus, December 31, 1920, \$1,222,280.01; increase, \$164,439.95; surplus, December 31, 1921, \$1,386,719.96.

Business from Organization.—Net premiums and assessments, \$9,152,686.56; net losses paid \$2,964,210.53; dividends to policyholders, \$3,377,988.00; average dividend, 36.91%.

LYNN MUTUAL FIRE INSURANCE COMPANY,

12 Monument Square, Concord, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$23,800 00
Interest due and accrued thereon.....	347 69
Bonds and stocks owned.....	184,017 19
Interest due and accrued thereon.....	2,992 39
Cash in banks and office.....	17,585 83
Agents' balances not over three months due.	26,303 91
Reinsurance commission due.....	2,387 99

TOTAL ADMITTED ASSETS \$257,931 31

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims.....	\$23,449 17
Unearned premiums.....	142,987 06
Dividends to policyholders unpaid.....	591 79
Salaries, rents, etc.....	47 03
Estimated taxes hereafter payable.....	1,500 62
Middlesex Mutual management commission.	1,000 00

TOTAL LIABILITIES \$169,566 27
NET CASH SURPLUS 88,365 04

TOTAL \$257,931 31

GENERAL REVIEW.

This company began business August 1, 1828, and bears a good reputation. It is licensed in Massachusetts, Vermont and New Hampshire.

The contingent liability is fixed by the by-laws and is an amount equal to the cash premium. On December 31, 1921, the contingent resources of the company were \$151,723.88. It has never found it necessary to levy any extra assessments.

The underwriting of this company is managed at the office of the Middlesex Mutual Fire Insurance Company, of Concord, Mass., of which Prescott Keyes is president, and E. R. Howard, secretary.

The company writes at stock rates on one year's business, plus 20% for three years, and 30% for five years.

The bonds owned are of good character. The security valuations used in this statement are those fixed by the Convention of insurance Commissioners.

It is a member of the Mutual Fire Insurance Association.

Kinds of Insurance Written.—Fire, automobile, tornado, and explosion insurance.

Officers.—President and treasurer, Samuel H. Hollis; vice-president, Warren S. Hixon; secretary, Prescott Keyes; assistant secretaries, Eliot R. Howard and Hubert M. Wardwell, Jr.

Directors.—(At last advices) Warren S. Hixon, Samuel H. Hollis, A. Shirley Black, Walter M. Libbey, George R. Beardsall, Charles A. Collins, Henry F. Tapley, Prescott Keyes, Frederick W. Hixon, William G. Keene, Fred L. Norris, Eliot R. Howard.

Income, 1921.—Net premiums, \$172,300.04; interest, etc., \$9,934.32; borrowed money, \$4,000; gross profit on bonds, \$238.32; gross profit on stocks, \$304.16; total income, \$186,776.84.

Disbursements, 1921.—Net amount paid policyholders for losses, \$71,745.54; underwriting expenses, \$57,389.19;

dividends to policyholders, \$18,890.24; other disbursements, \$705.49; gross decrease by adjustment in book value of bonds, \$1,000; borrowed money, \$4,000; other disbursements, \$3,093.48; total disbursements, \$156,118.45.

Ratios to Premiums Written.—Losses paid, fire: 43.5%; motor vehicle, 33.7%; losses incurred, 52.2%; underwriting expenses, 33.3%; underwriting profit, 2.8%.

Ratios to Premiums Earned.—Losses incurred, 52.9%; expenses incurred, 38.3%; underwriting profit, 3.2%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$151,790.45; gain from underwriting profit and loss items, \$1,136.43; total, \$152,926.88.

Losses incurred during 1921, \$89,884.88; underwriting expenses incurred during 1921, 59,121.04; total, \$149,005.92.

Gain from underwriting during 1921, \$4,920.96.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$10,334.98; profit on investments during 1921, \$7,666.80; total, \$18,001.78.

Loss on investments during 1921, \$1,403.20; investment expenses incurred during 1921, \$253.74; total, \$1,661.94.

Gain from investments during 1921, \$16,339.84.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$4,920.96; investments, \$16,339.84; total, \$21,260.80.

Loss from dividends, \$18,931.69.

Surplus, December 31, 1920, \$86,035.93; increase, \$2,329.11; surplus, December 31, 1921, \$88,365.04.

Business from Organization.—Net premiums and assessments, \$1,000,165.49; net losses paid, \$272,554.31; dividends to policyholders, \$251,132.72; average dividend, 28%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; two years, 20–30%; three years, 20–40%; four years, 50%; five years, 60%.

LYNN MANUFACTURERS AND MERCHANTS MUTUAL FIRE

34 Central Square, Lynn, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned (market value).....	\$6,501 00
Mortgage loans on real estate.....	69,965 00
Interest due and accrued thereon.....	472 83
Bonds and stocks owned.....	70,445 00
Interest due and accrued thereon.....	925 08
Cash in banks and office.....	17,257 96
Agents' balances not over three months due	2,010 59

TOTAL ADMITTED ASSETS..... \$167,577 46

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Adjusted,	
\$2,531.21; reported or in process of ad-	
justment, \$5,695.51; total, \$8,226.72; net	
unpaid claims	\$8,226 72
Unearned premiums	28,210 54
Salaries, rents, etc.....	48 40
Estimated taxes hereafter payable.....	600 00
Other liabilities	8 40

TOTAL LIABILITIES	\$37,094 06
Guaranty capital actually paid up.....	100,000 00
NET CASH SURPLUS.....	30,483 40

TOTAL \$167,577 46

GENERAL REVIEW.

HISTORY.—This company was incorporated January 11, 1907, and began business January 11, 1907.

The company holds a guaranty fund of \$100,000 for the protection of its policyholders.

The company writes assessable policies only, at stock company rates on one year policies; 10% above stock rates on three-year policies, and 20 cents above on five-year policies.

The assessment liability of members is limited by the by-laws and is an amount equal to one additional premium. No assessments have ever been made. The amount of contingent resources has not been furnished to us.

OFFICERS.—President, Wilnot R. Hastings; vice-presidents, John M. Thomson and Bert Parker Chick; treasurer, Clifton Colburn; secretary, John H. Madden.

DIRECTORS.—James J. Lemmon, real estate and insurance; Harry W. Woodward, investment and securities, treasurer Lynn Storage Warehouse; H. H. Atherton, Essex county, registrar of probate; B. Parker Chick, B. Parker Chick & Co., director Central National Bank; Elliot C. Rogers, attorney-at-law, treasurer Annisquam Insurance Co.; Ralph S. Bauer, North Shore News Co., director Security Trust Co.; F. A. Goddard, F. A. Goddard & Co., director Mfrs. National Bank; Wilnot R. Hastings, publisher Lynn Daily Item; A. D. Fisher, A. D. Fisher & Co., shoe mfrs., director Mfrs. National Bank; M. A. Stevens, Sprague, Breed, Stevens & Newhall Coal Co., director National City Bank; P. B. Magrane, P. B. Magrane, Inc., Magrane, Houston & Co., Boston, dry goods; William M. Cusick, shoe finisher; E. M. Winslow, Benz Kid Co., leather; Edwin C. Lewis, treasurer Equitable Co-operative Bank; T. A. Kelley, T. A. Kelley, Morocco leather manufacturers; Benj. J. Scully, U. S. Deputy Marshal; John M. Thomson, Thomson, Crooker Shoe Co., director Central National Bank; Clifton Colburn, president Mfrs. National Bank; Geo. A. Creighton, A. M. Creighton & Co., shoes, director Lynn S. D. and Trust Co.; M. V. Bresnahan, United Shoe Machinery Co., director Commonwealth Savings Bank; John H. Madden, real estate and insurance; W. L. C. Niles, president Excel Shoe Form Co., director

Saugus Co-operative Bank; Joseph F. Hannan, attorney-at-law, director Lynn Ins. for Savings; Walter S. Flint, real estate and insurance, director Beverly Trust Co.

TERRITORY.—Massachusetts.

INCOME, 1921.—Fire, gross premiums, \$30,632.95; reinsurance, \$3,652.15; return premiums, \$4,486.56; net premiums, \$22,494.24; interest, etc., \$7,608.57; increase by adjustment book value bonds, \$1,534.25; total income, \$31,637.06.

DISBURSEMENTS, 1921.—Fire, gross amount paid for losses, \$10,176.04; reinsurance, \$933.66; net amount paid policyholders for losses, \$9,242.38; underwriting expenses, \$7,949.23; dividends to policyholders, \$4,990.71; dividends to stockholders, \$7,000; tax on real estate, \$207.32; total disbursements, \$29,389.64.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, fire, 41.1%; losses incurred, fire, 64.7%; underwriting expenses, 35.3%; underwriting profit, 9.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 59.2%; expenses incurred, 31.8%; underwriting profit, 8.9%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$24,583.50.

Losses incurred during 1921, \$14,556.72; underwriting expenses incurred during 1921, \$7,831.24; total, \$22,387.96.

Gain from underwriting during 1921, \$2,195.54.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$8,158.13; profit on investments during 1921, \$1,534.25; total, \$9,692.38.

Investment expenses incurred during 1921, \$382.11.

Gain from investments during 1921, \$9,310.27.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$2,195.54; investments, \$9,310.27; total, \$11,505.81.

Loss from dividends \$11,990.71.

Surplus, December 31, 1920, \$30,968.30; decrease, \$484.90; surplus, December 31, 1921, \$30,483.40.

BUSINESS FROM ORGANIZATION.—Net premiums and assessments, \$200,513.96; net losses paid, \$59,843.80; dividends to policyholders, \$37,830.40; average dividend, 30%.

Percentage of cash premiums returned during the year on expiring policies as dividend or profits, viz.: One year, 20%; two years, 30%; three years, 30%; four years, 40%; five years, 40%.

MANSFIELD MUTUAL FIRE INSURANCE COMPANY,

43 West Fourth Street, Mansfield, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$11,296 85
Bonds and stocks owned.....	198,235 00
Interest due and accrued thereon.....	2,241 60
Cash in banks and office.....	10,039 78
Agents' balances not over three months due	14,758 77
Interest accrued on bank deposits.....	61 84

TOTAL ADMITTED ASSETS..... \$236,633 84

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$6,050 00
Unearned premiums.....	56,887 07
Estimated taxes hereafter payable.....	296 63
Contingent commissions, etc.....	2,213 82
Estimated adjustment expenses incurred....	60 50

TOTAL LIABILITIES \$65,508 02
NET CASH SURPLUS..... 171,125 82

TOTAL \$236,633 84

GENERAL REVIEW.

This company was incorporated in 1873 and began business January 1, 1874. It bears an excellent reputation.

On January 1, 1913, it changed its manner of doing business from the premium note plan to the contingent liability plan. Premiums are collected annually, in advance, and dividends paid from the earnings.

It writes at the regular stock company rates.

The contingent liability is three times the annual premium. On December 31, 1921, the contingent resources were, \$373,957.08. It has never levied any assessments.

The bonds owned are of good character. The real estate is the company's Home Office building.

Territory.—It is licensed in Ill., Mass., Mich., N. J., Ohio, and S. C.

Officers and Directors.—President, E. J. Forney, Mansfield, O., retired; vice-president, F. J. Chapple, Cleveland, O., insurance and real estate; B. A. Baxter, Mansfield, O., general manager New Method Stove Co.; Charles Ritter, Mansfield, O., president The Chas. Ritter Co., wholesale stationers; secretary, J. M. Cook, Mansfield, O., insurance

Income, 1921.—Gross premiums, \$138,981.63; reinsurance, \$12,405.58; return premiums, \$15,340.15; net premiums, \$111,185.95; interest, etc., \$8,296.71; profit on sale or maturity of ledger assets, \$184.10; total income, \$119,666.76.

Disbursements, 1921.—Gross amount paid for losses, \$50,717.56; reinsurance, \$9,694.73; salvage, \$313.21; net amount paid policyholders for losses, \$40,709.62; underwriting expenses, \$41,780.84; dividends to policyholders,

\$28,810.23; investment expenses, \$557.36; total disbursements, \$111,858.05.

Ratios to Premiums Written.—Losses paid, 36.6%; losses incurred, 34.2%; underwriting expenses, 37.6%; underwriting profit, 32.0%.

Ratios to Premiums Earned.—Losses incurred, 33.1%; expenses incurred, 35.8%; underwriting profit, 31.0%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$114,621.95.

Losses incurred during 1921, \$37,994.62; underwriting expenses incurred during 1921, \$41,952.12; total, \$79,046.74.

Gain from underwriting during 1921, \$35,575.21.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$8,729.80; profit on investments during 1921, \$1,132.25; total, \$9,862.05.

Investment expenses incurred during 1921, \$557.36.

Gain from investments during 1921, \$9,304.69.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$35,575.21; investments, \$9,304.69; total, \$44,879.90.

Loss from dividends, \$28,810.23.

Surplus, December 31, 1920, \$155,056.15; increase, \$16,669.67; surplus, December 31, 1921, \$171,125.82.

Business from Organization.—Net premiums and assessments, \$1,688,790.44; net losses paid, \$789,495.83; dividends to policyholders, \$126,443.04.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 23%.

MANTON MUTUAL FIRE INSURANCE COMPANY,

414 Widener Bldg., Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$505,255 00
Interest due and accrued thereon.....	7,505 20
Cash in banks and office.....	37,911 21
Agents' balances not over three months due	20,130 47

TOTAL ADMITTED ASSETS..... \$570,801 88

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$3,575 00
Unearned premiums.....	293,271 78
Salaries, rents, etc.....	735 54
Estimated taxes hereafter payable.....	2,201 30

TOTAL LIABILITIES \$289,783 62
NET CASH SURPLUS..... 281,018 26

TOTAL \$570,801 88

MANTON MUTUAL FIRE INSURANCE COMPANY.—Continued.

GENERAL REVIEW.

This company began business March 1, 1894, and is under the same management as the Keystone Mutual Fire Insurance Company and the National Mutual Assurance Company, both of Philadelphia. Its president is also president of the Atlantic Mutual Fire Insurance Company of Philadelphia. It bears an excellent reputation.

The assessment liability is five times the cash premium. No assessments have ever been made. On December 31, 1921, the contingent resources of the company were, \$2,848,536.

The securities owned are high grade. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

This company is a member of the Junior Conference of New England Factory Mutual Insurance Companies. See tabulation at end of this section.

It is licensed in Ill., Ky., Me., Mich., Md., Mass., N. Y., N. C., O., Pa., R. I., S. C., and Wis.

Officers.—President and treasurer, Frederick A. Downes; vice-president, Joseph Bancroft; vice-president and engineer, Herbert P. Onyx; acting secretary, Chas. M. Corbett.

Directors.—Frederick A. Downes, president of the company; Simon Miller, of Jacob Miller Sons & Co.; Sam. L. Hammer, of Columbian Paper Co.; William Henry, of Highland Worsted Mills; J. Atwood White, of The Moore & White Co.; Joseph Bancroft, of Joseph Bancroft & Sons Co.; John R. Williams, of Electric Storage Battery Co.; Thomas S. Gay, of John Gay's Sons, Inc.; George F. Eberhard, of Robt. H. Ingersoll & Bro.; Albert E. Ford, of Ford & Kendig Co.; Frank A. Weiss, of General Motors Corporation; Arthur D. Smith, of George W. Smith & Co., Inc.; John E. Bromley, of John Bromley & Sons, Inc.

Income, 1921.—Gross premiums, \$528,370.83; return premiums, \$50,988.54; net premiums, \$472,382.29; interest, etc., \$28,947.90; total income, \$496,330.19.

Disbursements, 1921.—Net amount paid policyholders for losses, \$20,461.78; underwriting expenses, \$43,433.46; dividends to policyholders, \$451,416.60; gross loss on sale or maturity of ledger assets, \$548.50; total disbursements, \$515,860.34.

Ratios to Premiums Written.—Losses paid, 4.3%; losses incurred, 4.1%; underwriting expenses, 9.2%; underwriting profit, 92.2%.

Ratios to Premiums Earned.—Losses incurred, 3.9%; expenses incurred, 8.7%; underwriting profit, 87.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$503,054.14; gain from underwriting profit and loss items, \$174.62; total, \$503,228.76.

Losses incurred during 1921, \$19,551.40; underwriting expenses incurred during 1921, \$43,527.06; total, \$63,078.46

Gain from underwriting during 1921, \$440,150.30.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$24,669.57; profit on investments during 1921, \$12,714.87; total, \$37,384.44.

Loss on investments during 1921, \$548.50.

Gain from investments during 1921, \$36,835.94.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$440,150.30; investments, \$36,835.94; total, \$476,986.24.

Loss from dividends, \$451,416.60.

Surplus, December 31, 1920, \$255,448.62; increase, \$25,569.64; surplus, December 31, 1921, \$281,018.26.

Business from Organization.—Net premiums and assessments, \$6,908,062.19; net losses paid, \$634,454.61; dividends to policyholders, \$5,258,626.03; average dividend, 77.2%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 90%; two years, 82%; three years, 68%; four years, 54%.

MANUFACTURERS AND MERCHANTS' MUTUAL INSURANCE COMPANY,

2 South Main Street, Concord, N. H.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$15,000 00
Interest due and accrued thereon.....	14 00
Bonds and stocks owned.....	468,749 80
Interest due and accrued thereon.....	3,699 70
Cash in banks and office.....	24,978 04
Agents' balances not over three months due	12,381 92

TOTAL ADMITTED ASSETS..... \$524,773 46

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$9,020 72
Unearned premiums.....	119,552 62
Dividends to policyholders unpaid.....	491 72
Salaries, rents, etc.....	100 00
Estimated taxes hereafter payable.....	1,000 00
Estimated adjustment expenses.....	100 00

TOTAL LIABILITIES..... \$180,265 06
 Guaranty capital actually paid up..... 100,000 00
NET CASH SURPLUS..... 294,508 40

TOTAL..... \$524,773 46

GENERAL REVIEW.

This company began business in 1886. Its secretary is president of the Capital Fire Insurance Company of Concord. It has a paid up guaranty capital of \$100,000.

The assessment liability is fixed by the by-laws and is an amount equal to the cash premium. On December 31, 1921, the contingent resources of the company were, \$273,600.80.

It writes at the regular stock rates.

No assessment has ever been made.

The securities owned are high grade. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

Territory.—It is licensed in Conn., Me., Mass., N. H., R. I., Vt.

Officers.—President, Edward G. Leach; secretary and treasurer, Charles L. Jackman; assistant secretary, Nelson M. Knowlton.

MANUFACTURERS AND MERCHANTS' MUTUAL INSURANCE COMPANY.—Continued.

Directors.—Edward G. Leach, Franklin, N. H.; Charles L. Jackman, Concord, N. H.; Freeman T. Jackman, Concord, N. H.; Josiah E. Fernald, Concord, N. H.; Benjamin W. Couch, Concord, N. H.; Eugene W. Leach, Concord, N. H.; John Pender, Portsmouth, N. H.; Clarence E. Carr, Andover, N. H.; Fred E. S. Barnes, Claremont, N. H.; Walter Williamson, Concord, N. H.

Income, 1921.—Gross premiums, \$143,539.52; reinsurance, \$29,113.35; return premiums, \$9,185.74; net premiums, \$105,240.43; interest, etc., \$27,001.88; profit on sale of bonds, \$585.00; borrowed money, \$15,500.00; total income, \$148,327.31.

Disbursements, 1921.—Gross amount paid for losses, \$39,690.94; reinsurance, \$5,431.08; net amount paid policyholders for losses, \$34,259.86; underwriting expenses, \$39,358.68; dividends to policyholders, \$15,792.09; borrowed money repaid, \$15,500.00; dividends paid on guaranty capital, \$12,000.00; other disbursements, \$197.55; total disbursements, \$117,108.18.

Ratios to Premiums Written.—Losses paid, 32.5%; losses incurred, 39.1% underwriting expenses, 37.4%; underwriting profit, 24.9%.

Ratios to Premiums Earned.—Losses incurred, 38.9%; expenses incurred, 36.0%; underwriting profit, 24.7%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$105,900.14; gain from underwriting profit and loss items, \$407.86; total, \$105,492.28.

Losses incurred during 1921, \$41,186.11; underwriting expenses incurred during 1921, \$38,108.23; total, \$79,294.34.

Gain from underwriting during 1921, \$26,197.94.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$27,185.45; profit on investments during 1921, \$16,746.19; total, \$43,931.64.

Loss on investments during 1921, \$80.00; investment expenses incurred during 1921, \$591.84; total, \$671.84.

Gain from investments during 1921, \$43,259.80.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$26,197.94; investments, \$43,259.80; total, \$69,457.74.

Loss from dividends, \$27,792.09.

Surplus, December 31, 1920, \$352,842.75; increase, \$41,665.65; surplus, December 31, 1921, \$394,508.40.

Business from Organization.—Net premiums and assessments, \$1,978,952.76; net losses paid, \$953,253.39; dividends to policyholders, \$180,280.57; average dividend, .089%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz: One year, 10-15-20%; two years, 10-20%; three years, 10-20%; four years, 20%; five years, 20-40%.

MANUFACTURERS' MUTUAL FIRE INSURANCE COMPANY,

10 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$2,552,731 00
Interest due and accrued thereon.....	17,418 70
Cash in banks and office.....	175,285 53
Unpaid premium deposit not over three months due	64,286 74

TOTAL ADMITTED ASSETS..... \$2,809,721 97

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$14,666 36
Unearned premium deposit.....	1,319,974 48
Salaries, rents, etc.....	544 90
Estimated taxes hereafter payable.....	8,062 59

TOTAL LIABILITIES \$1,343,248 32
NET CASH SURPLUS..... 1,466,473 65

TOTAL \$2,809,721 97

GENERAL REVIEW.

This company is under the same management as the Rhode Island, State, Mechanics, Enterprise and American mutual fire insurance companies of Providence. It began business in 1835, and has established an excellent reputation, paying large dividends to policyholders and accumulating a large surplus.

The assessment liability of policyholders is fixed by the policy and is five times the cash premium. On December 31, 1921, the contingent resources were \$12,537,272.90. The company has never levied an assessment.

The securities owned are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

This company is a member of the Senior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Territory.—It is licensed in Ill., Ky., Me., Md., Mass., Mich., N. H., N. Y., Ohio, Pa., R. I., S. C., Vt. and Wis.

Officers.—President and treasurer, John R. Freeman; secretary and assistant treasurer, Theodore P. Bogert; vice-presidents and engineers, Benjamin G. Buttolph, Edwin D. Pingree and Hovey T. Freeman.

Directors.—Arnold B. Chase, treasurer Valley Falls Co.; John R. Freeman, president of the company and consulting engineer; Henry F. Lippitt, general manager Manville Co.; Jesse H. Metcalf, agent Wanskuck Co. and president Auburn Woolen Co.; Samuel M. Nicholson, president Nicholson File Co.; J. K. H. Nightingale, treasurer The Nightingale-Morse Mills, Inc.; Edward D. Pearce, president Providence Institution for Savings; Henry D. Sharpe, treasurer Brown & Sharpe Mfg. Co.; Robert W. Taft, treasurer Coventry Co.; Albert H. Tillinghast, vice-president Grosvenor Dale Co.; Robert H. I. Goddard, president Lonsdale Co., Goddard Bros., agents; Charles M. Holmes, treasurer Holmes Mfg. Co., treasurer Gosnold Mills Co., treasurer Page Mfg. Co.; James R. MacColl, treasurer Lorraine Mfg. Co.; Frederick K. Copeland, president, Sullivan Machinery Co.; William Gammell, president Berkeley Co., president Hope Co.; A. O. Dawson, vice-president and manager Canadian Cotton Ltd., president Canadian Woolens Ltd., president Belding Paul Corticelli, Ltd.; John H. Goss, vice-president Seovill Mfg. Co.; Chas. O. Richardson, treasurer Warwick Mills and vice-president Equinox Mills.

Income, 1921.—Gross premium deposit, \$1,663,451.42; return premium deposit, \$158,818.48; net premium deposit,

MANUFACTURERS' MUTUAL FIRE INSURANCE COMPANY—Continued.

\$1,504,632.94; interest, etc., \$145,590.31; other income, \$2,635.69; gross premium on United States funds deposited in Canadian banks, \$38.50; total income, \$1,652,897.44.

Disbursements, 1921.—Net amount paid policyholders for losses, \$65,742.34; underwriting expenses, \$119,521.71; return of unabsorbed premium deposit to policyholders, \$1,381,010.70; loss on sale or maturity of bonds and stocks, \$1,300.56; decrease by adjustment in book value of bonds and stocks, \$108,853.19; total disbursements, \$1,676,428.50.

Ratios to Premiums Written.—Losses paid, 4.4%; losses incurred, 4.1%; underwriting expenses, 7.9%; underwriting profit, 100.3%.

Ratios to Premiums Earned.—Losses incurred, 3.7%; expenses incurred, 5.6%; underwriting profit, 90.8%.

Underwriting Exhibit, 1921.—Premium deposit earned during 1921, \$1,662,274.89; gain from underwriting profit and loss items, \$592.05; total, \$1,662,866.94.

Losses incurred during 1921, \$61,168.41; underwriting expenses incurred during 1921, \$92,616.17; total, \$153,784.58.

Gain from underwriting during 1921, \$1,509,082.36.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$148,361.30; profit on investments during 1921, \$153,470.46; total, \$301,831.76.

Loss on investments during 1921, \$110,153.75.

Gain from investments during 1921, \$191,678.01.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$1,509,082.36; investments, \$191,678.01; total, \$1,700,760.37.

Loss from unabsorbed premium deposit, \$1,381,010.70.

Surplus, December 31, 1920, \$1,146,723.98; increase, \$319,749.67; surplus, December 31, 1921, \$1,466,473.65.

Business from Organisation.—Net premium deposit and assessments, \$21,276,622.54; net losses paid, \$2,807,860.35; unabsorbed premium deposit, \$15,938,409.64; average percentage of cash premium deposit returned to date, 74.91%.

Percentage of cash premium deposit returned during the year on expiring policies as dividends or profits, viz.: One year, 90.75%; two years, 84.83%; three years, 75.08%; four years, 63.50%; five years, 46.25%.

MECHANICS' MUTUAL FIRE INSURANCE COMPANY,

10 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,798,764 00
Interest due and accrued thereon.....	12,610 40
Cash in banks and office.....	146,834 61
Unpaid premium deposit not over three months due	46,147 02

TOTAL ADMITTED ASSETS..... 2,004,356 03

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$10,510 17
Unearned premiums deposit: Fire, \$922,527.09; other than fire, \$176.17; total....	922,703 26
Salaries, rents, etc.....	384 63
Estimate taxes hereafter payable.....	5,512 27

TOTAL LIABILITIES \$939,110 33
NET CASH SURPLUS..... 1,065,245 70

TOTAL \$2,004,356 03

GENERAL REVIEW.

This company began business in 1871, and is licensed in Ill., Ky., Me., Md., Mass., Mich., N. H., N. Y., Ohio, Pa., R. I., S. C., Vt. and Wis.

It has paid large dividends besides accumulating a substantial surplus. It is under the same management as the Manufacturers', Rhode Island, State, Enterprise and American mutual fire insurance companies, of Providence.

The assessment liability is fixed by the policy and is five times the cash premium. The company has never levied an assessment.

The securities owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

This company is a member of the Senior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Officers.—President and treasurer, John R. Freeman; secretary and assistant treasurer, Theo. P. Bogert; vice-presidents and engineers, Benj. G. Buttolph, Edwin D. Pingree and Hovey T. Freeman.

Directors.—Arnold B. Chace, treasure Valley Falls Co.; Henry F. Lippitt, general manager Manville Co.; Edward D. Pearce, president Providence Institution for Savings; J. K. H. Nightingale, treasurer The Nightingale-Morse Mills, Inc.; Robert W. Taft, treasurer Coventry Co.; John R. Freeman, president of the company, consulting engineer;

Jesse H. Metcalf, agent Wanskuck Co., president Auburn Woolen Co.; Samuel M. Nicholson, president Nicholson File Co.; Albert H. Tillinghast, vice-president Grosvenor Dale Co.; Henry D. Sharpe, treasurer Brown & Sharpe Mfg Co.; Robert H. I. Gooddard, president Lonsdale Co., Gooddard Bros., agents; Charles M. Holmes, treasurer Holmes Mfg. Co., treasurer Gosnold Mills Co., treasurer Page Mfg. Co.; James R. MacCall, treasurer Lorraine Mfg. Co.; Frederick K. Copeland, president Sullivan Machinery Co.; William Gammell, president Berkeley Co., president Hope Co.; A. O. Dawson, vice-president and manager, Canadian Cottons, Ltd., president Canadian Woolens, Ltd., president Belding Paul Corticelli Ltd.; John H. Goss, Vice-president Scovill Mfg. Co.; Chas. O. Richardson, treasurer Warwick Mills, vice-president Equinox Mills.

Income, 1921.—Gross premium deposit, \$1,131,858.19; return premium deposit, \$110,048.15; net premium deposit, \$1,021,810.04; interest, etc., \$104,034.65; gross premium on United States funds deposited in Canadian banks, \$27.17; other income, \$1,621.18; total income, \$1,127,493.04.

Disbursements, 1921.—Net amount paid policyholders for losses, \$39,945.75; underwriting expenses, \$84,175.05; return of unabsorbed premium deposit to policyholders, \$938,125.44; other disbursements, \$903.16; decrease by adjustment in book value of bonds and stocks, \$80,873.68; total disbursements, \$1,144,023.08.

Ratios to Premiums Written.—Losses paid, 3.9%; losses

MECHANICS MUTUAL FIRE INSURANCE COMPANY.—Continued.

incurred, 3.7%; underwriting expenses, 8.2%; underwriting profit, 101.0%.

Ratios to Premiums Earned.—Losses incurred, 3.4%; expenses incurred, 5.7%; underwriting profit, 91.1%.

Underwriting Exhibit, 1921.—Premium deposit earned during 1921, \$1,133,214.98; gain from underwriting profit and loss items, \$1,699.19; total, \$1,134,914.17.

Losses incurred during 1921, \$38,169.75; underwriting expenses incurred during 1921, \$64,801.54; total, \$102,771.29.

Gain from underwriting during 1921, \$1,032,142.88.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$106,469.11; profit on investments during 1921, \$124,517.18; total, \$230,986.29.

Loss on investments during 1921, \$81,776.84.

Gain from investments during 1921, \$149,209.45.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$1,032,142.88; investments, \$149,209.45; total, \$1,181,352.33. Loss from unabsorbed premium deposit, \$938,125.44.

Surplus, December 31, 1920, \$822,018.81; increase, \$243,226.89; surplus, December 31, 1921, \$1,065,245.70.

Business from Organization.—Net premium deposit and assessments, \$13,457,213.90; net losses paid, \$1,515,748.45; unabsorbed premium deposit to policyholders, \$10,120,763.41; average percentage of cash premium deposit returned to date, 75.20%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 90.75%; two years, 84.83%; three years, 75.08%; four years, 63.50%; five years, 46.25%.

MENNONITE MUTUAL FIRE INSURANCE COMPANY,

Kewton, Kan.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$18,900 00
Mortgage loans on real estate.....	69,700 00
Bonds and stocks owned.....	78,005 56
Cash in banks and office.....	23,928 81

TOTAL ADMITTED ASSETS..... \$184,634 37

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$150 00
NET CASH SURPLUS.....	\$184,484 37

TOTAL \$184,634 37

GENERAL REVIEW.

This company was organized in 1880 for the purpose of writing insurance under a mutual plan. It writes on a cash premium plan and an assessment note basis. Fire and tornado insurance on farm property and automobile fire insurance are written. It is licensed in Kansas and insures city residential property if such is within a fifty foot exposure area.

The policyholder's liability is limited to the face of the note on the assessment plan and to the cash premium on the cash plan. It has a guarantee, reserve and general funds.

The officers are, president, J. H. Richert; secretary, P. W. Bartsch; treasurer, Abr. Entz.

Directors.—H. Dirks, Newton; B. H. Friesen, Geeseel;

Herrn Janzen, Elbing; H. A. Martens, Buhler; J. W. Penner, Hillsboro; G. Regier, Whitewater; John K. Regier, Buhler; John F. Regier, Moundridge; C. A. Reimer, Canton; H. E. Suderman, Newton; C. F. Cleassen, Newton; Abr. Entz, Newton; J. H. Richert, Newton; P. W. Bartsch, Newton; J. A. Schowalter, Newton.

Income, 1921.—Gross premiums, \$87,974.05; reinsurance, \$573.99; return premiums, \$1,053.35; net premiums, \$86,342.71; interest, etc., \$8,383.46; other income, \$159.19; total income, \$94,839.36.

Disbursements, 1921.—Gross amount paid for losses, \$55,432.32; reinsurance, \$15.58; net amount paid policyholders for losses, \$55,416.74; underwriting expenses, \$27,685.76; other disbursements, \$883.54; total disbursements, \$83,986.04.

MERCANTILE MUTUAL FIRE INSURANCE COMPANY,

10 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Loans on collateral security.....	\$9,430 00
Interest due and accrued thereon.....	167 43
Bonds and stocks owned.....	443,505 00
Interest due and accrued thereon.....	4,015 23
Cash in banks and office.....	31,819 98
Agents' balances, not over three months due	18,099 25

TOTAL ADMITTED ASSETS..... \$507,036 89

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$5,920 00
Unearned premiums	249,251 88
Salaries, rents, etc.....	1,302 75
Estimated taxes hereafter payable.....	3,465 96

TOTAL LIABILITIES \$259,940 59

NET CASH SURPLUS..... 247,096 30

TOTAL \$507,036 89

MERCANTILE MUTUAL FIRE INSURANCE COMPANY. — *Continued.*

GENERAL REVIEW.

This company began business August 1, 1884. It has paid large dividends to policyholders and has accumulated a substantial surplus.

Its bonds and stocks are of excellent character. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

The assessment liability is fixed by the by-laws and is five times the cash premium. No extra assessments have ever been levied. The contingent resources of the company December 31, 1921, were, \$2,449,016.90.

It is licensed in Ga., Md., Mass., Me., Mich., N. Y., N. C., Ohio, Pa., R. I. and S. C.

This company is a member of the Junior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Officers.—Alfred U. Eddy, chairman of the board; Frederick W. Moses, president and treasurer; Frederick T. Moses, vice-president; Walter K. Pullen, secretary and assistant treasurer; F. B. Burrill, assistant secretary-treasurer.

Directors.—Alfred U. Eddy, Providence, R. I., chairman; William P. Chapin, Providence, R. I., Chapin & Hollister Co.; Jeffrey Davis, Providence, R. I., Quidnick-Windham Co.; Edward C. Bucklin, Providence, R. I., treasurer, Inter-laken Mills; Charles R. Makepeace, Providence, R. I., mill engineer, treasurer, United Lace & Braid Mfg. Co.; Frederick W. Moses, Providence, R. I., president and treasurer of company; Frederick T. Moses, Providence, R. I., vice-president of company; Edward W. Swift, Columbus, Ga.; president, Muscogee Mfg. Co.; William N. Reynolds, Winston-Salem, N. C., president, R. J. Reynolds Tobacco Co.

Income, 1921.—Gross premiums, \$428,327.05; return premiums, \$24,124.38; net premiums, \$394,202.67; interest, etc., \$24,930.65; Canadian exchange, \$498.54; sale rights

and certificate, \$135.70; profit on sale of bonds, \$485.00; total income, \$420,252.56.

Disbursements, 1921.—Net amount paid policyholders for losses, \$18,028.34; underwriting expenses, \$43,286.78; premium deposits returned to policyholders, \$382,130.62; decrease in ledger assets, \$5,219.20; total disbursements, \$448,664.94.

Ratios to Premiums Written.—Losses paid, 4.6%; losses incurred, 5.1%; underwriting expenses, 11.0%; underwriting profit, 94.7%.

Ratios to Premiums Earned.—Losses incurred, 4.6%; expenses incurred, 9.1%; underwriting profit, 86.2%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$483,074.24.

Losses incurred during 1921, \$20,163.34; underwriting expenses incurred during 1921, \$39,465.90; total, \$59,629.24.

Gain from underwriting during 1921, \$373,445.00.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$25,191.83; profit on investments during 1921, \$12,590.24; total, \$37,782.07.

Loss on investments during 1921, \$8,006.70; investment expenses incurred during 1921, \$1,449.90; total, \$9,456.60.

Gain from investments during 1921, \$28,325.47.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$373,445.00; investments, \$28,325.47; total, \$401,770.47.

Loss from dividends, \$382,130.62.

Surplus, December 31, 1920, \$227,456.45; increase, \$19,639.85; surplus, December 31, 1921, \$247,096.30.

Business from Organization.—Net premiums and assessments, \$7,431,606.50; net losses paid, \$1,007,753.29; dividends to policyholders, \$5,364,257.32; average dividend, 82%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 90%; two years, 80%; three years, 66%; four years, 52%.

MERCHANTS AND BUSINESS MENS MUTUAL FIRE INSURANCE COMPANY, Towanda, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$221,542 84
Cash in banks and office.....	31,632 72
Agents' balances not over three months due	13,129 85

TOTAL ADMITTED ASSETS..... \$266,305 41

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$96,926 14
Estimated taxes hereafter payable.....	1,850 00
Contingent commissions, etc.....	1,568 28

TOTAL LIABILITIES \$100,344 42
NET CASH SURPLUS..... 165,960 99

TOTAL \$266,305 41

GENERAL REVIEW.

History.—This company was formed on January 1, 1921, by the merger of the Merchants Mutual Fire Insurance Company and the Business Men's Mutual Fire Insurance Company, both of Towanda, Pa. Both of these companies have been operating for some years, and have been issuing a joint policy.

It issues assessable policies only at the stock company rates. The contingent liability of policyholders is limited to one additional annual premium. No extra assessments have been made. The contingent resources of the company on December 31, 1921, were \$177,800.

The company is licensed in Maryland, Pennsylvania and West Virginia.

Officers.—President, E. A. Strong; vice-president, J. A. Wilt; second vice-president, U. M. Fell; secretary, Ernest J. Ingham; treasurer, E. D. Lewis.

Directors.—P. A. Smith, Camptown, Pa., George Wor-rall, Butler, Pa.; A. W. Lugg, Knoxville, Pa.; J. W. Piersol, Bentleyville, Pa.; William Maxwell, Towanda, Pa.; W. D. Evans, Towanda, Pa.; E. S. Lindley, Canton, Pa.; E. A. Waldo, Wyalusing, Pa.

Income, 1921.—Gross premiums, \$58,199.34; reinsurance, \$4,473.24; return premiums, \$24,298.70; net premiums, \$29,427.40; interest, etc., \$7,361.23; annual (renewal) premiums, so-called "assessments," \$73,819.36; commissions and adjusting for other companies, \$1,394.84; increase in ledger assets, \$1,735.08; total income, \$113,737.91.

MERCHANTS AND BUSINESS MENS MUTUAL FIRE INSURANCE COMPANY.—Continued.

Disbursements, 1921.—Gross amount paid for losses, \$27,341.59; reinsurance, \$1,314.72; salvage, \$734.99; net amount paid policyholders for losses, \$25,291.88; underwriting expenses, \$26,296.55; total disbursements, \$51,588.43.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$11,264.28; gain from underwriting profit and loss items, \$76,475.49; total, \$87,739.77.

Losses incurred during 1921, \$25,092.33; underwriting expenses incurred during 1921, \$28,714.83; total, \$53,807.16.

Gain from underwriting during 1921, \$33,932.61.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$7,361.23.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$33,932.61; investments, \$7,361.23; total, \$41,293.84.

Surplus, December 31, 1920, \$124,667.15; increase, \$41,293.84; surplus, December 31, 1921, \$165,960.99.

Business from Organization.—Net premiums and assessments, \$103,246.76; net losses paid, \$25,291.88; average dividend, 40%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 40%.

MERCHANTS AND FARMERS' MUTUAL FIRE INSURANCE COMPANY,
314 Main Street, Worcester, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$66,300 00
Interest due and accrued thereon.....	947 88
Bonds and stocks owned.....	260,714 33
Interest due and accrued thereon.....	2,846 32
Cash in banks and office.....	36,888 53
Agents' balances not over three months due	42,717 75
Deposit in Philadelphia Fire Underwriters'	
Fund	100 00
Bank balances	219 25
Reinsurance recoverable on paid losses....	11 98

TOTAL ADMITTED ASSETS..... \$411,378 26

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$20,600 66
Unearned premiums.....	243,607 08
Dividends to policyholders unpaid.....	1,898 63
Salaries, rents, etc.....	1,899 52
Estimated taxes hereafter payable.....	3,326 56
Unpaid return premiums.....	878 48
Estimated expenses of investigation and	
adjustment of losses.....	500 00

TOTAL LIABILITIES..... \$272,500 93
NET CASH SURPLUS..... 138,877 33

TOTAL..... \$411,378 26

GENERAL REVIEW.

This company began business January 1, 1847. It has paid good dividends and has established an excellent reputation.

It writes at the stock rates.

The assessment liability of members is fixed by laws at one additional cash premium. On December 31, 1921, the contingent resources of the company were \$560,002.13.

Its loss ratio is favorable, but the expense ratio is now above the average. The expense ratio, however, is affected by about one half the income being derived from reinsurance at a high cost but without dividend rights.

The securities are of good character. The valuations used are those fixed by the Convention of Insurance Commissioners.

Officers.—President, Alexander H. Bullock; vice-president and treasurer, Edmund L. Sanders; secretary, Harry S. Myrick.

Directors.—Waldo E. Buck, Geo. W. Cook, Aldus C. Higgins, Edward J. Cross, Alexander H. Bullock, Wm. H. Sawyer, Jr., Thos. E. Sterne, Chas. M. Thayer, Frederic B. Washburn, Harry S. Myrick and Edmund L. Sanders.

Territory.—It is licensed in Maine, New Hampshire, Vermont, Rhode Island, Connecticut, New York, (as re-insuring company), Pennsylvania, Ohio, Michigan and Illinois.

Income, 1921.—Gross premiums, \$329,522.11; reinsurance, \$51,325.51; return premiums, \$36,051.55; net premiums, \$242,145.05; interest, etc., \$16,184.91; other income, \$51.88; gross increase by adjustment, etc., \$16,167.96; total income, \$274,549.80.

Disbursements, 1921.—Gross amount paid for losses, \$98,048.67; reinsurance, \$21,688.02; salvage, \$454.60; net amount paid policyholders for losses, \$75,906.05; underwriting expenses, \$106,096.16; dividends to policyholders, \$30,276.71; agents' balances charged off, \$18.81; gross

loss on sale or maturity, etc., \$107.50; gross decrease by adjustment, etc., \$3,511.00; total disbursements, \$215,916.23.

Ratios to Premiums Written.—Losses paid, 33.0%; motor vehicle, 13.5%; inland nav. and trans., 16.6%; sprinkler leakage, 2.5%; losses incurred, 34.1%; underwriting expenses, 43.8%; underwriting profit, 3.8%.

Ratios to Premiums Earned.—Losses incurred, 41.3%; expenses incurred, 54.0%; underwriting profit, 4.6%.

Underwriting Exhibit, 1921.—Premium earned during 1921, \$200,242.96; loss from underwriting profit and loss items, \$124.15; total, \$200,118.81.

Losses incurred during 1921, \$82,628.70; underwriting expenses incurred during 1921, \$108,179.66; total, \$190,808.36.

Gain from underwriting during 1921, \$9,310.45.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$16,306.55; profit on investments during 1921, \$12,176.21; total, \$28,482.76.

Loss on investments during 1921, \$3,618.50; investment expenses incurred during 1921, \$389.93; total, \$4,008.43.

Gain from investments during 1921, \$24,474.33.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$9,310.45; investments, \$24,474.33; total, \$33,784.78.

Loss from dividends, \$30,500.04.

Surplus, December 31, 1920, \$135,592.59; increase, \$3,284.74; surplus, December 31, 1921, \$138,877.33.

Business from Organization.—Net premiums and assessments, \$5,683,061.01; net losses paid, \$2,912,426.94; dividends to policyholders, \$1,598,057.10; average dividend, 28.10%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; two years, 20%; three years, 20%; four years, 20%; five years, 20%.

THE MERCHANTS AND MANUFACTURERS' MUTUAL INSURANCE COMPANY,

32 N. Diamond Street, Mansfield, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$15,000 00
Mortgage loans on real estate.....	41,500 00
Interest due and accrued thereon.....	519 64
Bonds and stocks owned.....	158,473 50
Interest due and accrued thereon.....	1,372 94
Cash in banks and office.....	3,181 95
Agents' balances not over three months due.	30,342 64

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, reported or in process of adjustment, \$12,185.81; reinsurance, \$2,108.88; net unpaid claims...	\$10,076 92
Motor vehicle: Reported or in process of adjustment	14 00

TOTALS: Reported or in process of adjustment, \$12,199.81; reinsurance, \$2,108.88; net unpaid claims.....	\$10,090 93
Unearned premiums: Fire, \$84,126.02; other than fire, \$3,497.31; total.....	87,623 33
Estimated taxes hereafter payable.....	750 00
Contingent commissions, etc.....	4,631 98
Interest paid in advance.....	30 00
Other liabilities	100 91

TOTAL LIABILITIES	\$103,227 15
NET CASH SURPLUS.....	147,163 52

TOTAL ADMITTED ASSETS..... \$250,390 67

TOTAL \$250,390 67

GENERAL REVIEW.

HISTORY.—This company was incorporated and began business in 1876. On January 1, 1908, it changed from the premium note to the contingent liability plan. It writes both assessable and non-assessable policies. Its policies are of the New York Standard form plus mutual conditions, and the policyholders' liability is fixed by the by-laws and is three times the cash premium. No assessments have ever been levied.

The contingent resources of the company on December 31, 1921, were \$606,754.

It writes business at the regular stock company rates, and pays dividends thereon.

The bonds owned are chiefly municipals and government issues, and are high class. The real estate owned is the company's Home Office building, carried at \$15,000, but has been appraised at \$22,000. The mortgages cover two pieces of property in Mansfield, Ohio, and one in Cleveland, and are well secured.

OFFICERS.—President, S. N. Ford; vice-president, F. W. Bloor; secretary and treasurer, G. W. De Yarmon; assistant secretary, Harry De Yarmon.

DIRECTORS.—F. W. Bloor, M. F. Bushnell, G. W. De Yarmon, H. De Yarmon, S. N. Ford.

TERRITORY.—It is licensed in D. C., Ga., Ill., Ind., Mass., Mich., Ohio, Penn., Texas.

INCOME, 1921.—Fire: Gross premiums, \$238,017.64; reinsurance, \$38,943.93; return premiums, \$27,566.82; net premiums, \$171,506.89; motor vehicle, gross premiums, \$9,028.22; reinsurance, \$286.03; return premiums, \$1,273.92; net premiums, \$7,468.27; totals, gross premiums, \$247,045.86; reinsurance, \$39,229.96; return premiums, \$28,840.74; net premiums, \$178,975.16; interest, etc., \$9,267.71; increase by adjustment in book value of bonds, \$974.65; total income, \$189,217.52.

DISBURSEMENTS, 1921.—Fire: Gross amount paid for losses, \$85,929.59; reinsurance, \$22,236.73; salvage,

\$206.09; net amount paid policyholders for losses, \$63,486.77; motor vehicle, gross amount paid for losses, \$4,428.09; totals, \$90,357.68; reinsurance, \$22,236.73; salvage, \$206.09; net amount paid policyholders for losses, \$67,914.86; underwriting expenses, \$52,047.99; dividends to policyholders, \$34,538.61; investment expenses, \$4,357.57; total disbursements, \$158,859.03.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 37.9%; losses incurred, fire, 38.0%; underwriting expenses, 29.1%; underwriting profit, 23.3%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 41.5%; expenses incurred, 32.7%; underwriting profit, 25.4%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$164,144.47; loss from underwriting profit and loss items, \$525.49; total, \$163,618.98.

Losses incurred during 1921, \$68,054.26; underwriting expenses incurred during 1921, \$53,775.10; total, \$121,829.36.

Gain from underwriting during 1921, \$41,789.62.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$9,454.22; profit on investments during 1921, \$1,174.65; total, \$10,628.87.

Loss on investments during 1921, \$1,922.50; investment expenses incurred during 1921, \$4,318.91; total, \$6,241.41. Gain from investments during 1921, \$4,387.46.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$41,789.62; investments, \$4,387.46; total, \$46,177.08.

Loss from dividends, \$34,538.61.

Surplus, December 31, 1920, \$135,525.05; increase, \$11,638.47; surplus, December 31, 1921, \$147,163.52.

BUSINESS FROM ORGANIZATION.—Net premiums and assessments, \$1,755,073.69; net losses paid, \$813,224.67; dividends to policyholders, \$153,890; average dividend, 25%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%; three years, 25%.

MERCHANTS' MUTUAL FIRE INSURANCE COMPANY,

10 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,362,909 00
Interest due and accrued thereon.....	10,926 52
Cash in banks and office.....	92,703 67
Agents' balances not over three months due	41,736 78

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Adjusted,	
\$1,620.52; reported or in process of ad-	
justment, \$4,880.76; incurred but not	
reported, \$267.84; net unpaid claims....	\$6,769 12
Windstorm: Reported or in process of ad-	
justment, \$298; incurred but not reported,	
\$48.45; net unpaid claims.....	346 45
Sprinkler leakage: Adjusted, \$55.04; re-	
ported or in process of adjustment,	
\$515.15; incurred but not reported, \$52.46;	
net unpaid claims.....	622 65

TOTALS: Adjusted, \$1,675.56; reported
or in process of adjustment, \$5,693.91;
incurred but not reported, \$368.75;
net unpaid claims.....

Unearned premiums	\$7,738 22
Salaries, rents, etc.....	764,401 96
Estimated taxes hereafter payable	600 46
	3,797 51

TOTAL LIABILITIES \$776,538 15
NET SURPLUS as regards policyholders.. 731,737 82

TOTAL ADMITTED ASSETS..... \$1,508 275 97

TOTAL \$1,508,275 97

GENERAL REVIEW.

HISTORY.—This company began business November 1, 1874, and is under the same management as the Blackstone Mutual Fire Insurance Company. It bears an excellent reputation, and has paid large dividends to policyholders. It is licensed in Ill., Me., Md., Mass., Mich., N. H., N. Y., Ohio, Pa., R. I., S. C., Vt. and Wis.

Fire policies are usually written for a term of one or three years. Under one premium they provide indemnity for damage by fire and lightning, full indemnity for loss by sprinkler leakage, and liberal indemnity for windstorm damages. Policies are usually written to cover under a blanket form, without co-insurance or reduced-rate clauses. In order that members may share proportionately in operating expenses they are expected to insure to about 90% of insurable values. The company also writes use and occupancy insurance.

The contingent liability of members is fixed by the company's charter, and is five times the cash premium. On December 31, 1921, the contingent resources of the company were \$7,291,116.05.

This company is a member of the Senior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

The securities owned are of good character. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

OFFICERS.—President and treasurer, William B. McBee; vice-president and assistant treasurer, Charles H. Smith; secretary, Howard I. Lee; assistant secretary, Frank T. Daniels.

DIRECTORS.—Charles H. Merriman, Jr., Providence, R. I., Manville Co.; William B. McBee, Providence, R. I., president and treasurer of company; Royal C. Taft, Providence, R. I., Coventry Co.; Henry L. Tiffany, New Bedford, Mass., Kilburn Mill; Charles E. Patterson, Schenectady, N. Y., General Electric Co.; George M. Smith, Providence, R. I.,

Eagle Mills; George H. Wilcox, Meriden, Conn., International Silver Co.; H. A. Higgins, Cleveland, Ohio, The Standard Tool Co., Providence, R. I.; Charles H. Newell, The Baltic Mills Co.; William E. Beattie, Greenville, S. C.; Victor Monaghan Co.; Herbert G. Beede, Pawtucket, R. I., Woonsocket Machine and Press Co.

TERRITORY.—United States and Canada.

INCOME, 1921.—Fire: Gross premiums, \$1,032,679.70; return premiums, \$98,290.04; net premiums, \$934,389.66; interest, etc., \$75,169.60; gross profit on sale or maturity of ledger assets, \$1,437.77; total income, \$1,010,997.03.

DISBURSEMENTS, 1921.—Net amount paid policyholders for losses: Fire: \$25,091.67; windstorm, \$1,408.28; sprinkler leakage, \$4,340.35; underwriting expenses, \$78,913.73; unabsorbed premiums, \$882,736.95; investment expenses, \$4,869.81; gross decrease by adjustment in book values stocks, \$40,515.82; total disbursements, \$1,037,876.61.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 3.3%; losses incurred, 2.9%; underwriting expenses, 8.4%; underwriting profit, 98.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 2.6%; expenses incurred, 6.8%; underwriting profit, 90.5%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,017,879.48; gain from underwriting profit and loss items, \$907.78; total, \$1,018,787.26.

Losses incurred during 1921, \$27,425.98; underwriting expenses incurred during 1921, \$69,418.66; total, \$96,844.64.

Gain from underwriting during 1921, \$921,942.62.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$76,080.30; profit on investments during 1921, \$51,878.12; total, \$127,958.42.

Loss on investments during 1921, \$40,515.82; investment expenses incurred during 1921, \$4,869.81; total, \$45,385.63.

Gain from investments during 1921, \$82,572.79.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$921,942.62; investments, \$82,572.79; total, \$1,004,515.41.

Loss from dividends, \$882,736.95.

MERCHANTS' MUTUAL FIRE INSURANCE COMPANY—*Continued.*

Surplus, December 31, 1920, \$609,959.36; increase, \$121,778.46; surplus, December 31, 1921, \$731,737.82.

BUSINESS FROM ORGANIZATION.—Net premiums and assessments, \$12,883,371.94; net losses paid, \$1,358,749.15; unabsorbed premiums, \$9,622,227.76; average dividend: one

year, 87.4%; two years, 81%; three years, 73.06%; four years, 64.18%; 5 years, 55.14%.

Percentage of cash premiums returned during the year on expiring policies as unabsorbed premium or profit, viz.: One year, 92.33%; two years, 85.17%; three years, 76%; four years, 63%; five years, 46.75%.

MERCHANTS' MUTUAL INSURANCE ASSOCIATION,

18 Sixth Avenue E, Redfield, S. D.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value.....	\$44,000 00
Rents due and accrued.....	825 00
Mortgage loans on real estate.....	15,549 40
Interest due and accrued thereon.....	429 91
Interest accrued on cash in banks.....	232 19
Bonds and stocks owned, market value.....	8,500 00
Interest due and accrued thereon.....	130 22
Cash in banks and office.....	15,955 06
Agents' balances not over three months due	12,013 72
Bills receivable taken for fire risks.....	109 87
Accounts receivable other than premiums in	
course of collection.....	395 75
Due from U. S. Government on loss claim..	261 80
Cash or loan value of life insurance policy	
in Pacific Mutual Life Insurance Co....	5,040 00

TOTAL ADMITTED ASSETS..... \$103,442 92

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$26,335 19
Unearned premiums.....	31,769 78
Estimated expense for adjusting losses....	150 00
Dividends to policyholders unpaid.....	828 84
Estimated taxes hereafter payable.....	1,750 00
Contingent commissions, etc.....	953 50
Reserve for reinsurance accounts.....	2,611 57
Reserve for return premiums.....	5,491 90

TOTAL LIABILITIES..... \$69,890 78
NET CASH SURPLUS..... 33,552 14

TOTAL..... \$103,442 92

GENERAL REVIEW.

This is a purely mutual company, which began business March 10, 1895. It writes fire, tornado and automobile insurance. It is licensed only in So. Dakota.

For the first six years the company collected only 50% of the regular board rate in cash and accepted notes for the balance. It no longer accepts assessable notes, but collects a cash premium, at the board rates, and returns a dividend at the expiration of the policy. The assessment liability of members is fixed by the by-laws and statute, at an amount equal to one annual premium. On December 31, 1921, the contingent resources of the company were \$174,329.61. The company advised us that it has never made an assessment, and that it has never failed to return a dividend each year since organization. In 1921, an assessment was proposed to be made upon policies issued through an agency which had been found unprofitable, but the Attorney General and Insurance Commissioner held this illegal and it was not collected.

The company has reputable backing, and is economically managed. The loss ratios in 1918 and 1919 were low, and the surplus for 1919 increased \$20,557.81. In 1920 the loss ratio was somewhat higher, and this, with the increase in unearned premiums contributed to a small loss in surplus. In 1921, the loss ratio was high and the dividends paid to policyholders were at the expense of surplus. The directors are all successful business men of South Dakota.

The company's investments are of good character and yield a good return.

Officers.—President and treasurer, W. C. Kiser, Jr.; vice-president, Gus Meyer; secretary, N. S. Tyler.

Directors.—W. C. Kiser, Jr., lands and investments, Redfield, S. D.; Gus Meyer, merchant, Parker, S.D.; N. S.

Tyler, insurance, Redfield, S. D.; E. O. McIlwren, merchant, Mt. Vernon, S. D.; J. Ray Cole, merchant, Redfield, S. D.; E. H. Craig, merchant, Sioux Falls, S. D.; M. D. Sennette, insurance, Redfield, S. D.

Income, 1921.—Gross premiums, \$215,174.41; reinsurance, \$42,602.74; return premiums, \$69,639.50; net premiums, \$102,932.07; interest and rents, \$4,105.38; refund from government on taxes, \$819.71; other income, \$126.47; total income, \$107,983.73.

Disbursements, 1921.—Gross amount paid for losses, \$96,583.26; reinsurance, \$31,244.27; salvage, \$178.28; net amount paid policyholders for losses, \$65,160.71; underwriting expenses, \$38,330.14; dividends to policyholders, \$27,758.57; life insurance premium on endowment policy, \$1,389.75; repairs and expenses to real estate, \$1,867.77; investment interest and taxes \$2,539.60; other disbursements, \$150.96; total disbursements, \$137,197.50.

Ratios to Premiums Written.—Losses paid, 63.3%; losses incurred, 77.3%; underwriting expenses, 37.2%; underwriting loss, 4.9%.

Ratios to Premiums Earned.—Losses incurred, 71.4%; expenses incurred, 32.9%; underwriting loss, 4.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$111,443.52; loss from underwriting profit and loss items, \$251.23; total, \$111,192.29.

Losses incurred during 1921, \$79,563.21; underwriting expenses incurred during 1921, \$36,644.64; total, \$116,207.85.

Loss from underwriting during 1921, \$5,015.56.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, —\$1,963.78; profit on investments during 1921, \$5,163.97; total, \$3,200.19.

MERCHANTS' MUTUAL INSURANCE ASSOCIATION. — *Continued*

Loss on investments during 1921, \$1,526.23; investment expenses incurred during 1921, \$102.37; total, \$1,628.60.

Gain from investments during 1921, \$1,571.59.

Gain and Loss Exhibit, 1921.—Gains: Investments, \$1,571.59; miscellaneous income, \$2.50; refund from government account of taxes, \$819.71; total, \$2,393.80.

Losses: Underwriting, \$5,015.56; dividends, \$27,643.49; total, \$32,659.05.

Surplus, December 31, 1920, \$68,817.39; increase, \$30,265.25; surplus, December 31, 1921, \$33,552.14.

Business from Organisation.—Average dividend, 26%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%; three years, 25%; five years, 25%.

MERRIMACK MUTUAL FIRE INSURANCE COMPANY,

Bank Bldg., Andover, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$4,137 87
Mortgage loans on real estate.....	113,337 00
Interest due and accrued thereon.....	1,426 86
Loans on collateral security.....	97,300 00
Interest due and accrued thereon.....	1,849 01
Bonds and stocks owned.....	317,778 00
Interest due and accrued thereon.....	4,482 88
Cash in banks and office.....	83,291 30
Agents' balances not over three months due	69,922 02

TOTAL ADMITTED ASSETS..... \$693,524 94

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$40,498 50
Unearned premiums.....	442,588 50
Dividends to policyholders unpaid.....	6,032 74
Salaries, rents, etc.....	4,331.96
Estimated taxes hereafter payable.....	15,600 00
Contingent commissions, etc.....	2,200 00
Other liabilities.....	350 64

TOTAL LIABILITIES..... \$511,602 34
NET CASH SURPLUS..... 181,922 60

TOTAL..... \$693,524 94

GENERAL REVIEW.

This company began business April 8, 1828, and bears a good reputation. It is licensed in Conn., D. C., Ga., Ill., Ind., Me., Md., Mass., Mich., N. H., N. J., N. Y., Ohio, Pa., R. I. and Vt.

It specializes on protected dwellings and the less hazardous classes of risks, and writes some automobile insurance. It writes at stock company rates.

The contingent liability of members is fixed by the by-laws at one cash premium. The contingent resources of the company, December 31, 1921, were \$433,070.50. It has never levied an assessment.

It is affiliated with the Mutual Fire Insurance Association and with the New England Insurance Exchange.

Officers.—President and treasurer, Burton S. Flagg; secretary, Frederic G. Moore.

Income, 1921.—Gross premiums, \$769,876.26; reinsurance, \$201,587.40; return premiums, \$87,076.51; net premiums, \$481,212.35; interest, etc., \$28,695.97; other income, \$719.92; total income, \$510,628.24.

Disbursements, 1921.—Gross amount paid for losses, \$244,874.35; reinsurance, \$70,745.23; salvage, \$817.67; net amount paid policyholders for losses, \$173,311.45; underwriting expenses, \$162,330.44; dividends to policyholders, \$61,039.02; taxes and expenses, \$8,784.04; miscellaneous, \$228.23; total disbursements, \$405,693.18.

Ratios to Premiums Written.—Losses paid, 36.0%; losses incurred, 39.7%; underwriting expenses, 33.7%; underwriting profit, 11.6%.

Ratios to Premiums Earned.—Losses incurred, 44.6%; expenses incurred, 42.3%; underwriting profit, 18.1%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$427,578.25; gain from underwriting profit and loss items, \$254.57; total, \$427,832.82.

Losses incurred during 1921, \$190,863.03; underwriting expenses incurred during 1921, \$180,938.59; total, \$371,801.62.

Gain from underwriting during 1921, \$56,031.20.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$31,143.83; profit on investments during 1921, \$9,983.30; total, \$41,127.13.

Loss on investments during 1921, \$476.34; investment expenses incurred during 1921, \$738.98; total, \$1,215.32.

Gain from investments during 1921, \$39,911.81.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$56,031.20; investments, \$39,911.81; total, \$95,943.01.

Loss from dividends, \$61,648.45.

Surplus, December 31, 1920, \$147,628.04; increase, \$34,294.56; surplus, December 31, 1921, \$181,922.60.

Business from Organisation.—Net premiums and assessments, \$6,276,226.03; net losses paid, \$2,560,753.39; dividends to policyholders, \$1,748,986.18; average dividend, 27.8%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; two years, 20%; three years, 20%; four years, 20%; five years, 20%.

MICHIGAN MILLERS' MUTUAL FIRE INSURANCE COMPANY,

120 West Ottawa Street, Lansing, Mich.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$41,150 00
Mortgage loans on real estate.....	993,066 70
Interest due and accrued thereon.....	23,931 05
Loans on collateral security.....	9,000 00
Interest due and accrued thereon.....	237 00
Bonds and stocks owned.....	1,382,116 68
Interest due and accrued thereon.....	19,020 82
Cash in banks and office.....	237,272 76
Agents' balances not over three months due	51,878 58
Adjusting expense due from other companies	197 74

TOTAL ADMITTED ASSETS..... \$2,757,871 38

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$242,267 47
Unearned premiums.....	1,024,921 52
Salaries, rents, etc.....	2,500 00
Estimated taxes hereafter payable.....	14,838 77
Guarantee deposits.....	503,408 27
Estimated adjusting expense.....	1,673 11

TOTAL LIABILITIES..... \$1,789,609 14

NET CASH SURPLUS, (including permanent fund \$200,000.), 968,262 19

TOTAL \$2,757,871 38

GENERAL REVIEW

This company began business in November, 1881, and bears an excellent reputation. It writes both assessable and non-assessable policies.

The company issues policies for five years. The assessment liability of the members is limited by the by-laws to an amount equal to one additional annual premium. The contingent resources of the company on December 31, 1921, were \$1,031,123.51.

Assessments are levied against the deposit premium, and, we are advised by the company that these assessments have been much less than such premium, showing an average saving to members in recent years of about 60%.

The company now issues "Advance Premium," mutual policies, written at the stock company rates, subject to dividends as the business warrants.

The mortgage loans are chiefly upon improved property in Illinois and Michigan, and are well secured. The securities owned are high grade. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners. The real estate owned is the company's Home Office property.

The company has a "permanent fund" of \$200,000 which is included in the surplus shown above.

The company's loss paying record is excellent.

It is licensed in Ark., Colo., Del., Ida., Ill., Ind., Kan., Ia., Ky., La., Mass., Mich., Minn., Miss., Mo., Mont., Nev., N. H., N. J., N. C., N. D., N. Y., O., Okla., Ore., Pa., S. D., Tenn., Tex., Utah, Wash., W. Va. and Wis.

Officers.—President, Robert Henkel; vice-presidents, B. W. Jenks and G. F. Allmendinger; secretary and treasurer, A. D. Baker; assistant secretary and treasurer, L. H. Baker; assistant treasurer, George G. Ma Dan.

Directors.—C. B. Chatfield, Chatfield Milling Co., Bay City, Mich.; Wm. S. Rowe, Valley City Milling Co., Grand Rapids, Mich.; A. D. Baker, Lansing, Mich.; B. W. Jenks, Huron Milling Co., Harbor Beach, Mich.; George A. Amendt, Amendt Milling Co., Monroe, Mich.; Frank T. King, King Milling Co., Lowell, Mich.; Robert Henkel, Commercial Milling Co., Detroit, Mich.; C. J. De Roo, Peninsular Milling Co., Flint, Mich.; G. F. Allmendinger, Michigan Milling Co., Ann Arbor, Mich.

Department Managers.—Northwestern Department, H. M. Giles, Minneapolis, Minn.; Pacific Coast Department, C. H. Cole, Seattle, Wash.; Southwestern Department, Chas. H. Ridgway, Kansas City, Mo.; Montana Department, C. A. Stephens, Great Falls, Mont.; Central Department, Neal & Sweeney, Columbus, Ohio.

Kinds of Insurance Written.—Fire and tornado insurance.

Income, 1921.—Gross premiums, \$1,961,472.53; reinsurance, \$4,865.49; return premiums, \$449,693.41; net premiums, \$1,506,913.63; interest, etc., \$133,643.87; guarantee deposits received, \$167,024.65; profit on sale of bonds, \$372.33; increase by adjustment, book value, real estate, \$10,000.00; bonds, \$16,956.71; mortgages, \$764.34; total income, \$1,835,675.53.

Disbursements, 1921.—Gross amount paid for losses, \$1,133,343.22; salvage, \$20,989.96; net amount paid policyholders for losses, \$1,112,353.26; underwriting expenses, \$627,537.92; dividends to policyholders, \$1,060.08; guarantee deposits returned, \$190,647.91; investment expense paid, \$5,520.48; decrease by adjustment book value bonds, \$11,037.11; total disbursements, \$1,948,156.76.

Ratios to Premiums Written.—Losses paid, 74.3%; tornado, etc., 37.0%; sprinkler leakage, 84.5%; riot, etc., 20.8%; losses incurred, 77.2%; underwriting expenses, 41.6%; underwriting loss, 25.8%.

Ratios to Premiums Earned.—Losses incurred, 84.4%; expenses incurred, 44.4%; underwriting loss, 28.2%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$1,377,459.46; gain from underwriting profit and loss items, \$7,852.21; total, \$1,385,311.67.

Losses incurred during 1921, \$1,163,066.30; underwriting expenses incurred during 1921, \$611,440.70; total, \$1,774,507.00.

Loss from underwriting during 1921, \$389,195.33.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$138,148.54; profit on investments during 1921, \$69,922.08; total, \$208,070.62.

Loss from investments during 1921, \$11,037.11; investment expenses incurred during 1921, \$5,520.48; total, \$16,557.59.

Gain from investments during 1921, \$191,513.03.

Gain and Loss Exhibit, 1921.—Gains: Investments, \$191,513.03; decrease in conflagration reserve, \$100,000.00; total, \$291,513.03.

Losses: Underwriting, \$389,195.33; dividends, \$1,060.08; total, \$390,255.41.

Surplus, December 31, 1920, \$1,067,004.57; decrease, \$98,742.38; surplus, December 31, 1921, \$968,262.19.

Business from Organization.—Net premiums and assessments, \$17,018,536.26; net losses paid, \$10,221,547.57; dividends to policyholders, \$1,060.08.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%; two, years, 25%; three years, 25%; four years, 25%; five years, 25%. General business.

MICHIGAN MUTUAL TORNADO, CYCLONE AND WINDSTORM INSURANCE COMPANY.

Hastings, Mich.

GENERAL REVIEW.

This company was organized under the laws of the State of Michigan in 1885 and was formed for the purpose of insuring dwellings and barns and their contents against loss or damage by tornado, cyclone and windstorm. It transacts business throughout the State of Michigan, and limits its operations to that territory. The largest amount of insurance written on any one risk is \$10,000.

Officers.—President, Hon. W. E. Hale; vice-president, Lou Sherman; secretary-treasurer, S. A. Johnson; attorney, Thos. Sullivan.

Directors.—Robert Barney, Traverse City, Mich.; W. H. Launstein, Owosso, Mich.; Harrison Dodds, West Branch, Mich.; F. D. Hay, Flint, Mich.; Wm. P. Green, Hillsdale, Mich.; C. P. Harwood, Ionia, Mich.; Jerome Harmon,

Ludington, Mich.; N. B. Herbert, Yale, Mich.; M. F. Andrus, Hastings, Mich.; H. Clay, McNitt, Cadillac, Mich.; L. W. Sunday, Clare, Mich.; Frank Martin, Charlotte, Mich.; J. E. Slote, Three Rivers, Mich.; L. B. Spencer, Ypsilanti, Mich.; Fred Knoper, Hudsonville, Mich.

The following are extracts taken from the statement of this company as of December 31, 1921:

Total assets	\$244,916 80
Net premiums and assessments received	690,242 94
Total income	752,045 65
Net losses paid	128,901 75
Total disbursements	531,686 29
Cash on hand	237,916 80

MICHIGAN SHOE DEALERS MUTUAL FIRE INSURANCE COMPANY,

118-120 West Ottawa Street, Lansing, Mich.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned	\$19,233 81
Interest due and accrued thereon	510 81
Cash in banks and office	34,501 96
Agents' balances not over two months due	14,670 85

TOTAL ADMITTED ASSETS \$68,917 43

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$5,000 00
Unearned premiums	39,977 33
Salaries, rents, etc.	1,000 00

TOTAL LIABILITIES	\$45,977 33
NET CASH SURPLUS	22,940 10

TOTAL \$68,917 43

GENERAL REVIEW.

This is a mutual company which commenced business March 1, 1912, the Home Office formerly having been at Fremont, Michigan. It is licensed in the State of Michigan alone. The contingent liability of policyholders is fixed by the by-laws and is one additional annual premium. It writes only assessable policies. The secretary-treasurer, L. H. Baker, has for sixteen years been assistant secretary-treasurer of the Michigan Millers Mutual Fire Insurance Company, which position he still holds. He is also secretary-treasurer of the Mutual Fire Prevention Bureau of Chicago.

Income, 1921.—Gross premiums, \$159,212.58; reinsurance, \$45,394.69; return premiums, \$5,505.50; net premiums, \$108,312.39; interest, etc., \$1,043.11; other income, \$314.08; increase by adjustment book value—bonds, \$75; total income, \$109,744.58.

Disbursements, 1921.—Gross amount paid for losses, \$42,785.15; reinsurance, \$9,728.86; net amount paid policyholders for losses, \$33,056.29; underwriting expenses, \$26,002.42; dividends to policyholders, \$8,369.06; other disbursements, \$573.49; total disbursements, \$68,001.26.

Ratios to Premiums Written.—Losses paid, 30.5%; losses

incurred, 35.1%; underwriting expenses, 24.0%; underwriting loss, 5.0%.

Ratios to Premiums Earned.—Losses incurred, 55.7%; expenses incurred, 40.3%; underwriting loss, 7.9%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$68,335.06; loss from underwriting profit and loss items, \$8,113.43; total, \$60,221.63.

Losses incurred during 1921, \$38,056.29; underwriting expenses incurred during 1921, \$27,575.91; total, \$65,632.20.

Loss from underwriting during 1921, \$5,410.57.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$1,553.92.

Loss on investments during 1921, \$341.19.

Gain from investments during 1921, \$1,212.73.

Gain and Loss Exhibit, 1921.—Gain from investments, \$1,212.73.

Losses: Underwriting, \$5,410.57; dividends, \$8,369.06; total, \$13,779.63.

Surplus, December 31, 1920, \$35,507; decrease, \$12,566.90; surplus, December 31, 1921, \$22,940.10.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 30%; two years, 30%; three years, 30%; four years, 30%; five years, 30%.

MIDDLESEX MUTUAL ASSURANCE COMPANY,

181 Main Street, Middletown, Conn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$126,500 00
Rents due and accrued.....	904 99
Bonds and stocks owned.....	1,285,997 00
Interest due and accrued thereon.....	6,378 95
Cash in banks and office.....	79,428 47
Agents' balances not over three months due	25,002 74

TOTAL ADMITTED ASSETS..... \$1,524,212 15

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$13,231 31
Unearned premiums	323,548 91
Interest due and accrued.....	191 98
Estimated taxes hereafter payable.....	13,000 00
TOTAL LIABILITIES	\$349,972 20
NET CASH SURPLUS.....	1,174,239 95

TOTAL \$1,524,212 15

GENERAL REVIEW

This is a very old institution which began business in 1836. The company has accumulated a large surplus, and bears an excellent reputation. It issues non-assessable policies only.

It writes at differential of 2 cents, 5 cents and 8 cents from tariff rates, on one, three and five years respectively.

Its investments are high grade. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

Officers.—President and treasurer, D. W. Camp; secretary, D. W. Chase; assistant secretaries, Samuel Babcock and N. E. Davis.

Directors.—Richard G. Rich, South Manchester, Conn.; Frank B. Weeks, Middletown, Conn.; C. G. R. Vinal, Middletown, Conn.; Silas Chapman, Jr., Hartford, Conn.; Henry S. Birdseye, Derby, Conn.; Frank T. Staples, Bridgeport, Conn.; Benjamin Page, Meridan, Conn.; John Hemingway, Southington, Conn.; James K. Guy, Middletown, Conn.; D. W. Camp, Middletown, Conn.; D. W. Chase, Middletown, Conn.; W. S. Chappell, New London, Conn.

Territory.—It is licensed in Connecticut only.

Income, 1921.—Gross premiums, \$225,484.28; reinsurance, \$1,096.89; return premiums, \$15,813.89; net premiums, \$208,573.50; interest, etc., \$59,228.30; rents, \$14,650.75; profit sale ledger assets, \$3,500.00; total income, \$285,552.55.

Disbursements, 1921.—Gross amount paid for losses,

\$96,450.69; reinsurance, \$1,062.33; salvage, \$200.00; net amount paid policyholders for losses, \$95,188.36; underwriting expenses, \$100,197.87; total disbursements, \$195,386.23.

Ratios to Premiums Written.—Losses paid, 45.6%; losses incurred, 50.1%; underwriting expenses, 48.0%; underwriting profit, 12.6%.

Ratios to Premiums Earned.—Losses incurred, 49.4%; expenses incurred, 38.3%; underwriting profit, 12.4%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$211,787.82; gain from underwriting profit and loss items, \$115.99; total, \$211,903.81.

Losses incurred during 1921, \$104,609.98; underwriting expenses incurred during 1921, \$81,060.22; total, \$185,670.20.

Gain from underwriting during 1921, \$26,233.61.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$74,230.22; profit on investments during 1921, \$12,446.50; total, \$86,676.72.

Loss on investments during 1921, \$590.63; investment expenses incurred during 1921, \$15,444.39; total, \$16,035.02.

Gain from investments during 1921, \$70,641.70.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$26,233.61; investments, \$70,641.70; total, \$96,875.31.

Surplus, December 31, 1920, \$1,077,364.64; increase, \$96,875.81; surplus, December 31, 1921, \$1,174,239.95.

Business from Organisation.—Net premiums and assessments, \$5,215,442.04; net losses paid, \$2,870,080.29.

MIDDLESEX MUTUAL FIRE INSURANCE COMPANY,

12 Monument Square, Concord, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$35,530 00
Mortgage loans on real estate.....	10,825 00
Interest due and accrued thereon.....	109 51
Bonds and stocks owned.....	670,253 20
Interest due and accrued thereon.....	6,914 26
Cash in banks and office.....	28,622 56
Agents' balances not over three months due	80,703 78
Reinsurance commissions due.....	7,164 00
Due from Lynn Mutual, o/c management commission	1,000 00
Due from Old Bay State, o/c expense....	326 81

TOTAL ADMITTED ASSETS..... \$841,448 57

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$68,345 21
Unearned premiums	526,214 15
Dividends to policyholders unpaid.....	3,703 76
Salaries, rents, etc.....	4,198 61
Estimated taxes hereafter payable.....	6,752 17
Deposit for sale of real estate.....	100 00
Estimated expense of investigation and losses paid and unpaid.....	1,042 59

TOTAL LIABILITIES \$610,356 49

NET CASH SURPLUS..... 231,092 08

TOTAL \$841,448 57

MIDDLESEX MUTUAL FIRE INSURANCE COMPANY. — *Continued.*

GENERAL REVIEW

This is a very old institution, which began business March 29, 1826. It operates in Conn., Me., Mass., N. H., Pa., R. I., Texas and Vt. It has paid good dividends to members, and bears an excellent reputation. It writes fire, automobile, tornado and explosion insurance.

It is affiliated with the Mutual Fire Insurance Association.

It writes at the regular stock company rates on one year policies, 20% differential on three years, and 30% differential on five year policies. The contingent liability is fixed by the by-laws at an amount equal to one additional premium. The amount of contingent resources December 31, 1921, has not been furnished to us. No assessments have been made since the present cash premium plan was adopted, about 1855.

The securities owned are of good character. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

It is affiliated with the Mutual Fire Insurance Association.

Officers.—President and treasurer, Prescott Keyes; vice-president, Chas. F. Stone; secretary, E. R. Howard; assistant treasurer, E. R. Howard.

Directors.—George M. Baker, Concord, Mass.; C. Fay Heywood, Concord, Mass.; Pliny Jewell, Concord, Mass.; Prescott Keyes, Concord, Mass.; Charles F. Stone, Waltham, Mass.; William Wheeler, Concord, Mass.; Edward L. Parker, Concord, Mass.; Samuel H. Hollis, Lynn, Mass.; A. Shirley Black, Lynn, Mass.

Income, 1921.—Net premiums, \$560,399.99; interest, etc., \$33,319.28; checks charged off, \$851.49; borrowed money, \$25,000.00; from agents' balances previously charged off, \$16.00; gross profit on sale or maturity of ledger assets, bonds, \$383.75; total income, \$619,970.51.

Disbursements, 1921.—Net amount paid policyholders

for losses, \$193,846.67; underwriting expenses, \$186,707.19; dividends to policyholders, \$102,996.44; borrowed money repaid, \$25,000.00; taxes and repairs, \$3,608.95; one-eighth of one percent mean invested assets, \$954.48; other disbursements, \$490.31; total disbursements, \$521,604.04.

Ratios to Premiums Written.—Losses paid, 34.8%; motor vehicle, 33.9%; losses incurred, 43.1%; underwriting expenses, 33.3%; underwriting profit or loss, 13.4%.

Ratios to Premiums Earned.—Losses incurred, 47.8%; expenses incurred, 37.4%; underwriting profit, 14.9%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$504,553.70; gain from underwriting profit and loss items, \$988.45; total, \$505,542.15.

Losses incurred during 1921, \$241,600.75; underwriting expenses incurred during 1921, \$188,886.99; total, \$430,487.74.

Gain from underwriting during 1921, \$75,054.41.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$32,920.31; profit on investments during 1921, \$18,364.05; total, \$51,284.36.

Investment expenses incurred during 1921, \$4,563.43.

Gain from investments during 1921, \$46,720.93.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$75,054.41; investments, \$46,720.93; total, \$121,775.34. Loss from dividends, \$103,020.64.

Surplus, December 31, 1920, \$212,337.38; increase, \$18,754.70; surplus, December 31, 1921, \$231,092.08.

Business from Organization.—Net premiums and assessments, \$8,468,601.50; net losses paid, \$3,125,846.67; dividends to policyholders, \$3,289,497.17; average dividend, 40%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20-30%; two years, 20-30%; three years, 20-40%; four years, 50%; five years, 40-50-60%.

THE MID-WEST INSURANCE COMPANY,

209 N. Lawrence Ave., Wichita, Kan.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$5,000 00
Cash in banks and office.....	22,078 38
Agents' balances not over three months due	22,721 12
Due from reinsurance company on losses paid	1,032 04
Due from Jochem & Henderson account....	130 00
TOTAL ADMITTED ASSETS.....	\$50,961 54

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$17,180 89
Salaries, rents, etc.....	859 72
Estimated taxes hereafter payable.....	106 02
Funds held under reinsurance treaties.....	804 92
Reserve required by Kansas Law.....	28,843 72
TOTAL LIABILITIES	\$47,795 27
NET CASH SURPLUS.....	3,166 27
TOTAL	\$50,961 54

GENERAL REVIEW

This company was incorporated under the laws of Kansas June 7, 1916, and began business July 25, 1916. It transacts automobile insurance under a mutual plan and writes fire and theft, tornado, liability, property damage and collision. Some business is written on a quarterly premium basis, but we understand that the principal volume is on the annual basis, therefore the unearned premium item "reserve required by Kansas Law," appears small compared to the premiums written in 1921. In 1920 the company wrote net premiums \$151,612.63 and set up unearned premium liability of \$59,732.61, while in 1921 the net premiums written were, \$212,185.71, with "reserve required by law", \$28,843.72.

The company is licensed in Kansas and Missouri. The limit of assessment liability is one additional annual premium.

Officers.—President, Thad. L. Hoffman; vice-president, L. S. Naftzger; secretary and treasurer, J. B. Henderson; attorney, W. D. Jochems; assistant secretary and treasurer, Willard Quinn.

Directors.—The directors are the above officers and H. J. Roetzel, A. A. Reiff, Will G. Price, Dr. J. L. Evans and A. A. Reiff.

Income, 1921.—Gross premiums, \$313,271.36; reinsurance, \$5,929.65; return premiums, \$95,156.00; net premiums, \$212,185.71; interest, etc., \$1,368.43; deposit premiums, \$1,700.00; increase in liabilities on account reinsurance treaties, \$804.92; total income, \$216,059.06.

Disbursements, 1921.—Gross amount paid for losses, \$117,170.79; reinsurance, \$12,104.96; salvage, \$2,753.14; net amount paid policyholders for losses, \$106,812.69; underwriting expenses, \$121,907.33; total disbursements, \$228,220.02.

MILLERS' MUTUAL FIRE INSURANCE ASSOCIATION OF ILLINOIS,

320 Easton Street, Alton, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$72,450 35
Mortgage loans on real estate.....	7,250 00
Interest due and accrued thereon.....	384 91
Bonds and stocks owned.....	1,126,475 00
Interest due and accrued thereon.....	14,668 36
Cash in banks and office.....	47,459 72
Agents' balances not over three months due	59,124 05
Assessments accrued	51,251 40

TOTAL ADMITTED ASSETS..... \$1,379,063 79

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, adjusted, \$13,477.73; reported or in process of ad- justment, \$42,761; incurred but not reported, \$5,000; total, \$68,738.73; rein- surance, \$25,756.91; net unpaid claims..	\$42,981 82
Unearned premiums: fire, \$362,173.31; other than fire, \$4,912.07; total.....	367,083 38
Estimated taxes hereafter payable.....	20,000 00
Reserve for commissions and expenses.....	10,000 00

TOTAL LIABILITIES \$440,067 20
NET CASH SURPLUS..... 938,996 59

TOTAL \$1,379,063 79

GENERAL REVIEW.

HISTORY.—This company began business September 20, 1877, and bears a good reputation. It is licensed in Ill., Ind., Kan., Mass., Mich., Minn., Mo., Mont., Neb., N. Y., N. D., O., Okla., Ore., Pa., S. D., Tenn., Tex., Wash and Wis., and writes some business in other States on the cash plan through Geo. R. Hess & Co., general agents, Chicago, and Hess-Hartnett Co., New York.

It writes both cash and mutual policies for any term not exceeding five years. During 1918 the company discontinued the premium note plan on mutual policies and substituted therefor the contingent liability plan. The contingent liability is one additional annual premium. Policyholders upon the cash plan are not subject to assessment.

The company advises us that "On the mill and elevator business on the mutual plan our cost represents 30% of the mutual basis or a saving of 70% of the expected cost. The same class of business on the cash plan is written at a saving of 50%. General business on the mutual plan is written at the board rate, subject to 25% dividend, while general business on the cash plan is written at tariff."

The company's investments are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The real estate owned is a new two-story, fire-proof office building in Alton, Illinois, carried at market value.

The company's loss paying reputation is excellent.

OFFICERS.—President, H. B. Sparks, Alton, Ill.; vice-president, W. E. Meek, Columbia, Ill.; second vice-president, Geo. S. Milnor, Alton, Ill.; secretary-treasurer, G. A. McKinney, Alton, Ill.; assistant secretary, A. J. Kellenberger, Alton, Ill.

DIRECTORS.—C. B. Cole, H. C. Cole Milling Co., Chester, Ill.; Frank Kell, Wichita Mill and Elevator Co., Wichita Falls, Tex.; M. D. King, M. D. King Milling Co., Pittsfield, Ill.; A. J. Koenigsmark, Koenigsmark Mill Co., Waterloo, Ill.; G. A. McKinney, underwriter, Alton, Ill.; M. B. McNair, Lyons Milling Co., Lyons, Kan.; W. E. Meek, Meek Milling Co., Marissa, Ill.; G. S. Milnor, Sparks Milling Co., Alton, Ill.; Julius Postel, Philip Postel Milling Co., Mascoutah, Ill.; A. F. Prange, Prange Milling Co., New Douglas, Ill.; T. L. Reuter, Huegely Milling Co., Nashville, Ill.; G. N. Sauer, Sauers Milling Co., Evansville, Ill.; Geo. Schoening, Columbia Star Milling Co., Columbia, Ill.; H. Schurmann, Hanover Star Milling Co., Germantown, Ill.; H. B. Sparks, Sparks Milling Co., Alton, Ill.

DEPARTMENTS AND MANAGERS.—Hess-Hartnett Agency, Eastern Department, New York; George R. Hess & Co., Central Department, Chicago, Ill.; H. M. Giles, Minneapolis, Minn., Northwestern Agency; C. H. Cole, Seattle, Wash., Pacific Coast Department; Rollie Watson, Wichita, Kans., Western Department.

INCOME, 1921.—Fire: Gross premiums, \$947,705.34; reinsurance, \$186,581.66; return premiums, \$330,570.73; net premiums, \$430,552.95; tornado, etc.: net premiums, \$7,108.90; totals: gross premiums, \$954,814.24; reinsurance, \$186,581.66; return premiums, \$330,570.73; net premiums, \$437,661.85; interest, etc., \$56,730.07; assessments, \$682,630.17; total income, \$1,177,022.09.

DISBURSEMENTS, 1921.—Fire: Gross amount paid for losses, \$538,387.42; reinsurance, \$103,357.28; salvage, \$4,014.39; net amount paid policyholders for losses, \$431,015.75; underwriting expenses \$205,229.25; dividends to policyholders, \$564,582.73; profit and loss, \$69.94; investment expenses, \$4,809.18; total disbursements, \$1,205,706.85.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 38.5%; losses incurred, 38.7%; underwriting expenses, 18.3%; underwriting profit, 44.9%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 38.0%; expenses incurred, 17.5%; underwriting profit, 44.1%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$1,140,808.63; loss from underwriting profit and loss items, \$3,329.94; total, \$1,137,478.69.

Losses incurred during 1921, \$433,837.76; underwriting expenses incurred during 1921, \$200,229.25; total, \$634,067.01.

Gain from underwriting during 1921, \$503,411.68.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$55,251.06; profit on investments during 1921, \$33,361.61; total, \$88,612.67.

Investment expenses incurred during 1921, \$4,809.18.

Gain from investments during 1921, \$83,803.49.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$503,411.68; investments, \$83,803.49; total, \$587,215.17.

Loss from dividends, \$564,582.73.

Surplus, December 31, 1920, \$916,364.13; increase, \$22,632.44; surplus, December 31, 1921, \$938,996.59.

BUSINESS FROM ORGANIZATION.—Net premiums and assessments, \$7,343,075.07; net losses paid, \$4,709,669.41; actual cash dividends to policyholders, \$66,978.66.

MILLERS MUTUAL FIRE INSURANCE COMPANY OF TEXAS, Fort Worth, Texas.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$160,846 31
Mortgage loans on real estate.....	240,896 66
Bonds and stocks owned.....	202,077 40
Interest due and accrued thereon.....	4,679 64
Cash in banks and office.....	28,819 35
Agents' balances	36,756 80
Salvage recoverable	1,400 00
On deposit with agents.....	1,000 00
Reinsurance recoverable	4,084 32
TOTAL ADMITTED ASSETS	\$680,560 48

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$58,982 48
Unearned premiums	273,189 56
Accrued taxes and expenses.....	14,201 66
TOTAL LIABILITIES	\$346,373 70
NET CASH SURPLUS	334,186 78
TOTAL	\$680,560 48

GENERAL REVIEW.

This company was incorporated in March, 1898, under the laws of Texas, and began business on July 1, 1898. It insures mills, elevators and contents, and the better class of mill and woodworkers. It bears a very good reputation.

The mortgage loans are upon Fort Worth property and are well secured. The bonds owned are high grade and the valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

The secretary and manager, Glen Walker, acts in the same capacity for the Texas National Mutual Fire Insurance Company, of Fort Worth.

Policyholders, in addition to their premiums paid, have a liability limited by law to not exceed one additional annual premium.

It is licensed in Ga., Ill., Ind., Mass., Mich., Minn., Mont., N. D., Neb., N. J., N. Y., O., Okla., Pa., Tex. and Wis.

Officers.—President, B. R. Neal; vice-president, Frank Kell; secretary, Glen Walker; assistant secretary, E. K. Collett; treasurer, E. E. Bewley.

Directors.—B. R. Neal, manager Stanard-Tilton Milling Co., Dallas; Frank Kell, manager Wichita Mill & Elevator Co., Wichita Falls; E. E. Bewley, manager Bewley Mills, Fort Worth; J. Perry Burrus, representing Collin Co. Morton Mill and Burrus Mill & Elevator Company; J. C. Whaley, manager Whaley Mill & Elevator Co., Gainesville; H. Dittlinger, manager H. Dittlinger Roller Mills Co., New Braunfels; Gustav Giesecke, Liberty Mills, San Antonio; E. G. Rall, Rall Grain Company, Fort Worth; Glen Walker, secretary of company.

Income, 1921.—Gross premiums, \$1,105,575.91; reinsurance, \$210,588.64; return premiums, \$203,894.07; net pre-

miums, \$691,093.20; interest and rents, \$38,913.44; total income, \$730,006.64.

Disbursements, 1921.—Gross amount paid for losses, \$639,273.35; reinsurance, \$222,799.37; salvage, \$1,189.69; net amount paid policyholders for losses, \$414,284.30; underwriting expenses, \$168,156.46; dividends to policyholders, \$273,729.78; investment expense, \$5,459.49; losses on bonds, \$9,567.50; total disbursements, \$871,197.53.

Ratios to Premiums Written.—Losses paid, 59.9% losses incurred, 55.0%; underwriting expenses, 24.3%; underwriting profit, 23.1%.

Ratios to Premiums Earned.—Losses incurred, 53.2%; expenses incurred, 24.3%; underwriting profit, 22.3%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$714,316.53; loss from underwriting profit and loss items, \$962.33; total, \$713,354.20.

Losses incurred during 1921, \$380,139.53; underwriting expenses incurred during 1921, \$173,666.16; total, \$553,805.69.

Gain from underwriting during 1921, \$159,548.51.

Investment Exhibit, 1921.—Total interest, etc., earned and profit on investments during 1921, \$35,933.92.

Loss on investments during 1921, \$9,567.50; investment expenses incurred during 1921, \$6,329.49; total, \$15,896.99.

Gain from investments during 1921, \$20,036.93.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$159,548.51; investments, \$20,036.93; total, \$179,585.44.

Losses: Increase in non-admitted assets, \$16,581.59; dividends, \$273,729.78; total, \$290,311.37.

Surplus, December 31, 1920, \$444,912.71; decrease, \$110,725.93; surplus, December 31, 1921, \$334,186.78.

THE MILLERS' MUTUAL FIRE INSURANCE COMPANY, 700 Yoffee Bldg., Harrisburg, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$10,000 00
Mortgage loans on real estate.....	26,550 00
Interest due and accrued thereon.....	323 51
Bonds and stocks owned.....	723,277 44
Interest due and accrued thereon.....	10,797 78
Cash in banks and office.....	22,227 03
Agents' balances not over three months due	14,864 09
Accrued assessments	54,760 71
Reserve for unearned commissions.....	7,891 69
TOTAL ADMITTED ASSETS.....	\$870,692 25

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$14,996 92
Unearned premiums	33,780 13
Salaries, rents, etc.....	279 98
Estimated taxes hereafter payable.....	7,000 00
Deposit premiums on mutual business.....	944,561 45
TOTAL LIABILITIES	\$300,618 43
NET CASH SURPLUS.....	670,073 82

TOTAL **\$870,692 25**

GENERAL REVIEW

Income, 1921.—Gross premiums and assessments, \$605,-

Business from Organization.—Net premiums and assessments, \$2,329,418.13; net losses paid, \$1,750,358.39; dividends to policyholders, \$4,164,194.57.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$2,914 65	Agents' balances not over three months due	\$261,999 31
Mortgage loans on real estate.....	619,450 00	Other admitted assets.....	79 58
Interest due and accrued thereon.....	27,497 57	Amount recoverable for reinsurance on paid	
Bonds and stocks owned.....	3,012,136 40	losses	2,778 58
Interest due and accrued thereon.....	62,351 94		
Cash in banks and office.....	88,254 59		
		TOTAL ADMITTED ASSETS.....	\$4,077,462 62

LIABILITIES, DECEMBER 31, 1921.

Losses and Claims:	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado. etc.	Hall.	Sprinkler Leakage.	Riot, Ex-plo., etc.	Totals.
Total	\$217,866 89		\$73,407 88		\$637 56				\$291,912 27
Reinsurance	52,207 87				11 00				53,218 87
Net unpaid claims...	165,659 02		73,407 88		626 50				239,693 40
Unearned premiums			\$1,699,050 70		Estimated loss adjustment expense.....				\$4,880 00
Salaries, rents, etc.....			2,000 00		TOTAL LIABILITIES				\$2,063,673 77
Estimated taxes hereafter payable.....			36,025 02		NET CASH SURPLUS, including perma-				
Commissions, etc.			27,024 65		nent fund of \$500,000.....				1,993,788 85
Due for borrowed money.....			75,000 00		TOTAL				\$4,077,462 62

GENERAL REVIEW.

It is in excellent repute, and has accumulated large resources. In 1886 it capitalized from its surplus a permanent fund of \$200,000 in order that it might enter other

MILLERS' NATIONAL INSURANCE COMPANY.—Continued.

States as a stock company. This fund was increased to \$500,000 during 1908.

It writes fire and tornado insurance, and fire, theft and collision on automobiles.

In 1921, the loss ratio was quite high, resulting in an underwriting loss of \$365,832.59.

The company's loss paying record is excellent.

The securities owned are of good character and are remunerative. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are chiefly upon property in North Dakota, South Dakota, Montana and Kansas, worth about three times the amount loaned.

TERRITORY.—It is licensed in Cal., Colo., Conn., D. C., Idaho, Ill., Ind., Iowa, Kan., Ky., Md., Mass., Mich., Minn., Mo., Mont., Neb., N. J., N. Y., N. D., Ohio, Okla., Ore., Pa., R. I., S. D., Tenn., Utah, Wash. and Wis. It also operates in the Dominion of Canada.

OFFICERS.—President, C. B. Cole; vice-president, Jos. L. Compte; secretary, M. A. Reynolds; treasurer, H. K. Wolcott; assistant secretary, F. S. Danforth; general agent, J. T. Caldwell; cashier, A. I. Bushnell.

DIRECTORS.—C. B. Cole, C. H. Cole Milling Co., Chester,

Ill.; A. Fassler, Willis Norton Co., millers, Topeka, Kan.; H. S. Helm, Russell-Miller Milling Co., Minneapolis, Minn.; Jos. LeCompte, Lexington Roller Mill Co., Lexington, Ky.; J. H. MacMillan, Cargill Elevator Co., Minneapolis, Minn.; Samuel Plant, Geo. P. Plant Milling Co., St. Louis, Mo.; M. A. Reynolds, underwriter, Chicago, Ill.; Geo. P. Urban, George Urban Milling Co., Buffalo, N. Y.; H. K. Wolcott, retired, formerly Newton Wagon Co. (manufacturers), Batavia, Ill.

AGENCY MANAGERS.—The Thos. F. Daly Agency Co., general agents, Denver, Colo.; C. H. Cole, Seattle, Wash., Pacific Coast Department; H. M. Giles, Minneapolis, Minn., Northwestern Department; Chas. Ridgway, Kansas City, Mo., Southwestern Department; C. A. Stephens, Great Falls, Mont., Montana Department; E. K. Schultz & Co., Philadelphia, Pa., for New York, New Jersey, Pennsylvania, Maryland, Connecticut, Massachusetts and District of Columbia; Jennings, Miller, Knowlton Agency, Salt Lake City, Utah, for Idaho and Utah; Central Fire Office, Inc., general agents, Metropolitan District, New York City; Herbert Buxton, general agent, Suburban District, New York City; H. M. Dinsmore & Co., San Francisco, Cal., for California.

MILL OWNERS' MUTUAL FIRE INSURANCE COMPANY,

20 West Jackson Blvd., Chicago, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$408,503 75
Interest due and accrued thereon.....	7,539 25
Cash in banks and office.....	18,834 90
Unpaid premiums on policies written subsequent to October 1, 1921.....	17,648 24

TOTAL ADMITTED ASSETS..... \$452,526 14

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$3,230 27
Unearned premiums.....	206,416 61
Salaries, rents, etc.....	3,241 47
Estimated taxes hereafter payable.....	3,000 00

TOTAL LIABILITIES..... \$215,888 35
NET CASH SURPLUS..... 236,637 79

TOTAL..... \$452,526 14

GENERAL REVIEW

This company began business September 9, 1895, and is under the same management as the Protection Mutual Fire Insurance Company of Chicago. It has been successful, returning good dividends to policyholders.

The company includes in its fire policy, sprinkler leakage and windstorm indemnity under one charge.

The assessment liability is five times the cash premium. On December 31, 1921, the contingent resources of the company were \$2,039,569.65. No assessments have ever been made.

This company is a member of the Junior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Territory.—It is licensed in Ill., Mo., Md., Mass., Mich., N. Y., S. C., Ohio, Pa. and Wis.

Officers.—President, Henry N. Wade; vice-presidents, Edmund A. Russell and J. L. Wilds; secretary and treasurer, Charles F. Kent, Herbert J. Jann, assistant secretary.

Directors.—Henry N. Wade, Batavia, Ill., president United States Wind Engine and Pump Co.; Edmund A. Russell, Chicago, Ill., vice-president and treasurer Otis Elevator Co.; Ernest S. Hobbs, Aurora, Ill., treasurer Aurora Cotton Mills; Clayton Mark, Chicago, Ill., vice-president National Malleable Castings Co. also president Mark Mfg Co.; Herbert A. Viets, Milwaukee, Wis.; presi-

dent Fuller-Warren Co.; Thos. E. Donnelley, president R. R. Donnelley & Sons., Chicago, Ill.; William Butterworth, president Deere & Co., Moline, Ill.

Income, 1921.—Net premiums, \$341,153.61; interest, etc., \$22,720.70; commissions on placed business, \$55.02; profit on Canadian exchange, \$414.25; profit on sale of bonds, \$1,808.65; total income, \$365,647.23.

Disbursements, 1921.—Gross amount paid for losses, \$12,124.95; salvage, \$72.77; net amount paid policyholders for losses, \$12,052.18; underwriting expenses, \$32,674.04; return premiums to policyholders, \$300,866.69; loss on sale of bonds, \$1,524.90; investment expenses, \$1,092.36; total disbursements, \$348,210.17.

Ratios to Premiums Written.—Losses paid, 3.5%; losses incurred, 3.5%; underwriting expenses, 9.6%; underwriting profit, 92.7%.

Ratios to Premiums Earned.—Losses incurred, 3.3%; expenses incurred, 9.5%; underwriting profit, 87.3%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$362,253.96; gain from underwriting profit and loss items, \$469.27; total, \$362,723.23.

Losses incurred during 1921, \$12,062.45; underwriting expenses incurred during 1921, \$34,450.42; total, \$46,512.87.

Gain from underwriting during 1921, \$316,210.36.

Investment Exhibit, 1921.—Interest, etc., earned during

MILL OWNERS' MUTUAL FIRE INSURANCE COMPANY.—*Continued.*

1921, \$25,045.38; profit on investments during 1921, \$15,637.45; total, \$40,682.83.

Loss on investments during 1921, \$1,524.90; investment expenses incurred during 1921, \$1,092.36; total, \$2,617.26.

Gain from investments during 1921, \$38,065.57.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$316,210.36; investments, \$38,065.57; decrease in special reserves, \$430.20; total, \$354,706.13.

Loss from return premiums, \$300,866.69.

Surplus, December 31, 1920, \$182,798.35; increase, \$53,889.44; surplus, December 31, 1921, \$236,637.79.

Business from Organisation.—Net premiums and assessments, \$3,617,041.95; net losses paid, \$338,195.00; return premiums to policyholders, \$2,555,620.96; average dividend 79.63%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 90%; two years, 80%; three years, 67%; four years, 52%.

MILL OWNERS' MUTUAL FIRE INSURANCE COMPANY OF IOWA,

412-416 Seventh Street, Des Moines, Iowa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$1,291,800 00
Interest due and accrued thereon.....	45,644 21
Bonds and stocks owned.....	149,325 00
Interest due and accrued thereon.....	1,188 18
Cash in banks and office.....	53,479 53
Agents' balances not over three months due.....	113,935 37
Assessments accrued.....	39,755 07
Interest on deposits in bank.....	247 35
Salvage and reinsurance recoverable.....	4,611 07

TOTAL ADMITTED ASSETS..... \$1,699,985 78

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$86,632 44
Unearned premiums.....	374,993 20
Salaries, rents, etc.....	799 99
Estimated taxes hereafter payable.....	13,491 36
Contingent commissions, etc.....	8,015 41
Mutual deposits.....	213,614 59
Adjustment expenses.....	946 69

TOTAL LIABILITIES..... \$698,493 68

NET CASH SURPLUS (permanent fund,
\$200,000)..... 1,001,492 10

TOTAL..... \$1,699,985 78

GENERAL REVIEW.

This company began business in April, 1875, and is in excellent repute. Its charter has run for 20-year periods, and on February 1, 1909, was extended for an additional 20 years. On January 19, 1921, a permanent fund of \$200,000 was created.

In 1921 the Iowa Citizens Fund Mutual Insurance Association, and the National Mutual Reinsurance Association, both of Mason City, Iowa, were merged into this company.

It is licensed in Cal., Idaho, Ill., Ind., Iowa, Ky., Mass., Mich., Minn., Mo., Mont., Neb., N. J., N. Y., N. D., Ohio, Ore., Pa., S. D., Tenn., Texas, Wash., W. Va., and Wis.

It writes both assessable and non-assessable policies. On the former, the assessment liability of members is fixed by the by-laws and is an amount equal to one premium on one-year policies, and ten times the deposit (which is one-half of an annual premium) on five-year policies. No extra assessments have ever been levied. The non-assessable policies are written at the regular board rates less 20% as a rule, except on flour mills and elevators, using its own schedules on those classes, and wood-working risks as noted below.

The contingent resources of the company were, on December 31, 1921, \$2,710,279. It is writing "surplus lines" through Squire Co., Inc., of New York City, N. Y., and Chicago, Ill.

The company makes a specialty of flour mills and grain elevators which are written on both cash and contingent liability plans, based upon its own schedule of rates. If issued on the contingent plan a guarantee deposit is collected when the policy is issued and assessments levied each six months thereafter for actual losses and expenses.

The company states that its "assessment for 1921 was 35% per annum, being equal to a saving of 65%. Wood-working risks and lumber risks are written on the schedule

of the lumber mutuals, on which we pay dividends of 25%. On mercantile risks in towns that have fire prevention committees we pay 30% dividends."

On its mill and elevator business the company collects only an amount necessary to conduct the business so that the loss and expense ratios are higher than they would be if tariff rates were collected.

The company was examined by the Iowa and Nebraska Insurance Departments as of December 31, 1921. The net surplus shown by the examiners' report was \$935,990.54 (including the permanent fund). The principal difference from the above statement being the item of unearned premiums, which was shown in the examiners' report as \$454,746.21, the figures in the above statement being adequate on the Iowa basis. The courtesy and assistance of the management was acknowledged by the examiners.

The mortgage loans are first liens on Iowa improved farms, worth more than twice the amount loaned. The bonds owned are United States Liberty Loan bonds, and the valuations are those fixed by the Convention of Insurance Commissioners.

The valuations of securities are those fixed by the Convention of Insurance Commissioners.

Officers.—President, H. J. Benson; vice-president, I. W. Shambaugh; secretary, J. T. Sharp; assistant secretary, H. B. Carson; treasurer, John A. Cavanagh.

Directors.—H. J. Benson, Normal Ill., owns flour mill at Arapahoe, Neb.; I. W. Shambaugh, Clarinda, Iowa, flour mill owner; J. T. Sharp, Des Moines, Iowa; L. M. Maey, Adel, Iowa, electric light plant, formerly had flour mill; R. L. Wood, Des Moines, Iowa, Wood Bros. Thresher Co.

Income, 1921.—Gross premiums, \$1,285,960.96; reinsurance, \$37,803.78; return premiums, \$254,355.85; net premiums, \$993,791.33; interest, etc., \$75,854.38; total income, \$1,069,645.71.

MILL OWNERS' MUTUAL FIRE INSURANCE COMPANY OF IOWA—*Continued.*

Disbursements, 1921.—Gross amount paid for losses, \$609,292.27; reinsurance, \$12,799.50; salvage, \$4,826.22; net amount paid policyholders for losses, \$591,666.55; underwriting expenses, \$300,284.59; dividends to policyholders, \$116,918.45; investment expenses, \$1,863.63; mutual deposits (\$92,793.11, less deposits received, \$73,622.15), \$19,170.96; total disbursements, \$1,029,904.17.

Ratios to Premiums Written.—Losses paid, 59.5%; losses incurred, 61.7%; underwriting expenses, 30.2%; underwriting profit, 2.9%.

Ratios to Premiums earned.—Losses incurred, 65.3%; expenses incurred, 31.6%; underwriting profit, 3.0%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$938,288.73.

Losses incurred during 1921, \$613,035.99; underwriting expenses incurred during 1921, \$296,786.60; total, \$909,822.59.

Gain from underwriting during 1921, \$28,466.14.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$80,983.05; profit on investments during 1921, \$731.25; total, \$81,714.30.

Investment expenses during 1921, \$1,970.63.

Gain from investments during 1921, \$79,943.67.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$28,466.14; investments, \$79,943.67; total, \$108,309.81.

Losses: Dividends, \$116,918.45; other sources, \$3,008; total, \$119,926.45.

Surplus, December 31, 1920, \$1,013,108.74; decrease, \$11,616.64; surplus, December 31, 1921, \$1,001,492.10.

Business from Organization.—Net premiums and assessments, \$7,199,651.91; net losses paid, \$4,290,429.70; dividends to policyholders, \$367,723.86.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25 and 30%.

MINNESOTA FARMERS MUTUAL INSURANCE COMPANY,

817 Andrus Bldg, Minneapolis, Minn.

ADMITTED ASSETS, DECEMBER 31, 1921.

U. S. Treasury certificates.....	\$60,000 00
Liberty bonds	15,047 20
Current premiums due.....	23,571 65
Cash in banks and office.....	144,412 52
Total non-ledger assets.....	3,698 09

TOTAL ADMITTED ASSETS..... \$246,729 46

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$610 40
Commissions due	406 47

TOTAL LIABILITIES \$1,016 87
NET CASH SURPLUS..... 245,712 59

TOTAL \$246,729 46

GENERAL REVIEW

This company was organized in 1891 and operates under the laws of the State of Minnesota. It writes assessable policies on farm property, insuring against tornado, cyclone, windstorm and hail losses. The assessment liability is limited to twice the annual premium.

The officers are, president, W. A. Laidlaw; secretary, John Knudtson.

Income, 1921.—Gross premiums, \$228,998.90; reinsurance, \$19,552.89; return premiums, \$9,685.83; net premiums, \$194,760.18; interest, etc., \$8,327.61; other income, \$6,246.86; total income, \$209,334.65.

Disbursements, 1921.—Net amount paid policyholders for losses, \$80,988.80; underwriting expenses, \$83,663.51; total disbursements, \$164,652.31.

MINNESOTA IMPLEMENT MUTUAL FIRE INSURANCE COMPANY,

211 North Cedar Street, Owatonna, Minn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value.....	\$32,739 02
Mortgage loans on real estate.....	788,187 18
Interest due and accrued thereon.....	28,148 73
Bonds and stocks owned, market value....	134,366 25
Interest due and accrued thereon.....	1,773 64
Cash in banks and office.....	191,150 03
Agents' balances not over three months due.	170,040 31
Bills receivable taken for fire risks.....	5,920 78
Due for reinsurance premiums.....	40,320 74
Other admitted assets.....	2,597 14

TOTAL ADMITTED ASSETS..... \$1,395,252 82

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$99,496 61
Unearned premiums	753,669 14
Dividends to policyholders unpaid.....	8,021 14
Salaries, rents, etc.....	437 63
Estimated taxes hereafter payable.....	22,000 00
Contingent commissions, etc.....	1,250 00
Funds held under reinsurance treaties.....	68,210 44
Other liabilities	500 00

TOTAL LIABILITIES \$953,575 96
NET CASH SURPLUS 441,676 86

TOTAL \$1,395,252 82

MINNESOTA IMPLEMENT MUTUAL FIRE INSURANCE COMPANY—Continued.

GENERAL REVIEW.

This company was incorporated under the laws of Minnesota and began business in 1904. It bears a very good reputation. It writes fire and tornado insurance.

It was formerly the Retail Implement Dealers Mutual Fire Insurance Company, but the present title was adopted during the later part of 1913. The officers and directors are practically all retail implement dealers.

The company divides its risks into two general classifications: Class "A" consists of hardware and for implements and buildings containing the same, and class "B" consists of all other risks. The rates of dividends are determined by the board of directors. The stock company rates are used. The unearned premiums are computed on the New York basis. It is paying very substantial dividends to policyholders.

This company together with the Retail Hardware Mutual Fire Insurance Company, of Minneapolis, Minn., guarantee policies under the name "Federal Hardware and Implement Underwriters."

The assessment liability of members is an amount equal to one annual premium. So far no assessments have been levied. The contingent resources of the company, December 31, 1921, were \$1,422,444.74.

The mortgage loans are all first liens on improved farms in Minnesota, North Dakota and Montana. The bonds owned are of good character.

Officers—President, F. J. Lake; vice-president, C. F. Miller and C. W. Lyman; secretary, C. I. Buxton; treasurer, O. F. Olson; assistant secretary, C. E. Twitchell; assistant treasurer, F. C. Kinyon.

Directors.—F. J. Lake, Center City, Minn., president Blaine County State Bank, Harlem, Mont., implements; C. F. Miller, Long Prairie, Minn., President Peoples National Bank, implements; O. F. Olson, Brandon, Minn., president Olson Hardware & Implement Company; C. I. Buxton, Owatonna, Minn.; C. Wackman, Detroit, Minn., vice-president First National Bank, implements; C. W. Lyman, Northfield, Minn., Weeks & Lyman, implements; A. Marckel, Perham, Minn., lumber, hardware and implements; F. G. Lorens, Center City, Minn., Lorens Auto & Implements Co.; C. M. Johnson, Rush City, Minn., vice-president First National Bank, S. C. Johnson & Sons, Inc., implements; A. C. Hatch, Battle Lake, Minn., implements and hardware; R. L. Stebbins, Hancock, Minn., implements and hardware; M. J. Solum, Hitterdal, Minn., president Hitterdal State Bank.

The company is licensed in Ala., Ark., Cal., Colo., Conn., Fla., Ga., Ia., Ida., Ill., Ind., Kan., Ky., La., Me., Mass., Mich., Minn., Miss., Mo., Mont., Neb., N. H., N. Y., N. C., N. D., O., Okla., Ore., Pa., S. D., Tenn., Tex., Va., W. Va., and Wis. It also operates in Canada, in the Provinces of Alberta, Manitoba, Ontario and Saskatchewan.

Income, 1921.—Gross premiums, \$2,257,365.57; reinsurance, \$670,141.93; return premiums, \$246,636.51; net premiums, \$1,340,587.13; interest, etc., \$56,862.22; total income, \$1,397,449.35.

Disbursements, 1921.—Gross amount paid for losses, \$639,586.42; reinsurance, \$204,035.66; salvage, \$3,733.50; net amount paid policyholders for losses, \$431,817.26; underwriting expenses, \$300,662.96; dividends to policyholders, \$513,608.42; other disbursements, \$6,172.53; total disbursements, \$1,252,261.07.

Ratios to Premiums Written.—Losses paid, 32.2%; losses incurred, 35.7%; underwriting expenses, 22.4%; underwriting profit, 41.0%.

Ratios to Premiums Earned.—Losses incurred, 35.8%; expenses incurred, 23.0%; underwriting profit, 41.1%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$1,336,877.82; loss from underwriting profit and loss items, \$626.76; total, \$1,336,251.06.

Losses incurred during 1921, \$478,844; underwriting expenses incurred during 1921, \$307,550.49; total, \$786,394.49.

Gain from underwriting during 1921, \$549,856.57.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$53,918.67; profit on investments during 1921, \$9,466.59; total, \$63,385.26.

Loss on investment during 1921, \$532.30; investment expenses incurred during 1921, \$354.42; total, \$886.72.

Gain from investments during 1921, \$62,498.54.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$549,856.57; investments, \$62,498.54; other sources, \$1,733.79; total, \$614,088.90.

Losses: Dividends, \$520,790.74; other sources, \$760.83; total, \$521,551.57.

Surplus, December 31, 1920, \$340,139.53; increase, \$92,537.33; surplus, December 31, 1921, \$441,676.86.

Business from Organization.—Net premiums, \$5,092,662.07; net losses paid, \$1,384,195.78; dividends to policyholders, \$1,424,306.66; average dividend, 38.5%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 50%; three years, 50%.

MISSISSQUOI AND ROUVILLE MUTUAL FIRE INSURANCE COMPANY,

Frelighsburg, P. Q., Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$4,727 26
Bonds and stocks owned.....	253,054 40
Interest accrued.....	1,845 16
Cash in banks and office.....	6,570 42
Cash in hands of agents.....	4,619 57
Balance of deposit notes.....	181,100 20
Other admitted assets.....	2,446 68

TOTAL ADMITTED ASSETS..... \$454,363 69

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$1,002 79
Unearned premiums.....	156,597 67
Other liabilities.....	290 03
TOTAL LIABILITIES	\$157,790 49
NET CASH SURPLUS	296,653 80

TOTAL..... \$454,363 69

MISSISSQUOI AND ROUVILLE MUTUAL FIRE INSURANCE COMPANY.—*Continued.*

GENERAL REVIEW

This is a very old company which began business in 1835; it is licensed only in the Province of Quebec.

It writes both cash and mutual policies. The cash policies are written at about 10% below the tariff rates. On mutual policies the company takes notes equal to five and one-half times the tariff rates, upon which assessments are levied annually. The rate of dividend to policyholders during 1921 was 20% of the notes on five-year policies.

This has been the rate for the past 20 years.

The laws of Quebec regarding premium notes given to mutual fire insurance companies are strict, and such notes may be considered as good assets.

The investments of the company are sound, consisting mainly of debentures of various Canadian cities, Provincial and Dominion bonds.

Officers.—President, H. Beatty; vice-president and man-

aging director, P. M. Hayes; secretary-treasurer, E. H. Spencer.

Directors.—J. A. Hawley, Clarenceville; I. W. Brisbin, Lacolle; D. A. Manson, Mansonville; Harvey Beatty, Stanbridge, East; P. M. Hayes, Fredrichsburg; W. A. Smith, St. Armand, West; E. E. Philbrick, Danville; C. H. Remick, Barnston; C. C. Dyer, Sutton; Hon. W. F. Vilas, Cowansville.

Income, 1921.—Gross premiums, \$127,716.80; reinsurance, \$6,688.52; return premiums, \$1,938.09; net premiums, \$119,089.59; interest, etc., \$14,873.42; total income, \$133,463.01.

Disbursements, 1921.—Gross amount paid for losses, \$87,785.03; reinsurance, \$6,197.14; net amount paid policyholders for losses, \$81,588.09; underwriting expenses, \$36,372.87; dividends to members on expiring policies, \$8,354.18; total disbursements, \$126,315.14.

MUTUAL ASSURANCE COMPANY FOR INSURING HOUSES FROM LOSS BY FIRE,

240 South Fourth Street, Philadelphia, Pa.

LEDGER ASSETS, DECEMBER 31, 1921.

Real estate owned, book value.....	\$30,000 00
Bonds and stocks owned, book value.....	5,115,058 11
Cash in banks and office.....	55,972 80
Accrued interest paid and not yet received.	1,847 92

TOTAL ADMITTED ASSETS..... \$5,202,878 83

LIABILITIES, DECEMBER 31, 1921.

Unpaid dividends	\$4,457 89
Outstanding deposits	300,460 65
NET CASH SURPLUS.....	4,897,960 29

TOTAL \$5,202,878 83

GENERAL REVIEW

This is a very old and substantial company which began business February 26, 1784. It insures on the perpetual plan, and only within ten miles of the city of Philadelphia.

It takes a cash deposit which insures the building as long as the deposit remains with the company, and which can be withdrawn at any time the insurer wishes to cancel the policy.

The securities owned are high grade, and the valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

The company is governed by thirteen trustees and a treasurer. The only executive officer is the treasurer, Mr. David Lewis.

Trustees.—Henry W. Biddle, John T. Lewis, Jr., Owen Wister, Emlyn L. Stewardson, George W. Norris, G. Collesberry Purves, John Cadwalader, G. E. de Schweinitz, James D. Winsor, Jr., Benjamin Rush, Arthur W. Sewall and Williams B. Cadwalader.

Income, 1921.—Gross premiums, \$11,689.25; return premiums, \$10,203.92; net premiums, \$1,485.33; interest, etc., \$248,482.21; profit sale of real estate and securities, \$4,302.64; total income, \$254,270.18.

Disbursements, 1921.—Net amount paid policyholders for losses, \$7,245.01; underwriting expenses, \$42,613.05; dividends to policyholders, \$18,602.77; decrease in book value, \$652.00; total disbursements, \$69,112.83.

MUTUAL ASSURANCE SOCIETY OF VIRGINIA,

Richmond, Va.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value.....	\$877,934 00
Bonds and stocks owned, market value.....	2,156,675 00
Interest due and accrued thereon.....	24,133 45
Cash in banks and office.....	14,929 70
Agents' balances	1,180 45
Quotas	101 06

TOTAL ADMITTED ASSETS \$3,074,953 66

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$3,544 92
Unearned premiums	4,988 32
Reserve taxes	23,839 92
Other liabilities	1,663 71

TOTAL LIABILITIES \$34,036 87
NET CASH SURPLUS 3,040,916 79

TOTAL \$3,074,953 66

MUTUAL ASSURANCE SOCIETY OF VIRGINIA—Continued.

GENERAL REVIEW.

This company was incorporated September 26, 1794, and began business December 26, 1795. It is licensed only in Virginia, and is in excellent standing, having accumulated a large surplus.

The insurance in force on December 31, 1921, amounted to \$38,315,596.

The securities owned are high grade, and the valuations used in this statement are at local market quotations.

Officers.—Principal agent, Edwin A. Palmer; secretary, G. Moffett King.

Standing Committee.—William H. Palmer, F. S. Valentine, E. B. Addison, E. D. Taylor, A. B. Blair, George L. Christian, James Caakie, Thomas H. Wilcox.

Income, 1921.—Net premiums, \$49,426.60; interest, \$35,335.03; rents, \$71,467.21; dividends, \$30,710; total income, \$217,938.84.

Disbursements, 1921.—Net amount paid policyholders for losses, \$64,055.17; underwriting expenses, \$58,328.10; agents' balances, \$465.78; bonds bought, \$90,001.93; total disbursements, \$212,870.98.

MUTUAL FIRE ASSURANCE COMPANY OF SPRINGFIELD,

500 Main Street, Springfield, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$60,500 00
Interest due and accrued thereon.....	965 16
Bonds and stocks owned.....	262,585 00
Interest due and accrued thereon.....	2,351 20
Cash in banks and office.....	13,110 73
Bills receivable taken for fire risks.....	55 65

TOTAL ADMITTED ASSETS..... \$339,567 74

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$57,373.63
Dividends to policyholders unpaid.....	530 05
Salaries, rents, etc.....	52 00
Estimated taxes hereafter payable.....	35 48

TOTAL LIABILITIES \$58,050 21
NET CASH SURPLUS..... 281,517 53

TOTAL \$339,567 74

GENERAL REVIEW

This company began business in July, 1827, and insures dwellings and barns, issuing only five-year policies. It bears an excellent reputation. It is licensed in Massachusetts only.

It employs no agents or solicitors.

The assessment liability is fixed by the by-laws and is one additional cash premium. No assessments have ever been made. The contingent resources of the company on December 31, 1921, were \$114,197.65.

The securities owned are of good character. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are all upon dwellings in the city of Springfield.

Officers.—President, George B. Holbrook; secretary and treasurer, Herbert E. Huie.

Directors.—George B. Holbrook, H. Curtis Bowley, Ael A. Packard, Robert W. Day, Winford N. Caldwell, Ralph W. Ellis, William H. Sargent, Charles C. McElwain, Fred H. Sturtevant.

Income, 1921.—Gross premiums, \$21,978.45; return premiums, \$996.18; net premiums, \$20,982.27; interest, etc., \$18,819.10; profit on maturity of ledger assets, \$187.20; sale of Chicago, Burlington & Quincy R. R. stock scrip certificates, \$44.64; sixth dividend in liquidation of Hadley Falls National Bank, \$250.00; total income, \$40,283.21.

Disbursements, 1921.—Net amount paid policyholders for losses, \$3,868.81; underwriting expenses, \$6,940.02; divi-

dends to policyholders, \$17,914.33; total disbursements, \$28,723.16.

Ratios to Premiums Written.—Losses paid, 18.4%; losses incurred, 18.4%; underwriting expenses, 33.1% underwriting profit, 57.3%.

Ratios to Premiums Earned.—Losses incurred 17.2%; expenses incurred, 29.2%; underwriting profit, 53.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$22,446.76.

Losses incurred during 1921, \$3,868.81; underwriting expenses incurred during 1921, \$6,553.47; total, \$10,422.28. Gain from underwriting during 1921, \$12,024.48.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$18,822.90; profit on investments during 1921, \$12,169.14; total, \$30,992.04.

Investment expenses incurred during 1921, \$382.86.

Gain from investments during 1921, \$30,609.18.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$12,024.48; investments, \$30,609.18; total, \$42,633.66.

Losses: Dividends declared to policyholders, \$18,116.83.

Surplus, December 31, 1920, \$257,000.70; increase, \$24,516.83; surplus, December 31, 1921, \$281,517.53.

Business from Organisation.—Net premiums and assessments, records incomplete, none ever made; net losses paid, records incomplete, dividends to policyholders, records incomplete, average dividend, about 84%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: five years, 90%.

MUTUAL FIRE INSURANCE COMPANY

Bel Air, Maryland.

ADMITTED ASSETS, NOVEMBER 30, 1921.

Real estate owned	\$20,000 00
Loans on collateral security	10,000 00
Interest due and accrued thereon	60 00
Bonds and stocks owned	204,209 04
Interest due and accrued thereon	2,002 05
Cash in banks and office	42,277 00
Reinsurance due	1,114 95

TOTAL ADMITTED ASSETS..... \$279,603 04

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$45,872 23
TOTAL LIABILITIES	\$45,872 23
NET CASH SURPLUS	233,730 81

TOTAL \$279,603 04

GENERAL REVIEW.

This company was incorporated under the laws of the State of Maryland in 1842 and commenced business in 1843. It operates under a mutual plan, writing assessable policies only, collecting a cash premium in advance and limiting the assessment liability to two additional annual premiums. It has levied but three assessments in the eighty years of its operation.

The company writes a general fire business, including automobile fire.

It is licensed in Maryland only.

Officers.—President, Richard Dallam; secretary and treasurer, George R. Cairnes, assistant secretary-treasurer, Walter B. Young; inspector, J. L. McCormick.

Directors.—Joseph B. Hanway, Joppa, Md.; James W. Wilson, Darlington, Md.; Luther S. Osborn, Aberdeen, Md.; Charles B. Silver, Havre de Grace, Md.; W. Beatty Harlan, Churchville, Md.; John W. Galbreath, Streett, Md.; D. Gilpin Wilson, Darlington, Md.; C. C. Slade, White Hall, Md.; Charles E. Weakley, Glenarm, Md.; James Kalley, Towson, Md.; W. Royston Matthews, Monkton, Md.; G. Walter Tovell, Reisterstown, Md.

Income, 1921.—Gross premiums, \$95,829.98; reinsurance, \$14,136.21; return premiums, \$1,412.73; net premiums, \$80,280.34; interest, etc., \$12,184.88; total income, \$92,465.22.

Disbursements, 1921.—Gross amount paid for losses, \$51,005.17; reinsurance, \$4,560.97; net amount paid policyholders for losses, \$46,444.20; underwriting expenses, \$32,751.18; taxes, \$854.01; total disbursements, \$89,049.39.

Ratios to Premiums Written.—Losses paid, 57.8%; losses incurred, 57.8%; underwriting expenses, 40.8%; underwriting profit, 16.2%.

Ratios to Premiums Earned.—Losses incurred, 50.3%; expenses incurred, 35.5%; underwriting profit, 14.1%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$92,217.75.

Losses incurred during 1921, \$46,414.20; underwriting expenses incurred during 1921, \$32,751.18; total, \$79,165.38.

Gain from underwriting during 1921, \$13,052.37.

Investment Exhibit, 1921.—Gain from investments during 1921, \$12,227.56.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$13,052.37; investments, \$12,227.56; increase in surplus, \$25,279.93.

MUTUAL FIRE INSURANCE COMPANY OF CARROLL COUNTY,

Westminster, Maryland.

GENERAL REVIEW.

This company was organized under the laws of the State of Maryland and began business in 1870. It has made good progress writing fire insurance under a mutual plan and collecting a cash premium in advance.

It is licensed in Maryland only.

Officers.—President, Dr. J. J. Weaver, Jr.; secretary, C. Lloyd Lynch.

The following are extracts taken from statement as of December 31, 1921:

Total assets	\$132,339 29
Net surplus	108,831 10
Unearned premiums	11,597 67
Premiums and/or assessments received	22,613 15
Total cash income	60,769 97
Net losses paid	36,944 79
Expenses paid	14,965 13
Total disbursements	55,909 92

MUTUAL FIRE INSURANCE COMPANY OF CHESTER COUNTY,

251 E. Lincoln Highway, Coatsville, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$100,000 00
Mortgage loans on real estate.....	2,100 00
Interest due and accrued thereon.....	35 00
Bonds and stocks owned.....	414,744 50
Interest due and accrued thereon.....	4,305 21
Cash in banks and office.....	92,648 79
Agents' balances not over three months due	163,366 26
Reinsurance recoverable on paid losses.....	498 78

TOTAL ADMITTED ASSETS..... \$777,698 54

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$45,631 36
Unearned premiums: Fire, \$505,731.53;	
other than fire, \$4,109.41; total.....	\$509,840 94
Estimated taxes hereafter payable.....	7,484 19
Contingent commissions, etc.....	7,000 00
Estimated expense of adjustment.....	252 81

TOTAL LIABILITIES \$570,209 30
NET CASH SURPLUS..... 207,489 24

TOTAL \$777,698 54

GENERAL REVIEW

This company was incorporated April 21, 1840, and is licensed in Delaware, District of Columbia, Maryland, New Jersey, New York, Ohio, Pennsylvania, Virginia and West Virginia.

It writes non-assessable policies at stock company rates, and assessable policies at 20% less than those rates. So far no extra assessments have ever been made. The assessment liability of members is fixed by the policy at once the annual premium, a few old policies being still outstanding on which the contingent liability is twenty times the annual premium. The contingent resources of the company December 31, 1921, were \$2,607,858.59.

Surplus lines are written through the offices of Herbert Buxton, 92 William Street, and Tauchert and Woodward, 56 John Street, both of New York City, N. Y..

The company considerably increased its volume in 1920 and 1921, corresponding increase in unearned premiums. The loss ratio is about normal, but expense ratio is above normal. It had an underwriting loss in 1921, of \$73,793.83.

The bonds carried are of good character.

The book value of the real estate owned is \$50,500, to which is added, \$49,500, to bring it to market value. This item was previously carried at \$82,500.

Kinds of Insurance Written.—Fire, windstorm, lightning, and tornado.

Officers.—President, C. W. Ash; vice-president, Thos. Spackman; secretary, E. P. Wickersham; treasurer, Wm. H. Ridgway; superintendent of agencies, J. Ira Laird; assistant secretary, J. Arthur Cooper; solicitor, Walter S. Talbot.

Directors.—E. M. Ludwick, banking and insurance, Honey Brook, Pa.; T. J. Phillips, banking, Atglen, Pa.; E. R. Green, real estate, Kennett Square, Pa.; C. C. Wilson, railroad and bank executive, Philadelphia, Pa.; H. G. Rambo, real estate, Coatsville, Pa.; C. W. Ash, lumber and bank-

ing, Coatsville, Pa.; H. H. Gilkyson, Jr., banking and insurance, Phoenixville, Pa.; C. Way, banker, West Chester, Pa.; Jacob Edge, manufacturing, Downingtown, Pa.; Geo. S. Hutton, retired, Berwyn, Pa.; H. P. Passmore, lumber and banking, Oxford, Pa.; Thomas Spackman, insurance, Coatsville, Pa.; E. P. Wickersham, insurance, Coatsville, Pa.

Income, 1921.—Gross premiums, \$962,155.93; reinsurance, \$121,052.23; return premiums, \$116,344.96; net premiums, \$724,758.74; interest, etc., \$21,318.07; unpaid checks to profit and loss, \$256.28; total income, \$746,333.09.

Disbursements, 1921.—Gross amount paid for losses, \$349,176.96; reinsurance, \$63,115.69; salvage, \$805.84; net amount paid policyholders for losses, \$285,255.43; underwriting expenses, \$326,444.26; donations—repairs and expenses on real estate, \$7,410.48; total disbursements, \$619,110.17.

Ratios to Premiums Written.—Losses paid, 39.3%; losses incurred, 43.6%; underwriting expenses, 45.0%; underwriting loss, 10.1%.

Ratios to Premiums Earned.—Losses incurred, 56.8%; expenses incurred, 56.4%; underwriting loss, 13.2%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$556,150.00; gain from underwriting profit and loss items, \$548.65; total, \$556,698.65.

Losses incurred during 1921, \$316,388.01; underwriting expenses incurred during 1921, \$314,104.47; total, \$630,492.48.

Loss from underwriting during 1921, \$73,793.83.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$17,280.14; profit on investments during 1921, \$9,053.05; total, \$26,333.19.

Investment expenses incurred during 1921, \$6,961.08.

Gain from investments during 1921, \$19,372.11.

Business from Organization.—Net premiums, \$6,260,814.85; net losses paid, \$4,249,915.05.

MUTUAL FIRE INSURANCE COMPANY

629 Madison Avenue, Covington, Ky.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$158,411 82
Bonds and stocks owned.....	106,406 72
Interest due and accrued thereon.....	2,390 65
Cash in banks and office.....	6,965 70
Agents' balances not over three months due	1,018 80

TOTAL ADMITTED ASSETS..... \$275,193 19

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$5,251 10
Unearned premiums	36,069 77
Interest due and accrued.....	767 48
Salaries, rents, etc.....	909 70
Estimated taxes hereafter payable.....	4,000 00
Due for borrowed money.....	55,000 00

TOTAL LIABILITIES \$101,996 00
 NET CASH SURPLUS..... 173,195 19

TOTAL \$275,193 19

GENERAL REVIEW

This company was incorporated under the laws of the State of Kentucky, February, 1874, and commenced business October, 1874, and has made good progress. It writes fire and tornado insurance under a mutual plan, collecting a cash premium in advance.

It is licensed in Kentucky only.

Officers.—President, Charles A. J. Walker; secretary, Wm. F. Schild.

Income, 1921.—Gross premiums, \$19,993.35; return premium, \$310.10; net premiums, \$19,683.25; interest, etc., \$4,645.41; rents, \$13,754.00; total income, \$38,082.66.

Disbursements, 1921.—Net amount paid policyholders for losses, \$7,992.30; underwriting expenses, \$22,290 90; dividends to policyholders, bills payable, \$6,406.00; other disbursements, \$170.25; total disbursements, \$36,858.45.

MUTUAL FIRE INSURANCE COMPANY OF THE DISTRICT OF COLUMBIA,

13th Street and New York Avenue, N. W., Washington, D. C.

GENERAL REVIEW.

This is a mutual company which was organized under a special charter granted by Congress on January 10, 1858. It writes general fire insurance in the District of Columbia on a cash premium in advance basis. It has made good progress and savings for its policyholders.

Territory.—It is licensed in District of Columbia.

Officers.—President and treasurer, W. A. H. Church; secretary, L. Pierce Boteler; assistant secretary, Wm. Reed Macgill; assessor, Franklin Barrett.

Directors.—William A. H. Church, wholesale lumber; R. Harrison Johnson, real estate; B. F. Saul, real estate; Frank H. Burns, War Department; James T. Petty, col-

lector of taxes' office; C. Kattelmann, jeweler; Jas. F. Oyster, merchant.

Extracts from statement as of December 31, 1921:

Total admitted assets.....	\$306,557 31
Net cash surplus.....	281,360 55
Unearned premiums	12,177 62
Net premiums and/or assessments received	33,765 61
Total income	56,404 99
Net losses paid.....	5,099 85
Expenses paid	16,278 27
Dividends paid	37,973 21
Total disbursements	58,220 82

MUTUAL FIRE INSURANCE COMPANY OF GERMANTOWN AND ITS VICINITY.

5521 Germantown Avenue, Germantown, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$85,000 00
Mortgage loans on real estate.....	927,327 00
Interest due and accrued thereon.....	12,998 30
Bonds and stocks.....	828,998 50
Interest due and accrued thereon.....	11,675 21
Cash in banks and office.....	43,276 61
Agents' balances not over three months due	6,652 64
Interest due and accrued on notes.....	135 45
Bills receivable	20,182 51
Other admitted assets.....	300 00

TOTAL ADMITTED ASSETS..... \$1,936,544 22

LIABILITIES, DECEMBER 31, 1921.

Fire losses unadjusted.....	\$2,378 47
Reinsurance reserve:—	
Perpetual deposits	268,602 82
Note deposits	20,182 51
1-10 note deposits.....	2,242 52
Reserve for reinsurance.....	114,294 24
Accrued taxes	1,656 51
Advance interest on mortgages.....	203 75
Unpaid scrip	1,954 32

TOTAL LIABILITIES \$411,515 14
 CONTINGENT FUND 1,525,029 08

TOTAL \$1,936,544 22

MUTUAL FIRE INSURANCE COMPANY OF GERMANTOWN AND ITS VICINITY.—*Continued.*

GENERAL REVIEW.

This company was incorporated April 15, 1848. Its business is confined to Philadelphia, Montgomery and Bucks counties, Pennsylvania.

It issues assessable, non-assessable and cash policies.

It is a very reputable institution and has never made an extra assessment.

Officers.—President, William H. Emhardt; vice-president,

Marshall T. Farra; secretary and treasurer, Charles H. Weiss.

Directors.—M. L. Finckel, Morris B. Bockius, John S. Smith, Charles H. Weiss, William J. Fling, Wm. H. Emhardt, Stewart A. Jellett, George P. Darrow, Marshall T. Farra, Henry W. Pletcher, Wm. N. Topham and Wm. T. Murphy.

MUTUAL FIRE INSURANCE COMPANY OF KENT COUNTY,
209 High St., Chestertown, Md.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned, market value.....	\$4,533 47
Rents due and accrued.....	60 00
Mortgage loans on real estate.....	17,500 00
Interest due and accrued thereon.....	150 00
Bonds and stocks owned, market value....	83,440 00
Interest due and accrued thereon.....	792 73
Cash in banks and office.....	7,284 88
Furniture and fixtures.....	300 00

TOTAL ADMITTED ASSETS..... \$114,061 08

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$9,033 05
Amount reclaimable on perpetual deposits and no-perpetual	81,862 45
Void accounts due marked off policies.....	594 19
Interest paid in advance.....	231 67
TOTAL LIABILITIES	\$82,688 31
NET CASH SURPLUS.....	31,372 77

TOTAL \$114,061 08

GENERAL REVIEW

This company, was incorporated under the laws of the State of Maryland and began business in 1847. It writes fire insurance on the mutual plan, collecting a cash premium in advance, and accepting deposit notes. The contingent liability of policyholders is six times the deposit premium. On December 31, 1921, the contingent resources of the company were \$330,396. It has been about thirty years since it has levied an assessment.

It is licensed in Maryland only.

Officers.—President, F. G. Usilton; secretary and treasurer, Eben F. Perkins.

Directors.—Eben F. Perkins, J. D. Bacchus, F. G. Usilton, Jas. P. Brown, R. G. Nicholson, Edw. W. Emory, Thos. W. Eliason, Jr., Allan A. Harris, William A. Hyland, Dudley G. Roe, P. M. Brooks.

Income, 1921.—Net premiums, \$18,066.11; interest, etc., \$5,653.34; special permits, \$174.52; policy cancellations, \$561.08; total income, \$24,455.05.

Disbursements, 1921.—Net amount paid policyholders for losses, \$1,374.69; underwriting expenses, \$5,423.24; premiums returned per cancellation of policies, \$6,199.00; total disbursements, \$12,996.93.

Ratios to Premiums Written.—Losses paid, 7.6%; losses incurred, 7.6%; underwriting expenses, 30.1%; underwriting profit, 60.8%.

Ratios to Premiums Earned.—Losses incurred, 7.7%; expenses incurred, 31.1%; underwriting profit, 61.2%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$17,929.29.

Losses incurred during 1921, \$1,374.69; underwriting expenses incurred during 1921, \$5,573.24; total, \$6,947.93.

Gain from underwriting during 1921, \$10,981.36.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$5,631.67; profit on investments during 1921, \$5,175.00; total, \$10,806.67.

Investment expenses incurred during 1921, \$2,375.00.

Gain from investments during 1921, \$8,431.67.

MUTUAL FIRE INSURANCE COMPANY OF LOUDON COUNTY,
Waterford, Va.

GENERAL REVIEW.

This company was organized under the laws of the State of Virginia and commenced business in 1849.

It writes under a mutual plan, collecting a cash premium in advance, and transacts a fire business.

It is licensed in Virginia only.

Officers.—A. W. Phillips, president; Robert R. Walker, treasurer; A. L. McGavack, secretary; J. T. McGavack, superintendent of agencies and adjuster of losses; Edward Nichols, counsel.

Directors.—J. M. Hatcher, Delaplane; Ronald Blake, Vienna; Robert L. Miller, Ninevah; P. McCormick, Berryville; J. G. Hiden, Culpeper; G. C. Gaver, Hillsboro; Rob-

ert J. McCray, Paeonian Springs; W. O. Russell, Waterford; A. W. Phillips, Waterford; Robert R. Walker, Waterford; E. B. White, Leesburg; Volney Osburn, Bluemont; S. R. Fred, Middleburg.

The following extracts are from the statement of this company as of December 31, 1921.

Total cash assets	\$283,330 00
Net cash surplus	275,432 00
Net premiums and for assessments received.....	109,541 00
Total cash income	119,398 00
Net losses paid	51,048 00
Expenses paid	29,369 00
Total disbursements	80,417 00

MUTUAL FIRE INSURANCE COMPANY OF MONTGOMERY COUNTY, Sandy Spring, Md.

ADMITTED ASSETS, DECEMBER 31, 1921		LIABILITIES, DECEMBER 31, 1921.	
Real estate owned.....	\$7,000 00	Net unpaid claims.....	\$1,878 75
Bonds and stocks owned.....	477,741 00	Unearned premiums.....	2,516 71
Interest due and accrued thereon.....	7,333 70	Estimated taxes hereafter payable.....	500 00
Cash in banks and office.....	10,338 05	Other liabilities.....	13 20
Agents' balances not over three months due.....	511 66		
Accrued interest on bank deposit.....	195 12		
		TOTAL LIABILITIES.....	\$4,908 66
		NET CASH SURPLUS.....	498,210 87
TOTAL ADMITTED ASSETS.....	\$503,119 53	TOTAL.....	\$503,119 53

GENERAL REVIEW.

This company began business June 1, 1848, and is licensed in Maryland and the District of Columbia.

Formerly the company required members to give premium notes as a guarantee that assessments would be paid, but in 1913 it dispensed with these, the directors deciding that the invested surplus was ample to meet all losses that might reasonably be expected, and it now issues non-assessable policies only. It makes its own rates.

Policies (fire) may be written on automobiles, covering the machines anywhere in the United States.

The company advises that the unearned premiums reserve is small because all regular policies previous to December 31, 1921, were made to expire on January 1st, but states that in the future policies will be made to expire on their own anniversary.

The loss ratio has been high, but the expense ratio is low.

The investments are of good character. The valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

Officers.—President, E. P. Thomas; secretary and treasurer, Allan Farquhar; assistant secretary, F. D. Leizear; inspector and adjuster, E. L. Tschiffely.

Directors.—James Dixon, Easton, Talbot county; Edward P. Thomas, Ednor, Montgomery county; E. L. Tschiffely, Rockville, Montgomery county; Nathan H. Baile, New Windsor, Carroll county; Roger B. Farquhar, Sandy Spring, Montgomery county; Tarlton B. Stabler, Sandy Spring, Montgomery county; William J. Thomas, Ednor, Montgomery county; Harry G. Garner, Chaptico, St. Marys county; G. Rust Canby, Colesville, Montgomery county; William W. Moore, Sandy Spring, Montgomery county; R. E. L. Smith, Rockville, Montgomery county; C. T. Williams, Fidelity Building, Baltimore; Emory L. Coblents, Frederick, Md.

Income, 1921.—Gross premiums, \$105,439.71; reinsur-

ance, \$10,019.67; return premiums, \$708.10; net premiums, \$94,711.94; interest, etc., \$25,339.29; miscellaneous items, \$191.61; profit on sale of bonds, \$4,055; increase by adjustment in book value of bonds, \$11,493; total income, \$136,290.84.

Disbursements, 1921.—Gross amount paid for losses, \$92,551.05; reinsurance, \$17,965.14; net amount paid policyholders for losses, \$74,585.91; underwriting expenses, \$28,509.50; investment expenses, \$2,123.90; loss on sale of bonds, \$237.50; decrease by adjustment in book value of bonds and stocks, \$6,900; total disbursements, \$112,356.81.

Ratios to Premiums Written.—Losses paid, 78.7%; losses incurred, 77.0%; underwriting expenses, 30.1%; underwriting loss, 7.5%.

Ratios to Premiums Earned.—Losses incurred, 77.4%; expenses incurred, 30.2%; underwriting loss, 7.6%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$94,285.35; gain from underwriting profit and loss items, \$46.53; total, \$94,331.88.

Losses incurred during 1921, \$72,949.66; underwriting, expenses incurred during 1921, \$28,522.70; total, \$101,472.36.

Loss from underwriting during 1921, \$7,140.48.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$27,207.22; profit on investments during 1921, \$16,468.50; total, \$43,675.72.

Loss on investments during 1921, \$7,137.50; investment expenses incurred during 1921, \$2,123.90; total, \$9,261.40.

Gain from investments during 1921, \$34,414.32.

Gain and Loss Exhibit, 1921.—Gains from investments, \$34,414.32.

Loss from underwriting, \$7,140.48.

Surplus, December 31, 1920, \$470,937.03; increase, \$27,273.84; surplus, December 31, 1921, \$498,210.87.

Business from Organization.—Net premiums and assessments \$3,102.817; net losses paid, \$2,410,807.

MUTUAL FIRE INSURANCE COMPANY OF ST. CHARLES, St. Charles, Mo.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans	\$84,020 00
Interest due and accrued thereon.....	4,328 10
Bonds and stocks owned.....	205,635 80
Interest due and accrued thereon.....	1,306 95
Cash in banks and office.....	13,772 45
Other admitted assets.....	41 33

TOTAL ADMITTED ASSETS..... \$309,104 63

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$95 00
Unearned premiums	22,833 92
Salaries, rents, etc.....	1,234 05
Estimated taxes hereafter payable.....	105 30
Estimated expenses of investigation and adjustment of losses.....	20 00

TOTAL LIABILITIES \$24,288 27
NET CASH SURPLUS..... 284,816 36

TOTAL \$309,104 63

GENERAL REVIEW

This company was organized under the laws of the State of Missouri and began business on January 14, 1860.

It has made excellent progress writing under a mutual plan by which it collects a cash premium in advance and accepts premium notes.

It is licensed in Missouri only.

Officers.—President, J. H. Bode; vice-president, L. F. Marten; secretary, Charles J. Daudt; treasurer, Herman Runge.

Directors.—J. H. Bode, Carl Daudt, L. M. Marten, J. H. Steinbrinker, J. F. Ranch, Hy. Angert, Herman Runge, Louis Ringe, Charles J. Daudt, George H. Kuhlmann, J. B. Thro, Wm. H. Bechteln.

Income, 1921.—Gross premiums, \$6,837.08; return premiums, \$117.89; net premiums, \$6,719.19; interest, etc., \$12,849.95; loans returned, \$2,750.00; proceeds sale of Victory Liberty notes, \$49,800.00; U. S. Treasury certificates of indebtedness redeemed, \$26,000.00; total income, \$98,119.14.

Disbursements, 1921.—Net amount paid policyholders for losses, \$81.08; underwriting expenses, \$7,984.07; other disbursements, \$315.23; U. S. Treasury certificates of indebtedness, \$31,000.00; U. S. Second Liberty bonds converted and accrued interest, \$59,650.67; total disbursements, \$99,031.05.

MUTUAL FIRE INSURANCE COMPANY OF WASHINGTON COUNTY, MD.,

114 West Washington Street, Hagerstown, Md.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$17,000 00
Rents due and accrued.....	1,920 00
Mortgage loans on real estate.....	69,900 91
Interest due and accrued thereon.....	4,819 67
Interest due and accrued thereon.....	5,412 29
Bonds and stocks owned.....	114,799 65
Cash in banks and office.....	7,075 72
Office fixtures	400 85

TOTAL ADMITTED ASSETS..... \$220,928 24

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$13,512 18
Unearned premiums	44,429 62

TOTAL LIABILITIES \$57,941 80
Guaranty capital actually paid up..... 147,347 00
NET CASH SURPLUS..... 15,639 44

TOTAL \$220,928 24

GENERAL REVIEW

This company was organized and commenced business in 1846. It is mutual in form but writes fire insurance on the cash plan only, and writes at stock company rates. It is licensed only in Maryland.

The company has created a guaranty fund of \$147,347.

Officers.—President, Samuel B. Loose; secretary, Edwin C. Hook; treasurer, Edward Oswald.

Directors.—A. E. Albert, retired, Hagerstown, Md.; J. E. Stonebraker, president Antietam Paper Company, Hagerstown, Md.; W. H. McCardell, merchant, Hagerstown, Md.; V. M. Cushma, wholesale and retail coal dealer, etc., Hagerstown, Md.; Wm. Wingert, president Hagerstown Silk Company, Hagerstown, Md.; Alex. Armstrong, Attorney-General, State of Maryland, Hagerstown, Md.; Wm. J. Hurley, re-

tired, Hagerstown, Md.; Wm. H. Armstrong, retired, Hagerstown, Md.; D. Ramacciotti, merchant, Hagerstown, Md.; Robert Pultz, merchant, Hagerstown, Md.; Henry Holzapfel, Hagerstown, Md.; Frederick Bwy. Co., Hagerstown, Md.; Victor D. Miller, Jr., physician, Hagerstown, Md.

Income, 1921.—Gross premiums, \$12,551.68; reinsurance, 614.86; return premiums, 796.04; net premiums, \$11,170.78; interest, etc., \$12,151.96; other income, \$2,450.64; total income, \$25,773.38.

Disbursements, 1921.—Gross amount paid for losses, \$13,512.18; underwriting expenses, \$8,409.69; dividends to policyholders, \$2,247.58; total disbursements, \$24,169.45.

Business from Organization.—Net premiums and assessments, \$11,170.78; net losses paid, \$13,512.18; dividends to policyholders, \$2,247.58.

MUTUAL FIRE INSURANCE COMPANY,

266 Main Street, Saco, Me.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$6,722 60
Mortgage loans on real estate.....	900 00
Loans on collateral security.....	17,792 00
Bonds and stocks owned.....	309,880 65
Cash in banks and office.....	10,230 09
Agents' balances not over three months due.....	14,168 92

TOTAL ADMITTED ASSETS \$359,593 56

LIABILITIES, DECEMBER 31, 1921.

Losses reported or in process of adjustment.....	\$2,250 00
Unearned premiums	37,286 05

TOTAL LIABILITIES \$39,536 05
 NET CASH SURPLUS..... 320,057 53

TOTAL \$359,593 56

GENERAL REVIEW.

History.—This company commenced business in 1827 and is licensed only in Maine, where it writes a small business. It bears a good reputation and has accumulated a substantial surplus. It writes at the regular stock company rates and pays dividends at expiration of policy.

The assessment liability of members is by premium note and is an amount equal to one premium. It has not made an assessment since 1842.

Officers.—President, C. Wallace Harmon; secretary and treasurer, G. A. Nutter.

Directors.—Frank W. Nutter, Nathaniel B. Walker, Harry A. Weymouth, A. M. Goodwin, C. Wallace Harmon, Geo. A. Nutter and Harry C. Quinby.

Income, 1921.—Gross premiums, \$45,129.87; return premiums, \$2,692.09; net premiums, \$42,437.78; interest, etc., \$17,627.28; profit on No. Pac., G. No., C. B. & Q. coll., \$4,900; borrowed money, \$2,000; other income, \$11; total income, \$66,976.06.

Disbursements, 1921.—Net amount paid policyholders for losses, \$24,764.28; underwriting expenses, \$14,720.72; dividends to policyholders, \$3,942.04; borrowed money repaid, \$2,000; interest, \$30; taxes, \$2,348.58; other disbursements, \$1,645.85; total disbursements, \$49,451.47.

MUTUAL FIRE, MARINE AND INLAND INSURANCE COMPANY,

Commercial Trust Bldg., Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned, market value.....	\$637,316 50
Interest due and accrued thereon.....	9,271 54
Cash in banks and office.....	13,946 65
Premiums due by policyholders.....	104,543 72

TOTAL ADMITTED ASSETS \$765,078 41

LIABILITIES, DECEMBER 31, 1921.

Losses and claims	\$259,937 90
Unearned premiums	202,548 16
Reinsurance premiums due	20,834 98

TOTAL LIABILITIES \$483,321 04
 NET CASH SURPLUS 281,757 37

TOTAL \$765,078 41

GENERAL REVIEW.

This company was incorporated December 29, 1902, by persons identified with various railroad companies. The company is a mutual one, issuing assessable policies only, and the majority of its members are railroad companies.

The assessment liability is fixed by the by-laws at five times the cash premium. The contingent resources on December 31, 1921, were \$2,638,279.40. No assessments have ever been levied.

It is licensed only in Pennsylvania.

It has paid dividends as follows: 1909 to 1914, inc., 10%; 1915, 6%; none since.

In 1920 and 1921 the loss ratios were high, but the expense ratios unusually low, enabling the company to make an underwriting profit in both those years.

Its loss paying record is excellent.

The bonds carried are of excellent character, the securities listed in this statement being carried at actual market value and not at the higher rate allowed by the Convention of Insurance Commissioners.

Kinds of Insurance Written.—Fire and marine insurance.

Officers.—President, J. B. Hutchinson; vice-president, R. H. Newbern; secretary and superintendent, Walter C. Neely; assistant secretary and assistant superintendent,

T. E. Chapman, Jr.; treasurer, Geo. A. Walker; assistant treasurer, H. P. Conner.

Directors.—E. H. Alden, vice-president, Norfolk & Western Railway Company, Commercial Trust Bldg., Philadelphia, Pa.; John Carstensen, vice-president, New York Central Lines, Grand Central Terminal, New York City; A. J. County, vice-president, Pennsylvania System, Broad Street Station, Philadelphia, Pa.; George A. Harwood, assistant to president, New York Central Lines, Grand Central Terminal, New York City; J. B. Hutchinson, assistant to vice-president, Pennsylvania Railroad Company, retired, Commercial Trust Bldg., Philadelphia, Pa.; M. C. Kennedy, vice-president, Pennsylvania System, Broad Street Station, Philadelphia, Pa.; N. D. Maher, president, Norfolk & Western Railway Company, Roanoke, Va.; J. D. McCubbin, Jr., special representative, The Baltimore & Ohio Railroad Company, Baltimore & Ohio Railroad Bldg., Baltimore, Md.; R. H. Newbern, superintendent Insurance Department, Pennsylvania System, Commercial Trust Bldg., Philadelphia, Pa.; Geo. M. Shriver, senior vice-president, The Baltimore & Ohio Railroad Company, Baltimore & Ohio Railroad Bldg., Baltimore, Md.; George Wood, director, Various Corporations, 626 Chestnut street, Philadelphia, Pa.

MUTUAL FIRE, MARINE AND INLAND INSURANCE COMPANY — *Continued.*

Income, 1921.—Gross premiums, \$572,943.44; reinsurance, \$66,820.73; return premiums, \$32,798.82; net premiums, \$473,314.89; interest, etc., \$33,196.25; commissions, \$7,413.48; profit on sale or maturity of securities, \$1,872.02; appreciation of securities, \$52,474.43; total income, \$568,271.07.

Disbursements, 1921.—Gross amount paid for losses, \$476,295.79; reinsurance, \$37,627.60; salvage, \$7,978.33; net amount paid policyholders for losses, \$430,689.86; underwriting expenses, \$59,751.45; loss on sale of securities, \$5.10; total disbursements, \$489,446.41.

Ratios to Premiums Written.—Losses paid: Fire, 54.7%; marine, 138.5%; losses incurred: fire, 92.0% underwriting expenses, 12.4%; underwriting profit, 7.3%.

Ratios to Premiums Earned.—Losses incurred, 83.5%; expenses incurred, 11.2%; underwriting profit, 6.6%.

Underwriting Exhibit, 1921.—Premiums earned during

1921, \$521,735.61; gain from underwriting profit and loss items, \$7,407.54; total, \$529,143.15.

Losses incurred during 1921, \$435,671.57; underwriting expenses incurred during 1921, \$58,745.51; total, \$494,417.08.

Gain from underwriting during 1921, \$34,726.07.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$33,903.15; profit on investments during 1921, \$54,346.45; total, \$88,249.60.

Loss on investments during 1921, \$5.10.

Gain from investments during 1921, \$88,244.50.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$34,726.07; investments, \$88,244.50; total, \$122,970.57.

Surplus, December 31, 1920, \$158,786.80; increase, \$122,970.57; surplus, December 31, 1921, \$281,757.37.

Business from Organization.—Net premiums, \$5,225,597.57; net losses paid, \$4,072,922.43; dividends to policyholders, \$205,939.79; average dividend, 10%.

NARRAGANSETT MUTUAL FIRE INSURANCE COMPANY,

10 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$221,659 00
Interest due and accrued thereon.....	2,185 87
Cash in banks and office.....	16,912 27
Agents' balances not over three months due.....	8,043 75

TOTAL ADMITTED ASSETS \$248,800 89

LIABILITIES, DECEMBER 31, 1921.

Losses and claims	\$2,779 00
Unearned premiums	112,593 34
Salaries, rents, etc.....	492 30
Estimated taxes hereafter payable.....	2,147 34

TOTAL LIABILITIES \$118,011 88

NET CASH SURPLUS 130,788 91

TOTAL \$248,800 89

GENERAL REVIEW.

This company began operations January 1, 1895. Its business has been profitable, and the company bears a good reputation.

During 1914 the Textile Manufacturers Mutual Fire Insurance Company, of Providence, which began business in 1902, and which bore a good reputation, was consolidated with this company. This was done in order to form one company of sufficient size to meet the requirements of admission to several States.

The assessment liability is fixed by the by-laws, and is three times the cash premium. On December 31, 1921, the contingent resources of the company were \$654,999.42. No extra assessments have ever been levied.

The securities owned are of good character. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

This company is a member of the Junior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

It is licensed in Ill., Md., Mass., Mich., N. Y., N. C., Ohio, Pa., R. I., S. C. and Wis.

Officers.—Alfred U. Eddy, chairman of the Board; Frederick W. Moses, president and treasurer; Frederick T. Moses, vice-president; Walter K. Pullen, secretary and assistant treasurer; F. B. Burrill, assistant secretary-treasurer.

Directors.—Alfred U. Eddy, chairman, Providence, R. I.; William P. Chapin, Chapman & Holister, Providence, R. I.; Jeffrey Davis, Quinick Windham Co., Providence, R. I.;

Edward C. Bucklin, treasurer Interlaken Mills, Providence, R. I.; Charles R. Makepeace, mill engineer, treasurer United Lace and Braid Co., Providence, R. I.; Fred W. Moses, president and treasurer of company, Providence, R. I.; Frederick T. Moses, vice-president of company, Providence, R. I.; Edward W. Swift, president Muscogee Mfg. Co., Columbus, Ga.; William N. Reynolds, president R. J. Reynolds Tobacco Co., Winston-Salem, N. C.

Income, 1921.—Gross premiums, \$199,594.96; return premiums, \$15,731.42; net premiums, \$183,863.54; interest, etc., \$11,562.06; Canadian exchange, \$244.34; sale rights, \$38; profit on sale of bonds, \$235; total income, \$194,932.94.

Disbursements, 1921.—Net amount paid policyholders for losses, \$8,797.97; underwriting expenses, \$19,517.96; unabsorbed to policyholders, \$173,435.98; loss on ledger assets, \$3,522; total disbursements, \$205,273.86.

Ratios to Premiums Written.—Losses paid, 4.8%; losses incurred, 5.3%; underwriting expenses, 10.7; underwriting profit, 92.2%.

Ratios to Premiums Earned.—Losses incurred, 4.9%; expenses incurred, 9.0%; underwriting profit or loss, 86.1%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$195,861.02.

Losses incurred during 1921, \$9,626.97; underwriting expenses incurred during 1921, \$17,643.89; total, \$27,270.86.

Gain from underwriting during 1921, \$168,590.16.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$11,622.32; profit on investments during 1921, \$9,955.59; total, \$21,577.91.

NARRAGANSETT MUTUAL FIRE INSURANCE COMPANY—Continued.

Loss on investments during 1921, \$3,522; investment expenses incurred during 1921, \$493.86; total, \$4,015.86.

Gain from investments during 1921, \$17,562.05.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$168,590.16; investments, \$17,562.05; total, \$186,152.21.

Loss from dividends, \$173,435.93.

Surplus, December 31, 1920, \$118,072.63; increase, \$12,716.28; surplus, December 31, 1921, \$130,788.91.

Business from Organization.—Net premiums and assessments, \$3,092,400.12; net losses paid, \$350,272.37; dividends to policyholders, \$2,272,517.90; average dividend, 79%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 90%; two years, 79%; three years, 64%; four years, 51%.

NATIONAL HARDWARE DEALERS MUTUAL FIRE INSURANCE COMPANY,

714 Washington Street, Huntingdon, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$173,896 00
Interest due and accrued thereon.....	1,296 06
Cash in banks and office.....	15,874 00
Agents' balances not over three months due.....	65,876 96
Loans receivable (due from Hardware Dealers Mutual Fire Association.....)	1,000 00

TOTAL ADMITTED ASSETS..... \$257,943 00

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$27,006 56
Unearned premiums.....	104,183 32
Estimated taxes hereafter payable.....	12 30
Contingent commissions, etc.....	1,742 62
Funds held under reinsurance treaties.....	1,707 27
Due for borrowed money.....	18,500 00
Return premiums.....	2,126 57

TOTAL LIABILITIES..... \$155,278 44
NET CASH SURPLUS..... 102,664 36

TOTAL..... \$257,943 00

GENERAL REVIEW.

This company was incorporated November 12, 1903, and is under the same management as the Hardware Dealers' Mutual Fire Association, of Pennsylvania. It collects a cash deposit based on stock company rates when a policy is issued, as a guaranty that assessments will be paid. Assessments can be levied when necessary to meet current obligations. The company advises that no extra assessments have ever been made.

The contingent liability of policyholders is limited to an additional cash premium. The contingent resources as of December 31, 1921, were not reported to us.

In 1918 a cash premium department was established under the management of James R. Skinner, New York City, N. Y., who also operates the Inter-Insurers of America. Policies in the cash premium department are issued under the title "National Fire Insurance Underwriters," and are guaranteed by this company and The Hardware Dealers' Mutual Fire Association, of Pennsylvania.

The bonds owned are of good character. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

Officers—President and treasurer, C. H. Miller; secretary, W. P. Lewis.

Directors.—W. P. Lewis, Huntingdon, Pa.; C. H. Miller, Huntingdon, Pa.; F. C. Moys, Boulder, Colo.; Sharon E. Jones, Pittsburgh, Pa.; Mathias Ludlow, Newark, N. J.

Territory.—It is licensed in Ala., Ind., Miss., Ohio, Ore., Pa., Texas, and Wash.

Income, 1921.—Gross premiums, \$373,787.91; reinsurance, \$23,056.43; return premiums, \$107,245.80; net premiums, \$238,495.68; interest, etc., \$10,231.25; loans receivable, due from Hardware Dealers' Mutual Fire Assn.,

\$7,750; deposit with Ins. Dept. State of Alabama, \$500; furniture and fixtures, \$5,000; total, \$5,500; borrowed money, \$18,500; total income, \$230,537.63.

Disbursements, 1921.—Gross amount paid for losses, \$162,343.53; reinsurance, \$19,733.92; salvage, \$1,083.32; net amount paid policyholders for losses, \$141,524.29; underwriting expenses, \$65,592.06; dividends to policyholders, \$49,550.96; interest paid, \$744.23; total disbursements, \$277,411.56.

Ratios to Premiums Written.—Losses paid, 59.3%; losses incurred, 60.2%; underwriting expenses, 35.0% underwriting profit, 12.5%.

Ratios to Premiums Earned.—Losses incurred, 58.6%; expenses incurred, 29.0%; underwriting profit or loss, 12.2%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$244,225.99.

Losses incurred during 1921, \$143,648.99; underwriting expenses incurred during 1921, \$70,851.25; total, \$214,500.24.

Gain from underwriting during 1921, \$29,725.75.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$9,526.22; profit on investments during 1921, \$2,490; total, \$12,006.22.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$29,725.75; investments, \$12,006.22; loans receivable not set up as asset (1920), \$7,750; total, \$49,481.97.

Loss from dividends, \$49,550.96.

Surplus, December 31, 1920, \$102,733.35; decrease, \$63.96; surplus, December 31, 1921, \$102,664.36.

Business from Organization.—Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 50%; two years, 50%; three years, 50%; four years, 50%; five years, 50%.

NATIONAL IMPLEMENT MUTUAL INSURANCE COMPANY,

211 N. Cedar Street, Owatonna, Minn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	8,120 50
Interest due and accrued thereon.....	265 50
Bonds and stocks owned.....	205,898 45
Interest due and accrued thereon.....	3,390 85
Cash in banks and office.....	27,028 58
Agents' balances not over three months due	19,816 85
Bills receivable taken for fire risks.....	635 28
Due for re-insurance premiums.....	29,861 69
Other admitted assets.....	545 92

TOTAL ADMITTED ASSETS..... \$295,563 57

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$24,457 77
Unearned premiums.....	169,666 78
Salaries, rents, etc.....	48 00
Estimated taxes hereafter payable.....	1,550 00
Fund held under reinsurance treaties.....	14,267 40
Other liabilities.....	225 00

TOTAL LIABILITIES..... \$210,214 90
NET CASH SURPLUS..... 85,348 67

TOTAL..... \$295,563 57

GENERAL REVIEW

This company was organized under the laws of the State of Minnesota in 1917, and writes on a cash premium plan, transacting a general fire business.

The assessment liability is fixed by the by-laws and limited to one additional cash premium. The contingent resources of the company on December 31, 1921, were \$524,313.94.

The securities in the statement are high class and the valuations are those fixed by the Convention of Insurance Commissioners. The mortgages are secured by two pieces of property in Minnesota and one in North Dakota.

Territory.—It is licensed in Ark., Ill., Ind., Iowa, Mich., Minn., Mo., Ohio, and Okla.

Officers.—President, C. I. Buxton; vice-president, C. E. Twitchell; treasurer, F. J. Lake; secretary, J. A. Buxton.

Directors.—F. J. Lake, Center City, Minn., banker; C. I. Buxton, Owatonna, Minn., insurance; C. K. Bennett, Owatonna, Minn., banker; C. E. Twitchell, Owatonna, Minn., insurance; D. H. Evans, Tracy, Minn., banker.

Income, 1921.—Gross premiums, \$512,163.96; reinsurance, \$146,965.11; return premiums, \$79,666.36; net premiums, \$285,532.49; interest, etc., \$25,903.60; total income, \$311,436.09.

Disbursements, 1921.—Gross amount paid for losses, \$133,370.68; reinsurance, \$46,453.83; salvage, \$222.68; net amount paid policyholders for losses, \$86,694.17; underwriting expenses, \$41,775.74; dividends to policyholders, \$94,814.71; other disbursements, \$1,114.00; total disbursements, \$224,398.62.

Ratios to Premiums Written.—Losses paid, 30.3%; losses incurred, 34.7%; underwriting expenses, 14.6%; underwriting profit, 32.5%.

Ratios to Premiums Earned.—Losses incurred, 43.3%; expenses incurred, 18.1%; underwriting profit, 39.6%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$234,283.39; gain from underwriting profit and loss items, \$100.00; total, \$234,383.39.

Losses incurred during 1921, \$99,154.41; underwriting expenses incurred during 1921, \$42,288.74; total, \$141,443.15.

Gain from underwriting during 1921, \$92,940.24.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$10,683.55; profit on investments during 1921, \$6,443.24; total, \$17,126.79.

Loss on investments during 1921, \$410.92; investment expenses incurred during 1921, \$309.58; total, \$720.50.

Gain from investments during 1921, \$16,406.29.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$92,940.24; investments, \$16,406.29; other sources, \$143.04; total, \$109,489.57.

Losses: Other sources, \$393.50; dividends, \$94,814.71; total, \$95,208.21.

Surplus, December 31, 1920, \$71,067.31; increase, \$14,281.36; surplus, December 31, 1921, \$85,348.67.

Business from Organization.—Net premiums, \$690,559.93; net losses paid, \$165,129.37; dividends to policyholders, \$175,966.42; average dividend, 45%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profit, viz.: One year, 50%.

NATIONAL LUMBER MUTUAL INSURANCE COMPANY,

29 South La Salle Street, Chicago, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Cash in banks.....	\$7,512 93
Agents' balances not over three months due	2,875 64
Reinsurance due.....	1,500 00
First mortgage loan.....	25,000 00
Collateral loan.....	7,500 00

TOTAL ADMITTED ASSETS..... \$44,388 57

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$3,066 09
Unearned premium reserve.....	2,219 09
J. H. Hines, president.....	10,500 00
Reinsurance and return premiums payable..	1,752 94

TOTAL LIABILITIES..... \$17,538 12
NET CASH SURPLUS..... 26,850 45

TOTAL..... \$44,388 57

NATIONAL LUMBER MUTUAL INSURANCE COMPANY—Continued.

GENERAL REVIEW.

HISTORY.—This is a mutual company organized in 1918 by A. J. Davis to write fire insurance on lumber yards and manufacturing woodworkers. It was incorporated under the laws of Illinois, August 27, 1918, and received its license to commence business January 31, 1919.

The contingent liability of policyholders is fixed by the by-laws at one additional cash premium. The contingent resources of the company on December 31, 1921, were \$4,438.18.

Under date of May 11, 1920, we were advised that the management of this company had recently been taken over by Parham, Hines & Company as general agents with offices at 29 South La Salle Street, Chicago, Ill., who had been the attorney-in-fact and manager of the Federal Reciprocal Underwriters, and the Reciprocal Insurance Bureau, both of Chicago, and both of which had been placed in the hands of receivers in December, 1920.

Later in 1921 we were advised that Parham, Hines & Company had resigned and that the management had been taken over by the National Mutual Underwriters, an Illinois corporation with \$5,000 paid-in capital, of which John H. Hines is president, George G. Gilkeson, vice-president, and E. M. Stewart, secretary.

The secretary of the company is G. G. Gilkeson, who was president and manager of the Gilkeson-Davis Underwriting Company, attorney-in-fact for the National Merchants & Manufacturers Insurance Exchange, which was placed in the hands of a receiver, and also was formerly connected with the Preferred Reciprocal Fire Insurers, of Chicago, which was liquidated. Mr. Gilkeson also had been associated with the Bankers Inter-Insurance Alliance, of Kansas City, Mo., as a traveling representative; secretary of the American Trust Company, of Warrensburg, Mo., and the Indemnity Exchange, of Chicago, as Michigan representative.

On February 3, 1921, an assessment was levied on the policyholders to meet excessive losses, under which \$29,902.91 was collected in 1921.

The management has done much to straighten the affairs of the company in the several months ending December 31, 1921. The above statement indicates that \$29,902.91 had been collected by assessment on the policyholders, and that the president of the company had donated \$17,974.10 toward the settlement of losses, and loaned the company an additional \$20,000, leaving only \$8,066.09 in unpaid losses at the close of the year, and enabling it to show the surplus indicated.

OFFICERS.—President, J. H. Hines; vice-president, J. H. Allen; secretary, G. G. Gilkeson; treasurer, N. M. Snyder.

DIRECTORS.—J. H. Allen, St. Louis, Mo.; G. G. Gilkeson, Chicago, Ill.; J. H. Hines, Memphis, Tenn.; G. H. Holloway, Chicago, Ill.; Frank A. Conkling, Memphis Tenn.; M. C. Pearce, Memphis, Tenn.; N. M. Snyder, Chicago, Ill.

INCOME, 1921.—Gross premiums, \$12,619.28; reinsurance, \$3,853.56; return premiums, \$22,467.38; net premiums, —\$13,701.06; contingent call, \$29,902.91; totals, gross premiums, \$42,522.19; reinsurance, \$3,853.56; return premiums, \$22,467.38; net premiums, \$16,201.25; interest, etc., \$0.27; special reserve fund, \$32,500; J. H. Hines, president (donation for settlement of certain losses), \$17,974.10; borrowed money, from J. H. Hines, \$20,034.30; total income, \$86,709.92.

DISBURSEMENTS, 1921.—Gross amount paid for losses, \$34,871.33; reinsurance, \$2,444.14; net amount paid policyholders for losses, \$32,427.19; underwriting expenses, \$5,012.68; expense of contingent call, \$6,246.96; borrowed money repaid to J. H. Hines, \$9,534.30; agents' balances charged off, \$1,211.68; total disbursements, \$54,432.81.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 200.1%; underwriting expenses, 30.9%.

NATIONAL MUTUAL ASSURANCE COMPANY,

414 Widener Bldg., Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$195,780 00
Interest due and accrued thereon.....	3,066 52
Cash in banks and office.....	15,528 61
Agents' balances not over three months due	7,038 52

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$1,271 90
Unearned premiums.....	103,692 21
Salaries, rents, etc.....	296 08
Estimated taxes hereafter payable.....	1,000 74

TOTAL LIABILITIES	\$106,260 88
NET CASH SURPLUS	115,172 77

TOTAL ADMITTED ASSETS..... \$221,433 65

TOTAL \$221,433 65

GENERAL REVIEW

This company began business January 1, 1902, and insures only sprinklered manufacturing plants. It is under the same management as the Keystone and Manton mutual fire insurance companies of Philadelphia. Its president is also president of the Atlantic Mutual Fire Insurance Company, of Philadelphia.

The assessment liability is fixed by the by-laws at five times the cash premium. On December 31, 1921, the contingent resources of the company were, \$1,037,029.35. No assessments have ever been made.

This company is a member of the Junior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

The securities owned are high grade, and the valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

It is licensed in Ill., Me., Md., Mass., Mich., N. Y., N.C., O., Pa., R. I., S. C. and Wis.

Officers.—President and treasurer, Frederick A. Downes; vice-president, Samuel L. Hammer; vice-president and engineer, H. P. Onyx; acting secretary, Chas M. Corbett.

NATIONAL MUTUAL ASSURANCE COMPANY.—Continued.

Directors.—Frederick A. Downes, president of the company; Thomas S. Gay, of John Gay's Sons, Inc.; Simon Miller, of Jacob Miller Sons & Co.; Joseph P. Truitt, Jr., of Keystone Spinning Mills Co.; Thomas S. Sanford, of The West Jersey Paper Mfg. Co.; William D. Whitaker, cotton manufacturer; Sam L. Hammer, of Columbian Paper Co.; Joseph A. Coleman, of Norristown Woolen Mills; C. H. Dempwolf, of Hoover Wagon Co.; Frank P. Miller, of Frank P. Miller Paper Company; Joseph Bancroft, of Joseph Bancroft & Sons Co.; Alfred Crawford, of Boger & Crawford.

Income, 1921.—Gross premiums, \$200,665.66; return premiums, \$19,802.23; net premiums, \$180,863.43; interest, etc., \$9,610.90; gross profit on sale or maturity of bonds, \$16.00; total income, \$190,490.33.

Disbursements, 1921.—Net amount paid policyholders for losses, \$8,827.81; underwriting expenses, \$17,462.71; dividends to policyholders, \$173,556.52; gross loss on sale or maturity of ledger assets bonds, \$50.00; total disbursements, \$199,897.04.

Ratios to Premiums Written.—Losses paid, 4.6%; losses incurred, 4.4%; underwriting expenses, 9.7%; underwriting profit, 91.8%.

Ratios to Premiums Earned.—Losses incurred, 4.2%; expenses incurred, 9.1%; underwriting profit, 86.6%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$191,563.73; loss from underwriting profit and loss items, \$1.08; total, \$191,562.65.

Losses incurred during 1921, \$8,063.66; underwriting expenses incurred during 1921, \$17,519.76; total, \$25,573.42.

Gain from underwriting during 1921, \$165,989.23.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$9,807.77; profit on investments during 1921, \$6,116.65; total, \$15,924.42.

Loss on investments during 1921, \$50.00.

Gain from investments during 1921, \$15,874.42.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$165,989.23; investments, \$15,874.42; total, \$181,863.65.

Loss from dividends \$173,556.52.

Surplus, December 31, 1920, \$106,865.64; increase, \$8,307.13; surplus, December 31, 1921, \$115,172.77.

Business from Organization.—Net premiums and assessments, \$2,113,553.23; net losses paid, \$180,595.42; dividends to policyholders, \$1,591,205.37; average dividend, 75%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 90%; two years, 82%; three years, 65%; four years, 50%.

NATIONAL MUTUAL CHURCH INSURANCE COMPANY,

175 West Jackson Boulevard, Chicago, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$12,800 00
Interest due and accrued thereon.....	397 50
Bonds and stocks owned.....	61,708 25
Interest due and accrued thereon.....	807 52
Cash in banks and office.....	12,977 36
Agents' balances not over three months due..	6,661 69
Unpaid policy fees.....	201 25
Due from Mutual Church and Home Insurance Company, for services.....	932 54
Due from other companies for losses and adjusting expense	4,701 41
Accrued interest on certificates of deposits	13 33

TOTAL ADMITTED ASSETS..... \$130,700 85

Installment premium notes (not due) payable on demand..... 753,586 31

TOTAL \$884,287 16

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$22,782 22
Unearned premiums	90,945 99
Estimated taxes hereafter payable.....	500 00
Contingent commissions, etc.....	50 90
Due other companies for reinsurance.....	6,748 91
Suspense accounts	79 79
Premium notes not due payable on demand.....	753,586 31

TOTAL LIABILITIES \$874,693 22

NET CASH SURPLUS..... 9,593 94

TOTAL \$884,287 16

GENERAL REVIEW.

This company was organized by direction of the General Conference of the Methodist Episcopal Church, in 1896, and began business March 20, 1899; it is licensed only in Illinois. It writes fire and tornado insurance.

It writes upon churches, parsonages, church schools and the household effects and libraries of ministers; also upon the homes, and contents, of members who sustain the churches.

While the charter and by-laws of the company permit it to place a liability of five annual premiums on policyholders, it has always used installment premium notes, which are reduced by cash payment.

The statement of the company each year shows its expense ratio to be high. This is due to the system used by

the company in conducting its business. Premiums are collected on the installment plan, and the company collects only such an amount as is necessary to pay running expenses and losses, and maintains a safe reserve. Any surplus as realized is credited back to policyholders in dividends.

On December 31, 1921, in addition to its cash assets, it held premium installment notes subject to assessment amounting to \$753,586.31. In the above statement the amount of these notes is given following the cash assets, and it is deducted in the liabilities to show net cash resources.

The securities owned are of good character. The valuations used in this statement are those fixed by the Com-

NATIONAL MUTUAL CHURCH INSURANCE COMPANY.—Continued.

tion of Insurance Commissioners. The mortgage loans are mainly upon farm lands, and appear to be well secured.

Officers.—President, N. M. Jones; vice-president, I. N. Conard; treasurer, Sampson Rogers; secretary and manager, Henry P. Magill; assistant secretary, Bertram B. Jackson; assistant manager, Benj. W. Hess.

Directors.—Nathaniel M. Jones, I. N. Conard, Sampson Rogers, Frank L. Hart, D. D., Nels E. Simonsen, D. D., Charles M. Phillips, John C. Floyd, D. D., P. J. Maveety, D. D., Harlow V. Holt, D. D., Joseph W. Van Cleve, D. D., Frank D. Sheets, D. D., Henry P. Magill, E. H. Forkel, C. E. Waterman, Richard C. Brown.

Income, 1921.—Gross premiums, \$259,634.83; reinsurance, \$63,989.26; return premiums, \$44,905.21; net premiums, \$150,740.36; advance premiums, \$13,829.57; policy fees, \$2,249.00; interest, etc., \$7,443.80; increase by adjustment in book value of bonds and mortgages, \$626.45; total income, \$175,069.18.

Disbursements, 1921.—Gross amount paid for losses, \$38,721.83; reinsurance, \$21,236.54; net amount paid policyholders for losses, \$67,485.29; underwriting expenses, \$76,410.15; decrease by adjustment in book value of bonds, \$43.75; total disbursements, \$143,939.19.

Ratios to Premiums Written.—Losses paid, 40.4%; losses incurred, 48.3%; underwriting expenses, 45.8%; underwriting loss, 4.0%.

Ratios to Premiums Earned.—Losses incurred, 53.8%; expenses incurred, 50.9%; underwriting loss, 4.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$149,734.32; gain from underwriting profit and loss items, \$456.48; total, \$150,190.80.

Losses incurred during 1921, \$80,626.38; underwriting expenses incurred during 1921, \$76,300.99; total, \$156,937.37.

Loss from underwriting during 1921, \$6,746.57.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$8,039.18; profit on investments during 1921, \$1,817.32; total, \$9,846.95.

Loss on investments during 1921, \$42.75.

Gain from investments during 1921, \$9,803.20.

Gain and Loss Exhibit, 1921.—Gain from investments, \$9,803.20.

Loss from underwriting, \$6,746.57.

Surplus, December 31, 1920, \$6,537.31; increase, \$3,056.63; surplus, December 31, 1921, \$9,593.94.

Business from Organization.—Net premiums and assessments, \$2,330,793.04; net losses paid, \$1,136,715.12; dividend to policyholders, \$65,260.69.

NATIONAL MUTUAL INSURANCE COMPANY,

128½ W. Market Street, Celina, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$159,774 30
Interest due and accrued thereon.....	1,128 64
Cash in banks and office.....	53,142 17
Agents' balances not over three months due.....	49,917 93
Interest accrued on bank deposits.....	2,062 41
Due from reinsuring companies.....	958 93

TOTAL ADMITTED ASSETS \$266,984 28

LIABILITIES, DECEMBER 31, 1921.

Losses and claims	\$21,250 20
Unearned premiums	116,073 92
Salaries, rents, etc.....	794 23
Estimated taxes hereafter payable.....	1,000 00
Contingent commissions, etc.....	17,471 24
Reinsurance	3,116 71
Estimated investigation loss adjustment...	500 00

TOTAL LIABILITIES	\$160,136 29
Guarantee capital actually paid up.....	50,000 00
NET CASH SURPLUS	56,848 09

TOTAL \$266,984 28

GENERAL REVIEW.

This company was organized under the laws of the State of Ohio in 1914 and writes general fire, tornado and automobile fire and theft insurance. It operates on both the cash and assessment plan.

The company has a paid in guaranty fund of \$50,000.

It uses its own rate schedules for automobile insurance, these being less than conference rates in "County 'B' Territory," but on general fire business stock company rates are used.

No extra assessment has ever been levied since the company has operated on the cash in advance plan.

It collects a cash premium in advance and the policyholders' liability is fixed by the by-laws at an amount equal to and in addition to one annual premium. On December 31, 1921, the contingent resources of the company were \$249,012.70.

It writes through agents who are paid commissions.

Under date of March 8, 1920, the general agent, E. J. Brookhart, advised us that the Celina Mutual Casualty Company had been organized at Celina, Ohio, for the pur-

pose of writing full coverage only upon automobiles, and that the officers, directors and management will be the same as of the National Mutual Insurance Company of Celina.

In 1921 its losses were high in the motor vehicle class, but on the whole it made a small underwriting profit.

Officers.—President, J. D. Johnson, vice-president; O. F. Rentzsch; secretary, E. J. Brookhart; treasurer, W. T. Palmer.

E. J. Brookhart is also a general agent of the company and Albert Parsons is assistant general agent.

Directors.—J. D. Johnson, E. J. Brookhart, W. T. Palmer, Otto F. Rentzsch and D. M. Brookhart.

Territory.—It is licensed in Ga., Ind., Mass., Ohio and Pa.

Income, 1921.—Gross premiums, \$291,164.93; reinsurance, \$16,596.23; return premiums, \$43,152.23; net premiums, \$232,414.47; interest, etc., \$7,275.17; increase in book value of bonds, \$4,526.80; total income, \$244,218.44.

Disbursements, 1921.—Gross amount paid for losses, \$143,902.05; reinsurance, \$14,435.92; salvage, \$3,196.13;

NATIONAL MUTUAL INSURANCE COMPANY—Continued.

net amount paid policyholders for losses, \$126,270; underwriting expenses, \$99,150.09; dividends to policyholders, \$4,954.98; State and Federal taxes, \$1,898.39; total disbursements, \$232,278.45.

Ratios to Premiums Written.—Losses paid, \$54.3; losses incurred, 57.1%; underwriting expenses, 42.7%; underwriting profit, 3.6%.

Ratios to Premiums Earned.—Losses incurred, 54.5%; expenses incurred, 43.6%; underwriting profit, 3.4%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$243,761.80; gain from underwriting profit and loss items, \$3,819.29; total, \$247,581.09.

Losses incurred during 1921, \$132,797.87; underwriting expenses incurred during 1921, \$196,396.30; total, \$230,196.17.

Gain from underwriting during 1921, \$6,364.92.

Investment Exhibit, 1921.—Interest, etc., earned during

1921, \$9,948.34; profit on investments during 1921, \$4,528.80; total, \$14,375.14.

Loss on investments during 1921, \$280; investment expenses incurred during 1921, \$1,609.39; total, \$1,898.39.

Gain from investments during 1921, \$12,476.75.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$8,384.92; investments, \$12,476.75; total, \$20,861.67.

Loss from dividends, \$4,954.98.

Surplus, December 31, 1920, \$90,941.39; increase, \$15,906.69; surplus, December 31, 1921, \$106,848.08.

Business from Organization.—Net premiums and assessments, \$955,593.46; net losses paid, \$355,961.39; dividends to policyholders, \$6,745.73; average dividend, 25% on general fire classes.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25% on general fire classes.

NATIONAL PETROLEUM MUTUAL FIRE INSURANCE COMPANY,

708 So. Washington Square, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$102,690 00
Interest due and accrued thereon.....	1,354 64
Cash in banks and office.....	18,740 01
Agents' balances not over three months due	16,904 29
Reinsurance due on paid losses.....	1,778 66

TOTAL ADMITTED ASSETS..... \$141,467 60

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Reported or in process of adjustment, \$14,717; total, \$14,717; reinsurance, \$6,343.50; net unpaid claims	\$8,373 50
Unearned premiums	40,821 44
Estimated taxes hereafter payable.....	191 48
Refund to reinsurance companies.....	943 02
Redemption and interest reserve fund cts..	4,515 00
Other liabilities	6,503 07

TOTAL LIABILITIES \$61,348 11
NET CASH SURPLUS..... 80,119 49

TOTAL \$141,467 60

GENERAL REVIEW.

HISTORY.—This company was incorporated under the laws of the State of Pennsylvania January 21, 1909, but did not begin business until January 10, 1910. It was organized by Houston Dunn, its secretary, who is a thoroughly competent insurance man.

It confines its risks to the petroleum trade, writing assessable policies only. It has no agents, and all business is transacted from the Home Office. It is licensed in Illinois, Massachusetts and Pennsylvania.

The assessment liability of the members is fixed by the by-laws at three times the premium. It has never levied any assessments. It writes usually at the regular stock rates.

The assessment resources on December 31, 1921, amounted to \$598,416.78.

TERRITORY.—United States and Canada.

OFFICERS.—President, Harry H. Willock; vice-president, C. B. Dallam; treasurer, A. J. Loos; secretary, Houston Dunn; assistant secretary, Fred J. Slack.

DIRECTORS.—E. E. Schock, president Indianola Refining Co.; E. M. Lyons, vice-president Tiona Refining Co.; S. Messer, vice-president James B. Berry's Sons Co.; W. H. Fehsenfeld, president Red "O" Oil Mfg. Co.; C. B. Dallam, president Pittsburgh Oil Refining Co.; G. P. Brockway, manager Seneca Oil Works; Harry H. Willock, secretary and treasurer Waverly Oil Works Co.; Augustus J. Loos,

Loos & Dilworth; T. B. Westgate, manager American Oil Works; Oscar Williams, Mutual Oil Co.; Frank Cross, treasurer Sun Company, Philadelphia, Pa.; H. L. Deming, general manager Petroleum Refining Co., Latonia, Ky.; J. A. Fawcett, Crystal Oil Works, Oil City, Pa.

INCOME, 1921.—Gross premiums, \$238,682.15; re-insurance, \$119,185.84; return premiums, \$41,160.75; net premiums, \$78,335.56; interest, etc., \$5,435.57; contingent commissions, \$2,240.26; refund reinsurance treaty, \$636.74; borrowed money, \$5,000; other income, \$85; total income, \$91,733.13.

DISBURSEMENTS, 1921.—Gross amount paid for losses, \$91,672.65; reinsurance, \$49,780.20; salvage, \$23.66; net amount paid policyholders for losses, \$41,868.79; underwriting expenses, \$21,908.99; dividends to policyholders, \$11,250.87; borrowed money repaid, \$5,000; other disbursements, \$57; total disbursements, \$80,085.65.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 53.4%; losses incurred, 47.0; underwriting expenses, 28.0%; underwriting profit, 30.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 45.2%; expenses incurred, 27.0%; underwriting profit or loss, 27.9%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$81,343.67; gain from underwriting profit and loss items, \$51.05; total, \$81,394.72.

NATIONAL PETROLEUM MUTUAL FIRE INSURANCE COMPANY — *Continued.*

Losses incurred during 1921, \$36,806.49; underwriting expenses incurred during 1921, \$21,873.91; total, \$58,680.40.

Gain from underwriting during 1921, \$22,714.32.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$5,508.63; profit on investments during 1921, \$624.95; total, \$6,133.58.

Loss on investments during 1921, \$40.

Gain from investments during 1921, \$6,093.58.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$22,714.32; investments, \$6,093.58; total, \$28,807.90.

Losses: dividends, \$11,250.87; other sources, \$46.89; total, \$11,297.76.

Surplus, December 31, 1920, \$62,609.35; increase, \$17,510.14; surplus, December 31, 1921, \$80,119.49.

BUSINESS FROM ORGANIZATION.—Net premiums, \$896,689.03; net losses paid, \$302,481.47; dividends to policyholders, \$47,565.67; average dividend, 5%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 5%.

NATIONAL RETAILERS MUTUAL INSURANCE COMPANY,

Pantheon Bldg., Chicago, Ill.

CASH ASSETS, MARCH 1, 1922.

CASH ASSETS	
U. S. Government bonds.....	\$50,000 00
Cash in banks.....	89,216 36
Premiums in transmission.....	49,457 93
Due from reinsuring companies.....	11,711 19

TOTAL ADMITTED ASSETS..... \$200,385 48

LIABILITIES, MARCH 1, 1922.

Reserve for unadjusted losses.....	\$169 98
Reserve for unearned premiums.....	31,610 00
Reserve for reinsurance due.....	44,377 50
Reserve for other liabilities.....	20,314 78

TOTAL LIABILITIES \$96,472 21
NET CASH SURPLUS..... 103,913 27

TOTAL \$200,385 48

GENERAL REVIEW

History.—This is a mutual company incorporated under the laws of Illinois, February 17, 1922, and was licensed February 28, 1922, commencing business on the same date. The company was organized to take over and continue the business of the National Underwrites, an inter-insurance organization established in October, 1914.

Management and Reputation.—James S. Kemper, who is capable, experienced and in excellent repute and who was the manager of the National Underwriters, will be president and general manager of this company. Mr. Kemper is also president and general manager of the Lumbermens Mutual Casualty Company of Chicago, which was organized in 1912 and has made a very good showing. He is a director and Western manager of the Central Manufacturers Mutual Insurance Company of Van Wert, Ohio, and Manager of the Western Department of the Associated Lumber Mutual Insurance Companies.

H. G. Kemper, vice-president, is the assistant manager of the Lumbermens & Manufacturers Insurance Agency of Chicago, and vice-president of James S. Kemper & Company.

Henry A. Hagemann, secretary, is secretary of the Ohio Valley Shoe Dealers Association, Cincinnati, Ohio, and secretary of the Insurance Board of the National Shoe Retailers Association.

Chase M. Smith, treasurer, was formerly connected with the Illinois Insurance Department and later with Ekern, Meyers and Janisch, insurance attorneys, Chicago.

It was the plan of operating of the National Underwrites, the inter-insurance exchange, to reinsure nearly all of the liability written in mutual companies represented by Mr. Kemper until such time as a sufficient volume was accumulated to establish a mutual company to take over the business. This company will now assume a net liability on its own account.

Territory.—Licensed in Ill., Ind., Ia., Kan., Ky., Mich., Minn., Mo., Neb., O., Okla., Pa., Tex. and Wis.

We are advised that applications are pending for licenses in Maryland, Massachusetts, South Dakota and Tennessee.

Officers.—President, James S. Kemper; vice-president, H. G. Kemper; secretary, Henry F. Hagemann; treasurer, Chase M. Smith.

NEBRASKA HARDWARE MUTUAL INSURANCE COMPANY,

414-419 Little Bldg., Lincoln, Neb.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$59,700 00
Interest due and accrued thereon.....	1,677 96
Bonds and stocks owned.....	40,788 83
Interest due and accrued thereon.....	358 13
Cash in banks and office.....	5,788 69
Premiums in course of collection.....	13,364 78
Due from reinsurance companies.....	140 85

TOTAL ADMITTED ASSETS..... \$122,819 21

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$13,560 41
Unearned premiums.....	48,306 21
Dividends to policyholders unpaid.....	3,499 34
Salaries, rents, etc.....	341 49
Estimated taxes hereafter payable.....	49 80
Contingent commissions, etc.....	76 47
Estimated expense of adjusting.....	70 57

TOTAL LIABILITIES \$65,904 29
NET CASH SURPLUS..... 55,914 92

TOTAL \$121,819 21

NEBRASKA HARDWARE MUTUAL INSURANCE COMPANY.—Continued.

GENERAL REVIEW

This is a mutual company which commenced business March 1, 1905. It is licensed in the State of Nebraska only. It writes business only on the cash premium basis without policyholders' contingent liability.

Officers.—President, H. J. Hall; vice-president, F. W. Arndt; secretary-treasurer, George H. Dietz.

Directors.—C. E. Bass, J. S. Pattison, F. W. Arndt, M. D. Hussie, H. L. Scofield, L. F. Holloway, M. O. Trester, M. E. Kerl and H. J. Hall.

Income, 1921.—Gross premiums, \$147,491.40; reinsurance, \$44,984.92; return premiums, \$15,572.74; net premiums, \$86,933.74; interest, etc., \$3,321.46; commission, \$785.75; total income, \$91,040.95.

Disbursements, 1921.—Gross amount paid for losses, \$35,457.90; reinsurance, \$12,742.54; net amount paid policyholders for losses, \$22,715.36; underwriting expenses, \$18,369.83; dividends to policyholders, \$23,133.57; total disbursements, \$64,218.76.

Ratios to Premiums Written.—Losses paid, 26.1%; losses incurred, 41.7%; underwriting expenses, 21.1%; underwriting profit, 27.0%.

Ratios to Premiums Earned.—Losses incurred, 46.1%; expenses incurred, 24.0%; underwriting profit, 29.9%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$78,618.44.

Losses incurred during 1921, \$36,275.77; underwriting expenses incurred during 1921, \$18,854.16; total, \$55,129.93.

Gain from underwriting during 1921, \$23,488.51.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$4,536.48.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$23,488.51; investments, \$4,536.48; commission, \$785.75; market value bonds over book value, \$61.58; total, \$28,872.32.

Losses: Loss from assets not admitted, \$341.60; decrease in non-ledger items, \$1,394.23; loss from reinsurance in company, not admitted, \$5,493.14; refund due policyholders not paid, \$3,499.34; dividends, \$23,133.57; total, \$33,861.88.

Surplus, December 31, 1920, \$60,904.48; decrease, \$4,989.56; surplus, December 31, 1921, \$55,914.92.

Business from Organization.—Net premiums and assessments, \$404,409.00; net losses paid, \$146,036.00; dividends to policyholders, \$72,726.10.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20.45%; three years, .00124%; five years, .00123%.

NEBRASKA NATIONAL INSURANCE COMPANY,

1817 Douglas Street, Omaha, Neb.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$28,000 00
Interest due and accrued thereon.....	255 00
Bonds and stocks owned.....	39,434 40
Interest due and accrued thereon.....	426 23
Cash in banks and office.....	54,393 22
Agents' balances not over three months due	2,840 14
Bills receivable taken for fire risks.....	1,262 89
Accrued interest on bank deposits.....	268 14
Warrants	637 97
Due from reinsurance companies.....	11,535 79

TOTAL ADMITTED ASSETS..... \$139,053 78

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$14,057 73
Unearned premiums: Fire, \$42,673.53;	
other than fire, \$3,917.89; total.....	46,591 42
Funds held under reinsurance treaties.....	1,554 30
Estimate of expenses for adjustment of unpaid losses	150 00
TOTAL LIABILITIES	\$62,353 45
NET CASH SURPLUS.....	76,700 33

TOTAL \$139,053 78

GENERAL REVIEW

This company was organized in 1899 as an assessment hail association under the name National Hail Insurance Company. In January, 1917, its charter was amended, giving it authority to write various classes of insurance in addition to hail. It now writes fire, lightning and tornado insurance on all classes of town and farm property, including threshing machines and automobile collision and property damage insurance.

The amended articles of incorporation provide for the creation of a "guarantee surplus fund" in an amount not to exceed \$500,000, to be represented by surplus notes, instead of stock certificates, as in the case of stock companies. Policyholders participate in any savings after not to exceed 10% interest is paid on the surplus notes. The company expects to create a permanent reserve fund of \$100,000.

The company is licensed only in Nebraska and Mississippi and writes at the regular stock company rates. Its policies are of the Nebraska standard form and are non-assessable.

The underwriting manager is P. F. Zimmer, who has had

many years' experience in the insurance business, and is considered a capable underwriter. He is also president of the Omaha Liberty Fire Insurance Company, of Omaha, which was established early in 1919. The president of the company, E. D. Beach, has also had considerable insurance experience. He has been president of this company for the past nineteen years. He was formerly Chief Deputy Fire Commissioner of the State of Nebraska.

Officers and Directors.—President, E. D. Beach, Omaha; vice-president, Peter Richling, Creighton, Neb.; secretary, D. E. Williams, Omaha; treasurer, Geo. A. Jost, Omaha; John A. Wachter, Lincoln, Neb.; Henry Nast, Scribner, Neb.; managing underwriter, P. F. Zimmer, Omaha.

Territory.—It is licensed in Nebraska and Mississippi.

Income, 1921.—Gross premiums, \$348,874.16; reinsurance, \$116,322.42; return premiums, \$45,155.63; net premiums, \$187,396.11; interest, etc., \$6,185.74; from agents' balance previously charged off, \$1,368.58; from bills receivable previously charged off, \$773.17; total income, \$195,728.60.

NEBRASKA NATIONAL INSURANCE COMPANY.— *Continued.*

Disbursements, 1921.—Gross amount paid for losses, \$90,004.50; reinsurance, \$23,280.98; salvage, \$359.79; net amount paid policyholders for losses, \$66,363.73; underwriting expenses, \$108,926.27; other disbursements, \$20,523.86; total disbursements, \$195,313.86.

Ratios to Premiums Written.—Losses paid, fire, 31.8%; tornado, etc., 7.6%; hail, 46.4%; losses incurred, 41.9%; underwriting expenses, 58.1%; underwriting loss, 0.7%.

Ratios to Premiums Earned.—Losses incurred, 43.1%; expenses incurred, 57.6%; underwriting loss, 0.7%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$182,429.96; gain from underwriting profit and loss items, \$31.78; total, \$182,461.74.

Losses incurred during 1921, \$78,595.09; underwriting expenses incurred during 1921, \$105,149.79; total, \$183,744.88.

Loss from underwriting during 1921, \$1,283.14.

Investment Exhibit 1921.—Interest, etc., earned during 1921, \$6,271.83; profit on investments during 1921, \$1,819.06; total, \$8,090.89.

Loss on investments during 1921, \$555.60.

Gain from investments during 1921, \$7,525.23.

Gain and Loss Exhibit, 1921.—Gains: Investments, \$7,525.23; from 1920 non-admitted assets, \$5,751.57; total, \$13,276.80.

Loss from underwriting, \$1,283.14.

Surplus, December 31, 1920, \$64,706.67; increase, \$11,993.66; surplus, December 31, 1921, \$76,700.33.

Business from Organisation.—Net premiums and assessments, \$1,664,807.81; net losses paid, \$829,766.25; dividends to policyholders, \$16,324.89; average dividend 20%.

NEW BRUNSWICK MUTUAL FIRE INSURANCE COMPANY,

New Brunswick, N. J.

GENERAL REVIEW.

This company was incorporated under the laws of the State of New Jersey, February 20, 1846, and commenced business May 23, 1846. It writes fire insurance under an assessment plan, collecting a small cash premium in advance.

It is licensed in New Jersey only.

Extracts from statement as of December 31, 1921, show the following:

Total admitted assets.....	\$147,590 86
Cash on hand and in banks.....	12,624 21
Unearned premiums	2,021 53
Net premiums and/or assessments received	1,414 57
Total cash income.....	8,214 56
Net losses paid.....	898 38
Expenses paid	2,394 82
Savings returned to members.....	660 62
Total disbursements	3,953 83

NEW CASTLE COUNTY MUTUAL INSURANCE COMPANY,

21 W. Tenth Street, Wilmington, Del.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$15,465 00
Interest due and accrued thereon.....	261 96
Loans on collateral security.....	200 00
Interest due and accrued thereon.....	2 90
Bonds and stocks owned.....	200,245 35
Interest due and accrued thereon.....	3,082 94
Cash in banks and office.....	4,860 57
Temporary loan to company's brokerage account	700 00
Other assets	1,961 21

TOTAL ADMITTED ASSETS..... \$226,759 93

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$2,350 00
Unearned premiums.....	20,093 13
Dividends to policyholders unpaid.....	6,500 00
Estimated taxes hereafter payable.....	200 00

TOTAL LIABILITIES \$29,143 13
NET CASH SURPLUS..... 197,616 80

TOTAL \$226,759 93

GENERAL REVIEW

This company was incorporated in January, 1849, and commenced business a year later. It is licensed only in Delaware.

The company states that its rates are about the same as the stock companies charge, taking a deposit note for twenty times the cash premium.

The company advises that for five years it has returned to policyholders 25% of the premium paid.

It has never levied any extra assessments.

On December 31, 1921, it had contingent resources of \$803,756.

Officers.—President, Samuel G. Cleaver; vice-president, Charles C. Kurtz; secretary and treasurer, B. G. Strickland.

Directors.—Joseph L. Carpenter, Jr., George T. Brown, Charles E. Dubell, Henry Hoopes, Joshua E. Smith, Charles C. Kurtz, James B. Oberly, John Richardson, Jr., George G. Lebdell, Jr., John S. Russell, Samuel G. Cleaver, Wm. Winder Laird, Edgar L. Haynes, William B. Megear, Alfred D. Warner, Jr.

Income, 1921.—Gross premiums, \$34,838.95; reinsurance, \$2,316.02; return premiums, \$1,166.31; net premiums, \$31,356.62; interest etc., \$11,429.17; earnings on brokerage business, \$2,604.64; total income, \$45,390.43.

Disbursements, 1921.—Net amount paid policyholders for losses, \$22,355.98; underwriting expenses, \$15,603.42; dividends to policyholders, \$5,939.66; total disbursements, \$43,890.05.

NEW LONDON COUNTY MUTUAL FIRE INSURANCE COMPANY, 59-61 Broadway, Norwich, Conn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$35,000 00
Rents due and accrued.....	125 00
Mortgage loans on real estate.....	4,000 00
Bonds and stocks owned.....	414,840 00
Interest due and accrued thereon.....	3,796 68
Cash in banks and office.....	51,488 58
Agents' balances not over three months due	21,697 44
Accrued interest savings bank deposits....	378 46

TOTAL ADMITTED ASSETS..... \$531,328 11

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$4,917 70
Unearned premiums.....	217,067 72
Salaries, rents, etc.....	750 00
Estimated taxes hereafter payable.....	3,000 00
Estimated expense adjusting losses.....	50 00

TOTAL LIABILITIES..... \$225,785 42
NET CASH SURPLUS..... 805,542 69

TOTAL 531,328 11

GENERAL REVIEW

This company was incorporated in 1846, and is in excellent repute.

It transacts business in the State of Connecticut and writes mostly insurance on dwellings and contents. It also writes some farm business.

The policies issued are all non-assessable. It writes at stock company rates, with a mutual differential.

The real estate owned is the Home Office building at 59-61 Broadway, which cost \$27,502.68. The bonds and stocks are of good character. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

Officers.—President, H. H. Gallup, secretary, W. F. Lester; treasurer, W. H. Prothero; assistant secretary, A. L. Peale.

Directors.—A. M. Brown, Norwich, Conn.; H. L. Bailey, Groton, Conn.; H. H. Gallup, Norwich, Conn.; S. A. Gilbert, Norwich, Conn.; J. K. Guy, Middletown, Conn.; W. F. Lester, Norwich, Conn.; Charles R. Marvin, Deep River, Conn.; S. B. Palmer, Norwich, Conn.; W. H. Prothero, Norwich, Conn.; F. A. Stevens, Meriden, Conn.; E. A. Tracy, Norwich, Conn.; O. E. Wulf, Norwich, Conn.

Income, 1921.—Gross premiums, \$174,608.93; reinsurance, \$10,681.95; return premiums, \$11,756.83; net premiums, \$152,225.65; interest, etc., \$22,621.60; dividend Norwich Housing Co., \$300.00; total income, \$176,147.25.

Disbursements, 1921.—Gross amount paid for losses, \$96,972.77; reinsurance, \$3,981.68; net amount paid policyholders for losses, \$92,091.09; underwriting expenses, \$56,366.88; total disbursements, \$148,597.47.

Ratios to Premiums Written.—Losses paid, 60.5%; losses incurred, 62.7%; underwriting expenses, 37.1%; underwriting profit, 1.0%.

Ratios to Premiums Earned.—Losses incurred, 66.0%; expenses incurred, 36.6%; underwriting profit, 1.0%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$151,725.79; gain from underwriting profit and loss items, \$824.62; total, \$152,550.41.

Losses incurred during 1921, \$96,528.29; underwriting expenses incurred during 1921, \$56,565.38; total, \$151,094.67.

Gain from underwriting during 1921, \$1,465.74.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$23,916.80; profit on investments during 1921, \$14,461.30; total, \$38,378.10.

Loss on investments during 1921, \$300.00; investment expenses incurred during 1921, \$1,230.12; total, \$1,530.12.

Gain from investments during 1921, \$36,847.98.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$1,465.74; investments, \$36,847.98; total, \$38,313.72.

Surplus, December 31, 1920, \$267,228.97; increase, \$38,313.72; surplus, December 31, 1921, \$305,542.69.

Business from Organisation.—Net premiums and assessments, \$2,502,502.82; net losses paid, \$1,470,316.79.

NORFOLK MUTUAL FIRE INSURANCE COMPANY,

4 Pearl Street, Dedham, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$15,000 00
Rents due and accrued.....	225 00
Mortgage loans on real estate.....	14,700 00
Interest due and accrued thereon.....	254 17
Bonds and stocks owned.....	684,420 00
Interest due and accrued thereon.....	9,743 13
Cash in banks and office.....	15,830 63
Agents' balances not over three months due	7,063 79
Interest Dedham Mutual bank.....	7 94
Reinsurance receivable.....	3 46

TOTAL ADMITTED ASSETS..... \$747,248 14

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$3,165 96
Unearned premiums.....	221,388 62
Dividends to policyholders unpaid.....	2,877 71
Salaries, rents, etc.....	500 00
Estimated taxes hereafter payable.....	1,000 00

TOTAL LIABILITIES..... \$228,932 29
NET CASH SURPLUS..... 518,315 85

TOTAL \$747,248 14

NORFOLK MUTUAL FIRE INSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

This company began business July 1, 1825, and is under the same management as the Dedham Mutual Fire Insurance Company. It is licensed in Massachusetts, Rhode Island and Connecticut. It has paid large dividends to policyholders, and bears an excellent reputation.

It writes assessable policies only, at stock rates on annual business, and at an advance of 20% and 30% over stock rates on three and five-year business. The contingent liability is fixed by the by-laws, and is one cash premium. No assessments have ever been levied.

The contingent resources of the Company, December 31, 1921, were \$475,979.94.

The securities owned are high grade. The mortgage loans are upon dwellings in Dedham and Roxbury, Mass., and are well secured. The real estate is the company's brick office building at High and Pearl streets, Dedham, which cost \$14,300. The bonds and stocks owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Officers.—President and treasurer, James Y. Noyes; secretary, Theodore T. Marsh.

Directors.—James Y. Noyes, Dedham; George W. Wiggin, Franklin; Asa P. French, Randolph; Herbert M. Plimpton, Norwood; Clifton P. Baker, Dedham; Joseph H. Soliday, Dedham; Wm. Howard White, Wellesley; Edward H. R. Revere, Canton; Asaph Churchill, Milton.

Income, 1921.—Gross premiums, \$122,777.33; reinsurance, \$7,539.40; return premiums, \$10,040.74; net premiums, \$105,197.19; interest, etc., \$37,084.14; other income, \$2,551.30; total income, \$144,832.63.

Disbursements, 1921.—Gross amount paid for losses, \$34,334.03; reinsurance, \$420.72; salvage, \$60; net amount

paid policyholders for losses, \$33,912.71; underwriting expenses, \$42,873.23; dividends to policyholders, \$45,985.94; total disbursements, \$122,771.88.

Ratios to Premiums Written.—Losses paid, 32.2%; losses incurred, 33.0%; underwriting expenses, 40.7; underwriting profit, 36.0%.

Ratios to Premiums Earned.—Losses incurred, 30.0%; expenses incurred, 37.2%; underwriting profit, 32.0%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$115,325.15; gain from underwriting profit and loss items, \$157.69; total, \$115,482.84.

Losses incurred during 1921, \$34,711.44; underwriting expenses incurred during 1921, \$42,873.23; total, \$77,584.67. Gain from underwriting during 1921, \$37,898.17.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$37,934.75; profit on investments during 1921, \$11,355.50; total, \$49,200.25.

Loss on investments during 1921, \$622.50; investment expenses incurred during 1921, \$2,993.84; total, \$3,616.34. Gain from investments during 1921, \$45,673.91.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$37,898.17; investments, \$45,673.91; total \$83,572.08.

Loss from dividends, \$46,841.42.

Surplus, December 31, 1920, \$481,585.11; increase, \$36,730.66; surplus, December 31, 1921, \$518,315.85.

Business from Organization.—Net premiums and assessments, \$4,486,579.72; net losses paid, \$1,543,873.05; dividends to policyholders, \$2,207,879.87; average dividend, 49%.

Percentages of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20 and 25 %; three years, 30 and 40%; five years, 50 and 60%.

NORTHERN MUTUAL INSURANCE COMPANY, Blue Earth, Minn.

GENERAL REVIEW.

This company was organized under the laws of the State of Minnesota for the purpose of writing hail and cyclone insurance under a mutual plan, and is licensed in Minnesota only.

Its statement as of December 31, 1921, shows:

Total admitted assets.....	\$88,056 02
Net cash surplus.....	87,901 52
Premiums and assessments.....	191,381 70
Net losses paid.....	140,095 30
Expenses paid.....	86,033 66

NORTHWESTERN MUTUAL FIRE ASSOCIATION, 810 Third Avenue, Seattle, Wash.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$7,097 83
Mortgage loans on real estate.....	37,550 00
Interest due and accrued thereon.....	1,265 90
Bonds and stocks owned.....	1,176,116 81
Interest due and accrued thereon.....	18,626 11
Cash in banks and office.....	242,912 90
Agents' balances not over three months due	464,731 98
Bills receivable taken for fire risks.....	3,898 85
Due from reinsuring company for losses paid	7,496 95
Miscellaneous interest accrued.....	194 71

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$89,357 60
Unearned premium.....	1,199,675 32
Dividends to policyholders unpaid.....	40,181 47
Salaries, rents, etc.....	2,000 00
Estimated taxes hereafter payable.....	35,917 04
Contingent commissions, etc.....	19,863 12
Reinsuring companies for premiums.....	13,200 23
Other ledger liabilities.....	13,134 51

TOTAL LIABILITIES.....	\$1,413,329 29
NET CASH SURPLUS.....	546,562 75

TOTAL ADMITTED ASSETS..... \$1,959,892 04

TOTAL..... \$1,959,892 04

NORTHWESTERN MUTUAL FIRE ASSOCIATION.—Continued.

GENERAL REVIEW

This company was incorporated and began business April 24, 1901. It is in excellent repute and has made steady progress.

It is licensed in Ariz., Cal., Colo., D. C., Ga., Ida., Ill., Ind., Ia., Kan., Ky., Md., Mass., Mich., Minn., Mo., Mont., Neb., N. J., N. Y., N. C., O., Okla., Ore., Pa., S. C., Tenn., Tex., Utah, Va., Wash., Wis., W. Va., Wyo. and all Provinces of Canada but has business in force in many other States.

It writes fire and motor vehicle insurance.

Previous to 1908 the company wrote business on both the assessment and cash plan. It now writes only on the cash basis, charging generally the regular stock company rates, but making exceptions with some classes, and returning savings to the policyholders; there is no assessment liability. It is a member of the Associated Lumber Mutual Insuring Companies, and follows their rates in writing lumber classes.

The more general lines of mercantile, dwelling and farm risks are accepted from both salaried and commission agents, but it also specializes in certain classes of special hazard business handled directly through salaried representatives.

In 1920 and 1921 the loss and expense ratios were low, and the company made large underwriting gains. It is writing a large volume compared to its net resources.

Its loss paying reputation is good.

The investments are of excellent character.

Officers and Directors.—F. J. Martin, president Northwestern Mutual Fire Association, Central Bldg., Seattle, Wash., president The Martin General Agency, president Rockwood Sprinkler Company; H. K. Dent, vice-president Northwest Mutual Fire Association, Central Bldg., Seattle, Wash., vice-president The Martin General Agency, vice-president Rockwood Sprinkler Company; Howard Seabury, vice-president Northwestern Mutual Fire Association, Central Bldg., Seattle Wash.; F. A. Ernst, vice-president of the company, president Ernst Hardware Co.; M. D. L. Rhodes, secretary Northwestern Mutual Fire Association, Central Bldg., Seattle, Wash., secretary-treasurer The Martin General Agency; Jno. C. Keith, treasurer Northwestern Mutual Fire Association, Central Bldg., Seattle, Wash., principal Department of Mathematics, Seattle High School; Corwin S. Shank, general counsel, attorney and counsellor at law, Alaska Bldg., Seattle, Wash.; J. H. Edwards, chairman Investment and Loan Committee, Northwestern Mutual Fire Association, Central Bldg., Seattle, Wash., banker.

Income, 1921.—Gross premiums, \$3,882,301.69; reinsurance, \$702,911.43; return premiums, \$830,564.92; net premiums, \$2,348,825.34; interest, etc., \$56,666.23; agents' balances charged off, \$1,841.44; advance premiums, \$6,077.62; exchange, \$4,562.97; inspection fees, \$25,313.80; profit on sale of bonds, \$2,182.52; total income, \$2,444,969.92.

Disbursements, 1921.—Gross amount paid for losses, \$945,179.12; reinsurance, \$195,335.31; salvage, \$19,370.81; net amount paid policyholders for losses, \$730,478.00; underwriting expenses, \$763,007.39; dividends to policyholders, \$706,750.27; taxes on real estate, \$249.28; loss on sale of bonds, \$286.13; all other disbursements, \$51,934.74; total disbursements, \$2,242,700.81.

Ratios to Premiums Written.—Losses paid, 28.6%; motor vehicle, 57.1%; losses incurred, 32.8%; underwriting expenses, 32.1%; underwriting profit, 28.6%.

Ratios to Premiums Earned.—Losses incurred, 35.2%; expenses incurred, 33.9%; underwriting profit, 30.7%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$2,185,842.92; loss from underwriting profit and loss items, \$1,679.40; total, \$2,184,163.52.

Losses incurred during 1921, \$770,046.61; underwriting expenses incurred during 1921, \$742,136.24; total, \$1,512,182.85.

Gain from underwriting during 1921, \$671,980.67.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$59,405.97; profit on investments during 1921, \$26,276.90; total, \$85,682.87.

Loss on investments during 1921, \$286.13; investment expenses incurred during 1921, \$3,642.93; total, \$3,929.06.

Gain from investments during 1921, \$81,753.81.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$671,980.67; investments, \$81,753.81; other sources, \$41,211.47; total, \$794,945.95.

Losses: Non admitted assets, etc., \$48,289.00; dividends \$706,750.27; total, \$755,039.27.

Surplus, December 31, 1920, \$506,656.07; increase, \$39,906.68; surplus, December 31, 1921, \$546,562.75.

Business from Organisation.—Net premiums and assessments, \$13,424,057.00; net losses paid, \$4,022,905.00; dividends to policyholders, \$3,620,611.00; average dividend, 27%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25 to 45%; three years, 25%; five years, 25%.

OHIO FARMERS' INSURANCE COMPANY,

Le Roy, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$358,285 00
Rents due and accrued	132 50
Mortgage loans on real estate	2,463,549 34
Interest due and accrued thereon	59,746 07
Loans on collateral security	215,215 00
Interest due and accrued thereon	5,088 32
Bonds and stocks owned	1,220,033 84
Interest due and accrued thereon	15,232 86
Cash in banks and office	351,054 51
Agents' balances not over three months due	390,152 37
Due from other insurance companies	26,918 25
Accounts receivable	1,273 76
Accrued interest bank deposits	26 25
TOTAL ADMITTED ASSETS	\$5,106,708 07

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$283,049 46
Unearned premiums	3,552,919 55
Salaries, rents, etc.	164 33
Estimated taxes hereafter payable	66,904 56
Contingent commissions, etc.	8,000 00
Estimated expenses of investigation and adjustment of losses	150 50
TOTAL LIABILITIES	\$3,911,188 31
NET SURPLUS	1,195,519 73

TOTAL \$5,106,708 07

OHIO FARMERS' INSURANCE COMPANY — *Continued.*

GENERAL REVIEW.

HISTORY.—This company began business July 8, 1848. It is a mutual organization, but issues only non-assessable policies for a cash premium. It writes at the regular stock rates.

On June 11, 1919, all of the New England business of this company was reinsured in the National Liberty Insurance Company of America, New York City, a large and reputable institution.

The company is well managed and bears an excellent reputation. Its average expense of management and loss ratios are about normal. In 1920 the loss and expense ratios were above the average, and the increased writings necessitated a large increase to unearned premium reserve, which contributed to a fairly heavy underwriting loss. In 1921 its loss and expense ratios were a little above normal, causing a moderate underwriting loss. Its loss paying reputation is excellent.

It writes fire, automobile, sprinkler leakage, hail, explosion and tornado insurance.

Its investments are of high grade.

The mortgage loans are upon improved Ohio property, and are well secured.

The bonds and stocks owned are high grade. The security

valuations in this statement are those fixed by the Cleveland Trust Company, Cleveland, Ohio.

The real estate owned by the company consists of seven pieces in Le Roy, Ohio, including its Home Office property, and one small piece in East Cleveland, Ohio, all carried at market value.

OFFICERS.—President, F. H. Hawley; secretary, W. E. Haines; assistant secretary, N. R. Chalfant; treasurer, J. W. Crooka.

DIRECTORS.—F. H. Hawley, president of the company; W. E. Haines, secretary of company; J. E. Waite, physician, Lodi, Ohio; N. R. Chalfant, assistant secretary of company, LeRoy, Ohio; A. L. Vorys, attorney, Columbus, Ohio; Blake McDowell, banker, Medina, Ohio; J. W. Crooka, treasurer of company, LeRoy, Ohio; Price Russell, attorney, Columbus, Ohio; E. A. Bowman, manufacturer, Canton, Ohio.

It is licensed in Colo., Conn., D. C., Ill., Ind., Iowa, Md., Mass., Mich., Minn., Neb., N. J., N. Y., Ohio, Pa., R. I. and Wis.

GENERAL AGENCIES.—

E. K. Schultz & Co., general agents, Philadelphia, for N. Y., Pa., N. J., Md., Mass., Conn., R. I., D. C.

W. L. Perrin & Son, Metropolitan District, New York, N. Y.

OHIO HARDWARE MUTUAL INSURANCE COMPANY,

Main and Third Streets, Coshocton, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and Stocks owned.....	\$225,076 77
Interest due and accrued thereon.....	1,998 23
Cash in banks and office.....	18,525 54
Agents' balances not over three months due	19,771 17

TOTAL ADMITTED ASSETS..... \$265,371 81

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Reported or in process of adjustment; \$13,842.90; re-insurance, \$3,886.43; net unpaid claims..		\$9,946 47
Unearned premiums: fire.....		111,103 59
Estimated taxes hereafter payable.....		935 64
Contingent commissions, etc.....		1,410 52
Reinsurance premiums due reinsuring cos..		2,436 54
Reserved for adjustment expenses, unpaid losses		109 06

TOTAL LIABILITIES \$125,932 76
NET CASH SURPLUS..... 139,439 06

TOTAL \$265,371 81

GENERAL REVIEW.

HISTORY.—This is a purely mutual company which was organized in October, 1902. It was at first known as the Ohio Hardware Dealers Mutual Fire Insurance Co., but the present title was later adopted.

It writes at stock company rates, and issues assessable policies only, although it advises us that it has authority to issue non-assessable policies. The contingent liability of members is fixed by the by-laws and is three times the annual premium. On December 31, 1921, the contingent resources of the company were \$802,929.

It is licensed in Ga., Ill., Ind., Iowa, Mass., Mich., Ohio, Pa. and W. Va.

The company advises that it has never levied an extra assessment.

The bonds owned are municipal and government issues and are high class. The Liberty bonds are carried at the valuations fixed by the Convention of Insurance Commissioners, and the others at local valuations.

OFFICERS.—President, J. P. Duffey, Greenville, O.; vice-president, D. C. Thompson, Cambridge, O.; secretary and treasurer, Geo. M. Gray, Coshocton, O.

DIRECTORS.—J. P. Duffey, Greenville; Geo. M. Gray, Coshocton; Phil. G. Wuertz, Cleveland; H. C. Wiseman, Springfield; D. C. Thompson, Cambridge.

INCOME, 1921.—Gross premiums, \$315,546.90; re-insurance, \$42,197.73; return premiums, \$45,594.80; net premiums, \$227,754.37; interest, etc., \$9,209.84; increase by adjustment ledger assets, \$3,736.64; total income, \$240,700.85.

OHIO HARDWARE MUTUAL INSURANCE COMPANY — *Continued.*

DISBURSEMENTS, 1921.—Gross amount paid for losses, \$67,068.05; reinsurance, \$10,156.08; salvage, \$915.74; net amount paid policyholders for losses, \$55,996.23; underwriting expenses, \$38,181.64; dividends to policyholders, \$85,632.97; loss by adjustment book value ledger assets, \$3,880; total disbursements, \$183,660.84.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 24.5%; losses incurred, 26.1%; underwriting expenses, 16.7%; underwriting profit, 48.0%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 28.4%; expenses incurred, 19.4%; underwriting profit, 52.2%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$209,655.19.

Losses incurred during 1921, \$59,485.11; underwriting expenses incurred during 1921, \$40,670.46; total, \$100,155.57.

Gain from underwriting during 1921, \$109,499.62.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$9,281.75; profit on investments during 1921, \$12,738.14; total, \$22,019.89.

Loss on investments during 1921, \$7,947.23; investment expenses incurred during 1921, \$935.64; total, \$8,882.87.

Gain from investments during 1921, \$13,137.02.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$109,499.62; investments, \$13,137.02; total, \$122,636.64.

Loss from dividends, \$85,632.97.

Surplus, December 31, 1920, \$102,435.38; increase, \$37,003.67; surplus, December 31, 1921, \$139,439.05.

BUSINESS FROM ORGANIZATION.—Net premiums, \$1,086,445.52; net losses paid, \$370,847.37; dividends to policyholders, \$269,125.31; average dividend, 24%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 40% and 25%.

OHIO MILLERS' MUTUAL FIRE INSURANCE COMPANY,

206 Tuscarawas W., Canton, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$484 721 95
Bonds and stocks owned.....	1, 118, 871 15
Cash in banks and office.....	240, 190 25
Agents' balances not over three months due	249, 251 42
Cash deposited with company agents.....	7, 910 00

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Reported or in process of adjustment, \$321,367; resisted, \$25,000; total, \$346,367; net unpaid claims	\$346,367 00
Unearned premiums	874, 680 63
Estimated taxes hereafter payable.....	37, 000 00
Contingent commissions, etc.....	34, 000 00
Estimated expenses for fire loss adjustments	7, 500 00

TOTAL LIABILITIES \$1,299,547 63

NET CASH SURPLUS..... 801,397 14

TOTAL ADMITTED ASSETS..... \$2,100,944 77

TOTAL \$2,100,944 77

GENERAL REVIEW.

HISTORY.—This company began business December, 1886, and bears a very good reputation. It has made excellent progress.

It writes both assessable and non-assessable policies. Under its assessable policies the company formerly operated on the premium note plan, but now operates upon the contingent liability plan, the contingent liability being fixed by the policy at one additional basis premium. It writes flour mills and grain elevators on the contingent liability plan, and all other classes upon the cash or non-participating plan.

No extra assessments have even been levied. The non-assessable policies are written at about the regular stock company rates, except on some special classes of risks.

Its expense ratio is low. In 1921 it had a bad year, the loss ratio being very high, resulting in a heavy underwriting loss and a reduction in surplus.

The mortgage loans are upon improved property in Stark county, principally in Canton, Ohio, and are well secured. The bonds and stocks owned are of good character.

On December 31, 1921, the contingent resources of the company were, \$2,352,125.

Officers.—President and treasurer, Wm. H. Clark; vice-president, J. F. T. Walker; secretary, Wm. N. Reed; assistant secretary, L. C. Alexander; assistant treasurer, C. F. Altekruze.

Directors.—Wm. H. Clark, president and treasurer of this company and president The First Savings and Loan Co., Canton, Ohio; Henry M. Allen, Troy, Ohio, president of the Allen-Wheeler Co.; Cyrus S. Coup, vice-president The Northwestern Ele. and Mill Co., Toledo, Ohio; J. F. T. Walker, secretary of The First Savings and Loan Co., Canton, Ohio; L. A. Mennel, vice-president The Mennel Milling Co., Toledo, Ohio.

Agencies.—

Central Department, Columbus, Ohio, Le Roy Neal, manager, Ohio, Ky., W. Va.

Northwestern Agency, Minneapolis, Minn., H. M. Giles, manager Minn., Wis., North and South Dakota, Montana and eastern part of Canada.

Pacific Coast Agency, Seattle, Wash., C. H. Cole, manager, Wash., Ore, Idaho, Wyo., Cal., Utah, Nev. and western part of Canada.

Southwestern Agency, Kansas City, Mo., Chas. H. Ridgway, manager, Mo., Kan., Neb., Okla., Texas, Ark., Colo., Iowa, La. and N. M.

Territory.—It is licensed in Ill., Ind., Mich., Minn., Mo., Mont., N. D., N. Y., Ohio, Ore., Pa., S. D., Wash. and Wis.

Income, 1921.—Fire, gross premiums, \$1,914,639.55; return premiums, \$568,084.99; net premiums, \$1,346,554.56; interest, etc., \$101,678; other income, assessments levied on premium notes and contingent liability, \$221,149.64; gross profit on sale of ledger assets, \$112.50; gross increase by

OHIO MILLERS' MUTUAL FIRE INSURANCE COMPANY.—Continued.

adjustment in book value of ledger assets, \$27,400; total income, \$1,896,894.70.

Disbursements, 1921.—Fire, gross amount paid for losses, \$1,503,439.91; salvage, \$87,103.72; net amount paid policyholders for losses, \$1,416,336.19; underwriting expenses, \$468,554.10; stock charged off, \$10,000; decrease by adjustment in book value of bonds, \$2,500; total disbursements, \$1,897,390.29.

Ratios to Premiums Written.—Losses paid, 90.3%; losses incurred, fire, 94.1%; underwriting expenses, 29.8%; underwriting loss, 22.1%.

Ratios to Premiums Earned.—Losses incurred, 93.7%; expenses incurred, 23.1%; underwriting loss, 22.0%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$1,575,983.41; loss from underwriting profit and loss items, \$32,246.84; total, \$1,493,736.57.

Losses incurred during 1921 \$1,476,103.19; underwriting

expenses incurred during 1921, \$364,632.48; total, \$1,840,735.87.

Loss from underwriting during 1921, \$346,999.10.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$101,678; profit on investments during 1921, \$27,512.50; total, \$129,190.50.

Loss on investments during 1921, \$12,500; investment expenses incurred during 1921, \$19,174.78; total, \$31,674.78.

Gain from investments during 1921, \$97,515.72.

Gain and Loss Exhibit, 1921.—Gain from investments, \$97,515.72.

Loss from underwriting, \$346,999.10.

Surplus, December 31, 1920, \$1,050,880.52; decrease, \$249,483.38; surplus, December 31, 1921, \$801,397.14.

Business from Organisation.—Net premiums and assessments, \$12,647,742.77; net losses paid, \$8,907,440.44.

OHIO MUTUAL INSURANCE COMPANY,

96 E. Main Street, Salem, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$8,000 00
Mortgage loans on real estate.....	17,600 00
Interest due and accrued thereon.....	27 50
Bonds and stocks owned.....	335,590 00
Interest due and accrued thereon.....	2,465 92
Cash in banks and office.....	10,989 20
Agents' balances not over three months due	22,591 74

TOTAL ADMITTED ASSETS..... \$397,264 36

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$10,843 86
Unearned premiums.....	93,643 05
Dividends to policyholders unpaid.....	3,682 44
Salaries, rents, etc.....	37 41
Estimated taxes hereafter payable.....	1,306 51
Contingent commissions, etc.....	2,783 06
Estimated expense of investigation and adjustment of losses.....	204 00
Return premiums.....	1,914 12
Exchange.....	127 76

TOTAL LIABILITIES..... \$114,542 21

NET CASH SURPLUS (amount of such surplus which constitutes a permanent fund \$100,000.00.) 282,722 15

TOTAL..... \$397,264 36

GENERAL REVIEW

This company began business April 2, 1877, and until January 1, 1913, it operated on the premium note plan, when it was reorganized, and now operates under the contingent liability law of the State of Ohio. It bears a good reputation.

It writes general classes of business, and its coverage is limited to fire and lightning.

Premiums are collected in advance, at stock company rates, except in certain classes, and dividends are paid from the earnings. The company advises that since September 1, 1913, the dividend rate has been 25%, and that business now in force is subject to legal reserve requirements of Ohio and other states.

The assessment liability of members is fixed by the by-laws, and is an amount equal to three annual premiums. The contingent resources of the company December 31, 1921, were \$539,800.18. No extra assessments have ever been made.

It is licensed in Ill., Ind., Mass., Mich., N. J., N. Y., Ohio, Pa., S. O. and Va.

Its investments are of good character. The real estate

is the company's Home Office building. The bonds owned are of good character, being mostly municipal bonds. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

The mortgage loans are upon improved Ohio property, and are well secured.

Officers.—President, J. R. Vernon; vice-president, L. H. Brush, also president of the Salem Publishing Co., Salem, Ohio; secretary, J. Ambler.

Directors.—The above officers and Hon. Henry Bohl, Columbus, Ohio; H. M. Silver, vice-president The Silver Manufacturing Co., Salem, Ohio; F. R. Pow, president First National Bank, Salem, Ohio; D. B. McCune, manager National Gas Co. of West Virginia, Salem, Ohio.

Income, 1921.—Gross premiums, \$208,495.90; reinsurance, \$14,602.27; return premiums, \$26,584.79; net premiums, \$167,308.93; interest, etc., \$15,730.54; total income, \$183,039.47.

Disbursements, 1921.—Gross amount paid for losses, \$68,298.56; reinsurance, \$4,863.40; salvage, \$166.58; net amount paid policyholders for losses, \$63,268.58; underwriting expenses, \$66,461.83; dividends to policyholders, \$42,

OHIO MUTUAL INSURANCE COMPANY.—Continued.

442.22; real estate repairs and taxes, \$624.70; total disbursements, \$178,797.33.

Ratios to Premiums Written.—Losses paid, 37.8%; losses incurred, 40.2%; underwriting expenses, 39.7%; underwriting profit, 22.7%.

Ratios to Premiums Earned.—Losses incurred, 40.3%; expenses incurred, 37.4%; underwriting profit, 22.7%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$167,088.42; gain from underwriting profit and loss items, \$912.08; total, \$167,950.50.

Losses incurred during 1921, \$67,362.82; underwriting expenses incurred during 1921, \$62,599.09; total, \$129,961.91.

Gain from underwriting during 1921, \$37,983.59.

Investment Exhibit, 1921.—Interest, etc., earned during

1921, \$15,879.01; profit on investments during 1921, \$10,117.83; total, \$25,996.84.

Investment expenses incurred during 1921, \$1,053.18.

Gain from investments during 1921, \$24,943.66.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$37,988.59; investments, \$24,943.66; total, \$62,932.25.

Loss from dividends, \$41,180.00.

Surplus, December 31, 1920, \$260,969.90; increase, \$21,752.25; surplus, December 31, 1921, \$282,722.15.

Business from Organization.—Net premiums and assessments, \$2,755,373.01; net losses paid, \$1,413,066.63; dividends to policyholders, \$174,562.94; average dividend, 25%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%.

GROCERS MUTUAL INSURANCE COMPANY,

120 W. High Street, Springfield, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$21,840 00
Mortgage loans on real estate.....	1,450 00
Bonds and stocks owned.....	32,352 20
Interest due and accrued thereon.....	549 19
Cash in banks and office.....	42,077 67
Agents' balances not over three months due.....	11,871 48

TOTAL ADMITTED ASSETS \$110,140 54

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$3,163 08
Unearned premiums	53,766 99
Estimated taxes hereafter payable.....	822 81
Contingent commissions, etc.....	197 56
Reinsurance due other companies.....	2,911 20
Advance premiums collected.....	862 32

TOTAL LIABILITIES \$61,665 96
NET CASH SURPLUS 48,474 58

TOTAL \$110,140 54

GENERAL REVIEW.

This company was organized in 1905 and commenced business in 1907. It is licensed in Ohio only.

The contingent liability of members is fixed by the by-laws, and is three times the cash premium deposit, but the company states that no assessments have ever been made on the contingent liability. On December 31, 1921, the contingent resources were \$322,613.94.

The company advised us that it writes at the regular stock rates. It is a member of the National Association of Mutual Insurance Companies and the Federation of Mutual Fire Insurance Companies.

The company is well managed and bears a good reputation.

Officers and Directors.—President, E. G. Ashley, retired, 206 Chamber of Commerce, Toledo, Ohio; vice-president, H. F. Duesing, director of the City Trust & Savings Co., Youngstown, Ohio; secretary-treasurer, W. H. Cook, 120 W. High street, Springfield, Ohio, insurance; L. J. Oehler, vice-president and director The Model Laundry Co., Cincinnati, Ohio; W. A. Knoderer, W. A. Knoderer & Son, No. 813 S. High street, Columbus, Ohio, auto tire shop.

Income, 1921.—Gross premiums, \$175,434.44; reinsurance, \$52,389.82; return premiums, \$23,969.94; net premiums, \$99,074.68; interest, etc., \$5,346.11; agents' balances, \$718; total income, \$104,427.97.

Disbursements, 1921.—Gross amount paid for losses, \$35,170.71; reinsurance, \$5,029.38; net amount paid policyholders for losses, \$30,141.33; underwriting expenses, \$36,

127.31; dividends to policyholders, \$23,488.03; investment expense, \$655.82; total disbursements, \$90,412.49.

Ratios to Premiums Written.—Losses paid, 30.4%; losses incurred, 31.0%; underwriting expenses, 36.5%; underwriting profit, 29.7%.

Ratios to Premiums Earned.—Losses incurred, 31.6%; expenses incurred, 37.2%; underwriting profit, 30.3%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$97,191.87; loss from underwriting profit and loss items, \$891.71; total, \$96,299.66.

Losses incurred during 1921, \$30,752.64; underwriting expenses incurred during 1921, \$36,127.30; total, \$66,879.94.

Gain from underwriting during 1921, \$29,419.72.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$4,836.01.

Investment expenses incurred during 1921, \$655.82.

Gain from investments during 1921, \$4,180.19.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$29,419.72; investments, \$4,180.19; total, \$33,599.91.

Loss from dividends, \$23,488.03.

Surplus, December 31, 1920, \$38,362.70; increase, \$10,111.86; surplus, December 31, 1921, \$48,474.58.

Business from Organization.—Net premiums, \$583,160; net losses paid, \$209,257.63; dividends to policyholders, \$96,896.80; average dividend, 23 $\frac{1}{4}$ %; 20% for five years, 25% for ten years; no years without dividend.

Percentages of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%.

OHIO UNDERWRITERS' MUTUAL FIRE INSURANCE COMPANY,

122-124 W. Main Street, Van Wert, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$17,900 00
Interest due and accrued thereon.....	360 78
Bonds and stocks owned.....	171,127 00
Interest due and accrued thereon.....	1,310 97
Cash in banks and office.....	10,127 60
Agents' balances not over three months due	24,657 14
Interest on certificate of deposit.....	90 00
TOTAL ADMITTED ASSETS.....	\$225,573 49

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$6,795 04
Unearned premiums.....	77,866 60
Estimated taxes hereafter payable.....	500 00
Contingent commissions, etc.....	3,698 67
TOTAL LIABILITIES.....	\$88,860 31
NET CASH SURPLUS.....	136,713 18
TOTAL.....	\$225,573 49

GENERAL REVIEW

This company was organized in March, and began business April 28, 1903. It is licensed in Indiana, Illinois, District of Columbia, Michigan, Minnesota, Ohio, Pennsylvania, West Virginia and Wisconsin.

The company formerly operated in conjunction with the Springfield Underwriters' Mutual Fire Insurance Company. During 1913 its headquarters was moved from Columbus to Van Wert, Ohio, and it is now under the same management as the Central Manufacturers' Mutual Fire Insurance Company, a very successful company.

Only assessable policies are issued, and the assessment liability of members is fixed by the by-laws at three annual premiums. On December 31, 1921, the contingent resources of the company were \$467,199.57. On November 6, 1912, an assessment of \$8,509.65 was levied to meet excessive losses. This is the only assessment the company has ever made, which, it will be noted, was made under the former management. No assessments have been made under the present management.

It writes at the regular stock rates.

The company advises that it will pay 30% dividend on and after April 1, 1921.

The company is under reputable management and bears a good reputation.

Officers.—President, C. A. L. Purmort; secretary and manager, C. M. Purmort; assistant secretaries, L.G. Purmort and G. A. Berger.

Directors.—C. A. L. Purmort, B. C. Coleman, H. L. Conn, Geo. M. Gray, C. M. Purmort, H. M. Gleason, G. A. Berger.

Income, 1921.—Gross premiums, \$173,890.41; reinsurance, \$6.72; return premiums, \$20,755.98; net premiums, \$153,127.71; interest, etc., \$7,471.22; gross increase by adjust-

ment in book value of ledger assets, \$8,765.00; total income, \$169,363.93.

Disbursements, 1921.—Gross amount paid for losses, \$57,138.73; salvage, \$427.05; net amount paid policyholders for losses, \$56,711.68; underwriting expenses, \$41,992.07; dividends to policyholders, \$32,742.72; total disbursements, \$131,446.47.

Ratios to Premiums Written.—Losses paid, 37.0%; losses incurred, 38.9%; underwriting expenses, 27.4%; underwriting profit, 28.8%.

Ratios to Premiums Earned.—Losses incurred, 40.9%; expenses incurred, 28.8%; underwriting profit, 30.3%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$145,679.15; loss from underwriting profit and loss items, \$67.78; total, \$145,611.37.

Losses incurred during 1921, \$59,526.94; underwriting expenses incurred during 1921, \$41,983.05; total, \$101,509.99. Gain from underwriting during 1921, \$44,101.38.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$7,832.97; profit on investments during 1921, \$8,910.00; total, \$16,742.97.

Investment expenses incurred during 1921, \$975.63.

Gain from investments during 1921, \$15,767.34.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$44,101.38 investments, \$15,767.34; total, \$59,868.72.

Loss from dividends, \$32,742.72.

Surplus, December 31, 1920, \$109,587.18; increase, \$27,126.00; surplus, December 31, 1921, \$136,713.18.

Business from Organization.—Net premiums and assessments, \$818,066.43; net losses paid, \$306,376.39; dividends to policyholders, \$98,638.53; average dividend, 25%+.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 30%; two years, 30%; three years, 30%; four years, 30%; five years, 30%.

OREGON FIRE RELIEF ASSOCIATION

248 Third Street, McMinnville, Oregon.

ADMITTED ASSETS, DECEMBER 31, 1921.

Rents due and accrued.....	\$1,000 00
Mortgage loans on real estate.....	8,000 00
Interest due and accrued thereon.....	40 00
Bonds and stocks owned.....	492,199 13
Interest due and accrued thereon.....	6,345 36
Cash in banks and office.....	10,875 87
Agents' balances not over three months due	22,547 70
Other admitted assets.....	100 00
TOTAL ADMITTED ASSETS.....	\$541,108 06

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$10,704 37
Unearned premiums.....	282,284 32
Dividends to policyholders unpaid.....	1,367 37
Salaries, rents, etc.....	93 46
Estimated taxes hereafter payable.....	209 99
Contingent commissions, etc.....	6,181 61
TOTAL LIABILITIES.....	\$300,791 03
NET CASH SURPLUS.....	240,317 03
TOTAL.....	\$541,108 06

OREGON FIRE RELIEF ASSOCIATION. — *Continued.*

GENERAL REVIEW.

This company was incorporated December 29, 1894. It is licensed in Oregon and California.

The company states that there is no mutual contingent liability, and that it writes a non-assessable policy, using the stock company rates on mercantile buildings and apartment houses, and its own rates on other classes.

The securities owned are of good character, being chiefly U. S. Government county, school district and municipal bonds.

Officers.—President, B. F. Rhodes; vice-president, E. Northrup; secretary, W. C. Hagerty; assistant secretary, L. M. Waugaman; treasurer, E. C. Apperson.

Directors.—H. H. Hewitt, attorney, Albany, Ore.; S. A. Biggs, retired capitalist, Salem, Ore.; H. B. Pershin, retired, Portland, Ore.; Charles Cleveland, real estate, Gresham, Ore.; William Merchant, farmer, Carlton, Ore.; J. H. Nelson, insurance, McMinnville, Ore.; B. F. Rhodes, McMinnville, Ore.

Income, 1921.—Gross premiums, \$266,634.01; reinsurance, \$9,688.32; return premiums, \$24,329.62; net premiums and certificates fees, \$248,224.07; interest, etc., \$24,115.77; other income, \$2,333.04; total income, \$274,672.88.

Disbursements, 1921.—Gross amount paid for losses, \$110,811.44; reinsurance, \$2,444.62; net amount paid policyholders for losses, \$108,366.82; underwriting expenses, \$122,474.22; other disbursements, \$2,464.57; total disbursements, \$233,305.61.

Ratios to Premiums Written.—Losses paid, 43.6%; losses incurred, 44.5%; underwriting expenses, 49.3%; underwriting loss, 0.4%.

Ratios to Premiums Earned.—Losses incurred, 45.8%; expenses incurred, 50.9%; underwriting profit, 0.4%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$241,082.61; loss from underwriting profit and loss items, \$8,823.89; total, \$232,258.72.

Losses incurred during 1921, \$110,469.54; underwriting expenses incurred during 1921, \$122,836.07; total, \$233,305.61.

Loss from underwriting during 1921, \$1,046.89.

Investment Exhibit, 1921.—Gain from investments during 1921, \$26,124.66.

Gain and Loss Exhibit, 1921.—Gain from investments, \$26,124.66.

Loss from underwriting, \$1,046.89.

Surplus, December 31, 1920, \$215,239.26; increase, \$25,077.77; surplus, December 31, 1921, \$240,317.03.

PAINT TRADE MUTUAL FIRE INSURANCE COMPANY, 137 South Fifth Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$37,581 90
Interest due and accrued thereon.....	479 86
Cash in banks and office.....	3,670 66
Agents' balances not over three months due.....	5,164 68
Other admitted assets.....	82 85

TOTAL ADMITTED ASSETS \$46,979 95

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$2,847 99
Unearned premiums.....	10,242 13
Interest due and accrued.....	30 00
Salaries, rents, etc.....	152 41
Due for borrowed money.....	6,000 00
Due for reinsurance.....	2,663 19

TOTAL LIABILITIES \$21,935 72
NET CASH SURPLUS 25,044 23

TOTAL \$46,979 95

GENERAL REVIEW.

This company was formerly the Paint Trade Fire Insurance Exchange of Seattle. Its headquarters were moved to Philadelphia in January, 1911, and instead of operating on the inter-insurance plan it now operates on a mutual basis. It is licensed only in Pennsylvania, and confines its risks to the paint, varnish and color trades.

The management has been in the hands of Houston Dunn, the secretary of the National Petroleum Mutual Fire Insurance Company of Philadelphia, but in January, 1921, it was taken over by the Independence Managers, Inc., a branch of Henry W. Brown & Company, Inc., of Philadelphia, a prominent insurance office, which is in high repute.

The assessment liability of the members is fixed by the by-laws at three times the premium. No assessments have ever been made. The company writes at regular stock company rates.

Officers.—President, Randall O. Walker; vice-presidents, Luther Martin, Howard B. French; secretary-treasurer, Chas. C. Perrin.

Directors.—W. A. Alpers, Cleveland Window & Door Co., 209 Champlain avenue, Cleveland, Ohio; March G. Bennett, Samuel Cabot Company, 141 Milk street, Boston, Mass.;

Chas. W. Brown, Pittsburgh Plate Glass Co., Pittsburgh, Pa.; Howard B. French, Samuel H. French & Co., Philadelphia, Pa.; Howard J. Greene, Oliver Johnson Company, 18-20 Custom House street, Providence, R. I.; Luther Martin, Wilckes, Martin Wilckes Co., 135 William street, New York City; Geo. C. Morton, Carpenter Morton Company, 77 Sudbury street, Boston, Mass.; S. L. Sulzberger, Enterprise Paint Co., 848 W. Van Buren street, Chicago, Ill.; Ernest T. Trigg, John Lucas & Company, Philadelphia, Pa.; R. O. Walker, The Thibaut & Walker Co., 72 Ninth street, Long Island City, N. Y.; Geo. W. West, West Lumber Co., Atlanta, Ga.

Income, 1921.—Gross premiums, \$50,567.51; reinsurance, \$26,984.53; return premiums, \$6,320.28; net premiums, \$17,262.70; interest, etc., \$1,773.63; commission on reinsurance premiums, \$3,758.60; borrowed money, \$6,000; total income, \$28,894.93.

Disbursements, 1921.—Gross amount paid for losses, \$63,372.21; reinsurance, \$40,057.20; salvage, \$684.94; net amount paid policyholders for losses, \$22,630.61; underwriting expenses, \$6,629.31; other disbursements, \$1,977.50; total disbursements, \$31,236.92.

PAINT TRADE MUTUAL FIRE INSURANCE COMPANY, — *Continued.*

Ratios to Premiums Written.—Losses paid, 180.8%; losses incurred, 12.2%; underwriting expenses, 38.2%; underwriting loss, 0.5%.

Ratios to Premiums Earned.—Losses incurred, 91.0%; expenses incurred, 28.5%; underwriting loss, 3.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$23,263.91; gain from underwriting profit and loss items, \$3,727.37; total \$26,991.28.

Losses incurred during 1921, \$21,181.54; underwriting expenses incurred during 1921, \$6,629.31; total, \$27,810.85.

Loss from underwriting during 1921, \$819.57.

Investment Exhibit, 1921.—Interest, etc., earned during

1921, \$1,519.04; profit on investments during 1921, \$2,701.90; total, \$4,220.94.

Investment expenses incurred during 1921, \$53.80;

Gain from investments during 1921, \$4,167.74.

Gain and Loss Exhibit, 1921.—Gains from investments, \$4,167.74.

Loss from underwriting, \$819.57.

Surplus, December 31, 1920, \$21,696.06; increase, \$3,348.17; surplus, December 31, 1921, \$25,044.23.

Business from Organization.—Net premiums, \$293,107.41; net losses paid, \$156,515.62; dividends to policyholders, \$5,852.89; average dividend, 2¼%.

PAPER MILL MUTUAL INSURANCE COMPANY,

31 Milk Street, Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$562,365 00
Interest due and accrued thereon.....	9,129 86
Cash in banks and office.....	43,086 57
Agents' balances not over three months due.....	24,215 42

TOTAL ADMITTED ASSETS..... \$658,796 85

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$2,200 00
Unearned premiums.....	306,669 50
Salaries, rents, etc.....	50 00
Estimated taxes hereafter payable.....	2,500 00

TOTAL LIABILITIES..... 311,419 50
NET CASH SURPLUS..... 347,377 35

TOTAL..... \$658,796 85

GENERAL REVIEW.

This company began business April 1, 1887. It is licensed in Ill., Md., Mass., Me., Mich., N. H., N. Y., Ohio, Pa., R. I., S. C. and Wis. It insures firstclass manufacturing property from loss by fire and sprinkler leakage; it also writes use and occupancy insurance. Its president holds the office of president of the Mutual Boiler Insurance Company of Boston.

It has returned good dividends to its members besides accumulating a substantial surplus.

The assessment liability is fixed by the bylaws and is five times the cash premium. No assessments have ever been made. On December 31, 1921, the contingent resources of the company were \$2,436,953.90.

This company is a member of the Senior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

The securities owned are high grade. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

Officers.—President and treasurer, D. W. Lane; vice-president, Herbert W. Mason; secretary and assistant treasurer, G. H. Gibson; assistant secretary, J. E. Stanley.

Directors.—George W. Wheelwright, president George W. Wheelwright Paper Co.; Roland W. Toppan; A. H. Lowe, treasurer Parkhill Manufacturing Company; R. P. Snelling, treasurer Saco-Lowell Company; Ellison A. Smyth, president and treasurer Pelzer Manufacturing Co.; Waldo E. Pratt, president Hollingsworth & Whitney Co.; David W. Lane, president; Albert L. Scott, vice-president Lockwood, Green & Co.; Herbert W. Mason, treasurer S. D. Warren Company; H. DeForest Lockwood, treasurer Edwards Mfg. Co.; Bates Mfg. Co.; Charles Walcott, treasurer Newmarket Manufacturing Co.; Nathaniel F. Ayer, treasurer Nyansa Mills; Howard S. O. Nichols, treasurer Great Falls Manufacturing Co.; Walter C. Heath, president The Whitehead & Hoag Co.

Annual Meeting.—Third Tuesday in January.

Income, 1921.—Gross premiums, \$513,354.20; return premiums, \$30,310.59; net premiums, \$483,043.61; interest, etc., \$30,946.87; premiums on Canadian exchange, \$67.50; other income, \$572.19; total income, \$514,630.17.

Disbursements, 1921.—Net amount paid policyholders for losses, \$12,769.96; underwriting expenses, \$37,490.75; dividends to policyholders, \$471,531.43; other disbursements, \$1,542.66; total disbursements, \$523,334.80.

Ratios to Premiums Written.—Losses paid, 2.6%; losses incurred, 2.3%; underwriting expenses, 7.7%; underwriting profit, 92.9%.

Ratios to Premiums Earned.—Losses incurred, 2.2%; expenses incurred, 7.8%; underwriting profit, 89.8%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$490,164.02; loss from underwriting profit and loss items, \$211.46; total, \$490,952.56.

Losses incurred during 1921, \$11,369.96; underwriting expenses incurred during 1921, \$38,990.75; total, \$50,360.71.

Gain from underwriting during 1921, \$448,591.85.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$31,200.15; profit on investments during 1921, \$26,625.75; total, \$57,825.90.

Loss on investments during 1921, \$812.50; investment expenses incurred during 1921, \$730.16; total, \$1,542.66.

Gain from investments during 1921, \$56,310.24.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$448,591.85; investments, \$56,310.24; total, \$504,902.09.

Loss from dividends, \$471,531.43.

Surplus, December 31, 1920, \$314,006.69; increase, \$33,370.66; surplus, December 31, 1921, \$347,377.35.

Business from Organization.—Net premiums and assessments, \$5,234,876.68; net losses paid, \$403,173.49; dividends to policyholders, \$3,998,297.76; average dividend, 85.16%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 93.08%; two years, 85.25%; three years, 77.83%; four years, 66%.

PAWTUCKET MUTUAL FIRE INSURANCE COMPANY,

25 Maple Street, Pawtucket, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$44,640 00
Mortgage loans on real estate.....	14,400 00
Interest due and accrued thereon.....	12 52
Bonds and stocks owned.....	820,626 00
Interest due and accrued thereon.....	7,797 96
Cash in banks and office.....	18,678 33
Agents' balances not over three months due	53,556 03
Re-insurance due on paid losses.....	847 19

TOTAL ADMITTED ASSETS..... \$960,558 03

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$49,484 76
Unearned premiums	482,304 25
Dividends to policyholders unpaid.....	7,790 69
Salaries, rents, etc.....	519 33
Estimated taxes hereafter payable.....	7,883 15
Contingent commissions, etc.....	1,000 00
Other liabilities	1,212 40

TOTAL LIABILITIES \$550,194 58
 NET CASH SURPLUS..... 410,363 45

TOTAL \$960,558 03

GENERAL REVIEW

This company began business in February, 1849. It writes only assessable policies, and bears a good reputation.

It writes at stock company rates, except in Rhode Island and Massachusetts, when a differential in addition is charged on term business.

The contingent liability is fixed by the by-laws and is an amount equal to the cash premium; no assessments have ever been levied.

On December 31, 1921, the contingent resources of the company were \$1,005,663.24.

The securities owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The real estate owned consists of a brick building in Pawtucket held at \$14,640, and the company's Home Office property held at \$30,000.

Officers.—President, Augustine A. Mann, M. D.; secretary, Frank Bishop; assistant secretary, Earle Horton; treasurer, William J. Capron.

Directors.—Frederic W. Easton, J. Milton Payne, Charles M. Miller, George T. Greenhalgh, Charles S. Foster, James L. Jenks, Andrew E. Jencks, Adam A. Sutcliffe, William P. Dempsey, Joseph W. Freeman, Chester A. Moffett.

Territory.—It is licensed in Ark., Colo., Conn., Del., D. C., Ill., Ind., Ia., Me., Md., Mass., Mich., Mont., N. H., N. J., N. Y., Ohio, Pa., R. I., Vt. and Wis.

Income, 1921.—Gross premiums, \$732,305.69; reinsurance, \$80,778.78; return premiums, \$99,063.74; net premiums, \$552,463.22; interest, etc., \$36,092.07; other income, \$1,071.74; total income, \$589,627.03.

Disbursements, 1921.—Gross amount paid for losses, \$199,723.34; reinsurance, \$28,245.24; salvage, \$589.17; net amount paid policyholders for losses, \$170,888.93; under-

writing expenses, \$207,762.93; dividends to policyholders, \$80,488.48; total disbursements, \$459,140.34.

Ratios to Premiums Written.—Losses paid, 30.9%; losses incurred, 37.5%; underwriting expenses, 37.6%; underwriting profit, 10.1%.

Ratios to Premiums Earned.—Losses incurred, 43.5%; expenses incurred, 44.6%; underwriting profit, 11.7%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$477,215.45; loss from underwriting profit and loss items, \$924.13; total, \$476,291.32.

Losses incurred during 1921, \$207,464.78; underwriting expenses incurred during 1921, \$212,924.95; total, \$420,389.73.

Gain from underwriting during 1921, \$55,901.59.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$38,060.21; profit on investments during 1921, \$38,352.45; total, \$76,412.66.

Investment expense incurred during 1921, \$3,020.06.

Gain from investments during 1921, \$73,392.60.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$55,901.59; investments, \$73,392.60; other sources, \$921.74; total, \$130,215.93.

Loss from dividends, \$81,960.31.

Surplus, December 31, 1920, \$362,107.83; increase, \$48,255.62; surplus, December 31, 1921, \$410,363.45.

Business from Organisation.—Net premiums and assessments, \$5,299,897.00; net losses paid, \$2,011,101.00; dividends to policyholders, \$1,191,214.00; average dividend, 26%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; two years, 25%; three years, 30%; four years, 35%; five years, 40%.

PENN MUTUAL FIRE INSURANCE COMPANY,

Westchester, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$20,000 00
Bonds and stocks owned.....	109,497 50
Cash in banks and office.....	13,683 49
Agents' balances not over three months due.	39,824 51
Other admitted assets	942 00

TOTAL ADMITTED ASSETS \$183,947 50

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$134,588 00
TOTAL LIABILITIES	\$134,588 00
NET CASH SURPLUS	49,359 50

TOTAL \$183,947 50

PENN MUTUAL FIRE INSURANCE COMPANY. — *Continued.*

GENERAL REVIEW.

This is a mutual company incorporated August 14, 1867. It writes general fire, tornado and hail insurance.

The policyholders' liability was formerly limited to twenty times the premium. The contingent liability is now one time the premium. The premium is collected in advance. The amount of contingent resources, December 31, 1921, has not been furnished to us.

This company together with the Atlantic Mutual Fire Insurance Company, of Philadelphia, Pa., guarantees policies under the name "Penn-Atlantic Underwriters."

It is licensed in Maryland and Pennsylvania.

Officers.—President, J. Howard Lumis; vice-president, F. S. Brown; treasurer, Plummer E. Jefferis; secretary, Paul W. Pearson; assistant secretary, Walter Craig.

Directors.—William H. Griffith, Paul W. Pearson, Wm. P. Krauser, J. Howard Lumis, E. J. Griffith, Aldes J. Bernhart, F. S. Brown, S. N. Orr, William C. Andrews, T. Norman Pyle, William E. Pitt, Ernest Harvey.

Income, 1921.—Gross premiums, \$252,209.15; reinsurance, \$22,888.55; return premiums, \$21,562.35; net premiums, \$207,758.25; interest, etc., \$5,796.97; commission earned on reinsurance, \$5,685.29; other income, \$1,200; total income, \$220,440.51.

Disbursements, 1921.—Gross amount paid for losses, \$113,674.56; reinsurance, \$12,358.77; salvage, \$942.19; net amount paid policyholders for losses, \$100,473.60; underwriting expenses, \$74,577.31; total disbursements, \$175,050.91.

PENNSYLVANIA LUMBERMENS MUTUAL FIRE INSURANCE COMPANY,

806 Lafayette Bldg., Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$240,700 00
Interest due and accrued thereon.....	3,606 56
Bonds and stocks owned.....	1,285,755 75
Interest due and accrued thereon.....	22,532 41
Cash in banks and office.....	95,606 48
Agents' balances not over three months due	34,914 81

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire, reported or in process of adjustment, \$44,100; total..	\$44,100 00
Unearned premiums	407,470 73
Salaries, rents, etc.....	2,500 00
Estimated taxes hereafter payable.....	12,642 82
Inspection charges due or accrued.....	4,153 11

TOTAL LIABILITIES \$470,866 66

NET CASH SURPLUS 1,212,249 35

TOTAL ADMITTED ASSETS..... \$1,683,116 01

TOTAL \$1,683,116 01

GENERAL REVIEW.

HISTORY.—This company was incorporated February 26, 1895. It insures only lumber and woodworking risks. It paid a 40% dividend on policies expiring in 1921, and since organization the average rate of dividend has been 37.27%.

The assessment liability is fixed by the by-laws and is three times the cash premium. No assessments have ever been levied. The company makes its own rates.

The company is in excellent repute and has made steady progress. It is licensed in Ark., Cal., Conn., Ga., Ill., Ind., Ia., Kan., Ky., La., Me., Md., Mass., Mich., Minn., Miss., Mo., N. H., N. J., N. Y., N. C., O., Ore., Pa., S. C., Tenn., Tex., Va., Vt., Wash., W. Va. and Wis.

The securities owned are of excellent character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners. The mortgage loans are secured by improved Philadelphia property worth over twice the amount loaned.

On December 31, 1921, the contingent resources of the company were \$2,445,129.

OFFICERS.—President, Edward F. Henson; first vice-president, Richard Torpin; second vice-president, Wm. Henry Smedley; treasurer, James S. Young; assistant treasurer, Archibald Kellock; secretary, Harry Humphreys; manager and assistant secretary, Justin Peters; assistant manager, H. J. Pelstring.

DIRECTORS.—F. N. Dain, of N. Dain's Sons Co., Peekskill, N. Y.; John E. DuBois, DuBois, Pa.; Edward F. Henson, of Edward F. Henson & Co., Philadelphia; Harry Humphreys, of H. Humphreys & Co., Camden, N. J.; William H. Judd, of The Getman & Judd Co., Stamford, Conn.; Edwin B. Malone, of Watson Malone & Sons, Philadelphia,

Pa.; T. Atkins Murphey, of Murphey-Hardy Lumber Co., Newark, N. J.; Hugh McLean, of Hugh McLean Lumber Co., Buffalo, N. Y.; Justin Peters, of Philadelphia, Pa.; A. W. Robinson, of Marvil Package Co., Laurel, Del.; William Henry Smedley, of Smedley Bros. Co., Frankford, Philadelphia; Richard Torpin, of Richard Torpin & Co., Philadelphia; C. Frank Williamsen, Media, Pa.

INCOME, 1921.—Gross premiums, \$919,685.03; reinsurance, \$151.95; return premiums, \$84,344.28; net premiums, \$835,288.80; interest, etc., \$88,024.16; transfer of agency and brokerage profits, \$10,000; gross profit on sale or maturity of ledger assets, \$4,105.17; gross increase by adjustment in book value of ledger assets (bonds), \$106,453.20; total income, \$1,038,871.33.

DISBURSEMENTS, 1921.—Gross amount paid for losses, \$292,830.09; reinsurance, \$1,326.19; salvage, \$96.77; net amount paid policyholders for losses, \$291,407.13; underwriting expenses, \$173,557.08; dividends to policyholders, \$340,815.52; other disbursements, investment expenses, \$2,290.33; agents' balances charged off, \$140.72; gross loss on sale and maturity of ledger assets, \$12; gross decrease in adjustment of book value of ledger assets, \$187.60; total disbursements, \$808,410.28.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 34.9%; losses incurred, 36.8%; underwriting expenses, 20.7%; underwriting profit, 42.7%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 38.4%; expenses incurred, 21.1%; underwriting profit, 42.3%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$844,082.17; loss from underwriting profit and loss items, \$21.54; total, \$844,060.63.

PENNSYLVANIA LUMBERMENS MUTUAL FIRE INSURANCE COMPANY—Continued.

Losses incurred during 1921, \$307,774.05; underwriting expenses incurred during 1921, \$179,382.01; total, \$487,156.06.

Gain from underwriting during 1921, \$356,904.57.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$88,209.35; profit on investments during 1921, \$110,558.37; total, \$198,767.72.

Loss on investments during 1921, \$84,207.28; investment expenses incurred during 1921, \$2,290.33; total, \$86,497.61.

Gain from investments during 1921, \$112,270.11.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting,

\$356,904.57; investments, \$112,270.11; transfer of agency and brokerage profits, \$10,000; total, \$479,174.68.

Loss from dividends, \$340,815.52.

Surplus, December 31, 1920, \$1,073,890.19; increase, \$138,359.16; surplus, December 31, 1921, \$1,212,249.35.

BUSINESS FROM ORGANIZATION.—Net premiums, \$8,323,484.05; net losses paid, \$2,711,435.08; dividends to policyholders, \$2,836,467.94; average dividend, 37.77%.

Percentage of cash premiums returned during the year on expiring of policies as dividends or profits, viz.: One year, 40%.

PENNSYLVANIA MILLERS' MUTUAL FIRE INSURANCE COMPANY,

Second National Bank Bldg., Wilkes Barre, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,215,130 00
Interest due and accrued thereon.....	14,049 55
Cash in banks and office.....	168,557 06
Agents' balances not over three months due.....	71,241 23
Interest due and accrued on bank deposits..	600 20
Assessments due	1,114 15

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Fire: Reported or in process of adjustment, \$89,117.25; incurred but not reported, \$20,000; total, \$109,117.25; net unpaid claims.....	\$109,117 25
Inland nav. and transp.: Reported or in process of adjustment, \$1,549.01; total, \$1,549.01; net unpaid claims.....	1,549 01

TOTALS: Reported or in process of adjustment, \$90,666.26; incurred but not reported, \$20,000; total, \$110,666.26; net unpaid claims.....	\$110,666 26
Unearned premiums: fire, \$437,174.88; other than fire, \$3,027.68; total.....	440,202 56
Salaries, rents, etc.	2,000 00
Estimated taxes hereafter payable.....	10,000 00
Contingent commissions, etc.	22,000 00

TOTAL LIABILITIES	\$584,868 82
NET CASH SURPLUS.....	885,823 37

TOTAL ADMITTED ASSETS..... \$1,470,692 19

TOTAL \$1,470,692 19

GENERAL REVIEW.

HISTORY.—This company was incorporated and established January 10, 1887. The head office was removed from Huntingdon, Pa., to Wilkes-Barre, Pa., in 1904. It insures largely mills, elevators and warehouses, and has been successful, insuring its members at low rates.

It assesses only for the actual cost of insurance, and policyholders retain the savings effected instead of paying the company a cash full premium and receiving any savings in the way of cash dividends.

The contingent liability is fixed by the by-laws and is one additional premium in any one year. On December 31, 1921, the contingent resources of the company were \$757,687.44.

It is licensed in Colo., D. C., Ga., Idaho, Ill., Ind., Kan., La., Maine, Mass., Mich., Minn., N. H., N. J., N. Y., Ohio, Ore., Pa., S. D., Tex., Wash., Wis. and Me.

The company's investments are of excellent character. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

OFFICERS.—President, Asher Miner; vice-president, Landis Levan; treasurer, Griffith Ellis; secretary, John Hoffa.

DIRECTORS.—Asher Miner, Wilkes-Barre, Pa., of Miner-Hillard Milling Company; Landis Levan, Lancaster, Pa., Columbia Mills; Griffith Ellis, Indiana, Pa., of David Ellis & Son; B. F. Isenberg, Huntingdon, Pa., Huntingdon Mills; John D. Greybill, Harrisburg, Pa., Hoffer & Gorman, Inc.; Wm. J. Yeager, Lewistown, Pa., of Spanogle-Yeager Milling Co.; E. S. Millard, Kingston, Pa., of Millard & Sons; John Hoffa, Wilkes-Barre, Pa.; A. T. Collins, Mt. Pleasant, Pa., O. P. Shupe estate.

INCOME, 1921.

	Fire.	Ocean Marine.	Motor Vehicle.	Inland Nav.	Tornado, etc.	Hall.	Sprinkler Leakage.	Riot, Explo., etc.	Totals.
Gross premiums.....	\$1,168,641 06			\$10,398 76					\$1,178,940 82
Return premiums.....	485,084 12			2,949 80					488,033 92
Net premiums.....	683,556 94			7,558 96					690,915 90

PERTH MUTUAL FIRE INSURANCE COMPANY, Stratford, Ont., Can.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$81,575 00
Interest accrued	14,304 64
Municipal debentures	349,086 33
Bonds and stocks owned	285,000 00
Cash in banks and office.....	26,724 81
Agents' balances	7,912 81
Office premises	14,888 08
Other admitted assets	190 16
Unearned reinsurance premiums.....	11,033 43
Premium notes	201,152 22
TOTAL ADMITTED ASSETS	\$992,467 48

LIABILITIES, DECEMBER 31, 1921.

Losses and claims	\$4,677.07
Unearned premiums	125,381 94
TOTAL LIABILITIES	\$130,059 01
NET CASH SURPLUS	\$862,408 47
TOTAL	\$992,467 48

GENERAL REVIEW.

This company was established in 1863 and writes only in the Province of Ontario. It writes both on the cash and mutual plans, and has accumulated a substantial surplus.

On December 31, 1921, it had 22,183 policies in force, representing \$36,482,695 at risk.

Officers.—President, G. G. McPherson, K. C.; vice-president, John Brown; secretary, George Kay; manager, Chas. Packert.

Directors.—A. M. Kay, G. G. McPherson, K. C. James Jones, Andrew Kuhry, George Hamilton, John Brown, James Trow, J. A. Robertson, M. D., Charles Packert.

Income, 1921.—Gross premiums, \$184,619.33; reinsurance, \$26,451.80; return premiums, \$9,069.64; net premiums, \$150,098.89; interest, etc., \$40,388.41; other income, \$225; total income, \$190,712.30.

Disbursements, 1921.—Gross amount paid for losses, \$136,629.25; reinsurance, \$36,677.73; net amount paid policyholders for losses, \$99,951.52; underwriting expenses, \$74,778.56; total disbursements, \$174,730.08.

PHENIX MUTUAL FIRE INSURANCE COMPANY, 2 South Main Street, Concord, N. H.

ADMITTED ASSETS, DECEMBER 31, 1921.

Loans on collateral security.....	\$12,540 00
Interest due and accrued thereon.....	101 09
Bonds and stocks owned.....	162,974 26
Interest due and accrued thereon.....	769 69
Cash in banks and office.....	13,064 06
Agents' balances not over three months due Deposited with E. H. Rollins & Sons, Boston, Mass., awaiting investment.....	8,383 67
Accrued interest on bank deposits.....	10,206 33
Due for reinsurance on paid losses.....	41 28
	398 86
TOTAL ADMITTED ASSETS.....	\$208,479 24

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$9,866 08
Unearned premiums	59,313 49
Salaries, rents, etc.....	322 23
Estimated taxes hereafter payable.....	1,000 00
Estimated expenses for adjustment of losses	82 12
TOTAL LIABILITIES	\$70,533 92
Guaranty capital actually paid up.....	100,000 00
NET CASH SURPLUS.....	\$37,945 32
TOTAL	\$208,479 24

GENERAL REVIEW

This company began business in November 1918, and is licensed in Connecticut, Maine, Massachusetts, New Hampshire, Pennsylvania, Rhode Island and Vermont. It writes fire business only, and charges the full tariff rates. The assessment liability of members is fixed by the by-laws and policy at one additional premium. The contingent resources on December 31, 1921, were \$168,030.90.

It is under the same management as the Capital Fire Insurance Company, of Concord, N. H., a stock company which began business in 1886. Chas. L. Jackman is president of both companies. The loss and expense ratios are low.

This company has a guaranty capital of \$100,000, all paid in, and dividends on same are limited to 7% per annum by the company's charter. The securities owned are of good character. The security valuations used in this statement are those fixed by the Convention of Insurance

Commissioners. The directorate is composed of reputable insurance men, merchants and bankers.

Territory.—It is licensed in Conn., Ma., Mass., N. H., Penn., R. I. and Vt.

Officers.—President, Charles L. Jackman; secretary, Walter Williamson; assistant secretary, Archibald R. Kendall.

Directors.—Harold H. Blake, treasurer Tenney Coal Co.; William S. Huntington, secretary and treasurer Merrimack County Savings Bank; Charles L. Jackman, president The Capital Fire Ins. Co., Concord, and other important connections; Freeman T. Jackman, secretary Underwriters Fire Ins. Co., assistant secretary The Capital Fire Ins. Co., secretary Eastern Fire Ins. Co.; Archibald R. Kendall, secretary The Capital Fire Ins. Co., Concord; Robert J. Merrill, secretary United Life & Accident Co., formerly Insurance Commissioner of New Hampshire; Henry W. McFarland, as-

PHENIX MUTUAL FIRE INSURANCE COMPANY.—Continued.

assistant treasurer Stratton & Co., grain merchants; Duncan P. Noyes, Henniker, N. H., postmaster and insurance; Geo. I. Parker, Pawtucket, R. I., insurance; Charles G. Remick, stock and bond salesman; Arthur G. Sprague, St. Johnsbury, Vt., insurance; Walter Williamson, assistant secretary Underwriters Fire Ins. Co., cashier Capital Fire Ins. Co.

Income, 1921.—Gross premiums, \$130,485.26; reinsurance, \$33,054.27; return premiums, \$14,371.22; net premiums, \$83,059.77; interest, etc., \$10,094.05; agents' balances previously charged off, \$22.92; profit on sale of bonds, \$97.50; total income, \$93,274.24.

Disbursements, 1921.—Gross amount paid for losses, \$45,716.99; reinsurance, \$14,696.00; salvage, \$2,208.20; net amount paid policyholders for losses, \$28,812.79; underwriting expenses \$28,429.98; dividends to policyholders, \$6,148.11; dividends on guaranty capital, \$6,450.00; agents' balances charged off, \$25.10; total disbursements, \$69,660.98.

Ratios to Premiums Written.—Losses paid, 64.7%; motor vehicle, 16.8%; losses incurred, 44.6%; underwriting expenses, 34.2%; underwriting profit, 6.8%.

Ratios to Premiums Earned.—Losses incurred, 51.9%; expenses incurred, 40.2%; underwriting profit, 7.9%.

Underwriting Exhibit, 1921.—Premiums earned during

1921, \$71,389.27; loss from underwriting profit and loss items, \$2.18; total, \$71,387.09.

Losses incurred during 1921, \$37,041.96; underwriting expenses incurred during 1921, \$28,851.72; total, \$65,693.68.

Gain from underwriting during 1921, \$5,643.41.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$9,943.06; profit on investments during 1921, \$97.50; total, \$10,040.56.

Loss on investments during 1921, \$723.45; investment expenses incurred during 1921, \$201.65; total \$925.10.

Gain from investments during 1921, \$9,115.46.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$5,643.41; investments, \$9,115.46; total, \$14,758.87.

Losses: Dividends declared to stockholders, \$6,450.00; dividends to policyholders, \$6,148.11; total, \$12,598.11.

Surplus, December 31, 1920, \$35,779.56; increase, \$2,165.76; surplus, December 31, 1921, \$37,945.32.

Business from Organisation.—Net premiums and assessments, \$251,141.98; net losses paid, \$69,631.81; dividends to policyholders, \$16,187.80.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; two years, 20%; three years, 20%; four years, 20%; five years, 20%.

PHILADELPHIA CONTRIBUTIONSHIP FOR THE INSURANCE OF HOUSES FROM LOSS BY FIRE,

212 South Fourth Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$79,066 57
Mortgage loans on real estate.....	707,800 00
Interest accrued thereon.....	12,466 51
Bonds and stocks owned.....	6,729,055 00
Interest accrued thereon.....	89,594 14
Cash in banks.....	124,191 90
Deposits redeemable on perpetual insurance policies.....	664 05

TOTAL ADMITTED ASSETS..... \$7,742,838 17

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$8,429 36
Amount reclaimable on perpetual deposits..	900,927 39
Estimated taxes hereafter payable.....	25,000 00

TOTAL LIABILITIES..... \$934,356 75
NET CASH SURPLUS..... 6,808,481 42

TOTAL..... \$7,742,838 17

GENERAL REVIEW.

This is the oldest insurance company in America and has been very successful. It has accumulated very large resources. It was organized March 25, 1752, and limits itself to perpetual insurance in Pennsylvania on brick or stone buildings with non-hazardous occupations, which are written on the cash basis without contingent liability. The company inspects every risk and names its own rates, which are usually equal to or slightly above those of the stock companies. The business transacted is extremely small compared to its net resources.

It is licensed only in Pennsylvania and issues non-assessable policies only.

Officers.—Chairman, J. Rodman Paul; secretary and treasurer, J. Somers Smith; assistant treasurer, C. T. Cowperthwait; assistant secretary, J. H. R. Timanus.

Directors.—J. Rodman Paul, Francis A. Lewis, Charles S. W. Packard, Walter George Smith, James Logan

Fisher, George McCall, Charlton Yarnall, S. Pemberton Hutchinson, John Hampton Barnes, J. Willis Martin, John S. Newbold, James M. Willcox.

Income, 1921.—Gross deposits all perpetual, \$66,422.10; return deposits all perpetual, \$36,954.55; net deposits all perpetual, \$29,467.55; interest, etc., \$346,877.05; dividends on perpetual policies on office buildings, \$42.40; earnings on returned deposit money, \$566.66; adjustment book value ins. deposits, \$28.75; profit sale bonds, \$1,507.84; total income, \$378,490.25.

Disbursements, 1921.—Gross amount paid for losses, \$8,834.24; net amount paid policyholders for losses, \$8,834.24; dividends to policyholders, \$43,436.38; all other disbursements, \$99,879.20; total disbursements \$152,149.82.

Business from Organisation.—Net deposits, \$948,344.62; net losses paid, \$1,143,951.37; dividends to policyholders, \$1,064,931.62.

PHILADELPHIA MANUFACTURERS MUTUAL FIRE INSURANCE COMPANY,

911 Commercial Trust Building, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,123,544 50
Interest due and accrued thereon.....	17,338 11
Cash in banks and office.....	114,684 73
Agents' balances not over three months due	34,804 42

TOTAL ADMITTED ASSETS..... \$1,290,171 76

GENERAL REVIEW

This company was incorporated August 23, 1880, and began business in November of that year. It has accumulated a substantial surplus besides paying large return premium deposits to members.

The assessment liability is fixed by the by-laws and is five times the cash premium. It has never levied any assessment.

On December 31, 1921, the contingent resources of the company were, \$6,292,535.15.

The company is a member of the Senior and Junior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

The securities carried are high grade. The valuations are those fixed by the Convention of Insurance Commissioners.

Officers.—President and treasurer, Edwin I. Atlee; vice-president, George Wood; secretary and assistant treasurer, Richard H. Morris; assistant secretary, Ray L. Hudson.

Directors.—George Wood, The Millville Manufacturing Co., Millville, N. J.; Jacob Diston, Henry Diston & Sons, Inc., Philadelphia; Samuel B. Stinson, Philadelphia; John R. Freeman, president Manufacturers, Rhode Island and State Mutual Fire Insurance Companies, Providence, R. I.; Edwin I. Atlee, president and treasurer of company; Charles W. Asbury, The Enterprise Manufacturing Co. (of Pa.), Philadelphia; Grahame Wood, The May's Landing Water Power Co., Philadelphia; Samuel M. Vanclain, The Baldwin Locomotive Works, Philadelphia; Walter H. Rosemasaler, Sauquoit Silk Manufacturing Co.; Louis J. Kolb, Kolb Bakery Co., Philadelphia; Walter Erben, The Erben-Harding Co., Philadelphia; Richard H. Morris, secretary and assistant treasurer of company; Franklin A. Taylor, New York.

Income, 1921.—Gross premiums, \$1,006,970.34; return premiums, \$101,031.94; net premiums, \$905,938.40; interest, etc., \$66,844.06; gross profit on sale or maturity of bonds, \$2,018.75; total income, \$974,801.21.

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$9,477 64
Unearned premiums.....	659,984 82
Salaries, rents, etc.....	94 08
Estimated taxes hereafter payable.....	2,914 45
Estimated expenses of investigation and adjustment of unpaid losses.....	100 00

TOTAL LIABILITIES..... \$672,570 94
NET CASH SURPLUS..... \$17,600 82

TOTAL..... \$1,290,171 76

Disbursements, 1921.—Gross amount paid for losses, \$25,684.56; salvage, \$271.78; net amount paid policyholders for losses, \$35,412.78; underwriting expenses, \$98,845.96; dividends to policyholders, \$852,592.84; investment expenses, \$1,380.63; decrease by adjustment of bonds and stocks, \$35,000.00; total disbursements, \$1,028,282.21.

Ratios to Premiums Written.—Losses paid, 3.9%; losses incurred, 3.7%; underwriting expenses, 10.9%; underwriting profit, 92.4%.

Ratios to Premiums Earned.—Losses incurred, 3.5%; expenses incurred, 10.0%; underwriting profit, 86.6%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$966,808.81; gain from underwriting profit and loss items, \$1,159.51; total, \$967,968.32.

Losses incurred during 1921, \$34,051.34; underwriting expenses incurred during 1921, \$96,890.75; total, \$130,742.09.

Gain from underwriting during 1921, \$837,226.23.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$68,138.34; profit on investments during 1921, \$62,979.00; total, \$131,117.34.

Loss on investments during 1921, \$35,000.00; investment expenses incurred during 1921, \$1,380.63; total, \$36,380.63.

Gain from investments during 1921, \$94,736.71.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$837,226.23; investments, \$94,736.71; total, \$931,962.94.

Loss from dividends, \$852,592.84.

Surplus, December 31, 1920, \$538,230.72; increase, \$79,370.10; surplus, December 31, 1921, \$617,600.82.

Business from Organisation.—Net premiums and assessments, \$12,058,716.02; net losses paid, \$1,149,903.26; dividends to policyholders, \$8,748,578.42; average dividend, 74.55%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 91%; two years, 83%; three years, 72%; four years, 61%; five years, 44%.

PIONEER CO-OPERATIVE INSURANCE COMPANY,

Greenville, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$24,241 00
Interest due and accrued thereon.....	524 91
Bonds and stocks owned.....	120,926 00
Interest due and accrued thereon.....	1,249 36
Cash in banks and office.....	3,329 70
Agents' balances not over three months due	11,648 41
War saving certificates.....	168 40

TOTAL ADMITTED ASSETS..... \$162,088 78

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$4,741 75
Unearned premiums.....	42,541 13

TOTAL LIABILITIES..... \$47,282 88
NET CASH SURPLUS..... 114,805 90

TOTAL..... \$162,088 78

PIONEER CO-OPERATIVE INSURANCE COMPANY—Continued.

This company was organized in May, 1856. It writes in New York State except Greater New York. It is a member of the Co-operative Fire Underwriters Association, and its policies are of the New York State standard form. It writes usually at about 80% of the board rates.

Members may be assessed to pay their pro rata share of any losses which the cash on hand might fall short of paying, but in accordance with the law under which these companies operate, they are required to limit their liability in the business section of any city or village to not to exceed 1% of the total amount of insurance in force. The expenses are limited by law to 35% of the premiums. These features therefore practically eliminate the conflagration hazard and possibility of extravagance in management.

The Co-operative Fire Underwriters Association claim that under the company's method of operation, the most severe assessment policyholders could be called upon to pay would be an amount equal to one premium. The company has never made any assessments.

Officers.—President, Geo. B. Van Valkenburgh; vice-president, John H. Sanford; secretary-treasurer, O. C. Stevens.

Directors.—Hon. George M. Palmer, lawyer, Cobleskill, N. Y.; Chas. P. McCabe, physician, Greenville, N. Y.; John H. Sanford, deputy internal revenue collector, Albany, N. Y.; W. A. Wasson, physician, Greenville, N. Y.; O. C. Stevens, insurance, Greenville, N. Y.; W. P. Ellsbree, mercantile, Preston Hollow, N. Y.; H. T. Botsford, farming, Greenville, N. Y.; C. W. Mackey, dealer in produce, Coxsackie, N. Y.; W. S. Sherman, banker, Catskill, N. Y.; G. B. Van Valkenburgh, postmaster, Catskill, N. Y.; Ira T. Tolley, county superintendent of poor, Cairo, N. Y.; L. S. Coonley, internal revenue department, Albany, N. Y..

Income, 1921.—Gross premiums, \$78,219.12; return premiums, \$6,621.81; net premiums, \$71,597.31; interest, etc., \$6,803.59; other income, \$26.27; total income, \$78,427.67.

Disbursements, 1921.—Net amount paid policyholders for losses, \$22,254.20; underwriting expenses, \$23,051.05; dividends, \$320.21; other disbursements, \$1,194.38; organization, \$753.83; total disbursements, \$57,475.17.

PITTSBURG LUMBERMEN'S MUTUAL FIRE INSURANCE COMPANY,

730 Park Bldg., Pittsburgh, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$28,518 00
Cash in banks and office.....	9,802 43
Premiums and assessments in course of collection	20,003 61
Furniture and fixtures.....	850 00
TOTAL	\$59,174 04
Deduct assets not admitted.....	850 00
TOTAL ADMITTED ASSETS.....	\$58,324 04

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$5,878 39
Reinsurance premiums not yet due.....	9,084 69
Unearned premium reserve.....	14,109 82
TOTAL LIABILITIES	\$30,072 90
NET CASH SURPLUS.....	28,251 14
TOTAL	\$58,324 04

GENERAL REVIEW

This company was incorporated January 28, 1907, and commenced business January 28, 1907. It is licensed in Pennsylvania only.

The company writes retail lumber yards, and advises us that it takes a cash premium based on schedule rating. The policyholders in every case has an assessment liability in addition to the cash premium of three times said premium. At the termination of the policies a dividend, if earned is returned in cash.

The company states that the largest net aggregate amount insured in any one hazard is \$7,500.

Officers.—President, J. C. Parsons; vice-president, Edwin M. Hill; treasurer, Geo. N. Glass; secretary, Carl Van Der Voort, assistant secretary, R. F. McGee.

Directors.—W. E. Ahlers, Ahlers Lumber Co.; E. V. Babcock, president Babcock Lumber Co.; R. A. Dambach, secretary-treasurer, Edw. Dambach Co.; E. A. Diebold, president Higgins Lumber Co.; M. Diebold, president

Diebold Lumber and Mfg. Co.; H. W. Eiler, president Eiler Lumber and Mill Co.; Geo. N. Glass, president Keystone Lumber Co.; Edwin M. Hill; Jas. J. Munn, proprietor Munn Lumber Co.; J. C. Parsons, president Parsons Lumber Co.; C. F. Ross, president May Lumber Co.; Carl Van Der Voort, secretary and manager; W. F. Youngk, president Pitt Planing Mills Co.; C. W. Iams; president Hill Top Lumber Co.; S. W. Means, president S. W. Means Lumber Co.

Income, 1921.—Gross premiums, \$140,332.44; reinsurance, \$79,200.65; return premiums, \$9,741.08; net premiums, \$51,390.71; interest, etc., \$1,777.33; total income, \$53,168.04.

Disbursements, 1921.—Gross amount paid for losses, \$28,128.46; reinsurance, \$77,386.44; net amount paid policyholders for losses, \$10,792.02; underwriting expenses, \$35,676.50; total disbursements, \$46,468.52.

Business from Organization.—Net premiums and assessments, \$941,765.04; net losses paid, \$501,170.49.

PREFERRED MUTUAL FIRE INSURANCE COMPANY,

New Berlin, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$11,216 47
Mortgage loans on real estate.....	60,350 00
Interest due and accrued thereon.....	916 84
Bonds and stocks owned.....	235,416 10
Interest due and accrued thereon.....	3,592 35
Cash in banks and office.....	9,446 25
Agents' balances not over three months due.....	16,517 26

TOTAL ADMITTED ASSETS..... \$337,455 27

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$2,415 00
Unearned premiums	80,097 32
TOTAL LIABILITIES	\$82,512 32
NET CASH SURPLUS	254,942 95

TOTAL..... \$337,455 27

GENERAL REVIEW.

This is one of the co-operative fire insurance companies of New York State. It commenced business January 1, 1897. It confines its operations to New York State, with the exception of Buffalo and New York City.

It is a member of the Co-operative Fire Underwriters Association, and its policies are of the New York standard form. It writes at reductions from the board rates.

Members may be assessed to pay their pro rata share of any losses which the cash on hand might fall short of paying, but in accordance with the law under which these companies operate, they are required to limit their liability in the business section of any city or village to not to exceed 1% of the total amount of insurance in force. The expenses are limited by law to 35% of the premiums. These features therefore practically eliminate the conflagration hazard and possibility of extravagance in management.

The Co-operative Fire Underwriters Association claim that under the company's method of operation, the most severe assessment policyholders could possibly be called upon to pay would be an amount equal to one premium. The company has never made any assessments.

Section 267 of the Co-operative Fire Insurance Laws of New York State reads in part as follows: "Such corporation shall not make any additions to its surplus after the same equals one per cent of the amount of insurance in

force." This same section also provides that "Any surplus may be distributed among the members whose policies shall expire during the ensuing year, proportioned according to the classification of the risks and the premiums paid thereon, such surplus being in cash or applied as a rebate on the premium required to renew the insurance on the same risk."

This company is paying dividends to policyholders at the expiration of the policies, as its surplus exceeds 1% of the total insurance in force.

Officers.—President, C. A. Holmes; secretary, F. E. Holmes; treasurer, L. D. Hoadley.

Directors.—Harry L. White, New Berlin, N. Y.; F. E. Holmes, New Berlin, N. Y.; L. D. Hoadley, New Berlin, N. Y.; C. A. Holmes, New Berlin, N. Y.; A. H. Phelps, New Berlin, N. Y.; John F. Richer, New Berlin, N. Y.; C. H. Mitchell, New Berlin, N. Y.; T. H. Dakin, New Berlin, N. Y.; C. L. Banks, New Berlin, N. Y.; I. C. Flint, Utica, N. Y.; F. S. Rockwell, Mt. Upton, N. Y.

Income, 1921.—Net premiums, \$130,899.12; interest, etc., \$15,112.82; total income, \$146,011.94.

Disbursements, 1921.—Net amount paid policyholders for losses, \$56,151.62; underwriting expenses, \$49,463.80; dividends to policyholders \$7,002.67; government taxes, \$1,626.05; total disbursements, \$114,244.14.

PROTECTION MUTUAL FIRE INSURANCE COMPANY,

20 West Jackson Blvd., Chicago, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$44,837 00
Interest due and accrued thereon.....	744 37
Bonds and stocks owned.....	655,128 75
Interest due and accrued thereon.....	13,026 84
Cash in banks and office.....	45,447 24
Unpaid premiums on policies written subsequent to October 1, 1921.....	31,427 02
Mill Owner's Mutual Fire Insurance Co., share of December 1921.....	2,460 75

TOTAL ADMITTED ASSETS..... \$793,066 47

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$6,222 70
Unearned premiums	362,962 43
Salaries, rents, etc.....	1,500 00
Estimated taxes hereafter payable.....	5,000 00

TOTAL LIABILITIES..... \$875,685 13
NET CASH SURPLUS..... 417,381 34

TOTAL..... \$793,066 47

PROTECTION MUTUAL FIRE INSURANCE COMPANY. — *Continued.*

GENERAL REVIEW

This company began business September 1, 1887. It is under the same management as the Mill Owners' Mutual Fire Insurance Company, of Chicago. It has paid large dividends to members, and bears a good reputation.

The contingent liability is fixed by the by-laws at five times the cash premium. The contingent resources on December 31, 1921, were \$3,589,257.70. No assessments have ever been levied.

The securities are of good character. The security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

This company is a member of the Senior and Junior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Territory.—It is licensed in Ill., Mo., Md., Mass., Mich., N. Y., N. C., Ohio, Pa. and Wis.

Officers.—President, Henry N. Wade; vice-president, Clayton Mark; second vice-president, J. L. Wilds; secretary-treasurer, Charles F. Kent.

Directors.—Henry N. Wade, Batavia, Ill.; Clayton Mark, Chicago, Ill.; Ernest S. Hobbs, Aurora, Ill.; Walter C. Russell, Detroit, Mich.; Edmund A. Russell, Chicago, Ill.; Thomas E. Donnelly, Chicago, Ill.; Herbert A. Vieta, Milwaukee, Wis.; Frank L. Macomber, Chicago, Ill.; H. R. Weesner, Chicago, Ill.

Income, 1921.—Net premiums, \$589,354.60; interest, etc., \$38,445.85; commissions allowed company on placed business, \$99.46; profit on Canadian exchange, \$778.24; profit on sale of bonds, \$1,074.75; total income, \$629,747.90.

Disbursements, 1921.—Gross amount paid for losses, \$20,324.98; salvage, \$96.69; net amount paid policyholders for losses, \$20,228.29; underwriting expenses, \$55,868.06; return premiums to policyholders, \$518,281.06; loss on sale

of bonds, \$1,779.55; decrease by adjustment book value ledger assets, \$4,150.00; investment expenses, \$1,821.80; total disbursements, \$602,128.76.

Ratios to Premiums Written.—Losses paid, 3.4%; losses incurred, 3.8%; underwriting expenses, 9.5%; underwriting profit, 92.0%.

Ratios to Premiums Earned.—Losses incurred, 3.6%; expenses incurred, 9.1%; underwriting profit, 87.4%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$620,644.44; gain from underwriting profit and loss items, \$872.70; total, \$621,517.14.

Losses incurred during 1921, \$22,510.99; underwriting expenses incurred during 1921, \$56,668.06; total, \$79,174.05.

Gain from underwriting during 1921, \$542,343.09.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$41,940.18; profit on investments during 1921, \$80,622.45; total, \$72,562.58.

Loss on investments during 1921, \$5,929.55; investment expenses incurred during 1921, \$1,821.80; total, \$7,751.35.

Gain from investments during 1921, \$64,811.23.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$542,343.09; investments, \$64,811.23; decrease in special reserves, \$930.32; total, \$608,084.64.

Loss from return premiums, \$518,281.06.

Surplus, December 31, 1920, \$327,577.76; increase, \$89,803.58; surplus, December 31, 1921, \$417,381.34.

Business from Organization.—Net premiums and assessments, \$6,736,721.36; net losses paid, \$730,840.76; return premium to policyholders, \$4,704,898.12; average dividend, 78%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 90%; two years, 80%; three years, 67%; four years, 59%.

PROVIDENCE MUTUAL FIRE INSURANCE COMPANY,

29 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$162,000 00
Rents due and accrued	1,793 75
Mortgage loans on real estate	58,400 00
Interest due and accrued thereon	240 00
Bonds and stocks owned	685,753 50
Interest due and accrued thereon	2,598 75
Cash in banks and office	6,339 37
Agents' balances not over three months due	18,824 19
Other admitted assets	63 20

TOTAL ADMITTED ASSETS..... \$934,012 76

LIABILITIES, DECEMBER 31, 1921.

LOSSES AND CLAIMS: Adjusted, \$2,819.54; reported or in process of adjustment, \$4,801.71; net unpaid claims ..	\$7,621 25
Unearned premiums	273,776 39
Interest due and accrued	35 00
Dividends to policyholders unpaid	10,896 98
Salaries, rents, etc.	533 33
Estimated taxes hereafter payable	2,592 41
Due for borrowed money	16,800 00
Other liabilities	470 85

TOTAL LIABILITIES..... \$305,917 21
NET CASH SURPLUS..... 628,095 55

TOTAL..... \$934,012 76

GENERAL REVIEW.

HISTORY.—This company began business in 1800. It bears an excellent reputation and has accumulated a substantial surplus besides paying good dividends to members. It insures dwellings, household furniture, dwellings with stores therein, churches, school houses, and first-class business buildings.

It is licensed in all of the New England States.

The assessment liability is stated in the policy and is an

amount equal to the cash premium. No assessments have ever been levied. The average dividend to policyholders has been 45.7%.

The contingent resources on December 31, 1921, were \$580,677.35.

The mortgage loans are upon Rhode Island property, most of it in Providence, valued at about twice the amount advanced.

The bonds and stocks owned are of good character. The

PROVIDENCE MUTUAL FIRE INSURANCE COMPANY—Continued.

security valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

OFFICERS.—President, E. L. Watson; vice-president, W. G. Nightingale; secretary, B. M. MacDougall.

DIRECTORS.—William G. Nightingale, Edward C. Bucklin, Jeffrey Davis, William Gammell, Webster Knight, James M. Scott, Edward L. Watson, William L. Hodgman, Charles H. Merriman, Jr.

INCOME, 1921.—Gross premiums, \$150,467.00; reinsurance, \$6,176.31; return premiums, \$15,989.96; net premiums, \$128,300.82; interest, etc., \$57,483.84; rents, \$17,373.88; adjustment of book value of real estate \$6,407.88; other income, \$525; total income, \$210,091.37.

DISBURSEMENTS, 1921.—Gross amount paid for losses, \$49,631.31; reinsurances, \$1,115.14; net amount paid policyholders for losses, \$48,516.17; underwriting expenses, \$53,944.10; dividends to policyholders, \$48,763.37; loan paid, \$40,000; real estate expenses, \$10,926.54; other disbursements, \$6,954.24; total disbursements, \$209,104.42.

RATIOS TO PREMIUMS WRITTEN.—Losses paid, 37.8%; losses incurred, 39.0%; underwriting expenses, 42.0%; underwriting profit, 27.8%.

RATIOS TO PREMIUMS EARNED.—Losses incurred, 36.2%; expenses incurred, 38.7%; underwriting profit, 25.9%.

UNDERWRITING EXHIBIT, 1921.—Premiums earned during 1921, \$138,096.49; gain from underwriting profit and loss items, \$1,109.83; total, \$139,206.32.

Losses incurred during 1921, \$49,990.74; underwriting expenses incurred during 1921, \$53,492.50; total, \$103,483.24.

Gain from underwriting during 1921, \$35,723.08.

INVESTMENT EXHIBIT, 1921.—Interest, etc., earned during 1921, \$75,949.13; profit on investments during 1921, \$6,932.83; total, \$82,881.96.

Loss on investments during 1921, \$29,206; investment expenses incurred during 1921, \$12,320.09; total, \$41,528.09.

Gain from investments during 1921, \$41,353.87.

GAIN AND LOSS EXHIBIT, 1921.—Gains: Underwriting, \$35,723.08; investments, \$41,353.87; total, \$77,076.95.

Loss from dividends, \$49,074.82.

Surplus, December 31, 1920, \$600,098.48; increase, \$28,002.13; surplus, December 31, 1921, \$628,095.55.

BUSINESS FROM ORGANIZATION.—Average dividend, 45.7%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; two years, 30%; three years, 30%; four years, 50%; five years, 50%; six years, 60%; seven years, 80%.

QUINCY MUTUAL FIRE INSURANCE COMPANY,

2 Coddington Street, Quincy, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$20,167 74
Interest due and accrued thereon.....	370 08
Loans on collateral security.....	27,000 00
Interest due and accrued thereon.....	163 29
Bonds and stocks owned	1,079,757 00
Interest due and accrued thereon.....	12,158 74
Cash in banks and office.....	25,141 63
Agents' balances not over three months due.	19,562 57

TOTAL ADMITTED ASSETS \$1,191,311 05

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$9,847 84
Unearned premiums	300,360 08
Dividends to policyholders unpaid.....	3,386 52
Salaries, rents, etc.....	181 25
Estimated taxes hereafter payable.....	2,200 00
Unpaid returned premiums	581 32
Interest paid in advance.....	23 00
Other liabilities	200 00

TOTAL LIABILITIES \$396,280 01
NET CASH SURPLUS 800,031 04

TOTAL \$1,191,311 05

GENERAL REVIEW.

This company began business in 1861 and bears an excellent reputation. It has accumulated a large surplus besides paying good dividends to members.

The assessment liability is one additional premium. No assessments have ever been made.

The mortgage loans are upon property valued at nearly three times the amount loaned. The stocks and bonds owned are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

Territory.—It is licensed in all of the New England States.

Officers.—President, Charles A. Howland; secretary, James F. Young; treasurer, Henry H. Faxon.

Directors.—Charles A. Howland, Quincy, Mass.; James F. Young, Quincy, Mass.; Henry M. Faxon, Quincy, Mass.; Theophilus King, Quincy, Mass.; Frederick H. Smith, Milton, Mass.; James H. Stetson, Quincy, Mass.; Delaware King, Quincy, Mass.

Income, 1921.—Gross premiums, \$226,162.76; reinsur-

ance, \$14,455.52; return premiums, \$19,498.61; net premiums, \$234,208.63; interest, etc., \$56,466.86; profit sale of bonds, \$24,248.02; total income, \$314,921.51.

Disbursements, 1921.—Gross amount paid for losses, \$73,907.06; reinsurance, \$3,087.34; net amount paid policyholders for losses, \$70,819.72; underwriting expenses, \$92,940.97; dividends to policyholders, \$91,404.02; loss on adjustment of book value bonds, \$3,388.60; total disbursements, \$268,553.31.

Ratios to Premiums Written.—Losses paid, 30.2%; losses incurred, 31.2%; underwriting expenses, 39.7%; underwriting profit, 31.7%.

Ratios to Premiums Earned.—Losses incurred, 31.1%; expenses incurred, 37.2%; underwriting profit, 31.0%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$234,773.99; gain from underwriting profit and loss items, \$2.75; total, \$234,776.74.

Losses incurred during 1921, \$73,134.02; underwriting expenses incurred during 1921, \$97,392.54; total, \$160,526.56.

Gain from underwriting during 1921, \$74,250.18.

QUINCY MUTUAL FIRE INSURANCE COMPANY—Continued.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$57,091.51; profit on investments during 1921, \$44,291.04; total, \$101,382.55.

Loss on investments during 1921, \$3,388.40; investment expenses incurred during 1921, \$6,130.16; total, \$9,518.76.

Gain from investments during 1921, \$91,863.79.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$74,250.18; investments, \$91,863.79; total, \$166,113.97.

Loss from dividends, \$91,742.74.

Surplus, December 31, 1920, \$731,659.91; increase, \$74,371.23; surplus, December 31, 1921, \$806,031.04.

Business from Organization.—Net premiums and assessments, \$9,026,409.70; net losses paid, \$3,544,414; dividends to policyholders, \$3,220,054.24.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%; two years, 30%; three years, 40%; four years, 50%; five years, 60%.

RETAIL DRUGGISTS' MUTUAL FIRE INSURANCE COMPANY,

518 Walnut Street, Cincinnati, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and Stocks owned.....	\$153,431 45
Interest due and accrued thereon.....	1,377 28
Cash in banks and office.....	192 47
Agents' balances not over three months due.....	3,017 94

TOTAL ADMITTED ASSETS \$158,009 14

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$15 25
Unearned premiums	42,160 00
Estimated taxes hereafter payable.....	593 42
Premiums to be applied paid in 1921 for 1922	157 23

TOTAL LIABILITIES \$42,925 90
NET CASH SURPLUS 115,083 24

TOTAL \$158,009 14

GENERAL REVIEW.

This company began business in 1890, and is licensed in Ohio, Indiana and Kentucky.

The assessment liability of members is fixed by the by-laws at three times the cash premium. No assessments have ever been levied. The contingent resources on December 31, 1921, were \$252,900.03.

The company collects full cash premiums and pays dividends in cash from the profits, or by crediting the dividends on the premiums of renewal policies. It writes at regular stock rates.

The company is well managed and its operations have been very profitable.

The bonds owned are high class, and are carried at local market valuations.

Officers.—President, Philip Lehr; vice-president, John C. Firmin; treasurer, Robt. Groenland; secretary, C. L. McIntire.

Directors.—P. J. Ackerman, Columbus, Ohio; Wm. S. Bannister, Toledo, Ohio; J. W. Dysie, Marietta, Ohio; John C. Firmin, Findlay, Ohio; Robt. Groenland, Cincinnati, Ohio; Philip Lehr, Cleveland, Ohio; O. L. McIntire, Cincinnati, Ohio; T. W. Hogan, Lafayette, Ind.; Chas. A. Niebergall, Ft. Wayne, Ind., all druggists.

Income, 1921.—Gross premiums, \$91,157.76; return premiums, \$6,133.05; net premiums, \$85,024.71; interest, etc., \$6,083.54; other income, \$423.13; borrowed money and increase in book value of bonds, \$5,731.08; total income, \$97,262.41.

Disbursements, 1921.—Gross amount paid for losses, \$19,479.75; salvage, \$489.63; net amount paid policyholders for losses, \$18,990.12; underwriting expenses, \$20,174.24;

dividends to policyholders, \$33,720.25; decrease in book value of bonds and loss on sale of bonds, \$201; borrowed money repaid and premiums applied (paid in advance in 1921), \$4,154.13; total disbursements, \$83,239.74.

Ratios to Premiums Written.—Losses paid, 22.2%; losses incurred, 21.9%; underwriting expenses, 30.8%; underwriting profit, 43.6%.

Ratios to Premiums Earned.—Losses incurred, 22.9%; expenses incurred, 32.1%; underwriting profit, 45.6%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$81,331.17; gain from underwriting profit and loss items, \$476.22; total, \$81,807.39.

Losses incurred during 1921, \$18,655.73; underwriting expenses incurred during 1921, \$26,086.60; total, \$44,742.33.

Gain from underwriting during 1921, \$37,065.06.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$6,195.61; profit on investments during 1921, \$9,833.19; total, \$16,028.74.

Loss on investments during 1921, \$201; investment expenses incurred during 1921, \$429.06; total, \$630.06.

Gain from investments during 1921, \$15,398.68.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$37,065.06; investments, \$15,398.68; total \$52,463.74.

Loss from dividends, \$33,720.25.

Surplus, December 31, 1920, \$96,339.75; increase, \$16,743.49; surplus, December 31, 1921, \$115,083.24.

Business from Organization.—Net premiums and assessments, \$765,702; net losses paid, \$156,066.82; dividends to policyholders since reorganization, 1902, \$252,230.13; average dividend, 41.8% since 1903.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 45%.

RETAIL HARDWARE MUTUAL FIRE INSURANCE COMPANY,

Metropolitan Life Bldg., Minneapolis, Minn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,753,365 12
Interest due and accrued thereon.....	35,489 22
Cash in banks and office.....	73,392 93
Agents' balances not over three months due.....	156,245 42
Bills receivable taken for fire risks.....	3,266 61
Certificates of deposit.....	10,102 60
Notes.....	3,053 73

TOTAL ADMITTED ASSETS..... \$2,084,915 68

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$62,985 00
Unearned premiums.....	800,209 65
Dividends to policyholders unpaid.....	4,193 85
Salaries, rents, etc.....	3,501 37
Estimated taxes hereafter payable.....	25,000 00
Contingent commissions, etc.....	3,811 51
Funds held under reinsurance treaties.....	16,995 41
Other liabilities.....	500 00

TOTAL LIABILITIES..... \$917,196 79
 NET CASH SURPLUS..... 1,117,718 84

TOTAL..... \$2,084,915 68

GENERAL REVIEW.

This company was incorporated July 1, 1899, and began business January 3, 1900. It is licensed in Ark., Cal., Colo., Fla., Ga., Ill., Ind., Ia., Kan., Ky., La., Me., Mass., Mich., Minn., Miss., Mo., Mont., Neb., N. Y., N. C., N. D., O., Okla., Pa., S. C., S. D., Tenn., Tex., Utah, Va. W. Va., Wis., Wyo. and in Canada, in Alberta, Manitoba, Ontario, Quebec, Ontario and Saskatchewan. The company is making good progress, and is paying substantial dividends to policyholders.

Its business is confined principally to members in good standing of a State Retail Hardware or Implement Dealers' Association.

The company collects the annual premium in advance, at board rates, and pays dividend at the expiration of the policies.

For several years past the dividends to policyholders have been fixed at 50% of the amount of the premium paid. The dividends declared for 1920 and 1921 were 55% each year. The premiums charged are based on rates supplied by the regular rating bureau.

This company together with the Hardware Dealers Mutual Fire Insurance Company of Stevens Point, Wis., and the Minnesota Implement Mutual Fire Insurance Company of Owatonna, Minn., and the Hardware Dealers Mutual Fire Insurance Company, of Stevens Point, Wis., guarantee policies under the name "Federal Hardware and Implement Underwriters."

The assessment liability of members is fixed by the by-laws, and is an amount equal to one additional premium. The contingent resources of the company December 31, 1921,

were not reported to us. No extra assessments have ever been levied.

The bonds owned appear to be of good character. The valuations are those fixed by the Convention of Insurance Commissioners.

Officers.—President, Chas. F. Ladner; vice-president, A. Marckel; treasurer, H. Hauser; secretary, Thos. G. McCracken; assistant secretaries, E. B. Savage and A. H. Cheese.

Directors.—A. Marckel, Perham; L. R. Decker, Austin; C. E. Engdahl, St. Paul; H. W. Addison, Marshall, Minn.; H. Hauser, Minneapolis; Chas. F. Ladner, St. Cloud; C. V. Leavitt, Minneapolis; Wm. Ryan, Little Falls; J. A. Monson, Braham; N. E. Given, Bemidji; Elmer Houghtaling, Fairmont.

Income, 1921.—Gross premiums, \$1,931,212.39; reinsurance, \$199,150.17; return premiums, \$245,649.68; net premiums, \$1,486,412.54; interest, etc., \$89,687.04; other income, \$825.12; total income, \$1,576,924.70.

Disbursements, 1921.—Gross amount paid for losses, \$479,136.81; reinsurance, \$40,711.30; salvage, \$1,117.43; net amount paid policyholders for losses, \$431,308.08; underwriting expenses, \$274,485.63; dividends to policyholders, \$687,444.60; total disbursements, \$1,393,238.31.

Business from Organization.—Net premiums and assessments, \$8,269,226.29; net losses paid, \$2,280,543.02; dividends to policyholders, \$3,514,972.77; average dividend, 46%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 55%; three years, 55%; five years, 55%.

RETAIL LUMBERMENS MUTUAL INSURANCE COMPANY OF WISCONSIN,

214-216 West Water Street, Milwaukee, Wis.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$3,087 00
Interest due and accrued thereon.....	85 94
Bonds and stocks owned market value.....	114,124 66
Interest due and accrued thereon.....	1,566 45
Cash in banks and office.....	4,966 37
Agents' balances not over three months due.....	4,454 73
Reinsurance recoverable on fire loss.....	12 44

TOTAL ADMITTED ASSETS..... \$128,249 59

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$738 01
Unearned premiums.....	18,120 42
Salaries, rents, etc.....	145 30
Estimated taxes hereafter payable.....	763 40
Reinsurance account.....	771 18
Unpaid adjustment expense.....	19 81

TOTAL LIABILITIES..... \$20,568 12
 NET CASH SURPLUS..... 107,681 47

TOTAL..... \$128,249 59

RETAIL LUMBERMENS MUTUAL INSURANCE COMPANY—Continued.

GENERAL REVIEW.

This is a mutual company organized in 1895, licensed and commenced business in 1897. Until 1915 the business was transacted on the assessment basis. It is now operating on the advance cash premium basis, writing at stock company rates. It is licensed in Wisconsin only. The contingent liability of policyholders is fixed by its by-laws and articles of organization, being one additional annual premium.

The company advises that its maximum net line on a single risk is \$10,000 and that it has never levied an extra assessment. Also that its insurance is available only to members of the Retail Lumbermen Associations.

The company is a member of the Wisconsin Association of Mutual Insurance Companies, Northwestern Association of Mutual Insurance Companies, Insurance Federation of Wisconsin and National Association of Mutual Insurance Companies.

The mortgages cover farm property in Wisconsin apparently well secured. The securities owned are high class and are valued at local market price.

Officers.—President, W. O. Hoffman; secretary-treasurer, D. S. Montgomery; general counsel, A. J. Buscheck.

Directors.—W. O. Hoffman, H. L. Meyer, H. E. Beckwith, F. D. Abell, J. H. Koltz, H. D. Spider, and C. W. Allen.

Income, 1921.—Gross premiums, \$62,879.71; reinsurance, \$22,960.70; return premiums, \$3,330.87; net premiums, \$36,598.14; interest, etc., \$5,896.90; commissions, \$3,625.02; refund federal income tax, 1918-1919, \$280.01; profit on sale of bonds, \$773.30; total income, \$47,112.27.

Disbursements, 1921.—Gross amount paid for losses, \$13,507.66; reinsurance, \$7,850.63; net amount paid policyholders for losses, \$5,747.03; underwriting expenses, \$18,410.09; dividends to policyholders, \$13,549.15; other disbursements, \$139.80; interest paid during year, \$24; total disbursements, \$32,870.07.

Ratios to Premiums Written.—Losses paid, 15.7%; losses incurred, 17.1; underwriting expenses, 36.7%; underwriting profit, 53.3%.

Ratios to Premiums Earned.—Losses incurred, 17.2%; expenses incurred, 39%; underwriting profit, 53.7%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$36,306.92; gain from underwriting profit and loss items, \$3,625.02; total, \$39,931.94.

Losses incurred during 1921, \$6,265.09; underwriting expenses incurred during 1921, \$14,154.75; total, \$20,419.84. Gain from underwriting during 1921, \$19,512.10.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$6,024.49; profit on investments during 1921, \$4,448.81; total, \$10,473.30.

Investment expenses incurred during 1921, \$404.88. Gain from investments during 1921, \$6,078.47.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$19,512.10; investments, \$9,978.47; total, \$29,490.57.

Loss from dividends, \$13,549.15. Surplus, December 31, 1920, \$91,750.05; increase, \$15,941.42; surplus, December 31, 1921, \$107,691.47.

Business from Organization.—Net premiums and assessments, \$293,017.06; net losses paid, \$86,261.38; dividends to policyholders, \$64,448.38; average dividend, 40%.

Percentages of cash premiums returned during the year on expiring policies as dividends or profits, viz.: 40%.

RETAIL MERCHANTS' ASSOCIATION MUTUAL FIRE INSURANCE COMPANY,

426 Illinois Mine Workers' Bldg., Springfield, Ill.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	15,000 00
Bonds and stocks owned	10,000 09
Cash in banks and office	56,745 85
Agents' balances not over three months due	15,336 78
Reinsurance return premiums	674 17
Losses paid and due from reinsurance	1,638 32

TOTAL ADMITTED ASSETS, \$99,395 12

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$5,969 74
Unearned premiums	69,258 09

TOTAL LIABILITIES \$75,225 83
NET CASH SURPLUS 24,169 29

TOTAL \$99,395 12

GENERAL REVIEW.

This company was incorporated and began business September 22, 1898. It is licensed in Illinois and writes at the stock company rates. The contingent liability of policyholders is fixed by the by-laws at three times the cash premium deposit. The company advises that no extra assessments have ever been levied. On December 31, 1921, the contingent resources of the company were \$732,384.18.

The company is a member of the National Association of Mutual Insurance Companies, Federation Mutual Fire Insurance Companies and the Illinois Association of Mutual Insurance Companies.

Officers.—President, J. E. Hemmick; vice-president, Charles R. Lott; secretary, W. W. Swett, Jr.; treasurer, Olive M. Scherer.

Directors.—J. E. Hemmick, W. W. Swett, Jr., A. M.

Connelly, W. Dawson, C. R. Lott, George Dalemberg, O. M. Scherer.

Income, 1921.—Gross premiums, \$234,911.25; reinsurance, \$60,087.41; return premiums, \$40,175.80; net premiums, \$184,648.04; interest, etc., \$2,516.85; other income, \$237.50; total income, \$187,402.19.

Disbursements, 1921.—Gross amount paid for losses, \$73,881.50; reinsurance, \$22,596.42; salvage, \$200.35; net amount paid policyholders for losses, \$85,194.73; underwriting expenses, \$65,385.07; dividends to policyholders, \$23,169.77; total disbursements, \$128,750.17.

Ratios to Premiums Written.—Losses paid, 26.1%; losses incurred, 26.7%; underwriting expenses, 48.6%; underwriting loss, 2.0%.

Ratios to Premiums Earned.—Losses incurred, 29.5%; expenses incurred, 53.7%; underwriting loss, 2.2%.

RETAIL MERCHANTS' ASSOCIATION MUTUAL FIRE INSURANCE COMPANY. — Continued.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$121,802.59; loss from underwriting profit and loss items, \$23,169.77; total, \$98,632.82.

Losses incurred during 1921, \$85,916.47; underwriting expenses incurred during 1921, \$65,335.67; total, \$151,252.14.

Loss from underwriting during 1921, \$2,669.32.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$2,516.65; profit on investments during 1921, \$237.50; total, \$2,754.15.

Gain from investments during 1921, \$2,754.15.

Gain and Loss Exhibit, 1921.—Gain from investments, \$2,754.15.

Loss from underwriting, \$2,669.32.

Surplus, December 31, 1920, \$24,084.46; increase, \$84.83; surplus, December 31, 1921, \$24,169.29.

Business from Organization.—Net premiums and assessments, \$1,462,655.50; net losses paid, \$434,419.49; dividends to policyholders, \$317,879.94; average dividend, 20%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; three years, 20%; five years, 20%.

RHODE ISLAND MUTUAL FIRE INSURANCE COMPANY,

10 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$3,200,191 00
Interest due and accrued thereon.....	82,339 55
Cash in banks and office.....	220,357 49
Unpaid premium deposit, not over three months due.....	82,511 12

TOTAL ADMITTED ASSETS..... \$3,585,389 16

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$18,007 52
Unearned premium deposit.....	1,663,046 29
Salaries, rents, etc.....	705 17
Estimated taxes hereafter payable.....	10,149 47

TOTAL LIABILITIES..... \$1,691,908 45
NET CASH SURPLUS..... 1,833,480 71

TOTAL..... \$3,585,389 16

GENERAL REVIEW.

This company began business in 1848, and is under the same management as the Manufacturers', State, Mechanics' Enterprise and American mutual fire insurance companies of Providence. It has been very successful, paying large dividends to policyholders, besides accumulating the surplus shown above. It bears an excellent reputation.

The bonds and stocks owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

The contingent liability is fixed by the policy and is five times the cash premium, but no assessment has ever been made. The contingent resources of the company on December 31, 1921, were \$15,789,128.90.

It is a member of the Senior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Territory.—The company is licensed in Ill., Ky., Me., Md., Mass., Mich., N. H., N. Y., Ohio, Pa., R. I., S. C., Vt. and Wis.

Officers.—President and treasurer, John R. Freeman; secretary and assistant treasurer, Theodore P. Bogert; vice-presidents and engineers, Benj. G. Buttolph Hovey T. Freeman and Edwin D. Pingree.

Directors.—Arnold B. Chace, treasurer Valley Falls Co.; Henry F. Lippett, general manager Manville Co.; Edward D. Pearce, president Providence Institution for Savings; J. K. H. Nightingale, treasurer The Nightingale-Morse Mills, Inc.; Robert W. Taft, treasurer Coventry Co.; John R. Freeman, president of the company, consulting engineer; Jesse H. Metcalfe, agents Wanskuck Co., president Auburn Woolen Co.; Samuel M. Nicholson, president Nicholson File Co.; Albert H. Tillinghast, vice-president Grosvenor Dale Co.; Henry D. Sharpe, treasurer Brown & Sharpe Mfg. Co.; Robert H. I. Goddard, president Lonsdale Co., Goodard Bros., agents; Charles M. Holmes, treasurer Holmes Mfg. Co., treasurer Gosnold Mills Co., treasurer Page Mfg. Co.;

James R. MacColl, treasurer Lorraine Mfg. Co.; Frederick K. Copeland, president Sullivan Machinery Co.; William Gammell, president Besheley Co., president Hope Co.; A. Dawson, vice-president and manager, Canadian Cottons, Ltd., president Canadian Woolens, Ltd., President Belding Paul Corticelli, Ltd.; John H. Goss, vice-president Seoville Mfg. Co.; Chas. O. Richardson, treasurer Warwick Mills, vice-president Equinox Mills.

Income, 1921.—Gross premium deposit, \$2,093,624.32; return premiums deposit, \$199,090.86; net premium deposit, \$1,894,533.96; interest, etc., \$179,911.79; gross premium on United States funds deposited in Canadian banks, \$49.82; profit on sale or maturity of bonds and stocks, \$3,535.69; total income, \$2,078,081.88.

Disbursements, 1921.—Net amount paid policyholders for losses, \$74,234.11; underwriting expenses, \$152,561.08; return of unabsorbed premium deposit to policyholders, \$1,747,248.64; loss on sale or maturity of bonds and stocks, \$2,709.50; decrease by adjustment in book value of bonds and stocks, \$140,188.19; total disbursements, \$2,116,891.47.

Ratios to Premiums Written.—Losses paid, 3.9%; losses incurred, 3.6%; underwriting expenses, 8.1%; underwriting profit, 100.8%.

Ratios to Premiums Earned.—Losses incurred, 3.3%; expenses incurred, 5.7%; underwriting profit, 91.1%.

Underwriting Exhibit, 1921.—Premium deposit earned during 1921, \$2,095,579.98; gain from underwriting profit and loss items, \$1,730.89; total, \$2,097,310.87.

Losses incurred during 1921, \$68,475.76; underwriting expenses incurred during 1921, \$119,034.32; total, \$187,510.08.

Gain from underwriting during 1921, \$1,909,800.79.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$184,118.89; profit on investments during 1921, \$200,335.23; total, \$384,454.87.

Loss on investments during 1921, \$142,847.69.

Gain from investments during 1921, \$241,607.18.

RHODE ISLAND MUTUAL FIRE INSURANCE COMPANY.—Continued.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$1,909,800.79; investments, \$241,607.18; total, \$2,151,407.97.

Loss from unabsorbed premium deposit, \$1,747,248.64.

Surplus, December 31, 1920, \$1,429,321.38; increase, \$404,159.83; surplus, December 31, 1921, \$1,833,480.71.

Business from Organization.—Net premium deposit and assessments, \$27,327,760.44; net losses paid, \$3,247,381.24;

unabsorbed premium deposit to policyholders, \$20,897,902.05; average percentage of cash premium deposit returned to date, 76.44%.

Percentage of cash premium deposit returned during the year on expiring policies as dividends or profits, viz.: One year, 90.75%; two years, 84.88%; three years, 75.08%; four years, 63.50%; five years, 46.25%.

RICHLAND COUNTY MUTUAL INSURANCE COMPANY,

17 E. Third Street, Mansfield, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$23,000 00
Liberty bonds.....	225,970 12
Cash in Banks and office.....	35,985 64
Premium deposit notes.....	2,599,982 65

TOTAL ADMITTED ASSETS..... \$2,867,938.41

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$1,500 00
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GENERAL REVIEW.

This company was incorporated under the laws of the State of Ohio in 1850 and began business that year. It is in good repute and confines its operations to the State of Ohio.

It transacts a general fire insurance business on the purely mutual plan, writing through agents under a mutual plan. It writes only on the assessment plan, accepting premium deposit notes. Business is written at tariff rates. It will be noted that the assets, December 31, 1921, include the premium notes held, amounting to \$2,599,982.65.

R. Smith, secretary, has been directing the affairs of this company for 50 years.

The securities are of an excellent character, and we are advised by the company that the real estate carried at \$23,000 has a value of \$50,000, and that the market value

of its Liberty Bonds, December 31, 1921, was \$17,000 in excess of the amount at which they are carried.

Officers.—President, J. A. Rigby; secretary, R. Smith; assistant secretary, E. W. Dann; treasurer, S. A. Jennings.

Directors.—J. A. Rigby, president The J. A. Rigby Co.; E. B. Caldwell, president The Caldwell & Bloor Co.; T. R. Barnes, secretary Barnes Mfg. Co.; S. A. Jennings, cashier Citizens National Bank; Lewis Brucker, attorney; B. J. Balliet, capitalist; Edwin Mansfield, Common Pleas Judge; D. W. Cummins, attorney; R. Smith, secretary; E. W. Dann, assistant secretary; Miss M. J. Scott, policy clerk.

Income, 1921.—Assessments on deposit premium notes, \$114,000; interest, \$5,042.30; rents, \$450; total income, \$120,422.30.

Disbursements, 1921.—Net amount paid policyholders for losses, \$61,142.44; expense, \$31,707.83; commissions, \$19,058.87; total disbursements, \$111,909.14.

RUBBER MANUFACTURERS' MUTUAL INSURANCE COMPANY,

31 Milk Street, Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,096,110 00
Interest due and accrued thereon.....	16,847 06
Cash in banks and office.....	109,271 54
Agents' balances not over three months due.....	37,038 07

TOTAL ADMITTED ASSETS..... \$1,259,266 67

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$3,667 00
Unearned premiums.....	540,567 95
Salaries, rents, etc.....	1,119 91
Estimated taxes hereafter payable.....	1,602 78

TOTAL LIABILITIES..... \$551,947 64
NET CASH SURPLUS..... 707,319 03

TOTAL..... \$1,259,266 67

GENERAL REVIEW.

This company began business January 15, 1885. It has built up a large and profitable business, and bears an excellent reputation.

It is under practically the same management as the Cotton and Woolen Manufacturers' and Industrial Mutual insurance companies of Boston.

The contingent liability is fixed by the by-laws and is five times the cash premiums. No assessments have ever been levied.

On December 31, 1921, the contingent resources of the company were \$5,430,445.50.

The securities owned are high grade. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

This company is a member of the Senior and Junior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Officers.—President, A. H. Lowe; vice-president, Geo. B. Hodgman; vice-president and assistant treasurer, W. B.

RUBBER MANUFACTURERS' MUTUAL INSURANCE COMPANY. — Continued.

Brophy; secretary and treasurer, Benjamin Taft; assistant secretary, C. H. Clough; assistant secretary, H. P. Farwell.
Directors.—Arthur H. Lowe, Fitchburg, Mass.; Geo. B. Hodgman, New York, N. Y.; Marcus Beebe, Malden, Mass.; C. C. Converse, Boston, Mass.; E. H. Clapp, Boston, Mass.; F. W. Pitcher, Easthampton, Mass.; C. T. Plunkett, Adams, Mass.; B. F. Peach, Lynn, Mass.; E. Frank Lewis, Lawrence, Mass.; Lester Leland, Boston, Mass.; Benjamin Taft, Ayer, Mass.; J. P. Stevens, Newburyport, Mass.; C. A. Stone, Boston, Mass.; W. B. Brophy, Boston, Mass.; Frank R. Briggs, Boston, Mass.

Territory.—It is licensed in Ill., Me., Md., Mass., Mich., N. H., N. Y., N. C., Ohio, Pa., R. I., S. C., Vt. and Wis.

Income, 1921.—Gross premiums, \$904,984.50; return premiums, \$67,387.40; net premiums, \$837,547.10; interest, etc., \$58,698.04; Canadian exchange, \$575.00; profit on sale of bonds, \$1,537.45; total income, \$898,357.59.

Disbursements, 1921.—Gross amount paid for losses, \$33,970.04; salvage, \$229.66; net amount paid policyholders for losses, \$33,740.38; underwriting expenses, \$56,516.39; expiration return of premium to policyholders, \$798,721.78; investment expenses, \$1,422.77; other disbursements, \$50.00; total disbursements, \$890,451.32.

Ratios to Premiums Written.—Losses paid, 4.0%; losses incurred, 3.6%; underwriting expenses, 6.7%; underwriting profit, 97.5%.

Ratios to Premiums Earned.—Losses incurred, 3.3%; expenses incurred, 6.0%; underwriting profit, 90.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$901,537.77; gain from underwriting profit and loss items, \$66.94; total, \$901,804.71.

Losses incurred during 1921, \$30,577.36; underwriting expenses incurred during 1921, \$54,407.90; total, \$84,985.26.

Gain from underwriting during 1921, \$816,619.43.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$59,919.30; profit on investments during 1921, \$24,013.00; total, \$83,932.30.

Loss on investments during 1921, \$59.00; investment expenses incurred during 1921, \$1,422.77; total, \$1,472.77.

Gain from investments during 1921, \$82,459.53.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$816,619.43; investments, \$82,459.53; total, \$899,078.96.

Loss from expiration return of premium, \$798,721.78.

Surplus, December 31, 1920, \$606,961.85; increase, \$100,357.18; surplus, December 31, 1921, \$707,319.03.

Business from Organization.—Net premiums and assessments, \$18,489,602.92; net losses paid, \$1,564,773.37; expiration return of premium to policyholders, \$9,784,976.14; average dividend, 81.22%.

Percentage of cash premiums returned during the year on expiring policies as expiration return of premium: One year, 90.57%; two years, 80%; three years, 71.47%.

ST. PAUL MUTUAL HAIL AND CYCLONE INSURANCE COMPANY,

Pioneer Building, St. Paul, Minn.

GENERAL REVIEW.

This company was organized under the laws of the State of Minnesota in 1897, and writes, under a mutual plan, insurance on growing crops protecting against loss by hail and on buildings and other farm property against loss by cyclone or windstorm.

Hail insurance is written for terms of from one to five years and cyclone insurance is written for a five-year period. The limit of liability of assessment on the cyclone insurance is not to exceed five mills or fifty cents a hundred dollars of insurance. The company states that no assessment larger than three mills or thirty cents per hundred dollars insurance has ever been levied since it began business.

The company advises us that it is operating in the following states: Colo., Idaho, Iowa, Ill., Minn., Neb., S. D., Wis., Wyo. and Texas.

Officers.—President, L. C. Stebbins, and secretary, G. B. Walding.

Extracts from statement as of December 31, 1921:

Total admitted assets.....	\$154,324 23
Net cash surplus.....	117,190 71
Net premiums and/or assessment received.....	382,873 14
Total cash income.....	339,071 54
Net losses paid.....	248,831 82
Expenses paid.....	143,464 73
Total disbursements.....	397,296 55

SECURITY MUTUAL FIRE INSURANCE COMPANY,

Chatfield, Minn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$59,400 00
Interest due and accrued thereon.....	3,367 80
Bonds and stocks owned.....	62,590 76
Interest due and accrued thereon.....	718 85
Cash in banks and office.....	41,410 25
Interest accrued thereon.....	450 56
Agents' balances not over three months due.....	54,498 94
Bills receivable taken for fire risks.....	159 80
Commissions due from reinsurance companies.....	3,876 46
Reinsurance due on paid losses.....	1,389 24
Accounts receivable.....	15,193 85
TOTAL ADMITTED ASSETS.....	\$243,056 51

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$40,193 86
Unearned premiums.....	75,903 91
Dividends to policyholders unpaid.....	2,118 41
Salaries, rents, etc.....	250 00
Estimated taxes hereafter payable.....	1,500 00
Contingent commissions, etc.....	20,797 23

TOTAL LIABILITIES.....	\$140,763 41
NET CASH SURPLUS.....	102,293 10

TOTAL..... **\$243,056 51**

SECURITY MUTUAL FIRE INSURANCE COMPANY—Continued.

GENERAL REVIEW.

This company began business April 22, 1898. It writes both fire and tornado insurance upon mercantile and manufacturing risks as well as upon dwelling property; it also writes automobile insurance.

The company for a time wrote some "surplus line" insurance, but advises us that this has been discontinued.

The assessment liability is fixed by the by-laws, and limited to an additional amount equal to the premium paid. On December 31, 1921, the contingent resources were \$222,537.05.

The company writes on both the mutual and cash plans. Policies written on the cash basis do not participate in any profits of the company. These policies are written at regular stock company rates.

In Minnesota it writes all business at a uniform discount of 20% from tariff, this being allowed on renewals as well as new business, and no further dividends are paid. In North and South Dakota, the full premium is collected in advance, and a 20% dividend allowed at expiration. This also applies to participating policies written in outside territory where the company is not admitted.

The company lost heavily in the Minnesota forest fires in October, 1918, and found it necessary to levy an assessment upon mutual policyholders of 40% of the annual premiums based upon board rates. This was the first assessment ever made by the company.

C. L. Thurber, the founder and secretary of the company, died June 20, 1919. His son, L. M. Thurber, who was associated with him for many years, succeeded him as secretary.

The company has been in business since 1898 and has established an excellent reputation in the matter of treatment of policyholders and prompt payment of just claims; it has had an honorable career.

The securities owned are high class, and the valuations used are those fixed by the Convention of Insurance Commissioners. The mortgages cover farm properties in North Dakota and Minnesota, and are apparently well secured.

Territory.—It is licensed in Illinois, Indiana, Minnesota, Mississippi, Nebraska, North Dakota, and South Dakota.

Officers.—President, F. L. Tesca; vice-president, F. G. Stoudt; secretary and treasurer, L. M. Thurber.

Directors.—F. L. Tesca, retired hardware merchant, Chatfield, Minn.; L. M. Thurber, insurance, Chatfield, Minn.; S. E. Bibbins, insurance, Chatfield, Minn.; F. G. Stoudt, cashier First National Bank, Chatfield, Minn.;

F. H. Tuper, automobile dealer, Chatfield, Minn.; Lars Christianson, druggist, Fargo, N. D.; D. B. Franklin, insurance, Rochester, Minn., and J. C. Durfee, insurance, Minneapolis, Minn.

Income, 1921.—Gross premiums, \$363,987.86; reinsurance, \$68,263.06; return premiums, \$70,446.65; net premiums, \$225,278.13; interest, etc., \$4,976.44; 1918 conflagration assessments, \$23.04; Agents' balances previously charged off, \$25; total income, \$230,302.61.

Disbursements, 1921.—Gross amount paid for losses, \$125,525.88; reinsurance, \$44,899.07; salvage, \$920; net amount paid policyholders for losses, \$79,706.81; underwriting expenses, \$75,441.03; dividends to policyholders, \$10,907.58; investment expenses, \$385.59; total disbursements, \$166,441.01.

Ratios to Premiums Written.—Losses paid: Fire, 36.3%; motor vehicle, 0.4%; tornado, etc., 22.8%; hail, 49.9%; losses incurred, 47.4%; underwriting expenses, 33.5%; underwriting profit, 3.3%.

Ratios to Premiums Earned.—Losses incurred, 52.5%; expenses incurred, 43.6%; underwriting profit, 3.7%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$203,569.98; loss from underwriting profit and loss items, \$505.04; total, \$203,064.94.

Losses incurred during 1921, \$106,825.53; underwriting expenses incurred during 1921, \$88,700.96; total, \$195,526.49.

Gain from underwriting during 1921, \$7,538.45.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$7,168.54; profit on investments during 1921, \$1,249.16; total, \$8,417.70.

Investment expenses incurred during 1921, \$385.59.

Gain from investments during 1921, \$8,032.11.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$3,538.45; investments, \$8,032.11; decrease special reserves, \$4,141.93; 1918 conflagration assessments, \$23.04; recovery from U. S. Railroad Administration, \$15,000; total, \$24,735.53.

Loss from dividends, \$13,025.99.

Surplus, December 31, 1920, \$78,583.56; increase, \$23,700.54; surplus, December 31, 1921, \$102,284.10.

Business from Organization.—Net premiums and assessments, \$3,043,023.92; net losses paid, \$1,541,803.29; dividends to policyholders, \$353,741.70; average dividend, 20%.

Percentages of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; three years, 20%; five years, 20%.

SOUTH DANVERS MUTUAL FIRE INSURANCE COMPANY,

12 Monument Sq., Concord, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$130,968 50
Interest due and accrued thereon.....	1,710 40
Cash in banks and office.....	4,400 84
Agents' balances not over three months due.....	25,443 44
Reinsurance commissions due.....	2,387 99

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$20,960 26
Unearned premiums.....	104,122 16
Dividends to policyholders unpaid.....	534 01
Salaries, rents, etc.....	2,207 03
Estimated taxes hereafter payable.....	1,500 62
Estimated expenses of investigation and adjustment of losses.....	544 78

TOTAL LIABILITIES..... \$129,868 86
NET CASH SURPLUS..... \$5,041 71

TOTAL ADMITTED ASSETS..... \$164,910 57

TOTAL..... \$164,910 57

SOUTH DANVERS MUTUAL FIRE INSURANCE COMPANY.—Continued.

GENERAL REVIEW.

This company was incorporated June 12, and began business August 1, 1889. The company is under the same management as the Middlesex Mutual Fire Insurance Company, Concord, Mass., the Lynn Mutual Fire Insurance Company of Lynn, Mass., and the Citizens Mutual Insurance Company of Concord, Mass. The company adopted the advance cash premium plan about 1885 and since that time has never levied an extra assessment. The contingent liability of the policyholders is fixed by the by-laws and is one additional annual premium.

Officers.—President, Prescott Keyes; vice-president, Charles F. Bowers; secretary, Frank Taylor; assistant secretary, Elmer R. Howard; treasurer, Prescott Keyes; assistant treasurer, Charles F. Bowers.

Directors.—William F. Sawyer, William F. Hill, Frank Taylor, Charles F. Stone, William Wheeler, George M. Baker, Prescott Keyes, C. F. Bowers, C. Fay Heywood, Pliny Jewell, Edward L. Parker and Samuel H. Hollis.

Income, 1921.—Net premiums, \$155,584.06; interest, etc., \$5,737.388; gross profit on bonds, \$316.50; total income, \$161,587.94.

Disbursements, 1921.—Net amount paid policyholders for losses, \$66,801.13; underwriting expenses, \$58,918.51; divi-

dends to policyholders, \$14,392.90; other disbursements, \$148.40; total disbursements, \$189,656.94.

Ratios to Premiums Written.—Losses paid, 45.0%; motor vehicle, 33.9%; losses incurred, 51.9%; underwriting expenses, 37.9%; underwriting loss, 3.1%.

Ratios to Premiums Earned.—Losses incurred, 66.4%; expenses incurred, 44.3%; underwriting loss, 3.6%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$133,596.81; gain from underwriting profit and loss items, \$1,567.36; total, \$135,153.17.

Losses incurred during 1921, \$80,761.66; underwriting expenses incurred during 1921, \$59,213.23; total, \$139,974.89.

Loss from underwriting during 1921, \$4,821.72.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$6,272.80; profit on investments during 1921, \$734.90; total, \$7,007.70.

Investment expenses incurred during 1921, \$143.46.

Gain from investments during 1921, \$6,864.39.

Gain and Loss Exhibit, 1921.—Gain from investment, \$6,864.39.

Losses: Underwriting, \$4,821.72; dividends, \$14,467.46; total, \$19,289.18.

Surplus, December 31, 1920, \$47,466.59; decrease, \$12,424.89; surplus, December 31, 1921, \$35,041.71.

SOUTHERN MUTUAL INSURANCE COMPANY,

Southern Mutual Bldg., Athens, Ga.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$250,000 00
Rents due and accrued.....	3,298 75
Bonds and stocks owned.....	789,443 00
Interest due and accrued thereon.....	18,911 88
Cash in banks and office.....	4,691 82
Agents' balances not over three months due.....	14,879 70

TOTAL ADMITTED ASSETS..... \$1,085,706 33

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$10,429 04
Unearned premiums.....	181,711 09
Dividends to policyholders unpaid.....	69,679 88
Salaries, rents, etc.....	160 00
Estimated taxes hereafter payable.....	211 30
Reserve for depreciation, office building....	11,418 12

TOTAL LIABILITIES..... \$272,900 88
NET CASH SURPLUS..... 752,709 45

TOTAL..... \$1,085,706 33

GENERAL REVIEW.

This is a large and reputable company which was organized and began business in 1848. Though mutual in form it writes only upon the cash premium basis, paying dividends to members in the form of scrip, payable in cash after one year.

It is licensed only in Georgia, and has built up a substantial surplus. Its policies are of the New York Standard form.

The company advises that the largest line on any one risk is \$10,000.

In the Augusta conflagration in March, 1916, the company suffered a loss of \$584,000. In 1917 it suffered a loss of over \$270,000 in the Atlanta conflagration. These conflagration losses were paid without suspending dividend payments to policyholders. The company's loss paying reputation is excellent.

The securities owned are of good character.

Officers and Directors.—Billups Phinixy, president and treasurer, Athens, Ga.; Arthur E. Griffith, secretary, Athens, Ga.; Edward R. Hodgson, president Empire State Chemical Co., Athens, Ga.; William T. Bryan, capitalist, Athens, Ga.; Hamilton McWhorter, attorney at law,

Athens, Ga.; Charles H. Phinixy, cotton factor, Athens, Ga.; John W. Morton, president National Bank of Athens, Athens, Ga.; Charles M. Snelling, Dean University of Georgia, Athens, Ga.; Andrew C. Erwin, real estate, Athens, Ga.; Robert P. White, president Georgia Manufacturing Co., Athens, Ga.; John W. Grant, capitalist, Atlanta, Ga.; Henry B. King, capitalist, Augusta, Ga.; G. Gunby Jordan, president Third National Bank, Columbus; Robert J. Taylor, president Bibb National Bank, Macon, Ga.; M. A. O'Byrne, president Hibernia Bank, Savannah, Ga.

Income, 1921.—Gross premiums, \$369,213.68; return premiums, \$5,795.90; net premiums, \$363,422.18; interest, etc., \$27,463.65; rents, etc., \$34,953.87; adjustment in book value of bonds, \$9,539.00; total income, \$435,428.70.

Disbursements, 1921.—Net amount paid policyholders for losses, \$124,164.91; underwriting expenses, \$95,600.64; dividends to policyholders, \$108,073.90; decrease by adjustment, bonds, and loss from sale bonds, \$1,728.60; office building expenses, taxes, etc., \$24,550.44; total disbursements, \$354,118.49.

Ratios to Premiums Written.—Losses paid, 34.2%; losses incurred, 35.1%; underwriting expenses, 26.3%; underwriting profit, 39.1%.

SOUTHERN MUTUAL INSURANCE COMPANY.—Continued.

Ratios to Premiums Earned.—Losses incurred, 35.0%; expenses incurred, 26.1%; underwriting profit, 38.9%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$364,724.50.

Losses incurred during 1921, \$127,628.24; underwriting expenses incurred during 1921, \$95,025.47; total, \$222,653.71.

Gain from underwriting during 1921, \$142,070.79.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$62,596.44; profit on investments during 1921, \$25,013.00; total, \$87,609.44.

Loss on investments during 1921, \$1,728.00; investment expenses incurred during 1921, \$24,550.44; total, \$26,278.04.

Gain from investments during 1921, \$61,330.40.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$142,070.79; investments, \$61,330.40; other sources, \$467.03; total, \$203,868.22.

Loss from dividends, \$109,844.42.

Surplus, December 31, 1920, \$658,665.65; increase, \$94,023.80; surplus, December 31, 1921, \$752,709.45.

Business from Organization.—Net premiums and assessments, \$18,339,826.84; net losses paid, \$7,269,500.45; dividends to policyholders, \$3,294,509.08.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 30%.

STANDARD MUTUAL FIRE INSURANCE COMPANY,

915 Commercial Trust Bldg., Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$307,367 00
Interest due and accrued thereon.....	5,167 08
Cash in banks and office.....	24,771 41
Agents' balances not over three months due.....	10,310 87

TOTAL ADMITTED ASSETS..... \$347,616 96

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$3,267 90
Unearned premiums.....	172,547 38
Interest due and accrued.....	12 50
Salaries, rents, etc.....	36 70
Estimated taxes hereafter payable.....	1,466 10
Due for borrowed money.....	15,000 00

TOTAL LIABILITIES..... \$192,330 58
NET CASH SURPLUS..... 155,286 38

TOTAL..... \$347,616 96

GENERAL REVIEW.

This company was incorporated December 21, 1892. It has paid good dividends to members and bears an excellent reputation.

The contingent liability of members is fixed by the by-laws and is five times the cash premium. No extra assessments have ever been made. The contingent resources on December 31, 1921, were \$1,718,203.50.

The dividends to policyholders since organization, average 73.8%.

The securities owned are of good character. The security valuations in this statement are those fixed by the Convention of Insurance Commissioners.

This company is a member of the Junior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Officers.—President, James Henry; vice-president, E. H. Morris; treasurer and secretary, Edwin I. Atlee; assistant treasurer and assistant secretary, C. V. Hart.

Directors.—James Henry, president of company, Philadelphia, Pa.; E. H. Morris, manufacturer, Philadelphia, Pa.; Edwin I. Atlee, treasurer and secretary of company, Isaac A. Smith, I. W. Smith Woolen Co., Bridgeport, Pa.; George T. Williams, John Williams Mfg. Co., Philadelphia, Pa.; John W. H. Brooks, Brooks Bros. Co., Inc., Philadelphia, Pa.; Thomas S. Shibe, A. J. Reach Co., Philadelphia, Pa.; Samuel R. Boggs, Model Mills Co., Philadelphia, Pa.

Income, 1921.—Gross premiums, \$312,705.87; return premiums, \$28,282.63; net premiums, \$284,423.24; interest, etc., \$17,435.84; borrowed money, \$20,000.00; gross profit on sale of bonds, \$3,254.29; total income, \$325,113.37.

Disbursements, 1921.—Gross amount paid for losses, \$13,525.97; salvage, \$172.05; net amount paid policyholders for losses, \$13,353.92; underwriting expenses, \$33,862.30;

dividends to policyholders, \$277,578.76; borrowed money repaid, \$5,000.00; interest on borrowed money, \$1,162.47; other disbursements, \$5,466.99; total disbursements, \$336,424.44.

Ratios to Premiums Written.—Losses paid, 4.6%; losses incurred, 4.9%; underwriting expenses, 11.9%; underwriting profit, 97.8%.

Ratios to Premiums Earned.—Losses incurred, 4.5%; expenses incurred, 15.7%; underwriting profit, 84.6%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$311,958.96; gain from underwriting profit and loss items, \$15,183.26; total, \$327,142.22.

Losses incurred during 1921, \$14,932.22; underwriting expenses incurred during 1921, \$49,036.47; total, \$63,976.29.

Gain from underwriting during 1921, \$264,065.93.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$16,972.68; profit on investments during 1921, \$11,032.96; total, \$28,054.93.

Loss on investments during 1921, \$5,030.00; investment expenses incurred during 1921, \$436.99; total, \$5,466.99.

Gain from investments during 1921, \$22,587.94.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$264,065.93; investments, \$22,587.94; total, \$286,653.87.

Loss from dividends, \$277,578.76.

Surplus, December 31, 1920, \$146,211.27; increase, \$9,075.11; surplus, December 31, 1921, \$155,286.38.

Business from Organization.—Net premiums and assessments, \$3,933,818.09; net losses paid, \$360,767.61; dividends to policyholders, \$2,990,184.16; average dividend, 73.8%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 90%; two years, 80.5%; three years, 65.9%; four years, 54%; five years, 45%.

STANSTEAD AND SHERBROOKE MUTUAL FIRE INSURANCE COMPANY,

Sherbrooke, Quebec.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$28,994 06
Bonds and stocks owned.....	335,170 72
Interest due and accrued thereon.....	4,378 93
Cash in banks and office.....	2,959 80
Agents' balances.....	13,779 07
Assessments uncollected.....	4,892 09
Office furniture and equipment.....	3,917 00
Reinsurance reserve.....	6,773 84
Bills receivable.....	1,019 31
Due from reinsurance company for losses..	505 31

TOTAL ADMITTED ASSETS.....\$402,390 43

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$927 00
Unearned premiums.....	35,036 40
Due to reinsurance company for premiums.	1,373 89
Funds held under reinsurance treaties.....	10,461 83

TOTAL LIABILITIES.....	\$47,799 21
Stock capital actually paid up.....	50,000 00
NET CASH SURPLUS.....	304,591 22

TOTAL.....\$402,390 43

GENERAL REVIEW.

This company commenced business in 1835. It bears a good reputation and has accumulated a substantial surplus. Its investments are of good character.

In 1921, a "Stock Capital" of \$200,000, was subscribed, and 25% (\$50,000,) was paid in.

In order to maintain the reserve fund and meet the estimated losses and expenses that may occur between the 8th of February 1922, and the 14th of February, 1923, the directors levied the usual assessment of 20% per annum on all deposit notes in force, based on the rate of one-twelfth of the annual assessment per month, payable in advance.

Officers.—President, F. N. McCrea, M. P.; vice-president, B. C. Howard; manager, Geo. Armitage; assistant manager, J. G. Armitage; inspector, W. L. McGannon, auditor, J. H. Bryce, C. G. A.

Directors.—Geo. Armitage, Sherbrooke; F. I. Bedard,

Richmond; Hon. J. E. Caron, Quebec; A. E. Curtis, Stanstead; B. C. Howard, Sherbrooke; A. B. Hunt, M. P., Bury; F. N. McCrea, M. P. Sherbrooke; Hon. Jacob Nichol, Sherbrooke.

Income, 1921.—Gross premiums, \$172,411.42; reinsurance, \$23,243.28; return premiums, \$9,102.23; net premiums, \$135,065.91; interest, etc., \$17,707.87; other income, \$366.64; stock capital, \$50,000.00; investments retired, \$309.13; increase in amount due reinsuring companies, \$5,979.92; total income, \$209,929.47.

Disbursements, 1921.—Gross amount paid for losses, \$113,609.83; reinsurance, \$25,508.55; net amount paid policyholders for losses, \$88,101.28; underwriting expenses, \$69,818.92; dividends to policyholders, \$4,479.75; real estate, \$581.95; investments, \$53,042.50; increase in agent's balances, \$5,315.05; increase in amount due by reinsuring companies, \$4,958.85; total disbursements, \$226,298.30.

STATE FARMERS' MUTUAL HAIL INSURANCE COMPANY,

Waseca, Minn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$23,700 00
Interest due and accrued thereon.....	2,803 57
Cash in banks and office.....	14,739 06
Certificates of deposit.....	259,243 56

TOTAL ADMITTED ASSETS.....\$300,486 19

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$3,611 90
Unearned cyclone premiums.....	1,150 41
Other liabilities.....	6 72

TOTAL LIABILITIES.....	\$4,769 03
NET CASH SURPLUS.....	295,717 16

TOTAL.....\$300,486 19

GENERAL REVIEW.

This company was organized March 2, 1896. It operates upon the assessment plan. The company advises us that since organization it has never levied any extra assessments. It writes hail and tornado insurance.

The company is in good repute, and is under experienced management.

It is licensed in Colo., Idaho, Ill., Iowa, Minn., Mont., Neb., N. M., N. D., S. D., Texas and Wyo.

The president and manager is F. T. Day, and the secretary and treasurer C. H. Watson.

A "convention" examination of this company was made as of December 31, 1921, representatives of the insurance departments of the States of Minnesota, Colorado and Montana participating. During the course of the exami-

nation some recommendations were made by the examiners as to the accounting and handling the affairs of the company, including reference to a very large deposit in a local bank. Under date of June 28, 1922, we were advised by the Insurance Commissioner of Minnesota that the conditions mentioned in the report of examination, quoted in our reports, have been corrected, and the company is operating under license of that Department, and is likewise licensed to operate in all of the States it has been doing business in for several years past. Also that the officers of the company are men of very good standing, capable business men, and the Department is satisfied that the affairs of the company are being conducted in a commendable manner.

STATE FARMERS MUTUAL HAIL INSURANCE COMPANY—Continued.

Directors.—W. H. Latham, C. D. Ward, H. G. Day, C. H. Watson and F. T. Day.

Income, 1921.—Net premiums \$329,430.85; interest, etc., \$10,964.24; reinsurance premiums (hail), \$9,056.42; total income, \$349,451.51.

Disbursements, 1921.—Net amount paid policyholders for losses, \$173,213.41; underwriting expenses, \$126,010.85; commissions paid on reinsurance, \$2,458.98; furniture and fixtures, \$375; total disbursements, \$302,058.24.

THE STATE MUTUAL CYCLONE INSURANCE COMPANY,

Lapeer, Michigan.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$34,985 89
Cash in banks and office.....	119,876 82

TOTAL ADMITTED ASSETS.....	\$154,862 71
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LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$3,400 00
NET CASH SURPLUS.....	151,262 71

TOTAL.....	\$154,662 71
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GENERAL REVIEW.

This company was organized under the laws of the State of Michigan in 1897, and writes under a mutual plan tornado, cyclone and windstorm insurance in that State only.

The company advises that on December 31, 1921, it had outstanding 62,133 policies, with insurance in force of \$211,489,698.

Territory.—It is licensed in the State of Michigan only.

Officers.—(At last advices) President, John T. Rich; vice-president, R. B. Walker; secretary, C. H. Rood; treasurer, A. Baldwin.

Directors.—W. E. Robb, Howell; Edgar Burk, St. John's; J. H. Dodds, Lapeer; John Slater, Lapeer; Leo Lamiman, Marquette; W. B. Wilben, Olfert; Geo. A. Houch, Marshall; Geo. Utley, Kalamazoo; Ripley White, Lapeer.

Income, 1921.—Net premiums and assessments, \$276,757.56; interest, etc., \$1,791.68; other income, \$574.67; total income, \$279,123.91.

Disbursements, 1921.—Net amount paid policyholders for losses, \$105,821.20; underwriting expenses, \$109,879.26; other disbursements, \$89.45; total disbursements, \$215,789.91.

STATE MUTUAL FIRE INSURANCE COMPANY,

10 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$4,226,254 00
Interest due and accrued thereon.....	27,741 00
Cash in banks and office.....	295,339 25
Unpaid premium deposit not over three months due.....	105,999 20

TOTAL ADMITTED ASSETS.....	\$4,655,333 45
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LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$23,275 08
Unearned premium deposit.....	2,242,916 64
Salaries, rents, etc.....	929 54
Estimated taxes hereafter payable.....	13,647 97

TOTAL LIABILITIES.....	\$2,280,769 13
NET CASH SURPLUS.....	2,374,564 32

TOTAL.....	\$4,655,333 45
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GENERAL REVIEW.

This company began business February 26, 1855, and has been very successful, accumulating a large surplus besides paying large dividends to members. It is under the same management as the American, Enterprise, Manufacturers', Rhode Island, and Mechanics' mutual insurance companies of Providence.

The contingent liability is fixed by the policy and is five times the contingent premium deposit. The contingent resources of the company, on December 31, 1921, were \$21,273,791.80. No assessment has ever been made.

The securities owned are high grade. The valuations in this statement are those fixed by the Convention of Insurance Commissioners.

This company is a member of the Senior Conference of

New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Territory.—It is licensed in Ill., Ky., Mo., Md., Mass., Mich., N. H., N. Y., O., Pa., R. I., S. C., Vt., and Wis.

Officers.—President and treasurer, John R. Freeman; secretary and assistant treasurer, Theodore P. Bogert; vice-presidents and engineers, Benjamin G. Buttolph Edwin D. Pingree, and Hovey T. Freeman.

Directors.—Arnold B. Chace, treasurer Valley Falls Co.; Henry F. Lippitt, general manager Manville Co.; Edward D. Pearce, president Providence Institution for Savings; J. K. H. Nightingale, treasurer The Nightingale-Morse Mills, Inc.; Robert W. Taft, treasurer Coventry Co.; John R. Freeman, president of the company, consulting engineer; Jesse H. Metcalf, agent Wanskuck Co.; president Auburn

STATE MUTUAL FIRE INSURANCE COMPANY — Continued.

Woolen Co.; Samuel M. Nicholson, president Nicholson File Co.; Albert H. Tillinghast, vice-president Grosvenor Dale Co.; Henry D. Sharpe, treasurer Brown & Sharpe Mfg. Co.; Robert H. I. Goddard, president Lonsdale Co., Goddard Bros., agents; Charles M. Holmes, treasurer Holmes Mfg. Co., treasurer Gosnold Mills Co., treasurer Page Mfg. Co.; James R. MacColl, treasurer Lorraine Mfg. Co.; Frederick K. Copeland, president Sullivan Machinery Co.; William Gammell, president Berkeley Co., president Hope Co.; A. O. Dawson, vice-president and manager Canadian Cotton, Ltd., president Canadian Woolens, Ltd., president Belding Paul Corticelli, Ltd.; John H. Goss, vice-president Seoville Mfg. Co.; Chas. O. Richardson, treasurer Warwick Mills, vice-president Equinox Mills.

Income, 1921.—Gross premium deposit, \$2,816,062.46; return premium deposit, \$268,490.62; net premium deposit, \$2,547,571.84; interest, etc., \$230,123.43; gross premium on United States funds deposited in Canadian banks, \$65.67; profit on sale or maturity of bonds and stocks, \$4,130.96; total income, \$2,781,891.92.

Disbursements, 1921.—Net amount paid policyholders for losses, \$103,308.02; underwriting expenses, \$202,863.30; return of unabsorbed premium deposit to policyholders, \$2,347,351.38; loss on sale or maturity of bonds or stocks, \$2,709.50; decrease by adjustment in book value of bonds and stocks, \$183,350.48; total disbursements, \$2,833,822.68.

Ratios to Premiums Written.—Losses paid, 4.1%; losses incurred, 3.7%; underwriting expenses, 7.9%; underwriting profit, 100.0%.

Ratios to Premiums Earned.—Losses incurred, 3.3%; expenses incurred, 5.6%; underwriting profit, 91.2%.

Underwriting Exhibit, 1921.—Premium deposit earned during 1921, \$2,819,593.65; gain from underwriting profit and loss items, \$3,306.49; total, \$2,822,900.14.

Losses incurred during 1921, \$93,696.97; underwriting expenses incurred during 1921, \$158,013.35; total, \$251,709.32.

Gain from underwriting during 1921, \$2,571,190.82.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$235,080.79; profit on investment during 1921, \$259,840.11; total, \$494,920.90.

Loss on investments during 1921, \$185,950.92.

Gain from investments during 1921, \$308,960.92.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$2,571,190.82; investments, \$308,960.92; total, \$2,880,151.74.

Loss from unabsorbed premium deposit, \$2,347,351.38.

Surplus, December 31, 1920, \$1,941,763.96; increase, \$532,800.36; surplus, December 31, 1921, \$2,374,564.32.

Business from Organisation.—Net premium deposit and assessments, \$41,591,458.73; net losses paid, \$5,284,594.62; unabsorbed premium deposit, \$31,810,108.65; average percentage of cash premium deposit returned to date, 76.48%.

Percentage of cash premium deposit returned during the year on expiring policies as dividends or profits viz: One year, 80.75%; two years, 84.83%; three years, 75.98%; four years, 63.50%; five years, 46.25%.

SUFFOLK COUNTY MUTUAL INSURANCE COMPANY,

Savings Bank Bldg., Southold, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$1,800 00
Mortgage loans on real estate.....	81,750 00
Interest due and accrued thereon.....	1,585 87
Bonds and stocks owned.....	8,761 20
Interest due and accrued thereon.....	164 48
Cash in banks and office.....	20,219 68
Agents' balances not over three months due.....	238 46
Interest on bank deposits.....	273 79

TOTAL ADMITTED ASSETS \$114,712 98

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums.....	\$6,095 65
Estimated taxes hereafter payable.....	121 67
TOTAL LIABILITIES.....	\$6,217 32
NET CASH SURPLUS.....	108,495 66

TOTAL \$114,712 98

GENERAL REVIEW:

This company began business July 6, 1887, and is licensed only in New York, confining its writings to Suffolk county. It is the oldest mutual fire company in the State, and has never levied an assessment. Its rates are about the same as those of stock companies. It advises us that after policies run eight years membership rates are reduced one-half.

Officers.—President and treasurer, Franklin F. Overton; vice-president, S. Lester Albertson; secretary, Albert A. Folk; attorney, Nathan O. Petty.

Directors.—Nathan O. Petty, Jonathan Baker, Samuel Dickerson, Marcus W. Perry, William A. Fleet, Franklin F. Overton, Ernestus F. Post, Archibald S. Havens, Samuel O. Hedger, S. Lester Albertson, William H. Glover, J. Sheridan Wells and David H. Young.

Income, 1921.—Gross premiums, \$12,191.30; return premiums, \$154.04; net premiums, \$12,037.26; interest, etc., \$5,852.20; rent from real estate, \$98; profit on sale of bonds, \$227.60; total income, \$17,227.06.

Disbursements, 1921.—Net amount paid policyholders for losses \$1,962.34; underwriting expenses, \$6,468.64; total disbursements, \$8,365.98.

Ratios to Premiums Written.—Losses paid, 16.5%; losses incurred, 16.3%; underwriting expenses, 53.2%; underwriting profit, 41.1%.

Ratios to Premiums Earned.—Losses incurred, 16.3%; expenses incurred, 42.6%; underwriting profit, 41.1%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$12,046.53.

SUFFOLK COUNTY MUTUAL INSURANCE COMPANY—Continued.

Losses incurred during 1921, \$1,962.34; underwriting expenses incurred during 1921, \$5,136.19; total, \$7,098.53.

Gain from underwriting during 1921, \$4,948.00.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$5,619.84; profit on investments during 1921, \$237.69; total, \$5,857.44.

Loss on investments during 1921, \$490.

Gain from investments during 1921, \$5,457.44.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$4,948; investments, \$5,457.44; total \$10,405.44.

Surplus, December 31, 1920, \$98,090.22; increase, \$10,405.44; surplus, December 31, 1921, \$108,495.66.

Business from Organization.—Net premiums and assessments, \$446,489.36; net losses paid, \$311,431.88.

SUN MUTUAL FIRE INSURANCE COMPANY,

Thirteenth and Republic Streets, Cincinnati, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$241,317 00
Interest due and accrued thereon.....	558 43
Cash in banks and office.....	604 78
Premiums in course of collection.....	599 95
Perpetual insurance policy.....	188 00

TOTAL ADMITTED ASSETS..... \$243,169 16

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$69,433 70
Salaries, rents, etc.....	1,140 29
Due for borrowed money.....	500 00

TOTAL LIABILITIES \$71,073 99
NET CASH SURPLUS..... 172,095 17

TOTAL \$243,169 16

GENERAL REVIEW.

This company was organized under the laws of the State of Ohio in 1863, and has made excellent progress.

It has been writing fire insurance on a mutual plan, collecting a cash premium in advance and accepting premium notes for the balance.

The company advises that on July 1, 1920, it changed to the cash premium plan, issuing participating policies.

It is licensed in the State of Ohio only.

Under date of December 12, 1921, the company announced that from the first day of January 1922 until the first day of January 1923, all policies, if renewed within three months from date of expiration, shall receive a fifty per cent discount.

Officers.—President, John G. Broxterman; vice-president, A. Schmitt, Jr.; treasurer, Henry Hater; secretary, John

H. Tuke; assistant secretary and surveyor, Louis C. Brinkman; surveyors, Robert A. Kemper and Julian H. Greiwe.

Directors.—John G. Broxterman, Henry Hater, A. Schmitt, Jr., August Steinkamp, Chas. W. Ireland, Frank H. Kemper, H. J. Finke, Arthur H. Ewald, Meyer Newhoff, Henry Hoppe and Henry Hagemann.

Income, 1921.—Gross premiums, \$34,660.16; return premiums, \$651.71; net premiums, \$34,008.45; interest, etc., \$18,805.40; borrowed money, \$500.00; increase by adjustment of bonds and stocks, \$2,060.40; total income, \$55,174.25.

Disbursements, 1921.—Net amount paid policyholders for losses, \$3,411.26; underwriting expenses, \$15,529.92; dividends to policyholders, \$11,176.45; real estate expenses, \$4,514.49; decrease by adjustment in book value of stock, \$9,990.00; borrowed money repaid, \$1,500.00; other disbursements, \$1,781.25; total disbursements, \$43,863.37.

TEXAS NATIONAL MUTUAL FIRE INSURANCE COMPANY,

Fort Worth, Texas.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$30,250 00
U. S. Liberty bonds.....	16,180 00
War Saving stamps.....	918 00
Interest due and accrued thereon.....	576 36
Cash in banks and office.....	6,649 65
Agents' balances.....	6,703 98

TOTAL ADMITTED ASSETS..... \$61,277 99

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$10,126 94
Unearned premiums	33,194 47
Accrued bills, taxes etc.....	150 00

TOTAL LIABILITIES \$43,471 41
NET CASH SURPLUS..... 17,796 58

TOTAL \$61,277 99

GENERAL REVIEW.

This company was formed in June, 1913, by interests which had been operating the Texas National Fire Insurance Company of Fort Worth. The business of that company was transferred to this company, and the stock company retired. The secretary of the company holds the same position in the Millers' Mutual Fire Insurance Company of Fort Worth.

It is licensed only in Texas.

The company advises that it is writing no direct business, but reinsurance only, of other mutual companies.

The assessment liability of members is one additional annual premium.

The mortgage loans are secured by first liens on Fort Worth property.

Officers.—President, Edwin E. Bowley; vice-presidents,

TEXAS NATIONAL MUTUAL FIRE INSURANCE COMPANY.—Continued.

Ben O. Smith and Dr. J. W. Irion; secretary and manager, Glen Walker; assistant secretary, B. H. Getz; treasurer, Ed. K. Collett.

Income, 1921.—Net premiums, \$97,733.09; interest, etc., \$4,068.91; bonds sold, \$13,813.33; mortgage loans repaid, \$6,900.00; total income, \$122,515.33.

Disbursements, 1921.—Net amount paid policyholders for losses, \$81,895.01; underwriting expenses, \$28,744.42; dividends to policyholders, \$27,851.68; loaned on first mortgages, \$5,000.00; loss on bonds, \$621.67; total disbursements, \$144,112.78.

Ratios to Premiums Written.—Losses paid, 83.8%; losses incurred, 76.1%; underwriting expenses, 29.4%; underwriting profit, 4.7%.

Ratios to Premiums Earned.—Losses incurred, 72.6%; expenses incurred, 22.9%; underwriting profit, 4.4%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$102,497.63.

Losses incurred during 1921, \$74,428.07; underwriting expenses incurred during 1921, \$23,504.59; total, \$97,932.66.

Gain from underwriting during 1921, \$4,564.97.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$3,954.85.

Loss on investments during 1921, \$597.67.

Gain from investments during 1921, \$3,357.18.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$4,564.97; investments, \$3,357.18; total, \$7,922.15.

Loss from dividends, \$27,851.68.

Surplus, December 31, 1920, \$67,726.11; decrease, \$19,929.53; surplus, December 31, 1921, \$47,796.58.

TEXAS STATE MUTUAL FIRE INSURANCE COMPANY,

106 West Jefferson Street, Dallas, Texas.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$35,000 00
Mortgage loans on real estate	50,732 00
Interest accrued thereon	881 92
Bonds and Stocks owned	97,776 00
Interest accrued thereon	843 69
Cash in banks and office	15,819 18
Agents' balances not over three months due	18,021 44
Bills receivable	19,925 36
Other admitted assets	621 00

TOTAL ADMITTED ASSETS \$239,619 49

LIABILITIES, DECEMBER 31, 1921.

Losses and claims	\$16,309 00
Unearned premiums	139,993 23
Salaries, rents, etc.	375 00
Estimated taxes hereafter payable	1,000 00
Estimated expenses of investigation and adjustment of losses	200 00

TOTAL LIABILITIES \$157,877 23
NET CASH SURPLUS \$81,742 26

TOTAL \$239,619 49

GENERAL REVIEW.

This company was established in 1916 as the Farmers' Mutual Fire Insurance Company, of Texas; but during 1917 the name was changed to the above, as the company does a general business throughout the State.

The company is purely mutual, and the assessment liability of members is fixed by the by-laws, and is limited to an amount equal to one additional premium. The company claims that it does not have, subject to any one fire, more than the maximum written on any single risk. The largest aggregate amount insured in any one hazard is \$8,000 on fire-proof risks; on risks of ordinary classes the net line is about \$3,000. No assessments have been levied.

The company uses its own farm schedule which is a 10% discount from the State promulgated rates. Special hazard and mercantile risks are written at tariff rates.

In 1920 the company purchased a Home Office building 106 West Jefferson street, Dallas, Texas, and removed its Head Office to that place. The consideration was \$35,000, and is carried in the statement at that amount.

Its investments are high grade. The company bears a good reputation in the matter of loss settlements.

The unearned premium reserve is set up on the basis of 40% of the annual premium, and pro rata of this basis for longer terms.

It writes fire, windstorm and tornado, and hail insurance.

It is licensed in Ga., Pa., and Texas.

Officers.—President, C. M. Ware, Belton, Tex.; vice-president, Thos. Yarrell, Jr.; secretary, E. A. Partlow; treasurer, A. N. Denton.

Directors.—C. W. Ware; E. A. Partlow; A. N. Denton; C. C. Countess; V. L. Ware; Thos. Yarrell, Jr.; R. E. Ware; J. R. Spencer, S. M. Ray, Jr.

Some outside business is written through the Lumber Insurance Agency, Indianapolis, Ind.; Gale & Stone, Boston, Mass.; Riley & Co., Atlanta, Ga., and Justin Peters Agency, Philadelphia, Pa.

Income, 1921.—Gross premiums, \$231,371.54; reinsurance, \$29,041.07; return premiums, \$52,118.63; net premiums, \$150,711.94; interest, etc., \$13,878.28; total income, \$164,590.22.

Disbursements, 1921.—Gross amount paid for losses, \$132,375.47; reinsurance, \$27,409.88; salvage, \$61.61; net amount paid policyholders for losses, \$160,846.96; underwriting expenses, \$49,898.22; dividends to policyholders, \$13,774.62; other disbursements, \$1,780.61; total disbursements, \$170,854.43.

Ratios to Premiums Written.—Losses paid, 69.6%; losses incurred, 69.8%; underwriting expenses, 33.1%; underwriting profit, 0.06%.

Ratios to Premiums Earned.—Losses incurred, 61.7%; expenses incurred, 29.1%; underwriting profit, 0.07%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$170,441.87; loss from underwriting profit and loss items, \$15,617.36; total, \$154,824.01.

TEXAS STATE MUTUAL FIRE INSURANCE COMPANY—Continued.

Losses incurred during 1921, \$105,098.92; underwriting expenses incurred during 1921, \$40,596.22; total, \$154,695.14.

Gain from underwriting during 1921, \$128.87.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$12,825.52; profit on investments during 1921, \$1,671.71; total, \$14,497.23.

Investment expenses incurred during 1921, \$342.81.

Gain from investments during 1921, \$14,154.42.

Gain and Loss Exhibit, 1921.—Gains: Underwriting,

\$128.87; investments, \$14,154.42; other sources, \$900; total, \$15,183.29.

Loss from dividends, \$13,774.62.

Surplus, December 31, 1920, \$80,333.59; increase, \$1,498.67; surplus, December 31, 1921, \$81,742.26.

Business from Organization.—Net premium and assessments, \$645,476.31; net losses paid, \$180,672.03; dividends to policyholders, \$24,896.74; average dividend, 16%.

Percentages of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%; three years, 10 and 15%.

TOMPKINS COUNTY CO-OPERATIVE FIRE INSURANCE COMPANY,

Ithaca, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$344 21
Mortgage loans on real estate.....	20,200 00
Interest due and accrued thereon.....	146 05
Bonds and stocks owned.....	60,055 48
Interest due and accrued thereon.....	570 57
Cash in banks and office.....	13,872 36
Agents' balances not over three months due.....	13,707 06
Other admitted assets.....	100 00

TOTAL ADMITTED ASSETS..... \$109,495 75

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$2,916 89
Unearned premiums.....	54,807 41

TOTAL LIABILITIES \$57,724 30

NET CASH SURPLUS..... 51,771 45

TOTAL \$109,495 75

GENERAL REVIEW.

This is one of the co-operative companies of New York State. These companies are required by law to limit their liability in the business section of any city or village to 1% of the insurance in force. The expenses are limited to 35%, and no additions to surplus shall be made after the same equals 1% of the amount of insurance in force.

It was organized in 1887, and is in good repute.

Officers.—President, Geo. B. Paterson; vice-president, C. A. Moore; treasurer, E. A. Miller; secretary, A. B. Rust.

Directors.—Robert G. H. Speed, Ithaca, N. Y.; A. B. Rust, Ithaca, N. Y.; E. S. Preston, Ithaca, N. Y.; Geo. B. Paterson, Burdette, N. Y.; R. L. Speed, Slaterville Springs, N. Y.; Geo. B. Davis, Ithaca, N. Y.; C. F. Case, Interlaken,

N. Y.; Ernest A. Miller, Ithaca, N. Y.; G. E. Emerson, Lockport, N. Y.; H. N. Hayes, Elmira, N. Y.; C. A. Moore, Victor, N. Y.; E. A. Warner, Staykerville, N. Y.; H. B. Livermore, Moravia, N. Y.; E. B. Mosher, Poplar Ridge N. Y.

Income, 1921.—Gross premiums, \$104,630.51; return premiums, \$3,975.31; net premiums, \$100,652.20; interest, etc., \$4,406.32; salvages from preceding year, \$626.33; total income, \$105,634.85.

Disbursements, 1921.—Net amount paid policyholders for losses, \$62,655.42; underwriting expenses, \$36,102.75; other disbursements, \$292.01; invested in bonds and mortgages, \$4,677.00; total disbursements, \$103,727.18.

TOWN MUTUAL DWELLING HOUSE INSURANCE ASSOCIATION,

501 Hubbell Bldg., Des Moines, Ia.

ADMITTED ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$193,337 50
Agents' balances not over three months due.....	4,543 41
Accrued interest.....	5,111 52

TOTAL ADMITTED ASSETS..... \$202,992 43

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$2,541 19
Estimated taxes hereafter payable.....	754 45
Other liabilities.....	25 00

TOTAL LIABILITIES \$3,320 64

NET CASH SURPLUS..... 199,671 79

TOTAL \$202,992 43

TOWN MUTUAL DWELLING HOUSE INSURANCE ASSOCIATION.—Continued.

GENERAL REVIEW.

This is a mutual assessment association which was organized in November, 1892. Its business is confined to town and city dwelling property, and the policies cover fire, lightning and tornado risks. Policies are issued for a term of five years and members are liable to unlimited assessment. It operates in Iowa only.

The association charges only the cost of conducting the business and usually levies two assessments in each five-year period. In the years in which no assessments are made the loss and expense ratios will appear high, and the figures for a five year period should be taken to show an average.

The association has been successfully managed and advises us that the insurance has been rendered at a saving of from 25% to 50% as compared with the stock company rates.

On December 31, 1921, the insurance in force amounted to \$157,627.20.

Officers.—President, F. E. Gordon; vice-president, Harry Harding; secretary, B. Rees Jones; treasurer, Grant McPherrin.

Directors.—R. Lloyd Young, Oelwein; O. B. McKinnay, Cedar Rapids, F. E. Gordon, Des Moines; B. Rees Jones, Des Moines; Frank H. Dirst, Hampton; E. T. Cochran, Denison; Geo. E. Beatty, Tipton; H. P. Newton, Keota; Chas. Schmidt, Avoca; C. L. Herring, Des Moines, Iowa; R. A. Kent, Oskaloosa; P. J. Shaw, Plover; Grant McPherrin, Des Moines; C. E. Bronson, Waterloo; Harry Harding, Jefferson.

Income, 1921.—Gross premiums, \$134,779.60; return premiums, \$2,934.46; net premiums, \$131,845.14; interest, etc., \$9,460.25; total income, \$141,305.39.

Disbursements, 1921.—Net amount paid policyholders for losses, \$51,969.41; underwriting expenses, \$105,789.79; other disbursements, \$94.92; office furniture and fixture, \$2,587.02; total disbursements, \$160,441.14.

TRADERS AND MECHANICS INSURANCE COMPANY, MUTUAL,

53 Central Street, Lowell, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$9,743 00
Interest due and accrued thereon.....	259 48
Bonds and stocks owned.....	411,813 00
Interest due and accrued thereon.....	1,831 21
Cash in banks and office.....	27,339 05
Agents' balances not over three months due	20,944 88
Reinsurance recoverable on losses paid....	245 25

TOTAL ADMITTED ASSETS..... \$472,475 87

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$7,661 83
Unearned premiums.....	351,012 52
Dividends to policyholders unpaid.....	2,617 38
Salaries, rents, etc.....	332 92
Estimated taxes hereafter payable.....	2,000 00

TOTAL LIABILITIES..... \$263,624 60
NET CASH SURPLUS..... 208,851 27

TOTAL..... \$472,475 87

GENERAL REVIEW.

This company began business in June, 1848. It has paid good dividends to members and accumulated a substantial surplus. The contingent liability is fixed by the by-laws at one premium. No assessments have ever been levied.

The business is written at tariff rates.

It is licensed in Conn., Me., Mass., N. H., R. I. and Vt.

Officers.—President and treasurer, Edward M. Tucke; secretary, Edward W. Brigham.

Directors.—Walter H. Howe, Austin K. Chadwick, Tyler A. Stevens, Percy Parker, Frank E. Dunbar, Franklin Nourse, Theodore E. Parker; Edward M. Tucke, Edward W. Brigham.

Income, 1921.—Gross premiums, \$216,920.87; reinsurance, \$41,061.89; return premiums, \$10,257.75; net premiums, \$165,601.73; interest, etc., \$24,946.70; other income, \$782.08; increase by adjustment bonds and stocks, \$5,039.50; total income, \$196,319.96.

Disbursements, 1921.—Gross amount paid for losses, \$80,408.43; reinsurance, \$12,806.97; net amount paid policyholders for losses, \$67,601.46; underwriting expenses, \$68,462.28; dividends to policyholders, \$26,860.97; investment expense, \$570.80; other disbursements, \$160.47; decrease by adjustment, bonds and stocks, \$2,036.04; total disbursements, \$175,691.12.

Ratios to Premiums Written.—Losses paid, 40.8%; losses incurred, 43.1%; underwriting expenses, 41.3%; underwriting profit, 21.4%.

Ratios to Premiums Earned.—Losses incurred, 41.0%; expenses incurred, 38.9%; underwriting profit, 20.4%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$173,814.16; gain from underwriting profit and loss items, \$568.94; total, \$174,383.10.

Losses incurred during 1921, \$71,816.26; underwriting expenses incurred during 1921, \$67,580.77; total, \$138,897.03.

Gain from underwriting during 1921, \$35,486.07.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$24,646.04; profit on investments during 1921, \$9,972.25; total, \$34,618.29.

Loss on investments during 1921, \$2,185.04; investment expenses incurred during 1921, \$570.80; total, \$2,755.84.

Gain from investments during 1921, \$31,862.45.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$35,486.07; investments, \$31,862.45; total, \$67,348.52.

Loss from dividends, \$36,364.41.

Surplus, December 31, 1920, \$177,867.16; increase, \$30,984.11; surplus, December 31, 1921, \$208,851.27.

Business from Organization.—Net premiums and assessments, \$7,347,310.28; net losses paid, \$3,031,008.76; dividends to policyholders, \$2,891,303.26; average dividend, 40%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 20%; two years, 20%; three years, 20%; four years, 20%; five years, 20%.

TRANSPORTATION MUTUAL INSURANCE COMPANY,

226 Walnut Street, Philadelphia, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds owned (market value).....	\$1,251,199 00
Interest due and accrued thereon.....	11,338 55
Cash in banks.....	476,187 73
Uncollected premiums not over three months due	154,375 74
Reinsurance on paid losses in course of collection	162,146 99

TOTAL ADMITTED ASSETS..... \$2,055,248 01

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims	\$238,595 55
Unearned premiums: Fire, \$131,169.09;	
other than fire, \$56,721.06; total.....	187,890 15
Estimated taxes hereafter payable.....	1,409 67
Expense of management.....	26,962 03

TOTAL LIABILITIES \$454,857 40
 NET CASH SURPLUS..... 1,600,390 61

TOTAL \$2,055,248 01

GENERAL REVIEW.

HISTORY.—This is a mutual company which was incorporated under the laws of Pennsylvania, April 27, 1905, and began business in June, 1905. It was promoted by Mather & Company, an old established insurance firm in the highest standing. The company is licensed only in Pennsylvania. It writes fire and marine insurance. It has no agents.

It insures only the property of transportation companies and carriers, and merchandise in transit. It has been very successful and has accumulated a very substantial surplus.

Only assessable policies are issued, and the assessment liability of the members is fixed by the by-laws at two additional premiums. No assessments have been levied so far.

The contingent resources of the company December 31, 1921, were \$3,524,765.94.

The bonds owned are high grade. The security valuations used in this statement are those based upon actual market value as of December 31, 1921.

Its loss paying reputation is excellent.

OFFICERS.—President, Charles E. Mather; first vice-president, Victor Charles Mather; second vice-president and treasurer, Joseph A. O'Brien; secretary, Henry F. Clark; assistant secretary, Walter S. Hutton.

DIRECTORS.—Charles E. Mather, president; Fairfax Harrison, president Southern Railway Company; E. T. Stotenburg, of Drexel & Company and J. P. Morgan & Company; Robert Scott, superintendent of insurance and safety, Atlantic Coast Line R. R. Co.; George H. McFadden, of Geo. H. McFadden & Bro., cotton merchants, director Pennsylvania Railroad Company; Victor Charles Mather, first vice-president; Joseph A. O'Brien, second vice-president and treasurer; Gilbert Mather, of Mather & Company.

UNION FIRE INSURANCE COMPANY,

Suite 211 Terminal Bldg., Lincoln, Neb.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$137,864 00
Interest due and accrued thereon.....	2,498 40
Bonds and stocks	71,419 92
Interest due and accrued thereon.....	1,848 51
Cash in banks and office.....	290,869 78
Agents' balances not over three months due.....	27,806 19
Bills receivable taken for fire risks.....	1,251 35
Deposit premium demand notes.....	153,814 46
Interest on bills receivable and certificates of deposit	3,868 25

TOTAL ADMITTED ASSETS \$681,230 86

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$27,246 99
Unearned premiums	307,697 54
Salaries, rents, etc.....	1,350 00
Estimated taxes hereafter payable.....	2,500 00
Contingent commissions, etc.....	14,278 47
Funds held under reinsurance treaties.....	6,685 40
Special reserve—anticipated deferred premium return on policies in force.....	49,902 56

TOTAL LIABILITIES \$408,660 96
 NET CASH SURPLUS 272,569 90

TOTAL \$681,230 86

GENERAL REVIEW.

This company was organized in September, 1886, under the title Farmers Union Insurance Company, with headquarters at Lexington, Nebraska. In February, 1889, the company moved its headquarters to Grand Island, and in 1897 to Lincoln, amending its corporate name to the above. It is the oldest organization of its kind incorporated in Nebraska.

Its policy contracts are issued on farm property, churches and school houses, and also on dwellings, and

mercantile risks, in cities and towns, and indemnify the assured against loss of property by fire, lightning and windstorm. Since early in 1915 the company has also issued policies covering hail damage.

The policies are written upon cash, two-payment, or annual installment plans for periods of one, three and five years. The liability of members is based upon deposit premium demand notes at an amount equal to the premium stated in the policy.

On mercantile risks it charges tariff rates, deferring

UNION FIRE INSURANCE COMPANY — *Continued.*

15% of the total premium to expiration of the policy, then declaring it as a dividend. On town dwellings it charges tariff rates in the principal towns, deferring 25% to the expiration of the policy, then declaring the balance as a dividend. It charges a flat rate on small town dwellings, hail risks and on cash farm business. Annual installment farm risks dividends are 5% each year of five-year policies, until the last which is 10%.

The company carries in its assets deposit premium notes which represent the total amount of the premium under either a one, three or five-year policy. The applicant is permitted to pay his premium in annual installments, one-third of which is due within thirty, sixty or ninety days after issuance of the policy, the balance of the premium being divided into equal payments for the remainder of the policy period. The company makes no interest charge upon deferred payments, yet the entire face of the note is payable to the company on demand if an emergency should require it.

Territory.—It is licensed in Colorado, Idaho, Neb., N. D., S. D., Utah and Wyo.

Officers.—President, Jos. W. Walt; secretary and treasurer, J. S. Farrell.

Directors.—A. H. Armstrong, Willard Kimball, Chas. J. Warner, J. S. Gabel, C. E. Haynie, Jos. W. Walt, J. S. Farrell.

Income, 1921.—Gross premiums, \$739,236.75; reinsurance, \$141,042.58; return premiums, \$60,099.23; net premiums, \$538,094.94; interest, etc., \$26,069.06; total income, \$564,164.59.

Disbursements, 1921.—Gross amount paid for losses, \$262,967.33; reinsurance, \$60,362.07; net amount paid policyholders for losses, \$202,605.26; underwriting expenses, \$308,776.24; dividends to policyholders, \$19,076.15; loss and gain (agents' balances), \$204.41; prior years delinquent premium charged off, \$6,741.51; total disbursements, \$537,403.57.

Ratios to Premiums Written.—Losses paid, 37.7%; losses incurred, 38.7%; underwriting expenses, 57.4%; underwriting profit, 0.3%.

Ratios to Premiums Earned.—Losses incurred, 39.0%; expenses incurred, 58.9%; underwriting profit, 0.3%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$534,287.51; loss from underwriting profit and loss items, \$9,165.88; total, \$525,121.63.

Losses incurred during 1921, \$208,521.91; underwriting expenses incurred during 1921, \$314,804.10; total, \$523,325.91.

Gain from underwriting during 1921, \$1,795.72.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$26,716.67.

UNION MUTUAL FIRE INSURANCE COMPANY,

Corner Main and State Streets, Montpelier, Vt.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,944 00
Cash in banks and office.....	19,847 58
Agents' balances not over three months due.....	118,848 82
Bills receivable taken for risks other than fire.....	4,435 05
Other admitted assets.....	1,270 49

TOTAL ADMITTED ASSETS..... \$146,245 98

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$17,038 61
Unearned premiums.....	25,625 90
Dividends to policyholders unpaid.....	2,196 73
Salaries, rents, etc.....	179 52
Estimated taxes hereafter payable.....	5,074 05
Contingent commissions, etc.....	18,216 29
Funds held under reinsurance treaties.....	7,120 87
Adjusting.....	238 95
Inspecting.....	210 25

TOTAL LIABILITIES..... \$75,900 97
NET CASH SURPLUS..... 70,344 96

TOTAL..... \$146,245 93

GENERAL REVIEW.

This company began business in July, 1875, and operates only in Vermont. Its cash assets are small, and its resources are mainly assessments in course of collection. It writes both assessable and non-assessable policies.

Officers.—President, Harlan W. Kemp; vice-president, Henry M. McFarland; secretary-treasurer, Ralph B. Denny.

Directors.—Fred Blanchard, G. M. Campbell, Ralph B. Denny, Curtis S. Emery, Arthur D. Farwell, Henry L. Farwell, Fred A. Howland, Harlan W. Kemp, Harthan F. Leslie, Henry M. McFarland.

Income, 1921.—Gross premiums and assessments, \$246,

994.09; reinsurance, \$10,837.27; return premiums, \$5,265.72; net premiums and assessments, \$230,891.10; interest, etc., \$42.50; borrowed money, \$64,000; total income, \$294,933.69.

Disbursements, 1921.—Gross amount paid for losses, \$139,221.27; reinsurance, \$12,079.59; salvage, \$77.50; net amount paid policyholders for losses, \$127,064.27; underwriting expenses, \$64,500.66; dividends to policyholders, \$1,721.24; taxes, \$3,809.66; borrowed money, \$64,000; total disbursements, \$261,095.82.

Business from Organization.—Net premiums and assessments, \$9,575,497; net losses paid, \$2,515,622.

UNION MUTUAL FIRE INSURANCE COMPANY,

10 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$386,499 00
Interest due and accrued thereon.....	3,859 54
Cash in banks and office.....	16,832 52
Agents' balances not over three months due	7,875 24

TOTAL ADMITTED ASSETS..... \$415,066 30

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$3,418 92
Unearned premiums	152,467 28
Dividends to policyholders unpaid.....	4,976 02
Salaries, rents, etc.....	566 00
Estimated taxes hereafter payable.....	1,913 06
Contingent commissions, etc.....	781 89
Other liabilities	80 00

TOTAL LIABILITIES \$164,202 57
NET CASH SURPLUS..... 250,863 73

TOTAL \$415,066 30

GENERAL REVIEW.

This company began business in September, 1863. It bears an excellent reputation and has built up a substantial surplus.

The stocks and bonds carried are of good character. The security valuations used in this statement are those fixed by the convention of Insurance Commissioners.

The contingent liability is fixed by the by-laws at one additional premium. No assessments have ever been levied.

On December 31, 1921, it had insurance in force of \$26,973,331.50, and the premiums in force amounted to \$293,665.28.

Territory.—It is licensed in R. I. and Mass.

Officers.—President and treasurer, Frederick W. Moses; vice-president and assistant treasurer, Charles G. Easton; secretary, Clarence H. Cady; assistant secretary, Carlos F. Hunt.

Directors.—Francis W. Carpenter, Stephen O. Metcalf, John H. Hambly, Robert W. Taft, Frederick W. Moses, Frank W. Matteson, Herbert E. Cushman, Thomas H. West, Jr., James A. Atwood, Frank E. Richmond, Chas. G. Easton, John O. Ames.

Income, 1921.—Gross premiums, \$67,531.28; return premiums, \$6,215.20; net premiums, \$61,316.08; interest, etc., \$19,992.39; other income, \$76.50; total income, \$81,384.97.

Disbursements, 1921.—Gross amount paid for losses, \$16,172.12; salvage, \$72.21; net amount paid policyholders for losses, \$16,099.91; underwriting expenses, \$19,837.81; dividends to policyholders, \$34,706.92; other disbursements, \$1,023.67; total disbursements, \$71,467.81.

Ratios to Premiums Written.—Losses paid, 26.2%; losses incurred, 23.7%; underwriting expenses, 32.0%; underwriting profit, 46.1%.

Ratios to Premiums Earned.—Losses incurred, 23.3%; expenses incurred, 31.4%; underwriting profit, 45.3%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$62,400.59.

Losses incurred during 1921, \$14,565.48; underwriting expenses incurred during 1921, \$19,579.15; total, \$34,144.63;

Gain from underwriting during 1921, \$28,255.96.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$20,580.62; profit on investments during 1921, \$3,143.70; total, \$23,724.32.

Loss on investments during 1921, \$488.00; investment expenses incurred during 1921, \$585.67; total, \$1,023.67.

Gain from investments during 1921, \$22,700.65.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$28,255.96; investments, \$22,700.65; total, \$50,956.61.

Loss from dividends \$36,287.53.

Surplus, December 31, 1920, \$236,114.65; increase, \$14,749.08; surplus, December 31, 1921, \$250,863.73.

Business from Organization.—Net premiums and assessments, \$1,637,176.71; net losses paid, \$339,550.21; dividends to policyholders, \$917,899.80.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%; three years, 40%; five years, 65%; seven years, 80%.

UNITED MUTUAL FIRE INSURANCE COMPANY,

141 Milk Street, Boston, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Loans on collateral security.....	\$11,310 75
Interest due and accrued thereon.....	283 47
Bonds and stocks owned.....	632,234 00
Interest due and accrued thereon.....	8,947 80
Cash in banks and office.....	79,497 18
Agents' balances not over three months due	61,990 70
Bills receivable taken for fire risks.....	1,503 38
Subrogation claim on paid loss.....	1,365 00
Reinsurance recoverable.....	9,875 00
Interest accrued on deposit.....	119 86

TOTAL ADMITTED ASSETS..... \$807,127 14

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$40,003 18
Unearned premiums	367,999 52
Salaries, rents, etc.....	8,428 30
Estimated taxes hereafter payable.....	6,000 00
Estimated expenses of investigation and adjustment of losses.....	3,389 18

TOTAL LIABILITIES \$425,820 18
Guaranty capital actually paid up..... 100,000 00
NET CASH SURPLUS..... 281,306 96

TOTAL \$807,127 14

UNITED MUTUAL FIRE INSURANCE COMPANY.—Continued.

GENERAL REVIEW.

This company was organized October 30, 1908, under the laws of Massachusetts, and licensed by the Insurance Commissioner of that State on November 5, 1908. It was formerly the United Druggists Mutual Fire Insurance Company, the present title being adopted during 1918.

It has a paid-in cash capital of \$100,000 as a guaranty, which was subscribed for and paid in by some of the stockholders of the United Drug Company, with which it is closely affiliated. The dividends paid on the guaranty capital have been as follows: 1909, 8½%; 1910, 7%; 1911, 10½%; 1912, 8½%; 1913 to 1918, inc., 7%; 1920 and 1921, 7%; total dividends paid, \$80,500.

The officers and directors are all drug men, and are connected with the United Drug Company. Insurance is written chiefly on Rexall drug stores, (United Drug Company stockholders), buildings, residences, household goods, and any property controlled by Rexall druggists; also automobile fire, theft and collision in conjunction with the Liberty Mutual Insurance Company of Boston which writes the liability and property damage. It charges the prevailing tariff or stock companies' rates, and at the expiration of the policy period returns a part of the premiums as dividends. All policyholders share returns in the same proportion.

Risks are widely scattered, thus avoiding large lines in congested centers and eliminating the conflagration hazard.

The company issues regular standard policies with mutual conditions, and the assessment liability is fixed by the by-laws and limited to an amount equal to and in addition to the premium. No assessment has ever been levied.

The bonds owned are of good character.

It is licensed in the following States: Conn., Del., Ill., Ind., Iowa, Ky., Me., Md., Mass., Mich., N. J., N. Y., Ohio, Pa., R. I., S. C., Texas Va. and Vt.

Officers.—President, Louis K. Liggett; vice-president and general manager, Walter S. Bucklin; treasurer, James C. McCormick; secretary, Archie W. Campbell; assistant secretary, Wm. H. Abare.

Directors.—Alfred L. Aiken, Boston, Mass.; Ralph L. Allison, Marlboro, Mass.; James C. Brady, Fall River, Mass.; Walter S. Bucklin, Brookline, Mass.; Archie W. Campbell, Boston, Mass.; George S. Curtis, Peabody, Mass.; Thomas F. Fallon, Hyde Park, Mass.; H. Dwight Hall, Boston, Mass.; Albert E. Lerche, Springfield, Mass.; Louis

K. Liggett, Boston, Mass.; James C. McCormick, Winchester, Mass.; A. J. Travis, Framingham, Mass.

Income, 1921.—Gross premiums, \$965,313.15; reinsurance, \$116,874.40; return premiums, \$181,536.37; net premiums, \$666,902.38; interest, etc., \$31,685.54; National Convention of Insurance Companies, \$107.84; stocks, per schedule D, \$125.00; total income, \$698,820.76.

Disbursements, 1921.—Gross amount paid for losses, \$254,817.68; reinsurance, \$45,896.27; salvage, \$2,814.99; net amount paid policyholders for losses, \$206,106.42; underwriting expenses, \$182,300.94; dividends to policyholders, \$168,168.71; investment expense, \$771.42; paid for interest or dividends on guaranty capital (amount declared during the year, \$7,000.00; stocks per schedule D, \$2,852.60; agents' balances charged off, \$1,617.72; total disbursements, \$568,817.81.

Ratios to Premiums Written.—Losses paid, fire, 30.6%; motor vehicle, 31.5%; losses incurred, \$2.3%; underwriting expenses, 27.3%; underwriting profit, 27.0%.

Ratios to Premiums Earned.—Losses incurred, 36.5%; expenses incurred, 31.6%; underwriting profit, 30.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$589,997.20; loss from underwriting profit and loss items, \$8,215.17; total, \$581,782.03.

Losses incurred during 1921, \$215,683.88; underwriting expenses incurred during 1921, \$184,229.11; total, \$401,912.99.

Gain from underwriting during 1921, \$179,869.04.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$33,135.40; profit on investments during 1921, \$11,755.26; total, \$44,890.66.

Loss on investments during 1921, \$2,852.60; investment expenses incurred during 1921, \$771.42; total, \$3,624.02.

Gain from investments during 1921, \$41,266.64.

Gain and Loss Exhibit, 1921.—Gains. Underwriting, \$179,869.04; investments, \$41,266.64; total, \$221,135.68.

Loss from dividends, \$175,168.71.

Surplus, December 31, 1920, \$335,339.99; increase, \$45,966.97; surplus, December 31, 1921, \$381,306.96.

Business from Organization.—Net premiums and assessments, \$2,798,884.62; net losses paid, \$962,063.76; dividends to policyholders, \$652,116.09; average dividend, 30.5%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25 and 35%; two years, 25 and 35%; three years, 25 and 35%; four years, 25 and 35%; five years, 25 and 35%.

VERMONT MUTUAL FIRE INSURANCE COMPANY,

114 State Street, Montpelier, Vt.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$50,000 00
Cash in banks and office.....	\$21,493 61
Agents' balances not over three months due and accrued assessments	140,746 24
Commissions on reinsurance assessments..	6,844 56
Cash in hands of Specials.....	200 00
Accrued interest on bank balances.....	8,395 14

LIABILITIES, DECEMBER 31, 1921.

Losses and claims	\$55,748 69
Reserve unearned premiums "mutual"....	187,226 66
Reserve unearned premiums "paid up"....	53,926 83
Estimated taxes hereafter payable.....	17,973 70
Contingent commissions, etc.....	34,818 37
Salaries, rents, expenses, bills, accounts, etc., due	4,684 63
Reinsurance premiums and assessments due and accrued	40,046 91

TOTAL LIABILITIES \$398,377 71
NET CASH SURPLUS 334,402 44

TOTAL ADMITTED ASSETS \$727,679 55

TOTAL \$727,679 55

VERMONT MUTUAL FIRE INSURANCE COMPANY—Continued.

GENERAL REVIEW.

This company began business in 1828, and has been very successful. It is licensed only in Maine and Vermont.

It writes fire insurance only, and largely on the assessment mutual plan. A small amount of business is written on the cash plan, using the tariff rates.

It is not doing a general "surplus line" business, but writes some policies upon desirable outside risks.

The item of real estate in the company's assets is its Home Office building.

Officers.—President, George O. Stratton; vice-president, Hugh Philips; second vice-president, Thomas C. Cheney; secretary, Delbert W. Gross; treasurer, Hermon D. Hopkins.

Directors.—Geo. O. Stratton, Hugh Philips, Thomas C. Cheney, Lucius D. Taft, Fred L. Laird, Arthur G. Eaton,

John E. Weeks, Elmore T. Ide, David Marvin, Fred H. Kelley, Herman D. Hopkins, Hermon W. Marvin, John H. DuBois, Henry H. Lewis, Henry L. Clark, Wm. W. Stickney, Addison E. Cudworth, Kyle T. Brown, W. H. Wills.

Income, 1921.—Gross premiums, \$182,049.00; reinsurance, \$17,624; return premiums, \$22,938.38; net premiums, \$141,487.22; interest, etc., \$15,722.73; assessments (net), \$434,014.61; total income, \$591,225.56.

Disbursements, 1921.—Gross amount paid for losses, \$425,812.92; reinsurance \$63,946.96; salvage, \$510.34; net amount paid policyholders for losses, \$361,355.62; other disbursements, \$192,294.02; total disbursements, \$553,649.64.

Business from Organization.—Net premiums and assessments, \$15,331,931.71; net losses paid, \$11,674,982.37.

WASHINGTON COUNTY FIRE INSURANCE COMPANY,

Washington, Pa.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$33,000 00
Judgments and notes.....	6,000 00
Bonds and stocks owned.....	128,928 96
Interest due and accrued thereon.....	1,593 71
Cash in banks and office.....	12,272 07
Office furniture	500 00

TOTAL ADMITTED ASSETS..... \$182,294 74

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$71,515 05
NET CASH SURPLUS.....	110,779 69

TOTAL \$182,294 74

GENERAL REVIEW.

This company was incorporated under the laws of the State of Pennsylvania and began business in 1847. It writes fire insurance under a mutual plan, collecting a cash premium in advance. Tariff rates are secured and business is written through agents and the company's own solicitors.

Territory.—It is licensed in the State of Pennsylvania only.

Officers.—President, Albert J. Allison; vice-president, John H. Donnan; secretary and treasurer, Henry G. Hood.

Directors.—Chas. S. Caldwell, John W. Warrick, A. W. Danley, J. Stewart Thompson, Jas. W. McKennan, John M. Donaldson, Jas. H. Vankirk, John F. Wiley, A. J. Allison, John H. Donnan, H. M. Plants, Jess P. Miller.

Income, 1921.—Gross premiums, \$35,249.91; return premiums, \$956.21; net premiums, \$34,293.70; interest, etc., \$12,811.69; other income, \$86.50; total income, \$47,191.89.

Disbursements, 1921.—Net amount paid policyholders for losses, \$12,713.38; underwriting expenses, \$15,282.70; other disbursements, \$228.11; total disbursements, \$28,224.19.

WASHINGTON MUTUAL FIRE INSURANCE ASSOCIATION,

615 South Shelby Street, Louisville, Ky.

GENERAL REVIEW.

This company was incorporated under the laws of the State of Kentucky in January, 1860, and began business in March of that year. It is a mutual assessment company and writes fire insurance on buildings and contents excluding special hazard risks and mercantile stocks. A cash premium is collected in advance and the extent of assessment liability is limited to not over 50 cents per \$100 worth of insurance in any one year. It writes at rates made under its own schedules. It has never levied an assessment.

The president is H. A. Brinkhaus and the secretary is

G. W. Frank, who have had, respectively, seventeen and twelve years' insurance experience.

The company limits its writing to the city of Louisville, Ky., only.

The following are extracts from its statement as of December 31, 1921:

Total admitted assets.....	\$167,559 49
Net cash surplus.....	167,559 49
Net premiums and/or assessments received.....	11,313 52
Net losses paid.....	2,709 90
Expenses paid	9,813 38

WASHINGTON MUTUAL FIRE INSURANCE COMPANY, St. Louis, Mo.

GENERAL REVIEW.

This company began business in January, 1858, and writes upon both the cash and premium note plans. It is licensed only in Missouri.

The last assessment was made in 1895.

The premium note is ten times the cash premium; 10% is collected in cash.

Officers.—President, Aug. Kurtzeborn; vice-president, Geo. O. Wippern; secretary, Oscar J. Wendt.

Directors.—Fred E. A. Darr, building contractor; J. H. Gundlach, real estate; Chas H. Kicker, capitalist; August Kurtzeborn, president Washington Mutual Fire Ins. Co.; Edwin J. Meyer, secretary German Mutual Life Ins. Co.;

Otto Schmits, vice-president Pitzman's Co. of surveyors and engineers; William C. Uhri, capitalist; George O. Wippern, agent Corning & Co.; Conrad Paeben, lawyer; all of St. Louis.

The following are extracts from statement as of December 31, 1921:

Total admitted assets.....	\$286,860 00
Net surplus	240,727 00
Unearned premiums	43,865 00
Net premiums written.....	27,282 00
Net losses paid.....	9,350 00
Total disbursements	27,568 00

WATERLOO MUTUAL FIRE INSURANCE COMPANY, Waterloo, Ont., Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$30,000 00
Mortgage loans on real estate.....	8,000 00
Interest accrued on debentures and mortgages	20,409 19
Debentures	898,956 22
Cash in banks and office.....	9,757 28
Agents' balances	803 19

TOTAL ADMITTED ASSETS..... \$967,925 88

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$2,901 70
Unearned premiums	161,616 29

TOTAL LIABILITIES \$164,517 99
NET CASH SURPLUS..... 803,407 89

TOTAL \$967,925 88

GENERAL REVIEW.

This company commenced business March 7, 1863, and bears a very good reputation. It is purely mutual, and does business only in the Province of Ontario. It is the largest company of its kind in the Dominion.

It writes both assessable and non-assessable policies. On the cash plan it charges the regular stock company rates, and on the mutual plan takes a note of four times the stock rate. One-fifth of the note is collected annually for three years. The assessment liability of members is the residue of their notes. No extra assessments have ever been levied.

The securities owned are of good character.

Officers.—President, George Diebel; vice-president, Allan Bowman; manager, L. W. Shuh; inspector, B. Bechtal.

Directors.—George Diebel, president, Waterloo; Allan Bowman, Preston; A. Bauer, Waterloo; P. E. Shantz, Preston; J. Howard Simpson, Guelph; S. B. Bricker, Waterloo; Richard Roschman, Kitchener; L. W. Shuh, Waterloo; W. G. Weichel, Waterloo.

Income, 1921.—Gross premiums, \$248,200.74; reinsurance, \$32,428.98; return premiums, \$18,853.08; net premiums, \$198,918.68; interest, etc., \$44,147.07; rents, \$625.90; profit and loss account, \$9,227.16; total income, \$250,917.91.

Disbursements, 1921.—Gross amount paid for losses, \$155,424.55; reinsurance, \$36,061.22; net amount paid policyholders for losses, \$119,363.33; underwriting expenses, \$99,879.61; total disbursements, \$219,242.94.

WAWANESA MUTUAL INSURANCE COMPANY, Wawanesa, Manitoba, Canada.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$16,763 91
Office furniture	4,628 58
Premium notes	1,404,828 99
Bonds and stocks owned.....	816,900 00
Interest due and accrued thereon.....	3,286 05
Cash in banks and office.....	88,223 84
Agents' balances	109 29

TOTAL ADMITTED ASSETS..... \$1,834,240 66

LIABILITIES, DECEMBER 31, 1921.

Unearned premiums	\$115,252 12
SURPLUS	1,718,988 54

TOTAL \$1,834,240 66

WAWANESA MUTUAL INSURANCE COMPANY. — *Continued.*

GENERAL REVIEW.

This company began business in 1896, and was formed for the insuring of farm property only, the intention being to furnish insurance at actual cost. It writes both assessable and non-assessable policies.

The company's books and accounts are audited each year by the Superintendent of Insurance for the Government of Manitoba. The company enjoys a very good reputation.

The company held premium notes of its subscribers on December 31, 1921, to the amount of \$1,404,328.99; which amount is included in the assets in the statement herewith.

Territory.—It operates only in Manitoba, Saskatchewan, Alberta and British Columbia.

Officers.—President, S. H. Henderson, secretary-manager, C. M. Vanstone; treasurer, F. A. Marlatt.

Directors.—S. H. Henderson, president; E. H. Dewart, vice-president; Robert Wallace, Sam A. Reid, G. H. Stephens, A. J. Elliot, M. McKellar.

Income, 1921.—Gross premiums, \$322,945.19; return premiums, \$4,091.21; net premiums, \$318,853.98; interest, etc., \$18,534.27; total income, \$337,388.25.

Disbursements, 1921.—Net amount paid policyholders for losses, \$221,109.55; underwriting expenses, \$126,322.48; government bonds, \$24,684.20; office furniture, \$423.97; total disbursements, \$372,540.20.

WEST BEND MUTUAL FIRE INSURANCE COMPANY OF WASHINGTON COUNTY,

513 Hickory Street, West Bend, Wisconsin.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned	\$2,512 04
Mortgage loans on real estate.....	122,100 00
Interest due and accrued thereon.....	3,400 09
Bonds and stocks owned.....	9,150 00
Interest due and accrued thereon.....	67 41
Cash in banks and office.....	1,790 47
Agents' balances not over three months due.	2,216 80
Other admitted assets	1,466 00
TOTAL ADMITTED ASSETS	\$142,692 81

LIABILITIES, DECEMBER 31, 1921.

Losses and claims	\$700 00
Unearned premiums	41,254 82
Estimated taxes hereafter payable.....	1,000 00
Other liabilities	25 00
TOTAL LIABILITIES	\$42,979 82
NET CASH SURPLUS	99,712 99
TOTAL	\$142,692 81

GENERAL REVIEW.

This company was incorporated under the laws of the State of Wisconsin on April 13, 1894, and began business May 1, 1894. It writes a general fire business under a mutual plan by which it collects a cash premium in advance.

The assessment liability is limited to three additional cash premiums. It has never levied an assessment. The company writes at 75% of tariff rates and through agents.

The company estimates the contingent resources of the company on December 31, 1921, at about \$300,000.

The secretary, C. F. Leins, has been in the insurance business for twenty-eight years, and under his guidance the company has made good progress.

It is entered only in Wisconsin.

Officers.—President, P. O'Meara; secretary, C. F. Leins; treasurer, S. F. Mayer.

Directors.—P. O'Meara, C. F. Leins, S. F. Mayer, Jos. Ott, G. A. Kuechenmeister, Ed Pick, B. C. Zeigler, A. C. Fuge, Jos. M. O'Meara, all of West Bend, Wis.

Income, 1921.—Gross premiums, \$46,219.38; return premiums, \$3,553.26; net premiums, \$42,666.12; interest, etc., \$6,011.88; other income, \$60.18; borrowed money, \$3,000; total income, \$51,738.18.

Disbursements, 1921.—Gross amount paid for losses, \$12,164.80; salvage, \$9.06; net amount paid policyholders

for losses, \$12,155.72; underwriting expenses, \$23,914.23; borrowed money, \$3,000; other disbursements, \$1,856.83; total disbursements, \$40,926.78.

Ratios to Premiums Written.—Losses paid, 28.4%; losses incurred, 28.8%; underwriting expenses, 56.0%; underwriting profit, 15.1%.

Ratios to Premiums Earned.—Losses incurred, 28.9%; expenses incurred, 55.7% underwriting profit, 15.2%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$42,646.96; loss from underwriting profit and loss items, \$75.20; total, \$42,671.76.

Losses incurred during 1921, \$12,329.85; underwriting expenses incurred during 1921, \$23,757.51; total, \$36,087.36.

Gain from underwriting during 1921, \$6,484.40.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$6,914.72.

Loss on investments during 1921, \$1,867.96; investment expenses incurred during 1921, \$487.72; total, \$1,805.68.

Gain from investments during 1921, \$5,109.04.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$6,484.40; investments, \$5,109.04; other sources, \$60.18; total, \$11,653.62.

Surplus, December 31, 1920, \$98,069.87; increase, \$11,653.62; surplus, December 31, 1921, \$99,712.99.

Business from Organisation.—Net premiums and assessments, \$691,965.89; net losses paid, \$237,391.21.

WESTERN GRAIN DEALERS MUTUAL FIRE INSURANCE COMPANY,

501 Hubbell Bldg., Des Moines, Ia.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$42,289 05
Interest due and accrued thereon.....	1,506 80
Bonds owned.....	135,097 88
Interest due and accrued thereon.....	1,642 56
Cash in banks and office.....	62,977 78
Agents' balances not over three months due.....	15,014 06
Due from reinsuring companies.....	3,398 93
Interest accrued on bank deposits.....	664 82
Due on salvage from railway company— written agreement.....	3,256 77

TOTAL ADMITTED ASSETS..... \$265,848 67

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$20,969 46
Unearned premiums.....	140,177 01
Taxes and current bills.....	1,710 30
Estimate for adjusting unpaid losses.....	100 00

TOTAL LIABILITIES..... \$162,956 77
 NET CASH SURPLUS..... 102,891 90

TOTAL..... \$265,848 67

GENERAL REVIEW.

This company was organized in 1907. It writes fire and tornado insurance.

The company advises that it makes its own rates on grain elevators, warehouses, corn-cribs and their contents, and uses rates made by the Iowa Rating Bureau on other classes of risks. The assessment liability of members is fixed by the articles of incorporation at an amount equal to the premium charged. The contingent resources on December 31, 1921, were \$295,000. The company advises that no extra assessments have ever been made.

Territory.—It is licensed in Ill., Ia., Kans., Neb., Ohio, Pa. and So. Dak.

The directors are all grain dealers.

Officers.—President, Jay A. King, Des Moines, Ia.; vice-president, S. W. Wilder, Cedar Rapids, Ia.; secretary, Geo. A. Wells, Des Moines, Ia.; treasurer, M. E. DeWolf, Spencer, Ia.

Directors.—F. D. Milligan, Jefferson, Ia.; Geo. A. Wells, Des Moines, Ia.; M. E. DeWolf, Spencer, Ia.; S. W. Wilder, Cedar Rapids, Ia.; P. J. Harvey, Gowrie, Ia.; N. S. Beate, Tama, Ia.; L. W. Larson, Rolfe, Ia.; E. W. Miller, Guthrie Centre, Ia.; Jay A. King, Des Moines, Ia.; I. C. Edmonds, Marcus, Ia.; Bert Dow, Des Moines, Ia.

Income, 1921.—Gross premiums, \$389,298.39; reinsurance, \$56,089.36; return premiums, \$62,010.20; net premiums, \$270,318.83; interest, etc., \$10,247.78; gross increase by adjustment in book value, \$1,208.56; total income, \$281,775.17.

Disbursements, 1921.—Gross amount paid for losses, \$115,809.35; reinsurance, \$14,254.15; salvage, \$323.82; net

amount paid policyholders for losses \$101,231.39; underwriting expenses, \$68,504.03; dividends to policyholders, \$90,431.24; loss on maturity of ledger assets, \$20.92; decrease by adjustment, \$33.06; total disbursements, \$260,220.68.

Ratios to Premiums Written.—Losses paid: fire, 37.8%; tornado, etc., 5.4%; losses incurred, 42.0%; underwriting expenses, 25.3%; underwriting profit, 23.3%.

Ratios to Premiums Earned.—Losses incurred, 46.3%; expenses incurred, 27.9%; underwriting profit, 25.8%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$244,902.66; gain from underwriting profit and loss items, \$42.39; total, \$244,945.05.

Losses incurred during 1921, \$118,401.28; underwriting expenses incurred during 1921, \$68,878.53; total, \$181,839.81.

Gain from underwriting during 1921, \$63,105.24.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$10,835.63; profit on investments during 1921, \$1,210.72; total, \$12,046.35.

Loss on investments during 1921, \$53.90; investment expenses incurred during 1921, \$222.08; total, \$275.98.

Gain from investments during 1921, \$11,770.37.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$63,105.24; investments, \$11,770.37; total, \$74,875.61.

Loss from dividends, \$90,431.24.

Surplus, December 31, 1920, \$118,447.53; decrease, \$15,555.63; surplus, December 31, 1921, \$102,891.90.

Business from Organization.—Net premium and assessments, \$1,083,649.56; net losses paid, \$412,348.05; dividends to policyholders, \$359,710.98; average dividend, 33%.

WESTERN MILLERS' MUTUAL FIRE INSURANCE COMPANY,

425 Railway Exchange, Kansas City, Mo.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$2,422 06
Bonds and stocks owned.....	889,586 37
Increase real estate contract.....	3,271 20
Cash in banks and office.....	6,912 83
Agents' balances not over three months due.....	1,326 90
Accrued assessments.....	28,526 38
Special deposits.....	2,320 00

TOTAL ADMITTED ASSETS..... \$434,875 74

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$1,000 00
Estimated taxes hereafter payable.....	1,000 00
Unearned membership.....	36,692 64
Prepaid assessments.....	4,680 52

TOTAL LIABILITIES..... \$43,373 16
 NET CASH SURPLUS..... 391,002 58

TOTAL..... \$434,875 74

WESTERN MILLERS' MUTUAL FIRE INSURANCE COMPANY.—Continued.

GENERAL REVIEW.

This company was organized and incorporated under the mutual insurance laws of Missouri, and succeeded the Kansas Millers' Mutual Insurance Company of Ottawa, Kansas, which was organized in 1883. It is licensed only in Missouri, but writes in other States direct from the Home Office.

The company is purely mutual and writes only mill and elevator insurance. It charges policyholders their pro rata share of losses and expenses, and credits the interest earnings pro rata on renewal of policies.

The assessment liability of the members is ten times the annual premiums, a deposit note being taken. The contingent resources of the company on December 31, 1921, were \$1,426,319.08.

The securities owned are high class.

Officers.—President, L. S. Mohr; vice-president Wm. Pollock; treasurer, J. D. Bowersock; secretary, Chas. H. Ridgway.

Directors.—William Pollock, Mexico, Mo.; J. D. Bowersock, Lawrence, Kan.; L. S. Mohr, Kansas City, Mo.; R. R. Clark, St. Joseph, Mo.; H. S. Cowgill, Carthage, Mo.; A. J. Eisenmayer, Springfield, Mo.; Geo. G. Sohlberg, Oklahoma City, Okla.; F. G. Crowell, Kansas City, Mo.; L. E.

Moses, Kansas City, Mo.; Theo. F. Ismert, Kansas City, Mo.; Chas. H. Ridgway, Kansas City, Kan.

Income, 1921.—Gross premiums and assessments, \$132,054.24; return premiums, \$20,965.55; net premiums, \$111,088.69; interest, etc., \$20,054.79; advance assessments, \$4,680.52; adjustment book value ledger assets, \$2,253.20; total income, \$138,077.20.

Disbursements, 1921.—Gross amount paid for losses, \$132,395.35; salvage, \$656.50; net amount paid policyholders for losses, \$131,738.85; underwriting expenses, \$34,936.96; interest earnings to policyholders, \$23,208.89; taxes, \$1,351.26; gross loss sale or maturity ledger assets, \$3,210.50; total disbursements, \$194,446.46.

Ratios to Premiums Written.—Losses paid, 118.5%; losses incurred, 114.9%; underwriting expenses, 31.4%; underwriting loss, 17.3%.

Ratios to Premiums Earned.—Losses incurred, 89.0%; expenses incurred, 24.3%; underwriting loss, 13.4%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$143,448.43.

Losses incurred during 1921, \$127,738.85; underwriting expenses incurred during 1921, \$34,936.96; total, \$162,675.81.

Loss from underwriting during 1921, \$19,227.39.

WESTERN MUTUAL FIRE INSURANCE COMPANY, 121 Miami Street Urbana, Ohio.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$12,000 00
Rents due and accrued.....	500 00
Bonds and stocks owned.....	114,100 00
Interest due and accrued thereon.....	530 54
Cash in banks and office.....	824 01
Agents' balances	11,876 29
Interest due	55 00

TOTAL ADMITTED ASSETS..... \$139,885 84

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$2,235 46
Unearned premiums	18,397 76
Salaries, rents, etc.....	254 25
Estimated taxes hereafter payable.....	332 97
Contingent commissions, etc.....	1,781 40
Expenses of investigation and adjustment of losses	50 00

TOTAL LIABILITIES \$23,051 84
NET CASH SURPLUS..... 116,834 00

TOTAL \$139,885 84

GENERAL REVIEW.

This company was incorporated and began business in 1846. It is licensed in Ohio, Michigan, Pennsylvania and Indiana. The company writes contingent liability policies only and takes a premium net for ten times the amount of the cash premium. There is also a policyholders contingent liability of twice the amount of the cash premium. It has never levied an extra assessment. The Ohio Inspection Bureau rates are used.

Officers.—President and treasurer, E. E. Cheney; vice-president, J. D. Valentine; secretary, J. C. Neer.

Directors.—J. E. Brand, E. E. Cheney, E. M. Crane, C. F. Johnson and J. D. Valentine.

Income, 1921.—Gross premium and assessments, \$88,988.03; reinsurance, \$1,162.69; return premiums, \$2,062.67; net premiums and assessments, \$85,762.67; increase in ledger value, F and F., \$583.08; interest, etc., \$5,295.09; discount, premium, etc., \$2,508.01; total income, \$94,148.85.

Disbursements, 1921.—Gross amount paid for losses, \$30,469.39; salvage, \$81.21; net amount paid policyholders for losses, \$30,388.18; underwriting expenses, \$26,500.91; dividends to policyholders, \$105.76; other disbursements, \$2,176.01; total disbursements, \$59,170.86.

Ratios to Premiums Written.—Losses paid, 35.4%; losses incurred, 35.8%; underwriting expenses, 30.9%; underwriting profit, 18.4%.

Ratios to Premiums Earned.—Losses incurred, 45.5%; expenses incurred, 36.1%; underwriting profit, 23.4%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$67,364.91; gain from underwriting profit and loss items, \$3,419.00; total, \$70,783.91.

Losses incurred during 1921, \$30,690.13; underwriting expenses incurred during 1921, \$24,320.69; total, \$55,010.82.

Gain from underwriting during 1921, \$15,773.09.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$4,537.27.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$15,773.09; investments, \$4,537.27; other sources, \$6,166.02; total, \$26,476.38.

Loss from increase in special reserve, \$18,397.76; dividends, \$105.76; total, \$18,503.52.

Surplus, December 31, 1920, \$108,861.14; increase, \$7,972.86; surplus, December 31, 1921, \$116,834.00.

Business from Organization.—Net premiums and assessments, \$1,503,315.62; net losses paid, \$880,668.83; dividends to policyholders, \$105.76.

WHAT CHEER MUTUAL FIRE INSURANCE COMPANY,

10 Weybosset Street, Providence, R. I.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,304,279 90
Interest due and accrued thereon.....	7,597 74
Cash in banks and office.....	121,926 80
Agents' balances not over three months due	32,790 39

TOTAL ADMITTED ASSETS..... \$1,466,594 83

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$8,695 97
Unearned premiums	717,263 86
Salaries, rents, etc.....	768 50
Estimated taxes hereafter payable.....	7,129 31

TOTAL LIABILITIES \$733,857 64
 NET CASH SURPLUS..... 732,737 19

TOTAL \$1,466,594 83

GENERAL REVIEW.

This company began business January 1, 1874. It bears a good reputation and has paid large dividends to policyholders besides accumulating a substantial surplus.

The assesment liability is fixed by the policy contract, and is five times the cash premium.

On December 31, 1921, the contingent resources of the company were \$6,838,073.15.

The securities owned are of good character, and the valuations used in this statement are those fixed by the Convention of Insurance Commissioners.

This company is a member of the Senior and Junior Conferences of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Kinds of Insurance Written.—Fire, lightning, windstorm and tornado and sprinkler leakage.

Officers.—President and treasurer, Charles C. Stover; vice-president and engineer, Ernest Kerr; vice-president, William C. Greene; secretary, Royal G. Luther; assistant secretaries, Everett W. Allan and Benjamin C. Hall.

Directors.—William C. Greene, works manager Diamond Machine Co., Providence, R. I.; Zechariah Chaffee, treasurer Builders Iron Foundry, Providence, R. I.; Frederick S. Chase, president Chase Rolling Mill Co., president Waterbury Mfg. Co., Waterbury, Conn.; James M. Scott, president R. I. Investment Co., Providence, R. I.; H. Martin Brown, president Industrial Trust Co., Providence, R. I.; Charles C. Stover, president of the company, Providence, R. I.; William D. Baldwin, chairman of the board, Otis Elevator Co., president Otis-Fensom Elevator Co., Ltd., New York, N. Y.; Frederick W. Easton, treasurer Easton & Burnham Machine Co., treasurer Fales & Jenks Machine Co., Pawtucket, R. I.; Rowland Hazard, director Allied Chemical and Dyers Corp, New York, N. Y.; Franklin R. Johnson, general manager S. O. & C. Co., Ansonia, Conn.; E. A. Moore, president Stanley Works, New Britain, Conn.

Territory.—It is licensed in Ill., Me., Md., Mass., Mich., N. H., N. Y., N. C., Ohio, Pa., R. I., S. C., Vt. and Wis.

Income, 1921.—Gross premiums, \$1,045,412.31; return premiums, \$87,192.97; net premiums, \$958,219.34; interest,

etc., \$71,138.61; other income, \$159.83; total income, \$1,029,517.78.

Disbursements, 1921.—Gross amount paid for losses, \$41,256.44; salvage, \$210.82; net amount paid policyholders for losses, \$41,045.62; underwriting expenses, \$83,499.54; dividends to policyholders, \$906,578.94; gross decrease, by adjustment, in book value of ledger assets, viz.: Bonds, \$3,000.00; stocks, \$19,806.79; total disbursements, \$1,053,930.89.

Ratios to Premiums Written.—Losses paid, 4.2%; losses incurred, 3.6%; underwriting expenses, 8.7%; underwriting profit, 96.6%.

Ratios to Premiums Earned.—Losses incurred, 3.4%; expenses incurred, 7.1%; underwriting profit, 89.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$1,034,763.47; gain from underwriting profit and loss items, \$930.58; total, \$1,035,694.05.

Losses incurred during 1921, \$35,855.44; underwriting expenses incurred during 1921, \$74,096.43; total, \$109,451.87.

Gain from underwriting during 1921, \$926,242.18.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$71,492.20; profit on investments during 1921, \$31,595.80; total, \$103,088.00.

Loss on investment during 1921, \$22,806.79.

Gain from investments during 1921, \$80,281.21.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$926,242.18; investments, \$80,281.21; total, \$1,006,523.39.

Loss from dividends, \$906,578.94.

Surplus, December 31, 1920, \$682,792.74; increase, \$99,944.46; surplus, December 31, 1921, \$782,737.19.

Business from Organization.—Net premiums and assessments, \$16,021,923.53; net losses paid, \$1,868,269.90; dividends to policyholders, \$12,024,888.25; average dividend, 83.19%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 92%; two years, 89.81%; three years, 78.27%; four years, 72.95%; five years, 59.79%.

WISCONSIN AUTOMOBILE MUTUAL INSURANCE COMPANY, 101 West Russell Street, Monroe, Wisconsin.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$59,460 00
Interest due and accrued thereon.....	1,619 00
Loans on collateral security.....	2,000 00
Interest due and accrued thereon.....	41 33
Bonds and stocks owned.....	66,671 06
Interest due and accrued thereon.....	518 92
Cash in banks and office.....	12,987 60
Agents' balances not over three months due.....	9,170 07
Salvage on cars on hand.....	2,650 00
Cash balance due on reinsurance.....	3 89

TOTAL ADMITTED ASSETS \$155,121 87

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$14,117 84
Unearned premiums.....	129,873 60
Salaries, rents, etc.....	203 60
Estimated taxes hereafter payable.....	541 48
Funds held under reinsurance treaties.....	67 56
Reserve for unpaid liability losses.....	5,949 12

TOTAL LIABILITIES \$150,753 20
NET CASH SURPLUS 4,368 67

TOTAL \$155,121 87

GENERAL REVIEW.

This company was organized in July, 1916, and received its license from the Wisconsin Insurance Department on November 1, 1916. It writes on the mutual plan, fire, tornado, theft, collision, liability and property damage insurance on automobiles.

The company is apparently under conservative management. G. W. Wilkinson, secretary of the company, is the owner and manager of the G. W. Wilkinson Insurance Agency, which is said to be one of the largest insurance agencies in Green County, Wis.

The assessment liability of members is fixed by the company's by-laws, but it so far has never levied an extra assessment.

The affairs of the company are managed by a board of six directors who are members of the association. The company states that the secretary and treasurer are under bond to the association for the faithful discharge of their duties, which bond is on file in the office of the president.

Officers.—President, R. D. Gorham, Monroe, Wis.; vice-president, J. H. Durst, cashier Citizens Bank, Monroe, Wis.; treasurer, C. W. Bennett, dentist, Monroe, Wis.; secretary, G. W. Wilkinson, insurance, Monroe, Wis.

Directors.—G. W. Wilkinson, Monroe, Wis.; Fred Trumpy, retired, Monroe, Wis.; John T. Etter, merchant and mayor of Monroe, Wis.; Chas. R. Schepley, paper broker, Monroe, Wis.; R. D. Gorham, president of company, bond broker and mayor of Monroe, Wis.; C. W. Bennett, dentist and treasurer of company, Monroe, Wis.; J. H. Durst, banker, Monroe, Wis.; C. L. Stillman, assistant secretary of company.

Income, 1921.—Gross premiums, \$209,544.38; reinsurance, \$8,847.19; return premiums, \$27,626.63; net premiums, \$173,070.56; interest, etc., \$6,627.15; surplus notes,

\$18,000; borrowed money, \$4,000; profit on sales of bonds and increase by adjustment of book value of bonds, \$2,365; total income, \$204,062.71.

Disbursements, 1921.—Gross amount paid for losses, \$100,570.39; reinsurance, \$4,615.51; salvage, \$3,515.51; net amount paid policyholders for losses, \$92,439.37; underwriting expenses, \$76,334.35; investment expenses, \$475.38; repaid borrowed money, \$4,000; interest on borrowed money, \$39.39; total disbursements, \$173,288.49.

Ratios to Premiums Written.—Losses paid, 53.4%; losses incurred, 62.4%; underwriting expenses, 44.1%; underwriting loss, 3.5%.

Ratios to Premiums Earned.—Losses incurred, 67.1%; expenses incurred, 47.5%; underwriting loss, 3.8%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$160,936.79; gain from underwriting profit and loss items, \$17,570.48; total, \$178,507.27.

Losses incurred during 1921, \$108,069.46; underwriting expenses incurred during 1921, \$76,523.17; total, \$184,592.63.

Loss from underwriting during 1921, \$6,085.36.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$6,942.01; profit on investments during 1921, \$2,366; total, \$9,308.01.

Loss on investments during 1921, \$2,693.34; investment expenses incurred during 1921, \$161.04; total, \$2,854.38.

Gain from investments during 1921, \$6,452.63.

Gain and Loss Exhibit, 1921.—Gain from investments, \$6,452.63.

Loss from underwriting, \$6,085.36.

Surplus, December 31, 1920, \$4,001.40; increase, \$367.27; surplus, December 31, 1921, \$4,368.67.

Business from Organization.—Net premium and assessments, \$451,357.94; net losses paid, \$139,558.55.

WORCESTER MANUFACTURERS' MUTUAL INSURANCE COMPANY, 17 Federal Street, Worcester, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,542,089 00
Interest due and accrued thereon.....	17,521 24
Cash in banks and office.....	444,418 69
Agents' balances not over three months due.....	63,184 44
Other admitted assets.....	2,250 00

TOTAL ADMITTED ASSETS \$2,069,463 37

LIABILITIES, DECEMBER 31, 1921.

Unpaid losses and claims.....	\$10,543 07
Unearned premiums.....	965,579 05
Salaries, rents, etc.....	137 81
Estimated taxes hereafter payable.....	2,000 00
1922 premiums paid in advance.....	128 00
Discount on Canadian bank balance.....	1,336 18

TOTAL LIABILITIES \$979,725 01
NET CASH SURPLUS 1,090,738 36

TOTAL \$2,070,513 37

WORCESTER MANUFACTURERS' MUTUAL INSURANCE COMPANY. — *Continued.*

GENERAL REVIEW.

This company began business March 31, 1855, and is licensed in Ill., Me., Md., Mass., Mich., N. H., N. Y., O., Pa., R. I., S. C., Vt. and Wis.

It has been very successful, accumulating a large surplus, besides paying exceptionally good dividends to members.

The contingent liability is fixed by the by-laws at five times the cash premium. No assessments have ever been levied. The contingent resources of the company, December 31, 1921, were \$9,616,240.50.

The bonds owned are high grade. The security valuations are those fixed by the Convention of Insurance Commissioners.

This company is a member of the Senior Conference of New England Mill Mutual Insurance Companies. See tabulation at end of this section.

Officers.—President and treasurer, Waldo E. Buck; secretary, Walter A. Harrington; assistant secretary, Harold B. Hunt; assistant treasurer, George E. Barnes.

Directors.—Henry T. Whitin, Northbridge, Mass.; John W. Farwell, Cohasset, Mass.; George F. Brooks, Worcester, Mass.; Albert G. Mason, New Bedford, Mass.; Matthew J. Whittall, Worcester, Mass.; Waldo E. Buck, Worcester, Mass.; William Whiting, Holyoke, Mass.; James E. Whitin, No. Uxbridge, Mass.; Louis H. Buckley, Worcester, Mass.; James E. Osborn, Fall River, Mass.; Charles L. Allen, Worcester, Mass.

Income, 1921.—Gross premiums, \$1,617,282.87; return premiums, \$113,472.93; net premiums, \$1,503,809.94; interest, etc., \$89,644.32; 1922 premiums paid in advance, \$128.00; profit on sale of bonds, \$1,468.75; total income, \$1,595,051.01.

Disbursements, 1921.—Net amount paid policyholders for losses, \$45,269.08; underwriting expenses, \$77,473.62; divi-

dends to policyholders, \$1,519,592.01; investment expenses, \$2,075.71; decrease by adjustment book value of bonds, \$937.50; total disbursements, \$1,645,347.92.

Ratios to Premiums Written.—Losses paid, 3.0%; losses incurred, 2.4%; underwriting expenses, 5.1%; underwriting profit, 98.5%.

Ratios to Premiums Earned.—Losses incurred, 2.2%; expenses incurred, 4.5%; underwriting profit, 93.1%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$1,590,723.53; loss from underwriting profit and loss items, \$1,338.34; total, \$1,589,385.19.

Losses incurred during 1921, \$36,373.74; underwriting expenses incurred during 1921, \$72,099.93; total, \$108,473.67.

Gain from underwriting during 1921, \$1,480,911.52.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$88,771.76; profit on investments during 1921, \$28,871.50; total, \$117,643.26.

Loss on investments during 1921, \$937.50; investment expenses incurred during 1921, \$2,075.71; total, \$3,013.21.

Gain from investments during 1921, \$114,630.05.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$1,480,911.52; investments, \$114,630.05; other sources, \$1,674.69; total, \$1,597,216.26.

Loss from dividends, \$1,519,592.01.

Surplus, December 31, 1920, \$1,013,164.11; increase, \$77,624.25; surplus, December 31, 1921, \$1,090,788.36.

Business from Organization.—Net premiums and assessments \$23,281,708.61; net losses paid, \$2,500,865.18; dividends to policyholders, \$18,445,635.78; average dividend, 79.228%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 95.564%; two years, 86.513%; three years, 82.504%; four years, 75%.

WORCESTER MUTUAL FIRE INSURANCE COMPANY,

377 Main Street, Worcester, Mass.

ADMITTED ASSETS, DECEMBER 31, 1921.

Real estate owned.....	\$26,025 00
Mortgage loans on real estate.....	424,565 00
Interest due and accrued thereon.....	6,515 90
Bonds and stocks owned.....	863,185 00
Interest due and accrued thereon.....	12,320 71
Cash in banks and office.....	24,161 87
Agents' balances not over three months due	16,755 16
Bank interest accrued.....	97 94

TOTAL ADMITTED ASSETS..... \$1,373,626 58

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$5,068 84
Unearned premiums.....	346,507 99
Dividends to policyholders unpaid.....	2,548 68
Salaries, rents, etc.....	212 18
Estimated taxes hereafter payable.....	2,703 48
Return premiums unpaid.....	1,030 72
Other liabilities.....	60 41

TOTAL LIABILITIES..... \$358,132 30
NET CASH SURPLUS..... 1,015,494 28

TOTAL..... \$1,373,626 58

GENERAL REVIEW.

This company began business May 1, 1824, and has paid its members good dividends, besides accumulating a large surplus. It bears an excellent reputation.

It is licensed in Massachusetts, Maine, New Hampshire, Rhode Island, Vermont and Connecticut.

The contingent liability is fixed by the by-laws and is limited to an amount equal to one premium. No assessments have ever been levied.

The real estate is a three-story brick building on Main street, in which the company has its own office.

The securities owned are of good character. The valuations used in this statement are those fixed by the Convention of Insurance Commissioners. The mortgage loans are upon improved property, chiefly in Worcester, and are well secured.

Officers.—President, Willis E. Sibley; vice-president, Frederick H. Chamberlain; secretary and treasurer, Harry Harrison; assistant secretary, Worthing V. Snow.

Directors.—Arthur F. Whitin, George I. Alden, C. L. S. Hammond, Edmund Mortimer, Harry Harrison, Frederick

WORCESTER MUTUAL FIRE INSURANCE COMPANY.— *Continued.*

H. Chamberlain, Willis E. Sibley, William Woodward, Myron F. Converse.

Income, 1921.—Gross premiums, \$204,596.16; reinsurance, \$9,148.63; return premium, \$10,381.35; net premiums, \$185,066.18; interest, etc., \$59,079.88; profit on sale of real estate, \$109,700.00; increase by adjustment in book in ledger assets, (bonds), \$7,111.87; total income, \$360,957.93.

Disbursements, 1921.—Gross amount paid for losses, \$48,496.07; reinsurance, \$878.22; salvage, \$16.80; net amount paid policyholders for losses, \$47,601.05; underwriting expenses, \$71,062.53; dividends to policyholders, \$73,006.16; real estate expense, \$3,305.99; decrease by adjustment, \$3,032.00; other disbursements, \$3,462.37; total disbursements, \$201,470.10.

Ratios to Premiums Written.—Losses paid, 25.2%; losses incurred, 26.7%; underwriting expenses, 38.3%; underwriting profit, 32.5%.

Ratios to Premiums Earned.—Losses incurred, 33.6%; expenses incurred, 38.8%; underwriting profit, 33.5%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$179,655.82; loss from underwriting profit and loss items, \$100.79; total, \$179,555.03.

Losses incurred during 1921, \$49,445.63; underwriting expenses incurred during 1921, \$69,799.27; total, \$119,244.90.

Gain from underwriting during 1921, \$60,310.13.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$64,745.95; profit on investments during 1921, \$146,388.12; total, \$211,134.07.

Loss on investments during 1921, \$4,557.00; investment expenses incurred during 1921, \$6,895.28; total, \$11,452.28.

Gain from investments during 1921, \$199,681.79.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$60,310.13; investments, \$199,681.79; total, \$259,991.92.

Loss from dividends, \$72,850.45.

Surplus, December 31, 1920, \$828,352.81; increase, \$187,141.47; surplus, December 31, 1921, \$1,015,494.28.

Business from January 1, 1875.—Net premiums and assessments, \$6,141,009.39; net losses paid, \$1,783,402.99; dividends to policyholders, \$3,300,529.38; average dividend, 50%.

Percentage of cash premiums returned during the year on expiring policies as dividends or profits, viz.: One year, 25%; three years, 40%; five years, 60%.

The "Mill Mutual" Fire Insurance Companies

The two groups of companies known as the "Senior Conference" and "Junior Conference" of mill mutual insurance companies operate upon unique lines, and in considering the tables presented below certain essential facts must be kept in mind.

These companies have been operating for many years, the oldest of them dating from 1835. They insure almost exclusively properties constructed and equipped with automatic sprinklers according to their own strict specifications, the result of decades of specialization in dealing with this type of fire insurance risks. They charge a substantial initial premium, but return to their members at the close of the period for which they are insured a large proportion of these premiums, representing the savings to the members after losses, expenses and reserves have been provided for. These returns are sometimes given the somewhat misleading title of "dividends;" they are more correctly described as "unabsorbed premiums returned."

The mill mutual insurance companies have accumulated large cash assets, and after charging themselves with liability for unearned premiums, computed upon the conservative basis fixed by the laws of the States in which they operate, they show in each case a substantial cash surplus. This item, however, does not correctly measure the responsibility of the companies. In the first place, the unearned premiums are computed upon the gross premiums received by these companies, and their experience over a long period of years demonstrates that only a very small part of the initial premium collected is required for the payment of losses and expenses. It follows that since the unearned premiums are set aside to provide for losses occurring between the time the statement is prepared and the expiration dates of the policies in force at the time the statement is

made and the unearned premium liability computed, a correspondingly small percentage of the unearned premiums will be required for the liquidation of the business in force on the books of the various companies. Consequently, the surplus would be largely increased if the unearned premium liability were computed upon the basis of the experience of the companies instead of upon the arbitrary basis fixed by law.

In addition to this unrevealed element of financial strength the members of these companies assume a liability to assessment equal to five times the premium deposit, except in the case of the Narragansett Mutual Fire Insurance Company, whose members are liable for only three times the cash premium. The policyholders are substantial manufacturing concerns and undoubtedly able and willing to respond to an assessment should such action be necessary, but none of the companies listed below has ever found it necessary to levy an assessment. While there is always a possibility that a series of heavy losses might necessitate an assessment, that possibility is remote. These companies write large lines, usually upon isolated plants, and therefore are not subject to the conflagration hazard in the commonly accepted definition of that term. Lines should be graded in proportion to the size of the companies, particularly in dealing with the "Junior Conference."

A considerable proportion of the business written by the companies is for periods longer than one year.

Several of the companies are members both of the "Senior" and "Junior" Conferences, and we have duplicated their figures in order that subscribers desiring information as to the relative standing and results secured by the companies in either Conference may find in compact form the statistics of all the companies in either group.

	Com- menced Business	Cash Assets Dec. 31, 1921	Cash Surplus Dec. 31, 1921	Additional Contingent Reserves Dec. 31, 1921	Unearned Premiums Dec. 31, 1921	Premiums Written During 1921	Losses Paid in 1921	Average % Paid Div. 1921 on Yr. Policies	Average % Share Div. on Yearly Policies
Senior Conference									
American Mutual, Providence, R. I.	1877	\$1,642,167	\$340,256	\$7,456,677	\$787,769	\$856,249	\$36,439	90.7	72.1
Arkwright Mutual, Boston, Mass.	1860	5,376,378	2,895,690	23,684,348	2,440,392	2,945,453	104,312	94.0	86.9
Blackstone Mutual, Providence, R. I.	1868	2,762,969	1,348,868	13,294,360	1,392,624	1,737,555	58,518	92.3	86.9
Boston Manufacturers Mutual, Boston, Mass.	1850	6,708,436	3,558,584	30,538,844	3,107,315	4,719,409	26,237	95.4	84.7
*Cotton & Woolen Mfrs. Mutual, Boston, Mass.	1875	1,309,815	713,397	5,843,746	584,699	901,881	37,488	90.6	79.9
Enterprise Mutual, Providence, R. I.	1874	1,621,008	817,393	7,467,525	789,464	858,538	36,527	90.7	72.2
Fall River Manufacturers' Mutual, Mass.	1870	1,977,436	1,029,689	†	936,441	1,389,270	49,300	95.6	86.5
Firemen's Mutual, Providence, R. I.	1854	4,141,819	2,133,610	†	1,938,771	2,621,975	90,371	93.0	†
*Hope Mutual, Providence, R. I.	1875	1,391,379	687,103	6,619,842	687,781	912,091	39,090	92.0	84.8
Manufacturers' Mutual, Providence, R. I.	1835	2,809,722	1,466,474	12,537,273	1,319,974	1,604,281	65,742	90.7	74.9
Mechanics' Mutual, Providence, R. I.	1871	2,004,356	1,065,246	8,741,130	922,703	1,021,810	39,946	90.7	75.2
Merchants Mutual, Providence, R. I.	1874	1,508,276	731,738	7,291,116	764,402	934,390	30,840	92.3	87.4
Paper Mill Mutual, Boston, Mass.	1887	658,797	347,377	2,426,954	306,669	483,043	12,769	93.0	85.1
*Philadelphia Mfrs' Mutual, Pa.	1880	1,290,172	617,601	6,292,535	659,985	905,938	35,413	91.0	74.5
*Protection Mutual, Chicago, Ill.	1887	793,066	417,381	3,589,257	362,962	589,355	20,228	90.0	78.0
Rhode Island Mutual, Providence, R. I.	1848	3,525,389	1,833,481	15,789,129	1,663,046	1,894,534	74,234	90.7	76.4
*Rubber Mfrs. Mutual, Boston, Mass.	1885	1,259,267	707,319	5,430,445	540,558	837,547	33,740	90.6	81.2
State Mutual, Providence, R. I.	1855	4,655,333	2,374,564	21,273,792	2,242,917	2,547,572	103,308	90.7	76.4
*What Cheer Mutual, Providence, R. I.	1874	1,466,594	732,737	6,838,072	717,264	958,219	41,046	92.0	83.2
Worcester Mfrs. Mutual, Mass.	1855	2,069,463	1,089,860	9,616,240	965,579	1,503,810	45,269	95.6	79.2
Junior Conference									
Baltimore Mutual, Baltimore, Md.	1886	157,499	82,378	726,379	72,583	122,903	6,515	87.0	71.3
*Cotton & Woolen Mfrs. Mutual, Boston, Mass.	1875	1,309,815	713,397	5,843,746	584,699	901,881	37,488	90.6	79.8
*Hope Mutual, Providence, R. I.	1875	1,391,379	687,103	6,619,842	687,781	912,091	39,090	92.0	84.8
Industrial Mutual, Boston, Mass.	1890	744,953	434,337	3,080,448	303,254	484,031	19,170	90.6	81.3
Keystone Mutual, Philadelphia, Pa.	1885	625,097	309,477	3,097,623	308,536	504,866	24,771	90.0	74.0
Manton Mutual, Philadelphia, Pa.	1894	570,802	281,018	2,843,536	283,272	472,382	20,462	90.0	77.2
Mercantile Mutual, Providence, R. I.	1884	507,037	247,096	2,449,017	249,252	394,203	18,028	90.0	82.0
Mill Owners' Mutual, Chicago, Ill.	1895	452,526	236,638	2,039,570	206,417	341,154	12,052	90.0	79.6
Narragansett Mutual, Providence, R. I.	1895	248,801	180,789	654,993	112,593	182,853	8,798	90.0	79.0
National Mutual, Philadelphia, Pa.	1902	221,443	115,176	1,037,029	103,692	180,863	8,328	90.0	75.0
*Philadelphia Mfrs. Mutual, Philadelphia, Pa.	1880	1,290,172	617,601	6,292,535	659,985	905,938	35,413	91.0	74.5
*Protection Mutual Fire, Chicago, Ill.	1887	793,066	417,381	3,589,257	362,962	589,355	20,228	90.0	78.0
*Rubber Mfrs. Mutual, Boston, Mass.	1885	1,259,267	707,319	5,430,445	540,558	837,547	33,740	90.6	81.2
Standard Mutual, Philadelphia, Pa.	1892	347,617	155,286	1,718,203	172,547	284,423	13,354	90.0	73.8
*What Cheer Mutual, Providence, R. I.	1874	1,466,594	732,737	6,838,072	717,264	958,219	41,046	92.0	83.2

* Members of both Senior & Junior Conferences.

† Not available when this table went to press.

List of American Mutual Insurance Companies

Name, Address, Date Began Business	Admitted Assets	Premium or As- sessments Written	Insurance In Force Dec. 31 1921
ARKANSAS			
Carroll Co. Farmers, Green Forest, 1909			\$659,034
Farmers, Atkins, 1899			305,276
Farmers, Geny, 1902			311,000
Farmers, Judson, 1911			894,680
Farmers, Rector, 1910			835,865
Farmers, Rogers, 1911	\$119	\$7,669	2,010,682
Farmers, Protective, Stuttgart, 1888			110,682
Farmers Tri-County, Paragould	28,011	598,575	
Little River Co. Farmers Ashdown, 1916			
Mutual Fire Insurance Association, Camden, 1919	7,202	8,404	
CALIFORNIA			
Farmers, Fort Bragg, 1912	1,269	731	84,141
Farmers, Hollister, 1920	771	825	89,280
Farmers, Stockton, 1907	24,851		5,297,645
Farmers, Tulare, 1907	1,690		3,810,495
Farmers, Turlock		1,216,401	
Hillmar, Turlock, 1906	4,372	6,171	1,534,955
Humboldt Co. Mut. Ferndale, 1898	11,432	6,751	1,563,620
Lake Co. Farmers, Lakeport, 1906	243		479,916
Los Angeles Mut. Los Angeles, 1899	82,853		15,231,385
Napa Co. Farmers, Napa, 1908		2,683	644,197
Orange Co. Farmers, Santa Ana, 1898	24,264	17,288	9,469,872
Riverside Co. Hemet, 1917	8,387	4,707	1,255,992
Sacramento Co. Patrons & Farmers, Sacramento, 1902	3,773	7,034	1,779,736
San Bernardino Co., Ontario, 1898	14,242	14,811	9,060,436
San Diego Co., San Diego, 1912	None	9,198	1,852,060
Santa Barbara Co. Farmers, Santa Barbara, 1902	14,785	11,080	2,748,876
Santa Clara Co., San Jose, 1900	11,392	7,048	2,987,249
Scandinavian Mut. Protective, Kingsburg, 1899	81,354	67,637	14,044,833
Sonoma Co. Farmers, Santa Rosa, 1898	35,176	24,012	5,377,387
Town Dwelling, Los Angeles, 1920	2,078	4,380	490,655
Ventura Co., Ventura, 1898	21,436	18,424	5,899,891
Farmers, Woodland, 1907	15,690	11,291	2,175,035
COLORADO			
Commercial Mutual, Greeley, 1915	11,226	5,360	2,040,065
Farmers, Fort Morgan, 1910	19	1,464	759,430
Farmers, Union, Denver, 1914		22,905	12,694,037
Orange Mutual, Golden, 1895	8,520	28,665	9,422,452
Mesa Co. Protective, Coalbran, 1917	674	2,192	256,893
Weld Co. Farmers, Greeley, 1913	4,538	7,668	5,997,910
CONNECTICUT			
Danbury, Danbury, 1850	71,529	6,224	825,397
Farmers, Suffield	5,542	346	
Farmington Valley, Farmington	18,323	203	
Gulford, Guilford	6,885	751	
Harford Co., Hartford, 1831	1,877,215	105,675	48,910,452
Harwinton, Harwinton	80	167	
Litchfield, Litchfield	172,848		
Madison, Madison	8,454	1,290	
Middlesex, Middletown, 1836	1,524,242	634,764	68,558,630
Mutual Assurance, Norwich, 1794	18,480	316	125,620
Mutual Plate Glass, Unionville, 1895	18,215	28,861	28,861
New London Co., Norwich, 1840	536,328	152,225	40,255,320
Patrons, Middletown, 1887	25,670	4,019	1,042,179
Rockville, Rockville	41,336	1,541	
Washington, Washington Depot	5,519	3,724	
DELAWARE			
Cantwell, Odessa, 1849	\$67,850	\$6,019	\$1,197,282
Delaware State Grange, Dover, 1877			
Farmers, Wilmington, 1839	376,524	72,489	17,526,235
Kent Co., Dover, 1847	331,900	77,893	
New Castle Co., Wilmington, 1850	226,759	31,556	13,096,522
Reading, Middletown, 1909			
DIST. OF COLUMBIA			
Mutual Fire, Wash., 1858	306,557	33,776	
FLORIDA			
Merchants Mutual, Miami, 1915	59,233		
GEORGIA			
Atlantic, Savannah, 1905	348,580	165,787	2,765,000
Farmers, Dawson, 1901	7,101		1,832,500
Farmers, Lithonia, 1907		4,063	
Gordon Co., Calhoun			
South Georgia Farmers, Thomasville			
Southern Mutual, Athens, 1848	1,025,708	368,026	45,422,693
IDAHO			
Bingham Co. Farm., Idaho Falls, 1900	3,731	7,849	2,950,778
Canyon Co. Farmers, Caldwell, 1908			
Farmers, Cottonwood			
Finnish Fire, Norwood			
Grange, Rupert, 1910	1,402	1,149	518,067
Kootenai Union, Rathdrum			
Latah Co. Farmers, Troy			
Nez Perce Farmers, Leland, 1905	1,501	13,729	2,249,337
Twin Falls Co., Buhl			
ILLINOIS			
Adams, Leland, 1875	366	168	674,375
Addison Farmers, Elmhurst, 1869			
Abingdon Township, Aledo			
Albion Dist., Albion			
Alden, Hebron			
Algonquin Twp., Algonquin			
Allen & Otter Creek, Streator			
American Mutual Ind., Chicago, 1919	49,179	44,749	
Appanoose and Sonora Twp., Nauvoo			
Asbury Twp., Omaha			
Assumption Twp., Assumption			
Autoist Mut., Chicago, 1916	100,845	149,919	
Barrington, Barrington			
Barrington Mut. W. & C., Barrington			
Barry Farmers, Barry			
Belle Prairie Farmers, Fairbury			
Belleville St. Clair Co., Belleville			
Belvidere Farm, Belvidere			
Berlin Twp., Dover			

† Formerly Home Owners Protective Association.

ILLINOIS—(Continued)					ILLINOIS—(Continued)				
Name, Address, Date Began Business	Admitted Assets	Premium or As- sessment Written 1921	Insurance In Force Dec. 31 1921		Name, Address, Date Began Business	Admitted Assets	Premium or As- sessment Written 1921	Insurance In Force Dec. 31 1921	
Bethlehem Twp., Altamont.					Friendship Fire & Ling. Mt. Carmel.				
Big Rock Township, Big Rock, 1893.	\$3,571		\$2,431,660		Galesburg District, Galesburg.			\$1,900,000	
Bishop Township, Wheeler, 1882.	1,100		831,835		Farmers Mutual F. & L. Galesburg.	\$580	\$24,022	5,485,055	
Bloomington, Bloomington, 1877.	1,750		2,500,000		Garden Plain, Fulton, 1874.	1,106		1,586,215	
Bohemian, Chicago, 1906.	35,483	\$19,442	1,722,270		German Banner Twp., Shunway.				
Brenton & Pella, Piper City, 1887.	3,383		1,307,869		German Mutual, Chicago, 1867.	201,874	5,280	3,082,327	
Bureau Co., Wyanet.					German Township, Claremont, 1887.	297	3,455	1,004,830	
Brookville, Brookville					Geneseo, Munson & Edford, Geneseo, 1875.	145		982,395	
Buckeye, Cedarville					Germantown Township, Germantown.				
Buffalo, Polk					Grand Rapids, Brookfield & Fall River Home,				
Bullards & Mrs., Chicago, 1915.					Marseilles, 1875	758		1,291,044	
Burrill Farmers, Winnetago, 1873	566,278	320,408			Grant Township, Hoopetown, 1889.	3,760	3,228	1,561,819	
Cambridge, Cambridge	720	1,792			Greene County, Greenfield, 1900.	149		1,590,364	
Camp Point Farmers, Camp Point.					Green Garden, Monsee				
Carlyle, Carlyle					Griggsville Farmers, Griggsville, 1876.				
Carpenter Mutual Co., Worden, 1889.	8,744		536,674		Hamel Township, Worden, 1911.	611		947,000	
Carthage Dist., Carthage					Hamlet Mutual F. & L., Reynolds, 1878.	173	5,695	1,466,230	
Central Business Men's, Chicago, 1907.	401,421	\$1,125,118			Hanover & Wayne Township, Elgin.			2,919,756	
Cerro Gordo, Cerro Gordo, 1905.	—40		2,325,574		Harmony Mutual Co., Carthage.				
Charleston Coles Co., Charleston					Helvetia Relief & Assistance, Highland.				
Chesterfield, Chesterfield					Helvetia Township, Highland.				
Chili Township, Bowen, 1912	5	94			Home Farmers, Teutopolis, 1881.	9,937		1,128,373	
Clinton, Clinton			503,576		Homer Mutual, Lockport.				
Coe and Zuma, Port Byron, 1875.	788		2,258,948		Home Township, Kankakee.				
Dallas City Farmers' Dallas City, 1891.	100	1,471	2,013,794		Horse Prairie Township, Red Bud.				
Danvers, Danvers					Illini Township, Warrensburg, 1875.				
Decatur, Decatur, 1880	837	8,430	2,893,806		Illinois Mutual, Belvidere, 1903.	1,018	2,640	1,046,843	
Denver Township, Waukegan					Independent Farmers, Seneca.	54,307	35,508	8,513,043	
Des Plaines & Cook Co., Des Plaines					Industry Mutual, Industry, 1877.				
Dix Township Farmers, Elliott, 1889	1,463		3,777,940		Integrity Mutual, Chicago, 1910.	3,616	13,120	6,416,082	
Dowers Grove Farmers, Hinsdale					Integrity Mutual Cas., Chicago, 1911.	102,053	59,299	59,299	
Dunham & Chemung Twp., Harvard, 1882	10,768		3,674,425		Iuka Mutual Company, Iuka.	1,805,259	684,428	2,009,899	
Durand Farmers, Durand					Jacksonville Farmers, Jacksonville.				
Eagle Point Township, Hazelhurst					Jacksonville Mutual, Jacksonville.				
Earl, Earlville					Jerseyville Mutual, Jerseyville.				
E. St. Louis Dist. Gyc., Beckmeyer.					Jo Daviess Mutual, Hanover, 1908.	1,198	1,139	2,857,520	
Edwardville Twp., Edwardville.		4,716	1,409,506		Jonesboro Union, Anna, 1903.	664	2,525	2,128,287	
Edinburgh, Edinburgh	966		1,536,151		Kendall Co. Mutual, Yorkville.				
Elb Township, Lake Zurich, 1885.					Kingdom Mutual Co., Kingston.				
Ellington & Riverside Township, Quincy.					Kimondy Township Mutual, Kimondy.				
Eureka Mutual Farmers, Brimfield, 1877.	15		472,525		La Prairie Township, Sparland, 1874.	1,349	716	2,734,422	
Evans Twp. Farmers, Wenona.					Laundry Owners, Chicago.			1,319,396	
Fairview Twp., Fairview, 1868.	886		1,529,790		Leaf River & Rockville Farmers, Leaf River.				
Farmers Mutual, Alhambra, 1874.	458	2,806	299,541		Lewiston Mutual F. & L., Lewiston.				
Farmers Mutual, Worden, 1873.	885		1,129,121		Lincoln Mutual Casualty, Springfield, 1915.				
Farmers Albion, Albion					Looking Glass Township, New Baden.				
Farmers & Grange, Peoria					Loran Township, Pearl City, 1881.	108,500	110,500	116,000	
Farmers Central Twp., Greenville, 1900.					Lynnville & Monroe Township, Lindenwood.	694	7,698	1,930,916	
Farmers Dundee Twp., Dundee.					Lumbermens' Mutual Casualty, Chicago, 1912.				
Farmers Humboldt Twp., Mattoon.					Macapin Company, Macapin.	1,566,895	1,734,951		
Farmers Mutual Aid, Virgint.					Magnolia Farmers, McNabb, 1895.	867	867	602,167	
Farmers Mutual, Kewanee.					Manchester Township, Manchester.				
Farmers Mutual, Franklin Grove, 1869.			4,500,000		Manitowish Mutual, Manitowish.				
Farmers Mutual F. & L., Fairfield.					Marshall Mutual, Marshall, 1889.				
Farmers Mutual, Dixon.	28		593,330		Mason County Farmers, Forest City.	256	4,978	1,345,083	
Farmers Mutual Ins. Assoc. of Ala., Chi.					Mazon Mutual Company, Mazon, 1886.				
Farmers, Rockford					Menominee & Vinegar Hill Dunleith Mut. East	3,217	4,202	4,286,685	
Farmers, Hamilton					Dubuque				
Farmers Pioneer, Buckley, 1874.	4,402		6,595,496		Millburn Mutual, Wadsworth, 1855.	7,138	12,346	5,810,085	
Farmers Mutual Relief, Warsaw.					Millers' Mutual, Alton, 1877.	1,379,088	1,120,292	68,891,800	
Farmers Twp. Mutual, Malta.					Millers National, Chicago, 1869.	4,077,483	1,926,629		
Farmington Farmers, Farmington.					Mill Owners Mutual, Chicago, 1895.	482,526	341,153	53,673,298	
Forrest Farmers Twp., Forrest, 1873.	1,965		1,635,048		Milo, Indiantown & Wheatland Twp., Tipton.				
Forreston Twp. Mutual, Forreston, 1918	2,379	5,654	2,901,086		Moline Mutual, Moline, 1891.	11,199	8,832	4,760,500	
Franklin Farmers, Franklin, 1877.	1,598	1,525	1,403,332		Monmouth Farmers, Monmouth.				
Freeburg Twp., Freeburg					Monroe County Farmers, Macystown.				
Friendly Aid Co., Marseilles.					Monterey County Mutual, Ellipton.				
					Mt. Vernon, Jefferson County Mt. Vernon.				

Name, Address, Date Began Business	Admitted Assets	Premium or As- sessment Written 1921	Insurance In Force Dec. 31 1921
ILLINOIS—(Continued)			
Mosquito Township, Blue Mound, 1891.			
Mt. Carroll Mutual, Mt. Carroll, 1888.	\$5,110	\$4,251	\$4,317,407
Mt. Pleasant Mutual, Morrisburg, 1873.	652		7,048,668
Mt. Sterling Mutual, Mt. Sterling, 1877.	4		1,796,185
Mount Pleasant Mutual, Morrisburg.			
Murphysboro County, Murphysboro.			
Mutual Church & Home, Chicago.			
Mutual Fire Insurance Co., Crete.			
National Mutual Casualty, Chicago, 1916.	38,676	39,146	
National Mutual Church, Chicago, 1899.	130,701	168,819	
Neb. Mutual Fire & Lightning, Frianagan.			
Neponset & Macon Farmers, Neponset.			
New Lenox Mutual, Marley, 1890.	695		2,450,000
Newton Mutual, Newton, 1890.			
Noble, Richmond Mutual, Noble.			
Nokomis Farmers, Nokomis.			
North Champaign Co., Champaign.			
Northfield Farmers Township, Glen View.			
North Palmyra Farmers, Modesto.			
Northville Mutual, Sandwich.			
Northwestern Mutual, Moro.			
Nunda Mutual Fire, Crystal Lake.			
Oblong, Crawford Co., Oblong.			
Ohio Township Mutual, Ohio, 1875.	142	23	285,377
Old Town Mutual, Holdre, 1874.	1,694		1,474,715
Olney Township Mutual, Calhoun.			
Oscos & Western Farmers, Olton, 1876.	527	217	1,242,055
Ottawa Township Mutual, Ottawa.			
Owego Township, Pontiac, 1875.	2,096	1,039	1,041,476
Pana District Cyclone, Hillsboro.		15,277	14,501,001
Patrons Mutual, F. & L., Stanford, 1870.	3,677		2,133,986
Payson Farmers, Payson.			
Pecatonica Township, Pecatonica.			
Peru Farmers Peru.			
Pesotum Township Mutual, Pesotum.			
Pineknayville Mutual, Du Bois, 1889.	1,280	115	2,432,043
Pioneer Mutual Casualty, Peoria, 1919.	1,198	54,267	1,598,500
Pittsfield Farmers, Pittsfield.			
Pontiac Mutual Company, Pontiac.			
Prairie Township, Elvarton, 1882.	1,592	953	1,502,757
Prophetstown Farmers, Prophetstown, 1876.	149		780,035
Randolph Mutual, Steelville.			
Reading Township, Streator, 1892.	585	386	580,356
Reserve Mutual Casualty, Chicago, 1919.	5,631	11,474	
Retail Merchants Association, Springfield, 1898.	99,395	134,648	20,118,896
Richview Township Mutual, Woodlawn.			
Rivolt Farmers Mutual, New Windsor, 1877.	890	725	1,584,534
Protection Mutual, Chicago, 1887.	793,066		
Rock City Mutual Live Stock, Rock City.			
Rock Creek Lanark Mutual, Lanark, 1874.	59	529	1,775,123
Rock Run Mutual, Rock City, 1868.	1,363	981	2,331,894
Rockford Farm District, Rockford.			
Rockford Swedish Mutual, Rockford, 1873.		1,226	1,277,485
Rosefield Farmers Mutual, Trivoli.			
Rural Township Farmers of Rural, Ill., Westerville, 1879.	4,425	10,808	3,870,748
Sandwich Township Mutual, Sandwich.			
Schuyler County Farmers, Rushville.			
Scott & Marion Mutual, Stillman Valley.			
Security Mutual, Chicago, 1913.	6,231,006	1,966,087	
Shelby County Mutual, Shelbyville.			
Sigel Township Mutual, Sigel.			
Somonauk & Sandwich Mutual, Somonauk, 1874.	273		531,950
Springfield District Mutual Cyo., Springfield.			
Springfield Mutual, Springfield, 1892.	2,736	2,736	3,039,371
Springfield District Mut., Springfield, 1894.	95		3,000,424
Stanton Township Mutual, Mt. Olive, 1885.	1,278		1,260,510
Stockton & Warks Grove, Stockton.			
INDIANA			
Allen County Farmers, Ft. Wayne.		292,669	16,292,423
American Mutual, Indianapolis, 1916.			5,015,279
Bartholomew Company, Columbus.			15,812,625
The Boone Farm, Lebanon, 1896.		32,817	
Brethren Tri-County, Hagerstown, 1895.			
Clay City Home, Chrisney.			
Clay County Farmers, Brazil.			
Crawford County Mutual, Wickliff.			
Dayless County Farmers, Washington.			
Farmers Co-operative, Bedford.			
Farmers Co-Op., Danville, 1877.			3,872,080
Farmers Co-Partnership, Rochester.			
Farmers Home, Jasper.			
Farmers Home, Gosport.			
Farmers Insurance, Noblesville.			
Farmers Mutual, Acton.			
Farmers Mutual, Anderson.			
Farmers Mutual F. & L., Angola, 1877.			6,000,000
Farmers Mutual Fire, Armstrong.			
Farmers Mutual, Auburn.			
Farmers Mutual, Aid, Booneville.			
Farmers Mutual, Columbus.			
Farmers Mutual, Crawfordsville, 1877.	22,678	46,081	11,927,943
Farmers Mutual, Crown Point.			
Farmers Mutual, Dana, 1878.	300		675,000
Farmers Mutual, Franklin.			
Farmers Mutual, Georgetown, 1907.			1,102,509
Farmers Mutual, Goshen.			
Farmers Mutual, Huntington, 1889.			
Farmers Mutual Fire, Kentland.			
Farmers Insurance, Kokomo.			541,599
Farmers Mutual, La Porte.			
Farmers Mutual, Larwill.			
Farmers Mutual, Linton, 1891.			
Farmers Mutual, Mulberry, 1868.			
Farmers Mutual, 21,000			23,949,000
Farmers Mutual, 75,231			31,067,720

Name, Address, Date Began Business	Admitted Assets	Premium or As- sessment Written 1921	Insurance In Force Dec. 31 1921
ILLINOIS—(Continued)			
Bethlehem Twp., Alton, 1874	\$3,571	...	\$2,431,660
Big Rock Township, Big Rock, 1893	1,100	...	831,835
Bishop Township, Wheeler, 1882	1,750	...	2,500,000
Bloomington, Bloomington, 1877	35,453	...	1,722,270
Bohemian, Chicago, 1906	3,883	\$19,442	1,307,869
Brenton & Pella, Piper City, 1887	...	...	...
Bureau Co., Wyanet, 1887	...	...	...
Brookville, Brookville	...	...	...
Buckeye, Cedarville	...	...	...
Buffalo, Peoria	...	...	...
Builders & Mrs., Chicago, 1915	556,278	320,408	...
Burrill Farmers, Winnetago, 1873	720	1,792	...
Cambridge, Cambridge	...	...	...
Camp Point Farmers, Camp Point	...	...	...
Carlyle, Carlyle	...	...	...
Carpenier Mutual Co., Worden, 1889	8,744	...	536,674
Carthage Dist., Carthage	...	...	...
Central Business Men's, Chicago, 1907	401,421	\$1,125,118	2,325,574
Cerro Gordo, Cerro Gordo, 1905	—40	...	...
Charleston Cotes Co., Charleston	...	...	...
Chesterfield, Chesterfield	...	...	...
Chili Township, Bowen, 1912	5	94	503,576
Clinton, Clinton	...	...	...
Coe and Zuma, Port Byron, 1875	786	...	2,258,948
Dallas City Farmers, Dallas City, 1891	100	1,471	2,013,594
Danvers, Danvers	...	...	...
Decatur, Decatur, 1880	837	8,480	2,893,806
Delavan, Delavan	...	...	...
Denver Township, Wakefield	...	...	...
Des Plaines & Cook Co., Des Plaines	...	...	...
Dix Township Farmers, Elliott, 1889	1,468	...	3,777,940
Dower's Grove Farmers, Hindstale	...	...	...
Dunham & Chemung Twp., Harvard, 1882	10,768	...	3,674,425
Durand Farmers, Durand	...	...	...
Eagle Point Township, Hazelhurst	...	...	...
Earl, Earlville	...	...	...
E. St. Louis Dist. Cyc., Beckmeyer	...	4,716	1,409,506
Edwardville Twp., Edwardville	...	966	1,536,151
Edinham, Edinham	...	...	...
Ela Township, Lake Zurich, 1885	966	...	472,525
Ellington & Riverside Township, Quincy	...	...	...
Eureka Mutual Farmers, Brimfield, 1877	15	...	...
Evans Twp. Farmers, Wenona	...	...	...
Fairview Twp., Fairview, 1868	888	2,806	1,529,790
Farmers Mutual, Alhambra, 1874	458	...	299,541
Farmers Mutual, Worden, 1873	885	...	1,129,121
Farmers Albion, Albion	...	...	...
Farmers & Grange, Peoria	...	...	...
Farmers Central Twp., Greenville	...	...	...
Farmers Dundee Twp., Dundee	...	...	...
Farmers Humboldt Twp., Mattoon	...	...	...
Farmers Mutual, Alhambra	...	...	...
Farmers Mutual, Kewanee	...	...	...
Farmers Mutual, Franklin Grove, 1869	...	...	4,500,000
Farmers Mutual F. & L., Fairfield	...	...	...
Farmers Mutual F. & L., Enfield, 1908	28	593,330	...
Farmers Mutual, Dixon	...	...	...
Farmers Mutual Ins. Assoc. of Ala., Chi.	...	...	...
Farmers, Rockford	...	...	...
Farmers, Hamilton	...	...	...
Farmers Pioneer, Buckley, 1874	4,402	...	6,586,496
Farmers Twp. Relief, Warsaw	...	...	...
Farmers Twp. Mutual, Malta	...	...	...
Farmington Farmers, Farmington	...	...	...
Forrest Farmers Twp., Forrest, 1873	1,965	1,665	1,635,048
Forreston Twp., Mutual, Forreston, 1918	2,379	5,654	2,901,086
Franklin Farmers, Franklin, 1877	1,598	1,525	1,403,332
Freeburg Twp., Freeburg	...	...	...
Friendly Aid Co., Marseilles	...	...	...
Friendship Fire & Lins, Mt. Carmel	...	...	\$1,900,000
Galesburg District, Galesburg	...	...	...
Farmers Mutual F. & L., Galesburg	\$580	\$24,022	5,485,055
Garden Plain, Fulton, 1874	1,106	...	1,586,215
German Banner Twp., Shumway	...	...	...
German Mutual, Chicago, 1867	201,874	5,280	3,032,327
German Township, Claremont, 1887	297	3,455	1,004,830
Geneseo, Munson & Edford, Geneseo, 1875	145	...	982,395
Germantown Township, Germantown	...	...	...
Grand Rapids, Brookfield & Fall River Home, Marseilles, 1875	768	...	1,291,044
Grant Township, Hoopetown, 1889	3,780	3,228	1,561,819
Greene County, Greenfield, 1900	149	...	1,590,364
Green Garden, Monice	...	...	...
Griggsville Farmers, Griggsville, 1876	...	...	947,000
Hamlet Township, Worden, 1911	611	...	1,466,230
Hamlet Mutual F. & L., Reynolds, 1876	173	5,695	2,919,756
Hanover & Wayne Township, Elgin	...	...	...
Harmony Mutual Co., Carthage	...	...	...
Helvetia Dwelling House, Highland	...	...	...
Helvetia Relief & Assistance, Highland	...	...	...
Helvetia Township, Highland	...	...	...
Home Farmers, Teutopolis, 1881	9,937	...	1,128,373
Homer Mutual, Lockport	...	...	...
Horse Prairie Township, Red Bud	...	...	...
Illini Township, Warrensburg, 1875	1,018	2,640	1,046,843
Illinois Mutual, Belvidere, 1903	54,307	35,508	8,513,043
Independent Farmers, Seneca	...	...	...
Industry Mutual, Industry, 1877	3,618	13,120	6,416,082
Integrity Mutual, Chicago, 1910	102,053	59,299	59,299
Integrity Mutual Cas., Chicago, 1911	1,805,259	684,428	2,009,899
Iuka Mutual Company, Iuka	...	...	...
Jacksonville Farmers, Jacksonville	...	...	...
Jerseyville Mutual, Jerseyville	...	...	...
Jo. Daviess Mutual, Hanover, 1908	1,198	1,139	2,857,520
Jonesboro Union, Anna, 1903	664	2,525	2,128,287
Kendall Co. Mutual, Yorkville	...	...	...
Kingston Mutual Co., Kingston	...	...	...
Kimnuddy Township, Mutual, Kimnuddy	...	...	...
Lancaster Mutual, Freeport, 1869	...	716	2,734,422
La Prairie Township, Sparland, 1874	1,349	...	1,319,366
Laundry Owners, Chicago	...	...	...
Leaf River & Rockville Farmers, Leaf River	...	...	...
Lewiston Mutual F. & L., Lewiston	...	...	...
Lincoln Mutual Casualty, Springfield, 1915	108,500	110,500	116,000
Looking Glass Township, New Baden	...	...	...
Loran Township, Pearl City, 1881	684	7,688	1,930,916
Lynnville & Monroe Township, Lindenwood	...	...	...
Lumbermens Mutual Casualty, Chicago, 1912	1,566,895	1,734,951	...
Macapin Company, Gillispie	...	...	...
Magnolia Farmers, McNabb, 1895	867	867	602,167
Manchester Township, Manchester	...	...	...
Manteno Mutual, Manteno	...	...	...
Marshall Mutual, Marshall, 1889	266	4,978	1,345,083
Mason County Farmers, Forest City	...	...	...
Mazon Mutual Company, Mazon, 1886	3,217	4,202	4,266,685
Menominee & Vinegar Hill Dunleith Mut. East Dubuque	...	...	...
Millburn Mutual, Wadsworth, 1855	7,138	12,346	5,610,085
Millers' Mutual, Alton, 1877	1,379,088	1,320,292	68,691,600
Millers National, Chicago, 1869	4,077,483	1,426,629	...
Mill Owners Mutual, Chicago, 1895	482,528	341,153	53,673,288
Milo, Indiantown & Wheatland Twp., Tiskilwa	...	...	...
Moline Mutual, Moline, 1891	11,199	8,832	4,750,500
Monmouth Farmers, Monmouth	...	...	...
Monroe County Farmers, Macystown	...	...	...
Monroeville County Mutual, Ellipton	...	...	...
Mt. Vernon, Jefferson County Mt. Vernon	...	...	...

Name, Address, Date Began Business	Admitted Assets	Premium or As- sessment Written 1921	Insurance in Force Dec. 31 1921
ILLINOIS—(Continued)			
Mosquito Township, Blue Mound, 1881.			
Mt. Carroll Mutual, Mt. Carroll, 1888.	\$5,110	\$4,251	\$4,317,407
Mt. Pleasant Mutual, Morrisson, 1873.	652		7,045,668
Mt. Sterling Mutual, Mt. Sterling, 1877.	4		808,255
Mount Pleasant Mutual, Morrisson.			1,795,185
Murphysboro County, Murphysboro.			
Mutual Church & Home, Chicago.			
Mutual Fire Insurance Co., Crete.			
National Fire Insurance Co., Chicago, 1916.	33,676	39,146	
National Mutual Casualty, Chicago, 1899.	130,701	166,819	
Neb. Mutual Fire & Lightning, Eflanagan.			
Neponset & Macon Farmers, Neponset.			
New Lenox Mutual, Marley.	695		2,450,000
Newton Mutual, Newton, 1890.			
Noble, Richland Mutual, Noble.			
Nokomis Farmers, Nokomis.			
North Champaign Co., Champaign.			
Northfield Farmers Township, Glen View.			
North Palmyra Farmers, Modesto.			
Northville Mutual, Sandwich.			
Northwestern Mutual, Moro.			
Nunda Mutual Fire, Crystal Lake.			
Oblong, Crawford Co., Oblong.			
Ohio Township Mutual, Ohio, 1875.	142	23	285,377
Old Town Mutual, Holder, 1874.	1,694		1,474,715
Olney Township Mutual, Calhoun.			
Osco & Western Farmers, Ottawa.	527	217	1,242,055
Ottawa Township Mutual, Ottawa.			
Owego Township, Pontiac, 1875.	2,096	1,039	1,041,476
Pana District Cyclone, Hillsboro.		15,277	14,501,001
Patrons Mutual, F. & L., Stanford, 1870.	3,677		2,133,986
Payson Farmers, Payson.			
Pecatonica Township, Pecatonica.			
Peru Farmers Peru.			
Pesotum Township Mutual, Pesotum.			
Pinekevill Mutual, Du Bois, 1889.	1,280	115	2,432,043
Pioneer Mutual Casualty, Peorio, 1919.	1,198	54,287	1,598,500
Pittsfield Farmers, Pittsfield.			
Pontiac Mutual Company, Pontiac.			
Prairie Township, Elvarton, 1882.	1,592	953	1,502,757
Prophetstown Farmers, Prophetstown, 1876.	149		780,035
Randolph Mutual, Steelville.			
Reading Township, Streator, 1892.	585		580,358
Reserve Mutual Casualty, Chicago, 1919.	5,631	11,474	
Retail Merchants Association, Springfield, 1898.	99,395	134,648	20,118,896
Richview Township Mutual, Woodlawn.			
Rivoli Farmers Mutual, New Windsor, 1877.	890	725	1,584,534
Protection Mutual, Chicago, 1887.	793,068		
Rock City Mutual Live Stock, Rock City.			
Rock Creek Lanark Mutual, Lanark, 1874.	59	529	1,775,123
Rock Run Mutual, Rock City, 1868.	1,363	981	2,331,894
Rockford Farm District, Rockford.			
Rockford Swedish Mutual, Rockford, 1873.		1,226	1,277,485
Rosedale Farmers Mutual, Trivoli.			
Rural Township Farmers of Rural, Ill., Westervell, 1879.	4,425	10,808	3,870,748
Sandwich Township Mutual, Sandwich.			
Schuyler County Farmers, Rushville.			
Scott & Marion Mutual, Stillman Valley.			
Security Mutual, Chicago, 1913.	6,281,006	1,966,087	
Shelby County Mutual, Shelbyville.			
Sigel Township Mutual, Sigel.			
Somonauk & Sandwich Mutual, Somonauk, 1874.	273		531,950
Springfield District Mutual Cyo., Springfield.			
Springfield Mutual, Springfield, 1892.	2,736	2,738	3,039,371
Stanton District Mut., Springfield, 1896.	95	95	3,000,424
Stanton Township Mutual, Mt. Olive, 1885.	1,278		1,260,510
Stockton & Warks Grove, Stockton.			
INDIANA			
Allen County Farmers, Ft. Wayne.		282,669	16,292,423
American Mutual, Indianapolis, 1916.			
Bartholomew Company, Columbus.			5,015,279
The Boone Farm, Lebanon, 1896.		32,817	15,812,625
Brethren Tri-County, Hagerstown, 1895.			
Clay City Home, Chrisney.			
Clay County Farmers, Brazil.			
Crawford County Mutual, Wacklar.			
Dayless County Farmers, Washington.			
Farmers Co-operative, Bedford.			
Farmers Co-Op., Danville, 1877.			3,872,080
Farmers Co-Partnership, Rochester.			
Farmers Home, Jasper.			
Farmers Home, Goshen.			
Farmers Insurance, Noblesville.			
Farmers Mutual, Acton.			
Farmers Mutual, Anderson.			
Farmers Mutual F. & L., Angola, 1877.			6,000,000
Farmers Mutual Fire, Armstrong.			
Farmers Mutual, Auburn.			
Farmers Mutual, Columbus.			
Farmers Mutual, Booneville.			
Farmers Mutual, Crawfordsville, 1877.	22,678	46,081	11,927,943
Farmers Mutual, Crown Point.			
Farmers Mutual, Dana, 1878.	300		675,000
Farmers Mutual, Franklin.			
Farmers Mutual, Georgetown, 1907.			1,102,509
Farmers Mutual, Goshen.			
Farmers Mutual, Huntington, 1889.			
Farmers Mutual, Fire, Kentland.			541,560
Farmers Insurance, Kokomo.			
Farmers Mutual, La Porte.			
Farmers Mutual, Lawrell.			
Farmers Mutual, Linton, 1891.			21,909
Farmers Mutual, Marion, 1891.			8,396,000
Farmers Mutual, Mulberry, 1868.			31,087,730

Name, Address, Date Began Business	Admitted Assets	Premium or As- sessment Written 1921	Insurance in Force Dec. 31 1921
IOWA—(Continued)			
Louisa County Farmers', Wapello, 1874.	\$6,959	\$13,237	.....
Iowa Valley, Albion.	.....	.....	.....
Luthern Mutual, Burlington.	.....	.....	\$3,885,000
Madison County Mutual, Winterset, 1880.	10,874	.....	.....
Maple Valley Mutual, Aurelia.	.....	.....	88,000
Marion Mutual, Marion, 1898.	50	.....	.....
Marshall County Mutual, Marshalltown.	.....	.....	.....
Mid-West Mutual, Wichita, 1916.	50,961	212,185	86,618,372
Mill Owners, Des Moines, 1875.	1,699,985	993,791	3,747,567
Morton Farmers', Coon, 1886.	1,973	7,335	.....
Mc Carmel Mutual, Carroll.	.....	.....	.....
Muscatine County White Pigeon, Wilton, Jct.	.....	.....	.....
Mutual Automobile, New Vienna.	.....	.....	.....
Mutual Insurance Association, Davenport, 1908.	2,137	2,262	452,672
Mutual Fire L. T. & W. Denison.	.....	.....	.....
Mutual Fire, Extra.	.....	.....	.....
Mutual F. & T. Cedar Rapids, 1900.	42,328	61,137	40,831,291
Mutual German Protestant, Burlington.	.....	.....	.....
Mutual Insurance Association, Dyersville.	.....	.....	.....
Mutual Insurance Association, Merville.	.....	.....	.....
Mutual Insurance Association, Traer.	.....	.....	.....
Noble Township Prot., Grilavold.	.....	.....	.....
Northwest Mutual, Ida Grove, 1897.	.....	.....	.....
Oscola Farm Mutual, F. & L. Sibley.	.....	.....	.....
Patrons Mutual, Dexter.	.....	.....	.....
Patrons Mutual, Williamsburg, 1873.	.....	.....	.....
Peoples, Donnellson, 1892.	820	.....	8,301,391
Pocahontas County, Plover, 1891.	13,348	2,006,217	11,329,972
Pottawattomie County, Council Bluffs, 1878.	83,790	68,665	.....
Poweshiek County, Grinnell, 1875.	28,197	23,598	7,490,224
Retail Merchants, Des Moines, 1900.	54,495	55,829	9,401,216
Ringgold, Mt. Ayr, 1887.	882	2,270	1,119,097
Sac County Farmers', Sac City, 1875.	20,124	.....	8,198,912
Scandinavian Mutual, Dayton, 1884.	21,643	.....	7,824,084
St. Louis County Farmers', Hull.	.....	.....	.....
Springdale Mutual, West Branch, 1871.	278	27,345	3,144,905
Standard Mutual Hall, Des Moines, 1899.	2,185	2,185	953,418
Svea Mutual Prot., Swedesburg, 1875.	.....	.....	1,394,022
Swedish Mutual, Burlington.	.....	.....	.....
Swedish Mutual, Des Moines.	.....	.....	.....
Swedish Mutual, Essex.	.....	.....	.....
Town Mutual, Madrid, 1875.	7,500	.....	6,976,002
Town Mutual Dwelling House, Des Moines, 1892.	202,992	131,845	157,627,260
Union Farmers', Iowa City, 1871.	300	.....	1,125,000
Union Mutual, Emmettsburg, 1897.	21,794	46,691	10,853,916
Villisca Mutual, Stanton.	.....	.....	.....
Vinton Mutual, Vinton.	.....	.....	.....
Walcott Mutual, Walcott, 1883.	26,930	.....	4,698,644
Warren County, Blakesburg.	.....	.....	.....
Washington County Farmers', Lacona, 1888.	100	.....	800,000
Wayne County, Corydon, 1872.	35,587	38,079	.....
Webster Co. Farmers', Fort Dodge.	3,881	10,895	3,905,459
Western Cherokee F. & L. Marcus, 1907.	.....	.....	.....
Western Grain Divs., Des Moines, 1907.	265,849	270,319	.....
Westphalia Mutual, Harlan.	.....	.....	.....
West Side Mutual, Cedar Rapids.	.....	.....	.....
Norwegian Mutual, Decorah, 1871.	.....	.....	.....
Winnishief County Farmers', Waukon.	2,768	8,609	5,773,965
KANSAS			
Alliance Co-Op., Topeka, 1896.	206,381	65,121	.....
Bremen Farmers', Bremen, 1888.	32,472	.....	53,473
Brown County Farmers', Morris.	.....	.....	.....
Duniphan County, Walshe, 1905.	11,894	727	789,686
Farmers, Alliance, McPherson, 1888.	742,422	254,117	89,037,902
Farmers' Mutual, Columbus, 1907.	26,872	11,079	3,510,220
Farmers' Mutual, El Dorado.	.....	.....	.....
IOWA—(Continued)			
Farmers' Mutual F. & L., New Hampton, 1875.	\$4,257	\$10,534	\$6,113,174
Farmers' Mutual, New Hartford.	.....	.....	.....
Farmers' Mutual F. & L., Newton, 1875.	27,860	.....	8,831,628
Farmers' Mutual, Northwood, 1882.	2,785	.....	9,563,210
Farmers' Mutual, Onawa, 1892.	202	2,835	1,491,382
Farmers' Mutual, Osage, 1874.	4,221	4,071	8,694,490
Farmers' Mutual F. & L., Pringham, 1890.	.....	24,823	8,688,041
Farmers' Mutual F. & L., Randall.	.....	.....	.....
Farmers' Mutual, Riceville.	.....	.....	.....
Farmers' Mutual, Rockford, 1917.	4,975	.....	2,770,377
Farmers' Mutual, Roland, 1886.	3,070	3,242	5,234,730
Farmers' Mutual F. & L., Screnton.	.....	.....	.....
Farmers' Mutual F. & L., Spencer, 1889.	1,406	2,859	8,357,983
Farmers' Mutual, Trac, 1877.	4,786	6,553	6,668,060
Farmers' Mutual, Walcott, 1868.	30,658	20,818	5,551,570
Farmers' Mutual, Wamego.	.....	.....	.....
Farmers' National, Aurelia.	.....	.....	.....
Farmers' Pioneer, Keota, 1886.	11,827	7,820	5,459,889
Farm Property, Des Moines, 1900.	8,302	60,847	31,214,716
Farmers' State, Estherville.	.....	.....	.....
Feldberg Mutual, Huxley.	.....	.....	.....
Floyd Co. Mutual, Charles City.	.....	.....	.....
Franklin Farmers', Hampton.	.....	.....	.....
German Catholics, Burlington.	.....	.....	.....
German Farmers', Correctionville.	.....	.....	.....
German Farmers', St. Ansgar.	.....	.....	.....
German Farmers', Sioux Center.	.....	.....	.....
German Farmers', Waukon.	.....	.....	.....
German Farmers', Wheatland.	.....	.....	.....
German Mutual, Eldorado.	.....	.....	.....
German Mutual, Goose Lake.	.....	.....	.....
German Mutual, F. & L., Grand Mount.	.....	.....	.....
German Mutual, F. & L., Monticello.	130	.....	433,240
German Mutual, Ossian, 1897.	6,499	.....	2,744,915
German Mutual, Pomeroy, 1884.	4,659	7,425	5,549,158
German Mutual, Readlyn, 1875.	.....	.....	.....
German Mutual, Sperry.	.....	.....	.....
Grundy County Farmers', Grundy Center.	.....	.....	.....
Guthrie County Farmers', Stuart.	.....	.....	.....
Harrison County Farmers', Logan.	.....	.....	.....
Harrison County Mutual, New Providence.	.....	.....	.....
Henry County Farmers', Mt. Pleasant.	.....	.....	.....
Home Mutual, Des Moines.	1,974	3,187	6,239,179
Humboldt Mutual, Humboldt.	41,725	12,279	.....
Inter-State Business Men's, Des Moines, 1918.	518,166	791,866	.....
Iowa Auto. Cedar Rapids, 1910.	46,901	17,939	.....
Iowa Automobile Owners, Iowa Falls.	.....	.....	.....
Iowa Citizens, Mason City.	.....	.....	.....
Iowa Farmers, Greenfield, 1909.	.....	.....	.....
Iowa Hardware, Mason City, 1903.	248,270	162,680	26,855,660
Iowa Implement, Nevada, 1903.	45,334	79,105	12,648,306
Iowa Merchants, Spencer.	.....	.....	25,841,118
Iowa Mutual, DeWitt, 1900.	.....	.....	.....
Iowa Mutual, Lia, Cedar Rapids, 1909.	340,880	489,168	103,498,503
Iowa Mutual Tornado, Des Moines, 1883.	519,507	713,576	.....
Iowa State Trav. Men's, Des Moines, 1889.	701,119	695,634	390,227,783
Iowa State, Keokuk, 1885.	1,672,628	665,888	.....
Iowa Township, Luzerne, 1872.	5,616	.....	5,937,515
Jefferson County, Fairfield, 1874.	2,278	.....	.....
Johnson County, Northwest, Iowa City.	.....	.....	.....
Kirkville Mutual.	.....	.....	.....
Keokuk County Farmers' Pioneer, Keota.	.....	.....	.....
Kossuth County, Algona.	.....	.....	.....
Lee County Home, West Point.	.....	.....	.....
Le Mars Mutual, Le Mars, 1901.	24,720	18,128	9,364,878
Lennox Mutual, Wapello.	.....	.....	.....
Lincoln Mutual, West Liberty.	.....	.....	.....
Linn County Farmers', Mt. Vernon.	.....	.....	.....
Lefe Farmers' Mutual, Durango.	.....	.....	.....

Name, Address, Date Began Business	Admitted Assets	Premium or As- sessments Written 1921	Insurance In Force Dec. 31 1921
KANSAS—(Continued)			
Farmers' Mutual, Holyrood.....	.....	.....	.....
Farmers' Mutual, Marysville.....	.....	.....	.....
Farmers' Union, Salina.....	.....	.....	.....
Franklin County, Ottawa.....	.....	.....	.....
German Farmers', Goddard.....	.....	.....	.....
German Mutual, Ellingwood.....	.....	.....	.....
Hutchinson Mutual, Hutchinson.....	.....	.....	.....
Kansas Farmers', Beloit, 1898.....	39,977	\$33,737	\$977,737
Kansas Farmers', Chapman, 1906.....	167,322	66,350	23,759,319
Kansas Home, Topeka.....	.....	.....	.....
Marshall County Farmers', Marysville.....	.....	.....	.....
McPherson Hall, McPherson, 1899.....	30,000	48,134	.....
Memphis Mutual, Newton, 1880.....	184,384	87,400	31,193,288
Miami Farmers'.....	.....	.....	.....
Mid-West Mutual Auto., Wichita, 1916.....	22,073	212,186	.....
Republic County, Belleville.....	.....	.....	.....
Southern Kansas, Wellington, 1888.....	296,564	71,970	27,163,015
Western Automobile, Fort Scott, 1911.....	675,062	783,483	.....
KENTUCKY			
Bracken County, Augusta.....	.....	.....	.....
Breeders' Mutual, Burlington, 1915.....	561	.....	689,548
Campbell County Alexandria, 1901.....	5,326	2,741	2,101,921
Falls City German, Louisville, 1869.....	.....	10,556	.....
Farmers' Equitable, Benton.....	.....	.....	.....
Farmers' Home Mutual, Flemingsburg.....	.....	.....	.....
Farmers' Insurance, Owensboro, 1903.....	11,297	3,266	1,066,605
Farmers' Mutual, Burlington.....	.....	.....	.....
Farmers' Mutual, Mayville.....	.....	.....	.....
Gallatin County Assess., Warsaw, 1912.....	.....	.....	.....
German Mutual, Louisville, 1860.....	167,559	11,313	672,688
Grant County, Williamstown, 1907.....	.....	1,637,701	.....
Hurst Home, Millersburg, 1891.....	117,875	65,611	1,637,701
Kenton County, Assess., Independence.....	.....	18,134,346	.....
Kentucky & Louisville, Louisville, 1839.....	.....	.....	7,220,660
Kentucky Growers, Lexington.....	197,573	28,707	.....
Kentucky German, Louisville.....	.....	.....	.....
McLean County Farmers, Calhoun.....	.....	.....	.....
Mutual Fire, Covington, 1874.....	222,369	7,524,705	.....
New Port Mutual, Newport.....	.....	.....	.....
Peaseletts County Farmers', Butler, 1905.....	11,585	1,554	1,498,795
Planters' Co-Op., Irvington.....	.....	.....	.....
Planters' Insurance, Bowling Green, 1898.....	46,679	23,748	3,909,280
Washington Mutual, Louisville, 1859.....	168,114	9,894	7,357,300
MAINE			
Aroostook County, Patrons, Presque Isle, 1897.....	2,185	44,689	8,178,734
Aroostook Mutual, Presque Isle, 1908.....	251	13,018	1,582,642
Augusta Mutual, Augusta, 1907.....	.....	11,133	.....
Boothbay Mutual, Boothbay.....	.....	.....	.....
Brunswick Farmers', Brunswick, 1862.....	48	68	292,076
C. Elizabeth & Scarborough, C. Elizabeth.....	.....	.....	.....
Casco Mutual, Casco.....	.....	.....	.....
Citizens' Mutual, Bristol, 1893.....	636	13,249	223,256
Danville Mutual, Auburn, 1899.....	959	49,196	491,906
Drigo Mutual, Gorham, 1899.....	17,763	8,446	8,091,653
Dresden Mutual, Dresden.....	.....	.....	.....
Edgcomb Mutual, N. Edgcomb, 1894.....	8	.....	116,725
Elliott and Kittery, Kittery Depot.....	.....	.....	.....
Falmouth Mutual, W. Falmouth.....	.....	.....	.....
Farmington Mutual, Farmington, 1895.....	1,528	356,790	.....
Fayette Mutual, Kents Hill.....	.....	.....	.....
Freeport & Yarmouth, Yarmouth.....	.....	.....	.....
Freeburg Mutual, Freeburg.....	.....	.....	.....
Gardiner & Richmond, Gardiner.....	.....	.....	.....
MAINE—(Continued)			
Gorham Farmers', Gorham.....	.....	.....	.....
Gray & N. Gloucester, N. Gloucester, 1896.....	.....	.....	.....
Hampden Mutual, Hampden.....	.....	.....	.....
Harpwell Mutual, Brunswick.....	.....	.....	.....
Harrison Mutual, Harrison.....	.....	.....	.....
Jay Mutual, Livermore Falls.....	.....	.....	.....
Jefferson Farmers', Jefferson, 1892.....	.....	.....	.....
Kennebuck Farmers', W. Kennebuck.....	.....	.....	.....
Litchfield Mutual, Litchfield.....	.....	.....	.....
Lovell Mutual, Center Lovell.....	.....	.....	.....
Maine Cannery, Portland, 1916.....	.....	.....	.....
Maine Farmers', Lisbon Falls.....	60,633	29,021	1,172,875
Medonak Mutual, Lisbon Falls.....	.....	.....	.....
Mercantile & Manufacturers, Portland.....	.....	.....	.....
Mutual Fire, Saco, 1827.....	292,060	42,437	4,339,410
Narragansett Mutual, Gorham.....	.....	.....	.....
Newburg Mutual, Hampden Highland.....	.....	.....	.....
Newcastle Mutual, N. Edgcomb, 1897.....	551	.....	76,535
New Portland Mutual, N. Portland, 1895.....	.....	.....	.....
Northern Maine Patrons, Presque Isle, 1911.....	4,869	13,438	401,850
N. Yarmouth County, N. Yarmouth, 1852.....	318	13,438	2,784,945
Oxford County Patrons, So. Paris, 1876.....	.....	19,500	411,772
Patrons Androscoggin, Canaan, 1877.....	.....	57,357	5,720,623
Pine Tree State, Hallowell.....	16,568	.....	10,351,417
Pittston & Whitefield, Whitefield.....	.....	.....	.....
Sagadahoc Mutual, Bowdoinham.....	.....	.....	.....
Union Farmers' Mutual, Union.....	.....	.....	.....
Warren Farmers', Warren.....	.....	.....	.....
Wells Mutual, Wells.....	.....	.....	.....
West Bangor and Hermon, Bangor.....	.....	.....	.....
West Gardiner, Gardiner, 1869.....	219	21,985	349,850
Wilton Mutual, Wilton.....	.....	.....	.....
Windham Mutual, Windham.....	.....	.....	.....
Woolwich Mutual, Woolwich.....	.....	.....	.....
York County Mutual, W. Buxton, 1894.....	520,082	49,923	6,157,767
MARYLAND			
Baltimore Equitable, Baltimore, 1794.....	1,487,746	.....	16,515,932
Baltimore Mutual, Baltimore, 1886.....	157,499	145,275	17,323,313
Citizens' Mutual, Elkton.....	.....	.....	.....
Farmers' Mutual, Manchester, 1870.....	.....	.....	.....
Federal Mutual, Baltimore, 1907.....	151,080	108,478	9,794,547
Granger's Mutual, Middletown, 1873.....	59,643	82,458	9,103,575
Mutual Fire, Baltimore, 1849.....	227	82,579	8,351,519
Mutual Fire, Bel Air, 1843.....	270,969	80,471	6,010,990
Mutual Fire, Chestertown, 1847.....	90,724	18,066	9,010,990
Mutual Fire, Elkton.....	.....	.....	2,659,932
Mutual Fire, Prince Frederick, 1866.....	30,053	2,103	338,304
Mutual Fire, Princess Ann.....	.....	.....	.....
Mutual Fire, St. Charles, 1860.....	309,104	5,719	.....
Mutual Fire, Sandy Spring, 1848.....	508,119	94,711	27,183,623
Mutual Fire, West Minister.....	.....	.....	.....
Mutual Insurance, Frederick, 1844.....	.....	.....	.....
Mutual Insurance, Hagerstown, 1846.....	61,840	16,457	4,080,411
Planter Mutual, Hagerstown.....	209,000	15,000	5,131,000
Taneytown Mutual, Taneytown.....	.....	.....	.....
MASSACHUSETTS			
Ablington Mutual, Ablington, 1856.....	281,868	242,320	14,776,360
Allied Amer., 1920.....	192,335	100,941	.....
American Mutual Liability, Boston, 1887.....	11,711,106	8,628,563	5,611,734
Annalsquon Mutual, Gloucester, 1847.....	13,319	.....	307,450
Arrow Mutual Liability, Watertown, 1920.....	102,728	50,110	51,602
Arkwright Mutual, Boston, 1890.....	5,376,378	3,945,453	689,331,379
Automobile Mutual, Boston, 1914.....	143,577	203,601	8,113,138
Automobile Mutual Liability, Boston, 1917.....	432,092	406,499	.....
Attleborough Mutual, Attleborough.....	.....	.....	.....

Name, Address, Date Began Business	Admitted Assets	Premium or As- sessment Written 1921	Insurance in Force Dec. 31 1921
MASSACHUSETTS—(Continued)			
Barstable County, Yarmouthport, 1833	\$219,954	\$174,246	\$10,371,934
Beacon Mutual, Boston, 1920	32,380	23,410	56,113,214
Beckshire Mutual, Pittsfield, 1836	539,461	601,422	56,113,214
Boston Manufacturers, Boston, 1860	6,708,457	4,718,409	574,514,502
Cambridge Mutual, Andover, 1834	143,949	103,492	11,839,646
Citizens Mutual, Concord, 1846	156,463	142,076	14,641,629
Cotton & Woollen Mfrs., Boston, 1876	1,309,815	901,831	10,559,046
Deedham Mutual, Dedham, 1837	184,544	54,834	21,122,460
Dorchester Mutual, Boston, 1855	337,899	1,356,370	266,434,741
Fall River Mfrs., Fall River, 1879	1,977,488	1,564,083	47,116,727
Federal Mutual Liability, Boston, 1907	2,241,176	576,967	13,389,927
Fitchburg Mutual, Fitchburg, 1847	605,234	223,143	2,080,189
Grain Dealers Mutual, Boston, 1907	233,199	1,144	32,998,489
Groveland Mutual, Groveland, 1828	92,904	65,323	58,148,280
Hampshire Mutual, Pittsfield, 1838	449,248	120,772	14,758,830
Hingham Mutual, Hingham, 1826	1,090,419	495,848	44,537,790
Holyoke Mutual, Salem, 1843	744,953	23,434	5,398,178
Industrial Mutual, Boston, 1890	219,267	172,300	18,639,092
Liberty Mutual, Lowell, 1832	7,486,573	412,145	48,889,586
Lumber Mutual, Boston, 1895	1,878,028	484,031	69,669,288
Lynn Mfrs. and Merchants, Lynn, 1907	167,577	431,412	69,986,956
Lynn Mutual, Concord, 1828	257,931	560,399	6,776,900
Merchants and Farmers, Worcester, 1847	411,876	127,789	29,875,591
Merrimack Mutual, Andover, 1828	693,524	20,982	81,601,435
Metropolitan, Boston	841,448	575,859	46,353,583
Middlesex, Concord, 1826	313,709	39,171	5,704,694
Mutual Fire, Springfield, 1827	339,567	1,923,248	13,650,741
Mutual Prot., Charleston	747,286	676,052	40,749,673
Newburyport Mutual, Newburyport, 1829	49,997	77,676	32,848,280
Paper Mill, Boston, 1886	689,227	39,171	1,868,243
Quincy Mutual, Quincy, 1851	1,192,311	1,923,248	270,516,563
Rubber Manufacturers, Boston, 1885	1,297,267	676,052	47,278,530
Rubber Mutual Liability, Boston, 1918	167,517	39,171	1,868,243
Salem Mutual, Salem, 1838	21,003	57,859	5,704,694
Service Mutual Liability, Boston, 1920	13,763	87,967	13,650,741
Soc. Danvers Mutual, Concord, 1829	154,910	155,534	13,650,741
Traders & Mechanics, Lowell, 1848	472,475	185,601	40,749,673
United Mutual, Boston, 1908	807,127	686,902	32,848,280
W. S. Mutual Liability, Quincy, 1916	1,285,837	77,676	1,868,243
W. S. Mutual, W. Newbury, 1828	2,069,463	39,171	1,868,243
Worcester Mfrs., Worcester, 1856	1,923,248	270,516,563	47,278,530
Worcester Mutual, Worcester, 1824	1,373,626	676,052	47,278,530
MICHIGAN—(Continued)			
Alid-Rodded Mutual, Lansing	10,510		
American Mutual, Grand Rapids, 1916	143,759	413,300	
Automobile Protective Association, Battle Creek	44,639	11,948	
Calumet Mutual, Calumet, 1906	2,185	30,193	
Citizens Mutual, Centerville, 1895		1,854,685	
Citizens Mutual, Grand Rapids		1,856,572	
Citizens, Howell, 1915	13,856	1,391,134	
Citizens, Kalamazoo, 1874	672	2,473	
Citizens, Marshall		9,941,625	
Citizens, Pulaski		2,872,895	
Citizens, Romeo		2,818	
Concordia, Bay City, 1886		2,789,546	
Dwelling House, Dowagiac, 1890		10,169,000	
Farmers' and Merchants, Nashville		46,292	
Farmers, Adrian, 1870		15,982,590	
Farmers, Armada			
Farmers, Bad Axe			
Farmers, Big Rapids			
Farmers, Buchanan			
Grand Rapids, 1909			
Grange Mutual, Romeo, 1901			
Grange Mutual, Roscommon, 1913			
Grangers' Mutual, Hesperia			
Italian, Laurium, 1901			
Kosciusko Mutual, Auburn			
Lapeer Farmers' Almont, 1871			
Liberty Mutual, Petoskey			
Livingston County, Howell			
Mason County Farmers, Scottville, 1912			
Michigan Bankers' & Merchants, Lansing			
Michigan Farmers, Yolo, 1895			
Michigan Millers, Lansing, 1881			
Michigan Mutual, Dowagiac			
Michigan Mutual, Auto., Farmington			
Michigan Mutual, Traverse City			
Michigan Mutual Creamery & Cheese, Grand Rapids, 1908			
Michigan Mutual Hall, Lansing			
Michigan Mutual Home, Farmington			
Michigan Mutual Liability, Detroit, 1912			
Michigan Mutual Windstorm, Hastings, 1885			
Michigan Retailers, Grand Rapids			
Michigan Shoe Dealers, Lansing, 1912			
Monitor, Pontiac			
Mutual City & Village, Dowagiac, 1878			
Mutual Fire Ins. Society of Mich. Con., Detroit			
N. W. Washitensaw Farmers, Dexter			
Ogden & Riga, Ottawa Lake			
Patrons', Adrian			
Patrons', Allegan			
Patrons', Cadillac			
Patrons', Cass			
Patrons', Fremont, 1876			
Patrons', Gales			

Name, Address, Date Began Business	Admitted Assets	Premium or As- essments Written 1921	Insurance in Force Dec. 31 1921
MINNESOTA—(Continued)			
Finnish Mutual, New York Mills			\$4,652,974
Flora Mutual, Twin Valley, 1887			
Flore Mutual, Danube			
Foster Wells			
Garfield, Erskine			
Gentilly Farmers' Lake Elmo			1,971,630
German Farmers' Lake Elmo			
German Mutual, Lester Prairie			
Gifford Mutual, Lake City			
Glendora Farmers' Lake Foreston			
Gopher Mutual Casualty, Duluth, 1919			258,154
Gordon Scandinavian, Osakis			
Graham Mutual, Rice			
Grove Mutual, Sauk Center			
Hallock Farmers', Hallock, 1886			5,275,862
Hamstead Farmers', Hamstead			
Hampton Mutual, Randolph			21,377
Harmony Mutual, Harmony			
Hartford Mutual, Long Prairie			
Hassan German, Loreto			
Hawk Creek, Sacred Heart			
Hay Creek, Red Wing, 1879			4,829,932
Holden and Warsaw, Nerstrand			
Holmes City Farmers', Holmes City, 1884			7,190,127
Home Farmers', Minn.			
Hope Mutual, Tyler			193,798
Huntsville Mutual, Fisher, 1904			
Inver Grove, So. St. Paul, 1903			1,141,368
Ilesco, Waseca			1,432,192
Itasca County, Big Fork, 1916			
Jackson County Farmers', Jackson			
Keiso Live Stock, Arlington			
Kenyon, Kenyon			
Kerkhoven & Hayes, Murdock			
King Town, McIntosh			
Lac Qui Parle Town Farmers', Madison, 1885			7,778,025
Lake Crystal, Lake Crystal			
Lake Grove, Waubesa			
Lake Park & Cuba, Lake Park, 1881			
Laketown, Waconda			
Leenthorp, Montevideo			
Leon Mutual, Cannon Falls			
Little Rock, Rushmore			
Long Lake, Brainerd, 1903			
Louisville, Shakopee			935,470
Lund, Evansville			
Madella Farmers', Madella			
Manchester, Manchester			
Marshall County, Newfoiden			
McPherson, Mankata			
Melrose, Melrose			
Middleville, Howard Lake			
Minnesota Com. Men's, Minneapolis, 1911			170,318
Minnesota Farmers', Minneapolis, 1891			223,998
Minnesota Implement, Owatonna, 1904			1,340,587
Minnesota Lake, Minnesota Lake			
Moe and Urness, Brandon			
Mound Prairie Farmers', Austin			
Mower County, Farmers', 1918			5,759,818
National Implement Mutual, Owatonna, 1918			
Nessel Farmers', Rush City, 1888			285,532
New Auburn, Gaylord, 1888			657
New Sweden, St. Peter			
North Branch, North Branch			
North Shore Farmers', Two Harbors			
Northwestern, Hibbina, 1919			13,775

Name, Address, Date Began Business	Admitted Assets	Premium or As- essments Written 1921	Insurance in Force Dec. 31 1921
MINNESOTA—(Continued)			
Patrons' Greenville, 1900			\$882,191
Patrons', Ida, 1899			1,832,419
Patrons', Lansing			
Peoples', Iowa, 1871			
Retail Lumber Dealers, Grand Rapids, 1909			12,444,847
Rock Farmers' Mutual, Rock			257,000
St. Joseph County, Village, Centerville, 1868			
Scandinavian Farmers', Trufant			2,512
Shiawassee, Owosso			
Southern Washitaw, Manchester			211,480,698
State Mutual Cyclone, Lapeer, 1896			
State Mutual, Redford, 1917			
Swedish Farmers', Mutual, Cadillac, 1917			1,494,003
Three Rivers Farmers', Three Rivers, 1868			3,954,851
Tuscola County Farmers', Onro			
U. S. Auto, Saginaw			
Washitaw Mutual, Ann Harbor			
Wolverine Mutual Motor, Dowagiac, 1917			101,976
MINNESOTA			
Acoma and Lynn, Hutchinson			
Acton & Genesee, Atwater			
Akaski and Odessa, Odessa			
Albion Company, Albion			
Albany Township, Albany			
Arcader & L. Andrew, New London			
Austin Mutual, Minneapolis			136,609
Automobile Insurance Association, Minneapolis			
Barber Farmers', Easton, 1889			1,512,877
Bath Mutual, Clark's Grove			
Beaver Creek, Laverne			
Beldram County, Grygja			265,595
Bemidji Mutual, Bemidji, 1914			
Bird Island, Bird Island			
Bloomfield Township, Spring Valley, 1887			2,164,435
Blue Earth Farmers', Blue Earth, 1889			4,648,280
Bludton, New York Mills			
Bray Mutual, Wyle, 1893			3,055,688
Buffalo Lake, Buffalo Lake			1,499,672
Buffalo Scan, Buffalo, 1894			
Carlton Fire, Carlton			
Carlton Mutual, Carlton			
Cass Lake Farmers', Cass Lake, 1914			694,498
Ceska Farmerska, New Prague			
Citizens Fund, Red Wing, 1915			18,672,360
Claremont Farmers', West Concord			
Cokato Finnish, Cokato			
Collinwood Mutual, Dassel, 1888			3,394,217
Comstock & Holy Cross, Comstock, 1896			4,816,527
Cook County Mutual, Hoyland			
Crate Mutual, Clara City			
Deerfield, Blomling Prairie			10,666,433
Deiland, Wilder			
Delaware Farmers', Herman, 1885			
Des Moines German, Jackson			
Dovre & Mamre, Willmar			
Eagantown, Mendota			
Edlington, German			
Elm Dale, Bowlus			
Eureka Farmers', Lakeville, 1896			
Fairmont Mutual, Fairmont			
Farmers', Bagley, 1904			2,530
Farmers', Home Mutual F. & O., Madella, 1898			1,601,935
Farmers', Mutual, Brooklyn			
Farmers', Little Falls, 1902			
Farmers', St. Paul Park, 1877			
Farmers' Township, Deerwood, 1904			1,835,203
Finnish Local, Cloquet, 1911			824,761
			2,089,646
			4,433
			982
			485,733

Name, Address, Date Began Business	Admitted Assets	Premium or Ad- justments Written 1921	Insurance In Force Dec. 31 1921
MISSOURI—(Continued)			
Bates County Farmers', Rockville.			
Benton County Farmers', Cole Camp.			
Benton County Farmers', Warsaw.			\$950,000
Bollinger County Farmers', Marble Hill, 1897.	\$400		
Boone County Home, Columbia.			
Buchanan County Farm, St. Joseph.			
Butler County Farmers', Poplar Bluff, 1922.	63	\$815	158,977
Caldwell County Mutual, Kingston, 1894.		9,000	5,150,000
Cape Girardeau County Farmers', Burfordsville.			
Carroll County Farmers', Carrollton.			
Cedar County Farmers', Stockton.			\$15,000
Central Farmers', O'Fallon, 1895.			
Christian County Farmers', Billings.			
Clark County Farmers', Farmington.			
Clark County Farmers', Kahoka.			
Clarks Forks Farmers', Buncheon, 1892.	1,100		2,720,000
Clay County Farmers', Liberty.			
Clinton Farmers', Cameron.			2,378,000
Cooper County Farmers', Buncheon, 1896.			
Crawford County Farmers', Jake Prairie.			
Dade County Farmers', Lockwood.			
Dallas County Farmers', Urbana.			
Dayless County Farmers', Winston.			
Dent County F. & L. Salem.	11,080	25,157	7,458,157
Farmers' and Laborers', Paris, 1892.			
Farmers', Bethany.			
Farmers', Birch Tree, 1908.			\$71,220
Farmers', Buncheon, 1913.	1,862	1,269	519,300
Farmers', Clinton, 1891.			6,200,000
Farmers', Cole Camp.			
Farmers', Freistatt, 1887.	1,852		
Farmers', Fulton, 1895.			12,589
Farmers', Green City, 1896.		43,017	9,509,000
Farmers', Iberia, 1914.			2,518,480
Farmers', Liberty, 1894.			240,000
Farmers', Lockwood, 1892.	4,282	16,187	4,837,900
Farmers', Mayfield, 1892.	6,254	4,232	3,183,250
Farmers', Meadville, 1893.	3,500,000		3,508,419
Farmers', Mindon, 1894.	2,885		
Farmers', Mount City, 1896.			
Farmers', Platte City, 1892.	11,000		7,544,898
Farmers', Rolla, 1895.	\$10	20,693	3,241,780
Farmers', Sedalia, 1898.	1,184	17,653	4,043,038
Farmers', Shelbina, 1896.		6,103	716,290
Farmers', Trenton, 1895.	3,615	11,777	3,625,000
Farmers', Weingarten.			5,843,500
Farmers', Wheatland, 1890.			3,267,075
Franklin County Cedar Fork, Beemont.		2,000	1,395,000
Franklin County Clover Bottom, Union.			
Gasconade Beemont & Drake, Drake.			
Gasconade County, Ownesville, Canaan.			
Gentry County Farmers', Albany.	400		
Germantown, Tipton, 1893.			
Globe Farmers', Township, Rockport.			378,485
Grange, Canton, 1880.			
Hermann Town Mutual, Hermann, 1910.	35,152	6,987	3,345,000
Hickory County Farmers', Wheatland.			
Howard County Farmers', Fayette.			
Howell County Farmers', West Plains.			
Jasper County Farmers', Carthage, 1896.	4,000	6,800	2,500,000
Jefferson County Farmers', Kinrosswick.			
Jefferson Mutual, St. Louis, 1861.	482,850	30,874	
Johnson County, Warrensburg.			
Knox County Farmers', Knox City.			
Lafayette County Patrons', Odessa, 1875.	635	635	1,668,452
Lincoln County Mutual, Troy.			
Linn County La Clede Farmers', LaClede.			
Livingston County Farmers', Chillicothe.			
MINNESOTA—(Continued)			
Norwegian, Cottonwood.			
Oscar, Elizabeth.			
Olisco, Olisco.			
Palmira, Hector.			
Park, Rollag.			
Parkers Prairie, Parkers Prairie.	\$6,518		
Parsons Co-operative, Anoka, 1914.			
Paynesville & Zionstown, Paynesville.			
Perham German Perham, 1896.	16,519	\$7,680	5,025,024
Pierz Farmers', Ganola, 1902.	478	1,879,219	1,879,219
Pine County, Askov.			
Plainview, Kellogg.			
Pleasant Mount German, Amboy.			
Preble, Mable.			
Redwood Falls, Red Wood Falls.			
Retail Hardware, Minneapolis, 1900.	2,034,918	1,486,412	102,211,511
Retail Lumbermen's Mutual, Minneapolis, 1894.	61,173	46,252	
Retail Merchant's Mutual, Minneapolis, 1900.	38,650	54,095	
Rochester Farmers', Rochester, 1882.			9,405,493
Rollingstone, Minneapolis, 1883.			11,685,000
Roseau County Farmers', Badger, 1903.	1,832	16,418	11,046,355
Rose Dell, Kenneth, 1903.	2,601	1,832	2,423,381
St. Joseph's, St. Joseph.			6,030,950
St. Leo Farmers', Canby, 1901.		4,466	3,066,155
St. Louis, Duluth.			
St. Paul Mutual H. & C. St. Paul, 1897.	154,224	383,328	
San Francisco Town Mutual, Minneapolis, 1896.	1,224	2,457,603	
Security Mutual, Chatfield, 1898.	243,066	2,878,297	
Sharon Township, Le Sueur, 1888.	3,424	225,278	6,079,508
Shelby Farmers', Winnebago.			
Shibley Mutual, Appleton.			
Slayton Mutual, Slayton.			
Sobieski Mutual, Ivanhoe, 1898.	729		1,519,489
Spring Garden, Leon, Cannon Falls.			
Spring Lake, Isanti.			
Stanton Farmers', Cannon Falls, 1896.	3,038		2,177,601
State Farmers', Sleepy Eye.			
State Farmers', Waseca, 1896.	300,486	329,431	
Stockholm, Howard Lake, 1878.	3,302		3,089,621
Sumter, Glencoe.			
Svedrup Scandinavian, Underwood.			
Sweet Mutual, Pipestone.			
Tara Mutual, Collins.			
Tri-Co., Farmers', Motley, 1905.	1,810		1,237,370
Tri-State Mutual Grain Dealers', Luverne, 1903.	95,179	65,025	5,009,853
Township Rivers, Royalton.			
Vasa Mutual, Welch.			
Vernon Edda, Hayfield.	10,704		
Vineland Farmers', Climax, 1885.			
Walton Co-op., Walton.			3,104,366
Wakfield Mutual, Cold Spring.			
Wanamingo, Cherry Grove & Minn., Zumbrota.			
Wellington & Birch Cooley, Franklin.			
Westbrook, Storden, 1889.			
Wheeling, Nearstrand, 1876.	5,581	6,134	5,484,510
White Bear Lake, Starbuck, 1883.	5,275	2,193	1,994,973
Widemere Mutual, Sturgeon Lake.		12,701	12,503,432
Willmar Mutual, Atwater.			
Wilmington Mutual, Spring Grove.			
Young American Mutual, Norwood.			
MISSOURI			
Adair County Farmers', Kirksville.			
American Mutual Ind. Joplin, 1917.			
Andrew County Farmers', Bredlow.			
Atchison County Farmers', Rockport.			
Audrian County Farmers' & Laborers', Mexico.			
Barry County Farmers', Purdy, 1904.			
		2,217	2,086,660

Name, Address, Date Began Business	Admitted Assets	Premium or As- sessment Written 1921	Insurance in Force Dec. 31 1921
MISSOURI—(Continued)			
Macon Farmers, Macon, 1913			
Madison County Farmers, Fredericktown			
Manitau County Hazel Dell Farmers, Fortuna			
Manitau County Hazel Dell Farmers, Latham			
Marles County Farmers, Plevna			
Mercer County Farmers, Ravenna			
Mo. Farm. Mut. Tor. Cyc. & Wind, Rockport			
Monteau County Highland Farmers, Calif.			
Montgomery County Farmers & Laborers, Mont- gomery City			
Newton & McDonald Co. Home, Racine			
Nodaway Co. Farmers, Burlington Jct.			
Nodaway Co. Farmers, Clyde			
Osgood Co. Farmers, Freedom			
Patrons' & Farmers, Harrisonville, 1877	\$22,047	\$23,514	\$11,527,880
Patrons' & Farmers, Lee's Summit, 1911	3,885	12,874	3,806,298
Perry County Farmers, Frohna			
Pike County Farmers, Bowling Green	19,102	49,254	
Platte Glass Underwriters, Kansas City, 1919			
Platte County Farmers, Blate City			
Putnam County Farmers, Bolivar		2,000	400,000
Ralls County Farmers, Vandalia			
Randolph County Farmers, Huntsville			
Ray County Farmers, Home, Richmond			
St. Chas. Co. New Hope, Augusta			
St. Charles Co. Farmers, St. Charles			
St. Charles Co. Willow Springs			
St. Francis Co. Farmers, Farmington			
St. Louis Co. Farmers, Jefferson Br'ks			
Saline Co. Farmers, Marshall			
Schuyler Co. Farmers, Queen City			
Scott Co. Home Commerce			
Scottland Co. Farmers, Memphis			
State Farmers', Cameron		7,576	883,173
Stoddard County, Dexter, 1910	1,003		
Texas County Farmers, Licking			
Vernon County Farmers, Nevada			
Warren County Farmers, Wright City			
Washington Mutual St. Louis, 1958		111,088	13,234,107
Western Millers, Kansas City, 1883			
Worth County Farmers, Grant City	434,461		
MONTANA			
Cascade Co. Farmers', Great Falls, 1909			
Equity Great Falls, 1916	8,409	71,692	390,789
Equity Farmers, Rudyard			2,950,935
Farmers, Corvallis			
Farmers, Dagmar			
Farmers, Lewistown			
Farmers, Wibaux			
Flintish, Red Lodge			
Flintish Farmers, Kalispell, 1906			1,588,586
Mutual Hides, Kalispell, 1913	1,025	827	359,047
Mutual Fire & Lightning, Sidney, 1913			
Ranchers Hall Fire, Great Falls			
Rural Mutual Fire, Missoula			453,740
Toole County Farmers, Shelby			
NEBRASKA			
Antelope Co. Neligh			
Battle Creek, Battle Creek			
Boone County Farmers, Athlon			
Boyd County Farmers, Anoka			
Capital Fire, Lincoln, 1902	109,225	189,213	9,712,601
Cedar County German, Hartington, 1912	1,074		4,708,348
Clay County Mutual Clay Center			
Corcoran, Arlington, 1918	527	2,946	1,069,330
NEBRASKA—(Continued)			
Dawson Co. Farmers, Lexington			
Dorchester Farmers, Dorchester			
Dwelling House Mutual, Lincoln, 1897		\$39,973	\$28,314,632
Farm Central, Hastings			
Farmers Association, Tornado, Wahoo			
Farmers, Ames		2,041	1,004,616
Farmers, Aurora, 1889			
Farmers, Carlisle, 1891			
Farmers, Craig, 1891		2,864	1,566,230
Farmers, Fairmont			
Farmers, Fremont			
Farmers, Co-op. Hall, Grand Island			
Farmers, Hooper			
Farmers, Kearney			
Farmers, Lincoln, 1891	633,409	365,066	285,987,369
Farmers, Madison			
Farmers, Norfolk			
Farmers, Oakland, 1890	1,488	7,594	3,616,395
Farmers, Plattsmouth			
Farmers, Plymouth			
Farmers, Scottsbluff			
Farmers, Sutherland			
Farmers, Wahoo, 1891	7,637		5,023,462
Farmers, Wausa			
Farmers, York			
Farmers Storm & Tornado, Norfolk			
Federated Merchants, Lincoln, 1912	46,604	65,165	5,694,228
Franklin County Farmers, Franklin			
Furnas County, Beaver City, 1902	219	1,215	895,733
Gage County, Blue Springs			
German Farmers, Elkhorn			
German Farmers, Seward			
German Farmers, Waco			
German Mutual, Crete	1,334		7,722,058
German, Johnson, 1896	1,380		10,353,858
German Mutual, Scribner, 1883			
Grange and Farmers, Blair	833	329	683,989
Hammond Precinct, Davenport, 1888			
Jefferson County Mutual, Diller			
Kearney County, Farmers, Minden			
Kearney & Gage, Firth, 1891	511		814,105
Lancaster County, Farmers, Lincoln			
Leigh German Farmers, Leigh			
Madison County Farmers, Battle Creek			
Mutual Benefit H. & A., Omaha, 1910	440,869	1,780,743	
Mutual Fire, Colon	53,233	29,091	7,056,240
Mutual Protective, Seward, 1897	108,215	86,933	7,872,267
Nebraska Hardware, Lincoln, 1908	29,176	14,169	2,881,250
Nebraska Lumbermen's, Lincoln, 1906	8,116	7,855	42,099,957
Nebraska Mutual, Lincoln, 1892	139,643	187,396	14,860,624
Nebraska National, Omaha, 1899			
Nehama County, Farmers, Auburn			
Nuckolls County, Farmers, Nelson			
Nusted Assessment Dannebrog			
Pawnee County, Pawnee City			
Phelps County Farmers, Holdrege	6,370	6,370	3,494,428
Pierce County Farmers, Pierce, 1892			
Platte Plattsburgh	1,664	12,498	5,694,266
Polk-Butler Co. Farmers, Osceola, 1892			
Retail Merchants, Omaha	7,374		3,336,499
Richardson Co., Falls City, 1887			
Roman Catholic Farmers, Petersburg			
Scandinavian, Axel	29,483	58,472	55,555,555
State Farmers, Omaha, 1895			
Sterling Farmers, Adams			
Svea, Wahoo	681,231	538,095	
Union Fire, Lincoln, 1866			
Washington Co. Gen. Kennard			
Western Union, Wilber			
Wilcox Farmers, Wilcox	761,672	441,254	
Woodmen Acc., Lincoln, 1890			

Name, Address, Date Began Business	Admitted Assets	Premium or As- essments Written	Insurance in Force Dec. 31 1921
NEW HAMPSHIRE			
Barnstead, Pittsfield			
Bow, Concord			\$5,226,078
Candia, Candia			1,068,550
Canterbury, Canterbury, 1849	\$400		
Concord, Concord, 1885	294,497	\$36,615	\$88,700
Derryfield, Manchester			2,568,775
Grange, Contocook, 1888	45,628		4,203,085
Hollis, Hollis, 1846	248	11,341	189,020
Loudon, Loudon, 1877	966	223	153,078
Lyndeborough, So. Lyndeborough, 1862	483		148,595
Manufacturers & Machinists, Concord, 1886	524,773	228,644	16,357,676
Merrimack Co., Webster			
Milford, Milford			
Northwood, Northwood, Center	53		79,940
Orford, Orford, 1886			7,752,373
Phenix, Concord, 1913	208,479	83,069	
Piermont, Piermont			
Rockingham, Farmers, Exeter			
Sanbornton, Sanbornton			
Strafford, Center, Strafford	21,786	2,669	761,813
Sunapee, Sunapee, 1885	112,201	87	12,201
Sutton, Sutton, 1849	280		125,344
Tilton & Northfield, Tilton, 1881	1,439		
Weare, North Weare			
Westmoreland, Westmoreland			
NEW JERSEY			
Bakers, Newark, 1912	13,025		832,250
Burlington Co., Medford, 1823	7,650		1,639,235
Cumberland Mutual, Bridgeton, 1844	185,940	49,778	15,365,062
Farmers, Salem			
Farmers, Three Bridges, 1856		67,921	12,275,635
Farmers, Vienna			
Farmers, Reliance, Camden, 1879	5,612	17,120	27,071,819
Franklin Farmers, East Millstone			
Hickletstown, Hickletstown			
Hillsborough, Somerville	69,038	32,357	
Manufacturers, Jersey City, 1849			
Mercer Co., Pennington, 1907	889	660	84,300
Merchants, Woodbury	3,693		240,425
Mutual Fire Pro. Egg Harbor City, 1900			
New Brunswick, New Brunswick	46,347	800	
New Jersey Association, Crosswick, 1823			
Railway, Rahway			
Retail Merchants, Paterson			
Salem County, Salem	25,873	8,559	
Seacoast Fishermens, Tuckerton, 1919			
Shrewsbury, Eatontown			
Sussex County, Newton			
Union County, Elizabeth			
West Windsor, Dutch Neck			
NEW YORK			
Allegany Co., Farmers, Belmont, 1887	180		7,707,795
Allied Mutual Liability, New York, 1917	989,664	796,463	
American Co-op., Woodridge, 1920	7,150	13,093	1,761,115
Amherst & Clarence, Swornville			
Andes, Andes			
Argyle, Argyle			
Atlantic Mutual, 1842	15,437,060	2,637,405	
Auburn, Auburn			
Bakers Mutual, New York, 1914	197,509	154,412	
Ballston Co-op., Ballston Lake			
Bethlehem, Glenmont			
Bovina Co-op., Bovina, Center			
Broome County Farmers, Nineveh, 1837	7,906	6,501	4,972,060
Brunswick Insurance Co., Troy			
NEW YORK—(Continued)			
Butternuts Twin Co-op., Gilbertsville			
Callicon Agr., Kanizar Lake, 1857	\$4,814		\$5,226,078
Cambridge Co-op., Cambridge, 1857	80,090	\$76,574	1,068,550
Canton Co-operative, Canton	80,297		691,565
Caroline Farmers, Slaterville Springs, 1886	62,405	35,777	5,081,902
Catskill Mts. Fire Insurance Co., Greenville, 1902			
Cattaraugus Co., Co-op. Farmers, East Randolph			
Cattaraugus Co., Patrons, Conewango			
Cayuga County Farmers, Auburn			
Cayuga County Patrons, Poplar Ridge			
Central City Co-op., Syracuse	222		499,762
Charlton Fire, Haganan, 1854	23,076	60,551	734,360
Chautauqua Co., Live Stock, Westfield, 1908	12,948	40,094	17,895,880
Cheese Factory and Cream Ins. Co., Canton			
Chemical, Burlington Flats, 1898	41,444	38,108	5,715,511
Chenango County Patrons, Norwich			
Cherry Valley, Roseboom, Westford & Otsego Co.			
Cherry Valley			
Church Insurance, Rochester			
Claverack Twin Fire, Claverack			
Clinton Park & Halfmoon, Waterford, 1878			1,016,515
Clinton County Patrons, Wadhams			
Coal Merchants, Albany, 1915	193,008	140,684	
Coeyman's, Ravenna			
Colonie, Lisha's Kill, 1895			
Commercial, Catskill, 1883	36,678	37,717	6,068,821
Co-operative Fire, Batavia, 1892	1,273,301	1,133,698	
Co-operative Fire, Catskill, 1886	1,856	8,115	3,407,797
Co-op. Fire Insurance Co., Middle Granville	89,518	47,803	8,000,402
Co-op. Fire Ins., South Hartford			
Co-operative Fire, Woodridge, 1913			
Crown Point Town, Crown Point, 1898	21,588	30,444	4,740,580
Danby Co-op., Danby	169	972	338,825
Davenport Co-op., W. Davenport, Center			
Delaware County Patrons & Farmers, Sidney Center			
Delhi Insurance, Delhi			
Dryden & Croton Co-op., McLean	5,729	15,858	7,541,396
Dutchess & Columbia Patrons, Bangall, 1898			
Dwelling House Co-op., Auburn	23,116		697,800
Dwelling Insurance Association, Ilion			
Easton, Easton			
Empire Co-op., Middlesburg			
Employers, New York, 1921	1,458,458	920,386	
Erie & Niagara County Farmers, Swornville, 1887	23,419	23,419	28,155,425
Erie County Farmers, North Evans			
Exchange Mutual, Buffalo, 1914			
Farmers, Milan	597,002	525,138	
Farmers, Catskill			
Farmers, Ft. Ann			
Farmers, Ft. Edward			
Farmers, Lockport, 1877	13,915	49,715	19,085,789
Farmers Co-op., Baldwinsville			
Farmers Co-op., Canisteo			
Farmers Fire Insurance Association, Freehold			
Farmers Fire & Lng., Westerville			
Farmers Fire Relief Association, Delhi Falls			
Farmers Mutual Indemnity, Moravia, 1879	504	3,578	5,768,251
Farmers Insurance, Fort Plain			
Farmers of Palatine, Fort Plain			
Farmers Reliance, Montour Falls, 1877	15,259	58,930	16,731,004
Farmers Town, Clinton Corners			
Farmers Town, Red Hook	249	101	341,770
Farmers Town Mutual, Rhinebeck, 1880			
Farmers Town Co-op. Insurance, Hyde Park			
Fidelity Co-op., Alford, 1914	27,718	35,314	13,447,194
Fire Relief Association, Newark, 1878	24,809	30,545	9,416,890
Franklin Fire, Franklin, 1881	6,294		
Galway, Galway, 1858	304	3,818	1,222,905
	49		452,885

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Name, Address, Date Began Business	Admitted Assets	Premium or As- sessment Written 1921	Insurance in Force Dec. 31 1921
OHIO—(Continued)			
Farmers, Farmer Farmers, Fayetteville, 1903	\$135	\$239	\$205,930
Farmers, Fremont			
Farmers, Greenville			
Farmers, Lancaster			
Farmers, Lordstown	71	14,752	5,574,525
Farmers, Madison Mills, 1898			
Farmers, Medina			
Farmers, Home, New Knoxville			
Farmers, N. Canton, 1884	4,102		7,445,932
Farmers, North Plainfield			
Farmers, Ottoville			
Farmers, Tiffin, 1878			
Farmers, Upper Sandusky, 1877	35,531	16,608	15,492,110
Farmers, Wappaneto	5,044	21,613	15,046,768
Farmers, Van Wert, 1879	700	35,276	11,818,640
Farmers, Waseon			
Farmers, Winchester			
Farmers, Lightning, Fremont	147	16,018	20,856,280
Farmers Mutual, Greenfield, 1897			
Feuer Versicherungs, Cleveland			
Fulton County Farmers, Delta, 1877	1,150	1,150	3,675,390
German Catholic, Cleveland, 1867	7,681	450	638,545
German Catholic, Loraine			
German Farmers, New Bremen			
German Farmers, Sardin			
German Farmers, South Euclid	9,809	15,984	8,081,230
German Farmers, Woodville, 1885	4,593	5,991	6,039,630
German Farmers Mutual, Woodville, 1909			
German, Delphos			
German Mutual, Glandorf			
Gadenbutten, Gadenbutten			
Goshen Farmers, Mechanicsburg			
Grangers Mutual, Athens			
Great American, Mansfield, 1917	433,941	699,064	120,918,947
Hamilton County Farmers, Cincinnati, 1858	865,777	57,969	25,410,231
Henry County Farmers, Napoleon, 1897	4,471		5,885,505
Home Insurance, Louisville			
Home Mutual, Bucyrus			
Insurance Co. of Randolph, Randolph			
Jackson Township Farmers, Mutual, Farmerville 1888	459		4,060,423
Lake Township, Lake			
Lexington Township Alliance			
Liberty, Dayton, 1918	106,883	189,283	
Licking Co. Patrons, Newark, 1903			4,702,147
Lime City Farmers, Lime City, 1881	3,272	4,441	4,178,846
Lightning Rod Fire, Seville			
Lucas County Farmers, East Toledo	1,910,430	1,534,890	
Lumbermens, Mansfield, 1895			
Madison, Williamstown			
Madison River, Springfield			
Mansfield, Mansfield, 1874	236,633		11,748,895
Marehoro Farmers, Lima, 1874			
Marion, Chilokasav			
Mennonite Aid, Bellmountain			
Mennonite Aid, Dalton	2,370		2,313,340
Mennonite, Holgate			
Merchants Manufacturers, Mansfield, 1876	250,390	178,975	15,978,667
Miami Farmers, Tippernoe City			
Miami Township, Miamisburg			
Mineral Point, Mineral City			
Minster Mutual, Minster, 1849	52,371	39,898	
Monigomery County, Dayton			
Morgan County Grangers, Malta, 1906	781	7,758	2,676,330
Morrow County Farmers, Cardington			
Muskingum County Grangers, Zanesville			
Mutual Fire, Bluffton			
Mutual Fire, Hamilton			
Mutual Fire, Jeners			

Name, Address, Date Began Business	Admitted Assets	Premium or As- sessment Written 1921	Insurance in Force Dec. 31 1921
NORTH DAKOTA—(Continued)			
Farmers, Edmore			
Farmers, Emmerson			
Farmers, Emmett			
Farmers, Epping	\$428	\$3,720,309	
Farmers, Gwinner, 1904			
Farmers, Harvey			
Farmers, Lisbon	9,534	3,429,363	
Farmers, McVile, 1900			
Farmers, Minot			
Farmers, Portland			
Farmers, Reeder			
Farmers, Rugby, 1915	\$11,603	8,684	2,016,156
Farmers, Underwood			
Farmers, Velve, 1907	5,162	1,613,572	
Flatoon Farmers, Flatoon			
Grant County Farmers, Leith			
Greenfield Shyenne			
Griggs County Farmers, Cooperstown			
Hardware, Fargo			
Hettinger Co., Mot	17,523		
Home, Wahpeton, 1886	171,721	130,045	8,091,653
Implement Dealers, Grand Forks, 1903			7,102,372
James River Valley, Jamestown			
Kenmare Farmers, Kenmare	2,094	7,764	1,454,173
La Moure County Farmers, La Moure, 1909	81,169	89,307	6,361,141
Merchants National, Fargo, 1904			
Morton & Oliver Co. Mutual, New Salem, 1900	10,878		3,750,873
Mutual Insurance, Maniot			
Mutual Insurance, McClusky			
North Dakota Farmers, La Moure, 1912	8,435	21,084	6,874,864
North Dakota Mutual, Valley City, 1903	97,464	75,252	5,800,514
Northwestern Mutual, Fargo			
Retail Merchants, Fargo			
Scandinavian Farmers, Souris, 1894	8,768	5,455,227	
Viking Mutual, Maddock			
Walle Farmers, Grand Forks			
Wildrose Farmers, Wildrose			
OHIO—(Continued)			
Allen County Patrons, LaFayette, 1896	173		305,915
Atwater Farmers, Atwater			
Automobile Fire, Troy			
Belmont Insurance, Barnesville, 1897	232	14,334	6,559,255
Brady Township, West Unity, 1875			3,712,085
Buckeye State, Covington, 1897	101,401	138,477	73,368,665
Buckeye Union, Mansfield, 1918	37,584	91,934	
Butler & Goshen Township, Damascus			
Camden Farmers, Kipton			
Celina Mutual, Celina, 1920	88,812	99,628	711,461
Central Mfrs., Van Wert, 1876	2,229,350	1,809,011	145,972,213
Central Mutual, Hillsboro			
Cincinnati Equitable, Cincinnati, 1826	807,467	282,800	11,099,781
Citizens, Delaware, 1895	578		1,218,575
Clark County Farmers, Springfield			
Cleveland, Rag, Rubber & Metal D'Yrs, Cleveland			
Clinton Mutual Insurance Association			
Columbiana County, Lisbon, 1837	14,710	50,176	12,988,224
Crawford County Farmers, Bucyrus, 1877	14,203	40,490	29,394,000
Dayton County Mutual, Greenville, 1894	5,521		10,461,400
Dayton Mutual Fire, Dayton, 1903	29,180	29,556	4,359,574
East Union Fire, Wooster, 1886	839		3,583,280
Eastern Ohio Mutual F. & L. Freeport			
Edinburg Farmers, Ravenna			
Farmers, Cadiz			
Farmers, Castalia			
Farmers, Condit			
Farmers, Crafon			
Farmers, Dayton, 1877	2,726	25,707	6,000,000

Name, Address, Date Began Business	Admitted Assets	Premium or As- sessments Written 1921	Insurance in Force Dec. 31 1921
OHIO—(Continued)			
Mutual Fire, Rawson			
Mutual Fire & Storm, Mt. Blanchard			
Mutual Insurance Association, Cedarville			
Mutual Insurance Association, Marion, 1877		\$27,166	\$11,275,000
Mutual Insurance Co., Mt. Vernon, 1838		245,591	.....
Mutual Live Stock, Dunbridge			
Mutual Live Stock, Van Wert, 1907		7,354	241,440
Mutual Plate Glass, Shelby, 1880		157,801	6,485,153
Mutual Relief, Wapakoneta			
National Masonic, Mansfield, 1890		112,349	.....
National Mutual, Celina, 1915		232,414	17,462,724
Northwestern Ohio Mutual, Pioneer			
Norfolk Mutual, Barborton, 1879		26,430	14,509,673
Ohio Farmers, LeRoy, 1848		28,219	9,974,548
Ohio Grain Dealer's, Columbus, 1902		2,939,558	.....
Ohio Grangers, Jefferson, 1878		18,375	1,802,450
Ohio Hardware, Coshocton, 1878			4,779,340
Ohio Millers, Canton, 1886		227,754	14,547,169
Ohio Mutual Automobile, Hamilton		1,742,396	110,403,337
Ohio Mutual Insurance, Salem, 1877		167,309	.....
Ohio Mutual Live Stock, Kalida, 1901			
Ohio Retail Grocers, Springfield, 1907		52,611	60,705,336
Ohio Underwriters, Van Wert, 1903		29,774	12,189,887
Palmer Township Mutual, North Creek, 1889		155,733	13,355,637
Paris & Washington Townships, Paris, 1881		1,174	5,299,989
Patrons Buckeye, Zanesville		2,399	2,842,364
Patrons, Bellfontaine, 1878			
Paulding Farmers, Payne, 1906		9,218	10,345,290
Penfield Mutual F. & L., Penfield		1,241	10,545,000
Perry County Mutual, Somerset			1,039,714
Pickaway County Farmers, Ashville, 1904			
Pike Township Farmers, Strasburg			
Pittsfield Mutual, Wellington		398	6,616,755
Putnam County Farmers, Leipsic, 1895			
Retail Druggists Mutual, Cincinnati, 1890		26,627	1,324,474
Richland County Mutual, Mansfield, 1850		85,024	7,197,029
Richland Township Farmers, Bluffton, 1885		114,000	40,280,833
Richmond Farmers, Richmond			559,000
Rootstown Protection, Rootstown			
St. Clair Township Mutual, Cannons Mills			
Sandy & Beaver Valley Farmers, Lisbon, 1879			
Shelby County Farmers, Anna		26,070	11,229,610
Smith Township Aid Association, North Benton			
Sonnenberg F. & L., Apple Creek			
Southern Ohio Mutual Live Stock, Hamilton			
Springfield Township, New Springfield		243,169	.....
Sun Mutual Fire, Cincinnati, 1862			11,211,080
Sutton & Chester Farmers, Racine, 1897		34,008	472,385
Switzer Mutual, Beaverville, 1884		270	472,385
Stark County Patrons, Beach City, 1875		522	1,700,187
Township Line, East Liverpool, 1879		1,672	2,700,000
Tri-County Magnolia, 1903		365	1,219,568
Trumbull County Patrons, Warren		120	1,346,964
Trusaraws County Mutual, New Philadelphia			
Union Insurance, Wadsworth, 1873			
Union Mutual Insurance, Mansfield, 1913		165	3,254,458
Union Mutual Insurance, Mount Cory, 1898		176	717,200
University of Cincinnati, Cincinnati			568,786
Washington County Farmers, Marietta, 1897		3,066	6,401,636
Washington Township Mut. F. & L., Lakeville, 1878		16,539	16,098,950
Watertown Farmers, Watertown, 1910			
Wayne Insurance, Township Mutual, Wooster			
Wayne Mutual, Eaton		1,312	991,515
West & Know Farmers, Mountrie			
Western Butler Co. Mutual, Hamilton			
Western Mutual, Urbana, 1846		145,047	11,724,935
Wood Co. Farmers, Scotch Ridge, 1894		8,276	9,807,430
Woodville Mutual Prot. Live Stock, Genoa			
OKLAHOMA			
Bohemian Mutual Insurance Association, Prague			
Farmers Mutual F. & L., Orlando			
Farmers, Custer, 1914		3289	\$1,700,018
Farmers Mutual Prot. Association, Alva			
German Farmers, Okarche, 1915			
Mutual Fire Insurance Association, Perry			
Reliable Hall, Oklahoma City			
Union Mutual, Enid			
OREGON			
Farmers Fire Relief, Butteville			
Farmers Mutual Linnton, 1883		8,679	2,044,050
Farmers Mutual Fire Relief, Sublimity			
Hop Growers Fire Relief, Butteville			
Oregon Fire Relief, McMinnville, 1894		541,108	61,556,529
PENNSYLVANIA			
Ablington Mutual, Clark's Green			
Adams County Mutual, Gettysburg			
Allen & East Pennsboro, Carlisle			
Allen Mutual, Allentown, 1859		10,228	2,903,950
Altoona Urban, Altoona			
American Mine Owners, Huntington, 1920		531,979	447,022
American Shipbuilders, 1917		49,220	18,875
Anchor, DeBols			
Anthracte, Shamokin, 1892			
Apollo, Apollo, 1896		26,758	1,323,925
Armstrong County, Slate Lick		1,076	1,496,847
Ashland, Ashland			
Atlantic, Philadelphia, 1905		185,921	12,917,330
Augusta, Sunbury, 1878		1,370,850	192,146
Bakerstown, Bakerstown, 1875			1,903,088
Bankers Mutual, Harrisburg			
Beaver County, Beaver			
Beavertown Mutual, Beavertown			
Bedford County Grange, Osterburg			
Blair County, Altoona			
Blooming Grove, Hepburnville			
Boyetown Mutual, Boyertown, 1886		12,301	269,098
Briar Creek Farmers, Bloomsburg, 1874		583,480	7,457,617
Bucks Co. Contributions, Morrisville, 1809		636,314	15,844,744
Bucks County Mutual, Tinticon			2,286,590
Buffalo Valley Farm, Lewisburg			
Butler County Merchants, Butler			
Butler Patrons, Renfrow			
Cambria County, Ebensburg			
Centennial Mutual, Shippensburg			
Centre County Mutual, Pottsville, 1877			
Centre Valley Mutual, Kellys Station, 1890		382	632,725
Chalfont Mutual W. & S., Doylestown, 1886			5,166,148
Citizens, Talamy, 1880		13,262	4,938,501
City, Lebanon			
Clarion County, Clarion			
Clearfield County Grange, Clearfield			
Coal Spring Valley, Mercer, 1874		1,825	594,275
Commercial, Lebanon			
Commonwealth, Harrisburg			
Conemaugh Valley, Johnstown			
Co-operative, Berlin, 1898			
Corrus & Manheim, York			
Corry Mutual, Corry, 1908		5,139	39,683
Countryside, Lebanon, 1882		10,608	414,350
Crawford County Mutual, Meadville, 1840			8,766,897
Crown, Somerset			
Cumberland Valley Farmers, Shippensburg			
Danboro Live Stock, Danboro			
Delaware County Mutual, Media			

Name, Address, Date Began Business	Admitted Assets	Premium or As- sessment Written 1921	Insurance in Force Dec. 31 1921	PENNSYLVANIA—(Continued)	
				Name, Address, Date Began Business	Insurance in Force Dec. 31 1921
Domestic, Shamokin, 1902	\$9,044	\$2,444	\$981,505	Husbandmans Mutual, Millville	.....
Donegal & Coney, Marietta, 1889	52,207	66,766	23,202,557	Independent Mutual, Byberry	.....
Dublin Mutual Live Stock, Dublin			4,582,253	Independent Mutual, Indiana	.....
Earl Mutual, New Holland, 1883		226,354	.....	John Harris Mutual, Harrisburg	.....
Ebenezer Mutual, Saltzburg				Jordan Mutual, Allentown, 1870	.....
Economical Mutual, Harrisburg				Jonkate Farmers, McAllisterville	.....
Economy Mutual, Norristown				Keystone Mutual, Philadelphia, 1885	.....
Elk County Mutual, St. Mary's				Kishicoquillas Mutual, Reedsville, 1894	.....
Enterprise Mutual, Harrisburg				Lackawanna Mutual, Ransom	.....
Erie County Mutual, Erie				Lancaster County Mutual, Paradise	.....
Eureka Mutual, Philadelphia				Lancaster Home Mutual, Lancaster	.....
Everett Cash Mutual, Everett				Lawn Mutual F. S. & L., Lawn, 1896	.....
Ex-Mutual, North Washington, 1878	354,276	.....	2,347,488	Lebanon Mutual, Lebanon, 1856	.....
Fairview Mutual, New Cumberland				Lehigh Valley Mutual, Harrisburg	.....
Farmer American, Springtown				Liberty & Independent, Benderville	.....
Farmers, Hanover				Limestone Mutual, New Bethlehem, 1879	.....
Farmers, Hulseville				Line Lexington, West Point	.....
Farmers, Kutztown, 1894				Littitz Agricultural, Littitz, 1888	.....
Farmers, Lancaster, 1844				Locust Mutual, Catawissa	.....
Farmers & Mechanics, Landisburg, 1872				Lower Providence, Eagleville	.....
Farmers, Marble, 1884				Lower Windsor, East Prospect	.....
Farmers, Marwood				Lurgan Mutual, Mowersville, 1866	.....
Farmers, Mt. Aetna, 1871				Luzerne Mutual, Hazleton	.....
Farmers, Mt. Nazareth, 1845				Lykens Valley, Elizabethtown, 1854	.....
Farmers, Owingsburg				Main Beaver & Black Creek, Mountain Grove	.....
Farmers, Spring Millies				Mahoney Mutual, Ashland	.....
Farmers, Wexford				Manabing Mutual, Tamaqua	.....
Farmers, Wyalusing				Manatawny Mutual, F. S. Reading, 1893	.....
Farmers, York, 1853				Manor Mutual, Mount Joy	.....
Farmers, Fire, Bethlehem, 1832				Manton Mutual, Philadelphia, 1894	.....
Farmers, Union, Berlin				McKean Grange, Smethport, 1910	.....
Farmers, Union, Macungie, 1867				Mennonite Mutual, Lancaster	.....
Farmers, Union, Nazareth, 1867				Merchants and Business Men's, Towanda, 1921	.....
Farmers, Mechanics, Forest Grove				Mifflin County Mutual, Lewisport	.....
Farmers, Mechanics, Wycombe				Millers Mutual, Harrisburg, 1890	.....
Ferguson Valley Mutual, Mattiwana, 1904				Minersville Mutual, Minersville	.....
Fidelity, Pottstown				Montour Mutual, Danville	.....
Fire Insurance Co. of Borthampton, Easton				Mt. Jackson Mutual, Edinburg, 1897	.....
Frankfort, Philadelphia, 1843				Mt. Joy Township Mutual, Elizabethtown, 1871	.....
Franklin County, Chambersburg				Mt. Oliver Grange, Pittsburg, 1872	.....
Freehold, Lettville				Munnsburg Mutual, Gettysburg	.....
Freystown, York				Mutual Assurance Co., Philadelphia, 1784	.....
Friends Cove Farmers, Bedford				Mutual Auto Fire Insurance Co., Harleysville	.....
Friendship Mutual, Chambersburg				Mutual Beneficial Ins. Association, Langhorne	.....
Fulton, Needmon, 1905				Mutual Fire Insurance Co., Allentown	.....
German Mutual, Sharpsburg, 1866				Mutual Fire Insurance Co. of Chester County,	.....
Gettysburg, Gettysburg, 1906				Coatesville, 1840	.....
Glade Mills, Valencia				Mutual Fire Insurance Co., Hummelstown	.....
Globe Mutual, Berlin, 1908				Mutual Fire Insurance Co., Jamestown	.....
Globe Mutual Live Stock, Springtown				Mutual Fire Insurance Co., Millville	.....
Goschenhoppen Mutual, Pottsville, 1843				Mutual Fire Insurance Co., Norristown	.....
Goschenhoppen Mutual Live Stock, Pottsville				Mutual Fire Insurance Co., Oley	.....
Grange, Troy, 1877				Mutual Fire Insurance Co., Parkwood, 1875	.....
Granite Mutual, Harrisburg				Mutual Fire Insurance Co., Philadelphia, 1843	.....
Graphic Arts, Philadelphia, 1907				Mutual Fire Ins. Co. of Pottstown, Pottstown, 1843	.....
Grocers Cash Deposit, Huntingdon, 1905				Mutual Fire Insurance Co., Reading, 1870	.....
Greene County Farmers, Cameron, 1910				Mutual Fire Ins. Co. of Sinking Springs, Reading,	.....
Halifax Mutual, Halifax				1843	.....
Harbor Creek Mutual, Erie				Mutual Fire Insurance Co., Spring Church, 1874	.....
Harbor Creek Dealers, Huntingdon, 1902				Mutual F. M. & L. Ins. Co., Philadelphia, 1903	.....
Harley Mutual, York				Mutual Live Stock, Ft. Washington	.....
Hatboro Mutual Live Stock, Hatboro				Mutual Wind & Storm, Langhorne	.....
Hazleton Mutual, Hazleton				National Hardware Dealers, Huntingdon, 1903	.....
Hide & Leather, Philadelphia				National Mutual Assurance Co., Philadelphia, 1902	.....
Home, Williamsburg, 1881				National Petroleum, Philadelphia, 1910	.....
Home Mutual, Emaus, 1882				Neffsville Mutual, Nesqueh	.....
Hope Mutual, Harrisburg				Nesquehock Mutual, Nesqueh	.....
Household Mutual, Harrisburg				Northern Mutual, Ephrata, 1844	.....
Huntingdon Cash Deposit, Huntingdon, 1911				Northampton Mutual Live Stock, Easton	
Huntingdon Grange, Huntingdon					

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Name, Address, Date Began Business	Admitted Assets	Premium or As- sessments Written 1921	Insurance in Force Dec. 31 1921
TEXAS—(Continued)			
McLennan County Germania, Waco.....	\$880,560	\$691,093	\$40,174,974
Millers, Forth Worth, 1898.....	3,875	384	23,900
Printers, Cuero, 1905.....	62,457	62,810	3,591,929
Southern Mutual, Yoakum, 1916.....	1,933,163	1,744,782	.....
Texas Employers Insurance, Dallas, 1914.....	32,806	28,978	.....
Texas Hardware & Implement, Dallas, 1916.....	61,277	97,733	6,389,565
Texas National, Forth Worth, 1913.....	.....	.....	.....
Texas State Mutual, Dallas, 1916.....	.....	.....	.....
Travis County German-American, Round Rock.....	.....	.....	.....
Waller County Farmers, Waller.....	.....	.....	.....
Wichita County Farmers, Iowa Park.....	.....	.....	.....
UTAH			
Bear River Mutual, Tremonton, 1909.....	20,429	8,146	2,125,890
VERMONT			
Burlington Mutual, Burlington, 1907.....	64,278	56,111	9,306,979
Granite Mutual, Barre.....	83,141	32,905	4,215,541
Green Mountain, Montpelier, 1919.....	.....	.....	.....
Patrons Co-op., Middleburg.....	146,246	230,891	40,319,606
Union Mutual, Montpelier, 1875.....	727,679	575,501	128,644,650
Vermont Mutual, Montpelier, 1823.....	.....	.....	.....
VIRGINIA			
Albemarle Home, Crozet.....	357	.....	1,573,973
Bedford County Assn. of Farmers, Bedford, 1896.....	.....	.....	.....
Bohemian Slavonic Farmers & Producers, Petersburg.....	.....	.....	.....
Brethren Mutual Benefit, Weyers Cave.....	.....	.....	.....
Campbell Mutual, Rustberg.....	.....	.....	.....
Cross Keys Mutual, Elkton.....	.....	.....	.....
Dan Rivers Farmers, Chatham.....	.....	.....	.....
East Augusta Mutual, Mt. Sidney, 1870.....	.....	.....	3,679,200
Eastern Shore, Keller, 1906.....	285,382	76,215	7,179,533
East Rockingham & Page Farmers, Stanley, 1875.....	384	.....	2,213,704
Farmers & Merchants, Cloverdale, 1870.....	.....	.....	5,000,000
Farmers, Bristol, 1910.....	.....	1,702	1,983,500
Farmers, Castledwood.....	.....	.....	.....
Farmers Mutual Benefit, Chester, 1896.....	1,212	6,000	1,585,426
Farmers, Marion.....	.....	.....	.....
Farmers, Staunton.....	.....	.....	.....
Farmers, Wytheville.....	.....	.....	.....
Fauquier, Midway.....	.....	.....	.....
Grayson County Farmers, Independent.....	.....	.....	.....
Independent Mutual, Alexago, 1869.....	.....	26,030	3,764,500
Louisia Farmers, Louisa.....	.....	.....	.....
Mutual Association Society, Richmond, 1795.....	3,047,954	49,427	.....
Mutual Benefit Association, Floyd.....	.....	.....	.....
Mutual Benefit Fire, Amherst, 1900.....	1,260	2,000	956,000
Mutual Benefit Fire, Ferguson Wharf.....	.....	.....	.....
Mutual Fire, Norfolk.....	.....	.....	.....
Mutual Fire, Waterford, 1849.....	283,330	109,541	.....
Mutual Protective Association, Daleville, 1907.....	.....	.....	859,752
Nelson County, Irvington, 1896.....	.....	.....	.....
Northern Neck, Lexington, 1896.....	.....	.....	.....
Patrick County Farmers, Vesta.....	.....	64,544	.....
Peoples Protective Mutual Fire, Lexington, 1914.....	.....	.....	.....
Prince George Farmers, Prince George.....	.....	.....	.....
Pulaski & Giles, Belspring.....	.....	.....	586,600
Rappahannock Mutual, Woodville.....	.....	.....	.....
Rockbridge Mutual, Lexington.....	.....	.....	.....
Shenandoah Farmers Home, Edinburg.....	.....	.....	.....
Virginia Protective Association, Troutville.....	.....	.....	.....
West Rockingham, Harrisonburg, 1872.....	2,592	.....	8,000,000

Name, Address, Date Began Business	Admitted Assets	Premium or As- sessments Written 1921	Insurance in Force Dec. 31 1921
SOUTH DAKOTA			
Commercial Mutual, Mitchell, 1897.....	\$27,238	\$86,778	.....
Druggists Mutual, Mitchell, 1895.....	34,138	34,074	.....
Evangelical Mutual, Milbank, 1892.....	.....	119,223	.....
Le Mars Mutual, Sioux Falls, 1915.....	33,374	8,167	.....
Merchants Mutual, Redfield, 1895.....	103,448	178,975	.....
So. D. Threshermen's Mutual, Sioux Falls, 1920.....	4,017	10,336	.....
TENNESSEE			
Anderson County, Clinton.....	79	292	\$507,230
Blount County, Maryville, 1913.....	1,197	1,197	1,474,340
Campbell County Mutual, La Follette.....	611	717	161,980
Carroll County Mutual, McKenzie.....	1,102	6,559	1,687,038
Carroll County, Elizabethton.....	639	7,891	1,895,754
Claiborne County Mutual, Claiborne.....	727	2,575	825,329
Cocke County Mutual, New Port.....	330	734	429,159
Farmers, Jonesboro, 1898.....	8	3,394	1,923,190
Farmers, Lebanon, 1910.....	24,073	24,462	5,436,100
Farmers Union, Cleveland, 1914.....	461	3,601	1,514,688
Franklin County Farmers, Winchester, 1916.....	111	1,748	1,715,582
Giles County Mutual, Elkton.....	229	1,678	919,470
Greene County Mutual, Rutledge.....	1,090	8,597	403,809
Greene County Farmers, Greenville, 1896.....	182	3,153	2,541,883
Hamilton County Mutual, Morristown.....	81	324	1,195,064
Hawkins County Mutual, Chattanooga.....	1,867	469	1,347,180
Hawkins County Mutual, Rogersville.....	314	2,867	1,027,000
Jefferson County Mutual, Dandridge.....	4,128	9,236	1,425,243
Knox County Mutual, Knoxville.....	1,842	1,612	3,868,808
Landon County Mutual, Loudon.....	.....	2,341	1,122,240
McMinn County Mutual, Athens.....	8	676	531,555
Meigs County Mutual, Decatur.....	50	.....	389,785
Merchants, Mohawk, 1918.....	1,361	6,365	76,000
Monroe County Mutual, Madisonville.....	541	882	1,270,985
Putnam County Farmers, Cookeville, 1914.....	60	649	932,250
Rhea County Mutual, Dayton.....	145	1,925	515,825
Roane County Mutual, Kingston, 1915.....	6	2,871	607,345
Sevier County Mutual, Sevierville.....	107	581	900,443
Shelby County Farmers, Cordova.....	38,818	3,739	155,955
Sumner County Mutual, Blountville.....	60,805	42,603	8,179,190
Tennessee Farmers, Gallatin, 1895.....	56,202	21,961	8,542,929
Union County Mutual, Nashville, 1911.....	332	12,350	5,103,797
Union County Mutual, Maynardville.....	1,578	1,557	787,236
Warren County Mutual, McMinnville.....	24,423	20,199	487,722
Wilson County Mutual, Lebanon, 1910.....	.....	.....	.....
TEXAS			
American Mutual, Dallas, 1919.....	6,718	10,336	.....
Burnett County Farmers, Burnet.....	.....	.....	.....
Collin County Farmers, McKinney.....	.....	.....	.....
Comanche County Farmers, Comanche.....	.....	.....	.....
Cook County Farmers, Gainesville.....	.....	.....	.....
Dalish Mutual, Dancerville, 1897.....	30	406,411	.....
DeWitt County, Priethers, Cuero.....	.....	.....	.....
Equity Mutual, Dallas, 1920.....	.....	.....	.....
Erath County Farmers, Stephenville.....	.....	.....	.....
Farmers, Bonham, 1902.....	.....	.....	950,000
Farmers, El Campo, 1903.....	3,379	.....	775,344
Farmers, Gatesville, 1905.....	28	.....	1,076,295
Farmers, Palo Pinto, 1909.....	32,335	.....	242,000
Farmers, Rutersville, 1901.....	.....	.....	.....
Farmers, Tyler.....	.....	.....	.....
German Mutual, Nazareth.....	.....	.....	.....
Germans Mutual, Waco, 1897.....	24,280	50,743	.....
Ginnery Mutual, Tyler.....	.....	.....	.....
Grayson County Farmers, Sherman.....	.....	.....	.....
Hamilton County Farmers, Hamilton.....	.....	.....	.....
Hockheim Prairie, Yoakum, 1892.....	52,994	17,624	5,299,523
Lampasas County Farmers, Lampasas.....	.....	.....	.....

Name, Address, Date Began Business	Admitted Assets	Premium or As- essments Written 1921	Insurance in Force Dec. 31 1921
WASHINGTON			
Farmers' Mutual, Enumclaw, 1898.....	\$24,049	\$45,902	\$17,998,790
Farmers' Union, Wilson Creek.....		7,756	
Fraternal Ben. Association, Tekoa.....	31,665	4,019	1,141,747
German American Mutual Farmers, Odessa, 1905.....	8,881		
Lincoln Empire Farmers, Spokane.....			
Linn County Farmers, Mohler.....			
Lumbermen's Indemnity, Seattle.....	187,517	79,124	172,843,101
Lumbermen's Mutual, Spokane, 1914.....			
Northern Mutual Fire, Seattle, 1901.....	1,959,892	2,848,825	
Washington Fire Relief Association, Wenatchee.....			
Washington Twp. & In. Deal. Mutual, Spokane.....			
WEST VIRGINIA			
Farmers Home Fire, Lewisburg, 1894.....	450	5,144	
Farmers & Mechanics, Martinsburg.....		24,126	13,000,000
Farmers Mutual, Fairmont, 1908.....			
Grange Mutual, Phillipi.....		5,215	2,278,838
Farmers M. F., Shinnston, 1908.....	4,056	7,187	
Municipal Mutual, Wellsburg, 1910.....	14,702		
Mutual Protective Association, Augusta.....		5,666	4,303,850
Pan Handle Farmers, Wheeling, 1893.....			
Peoples Mutual, Berkeley Springs.....			1,011,645
Safe Insurance, Harrisville.....	450		
Wetzel Farmers', New Martinsville, 1903.....			
WISCONSIN			
Albion Mutual, Edgerton, 1879.....	13,276	8,103	9,028,034
Alden & Black Brook, Amery.....	4,989		5,286,889
Alma Mutual, Alma.....			
American Motor, Janesville.....			
American Mutual, Milwaukee, 1905.....	34,825	13,733	5,158,525
Arlington Farmers, Arlington.....	9,093		5,627,108
Ashford Fire, Campbellsport.....	2,400	3,100,170	1,193,470
Ashtipp Mutual, Oconomowoc.....	110,347	272,872	
Automobile Liability, Milwaukee, 1915.....	281,409	51,174	20,293,529
Badger State Ltd. Mutual, Milwaukee, 1891.....		25,501	52,904
Bankers Ltd. Mutual Casualty, Milwaukee, 1913.....	106,071		
Baraboo Mutual, Baraboo.....			10,159,519
Berlin Farmers Mutual Fire & Lightning, Naugatuck.....			1,808,017
Berry & Roxbury, Gross Plains.....			4,465,714
Bloomfield Mutual, West Bloomfield.....			5,644,920
Bloomington Farmers, Bloomington, 1874.....	773	10,786	3,408,540
Blue Mounds Fire & Lightning, Mt. Horeb.....			2,349,190
Bohemian Farmers, Kewaunee.....			5,830,452
Bohemian Farmers, Whiteclaw.....			
Bower City, Janesville.....			970,310
Brighton Mutual Fire & Lightning, Burlington.....			864,490
Bristol Mutual, Bristol.....			
Builders Mutual Casualty, Madison, 1915.....	260,010	186,731	
Building Cont. Mutual, Liability, Milwaukee.....			2,840,665
Burnette and Beaver Dam, Beaver Dam.....			1,082,045
Calamus Mutual, Columbus.....			2,897,362
Caledonia Farmers, Protage.....			2,847,124
Caledonia Township, Caledonia.....			1,986,555
Calumet County, New Holstein, 1873.....	19,860		10,654,878
Campbellsport Mutual, Campbellsport, 1895.....	68,987	40,184	7,376,510
Capital City Mutual, Madison, 1903.....	32,110	34,484	4,772,920
Cedarburg Mutual, Cedarburg.....			11,192,273
Central Mutual Hall & Cyclone, Hortonville, 1902.....	9,966	38,217	13,061,813
Cicero Mutual, Seymour, 1897.....	4,483	34,143	11,572,964
Citizens Mutual, Janesville, 1897.....	34,288	43,327	5,227,909
City of Oconomowoc, Oconomowoc.....			
City of Plymouth, Plymouth, 1894.....			987,575
Columbus Mutual, Columbus.....	45,701	2,150	2,294,065
WISCONSIN—(Continued)			
Commercial Mutual, Mineral Point, 1902.....	\$17,255	\$24,455	\$3,043,242
Co-Operators' Ltd., Superior, 1907.....			
Cottage Grove, MacFarland, 1907.....	8,285	6,260	5,447,559
Crawfords County Mutual, Mt. Sterling.....			2,210,181
Cream City Ltd. Mutual, Milwaukee, 1889.....	102,242	28,827	7,994,088
Crystal Lake Farmers, Neeshoro.....	7,179	18,123	2,818,111
Darlington Mutual, Darlington, 1875.....			10,849,540
Dayton Farmers, Boaz.....			2,254,823
Dayton Mutual, Waupaca.....			2,472,971
DeForest, DeForest, 1896.....	14,877	19,071	2,291,985
Dodgeville Town Farmers, Dodgeville.....			1,386,275
Door County Mutual, Sturgeon Bay, 1889.....	8,762	27,869	
Druggists Mutual, Milwaukee, 1907.....	19,354	5,423	791,450
Dupont Farmers, Marion, 1883.....		16,032	8,977,579
Eagle Point Mutual, Eagle Point.....			13,533,356
Employers Mutual Liability, Wausau, 1911.....	1,720,184	1,647,886	
Economical Mutual, Fountain City, 1894.....	8,851	7,099	158,576
Elba Mutual, Reeseville, 1872.....	8,805	8,283	4,900,140
Etrick Scandinavian, Etrick, 1877.....	48,948	15,287	10,766,616
Fall Creek Farmers, Fall Creek, 1875.....		18,256	7,525,650
Farmers, Acadon.....			
Farmers, Beloit.....			3,040,241
Farmers, Bennett.....			
Farmers, Briggsville.....			1,384,385
Farmers, Brandon.....			
Farmers, Burlington, 1875.....	995		1,722,215
Farmers, Butternut.....			
Farmers, East Troy.....			
Farmers, Elkhorn, 1878.....		2,518,067	6,035,405
Farmers, Evansville, 1874.....		13,452	5,318,224
Farmers, Hayward.....			318,078
Farmers, Hillsboro, 1874.....		8,347	4,000,000
Farmers, Lake Geneva.....			2,436,347
Farmers, Lake Monona.....			
Farmers, Marshfield.....			
Farmers, Menomonee.....			
Farmers, Milton Junction, 1872.....	4,083	5,564	8,976,939
Farmers, Mondovi.....			2,014,595
Farmers, Monroe.....			2,509,060
Farmers, Mukwonago.....			3,274,131
Farmers, Muscoda.....			865,176
Farmers, Oakwood, 1880.....	1,648		4,317,780
Farmers, Peeshigo.....			2,074,784
Farmers, Portage.....			2,085,490
Farmers, Rice Lake.....			955,881
Farmers, Sheldon.....			
Farmers, Sparta.....			2,950,288
Farmers, Sun Prairie.....			1,234,739
Farmers, Tomah.....			6,258,740
Farmers, Walworth, 1878.....	2,272	531	1,416,728
Farmers, Wauwatosa, 1880.....			2,190,464
Farmers, West Allis, 1878.....	863	4,151	1,729,787
Farmers, West Union.....			2,039,730
Farmers, Wyocena.....			6,118,520
Farmers Equity, Brillon, 1912.....	7,497	7,497	
Farmers Home, Hortonville.....			
Farmers Home, Little Chute, 1881.....			669,764
Farmers Home, Seymour, 1900.....	3,700	1,099	20,954,837
Farmers Mutual, T. C. & H. Greenleaf, 1904.....	19,370	12,258	2,376,518
Farmers Mutual Town, Mason, 1909.....	1,367	1,812	920,253
Farmington, Oscoda.....		5,548	
Fountain City Farmers, Fountain City.....			8,902,268
Franklin Farmers Spring Green.....			5,050,963
Garage Owners' Mutual, Janesville, 1904.....	6,333	10,497	4,944,394
General Insurance Co., Madison, 1917.....	42,907	61,158	4,829,972
German Evang. Lutheran, Madison, 1895.....	23,914	7,737	3,263,686
German Farmers, Kewaunee.....			7,870,698
German Farmers, Michicot.....			4,724,772
German Farmers, Norwalk.....			1,738,700
German Mutual, Boscobel.....			2,459,788
German Mutual, Kewaskum, 1873.....		9,253	9,026,831
German Mutual, Lancaster, 1872.....	6,346	9,470	7,920,280

Name, Address, Date Began Business	Admitted Assets	Premium or As- sessments Written 1921	Insurance in Force Dec. 31 1921
WISCONSIN—(Continued)			
German Mutual, Manitowoc, 1889.....	\$11,076	\$705	\$410,795
German Mutual, Sheboygan.....	313,848	26,038	6,136,843
Germantown Farmers, So. Germantown, 1854.....	1,240	4,797	945,866
Grant County Mutual, Bloomington, 1896.....	1,348	5,426,270	5,426,270
Hamburg Town, Coon Valley.....	22,919,782	2,252,527	22,919,782
Hartland Farmers, Bonduce, 1876.....	1,252,527	1,253,626	1,253,626
Hardware Dealers, Stevens Point, 1904.....	387,806	494,953	494,953
Hardware Mutual Casualty, Stevens Point, 1914.....	99,985	38,943	1,044,570
Henrietta, Greenwood & Union, Yuba.....	.....	.....	13,769,955
Herman Farmers', Iron Ridge, 1856.....	.....	.....	3,938,772
Hortonville Mutual, Hortonville.....	.....	.....	6,224,356
Hull Town Mutual, Colby.....	.....	.....	2,230,973
Hustford Farmers, Hustford.....	.....	.....	1,485,727
Iowa County Mutual, Mineral Point.....	.....	.....	5,728,174
Ironia Mutual, Ixonia.....	.....	.....	2,670,714
Kewaskum Ltd. Mutual, Kewaskum, 1901.....	.....	.....	2,488,314
LaCrosse County, Scand. Hoben.....	.....	.....	2,466,040
LaCrosse Mutual, Janesville, 1907.....	53,442	29,398	1,436,685
Lima and Johnston, Lima Center.....	21,171	19,498	1,497,930
Linden Town Farmers, Dodgeville.....	6,391	9,838	3,492,160
Linduna Town, Mauston, 1879.....	.....	.....	1,958,000
Lisbon Mutual, New Lisbon.....	.....	.....	5,664,887
Little Black Farmers, Stetsonville, 1889.....	42,557	7,831	20,593,245
Lodi Farmers, Lodi.....	.....	.....	2,173,937
Lomira Mutual, Lomira.....	.....	.....	3,946,367
Lutheran Mutual, Luck.....	37,868	11,462	4,328,208
Lutheran Mutual Home, Milwaukee.....	.....	.....	6,319,903
Lynn Mutual, Nellisville.....	.....	.....	7,387,805
Manchester, Kingston & Marquette, Dalton.....	.....	.....	4,387,209
Manitowoc Mutual, Manitowoc, 1898.....	56,488	25,163	2,266,880
Manitowoc Rapids, Manitowoc.....	.....	.....	5,827,304
Maple Valley Mutual Home, Lena.....	.....	.....	6,980,930
Marion Mutual, Marion.....	.....	.....	4,128,721
Market Men's Ltd., Milwaukee.....	.....	.....	4,532,415
Marshall Mutual, Ellsworth.....	23,776	22,391	4,816,600
Mayville Limited, Mayville, 1901.....	3,098	4,629	7,723,486
Mazonomanie & Black Earth, Mazomanie, 1882.....	.....	.....	6,524,213
McMillan Grange, Marshfield.....	6,844	5,926	2,572,896
Menomonee Granville, Germantown, Lannon.....	20,463	1,623	5,781,370
Merrimac Mutual Farmers, Prairie du Sac.....	.....	.....	3,293,505
Middleton F. & L., Middleton, 1876.....	2,452	8,795	3,534,633
Milwaukee Auto Insurance, Milwaukee, 1917.....	119,300	94,595	723,252
Milwaukee Mutual, Milwaukee, 1907.....	60,921	43,747	7,192,602
Monroe County Ltd., Sparta.....	.....	.....	670,890
Motor Vehicle, Juneau.....	.....	.....	1,645,380
Mt. Morris Norwegian, Wautoma.....	.....	.....	2,607,423
Mt. Pleasant Mutual, Monticello, 1876.....	6,395	14,591	1,079,995
Mutual Church, LaCrosse.....	.....	.....	1,112,045
Mutual Farmers, Logansville.....	31,366	3,637	586,879
Mutual Fire of Bloomington, Bloomington, 1906.....	458	4,341	1,501,475
Mutual Fire of Marshfield, Mt. Calvary.....	.....	.....	261,139
Mutual Fire, Columbus.....	.....	.....	248,500
Mutual Fire, Fox Lake.....	.....	.....	4,166,675
Mutual Fire, Juda.....	.....	.....	2,695,251
Mutual Fire, Menomonee Falls.....	.....	.....	6,926,625
Mutual Fire, Menomonee Falls.....	.....	.....	.....
Mutual Fire, Randolph.....	.....	.....	.....
Mutual Fire, Sister Bay, 1889.....	22,170	6,576	1,079,995
Mutual Fire, Waukesha.....	14,596	9,962	586,879
National Clothiers, Madison, 1920.....	70,915	53,114	1,501,475
Neshkoro Business Men's, Neshkoro.....	.....	.....	248,500
Neva Mutual, Bryant, 1896.....	18,149	.....	4,166,675
New Denmark Mutual Home, Denmark.....	.....	.....	2,695,251
New Hope Norwegian, Amherst Junction, 1887.....	.....	.....	6,926,625
Northern Wisconsin Finnish Farmers, Marengo.....	.....	.....	.....
Northwestern Mutual, River Falls.....	.....	.....	.....
North West Chesse-makers, Juneau.....	.....	.....	.....
Oakfield Town, Oakfield.....	.....	.....	.....
Oak Grove Farmers, Cameron, 1891.....	.....	.....	.....
Oak Grove Mutual Fire, Horicon.....	.....	.....	.....
Oakland Mutual, Cambridge.....	.....	.....	.....
Oregon Mutual, Oregon.....	.....	.....	.....
Perry Farmers, Pella.....	.....	.....	.....
Perry Fire, Mt. Horeb, 1874.....	.....	.....	.....
Pigeon Mutual, Pigeon Falls.....	.....	.....	.....
Plain Farmers, Plain.....	.....	.....	.....
Plymouth Farmers, Plymouth.....	.....	.....	.....
Portage County Co-op, Portage.....	.....	.....	.....
Price County Farmers, Phillips, 1901.....	.....	.....	.....
Primrose & St. Marie, Princeton.....	.....	.....	.....
Pulaski Farmers, Avoca.....	.....	.....	.....
Randolph & Scott, Cambria.....	.....	.....	.....
Raymond Mutual, Franksville.....	.....	.....	.....
Reedsburg Mutual Farmers, Reedsburg.....	.....	.....	.....
Retail Dirs. Ltd., Manitowoc.....	.....	.....	.....
Retail Lumbermens, Milwaukee, 1897.....	.....	.....	.....
Richfield-Hartford & Menomonee Falls, Richfield.....	.....	.....	.....
Richland County Mutual, Richland Center.....	.....	.....	.....
Richmond Mutual, Shawano.....	.....	.....	.....
Rivers Falls City, River Falls.....	.....	.....	.....
Rockland Mutual, Reedsville.....	.....	.....	.....
Rosendale Insurance, Rosendale.....	.....	.....	.....
Salem Mutual, Antock.....	.....	.....	.....
Saukville Mutual, Saukville.....	.....	.....	.....
Scandia Farmers, Tigerton.....	.....	.....	.....
Scandinavian Mutual, Scandnavia.....	.....	.....	.....
Scan. Mutual Town, Manitowoc.....	.....	.....	.....
Seneca, Siegel & Rudolph, Grand Rapids.....	.....	.....	.....
Sheboygan Falls, Sheboygan Falls, 1899.....	.....	.....	.....
Shelby Farmers, LaCrosse, 1874.....	.....	.....	.....
Somers Mutual, Somer.....	.....	.....	.....
Stark Mutual, Town LaFarge.....	.....	.....	.....
Stettin Mutual, Edgar.....	.....	.....	.....
Stockholm Town, Stockholm.....	.....	.....	.....
Stockholm Town, Wild Rose.....	.....	.....	.....
Sullivan Mutual, Rome, 1875.....	.....	.....	.....
Summit Mutual, Oconomowoc, 1874.....	.....	.....	.....
Surora Fire Insurance, Wautoma.....	.....	.....	.....
Theresa Insurance, Theresa, 1895.....	.....	.....	.....
Thresherman's National, Madison.....	.....	.....	.....
Town Belgium, Belgium.....	.....	.....	.....
Town of Clyman, Watertown.....	.....	.....	.....
Town of Concord, Oconomowoc.....	.....	.....	.....
Town-Hermin, Plymouth, 1871.....	.....	.....	.....
Town of Holland Farmers, Cedar Grove.....	.....	.....	.....
Town Jefferson, Helenville, 1876.....	.....	.....	.....
Town of Lebanon, Watertown.....	.....	.....	.....
Town of Montpelier, Luxemburg.....	.....	.....	.....
Town of Sharon, Sharon, 1896.....	.....	.....	.....
Town of Watertown, Watertown, 1872.....	.....	.....	.....
Town of Wilson, Sheboygan.....	.....	.....	.....
Trade Lake Town, Frederic, 1874.....	.....	.....	.....
Trempealeau County Farmers, Galesville.....	.....	.....	.....
Utica Farmers, Readstown, 1884.....	.....	.....	.....
Utica Fire, Omro.....	.....	.....	.....
Vernon Mutual, Muskego.....	.....	.....	.....
Village of Waukesha, Waukesha.....	.....	.....	.....
Vinland Mutual, Oakshoeb, 1873.....	.....	.....	.....
Warren Mutual, Roberts.....	.....	.....	.....
Watertown City, Watertown, 1897.....	.....	.....	.....

Name, Address, Date Began Business	Admitted Assets	Premium or As- sessment Written 1921	Insurance in Force Dec. 31 1921
WISCONSIN—(Continued)			
Waupun Farmers Mutual, Brandon	.....	.....	\$4,017,155
West Bend Limited, West Bend, 1894	\$142,892	\$42,866	11,386,861
West Bend Polk & Richfield Farmers, West Bend, 1886	1,015	11,868	6,597,751
Westford Mutual, Fox Lake, 1876	1,875	.....	1,681,479
Winchester Mutual, Larsen	.....	.....	1,651,216
Wisconsin Automobile, Monroe, 1916	152,998	173,070	11,871,181
Wisconsin Brotherhood of Threshmen, Fond du lac, 1915	31,888	11,207	5,803
Wisconsin Church Mutual, Merrill, 1897	81,837	22,787	7,076,466
Wisconsin Mutual Liability, Milwaukee, 1918	274,513	347,453	108,040
Wisconsin Mutual, Iron Ridge, 1920	2,524	2,728	.....
WYOMING			
Farmers Mutual, Cheyenne	.....	.....	.....
Laramie County Mutual, Wheatland, 1908	1,328	.....	386,358
Shoshone Farmers, Powell, 1916	836	1,139	435,881

Mutual Fire Insurance Companies, reported upon in our 1921 Volume, which have retired from business during the period January 1, 1920 to June 1, 1922.

ARIZONA MUTUAL AUTO INSURANCE COMPANY, Phoenix, Ariz.—Reinsured in the Employers Mutual Indemnity Company and ceased writing October 1, 1921.

AUTOMOBILE LIABILITY COMPANY, LTD., Milwaukee, Wis.—Taken over by the Insurance Department for liquidation.

CALVERT MUTUAL INSURANCE COMPANY, Baltimore, Md.—Discontinued writing policies December 15, 1921. Liabilities being guaranteed by the Federal Mutual Fire Insurance Co. of Baltimore.

EMPLOYERS MUTUAL INSURANCE & SERVICE CO., Baltimore, Md.—Discontinued writing during 1921.

EQUITY MUTUAL FIRE INSURANCE COMPANY, Dallas, Tex.—Reinsured in the Fidelity Union Fire of Dallas, Texas, February 27, 1922.

EUREKA MUTUAL INSURANCE COMPANY, Philadelphia, Pa.—Reinsured in Eureka Insurance Company, Philadelphia, Pa., December 31, 1920.

MOTOR CAR MUTUAL FIRE INSURANCE COMPANY, New York, N. Y.—In hands of receiver.

MUTUAL FIRE INSURANCE COMPANY, Albany, N. Y.—Taken over by the New York State Fire Insurance Co., Albany, N. Y.

SECURITY AUTOMOBILE MUTUAL INSURANCE COMPANY, Youngstown, Ohio.—Reinsured in Lumbermens Mutual Casualty Insurance Company of Chicago, January 4, 1921.

UNION MUTUAL INSURANCE COMPANY, Hamilton, Ohio.—Fire and theft business reinsured with Ohio Casualty Insurance Company as of April 1, 1920, and general fire business reinsured with Ohio Retail Grocers Mutual Fire Insurance Company of Springfield, Ohio, December 31, 1920.

UNITED MUTUAL FIRE INSURANCE COMPANY, Houston, Tex.—In hands of receiver, September 19, 1921.

UNITED STATES MUTUAL AUTOMOBILE FIRE INSURANCE COMPANY, New York, N. Y.—Liquidated by the New York Insurance Department, September 9, 1921.

"Lloyd's" Organizations

This department comprises reports upon all institutions operating in the United States and Canada on the so-called "Lloyds" plan, and writing fire and marine insurance or any of the lines allied with fire insurance.

The plan of organization of a "Lloyds" institution contemplates the assumption of a fixed proportion of the liability on each policy issued, by each of the individual underwriters, whose liability is several and not joint. If a "Lloyds" fails and the underwriters are called upon to pay its liabilities, responsible underwriters cannot be made to pay the indebtedness of those who may prove irresponsible. Usually a maximum limit of liability for each underwriter is mentioned in the policy contract, and should losses and expenses consume the premium income and create liabilities in excess of the aggregate liability assumed by the underwriters, the claimants must lose proportionately.

Polices of institutions of this character are as safe as those of any other insurance institution of similar financial strength provided the management is reputable and capable, and all the underwriters are financially responsible.

ALLIED UNDERWRITERS AT NEW YORK AND CHICAGO LLOYDS,

51 Sixth Avenue, New York, N. Y.

GENERAL REVIEW.

History.—This Lloyds commenced business in 1882, under the title of Spanish-American Underwriters. Its name was changed to the New York and Chicago Lloyds in 1890, and the present title was assumed in December, 1902. It operates among the retail confectioners in Greater New York. The attorney-in-fact is E. A. G. Intemann, Jr.

Liability of Members.—The liability assumed by each underwriter is one-twenty-fifth of each policy issued. It transacts a small volume of business.

This Lloyds has not responded to our several requests for information to complete report for this volume, and the information contained herein is that previously furnished to us by this organization.

THE UNDERWRITERS ARE AS FOLLOWS:

E. A. G. INTEMANN, SR., 561 Greenwich Street, New York.
P. F. KLINCK, 1140 Flatbush Avenue, Brooklyn, N. Y.
JOHN BRUNO, Richmond Hill, N. Y.
JOHN SCHUMACHER, 600 Eastern Parkway, Brooklyn, N. Y.
WM. F. HAASE, 122 Flatbush Avenue, Brooklyn, N. Y.
HENRY L. HOLSTEIN, 1026 Westchester Ave., New York City.
OTTO J. MARTENS, 44 Anderson Avenue, Palisades, N. J.
HENRY KAHR, 1454 Third Avenue, New York.
J. HENRY CORDES, 419 Ninth Avenue New York.
J. H. PARADIES, 288 East 201st Street, New York.
HENRY LOHDEN, 249 Mt. Hope Place, New York.
J. D. SCHEFFER, 2018 Dorchester Road, Brooklyn, N. Y.
HENRY B. THOELE, Richmond Hill, L. I.

CHRIST PAPE, 916 East 176th Street, New York.
MARTIN DETJEN, 415 East 146th Street, New York.
HENRY MARTENS' EST., 44 Anderson Ave., Palisades, N. J.
CHARLES PLUMP, 836 Pavonia Avenue, Jersey City, N. J.
ANTON B. SCHMIDT, 483 Fourth Street, Brooklyn, N. Y.
FREDERICK MARKOFF, 119 Chestnut Street, Brooklyn, N. Y.
HENRY TIEDMAN, 147 Hawthorne Street, Brooklyn, N. Y.
HENRY LUCA, 521 DeKalb Avenue, Brooklyn, N. Y.
PETER ECKHOFF, 417 Knickerbocker Ave., Brooklyn, N. Y.
JOHN H. HEITMANN, College Point, L. I.
JOHN F. GAVENDA, 31 East 127th Street, New York.
HENRY PESTRUP, 292 Central Avenue, Brooklyn, N. Y.

AMERICAN LLOYDS OF DALLAS,

703 Browder St., Dallas, Texas

GENERAL REVIEW.

History.—This is a Lloyds organization formed during 1918 to write principally excess insurance and reinsurance.

This Lloyd's has not responded to our several requests for information to report in this volume, and report herein was prepared from information previously furnished.

There are about one hundred subscribers, whose deposits amount to \$100,000. The contingent liability of the subscribers is \$100,000 additional, making these resources \$200,000. A list of the subscribers is printed below.

It is under the management of Bailey & Collins, a firm composed of B. P. Bailey and Carr P. Collins, who are also managers and attorneys-in-fact for subscribers at Millers Indemnity Underwriters, Dallas, and Equity Mutual Fire Insurance Company. They are also managers of the Fidelity Union Fire Insurance Company and Fidelity Union Casualty Company, both of Dallas, Texas. They are in very good repute.

B. P. Bailey was formerly secretary-actuary of the Southwestern Life Insurance Company, of Dallas, Texas,

AMERICAN LLOYDS OF DALLAS. — *Continued.*

and later was vice-president and manager of the Fort Worth Life Insurance Company, of Fort Worth, Texas.

Carr P. Collins was formerly secretary of the Industrial Accident Board of Texas, and later secretary of the Texas Employers Insurance Association. Both of the attorneys-in-fact have had experience in insurance underwriting.

The compensation of the attorney-in-fact is 30% of all premium collected, but they are chargeable with a corresponding share of all return premiums. The attorneys-in-fact bear all expenses of office rent, clerk hire, postage, commissions to agents, printing and all other general management expenses except taxes, legal expenses, and the expenses of the Board of Directors and Executive Committee.

Executive Committee.—J. W. Simmons, Jr., Dallas;

Homer R. Mitchell, Dallas; John S. LeClercq, Dallas; Carr P. Collins, Dallas; and B. P. Bailey, Dallas.

The loss ratio has been low, and the expenses are limited, as noted above.

Board of Directors.—John T. Fortson, Rice, Texas; W. L. Clayton, Houston, Texas; J. W. Simmons, Jr., Dallas, Texas; C. L. Ives, New Bern, N. C.; J. J. Lawton, Hartsville, S. C.; Richard T. Harriss, New York, N. Y.; A. E. King, Oklahoma City, Okla.; John S. LeClercq, Dallas, Texas; Earl Fain, Dallas, Texas; Bryan Ball, New Orleans, La.; Homer R. Mitchell, Dallas, Texas; P. S. Grogan, Houston, Texas; Judge D. Edward Greer, Houston, Texas; B. P. Bailey, Dallas, Texas; and Carr P. Collins, Dallas, Texas.

THE UNDERWRITERS ARE AS FOLLOWS:

BRYAN BELL, Secretary, Louisiana Cottonseed Crushers' Assn., New Orleans, La.
H. A. WHITE, Secretary, North Carolina Cottonseed Crushers' Assn., Greenville, N. C.
B. B. HULSEY, Forney Cotton Oil & Ginning Co., Forney, Tex.
HOMER R. MITCHELL, Genl. Mgr., Texas Employers Insurance Assn., Dallas, Texas.
R. A. Kennedy, with Bailey & Collins, Atlanta, Georgia.
E. L. WISE, Manager, Warren Cotton Oil & Mfg. Co., Warren, Arkansas.
C. L. Duke, Forney Cotton Oil & Ginning Company, Forney, Texas.
W. MYERS, JR., Armstrong, Vann & Co., Muskogee, Okla.
E. C. MOUGHTON, with Bailey & Collins, Greenville, South Carolina.
R. E. PHILLIPS, Farmers Cotton Oil Company, Farmersville, Texas.
W. F. FENDLETON, Durant Cotton Oil Company, Durant, Oklahoma.
G. G. FIX, Terrell Cotton Oil Co., Terrell, Texas.
J. E. BYRAM, Red River Oil Company, Ltd., Alexandria, Louisiana.
GEORGE A. CHATFIELD, with Bailey & Collins, Dallas, Texas.
J. B. KENNEDY, with Bailey & Collins, Dallas, Texas.
JOE B. FORTSON, Fortson Brothers, Rice, Texas.
M. E. WOODROW, Corsicana Cotton Mills, Corsicana, Texas.
JOHN T. FORTSON, Fortson Brothers, Rice, Texas.
W. B. HEAD, Texas Power & Light Company, Dallas, Texas.
R. L. HAMILTON, Navarro Cotton Oil Company, Corsicana, Texas.
DANIEL BOND, Vernon Cotton Oil Company, Vernon, Texas.
J. N. LIPSCOMB, Victor Cotton Oil Company, Gaffney, South Carolina.
F. E. ANDERSON, Anderson-Clayton & Co., Oklahoma City, Oklahoma.
ED. WOODALL, Hill County Cotton Oil Co., Hillsboro, Texas.
BENJAMIN D. CASH, Magnolia Provision Company, Houston, Texas.
P. S. GROGAN, Magnolia Provision Company, Houston, Texas.
B. P. BAILEY, of Bailey & Collins, Houston, Texas.
R. B. STICHTER, Guaranty Securities Company, Dallas, Tex.
EDWIN HOBBS, Security National Bank, Dallas, Texas.
FRANK M. SMITH, Oriental Oil Company, Dallas, Texas.
H. B. HOUSTON, with Bailey & Collins, Dallas, Texas.
CARR P. COLLINS, of BAILEY & COLLINS, Dallas, Texas.
J. S. LE CLERCQ, Dallas Oil & Refining Company, Dallas, Texas.
A. E. KING, Southwestern Cotton Oil Company, Oklahoma City, Okla.
R. A. VOSE, Southwestern Cotton Oil Co., Oklahoma City, Okla.
HORACE HAYDEN, JR., Southwestern Cotton Oil Company, Oklahoma City, Okla.
J. V. WRIGHT, Tallulah Cotton Oil Co., Tallulah, Louisiana.
R. M. SIMMONS, Chickasha Cotton Oil Co., Hobart, Oklahoma.
W. S. SYPERT, Merchant, Hallsville, Texas.
W. E. ARMSTRONG, Union Cotton Oil Company, Prague, Okla.
E. G. TRIMBLE, Employers Indemnity Corporation, Kansas City, Missouri.
J. H. BELLIS, Commonwealth Cotton Oil Company, Cushing, Oklahoma.
C. L. IVES, New Bern Cotton Oil & Fertilizer Co., New Bern, North Carolina.
C. G. TRIPPE, International Vegetable Oil Company, Dallas, Texas.
H. C. McCARTER, Planters Cotton Oil Co., Waxahatchie, Texas.

S. W. WILBOR, Southland Cotton Oil Company, Paris, Texas.
FIELDING WALLACE, Planters Cotton Oil Co., Augusta, Ga.
M. D. ANDERSON, Anderson-Clayton & Co., Houston, Texas.
BENJAMIN CLAYTON, Anderson-Clayton & Co., Houston, Texas.
W. L. CLAYTON, Anderson-Clayton & Co., Houston, Texas.
ANDERSON, CLAYTON & COMPANY, Cotton Factors, Houston, Texas.
D. EDWARD GREER, General Attorney, Gulf Refining Co., Houston, Texas.
T. J. DAVIS, Elba Manufacturing Company, Charlotte, N. C.
J. R. VAN NESS, Elba Manufacturing Company, Charlotte, North Carolina.
CHESTER NEWMAN, Employers Indemnity Corp., Kansas City, Missouri.
G. M. HAMILTON, with Bailey & Collins, Greenville, South Carolina.
JOHN UNDERWOOD, Banker, Honey Grove, Texas.
RICHARD T. HARRISS, Harriss, Irby & Vose, New York, N. Y.
A. A. FRIERSON, Planters Cotton Oil Co., Dallas, Texas.
JOHN A. HUDGENS, Wilmot Oil Mills, Pelzer, South Carolina.
J. WEBB HOWELL, Bryan Cotton Oil & Fertilizer Co., Bryan, Texas.
J. B. CALDWELL, Caldwell & Company, Spartanburg, S. C.
R. K. WOOTTEN, Chickasha Cotton Oil Co., Chickasha, Okla.
L. C. HUTSON, Chickasha Cotton Oil Company, Chickasha, Oklahoma.
J. J. LAWTON, Hartsville Oil Mill, Hartsville, South Carolina.
C. G. TIMBERLAKE, Hartsville Oil Mill, Hartsville, South Carolina.
J. H. ALDRIDGE, with Bailey & Collins, New Orleans, La.
E. K. DILLINGHAM, Cottonseed Products Broker, Houston, Texas.
H. W. GARROW, H. W. Garrow & Co., Houston, Texas.
W. A. SHERMAN, South Texas Cotton Oil Company, Houston, Texas.
R. F. CROW, South Texas Cotton Oil Company, Houston, Tex.
ROBERT F. IRBY, Harriss, Irby & Vose, New York, N. Y.
BAYLIS C. HARRISS, Harriss, Irby & Vose, New York, N. Y.
ALDEN H. VOSE, Harriss, Irby & Vose, New York, N. Y.
W. LESLIE HARRISS, Harriss, Irby & Vose, New York, N. Y.
O. B. ROBINSON, Elba Manufacturing Co., Charlotte, N. C.
HUTCHINSON & SMITH, Certified Public Accountants, Dallas, Texas.
W. L. DENNIS, Investments, Houston, Texas.
CHAS. D. GOLDING, Vice-President Peden Iron & Steel Co., Houston, Texas.
B. E. GEEK, President Judson Mills, Greenville, S. C.
J. W. NORWOOD, President Norwood National Bank, Greenville, S. C.
J. W. WIMMONS, JR., with Chickasha Cotton Oil Co., Chickasha, Okla.
I. T. HOUSTON, with Bailey & Collins, Dallas, Texas.
ROY B. JONES, President Panhandle Refining Co., Dallas, Tex.
B. L. ANDERSON, with Interstate Compress Co., Fort Worth, Texas.
EARL FAIN, President Shippers Compress Co., Dallas, Texas.
E. R. A. KUTTSCHART, Southwestern Cotton Oil Co., Oklahoma City.
W. D. LOWE, Newton Oil Mill, Newton, Miss.
R. OLIVER, Cotton Seed Products Broker, Dallas, Texas.
R. W. FORT, with Bailey & Collins, Dallas, Texas.
J. H. ABRIGHT, with Bailey & Collins, Dallas, Texas.
J. E. EARNEST, with Bailey & Collins, Dallas, Texas.
T. A. PLATT, with Zimmerman, Carr & Alderson, Cotton Seed Products Brokers, Dallas, Texas.

UNDERWRITERS AT AMERICAN LLOYDS,

80 Maiden Lane, New York.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$728,366 00
Interest due and accrued thereon.....	6,805 65
Cash in banks and office.....	42,714 77
Agents' balances not over three months due	31,461 82
Reinsurance due	39 03

TOTAL ADMITTED ASSETS \$809,387 27

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$28,781 12
Unearned premiums	191,638 28
Interest due and accrued.....	28,000 00
Estimated taxes hereafter payable.....	17,100 00
Retired subscribers, credit balances.....	76,000 00

TOTAL LIABILITIES, except underwriters deposit	\$341,519 40
UNDERWRITERS DEPOSITS	100,000 00
NET SURPLUS	367,867 87

TOTAL \$809,387 27

GENERAL REVIEW.

History.—This Lloyds began business in 1890, and has paid good dividends to underwriters, besides accumulating a substantial cash surplus.

It has fifty underwriters, all of substantial individual resources, each of whom has paid in \$2,000 in cash, and in addition is further liable to the extent of \$8,000, making a fund for the protection of policyholders of \$500,000 (including the \$100,000 subscribers deposits paid in) beyond accumulated surplus funds. The New York Insurance Department has passed upon the financial standing of each of the underwriters, and under the present law has power to reject any who are not satisfactory financially.

It has \$200,000 deposited with the New York Life Insurance and Trust Company, as trustee, for the protection of policyholders.

Management.—The manager and attorney-in-fact of this institution is Edward E. Hall, Inc., of New York, and it is in excellent repute. The Guaranty Fire Assurance Corporation of New York, of which Edward E. Hall is vice-president, is under the same management.

The securities owned are of an excellent character, and the valuations used in the statement are those fixed by the Convention of Insurance Commissioners. Its loss paying record is excellent.

Managing Committee.—John S. Sutphen, David S. Walton, Leo H. Wise.

Liability of Underwriters.—The liability of underwriters is limited to \$10,000 each beyond the accumulated surplus funds for losses incurred in a single conflagration; otherwise the liability is unlimited. A retiring underwriter cannot withdraw his cash deposit and accumulated funds until all claims have been settled and all policies expired on which he was interested as an underwriter.

Kinds of Insurance Written.—Its specializes in writing fire and sprinkler leakage insurance on risks protected by automatic sprinklers, also fire insurance on selected unsprinklered risks.

Territory.—It is regularly licensed in Ill., Mass., Minn., Mo., N. J., N. Y., Pa., Wash. and Wis.; also by the Dominion of Canada.

Income, 1921.—Gross premiums, \$457,603.78; reinsurance, \$105,803.50; return premiums, \$136,688.56; net premiums,

\$215,111.72; interest, etc., \$31,143.88; deposit of new subscriber, \$2,000; total income, \$248,255.60.

Disbursements, 1921.—Gross amount paid for losses, \$114,222.79; reinsurance, \$31,792.80; salvage, \$11,843.72; net amount paid policyholders for losses, \$70,586.27; underwriting expenses, \$115,254.39; dividends to subscribers, \$42,555.66; paid retired subscribers, \$13,815.47; investment expenses, \$822.70; loss on sale, \$5.63; total disbursements, \$243,040.12.

Ratios to Premiums Written.—Losses paid: Fire, 27.9%; sprinkler leakage, 46.3%; losses incurred, 32.3%; underwriting expenses, 53.6%; underwriting profit, 23.9%.

Ratios to Premiums Earned.—Losses incurred, 30.1%; expenses incurred, 48.3%; underwriting profit, 22.3%.

Net Risks in Force on Business Effective on and after January 1, 1921.—Fire, \$22,051.035; sprinkler leakage, \$7,973.182.

Net Risks in Force on Business Effective Prior to January 1, 1921. \$15,415,824.

Net Premiums in Force on Business on and after January 1, 1921.—Fire, \$155,643.15; sprinkler leakage, \$61,717.07.

Net Premiums in Force on Business Effective Prior to January 1, 1921, \$149,672.96.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$230,732.59; gain from underwriting profit and loss items, \$1,680.83; total, \$232,413.42.

Losses incurred during 1921, \$69,436.95; underwriting expenses incurred during 1921, \$111,454.39; total, \$180,891.34.

Gain from underwriting during 1921, \$51,522.08.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$31,297.16; profit on investments during 1921, \$28,713.38; total, \$60,010.54.

Loss on investments during 1921, \$5.63; investment expenses incurred during 1921, \$822.70; total, \$828.33.

Gain from investments during 1921, \$59,182.21.

Gain and Loss Exhibit, 1921.—Gains: Underwriting, \$51,522.08; investments, \$59,182.21; other sources, \$2,000.00; total, \$112,704.29.

Losses: Other sources, \$34,738.07; dividends, \$42,555.66; total, \$77,293.73.

Surplus, December 31, 1920, \$332,457.31; increase, \$35,410.56; Surplus, December 31, 1921, \$367,867.87.

UNDERWRITERS AT AMERICAN LLOYDS.—Continued.

THE UNDERWRITERS ARE AS FOLLOWS:

JACOB AMOS, Syracuse, N. Y.
 WILLIAM H. ANDREWS, Chairman, Pratt & Lambert, Inc., Buffalo, N. Y.
 CHARLES D. ARMSTRONG, of Armstrong Cork Co., Pittsburgh, Pa.
 CHARLES C. BALLANTYNE Vice-President The Sherwin-Williams Co. of Canada, Ltd., Montreal, Can.
 JOHN N. BEACH, Pres. of Lords Court Bldg. Corp., New York.
 HENRY A. CAESAR, of H. A. Caesar & Co., New York.
 HENRY A. CAESAR, of H. A. Caesar & Co., New York.
 FRANK P. CHEESMAN, of Cheesman-Elliott Co., New York.
 JAMES H. CHILDS, Pres. of H. Childs & Co., Inc., Pittsb., Pa.
 T. HOWE CHILDS, Treas. Colonial Steel Co., Pittsburgh, Pa.
 EUGENE V. CONNETT, JR., of E. V. Connett & Co., New York.
 ANDREW M. COOPER, Vice-President of The Howland Dry Goods Co., Bridgeport, Conn.
 EDWARD J. CORNISH, President of National Lead Co., New York.
 WALTER H. COTTINGHAM, President of The Sherwin-Williams Co., Cleveland, Ohio.
 THEODORE B. DE VINNE, of the De Vinne Press, New York.
 RUDOLF A. ERBSLOH, New York.
 FELIX FULD, of L. Bamberger & Co., Newark, N. J.
 WILLIAM P. HARDENBERGH, New York.
 EDWARD E. HALL, of Edward E. Hall & Co., New York.
 ERNEST J. HANFORD, Scarsdale, N. Y.
 WILLIAM R. HEATH, Vice-President of Larkin Co., Buffalo, N. Y.
 THOMAS W. JOHNSON, of James G. Johnson & Co., a Corporation, New York.
 LUCIUS N. LITTAUER, of Littauer Bros., New York.
 WILLIAM E. MATTHEWS, President of Canadian Packing Co., Hull, Canada.
 THERON McCAMPBELL, New York.
 CHARLES F. MILLER, President of Hamilton Watch Co., Lancaster, Pa.
 GERRISH H. MILLIKEN, of Deering, Milliken & Co., New York.
 DANIEL P. MORSE, of McElwain, Morse & Rogers, New York.
 EDGAR PALMER, President of the New Jersey Zinc Co., New York.
 ERICKSON PERKINS, of Erickson Perkins & Co., Rochester, N. Y.
 WILLIAM H. PHILLIPS, President Devoe & Reynolds Co., Inc., New York.
 CHARLES B. PIKE, Real Estate, Chicago, Ill.
 E. S. POWELL JR., Edward E. Hall & Co., New York.
 EDWIN A. RICHARD, of H. A. Caesar & Co., New York.
 SAMUEL SLOAN, Vice-President of The Farmers' Loan & Trust Co., New York.
 ARTHUR S. SOMERS, Secretary and Treasurer, Fred F. Levanburg Co., Brooklyn, N. Y.
 WILLIAM J. STITT, of Jacob Adler & Co., New York.
 JOHN S. SUTPHEN, New York.
 FRANK A. VANDERLIP, New York.
 THOMAS F. VIETOR, of Fred'k Vietor & Achelis, New York.
 ANDREW B. WALLACE, of Forbes & Wallace, Springfield, Mass.
 CHAS. G. WATT, of Watt & Shand, Lancaster, Pa.
 DAVID S. WALTON, of D. S. Walton & Co., New York.
 DAVID S. WALTON JR., Treasurer National Folding Box Co., New Haven, Conn.
 HICKS A. WEATHERBEE, President of Arnold, Constable & Co., Inc., New York.
 ARTHUR P. WILLIAMS, R. C. Williams, New York.
 LEO H. WISE, President of Wise Brothers, Inc., Baltimore and New York.
 SIDNEY L. WISE, Vice-President of Wise Bros. Co., Inc., New York.
 DONALD WOODWARD, Second Vice-President of Woodward & Lathrop, a Corporation, Washington, D. C.
 JAMES E. HAYES, Vice-President of N. J. Zinc Co.

ASSURANCE UNDERWRITERS OF AMERICA,

68 William Street, New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$178,694 50
Interest due and accrued thereon.....	512 25
Cash in banks and office.....	4,041 06
Agents' balances not over three months due	6,851 10
Reinsurance due on paid losses.....	2,805 19

TOTAL ADMITTED ASSETS..... \$192,404 10

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$76,824 18
Unearned premiums: Fire, \$52,927.38;	
other than fire, \$15,967.63; total.....	68,895 01
Estimated taxes hereafter payable.....	3,000 00
Funds held under reinsurance treaties....	9,168 27

TOTAL LIABILITIES, except capital \$157,887 46
 NET SURPLUS 35,016 64

TOTAL \$192,404 10

GENERAL REVIEW.

History.—This is a Lloyds Institution, the charter of which was purchased early in 1918 from Messrs. Wilcox, Peck & Hughes by R. A. Corroon & Company, insurance brokers and underwriters of New York City. It resumed business on February 14, 1918.

Management.—The Manhattan Agency Corporation, of which Mr. R. A. Corroon is president, is the attorney. It confines its operation to the writing of fire and marine reinsurance.

The net volume of business written is moderate, but until 1921 the loss ratio was high, and its underwriting unprofitable. In 1921 the loss ratio was above normal and the expense ratio favorable.

We present herewith a list of the underwriters, whose subscription amount to \$250,000, 25% of which has actually been paid in, the remaining 75% being subject to call by the finance committee.

UNDERWRITERS.	Percentage of Amount of Policy Assumed.	Amount of Original Total Subscription.
A. Chapal, Managing Director C. & E. Chapal Freres & Cie, New York; 415 William Street, Brooklyn, N. Y.....	15%	\$37,500
T. A. Duffey, President, Central Fire Office, Inc., New York, 92 William St., New York.....	12½%	31,250
R. A. Corroon, President, American Equitable Assurance Co., New York, 92 William Street, New York.....	12½%	31,250
J. F. Corroon, Vice-President, R. A. Corroon & Co., New York; 92 William St., New York.....	12½%	31,250
William Wick, Vice-President, R. A. Corroon & Co., New York; 92 William St., New York.....	12½%	31,250
E. H. Fischer, Secretary, R. A. Corroon & Co., New York; 92 William Street, New York.....	7½%	18,750
Jeremiah Healy, Director, R. A. Corroon & Co., New York; 92 William St., New York.....	7½%	18,750
W. D. Whittier, Underwriters, St. James Ins. Co. Ltd., London, Eng.; 140 Leadenhall St., E. C. London, Eng.....	15%	37,500
	100%	\$250,000

ASSURANCE UNDERWRITERS OF AMERICA.—Continued.

Income, 1921.—Gross premiums, \$250,237.62; reinsurance, \$108,063.39; return premiums, \$56,619.46; net premiums, \$90,554.77; interest, etc., \$7,120.98; refund of income tax, \$250.00; indemnities contribution, \$3,125.00; total, \$3,375.00; profit on sale of securities, \$6,592.75; gross increase by adjustment in book value of bonds, \$841.00; total income, \$108,484.50.

Disbursements, 1921.—Gross amount paid for losses, \$69,209.43; reinsurance, \$45,145.40; salvage, \$307.37; net amount paid policyholders for losses, \$23,756.66; underwrit-

ing expenses, \$30,127.64; refund of indemnities contribution, \$3,125.00; foreign exchange, \$2,205.88; decrease in liabilities during the year on account of reinsurance treaties, \$10,019.58; investment expense and stock transfer tax, \$433.93; gross loss on sale of securities, \$1,775.00; gross decrease by adjustment in book value of bonds and stocks, \$15,145.00; total disbursements, \$86,588.69.

Ratios to Premiums Written.—Losses paid, 26.2%; non-writing expenses, 33.2%.

INTERNATIONAL LLOYDS,

111-121 North Pennsylvania Street, Indianapolis, Ind.

GENERAL REVIEW.

History.—This is a Lloyds institution which began business March 1, 1918. The liability assumed by the underwriters is for varying proportions of each policy issued, as shown below.

This Lloyd's has not responded to our several requests for information to report in this volume, and report made herein was prepared from information previously furnished.

Up to the close of 1918 the underwriters' subscriptions totalled \$100,000. The same was paid in as follows: \$30,000 in cash, \$45,000 approved collateral notes, \$25,000 subscribers' individual notes, it being understood that the makers' pro rata earnings in the association should be first applied to the liquidation of said individual notes.

On January 1, 1919, the amount of subscriptions was increased from \$100,000 to \$250,000, payments therefore by the individual subscribers being as follows: \$74,750 in cash, \$118,500 notes with approved collateral security, \$56,750 in individual notes.

Management.—This Lloyds is managed by John W. McGinety, attorney-in-fact. Mr. McGinety is secretary of the American Mutual Insurance Company, of Indianapolis, and has had many years of experience in the insurance business.

L. S. MacEnaney was jointly interested with Mr. McGinety in the management, but retired in 1920.

The liability of each subscriber is limited to the amount of his subscription.

In 1920 the loss and expense ratios were high.

It writes fire and tornado insurance.

The attorney-in-fact receives as compensation 25% of the net premiums, a contingent commission of 10% of the underwriting profit and 5% additional on premiums received on reinsurance treaties that are approved by the Executive Committee, when the commission allowance on such reinsurance premiums would not net that amount. Out of this compensation the attorney-in-fact pays all salaries, commissions and other expenses, excepting those properly chargeable to the underwriters, viz., loss adjustments, legal expenses and taxes.

The fund, securities and investments are in the custody of the Executive Committee, consisting of the attorney-in-fact and five subscribers, as follows: Reily Adama, president Security Trust Co.; T. C. Rapp, president Weidley Motor Company; J. P. Cook, vice-president National Concrete Co.; F. H. Irwin, vice-president American Mutual Ins. Co.; E. B. Raub, general counsel Indianapolis Life Ins. Co.

The New York standard form of policy is used, with the customary provisions used by organizations of this class.

THE UNDERWRITERS ARE AS FOLLOWS:

UNDERWRITERS.	Percentage of Amount of Policy Assumed.	Amount of Original Total Subscription.	UNDERWRITERS.	Percentage of Amount of Policy Assumed.	Amount of Original Total Subscription.
T. C. Rapp, Pres. Weidley Motor Car Co., Indianapolis	6%	\$15,000	Sollis Rannels, Physician and Surgeon, Indianapolis	2%	\$5,000
Reliance Fire & Marine Underwriters, Inc., New York City	6%	15,000	Frank K. Sawyer, Pres. Indianapolis Securities Co.	2%	5,000
Belly Adama, Pres. Security Trust Co., Indianapolis	4%	10,000	Clem Thistlethwaite, Druggist, Indianapolis	2%	6,000
J. P. Cook, Vice-Pres. National Concrete Co., Indianapolis	4%	10,000	W. H. Watson, Attorney, Indianapolis	2%	5,000
L. S. & M. A. MacEnaney, Insurance, Indianapolis	4%	10,000	F. F. & S. A. Lindb, Marquette, Kan.	1 3-5%	4,000
John W. McGinety, Sec. American Mutual Ins. Co., Indianapolis	4%	10,000	E. B. Raub, Attorney, Indianapolis	1 3-5%	4,000
H. L. Norris, Pres. Jay Co. Auto Co., Portland, Ind.	4%	10,000	E. W. Shirley, Retired Merchant, Danville Ind.	1 3-5%	4,000
C. M. Van Cleve, Stocks and Bonds, Indianapolis	4%	10,000	Wm. Edw. Showers, Vice-Pres. Showers Bros., Bloomington, Ind.	1 3-5%	4,000
J. B. Dowd, Manufacturer, Indianapolis	2 2-5%	6,000	Leo Truogott, Merchant, Indianapolis	1 3-5%	4,000
P. O. & A. C. Duncan, Federal Loan Co., Noblesville, Ind.	2 2-5%	6,000	Louis Truogott, Merchant, Indianapolis	1 3-5%	4,000
Howard Rapp, Merchant, Kokomo, Ind.	2 2-5%	6,000	Edgar G. Cottingham, Robinson, Ill.	1 3-5%	3,000
E. L. & A. T. Byron, Merchants, Owingsville, Ky.	2%	5,000	Frank Kelle, Merchant, Indianapolis	1 1-5%	3,000
Henry G. Dockwiler, Mfr., Indianapolis	2%	5,000	C. J. Murphy, Vice-Pres. State Savings & Trust Co., Indianapolis	1 1-5%	3,000
A. B. Grimes, Pres. Geo. W. Grimes Co., Bluffton, Ind.	2%	5,000	A. C. Newby, Physician and Surgeon, Sheridan, Ind.	1 1-5%	3,000
Daniel Hecker, Banker, Lynn, Ind.	2%	5,000	W. M. Wilson, Merchant, Indianapolis	1 1-5%	3,000
F. H. Irwin, Vice-Pres. American Mutual Ins. Co.	2%	5,000	H. J. Barbours, Insurance, Chicago, Ill.	4-5%	2,000
			E. P. Bayless, of Crowder-Cooper Shoe Co., Indianapolis	4-5%	2,000
			E. A. Bloemker, Merchant, Indianapolis	4-5%	2,000
			O. W. Brooks, Druggist, Indianapolis	4-5%	2,000
			Thos. F. Carson, Real Estate, Indianapolis	4-5%	2,000

INTERNATIONAL LLOYDS.—Continued.

UNDERWRITERS.			UNDERWRITERS.		
	Percentage of Amount of Policy Assumed.	Amount of Original Total Subscription.		Percentage of Amount of Policy Assumed.	Amount of Original Total Subscription.
T. L. Collins, Merchant, Sheridan, Ind...	4-5%	\$2,000	C. A. Borchert, Supervisor of Signals, Big Four Railroad, Indianapolis.....	2-5%	\$1,000
O. E. Dugger, Banker, Dugger, Ind.....	4-5%	2,000	La Rue Byron, Insurance, Indianapolis..	2-5%	1,000
Wm. C. Findley, Kokomo, Ind.....	4-5%	2,000	A. E. Chew, Sec'y Redkey Auto Co., Redkey, Ind.	2-5%	1,000
Abe Gelman, Merchant, Indianapolis....	4-5%	2,000	Walter F. Crooke, Indianapolis.....	2-5%	1,000
Louis W. George, County Commissioner, Marion Co., Indianapolis.....	4-5%	2,000	Neville Crowder, Vice-President Crowder-Cooper Shoe Co., Indianapolis.....	2-5%	1,000
Wm. Herider, Merchant, Indianapolis....	4-5%	2,000	George E. Eckert, Stocks and Bonds, Indianapolis	2-5%	1,000
R. L. Hunter, Grain Dealer, Camden, Ind.	4-5%	2,000	Y. G. Evert, Insurance, South Bend, Ind..	2-5%	1,000
Wm. C. Kassebaum, Trust Officer, Security Trust Co., Indianapolis.....	4-5%	2,000	F. H. Gehart, Kokomo, Ind.....	2-5%	1,000
A. H. Kaufman, Merchant, Nappanee, Ind.	4-5%	2,000	John J. Griffith, Indianapolis.....	2-5%	1,000
Geo. Lemaux, Pres. Indianapolis Brush & Broom Co., Indianapolis.....	4-5%	2,000	C. P. Jacobson, Gen'l Supt. Atlantic & Pacific Tea Co., Indianapolis.....	2-5%	1,000
Irvin Lemaux, Sec'y-Treas. Indianapolis Brush & Broom Co., Indianapolis.....	4-5%	2,000	M. C. Kumlert, Kokomo, Ind.....	2-5%	1,000
Charles C. McCutchen, Pres. Highway Tractor Co., Indianapolis.....	4-5%	2,000	H. C. Martin, Sec'y Jay County Auto Co., Portland, Ind.	2-5%	1,000
A. McDonald, Indianapolis.....	4-5%	2,000	R. E. Price, President Stockton Coal Co., Dugger, Ind.	2-5%	1,000
Oscar H. Rahe, Merchant, Indianapolis...	4-5%	2,000	Albert Rabb, Attorney, Indianapolis.....	2-5%	1,000
H. E. Smith, Pres. Smith-Hecht Co., Indianapolis	4-5%	2,000	Bert I. Steinfarger, Indianapolis, Ind....	2-5%	1,000
Geo. W. Snyder, Sec'y Security Trust Co., Indianapolis	4-5%	2,000			
W. H. Baker, Physician & Surgeon, South Bend, Ind.	2-5%	1,000		100%	\$250,000

LIBERTY UNDERWRITERS OF NEW YORK,

81 John Street, New York City.

GENERAL REVIEW.

History.—This is a Lloyds organization operating under the charter originally used by the Isthmus Lloyds of New York, which commenced business in 1886.

This Lloyds has not furnished full information and financial statement as of December 31, 1921, to incorporate in these reports. It has furnished a new list of underwriters, which is printed below, and also advised that as of June 7, 1922, its outstanding fire risks were reinsured in the Ohio Millers Mutual Fire Insurance Company, Canton, Ohio, and on June 8, 1922, the outstanding automobile risks were reinsured in the Pacific Fire Insurance Company, of New York. It is understood that, at least for the present, its activities will be restricted to a small business.

The general report made herein was prepared from information furnished to us previous to December 31, 1921.

Early in 1919 the charter was purchased by Squire Company, Inc., from R. A. Corron & Company, who had purchased the original charter early in 1917. It began writing business December 1, 1919. It has been in operation too short a time under the present management to have established a record.

It has twenty-nine underwriters, each possessing \$20,000 or more above all liabilities, who have subscribed in varying amounts (\$2,500 units), and, as of March 31, 1920, total subscriptions aggregated \$340,000, of which \$170,000 had been paid in in cash and demand notes given for the balance. The New York Insurance Department has passed upon the financial standing of each of the underwriters and under the present law has power to reject any who are not satisfactory financially.

Management.—The underwriting is under the control of Squire Company, Inc., attorney-in-fact of this Lloyds, who are also general agents of the Ohio Millers Mutual Fire Insurance Company and the Mill Owners Mutual Fire Insurance Company of Iowa.

The officers of Squire Company, Inc., are: President and treasurer, A. B. Squire; vice-president, R. H. Squire; secretary, Louis C. Habig. Mr. Habig has the underwriting in charge. He has had long insurance training, having been assistant secretary of the Stuyvesant Insurance Company of New York and being associated for more than twenty years with J. S. Frelinghuysen and the Globe & Rutgers Fire Insurance Company as underwriter. He has with him in the underwriting department T. F. Allen, who for a number of years was with Fred S. James & Company.

Executive Committee.—Louis C. Habig, chairman; Winthrop Sargent, Jr., Thomas J. Evans, Jr., George W. Horton and Reginald H. Squire.

Finance Committee.—Frederick C. Harriman, chairman; Perry R. Smith, Aldis B. Squire, Gilbert H. Fates, Eugene Evans and Reginald H. Squire.

Liability of Underwriters.—The liability of underwriters is limited to the full amount of subscriptions beyond the accumulated surplus funds. A retiring underwriter cannot withdraw his cash deposit and accumulated funds until all claims have been settled and all policies expired on which he was interested as an underwriter.

Kinds of Insurance Written.—It writes fire, inland marine and automobile insurance.

Territory.—It is licensed in New York, Pennsylvania and Illinois.

LIBERTY UNDERWRITERS OF NEW YORK.—Continued.

THE UNDERWRITERS ARE AS FOLLOWS:

UNDERWRITERS.	Percentage of Amount of Policy Assumed.	Amount of Original Total Subscription	UNDERWRITERS.	Proportion of Amount of Policy Assumed.	Amount of Original Total Subscription.
Perry R. Smith, President, West Hickory Tanning Co., Ridgway, Pa.....	10-80ths	\$25,000	John J. Riordan, Jr., 713 Fidelity Bldg., Baltimore, Md.....	2-80ths	\$5,000
Aldis B. Squire, Director, New York & Pennsylvania Co., New York.....	8-80ths	20,000	Reynold Janney, Waterbury Tool Co., New York.....	2-80ths	5,000
Gilbert H. Fates, Capitalist, Orange, N. J.	4-80ths	10,000	Jacob Pfeiffer, President, Miller Rubber Co., Akron, Ohio.....	2-80ths	5,000
George H. Gleason, Hooker Electrochemical Co., New York.....	4-80ths	10,000	George C. Bayless, Chairman of Board, Bayless Mfg. Co., Binghamton, N. Y....	2-80ths	5,000
Earl V. Armstrong, Capitalist, Pasadena, Cal.....	4-80ths	10,000	William P. Barba, Director, Girard National Bank, Philadelphia, Pa.....	2-80ths	5,000
Charles R. Capps, Vice-Pres., Seaboard Air Line Ry. Co., Norfolk, Va.....	4-80ths	10,000	Reginald H. Squire, Vice-Pres., Squire Company, Inc., New York.....	2-80ths	5,000
Dennis L. McCarthy of Pennsylvania Railroad, Philadelphia, Pa.....	4-80ths	10,000	Warner Moore of Warner Moore & Co., Richmond, Va.....	2-80ths	5,000
William H. Scovill, Retired Capitalist, New York.....	4-80ths	10,000	James Alexander Smith, Jr., Sec'y. The Evans Builders Co., Washington, D. C.	2-80ths	5,000
Benjamin Bachrack, Bachrack Sons, Co., New York.....	4-80ths	10,000	James C. Francesconi, President, J. C. Francesconi & Co., New York.....	2-80ths	5,000
T. L. B. Lyster, of Hooker Electrochemical Co., Niagara Falls, N. Y.....	4-80ths	10,000	James B. Westhafer, Cashier, The Commercial Bank, Uhrichsville, Ohio.....	2-80ths	5,000
Thomas J. Evans, Jr., President, Evans Clay Mfg. Co., Uhrichsville, Ohio.....	4-80ths	10,000	Attilio W. Giannini, President, East River Nat'l Bank, New York.....	2-80ths	5,000
Eugene Evans, President, Columbia Clay Co., Columbia, S. C.....	4-80ths	10,000	F. C. Harriman, Banker, New York.....	1-80ths	2,500
Winthrop Sargent, Jr., President, Standard Sup. & Equip Co., Philadelphia, Pa.	2-80ths	5,000	Louis C. Habig, Secretary, Squire Company, Inc., New York.....	1-80ths	2,500
Charles A. Dougherty of Chas. A. Dougherty Co., Canton, Ohio.....	2-80ths	5,000	Thomas F. Turner, Attorney, Canton, Ohio.....	1-80ths	2,500
Alois J. McDonald of Lebanon Steel Foundry, Philadelphia, Pa.....	2-80ths	5,000		80-80ths	\$222,500

LLOYDS, LONDON, ENGLAND.

History.—This is the oldest insurance organization in existence, dating from the latter part of the seventeenth century. The name is derived from one Edward Lloyd, the proprietor of a coffee house, who facilitated the transaction of business between his guests. At this coffee house, "Lloyds' News," was published, which later became "Lloyds' List." It does not issue policies as an organization, the members underwriting as individuals under the supervision of a governing committee. The financial standing of applicants for membership is carefully investigated, and each member is required to deposit with the governing committee a minimum sum of £5,000, and in the majority of cases considerably more is demanded, according to the extent of business to be transacted.

The "Assurance Companies' Act" of 1909, governing insurance companies of all classes in England, which became operative July 1, 1910, also applies to underwriters at Lloyds, and underwriters writing non-marine risks are subject to the following requirements:

(a) "All premiums received by or on behalf of the underwriter in respect of fire and accident insurance or reinsurance business carried on by him either alone or in conjunction with any other insurance business for which special requirements are not laid down in this schedule, shall without any apportionment be placed in a trust fund in accordance with the provisions of a trust deed approved by the Board of Trade.

(b) "He shall also furnish security to the satisfaction of the Board of Trade (or, if the board so direct, to the satisfaction of the committee of the association), which shall be available solely to meet claims under policies issued by him in connection with fire and accident business and any other non-marine business carried on by him for which special requirements are not laid down in this schedule.

"The security may be furnished in the form of either a deposit or a guarantee, or partly in the one form and partly in the other."

The amount of the security to be furnished shall never be less than the aggregate of the premiums received or receivable by the underwriter in the last preceding year in connection with such fire and accident and other non-marine business.

(c) "The accounts of every underwriter shall be audited annually by an accountant, approved by the committee of the association, who shall furnish a certificate to the committee of the association and to the Board of Trade in the form prescribed by the Board of Trade."

These requirements are practically those that had been existing at Lloyds for many years, but until the act was passed there was no power to enforce universal compliance.

Guarantees for non-marine business were first given in 1904, and in 1908 members voluntarily agreed to the audit of their accounts.

Lloyds fire insurance policies covering American risks usually contain a warranty that some large English or American company carries a specified line on the same risk, at the same rate, and under the same form; and the infrequent delays and disputes of which we have heard in connection with Lloyds policies have usually been caused by the violation of such warranties. A considerable percentage of the policies covering American risks are placed through brokerage houses doing a large business with the Lloyds underwriters; and any attempt of the latter to evade a just claim would make it difficult for them to secure any further business in this country.

Policyholders should observe scrupulously the warranties written in the policies, as a breach of these warranties may render the insurance void.

Another important point to be considered is the reliability and reputation of the brokers through whom the policies of this institution are obtained.

The Lloyds underwriters, with the exception of a few

LLOYDS, LONDON, ENGLAND.—Continued.

in the State of Illinois, are not entered in the various States of the United States, and where not entered, in case of necessity to bring suit, action would have to be brought in the English courts.

The individual Lloyds underwriters usually operate through an attorney agent, each agent representing in most

cases a number of underwriters, thus forming various groups.

For the convenience of our subscribers who hold Lloyds policies we list below the names of the agents (in heavy type) and underwriters represented by them, who have complied with the requirements of the Committee at Lloyds'.

New syndicates, and additions to existing syndicates from December 31, 1921, to April 30, 1922 are included. Syndicates in which all the names have not furnished Non-Marine Security are marked "Marine only," while those syndicates which transact only Non-Marine business are marked "Non-Marine." It should be understood that where neither of these notes appears against a syndicate, security has been furnished for both Marine and Non-Marine.

AUDIT OF UNDERWRITING ACCOUNTS,

DECEMBER 31, 1921.

The following Members of Lloyd's have furnished Auditors' Certificates in accordance with the requirements of the Committee. The Certificates only apply to Accounts underwritten through the undermentioned Agents in the undermentioned Syndicates.

1—**E. E. ADAMS** (Bureau Nos. 275 276)
E. E. Adams A. M. Holman
Henry Bacon C. K. Murchison
***Arthur Serena** G. McKechnie
A. Pownall E. G. M. Adams
S. E. Shippard G. Coode-Adams

2—**E. E. ADAMS** (Bureau No. 276)
Ernest E. Adams Assheton Pownall
***Arthur Serena**

A. C. ALLAN (see **WILLIS, FABER & CO., LTD.**)

D. S. AUBREY (see **HAINES, COOTE & CO.**)

2—**S. J. AUBREY** (Non-Marine) (Bureau No. 547)
S. J. Aubrey Malcolm Campbell
R. D. Denman Edmund Deane
P. W. Richardson Henry G. Beck
H. E. Cresswell Norman Secretan.
F. V. Enthoven J. P. Ellis
K. G. R. Vaisey W. J. M. Burton
W. S. Coles Lewis G. Howe
W. H. Cumming E. J. M. Lumb
J. A. Reeves J. O. Silleen
R. C. J. Beaton F. C. Wright
Roland Todd G. B. C. Howard
A. E. Price W. U. Burton
H. B. Foster Walter Bazell
E. S. Holman W. J. L. Davies
J. S. Wallace S. A. Spratt
C. E. Alexander H. Holman
J. G. Vaisey F. H. Rover
J. S. Allen, Jr. R. L. Tinsley

4—**S. J. AUBREY** (Employers' Liability)
R. F. A. Riesco H. B. Foster

5—**S. BADDELEY** (Marine only)
S. Baddeley James Fulton, Jr.
R. E. Findlay C. G. Fulton
Alexander P. Anderson Peter M. Lang
S. Millard John J. Lang
Robert Findlay Arthur Caird
Charles J. Anderson William C. Wright
Clifford L. Platt T. Glyn Platt

6—**T. BAINBRIDGE** (Bureau No. 201)
T. Bainbridge E. F. Walsham
E. Howard Fletcher E. A. Coulson
C. E. Walsham H. R. Miller
W. Ward Smith W. A. Thompson
A. H. Hobdell T. H. Bainbridge
F. N. Bainbridge W. T. Savage.

7—**C. F. BEADELL** (Bureau No. 715)
Charles F. Beadell Saville E. Hudson

Sir E. BEAUCHAMP, BART, M. P. (see **W. B. ROUSE**)

8—**ALFRED BLACKMORE** (Non-Marine) (Bureau No. 676)

E. Blackmore W. P. Wild
F. Blackmore P. E. E. Wodehouse
E. H. K. Fryer J. A. Goudge
P. W. Harding B. Burletson
F. J. Skivington D. Stonehouse
C. J. Crane W. Marchbank
F. T. Fisher S. G. Fletcher
Thomas E. Brown K. W. Stone
Edward Smith A. Beattie
W. S. McBride F. W. Tabb

9—**ALFRED BLACKMORE** (Non-Marine)
Ernest Blackmore B. Burletson
Frank Blackmore D. Stonehouse
F. T. Fisher W. Marchbank
T. E. Brown A. Beattie
Edward Smith F. W. Tabb
W. S. McBride

10—**A. W. BLASHFIELD** (Marine only)
T. Mansfield Hunter E. E. Knight

11—**A. W. BLASHFIELD** (Marine only)
E. E. Knight T. Mansfield Hunter

12—**A. W. BLASHFIELD** (Marine only)
T. M. Hunter E. E. Knight

13—**A. W. BLASHFIELD** (Marine only)
A. Mitchelson T. E. Jopling
Joseph Woolf

14—**E. C. BLUNT** (Marine only)
Keith W. Price J. F. Godman

15—**E. C. BLUNT** (Non-Marine)
Keith W. Price

16—**L. H. BOLTON** (Bureau No. 20)
L. H. Bolton E. Ollivant
J. H. Glover E. H. D. Ward
G. W. Pearce V. L. Evans
E. W. Glover J. W. D. Mellor
P. B. Ingham B. Tunstall Behrens

17—**SIDNEY A. BOULTON** (Bureau No. 144)
W. P. Tyser A. B. Stewart
S. A. Boulton C. S. Cockell
Hugh Tyser E. J. Dearsley
Bledisloe J. P. I. M. Corry
F. W. Clark R. G. W. Paxton
P. K. F. Foot J. C. G. Kirkpatrick
F. H. Bonham-Carter F. A. Forde
Denys Franks C. E. C. Rabagliati
B. E. Morrison

18—**SIDNEY A. BOULTON** (Non-Marine) (Bureau No. 311)
W. P. Tyser B. E. Morrison
S. A. Boulton A. B. Stewart
Hugh Tyser C. S. Cockell
Bledisloe E. J. Dearsley
F. W. Clark J. P. I. M. Corry
P. K. F. Foot R. G. W. Paxton
F. H. Bonham-Carter J. C. G. Kirkpatrick
Denys Franks F. A. Forde

C. T. BOWRING & CO. (INSURANCE), LTD. (see **P. HARGREAVES, H. B. SECRETAN & E. B. TOMS**)

19—**W. J. BOWRING** (Marine only) (Bureau No. 25)
F. C. Bowring J. F. Brockholes
E. B. Toms W. M. Allen
F. B. Toms H. C. Stephens
D. W. T. Cargill R. M. Sutton
***R. C. Baker** W. A. C. Wilkinson
A. E. Hardy E. R. Bowring
H. G. Mann

20—**W. J. BOWRING** (Bureau No. 770)
W. J. French W. M. Allen
J. F. Brockholes E. S. S. Harding
W. A. C. Wilkinson H. Allen

W. J. BOWRING (Non-Marine) (see **H. B. MILL**)

21—**A. D. BRADFORD** (Bureau No. 340)
Arthur D. Bradford A. L. Prinsep
Henry Bradford *A. C. Chapman
W. E. Danby F. C. Corner
Henry Corner P. H. H. Eastwood
Neville O. Duke

A. D. BRADFORD (Non-Marine) (see **H. B. MILL**)

22—**A. C. BROWN** (Bureau No. 506)
A. C. Brown H. C. Humphery
A. J. Melhuish G. F. Brown
***G. R. Maltby** R. A. Melhuish
W. M. Strachan

NOTE.—Names marked thus * have ceased Underwriting. Names marked thus † have left the Syndicate. Syndicates marked thus ‡ have ceased.

LLOYDS, LONDON, ENGLAND.—Continued.

C. N. BROWN (see A. L. STURGE & CO.)

‡22—A. C. CHAPMAN (Non-Marine) (Bureau No. 500)
 William H. Dolphin Henry G. Poland
 Gustav Bescky *Arthur Serena
 C. Osborne Reiss Ernest E. Adams
 T. Hammond Wells Neville O. Duke
 Herbert W. Symondson Arthur D. Bradford
 *A. Cecil Chapman C. Kenneth Murchison
 Assheton Pownall

‡24—A. C. CHAPMAN (Non-Marine) (Bureau No. 503)
 Henry Bacon Henry Bradford
 Stuart W. G. Tringham Albert V. F. Seymour
 Kenneth G. Poland

‡25—A. C. CHAPMAN (Non-Marine) (Bureau No. 504)
 R. Holdsworth Williams Herbert S. Lynch-White
 W. Frederick Williams Frank N. Lynch-White
 Robert Lynch-White

‡26—A. C. CHAPMAN (Employers' Liability)
 *A. C. Chapman

‡27—A. F. CHARLESWORTH (Bureau Nos. 250, 251)
 A. F. Charlesworth R. Graham Murray
 F. des Vœux W. Burton Stewart
 G. J. W. Noble J. H. B. Noble

28—H. G. CHESTER (Bureau Nos. 67, 68, 485)
 H. Guylee Chester Philip D'Ambrumenil
 Norman E. Lamplough T. Arthur Chester
 J. Cecil Wray Albert G. Dain
 Francis H. Walker Ernest T. Newman
 William J. L. Davies Sidney A. Spratt
 Laurence L. Savill Percy L. Whison
 Thomas W. Noad Ernest W. Lamplough
 Norman P. Fenwick Leighton Seager
 Andrew C. Shankland

29—CHOISY, de ROUEMONT & CO., LTD. (Non-Marine)
 (Bureau No. 512)
 E. F. de Rougemont A. F. de Rougemont
 J. D. Choisy D. R. Bellamy

30—CHOISY, de ROUEMONT & CO., LTD.
 E. F. de Rougemont A. F. de Rougemont
 J. D. Choisy D. R. Bellamy

C. S. COCKKILL (Non-Marine) (see B. A. GLANVILLE & E. D. WALBROND)

31—CRAWLEY, DIXON & BOWRING, LTD. (Non-Marine)
 (Bureau No. 720)

H. E. Crawley R. M. Sutton
 Philip D'Ambrumenil H. C. Stephens
 Noel Bligh Bury
 J. P. T. Evans Henry S. Smurthwaite
 I. Freeman-Thomas Leonard Hull
 D. A. Luscombe V. Ferguson
 H. W. Marshall B. N. L. Whiteaway
 R. A. Workman H. A. V. Bonnin
 Frank Workman A. J. Norman
 G. Pyman F. J. Pope
 J. S. Pymau H. J. Tennant
 V. T. Thompson D. Horsfall
 Rees Jones Guy Lambert
 J. Boldero H. E. Wethered
 Hugh Hope Nelson U. W. Dickinson

32—CRAWLEY, DIXON & BOWRING, LTD. (P. HARGREAVES) (Non-Marine) (Bureau No. 720)

J. B. Wimble †W. J. French
 W. E. Hargreaves E. Stevinson
 Raymond Beck P. Hargreaves
 G. B. Hunter Clive Bowring
 A. F. Haslam Harvey Bowring
 Harold Jowers

33—CRAWLEY, DIXON & BOWRING, LTD. (C. T. BOWRING & CO. (INSURANCE), LTD.) (Non-Marine) (Bureau No. 720)

F. C. Bowring D. W. T. Cargill
 E. B. Toms A. E. Hardy
 F. B. Toms H. G. Mann
 F. C. Bowring, Jr. E. R. Bowring, Jr.
 E. R. Bowring

34—CRAWLEY, DIXON & BOWRING, LTD. (W. A. HUGGINS) (Non-Marine) (Bureau No. 720)

Gilbert F. Beck F. K. Hodgson
 W. A. Huggins G. H. Kennedy
 D. E. Mackintosh R. Coke
 E. T. S. Dugdale E. Hughes-Hughes

35—CRAWLEY, DIXON & BOWRING, LTD. (A. G. WELCH) (Non-Marine) (Bureau No. 720)

S. H. Fawell S. E. Higgins
 A. G. Welch F. A. Holman
 W. A. Lindsay E. S. Holman
 D. M. Colman E. W. Bland
 J. Colman Vere Chaplin
 A. W. Prior W. T. Potts
 J. C. Blair R. H. Holman

‡CRAWLEY, DIXON & BOWRING, LTD. (W. J. BOWRING) (Non-Marine) (Bureau No. 720)

F. C. Bowring H. G. Mann
 E. B. Toms E. R. Bowring
 F. B. Toms W. M. Allen
 D. W. T. Cargill J. F. Brockholes
 A. E. Hardy W. A. C. Wilkinson

37—CRAWLEY, DIXON & BOWRING, LTD.
 H. E. Crawley A. J. Norman

Per CRAWLEY, DIXON & BOWRING, LTD. (UZIELLI DEPT.) (see WESTON CROCKER)

38—WESTON CROCKER (Marine only) (Bureau No. 39)

A. R. Mountain P. B. Reckitt
 Ernest Stanier W. J. Mallinson
 F. T. Gilliat H. Maitland Kersey
 *R. D. Hill G. A. Severn
 Norman Denkin W. F. Smith
 J. B. Richardson Weymas
 A. C. Turner H. W. Marshall
 G. A. Crawley Weston Crocker

39—WESTON CROCKER (Bureau Nos. 38, 39)
 H. Hill R. C. Snowden

40—WESTON CROCKER (Non-Marine) (Bureau No. 38)

Weston Crocker A. C. Turner
 Ernest Stanier *R. D. Hill
 Norman Denkin H. W. Marshall
 J. B. Richardson A. R. Mountain

41—HERBERT CROSFIELD (Marine only) (Bureau No. 365)

Herbert Crosfied E. Heron Varwell
 Hawkins B. Varwell T. B. Probyn
 Gordon B. Allt Reginald C. Bray

42—H. G. DA COSTA and/or W. J. OLDWORTH (Bureau Nos. 765, 766)

H. G. Da Costa H. W. Young
 W. F. Turner R. D. Denman
 C. R. English P. R. Fairclough
 H. B. Cresswell F. R. Price
 F. S. Phillips A. N. White
 E. D. Price G. C. Scarman
 W. J. Oldworth R. D. Walround
 S. E. Grimmer J. O'Hara Murray
 Denman W. T. M. Buller
 F. W. Marrian E. E. Ridger
 A. W. Young

43—H. G. DA COSTA and/or W. J. OLDWORTH (Bureau No. 768)

E. D. Price W. J. Oldworth
 H. G. Da Costa †W. T. M. Buller

44—H. G. DA COSTA and/or W. J. OLDWORTH (Non-Marine) (Bureau No. 767)

H. G. Da Costa E. D. Price
 W. F. Turner S. E. Grimmer
 C. R. English A. N. White
 A. W. Young W. J. Oldworth
 H. W. Young W. T. M. Buller
 F. S. Phillips

‡45—E. DEANE (Bureau Nos. 245, 246.)

Edmund Deane Malcolm Campbell
 *Albert A. Elliott Henry G. Beck
 Edward J. M. Lumb

46—A. B. DICK-CLELAND (Non-Marine) (Bureau Nos. 640, 643)

T. Ogilvie Davis R. H. Pipon
 Paul Fairweather G. W. N. Boynton
 M. Donald Barder J. P. Phillips
 Edgar T. Needham K. G. Whiteley
 Albert Barder C. B. Dick-Cleland
 Michael Moses

47—A. B. DICK-CLELAND (Non-Marine) (Bureau No. 641)

E. T. Lindley H. S. Lawther
 W. L. Greenlees Harold Harrison

48—NEVILLE DIXEY (Bureau No. 232)

Neville Dixey E. H. Chambers
 Herbert Fitch Thomas Armstead
 H. F. S. Pryke E. H. Chambers
 William Palmer Gustav Bescky
 C. Alexander Harvey Franklin Lushington
 Charles H. Harvey Fyfe Duthie
 S. Walter Morris

F. F. DIXON & CO. (LONDON), LTD. (see B. N. L. WHITE, AWAY and A. B. DICK-CLELAND)

49—J. E. DUDER (Bureau No. 740)

J. E. Duder Cecil Banting
 H. W. Aston G. Wilder
 F. Elliot-Smith H. Kelman
 A. P. Banting E. Hosken
 Walter Faber P. S. Stephens
 Egerton C. D. Lovell H. Nelder
 P. Haig Thomas D. H. Duder
 Edgar Banting

NOTE.—Names marked thus * have ceased Underwriting.
 marked thus † have ceased.

Names marked thus † have left the Syndicate. Syndicates

LLOYDS, LONDON, ENGLAND.—Continued.

50—J. E. DUDER (Bureau No. 740)

P. E. Giles O. P. Eckhard
L. J. Nixon G. T. Gifford
E. B. Maufe

51—A. E. DUNCOMBE (Marine only)

F. Gordon Young Howard P. Jones
Henry N. Mathews T. O. Davis

DURTNELL & FOWLER (Non-Marine) (see S. J. TROUNCE)

52—H. W. EDMUNDS (Bureau No. 315)

H. W. Edmunds F. D. Bacon
*W. F. Miller W. C. Bersey
W. E. King H. C. Wheeler
B. N. L. Whiteaway P. Wigham-Richardson
Percy Woods J. P. Ellis
F. W. Dilke A. Cutforth
C. E. Haskett-Smith

53—B. ELLIOTT (Marine only) (Bureau No. 610)

Bernard Elliott Alexander E. J. Reiss

54—G. J. EMANUEL (Bureau No. 815)

George J. Emanuel

55—H. L. FABER (Bureau No. 53)

Alfred Faber H. J. Paterson
A. C. Allan B. Hobson
A. J. Hobson W. Hobson
F. E. Vincent H. L. Faber
H. Elliot-Smith

56—G. FAITH (Marine only) (Bureau No. 560)

Lionel C. Sage A. J. R. Thorne
F. E. Fehr J. S. Holmes
J. W. Hope J. Hetherington
T. Wiles H. Boot

57—G. FAITH (Marine only) (Bureau No. 760)

F. Rogerson H. S. Mountain
F. Hall F. C. Previtt

58—F. J. L. FISH (Bureau No. 265)

Stephen J. White H. Faithfull
E. S. Liddiard F. Burnett-Stuart
L. C. C. Lindsey E. A. V. Baker
Charles O. Walker H. E. de Rougemont
Charles F. Tindal C. H. Turner
A. F. F. Smith W. F. Soames
H. H. Paynter E. C. B. Merriman
C. K. Butler Frederic J. L. Fish
*Wm. H. Dolphin

†59—B. R. FLEMING (Bureau Nos. 160, 161)

*G. W. Frisby *D. G. Fleming, Jr.
*B. R. Fleming *P. G. Yorke
*J. C. Bannerman

†60—B. R. FLEMING (Non-Marine) (Bureau No. 551)

*B. R. Fleming *G. W. Frisby
*J. C. Bannerman

61—J. FLEMING.

J. Fleming

J. FLEMING (see also R. TODD and/or J. FLEMING)

62—S. G. FLETCHER (Bureau No. 285)

S. G. Fletcher G. G. Taylor
F. S. Isaac J. Boswell Brown
H. A. V. Bonnin G. J. Morgan
J. P. Head P. H. Gillespie
K. W. Stone J. A. Young
A. E. Birmingham

63—HENRY FORBES

H. Kenneth H. S. Price
J. Turton Wright J. S. Brander
L. R. M. Rate Henry Forbes

64—W. E. FOUND (Bureau No. 442)

W. E. Found Cecil Kennard
A. B. Bathurst J. K. Foster
†E. M. H. Raynsford Hyde H. A. Kennard
E. S. Dawes J. F. Anderson
J. G. H. Somervell †W. A. Cantlay

65—L. J. FRIEDLANDER (Bureau No. 237)

Leslie J. Friedlander *W. J. Cotterell
Frederick D. Heath D. E. W. Gibb
A. Steane Price W. B. Marshall
N. A. Charrington Norman H. Symons
Sidney J. Hoge Ernest Merton
J. F. Matheson Derek FitzGerald
W. N. Gibb

66—L. J. FRIEDLANDER (Bureau No. 407)

H. J. Arbon G. C. Isaacs
J. R. Westcott W. E. Evans
H. M. Isaacs A. Bryans

ROBT. GARDNER, MOUNTAIN & CO., LTD. (see A. METH-
UEN, G. SIMMONS and G. FAITH)

67—B. A. GLANVILL (Bureau Nos. 461, 462)

M. B. Davie Dennis L. Hall
B. A. Glanvill A. D. R. Goulder
B. I. Franklin-Adams W. Arthur Turner
Frank C. Ellis R. E. Enthoven
H. Arthur Gammidge A. F. Charlesworth
A. A. Stuart Black Frederick des Vaux
R. S. Pearson George J. W. Noble
E. J. Enthoven R. Graham-Murray
J. W. Crewdson W. B. Stewart
H. B. Grotrian J. H. B. Noble
H. T. Williams E. F. Charlesworth
R. H. Hooper Edmund Deane
Arthur O. Lowry E. J. M. Lumb
Cuthbert Radcliffe M. Campbell
J. Armour Macmillan H. G. Beck
Charles T. Cole G. V. Greenall

68—B. A. GLANVILL (Non-Marine) (Bureau No. 661)

B. A. Glanvill H. T. Williams
M. B. Davie R. H. Hooper
Bernard Franklin-Adams A. O. Lowry
Frank C. Ellis Cuthbert Radcliffe
Arthur Gammidge J. Armour Macmillan
A. Stuart Black Charles T. Cole
R. S. Pearson Dennis L. Hall
E. J. Enthoven A. D. R. Goulder
J. W. Crewdson W. Arthur Turner
H. B. Grotrian R. E. Enthoven

69—B. A. GLANVILL (Non-Marine) (Bureau No. 662)

J. R. Warren T. Whiteley
Sidney Allen L. S. Chappell
J. S. Knott

70—E. B. GRAHAM (Non-Marine) (Bureau No. 780)

Assheton Powuall Kenneth G. Poland
Gustav Bescky Albert V. F. Seymour
T. Hammand Wells R. Holdsworth Williams
Henry G. Poland W. Frederick Williams
*Arthur Serena Robert Lynch-White
Ernest E. Adams Herbert S. Lynch-White
C. Kenneth Murchison Frank N. Lynch-White
Henry Bacon

71—A. W. GROOM (Bureau No. 455)

Howard Houlder John Hutton
J. R. Wells Thomas Miles
A. W. Davidson P. S. Groom
Alexander Freeland A. W. Groom
D. P. Horne

72—HAINES, COOTE & CO. (Marine only)

Ernest T. Coote G. B. Bloett
H. Ernest Crawley H. J. Tennant
John P. T. Evans

73—HAINES, COOTE & CO (Non-Marine)

Ernest T. Coote Charles A. Hewitt

†74—W. F. HANLEY (Bureau No. 390)

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A. E. Roberts	L. S. Jones

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F. G. Hall
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G. J. Fowler
S. W. Mountain
G. Faith
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Sidney Mortimer

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T. Adair
R. Christie

UNDERWRITERS AT LLOYDS OF MINNEAPOLIS,

1134 McKnight Building, Minneapolis, Minn.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$5,000 00
Bonds and stocks owned.....	480,833 00
Interest due and accrued on bonds.....	2,461 57
Cash in banks and office.....	7,272 66
Agents' balances not over three months due	12,758 04
Interest accrued on county warrants.....	8 23
County warrants receivable.....	208 75
Certificate of deposit deposited by under-	
writers	375 00
Accounts receivable	6,424 14
Furniture and fixtures, (automobile).....	800 00

TOTAL ADMITTED ASSETS..... \$516,141 39

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$61,930 00
Unearned premium	103,880 44
Estimated taxes hereafter payable.....	5,061 52
TOTAL LIABILITIES, except capital	\$170,871 96
Underwriters' deposits	255,000 00
NET SURPLUS	90,269 43

TOTAL..... \$516,141 39

GENERAL REVIEW.

History.—This is a Lloyds organization, which was licensed to transact business by the Minnesota Insurance

Department March 5, 1913. It has fifty underwriters, who are all substantial business and financial men of St. Paul, Minneapolis and other large cities. Under the laws of

UNDERWRITERS AT LLOYDS OF MINNEAPOLIS.—Continued.

Minnesota an organization of this kind may be organized to write all classes of insurance other than life. Each underwriter has deposited \$5,000 in cash and each obligates himself for an additional \$5,000.

Management.—This institution was organized by Charles W. Sexton, a prominent local agent of Minneapolis, who served as attorney until his death. The present managers are John H. Hauschild, attorney, and Geo. W. Harsh, deputy attorney, president and vice-president respectively of the Charles W. Sexton Co.

The securities owned are high grade.

Its loss paying reputation is excellent.

Kind of Risks Insured, etc.—Policies of this institution provide insurance on automobiles against fire and theft, liability, property damage and collision. It also does a bonding business. Tariff rates are charged.

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FREDERIC S. BELL, President Laird-Norton Co., Winona, Minn.
RUSSELL M. BENNETT, Capitalist Pine and Mineral Lands.
JOHN BIRKHOLZ, Banker, Grand Forks, N. D.
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ARTHUR R. ROGERS, President Rogers Lumber Co.
FRED B. SNYDER, Snyder, Gale & Richards, Attorneys.
JOHN P. SNYDER, President John P. Snyder Co.
FREDERICK H. STOLTZE, President Empire Lumber Co.
CHARLES D. VELIE, Sec. and Treas. Deere & Webber Co.
FRED C. VAN DUSEN, President G. W. Van Dusen & Co.; President Minneapolis F. & M. Ins. Co.
WILLIS J. WALKER, Vice-President Red River Lumber Co.
C. E. WEBBER, President Deere & Webber Co.
F. E. WEYERHAEUSER, Weyerhaeuser & Co., St. Paul.
F. G. WINSTON, President Winston, Harper, Fisher Co.; President Winston Bros. Company.
D. N. WINTON, President The Pas Lumber Co., The Pas, Manitoba; President Winton-Rosenberry Co., St. Joe, Idaho.

ADVISORY COMMITTEE.

Hovey C. Clarke, Chairman; Earle Brown, Fred B. Snyder, Cavour S. Langdon, C. M. Harrington; John H. Hauschild, Attorney.

Income, 1921.—Gross premiums, \$289,594.39; reinsurance, \$1,184.00; return premiums, \$74,283.36; net premiums, \$214,127.03; interest, etc., \$8,805.73; interest and dividends on securities deposited by underwriters, \$17,591.87; amounts contributed by incoming underwriters, \$5,275.75; total income, \$245,800.38.

Disbursements, 1921.—Gross amount paid for losses, \$100,570.16; salvage, \$2,045.05; net amount paid policyholders for losses, \$98,525.11; underwriting expenses, \$75,711.22; interest and dividends on securities deposited by underwriters, \$17,591.87; payments to retiring underwriters, \$4,688.21; total disbursements, \$196,516.41.

Ratios to Premiums Written.—Losses paid, 46.0%; losses incurred, 62.5%; underwriting expenses, 35.3%; underwriting loss, 3.5%.

Ratios to Premiums Earned.—Losses incurred, 66.7%; expenses incurred, 37.1%; underwriting loss, 3.8%.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$200,681.90.

Losses incurred during 1921, \$133,890.11; underwriting expenses incurred during 1921, \$74,463.73; total, \$208,353.84.

Loss from underwriting during 1921, \$7,671.94.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$9,508.92; profit on investments during 1921, \$587.54.

Gain from investments during 1921, \$10,096.46.

Gain and Loss Exhibit, 1921.—Gain from investments, \$10,096.46.

Loss from underwriting, \$7,671.94.

Surplus, December 31, 1920, \$342,844.91; increase, \$2,424.52; surplus, December 31, 1921, \$345,269.43.

LLOYDS, NEW YORK,

110 William Street, New York.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$177,450 00
Interest due and accrued thereon.....	2,204 83
Cash in banks and office.....	57,848 71
Agents' balances not over three months due.....	12,967 71
Reinsurance recoverable on paid losses....	1,748 32
Reinsurance adjustment expenses recoverable.....	85 44

TOTAL ADMITTED ASSETS..... \$252,305 01

LIABILITIES, DECEMBER 31, 1921.

Losses and claims.....	\$55,586 89
Unearned premiums.....	95,204 12
Contingent commissions, etc.....	29 24
Reserve for income taxes.....	9,000 00

TOTAL LIABILITIES, except capital \$159,820 25
NET SURPLUS..... 92,484 76

TOTAL..... 252,305 01

LLOYDS, NEW YORK — *Continued.*

GENERAL REVIEW.

History.—This is a Lloyds institution, whose charter was purchased in January, 1914, by Cornwall & Stevens, insurance brokers, 110 William street, New York City. It is in excellent repute and writes business only on risks controlled by that firm.

The underwriters are as follows, and are each a member of the firm of Cornwall & Stevens: H. C. Cornwall, G. C. Stevens and S. G. Stevens.

It is licensed in New York only.

The securities owned are high grade, the valuations are those fixed by the Convention of Insurance Commissioners.

Income, 1921.—Gross premiums, \$454,967.66; reinsurance, \$294,100.81; return premiums, \$70,128.66; net premiums, \$90,738.19; commissions received exceed commissions paid, \$5,031.96; interest, etc., \$8,973.48; gross increase by adjustment in book value of ledger assets, \$3,594.00; total income, \$108,337.68.

Disbursements, 1921.—Gross amount paid for losses, \$311,667.45; reinsurance, \$269,227.31; salvage, \$100.03; net amount paid policyholders for losses, \$42,340.11; underwriting expenses, \$13,303.89; gross decrease by adjustment in book value ledger assets, \$3,875.00; total disbursements, \$59,519.00.

AT LUMBERMEN'S LLOYDS,

Eau Claire, Wis.

History.—This association was organized in 1893. The management does not furnish us with full information, but gives the following general information: That during its twenty-eight years of operation the loss ratio has averaged about 37%, and the expenses have been only 3% of the premiums, and that the dividends paid and undivided profits during the period of its existence have been about 63%. This Lloyds does not operate upon a commission basis, the business being transacted by a salaried attorney.

The maximum policy issued is \$25,000. The gross amount for which any subscriber may be bound on any one risk is limited to \$2,500. The total assets as of December 31, 1919, amounted to \$175,783.37, with no unpaid losses.

The management has also advised us that the funds of the Lloyd's are in either government bonds or cash.

The liability of the underwriters is several and not joint, each subscriber acting for himself and independent of the others.

In 1918, L. E. Dunnigan became attorney of this Lloyds, succeeding Mr. J. A. Smith, deceased.

It has an advisory committee of five members, as follows: Wm. Irvine, Weyerhaeuser Timber Co., Chippewa Falls, Wis.; J. T. Barber, North Western Lumber Co., Eau Claire, Wis.; L. S. Case, of Weyerhaeuser Sales Co., Spokane, Wash.; C. F. Wiehe, Edw. Hines Lumber Co., Chicago, Ill.; Jno. S. Owen, John S. Owen Lumber Co., Eau Claire, Wis.

A complete financial statement showing all items of assets, liabilities, income and disbursements should be furnished, also a complete list of underwriters and the amounts subscribed and paid in by each, in order that its standing and operations can be understood.

MERCHANTS UNDERWRITERS OF NEW YORK,

110 William St., New York, N. Y.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$106,512 25
Cash in banks and office.....	4,228 89
Agents' balances not over three months due	1,813 32
Losses due from reinsured companies.....	5,378 16
Accrued interest on bonds.....	1,777 47

TOTAL ADMITTED ASSETS..... \$119,710 09

LIABILITIES, DECEMBER 31, 1921.

Net unpaid claims.....	\$27,942 78
Unearned premiums	67 67
Contingent commissions, etc.....	965 46
Reinsurance	1,632 36
Loan payable	37,830 00

TOTAL LIABILITIES, except capital \$68,238 27
NET SURPLUS 51,471 82

TOTAL \$119,710 09

GENERAL REVIEW.

History.—This is a Lloyds, formerly known as the Merchants Fire Lloyds, organized in 1888. The charter of this organization passed through several hands and was operated under various managements with which the present interests had nothing to do, until in August, 1919, it was purchased by Skinner Underwriting Agency, Inc., the name having been changed to the present one.

It is too early, under its present management, to have established a record. In 1920 the loss and expense ratios were above normal. Owing to reinsurance of its business,

as hereinafter referred to, its loss and expense ratios were disproportionate in 1921.

This Lloyd's in order to facilitate some changes in its list of underwriters the management advised us, reinsured its outstanding risks as of November 29, 1921, in the Stuyvesant Insurance Company, of New York.

Management.—The attorney-in-fact and manager is Skinner Underwriting Agency, Inc. James R. Skinner has been in the insurance business for many years. The present list of subscribers and underwriters number twenty-five, having been passed upon and approved by the Insurance

MERCHANTS UNDERWRITERS OF NEW YORK. — *Continued.*

Department of New York State; all of them are substantial business men living for the most part in New York City, Washington, D. C., and Pennsylvania.

The trustees who have charge of the funds and securities are as follows: C. H. Miller (C. H. Miller Hardware Company), Huntingdon, Pa.; A. G. Heller (Heller Bros. Co., Inc.), Newark, N. J.; G. Thomas Dunlop (Terminal Taxicab Company), Washington, D. C.

The executive committee consists of W. P. Lewis (secretary National Fire Insurance Underwriters), Huntingdon, Pa.; James B. Skinner Co., 110 William street, New York City; Henry Hudson (president Hudson Fibre Company), Hudson, N. Y.

The management advises that the Lloyds writes fire lines in amounts ranging from \$2,500 to \$5,000, depending upon the character and standing of risks insured.

THE UNDERWRITERS ARE AS FOLLOWS:

UNDERWRITERS.	Percentage of Amount of Policy Assumed.	Amount of Original Total Subscription.
C. H. Miller (Director, First National Bank), Huntingdon, Pa.....	50-300%	\$50,000
William P. Lewis (Secretary National Fire Ins. Under.), Huntingdon, Pa.....	50-300%	50,000
James B. Skinner (Insurance), New York City, N. Y.....	20-300%	20,000
Samuel S. Bryan (United Hardware & Supply Co.), Titusville, Pa.....	10-300%	10,000
Frank C. Goodwin (The F. C. Goodwin Company), Philadelphia, Pa.....	10-300%	10,000
Henry Hudson (Hudson Fibre Company, Hudson, New York.....	10-300%	10,000
Thomas F. Miller (C. H. Miller, Hardware Co.), Huntingdon, Pa.....	10-300%	10,000
John B. Kunz (The J. B. Kunz Co.), Huntingdon, Pa.....	10-300%	10,000
John Langdon (Director, Union National Bank), Huntingdon, Pa.....	10-300%	10,000
Arnaud G. Heller (Heller Brothers Company), Newark, New Jersey.....	10-300%	10,000
John Phillips (Pres. First National Bank), Huntingdon, Pa.....	10-300%	10,000
Chester A. Asher (Confectioner), Philadelphia, Pa.....	10-300%	10,000

UNDERWRITERS.	Percentage of Amount of Policy Assumed.	Amount of Original Total Subscription.
D. Shelley Kloss (Cashier, First National Bank), Tyrone, Pa.....	10-300%	10,000
H. B. Swoope (Pres. Madera National Bank), Madera, Pa.....	10-300%	10,000
Theodore F. Bayer (The Bayer Grocery Co.), Huntingdon, Pa.....	10-300%	10,000
Louis J. Miller, Huntingdon, Pa.....	10-300%	10,000
George D. Krause (Krause Hardware Company), Lebanon, Pa.....	5-300%	5,000
G. Thomas Dunlop (Terminal Taxicab Company, Washington, D. C.....	5-300%	5,000
Henry D. Crampton (Secretary Capital Traction Co.), Washington, D. C.....	5-300%	5,000
A. P. Scripture (Iron and Steel), New York City, N. Y.....	5-300%	5,000
Joseph J. Slechts, New York City, N. Y.....	5-300%	5,000
F. C. Moys (Hardware), Boulder, Colo...	10-300%	10,000
C. W. Scarborough (Scarborough & Klaus), Pittsburgh, Pa.....	5-300%	5,000
Frank H. Eastman, Boulder, Colorado....	5-300%	5,000
Frank H. Goodfellow, Hollidaysburg, Pa.....	5-300%	5,000
	300-300%	\$300,000

Income, 1921.—Gross premiums, \$65,844.25; reinsurance, \$29,842.29; return premiums, \$28,611.48; net premiums, \$7,890.48; interest, etc., \$4,519.26; commissions and tax on reinsurance, \$4,908.55; losses due, \$5,878.16; borrowed money and miscellaneous, \$40,421.48; total income, \$62,617.93.

Disbursements, 1921.—Gross amount paid for losses, \$67,378.99; reinsurance, \$6,945.25; net amount paid policyholders for losses, \$60,433.74; commissions, \$13,180.58; dividends to subscribers, \$7,050.00; rents, \$1,233.43; tax, \$277.76; expenses, \$738.33; interest, \$241.26; total disbursements, \$83,155.10.

PORTLAND MARINE UNDERWRITERS,

Portland, Me.

GENERAL REVIEW.

History.—This is a Lloyds institution which has been in existence since March, 1887, transacting a small business, mainly local, and writing marine insurance only. It is composed of fifty firms and individuals and had a fund of \$50,000 in good securities which, together with surplus profits, was held for the protection of policyholders.

Albert B. Hall is manager. He is connected with Norton, Hall & Webster, insurance agents of Portland, Me.

This Lloyds has not reported to us that full information might be incorporated in these reports. Complete financial statement showing assets, liabilities, income and disbursements, and also complete list of underwriters with amount assumed by each, should be furnished.

Its directors are as follows: Edward B. Winslow, James W. Parker, William Leavitt, Albert B. Hall, Fritz H. Jordan, Charles F. Flagg and Thomas J. Laithwaite.

SOUTHERN LLOYDS.

Lott Street, Yoakum, Texas.

ADMITTED ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$13,975 00
Interest due and accrued thereon.....	1,325 99
Loans on collateral security.....	10,500 00
Interest due and accrued thereon.....	864 40
Bonds owned	1,100 00
Interest due and accrued thereon.....	25 86
Cash in banks and office.....	12,840 80
Premium balances not over three months due	12,108 27
Bills receivable taken for fire risks.....	2,608 79
Underwriters reserve notes	80,000 00
Other admitted assets.....	65 17

TOTAL ADMITTED ASSETS..... \$135,414 28

LIABILITIES, DECEMBER 31, 1921.

Losses and claims	\$14,426 55
Unearned premiums	25,961 62
Estimated taxes hereafter payable.....	272 09
Contingent commissions, etc.....	332 56
Funds held under reinsurance treaties.....	116 05

TOTAL LIABILITIES except capital. \$41,128 78
 Guarantee capital (\$20,000, paid in cash). 100,000 00
 EXCESS OF LIABILITIES..... — 5,714 50

TOTAL \$135,414 28

GENERAL REVIEW.

This is a Lloyds organization which began business July 2, 1918, with total subscriptions of \$100,000, of which \$20,000 was paid in and non-interest bearing notes given for the balance of \$80,000. The manager and attorney-in-fact are W. E. Green, Shiner, Texas; Phillip Welhausen, W. E. Green and D. J. Shall of Yoakum, Texas. Green and Shall are actuaries and managers for the attorney-in-fact; and Phillip Welhausen, Yoakum, Texas, is treasurer.

The unpaid notes are included in the assets, but are deducted in the liabilities as a part of the guaranty capital.

W. E. Green has represented stock companies for a number of years and is secretary and manager of the South Texas Ginnery Mutual Fire Insurance Company, Yoakum, Texas, which he organized. D. J. Shall has been an insurance agent for eight years and for one year has served as actuary for the South Texas Ginnery Mutual Fire Insurance Company. Fire, tornado, hail and automobile fire and theft insurance is written.

The loss ratio of this organization for 1920 was approximately 62%, and in 1921 it was 65.2% on the written, and 96% on the earned premium basis. The expenses were low but this high loss ratio caused an underwriting loss of \$14,247.12, and caused a deficit in surplus of \$5,714.50.

This Lloyds was examined by the Texas State Insurance Department as of May 31, 1922, and, deducting the item of underwriters' notes (\$80,000) and some other small items as unadmitted assets, made the admitted assets \$50,552.96, net surplus, \$3,244.45, and surplus to policyholders, \$28,344.45.

Any underwriter may withdraw from his agreement by giving ten days written notice, or failing to fulfill obligations may be dropped, and the amounts he has underwritten shall be cancelled, and his account liquidated.

The attorneys and managers receive 25% of net premiums and pay all expenses except losses. The underwriting committee consists of E. F. Walters, capitalist, Shiner, Texas; C. L. Strieber, gins and mills, Yorktown, Texas; A. J. McKean, merchants and ginnery, Prairie Lea, Texas; Charles Fischer, gins and mills, Cuero, Texas; M. A. Meyer, lumber, Yoakum, Texas; J. B. Harris, retired merchant and capital-

ist, Yoakum, Texas; G. A. Lowrance, stockman, Yoakum, Texas; W. A. Carnes, wholesale produce, capitalist, Yoakum, Texas; W. L. Burton, merchant, Yoakum, Texas.

UNDERWRITERS.

List of underwriters, showing by figures opposite their respective names, their individual subscriptions of assets, and the percentage of the total risk contracted by each of them respectfully, to-wit:

	Sub- scription.	Per cent.
Yoakum, Texas:		
Green & Welhausen, Capitalists.....	\$5,000	5%
Phillip Welhausen, V. P. Yoakum State Bank.	11,000	11%
Gus Lowrance, Stockman.....	5,000	5%
S. A. Carnes & W. A. Carnes, Wholesale Produce and Capitalists.....	5,000	5%
S. T. Woodring & M. A. Meyer, Lumber...	5,000	5%
K. F. Carson, Stockman.....	3,000	3%
M. C. Driscoll, V. P. Yoakum State Bank...	2,000	2%
J. J. Jareah & W. L. Burton, General Merchants	2,000	2%
A. J. Fetterly.....	2,000	2%
Hertz & Meyer, Merchants.....	1,800	1%
J. C. Koerth, Capitalist.....	1,000	1%
D. J. Shall, Fire Insurance.....	2,000	2%
A. A. Poth, Farming and Stock Raising....	1,000	1%
J. L. Bass, Bass Bros. Co.....	1,000	1%
D. B. Cain, Pres. D. B. Cain Co.....	1,000	1%
G. B. Carstarphen, Edwards-Carstarphen Co.	1,000	1%
W. E. Green, Fire Insurance.....	2,000	2%
J. B. Harris, Retired Merchant.....	3,000	3%
W. E. Stapp, Cotton Factor.....	1,000	1%
Shiner, Texas:		
Wm. Green, Capitalist	10,000	10%
E. F. Walters, Capitalist.....	10,000	10%
C. B. Welhausen, C. B. Welhausen & Co.....	2,000	2%
Peck Welhausen, Cashier First Nat'l Bank.	1,000	1%
A. J. Blohm, J. C. Blohm & Son.....	1,000	1%
Theo. Rogge, Gins.....	1,000	1%
C. T. Garbade, Garbade Lumber Co.....	1,000	1%
Cuero, Texas:		
R. S. Dilworth, Capitalist.....	1,000	1%
Cuero, Texas:		
Mike Byrne, Merchant	1,000	1%
Chas. Fischer, Gins and Mills.....	1,000	1%
Yorktown, Texas:		
Strieber Bros., Gins and Mills.....	5,000	5%
W. Westhoff, Lumber Dealer.....	1,000	1%
San Antonio, Texas:		
W. L. Ovth, Capitalist.....	2,000	2%
Floresville, Texas:		
S. V. Houston, Capitalist.....	1,000	1%
Prairie Lea, Texas:		
McKean Bros., Merchants and Ginnery.....	2,000	2%
Thomaston, Texas:		
D. B. McManus, General Merchandise.....	1,000	1%
Schertz, Texas:		
Sweet C. W. Koch, Banker and Merchant...	1,000	1%
Sweet Home, Texas:		
I. E. Valenta, Banker and Merchant.....	1,000	1%
Porth, Texas:		
Wm. Eckel, General Merchant.....	1,000	1%
Nordheim, Texas:		
Osterlich & Neutaler, Bankers & Merchants.	1,000	1%
Hebronville, Texas:		
Henry Edds	1,000	1%
Total	\$100,000	100%

SOUTHERN LLOYDS'. — *Continued.*

Income, 1921.—Gross premiums, \$73,851.21; reinsurance, \$154.76; return premiums, \$19,361.21; net premiums, \$54,335.24; interest, etc., \$1,517.93; increase in liabilities during the year on account of reinsurance treaties, \$116.05; total income, \$55,969.22.

Disbursements, 1921.—Net amount paid policyholders for losses, \$35,523.49; underwriting expenses, \$15,157.76; dividends to underwriters, \$1,200.00; investment expenses, \$3.25; total disbursements, \$51,884.50.

Ratios to Premiums Written.—Losses paid, 65.3%; losses incurred, 78.4%; underwriting expenses, 27.8%; underwriting loss, 26.2%.

Ratios to Premiums Earned.—Losses incurred, 96.0%; expenses incurred, 31.4%; underwriting loss, 32.1%.

Net Risks in Force on Business Effective on and after December 31, 1921.—Fire, \$2,996,065; tornado, etc., \$522,919.

Net Risks in Force on Business Effective Prior to December 31, 1920.—Fire and miscellaneous, \$2,018,016.

Net Premiums in Force on Business on and after December 31, 1921.—Fire, \$58,268.77; tornado, etc., \$2,114.89.

Net Premiums in Force on Business Effective Prior to December 31, 1920.—Fire and miscellaneous, \$36,225.32.

Underwriting Exhibit, 1921.—Premiums earned during 1921, \$44,354.79; loss from underwriting profit and loss items, \$2,061.59; total, \$42,293.20.

Losses incurred during 1921, \$42,600.04; underwriting expenses incurred during 1921, \$13,940.28; total, \$56,540.32.

Loss from underwriting during 1921, \$14,247.12.

Investment Exhibit, 1921.—Interest, etc., earned during 1921, \$2,536.49.

Investment expenses incurred during 1921, \$275.25.

Gain from investments during 1921, \$2,261.24.

Gain and Loss Exhibit, 1921.—Gains: Investments, \$2,261.24; loss in surplus, \$13,185.88; total, \$15,447.12.

Losses: Underwriting, \$14,247.12; dividends, \$1,200.00; total, \$15,447.12.

Surplus, December 31, 1920, \$7,471.38; decrease, \$13,185.88; surplus, December 31, 1921, — \$5,714.50.

UNITED LLOYDS OF AMERICA, Chicago, Ill.

GENERAL REVIEW.

History.—This is a Lloyds institution consisting of various units of underwriters in groups of ten subscribers each. Each underwriter subscribes to a liability of \$10,000, of which \$1,000 is paid in in cash or securities as a guaranty that they will meet any immediate call upon their subscription. Of the subscription \$250 was applied to organization expense. The management advises us that no underwriter shall be placed on a single risk for an amount in excess of \$250, and that if they do not meet all calls on their subscription upon ten days' notice the amounts called will be deducted from their deposit above referred to. Further, that an underwriter not meeting calls within ten days will be suspended and his account reinsured. The first group was licensed January 31, 1921, and on April 14, 1922, six groups of underwriters had been formed and licensed by the Illinois State Insurance Department. It is the plan of the management to continue forming additional groups of underwriters.

Management and Reputation.—The management of these groups of Lloyds is in the hands of the Preferred Underwriting Company, Inc., a corporation incorporated under the laws of Illinois for \$250,000, of which the management advises us \$200,000 has been paid in in cash and notes. The officers of the management company are: President, Joseph W. Stephens; vice-president, R. A. Lundie and David Wideman; secretary, W. I. Le Dioyt; treasurer, David Wiedmyer, vice-president and director of Logan Square Trust and Savings Bank, of Chicago. The active underwriting management is in the hands of A. G. Hailand.

Joseph W. Stephens has been in the insurance business for a number of years. He started with the National Insurance Bureau at Kansas City as an employee; leaving them he assisted in the organization of the American Exchange at Kansas City. He was president of the Preferred Underwriting Company, attorneys-in-fact for the Preferred Reciprocal Fire Insurers, which went into liquidation about the end of 1920. We have no advice of either of the vice-presidents having previous insurance experience. The secretary, W. Le Dioyt has been active as a stock broker

and stock salesman with also some manufacturing experience and was vice-president of the Preferred Underwriting Company, attorney-in-fact of the Preferred Reciprocal Fire Insurers.

The underwriter, A. G. Hailand, has been active in the insurance business since 1912, first with the Western Department of the Queen Insurance Company, and then with the Millers National Insurance Company, Chicago. He was engaged with the Chicago office of Johnson & Higgins, and R. A. Corroon & Company, insurance brokerage firms. Before assuming position with this Lloyds he was office manager at Detroit, Michigan, for Messrs. Murphy & O'Brien, insurance agency.

The management advises us that these underwriters will operate along the lines of a non-affiliated stock company and that the maximum liability assumed for any one underwriter who has subscribed \$10,000, is \$250 on any single risk, and that their charter permits them to write fire, hail, lightning, windstorm and sprinkler leakage insurance; also that all underwriters participate in every policy issued.

A trustee agreement has been made whereby securities of these underwriters are deposited with the Chicago Title and Trust Company, Chicago, Illinois, which funds may be withdrawn subject to the order in writing of the president or treasurer, and attested to by the secretary of the Preferred Underwriting Company, Inc.

The underwriters are licensed at the present time in the State of Illinois only.

The statement furnished to us by the management as of April 15, 1922, including the funds of the first six groups of underwriters is as follows:

Assets.—Cash and convertible securities, \$60,090.85; collateral loans, \$750.00; premiums in process of collection, \$2,965.18; underwriters' guarantee fund (demand obligation), \$540,000.00; total, \$603,706.03.

Liabilities.—Losses in process of adjustment, \$1,644.13; unearned premium reserve, \$1,294.79; reinsurance payable, \$106.09; surplus, \$60,856.12; underwriters' guarantee fund, \$540,000.00; total, \$603,706.03.

UNITED LLOYDS OF AMERICA.— *Continued.*

THE UNDERWRITERS ARE AS FOLLOWS:

GROUP NUMBER ONE.

G. S. BURTIS, President James A. Brady Foundry Company.
 L. H. KELLOGG, Manager Equitable Life Assurance Society.
 W. I. LeDIOYT, Capitalist.
 F. BOSLEY SCOTT, Plant Manager Continental Can Co.
 HAL P. WELLS, Owner North Avenue Hospital.
 CHAS. T. KNAPP, President Chas. T. Knapp Investment Co.
 JOHN C. STEPHAN, Secretary Suwanee Coal Co., Evansville, Ind.
 J. W. STEPHENS, President Preferred Underwriting Co., Inc.
 T. A. JONES, Treasurer W. A. Jones Foundry & Machine Co.
 E. L. CLEVELAND, President Garden City Foundry Co.

GROUP NUMBER TWO.

ADOLF HIERONYMUS, Tip-top Inn.
 NOBLE M. EBERHART, M. D., Eberhart Ex-Ray Laboratories.
 HUGH R. SHOFIELD, M. D.
 OTTO JUDAE, President Grimm & Judae Company.
 S. F. SHEPARD, Broker.
 J. P. BLACK, President J. P. Black & Co.
 G. A. BUHL, Vice-President Shoenhofen Company.
 EDWARD SKARDA, Sr., Broker.
 CHARLES WURSTER, Cook County Commissioner.
 HARRY R. APLEGATE, President, Applegate Chemical Co.

GROUP NUMBER THREE.

ADOLF HIERONYMUS, Tip-top Inn.
 E. N. MATHEWS, President, Brevoort Hotel Co.
 W. I. LeDIOYT, Capitalist.
 ROY A. LUNDE, Insurance Counselor.
 HARRY R. APLEGATE, President, Applegate Chemical Co.
 R. D. BECKER, Manager Vogue Studios, Inc.
 PAUL O. MAY, Manager Color Service Corporation.
 C. C. DUNKLE, Secretary Foote Concrete Machinery Co.
 G. S. BURTIS, President, Jas. A. Brady Foundry Co.
 P. D. SMITH, Manager, Aetna Life Insurance Co.

GROUP NUMBER FOUR.

ANDREW STEVENSON, Vice-President Union Fuel Co.

CHAS. T. KNAPP, President Chas. T. Knapp Investment Co.
 JOHN R. NORRIS, Insurance Counselor.
 CHARLES W. GILLETT, Capitalist.
 FRANK J. BIRK, Treasurer, Birk Bros. Brewing Co.
 CHARLES M. EDDY, Secretary-Treasurer, R. M. Eddy Foundry Co.
 ALBERT N. EASTMAN, Eastman, White & Hawzhurst, Attorneys.
 OTTO JUDAE, President, Grimm & Judae Co.
 BEN G. VIETH, Washington Hotel Co., St. Louis, Mo.
 A. N. HAYES, Treasurer Johnston, Jennings Foundry Co.

GROUP NUMBER FIVE.

CHARLES W. GILLETT, Capitalist.
 JOHN W. KOPF, Manager Newport Chemical Works.
 OTTO JUDAE, President Grimm & Judae Co.
 DAVID A. NOYES, President, Noyes & Jackson, Brokers.
 E. N. MATHEWS, President Brevoort Hotel Co.
 EDWARD S. GLICKAUF, Insurance Economist.
 ARCHIBALD G. LOOMIS, Treasurer C. M. & St. P. R. R.
 FREDERICK R. BARNHEISEL, Capitalist.
 ALBERT N. EASTMAN, Eastman, White & Hawzhurst, Attorneys.
 FRANK J. BIRK, treasurer, Birk Bros. Brewing Co.

GROUP NUMBER SIX.

CHAS. W. GILLETT, Capitalist.
 FREDERICK R. BARNHEISEL, Capitalist.
 EDWARD S. GLICKAUF, Insurance Economist.
 HARRY R. APLEGATE, President, Applegate Chemical Company.
 JOHN C. BARDWELL, President, Liberty Fire Insurance Co., St. Louis.
 GEO. W. DIENER, President, Geo. W. Diener Mfg. Company.
 CHAS. H. LOTT, President, Webster & Parkway Hotels.
 JOHN J. SHERLOCK, Secretary, Illinois Nail Company.
 FRANK W. MILLER, President, F. W. Miller Heating Company.
 SYLES R. FRALICK, President, S. R. Fralick & Co.

PRINCIPLES AND PRACTICES OF RECIPROCAL OR INTER-INSURANCE EXCHANGES

Recognizing the increased importance of reciprocal exchanges as a factor in the insurance business of this country, we have been for several years standardizing, so far as is possible, our reports upon them, so that our comments will cover all the essential elements entering into the consideration of the desirability of membership therein.

From various exchanges we have obtained copies of the powers of attorney, sample forms of policies, and have secured signed statements from the various attorneys as to the plans of operation. As a whole these plans are similar, but several of the exchanges have variations from the general plan, and to the student of insurance practices a careful study of the following pages should be of particular interest.

The growth and development in recent years of the exchange of indemnity covering practically all classes except life insurance, through the medium of reciprocal insurance organizations, has been extensive. At the present time, May, 1922, we are reporting herein upon 112 fire and automobile insurance exchanges, *excluding* those which are merely branches or "trade names." Our annual volume of insurance reports covering casualty and miscellaneous organizations, also reports upon 86 reciprocal exchanges writing workmen's compensation, liability, collision and property damage insurance, 62 of these being included also in this volume, by reason of their writing some classes reported upon herein. The aggregate premium income of these 136 institutions was, in 1921, over \$35,000,000, and their membership includes leading individuals, firms and corporations in many of the most important lines of business activity.

The well-managed reciprocal insurance exchanges meet their losses promptly and fairly, and furnish reliable indemnity at a net cost usually less than that of stock company insurance. This they are able to do because they escape many legitimate expenses of the stock companies, due to their wholly different plan of operation. On the other hand, the comparative ease with which a reciprocal insurance exchange can be launched has resulted in the formation of many organizations of this sort, which are so loosely and inexpertly constructed and managed that the indemnity afforded by their policies is questionable; and this situation suggests the importance of a careful review of the principles and practices of reciprocal or inter-insurance as now conducted.

LEGISLATION

Many states have already legislated upon the subject, but every state should have laws clearly defining the requirements for organizing, conducting and reporting the transactions of such organizations and placing them effectively under the jurisdiction of the state insurance departments; such supervision under existing laws in most states being inadequate.

While it is conceded that reciprocal or inter-insurance organizations are associations of individuals, firms and/or corporations, formed for the purpose of inter-change of indemnity and not for profit, they should be recognized as definite organizations and entities so that they may be as such safeguarded by proper requirements and supervision.

In recent years the situation in the field of reciprocal insurance has been confused and weakened by the introduction of a new element, namely a large number of reciprocal exchanges formed for the purpose of insuring automobiles against various hazards. The insurance of automobiles (a comparatively new development in the insurance world) brings into operation principles differing widely from those followed by insurance organizations, (whatever their structure), which writes fire insurance upon other kinds of property; and from the point of view of effective legislative control the principal defect of existing laws is that they were created at a time when the institutions sought to be supervised were writing fire insurance upon some single class of business in which the physical hazards in the various risks insured were fundamentally similar and under conditions which made readily enforceable and collectible the contingent liability assumed by the members. State laws and departmental regulations for the government of such organizations are not applicable to the newer organizations insuring automobiles only.

Reciprocal exchanges may be divided broadly into three classes:—

1. Those writing fire insurance on a single class of hazards or two or more classes of the same general hazard. These institutions as a rule write very large lines, the amount of liability assumed on a single risk seeming in many cases disproportionate to both the premium income and the number of separate risks insured, as well as the net cash resources, except as this opinion might be modified by the consideration of the effectiveness of sprinkler equipments.

2. Reciprocal exchanges insuring owners of automobiles against the risks of fire, theft, collision, property damage or liability, or any combination of these classes. These are for the most part of recent origin; in many cases their attorneys and managers have little or no practical experience, and this group constitutes the most dangerous element in the present reciprocal insurance situation. Many of these concerns are writing at fatally inadequate rates and others are burdened with an expense allowance to the attorney and manager sure to result in disaster. Still others are well managed and successful.

3. Reciprocal exchanges writing workmen's compensation and liability insurance.

There are in existence also a few exchanges endeavoring to write general fire insurance under a plan which in effect makes them un-incorporated mutual companies. They have no facilities for passing intelligently upon the quality of the risks offered, and experience indicates that they are a weak reliance for any policyholder.

We deal in this volume only with exchanges of the first two classes mentioned above, and the few exceptions mentioned in the last preceding paragraph. The point we wish to emphasize is that all legislation attempting to supervise these concerns must, to be effective, deal *separately* with the two principal classes first above mentioned, namely, the large fire reciprocals and the automobile reciprocals.

MINIMUM REQUIREMENTS FOR "CLASS 1" RECIPROCALS

In our judgment, based upon nearly twenty-five years' observation of all reciprocal exchanges operating in this country, the minimum legal requirements for the organization of new or the government of existing reciprocal exchanges of the first class above mentioned (the fire reciprocals) should be:—

1. The subscribers should be required to file with the Insurance Commissioner upon applying for a license, and annually thereafter, a statement under oath giving:—

- (a) The name or title under which policies are issued or to be issued, which title should not be so similar to any other name or other title previously adopted by a similar organization or by insurance corporation or association as in the opinion of the Insurance Commissioner is calculated to result in confusion or deception.
- (b) The kind or kinds of insurance to be written.
- (c) A copy of the policy contract or contracts.
- (d) A copy of the power of attorney, underwriting agreement, by-laws and any other documents affecting the underwriting operations.
- (e) Location of the principle office.
- (f) An affidavit that applications have been received for insurance upon at least one hundred separate risks in the case of fire insurance, and other lines (except automobile), which fire insurance companies are permitted to write. These risks should be so located as to give a reasonable distribution of underwriting liability.
- (g) A statement of the proposed or existing underwriting plan which, as to the adequacy of rates charged, distribution of underwriting liability, maximum line assumed subject to one fire and limitation of expense, shall be satisfactory to the supervising state official.

(h) A cash fund of not less than \$25,000 (to be proportionately increased in the case of exchanges writing an exceptionally large volume of business) to be deposited with the Insurance Commissioner under conditions that it cannot be withdrawn as long as policies or claims are outstanding, this to be maintained in excess of all legal claims including unearned premium deposits.

MINIMUM REQUIREMENTS FOR "CLASS 2" (AUTOMOBILE) RECIPROCALS

In a general way the requirements for "Class 1" reciprocals apply to this class also, but automobile insurance differs in some essential features from that applying to other classes of property, and *in addition* to the general requirements for the organization of new, or the government of existing reciprocals, the subscribers should be required to comply with the following:

1. File with the Insurance Commissioner upon making application for license and annually thereafter,
 - (a) Statement showing all classes of automobile insurance to be written;
 - (b) Copies of all policies and riders to be used;
 - (c) Plans for making rates for all the different classes, which rates should be adhered to without discrimination between subscribers;

- (d) Membership and/or policy fees, if any, to be charged.
- (e) Compensation to attorney-in-fact, limiting the cost to subscribers, including policy fees, if any, to an amount satisfactory to the supervising state officials.
- (f) Limits of liability to be accepted upon each class.
- (g) An affidavit that applications have been received from at least 500 subscribers and for insurance upon at least 1,000 automobiles.
- (h) If liability and property damage insurance is to be written, an additional cash fund to be deposited with the Insurance Commissioner under conditions that it cannot be withdrawn as long as policies or claims of this class are outstanding, in an amount not less than five times the maximum liability insured against in any one accident; the amount of such deposit to be adequately and proportionately increased in the case of exchanges writing an exceptionally large volume of business.

The law should provide accounting requirements applicable to this class of insurance, showing the experience record of each class of insurance written, as well as the amounts chargeable to and credited to each subscriber, and the general underwriting results. Also, that when filings are made with the Insurance Commissioner, including the general plans of operating, changes shall not be made until new filings are made and approved by the Insurance Commissioner.

ADDITIONAL REQUIREMENTS APPLICABLE TO ALL RECIPROCAL EXCHANGES

The law should also provide:—

For service of process on the Insurance Commissioner or upon the attorney-in-fact.

For a reserve for unearned premium deposits, equal to 50 per cent. on annual, and pro rata on longer term contracts, without deduction of commissions or other charges.

For an annual report in detail of assets and liabilities, income and disbursements.

For the exchange to be subject to examination by the Insurance Commissioner.

For corporations to have authority to become members of reciprocal insurance organization.

For violation of the law to be punishable as a misdemeanor, by a fine of from one hundred to one thousand dollars.

For a certificate of authority to operate.

For a tax upon the premiums collected at the same rate as paid by other classes of insurance organizations.

For the attorney-in-fact to be adequately bonded.

For a governing committee consisting of at least five members to have authoritative charge of the finances and affairs of the exchange.

That service upon, or court verdicts against, one member, shall be equally binding upon all members, including pro rata share of costs and charges.

That no policy should be issued except to a member who has signed a uniform power of attorney or agreement.

NECESSARY SAFEGUARDS

The reciprocal insurance plan is as safe as any other for conducting a fire insurance business, provided certain fundamental principles are recognized and adhered to.

The underwriting basis—that is, the number of risks insured, amount of liability assumed subject to a single fire, and avoidance of conflagration liability—is fundamentally important. In general, such an exchange should not write, subject to a single fire, an amount exceeding one-half of the net annual premium income in the case of sprinklered risks of high character, nor more than one-fifth of the net premium income in the case of more hazardous risks; and the management should aim to accumulate a cash surplus fund (from which unusual losses could be paid) of at least twice such maximum liability subject to one fire. If due attention is paid to establishing a sound underwriting basis, and ordinary business prudence exercised in the subsequent operation of such an exchange, its members will be reasonably safeguarded, but if the fundamental underwriting basis is not sound, no provision for a small cash deposit with the insurance authorities, or for the creation of a so-called guarantee fund, will serve to save such an

organization from failure; and yet this basic principle appears to be practically ignored in all existing laws relating to such exchanges.

The maximum line to be written upon a single risk or subject to one fire should be limited to an amount proportionate to the number of separate risks insured the annual premium income, the paid-in or accumulated surplus fund, and the assessment liability assumed by the members. The hazardous character, construction, and protection of risks should also be taken into consideration.

The maximum amount written upon any risk subject to one fire should not greatly exceed the average line written, and conflagration liability should be avoided.

An insurance contract, to be satisfactory, must be enforceable by the holder. Disputes may, and do, occur between perfectly honest insurers and equally honest claimants. The plan of reciprocal insurance does not contemplate the appointment of local agents upon whom valid service of process can be secured, and as the business of these exchanges extends almost invariably to many states, the laws of each state should provide for the recognition of the legitimacy of their operations and for the service of process upon the Insurance Commissioner in event of a dispute arising.

The loss-paying ability of any exchange issuing policies of reciprocal insurance must be beyond question. The law under which reciprocal organizations operate should, therefore, provide a standard of financial responsibility for the members of such exchanges, for their guarantee is all that is available for the protection of policyholders who may suffer loss should the premiums collected prove inadequate for the payment of losses and expenses.

There should also be a standard of solvency for the inter-insurance organization as such, irrespective of the financial responsibility of its component parts. This is recognized in the laws of New York State in the following provision:—

“Any such Lloyds and inter-insurance associations as may be thus authorized to do business in this State shall at all times keep and maintain a fund of an amount equal to all outstanding claims and other liabilities, plus the unearned premiums on the policies in force, calculated on the gross sums, without any deduction on any account, charged to the policyholder on each respective risk, from the date of the policy, and in addition the sum of two hundred thousand dollars,” * * * to transact either a fire or ocean marine insurance business, or the sum of \$400,000 * * * to transact both a fire and ocean marine insurance business.

Expenses of management should be limited to not exceeding 25 per cent. of the net premiums written. Many of the best managed exchanges are operating at a much lower expense ratio. The comparatively small premiums of automobile exchanges may justify an additional management expense, of say 5%, but this limit should include all fees and/or charges upon subscribers.

Those reciprocal insurance organizations which have confined their business to risks of similar classification have been, as a rule, successful, while those which have written a business of miscellaneous character have shown almost uniformly bad results.

All important restrictions upon the authority given to the attorney-in-fact to bind the members should be embodied in the power of attorney.

The measure of the liability assumed should be the premium paid rather than some arbitrary “subscription,” by means of which a member may secure a large amount of insurance upon his own property while assuming only a small liability upon the risks of other members.

The manager should not be permitted any discretion as to the risks upon which any particular member shall assume liability. Every acceptable member should insure a part of the risk of every other member. In such an organization favoritism in any form is very dangerous. •

The liability to assessment should be sufficient to insure the payment of any loss incurred, and should be so clearly defined as to leave no room for misunderstanding. Some of the clauses we have reviewed were dangerously indefinite, loose or ambiguous.

The qualifications for membership should be embodied in the agreement, and applicants should be passed upon by a committee independent of the management.

The power of attorney agreements are usually broad and explicit as to the powers and privileges of the attorney, but silent or vague as to his duties and responsibilities.

The tendency to commercialize the attorney-in-fact management, and to increase the compensation thereof threatens the usefulness of this class of insurance.

Subscribers in considering statements purporting to show their net savings should not overlook the fact that earnings left to surplus or unused premium deposit account will be diminished by losses occurring after the date of the statement under policies previously issued, unless the account rendered shows clearly an adequate reserve to cover that liability.

BAD PRACTICES WHICH SHOULD BE AVOIDED BY RECIPROCAL

In our careful review of the methods of the various offices we have noted departures from the established practices of the best managed exchanges, which have resulted or may result in disaster. These include:—

1. The appointment of insurance agents or brokers on a commission basis for securing members.
2. The acceptance of members on terms other than as specified in the power of attorney; for instance, the issuance of policies to individuals, firms or corporations who have not signed any power of attorney; the policies when issued containing a clause exempting the policyholder from assessment, and limiting the cost of the insurance to the amount of specified premium, with or without participation in savings, if any.
3. The acceptance of large gross lines and the reinsurance of the excess. Our investigations as reported in the following pages show that certain exchanges are reinsuring from twice to nine times their net retention. In case of the failure to collect any of the reinsurance the liability rests upon the members of the original exchange issuing the policy, and in many cases this would probably cause the subscriber to be obligated by the attorney for a larger amount than was authorized by the power of attorney signed by the subscriber, opening the way for a serious dispute, and raising a question as to the legality of the contract.
4. Some exchanges do not set up as a liability in their financial statements any amount representing the unearned portion of the premium deposits paid in advance by the members; and others set aside an inadequate amount to cover that liability. The managers of some of the best of the reciprocal exchanges contend that in reciprocal insurance there is no liability for unearned premiums (as in the case of incorporated stock or mutual insurance companies) for the reason that the agreement with the members provides that their premium deposits must first be used to pay loss claims, the unused portion of such premium deposits to be returned to the members in the event of the cancellation of his policy or the liquidation of his account. This is a correct theory of the relations between the members of a reciprocal insurance exchange, and from that point of view the contention of the attorneys and managers is sound. We agree also that the primary function of any insurance organization is to pay loss claims, and that therefore, as a matter of equity, the claims of policyholders who have sustained losses should be considered superior to the claims of other policyholders for return premiums. It is necessary, however, in order to furnish the members of such an exchange, or anyone else interested in its affairs, with reliable information as to its financial strength and the status of the accounts of the various members, that the unearned portion of premium deposits paid by the members in advance (in the belief that they represent premiums paid for a fixed amount of insurance for a fixed period), be shown as a liability in the statement of the exchange and in the individual statements rendered to the members. Sound finance and accounting require this treatment, regardless of the fact that under the reciprocal insurance plan, and in accordance with the agreement signed by the members of such an exchange, loss claims are preferred over claims for return premiums. Moreover, any member or all the members may cancel their policies at any time and demand the return of the unused portion of their premium deposits; therefore the exchange should be in a position at all times to refund the unused portion of every premium deposit, including the proportionate amount of the attorney-in-fact's commission, unless the operating agreement provides that in such an event the attorney and manager may retain commission upon the entire amount of the premium deposit (which would not be equitable) and not merely upon the earned portion thereof, (which is the proper basis). It is clear, therefore, that the liability for unearned premium deposits should be computed upon the full amount thereof, without deducting the management expenses, even though such deduction is permitted by the laws of some states.

Reciprocal Exchanges

AMERICAN AUTO INSURANCE ASSOCIATION,

Freeport, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$6,610 12
Premiums or deposits outstanding not over three months due	10,992 66
Guaranty fund	33,998 08

TOTAL CASH ASSETS \$51,600 86

LIABILITIES, DECEMBER 31, 1921.

Reserve for unpaid losses.....	\$4,151 33
Unearned premium deposits	4,977 89
Salaries, rents, etc.	1,852 54
Due for borrowed money.....	3,000 00

TOTAL LIABILITIES \$13,981 76
NET CASH SURPLUS 37,619 10

TOTAL \$51,600 86

GENERAL REVIEW.

History.—This is an inter-insurance exchange which was organized and received its license from the Illinois Insurance Department March 22, 1919, and commenced business on the same day.

Management and Reputation.—The attorney-in-fact is the American Auto Insurance Agency, incorporated March, 1919, under the laws of the State of Illinois for \$15,000 fully paid in.

The officers of the attorney-in-fact are: President, Addison Bidwell, president First National Bank, Freeport, Illinois; vice-president, C. W. Chapman, secretary of Security Trust Company, Freeport, Ill.; secretary, treasurer, and manager, L. G. Younglove..

The directors are the above officers and H. B. Hill, president of the Hill Grain Company, and L. H. Burrell, attorney at law.

Mr. Younglove bears a good general reputation, has been successful in business, but had no previous insurance experience.

The exchange has not operated long enough to have fully established records of loss paying, management and savings to policyholders. In 1920 the losses were moderate and the expenses high, being nearly three times the amount paid for losses. In 1921 the losses were about normal and the expenses somewhat above normal. The item of unearned premium deposits appears small, but in regard to this the management advises that the greater part of the income is derived from assessments and previously earned. The management advises that the "guaranty fund" consists of bonds, farm mortgages, and cash, but we are not advised as to the conditions as to withdrawal.

As the exchange makes its own rates, and is making no cash returns to subscribers, savings, if any, to subscribers will be indicated by comparing cost in the exchange to similar coverage in conference companies.

Plan of Operation (as reported to us by the management).—The exchange writes fire, theft, tornado, cyclone, collision, property damage and public liability on automobiles. A life membership fee is collected as follows: (1) fire, theft, tornado and cyclone, \$7.50; (2) collision, \$7.50; (3) public liability and property damage, \$7.50; full coverage, \$15.00. The membership fees go to the attorney-in-fact. All losses are paid by the collection of periodical assessments. Any member may have his policy transferred from one automobile to another which he owns for a transfer fee of \$1.00. Members are required to make an advanced premium deposit and are subject to a contingent liability.

Any member may withdraw from the association by returning his policy for cancellation if all dues and assessments are fully paid, including his proportion of any assessment for losses sustained up to the date of withdrawal. The association is writing business only in cities up to 100,000 population.

The largest gross and net lines written are, fire, theft and collision, \$2,500; liability, \$2,500/\$5,000. The exchange makes its own rates, based upon the losses.

Service of process may be had upon the Director of Trade and Commerce of the State of Illinois, and corresponding insurance officials of other States in which it may be licensed, or upon the attorney-in-fact of this exchange.

It is licensed in Illinois only.

Income, 1921.—Net premium deposits, \$103,945.19; interest, etc., \$63.85; guarantee fund, \$7,622.44; borrowed money, \$3,000.00; total cash income, \$114,631.48.

Disbursements, 1921.—Losses paid, gross, \$45,419.10; less salvage, \$1,267.80; net losses, \$44,151.30; paid to attorney-in-fact for administration expense, \$28,604.03; taxes, licenses and fees, \$788.38; other expenses, \$7,891.58; borrowed money, \$12,375.64; adjustment expense, \$3,557.82; total cash disbursements, \$97,368.75.

AMERICAN AUTOMOBILE UNDERWRITERS OF ILLINOIS,

416 McKinlock Bldg., Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.	
Bonds and stocks owned.....	\$6,240 00
Cash in banks and office.....	30,502 24
Premiums or deposits outstanding not over three months due.....	34,866 73
Deferred charges (pro rata portion of expenses paid in advance).....	21,034 15
TOTAL CASH ASSETS.....	\$92,643 12

LIABILITIES, DECEMBER 31, 1921.	
Reserve for unpaid losses.....	\$10,289 00
Unearned premium deposits.....	36,244 39
Due attorney-in-fact for administration expense	4,563 58
TOTAL LIABILITIES	\$51,096 97
NET CASH SURPLUS.....	41,546 15
TOTAL	\$92,643 12

GENERAL REVIEW.

History.—This is a reciprocal institution which was licensed by the Insurance Department of Illinois, July 22, 1919. The exchange was originally organized by E. M. Anderson, W. L. Dickelman and Henry J. Woessner, none of whom had any previous experience in reciprocal business, but all of whom had many years' experience as local and general agents for fire insurance companies. On March 1, 1920, the exchange was taken over by the present management, details concerning which will be furnished below.

Management and Reputation.—The attorney-in-fact is the American Automobile Underwriters Agency, Inc. of Chicago, Ill., incorporated under the laws of Illinois for \$32,500, all stated to be paid in cash. The officers are: President and manager, Eugene B. Mettee; secretary, Hunt Wentworth, and treasurer, Harry S. Hall.

Mr. Mettee went with this exchange from the Casualty Reciprocal Exchange of Kansas City, Missouri, of which Bruce Dodson, Sr., is the attorney-in-fact.

Mr. Mettee had been for about eight years with the Casualty Reciprocal Exchange as an underwriter and assistant to Mr. Dodson.

Mr. Mettee's insurance experience dates from 1898, when he was employed by the Maryland Casualty Company of Baltimore. In 1903 he became associated with and had an interest in the T. T. Tonque Agency of Baltimore, Md., and for four years prior to his present connection was northwestern manager in Minneapolis, Minnesota, for the Fidelity and Deposit Company.

Answers to our inquiries concerning Mr. Mettee inform us that he is a man of experience and ability.

Messrs. Harry S. Hall and Hunt Wentworth are young men who have recently left college, and this is their first attempt in any business enterprise.

The advisory committee comprises Edmund A. Russell, president Otis Elevator Co.; Edmund D. Hulbert, president Merchants Loan & Trust Co.; Jacob M. Dickinson, attorney-at-law; Henry P. Crowell, president Quaker Oats Co.; Samuel Insull, president Commonwealth Edison Co., and James C. Johnson, vice-president Great Lakes Trust Company, all of Chicago. The attorneys for the advisory committee are Orville J. Taylor and John S. Miller, Jr.

The loss and expense ratios are below normal.

Plan of Operation.—(as reported to us by the management.) The exchange furnishes theft, collision, fire, liability, property damage, and compensation insurance to subscribers on automobile risks.

Membership is not limited to any particular line of industry.

The gross liability assumed upon any single fire risk is \$5,000, and the limits are \$5,000/\$10,000 for liability.

Business is accepted from brokers, inspections are made by the exchange's inspectors, and policies are issued upon the recommendation of the attorney-in-fact.

The proportion of liability assumed by each subscriber is determined by his premium deposit, each subscriber underwriting a proportion of the business in force during his membership as represented by his premium deposit. Individual accounts are maintained for all subscribers.

The rates charged are about 15% less than manual rates, and are subject to the discretion of the management.

The power of attorney provides that the attorney-in-fact is authorized "to deduct and retain 30% of all moneys received by it for credit to my account in said exchange as herein provided;" but this 30% does not include the charge made to the subscribers for taxes, insurance or reinsurance premiums, the cost of claim department, claim adjusting or court fees, license fees, auditing fees, nor "any other items of expense which a majority of the members of the advisory committee shall authorize to be paid out of the 70% of my premium deposit or deposits remaining after the deduction of said 30% by my said attorney-in-fact."

The power of attorney provides that the attorney-in-fact may deduct and credit to the individual account of a subscriber not to exceed one-half of his savings in any year as a net surplus for the payment of losses insurance and reinsurance premiums and expenses approved by the advisory committee for which no other moneys of the exchange are available until the amount of the net surplus account shall equal the full amount subscribed by the policyholders, which surplus when once attained is to be kept good.

Savings over and above the amount applied to this surplus are to be returned in cash at times designated by the advisory committee, but it is contemplated to return these savings at the end of each policy year.

Policies may be cancelled upon five days' notice by the subscriber or the attorney-in-fact, and when cancelled all savings are to be returned to the subscriber after liability has been determined.

The subscribers' liability is limited to one additional premium deposit, and the exchange has a contract with the Employers Indemnity Corporation, of Kansas City, Mo., to guarantee members against assessment due to losses in excess of a gross amount equal to 85% of the premiums at manual, or conference, rates. (In our opinion this does not guarantee subscribers against assessment in excess of this 85% of the net premium deposits at manual rates, it becoming effective only after 85% of the annual premium has been exhausted in the payment of losses. Therefore, we believe that the subscriber would be called upon to pay, before the reinsuring company pays, to an amount equal to the difference between 85% of the gross premiums received

AMERICAN AUTOMOBILE UNDERWRITERS OF ILLINOIS.—*Continued.*

and the 30% commission paid the attorney-in-fact plus the other expenses which the 30% does not cover.)

The assets of the exchange are in the custody of the advisory board, who are not bonded, nor will a bond be secured.

Details of the operations of the exchange are to be reported to the subscribers annually.

Service of process may be made upon the attorney-in-fact and the insurance commissioner or corresponding official of and state in which the exchange may do business.

The unearned premium liability is discretionary with the management, and is 50% of all premium deposits.

Territory.—Licensed in Illinois only.

AMERICAN EXCHANGE UNDERWRITERS,

New York City.

CASH ASSETS, DECEMBER 31, 1921.

Bonds owned	\$867,097 00
Interest due and accrued thereon.....	10,556 25
Cash in banks	343,733 48
Premiums or deposits outstanding not over three months due.....	16,661 95

TOTAL CASH ASSETS..... \$1,238,048 68

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$6,753 27
Unearned premium deposits.....	140,137 26
Credits to members	107,824 22
Due for administration expense.....	4,554 43
Reserve for taxes.....	2,400 00

TOTAL LIABILITIES \$261,669 18
NET CASH SURPLUS..... 976,379 50

TOTAL..... \$1,238,048 68

GENERAL REVIEW.

HISTORY.—This is an inter-insurance institution, organized in 1892 as the Lloyds of New York City. In 1905 control was acquired by the present management, the title changed to above and its operations limited to writing risks protected by automatic sprinklers, on the reciprocal insurance plan.

MANAGEMENT AND REPUTATION.—The exchange is under the management of Weed & Kennedy, 123 William street, New York City, an old and prominent insurance brokerage firm in excellent standing. It has been very successful, its plan is sound, and it has made good return to its subscribers, accumulating also a substantial surplus. The limit on a single risk is large compared to its net cash funds and premium income, but its membership is high class. It is making substantial returns to members.

PLAN OF OPERATION (as reported to us by the management).—The exchange writes fire, sprinkler leakage and use and occupancy insurance at board rates. The maximum policy issued on a single risk is \$600,000, which is generally carried net. Only risks equipped with automatic sprinklers, where the financial standing is high, are accepted. The managers must approve of the physical hazard and the trustees approve of the moral and financial standing.

Each subscriber assumes a proportion of each risk insured, except that he does not carry any liability on his own risk. The direct liability of each subscriber is limited not to exceed \$2,500 on any one risk and the contingent liability is limited to \$7,500 additional, making the maximum liability \$10,000 over all.

The exchange has never levied an assessment.

As of December 31, 1921, there were 294 subscribers.

The management advises that facilities are afforded whereby members may insure themselves against assessment liability.

The ledger account with each subscriber shows details of all transactions. The savings remain with the trustees.

The managers receive 15% commission on the net pre-

miums, out of which they pay all administration expenses, except taxes, trustees' fees, investment and legal expenses.

The assets of the exchange are in the custody of the trustees until they amount to \$5,000 for each subscriber, then the excess over \$5,000 is distributed to members annually.

The managers advise that they are bonded and that the securities are held by the Bankers Trust Company under a trusteeship.

A member may retire upon five days' notice and his liability must be reinsured. The amount standing to the credit of a retiring subscriber, after providing for his share of all liabilities, is paid to him within thirty days.

Detailed reports are made to subscribers semi-annually.

The unearned premium reserve is maintained in accordance with law on the same basis as the reserve of stock companies.

The attorney-in-fact and the Insurance Commissioners in those States where the exchange is licensed are authorized to accept service of process binding upon all of the members in the event of a dispute arising concerning any claim against the exchange.

Losses are adjusted concurrently, and on the same basis as other offices interested.

The securities owned are of high character.

The exchange is licensed in Cal., Fla., Ind., Iowa, Ky., Md., Mich., Minn., Mo., Neb., N. Y., Ohio, Pa., Tenn. and Texas.

TRUSTEES.—(Elected by vote of subscribers.) Louis Stewart, president of James McCreery & Co.; H. A. Weatherbee, president of Arnold, Constable & Co.; Harry Balfe, chairman of the board of Austin, Nichols & Co., all of New York.

INCOME, 1921.—Premium deposits written, gross, \$305,389.94; less return premium deposits, \$25,056.17; less reinsurance, \$3,095.71; net, \$277,238.06; interest, etc., \$47,842.23; gain from sale of bonds, \$1,800; increase in book values, \$80,573.25; total cash income, \$407,453.54.

DISBURSEMENTS, 1921.—Losses paid, gross, \$21,922.82; less salvage, \$2,549.35; less reinsurance, \$12.36; net losses,

AMERICAN EXCHANGE UNDERWRITERS—Continued.

\$19,361.11; paid to attorney-in-fact and trustees for administration expense, \$42,232.46; decrease in book value, \$300; legal expense, \$2,014.68; taxes, licenses and fees, \$4,986.86; other expenses, \$3,397.40; loss expenses, \$354.58; cash payments to subscribers, \$68,240.18; total cash disbursements, \$140,887.27.

TRANSACTIONS SINCE ORGANIZATION.—Net premiums deposits received, \$2,020,186.59; interest received on invest-

ments and bank deposits, \$274,883.07; total cash income, \$2,295,069.66. Losses and adjustment expenses paid, net, \$271,682.26; commissions paid to attorney-in-fact for administration expenses, \$303,029.40; legal, taxes, fire patrol, \$53,042.93; trustees, \$6,440.55; total expenses paid, \$362,512.88; returned in cash to members, as savings, \$420,622.10; total cash disbursements, \$1,054,817.24.

AMERICAN LUMBER UNDERWRITERS, Houston, Texas.

GENERAL REVIEW.

History.—This is a reciprocal association organized in 1920 and commenced business June 15, 1920.

Management and Reputation.—The attorney-in-fact is George R. Christie, who is also attorney-in-fact for the Lumbermen's Reciprocal Association of Houston, Texas, which writes Workmen's compensation, employers' and public liability insurance. That association began business December 1, 1917. The management is in high repute. The exchange has not operated long enough to have established a record.

This exchange has not reported to us as of December 31, 1921, its operation for that year. The report made herein is from information previously furnished to us, and the financial statement is from report made by the exchange to the Texas Insurance Department.

Advisory Committee.—John H. Kirby, F. J. Womack, A. J. Peavy, J. B. Edwards, J. W. Reynolds.

Plan of Operation.—(as reported to us by the management). The association writes fire insurance and the power of attorney agreement submitted to us provides the following plans of operation:

To exchange indemnity between members with limited liability, which is fixed at an amount not exceeding the sum of one additional annual premium. It provides that the attorney shall not bind the subscriber on any one risk for an amount in excess of the annual premium deposit. The liability of subscribers is separate and not joint, and the Advisory Committee is to set aside a part of the savings as a net surplus equal to twice the amount of subscribers' annual deposits, and all other savings to be returned to the subscribers in cash. It is also provided that the committee may at its option authorize a return of a percentage of such savings before the full amount of such surplus fund has been accumulated. The agreement provides that the attorney may cancel and reinsure contracts.

If cancelled the subscriber has a right to appeal to the Advisory Committee. The agreement provides that the attorney shall give bond to the Advisory Committee for the safety of all funds and securities, as the committee may require. The contract also provides that the attorney shall pay out of the subscribers' funds their proportion of the cost of exchanging indemnity, including any and all claims or demands adjusted, contested, compromised or reduced to judgment, and shall deduct for his services 5% of all net premium deposits made by subscribers, and in addition to which he shall be allowed 20% of all savings made by the exchange, such savings to be credited at the end of each policy year. No such deductions are to be made from amounts paid as assessments under the contingent liability clause. The power of attorney agreement may be cancelled at any time by either party giving the other ten days' notice in writing, when the attorney shall cancel all unexpired indemnity exchanged by the subscriber and within thirty days completely liquidate the account and return the funds belonging to the subscriber, including their share of the net surplus.

The management advises us that the largest amount insured in any one hazard is \$10,000.

EXTRACT FROM STATEMENT AS OF DECEMBER 31, 1921.

Total cash assets.....	\$108,219 70
Net cash surplus.....	60,132 72
Unearned premiums.....	35,734 43
Net premium deposits written, policy fees and assessments.....	59,899 93
Total cash income.....	60,552 82
Losses paid.....	40,893 22
Expenses paid.....	22,093 26
Total disbursements.....	62,987 18

ASSOCIATED EMPLOYERS RECIPROCAL, 11 So. La Salle St., Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$880,335 00
Interest due and accrued thereon.....	8,246 09
Cash in banks and office.....	179,885 94
Premiums or deposits outstanding not over three months due.....	686,179 07
War savings certificates.....	1,099 62
Interest accrued on certificates of deposit..	691 17

LIABILITIES, DECEMBER 31, 1921.

Reserve for unpaid losses.....	\$799,870 68
Unearned premium deposits.....	55,472 00
Credits to members unpaid.....	25,863 62
Accrued taxes.....	8,224 36
Due attorney-in-fact for administration expense.....	347,586 72
Reinsurance.....	21,623 00

TOTAL LIABILITIES.....	\$1,258,642 38
NET CASH SURPLUS.....	497,794 51

TOTAL CASH ASSETS..... \$1,756,436 89

TOTAL..... \$1,756,436 89

ASSOCIATED EMPLOYERS RECIPROCAL—Continued.

GENERAL REVIEW.

History.—This is an inter-insurance exchange organized, and licensed by the Illinois Insurance Department in March, 1917. It was formed by consolidating, as of January 1, 1917, five inter-insurance organizations which had been managed by Sherman & Ellis, Inc., which operated in Illinois, Kansas, Texas, Wisconsin and Oklahoma.

Sherman & Ellis, Inc., also manage the Indiana Mutual Casualty Company, successor to the Indiana Manufacturers Reciprocal Association, of Indianapolis, Indiana, an entirely separate organization.

The inter-insurance operations of Frank H. Ellis (who organized, manages and controls the corporation Sherman & Ellis, Inc.), began with the formation of the Kansas Employers Inter-Insurers Exchange which commenced operations January 1, 1912. The operations of that exchange were extended to include Illinois employers upon the passage of the Illinois Compensation Act, May 1, 1912, and later, from time to time, to other states. Sherman & Ellis, Inc., have built up an extensive organization in twenty-two states, the volume of business transacted is large, and they and their two institutions are in excellent repute.

This exchange is writing not only workmen's compensation insurance, but various forms of public liability insurance and automobile insurance as well. Its principal activities are in the lines of compensation and liability insurance, but report is included in this volume on account of its writing automobile insurance. The reserves for claims are calculated on the Schedule P basis.

The Illinois, Kentucky, Missouri, Oklahoma and Virginia Insurance Departments examined the exchange as of December 31, 1921, under the direction of the Committee on Examinations of the National Convention of Insurance Commissioners, the Kansas Insurance Department participating in a portion of the examination. The report stated that the securities owned were carried at the valuations authorized by the Convention of Insurance Commissioners; the reserves for unpaid losses and unearned premiums were checked; the reserve for liability and workmen's compensation was found to be in accordance with the requirements of the Illinois laws and the claim reserves liberal in amount; and the assets, liabilities and surplus, as they appear in the statement herewith, were found to be correct. The examination was exhaustive, fifteen or more persons being employed upon it for several weeks, and the exchange was found to be well managed, claims promptly paid, and the accounts complete and accurate.

Management and Reputation.—This institution is under the management of an Illinois corporation, Sherman & Ellis, Inc., which acts as attorney-in-fact for each of the members. Its stock is owned mainly by Frank H. Ellis, the active head of the institution; and it is in excellent repute. Mr. Ellis has been actively identified with workmen's compensation underwriting since the passage of the first workmen's compensation laws in 1911.

The business has been built up to large proportions. It operated under a considerably reduced income in 1921, compared to the previous year.

During the early part of 1921 we were given the opportunity of inspecting the accounting system of the exchange at its offices, and were impressed with its scope and thoroughness.

Plan of Operation (as reported to us by the manage-

ment).—The control of the funds of the exchange is in the hands of an advisory board elected annually by the members of the exchange.

The funds of the exchange are disbursed by the attorney-in-fact by checks countersigned by a countersigning officer selected by the advisory board. The officers of the attorney-in-fact and the countersigning officer are heavily bonded for the faithful performance of their trust.

The insurance and indemnity contracts issued are the standard form approved by the supervising state officials. The contract provides for the inspection of the plants and equipment of members, and right is reserved to the attorney-in-fact and advisory board to cancel on the first day of any calendar month on ten days' notice the insurance of any member who declines to accept the recommendations of the inspection department relative to the proper safeguarding of machinery or premises. The inspection department since organization has been in charge of Frank E. Ward, formerly director of Fowler Shops, University of Kansas, Lawrence, Kansas.

Members are admitted upon the recommendation of the attorney-in-fact.

The premium paid is the basis of pro-ration of savings and liability.

All renewals are dated the first of the month.

At the present time the exchange is paying to subscribers their cash savings quarterly, based upon the earned premium and experience of the quarter, ranging in 1920 from 11% to 36%, after a factor of safety was reserved. The exchange returned to members in 1921, \$186,192.01 in cash as savings.

The exchange adheres to manual rates, and is a member of the rating bureau in all states having regulation of compensation rates.

The attorney-in-fact receives 30% allowance upon all net earned premiums, but receives no part of the surplus deposits. The allowance of 30% covers all expenses except taxes, claim expenses, and expenses of the advisory board.

The account of a retiring subscriber cannot be liquidated until all losses incurred during the period of his membership have been finally determined.

Reports are made to the members at least semi-annually.

Adjustments, inspections and quarterly pay-roll audits are made by the traveling representatives of the attorney-in-fact.

The power of attorney limits the liability of each member for any policy year to an amount equal to and in addition to his annual earned premium for that year. The members, however, are guaranteed against assessment by reinsurance.

A subscriber, according to the power of attorney, makes an initial subscription to surplus equal to a one-half annual premium. In practice the maximum aggregate liability assumed by all the members under policies issued by the exchange is limited to \$5,000 for injuries sustained by one person, and to \$15,000 for injuries sustained by any number of persons in any one accident. In those states whose laws require the issuance of unlimited policies, catastrophe reinsurance is carried for all losses in excess of \$15,000, up to \$190,000.

Officers.—The officers of Sherman & Ellis, Inc., are: President, Frank H. Ellis; first vice-president and treasurer, Joseph H. Roy; vice-president, L. J. Lally; vice-president and manager for Illinois, A. T. Browne; vice-

ASSOCIATED EMPLOYERS RECIPROCAL—Continued.

president and manager Southwestern Department, M. H. Poindexter; secretary, G. D. Forkner; assistant treasurer, Robert G. Houston; general counsel, Edward C. Kohlmaat.

Directors.—Frank H. Ellis, Edward C. Kohlmaat, Joseph H. Roy.

Advisory Board.—A. T. Barnes, president W. F. & John Barnes Company, Rockford, Ill.; Robert L. Benson, trustee-agent A. M. Billings Estate, Chicago, Ill.; Robert O. Butz, president Kroeschell Bros. Company, Chicago, Ill.; A. D. Curtis, president Curtis-Leger Fixture Co., Chicago, Ill.; F. E. Davidson, Davidson & Weiss, architects, Chicago, Ill.; Fred deConingh, president Benson Mfg. Company, Chicago, Ill.; A. O. Goeth, president Walter Tips Company, Austin, Tex.; D. M. Goodwillie, vice-president D. M. Goodwillie Company, Chicago, Illinois; T. H. McInnerney, chairman, president The Hydrox Company, Chicago, Ill.; J. J. Roberts, treasurer Roberts & Schaefer Company, Chicago, Illinois; J. C. Saunders, treasurer and manager Bonham Cotton Mills, Bonham, Texas; A. J. Schilling, secretary and treasurer Mo. Valley Bridge and Iron Company, Leavenworth, Kansas; H. P. Wright, president Kansas Gas & Electric Co., Kansas City, Missouri.

Territory.—Licensed in Ala., Ark., Fla., Ida., Ill., Iowa, Kan., Ky., La., Md., Mich., Minn., Mo., Neb., Okla., Pa., S. C., Tenn., Tex., Va. and Wis.

Income, 1921.—Premium deposits written, \$1,734,063.69; less return premium deposits, \$69,143.00; less reinsurance, \$60,438.91; net premium deposits, \$1,604,481.78; interest, etc., \$66,063.75; other cash income, war tax recovered, etc., \$15,470.76; profit on sale of ledger assets, \$923.00; total cash income, \$1,686,939.29.

Disbursements, 1921.—Net losses paid, \$762,528.37; adjustment expense, investigating and adjusting losses, \$142,544.45; medical, surgical and hospital, \$249,410.93; paid to attorney-in-fact for administration expense, \$463,278.35; advisory committee expense, \$21,754.56; guarantee fund, \$74,387.09; taxes, licenses and fees, \$59,035.02; other expenses, \$21,198.26; savings returned to subscribers, \$186,192.01; total cash disbursements, \$2,000,329.04.

Transactions Since Organization.—Net premium deposits, \$8,210,531.06; losses and adjustment expenses paid, net, \$3,184,031.74; returned in cash to members, as savings, \$832,665.58.

AUTOMOBILE ASSURANCE ALLIANCE,

Insurance Bldg., Kansas City, Mo.

GENERAL REVIEW.

History.—This is an inter-insurance exchange transacting automobile fire, theft, and embezzlement insurance on the reciprocal plan. The Alliance was formerly known as Employers Indemnity Exchange, the name being changed for the reason that the former name no longer fitted the business being done. It began business in 1908.

Management and Reputation.—The Alliance is managed by the Employers Underwriting Company of which E. G. Trimble is president, the corporation acting as attorney-in-fact and manager, and wrote compensation, liability and automobile insurance, confining its operations in its earliest stages to the laundry business. Its principal offices are in the Insurance Bldg., Kansas City, Missouri.

In 1917 the Alliance reinsured and transferred all of its liability and compensation, which lines it formerly wrote, in the Employers Indemnity Corporation, together with the liability, property damage and collision insurance in those lines on which the corporation was competing for such business.

Mr. Trimble organized the Employers Indemnity Corporation of Kansas City, Missouri, and the Exchange Mutual Indemnity Insurance Company of Buffalo, New York, and is the president of both companies.

This Exchange had not, at the time of going to press with these reports, furnished us with information in regard to its operations in 1921 and condition at close of that year. The financial statement quoted below was taken from report made by the Exchange to the Illinois State Insurance Department, and the general report made herein is from information previously furnished to us.

Plan of Operation.—(as reported to us by the management). Policies are issued covering liability, property damage, fire, theft, collision, and embezzlement at uniform rates, approximately bureau rates. Each subscriber signs a power of attorney.

Net retention for fire insurance in the Alliance is \$5,000 in any one location. Its losses in excess of its

premiums from liability, property damage and collision insurance are reinsured in the Employers Indemnity Corporation in order to avoid the risk of assessment upon policyholders. A similar contract covering fire and theft risks has been entered into with the American Merchants Fire Insurance Company, a stock company.

A separate set of accounts is kept for each subscriber and the savings calculated on the theory of a separate and several liability—no joint liability existing against subscribers. Compensation for the attorney-in-fact is 30% of the premium deposits of subscribers. This is in full for all expense incident to the conducting of the exchange except taxes, legal expense and expenses of the advisory committee.

After paying the full annual premium, the subscriber is technically liable for his share of each loss not covered by his deposit, but this contingent liability is reinsured by the Employers Indemnity Corporation of Kansas City, Mo.

Territory.—At the time of latest advises it was licensed in Ala., Cal., Colo., Fla., Idaho, Ill., Kan., Mo., Neb., Tenn. and Texas.

Advisory Board.—John M. Moore, president Fidelity National Bank and Trust Company; Bird H. McGarvey, president State Bank of Kansas City; W. T. McClucas, president Commerce Trust Company; W. B. Planck, president Gate City National Bank; and L. C. Smith, president Commonwealth National Bank, all of Kansas City.

Extracts from statement of the Exchange filed with the Illinois State Insurance Department as of December 31, 1921:

Total cash assets	\$73,920 89
Net cash surplus	8,939 51
Unearned premiums	57,681 86
Net premium deposits written, policy fees and assessments	164,749 89
Total cash income	165,562 77
Losses paid	65,869 02
Savings returned to subscribers	68,180 01
Total disbursements	141,262 58

AUTOMOBILE INSURANCE EXCHANGE,

807 Chestnut St., Philadelphia, Pa.

CASH ASSETS, DECEMBER 31, 1921.

Bonds owned	\$3,200 00
Interest due	125 11
Bills receivable	1,600 00
Service cars	1,300 00
Salvage cars for sale	3,975 00
Cash in banks and office	62,793 44
Premiums or deposits outstanding not over three months due	97,569 16
War savings stamps	635 00
Guarantee fund	100,000 00

TOTAL CASH ASSETS \$271,107 71

LIABILITIES, DECEMBER 31, 1921.

LOSSES: Adjusted, \$6,969.32; in process of adjustment, \$7,286.78; resisted, \$1,000.00; total, \$15,256.10; reinsurance, \$1,966.22; net	\$13,289 88
Unearned premium deposits	161,238 72

TOTAL LIABILITIES \$174,528 60
 NET CASH SURPLUS 96,579 11

TOTAL \$271,107 71

GENERAL REVIEW.

History.—This is a reciprocal exchange. The Automobile Owners Indemnity Exchange, which was licensed by the Pennsylvania State Insurance Department December 22, 1914, and began business January 1, 1915, absorbed, on April 1, 1919, the Commercial Automobile Insurance Exchange, and the title was changed to above name. Both of these exchanges were under the same management, the Exchange Operators, Inc., and we are advised by this management that the first mentioned exchange was the first inter-insurance exchange licensed by the Pennsylvania State Insurance Department. Both of these exchanges were licensed under Act of Assembly approved July 27, 1912. This exchange is licensed by the Pennsylvania State Insurance Department to write fire, theft, collision, and liability and automobile property damage on pleasure automobiles, and commercial vehicles for its members.

Management and Reputation.—The attorney-in-fact is the Exchange Operators, Inc., a corporation organized under the laws of Pennsylvania, April 16, 1914, with an authorized capital of \$350,000 (\$100,000 common; \$250,000 preferred); issued \$25,000 common, \$99,500 preferred.

The officers and directors of the attorney-in-fact are: President, R. J. Mullen; vice-president, W. Dixon Townsend; treasurer, Wm. A. Mitchell; secretary, H. C. Barker; assistant treasurer, G. C. Butler.

The manager has had over fifteen years' experience in casualty underwriting.

In 1920 the expenses were not excessive, but the losses were somewhat above normal. In 1921 the losses were favorable, considering the fact that some lines were written at less than conference rates, the expenses, except the item of adjustment and settlement of losses, which was fairly high, were not excessive. The exchange made a fair amount of returns to subscribers as savings.

Plan of Operation (as reported to us by the management).—The exchange issues policies covering fire, theft, collision, property damage and liability on pleasure and commercial automobiles.

The remuneration of the attorney-in-fact is 25% of the gross premium deposits, which covers all expenses except losses, return premiums or dividends, State and Federal taxes and claim expenses. The management advises that in view of adding liability insurance an exchange fee of 30% is charged, of which 5% (one-sixth) is set over into surplus account and held for the general protection of policyholders. The attorney-in-fact has made a contract with R. J. Mullen, Inc., running for a five-year period from June 1,

1918, as sole agent of the exchange at a commission of 22½% on the gross premiums or deposits collected.

A guarantee fund of \$100,000 is held under trust company trusteeship to preclude assessment, and the management advises that the exchange has a Lloyds, London, policy protecting it on liability lines in excess of \$5,000/\$10,000 limits up to \$100,000, on fire lines over a net retention of \$5,000 up to a maximum of \$150,000.

The guarantee fund was investigated by the Pennsylvania Insurance Department, which states that it is available for the payment of losses or expenses if the other funds of the exchange should prove inadequate for those purposes.

Subscribers are admitted upon the recommendation of the attorney-in-fact.

Detailed reports of the operations of the exchange are made to subscribers annually.

Subscribers may retire from the exchange by giving written notice to the attorney-in-fact.

The exchange has no advisory committee, but has an agreement with a trust company, which provides that withdrawals must be made only for the purpose of payment of losses and claim expenses, for the refund or return premiums, or for the payment of dividends at the close of the year.

Service of process may be made upon the attorney-in-fact or upon the Insurance Commissioners of any State in which the exchange is licensed to operate.

Business is secured through a sales force in the employ of the attorney-in-fact, and no business is accepted through brokers.

It is licensed in Pennsylvania, Michigan, Ohio and Maryland.

Directors.—H. C. Barker, resident manager Automobile Insurance Exchange, Cleveland; Thomas H. Edwards, vice-president J. Edwards & Co., Inc., Philadelphia; Frank I. Ellis, consulting engineer, Pittsburg; W. G. Fisher, judge Federal Court of Canada, Orangeville, Ontario; Stanley B. Freiberg, president Cincinnati Art Publishing Co., Cincinnati; Myles Higgins, attorney, Philadelphia; Joseph Janney, Jr., firm of Janney, Steinmetz Co., Philadelphia; Wallace G. Kay, banker, Detroit; John H. March, secretary John Bromley & Co., Philadelphia; R. J. Mullen, president Exchange Operators, Inc., Philadelphia; E. Vernon Murphy, proprietor Electrical Sales Co., Baltimore; C. P. Parker, auditor and director The H. C. Frick Coke Co., Pittsburgh; Wm. M. Rowland, president Holmesburg Trust Co., Philadelphia; George A. Rutherford, president the

AUTOMOBILE INSURANCE EXCHANGE—Continued.

Geo. A. Rutherford Contracting Company, Cleveland; W. Dixon Townsend, Wm. S. Read & Son, Philadelphia.

Income, 1921.—Premium deposits written, gross, \$538,565.31; less reinsurance, \$100,079.48; net, \$438,485.83; interest, etc., \$1,368.82; total cash income, \$439,854.65.

Disbursements, 1921.—Losses paid: gross, \$228,128.79; less salvage, \$12,057.14; net losses, \$216,071.65; paid to

attorney-in-fact for administration expense, \$141,200.56; legal expense, \$585.46; taxes, licenses and fees, \$300.00; savings returned to subscribers, \$65,081.96; discount on sale of bonds, \$796.12; expenses of adjustment and settlement of losses, \$30,346.15; total cash disbursements, \$454,381.90.

AUTOMOBILE INSURANCE EXCHANGE,

Seattle, Wash.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$26,160 00
Interest due and accrued thereon.....	623 28
Cash in banks and office.....	10,798 60
Premiums or deposits outstanding not over three months due.....	45,471 93
Bills receivable, taken for premiums.....	27,740 00
Interest accrued, taken for premiums.....	970 90

TOTAL CASH ASSETS..... \$111,764 71

LIABILITIES, DECEMBER 31, 1921.

LOSSES: In process of adjustment, \$4,500.00; resisted, \$5,900.00; total.....	\$10,400 00
Unearned premium deposits.....	81,098 12
Credits to members unpaid.....	388 21
Accrued taxes.....	1,685 99
Due attorney-in-fact for administration expense.....	4,850 34
Return premiums or deposits.....	39 13
Filing fees (suspense).....	50 00

TOTAL LIABILITIES..... \$98,510 79
NET CASH SURPLUS..... 13,253 92

TOTAL..... \$111,764 71

GENERAL REVIEW.

History.—This is an inter-insurance exchange which was organized and licensed January 18, 1919. On December 31, 1921, it had 900 subscribers and 1400 risks insured.

Management and Reputation.—The attorney-in-fact and manager has been Charles Sumner Best, Seattle, Washington, who has had long insurance experience. He had his early training in the East, but has been actively engaged since 1907 as a local and general agent and resident manager on the Coast. He bears an excellent reputation. On March 1, 1920, Charles Sumner Best and F. T. Houghton became the attorneys-in-fact, operating as Charles S. Best Company. Mr. Houghton was formerly Deputy Insurance Commissioner and Actuary of the State of Washington. He is in excellent repute and is unusually well informed in the insurance business.

The exchange has a sufficient number of risks to give it an adequate spread of liability and its plan of operation is sound. The unearned premium reserve is set up on the legal basis. The loss ratio is low, and the expenses moderate, and it is returning to the subscribers a fair return in addition to about 25% reduction in rates noted above.

The exchange was examined by the Washington Insurance Department for the period from the date of its organization to April 30, 1920, the report being dated May 15, 1920. The total admitted assets shown were \$67,966.17; the total liabilities were \$35,137.80; surplus, \$2,828.37.

The examiner stated, "The exchange is in good financial condition."

The exchange was again examined by the Washington Insurance Department as of November 30, 1921, and the examiner reported the exchange as making rapid growth, having nearly doubled the amount of insurance in force in the past preceding eleven months; also that the expense ratio as well as the loss ratio is low, which accounts for the substantial return of unused premium deposits, and reflects credit upon the management.

Plan of Operation.—(as reported to us by the manage-

ment.) The exchange writes fire, theft, liability, collision and property damage on automobiles at an average reduction of from 20% to 30% from the Conference rates. The largest net retention of the exchange on any risk is \$20,000. No risk is accepted unless the subscribing member executes a power of attorney, and no line is accepted until the owner of the car makes a complete statement and a full loss record of applicant is secured. It specializes in insuring for hire and interurban stage automobiles, and the greater part of its business is liability and property damage insurance on such vehicles. The average coverage is \$1,000 property damage, and \$5/10,000 limits on liability. Some few lines on larger vehicles carry up to \$15/20,000 liability limits.

The Advisory Board elect from their number an Executive Committee, who meet with the attorney and manager once a month and keep in close touch with the operation of the exchange, and they report their findings to the other members of the Advisory Board.

As compensation for his services, the attorney-in-fact is allowed 30% of all premiums received, such compensation to include, however, all expenses incident to the underwriting of the business but taxes, legal and adjustment expense, rating bureau charges, state licenses and fees, auditing, Advisory Committee and similar expense approved by the Advisory Committee, is paid by the treasurer out of the general fund, and charged pro rata to each subscriber.

The liability of each subscriber is several and not joint, and is limited to an amount not in excess of such proportionate sum as the amount of liability carried by each subscriber bears to the total amount guaranteed by all subscribers.

Separate accounts are kept with each subscriber and all are open to the inspection of each and every subscriber.

The subscriber may revoke the authority given in the power of attorney upon ten days' written notice, and is not liable on any policies for loss accruing after the expiration of such date. He is not, however, permitted to withdraw

AUTOMOBILE INSURANCE EXCHANGE—Continued...

any of the reserve fund credited to his account until the liability under all policies in effect at the time of his resignation has terminated.

No extra assessments have been levied.

Savings are returned to subscribers annually, except that the manager is authorized to set aside as a reserve fund for all contingencies such amount as the Advisory Committee shall determine as adequate, but not to exceed the amount of one annual premium.

Advisory Board.—The Advisory Board, which is composed of some of the most influential men in the State of Washington, is as follows: F. K. Struve, manager Furth Estate, Seattle, Wash.; W. C. Butler, president First National Bank, Everett, Wash.; John S. Baker, banker and capitalist, Tacoma, Wash.; W. H. Boner, manager Weyerhaeuser Timber Co., Everett, Wash.; Berman Schoenfeld, president Standard Furniture Co., Seattle, Wash.; T. C. McHugh, cannery proprietor and merchant, Seattle, Wash.; Charles H. Frye, president Frye & Co., meat packers, Seattle, Wash.; Herbert Hawley, president Auto Interurban Co., Spokane, Wash.; H. B. Lowman, New Method Laundry, Seattle, Wash.; J. I. Colwell, manager Western Electric Co., Seattle, Wash.; John B. Van Dyke, attorney and counsel of Exchange, Seattle, Wash.; C. K. McMilton, cashier Northwestern National Bank, Bellingham, Wash.

Territory.—It is licensed in the States of Washington and Oregon.

Income, 1921.—Premium deposits written, gross, \$220,704.49; less return premium deposits, \$52,105.95; net, \$168,598.54; interest, etc., \$3,511.13; refunds unclaimed, \$38.13; filing fees (suspense), \$25.90; subscribers, credits, \$83.33; total cash income, \$172,256.13.

Disbursements, 1921.—Losses paid, gross, \$34,523.45; less salvage, \$11.25; net losses, \$34,512.20; paid to attorney-in-fact for administration expense, \$50,846.82; advisory committee expense, \$336.65; legal expense, \$6,506.58; taxes, licenses and fees, \$1,000.41; adjustment expenses, \$3,643.19; returns to policyholders, \$32,596.66; other disbursements, \$968.47; total cash disbursements, \$130,410.99.

Transactions Since Organization.—Premium deposits received, gross, \$389,851.57; less return premium deposits, \$75,227.40; net premium deposits, \$314,624.17; interest received on investments and bank deposits, \$4,434.58; other cash income, \$184.38; total cash income, \$319,243.13; losses and adjustment expenses paid, gross, includes legal expense, \$63,362.08; less salvage, \$56.40; losses and adjustment expenses paid, net includes legal expense, \$63,805.68; commissions paid to attorney-in-fact for administration expenses, \$90,242.12; advisory board and officers, \$647.25; licenses, taxes and fees, \$1,746.58; advertising rating bureau and sundry expenses, \$1,786.01; total expenses paid, \$94,624.96; returned in cash to members, as savings, \$40,360.13; loss on sale of assets, \$6.48; total cash disbursements, \$133,290.25.

AUTOMOBILE OWNERS INSURANCE ASSOCIATION,

Union National Bank Bldg., Houston, Tex.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$12,923 00
Interest due and accrued thereon.....	169 71
Bills receivable	9,215 00
Cash in banks and office.....	12,283 31
Premiums or deposits outstanding not over three months due.....	7,833 75
Reinsurance due from other companies or associations	1,801 34
TOTAL CASH ASSETS.....	\$44,226 11

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$6,808 88
Unearned premium deposits.....	26,181 32
Due attorney-in-fact for administration expense	2,775 61
Claim voucher outstanding.....	6 20
TOTAL LIABILITIES	\$35,772 01
NET CASH SURPLUS.....	8,454 10
TOTAL	\$44,226 11

GENERAL REVIEW.

History.—This is an inter-insurance exchange which began business April 19, 1919.

Management and Reputation.—W. L. Dennis is the attorney and manager. The exchange has not as yet furnished us power of attorney, sample policy and complete particulars relating to this exchange, which affords full coverage on automobiles, at stock company rates.

Thus far since organization the loss and expense ratios have been moderate, and considering the age of the association, a fair return has been made to the subscribers.

Plan of Operation.—(as reported to us by the management). The management advises us that the gross amount insured in any one hazard is \$10,000. Also that it writes at the regular stock company rates, and that no business is accepted through brokers.

Advisory Committee.—W. O. Ansley, Jr., cotton broker; John S. Bonner, Humble Oil and Refining Co.; George R. Christie, Lumberman's Reciprocal Association; W. L. Dennis, general manager; Andrew Dow, capitalist; R. E. Jarett, Pincus & Jarett Dry Goods Co.; T. C. Spencer,

Spencer-Sauer Lumber Company, R. W. Weir, R. W. Weir Lumber Company; H. M. Wilkins, State National Bank.

Income, 1921.—Premium deposits written, gross, \$91,334.45; less return premium deposits, \$10,847.14; less reinsurance, \$4,009.39; net \$76,477.92; interest, etc., \$793.57; total cash income, \$77,271.49.

Disbursements, 1921.—Losses paid, \$27,218.37; paid to attorney-in-fact for administration expense, \$20,132.00; legal expense and administration expense, \$2,811.08; dividends paid, \$9,607.77; total cash disbursements, \$59,769.22.

Transactions Since Organization.—Premium deposits received, gross, \$178,135.94; less return premium deposits, \$19,939.82; less reinsurance, \$5,814.48; net premium deposits, \$152,381.64; interest received on investments and bank deposits, \$1,613.81; total cash income, \$153,995.45; losses and adjustment expenses paid net, \$43,946.09; commissions paid to attorney-in-fact for administration expenses, \$42,150.80; legal and administration, \$5,260.09; dividends paid, \$14,941.49; total expenses paid, \$106,298.47; total expenses paid, \$106,298.47.

AUTOMOBILE OWNERS INTER-INSURANCE ASSOCIATION,

Rainier Bldg., Seattle, Wash.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned, market value.....	\$63,818 14
Interest due and accrued thereon.....	520 85
Cash in banks and office.....	18,327 86
Premiums or deposits outstanding not over three months due.....	26,075 83
Premium notes.....	2,557 26
Cash deposit on bond.....	200 00
Other assets.....	25,550 79

TOTAL ASSETS **\$137,059 73**

LIABILITIES, DECEMBER 31, 1921.

Reserve for unpaid losses.....	\$23,539 54
Unearned premium deposits.....	94,960 54
Credits to members unpaid.....	1,201 16
Accrued taxes.....	1,921 51
Due attorney-in-fact for administration ex- pense.....	470 97
Reinsurance.....	37 55

TOTAL LIABILITIES **\$122,131 37**
NET SURPLUS **14,928 36**

TOTAL **\$137,059 73**

GENERAL REVIEW.

History.—This is an inter-insurance exchange which commenced business June 1, 1918.

Management and Reputation.—The attorneys-in-fact and managers were Frederick A. Wing and George E. Baldwin, but they were succeeded by Automobile Underwriting Agency, a corporation, in 1921. The exchange has not advised us as to the personnel and past insurance experience of this new management.

The exchange was examined by the Insurance Department of the State of Washington as of July 31, 1921, and its statement as of December 31, 1920, was checked and corrected. Correcting the December 31, 1920, statement the examiner made the admitted assets \$138,645.19 instead of \$146,959.39 as shown in the statement made by the exchange, and made the total liabilities \$145,897.98, showing an excess of liabilities over assets of \$7,252.79, instead of surplus of \$19,739.02 as shown in the statement made by the exchange.

The same examination made the admitted assets on July 31, 1921, after deducting \$59,982.67 as unadmitted, \$125,695.12. The liabilities at that time were \$172,828.75, or an excess of liabilities over assets, of \$47,133.63.

In further reporting the examiner stated that: "In our opinion the showing as set forth in the foregoing report clearly establishes the fact that the attorneys-in-fact are seriously lacking both in underwriting and accounting abilities," and recommended changes in the management. It was after this time that the change in management was reported, but we are not advised as to the personnel, their experience or whether some part of the old management may not have continued in influence.

The statement of December 31, 1921, printed in connection with this report was furnished to us by the exchange, but, so far as we know has not been checked by the Insurance Department of the State of Washington. According to this statement the disbursements exceeded the income, and if made upon the Insurance Department basis we are unable to show the sources of gain from the deficit as of July 31, 1921, as noted above to the surplus shown in this financial statement. The management advises that the exchange has treaties covering excess liability losses over \$5,000 and \$10,000; and excess fire, lightning, and transport losses in any location, known or unknown, over \$5,000 and up to \$30,000.

Plan of Operation (as reported to us by the management).—This exchange affords full coverage on automobiles. It formerly operated upon the plan of basing pre-

mium charges upon mileage rather than horse power, but this was discontinued in 1921. We have not been advised as to its present plan in substitution of this mileage plan.

The managers advise that the contingent liability of members is unlimited, being fixed by law, and further state that the exchange has treaties covering excess on its public liability losses over \$5,000 and \$10,000, and blanket fire policies protecting it in any location, known or unknown, above the first \$5,000 up to \$30,000.

The compensation to the attorneys-in-fact is 25% of all premiums received, this to include all expenses, except taxes, legal expenses, premiums on surety bonds, adjuster's costs, reinsurance, rating bureau costs, state licenses, expenses of advisory board, and auditing.

The by-laws adopted by the association provide for an advisory board of seven members, who are elected for a term of one year.

The by-laws provide that the treasurer shall give a bond in the sum of \$20,000, and the attorneys-in-fact in the sum of \$5,000, for the faithful performance of their duties.

Advisory Board.—President, H. B. Perine; vice-president, R. J. Hutson; secretary, C. T. Hutson; treasurer, H. A. Kyer; assistant treasurer, R. V. Ankeny; Charles A. Reynolds, H. P. Grans.

Income, 1921.—Premium deposits written, \$280,683.25; less return premium deposits, \$86,439.54; less reinsurance, \$2,092.59; net premium deposits, \$192,151.12; interest, etc., \$3,613.07; sundries, \$1,202.46; total cash income, \$196,966.65.

Disbursements, 1921.—Net losses, \$127,241.37; paid to attorney-in-fact for administration expense, \$48,936.87; advisory committee expense, \$2,140; legal expense, \$8,371.04; taxes, licenses and fees, \$2,206.05; other expenses, \$198; sundries, \$7,562.91; dividends, \$6,578.79; adjusting expense, \$11,669.65; total cash disbursements, \$214,904.68.

Transactions Since Organization.—Premium deposits received, gross, \$753,681.86; less return premium deposits, \$155,168.09; less reinsurance, \$10,051.99; net premium deposits, \$588,461.78; other cash income, \$9,065.45; total cash income, \$597,527.23; losses and adjustment expenses paid, net, \$248,962.96; commissions paid to attorney-in-fact for administration expenses, \$146,217.26; other expenses paid, \$58,052.50; returned in cash to members, as savings, \$8,197.31; total cash disbursements, \$461,430.03; estimated saving effected for members from organization, \$125,009.

AUTOMOBILE UNDERWRITERS OF AMERICA,

San Antonio, Tex.

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$33,500 00
Bonds and stocks owned, market value....	12,490 00
Loans on collateral security.....	33,270 51
Cash in banks and office.....	114,541 11
Premiums or deposits outstanding not over three months due	114,889 82
Bills receivable	2,275 00
War savings stamps	918 00
Accrued interest	1,906 12
Salvage, automobiles	3,396 00
TOTAL CASH ASSETS.....	\$317,045 56

LIABILITIES, DECEMBER 31, 1921.

Reserve for unpaid losses.....	\$65,317 72
Unearned premium deposits	209,526 90
TOTAL LIABILITIES	\$274,844 62
NET EXCESS RESERVE.....	42,200 94
TOTAL	\$317,045 56

GENERAL REVIEW.

History.—This is an inter-insurance exchange, which commenced business in 1910. It was organized by Van A. Webster for the purpose of underwriting automobile insurance for the policyholders of the Southern Underwriters. Another reciprocal exchange operated under the same management.

Management and Reputation.—The attorney-in-fact is the Automobile Underwriters Company, a Delaware corporation, which was organized to assume the management of the exchange in the event of the death of the original attorney-in-fact, Van A. Webster. Van A. Webster died in August, 1921, and the Automobile Underwriters Company has since that date acted as attorney-in-fact for the subscribers to this exchange. The officers are as follows:

President, J. G. Webster, who is also president of Webster Grocer Company, Dallas, Texas; vice-president, R. M. Worley, who has been with this exchange since its organization as field manager; secretary, C. Perry, who has also been active with the affairs of this exchange during the past six years, serving as underwriter and assistant to Mr. Van A. Webster; treasurer, G. W. Baillio, who has been connected with this exchange since 1916, serving as division manager of the Houston, Texas, branch office, and later in the field.

The general control of the organization is in the hands of a board called the executive council, who are elected annually by the subscribers.

The exchange bears a good reputation, and is making fair returns as savings to its subscribers.

Plan of Operation (as reported to us by the management).—An advisory board serves the exchange in each large city in which it operates. These boards pass upon the eligibility of the applicants. Only those are accepted who are recommended by the attorney and approved by the advisory board.

The exchange writes fire, theft, liability, property damage and collision insurance on pleasure cars and commercial trucks.

Business is accepted from salaried division managers located at every point where business is written.

The gross amount insured in any one risk is \$10,000.

Each subscriber pays an annual premium deposit based on the rates fixed by the automobile conference companies and each subscriber underwrites a proportion of each policy issued during the period of his membership.

Formerly the attorney received 15% commission, but owing to the increased field of operations this was changed to 30%, out of which all expenses are paid by the attorney, except taxes, license fees, reinsurance, legal and executive council expenses.

The contingent liability of each subscriber is limited to an amount equal to the annual premium deposit. By order of the executive council all interest on assets go to create a fund to be set aside as a reserve for unknown and unexpected losses.

Subscribers at the exchange may cancel their liability at any time, in which event the accumulated surplus or unexpended premium deposits are refunded.

The exchange advised us that arrangements have been made with individuals who have assets exceeding \$1,000,000 to guarantee such members as desired against assessment. The charge for this service is 5% of the annual premium. The exchange has never levied an extra assessment.

The exchange advises that it carries excess cover on fire of \$60,000 in excess of \$5,000. It also carries reinsurance on automobile liability over \$5,000, up to \$70,000.

The assets of the exchange are in the custody of the manager, and we are advised by the manager that he is bonded in the sum of \$100,000.

Quarterly reports of the operations of the exchange are made to all members and a monthly statement to subscribers who are entitled to a refund.

Services of process may be made upon the attorney-in-fact or the insurance commissioners of States in which the exchange is licensed.

Estimated saving effected for members from organization as compared with manual rates, 18% to 22%. Each policyholder credited with amount of savings in accordance with his interest.

The exchange is licensed to transact business in Ill., Mo., Okla., Penn., Tenn., Tex. and La.

Executive Council.—J. N. Brown, president Alamo National Bank, San Antonio, Texas; F. H. Blankenship, cashier American Exchange National Bank, Dallas, Texas; C. L. Kerr, Gulf Refining Company, Houston, Texas; C. D. Carlisle, president Carlisle Commission Company, Kansas City, Mo.; O. D. Halsell, president Williamson-Halsell-Frazier Company, Oklahoma City, Okla.; W. F. McCaleb, vice-president Engineers Co-operative National Bank, Cleveland, Ohio; J. W. Williams, general manager Gulf Refining Company, Pittsburgh, Penn.; W. L. Gibbs, vice-

AUTOMOBILE UNDERWRITERS OF AMERICA—Continued.

president Clem Lumber Company, Dallas, Texas; A. Kronkosky, vice-president San Antonio Drug Company, San Antonio, Texas; St. Clair Adams, attorney-at-law, New Orleans, La.; Edward Statesbury Lewis, treasurer N. & G. Taylor Company, Philadelphia, Penn.; C. E. Schaff, president M. K. & T. Railroad Company, St. Louis, Mo.; J. G. Webster, president Webster Grocer Company, Dallas, Texas.

Income, 1921.—Premium deposits written, gross, \$1,151,302.39; less return premium deposits, \$497,115.58; net premiums written, \$654,186.81; interest, etc., \$10,671.14; profit on Liberty bond sales, \$1,898; unclaimed dividend checks returned, \$1,909.76; increase value war savings stamps, \$24.00; checks charged off, not cashed, \$961.97; total cash income, \$669,651.68.

Disbursements, 1921.—Losses paid, gross, \$363,195.92; less salvage, \$29,144.81; net losses, \$334,051.11; paid to attorney-in-fact for administration expense, \$195,644.12;

advisory committee expense, \$1,331.79; legal expense, \$6,305.78; taxes, licenses and fees, \$5,044.55; investigation and adjustment of claims, \$52,467.96; excess reinsurance, \$3,327.68; repairing salvaged autos, \$375.02; unearned premium deposits returned to subscribers, \$103,706.59; total cash disbursements, \$702,256.60.

Transactions Since Organization.—Net premium deposits, \$2,300,772.89; interest received on investments and bank deposits, \$31,258.80; dividend checks returned, \$3,501.42; profit on Liberty bond sales, \$1,898; checks charged off, etc., \$2,277.03; total cash income, \$2,429,707.94; losses and adjustment expenses paid, net, \$968,189.23; commissions paid to attorney-in-fact for administration expenses, \$617,289.12; general expenses, \$137,228.78; excess reinsurance, \$7,164.10; legal, advisory, taxes, etc., \$64,149.79; total expenses paid, \$825,822.79; returned in cash to members, as savings, \$265,205.00; total cash disbursements, \$2,059,217.01.

AUTO OWNERS PROTECTIVE EXCHANGE,

190 East Merchant Street, Kankakee, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$64,707 88
Interest due and accrued thereon.....	678 14
Cash in banks and office.....	26,982 32
Premiums or deposits outstanding not over three months due.....	41,950 39
Interest due and accrued.....	259 62
Automobiles owned.....	2,324 98

TOTAL CASH ASSETS..... \$136,903 33

LIABILITIES, DECEMBER 31, 1921.

LOSSES: In process of adjustment, \$7,987.75; resisted, \$5,675; total.....	\$13,662 75
Unearned premium deposits.....	44,304 44
Accrued taxes.....	874 89
Due attorney-in-fact for administration ex- pense.....	8,390 12
Return premium or deposits.....	145 00
Association dues.....	46 65

TOTAL LIABILITIES..... \$67,423 85
NET CASH SURPLUS..... 69,479 48

TOTAL..... \$136,903 33

GENERAL REVIEW.

HISTORY.—This is an inter-insurance exchange which began business April 1, 1915, as the Auto Owners Fire Protective Exchange, and which early in 1918 changed to its present title.

MANAGEMENT AND REPUTATION.—The attorney-in-fact is the Auto Owners Insurance Agency, incorporated under the laws of the State of Illinois. W. F. Brandenburg is the secretary and manager.

The superintendent of agents is Frank O. Omer, previously, for five years, agency inspector for the Forest City Life Insurance Company, Rockford, Ill.

The average loss ratio has been moderate, and the commission allowance low, but considering the membership fee, the acquisition cost appears very high; the management advises us that the item of net premium deposits (\$283,931.30) includes \$56,466.50 life membership fees, and that it believes this item should not be charged against the expense of operations for the year 1921 as the average life of a membership for a policy is from three to four years. The items in "Transactions Since Organization" also include transfer and membership fees. It does not write at the full conference rates, and in the absence of saving returns to subscribers the cost should be compared to manual rates to estimate the savings, if any.

The unearned premium deposit item would appear low compared to the annual deposits, but the management advises that their premium deposits are made semi-annually, and that the item shown in the statement is 100% of the unearned premium deposits collected in the last six months of 1921.

PLAN OF OPERATION (as reported to us by the management).—This exchange insures owners of automobiles against loss or damage by fire, windstorm, collision and theft, liability and property damage.

The manager advises that an excess fire insurance cover of \$20,000 is provided to reinsure the exchange over a net retention of \$5,000, and also a fire and theft reinsurance on individual risks in excess of \$1,500, but copy of the reinsurance contracts and name of reinsurance company has not been furnished to us. He also advises that the liability of the subscribers is limited by the subscriber's contract to extra or special assessment not to exceed the regular annual premium, and that no extra assessments have ever been levied.

No business is accepted through brokers.

The accounts of subscribers are kept separate and are open to inspection through the Advisory Committee, which is elected by the subscribers. This committee consists of five members of the exchange.

AUTO OWNERS PROTECTIVE EXCHANGE — *Continued.*

The premiums charged are based on the estimated loss ratio and reserve requirements, collected semi-annually in advance. In case of cancellation of policy the unearned premium is returned upon a short rate cancellation basis. The first, or initial payment, is composed of a life membership fee of \$7.50 and an advance deposit which pays the subscriber's insurance for a period of from three to five months.

The attorney-in-fact receives as compensation for his services all of the membership fee and in addition 20% of all premiums paid by the subscribers, including the advance deposit. Out of his compensation the attorney pays all agents' commissions, office rent, clerks' hire, advertising expense, and such other items as may be incurred in developing the business.

The subscriber's contract provides that any premiums collected which may be in excess of the amount required for the payment of losses and for the maintenance of the required reserve account may be prorated and returned to the subscriber.

The exchange is licensed in Illinois, Indiana, Kansas, Michigan, Missouri and Pennsylvania.

INCOME, 1921.—Premiums deposits written, gross, \$229,924.39; less return premium deposits, \$4,287.83; less reinsur-

ance, \$1,705.26; net, \$283,931.30; interest, etc., \$1,845.31; increase in value of bonds, \$986.63; total cash income, \$286,763.24.

DISBURSEMENTS, 1921.—Losses paid, gross, \$117,834.09; less salvage, \$6,170.91; net losses, \$111,663.18; paid to attorney-in-fact for administration expenses, \$98,123.31; legal expense, \$2,658.82; taxes, licenses and fees, \$3,672.76; other expenses, \$17,808.66; association dues, \$937.44; remitted assessments, \$7,817.29; returned guarantee deposit, \$3; total cash disbursements, \$242,684.46.

TRANSACTIONS SINCE ORGANIZATION.—Premium deposits received, gross, \$331,684.39; less return premium deposits, \$6,852.90; less reinsurance, \$5,855.77; net premiums deposits, \$819,177.72; interest received on investments and bank deposits, \$3,185.69; other cash income, transfers, \$2,197.53; increase in bonds, \$5,653.75; total cash income, \$820,214.69; losses and adjustment expenses paid, gross, \$330,082.01; less salvage, \$11,561.46; losses and adjustment expenses paid, net, \$318,520.55; commissions paid to attorney-in-fact for administration expenses, \$354,283.33; collection and legal expense, \$15,763.49; taxes and departmental expense, \$12,528.81; association dues, \$937.44; total expenses paid, \$702,021.62.

BANKERS' INTER-INSURANCE ALLIANCE OF AMERICA, Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$10,000 00
Bonds and stocks owned.....	34,482 79
Cash in banks and office.....	56,134 66
Premiums or deposits outstanding not over three months due.....	7,020 89
Accrued interest	418 66

TOTAL CASH ASSETS..... \$108,057 00

LIABILITIES, DECEMBER 31, 1921.

LOSSES: In process of adjustment \$20,000; reinsurance, \$7,500.00; total.....	\$12,500 00
Unearned premium deposits.....	39,012 68
Due attorney-in-fact for administration expense	1,301 67
Reinsurance	166 09

TOTAL LIABILITIES \$52,980 44
NET CASH SURPLUS..... 55,076 56

TOTAL \$108,057 00

GENERAL REVIEW.

History.—This is an inter-insurance institution, which has been in business since January, 1907, originally writing insurance covering bank properties from loss or damage by fire.

Management and Reputation.—This institution is under the management of B. H. McGarvey & Company, a co-partnership composed of B. H. McGarvey, vice-president of the Continental National Bank, of Kansas City, Mo.; J. D. Schwitzgabel, certified public accountant, and F. C. Harvey, Kansas City, Mo., the last mentioned being the active manager.

The exchange reports that it has 2,250 subscribers, and 2,500 risks insured, which gives it an adequate spread of liability. The expense ratio is not excessive, the loss ratio moderate, and it is returning substantial savings to subscribers.

It is licensed to transact business in Ala., Ark., Cal., Colo., Fla., Idaho, Ill., Kan., Miss., Mo., Neb., N. C., Okla., S. C., Tenn. and Texas.

Plan of Operation.—(as reported to us by the manage-

ment). The exchange writes brick and stone buildings owned by banks and bankers against damage by fire.

The maximum policy issued covering any single risk is \$20,000, without deducting reinsurance. The net amount after deducting reinsurance is \$10,000. This is the limit for one risk in a single city block, or for the entire block. The exchange has a reinsurance treaty, enabling it to reinsure its excess lines as stated above. Tariff rates are secured. The underwriting methods are in accordance with the rules promulgated by the attorneys.

The members of the exchange are selected from the banks or bank directors and are accepted for membership by the attorneys, subject to review by the Advisory Committee.

No risks are written without a survey and approval of the attorneys.

We are advised by the management that the liability of each subscriber is limited to one annual premium on any one risk during any year, and that the exchange has a contract with a stock casualty company which guarantees to pay any assessment against subscribers for losses in excess of 70% of their premium payments. (We have not been furnished with copy of this contract that we might comment upon the protection afforded.)

BANKERS INTER-INSURANCE ALLIANCE OF AMERICA—Continued.

Losses are apportioned to each member incurred. The profits or savings are disbursed to members at the expiration of the policy held by each member.

The exchange advises that it has never levied an assessment and that it has, since organization, saved its subscribers annually over 40% of premiums.

The administration expenses are limited to 25% of the premium deposits. Taxes, legal expenses and the expenses of the Advisory Committee are also chargeable against the subscribers.

The Advisory Committee may provide for the creation or accumulation of a reserve or emergency fund.

Any member may resign and terminate his liability upon five day's written notice to the attorneys. In such event any accumulated surplus or unexpended premium deposit reverts to the subscriber.

The assets of the exchange are in charge of the Advisory Committee and the attorneys are bonded to the extent of \$50,000.

The details of the operations of the exchange are reported to its members in full whenever requested.

The attorneys-in-fact or the Insurance Commissioners of various States in which the exchange is licensed are authorized to accept service of process binding upon all of

the members in the event of a dispute arising concerning a claim against the exchange.

Adjustments of losses are made by the regular adjusters for the exchange in all cases, unless the loss is small, in which event the assured's figures are accepted.

Advisory Committee.—W. S. Webb, Missouri Savings Bank, Kansas City, Mo.; W. T. Kemper, chairman of the board, Commerce Trust Co., Kansas City, Mo.; C. L. Brokaw, Commercial National Bank, Kansas City, Kan.; Chas. L. Engle, The Commercial Bank, El Reno, Okla.; R. E. Harding, Fort Worth National Bank, Fort Worth, Tex.

Income, 1921.—Premiums deposits written, gross, \$159,295.20; less return premium deposits, \$14,457.97; less reinsurance, \$23,069.27; net, \$121,768.86; interest, etc., \$3,218.65; commission account of reinsurance, \$1,884.29; total cash income, \$126,871.80.

Disbursements, 1921.—Losses paid, gross, \$36,240.17; less salvage, plus adjustment expense, \$658.49; less reinsurance, \$87.24; net losses, \$36,706.42; paid to attorney-in-fact for administration expense, \$31,009.18; advisory committee expense, \$306.05; legal expense, \$1,000.51; taxes, licenses and fees, \$2,464.33; decrease in liabilities account reinsurance, \$2,028.29; interest, \$46.12; return to policyholders, \$32,727.41; total cash disbursements, \$107,236.25.

BELT AUTOMOBILE INDEMNITY ASSOCIATION, El Paso, Illinois,

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$107,500 00
Interest due and accrued thereon.....	1,922 90
Bonds owned	68,672 18
Interest due and accrued thereon.....	1,853 26
War saving stamps and certificates.....	2,258 80
Accrued interest on W. S. S. and certificates.....	162 20
Cash in banks.....	213,491 71
Accrued interest thereon.....	750 56
Premiums or deposits outstanding not over three months due.....	46,559 47
U. S. certificates of indebtedness.....	4,000 00
Accrued interest thereon.....	91 60
School tax, warrants.....	9,916 66
Accrued interest thereon.....	291 96

Total cash assets..... \$457,771 30

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$110,000 00
Losses resisted	10,000 00
Total losses	120,000 00
Unearned premium deposits.....	233,301 42
Accrued taxes	10,000 00

TOTAL LIABILITIES \$363,301 42
NET CASH SURPLUS..... 94,469 88

TOTAL \$457,771 30

GENERAL REVIEW.

History.—This association is classed as a reciprocal exchange. It was organized May 31, 1915, and licensed by the Illinois Insurance Department August 1, 1915, and in 1917 consolidated with the Belt Automobile Fire Insurance Association.

Management and Reputation.—The attorneys-in-fact have been C. J. Alyea and F. C. Nichols. On July 9, 1921, the attorney-in-fact was incorporated under the Illinois laws, using the title, Alyea-Nichols Company. The paid capital of this corporation is \$5,000 and the officers are as follows: President, C. J. Alyea, El Paso, Ill.; vice-president, Roy A. Nutt, Chicago, Ill.; secretary-treasurer, F. C. Nichols, El Paso, Ill.; board of directors, the three officers and, E. H. Alyea, Indianapolis, Ind.; C. M. Nichols, Detroit, Mich.; Ernest A. Rich, El Paso, Ill., and Edgar Vanneman, El Paso, Ill.

Mr. Alyea had about twelve years' experience in the insurance business as district manager of the North American Accident Company, prior to the organization of this association. The experience of his associate, Mr. F. C. Nichols, has been limited mainly to his connection with this association.

The management has advised us that it has deposited \$26,000, with the Illinois Insurance Department and otherwise fully complied with the Reciprocal Laws of the State.

We quote below extracts from the statements for the company for several years, combining the figures of the former exchanges which have been merged with this association. The membership fees as reported are included with the premium deposits to show the total cost to the subscribers. We also show below the earned premiums and losses and loss ratios incurred for the years 1917, 1918, 1919, 1920 and 1921. The management believes that membership

BELT AUTOMOBILE INDEMNITY ASSOCIATION—Continued.

and application fees should be spread over the term for which the fees carry the membership, if for more than one year and not all apply to the year in which it is paid. These fees are a part of the compensation to the attorney-in-fact, but must be shown for the purpose of comparison of the cost of insurance to the subscriber, and in effect are a part of his premium cost. If a part is held to apply to future years some reserve should be set aside for the contingency of their return, if membership is discontinued.

The unearned premium deposit item appears small compared to the annual premium deposits written.

We are unable to estimate the savings, if any, to subscribers as the rates are not based upon the regular stock company rates. The exchange is writing a very large volume of business compared to its net resources. The increasing loss ratio indicates that the rates may not prove adequate, and if so the margin of net resources is rather small to take care of the large volume of liability. The item of unearned premiums in the liabilities appears small compared to the net amount of premium deposits written.

The operations of this association have attracted rather wide attention and some unfavorable comment. In our 1921 volume we stated that the Insurance Commissioner of North Carolina took the position that he would not renew its license expiring on April 1, 1921, unless there was an improvement in their methods of treating loss claimants, not because of any flagrant violation of the laws, but because of the feeling that the association was taking an undue advantage of the citizens of North Carolina in applying the extreme provisions and technical forfeiture clauses in their applications and policy contracts. The management of the exchange advises us that of the two claims in North Carolina complained about one claimant did not have sufficient faith in the claim to bring suit, and it expired by the statute of limitations, and the other one was defeated in the Supreme Court of North Carolina, vindicating the exchange.

Year.	Premiums.	Total Income.	Paid Losses.	Claim Expenses.	Other Disbursements.	Total Disbursements.
1914..	\$23,446	\$23,446	\$1,853	\$180	\$19,887	\$21,935
1915..	62,196	62,686	17,106	1,132	43,886	62,373
1916..	287,249	310,349	68,241	10,206	151,894	230,331
1917..	463,235	467,162	161,007	20,112	254,263	435,382
1918..	668,592	671,928	287,204	26,547	256,926	569,677
1919..	939,944	942,263	463,231	40,148	378,555	881,934
1920..	1,420,688	1,430,863	773,069	71,141	455,073	1,299,273
1921..	1,142,871	1,402,088	907,960	93,765	400,766	1,402,511
	\$4,986,220	\$5,310,734	\$2,679,665	\$262,566	\$1,196,180	\$4,908,416

Year.	Ledger Assets.	Loss Reserve.	Unearned Premiums.	All Liabilities.	Surplus.
1914..	\$1,511	\$823	.....	\$823	\$688
1915..	9,513	6,127	.....	6,157	3,555
1916..	81,884	22,122	29,665	51,786	30,098
1917..	151,006	26,875	74,941	101,816	49,195
1918..	242,824	39,812	139,399	183,911	58,913
1919..	322,594	70,730	207,403	268,332	34,261
1920..	469,195	\$1,500	318,387	415,387	53,808
1921..	457,771	120,000	233,301	363,301	94,470

	Earned Premiums.	Incurred Losses.
1917..	\$417,950	\$125,760
1918..	604,132	300,141
1919..	867,940	494,149
1920..	1,369,705	783,830
1921..	1,487,154	980,837
		39.7%
		49.7%
		56.9%
		59.8%
		65.9%

Plan of Operation.—(as reported to us by the management.) The association advises us that it operates on the following plans:

It writes automobile insurance covering, fire, theft, collision, liability and property damage. It operates through general and local agents on a commission basis. The asso-

ciation previously operated upon an assessment plan, but on November 15, 1920, it went on an advance premium payment basis. The soliciting agent collects from the subscribers the advance premium deposit, upon which he receives a commission. The subscriber is also required to pay a membership fee. For the purpose of fixing this fee, fire and theft insurance is considered a unit, collision another unit and liability and property damage still another unit. The fee for each of these units is \$7.50, or \$22.50 for full coverage. If he desires insurance only under one unit he pays \$7.50. This membership fee goes to the attorney-in-fact, who, also, on business written since November 15, 1920, receives 10% of all premium deposits, from which he pays all expenses incident to the conduct of the association except losses, legal and adjustment expenses, insurance department fees and charges, taxes, premiums on surety bonds, stationery and postage for collecting subscribers' deposits, these accepted items being paid out of the deposits made by the subscribers. It is stated that the policies run for three years and the membership fee is paid but once.

The management advises us that the limits written are 80% of the list price for fire, theft and collision on new cars and second-hand cars up to 80% of actual cost, depending upon condition of the car. They state that no fire, theft or collision policy is issued for more than \$5,000; public liability for \$10,000 and \$20,000 limits; property damage limits up to \$1,000 in any one accident; and that the largest gross and net amount insured in any one hazard is \$11,000.

No provision is made to guarantee subscribers against assessment.

The securities owned are high grade, and the mortgages cover properties in Idaho, except one loan of \$7,000 in the State of Oregon.

Service of process may be made upon the Superintendent of Insurance of any State in which the exchange is licensed or upon the attorney-in-fact.

Territory.—The exchange operates in Alabama, Arkansas, Colorado, Florida, Illinois, Indiana, Iowa, Kansas, Maryland, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Pennsylvania, Tennessee, Utah and Wisconsin.

Advisory Board.—George R. Curtis, El Paso, Illinois; J. J. DeMatte, El Paso, Illinois; James A. Smith, El Paso, Illinois; Joseph M. Reeves, El Paso, Illinois; Charles A. Drury, El Paso, Illinois.

Income, 1921.—Premium deposits written, gross, automobile, \$1,187,710.77; less return premium deposits, \$44,839.83; net, \$1,142,870.94; interest, etc., \$14,882.75; gross application fees, \$245,656.00; deduct return to subscribers, \$1,341.50; net, \$244,314.50; total cash income, \$1,402,068.19.

Disbursements, 1921.—Losses paid, gross, automobile, \$925,148.23; less salvage and subrogation, \$17,188.48; net losses, \$907,959.75; paid to attorney-in-fact for administration expense, \$291,950.32; legal expense, \$44,052.37; taxes, licenses and fees, \$37,533.80; adjustment of losses, \$93,785.20; guarantee fund returned to attorney-in-fact, \$10,462.50; printing, \$4,020.93; postage, \$6,100.95; telephone and telegraph, \$966.82; premiums on surety bonds, \$865.66; insurance against excess losses, \$4,242.99; interest on bonds purchased, \$570.00; total cash disbursements, \$1,422,511.29.

Transactions Since Organization.—Premium deposits received, gross, \$5,343,000.06; less return premium deposits, \$114,865.48; net premium deposits, \$5,228,134.58; losses paid, net, \$2,680,147.33.

BOOT AND SHOE RECIPROCAL EXCHANGE,

810 Walnut Street, Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.		LIABILITIES, DECEMBER 31, 1921.	
Cash in banks and office.....	\$63,240 94	Unearned premium deposits.....	\$26,759 25
Premiums or deposits outstanding not over three months due.....	1,946 00	NET CASH SURPLUS.....	22,427 00
TOTAL CASH ASSETS.....	\$65,186 94	TOTAL	\$65,186 94

GENERAL REVIEW.

History.—This is a reciprocal exchange licensed by the Illinois Insurance Department, September 1, 1920.

Management and Reputation.—The attorney-in-fact is the Insurance Service Company, Inc., a Missouri corporation with \$100,000 paid up capital stock, of which the officers are as follows.

President, George H. Bunting; vice-presidents, Paul Dillon and F. A. Chopin; secretary and treasurer, W. M. Bunting; assistant secretary, A. M. Drohan; auditor, E. D. Briscoe. Messrs. George H. Bunting, Paul Dillon and W. M. Bunting are president, vice-president and secretary and treasurer respectively of the Shoe Manufacturers Service Company, Inc., which is the attorney-in-fact for the United Shoe Manufacturers Reciprocal Indemnity Exchange of Kansas City, which was licensed by the Missouri Insurance Department, May 16, 1918, and which specializes in shoe manufacturers risks protected by automatic sprinkler equipment. The exchange has not operated long enough to have established records, but in the first sixteen months of its operations the losses were very low and the expenses moderate.

Plan of Operation.—(as reported to us by the management.) The exchange will write fire, sprinkler leakage and or use and occupancy insurance for the boot and shoe trade. Insurance shall be exchanged only with persons, firms or corporations approved by the Advisory Committee as to financial responsibility, moral hazard and physical acceptability of the risk and only from those who are engaged in the shoe or leather business. The subscriber's maximum liability on any one risk shall be the pro rata proportion of the maximum indemnity granted by the subscribers covering such risk as the subscriber's premium deposits bear to the total premium deposits of all participating subscribers, but in no case shall exceed a sum equal to three times the amount of the subscriber's annual premium deposit. The liability is several and not joint. There is to be an Advisory Committee of three or more subscribers as provided for.

A reserve is provided for by setting aside one half of

the annual savings until such reserve fund shall be an amount equal to six times the annual premium deposit.

The compensation of the attorney-in-fact is 20% of all moneys received by it from which it is to pay all expenses incident to conducting the exchange except losses, license fees, taxes, legal, preventive and adjustment expenses, Advisory Committee fees and expenses incident to the investment and exchange of funds and securities.

The subscribers agreement provides that a policy shall contain a condition stipulating that the subscriber shall not be liable by reason of a fire involving several risks for more than five times the maximum amount which the attorney is authorized to write on any one risk. In the event that a single loss should involve an aggregate of adjusted claims exceeding five times such maximum amount, such claims shall suffer a pro rata reduction sufficient to reduce the aggregate to a sum equal to five times such maximum amount. The power of attorney agreement may be cancelled on five days' written notice to either party thereto.

Income, 1921.—Premium deposits written, gross, \$66,898.12; less return premium deposits, \$9,624.94; net, \$57,273.18; interest, etc., \$674.28; surplus to credit of subscribers, December 31, 1920, \$26,526.64; total cash income, \$64,474.00.

Disbursements, 1921.—Losses paid, \$659.36; paid to attorney-in-fact for administration expense, \$12,131.07; advisory committee expense, \$120.00; taxes, licenses and fees, \$907.77; unused premium deposits returned to subscribers, \$5,668.96; total cash disbursements, \$19,487.16.

Transactions Since Organization.—Net premium deposits, \$90,431.48; interest received on investments and bank deposits, \$874.28; total cash income, \$91,305.76; losses and adjustment expenses paid, net, \$659.36; commissions paid to attorney-in-fact for administration expenses, \$18,762.73; advisory committee, \$120.00; taxes, licenses and fees, \$907.77; total expenses paid, \$20,449.86; returned in cash to members, as savings, \$5,668.96; total cash disbursements, \$26,118.82.

BULL DOG AUTO INDEMNITY INSURANCE ASSOCIATION,

14 East Jackson Boulevard, Chicago, Ill.

GENERAL REVIEW.

History.—This association was established on October 25, 1915, and began business early in 1916. It was organized by Paul R. Goddard, who is the attorney-in-fact, and was formerly connected with the Belt Automobile Indemnity Association, of El Paso, Ill., a similar concern.

In 1917 the Insurance Department of Illinois permitted the association to combine with the Bull Dog Auto Fire Insurance Association, of Chicago, Ill., which wrote fire lines on automobiles.

Management and Reputation.—The attorney-in-fact, Paul R. Goddard, has had considerable experience in reciprocal exchanges, and was the organizer of this exchange.

To estimate the savings to subscribers, if any, the cost in this exchange must be compared to the cost at conference rates.

The exchange is progressive, and bears a good reputation as regards its settlement of losses.

This exchange has not reported to us fully for the year 1921, and the financial statement printed in connection

BULL DOG AUTO INDEMNITY INSURANCE ASSOCIATION—Continued.

with this report was secured from the Illinois Insurance Department. The item of unearned premiums appears small compared to the annual premium deposits written; but we are not advised as to the amount of advanced premiums paid.

The exchange was examined by the Illinois Insurance Department as of May 31, 1921. The report showed that under date of June 2, 1921, the attorney-in-fact released the exchange from the repayment of \$65,000 deposited by him as a guaranty fund until such time as it could be repaid without reducing the surplus of the Exchange below \$100,000. It also showed that the members had contributed \$66,238 for a guaranty fund. The surplus of \$66,507.84 shown in the statement herewith would indicate that some part of these guaranty funds had been consumed in losses and expenses.

The losses and expenses were high in 1920, and the losses high in 1921. All items of expenses are not included in the statement herewith for 1921 as the loss and expense items given do not account for the total disbursements stated.

This Insurance Department also indicated that the compensation to the attorney-in-fact is all life membership fees, per capita tax or dues, transfer fees, but no part of assessments, from which he is to pay all administration expenses which does not include all reasonable costs of handling assessments, investigating and adjusting losses, attorney's fees, state department fees, and expenses of advisory committee and taxes.

Advisory Board.—R. C. Baker, general superintendent Western Div. Am. Dist. Tel. Co., Chicago, Ill.; Theo. Roehm, flour mill and elevator, Washington, Ill.; J. W. Andrews, retired, Dixon, Ill.; Paul W. Busse, cashier Danforth Banking Co., Washington, Ill.; Alexander Shane, of Indianapolis, formerly with the Inter-Insurance Bureau of the Insul Interest of Chicago and chief inspector of the Railroad Commission of Indiana.

Plan of Operation.—(as reported to us by the management). The association insures automobiles against fire and theft, liability, property damage and collision. The cost of life membership is \$19.50 to \$21.50 for full coverage and \$8.25 to \$10.25 for fire and theft, liability, or collision coverage; \$18.50 to \$20.50 for fire and theft coverage, with either collision or liability. In the larger cities the higher amounts are charged.

The limit of liability as shown by the association is \$5,000 for one person and \$10,000 for more than one person in any one accident; \$1,000 in property damage; collision, \$300 to \$1,000; fire and theft, \$3,000.

Assessments are made to pay losses semi-annually. A deposit of \$5 is required when the membership fee is paid, to guarantee that the first six-months' assessment will be paid in two months.

The assets of the association are in the custody of the attorney-in-fact, except \$25,000 held in escrow under the Department of Trade and Commerce of Illinois and \$10,000 in escrow with the Texas Insurance Department.

We are informed that provision is made for re-insurance.

The provisions of the exchange provide that "the total maximum liability of the subscriber * * * is specifically limited to his pro rata share of the total loss and reserve requirements for any one contract year."

Any subscriber may retire at any time by paying his share of the losses to date. If any part of the advanced premium is unexpended it is returned.

Service of process may be made upon the Superintendent of Insurance of any State in which the exchange is licensed and the attorney-in-fact.

No business is accepted through brokers. The attorney-in-fact employs agents and pays a portion of the membership fee to the agents for the business.

Annual reports are made to subscribers.

Territory.—The association was licensed, at time of latest advices in Ala., Ill., Ind., Mo., Pa., Okla., and Texas.

Extracts from financial statement as of December 31, 1921:

Total cash assets.....	\$170,051 74
Net cash surplus.....	85,597 34
Unearned premiums	25,561 46
Net premium deposits written, policy fees and assessments	774,495 20
Total cash income.....	825,979 20
Losses paid	501,277 90
Expenses paid	64,963 93
Total disbursements	827,114 13

CALIFORNIA CASUALTY INDEMNITY EXCHANGE,

Mills Bldgs., San Francisco, Cal.

CASH ASSETS, DECEMBER 31, 1921.

Bonds owned, market value.....	\$542,784 20
Interest due and accrued thereon.....	9,425 27
Cash in banks and office.....	69,689 33
Premiums or deposits outstanding not over three months due	47,564 97

LIABILITIES, DECEMBER 31, 1921.

Reserve for unpaid losses: Automobile, \$54,148.85; liability, \$2,391.24; workmen's compensation, \$182,923.91; total unpaid losses	\$239,464 00
Unearned premium deposits.....	46,751 24
Administration expenses	38,744 36
Accrued taxes	19,154 39
Due for reinsurance.....	1,526 92

TOTAL LIABILITIES	\$345,640 91
NET CASH SURPLUS.....	323,822 86

TOTAL CASH ASSETS..... \$669,463 77

TOTAL \$669,463 77

CALIFORNIA CASUALTY INDEMNITY EXCHANGE—*Continued.*

GENERAL REVIEW.

History.—This institution commenced business January 1, 1914, and writes workmen's compensation and automobile insurance on the inter-insurance plan. The volume written by this exchange is principally compensation and liability insurance, but report is made herein on account of the automobile insurance written by it.

Management and Reputation.—The attorney and manager is Carl G. Brown, who has been in the insurance business since 1901, was for three years special agent and adjuster for the United States branch of the Frankfort General Insurance Company, and was for ten years with the Pacific Coast Casualty Company.

Frank K. Roberts, Jr., is an assistant manager and has been connected with the exchange since February 1, 1914. He had no previous insurance experience. He is located at Los Angeles.

Joseph E. Marcoux, special agent and field representative, has been in the insurance business for approximately fifteen years. His employments have been as follows: Originally with the Metropolitan Life Insurance Company; later local agent for several casualty companies in Sacramento, California. Following this, he was special agent for the Empire State Surety Company, and for some three or four years prior to January, 1914, was special agent and adjuster for the Pacific Coast Casualty Company. He has been with the California Casualty Indemnity Exchange from its inception.

John C. Chandler, assistant manager, who has charge of the safety inspection and underwriting departments, was for two years with the Employer's Indemnity Insurance Company, Philadelphia, and later was for eighteen months superintendent of the inspection department of the California Inspection Rating Bureau. He is in the San Francisco offices.

Plan of Operation (as reported to us by the management).—The exchange writes workmen's compensation, automobile and public liability insurance. The maximum liability assumed upon any one risk is \$15,000. Subscribers are admitted upon the recommendation of the attorney-in-fact, subject to rejection by the advisory committee, and no business is accepted through brokers. The rates at which the business is written are the same as those of conference companies. The remuneration of the attorney-in-fact is 20% of the first \$100,000 compensation premiums and 15% thereafter, 30% on automobile and public liability premiums and 5% of the savings of subscribers, from which amounts he pays all expenses of operation, except losses, governmental charges, taxes, reinsurance and specific expenses authorized by the advisory committee.

The exchange has reinsurance arrangements on compensation losses over \$15,000, up to \$100,000, on automobile fire losses over \$5,000 and on automobile liability losses over \$10,000. On public liability the excess over \$5,000/\$10,000 limits is reinsured.

Reserves for outstanding liabilities shall be created and maintained as provided by law.

"Liability for the payment of losses incurred by virtue hereof shall be assumed by the subscriber in the proportion that his premium deposit bears to the total premium deposits made by all subscribers within the calendar year. All expenses not borne by the attorney shall be proportion-

ately assumed by the subscriber in the same manner. The liability of the subscriber, however, under this power of attorney, shall not exceed double his annual premiums for the payment of losses and expenses occurring in any policy year; it being understood that the subscriber's liability for losses and expenses shall be computed as of the first day of the month in which the subscriber's policy is issued and upon retirement the subscriber's liability for losses and expenses shall cease only on the last day of the month of the subscriber's retirement."

The subscriber agrees upon request to make a deposit with the attorney equal in amount to an insurance premium computed as required by the terms and conditions of his policy. If this deposit is not made within ten days after it becomes due, the policy issued to the subscriber may be suspended without notice and only reinstated upon the payment of the past-due premium.

"A surplus fund shall be created and maintained by the subscriber equal to one full annual premium in the following manner: There shall be annually credited to this fund until the same equals one full annual premium at least twenty-five per cent. of the subscriber's policy savings and no savings shall be returned in cash until at least one-half of said surplus fund has been created. In compensation insurance, however, an estimated amount equal to one-half of the subscriber's annual premium shall be deposited, at the time of subscribing, in the said fund, by the subscriber. The amount of the deposit at any time standing to the subscriber's credit, shall be subject at all times to the subscriber's liability for loss and expense. The attorney shall not, however, deduct any portion of this fund for his compensation."

The attorney-in-fact advises us that since the beginning of business the exchange has received full conference rates on all classes of insurance underwritten, and that it has saved for its policyholders in excess of 30% on workmen's compensation insurance, and in excess of 35% on automobile insurance. Public liability having been begun in 1920, is too young to make any statement with regard to savings.

Advisory Committee.—J. F. Cannon, E. E. Chase, N. Cleveland, W. H. French, C. Hoehn, C. K. Melroe, H. Mortenson.

Territory.—Licensed in California only.

Income, 1921.—Premium deposits written: Automobile, \$146,075.33; liability, \$4,771.75; workmen's compensation, \$339,084.47; less return premium deposits, \$32,776.98; less reinsurance, \$11,611.62; net premium deposits, \$445,542.95; interest, etc., \$28,708.75; guarantee fund, \$18,241.55; other cash income, \$7.13; total cash income, \$489,500.38.

Disbursements, 1921.—Losses paid, gross: Automobile, \$28,034.38; liability, \$2.50; workmen's compensation, \$186,801.08; less salvage, \$2,147.10; net losses, \$314,690.86; paid to attorney-in-fact for administration expense, \$50,570.06; advisory committee expense, \$245.00; guarantee fund, \$9,126.26; taxes, licenses and fees, \$16,841.93; expenses of adjustment and settlement of losses, \$37,801.66; other disbursements, \$795.51; unused premium deposits returned to subscribers, \$83,048.58; total cash disbursements, \$413,119.86.

CANADIAN LUMBERMEN'S INSURANCE EXCHANGE

Booth Bldg., Ottawa, Ontario, Canada.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$55,920 00
Interest due and accrued thereon.....	216 13
Cash in banks and office.....	2,454 80
Premiums or deposits outstanding not over three months due.....	2,909 03
Reinsurance due from other companies or associations	1,416 12

TOTAL CASH ASSETS..... \$62,916 08

LIABILITIES, DECEMBER 31, 1921.

Accrued taxes	\$386 00
Return premiums, \$1,671.55; reinsurance, \$53.19; total	1,724 74
Auditors fees, \$60.00; other, \$2.26; total..	62 26
Dominion of Canada War Loan Bonds contributed by subscribers	39,273 70
Reinsurance premiums retained to cover reserve	1,753 94

TOTAL LIABILITIES \$43,200 64
 NET CASH SURPLUS, \$28,276.60; less reserve, \$8,561.16; for unmatured policies 19,715 44

TOTAL \$62,916 08

GENERAL REVIEW.

History.—This is an inter-insurance organization, which began business in 1915. It is operating under license from the Dominion Insurance Department restricted to lumber plants in Ontario and Quebec.

Management.—The attorney-in-fact is E. D. Hardy & Co., which is composed of Edgar D. Hardy and James E. Reynolds. The members of this firm have been successfully engaged in the business of insuring lumber plants in Eastern Canada for a number of years.

It will be noted in the income statement that practically the entire liability assumed is reinsured as written. The expenses are moderate and the loss ratio favorable.

Advisory Committee.—An Advisory Committee composed of subscribers to the Government Deposit is elected annually. This committee has general supervision over the affairs of the exchange and the Attorney Company, including the investment and distribution of funds belonging to the subscribers. It is composed of W. E. Bigwood, Graves, Bigwood & Co., Byng Inlet, Ontario, and Duncan McLaren, Union Lumber Co., Ltd., Toronto, Ontario, for the Province of Ontario; Arthur H. Campbell, Campbell, MacLaurin Lumber Co., Ltd., Montreal, Quebec, and W. Gerard Power, Power Lumber Company, St. Patoime, Quebec, for the Province of Quebec.

Plan of Operation.—(as reported to us by the management.) The exchange confines its operations to lumber manufacturing risks, including wholesale and retail lumber yards. Only firms and individuals of unquestionable financial standing owning plants of first class construction, under capable management, are eligible for membership.

The expense of management is limited to 15% of the net premiums out of which the Attorney Company defrays all underwriting and inspection expense.

The liability of members on any one risk is limited to an amount equal to the annual premium deposit. It has never levied an assessment. Cash dividends are payable to subscribers as soon as their surplus, together with the "reserve" mentioned above, is equal to twice the amount of their annual deposits.

Until a sufficient volume of insurance has been written to provide a safe "insurance average," the entire liability will be reinsured in responsible companies on a basis which assures an annual saving to each subscriber. A list of such companies has been furnished us in confidence, and they are all in excellent repute.

Investments.—The investments of this exchange are of high character.

Income, 1921.—Premium deposits written, gross, \$39,235.46; less return premium deposits, \$6,963.98; less reinsurance, \$31,574.26; net, \$727.22; received on war loan bonds, \$3,091.15; income received on bonds exchanged, \$62.86; commissions received on reinsurances, \$1,742.57; dividends on reinsurance placed with mutual companies, \$10,012.50; less provisions for cancellations, \$8,561.16; total cash income, \$12,065.14.

Disbursements, 1921.—Losses paid, gross, \$19,782.62; less reinsurance, \$19,782.62; paid to attorney-in-fact for administration expense, \$4,845.22; legal expense, \$15.00; taxes, licenses and fees, \$1,246.60; auditors fees, \$60.00; safety vault, \$2.50; interest paid subscribers on war loan bonds, \$2,347.50; bonus paid subscribers to government deposit, \$2,150.00; total cash disbursements, \$10,666.82.

Transactions Since Organisation.—Premium deposits received, gross, \$252,923.55; less return premium deposits, \$40,810.00; less reinsurance, \$204,618.64; net premium deposits, \$7,494.91; interest received on investments, \$12,289.84; commissions received on reinsurances, \$13,109.69; income received on bonds exchanged, \$52.86; dividends on reinsurance paid and accruing to date, \$49,921.43; total cash income, \$82,868.73; losses and adjustment expenses paid, gross, \$79,978.87; less reinsurance, \$79,978.87; commissions paid to attorney-in-fact for administration expenses, \$39,968.82; auditors fees, \$310.00; guarantee bonds, \$90.00; sundry items, \$17.50; government fees and licenses, \$7,454.03; total expenses paid, \$46,780.35; returned in cash to members, as savings, \$2,362.13; interest paid subscribers on bonds, \$10,227.25; bonus paid subscribers for bonds on deposit, \$3,783.56; total cash disbursements, \$63,153.29.

CANNERS EXCHANGE SUBSCRIBERS,

At Warner Inter-Insurance Bureau.

155 East Superior Street, Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Liberty bonds	\$310,000 00
Interest due and accrued thereon	1,756 71
Cash in banks	473,306 64
Deposits outstanding not over three months due	18,697 81
U. S. certificates of indebtedness	450,000 00
Interest due and accrued thereon	7,739 53
TOTAL CASH ASSETS	\$1,261,500 69

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment	\$806 53
Resisted	26,803 80
Unearned expense and guarantee fund	816,396 86
Accrued taxes	4,428 46
TOTAL LIABILITIES	\$848,435 15
NET CASH SURPLUS	918,065 51
TOTAL	\$1,261,500 69

GENERAL REVIEW.

HISTORY.—This is an inter-insurance bureau, established December 28, 1907, and began issuing policies in that year. It has been very successful. The management advises that at the end of 1921 it had 750 subscribers and 1,500 risks insured.

MANAGEMENT AND REPUTATION.—The attorney-in-fact is Lansing B. Warner, Inc., 155 East Superior street, Chicago, Ill.; incorporated under the laws of Illinois with a capital of \$10,000. The officers are: Lansing B. Warner, president and treasurer; Clarence R. Leland, vice-president and secretary, and Martyn F. Warner, second vice-president. The active manager is Lansing B. Warner, who is an experienced insurance man and in excellent repute. Mr. Leland has been associated in the management since the Bureau was organized. Mr. M. F. Warner, a brother of Lansing B. Warner, has been with the Bureau since 1908.

The management advises that it is returning an average of more than 40% savings to subscribers.

The expense ratio is moderate.

PLAN OF OPERATION (as reported to us by the management).—The bureau limits its writings to canning factories only against hazards of fire and lightning, and writes lines of \$150,000, which it carries net without reinsurance. This limit is fixed by the attorney-in-fact on approval of the Advisory Committee, and he advises that no insurance is accepted through brokers or commissioned agents.

The management advises also that no policies are issued to subscribers who have not signed power of attorney agreement, and that new subscribers are accepted by the attorney-in-fact, subject to the approval of the Advisory Committee, and of the other subscribers.

No risks are accepted without survey and approval of expert inspectors in the employ of the attorney-in-fact.

The liability of each subscriber under any policy of insurance issued is that proportionate share of the insurance granted by such policy as the total of the reserve fund deposit of each subscriber bears to the combined reserve fund deposits of all subscribers. Each subscriber assumes a proportion of each and every policy in force during the period his insurance is in force. The deposit received from subscribers is credited to each when paid. When a policy is cancelled there is no further contingent liability.

The refunds or losses and expenses of individual subscribers are computed monthly, based on the number of days that the policy has been in force, and the amount so computed, less such sums as may be due the attorney and also due for losses and expenses, is credited monthly to the subscribers

by carrying to the individual account of each subscriber such proportion as the total reserve fund deposits of the particular subscriber on the first day of the particular month bears to the total reserve fund for the deposits of all subscribers. The proportion aforesaid of all losses and expenses not otherwise provided for shall be paid from the surplus thus credited to each subscriber; and if such surplus is insufficient, then from the surplus reserve (a special cumulative fund) of each subscriber; and if such surplus reserve is insufficient, then from the reserve fund deposit or deposits of each subscriber.

The refund or savings are disbursed to subscribers on December 31st of each year. No policy of insurance shall be issued by which the liability of a subscriber on any one risk shall exceed five times the amount of the reserve fund deposit, except where a risk is so divided that in ordinary underwriting it would not be understood as subject to loss from one cause. No provision has been made to guarantee the subscribers against assessment, but the management advises that Canners Exchange Subscribers have never been assessed. The rates used are the same as those fixed by board insurance companies.

The administration expenses are limited to 20% of the total expense and guarantee fund deposited or agreed to be deposited by the subscriber. Out of this commission the attorney pays all expenses of every kind, except the payment of losses, expenses incidental to the adjustment and settlement of losses (other than adjusters' fees and expenses), counsel fees, costs and expenses of litigation, taxes, legal expenses and assessments, license fees and expenses of the Advisory Committee and expenses incidental to the investment and custody of funds and securities.

The management advises that all of the expenses not paid by the attorney-in-fact have been more than offset by the interest earnings on deposits, all of which is credited to subscribers' accounts.

In addition to the expense and guarantee fund deposit, each subscriber upon the request of the attorney deposits with the attorney the sum of \$10, to be designated "reserve fund." The amount of the reserve fund deposit may at the option of the subscriber be increased to an amount in excess of \$10, provided the total reserve fund deposit of the subscriber does not at any time exceed an average of \$2 for each full \$1,000 of insurance carried by the subscriber. The reserve fund deposits are maintained at \$2 per thousand intact at all times and are held for distribution for the payment of losses if required.

A subscriber may withdraw at any time upon five days' notice to the attorney and all policies issued to the sub-

CANNERS' EXCHANGE SUBSCRIBERS—*Continued.*

scriber shall then cease and terminate without further notice on the part of the attorney, who within sixty days thereafter is required to make up the account of the subscriber, and any amount found to be due the subscriber is thereupon returned by the Advisory Committee.

The Advisory Committee in conjunction with the president of the attorney, ex-officio, has charge of all moneys and securities and has full discretion in regard to the investment of the assets and the payment of losses and expenses. Disbursements are by check, approved by the attorney and signed by at least two members of the committee, who are especially designated for that purpose by a majority of the committee.

The operations at the bureau are reported quarterly to all subscribers through the Advisory Committee.

The subscribers are licensed in twenty-nine States and the Insurance Commissioner of each State is authorized to accept service of process binding upon all of the subscribers. The attorney-in-fact is also authorized to accept similar service.

Losses are adjusted by the regular adjusters of the bureau.

ADVISORY COMMITTEE.—The committee is made up of the following subscribers: Geo. G. Bailey, chairman, New York

Canners, Inc., Rochester, N. Y.; Geo. N. Numsen, treasurer, Wm. Numsen & Sons, Baltimore, Md.; Frank Van Camp, Van Camp Sea Food Co., San Pedro, Cal.; L. A. Sears, Warrensburg Canning Co., Warrensburg, Ill.; W. R. Beach, W. R. Roach & Co., Grand Rapids, Mich.; Leming B. Warner, secretary, Chicago, Ill.

TERRITORY.—Licensed in Ala., Ark., Cal., Colo., Fla., Idaho, Ill., Ind., Ia., Kan., Ky., Me., Md., Mich., Minn., Miss., Mo., Neb., O., Okla., Ore., Pa., S. C., Tenn., Tex., Utah, Va., Wash. and Wis.

INCOME, 1921.—Deposits written, gross, \$1,080,417.11; less return expense and guarantee fund deposits, \$253,180.31; net, \$827,236.80; interest, etc., \$46,465.93; reserve fund, \$30,515; surplus reserve, \$55,370.39; total cash income, \$959,588.12.

DISBURSEMENTS, 1921.—Losses paid, gross, \$350,982.69; less salvage, \$7,295.20; net losses, \$343,687.49; paid to attorney-in-fact for administration expense, \$179,724.12; Advisory Committee expense, \$1,495.08; legal expense, \$8,557.09; taxes, licenses and fees, \$10,185.82; other expenses, \$38,606.23; reserve fund, \$44,619; unused expense and guarantee fund returned to subscribers, \$290,374.97; total cash disbursements, \$917,649.80.

CASUALTY ASSOCIATION OF AMERICA,

Kresge Bldg., Detroit, Mich.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$14,225 00
Interest due and accrued thereon.....	310 05
Loans on collateral security.....	100 00
Cash in banks and office.....	15,458 41
Premiums or deposits outstanding not over three months due	13,601 71
Bills receivable, taken for deposits.....	459 50
Accrued interest on certificate of deposit...	69 86
TOTAL CASH ASSETS.....	\$44,224 53

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$2,462 08
Unearned premium deposits.....	14,526 69
Due attorney-in-fact for administration expense	63 20
1921 taxes	678 15
TOTAL LIABILITIES	\$20,192 20
NET CASH SURPLUS.....	24,032 24
TOTAL	\$44,224 53

GENERAL REVIEW.

History.—This is a reciprocal association which was organized and began business in June 21, 1921.

Management.—The attorney-in-fact is the Michigan Casualty Corporation, incorporated under the laws of the State of Michigan, in June, 1921, with a \$50,000 capital stock, \$35,000 of which has been paid in. The officers are: President and general manager, Lawrence M. Goodman; secretary, Theo. F. Henry; treasurer, Paul E. Hinckley; directors, the same, including Arthur Goulson and Waldo Sloman. All of the officers have had insurance experience in both agency branch and company management for periods varying from four to eleven years.

Plan of Operation (as reported to us by the management).—The association writes automobile insurance, having in addition to the standard policies a fire and theft policy which excludes theft of tires and motor meters at a reduced rate, and having also a new collision form in addition to the regular collision, which excludes loss or damage to fenders and running boards. The rates used vary from 12½% to 25% below conference. Subscribers are admitted upon the recommendation of the attorney-in-

fact and advisory committee. The exchange has not operated long enough to have established records. An unusual provision will be noted below providing that if the surplus of the exchange, be reduced to \$15,000, over and above all liabilities, the exchange shall cease doing business and liquidate. In view of this provision no contingent liability is provided. No assessment liability is provided, as the power of attorney contains an agreement that if the net surplus of \$25,000 with which the company started should at any time be reduced to \$15,000 over and above all liabilities, the exchange shall cease doing business and liquidate. Premium deposits are credited to the individual subscriber. Savings are distributed to the subscribers immediately, one-half being retained as a surplus, provided, however, that any car which shows a loss ratio of twice the annual premium, shall not share in the dividends.

Reinsurance is carried as follows: Fire, \$50,000 in excess of \$5,000 both as to known and unknown hazards.

The compensation of the attorney-in-fact is limited to 25% of the earned premiums, out of which it pays all expenses with the exception of claims, reinsurance and those of the advisory committee. The funds of the association

CASUALTY ASSOCIATION OF AMERICA—Continued.

are in the custody of the National Bank of Commerce, subject to countersignature of the claim attorney, a member of the advisory committee, or a member of the attorney-in-fact. Service of process may be made upon the Insurance Commissioner of Michigan. Losses are adjusted by salaried representatives of the exchange.

Territory.—The exchange is operating in Michigan only.

Advisory Committee.—E. J. Woodison, chairman E. J. Woodison Co.; C. E. Blaesser, Joseph N. Smith Co.; Chas. B. Bohn, Chas. B. Bohn Foundry Co.; Christian W. Brandt, architect; Fred G. Christian, Acme Foundry Co.; William Christian, Motors Metal Mfg. Co.; Robert K.

Davis, Detroit; Reduction Co.; Lawrence M. Goodman, Manufacturers Ins. Agency; Louis S. Smith, Griswold Motor and Body Co.

Income, 1921.—Premium deposits written: Gross, \$47,473.35; less return premium deposits, \$8,735.51; net, \$38,737.84; interest, etc., \$44.87; guarantee fund, \$25,000; total cash income, \$63,782.71.

Disbursements, 1921.—Net losses, \$4,330.45; paid to attorney-in-fact for administration expense, \$9,821.16; advisory committee expense, \$854.90; legal expense, \$375.00; adjustment expenses, \$2,581.25; total cash disbursements, \$18,262.76.

CLEANERS GENERAL INDEMNITY EXCHANGE,

Fullerton Bldg., St. Louis, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$40,925 05
Interest due and accrued thereon.....	326 70
Cash in banks and office.....	19,176 18
Premiums or deposits outstanding not over three months due.....	32,246 24
Premium notes	778 31
Interest accrued	4 89

TOTAL CASH ASSETS..... \$93,457 37

LIABILITIES, DECEMBER 31, 1921.

Reserve for unpaid losses.....	\$14,718 44
Unearned premium deposits.....	47,165 36
Due attorney-in-fact for administration expense	8,153 32
Federal taxes	275 97
Premiums paid in advance.....	178 83

TOTAL LIABILITIES \$70,491 92
NET CASH SURPLUS..... 22,965 45

TOTAL \$93,457 37

GENERAL REVIEW.

History.—This reciprocal exchange was organized in St. Louis, Mo., on December 1, 1919, and commenced business the same date. The attorney-in-fact is John L. Corley.

Management and Reputation.—The losses and expense to date have been very moderate, but the savings to subscribers have been very small.

Plan of Operation.—(as reported to us by the management.) The exchange confines its business to cleaners and dyers, and issues policies of insurance for fire, theft, property damage, collision and liability coverage on automobiles, and burglary and theft against the insured business or personal losses. The amount of coverage is limited to \$10,000 on all lines. The exchange has no reinsurance against catastrophe or the assessment of members, the assessment liability of members being one additional premium.

Each subscriber at the exchange has a separate account on its books, and at the end of the policy period one-half of the savings will be returned to the subscriber, the other half placed to his credit in the reserve fund until the reserve fund is equivalent to one annual premium; after-

wards the full amount of savings will be returned. The business is written at manual rates.

The compensation of the attorney-in-fact is 25% of all moneys received for credit to the subscriber's account at the exchange, and covers all expenses except license fees, taxes, legal and advisory committee expenses, and expenses incident to the adjustment of losses. The attorney-in-fact is bonded and the assets of the exchange are in the Vandeventer Trust Company of St. Louis, Mo.

Subscribers may withdraw from the exchange upon ten days' written notice, and the unused portion of the premium after setting aside proper reserves for the subscriber's pro rata portion of all losses and claims that may be outstanding shall be returned to him.

Service of legal process may be made upon the attorney-in-fact or the State Insurance Commissioner.

Territory.—Licensed in Missouri only.

Advisory Board.—W. H. Morgens, Morgens Bros., St. Louis, Mo.; W. H. Brace, Brace-McGuire Co., Buffalo, N. Y.; F. A. Weller, Weller-Krouse Co., Sharon, Pa.; F. J. Hegy, Hegy's, Inc., Holyoke, Mass.; A. Imlay Imlay Clg. Co., Detroit, Mich.

CONSOLIDATED UNDERWRITERS,

Fidelity Trust Bldg., Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Bonds owned	\$289,890 00
Cash in banks and office	1,325,303 58
Premiums or deposits outstanding not over three months due	488,398 08
Other cash assets	3,579 25

TOTAL CASH ASSETS \$2,107,160 91

LIABILITIES, DECEMBER 31, 1921.

Net unpaid losses	\$734,846 29
Unearned premium deposits	302,154 56
Due attorney-in-fact for administration ex- pense	88,686 75

TOTAL LIABILITIES \$1,125,687 60
NET CASH SURPLUS 981,473 31

TOTAL \$2,107,160 91

GENERAL REVIEW.

History.—On May 1, 1917, the Automobile Indemnity Exchange, the Coal Operators Exchange, the Lumbermen's Indemnity Exchange and the Commercial Underwriters Liability Exchange, all under the management of T. H. Mastin & Company, were merged under the title Consolidated Underwriters.

The Automobile Indemnity Exchange began business June 1, 1909, and wrote insurance covering automobiles against fire, liability, property damage, theft and collision.

The Coal Operators Exchange commenced business December 1, 1912, and was formed for the purpose of writing liability and workmen's compensation insurance for its members, all coal mine operators.

The Lumbermen's Indemnity Exchange commenced business in May, 1907, writing liability and workmen's compensation insurance upon lumber manufacturing risks.

The Commercial Underwriters Liability Exchange commenced business August 1, 1916, and wrote insurance on classifications not written by the other exchanges which formed this consolidation.

Management and Reputation.—The attorneys and managers are T. H. Mastin & Company, who are in excellent repute, and who maintain offices in Asheville, N. C.; Beaumont, Texas; Chicago, Ill.; Indianapolis, Ind.; Kansas City, Mo.; Louisville, Ky.; Memphis, Tenn.; Miami, Okla.; Minneapolis, Minn.; St. Louis, Mo.; Tulsa, Okla.; Wilmington, N. C.; Pittsburg, Kan.; Mobile, Ala.; Ft. Worth, Texas. In 1916 T. H. Mastin & Company purchased all of the stock of H. J. Straight Company, attorneys and managers for the Underwriters Exchange and the Inter-Insurers Exchange of Chicago, Ill.

The firm of T. H. Mastin & Company is composed of T. H. Mastin, W. M. Drennon, F. W. Schafer, Henry Burr, Thomas Lonergan and H. E. Minty. Mastin, Drennon and Schafer for many years conducted the general agency for the Aetna Life Insurance Company, accident and casualty department, covering the west half of Missouri, all of Kansas, Arkansas and Louisiana, and the east half of Texas. Henry Burr was for many years with the Aetna Life Insurance Company and was manager of its claim department in Kansas City for several years. Thomas Lonergan has been in the casualty insurance business since 1900, for a number of years as field man in the State of Illinois for the Aetna Life Insurance Company and for the London Guarantee and Accident Company in their casualty departments. H. E. Minty was for thirteen years special agent of the Hanover Fire Insurance Company and the Queen Insurance Company; also for six years manager of the Groves Brothers Insurance Agency of Kansas City, Mo.

The exchange writes a large volume of business. In 1921

the premium writings were \$2,921,739.19. The exchange enjoys an excellent reputation as regards treatment of its subscribers and claimants, and is returning substantial amounts as savings to subscribers.

The exchanges, merger of which formed this exchange, were in operation for a number of years, and were very successful. They were operated by T. H. Mastin & Company from 1907 until merged into this exchange.

A joint examination of this association as of June 30, 1919, was made by the Insurance Commissioners of Missouri and Indiana, and their report is dated August 25, 1919.

As some of the operations of this exchange appear to be unique, we quote a considerable portion from this report as follows:

"In this division the exchange writes maximum limits of coverage: On employers' liability, \$10,000 for any one person injured or killed, \$20,000 for any one accident causing the injury or death of several persons; on workmen's collective, 26 weeks' half wages not exceeding \$750 for any one person injured or killed, and \$10,000 upon any one accident causing injury or death of several persons. An excess limits department carries contracts wherein, for additional consideration, the maximum limits for liability coverage may be increased by \$25,000 both as to one injury or several injuries or deaths resulting from one accident. The excess limit business is segregated and carried separately as to experience. The business of the compensation, collective and liability division is written on the following basis: On receipt of his contract the subscriber deposits for his credit with the attorneys at Consolidated Underwriters a sum equivalent to one-third of the estimated annual premium on the risk. He agrees to keep this sum at all times intact as guarantee for the fulfillment of the terms of his contract, and this initial deposit is in no sense a stipulated payment to other subscribers for the contract. On or before the 20th of each month the subscriber files with the exchange a written report of his payroll covered for the preceding calendar month, and on these payrolls so filed the risk is rated and the subscriber billed for the pro rata portion of his losses and expenses incurred during the calendar month under consideration. Therefore, it is apparent that there is no unearned premium in so far as these lines of business are concerned.

"The power of attorney and subscribers' agreement as to liability, collective and compensation lines provides that the 'attorneys shall pay out of our funds our proportion of the cost of exchanging indemnity, including any and all claims or demands adjusted, contested, compromised or reduced to judgment; and in consideration for their services they shall deduct for themselves ten per cent. of the basic rate.'

CONSOLIDATED UNDERWRITERS—Continued.

"Liability and compensation business is rated on a basis peculiar to this exchange and its own underwriting methods. The initial deposits as above stated are based on tariff basic rates. This is simply a standardization figure and is held merely as an added safeguard for the subscribers."

"The charges billed to subscribers subsequent to each month's experience and based thereon are an approximation of actual cost of carrying the business, and are derived from three elements, (1) actual cost plus estimated present values of losses incurred but not settled, (2) claim expense, and (3) the accumulated experience of the exchange since organization."

"The method is substantially this: From the payroll and accident data accumulated on any one risk for a given month a class rate for that risk for that month is determined. The payroll of each member is then multiplied by his class rate and the several products are summed. This summation is called the gross underwriting amount. This gross underwriting amount consists of the actual claim payments made, plus the individual estimates as to what claims incurred but not yet closed will ultimately cost. Then the total number of reports of each class is multiplied by the average cost per case as determined by the exchange's past experience, and to this amount is added the claim expense for the month. The latter figure is compared with the gross underwriting amount, and if it is greater the difference is pro rated to all subscribers as an additive differential to each individual class rate; if it be less than the gross underwriting amount the difference is similarly pro rated as a subtractive differential on the individual class rate."

"The maximum and minimum limits as to which subscribers benefit or are penalized by this system are 60% over and under base rates, respectively. In other words, the lowest possible charge is 60% below manual and the highest 60% above manual. This is based on the assumed theory that the manual rate represents a fair average standard in the long run, and that the catastrophe hazard running beyond 60% over manual in any individual case will be offset by the savings in the group resulting from the risks where the class rate runs 60% below manual and the 60% minimum rate is collected. As a matter of fact, the over maximum and under minimum differences are pro rated to all subscribers in their costs. In compensation states the cost of fatal and specific injury cases is taken out of the average and their exact schedule value is reserved."

"*Automobile Division.*—The automobile business, as previously stated, is written and handled according to a totally different system from that applied to other lines. In other words, it is written on the basis of annual premium deposits paid in advance and subject to loss and unused premium apportionment at annual periods. The power of attorney executed and made a part of each subscriber's agreement for the exchange of automobile indemnity, provides that 'the attorneys shall pay out of my funds my proportion of the cost of any and all claims or demands, as adjusted, contested, compromised, or reduced to judgment. The attorneys shall defray all the expenses of exchanging indemnity, except those mentioned above, in consideration for which, and for their services, they shall retain for themselves 25% of all moneys received or due as a result of this agreement.' Automobile coverage is exchanged up to a maximum limit of \$10,000 for injury or death to one person resulting from any one accident; \$20,000 for injuries or death to several persons from any one accident on the liability clause; \$1,000 for property damage and

the valued extent of loss under collision, fire, and theft clauses."

"The employers' liability and compensation losses and savings are apportioned monthly, and the subscribers are billed net, as all savings are reflected in the rates charged, which vary from month to month. Savings to automobile subscribers are apportioned annually and are distributed pro rata in cash at the annual termination of contracts in force."

"Modern methods prevail throughout the booking system of the exchange. Individual ledger accounts are kept with all subscribers."

"The exchange's settlements are prompt and fair, no disposition to quibble or take advantage of technicalities being evident; on the other hand, the claims department appears to bear in mind the fact that it is expending subscribers' funds and makes every effort to eliminate claims of a suspicious nature at the lowest possible cost."

In conclusion the examiners stated:

"It appears that the Consolidated Underwriters, by their attorneys, T. H. Mastin & Company, are conforming to all the provisions relating to inter-insurance and reciprocal exchanges as laid down in the insurance laws of Missouri and Indiana."

"The attorneys are experienced underwriters, thoroughly conversant with all phases of the business they are handling."

Plan of Operation (as reported to us by the management).—While the affairs of the exchange are conducted under the name of "Consolidated Underwriters," a separation is made of the automobile business. There are, therefore, two departments, one including subscribers who exchange contracts of indemnity covering workmen's compensation, workmen's collective, and all kinds of liability (except automobile) risks, and the other, all subscribers who exchange contracts of indemnity covering all kinds of automobile insurance."

In the fire department of the exchange selected automobile owners and dealers are written.

The exchange writes maximum limits of coverage (as above quoted from the report of the examination of the exchange) as follows: On employers' liability, \$10,000 for any one person injured or killed, \$20,000 for any one accident causing the injury or death of several persons; on workmen's collective, 26 weeks' half wages not exceeding \$750 for any one person injured or killed, and \$10,000 upon any one accident causing injury or death of several persons. Another department of the exchange, known as the excess limits department, carries contracts wherein, for additional consideration, the maximum limits for liability coverage may be increased by \$25,000 both as to one injury or several injuries or deaths resulting from one accident. The excess limit business is segregated and carried separately as to experience."

Still another department of the exchange carries contracts wherein the maximum limits for liability coverage may be increased by \$65,000 as to several injuries or deaths resulting from one accident. Experience on this class of business is segregated and carried separately."

All subscribers are subject to assessment limited to one additional annual premium on any one risk. Subscribers are not guaranteed against assessment."

Subscribers may withdraw at the end of any month by giving 10 days' notice in writing."

Members are admitted upon the recommendation of the

CONSOLIDATED UNDERWRITERS. — *Continued.*

attorneys-in-fact. Annual statements are made to all subscribers. Further details are furnished upon request.

The exchange writes its business at rates based upon its own experience.

The remuneration of the attorney-in-fact is 25% on the automobile business, out of which all expenses are paid; and 10% on liability and workmen's compensation business, out of which all expenses are not paid, administration, claim and other expenses being an additional charge upon premiums running 7% to 8%, making the total charge upon premiums 17% to 18%.

In the St. Louis territory in which the exchange writes about 2% of its business, the remuneration of the attorney-in-fact is 20% on liability and workmen's compensation business instead of 10%, so that the total charge upon premiums in this territory will be from 27% to 28%.

The exchange issues also an excess limits policy on which the compensation to the attorney-in-fact is 5 cents per \$100 of wages. The bills rendered are for such compensation plus each subscriber's proportion of any excess losses which may have occurred.

In the St. Louis territory the compensation of the attorney-in-fact on excess limits policies is 10 cents per \$100 of wages.

The savings to members in the liability and workmen's compensation branches are proportioned monthly, and in the automobile branch annually.

We are informed by the management that the savings run about 30% in the automobile lines and 30% to 35% in the compensation and liability lines.

The assets are in the custody of the advisory committee and the attorneys-in-fact.

Members of the attorneys-in-fact are bonded in the sum of \$20,000.

Service of process may be made upon the attorneys-in-fact or upon the Insurance Commissioner in the States in which the exchange is licensed to operate.

No business is accepted through brokers.

Territory.—The exchange is licensed in Ala., Ark., Fla., Ill., Ind., Ia., Kan., Ky., La., Minn., Miss., Mo., Nebr., N. C., Okla., Pa., S. C., Tenn., Tex. and Va.

Advisory Committee.—W. A. Pickering, vice-president W. R. Pickering Lumber Co.; H. A. Walker, Insurance Commission Armour & Co.; G. F. Royce, secretary J. J. Newman Lumber Co.; George R. Hicks, secretary Bowman-Hicks Lumber Co.; Charles S. Keith, president Central Coal & Coke Co., and J. R. Crowe, president Crowe Coal & Mining Co.; I. H. Petty, president Savannah River Lumber Co.; E. R. Perry, vice-president Coaden & Co.; R. L. Jurden, president Penrod-Jurden Co.

Income, 1921.—Net premiums written, \$2,921,739.19; interest, etc., \$62,641.31; cash deposits, \$210,929.28; total cash income, \$3,195,309.78.

Disbursements, 1921.—Net losses, \$2,396,956.89; paid to attorney-in-fact for administration expense, \$699,848.25; legal expense, \$39,466.67; taxes, licenses and fees, \$66,989.39; returned to subscribers: surplus savings, \$118,799.77; cash deposits, \$271,256.14; interest, \$13,824.02; total cash disbursements, \$3,607,041.13.

CONTINENTAL AUTO INSURANCE ASSOCIATION, Springfield, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$7,000 00
Interest due and accrued thereon.....	55 00
Bonds and stocks owned.....	46,600 00
Cash in banks and office.....	65,923 15
Premiums or deposits outstanding not over three months due.....	166,770 22
Interest accrued on bank deposits.....	221 16
Bills receivable.....	3,517 78
Cash bond.....	175 00

TOTAL CASH ASSETS..... \$284,262 31

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$82,760 87
Unearned premium deposits.....	61,414 14
Due attorney-in-fact for administration ex- pense.....	35,251 63
Commission on premiums in course of collec- tion.....	48,231 66
TOTAL LIABILITIES.....	\$227,657 70
NET CASH SURPLUS.....	56,604 61

TOTAL..... \$284,262 31

GENERAL REVIEW.

History.—This is a reciprocal association which received its license from the Insurance Department of Illinois and began business at Barry, Illinois, April 21, 1917. At the time of commencing business the attorney-in-fact was Loraine C. Strubinger. On January 21, 1918, G. C. Rockwood was appointed attorney-in-fact and the office of the association was removed to Springfield, Ill. On February 1, 1922, the Continental Underwriters was made the attorney-in-fact.

Early in 1922 this association took over the assets and assumed the liabilities of the following inter-insurance exchanges:

La Salle Auto Insurance Association, Ottawa, Ill.; Crescent Auto Protective Association, Mattoon, Ill.; Rockford Motor Insurance Exchange, Rockford, Ill.; State Auto Insurance Association, Beardstown, Ill.; Bankers Auto Insurance Association, Chicago, Ill. The management advises

us that the power of attorney agreements of these exchanges was very similar to their own, and that the risks of these exchanges assumed are being carried to expiration under their original agreements, and transferred to the Continental Auto Insurance Association, under a new power of attorney agreement at expiration of the present policies.

Management and Reputation.—The association is under the management of the Continental Underwriters Company, as attorney-in-fact. The Continental Underwriters is an Illinois Corporation with \$150,000, capital stock, fully paid. G. C. Rockwood is its president, and he has had about fifteen years insurance experience, having been formerly one of the organizers, and State manager of the Clover Leaf Casualty Company of Jacksonville. Later he, with H. B. Hill, president of the Advisory Board, organized the Commercial Health and Accident Company, and was elected secretary and treasurer of same. He was also vice-president of the Mutual Life Insurance Company of Illinois. He

CONTINENTAL AUTO INSURANCE ASSOCIATION.—Continued.

retired as an officer in the two companies just mentioned in January, 1922, to devote his time to automobile insurance.

J. A. Feffer is vice-president and H. G. Rockwood secretary-treasurer of the attorney-in-fact corporation. They each have had about fifteen years experience in the insurance business. Mr. Feffer was employed in the claim department of the Employers Indemnity Corporation, of Kansas City, Mo., and Mr. H. G. Rockwood was one of the organizers, and later State manager and a director of the Clover Leaf Casualty Company, and from 1915 to January, 1922, vice-president of the Commercial Health and Accident Company.

The losses in 1920 and 1921 were a little above normal, and considering the agents' commissions paid, and fees collected, in addition to the attorney-in-fact allowance, made the expense very high. The amount set up as a liability for unearned premiums seems small compared to the annual premium deposits but the management advises that in the latter part of 1921, change was made from the "post mortem" plan of assessments to the advance premium plan, and we are not advised as to the amount of advance deposits so that this item could be compared therewith. The basis of rates not being reported, the costs in this exchange should be compared to the premiums charged by stock companies to ascertain the savings, if any. We have no information as to the market value of the stock of the Commercial Health and Accident Underwriters Company, used for escrow deposit as noted below.

Plan of Operation—(as reported to us by the management.) The exchange writes fire, theft, tornado, collision liability and property damage insurance on automobiles. Collision coverage is written as full coverage or with \$25, \$50 or \$100 deductible clause, as applied for by the applicant. Liability is written to a maximum of \$15,000, where two or more persons are injured, and \$7,500, where one person is injured. The maximum liability for property damage is \$2,000.

The maximum liability assumed on any single risk is \$5,000 on fire, theft or collision, and the association protects itself against catastrophe hazard by carrying \$50,000 excess reinsurance.

The terms of the subscribers' contract state that each subscriber shall pay to the attorney-in-fact, for his compensation, as a life membership fee, the following: For fire and theft, \$7.50; for collision, including tornado and cyclone insurance, \$7.50; for indemnity insurance (death, personal injury and property damage), \$7.50; for all three forms of insurance taken at one time, \$20.

This is a membership fee for life and the subscriber may, at any time, have the insurance transferred from one car to another owned by him by payment of \$1 transfer fee.

The compensation of the attorney-in-fact is the membership fee, transfer fee and a sum equal to 30% of all deposits made by each subscriber, out of which he pays office rent, clerk hire, commissions, and such expenses as are not designated as being paid by the association. The association pays all losses legal and adjustment expenses, insurance department fees and charges, all taxes premiums on surety bonds, postage, stationery, advertising and printing, necessary expenses for investigating losses, and the expenses of levying and collecting premium deposits.

Business is not accepted through brokers.

There are no joint funds and the accounts with members are kept separate.

The business is written at rates compiled on the association's experience.

The assets are in the custody of the Advisory Committee. Service of process may be made upon the attorney-in-

fact or the Insurance Commissioner of any State in which the association is licensed.

The guarantee fund of \$29,600 is put up by H. B. Hill, H. G. Rockwood and G. C. Rockwood under terms of contract made on the 6th day of October, 1918. This fund is maintained for the purpose of increasing the surplus of the subscribers at the exchange and is for the purpose of paying excess losses if any should occur. This guarantee fund is no part of the subscribers' fund and the consideration for the advancement of this fund is 5% interest, payable annually from the funds of the subscribers. This fund consists of stock of the Commercial Health and Accident Underwriters Company.

The management advises that the number of subscribers at the exchange December 31, 1921, was approximately 25,000.

The management has placed \$25,000 in escrow with First Trust & Savings Bank of Springfield, Illinois, under agreement with the Missouri Insurance Department, which may be changed to the jurisdiction of the Illinois Insurance Department. The deposit consists of 1480 shares of stock in the Commercial Health and Accident Underwriters Company, and cannot be withdrawn for any purpose, except that of paying claims against the association (or for re-investment subject to approval of the Insurance Commissioner), until such time as the association shall have on hand a surplus in cash or convertible securities sufficient to meet the requirement of the laws of the State of Missouri, which shall in no event be less than \$25,000 over and above the amount maintained as a special deposit.

Advisory Committee.—J. A. Feffer, H. G. Rockwood, vice-president Commercial Health and Accident Company; G. C. Rockwood, attorney-in-fact of this exchange.

This association is licensed in Alabama, Colorado, Florida, Illinois, Indiana, Iowa, Kansas, Missouri, Ohio, Pennsylvania, Nebraska, Tennessee and Kentucky.

Income, 1921.—Premium Deposits written, gross, deposits, \$331,810.93; assessments, \$486,166.64; membership fees, \$210,058.07; less return, deposits, \$16,879.11; assessments, \$662.47; membership fees, \$3,185.71; less reinsurance, deposits, \$4,432.33; net, deposits, \$310,499.49; assessments, \$467,504.17; membership fees, \$206,872.36; total, \$984,876.02; interest, etc., \$1,207.07; borrowed money, \$19,552.63; assets from merged associations, \$37,772.54; transfer fees, \$1,903.00; miscellaneous income, \$127.25; total cash income, \$1,045,438.51.

Disbursements, 1921.—Losses paid, gross, \$432,148.14; less salvage, \$8,211.90; less reinsurance, \$2,174.70; net losses, \$421,756.54; paid to attorney-in-fact for administration expenses, \$225,401.52; borrowed money returned, \$19,552.63; legal expenses, \$2,864.82; taxes, licenses and fees, \$14,654.54; expenses of adjustment and settlement of losses, \$77,431.52; agents' commissions, \$206,552.07; postage, \$11,629.18; miscellaneous, \$3,277.44; expense collection assessments, \$17,061.68; advertising and printing, \$21,234.76; total cash disbursements, \$1,021,416.70.

Transactions Since Organization.—Net premium deposits, assessments, membership fees and transfer fees, \$1,969,629.00; assets from merged associations, \$37,772.54; guarantee fund, \$62,000.00; interest, \$1,207.07; miscellaneous, \$255.76; borrowed money, \$19,552.63; total cash income, \$2,090,417.00; losses paid, net, \$669,931.43; commissions paid to attorney-in-fact for administration expenses, \$509,003.65; borrowed money, \$19,552.63; agents' commissions, \$536,657.85; adjustment and settlement of losses, \$99,964.89; total expenses paid, \$1,165,179.02; postage, advertising and printing, rewards for stolen cars, miscellaneous, \$134,890.55; total cash disbursements, \$1,970,001.00.

DRUGGISTS' INDEMNITY EXCHANGE,

St. Louis, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$35,000 00
Interest due and accrued thereon.....	660 00
Bonds and stocks owned.....	66,066 00
Interest due and accrued thereon.....	505 78
Cash in banks and office.....	105,122 54
Premiums or deposits outstanding not over three months due.....	10,984 18
Interest on time certificates.....	193 75
Sundry accounts receivable.....	170 08

TOTAL CASH ASSETS..... \$218,684 28

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$3,076 95
Unearned premium deposits.....	65,856 84
Due attorney-in-fact for administration ex- pense.....	1,897 30
Return premiums or deposits.....	239 51
Sundry accounts payable.....	234 45

TOTAL LIABILITIES..... \$71,302 05
NET CASH SURPLUS..... 147,382 23

TOTAL..... \$218,684 28

GENERAL REVIEW.

History.—This is an inter-insurance exchange, which began business in 1906.

Management and Reputation.—The attorney and manager is H. W. Eddy, who has been associated with the management of the exchange for ten years. He is also manager of the Casualty Indemnity Exchange, which is fully reported upon in our Casualty and Miscellaneous Volume, and which assumes for druggists liability in connection with the compounding of prescriptions.

The exchange has a sufficient number of risks for an adequate spread of liability. The loss ratio has been low and the expense ratio not excessive. It is successful and is making good returns to its members.

Plan of Operation.—(as reported to us by the management). Expenses are limited to 25% of the total premium deposits.

Policies are written covering the property of retail druggists. All risks are written at full tariff rates, and its attorney and manager advises us that no lawsuit has ever been entered for or against this exchange, or its subscribers, as underwriters. As of December 31, 1921, the exchange had 12,721 members.

The largest aggregate amount written subject to any single risk is \$10,000, which is carried without reinsurance.

The limit of liability to assessment is the amount of the annual premium deposit. No assessment has ever been levied. Accounts are under the monthly supervision of a

certified public accountant. We have been advised that the attorney-in-fact is under an \$80,000 bond placed with a reliable company.

No business is accepted from brokers.

It is under the supervision of an advisory committee, consisting of five members, who are elected annually by the subscribers of the exchange.

The exchange is licensed in the following States: Ala., Ark., Cal., Colo., Fla., Idaho, Ill., Iowa, Ind., Kan., Ky., Minn., Mo., Mich., Me., Miss., Md., N. C., Neb., Okla., Ore., Ohio, Pa., S. C., Tenn., Tex., Utah, Va., Wash. and Wis.

Advisory Committee.—Theodore F. Hagenow, Edward M. Pirner, Frederick S. Swift, Lorenz A. Seitz and Andrew S. Ludwig, druggists, of St. Louis.

Savings.—The exchange advises us that since organization an average saving for its members of approximately 38% of the tariff rates has been shown.

Income, 1921.—Premium deposits written, gross, \$194,851.79; less return premium deposits, \$21,778.44; net, \$173,073.35; interest, etc., \$7,568.48; sundries, \$48.89; total cash income, \$180,690.72.

Disbursements, 1921.—Losses paid, gross, \$49,769.19; less salvage, \$754.56; net losses, \$49,014.63; paid attorney-in-fact for administration expense, \$41,500.00; advisory committee expense, \$1,935.60; legal expense, \$2,083.84; taxes, licenses and fees, \$4,471.09; other expenses, \$4,921.07; unused premiums returned to subscribers, \$62,796.88; total cash disbursements, \$166,723.11.

EASTERN AUTOMOBILE INDEMNITY ASSOCIATION,

120 South Sixth Street, Springfield, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$145 95
Interest due and accrued thereon.....	17 96
Cash in banks and office.....	30,480 35
Premiums or deposits outstanding not over three months due.....	11,528 89
Automobiles, less depreciation of \$833.33..	1,666 67
Furniture and fixtures, less depreciation of \$224.68.....	577 28

TOTAL CASH ASSETS..... \$44,417 10

LIABILITIES, DECEMBER 31, 1921.

LOSSES: In process of adjustment.....	\$4,206 28
Unearned premium deposits.....	10,316 60
Accrued taxes.....	40 27
Due attorney-in-fact for administration expense.....	2,959 72

TOTAL LIABILITIES..... \$17,522 87
NET CASH SURPLUS..... 26,894 23

TOTAL..... \$44,417 10

EASTERN AUTOMOBILE INDEMNITY ASSOCIATION — *Continued.*

GENERAL REVIEW.

HISTORY.—This is an inter-insurance exchange which was established November 4, 1916 by W. L. Simmons and George H. Welch, who acted as its attorneys-in-fact until November 12, 1921. It received its license to commence business from the Illinois Insurance Department, January 1, 1917.

Up to the close of 1918 the exchange wrote only public liability, but it now writes fire, theft, collision and liability insurance on automobiles. It operates only in Illinois.

As of December 31, 1921, the Association advised that it had approximately 3,000 subscribers.

MANAGEMENT AND REPUTATION.—November 12, 1921, Mr. George H. Welch retired and was succeeded by Claude H. Barr, the attorneys-in-fact being now Mr. W. L. Simmons and Claude H. Barr.

Mr. Simmons was formerly connected with the Western Automobile Indemnity Association, of Fort Scott, Kansas, acting for five years as State manager for Illinois. He severed his connections with that association in 1915 and organized an Illinois company.

Mr. Claude H. Barr was for several years with the United States Steel Corporation, and is now acting as general manager of this exchange.

It will be noted that automobiles and furniture and fixtures are included as assets in the statement of the exchange. These items are not usually admitted as assets by the State Insurance Department.

The management advises us that if not admitted as assets by the Insurance Department additional funds will be provided to make up any deficit created so as to comply with the law of the state.

The item of \$17,500, in the income represents amount advanced by attorneys-in-fact, which the management advises us cannot be withdrawn until a clear surplus of at least \$25,000 is otherwise maintained.

PLAN OF OPERATION (as reported to us by the management).—The power of attorney provides that the attorneys-in-fact may make assessments against subscribers subject to the approval of the Advisory Board. The assessment liability of members is limited to the amount of the last advance deposit assessed against the subscribers; and that they shall also collect a subscribers fee, the amount of which is to be fixed by the Advisory Board, of which no part of said fee shall be refunded after the issuance of a policy.

The attorneys-in-fact are authorized to appropriate the subscribers' fee and thirty (30) per cent of all other moneys collected by them for the purpose of paying the following expenses of the Association: Expenses of the advertising and promotion, commissions, salaries or wages of soliciting agents, office help and rent, and full compensation for the services of the attorneys-in-fact. A transfer fee of one dollar (\$1) is provided for the transfer of policies.

The power of attorney provides that the attorneys-in-fact shall conduct the association in conformity with the laws of the State and rules of the Insurance Department of the State.

If at the expiration of the policy there remains any surplus of the advance deposit, the liabilities and expenses of the association having been paid, such surplus shall be refunded to the subscriber, or may be applied to the succeeding assessment if the policy be renewed.

The power of attorney agreement provides full power and authority to substitute or deputize others with the same authority as the attorneys-in-fact.

The Advisory Board consists of three members, elected at the annual meeting of the subscribers, the attorneys-in-fact being ex-officio members.

FORM A.—Full coverage insurance is written against loss by reason of liability, fire, theft, pilferage and collision.

The association uses rates based on its own experience.

GENERAL COUNSELORS.—Gus S. Brown, Rockford, Ill.; William E. Whiteside, Moline, Ill.; Chapin & Chapin, Springfield, Ill.

REFERENCES.—Farmers National Bank, Springfield, Ill.; State Savings Bank & Trust Co., Moline, Ill.; Springfield Marine Bank, Springfield, Ill.

ADVISORY BOARD.—Roger E. Chapin, Probate Judge, Springfield, Ill.; Fred. Cresse, merchant, Springfield, Ill.; Art. Haines, retired farmer, Rochester, Ill.

INCOME, 1921.—Premium deposits written: gross, \$49,219.91; less return premium deposits, \$477.59; net, \$48,742.32; interest, \$17.96; advanced by attorneys-in-fact, \$17,500; total cash income, \$66,260.28.

DISBURSEMENTS, 1921.—Losses paid: gross, \$13,565.09; less salvage, \$133.78; net losses, \$13,431.31; paid to attorney-in-fact for administration expense, \$11,081.24; advisory committee expense, \$65; legal expense, \$429.50; taxes, licenses and fees, \$1,142.57; adjustment and settlement expenses, \$3,313.04; other disbursements, \$1,063.23; total cash disbursements, \$30,525.89.

ECONOMY AUTO INSURANCE ASSOCIATION,

301 Old Colony Bldg., Freeport, Ill.

GENERAL REVIEW.

History.—This is an association which was organized under the laws of the State of Illinois and commenced business on March 22, 1915, as the Economy Automobile Insurance Association. In January 1922 the management advised us that the "Reliable" and "Economy" had merged and were operating under above name.

Management.—The affairs of the association are managed by Robert J. Stewart as attorney-in-fact and an Advisory Board, consisting of three members of the association. This board is composed of Charles L. Snyder, dentist; Q. D. Emerick, jeweler, and Frederick V. Hayner, grocer,

all of Freeport; Harry H. Deery is superintendent of agencies.

The management has not reported to us as of December 31, 1921, as to the Economy Automobile Insurance Association, and the report made herein was prepared from information previously furnished to us. The financial statement printed herewith is taken from statement filed by the exchange with the Illinois Insurance Department. The data furnished is insufficient to fully understand the conditions, but the amount of liability set up for unearned premiums appears small compared to the annual premium deposits written in 1921.

ECONOMY AUTO INSURANCE ASSOCIATION.— *Continued.*

The loss ratio is moderate, but the cost of administration, which we understand is paid from the membership and policy fees, is high. Savings, if any, can be estimated by comparing the cost of members to charges of stock companies.

Plan of Operation.—(as reported to us by the management). The association insures automobiles, trucks and tractors against fire, theft and tornado.

We are advised by the Association that it operates on the following plans: Each person holding a policy of the association is a member thereof, provided such policy is in force. Each member must be an owner of an automobile and pay to the association \$8 as a membership fee and \$1 as a policy fee on each automobile insured. The membership fees entitles the applicant to insurance for a period of four years. Not more than two memberships or policies are insured for one person.

A member may withdraw at any time by returning his policy to the Home Office for cancellation and by paying his pro rata share of losses up to the date of cancellation.

The exchange confines its activities to the small towns and rural communities, and does not operate in Chicago, Peoria, East St. Louis or other large cities. It is licensed in Illinois only.

At the close of 1920 the exchange had about 16,589 members.

The manager has informed us that the present rate of assessment is approximately 45 cents per \$100 each eight months.

In case of loss each member of the association is assessed a pro rata share thereof, provided there are not sufficient funds in the treasury to meet such loss. The liability of subscribers does not appear to be clearly fixed; the power

of attorney blank furnished to us includes a clause: "Said attorney shall not * * * bind me * * * for more than my pro rata assessment as provided in the said contract." The copy of policy furnished to us, however, does not fix the limit of assessment liability. No assessments are collected in advance; the administration expenses being limited to the membership fees. No other expenses are chargeable to the members, except losses and loss adjustments and expenses of levying and collecting assessments.

The custody of the assets are in the hands of the attorney, who we are advised, is under bond for \$10,000.

The association advises that gross amount insured in one hazard is \$2,000.

When notice of an assessment is forwarded to a member, statement of the financial condition of the association is enclosed. The Superintendent of Insurance for the State of Illinois is authorized to accept service of process binding upon all of the members in the event of a dispute arising concerning any claim against the association.

All adjustments of losses are made by the officers of the association.

EXTRACTS FROM FINANCIAL STATEMENT AS OF
DECEMBER 31, 1921.

Total cash assets.....	\$70,607 34
Net cash surplus.....	37,660 84
Unearned premiums	15,794 90
Net premium deposits written, policy fees and assessments	222,138 28
Total cash income.....	252,442 19
Losses paid	74,621 60
Total disbursements	176,966 58

EPPERSON UNDERWRITERS

Kansas City, Mo.

GENERAL REVIEW.

History.—This is a reciprocal exchange which began business February 15, 1921. It is under the same attorney-in-fact management as the Lumbermen's Underwriting Alliance of Kansas City.

Management and Reputation.—The attorney-in-fact manager is the U. S. Epperson Underwriting Company, which was incorporated March 16, 1916, and is also the attorney-in-fact for the Lumbermen's Underwriting Alliance, Kansas City, Mo., which began business January, 1905. That exchange bears an excellent reputation and has been very successful. The officers of the U. S. Epperson Underwriting Company are as follows:

President, U. S. Epperson; vice-president, and treasurer, J. J. Flynn; secretary, M. E. Epperson, all of whom are in excellent repute. Mr. Epperson was formerly insurance manager for a prominent Kansas City meat packing establishment.

Plan of Operation.—(as reported to us by the management.) The general plan of operation will be the same as the Lumbermen's Underwriting Alliance, reported upon elsewhere herein, except that the latter does not write use and occupancy insurance and the Epperson Underwriters does write that class. It will write fire and lightning insurance on lumber manufacturing plants of standard construction and yards and property incidental thereto.

The subscribers liability is limited on any one risk not to exceed the amount annually required for current premium deposits. It is provided that the attorney-in-fact is authorized to secure reinsurance or guaranty for the payment of excess losses and to apply 5% of all moneys received from the subscriber's account to pay for such reinsurance or guaranty.

As compensation for its services and in consideration of its defraying all ordinary expenses incident to conducting the inter-change of indemnity, except taxes, fees, legal, adjustment, surety bonds, Advisory Committee expenses and losses, the attorney-in-fact is to deduct 25% of all moneys received by it for credit of the subscribers' accounts, except interest earnings. The attorney-in-fact is authorized to set aside to the subscribers' credit as a surplus all savings effected on terminated contracts until there shall be accumulated from such savings a total sum equal to twice the amount of the current annual premium deposit.

An Advisory Committee of five or more members is provided for, but we have not been advised as to the names of subscribers composing this committee.

The exchange had not reported to us at the time of going to press with these reports its statement as of December 31, 1921. The following statement is taken from report filed with the Missouri State Insurance Department.

EPPERSON UNDERWRITERS.—Continued.

Total cash assets.....	\$51,173 85	Total cash income.....	\$108,270 66
Net cash surplus.....	10,427 15	Losses paid.....	38,765 12
Unearned premiums.....	26,980 99	Expenses paid.....	18,115 04
Net premium deposits written, policy fees and assessments.....	82,587 17	Savings returned to subscribers.....	217 65
		Total disbursements.....	57,096 81

EQUITABLE CASUALTY UNDERWRITERS,

175 West Jackson Blvd., Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Bonds owned, market value.....	\$65,000 00
Cash in banks and office.....	80,044 64
Premiums or deposits outstanding not over three months due.....	48,206 92
Premiums or deposits outstanding over three months.....	2,212 70
Furniture and fixtures.....	2,300 00
Advance payments.....	3,996 26

GROSS ASSETS.....	\$201,760 52
DEDUCT ASSETS NOT ADMITTED.....	5,270 13
TOTAL ADMITTED ASSETS.....	\$196,490 39

LIABILITIES, DECEMBER 31, 1921.

Reserve for unpaid losses.....	\$62,526 25
Unearned premium deposits.....	29,268 96
Due attorney-in-fact for administration ex- pense.....	14,328 57
Reinsurance and medical fees.....	8,168 67

TOTAL LIABILITIES.....	\$109,292 36
SURPLUS.....	87,198 04
TOTAL.....	\$196,490 39

GENERAL REVIEW.

History.—This is a reciprocal exchange, which was established June 21, 1919, and was licensed by the Insurance Department of Illinois and began business on June 23, 1919.

Management and Reputation.—The attorney-in-fact is the Smith-Lawson-Coombs Company, a corporation organized in 1915 under the laws of Illinois with a paid-up capital of \$10,000. The officers of the attorney-in-fact are: President, Alfred H. Smith; secretary, W. M. Lawson; treasurer, J. B. Coombs. Prior to the establishment of this exchange, Smith-Lawson-Coombs acted as general agents for a number of large fire casualty companies. All of the officers have had considerable insurance experience.

The exchange has not operated long enough to have established a record. There have been no returns of savings to subscribers, but it will be noted that the rates for some lines are less than the customary charges of companies collecting the full conference manual rates.

In 1921 the losses were moderate, but the item of claim and medical expense appears high, and there was a considerable amount paid out for excess reinsurance. The unearned premium liability appears low, but the workmen's compensation, liability and property damage lines are written on a quarterly audit basis, so that the premiums are earned when collected.

The exchange was examined by the Illinois Insurance Department as of December 31, 1921, and the above statement was found correct.

Plan of Operation (as reported to us by the management).—The exchange issues policies of indemnity on automobiles against fire and theft, liability, property damage and collision, workmen's compensation, and public liability. Its membership is not limited to any particular line of industry. Business is accepted through brokers, subject to the approval of the attorney-in-fact. Subscribers are pro-

tested against assessment by reinsurance contract with the Employers Indemnity Corporation, of Kansas City.

The Employers Indemnity Corporation has executed a reinsurance agreement for the benefit of Equitable Casualty Underwriters, under which it agrees to pay losses under the policies of this exchange after all the policyholders resources and the \$50,000 contributed by the management has been expended, also conditioned upon the exchange having paid in losses not less than 80% of its premiums.

Savings are to be returned annually to subscribers, except that the attorney-in-fact is authorized to set aside such amount thereof as said attorney-in-fact may deem advisable for the purpose of providing an adequate surplus or reserve. If contract is terminated, the balance remaining to subscribers' credit as saving, or savings, after any and all outstanding claims and expenses have been apportioned and charged to his account, shall be returned to him.

The rates charged are as follows: Automobile liability and property damage, 10% off manual; full manual rates for collision (special collision, see below), workmen's compensation, fire and theft insurance. The administration expenses are limited by the power of attorney to 30%, out of which it pays all expenses, except license fees, taxes, of any kind, insurance or reinsurance premiums, court costs or attorneys' fees, claim expense, settling and adjusting of claims.

The exchange does not issue valued policies, but pays 100% of the value of the car in cases of total loss. For an additional charge it insures extra equipment, with some exceptions, against fire and theft.

The exchange advises that it issues a special collision policy on the following plan:

"The car owner pays us 30% of our full collision insurance premium. He keeps the remaining 70% and expends it for repairs after his car is damaged—if it is damaged. If he has no collision accidents during the policy year, he

EQUITABLE CASUALTY UNDERWRITERS—Continued.

has saved 70% of his premium. If he has a collision accident during our policy period, he pays the 70% of his full collision insurance premium which we have not collected from him towards repairs to his car, and we pay all the loss in excess of his 70% and all subsequent losses."

Complete detailed report of the operation of the exchange is furnished to the subscribers annually after the annual meeting of the subscribers in January. Service of process may be made upon the Insurance Commissioner of the States in which the exchange operates and upon the attorney-in-fact. Adjustments are made by salaried representatives of the exchange.

Advisory Committee.—An annual meeting of the subscribers will be held in January of each year for the purpose of electing three or more members to serve as an advisory committee, and when elected shall serve until the next annual meeting of the subscribers. The advisory committee appointed by the attorney-in-fact until the first annual election is composed of the following members: J. C. Zipprich, president Zipprich Teaming Company; Arthur M. Kenning, vice-president and general manager International Tag Co.; Herman J. Krueger, president Krueger Cartage Co.; J. B. Burdett, president Burdett Oxygen & Hydrogen Co., president Burdett Mfg. Co.; W. C. Renstrom, secretary Rosenbaum Bros.; Dana E.

Morrison, president Bike-Web Mfg. Co.; John J. McCormick, proprietor Corona Typewriter Sales Co.; Geo. A. Schmidt, secretary-treasurer and general manager River-view Park Co.

Territory.—Licensed in Illinois only.

Income, 1921.—Premium deposits written, \$433,124.58; less return premium deposits, \$134,147.53; net premium deposits, \$298,977.05; interest, etc., \$2,506.15; bonds \$60,000; total cash income, \$361,483.20.

Disbursements, 1921.—Net losses paid, \$130,489.93; paid to attorney-in-fact for administration expense, \$101,132.96; adjustment and settlement of claims, \$45,718.99; medical fees, \$20,504.60; taxes, licenses and fees, \$2,714.99; other disbursements, \$957.23; total cash disbursements, \$301,518.70.

Transactions Since Organization.—Premium deposits received, gross, \$1,036,283.72; less return premium deposits, \$231,579.41; net premium deposits, \$804,704.31; interest received on investments and bank deposits, \$4,888.67; Federal tax, \$1,850.55; bonds, \$60,000.00; total cash income, \$871,443.53; losses and adjustment expenses paid, net, \$369,153.67; commissions paid to attorney-in-fact for administration expenses, \$228,205.09; reinsurance, \$72,306.42; total expenses paid, \$669,665.18.

FEDERAL AUTOMOBILE INSURANCE ASSOCIATION,

Washington & Meridian Sts., Indianapolis, Ind.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$45,322 48
Cash in banks and office.....	4,806 46
Premiums or deposits outstanding not over three months due.....	6,284 37
Reinsurance due from other companies or associations	421 48
Due from attorney-in-fact.....	56 66

TOTAL CASH ASSETS..... \$56,891 45

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$1,910 16
Unearned premium deposits.....	18,469 63
Due attorney-in-fact for administration expense	4,433 92
Reinsurance	62 58
Special reserve unpaid liability losses.....	2,914 50
Suspense	1 92

TOTAL LIABILITIES..... \$27,826 71
NET CASH SURPLUS..... 29,264 74

TOTAL..... \$56,891 45

GENERAL REVIEW.

History.—This is an inter-insurance exchange organized in Indianapolis, Indiana, February 7, 1920, on which date it commenced business.

Management and Reputation.—The attorney-in-fact is The Federal Underwriters, Inc., of Indianapolis, Indiana, who informs us that the active managers of the association have had several years' experience as agents for stock companies.

The association has not operated long enough to have established a record. We are not advised as to the number of subscribers, or risks, to show spread of liability. The losses were not excessive in 1920 and 1921. The provision for commission and fees to the management will operate to make a high expense ratio. The association does not charge stock company rates, and to estimate savings, if any, it will be necessary to compare with those rates the charges produced by the association.

Plan of Operation.—(as reported to us by the management.) The association advises us that it operates on the

following plans: It writes fire, theft, liability, property damage and collision insurance on automobiles and limits its liability coverage to \$5,000/\$10,000 limits, its fire, theft and collision cover to \$3,000; and its net fire, theft, collision and property damage to \$1,000. It does not limit its operations to any particular line of industry.

It reinsures its fire and theft hazards in excess of \$1,000 per risk.

The largest gross, and net, amount insured in any one hazard is \$10,000.

The association writes at approximately 10% less than stock companies' manual rates and keeps individual accounts with its members, who may retire upon ten days' written notice.

The power of attorney states the compensation of the attorney-in-fact shall be the membership fee (which for full coverage is \$3 and 35% of the premium deposits, which 35% does not include legal and adjustment expenses, Insurance Department fees and charges, taxes, premiums on surety bonds, stationery and postage for collecting subscribers' deposits. The attorney-in-fact is under bond,

FEDERAL AUTOMOBILE INSURANCE ASSOCIATION — *Continued.*

The assets of the exchange are in the hands of the treasurer of the Advisory Committee.

Service of process may be made upon the Superintendent of Insurance in the States in which the association operates.

Assessment Liability of Members.—The attorney-in-fact informs us that there is no reinsurance against the assessment of members.

Territory.—Licensed in Illinois, Indiana and Missouri.

Advisory Board.—J. R. Dunlap, contractor; Dr. R. O. McAlexander, physician; Ben I. Perry, capitalist; G. E. Harsh, president, The Federal Underwriters; Leo Fessler, Marion, Ind., county auditor; A. A. Schell, secretary, Federal Savings and Insurance Company; Judge Chas. F. Remy, Judge, Appellate Court, Indiana; J. V. Hilger, capitalist. The Advisory Board is elected each year by subscribers.

Income, 1921.—Premium deposits written, gross, \$69,181.55; less return premium deposits, \$16,695.38; less reinsurance, \$1,325.53; net, \$51,160.64; interest, etc., \$22.73; guarantee fund, \$20,000.00; membership fees, \$3,634.00;

transfer fees, \$12.00; suspense, \$1.92; total cash income, \$74,831.29.

Disbursements, 1921.—Losses paid, gross, \$24,313.36; less salvage, \$612.50; less reinsurance, \$58.27; net losses, \$23,642.59; paid to attorney-in-fact for administration expense, \$16,228.46; claim expense, \$3,361.09; taxes, licenses and fees, \$1,651.27; stationery and postage, \$313.74; membership fees paid attorney-in-fact, \$3,194.00; total cash disbursements, \$48,391.15.

Transactions Since Organization.—Premium deposits received, gross, \$95,910.19; less return premium deposits, \$26,750.36; less reinsurance, \$2,796.83; net premium deposits, \$66,363.00; membership fees, suspense, \$22.73; transfer fees guarantee fund, \$52,103.48; total cash income, \$118,489.21; losses and adjustment expenses paid, gross, \$31,763.14; less salvage, \$712.50; less reinsurance, \$58.27; losses and adjustment expenses paid, net, \$30,992.37; commissions paid to attorney-in-fact for administration expenses, \$21,252.66; other expenses, \$7,787.40; total expenses paid, \$29,040.06.

FEDERAL INDEMNITY EXCHANGE,

Colonial Trust Bldg., Fifth and Penn. Sts., Reading, Pa.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned, market value.....	\$15,000 00
Interest due and accrued thereon.....	100 00
Cash in bank and office.....	9,912 00
Premiums or deposits outstanding not over three months due.....	3,333 00
Guarantee fund (cash).....	25,000 00

TOTAL CASH ASSETS..... \$53,345 00

LIABILITIES, DECEMBER 31, 1921.

Reserve for unpaid losses.....	\$1,500 00
Unearned premium deposits.....	18,052 00
Due attorney-in-fact for administration ex- pense and commissions.....	1,500 00
Special reserve fund (F. U.).....	25,000 00

TOTAL LIABILITIES..... \$46,052 00
NET CASH SURPLUS..... 7,293 00

TOTAL..... \$53,345 00

GENERAL REVIEW.

History.—This is a reciprocal association which was licensed by the Insurance Department of Pennsylvania and began business April 13, 1920.

Management and Reputation.—The exchange is managed by an attorney-in-fact appointed under and operating in accordance with the provisions of a power of attorney executed by each subscribing member. This attorney-in-fact is "Federal Underwriters," a corporation organized and existing under the laws of the commonwealth of Pennsylvania, with a paid-in capital stock of \$35,000. The officers of the corporation are: John D. Eisenbrown, president; Joseph G. Forney, secretary; B. F. Hoffman, vice-president; Elmer C. Kieffer, M. D., treasurer. Mr. Eisenbrown is vice-president of the P. F. Eisenbrown Sons Company, Inc., dealers in cemetery memorials for forty-five years. Mr. Kieffer is a physician and surgeon in Reading, having practiced therefor over twenty years. Mr. Forney conducts a large insurance agency in Lancaster, Pa., is secretary of the Lancaster Motor Club, and is underwriter for the exchange.

A cash guarantee fund of \$25,000 is carried in the assets, but as a corresponding liability is set up in behalf of the attorney-in-fact, the surplus is reduced to the small figure of but little more than \$7,000. As the income ac-

count shows but very little was paid for reinsurance, it is our opinion that the resources are small compared with the amounts of insurance carried.

Plan of Operation.—(as reported to us by the management.) It writes fire, theft, liability, property damage and collision insurance on privately owned passenger motor cars. The maximum liability assumed on any one risk for personal injury is \$10,000 for injury to any one person, and \$20,000 for injury to more than one person, but in the same accident which is reinsured down to \$5,000 and \$10,000 respectively. Members are admitted upon the recommendation of the attorney-in-fact, and business is not accepted through brokers on a commission basis. The power of attorney states that subscribers are not liable for more than an amount equal to an advance annual premium deposit which is subscribed for the payment of excess losses subject to the call of a majority of the advisory board. The power of attorney recites that subscribers authorize the attorney-in-fact to retain for itself 25% of all moneys received and/or due as a result of the instrument, but in addition to this the attorney was authorized to pay out of the subscribers' funds their proportion of the cost and expense incident to any and all claims. Although the power of attorney does not recite that the 25% compensation of the attorney-in-fact is limited to

FEDERAL INDEMNITY EXCHANGE. — *Continued.*

annual premium deposits, we are informed by the attorney-in-fact that this 25% commission will not be charged on anything but advance premium deposits.

Separate individual accounts are kept for each subscriber, and savings are distributed annually at the expiration of contracts on the basis of the preceding years' experience. The attorney-in-fact is authorized to retain up to one-half of the average savings, under advice of the advisory board, as a surplus account, until the termination of liability. The attorney-in-fact advises us that the assessment feature of the exchange is reinsured, and that a reinsurance contract for catastrophe due to fire is carried. Manual rates are charged. Subscribers may retire and terminate their liability at the end of any calendar month, subject to pro rata cancellation charge; savings are refunded at the end of the year. When subscribers retire, any paid-in or accumulated surplus and/or unexpended premium deposits may be retained or refunded to the retiring subscriber at the discretion of the advisory board.

The assets of the exchange are in the custody of the attorney-in-fact and the advisory board. The corporate

officers of the attorney-in-fact are bonded in the amount of \$20,000.

The attorney-in-fact is subject to the service of process unless otherwise provided by the laws of the states in which the exchange may operate. Loss reserves will be set up and maintained on each unsettled claim.

The power of attorney provides for an advisory board of from five to fifteen members to be selected from among the subscribers. In choosing successors for this advisory board the attorney-in-fact shall ask subscribers whom they desire to serve.

Advisory Board.—William B. Croll, Reading, Pa., ex-collector of port, Philadelphia, Pa, Croll & Keck, merchants.

Graybill B. Long, Lancaster, Pa., wholesale shoe merchant.

Jacob H. Mays, Womelsdorf, Pa., president Mays Seed Company.

Walter A. Rigg, Reading, Pa., vice-president Inter-State Railways Company.

FEDERAL STATES FIRE UNDERWRITERS,

Dallas, Tex.

Not receiving response to our direct request for information, we made inquiry of the Department of Insurance and Banking of the State of Texas, and were advised under date of May 20, 1922, that this is a reciprocal exchange, duly licensed to write all character of business except life and workmen's compensation insurance. Application was filed with the Insurance Department on April 18, 1922, Mr. A. L. Houston being attorney-in-fact, with headquarters at Dallas, Texas. The Department further advises us

that the exchange has fully complied with the law and made the necessary deposit of \$10,000 to pay excess losses; also that the exchange showed spot business amounting to \$539,200; additional application of \$139,950, and future business pledged, \$298,480. If our subscribers are interested and will secure from the exchange up-to-date copies of power-of-attorney agreement, policies and other blanks in use, and also a statement of the exchange's plan of operating, we shall be glad to comment upon same.

FORD CAR OWNERS PROTECTIVE ASSOCIATION,

6310 Eggleston Ave., Chicago, Ill.

GENERAL REVIEW.

History.—This association commenced its operations in 1916.

Although this association claims that it is not an insurance organization, we are informed that the Insurance Departments of Michigan and Wisconsin are considering taking action against the company on the grounds that it was transacting the business of insurance without proper authority.

We requested information concerning the operations of the association during 1920, but no reply was received, and it has not responded to our requests for information to compile report for this volume. We are, therefore, reprinting the report as it appeared in our last year's volume. We have been unable to obtain any financial statement whatever.

Plan of Operation (compiled from best information obtainable).—Mr. C. Franklin Davis, secretary of the association, writes us that we should distinctly understand that the Ford Car Owners' Protective Association is not engaged in the insurance business as insurance is defined by law. He states: "It is simply a Big Brotherhood of the Ford car owners themselves throughout the country who have joined hands for the purpose of protecting them-

selves against loss on their cars at the minimum of cost, and they are co-operating with each other in the regime of voluntary co-operation by status instead of in the regime of compulsory co-operation by contract. No one assumes any risk or liability and is not obligated in the entire movement because each and every Ford owner agrees to accept, when he has a loss on his car, whatever is realized by a pro rata call on the rest of the members in accordance with the automatic rate chart on the back of the 'certificate of protection.' The relationship between these Ford owners, and between the Ford owners and the writer, is that of voluntary, mutual co-operation without obligation, the writer, having been appointed by these Ford owners as their agent while they are thus co-operating. He acts merely as a carrier whereby the minds of the Ford owners in the different States travel and meet."

If this organization does not insure, it comes so close thereto, as to make it appear as if it did; and we have therefore included it in our volume.

Under this plan Ford owners are claimed to be protected against loss due to collision, fire, theft, lightning, tornado and explosion.

Losses are not covered unless the same exceed \$15.00, and as no indemnity for loss or damage to tires unless the total

FORD CAR OWNERS PROTECTIVE ASSOCIATION — *Continued.*

loss or damage, including such tires, resulting from one collision, shall exceed the sum of \$60.00.

Application of this protection is made upon an application blank, in exchange for which the Ford owner receives a certificate of protection. At the top of this certificate of protection this note is imprinted: "This 'certificate of protection' adheres to the principle of 'purely mutual co-operation' and thereby creates the right relation between all concerned. This right relation means that no one is bound beyond what self-interest impels him to do. In other words, the relation of the certificate holders to each other and the relation of the management to the certificate holders is such that self-interest impels all parties to do as they have elected herein to do."

Paragraph X of the certificate of protection reads: "The Ford owner named herein agrees with the rest of the members of said association that none of them or, the Board of Managers are obligated to conform to the terms and conditions set forth in this certificate of protection unless each party feels that self-interest so impels, it being agreed and understood by the Ford owner named herein that failure to donate the amount of a monthly indemnity call within the time specified herein shall render this certificate of protection null and void. And also the Ford owner named herein agrees with the rest of the members of said association, that he understands the Ford Car Owners' Protective Association to be a voluntary body of the Ford car owners themselves, and that this certificate of protection does not come within the regime of contract, because it is based entirely upon the free will actions of the Ford car owners throughout the country, who are co-operating with each other in the manner set forth herein."

The certificate of protection recites that the owner has paid the enrollment fee of \$7.00 to the management and agrees to pay the management a further sum of \$2.00 per year as a per capita tax, which is the compensation of the management, together with 5% of the monthly indemnity money.

Each month the Ford car owners send to the Board of Managers certificates of loss, and an assessment is levied upon the holders of the certificates of protection. This is in accordance with an "Automatic or Self-Adjusting Rate Chart" which is printed upon the policy form, and which we give below:

AUTOMATIC OR SELF-ADJUSTING RATE CHART

20c limit for each one to pay on maximum loss of \$400.00. Each \$400.00 in losses represents one unit. Pro rata share for each one to pay decreases as the number of cars protected increases.

Pro Rata Share of Each Unit Loss of \$400.00	Number of Cars Protected	Maximum Indemnity
20c	500	\$100.00
20c	1000	200.00
20c	2000	400.00
10c	4000	400.00
5c	8000	400.00
4c	10000	400.00
2c	20000	400.00
1c	40000	400.00
1-2c	80000	400.00
1-3c	120000	400.00
1-4c	160000	400.00
1-5c	200000	400.00
1-6c	240000	400.00

1-7c	280000	\$400.00
1-8c	320000	400.00
1-9c	360000	400.00
1-10c	400000	400.00

and so on according to number of cars protected.

Limit \$400.00 Maximum Indemnity.

As an illustration of the use of this chart, suppose there are 2,000 cars protected and one loss of maximum indemnity occurs, \$400.00; each member will be called upon to pay 20c that month. If two maximum indemnity losses occur, then the owner of the certificate will be called upon to pay 40c. If one maximum loss of \$400.00 occurs where there are 40,000 cars protected, then each owner of a certificate is called upon to pay 1c.

The association has arranged with certain Ford dealers to collect dues and monthly calls, but where such arrangements have not been made, remittances are to be made direct to the Central Office of the association.

We wrote to the secretary of the association asking for statistics concerning their operations, requesting specifically as follows:

(1) Date of beginning business. (2) Your selling organization or what corresponds thereto. What territories you operate in. (3) Historical exhibit of number of Ford cars protected. (4) Income for 1919 divided into enrollment fees, yearly fees, and collections of indemnity payments. Your disbursements classified according to nature of expense. (5) Statement of your assets and liabilities as of the end of 1919.

In reply thereto the secretary wrote to us, stating "you evidently have not read any of the literature or you would not propound the questions set forth in your letter. As we understand it, your business is reporting on companies, associations or organizations that are engaged in the insurance business. The Ford Car Owners' Protective Association is not that kind of an organization. It is not a company or an association in the ordinary sense of the word. It has no assets and no liabilities and never will have. It has no legal entity, it being a scattered number of individuals each of whom is a voluntary co-operative unit with 'freedom of conscience' to do or not to do as each one elects, and who are a relation to each other so that the one big human impulse, as well as the driving force which makes each one act, is self-interest.

"A circular issued by the association states that 'Upwards of two million Ford car owners are being formed into a Big Brotherhood under the name of the Ford Car Owners' Protective Association, as fast as they can be reached, for the purpose of protecting each other against loss on their cars, etc.'"

"* This Big Brotherhood has been in successful operation for several years, and is growing very fast, because there are so many Ford cars to be protected and so many Ford owners who appreciate a plan of protection which enables them to be protected against loss on their cars at one-fourth the cost of the same protection in any other way. The reason the expense is so much less than by other methods is because of the operation of the automatic rate chart, which makes the association's plan of protection a perfect and definite one, explanation of which follows."

Management.—The only information we have concerning management is the recitation on stationery and literature "Board of Managers" without giving the personnel thereof. Mr. C. Franklin Davis is the secretary.

FORT DEARBORN CASUALTY UNDERWRITERS,

Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$20,803 81
Premiums or deposits outstanding not over three months due	139,236 74
Bills receivable taken for deposits.....	3,756 22

TOTAL CASH ASSETS..... \$163,856 77

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$8,489 97
Due attorney-in-fact for administration ex- pense	11,974 80
Reserve	92,514 70

TOTAL LIABILITIES \$113,179 47
NET CASH SURPLUS..... 50,677 30

TOTAL \$163,856 77

GENERAL REVIEW.

History.—The above-mentioned inter-insurance exchange was organized November 1, 1920, and began business the same day.

The attorney-in-fact was the John L. Walker Company, Inc., a corporation enacted under the laws of Illinois with \$20,000 authorized capital, and this company was succeeded as attorney-in-fact in September, 1921, by the Walker Service, Inc. This is an Illinois corporation, which advises us that it has an authorized and fully paid capital of \$100,000, with officers as follows: President and treasurer, John L. Walker; first vice-president, L. E. Walker; second vice-president, R. N. Wyckoff; secretary, M. L. Kamp.

Mr. John L. Walker was also president of the John L. Walker Company, Inc., and informs us that he has been in the insurance brokerage business since the latter part of 1915, two years of which were spent in representing the Central Casualty Underwriters, a casualty inter-insurance exchange, which went into the hands of a receiver January 24, 1921, and concerning which we sent out our pink bulletin on January 26, 1921. Mr. Walker is primarily a public accountant, which business he followed for the six years prior to his entering upon his insurance career. Mr. L. E. Walker was previously connected with the American Automobile Insurance Company, of St. Louis, for about two years, in the adjusting department, and was for about four with the B. F. Goodrich Company, of Akron, Ohio.

Mr. R. N. Wyckoff is an attorney admitted to the Illinois Bar, and has charge of the claims department of this exchange.

The exchange has not operated long enough to have established records of loss paying and management.

Kinds of Insurance Written.—Automobile full coverage, workmen's compensation, and public liability.

Plan of Operation (as reported to us by the management).—The maximum line assumed on automobile and public liability is \$5,000 to any one injured, and \$10,000 in any one accident.

The power of attorney provides that the attorney-in-fact shall receive 30% of the entire amount paid by subscribers as dues, membership fee and assessments, out of which it shall meet all costs except the payment of losses, adjustment of same, State, county and municipal taxes, insurance department fees, and charges, legal expenses, and expenses of the advisory committee and expenses of making, levying and collecting assessments. In addition to this the power of attorney provides that the subscriber shall pay a \$5 membership fee, annual dues of \$5, and such assessments

as may be levied in accordance with classification to be determined by the attorney-in-fact.

The policy contract provides that cancellation may be made by subscriber or the attorney-in-fact upon five days' notice in writing, pro rata if made by attorney, and short rate if by subscriber.

Although the power of attorney and policy contract apparently do not specifically mention the return of any unused portion of assessment, it may be that such return may be implied from the following language, but "subscribers shall be liable only for his proportionate share of losses or damages occurring during the period of his policy contract."

The company promulgates its own rates. The funds are in the custody of the attorney-in-fact, who is not bonded.

The power of attorney appoints the insurance commissioner or superintendent or corresponding officials, as attorney or agent, on whom process may be served in legal proceedings.

Losses are adjusted by the company's claim department, and the unearned premium and claim reserve are at the discretion of the management.

As of November 15, 1920, the Fort Dearborn Casualty Underwriters in consideration of the assignment by Central Casualty Underwriters and Illinois Auto Insurance Association, by E. H. Nichols, Inc., of all interest in certain policies of insurance and unearned premiums thereon, severally agree to indemnify and insure said E. H. Nichols, Inc., as attorney-in-fact at Central Casualty Underwriters and Illinois Auto Insurance Association, against all losses arising out of or because of the execution and delivery by the assured of each and every of the policies of automobile insurance heretofore placed with the said assured by John L. Walker Company, and which are at the date of the agreement in full force and effect, but no losses arising out of any accident prior to noon of November 15, 1920, are covered thereby.

This said policy of reinsurance is to remain in effect as to each of said policies until each policy expires by its terms or is cancelled.

Income, 1921.—Premium deposits written: Gross, \$449,322.73; less return premium deposits, \$35,856.70; net, \$363,466.03; subrogation and claim recovery, \$3,978.66; sale of bonds, \$3,942.90; total cash income, \$371,382.59.

Disbursements, 1921.—Net losses, \$92,736.04; paid to attorney-in-fact for administration expense, \$116,448.21; legal expense, taxes, license and fees, \$4,542.43; expenses of adjustment and settlement of losses, \$16,500.00; expenses of L. C. and M. assessment, \$25,449.60; total cash disbursements, \$255,726.28.

GENERAL INDEMNITY EXCHANGE,

Railway Exchange Bldg., St. Louis, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$37,794 56
Cash in banks.....	71,814 43
Deposits in course of collection.....	14,298 24

TOTAL CASH ASSETS..... \$123,907 23

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$18,310 73
Statutory reserve	36,511 19
Due attorney and manager.....	6,389 61

TOTAL LIABILITIES	\$61,211 53
Surplus in excess of statutory reserve.....	62,695 70

TOTAL \$123,907 23

GENERAL REVIEW.

History.—This is a reciprocal exchange which was established in June, 1917, and began business July 1, 1917. It is regularly licensed by the Missouri Insurance Department.

Management.—The attorney-in-fact is the General Service Corporation, organized in May 1920, of which Mr. P. J. McGuire is president and treasurer. The General Service Corporation has an authorized and fully paid capital stock of \$60,000. Mr. McGuire has been in the inter-insurance business for a number of years, having been connected with several exchanges. The secretary of the attorney-in-fact corporation is N. A. Howe.

The attorney-in-fact has deposited with the Mississippi Valley Trust Company, of St. Louis, \$17,000 as a guaranty fund, under an escrow agreement, whereby it shall not and cannot be withdrawn by the attorney-in-fact except for the payment of claims against the exchange until such time as the exchange shall have sufficient funds to maintain the legal reserve required, which shall not be less than \$25,000, and then only upon approval of the Superintendent of Insurance. The income and disbursement figures for the year 1921 have not been furnished to us, and it will be noted that the figures furnished for these items cover the period from the time the exchange commenced business to the end of 1921.

The less and expense ratios are not excessive. As the exchange makes its own rates, members, to estimate savings, if any, should compare the cost in the exchange to similar coverage in stock companies.

Plan of Operation.—(as reported to us by the management.) The exchange writes fire, theft collision, property damage and liability insurance on automobiles. It writes pleasure and commercial vehicles. No business is written through brokers. The portion of liability assumed by each subscriber is determined by a premium deposit, and the maximum liability of members on any one risk is an amount

equal and in addition to the annual deposit. The contingent liability is a sum equal to the annual deposit.

The compensation of the attorney-in-fact is 25% of all moneys received by him for credit to the subscribers' accounts, out of which he pays all expenses with the exception of taxes, license fees, inspection and claims, adjustment expenses, reinsurance and legal and Advisory Board expenses.

The exchange is to have an Advisory Board consisting of three or more subscribers.

A separate individual account is kept with each subscriber.

The funds of subscribers are deposited in banks or invested in securities approved by the Advisory Board, and all disbursements shall be by checks of the attorney.

The attorney shall set aside such portion of surplus deposits or savings as he deems advisable to provide surplus and reserve. The balance shall be returned to members annually in cash.

Contracts may be cancelled either by subscribers or by the attorney-in-fact on five days notice, in writing. If cancelled all unexpired indemnity shall be terminated and unused advances returned.

Advisory Board.—Nelson B. Darragh, president F. C. Taylor Fur Co.; H. G. Hard, president Standard Auto Service Co.; O. A. Jeager, sales secretary American Stove Co.; P. J. McGuire, president General Service Corporation.

Income, June 30, 1917 to December 31, 1921.—Deposits received and in course of collection, \$330,454.84; interest, \$6,309.65; special reserve, \$8,000; total cash income, \$344,763.49.

Disbursements, June 30, 1917 to December 31, 1921.—Losses paid and in process of adjustment, \$118,528.03; taxes, \$2,886.03; expenses, including administrative, legal, state fees, reinsurance, etc., \$89,603.43; total cash disbursements, \$211,017.49.

GENERAL MOTOR UNDERWRITERS,

Century Bldg., Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$25,766 35
Premiums or deposits outstanding not over three months due.....	22,034 11
Unearned reinsurance premiums.....	916 63
Furniture and fixtures.....	1,462 21

TOTAL CASH ASSETS..... \$50,198 30

LIABILITIES, DECEMBER 31, 1921.

Total unpaid losses	\$3,348 40
Unearned premium deposits.....	8,195 47
Due attorney-in-fact for administration expense	654 61
Claim adjustment expense accrued.....	792 36

TOTAL LIABILITIES	\$12,990 83
NET CASH SURPLUS	37,217 47

TOTAL \$50,198 30

GENERAL MOTOR UNDERWRITERS. — *Continued.*

GENERAL REVIEW.

History.—This is an inter-insurance exchange which was formed November 15, 1920, and began business December 1, 1920.

Management and Reputation.—The attorney-in-fact is the United Holding Corporation, Incorporated, incorporated under the laws of Illinois, November 1, 1920, with an authorized capital of \$50,000, which capital stock was increased on October 3, 1921, to \$100,000, all having been paid in.

Officers.—President, Richard S. McConnell vice-president, Louis E. Hart; secretary, Norman H. Pritchard. The above-named gentlemen are prominent attorneys of the city of Chicago, and members of the firm of Montgomery, Hart and Smith.

Executive Council.—Chairman, Slayden F. Kirksey, Jr., Chicago; vice-chairman, John R. Montgomery, Chicago; secretary, Irving Harriott, Chicago.

The management of the General Motor Underwriters is vested in the Executive Council.

Mr. Slayden F. Kirksey, Jr., was for two years connected with the Automobile Underwriters of America, an inter-insurance exchange of San Antonio, Texas, as their Chicago manager, and prior to that time was in the insurance and woolen business in Texas.

Mr. John R. Montgomery is a member of the firm of Montgomery, Hart and Smith, Attorneys, The Rookery, Chicago. Mr. Montgomery has served as president of the Chicago Bar Association for two terms.

Mr. Irving Harriott was formerly general attorney for the Chicago & Northwestern Railroad, and general claim attorney for the Illinois Traction System.

Kinds of Insurance Written.—Fire, theft, collision, property damage, and public liability on automobiles.

The Exchange has not operated long enough to have established records. In 1921 the losses were about normal but the expenses high, and the commission allowance to the attorney-in-fact together with other expenses chargeable to the subscribers is likely to produce a high expense ratio for this class of institution.

The item of unearned premiums appears small considering the amount of annual premium deposits. Office furniture and fixtures is included in the assets. This is not an admitted asset under the laws of most states.

Plan of Operation (as reported to us by the manage-

ment).—The gross liability assumed upon any one risk is \$10,000, which is reinsured down to \$5,000.

Subscribers are admitted upon the recommendation of the attorney-in-fact, and business is secured by salaried representatives.

Special reports are secured upon each application and the cars are inspected by competent salaried appraisers.

The contingent liability of each subscriber is limited to an amount equal to the annual premium deposit.

The funds of the exchange are deposited in banks or invested in securities, subject to the approval of the Executive Council, and the management is bonded to the extent of \$25,000 in the aggregate.

Reports are to be made to the subscribers annually.

Service of process may be made upon the Attorney-in-Fact or the Director of Trade and Commerce, Springfield, Illinois.

Loss adjustments are made by salaried representatives of the exchange.

The unearned premium liability is set up according to the requirements of the Illinois Insurance Department.

Claim reserves are set up according to the discretion of the management.

Certified public accountants audit the accounts semi-annually and the standard of solvency is that fixed by insurance laws.

The Power of Attorney authorizes the Attorney-in-Fact to retain 35% of all monies received and/or due as a result of this agreement. In compensation for his services, and in addition to this, the subscriber pays all losses and the following classifications of expenses, taxes, license fees, reinsurance, cost of and expense incident to adjustments, legal and Executive Council expenses.

The exchange has a reinsurance arrangement with stock companies who carry the excess of \$5,000 on fire.

Income, 1921.—Net premiums, \$83,125.20; less return premium deposits, \$2,020.76; less reinsurance, \$2,734; total, \$4,754.76; net premium deposits, \$78,370.44; interest, etc., \$7.49; cash received and on hand, \$25,000; subrogation claims, \$246.92; total cash income, \$103,624.85.

Disbursements, 1921.—Net losses, \$18,323.53; paid to attorney-in-fact for administration expense, \$31,062.05; legal expense, \$1,512.72; taxes, licenses and fees, \$1,024.92; expense of adjustments, \$10,615.83; furniture and fixtures, \$1,461.21; total cash disbursements, \$64,000.26.

GROWERS AUTOMOBILE INSURANCE ASSOCIATION, Indianapolis, Ind.

GENERAL REVIEW.

This association has not responded to our several requests for information showing the history and plans of operation. The financial statement included herein represents extracts from statement filed by the association with the Indiana State Insurance Department.

If our subscribers contemplate doing business with the association they should require full and exact information from the association as to its condition and plans of operation.

We are advised that the attorney-in-fact is the Growers Insurance Agency, Inc., Indianapolis, Ind., and that it derives its compensation from membership fees which are not included in income or disbursement statements. Also

that the association is an organization of gardeners and does not admit the general public.

EXTRACTS FROM FINANCIAL STATEMENT AS OF DECEMBER 31, 1921.

Total admitted assets.....	\$29,736 49
Net admitted surplus.....	25,152 94
Unearned premiums	3,154 88
Net premium deposits, policy fees and assessments received	5,718 44
Total cash income.....	6,876 24
Losses paid	2,758 24
Total disbursements	5,023 39

HARDWARE EXCHANGE,

Elgin, Ill.

GENERAL REVIEW.

History.—This is an inter-insurance exchange which was licensed by the Insurance Department of Illinois, January 1, 1918. It was organized to write insurance on mercantile property, and the management advises under date of September 7, 1921, that it had 1,600 members and that the policies average about \$2,000.

Management and Reputation.—The attorney-in-fact is Leon D. Nish, Incorporated. This management corporation was incorporated in November, 1917, under the Illinois laws, Leon D. Nish being manager and R. Y. Wallace, assistant manager. The Hardware Underwriters of Elgin, Illinois, is under the same management. That exchange was organized in 1912, and has been successful. Mr. Nish has been secretary of the Illinois Retail Hardware Association for over fifteen years, and during this time has also represented several hardware mutual insurance companies.

This Exchange has not responded to our request for information and statement as of December 31, 1921, and report made herein was compiled from information previously furnished. If our subscribers are solicited to become interested they should require of the Exchange full information.

Plan of Operation (as reported to us by the management).—The Subscriber's Agreement, copy of which has been furnished to us, shows that the subscriber's contingent liability is limited on any one risk to an additional annual deposit premium. The agreement also provides for an advisory committee consisting of five or more subscribers in good standing who shall be selected by the members, and the attorney is empowered to accept service of process. The liability is several and not joint, individual accounts to be kept with each subscriber. The compensation of the attorney-in-fact is 25% of all moneys received by him for credit to the account of the subscriber from which he is to defray all expenses incidental to conducting such insurance, except losses, taxes, legal expenses and expenses of the Advisory Committee. The Subscriber's Agreement also provides, "No premium shall be charged for any contract of insurance authorized hereunder, the consideration being the exchange of indemnity, but the undersigned will deposit with the attorney at the time each contract is issued to the

undersigned, such a sum as the attorney shall deem proper to be designated 'Expense and Guarantee Fund' to be held and used by said attorney for the exchange of these contracts as herein provided for and made." The agreement may be terminated at any time by the subscriber or the attorney, by either giving to the other five days' notice in writing. The agreement being terminated, the attorney shall, within thirty days, completely liquidate the account and return to the members their portion of the net surplus and reserve.

Copy of policy which has been submitted to us contains this condition: "In the event of litigation herein, to avoid a multiplicity of suits, no suit or other proceeding at law or in equity shall, in any event, be begun or maintained for the recovery of any claim upon, under or by virtue of this contract against more than one of the subscribers at any time, nor in any court other than the highest court of original jurisdiction; nor unless the attorney-in-fact named herein shall have theretofore been given thirty days' notice in writing of the intention to bring suit under this contract." The policy also provides that a final decision in such suit or other proceedings shall be taken to be decisive of any similar claim, so far as the same may subsist against each of the subscribers, absolutely fixing his liability in the premises. The policy also provides if, at the time of any loss under the contract, any other insurance shall be in force on the property insured under the contract which shall cover specifically in two or more divisions and amounts, upon any property covered in any one division and amount by this contract, then this contract shall be assumed to be written in like form to the contract containing the greatest number of divisions in case of non-concurrence in specific items only all other contracts of insurance shall be considered as concurring fully with this contract, and this company shall pay only its equitable share on that basis; or if such other contract of insurance shall contain any conditions of average, co-insurance, percentage of value, inventory and iron safe clause, or exemption from consequential damages, this contract shall be subject to the conditions of average, co-insurance, percentage of value, inventory and iron safe clause, or exemption from consequential damages, in like manner.

HARDWARE UNDERWRITERS,

Elgin, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$233,433 91
Interest due and accrued thereon.....	977 22
Cash in banks and office.....	12,951 29
Premiums or deposits outstanding not over three months due.....	21,605 39
TOTAL CASH ASSETS.....	\$268,967 81

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$11,058 77
Statutory reserve	106,944 50
Administration expense	5,401 35
Reinsurance	3,282 69
TOTAL LIABILITIES	\$126,687 31
NET CASH SURPLUS.....	142,280 50
TOTAL	\$268,967 81

HARDWARE UNDERWRITERS.— *Continued.*

GENERAL REVIEW.

History.—This is an inter-insurance exchange which began business in June, 1912. All subscribers must first qualify as members of the National Retail Hardware Association through an affiliated State association and have the required commercial standing.

Management.—The attorney-in-fact is Leon D. Nish, Incorporated, of which Leon D. Nish is manager and Robert Y. Wallace, assistant manager. The attorneyship was incorporated in November, 1917, under the Illinois laws.

Mr. Nish has been secretary of the Illinois Retail Hardware Association for over twenty years, during which time he has represented certain hardware mutual insurance companies.

The exchange appears to be operating upon a sound basis. It reports a sufficient number of subscribers (5710 subscribers, and 7811 risks insured) to give it an adequate spread of liability; the losses are low, the expenses not excessive, and it is making fair returns to its subscribers.

Plan of Operation.—(as reported to us by the management.) The exchange issues policies against loss by fire on buildings and stocks of hardware therein, and on residences of hardware men and household furniture therein. The exchange reports that the maximum amount written on any one risk is \$30,000, which is reinsured down to \$10,000; this is the net limit written in any city block, although the gross line in a block is \$30,000.

No business is accepted through brokers. Subscribers are accepted upon the recommendation of the attorney-in-fact and of members in good standing. Before acceptance all risks are investigated as to moral and physical hazards.

Each subscriber gives a subscription in a sum equal to his annual deposit to pay excess losses, and his contingent liability is limited to this subscription on any single risk on losses incurred during a given policy year. The premium deposits are credited to the individual accounts of the subscribers and losses are pro rated on the first day of each month for losses of the preceding month, only on those contracts in force at the time of loss and the aggregate distribution for the twelve months of the policy year is carried forward to the individual account. The attorney's compensation is limited to 25% of the annual deposit premium, out of which all expenses are paid by the attorney-in-fact, except legal and loss and adjustment expenses, State and Federal taxes and fees and the expenses of the Advisory Committee.

Each year one-half of the savings of subscribers is credited to their individual surplus and reserve accounts until such accounts amount to 100% of each annual premium deposit. Thereafter all savings are paid to subscribers in cash.

The liability of a subscriber or of the exchange may be terminated by either giving the other five day's notice in writing.

The assets of the exchange are in the custody of the Advisory Committee and the attorney-in-fact is reported as bonded for \$50,000, for the faithful accounting of funds.

Reports to subscribers are made annually through printed matter and at the annual meeting of subscribers.

It has never levied an assessment.

The attorney-in-fact and the superintendent of insurance of any State where licensed are authorized to accept service of process binding upon all the members in the event of a dispute arising concerning any claim against the exchange.

The exchange is licensed in Ala., Ark., Cal., Fla., Idaho, Ill., Ind., Iowa, Kan., Ky., Me. Mich., Minn., Miss., Mo., N. C., N. D., Ohio, Ore., Pa., S. C., Tenn., Texas, Va. and Wis.

Advisory Committee.—This is selected by the members at the regular annual meeting and for the current year is as follows: C. T. Woodward, chairman, Carlinville, Ill.; A. E. Marcotte, vice-chairman, Kankakee, Ill.; H. E. Gnadt, countersigning member and treasurer, Chicago, Ill.; C. H. Williams, Streator, Ill.; J. P. Brown, Hillsboro, Ill.; all of whom are in the retail hardware business in their own cities.

Extracts from statement as of December 31, 1921, are as follows:

Total premium deposits written.....	\$311,753 00
Total cash income.....	356,635 00
Losses paid,	89,979 00
Savings returned to subscribers.....	147,527 00
Total disbursements	337,870 00

Transactions Since Organisation.—Net premium deposits written, \$913,622.18; net losses paid, \$201,540.39; paid to attorney-in-fact for administration expense, \$209,189.57; savings to subscribers, \$371,397.74.

ILLINI UNDERWRITERS,

Hamilton Bldg., Carbondale, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$15,270 00
Interest due and accrued thereon.....	7,100 00
Cash in banks and offices.....	35,772 33
Interest due and accrued thereon.....	1,172 05
Premiums or deposits outstanding not over three months due.....	277 75
TOTAL CASH ASSETS.....	\$59,592 13

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$11,748 39
Unearned premium deposits.....	19,541 16
Reinsurance	1,750 00
TOTAL LIABILITIES	\$33,039 55
NET CASH SURPLUS.....	26,552 58
TOTAL	\$59,592 13

ILLINOI UNDERWRITERS.—Continued.

GENERAL REVIEW.

History.—On March 15, 1919, the Illinois Automobile Owners Fire Association, which wrote fire, windstorm, collision and theft insurance on automobiles, and the Illinois Automobile Owners Indemnity Association, which wrote public liability and property damage insurance, were merged under the title, Illinois Inter-Insurers Association. Both of the above exchanges were organized in 1916, and were under the same management. On March 15, 1920, it changed to the present title.

The exchange is licensed in Illinois only.

Management.—The attorney-in-fact is the Illini Underwriters Corporation, incorporated in Illinois. Charles E. Hamilton, of Carbondale, Ill., is president. He is an attorney at law, interested in water, light, and ice plant propositions in Southern Illinois, and has been actively engaged in general insurance business for the last thirteen years. Dr. M. Etherton, of Carbondale, Ill., is vice-president and has been engaged in the insurance business since 1900. Charles E. Feirich, of Carbondale, Ill., is counsel for this exchange. He is also district attorney for the Illinois Central Railroad. Thos. L. Cherry is secretary and underwriter, and he advises us that he has been engaged in the insurance business since 1898.

The losses in 1920 were not excessive, but were above normal in 1921. The expenses, under the new plan noted below appear on rather a high basis, the entire expense now, however, is paid from the premium deposits, fees no longer being charged. The amount set up for unearned premiums appears small compared to the annual premium deposits written. The management advises that it is computed in accordance with the law, which permits deducting all items of expenses and commission allowances in figuring this item of liability.

The income shows the "Guaranty Fund," \$45,000, but we are not advised as to the conditions under which this fund may be withdrawn, nor as to the nature of the fund. The management states, in reply to our request for information about this fund, that it was placed by the attorney-in-fact, under the conditions of the Illinois laws.

Plan of Operation.—(as reported to us by the management.) The management advises us that the exchange issues but one contract to which it attaches riders,—forms "A," "B," "C," "D," "E," "F," "G," "H," and "I." Form "A" is a combination coverage and includes fire, windstorm, collision (with deductible average clause), theft, public liability and property damage. Form "B" is a combination coverage and includes fire, windstorm, collision (full coverage), theft public, liability and property damage. Form "C" is a fire, windstorm, collision and theft coverage and includes fire, windstorm, collision (with deductible average) and theft. Form "D" covers fire, windstorm, collision and theft and includes fire, windstorm, collision (full coverage) and theft. Form "E" covers fire, windstorm and theft. Form "F" covers fire and windstorm. Form "G" covers collision alone with a deductible average. Form "H" covers collision full coverage. Form "I" covers public liability and property damage.

Formerly membership fees were collected, but the plan was changed about the first of the year 1921, to eliminate the membership fee, and in the future premium deposits will be paid in advance, either annually or semi-annually.

The management advises us that it was found not possible to conduct the business of the exchange at 30%, since the fees were discontinued, and the commission allowance to the management was increased to 40%. The power of attorney agreement provides that "The attorney-in-fact shall receive as its compensation a sum not to exceed 40% of the deposits made by the subscribers and out of the amount so received by it shall furnish suitable offices, pay salaries, clerk hire, and agents commissions, and provide necessary books, data and equipment which shall be and remain its property, and the underwriters shall pay all claims compromised or litigated under any contract of the underwriters, and the necessary legal and adjustment expenses thereof, and all other necessary expenses of conducting the business."

Applications are submitted by solicitors and are passed upon by the attorney. No business is accepted from brokers.

Each policyholder assumes a proportion of liability under all policies issued and his liability to assessment is unlimited.

The management reports that the gross and net limits in one hazard is \$5,000, which is carried net.

The attorney-in-fact and the Superintendent of the Insurance Department of the State of Illinois are authorized to accept service of process binding upon all of the members in the event of a dispute arising concerning any claim against the exchange.

Income, 1921.—Premium deposits written, gross, \$117,515.10; less return premium deposits, \$9,243.33; less reinsurance, \$2,180.81; net, \$106,085.46; interest, etc., \$1,666.41; guarantee fund, \$45,000.00; total cash income, \$152,751.87.

Disbursements, 1921.—Losses paid, gross, \$62,611.85; less salvage, \$1,811.88; net losses, \$60,799.97; paid to attorney-in-fact for administration expense, (including solicitors commission), \$45,036.07; legal expense, \$1,614.75; taxes, licenses and fees, \$1,231.77; other expenses, \$3,855.71; other disbursements, \$5,945.44; total cash disbursements, \$118,483.71.

Transactions Since Organization.—Premium deposits received, gross, \$327,725.57; less return premium deposits, \$14,840.21; less reinsurance, \$4,287.45; net premium deposits, \$308,597.91; interest received on investments and bank deposits, \$2,522.01; guarantee fund, \$45,000.00; total cash income, \$356,119.92; losses and adjustment expenses paid, gross, \$152,946.93; less salvage, \$4,857.50; losses and adjustment expenses paid, net, \$148,089.43; commissions paid to attorney-in-fact for administration expenses, \$129,108.56; State and Federal tax, National Association fees, printing, postage, etc., \$16,243.47; legal expense, \$4,697.20; total expenses paid, \$298,138.66.

ILLINOIS AUTOMOBILE INSURANCE EXCHANGE,

Bloomington, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$49,012 00
Interest due and accrued thereon.....	19 90
Certificates of deposit.....	83,202 52
Interest due and accrued thereon.....	350 00
Cash in banks and office.....	23,539 09
Premiums or deposits outstanding not over three months due.....	195,794 76
Salvage.....	6,809 05
TOTAL CASH ASSETS.....	\$358,727 22

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$97,015 09
Unearned premium deposits.....	118,240 07
Due attorney-in-fact for administration ex- pense.....	40,110 37
Department fees.....	807 05
TOTAL LIABILITIES.....	\$256,172 58
NET CASH SURPLUS.....	102,554 64
TOTAL.....	\$358,727 22

GENERAL REVIEW.

History.—This is an inter-insurance exchange which represents the consolidation of the subscribers at the Illinois Automobile Fire Insurance Exchange and the subscribers at the Illinois Motor Vehicle Liability Exchange.

The Illinois Automobile Fire Insurance Exchange began business November 18, 1914. Its principal office was at Dixon, Illinois, and Van C. Bosworth was attorney-in-fact. In January, 1916, F. S. Larison was substituted as attorney-in-fact and on December 15, 1916, the principal office was moved to Bloomington, Illinois.

On July 30, 1917, both of the above exchanges were legally consolidated as the Illinois Automobile Insurance Exchange. It formerly operated on an assessment plan, collecting at the end of each six months' period funds necessary to pay losses and expenses. It now operates on the advance premium plan.

The Exchange was examined by the Virginia State Insurance Department under date of June 6, 1921, to ascertain whether the Exchange had a surplus equal to that required by the laws of that State (\$200,000). The commissioner declined to renew the license and was restrained for a time by injunction secured by the Exchange. Its license in that State has not been renewed.

Following the examination above referred to a convention examination was made as of August 31, 1921, participated in by the States of Missouri, Illinois, Kentucky, Minnesota, Oklahoma, Oregon, Virginia, Wisconsin and North Carolina. This examination showed the Exchange as having admitted assets \$356,265.33, and net surplus, \$21,363.62. The examiners reported that examination of the minutes show that the Advisory Board does not direct the management, but that its actions are perfunctory. At the time of the examination there were 1,316 unpaid claims pending, including a number of litigated cases. The examiners reported that in some cases there is a disposition on the part of the Exchange to scale down, compromise or deny liability and to contest claims, even in cases where, in the opinion of the examiners, the liability and extent of the damage was determined beyond a reasonable doubt.

Management.—The attorney-in-fact and manager is F. S. Larison, with offices in Bloomington, Ill.

In 1920 the losses and expenses were not excessive. In 1921 the amount of losses and claim expenses was high, and the disbursements exceeded the income. Understanding that advance premiums were collected from about March 1st the amount of unearned premium liability appears small compared to the annual premium deposits. To estimate the savings, if any, to members, the cost in the

exchange should be compared to similar coverages in stock companies.

Plan of Operation (as reported to us by the management).—This Exchange has recently changed its plan of operating, and we are advised by it that it now operates along the following lines. It writes automobile insurance coverages, including fire, theft, collision, tornado, liability, and property damage, and has changed to an advance premium plan, using its own basis of rates. Full fire coverage is granted arising from any cause whatsoever subject to usual policy conditions. Theft is covered by any persons other than those in the employment or of the household of the assured. Tools and repair equipment limited to factory equipment. Collision coverage caused solely by collision with another vehicle, any animal or rolling stock of any public character, damage to tires by collision not being covered. Collision is written subject to the first \$15 to be deducted when the list price of the car does not exceed 500, to \$20 when the list price of the car exceeds \$500 and does not exceed \$750, and the first \$25 to be deducted when the list price of the car exceeds \$750. Full collision coverage is granted by endorsement for an extra charge. The personal injury clause covers limits of \$5,000 and \$10,000, which may be increased by endorsement to \$10,000, and \$20,000. Property damage is limited in any one risk to \$1,000 and subject to further limitations under certain conditions by endorsement.

The Exchange advises that 90% of the cost of the car is written for fire, theft, collision and tornado insurance, with a monthly depreciation of 2% from the face of the policy. The management also advises that as protection to subscribers, \$45,000 excess fire and tornado insurance is carried above the \$5,000 limit, and also that the attorney-in-fact who has charge of the assets is bonded in the sum of \$50,000, and further that the cashiers, district and state managers are also bonded.

The compensation to the attorney-in-fact is the policy fee and a sum equal to 30% of all premium deposits made by the subscribers, from which he shall pay all expenses incident to the conduct of the exchange, except losses, legal and adjusting expenses, insurance department fees, charges, taxes, premiums on surety bonds, stationery, postage, advertising, expense of levying and collecting premiums. The policy fee for each section is \$5.

The management advises us that no insurance is accepted without a signed power of attorney agreement. The power of attorney agreement may be revoked by either party giving to the other five days' notice in writing.

The subscribers' contingent liability is not limited in the power of attorney agreement.

ILLINOIS AUTOMOBILE INSURANCE EXCHANGE.— *Continued.*

Territory.—It is licensed in Ala., Ark., Colo., Fla., Idaho, Ill., Ind., Ia., Kan., Me., Md., Minn., Miss., Mo., Neb., N. C., N. D., Tenn., Tex., Utah, and Wis.

Advisory Board.—The advisory board is elected at annual elections by the subscribers. At present it is composed of the following members: Hamilton, C. B., president Hamilton Transfer Company; Stephenson, Charles, secretary Campbell Holton Company; Snow, Charles, secretary Snow & Palmer; Jones, M. A., assistant manager Illinois Automobile Insurance Exchange; Craig, T. W., capitalist.

Income, 1921.—Premium deposits written: gross, \$772,-

112.80; less return premium deposits, \$27,628.41; less reinsurance, \$825.77; total, \$28,454.18; net, \$743,658.62; interest, etc., \$2,530.53; department fees, \$32.50; received by attorney-in-fact, \$1,235.67; total cash income, \$747,457.32.

Disbursements, 1921.—Losses paid: gross, \$488,363.72; less salvage, \$24,618.89; net losses, \$463,744.83; paid to attorney-in-fact for administration expense, \$172,835.88; advisory committee expense, \$160; legal expense, \$1,105.60; taxes, licenses, and fees, \$6,619.14; federal tax, \$15,215.12; adjusting expenses, \$114,842.25; stationery, advertising, postage, \$29,629.11; total cash disbursements, \$804,149.93.

ILLINOIS MOTOR CASUALTY ASSOCIATION,

Ferguson Bldg., Springfield, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$49,236 92
Premiums or deposits outstanding not over three months due.....	124 50
Salvage and subrogations.....	7,952 21

TOTAL CASH ASSETS..... \$57,313 63

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$6,815 08
Unearned premium deposits.....	21,754 81
Tax for December 1921.....	19 32

TOTAL LIABILITIES..... \$28,589 81
NET CASH SURPLUS..... 28,723 82

TOTAL..... \$57,313 63

GENERAL REVIEW.

HISTORY.—This association was established April 17, 1916, and began writing liability and property damage on automobiles on June 19, 1916, and fire, theft and collision on automobiles on October 10, 1917. It reported that on December 31, 1921, it had 3,500 subscribers and 5,399 risks insured.

The management advises that it has deposited Liberty Bonds (par value \$30,000) with the Illinois Insurance Department.

MANAGEMENT AND REPUTATION.—The attorney-in-fact is J. L. Pickering, who we are advised was twelve years agent of the Mutual Life Insurance Company, of New York.

The losses in 1920 were somewhat above, and in 1921 about normal. In 1921 the expense of administration was above normal. The savings, if any, can be estimated by members comparing the cost in the association to similar cost in stock companies.

It should be noted below that the association issues non-assessable policies because the attorney-in-fact has agreed to maintain all necessary legal reserve without assessing the policyholders. This eliminates the protection to policyholders of the contingent liability of subscribers, if the reserves should be impaired and the attorney-in-fact should fail to make them good, and creditors would suffer. This does not seem to us a sound underwriting basis.

PLAN OF OPERATION (as reported to us by the management).—It writes fire, theft, liability, property damage and collision insurance on automobiles, confining its business to the less hazardous classes, and accepts as members only persons living in the State of Illinois outside of Cook, Du Page, Lake, Madison and St. Clair counties. If a policyholder moves to any of these counties the policy is automatically cancelled. The maximum liability assumed on any single risk for liability and property damage is \$15,000, and for fire, theft and collision, list price of a car or cost to insured. Subscribers are admitted upon recommendation

of the attorney-in-fact. Each subscriber is required to pay an initial deposit, which includes membership fee agreed upon between him and the attorney-in-fact. The fees are received by the attorney-in-fact as compensation, in addition to which he receives the transfer fees and 30% of all earned premium deposits, out of which he pays all expenses. (This provision to pay all other expenses apparently does not include legal and claim expense, taxes, licenses and fees, furniture and fixtures, revenue stamps, etc., which are included in disbursements as charged to subscribers.)

We are advised by the management that: "The agreement with subscribers, filed with Illinois Insurance Superintendent contains this stipulation:

"The attorney-in-fact promises that all reserves required by law shall be maintained without making additional or extra premium calls or assessments for that purpose,' hence policyholders are protected against contingent liabilities."

TERRITORY.—It is licensed in Illinois only.

ADVISORY BOARD.—George B. Gillespie, general counsel; and bankers and business men in Bloomington, Champaign, Decatur, Jacksonville, Quincy and Springfield, Ill., who, however, only allow the use of their names in advertising and vouch for the attorney-in-fact and the standing and general reputation of the association, they are no part of the organization, officially.

INCOME, 1921.—Premium deposits written, gross, \$98,010.27; less return premium deposits, \$2,546.48; less reinsurance, \$400; net, \$95,063.79; interest, etc., \$1,556.37; membership fees and transfer fees, \$10,813.21; total cash income, \$107,433.37.

DISBURSEMENTS, 1921.—Losses paid, gross, \$49,529.42; less salvage, \$2,830.87; net losses, \$46,698.55; paid to attorney-in-fact for administration expense, \$47,593.39; legal expense and claim expense, \$6,012.47; taxes, licenses and fees, \$810.28; furniture and fixtures, postage and revenue stamps, records and advertising in re thefts and ad-

ILLINOIS MOTOR CASUALTY ASSOCIATION.— *Continued.*

justment thereof, \$2,903.65; total cash disbursements, \$104,018.24.

TRANSACTIONS SINCE ORGANIZATION.—Premium deposits received, gross, \$257,060.01; less return premium deposits, \$5,282.25; less reinsurance, \$675; net premium deposits, \$251,102.76; interest received on bank deposits, \$3,048.37; membership and transfer fees, \$57,775.65; advanced by attorney-in-fact in anticipation of assessments, \$1,023.71; total cash income, \$312,950.49. Losses and adjustment

expenses paid, gross, \$141,731.14; less salvage, \$5,026.30; losses and adjustment expenses paid, net, \$136,704.84. Commissions paid to attorney-in-fact for administration expenses, \$116,382.27; furniture, fixtures, postage, revenue stamps, taxes, advertising, (acct. thefts), \$9,602.75; total expenses paid, \$125,985.02; amount that was advanced by attorney-in-fact in anticipation of assessments (1916 only) \$1,023.71; total cash disbursements, \$263,713.57.

THE INDEMNITY EXCHANGE,

Continental and Commercial National Bank Bldg., Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$31,200 00
Cash in banks and office.....	15,774 75
Premiums or deposits outstanding not over three months due.....	61,727 92
Reinsurance due from other companies or associations	15,408 37
TOTAL CASH ASSETS.....	\$124,111 04

LIABILITIES, DECEMBER 31, 1921.

Unpaid losses	\$2,171 22
Unearned premium deposits.....	62,279 82
TOTAL LIABILITIES	\$64,451 04
NET CASH SURPLUS.....	59,660 00
TOTAL	\$124,111 04

GENERAL REVIEW.

History.—This reciprocal exchange, the second oldest in the United States, was established in 1891, and began business in 1892. It was formed by large insurers, primarily to create capacity, but also to establish competition.

Up to January 1, 1914, it was managed by William and R. M. Williamson. On that date M. J. Dorsey & Company, an Illinois corporation, was appointed manager.

The Western Indemnity Exchange, of Columbia, Mo., and the Merchants Underwriters, of Kansas City, Mo., were merged with the Indemnity Exchange in 1914.

A series of policies were formerly issued under the name of "The Manufacturers Alliance at The Indemnity Exchange," and also under the name of the "Merchants Underwriters at The Indemnity Exchange." This has been discontinued and these titles are used for classification purposes only.

Prior to January 1, 1914, the liability of members was determined by the amount of subscriptions; that liability is now based upon premium deposits.

Management and Reputation.—M. J. Dorsey & Company is an Illinois corporation, with \$200,000 authorized, and \$163,000 paid-in capital.

The vice-president and general manager of this company is R. A. Wilson, who has had considerable experience in the insurance business and is in good standing. He was formerly connected with the Bankers Inter-Insurance Alliance, of Kansas City, and the Merchants Underwriters, of Kansas City, and has had general brokerage and agency experience.

Its president, M. J. Dorsey, is also president of the Dorsey Land and Lumber Company, of Texarkana, Ark. Prior to 1912 he was attorney at law in Denver, Colo. Early in 1912 he organized the Western Indemnity Exchange, and in April, 1913, he became attorney for the Merchants Underwriters, both referred to above.

G. B. Dorsey, director, is a retired capitalist, of Columbia, Mo.

S. E. Wells, who states that he was with the Lumber-

men's Underwriting Exchange, Kansas City, Mo., for several years, has the underwriting in charge. He is active vice-president.

The exchange is conservatively managed and is in excellent repute, and it has been making substantial saving returns to its subscribers. The management advises that the estimated savings to subscribers from organization has been from 25% to 40%. No dividends were returned to subscribers in 1921.

In the statement below appears an item of \$15,408.37 as reinsurance due from other companies. We are not advised as to names of the companies or association from which this is due, and are unable to judge its value as an asset item. The item "premiums or deposits outstanding not over three months due," \$61,727.92 seems large compared to annual premium deposits.

Plan of Operation.—(as reported to us by the management.) The exchange writes fire insurance at stock company rates, upon manufacturing, mercantile and garage properties, its maximum net lines being \$25,000. It now has about 1,500 subscribers, and insures about 3,000 separate risks. The gross amount written is limited to not exceeding one-sixth of the aggregate annual premium income on any risk, or risks, subject to one fire.

Members are admitted upon the recommendation of the attorney-in-fact. They must have a satisfactory commercial rating and a clear fire record. Traveling representatives of the manager make complete surveys of all risks insured.

The basis of participation is the premium paid. Each member underwrites his proportion of each policy issued. The premiums collected are credited to the accounts of the subscribers by whom they are paid. Each subscriber's account is charged with 25% for management expense, and with losses in the ratio that his premium deposit bears to the aggregate premium deposits in force when the loss occurs. At the expiration of the policy a dividend (if earned) is declared as soon as apportionments to expiring

THE INDEMNITY EXCHANGE.—Continued.

policies have been completed; and the balance of saving, if any, is credited to the subscriber's surplus account.

The liability of each member to assessment is limited to an amount equal and in addition to the annual premium deposit paid. No provision has been made to guarantee the members against assessment.

Expenses are limited to 25% of the premium deposits. No contingent commission upon the savings is allowed.

The provision for the creation of a reserve or emergency fund is stated above, in connection with the disbursements of saving to members.

Members may retire upon five days' notice to the attorney and manager.

The funds are in the custody of the Advisory Committee, and disbursements are made by voucher check countersigned by one member of that committee. We are advised that the attorney-in-fact gives a surety bond for an amount at all times in excess of the amount of cash on hand belonging to the exchange.

Reports are made to members in full detail upon the expiration of their policies.

Service of process may be made upon the attorney-in-fact or the Superintendent of Insurance of those States in which the exchange is licensed.

Losses are adjusted by Wagner & Glidden, public adjusters, of Chicago.

Territory.—The exchange is licensed in Ark., Ill., Ind., Kan., Ky., Mich., Minn., Mo., Okla., Ohio and Pa.

Advisory Committee.—T. Y. Davis, Sterling Manufacturing Co., Sterling, Ill.; J. E. Slater, Abingdon Sanitary Manufacturing Co., Abingdon, Ill.; Fred Peterson, Galesburg Machine Works, Galesburg, Ill.

Income, 1921.—Premium deposits written, gross, \$262,980.89; less return premium deposits, \$76,724.89; less reinsurance, \$15,886.34; net, \$170,369.66; interest, etc., \$3,019.15; total cash income, \$173,388.81.

Disbursements, 1921.—Losses paid, gross, \$88,348.38; less salvage, \$5,281.33; less reinsurance, \$148.57; net losses, \$82,918.48; paid to attorney-in-fact for administration expense, \$47,439.79; legal expense, \$2,090.22; insurance department licenses and fees, \$905.71; loss adjustment expenses, \$853.33; total cash disbursements, \$134,207.53.

INDIVIDUAL UNDERWRITERS,

212 Fifth Avenue, New York, N. Y.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned (market value)...	\$1,127,670 00
Interest due and accrued thereon.....	11,001 78
Cash in banks and office.....	414,521 12
Premiums or deposits outstanding not over three months due	23,051 89

TOTAL CASH ASSETS..... \$1,581,244 78

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$1,223 75
Unearned premium deposits.....	384,552 05
Credits to subscribers unpaid.....	247,948 22
Salaries, rents, etc.....	200 00
Accrued taxes	5,000 00
Reserve for accounts in adjustment.....	1,289 06

TOTAL LIABILITIES \$641,615 67
NET CASH SURPLUS..... 939,629 11

TOTAL \$1,581,244 78

GENERAL REVIEW.

HISTORY.—This is the pioneer inter-insurance exchange, having been established in 1881 by six of the leading mercantile houses in New York City. The subscribers are concerns of the highest commercial standing in the United States and Canada, and the organization is under the same management as the New York Reciprocal Underwriters.

As of December 31, 1921, the exchange had approximately 700 subscribers and 1,160 risks.

MANAGEMENT AND REPUTATION.—John R. Waters acted as attorney and manager up to the time of his death in 1911. Mr. Waters was succeeded by Alfred G. Evans and Edward B. Swinney, who managed the office until September, 1918, when they resigned in favor of Ernest W. Brown, the present attorney and manager, who for eight years acted as vice-president of the Blackstone and Merchants mutual fire insurance companies, of Providence, R. I. Mr. Sidney G. Walker resigned as vice-president of the Manufacturers Mutual Fire Insurance Company, and affiliated companies of Providence, to become associated with Mr. Brown as deputy attorney.

The exchange is making substantial returns to its members. The amount of savings returned to subscribers in cash does not fully represent the amount of savings

earned, for under the plans of this exchange no cash savings are returned to a subscriber, unless he retires as a subscriber, until his reserve fund, which may, with a new account, take three or four years to build up, is fully established; in the mean time the savings are held in the reserve fund credited to the subscriber's account.

PLAN OF OPERATION (as reported to us by the management).—The compensation of the attorney is limited to 5% of all net premiums received, all other expenses being borne by the subscribers.

The exchange specializes on sprinklered risks, also moderate accommodation lines on other properties of safe character. It is the first organization of its kind in America, and in every respect enjoys an excellent reputation.

Both the attorney and deputy attorney have had many years' training in fire protection engineering, and the exchange is operating on a sound basis.

The exchange writes at tariff rates.

The management advises that the largest maximum line accepted subject to one risk is \$250,000, which is carried net.

All applications for subscribership are, after inspection, passed upon by the advisory committee. If acceptable the applicant may be admitted on a \$250 basis or some multi-

INDIVIDUAL UNDERWRITERS — *Continued.*

ple thereof. No initial deposit is required apart from the premium. A subscriber's earnings as underwriter are accumulated up to twice his single risk liability, after which any excess is paid to him in cash in January of each year. An unearned premium reserve, figured on the same basis as stock companies, is maintained.

The maximum liability of a subscriber on any one risk is the amount of his subscription. In a conflagration, or one fire, involving ten or more risks, his liability is limited to ten times his subscription.

Subscribers may withdraw upon fifteen days' notice, their liability on outstanding policies being assumed pro rata by the remaining members. The advisory committee has the power to retire a subscriber at any time.

ADVISORY COMMITTEE AND TRUSTEES.—The affairs are supervised by an advisory committee, consisting of seven members, all of whom are connected with concerns which are subscribers. This committee is elected by the subscribers at the annual meeting in January. They also act as trustee for the funds of the exchange. The members of the advisory committee are as follows:

Frank R. Chambers, of Rogers-Peet Company, New York; Thomas M. McCarthy, of Austin, Nichols & Co., New York; W. D. Williams, of Jordan Marsh Company, Boston; Thomas W. Ross, of Hummel & Downing Co., Milwaukee,

Wis.; Stanley T. Cozzens, of Goldenberg Bros. & Co., New York; Arthur R. Wendell, of The Wheatena Co., Rahway; John Sargent, of Sargent & Co., New York.

TERRITORY.—The exchange is regularly licensed to transact business in the following States: Ala., Ark., Cal., Colo., Fla., Ill., Ind., Iowa, Kan., Ky., Md., Mich., Minn., Miss., Mo., Neb., N. Y., N. C., Ohio, Okla., Ore., Pa., S. C., Tenn., Texas, Utah, Va., Wash., Wis. and Dominion of Canada.

INCOME, 1921.—Premium deposits written, gross, \$950,433.86; less return premium deposits, \$123,895.54; net, \$826,538.32; interest, etc., \$51,191.41; appreciation in book value of bonds, \$100,572.28; total cash income, \$978,302.01.

DISBURSEMENTS, 1921.—Net losses, \$226,690.70; paid to attorney-in-fact for administration expense, \$153,016.78; advisory committee expense, \$5,434.97; legal expense, \$8,128.75; taxes, licenses and fees, \$18,924.82; other expenses, \$3,320.16; adjustment and settlement of losses, \$1,245.65; paid subscribers for earnings, \$169,094.11; total cash disbursements, \$585,855.94.

TRANSACTIONS SINCE ORGANIZATION.—Net premium deposits, \$12,140,923.11; losses and adjustment expenses paid, net, \$4,688,429.27; total savings credited to subscribers, \$6,249,313; returned to subscribers, as savings, \$5,245,992.74.

INTER-INSURANCE EXCHANGE,

311-318 White Bldg., Seattle, Wash.

GENERAL REVIEW.

History.—This is an inter-insurance exchange which was established March 1, 1915. It is licensed in Wash., Ore. and Cal.

Management and Reputation.—The attorney-in-fact is James H. deVeue, who is also attorney for the Lumbermen's Indemnity Exchange, and a separate exchange designated "Lumbermen's Indemnity Exchange, Series B." He has had many years of insurance experience. The funds of the exchange are in the custody of the Advisory Committee.

The management advises that the exchange accepts gross lines of \$90,000 subject to one fire, of which \$20,000 is carried net on sprinklered and \$10,000 on non-sprinklered risks. These gross lines are out of proportion to the net resources and premium volume. The policy of accepting very large gross lines and reinsuring a large proportion thereof we believe to be an unsound practice for an inter-insurance exchange to follow.

The management of this exchange had not, at the time of going to press with these reports, responded to our several requests for report as of December 31, 1921 and the report made herein is from information previously furnished. The figures quoted below are from the December 31, 1921, statement of the exchange filed with the Washington Insurance Department.

This exchange was examined by the Washington State Insurance Department as of June 30, 1921. At that time the statement showed the following items: Gross ledger assets, \$156,724.02; net losses and claims unpaid, \$44,704.56; unearned premiums deposits, \$71,661.07; total liabilities, \$192,265.24; excess of liabilities over cash assets, \$35,541.22.

Plan of Operation (as reported to us by the management).—The power of attorney provides for an Advisory

Board of five or more subscribers to be selected annually by the members. This board has supervision of the funds and investments.

The officers of the exchange consist of a president, vice-president, board of trustees of seven members, secretary, treasurer, attorney-in-fact and the manager. The president, vice-president and board of trustees are elected by the subscribers. The treasurer, secretary and manager are elected by the board of trustees. The attorney-in-fact acts only on direct power of attorney from each subscriber of the exchange, and is also specially elected by the trustees as manager, as such, as well as in its capacity of attorney-in-fact, to perform such duties as the board of trustees may from time to time direct. The board of trustees meets once every month to pass upon and audit all accounts, and to authorize the payment thereof by the treasurer.

The power of attorney gives authority to bind each subscriber on each and every risk up to the total of his annual premium deposit. The contingent liability of members is the total amount at risk under all outstanding policies.

The exchange writes on properties of lumber manufacturers, brick yards, foundries and structural iron plants and operations allied with the lumber business.

It also provided that before insurance is granted the plant must be inspected by the managers and that the plants of subscribers shall be inspected not less than every six months. Such inspection shall be filed in the office of the exchange, and shown to any subscriber upon demand.

The attorney-in-fact receives a commission of 25% of the net premium deposits, out of which all expenses are paid, except taxes, legal expenses and expenses of the Advisory Committee.

The premium deposits are apportioned among all subscribers, and the profits of subscribers are computed by

INTER-INSURANCE EXCHANGE.—Continued.

proportioning them pro rata, according to the subscribers' respective liability.

Board of Trustees.—C. C. Bronson, Day Lumber Company; Ed. R. Hogg, The Atlas Lumber Company; F. H. Jackson, Clear Lake Lumber Co.; G. A. Brown, Builders Supply Co.; J. E. Bratnobar, Bratnobar Lumber Company; Geo. A. Bergstrom, C. B. Lumber & Shingle Co.; Geo. G. Startup, Wallace Lumber and Mfg., Co.

Extracts from statement filed by the exchange, as of December 31, 1921, with the Insurance Department of the State of Washington:

Total cash assets	\$108,429 40
Net cash surplus.....	—4,860 76
Unearned premiums	45,202 13
Net premium deposits written, policy fees and assessments	91,135 48
Total cash income.....	91,135 48
Losses paid	87,285 65
Expenses paid	73,881 57
Total disbursements	161,167 22

INTER-INSURANCE EXCHANGE OF THE AUTOMOBILE CLUB OF SOUTHERN CALIFORNIA,

Los Angeles, Cal.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,606,094 97
Interest due and accrued thereon.....	20,137 84
Cash in banks and office.....	306,499 14
Premiums or deposits outstanding not over three months due.....	185,364 80
Accounts received, advanced expenses.....	1,050 03

TOTAL CASH ASSETS..... \$2,119,146 78

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$96,537 53
Unearned premium deposits.....	1,076,232 86
Accrued taxes	86,814 42
Due attorney-in-fact for administration expense	8,450 57

TOTAL LIABILITIES \$1,268,035 38
NET CASH SURPLUS..... 851,111 40

TOTAL \$2,119,146 78

GENERAL REVIEW.

History.—This is an inter-insurance exchange, which began business on October 1, 1912. It is regularly licensed by the Insurance Department of the State of California. On December 31, 1921, it had 40,571 subscribers.

Management.—Ralph Reynolds was appointed manager of this exchange on October 1, 1914. Previous to that time, during 1913-1914, he was associated with the Niagara Fire Insurance Company, of New York, as special agent and adjuster in Southern California and Arizona. In 1910-1911-1912 he was associated with the Board of Fire Underwriters of the Pacific as a surveyor in Los Angeles and San Francisco.

The secretary of the exchange is Standish L. Mitchell, who holds a similar office with the Automobile Club of Southern California.

The exchange is operating on a sound basis. It is in excellent repute and has built up a large membership, with substantial cash resources at the exchange. In addition to the initial saving in cost it is making fair returns as savings to subscribers.

Plan of Operation.—(as reported to us by the management.) Policies issued by the exchange are limited to the following classes of insurance: Fire, theft, property damage and collision damage. Only members of the Automobile Club of Southern California, in good standing, are eligible to apply for insurance in the exchange and applications covering cars of both the private pleasure type and commercial type are acceptable. The Automobile Club of Southern California, however, does not derive any profit through the operation of the exchange.

The initial premium deposits vary between 90% of the rates charged by the board companies, according to the rules and regulations of the exchange, and in accordance with lines of insurance carried. These deposits are credited

to the respective accounts of the subscribers making them.

The exchange advises that it has a reinsurance blanket policy amounting to \$100,000 protecting it against any loss in excess of \$10,000 in any one fire. It states that it is its rule not to issue any policy for an amount in excess of \$10,000.

Ralph Reynolds, as manager, receives a flat salary and each subscriber is charged with his proportion of losses and expenses on a pro rata basis, and in addition 15% of the original premium deposit is placed in the reserve. These reserves are permanent. Unearned portion of the original premium deposits is returned upon cancellation or expiration in the event of the retirement of the member.

The assets of the exchange are in the custody of the Advisory Committee, consisting of the board of governors, as follows: Fred L. Baker, president Baker Iron Works, president Los Angeles Ship Building & Dry Dock Co., Los Angeles, Cal.; H. G. Miller, secretary and treasurer Union Iron Works, Los Angeles, Cal.; W. L. Valentine, president Fullerton Oil Co., director Security Trust & Savings Bank, Los Angeles, Cal.; A. C. Balch, president San Joaquin Light & Power Co., Los Angeles, Cal.; Harry Chandler, president Times Mirror Company, Los Angeles, Cal.; H. W. Keller, vice-president South Coast Land Co., Los Angeles, Cal.; Joseph K. Sartori, president Security Trust & Savings Bank of Los Angeles, Cal.; Ed. D. Lyman, attorney, Los Angeles, Cal.; ex-Senator Frank P. Flint, attorney, Los Angeles, Cal.

The manager is bonded for \$15,000.

Details of the operations of the exchange are reported to members annually. Service of process may be filed on the manager or the Insurance Commissioner of the State of California binding upon all members in the event of a dispute arising concerning any claim against the exchange.

Losses are adjusted by traveling representatives of the

INTER-INSURANCE EXCHANGE OF THE AUTOMOBILE CLUB OF CALIFORNIA.—Continued.

exchange, or by one of the twenty branch managers in the various counties of Southern California.

The securities owned are high class, and are carried at the local market values.

Income, 1921.—Premium deposits written, gross, \$2,501,392.71; less return premium deposits, \$348,537.91; less reinsurance, \$7,549.80; net, \$2,145,305.00; interest, etc., \$45,462.51; total cash income, \$2,190,767.51.

Disbursements, 1921.—Losses paid, gross, \$973,681.35; less salvage, \$73,183.31; less reinsurance, \$1,337.00; net losses, \$899,161.04; paid to attorney-in-fact for administration expense, \$387,807.26; premiums written off, \$8,538.35; legal expense, \$33,054.54; state taxes on premium deposits, \$29,190.05; document stamp and war tax, \$11,100.00; expense of adjustment and settlement of losses, \$73,406.09; unused premium deposits returned to subscribers, \$143,165.94; total cash disbursements, \$1,585,423.27.

Transactions Since Organization.—Premium deposits received, gross, \$6,869,252.02; less return premium deposits, \$894,134.26; less reinsurance, \$38,086.25; net premium deposits, \$5,937,031.51; interest received on investments and bank deposits, \$136,393.42; total cash income, \$6,073,424.93; Losses and adjustment expenses paid, gross, \$2,431,522.67; less salvage, \$173,501.52; less reinsurance, \$1,780.40; losses and adjustment expenses paid, net, \$2,256,240.75; commissions paid to attorney-in-fact for administration expenses, \$1,195,462.69; state taxes on premium deposits, \$60,812.14; legal expense, \$72,740.49; returned in cash to members, as savings, \$397,707.51; total cash disbursements, \$3,982,963.58.

Estimated saving effected for members from organization as compared with tariff rates, 10 to 25%. Discounts on board rates, \$1,291,569.90.

INTER-INSURANCE EXCHANGE OF THE CHICAGO MOTOR CLUB,

3254 South Michigan Ave., Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$883,000 00
Interest due and accrued thereon.....	5,795 29
Fourth Liberty and Victory Bonds.....	39,638 41
War Savings Stamps.....	200 00
Secured notes.....	100 00
Cash in banks and office.....	16,802 53
Premiums or deposits outstanding not over three months due.....	80,118 49
TOTAL CASH ASSETS.....	\$525,654 72

LIABILITIES, DECEMBER 31, 1921.

Reserve for unpaid losses (automobile)....	\$82,305 99
Unearned premium deposits.....	312,326 19
Due attorney-in-fact for administration expense.....	11,011 54
TOTAL LIABILITIES.....	\$405,643 72
NET CASH SURPLUS (over all liabilities)	120,011 00
TOTAL.....	\$525,654 72

GENERAL REVIEW.

History.—This is an inter-insurance exchange operated in connection with the Chicago Motor Club. It was licensed July 10, 1917, and began business on the same day. It writes fire, theft, liability, property damage and collision insurance on automobile pleasure cars and trucks, and the collision insurance is written under three forms of cover, \$50 deductible; \$100 deductible, and full coverage.

Management and Reputation.—The attorney-in-fact is Chas. M. Hayes Corporation, with \$15,000 capital paid in. The president is Chas. M. Hayes; secretary, Mrs. Chas. M. Hayes; treasurer, H. M. Brown; who also constitute the directorate of the attorney-in-fact.

The experience appears favorable, and the assets and liabilities show a healthy condition. The exchange informs us that it has complied with the new Illinois law, effective January 1, 1922, and has placed \$30,000 on deposit with the Insurance Department at Springfield, Ill.

Plan of Operation.—(as reported to us by the management.) Only members of the Chicago Motor Club are eligible for insurance.

The maximum liability assumed upon any risk is \$20,000 for public liability.

Business is not accepted through brokers; the attorney-in-fact has its own salesmen who work exclusively for it.

The directors of the Chicago Motor Club pass on membership to the club, and these members are admitted to the exchange by the attorney-in-fact at his option.

The physical and moral hazards of the risks are investigated by salesmen and the credit guides of Chicago.

The proportion of liability assumed by each subscriber is determined by his premium deposit, and is limited to the amount of his annual premium. All subscribers are subject to assessment to the extent of the above-mentioned liability. Premium deposits of subscribers are credited to their respective accounts, and profits are ascertained at the end of each contract period credited to individuals accounts and distributed at such times.

The advisory board of the exchange has the power to withhold savings until final determination of liabilities existing at time subscriber retires.

The business is written as follows: Fire rate 25% and theft rate 50% in excess of Western Conference rates; liability and property damage at conference rates; collision 10% less than conference.

The attorney-in-fact receives for his remuneration 30% of all moneys received, but such percentage does not cover license fees, taxes, insurance or reinsurance premiums, court costs or attorney's fees, claim department expenses, auditing or examination expenses, nor "any other items of expense which a majority of the members of the advisory committee shall authorize to be paid out of the 70% of my premium deposit or deposits remaining after the deduction of said 30% by my said attorney-in-fact."

The attorney-in-fact is not entitled to any contingent commission upon the profits or savings effected.

The power of attorney provides that one-half of the savings in each year may be deducted and credited to the subscriber's account as a net surplus for the payment of losses, insurance or reinsurance premiums, and such other

INTER-INSURANCE EXCHANGE OF THE CHICAGO MOTOR CLUB.—*Continued.*

expense as may be approved by the majority of the members of the advisory committee, for which no other moneys of the exchange are available, until the amount of the net surplus account shall equal the amount subscribed by him, and in the event of the net surplus being impaired, the attorney-in-fact is empowered to deduct not exceeding one-half of the savings of a subscriber each year until the impairment is restored.

The attorney-in-fact advises us that the exchange has never failed to return less than 20% in cash; that the assets of the exchange are in the custody of the advisory board; and that the attorney-in-fact is bonded in the amount of \$25,000, and the manager thereof, \$10,000.

Reports are made to subscribers annually.

Legal service may be made upon the attorney-in-fact.

All claims are adjusted by the claim department of the exchange, which consists of salaried employees.

With reference to claim reserves, the attorney-in-fact advises us that the public liability reserves are set up according to law, and the other reserves at the discretion of the management and certified accountants.

The unearned premium liability is computed monthly, being 70% of the actual unearned premiums.

Audits are made quarterly by a firm of certified public accountants.

The exchange has never levied an assessment.

The exchange was examined by the Insurance Department of Illinois in December of 1920, and by the Insurance Department of Indiana, in July of 1921.

The power of attorney provides that insurance may be canceled by either party upon five day's written notice by mail and any surplus due is determined and returned to the subscriber.

Advisory Committee.—Consisting of five subscribers of the exchange elected at the annual meeting of the sub-

scribers which is held at the office of the attorney-in-fact on the second Monday of December of each year.

H. M. Brown, Inter-Insurance Exchange of the Chicago Motor Club.

G. D. Chase, Swift & Co., Transportation Department, Chicago.

H. B. Harvey, president of the Marquette Electric Engineering Co.

F. E. Jacks, treasurer of the Chicago Motor Club, Chicago.

W. C. Kirby, Kirby, Cullen & Co., Certified Public Accountant of Chicago.

Territory.—The exchange is licensed in Illinois and Indiana.

INCOME, 1921.

Premium Deposits Written.

Automobile	\$1,415,176 70
Less return premium deposits.....	294,241 84

NET PREMIUM DEPOSITS.....	\$1,120,934 86
Interest, etc.	19,390 82
Other cash income.....	2,996 47

TOTAL CASH INCOME..... \$1,143,322 15

DISBURSEMENTS, 1921.

Net losses paid.....	\$370,967 00
Paid to attorney-in-fact for administration expense	324,549 48
Advisory committee expense.....	125 00
Legal expense, including total cost of paying claims	67,028 56
Taxes, licenses and fees.....	14,227 10
Auditing	2,500 00

TOTAL CASH DISBURSEMENTS... \$779,397 14

INTER-INSURANCE EXCHANGE OF THE ILLINOIS AUTOMOBILE CLUB,
Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Bonds owned, book value.....	\$25,000 00
Interest due and accrued thereon.....	273 42
Securities in hands of trustee.....	25,200 00
Cash in banks.....	8,257 21
Reinsurance due on losses paid.....	1,300 00
Salesmen's accounts	1,403 21
Deposits uncollected assessments levied since October 1, 1921	44,054 95

TOTAL CASH ASSETS \$105,488 80

LIABILITIES, DECEMBER 31, 1921.

Net unpaid losses.....	\$2,999 60
Unearned premium deposits.....	53,580 93
Return deposits	5,794 99
Accounts payable	17,111 07

TOTAL LIABILITIES	\$79,486 59
NET CASH SURPLUS.....	26,002 21

TOTAL \$105,488 80

GENERAL REVIEW.

History.—The above-mentioned exchange was organized and received authority to commence business on April 20, 1920, and commenced business on the same day. It writes full coverage, except liability, automobile insurance on trucks and pleasure cars of the members of the Illinois Automobile Club.

Management and Reputation.—The attorney-in-fact is David Rosenbach, who is elected by and is under the supervision of the board of governors of the Illinois Automobile Club.

The active manager of the exchange is Hugo Meyer, who

is appointed by the board of governors. For about a year Mr. Meyer was connected with James S. Kemper, who represents several large mutual companies in Chicago, and is also president of the Lumbermen's Mutual Casualty Company.

Mr. Meyer tells us that for three or four years he was connected with the Central Trust Company of Illinois in the capacity of chief clerk, and that subsequent to that time he was connected with the Merchants Loan and Trust Company of Chicago. After this he was, for a short time, the active manager of the Inter-Insurance Exchange of the Chicago Motor Club. His experience in conducting the

INTER-INSURANCE EXCHANGE OF THE ILLINOIS AUTOMOBILE CLUB—Continued.

affairs of the Inter-Insurance Exchange of the Chicago Motor Club, and that of his connection with the Kemper agency, constitutes his entire insurance experience.

The Exchange has not operated long enough to have established records.

The Exchange was examined by the Illinois Insurance Department as of December 31, 1921, and the financial statement printed in connection with this report was checked and found correct. The examiner reports that the affairs of the exchange are well and economically managed, also that excess of liability over \$1,500 is reinsured in the Ohio Casualty Company, of Hamilton, Ohio.

In arriving at the net assets shown in the statement herewith, \$57,463.96 was deducted as non-admitted, \$39,228.12 of this amount being for subrogation claims pending, and \$12,273.59 uncollected deposits prior to October 1, 1921.

Plan of Operation (as reported to us by the management).—Mr. Meyer tells us that the exchange is not conducted for profit, and offers its policies to members of the club through solicitors who are paid a commission of 10% with 5% renewal commission. Mr. Meyer is paid a commission of 5% on the first year's business, which graduates down to 1% on renewals.

The power of attorney states that from the annual premium deposit of each subscriber there shall be set aside the sum of \$2 to cover the rental charge made by the Illinois Automobile Club.

The rates at which the business is written are about 25% below manual. The exchange sets aside a reserve of 15% of the premium each year until a reserve of 45% is accumulated, after which time 15% annually is returned to subscribers, together with any dividend which is earned.

The proportion of liability for which the subscriber may be held liable is based upon the premium deposit, and a subscriber is subject to assessment should the premium deposits be insufficient to defray all losses and expenses, and no reinsurance cover except as above-mentioned has been provided to guarantee members against assessment.

The exchange maintains a separate account of the sub-

scriber's funds, and savings, if any, are returned annually.

The assessment liability is limited to one additional annual premium.

The power of attorney provides for the retirement of subscribers' liability only after all liabilities accrued during their memberships have been liquidated. Any surplus or unearned premium deposit is returned on a pro rata basis.

The funds of the exchange are in the custody of the executive board of the club, and the attorney-in-fact, executive committee and the manager are bonded for \$5,000 each in the Iowa Bonding Company of Des Moines, Iowa.

Service of process may be made upon the Director of Trade and Commerce of the State of Illinois, or the attorney-in-fact.

Losses are adjusted by representatives of the exchange.

Claim reserves or loss reserves are set aside by and at the discretion of the management, and the unearned portion of the subscriber's deposit is always at hand. The standard of solvency is discretionary with the management.

To date the exchange has levied no assessment.

Board of Governors.—Ward S. Perry, chairman; Edgar F. Olson, Henry Paulman, O. G. Temme, George Mason, Walter O. Birk, C. E. Stebbins, D. Rosenbach, Samuel Kraus, H. D. Jackson, J. R. Histed, O. D. Jennings, R. C. Cook, W. Coldhan, J. D. Schaffer.

Income, 1921.—Premium deposits written, \$313,786.61; less return premium deposits, \$64,702.81; less reinsurance, \$13,864.77; total \$78,567.56; net premium deposits, \$235,199.03; interest, etc., \$935.19; guarantee fund, \$50,200; commission, \$23,106.25; increase in adjustment, book value of bonds, \$2,069; total cash income, \$311,509.47.

Disbursements, 1921.—Losses paid, gross, \$125,974.41; less salvage, \$6,271.18; less reinsurance, \$16,098.57; total, \$22,369.75; net losses, \$103,604.66 paid to attorney-in-fact for administration expense, \$14,201.27; savings refunded to members, \$678.10; legal expense, \$270.14; taxes, licenses and fees, \$942.53; other expenses, \$60,673.26; other disbursements, \$672.57; expense of adjustment and settlement, \$8,933.51; total cash disbursements, \$189,976.03.

INTER-INSURERS EXCHANGE,

1907 Grand Avenue, Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$79,420 00
Interest due and accrued thereon.....	862 49
Cash in banks and office.....	127,528 64
Premiums or deposits outstanding not over three months due.....	3,224 11
Interest accrued on bank balances.....	282 16

TOTAL CASH ASSETS..... \$211,317 40

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$2,260 14
Unearned premium deposits.....	64,343 20

TOTAL LIABILITIES..... \$66,603 34
NET CASH SURPLUS..... 144,714 06

TOTAL..... \$211,317 40

GENERAL REVIEW.

History.—This is an inter-insurance organization which began business in January, 1905.

Management and Reputation.—The exchange is under the management of T. H. Mastin and Company, attorneys, Kansas City, Mo., the title of the attorney-in-fact having been changed from the H. J. Straight Co., on April 1, 1921.

T. H. Mastin & Co., are attorneys for the Consolidated Underwriters of Kansas City, Mo., reported upon elsewhere in this volume.

T. H. Mastin & Company are in excellent repute and maintain offices in Kansas City, St. Louis, Chicago, Minneapolis, Indianapolis, Memphis, Louisville, Kentucky; Beaumont, Texas; Ft. Worth, Texas; Mobile, Alabama; Asheville, N. C.; Wilmington, N. C.; Miami, Oklahoma; Tulsa, Oklahoma; and Pittsburg, Kansas. The firm is composed of T. H. Mastin, W. M. Drennon, F. W. Schafer, Henry Barr, Thomas Lonergan and H. E. Minty.

The exchange had 246 subscribers at the close of the year 1921. It has accumulated a substantial surplus and appears to be operating on a sound basis, except that the

INTER-INSURERS EXCHANGE.—Continued.

lines written are large compared to the net cash resources and annual income of the exchange; it will be noted, however, that the exchange advises that it writes sprinkler risks only.

Plan of Operation.—(as reported to us by the management.) The exchange writes fire and sprinkler leakage insurance, including use and occupancy and profits, on mercantile and manufacturing properties equipped with Automatic sprinklers. The maximum policy issued is \$125,000, no part of which is re-insured.

Members are admitted to the exchange upon the recommendation of the attorney-in-fact after a satisfactory inspection of the risk by competent inspectors subject to the approval of the Advisory Committee. Applicants for membership must be rated commercially at \$100,000 or over and have high credit. Sprinkler risks only are written.

The subscriber's liability is limited to twice the amount of his annual premium in force on any one risk, and to five times his single risk liability in the event a continuous fire destroyed several risks. In the event of the losses in a conflagration exceed the gross amount collectible from subscribers as contingent liability, the subscribers suffering the loss accept a reduction of their claim in proportion to their premium to the extent that the gross claim shall not exceed the total contingent premium collectible.

The deposits received are credited to the subscriber's own underwriting accounts. Out of these subscribers are charged with their pro rata proportion of expenses and losses which may occur, based upon the annual premiums in force. Subscribers credits are allowed to accumulate until the credit balance is six times the amount of the average annual premium. Amounts in excess of this figure are paid annually as of January first, except that in years in which the savings are sufficient to justify returns prior to the accumulation, as above stated, returns may be made not to exceed 25% of the gross premiums in any one year.

Policies are issued at regular board rates. The fee of the attorney-in-fact is 10% of all moneys coming into his hands. The expenses are borne by the subscribers. The

assets of the exchange are in the custody of the Advisory Committee and the attorney-in-fact.

The power of attorney provides that it can be revoked on five days notice. The accumulated surplus is returned to the retiring subscriber.

The attorney-in-fact and the Insurance Commissioner in States where licensed, are authorized to accept service of process binding upon all the members in the event of a dispute arising concerning any claim against the exchange.

Territory.—Inter-insurers exchange is licensed in the following States: Arkansas, Illinois, Indiana, Iowa, Kentucky, Maryland, Minnesota, Missouri, Nebraska, Oklahoma, Ohio, Oregon, Pennsylvania, Tennessee, Texas, Virginia, Washington.

Advisory Committee.—Leon Smith of Smith, McCord, Townsend Dry Goods Company, Kansas City, Mo.; John Gould of Kellogg Switchboard and Supply Co., Chicago, Ill.; H. A. Walker of Armour & Co., Chicago; Stanley Maxwell of Cupples Company, St. Louis Mo.; and N. H. F. McLeod of Parke-Davis & Co., Detroit, Michigan.

Income, 1921.—Premium deposits written, gross, \$129,956.13; less return premium deposits, \$71,270.51; net, \$58,685.62; interest, etc., \$7,147.16; total cash income, \$65,832.78.

Disbursements, 1921.—Losses paid, gross, \$13,540.91; less salvage, \$45.07; net losses, \$13,495.84; paid to attorney-in-fact for administration expense, \$9,291.82; advisory committee expense, \$443.67; legal expense, \$361.83; taxes, licenses and fees, including loss adjusting, \$3,651.97; savings returned to subscribers, \$23,126.60; total cash disbursements, \$52,343.77.

Transactions Since Organization.—Net premium deposits, \$535,465.64; interest received on investments and bank deposits, \$45,343.27; special deposits, \$7,397.42; total cash income, \$588,226.33; losses and adjustment expenses paid, net, \$139,626.57; commissions paid to attorney-in-fact for administration expenses, \$124,671.92; returned in cash to members, as savings, \$108,375.39; total cash disbursements, \$372,673.88.

INTER-INSURERS OF AMERICA, Evans Bldg., Washington, D. C.

History.—This is an inter-insurance institution which began business October 1, 1903. The exchange is not under the supervision of any insurance department, not being licensed in any State.

The management did not comply with our requests for statement as of December 31, 1921, and it was not obtainable elsewhere. The report made herein was compiled from information previously furnished to us. If our subscribers contemplate becoming interested they should require full statement and information from the management.

Management.—The attorney-in-fact and manager is James R. Skinner, of New York City, who has managed the exchange since organization. The funds of the exchange are in the custody of the trustees. The exchange has an advisory committee, a board of trustees, and an executive committee.

The exchange does a small conservative business, and the management advises that in 1920 its net losses were only \$68.98. The number of risks written, which would show the spread of liability, is not reported, but the volume would suggest minimum lines. In its 1920 statement no

item of liability was set up for unearned premiums, and the "guaranty fund" appears both as an asset and a liability.

Advisory Committee.—Henry Hudson, president Hudson Fibre Co., Hudson, N. Y.; Whitney G. Case, W. A. Case & Son Co., Buffalo, N. Y.; Watt C. Bates, of Geo. Q. Moon & Co., Binghamton, N. Y.; John M. Janes, Lane Bros. Company, New Jersey; A. G. Heller, of Heller Bros. Co., Newark, N. J.; J. M. Hartley, J. M. Hartley & Son Co., Fairmont, W. Va.; James R. Skinner, New York; Hugh McMullen, of McMullen Bros., Cumberland, Md.; J. M. McCarthy, of McCarthy Dry Goods Co., Woonsocket, R. I., and G. Thomas Dunlop, Washington, D. C.

Trustees.—Hon. Edw. C. Stokes and Henry Hudson.

Executive Committee.—(At last advice) Hon. Edw. C. Stokes, G. Thomas Dunlop, Henry Hudson, James R. Skinner and Arnaud G. Heller.

Plan of Operation.—(As reported to us by the management) We are advised by the management that it operates on the following plans: Policies issued cover fire insurance only, and all classes of acceptable risks are insured, pro-

INTER-INSURERS OF AMERICA. — *Continued.*

viding the firms have a first credit rating of \$35,000 to \$75,000. The largest gross amount written on a single risk is \$15,000, which is reinsured down to \$5,000. The largest amount written in any city block is \$15,000. Each member signs a Guaranty Fund Bond for \$500, against which he may be assessed at any time, this being the limit of his contingent liability. New members are elected by the membership committee. All questions concerning the underwriting are decided by the membership and executive committees.

The institution collects a cash premium and an equal amount in cash, representing the members' contribution to the "reserve fund." The manager states that from the time of beginning business the organization has collected as a cash premium only 50% of the tariff rate. Theoretically, the "reserve fund" payment has been collected at the time each policy was written, whether new or renewal; but in fact, while the member was charged at the time a bill for his insurance was rendered with the entire amount of the

reserve fund, at the same time the member was credited with the amount of reserve fund remaining on hand. Thus, if the reserve fund had not been encroached upon—or in other words, if the cash premium, being 50% of the tariff rate, had been sufficient during the previous year to pay all losses and expenses—the member was not called upon to make any cash payment to the reserve fund. If there was a deficit because of the comparatively small cash premium having been inadequate to meet losses and expenses, he was required to make the original reserve fund deposit good.

The compensation of the attorney-in-fact is limited to 15% of the premiums and reserve fund deposits of members, which compensation covers all expenses.

No member insures any property in the State in which he is located. Otherwise each member assumes a share of every risk written.

On December 31, 1920, the Guarantee Fund Bonds of the members amounted to \$91,000.

INTER-STATE AUTOMOBILE INTER-INSURANCE EXCHANGE, Milwaukee, Wis.

GENERAL REVIEW.

History.—This is an inter-insurance exchange which was licensed by the Insurance Department of the State of Wisconsin, December 2, 1920, and began business on that date.

Management and Reputation.—The attorney-in-fact is the Inter-State Exchange, president, Alvin P. Kletzsch; vice-president, Charles Knoernschild; secretary, Clifton Williams; treasurer, Max Schoetz, Jr.; attorney, Adolph Huebechmann.

This exchange did not report to us its statement as of December 31, 1921, and its operations for the year closing at that time. The report made herein is from information previously furnished to us. The financial statement is a report made by the exchange to the Wisconsin Insurance Department.

The exchange has not operated long enough to have established a record.

Plan of Operation.—It will write all branches of automobile insurance, including fire, theft, personal injury liability, property damage liability and property damage to insured's car.

Advisory Committee.—The Advisory Committee of the exchange is as follows: O. H. Lemke, chairman, Lemke

Electric Co., Milwaukee; George Blommer, Blommer Ice Cream Co., Milwaukee; Wm. George Bruce, Bruce Publishing Co., Milwaukee; Robert P. Druecker, Druecker Service Station and Auto Repairs, Milwaukee; Jos. C. Grieb, manager Milwaukee Auditorium; J. B. Hogarth, rate expert and statistician, Chicago; Dr. M. F. Macrae, physician and surgeon, Milwaukee; W. R. McGovern, general manager Wisconsin Telephone Co., Milwaukee; E. L. McIntyre, lawyer, Doerfler, Bender and McIntyre, Milwaukee, Geo. F. Staal, city engineer, Milwaukee; W. C. Zabel, district attorney of Milwaukee County.

DECEMBER 31, 1921.

Total admitted assets.....	\$117,434 17
Unearned premiums	50,558 60
Net premiums deposits written, policy fees and assessments	105,052 24
Total cash income.....	125,972 84
Losses paid	15,839 27
Expenses paid	58,988 70
Savings returned to subscribers.....	926 66
Total disbursements	75,754 63

KEYSTONE INDEMNITY EXCHANGE, Otis Bldg., Philadelphia, Pa.

GENERAL REVIEW.

History.—This is a reciprocal exchange, which was established September 10, 1919, and received its license from the Pennsylvania Insurance Department and began business on the same day.

Management and Reputation.—The attorney-in-fact is the Keystone Indemnity Company, a corporation organized under the laws of Pennsylvania with a paid-in capital of \$50,000. The officers are: President, W. E. Bell; vice-president and secretary, R. A. Chase; treasurer, C. W. Kanouse. The officers comprise the Board of Directors.

All of the officers were formerly connected with the Pennsylvania Indemnity Exchange.

The exchange was examined by the Maryland and Pennsylvania Insurance departments as of its condition December 31, 1921, the examiners' report being dated February 3, 1922. The financial statement figures given below are taken from this report. The report states that the claim reserve of \$16,213.03, set up by the exchange, is \$5,755.03 higher than a reserve calculated at the company's average claim experience of the past three years.

In concluding their report, the examiner said "the individuals comprising the attorney-in-fact are experienced insurance men. The interest and welfare of the subscribers are diligently looked after and safely guarded."

Plan of Operation.—(as reported to us by the manage-

KEYSTONE INDEMNITY EXCHANGE.—Continued.

ment.) We are advised that the exchange operates on the following plans: It writes liability, property damage, collision, fire, theft and transportation insurance on pleasure and commercial automobiles.

Plan of Operation (as reported to us by the management).—We are advised that the exchange operates on the following plans: It writes liability, property damage, collision, fire, theft and transportation insurance on pleasure and commercial automobiles.

Subscribers are accepted upon the recommendation of the attorney-in-fact, which makes personal examination as to the moral and physical qualifications.

No business is accepted through brokers.

Every subscriber underwrites a portion of each policy issued during the period of his membership.

A general fire conflagration reinsurance policy is carried in excess of \$15,000.

All premium deposits received are apportioned among all of the subscribers.

Business is written at manual rates.

The compensation of the attorney-in-fact is limited to 25% of the original premium deposits.

All expenses are paid by the attorney-in-fact out of its commission, except state and federal taxes, legal and adjusting expenses.

Profits or losses of individual subscribers are computed on the aggregate premiums in force, policies issued as of any calendar date, losses or savings charged or credited on fifteen-day periods or proper proportion thereof.

The assets of the exchange are in the custody of the board of trustees.

The treasurer of the exchange is bonded in the sum of \$10,000 and a general blanket bond is carried on all employees in the adjustment and financial departments of the exchange.

A portion of the savings effected are credited to General Contingent Fund for the creation or accumulation of a reserve fund, this amount being decided upon by the board of trustees elected from subscribers.

In the event of cancellation by either party a pro rata return is made to the subscriber. A special loss reserve fund is carried to take care of any liability which may have occurred during the period the contract was effective, but unknown at time of cancellation.

In addition to this a contingent reserve fund is carried, contributions to which are at the discretion of the board of trustees.

Both of these funds are included in surplus.

The exchange has a reinsurance agreement covering excess losses on fire and liability.

Details of the operation of the exchange are reported to the board of trustees monthly, and periodic reports are made to all subscribers.

Service of process may be made upon the attorney-in-fact or the Insurance Commissioner of Pennsylvania or Maryland.

Losses are adjusted by salaried employees of the exchange.

Savings are disbursed to subscribers upon termination of policy on the basis subscriber's premium bears to total premiums in force.

Each subscriber is liable for assessments for an amount equal to one additional premium. The policy contract confines the period during which assessments can be levied to the twelve months immediately succeeding the contract's termination.

Territory.—It is licensed in Pennsylvania and Maryland.

Dividends.—The exchange has paid the following dividends to subscribers, 1919 to 1921, inclusive, 25% each year.

Board of Trustees.—Thomas B. Meehan, president Thomas B. Meehan Co.; James Artman, president Chilon Company; Edward J. Patterson, vice-president Arthur H. Thomas Co.

Extracts from Statement as of December 31, 1921.

Assets.—Book value bonds, \$87,480; cash, \$21,150.28; premiums in course of collection not over three months due, \$24,621.63; accrued interest, \$1,350.62; reinsurance, \$2,680.63; premiums returnable to policyholders, \$632.24; total admitted assets, \$147,915.35.

Liabilities.—Unpaid claims, \$16,213.03; unearned premiums (calculated after deduction of attorney-in-fact's 25% allowance), \$70,161.37; due attorney-in-fact, \$3,655.40; tax reserve, \$1,262.49; all other, \$1,653.99; total liabilities, \$97,946.28; surplus, \$49,969.07.

Income.—Net premium deposits, \$186,930.39; interest, \$3,049.13; investment profit, \$17.50; total income, \$189,997.02.

Disbursements.—Net losses paid, \$57,018.04; claim expenses, \$9,356.64; administration expenses, \$46,158.12; unused premium deposits returned to subscribers, \$29,119.54; decrease in book value of ledger assets, \$1,431.10; all other, \$2,497.77; total disbursements, \$145,581.21.

LUMBER INDUSTRIES INSURANCE EXCHANGE,

Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$26,649 43
Premiums or deposits outstanding not over three months due.....	7,509 46
Due from re-insurance company, account losses and return premium.....	3,025 52
TOTAL CASH ASSETS.....	\$37,184 41

LIABILITIES, DECEMBER 31, 1921.

Unearned premium deposits.....	\$2,453 14
Premiums outstanding reported "net".....	664 20
Due re-insurance companies.....	7,650 16
TOTAL LIABILITIES.....	\$10,767 50
NET CASH SURPLUS.....	26,416 91
TOTAL.....	\$37,184 41

GENERAL REVIEW.

History.—This is an inter-insurance exchange licensed by the Insurance Department of the State of Illinois, March 31, 1920. We are advised that it maintains offices at Chi-

cago, Ill., Seattle, Wash. and Detroit, Mich. It is licensed in the States of Illinois, Washington and Oregon. On December 31, 1921, it had 89 subscribers.

Management and Reputation.—The Woodsmall Company,

LUMBER INDUSTRIES INSURANCE EXCHANGE—Continued.

Inc., of Chicago, Ill., is the attorney-in-fact. The officers of the attorney-in-fact are: President and treasurer, James E. Atkinson; secretary, A. G. Elliott.

We are advised by the attorney-in-fact company, that Mr. Atkinson has had ten years local, general agency and special agency insurance experience, and that Mr. Elliott has had fifteen years Home Office and general agency insurance experience.

The exchange has not operated long enough to have established records. It writes a large gross line, and in our opinion the practice of writing large gross lines and reinsuring the excess even to a satisfactory net retention, is not a good one for an inter-insurance exchange to follow. The unearned premium deposit liability seems small compared to the annual premium deposits written.

Plan of Operation.—(as reported to us by the management.) The power of attorney agreement provides that there shall be a governing board of seven, which will be listed below. This agreement provides for an interchange of insurance between subscribers in the lumber manufacturing business and that the liability of subscribers on any one risk underwritten by him shall be limited to an amount equal to one additional annual premium deposit. The exchange uses the regular stock company rates and the largest gross amount insured in any one hazard is \$57,500, and the largest net amount is \$5,000. No business is accepted through brokers.

The compensation provided for the attorney-in-fact is 20% of the premium deposit, from which he shall pay all expenses incurred in the exchange of indemnity except adjustments, legal expenses, taxes, and expenses of the governing board. The agreement provides that the attorney-in-fact shall give a good and sufficient bond for handling all money on hand belonging to subscribers. At least 50% of the savings effected under subscriber's policy shall be returned to him annually in cash, the balance to be placed to his

credit in an individual surplus account until this equals \$1,000. Thereafter the entire saving over any amount needed to replenish such surplus shall be returned annually. The agreement may be cancelled by ten day's written notice, when all liability shall cease and deposits, together with any surplus accrued or accruing to the credit of subscribers' accounts, shall be returned.

The governing board is as follows: J. H. Dunlap, H. G. Klopp, C. H. Crawford, W. M. Leuthold, B. H. Thompson, N. E. Ayer, Geo. R. Hackett, John Buffelen, C. N. Huggins and Judd Greenman.

Income, 1921.—Premium deposits written, gross, \$36,206.59; less return premium deposits, \$10,160.82; less reinsurance, \$9,998.40; net, \$16,047.37; interest, etc., \$832.56; guarantee fund, \$900.00; total cash income, \$17,779.93.

Disbursements, 1921.—Losses paid, gross, \$5,542.48; less reinsurance, \$2,771.25; net losses, \$2,771.23; paid to attorney-in-fact for administration expense, \$5,090.22; advisory committee expense, \$107.43; legal expense, \$25.00; taxes, licenses and fees, \$743.27; other expenses, \$1,244.11; unused premium deposits returned to subscribers, \$4,936.37; total cash disbursements, \$14,917.63.

Transactions Since Organization.—Premium deposits received, gross, \$52,516.80; less reinsurance, \$28,368.24; net premium deposits, \$24,148.56; interest received on investments and bank deposits, \$832.56; other cash income, \$21,900.00; total cash income, \$46,881.12; losses and adjustment expenses paid, gross, \$6,971.91; less reinsurance, \$3,793.78; losses and adjustment expenses paid, net, \$3,178.13; commissions paid to attorney-in-fact for administration expenses, \$8,163.73; advisory committee expenses, \$107.43; legal expense, \$31.55; taxes and license fees, \$793.27; other expense, \$1,244.11; total expenses paid, \$10,340.09; returned in cash to members, as savings, \$4,936.37; total cash disbursements, \$18,454.59.

LUMBERMANS EXCHANGE,

R. A. Long Bldg., Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$113,365 03
Premiums or deposits outstanding.....	6,100 78
Loans secured	66,064 33

LIABILITIES, DECEMBER 31, 1921.

Dividends not paid.....	\$72,811 94
Unearned premium deposits.....	47,757 45
Reserve for losses in process of adjustment.....	4,000 00

TOTAL LIABILITIES	\$124,569 39
NET CASH SURPLUS.....	60,960 75

TOTAL CASH ASSETS..... \$185,530 14

TOTAL \$185,530 14

GENERAL REVIEW.

HISTORY.—This is an inter-insurance organization, which began business in 1894. It has an Advisory Committee consisting of five members.

MANAGEMENT AND REPUTATION.—The attorney and manager is J. W. Garvey & Co., Kansas City, Mo., which also operates and manages the Reciprocal Underwriters and the Reciprocal Annex, two similar organizations, which have been successful.

The returns to subscribers in 1920 and 1921 were very good. The lines written are conservative.

PLAN OF OPERATING (as reported to us by the management).—Policies are issued covering detached brick, stone or frame buildings and merchandise contained therein, and detached lumber yards. The maximum line accepted on risks of the above class is \$6,000. Smaller amounts are written on exposed property. Full board rates are charged. Each subscriber deposits \$18.75 for each risk of \$6,000 which he wishes to insure; or a proportionate less deposit for smaller amounts. His account is then credited with his proportion of the premiums written daily. When these credits amount to twice his deposit (not including

LUMBERMAN'S EXCHANGE—Continued.

his deposit), said amount is added to his deposit and is set aside to his account as his deposit and reserve fund. All amounts credited to his account thereafter, less 20% and his proportion of losses and expenses, are returned to him in dividends at each annual statement. Full tariff rates are charged.

Should a member withdraw, his deposit and unearned premium is returned to him, also the earned portion of all amounts credited to his account.

The liability of members is separate and is limited to the amount of their subscription on any one risk; otherwise it is unlimited.

The compensation to the attorney-in-fact and manager is 20% of the premium deposits received.

ADVISORY COMMITTEE.—Benjamin B. Foster, president Foster Lumber Co., chairman; Louis L. Seibel, president Badger Lumber Co.; S. H. Fullerton, president Chicago Lumber & Coal Co.; R. J. Hurley, president R. J. Hurley Lumber Co., and T. M. Barham, W. R. Pickering Lumber Co.

INCOME, 1921.—Premium collected, \$131,274.27; deposits collected, \$1,975; less return premium and deposits, \$18,428.51; less reinsurance, \$253.02; net, \$114,567.74; interest, etc., \$5,257.42; loan paid, \$2,500; total cash income, \$122,325.16.

DISBURSEMENTS, 1921.—Losses paid, \$10,426.87; paid to attorney-in-fact for administration expense, \$24,527.62; dividends paid, \$70,308.26; other expenses, \$4,300.05; total cash disbursements, \$109,562.80.

LUMBERMENS ASSOCIATED UNDERWRITERS,

566 Insurance Exchange Bldg., Chicago, Ill.

CASH ASSETS, APRIL 20, 1922.

Cash in banks and office.....	\$10,000 00
Premiums or deposits outstanding not over three months due.....	28,148 67

TOTAL CASH ASSETS..... \$38,148 67

LIABILITIES, APRIL 20, 1922.

Unearned premium deposits.....	\$9,730 45
Due attorney-in-fact for administration expense	7,037 18
General expense organizing.....	677 08
Legal expense	656 65
Exchange, taxes and fees.....	449 81
Binder charges on beginning of business....	551 68

TOTAL LIABILITIES \$19,102 85
NET CASH SURPLUS..... 19,045 82

TOTAL \$38,148 67

GENERAL REVIEW.

History.—This is an inter-insurance exchange licensed by the Illinois State Insurance Department, October 20, 1921, and began business on the same date. At the time of commencing business the management advised that it had 86 subscribers, 124 separate risks, with over \$1,000,000 in force, and that at the end of 1921, it had 123 subscribers, and 212 risks in force. It is licensed in Illinois only.

The financial statement herewith shows the assets and liabilities as of April 20, 1922, and were checked by the chief examiner of the Illinois Insurance Department. The income and disbursements are from October 20, 1921, to April 20, 1922.

Management and Reputation.—It is under the management of Burns Underwriting Company, attorney-in-fact. The attorney-in-fact is a corporation of which Frank Burns is president-treasurer, the other officers not yet having been filled, at the time of latest advices. We are advised that Mr. Burns has had nine years' experience in the inter-insurance exchange business, having been associated with the U. S. Epperson Underwriting Company of Kansas City, Mo., attorney-in-fact of the Lumbermens Underwriting Alliance, and Lee Blakemore, Inc., of Chicago, attorney-in-fact of the Manufacturing Woodworkers Underwriters.

The exchange has not operated long enough to have established records. The item of premium deposits outstanding represents a large part of its assets, but it will be noted that it only began business on October 21, 1921.

Plan of Operation.—(as reported to us by the management.) The attorney-in-fact is empowered to exchange in-

demnity against loss by fire or lightning with other subscribers, to fix the rates at which risks are exchanged, adjust and settle losses, accept service of process and otherwise have general charge of the affairs of the subscribers at the exchange. The liability of each subscriber on any one risk shall not exceed the amount annually deposited for current indemnity; the liability shall be separate and not joint; a separate account shall be kept with each subscriber. There shall be an Advisory Committee of three or more members, each of whom shall be subscribers at the exchange, to be selected by the subscribers to supervise said exchange of indemnity and the acts of the attorney-in-fact. The attorney-in-fact agreement also provides for a "reserve fund, available for the payment of any liability incurred hereunder, in a sum equal to twice the amount annually deposited by us for current indemnity shall be accumulated and at all times maintained to our individual credit from the savings effected by this plan of indemnity. Any savings in excess of said reserve shall be paid to us annually." The limit on one fire risk is \$10,000, and it will specialize in writing lumber operating risks, using their own rating schedule and doing business through brokers and agents only under conditions provided for in the power of attorney agreements.

The attorney-in-fact agreement may be cancelled upon five days' written notice by the subscriber to the attorney-in-fact or the attorney-in-fact to the subscriber.

The limit of \$10,000 is written only on 200 feet clear space lumber and fire proof or sprinklered risks. Risks under hydrant protection only, are written.

LUMBERMEN'S ASSOCIATED UNDERWRITERS—Continued.

The compensation provided for the attorney-in-fact is a sum equal to 25% of the amount annually deposited for payment of current indemnity, for which it is to provide all necessary data, books and equipment, which shall at all times remain the property of the attorney-in-fact, and defray all expenses incident to the execution of the authority conferred by the agreement, except taxes, legal expenses and costs of adjustment, and expenses of Advisory Committee, if any. The agreement also provides that "any fees required to be paid to brokers selected by us to arrange for the exchange of indemnity through the attorney-in-fact shall be charged to our separate individual account." The management advises us that any brokerage paid will be deducted from the attorney-in-fact's commission. Also

that no commissions will be deducted until the premiums are paid.

Advisory Committee.—P. E. Kable, Rhinelander Box and Lumber Company, Rhinelander, Wis.; G. C. Ogden, Northwestern Cooperage and Lumber Company, Gladstone, Mich.; and E. A. McCue, J. W. Wells Lumber Company, Menominee, Mich.

Income, October, 1921, to April 20, 1922.—Premium deposits written, gross, \$30,242.79; less return premium deposits, \$2,094.12; net, \$28,148.67.

Disbursements, October 1921 to April 20, 1922.—Net losses \$7,037.18; exchange distributed, \$145.73; legal expense, \$566.65; taxes, licenses and fees, \$304.06; reinsurance and general expenses, \$1,228.76; total cash disbursements, \$9,372.40.

LUMBERMEN'S FIRE INDEMNITY CONTRACT,

Sandusky, Ohio.

CASH ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$4,586 43
Premiums or deposits outstanding not over three months due.....	39,552 35
Reinsurance due from other companies or associations	3,300 26
Guaranty fund	22,417 10

TOTAL CASH ASSETS..... \$69,856 14

LIABILITIES, DECEMBER 31, 1921.

LOSSES: Adjusted, due, \$10,000, not due, \$16,136.29; total	\$26,136 29
Unearned premium deposits.....	13,023 49
Guaranty contract	25,058 33

TOTAL LIABILITIES \$64,218 11
NET CASH SURPLUS..... 5,638 03

TOTAL \$69,856 14

GENERAL REVIEW.

History.—This is an inter-insurance exchange conducting a mutually protective underwriting agreement, entered into by a number of large lumber concerns in the United States. It commenced business June 1, 1911. On December 31, 1921, it had 225 subscribers and 350 risks insured.

It is licensed in Oregon and North Carolina, but is not licensed in Ohio, and does not make reports to the Insurance Department of that State.

Management and Reputation.—Originally the subscribers' contracts appointed as attorney-in-fact the Indemnity Agency for Lumbermen, which agreement was subsequently changed and R. H. McKelvey & Co. are now the attorneys, with authority to make, within certain fixed limits, mutual contracts of indemnity, and to do all other acts of necessary and incidental authority. The plan was originated by interests identified with the Lumber Insurers General Agency of New York, and the exchange is under the active management of James E. Melville, who is connected with R. H. McKelvey & Co. and with the Lumber Insurers General Agency of New York.

On October 5, 1921, the executive committee levied an assessment, effective as of June 1, 1921, of 50% of the annual premiums, made necessary by "lower prices and lighter inventories, resulting in decrease in premiums * * * and increased fire losses." It was provided that when in the judgment of the Executive Committee the financial status of the exchange justified an extension of indemnity for a period of six months shall be granted to subscribers paying this assessment.

The loss ratio, as is indicated in the call of the Executive Committee making assessment, was high in 1921. It will be noted that an item "guaranty fund," appears in

the assets and a somewhat larger corresponding item in the liabilities. We are not advised as to what constitutes this fund, nor as to conditions of withdrawal. The item of unearned premium deposits, \$13,023.49, appears small compared to the annual premium deposits written.

Plan of Operation (as reported to us by the management).—The exchange writes lumber manufacturing plants, woodworkers, wholesale and retail lumber yards against loss or damage by fire. The gross policy issued on any one risk is \$25,000, which is reinsured in the discretion of the attorney down to not exceeding \$10,000, subject to one fire. Lines of this size are large in proportion to the net resources of the exchange.

The power of attorney signed by the members limits the authority of the attorneys. Questions concerning the underwriting policy of the exchange are subject to the approval of the District and the Executive Committees.

New members are admitted upon the recommendation of the attorney, subject to the approval of the District Committee.

Risks are accepted at the tariff rates or the highest rate paid, pending inspection and investigation by the attorneys, who have authority to accept the business at any rate which they may approve.

Every member underwrites a proportion of each policy issued during the period of his membership, based upon the original premium deposit. The liability of each member is limited to \$1,000 in excess of the premium deposits, which deposits are credited to the respective subscribers. Losses are distributed to the respective subscribers in proportion to the premium earned.

Administration expenses are limited to 20% of the premium deposits, in addition to which the attorney is paid a

LUMBERMEN'S FIRE INDEMNITY CONTRACT.—Continued.

contingent commission of 10% of the net profits of the exchange.

Out of this commission all expenses are paid by the attorneys, except taxes, legal and adjustment expenses, state licenses and Insurance Department and Executive Committee fees.

The power of attorney provides for the accumulation of a secondary reserve or surplus fund of \$100,000 before beginning the current distribution of earnings.

Executive Committee.—William G. Frost, New York; Charles Hill, New York; R. H. McKelvey, New York.

Advisory Committee.—L. K. Baker, Odanah, Wis., J. S. Stearns Lumber Co.; Henry B. Barham, Neponset, Boston, Mass., A. T. Stearns Lumber Co.; E. C. Barre, Sarnia, Ont., Cleveland Sarnia Saw Mills Co., Ltd.; A. C. Dutton, Springfield, Mass., Louison Lumber Co., Ltd., John Fenderson & Co., Inc.; William G. Frost, New York City, Frost & Davis Lumber Co., Major & Loomis Co., Hertford, N. C.; John M. Gibbs, Norfolk, Va., Hollister Lumber Co., Hollister, N. C.; J. D. Henderson, Caryville, Fla., Henderson-Waits Lumber Co.; Charles Hill, New York City, A. C. Taxbury Lumber Co., Charleston, S. C., Southern Pine Sales Corp., New York City; George E. Major, Hertford, N. C., Major & Loomis Co.; Angus McLean, Montreal, P. Q., Edwards-McLean Co., Bathurst Lumber Co., Ltd.; G. A. Mitchell, North Tonawanda, N. Y., White, Gratwick & Mitchell, Inc.,

Hope Lumber Co., Thessalon, Ont.; O. H. Williams, New Orleans, La. Ascension Red Cypress Co., Ltd., Southern Saw Mill Co., Ltd.

Income, 1921.—Premiums deposits written, gross, \$158,726.65; less return premium deposits, \$42,632.53; less reinsurance, \$46,969.54; net, \$69,124.58; guarantee fund, \$31,241.26; loss and gain account, \$8,988.62; reinstated accounts, \$279.66; total cash income, \$109,634.12.

Disbursements, 1921.—Losses paid, gross, \$88,963.17; less reinsurance, \$27,432.55; net losses, \$61,530.62; paid to attorney-in-fact for administration expense, \$26,713.85; advisory committee expense, \$675.00; legal expense, \$373.95; taxes, licenses and fees, \$812.66; adjustment expenses collection charges, expense audit, interest, \$1,061.96; loss on bond sale, \$2,379.41; total cash disbursements, \$93,547.47.

Transactions Since Organisation.—Premium deposits received, gross, \$832,234.68; less return premium deposits, \$153,485.20; less reinsurance, \$127,158.88; net premium deposits, \$551,590.60; interest received on investments and bank deposits, \$7,060.96; loss and gain, net proceeds guaranty account, reinstated accounts, \$19,621.33; total cash income, \$578,272.89; losses and adjustment expenses paid, net, \$373,124.76; commissions paid to attorney-in-fact for administration expenses, \$130,588.06; other expenses paid, \$17,790.32; total expenses paid, \$521,503.14; dividends, \$18,656.26; total cash disbursements, \$540,159.40.

LUMBERMEN'S INDEMNITY EXCHANGE, 311-318 White Bldg., Seattle, Wash.

GENERAL REVIEW.

History.—This is an inter-insurance organization, which began business in August, 1903.

Management and Reputation.—The exchange is under the management of James H. deVeue, Seattle, Wash., who has had many years of insurance experience, and is a prominent underwriter and insurance agent. The Lumbermen's Indemnity Exchange (Series "B") and the Inter-Insurance Exchange, both of Seattle, are under the same management.

The gross amount reported as accepted in one policy is out of proportion to the net surplus and premium income. The policy of accepting very large lines and reinsuring a large part thereof is an unsound practice for an inter-insurance exchange to follow.

The management of this exchange had not, at the time of going to press with these reports, responded to our several requests for report as of December 31, 1921, and the report made herein is from information previously furnished. The figures quoted below are from December 31, 1921, the statement of the exchange filed with the Washington Insurance Department.

This exchange was examined by the Insurance Department of the State of Washington, as of June 30, 1921. At that time the statement showed the following items: Admitted assets, were, \$508,212.57; net amount of unpaid losses, \$311,950.64; unearned premium deposits, \$104,190.30; net surplus, \$16,517.43.

Plan of Operation (as reported to us by the management).—The exchange writes fire insurance on saw mills and subsidiary property. It writes at approximately 16% below the board rates. The maximum policy issued on a single risk is \$325,000, which is reinsured down to \$60,000.

The attorney claims that all risks are detached and not subject to the conflagration hazard.

Members are admitted on the recommendation of the attorney-in-fact, subject to the affirmative vote of the entire membership. All questions of underwriting are decided by the attorney-in-fact, subject to the approval of the board of trustees.

The manager has authority to bind each member up to the limit of \$1,000 on a single risk. Premiums received are apportioned among all subscribers, and profits are apportioned pro rata to members according to their respective liability. The contingent liability of members is the total amount at risk under all outstanding policies.

The compensation of the attorney-in-fact is 25% of the net premiums received, from which commission the manager pays all expenses incident to the operation of the exchange with the exception of taxes, licenses, trustees' fees, audits and premiums on managers' bonds.

Territory.—The exchange is regularly licensed in Wash., Ore., Idaho, Cal., Ark., Minn., N. C. and Ariz.

Extracts from statement filed by the exchange, as of December 31, 1921, with the Insurance Department of the State of Washington.

Total cash assets.....	\$287,902 34
Net cash surplus.....	42,370 29
Unearned premiums.....	72,325 66
Net premium deposits written, policy fees and assessments.....	208,751 48
Total cash income.....	208,859 73
Losses paid.....	187,053 89
Expenses paid.....	51,616 14
Savings returned to subscribers.....	1,623 43
Total disbursements.....	238,670 03

LUMBERMEN'S INDEMNITY EXCHANGE (SERIES B.)

311-318 White Bldg., Seattle, Wash.

GENERAL REVIEW.

History.—This is an inter-insurance exchange which began business in 1911. It was organized by interests identified with the Lumbermen's Indemnity Exchange of Seattle, and is a distinct and separate organization. Each subscriber is also a subscriber of the Lumbermen's Indemnity Exchange. It is operated along the same lines as the Lumbermen's Indemnity Exchange, but is under a separate power of attorney. No risk is written in this exchange that is not covered by the original exchange to the full extent of its carrying capacity.

Management.—The exchange is under the management of James H. de Veuve, who has had many years of insurance experience, and is a prominent underwriter and insurance agent. He also manages the Lumbermen's Indemnity Exchange, and the Inter-Insurance Exchange, both of Seattle.

We understand that lines considerably in excess of net retentions are written and the excess reinsured. The policy of accepting large lines and reinsuring a large proportion thereof is an unsound practice for an inter-insurance exchange to follow.

The management of this exchange had not at the time of going to press with these reports, responded to our several requests for report as of December 31, 1921, and the report made herein is from information previously furnished. The figures quoted below are from the December 31, 1921, statement filed with the Washington Insurance Department.

This exchange was examined by the Insurance Department of the State of Washington, as of June 30, 1921. At that time the statement showed the following items: Admitted assets, \$31,377.41; net amount of unpaid claims, \$20,143.91; unearned premium deposits, \$13,926.93; total liabilities, \$42,784.63; excess of liabilities over assets, \$11,407.22.

Plan of Operation (as reported to us by the manage-

ment).—It writes fire insurance on saw mills, and subsidiary property, at approximately 15% from the board rates.

The manager advised us under date of May 4, 1920, that "we are holding our commitments down to \$5,000 in case of unsprinklered plants, regulating our lines on sprinklered risks up to \$30,000 net, where the distribution of liability will warrant."

Members are admitted on the recommendation of the attorney-in-fact, subject to the affirmative vote of the entire membership. Questions of underwriting are decided by the attorney-in-fact subject to the approval of the board of trustees.

Premiums received are apportioned among all subscribers, and profits are apportioned pro rata to members according to their respective liability. The contingent liability of members is the total amount at risk under all outstanding policies.

The compensation of the attorney is 25% of the premiums received, out of which the manager pays all expenses incident to the operation of the exchange with the exception of taxes, licenses, trustees' fees, audits, and the premiums on managers' bonds.

Territory.—It is licensed in Washington only.

Extracts from statement filed by the exchange, as of December 31, 1921, with the Insurance Department of the State of Washington.

Total cash assets.....	\$21,000 23
Net cash surplus.....	3,180 27
Unearned premiums	10,228 31
Net premium deposits written, policy fees and assessments	24,251 15
Total cash income.....	24,251 15
Losses paid	38,562 15
Expenses paid	5,690 25
Savings returned to subscribers.....	152 40
Total disbursements,	44,252 40

LUMBERMEN'S UNDERWRITERS

Houston, Texas.

GENERAL REVIEW.

History.—This is an inter-insurance office, composed of retail lumber dealers of Texas and adjoining States, whereat they insure one another against loss by fire, individually and severally and not jointly, at actual net cost and not for profit, through the exchange of indemnity contracts that are private in their nature and are not entered into under any circumstances with anyone outside the lumber business. It was organized in 1900 by members of the Lumbermen's Association of Texas, at their annual convention. An Advisory Committee of seven members is elected annually by vote of all the subscribers. This committee and not the attorney is the custodian of the funds and has supervision over the attorney-in-fact and manager and the treasurer of the committee, who is elected annually by the committee.

Attorney and Manager.—E. D. Holt, Houston, Tex.; treasurer, J. M. Rockwell, of Rockwell Brothers & Co., Houston, Tex.

Advisory Committee (at last advices).—E. H. Lingo, chairman; W. B. Brazelton, J. M. Rockwell, B. D. Gray, J. D. Leeper, A. G. McAdams and George C. Vaughan.

Our request for complete information in regard to this exchange have not been complied with. We therefore suggest that if our subscribers are interested they secure full report, including copies of agreements and plans of operating, and send to us for our unbiased opinion. The above comments are based upon the latest information available when this report went to press.

On March 31, 1921, the exchange had assets, \$368,011.12; unearned premiums, \$64,609.91; surplus, \$303,401.21.

LUMBERMEN'S UNDERWRITING ALLIANCE,

R. A. Long Bldg., Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,169,262 61
Interest due and accrued thereon.....	12,272 62
Cash in banks and office.....	1,103,658 85
Premiums or deposits outstanding not over three months due.....	339,968 60
Other cash assets.....	3,000 00

TOTAL CASH ASSETS..... \$2,628,162 68

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$105,708 17
Unearned premium deposits.....	844,357 92
Due attorney-in-fact for administration expense	87,375 47

TOTAL LIABILITIES \$1,037,441 56
NET CASH SURPLUS..... 1,590,721 12

TOTAL \$2,628,162 68

GENERAL REVIEW.

History.—This is an inter-insurance organization which commenced business January 10, 1905. It has shown continuous growth, starting with 23 risks aggregating total insurance of \$475,500. On December 31, 1921, it had 1,123 members.

Management and Reputation.—The attorney and manager is the U. S. Epperson Underwriting Company, incorporated March 16, 1916, the officers of which are as follows: President, U. S. Epperson; secretary, M. E. Epperson; vice-president, treasurer and general manager, J. J. Lynn. All of the officers are in excellent standing.

The exchange has been very successful in its operations and bears an excellent reputation in the handling of its losses. Although its business is confined to lumber manufacturing operations, which is considered a hazardous class, the spread of liability is wide and the exchange appears to be limiting the lines well within its resources.

The exchange has accumulated a large surplus, which, on December 31, 1921, amounted to \$1,590,721.12. A considerable portion of its assets is held in cash.

Advisory Committee.—This committee consists of the following well-known lumbermen: R. A. Long, chairman, president Long-Bell Lumber Company, Kansas City, Missouri; Charles S. Keith, president Central Coal and Coke Company, Kansas City, Missouri; J. B. White, president Missouri Lumber and Mining Company, Kansas City, Missouri; L. L. Seibel, president Ft. Smith Lumber Company, Kansas City, Missouri; J. N. Penrod, president Penrod Walnut and Veneer Company, Kansas City, Missouri; J. H. Himmelberger, president Himmelberger-Harrison Lumber Company, Morehouse, Missouri; C. W. Gates, president Crossett Lumber Company, Crossett, Arkansas; E. H. Van Ostrand, president Craig Mountain Lumber Company, Winchester, Idaho; T. A. McCann, vice-president Shevlin, Carpenter & Clarke Co., Ft. Frances, Ont.; B. B. Burns, general manager Turkey Foot Lumber Co., Cressmont, Ky.

Plan of Operation.—(as reported to us by the management.) The exchange issues policies against fire and lightning on lumber manufacturing plants of standard construction and yards and property incidental thereto.

The attorney-in-fact advises that the maximum line written is \$90,000, which is carried net without reinsurance. These limits are fixed at the discretion of the attorney and are based on the average of underwriting units.

New members must have a net worth of at least \$35,000 and are admitted only after a thorough investigation by the attorney-in-fact. No business is accepted through brokers without investigation and inspection by the attorney.

The amount for which a subscriber may be held liable to assessment is limited to not exceeding an amount equal to the annual premium deposit.

Individual accounts are kept and each deposit is credited to the respective account of the subscriber by whom paid. The power of attorney provides that savings shall be credited to the individual accounts of the subscribers until a reserve has been created equal to two annual premiums, after which the savings shall be returned to the subscriber in full. Provision is also made to pay cash dividends or savings to the subscriber, before the required surplus has been accumulated, at the discretion of the management.

The subscriber may retire at any time upon giving notice to the attorney-in-fact, who also has the right to cancel on giving ten days' notice. After termination of the policy all funds to the credit of the subscriber's account, including the unearned premium and accumulated surplus, are returned, providing there are no unsettled loss claims against the account. Termination of the policy releases the subscriber from all liability arising from losses occurring after the date of said termination, although he is liable for all claims incurred before that date, and his accounts cannot be liquidated until such claims are settled.

The rates charged are according to schedules prepared by the exchange, which rates the risks independently of the board companies.

The compensation of the attorney is limited to 20% of the premium deposits, out of which all expenses are paid except taxes and license fees and legal expenses.

The assets of the exchange are in the joint custody of the Advisory Committee and the attorney-in-fact.

All officers and all employees having the custody of the funds are under bond. The president and vice-president are under bond of \$100,000, which also guarantees the subscribers against any loss by reason of defalcation of anyone in the service of the attorney-in-fact.

Service of process may be made upon any subscriber, which will be binding upon all subscribers, or it may be made upon any commissioner of insurance in the states where the exchange is licensed, or upon the attorney-in-fact.

Adjustments are made by trained adjusters and not by traveling representatives of the attorney-in-fact.

Territory.—The exchange is licensed to transact business in the following States: Alabama, Arkansas, Arizona, California, Florida, Idaho, Kentucky, Maine, Missouri, Michigan, Minnesota, Mississippi, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Virginia, Washington and Wisconsin. It also operates in Canada under a Dominion license.

Income, 1921.—Net premiums written, \$1,627,850.60; interest, etc., \$95,771.82; gross increase by adjustment in book value of bonds, \$3,469.87; total cash income, \$1,727,092.29.

Disbursements, 1921.—Net losses, \$1,203,323.16; advisory committee expense, \$20.00; legal expense, \$21,612.32; taxes, licenses and fees, \$26,603.16; other expenses, \$847.70;

LUMBERMEN'S UNDERWRITING ALLIANCE — *Continued.*

savings returned, \$385,667.68; other disbursements, \$276.71; total cash disbursements, \$1,638,352.73.

Transactions Since Organization.—Net premium deposits, \$11,083,996.42; interest received on investments and bank deposits, \$507,674.81; interest accrued, not due, \$15,272.62; total cash income, \$11,606,943.85; losses and adjustment

expenses paid, net, \$6,673,950.13; commissions paid to attorney-in-fact for administration expenses, \$87,375.47; legal expenses, etc., \$173,613.05; losses in process of adjustment, \$105,708.17; returned in cash to members, as savings, \$2,018,951.84; total cash disbursements, \$9,059,598.66.

MANUFACTURING LUMBERMEN'S UNDERWRITERS,

Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,252,981 99
Interest due and accrued thereon.....	12,594 08
Cash in banks and office.....	658,350 34
Premiums or deposits outstanding not over three months due.....	224,417 31
TOTAL CASH ASSETS.....	\$2,148,343 72

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$58,450 00
Unearned premium deposits.....	642,005 94
Due attorney-in-fact for administration expense	51,526 18
TOTAL LIABILITIES	\$751,982 12
NET CASH SURPLUS.....	1,396,361 60
TOTAL	\$2,148,343 72

GENERAL REVIEW.

History.—This inter-insurance institution was organized with eleven members on November 1, 1898, by Harry Rankin & Company, who continued as attorney-in-fact until 1913, at which time the Rankin-Benedict Underwriting Company was appointed as attorney. This is one of the pioneer lumber underwriting exchanges and has been very successful. Its membership at the close of 1921 was 1057. The assets consist of high class securities and cash, with a moderate amount of premiums in course of collection, being less than 14% of the net premiums written during the year.

Management and Reputation.—The attorney-in-fact is the Rankin-Benedict Underwriting Company, the officers of which are as follows: G. M. Payne, president; H. C. Alley, vice-president; J. G. Monahan, secretary; V. B. Coates, treasurer; and G. C. West, assistant secretary.

Messrs. Payne, Alley and Coates have been connected with this exchange for the past twenty years. Mr. Monahan has been with the organization about thirteen years, and Mr. West for about eleven years.

The standing and reputation of the exchange is excellent and it has accumulated a large surplus.

It has a sufficient number of risks to afford an adequate spread of liability. The losses and expenses are not excessive and it has been returning moderate returns as savings to members.

The Rankin-Benedict Company also acts as attorney-in-fact for the Producers and Refiners Underwriters, of Kansas City, an exchange which was organized primarily for the handling of oil properties, refineries, storage tanks, etc.

Plan of Operation.—(as reported to us by the management.) The exchange writes fire insurance on lumber manufacturing plants and lumber, at rates made by its own schedule. The maximum policy issued on any single risk is \$90,000, which it carries net without reinsurance. All questions of underwriting are fixed by the attorney. Some business is accepted through brokers, but, we are advised by the management only on risks with which the attorney is familiar, and only after the risks are inspected and prospective subscribers investigated by salaried representatives of the attorney.

Each subscriber makes a nominal deposit based upon the rate fixed, and underwrites a proportion of each policy issued during the period of his membership. The assessment liability is limited to an amount equal to one additional annual premium. It has never levied an assessment.

Premium deposits are credited to the respective accounts of the subscribers by whom paid, and each policy in force is charged with such proportion of each loss as its premium bears to the total premium in force at the time of fire. Interest received is credited to members in proportion to their net underwriting credits.

The attorney-in-fact receives a commission of 20% on the premium deposits, but no commission on the assessments, if any. Out of this compensation the attorney pays all administration expenses, other than taxes, legal expenses, Advisory Committee expenses and the expenses of adjustment when made by independent adjusters.

Under the present authorization of the Advisory Committee the profits or savings as of January 1st of each year of 15% of premiums expiring during the previous year are remitted by check to members who have been subscribers two years and 25% to those who have been subscribers three years or more.

After the 15% or 25% is distributed as above provided, the excess savings are allowed to accumulate until they amount to at least two annual premiums.

The assets of the exchange are in the custody of the Commerce Trust Company, of Kansas City, Mo., as trustee, and the attorney is bonded to the amount of \$50,000 to cover collections while in its hands before being turned over to the Trust Company.

Any member may retire upon ten day's notice and the pro rata accumulated surplus is returned. No provision has been made to guarantee the members against assessment, but no assessment has ever been necessary.

Monthly trial balance and list losses and changes in membership are sent to members of Advisory Committee each month. A firm of certified public accounts are employed by the committee to make audits.

MANUFACTURING LUMBERMEN'S UNDERWRITERS. — *Continued.*

Service of process binding upon all members may be made upon the attorney or upon the Insurance Commissioners of the various States in which the exchange is licensed, which are as follows: Ala., Ark., Fla., Idaho, Ky., Me., Mich., Minn., Miss., Mo., N. C., Ohio, Okla., Ore., Pa., S. C., Tenn., Texas, Va., Wash. and Wis. It also operates in Canada.

Losses are adjusted by independent adjusters.

Advisory Committee.—C. F. Thompson, C. L. Gray Lumber Co., Chicago, Ill.; I. H. Fetty, Savannah River Lumber Co., Savannah, Ga.; W. A. Pickering, W. R. Pickering Lumber Co., Kansas City, Mo.; H. S. Filson, Alexander Gilmer Lumber Co., Remlig, Tex.; W. E. Bigwood, Graves Bigwood & Co., Toronto, Can.; E. V. Babcock, Babcock Lumber and Broom Co., Pittsburgh, Pa.; C. H. Watzek, Crossett Western Lumber Co., Wauna, Ore.; D. W. Richardson, Goldsboro Lumber Co., Dover N. C.; S. B. Bissell, Yawkey-Bissell Lumber Company.

Income, 1921.—Premium deposits written, gross, \$2,088,-

044.47; less return premium deposits, \$466,108.25; net, \$1,621,936.22; interest, etc., \$72,261.41; Canadian Exchange, \$1,294.38; total cash income, \$1,695,492.01.

Disbursements, 1921.—Net losses, \$789,389.12; paid to attorney-in-fact for administration expense, \$326,232.94; advisory committee expense, \$402.90; legal expense, \$19,978.36; taxes, licenses and fees, \$36,814.60; other expenses, \$81.90; cash savings returned, \$307,745.66; total cash disbursements, \$1,480,645.48.

Transactions Since Organization.—Net premium deposits, \$15,223,724.22; interest received on investments and bank deposits, \$621,775.43; other cash income, \$23,181.60; total cash income, \$15,868,681.25; losses and adjustment expenses paid, net, \$7,667,557.17; commissions paid to attorney-in-fact for administration expenses, \$3,344,344.56; advisory committee, \$4,780.75; legal and taxes, \$259,812.79; total expenses paid, \$3,608,938.12; returned in cash to members, as savings, \$2,460,715.82; total cash disbursements, \$13,737,211.11.

MERCHANTS RECIPROCAL UNDERWRITERS.

906 Jackson Street, Dallas, Texas.

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$99,410 00
Interest due and accrued thereon.....	1,049 99
Liberty bonds	2,650 00
Interest due and accrued thereon.....	18 15
Loans on collateral security.....	26,500 00
Interest due and accrued thereon.....	429 00
Cash in banks and office.....	\$9,975 00
Premiums or deposits outstanding not over three months due.....	14,286 73

TOTAL CASH ASSETS..... \$184,310 47

LIABILITIES, DECEMBER 31, 1921.

LOSSES: Not due, \$13,366.72; in process of adjustment, \$9,849.78; resisted, \$1,000.00;	
Total	24,216 50
Reinsurance	9,415 61
Net	14,800 89
Unearned premium deposits.....	45,152 66
Credits to members unpaid.....	1,559 56
Due attorney-in-fact for administration expense	829 43
Reinsurance	11,052 53

TOTAL LIABILITIES \$73,395 07
NET CASH SURPLUS..... 110,915 40

TOTAL \$184,310 47

GENERAL REVIEW.

History.—This is an inter-insurance organization, which was established March 15, 1916. On December 31, 1921, it had 2692 risks insured.

Management.—Up to December 31, 1917, Edward T. Harrison was manager and attorney, and R. A. Belknap deputy attorney. Since January 1, 1918, Edward T. Harrison and R. A. Belknap have been joint managing attorneys. Mr. Harrison's experience has been largely along the lines of the legal phases of the insurance business. Mr. Belknap was formerly employed by the Wholesale Grocers Reciprocal Indemnity Exchange and the Central States Inter-Insurance Exchange of St. Louis, Mo.

The exchange has a sufficient number of risks to afford an adequate spread of liability. The losses are not excessive, and the exchange is making moderate returns as savings to subscribers.

The attorney-in-fact advises us that the amount paid in to the guarantee fund is now \$103,426.13, but it should be noted that the subscribers to the guarantee fund have the right to withdraw their proportion of the guarantee fund under certain conditions, which are noted below.

Plan of Operation.—(as reported to us by the management.) The exchange accepts insurance on mercantile risks where the commercial rating is satisfactory. The maximum line written on any one risk is \$25,000. On sprinklered or fire proof risks only are the maximum lines written; on ordinary brick construction, \$20,000, is the maximum. The corresponding net lines are \$10,000, for the first class, and from \$5,000 to \$7,500 on the second class.

The management advises that the liability of each member is limited to the annual premium paid, and that liability for excess losses is provided for by the following plans:

All excess liability is assumed by a group of underwriters who have executed separate underwriting agreements aggregating \$200,000. The amounts underwritten by each underwriter vary from \$1,000 to \$2,500 each. This is to protect all policyholders and members of the inter-insurance association from extra assessments beyond the ordinary annual premium paid, and for this protection to the members 5% of the premium income is paid to a group of underwriters as a premium for assuming the contingent liability.

MERCHANTS RECIPROCAL UNDERWRITERS. — *Continued.*

Guarantor's agreement submitted to us provides that said guarantee fund is to be converted into cash on the following basis: To pay annually 10% of the amount of subscription beginning December 1, 1918; to have credited to its account interest and dividends accruing from the fund; and when payments and credits equal the amount of such contribution no further deposits shall be made, and dividends and interest shall be paid to the subscriber. Should claims accrue to exceed available funds of the guarantee fund, before fully paid, the subscriber is liable for the balance. Each subscriber's pro rata share of the 5% contribution of premium income of the exchange is to be paid, or placed to his credit, at the first of each year. The guarantor's agreement may be terminated as of November 30th any year by the subscriber, or the attorney-in-fact of the exchange, by giving the other thirty days' notice, and liability as to any future obligations shall cease. Within sixty days thereafter the amount due subscriber shall be liquidated and amount to his credit shall be paid to him.

New members are admitted to the exchange upon the recommendation of the attorneys, approved by the Advisory Board.

Each member is charged with the actual proportion of the loss against each separate policy. Board rates are charged and the premiums are credited to the subscribers' respective accounts.

The compensation of the attorneys is limited to 25% of the premiums paid, out of which the general expenses of conducting the business are paid by the attorneys, except taxes, legal charges, legal expenses, expenses of reinsuring and underwriting, expenses of investing the reserve, and investigating and adjusting losses.

The power of attorney provides that 75% of all premiums received shall be set apart by the Advisory Board as a reserve, and shall be deposited in a State or National Bank in Texas.

Cancellation of the liability by the exchange or its members may be effected upon five days' notice. Questions concerning the underwriting are decided wholly by the attorneys and managers.

Advisory Board.—The power of attorney provides for a board of five or more persons, who shall have and exercise general control over the affairs of the exchange and over the investment of all funds. This board is elected annually by the subscribers and appoints from its own members an Executive Committee of three, and may delegate to said committee authority to exercise any or all the powers of the Advisory Board when not in session. The Advisory

Board is as follows: C. R. Miller, chairman, Dallas, president Miller Mfg. Co.; R. W. Higginbotham, Dallas, president Higginbotham-Bailey-Logan Co.; Homer B. Mitchell, Dallas, secretary Texas Employers' Ins. Association; J. M. Radford, Abilene, president J. M. Radford Grocery Co.; J. M. Cary, Houston, vice-president A. P. Cary Co.; R. B. Spencer, Waco, R. B. Spencer & Co.; Isaac Bledsoe, San Antonio and Austin, Tex., wholesale and retail pianos; T. E. Burrow, Little Rock, Ark., secretary Beal-Burrow Dry Goods Co.; P. J. Ahern, Texarkana, Ark., vice-president O'Dwyer & Ahern Co.; J. T. Robinson, Oklahoma City, Okla., president Carroll, Brough & Robinson; J. Lyons, Tulsa, Okla., investments; Oscar B. McGlasson, Chicago, Ill., president Wholesale Grocers Corporation.

The exchange is licensed to transact business in Tex., Ark., Colo., Okla., Ill., Ala., La., Mo., Fla., Kan. and Miss.

Losses are adjusted by recognized independent public adjusters.

Income, 1921.—Premium deposits written, gross, \$222,752.69; less return premium deposits, \$44,576.59; less reinsurance, \$41,564.65; net, \$136,611.45; interest, etc., \$2,211.16; guarantee fund, \$4,000.00; total cash income, \$142,822.61.

Disbursements, 1921.—Losses paid, gross, \$92,751.26; less salvage, \$3,252.11; less reinsurance, \$55,449.41; net losses, \$34,049.74; paid to attorney-in-fact for administration expense, \$43,735.60; advisory committee expense, \$123.08; legal expense, \$1,491.16; taxes, licenses and fees, \$1,849.08; other expenses, \$13.78; savings paid policyholders, \$34,141.58; guarantors fees, (5% of premium collections), \$7,444.20; total cash disbursements, \$122,848.17.

Transactions Since Organization.—Premium deposits received, gross, \$682,032.34; less return premium deposits, \$97,271.92; less reinsurance, \$152,456.96; net premium deposits, \$432,303.46; interest received on investments and bank deposits, \$3,290.30; premiums reserve, fund required by Texas laws, \$10,000.00; deposit by manager and attorney, \$2,486.42; guaranty fund, \$204,000.00; total cash income, \$652,089.18; losses and adjustment expenses paid, gross, \$242,739.49; less salvage, \$4,840.62; less reinsurance, \$130,664.14; losses and adjustment expenses paid, net, \$108,234.73; commissions paid to attorney-in-fact for administration expenses, \$143,660.30; other expenses paid, \$12,730.59; total expenses paid, \$156,390.89; returned in cash to members, as savings, \$67,065.72; cash dividends paid underwriters (guarantors), \$11,267.19; total cash disbursements, \$342,958.53.

MID-WEST AUTO INDEMNITY ASSOCIATION,

93 Stephenson St., Freeport, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Cash in banks and office..... \$29,241 88

LIABILITIES, DECEMBER 31, 1921.

Total unpaid losses..... \$2,938 61
Unearned premium deposits..... 4,436 12TOTAL LIABILITIES \$7,374 73
NET CASH SURPLUS..... 21,867 15

TOTAL LEDGER ASSETS..... \$29,241 88

TOTAL \$29,241 88

MID-WEST AUTO INDEMNITY ASSOCIATION. — *Continued.*

GENERAL REVIEW.

History.—This is an inter-insurance exchange which received its license from the Illinois Department, July 17, 1919, and commenced business on the same date.

Management and Reputation.—The attorney-in-fact is the Mid-West Insurance Agency Corporation, which was incorporated under the laws of Illinois December 15, 1915, which we are advised has a capital of \$800,000, all of which is paid in cash. This corporation also acts as an operating company for the Bankers Mutual Life Insurance Company and the Bankers Mutual Accident and Health Association, of Freeport, Ill., of which Mr. J. C. Peasley is the acting manager. The president of the corporate attorney-in-fact is A. P. Woodruff, who is president of the Savannah Gas & Electric Company, president of the Savannah Bldg. and Loan Assn., and the Carroll County Telephone Co. J. C. Peasley is the secretary and treasurer. The directors are as follows: Dr. C. L. Best, Freeport, Ill.; W. B. Erfert, Wisconsin State Agent for the U. S. Fire Ins. Co.; W. H. Shubert, president National Trust Bank, Charleston, Ill.; Lincoln Bancroft, general insurance business, Mattoon, Ill.; organizer of Crescent Auto. Ins. Exchange, Mattoon, Ill.; F. S. Greenleaf, Savannah, Ill., postmaster, vice-president of the First National Bank and secretary of the Savannah Bldg. and Loan Assn., Savannah, Ill.

The active manager of the association is the secretary and treasurer, J. C. Peasley, who states that he has been in the insurance business since 1900; eleven years was spent with the Bankers Mutual Life, and prior to that time he was a local agent at Bloomington, Ill., writing various classes of insurance.

The management did not respond to us fully information needed for compiling this report and it is largely based upon information previously furnished to us. The exchange has not operated long enough to have established records. The plan provided for payment of expenses will likely produce a high expense ratio. In 1921 the expenses were high for this class of institution.

Plan of Operation (as reported to us by the management).—The association writes fire, theft, liability, property damage and collision insurance upon all kinds of insurance.

The articles of agreement provide "Each subscriber shall pay to the attorney-in-fact, for his compensation, as a three-year membership fee, the following: (a) For fire

windstorm, tornado and cyclone insurance, five dollars; (b) for collision insurance, five dollars; (c) for indemnity (liability, personal injury and property damage) insurance, five dollars; (d) for theft insurance, five dollars; or (e) for all four forms of insurance taken at one time, fifteen dollars.

The articles of agreement also provide as further compensation to the attorney-in-fact as follows: "The attorney-in-fact shall, out of his compensation, furnish suitable offices, pay clerk hire and agents' commissions and such expenses as are not hereinafter designated as being paid by the association. The association shall pay all losses, legal and adjustment expenses, Insurance Department fees and charges, all taxes, premiums on surety bonds, postage, stationery, advertising and printing, reasonable expense for investigating or adjusting losses, and the expense of levying and collecting assessments. The attorney-in-fact shall receive as his compensation the membership fee and a sum not to exceed thirty per cent. of all deposits advanced by each subscriber. Each subscriber shall deposit with the attorney-in-fact, from time to time, when called for by him, a sufficient sum of money to pay the subscriber's equitable proportion of the items above mentioned; and if, in the opinion of the advisory board, an emergency fund should be created for the purpose of paying anticipated losses or expenses as they occur, the attorney-in-fact is authorized to include in the subscriber's deposit his equitable portion thereof. From the deposits so made the attorney-in-fact shall pay said expenses, charging each subscriber's deposit with the equitable share thereof."

The plan of operation provides that the assets of the exchange are to be in the hands of the attorney-in-fact, who is under a \$5,000 bonds with the Fidelity & Deposit Company of Baltimore.

Income, 1921.—Net premium deposits, \$47,198.17; borrowed money, \$1,500.00; from attorney-in-fact to provide surplus fund required by the State law, \$29,150.00; total cash income, \$77,848.17.

Disbursements, 1921.—Net losses paid policyholders, \$22,394.22; paid to attorney-in-fact for administration expense, \$21,419.36; unused premium deposits returned, \$56.28; expense for adjustment, \$1,890.58; taxes, licenses and fees, \$4.53; war tax, \$380.80; war tax on assessments and deposits, \$298.75; other disbursements, \$3,197.19; total cash disbursements, \$49,641.71.

MOTOR CAR UNITED UNDERWRITERS,
30 No. La Salle St., Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned, market value.....	\$21,212 04
Interest due and accrued thereon.....	234 77
Loans on collateral security.....	734 84
Interest due and accrued thereon.....	15
Cash in banks and office.....	8,289 47
Premiums or deposits outstanding not over three months due.....	67,263 65
Bills receivable taken for deposits.....	35,730 96
Other cash assets: War saving stamps, \$118.14; accrued interest, \$10.66; total..	128 80
Market value of bonds and stocks over book value	475 71
1921 assessments cancelled January 1, 1922, levied by government board December 12, 1921,.....	11,103 45
Estimates, payroll audits not reported (1921 business), not over 90 days old....	12,500 00
Attorney-in-fact deposit under Section 16 of 1921, Illinois Inter-Insurance Laws..	50,546 55
TOTAL CASH ASSETS.....	\$208,219 89

LIABILITIES, DECEMBER 31, 1921.

Reserve for unpaid losses: Automobile, \$17,754.50; liability, \$500.49; workmen's compensation, \$10,366.95; total unpaid losses	\$28,621 94
Unearned premium deposits.....	38,414 60
Administration expense	21,038 11
Salaries, rents, etc., \$100.00; insurance department license fees, \$100.00; total...	200 00
Due attorney-in-fact for administration expense	7,636 21
Reinsurance	2,121 30
TOTAL LIABILITIES	\$98,032 16
NET CASH SURPLUS.....	110,187 73
TOTAL	\$208,219 89

GENERAL REVIEW.

History.—This is an inter-insurance exchange, being, an amalgamation, effective December 31st, 1921, of the Motor Car Indemnity Exchange, licensed by the Illinois Insurance Department, December 13, 1916, and the United Indemnity Exchange, licensed by the Illinois Insurance Department, January 1, 1920.

Kinds of Insurance Written.—The exchange writes fire, theft, collision, public liability and property damage insurance on automobiles, which was formerly written by the Motor Car Indemnity Exchange, and workmen's compensation and public liability insurance, formerly written by the United Indemnity Exchange.

Management and Reputation.—The attorney-in-fact is The Underwriters' Service Corporation, an Illinois corporation organized September 10th, 1919 with \$100,000 capital, fully paid in. The officers of the attorney-in-fact are: President, F. M. Rice; vice-president, E. E. Fisher; second vice-president, Fred W. Rice; secretary-treasurer, E. R. Wilson; assistant secretary, A. McKeown. The directors are the above officers and L. A. Rice and R. E. Claypool. Mr. F. M. Rice has had thirty years' insurance experience in an executive capacity. E. E. Fisher has been connected with the Winnebago National Bank, Rockford, Illinois, and was Chicago Branch manager of the Racine Wagon Company, and with the Commercial Reference Company, Chicago, Illinois. He has charge of the financial matters of The Underwriters' Service Corporation and The Motor Car-United Underwriters, under the supervision of the Governing Board. A. McKeown, who has charge of the underwriting of the Automobile Department, has had several years' insurance experience. R. E. Claypool, who has charge of the underwriting of the Compensation and Public Liability Department, has had experience in the casualty insurance business since 1908. He was formerly connected in Chicago with Fred S. James and Company, The United States Fidelity and Guaranty Company, and Sherman and Ellis, Inc.

The Governing Board consists of J. C. Emery, president

Emery Motor Livery; E. E. Fisher, capitalist and vice-president of The Underwriters' Service Corporation; Paul J. Alwart, vice-president Alwart Brothers Coal Company; John J. Callahan, president Diamond Taxicab Company; A. Frank Druley, president Druley-O'Brien Coal Company; Richard Levi, president David Levi and Company, packers; F. M. Rice, president the Underwriters' Service Corporation; Wilson D. Eastwood, real estate and banking; Jens P. Christensen, president Christensen Construction Company, all of Chicago, Illinois and W. B. Smith, real estate and capitalist, Waukegan, Illinois.

Plan of Operation.—(as reported to us by the management.) While the affairs of the exchange are conducted under the name of The Motor Car-United Underwriters, a separation is made of the automobile and compensation business, separate accounting books and records being kept. The exchange writes various limits on automobile insurance and its net retention is \$5,000, the excess being reinsured in London Lloyds. It writes unlimited compensation policies and its net retention is \$5,000, the excess being reinsured by The Employer's Indemnity Corporation of Kansas City, Missouri. The same corporation covers the exchange on public liability policies in excess of \$2,500.

The liability of the subscriber is limited to an amount equal to one additional annual deposit, and the premiums are kept by individual accounts.

The exchange charges rates which are less than manual and are based upon its own experience.

The subscribers' agreement provides that the remuneration of the attorney-in-fact is 35% of all moneys received for credit to subscribers accounts on automobile contracts, and 30% on workmen's compensation and public liability contracts, not to exceed 35% on any other contracts of insurance or indemnity. Out of these percentages, the attorney-in-fact is to defray all expenses except license fees, printing, postage, taxes, legal and Governing Board expenses, losses and expenses of adjustment.

The exchange is accumulating a reserve fund which protects its subscribers against assessments.

MOTOR CAR UNITED UNDERWRITERS.— *Continued.*

Annual statements of the operation of the exchange are furnished subscribers, the Governing Board holds monthly meetings, and the subscribers are kept informed as to the operation of the exchange with circular letters.

Service of process may be made upon the director of Trade and Commerce of the State of Illinois and upon the attorney-in-fact. Adjustments are made by the exchange's own salaried adjustors.

Territory.—The exchange is licensed in Illinois and Iowa.

The loss ratio appears to be low and the surplus in

sufficient amount to absorb any unusual losses not protected by reinsurance.

The net retention of the exchange on any one risk is \$5,000.

EXTRACTS FROM FINANCIAL STATEMENT

Income.—Net premium deposits, \$373,725; other income, \$1,482; total income, \$375,207.

Disbursements.—Net losses paid, \$135,702; paid attorney-in-fact for administration expense, \$119,330; expenses of adjusting and settlement of losses, \$36,684; other disbursements, \$13,045; total disbursements, \$304,761

MOTOR INDEMNITY COMPANY,

361-369 Farmers Trust Bldg., South Bend, Ind.

CASH ASSETS, DECEMBER 31, 1921.		LIABILITIES, DECEMBER 31, 1921.	
Cash in banks and office.....	\$10,592 89	Reserve for unpaid losses: Liability.....	\$2,014 28
Premiums or deposits outstanding not over three months due.....	2,760 83	Unearned premium deposits.....	19,047 85
Guarantee fund	25,000 00	Due attorney-in-fact for administration expense	194 57
		TOTAL LIABILITIES	\$21,256 70
		NET CASH SURPLUS.....	17,097 02
TOTAL CASH ASSETS.....	\$38,353 72	TOTAL	\$38,353 72

GENERAL REVIEW.

History.—This is an inter-insurance exchange, which was organized February 1, 1920, and licensed under the laws of the State of Indiana on March 1, 1920.

Management and Reputation.—The attorney-in-fact is the Motor Underwriters, Incorporated, which has, according to our information, a paid-in capital of \$25,000.

The officers of the attorney-in-fact are: President, F. J. Bickelhaupt, superintendent Studebaker Corporation, South Bend, Indiana; first vice-president, H. W. Clark, president Clark Dry Cleaners and Laundry Co., Mishawka, Ind.; second vice-president, O. A. Clark, owner Kable's Restaurant, South Bend, Gary, Ind.; A. L. Gilliom, attorney, South Bend, Ind.; treasurer, R. B. Maxson, South Bend, Ind.; manager, E. M. Morris, president of the Associates Investment Co.

The president states that he has had several years' insurance experience.

The company informs us that the \$25,000 guarantee fund shown in the assets is the reserve placed with the Insurance Commissioner of Indiana, and consists of \$19,000 U. S. Liberty bonds and \$6,000 first mortgage loans on real estate.

The management informs us that the rates charged are about the same as those of stock companies. No savings have as yet been distributed to policyholders. In 1921 the disbursements almost equalled the total income. The surplus of the company is approximately \$17,000, and we are informed by the company that the largest net amount insured in any one risk is \$11,000.

Plan of Operation.—This exchange has not furnished us with full information, but we understand that it writes automobile, fire, theft, collision, property damage and liability. We have not been advised as to the basis under which the subscribers participate in the profits or the extent of their contingent liability.

Territory.—Indiana.

As of December 31, 1921, the number of subscribers was 1,150.

TRANSACTIONS SINCE ORGANIZATION.

Premium deposits received, gross.....	\$76,396 90
Less return premium deposits.....	6,547 54
Net premium deposits.....	\$69,849 36
Interest received on investments and bank deposits	1,304 60
TOTAL CASH INCOME.....	\$71,153 96
Losses and adjustment expenses paid, net	\$33,205 48
Commissions paid to attorney-in-fact for administration expenses	\$23,543 14
Other expenses paid.....	1,139 79
Total expenses paid	24,692 93
TOTAL CASH DISBURSEMENTS....	\$57,898 41

MOTOR INSURANCE EXCHANGE,

901-902 Vinton Bldg., Detroit, Mich.

GENERAL REVIEW.

History.—This is an inter-insurance exchange which began business April 11, 1922.

Management and Reputation.—The exchange is under the attorney-in-fact management of Parrish, Roskam & Keller, a Michigan corporation with an authorized capital of \$50,000 and paid in capital of \$25,000. The officers of this corporation are: President and general manager, C. E. Parrish; vice-president and treasurer, Lawrence Roskam; secretary, P. J. Keller. Mr. Parrish was for three years previous to this engagement Michigan general agent of the American Automobile Insurance Company of St. Louis. Prior to that time for five years he was manager of the Detroit office of the American Automobile Insurance Company. Previous to that time he had been special agent of several companies writing automobile insurance.

Mr. Roskam for the past seven years previous to this engagement had been special agent of the American Automobile Insurance Company at their Detroit office. Previous to that engagement he was in the life insurance business in Detroit and Canada.

Mr. Keller previous to this engagement had been office manager and underwriter at the Detroit office of the American Automobile Insurance Company for about seven years. Prior to that he was engaged in the Home Office of that company in St. Louis.

The exchange being just newly organized as these reports are prepared, no financial statement is available and the exchange has not yet, of course, established any records of management and savings to subscribers.

Plan of Operation.—(as reported to us by the management.) The exchange will write fire, theft and property damage insurance at the stock company rates, liability insurance 20% less than stock company rates and collision insurance on an experience basis. Each subscriber pays a full year's premium in advance and is subject to a contingent liability of 50% of one annual premium. Members are accepted upon recommendation of the attorney-in-fact and no business is accepted through brokers. Individual

accounts are kept with each subscriber, premiums and losses to be computed as of the 15th of each month. The compensation to the attorney-in-fact is 30% in consideration of which it is to defray all expenses incident to conducting the business of the subscribers, except taxes, excess and re-insurance premiums, legal, inspection, adjusting and auditing expenses, claim expenses and expenses of the Advisory Committee. At the end of policy periods the subscribers account is credited with share of earnings, if any.

The power of attorney agreement provides that the attorney-in-fact "shall maintain a guarantee fund, which shall be kept on deposit to the credit of the exchange in the sum of not less than 10% of the unearned premiums of the exchange, at the close of the last calendar year. Such guarantee fund shall be held to maintain the reserves of the exchange and/or for the payment of losses in the event that the premium fund be inadequate for that purpose and shall be repaid only out of the surplus of the exchange.

It also provides for an Advisory Committee of six or more subscribers. In accordance with the terms of the power of attorney agreement the attorney-in-fact has appointed the following subscribers to the Advisory Committee, who are to serve for the exchange until such a committee shall be elected by the subscribers: Walter J. Bomb, president and general manager, Bomb Robinson Company; Charles T. Bragg, manager, Michigan Smelting & Refining Company; Harry R. Graham, secretary, Owen & Graham; Alfred H. Hecht, secretary and treasurer, Summerfield & Hecht; C. E. Parrish, president, Parrish, Roskam & Keller; Albert P. Ternes, president, Ternes Coal & Lumber Company; C. N. White, secretary and general manager, Kahl Iron Foundry.

The agreement provides that it may be cancelled by written notice given by either party designating the date cancellation shall be effective, which shall be the first or fifteenth day of any month when prior notice has been given.

MOTOR VEHICLE UNDERWRITERS,

McCormick Bldg., Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$84,787 50
Interest due and accrued thereon.....	1,543 85
Cash in banks and office.....	9,880 64
Premiums or deposits outstanding not over three months due.....	16,482 89
Salvage in course of collection.....	1,000 00
Credit balances on deposits.....	1,329 50

TOTAL CASH ASSETS..... \$114,983 38

LIABILITIES, DECEMBER 31, 1921.

Net unpaid losses.....	\$20,000 00
Unearned premium deposits.....	56,319 84
Due attorney-in-fact for administration expenses.....	2,500 00
Due for placed business.....	14 18
Return deposits.....	1,314 22

TOTAL LIABILITIES..... \$80,148 24
NET CASH SURPLUS..... 34,835 14

TOTAL..... \$114,983 38

GENERAL REVIEW.

History.—This is an inter-insurance exchange, which was formed in November, 1914, and began business January 1, 1915. Prior to April, 1916, Messrs. Bump &

Tatham were attorneys and managers. The Motor Vehicle Liability Underwriters, which was formed at the same time and which wrote liability insurance on automobiles, was under the same management, and was merged with this

MOTOR VEHICLE UNDERWRITERS. — *Continued.*

exchange in 1918. The Motor Vehicle Liability Underwriters retired from business.

Management.—The attorney-in-fact is the Motor Corporation, which was incorporated under the laws of Illinois April 6, 1918, with \$10,000 authorized capital, which has been fully paid in together with \$3,000 surplus.

The officers of the Motor Corporation are as follows: President, Cyrus L. Garnett, attorney; secretary, E. W. Cox, sales manager; treasurer, George M. Engels, president Federal Tool Co., all of Chicago.

It will be noted that the exchange is writing at rates considerably less than conference, this representing the savings to subscribers. The compensation to the attorney-in-fact has recently been increased from 2½% per month to 3¾% per month (from 30% to 45% per annum). This charge together with other expenses authorized to be charged to subscribers' accounts will operate to make a high expense ratio.

Plan of Operation (as reported to us by the management).—The exchange writes fire, theft, collision, liability and property damage insurance on automobiles. The subscribers deposit with the attorney-in-fact not less than 60% of the annual premium. If at any time this deposit is used up, the subscriber agrees to pay monthly his pro-rata of all losses, attorney's compensation and all other charges by promptly remitting the amount to the attorney-in-fact. The policies, however, are actually written at from 75% to 80% of the usual conference rates for fire and theft; 65% of the conference rates are charged for collision and property damage.

The compensation of the attorney-in-fact is an amount equal to 3¾% per month of each and every annual premium in force, or an aggregate of forty-five per cent of each annual premium received by the exchange, out of which it shall pay all expenses except losses, adjusted claims, cost of adjustments, all taxes and license fees and

other lawful fees of State officials, cost of reinsurance, return premiums, loss on securities, if any, expense of fire patrol, lawyers fees, subscriptions to insurance journals, all of which shall be paid out of the funds of the exchange.

The Advisory Board is elected by the members and is as follows: Thomas H. Egelton, of Rothschild & Company; Charles A. Murphy, president of the Indiana and Illinois Land Co., of Chicago; and L. H. Hartman, of Lynn, Ireland & Hartman, New York, N. Y.

The power of attorney agreement provides that the subscriber shall not be required to pay during any calendar year for all losses and expenses an aggregate in excess of one full conference premium.

The attorney-in-fact and the Commissioner of Insurance of Illinois are authorized to accept service of process binding upon all subscribers in the event of a dispute arising concerning any claim against the exchange.

The attorney advises us that no assessments have ever been made upon the subscribers.

Territory.—Licensed in Illinois.

Income, 1921.—Premium deposits written, gross, \$250,151.59; less return premium deposits, \$42,236.08; less reinsurance, \$1,848.08; net, \$206,067.43; interest, etc., \$5,160.74; gross profit on sale of bonds, \$3,004.02; total cash income, \$214,232.24.

Disbursements, 1921.—Losses paid, gross, \$104,263.38; less salvage, \$4,287.28; less reinsurance, \$1,985.72; net losses, \$98,010.38; paid to attorney-in-fact for administration expense, \$81,591.52; advisory committee expense, \$71.60; legal expense, \$2,400.00; taxes, licenses and fees, \$3,035.26; decrease by adjustment in book value of bonds and stocks, \$4,887.52; other expenses, \$133.43; expense of adjustment of losses, \$6,149.62; loss on subscribers accounts charged off, \$5,045.27; total cash disbursements, \$201,324.59.

NATIONAL ASSOCIATION OF DYERS AND CLEANERS INTER-INSURANCE EXCHANGE,

3723 Olive St., St. Louis, Mo.

CASH ASSETS, DECEMBER 31, 1921.

U. S. Liberty Loan Bonds.....	\$59,298 00
Interest due and accrued thereon.....	600 66
Cash in banks and office.....	4,673 43
Premiums or deposits outstanding not over three months due.....	18,599 01
Reinsurance due from other companies or associations	1,949 89
Premium notes	2,049 25
Accrued interest	20 56

TOTAL CASH ASSETS..... \$87,190 80

LIABILITIES, DECEMBER 31, 1921.

LOSSES: Adjusted, due, \$384.35; in process of adjustment, \$7,653.15; resisted, \$2,820.93 total,	\$10,858 43
Unearned premium deposits.....	48,499 30
Accrued taxes	107 63
Due attorney-in-fact for administration expense	4,649 75
Reinsurance	2,165 27
Due for borrowed money.....	17,000 00
Premiums paid in advance.....	480 42

TOTAL LIABILITIES \$83,760 80
NET CASH SURPLUS..... 3,430 00

TOTAL \$87,190 80

GENERAL REVIEW.

History.—This is an inter-insurance exchange operated by the members of the National Association of Dyers and Cleaners. It was established in 1915, but did not receive

its license from the Missouri Insurance Department until April 1, 1919. As of December 31, 1921, this exchange had 600 members.

Management and Reputation.—The attorney and mana-

NATIONAL ASSOCIATION OF DYERS AND CLEANERS INTER-INSURANCE EXCHANGE.—Continued.

ger is John L. Corley, an attorney, who is also general manager of the National Association of Dyers and Cleaners.

The lines written by the exchange, if subject to a single fire loss, would appear excessive compared to its net cash resources, and we believe that the acceptance of a large gross line and reinsurance of a large part is not a sound practice for an inter-insurance exchange to follow.

The losses of the exchange were high in 1921, and the expenses above normal for an inter-insurance exchange.

Plan of Operation (as reported to us by the management).—Fire insurance only is written, and the risks are restricted to dyers and cleaners who are members of the National Association.

The largest line written on any one risk is \$88,000, \$20,000 of which is carried net. The manager states that while the exchange writes buildings and equipment, it specializes on goods held in trust and explains that these are generally so distributed in various departments that a total loss would be impossible. If all subject to a single loss the lines accepted would seem excessive.

The expenses are limited to 25% of the premium deposits.

It writes at board rates, and each subscriber becomes liable for one additional annual premium. It has never levied an assessment.

The power of attorney provides for an advisory committee of not less than five members of the exchange, who are selected annually and have general supervision over its affairs.

It is licensed in Missouri only.

Advisory Committee.—W. H. Morgens, Morgens Brothers,

St. Louis, Mo.; F. J. Hegy, Hegy's, Incorporated, Holyoke, Mass.; A. Imlay, Imlay Garment Cleaning Co., Detroit, Mich.; W. H. Brace, Brace-McGuire & Co., 150 Chenango Street, Buffalo, N. Y.; F. A. Weller, Weller-Krouse Co., Sharon, Pa.; J. M. Delaney, Delaney-Heald Co., Chicago, Ill.; D. O. Summers, D. O. Summers Co., Cleveland, Ohio.

Income, 1921.—Premium deposits written, gross, \$172,995.05; less return premium deposits, \$31,306.80; less reinsurance, \$15,030.07; net, \$126,658.18; interest, etc., \$2,677.80; total cash income, \$129,335.98.

Disbursements, 1921.—Losses paid, gross, \$84,161.24; less salvage, \$17.50; net losses \$84,143.74; paid to attorney-in-fact for administration expense, \$32,561.28; advisory committee expense, \$36.30; loss adjustments, \$1,416.19; taxes, licenses and fees, \$2,964.74; other expenses, \$1,017.28; savings, \$7,945.05; 1920 reinsurance premiums, \$2,476.77; total cash disbursements, \$132,561.35.

Transactions Since Organization.—Premium deposits received, gross, \$375,797.75; less return premium deposits, \$66,576.88; less reinsurance, \$27,987.97; net premium deposits, \$281,232.90; interest received on investments and bank deposits, \$3,284.33; total cash income, \$284,517.23; losses and adjustment expenses paid, gross, \$149,723.27; less salvage, \$67.50; losses and adjustment expenses paid, net, \$149,655.77; commissions paid to attorney-in-fact for administration expenses, \$71,817.34; license and taxes, \$3,004.74; exchange, discounts, safety box and Advisory Board, \$328.15; examinations, \$485.26; returned in cash to members, as savings, \$19,986.94; total cash disbursements, \$245,278.20.

NATIONAL AUTOMOBILE INSURANCE ASSOCIATION,
Indianapolis, Ind.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$19,083 00
Cash in banks and office.....	45,919 95
Interest due and accrued bank deposits....	191 72
Premiums or deposits outstanding not over three months due.....	27,516 20
Revenue stamps	975 00
Collateral loans	2,500 00
Salvage	1,000 00

TOTAL CASH ASSETS..... \$97,185 87

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$7,500 00
Unearned premium reserve.....	47,350 71
Due attorney-in-fact for administration expense	5,105 56
Due attorney-in-fact	1,038 02
Special liability reserve.....	8,656 19

TOTAL LIABILITIES \$69,650 48
NET CASH SURPLUS..... 27,535 39

TOTAL \$97,185 87

GENERAL REVIEW.

History.—This is an inter-insurance or reciprocal organization which was incorporated under the laws of Indiana, February 7, 1920, being licensed and beginning business on the same day.

Management and Reputation.—The attorney-in-fact is the Underwriters Exchange, of which the following are the officers.

President, Henry Warrum; secretary-treasurer, Earl E. Houck.

During 1921 the exchange was examined as of June 30, 1921 by the insurance departments of Indiana and Kentucky. The report was favorable, and showed admitted assets of \$68,385 and surplus, \$23,875. The examiners stated that the rates charged were 20% below those of the conference.

The exchange has not operated long enough to have established records. The plans provided for compensating the attorney-in-fact and items that may be charged to subscribers will likely produce an expense ratio higher than this class of institution should pay.

Plan of Operation (as reported to us by the management).—The association writes full coverage on automobiles.

The subscriber's agreement provides, "the attorney-in-fact shall pay out of my funds proportionate share of the outlay for the payment and adjustment of losses on risks, counsel fees, cost and expenses of law suits, re-insurance, taxes, insurance department fees, expenses of advisory committee and premiums on surety bonds recommended by advisory committee."

NATIONAL AUTOMOBILE INSURANCE ASSOCIATION. — *Continued.*

The subscriber's agreement also provides that the compensation of the attorney-in-fact, out of which he shall defray all expenses of exchanging indemnity, except those mentioned above, shall be 35% of all moneys deposited.

The subscriber's agreement provides for an advisory committee, and states that it may set aside not to exceed one-half of average savings as net surplus until such sur-

plus shall equal the premium deposit and that all other savings are to be returned to the subscribers in cash.

The power of attorney may be revoked or cancelled by either party upon five days' notice, at which time any unused advances are to be returned to the subscribers.

Territory.—The exchange is licensed in Indiana, Kentucky, Ohio and Michigan.

NATIONAL AUTOMOBILE OWNERS INTER-INSURANCE ASSOCIATION,

Gladstone, Mich.

CASH ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$93,088 78
Premiums or deposits outstanding not over three months due.....	5,529 29

TOTAL CASH ASSETS..... \$98,618 07

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$2,000 00
Unearned premium deposits.....	13,143 85
Due attorney-in-fact for administration expense.	8 18

TOTAL LIABILITIES	\$15,152 03
NET CASH SURPLUS.....	83,466 04

TOTAL... \$98,618 07

GENERAL REVIEW.

HISTORY.—This is an inter-insurance exchange which was licensed March 11, 1916, and commenced business April 1, 1916. The management advises that at the close of 1921 the exchange had 2,000 subscribers and 2,500 risks insured.

MANAGEMENT AND REPUTATION.—The attorney-in-fact is G. Raymond Empson, who is a prominent local attorney-at-law. The manager of the exchange is George C. Ogden, who was auditor of the Northwestern Cooperage & Lumber Company, of Gladstone, Mich., and had charge of its insurance for eight years prior to his connection with this exchange.

The exchange was examined by the Michigan Insurance Department as of August 1, 1921. The report showed at that time admitted assets, \$104,880; unearned deposits, \$14,266.73; net surplus, \$87,184.50. It also showed that all expenses are paid by the attorney-in-fact except taxes, revenue stamps, and fees to National Association of Reciprocal Underwriters. An item of income is shown, "Guaranty Fund," \$26,000, which is included as a part of the assets, but we are not advised as to the conditions under which it may be withdrawn.

The rate of commission allowance to the attorney-in-fact is not reported, but the disbursements indicate about 30%.

While it appears that the operations of this exchange are not extensive, the financial statement submitted would indicate that its affairs are being conservatively managed and the liabilities held well within their resources.

The loss and expense ratios are moderate.

It will be noted that the entire assets of the exchange, aside from outstanding premium accounts, consist of cash held in banks and office.

PLAN OF OPERATION (as reported to us by the management).—Policies cover fire, theft, collision, liability and property damage on automobiles. The attorney states that only risks of preferred classes are accepted, and that all business is written at conference rates. We are advised that the maximum liability assumed on any single risk is \$10,000, and that all liability under fire policies is rein-

sured where the line on any one car is in excess of \$2,500, which limitations are fixed by specific provisions in the power of attorney signed by each subscriber of the exchange.

Each subscriber assumes a pro rata share of liability under all policies issued, which liability is determined by the amount of his premium deposit.

All members are subject to assessment and the liability of each member is limited to an amount not exceeding one additional premium deposit.

The premium deposits as received are credited to the respective accounts of the subscriber by whom paid, and each account is charged with its pro rata share of losses occurring while the policy is in force. The profits or savings, if any, are disbursed to subscribers at the time of expiration of each policy. The actual cash returned to subscribers has been small, but the management claims that the savings since organization have averaged about 40%. One-half is credited to each member's surplus account; the other half is deducted from the renewal premium deposit. Members withdrawing have been paid in cash.

The assets of the exchange are in the custody of the attorney-in-fact, who, we are advised, is bonded for \$10,000.

Subscribers may retire by giving ten days' notice, in which event the surplus, if any, is returned.

Detailed statements of accounts are rendered annually to subscribers.

The Commissioner of Insurance of the State of Michigan and the attorney-in-fact are authorized to accept service of process binding upon all the members in the event of a dispute arising concerning any claim against the exchange.

Losses are adjusted by special representatives of the exchange. No assessments have ever been made during any policy year for any sum in addition to the premiums stipulated in policy.

The exchange is licensed in Ala., Mich., Minn. and Wis.

ADVISORY COMMITTEE.—J. G. Kirkpatrick, Escanaba, Mich., president National Pole Company; I. N. Bushong, of Gladstone, Mich., manager Northwestern Cooperage and Lumber Co.; F. H. Van Cleave, of Escanaba, Mich., president First National Bank; H. B. Fryberger, of Duluth, Minn.,

NATIONAL AUTOMOBILE OWNERS INTER-INSURANCE ASSOCIATION.— *Continued.*

attorney-at-law; J. C. Kimberly, president Kimberly-Clark Co., Neenah, Wis.

INCOME, 1921.—Premium deposits written: Gross, \$44,723.20; less reinsurance, \$659; net, \$44,073.20; guarantee fund, \$21,400; total cash income, \$65,473.20.

DISBURSEMENTS, 1921.—Losses paid: Gross, \$17,649.98;

less reinsurance, \$29.67; net losses, \$17,550.31; paid to attorney-in-fact for administration expense, \$8,578.80; returned to subscribers, \$16,640.11; taxes, licenses and fees, \$553.79; other expenses, \$13.39; adjustment of losses, \$926.20; total cash disbursements, \$44,272.60.

NATIONAL AUTO UNDERWRITERS,

123 West Madison St., Chicago, Ill.

GENERAL REVIEW.

History.—This association, which is an inter-insurance organization, was established on August 8, 1916. On October 2, 1918, it was merged with the National Automobile Protective Association, Danville, Ill., and the office removed from Danville, Ill., where both originated, to Chicago.

This exchange has not responded to our several requests for full information and statement as of December 31, 1920, or December 31, 1921, and the report made herein is based upon statements previously made. The figures shown in the statement are extracts from report made to the Illinois Insurance Department.

If our subscribers contemplate becoming interested they should require full information of the exchange.

Management and Reputation.—The attorney-in-fact is the National Inter-Insurers Corporation, incorporated under the laws of Illinois with a capital stock of \$3,000.

Its directors are: O. M. Mockey, president Westville National Bank; J. F. Quartier, president Quartier & Co., Westville, Ill., and F. H. Reiter, insurance, Chicago, Ill.

Mr. Reiter, the practical man, has had only slight insurance training.

Plan of Operation (as reported to us by the management).—The association writes automobile full coverage.

Subscribers pay initial membership fees of \$4 each, which are payable to the attorney-in-fact, and are used for management expenses. Under the subscriber's agreement the attorney-in-fact can assess a subscriber whenever it is deemed necessary for any of the purposes of the association, and such assessments must be paid within forty-five days after receiving notice. Regular assessments are made quarterly. Subscribers are accepted on the recommendation of the attorney-in-fact. The attorney-in-fact and Superintendent of Insurance of Illinois are authorized to accept service of process.

Territory.—It is licensed in Illinois only.

EXTRACTS FROM STATEMENT AS OF
DECEMBER 31, 1921.

Total cash assets	\$55,625 39
Net cash surplus	26,641 83
Unearned premiums	20,700 41
Net premium deposits written, policy fees and assessments	89,289 06
Total cash income	108,773 77
Losses paid	40,959 75
Expenses paid	3,984 41
Total disbursements	68,713 96

NATIONAL INTER-INSURANCE BUREAU,

Insurance Bldg., Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate	\$55,600 00
Bonds and stocks owned	44,158 50
Interest due and accrued thereon	659 66
Cash in banks and office	11,210 55
Premiums or deposits outstanding not over three months due	20,185 52

TOTAL CASH ASSETS..... \$131,814 23

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment	\$10,214 00
Unearned premium deposits	51,720 29
Due attorney-in-fact for administration expense	1,922 33
Reinsurance	2,119 28

TOTAL LIABILITIES \$65,975 90
NET CASH SURPLUS..... 65,838 33

TOTAL \$131,814 23

GENERAL REVIEW.

History.—This is an inter-insurance exchange formed December 31, 1921, by the consolidation of the National Inter-Insurance Bureau, and the American Inter-Insurance Exchange, both of Kansas City, Kansas. These two exchanges were under the same management. The National Inter-Insurance Bureau was organized April 1, 1907, and the American Inter-Insurance Exchange began business July 25, 1912.

In 1916 the United States Underwriters, of Kansas City, Mo., an inter-insurance organization, which began business in January, 1914, was merged with the American Inter-Insurance Exchange.

Management and Reputation.—The attorney-in-fact is the American Underwriting Company, a Missouri corporation with a capital of \$5,000, officers of which are as follows: President, J. M. Campbell, who has had many years experience in the insurance business. He was in the local

NATIONAL INTER-INSURANCE BUREAU: — *Continued.*

agency business; and was attorney-in-fact of the Western Reciprocal Underwriters, of Kansas City; vice-president, Walter Cravens; vice-president of the Cravens Mortgage Company and president of the Liberty Joint Stock Land Bank of Salina, Kansas; secretary, Howard Flagg; treasurer, F. C. Harvey, president of the American Merchants Fire Insurance Company, of Kansas City, and president of the Campbell-Harvey Underwriting Company, attorney-in-fact of the Western Reciprocal Underwriters of Kansas City, Mo.. The officers are all in good standing.

Plan of Operation (as reported to us by the management).—The management advises that the exchange insures stores and other mercantile risks, against loss by fire and lightning, using the regular stock company rates. The maximum policy issued is \$25,000, and the largest net amount retained is \$10,000. These limits also apply to the liability in any single city block, and are fixed by the attorney-in-fact.

New members are admitted where the commercial rating is satisfactory and the risks approved after inspection by the attorney-in-fact. No business is accepted from brokers.

The deposit premium is based on the rates fixed by the rating bureau of the different States where the exchange operates. The assessment liability of subscribers is limited to an amount equal to one additional annual deposit premium. The management advises that a guaranty contract has been made, intended to pay losses in excess of 70%. (We have not been furnished with copy of the contract and full information that we might comment upon the protection afforded by it.)

No assessment has ever been levied by either exchange merged to form this one.

Each subscriber assumes a proportion of each policy issued during the period of his membership.

The attorney-in-fact receives 25% commission on premium deposits, out of which it pays all administration expenses except taxes, licenses, insurance department fees, adjustment of losses, and legal and Advisory Committee fees.

The premium deposits are credited to the account of the subscriber by whom paid, and losses are apportioned against the premium deposits on policies in force at the date of loss. It is the intention of the management to set aside a surplus fund from the savings until each risk insured is credited with a surplus of \$100 for each \$5,000 insurance carried.

The liability of the exchange may be terminated upon ten

days' written notice by the attorney, and the liability of the subscriber as to future underwritings may be terminated by a like ten days' notice. In the event of such cancellation the amount to the credit of the subscriber is returned after all outstanding claims or expenses have been apportioned and charged to his account.

The attorney-in-fact is bonded for \$50,000. The bond is held by the chairman of the Advisory Board.

The books and accounts of the exchange are audited annually by certified public accountants and individual accounts are open to inspection of subscribers at any time.

The attorney-in-fact and the insurance commissioners of States in which the exchange is licensed are authorized to accept service of process binding upon all the members in the event of dispute arising concerning a claim against the exchange.

Losses are usually adjusted by independent adjusters, but where the claim is small the exchange accepts the adjustment made by other companies.

Advisory Committee.—The power of attorney provides for an advisory committee of not less than five subscribers, or executive officers of corporations who are subscribers, who shall be selected annually. The committee is as follows: C. C. Nelson, president Planters Operating Co., Planters Hotel, St. Louis, Mo.; W. G. Hutson, operator, Hotel Eldridge, Lawrence, Kansas; George A. Robinson, Collins & Robinson, Druggist, Kansas City, Mo. (Two vacancies on the committee had not been filled at the time of writing these reports).

Territory.—The exchange is licensed in Ark., Col., Ill., Kan., Ky., Mich., Miss., Mo., Okla., Pa., S. C.

Income, 1921.—Premium deposits written, gross, \$126,249.42; less return premium deposits, \$22,016.64; less reinsurance, \$17,031.28; net, \$87,201.50; interest, etc., \$1,790.35; assets American Inter-Insurance Exchange, taken over December 2, 1921, \$65,070.20; total cash income, \$154,062.05.

Disbursements, 1921.—Losses paid, gross, \$48,012.91; less salvage, \$918.92; less reinsurance, \$9,265.31; net losses, \$37,828.68; paid to attorney-in-fact for administration expense, \$25,050.00; advisory committee expense, \$968.20; legal expense, \$1,038.70; taxes, licenses and fees, \$1,427.38; insurance department licenses and fees, \$307.38; adjustment expense, \$555.09; unused premium deposit, returned to subscribers, \$16,493.89; bills receivable, \$2,098.77; total cash disbursements, \$85,768.09.

NATIONAL LUMBER MANUFACTURERS' INTER-INSURANCE EXCHANGE,

11 South La Salle Street, Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$171,200 75
Interest due and accrued thereon.....	2,708 58
Cash in banks and office.....	19,384 89
Premiums or deposits outstanding not over three months due.....	28,351 90
Reinsurance due from other companies or associations.....	180 38
Other cash assets.....	2,952 71

TOTAL CASH ASSETS..... \$224,779 21

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$10,000 00
Unearned premium deposits.....	84,706 20
Due for borrowed money.....	15,000 00
Due other companies.....	58 13

TOTAL LIABILITIES..... \$109,764 33

NET CASH SURPLUS..... 115,014 88

TOTAL..... \$224,779 21

NATIONAL LUMBER MANUFACTURERS' INTER-INSURANCE EXCHANGE. — *Continued.*

GENERAL REVIEW.

History.—This inter-insurance exchange was established February 15, 1915, by prominent lumber manufacturers. Its membership is limited to individuals, firms and corporations engaged in the manufacture of lumber or the business of dealing in lumber. As of December 31, 1921, it had 405 risks insured and 365 subscribers.

Management.—In March, 1922, Harry B. Clark was appointed attorney-in-fact manager of this exchange, succeeding Charles F. Simonson, who had been the attorney-in-fact since it was established. Mr. Clark engaged with Harry Rankin & Company, (now Rankin-Benedict Underwriting Company), of Kansas City, Mo., attorney-in-fact of the Manufacturing Lumbermen's Underwriters, in 1899, and was for ten years the Western manager for that exchange.

The attorney and manager is on salary, and no commissions are paid him for running the business, as in the case of most of the other reciprocal exchanges.

In 1917 the exchange suffered a heavy loss on the property of the Bowie Lumber Co., at Bowie, La., where a conflagration occurred in May, destroying the entire plant of that company and also a greater part of the town. In October, 1918, it again met with heavy losses of approximately \$75,000 in the Minnesota forest fire conflagration.

The administration expense since organization has averaged approximately 20%, until 1921 when it was higher.

The exchange appears to be making good progress, although

the lines appear rather heavy, considering the hazardous classes written, the net cash resources, and annual premium deposit income. It is in good repute in the matter of loss settlements.

Income, 1921.—Premium deposits written, gross, \$315,121.53; less return premium deposits, \$65,466.04; less reinsurance, \$978.04; net, \$248,677.45; interest, etc., \$6,216.89; loan, \$15,000.00; return from U. S. R. R. Administration, account of forest fire, Colquet, Minn., Oct., 1918, \$24,192.92; total cash income, \$294,087.26.

Disbursements, 1921.—Losses paid, gross, \$223,688.64; less reinsurance, \$44.80; net losses, \$223,643.84; paid for administration expense, \$74,766.30; advisory committee expense, \$1,236.42; legal expense, \$400.00; taxes, licenses and fees, \$1,669.80; other expenses war revenue tax, etc., \$2,301.79; unused premium deposits, \$2,699.67; returned to subscribers, \$1,238.12; total cash disbursements, \$307,955.94.

Transactions Since Organization.—Premium deposits received, gross, \$1,253,271.61; less reinsurance, \$14,065.07; net premium deposits, \$1,239,206.54; interest received on investments and bank deposits, \$30,588.38; total cash income, \$1,269,789.92; losses and adjustment expenses paid, net, \$750,303.57; administration expenses, \$282,856.21; advisory committee, legal expense, \$14,728.66; earned savings repaid to subscribers, \$4,483.61; war revenue and income tax, \$7,701.99; total cash disbursements, \$1,060,069.04.

NATIONAL RETAIL LUMBER DEALERS INTER-INSURANCE EXCHANGE,

301 Equity Bldg., Detroit, Michigan.

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$25,000 00
Interest due and accrued thereon.....	475 00
Bonds and stocks owned.....	25,000 00
Interest due and accrued thereon.....	208 33
Cash in banks and office.....	50,170 17
Premiums or deposits outstanding not over three months due.....	2,919 37

TOTAL CASH ASSETS..... \$103,772 87

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$1,250 00
Unearned premium deposits.....	25,464 32
Due attorney-in-fact for administration expense.....	729 84
Reserved for taxes.....	1,310 00

TOTAL LIABILITIES..... \$28,754 16
NET CASH SURPLUS..... 75,018 71

TOTAL..... \$103,772 87

GENERAL REVIEW.

History.—This is an inter-insurance exchange which was licensed June 8, 1920, by the Insurance Department of the State of Michigan and commenced business June 21, 1920, its object being to effect adequate indemnity at cost and to obtain same by exchange of private contracts of indemnity between retail lumber dealers. On December 31, 1921, the exchange had approximately 370 risks insured and 310 subscribers.

Management and Reputation.—The Equity Service Company, attorney-in-fact, is owned by the National Retail Lumber Dealers Association. Porter E. Stone, who is the manager, was previously connected with several of the inter-insurance exchanges in Kansas City since 1903, and was manager of the Bankers Inter-Insurance Alliance, Kansas City, Mo., from 1905 to 1916. He is on a salary basis. The attorney-in-fact is under the jurisdiction of an advisory committee of five or more subscribers or officers of corporations which are subscribers.

The power of attorney agreement provides that the attorney-in-fact may deduct 25% commission from which it is to pay all expenses, except license fees, taxes, legal, preventive and Advisory Committee expense, but the management advises that it defrays all expenses.

The schedule of income includes \$50,000 which, we are advised was deposited by the attorney-in-fact, and an examination by the Michigan Insurance Department as of December 31, 1920, refers to "An agreement, in the form of a release of the \$50,000 deposit."

The management advises us, under date of February 18, 1922, that "The \$50,000 of bonds and real estate mortgages deposited by the attorney as special deposit, have since been purchased by the subscribers from surplus funds paid in and accumulated, \$45,000 of it during the year 1921 and \$5,000 recently. The securities, therefore, are the actual property of the subscribers without any claim thereto on the part of the attorney-in-fact."

NATIONAL RETAIL LUMBER DEALERS INTER-INSURANCE EXCHANGE. — *Continued.*

Plan of Operation (as reported to us by the management).—The exchange insures property of retail lumber dealers. Separate individual accounts are kept by the attorney for each subscriber.

The attorney receives 25 per cent. of premiums collected as compensation, from which he defrays all expenses.

Lines are limited to \$25,000 on any one risk which is carried net. This is large compared to the premium income.

The attorney-in-fact agreement provides that, "Every contract of indemnity exchanged by virtue hereof shall contain a clause stipulating that we shall not, in the event of a fire or conflagration involving more than one risk, be or become liable for more than five times our annual deposit, and that in the event of such a fire, the aggregate of adjusted claims against us shall exceed five times our annual deposit, each of said claims shall suffer a pro rata reduction sufficient to reduce such aggregate to a sum equal to five times our annual deposit."

The attorney-in-fact informs us that there has been purchased a guarantee of \$100,000, effective from June 21, 1920, which guarantees individually each subscriber against any loss in excess of his net deposit, meaning in this instance 100 per cent. of the deposit on policies in effect, and not the usual 75 per cent. of the deposit (attorney-in-fact's compensation subtracted), which inter-insurance managers sometimes call their net deposit.

It is licensed in Mich., Mo., Minn., Ky., Ohio, Pa., Ill. and Ind.

Advisory Committee.—W. A. C. Miller, chairman, president W. A. C. Miller Co., Detroit, Mich; John E. Lloyd, president, Wm. M. Lloyd Co., Philadelphia, Pa.; Arch. C. Klumph, president Cuyahoga Lumber Company, Cleveland, Ohio; Adolphus Boeckeler, vice-president Boeckeler Lumber Company, St. Louis, Mo.; C. F. Wiebe, secretary Edward Hines Lumber Company, Chicago, Ill.

Income, 1921.—Premium deposits written, gross, \$75,107.58; less return premium deposits, \$9,726.81; net, \$65,380.77; interest, etc., \$2,290.72; subscribers paid up reserve, \$28,410.05; total cash income, \$96,171.54.

Disbursements, 1921.—Net losses, \$5,116.47; paid to attorney-in-fact for administration expense, \$16,555.74; guaranty, \$1,603.78; return to subscriber, \$10,274.31; purchase bonds and mortgages, deposited by attorney, \$45,197.75; total cash disbursements, \$78,748.05.

Transactions Since Organization.—Premium deposits received, gross, \$134,069.70; less reinsurance, \$13,877.81; net premium deposits, \$120,191.89; interest received on investments and bank deposits, \$5,138.71; subscribers paid up reserve, \$28,410.05; deposit by attorney, \$5,000.00; total cash income, \$159,235.65; losses and adjustment expenses paid, net, \$9,833.88; commissions paid to attorney-in-fact for administration expenses, \$30,812.39; guaranty, \$2,972.77; license fees, taxes, (1920), \$130.45; refund of interest collected on bonds and mortgages deposited by attorney, \$2,822.40; returned in cash to members, as savings, \$10,274.31; total cash disbursements, \$56,146.11.

NEW YORK RECIPROCAL UNDERWRITERS,

212 Fifth Avenue, New York, N. Y.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$2,363,080 00
Interest due and accrued thereon.....	23,997 50
Cash in banks and office.....	513,824 80
Premiums or deposits outstanding not over three months due	26,505 73

TOTAL CASH ASSETS..... \$2,927,408 03

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$3,284 03
Unearned premium deposits.....	390,817 84
Credits to subscribers unpaid.....	375,863 44
Salaries, rents, etc., \$500; accrued taxes, \$5,000	5,500 00
Due attorney-in-fact for administration expense	1,325 29
Reserve for accounts in adjustment.....	245 75

TOTAL LIABILITIES \$777,036 35

NET CASH SURPLUS..... 2,150,371 68

TOTAL \$2,927,408 03

GENERAL REVIEW.

HISTORY.—This is an inter-insurance exchange under the same management as that of the Individual Underwriters, which was the first organization of its kind in America. As of December 31, 1921, the exchange had approximately 630 subscribers and 900 risks.

MANAGEMENT AND REPUTATION.—This exchange was established in 1891 by John R. Waters, who acted as attorney and manager up to the time of his death in 1911. Mr. Waters was succeeded by Alfred G. Evans and Edwards B. Swinney, who managed the office until September, 1918, when they resigned in favor of Ernest W. Brown, the present attorney and manager, who for eight years acted as vice-president of the Blackstone and Merchants mutual

fire insurance companies, of Providence, R. I. Mr. Sidney G. Walker resigned as vice-president of the Manufacturers Mutual Fire Insurance Company and affiliated companies of Providence to become associated with Mr. Brown as deputy attorney.

It is making very substantial returns to subscribers as savings. The amount of savings returned to the subscribers in cash does not fully represent the amount of savings earned, for under the plans of this exchange no cash savings are returned to a subscriber, unless he retires as a subscriber, until his reserve fund, which may, with a new account, take three or four years to build up, is fully established; in the mean time the savings are held in the reserve fund credited to the subscriber's account.

NEW YORK RECIPROCAL UNDERWRITERS — *Continued.*

PLAN OF OPERATION (as reported to us by the management).—The compensation of the attorney is limited to 5% of all net premiums received, all other expenses being borne by the subscribers.

The exchange writes sprinklered risks only, and in every way enjoys an excellent reputation.

Both the attorney and deputy attorney have had many years' training in fire protection engineering, and the exchange is operating on sound lines.

Lines are limited to \$500,000 on a single risk, and while this might appear excessive, compared to its annual premium deposit income, we are advised that the exchange writes nothing but sprinklered risks and it has a very substantial cash surplus, as is shown by the above statement.

All applications for subscribership are, after inspection, passed upon by the advisory committee. Only concerns of the highest commercial standing are eligible for membership. They execute an agreement and power of attorney in which their liability is limited to \$500, or some multiple thereof, on any one risk and to ten times their single risk liability in a conflagration. No initial deposit is required apart from the premium. A subscriber's income as underwriter is accumulated up to twice his single risk liability, after which the surplus is paid out to him in cash in January of each year. Subscribership may begin or terminate at any time. Risks are generally written at tariff rates.

An unearned premium reserve fund, computed upon the same basis as required of stock companies, is maintained by this exchange.

An advisory committee, consisting of seven subscribers, exercises general supervision over the affairs of the office and acts as trustee for the funds. Members of this com-

mittee are elected by the subscribers at the annual meeting in January.

ADVISORY COMMITTEE AND TRUSTEES.—Arthur W. Watson, of Passavant & Co., New York; James A. Swan, of Pettis Dry Goods Co., Indianapolis; Robert M. Donaldson, of Mercantile Corporation, New York; E. C. B. Fetherstonhaugh, of Greenshields, Limited, Montreal; Samuel C. Pirie, of Carson, Pirie, Scott & Co., Chicago; M. Friedsam, of B. Altman & Co., New York; Charles W. Halsey, of Rogers Peet Co., New York.

TERRITORY.—The exchange is regularly licensed to transact business in the following States: Ala., Ark., Cal., Colo., Fla., Ill., Ind., Iowa, Kans., Ky., Md., Mich., Minn., Miss., Mo., Neb., N. Y., N. C., Ohio, Okla., Ore., Pa., S. C., Tenn., Texas, Utah, Va., Wash., Wis. and Dom. of Can.

INCOME, 1921.—Premium deposits written, gross, \$981,221.07; less return premium deposits, \$112,584.34; net, \$868,637.33; interest, etc., \$107,684.34; appreciation in book value of bonds, \$203,034.40; total cash income, \$1,179,356.07.

DISBURSEMENTS, 1921.—Losses paid, gross, \$73,284.25; less salvage, \$11,069.12; net losses, \$62,215.13; paid to attorney-in-fact for administration expense, \$140,435.11; advisory committee expense, \$4,729.60; legal expense, \$9,066.92; taxes, licenses and fees, \$21,143.40; other expenses, \$3,302.90; adjustment and settlement of losses, \$1,078.25; paid subscribers for earnings, \$371,835.09; total cash disbursements, \$613,806.40.

TRANSACTIONS SINCE ORGANIZATION.—Net premium deposits, \$11,017,321.14; losses and adjustment expenses paid, net, \$1,078,185.89; total savings credited to subscribers \$9,020,627; returned in cash to subscribers, as savings, \$7,045,373.68.

NORTH AMERICAN INSURANCE UNDERWRITERS, Springfield, Ill.

GENERAL REVIEW.

History.—The North American Insurance Underwriters was established January 13, 1920, and began business January 15, 1920.

Management and Reputation.—The attorney-in-fact is a corporation, North American Underwriters Company, Booth Building, Springfield, Illinois. The capitalization of the attorney-in-fact is \$50,000, of which \$25,000 has been paid in.

The active management of the exchange is in charge of Messrs. L. V. Barnes and W. J. Schmoll. Mr. Barnes states that for about six years he was connected with the Equitable Life Insurance Company of Iowa, as special agent, which constitutes his experience in the insurance business. Mr. Schmoll, for about six years, was connected with the James S. Kemper Agency, of Chicago, as an underwriter and statistician, in charge of the automobile department.

This exchange has not responded to our requests for information to compile report for this volume, and report made herein was prepared from information previously furnished.

It will be noted that the exchange has not operated long enough to have established records as to management, loss paying or savings to subscribers. If our subscribers are

solicited to become interested they should require full and up-to-date information from the exchange.

The financial figures given herewith are quotations from the statement filed by the exchange, with the Illinois State Insurance Department.

Plan of Operation (as reported to us by the management).—The exchange writes fire, theft, windstorm, tornado, cyclone, public liability, property damage and collision insurance on automobiles only, the maximum liability on any one risk being \$6,500, net \$2,000.

Business is accepted through agents and special traveling representatives following personal inspection by them.

The proportion of liability assumed by each subscriber is determined by his membership fee and premium deposits.

The attorney-in-fact informs us that "each member bears his pro rata share of all losses dependent upon the amount of coverage granted and the kind of insurance taken."

Premium deposits received are apportioned among all subscribers.

For the purpose of determining loss ratios, calculations are made each month, and policies are considered as becoming effective on the fifteenth day of the month.

The power of attorney provides that each subscriber shall pay to the attorney-in-fact a membership fee in each division as follows: Public liability and property damage,

NORTH AMERICAN INSURANCE UNDERWRITERS — *Continued.*

\$6; fire, theft, windstorm, tornado and cyclone, \$6; collision, \$6. For all divisions taken at one time, the membership fee is \$15. In addition to this membership fee, the power of attorney provides that the attorney-in-fact shall receive 30% of all deposits advanced by subscribers, out of which he shall pay all expenses except those pertaining to legal and adjustment expenses, insurance department fees and charges, taxes, reinsurance premiums, surety bonds, postage, stationery, advertising and printing, and that of levying and collecting assessments.

From time to time, when called upon to do so by the attorney-in-fact, subscribers shall deposit sufficient sums of money to pay their equitable proportion of the expenses above mentioned.

The power of attorney provides for the creation of an emergency fund by charging each subscriber's account with the equitable share thereof. The attorney-in-fact is authorized to deduct 5% from deposits made for the account of this guarantee fund.

The attorney-in-fact advises us that the liability of the subscriber is unlimited, but that "adequate reinsurance facilities" take care of this feature.

A subscriber may retire upon five days' notice in writing, whereupon the attorney-in-fact cancels the unexpired insurance, liquidates the accounts and returns the unused deposits, as per statement made in the power of attorney.

The rates charged are discretionary with the management, and not those used by the conference companies.

The executive officers and office force are bonded.

Details of operation are reported to subscriber by bulletin, although the frequency thereof is not given.

Service of process may be made upon the North American Underwriters Company or Director of Trade and Commerce of Illinois.

Officers.—The officers of the attorney-in-fact are:

President, Albert H. Rankin, Springfield: Vice-president First State Trust and Savings Bank.

Vice-president, Pascal E. Hatch, Springfield: Vice-president First National Bank.

Vice-president, L. V. Barnes: Secretary American Banking Company.

Secretary, D. L. Barnes: Vice-president and cashier American Banking Company.

Assistant secretary, W. J. Schmoll, Chicago: Formerly with Lumbermen's Mutual Casualty Company.

Treasurer, John K. George, Springfield: President Springfield Security Savings Bank; vice-president American Banking Company; vice-president and secretary State Trust and Savings Bank.

EXTRACTS FROM FINANCIAL STATEMENT AS OF
DECEMBER 31, 1921.

Admitted assets	\$34,902 78
Total liabilities	3,934 63
Surplus	30,968 15
Net premiums and/or assessments received	80,733 58
Total income	123,725 08
Net losses paid	31,667 76
Net expenses paid	101,454 16
Total disbursements	133,121 92
Attorney-in-fact, administration expense...	49,842 48

NORTH AMERICAN INTER-INSURERS OF THE CITY OF NEW YORK,

35-37 Nassau Street, New York, N. Y.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned	\$795,780 00
Interest due and accrued thereon	10,986 35
Cash in banks and office	70,562 09

TOTAL CASH ASSETS..... \$877,328 44

LIABILITIES, DECEMBER 31, 1921.

Unearned premium deposits.....	\$78,609 56
Accrued taxes	2,000 00

TOTAL LIABILITIES	\$78,609 56
NET CASH SURPLUS.....	798,718 88

TOTAL \$877,328 44

GENERAL REVIEW.

HISTORY.—This is an inter-insurance organization, which began business August 9, 1892, as the North American Lloyds. In April, 1896, the title was changed to the above. It has been under the present management since April, 1901.

Its membership is composed entirely of business houses of the large cities of the country, and, as of December 31 1921, it had 109 subscribers. It is under the supervision of an advisory board, consisting of seven members.

MANAGEMENT AND REPUTATION.—The exchange is under management of Benedict & Benedict, an old and prominent insurance brokerage firm, in excellent standing, and it has been successful in making large return of savings to subscribers. The lines written seem large in proportion to the net resources and premium volume, but the subscribers are very high class and the selection of risks very good.

Losses since organization have been very small, as a result of which a substantial surplus has been built up.

PLAN OF OPERATION (as reported to us by the management).—The exchange writes fire insurance only on approved sprinklered risks, principally dry goods, department stores and mercantile establishments at the regular stock company rates. The maximum policy issued covering any single risk is \$600,000. No risk is approved which in the judgment of the advisory board imperils, or is imperiled by other risks already insured. The liability is carried net as written, without reinsurance. These limits are fixed by the power of attorney, and only parties having high commercial ratings and of recognized business repute are invited to membership.

New members are admitted upon the recommendation of the attorneys, subject to the approval of the advisory board. Careful investigation is made in each case, personal inspection made, and unanimous approval of the advisory board is necessary before the admittance of new members.

NORTH AMERICAN INTER-INSURERS OF THE CITY OF NEW YORK — *Continued.*

The liability assumed by each subscriber is based on the rate fixed by board insurance companies, and the liability of each subscriber is limited to twice the amount of insurance authorized on any one risk as per articles of agreement, namely, \$20,000, \$10,000, \$5,000 and \$2,500 on classes "A," "B," "C" and "D" respectively. Each member underwrites a proportion of each policy during the period of his membership. The premium deposits are apportioned among all subscribers, and profits and losses are computed pro rata for each class and are credited January 1st; accumulated funds are subject to action of advisory board for return to subscribers in dividends. No extra assessments have ever been levied.

The compensation of the attorneys is fixed at 15% of the premium received, out of which all expenses are paid, except taxes, counsel fees, loss and litigation expenses and advisory board fees.

Membership may be terminated on five days' notice as to issuance of any further policies, and the account of the retiring subscriber is liquidated within ten days after all outstanding policies have expired or been canceled.

The assets are in the custody of the advisory board and the attorneys are under a \$5,000 bond for transmission of funds to the treasurer monthly.

Reports to subscribers are made at the close of the fiscal year and detailed reports of operations are rendered to each subscriber at other intervals when requested.

The attorneys and the insurance departments of New York and other States where the association is licensed to transact business are authorized to accept service of process binding upon all the members in the event of a dispute arising concerning any claim against the exchange.

Losses are adjusted either by the authorized representative or by independent adjustment companies representing a large amount of the insurance, or if the loss is small the adjustment is made by the local agents representing other companies.

The advisory board is elected at the meeting of subscribers on the fourth Tuesday of January.

RESERVE FUND AND SAVINGS.—The exchange maintains the same reserve as is required by stock companies. Since organization it has saved over 80% of premiums for subscribers.

ADVISORY BOARD.—Joseph H. Emery, of Emery & Beers Company, Inc.; Louis Stern, of Stern Brothers, Inc.; Jesse Isidor Straus, of R. H. Macy & Co., Inc.; Hicks Arnold Weatherbee, of Arnold, Constable & Co., Inc.; Arthur Iselin, of William Iselin & Co.; Henry Sandhagen, of Passavant & Co.; Eugene E. Mapes, of Brooks Brothers.

TERRITORY.—The exchange is licensed in Ill., Md., Mich., Mo., N. Y., Ohio and Pa.

INCOME, 1921.—Premium deposits written, gross, \$155,104.75; less return premium deposits, \$3,965.47; net, \$151,139.28; interest, etc., \$35,156.96; increase by adjustment of bonds, \$30,986.25; total cash income, \$217,282.49.

DISBURSEMENTS, 1921.—Losses paid, \$7,001.41, paid to attorney-in-fact for administration expense, \$22,670.88; advisory committee expense, \$330.81; legal expense, \$1,210; taxes, licenses and fees, \$4,244.58; other expenses, \$828.36; loss on sale of securities, \$662.50; total cash disbursements, \$36,948.54.

TRANSACTIONS SINCE ORGANIZATION.—Net premium deposits, \$1,746,963.50; losses and adjustment expenses paid, net, \$88,134.80; total cash disbursements, \$613,159.94.

NORTHERN CASUALTY UNDERWRITERS OF AMERICA,

20 East Jackson Blvd., Chicago, Ill.

GENERAL REVIEW.

History.—The Northern Casualty Underwriters of America is an inter-insurance exchange which was organized in the spring of 1921. This exchange has not responded to our requests for information to compile report for this volume. The report made herein was made from information previously received. It will be noted that the exchange has not operated long enough to have established records of management, loss paying or savings to subscribers. If our subscribers are solicited to become interested they should require full and up to date information from the management.

Management and Reputation.—As of March 31, 1921, the attorney-in-fact was J. A. Arkin, who informed us that he had filed papers with the Insurance Department of Illinois for the incorporation of the attorney-in-fact. The intention is to incorporate for \$100,000, paying in \$50,000, and the balance when necessary. Mr. Arkin states that he will be responsible for the underwriting of the business, and

that he has been a member of the bar and has practiced law in Chicago since 1906. In reply to our request for references, Mr. Arkin stated that he had never been called upon for references, nor had he ever given anyone references, and did not see why he should give them to the Best Company.

The attorney-in-fact has employed J. C. Nowak, who signs his name to correspondence as manager. Mr. Nowak was formerly connected with the Mercantile Motors Insurance Exchange and the Mercantile Plate Glass Insurance Exchange, both of Chicago, Illinois.

Our information does not disclose that there is anyone connected with the organization who has had any extensive insurance experience.

The subscriber signs an application which refers to the power of attorney being a part of the application. As a matter of fact recitation of the powers given to the attorney-in-fact are in a separate document which the subscriber may not have the opportunity of seeing at the time he

NORTHERN CASUALTY UNDERWRITERS OF AMERICA.—Continued.

signs the application. Of course this is not good procedure at all as the power of attorney should be an integral part of the document which the subscriber signs.

A peculiar provision of the power of attorney is the expressed agreement that the subscriber shall not be required to pay during any calendar year for losses and expenses an aggregate amount in excess of one full conference premium. From this it will be seen that a new and untried reinsurance exchange writing at cut rates and paying exorbitant expenses believes that conference premiums are sufficient for all purposes despite the fact that many of our oldest and most experienced companies find it extremely difficult to make both ends meet even at conference rates.

The exchange is circularizing insurance agents and brokers, stating that the rates of the exchange mean a saving of approximately 25% to automobile owners, and that brokers will be paid the usual 30% commission on new and renewal accounts.

Plan of Operation (as reported to us by the management).—The power of attorney provides that the attorney-in-fact is authorized to deduct and retain 45% of all moneys received by him from subscribers, but no part of this 45% includes license fees, taxes of any kind, State fees, insurance of reinsurance premiums, court costs or attorney's fees, claim expenses, expenses of board of trustees, or subscribers' expenses are to be charged against the remaining 55%. (From this it will be seen that the exchange will be obliged to experience an extraordinary low loss ratio in order that subscribers will not be called upon for assessments.)

The exchange is writing fire, theft, collision, liability and property damage coverage on private passenger and commercial automobiles.

The attorney-in-fact states that an unearned premium reserve fund will be maintained consisting of 50% of the net profits, which apparently means less than 27½% of the net premiums collected. After deducting 45% for management expenses, there remains 55% of the premium, one-half of which will be 27½% of the premiums collected. As claim expenses, court cost, reinsurance, license fees and trustees' expenses are to be also deducted, it will be seen that less than 27½% of the premiums collected will be set up as an unearned premium reserve. An unearned premium reserve is set up for the future protection of policyholders. It should be on hand to return to a policyholder in case his policy should be cancelled, and in case the policy should

continue in force, the unearned premium reserve is a fund from which contributions to losses are paid. (Most state laws provide that the unearned premium reserve shall be at least 50% of the premiums in force, and this reduction of this safety provision to less than 27½% upon rates which are less than those of the conference, leaves very little for the protection of the subscriber.)

The policy provides that the contract may be cancelled by the assured or the attorney-in-fact at any time by five days' written notice, short rate if cancelled by subscriber, pro rata if by the attorney-in-fact. At cancellation the unearned premium shall be returned on surrender of the contract. (It will be noted that nothing is said concerning return of any savings to the subscriber, and it may be that the attorney-in-fact realizes that there will probably be no savings.)

The power of attorney provides for a board of three or more trustees, the first board to be chosen by the attorney-in-fact to serve until the annual meeting of the subscribers. At the annual meeting of the subscribers members of the board of trustees shall be chosen and subscribers may be present and vote in person or by proxy. The power of attorney provides that should the subscriber not appear at such annual meeting, or shall not appoint any subscriber as his proxy, then the attorney-in-fact is authorized to act as proxy. As the meetings of the subscribers are seldom attended in person or by proxy, and as the attorney-in-fact has the power to cancel the policy of any trustee, and thus cancel his right to be a trustee, it will be seen that the board of trustees must be subservient to the dictation of the attorney-in-fact.

Board of Trustees.—The names of the board were not sent to us.

EXTRACTS FROM STATEMENT AS OF DECEMBER 31, 1921, AS FILED WITH THE ILLINOIS DEPARTMENT.

Total cash assets.....	\$64,633 63
Net cash surplus	57,930 72
Unearned premiums	5,202 91
Net premium deposits written, policy fees and assessments	39,875 29
Total cash income	89,425 93
Losses paid	3,024 24
Expenses paid	6,193 56
Total disbursements	24,696 74

OLDS AND STOLLER INTER-EXCHANGE,

1040 Geary Street, San Francisco, Cal.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$171,706 93
Interest due and accrued thereon.....	444 71
Cash in banks and office.....	43,975 01
Premiums or deposits outstanding not over three months due.....	36,148 96
Deposits to secure bonds on appeal.....	5,017 34
Equipment	6,715 77
Accounts receivable	14,868 84

TOTAL CASH ASSETS..... \$278,877 56

LIABILITIES, DECEMBER 31, 1921.

LOSSES: Automobile, \$32,050.47; reserve for liability losses, \$99,597.93; net.....	\$131,648 40
Unearned premium deposits.....	74,032 62
Reserve for taxes.....	18,647 38

TOTAL LIABILITIES \$219,328 40
NET CASH SURPLUS..... 59,549 16

TOTAL \$278,877 56

OLDS AND STOLLER INTER-EXCHANGE. — *Continued.*

GENERAL REVIEW.

History.—This is an inter-insurance exchange which was organized under the reciprocal laws of California, effective July 27, 1917. The exchange began business on January 1, 1918. It is licensed in California only.

Management and Reputation.—The attorney-in-fact and manager is Olds & Stoller, Inc. The corporation is capitalized at \$75,000, with offices, 1040 Geary street, San Francisco, Cal. The officers are: President, Frank R. Stoller; vice-president, William M. Abbott; secretary-treasurer, A. C. Olds.

Mr. Stoller has had extensive experience as an inter-insurance organizer, being formerly connected with T. H. Mastin & Company, of Kansas City, Mo., from which point he removed to the Pacific coast in 1912 and organized the Individual Underwriting Corporation as the attorney-in-fact for the Pacific Automobile Indemnity Exchange of California. He continued the management of that exchange until September, 1917, when he in company with William M. Abbott and A. C. Olds organized the Olds and Stoller Inter-Exchange.

Mr. Abbott is general manager for the United Railroads and an attorney of high standing.

Mr. Olds has been in the fire insurance business for twenty years as State agent and adjuster; executive special agent and Pacific coast manager of the Phenix Insurance Company of Brooklyn, and during the six years prior to the organization of Olds and Stoller Inter-Exchange was manager of the Caledonian of Scotland for the Pacific coast, with headquarters at San Francisco.

We have been furnished a list of the stockholders of the management company, which includes the names of many prominent and influential business men in San Francisco.

In 1921 the losses were about normal and the expenses above normal, but there was a substantial return to subscribers. The unearned premiums appear small, but it must be remembered that the exchange collects only 25% of the premium deposits in advance.

Advisory Board.—Wm. A. Rankin, secretary-treasurer, Walton N. Moore Dry Goods Company; R. S. Shainwald, vice-president and general manager The Paraffine Companies, Inc.; A. K. Tichenor, vice-president Alaska Packers Association; Chas S. Tripler, secretary-treasurer Van Arsdale-Harris Lumber Co.; H. H. Earle, treasurer and comptroller Weinstock Nichols Co.

Plan of Operation (as reported to us by the management).—The exchange insures automobiles against fire, theft, property damage, collision and liability. Tariff rates are used as a basis.

The maximum liability assumed in any one hazard is \$40,000 and the largest net line assumed is \$10,000. The management advises that excess re-insurance is carried up to \$50,000 in excess of \$5,000 on fire risks and for all amounts in excess of the \$5,000 and \$10,000 limits on liability losses. The exchange claims to write only the best risks, declining taxicabs, jitneys, livery cars and other hazardous classes.

The commission of the attorney is 12%, out of which the attorney provides the necessary books, printing, stationery, office supplies, furniture, fixtures and office equipment

and pays any loss of premium on account of cancellation for non-payment.

Subscribers make an initial payment of 25% of the annual premium and pay the remaining 75% in twelve equal installments. The subscribers' liability is limited to the amount of the basic premium.

Provision is made for the accumulation of a guaranty fund by the attorney-in-fact setting aside 25% of its income to the credit of this fund. The purpose of this fund is to equalize the apportionment of losses and expenses, and to guarantee that the losses and expenses shall not exceed the basic premium. On December 31, 1921, the attorney-in-fact corporation had deposited with the exchange \$137,000 under this plan. The management advises that "the corporation's equity in this fund may be withdrawn only after it ceases to act as attorney and after all claims there against have been paid."

We are advised that the attorney is bonded for \$50,000.

Savings are distributed to members at the end of the policy year. All funds of this exchange are in the custody of the attorney and advisory board.

The Advisory Board is active, and meets monthly with the officers of the management company to review the previous month's business, and to advise with them in all matters pertaining to the conduct of the business.

The liability of the exchange or of the subscriber may be cancelled at any time by either of the parties giving five days' written notice to the other. In the event of cancellation the profits, if any, are returned.

The attorney-in-fact and the Insurance Commissioner of California are authorized to accept service of process.

In connection with this report, see important article introducing this section.

Income, 1921.—Premium deposits written, gross: Automobile, \$550,126.18; liability, \$251,529.50; less return premium deposits, automobile, \$143,551.94; liability, \$52,966.47; net, automobile \$406,574.24; liability, \$198,563.03; 605,137.27; interest, etc., \$3,493.23; guarantee fund, \$33,142.85; increase in book value of war saving stamps, \$24.00; total cash income, \$646,797.40.

Disbursements, 1921.—Losses paid, gross: Automobile, \$248,493.54; liability, \$61,965.79; less salvage, automobile, \$6,054.35; net losses, automobile, \$242,439.19; liability, \$55,911.44; total, \$304,404.98; paid to attorney-in-fact for administration expense, \$119,493.32; advisory committee expense, \$1,300.90; legal expense, \$2,700.00; taxes, licenses and fees, \$9,908.06; other expenses, \$138,996.33; loss on sale of bonds, \$287.50; unused premium deposits returned to subscribers, \$64,233.98; total cash disbursements, \$641,325.07.

Transactions Since Organization.—Premium deposits received, gross, \$2,342,242.13; less reinsurance, \$550,026.76; net premium deposits, \$1,792,215.37; interest received on investments and bank deposits, \$12,242.97; guaranty fund, \$140,595.45; increase value war saving stamps, \$48.00; total cash income, \$1,945,101.79; losses and adjustment expenses paid, net, \$928,964.12; commissions paid to attorney-in-fact for administration expenses, \$368,869.58; other expenses paid, \$28,122.07; returned in cash to members, as savings, \$291,750.09; total cash disbursements, \$1,617,705.86.

OREGON AUTO INDEMNITY EXCHANGE,

601 Pittock Block, Portland, Ore.

CASH ASSETS, DECEMBER 31, 1921.		LIABILITIES, DECEMBER 31, 1921.	
Cash in banks and office.....	\$41,475 32	Total unpaid losses	\$1,767 40
Premiums or deposits outstanding not over three months due	10,439 71	Unearned premium deposits	17,091 99
		Unpaid legal expenses.....	100 00
		Guarantee fund	25,000 00
		TOTAL LIABILITIES	\$43,950 45
		NET CASH SURPLUS	7,955 58
TOTAL CASH ASSETS	\$51,915 03	TOTAL	\$51,915 03

GENERAL REVIEW.

History.—We have not been informed as to the history of this organization.

Management and Reputation.—The attorney-in-fact is the Oregon Auto Underwriters, a corporation of which Mr. Milton E. Kahn is manager.

The exchange confines its operations to Oregon, and the lines of insurance pertaining to automobiles.

The Insurance Commissioner of the State of Oregon advised us under date of May 28, 1922, that the exchange has a guarantee fund of \$25,000 held as a trust fund for the benefit of subscribers by the United States National Bank of Portland, Oregon, and that this fund can only be drawn upon for claims approved by the Insurance Department.

Plan of Operation (as reported to us by the management).—The power of attorney provides that the exchange shall be managed in accordance with the rules and regulations of the exchange, which are on file at the offices of said exchange, and the provisions of which are not stated in the power of attorney. We, therefore, cannot give the essential features of the power of attorney.

The exchange advises us that it had, on December 31, 1921, about 900 subscribers.

Advisory Board.—Arnold I. Blitz, Lowengart and Company; George W. Burt, Crystal Ice & Storage Company; A. M. Eppstein, Schwan Piano Company; Bradley A. Ewers, attorney.

Income, 1921.—Premium deposits written, \$68,138.75; less return premium deposits, \$15,828.57; net premium deposits, \$52,310.18; total cash income, \$52,310.18.

Disbursements, 1921.—Losses paid, gross, automobile, \$21,285.18; less salvage, \$233.30; net losses, \$21,051.88; paid to attorney-in-fact for administration expense, \$16,425.15; legal expense, \$629.25; taxes, licenses and fees, \$259.25; other expenses, \$715.75; total cash disbursements, \$39,081.28.

Transactions Since Organization.—Premium deposits received, gross, \$113,470.19; less return premium deposits, \$28,758.13; net premium deposits, \$84,712.06; guarantee fund, \$25,000.00; total cash income, \$109,712.06; losses and adjustment expenses paid, gross, \$30,327.66; less salvage, \$256.80; losses and adjustment expenses paid, net, \$30,070.86; commissions paid to attorney-in-fact for administration expenses, \$25,607.52; advisory board, \$300.00; Insurance Department, license fees, \$442.25; total expenses paid, \$86,249.77.

PACIFIC AUTOMOBILE INDEMNITY EXCHANGE,

Mills Bldg., San Francisco, Cal.

CASH ASSETS, DECEMBER 31, 1921.		LIABILITIES, DECEMBER 31, 1921.	
Bonds and stocks owned.....	\$268,006 01	Losses in process of adjustment.....	\$27,521 85
Cash in banks and office.....	143,597 06	Unearned premium deposits.....	314,613 94
Premiums or deposits outstanding not over three months due.....	100,762 54	Accrued taxes	17,312 50
Other cash assets.....	11,541 36	Due attorney-in-fact for administration expense	2,747 32
		Statutory liability reserve.....	73,476 19
		TOTAL LIABILITIES	\$435,671 80
		NET CASH SURPLUS.....	88,235 17
TOTAL CASH ASSETS.....	\$523,906 97	TOTAL	523,906 97

GENERAL REVIEW.

History.—This is an inter insurance exchange which was established in July, 1912, and began business August 1, 1912. In December, 1912, the Western Automobile Underwriters of San Francisco was consolidated with this exchange. The exchange was originally organized by Moses,

Seaver & Co., which company was later taken over by the present management. At the close of 1921 the exchange had approximately 11,500 members.

Management and Reputation.—The attorney-in-fact is the Individual Underwriting Corporation, which is in good repute. Its officers are as follows: President, Wm. M. Mc-

PACIFIC AUTOMOBILE INDEMNITY EXCHANGE.— *Continued.*

Gee; vice-president, Taylor R. Hudson; secretary, C. H. Newton; treasurer, C. A. Wear. The directors consist of William M. McGee, J. D. Riddell, Taylor R. Hudson, B. F. B. Wallis and J. D. Riddell, Jr.

The Individual Underwriting Corporation maintains offices at Los Angeles, San Diego, Pasadena, Santa Barbara, Ventura, San Francisco, Oakland, Sacramento, Fresno, San Jose and Stockton, California; at Portland, Oregon; Seattle, Washington; Salt Lake City, Utah; and Dallas, San Antonio, Houston and Beaumont, Texas.

Plan of Operation (as reported to us by the management).—We are advised that the exchange operates on the following plans: The exchange insures automobiles and motor trucks against fire, theft, liability, property damage and collision, writing only those classified as preferred risks.

The maximum policy issued covering any single risk is \$20,000. The limitations of liability are \$10,000 for one person, \$20,000 for one accident. The business is secured by solicitors, and brokers are not generally recognized. The proportion of liability assumed by each subscriber is limited to an amount not more than the initial deposit on any casualty, but to provide against unusual losses a surplus fund is established, the attorney being authorized to use for that purpose the interest that accrues on the funds of the exchange, and one-half of one per cent. per month of the total basic premium. The exchange also has a blanket reinsurance policy for \$30,000 in excess of \$10,000 to cover in case of conflagration.

Upon acceptance of an application, the subscriber is required to make (for his own credit) an initial deposit with the attorney of not less than 25% of his total annual premium at the rate determined by the management, substantially board, and the subscriber is required to pay promptly thereafter bills rendered monthly by the attorney for an amount equal to $6\frac{1}{4}\%$ of his total annual premium. An individual account is kept with each policyholder and every month he is charged with his proportion of the losses and expenses. At the end of a policy year, or upon cancellation prior thereto, the account is adjusted upon the basis of actual cost. The losses are pro rated in the proportion that

the total premium of each member bears to the total losses and expenses.

The attorney receives $2\frac{1}{2}\%$ per month on the premium deposits, out of which it pays all expenses of administration, except taxes. The financial statement indicates that the amount paid the attorney-in-fact during 1920 and since organization was approximately 40% of the premiums. This appears excessive.

Policies may be canceled upon five days' notice, in which event the member receives the balance of his unearned premiums and his proportion of savings.

The officers are bonded for \$100,000.

Financial statements are issued and furnished to members semi-annually.

The attorney-in-fact and the Insurance Commissioners of the States where the exchange is licensed are authorized to accept service of process binding upon all the members in the event of a dispute arising concerning any claim against the exchange.

The exchange is licensed in Cal., Ore., Texas, Utah and Washington.

Advisory Committee.—Motley H. Flint, vice-president Los Angeles Trust and Savings Bank; Trigg Garner, vice-president Morris Bank; R. H. Raphael, president Raphael Glass Company; J. F. Rhodes, contractor and builder; E. B. Rivers, president Rivers Brothers Co., Inc., commission merchants, all of Los Angeles, Cal.

The original board was elected by subscribers. Vacancies are filled by the attorney-in-fact.

Income, 1921.—Premium deposits written, gross, \$725,015.70; less return premium deposits, \$24,588.75; less reinsurance, \$625.03; net, \$699,801.92; interest, etc., \$16,840.41; guarantee fund, \$20,115.14; other cash income, \$17.94; total cash income, \$737,675.41.

Disbursements, 1921.—Losses paid, gross, \$396,136.02; less salvage, \$15,355.01; net losses, \$380,781.01; paid to attorney-in-fact for administration expense, \$273,916.76; advisory committee expense, \$40.00; taxes, licenses and fees, \$20,945.54; other disbursements, \$179.50; total cash disbursements, \$675,862.81.

PENNSYLVANIA INDEMNITY EXCHANGE,

Broad Street & South Penn. Square, Philadelphia, Pa.

CASH ASSETS, DECEMBER 31, 1921.

Investment securities, market value.....	\$656,441 50
Cash	58,788 47
Premiums or deposits outstanding not over three months due.....	28,648 22
Accrued interest	8,512 52
Other cash assets.....	600 00

TOTAL CASH ASSETS..... \$747,990 71

LIABILITIES, DECEMBER 31, 1921.

Special loss reserve, for claims in process of adjustment)	\$125,816 99
Unearned premium deposits.....	368,565 64

TOTAL LIABILITIES \$509,382 63
NET CASH SURPLUS..... 238,608 08

TOTAL \$747,990 71

GENERAL REVIEW.

History.—This is an inter-insurance exchange which received its certificate of authority during the latter part of December, 1914, and issued its first policies on January 2, 1915. We were not advised of the number of subscribers.

It was organized by Walter Moses, Horace N. Tuttle, Willard M. Rice and William E. Chapman (deceased).

The National Indemnity Exchange, of Philadelphia, Pa., was consolidated with this exchange April 1, 1922.

Management and Reputation.—The attorney-in-fact is the Pennsylvania Indemnity Company, a Pennsylvania corporation. The management advises that the capital now outstanding is \$10,000, common, par \$50 with \$5,000 preferred stock held in the treasury.

PENNSYLVANIA INDEMNITY EXCHANGE.—Continued.

The officers of the Pennsylvania Indemnity Company are: President, Walter Moses; vice-president, Horace N. Tuttle; second vice-president, L. H. Shrigley; general counsel, Francis Chapman; secretary, John A. Slemmons, and treasurer, Willard M. Rice. All are active in the management. The organization is making good progress and is in excellent repute.

Plan of Operation (as reported to us by the management).—The policies issued cover automobile, fire, theft, collision, property damage and personal liability. The business of the exchange is restricted to insurance on automobiles.

The business is written at tariff rates, and the maximum liability assumed on any one risk is \$5,000 for one accident and \$10,000 for any number of persons in any one accident.

The remuneration of the attorney-in-fact is 25% of the premiums received. This compensation covers all expenses incident to the management of the exchange, except adjusting, legal and reinsurance expenses, and federal and state taxes.

The attorney is authorized to set aside a portion of the earnings to each subscriber's account for contribution to a general contingent fund. The amount of this deduction is determined at the discretion of the trustees. Subscribers upon retiring receive all earnings and unearned premiums, if any, credited to their account, but cannot withdraw their contributions to the general contingent fund. This fund is created for the purpose of paying unsettled and abnormal losses that might occur and is returnable to the subscribers only in event of the liquidation of the exchange.

In the financial statements published in connection with this report the premiums and unearned premium reserves are shown net, i. e., after deduction of the attorney-in-fact's remuneration of 25%.

Liability of Members.—The contingent liability of subscribers is limited to an amount equal to one additional premium.

The attorney states that excess reinsurance is carried for fire losses in excess of \$15,000 in any one conflagration up to a total of \$165,000, and for liability in excess of the limits noted to a total of \$60,000 on account of injury to

any one person and \$100,000 on account of any one accident.

Savings.—The finances of the exchange are in charge of a board of trustees, selected from among the subscribers.

This exchange was examined by the Pennsylvania State Insurance Department in January, 1921, which commended the management upon the manner in which it is being conducted.

The dividends reported by the examiner as having been paid for the several years should have been as follows: 1916, 35%; 1917, 35%; 1918, 35%; 1919, 25%; 1920, 25%.

During 1921, the attorney-in-fact advises us, a dividend of 25% on earned premiums was paid to subscribers.

Trustees.—John B. Stetson, Jr., of John B. Stetson Hat Company, Philadelphia, Pa.; Alfred R. Wiggan, president Belle Mead Sweets Company, Trenton, N. J.; Albert E. Snowman, manager E. T. Burrowes & Co.; Robert S. Woodward, Jr., vice-president Electro Dental Manufacturing Co., Philadelphia, Pa.

Territory.—Licensed in Kentucky, Maryland and Pennsylvania.

Income, 1921.—Premium deposits written, \$919,689.39; less reinsurance, \$767.95; net premium deposits, \$918,921.44; interest on investments and bank balances, \$31,748.14; readjustment of market value of securities, \$34,498.85; other cash income, \$9,668.46; total cash income, \$994,236.89. (The gross premium deposits written in 1921 were, \$1,181,923.11.)

Disbursements, 1921.—Losses, adjustment and legal expense, \$497,028.06; return deposits to subscribers, \$378,866.40; taxes and miscellaneous, \$1,576.08; total cash disbursements, \$877,470.54.

Transactions Since Organization.—Premium deposits received, gross, \$3,587,736.75; less reinsurance, \$37,457.42; net premium deposits, \$3,550,279.33; interest received on investments and bank deposits, \$98,961.65; other cash income, \$9,068.46; total cash income, \$3,658,309.44.

Losses, adjustment and legal expenses paid, net, \$1,553,492.27; returned deposits to subscribers, \$1,349,214.30; taxes and miscellaneous, \$7,612.16; total cash disbursements, \$2,910,318.73.

PREFERRED AUTOMOBILE INSURANCE EXCHANGE,

315 Commercial Savings Bank Bldg., Grand Rapids, Mich.

GENERAL REVIEW.

History.—The above-mentioned inter-insurance exchange was organized under the laws of Michigan July 12, 1921, and began business October 1, 1921.

Management and Reputation.—The attorney-in-fact is the Preferred Automobile Underwriters Company, a corporation with \$250,000 preferred stock, and \$50,000 shares of common stock, the latter stock having no par value. Twenty-five thousand dollars has been paid in.

The stock is being sold in blocks of 10 shares to each policyholder, for \$125. This money is being invested in Government bonds or municipal bonds, and will be deposited with the State Treasurer for the protection of the policyholders. In addition to this \$125 payment, the policyholder pays the regular standard old line rate for his insurance.

Officers of the attorney-in-fact are: President, Edward P. Whitney; vice-president, Hon. Arthur J. Tuttle; vice-

president and general counsel, Earl Phelps; secretary-treasurer, Lee H. Bierce.

Directors of the attorney-in-fact are: Hon. Arthur J. Tuttle, Detroit, Mich., Federal judge Eastern District of Michigan; E. D. Conger, Grand Rapids, Mich., president of Peoples Savings Bank; Chas. E. Cartier, Grand Rapids, Mich., capitalist and lumberman, Cartier & Holland Lumber Co.; Earl F. Phelps, Grand Rapids, Mich., lawyer; Edward P. Whitney, Grand Rapids, Mich., formerly president of the United Automobile Insurance Co.; John M. Halloran, Grand Rapids, Mich., Halloran National Detective Agency; Lee H. Bierce, secretary of Association of Commerce, Grand Rapids, Mich.; F. F. Wood, Grand Rapids, Mich., F. F. Wood Motor Car Co.; C. H. Hare, Detroit, Mich., president Michigan Retailers Fire Insurance Co. of Detroit, Mich.; E. A. Stowe, Michigan tradesman.

The exchange has not operated long enough to have established records, and financial statement is not available at the time of going to press with these reports.

PREFERRED AUTOMOBILE INSURANCE EXCHANGE.—Continued.

Plan of Operation (as reported to us by the management).—The lines of insurance to be transacted are automobile fire, theft, collision, property damage, and liability, on pleasure cars owned by a selected class of business or professional men. The maximum amount to be carried upon any single risk is—gross, not deducting reinsurance, \$12,000. The amount to be carried net is not stated. No business is accepted through brokers. Members must be recommended. The underwriters are to use different rating agencies, such as banks, business references, etc., and each recommendation is to be followed up by a personal inspection.

Subscribers are not to be subject to assessments, as old line rates are to be charged, and the \$125 paid for each member for stock, builds a reserve fund.

Premiums are credited to the individual accounts of subscribers, and the pro rata share of losses and operation expenses is to be figured each month. The account of every member insured before the 15th of the month is figured for the whole month, and the accounts of members after the 15th are carried over to the next month. Profits and savings are to be disbursed to members monthly.

There is no provision for the withholding of savings before the final determination of existing liabilities, and losses are to be considered as total until otherwise determined. The assets of the exchange are to be in the custody of the treasurer of the attorney-in-fact, who is bonded in the amount of \$25,000.

Details of the operation of the exchange are to be reported to the subscribers yearly.

The Insurance Commissioners of the States in which the exchange will operate are to be designated as those upon whom service of legal process may be made.

The application for insurance is to be signed by the applicant, and designates certain powers of the attorney-in-fact. Although the application does not state the limitation of the administration expenses, President Whitney informs us that they are to be limited to 20% of the premium deposits. We quote from the application for insurance: "The Preferred Automobile Underwriters Company shall pay out of my fund my proportion of the cost of any and all operating expenses, claims, or demands, as adjusted, compromised or reduced to judgment, which arise or are incurred while this contract is in force." It will be seen that the information we have is very indefinite as to what expenses the 20% paid to the attorney-in-fact cover.

The insurance coverage may be cancelled, effective as of the last day of any calendar month, by either party giving the other five days prior notice in writing, at which time the subscriber's account is to be liquidated and any unused premium returned.

Financial Statement as of December 31, 1921.—The company did not send us any financial statement. The exchange is very young and the financial statement was probably omitted on that account.

PRODUCERS AND REFINERS UNDERWRITERS, Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$144,453 00
Premiums or deposits outstanding not over three months due.....	30,793 77

TOTAL CASH ASSETS..... \$175,246 77

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$13,955 62
Unearned premium deposits.....	84,866 66
Due attorney-in-fact for administration ex- pense	9,099 01
Reinsurance	5,443 24
Guaranty contract	375 98

TOTAL LIABILITIES	\$113,740 51
NET CASH SURPLUS.....	61,506 26
TOTAL	\$175,246 77

GENERAL REVIEW.

History.—This is an inter-insurance exchange which began writing business July 1, 1918, having been organized primarily for the handling of oil properties, refineries and storage tanks, but now writes some other classes.

Management.—This exchange is under the same management as the Manufacturing Lumbermen's Underwriters, which is in excellent repute and which has been in successful operation since 1898.

As of December 31, 1920, the exchange had 652 subscribers, insuring 1252 risks.

The attorney-in-fact is the Rankin-Benedict Company, the officers of which are as follows: President, G. M. Payne; vice-president, H. C. Alley; secretary, W. L. Gee.

It will be noted that the entire assets of the exchange consists of cash in banks and office and outstanding premium deposits.

The attorney states that the largest gross line written is \$50,000, of which \$10,000 is carried net. We are of the

opinion that the practice of writing large gross lines and reinsuring the major portion is an unwise practice for an inter-insurance exchange. The losses of the exchange, thus far have been moderate, and its expenses not excessive.

Plan of Operation (as reported to us by the management).—The exchange insures metal workers, hotel, and drug stores on the following plans: Each member makes a nominal deposit based upon the rate fixed, and underwrites a proportion of each policy issued during the period of his membership. Premium deposits are credited to the respective accounts of subscribers, and each policy in force is charged with such proportion of any loss as its premium bears to the total premiums in force at the time of fire. Surplus deposits or savings are returned to subscribers, except that the attorney is authorized to set aside such amount thereof as may be deemed advisable for the purpose of providing an adequate surplus or reserve. In the event of the termination of a contract, the balance remaining to the subscriber's credit as surplus or savings,

PRODUCERS AND REFINERS UNDERWRITERS. — *Continued.*

after all outstanding claims or expenses have been apportioned, is returned.

Statement published below indicates the savings returned to members to be about 2½% of the net premium deposits since organization.

The assessment liability is an amount equal to one annual deposit but no assessment has ever been levied. We are advised by the attorney-in-fact that the exchange has a contract with a stock fire insurance company whereby the members are protected against assessment. The power of attorney provides for such a guaranty, and allows the attorney not to exceed 5% of all premium deposits to pay for such reinsurance.

We were not informed as to the terms of this excess reinsurance and cannot form an opinion of the character of the protection furnished thereby.

The remuneration of the attorney-in-fact is 25% of all premium deposits received for credit to the subscriber's accounts, out of which the attorney defrays all expenses, except license fees, taxes, legal and Advisory Committee expenses.

The exchange has an Advisory Committee consisting of five subscribers. All funds of subscribers are deposited in banks, or invested in securities approved by the Advisory Committee. Disbursements from funds of subscribers are required to be made by check, signed by the attorney-in-fact, and countersigned by a member of the Advisory Committee, or by a bank or trust company approved by said committee.

Any member may terminate his subscription upon giving ten days' notice in writing; the attorney-in-fact has the same privilege.

Territory.—The exchange is licensed in Ala., Idaho, Kansas, Mich., Minn., Mo., N. C., Okla., Ore., Penn., S. C., Tenn., Texas and Wis.

Advisory Committee.—C. L. Maguire, Northland Oil Co.; J. W. Gilliland, Gilliland Oil Co.; C. A. Braley, Sinclair Refining Co.; Roy B. Jones, Panhandle Refining Co.; E. N. Reed, Reed Oil Co.; W. J. Sloan, Sloan & Zoak; W. A. Pickering, W. R. Pickering Lumber Co.

Trustee.—Commerce Trust Co.

Income, 1921.—Premium deposits written, gross, \$308,569.99; less return premium deposits, \$93,426.63; less reinsurance, \$51,538.49; net, \$163,604.87; interest, etc., \$3,268.16; total cash income, \$166,873.03.

Disbursements, 1921.—Losses paid, gross, \$46,381.99; less reinsurance, \$2,081.30; net losses, \$44,300.69; paid to attorney-in-fact for administration expense, \$53,663.33; advisory committee expense, \$56.32; legal expense, \$1,870.24; taxes, licenses and fees, \$4,008.00; guaranty contract, \$4,255.79; exchange, \$799.66; savings returned, \$8,252.87; total cash disbursements, \$117,206.90.

Transactions Since Organization.—Premium deposits, received, gross, \$639,991.86; less return premium deposits, \$167,925.55; less reinsurance, \$64,481.73; net premium deposits, \$407,584.58; interest received on investments and bank deposits, \$5,686.55; total cash income, \$413,271.13; losses and adjustment expenses paid, gross, \$116,359.49; less reinsurance, \$3,911.25; losses and adjustment expenses paid, net, \$112,448.24; commissions paid to attorney-in-fact for administration expenses, \$118,016.59; exchange, \$1,268.72; legal, advisory and taxes, \$7,954.16; guaranty contract, \$10,619.75; returned in cash to members as savings, \$10,988.50; total cash disbursements, \$261,295.96.

RECIPROCAL ANNEX,

Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Cash	\$103,884 13
Premiums or deposits outstanding	4,428 22
Loans secured	43,895 33

TOTAL CASH ASSETS..... \$152,207 68

LIABILITIES, DECEMBER 31, 1921.

Unearned premium deposits.....	\$29,976 68
Dividends declared, but unpaid.....	41,691 95
Reserves for losses in process of adjustment	3,000 00

TOTAL LIABILITIES \$74,668 63
NET CASH SURPLUS..... 77,539 05

TOTAL \$152,207 68

GENERAL REVIEW.

HISTORY.—This is an inter-insurance exchange which began business November 1, 1906.

MANAGEMENT AND REPUTATION.—Its attorney and manager is J. W. Geervey, who also acts in the same capacity for the Lumberman's Exchange and the Reciprocal Underwriters, similar organizations, the operations of which have been successful.

This exchange has enjoyed a favorable loss record and its accumulated resources, while not large, are adequate to meet ordinary losses. The lines written are conservative. It is returning substantial savings to subscribers.

PLAN OF OPERATION (as reported to us by the management).—Only first class mercantile and lumber risks are written. Tariff rates are secured, and the largest amount written on one risk is \$5,000. In addition to the premium deposit each subscriber deposits \$25 for each risk of \$5,000

which he wishes to insure, or a proportionately less deposit for a smaller amount of insurance. His account is then credited with his proportion of the premiums written daily. When these credits amount to twice the amount of his deposit (not including his deposit) the entire amount is set aside to his account as a reserve.

All amounts credited to his account thereafter are returned to him in dividends at the end of each fiscal year, less 20% and his proportion of losses and expenses.

Should a member withdraw, his deposit and unearned premium is returned to him, also the earned portion of all amounts credited to his account.

The management advises that the original liability of a member was limited to his subscription on a risk, which is \$5 per thousand, but that owing to the increase in members the actual liability on a risk is now but fifty-six cents per thousand.

RECIPROCAL ANNEX — *Continued.*

The compensation of the attorney and manager is 20% of the premium deposits received.

ADVISORY COMMITTEE.—H. J. Hodge, chairman, hardware and implement dealer, Abilene, Kan.; T. J. O'Neill, hardware dealer, Osage City, Kan.; L. L. Seibel, president Badger Lumber Co., Kansas City, Mo.; E. C. Hood, president A. Hood & Sons Implement Co., Pittsburg, Kan.; Benj. B. Foster, president Foster Lumber Co., Kansas City, Mo., and W. B. Kennedy, secretary and general manager T. H. Rogers Lumber Co., Oklahoma City, Okla.

INCOME, 1921.—Premium deposits written: Gross, \$83,627.23; deposits, \$2,180.00; less return premium deposits, \$15,865.82; less reinsurance, \$204.73; net, \$69,736.68; interest, etc., \$4,115.25; loans paid, \$6,000; total cash income, \$70,861.93.

DISBURSEMENTS, 1921.—Losses paid, \$5,616.87; paid to attorney-in-fact for administration expense, \$15,694.01; dividends paid, \$39,208.23; other expenses, \$3,686.97; securities purchased, \$6,000; total cash disbursements, \$70,206.08.

RECIPROCAL EXCHANGE,

Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$7,000 00
Bonds and stocks owned.....	402,261 13
Interest due and accrued thereon, net deposits in course of collection.....	55,976 61
Cash in banks.....	569,791 05
Guarantee fund	605,830 00

TOTAL CASH ASSETS..... \$1,640,858 79

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$30,700 00
Surplus, reserve and guarantee fund.....	1,610,158 79

TOTAL \$1,640,858 79

GENERAL REVIEW.

History.—This is a reciprocal insurance institution which was established, December 1, 1900, by Mr. Bruce Dodson. It writes fire insurance for Ice Manufacturers, Ice Cream Manufacturers, Dairies and Creameries, Bread and Cracker Bakers, Bottlers and Beverage Manufacturers, Newspaper Publishers and Launderers.

The management certifies to us that since its organization for a period of twenty-one years the exchange has shown an average yearly saving of 36.9%.

Management and Reputation.—Bruce Dodson, Ralph Dodson and Bruce Dodson, Jr., are attorneys-in-fact and managers of this exchange. They have had many years experience in this class of insurance and are in excellent repute.

Bruce Dodson, Ralph Dodson and Bruce Dodson, Jr., operate also the Casualty Reciprocal Exchange and the Equity Fire Insurance Company, of Kansas City, Mo., which were established by Mr. Bruce Dodson. The affairs of the exchange are under the supervision of an Advisory Committee consisting of fifteen members.

The Reciprocal Underwriting Company, which was established in 1912, is owned jointly by the managers and the policyholders, was formed to succeed the attorneys-in-fact in case of relinquishment of the management. The authorized capital of the company is \$500,000, divided into \$250,000 common and \$250,000 preferred stock.

Plan of Operation (as reported to us by the management).—We are advised that the largest amount written on a single risk is \$150,000, which is reinsured down to \$100,000. The proportion of liability assumed by each subscriber is determined by a premium deposit, which the managers state is equal to the regular tariff rate. The premium deposits are credited to the respective accounts of the subscribers by whom paid, and each subscriber participates in losses in the proportion that his premium deposit bears

to the aggregate premium deposits participating.

The compensation of the management is 25% of the premium deposits. This compensation covers all expenses, except taxes, legal expenses and expenses of Advisory Committee.

We are advised by the management that the liability of members or subscribers to this exchange for excess losses and claims over and above the cash resources of the exchange is reinsured by several stock companies.

It should also be noted that the guarantee fund of \$605,830, is included in the assets. We are advised by the management that this represents the amount subscribed by members to pay excess losses. This liability being assumed by the stock insurance companies just mentioned, the item is included as a cash asset.

The funds of this exchange are invested in high-class securities. We have not been furnished with full information showing the number of risks in force and income and disbursements in 1921, which information should be furnished as it is necessary to analyze the results of its operation. Attention is called to the fact that no liability has been set up for unearned premiums, but "surplus, reserve and guarantee fund," have been included in one item. The management points out that under the plan of this exchange, all of the premium deposits may be used, if necessary, to pay loss claims; and that, therefore, there is no unearned premium liability. In this connection, see our comment upon the question of unearned premium deposits in the article introducing the Reciprocal Insurance section of this volume.

Net Deposits Since Organization.—Net deposits credited to subscribers, \$5,611,315.51; guarantee funds, \$605,830; total income, \$6,289,003.84; losses paid, \$2,587,074.64; savings retained to policyholders, \$2,061,070.41; total disbursement, \$4,678,845.05.

RECIPROCAL UNDERWRITERS,

Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Loans secured	\$87,741 34
Cash in banks and office	126,641 61
Premiums or deposits outstanding not over three months due	6,763 50

TOTAL CASH ASSETS..... \$221,146 45

LIABILITIES, DECEMBER 31, 1921.

Unearned premium deposits	\$46,908 11
Losses in process of adjustment	4,000 00
Dividends not paid	65,507 43

TOTAL LIABILITIES \$116,415 54
NET CASH SURPLUS..... 104,730 91

TOTAL \$221,146 45

GENERAL REVIEW.

HISTORY.—This is an inter-insurance organization which commenced business in 1897.

MANAGEMENT AND REPUTATION.—It is under the management of J. W. Garvey & Co., which also manages and operates the Lumberman's Exchange and The Reciprocal Annex, two similar organizations which have been successful.

The exchange has made good progress and bears a favorable reputation. Its underwriting appears to be conservative and the size of lines accepted well within its resources. It is returning substantial savings to its subscribers.

PLAN OF OPERATION (as reported to us by the management).—When this exchange was organized it wrote only retail hardware and implement stores in small towns. Its business has been extended, and it now writes general mercantile lines, and also lumber risks. The management advises that full tariff rates are charged.

In addition to the annual premium each member deposits \$30 for each risk of \$6,000 which he wishes to insure, deposits on smaller amounts of insurance being proportionately less; his account is then credited with his proportion of the premiums written daily. When these credits amount to twice the amount of his deposit (not including his deposit) the entire amount is set aside to his account as a reserve.

All amounts credited to his account thereafter are

returned to him in dividends at each annual statement, less 20% and his proportion of losses and expenses.

Should a member withdraw, his deposit and unearned premium is returned to him, also the earned portion of all amounts credited to his account.

The compensation of the attorney and manager is 20% of the premium deposits received.

The liability of members is limited to the amount of their subscription on any one risk; otherwise it is unlimited.

ADVISORY COMMITTEE.—H. J. Hodge, chairman, hardware and implement dealer, Abilene, Kan.; T. J. O'Neill, hardware dealer, Osage City, Kan.; L. I. Seibel, president Badger Lumber Company, Kansas City, Mo.; E. C. Hood, president A. Hood & Sons Implement Co., Pittsburg, Kan.; Benj. B. Foster, president Foster Lumber Company, Kansas City, Mo.; W. B. Kennedy, secretary and general manager T. H. Rogers Lumber Co., Oklahoma City, Okla.

INCOME, 1921.—Premium, \$128,305.88; deposits, \$3,300.00; less return premium deposits, \$19,910.75; less reinsurance, \$261.88; net, \$111,433.25; interest, etc., \$6,712.73; loans paid, \$200; total cash income, \$118,345.98.

DISBURSEMENTS, 1921.—Losses paid, \$17,368.27; paid to attorney-in-fact for administration expense, \$24,494.86; dividends paid, \$65,927.37; other expenses, \$4,838.35; total cash disbursements, \$112,628.65.

RELiance AUTOMOBILE INDEMNITY EXCHANGE,

731-732 Jefferson Bldg., Peoria, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Cash in banks and office	\$35,596 80
Accounts receivable	2,014 71
Notes receivable	628 47

TOTAL CASH ASSETS..... \$38,239 98

LIABILITIES, DECEMBER 31, 1921.

Reserve for unpaid losses	\$1,354 13
Unearned premiums	6,202 96
Other liabilities	805 88

TOTAL LIABILITIES..... \$8,362 97
NET CASH SURPLUS..... 29,877 01

TOTAL \$38,239 98

GENERAL REVIEW.

History.—The Reliance Automobile Indemnity Exchange, a reciprocal organization, was organized in Peoria, Illinois, on October 7, 1919, and began to secure the necessary initial subscriptions on that date. The original attorneys-in-fact were George A. McDonald and Arthur Marvin, both of Peoria, Illinois. On February 27, 1920, B. G. Mou-

tier, of Peoria, became one of the attorneys-in-fact in place of George A. McDonald. On April 27, 1920, the Illinois Insurance Department granted their license.

Management.—On April 25, 1921, the Reliance Agency Corporation purchased the interest of Arthur Marvin and became attorney-in-fact for the exchange. The corporation is capitalized for \$15,000, and the officers are: President,

RELIANCE AUTOMOBILE INDEMNITY EXCHANGE.— *Continued.*

B. G. Moutier; first vice-president, E. C. Leisy; secretary, C. A. Hurst; treasurer, John H. Bontjes.

In addition to these officers the Reliance Agency Corporation has a board of directors of four members, which with the officers makes nine directors. The Reliance Agency Corporation has also an advisory board consisting of the president and four members.

B. G. Moutier for eight years prior to his present connection was in the automobile garage business and gained his knowledge concerning automobile insurance in adjusting losses for various insurance companies as he was called upon to do from time to time.

The assets contain a certificate of deposit in the amount of \$25,000. In answer to our inquiry the attorney-in-fact advises us that this money was put up in November, 1921, by the board of directors of the Reliance Agency Corporation for the one purpose of reserve, with no conditions or stipulations relative to its so remaining.

The statement of this exchange first rendered as of December 31, 1921, showed assets of \$29,102.64, with reserve for losses of \$1,854.13 and no reserve for unearned premiums. Under date of April 26, 1922, the management advised that the Reliance Agency Corporation had increased the assets approximately \$10,000 and sent us the statement printed above.

Plan of Operation (as reported to us by the management).—The exchange confines its activities to the insurance of automobiles, covering the fire and theft, property damage, collision, tornado and cyclone, and public liability hazards.

Rates are calculated upon the exchange's experience and are below manual. The rates are collected in advance annually or semi-annually and are based on the age and cost of the automobiles and the populations of the towns. Two forms of liability coverage are written, namely, \$2,500 for one person, \$5,000 for more than one; and \$5,000 for one person and \$10,000 for more than one. Property damage in connection with the lower liability limit policy is for \$500 and in connection with the higher limit policy, \$1,000. Collision is written full coverage and \$25 deductible.

The attorneys-in-fact are authorized to deduct 40% from the deposit premium for the payment of their office expenses, out of which they pay their agents. Losses, legal and adjustment expenses, insurance department fees and charges, taxes, premiums on surety bonds, stationery and postage for the collection of subscribers' deposits are chargeable

against premium deposits. Business is solicited by district managers and local solicitors. Subscribers are admitted to membership by these district managers and local solicitors, who obtain information concerning physical and moral hazards.

Each subscriber has a separate account and policies are issued as the applications are received. The exchange will retain one-half of the annual premium deposit for the building up of a surplus fund which apparently is unlimited.

The policy contract may be canceled by either party upon giving five days' written notice to the other. Upon withdrawal the exchange retains one-half of the earned premium deposit and one-half of any contingent claims that may have happened while subscriber was member of this exchange.

The custody of the assets of the exchange are in the hands of the attorney-in-fact.

Process may be made upon the "Director of Trade and Commerce of Illinois," or attorney-in-fact.

The exchange appears to have taken as a pattern the Belt Automobile Indemnity Association of El Paso, Illinois, with which Arthur Marvin was formerly connected; but unlike the Belt, it does not charge membership nor transfer fees.

The exchange estimates that it saves its members 35%, as this is the per cent. below manual rates on liability, property damage and collision, at which such lines are written.

Reinsurance.—We are advised by the management that fire and theft is reinsured in excess of \$750.

Territory.—The exchange operates in Illinois only.

Liability of Subscribers.—The attorneys-in-fact state that they are collecting sufficient premiums to carry the assured for the period of time designated in their policies.

Advisory Committee.—H. H. Moody, Peoria, Illinois; president, secretary-treasurer Johnson, Moody & Co.

Carl P. Slane, Peoria; general manager Peoria-Transcript Publishing Company.

Shelton F. McGrath, Peoria; attorney-at-law and general counsel for said exchange.

B. E. Coffey, Peoria; superintendent of agencies Reliance Agency Corporation.

R. N. Moutier, Peoria; manager Starlight Battery Branch.

RETAIL LUMBERMEN'S INTER-INSURANCE EXCHANGE,

McKnight Bldg., Minneapolis, Minn.

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$265,450 00
Interest due and accrued thereon.....	9,518 68
Bonds and stocks owned (market value) ..	644,517 29
Interest due and accrued thereon.....	8,210 48
Cash in banks and office.....	31,285 81
Premiums or deposits outstanding not over three months due.....	6,254 47
Other cash assets.....	98 00

TOTAL CASH ASSETS..... \$965,334 73

LIABILITIES, DECEMBER 31, 1921.

Losses adjusted	\$6,854 63
Unearned premium deposits.....	235,062 80
Reserve for taxes.....	6,000 00

TOTAL LIABILITIES \$247,917 43
NET CASH SURPLUS..... 717,417 30

TOTAL..... \$965,334 73

RETAIL LUMBERMEN'S INTER-INSURANCE EXCHANGE.—*Continued.*

GENERAL REVIEW.

HISTORY.—This is a reciprocal association which was licensed by the Minnesota Insurance Department, and began business on January 3, 1917. It is under the same management as and allied with the Northwestern Lumbermen's Association and the Retail Lumbermen's Insurance Association, of Minneapolis.

MANAGEMENT AND REPUTATION.—The attorney and manager of this exchange is Oscar D. Hauschild, with offices in the McKnight Building, Minneapolis, who for the past fourteen years has been manager of the Retail Lumbermen's Insurance Association, and who has had twenty-eight years' experience, ten years of which was in a local fire insurance agency and later with the Retail Lumbermen's Mutual. Mr. Hauschild is also vice-president and treasurer of the United Retail Merchants Underwriting Company, which manages the United Retail Merchants Underwriting Association, of Minneapolis, Minn.

During 1917 the fire business of the Retail Lumbermen's Insurance Association (a mutual company formed in 1894) was taken over in its entirety by this reciprocal association. The attorney advised us that on January 10, 1918, there was disbursed a dividend to the old policyholders of the mutual association of 10% of their deposit premiums, and that this was in addition to the amount credited to them on the books of the reciprocal for surplus account, which amounted to 80% of the deposit premiums.

The exchange has been successful and has accumulated a satisfactory surplus in proportion to the volume of business transacted. It is licensed in Illinois, Iowa, Michigan, Missouri, Minnesota, Oklahoma and Wisconsin. At the close of 1921 the exchange had 2,200 subscribers and 4,700 risks insured.

PLAN OF OPERATION (as reported to us by the management).—The exchange issues policies covering fire insurance on retail lumber yards only, the owners of which are members of the Northwestern Lumbermen's Association or other State associations of retail lumber dealers, the gross amount written being \$20,000, which is reinsured down to \$15,000 net. Not more than one limit is written in any single city block.

Each subscriber assumes his pro rata share of liability under all policies issued. The minimum rate charged by the exchange is 1%. Board rates are charged on risks rated higher than that.

Each subscriber assumes his pro rata share of liability under all policies issued. The minimum rate charged by the exchange is 1%. Board rates are charged on risks rated higher than that. Each subscriber is subject to an assessment equal to one original premium deposit.

The attorney receives 15% commission on the premium deposits, as compensation for paying all expenses of management, other than taxes and legal expenses.

Eighty per cent. of deposits are allowed to accumulate before savings are returned to subscribers. Any subscriber may retire upon ten days' notice, in which event the accumulated surplus, or unexpended premium deposit, is returned. No provision has been made to guarantee members against assessment.

The assets of the exchange are in charge of the attorney and members of the Advisory Committee. Cash in bank is subject to signature of the attorney and a member of the committee. The bonds and other securities are held in trust by the Minnesota Loan and Trust Co.

We are advised that the attorney is bonded to the amount of \$50,000 for faithful performance of duties and the proper accounting of all assets in his possession.

Reports are made to members at least annually and at the annual meetings of the Northwestern Lumbermen's Association.

The attorney and the Insurance Commissioners of States where the company is authorized to transact business have authority to accept service of process, binding upon all the members in the event of dispute arising concerning a claim against the exchange.

ADVISORY COMMITTEE.—A. R. Rogers (chairman), president Rogers Lumber Co., Minneapolis, Minn.; F. H. Carpenter, president F. H. Carpenter Lumber Co., Minneapolis, Minn.; B. C. Bowman (vice-chairman), vice-president and general manager S. H. Bowman Lumber Co., Minneapolis, Minn.; John A. Bovey, president Bovey-Shute-Jackson, Inc., Minneapolis, Minn.; C. H. Ross, secretary and treasurer H. W. Ross Lumber Co., Minneapolis, Minn.; Charles Webster, president Consumers Independent Lumber Co., Waucoma, Iowa; O. D. Hauschild, Minneapolis, attorney-in-fact; Frank Ward, secretary and general manager Eclipse Lumber Co., Clinton, Iowa.

INCOME, 1921.—Premium deposits written, gross, \$696,501.43; less return premium deposits, \$140,876.40; less reinsurance, \$38,292.89; net, \$517,332.14; interest, etc., \$42,668.51; adjustment book value bonds, \$25,000; other cash income, \$7,717.70; total cash income, \$592,738.35.

DISBURSEMENTS, 1921.—Losses paid, gross, \$179,547.06; less salvage, \$1,470.48; less reinsurance, \$35,020.76; net, losses, \$143,056.82; paid to attorney-in-fact for administration expense, \$92,997.38; legal expense, \$400; taxes, licenses and fees, \$8,808.95; adjustment of losses, \$902.56; savings returned, \$340,057.69; other disbursements, \$2,115.68; total cash disbursements, \$588,338.08.

ROYAL MOTOR CAR INSURANCE ASSOCIATION,

408 Missouri Ave., East St. Louis, Ill.

GENERAL REVIEW.

History.—This is an inter-insurance exchange, organized March 28, 1920, and began business the same day. The kinds of insurance written are automobile fire, theft, collision, property damage and liability.

Management and Reputation.—The attorney-in-fact is R. V. Gustin, who states that he has had ten years' experience with a local insurance agency.

This exchange has not responded to our requests for information to compile report for this volume, and we do

ROYAL MOTOR CAR INSURANCE ASSOCIATION.—*Continued.*

not know what its status is at the time of going to press with this volume. The report printed herein was compiled from information furnished to us in the latter part of 1921. If our subscribers contemplate becoming interested they should require full and up-to-date information from the management.

Plan of Operation (as reported to us by the management).—The attorney-in-fact states that the maximum liability assumed upon any single risk is \$10,000, which is reduced by reinsurance to a net amount of \$2,500; although these limitations are not fixed by specific provisions in the power of attorney, but by resolutions adopted by the advisory board.

Applications for insurance are accepted from the agents of the association only; no commercial agency or other qualification is required for admission to membership, but personal investigation is made where applicants are not known. The attorney-in-fact states that the proportion of liability assumed by each subscriber is determined by his subscription; that all subscribers are subject to assessment, and that the liability is limited to a subscriber's pro rata share of actual losses. Each subscriber underwrites the proportion above described of each policy issued during his period of membership, and premium deposits are credited to the subscriber's individual accounts.

Losses are computed to the first day of each month, and pro rated among subscribers holding policies on that date.

In reply to our question as to the limitation of liability on the part of the subscribers, we were informed that the subscriber is liable "to pro rata share of actual losses while policy is in force." No provision has been made to guarantee subscribers against assessments.

The rates charged are not those of conference companies, but are said to be based on actual cost.

In order to obtain membership in the association, each subscriber pays the following membership fees: Fire, \$4.00; theft, \$4.00; collision, windstorm and cyclone, \$4.00; lia-

bility for personal injuries or damage to property, \$4.00. For all divisions taken at one time, the fees are commuted to be \$12.50. In addition to this, the subscriber pays his premium assessment. The power of attorney provides that the attorney-in-fact may provide for the creation of a guarantee fund by deducting not to exceed 5% annually of premium deposits.

The compensation of the attorney-in-fact in addition to the membership fees is 30% of all deposits advanced by each subscriber. From the remaining 70% the association pays all losses, legal and adjustment expenses, premiums on reinsurance, premiums on bonds, taxes and postage, and the expense of levying and collecting assessments. The attorney-in-fact tells us that the membership fees charged subscribers with the first application are used in paying the agents of the association.

Policies may be cancelled by the attorney-in-fact or the subscriber upon five days' notice in writing, at which time any unused premium deposits are to be returned to the subscriber.

The assets of the exchange are in the custody of the attorney-in-fact, who is under bond for \$10,000.

Details of the operations of the exchange are reported to the subscribers annually at the regular annual meetings of the association.

Service of process may be made upon the attorney-in-fact or the Director of Trade and Commerce of the State of Illinois. Loss adjustments are made by representatives of the association, and claim reserves are stated to be computed as fixed by the Illinois statute under the recent law.

The unearned premium liability is 50% of the premiums collected, after deducting the administration expenses fixed by law.

The number of subscribers and the names of the advisory board have not as yet been furnished us. The advisory board, however, is to consist of five members elected by subscribers at annual meetings.

SAMSON AUTO INSURANCE ASSOCIATION,

Freeport, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned, market value....	\$25,697 76
Cash in banks and office.....	11,871 05
Premiums or deposits outstanding not over three months due	12,620 88
TOTAL CASH ASSETS.....	\$50,189 69

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$4,162 62
Unearned premium deposits.....	10,679 71
TOTAL LIABILITIES	\$14,842 33
NET CASH SURPLUS.....	35,347 36
TOTAL	\$50,189 69

GENERAL REVIEW.

History.—This is an inter-insurance exchange which was licensed by the Illinois Insurance Department on January 21, 1919, and commenced business March 11, 1919. It

writes fire, theft and tornado insurance on pleasure and commercial cars and tractors.

The exchange advises us that on December 31, 1921, it had over 16,000 subscribers and over that number of risks insured.

SAMSON AUTO INSURANCE ASSOCIATION.— *Continued.*

Management and Reputation.—The attorney-in-fact of this association is the Samson Company, incorporated January 7, 1919, under the laws of Illinois, with a paid-in capital of \$2,500.

The officers of the attorney-in-fact are: President, C. T. Kiplinger; vice-president, John J. Commons; secretary and treasurer, M. R. Burt.

The Board of Directors are as follows: Chairman, I. J. Kiplinger, director of the Northern Steel & Construction Company, Freeport; H. H. Antrim, president State Bank of Freeport, Ill.; A. J. Stukenberg, president Stukenberg & Borchers, Inc.; A. J. Clarity, judge of Stephenson county, Chief Justice Illinois Court of Claims; M. R. Burt, secretary and treasurer Samson Company.

The active manager of the exchange is M. R. Burt, secretary, who was for three years in the legal department of the National Packing Company of Chicago, and subsequently was sales director for a period of seven years for the W. T. Rawleigh Company in charge of sales credits and collections in the United States and Canada. He has had no previous insurance experience.

C. T. Kiplinger, president of the attorney-in-fact, formerly was corresponding secretary in charge of the employment of salesmen for the W. T. Rawleigh Company for a period of six years. His connection with this exchange constitutes his sole insurance experience.

As this exchange is operated on a membership fee basis, and the subscribers being assessed for losses incurred, it is impossible to form an opinion as to the saving effected or the proportion which the management expense would bear to the normal premium income. The disbursements show for 1920, \$82,966.25 paid to attorney-in-fact for administration expenses, while the amount paid for losses was only \$13,646.40. In 1921 \$70,531.53 was paid to the attorney-in-fact for administration expense, and \$37,674.90 was paid for losses.

We were not advised as to the nature of the guarantee fund appearing in the income for 1920 in the amount of \$25,096.73, and in 1921 of \$26,199.87, nor the provisions affecting its withdrawal. This amount is shown as an asset in the statement, which is published as submitted.

Plan of Operation (as reported to us by the management).—The maximum liability assumed on any one risk in one permanent location is \$2,250. We have been informed by the attorney-in-fact that there has been provided an excess cover of \$15,000 over the first \$2,500 and

up to \$17,500 to take care of excess losses. The assessment liability of the members is unlimited.

The association maintains individual accounts for the subscribers. A membership fee of \$9 and a policy fee of \$1 is collected in advance, which goes to the attorney-in-fact. Assessments are made every eight months to take care of losses and expenses incurred during that period.

The exchange is licensed in Illinois, Indiana, Kentucky, Kansas and Minnesota.

The attorney advises that this exchange limits its operations to the rural districts and to cities having a population not over 50,000.

The funds of the association are in the custody of the attorney-in-fact, who gives no bond. A subscriber may withdraw from the exchange by paying assessments on losses incurred during the period of his membership. Service of process may be made upon the attorney-in-fact or the Insurance Superintendent of any of the States in which the exchange is licensed.

Income, 1921.—Premium deposits written: gross, \$132,181.35; less return premium deposits, \$2,389.76; less reinsurance, \$1,657.79; net, \$128,133.80; interest, etc., \$151.14; guarantee fund, \$26,199.87; gross increase book value of bonds, \$1,052.00; total cash income, \$155,536.81.

Disbursements, 1921.—Losses paid, gross, \$38,734.07; less salvage, \$1,059.17; net losses, \$37,674.90; paid to attorney-in-fact for administration expense, \$70,531.53; advisory committee expense, \$90.00; legal expense, \$1,070.06; taxes, licenses and fees, \$968.88; gross decrease book value of bonds, \$450.97; borrowed money repaid, \$4,200.00; expense of adjusting losses, \$2,981.66; total cash disbursements, \$117,968.00.

Transactions Since Organization.—Premium deposits received, gross, \$250,638.44; less return premium deposits, \$2,389.76; net premium deposits, \$248,248.68; total cash income, \$248,248.68; losses and adjustment expenses paid, gross, \$57,830.73; less salvage, \$1,509.64; losses and adjustment expenses paid, net, \$56,321.09; commissions paid to attorney-in-fact for administration expenses, \$178,980.51; advisory committee expense and legal expense, \$1,295.06; Insurance Department licenses and fees, \$1,129.84; total expenses paid, \$181,405.41; total cash disbursements, \$237,726.50.

The management states that the estimated saving effected for members from organization as compared with tariff rates, is about one-half tariff rates.

SOUTHERN UNDERWRITERS,

San Antonio, Texas.

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$1,000 00
Interest due and accrued thereon.....	80 00
Loans on collateral security.....	34,050 00
Interest due and accrued thereon.....	195 33
Cash in banks and office.....	35,150 80
Premiums or deposits outstanding not over three months due.....	2,247 78
Other cash assets, Liberty bonds.....	100 00
Advance to inspectors.....	100 00

TOTAL CASH ASSETS..... \$72,923 91

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$100 00
Unearned premium deposits.....	13,485 68
Due attorney-in-fact for administration expense.....	737 34
Reinsurance.....	449 02
Other liabilities, Lloyds agency.....	5,371 86

TOTAL LIABILITIES..... \$20,143 96

Net surplus in excess, statutory reserve.... 52,780 01

TOTAL..... \$72,923 91

SOUTHERN UNDERWRITERS.—Continued.

GENERAL REVIEW.

History.—This is an inter-insurance organization which began business in July, 1907. On December 31, 1921, it had 1,009 subscribers.

Management.—The exchange was formerly under the management of Van A. Webster, who organized it, and who also operated the Automobile Underwriters of America, reported upon elsewhere herein. Upon his death in August, 1921, his brother, Mr. J. G. Webster, president of the Webster Grocer Company, of Dallas, Texas, was made attorney-in-fact. The underwriting is in charge of Mr. C. Perry, who was closely associated for several years with Mr. Van A. Webster in the management of this exchange. The production of business is in charge of Mr. Cassius Carter.

The exchange is under the supervision of an Advisory Board consisting of three subscribers.

The exchange was successful under the former management, and while it has not operated long enough to establish records under the new management, the underwriter was associated with the former manager, and has the benefit of an established plant and policy.

Plan of Operation (as reported to us by the management).—The exchange writes fire and lightning insurance upon mercantile risks only. Full tariff rates are secured.

The maximum policy issued on any single risk is \$12,500, which is reinsured down to \$7,500. The attorney advises that the average amount carried is \$5,000.

New members are admitted after careful investigation, and only select risks written.

The proportion of liability assumed by each subscriber is determined by the premium deposit. A separate individual account is kept with each subscriber, such account being always open for inspection by members.

The Advisory Committee is authorized to reserve not to

exceed one-half of the average savings as net surplus, until such surplus shall equal the sum of the annual premium deposits on the policies in force, all other savings are returned to members in cash. For the purpose of paying excess losses incurred, members subscribe, subject to the call of the Advisory Committee, a sum equal to the amount of the annual premium deposits, on all policies in force at the time. In no case shall such call exceed this amount.

The management advises that the exchange has a direct treaty with Lloyd's London Underwriters enabling it to write lines up to \$50,000, and that the exchange receives the benefit of commissions paid under Lloyd's policies.

The manager's remuneration is 15% of all moneys paid to the exchange, whether premium deposits or from other insurance effected through the exchange.

Its attorney and manager advises us that since organization the exchange has effected for its members a saving of from 30% to 35% as compared with tariff rates.

In connection with this report, see important article introducing this section

Income, 1921.—Premium deposits written, gross, \$49,457.02; less return premium deposits, \$9,113.36; net, \$40,343.66; interest, etc., \$3,854.47; other income, Commission on reinsurance, \$2,348.34; Lloyd's agency commission, \$1,050.00; total cash income, \$47,596.47.

Disbursements, 1921.—Losses paid, gross, \$18,686.59; less salvage, \$902.17; less reinsurance, \$1,364.21; net losses, \$16,420.21; paid to attorney-in-fact for administration expense, \$6,060.41; savings returned to subscribers, \$7,104.95; legal expense, \$250.00; taxes, licenses and fees, \$20.00; other expenses, \$1,499.68; reinsurance, \$9,391.48; inspectors salaries, etc., \$3,351.37; total cash disbursements, \$44,298.10.

SPRINKLERED RISK UNDERWRITERS.

McCormick Bldg., Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$210,000 00
Interest due and accrued thereon.....	2,471 87
Cash in banks and office.....	145,670 70
Premiums or deposits outstanding not over three months due	24,646 13
Unearned premium on excess loss reinsurance	3,333 34
TOTAL CASH ASSETS.....	\$386,122 04

LIABILITIES, DECEMBER 31, 1921.

Unearned premium deposits.....	\$113,060 96
Due attorney-in-fact for administration expense	7,731 04
TOTAL LIABILITIES	\$120,792 00
NET CASH SURPLUS.....	265,330 04
TOTAL	\$386,122 04

GENERAL REVIEW.

HISTORY.—This is a reciprocal underwriters exchange, organized in April, 1907, and its operations have been uniformly successful. The management advises us that on December 31, 1921, it had 390 subscribers.

MANAGEMENT AND REPUTATION.—Allen T. Rector, formerly associate manager, became attorney and manager December 13, 1918. Mr. Rector has had more than twenty years' experience in inter-insurance, is a competent underwriter, and is in excellent repute.

The exchange has made good progress and has returned substantial savings to the subscribers.

The premiums written reported herein represent the

amount of premiums expressed in the policies, but an initial allowance of 25% is made and only 75% of same collected.

The exchange was examined by the Illinois Insurance Department as of December 31, 1921. The above statement was checked and found correct and the report stated that the affairs of the exchange are managed strictly in accordance with the contract with subscribers.

PLANS OF OPERATION (as reported to us by the management).—This exchange issues (to subscribers only) policies of insurance against loss by fire, use and occupancy, gross profits, and sprinkler leakage, on risks fully equipped with standard automatic sprinklers. The limit granted upon any risk or square is \$200,000, which is carried net. All policies are written at tariff rates, less an

SPRINKLERED RISK UNDERWRITERS—Continued.

initial allowance of twenty-five (25) per cent. Only firms having a financial rating of \$100,000 or more, with highest credit, are eligible for subscribership.

New York standard form of policy is used.

No policies are issued in any city for a sum to exceed three times the total of all subscribers' subscriptions.

Each subscriber assumes a liability of \$2,000 as an underwriter, no cash deposit being required. The premium deposit from each risk is evenly distributed to the accounts of the other underwriters, the subscriber receiving no credit for any portion of his own premium. While this method distributes the earnings equally as regards the liability assumed by each subscriber as an underwriter, it is inequitable unless all subscribers pay practically the same annual premium. The subscriber paying a small premium receives the same portion of all premiums as the one paying a much heavier premium.

On April 29, 1922, the Advisory Committee and Trustees proposed a new plan for apportionment of earnings, as follows:

(a) That the attorney-in-fact be directed to adopt, in place of the present uniform subscription, a unit basis of subscribership, based approximately on the amount of premium paid by the subscribers. Changes in respect of present subscribers are to be made at the discretion of the attorney-in-fact.

(b) That future subscriberships are authorized to be taken, subject to other provisions of the present subscribership agreement, in units of \$500.00 for each \$150.00 of bureau rate premiums on policies issued to the subscriber.

(c) That the method, long heretofore pursued, of writing policies at bureau rates, less an initial allowance of twenty-five (25) per cent, is approved and the continuation of this method is hereby authorized.

No disbursement of earnings is made to a subscriber until a reserve of \$2,000 is accrued at his credit in the hands of the trustees, the excess of which amount is disbursed annually January 1st. Retiring subscribers draw out their net earnings when participation is terminated.

The management advises us that "The trustees hold a policy issued by Lloyd's London reinsuring subscribers' liability for fire losses in excess of \$200,000 sustained, under policies underwritten by them, during any one year. That is, if the fire losses during the twelve months' period aggregate more than \$200,000 (approximately the amount of bureau rate annual premiums under fire policies issued), under this excess loss reinsurance policy, subscribers will be reimbursed for the excess above that amount, up to \$200,000, the amount of the reinsurance policy."

The compensation of the attorney and manager is limited to twenty (20) per cent. of the premiums received, out

of which all expenses are paid, with the exception of taxes, legal expenses and committee fees.

The manager is under \$50,000 fidelity bond to the trustees, covering the proper accounting for any money coming temporarily into his hands.

ADVISORY COMMITTEE AND TRUSTEES.—The funds of the exchanges are in the custody of an advisory committee and trustees, elected by and from among the subscribers. The following gentlemen were elected for the current year: Thomas Hunter, of Hunter, Tuppen Co., Syracuse, N. Y.; Geo. F. Van Slyck, of Finch, Van Slyck & McConville, St. Paul, Minn.; O. B. McGlasson, Wholesale Grocers Corporation; McNeil & Higgins Co., Chicago, Ill.; R. T. Langenberg of Langenberg Hat Co., St. Louis, Mo., and R. A. Graham, secretary-treasurer, J. H. Ashdown Hardware Co., Ltd., Winnipeg, Canada. The attorney and manager is also a member of this committee *ex-officio*.

No investment of funds was made prior to January 1, 1921, but since that time \$210,000 has been invested in United States certificates. The attorney and manager is bonded in the sum of \$50,000 to the trustees, the bond being in the custody of the chairman of the advisory committee. Funds coming into his hands are deposited with the trustees monthly. The trustees receive a nominal compensation for their services.

TERRITORY.—This exchange is authorized to transact business in Ala., Ark., Cal., Colo., Iowa, Ill., Kan., Ky., Me., Md., Mich., Minn., Mo., Neb., Ohio, Okla., Pa., Tenn., Texas, Utah and Wis. It has applied for license in the Dominion of Canada. The manager and superintendents of insurance of above States are authorized to accept service of process. The contingent liability of members is not limited.

INCOME, 1921.—Premium deposits written, gross, \$253,192.90; less return premium deposits, \$44,360.24; net, \$208,832.66; interest, etc., \$11,515.82; total cash income, \$220,348.48. The premiums are figured at tariff rate and only 75% is collected in cash, the 25% allowance being an initial saving to subscribers.

DISBURSEMENTS, 1921.—Losses paid, gross, \$25,959.05; less salvage, \$264.22; net losses, \$25,694.83; paid to attorney-in-fact for administration expense, \$40,333.08; advisory committee expense, \$1,835; taxes, licenses and fees, \$3,658.85; adjusting expense, \$524.45; rating bureau and excess loss reinsurance, \$5,247.44; allowances and cash payments, \$66,493.22; total cash disbursements, \$143,786.87.

TRANSACTIONS SINCE ORGANIZATION.—Net premium deposits, \$1,096,516.32; interest received on investments and bank deposits, \$50,933.08; total cash income, \$1,147,449.40; losses, net, \$161,069.51; total expenses paid, \$257,518.01; total cash disbursements, \$418,587.52.

Estimated saving effected for members from organization as compared with tariff rates, \$728,861.88.

STANDARD AUTO INSURANCE ASSOCIATION,

Vincennes, Ind.

GENERAL REVIEW.

History.—This association was organized January 9, 1920, and was licensed by the Indiana Insurance Department and began business on the same date. At the time of latest report made to us it was licensed in Indiana, Illinois and Kentucky.

Management and Reputation.—The attorney-in-fact is the Bainum-Phillips Company and at the time of our

latest advice the officers of that company were as follows: President, Charles A. Bainum; vice-president, H. M. Robbins; secretary, R. C. Phillips.

No information has been furnished to us as to the previous insurance experience of the officers of the attorney-in-fact company.

This association had not, at the time of going to press with this volume, furnished us with information in regard

STANDARD AUTO INSURANCE ASSOCIATION. — *Continued.*

to its operations for the year 1921, nor financial statement showing its condition at the close of that year.

The financial statement quoted below was taken from the report made by the association to the Indiana State Insurance Department and the general report made herein was prepared from information previously furnished to us by the association.

It will be noted in the statement taken from the report filed with the Indiana Insurance Department that the net cash resources of the exchange are quite small and that the unearned premium liability appears small compared to the annual premium deposits written.

Plan of Operation (as reported to us by the management).—At the time or latest advices to us the association reported that it writes fire and theft insurance at practically the same as stock company rates and also that it writes a full coverage policy using different rates for various territories, estimating the cost each year in advance and

further that the largest gross and net amount insured in any one risk is \$3,500.

The statement of the association for the year 1920 showed in the income a guarantee fund of \$25,000 but did not state upon what conditions it was placed with the association in regard to withdrawal or whether or not it was included in the assets of the association. Extracts from statement of the association filed with the Indiana State Insurance Department as of December 31, 1921, are as follows:

Total admitted assets.....	\$36,715 51
Net admitted surplus.....	2,631 94
Unearned premiums	22,721 86
Net premium deposits, policy fees and assessments, received,	92,079 55
Total cash income.....	98,452 41
Losses paid	40,790 34
Total disbursements	89,463 17

STATE AUTOMOBILE INSURANCE ASSOCIATION,

Des Moines, Iowa.

GENERAL REVIEW.

History.—This is an inter-insurance exchange, which was organized and commenced business under the laws of Iowa, May 19, 1919.

Management and Reputation.—The attorney-in-fact is the Automobile Underwriters, of Des Moines, Iowa, incorporated January 29, 1919, with \$100,000 capital, of which at June 21, 1920, \$3,000 had been paid in. The officers are: President, S. J. Don Carlos; vice-president, L. N. Cleveland; secretary, A. B. Loran; treasurer, C. S. McKee; agency manager, M. C. Waterman.

This exchange had not, at the time of going to press with these reports, reported to us its operations and financial statement for the year closing December 31, 1921. The report made therein is based upon advice previously received from it, and from report of examination made by the Iowa State Insurance Department as of September 30, 1920. The figures shown in the statement below are extracts from report made by the exchange to the Iowa State Insurance Department. In statement previously published the exchange included as an asset a "guarantee fund" of \$50,000. We are not advised as to the conditions under which this may be withdrawn, or what securities compose the fund, so that we do not know to what extent it protects the policyholders.

If our subscribers are solicited to become interested they should insist upon full information from the exchange.

Plan of Operation (as reported to us by the management).—The association writes fire, theft, cyclone, liability, property damage, and collision insurance on automobiles, and membership is not limited to any particular line of industry.

Business is written at rates discretionary with the management, and is solicited through agents, subject to recommendation of the attorney-in-fact.

Each subscriber underwrites a portion of each policy issued during the period of his membership, determined by the amount of his premium deposit.

The compensation of the attorney-in-fact consists of the

application fees, the amounts of which have not been given, and 10% of the premium deposits collected. The attorney-in-fact may take 10% of all premium deposits collected, no distinction being made between regular or excess premium deposits. The secretary informs us, "It is not likely they would do so in case of excess deposits." No contingent commission is allowed upon the profits or savings in addition to the compensation just referred to. The compensation of the attorney-in-fact does not include charges for loss expenses, legal expenses, taxes and licenses, interest, guarantee bonds, collections, or expense of the advisory committee.

The attorney-in-fact states that they use the following methods of charging losses and crediting savings: "Each subscriber assumes his proportion of losses, such proportion to be calculated monthly, commencing with calendar month in which his policy is issued, and to be such pro rata share of such losses as his deposit premiums for that month, under all his contracts, bear to the aggregate of all deposit premiums payable to the association under all policies in force during all, or a part, of such monthly period. There shall be returned to subscriber his unused deposits at end of policy period whether by cancellation or otherwise. Before any profits or savings will be returned a reasonable amount will be retained to cover existing unsettled claims."

The State examiner found that it had been the custom to make returns on a pro rata basis in cases of cancellation, and recommended that the accounts be liquidated and the unused deposits only be returned, as the former method is unfair to remaining members.

The liability of a subscriber is limited to once again the estimated six months' deposit.

Service of process may be made upon the attorney-in-fact.

Advisory Committee.—We have not been informed as to the members.

Territory.—Presumably Iowa only.

STATE AUTOMOBILE INSURANCE ASSOCIATION—Continued.

EXTRACTS FROM FINANCIAL STATEMENT AS OF
DECEMBER 31, 1921.

*Total admitted assets	\$94,006 19
Net cash surplus.....	64,932 05
Unearned premiums	16,500 25
†Net premium deposits written, policy fees and assessments	96,387 76
Total cash income.....	140,108 76
Losses paid	52,886 73
Expenses paid	56,721 82

Unused premium deposits returned to sub- scribers	\$2,238 59
Total disbursements	106,648 55

* Includes \$2,071.15, agents' balances subsequent to October 1, 1921; \$7,500.00, bills receivable; \$300.00, note on purchase of salvaged automobile; \$80,000.00, guarantee fund, \$30,000.00 of which was net contribution in 1921.

† Reinsurance and savings and unused premium deposit used as deductions in arriving at this figure.

STATE AUTOMOBILE INSURANCE ASSOCIATION,

711-716 Occidental Bldg., Indianapolis, Ind.

CASH ASSETS, DECEMBER 31, 1921.

Mortgage loans on real estate.....	\$9,000 00
Interest due and accrued thereon.....	150 00
Bonds and stocks owned.....	388,560 00
Interest due and accrued thereon.....	3,541 66
Cash in banks and office.....	105,683 32
Interest on account.....	305 99
Premiums or deposits outstanding not over three months due.....	23,040 04
Cash on hand.....	724 53
Bills receivable	12,714 04

TOTAL CASH ASSETS.....\$543,719 58

LIABILITIES, DECEMBER 31, 1921.

LOSSES: In process of adjustment.....	\$63,587 87
Resisted	9,959 00
Net	73,546 87
Unearned premium deposits.....	217,370 93
Accrued taxes	3,910 34
Due attorney-in-fact for administration expense	21,200 00
Reserve for appeal bond.....	6,000 00
Reserve for unpaid liability losses.....	56,370 55
Bills receivable — not allowed by insurance departments	12,714 04

TOTAL LIABILITIES\$391,112 73

NET CASH SURPLUS152,606 85

TOTAL\$543,719 58

GENERAL REVIEW.

HISTORY.—This association was organized April 18, 1917. The management advises that at the close of 1921 it had 37,972 subscribers and 39,287 risks insured.

MANAGEMENT AND REPUTATION.—The attorney-in-fact is the Automobile Underwriters, Inc., a company with a capital stock of \$50,000, one-half of which has been paid in cash. The officers of the Automobile Underwriters, Inc., are: President, J. M. Dalrymple; vice-president, A. W. Early; secretary, Arthur Wolf; treasurer, W. E. McKee.

The management of the association is under the supervision of the secretary of the attorney-in-fact, who has had insurance experience since 1902, having been special agent for the Globe & Rutgers Fire Insurance Company, of New York, and for the London Guarantee and Accident Company, of Chicago, and for five years manager for the Automobile Indemnity Exchange, at Indianapolis. The assistant manager, A. W. Early, has had a number of years' experience as special agent for the North American Accident Insurance Company, of Chicago, and with reciprocal associations.

As the association operates on a fee basis it is difficult to estimate the cost to subscribers. It makes its own rates. In order to estimate savings, if any, subscribers should compare the cost with the association to that of similar coverage with stock companies.

The association appears to be making progress.

The securities owned by the association are high class.

PLAN OF OPERATION (as reported to us by the management).—It writes fire, theft, liability, property damage, collision and cyclone insurance on automobiles.

Subscribers' contracts of insurance are written on three plans as follows: 3 year plan, 1 year plan, and limited liability plan.

The 3 year plan contemplates coverage for three years, and a membership fee of \$7.50 is payable in advance on each class of coverage; that is, indemnity (which includes liability and property damage), collision, and fire and theft; and \$3 for cyclone. The membership fees are retained by the attorney-in-fact as its compensation, out of which it pays all expenses, except losses, legal and adjustment expenses, insurance department fees and charges, federal, State, county and municipal taxes, premiums on surety bonds, and stationery and postage for collection of subscribers' deposits.

Deposit premiums are payable within 60 days subsequent to the acceptance of application, accompanied by the payment of membership fees, but are due from date of issue. Sixty days are allowed for payment of such before contracts are lapsed. Second and subsequent calls are issued at intervals of six months and multiples thereof after date of first call.

The one year plan is identical in its operation to the three year plan, except that the membership fee is \$5 instead of \$7.50, and is good for one year only.

The limited liability plan differs from the other two plans in that subscribers' liability is limited to one and one-half the amount of the deposit premiums, and in lieu of membership fees the attorney-in-fact is allowed 30% of the deposits for expenses.

STATE AUTOMOBILE INSURANCE ASSOCIATION—Continued.

The president, vice-president, secretary and treasurer of the attorney-in-fact are bonded in the sum of \$10,000 each covering the faithful performance of his duties.

The attorney states that the association has a reinsurance contract whereby all fire losses in excess of \$5,000 on one fire are covered up to a limit of \$100,000.

LIABILITY OF SUBSCRIBERS.—The subscribers are liable to an amount which shall in no event exceed one full additional annual premium deposit on any risk during any one year, with the exception of the limited liability plan described above.

ADVISORY BOARD.—J. M. Dalrymple; W. J. Dobyms; A. W. Early; W. E. McKee; W. C. Van Arsdell; H. B. Wolf.

TERRITORY.—It is licensed in Indiana and Ohio.

INCOME, 1921.—Premium deposits written, gross, \$857,406.11; less return premium deposits, \$108,633.81; less reinsurance, \$5,530.86; net, \$743,241.44; interest, etc., \$14,663.35; reimbursements secured, \$5,751.69; increase in value of U. S. Liberty 4th loan bonds, \$90,180.58; total cash income, \$793,837.56.

DISBURSEMENTS, 1921.—Losses paid, gross, \$480,080.09; less salvage, \$9,833.54; net losses, \$470,196.55; paid to attorney-in-fact for administration expense, \$66,382.75; advisory committee expense, \$62; legal expense, \$17,791.86; taxes, licenses and fees, \$23,547.51; other expenses, \$11,967.23; adjustment expenses, \$13,631.27; total cash disbursements, \$603,599.17.

STATE MUTUAL INSURANCE EXCHANGE

991 Payne Avenue, St. Paul, Minn.

GENERAL REVIEW.

This organization, we understand, is an interinsurance exchange. In response to our request for information, Vernet B. Larson, treasurer, advised that it was licensed by the Minnesota Insurance Department, August 25, 1921, and began business September 1, 1921, reporting also that \$25,000 surplus was paid in in cash. No copies of power of attorney agreements, policies or other blanks have been

supplied to us and no information about the management and plan of operation has been furnished.

The Advisory Board is reported as follows: Dr. E. W. Ostergren, John D. Anderson, Charles E. Carlson, A. A. Carlstrom, Walter Fosnes, Otto Hall, Vernet B. Larson, John A. Nyberg, C. F. Petterson, Lewis Swenson and Herman Thiede.

THEATRE INTER-INSURANCE EXCHANGE,

137 So. Fifth St., Philadelphia, Pa.

CASH ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$4,549 56
Cash in banks on interest.....	25,000 00
Premiums or deposits outstanding, not over three months due	2,715 20
Advance reinsurance deposit.....	750 00

TOTAL CASH ASSETS..... \$33,014 76

LIABILITIES, DECEMBER 31, 1921.

Unearned premium deposits.....	\$3,086 00
Due attorney-in-fact for administration expense	15 23

TOTAL LIABILITIES \$3,101 23
NET CASH SURPLUS 29,913 53

TOTAL \$33,014 76

GENERAL REVIEW.

HISTORY.—This is an inter-insurance exchange which was organized early in 1920, was licensed by the Insurance Department of the State of Pennsylvania June 28, 1920, and began business July 1, 1920. It was organized for the purpose of writing fire and use and occupancy insurance on motion picture and legitimate theatres.

MANAGEMENT AND REPUTATION.—The attorney-in-fact is the Brown Inter-Insurance Managers, Inc. The officers of the attorney-in-fact are all experienced insurance men in excellent repute.

Mr. Henry I. Brown of Philadelphia is president. He is also president of Henry W. Brown & Company, of Philadelphia, the Independence Associates, the Independence Bureau and the Independence Insurance Company, all of Philadelphia, and is a partner in the firm of Wilcox, Peck, Brown & Crosby, New York City.

Everett U. Crosby, vice-president, is a partner and officer with Henry I. Brown in all the above companies.

Charles C. Perrin, secretary and treasurer of Brown Inter-Insurance Managers, Inc., is the managing underwriter.

He is president of the American Insurers, Inc., attorney-in-fact for the U. S. Automobile Insurance Exchange, Kansas City, Mo., and is vice-president of the O'Brien, Hobart, Perrin Underwriting Agency of Kansas City, Mo. He has been the managing underwriter for the United States Automobile Insurance Exchange since it began business, March 1, 1917, and previous to that time was for five years half owner and manager of Peake & Perrin, an insurance agency company in Kansas City, Mo. The officers of the attorney-in-fact are in excellent repute and are experienced insurance men.

PLAN OF OPERATION (as reported to us by the management).—The exchange insures against fire, buildings, furniture and fixtures of motion picture houses and legitimate theatres, assuming a maximum line of \$55,000 subject to one fire, of which \$50,000 is reinsured under a blanket reinsurance contract.

The acceptance of large lines and reinsurance of the greater proportion thereof is not considered a good practice for an inter-insurance exchange. The management of this exchange claims that its reinsurers are such as are accept-

THEATRE INTER-INSURANCE EXCHANGE — *Continued.*

able to high class stock insurance companies, and that the reinsurance will be maintained while these lines are outstanding.

A guarantee fund of \$25,000 has been advanced by the attorney-in-fact, and this is included as an asset in the statement. This fund is held in escrow by the First National Bank, of Philadelphia, whereby it cannot be withdrawn except for the payment of losses, or after the surplus of the exchange exceeds \$50,000, and then only for the excess of \$50,000 and upon approval of the State Superintendent of Insurance.

The liability to assessment is limited to one premium equal and in addition to the cash premium deposited. The exchange writes at tariff rates. The attorney-in-fact receives as compensation 25% of all premium deposits received, out of which it defrays all expenses incidental to the operation of the exchange, except license fees, taxes, legal and advisory committee expenses, and cost of adjustment. Individual accounts are kept for each subscriber. The membership of any subscriber may be terminated by himself or by the attorney-in-fact upon five days' notice in writing.

The exchange has not been operating sufficiently long to establish a record, but in 1921 its losses were negligible and it made a fair return to subscribers.

Service of process may be made upon the attorney-in-fact or superintendent of insurance of the States in which it operates.

The power of attorney provides for an advisory committee consisting of three or more subscribers.

INCOME, 1921.—Premium deposits written, gross, \$10,883.94; less return premium deposits, \$1,083.11; less reinsurance, \$1,234.80; net, \$8,566.03; interest, etc., \$189.04; guarantee fund, \$4,146.10; total cash income, \$12,901.17.

DISBURSEMENTS, 1921.—Losses paid, \$15; paid to attorney-in-fact for administration expense, \$2,444.06; taxes, licenses and fees, \$48; unused premium deposits returned to subscribers, \$979.79; decrease in liabilities, \$2,554.24, and interest, \$33.86, \$2,588.10; total cash disbursements, \$6,074.95.

TRANSACTIONS SINCE ORGANIZATION.—Premium deposits received, gross, \$16,163.01; less return premium deposits, \$1,234.28; less reinsurance, \$2,026.66; net premium deposits, \$12,902.07; interest received on investments and bank deposits, \$189.04; total cash income, \$13,091.11; losses and adjustment expenses paid, \$15; commissions paid to attorney-in-fact for administration expenses, \$3,725.43; other expenses paid, State fees, \$75; total expenses paid, \$3,800.43; returned in cash to members, as savings, \$979.79; total cash disbursements, \$4,795.22.

TORNADO INTER-INSURANCE EXCHANGE,

Duluth, Minn.

CASH ASSETS, DECEMBER 31, 1921.	
Bonds and stocks owned.....	\$61,440 88
Interest due and accrued thereon.....	1,033 33
Cash in banks and office.....	5,341 09
Premiums or deposits outstanding not over three months due.....	484 82
Market value over ledger value bonds.....	2,940 00
TOTAL CASH ASSETS.....	\$71,240 12

LIABILITIES, DECEMBER 31, 1921.	
Unearned premium deposits.....	\$14,416 70
Due attorney-in-fact for administration expense	751 60
Estimated taxes due.....	743 86
TOTAL LIABILITIES	\$15,912 16
NET CASH SURPLUS.....	\$5,327 96
TOTAL	\$71,240 12

GENERAL REVIEW.

History.—This is an inter-insurance exchange licensed by the Insurance Department of the State of Minnesota, October 25, 1920. Its membership is limited to coal operators, and its principal business is tornado insurance on coal bridges.

Management.—The attorney-in-fact manager is James H. Harper, Le Baron L. Harper being assistant manager.

The Executive Committee is composed of the following members: Carnegie Dock & Fuel Company, Yonghiogheny & Ohio Coal Company, Milwaukee Western Fuel Company, North Western Fuel Company, Pittsburgh Coal Company and C. Reiss Coal Company.

In 1921 the subscribers donated \$19,315 to the exchange, which the management advises us was completely released to the exchange, and was for the purpose of providing a surplus exceeding \$50,000, which would enable it to qualify in other States.

The exchange has not operated long enough to have established records, but its operations thus far have been successful. It has had no losses, and the expenses, considering that one of its chief functions is stated to be an inspection service that would prevent losses, are moderate.

The lines written are large compared to its net cash resources and annual premium income.

Plan of Operation (as reported to us by the management).—We are advised by the management that the exchange confines its lines entirely to tornado insurance on superstructures of coal and iron ore handling property and movable steel bridges, stating that the principal object of the exchange is to improve the risk involved. (Further, that a signed power of attorney agreement is required in every case and that no agents or brokers are employed.)

It will be noted that the liability assumed by the members is based upon the amount stated in the subscribers agreement, differing from the usual reciprocal plan, and being more upon the Lloyd's plan of assuming liability.

The power of attorney agreement limits the amount of liability to be assumed by any subscriber on any one bridge, structure or building to \$10,000, and to not exceeding \$20,000 on several bridges, structures or buildings on any one dock, but does not further limit the subscribers' contingent liability; it provides that the manager shall establish an inspection service to inspect all coal and iron

TORNADO INTER-INSURANCE EXCHANGE. — *Continued.*

ore handling properties insured in the exchange so that all members may approximate the same basis of safety, and for reinspection of same; that the compensation of the attorney-in-fact shall be 25% of the premium deposits, not including assessments, from which he is to pay all expenses incident to the exchange of indemnity except losses, loss expense, legal expense, taxes, insurance department licenses and fees, premiums on surety bonds or reinsurance and expenses of the executive committee; that the manager shall furnish a bond in an amount to be determined by the executive committee; that funds standing to the credit of subscribers shall be used to pay their proportion of any disbursements properly chargeable, also for all reserves required by law to be maintained and to accumulate an adequate surplus fund, returning to the subscribers all other money immediately upon the determination of the subscriber's liability; that the power of attorney agreement may be terminated at any time by the subscriber or manager by either giving the other ten days' notice in writing, and upon such termination the liability of the subscriber under outstanding contracts of the exchange shall simultaneously cease and determine except as to losses and expenses theretofore accrued. Upon termination of subscriber's liability under outstanding contracts he is to be paid any funds standing to his credit except such amounts as may be reasonably necessary to liquidate unadjusted losses and expenses, for which there shall be a final accounting in due

course. In addition to the executive committee above noted, the membership consists of Northern Coal & Dock Company, Pittsburgh & Ashland Coal & Dock Company, Ft. William Coal Co., Ltd., Great Lakes Coal & Dock Co., and Thomas Furnace Co.

We are advised that the item in the assets of stocks and bonds consists of bonds, United States Treasury certificates.

The exchange further advises us that rates about 16% less than the regular stock company rates are charged and that the gross and net aggregate amount insured in any one hazard is \$67,500.

The insurance in force, December 31, 1921, was \$2,210,700.

The exchange is licensed in Minnesota, Wisconsin and Illinois. It applied for admission to Michigan in February, 1922.

Tornado Income, Since Organization, October 20, 1920.—

Premium deposits written, gross, \$90,306.59; less return premium deposits, \$19,048.75; less reinsurance, \$4,500.00; net, \$66,757.84; interest, etc., \$1,533.58; donations by subscribers, \$19,315.00; total cash income, \$87,606.42.

Disbursements Since Organization.—Paid to attorney-in-fact for administration expense, \$17,062.71; advisory committee expense, \$53.10; legal expense, \$340.00; taxes, licenses and fees, \$927.92; other expenses, \$539.02; rating bureau membership, expense examinations, interest and commission on bonds purchased, miscellaneous expense, \$649.97; total cash disbursements, \$19,572.72.

UNDERWRITERS EXCHANGE,

1907 Grand Avenue, Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$1,003,250 00
Interest due and accrued thereon.....	15,204 11
Cash in banks and office.....	649,751 39
Premiums or deposits outstanding not over three months due.....	32,136 82
Interest due or accrued on bank balances..	2,891 07

TOTAL CASH ASSETS..... \$1,703,233 39

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$1,375 00
Unearned premium deposits.....	232,287 18
Salaries, rents, etc., \$250.00; accrued taxes, \$172.00; total.....	425 00

TOTAL LIABILITIES \$234,087 18
NET CASH SURPLUS..... 1,469,146 21

TOTAL \$1,703,233 39

GENERAL REVIEW.

History.—This is an inter-insurance organization which began business in February, 1902, and has made excellent progress.

Management and Reputation.—The exchange is under the management of T. H. Mastin and Company, Attorneys, Kansas City, Mo., the title of the attorney-in-fact having been changed from the H. J. Straight Co., on April 1, 1921.

T. H. Mastin & Co., are attorneys for the Consolidated Underwriters of Kansas City, Mo., reported upon elsewhere in this volume.

T. H. Mastin & Company are in excellent repute and maintain offices in Kansas City, St. Louis, Chicago, Minneapolis, Indianapolis, Memphis, Louisville, Kentucky; Beaumont, Texas; Ft. Worth, Texas; Mobile, Alabama, Asheville, N. C.; Wilmington, N. C.; Miami, Oklahoma; Tulsa, Oklahoma and Pittsburgh, Kansas. The firm is composed of T. H. Mastin, W. M. Drennon, F. W. Schafer, Henry Burr, Thomas Lonergan and H. E. Minty.

The exchange has accumulated a substantial surplus and appears to be operating on a sound basis. The maximum line written is large in proportion to premium income, but risks protected by automatic sprinklers only are written.

Until 1920 the attorney-in-fact was compensated by a commission of 15% on the gross premium deposits, out of which it paid all expenses except counsel fees, legal assessments, fire patrol charges, and expenses of advisory committee. The present plan of compensation appears to increase the cost of subscribers over that of the old plan.

Plan of Operation (as reported to us by the management).—The exchange writes fire insurance, including use and occupancy and profits, on mercantile and manufacturing properties equipped with automatic sprinklers. The maximum policy issued is \$600,000, no part of which is re-insured.

Members are admitted to the exchange upon the recommendation of the attorney-in-fact after a satisfactory inspection of the risk by competent inspectors subject to the approval of the Advisory Committee. Applicants for

UNDERWRITERS EXCHANGE. — *Continued.*

membership must be rated commercially at \$100,000 or over and have high credit. The exchange had 467 subscribers at the close of the year 1921. Sprinklered risks only are written.

The subscriber's liability is limited to twice the amount of his annual premium in force on any one risk, and to five times his single risk liability in the event of a continuous fire destroyed several risks. In the event the losses in a conflagration exceed the gross amount collectible from subscribers as contingent liability, the subscribers suffering the loss accept a reduction of their claim in proportion to their premiums to the extent that the gross claim shall not exceed the total contingent premium collectible.

The deposits received are credited to the subscribers' own underwriting accounts. Out of these, subscribers are charged with their pro-rata proportion of expenses and losses which may occur, based upon the annual premiums in force. Subscribers' credits are allowed to accumulate until the credit balance is six times the amount of the average annual premium. Amounts in excess of this figure are paid annually as of January 1st, except that in years in which the savings are sufficient to justify returns prior to the accumulation, as above stated, returns may be made not to exceed 25% of the gross premiums in any one year.

Policies are issued at regular board rates. The fee of the attorney-in-fact is 10% on all moneys coming into his hands. The expenses are borne by the subscribers. The assets of the exchange are in the custody of the Advisory Committee and attorney-in-fact.

The power of attorney provides that it can be revoked on five days' notice. The accumulated surplus is returned to the retiring subscribers.

Territory.—Underwriters exchange is licensed in the following states: Alabama, Arkansas, California, Illinois, Indiana, Iowa, Kentucky, Maryland, Michigan, Minnesota,

Missouri, Nebraska, New York, Oklahoma, Ohio, Oregon, Pennsylvania, Tennessee, Texas, Virginia, Washington and Wisconsin.

The attorney-in-fact and the Insurance Commissioner in States where licensed, are authorized to accept service of process binding upon all the members in the event of a dispute arising concerning any claim against the exchange.

Advisory Committee.—Leon Smith, of Smith-McCord-Townsend Dry Goods Company, Kansas City, Mo.; John Gould of Kellogg Switchboard and Supply Company, Chicago, Ill.; H. A. Walker of Armour & Company, Chicago; Stanley Maxwell of Cupples Company, St. Louis, Mo., and N. H. F. McLeod of Parke-Davis & Company, Detroit, Michigan.

Income, 1921.—Premium deposits written, gross, \$668,777.16; less return premium deposits, \$289,672.34; net, \$379,104.82; interest, etc., \$63,385.13; special deposits, \$2,484.61; profit on bonds, \$1,256.25; total cash income, \$446,230.81.

Disbursements, 1921.—Losses paid, gross, \$22,305.73; less salvage, \$469.79; net losses, \$21,835.94; paid to attorney-in-fact for administration expense, \$58,915.80; advisory committee expense, \$2,150.18; legal expense, \$4,285.70; taxes, licenses and fees, \$7,392.28; other expenses, including loss adjusting, \$14,917.03; savings returned to subscribers, \$193,811.95; loss on sale bonds, \$1,505.00; total cash disbursements, \$304,813.88.

Transactions Since Organisation.—Net premium deposits, \$3,505,602.97; interest received on investments and bank deposits, \$445,323.08; special deposits, \$12,232.56; dividends on stock, \$1,680.00; total cash income, \$3,964,838.61; losses and adjustment expenses paid, net, \$537,408.47; commissions paid to attorney-in-fact for administration expenses, \$672,763.29; returned in cash to members, as savings, \$1,059,727.08; total cash disbursements, \$2,269,898.84.

UNDERWRITING AGREEMENT,

New York, N. Y.

This is a pool composed of twenty dry goods merchants who insure each other to a total of \$10,000 on the property of each member. No policies are issued, the underwriting operations being carried on under an agreement signed by the various members. There are no formal headquarters, but at last advices the meetings were held at 404 Fourth avenue, New York.

The institution began business in 1905, and the members are all substantial and reputable business men.

The treasurer, under date of January 20, 1922, stated

"that amounts about equal to the annual premiums have been returned to the underwriters for the past five years."

Three trustees and a secretary are elected annually. The trustees have entire charge of the receipts and disbursements and the adjustment of losses, one of their number being elected treasurer to receive and pay out the funds, subject to the approval of the trustees.

A. M. Cooper is the present treasurer.

In connection with this report, see important article introducing this section.

UNION AUTOMOBILE INDEMNITY ASSOCIATION,

Bloomington, Ill.

GENERAL REVIEW.

History.—This is a reciprocal insurance exchange which operates under a license from the Illinois Insurance Department, being also licensed to do business in Indiana, Iowa and Missouri. It began business in October, 1916. Its plan of operation is similar to that of a mutual assessment company.

Management and Reputation.—The attorney-in-fact is the Union Insurance Exchange, Inc.

Plan of Operation (as reported to us by the management).—It writes liability, property damage, fire, theft and collision insurance on automobiles.

The association states that it makes assessments semi-annually, and that such assessments in the past have been

UNION AUTOMOBILE INDEMNITY ASSOCIATION.— *Continued.*

25 cents per hundred for fire; 10 cents per hundred for theft; 10 cents per horse power for personal injury and property damage. Details of the plan of operation, etc., have not been furnished us.

This exchange has not furnished us with copies of power of attorney agreements and full information of its plans of operation for report in this volume. The financial figures printed herein are taken from statement filed by the exchange with the Illinois Insurance Department.

If our subscribers contemplate becoming interested they should insist upon a full showing of the conditions from the exchange.

EXTRACTS FROM FINANCIAL STATEMENT AS OF
DECEMBER 31, 1921.

Total cash assets	\$132,579 41
Net cash surplus	118,993 86
Unearned premiums	5,402 00
Net premium deposits written, policy fees and assessments	100,063 84
Total cash income	163,051 37
Losses paid	53,992 23
Expenses paid	7,418 58
Total disbursements	139,620 94

UNION INDEMNITY EXCHANGE OF CALIFORNIA,

256 Montgomery St., San Francisco, Cal.

CASH ASSETS, DECEMBER 31, 1921.

Liberty Bonds	\$48,000 00
Interest due and accrued thereon	613 35
Cash in banks and office	40,992 96
Premiums or deposits outstanding not over three months due	77,361 70
War saving stamps	170 43
TOTAL CASH ASSETS	\$167,138 44

LIABILITIES, DECEMBER 31, 1921.

Losses resisted	\$13,727 20
Unearned premium deposits	115,985 43
Tax reserve	10,558 89
Liability and common carrier loss reserve ..	20,870 35
TOTAL LIABILITIES	\$106,939 87
NET CASH SURPLUS	6,198 57
TOTAL	\$167,138 44

GENERAL REVIEW.

History.—This is a reciprocal institution which was organized under the laws of the State of California and received its license to commence business during the latter part of October, 1918.

It is licensed in California only.

Management and Reputation.—The attorney-in-fact is J. L. Maritzsen, who was for a number of years, connected with the California Insurance Department. He was also branch manager of the American Mutual Liability Company, of Boston.

The assets of the exchange are invested in United States Liberty Loan bonds, cash on deposit in banks and a reasonable amount for uncollected premium deposits.

The expenses of the exchange were above normal in 1921. The volume of annual premium deposits is quite large compared to the net cash surplus. The disbursements exceeded the income in 1921, further indicating the need of a better margin of surplus.

Plan of Operation (as reported to us by the management).—The exchange writes automobile insurance only, covering against fire, theft, collision, property damage and public liability. It has an advisory board consisting of three members or subscribers, which has supervision of the funds of the exchange, its investments and bank depositories.

The management states that it writes a maximum line of \$10,000 public liability subject to one hazard, no part of which is reinsured, and that it has never levied an assessment. Also that the exchange has an excess fire cover over \$5,000 up to \$20,000. (We have not been furnished with

a copy of the contract and name of company covering this excess, that we might comment upon the protection afforded.)

The attorney-in-fact states that he is bonded in the sum of \$25,000.

The compensation of the attorney-in-fact is 30% of the premiums received out of which he pays all expenses except losses, loss expenses, taxes, license fees, legal and Advisory Board expenses.

The manager states that the exchange writes business at manual or conference rates, less 25% where the premium is collected in full. If the premium is paid on the monthly plan, an initial deposit of 25% of the manual rates is collected, the balance being taken in equal monthly installments.

Losses are adjusted by an adjuster who is employed and paid a salary by the exchange.

Income, 1921.—Premium deposits written, gross, \$474,899.19; less return premium deposits, \$109,331.23; net, \$365,567.96; interest, etc., \$2,177.62; guarantee fund for losses, \$4,103.75; initial deposits, \$6,250.00; refund of re-insuring premiums, \$137.50; policy fees, \$206.50; total cash income, \$378,443.33.

Disbursements, 1921.—Losses paid, gross, \$204,396.40; less salvage, \$7,240.41; net losses, \$197,155.99; paid to attorney-in-fact for administration expense, \$138,878.57; advisory committee expense, \$225.00; legal expense, \$31.00; taxes, licenses and fees, \$8,573.41; expenses, adjustment and settlement losses, \$17,621.11; other disbursements: insurance department fees, \$530.00; miscellaneous expense, \$697.55; policy fees, \$203.80; initial deposits returned, \$16,850.00; contingent losses repaid, \$1,065.00; interest paid, \$650.07; total cash disbursements, \$382,481.50.

UNITED RETAIL MERCHANTS UNDERWRITING ASSOCIATION,

1017 McKnight Bldg., Minneapolis, Minn.

CASH ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$67,056 80
Premiums or deposits outstanding not over three months due.....	1,502 76

TOTAL CASH ASSETS..... \$68,559 62

LIABILITIES, DECEMBER 31, 1921.

Losses, adjusted, not due.....	\$2,350 00
Unearned premium deposits.....	14,660 74
Other liabilities.....	1,002 00

TOTAL LIABILITIES..... \$18,012 74
NET CASH SURPLUS..... 50,546 88

TOTAL..... \$68,559 62

GENERAL REVIEW.

HISTORY.—This is an inter-insurance exchange whose business is confined entirely to the members of the United Retail Merchants of America. It received its license from the Minnesota Insurance Department on March 1, 1919, and commenced business on that date with more than \$1,500,000 insurance in force, and with \$25,000 cash in banks, deposited by the attorney and manager.

The association is licensed in Minnesota, Illinois and Iowa.

MANAGEMENT AND REPUTATION.—The exchange is under the management of the United Retail Merchants Underwriting Company, of which O. D. Hauschild is president and treasurer, and J. A. O. Preus, secretary.

Mr. Hauschild has been in the insurance business for over twenty-eight years and acts as attorney-in-fact for the Retail Lumbermen's Inter-Insurance Exchange, of Minneapolis, which commenced business in January, 1917. He was ten years in the fire insurance local agency business, and had been for a number of years manager of the Retail Lumbermen's Insurance Association.

Very substantial savings were returned to the subscribers in 1921.

PLAN OF OPERATION (as reported to us by the management).—We have not been furnished with copy of power of attorney agreement, but are advised by the management that the association reinsures its lines down to the maximum of \$3,500 on brick buildings and \$2,500 on frame risks, the gross lines being \$10,000 on brick, and \$5,000 on

frame. Business is written at the stock company rates. Signed power of attorney agreements are required. No extra assessments have ever been levied.

ADVISORY COMMITTEE.—A. R. Rogers (chairman), president Rogers Lumber Co., Minneapolis, Minn.; F. H. Carpenter, president F. H. Carpenter Lumber Co., Minneapolis, Minn.; B. C. Bowman (vice-chairman), vice-president and general manager S. H. Lumber Co., Minneapolis, Minn.; John A. Bovey, president Bovey-Shute-Jackson, Inc., Minneapolis, Minn.; C. H. Ross, secretary and treasurer H. W. Ross Lumber Co., Minneapolis, Minn.; Charles Webster, president Consumers Independent Lumber Co., Waucoma, Iowa; O. D. Hauschild, Minneapolis, Minn.; attorney-in-fact, A. J. Franke, merchant, St. Paul, Minn.; Frank Ward, secretary and general manager, Eclipse Lumber Co., Clinton, Iowa.

INCOME, 1921.—Premium deposits written, gross, \$77,058.51; less return premium deposits, \$15,188.92; less reinsurance, \$19,481.00; net, \$42,387.69; interest, etc., \$1,608.66; commissions, \$6,229.54; other cash income, \$4,002; total cash income, \$54,267.89.

DISBURSEMENTS, 1921.—Losses paid, gross, \$31,037.07; less reinsurance, \$12,977.49; net losses, \$18,060.18; paid to attorney-in-fact for administration expense, \$13,414.91; advisory committee expense; audit, \$50; adjusting losses, \$208.39; taxes, licenses and fees, \$1,818.44; savings returned, \$17,943.95; other disbursements, \$1,527.88; total cash disbursements, \$53,023.75.

UNITED SHOE MANUFACTURERS RECIPROCAL INDEMNITY EXCHANGE,

810 Walnut St., Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$56,352 35
Interest due and accrued thereon.....	942 77
Cash in banks and office.....	55,546 08
Premiums or deposits outstanding not over three months due.....	4,389 62

TOTAL CASH ASSETS..... \$147,230 77

LIABILITIES, DECEMBER 31, 1921.

Unearned premium deposits.....	\$37,850 59
Due attorney-in-fact for administration expense.....	317 48

TOTAL LIABILITIES..... \$38,168 07
NET CASH SURPLUS..... 109,062 70

TOTAL..... \$147,230 77

GENERAL REVIEW.

History.—This is an inter-insurance exchange, which completed its organization early in 1918 and received its license from the Missouri Insurance Department on May 16, 1918.

It is licensed in Maine, Missouri, Pennsylvania and Ohio.

On December 31, 1921, it had 190 subscribers.

Management and Reputation.—The attorney-in-fact is the Shoe Manufacturers Service Co., Inc., a Missouri corporation with a paid-up capital of \$100,000; the officers are as follows: President, George H. Bunting; vice-president, Paul Dillon; secretary and treasurer, W. M. Bunting; assistant secretary, A. M. Drohan and auditor, C. D. Briscoe.

UNITED SHOE MANUFACTURERS RECIPROCAL INDEMNITY EXCHANGE. — *Continued.*

The officers of this attorney-in-fact corporation hold similar offices in the Insurance Service Company, Inc., which is the attorney-in-fact of the Boot and Shoe Reciprocal Exchange, also of Kansas City, Mo.

George H. Bunting has been engaged actively about six years, and Paul Dillon about five years in the reciprocal insurance business. E. D. Briscoe has been engaged in the insurance business about fourteen years, with this exchange about one year, and previously with the American Inter-Insurance Exchange, and the Bankers Inter-Insurance Alliance, both of Kansas City, Mo.

While the membership of this exchange is composed of reliable business firms and the business confined to sprinklered risks the maximum lines accepted (\$750,000), appear to be very large compared with the resources and volume of business. A total loss of a maximum line would be almost seven times the net surplus and more than eight times the annual premium deposits for 1921.

Plan of Operation (as reported to us by the management).—The exchange writes fire insurance only, and limits its writings to sprinklered shoe factories and other sprinklered property in which the members of the exchange are interested.

The exchange assumed a maximum liability subject to one fire of \$750,000, no part of which is reinsured.

The premium deposit of each subscriber is computed at the usual tariff rates charged by stock companies, in addition to which, each subscriber assumes contingent liability of \$5,000 on each risk, with the maximum amount of liability of five times that amount. Each subscriber underwrites an equal proportion of the risks of all other members of the exchange, but underwrites no proportion of the insurance on his own risk, and participates equally in the earnings of the exchange.

All insurance exchanged is with persons, firms or corporations approved by the Advisory Committee. Only shoe manufacturers whose net worth is in excess of \$100,000, and who have sprinklered risks, are accepted.

Each subscriber is furnished a quarterly statement showing the condition of his account.

The Advisory Committee is empowered to set aside not less than one-half of the annual savings as a net surplus and reserve fund until such surplus shall equal twice the sum originally subscribed, and all other savings are to be returned to the subscriber annually by check at the end of each year, less any outstanding or unsettled losses or charges, which will constitute a lien on such savings and will be first deducted therefrom.

If at any time the amount standing to the credit of any subscriber shall be smaller than the amount of claims against his account, he must meet such deficiency, and the attorney is authorized to enforce payment of said balance by suit brought in his own name, or in the name of the members of the Advisory Committee.

The attorney and manager is authorized to deduct 20% from all moneys collected, which is in full compensation for administration expenses of all kinds, except counsel fees, costs and expenses of losses, suits, taxes, legal assessments, expenses of fire patrol, fees of Advisory Committee, and all expenses incident to the investment and custody of funds and securities and to the adjustment of losses.

Any subscriber may terminate his liability as to future acceptances upon five day's notice in writing. The attorney also has the same privilege; and in the event of termination the attorney shall completely liquidate the account and return to the subscriber within thirty days thereafter any net surplus and reserve which has accumulated to the credit of the retiring member.

The assets of the exchange are in the joint custody of the attorney-in-fact and Advisory Committee of three persons, who shall either be a duly designated representative of the corporation, or a member of a firm or an individual who is a subscriber to the original power of attorney.

The attorney and the Insurance Commissioners of the States in which the exchange is licensed are authorized to accept service of process binding upon all members in the event of a dispute arising concerning any claim against the exchange.

Losses are adjusted under the direction of the attorney and manager.

Advisory Committee.—H. E. Slayton, president and treasurer of the F. M. Hoyt Shoe Co., Manchester, N. H.; Mark W. Selby, vice-president Selby Shoe Co., Portsmouth, Ohio; and Charles W. Smith, treasurer Sherwood Shoe Co., Rochester, N. Y.

Income, 1921.—Premium deposits written, gross, \$94,626.47; less return premium deposits, \$4,908.83; net, \$89,717.64; interest, etc., \$5,261.24; total cash income, \$94,978.88.

Disbursements, 1921.—Losses paid, gross, \$2,420.19; less salvage, \$271.69; net losses, \$2,148.50; paid to attorney-in-fact for administration expense, \$20,870.50; advisory committee expense, \$1,486.19; legal expense, \$340.01; taxes, licenses and fees, \$2,130.41; decrease in liabilities, attorney-in-fact, \$1,300.96; loss account of adjustment expense, \$47.15; unused premium deposit, returned to subscribers, \$36,246.66; total cash disbursements, \$64,570.38.

Transactions Since Organization.—Premium deposits received, gross, \$321,535.10; less return premium deposits, \$20,675.33; net premium deposits, \$300,859.77; interest received on investments and bank deposits, \$8,927.50; total cash income, \$309,787.27; losses and adjustment expenses paid, net, \$12,390.88; commissions paid to attorney-in-fact for administration expenses, \$61,993.83; advisory committee, \$3,653.00; taxes, license and fees, \$5,323.52; returned in cash to members, as savings, \$79,195.27; total cash disbursements, \$162,556.50.

UNITED STATES AUTOMOBILE INSURANCE EXCHANGE,

Goodrich Bldg., Kansas City, Mo.

ADMITTED ASSETS, DECEMBER 31, 1921.

Bonds owned	\$2,500 00
Interest accrued	20 47
Cash in banks and office.....	102,612 53
Premiums or deposits outstanding not over three months due.....	50,190 30
Notes receivable	3,639 62
Uncollected judgments	600 00
Cars on hand.....	3,800 00
TOTAL ASSETS	\$163,362 92

LIABILITIES, DECEMBER 31, 1921.

Total unpaid losses.....	\$17,158 35
Unearned premium deposits.....	83,185 12
Due attorney-in-fact for administration ex- penses	4,591 11
TOTAL LIABILITIES	\$104,934 48
NET CASH SURPLUS.....	58,428 44
TOTAL	\$163,362 92

GENERAL REVIEW.

History.—This is a reciprocal exchange which began business March 1, 1917, with E. E. Peake as attorney-in-fact.

Management and Reputation.—On July 1, 1918, W. J. Brace and Chas. C. Perrin purchased the interests in the attorneyship of this exchange and incorporated it under the laws of Missouri (authorized and paid-in capital of \$5,000) as the American Insurers, Inc., which now acts as attorney-in-fact. Charles C. Perrin is managing underwriter of the Theatre Inter-Insurance Exchange of Philadelphia, Pa.

Norman Hobart and Paul G. O'Brien who have been operating a general agency under the firm name of O'Brien and Hobart, and John Alden Towers, were taken into the new corporation. We have been furnished the following information with reference to the managing committee:

"Chas. C. Perrin has been the managing underwriter of the attorney-in-fact for the United States Automobile Insurance Exchange since its inception. He was for five years partner in the firm of Peake and Perrin, handling automobile insurance before the exchange was organized. Previous to that time he was in the automobile manufacturing business, having been sales manager of the Regal Motor Car Company of Detroit for three years, and of the American Motors Co., at Indianapolis, for three years.

"John Alden Towers, another member of the managing committee, was formerly engaged in the practice of law, and has had seven years' experience in the handling of insurance claims. He formerly had supervision of the exchange claim department, and is now devoting most of his time to the underwriting department. He is treasurer of the American Insurers, Inc.

"Norman Hobart has had 12 years' experience in the insurance business. He was three years with the firm of R. B. Jones & Sons of Kansas City, Mo. He then formed a partnership with Paul G. O'Brien, under the firm name of O'Brien and Hobart, and conducted an automobile insurance business in Kansas City.

"Paul G. O'Brien has also had 12 years' experience, having been with the Travelers Insurance Company for three years before going into partnership with Mr. Hobart seven years ago."

J. H. Foresman, another member of the committee, is vice-president of the Long-Bell Lumber Company.

In 1921 the loss and expense ratios were about normal. There was a moderate return as savings to the subscribers.

Plan of Operation (as reported to us by the management).—The exchange writes fire, theft, property damage, collision and public and employers' liability, and it reports to us that the maximum amount insured in any one hazard is \$100,000, all over \$5,000 being reinsured.

The attorney-in-fact is allowed to deduct for administration expenses 25% of all moneys received by it for credit to subscribers' accounts, but agree that in consideration of said commission it will defray all expenses incident to conducting the business of said exchange, except taxes, cost of adjustment, legal expenses, and the expenses of Advisory Board.

The Advisory Board, as provided for in the power of attorney, is composed of the following subscribers: R. C. Greenlease, president Greenlease Motor Car Co., Kansas City, Mo.; K. L. Day, president A-B-D Motor Co., Kansas City, Mo.; D. B. Houston, president Diamond Motor Co., St. Joseph, Mo.; W. H. Imes, president W. H. Imes Automobile Co., Topeka, Kan.; W. P. Winders, partner and manager, North Western Automobile Co., Minneapolis, Minn.

This board has charge of the funds of the subscribers, and deposits same in banks or invests them in securities. All disbursements from said funds are made by check signed by the attorney-in-fact and countersigned by a member of the Advisory Board.

The exchange makes its own rates, which are about the same as stock companies. An engineering department is maintained, and each risk written is inspected regularly.

Each subscriber makes a deposit to cover one annual premium and agrees to pay in addition thereto, subject to the call of the Advisory Board, a sum equal to his annual premium deposit to take care of excess losses, if any, occurring under his contract. The exchange has not found it necessary to call upon the subscribers for any additional deposits.

At least one-half of the annual net savings are to be returned to the subscribers at the end of the year, and the balance is set aside as a reserve fund until such time as said reserve fund equals the amount of the annual premium deposit made by said subscriber, after which time all net savings are to be returned to him annually.

This exchange was examined by the Insurance Department of Missouri during 1921.

Among the assets are certificates of deposit aggregating \$69,500, which are held under escrow agreement with the Superintendent of Insurance of the State of Missouri, and the Superintendent of Insurance of the State of Iowa, for the benefit of subscribers when no other assets are available (note—this is very commendable.)

The attorney-in-fact advises us that the exchange has written at a reduction of from 10% to 20% under conference rates, and has made a return at the end of 1921 of 10% savings of the amount of premium charged.

Territory.—The exchange is licensed to transact business in Ala., Ark., Colo., Ill., Ia., Kan., Minn., Mo., Neb., Okla. and Pa.

UNIVERSAL UNDERWRITERS, Chicago, Ill.

GENERAL REVIEW.

History.—This is a reciprocal exchange established November 25, 1921, received a preliminary license from the Illinois Insurance Department and began business on January 1, 1922. We were advised by the management under date of April 11, 1922, that it had approximately 350 subscribers. It is under the same management as the Indemnity Exchange of Chicago which began business in 1892.

Management and Reputation.—The attorney-in-fact is M. J. Dorsey & Company, an Illinois corporation with \$200,000 authorized and \$163,000 paid in capital. The officers of the attorney-in-fact company are:

President, M. J. Dorsey, who is also president of the Dorsey Land and Lumber Company, Texarkana, Arkansas, and prior to 1912 was an attorney at law in Denver, Colorado. Early in 1912 he organized the Western Indemnity Exchange, and in April 1913, became attorney for the Merchants Underwriters, an inter-insurance exchange of Kansas City; vice president and general manager, R. A. Wilson, who has had considerable experience in the insurance business and is in good standing. He was formerly connected with the Bankers Inter-Insurance Alliance and the Merchants Underwriters, both of Kansas City, and has also had a general brokerage and agency experience; vice-president and underwriter, S. R. Wells, formerly with the Lumbermens Underwriting Alliance. G. D. Dorsey, a director, is a retired capitalist of Columbia, Mo.

The Indemnity Exchange of Chicago, Illinois, among the oldest institutions of this kind and which is in excellent repute, is under the same management. As this is a new exchange just commencing business no comment can be made upon its record of treating loss claimants or savings to subscribers.

Plan of Operation. (as reported to us by the management).—The exchange was organized to write automobile insurance exclusively for Ford automobile policies. We are not advised as to the different classes of automobile coverages the exchange will write nor the maximum limits in each class. We are advised that it will write fire and lightning insurance and that the maximum policy on a single risk will be \$30,000 and \$5,000 net. The business is solicited direct by representatives of the attorney-in-fact.

The contingent liability of subscribers is one additional annual premium. The management advises that subscribers are guaranteed against assessment but we have not been furnished with copies of agreements and name of guarantor that we may judge as to the value of this protection. The power of attorney agreement provides that the attorney-in-fact shall give a surety bond for the faithful discharge of its trust as the Committee of Trustees may require, but not more than \$100,000, the Committee to be the custodian of the bond.

The agreement also provides for a Committee of Trustees consisting of five or more members to be selected by the subscribers. "This Committee of Trustees may adopt such rules and regulations not inconsistent with the power of attorney agreement for the exchange of funds, the conduct of the exchange and the attorney-in-fact as they deem best." It also provides that the attorney is authorized to provide by insurance policy or guaranty for the payment of excess losses and in payment for such insurance or guaranty to deduct not to exceed 5% of the premium deposits received by them from the subscribers. The exchange will charge the same rates as the stock companies. The compensation of the attorney-in-fact is 25% of all moneys received, which is to cover cost of its services, deputies, clerks, office rents, printing, stationery, postage, telegrams, telephones and other customary office and business expenses. Adjustment expenses, taxes, inspections, legal expenses, expenses incident to the custody of the fund and the expenses of the Committee of Trustees is to be apportioned pro rata to the subscribers accounts. The membership agreement provides that the attorney-in-fact has authority to accept service of process for the members. The power of attorney agreement may be cancelled by either party upon five days' written notice.

Committee of Trustees.—P. C. Rude, president, Rude Auto Company, Cedar Rapids, Ia.; W. L. Johnson, president, Johnson Auto Company, St. Louis, Mo.; L. S. Snow, chairman, president, Snow Bros., Chicago, Ill.; E. M. Mackemer, president, Mackemer Motor Company, Peoria, Ill.; W. H. Williamson, president, Williamson Motor Company, Rockford, Ill.

VICTORY INDEMNITY EXCHANGE,

805-806 Central Bank Bldg., Memphis, Tenn.

CASH ASSETS, DECEMBER 31, 1921.

Cash in banks and office.....	\$937 37
Premiums or deposits outstanding not over three months due.....	3,003 24
Reinsurance due from other companies or associations	140 00
Guaranty fund	25,000 00

TOTAL CASH ASSETS..... \$29,080 61

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$3,245 03
Unearned premium deposits.....	6,105 04
Due attorney-in-fact for administration expense	552 58
Federal tax on premiums, December, 1921.....	22 33
Net cash surplus.....	\$19,155 63

TOTAL LIABILITIES \$29,080 61

GENERAL REVIEW.

HISTORY.—This is a reciprocal or inter-insurance exchange organized December, 1919, in Memphis, Tenn., and secured its license January 2, 1920. On December 31, 1921,

the exchange had 400 subscribers and 409 risks insured.

MANAGEMENT AND REPUTATION.—The attorney-in-fact is Thomas Thompson & Company, Inc., incorporated in Delaware with 2,000 shares of no par value stock. The officers

VICTORY INDEMNITY EXCHANGE — *Continued.*

of the attorney-in-fact corporation are: President, F. P. Carpenter; vice-president and attorney, D. B. Puryear; treasurer, R. H. Ghormley; secretary and general manager, Thomas Thompson. Mr. Thompson was for five years with the Provident Life & Accident Insurance Company, Chattanooga, Tenn., as solicitor and claim adjuster; and for four years was city manager at Birmingham, Ala., for this company. He was also city manager of Birmingham, Ala., for the Belt Automobile Indemnity Association of El Paso, Ill., from October, 1917, to February, 1918; and State manager for this association for the State of Tennessee from February, 1918, till January 1, 1920.

The financial statement shows a "guaranty fund" of \$25,000 under assets. The management has supplied us with a copy of escrow agreement showing that this "guaranty fund" is deposited with the Security Bank and Trust Company, of Memphis, Tenn., under conditions that it cannot be withdrawn, except to pay claims against this exchange, or for reinvestment. In 1921 the losses and expenses were high and the disbursements exceeded the income by \$8,257.15.

The advisory committee at present is composed of three members, selected by the attorney-in-fact from among the subscribers. The committee is: John W. Storms, R. F. Boggan and C. E. Chapleau.

PLAN OF OPERATION (as reported to us by the management).—It writes automobile, fire, theft, liability, collision, property damage, public liability, property damage on teams, plate glass, doctors' and dentists' liability. It also writes a dealers' liability and property damage policy on payroll basis, and a dealers' fire insurance policy on an open form. The policy limits are \$5,000-\$10,000 on liability and \$1,000 on property damage, with a limit of \$3,000 on theft insurance. The attorney advises that gross lines of \$12,000 are written on automobile fleets and auto dealers risks, the excess over \$2,000 being reinsured. The management advises that after examination by the Tennessee Insurance Department in August, 1921, that department permitted the exchange to write plate glass and doctors' and dentists' liability.

The power of attorney provides that the attorney-in-fact shall draw from subscribers' funds their "proportion of any disbursements properly chargeable to our account, and shall charge our account for all reserves required by law to be maintained and shall accumulate to our individual credit an adequate surplus fund, returning to us all other moneys immediately upon the determination of our liabilities."

We are informed by the attorney-in-fact that savings are disbursed to members at the end of annual policy period by returning half the savings in cash and placing the other half to credit of subscriber in surplus fund, after reserves for claims in process of adjustment and other necessary expenses have been taken care of.

The assets of the exchange are deposited in bank, in

custody of advisory committee, and all disbursements are made therefrom by check and signed by the manager of the exchange and countersigned by a member of the advisory committee. We are advised that the manager of the attorney-in-fact is bonded.

A subscriber may retire from the exchange upon ten days' notice. Service of process can be made against the Insurance Commissioner of any State in which the exchange is licensed.

The power of attorney contains the following conditions: "to provide against excess losses, our attorneys hereby authorized whenever in their judgment it shall become necessary, to assess us to an amount not exceeding our annual deposit, and we hereby agree to pay such assessment;" and "but in no event shall our liability on any one risk exceed the amount annually deposited by us for current annual deposits." The manager of the attorney-in-fact tells us that they have no reinsurance against the assessment of members.

Accounts of members are kept individually. The rates of the exchange are 80% of the conference stock company rates on all classes of business.

The power of attorney provides that the compensation to the attorney-in-fact shall be 30% of all receipts for credit to the accounts of subscribers except deposits of surplus. This 30%, however, does not include taxes, government fees, expenses of the advisory committee and all reasonable expense of handling and investigating accidents and the adjustment and defense of claims therefor. The power of attorney also provides that the advisory committee may by unanimous vote, when in its opinion it is equitable and fair to the attorneys, reduce the percentage commission to not less than 25%.

TERRITORY.—Licensed in Alabama and Tennessee, having retired from Kentucky during the year.

INCOME, 1921.—Premium deposits written, gross, \$27,633.27; less return premium deposits, \$7,388.25; net, \$20,245.02.

DISBURSEMENTS, 1921.—Losses paid, gross, \$14,883.99; less salvage, \$81.15; less reinsurance, \$4.84; net losses, \$14,798; paid to attorney-in-fact for administration expense, \$8,462.67 advisory committee expense, \$202.10; legal expense, \$1,733.64; taxes, licenses and fees, \$961.65; adjustment of losses, \$376.11; other disbursements, \$1,968; total cash disbursements, \$28,502.17.

TRANSACTIONS SINCE ORGANIZATION.—Premium deposits received, gross, \$66,300.99; less return premium deposits, \$11,849.17; net premium deposits, \$54,451.82; interest received on investments and bank deposits, \$160; guaranty fund, \$25,000; total cash income, \$79,611.82; losses and adjustment expenses paid, gross, \$24,847.63; less salvage, \$98.65; less reinsurance, \$4.84; losses and adjustment expenses paid, net, \$24,744.14; commissions paid to attorney-in-fact for administration expenses, \$18,105.62; other expenses paid, \$7,681.45; total expenses paid, \$50,531.21.

WARNER INTER-INSURANCE BUREAU,

155 East Superior Street, Chicago, Ill.

This is an inter-insurance bureau established December 28, 1907, where canners and wholesale grocers and similar allied interests exchange insurance.

There are two distinct groups of subscribers: Canners Exchange Subscribers at Warner Inter-Insurance Bureau and Wholesale Grocery Subscribers at Warner Inter-Insurance Bureau.

A report upon each group separately will be found elsewhere in this volume. The funds of each group are kept entirely distinct.

The attorney-in-fact is Lansing B. Warner, Inc.

In connection with this report, see important article introducing this section.

WASHINGTON HARDWARE AND IMPLEMENT UNDERWRITERS,

Hutton Bldg., Spokane, Wash.

GENERAL REVIEW.

History.—This is an inter-insurance exchange which began business January 1, 1917, and succeeded to the business, including the assets and liabilities, of the Washington Hardware and Implement Dealers Mutual Fire Insurance Association, a mutual company which commenced business in 1906.

Under the mutual plan the assets belonged to the policyholders collectively, so long as they continued to be policyholders, while under the plan adopted as of January 1, 1917, the surplus is owned by the subscribers individually. The assets on hand December 31, 1916, were divided pro rata according to premiums in force and each policyholder's share was placed to his individual credit.

A close affiliation exists between this exchange and the Pacific Northwest Hardware and Implement Association, which facilitates the placing of business.

This exchange did not report to us its statement as of December 31, 1921. The report made herewith was prepared from information previously furnished to us. The financial statement printed herewith was taken from statement filed by the exchange with the Washington State Insurance Department.

Management and Reputation.—E. E. Lucas is secretary and treasurer of this exchange and is also designated as the attorney in the subscribers' agreement executed by each policyholder.

The officers and directors were as follows: President, John Raymer, Reaydon, Wash.; vice-president, A. L. Callow, Elma, Wash.; secretary and treasurer, E. E. Lucas, Spokane, Wash.; finance committee: J. N. Nankervis, Moscow, Idaho; D. P. Hayes, Waitsburg, Wash.; A. T. Holmes, St. John, Wash.

The association and its management are in good repute.

The operations of this exchange are not extensive but its affairs appear to be conservatively managed and a good loss ratio has been maintained.

We are advised that the exchange assumes \$66,000 maximum liability subject to one fire, all of which is reinsured except \$5,000. We do not look favorably upon the practice of inter-insurance exchanges writing large gross lines and reinsuring the major portion.

Plan of Operation (as reported to us by the management).—The assessment liability of each subscriber is limited to a sum equal to one annual premium deposit for the purpose of paying excess losses, and the attorney is authorized to provide for such insurance or guaranty for the payment of said excess losses, and in payment for such insurance or guaranty he is permitted to deduct 5% of all moneys received by him for credit to the account of the subscriber.

No premium is charged the subscribers for any contract of insurance authorized by the power of attorney, the consideration being the exchange of indemnity. The subscriber agrees to deposit with the attorney at the time each

contract is issued to the subscriber such a sum as the attorney shall deem proper.

An individual account is kept with each subscriber who is charged with his pro rata share of losses and such expenses as are authorized by the subscription agreement.

The compensation of the attorney is limited to 15% of all moneys received by him for credit to the account of subscribers, out of which commission he pays all administration expenses except the cost of adjusting losses, taxes, legal expenses and expenses of the board of directors.

The board of directors, consisting of nine subscribers, is selected by the subscribers, and the said board may adopt such agreement for the conduct of the "Underwriters" as said committee and the attorney may deem advisable.

The assets of the exchange are in the custody of the board of directors, and the attorney and all employees handling funds are bonded.

The savings are credited to the respective accounts until an adequate surplus and reserve fund is accumulated, after which, at the expiration of policies, the savings are distributed pro rata to subscribers in cash.

The subscription agreement or power of attorney may be cancelled by either party upon five days' notice in writing and in that event the account is liquidated within thirty days thereafter.

The attorney and the commissioners of insurance of the States in which the exchange is licensed are authorized to accept service of process binding upon all the subscribers in the event of a dispute arising concerning any claims against the exchange.

The exchange is licensed and writing insurance in the States of Idaho, Oregon and Washington.

All policies are written on the one-year and three-year term plans and the regular board rates in the several States are adhered to.

Directors.—Terms expiring in 1921: John Raymer, Reaydon, Wash.; W. P. Lucas, Spokane, Wash.; R. S. Erb, Lewiston, Idaho. Terms expiring in 1922: H. A. Steinke, Spokane, Wash.; C. L. Butterfield, Moscow, Idaho; J. G. Nehrbae, Seattle, Wash. Terms expiring in 1923: A. Z. Wells, Wenatchee, Wash.; A. L. Callow, Elma, Wash.; A. L. Jameson, McMinville, Oregon.

DECEMBER 31, 1921.

Total cash assets.....	\$105,896 36
Net cash surplus.....	98,241 12
Unearned premiums	33,086 05
Net premium deposits written, policy fees and assessments	62,211 75
Total cash income.....	93,994 28
Losses paid	25,524 34
Expenses paid	67,743 61
Savings returned to subscribers.....	44,435 70
Total disbursements	93,267 95

WESTERN RECIPROCAL UNDERWRITERS,

Railway Exchange Bldg., Kansas City, Mo.

CASH ASSETS, DECEMBER 31, 1921.

Bonds and stocks owned.....	\$23,140 00
Cash in banks and office.....	132,960 59
Premiums or deposits outstanding not over three months due.....	26,914 43
Accrued interest	342 51

TOTAL CASH ASSETS..... \$183,357 53

LIABILITIES, DECEMBER 31, 1921.

LOSSES: In process of adjustment, \$29,- 870.00; reinsurance, \$12,000.00; net....	\$17,870 00
Unearned premium deposits.....	101,470 71
Due attorney-in-fact for administration ex- pense	1,664 80
Reinsurance	2,216 74

TOTAL LIABILITIES \$123,222 25
NET CASH SURPLUS..... 60,135 28

TOTAL \$183,357 53

GENERAL REVIEW.

History.—This is an inter-insurance organization, formed December 31, 1921, by the consolidation of an exchange of the same name, which began business March 1, 1908, and the Utilities Fire Exchange, of St. Louis, Mo., which began business August 1, 1916. The Western Reciprocal Underwriters was formerly located at Oklahoma City, but moved to Kansas City during 1915, and was originally under the management of J. M. Campbell, who retired on May 1, 1917, and was succeeded by the Campbell-Harvey Underwriting Company.

Management and Reputation.—The attorney-in-fact is the Campbell-Harvey Underwriting Company, a corporation incorporated under the laws of Missouri, May, 1917, F. C. Harvey being its president and E. B. Bell its secretary. Its authorized capital stock being \$100,000, fully paid. Mr. Harvey is also president of the American Merchants Fire Insurance Company, and treasurer of the American Underwriting Company, which is attorney-in-fact of the National Inter-Insurance Bureau, of Kansas City, Mo.

Plan of Operation.—(as reported to us by the management.) The exchange advises that it operates on the following plans: Writes fire and lightning insurance on mercantile buildings and stocks therein; the regular stock company rates are used.

The maximum line accepted on any one risk is \$30,000, of which \$20,000 is carried net on sprinklered properties and \$15,000 on unsprinklered properties.

Members are admitted and risks accepted where the financial rating is high and the physical condition of the risks approved after personal inspection by experienced engineers in the employ of the exchange. No business is accepted through brokers.

The liability of subscriber is fixed and limited to an amount which shall in no event exceed one annual premium deposit on any risk during any one year. The management states that a contract has been made with an insurance corporation by which the payment of losses in excess of seventy per cent is guaranteed. (Copy of this contract has not been furnished that we might comment upon the protection afforded.)

Premium deposits are credited to the individual account of the subscribers by whom paid, and the profits and losses are credited or charged to individual account which is kept with each member.

Savings are disbursed at the anniversary of policy contracts. All savings in excess of 25% are retained as individual surplus.

The compensation of the attorney is fixed at 25%, out of which he pays all expenses, except taxes and legal expenses, and the expense of the advisory committee.

The power of attorney agreement between the subscriber and the attorney may be cancelled by either giving the other five days' notice in writing.

The assets of the exchange are in the custody of the attorney-in-fact, who is bonded for \$50,000.

Reports to members are made annually and during the year when requested.

The attorney-in-fact is empowered to accept service of process binding upon all of the members in the event of a dispute arising concerning any claim against the exchange.

Losses are adjusted by public adjusters.

Advisory Committee.—R. C. Menefee, vice-president, Commerce Trust Co., Kansas City, Mo.; F. E. Slason, president, Automobile Trades Association of Kansas, Plainville, Kansas; W. J. Doke, president Benton County Hardware Co., Bentonville, Ark.; E. G. Trimble, president, Employers Indemnity Corporation, Kansas City, Mo.; J. H. Bracken, president The Bracken Co., Kansas City, Mo.

Territory.—The exchange is regularly licensed in the following States: Ala., Ark., Cal., Colo., Mo., Okla., Miss., Kan., Idaho, Ore., Tex., Wash., Tenn., Ky., N. C., S. C., Fla., Mich., Pa., Minn., Neb., Ill., Md., Va. and Utah.

Income, 1921.—Premium deposits written, gross, \$360,770.45; less return premium deposits, \$72,839.20; less reinsurance, \$30,531.73; net, \$257,399.52; interest, etc., \$4,088.05; commission on reinsurance, \$3,612.55; assets of utilities, fire exchange taken over as of December 31, 1921, \$22,561.11; total cash income, \$287,661.23.

Disbursements, 1921.—Net losses, (including \$22,059.72, occurring in previous year, \$102,700.76; paid to attorney-in-fact for administration expense, \$71,409.22; advisory committee expense, \$277.00; legal expense, \$9,390.08; taxes, licenses and fees, \$6,969.17; interest, \$1,941.92; decrease in liability, account of reinsurance treaties, \$3,166.95; adjustment expense, \$1,430.97; loss on sale of bonds, \$3,038.08; savings, \$51,896.74; total cash disbursements, \$252,220.89.

WHOLESALE GROCERY SUBSCRIBERS AT WARNER INTER-INSURANCE BUREAU,

155 East Superior Street, Chicago, Ill.

CASH ASSETS, DECEMBER 31, 1921.

Liberty bonds	\$174,385 00
Interest due and accrued thereon.....	652 30
Cash in banks.....	227,128 22
Guarantee or deposits outstanding not over three months due.....	60,816 45
U. S. certificates of indebtedness.....	100,000 00
Interest due and accrued thereon.....	1,723 85

TOTAL CASH ASSETS..... \$564,705 92

LIABILITIES, DECEMBER 31, 1921.

Losses in process of adjustment.....	\$39,434 88
Unearned guarantee deposits.....	226,843 00
Accrued taxes	3,371 65

TOTAL LIABILITIES	\$263,650 13
NET CASH SURPLUS.....	301,055 69

TOTAL \$564,705 92

GENERAL REVIEW.

HISTORY.—This is an inter-insurance bureau established in October, 1913, and has been successful. The bureau advises that at the end of 1921 it had 1,650 houses insured.

MANAGEMENT AND REPUTATION.—The attorney is Lansing B. Warner, Inc., with offices at 155 East Superior Street, Chicago. The officers are: President and treasurer, Lansing B. Warner; vice-president and secretary, Clarence R. Leland; second vice-president, Martyn F. Warner. Lansing B. Warner, Inc., also operates the Cannery Exchange Subscribers at Warner Inter-Insurance Bureau, which began issuing policies in 1907, and report on which is printed elsewhere herein. The bureau and its management are in excellent repute. The management advises that it has never levied an extra assessment except a small one in the first year of its operations, 1913.

PLAN OF OPERATION (as reported to us by the management).—Fire and lightning insurance is written on the property of wholesale grocers, grocery and canned goods jobbers and similar and allied interests.

All subscribers are required to sign powers of attorney.

The bureau has made good progress and its losses have been moderate. The management advises that it is returning about 35% as savings to subscribers.

The maximum amount accepted on any single risk is \$100,000, which is carried net without reinsurance. The limit is fixed by the attorney-in-fact on approval of the advisory committee. The management advises that conservative lines are written and that it is careful of the conflagration hazards; also that new subscribers are accepted subject to approval of advisory committee and other subscribers if commercial rating is high, and physical hazard approved by inspectors in the employ of the attorney-in-fact. The largest gross, and net, line in any one hazard is \$100,000.

No insurance is accepted through brokers. Insurance is written upon an initial deposit based on board rates. All subscribers are subject to assessment. No premium is charged for any policy of insurance, the consideration being the exchange of indemnity. Each subscriber deposits with the attorney for each policy issued to him such a sum as the attorney deems proper, usually based upon the usual tariff rates charged, which is designated "Guarantee Deposit."

In addition to such guarantee deposit, and simultaneously with the deposit thereof, each subscriber deposits with the attorney the sum designated as "Reserve Fund" equal to not less than 50% of such guarantee deposit. The reserve fund is maintained intact at all times, and the attorney is authorized to enforce the payment of any deficiency in the reserve fund of any subscriber.

Individual accounts are kept by the attorney with each subscriber. Each subscriber assumes a proportionate share of the liability under every policy issued during the time his policy is in force.

The liability of a subscriber under any policy of insurance issued is such proportion of the insurance granted by such policy as the guarantee deposit of the subscriber bears to the total of the guarantee deposits of all subscribers under all policies in force. No policy is issued by which the liability of a subscriber on any risk exceeds the total amount of the guarantee deposit and reserve fund. The assessment liability is therefore unlimited in the aggregate but limited under any one policy to an amount equal to the combined guarantee deposit and reserve fund. The liability of subscribers can be terminated by either party upon five days' written notice. The attorney is permitted to deduct 20% of the total guarantee deposits, out of which he pays administration expenses of every kind, except adjustment expenses, counsel fees, taxes, legal expenses, license fees, expenses of fire patrol, fees and expenses of the advisory committee, and expenses incident to the investment and custody of funds and securities.

The assets of the bureau are in the custody of the advisory committee and the attorney is bonded.

Reports to subscribers are made quarterly through the advisory committee.

The attorney and the Insurance Commissioners of the thirty-five States in which the bureau is licensed are authorized to accept service of process binding upon all the members in the event of dispute arising concerning any claim against the bureau.

The management advises that the expenses not paid by the attorney-in-fact have been more than offset by the interest earnings on deposits, which interest is credited to the subscribers.

Losses are adjusted by special representatives of the bureau.

TERRITORY.—The bureau is licensed in the following States: Ala., Ark., Cal., Colo., Fla., Idaho, Ill., Ind., Iowa, Kan., Ky., Me., Md., Mich., Minn., Mo., Miss., Neb., N. C., Ohio, Okla., Pa., S. C., Tenn., Texas, Utah, Va., Wash., and Wis.

ADVISORY COMMITTEE.—Lansing B. Warner, secretary Lansing B. Warner, Inc., Chicago, Ill.; E. G. Koonz, chairman John Blaul's Sons Co., Burlington, Iowa; Tom Hale, chairman Hale-Halsell Grocery Co., McAlester, Okla.; A. D. Thomas, treasurer The Thomas Co., Youngstown, Ohio; J. W. Herocher, Lewis Hubbard & Co., Charleston W. Va. and Frank Lanier, Americus Grocery Co., Americus, Ga.

INCOME, 1921.—Guarantee deposits written, gross, \$638,

WHOLESALE GROCERY SUBSCRIBERS AT WARNER INTER-INSURANCE BUREAU — *Continued.*

951.44; less return guarantee deposits, \$87,133.86; net, \$551,817.58; interest, etc., \$28,293.60; reserve fund, \$320,016.82; total cash income, \$900,128.

DISBURSEMENTS, 1921.—Losses paid, gross, \$463,613.18; less salvage, \$34,112.24; net losses, \$429,500.94; paid to attorney-in-fact for administration expense, \$116,281.23;

advisory committee expense, \$1,197.13; legal expense, \$2,676.05; taxes, licenses and fees, \$4,446.85; other expenses, \$10,593.90; reserve fund, \$340,239.02; unused guarantee deposits returned to subscribers, \$273,364.79; total cash disbursements, \$1,177,299.91.

WILLIAM PENN INSURANCE EXCHANGE,

Standard Life Bldg., Pittsburgh, Pa.

GENERAL REVIEW.

History.—This is a reciprocal association organized under the laws of Pennsylvania and began business March 1, 1919.

Management and Reputation.—The attorney-in-fact is the William Penn Underwriters, Inc., a corporation organized under the laws of Pennsylvania, with an authorized capital of \$5,000.

The officers of the attorney-in-fact are: President, R. J. Palmer; vice-president and treasurer, G. W. Renyx; secretary and manager, R. F. Brzozowski.

The exchange was examined by the Pennsylvania State Insurance Department as of January 31, 1921, and the statement figures quoted herein are taken from the examiner's report. The exchange has not operated long enough to have established a record, but the report of the examiner was favorable, and states that the management is efficient and economical, with a strict interpretation of the trust. The examination also shows that the exchange has a reinsurance contract covering \$20,000 in excess of \$5,000 in any one catastrophe.

The exchange has not complied with our requests for information to prepare report for this volume, and report made herein was compiled from information previously received.

If our subscribers are solicited to become interested they should require full information from the management.

Plan of Operation (as reported to us by the management).—The exchange issues policies covering liability, property damage, collision, fire and theft insurance on pleasure automobiles and commercial trucks. The maximum liability assumed upon any risk is \$10,000. Premium deposits are credited to the respective accounts of subscribers. Profits are disbursed to subscribers annually. The exchange charges \$7.50 for each of the three coverages, that is, fire and theft, liability and property damage, and

collision, which includes all administration and acquisition expense, and in addition requires a deposit of 60% of the stock company's rates, which is for the loss fund only. No part of this sum goes for administration expenses.

All subscribers are subject to assessment, limited to one additional annual premium. Any subscriber may cancel his contract of indemnity, also his underwriting liability at the end of any month by giving ten days' notice in writing, in which event the unearned premium deposits and contract fee are returned upon a pro rata basis, but if cancelation is at the request of the subscriber, no part of the contract fee is returnable. The vice-president, treasurer and the secretary-manager of the attorney-in-fact are bonded in the sum of \$5,000. Statements are made to subscribers annually.

Insurance Commissioners of the various States in which the exchange is legally admitted to transact business are authorized to accept service of process binding upon all the members in the event of dispute arising concerning any claim against the exchange.

Attention is called to the \$25,000 guarantee fund among the assets with no corresponding liability set up; this fund, however, is on deposit with the State Insurance Department.

The item of "Republic Acceptance Corporation share of expenses, losses, etc.," represents an amount receivable under a contract which is to return to the exchange every sixty days losses on "Republic" policies in excess of earned premiums.

Territory.—The exchange is licensed in Ill., Ind. and Pa.

Advisory Committee.—S. H. McKee, chairman, president of the Guaranty Title Company, of Pittsburgh, Pa.; Howard V. Luce, manufacturer, Detroit, Mich.; A. Dietzel, secretary-treasurer Charles H. Lovsey Co., Pittsburgh, Pa.; H. G. Middleton, brick manufacturer, Chicago, Ill.; W. Bruce McCrory, attorney, Pittsburgh, Pa.

Reciprocal Exchanges which retired from Business during the Period from January 1, 1920 to June 20, 1922

AMERICAN AUTOMOBILE INDEMNITY EXCHANGE, Chicago, Ill.—Discontinued business and liquidated during January, 1921.

AMERICAN INDEMNITY EXCHANGE, Los Angeles, Cal.—In process of liquidation.

AMERICAN INTER-INSURANCE EXCHANGE, Kansas City, Mo.—Consolidated with the National Inter-Insurance Bureau, Kansas City, during 1921.

AMERICAN MANUFACTURERS INSURANCE EXCHANGE, Chicago, Ill.—Ceased writing business as of November 11, 1920. All business reinsured or cancelled.

AUTOMOBILE INSURANCE ASSOCIATION, Jacksonville, Ill.—Reinsured in the United States Underwriters of Jacksonville during 1921.

AUTO PROTECTIVE ASSOCIATION, Indianapolis, Ind.—Reinsured in the National Automobile Insurance Association, Indianapolis, as of December 31, 1921.

BANKERS AUTO INSURANCE ASSOCIATION, Chicago, Ill.—Merged with Continental Auto Insurance Association of Springfield early in 1922.

BANKERS FIRE INSURANCE EXCHANGE, Chicago, Ill.—Ceased writing during March, 1921. Will cancel its business and retire.

CENTRAL AUTOMOBILE INSURANCE EXCHANGE, Newark, Ill.—Business transferred to Auto Owners Protective Exchange, Kankakee, Ill., as of January 13, 1921.

CENTRAL CASUALTY UNDERWRITERS, Chicago, Ill.—Hands of receiver, January 24, 1921.

CENTRAL STATES INTER-INSURANCE EXCHANGE, St. Louis, Mo.—In process of liquidation.

CO-OPERATING INTER-INSURANCE BUREAU, Chicago, Ill.—In process of liquidation.

COTTON SEED OIL MILLERS INSURANCE BUREAU, Dallas, Tex.—Discontinued writing November 11, 1921, and cancelled its outstanding liability.

CRESCENT AUTO PROTECTIVE ASSOCIATION, Mattoon, Ill.—Merged with the Continental Auto Insurance Association, Springfield, Ill., early in 1922.

FARMERS AND MERCHANTS AUTO INTER-INSURANCE EXCHANGE, Chicago, Ill.—Retired from business December 31, 1920.

FEDERAL RECIPROCAL UNDERWRITERS, Memphis, Tenn.—Hands of receiver, December, 1920.

GARAGE OWNERS INDEMNITY EXCHANGE, Chicago, Ill.—Reinsured in Indemnity Exchange, Chicago, as of June 1, 1920.

GENERAL FIRE UNDERWRITERS, East St. Louis, Ill.—In hands of receiver November 26, 1921.

HUDSON MOTOR INDEMNITY EXCHANGE, Chicago, Ill.—In hands of receiver January 7, 1922.

INDIANA UNDERWRITERS, New Albany, Ind.—Out of business, having ceased business in 1920.

LA SALLE AUTO INSURANCE ASSOCIATION, Mattoon, Ill.—Merged with Continental Auto Insurance Association, Springfield, Ill., early in 1922.

MANUFACTURING WOOD WORKERS UNDERWRITERS, Chicago, Ill.—Absorbed by the Home Fire Insurance Company of Little Rock, Ark., through the Lumber Underwriters, the latter part of 1921.

MERCANTILE MOTOR INSURANCE EXCHANGE, Chicago, Ill.—Taken over by the Fort Dearborn Casualty Underwriters as of January 1, 1922.

MERCHANTS AND MANUFACTURERS INTER-INSURANCE ALLIANCE, Galveston, Tex.—Voluntary liquidation February 15, 1921.

METROPOLITAN MOTOR UNDERWRITERS, Buffalo, N. Y.—Business being continued in the Metropolitan Motor Insurance Company, Cleveland, O., which began business April 1, 1921.

MICHIGAN AUTOMOBILE INSURANCE EXCHANGE, Grand Rapids, Mich.—This exchange will be liquidated, all renewal policies being written in the Michigan Automobile Insurance Company of Grand Rapids, licensed October 21, 1920.

NATIONAL INDEMNITY EXCHANGE, Philadelphia, Pa.—Taken over by the Pennsylvania Indemnity Exchange, Philadelphia, Pa., as of April 1, 1922.

NATIONAL MERCHANTS & MANUFACTURERS INSURANCE EXCHANGE, Chicago, Ill.—In hands of receiver, April 6, 1921.

NATIONAL UNDERWRITERS OF CHICAGO, Chicago, Ill.—Taken over and continued by the National Retailers Mutual Insurance Company, Chicago, Ill., February 28, 1922.

NEW JERSEY INDEMNITY EXCHANGE, Newark, N. J.—In hands of receiver, April 12, 1921.

PREFERRED RECIPROCAL FIRE INSURERS, Chicago, Ill.—In process of liquidation since latter part of 1920. Attempts made to compromise with loss claimants.

RECIPROCAL INSURANCE BUREAU, Chicago, Ill.—Hands of receiver, December, 1920.

ROCKFORD MOTOR INSURANCE EXCHANGE, Rockford, Ill.—Merged with Continental Auto Insurance Association, Springfield, Ill., early in 1922.

SECURITY AUTO INSURANCE ASSOCIATION, Aurora, Ill.—In liquidation since 1921.

SOUTHEASTERN HARDWARE FIRE EXCHANGE, Jacksonville, Fla.—Retired from business early in 1922.

SOUTHERN INTER-INSURANCE EXCHANGE, New Orleans, La.—In process of liquidation, February 1, 1921.

SOUTHERN LUMBER UNDERWRITERS, New Orleans, La.—In liquidation, March, 1921.

STATE AUTO INSURANCE ASSOCIATION, Beardstown, Ill.—Merged with Continental Auto Insurance Association, Springfield, Ill., early in 1922.

UTILITIES FIRE EXCHANGE, St. Louis, Mo.—Consolidated with the Western Reciprocal Underwriters, Kansas City, Mo.

WICHITA GREAT WESTERN UNDERWRITERS, Wichita Falls, Tex.—In process of liquidation, February, 1921.

WILLIAM PENN MOTOR INDEMNITY EXCHANGE, Pittsburg, Pa.—Being liquidated. Business transacted since July 1, 1921, by the William Penn Insurance Exchange.

Addenda

The statements of the companies presented in the following pages were not secured by us in time for insertion in their proper alphabetical positions in the sections of this volume devoted to their respective classes.

ANCHOR INSURANCE COMPANY, New York, N. Y.

GENERAL REVIEW.

This company was incorporated under the laws of New York, December 9, 1920, licensed and began business February 9, 1922. Its authorized capital is \$1,000,000, all of which has been paid in, together with \$1,000,000 surplus. The par value of the shares is \$20 and they were sold at \$40, thus providing the surplus.

This company was organized to take over the business

of the United States Branch of the Jakor Insurance Company of Moscow, Russia. The latter company was organized in 1872 and admitted to the United States in 1908. The Jakor Insurance Company transacted a fire reinsurance business in the United States, formerly under the management of Sumner Ballard & Company, Inc., but more recently being managed by the International Fire & Marine Agency Corporation of New York.

CENTRAL NATIONAL FIRE INSURANCE COMPANY, Des Moines, Ia.

GENERAL REVIEW.

Since report upon this company was printed page 88, of this volume, it, effective as of June 1, 1922, reinsured its outstanding risks in the Connecticut Fire Insurance

Company of Hartford, Conn.

The Central National Fire Insurance Company has discontinued business and will liquidate.

HAMPTON ROADS FIRE & MARINE INSURANCE COMPANY, Norfolk, Va.

GENERAL REVIEW.

History.—This is a stock company organized under the laws of the State of Maryland with home office in Norfolk, Va. The company was incorporated November 1, 1920, and licensed by the Maryland State Insurance Department, May 31, 1922. The authorized capital is \$500,000, \$200,000 of which had been paid in when it commenced business, together with a contributed surplus of \$177,711.37. The par value of the shares is \$100. The balance of the issue of capital stock is still being sold and the management expects to complete the sale within the present year.

Management and Reputation.—The active vice-president and manager of the company is James A. Blainey. Mr. Blainey has been active in the insurance business for many years. He was general manager of the Inter State Casualty and Guaranty Company of Albuquerque, New Mexico, and previously had been general manager of the Equitable Casualty Company of Atlanta, Georgia. Prior to that connection he was Southern manager of the Standard Accident Insurance Company of Detroit, Michigan, and had also been Southern manager of the General Accident Fire and Life Insurance Company. The active underwriting will be in charge of the secretary, Mr. Harold Knox. Mr. Knox has had many years experience in the insurance business. Previous to his engagement with this company he was secretary of the Importers and Exporters Insurance Company of New

York having in charge the fire insurance department. A large proportion of the assets of the company is now held in "loans secured by pledge of stocks and bonds." We are advised by the company that the major portion of the collateral consists of bank stocks and bonds, the loans being properly secured.

The real estate owned is located in Norfolk and the company will erect thereon a building for home office and other purposes.

Kinds of Insurance Written.—For the present the company will confine its operations to fire insurance.

Territory.—The company is licensed in Maryland and Virginia. Application for admission to North Carolina is being contemplated.

Officers.—Chairman of the Board, P. D. Bain; president, Henry G. Barbee; active vice-president and manager, James A. Blainey; vice-presidents, E. J. Robertson and Barton Myers; secretary, Harold Knox; treasurer, Sidney F. Pollard.

Directors.—P. D. Bain, Henry G. Barbee, E. J. Robertson, Barton Myers, T. Gray Coburn, A. P. Grice, Otto Wells, Harry Hofheimer, W. B. Hastings, C. C. Couper, L. J. Upton, W. G. Swartz, S. D. Hardy, Richard Winborne, C. E. Herbert, F. R. Berryman, F. S. Sager, James A. Blainey, F. B. Bain,

UNIVERSAL LLOYDS,

Dallas, Texas.

GENERAL REVIEW.

This Lloyds institution has been in process of organization for several months and just before going to press with this volume we were advised by the management that it was licensed by the Texas State Insurance Department to transact all classes of business except life. Full information was not furnished in time to include report in this volume, but will be included later in "Best's Insurance

News" columns. The attorney-in-fact managers are J. E. Jarratt and R. A. Belknap.

We are advised that this Lloyds will be under the same management as the Merchants Reciprocal Underwriters of Dallas, Texas. The latest advices we have in regard to that inter-insurance organization is to the effect that Edward T. Harrison and R. A. Belknap are joint managers.

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